

November 2022. Sector snapshot

Smart cities

in Catalonia

## Smart cities in Catalonia

**ACCIÓ**  
Government of Catalonia



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Prepared by  
ACCIÓ's Strategy and Competitive Intelligence Unit

Barcelona, November 2022

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Smart cities in Catalonia

# Smart cities

## The smart city concept

Cities play a key socioeconomic and political role in the transformation of territories and the shift towards smart and sustainable global development in accordance with the Sustainable Development Goals set by the 2030 Agenda.

Smart cities seek to improve the quality of life of their residents by means of sustainable, inclusive, transparent and participatory initiatives that lead to efficient urban management through technology, innovation and knowledge creation.

### Companies in the field

In this context, the field comprises companies that offer smart solutions for managing the various facets of cities. Unlike in other fields and sectors, the solutions offered must be flexible enough to adapt to the local demands of towns and cities in different world regions and with different sizes and characteristics.



Source: Anteverti

## Digitalization of economies

The smart city movement is the product of the growing digitalization of economies as the world moves towards the fourth industrial revolution. In 2021, 57.3% of the world's 7.8 billion inhabitants were Internet users. In 2009, just 28.9% of the world's population was online, while only 7.6% used the Internet in 2000.

At the same time, urbanization has placed greater emphasis on public services, traffic and the environment. By 2030, 60% of the world's population will live in cities. This will require more innovative solutions to ensure that urban life is not compromised.

Most smart cities are located in advanced economies, such as the United States and South Korea, but they are becoming increasingly common in emerging market powers such as China, India and Malaysia. Increasing revenue, robust economic growth and a growing population with digital skills are driving the development of smart cities in emerging markets.



## Smart cities: the convergence of two major trends

Urbanization



IT connectivity

### Movement of people from rural to urban areas

- In 2008, the world's urban population exceeded its rural population for the first time, and it is estimated that 65% of the world's population will live in cities by 2030.

### Continuous development of IT infrastructure

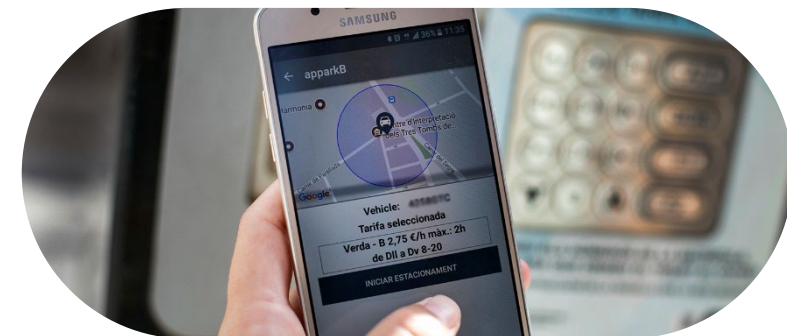
- As technology developed and income rose, access to the Internet and digital devices opened up opportunities in e-commerce, mobile connectivity and social media for consumers and businesses.



Sustainability



Improvements in quality of life



Source: Euromonitor

CataloniaConnects

## World smart city rankings

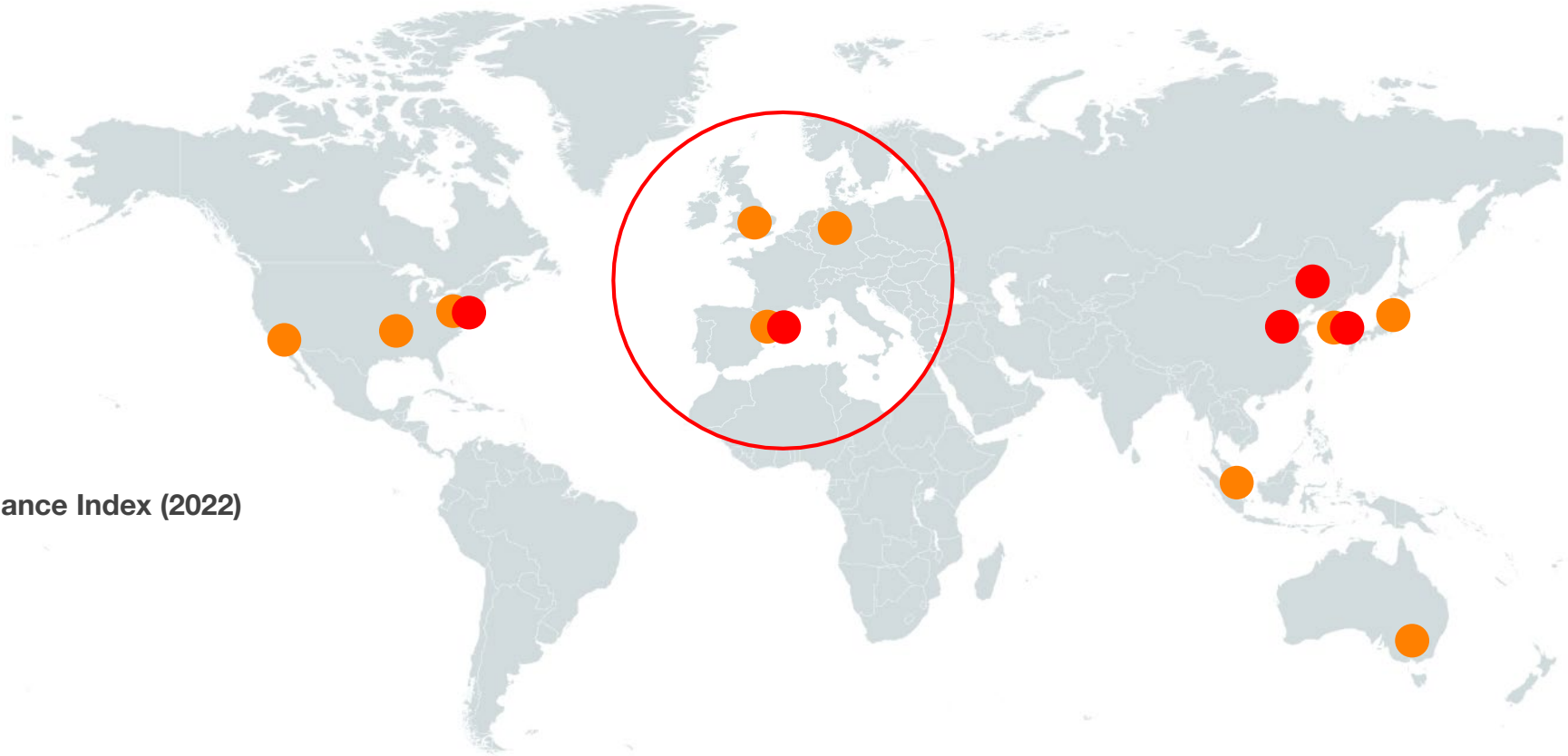
In 2022, Barcelona is the world's 3<sup>rd</sup> and Europe's 1<sup>st</sup> smart city. Juniper Research 2022

### ● Global Smart City Performance Index (2017)

- Singapore
- London
- New York
- San Francisco
- Chicago
- Seoul
- Berlin
- Tokyo
- Barcelona**
- Melbourne

### ● Global Smart City Performance Index (2022)

- Shanghai
- Seoul
- Barcelona**
- Beijing
- New York



Source: Juniper Research



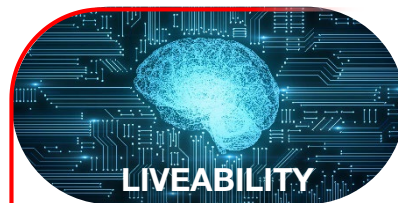
## Benefits of living in a smart city



### INCLUSION

**Inclusion in smart cities: extending the benefits to all residents**

Smart governance  
Digital inclusion  
Smart security  
Connected citizens  
Smart education  
Smart health  
Smart tourism and leisure  
Cybersecurity



### LIVEABILITY

**Liveability in smart cities: the smart home**

Smart management of:  
Water  
Energy  
Lighting  
Cooling  
Smart entertainment  
Security  
Home automation  
Smart appliances



### SUSTAINABILITY

**Sustainability in smart cities: ensuring long-term development**

Waste management  
Renewable energy  
Electric vehicles  
Smart mobility  
Zero carbon housing  
Forest conservation  
Energy efficiency  
Air quality monitoring



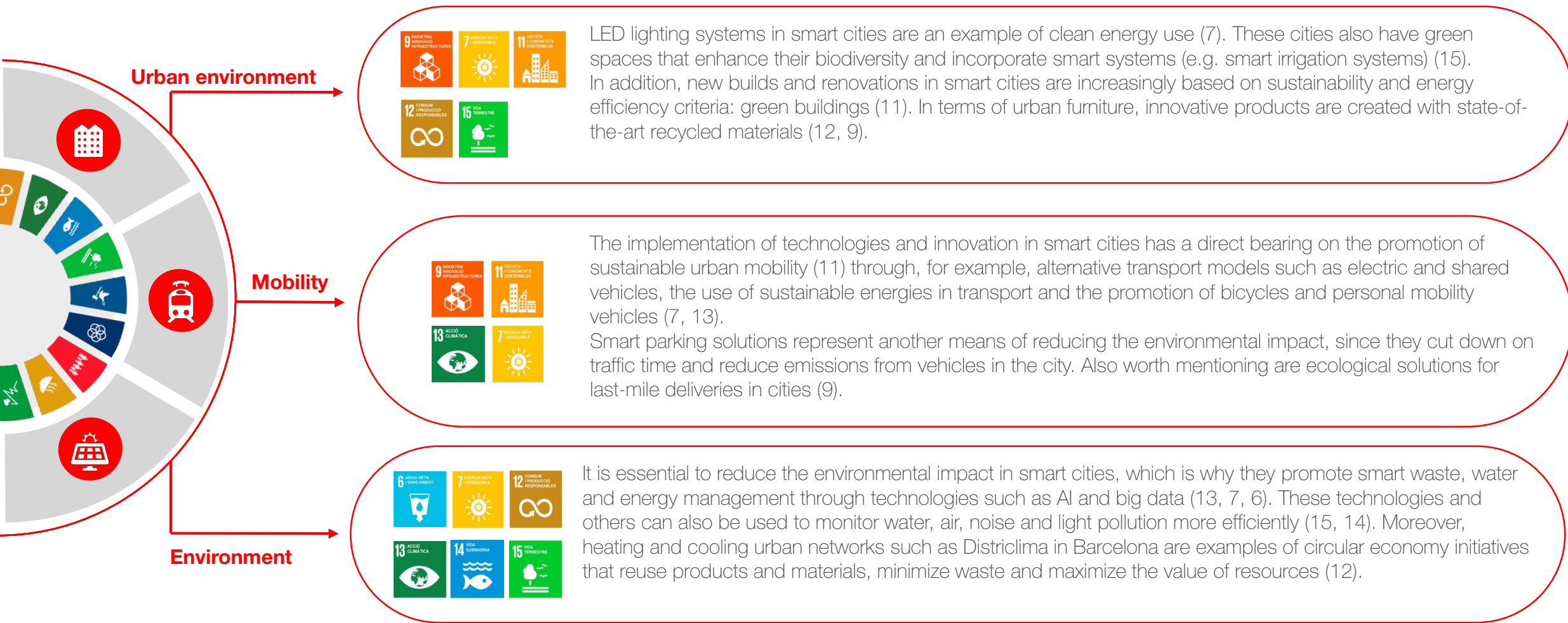
### ECONOMY

**The economy in smart cities: knowledge-based innovation**

Knowledge economy  
E-commerce  
Smart retail and logistics  
Smart manufacturing  
Smart buildings  
Smart finance  
Highly skilled workforce  
R&D

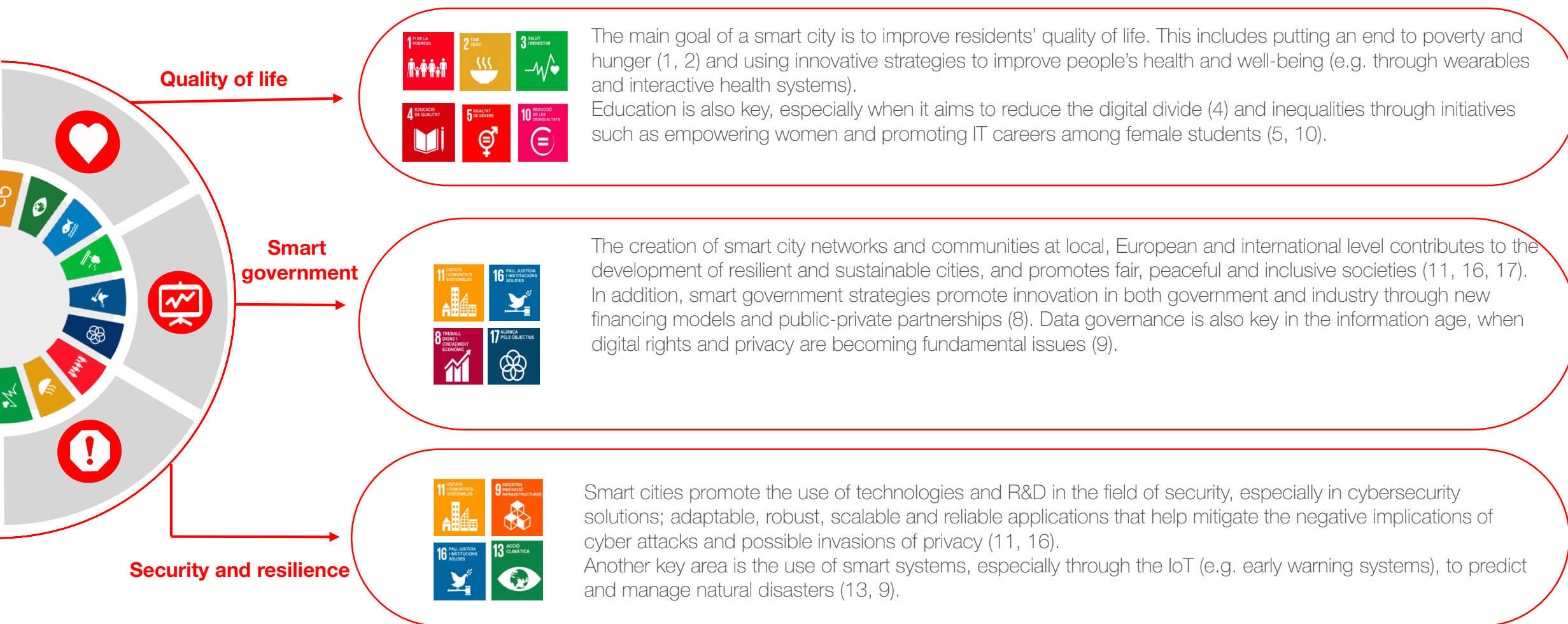
Source: Euromonitor, Juniper Research 2022

# The Sustainable Development Goals in smart cities (I)



Source: Anteverti, based on data from the United Nations and United Nations for Smart Sustainable Cities

## The Sustainable Development Goals in smart cities (II)



Source: Anteverti, based on data from the United Nations and United Nations for Smart Sustainable Cities

## International fairs in the field of smart cities



Source: ACCIÓ

Smart cities in Catalonia

# Smart cities in Catalonia

## Key figures in the field of smart cities in Catalonia (I)



### 471 companies

- **88.5%** are SMEs (fewer than 250 employees).
- **64.9%** were created more than 10 years ago.
- **26.3%** are startups.
- Compared to the previous edition in 2018, the number of companies has increased **by 7.3%**.
- **13%** of companies are foreign subsidiaries.
- **56.7%** are exporters and **28.5%** are regular exporters.



### €10.5 B turnover in the field of smart cities

- This represents **4.3%** of total Catalan GDP.
- Compared to 2018, turnover increased by **7.5%**.

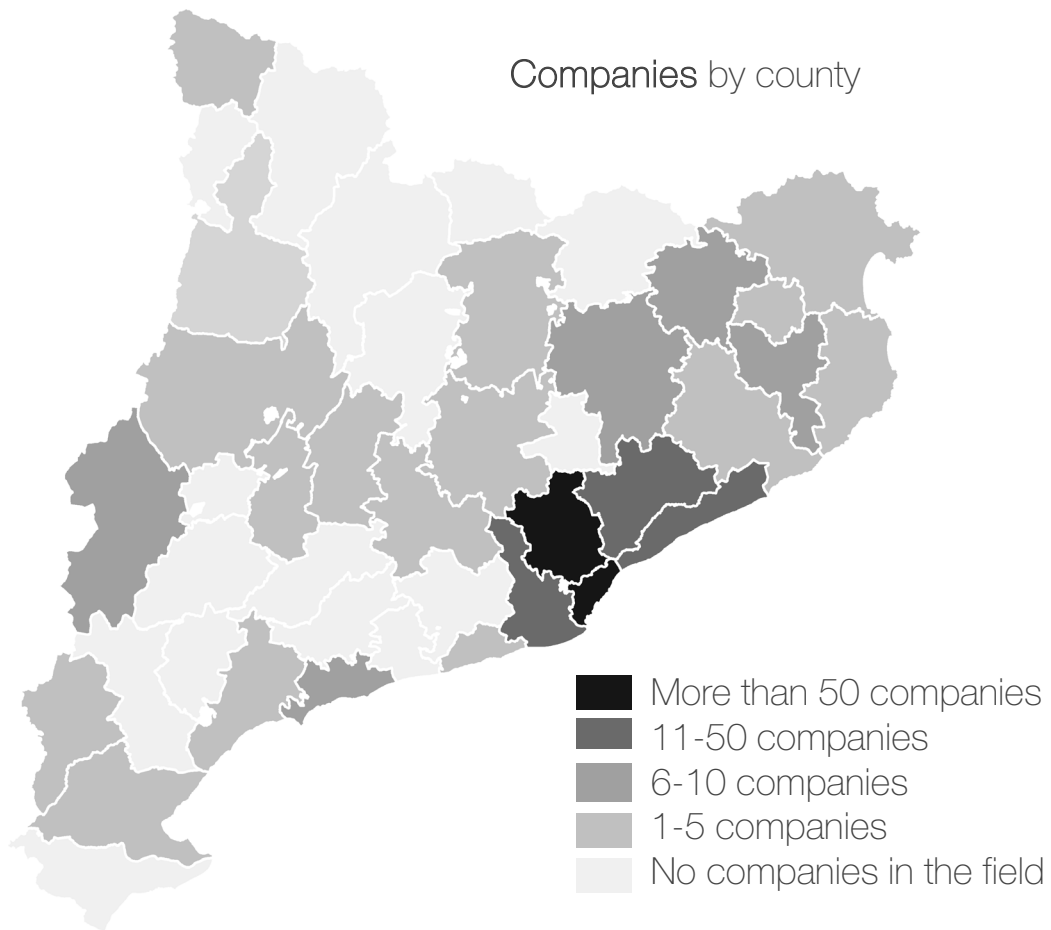


### 46,077 employees in the field of smart cities

- Compared to 2018, the number of employees increased by **2.3%**.

Source: ACCIÓ based on data from Orbis 2021 or, failing this, the latest available data. Companies for which no data were available were estimated to have a total turnover of €100,000 and three employees. The percentage associated with smart cities was applied to each company on an individual basis.

## Key figures in the field of smart cities in Catalonia (II)









Barcelona is the city with the most companies in the field, with 76.2%.

Barcelona is followed by Girona, Tarragona and Lleida, with lower percentages.



## Value chain in the field of smart cities (I)

|  <b>Smart government</b>  |  <b>Mobility</b>   |  <b>Urban environment</b>   |  <b>Security and resilience</b>  |  <b>Environment</b>   |  <b>Quality of life</b>  |
|--|---|--|---|--|---|
| <ul style="list-style-type: none"> <li>• E-government</li> <li>• Transparency and communication</li> <li>• Open data and data governance</li> <li>• Citizen participation and collaboration</li> <li>• Innovative management strategies and models</li> <li>• Ethics and digital rights</li> </ul> | <ul style="list-style-type: none"> <li>• Public transport</li> <li>• Electric bikes and personal mobility vehicles</li> <li>• Self-driving and connected vehicles</li> <li>• Electric and alternative fuel vehicles</li> <li>• Logistics</li> <li>• Last mile</li> <li>• Traffic management</li> <li>• Parking</li> </ul> | <ul style="list-style-type: none"> <li>• Urban service infrastructure</li> <li>• Urban furniture</li> <li>• Maintenance and paving of public roads</li> <li>• Green spaces</li> <li>• Smart and sustainable buildings</li> <li>• Construction and materials</li> <li>• Lighting</li> <li>• Collaborative spaces</li> </ul> | <ul style="list-style-type: none"> <li>• Warning systems</li> <li>• Security and surveillance services</li> <li>• Cybersecurity</li> <li>• Privacy</li> </ul> | <ul style="list-style-type: none"> <li>• Water</li> <li>• Energy</li> <li>• Heating and cooling network</li> <li>• Waste management</li> <li>• Gas</li> <li>• Environmental quality (water, air, noise and light)</li> <li>• Circular economy</li> </ul> | <ul style="list-style-type: none"> <li>• Health</li> <li>• Social well-being</li> <li>• Culture and leisure</li> <li>• Social inclusion and accessibility</li> <li>• Ageing</li> <li>• Housing</li> <li>• Sustainable tourism</li> <li>• Trade</li> </ul> |

Source: ACCIÓ.



## Value chain in the field of smart cities (II)

| Subsector of the company | Number of companies | % of total companies |  |
|--------------------------|---------------------|----------------------|--|
| Urban environment        | 106                 | 22.5%                |  |
| Mobility                 | 92                  | 19.5%                |  |
| Environment              | 90                  | 19.1%                |  |
| Quality of life          | 74                  | 15.7%                |  |
| Smart government         | 34                  | 7.2%                 |  |
| Security and resilience  | 25                  | 5.3%                 |  |
| Cross-cutting            | 50                  | 10.6%                |  |
| <b>Total</b>             | <b>471</b>          | <b>100%</b>          |  |

Note: All companies analysed may operate in one or more subsectors, but one main subsector for each company was identified.

Source: ACCIÓ based on data from Orbis.

## Role of the company in the field of smart cities (I)

| Role of the company                         | Description of companies  |
|---|---|
| • Design and planning                       | Design of projects related to city planning and the successful integration of infrastructure into urban systems.  |
| • Service provision                         | Provision of services to citizens directly or indirectly as public administration providers in areas such as energy, water, waste management, education and health. |
| • Product manufacturing                     | Development and creation of innovative, cutting-edge, highly specialized products for cities.   |
| • Software development                      | Development and creation of software and technological platforms and apps for urban digital development.  |
| • Hardware and software development         | Integration of hardware and software. Numerous companies develop activities and products such as IoT, robotics and drones.  |
| • Implementation, maintenance and operation | Implementation, maintenance and operation of machinery, processes and information systems for the development of different sectors of the city.                     |
| • IT integration                            | Integration of information technologies in the different areas of the city.   |
| • Infrastructure deployment and management  | Implementation and management of urban infrastructure.  |
| • Construction                              | Construction of buildings, public spaces, squares, education centres, urban furniture and facilities, etc.  |
| • Data management                           | Generation, collection and management of information generated by cities and value creation.  |
| • Consultancies                             | Independent advice on smart cities based on knowledge and experience.   |
| • Research (R&D)                            | Research and generation of technological and innovative knowledge on different areas of urban management.   |
| • Training, communication and events        | Training and communication to improve the management of cities and the dissemination of knowledge about smart cities.   |

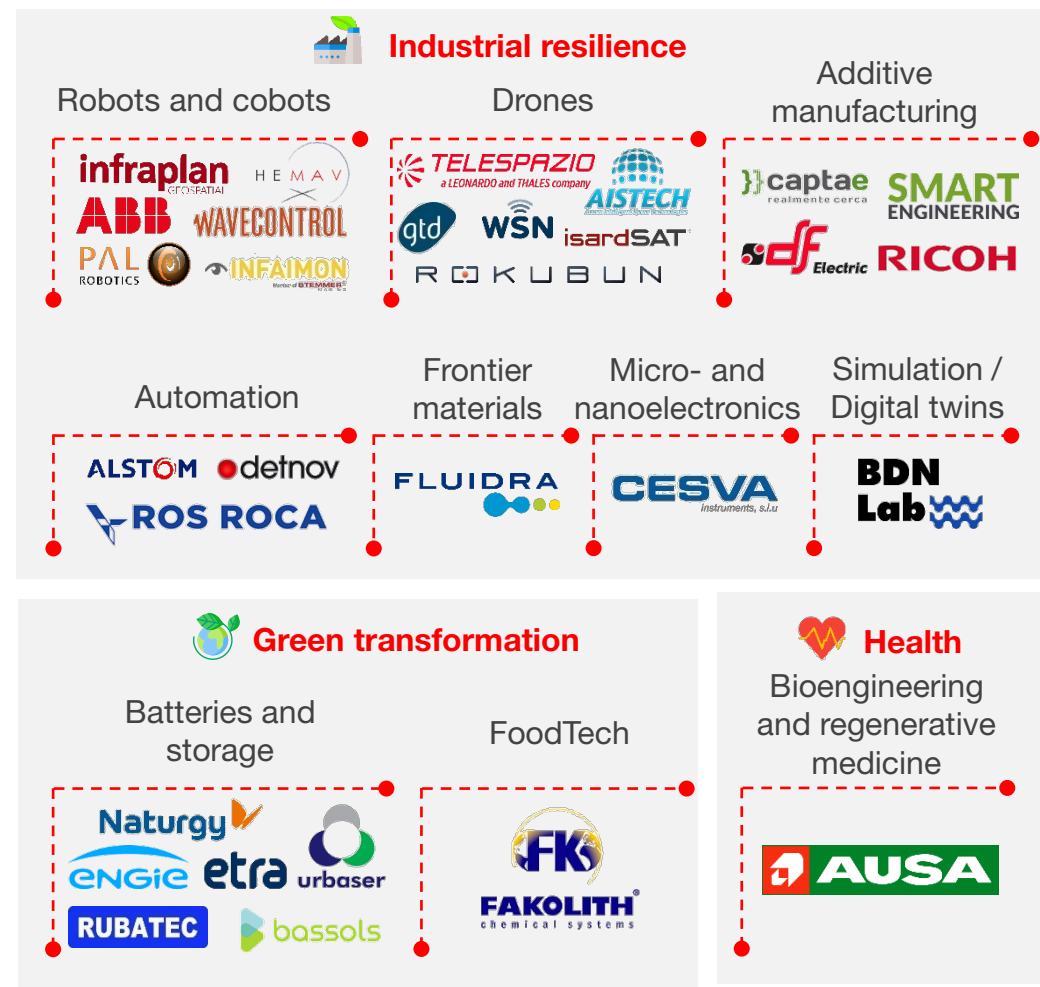
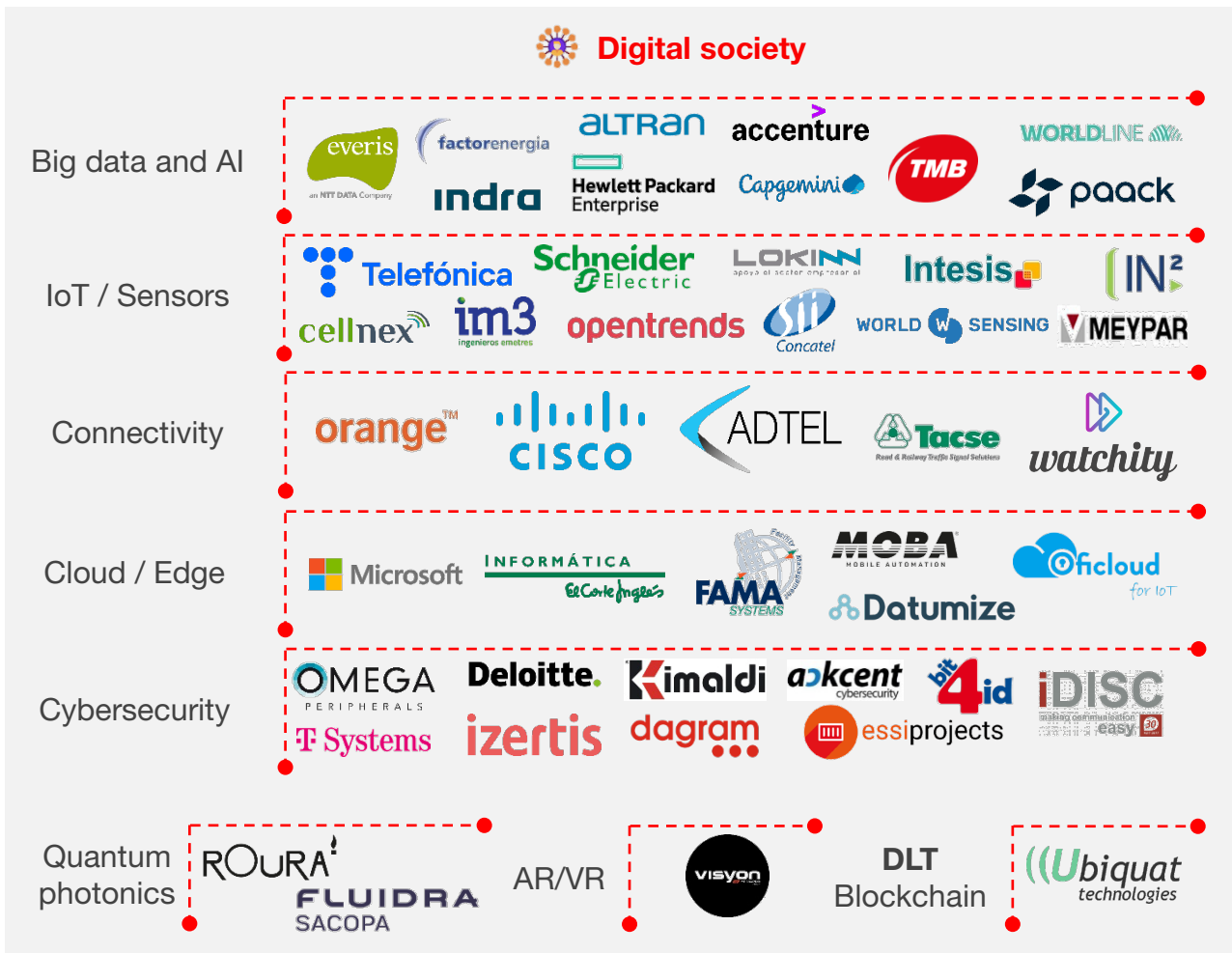
Source: ACCIO based on data from Orbis

## Role of the company in the field of smart cities (II)

| Role of the company                       | Name of companies | % of total companies |  |
|---|-------------------|----------------------|--|
| Product manufacturing                     | 109               | 23.1%                |  |
| Software development                      | 106               | 22.5%                |  |
| Service provision                         | 69                | 14.6%                |  |
| Consultancies                             | 51                | 10.8%                |  |
| Hardware and software development         | 36                | 7.6%                 |  |
| Implementation, maintenance and operation | 21                | 4.5%                 |  |
| Data management                           | 18                | 3.8%                 |  |
| IT integration                            | 17                | 3.6%                 |  |
| Construction                              | 12                | 2.5%                 |  |
| Infrastructure deployment and management  | 11                | 2.3%                 |  |
| Design and planning                       | 10                | 2.1%                 |  |
| Training, communication and events        | 7                 | 1.5%                 |  |
| Research (R&D)                            | 4                 | 0.8%                 |  |
| <b>Total</b>                              | <b>471</b>        | <b>100%</b>          |  |

Source: ACCIÓ based on data from Orbis.

# Smart city companies as technology-intensive companies



Note: The companies selected are a sample of each category.

Source: ACCIÓ based on data from the Catalonia Trade Portal and ACCIÓ's 2022 Technological Trends Analysis.

## Catalan ecosystem supporting the field of smart cities



## Smart City Expo World Congress in Barcelona

The Smart City Expo World Congress (SCEWC) offers a single meeting point for the entire smart city ecosystem. Since the first edition in 2011, it has transformed into a global event to support the development of cities. The Smart City Expo returned to face-to-face events in the aftermath of the pandemic and once again brought together the world's leading urban development stakeholders to share knowledge, highlight the most innovative solutions in the field and reflect on the major challenges facing cities today.

### Key figures on the 2022 edition.

 **140+**  
COUNTRIES

 **20,000+**  
VISITORS

 **20,000+**  
ONLINE  
VISITORS

**SMARTCITY**  
EXPO WORLD CONGRESS

Energy and the environment Security and resilience

Mobility

Enabling technologies

 **1,000+**  
EXHIBITORS

 **400+**  
SPEAKERS

 **700+**  
CITIES



Governance

Infrastructure and buildings

Economy





















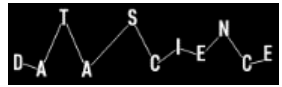


The Smart City Expo World Congress “is such a gathering of cities, governments and corporate partners that, for us, having a large presence establishes Mastercard as an orchestrator in the smart city industry. It’s a chance to engage with cities and expose our solutions.”

Maddie Callis – Director, City Possible. Mastercard

Life and inclusion

## Smart city technology made in Catalonia

Technology centres in Catalonia with applications in smart cities, TECNIO centres

|  |   |
|--|---|
| <br><hr/>     | <br><small>Centre Tecnològic de Catalunya</small><br><hr/>    |
| <br><hr/>    | <br><small>Institut de Recerca en Energia de Catalunya<br/>Catalonia Institute for Energy Research</small><br><hr/>                            |
| <br><small>IIIA<br/>Institut d'Investigació en<br/>Intel·ligència Artificial</small><br><hr/>  | <br><hr/>     |
| <br><small>talent &amp; tech</small><br><hr/>   | <br><hr/>     |

## Smart cities scope of application

- |  |   |
|--|---|
|  Smart government       |  Environment             |
|  Digital transformation |  Security and resilience |
|  Mobility               |  Smart tourism           |

|  |  |  |
|--|--|--|
| <br><hr/>    | <br><small>managing your technologies</small><br><hr/>   | <br><small>Barcelona Supercomputing Center<br/>Centro Nacional de Supercomputación</small><br><hr/>     |
| <br><hr/>    | <br><small>UNIVERSITAT RAMON LLULL</small><br><hr/>      | <br><hr/>    |
| <br><hr/>    | <br><hr/>    | <br><small>Computer Vision Center</small><br><hr/>     |

Note\*: DAMA UPC is no longer a TECNIO centre, but continues to carry out projects to support smart cities.

Source: ACCIÓ based on data from TECNIO

## Barcelona is a benchmark for global smart cities

The Catalan government promotes initiatives to continue positioning **the city of Barcelona as a true hub for urban innovation, research and modernization** through the creation of self-sufficient and sustainable management solutions to improve public policies, services and goods with a social impact.

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Barcelona City Council carries out pilot AI projects in different fields, such as **monitoring beach occupancy levels**, a project that was implemented in the summer of 2020 during the COVID-19 pandemic. Beach occupancy data were updated in real time on a website that citizens could check before going to the beach.

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**Barcelona Energia**, partly owned by Barcelona City Council and Barcelona Metropolitan Area (AMB), is Spain's largest public electricity supplier and has distributed 100% renewable energy to 14 municipalities since 2019.

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It supplies 100 GWh (equivalent to the consumption of almost 30,000 households) and prevents almost 25,000 tonnes of CO<sub>2</sub> emissions.

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### **Barcelona optimizes public lighting management through a smart telemanagement system (2022).**

**Teleastro.net** improves energy efficiency and reduces the need for companies involved in lighting maintenance to travel. Thus, it helps protect the environment and makes the city more sustainable, allows data collected to be integrated the city's IT infrastructure and improves the safety, efficiency and quality of the lighting service



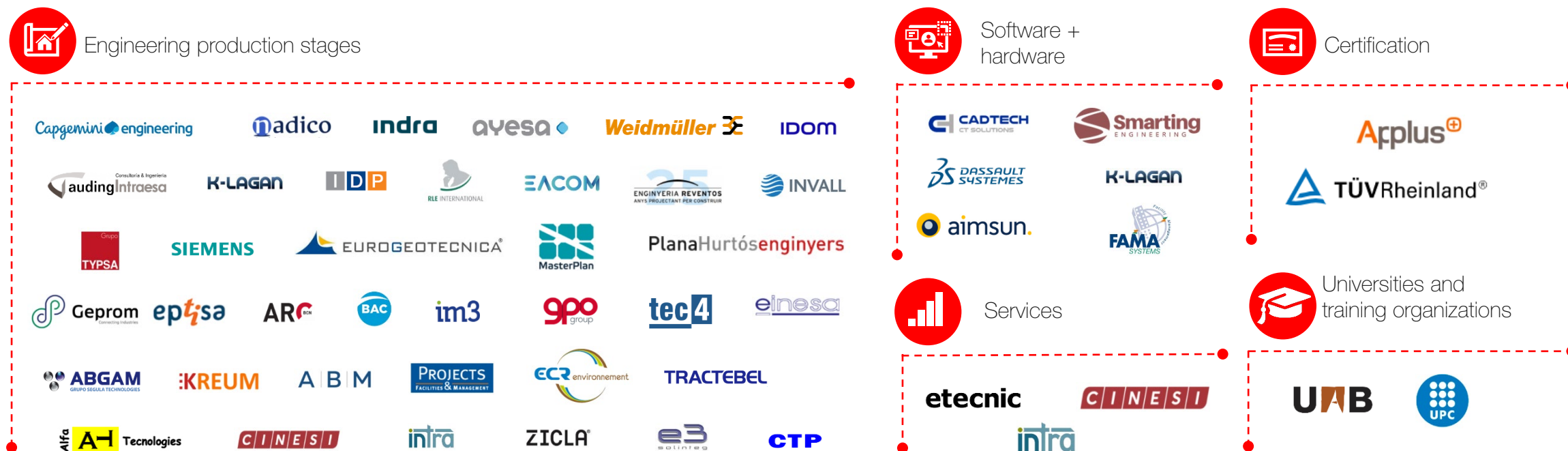
Source: Barcelona City Council

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## Engineering companies specializing in smart cities

Companies that focus on the creation of cities and ensuring that they operate at maximum efficiency. Their activities include the works and installations required to provide urban planning materials and services based on the use of IT technologies to allow digital interaction with citizens for the construction or reconstruction of cities.



Note: Sample of companies by turnover.

Source: ACCIÓ based on data from Catalan government's Universities Channel and ACCIÓ's report The Field of Engineering in Catalonia.

## The Catalan university system and its commitment to knowledge on smart cities

### Research groups

#### Universitat Pompeu Fabra



**Smart Government UPF** is a Universitat Pompeu Fabra project that uses an innovative approach to provide public managers and students in the field of public management with relevant resources.

#### Universitat de Barcelona



The **Smart Cities UB Chair** is a research chair at the Universitat de Barcelona that aims to increase knowledge of the specific problems of cities and to design urban policy initiatives that help promote their competitiveness and social cohesion.

#### ESADE



**ESADE's Centre for Innovation in Cities** is a research group specializing in city management. It forms part of the ESADE Institute for Innovation and Knowledge Management.

uni  
versi  
tats

12 universities

687 master's degrees

19,600 university lecturers

591 undergraduate degrees

208,500 university students

14,914 researchers

More than 50 design schools

### Degrees

#### Universitat Autònoma de Barcelona



The UAB was the first Catalan university to offer a degree in smart cities.

The three-year degree is called Management of Smart and Sustainable Cities.

### Master's degrees

#### Universitat Oberta de Catalunya



The UOC offers a master's degree in City and Urban Planning, which includes an exclusive module on smart cities.

#### Universitat de Barcelona



The UB has developed its own master's degree called Smart City Manager, carried out in collaboration with the Zigurat Global Institute of Technology.

#### Universitat de Girona



The UdG was the first European university to offer a master's degree exclusively in smart cities.

Source: ACCIÓ

Smart cities in Catalonia

# Opportunities and trends in the field of smart cities

## Business opportunities in the field of smart cities

### Investment opportunities



- Deployment of the infrastructure network required to create smart cities.
- Maintenance of the deployed infrastructure.
- Opportunities in areas such as:
  - Energy
  - Healthcare
  - Construction of infrastructure
  - Governance

### Cost reduction



- The deployment of technology, digital networks and telecommunications will allow companies to save costs in areas such as transport and mobility, property, energy, water and communication.
- Accessibility to services such as financing, healthcare and training for workers will help companies in terms of profitability and allow them to retain talent.

### Increased competitiveness



- The smart ecosystem offers a favourable environment for companies through features such as: favourable taxation, reduced administrative burden, access to financing, flexible labour market with a skilled workforce and regulations to support economic activity.
- These aspects place a strong emphasis on innovation and R&D as the main drivers of cities' competitiveness.

### Clusters: new companies and new business models



- Innovation-focused smart cities will give rise to clusters that will develop business incubators for R&D and companies. These companies will benefit from state-of-the-art infrastructure, partnerships with universities and research centres, and risk capital financing for startups.
- The companies will also be able to exploit the synergies generated in this ecosystem.

## International business opportunities in the field of smart cities by continent

The Global Map of International Business Opportunities contains a total of **35 opportunities** in the field of smart cities. Most noteworthy are the opportunities related to **IT and digitalization of industry** (7 opportunities), **Mobility services** (6 opportunities), **Energy** (5 opportunities) and **Automotive** (4 opportunities).



Source: ACCIÓ, based on the 2022 Global Map of International Business Opportunities.

## Influential technologies in the future of smart cities

**5G Internet.** 5G offers much faster Internet download and upload speeds, up to 10-100 times faster than 4G. Investments in 5G will drive the development of smart mobility, especially self-driving vehicles, and smart processing and manufacturing. South Korea, China, the United States and the United Kingdom are among the main markets likely to see 5G deployments.

**Blockchain.** Blockchain solutions can be applied in the context of smart cities. One of the main advantages is their capacity to encrypt sensitive data, thereby improving security. Dubai has promised to become the world's first blockchain city. It hopes to use the decentralized network to support three key areas: government efficiency, industry creation and international leadership.

**AI, ML and Analytics.** Data are key for smart cities and companies will need to leverage data through the necessary data analysis tools. The use of artificial intelligence (AI) and machine learning (ML) in the context of data analysis will provide greater speed and efficiency when working with large datasets on cities and offer the predictive analytics required.



Source: Euromonitor

Smart cities in Catalonia

# Success stories



## Success stories (I)

eCooltra is Europe's leading scooter sharing service. It has a fleet of more than 5,000 electric motorcycles and operates in six cities: Barcelona, Madrid, Valencia, Rome, Milan and Lisbon.

Through an app, users can find and book the nearest motorcycle to get around the city. The cost of the rental is billed per minute and includes insurance, battery, helmets and maintenance.

**eCooltra**  
APP - SCOOTER - GO



Cellnex is Europe's leading independent operator of wireless telecommunications infrastructure. With respect to smart cities, it focuses on the field of IT infrastructure, innovation and IoT.

The Smart Brain service guarantees access to urban infrastructure by standardizing data from different sources.

**cellnex**  
driving telecom connectivity



Urbiotica is a pioneering company in IoT that designs state-of-the-art wireless sensor systems. Its smart parking solutions are designed to improve the experiences of car park managers and users.

The solution guides users to spaces easily and quickly. It helps also make management much more effective by increasing space productivity, and also ensures better control over car park use and payments.

**urbiotica**



DEFCON8 specializes in water consumption monitoring and efficiency and coordinates and leads a unique platform that brings together around 10 energy-saving solutions. This consortium will present a pilot project to apply its platform to buildings in Germany, Slovenia, Portugal, Turkey, Israel and Catalonia.

DEFCON8 leads an international consortium (SEBR – Smart Energy Building Renovation) that won an ACCIÓ-supported, €537,000 contract to develop a pilot project aimed at converting six buildings around Europe into energy-sustainable buildings.

**DEFCON8**

Seat, DGT, Barcelona City Council and ETRA have developed cellular technology to connect cars with traffic lights and the traffic control centre (DGT 3.0).

**The Urban Mobility Lab (2022)** is a public-private initiative that will facilitate the implementation of pilot tests and transformative projects to address current urban mobility challenges. The aim is to promote innovation in smart and sustainable mobility, in line with the 2030 Agenda SDGs.

**DGT3.0**

**SEAT**

**ACCIÓ**  
Catalonia  
Trade & Investment

**Generalitat de Catalunya**  
Government of Catalonia

Source: ACCIÓ

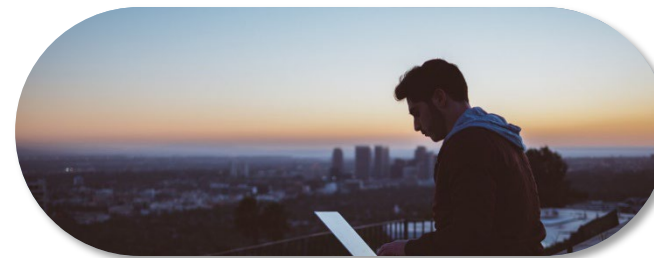
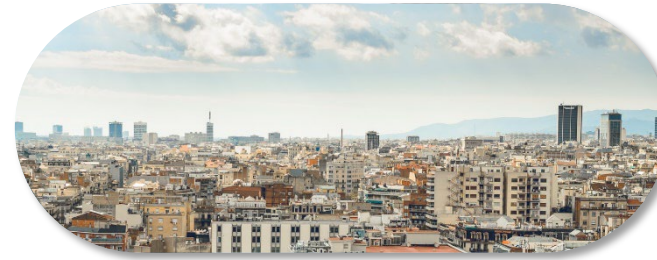
**CataloniaConnects**



## Success stories (II)

The Catalan company AEInnova (Terrassa, Vallès Occidental) has entered the Japanese market with the installation of autonomous wireless sensors for the maintenance of industrial machinery in a chemical plant.

The company has reached an agreement with the CBC Group conglomerate to supply it with devices, which are battery-free and operate autonomously by harnessing the waste heat of industrial environments and converting it into clean, sustainable electricity. These sensors monitor the vibrations of the machinery to carry out predictive maintenance by means of alerts when a failure is about to occur. This helps avoid the risks and costs involved in having to stop the production process.



# Thank you

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 @accio\_cat

 @catalonia\_ti