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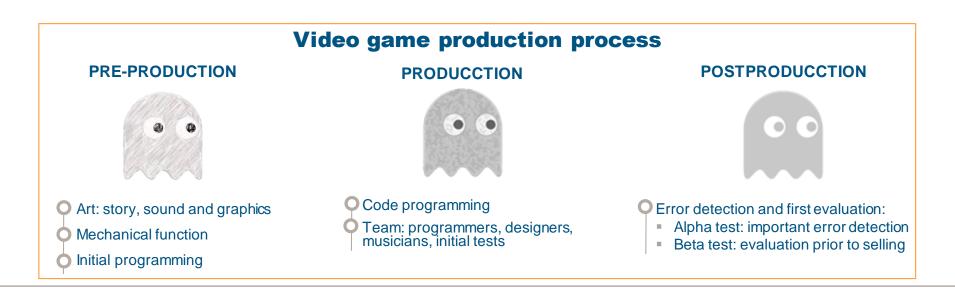
1. The video game industry





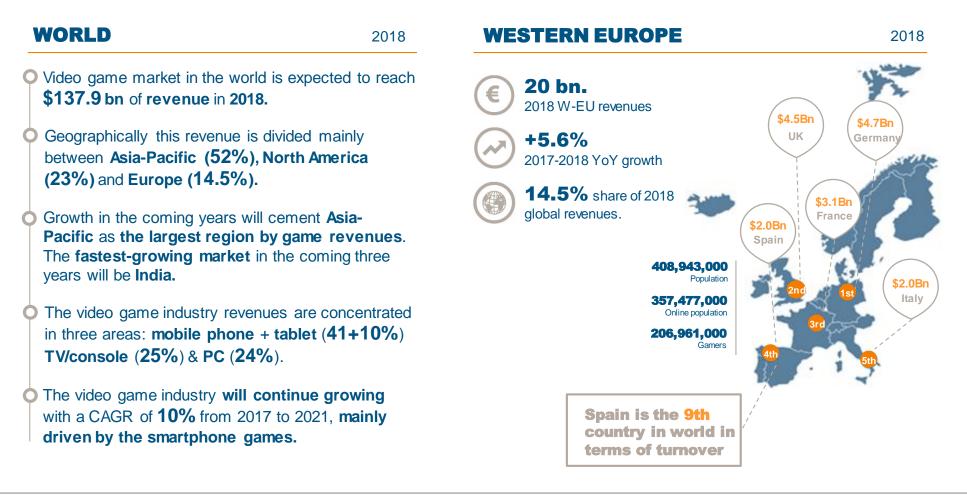
Video game industry definition

A video game is any application created for the main purpose of entertainment. It's based primarily on the interaction of one or more players, executed in a digital environment and using an electronic device.





The global video game industry



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Generalitat de Catalunya Government of Catalonia

Source: Global Games Market Report, Newzoo, 2018

2. The video game industry in Catalonia



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The Catalan video game industry: key data



130 games companies. (2016)
8.33% increase respect 2015.
27% of total video games companies in Spain.



Turnover of **319 M€** (2016).

47% increase respect 2015.

Catalonia is the engine of the Spanish video game ecosystem, accounting for the 51.7% of its turnover.



The Catalan parliament has approved a political resolution to support and act in favor of foreign investment and job creation in the video game industry in Catalonia.

The Catalan Administration offers **support and grants to video game** companies, since it is considered **key for economic growth**, within the framework of the Research and Innovation Strategy of Catalan Government (RIS3CAT).

2,441 employees (2016).

44.7% increase respect 2015.

44.9% of the Spanish employment in this industry.



Source: EIC (ACCIÓ) based on DEV, White paper on video game development in Spain, 2017.



Catalan video game industry competitiveness

Attractive for foreign investors

From 2013 to March 2018...



Source: EIC (ACCIÓ) based on fDi Markets.



Catalan video game industry competitiveness

Innovative and entrepreneurial

Catalonia is at the forefront of innovation...

- O Total R&D expenditure of €3,103.4M
- **1.46%** of its GDP dedicated to R&D.
- **23.4%** of Spain's total.
- **9,282** innovative companies, representing **22.2%** of the Spanish total.
- ACCIÓ, winning Agency for Best R&D Support (FDI Strategy Awards, 2017).

Leading scientific facilities for the video game industry

BSC-CNS (Barcelona Supercomputing Center – Centro Nacional de Supercomputación) is at the service of the industry that requires **High Performance Computing resources**.

Eurecat is the **main technological centre of Catalonia** supplying industrial and business sectors with **advanced technology and knowledge** in response to the **innovation needs**.

LEITAT is a **technology center devoted to work alongside businesses** and other organizations to bring about economic, social and sustainable **development** through its **R&D projects**, **innovative technological processes** and **creativity**.

Barcelona

1st city in Europe in terms of innovation. (*iCapital prize2014*).

1st hub in **Southern Europe** in terms of startups. (Start-Up Genome, 2017) **4th** city in the world in terms of creativity, only behind London, New York and Berlin. (Barcelona Centre de Disseny, 2016)

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Catalonia, the best place for the video game industry

POOL OF LOCAL AND **INTERNATIONAL TALENT** ATTRACTION

Catalonia is a pool of local and international talent attraction for the video game subsector. Catalonia has a wide offer of specialized video game training programs and a high standard of living and guality of life, being considered one of the most attractive cities in the world. In addition. labor costs are the most competitive for the video game industry.

CREATIVITY & ENTREPRENEURSHIP

Barcelona stands out for its creativity & entrepreneurship, being considered the 4th most creative city in the world, and the Europe's most innovative. Barcelona is also Europe's 5th Start-up city, concentrating more than 1,200 startups in Catalonia.

STRATEGIC LOCATION AND ACCESS TO MARKETS

Having a strategic location and access to markets, Barcelona is the only city in Southern Europe that concentrates in 5 linear km. one of the largest ports in the Mediterranean, a highspeed train station, an awarded international airport and highways connected to the European netw ork.

INTERNATIONAL alb. **CONFERENCES & TRADE** _ FAIRS

Barcelona hosts International trade fairs & events such as the Mobile World Congress. which receives more than 100,000 visitors, the Barcelona Games World, ESL Competitions and market accelerators as the BCN Gamelab.



DYNAMIC AND INNOVATIVE **ECOSYSTEM**

There is a significant video game ecosystem in Barcelona & Catalonia, being the most important video game hub in Spain, and one of the biggest in Europe, growing at a double-digit pace last years.



Catalonia is a top R&D hub having leading scientific facilities, a strong digital business cluster in Barcelona and being the 1st region of Western Continental Europe to attract foreign investment in R&D



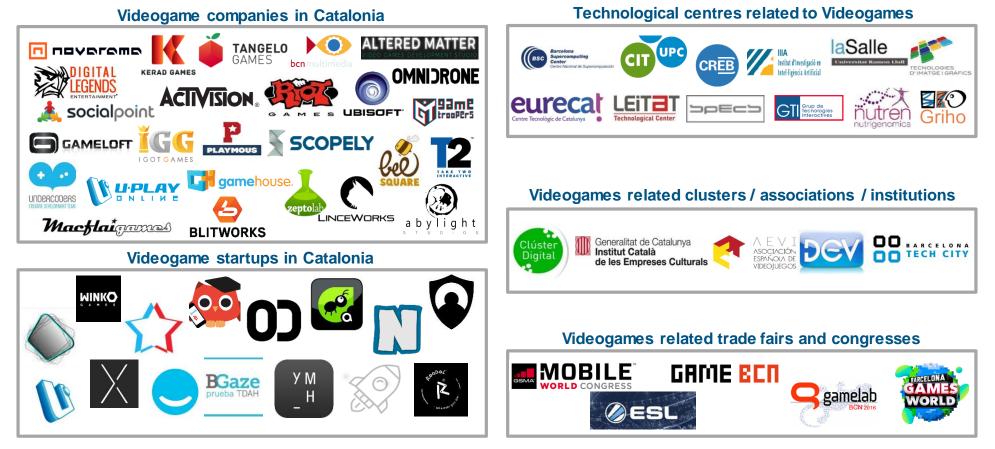
BUSINESS MINDSET

Catalonia has a strong business mindset, attracting, incentivating and supporting business opportunities.



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The video game ecosystem in Catalonia



Note: The use of these trademarks is for informative purposes only. Trademarks mentioned in this document are the registered trademarks of the companies to which they belong and are not owned by ACCIÓ. This is a partial and illustrative representation of companies that form part of the videogames ecosystem in Catalonia; however, there may exist other companies that have not been included in this study.

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Source: EIC (ACCIÓ). Barcelona & Catalonia Startup Hub.

3. Opportunities in the video game industry



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Trends in the video games industry



Virtual reality is a technology based on the creation of an immersive environment using powerful hardware and software, which produce interactive images and sound. Spain has the highest percentage of consumers with purchase intention and Barcelona has the strongest video game ecosystem, technological centers and important international conferences.



eSports is a group of electronic sports organized as a competition in which professionals compete against each other. Turnover has grown 67% over the previous year, and is expected to grow at least 40% annually until 2019. Barcelona has already hosted international eSports competitions, having dedicated TV channels as well as professional eSports clubs.



Gamification is the application of game-design elements and game principles in non-game contexts, implementing the latest methodologies and tools for the business world. The pharma or medical industry, with a significant presence in Catalonia, could adopt these innovations for training and practice purposes.



Cloud gaming is a new way to organize how video games are executed, played and distributed; using a central server for the game processing and streaming the image to a wide assortment of hardware, which only needs internet connection. It's expected to grow a 29% CAGR until 2020. Barcelona has one of the fastest internet connections, important technological centers and competitive operation costs.



Game porting is the term used when a video game designed to run on one platform is converted to run on a different platform. Barcelona has a high availability of talented software developers at a competitive cost, a strong video game ecosystem, related technological centers devoted to the video game industry and top-level international trade fairs.

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Source: EIC (ACCIÓ). PwC Entretainment and Media Outlook 2016-2020 & DEV, White paper on video game developmentin Spain, 2017. Technavio, 2016, Global Cloud Gaming Market 2016-2020.

ACCIÓ

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Take a look at the full report: http://catalonia.com/.content/documents/videogames-incatalonia.pdf

More information about the sector and related news: http://catalonia.com/trade-with-catalonia/video-games.jsp



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