

2016 ENTERPRISE EUROPE NETWORK AWARDS

CATEGORY C – NEW HORIZONS

WINNER: **SMARTIVE** (SPAIN)

Keeping wind turbines spinning

IMPROVING BUSINESS MODELS



Smartive developed a range of digital platforms to monitor wind turbine's performance. The technology helps wind farms avoid failures and improve maintenance.

Smartive wanted to scale up and expand its market share.

Enterprise Europe Network member ACCIÓ helped Smartive improve their business model and apply for EU funding through the SME Instrument.

EXPANDING TO NEW MARKETS



Successful SME Instrument application: €878 000 grant.



Three-staff SME now employs 14.

Smartive landed major clients in Spain: Endesa and Gas Natural.



Smartive technology is used by windfarms in: Italy/Bulgaria/Denmark/Uruguay



Annual turnover to increase by €200 000.



Annual turnover expected to reach €5 million by 2019.