



Global pricing policy for ACCIÓ

Services

Price of 80 euros / hour.

Foreign Offices: 30 euros / hour (60% of discount on the price/hour)

All external costs associated with a service or program will be charged to the customer with a 60% discount.

Physical space

Foreign Offices :

- 2 first years: 60% discount of the real cost of spaces.
- From 3 years: without discount.
- From 4 years, if there is a waiting list, the space must be left. If there is no waiting list you can continue up to a maximum of 5 years (since the beginning of the contract) without discount.

Collective initiatives

Foreign Offices: 90% of discount on the price/hour.

- ✓ Institutional and Strategic
Led by ACCIÓ

Type	Typology	Hours for company	Proposal Price 90% Subsidy
Face-to-face	Individual	60	480 €
Face-to-face	Collective	30	240 €
Face-to-face	Mixed (individual and collective meetings)	45	360 €
Online	Online individual	50	400 €
Online	Online collective	20	160 €
Online	Online mixed (individual and collective meetings)	35	280 €

Type	Typology	Total hours	Price
Reverse	Inscription	-	100 €
Reverse	Importer meeting	35h per identified importer	80€ per scheduled meeting

Collective initiatives

- ✓ International
Led by a third

Type	Typology	Hours per company	Price
Face-to-face	Individual	60	800 €
Face-to-face	Collective	30	400 €
Face-to-face	Mixed (individual and collective meetings)	45	600 €
Online	Online individual	50	600 €
Online	Online collective	20	240 €
Online	Online mixed (individual and collective meetings)	35	420 €

Type	Typology	Hours	Price
Reverse	1 market	100	4.000 €
Reverse	2 markets	125	5.000 €

Collective initiatives

- ✓ Cancellation policy:
 - 1 month before the starting of the collective initiative 50% of the cost of the service will be charged.
 - 15 days before the starting of the collective initiative 100% of the cost of the service will be charged.

Applicable discounts (individual services)

- ✓ Up to 20 hours of free consulting for new clients in contracting services in a **priority country** or **sector** or **priority type of business** (reviewable annually), identified by the Organization's strategy and reviewable annually.
- ✓ 67% discount on the discounted price for **special economic situations** (geopolitical risks, covid-19, Brexit, etc.).
- ✓ 50% discount on the discounted price, for the hiring of **collective initiatives in additional markets**.
- ✓ 40% discount on the discounted price in the case of participating in collective initiative framed within **a priority program**.
- ✓ They will not be accumulative and can only be applied to Catalan companies.



Contact us!

934 767 206

info.accio@gencat.cat

Passeig de Gràcia, 129
08008 Barcelona

accio.gencat.cat

catalonia.com

Follow us on social media!



accio_cat
@Catalonia_TI



linkedin.com/company/acciocat/
linkedin.com/company/invest-in-catalonia/