

A close-up photograph of a person's hands working on a desk. One hand holds a silver pen, pointing at a specific cell in a spreadsheet. The other hand is positioned over a black calculator. The spreadsheet contains various numerical data, including percentages and decimal values. A blue bar chart is visible in the background, partially obscured by the spreadsheet. The overall scene suggests a professional or financial context.

# ACCIÓ global pricing policy

## Services

Price: 80 euros/hour.

- Catalonia: 100% allowance. Cost: 0 euros/hour per customer.
- Offices Abroad: 62.5% allowance + 50% discount. Cost: €15/hour per customer (except for investment services, for which a 100% allowance applies, with a cost of 0 euros/hour per customer).

## Physical space

Catalonia (PIER01):

- Up to 18 months: 100% allowance.
- Over 18 months: 50% allowance.
- Maximum presence: up to 36 months.



## Grouped actions

Strategic actions (led by ACCIÓ) and international actions (led by a third party)

- 62.5% allowance
- 50% discount

Type	Schedule typology	Hours per company	Individual price (minimum 6 companies)
Physical/virtual	Grouped	20	€300
Physical/virtual	Mixed (individual and group meetings)	40	€600
Physical/virtual	Individual	60	€900



## Grouped actions

Reverse actions (led by ACCIÓ) and international actions (led by a third party)

- 62.5% allowance
- 50% discount

Typology	Total hours	Participating markets	Minimum no. participating companies	Individual price
Fixed part	30	10	25	€180

Typology	Total hours	Average number of Catalan companies that an importer meets	Individual price per scheduled meeting
Variable part	15	4	€56.25



## Cancellation policy:

Applies to all the individual services and grouped actions:

Focused on the number of hours spent. If a company ultimately decides not to continue with the service or doesn't participate in the grouped action, a calculation of the hours spent will be made and they will be invoiced accordingly.

## Discounts applicable

- ✓ Up to 10 hours of free consultation for advice prior to the drawing up of the work proposal.
- ✓ 50% discount on the allowance for **special economic situations** (geopolitical risks, Covid-19, etc.).
- ✓ 50% discount on the allowance for the **procurement of grouped actions** in **additional markets**.
- ✓ They are only applicable to Catalan companies.



## Contact us!

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