

INNOVATION AND INTERNATIONALIZATION CATALOGUES

# Technology Catalogue

Brokerage Event MWC 2009



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Generalitat  
de Catalunya

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## 2Embedcom, s.l.

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**Catalonia**

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**E-Mail** [oscarrf@2embedcom.com](mailto:oscarrf@2embedcom.com)



Located in Mataró, 40Km North of Barcelona, 2Embedcom develops Tuner Tools middleware and [www.empati.es](http://www.empati.es) portal for geolocalisation applications.

Based in our 8 years experience in GSM-GPRS-GPS market we developed an open source platform for companies seeking fast introduction and deployment of GPS based location applications.

We provide free open solution as well as hardware products for it, modifications or related products

### Technology Profiles

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#### Tuner Tools

##### What we offer

Combined with products for GSM-GPRS-GPS localisation and AVL market, 2Embedcom has designed programming tools that help our customers to rapidly develop small to medium fleet management systems.

Tuner Tools includes GSM-GPRS communication module for asset location and communication, MySQL database for easy data access and customisable HMI interface. Completely distributed application fits multiple user structure with total data access. Source code of application is provided for total project control.

Tuner Tools is developed under Microsoft .NET, Mono and Python

##### What are we looking for

We are looking for software partners for:

- Open GIS tools development and support for different GIS Platforms.
- HMI for GIS tools implementation in Open Source (Sharp Develop)
- HMI translation and implementation into different UE languages
- AVL and visualisation platform for Java based Mobile devices

We are looking for hardware partners for:

- Zigbee based sensors and data acquisition
- Fleet management and remote diagnostics instrumentation and sensors. FMS implementation development.
- Energy harvesting, energy scavenging solutions for electronic instruments and sensors

##### Keywords

- Electronics, Microelectronics
- Communications Protocols, Standards
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
- GIS Geographical Information Systems

##### Collaboration sought

Research and development, Technical Co-operation, Commercial Agreement

##### Responsible

Mr Oscar Roca

## 3D Arts

---

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**Finland**

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**E-Mail** [jonne@3dartsmobile.com](mailto:jonne@3dartsmobile.com)



3D Arts is innovative independent Game publisher for smart mobile platforms. All our games are c++ native with superior sound and graphic quality. All our titles are carefully designed for mobile platforms to meet our standards of mobile gaming.

3D Arts operates globally trough partners. Head office is in Jyväskylä, Finland.

### Technology Profiles

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#### Hile Arcade social multiplayer platform

##### What we offer

Hile Arcade social multiplayer platform. [www.3dartsmobile.com](http://www.3dartsmobile.com)

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##### What are we looking for

- Mobile Advertice solutions and mobile indevice payment methods & DRM.

-Distribution partners

---

##### Keywords

- Database Management, Data Mining
  - Electronic Commerce, Electronic Payment, Electronic Signature
  - Digital libraries and content
  - Content Provider
  - Mobile Entertainment
  - Mobile Service Provider
  - Computer Games
  - 3D Media
- 

##### Collaboration sought

Joint Venture Agreement, Licence Agreement, Commercial Agreement

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##### Responsible

Mr. Jonne Castren

## 3Roam

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### France



3Roam is a French company offering a range of next generation wireless infrastructure products, Wireless Label Switch routers (WLS), which extend the fibre core network over a wireless broadband infrastructure to backhaul different high-speed access systems. This enables operators to deploy a full IP transport network, for the backhaul of cellular network allowing rapid time to market, low network set-up and low operations costs. 3Roam's solution is based on combining an advanced broadband wireless radio technology with layer 2 and layer 3 protocols. Its WLS wireless switches are designed to ease network deployment and scalability using advanced packet technology and wireless protocols.

The WLS product family is based on three basic components which can be combined in different configurations, depending on the market target:

- BBU, BaseBand Unit: the packet based radio unit, which can be used in a full stack or on a stand alone basis depending on the application
- NPU, Node Processor Unit: the intelligent unit, loaded with the 3Route® software for all routing, traffic engineering and network optimisation functions.
- ODU, Outdoor Unit: the unit on the mast behind the antenna for high frequencies transport in licensed bands from 6 to 38 GHz.

### Technology Profiles

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#### **Backhaul product range for WiMAX and mobile operators.**

##### **What we offer**

The concept which led to the creation of the company lies in the integration of radio and IP routing into one single platform.

As a result 3Roam solution drives major differentiators versus its potential competitors:

Capex and Opex reduction: WLS products combine wireless capabilities with IP/MPLS and routing software in one box, therefore requiring less equipment to purchase and maintain.

No over provisioning: WLS products integrate Quality of Service (QoS) and resources management therefore eliminating the need for provisioning too much too early.

Optimised solution for deployment: WLS products allow operators to easily add nodes and reconfigure the network resulting in huge cost savings and particularly fast response time.

---

##### **What are we looking for**

The company is looking for commercial partners as WiMAX and mobile operators system integrators, private networks system integrators.

The company is also interested in Financial partnerships.

---

##### **Keywords**

- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- 

##### **Collaboration sought**

Commercial Agreement

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##### **Responsible**

Mr Jean-Paul Deschamps

## Abertis Telecom

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**Av. del Parc Logistic 12-20**  
**08040 Barcelona**

**Catalonia**

**Telephone**            **935031000**  
**Fax**  
**E-Mail**                **abertistlc@abertistelecom.com**



Abertis Telecom is based in Barcelona Spain and its main activity is Telecommunication Infrastructure Operator. With a network infrastructure with more than 3,000 sites, transport network and satellite infrastructure (Eutelsat and Hispasat), Abertis Telecom is providing TV and radio broadcasting services, analog and DTT to more than 99% of population, wholesale services and public safety and emergency network services.

### Technology Profiles

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## Abertis Telecom

### What we offer

Abertis Telecom is an international group leader in Telecommunication Network Infrastructure Management.

Leader in the spanish broadcasting market with main activities on: Digital and analogue TV broadcasting

Digital and analogue radio broadcasting

Radio communications

Transport

Co-location

Other ( O&M, engineering, ... )

Business Unit:

Media , Leader in supplying transportation and broadcasting services to the Spanish media sector

Wholesale, Supplier of infrastructure services throughout the whole of Spain

Public Safety, Experience in providing managed services including installation services and maintenance support for mission critical radio networks

We offer to study and analyze business and investment opportunities to develop our business model worldwide.

---

### What are we looking for

Business and investment oportunities to become the leading player in Telecom and Broadcast infrastructure services.

To Play de rol of an independent provider of telecommunication and broadcasting infrastructure services, who will not pose competitive issues to any media or telecom company.

To participate in the digitalization process of TV infrastrucutre and to push this technology in all the countries and companies in which is going to invest leveraging on the experience achieved in deploying the world largest digital broadcasting infrastructure in Spain.

We are looking for a business partner playing a rol in broadcasting services in Europe, Latin America or Asia with expertise on telecom infrastructure management.

---

### Keywords

- Network Technologies (Wireless, Wi-Fi, Bluetooth)
  - Signal Processing (speech, sound, image)
  - Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
  - Content Provider
  - Mobile Entertainment
  - Mobile Service Provider
- 

### Collaboration sought

Research and development, Technical Co-operation, Joint Venture Agreement

---

**Responsible**

Mr. Jordi Ortiz

## ACCÍÓ CIDEM-COPCA

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Telephone +34 93 476 72 00 ext.1019

Fax

E-Mail [ignasivendrell@gencat.cat](mailto:ignasivendrell@gencat.cat)



Catalonia EEN

### Technology Profiles

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#### What we offer

Technology Transfer Services

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#### What are we looking for

-

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#### Collaboration sought

Research and development, Technical Co-operation, Joint Venture Agreement, Manufacturing Agreement, Licence Agreement, Commercial Agreement, FP7-ICT Project

---

#### Responsible

Mr. Ignasi Vendrell

## Aceora Software Inc.

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Allstate Pky 15  
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Canada

Telephone           +1.416.559.3082  
Fax  
E-Mail                radu@aceora.com



Aceora offers development and licensing services on contract:

- Software for mobile applications (J2ME, .NET CF, iPhone, Symbian, BREW, more)
- More effective web development, CMS, SEO, SEM (Google PR 5/10)
- E-learning (Moodle platform, Flash animation, browser based software demos)
- Licensing a new mobile input device (better thumb keyboard and much better thumb mouse)

Headquartered in Canada, development in EU (Romania).

Seeking partnership with EU, Canada, US, International companies.

### Technology Profiles

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#### Software on Contract

##### What we offer

Cost effective, skilled and agile software development for mobile, web, and database applications. We offer:

- Best in class design and quality control.
- Cost-effectiveness.
- Predictable schedules, status reporting, and customer controls.
- EU (Romania) skilled, professional and creative workforce.
- North American and EU software and business experience.

##### What are we looking for

We are seeking distribution partners for our software development services.

We are also interested in partnering to develop new software-based products and services in the mobile arena.

We are interested in EU transnational partners to apply for European Social Fund or FP7-ICT jointly with our EU (Romania) branch.

---

##### Keywords

- Electronics, Microelectronics
  - Network Security
  - Data Protection, Storage Technology, Cryptography, Data Security
  - Database Management, Data Mining
  - Communications Protocols, Standards
  - Network Technologies (Wireless, Wi-Fi, Bluetooth)
  - Electronic Commerce, Electronic Payment, Electronic Signature
  - E-Learning
  - Digital libraries and content
  - Signal Processing (speech, sound, image)
  - IT Applications for Health
  - IT Applications for Transport and Logistics
  - ICT for Independent Living and Inclusion
  - GIS Geographical Information Systems
  - Content Provider
  - Mobile Entertainment
  - Computer Games
  - 3D Media
- 

##### Collaboration sought

FP7-ICT Project, Commercial Agreement, Licence Agreement, Manufacturing Agreement, Joint Venture Agreement, Technical Co-operation, Research and development

---

**Responsible**

Dr. ing. Radu Negulescu

**Snugr(tm) - The world's best portable input device****What we offer**

We have developed a working proof-of-concept prototype of the world's best portable input device - a more effective thumb keyboard and a much more effective mouse in the area of a coin.

A small and slick, curved and sexy form factor, yet conspicuous, will ensure fast explosive adoption.

Applications range from phone accessory (to type and select eyes-free and grip-free using a Snugr attached to a finger), to map panning for GPS systems, to remote slideshow presenter with thumb typing for commands and edits.

We have protected the invention using a PCT patent and we are entering national phases in several jurisdictions including EU and US. The protection is broad and it covers not just the basic device but also variations and modes of use of other possible devices having similar kinaesthetics.

We offer market-adequate licensing deals and a dedicated and professional software development team to create drivers for your application.

---

**What are we looking for**

We are looking for partnership, licensing out, and investment, for our new input device.

We are seeking a partner with experience in development and manufacturing, or commercialization, of devices related to: Mobile Handsets, Computers & Peripherals, Electronic Components, Consumer Electronics  
The partner will help us refine, productionize, manufacture and/or distribute Snugr components or handsets using Snugr.  
The partner can be located in any region as we are used to conducting business internationally.  
We can handle the software development for this device and more.

We are also looking for an early-stage investor. Market size exceeds 1 billion units per year (mobile phones), 300 billion units per year (computers), remote controls, mice, etc. Starting with Internet delivery (our website Aceora.com has Google PR 5/10, same as MLS.com) and fueled by the need for better thumb-typing and thumb-mouse for today's 3G and 4G mobiles, adoption will be unstoppable.

---

**Keywords**

- Electronics, Microelectronics
  - Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
  - Mobile Entertainment
- 

**Collaboration sought**

FP7-ICT Project, Commercial Agreement, Licence Agreement, Manufacturing Agreement, Joint Venture Agreement, Technical Co-operation, Research and development

---

**Responsible**

Dr. ing. Radu Negulescu

**Mobile software development on contract****What we offer**

Capable and professional staff in Romania and Canada to develop mobile applications using various technologies, such as J2ME, .NET CF, Symbian, iPhone, Blackberry Java, BREW.

We specialize in mobile apps that interface with database-backed web sites.

E.g.

<http://www.AceAutoLog.com>

---



**What are we looking for**

Projects in the aforementioned area.

We are also open to substituting part of the pay by shares in a partnership towards developing a marketable product or service.

Transnational EU partners to apply for European Social Fund and FP7-ICT funding jointly with our EU (Romania) branch

---

**Keywords**

- Network Technologies (Wireless, Wi-Fi, Bluetooth)
  - Electronic Commerce, Electronic Payment, Electronic Signature
  - E-Learning
  - Digital libraries and content
  - Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
  - IT Applications for Health
  - IT Applications for Transport and Logistics
  - ICT for Independent Living and Inclusion
  - GIS Geographical Information Systems
  - Mobile Entertainment
- 

**Collaboration sought**

FP7-ICT Project, Commercial Agreement, Joint Venture Agreement, Technical Co-operation, Research and development

---

**Responsible**

Dr. ing. Radu Negulescu

**E-learning/e-training using Moodle****What we offer**

With 24+ million registered users and plugins for applications ranging from mobile to video, Moodle is the world's best known open source e-learning platform.

Unlike classroom training, e-learning supports self-paced learning and live desktop sharing.

Aceora Software Inc. offers the skills and experience to adapt Moodle to customer look-and-feel, configurations and installations of selected 3rd party plugins, and highly effective custom training applications. Custom applications include:

- highly effective and inexpensive Flash demos for software use
- interfacing a 3rd party software applications to the web
- instructor-led and self-paced e-lab sessions
- narrated lectures, quizzes, etc.

E-learning adoption is hindered by a perception of difficulty of use. If your end users (students and instructors) have a PC/Mac with a browser and speaker phones, we can bring your software to your end users desktops with zero new installations on the end users' platforms.

---

**What are we looking for**

Partner to promote and distribute effective interactive custom e-learning/e-training solutions to corporate and educational customers in the EU.

Content providers and instructors to use the platform for a fee.

Partners to develop new custom applications - e.g. train your mobile end-users on-line.

Transnational EU partners to apply for European Social Fund and FP7-ICT funding jointly with our EU (Romania) branch

---

**Keywords**

- Network Security
- Data Protection, Storage Technology, Cryptography, Data Security
- Database Management, Data Mining
- Communications Protocols, Standards
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Electronic Commerce, Electronic Payment, Electronic Signature
- E-Learning

- Digital libraries and content
- Signal Processing (speech, sound, image)
- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
- IT Applications for Health
- IT Applications for Transport and Logistics
- ICT for Independent Living and Inclusion
- GIS Geographical Information Systems
- Content Provider
- Mobile Entertainment
- Mobile Security
- Mobile Service Provider

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**Collaboration sought**

FP7-ICT Project, Commercial Agreement, Joint Venture Agreement, Technical Co-operation, Research and development

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**Responsible**

Dr. ing. Radu Negulescu

**Web development / Database / SEO****What we offer**

Cost-efficient highly effective websites to bring visitors and business to your organization via the Internet.

- CMS backed websites
  - Multi-browser testing/optimization
  - Internationalization, done professionally, including issues such as multilingual CMS/editor, character set, alphabetical sorting, integration with 3rd party I18N (e.g. maps.google.cat - Google maps in Català), date/time format, number format, direction of writing (e.g. Hebrew/bidirectional languages), multilingual SEO/SEM, dynamic determination of default language, and much more.
  - Flash websites
  - Flash demos
  - Widgets
  - E-commerce
  - E-learning
  - Database backed web applications (e.g. specialized search engine for patents, social network, EDI)
  - Search engine optimization & marketing (our own site www.aceora.com has Google PR 5/10, same as MLS.com)
  - Watch and alerts for new search engine results regarding your company and variations of rank
- 

**What are we looking for**

Partners to promote and distribute our services

Partners to develop new database backed web applications and bring them to market

Transnational EU partners to apply for European Social Fund and FP7-ICT funding jointly with our EU (Romania) branch

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**Keywords**

- Database Management, Data Mining
  - Electronic Commerce, Electronic Payment, Electronic Signature
  - E-Learning
  - Digital libraries and content
  - Mobile Entertainment
- 

**Collaboration sought**

FP7-ICT Project, Commercial Agreement, Licence Agreement, Joint Venture Agreement, Technical Co-operation, Research and development

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**Responsible**

Dr. ing. Radu Negulescu

**Cost-effective IP search and protection referrals****What we offer**

Relevance-based automatic patent search, download, patent watch and alert applications.

In particular, we offer the web-based services deployed on:  
<http://www.abrise.com>

Deploying specialized patent search application on 3rd party websites.

Specialized IP services applications for the EU market.

Automatically matched referrals to selected 3rd party IP services combining cost-effectiveness, experience, professionalism, credibility, language capability, and vertical specialization depending on the needs of the client.

E-learning related to patents and IP protection services.

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#### **What are we looking for**

Partners in deploying and developing IP search services.

Patent agents interested in attracting business to their sites by deploying Internet services to their websites.

E-learning content providers for IP protection, IP search and IP licensing.

EU transnational partners to apply to European Social Fund and FP7-ICT funding jointly with our EU (Romania) branch.

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#### **Keywords**

- Database Management, Data Mining
  - Electronic Commerce, Electronic Payment, Electronic Signature
  - E-Learning
  - Digital libraries and content
  - Content Provider
- 

#### **Collaboration sought**

Commercial Agreement, Licence Agreement, Joint Venture Agreement, Technical Co-operation, Research and development, FP7-ICT Project

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#### **Responsible**

Dr. ing. Radu Negulescu

## Acquamedia Technologies

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08013 Barcelona

Catalonia

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**Fax** +34 93 301 6255  
**E-Mail** [humberto.ciffoni@acquamedia.com](mailto:humberto.ciffoni@acquamedia.com)



Acquamedia Technologies is a Barcelona based mobile technology company that focuses on providing WAP services (platform and management) for mobile operators. We are currently Telefonica Spain's principal WAP partner and white label manager of their music services, where we support an "all you can eat" fulltrack subscription service as well as a ringtone, image, and mobile video site. We provide similar services to many carriers across Europe and Latin America.

Acquamedia boasts integral solutions for carriers that cover the entire provision and management of a multi-cateogry WAP home portal, or any partitioned combination desired by the carrier. This includes content rights and storage (such as music tracks, ringtones or games), and billing integration through different charging channels and scenarios. We also provide non-premium functionalities such as localized news channels, weather forecasts, and social network access.

In addition to building customized WAP sites under white label management agreements, Acquamedia also offers its own WAP content branded portals called AllTheLatest, featuring everything from music to adult content.

Among Acquamedia's most valuable assets is its CRM tool, built on sophisticated technology, and which allows our partners with extremely detailed and relevant real-time information on their users' behavior and their portals' performance.

Lastly, our human assets complement our technology as we assign teams and managers to every territory where we operate. This ensures proper cultural integration through local action.

### Technology Profiles

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## Acquamedia Technologies, a WAP content service provider

### What we offer

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### What are we looking for

We are interested in operators who wish to provide new content services to their users, such as WAP home portals with music, video, image, games, and adult categories. We can offer integral solutions with all necessary content and with day to day content management, freeing operator staff from the responsibility of these necessary duties.

We are also interested in licensing more content for our portals, so any company wishing to license their content (music, images, games, social networks) would be a great partner for us.

Lastly, any brand or company wishing to create a mobile site (WAP) should get in touch with us, as we can custom build it to any specified requirements and make it available over a wide range of mobile networks across Europe and Latin America (including Telefonica Movistar, Vodafone, Orange, O2, Yoigo, Telia Sonera, KPN, Tele2, BASE, America Movil, Claro, and many more)

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### Keywords

- Digital libraries and content
  - Content Provider
  - Mobile Entertainment
  - Mobile Service Provider
- 

### Collaboration sought

Technical Co-operation, Joint Venture Agreement, Licence Agreement, Commercial Agreement

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**Responsible**

Mr. Humberto Ciffoni

## ACQUAMEDIA TECHNOLOGIES SL

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GRAN VIA 751A 1 2  
08013 BARCELONA

Catalonia

**Telephone** +34933016266  
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**E-Mail** sales@acquamedia.com



The Company provides services of development, design, management, distribution, maintenance, operation, consulting, consultancy and configuration of multimedia content that could be transmitted digital or analog via telecommunications.

The territory is worldwide.

It is a Spanish Company with 20 employees, located in Barcelona, Madrid, Miami, Bogota and Buenos Aires.

### Technology Profiles

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#### MOBILE DIGITAL CONTENT

##### What we offer

Acquamedia is one of the main Content Provider in Europe and South America. We have one of the largest contents Catalogues and a long experience in this market.

The innovative technology offered is.

It is a web architecture so that they can manage in real time and an intelligent way, multimedia content for mobile next generation.

When we talk about managing intelligently the contents, we mean that all the service we offer is subject to the demand made by the customer and above all to their real needs at the time of the consultation in different heterogeneous content.

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##### What are we looking for

In this context, it is logical to think that we need a web architecture with a level of efficiency and dynamism as appropriate to support these types of transactions in real time. This new architecture will introduce Web to market a new concept of digital tent with a capacity for self-up of Intel ligent • (at the level of structural and content) from the habits of customers.

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##### Keywords

- Digital libraries and content
  - Content Provider
  - Mobile Entertainment
  - Mobile Service Provider
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##### Collaboration sought

Licence Agreement, Commercial Agreement

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##### Responsible

Mr. Carlos Campdelacreu

## Actimagine

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rue de Rivoli 128  
75001 PARIS

France

**Telephone**            **33 1 53 30 03 65**  
**Fax**  
**E-Mail**                 **contact@actimagine.com**



Actimagine develops and sells under licence Mobiclip™, a patented software video codec optimized for mobile platforms. Mobiclip offers DVD-like quality – 24fps full screen – for all kinds of video, without compromising battery-life. Adopted by leading manufacturers and content publishers such as Nokia, Sony Ericsson, Motorola, Sony Pictures Digital, Mobiclip is becoming the de facto standard for DVD-like quality on mobile phones.

Mobiclip is also the reference video technology used by Nintendo

### Technology Profiles

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#### Mobiclip

##### What we offer

Mobiclip is a complete end to end mobile video distribution solution.

Any video content (Live TV, VOD, UGC) can be delivered in High Definition on any smartphone.

Mobiclip can be immediately deployed. It is already up and running for France24, the International News Channel.

Nintendo, Sony Pictures Entertainment, Nokia, Motorola, have already trusted and adopted Mobiclip solution.

##### What are we looking for

We are looking for various business opportunities.

Main commercial agreements we are focusing on at the moment are:

- Content producers / owners such as movie studios who would like to have a new way to monetize their content in a secure environment.
- TV channels that would like their channel to be available all around the world in order to reach and increase a global audience.
- User Generated Content websites who would desire a mobile video solution.
- Telecom operators that would like a new powerful and efficient mobile video distribution solution.
- Device manufacturers that would like to increase their products' appeal.

##### Keywords

- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Electronic Commerce, Electronic Payment, Electronic Signature
- E-Learning
- Digital libraries and content
- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
- Content Provider
- Mobile Entertainment
- Mobile Service Provider

##### Collaboration sought

Technical Co-operation, Licence Agreement, Commercial Agreement

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**Responsible**

Product Manager Antoine Gourlay



## ACTIVA MULTIMEDIA

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**Gaspar Fabregas 81**  
**08950 Esplugues de Llobregat**

**Catalonia**

**Telephone**      **935672550**  
**Fax**              **933722773**  
**E-Mail**          **contact@activamultimedia.com**



Activa Multimedia digital is a subsidiary of the Corporació Catalana de Mitjans Audiovisuals (CCMA or Catalan Broadcasting Corporation).

Activa Multimèdia is a company providing solutions and services for the audiovisual industry: SAM (Audiovisual Meteorological Services), Automatic TV (automatic content platforms for television), Digital TV (all-in-one interactive solutions), Automatic Virtual Characters and Video Management (digital archiving system, video distribution over IP)

### Technology Profiles

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#### Solutions and services for the audiovisual industry

##### What we offer

- Digital Interactive TV: all-in-one interactive solutions for DTT, IPTV, DVB-H, etc, ranging from conceptualization, development and edition of applications to data maintenance and the broadcast of interactive content in multiplex head-ends.
- Video Production and Management: automatic content platforms for television. Digital production and archiving system for television and audiovisual archives. Video content delivery system that transmits videos in any format over IP networks and provides remote cataloguing and management.
- Software Solutions: provides applications and management systems for the optimal integration and automation of back office processes for companies in the audiovisual industry.
- Contents and Services: Activa Multimedia is Spain's leading provider of meteorological content for the Internet, mobile telephony and television. Activa Multimedia also produce innovative contents as automatic virtual characters for television, Internet and mobile telephon

##### What are we looking for

We are interested in new media and innovative solutions for broadcaster industry, especially related with mobility and automatic generation of content.

As a part of our research activities, we are very interested in being involved in European research projects, especially in next calls 4 & 5 of FP7-ICT. We have a large experience in european projects and our role as an R&D unit of the public broadcaster in Catalonia (CCMA) are good reasons to keep our technologies in the top of the innovation.

##### Keywords

- Digital libraries and content
- IT Applications for Health
- IT Applications for Transport and Logistics
- ICT for Independent Living and Inclusion
- Content Provider
- Mobile Entertainment
- Mobile Service Provider
- 3D Media

##### Collaboration sought

Research and development, Technical Co-operation, Licence Agreement, Commercial Agreement, FP7-ICT Project

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**Responsible**

Mr. Eusebio Carasusan

## Activanos SAS

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34500 Beziers

France

**Telephone** +33 4 67 01 47 15  
**Fax** +33 4 67 26 79 52  
**E-Mail** [Jeandaniel.hennion@activanos.com](mailto:Jeandaniel.hennion@activanos.com)

Activanos is company from the south of France that works on HPC design and integration. It develops IT infrastructure (Forests, consolidation, virtualization, deployment, management, security)  
The company works with the whole of Microsoft line of products (Gold Partner).

### Technology Profiles

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#### HPC design and infrastructure

##### What we offer

Our area of expertise consists in IT Infrastructure, security, virtualization, deployment and management. One of our project "HyperGrid" is a leading computing infrastructure project in our region.  
The main advantages of our technology is that it is faster, cheaper, easier to install and maintain, etc.

##### What are we looking for

Our potential partners are public organizations looking for IT projects in infrastructures and High Performance Computing, high performance applications developers, power and cooling providers, financial/venture capital profiles

##### Keywords

- Network Security
- Data Protection, Storage Technology, Cryptography, Data Security
- Mobile Security

##### Collaboration sought

Research and development, Technical Co-operation, Joint Venture Agreement, Commercial Agreement

##### Responsible

Mr Daniel Hennion

## ADELYA SAS

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France

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**Fax** +33562243685  
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Adelya is a french company founded three years ago and located in Toulouse. The activity is based on a Software as a Service system targeting the marketing and loyalty market dedicated to all retail companies and their point of sales network. The solution is built on 3 main technologies: web 2.0 components, Near Field Communication and cellphone services. The company is referencing his innovative offering in France and target the european market for the coming year.

### Technology Profiles

## Adelya : realtime platform for loyalty programs

### What we offer

Adelya offers an ASP platform to manage loyalty programs with an end user experience on mobile phone going beyond receiving sms. The activities of Adelya include:

- Creating usable community management tool for company based on a hierarchical organization (eg. Headquarter/brand a sales or services network at end customer) to keep in touch and develop a one to one relationship with end-user/customer.
- Providing a secured hosted platform where end users connect to be aware of the last targeted information, the offering, private promotions/discount, giveaway, and personal information regarding the loyalty program.
- Providing unique value-added components to identify a member through his virtual card, show on tiny screen lots of valuable information and organize event/offers with waiting queues/lines.
- Identifying consumers thanks to NFC (Near Field Communication) technology (will be embedded in the mobile phone soon) and making interactive services with them on the point of sales.

### What are we looking for

We are looking for partners acting on the CRM market and providing in their countries a complementary offer with a strong positioning and able to propose Adelya loyalty system to their customers.

We are also looking for companies with a strong experience on contactless technology and development on SIM card.

### Keywords

- Electronics, Microelectronics
- Database Management, Data Mining
- Communications Protocols, Standards
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Electronic Commerce, Electronic Payment, Electronic Signature
- Mobile Entertainment
- Mobile Service Provider

### Collaboration sought

Commercial Agreement, Joint Venture Agreement, Technical Co-operation

### Responsible

Mathieu VERON

## Adimo AB

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Sweden

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**E-Mail** [anna.caracolias@adimo.com](mailto:anna.caracolias@adimo.com)



Adimo is a privately held Stockholm based company with long experience in the mobile business. Based on an in-house developed platform, we have created mobile communication services and applications for companies in Sweden and internationally. Great focus is put on end-user experience and usability, as well as delivering the services with working business models. Adimo is now launching a new product for the SME market, where we see a great potential as "mobile presence" is becoming more common.

### Technology Profiles

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#### Mobile presence for all SME - mobile business communication

##### What we offer

After having deployed several customer adapted applications over the past years, we now use our knowledge and experience to offer a more affordable solution to any company. Adimo's new product offers a web based approach for SME to create and launch mobile sites and applications in an extremely business oriented way. There is a basic "package" which gives the customer the opportunity to gain mobile presence. In addition a number of extra features are offered – varying from sending messages, streaming, uploading of images, plug-ins, advertisement, shop/payment functionality to images and graphical design. The services and applications are both provided by Adimo as well as by partners. As always with Adimo products, there is a focus on helping the customers identifying business critical points and supplying processes for working business models. The activities and skills required by the customers are minimal. No technical skills are required to create the applications and service

##### What are we looking for

Partnership with companies developing applications and services which could be a compliment to our offer (web based or client, country specific or international) for any type of industry since we offer our product to several different industry sectors. We would like to talk to mobile operators looking for companies like Adimo to supply white label business applications for the operators' customers. Sales and distribution channels.

##### Keywords

- IT Applications for Health
- IT Applications for Transport and Logistics
- Content Provider
- Mobile Entertainment
- Mobile Service Provider

##### Collaboration sought

Commercial Agreement, Licence Agreement, Joint Venture Agreement

##### Responsible

Ms Anna Caracolias

## Adsmidia

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C/del Castillo 17  
28010 Madrid

Spain

**Telephone** +34 902 947 306  
**Fax** +34 91 156 80 45  
**E-Mail** [info@adsmediamobile.com](mailto:info@adsmediamobile.com)



We are one of the first companies in mobile advertising of Europe. Thanks to our international focus, we are in Spain and Latin America. An expert international team with a huge experience in local markets. We work with the main mobile operators and communication groups leaders in each country. We believe in the communications liberation and in the mobile advertising development. We play a key role in generating value to users, advertisers, mobile operators and media agencies.

### Technology Profiles

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## 360° in mobile advertising

### What we offer

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### What are we looking for

Adsmidia is one of the first companies of advertising in the mobile in Europe. Our philosophy based on the liberalization of the communication, it turns into a new advertising support on the market, by means of products and services personalized to the advertisers, development and management of portals wap, advertising, vertical services for the mobile, messenger company SMS and MMS, interactivity, marketing proximity and all this thanks to our mobile technology that manages to approach the users in real time. Adsmidia collaborates with companies, institutions, media agency and operators of telecommunications to obtain an approximation to the users, who benefit at the same time from the acceptance of the advertising. For the first time, the advertising not only offers benefits to the advertisers, but to the whole chain of value thanks to the reduction of costs and free contents for the users.

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### Keywords

- Mobile Entertainment
  - Mobile Service Provider
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### Collaboration sought

Licence Agreement, Commercial Agreement

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### Responsible

Hege Bolstad

## AECIM

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C/ Principe de Vergara 74  
28006 MADRID

Spain

Telephone      0034915610330  
Fax              0034915621473  
E-Mail          irc1@aecim.org



AECIM is part of the Enterprise Europe Network in Madrid.

### Technology Profiles

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## AECIM

**What we offer**

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**What are we looking for**

AECIM

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**Collaboration sought**

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**Responsible**

Camille BOSVEIL

## AEI MOVILIDAD

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**Parque Tecnológico Anexo Ed.**  
**47151 Boecillo**

**Spain**

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**Fax**  
**E-Mail**                **gerente@aeimovilidad.org**



We are located inside Technological Park of Boecillo in Valladolid (Spain)

We are an association composed by near 30 companies around mobility solutions.

We try to involve companies in all kind of projects which is necessary collaborative work.

### Technology Profiles

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#### Spanish Mobility Cluster

##### What we offer

We offer all kind of Mobility solutions for any market in any type of mobile device.

The expertise we have is the expertise of the 30 companies especialize in mobility solutions in Spain.

We use all mobile technologies as: .NET, JAVA, ANDROID, SYMBIAN, LINUX,...

##### What are we looking for

We want to be knowled by the mobile community to be able to cooperate in any national or international project.

##### Keywords

- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
- IT Applications for Health
- IT Applications for Transport and Logistics
- Mobile Entertainment
- Mobile Security
- Mobile Service Provider
- Computer Games

##### Collaboration sought

FP7-ICT Project

##### Responsible

Mr. Pablo Sancho

#### Collaborative Work

##### What we offer

We can offer our knowledge (27 mobility companies) and mobility experience of a very strong group of spanish companies.

##### What are we looking for

We are looking for partners to do collaborative work in many areas like Research and development, Technical cooperation, Joint Venture Agreement and others

##### Keywords

- Data Protection, Storage Technology, Cryptography, Data Security



- Communications Protocols, Standards
  - Network Technologies (Wireless, Wi-Fi, Bluetooth)
  - Electronic Commerce, Electronic Payment, Electronic Signature
  - E-Learning
  - Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
  - IT Applications for Health
  - IT Applications for Transport and Logistics
  - Mobile Entertainment
  - Mobile Security
- 

**Collaboration sought**

Research and development, Technical Co-operation, Joint Venture Agreement, Manufacturing Agreement, Commercial Agreement

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**Responsible**

Mr. Pablo Sancho

## AETIC - Aprotech Office

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PRINCIPE VERGARA, 74 74  
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Spain

Telephone            34630047191  
Fax  
E-Mail                jsesena@aetic.es



Professional Association

Aprotech Office is promoting R&D activities in the national, European and International contexts within the ICT fields

### Technology Profiles

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## Aprotech Office - AETIC

### What we offer

Search for promotion of European and International cooperative R&D projects in the wireless field through the Spanish national eMOV technology platform

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### What are we looking for

Partners and similar agencies and technology platforms as eMOV and Aprotech office

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### Keywords

- Electronics, Microelectronics
  - Network Technologies (Wireless, Wi-Fi, Bluetooth)
  - Electronic Commerce, Electronic Payment, Electronic Signature
  - Digital libraries and content
  - Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
  - ICT for Independent Living and Inclusion
  - GIS Geographical Information Systems
  - Mobile Entertainment
  - Mobile Security
  - Mobile Service Provider
  - 3D Media
- 

### Collaboration sought

Research and development

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### Responsible

Dr Julian Seseña

## Agência de Inovação

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Portugal

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Fax +351 226185406  
E-Mail caraujo@adi.pt



Agência de Inovação is a Portuguese agency of Innovation.

### Technology Profiles

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## Enterprise Europe Network Portugal

What we offer

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What are we looking for

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Collaboration sought

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Responsible

Alexandre Ulisses

## AGILE CONTENTS

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**Rambla de Catalunya 33, 3º 1**  
**08007 Barcelona**

**Catalonia**

**Telephone** +34.902.006.760  
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**E-Mail** [info@agilecontents.com](mailto:info@agilecontents.com)



Agile Contents (ACT) is a Spanish company, headquartered in Barcelona, which offers high added-value services to digital media companies, and facilitates the development and establishment of new media projects.

The company has got its own platform to offer services on-demand under an ASP model based on SaaS (Software as a Service), which incorporates the necessary hardware, software and processes for the management and exploitation of digital services.

Our professionals have experience in well-known projects and offer their expertise in consultancy, technical management and project management. They are able to offer comprehensive solutions in the fields of development, integration and start-up of any multichannel project.

Our main customers are Telecinco, RTVE, Grupo Zeta, Vocento, Ayuntamiento de Barcelona, Generalitat de Catalunya, among others.

### Technology Profiles

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#### Platform for multichannel content exploitation

##### What we offer

Agile Contents (ACT) offers high added-value services to digital media companies, and facilitates the development and establishment of new media projects.

The company has got its own platform to offer services on-demand under an ASP model based on SaaS (Software as a Service), which incorporates the necessary hardware, software and processes for the management and exploitation of digital services.

Our professionals have experience in well-known projects and offer their expertise in consultancy, technical management and project management. They are able to offer comprehensive solutions in the fields of development, integration and start-up of any multichannel project.

Our main customers are Telecinco, RTVE, Grupo Zeta, Vocento, Ayuntamiento de Barcelona, Generalitat de Catalunya, among others.

##### What are we looking for

1. Partners to carry out collaborative projects
2. Participation in FP7 Projects
3. Potential customers in the following areas: media, education, tourism, etc.

##### Keywords

- Electronic Commerce, Electronic Payment, Electronic Signature
- E-Learning
- Digital libraries and content
- Content Provider
- Mobile Entertainment
- Mobile Service Provider

##### Collaboration sought

Joint Venture Agreement, Technical Co-operation, Commercial Agreement, Licence Agreement, Research and development, FP7-ICT Project

##### Responsible

Mrs Mónica Rayo

## aibis Informationssysteme Potsdam GmbH

---

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Germany

Telephone            **00491724026895**  
Fax  
E-Mail                 **jbusacker@aibis.de**



Please replace this text with a short description (max. 500 characters) of your organisation including the following points:

1. Geographical location
2. Type of organisation (i.e. industry, service, technology centre, consultancy, research institute)
3. General information (i.e. main activities, market segments, RTD potential, history)

### Technology Profiles

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#### mobile solutions

##### What we offer

digital pen solution SkaiForms

digitale pen and paper, based on anoto technologies.

Interest for every mobile worker who have do enter data.

These middleware is explicit developpt for solution provider who wants to integrate mobile solution in there application.

The integrated formsdesigner will enable partners to create forms, integrated forms and managing the middleware without aibis.

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##### What are we looking for

We are looking for companies with an own solution and want to integrated mobile soltions in their application.

added value through Kooperation!

We also interest in assisting in reasearch projekts which need mobile technologie and solutions

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##### Keywords

- Network Technologies (Wireless, Wi-Fi, Bluetooth)
  - Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
  - IT Applications for Health
  - IT Applications for Transport and Logistics
  - ICT for Independent Living and Inclusion
  - Mobile Service Provider
- 

##### Collaboration sought

Research and development, Commercial Agreement, FP7-ICT Project

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##### Responsible

Juergen Busacker

## AICIA (Proyecto Minerva)

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41092 Sevilla

Spain

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**Fax**  
**E-Mail** ana.madera@proyectominerva.org



Minerva Project has been created as an experimentation and development platform for new mobile communications, where companies and institutions can drive R&D+i projects to generate latest-generation products and services, using the Cartuja 93 Science and Technology Park (Seville) as a test-bed for these experiments.

### Technology Profiles

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#### Minerva Project

##### What we offer

An experimentation and development platform for new mobile communications.

Service Platforms :

- RedBox platform: messaging and location services
  - DVB-H platform : laboratory encompasses all DVB-H services including the radiant stage
  - IMS platform: it possible to develop horizontal services all at once, aimed at multi-device and network integration.
- 

##### What are we looking for

We are looking for companies interested in DVB-H and IMS

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##### Keywords

- Network Technologies (Wireless, Wi-Fi, Bluetooth)
  - Electronic Commerce, Electronic Payment, Electronic Signature
  - E-Learning
  - IT Applications for Health
  - IT Applications for Transport and Logistics
  - ICT for Independent Living and Inclusion
  - GIS Geographical Information Systems
  - 3D Media
- 

##### Collaboration sought

Technical Co-operation, Research and development

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##### Responsible

Ana Madera

## Airgoo

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**Parsonage Way 18**  
**cb21 4yl Linton, Cambridge**

**United Kingdom**

**Telephone** +44 7792 092627  
**Fax** 01223894207  
**E-Mail** [pascal.cintract@airgoo.co.uk](mailto:pascal.cintract@airgoo.co.uk)

Airgoo is a UK based solution provider for portable mediapads for the following markets : Operators and service providers, Homecare and assisted living, Home automation.

Airgoo provides one of the best always-on integrated portable and broadband connectd media terminals with 7 inch touch screen. Its very attractive design allows integration within a home.

The Airgoo embedded software will allow any, service or equipment provider, to adapt the services and content to its market.

### Technology Profiles

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#### Always on domestic portable media terminal

##### What we offer

We provide an attractive always-on broadband and wireless connected domestic media terminal for Operators, service providers and any company wishing to provide screen based services or content within a home through the use of a portable touch screen.

Our software is adaptable and will enable customisation and branding

Very short development time for fast time to market.

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##### What are we looking for

Operators  
Service providers  
Medical services providers  
Medical devices companies  
Home automation companies  
Homecare, Medical care, Assisted living service providers  
Independent living and Inclusion companies

Content providers wanting to reach people in their homes

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##### Keywords

- Network Technologies (Wireless, Wi-Fi, Bluetooth)
  - ICT for Independent Living and Inclusion
  - Content Provider
- 

##### Collaboration sought

Commercial Agreement

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##### Responsible

Mr Pascal Cintract

## Aito Technologies

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**Metsanneidonkuja 6**  
**02130 Espoo**

**Finland**

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**Fax**  
**E-Mail**                **info@aitotechnologies.com**



Aito provides instant intelligence to mobile operators and value-added service providers. Aito's software helps analyse and understand end-user service usage, life-cycles and service quality and its impact on business. Aito, the brainchild of a group of telecom innovators with network and software vendor, research and operator backgrounds, is based in Espoo, Finland.

### Technology Profiles

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#### **Business-driven Customer Experience Management**

##### **What we offer**

Aito's solutions are targeted at mobile operators and digital service providers. The solutions provide business managers (e.g. customer, sales, marketing, product managers) with an end-to-end view to their customers, their behaviour (e.g. what services are used, how much, how often, when, where, on which handsets), and how these services perform (e.g. availability when trying to use, reliability once using). Analysis can be conducted dynamically from any angle such as any customer segment or even individuals. Information is accessible through a web browser in a visual and easy-to-understand-and-use format within minutes, anytime. Aito's solutions enable the effective deployment and execution of proactive responses aimed at optimising service usage and customer retention.

##### **What are we looking for**

We are looking for new customers - mobile operators and digital service providers. We are also looking for sales and delivery partners.

##### **Collaboration sought**

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##### **Responsible**

Janne Tanninen



## AJIMI

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rue le Guyader 24  
35200 Rennes

France

**Telephone** +33223357770  
**Fax** +33256582156  
**E-Mail** luc.bregeault@ajimi.fr



AJIMI is delivering expertise on reliability, protection and video broadcasting.

Products:

TSAFT : MPEG2 TS on-fly analyse and fixing tool

TSAFT Live : 3GPP and DHV-H on-fly video analysis

XMPEG : open source transcoding tool

Clients include Telecom Italia France, Free, and many other customers

### Technology Profiles

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#### Analysis and correction of Digital Video Content

##### What we offer

TSAFT provides an automated solution for analyzing and on-the-fly correcting digital video content to help lower operational VOD & catch-up TV costs while improving video content quality and video services subscribers satisfaction.

Despite a very comprehensive market offer for network monitoring / tuning solutions, more than 50% of error causes is due to digital content not encoded as expected.

Unlike other solutions that require manual assistance, or time-consuming content testing processes, TSAFT is able to scan, repair, and optimize hundreds of video per day.

In addition to this, continuous R&D efforts allow updating and maintaining a broad coverage of typical error detections. These may vary from video freeze to audio/video synchronization loss, as well as macro-blocking, which have been identified by video content Operators as major causes of quality defects in video distribution channels.

##### What are we looking for

We are looking for distributors in Middle East, Russia and Asia.

##### Keywords

- Digital libraries and content
- Content Provider
- Mobile Service Provider

##### Collaboration sought

Manufacturing Agreement, Commercial Agreement

##### Responsible

M Luc Bregeault

## Allround

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**Budafoki 183**  
**1117 Budapest**

**Hungary**

**Telephone**        **+3612066280**  
**Fax**                **+3612061638**  
**E-Mail**            **info@allround.eu**



With presence in 4 continents and more than 20 countries Allround pioneered commercial CDR/xDR processing and is a leader in risk management, roaming and the billing testing area. ALLROUND's integrated Risk Management Framework provides a real business enabler solutions covering: Fraud Management and Revenue Assurance, Interconnect Bypass Detection, Churn Prevention, Internal Fraud Detection, Partner Monitoring.  
ALLROUND is headquartered in Hungary and Associate Member of GSM Association.

### Technology Profiles

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#### Allround - Comprehensive Risk Management Solutions

##### What we offer

Allround is expert in the field of CDR/xDR processing and built a comprehensive product portfolio based on this competence. Our solutions are characterized by the innovative and unique data-driven technology applied, large CDR/xDR format library, currently supporting more than 100 standard and vendor specific formats.  
Our solutions are flexible due to the modular structure.

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##### What are we looking for

Allround is looking for partners all over the world to help us with: system integration, reselling and value added reselling, local representation and support.

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##### Collaboration sought

Commercial Agreement, FP7-ICT Project

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##### Responsible

Lilla Csókási

## Alterwave

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rue Jean Sonet 21  
5032 Gembloux

Belgium

**Telephone** +32479654039  
**Fax** +3224034752  
**E-Mail** erichelle@alterwave.com



Alterwave offer leading interactive mobile marketing solutions, allowing FREE interactions with consumer's mobile phones and PDAs via Bluetooth.

Key benefits include providing information and content, generating consumer's traffic or building contact databases.

Alterwave offer top-end solutions:

- Reliability
- High capacity to serve crowded area
- Cutting hedge functionalities
- High quality services and STRONG partner support.

Alterwave target the B2B market in Europe, Americas and Asia

### Technology Profiles

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## Alterwave, Bluetooth proximity marketing systems targetting mobile phones

### What we offer

Alterwave provide the technology for setting up Bluetooth proximity marketing campaigns targetting mobile phones.

The Bluetooth hotspots are installed in any public area, and they are sending out the content to nearby mobile phones, free for the user over Bluetooth. These hotspots are managed centrally, for uploading content to be distributed by the hotspots, and to view statistics of the running campaigns.

Alterwave is historically a technological leading company and are known for their technical expertise, as reckoned by their prestigious customers such as Coca-Cola, Nokia, LG, MasterCard and many others.

Alterwave products are currently amongst the very best of their class, they are truly plug and play, reliable and provide superior capacity for serving crowded area, they can identify mobile phone models and send out the appropriate content (java application, video, wallpaper).

### What are we looking for

I.) Distribution partners:

Alterwave is seeking commercial partners for supplying local markets, in western and eastern-Europe, USA, South America, Asia and India.

II.) Content providers:

Alterwave is also seeking content providers worldwide interested to see their content to be distributed via Bluetooth, free for end users. Movie, information, java games and applications

III.) Technical partners:

Alterwave is looking for partners in the development of J2ME applications for java mobile phones.

### Keywords

- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Content Provider
- Mobile Entertainment
- Mobile Service Provider

### Collaboration sought

Commercial Agreement, Technical Co-operation

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**Responsible**

Mr Jean-Michel Mertz

## ALTIRIA TIC

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**Av. General Peron 6**  
**28020 Madrid**

**Spain**

**Telephone**        **+34913311198**  
**Fax**                **+34915713993**  
**E-Mail**            **jjyubero@altiria.com**



ALTIRIA is a Spanish company which offers bulk SMS and MMS, SMS and MMS premium, with a self built platform, own applications and gateway services, allowing us to build quickly ad-hoc solutions. ALTIRIA also provides mobile marketing services, including: development of mobile applications, bluetooth hot spots and 3G solutions, such as, videoportal applications. ALTIRIA also support companies in the integration of mobile services in their systems.

### Technology Profiles

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**mobile applications&services: 3G, bulk SMS and MMS, SMS&MMS premium, wap-push,**

### QR codes

#### What we offer

ALTIRIA offers bulk SMS and MMS, SMS and MMS premium, with a self built platform, own applications and gateway services, allowing us to build quickly ad-hoc solutions. ALTIRIA also provides mobile marketing services, including: development of mobile applications, bluetooth hot spots and 3G solutions, such as, videoportal applications. ALTIRIA also support companies in the integration of mobile services in their systems.

Most businesses are target for those products: application developers, IT professionals, administration and every kind of organizations that look for powerful and effective mobile solutions.

#### What are we looking for

We are searching additional SMS/MMS and SMS/MMS Premium providers in Europe, Latin and North-America countries.

We also look for new mobile products, such as: new Bluetooth hot spots, LBS

- GSM and GPS localization services, positioning applications and any other kind of mobile applications for JavaME and Windows Mobile.

#### Keywords

- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- IT Applications for Health
- IT Applications for Transport and Logistics
- Mobile Entertainment
- Mobile Service Provider

#### Collaboration sought

Research and development, Technical Co-operation, Joint Venture Agreement, Commercial Agreement, FP7-ICT Project

#### Responsible

Mr. Juan J. Rodriguez

## Ambisig - Ambiente e Sistemas de Informação Geografica, Lda

Av. Infante Santo 68H  
1350-180 Lisboa

Portugal

Telephone +351 21 392 09 50  
Fax +351 91 774 26 57  
E-Mail [ambisig@ambisig.pt](mailto:ambisig@ambisig.pt)



AMBISIG was established in 1994 in Portugal and has developed its business focused on the use of GIS, Information Systems and Consulting.

AMBISIG implements:

- Solutions for Inventory, Management and Maintenance of road and rail Infrastructure;
- Solutions for public sector to help modernize and innovate the public administration;
- BPM (Document management, Workflow, Process Management and integration with citizen card), GIS solutions, Mortgage Loan Risk Analysis solutions, Web applications.

### Technology Profiles

## Wireless links

### What we offer

### What are we looking for

We are looking for partners with wireless solutions (Microwave, wimax, wifi) who want to develop their projects or sell their products in Portugal.

### Keywords

- Electronics, Microelectronics
- Communications Protocols, Standards
- Network Technologies (Wireless, Wi-Fi, Bluetooth)

### Collaboration sought

Technical Co-operation, Joint Venture Agreement, Licence Agreement, Commercial Agreement

### Responsible

Eng. Jorge Ferreira

## Mobile Mapping Solution

### What we offer

The Mobile Mapping solution is a method associated to an integrated platform in what regards inventory, monitoring and road network management so as to improve the quality of the service and road safety as well as minimize TCO.

Features

Mobile Mapping is a road management platform which allows:

Complete inventory and characterization of the road which covers:

- Exact location;
- Cross section geometry;
- Transversal and longitudinal angles;
- Horizontal and vertical signs;
- Remaining equipment installed (safety, acoustic barriers and others)
- Pavement – degree of wear, deformation and cracking
- Driver Visibility in each point

Compare the progression of the degree of “wear” / alteration of the road's characteristics between the two road audit campaigns

performed with a Geocar;

Based on predefined standards, immediately detect the road section needing intervention as far as conservation is concerned;

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**What are we looking for**

We are looking for commercial agreement or technical collaboration with companies working with customers in Government, Roads and Railroad sector

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**Keywords**

- Electronics, Microelectronics
  - Network Technologies (Wireless, Wi-Fi, Bluetooth)
  - GIS Geographical Information Systems
- 

**Collaboration sought**

Commercial Agreement, Licence Agreement, Joint Venture Agreement, Technical Co-operation, Research and development

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**Responsible**

Eng. Jorge Ferreira

**Quality Management Solution****What we offer**

An application that supports the management and distribution of information relating to the quality management system. Using the workflow, allows the electronic routing of all the company processes. It allows the management and control of documentation, audits, training needs, objectives and indicators, measuring customers satisfaction and suppliers performance.

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**What are we looking for**

We are looking for commercial agreement or technical collaboration with companies working with Quality Certified customers.

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**Keywords**

- Database Management, Data Mining
  - Digital libraries and content
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**Collaboration sought**

Research and development, Technical Co-operation, Joint Venture Agreement, Licence Agreement, Commercial Agreement

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**Responsible**

Eng. Jorge Ferreira

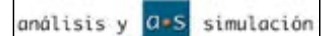
## ANALISIS Y SIMULACION SL

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**Tres Creus 104**  
**08202 Sabadell**

**Catalonia**

**Telephone**      **937480303**  
**Fax**                **937480171**  
**E-Mail**            **jordi.estiu@analisysimulacion.com**



Spanish company located in Basque Country, Catalonia and Madrid. We are a mechanical R+D consultancy company with a high level of expertise (more than 11 years in this business) in virtual product development: the use of Finite Element Technology to predict structural, thermal, fluid-dynamics behaviour of any kind of mechanical product. We have experience in hardware devices for the electronics and telecommunication industry.

### Technology Profiles

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#### Mechanical R+D services

##### What we offer

We are offering our services of mechanical product development, from the conceptual design to the first prototypes. Our area of expertise is the virtual product development: the use of Finite Element Technology to predict the structural, thermal and fluid-dynamics behaviour of mechanical products. This technology is used in the initial milestones of a mechanical development to be sure that the first physical prototype will success with the specifications. This is the main advantage of the use of this technology.

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##### What are we looking for

We are looking for companies that need a partner for the hardware mechanical development.

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##### Keywords

- Electronics, Microelectronics

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##### Collaboration sought

Research and development, Technical Co-operation

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##### Responsible

Jordi Estiu



## Animatu

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**Alameda Mazarredo 35, 7CD**  
**48009 Bilbao**

**Spain**

**Telephone**            **+34652716398**  
**Fax**  
**E-Mail**                **hafo@animatu.com**

Animatu, was born in Bilbao, Spain, in the year 2002 to fulfill the demand for content development and Internet interactive services. Animatu is specialized in content development and design particularly, mobile phone related and more concretely mobile phone games. We have diversified our content development expertise into other areas such as mobile marketing. Animatu takes part in the corporate arena by designing and developing mobile marketing projects for several brands and institutions.

### Technology Profiles

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#### **Mobile content provider and mobile marketing services provider.**

##### **What we offer**

We have 5 years of experience in development and creation of mobile content, as Kukuxumusu games, and we have worked with several customers and ad agencies (Arista, Guggenheim Bilbao, Repsol, Calvo, Sanitas, etc) providing mobile marketing services.

The following are the main services we offer:

- Mobile Game development
- Mobile Application development
- Mobile Content design and development
- Mobile Internet site development (WAP)
- Mobile Marketing campaign design and development

-Our Java solution development studio enables us to design fully featured Java applications. Animatu offers application development services, such as, creative corporate catalogue design and development, tailored and personalised mobile content development and game project development. Within game project development, our services include three different options:

- 1- Advergaming - the design of a simple game
- 2- Advanced Game development project - a game of a more complex nature

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##### **What are we looking for**

Marketing agencies or brands that need content provider or mobile marketing services provider.  
Also we're interested in companies looking for a Spanish partner for porting and publishing their games in Spain.

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##### **Keywords**

- E-Learning
- Digital libraries and content
- Mobile Entertainment
- Mobile Service Provider
- Computer Games

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##### **Collaboration sought**

Commercial Agreement, Technical Co-operation, FP7-ICT Project

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##### **Responsible**

MR Jose Maria Martinez

## Animatu

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**Alameda Mazarredo 35**  
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**Spain**

**Telephone**      **655 714 693**  
**Fax**              **902 884 626**  
**E-Mail**          **maren@animatu.com**



Animatu located in Bilbao (Spain), was born to fulfill the demand for content development and Internet interactive services. From 2003 onwards, Animatu specialized in content development and design particularly, mobile phone related. We have diversified our content development expertise into other areas such as mobile marketing. Animatu currently, takes part in the corporate arena by designing and developing mobile marketing projects and mobile internet sites for several brands and institutions.

### Technology Profiles

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#### Internet Mobile

##### What we offer

Wap or mobile internet has taken a very important role in mobile content distribution. However, it is important to understand mobile internet, is not only about multimedia content distribution but it also offers endless possibilities. WAP pages, enable clients to create communities, provide services, and offer information. Animatu enables corporate advantage by designing these solutions and below, you can find more information and the type of work we have carried out for some of our corporate clients.

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##### What are we looking for

We are looking for:

Finding seed capital in several venture capital companies.

Co-operation to develop mobile internet tools

Distributors of our platform in any country

Innovative content/service to add to our tools

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##### Keywords

- Network Technologies (Wireless, Wi-Fi, Bluetooth)
  - Mobile Entertainment
  - Computer Games
- 

##### Collaboration sought

Commercial Agreement

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##### Responsible

Sr Maren Iturburu

## Antares

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Trajà 2  
08004 Barcelona

Catalonia

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E-Mail            **sergio@antares.es**



Antares was established in 1994 in Barcelona (Spain), and has grown up along with the New Multimedia Technologies , becoming a company specialized in the development of communication solutions. We offer a wide range of self-developed applications and a multidisciplinary team of professionals, covering from content creation to design, development and production of communicational objects, as well as Location Based Services through [www.itineraria.es](http://www.itineraria.es), project developed in partnership.

## AnyPlays - Movilenio Servicios Móviles SL

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Cea Bermudez 14B - 1D  
28003 Madrid

Spain

**Telephone** +34629815652  
**Fax**  
**E-Mail** fmarzal@movilenio.com



Movilenio is an international developer of high quality mobile video games. Born in Spain, one of the main markets within the video game industry, Movilenio focuses all its efforts in increasing the quality of its products, game after game. After more than 4 years of experience in this industry, Movilenio has developed a huge knowledge in this area that has turned Movilenio into one of the best mobile game developers in Europe.

After becoming one of the top game sellers in Vodafone Spain and due to the high quality of Movilenio's games, more and more operators and publishers around the world started willing to have these games within their catalogues.

### Technology Profiles

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#### Games and applications development, publishing and porting

##### What we offer

Movilenio has developed a huge knowledge in the Spanish market that has turned Movilenio into one of the best mobile game developers in Europe.

We have an extensive catalogue of high quality games, with a very good handset compatibility. You can see our games at <http://www.anyplays.com>

Also we can develop games for local IP's, port to local handsets and publish games in all the Spanish channels.

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##### What are we looking for

Movilenio is looking for local and global publishers who can publish our games in the main carriers.

Also we're interested in companies looking for a Spanish partner for porting and publishing their games in Spain.

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##### Keywords

- Network Technologies (Wireless, Wi-Fi, Bluetooth)
  - Electronic Commerce, Electronic Payment, Electronic Signature
  - GIS Geographical Information Systems
  - Content Provider
  - Mobile Entertainment
  - Mobile Service Provider
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##### Collaboration sought

Research and development, Technical Co-operation, Joint Venture Agreement, Licence Agreement, Commercial Agreement

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##### Responsible

Mr. Fernando Marzal

## APEER INC

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Catalonia

Telephone           +34607515045  
Fax  
E-Mail               nacho@apeer.com



1. Company headquarters are in San Francisco, CA, USA. Engineering team is located in Barcelona.
2. Service, we develop a professional software for companies to lower expenses on remote meetings and information sharing.
3. Company was created in 2005 when envisioning visual information as the main communication tool for professional environments. We support all types of multimedia formats in order to ensure an instant collaborative cooperation between all parties in a remote meeting.

### Technology Profiles

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#### Apeer - Instant Media collaboration tool

##### What we offer

Our company has developed a collaboration tool that allows people to share multimedia content in an intuitive and instant way. Once shared, the content is shared in a common workspace where all users connected can comment, validate, review and make decisions over the items under discussion.

Our innovation is the ability to share video, music, pdf, image and other multimedia formats in a way it has never been done before, allowing people to interact on them at the same time. Our application features Instant Message, VoIP and other communication capabilities to ensure a perfect sharing experience.

The ability to save logs of the shared sessions allows the user to have a record of the meetings and internal encryption ensures the security of the sent information.

In few words: Instant Media, made simple and intuitive, to allow decreasing the cost of collaborative work, since our product supports all Mac, PC and mobile devices.

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##### What are we looking for

We are looking for companies that might want to evaluate the possibility to add our application to their suite or offer of product. Our application plays well with other, and it is easily integrated in suites and OEM partners products.

We are seeking commercial agreements in order to reach or product to professional companies which can benefit of all the rich features and capabilities.

We are also looking for companies that might wanna directly integrate our product into the working flow, video companies, advertising companies, etc...where multimedia exchange is key to their day to day work.

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##### Keywords

- Content Provider

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##### Collaboration sought

Joint Venture Agreement, Licence Agreement, Commercial Agreement

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##### Responsible

Ignacio Sanchez

## Appear

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**Kista Science Tower 4C**  
**16451 Kista**

**Sweden**

**Telephone**            **0046854591370**  
**Fax**  
**E-Mail**                **xavier.aubry@appearnetworks.com**



Appear Networks (Appear) offers an enterprise class context-aware wireless software platform for enabling mobile field force and location based consumer applications. Together with strategic partners including Cisco, telent and SITA, Appear has established a market leading position in the Travel & Transportation vertical with major international customers such as RATP (Paris Subway), SNCF (French Rail), and NS (Dutch Rail) – the world's largest Wi-Fi workforce deployment with 10,000+ users.

### Technology Profiles

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## Mobile Software Specialist looking for FP7 partners in the Travel & Transport industry

### What we offer

Appear develops and markets the first carrier-grade context-aware mobile middleware platform supporting both enterprise and consumer applications.

Appear believes that context-awareness will have “entered the tornado” by 2010, ie become established and understood as the most effective way of selecting and delivering the right information to users as and when needed. It will become required in the high-end consumer market, enterprise and carrier markets. Next generation workforce tools and consumer mobile technologies will be based on context-aware building blocks and go beyond limited personalization/location-based technologies available today.

### What are we looking for

As a result, Appear's current challenge is to develop partnerships in the context-aware software infrastructure field (for example FP7 projects) and to develop new context-enabled application scenarios related to workers and consumers, and capture opportunities created by the launch of smart devices such as the iPhone or the Google Android based phones.

### Keywords

- Database Management, Data Mining
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- IT Applications for Transport and Logistics
- Mobile Service Provider

### Collaboration sought

Research and development, Technical Co-operation, Joint Venture Agreement, Licence Agreement, Commercial Agreement, FP7-ICT Project

### Responsible

Mr Xavier Aubry

## Applus+

**UAB Campus s/n**  
**08193 Bellaterra**

**Catalonia**

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**E-Mail** [gdeler@appluscorp.com](mailto:gdeler@appluscorp.com)



Applus+ is an inspection, testing and certification company working in 34 countries with headquarters in Spain. Main activities in IT&Telco and Electronics:

- IT security: product as CC ITSEF, systems as ISO 27001 Certification Body
- Smart cards: Recognised by EMVCo and VISA for Functional and Security
- NFC
- EMC notified body
- DigitalTV (from broadcasting to added-value apps)
- micro-electronic security
- embeded and citical software evaluation (functional and security)

### Technology Profiles

#### Payment systems

##### What we offer

Recognised laboratory by VISA and EMVCo for more than 10 years for Type Approval testing: functional and security. We also offer Quality Assistance sessions to help in product development and improvement. Smart cards (contact and contactless), NFC. Applus+ is also Common Criteria security evaluation facility in the Spanish scheme

##### What are we looking for

Offer our capabilities for testing and certification as well as the participation in development projects and pilots (specially in new areas as NFC technology)

##### Keywords

- Electronics, Microelectronics
- Network Security
- Data Protection, Storage Technology, Cryptography, Data Security
- Communications Protocols, Standards
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Electronic Commerce, Electronic Payment, Electronic Signature
- Signal Processing (speech, sound, image)
- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
- IT Applications for Health
- IT Applications for Transport and Logistics
- ICT for Independent Living and Inclusion
- Mobile Security

##### Collaboration sought

Research and development, Technical Co-operation, FP7-ICT Project

##### Responsible

Ms. Gemma Déler

## Aquafadas SAS

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Cap Oméga Rond Point Benjamin Franklin 0  
34960 Montpellier

France

Telephone           +33 467 995 159  
Fax  
E-Mail                cz@aquafadas.com



Aquafadas is an SME from the south the French Mediterranean that develops innovating software in photos, video fields and a breakthrough animation software dedicated to the diffusion of comics for the digital devices, a web site with the online services associated for visiting, purchasing, exchanging, reading and translating digital comics. They're also introducing a new format for digital comics storage and multimedia players exploiting and adapting to the new possibilities of mobile platforms.

### Technology Profiles

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#### A breakthrough animation software dedicated to the diffusion of comics for the digital devices

##### What we offer

Aquafadas expertise is about multimedia animation, like converting still images or comics pages into a video file with sound. This technology can be used for a wide variety of application domains (home entertainment, e-learning content, medical device user's guides, ect.). The technology can be used for ew validated digital format and multiplatform player engine, especially mobile platforms, are the main advantages

##### What are we looking for

We're looking for companies working with technologies dealing with animation engines. We're also looking for rightful owners to digitize comics, newspapers or magazines ect. into mobile telephones in order to make then visual. The technology is at a prototype current stage of development.

##### Keywords

- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Digital libraries and content
- Mobile Entertainment
- Computer Games
- 3D Media

##### Collaboration sought

Research and development, Technical Co-operation

##### Responsible

Ms Claudia ZIMMER



## aquaMobile

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**Fuencarral 123**  
**28010 Madrid**

**Spain**

**Telephone** +34914489040  
**Fax** +34914489578  
**E-Mail** [lmartin@cllic2c.com](mailto:lmartin@cllic2c.com)



aquaMobile is a mobile value-added services provider established in 2006 and based in Spain. Founded by a group of reputable executives, has built a groundbreaking technology, called Clic2C, which turns printed materials into interactive by embedding a digital watermark that will be recognized by any approved mobile phone with camera. aquaMobile is also focused in providing watermarking solutions for securing digital contents and printed documents.

### Technology Profiles

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#### Print-to-web technologies

##### What we offer

The technology, called Clic2C, turns printed materials into interactive by embedding a digital watermark that will be recognized by any approved mobile phone with camera.

It's as simple as downloading Clic2C in the mobile and aim the camera to the watermarked material to connect with the associated content (e.g. videos, sound, WAP pages, promotions, etc.).

##### What are we looking for

We are looking for commercial agreements and for partners that can help us to deploy our technology in their countries.

##### Keywords

- Mobile Entertainment

##### Collaboration sought

Joint Venture Agreement, Licence Agreement, Commercial Agreement

##### Responsible

Mr. Luis Martin

#### Critical Information Secure Management

##### What we offer

SecurePDF is a solution based on the technology of digital watermarks that helps protect and manage critical information from the company.

A digital watermark is unique information that is inserted directly into your PDF files, thus allowing full traceability of them throughout their movement.

##### What are we looking for

We are looking for commercial agreements and for partners that can help us to deploy our technology in their countries.

##### Keywords

- Data Protection, Storage Technology, Cryptography, Data Security  
- Mobile Security

##### Collaboration sought

Commercial Agreement, Licence Agreement, Joint Venture Agreement

**Responsible**

Mr. Luis Martin

**Digital Images Protection****What we offer**

The complete solution for the security of digital assets and protecting property brand, in three simple steps:

- 1.- Embed: Embeds digital watermarks into the images. Fully integrated with the Digital Asset Management Systems
- 2.- Search: Standard Search includes monitoring the Internet and search for images, 24x7. Direct Search for specific URLs to search in depth.
- 3.- Report: Monthly reports by email and available online. Reports of Standard Search by URL. Directed Search reports to specific websites.

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**What are we looking for**

We are looking for commercial agreements and for partners that can help us to deploy our technology in their countries.

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**Keywords**

- Data Protection, Storage Technology, Cryptography, Data Security

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**Collaboration sought**

Commercial Agreement, Licence Agreement, Joint Venture Agreement

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**Responsible**

Mr. Luis Martin

**Certified Documents****What we offer**

SecureStamp is a solution based on the digital watermarking technology that allows to certify your transactions through a special stamp.

The SecureStamp stamps generation system is a solution to the control of documents in place of rubber stamping.

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**What are we looking for**

We are looking for commercial agreements and for partners that can help us to deploy our technology in their countries.

---

**Keywords**

- Data Protection, Storage Technology, Cryptography, Data Security

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**Collaboration sought**

Joint Venture Agreement, Licence Agreement, Commercial Agreement

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**Responsible**

Mr. Luis Martin

**Code detection from mobile devices****What we offer**

CODE2C is a solution to read barcodes on mobile devices that avoids the use of other solutions much more expensive and heavy. No need to conduct a complex integration with the company systems, it can be used from the start.

**What are we looking for**

We are looking for commercial agreements and for partners that can help us to deploy our technology in their countries.

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**Keywords**

- Mobile Entertainment
  - Mobile Security
- 

**Collaboration sought**

Joint Venture Agreement, Licence Agreement, Commercial Agreement

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**Responsible**

Mr. Luis Martin

**Keyword Recognition from Mobile Devices****What we offer**

Text2C is an application for mobile devices that allows users to interact in the easiest possible way with whatever means, whether print, online, radio or television.

Using a keyword recognition technology, Text2C allows users in real time to buy or receive more information on advertising, ads or music you're reading, watching or listening.

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**What are we looking for**

We are looking for commercial agreements and for partners that can help us to deploy our technology in their countries.

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**Keywords**

- Mobile Entertainment
- 

**Collaboration sought**

Joint Venture Agreement, Licence Agreement, Commercial Agreement

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**Responsible**

Mr. Luis Martin

## Arazonia Barcelona S.L.

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Diagonal 534 9º  
08006 Barcelona

Catalonia

Telephone            **639750418**  
Fax  
E-Mail                 **xavi@arazoniabarcelona.com**



Play&Learn Multimedia has assumed its place as one of the leading companies in the educational field thanks to a carefully selected list of titles by the most prestigious international publishing companies, such as BBC, Dorling Kindersley, Digital Publishing, Kutoka and LangMaster.

At present, we supply most of the Spanish-speaking market through our offices in Spain and Mexico.

### Technology Profiles

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#### Multimedia Software

##### What we offer

We offer a Multimedia Publishing services in a retail market in Spain and Mexico.

We can introduce your software games product in the best important retail stores same Carrefour, El Corte Inglés, Fnac, etc....

We can offer some licenses that we have some Brain training games or educational titles to sales in other countries.

##### What are we looking for

We are looking for new Multimedia products. We prefer educational products and products with characters in TV.

We are looking for other countries software distributors to offer some collections that we have some Brain Training titles.

##### Keywords

- Computer Games

##### Collaboration sought

Licence Agreement

##### Responsible

SR Xavier Prats

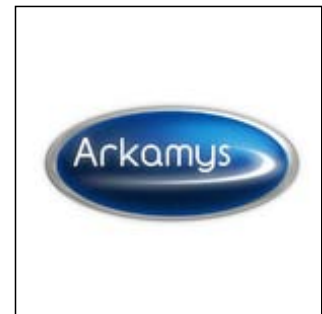
## Arkamys

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rue Frédéric Bastiat 5  
75008 Paris

France

**Telephone** +33 1 58 36 06 00  
**Fax** +33 1 45 62 05 55  
**E-Mail** [contact@arkamys.com](mailto:contact@arkamys.com)



Recognized leader in digital audio processing, Arkamys provides software solutions and expertise for digital content companies and for the consumer electronics industry including mobile phones, multimedia players, car audio and home theaters. By choosing Arkamys as their audio partner, electronics manufacturers are in a position to design innovative and cost effective products taking advantage of over 10 years experience in the professional audio industry.

Arkamys' involvement in research demonstrates its commitment to exploit the latest findings in the field of digital audio and create compelling solutions that bring tremendous value to its customers.

### Technology Profiles

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#### Immerse U

##### What we offer

Immerse U software solution surpasses the limits of sound playback on portable devices to provide deep sound and unequalled listening comfort over ordinary stereo headphones and loudspeakers.

Arkamys provides expertise for the whole audio value chain and has experience with semiconductor companies, consumer electronics manufacturers, audio services providers, music listeners:

- Embedded software solutions for multimedia application (music, video, games), speech enhancement (echo, noise reduction) and acoustic optimization
- PC tools for audio tuning
- Audio & acoustic expertise
- Professional services for conception and development of embedded applications
- Technical support for integration, tuning and tests

Already available and optimized for numerous platforms including ARM, STMicroelectronics, Texas Instruments, SystemLSI, Analog Devices, Renesas, CSR, Intel (...), Arkamys technology perfectly suits mobile phones and accessories, multimedia players, navigation devices...

##### What are we looking for

Business and technical partnership with professional entertainment and digital content development companies (cinema, music) and with the consumer electronics industry (mobile phones, TV, car audio, mp3 players, PVPs...)

##### Keywords

- Signal Processing (speech, sound, image)
- Mobile Entertainment
- Computer Games
- 3D Media

##### Collaboration sought

FP7-ICT Project, Commercial Agreement, Licence Agreement, Technical Co-operation, Research and development

##### Responsible

M. Jean-Michel RACZINSKI

## Artilium

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Queensferry House, Carnegie Campus 0  
KY11 8GR Dunfermline

United Kingdom

**Telephone** +44 1383 724444  
**Fax** +44 1383 720002  
**E-Mail** [gordon.povey@artilium.com](mailto:gordon.povey@artilium.com)



Artilium's Mobile Services Platform is an open, modular, highly extensible Next Generation Service Delivery Platform designed to enable rapid creation of new mobile applications.

Artilium enables mobile operators to realize a new value chain by opening networks to third-party developers so that they can create converged web-telecoms services which are personalized and contextually aware by location and state/availability.

Artilium plc is AIM listed and has offices in Belgium & the UK

### Technology Profiles

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#### Mobile Applications with Revenue Potential

##### What we offer

Artilium are leaders in the delivery of Mobile Service Delivery Platforms that enable mobile operators to realize a new value chain by opening networks to third-party developers so that they can create converged web-telecoms services which are personalized and contextually aware by location and state/availability.

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##### What are we looking for

Artilium wishes to discuss potential opportunities with mobile applications developers who can demonstrate a USP and clear revenue potential for their application(s).

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##### Keywords

- IT Applications for Health
  - IT Applications for Transport and Logistics
  - ICT for Independent Living and Inclusion
  - GIS Geographical Information Systems
  - Content Provider
  - Mobile Entertainment
  - Mobile Security
  - Mobile Service Provider
- 

##### Collaboration sought

Research and development, Technical Co-operation, Joint Venture Agreement, Licence Agreement, Commercial Agreement

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##### Responsible

Dr Gordon Povey

## ASTELLIA

ZA du Plessis CS 27241  
35772 VERN SUR SEICHE

France

**Telephone** +33(0)299048060  
**Fax** +33(0)299048061  
**E-Mail** s.hemonnet@astellia.com



Astellia monitoring solutions (HW/SW) cover 2G/3G/4G technologies from radio access to core network. With strong experience in the telecom sector, Astellia helps 130+ mobile operators and equipment manufacturers to maximize the performance of their networks (QoS/QoE). They provide rich independent KPI.

Astellia offers also services such as network audits, technical assistance, training, etc. HQ in Brittany, Astellia has also offices in Paris, NY, Singapore, Beirut, Johannesburg and Rio.

### Technology Profiles

#### Monitoring and Performance Management System

##### What we offer

We offer SW solutions for analysis of Performance in Mobile environment (2G/3G/4G,...).

##### What are we looking for

We are looking for complementary solutions in other environments such as IP, fixe, VoIP,...

##### Keywords

- Network Technologies (Wireless, Wi-Fi, Bluetooth)

##### Collaboration sought

Commercial Agreement, Technical Co-operation, Research and development

##### Responsible

Sandra HEMONNET

#### QoS / QoE Monitoring Solutions

##### What we offer

We provide Hardware and Software to monitor, process and aggregate data in mobile environment.  
We have a large expertise in 2G/3G.

##### What are we looking for

We are looking for cooperation in the development of our monitoring solutions in new generation mobile environment such as 4G, IMS, etc.

##### Keywords

- Network Technologies (Wireless, Wi-Fi, Bluetooth)

##### Collaboration sought

Research and development, Technical Co-operation, Commercial Agreement

**Responsible**

Sandra HEMONNET



## Atlantis Internacional SL

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**CROM 53**  
**08908 Hospitalet de Llobregat (Barcelona)**

**Catalonia**

**Telephone** +34933369797  
**Fax** +34932640404  
**E-Mail** nico.broder@atlantistelecom.com



Based in Barcelona, Atlantis is a leading supplier of mobile phone accessories in Europe. We offer the complete range of products including bluetooth accessories, fashion products, power accessories and others for all mobile phones in the market. We are experts in developing new products as well as providing any operator, distributor or retailer with their needs in terms of mobile phone accessories. We shipped more than 2,5 million pieces in 2007, with more than 5000 products in our catalogue.

### Technology Profiles

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#### Mobile Phone Accessories Offer

##### What we offer

We offer a complete range of accessories for mobile phones: bluetooth products, chargers, cases, etc. We distribute original products (Nokia, Motorola, Sonyericsson, etc.), our own brand products or non-branded/client branded accessories.

Our brands, Contact, Freefon and Kasix, cover the entire product range of general, technical and fashion accessories.

We also have an impressive range of accessories for PDA, MP3, iPod and gaming devices.

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##### What are we looking for

Companies interested in distributing our accessories in their home markets.

We are looking for companies interested in our large range of products in order to commercially promote it in other european markets.

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##### Keywords

- Electronics, Microelectronics
  - Network Technologies (Wireless, Wi-Fi, Bluetooth)
- 

##### Collaboration sought

Commercial Agreement

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##### Responsible

Mr Nico Broder

## Aturvite - Glacera, S.L.

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**Germans Farguell 90**  
**08205 Sabadell**

**Catalonia**

**Telephone** +34 93 726 38 39  
**Fax**  
**E-Mail** info@aturvite.com



Offices in Sabadell, near from Barcelona (Spain).

We are an engineering company focused on personal safety solutions such as RF, GSM and DECT man down devices. In addition we offer access control solutions linked with those personal safety systems.

### Technology Profiles

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#### RF and GSM personal safety solutions

##### What we offer

Using different technologies such as UHF radiofrequency, GSM and ZigBee; Aturvite® offers a wide range of personal safety solutions for lone workers, those who work with hazardous machines or in potentially dangerous conditions. Our main target is to reduce the rate of accidents at work designing customised projects on the basis of each company's needs.

Aturvite® includes two product lines which are different yet complementary: personal safety and access and time & attendance control.

##### What are we looking for

We are looking for technological partners for:

- Expanding our product range with complementary or more innovative devices
- Check the possibilities of new communication systems integrated in safety solutions
- Share experience with different technologies

We are looking for distributors for:

- Expanding our market area in Spain and Europe
- Adding new industry sectors

##### Keywords

- Electronics, Microelectronics
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Mobile Service Provider

##### Collaboration sought

Technical Co-operation, Commercial Agreement

##### Responsible

David Aguilar

#### RFID and biometrics Access control solutions

##### What we offer

Using hardware platforms controlled via a friendly-to-use software application we offer access control solutions that can be operated remotely. This product line is much linked with the other safety solutions Aturvite® offers as well because they can interact together. The technology used is RFID and biometrics.

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**What are we looking for**

We are looking for distributors for:

- Expanding our market area in Spain and Europe
  - Adding new industry sectors
- 

**Keywords**

- Electronics, Microelectronics
  - Data Protection, Storage Technology, Cryptography, Data Security
  - Communications Protocols, Standards
- 

**Collaboration sought**

Technical Co-operation, Commercial Agreement

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**Responsible**

Joan Santamaria

## AVCRI

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**Baldri i Reixac 4-6**  
**08028 Barcelona**

**Catalonia**

**Telephone**            **93 403 97 68**  
**Fax**  
**E-Mail**                **ghernandez@pcb.ub.cat**

The Agency for Assessing and Marketing Research Results (AVCRI) is an interdisciplinary body within the University of Barcelona. The AVCRI is responsible for the strategic and operational management of the transfer of research results. This is achieved by Identifying, Assessing, Protecting and Marketing the industrial and intellectual property generated in the University of Barcelona.

### Technology Profiles

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#### Technology offers

##### What we offer

- Method for obtention of substrates presenting atomically flat gold surfaces (semiconductor)
  - Silicon Nanocrystal light Source integrated source/drain electro-optical modulation
  - Optical trapping system (Optical tweezers)
  - Voltage controlled Oscillator (VCO) with direct generation of quadrature signals
- 

##### What are we looking for

Please replace this text with a short description (200 - 1000 characters) of the type of technology or partner you are looking for. Your description should answer the following questions.

If you are looking for a particular technology:

1. What technology are you looking for?
2. What will the technology be used for?
3. What is the current stage of development of the technology? (Research, prototype, beta-tested, etc.)

If you are looking for a partner:

1. What type of partner (industry, distributor, research, etc.)?
2. Which industry sector?
3. What tasks need to be performed by the partner? (Manufacture, distribution, etc.)

or Profile of Research Partner sought (role, country/region, start of partnership, expertise required)

-Please note that if the description is not clear we won't be able to validate your profile.

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##### Keywords

- Electronics, Microelectronics
- 

##### Collaboration sought

Licence Agreement, Commercial Agreement

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##### Responsible

Mrs Gemma Hernandez

## AVCRI - University of Barcelona

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**Baldri Reixac 4**  
**08028 Barcelona**

**Catalonia**

**Telephone**            **93 403 9970**  
**Fax**  
**E-Mail**                **smena@pcb.ub.es**



The Agency for Assessing and Marketing Research Results (AVCRI) is an interdisciplinary body within the University of Barcelona.

The AVCRI is responsible for the strategic and operational management of the transfer of research results. This is attained by Identifying, Assessing, Protecting and Marketing the industrial and intellectual property generated in the University of Barcelona.

### Technology Profiles

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#### NKD Software: Optical characterisation of thin films

##### What we offer

The NKD package consists basically of two programs: NKDMatl and NKDStack. The first one is for the accurate characterisation of a single layer on a substrate and the second one is for the characterisation of stacks of layers. Besides, two auxiliary programs NKDGen and NKDDat are supplied for the generation of theoretical data and for formatting the input spectra adequately for our two basic programs NKDMatl and NKDStack. One unique feature of our programs is the ability for simultaneous inversion of several spectrophotometric or ellipsometric spectra. For a single layer on a substrate, NKDMatl can give an accurate characterisation (refractive index and thickness), even in case of in depth inhomogeneity, film roughness and substrate-film interface. For stacks of layers, NKDStack allows fitting experimental data from different samples, linking layers to reduce the number of fitting parameters, thus obtaining more meaningful results.

##### What are we looking for

This invention is available for licensing.

##### Advantages

- Wide variety of dispersive models for different type of materials.
- Simultaneous adjustment of several spectrophotometric and/or ellipsometric spectra.
- In depth inhomogeneity profiles, film roughness and substrate-film interface studies for single layers.
- Spectra from several samples can be adjusted together when layers are interlinked in the manufacturing process, so that more meaningful results can be obtained.

##### Keywords

- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
- GIS Geographical Information Systems

##### Collaboration sought

Licence Agreement

##### Responsible

Mr. Salvador Mena

## Avion Consulting

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600 North Dearborn Street Suite 1208  
IL 60610 Chicago

United States

**Telephone**            **001 312-602-2729**  
**Fax**                    **001 312-884-7631**  
**E-Mail**                **araheja@avionconsulting.com**

Geographical Location: US (Chicago) and UK (Berkshire)

Avion Consulting is a leading Offshore Software Development and R&D outsourcing firm headquartered in USA and has office in UK. We offer End-to-End Software Development, Software Enhancement and Re-engineering, Migration & Porting, and Professional Services based on advanced technologies like J2ME, Symbian, WinCE, Black Berry, Microsoft .NET, MS Sharepoint (MOSS), Java (J2EE, Struts, Swings, JBOSS). Our customers are primarily Independent Software Vendors (ISVs) and our broad spectrum of services has enabled us to serve customers from other segments too such as Mobile Applications, VAS, OSS/BSS, BSFI, Retails, and Industry.

### Technology Profiles

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## Avion Consulting – End-to-End Software Development on advanced technologies like J2ME, Symbian, .N

### What we offer

Avion Consulting offers following services to its customers:

- Custom Software Development
- Mobile Applications Development
- Offshore Software Development and Consulting
- Telecom Application Development
- E-Marketing and Interactive Web designing

Following are the major benefits that we bring for our clients:

- Faster Time-to-Market
- Quick ROI
- Rapid Prototyping
- Onsite, Offsite, and Hybrid Engagement models
- Long term partnerships for mutual growth

### What are we looking for

Partnerships and Product Co creation, Software Consulting, E-marketing & Web designing projects with Independent Software Vendors (ISVs) working in the field of Mobile, Telcom, VAS, BSFI, Retails, and Industry.

### Keywords

- Communications Protocols, Standards
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Electronic Commerce, Electronic Payment, Electronic Signature

### Collaboration sought

Licence Agreement, Manufacturing Agreement, Technical Co-operation, Commercial Agreement

### Responsible

Mr. Amit Raheja

## AZ Interactive

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Entença 218-234  
08029 Barcelona

Catalonia

Telephone      934447155  
Fax              934195489  
E-Mail          azinteractive@azinteractive.com



AZ Interactive was founded in 1995 in Barcelona (Spain). We provide ecommerce technologies and payment gateways. Our company also develops social network sites and it delivers adult realtime videostreaming content over the world. We also provide adult content videostreaming for 3G videocalls.

### Technology Profiles

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#### Mobile Entertainment, adult content provider.

##### What we offer

We are offering mobile entertainment and adult content using high quality realtime videostreaming. Exclusive amateur webcam channels. Videocalls over 3G.

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##### What are we looking for

We are looking for new technologies, new payment gateways and provide our contents in some other countries and to others content providers.

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##### Keywords

- Content Provider
  - Mobile Entertainment
- 

##### Collaboration sought

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##### Responsible

Mr. Albert Berlanga

## Ártica ST

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**C/ Marques de Monteagudo 15 4º**  
**28028 Madrid**

**Spain**

**Telephone** +34911838494  
**Fax** +34911838495  
**E-Mail** david.villanueva@artica.es



Artica ST was found in Spain in 2005.

Artica ST is a security consulting company, but as a matter of fact it develops its own applications, which are known all over the world. Applications are Pandora FMS is Monitoring tool (<http://pandora.sourceforge.net>), Babel Enterprise is a security dashboard <http://babel.sourceforge.net> and Integria is a application to manage incident, people and project oriented to ITIL. Artica ST offers their applications to partners around the world.

### Technology Profiles

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#### Pandora FMS a tool to monitor anything

##### What we offer

Pandora FMS is the most flexible and comprehensive monitoring software on the market.

Pandora FMS is Flexible because it can be adapted to any server and monitor it. With Pandora FMS you will be able to the current status and the change along time of any system parameter, hardware device, application, value gathered by a sensor or process, either operative or business one.

Pandora FMS is Comprehensive because:

- \* It provides many types of monitoring, either locally, with installed agents on the systems, or remotely, from the server.
- \* You will be able to see the current status of your systems locally or globally with the Network Map and the Visual Console.
- \* Through its alert system you will be able to know before anyone if there is any problem.
- \* Through its report system you will be able to measure everything and present reports to your clients and superiors.
- \* Can be managed with a simple web browser, by many users with different roles and permisso

##### What are we looking for

We are looking for companies which want to distribute Pandora FMS

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##### Keywords

- Network Security
  - Communications Protocols, Standards
- 

##### Collaboration sought

Commercial Agreement

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##### Responsible

Mr. David Villanueva

#### Integria IMS

##### What we offer

Integria IMS ([www.integriaims.com](http://www.integriaims.com)) is an ITIL based management tool, developed and leaded by Artica, Integria IMS is able to handles people, inventory, projects, incidents, SLAs, companies, contacts, ... . Integria IMS is a distributed tool web-based which is totally customizable since it is OpenSource. Integria IMS is multi-user oriented, with different roles departaments and companies. Integria IMS combines projects' planification and costs Integria IMS has its own Knowledge Base which grows directly from the problems solutions.



Integria IMS is part of the Hades Project, This Project leaded by Artica is an European I+D project coming from the Eurostars / Eureka. In the Hades project Pandora FMS, Babel Enterprise and Integria IMS are to be integrated.

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**What are we looking for**

We are looking for companies which want to distribute Integria IMS.

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**Keywords**

- IT Applications for Transport and Logistics
- 

**Collaboration sought**

Commercial Agreement

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**Responsible**

Mr. David Villanueva

**Babel Enterprise****What we offer**

What is Babel Enterprise?

- It is a security dashboard which measures the security level in your corporation.
- It is oriented either to board of directors or technicals

What is Babel Enterprise useful for?

- To Manage the whole security in a company.
- To gather all the security information coming from different sources.
- To help in which areas the security needs to be improved.
- To check how the corporation's security has gone during a certain period of time.
- Evaluate the fulfillment level of a normative in International corporations, mainly SOX (Sarbanes-Oxley).

How does Babel Enterprise work ?

- It gathers all the -important- security information from the systems.
  - It builds an index for each assets and an index for all the assets under the same policy.
  - Using security database coming from Artica (updated periodically) all the information is compared and the index is generated.
  - It evaluates and decides which assets are under risk (based in the informatio
- 

**What are we looking for**

We are looking for companies which want to distribute Babel Enterprise.

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**Keywords**

- Network Security
  - Data Protection, Storage Technology, Cryptography, Data Security
- 

**Collaboration sought**

Commercial Agreement

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**Responsible**

Mr. David Villanueva

## B.link

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**Av.Serpa Pinto, piso 4 508**  
**4450-277 Matosinhos**

**Portugal**

**Telephone**            **351967818308**  
**Fax**  
**E-Mail**                **telmo@just-blink.com**



B.link specializes in proximity marketing campaigns, positioning itself as a creative, operational and technical partner.

Using our extensive experience worldwide, we are able to guide our clients towards successful and innovative campaigns, guaranteeing their relevance and interest to the target.

Technologies include Bluetooth content distribution, touch screens and movement sensitive billboards.

1. Portugal
2. Proximity marketing services and consultancy
3. Bluetooth, interactive projections, sensitive billboards, mobile applications, bidirectional bluetooth access servers . WE've done the first bluetooth campaign in Portugal with Optimus

### Technology Profiles

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#### Bluetooth solutions

##### What we offer

Bluetooth solutions:

- content distribution
- bidirectional quizzes
- mobile applications with bluetooth push content
- mobile applications with WAP push content
- p2p applications

We own both hardware and software.

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##### What are we looking for

companies seeking bluetooth access servers,  
bluetooth solutions.

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##### Keywords

- Network Technologies (Wireless, Wi-Fi, Bluetooth)
  - IT Applications for Health
  - GIS Geographical Information Systems
  - Mobile Entertainment
  - Mobile Service Provider
- 

##### Collaboration sought

Commercial Agreement, Licence Agreement, Manufacturing Agreement, Technical Co-operation

---

##### Responsible

Mr. Telmo Silva

#### Interactive billboards

##### What we offer

Interactive billboards:

- movement sensitive

- talkative
  - photo shoot
  - with internet connection
  - with audio readability
- 

**What are we looking for**

Brands or marketing agencies interested in innovative advertising billboards (interactive billboards)

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**Keywords**

- Network Technologies (Wireless, Wi-Fi, Bluetooth)
  - Content Provider
  - Mobile Entertainment
- 

**Collaboration sought**

Commercial Agreement, Licence Agreement, Manufacturing Agreement, Technical Co-operation

---

**Responsible**

Mr. Telmo Silva

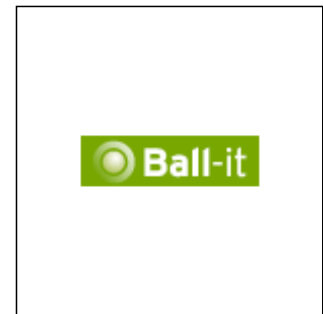
## Ball-It

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**Uusikatu 24 G 76 90100**  
**Oulu**

**Finland**

**Telephone**            **+358 50 562 3285**  
**Fax**  
**E-Mail**                **info@ball-it.com**



1. Ball-It is located in Oulu, FINLAND
2. Ball-It develops wireless motion controllers for gaming market
3. Ball-It offers total solution including wireless motion controller and portfolio of games in cooperation with game studios. Casual gaming is booming at the moment and therefore the target market is casual gaming. Mobile and PC platforms are ideal for the casual gaming because additional hardware is not needed and game downloads can be done online.

### Technology Profiles

---

#### Gaming

##### What we offer

1. Ball-It expertise is using sensor- and wireless technologies to create commercial applications.
2. Ball-It offers wireless motion controller for gaming industry.
3. The wireless motion controller can be used for controlling motion controlled PC-, mobile- and console games. The controller includes many other unique features which can be used in gaming and also as unique mobile features.
4. The main advantage of our product is size, cross-platform compatible and cost effectiveness.

##### What are we looking for

1. We can offer our total solution for the mobile customers like OEM's and operators, OEM's in PC market and online PC game companies and console manufacturers.
2. All the players in gaming industry are our potential customers or partners.

##### Keywords

- Electronics, Microelectronics
- Mobile Entertainment
- Computer Games

##### Collaboration sought

Technical Co-operation, Licence Agreement, Commercial Agreement

##### Responsible

CEO Juha Rytky

## Barcelona Digital Technology Centre

---

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Catalonia

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**Fax** +34935534541  
**E-Mail** [bgn@bdigital.org](mailto:bgn@bdigital.org)



Barcelona Digital Technology Centre (bdigital) does R+D+I in ICT applied to eSecurity, eMobility, eHealth. The work responds to actual needs and reality of enterprises in the TIC industry and in sectors using ICT to improve their global competitiveness. Additionally, Barcelona Digital's staff brings in vast experience in European proposal preparation and project management. Additionally, Bdigital runs the Catalanian ICT Cluster and several major events for disseminating IT to the public.

### Technology Profiles

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#### IT Technology Centre for eHealth, eSecurity, eMobility

##### What we offer

Bdigital realizes R+D+I activities in ICT applied to eSecurity, eMobility, eHealth. BDigital's staff brings in vast experience in European proposal preparation and project management.

**eMOBILITY:** Smart Urban Mobility and new mobility concepts: Ubiquitous Connectivity, Internet of Things, Virtual Mobility and Telepresence, multi-modal mobility concepts

**ICT applied to the mobility of vehicles/goods/persons:** Intelligent Vehicle Systems, Autonomous driving systems, Crash avoidance + collision reduction, methods for traffic situation detection and communication

**eSECURITY:** Interoperability and secure system integration, The eight security dimensions, Security Intelligence, Cybercrime, Security and e-health, Mobility, security life cycles

**eHEALTH:** Interoperability of eHealth applications and Electronic Health Record, Advanced Web 2.0 and social networks, Evidence-based medical decision support, ICT in neurorehabilitation, tele-health, Ambient Assisted Living, ICT for safer surgery

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##### What are we looking for

Research and development collaboration - partners, contractors.

Public or private partners that need help in evolving basic research, prototypes or beta-tested versions towards marketable products.

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##### Keywords

- Data Protection, Storage Technology, Cryptography, Data Security
  - Database Management, Data Mining
  - Network Technologies (Wireless, Wi-Fi, Bluetooth)
  - Electronic Commerce, Electronic Payment, Electronic Signature
  - IT Applications for Health
  - ICT for Independent Living and Inclusion
  - Mobile Security
- 

##### Collaboration sought

FP7-ICT Project, Technical Co-operation, Research and development

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##### Responsible

Mag. Bernadette Grabenbauer-Nagl

## Bauer & Steichele GmbH & Co. KG

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Lochamer Str. 4a  
82152 Planegg

Germany

**Telephone** +49 89 89997-0  
**Fax** +49 89 89997-333  
**E-Mail** [info@bauer-steichele.de](mailto:info@bauer-steichele.de)



B&S is one of the leading distributors of mobile phones in Germany. Founded as early as in 1995, we benefit from long years of experience and now supply other distributors, service providers, retail markets, specialized dealers and the industry.

In addition to conventional trade with new mobile phones, we also sell category B and C handsets. In its service centre, B&S technically services used and demo equipment. B&S is market leader in the field of used and demo equipment sales.

Customer-specific software is one of our core competences. We can offer customized mobile telecommunications packages. Our range extends from individually generated programs and software developments to specific menu masks.

### Technology Profiles

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#### Distribution of new and used mobile phones / mobile content / repair and recycling

##### What we offer

Global trade with new and used mobile phones, software development for mobile phones (mobile content), repair and recycling services for mobile handsets.

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##### What are we looking for

Business partners for hardware trading; repair and recycling solutions and mobile content development.

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##### Keywords

- Content Provider
  - Mobile Entertainment
  - Mobile Security
  - Mobile Service Provider
  - Computer Games
- 

##### Collaboration sought

Commercial Agreement, Joint Venture Agreement

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##### Responsible

Andreas Bauer

## Bayern Innovativ GmbH - EU Co-operation Unit

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Gewerbemuseumsplatz 2  
90403 Nuremberg

Germany

**Telephone** +49 911 20671-310  
**Fax** +49 911 20671-722  
**E-Mail** schuhmacher@bayern-innovativ.de



The EU Co-operation Unit of the Bayern Innovativ GmbH (host organisation) is partner in the newly established Enterprise Europe Network. It is located in Nuremberg, Bavaria. Its mandate is to support cross-border technology transfer of SMEs and research institutes in Bavaria.

The EU-Co-operation Unit also enhances Bavarian companies and institutes in becoming partner of newly developed EU funded projects.

The following services are offered in detail:

- On-site visits and technology audits
- Mediation of technology partners via the European Technology Database
- Technology brokerage events
- Company missions
- Joint pavilions at high-tech fairs
- Support for participation in EU projects

### Technology Profiles

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## Transnational Technology Transfer

### What we offer

The EU Co-operation Unit of the Bayern Innovativ GmbH (host organisation) is partner in the newly established Enterprise Europe Network. It is located in Nuremberg, Bavaria. Its mandate is to support cross-border technology transfer of SMEs and research institutes in Bavaria.

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- Technology brokerage events
- Company missions
- Joint pavilions at high-tech fairs
- Support for participation in EU projects

### What are we looking for

Companies or institutes who want to learn more about our services and qualities we provide to our clientele.

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### Collaboration sought

Commercial Agreement

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**Responsible**

Martina Schuhmacher



## BeTomorrow

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rue Lafayette 3  
33000 Bordeaux

France

**Telephone** +33557590620  
**Fax**  
**E-Mail** [contact2009@betomorrow.com](mailto:contact2009@betomorrow.com)



Created in 2002, BeTomorrow is an independent company that designs and develops highly innovative online services for new media such as Internet, mobile, TV... BeTomorrow uses the Scrum Agile development method.

BeTomorrow is located in the heart of Bordeaux (France).

BeTomorrow specialises in network technologies, and has developed three areas of expertise:

- applications connecting communities to give internet/mobile convergence,
- broadcasting live sports events in 2D and 3D,
- multiplayer games.

Our credo: to combine high technology with quality, creativity and industrial processes.

### Technology Profiles

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#### Online application development Java/Iphone/Android

##### What we offer

We develop online connected applications for the Web and the mobile platforms.  
We deliver our products on Java/ Brew/ Iphone/Android

##### What are we looking for

We are looking for:

- customers wanting to have their service adapted on a mobile platform
- game editors want a game development
- commercial partners which can sell BeTomorrow services

##### Keywords

- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Digital libraries and content
- Content Provider
- Mobile Entertainment
- Mobile Service Provider
- Computer Games

##### Collaboration sought

Research and development, Technical Co-operation, Joint Venture Agreement, Commercial Agreement

##### Responsible

Mr Jean-Dominique Lauwereins

## BIOACCEZ CONTROLS

---

**ARNALD DE CORCÓ 43**  
**08560 MANLLEU**

**Catalonia**

**Telephone**            **+34938515493**  
**Fax**  
**E-Mail**                **info@bioaccez.com**



Bioaccez Controls is a privately held Catalan based company developing security solutions in several fields like mobile video, RFID active and passive and biometrics for access control. We have developed in cooperation with European partners a series of 3G Cameras that provide monitoring of remote premises, even in the dark, using the standard video call feature of 3G mobile phones. It consists in 3G communication cameras, which can be placed in outdoor or indoor premises where no DSL communication exists. Bioaccez has won major contracts, including the provision of RFID tags for Naples bus fleet, Biometric remote access control for Nestlé premises, the protection of capital goods for France Télécom, etc... Bioaccez completes their range with RFID and Remote CCTV products&services for the Healthcare and elderly people market

### Technology Profiles

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#### 3G Mobile Video Cameras for Surveillance

##### What we offer

After the experience of selling internationally the first models of 3G cameras, Maggis and Maggis-Domo (for outdoor and indoor use) we now have developed more camera models for the security market that includes new features like: direct video output for on-site DVR recording, internal recording of alarm events into the camera's flash memory.

Bioaccez is launching now a new product, a 3G camera for transportation vehicles like taxis, buses, trucks.. for driver's protection. We also sell the circuits without the external case for the spy shops market.

All the cameras could be interfaced to video gateway platforms for offering recording, video streaming and other added value services. The camera sends real video and audio (14 fps) to any 3G mobile telephone allowed.

##### What are we looking for

We are looking for Partnership with companies developing applications and services involving mobile video with video gateways available, which could be a complement to our 3G cameras (country specific or international) for the security, surveillance or entertainment industry.

##### Keywords

- Mobile Entertainment
- Mobile Security
- Mobile Service Provider

##### Collaboration sought

Technical Co-operation, Commercial Agreement, FP7-ICT Project

##### Responsible

Mr Ramon Parlade

## BLUTYpoint

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**Carrer Can Bruixa 18**  
**08028 Barcelona**

**Catalonia**

**Telephone** +34934910718  
**Fax**  
**E-Mail** info@blutypoint.com



BLUTYpoint is a Company located in Barcelona, in the Les Corts district, next to FC Barcelona Stadium and Avgda. Diagonal. We are a Media-advertising company through mobile phone using Bluetooth and WiFi. We offer services for all kind of customers: Final consumers, Companies and Government Agencies. We seek a direct and forthcoming feedback with the consumer (directly to your mobile phone). Our services are specialized in sending sound files (mp3), video, text, photos, JAVA programs, ... advertising acts, fairs, festivals, ... and also to realise Market research using technology in mobile devices.

### Technology Profiles

---

#### Business To Proximity Mobile (Marketing, Market Research, ...)

##### What we offer

We are a Media-advertising company through mobile phone using Bluetooth and WiFi. We offer services for all kind of customers: Final consumers, Companies and Government Agencies. We seek a direct and forthcoming feedback with the consumer (directly to your mobile phone). Our services are specialized in sending sound files (mp3), video, text, photos, JAVA programs, ... advertising acts, fairs, festivals, ... and also to realise Market research using technology in mobile devices.

##### What are we looking for

We are looking to develop media contacts, and follow-up study of the consumer through technologies in mobile devices, such as Bluetooth, Wi-Fi, infrared, ... . That is why we are looking for companies that have products and services that may help us to achieve our project (for example: new technologies in mobile phone, devices that detect, broadcast and / or receive content; software analyzes the data obtained; ...

We are also open to discussions with companies that want us to propose projects of cooperation

##### Keywords

- Electronics, Microelectronics
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Mobile Entertainment
- Mobile Service Provider

##### Collaboration sought

Research and development, Technical Co-operation

##### Responsible

Mr. Joaquim Albareda Belloc

## BMAT

---

**Llacuna 16**  
**Barcelona**

**Catalonia**

**Telephone**            **934869407**  
**Fax**  
**E-Mail**                **info@bmat.com**



BMAT has developed a software that allows any music enabled device to listen, understand and enjoy music to provide services such as listen by mood, play music to jog with (tempo synchronized), identify unnamed tunes, recommend concerts, connect with similar music taste people, smart shuffle,...

BMAT is based in Barcelona and partners with companies such as Intel, Yamaha, AGB Nielsen, The Orchard or Endemol among others.

### Technology Profiles

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#### Fitness Music

##### What we offer

A technology that allows to generate the best music playlist for the kind of exercise you are about to practice. The match is performed by selecting the music that best synchronizes with the tempo of your jog.

The technology has already been integrated in a new Yamaha mp3 player <http://www.bodibeat.com>

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##### What are we looking for

Mobile Operators / Mobile Service Platforms interested in offering added value music services to their community.

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##### Keywords

- Signal Processing (speech, sound, image)
  - Mobile Entertainment
- 

##### Collaboration sought

Commercial Agreement, Licence Agreement, Joint Venture Agreement

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##### Responsible

CEO Alex Loscos

## Booku Oy

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Antennikatu 25  
40640 Jyväskylä

Finland

Telephone      0405663668  
Fax              0405663668  
E-Mail          teppo.kettula@booku.fi



Booku Oy provides products, technology and services for publishing, selection and delivery of physical and electronic audiobook material.

First in the world it has developed a platform which enables seamless only mobile process of downloadable audiobooks with selection, payment, download and usage.

The company is located in Helsinki and Jyväskylä, Finland.

### Technology Profiles

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#### Audiobooks all mobile

##### What we offer

Booku Oy offers audiobooks conventionally and in all mobile environment, first in the world.

We are looking for media and content owners to utilize our technology and cooperate in market expansion.

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##### What are we looking for

Booku Oy offers audiobooks conventionally and in all mobile environment, first in the world.

We are looking for media and content owners to utilize our technology and cooperate in market expansion.

---

##### Keywords

- Electronic Commerce, Electronic Payment, Electronic Signature
  - Content Provider
  - Mobile Entertainment
- 

##### Collaboration sought

Research and development, Commercial Agreement

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##### Responsible

Mr. Teppo Kettula

## BOSSLAN

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**CALLE GERONA 22**  
**08242 MANRESA BARCELONA**

**Catalonia**

**Telephone**            **+43 93 8784250**  
**Fax**  
**E-Mail**                **info@bosslan.com**



BOSSLAN is an experienced Spanish company dedicated to the manufacturing, assembly and distribution of communications equipments based on mobile and IP telecom technology since 1.991

Our products offered in many countries and supported by our Resellers and Distributors network channel apply BOSSLAN technology in variety of solutions to companies and users. A large experience and engineering continuously preparation allow BOSSLAN offer advanced solutions for any telecom network projects with the additional value working closely with each of ours resellers, telecom, distributors and systems integrators on each customer worldwide scenario.

To know more about us, please visit our website [www.bosslan.com](http://www.bosslan.com)

### Technology Profiles

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#### BOSSLAN repeaters, gateways & mobile technology

##### What we offer

BOSSLAN is a expertise manufacturer of mobile repeaters and gateways. We offer solutions to repeat mobile signal in many different areas as home, office, buildings, airports, from low mobile signal existing. BOSSLAN design, study and sale full outdoor solutions to increase mobile signal on large areas.

We offer last mobile repeaters and modules to link PBX to mobile carriers with our gateway products including additional and value services as fax and data in same equipment.

Our repeater technology allow use mobile phones in any place that signal is poor or lower. BOSSLAN mobile repeaters offer to customers a wide range of different solutions to have in any place enough mobile signal to use GSM, DCS, GSM, PCS, WCDMA devices.

BOSSLAN technology offers the best quality-price compared with others products on market that are similar and more expensive.

BOSSLAN offers to resellers, installers and worldwide distributors full engineering support for any mobile repeater project

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##### What are we looking for

BOSSLAN is looking for resellers, partners, distributors and worldwide installers for mobile repeaters and related products we manufacture.

Our available products, available, offer a new way to many telecom companies that offer telecom solutions to customers. Mobile BOSSLAN repeaters, gateways, desktop mobile phone are a new generation products to include in any telecom customer project.

Our partners introduce and sale their customers BOSSLAN mobile products and technology we have. We establish with each distributor a closely relationship to develop own market in each country or area to be official BOSSLAN representative worldwide distributor.

The profile of partner we're looking for are Telecom focused companies, with or without mobile experience, that are interested to promote actively our BOSSLAN products. We support engineering projects from our partners to help them in any project or special customer mobile repeater need.

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##### Keywords

- Communications Protocols, Standards
  - Network Technologies (Wireless, Wi-Fi, Bluetooth)
- 

##### Collaboration sought

Commercial Agreement, Joint Venture Agreement

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**Responsible**

Manager Eduard Martinez

## Callup

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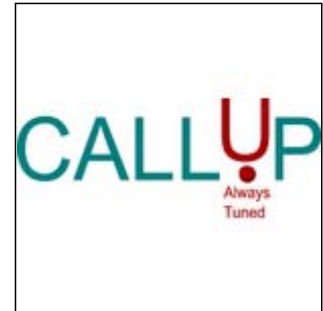
**Amal St., Afeq Park, 1**  
**48092 Rosh-Ha'ain**

**Israel**

**Telephone** +972 - 3 - 976 7481

**Fax**

**E-Mail** amitz@callup.net



CallUp Net is a world leading developer of enabling services for Fix, Mobile, MVNO and VoIP operators, integrating both telephony and Internet systems.

With 9 years as a trusted partner to more than 20 network operators and millions of subscribers around the world we have played an integral role in our customers' success and growth.

CallUp Net Ltd. is a dynamic, service-oriented private company. We are proudly part of the One1 Software Group, one of the largest software groups in Israel.

### Technology Profiles

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## Core and Revenue Generation Services for fixed and mobile operators, MVNO and VoIP integrators

### What we offer

CallUp Platform is an elegant and efficient solution for mobile and landline telecommunication operators willing to offer advanced value added services.

A variety of essential and advanced services like CallUp SMS, MMS, Voice Mail, Video Streaming, Call Completion solutions and entertainment services share the same hardware resources resulting in unbeatable price performance and major savings in maintenance expenditure.

CallUp Net's highly specialized team designs and develops cost effective solutions that meet today's telecommunication carrier's needs. The company offers the CallUp Net MessageCase system, an efficient suite of value-added services that provide customers with a complete set of financial, technical and marketing advantages, including Call Completion Suite, Unified Messaging, SMSC, MMSC, PRBT and CRBT.

### \* Unique Differentiators

Call Up Net major edge over its competitors is its flexibility and quick integration capabilities and fast implementation

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### What are we looking for

We are looking for Mobile and fixed operators, leading vendors and business partners seeking for the latest innovations in the telecom industry for core services (OTA DMC, PRBT, Voice mail, UMS, e-Mobile, Wap gateways etc ) or Revenue Generating Services (Video streaming, 3G mailbox, Song matcher, Voice transformation etc )

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### Keywords

- Content Provider
  - Mobile Entertainment
  - Mobile Service Provider
- 

### Collaboration sought

Commercial Agreement, Joint Venture Agreement

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### Responsible

Amit Zamirly



## Campus Móvil, S.L.

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Edifici el Sucre, C/ Historiador Ramon d'Abadal i de Vinyals 5, 2a plan  
08500 Vic

Catalonia

**Telephone** +34637533470  
**Fax**  
**E-Mail** hugo.pardo@campusmovil.net



Campus Móvil SL is a spin-off company of the Universitat of Vic in Barcelona (Spain). Its institutional mission is to promote a platform for services via mobile devices for the university community of Iberoamerica, with the principal objective of resourcing the unmet communication needs of this consumer market, from the recreational level to knowledge management for academic purposes. Its principal product is CampusMovil.net.

### Technology Profiles

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#### University Social Network

##### What we offer

The CampusMovil.net is an on-line application via mobile devices for the Spanish university community, with exclusive access via institutional email accounts. CampusMovil.net is proposed to cover unsolved needs in university communities related to the lack of ubiquitous services and network access for numerous specific activities that are produced on-campus and in lecture rooms that have personal computers

##### What are we looking for

1. What technology are you looking for?

PHP for mobile apps.

2. What will the technology be used for?

Mobile social networking.

3. What is the current stage of development of the technology? (Research, prototype, beta-tested, etc.)

beta-tested

We are looking for a partner

Early stage venture or angel capital.

2. Which industry sector?

All Mobile sectors.

3. What tasks need to be performed by the partner?

Funding and financial advice.

##### Keywords

- E-Learning
- Digital libraries and content
- Mobile Entertainment

##### Collaboration sought

Research and development, Technical Co-operation, Commercial Agreement

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**Responsible**

Dr. Hugo Pardo

## Capricode Ltd

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**Elektroniikkatie 3**  
**90230 Oulu**

**Finland**

**Telephone** +358400982596  
**Fax**  
**E-Mail** [jenni.myllykoski@capricode.fi](mailto:jenni.myllykoski@capricode.fi)



Capricode is a privately owned company whose head office is located in Oulu, Finland, the mobile hotspot of Europe. Capricode aids service providers and enterprises to cut costs and boost revenue streams using telecommunications software solutions. Business is focused on mobile device management and CTI communications solutions

### Technology Profiles

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## Mobile Device Management solution for remote and centralised management of mobile device application

### What we offer

Capricode has developed a device management solution that enables the management of organization's mobile devices with the same way as laptops: remotely, simultaneously and centrally. This means that mobile applications such as push-mail and virus protection can be installed, the device settings configured, the device information backed up and the device locked and wiped if the device is lost. These tasks are executed from easy-to-use web-user interface through secured connection.

Besides web-user interface the developed solution consists of device management server and a client application which is installed in the end-user's mobile device. The structure of the solution provides many possibilities for service providers and system integrators to create Over-The-Air services for business customers.

It is possible for service providers to offer mobile device management as hosted service by opening customer accounts to the server, which is maintained by the service provider its

### What are we looking for

Looking for Service Providers (ASP, MSP, Operator) and System Integrators in mobile communications area.

The partner could provide device management services for companies/enterprises or deliver IT infrastructure and mobility services/ solutions to enterprises. An ideal partner offers mobile (or IT) products, solutions and services (such as mobile applications) for businesses and thissolutions would be value-adding and complementary solution to their existing offering.

Capricode seeks cooperation partners for technology licensing, e.g. the partner hosts device management server in its premises and offers mobile device management to its customers either as hosted solution, managed service or as integrated element of more comprehensive mobility offering.

### Keywords

- Data Protection, Storage Technology, Cryptography, Data Security
- Database Management, Data Mining
- Communications Protocols, Standards
- Network Technologies (Wireless, Wi-Fi, Bluetooth)

### Collaboration sought

Technical Co-operation, Licence Agreement, Commercial Agreement

### Responsible

Ms Jenni Myllykoski

## CATALONIA DELEGATION IN ONTARIO - BDIGITAL

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156 Front Street, Suite 200 156  
M5J 2L6 Toronto

Canada

**Telephone**            **001- 4162066964**  
**Fax**  
**E-Mail**                 **canada@bdigital.org**



The CATALONIA TECHNOLOGY DELEGATION based in Toronto promotes technology collaboration between Ontario and Catalonia. The delegate offers you support to identify technology opportunities (R+D+i, researchers exchanges, fundings, in/out licensing...), establish first contacts with profiles relevant to your company and meet successful negotiations.

Supported by the governments of Catalonia & Ontario and developed through Barcelona Digital Technology Centre and Ontario Centres of Excellence.

### Technology Profiles

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## CATALONIA TECHNOLOGY DELEGATION IN ONTARIO

### What we offer

The CATALONIA TECHNOLOGY DELEGATION based in Toronto promotes technology collaboration between Ontario and Catalonia. The delegate offers you support to identify technology opportunities (R+D+i, researchers exchanges, fundings, in/out licensing...)

The Delegation works with all types of technologies: ICT (eHealth, eMobility, eSecurity, Digital Media...)  
Materials and Manufacturing, Space and Aeronautics, Biotechnologies, construction, food and others.

Before, during or after the MWC, we can facilitate first contacts to any company or organization from Ontario with companies and Technology centres in Catalonia.

We can give visibility in both regions to your profile or your proposals for international technology collaboration.

We can also survey what are the available funds suitable for your proposals in Ontario - Canada, Catalonia - Spain and Europe (7FP)

(Governments of Catalonia & Ontario; Barcelona Digital Technology Centre and Ontario Centres of Excellence)

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### What are we looking for

The following are opportunities of technology collaboration between Catalonia and Ontario we can help you with:

- \* R+D+i joint projects (at the applied research level, prototype, adapting a technology to a concrete product or to the European or the North American market)
- \* Students' or researchers' exchanges
- \* In/out licenses
- \* Best practices exchanges

We can promote collaboration between Technology Centres, Companies, Universities, Hospitals or other applied research groups.

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### Keywords

- Electronics, Microelectronics
- Network Security
- Data Protection, Storage Technology, Cryptography, Data Security
- Database Management, Data Mining
- Communications Protocols, Standards
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Electronic Commerce, Electronic Payment, Electronic Signature
- Digital libraries and content
- Signal Processing (speech, sound, image)
- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
- IT Applications for Health
- IT Applications for Transport and Logistics

- ICT for Independent Living and Inclusion
- GIS Geographical Information Systems
- Content Provider
- Mobile Entertainment
- Mobile Security
- Mobile Service Provider
- 3D Media

---

**Collaboration sought**

Research and development, Technical Co-operation, Joint Venture Agreement, Licence Agreement, FP7-ICT Project

**Responsible**

Ms Angels Orduna

**CATALONIA TECHNOLOGY DELEGATION IN ONTARIO****What we offer**

The Delegation works with all types of technologies: ICT (eHealth, eMobility, eSecurity, Digital Media...)  
Materials and Manufacturing, Space and Aeronautics, Biotechnologies, construction, food and others.

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---

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---

**Keywords**

- Electronics, Microelectronics
- Network Security
- Data Protection, Storage Technology, Cryptography, Data Security
- Database Management, Data Mining
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Electronic Commerce, Electronic Payment, Electronic Signature
- Signal Processing (speech, sound, image)
- IT Applications for Health
- IT Applications for Transport and Logistics
- ICT for Independent Living and Inclusion
- Mobile Entertainment
- Mobile Security
- Mobile Service Provider
- Computer Games
- 3D Media

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**Collaboration sought**

FP7-ICT Project, Licence Agreement, Joint Venture Agreement, Technical Co-operation, Research and development

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**Responsible**

Ms Angels Orduna

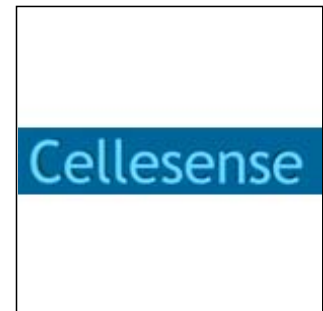
## Cellesense Technology

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**Cork Street 113**  
**8 Dublin / ISRAEL**

**Israel**

**Telephone**        **014540489**  
**Fax**                **014531038**  
**E-Mail**            **john@cellesense.com**



Cellesense is based in Israel with a sales office in Ireland.

Cellesense is Self Service on the Move

The Cellesense solution presents service providers with a new and automated self-service channel over Text and WEB, in addition to IVR, reducing the need for live-agent call-centers.

Automated service to customers on the move, reduces costs, increases effectiveness and improves service efficiency. Our software understands and responds to customers who write requests in their own words, just as if they were interacting with a live agent in a call center.

Transportation Application Traffic

The Cellesense transportation application currently handles over 1,100,000 monthly information requests. Response accuracy over the web is 98.5% and over Text it is 99%.

Cellesense is also involved in Retail Banking, Healthcare and Directory Services.

### Technology Profiles

---

## Parsing Natural Language using SMS,IM,WEB

### What we offer

Products Overview

Our product called the Advisor handles queries presented to it in natural language via multiple interfaces like SMS, IM, Web and others, it will get content and interact with backoffice systems without the need existing infrastructure or database schemas. It incorporates a specifically tailored (XML-based) programming language named AML (Advisor Markup Language), a development environment and applications server called AML virtual machine (AMLVM).

Examples of possible system interactions with a user:

Receiving user queries and handling those queries according to the logical rules set out in the applications.  
Creating user profiles automatically and applying the data where appropriate, for example, providing the user with promotional information for a product or service that corresponds to his/her profile (conditional to the user's consent).  
Conducting chat-like conversations with the users, providing them with the feeling that they are interacting with

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### What are we looking for

Partners and Integrators in the Transport and Retail Banking

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### Keywords

- Database Management, Data Mining
  - IT Applications for Health
  - IT Applications for Transport and Logistics
- 

### Collaboration sought

Joint Venture Agreement, Commercial Agreement

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**Responsible**

Mr John Deering



## Cellint

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**Bat Sheva 1**  
**71100 Lod**

**Israel**

**Telephone**        **+972-8-9159153 Ext.611**  
**Fax**                **+972-3-5480110**  
**E-Mail**            **michal.eshkol@cellint.com**



Cellint ([www.cellint.com](http://www.cellint.com)) is a global market leader in providing cellular-based detection solutions. Backed by investors like Dr. Andrew Viterbi, co-founder of Qualcomm, Cellint has succeeded in developing and patenting a highly proprietary technology for vehicular traffic data collection that is embedded in its TrafficSense system. Given its high accuracy, the same technology is being used by cellular carriers to assist in optimizing their network performance (NetEyes).

### Technology Profiles

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#### **Cellint's NetEyes system (<http://www.cellint.com./neteyes/brochures.html>)**

##### **What we offer**

Cellint ([www.cellint.com](http://www.cellint.com)) delivers a unique cellular optimization solution (NetEyes) that saves an average of 50% of optimization time and reduces 80% of the test drives, while achieving a better network performance. By providing accurate mapping of all clusters of dropped calls, poor call quality and 3G-2G switching on the roads, NetEyes enables carriers to isolate each cluster of problems from the huge data stream of cell sector statistics and drive test, analyze its cause and find a solution. For one of the largest cellular operators worldwide, NetEyes reduced the dropped calls over the roads by 53% at highly stable network environment.

##### **What are we looking for**

We are looking for cooperation in delivering our NetEyes solution for cellular operators who wish to optimize their RF performance, locate and solve persistent RF problems (such as dropped calls, poor call quality and 3G to 2G switching) in a cost-effective method.

The potential partners for providing our optimization and quality improvement services are: cellular operators, optimization companies and system integrators.

##### **Keywords**

- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Mobile Service Provider

##### **Collaboration sought**

Joint Venture Agreement, Commercial Agreement, FP7-ICT Project

##### **Responsible**

Mrs. Michal Eshkol

## Cellint Traffic Solutions

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**Bat Sheva 1**  
71100 Lod

Israel

**Telephone** +972-8-9159153  
**Fax** +972-3-5480110  
**E-Mail** michal.eshkol@cellint.com



Cellint Traffic Solutions ([www.cellint.com](http://www.cellint.com)) is a global market leader in providing cellular-based detection solutions. Backed by investors like Dr. Andrew Viterbi, co-founder of Qualcomm, Cellint has succeeded in developing and patenting a highly proprietary technology for vehicular traffic data collection that is embedded in its TrafficSense system. Given its high accuracy, the same technology is being used by cellular carriers to assist in optimizing their network performance (NetEyes).

### Technology Profiles

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#### TrafficSense system ([http://www.cellint.com/traffic\\_data/traffic\\_system.html](http://www.cellint.com/traffic_data/traffic_system.html))

##### What we offer

Cellint's TrafficSense utilizes anonymous signaling data from cellular networks, to generate accurate travel times, local speed and real-time slowdown detection of vehicles over the roads. Cellint's TrafficSense is the only cellular-based system worldwide for road traffic data collection, which was proven in blind tests, by Departments of Transportations, to provide immediate slowdown alerts for road management and traveler information. This is a result of Cellint's patented technology which is based on completely different method compared to other vendors.

Due to Cellint's unique and patented method, TrafficSense differentiates between close-by neighboring routes and provides high quality data also in highly dense urban areas.

Cellint's systems have been successfully deployed over thousands of kilometers in the US, Europe and Israel.

##### What are we looking for

We are looking for partners to deploy our cellular-based TrafficSense system worldwide, in order to deliver high quality of vehicular traffic information and assist in mitigating congestions over the roads. The potential partners are: cellular operators, system integrators, road traffic data disseminators, navigation companies and any other organization which is interested in delivering REAL-time traffic data over the roads, either for traveler information or for road management purposes.

##### Keywords

- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
- GIS Geographical Information Systems
- Content Provider

##### Collaboration sought

Joint Venture Agreement, Commercial Agreement, FP7-ICT Project

##### Responsible

Mr. Ofer Avni

## Cellogic

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**Molcho 5**  
**92185 Jerusalem**

**Israel**

**Telephone**            **+972528798381**  
**Fax**  
**E-Mail**                **itamar@cellogic.com**



Cellogic is a startup based in Modiin, Israel. Cellogic is building FlyScreen, a mobile application that allows users to embed their favourite web services onto their phone's sleep screen.

### Technology Profiles

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#### Mobile Widget/Syndication Platform

##### What we offer

Flyscreen improves the user experience by enabling zero to one click access to content. With Flyscreen consumers can easily work around the need to drill down through carrier decks, type in URLs or launch a mobile web browser. It serves to create a better distribution and syndication channel for mobile content and empower end users to personalize and democratize their mobile web experience as well as increase mobile data usage.

Flyscreen's packaged content is a much more manageable format than the overwhelming feast of information that the internet can be, allowing consumers to get in, get information and get out. For brands this means quicker and easier ways to pull people toward their mobile marketing campaigns.

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##### What are we looking for

We are looking for content distribution partners, offering:

- News
- Sports
- Financial News
- Social Networks

We are also seeing technology licensing agreements with carriers or other mobile service providers.

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##### Keywords

- Content Provider
  - Mobile Service Provider
- 

##### Collaboration sought

Joint Venture Agreement, Licence Agreement, Commercial Agreement

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##### Responsible

Itamar Weisbrod

## CELTIC CONSULTING

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**Avda Madrid 191**  
**08014 Barcelona**

**Catalonia**

**Telephone**      **0034934902738**  
**Fax**                **0034933396963**  
**E-Mail**            **abilio@celticconsulting.com**



We are a small company specialized in IT consulting based in Barcelona. IT is our main sector but we are open also to new opportunities. In fact, we are looking for new opportunities or some product to bring to Spain and open a new market here.

### Technology Profiles

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## CELTIC CONSULTING IT SOLUTIONS

### What we offer

We are expertise in IT solutions. We specialized in customized solutions for small and medium companies. We assure a fast implementation, a quick answer for our customer problems and effective results.

We provide services on mobile and fixed phone, intelligent numbers, switchboards, SMS, Internet, Multimedia, Computing, Data center solutions, Mobile and VOIP solutions.

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### What are we looking for

We are currently looking for new technology partner regarding IT solutions, as well as being distributors of any innovative solution regarding IT you can offer.

We have a wide knowledge of the Spanish market and can offer our resources to help implement new technologies in the IT world. We would be interested in IT applied to the Health sector and tourism also.

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### Keywords

- Network Security
  - Data Protection, Storage Technology, Cryptography, Data Security
  - Database Management, Data Mining
  - Communications Protocols, Standards
  - Network Technologies (Wireless, Wi-Fi, Bluetooth)
  - Electronic Commerce, Electronic Payment, Electronic Signature
  - E-Learning
  - Digital libraries and content
  - Signal Processing (speech, sound, image)
  - Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
  - IT Applications for Health
  - IT Applications for Transport and Logistics
  - Content Provider
  - Mobile Entertainment
  - Mobile Security
  - Mobile Service Provider
  - Computer Games
  - 3D Media
- 

### Collaboration sought

Research and development, Technical Co-operation, Joint Venture Agreement, Manufacturing Agreement, Licence Agreement, Commercial Agreement, FP7-ICT Project

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### Responsible

Mr Abilio Castellano

## Celudan Technologies

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**Mendez Alvaro 64A 1B**  
**280 Madrid**

**Spain**

**Telephone**            **+34669793672**  
**Fax**  
**E-Mail**                **luis.catalan@celudan.com**



1. Located in Madrid, Spain with presence in Asia (HK) and Lat Am (Argentina)
2. Software development

CELUDAN TECHNOLOGIES was founded by a group of telecom engineers with more than 20 years of experience developing telecommunication solutions and service creation platforms for customers around the world. 3G Builder™ is an innovative new product which combines the best from two worlds: 3G and WEB. Customers such as: Service Content Providers, Operators, Systems Integrators and value added resellers can now deliver interactive web content to standard 3G video handsets during normal video calls, so users can interact with real-time data using their 3G handset key pads.

### Technology Profiles

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## Deliver web content to 3G handsets during 3G video calls

### What we offer

CELUDAN 3G Builder SCE (Service Creation Environment) allows 3G operators and service providers to create and deliver dynamic web content to 3G video handsets in real time during video calls. This approach eliminates the need to install any software in the handset or open a data session!

With the growing proliferation of 3G mobile phones, more and more people have access to real-time video communications through video-enabled handsets, web cameras and video-phones at the office, at home and on the road.

Thanks to 3G Builder seamless integration of multiple multimedia standards you can deliver not only audio and video data stored in RTSP multimedia servers but also real-time data to 3G video handsets such as stock quotes, weather forecast and other real time data.

### What are we looking for

We are looking for companies in the added value content business as well as 3G mobile sector or any other company with specific needs in the mobility business particularly in the 3G-4G area.

### Keywords

- Communications Protocols, Standards
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- IT Applications for Health
- IT Applications for Transport and Logistics
- GIS Geographical Information Systems
- Content Provider
- Mobile Entertainment
- Mobile Security
- Mobile Service Provider

### Collaboration sought

Technical Co-operation, Joint Venture Agreement, Licence Agreement, Commercial Agreement

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**Responsible**

Mr Luis Catalán

## Centile SA

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**Emerald Square – Rue Evariste Galois Bat B**  
**06410 Biot - Sophia Antipolis**

**France**

**Telephone** +33 489 879 142  
**Fax** +33 497 231 261  
**E-Mail** denitza.grudova@centile.com



Founded in 1998 in Sophia Antipolis Technology Park, France, Centile provides VoIP application software and solutions that enable turnkey delivery of multi-tenant, multi-tier, multi-location IP telephony services to enterprises and residential users. Its flagship IntraSwitch® technology empowers service providers and large enterprises to deliver advanced IP-based features transparently through any access network (mobile, fixed, cable).

### Technology Profiles

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#### Integrating the power of Centrex solutions.

##### What we offer

Centile IntraSwitch® is a network communication platform enabling the deployment of IP Telephony solutions. It has been designed to adapt seamlessly to the evolution of networks infrastructure (from legacy to NGN) and provides the scalability, reliability and manageability to support hundreds of thousands of enterprise and residential users in a highly distributed and modular architecture. Easy to install and maintain, it fully supports MGCP, SIP, Cisco SCCP skinny protocols, allowing interoperability with any third-party MGCP, SCCP and SIP compliant devices (IP/WiFi phones, dual-mode handsets, IADs and PSTN/GSM gateways). It easily integrates with external OSS/BSS systems (CRM & billing) and is fully compliant with IMS architecture. Since its creation, Centile has been focusing on developing and delivering versatile Advanced IP Centrex by strongly investing and believing in open-standards including SIP, Pure IP communications, fully software solution based on Java and Web technologies.

##### What are we looking for

Centile IntraSwitch is the core component of solutions including IP Centrex, Mobile Centrex, Residential VoIP, and Call Center. It has been designed to meet Carriers, Service Providers and new entrant's needs in launching cutting-edge VoIP value-added applications. It adapts seamlessly to various architectures from fixed-line to mobile networks and Fixed-Mobile Convergence (FMC) such as IMS and 3GPP.

These solutions deliver rich enterprise IP communication features such as Ring/Hunt groups, Advanced Attendant Interactive Voice Responses (IVRs), Presence and Instant Messaging, Queuing and Automatic call Distribution (ACD), Conferencing, Unified Messaging, Free Seating, Parallel ringing/Call Forking, Find-me Follow-me.

Centile has developed CTI applications such as VoicePad (softphone), CallPad and SwitchBoard (end user/receptionist telephony console), Click to Call from Anywhere (C2CFA), TAPI Connector (click and call a contact from systems supporting TAPI).

##### Keywords

- Communications Protocols, Standards
- Signal Processing (speech, sound, image)
- Mobile Service Provider

##### Collaboration sought

Commercial Agreement, Licence Agreement, Technical Co-operation

##### Responsible

Ms Denitza Grudova

## CENTUM Solutions S.L.

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**Spain**

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**E-Mail** [jmozo@centum.es](mailto:jmozo@centum.es)



CENTUM is a telecommunication engineering company specialized in the Fixed-Mobile-Convergence (FMC) areas, specialized in the latest capacities of services to the world of the new technologies.

We help Manufactures and Operators to perform Products and Services Development:

- Functional, Technical and Customization Requirements Design.
- Market study based on previous requirements.
- Test Plan Design for Technical Acceptance. Localization of Product and Services.
- Regression Testing.
- End-to-End Analysis testing for QoS.
- New Technologies and Services: NFC and VCC.

CENTUM is leader in Spain providing these services to Operators, MVNO's, Product-Services Providers and Manufacturers: Almost all the actors in the Telecommunications Market.

CENTUM put together - Company Knowledge - Professional Team - Tools (Labs) to guarantee the Quality of Service (QoS) and Quality of Experience (QoE).

### Technology Profiles

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## COMPREHENSIVE SUPPORT TO ENGINEERING DESIGN AND DEVELOPMENT OF PRODUCTS, SERVICES AND SYSTEMS

### What we offer

CENTUM is a telecommunication engineering company specialized in the Fixed-Mobile-Convergence (FMC) areas, invites you to visit our booth at Mobile World Congress 2009 where we will be showcasing the latest in capacity of services to the world of the new technologies.

We help Manufactures and Operators to perform Products and Services Development:

- Functional, Technical and Customization Requirements Design.
- Market study based on previous requirements.
- Test Plan Design for Technical Acceptance. Localization of Product and Services.
- Regression Testing.
- End-to-End Analysis testing for QoS.
- New Technologies and Services: NFC and VCC.

CENTUM is leader in Spain providing these services to Operators, MVNO's, Product-Services Providers and Manufacturers: Almost all the actors in the Telecommunications Market.

CENTUM put together - Company Knowledge - Professional Team - Tools (Labs) to guarantee the Quality of Service (QoS) and Quality of Experience (QoE).

### What are we looking for

Collaboration partnership with International Labs, Manufacturers and Operators mainly in Spain and Portugal but open to work with worldwide providers of products and services.

### Keywords

- Database Management, Data Mining
- Communications Protocols, Standards
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
- Mobile Entertainment
- Mobile Security
- Mobile Service Provider



**Collaboration sought**

Research and development, Technical Co-operation, Commercial Agreement

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**Responsible**

Jose Mozo

## CESEAND - CITAndalucía

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Avda. Isaac newton, 4 Pabellón de Italia 3ª planta 4  
41092 Sevilla

Spain

**Telephone**            **34955039831**  
**Fax**                     **34955039835**  
**E-Mail**                **jaime.duran@juntadeandalucia.es**



CITAndalucia is partner of CESEANC EEN Consortium.

CITAndalucia is a public body (Regional Government of Andalusia) created in 2002 to stimulate innovation and technology transfer among andalusian SMEs and RTD Groups.

### Technology Profiles

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## Technology Transfer Assessment

### What we offer

We give technical assistance in Technology Transfer.

Currently we are promoting andalusian SMEs to be included in FP7 projects.

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### What are we looking for

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### Keywords

- Electronics, Microelectronics
  - Network Security
  - Data Protection, Storage Technology, Cryptography, Data Security
  - Database Management, Data Mining
  - Communications Protocols, Standards
  - Network Technologies (Wireless, Wi-Fi, Bluetooth)
  - Electronic Commerce, Electronic Payment, Electronic Signature
  - E-Learning
  - Digital libraries and content
  - Signal Processing (speech, sound, image)
  - Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
  - IT Applications for Health
  - IT Applications for Transport and Logistics
  - ICT for Independent Living and Inclusion
  - GIS Geographical Information Systems
  - Content Provider
  - Mobile Entertainment
  - Mobile Security
  - Mobile Service Provider
  - Computer Games
  - 3D Media
- 

### Collaboration sought

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### Responsible

Mr. Jaime Durán

## CIQUAL

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**Alba Innovation Centre Alba Campu**  
**EH54 7GA Livingston**

**United Kingdom**

**Telephone** +441506592266  
**Fax** +441506592267  
**E-Mail** david\_bonner@ciqual.com



At CIQUAL we measure the customers' actual service performance and usage of their mobile services. The CIQUAL Insight suite of software products collects measurements from the end user device and processes the data to provide unique customer information to the Customer Service Representative to resolve calls quickly and efficiently. CIQUAL was founded in 2007 and is based close to Edinburgh in the UK. The Insight suite is currently deployed with customers in the UK and Asia-Pacific.

### Technology Profiles

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#### Measure the actual customer experience of mobile broadband

##### What we offer

The CIQUAL software-based solution measures the actual experience users have of their mobile broadband service. The solution measures the service performance of users who use laptops with external 3G dongles as well as those with embedded 3G technology.

The solution captures the service performance of each mobile broadband session to identify the user experience.

The solution has been successfully tested with all leading mobile broadband dongle providers and is currently being used by leading Network Operators in the UK and Asia to improve the response to Customer Service calls and reduce overall Customer Service costs.

The solution measures the real experience of real users, rather than the typical industry method of capturing results from automated test probes.

##### What are we looking for

CIQUAL are looking to expand their presence in countries that have seen a rapid rise in Mobile Broadband through laptops.

Interest is sought from potential channel partners across Europe and the Middle East who have Sales and in-country support capabilities.

In addition, CIQUAL is interested to discuss the growth of Mobile Broadband with vendors who deliver solutions to the Customer Service departments of Network Operators.

##### Keywords

- Database Management, Data Mining
- Mobile Service Provider

##### Collaboration sought

Licence Agreement, Commercial Agreement

##### Responsible

Mr David Bonner

## Citynet

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**52573**

**Israel**

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**Fax**  
**E-Mail**               **milner@one.co.il**



ONE, the leading sports site in Israel, specializes in the customization of sports content to mobile HandSets. We provide original sports content to WAP, video, IVR and SMS&MMS, and introduced this year new customized one of kind games and applications in Hebrew, such as Live Scores Application and Java Games based on original questions on Israeli athletes. We are interested in collaborating with application developers for customization of games and applications for various platforms and technologies.

### Technology Profiles

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#### Premium Sports Content Provider

##### What we offer

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##### What are we looking for

Customization of Games and Applications for Sports Content Providers

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##### Keywords

- Content Provider
  - Mobile Entertainment
  - Mobile Service Provider
  - Computer Games
  - 3D Media
- 

##### Collaboration sought

Technical Co-operation, Joint Venture Agreement, Licence Agreement, Commercial Agreement

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##### Responsible

CEO Udi Milner

## Cliquick

**Recanati 4**  
**69494 Tel-Aviv**

**Israel**

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**Fax** +972-3-5446614  
**E-Mail** volovitz@gmail.com



Cliquick developed the next-generation text-input patented technology for mobile devices. Cliquick doubles typing speed by combining a keyboard layout with dynamic software to effectively converge a traditional phone keypad & a full keyboard to fit elegantly within size constraints of a traditional mobile device.

Cliquick's commercial data-entry solutions are sold directly to consumers in over 100 languages. Cliquick is looking to license its technology to handset manufacturers & network operators.

### Technology Profiles

## Data Entry Software keyboard solutions which doubles typing speed & increases data usage

### What we offer

Cliquick patented technology doubles typing speed on mobile devices by combining a keyboard layout with dynamic software to effectively converge a traditional phone keypad & a full keyboard to fit elegantly within size constraints of a traditional mobile device. The cornerstone of the solution is reassignment of the alphabet to all 12 keys instead of just 8 (2 characters per key instead of 3). 10 most frequent letters are assigned to first position - require a single tap for entry. 10 most frequent symbols are assigned to third position.

#### Fast

- \* 100% faster than the regular phone-keypad
- \* 70% of text require only a single tap to enter
- \* 1 tap to switch between any of the modes
- \* Faster than any Semi-Qwerty (Suretype Pearl) keyboards

#### Convenient

- \* Self explanatory
- \* Large finger-friendly keys
- \* More valuable screen space
- \* Optional "Word Auto-Completion" feature
- \* Only keypad solution to offer automatic spelling corrector
- \* Supports

### What are we looking for

Cliquick is already commercial and being sold directly to consumers in 100 languages.

Technologies we are looking for:

1. Applications that require fast text entry that may be integrated into our solution
2. Data-entry technologies that may be integrated into our solution such as: Spelling dictionaries, Language tools...

Partners we are looking for:

1. Software distributors - to assist us in distributing the application
2. Mobile handset manufacturers - to implement our technology on their devices
3. Mobile operators- to implement our technology on their devices

### Keywords

- Electronics, Microelectronics
- Communications Protocols, Standards
- IT Applications for Transport and Logistics
- Content Provider
- Mobile Entertainment
- Mobile Service Provider

### Collaboration sought

FP7-ICT Project, Commercial Agreement, Licence Agreement, Manufacturing Agreement, Joint Venture Agreement, Technical Co-operation, Research and development

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**Responsible**

Mr. Oded Volovitz

## ClusterMedia Labs

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**Campus Universitário de Santiago Ed.1**  
**3810-193 Aveiro**

**Portugal**

**Telephone**            **00351934260149**  
**Fax**                    **00351234401529**  
**E-Mail**                **projects@clustermedialabs.com**



ClusterMedia Labs is a leading semantic audio-visual analysis technology company based in <http://www.ua.pt/campus.asp> - Building 1. The company provides complete automatic metadata generation solutions for DAM/MAM - Digital/Media Asset Management and Business Intelligence.

ClusterMedia Labs's intellectual property (IP) includes LiveMeans Engine ® - automatic indexing by content-based analysis - adaptable platform that may be fitted to the desired application in the following segments:

- Media Asset Management / Broadcast
- Media Monitoring/Clipping
- Parliaments
- Real-Time Content Notifications (e.g SMS Alerts)
- Automatic Start Recording for Live Mobile TV
- "SmarterYouTube" (Search Engine to improve youtube and similar searches)
- Music On Radio and TV

The innovative of technology allows: high accuracy rates with low computational costs (real-time performance), even in several and simultaneous semantic contexts (speakers, music background, environment sounds); and a Metaphysical behavior (with more refined semantic definitions of sound patterns).

### Technology Profiles

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#### Search Engine for AudioVisual Material (based on Content-Based Analysis )

##### What we offer

Clustermedia Labs provide innovative real-time audio recognition tools that the audiovisual industry uses to automatically index their audio and video content at a low cost and to significantly increase the speed and productivity in audiovisual material search.

ClusterMedia Labs's intellectual property (IP) and products portfolio includes LiveMeans Engine ® , automated media analysis for content-based and semantic indexing, an adaptable platform that may be fitted to the desired application in the following segments:

- Media Asset Management / Broadcast
- Media Monitoring/Clipping
- Parliaments
- Real-Time Content Notifications (e.g SMS Alerts)
- Automatic Start Recording for Live Mobile TV
- "SmarterYouTube" (Search Engine to improve youtube and similar searches)
- Music On Radio & TV

Let us know how we can help you in your business ecosystem by email : [licensing\[at\]clustermedialabs.com](mailto:licensing[at]clustermedialabs.com)

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##### What are we looking for

DAM/MAM - Digital/Media Asset Management "ecosystem"

Are you needing to:

- extract important information automatically,quickly and accurately.
  - generate critical content descriptions and establishing real reuse.
  - search inside huge assets collections in a fast, low cost and feasible manner.
  - provide innovative services delivering real-time business intelligence (Ex: real-time notifications speech of personalities on TV & Radio)
-

**Keywords**

- Database Management, Data Mining
  - Network Technologies (Wireless, Wi-Fi, Bluetooth)
  - Digital libraries and content
  - Signal Processing (speech, sound, image)
  - Content Provider
  - Mobile Entertainment
  - Mobile Service Provider
- 

**Collaboration sought**

Commercial Agreement, Licence Agreement, Manufacturing Agreement

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**Responsible**

Eng. Vitor SOARES

**Livemeans ® Engine - AudioVisual Content-Based Indexing and Retrieval****What we offer**

LiveMeans ® Engine (live demo at [www.livemeans.com](http://www.livemeans.com)) - Automated Media Analysis for content-based and semantic indexing. Adaptable platform that may be fitted to the desired application in the following sectors:

- Media Asset Management / Broadcast
- Media Monitoring/Clipping
- Parliaments
- Real-Time Content Notifications (e.g SMS Alerts)
- "SmarterYouTube" (Search Engine to improve youtube and similar searches)
- Music On Radio and TV

ClusterMedia Labs has developed advanced algorithms to automatically generate metadata from Live Broadcast 'Feeds', and publish online digital media content searchable in the following categories:

- Speakers
- Program codes
- Commercials
- Jingles
- Singers
- Keywords
- Musical Genres

The automatic real-time recognition of people and events in video footage is achieved by semantic audio analysis. Let us know how we can help you in your business ecosystem by email : [licensing\[at\]clustermedialabs.com](mailto:licensing[at]clustermedialabs.com)

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**What are we looking for**

Suppliers of DAM/MAM - Digital/Media Asset Management "ecosystem"; Mobile operators.

Are you needing to:

- extract important information automatically, quickly and accurately.
  - generate critical content descriptions and establishing real reuse.
  - search inside huge assets collections in a fast, low cost and feasible manner.
  - provide innovative services delivering real-time business intelligence (Ex: real-time notifications speech of personalities on TV & Radio)
- 

**Keywords**

- Digital libraries and content
  - Signal Processing (speech, sound, image)
  - Mobile Entertainment
- 

**Collaboration sought**

FP7-ICT Project, Commercial Agreement, Licence Agreement

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**Responsible**

Eng. Vitor SOARES

**Partner for European Projects in Semantic AudioVisual Search & Retrieval****What we offer**

Audio-visual recognition algorithms from the conjunction of two large scientific areas: digital processing of audio & video signals and machine learning. Content-based Analysis and Automatic Indexing Engine Based Tools.

Advanced algorithms to automatically generate metadata from Live Broadcast 'Feeds', and publish online digital media content searchable in the following categories:

- Speakers
- Program codes
- Commercials
- Jingles
- Singers
- Keywords
- Musical Genres

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**What are we looking for**

Partner for European Projects in Semantic Search

**Keywords**

- Database Management, Data Mining
- Digital libraries and content
- Signal Processing (speech, sound, image)
- Mobile Entertainment

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**Collaboration sought**

Research and development, FP7-ICT Project

**Responsible**

Eng. Vitor SOARES

**Real-Time Automatic Speaker Recognition****What we offer**

Clustermedia Labs ([www.clustermedialabs.com](http://www.clustermedialabs.com)) has developed advanced algorithms to automatically generate metadata from live broadcast 'feeds', and publish online digital media content searchable in the speaker category.

The automatic real-time recognition of people and events in video footage is achieved by semantic audio analysis with high accuracy rates at low computational costs (real-time performance), even in several and simultaneous semantic contexts (speech with music background, environment sounds)

Please contact us and let us know how we can help you to integrate this engine in your business:  
[licensing\[at\]clustermedialabs.com](mailto:licensing[at]clustermedialabs.com)

---

**What are we looking for**

DAM/MAM - Digital/Media Asset Management "ecosystem".

Are you needing to:

- extract speaker segments and important information automatically, quickly and accurately.
- generate critical content descriptions and establishing real reuse.
- search inside huge assets collections in a fast, low cost and feasible manner.
- provide innovative services delivering real-time business intelligence (Ex: real-time notifications speech of personalities on TV & Radio)

**Keywords**

- Database Management, Data Mining
  - Digital libraries and content
  - Signal Processing (speech, sound, image)
  - Mobile Entertainment
- 

**Collaboration sought**

Commercial Agreement, Licence Agreement

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**Responsible**

Eng. Vitor SOARES

**SoundsLike.Me ® Engine - Content-Based Music Discovery & Retrieval Engine****What we offer**

Music Discovery & Retrieval Engine  
Technical Information : <http://www.soundslike.me>

**Summary:**

The incorporation of this music acoustic similarity technology in mobile music services will introduce users to new exciting usages like to find songs and/or artists (drag & search) easily by way of acoustic similarity with recent material releases (novelty & relevance, improves current discovery & search tools in music recommendation services and mitigates obstacles related to scalability, "cold-start" and one-sized selections and access to the long tail of unclassified music collections like MySpace.

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**What are we looking for**

Mobile operators, Music web sites, Music TV Channels

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**Keywords**

- Database Management, Data Mining
  - Digital libraries and content
  - ICT for Independent Living and Inclusion
  - Content Provider
  - Mobile Entertainment
  - Mobile Service Provider
- 

**Collaboration sought**

Commercial Agreement, Licence Agreement

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**Responsible**

Eng. Vitor SOARES

## CODASYSTEM

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**France**

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**Fax**  
**E-Mail**                **contact@codasystem.com**



CodaSystem is a RED HERRING 100 European Winner.

CodaSystem's product "Shoot & Proof" is a mobile solution that allows you to take certified pictures with your mobile phone. The pictures captured with Shoot & Proof are localized, time stamped and encrypted so that any modification on them can be traced. As a consequence these pictures have legal value in Court and are an undisputable way to prove WHO did WHAT, WHEN and WHERE ! The company has already several significant references.

### Technology Profiles

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#### Geotagged Certified picture management solution (worldwide patent)

##### What we offer

"Shoot & Proof" is a mobile solution which allows you to take certified pictures with your mobile phone. The pictures captured with Shoot & Proof are localized, time stamped and encrypted so that any modification on the picture can be traced. As a consequence these pictures have legal value in court and are an undisputable way to prove WHO did WHAT, WHEN and WHERE !

Shoot and proof is available as a software or as an API for partners to integrate in their software / hardware.

Our service is truly innovative (worldwide patent delivered) and is a strong differentiation element for both B to B and B to C applications.

Codasystem has already more than a 1000 mobiles deployed with its technology and experiencing strong growth.

With our client, ROI is no longer than 2 months and deployment of our solution has generated APRU increase of 20%.

The company already has several significant references in numerous sectors (Retail, Real Estate, Construction, Outdoor Media, Fi

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##### What are we looking for

CodaSystem is looking for partnerships with the following companies :

To test and use our API :

Mobile software vendors  
Mobile software integrators  
Mobile software distributors

To test and integrate our technology :

Security software companies

To implement the technology (licence)

Mobile carrier  
Mobile device manufacturers  
Camera / webcam / security cams manufacturers

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##### Keywords

- Data Protection, Storage Technology, Cryptography, Data Security
- Digital libraries and content
- Signal Processing (speech, sound, image)
- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
- IT Applications for Transport and Logistics
- ICT for Independent Living and Inclusion
- GIS Geographical Information Systems

- Mobile Security
- Mobile Service Provider

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**Collaboration sought**

Commercial Agreement, Licence Agreement, Joint Venture Agreement

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**Responsible**

M Frederic Levaux

## CODIPRO S.L.

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**Avda. Pio XII 15B**  
**41840 Pilas**

**Spain**

**Telephone**        **954751696**  
**Fax**                **954751704**  
**E-Mail**            **maescalante@codipro.com**



1. Geographical location: South of Spain, Seville.
2. Type of organisation: service, technology centre, consultancy.
3. General information: Consultancy, Volp, paxb, wireless instalations and telecommunications. pyme and medium enterprises, company with ten years old and extended experience in telecommunications)

### Technology Profiles

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#### Looking for new solutions.

##### What we offer

We are providers of ICT fully services as well as outsourcing.

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##### What are we looking for

We are looking for new solutions in the fields of:  
Network Security, Database, Network Technologies, Mobile Technologies and Services

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##### Keywords

- Network Security
  - Data Protection, Storage Technology, Cryptography, Data Security
  - Database Management, Data Mining
  - Communications Protocols, Standards
  - Network Technologies (Wireless, Wi-Fi, Bluetooth)
  - Mobile Entertainment
  - Mobile Security
  - Mobile Service Provider
- 

##### Collaboration sought

Commercial Agreement, Joint Venture Agreement, Technical Co-operation

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##### Responsible

MAEL Miguel Angel Escalante

## Collab

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**Av. D. Joao II Lote 1.03.**  
**1998-031 Lisbon**

**Portugal**

**Telephone** (+351) 210 927 840  
**Fax** (+351) 210 927 841  
**E-Mail** info@collab.pt



Collab is a Portuguese based company that provides a state-of-the-art, IP-based Contact Center solution (OneContact) for multimedia contact management (Voice, Video, E-mail, IM).

Our customers have out-of-the-box distribution of contact centre resources, enabling easy, highly cost effective HOSTED models, for enterprises seeking to outsource all or part of their operations.

Collab also provides a powerful SIP based IP PBX solution (OnePBX), maximizing flexibility for Service Providers.

### Technology Profiles

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#### IP PBX - COLLAB OneContact IP Contact Center platform

##### What we offer

COLLAB's OneContact is the perfect Contact Center solution for 3G Mobile Operators, Network Service Providers, Outsourcers and Enterprise Contact Centers.

One Contact is an IP-based Multimedia Contact Center software solution that offers full multimedia contact management across voice, video, e-mail and instant messaging.

Engineered using the SIP standard, it offers cutting edge contact center functionality without the hardware and software costs and implementation timeframes associated with traditional PBX-based proprietary solutions.

Our customers have out-of-the-box distribution of contact centre resources, enabling easy, highly cost effective HOSTED models, for enterprises seeking to outsource all or part of their operations.

Some of our key references:

- \* Vodafone (Portugal, Malta, Germany)
- \* Claro (Brasil)
- \* Sting Networks (Sweden)
- \* BH Telecom (Bosnia Hersegovina)
- \* Contact (Portugal)
- \* Numintel (Spain)
- \* Mondial Assistance (Portugal)

##### What are we looking for

We are looking for three kinds of partnerships :

1. Technical partners, who can complement our leverage our technology
2. Investigation/Scientific projects in which our technology can be of use and serve as an enabler
3. Commercial partners, who can resell, implement, integrate and/or host our contact center technologies across EMEA.

##### Keywords

- Communications Protocols, Standards
- E-Learning
- Signal Processing (speech, sound, image)
- Mobile Service Provider

##### Collaboration sought

FP7-ICT Project, Commercial Agreement, Licence Agreement, Manufacturing Agreement, Joint Venture Agreement, Technical Co-operation, Research and development

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**Responsible**

Eng. Carlos Vasconcelos

**HOSTED Model - COLLAB OneContact IP Contact Center platform****What we offer**

The hosted model of COLLAB's OneContact is perfectly suited for enterprises seeking to outsource all or part of their operations.

Since the physical limitations of distinct locations are removed, operations can be seamlessly divided over various geographical locations or partially out-sourced. This model of hosted contact center means companies can benefit from advanced contact center functionality as a network service.

Engineered using the SIP standard, it offers cutting edge contact center functionality without the hardware and software costs and implementation timeframes associated with traditional PBX-based proprietary solutions.

Some of our key references:

- \* Vodafone (Portugal, Malta, Germany)
- \* Claro (Brasil)
- \* Sting Networks (Sweden)
- \* BH Telecom (Bosnia Hersegovina)
- \* Contact (Portugal)
- \* Numintel (Spain)
- \* Mondial Assistance (Portugal)

**What are we looking for**

We are looking for three kinds of partnerships :

1. Technical partners, who can complement our leverage our technology
  2. Investigation/Scientific projects in which our technology can be of use and serve as an enabler
  3. Commercial partners, who can resell, implement, integrate and/or host our contact center technologies across EMEA.
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**Keywords**

- Communications Protocols, Standards
  - E-Learning
  - Signal Processing (speech, sound, image)
  - Mobile Service Provider
- 

**Collaboration sought**

FP7-ICT Project, Commercial Agreement, Licence Agreement, Manufacturing Agreement, Joint Venture Agreement, Technical Co-operation, Research and development

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**Responsible**

Eng. Pedro Quintas

**VIDEO Contact Center - COLLAB OneContact IP Contact Center platform****What we offer**

COLLAB's solution promotes the usage of video call and reduces contact centres deployment and maintenance costs, now furnished with traditional contact centre solutions.

COLLAB believes the widespread adoption of video calls will radically change the role of the mobile phone for both consumers and businesses. Corporations will launch new, more convenient products and services, and personal communications will be enriched by image.

Early uptake will likely be in the areas of technical problem-solving (e.g. Customer Service), diagnosis (e.g. Healthcare), entertainment (e.g. TV viewer interaction), confidence-building situations (e.g. financial services) and in the corporate environment (e.g. video conference calls).

Engineered using the SIP standard, it offers cutting edge contact center functionality without the hardware and software costs and implementation timeframes associated with traditional PBX-based proprietary solutions.

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**What are we looking for**

We are looking for three kinds of partnerships :

1. Technical partners, who can complement our leverage our technology
  2. Investigation/Scientific projects in which our technology can be of use and serve as an enabler
  3. Commercial partners, who can resell, implement, integrate and/or host our contact center technologies across EMEA.
- 

**Keywords**

- Communications Protocols, Standards
  - E-Learning
  - Signal Processing (speech, sound, image)
  - Mobile Service Provider
- 

**Collaboration sought**

FP7-ICT Project, Commercial Agreement, Licence Agreement, Manufacturing Agreement, Joint Venture Agreement, Technical Co-operation, Research and development

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**Responsible**

Dr Pedro Rodrigues



## Command Speech Ltd.

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12 Eliyahu Hakim St. 6  
69120 Tel Aviv

Israel

Telephone           +972-54-646-7445  
Fax  
E-Mail                philip@command-speech.com



Command Speech Ltd. is an Israeli-based start-up company focused on speech technology, particularly for small devices such as cell phones.

### Technology Profiles

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#### Multi-Platform Small-Device Speech-Recognition Software

##### What we offer

We offer state-of-the-art speech-recognition and text-to-speech software for cell phones. With our long experience in the field, we have developed best-of-breed speech technology for cell phones and other small devices.

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##### What are we looking for

We're looking for handset companies that are looking to integrate speech-recognition software into their phones, as well as integration companies that work with handset companies, that we can partner with to get our software into the marketplace.

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##### Keywords

- Signal Processing (speech, sound, image)

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##### Collaboration sought

Technical Co-operation, Joint Venture Agreement, Manufacturing Agreement, Licence Agreement, Commercial Agreement

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##### Responsible

Philip Trauring

## COMMUNI.TV

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Rambla de Catalunya 33, 3º 1  
08007 Barcelona

Catalonia

**Telephone** +34.902.006.760  
**Fax** +34.93.487.5637  
**E-Mail** info@communi.tv



COMMUNI.TV (CTV) is a Spanish company -headquartered in Barcelona-, with more than 10 years of experience in digital communication, which is leading the transformation process of digital media. Our technology offers the best multimedia content architectures, including multichannel distribution and the integrated management of interactive services for audiovisual portals, web TVs, digital radios, DTT and mobiles. We also offer different models of content distribution, advertisement formats and payment models.

### Technology Profiles

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## Multimedia Content Management & Multichannel Interactive Services

### What we offer

Our product consists of a content management platform which is leader in media and is based on multiplatforms and multimedia production and delivery, including interactive services and formats offered in ASP models or based on licenses. Our products offer solid contents for AV portals, solutions for ipTV and a set of tools available for digital editors. Our Platform has got a modular structure with independent pieces which can be distributed to different configurations: from small production companies to more traditional portals with a complex architecture of a digital transmitter, which needs to distribute contents by means of different channels. Our platform includes a series of optional modules which allow the extensibility in specific processes of a digital video, as well as in remote transcodings such as payment modules or copyright management, communication modules to TDT or mobiles.

### What are we looking for

1. Partners to carry out collaborative projects
2. Participation in FP7 Projects
3. Potential customers in the following areas: media (TV channels, Press, Radios, editing companies), education, tourism, etc.

### Keywords

- Electronic Commerce, Electronic Payment, Electronic Signature
- E-Learning
- Digital libraries and content
- Content Provider
- Mobile Entertainment
- Mobile Service Provider

### Collaboration sought

Research and development, Technical Co-operation, Joint Venture Agreement, Licence Agreement, Commercial Agreement, FP7-ICT Project

### Responsible

Mr. Hernán Scapusio

## CompeGPS Team

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**Draper (valldegata) 13**  
**08350 Arenys de mar**

**Catalonia**

**Telephone**      **0034 93 396 80 68**  
**Fax**                **0034 93 795 96 05**  
**E-Mail**            **sales@compegps.com**



CompeGPS Team develops software for digital map viewing and GPS navigation since 2001, creating applications for outdoor trip management for PC, PDA and mobile phone. We recently developed TwoNav, which adds all functions of the typical road navigators (over Tele Atlas maps) to the traditional 'Off-road' capabilities.

TwoNav is marketed as software and soon also integrated in hardware. Our applications are supplemented by a comprehensive catalogue of topographic maps from around the world.

### Technology Profiles

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#### Dual GPS navigation software (outdoor and in-car)

##### What we offer

CompeGPS Team developers have deep experience in GPS navigation applications for PC, Pocket PC and symbian phones.

We have mature software for outdoor navigation (CompeGPS Land) and we recently launched dual navigation software: TwoNav.

TwoNav is joining, in one program, Land's capabilities for 'outdoor' (with topographic maps, position reference management, trip data like altitude, slope, etc.) and all functions of the typical in-car navigators (destination by address, auto-route, voice guidance, etc).

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##### What are we looking for

We are looking for:

- mobile operators
- distributors

We have a solid and ready to sell product. We are interested in having deep collaboration with distributors from around the world since we are convinced our software is has easy adaptation and application in any country.

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##### Keywords

- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
  - GIS Geographical Information Systems
- 

##### Collaboration sought

Commercial Agreement, Licence Agreement, Manufacturing Agreement, Joint Venture Agreement, Technical Co-operation, Research and development

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##### Responsible

David Albert

## Complete Innovations Inc.

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East Beaver Creek Rd. 30  
L4B 1J2 Richmond Hill

Canada

**Telephone**            **905.709.0863**  
**Fax**  
**E-Mail**                **drorn@completeinnovations.com**



Complete Innovations is a leading global provider of mission critical asset and mobile workforce management solutions based in Richmond Hill, ON Canada.

CI has two product lines:

- Courier Complete: an easy-to-use, Windows-based courier operations solution specifically designed for the courier, messenger, expediting and distribution industries.
- Fleet Complete: is a turnkey Dispatch, Wireless Workflow, Vehicle and Mobile Resource GPS tracking and management solution.

### Technology Profiles

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#### GPS Tracking with Asset & Mobile Workforce Management

##### What we offer

Complete Innovations is a leading global provider of mission critical asset and mobile workforce management solutions based in Richmond Hill, ON Canada.

CI Has two product lines:

- Courier Complete:
  - Complete courier operations management solution
  - Order entry, dispatch, web tracking, mobile data, billing.
  - Most widely used courier management software in North America.
- Fleet Complete:
  - Fleet tracking including dispatch & wireless work flow management.
  - Monitor on-board sensors such as ECM, I/O's
  - Improves fleet efficiency with real-time in-field information.

The Fleet Complete platform supports wide variety of device:

In vehicle Black Box: Entry, Mid and high level of black boxes.

Handheld devices: Windows Mobile (Intermec / Symbol – Motorola), RIM (Blackberry), A-GPS devices.

Asset Tags: Any Data, Sendum.

##### What are we looking for

Complete Innovations is looking to engage in a reseller agreement for our GPS tracking and Mobile workforce management application. CI is looking for market leaders with established distribution channel and strong connection to a carrier.

##### Keywords

- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
- IT Applications for Transport and Logistics
- Mobile Service Provider

##### Collaboration sought

Licence Agreement, Commercial Agreement

##### Responsible

Mr. Dror Nir

## Converge Wireless

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King Street 132  
L2R 3J3 St. Catharines

Canada

**Telephone**      **1-905-708-0011**  
**Fax**                **1-905-708-0008**  
**E-Mail**            **jn@convergewireless.com**



Converge Wireless specializes in sales and development of Blackberry, Blackberry software and applications. We are a Blackberry Alliance Partner based in St. Catharines, Ontario, Canada. Our focus is on the corporate market in the medium to large business segment. We have evolved from a traditional telecom sales organization, which gives our team a unique and dynamic background of institutional knowledge.

### Technology Profiles

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#### Converge Wireless - Blackberry and Blackberry software sales

##### What we offer

We offer an advanced level of expertise along with a full suite of Blackberry products to the corporate market. We utilize application software to allow customers to leverage their Blackberry investment to its fullest. This gives us an advantage over our competition and allows us to build strong relationships. Our offering includes:

- Mileage Tracking
- Electronic customized forms creation
- Project Management
- Customized App development

##### What are we looking for

We are looking for innovative solutions for Blackberry or Windows Mobile that will address specific needs in the business market place. Preferably, we would like to reach a North American distribution agreement for a software solution that has performance history in Europe or Asia, that has been through rigorous testing. We are open to new ideas. Looking for new software that we can sell and leverage to increase pull through sales for Blackberry devices and other products. A partner arrangement, licensing agreement or other type of business relationship will be considered. We are strictly a sales organization, but will offer 1st level customer support. Interested in re-branding under our own brand or reselling current brand.

##### Keywords

- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- IT Applications for Health
- IT Applications for Transport and Logistics
- ICT for Independent Living and Inclusion
- GIS Geographical Information Systems
- Mobile Entertainment
- Mobile Security
- 3D Media

##### Collaboration sought

Joint Venture Agreement, Licence Agreement

##### Responsible

Mr. Jesse Nickel

## Convergent Telecom Inc.

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King Street 132  
L2R 3J3 St. Catharines

Canada

Telephone      9057080011  
Fax                9057080008  
E-Mail            roland@convergenttelecom.com



Convergent Telecom is a 10 year old leading b2b wireline and wireless telecommunication systems and services distributor in North America. Our offices are located in Ontario Canada. We sell to clients across North America and specialize on Blackberry Application software. We are seeking to partner with companies abroad to either license products for resale in North America, or form joint R&D projects to develop new software.

Convergent Telecom operates an on-line ecommerce web site ([www.ConvergeWireless.com](http://www.ConvergeWireless.com)) where we sell Blackberry software applications for Business. Our clients download a free fourteen (14) day trial. We have two products available today, and will be introducing new applications in the near future. In addition, we are currently developing a web portal, where MyFormsGenie and MyMileageGenie data can be stored for an annual maintenance fee.

### Technology Profiles

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## MyMileageGenie & MyFormsGenie

### What we offer

MyFormsGenie is a versatile, adaptable, and customizable ingenious data collection application for Blackberry. MyFormsGenie™ converts any manual paper form into an electronic form. Release 2.0 now supports picture forms, enabling users to customize their own forms and attach photos (receipts for expenses for example) from their Curve or Pearl, or external pictures from their sd card. Release 2.0 also features a new RSS Drop Down List field, that looks up its values from a specified RSS 2.0 compliant RSS feed. The 'title' values of the RSS feed are automatically added as selectable options in this drop-down list upon loading the template.

MyMileageGenie uses GPS built into the Blackberry Smartphone to track the mileage you travel on business throughout the day. Simply Punch In at the beginning of the day and Punch Out at the end of the day, and MyMileageGenie accumulates your travel for the day. MyMileageGenie also has a comments section at the end of the form (after you punch

### What are we looking for

Convergent Telecom is seeking to partner with companies that have developed wireless software applications for Blackberry specifically in the area of eSecurity, and eHealth Care. We seek to either license, jointly develop, or jointly perform research and development in the above areas.

### Keywords

- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
- IT Applications for Health
- IT Applications for Transport and Logistics
- ICT for Independent Living and Inclusion
- GIS Geographical Information Systems
- Content Provider
- Mobile Security

### Collaboration sought

Commercial Agreement, Licence Agreement, Joint Venture Agreement, Research and development

### Responsible

Mr. Roland Bissell

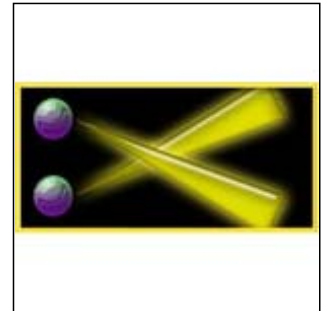
## Correlation Systems Ltd

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Hamlacha 1  
60372 Or Yehuda

Israel

**Telephone** +972-3-6345296  
**Fax** +972-3-6345318  
**E-Mail** erel@cs.co.il



Correlation Systems Ltd. is a research and development company based in Israel. Since its foundation in 1992, Correlation Systems has specialized in providing unique solutions for the gathering and analyzing of geospatial information from heterogeneous sources and sensors.

A pioneer in its field, Correlation Systems bases its research and development work on the following technological fields: Behavior Analysis, Geographic Data Mining, Data Fusion, Positioning & Tracking, Grid computing.

### Technology Profiles

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#### Multi-Hypothesis prediction for cellular positioning

##### What we offer

Gaze approaches location-data in an entirely new way; tailored for needs of 21st century applications, Gaze focuses on extreme amounts of network-wide cellular positioning data. The main concept behind Gaze's success is the use of geospatial routine analyses.

Gaze is based on a number of "basic" routine analysis methods. These methods are used as building blocks for identifying more complex routines carried out by subscribers. Routines are the cornerstone of Gaze's unique data structure: the system identifies the routine geospatial (movement) behavior of cellular subscribers.

Constantly monitoring subscribers allows Gaze to: Identify suspicious behavior and irregular deviations from expected routine behavior, Conduct profiling, and constantly refine the subscriber's known routine behavior.

Most importantly, the system identifies the relevant time frames for each subscriber's routine; this means that Gaze adapts to people with unique and unexpected timetables.

##### What are we looking for

We are looking for:

1. Operators that are interesting in validating GAZE technology in their networks.
2. System integrators that are interesting in integration of GAZE capabilities within their products

##### Keywords

- Database Management, Data Mining

##### Collaboration sought

Research and development, Technical Co-operation, Joint Venture Agreement, Licence Agreement, Commercial Agreement

##### Responsible

Mr Erel Rosenberg

## Cortado. A Division of ThinPrint

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**Alt-Moabit 91b**  
**10559 Berlin**

**Germany**

**Telephone**           **+49303949310**

**Fax**

**E-Mail**               **nina.krroll@thinprint.com**



Cortado's goal, in combination with over 10 years of proven expertise in developing mobile business solutions, is to provide businesses and professionals complete independence from location-bound offices and computer-based communication methods. Meeting all modern mobile needs, Cortado offers professional hosting services that allow access to the users' email directly from their smartphone, along with the ability to print and fax email attachments and other documents.

### Technology Profiles

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## Mobile Business Solutions and Services for a Smartphone

### What we offer

Cortado offers a mobile business solution, which allows the mobile worker to access the corporate network, view documents, print or fax them - and all this with from their smartphone.

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### What are we looking for

Cortado is working with channel partners who are selling Cortado solutions worldwide, so that Cortado is looking for business partner globally.

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### Keywords

- IT Applications for Transport and Logistics
  - Mobile Service Provider
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### Collaboration sought

Commercial Agreement

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### Responsible

Nina Kröll



## Cortado. A Division of ThinPrint

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**Alt-Moabit 91 a/b**  
**10559 Berlin**

**Germany**

**Telephone**            **0049303949310**  
**Fax**  
**E-Mail**                **info@cortado.com**

Cortado's goal, in combination with over 10 years of proven expertise in developing mobile business solutions, is to provide businesses and professionals complete independence from location-bound offices and computer-based communication methods. Meeting all modern mobile needs, Cortado offers professional hosting services that allow access to the users' email directly from their smartphone, along with the ability to print and fax email attachments and other documents.

### Technology Profiles

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## Cortado. The Business Class of Mobile Services

### What we offer

Cortado offers mobile business solutions which allow mobile workers to access and output documents from the corporate network while on the go; i. e. view, print and fax documents directly from conventional smartphones.

Cortado also offers professional hosting services both to resellers (white labeling) and any number of end users.

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### What are we looking for

Cortado is working with a diverse range of channel partners and distributors reselling Cortado solutions and services, as well as offering professional 3rd party mobile solutions to end users. Cortado acts globally and has customers and partners worldwide.

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### Keywords

- IT Applications for Transport and Logistics
  - Mobile Service Provider
- 

### Collaboration sought

Commercial Agreement

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### Responsible

Dirk Löwenberg

## Cortus SA

Cap Oméga, Rond Point Benjamin Franklin CS 39521  
34960 Montpellier Cedex 2

France

Telephone +.33 4 67 13 01 90  
Fax  
E-Mail [michael.chapman@cortus.com](mailto:michael.chapman@cortus.com)



Cortus S.A. provides compact, ultra low power 32-bit RISC processor IPs for cost sensitive embedded applications. Our IPs provides efficient soft cores with compact code (thanks to mixed length instructions) matched with the flexibility of customer specialized instruction set extensions through high performance concurrent coprocessors. Products come with a set of peripherals and a free customized version of the GNU C/C++ compiler, debugger with integrated instruction set simulator.

### Technology Profiles

## Cortus is an IP provider for ASIC development specialized in ultra low power 32-bit RISC processors

### What we offer

1. Area of expertise, know how  
Strong and solid experience for embedded systems, with real-time embedded software, Bluetooth, CAN, Expert in IP Design and integration services, embedded design systems. Custom CPU design and solutions.
2. What the technology can be used for  
RF, RFID, Security, Automotive, VoIP, Consumer Electronics, Healthcare, Smart/Sim Card, Wireless
4. Main advantages/requirements of the technology
  - \* Very small size 32 bit processor: less than 10K gates (same as an 8 bit processor such as 8051)
  - \* Compact code
  - \* High performance: 1 instruction/cycle @ 320 MHZ in generic 0.13um process
  - \* ANSI 'C'/'C++' compiler, IDE and tool chain (compiler, assembler, linker, etc...)
  - \* Coprocessor Interface with out of order instruction completion for specialized high performance applications
  - \* Memory, peripheral and coprocessor latency hidden by out of order completion
  - \* Suitable for radiation hard and fault tolerant designs

### What are we looking for

We are looking for partners or clients for our products and services.

Our clients are using our processors for the following kinds of applications:

- Security IP, secure platform
- video camera control processor
- Smart card for pay TV set top box (custom version)
- Voice recognition for washing machines
- Chipset
- RF metering, wireless
- etc...

### Keywords

- Electronics, Microelectronics
- Electronic Commerce, Electronic Payment, Electronic Signature
- Signal Processing (speech, sound, image)
- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System

### Collaboration sought

Research and development, Technical Co-operation, Joint Venture Agreement, Licence Agreement, Commercial Agreement

**Responsible**

Mr Michael Chapman

## CPM TELECOM

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**C/PAU CLARIS 162, 8º 3**  
**08037 BARCELONA**

**Catalonia**

**Telephone**            **935132826**  
**Fax**  
**E-Mail**                **ecabestany@publito.com**



CPM TELECOM is an Application Service Provider for operators, settled in Barcelona and Madrid. Its core service is PUBLITONO which sends ads on the RBT to callers while waiting. Subscribers get advantages for receiving ads: lower prices, discounts, bonus. It is a non intrusive opt-in based service with profile and geographical segmentation.

CPM has developed an end-to-end solution PGP Platform for campaigns creation, management and content delivery in real time, integrated into core network. It is scalable and delivers right content in milliseconds.

It's a new advertising channel to generate high revenues for operators. Advertisers are sensitive to fast ROI, measurable statistics and efficient campaigns.

### Technology Profiles

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#### New Mobile Advertising Platform

##### What we offer

Located in Barcelona and with offices also in Madrid, CPM TELECOM is an Application Service Provider for operators. Its core service is PUBLITONO which sends ads on the RBT to callers while waiting. Subscribers get advantages for receiving ads: lower prices, discounts, bonus... It is a non intrusive opt-in based service with profile and geographical segmentation.

CPM has developed an end-to-end solution PGP Platform for campaigns creation, management and content delivery in real time, integrated into core network. It is scalable and delivers right content for every user in milliseconds.

It's a new advertising channel to generate high revenues for operators. Advertisers are sensitive to fast ROI, measurable statistics and efficient campaigns

##### What are we looking for

We are looking for Network Operators, new opportunities to work abroad, new collaborators, new IMS services, new geo-location services, new content service providers (CSP), new companies in 3GPP, new CRM solutions, new partners for the telecommunication and mobile marketing distribution, Data Bases, Media Servers, SIP Gateway, IVR.

##### Collaboration sought

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##### Responsible

Mr. Enric Cabestany

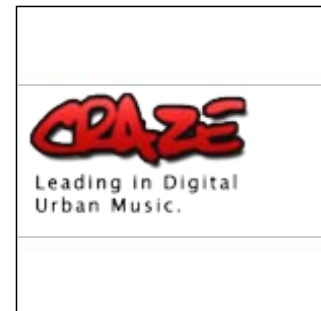
## Craze Digital

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Great Russell 10

Israel

**Telephone** +44-20-75588545  
**Fax**  
**E-Mail** uri@crazedigital.com



Craze Productions is the largest Indie Urban Digital Record Company in the world, managing 13,000+ music titles catalog, and a unique video library with over 1500 videos, including: Music videos of the biggest names, interviews, behind the scenes & entertainment news.

We are based in London, with a mission to drive innovation in the digital music & video industries by adopting the latest technologies and proactively developing new methods for selling and distributing music and videos digitally.

### Technology Profiles

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#### Music & Video Innovation - Distribution, Monetization and Engaging apps

##### What we offer

We are always looking for interesting technologies, applications and services in the areas of Music, Video, Games and entertainment. Our big content catalogue (with lots of exclusive titles) includes many worldwide top-charts titles, with specific focus on Urban music (Rap, Hip-Hop, R'n'B, Reggae etc.).

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##### What are we looking for

We are always looking for interesting technologies, applications and services in the areas of Music, Video, Games and entertainment. Our big content catalogue (with lots of exclusive titles) includes many worldwide top-charts titles, with specific focus on Urban music (Rap, Hip-Hop, R'n'B, Reggae etc.).

---

##### Keywords

- Network Technologies (Wireless, Wi-Fi, Bluetooth)
  - Electronic Commerce, Electronic Payment, Electronic Signature
  - Digital libraries and content
  - Content Provider
  - Mobile Entertainment
  - Computer Games
- 

##### Collaboration sought

Research and development, Technical Co-operation, Licence Agreement, Commercial Agreement, FP7-ICT Project

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##### Responsible

Mr. Uri Levanon

## Craze Productions

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great russel st 10  
w1T London

United Kingdom

**Telephone** +442079938548  
**Fax** +97234388602  
**E-Mail** doctorofdance@gmail.com



We are the number 1 indie digital record company worldwide in terms of digital distribution of music and video, we are the only music company with an active distribution system of videos worldwide, including adobe, sling and other ( Monetized)

### Technology Profiles

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## Bringing Great Music and Videos to the Cutting Edge of Digital Lifestyle

### What we offer

Craze Productions is a digital record label, specializing in distribution, innovation of music/video and pushing music into the various digital domains. We live, think and breathe digital music distribution.  
Unlike other companies, we are a true digital record label, not aggregators. We are 100% digital-dedicated, always looking to offer the latest digital innovation.

We have exclusive rights to some of the biggest acts in the world.

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### What are we looking for

We are always looking to develop and build new and innovative channels for distributing music.  
If you got an interesting technology or consumer service, with some killer features - we'd be happy to hear from you

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### Keywords

- Electronic Commerce, Electronic Payment, Electronic Signature
  - Digital libraries and content
  - Content Provider
  - Mobile Entertainment
  - Mobile Service Provider
- 

### Collaboration sought

Commercial Agreement, Licence Agreement, Joint Venture Agreement

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### Responsible

sam kleinman

## Critical Software

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**Zona Industrial de Taveiro Lote 48**  
**3045-504 Coimbra**

**Portugal**

**Telephone** +351915099186  
**Fax**  
**E-Mail** rui.melo@criticalsoftware.com

1. Headquarters in Portugal and Offices in USA, UK, Romania and Brasil

3. Critical Software is an ICT company that provides solutions, services and technologies for mission and business critical information systems across several markets. Critical's success lies in bringing quality and innovation to our customers' information systems in a timely and cost effective manner. We have a solid track record of on time, on budget and on quality projects and have successfully released technologies and products worldwide in specific niche markets.

Since 1998 we have been committed to making a difference to the society in which we live. We seek the best talent and promote its development. We are flexible and learn from our mistakes. We aspire to flawless execution and don't take shortcuts on quality. Critical operates an accredited quality management system and offers exceptional value for money, combining outstanding quality with competitive cost. General information (i.e. main activities, market segments, RTD potential, history)

We have been serving Telecom Industry since 2000 and we are CMMI Level 3

### Technology Profiles

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#### Telecom Critical Solution Provider

##### What we offer

Critical is specialized in OSS solutions, Security solutions and Mobile Applications

Our portfolio includes the two award winning products:

- Trouble Ticket and Work Order Management (WOW Suite)
- Multi-Level Content (email, office documents, pdf's, ...) Security (csSECURE Suite)

Our solutions provide top level "easy to install" and "easy to use" experience.

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##### What are we looking for

We are looking for Software Vendors, providing leading-edge Mobile Applications and ODP Solutions for Telco Operators and Banking Industry

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##### Keywords

- IT Applications for Transport and Logistics
  - Mobile Entertainment
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##### Collaboration sought

Commercial Agreement

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##### Responsible

Eng. Rui Pereira de Melo

## CSide - Intelligent Solutions

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4400-108 Vila Nova de Gaia

Portugal

Telephone +351220104168  
Fax +351223745167  
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CSide develops pioneering technology in a variety of fields, namely home automation, interactive media, residential surveillance and security systems. Our aim is to ensure Home centric applications become easily available to every existing consumer on the world – irrespective of the access technology they wish to use. The mission of our company is to help our customers deliver new, exciting and profitable Digital Home services to their consumers.

### Technology Profiles

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## CSide - Intelligent Solutions

### What we offer

CSide has its headquarter in Portugal, with offices in Lisbon and Oporto. Ever since its founding the international team of CSide has become widely recognized for its creative work, high quality content and fast development of new products.

CSide team was, awarded with the Best Entrepreneur Award 2003/2004 promoted by ANJE - National Association of Entrepreneurs. In the same year, the solution was also distinguished as one of Europe's emerging companies in the field of telecommunications with 4th place in the Ericsson Mobile Application Awards.

Our aim is to ensure Home centric applications become easily available to every existing consumer on the world – irrespective of the access technology they wish to use. We want consumers to be able to carry the full range of Digital Home applications with them, wherever they may be. The mission of our company is to help our customers deliver new, exciting and profitable Digital Home services to their consumers.

### What are we looking for

CSide is looking for telecommunication service providers, mobile or cable, interested in innovative services regarding the DigitalHome concept.

The company is also receptive to find news partners and services, in order to complement the end-to-end solution, as VoIP applications, voicemail, billing platforms, IMP/collaboration, residential gateways, surveillance systems and security hardware.

### Keywords

- Electronics, Microelectronics
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Electronic Commerce, Electronic Payment, Electronic Signature
- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
- IT Applications for Health
- IT Applications for Transport and Logistics
- Content Provider
- Mobile Entertainment
- Mobile Security
- Mobile Service Provider

### Collaboration sought

Commercial Agreement, Joint Venture Agreement, Technical Co-operation, Research and development

### Responsible

Eng Francisco Gonçalves



## CTAE - Aerospace Research & Technology Centre

Av. Segle XXI s/n  
08840 Viladecans (Barcelona)

Catalonia

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E-Mail            **info@ctae.org**



Non-profit private foundation set up in 2005 by Academia, Government and Industry in the region of Catalonia aiming to promote innovation and enhance industrial competitiveness. CTAE offers R&D&i services to companies, provides access to experienced researchers and laboratories. Main CTAE research areas are: Navigation and Positioning, Robotics and Advanced Automation, Software and Control for Critical Applications, Earth Observation and Remote Sensing and Human Spaceflight and Advanced Concepts

### Technology Profiles

#### Positioning technology for location-based services and navigation applications

##### What we offer

Hybridisation of positioning technologies. Development of seamless navigation through integration of emerging technology for wireless networks and satellite navigation technology. Development of precise positioning solutions for indoor/outdoor environments. The algorithms developed are transparent to any wireless and GNSS technology.

The main advantages of the technology presented are low rate, low power consumption and low cost.

Potential domains of applications of this technology are:

- Indoor and outdoor location and navigation-based services
- Telecare and assistance
- Information and entertainment services based on the geographical position
- Mobile devices' path estimation accessible through mobile telecommunications networks.

##### What are we looking for

Looking for academy, research organisations and companies from the field of positioning and navigation to developed joint research and technical cooperation.

##### Keywords

- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Signal Processing (speech, sound, image)
- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System

##### Collaboration sought

Research and development, Technical Co-operation, FP7-ICT Project

##### Responsible

Jorge Fuentes

## CTTC “Centre Tecnològic de Telecomunicacions de Catalunya”

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Avda Canal Olímpic s/n  
08860 Castelldefels

Catalonia

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**E-Mail** info@cttc.es



CTTC is a basic and applied research center, with a critical mass of researchers and projects, real possibilities of growth and establishment of durable links with industry and business sectors, with the capacity of participating as leader in technological projects, both national and international. CTTC contributes significantly to consolidating Barcelona's position as an important center of technology, helping to expand Spain's role within the European telecommunication research and industry.

### Technology Profiles

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#### Transport technologies for digital communications

##### What we offer

Technologies related to the physical, data link and network layers of communication systems, skills in knowledge fields that are or are expected to be fundamental for communications in general for multidisciplinary approach to end-to-end QoS in particular.

- Physical level:

- o Work around the physical layer (OSI layer 1) of radio communication links is performed in the Radio Communications area.
- o The Communications Subsystems area deals with the performance of RF or microwave transmitters/receivers for broadband wireless.

- System level:

- o The area of Access Technologies focuses on OSI layers 2 and 3 for any transmission medium that can be used in communications.
  - o Photonic networks, where no opto-electronic conversions exist but at the edges are tackled in the area of Optical Networking.
  - o The progressive integration of IP in other OSI layers than its "original" one (layer 3), is dealt with in the IP Technologies area.
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##### What are we looking for

Telecommunication companies or/and hardware providers for communication equipments

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##### Keywords

- Electronics, Microelectronics
  - Communications Protocols, Standards
  - Network Technologies (Wireless, Wi-Fi, Bluetooth)
  - Signal Processing (speech, sound, image)
  - Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
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##### Collaboration sought

Research and development, Technical Co-operation, FP7-ICT Project

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##### Responsible

Director Albert Sitja

## CUSTOS MOBILE S.L.

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**SOCIEDAD DE CONDUENOS 21**  
**28804 ALCALA DE HENARES**

**Spain**

**Telephone**            **918788789**  
**Fax**  
**E-Mail**                **jose.gonzalez@custosmobile.com**



Company located in Alcala de Henares Spain. We are an R+D company, dedicated to the market of EFT-POS and Payment systems and solutions, Location added value systems ( device and servers ), and also we afford several kinds of R+D projects related to the communications and industrial markets.

We have 25 R+D engineers, dedicateds to the development of solutions for our customers, and also dedicated to the R+D of new applications and technologies.

### Technology Profiles

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#### Solutions in payment , communications and location markets

##### What we offer

We offer services and solutions in the payment , communications and location markets. We can also afford new specific designs ( hardware/software ) for specifics requirements.

As part of our activities, we are open to new proposal and collaboration schemes.

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##### What are we looking for

We are looking for partners,customers and companies that could need our services, or that could have technologies that we can integrate in our solutions and systems.

We are interested in 3G technologies, GPS, Security, EMV Payment, Mobile payment and NFC.

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##### Keywords

- Electronics, Microelectronics
  - Network Security
  - Data Protection, Storage Technology, Cryptography, Data Security
  - Communications Protocols, Standards
  - Electronic Commerce, Electronic Payment, Electronic Signature
  - Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
  - IT Applications for Health
  - IT Applications for Transport and Logistics
  - GIS Geographical Information Systems
  - Mobile Security
- 

##### Collaboration sought

FP7-ICT Project, Commercial Agreement, Licence Agreement, Manufacturing Agreement, Joint Venture Agreement, Technical Co-operation, Research and development

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##### Responsible

Telecom Enginee Jose Manuel Gonzalez

## Cybercom Finland

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**Pakkahuoneenaukio 2A**  
**33100 Tampere**

**Finland**

**Telephone** +358 10 4364 000  
**Fax** +358 3 261 9678  
**E-Mail** mwc2009@cybercomgroup.com



Cybercom Finland is an information technology company that provides software development services for top companies in the telecommunication, industrial, finance and media sectors.

Cybercom Finland has two Business Units: Telecom and Industry and Services. The Telecom Business Unit has four parts: Telecommunication Networks, Mobile and Embedded software, Mobile Internet and Testing.

Cybercom Finland has about 700 employees. Cybercom Finland is a part of Cybercom Group.

### Technology Profiles

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#### Software development for mobile devices and networks

##### What we offer

Software development services for mobile devices and networks.

We offer our expertise in:

1. platform development, embedded software for mobile Linux
2. application development with Qt and C++
3. mobile internet
4. user experience / user interface development
5. testing

We have wide experience in low-level Linux projects and we have several dozens of Qt experts.

We operate globally and we can offer offshore development services for instance from our offices in Romania, China and India.

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##### What are we looking for

Companies searching for software subcontractors with the capability of offering offshore services.

Companies looking for Mobile Linux and Qt expertise.

Companies who need testing services in the telecommunications field.

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##### Keywords

- Network Security
  - Communications Protocols, Standards
  - Network Technologies (Wireless, Wi-Fi, Bluetooth)
  - Mobile Entertainment
  - Mobile Security
- 

##### Collaboration sought

Research and development

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##### Responsible

Heli Pirhonen

## Cytech Ltd

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71110 Heraklio

Greece

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**E-Mail** info@cytech.gr



Cytech is a company that has entered dynamically in the Information Technology market in Greece and abroad. Its main focus is the technology provision concerning mobile and proximity marketing solutions.

At the beginning of 2006 Cytech founded Bluevibe Co. aiming at the exploitation of the Bluevibe System ([www.bluevibe.net](http://www.bluevibe.net)). Bluevibe is a proximity marketing tool based on the Bluetooth technology.

### Technology Profiles

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#### Bluevibe - Proximity Marketing Platform

##### What we offer

Bluevibe is the latest addition to the range of products and services we offer. It is a proximity marketing tool in the form of a wireless communications platform aimed at mobile phones and PDAs. Bluevibe enabled locations provide their visitors with access to a variety of information and allow them to enjoy a number of information-related or entertainment services, via special devices called Bluevibe Hotspots.

Bluevibe allows real time, fully interactive services through Bluetooth, WiFi or GPRS/3G, while offering a complete solution for "one-way" campaigns (content push).

We specifically designed Bluevibe to allow large remote deployments. Specialized tools in the Bluevibe platform enable platform administrators to easily manage their campaigns no matter where or how many their Hotspots are.

The system can support very large numbers of users, as it is based on the Bluetooth technology, which is used by more than 80% of the mobile phones today.

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##### What are we looking for

We are looking for partners all over the world who want to participate at the distributor's program of Bluevibe. Our goal is to rapidly penetrate the global market as we strongly believe at the quality of our platform.

We are also looking for partners who want to invest on Bluevibe in order to accelerate the market penetration and development.

Finally we are looking for partners helping us participate at an EU funded project.

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##### Keywords

- Network Technologies (Wireless, Wi-Fi, Bluetooth)
  - Mobile Entertainment
  - Mobile Service Provider
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##### Collaboration sought

Joint Venture Agreement, Commercial Agreement, FP7-ICT Project

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##### Responsible

Mr Evangelos Antoniadis

## Daclem Solutions

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**Route des Crêtes 300**  
**06560 Valbonne - Sophia Antipolis**

**France**

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**Fax** +33 1 5672 9753  
**E-Mail** npicco@daclem.com



Daclem Solutions is an international company based in Sophia-Antipolis, France, with extensive experience in IT communications, including pre-sales and postsales.

Daclem has particular proficiency in wireless communications, network security solutions and internet infrastructure. Daclem is specialized in deploying Triple Play solutions for the Hospitality market encompassing Telephony solutions, high speed wired and wireless Internet, Television over IP and Video on Demand on a single platform to hotels, hospitals, clinics, ports, airports, and business centers.

### Technology Profiles

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#### Triple Play Operator – Telephony, Internet & Video

##### What we offer

Triple Play Technologies for the Hospitality Market: Daclem's vision is to become the leading supplier of products, technologies and services for the hospitality business sector. Daclem's own experience coupled with the acquisitions of Devnet, All Telecom, and Tekworld has made Daclem Solutions a leading player in the hospitality market. Today, with over 400 hotels currently deploying Daclem's hospitality solutions, Daclem continues to innovate and provide their customers with the most advanced technologies.

Daclem proposes different offers for Hospitality market:

- Offer of Telephony over IP
- High Speed Internet Access Solutions
- TV Offer and Video on Demand
- Video Surveillance
- Financial Offers / Leasing: To optimize the implementation and the use of the technical solutions above, Daclem Solutions recommend the signature of a leasing contract for a duration of 48 or 60 months.

##### What are we looking for

The company is looking for technical and commercial partners.

##### Keywords

- Network Technologies (Wireless, Wi-Fi, Bluetooth)

##### Collaboration sought

Technical Co-operation, Commercial Agreement

##### Responsible

Mr Kamil Elkadiri

## Dalrus Pte Ltd

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069918 Singapore

Singapore

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Fax +65 63243469  
E-Mail [chinkl@ownskin.com](mailto:chinkl@ownskin.com)



We create tools to generate Theme, Flash and Gif for mobile phone. We could provide mobile content and white labeling of creation tools.

We have user around the world and is looking for billing partners, advertising agency

### Technology Profiles

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#### User Generated Content Mobile Web site

##### What we offer

We provide online web tool for user to create their own mobile theme, flash and Gif content.

We could white label our tools and provide content tool to generate mobile content.

The bulk of our user comes from China, India, Egypt, Thailand, Indonesia and Italy.

We offer creative mobile marketing platform and solution for brand building.

##### What are we looking for

We are looking for partners that could do sms billing and sending of wap push messages.

We are looking for Web and Wap advertising network or agency.

Content or service provider who are interested in having some creation tools on their website or solution for generating mobile content.

The handset that we support, include Nokia, SonyEricsson, Windows mobile, Sharp, Samsung, LG, Motorola.

##### Keywords

- Electronic Commerce, Electronic Payment, Electronic Signature
- Digital libraries and content
- Content Provider
- Mobile Entertainment
- Mobile Service Provider

##### Collaboration sought

Joint Venture Agreement, Licence Agreement, Commercial Agreement

##### Responsible

Mr Kwek Loong Chin

## Dasur

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**Yam Suf 6**  
**Jerusalem**

**Israel**

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**Fax**  
**E-Mail**                **nissim@mobiletextinput.com**



Dasur, from Israel, has developed the next generation of text input solutions for mobile phones and PDAs with touch screen. Our solution: SlideIT is a revolution for virtual keyboards using Thumbs or stylus. Our patented and unique algorithms are far better than the existing solutions and enable smooth sliding using your thumbs. Our solution exist and work for a few months. Our smarter solution requires less "Foot print" (memory space) and CPU processing then other solutions

### Technology Profiles

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#### Text Input for Smartphones and PDAs

##### What we offer

Dasur's revolutionary solutions enable rapid, easy and fun new ways to input text into these devices.

With our innovative, user- friendly and patented technology, we enable to enter text by using sliding or tapping on virtual keyboards with thumbs or stylus.

With our technology, user can enter text very easy and fast so mails and SMS will become more common to use.

Dasur aims to become the leading supplier of text input solutions for the mobile community.

Dasur's flagship products SlideIT and ThumbKey are the results of 20 years of research in advanced pattern recognition by Dr. Daniel Suraqui.

##### What are we looking for

Mobile phone manufacturer as NOKIA, Samsung and others...

Mobile Network Operator as Orange, Vodafone and others...

we expect them to enter our revolutionary Virtual Keyboard into the Handsets

##### Keywords

- Electronics, Microelectronics
- Signal Processing (speech, sound, image)
- Content Provider
- Mobile Service Provider

##### Collaboration sought

Commercial Agreement, Licence Agreement, Joint Venture Agreement

##### Responsible

Nissim Benbenisty



## datatrak

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**Malta**

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**E-Mail** info@datatrak.it



Datatrak is a dynamic ICT group of companies organised around business units which undertake all the Group's trading and commercial activities. These business units include Infomobility, Geomatics, Consulting, ICT Solutions and Management services including Enforcement Management System and Call Centre Management

With offices in Swindon (UK), Rome (Italy) and Malta we operate in various European and Mediterranean markets, including Malta, UK, Italy, Spain, The Netherlands and Libya.

### Technology Profiles

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#### Infomobility, Geomatics and Consulting

##### What we offer

TrakIT: Vehicle and Fleet Tracking solution based on GPS/GPRS technology.

DispatchIT: Mobile Job Dispatch & Tracking Solution which includes vehicle tracking, job process tracking, job workflow management, electronic Proof of Service/Delivery etc...all in real time using GPS/GPRS windows mobile based devices.

RouteIT: A dynamic route optimisation solution which allows business operations that require to have routes optimised on a regular basis, carried out within a very short time window. This solution can work in tandem with DispatchIT. Ideal for Postal and Courier Operators, door to door deliveries, business to business deliveries, unscheduled transportation providers, multi-depot operations, etc.

Enforcement Management System: Administers a diverse portfolio of offences, ranging from traffic offences to littering and construction site enforcement, increasing accountability and auditability and improving the quality of the ticket giving higher confidence level in the system

##### What are we looking for

Sales Channel Partners to market our solutions. We are also interested in setting up a joint venture company, reproducing the model that was successfully implemented in other European countries.

We would like to meet with:

- ERP solution providers which wish to add on the functionality of DispatchIT to their offering.
- System Integrators
- IT companies specialised in Postal Operations
- Fleet Management Companies (including Car Rental Companies for trakIT and DispatchIT)
- Mobile Operators as the solutions are GPS/GPRS based.
- Distributors of large electronic chain outlets
- Transport and Logistics Cargo, national and international freight
- Delivery and Distribution Courier and express services, local parcel delivery
- Local councils, municipalities and central governments interested in Enforcement Management System

##### Keywords

- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
- IT Applications for Transport and Logistics
- GIS Geographical Information Systems

##### Collaboration sought

Commercial Agreement, Joint Venture Agreement, Technical Co-operation

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**Responsible**

Ms Francesca Pullicino

## DAVANTEL

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**PARDO 6-8**  
**08027 BARCELONA**

**Catalonia**

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**Fax** +34933401399  
**E-Mail** jrsalvador@davantel.com



DAVANTEL is a Spanish company aimed to offer the Telcos, Utilities and corporate customers advanced access and transport solutions in telecommunications either fixed and mobile networks.

Product portfolio includes: PDH and SDH devices, CPEs, DLS modems, FO converters and CSU/DSU.

### Technology Profiles

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#### Looking for GSM/GPRS devices

##### What we offer

DAVANTEL designs and manufactures different families of TDM access products for the telco, utility and corporate markets including:

- Access products (CPEs) design and manufacturing
- Interface converters
- G.SHDSL modems
- Analogue modems for PSTN
- FSK industrial modems
- Maintenance and RMA service for telecommunication access products

We offer a possible commercial agreement for those products for promoting those solutions in the Utility Spanish market, specially for remote metering applications.

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##### What are we looking for

We're currently looking for GPRS/GSM devices for remote control and telemetry applications for the utility market in Spain.

We're looking for GSM/GPRS devices with different interfaces RS232/485/422, relays and digital I/O and Ethernet for alarm monitoring and remote metering applications to be deployed in the Spanish market.

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##### Keywords

- Communications Protocols, Standards
  - Network Technologies (Wireless, Wi-Fi, Bluetooth)
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##### Collaboration sought

Research and development, Technical Co-operation, Joint Venture Agreement, Manufacturing Agreement, Licence Agreement, Commercial Agreement

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##### Responsible

Mr. Jose R. Salvador

## Demtech Mobile Services

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**28050 Madrid**

**Spain**

**Telephone**            **610444495**  
**Fax**  
**E-Mail**                **javier.sirvent@demtech.biz**



Demtech Mobile Services is a company specialized in software/hardware solutions for Proximity Marketing with bluetooth, RFID, Matrix-BIDI Codes , Scanners for interactivity with customers...; facilities for mobile commerce, mobile marketing, mobile entertainment and mobile consulting. Our customers are advertising agencies, consulting, major brands, tradeshow, Shopping Centers, etc. We are the company with the greatest number and most representative of proximity marketing actions in Spain.

### Technology Profiles

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**specialized in software/hardware solutions for Proximity Marketing with bluetooth, RFID, Matrix-BIDI**

#### What we offer

Demtech Mobile Services is a company specialized in software/hardware solutions for Proximity Marketing with bluetooth, RFID, Matrix-BIDI Codes , Scanners for interactivity with customers...; facilities for mobile commerce, mobile marketing, mobile entertainment and mobile consulting. Our customers are advertising agencies, consulting, major brands, tradeshow, Shopping Centers, etc. We are the company with the greatest number and most representative of proximity marketing actions in Spain.

#### What are we looking for

Software/hardware solutions for Proximity Marketing with bluetooth, RFID, Matrix-BIDI Codes , Scanners for interactivity with customers...; facilities for mobile commerce, mobile marketing, mobile entertainment and mobile consulting. Our customers are advertising agencies, consulting, major brands, tradeshow, Shopping Centers, etc. We are the company with the greatest number and most representative of proximity marketing actions in Spain.

#### Keywords

- Electronics, Microelectronics
- Database Management, Data Mining
- Network Technologies (Wireless, Wi-Fi, Bluetooth)

#### Collaboration sought

Research and development, Technical Co-operation, Joint Venture Agreement, Commercial Agreement

#### Responsible

Mr. Javier Sirvent Ayala

## Deneb Latinoamericana

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Marie Curie s/n  
08042 Barcelona

Catalonia

**Telephone**            **902 18 16 12**  
**Fax**                     **93 354 42 46**  
**E-Mail**                **info@deneb.biz**

Deneb is a company based in Barcelona, Spain Deneb is a company dedicated to GIS and mobility solutions.

Deneb offer consultancy services, stocktaking, data treatment and applications based in movility.

The main Deneb clients are public administration, utilities companies, assurances, banks and bid retailers.

Deneb is a Blackberry, Microsoft, HP, Oracle and IBM partner.

### Technology Profiles

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#### gis and movility solutions

##### What we offer

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##### What are we looking for

We are looking for industrial partner focused in informatics and consultancy services with few presence in GIS. We could help him with providing our knowlegde in GIS and movility for its clients and he could help us with sales.

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##### Keywords

- GIS Geographical Information Systems

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##### Collaboration sought

Research and development, Commercial Agreement

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##### Responsible

Mr. Arturo Aranguren

## DESETECH CORPORATION

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**P.I. Los Olivos, Innovación 21**  
**28906 Getafe**

**Spain**

**Telephone**            **+34916010991**  
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**E-Mail**                **info@desetech.es**



Company dedicated to the design products using Power Line Communication products (with owned technology) and the installation depending on the configuration of the network.  
Forming and teaching users and professional to use this type of technology

### Technology Profiles

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#### PLC Communications Products

##### What we offer

We offer a complete solution in order to illuminate a building with VoIP, data and even TV just using the Power Line. In-door and outside products are available.

From MV to LV system. Depending on the application, different modems can be used.

Additionally, a small device for domestic applications is available as well as for security systems together or separately of cameras IP adapted to this economical technology.

##### What are we looking for

Companies interested in using this technology for their communications applications.

Companies that can implement our products in their communications networks.

Companies that do not want to spend or can lay a cable network and they are forced to use the existing one obtaining the maximum speed.

We can teach them to use it and to maintain the network or it can be done by our servers. A previous study is done in each case in order to ensure the good behaviour of the system and in order to obtain the best bandwidth (up to 200MB synchronous speed).

##### Keywords

- Data Protection, Storage Technology, Cryptography, Data Security
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Signal Processing (speech, sound, image)

##### Collaboration sought

FP7-ICT Project, Joint Venture Agreement, Technical Co-operation, Research and development

##### Responsible

Mr. Mario Buron

## DesignArt Networks

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Ha'Haroshet St. 4  
43657 Ra'anana

Israel

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Fax  
E-Mail                joachimh@designartnetworks.com



DesignArt Networks is a privately held start-up, headquartered in Ra'anana Israel. Based on our unique and powerful "open 4G SoC architecture" we provide SoC silicon solutions for the mobile RAN infrastructure. The BTS applications scope of our SoC platform ranges from indoor Femto- and Picocells, to outdoor Pico-, Micro and Macro Base Stations - and includes fully integrated self-backhaul capability ("zero-cost backhaul"). The SoC platform can be used with different SW functionality and RF/Antenna form factors, to provide high-capacity, ultra-robust (NLOS) and SLA-grade mobile backhaul solutions - ranging from 50 Mbps up to 200 Mbps in capacity.

### Technology Profiles

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#### Mobile Infrastructure SoC Silicon Solutions

##### What we offer

Open 4G SoC platform;

- Any formfactor of base stations (femto, pico, micro, macro)
- Integrated mobile relay solutions (self-backhaul)
- PtP and PtMP backhaul solutions (in-band, out-of-band)

Based on our open 4G SoC architecture, we can offer product vendors a single development environment for all of the best-of-breed product solution listed above. This is extremely efficient in terms of time-to-market, as our bundled SoC / SW solutions are completely certified products. This minimizes overall R&D efforts, while bringing a rich and diversified product portfolio to market.

##### What are we looking for

We are looking to explore business activities with:

1) Mobile Infrastructure Integrators / Vendors: Product solutions, based on our open SoC platform silicon, are by far the lowest cost single-chip designs on the market. Offering full macro BTS performance on a single SoC, the resulting products will not only outperform competing products at extremely competitive pricing levels, they will add many value added features, which cannot be found in other silicon solutions in the market:

- integrated self-backhaul of pico/micro base stations
- 6 integrated RF channels per single-chip SoC design
- SoC-embedded 6-channel DSP Smart Array
- SoC-embedded Network Processor
- SoC-embedded Control Plane and Application Processing
- Pre-integrated RF-IC solutions
- ...

2) Mobile Operators: our SoC solutions enable extremely cost-effective mobile infrastructure deployments - specifically in the context of all-IP RAN architectures. such as:

- 3G upgrades to

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#### Keywords

- Electronics, Microelectronics
- Communications Protocols, Standards
- Network Technologies (Wireless, Wi-Fi, Bluetooth)

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#### Collaboration sought

Technical Co-operation, Commercial Agreement, FP7-ICT Project

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**Responsible**

Mr. Joachim Hallwachs



## Deutsche Welle

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**Voltastr. 6**  
**13355 Berlin**

**Germany**

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**Fax**  
**E-Mail**                **info@dw-world.de**



Deutsche Welle is Germany's international broadcaster, providing audio, video and text services in 30 languages to a world-wide audience, focussing on news and information programming.

In order to constantly adapt to emerging technological and media-specific developments, DW is embracing relevant new service and distribution concepts whenever possible to continuously improve its services.

### Technology Profiles

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#### **DW - multilingual and multimedia broadcaster looking for FP 7/R&D partnerships**

##### **What we offer**

Being a broadcaster (or better: multimedia content provider) we offer multilingual (30 languages) and multimedia content, i.e. audio, video and text, to a worldwide audience. This content may be used for R&D purposes and in R&D projects.

DW has accumulated a great variety of skills and know-how as part of its involvement in international R&D projects. This includes (but is not limited to):

- status quo/workflow/requirements analyses
- user validation of media technology/services
- market/competitor watch
- tests of media products and services
- content production/delivery/packaging/re-purposing
- content/format development
- content production skills and facilities (audio, video, text), including availability of distribution channels
- new media expertise
- experience of working in an international context for collaborative goals

##### **What are we looking for**

We are seeking participation in R&D projects (especially FP 7) to which we can bring our skills and experiences as listed under "What we offer". In particular, we are interested in projects that are concerned with the following topics/areas (not exhaustive):

- multi-platform production and delivery
- mobile delivery/mobile format development/mobile distribution
- social/semantic web
- content transformation
- automated content recognition
- automated subtitling/annotation
- speech/text/sound/image processing
- storing and retrieval of audiovisual content
- knowledge about user preferences/behaviour/needs
- games (e.g. news games / serious gaming)
- "Web 2.0/3.0" - next generation Internet

Our level of participation and depth of involvement is open for discussion and depends on the particular project and our role in it. We are open to partnerships with organisations from anywhere in the world.

##### **Keywords**

- Digital libraries and content
- Signal Processing (speech, sound, image)
- Content Provider
- Computer Games
- 3D Media

##### **Collaboration sought**

Research and development, FP7-ICT Project

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**Responsible**

Mr Jochen Spangenberg

**DW - multilingual and multimedia broadcaster looking for distribution partnerships****What we offer**

Deutsche Welle offers a wide array of content that has been optimized for mobile devices. The selection ranges from podcasts to an extensive text, audio and video offering in English, German, Chinese, Spanish, Russian, Portuguese, Arabic and 23 other languages.

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**What are we looking for**

We are looking for (international) distribution partners to integrate our content into their platforms. We are especially interested in partners who run or manage platforms in the fields of:

- mobile service providers
- mobile operators
- mobile (social) communities
- mobile content aggregators
- mobile device manufacturers

and who would like to offer their users unique content of special interest.

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**Keywords**

- E-Learning
  - Content Provider
- 

**Collaboration sought**

Joint Venture Agreement, Licence Agreement, Commercial Agreement

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**Responsible**

Martin Wojtaszek

## Dev2com

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**Av. Dr. Lourenco Peixinho 105 - 6 D**  
**3800-166 AVEIRO**

**Portugal**

**Telephone** +351966857030  
**Fax**  
**E-Mail** paulo@dev2com.com



dev2com is a Portuguese company aimed to develop customised communication solutions and has been working in high-technology state-of-the-art over past years. For us, challenges create the daily motivation for the work.

Our concept is to be at same time everywhere allowing your data communications. To reach this challenge we have expertise goes from hardware to services and applications software.

### Technology Profiles

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#### Bluetooth content delivery

##### What we offer

Bluetooth antenna for content delivery (files) using Bluetooth, with remote control and configuration via GSM.

Service Level - Campaign concept

- Only sends content to each mobile phone once
- Configurable device's Bluetooth name (to increase trust)
- Configurable content's file name (to increase trust)
- Delivery simultaneously to 7 mobile phones
- Multi-content delivery on a campaign

Main Hardware Characteristics

- 2 Internal BT module 2.0 (7 simultaneous devices)
- 8MB SDRAM (up to 32MB)
- Mini USB for PC connection
- 2GB storage (for content files and logging)
- Can be external supply with 4 AA batteries (autonomy for more than 10 hours).
- Version plus has GSM module for remote update

##### What are we looking for

Commercial partner

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##### Keywords

- Electronics, Microelectronics
  - Network Technologies (Wireless, Wi-Fi, Bluetooth)
  - IT Applications for Transport and Logistics
  - Content Provider
  - Mobile Entertainment
  - Mobile Security
  - Mobile Service Provider
- 

##### Collaboration sought

Commercial Agreement, Licence Agreement, Joint Venture Agreement

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##### Responsible

Mr Paulo Arede

## Dhatim

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Rue de la Croix Martre 7  
91120 Palaiseau

France

**Telephone** +33169197250  
**Fax**  
**E-Mail** contact@dhatim.net



Dhatim is a supplier of data communication solutions, in white brand and hosted mode.

Strategy of the offer for Mobile Operators:

- extend the addressable market of smartphones
- enrich the relationship with the final customer
- get a quick access to the relevant and ready-to-use innovation.

The "Wallet" solution provides an embedded application, on BlackBerry, for the management and easy payment of the smartphone services and thus meets market need for BlackBerry services in prepaid mode.

### Technology Profiles

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#### Payment application for Smartphones data services

##### What we offer

We are offering a payment application on smartphones, targeting BlackBerry and Nokia.

Our area of expertise comprises Java development of applications on mobile, payment mechanisms through a mobile network and hosting of data service on a J2EE server.

Main use is for management and payment of services on smartphone with a first application to BlackBerry services in Prepaid mode.

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##### What are we looking for

We are looking for:

- potential suppliers of software development on BlackBerry and Symbian ;
  - ISV (Independent Software vendors) on BlackBerry and Symbian for partnership ;
  - Payment mobile applications for partnership on smartphones.
- 

##### Keywords

- Communications Protocols, Standards
  - Electronic Commerce, Electronic Payment, Electronic Signature
  - Content Provider
  - Mobile Entertainment
  - Mobile Security
  - Mobile Service Provider
- 

##### Collaboration sought

Commercial Agreement, Technical Co-operation, Research and development

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##### Responsible

M. Thomas Bourgeois

## DigDash

Route des Houillères - Parc du Pontet - BP 2 100  
13590 Meyreuil

France

**Telephone** +33 442 612 879  
**Fax** +33 442 612 877  
**E-Mail** eric.gavoty@digdash.com



DigDash is a French company created in September 2006 by a team of software professionals. DigDash develops software tools to simplify access to online information using mobile devices. Our tools are addressing multiple markets. We have solutions for end users in need to better organize their "offline time", for corporations looking to optimize their employee's time and streamline their information flow, and for mobile devices manufacturers to offer a rich software solution with their devices.

### Technology Profiles

#### Software tools to simplify access to online information using mobile devices.

##### What we offer

DigDash develops software tools to simplify access to online information using mobile devices.

Area of expertise : DigDash is a specialist in Data transformation and aggregation, Database access, Business Intelligence, Interactive visualization, Video and Audio Codecs.

Area of application : DigDash innovative technologies can be used for access data on mobile phone, automate distribution of content to a large user base.

Advantages : DigDash provides fully customizable solutions, easy to use and to implement in the company.

##### What are we looking for

The company is interested in commercial agreement based on its know-how and expertise.

##### Keywords

- Communications Protocols, Standards
- Digital libraries and content
- Signal Processing (speech, sound, image)
- Mobile Security
- Mobile Service Provider

##### Collaboration sought

Commercial Agreement

##### Responsible

Mr Eric Gavoty

## DIGIDIA

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**IMMEUBLE ORCHIS - LES LANDES D'APIGNE -  
35650 LE RHEU**

**France**

**Telephone** +33 299 146 332  
**Fax** +33 299 145 883  
**E-Mail** [contact@digidia.fr](mailto:contact@digidia.fr)



DIGIDIA is a company based in Britany in the west part of France and focusing its business on the digital broadcasting of media such as radio, TV or pure data. DIGIDIA is a key provider of products and services for the digital and terrestrial transmission of radio programs, following both the DRM/DRM+ and the DAB/DAB+/DMB (Eureka147) international standards. DIGIDIA is a class B member of the DRM consortium and full member of the WorldDMB forum. A lot of efforts are made in R&D (40%).

### Technology Profiles

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#### Secured IP Transport for Mobile TV & Radio Broadcast

##### What we offer

DIGIDIA solution for Digital Radio if IP based form the studio to the transmitter sites.

DIGIDIA is involved in the STI/ETI transport over IP standardization process.

DIGIDIA has the core competency in this area and can license its solution.

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##### What are we looking for

We are looking for integrators partnership to integrate our technology into their solution. It could be basically the DAB/DAB+/DMB transmitter manufacturers or other business related partners.

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##### Keywords

- Electronics, Microelectronics
  - Communications Protocols, Standards
  - Network Technologies (Wireless, Wi-Fi, Bluetooth)
  - Signal Processing (speech, sound, image)
- 

##### Collaboration sought

Research and development, Technical Co-operation, Licence Agreement, Commercial Agreement, FP7-ICT Project

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##### Responsible

Mr. Pascal OLIVIER

## DigiProces

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**Solsones 87**  
**08211 Castellar del Vallès**

**Catalonia**

**Telephone**            **937142132**  
**Fax**                    **937142072**  
**E-Mail**                **jordibatet@digipoces.com**



DigiProces is a leading EMS provider focused on delivering complete end-to-end manufacturing capabilities and highly complex solutions to technology companies around the world. Strategic advantages include:

- Total manufacturing solution ·
- Product design and engineering resources · Advanced supply chain management ·
- New Product Introduction and preproduction ·
- Logistics and post-manufacturing repair/warranty ·
- Quality, flexibility and responsiveness ·
- Customer-focused organization ·

### Technology Profiles

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## We offer Total Manufacturing Solution

### What we offer

- Total manufacturing solution ·
- Product design and engineering resources
- Advanced supply chain management ·
- New Product Introduction and preproduction ·
- Logistics and post-manufacturing repair/warranty ·
- Quality, flexibility and responsiveness ·
- Customer-focused organization ·

### What are we looking for

We are looking for OEM Manufacturers who look for a Manufacturing company.

### Keywords

- Electronics, Microelectronics

### Collaboration sought

Manufacturing Agreement

### Responsible

Mr Jordi Batet

## Digital Chocolate

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**Carrer d'Alaba 140**  
**08014 Barcelona**

**Catalonia**

**Telephone**            **+34933009296**  
**Fax**  
**E-Mail**                **hl-sales@digitalchocolate.com**



Digital Chocolate is one of the largest worldwide mobile games developer and publisher, with more than 350 employees distributed in USA, Finland, Spain and India. Providing games to 100+ channels, and with more than 90 awards, the core competence is providing casual, high quality, multiplatform and social networked games.

### Technology Profiles

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## Digital Chocolate - Top quality, casual and social mobile games

### What we offer

Digital Chocolate is well know to provide Top quality, casual, social networked and multiplatform games. The strong performance of our games is the result of our strategy of providing:

- Top quality games: 90 awards by game reviewers talk about how much fun our customers have playing our games.
- Best Porting: 1500 handsets, motion sensor and touchscreen support.
- Originality and innovation: always our trademark
- Web to mobile and Facebook to mobile: The best way to promote our games and to be connected with our customers.
- Social games: nothing better than playing with friends
- Multiplatform: mobile, pc, web, iPhone and more. Our customers have fun everywhere!

### What are we looking for

Partners: Operators, handset manufacturers, media, content aggregators, internet portals.

Brands for customized projects

Billing providers

### Keywords

- Electronic Commerce, Electronic Payment, Electronic Signature
- Content Provider
- Mobile Entertainment
- Computer Games
- 3D Media

### Collaboration sought

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### Responsible

Mr Alex Arias



## Digital Chocolate

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**Tammasaarenlaituri 3**  
**FI-00180 Helsinki**

**Finland**

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**Fax**  
**E-Mail** hl-bizdev@digitalchocolate.com



Digital Chocolate is the world's most efficient producer of high quality, original games across mass-market casual platforms. With offices in San Mateo, Helsinki, Bangalore, and Barcelona, the company offers more than 60 award-winning games, including Tower Bloxx and AvaPeeps, with a focus on casual, social, and mobile play that is offered globally over both wired and wireless networks. Digital Chocolate was founded in 2003 by CEO Trip Hawkins, who was also the founder and CEO of Electronic Arts.

### Technology Profiles

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#### Award-winning casual cross-platform games

##### What we offer

Digital Chocolate is the world's most efficient producer of high quality, original games across mass-market casual platforms. Digital Chocolate helps partners to leverage the unique features and potential of each platform and device, offering unique game experiences suited for the mass-market. We can leverage our game portfolio and cross-platform technologies to create customized games. Our portfolio consists of 60 high quality games, including Tower Bloxx, AvaPeeps:FlirtNation, and Kamikaze Robots. Digital Chocolate offers also network connected games, like the critically-acclaimed DChoc Cafe Games suite, and Party Island cross-platform virtual world. Within 3 weeks from launch on iPhone, Crazy Penguin Catapult became #1 most downloaded and #1 most all-time reviewed iPhone game. On the web, Digital Chocolate games have been played over 120 Million times in 2008. We support Java, iPhone, Brew, Windows Mobile, N-Gage, Android, Facebook, PC, Xbox Live Arcade, Flash, and Flash Lite.

##### What are we looking for

We are looking for distribution and e-commerce partners, and partners looking for high quality content and customized gaming solutions. We are also interested in business opportunities related to new technologies in the field of consumer content distribution and commercialization in wireless and wired networks. Potential partners include for example OEM/ODM handset and chipset manufacturers, carriers, OS/UI/Web platform providers, social networks etc.

##### Keywords

- Electronic Commerce, Electronic Payment, Electronic Signature
- Digital libraries and content
- Content Provider
- Mobile Entertainment
- Mobile Service Provider
- Computer Games
- 3D Media

##### Collaboration sought

Commercial Agreement, Licence Agreement, Technical Co-operation

##### Responsible

Mr. Miikka Kukkosuo

## Digital Jokers

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28100 Madrid

Spain

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**Fax** +34 (0) 91 293 98 35  
**E-Mail** [daniel.sanchez@digitaljokers.com](mailto:daniel.sanchez@digitaljokers.com)



Digital Jokers is a Spanish private company specialized in development of campaign, services and contents, specifically for mobile phones for more than five years ago. Their members have been part of other companies in the audiovisual sector.

### Technology Profiles

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#### Cell Phone Image Social Networks, Galleries, Comics and Books

##### What we offer

We develop any technologies for cell phone or iPhone from catalogues or readers to videogames.

We are cheaper than other because we are direct manufacturer of solutions for mobile marketing or for the videogames industries. And we can develop NDS or PC projects.

We are using a new technology to improve our catalogue using, real background for the games in order to do educational games or more realistic products.

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##### What are we looking for

We are looking mainly for investor in order to internationalize our company and to grow up.

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##### Keywords

- Digital libraries and content
  - Content Provider
  - Mobile Entertainment
  - Computer Games
  - 3D Media
- 

##### Collaboration sought

Joint Venture Agreement, Commercial Agreement

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##### Responsible

Mr. Daniel Sanchez

## Digital Legends Entertainment

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**Aribau 112**  
**08036 Barcelona**

**Catalonia**

**Telephone** +34933941777  
**Fax**  
**E-Mail** xcc@digital-legends.com



Digital Legends Entertainment is an award-winning international games studio that develops best-in-class games for mobile platforms powered by in-house cutting-edge technology. The studio has earned several top honors and awards including Best Cell Game of the Year Finalist by the AIAS and the Excellence in 3D from the International Mobile Gaming Awards. Since 2004, Digital Legends Entertainment is Nokia First Party Developer, and since 2008, the Publisher of "Kroll" for iPhone and iPod touch.

### Technology Profiles

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#### 3D games and technology for Symbian, iPhone, Windows and Linux devices

##### What we offer

1. Development of high quality 3D games based on third parties IP's for Smartphones (iPhone, N-Gage, Linux, Symbian...) and handheld devices
2. Development of own IP high quality 3D games for Smartphones (iPhone, N-Gage, Linux, Symbian...) and handheld devices
3. Embedded deals for our IP's for Smartphones (iPhone, N-Gage, Linux, Symbian...) and handheld devices
4. Own 3D engine that support the following features:
  - Software render
  - OpenGL ES1.0 and OpenGL ES2.0
  - Advanced Skinning
  - Dynamic Shadows and ambient occlusion
  - Abstraction layer that support Symbian, N-Gage, Linux, Windows and Linux OS.

##### What are we looking for

We are looking for Publishers that want to convert their IP in make great 3D games for iPhone, N-Gage, and other native OS devices.

We are looking for OEM and Hardware manufacturer that want to have cutting-edge content on OpenGL ES2.0.

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##### Keywords

- Electronics, Microelectronics
  - Network Technologies (Wireless, Wi-Fi, Bluetooth)
  - Electronic Commerce, Electronic Payment, Electronic Signature
  - E-Learning
  - IT Applications for Health
  - GIS Geographical Information Systems
  - Content Provider
  - Mobile Entertainment
  - Computer Games
  - 3D Media
- 

##### Collaboration sought

Commercial Agreement, Licence Agreement, Technical Co-operation, Research and development

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##### Responsible

Mr Xavier Carrillo Costa

## Digital-Minds S.A

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3030-199 Coimbra

Portugal

**Telephone** +351239700311  
**Fax**  
**E-Mail** paulo.reis@digital-minds.pt



### Company profile

Digital-Minds is Portuguese company, fully committed on I&D in developing mobile solutions, with the most common platforms in the market, enclosing the universe of Mobile Solutions (Data and Voice), applied on the marketing sector.

### Market

Several customers have already trusted in Digital-Minds the implementation of marketing solutions for their business. Some of those are Coca-Cola, Michelin, Axa, RockinRio, etc

## Technology Profiles

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### Mobile Services

#### What we offer

##### Our Vision

Mobility is transforming every aspect of our personal and working lives, changing day to day lifestyles and enriching a multitude of experiences with its mobile phones.

Digital-Minds believes that consumer demand for quicker, better and faster communications through converging marketing media will further increase the need for access to information and services any time, anywhere and in any format.

Digital-Minds intends to be at the forefront of making this possible by enabling global wireless solutions for enterprises and merchants anywhere, via any access method, in any format and across any mobile transaction channels by applying I&D.

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#### What are we looking for

Digital-Minds S.A is looking for National and International partners to integrate on a consortium as a SME Partner in Calls of FP7 related with mobile telecommunications sector. Our role will not be as a leader of the project.

Digital-Minds is also looking partners for mobile solutions for the Portuguese marketing sector, as facilitator to those international companies who need business partners and local representation in Portugal or Spain.

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#### Keywords

- Content Provider
  - Mobile Entertainment
  - Mobile Security
  - Mobile Service Provider
- 

#### Collaboration sought

Manufacturing Agreement, Joint Venture Agreement, Technical Co-operation, Research and development, Licence Agreement, Commercial Agreement, FP7-ICT Project

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#### Responsible

Paulo Reis

## DMAILER SA

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**France**

**Telephone** +33 491293280  
**Fax** +33 491957651  
**E-Mail** sales@dmailer.com



Established in 2001 and located in Marseille, France, Dmailer is a software company specializing in portable backup and synchronization solutions for a range of mobile devices, including USB flash drives, memory cards, external hard disk drives, MP3 players, SIM cards with memory and mobile phones.

The company's flagship product, Dmailer Sync, is currently available in nineteen languages and is sold in over 130 countries worldwide.

It is bundled with SanDisk, Western Digital, Lexar, LaCie, Verbatim and Imation portable storage products on a worldwide basis.

### Technology Profiles

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#### **Portable backup and synchronization solutions for a large range of mobile devices.**

##### **What we offer**

Established in December 2001 and located in Marseille, France, Dmailer S.A. is one of the leading software editors specialized in portable backup and synchronization solutions for a range of mobile devices, including USB flash drives, memory cards, external hard disk drives, mp3 players, embedded phone memory, SIM cards and flash based memory cards for mobile phones (miniSD, microSD, microSDHC, MMCmobile).

Serving both consumers and original equipment manufacturers (OEMs), Dmailer designs, develops, manufactures and markets unique portable backup and synchronization software solutions.

Dmailer also licenses its synchronization engine technology to a number of industry-leading companies.

With flash memory's capability for storing large amounts of data in a compact, removable format, Dmailer's software solutions have helped drive the exponential growth in sales of digital cameras, multi-function mobile phones, USB flash drives, digital audio/video players, and other digital co

##### **What are we looking for**

The French company is mainly interested in business partnership development as commercial and/or licence agreements.

##### **Keywords**

- Data Protection, Storage Technology, Cryptography, Data Security
- Mobile Entertainment
- Mobile Security

##### **Collaboration sought**

Licence Agreement, Commercial Agreement

##### **Responsible**

Mr Anthony Reyes

## DORAL TRADING SOLUTIONS

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6030 NW 99AVE 405  
33178 DORAL

United States

**Telephone**            **305.593-5164**  
**Fax**                    **305.593.5165**  
**E-Mail**                **marinopolitop@hoptmail.com**



Based in Miami, Florida, Doral Trading Solutions (DTS) distributes mobile phones and other related wireless communication equipment with in the United States, Latin America, and Middle East

We handle inventory purchasing and sales of products with a diversity of brands and products. We carry most major manufactures of mobile phones, accessories, video games, MP3, MP4 & MP5, PDA'S and wireless air cards.

### Technology Profiles

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#### Wireless products

##### What we offer

Doral Trading Solutions specializes in distributing wireless products throughout USA, South America, Caribbean & Middle East. The main objective in attending this conference is to find companies willing to expand business overseas penetrating in new territories never explored and the major forecasting & planning for the company's purchasing for the upcoming years.

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##### What are we looking for

Doral Trading Solutions is looking for suppliers in the networking industry to provide the company with competitive pricing on wireless phones, spare parts, accesories, 3G Technology, video & computer games

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##### Keywords

- Electronics, Microelectronics
  - Network Technologies (Wireless, Wi-Fi, Bluetooth)
  - Mobile Entertainment
  - Computer Games
  - 3D Media
- 

##### Collaboration sought

Commercial Agreement, Licence Agreement, Joint Venture Agreement, Research and development

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##### Responsible

Mr MARINO POLITO

## Doral Trading Solutions Inc (DTS)

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6030 NW 99th Avenue 405  
Florida Doral

United States

**Telephone**            **305-593-5164**  
**Fax**                     **305-593-5165**  
**E-Mail**                **gudyalvarez@hotmail.com**

Doral Trading Solutions (DTS) is based in Miami, Florida - United States with many other branches throughout South America, Caribbean & Middle East.  
It specializes in the sales & distributing of the mobile industry technology providing customer with the latest wireless technology and variety of products from many different brands carefully chosen to provide only high quality products.

### Technology Profiles

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#### DTS - Mobile Solutions

##### What we offer

DTS offers a wide variety of mobile solutions to USA, South America & Middle East. We would like to offer future suppliers new business and the chance to explore new territories to expand and increase sales.

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##### What are we looking for

DTS is hoping to locate vendors of materials, equipment or supplies, and interview them in order to determine product availability and terms of sales.

Prepare and process requisitions and purchase orders for supplies and equipment for the upcoming years in the networking industry specially in 3G technology, video & computer games.

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##### Keywords

- Electronics, Microelectronics
  - Network Technologies (Wireless, Wi-Fi, Bluetooth)
  - Mobile Entertainment
- 

##### Collaboration sought

Research and development, Joint Venture Agreement, Licence Agreement, Commercial Agreement

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##### Responsible

Mrs. Gudy Alvarez

## DRACO SYSTEMS

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Catalonia

Telephone            +34935607010  
Fax                    +34935607029  
E-Mail                info@dracosystems.net



DRACO SYSTEMS was founded in 2004 at Barcelona, as a result of the enthusiasm and vision of a group of engineers with wide technical and scientific experience in hardware / software development and management. DRACO focuses on designing and developing advanced technological services and in-house developed products according to our customers' needs, especially in image and video processing as well as system control for industry, security and science. We are classified as an electronic engineering company. Thus, DRACO is the ideal technological partner to provide access to the most advanced solutions giving you high-tech and high-quality while meeting deadlines.

### Technology Profiles

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## Designing and developing advanced technological services and in-house developed products

### What we offer

Our services range from engineering, design, layout, board fabrication, prototype and production assembly & testing. Our hardware components are based on Texas Instrument DaVinci Generation, from who we are Third Party. Our technology enables a broad array of next generation smart devices and embedded applications such as Hand Held Appliances, Medical Devices, Industrial Automation, Wireless Products, Smart Screens, Point of Sale Terminals, IP encoding, IP Smart Cameras, Digital Recorder Platform and Remote Monitoring systems. Our designs provides the state-of-the-art in highest-quality, lowest-cost, fastest time-to-market, reusable, real-time software and hardware development.

### What are we looking for

We are looking for new chipset devices to allow us to develop new platforms for DBV-H. We have developed a GSM/GPRS/GPS module for remote control and telemetry applications for OEM. We look for comercial agreements. We have developed a GSM/UMTS module for secure data transfer. We look for joint ventura and comercial agreements

### Collaboration sought

Technical Co-operation, Manufacturing Agreement, FP7-ICT Project

### Responsible

Ms. Meritxell Gimeno



## Dynamic Consulting International

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28830 San Fernando de Henares

Spain

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**Fax**  
**E-Mail** jose.fernandez@dcj.es



DCI was founded in 1997 in Madrid (Spain) and provides software solutions, consultancy, process outsourcing and maintenance services for Telco, Utilities, Finance and Logistic markets.

Our main activity consist in providing customized solutions to operate and supervise networks, process and correlate heterogeneous data, automate processes, communicate with any standard and proprietary protocol, etc.

Currently DCI has deployed more than 25 solutions in domestic and international customers.

### Technology Profiles

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## Intelligent Network Security Monitoring

### What we offer

DCI offers a group of highly skilled and multi-disciplinary team, together with an state-of-the-art software platform based on intelligent agents, which key characteristics are:

- \* Very short time to market
- \* Real time processing and high performance
- \* Events correlation
- \* Implement standard and proprietary interfaces
- \* Open architecture
- \* High availability and fully scalable

This intelligent agent Platform (IAP) is particularly good at retrieving heterogeneous information from multiple sources (network systems, application servers, firewalls, routers, etc.), normalize, process and display the information in a centralized system that allows supervising the complete network security.

### What are we looking for

We are open to any type of collaboration including – but not limited to –

- \* Final customers
- \* Network Operators
- \* Service Providers
- \* Resellers & Integrators
- \* FP7-IST Project seeking a software solution provider
- \* Hardware manufacturers seeking a partner to provide comprehensive management solutions

Our technology is highly adaptable to other sectors, and it can be implemented to manage and automate operations on any kind of infrastructure and technology.

### Keywords

- Network Security
- Communications Protocols, Standards
- Mobile Security

### Collaboration sought

Research and development, Technical Co-operation, Joint Venture Agreement, Manufacturing Agreement, Licence Agreement, Commercial Agreement, FP7-ICT Project

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**Responsible**

Jose Fernandez

## eBDSoft

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Doctor Tureta 50  
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Catalonia

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Fax  
E-Mail                ebd@ebdsoft.com



eBD is a web application platform that quickly develops any web solutions on multi device systems such as Mobile Phones, PDA and Television.

eBD offers a friendly user experience that makes it easy to develop web applications on any new device.

eBD is a privately owned company, founded in 1997. Headquarters is in Barcelona, but the company has offices in Madrid, Mexico, Miami and San Francisco, and is planning to expand in Europe and Asia.

### Technology Profiles

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#### Multi device Web Technology

##### What we offer

eBD is a web application platform that quickly develops any web solutions on multi device systems such as Mobile Phones, PDA and Television.

eBD offers a friendly user experience that makes it easy to develop web applications on any new device covering all the areas expected in Web 2.0 solutions, including Web TV and video streaming.

##### What are we looking for

eBD is looking for a both technology and business partners.

Technology: We look for partners that complement our Web 2.0 vision such as search engines, mobile hardware device support and partners that can leverage our technology as part of their solution in order to achieve rich and elaborated web/mobile user interfaces.

Business: We look for distributors and system integrators that can recommend/resell our technology worldwide with an attractive collaboration model and bringing high value/success to customers.

##### Keywords

- Electronic Commerce, Electronic Payment, Electronic Signature
- E-Learning
- Digital libraries and content
- IT Applications for Health
- IT Applications for Transport and Logistics
- Content Provider
- Mobile Entertainment

##### Collaboration sought

Technical Co-operation, Licence Agreement, Commercial Agreement

##### Responsible

Mr. Borja Etxebarria

## eBIZ.mobility Ltd

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Israel

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**E-Mail** info@ebizmobility.com



eBIZ.mobility provides a real-time universal payment solution called OneTouch Online Purchasing™ that enables a Telco to monetize the open web by becoming a consumer alternative to PayPal.

OneTouch interfaces as an application to any e-commerce or Service Delivery Platform.

- No direct relationship is needed between the Telco and the merchant
- User authentication is performed directly by the Telco NOT on "its behalf" to prevent fraud.

OneTouch is already live in 21 countries.

### Technology Profiles

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## Alternative Sales Channel for D2C Content and Web Based Commerce

### What we offer

OneTouch Online Purchasing™ simplifies the most complicated aspect of selling online. Merchants can immediately begin selling safely online, without the hassle and security risks involved with accepting credit cards.

With OneTouch Online Purchasing customers can easily pay for the products they want by charging their purchase directly to an existing account at their phone company, mobile operator, Internet or cable service provider, through a pre-paid card or at their bank.

To a Telco or Mobile Operator, OneTouch offers the ability to monetize consumers as they surf off-off-portal.

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### What are we looking for

This solution uses innovative and unique technology. The solution is commercial and we are looking to expand its market presence through partners.

Partners Sought: Telcos, Mobile Network Operators, software distributors, content aggregators, and Software Integration providers. In the Telecom- Mobile, Billing and Operational Support System industry sectors. For joint solution engineering and distribution.

Worldwide partners are sought.

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### Keywords

- Database Management, Data Mining
  - Electronic Commerce, Electronic Payment, Electronic Signature
  - Content Provider
  - Mobile Entertainment
  - Mobile Security
  - Mobile Service Provider
  - Computer Games
  - 3D Media
- 

### Collaboration sought

Technical Co-operation, Joint Venture Agreement, Licence Agreement, Commercial Agreement, FP7-ICT Project

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### Responsible

Mr. Jeremy Kagan

## EEN Wallonie Europe c/o BEP

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**5000 Namur**

**Belgium**

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**E-Mail** gar@bep.be



BEP (the Namur Province Agency for Economic Development) dedicates all its efforts to the economic and social development of the Namur province as a whole. Vis-à-vis SMEs, BEP's core business is centred on its work as a project turn key operator. Its interventions focus on innovative projects for business creation and development, yielded added value, providing job prospects and open to internationalisation. Within this framework, it also manages several business accommodation infrastructures.

### Technology Profiles

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## EEN Wallonie Europe

### What we offer

Enterprise Europe Network services

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### What are we looking for

European partnerships for Walloon companies

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### Collaboration sought

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### Responsible

Gianluigi ARIALDI

## EKOPLC

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**Cecilio Metelo 5**  
**07003 Palma de Mallorca**

**Spain**

**Telephone** +34902876614  
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**E-Mail** [jpocalles@ekopl.net](mailto:jpocalles@ekopl.net)



EkoPLC is a leading technology provider of PLC Networks (Power Line Communications). We develop software solutions to manage data, voice and video networks over existing cabling infrastructure.

Our HQ are based in Palma de Mallorca, Spain, and our market target segments are hotels , hospitals and cruiseships .

We are looking for IT integrators for international expansion .

### Technology Profiles

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#### Network service management platform

##### What we offer

EkoPLC offers comprehensive network service management platforms designed for service providers, enterprises and municipalities needing rapidly deployable, scalable multiservice solutions to easily manage data and voice services over PLC , WiMAX, Metro wireless and WiFi networks.

EkoPLC's comprehensive, feature-rich service management and delivery platform encompasses subscriber management, billing, access control and network management & monitoring. Their multiservice architecture provides a single, scalable platform to meet the needs for Public Wifi, Guest internet access, etc. Our products are :

EkoBox : Internet Access Gateway

EkoSuite : The Service Management Platform (SMP) is the state-of-the-art base for delivering carrier-grade broadband access services in large public, semi public and private access zones. The platform facilitates for easy and scalable service delivery, administration and monitoring.

##### What are we looking for

We are looking for IT integrators providing network and hotspot solutions to our target segments : hotels, hospitals , education centers and cruiseships.

Our software solutions can complement your service offering with an scalable , hassle-free platform.

In the other side, we are looking for partners to deploy a femtocell network using powerline communications as backbone.

##### Keywords

- Network Security
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- IT Applications for Health

##### Collaboration sought

Commercial Agreement, Technical Co-operation

##### Responsible

Mr Josep Pocalles

## Elondra

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c/ Sant Joan de La Salle 42  
08022 Barcelona

Catalonia

**Telephone**            **933886235**  
**Fax**  
**E-Mail**                 **thyronne.winter@elondra.com**



Elondra is an research and development company focused on mobile business applications. Their most succesfull Technology to date, BASEMOVIL. allows different applications the interaction with a office centre via a mobile telephone. Elondra´s pre sale application bmSales, gives on the field sales people an economic tool on their familiar mobile phone that has a complete list of his customer, product and prices and even allows sending in orders without the need of great infrastructure or investment

### Technology Profiles

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#### **Basemovil offers mobility to SME on a mobile phone, be a distributor, be a partner.**

##### **What we offer**

Elondra developer of Basemovil technology for mobility on mobile phones, has a short but succesfull interaction with different ERP´s to offer smaller clients the same flexibilitly, acuracy and cost reduction of mobility in regular moblie phone.

1. We have alligned with ERPs and their distributors all over spain gaining more clients succesfully.
2. BmSales offers a pre-sale application offline in your mobile phone with all your client, products, routes, prices and stock and the ability to use that information to make and send in orders.
3. On the field sales people, our experience has been in sales distribution, food and beverage and vending.
4. Because bmSales is used on a mobile phone the investment cost are close to null in most companies, the simplicity makes installation quick and easy avoidint long and complicated consulting hours and reducing the friction between ERP consultants and clients. Easy, quick and cost saving

##### **What are we looking for**

We are looking for Partners in the Telecom, ERP and the cosultancy sector.Our applications interacts with various pieces to offer a cheap and simple solution.

1. With Telecom´s we are looking for a Distribution partner
2. With ERP´s we are looking for a integration and Development.
3. With Consultancy Firms, we are looking for both distribution and development.

We are trying to expand are reach outside of Spain and within Spain. We offer an attractive service and an attractive business model and revenue share disposition.

##### **Keywords**

- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
- IT Applications for Transport and Logistics

##### **Collaboration sought**

Research and development, Technical Co-operation, Joint Venture Agreement, Licence Agreement, Commercial Agreement

##### **Responsible**

Mr. Thyronne Winter

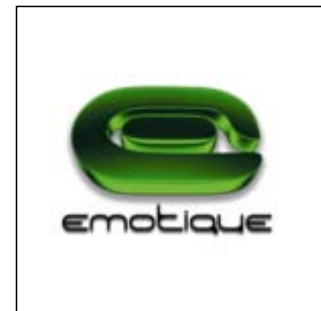
## emotique s.l.

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taquigraf serra 29  
08029 barcelona

Catalonia

Telephone +34 93 495 04 08  
Fax  
E-Mail [juan@emotique.com](mailto:juan@emotique.com)



1. Geographical location: Barcelona
2. Type of organisation: R&D laboratory, consultancy, multimedia services
3. General information: created 3 years ago, Emotique works in all sectors, offering multimedia solutions and consultancy. Since then, its growth is considerable and unstoppable. It recently created two new offices in Brazil and Colombia.

### Technology Profiles

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#### emotique

##### What we offer

1. know how: latest technology application and services
2. audiovisual and software development
3. any brands who look for technology services
4. We develop internally our technology and have registered the exclusivity of some of our applications, which means we are the only on the market to provide them. we are fast and responsive, but cheap also as we have low costs (small company with high results)

we also work on a R&D which means we look for economic support to help us develop it better and further.

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##### What are we looking for

If you are looking for a particular technology:

1. Multiple Software development
2. Any brand
3. Research, prototype, beta-tested, etc.

If you are looking for a partner:

1. Money investor
  2. we don't care as long as it will give an economic input
  3. Only desire to invest in R&D through our laboratory
- 

##### Keywords

- Electronics, Microelectronics
  - Network Security
  - Data Protection, Storage Technology, Cryptography, Data Security
  - Communications Protocols, Standards
  - Network Technologies (Wireless, Wi-Fi, Bluetooth)
  - E-Learning
  - Digital libraries and content
  - Mobile Entertainment
  - Mobile Service Provider
  - Computer Games
  - 3D Media
- 

##### Collaboration sought

Commercial Agreement, Licence Agreement, Joint Venture Agreement, Research and development

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**Responsible**

Sr Juan Coll

## ENEO LABORATORIES, S.A.

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C/Gaspar Fàbregas 81  
Barcelone 08950 Esplugues de Llobregat

Catalonia

**Telephone** 34 93 224 0500  
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ENEO LABS, a Techfoundries S.A. company founded in Barcelone in 2002, develops and provides Ambient Intelligence Services and Applications, based on Home Comfort, Security and Multimedia Appliances and Services. All these products, services and platforms are designed to be User Centric and to provide to the user the remote management and control of all the existing devices and technologies in the home from different interfaces, such as mainly Mobile-Wifi phones and TV platforms.

### Technology Profiles

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#### Intelligent Ambient Home Appliances and Services

##### What we offer

Software Development for Intelligent Ambient Services and Applications.

We develope plafforms and systems for the design of user interfaces such as mobile-wi-fi and TV devices.

All these systems are designed to provide the remote control of the services and applications provided in the home (confort or security services, p.e.).

All ENEO developements are based on open source platforms as well as international Standards, such as OsGi. It provides us the flexibility necessary to implement software license distribution processes and to reach other kind of challenges in cooperation with other services providers and other companies developing complementary applications and services.

##### What are we looking for

We are looking for a partner:

Ideally it should be a service provider, mobile operator or any other service provider related with the mobile business.

ENEO would license software and the partner may distribute final services and front-office interfaces for the users.

We may have the necessary expertise and profiles to operate, both in Spanish and European Market.

##### Keywords

- IT Applications for Health
- Mobile Service Provider

##### Collaboration sought

Commercial Agreement, Licence Agreement, Joint Venture Agreement, Research and development

##### Responsible

Mrs. M.Carmen Fernández

## Enterprise Europe - East of England (EECIP)

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St John's Innovation Centre Cowley Roa  
CB4 0WS Cambridge

United Kingdom

Telephone +44 845 313 2547  
Fax +44 1223 420844  
E-Mail [h.pavel@businesslinkeast.org.uk](mailto:h.pavel@businesslinkeast.org.uk)



As part of the Enterprise Europe Network, we are a free support introducing East of England and European companies, the aim being technical and business partnerships.

### Technology Profiles

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#### Business matchmaking and introductions

##### What we offer

We assist European companies to identify matching and complementary technologies, expertise, and marketing channels. We provide some market research and access to our own contacts network. To a lesser extent, we help find partners for European projects.

##### What are we looking for

Responsive companies who have an expansion plan for the UK, or looking for technology and business partners in the Cambridge cluster and the surrounding counties.  
R&D institutions and universities who need a UK partner.

##### Keywords

- Electronics, Microelectronics
- Network Security
- Data Protection, Storage Technology, Cryptography, Data Security
- Database Management, Data Mining
- Communications Protocols, Standards
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Electronic Commerce, Electronic Payment, Electronic Signature
- E-Learning
- Digital libraries and content
- Signal Processing (speech, sound, image)
- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
- IT Applications for Health
- IT Applications for Transport and Logistics
- ICT for Independent Living and Inclusion
- GIS Geographical Information Systems
- Content Provider
- Mobile Entertainment
- Mobile Security
- Mobile Service Provider
- Computer Games
- 3D Media

##### Collaboration sought

Research and development

##### Responsible

Mr Hendrik Pavel

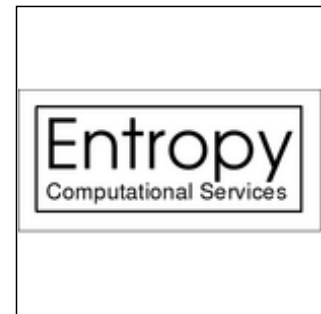
## Entropy Computational Services

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C/ Madrid 2, 2-B  
28901 Getafe (Madrid)

Spain

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**Fax**  
**E-Mail** rafael.garcia@entropycs.com



Entropy Computational Services is a SME based in Madrid that provides leading-edge web services in education and entertainment markets. The web services provided by Entropy are based on the creation of mobile social networks and mobile social casual games, and they are the result of an ambitious research program.

### Technology Profiles

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#### Mobile social networks and mobile social casual games

##### What we offer

We develop web-based and mobile-based social networks for niches (vertical social networks), and social casual games for mobile phones and social containers (Facebook, MySpace, ...).

We deliver our products mostly on iPhone and Android.

##### What are we looking for

We are looking for:

- Research partners for an FP7 or Eureka project proposal
- Technology partners
- customers wanting to create their own niche social network
- game editors want a social game development for iPhone or a social container

##### Keywords

- E-Learning
- Mobile Entertainment
- Computer Games

##### Collaboration sought

Research and development, Technical Co-operation, FP7-ICT Project

##### Responsible

Mr Rafael Garcia

## entumovil.net

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**Catalonia**

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**E-Mail** salvador@entumovil.net



Development of content for mobile:

- Editing WAP sites (games, directories, adult, videos, casino)
- Editing video portals 3G. (adult, tarot)

### Technology Profiles

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#### Promotion of content for WAP

##### What we offer

Our mission is to provide the best mobile content to support WAP.

At the moment we have more than 1 million WAP users per month, and deliver something more than 4 million WAP pages per month.

We have qualified traffic through our own WAP portals for different types of mobile content: games, casinos, videos, adult music, mobile social networks, tarot, mobile tv ...

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##### What are we looking for

We looking partnership Agreement to promote content with our traffic wap in countries like: Spain, United States, Argentina, Mexico and other countries with Spanish-speaking. through a model of revenue share, following a philosophy 'win win' :)

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##### Keywords

- Content Provider
  - Mobile Service Provider
- 

##### Collaboration sought

Joint Venture Agreement, Licence Agreement, Commercial Agreement

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##### Responsible

Salvador Gonzalez

## EPIC-UPC

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08034 Barcelona

Catalonia

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**Fax**  
**E-Mail**                 **ealarcon@eel.upc.edu**



The EPIC group (Energy Processing Integrated Circuits) at the UPC (Technical University of Catalunya, Barcelona) focuses scientific research and technical consulting activities on on-chip advanced power management techniques, including system-level and circuit-level designs particularly targeting battery-operated mobile terminals for next-generation multistandard applications. Current activities encompass designing high-efficiency high-density miniaturized power converters for system-on-chip implementation of mobile terminals. Particular focus applies those on-chip converters to high-efficiency high-linearity RF power amplifiers in polar transmitters for next generation terminals with multistandard capabilities.

Prospective topics encompass wireless energy transfer, supply of nanodevices and bio-nano-communications.

### Technology Profiles

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## Adaptive on-chip power management targeting battery-operated multistandard mobile terminals: applica

### What we offer

The offered technological know-how is two-fold, addressing both miniaturized on-chip high-efficiency power converters for advanced power management in systems-on-chip for portable applications, as well as their application to high-linearity high efficiency polar RF transmitters targeting battery-operated mobile terminals.

### What are we looking for

We seek an IC design company and mobile terminals design houses interested in using our technology to increase battery life through adaptive on-chip power management oriented to battery-operated mobile terminals and handheld devices, with particular emphasis in high-efficiency high-linearity RF transmitters.

Areas of application and customers target groups for this technology: Customers of battery-operated mobile terminals and other handheld devices.

### Keywords

- Electronics, Microelectronics

### Collaboration sought

Research and development, Technical Co-operation, FP7-ICT Project

### Responsible

Dr. Eduard Alarcon

## Escola Universitaria Politècnica de Mataró

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08303 Mataró

Catalonia

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Fax  
E-Mail                barberan@eupmt.cat



Mataró School of Engineering (EUPMT) is situated in Mataró, a Mediterranean Town 30 Km. North of Barcelona (Catalonia Autonomous Region, Spain). It is an institution that belongs to Mataró Town Hall and is associated to Catalonia University of Technology (UPC). It has about 900 students and, since 1982, they can carry out first-cycle (three years) engineering studies in technological (IT) fields such as Electronics, Computing and Telecommunications, Networking, specialities that have great future prospects and are widely demanded in industry.

### Technology Profiles

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## Escola Universitaria Politecnic de Mataro

### What we offer

The College's teaching structure is organized in Departments and Sections that monitor the teaching of the different subject-matters and R+D activities. These are the following:

-Electronics and Automation Department

- \* Electronics Section
- \* Automation Section
- \* Physics and Electrical Engineering Section

-Management Computing Department

- \* Languages Section
- \* Computing Systems Section
- \* Company and Statistics Section

-Telecommunications and Computer Architecture Department

- \* Computer Architecture Section
- \* Networking Section
- \* Mathematics Section

Technology transfer enables academic staff to carry out research tasks or to give scientific and technical advice to . It includes the participation of departments in diferent EU Projects.

### What are we looking for

We are interested in partners to:

Technology transfer enables academic staff to carry out research tasks or to give scientific and technical advice to . It includes the participation of departments in diferent EU Projects.

### Keywords

- E-Learning

### Collaboration sought

Research and development, Technical Co-operation

### Responsible

Professor Pere Barberan

## Escore Software

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78300 Poissy

France

Telephone           +33 1 39 223 014  
Fax  
E-Mail                franck.becker@escore-golf.fr



Escore Software is a French developer and editor of a sports software downloadable on mobile phones and pocket PCs.

The software enables the user to record his scores & match statistics, analyze his performances, organize challenges with his friends and chat with them on a dedicated forum (among other functions)

Escore Software is an official Microsoft web partner looking for integration and adaptation of its software.

### Technology Profiles

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#### Escore Software - The Personal Sports Software for Mobile Phones and Pocket PCs

##### What we offer

Escore Software is a French developer and editor of a sports software downloadable on mobile phones and pocket PCs.

The software enables the user to record his scores & match statistics, analyze his performances, organize challenges with his friends and chat with them on a dedicated forum (among other functions)

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##### What are we looking for

Escore Software is an official Microsoft web partner looking for integration and adaptation of its software on mobile phones and pocket PCs.

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##### Keywords

- Content Provider
  - Mobile Entertainment
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##### Collaboration sought

Licence Agreement, Commercial Agreement

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##### Responsible

M. Franck Becker



## Eseco Systems

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34400 Lunel

France

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**Fax** +33 4 67 71 06 41  
**E-Mail** [ivan.lovric@eseco.fr](mailto:ivan.lovric@eseco.fr)



ESECO SYSTEMS is an SME from the south of France, specialized in the distribution of security, safety, and risk protection systems. This is possible by using brand-new telecommunication technologies, M2M, and embedded systems. The developed systems use the most advanced research technologies on distributed and secured modeling (Web 3.0, wireless M2M, components, secured agents, virtual society, artificial intelligence, software and cognitive radio). The company ESECO SYSTEMS is a spin-off of ORANGE.

### Technology Profiles

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#### E-Secure Control, The Web3.0 solution for Security and Risk Protection

##### What we offer

Our product family E-Secure Control allows the constitution of a fully secured distributed security system with wireless multi-communicating modules having their own intelligence and reorganizing capabilities. The multi-agent system is error-tolerant and automatically reorganizes itself to stay operational in every circumstance. In case of mistake of a function or destruction of one of the sensors, the overall system remains active and efficient. The intelligence is embedded in each module (detector, camera,...). E-Secure concentrates all the advantages of the emerging Web3.0, M2M, Software Designed and Cognitive Radio technologies to provide intelligent and reliable security, risk protection, and videosurveillance services.

##### What are we looking for

We're looking for partners in areas such as: industrial security, natural sites security, isolated sites security, no-patrolable area security.

We are looking for technologies concerning security integrators but also electronic integrators (GSM, IP, VOIP, WIFI, ect.).

##### Keywords

- Network Security
- Data Protection, Storage Technology, Cryptography, Data Security
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Signal Processing (speech, sound, image)
- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
- IT Applications for Transport and Logistics
- Mobile Security
- 3D Media

##### Collaboration sought

Research and development, Technical Co-operation, Licence Agreement, Commercial Agreement

##### Responsible

Mr Ivan LOVRIC

## Esju Oy

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**Konekuja 8**  
**90630 Oulu**

**Finland**

**Telephone**            **+358405510649**  
**Fax**  
**E-Mail**                 **kalervo.lassila@esju.com**



Esju Oy is a private high-tech enterprise, founded in Finland in 1991. Esju's line of business comprises electronics product development, consultancy, research and training as well as EMC laboratory services. Our key customers operate in the following industrial sectors:

- Telecommunication
- Defence
- Process automation
- Healthcare technology

### Technology Profiles

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## Expertise in Demanding RF and EMC Design areas

### What we offer

A Finnish company, specialized in product development and research in demanding RF (Radio Frequency) equip-ments, offers services in RF and EMC Design (Electro Magnetic Compatibility) areas. Services range from short-term expert consultation to comprehensive project management and implementation according to the individual needs of each partner.

Company's development services include:

- RF technology: Power amplifier and linear power amplifier design (PA/LPA), Transmitter and receiver de-sign (Tx/Rx), LNA design, EMC design and evaluation, RF modeling and simulation.
- Research Services: EMC / EMI / Isolation studies (DC-RF), RF studies.
- EMC: EMC simulation, EMC laboratory services, EMC measuring services, EMC specialist services

Company's advanced design techniques combine circuit simulations, 3-D electromagnetic simulations and meas-urements in a unique way for accurate and robust designs. This guarantees excellent yield and reliability. Com-pany's methods are esp

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### What are we looking for

Partners are sought for technological co-operation in EMC and RF Design areas.

- Utilization of RF and EMC Design and simulation know-how in electronic product development projects
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### Keywords

- Electronics, Microelectronics
  - Communications Protocols, Standards
  - Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
  - IT Applications for Health
- 

### Collaboration sought

Technical Co-operation, Licence Agreement

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### Responsible

Mr. Kalervo Lassila

## Espiral Informatica,S.L.

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47008 Valladolid

Spain

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Fax  
E-Mail                 angel@espiralinformatica.net



Please replace this text with a short description (max. 500 characters) of your organisation including the following points:

1. Geographical location SPAIN
2. Type of organisation (i.e. industry, service, technology centre, consultancy, research institute) CONSULTANCY & SOFTWARE DEVELOPERS
3. General information (i.e. main activities, market segments, RTD potential, history) EGOVERNMENT DEVELOPERS

### Technology Profiles

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#### egovernment developers

##### What we offer

We are egovernment developers specialists  
Our product is developed according to UE standards using JAVA, XML, and ebXML and Web Services. It automates citizens questions and claims, and surveillance processes. All processes are highly integrated.

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##### What are we looking for

We are looking for mobility solutions and ebXML applications in order to improve our products.  
(start of partnership, expertise required)

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##### Keywords

- IT Applications for Health

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##### Collaboration sought

Licence Agreement, Research and development

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##### Responsible

Angel Peña

## EUROSERVICIO

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**C/ CONSELL DE CENT 383**  
**08009 BARCELONA**

**Catalonia**

**Telephone**            **629363626**  
**Fax**                    **934877686**  
**E-Mail**                **JMC@EUROSERVICIO.COM**

1. Barcelona
2. Type of organisation TECHNICAL SERVICES
3. ELECTRONICS, MOBILE, TELECOMMUNICATIONS

Company with more than 20 years of experience in the field of electronics and telecommunications, located in Barcelona with a branch in the Zona Franca.

Our experience is technical support during these 20 years we have developed for Telefonica of Spain, Sanyo, Telyco, Sagem and other manufacturers of prestige.

We are also manufacturers of personal security products and professional of apparatus to measure and in small series.

### Technology Profiles

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## Keepertalk - TECHNICAL TELECOMMUNICATIONS SERVICE

### What we offer

PROVIDE TECHNICAL ASSISTANCE SERVICE

Keepertalk

Control device to potential staff and / or potential health problems, based on GSM technology.

The keepertalk is an interface between the person and the health center, emergency department or family doctor.

What mission of this device is already pre-warning of any abnormal circumstances that occur in order to meet the alleged patient with the utmost urgency.

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### What are we looking for

Telecommunications Companies that need technical assistance services in Spain

We are looking for investment partners and technology partners to complete the first phase of the product to launch to the market by the end of 2009

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### Keywords

- Electronics, Microelectronics

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### Collaboration sought

Technical Co-operation

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### Responsible

JOSE MARIA CAÑELLAS

## Expandium

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France



Expandium is located in France and provide Telecom operators with quality of service tools based on protocol analysis.  
Our company has a big part of R&D.  
Our main activities are the all the GSM protocols (2G, 3G) and we also work with the GSM-R

### Technology Profiles

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#### Multi OS protocol analysis

##### What we offer

High value services based on protocol analysis

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##### What are we looking for

I'm looking for providers of tapping equipment to capture all the GSM trafic. It can be 2G, 3G, R4, optic fiber tapping equipment.  
We will integrate theses equipments in our solutions.

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##### Keywords

- Communications Protocols, Standards

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##### Collaboration sought

Research and development

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##### Responsible

M Daguin Christophe

## Experientia srl

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via Cesare Battisti 15  
10123 Torino

Italy

**Telephone**            **0039-011-8129687**  
**Fax**                     **0039-011-8134121**  
**E-Mail**                 **info@experientia.com**



Experientia is an international experience design consultancy company, based in Turin-Italy, helping companies and organisations to innovate their products, services and processes by putting people and their experiences in the first place. Experientia team consists of experts in experience modelling, design, technology and usability. Among our clients there are Alcatel-Lucent, Condé Nast, Expedia, Ferrero, Fidelity International, Haier, Kodak, Microsoft, Nokia, RIM, Samsung, Swisscom, Vodafone.

### Technology Profiles

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## Interface Design, evaluation and prototyping for mobile applications

### What we offer

Experientia concentrates its activities in five areas, which are all driven by a total attention to the end-user, the person that is at the heart of what we do. These five areas are: foresight (research and development of people-centred innovation scenarios), understanding (in-depth analysis of people's needs through qualitative research methods such as ethnographic observation and contextual inquiries), design (people-centred strategies, concept and design development), prototyping (iterative prototype development from paper to video to software and hardware) and testing (comprehensive user testing).

Experientia is a very active communicator and has through its professional blog – Putting People First – gained an international reputation as an insightful and respected voice in the field of user experience design.

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### What are we looking for

We are looking for potential partners as per the following:

- innovative companies willing to improve the design of the interface of their products
  - marketing driven companies willing to improve their analysis capabilities
  - technology oriented companies willing to start using User centred design approaches to innovate their own products
  - software companies using agile programming techniques and willing to explore the use of agile user centered approaches to the design of their software
  - large companies which are looking for SME companies to participate in the FP7-ICT 5th and 6th calls
- 

### Keywords

- Electronics, Microelectronics
  - Electronic Commerce, Electronic Payment, Electronic Signature
  - Digital libraries and content
  - IT Applications for Health
  - IT Applications for Transport and Logistics
  - ICT for Independent Living and Inclusion
  - Mobile Entertainment
  - 3D Media
- 

### Collaboration sought

FP7-ICT Project, Commercial Agreement, Research and development

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### Responsible

Dr Michele Visciola

## EXTRA LIVE

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rue fbg poissonniere 10  
75010 paris

France

Telephone            0140268110  
Fax  
E-Mail                jb@extra-live.com



Based in Paris, EXTRA LIVE is an innovative publisher in Mobile Entertainment in Europe.  
We create, develop and publish games, applications and solution on Java, iPhone/iPod and WinMe platforms.  
We have partnership with strong franchise like Tour de France, Click & Shoot, Tringo/Second Life...  
We also work on Anime, Mangas and Comics Solution.

### Technology Profiles

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#### Game and Manga Multi platform solutions

##### What we offer

We have developed a framework and production tools to produce and optimised the porting for any mobile application solutions.  
We distribute the content through connected applications and ODP.

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##### What are we looking for

We are looking for billing multiplatform solution to integrate within our distribution solutions.

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##### Keywords

- Digital libraries and content
  - Content Provider
  - Mobile Entertainment
  - Computer Games
- 

##### Collaboration sought

Commercial Agreement, Licence Agreement, Technical Co-operation, Research and development

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##### Responsible

Mr JEROME BELL

## Extransit

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Isafjordsgatan 22, B 5tr  
164 40 Kista Kista

Sweden

Telephone +46 8 556 30 00 0

Fax

E-Mail [per@extranet.com](mailto:per@extranet.com)



Extransit is based in Kista outside Stockholm and provides a software platform and services that aids content providers in designing, developing deploying and maintaining mobile applications where dynamic UI, instant interaction, remote start and push are important features. We have been active since 2001 and have customers within industrial and medical sectors as well as consumer and entertainment. More info at [www.extransit.com](http://www.extransit.com).

### Technology Profiles

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#### Fast track to interactive mobile applications

##### What we offer

Since our development started 2001, our platform have evolved into a solution where usability, responsiveness, easy in installation and setup as well as good look-and-feel are key factors.

Our platform includes development tools, application server and mobile client libraries that provides authors of services or user interfaces the shortest path possible from an idea to a deployed mobile application. The platform is flexible and we have delivered software for e.g. news and financial information, industrial and medical applications, e-learning, fun and entertainment, as well as full phone GUIs.

Compared to any alternative we know of, our platform offers the unmatched quickest and least expensive way for prototyping and initial test group change management of mobile applications. Our platform also include several unique features, such as remote wake-up of applications, very quick interaction between phones or between phones and fixed objects such as billboard signs.

##### What are we looking for

We are looking for partners that are willing to sell our platform or host services based upon it on a revenue share basis, and partners that see that our technology would complement their existing, where OEM agreements can be of interest.

##### Keywords

- E-Learning
- IT Applications for Health
- IT Applications for Transport and Logistics
- Content Provider
- Mobile Entertainment

##### Collaboration sought

Commercial Agreement, Joint Venture Agreement

##### Responsible

Per Leine



## eyeOS

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**08640 Olesa de Montserrat**

**Catalonia**

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**Fax**  
**E-Mail**                **llorenc@eyeos.org**



eyeOS is placed in Barcelona Area. Created 2 years ago and is having an exponential growth.

- Main busines: Services to Governments, Educational Institutions and local companies around the eyeOS Platform and its virtual desktop web-based, developing cloud computing solutions.
- Research activities: Cloud computing, web operating systems, virtual desktop web-based.
- Industry sector: IT Applications Development, specially more affordable mobility solutions than the existent.

### Technology Profiles

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#### eyeOS team

##### What we offer

eyeOS is an open sourced Cloud Computing operating system. With eyeOS, the user has a full desktop accessible from a single web browser to work from a computer or mobile phone.

From the eyeOS desktop, the user can access all his files (that have been previously synchronized with eyeSync) and will be able to work with them (with Microsoft Office and Openoffice formats support). The user will also have some PIM and Network applications (calendar, contacts, e-mail, public/private boards, ftp clients, proxied browser...)

The main eyeOS objective is to create and offer a powerful solution that can compete technically with the traditional virtualization, offering much lower servers usage: traditional virtualization requires usually 1 server per 30-35 active connections and eyeOS, since its web-based and without persistent connections, requires one server per 500-700 active connections.

The main points in eyeOS are:

- Platform to develop apps included: the eyeOS toolkit handles t

##### What are we looking for

We are looking for comercial or developers partners for the following sectors:

- Education
- Public administration and big companies.
- Local companies

Partner tasks, depending on compay profile, would be some of the following:

- Comercial contact
- Implementing projects
- Development on eyeOS platform
- Customers support

##### Keywords

- Database Management, Data Mining
- Communications Protocols, Standards
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- E-Learning
- IT Applications for Health
- Mobile Entertainment

##### Collaboration sought

Technical Co-operation, Joint Venture Agreement, Licence Agreement, Commercial Agreement, FP7-ICT Project

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**Responsible**

Mr Llorenç Vallès

## Farell Instruments

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**08110 Montcada i Reixac**

**Catalonia**

**Telephone** +34 935 725 250  
**Fax** +34 935 725 260  
**E-Mail** sales@farell-i.com



Farell Instruments is a Spanish company dedicated to the design and manufacturing of wireless telemetry equipment. Its main activities are present in the water management and energy markets.

Since 1993, Farell has developed a complete portfolio of application specific solutions, where reliability and low power consumption have always been present.

### Technology Profiles

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#### Farell Instruments - Wireless Telemetry

##### What we offer

As experts in wireless telemetry equipment, we offer solutions for a huge number of applications.

We own quality low power radio equipment, suitable for applications where energy supply is difficult to obtain. Providing reliable communications at a very low maintenance cost.

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##### What are we looking for

We are looking for expert partners in the wireless market that can help us introduce new wireless technologies in our product portfolio, always with the aim of telemetry applications.

We are also looking for partners that can integrate and distribute our current product portfolio, adding value to our product and the final user with installation and maintenance services in water and energy markets.

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##### Keywords

- Electronics, Microelectronics
  - Communications Protocols, Standards
  - Network Technologies (Wireless, Wi-Fi, Bluetooth)
- 

##### Collaboration sought

Research and development, Technical Co-operation, Manufacturing Agreement, Commercial Agreement

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##### Responsible

Mr. Jordi Ferri

## Fast-Impact Solutions

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via Silvestro Gherardi 59  
00146 Rome

Italy

**Telephone** +303202770923  
**Fax**  
**E-Mail** [afast@fast-impact.com](mailto:afast@fast-impact.com)



We are a start-up, based in Rome, working mainly, for now, with the main public administrations, providing consultancy and innovative web 3.0 solutions.

We develop Ad-Hoc solutions to help our customers reach their innovation goals, in the most stunning and high impact manner. We propose personalized mobile applications and solutions, Interactive avatars as on line assistants, widgets that allow also viral marketing, cross communication strategies and all that is need to create A Fast- Impact ROI!

### Technology Profiles

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## A Fast-Impact Mobile Solutions -Ad Hoc developments

### What we offer

Services and Solutions :

We position ourselves as your strategic ICT innovation consultants and as your technological partner ,we sit down and listen and develop a personalized offering and develop, Ad-Hoc, turn-key solutions with the most advanced technology of the moment, cut out exactly on your companies, real needs and goals.

Our offerings:

- Analysis-Business and Functional
- Innovative Mobile services and applications
- RIA (Rich Internet Applications)
- Cross-communication strategies
- E-doc workflows, SOA (Service Oriented Architecture) & Interoperability
- E-signatures
- Consultancy for BPR transformations, to help you create a powerful paperless, interoperable 3.0 Enterprise
- Customer Relationship Management & Development Strategies
- Innovative e-government, e-health e-com, e-biz, social networking, web 3.0, e-learning, virtual worlds & AI avatars solutions
- Open Source & Java projects
- Personalized developments & outsourcing of specialized man power<

### What are we looking for

We are looking for mobile solutions, which offer frameworks that can offer innovative solutions and quicken the development time of personalized applications, in cross platform technologies.

We are also looking for potential clients and partnerships who would be interested in entering our market, with their solutions and/or proposing our solutions to their market.

We can be interested in VC's and Biz angels, attracted to our market and solution and want to help us grow.

### Keywords

- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Electronic Commerce, Electronic Payment, Electronic Signature
- E-Learning
- Digital libraries and content
- Signal Processing (speech, sound, image)
- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
- IT Applications for Health
- IT Applications for Transport and Logistics
- ICT for Independent Living and Inclusion
- GIS Geographical Information Systems

- Content Provider
  - Mobile Entertainment
  - Mobile Security
  - Mobile Service Provider
  - 3D Media
- 

**Collaboration sought**

Research and development, Technical Co-operation, Joint Venture Agreement, Manufacturing Agreement, Licence Agreement, Commercial Agreement, FP7-ICT Project

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**Responsible**

Alexa Fast

## Faster Imaging AS

**Karenslyst Alle 16D**  
**0278 Oslo**

**Norway**

**Telephone**            **+4797045570**  
**Fax**  
**E-Mail**                 **jan@fasterimaging.com**



Faster Imaging is a Norway, Oslo, based company with a new and unique technology handling maps on a mobile phone with far higher performance and better visual quality than any competitor in the market. We are purely technology focused and have worked with some of the largest companies in the world within the mobile, PND and e-directory market space.

### Technology Profiles

## The worlds best location aware mobile map platform!

### What we offer

The inMAP LBS Platform is a client - server based platform for building map-based applications in the mobile J2ME framework. The client J2ME API is well defined with a lot of functionality and all data are streamed from the server with optional caching locally on the phone.

Some major features:

- Low cost streaming of maps, 20-30 times less data than comparable solutions (Google maps, Nokia maps, etc...)
- High speed PAN, ZOOM and ROTATION of the map
- Dynamic placing of street names
- Same database/server solution for both vector and raster mobile/Web map streaming for broad support of mobile phones and web solutions
- High visual quality by using Faster Imaging Smooth-Edge rendering and FasterFont technology
- Small footprint in the device

### What are we looking for

Partners

- white label mobile application providers
- mobile content providers

Customers

- e-Directories
- Mobile phone manufacturers
- PND manufacturers
- Private and public companies wanting to build a location aware mobile application

### Keywords

- Signal Processing (speech, sound, image)
- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
- GIS Geographical Information Systems
- Content Provider
- Mobile Entertainment
- Mobile Service Provider

### Collaboration sought

Commercial Agreement, Licence Agreement, Joint Venture Agreement, Technical Co-operation, Research and development

### Responsible

Mr Jan Andre Solvang

## fastpay!

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provença 242 entres  
08008 barcelona

Catalonia

**Telephone**            **0034655942333**  
**Fax**  
**E-Mail**                **antonimondragon@hotmail.com**



1. Barcelona
2. Service (but also we develop new tools)
3. Our main activity is to develop and introduce new innovative software applications to any sector where handling of permits and tickets is required. By providing these solutions, we help our clients and partners to grow their revenues and reduce costs through improved service quality and operating efficiency. At all we also offer marketing service, publicity.....allowing us to build quickly ad-hoc solutions.

### Technology Profiles

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#### Mobile solutions

##### What we offer

Fastpay! offers mobile solutions, but mainly mobile payment solutions. Fastpay! also provides mobile marketing services, including development of mobile applications.

We can apply our solutions to any business that wants to offer mobile payment, decreasing expenses and increasing revenues. At all that service has a lot of benefits for the final customer.

Our applications are very easy to install and maintain.

Most businesses are target for those products: application developers, IT professionals, administration and every kind of organizations that look for powerful and effective mobile solutions.

##### What are we looking for

We are looking for companies interested to start with mobile payment.

We are also searching to talk with all mobile operators.

##### Keywords

- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Electronic Commerce, Electronic Payment, Electronic Signature
- Mobile Service Provider

##### Collaboration sought

Technical Co-operation, Commercial Agreement

##### Responsible

CEO Antoni Mondragón Devesa

## Film Corporation 2000, S.A. (IFG)

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**Costa Brava 34**  
**08030 Barcelona**

**Catalonia**

**Telephone** +34933007525  
**Fax** +34933001610  
**E-Mail** ivan@grupoifg.com



1. HQ in Barcelona and offices in Madrid and Lisbon.
2. HOTZIPS is the multimedia brand of IFG. In business for over 20 years, IFG is a leading global soft erotic and adult entertainment company that distributes its content over several platforms including Mobile, Internet, Broadcasting and DVD.
3. Business lines:
  - Content producer
  - Supplier of programming to TV/VoD/Mobile TV
  - Development of mobile and internet servicesSome of our customers are Telefonica, Vodafone, Orange, Canal+ and Ono

### Technology Profiles

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## Mobile and Internet Entertainment

### What we offer

In business for over 20 years, IFG is a leading global adult entertainment company. We distribute our content over several platforms including Mobile, Internet, Broadcasting and DVD.

Some of our business lines are:

- Film Producer (Soft Erotic and Hard adult content).
- DVD distribution.
- Supplier of adult programming to TV/VoD and broadcasters.
- Development of mobile products (mobile sites, mobile TV, video content, java games and videocall).
- Adult & Men magazines content provider.
- Internet services for webmasters.

Our contents and services follow a very strict editorial line aimed at a large adult public audience where our library has over 1500 titles available with different styles.

Some of our customers are Telefonica, Terra, Vodafone, Orange, Digital+, Canal+, Ono, Jazztel, Chellomedia, Grupo Prisa, Grupo Godo, Grupo Zeta, Buongiorno and Zed.

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### What are we looking for

We are looking for tested mobile advertising platforms, java games developers and new mobile TV services to offer to our mobile entertainment customers and carriers.

We are interested in technical cooperation, commercial and distribution agreements.

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### Keywords

- Database Management, Data Mining
  - Electronic Commerce, Electronic Payment, Electronic Signature
  - Digital libraries and content
  - GIS Geographical Information Systems
  - Content Provider
  - Mobile Entertainment
  - Mobile Service Provider
  - Computer Games
- 

### Collaboration sought

Technical Co-operation, Commercial Agreement

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**Responsible**

Mr Ivan Molto

## Fingu Technology Oy

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**Kirkkokatu 14**  
**90100 Oulu**

**Finland**

**Telephone**            **+358451267767**  
**Fax**  
**E-Mail**                **jukka.laitinen@fingu.com**

1. Finland
2. We design and produce mainly base station filters and telecom network RF modules.
3. Fingu Oy is a independent sister company to chinese Wuhan Fingu Ltd since 2008. The operation in Europe is marketing, sales, product design and project management. The production is in China, Wuhan.

### Technology Profiles

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#### RF filters and modules

##### What we offer

1. Telecommunication network RFtechnology
2. Low cost RF technology
3. Mobile network base stations and coverage enhancements
4. Low cost RF technology

##### What are we looking for

1. Latest RF technology innovations to be utilised.
2. Mass production RF units
3. New technologies are needed to have even lower cost and better performance RF modules

partner sought:

1. RF modules area
2. Network infrastructure
3. Research, sales, manufacturing for partner

##### Keywords

- Electronics, Microelectronics
- Network Technologies (Wireless, Wi-Fi, Bluetooth)

##### Collaboration sought

Research and development, Technical Co-operation, Manufacturing Agreement, Commercial Agreement

##### Responsible

Mr. Jukka Laitinen

## FIT - Feel In Technologies

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**Rue Maurice Berteaux 45**  
**78600 Le Mesnil le Roi**

**France**

**Telephone**            **+33 1 39 12 01 64**  
**Fax**  
**E-Mail**                **wb@feelintechologies.com**



FIT - Feel In Technologies is a French company specialized in entry level consumer electronics for the mobile phone market. Their product range includes bluetooth communication kits as well as embedded automobile equipment for mobile phones (among others).  
FIT - Feel In Technologies is looking for distributors of its products, particularly in Southern Europe.

### Technology Profiles

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#### **FIT - Feel In Technologies, provider of Bluetooth solutions for mobile phones**

##### **What we offer**

FIT - Feel In Technologies is a French company specialized in entry level consumer electronics for the mobile phone market. Their product range includes bluetooth communication kits as well as embedded automobile equipment for mobile phones (among others).

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##### **What are we looking for**

FIT - Feel In Technologies is looking for distributors of its products, particularly in Southern Europe.

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##### **Keywords**

- Electronics, Microelectronics
  - Network Technologies (Wireless, Wi-Fi, Bluetooth)
- 

##### **Collaboration sought**

Commercial Agreement

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##### **Responsible**

M. William Bouzemaene

## Fjord

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**Margaret Street 19**  
**W1W 8RR London**

**United Kingdom**

**Telephone** +44 (0)207 291 9900  
**Fax** +44 (0)207 291 9919  
**E-Mail** [info@fjordnet.com](mailto:info@fjordnet.com)

Fjord is Europe's leading cross platform design agency. We create transforming, elegant and simple services that generate profit because they are easy to use. Fjord has worked on industry benchmark experiences such as Yahoo! Go and BBC's iPlayer. Our clients include BBC, HP, Nokia, Orange and Yahoo. We're the only service design company set up specifically to offer user experience solutions across mobile, web and TV. We serve our clients from three offices – London, Helsinki and Berlin."

### Technology Profiles

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## Service Design, User Interfaces and User Experience

### What we offer

What do we do - We create new digital services for our clients

Our mission - Too many digital services and interfaces are complex and difficult to use. Digital convergence also brings complex challenges for our clients. So we focus on elegant simplicity.

Elegant simplicity leads to high usage. High usage leads to revenues. Elegant simplicity is a core focus for Fjord, and it provides real value for our clients.

Elegant simplicity is much harder to achieve than complexity. Many people can complicate, but it takes experience and talent to simplify something without dumbing it down. Elegant simplicity is a focus that applies to everything we do, from strategic problem solving to interface design.

Our Drivers - We have two other driving ideas at Fjord: finding the best people, and finding the best clients and projects.

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### What are we looking for

We are looking for new business opportunities and partners in the area of user experience, user interface and service design.

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### Keywords

- Electronic Commerce, Electronic Payment, Electronic Signature
  - E-Learning
  - Digital libraries and content
  - GIS Geographical Information Systems
  - Content Provider
  - Mobile Entertainment
  - Mobile Security
  - Mobile Service Provider
  - 3D Media
- 

### Collaboration sought

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### Responsible

Mr Christian Lindholm

## Floobs

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Apollonkatu 3 c 17 00100  
00100 HELSINKI

Finland

Telephone            +358503262500  
Fax  
E-Mail                kai@floobs.com



Floobs is startup from Helsinki, Finland. Floobs is developing live streaming platform for event organizers. Platform enables live streaming from web cams, mobile phones and dv-cams to web and other mobile phones.

### Technology Profiles

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#### Live streaming paltform

##### What we offer

We offer live streaming platform which enables live streaming form web cams, mobile phones and dv-cams to web and mobile. We have extensive API which enables different kinds of web and mobile apps to offer more value to their users.

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##### What are we looking for

We are looking for social network services and content partners interested on cooperation.

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##### Keywords

- Mobile Entertainment

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##### Collaboration sought

Technical Co-operation, Joint Venture Agreement

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##### Responsible

Kai Lemmetty

## Fortumo

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**Akadeemia 3 11378397**  
**51003 Tartu**

**Estonia**

**Telephone**            **56666273**  
**Fax**                    **372 56666273**  
**E-Mail**                **fortumo@fortumo.com**



Fortumo OÜ is a startup founded in Estonia in June 2007 and is operating via web portal Fortumo.com.

Fortumo.com is a free web-based mobile services creation, maintenance and monetization portal. It enables creation of new mobile services quickly, at no startup cost, at no monthly cost, at no technical skills required and in several countries at once in Europe and Asia.

### Technology Profiles

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#### Fortumo.com - Free web based SMS-gateway platform

##### What we offer

Fortumo.com is a free web-based mobile services creation, maintenance and monetization portal. It enables creation of new mobile services quickly, at no startup cost, at no monthly cost, at no technical skills required and in several countries at once in Europe and Asia. Fortumo is at the moment available in 12 countries.

##### What are we looking for

Re-selling partners and gateway clients from:

- \* Nordic countries
- \* Baltic countries
- \* Balkans

Connectivity partners from:

- \* South East Asia
- \* Western Europe
- \* USA and Canada
- \* Eastern Europe

##### Keywords

- Electronic Commerce, Electronic Payment, Electronic Signature
- Mobile Service Provider

##### Collaboration sought

Technical Co-operation, Licence Agreement

##### Responsible

MR. Martin Koppel

## France Telecom - Orange Spain

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**08005 Barcelona**

**Catalonia**

**Telephone** +34 656 150 114  
**Fax** +34 656 150 139  
**E-Mail** josep.sole@orange-ftgroup.com



Orange is the key brand of France Telecom, one of the world's leading Global Telecommunications operator. In 2006, Orange became the Group's single brand for Internet, television and mobile services in the majority of countries where the company operates.

France Telecom is one of the top three mobile operator and the number one provider of broadband internet services in Europe, as well as one of the world leaders in providing telecommunication services to multinational companies.

Orange's Online Advertising line of business intends to place Orange as a leader in this new sector leveraging on three fantastic assets. Firstly, Orange websites rank among the world's top 25 most visited, with 58 million unique visitors every month. Secondly, Orange has the rare ability to create advertising campaigns in various media: the Internet, on mobiles and on tv. And finally, Orange knows how to segment and target their audiences. This is exactly what advertisers are looking for. Orange's Online Advertising line of business goal is to massively increase our advertising revenue over the next three years.

### Technology Profiles

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## Mobile Audience and Advertising

### What we offer

Orange's Online Advertising line of business intends to place Orange as a leader in this new sector leveraging on three fantastic assets. Firstly, Orange websites rank among the world's top 25 most visited, with 58 million unique visitors every month. Secondly, Orange has the rare ability to create advertising campaigns in various media: the Internet, on mobiles and on tv. And finally, Orange knows how to segment and target their audiences. This is exactly what advertisers are looking for. Orange's Online Advertising line of business goal is to massively increase our advertising revenue over the next three years.

### What are we looking for

Thanks to our mobile customers, Orange has an advertising media that stands out against the traditional media and the Internet giants. Think about geo-located advertising, for example. This is a decisive asset for Orange to capitalise on.

In order to accomplish Online Advertising line of business goal to massively increase our advertising revenue over the next three years, Orange is keen on receiving opportunities to increase and monetize their audience, especially in the mobile side.

### Keywords

- Database Management, Data Mining
- Digital libraries and content
- Content Provider
- Mobile Entertainment
- Mobile Service Provider

### Collaboration sought

Commercial Agreement, Joint Venture Agreement, Technical Co-operation

### Responsible

Mr Josep Solé

## Fraunhofer ESK

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80686 Munich

Germany

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**E-Mail** [susanne.baumer@esk.fraunhofer.de](mailto:susanne.baumer@esk.fraunhofer.de)



The Fraunhofer Institute for Communication Systems ESK in Munich undertakes applied research and development with a focus on self-organizing communication. The activities of the Fraunhofer ESK are segmented into the automotive, enterprise & carrier communication and industrial communication businesses. The institute offers its customers research and development services backed by extensive expertise and experience in the fields of adaptive communications systems and software methodology.

### Technology Profiles

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#### Toolbox for mobile expert systems

##### What we offer

Today mobile services are usually kept very simple since they have to work on different devices. The scientists at Fraunhofer ESK are working on a toolbox that allows the development of multifunctional and easy-to-operate services. Context- and modal-sensitive templates help to model interaction and to assemble the application. Since the toolbox delivers platform-independent services, takes care of the connection of sensor data and service and takes into the use on the terminal into account, the user can focus on the actual content ([www.esk.fraunhofer.de/EN/events](http://www.esk.fraunhofer.de/EN/events)).

We also completed several projects in designing and developing mobile applications and services, e.g. an intelligent eCoach on the mobile phone ([www.esk.fraunhofer.de/EN/projekte/enterprise/ecoach.jsp](http://www.esk.fraunhofer.de/EN/projekte/enterprise/ecoach.jsp)) or a convergent platform for mobile services (in German: [www.esk.fraunhofer.de/projekte/enterprise/DasganzeBroimHandy.jsp](http://www.esk.fraunhofer.de/projekte/enterprise/DasganzeBroimHandy.jsp))

##### What are we looking for

We are looking for partners from different sectors, who require solutions in the field of ubiquitous assistance. We offer companies support in r&d of mobile applications and convergent services.

Additionally, we are also looking for research partners (SMEs and research institutes) to participate in the upcoming EU call on Lifelong Learning. Potential partners are groups with expertise in the areas of education, psychology, Web 2.0 technology, service providers and manufacturers.

##### Keywords

- Communications Protocols, Standards
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- E-Learning
- Mobile Entertainment
- Mobile Security

##### Collaboration sought

Research and development, Technical Co-operation, FP7-ICT Project

##### Responsible

Susanne Baumer



## Fraunhofer FOKUS

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**10589 Berlin**

**Germany**

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**Fax**                    **+49 30 3463 8000**  
**E-Mail**                **office@fokus.fraunhofer.de**



The Fraunhofer Institute for Open Communication Systems (FOKUS) in Berlin, Germany has been researching and developing communication and integration solutions for partners in industry, research and public administration in the fields of telecommunication, automotive engineering, eGovernment and software development for more than 20 years.

The exhibition at the Mobile World Congress will evolve around personalized IPTV concepts, rich media, IMS and unified communication middleware

## Fraunhofer FOKUS

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**Kaiserin-Augusta-Allee 31**  
**10589 Berlin**

**Germany**

**Telephone** +49-30-3463-7201  
**Fax** +49-30-3463-8000  
**E-Mail** [stephan.steglich@fokus.fraunhofer.de](mailto:stephan.steglich@fokus.fraunhofer.de)



The Fraunhofer Institute for Open Communication Systems FOKUS in Berlin, Germany has been researching and developing communication and integration solutions for partners in industry, research and public administration in the fields of telecommunication, automotive engineering, eGovernment and software development for more than 20 years.

From the idea to the (pre)product:

- \* Communication technologies and services and their interoperability
- \* Architectures and protocols for future communication networks and platforms
- \* Interactive technologies for individual and community-type applications
- \* Integration of processes and IT systems in eGovernment
- \* Measurement and testing of distributed telecommunications systems
- \* Methods for the automation and optimization of software and systems development in the telecom and automotive sectors.

### Technology Profiles

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## Mobile Web Solutions

### What we offer

FOKUS exhibits Rich Interactive Media – a new kind of media services dealing with Telecommunication, Recommendation, Advertisement, interactive Content, Communities, Web2.0, Home Media and the Mobile Web, leading to a new user experience fostered by a perfect amendment of TV and Mobile Devices.

In this context we will present the FOKUS Mobile Widget Runtime for mobile Web solutions.

The Runtime is realized for J2ME CLDC and CDC and supports the following features:

- \* Scalable Vector Graphic (SVG) rendering
- \* DOM Scripting (ECMAScript aka. JavaScript)
- \* Asynchronous server requests (Ajax)
- \* JSON
- \* Server event notification (via SIP)
- \* Satellite-based positioning (via GPS)
- \* Packaged deployment
- \* Credit-based cost control
- \* Keypad and Touchscreen access
- \* Telecommunication services via NGN/IMS – call setup, messaging, rich presence, etc. (experimental)

<http://www.fokus.fraunhofer.de/go/cap>

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### What are we looking for

We offer:

- \* Research and prototype implementations of mobile Web solutions and pre-product studies
  - \* Licenses for: evaluation of the FOKUS Mobile Widget Runtime, embedding into existing applications, or as a code base for customized extensions
- 

### Keywords

- Mobile Entertainment
  - Mobile Service Provider
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**Collaboration sought**

Research and development, Technical Co-operation, Licence Agreement, FP7-ICT Project

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**Responsible**

Anna Kress

## Fraunhofer HHI

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Fraunhofer is the largest organization for applied research in Europe. The Fraunhofer Institute for Telecommunications, Heinrich-Hertz-Institute contributes in different fields of Information Technology with emphases on Photonic Networks and Components, Electronic Imaging Technology for Multimedia and Broadband Mobile Communication. As the right partner for research and developments we demonstrate at our booth three latest developments concerning mobile video communication:

- DVB-H Playout: IT-based Encoder System for Compact DVB-H Playout
- Berlin Field Trial of LTE Advanced Technologies: significant improvements of the capability of mobile radio
- Scalable Video Coding (SVC): H.264 for heterogeneity of devices, access networks and clients

### Technology Profiles

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#### Berlin Field Trial of LTE Advanced Technologies

##### What we offer

The project aims at significant improvements of the capacity of mobile radio. This is achieved using cooperative multi-cell MIMO signal processing for adjacent base stations enabled by a broadband backbone network with low latency. The interference limitation of the cellular access network is removed by cooperative signal processing and the much higher capacity of isolated cells can be realized.

In cooperation with Deutsche Telekom AG, a field trial is conducted in downtown Berlin. At least three base stations are deployed, covering the area around Ernst-Reuter-Platz. Transmission technology is based on 3G LTE, with some extensions towards cooperative transmission.

The project is part of the collaborative project EASY-C sponsored by the German Ministry of Research and Education (BMBF).

##### What are we looking for

- Research and development
- Licence Agreement
- Commercial Agreement

##### Collaboration sought

Research and development, Licence Agreement, Commercial Agreement

##### Responsible

Dipl.-Ing. Jürgen Rurainsky

#### IT-based Encoder System for Compact DVB-H Playout

##### What we offer

DVB-H playout systems can now be set up with reduced cost by minimizing the amount of hardware in a playout system.

Fraunhofer-HHI has developed encoders, capable of running up to eight services on a single machine.

IP-based input of MPEG-2 encoded streams is the key for feeding multiple programs onto a single machine making costly grabber hardware obsolete.

A compact statistical multiplex encoder system with M+N redundancy and seamless IP based switching for failover is demonstrated.

##### What are we looking for

- Research and development
- Licence Agreement
- Commercial Agreement

**Collaboration sought**

Research and development, Licence Agreement, Commercial Agreement

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**Responsible**

Dipl.-Ing. Jürgen Rurainsky

## Fraunhofer ICT Group

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The Fraunhofer ICT Group, with its head office in Berlin, is the starting point for clients from industry and the media who are looking for the right contacts. The strengths of our 17 member institutes are combined and marketed jointly. This networking makes well-aimed, integrated solutions possible from application-oriented research for each specific area of industry: tailor-made IT solutions, expert advice on technology, and prospective research for new products and services.

### Technology Profiles

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#### Mobile assistance, mobile navigation and mobile communication

##### What we offer

Fraunhofer ICT Group, Europe's largest research organization for information and communication technology, is the starting point for clients from industry and the media. Together with our member institutes we are providing solutions in the area of mobile assistance, mobile navigation and mobile communication and other areas of industry: tailor-made IT solutions, expert advice on technology, and prospective research for new products and services.

The ICT Group develops strategies and visions for medium-term research projects. Member institutes are supported in technology transfer and the marketing of research. As a result of international research programmes, our institutes have links with companies and scientific institutions throughout the world.

At GSMA 2009, 7 of our 17 member institutes will represent their latest developments: Fraunhofer ESK, FIRST, FIT, FOKUS, HHI, IIS, and SIT.

##### What are we looking for

Broad Spectrum of Technologies

Employing a total of 3,000 people at its 17 institutes and with an annual budget of approximately 180 million euros, the ICT Group is Europe's largest research association. The technologies in its ten business areas thus also cover the whole value chain:

- \* E-Business
- \* E-Government
- \* Medicine and Life Sciences
- \* Traffic, Transport, and Mobility
- \* Production
- \* Digital Media
- \* Security
- \* Culture and Entertainment
- \* Software
- \* Communication Systems and Interdisciplinary Applications

##### Keywords

- Electronics, Microelectronics
- Network Security
- Data Protection, Storage Technology, Cryptography, Data Security
- Communications Protocols, Standards
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Electronic Commerce, Electronic Payment, Electronic Signature
- E-Learning
- Signal Processing (speech, sound, image)
- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
- IT Applications for Health

- IT Applications for Transport and Logistics
  - ICT for Independent Living and Inclusion
  - GIS Geographical Information Systems
  - Mobile Security
- 

**Collaboration sought**

Research and development

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**Responsible**

Mr. Matthias Fromm

## Fraunhofer IIS

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Founded in 1985, Fraunhofer Institute for Integrated Circuits IIS in Erlangen, Germany, ranks first among the Fraunhofer Institutes concerning headcount and revenues. With the development of the audio coding method MPEG Layer-3, short MP3, Fraunhofer IIS has reached a worldwide recognition.

The Fraunhofer IIS introduces a new powerful and flexible software defined radio platform for distributed antennas. The modular system can be configured e.g. from a single band GSM system to a four band system with GSM900, GSM1800 and UMTS with diversity. A web-interface provides comfortable local and remote configuration, monitoring and control capabilities.

### Technology Profiles

## RF-Design and Software Defined Radio

### What we offer

The high-frequency and microwave technology is one of the key competences of the Fraunhofer IIS. Results flow in projects from the digital radio and embedded communication business areas. The activities concentrate on the development of methods, circuits and systems for the wireless transmission technology. The technological advancements are strongly influenced by the applications. Developments in these areas would not be possible without the base technology of the high-frequency engineering.

Our wide experience in the area of high-frequency circuit engineering, highspeed digital engineering and modern conversion technologies coupled with broad system know-how allows us to develop customer-specific digital transmission systems.

In Barcelona we introduce a new powerful and flexible software defined radio platform for distributed antennas. The modular system can be configured e.g. from a single band GSM system to a four band system with GSM900, GSM1800 and UMTS with diversity.

### What are we looking for

We offer our cooperation on a contractual basis as part of a research and development contract or a license contract. We provide a tender including schedule, fixed price and scope of delivery. Our services cover feasibility studies to product development. An established network with many manufacturers allows us to supply products in small quantities.

We were commissioned to develop HF modules for transmitters, reference receivers and measuring devices for digital radio systems, such as DAB, WorldSpace and XM Satellite Radio, and to perform field tests for the system validation.

### Keywords

- Electronics, Microelectronics
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
- IT Applications for Health
- IT Applications for Transport and Logistics
- ICT for Independent Living and Inclusion

### Collaboration sought

FP7-ICT Project, Technical Co-operation, Research and development

### Responsible

Gerald Ulbricht



## Fraunhofer Institute FOKUS

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The Fraunhofer Institute for Open Communication Systems FOKUS is researching and developing demand-orientated solutions for partners in industry, research and public administration in the fields of

- \* communication technologies and services and their interoperability
- \* architectures and protocols of future communication networks and platforms
- \* interactive technologies for individual and community applications

### Technology Profiles

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## interactive, personalized and converged IPTV and Rich Media Services

### What we offer

European and national R&D programmes – Standardisation – Industry-oriented research, Testing and Development Environments for converged Telecommunication and Media Technologies (IPTV, Rich Media, Web Services, Personalization,...)

#### Human-Centric Applications

- Human- and community-centric service frontends
- User-to-User interactivity
- Multi-device applications
- Multimodal interaction
- Secure terminal-capability exposure
- Application-level connectivity handling

#### Rich Media and Convergence

- Interactive Content
- Content Guides and Metadata Management
- Streaming and Service Control
- NGN based IPTV and Rich Media Services

#### Intelligence Functions

- Personalization and Context-Awareness
- Reasoning and Recommendation
- Communities and Social Network Management

#### Inter Service and Device Collaboration

- Distributed applications and services
- Mashups and Composite Services
- Interworking of heterogeneous devices
- Collaboration Middleware

### What are we looking for

Project Partners for FP7-ICT,  
Projects and Partners in Research and Industry in the field of converged IPTV and Media Services, Recommendation, Telcos, Broadcasters, Service Provider, Advertisers, Mobile TV Providers

SMEs, Companies, Technology Provider who are looking for:

- Prototyping – Media Technology based on your Requirements
  - Instantiation of customized Clients and Application Server – Media Test Environment
  - Demo Development & Proof-of-concept Implementations
  - Coaching and Tutorials – let you benefit from our Knowledge
  - Consulting and Scientific Studies
  - Comprehensive Testbed Projects
-

**Keywords**

- Communications Protocols, Standards
  - Electronic Commerce, Electronic Payment, Electronic Signature
  - E-Learning
  - Digital libraries and content
  - Signal Processing (speech, sound, image)
  - Content Provider
  - Mobile Entertainment
  - Mobile Service Provider
  - 3D Media
- 

**Collaboration sought**

Research and development, Technical Co-operation, FP7-ICT Project

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**Responsible**

Dipl.-Ing. Robert Seeliger

## Fraunhofer Institute for Applied Information Technology FIT

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Fraunhofer FIT investigates human-centered computing in the context of business or engineering processes. The usability and usefulness of information and cooperation systems is optimized in their interplay with human work practice, organization and process. Systems for creating and organizing internet communities, for brokering and presenting information were awarded international prizes and are being marketed through successful spin-off companies. For FIT the user always takes center stage; managing and integrating diverse, multi-disciplinary requirements is one of FIT's core competences.

### Technology Profiles

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#### Mobile Knowledge

##### What we offer

In this business area FIT develops systems and technologies for knowledge and information transfer in the users' normal work or leisure time settings. They are designed to support effective, situated learning, and to provide assistance for work at diverse locations.

For industry, schools and universities FIT has developed nomadic systems that provide location-aware services and proactive assistance. Applications range from assistance in maintenance and warehouse jobs to mobile guides for tourists or visitors to fairs and museums, including end-user authoring tools and platforms for multimedia E-Learning and M-Learning.

Current activities focus on adaptive information services for mobile wireless devices, on seamless information supply across all tasks in a process and on multimodal user interaction for applications and services in mobile as well as stationary settings.

##### What are we looking for

Research cooperation and contract research.

##### Keywords

- Data Protection, Storage Technology, Cryptography, Data Security
- Database Management, Data Mining
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- IT Applications for Health
- ICT for Independent Living and Inclusion
- Mobile Entertainment

##### Collaboration sought

Research and development

##### Responsible

Dr. Markus Eisenhauer

## Free Technology Americas, Inc

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**Avda Samuel Lewis, PH Plaza Obarrio, 3rd floor, Suite 308 0**  
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**Panama**

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Free Tech is a small company with operations in Spain, Panama & Argentina.

We are focused on business development on behalf of other start-up or early stage companies wishing to enter the LATAM, Southern European (SE) & MEA mobile operator market.

Examples of wins with LATAM/SE/MEA MNOs:

- Mobile Multimedia Push Apps
- Battery-company providing full-time device mobility
- SIP-based Services & Service Assurance
- Mobile Advertising Ring Back Tone
- Radio network energy saving equipm

### Technology Profiles

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## Your business development force into LATAM, Southern Europe & MEA MNOs

### What we offer

Free Tech offers a fast & cost efficient path to new revenue to companies targetting MNOs in LATAM, Southern Europe & MEA.

Free Tech is a small & flexible company with a significant senior level network of contacts within the MNO community.

Free Tech opens the MNOs doors & drives the business development up to deal closure & beyond to start-up/early stage companies who want to offer interesting & innovative services & products to the MNOs.

Free Tech supports all commercial activity locally, from product marketing, marcomms, business development, commercial negotiation, post sales support.

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### What are we looking for

Searching to establish commercial partnerships with companies with interesting & innovative products & services aimed at MNOs in LATAM, Southern Europe & MEA.

Companies interested in taking their 1st steps outside of their natural geographies. But companies looking at reducing their financial risk in this expansion through a partner like Free Tech, able to get them to the right people (hence \$) faster.

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### Keywords

- Communications Protocols, Standards
  - Network Technologies (Wireless, Wi-Fi, Bluetooth)
  - Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
  - Content Provider
  - Mobile Entertainment
  - Mobile Service Provider
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### Collaboration sought

Commercial Agreement

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### Responsible

Mr Enrique Garcia-Ayesta

## fring

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**Israel**

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fring is a mobile internet community and communications service which enables it users to share real time experiences and keep in touch with each other and all of their communities from their mobile phones.

### Technology Profiles

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## Mobile Internet Communication, Content & Community

### What we offer

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#### What are we looking for

Developers looking to create always-connected Add-on applications of their own using fring's API.

3rd party brands seeking to harness the power of an always-connected mobile internet platform.

Mobile internet content providers.

Mobile advertising networks, platforms and services.

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#### Keywords

- Communications Protocols, Standards
  - Content Provider
  - Mobile Entertainment
  - Mobile Service Provider
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#### Collaboration sought

Commercial Agreement, Licence Agreement, Technical Co-operation

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#### Responsible

Mr Neal Fullman

## fring

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In development for over two years, fring was launched in February, 2007.

fring's technology was jointly created by telecom expert Alex Nerst, digital industry veteran Boaz Zilberman, and consumer internet veteran Avi Shechter.

fring is a mobile application that empowers users to rethink how they use their mobile and realize the potential of the mobile internet by communicating with their internet communities, on the go.

Established in Tel Aviv, Israel, with marketing representation in the U.K.

### Technology Profiles

## fring- Mobile Internet Community & Communications Services

### What we offer

fring™ is an award-winning mobile internet community and communications that enables its users to share interest-based experiences in real-time & remain connected to each other & friends from all of their favorite online communities (Facebook, Skype, MSN, GoogleTalk, Twitter, Yahoo! AIM, ICQ, Orkut) from their mobile.

fring has evolved from its heritage as a provider of P2P mobile VoIP communications, into a community-based platform in which its users talk, chat & interact with each other and their online communities via the fring address book – an interactive, contact list of online buddies in one place, with real-time displays of their current community activity, including status, presence & availability, location, mood, and other user-generated content.

Users view each others' profiles, build their fring community by adding friends from within fring and other networks, check-out what each other are up to, swap files, listen to music & enjoy mobile internet experiences t

### What are we looking for

fring has released its API, providing a compelling opportunity for third parties to leverage fring's always-on mobile internet capabilities and develop "fringAdd-Ons", mobile internet applications which sit and operate within fring. The first fringAdd-ons released include handy mobile versions of social networks, video streaming and email notification applications, adding a new dimension of mobile internet experience to fring.

A number of third party relationships have been established with tier 1 global brands and services, network operators, manufacturers and others, and we welcome the opportunity of talking about working together to any other third parties who wish to leverage the benefit of mobile internet community and communications via fring's always-on, real-time customer engagement platform.

fringAdd-ons can be created under the fringAPI by any web developer with a basic knowledge of XML/PHP, by visiting the developer zone at [developers.fring.com](http://developers.fring.com).

### Keywords

- Communications Protocols, Standards
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Mobile Entertainment
- Mobile Service Provider

### Collaboration sought

Technical Co-operation, Commercial Agreement

### Responsible

Mr Boaz Zilberman

## FULL ON NET

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Full on Net is a Spanish IT Consultancy company located in Madrid, Valladolid and Granada. Our company is highly specialised in software and services development for the Telecommunication market. We are a Microsoft Certified Partner and currently involved in obtaining the ISO 20000 certification.

Our expertise in convergent networks covers IMS architecture, IMS services (MMTel and Supp. Services, Presence, PoC...) and related technologies such as SIP/SDP, RTP/RTCP, RACS/PCC, Diameter, etc.

### Technology Profiles

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## European research projects about IMS and Green IT

### What we offer

We offer our know-how in projects of international scope, with a team of close to ten experts in the field of Fixed-Mobile Convergence in our staff.

Our company also provides outsourcing and out-tasking services for traditional IT projects, specially related to Java and .NET technologies.

### What are we looking for

We are looking for potential customers and partners for investigation and development of products related to our main knowledge areas.

We are interested in participating in European research projects about IMS and Green IT, specially those related with cloud computing technologies.

### Keywords

- Database Management, Data Mining
- Communications Protocols, Standards
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Electronic Commerce, Electronic Payment, Electronic Signature
- IT Applications for Health
- IT Applications for Transport and Logistics

### Collaboration sought

FP7-ICT Project, Commercial Agreement, Technical Co-operation, Research and development

### Responsible

Rafael Ruiz de Gauna

## Fundacio Tecnocampus Mataro-Maresme

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We are located in Mataro, 30 Km north from Barcelona and 70Km to Girona Airport.

TCM is a private foundation, focus on : the promotion of the Scientific and innovation Park TCM, with some technological centres (smart objects, audiovisual, ...) research institutes (biometrics, healthcare, tourism and leisure, ..), two universities (computer science, computer networks, mechatronics, audiovisual, business, tourism).

Interest on living labs projects, with special focus on healthcare

### Technology Profiles

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## LIVING LABS PROJECTS ON HEALTHCARE

### What we offer

One of our interesting areas of expertise, is on how to develop, test, and evaluate projects, with end users, on a living labs methodology. Special interest on healthcare sector, in which we have positive experience on different projects, and groups of users.

We are looking for opportunities, with SME, research projects and reserach and technological centres

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### What are we looking for

As the focus sector for us is healthcare projects, we are looking for whatever technology that can be of interest for our end users: disabled people, elderly people, healthcare system.

The purpose is to find new opportunities, and bring to our collaborators the end users for the development, and validation of test bed, that would prove the technology, and then that can show the potential use of it on that so interesting and demanding sector

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### Keywords

- Network Technologies (Wireless, Wi-Fi, Bluetooth)
  - E-Learning
  - Signal Processing (speech, sound, image)
  - IT Applications for Health
  - ICT for Independent Living and Inclusion
  - GIS Geographical Information Systems
  - Mobile Service Provider
  - 3D Media
- 

### Collaboration sought

Research and development, FP7-ICT Project

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### Responsible

Dr. LEONARD JANER



## Furice

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Furice - Your Rapid Development Partner

End-to-end offering on rich mobile and Internet applications

- Complete project life cycle
- Concepting & UI design
- Development & Testing
- Hosting and Maintenance

Domains: rich media, social media & communities, location based solutions, music solutions, mobile tv, mobile p2p, rich internet applications, digital publishing, voip, backend infra

Customers include

- Mobile phone manufacturers
- Operators
- Media houses
- Start-ups

### Technology Profiles

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## Furice - Your Rapid Development Partner

### What we offer

Furice - Your Rapid Development Partner

End-to-end offering focusing on rich mobile and Internet applications

- Complete project life cycle
- Concepting & UI design
- Development & Testing
- Hosting and Maintenance

Our customers include

- Mobile phone manufacturers
- Operators
- Media houses
- Start-ups

Domains include: rich media, communities, location based solutions, music solutions, mobile tv, mobile p2p, rich internet applications, web on mobile, digital publishing, voip, backend infra

### What are we looking for

We are looking for customers and partners in our field of expertise.

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### Keywords

- Communications Protocols, Standards
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Electronic Commerce, Electronic Payment, Electronic Signature
- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
- ICT for Independent Living and Inclusion
- Content Provider
- Mobile Entertainment
- Mobile Service Provider

- 3D Media

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**Collaboration sought**

Research and development, Technical Co-operation, Commercial Agreement, FP7-ICT Project

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**Responsible**

Mr. Matti Jylhä

## FuturLink

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FuturLink provides technology and software tools that allow the creation of interactive communication channels with the mobile phones.

Wilico is FuturLink Location-to-Mobile Platform that enables brands to communicate with the consumers at the point of sale for free, using wireless technologies present in their mobile phones such as Bluetooth and Wi-Fi.

Wimob is FuturLink Web-to-Mobile Platform that allows interactivity concept with mobile phones to any digital content within a web site.

### Technology Profiles

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#### Mobile Trade Marketing Platforms

##### What we offer

FuturLink provides technology and software tools that allow the creation of interactive communication channels, loyalty programs and transactional services with the mobile phones of consumers at the point of sale and digital out of home using wireless technologies such as Bluetooth, Wi-Fi and NFC. Thanks to the scalability of our platforms it is possible a smooth integration with Digital Signage platforms, CRM or CMS systems, permitting the creation of real two way interactivity channels with brands in proximity or mobility and the implementation of one-to-one mobile marketing strategies.

Wimob is a new Web-to Mobile solution that enhances the experience of the customers surfing your website allowing them to download multimedia content adapted to their mobile phones with just a click of mouse, and allows webmasters to make website multimedia content seamlessly available and adapted to more than 1.000 different mobile phone models.

##### What are we looking for

Being active in more than 70 countries in 5 continents we would like to broader our local support and footprint by means of our network of distribution partners across the world. We are actively looking for experienced partners in the mobile arena.

##### Keywords

- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Digital libraries and content
- Content Provider
- Mobile Entertainment
- Mobile Service Provider

##### Collaboration sought

Licence Agreement, Commercial Agreement

##### Responsible

Mr. Antonio Alonso

## Gallia Ventures

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Gallia Ventures provides cross-border operational and strategic support to technology ventures, helping entrepreneurs and companies to accelerate their growth and create more value. We support both Scandinavian companies willing to grow outside the region and continental European firms interested in growing their business in Scandinavia.

Our expertise is to offer a cross-border perspective to:

- Fund raising
- Business development
- Strategy

We are based in Stockholm, Sweden.

### Technology Profiles

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#### Growth partner for entrepreneur focused on fund raising advisory

##### What we offer

More specifically our expertise is to offer a cross-border perspective to:

- Fund raising
- Business development (from market analysis to commercial support)
- Strategy

Proposing different type of support and services:

- Advisor/consultant
- Management for hire (full or part time)
- Board member (board of director/advisory board)

##### What are we looking for

We are interested in finding partners to collaborate (or to join Gallia Ventures) at a pan-european level and to extend globally to be able to build a real one-stop shop for early stage ventures, providing them with all operational and strategic support needed to grow to the next level.

##### Keywords

- Electronic Commerce, Electronic Payment, Electronic Signature
- E-Learning
- IT Applications for Health
- Content Provider
- Mobile Entertainment
- Mobile Security
- Mobile Service Provider

##### Collaboration sought

Joint Venture Agreement, Commercial Agreement

##### Responsible

Frederic Laziou

## GCM Communications Technology

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GCM is a Spanish Intellectual Property based start-up company located near Madrid.

GCM develops and markets proprietary DSP solutions for broadband communications. Major advantages of its technology are:

- Higher range and spectral efficiency.
- Lower transmission power and higher range.
- Optimal channel estimation & synchronization.
- Simpler

Its implementation in 3G/4G applications does not require changing base station hardware obtaining a high increase over HSDPA rate.

### Technology Profiles

## Transmission Technology for broadband networks

### What we offer

GCM Communications Technology has already issued forty five patents, all over the world, covering all the aspects of its technology: Synchronization, Equalization, modulation and demodulation.

GCMcom offers its patents and technical experience on digital/analog design and digital signal processing using FPGA and DSP, to develop communication systems and products based on its proprietary technology.

Its technology can be applied to many products but a direct application is to complement current HSDPA technology increasing its efficiency without modifying Base Stations hardware.

OTDM is more efficient and has been developed to complement existing technologies, allowing:

- Higher transmission rates and efficiency.
- Increased immunity to noise and interferences.
- Lower transmission power and higher range.
- Optimal channel estimation.
- Better synchronization and spectral compatibility with current systems.
- Simpler. Reducing communication equipment costs.

### What are we looking for

We are looking for Technological Partners who want to develop communication applications using our technology in order to compete with advantage in the market segments susceptible to be applied.

We are also open to a Technological investor that get GCMcom the resources to grow faster and develop its technology to be licensed in as much markets as possible.

### Keywords

- Network Security
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Electronic Commerce, Electronic Payment, Electronic Signature
- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
- Content Provider
- Mobile Entertainment
- Mobile Security
- Mobile Service Provider
- 3D Media

**Collaboration sought**

Research and development, Joint Venture Agreement, Licence Agreement, Commercial Agreement

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**Responsible**

Dr. Vicente Diaz

## Gem-Med

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gem-med is a company specialised in the field of electromedicine and cardiology. We design, develop and deal with electromedical equipment, tele-medical services and diagnosis through the net

Our aim is to extend the use, the accessibility and the capability of electrocardiograph diagnosis anywhere and at any time, offering the tools and the most precise interpretation of cardiac records, optimizing their management through the use of new technologies and the most advanced mechanisms.

### Technology Profiles

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## Remote interpretation of ECG, Electrocardiograms

### What we offer

An ECG Electrocardiogram remote interpretation Web Platform - multi-diagnostic, multi-device and multi-institutional Internet platform to bring patients and doctors closer through the service of distant electrocardiographic diagnosis, anywhere and at any time, with maximum ease, confidence and guarantee.

Gem-Med also develops and manufactures innovative Electrocardiographic equipment with high connectivity and integration in the different Hospital Information Systems available.

### What are we looking for

We are looking for partners who can give us a mobile solution to integrate real time ECG monitoring in mobile devices, or any mobile solution whose intended use is focused on e-health, if possible in the field of electrocardiology.

We are also proactive in finding partners for European Project Proposals for ICT-Health themes.

Commercial partners are also more than welcome.

### Keywords

- IT Applications for Health

### Collaboration sought

Research and development, Technical Co-operation, Commercial Agreement, FP7-ICT Project

### Responsible

Mr Wilson Tseng

## Genaker

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**Gran Via Corts Catalanes 133 4-A**  
**08014 Barcelona**

**Catalonia**

**Telephone**            **+34932422885**  
**Fax**  
**E-Mail**                **marketing@genaker.net**



Genaker is a Spanish based company founded by former Nokia R&D engineers that develops 3GPP IMS-compliant applications in the area of Push to Talk over Cellular applications (PC, mobile clients and value added services) as well as Rich Communications Suite (RCS) clients, including the integration of social networking and LBS, over mobile devices. The solutions from Genaker are deployed across Europe and America. Genaker also provides outsourced R&D on the IMS area for Mobile Operators

### Technology Profiles

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#### Mobile Messaging applications

##### What we offer

Genaker has developed for the last 5 years applications using IMS/OMA messaging and presence protocols. Currently we are developing an advanced RCS client for mobile devices

##### What are we looking for

We look for partners that want to help the distribution of this application to its markets, as well as providing feedback on how to adapt it to the market particularities.

Also we look for device manufacturers or R&D units that want to port the application to different mobile platforms or want to use it in different, innovative ways.

##### Keywords

- Communications Protocols, Standards
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- IT Applications for Transport and Logistics

##### Collaboration sought

Research and development, Technical Co-operation, Joint Venture Agreement, Licence Agreement, Commercial Agreement, FP7-ICT Project

##### Responsible

Mr Marcelo Manta



## Genera Mobile Games

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Jose de la camara 5  
41018 Sevilla

Spain

**Telephone** +34954537306  
**Fax**  
**E-Mail** anissa@generamobile.com



Genera Mobile project begins in Seville, Spain, with mobile games developments and WAP portals development and management; Soon the company evolved to become a leading mobile content provider.

With headquarters in Spain, Romania and Mexico Genera Mobile's team is formed by more than 40 employees.

To date, Genera Mobile distributes his contents and services in more than 15 countries and works in collaboration with valuable partners worldwide.

### Technology Profiles

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## Mobile Applications Development

### What we offer

We propose a new generation of 3D games, branded and standard, multiplatform applications ( Flash and java based), for educative and entertainment purposes.

With our games, options of Advergaming is always possible, as well we usually reskin some top games for the different countries requirements.

### What are we looking for

Genera Games is looking for strategic alliances all around the world, to provide the best quality games of the market to all end user;

We are open for partnership with aggregators, Brands and medias, Mobile content provider, and of course mobile operators.

### Keywords

- E-Learning
- Content Provider
- Mobile Entertainment
- Mobile Service Provider
- 3D Media

### Collaboration sought

Commercial Agreement, Licence Agreement, Manufacturing Agreement, Joint Venture Agreement

### Responsible

Mrs. Anissa Aliyahia

## Genera Mobile Solutions

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Jose de la camara 5,p5 2º i  
41018 sevilla

Spain

**Telephone** +34954537306  
**Fax** +34954097582  
**E-Mail** mhigueras@generamobile.com



Genera Mobile project begins in Seville, Spain, with mobile games developments and WAP portals development and management. Genera Mobile distributes his contents and services in more than 15 countries and works in collaboration with valuable partners worldwide.

Main activities:

- WAP portal management
- Mobile contents provision
- Sports data feeds
- Mobile applications
- Mobile games
- Mobile software extension to PC and Web
- Mobile advertising
- Branding solutions
- Mobile promotion

### Technology Profiles

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## Wap Management and Mobile Multimedia content

### What we offer

We offer complete solutions for wap site creation and Management, all this together with a huge Catalogue of the most innovative Mobile content (themes, Greetings, games, 3D characters.....etc)

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### What are we looking for

We are looking for Partners / Operators / Medias Agencies and Big firms to make agreements for win win solutions. The main target for us is to be able to reach other markets not only in Europe but in other continents. (UK, India, Turkey, Italy, South Africa, South America, USA, Australia, New Zeland)

Particular technology:

1. ODP developments
2. ODP will be use to offer our products to Operators and Big Firms.
3. It's already in the market....

Looking for a Partner:

1. Partners with distribution channels, big enough to commercialize our solutions and products.
  2. Telecom sector, Sports, Entertainment companies...
  3. Distribution and physical presence in the country. (UK, India, Turkey, Italy, South Africa, South America, USA, Australia, New Zeland)
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### Keywords

- Digital libraries and content
  - Content Provider
  - Mobile Entertainment
  - Computer Games
  - 3D Media
-

**Collaboration sought**

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**Responsible**

Mr. Enrique Tapias

## Genera Virtual

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José de la Cámara 5  
41018 sevilla

Spain

**Telephone** +34954537306  
**Fax**  
**E-Mail** albertogb@generamobile.com



Genera Virtual project begins in Seville, Spain, with developments in 3D applications, products and games.

With headquarters in Spain, Romania and Mexico Genera Mobile's team is formed by more than 40 employees.

To date, Genera Mobile distributes his contents and services in more than 15 countries and works in collaboration with valuable partners worldwide.

### Technology Profiles

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## Genera Virtual

### What we offer

Solid background and experience in 3D applications and content production for desktop and mobile platforms.

We provide near real time, virtual recreation of major sports events as well as advanced 3D games for most of mobile platforms.

Specialized in Sports contents for majors brands and leading mobile operators and media companies, as Spanish Professional Football League, Real Madrid, Nike, MotoGP, Vodafone , Movistar, Marca.com, ...

### What are we looking for

Companies interested in adoption of our products for international distribution.

Leading Brands for Sponsorship agreements regarding our products.

Media companies interested in conveying local mayor events based in our 3D near live virtual replay technology.

### Keywords

- Content Provider
- Mobile Entertainment
- Mobile Service Provider
- Computer Games
- 3D Media

### Collaboration sought

Commercial Agreement, Joint Venture Agreement, Technical Co-operation, Research and development

### Responsible

Mr. Alberto Garcia-Baquero Vega

## GeoMe Communications SLU

Rambla de Catalunya 77  
08007 Barcelona

Catalonia

**Telephone**            **93 4155 334**  
**Fax**  
**E-Mail**                 **info@geo-me.com**



Based in Barcelona, GeoMe's vision is to provide our community with their choice of information on what is happening in their neighbourhood.

GeoMe is a mobile application developer, specialising in location-enabled software for mobile phones.

Founded in 2007, GeoMe is targeted at the youth segment and aims to be universally accessible in multiple cities across Europe. GeoMe has developed Location Based Messaging, with a unique way of embedding location specific adverts in a mobile application

### Technology Profiles

## GeoMe-GeoMessaging on your mobile made simple

### What we offer

GeoMe® will create a segmented community with access to relevant content that will unleash the full potential of location-based search and personalised advertising

GeoMe offers a unique proposition by :

- Offering a Location Messaging Service with automated location 'ping'
- Being Technology Agnostic and so universally accessible
- Targeting primarily the youth market by emphasising the fun element of its messaging service
- Offering free membership and avoiding hidden charges

Creating a 'sticky' audience by having simplified browsing as the core of the user experience

GeoMe® has the potential not only to unleash P2P geo-messaging but also to tap into any community's communication need

### What are we looking for

#### 1. Sales & Distribution Partners of GeoMe

- \* Wireless Carriers/Operators who wish to provide the GeoMe application to subscribers
- \* Mobile & Internet Connected Device Distributors & Manufacturers who wish to provide the GeoMe application shipped on devices
- \* Retailers looking for the GeoMe application for the mobile devices
- \* Corporate Brands looking to co-brand GeoMe for access to mobile and web social networking & LBS users

#### 2. Advertising & Sponsorships on GeoMe

- \* Marketers and Brands who wish to advertise and promote to GeoMe users on both mobile devices & the web
- \* Ad Networks who wish to provide access to GeoMe users on both mobile & the web
- \* Advertising Agencies & Marketing Services who wish to provide campaigns aimed at GeoMe users on both mobile & the web

#### 3. Content & Service Partner Program

- \* Content Owners and Publishing Partners (push & pull) with GeoMe
- \* Social Networking Partners
- \* Directory Provider Partners
- \* Point Of Interests Providers who wish to

### Keywords

- GIS Geographical Information Systems
- Content Provider

- Mobile Entertainment

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**Collaboration sought**

Joint Venture Agreement, Licence Agreement, Commercial Agreement

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**Responsible**

Mr Ric Ferraro

## Geomolo

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### United Kingdom



Based in Cambridge, UK, Geomolo is a consultancy business specialising in helping hi-tech mobile and internet businesses fulfil their ambitions for growth.

We have in-depth experience in markets intersecting mobile search/internet, location based services, personal navigation and 'local' information services and support our clients in:

- Company Strategy & Business Planning
- Angel and VC fundraising
- Go-to-market planning/execution for new products

### Technology Profiles

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#### Go-to-market consultancy for mobile local search, LBS and related services

##### What we offer

We have a wealth of experience drawn from occupying senior marketing and management positions in both VC-backed and public hi-tech businesses addressing European, US and Asian markets.

Geomolo can help with:

Company Strategy & Business Planning

Whether starting up, preparing for a new round of funding or simply reviewing strategy, an external eye can often bring a fresh perspective and new insight into the most effective strategy

Angel & VC Fund Raising

No matter how good a product and how exciting a target market, investment is only made in razor sharp propositions and business models. Geomolo can help entrepreneurs and investors alike in this critical process

Go-to-market planning/execution

As a company with an ambition to get a new and innovative product to market, whether in Europe, US or Asia - devoted, experienced and focused resource can often be the difference between success and failure

##### What are we looking for

Businesses in need of help, advice and execution in mobile search, location based services, personal navigation and 'local' information services.

This can include those looking for:

- simple connections to my extensive network of contacts
- advice on company and/or go-to-market strategy
- ongoing execution of go-to-market strategy including business development with both strategic partners, target customers and geo-content providers
- advice on fund raising

- help with execution of fund raising rounds
  - longer term involvement via Advisory role
- 

**Keywords**

- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
  - GIS Geographical Information Systems
  - Content Provider
- 

**Collaboration sought**

Commercial Agreement

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**Responsible**

Mr Andy Walker



## gestic.es

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quito 18 bj  
08030 barcelona

Catalonia

Telephone            **933116547**  
Fax  
E-Mail                **xavier.tey@gescat.es**



We are a new Company localized in Barcelona. We are creating Contents in the Web Site , Web Design, Sales of the Pc's & Portables, and MOBILEs Phones.

### Technology Profiles

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## Management Services of the Information Technologies in Internet

### What we offer

Gestic.es Communication is born the year 2007 To Manage the Services of the Information Technologies on Internet with the intention of positioning term, specializing in Creation of Brands us in Internet, in the market of the new technologies in Short Term: the DOMAINS REGISTRIES. on Internet:

The management of new projects on NET has positioned us as REFERENTS in the TECHNOLOGIC MARKET and Has Consecrated us like the PIONEERS in the applied Sistematalogie with the TEST you in search of BRANDS oN Internet.

During the elaboration and development of our Company 'Gestic'.es, we have descoverd other alternatives of MERCHANDISSING related in the NEW TECNOLoGIES:

-INTERNET: Creation BRANDS ('Domains'), Creation & Design 'WEB and Maintenance 'WEB PAGES', Formation|Training and Assistance PC's.

- SALE of TV-LCDPC'S  
- SALE Computers Portables .

Mobile Technologie: Venta Mobile Phones & PDA's

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### What are we looking for

We are looking for a Companies who wants establish in Barcelona Place for a future coloboration in Commercials programs, or licences agreement to open market. We support wit other services in our group, that it can to do support in the marketing research, and the develoment with location, Commercial Strategy 6 Publicity.

We are looking for also, companies who wants to invest in our technologic sewctor, to offer in Catalonia and Barcelona, news tecnologic products to Commercialize.

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### Keywords

- Electronics, Microelectronics
  - Electronic Commerce, Electronic Payment, Electronic Signature
  - Mobile Entertainment
- 

### Collaboration sought

Commercial Agreement, Licence Agreement, Research and development

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### Responsible

CEO Gestic.es Xavier Tey Lunas

## Gintel AS

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Otto Nielsens vei 12  
N-7004 Trondheim

Norway

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**Fax** 004773505265  
**E-Mail** [tore.saeter@gintel.com](mailto:tore.saeter@gintel.com)



Gintel delivers off the shelf software to communication operators to enable them to produce value added services to their subscribers in the business segment. Gintel also delivers services related to this software for installation, support and maintenance.

Gintel is a new generation software provider to the communication industry adhering strictly to the layered model with open, standardized interfaces.

Gintel software can run on all type of networks ranging from PSTN, via mobile to IP.

### Technology Profiles

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## Value added services applications

### What we offer

Gintel is a leader in off the shelf value added services applications for communication operators.

Gintel applications are based on software technologies like Java, relation databases, application servers, web technology, SIP, web services, SOAP etc.

Gintel applications are used by communication operators to produce services for the business subscribers like Virtual PBX and Virtual Call Center solutions.

Gintel applications being off the shelf and having embedded tools to compose new services on a high abstraction level give operators the advantage that they can achieve higher innovation levels, much shorter time to market for new service, and dramatically reduced risk levels in the procurement and development of new services.

### What are we looking for

Communication operators focused on services for the business segment.

### Keywords

- Mobile Service Provider

### Collaboration sought

Commercial Agreement

### Responsible

Mr. Tore Saeter

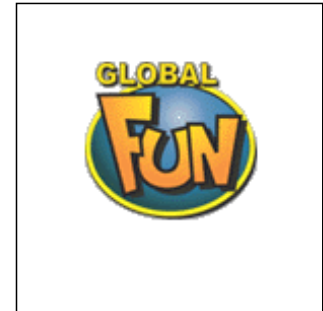
## GlobalFun AB

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**Borgmästaregatan 18**  
**SE-371 34 Karlskrona**

**Sweden**

**Telephone**            **0046455615039**  
**Fax**  
**E-Mail**                **paul.desachy@globalfun.com**



GlobalFun has positioned itself as a Publisher and Developer of high quality mobile games. We have since day 1 applied the strategy of building up a high quality product portfolio from all aspects including game-play, visual experience and technical quality.

We primarily market and sell our games to or through mobile operators and handset manufacturers as well as TV stations, media channels and ISP's.

We currently have local offices in Sweden (HQ), United States, Argentina, Italy and Spain

### Technology Profiles

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## GlobalFun has positioned itself as a Publisher and Developer of high quality mobile games

### What we offer

Game Development

GlobalFun employs some of the best game designers, programmers and artists in the world. We are all very proud of the games we make and love making and playing them. We know that this shines through when you pick up a game from us.

Publishing Services

GlobalFun has, with its local offices in Europe, South America and North America a solid distribution network in the main markets for mobile games. We believe a local touch is needed in order to stay in sync with the local market needs and trends but also to follow the games through their life cycle.

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### What are we looking for

Before GlobalFun assumes development/publishing responsibility, we look closely on two major things. Your games and your company. For us quality rather than quantity matters and we believe that is true also for our customers and in turn their end-users.

If you think you have what it takes, then contact us and we'll provide you with a pitch template that you can fill in and send us. We usually sign exclusive deals only!

See below for the criterias we look at.

Games

- \* Gameplay
- \* Brand
- \* Potential

Company

- \* Total games portfolio
  - \* Nature of current distribution agreements
  - \* Development conduct and business maturity
- 

### Keywords

- Content Provider
  - Mobile Entertainment
  - Computer Games
-

**Collaboration sought**

Research and development, Joint Venture Agreement, Licence Agreement, Commercial Agreement

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**Responsible**

Mr Paul De Sachy

## GMIT GmbH

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**Novalisstrasse 10**  
**10115 Berlin**

**Germany**

**Telephone** +49 30 240882330  
**Fax** +49 30 240882359  
**E-Mail** [info@gmit-gmbh.de](mailto:info@gmit-gmbh.de)



GMIT is a solution supplier for DVB & IPTV technology, located in Berlin, Germany.

GMIT enables customers to reduce time-to-market in deploying DVB-H, DVB-S/C/T and IPTV on the business areas:

- Broadcast transmission (video head-end)
- Head-end monitoring
- Interactive mobile Radio & TV

Focused on B-2-B business, GMIT mainly addresses:

- Platform providers
- Mobile network operators
- Broadcasters

GMIT's products have been chosen for DVB-H deployments in several countries.

### Technology Profiles

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## Ready to run components for broadcast transmission platforms (DVB-H/T/C, IPTV)

### What we offer

GMIT offers ready to run components for IP based video head-end with focus on DVB and SDI reception, H.264 encoding, MPEG-TS and RTP videostreamer, stream switching and redundancy.

In Barcelona, GMIT will introduce their effective head end solutions: network satellite receiver, A/V streaming server, the underlying redundancy solution for seamless fail-over and timed switch-over and the Broadcast Multiscreen Monitor for DVB-H/S/T, IPTV and ASI-input.

GMIT's software products filled the technical gaps in the architecture of a cost-conscious DVB-H or IPTV platform:

- video head end solution
- redundancy head-end solution
- monitoring head-end solution

GMIT's software products have been chosen to drive platforms and services for DVB-H deployments in several countries.

### What are we looking for

GMIT is looking for customers in the field of DVB-H, IPTV and converged media platforms.

Moreover, GMIT is looking for partners in order to distribute our software products and open new region for our solutions.

We are also interested in R+D partners in the fields we work.

### Keywords

- Communications Protocols, Standards
  - Network Technologies (Wireless, Wi-Fi, Bluetooth)
  - Content Provider
  - Mobile Entertainment
  - Mobile Service Provider
-

**Collaboration sought**

Commercial Agreement, Licence Agreement, Research and development

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**Responsible**

Mr. Stephan Skrodzki

**Interactive Mobile Radio & TV****What we offer**

Besides software for broadcast transmission platforms, GMIT has developed an end-to-end interactive solution for generating, broadcasting, displaying and employing channel based interactive audio-visual content for DVB-H. The rich media solution named "Interactive Multipath Solution" (IMP) has already been used successfully in a range of content and (media) format development projects. IMP supports a number of interactivity protocols using current and emerging standards, namely OMA BCAST, JSR272 and OMA RME.

In Barcelona, GMIT will especially demonstrate interactive Radio for DVB-H and DVB-T.

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**What are we looking for**

GMIT is looking for customers in the field of DVB-H, IPTV and converged media platforms.

Moreover, GMIT is looking for partners in order to distribute our software products and open new region for our solutions.

We are also interested in R+D partners in the fields we work.

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**Keywords**

- Network Technologies (Wireless, Wi-Fi, Bluetooth)
  - Signal Processing (speech, sound, image)
  - Content Provider
  - Mobile Entertainment
  - Mobile Service Provider
- 

**Collaboration sought**

Licence Agreement, Joint Venture Agreement, Commercial Agreement

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**Responsible**

Mr. Stephan Skrodzki

## Golden Gekko Spain, SL

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**Pau Claris 149 3o 1a**  
**08009 Barcelona**

**Catalonia**

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**Fax**                   **0034932159704**  
**E-Mail**               **iv@goldengekko.com**



Golden Gekko was founded in London in April 2005 by a team combining more than 6 years of experience in the mobile content industry. 8 years research in software development methods and 10 years in digital marketing. Our objective: to provide need and entertainment based mobile campaigns and services to our clients' core target segments. Golden Gekko's product development is based in Cambodia and Spain, with Marketing and Sales offices in Sweden the UK and Spain.

### Technology Profiles

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## Golden Gekko Spain, SL

### What we offer

Golden Gekko is the leading developer of creative mobile marketing applications and widgets in Europe and North America including award winning campaigns for Unilever/Lynx and Absolut Vodka. One of Golden Gekko's unique advantages is the platform GG Mobile Media Engine enabling rapid, high quality, easy-to-use and cost efficient implementations of mobile applications across more than 2000 different mobile devices including Java, Blackberry, iPhone, Symbian, Windows Mobile, Android, Palm Treo and Linux.

Golden Gekko also develops advanced mobile websites (WAP-sites) automatically adopted for each phone.

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### What are we looking for

Marketing Agencies, Major Brands, Distributors of Mobile Applications, Companies that need mobile application development and more.

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### Keywords

- E-Learning
  - IT Applications for Health
  - IT Applications for Transport and Logistics
  - Content Provider
  - Mobile Entertainment
- 

### Collaboration sought

Research and development, Joint Venture Agreement, Licence Agreement, Commercial Agreement

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### Responsible

Ms Ines Vicente

## GRUPO AFINIDADE

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**RUA JULIO DINIS 1562**  
**2865-096 FERNÃO FERRO**

**Portugal**

**Telephone**            **707450005**  
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**E-Mail**                **info@grupoafinidade.com**



Grupo Afinidade develops Online Management, Sales and Marketing software in Portugal and India for SME. You can find our products in [www.netshopsaas.com](http://www.netshopsaas.com). We are looking for Partners, Distributors and Agents to export our software and ready made concept. This software has been awarded 12 times. We accept partnership for other software that can complement our line of products like mobile solutions, video conference, voip, georeferentiation, workflow, ocr document recognition, accounting, etc..

### Technology Profiles

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**Business Global Operating System - Online Management, Sales, Marketing Software,**  
**[www.netshopsaas.com](http://www.netshopsaas.com)**

#### What we offer

Netshop Saas® was made for entrepreneurs who want to manage their business, using the Internet, implementing new strategies and methodologies, exceeding the borders and conquering new markets in the national and international market.

Prepared to operate under constant evolution. Netshop Saas® appears to occupy a market segment that considers deficit, offering the companies innovative methodologies managed by a robust technological platform, total "Webbased" and in constant evolution that controls all the critical operations of its business without limits, substituting several software's that where necessary before.

Netshop Saas® increases the competitiveness and effectiveness of the business, makes it more profitable, providing a way to conquer new markets.

Netshop Saas® is a powerful management tool with analysis, statistics, e-commerce, e-marketing, e-crm, functioning as a true ERP and capable of managing multiple stores and websites online.

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#### What are we looking for

Looking for Partners, Distributors and Agents willing to introduce and sell our online software using our expertise and experience. We also are searching for suppliers and or partners that have software products related to to our products like mobile, conference, workflow, ocr document recognition, accounting, etc.

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#### Keywords

- Network Security
  - Data Protection, Storage Technology, Cryptography, Data Security
  - Database Management, Data Mining
  - Communications Protocols, Standards
  - Electronic Commerce, Electronic Payment, Electronic Signature
  - E-Learning
  - IT Applications for Transport and Logistics
  - GIS Geographical Information Systems
  - Mobile Service Provider
- 

#### Collaboration sought

FP7-ICT Project, Commercial Agreement, Licence Agreement, Manufacturing Agreement, Joint Venture Agreement, Technical Co-operation, Research and development

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#### Responsible

DR. JOSE CARLOS FERNANDES DA GRAÇA



## Guarda Digital

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**R.General Povoas - solar dos Povoas 3**  
**6300-714 Guarda**

**Portugal**

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**Fax**  
**E-Mail**                **sduarte@guardadigital.pt**



GUARDA DIGITAL - Associação Distrital para a Sociedade de Informação is situated at Guarda-Portugal. It is an Association for local and regional development, constructing web sites or sponsoring projects related with the Information Technologies and Communications, which are being installed and improved, in the region. Its partners are public entities, namely Town Councils. Since 2007, manages and coordinates the project "Guarda Distrito Digital". Main project: [www.guarda.pt](http://www.guarda.pt)

### Technology Profiles

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#### Mobile solutions

##### What we offer

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##### What are we looking for

WiMax Solutions;  
3G mobile Platforms;  
Wireless Solutions.

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##### Keywords

- Communications Protocols, Standards
  - Network Technologies (Wireless, Wi-Fi, Bluetooth)
  - Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
  - GIS Geographical Information Systems
  - Mobile Service Provider
- 

##### Collaboration sought

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##### Responsible

Eng. Sérgio Duarte

## HAND HELP HEALTH

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**Rambla del Celler 117-119**  
**08172 SANT CUGAT DEL VALLÈS**

**Catalonia**

**Telephone**      **93 675 61 72**  
**Fax**              **93 589 50 77**  
**E-Mail**          **fj.sancho@hhh.es**



3H, Hand Help Health is a global born company focused on new mobile solutions in areas as health, utilities, telecom operators, media, public sector, etc.

3H develops R+D projects with universities and technological centres but also provides new financial resources and commercial channels. 3H is a perfect partner for develop new business based on technologies.

3H works as a incubator of new solution from the point of view of a private business.

### Technology Profiles

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**mobile solutions in ehealth, telecare, utilities, m-government, retailers, banking, tourism**

#### What we offer

Hand Help Health (3H) is focused on the development of innovative technological ideas and set up new businesses in order to commercialize them using mobile solutions.

3H has become a strategic partner for universities, entrepreneurs, patent owners, developers, platforms manufacturers, etc

3H participates in R&D projects in several R&D programs (Profit, Avanza, CIDEM, etc.)

3H has a strong position in the spanish markets in several areas: utilities, telecom operators, retailers, health, local and regional governments, banking.

#### What are we looking for

3H is looking for new partners - industry, distributor and research for our projects in ehealth, telecare, utilities, m-government, retailers, banking and tourism.

3H mobile solutions works with the following technologies:

- Bluetooth
- WiFi
- Zigbee
- GPRS/UMTS
- RFID
- BARCODE

3H is looking for new solutions in these industrial areas using these technologies.

#### Keywords

- Electronics, Microelectronics
- Network Security
- Data Protection, Storage Technology, Cryptography, Data Security
- Database Management, Data Mining
- Communications Protocols, Standards
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Electronic Commerce, Electronic Payment, Electronic Signature
- E-Learning
- Digital libraries and content
- Signal Processing (speech, sound, image)
- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System

- IT Applications for Health
  - IT Applications for Transport and Logistics
  - ICT for Independent Living and Inclusion
  - GIS Geographical Information Systems
  - Content Provider
  - Mobile Entertainment
  - Mobile Security
  - Mobile Service Provider
  - Computer Games
  - 3D Media
- 

**Collaboration sought**

Research and development, Technical Co-operation, Joint Venture Agreement, Manufacturing Agreement, Licence Agreement, Commercial Agreement, FP7-ICT Project

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**Responsible**

Sir Javier Sancho Varela

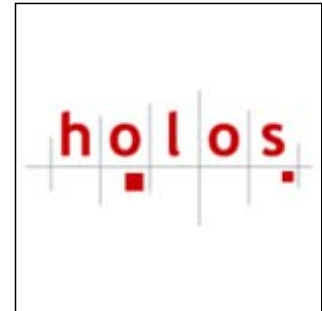
## Holos

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Parque de Ciência e Tecnologia de Almada/Setúbal Quinta da Torre 1  
2825-149 Caparica

Portugal

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**Fax** +351212946383  
**E-Mail** holos@holos.pt



Establishment: May 1996. It was the result of a spin-off generated by a work group of researchers from the University of Science and Technology of Lisbon's Universidade Nova.

Objectives: development of many Technological Innovation areas for organizations and public administration.

### Technology Profiles

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#### Mobile solutions for Banking and Insurance Companies

##### What we offer

Consultancy, data warehousing and data-mining, operational and decision-support Information Systems, Infra-structure management. In the private sector: new Financial and Operational management systems so that many businesses could embrace the Electronic Commerce era and multimedia.

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##### What are we looking for

Looking for a partner in the areas of:

- Research (ESA Projects)
  - Distributor Finance and Insurance (Mobile Application)
- 

##### Keywords

- Data Protection, Storage Technology, Cryptography, Data Security
  - Database Management, Data Mining
  - Electronic Commerce, Electronic Payment, Electronic Signature
  - E-Learning
  - Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
  - IT Applications for Transport and Logistics
  - GIS Geographical Information Systems
  - Mobile Entertainment
  - Mobile Security
  - Computer Games
  - 3D Media
- 

##### Collaboration sought

Commercial Agreement, Licence Agreement, Research and development

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##### Responsible

Professor Pedro Sousa

## Howler Technologies

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**Charlotte Mews 11**  
**W1T 4EQ London**

**United Kingdom**

**Telephone**            **020 7099 7099**  
**Fax**  
**E-Mail**                **ed.hodges@howlertech.com**



The company has recently completed development of a software based packet-processing platform (Caraya) which exploits IBM's 'Cell Broadband Engine' (Cell), the radical parallel-processing microprocessor that lies at the heart of the world's fastest supercomputer. Caraya is now producing a step change in voice transcoding capability within the expanding VoIP Media Gateway and Session Border Controller market.

### Technology Profiles

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#### Flexible IP Media Gateways & Session Border Controllers

##### What we offer

The company has recently completed development of a software-based, packet-processing platform called Caraya, which exploits IBM's Cell Broadband Engine (Cell).

The Cell is a radical, parallel-processing microprocessor sometimes called "the supercomputer on a chip". It has a market-proven record, being a key element in Sony's PS3 gaming platform and in IBM's RoadRunner, the world's fastest supercomputer.

Caraya offers an immediate step change in voice transcoding capability within the expanding VoIP Media Gateway and Session Border Controller market. It provides a high-speed, low-cost platform for compute-intensive media processing such as transcoding, encryption and signal analysis, all in an industry- standard, 1RU server form factor. The affordability and dramatic scalability of the Cell allows Caraya to deliver packet-processing solutions very cost effectively for both large and small deployments, replacing several blades' worth of traditional DSP-based solutio

##### What are we looking for

Howler Technologies is looking to form commercial and licensing agreements and to explore any opportunities with IP Telecom Network manufacturing companies and international Value Added Resellers within the VoIP telecom market.

##### Keywords

- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Signal Processing (speech, sound, image)

##### Collaboration sought

Technical Co-operation, Manufacturing Agreement, Licence Agreement, Commercial Agreement

##### Responsible

Mr Ed Hodges

## hSenid Software Singapore (Pvt) Ltd

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Beach Road 7500A,  
#11-320 The Plaza

Singapore

**Telephone** +65 65 332 140  
**Fax** +65 65 332 140  
**E-Mail** [germaine@hSenid.com](mailto:germaine@hSenid.com)



hSenid Mobile provides a next generation Service Delivery Platform (SDP) & a unique suite of mobile solutions. Key mobile solutions include: Mobile Top-Up (eTopUp), Mobile Rewards and Loyalty solutions, USSD Platforms, Mobile Banking, Mobile Stock Trading, 3G Value-added services, and iPhone applications. hSenid Mobile's solutions have been proven across Asia, Europe, North and South America with such key customers as: Mobile One, DSTCom, Hutch, Mobitel, Tigo, Santander Bank, Telcel & TODO1.

### Technology Profiles

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#### Multi-OS platform mobile solutions

##### What we offer

hSenid is a global leader in the mobile market for dynamic mobile applications and backend integrations (middleware) for Telecommunication companies, Financial institutes, retailers, Enterprise markets and individuals. Our expertise in latest mobile platforms, key related software languages and protocols has assembled a complete set of powerful and proven mobile solutions and services which are in day-to-day use by customers across the globe. Key mobile solutions include: Mobile Top-Up (eTopUp), Mobile Rewards and Loyalty solutions, USSD Platforms, Mobile Banking, Mobile Stock Trading, 3G Value-added services, and iPhone applications. Using mobile suite of products, mobile users can access their bank account, check e-mails, book tickets, fix dates, update time sheets, and much more even while on the move.

##### What are we looking for

hSenid is mainly looking to partner with system integrators, network operators, service providers, technology companies and business partners to deliver the best mobile applications to customers.

We are looking to establish a strong relationship with telco's around the globe and enhance their product portfolio with hsenid's offerings

##### Keywords

- Data Protection, Storage Technology, Cryptography, Data Security
- Database Management, Data Mining
- Content Provider
- Mobile Entertainment
- Mobile Service Provider

##### Collaboration sought

Research and development, Technical Co-operation, Joint Venture Agreement, Manufacturing Agreement, Licence Agreement, Commercial Agreement

##### Responsible

Mr. Dinesh Saparamadu

## i2mobile

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**Rua Cândido dos Reis 198 1**  
**2780-212 Oeiras**

**Portugal**

**Telephone** +351 210737338

**Fax**

**E-Mail** mail@i2mobile.pt



1. Geographical location  
Oeiras (near Lisbon), Portugal

2. Type of organisation  
ISV(Independende Software Vendor) and consultancy/custom development

3. General information

\*We develop mobile business software solutions: field services, sales force automation, construction.

\*We provide consultancy and custom software development services, especially for marketing and advertising agencies: mobile (J2ME, Windows Mobile), Web (ASP .NET), databases

### Technology Profiles

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## i2Construction - Mobile Field Reporting for Construction

### What we offer

Designed for the construction and building industry, employs a simple mobile phone to send daily reports back to the office. Eliminates paper forms and ensures that labor, equipment work, fuel refill and production units records are delivered on time.

i2Construction is made of two components:

- \* J2ME mobile application, to gather and send data
- \* ASP .NET web application. to collect and analyse data.

Advantages for end customers:

- \* get data on time
- \* manage construction projects based on daily updated data
- \* the use of mobile phones leads to a much smaller cost of ownership, when compared with industrial grade PDAs
- \* Provided on two editions: SaaS or on-premises

### What are we looking for

We are looking for two kinds of partners:

- \* distributors, that want to resell and provide value added services to customers
- \* integrators, that want to integrate i2Construction in their own offering

Advantages for partners:

- \* good reseller margin and the opportunity to provide value added services for construction companies
- \* White label: provide this system as your own service
- \* Integration: integrate with your software offering

### Keywords

- IT Applications for Transport and Logistics
- Mobile Service Provider

### Collaboration sought

Technical Co-operation, Commercial Agreement

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**Responsible**

Pedro Carvalho

**i2Rent - Mobile Sales for Equipment Rentals****What we offer**

i2Rent is a Sales Force Automation designed for the rentals industry.

Manage customers, contacts, reservations, proposals and quotes for companies operating on the rentals business.  
Gives the necessary information to the sales people on the field to close more deals.

i2Rent is a Windows Mobile application, that communicates with an ASP .NET/SQL Server backend.  
Can be integrated with ERP systems.

Customer References:

GAM  
Volvo

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**What are we looking for**

We are looking for partners with the following profile:

\*Value Added Resellers, that want to resell and provide services around i2Rent

\*Integrators, that want to integrate i2Rent with their own solutions

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**Keywords**

- IT Applications for Transport and Logistics
- Mobile Service Provider

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**Collaboration sought**

Technical Co-operation, Commercial Agreement

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**Responsible**

Pedro Carvalho

**Custom Software Development****What we offer**

Custom software development

With a team of experienced yet young and innovative software developers and using agile practices, we offer services on custom software development on the following areas:

J2ME (Java for Mobile Phones): business applications, timesheets, mobile sales  
Windows Mobile: business applications, logistics, RFID  
ASP .NET application development: websites, microsites, intranet applications  
Integration of mobile devices in existing enterprise systems  
SMS Messaging  
Web Services  
Windows Forms  
Database design and maintenance

Consultancy and custom software development provider for marketing and advertising agencies.

Customer reference:

Havas Media

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**What are we looking for**

Joint venture and collaboration on software development projects.

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**Keywords**

- Mobile Service Provider

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**Collaboration sought**

Technical Co-operation, Joint Venture Agreement, Commercial Agreement

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**Responsible**

Pedro Carvalho

## I6NET

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**Call Magallanes 13**  
**28015 Madrid**

**Spain**

**Telephone** +34 699435965  
**Fax**  
**E-Mail** [ivan.sixto@i6net.com](mailto:ivan.sixto@i6net.com)



I6NET Solutions and Technologies Limited is a pan-European company specialized in the development of new applications and advanced communication solutions. I6NET creates new business solutions and opportunities with voice interactivity, helping phone and data networks convergence.

Its innovative voice browsers systems and software components enable the creation of voice & video services in VoiceXML. For further information, visit [www.i6net.com](http://www.i6net.com)

Contact us

I6NET Solutions and Technologies, SL  
C/ Magallanes, 13 - 5ª Izq, 28015 Madrid (Spain)

Web: <http://www.i6net.com>  
Products: <http://products.i6net.com>  
Información [info@i6net.com](mailto:info@i6net.com)

### Technology Profiles

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#### VoiceXML IVVR IP/3G mediaservers

##### What we offer

VXI\* Mediaserver is Software-based and running on Linux  
Open networks interfaces using voice over IP  
Media processing controlled by VoiceXML 2.0\*

Our standards-based IP MediaServer for the  
Next Generation Multimodal Applications SIP, 3G...

Cost Reduction: Low Cost component running with Open Source PBX platform  
Based on Open Standards Components: SIP, VoiceXML, SSML, CXXML, ...  
Rapid Deployment and Development: Prepackaged / Turn-key products  
Hi Scalability: No dependence, base on a Open Source PBX platform  
Ownership: Customer solution ownership build on standard components  
Evolution: Integrate the new IP telephony concepts and best practices

##### What are we looking for

We are looking for partners and customers looking for 3G IP Mediaservers platform to develop new voice & video interactive mobile services.

- IP Operators
- ISP
- 3G developers
- Marketing agencies...

##### Keywords

- Electronic Commerce, Electronic Payment, Electronic Signature
  - E-Learning
  - Mobile Entertainment
  - Mobile Security
  - Mobile Service Provider
-

**Collaboration sought**

Joint Venture Agreement, Licence Agreement, Commercial Agreement

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**Responsible**

M. Ivan Sixto

## ICQ

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**Kiryat Atidim Building 7**  
**61580 Tel Aviv**

**Israel**

**Telephone** +972544233902

**Fax**

**E-Mail** [oritf@icq.com](mailto:oritf@icq.com)



With more than 700 million instant messages sent and received every day, and more than 430 million downloads, ICQ has been known to the online community as a messaging service. Today, a little more than a decade after the first ICQ instant messaging service was launched it has become much more than just that.

ICQ is a personal communication tool that allows users to meet and interact through instant messaging services such as text, voice, video and VoIP as well as various entertainment and community products.

The company's main interests are Instant messaging and content application. ICQ is mainly targeting the youth segment with strong presence in Eastern and Western Europe.

### Technology Profiles

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#### Mobile Instant Messaging

##### What we offer

ICQ is a unified personal communication tool. We offer our users the ability to chat, share content and share experience.

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##### What are we looking for

We are looking for a partnership with:

1. distributors
  2. content providers
  3. media companies with mobile presence
  4. technological partners that can enhance our cross platform IM capabilities.
- 

##### Keywords

- Communications Protocols, Standards
  - Network Technologies (Wireless, Wi-Fi, Bluetooth)
  - Content Provider
  - Mobile Entertainment
  - Mobile Service Provider
- 

##### Collaboration sought

Technical Co-operation, Licence Agreement, Commercial Agreement

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##### Responsible

Orit Fredkof

## ICRC - University of Glamorgan

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Llantwit Road 1  
CF37 1DL Pontypridd

United Kingdom

**Telephone** +44 1443 482780  
**Fax** +44 1443 482780  
**E-Mail** [kbegain@glam.ac.uk](mailto:kbegain@glam.ac.uk)



The Integrated Communications Research Centre provides wide range of research and development activities in various areas of mobile and wireless communications including:

- radiowave propagation at frequencies up to 70GHz
- UWB using patented Photonics based smart antennas
- Next Generation Telecom Services and applications

### Technology Profiles

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#### Testbed Facility for IMS based telecom service and application development

##### What we offer

- An IP protected Photonics based broadband null steering smart antenna
- Testbed facility for IMS based telecom service and application development

##### What are we looking for

- Companies interested in investing in or licensing the smart antenna technology
- SME wishing to use a carrier grade IMS testbed and telecom service creation facility

##### Keywords

- Network Security
- Communications Protocols, Standards
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- IT Applications for Health
- IT Applications for Transport and Logistics
- ICT for Independent Living and Inclusion
- Mobile Security

##### Collaboration sought

Research and development, Technical Co-operation, Licence Agreement, FP7-ICT Project

##### Responsible

Prof Khalid Al-Begain

## IDATE

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**BP 4167 -  
34092 Montpellier Cedex 5**

**France**

**Telephone** +.33 6 70 70 85 42  
**Fax**  
**E-Mail** [jd.seval@idate.org](mailto:jd.seval@idate.org)



Founded in 1977 and established in Montpellier, IDATE is one of Europe's foremost market analysis and consulting firms, whose mission is to provide assistance in strategic decision-making for its clients in the Telecom, Internet and Media industries, through the following two areas of activity: Consulting (market studies, international benchmarking, assistance in the launch of new products, public policies) and Research (publication of reports, databases, online services, analyst hotline)

### Technology Profiles

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## Consulting & Research

### What we offer

An independent consultancy

IDATE has established its credibility and independence in conducting consultancy and study assignments on behalf of its clients: market reports (techno-economic monitoring, modelling and forecasts, sector-specific analysis, surveys); international benchmarking (positioning studies, convergence strategies, competition analysis); assistance in the launch of new products (technical Analysis, Competitive Environment, Business planning); public policies (public policy definition and assessment, socio-economic impact, project implementation and management...).

Analysis reports

IDATE's clients benefit from the knowledge and expertise of its teams of specialists, and from its ongoing investment in its information and strategic monitoring system.

Reports published on the Mobile market:

- Mobile Pricing Innovations
- Mobile Churn Management
- Mobile Broadband
- Spectrum
- Data Roaming
- Mobile Internet
- Mobile: New growth engines?
- Towards agile mo

### What are we looking for

We are looking for companies interested in our services and reports for their activity.

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### Keywords

- Network Technologies (Wireless, Wi-Fi, Bluetooth)
  - Electronic Commerce, Electronic Payment, Electronic Signature
  - Mobile Entertainment
  - Mobile Service Provider
- 

### Collaboration sought

Commercial Agreement

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### Responsible

Mr Jean-Dominique Séval

## IDEAN

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**Tekniikantie 12**  
**02150 Espoo**

**Finland**

**Telephone**            **0405493218**  
**Fax**  
**E-Mail**                **jussi.lystimaki@idean.com**



Idean is a unique user centric design company, with over 60 experts in User Experience. We provide customer-driven user interface design, holistic research and innovation services. Our wide range of solutions represent the cutting edge in the digital domain - our playground is where people meet digital devices, to deliver solutions which are usable, exciting and relevant for the users. We create world-leading digital concepts, applications and platforms for web, mobile and integrated industry systems.

### Technology Profiles

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#### Mobile device UI and application concepting and design

##### What we offer

We are best known from our mobile projects. Since 1999, we have strongly focused in researching and designing interfaces and concepts for the small screen. Usability, as well as understanding the context of usage, are critical factors in mobile design. To achieve the best results, we utilize our very own Idean Design Approach process - a combination of exact research and innovative creativity, scalable for the needs of the project.

##### What are we looking for

Partners for Touch UI development for surfaces, tables and electronics. We have Touch UI concepts and user experience models, prototypes and 3D engine to build human interfaces.

##### Keywords

- Electronics, Microelectronics
- Digital libraries and content
- ICT for Independent Living and Inclusion
- GIS Geographical Information Systems
- Mobile Service Provider

##### Collaboration sought

Research and development, Technical Co-operation

##### Responsible

Mr Jussi Lystimaki

## Idevio

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**Drottninggatan 52**  
**41107 Gothenburg**

**Sweden**

**Telephone**            **+46317790960**  
**Fax**  
**E-Mail**                **info@idevio.com**



Locago is the first free mobile map browser with an open interface to third party content. Locago is owned and developed by Idevio. Idevio delivers Mapping, Geocoding and Routing software based on RaveGeo - the award-winning compression and streaming technology. Tools from Idevio empower Defence, Mobile and Internet applications on workstations, mobile phones and handheld computers. Idevio offers both software components and OEM solutions. Idevio is based in Gothenburg, Sweden

### Technology Profiles

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#### Innovative maps for mobile applications

##### What we offer

Idevio delivers Mapping, Geocoding and Routing software based on RaveGeo - the award-winning compression and streaming technology. Tools from Idevio empower Defence, Mobile and Internet applications on workstations, mobile phones and handheld computers. Idevio offers both software components and OEM solutions.

Idevio presents Locago, the first free mobile map browser with an open interface to third party content. Locago offers possibilities for mobile operators, handset manufactures and other companies that wants a fast way to deliver maps to its customers. Locago offers branding and advertising possibilities.

For more info on Locago take a look at [www.locago.com](http://www.locago.com)

##### What are we looking for

Idevio is looking for distributors, content providers and advertising partners for our product Locago.

Distributors can be operators, handset manufactures or other companies that want a state of the art mobile mapping software that is able to brand and is able to visualize online content on a mobile map. That content can be of any kind. Take a look at [www.locago.com](http://www.locago.com).

Locago is a platform for content and for delivery of mobile ads on a map. An advertising partner can be a media agency, advertising agency or a company that want to be visible on a mobile map.

##### Keywords

- IT Applications for Transport and Logistics
- GIS Geographical Information Systems
- Content Provider
- Mobile Entertainment
- Mobile Service Provider

##### Collaboration sought

Commercial Agreement, Licence Agreement, Technical Co-operation

##### Responsible

Mr Jonas Karlsson



## IDEX ASA

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**Snarøyveien 30**  
**1331 Fornebu**

**Norway**

**Telephone**        **+47 67 83 91 19**  
**Fax**                **+47 67 83 91 12**  
**E-Mail**            **mailbox@idex.no**



IDEX ASA is a biometric licenser and fingerprint sensor company located in Oslo, Norway.

The patented SmartFinger® technology offers log in, authentication, navigation and pointing features combined with the best biometric performance available - FAR of < 0.5% and FRR of < 0.001%.

The targeted applications are Cell Phones, Notebook PC, Smart Cards, Access & Attendance, Biometric Tokens, etc.

The customers of IDEX are Semiconductor companies as well as OEMs and System Integrators.

### Technology Profiles

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#### Finger-print sensor technology

##### What we offer

IDEX fingerprint sensors based on the SmartFinger® technology, offer log in, authentication, navigation and pointing features by the swipe of a finger. The technology is available either as sensors ready for incorporation into products, or by licensing, enabling customers to commercially exploit the SmartFinger® IPR.

The SmartFinger® technology enhances the user experience through added functionality and security of cell phones, notebook PCs, Smart Cards, USB sticks, and new, advanced electronic devices, such as portable media players, gaming consoles, remote controls, etc.

The SmartFinger® IX 10-4 sensor is a single-line fingerprint swipe sensor employing the cutting-edge SmartFinger® technology, which, among other features, offers swiping at high speed and at wide skew angles. These user friendly features are important because they offer high flexibility in swipe movement and hardly any false rejections.

##### What are we looking for

Licensing:

Our typical customer is a Semiconductor company with the need to expand their product portfolio with finger-print sensors to serve the growing market requirement for log-in, authentication and security solutions.

Component supply:

Our typical customers are OEMs, Biometric Vendors, System Integrators and Value-added Resellers with the need to integrate finger-print sensors, algorithms and embedded solutions into products like Cell Phones, Notebook PC, Smart Cards, Access & Attendance Control, Biometric Tokens, etc

##### Keywords

- Electronics, Microelectronics
- Network Security
- Data Protection, Storage Technology, Cryptography, Data Security
- Electronic Commerce, Electronic Payment, Electronic Signature
- Signal Processing (speech, sound, image)
- IT Applications for Health
- Mobile Security

##### Collaboration sought

Commercial Agreement, Licence Agreement, Joint Venture Agreement, Technical Co-operation

##### Responsible

Mr Bjørn Auke

## iGames Entertainment, S.L

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Calle Cronos 20, Portal 2, Bajo 4 20  
28037 Madrid

Spain

**Telephone** +34686045495  
**Fax** +917545182  
**E-Mail** walid@igames.es



iGames Entertainment is a high quality developer of mobile java games founded in September of 2008 and based in Madrid - Spain.

We have developed around 35 games of the different categories, 3D, Casual, Sports, RPG and others.

### Technology Profiles

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## iGames - Mobile Games Developers and Publishers

### What we offer

iGames is a company that develops mobile games with java, C++ and Flash languages.

Our aim is to develop the most entertaining games of this industry that can be played from your mobile and PC.

Our target is to be between the first 10 companies of this sector in the nearest future.

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### What are we looking for

We are looking for new technologies like iphone, doja, symbian and j2me to increase our handsets coverage and innovate our games.

We are also looking for Content providers, Mobile entertainment, Mobile service providers to offer our products and share possibilities to distribute through them in other markets.

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### Keywords

- Digital libraries and content
  - Content Provider
  - Mobile Entertainment
  - Mobile Service Provider
  - 3D Media
- 

### Collaboration sought

Joint Venture Agreement, Licence Agreement, Commercial Agreement

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### Responsible

Mr. Walid Yehia

## Ilitoo

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**chemin des Mendrous 930**  
**34170 Castelnau le Lez**

**France**

**Telephone** +33 (0)467 400 400  
**Fax** +33(0) 467 400 581  
**E-Mail** p.nahoum@ilitoo.com



Ilitoo develops solutions for freely distributing content to all physical devices: telephones, computers, PDAs, MP3 players, etc, via Bluetooth and Wifi.

Thanks to the company's diffusion devices (such as Ilitoo BLUEBOX...), users can download – simply, for free and rapidly – available multimedia. Ilitoo proposes a different economic model because it is the content-creator who pays and not the user.

### Technology Profiles

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#### Solutions for free content distribution

##### What we offer

Ilitoo products consists of:

BlueBox – Autonomous and unlimited broadcasting of multimedia content to all Bluetooth devices with no transmission or reception costs. Manageable via a Web interface or simply USB key.

BlueStick – Bluetooth performance without the bulky packaging. Only 90g, manageable via telephone or PDA, with an extra battery for exceptional autonomy.

MediaBox – Multimedia broadcasting : screens, laptops, PDA's, mobile phones, portable game consoles. No transmission or reception costs thanks to network technology (Bluetooth, Wireless Internet, LAN, Video, etc.) It is the most comprehensive tool in terms of Dynamic POS advertising.

Technical advantages are:

- . Autonomous box
- . Communication protocol independent and evolutionary
- . Electronic components and software bricks (. Rich Media
- . Connectivity
- . Feeding 12 volts and 110 volts
- . Database SQL
- . Total exploitation of PUSH OBJECT of Bluetooth technology

##### What are we looking for

Ilitoo solutions are made for POS advertising and marketing, using freely available networks (Bluetooth, wifi,...)

Target partners are:

- Distributors (Alcampo, Corte Ingles, Carrefour, Wal Mart...)
- Communication agencies,
- Telecom operators,
- Integrators
- larges-accounts

##### Keywords

- Communications Protocols, Standards
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Digital libraries and content
- Content Provider
- Mobile Entertainment
- Mobile Service Provider

##### Collaboration sought

Research and development, Technical Co-operation, Joint Venture Agreement, Commercial Agreement

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**Responsible**

Mr. Philippe NAHOUM

## IMASDSOFT

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escorial 151  
08024 Barcelona

Catalonia

**Telephone** +34606026585

**Fax**

**E-Mail** riderbcn@gmail.com

We are a small group of IT developers in Barcelona. We start our little business with a online management game with AI technology. We have more than 10 years of ecommerce experience and we have our own software developers.

We touch other software products covering CRM, quality management (ISO 9000 and TS16949).

We are developing now mobile positioning software through bluetooth

### Technology Profiles

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## Mobile Application Development Software

### What we offer

IMASDSOFT has developed a huge knowledge in management games, and we have our artificial intelligence core to make reality several kind of games.

We are also Quality Software Auditors and develop ISO 27000 and other areas auditing services.

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### What are we looking for

We are working in a project to control workers, so we need presencal software and Technology partners for Bluetooth retail systems.

We are interested in meeting with: developers, consulting firms, and application and information service providers that develop mobile applications to Technical cooperation

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### Keywords

- Electronics, Microelectronics
  - Network Security
  - Communications Protocols, Standards
  - Network Technologies (Wireless, Wi-Fi, Bluetooth)
  - Electronic Commerce, Electronic Payment, Electronic Signature
  - Signal Processing (speech, sound, image)
  - IT Applications for Health
  - IT Applications for Transport and Logistics
  - GIS Geographical Information Systems
  - Mobile Entertainment
  - Mobile Security
  - Computer Games
  - 3D Media
- 

### Collaboration sought

Research and development, Technical Co-operation, Commercial Agreement

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### Responsible

Mr javier serna

## In creation

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**Pl. Josep Irla i Bosc 21**  
**08010 Girona (Barcelona)**

**Catalonia**

**Telephone**            **626205289**  
**Fax**  
**E-Mail**                **olga\_busquets@hotmail.com**



- Idea from Barcelona
- Objective: service communication (entertainment)
- Initially we are looking for brands and sponsoring partner (business angel).
- The market segments is around (18- 35).
- Web site in construction: we are looking for a blog information using mobil and video with actuality information like a magazine (fashion, music, new trends, social and critic...) to find a nice tonality to prepare a magazine (for on line tv or tv)
- There is also a play. The image (logo) of the magazine (blog) has to be an entertainment for the internauta.
- I mean I am looking to grew up with a brand (like merchandising and a finnantial young business).
- We just study the image (logo) and manage with.

## Technology Profiles

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### Be emergent (has been studying between brand)

#### What we offer

- That's want to be a mobile TV magazine (a blog information)
- Trend information
- Communication to 18-35
- Visual magazine (blog information easily to use for young people. We initiality the idea in the university so we are looking for brands.

#### What are we looking for

- Mobile entertainment
- Streaming
- Looking for: Sponsorships, partners, programming associate, confidently brand mobile technology
- Entertainment
- Nice Image corporation (involves to create and finance) merchandising (like mobiles)

Barcelona- Spain- Europe

#### Keywords

- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Signal Processing (speech, sound, image)
- Mobile Entertainment

#### Collaboration sought

Commercial Agreement, Licence Agreement, Technical Co-operation, Research and development

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**Responsible**

Director Olga Busquets

## In-Fusio

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33525 Bruges

France

**Telephone** +447971036892  
**Fax**  
**E-Mail** borja.aragon@in-fusio.com



IN-FUSIO is a mobile games service provider. Created in August 1998, it was the first to launch the concept of downloadable games for mobile phones. Today, IN-FUSIO is a global leader in downloadable games, providing a turnkey gaming service to mobile operators across the globe.

### Technology Profiles

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#### Mobile Games Developer / Distributor

##### What we offer

The IN-FUSIO's offer is consistent through:

- . PLATFORM SERVICES (provide and operate the platform in Application Service Provider mode).
- . IN-FUSIO'S GAMES CATALOGUE (provide access to a continually updated games portfolio).
- . GAME CENTRE MANAGEMENT (stimulate traffic through animation of the players' community with dedicated game centres; challenge players through contests; find prizes; display ranking of scores...)

The company has partnerships with all major manufacturers for embedding its next generation of gaming technology (EGE, Entertainment and Gaming Extensions) for MIDP2.0 handsets.

IN-FUSIO games are currently available at 130 mobile operators and portals worldwide.

DISTRUBUTION SERVICES: Publishing your mobile games using our existing distribution network.

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##### What are we looking for

At In-fusio we are looking to partner with other games developers that don't have the distribution means.

Also looking for License holders, to turn their brands into mobile games and distribute them accordingly.

Handset manufacturers to embed our games and game demos.

Porting Houses, that can help us port our exiting games to new platforms (phoned, wm, Andriod)

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##### Keywords

- Digital libraries and content
  - Content Provider
  - Mobile Entertainment
  - Mobile Service Provider
  - Computer Games
  - 3D Media
- 

##### Collaboration sought

Joint Venture Agreement, Licence Agreement, Commercial Agreement

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##### Responsible

Mr Borja Aragon



## In-Fusio

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France

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In-Fusio is a Mobile games Publishing company, with HQ based in France, as well as Development, Sales, and Marketing subsidiaries all over the world. The company has been created in 1998.

### Technology Profiles

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#### Mobile Games distribution/publishing

##### What we offer

In-Fusio is offering a global distribution capacity to mobile games developers and studios all over the world, thanks to its worldwide distribution network (more than 250 accounts), and its solid and efficient sales/communication teams.

In-Fusio aims at publishing the best and most innovative mobile games, focusing on Java technology, but also targeting Open OS (Blackberry, Smartphone, Windows Mobile), iPhone, BREW, etc.

##### What are we looking for

We are looking for talented mobile games development studios all over the world in order to distribute the best and most innovative games through In-Fusio international distribution network. We are also open to potential licensing agreement, and to any technical innovation related to mobile gaming.

##### Keywords

- Content Provider
- Mobile Entertainment
- Computer Games

##### Collaboration sought

Commercial Agreement, Licence Agreement

##### Responsible

Mr Richard MOUREAUD

## In-Fusio

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**France**

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IN-FUSIO is a mobile games service provider. Created in August 1998, it was the first to launch the concept of downloadable games for mobile phones. Today, IN-FUSIO is a global leader in downloadable games, providing a turnkey gaming service to mobile operators.

### Technology Profiles

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#### **In-Fusio mobile game development, publishing and distribution**

##### **What we offer**

We develop, publish and distribute mobile games via our network of operators and aggregator globally for the following platforms:-

1. Java
2. Windows Mobile
3. Blackberry
4. Symbian
5. iPhone
6. Brew
7. Android (coming soon)

##### **What are we looking for**

Games developers to work in collaboration with.  
Licence providers.  
Network operators.  
Technology providers.

##### **Keywords**

- Communications Protocols, Standards
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Content Provider
- Mobile Entertainment
- Computer Games
- 3D Media

##### **Collaboration sought**

Technical Co-operation, Licence Agreement, Commercial Agreement

##### **Responsible**

Mr Fraser Norman

## In4Tel Ltd.

Medinat Hayehudim St., P.O. Box 12882 60  
 46733 Herzlia

Israel

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In4Tel Ltd. – Company Profile

The optimum performance of Internal Antennas  
 For the cellular handsets and mobile communication devices  
 Movember2008

### 1. Overview:

The global cellular handset phones will surpass 1.2 Billion units by end of 2008. In contrary to the continuous new technology adaptation to the handsets, the Antennas' technology is decades old and relatively inefficient.

In4Tel is a private company specializing in providing highly efficient internal antennas for cellular handsets and mobile communication devices. Its patented technology enables, in addition to other significant features, a dramatic reduction of radiation towards the users head/body (~50% in the SAR level).

### 2. The current mobile communication antennas technology status:

The short lifecycle of handsets is derived directly from the market demand to new features, environment friendly and improved performance. As a result the mobile market is constantly adapting new technologies such as:

- Efficient batteries
- Powerful low consumption processors
- Higher data rate communication (3G)
- Multimedia features – MP3/MP4, TV (either by satellites or UHF reception, etc.)

But at the same time the manufacturers are using decade old technologies for the antennas and thus:

- Still using low efficiency antennas particularly in “talk position” and reducing the batteries' cycles
- Utilizing Narrowband Antennas, which operate very poorly in-band and even worse in multi-band modes
- Multimode GSM/CDMA chipsets operate with inefficient antennas
- Growing public awareness of health issue, leading towards restricting SAR regulations

### 3. The In4Tel Technology:

In4Tel has developed unique antenna structures with superior performance (Technology) and proprietary computerized mathematical processes of the physical models occurring within the antenna operation (Know How). Hence, In4Tel's models enable optimizing the antenna's performance and cost and shortening the development cycle. Due to different design, shape and interface of each antenna a unique customization is performed resulting with the following optimized parameters for each device's antenna:

- High gain and performance particularly in talk position, resulting in ~50% SAR level reduction
- Lower power level transmitted, providing up to 40% increase of the battery cycle (between charges) for all portable devices
- Wide-bandwidth coverage: Full in-band and multi-band operation, enabling multi-mode (GSM/CDMA) operation, and even six-band antennas
- Similar cost to rival manufacturers, while overall performance is equivalent or superior to the external antenna and outperforms any other internal antenna.

### 4. The company:

#### 4.1 Patents:

The company has several worldwide issued and pending patents (e.g. US 6,466,176 and US 6,940,460).

#### 4.2 Products:

In4Tel product line includes:

- Several dozens of commercialized cellular handset models
- Hands-Free car kit coupling antennas
- Bluetooth and IEEE 802.11.x (including MIMO)
- Wi-Max (fixed and mobile)
- Cordless phones (e.g. DECT, PHS)
- Ultra Wide Band (UWB), which are used by dozens of leading companies for coming products and 2 commercialized products
- Mobile TV antennas for DVB-H and antennas

#### 4.3 Management:

Mr. Joseph Maoz (Founder, President and CEO) and Mr. Michael Kadichevitz (Founder, VP R&D) have 40 years of combined commercialized and academic experience in RF, Microwave and Antennas.

#### 4.4 Certificates:

In4Tel is ISO 9001:2000 certified.

## Technology Profiles

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### In4Tel

#### What we offer

In4Tel has developed unique antenna structures with superior performance and proprietary computerized mathematical processes of the physical models occurring within the antenna operation. Hence, In4Tel's models enable optimizing the antenna's performance and cost and shortening the development cycle. Due to different design, shape and interface of each antenna a unique customization is performed resulting with the following optimized parameters for each device's antenna:

- High gain and performance particularly in talk position, resulting in ~50% SAR level reduction
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  - Wide-bandwidth coverage: Full in-band and multi-band operation, enabling multi-mode (GSM/CDMA) operation, and even six-band antennas
  - Similar cost to rival manufacturers, while overall performance is equivalent or superior to the external antenna and outperforms any other internal an
- 

#### What are we looking for

We look for:

- mobile communication companies to partner with
  - joint development projects
  - licensing our products
- 

#### Keywords

- Electronics, Microelectronics
  - Network Technologies (Wireless, Wi-Fi, Bluetooth)
  - Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
- 

#### Collaboration sought

FP7-ICT Project, Commercial Agreement, Licence Agreement, Manufacturing Agreement, Joint Venture Agreement, Technical Co-operation, Research and development

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#### Responsible

President & CEO Joseph Maoz

## incotec

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Incotec an engineering consulting for Spain, based in barcelona offers a large range of services related with:

R+D+i engineering consulting.  
Enviromental consulting.  
Found hunter from different administrations EU, Spain, regions and local.

As R+D+i engineering consulting we manage projects in different markets and products/services.

With strong experience in different markets:  
Telecommunications  
Automotive  
Aircraft.  
General industry, OEM's and TIER's.

### Technology Profiles

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#### high tech in mechanotronics

##### What we offer

different very new solutions based on mechatronics, to solve different needs to the telecommunications industry.  
Always very new products and last developed applications and systems.

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##### What are we looking for

new potential customersto use all or a part of these products.  
Also we are looking for partners to developo different applications for these systems.

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##### Keywords

- Electronics, Microelectronics
  - Mobile Entertainment
  - Mobile Security
- 

##### Collaboration sought

Commercial Agreement, Technical Co-operation, Research and development

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##### Responsible

Mr. josep romero

#### pressure sensors

##### What we offer

high tech pressure sensors for special applications and systems  
for telecommunications systems and cells

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**What are we looking for**

customers for these types of pressure sensors.  
partners to develop new applications and or systems for these pressure sensors in cells

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**Keywords**

- Electronics, Microelectronics
  - Mobile Service Provider
- 

**Collaboration sought**

FP7-ICT Project, Commercial Agreement, Licence Agreement, Joint Venture Agreement, Research and development

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**Responsible**

mr. vicenta garcia

**optical sensors.****What we offer**

high tech optical sensors for special applications and systems  
for telecommunications systems and cells

---

**What are we looking for**

customers for these types of optical sensors.  
partners to develop new applications and or systems for these optical sensors in cells

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**Keywords**

- Electronics, Microelectronics
  - Mobile Entertainment
  - Mobile Security
- 

**Collaboration sought**

Commercial Agreement, Manufacturing Agreement, Technical Co-operation, Research and development

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**Responsible**

Mr. aniceto romero

**autolighting componets by Phosphorous tech.****What we offer**

high tech autolighting componets for special applications and systems for telecommunications systems and cells

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**What are we looking for**

customers for these types of high tech autolighting componets  
partners to develop new applications and or systems for these high tech autolighting componets

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**Keywords**

- Electronics, Microelectronics
- 

**Collaboration sought**

Commercial Agreement, Manufacturing Agreement, Technical Co-operation, Research and development

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**Responsible**

mr. vicenta garcia

**R+D+i engineering consultancy**

**What we offer**

Project Management for different high tech, very new tech in different fields and market segments.

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**What are we looking for**

partners, potential customers, financial agreements, commercial agreements, etc...

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**Keywords**

- Electronics, Microelectronics
  - Network Security
  - Database Management, Data Mining
  - Communications Protocols, Standards
  - Network Technologies (Wireless, Wi-Fi, Bluetooth)
  - Signal Processing (speech, sound, image)
  - IT Applications for Transport and Logistics
  - ICT for Independent Living and Inclusion
  - Content Provider
  - Mobile Entertainment
  - Mobile Security
  - Mobile Service Provider
- 

**Collaboration sought**

Research and development, Technical Co-operation, Joint Venture Agreement, Commercial Agreement, FP7-ICT Project

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**Responsible**

Mr. josep romero

## IND Group

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Hungary

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**E-Mail** adrienn.barath@indgroup.eu



IND Group is a leading provider of banking front-office products in the EMEA region. Our flagship product, IND iMobile Banking is an innovative solution for banks and financial institutions. The uniqueness of the convenient browser based solution over the traditional WAP banking services is the highly ergonomic and aesthetic features. Similar to the internet bank, basic banking transactions can be quickly carried out even through GPRS. Presented in AUSTRIA/GERMANY/HUNGARY/ROMANIA / UNITED KINGDOM

### Technology Profiles

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#### IND Banking Front-Office

##### What we offer

- IND Banking Front-Office Technology
- Mobile Banking solutions
- Mobile Trading solutions
- Internet banking and brokerage

IND iMobile Banking, a unique mobile banking solution from IND Group, went live today at CIB Bank, a member bank of Intesa Sanpaolo Group. The state-of-the-art, extended internet banking service, called mobilCIB, has been optimized for mobile phones and PDAs, is available for CIB customers from December 2008.

IND iMobile Banking, presented at last year's CEBIT with a great success, is the basis of the mobilCIB service. The whole parameterization and custom extensions process had been taken only four months. The uniqueness of the convenient browser based solution over the traditional WAP banking services is the highly ergonomic and aesthetic features which assist comfortable and easy-to-use banking on the mobile handset. Similar to the internet bank, basic banking transactions can be quickly carried out even through GPRS/EDGE mobile internet connection.

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##### What are we looking for

- Potential customers: banks and financial institutions who want to utilize the mobile channel in order to build up an additional touch-point to its innovation-sensitive customers.
  - Working with Business Partners in several markets, IND seeks for potential IT service providers and system integrators to build the IND community further.
- 

##### Keywords

- Electronic Commerce, Electronic Payment, Electronic Signature
  - Mobile Security
- 

##### Collaboration sought

Commercial Agreement

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##### Responsible

Mr Tamas Braun



## Inesting, Marketing Tecnologico, S.A.

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**8005-146 Faro**

**Portugal**

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Inesting provides technological marketing solutions, since 2000.

Our main expertise areas are the Mobile Marketing and the Search Engine Marketing. We are a reference in the portuguese market and Direct100, our SMS marketing platform, is presently sold worldwide, for instance in markets such as Brazil or the United Kingdom.

We are based in Portugal. Our team is multicultural, comprehending people from countries such as the United Kingdom or Italy.

### Technology Profiles

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#### DIRECT100 - Smart Mobile Marketing

##### What we offer

Direct100 is an web software designed for marketers, that allows companies and media agencies to develop smart marketing actions through SMS.

These are some of the final user features:

- . Bulk messaging;
- . Scheduled messaging;
- . Content customised messaging;
- . Automated messaging (i.e birthdays);
- . Contact and group management;
- . Customised sender;
- . Detailed statistics (status delivery reports);
- . Secure on-line platform to top up credits;
- . Optin / Optout features;
- . Advanced search with multiple criterion;
- . Friendly import of Contacts;
- . Several premium action models;
- . Wap link delivery;

Direct100 is the fastest way to start or develop an organized business in mobile messaging. Our commercial partners have even the possibility of rebranding the platform for limited costs. Different partnership models are possible.

The software is connected to several top quality SMS carriers. It's therefore possible to use it in dozens of markets throughout the World.

##### What are we looking for

We seek two different profiles:

- . Companies and consultants that can work as country sales representatives of Direct100 (typically getting commissions for generated traffic);
- . Companies that are interested in rebranding Direct100 (typically want to explore business on its own);

Sumarizing, we are looking for companies and consultants that can work with Inesting on a commercial level, distributing Direct100 locally, and eventually on a 1st level support.

Distributors with technical or consulting profiles, but also advertising agencies or media companies, are eligible.

##### Keywords

- Database Management, Data Mining
- Content Provider

- Mobile Service Provider

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**Collaboration sought**

Commercial Agreement, Licence Agreement, Joint Venture Agreement

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**Responsible**

Francesco Berrettini

## InfoCall

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**Palyam 7**  
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**Israel**

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Established on 2008, InfoCall is a Privately held Start-Up, also Invested by HiCenter – an Hi-Tech initiative' center, located in Haifa, Israel.

### Technology Profiles

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## Content delivery solutions for communities and businesses

### What we offer

The company is developing a generic mobile server-client platform, offering End to End Content delivery solutions for communities and businesses, which can be duplicated and adapted easily (fast and at low cost).

Main Features & Advantages:

- Generic interface, (same interface is being used for all communities)
- Content Management Server, (for multiple communities)
- Integration Layer, (External WEB sites, 3rd parties software, back office systems)
- Capability to serve small or large communities within a single service
- Location based services, (e.g. Touristic information - CallMacom)
- Multimedia delivery of voice, text, picture and video
- Strong engine with personalization and data mining capabilities, (managing end user profile with profile improvement mechanism)

### What are we looking for

InfoCall is looking forward to Collaborate with content providers, technology partners, mobile operators, handsets manufacturers, content aggregators or any other organizations, who are looking to offer an innovative premium platform to support different communities from any segments, by offering an advanced multimedia solution.

### Keywords

- Mobile Service Provider

### Collaboration sought

Technical Co-operation, Joint Venture Agreement, Licence Agreement, Commercial Agreement

### Responsible

Mr. Barak Leshem

## Innova Telecom

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**41927 Mairena del Aljarafe, Sevilla**

**Spain**

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Innova Telecom SL (ITSOFT), from Spain, develops mobile solutions for Enterprise and Public Administration and is present today in a great number of mobility projects, providing knowledge, experience and products to the success of the clients. ITSOFT has a broad portfolio of products for mobile devices and Smartphone on platforms such as BlackBerry, J2ME and Windows Mobile and maintains strategic partnerships with Vodafone, RIM and Microsoft.

### Technology Profiles

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#### Mobile Solutions

##### What we offer

Innova Telecom SL (ITSOFT) develops mobile solutions for Enterprise and Public Administration. Founded in 2003 with a mission to be leaders in the development of mobile solutions, ITSOFT is present today in a great number of mobility projects, providing knowledge, experience and products to the success of their clients.

We've developed and implemented mobilization projects for companies such as Gonzalez-Byass, Abengoa Group, Spanair, RENFE (National Spanish Railways) and Heineken among others, as well as applications for several Councils as Seville and Jerez de la Frontera.

We're ISV for Vodafone Spain and we've a broad portfolio of products for managing mobile on mobile devices such as BlackBerry devices based on Java technology (J2ME) and Windows Mobile.

We collaborate with University through participation in researching projects related with advanced mobile telecommunications.

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##### What are we looking for

Carriers and ISV to offer our products in an international market.

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##### Keywords

- Network Technologies (Wireless, Wi-Fi, Bluetooth)
  - Digital libraries and content
  - IT Applications for Health
  - IT Applications for Transport and Logistics
  - GIS Geographical Information Systems
  - Mobile Entertainment
  - Mobile Security
  - Mobile Service Provider
- 

##### Collaboration sought

Research and development, Commercial Agreement

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##### Responsible

Mr Fernando Plaza López

## INNOVAE

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**Spain**

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Headquartered in Madrid, Spain, Innovae is a Spanish software engineering firm aimed to develop products and provide professional services in the areas of security, mobility and Artificial Intelligence.

Our activities range from providing off-the-shelf and custom-designed value-added solutions that fit into our clients existing infrastructure, to offering our consulting and engineering services to architect solutions as per their requirements

### Technology Profiles

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#### Spy Master - Intelligent video surveillance system

##### What we offer

Spy Master is an intelligent video surveillance system that offers a broad range of real time monitoring advanced services. It is a video surveillance system completely autonomous and able to send images independently from where the system is located to all the professionals that need to register everything that is happening, constantly and from wherever they are. It can provide with intelligence to all the existing systems avoiding the need of a constant monitoring. The company is looking for signing a commercial agreement with technical assistance

##### What are we looking for

Mobile products companies specialised in the following areas:

- Mobile Device management
- Mobile Security and data protection
- IMS platforms and solutions
- Positioning

##### Keywords

- Data Protection, Storage Technology, Cryptography, Data Security
- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
- Mobile Entertainment
- Mobile Security
- Mobile Service Provider

##### Collaboration sought

Research and development, Commercial Agreement

##### Responsible

Mr Venancio Gallego

## Innovation Norway

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E-Mail            post@innovationnorway.no



Innovation Norway is a part of the Enterprise Europe Network

### Technology Profiles

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## Innovation Norway Enterprise Europe Network

**What we offer**

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**What are we looking for**

Assisting in match-making event

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**Collaboration sought**

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**Responsible**

Ms Eva Camerer

## INOITULOS

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Catalonia

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E-Mail                 contact@inoitulos.com



The technological consulting firm INOITULOS located in Barcelona has developed IDAPT ([www.idaptweb.com](http://www.idaptweb.com)), the first universal simultaneous charger for portable electronic devices.

The aim of INOITULOS is to take advantage of technological progress and new market trends to provide charging solutions to constantly simplify the use of mobile technology.

INOITULOS is willing to consolidate its worldwide distribution network for the IDAPT product range.

Meet us at the Innovation Marketplace

### Technology Profiles

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#### Distribution Agreement

##### What we offer

INOITULOS is offering the innovative and multiple patented range of products IDAPT, [www.idaptweb.com](http://www.idaptweb.com), which consist on a universal & simultaneous power station for low power devices.

It's innovative design and ergonomics has been developed to fit all environments from households, offices and hotel rooms.

IDAPT range of products is suitable for everybody that holds at least one electronic device, from end consumer to B2B users.

Don't wire you up!

##### What are we looking for

INOITULOS is looking for Distributors to introduce IDAPT products in both consumer electronics distribution channels and B2B (hotels, promotional gift, marketing campaigns, ..)

The company willing to distribute the products must be well positioned in its markets and has to demonstrate an active network of distribution channels.

##### Keywords

- Electronics, Microelectronics

##### Collaboration sought

Research and development, Technical Co-operation, Manufacturing Agreement, Licence Agreement, Commercial Agreement

##### Responsible

CEO Jacques GIRIBET

## Inphodrive Ltd.

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Israel

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**E-Mail** general@inphodrive.com



Inphodrive develops an innovative, voice-activated mobile infotainment system for drivers. The system allows eyes-free and hands-free operation, minimizing drivers' distraction during driving.

The system will use standard 3G and higher infrastructure.

The system provides a vocal infotainment portal that offers wide selection of spoken content and Location-Based Services.

Bidirectional vocal messaging allows staying in touch via e-mail. On-demand streaming music and internet audio.

### Technology Profiles

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#### Mobile web server-based infotainment system

##### What we offer

Interactive, mobile, voice-activated infotainment system that provides drivers with a rich set of core services. The system allows eyes-free and hands-free operation, minimizing driver's distraction during driving.

Uses 3G-3.5G networks data communication channel for text-based information and streaming audio delivery.

All the information will be delivered to driver in audible form. Driver controls the system, browses and accesses the information using voice user interface (VUI).

The system will be deployed as a service for subscribers.

Innovations and advantages of the offer

- Increasing safety of driving by providing totally hands-free and eyes-free environment
- Increasing utilization of time wasted by drivers on the roads
- Creating a new niche for monetization of mobile data services in automotive sector

##### What are we looking for

Specific partners:

Leading European cellular operator, mobile broadband infrastructure provider, transport monitoring system integrator, automotive aftermarket electronics supplier; automotive OEM electronics supplier; large car electronics wholesaler and distributor; large electronic gadgets vendor; mobile content providers and publishers; mobile advertiser;

Partnership:

strategic partnership with leading European cellular operators and other partners for system testing, pilot service deployment, collaboration in marketing, sales and customer service.

Responsibilities of appropriate partners:

- \*Of cellular operators – marketing, promotion and service's sales for end-users, billing
- \*Of transport monitoring integrators and car electronics wholesalers-end user device sales, installation and maintenance
- \*Of electronic gadgets vendor – to cooperate in end user device manufacturing

##### Keywords

- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- E-Learning
- Signal Processing (speech, sound, image)



- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
  - IT Applications for Transport and Logistics
  - ICT for Independent Living and Inclusion
  - Content Provider
  - Mobile Entertainment
  - Mobile Service Provider
- 

**Collaboration sought**

Research and development, Technical Co-operation, Joint Venture Agreement, Manufacturing Agreement, Commercial Agreement, FP7-ICT Project

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**Responsible**

Mr. Mark Heifets

## InputDynamics Ltd

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**CB5 8EG Cambridge**

**United Kingdom**

**Telephone** +447767263113  
**Fax**  
**E-Mail** [mike.bradley@inputdynamics.com](mailto:mike.bradley@inputdynamics.com)

InputDynamics based in Cambridge, UK is developing TapMobile™, a new acoustic user interface, applicable to mid-tier mobile phones.

The iPhone, with its touch screen, has proved the need at the high end of the market for a better user interface and this trend towards better ways of navigating menus and interacting with multimedia applications is also spreading to mid-tier handsets.

Better handset usability in the mid-tier market is of great interest to mobile telecommunications companies because ultimately it increases demand for additional web-based services.

TapMobile™ enables handset manufacturers to provide mid-tier handsets with extra touch screen functionality found in high-end devices without increasing the BoM costs.

### Technology Profiles

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#### TapMobile™

##### What we offer

TapMobile™ enables handset manufacturers to provide mid-tier handsets with extra touch screen functionality found in high-end devices without increasing the BoM costs.

This is achieved by using acoustic technology to detect the users selection on a standard handset display. The solution is 100% software based.

##### What are we looking for

Handset manufacturers and ODMs that want to add Touch screen capability to their products.

##### Keywords

- Signal Processing (speech, sound, image)

##### Collaboration sought

Licence Agreement, Joint Venture Agreement, Commercial Agreement

##### Responsible

mr Mike Bradley

#### R&D cooperation

##### What we offer

TapMobile™ enables handset manufacturers to provide mid-tier handsets with extra touch screen functionality found in high-end devices without increasing the BoM costs.

This is achieved by using acoustic technology to detect the users selection on a standard handset display. The solution is 100% software based.

##### What are we looking for

Organisations with Advanced Voice and signal processing algorithms capability.

Companies that want to add this capability to their products which have a microprocessor and DSP subsystem. Could be chipset or device manufacturers.

**Keywords**

- Signal Processing (speech, sound, image)

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**Collaboration sought**

Research and development

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**Responsible**

Giovanni Bisutti

**Technical cooperation****What we offer**

TapMobile™ enables handset manufacturers to provide mid-tier handsets with extra touch screen functionality found in high-end devices without increasing the BoM costs.

This is achieved by using acoustic technology to detect the users selection on a standard handset display. The solution is 100% software based.

Handset manufacturers and ODMs that want to add Touch screen capability to their products.

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**What are we looking for**

Organisations with Advanced Voice and signal processing algorithms capability.

Companies that want to add this capability to their products which have a microprocessor and DSP subsystem. Could be chipset or device manufacturers.

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**Keywords**

- Signal Processing (speech, sound, image)

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**Collaboration sought**

Technical Co-operation, Joint Venture Agreement

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**Responsible**

Nigel Walcot

## Insight SiP

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**Rue Albert Einstein - Agora Einstein - BP 60247 905**  
**06905 Sophia Antipolis cedex**

**France**

**Telephone** +33 4 9290 7396  
**Fax** +33 4 9290 7331  
**E-Mail** [diana@insightsip.com](mailto:diana@insightsip.com)



Insight SiP is a Fabless Design and Manufacturing French company that aims to provide optimal solutions for highly integrated systems based on a System-in-Package (SiP) approach. RF System-in-Package is a 3D RF system designed to include RF semiconductors, Base-band semiconductors, SMT passives, Buried RF passives and the Interface to the application PCB (LGA, BGA). The market targeted is wireless communications.

### Technology Profiles

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## Designing RF System in Package.

### What we offer

Insight SiP offers design and manufacturing of highly integrated custom (RF) systems and sub-systems:

- Based on System in a Package (SiP) approach
- RF/Analogue focused design on PCB, LTCC, Thin film, Thick film...
- Emphasis on optimum overall cost in production
- Optimizing the technology choices for size and cost
- Matching the design to current world-wide manufacturing capability.

Insight SiP has developed unique proven design methodology :

- using standard EDA packages
- with flexible design flow to obtain design success in 2 passes.

Insight SiP differentiation is based on Engineering team with full system knowledge, to interface with semiconductor design team and to choose optimum system partition with semiconductor house.

Insight SiP has partnership with highly specialized contractors, world leaders for each SiP manufacturing technology

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### What are we looking for

The Company is looking for technical partners active on wireless communications markets (Blue-Tooth, Digital TV, GPS, GSM 2G/3G, ISM, KNX, UWB, Wifi, Wimax, WLAN, W-CDMA, Zigbee, ...).

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### Keywords

- Electronics, Microelectronics
  - Network Technologies (Wireless, Wi-Fi, Bluetooth)
- 

### Collaboration sought

Technical Co-operation

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### Responsible

Ms Diana MONCOUT

## INSYTE, S.A.

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P.I. Los Olivos, Calidad, 6  
28906 Getafe

Spain

**Telephone** +34916090991  
**Fax** +34916838229  
**E-Mail** insyte@insyte.es



Spanish company located in Madrid dedicated to the assembly of electronic products: PCB, cables, complete finish product. Assembly of cables of large dimensions. Assembly of racks and cabinets.

The products are totally tested electrically, functional, load of software, climatic, vibration, etc. Rapid prototyping of electronics and mechanical parts on ABS. The factory counts with 8000 m2 for production and a total of 200 people.

### Technology Profiles

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#### Assembly and manufacture of electronics products

##### What we offer

Assembly of professional electronics products totally tested and finished.

The products are used for military, avionics, professional communications and medicine applications.

Validation and pre certification products by passing different test for validation such as vibration, climatic, burn-in, water-proof, etc.

Purchase department for all type of electronics products.

Certified by ISO 9100, ISO 9000, ISO 14000

##### What are we looking for

We are looking for companies interested in having their products manufactured in Spain by a company with high experience, high quality products with a very flexible structure.

We offer the manufacture of PCBs, cables, cabinets/ racks, and complete finish products. Used to manage small size components (0102), microBGAs, fiber optics cables, etc.

##### Keywords

- Electronics, Microelectronics
- Electronic Commerce, Electronic Payment, Electronic Signature
- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System

##### Collaboration sought

Technical Co-operation, Manufacturing Agreement

##### Responsible

Mrs. Raquel Rodriguez

## INTERVISTA AG

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**Berliner Str. 111**  
**Brandenburg Potsdam**

**Germany**

**Telephone** +49(331)8170688  
**Fax** +49(331)8170698  
**E-Mail** info@intervista.at



INTERVISTA operates Germany's largest Mobile (LBS)-Tracking-Plattform! ISVs or Customers can easily access all German NOs (Network-Operators) via Webservice "dicos".

INTERVISTA has an expert knowledge of many years about various sectors like mobile network and telecommunication, traffic management, multimedia vending machines, commerce and many more.

Divisions "Consulting", "Solutions" & "Operation" to cover the IT lifecycle – from the very first idea to a reliable everyday service.

### Technology Profiles

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#### iCOS - Germany's largest Mobile-Phone-Tracking-Plattform

##### What we offer

piCOS – Mobile-Phone-Tracking  
& dicos - Phone-Tracking as a Webservice

piCOS ([www.picosweb.de](http://www.picosweb.de)) is Germany's largest private tracking platform has a sky-rocking number of users.

This System was winning the innovation price 2005, practice tests and recommendation by the BDK -- (German association of police detectives). As a matter of fact the Bavarian police could arrest mobile telephone thieves (see press reports) by picos within few hours. picos is a small, cheap (0,49 € /tracking) and simple WEB-Service to locate to a mobile telephone of friends and acquaintances. No additional device or further software is required. Simply register this service, get activated and start tracking. You need to ask friends whether you may locate their phone and they can withdraw this permission at any time.

The tracking is carried out by mobile radio telecommunication equipment of the telephone operator. Accuracy lies on average at about few hundred meters.

##### What are we looking for

We are looking for:

Customers like MVNOs, MVNEs, Portal-, Community, Chat-, Dating- ... & Content-Provider, ISVs which are interested in adding local (geo) relation to their services.

Like, where are my Friends? Who/waht is next to me? Which ressource is nearest? Where are my goods?

There is NO LIMIT of Requests, the answer will be there in max. 30 Seconds!

##### Keywords

- Electronic Commerce, Electronic Payment, Electronic Signature
- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
- IT Applications for Health
- IT Applications for Transport and Logistics
- GIS Geographical Information Systems
- Content Provider
- Mobile Entertainment
- Mobile Service Provider

##### Collaboration sought

Commercial Agreement, Technical Co-operation

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**Responsible**

Matthias Stauch

**AMPPAY - Prepaid-Voucher-System with over 2000 Sales/Vending Points****What we offer**

AMPPAY(TM) is a Prepaid-Voucher which can be bought 24/7 at 2000 Vending-Machines (eloading Vendind Machine developed by INTERVISTA too) around Germany.

AMPPAY is anonymus, risk free and 24h available!

Over 150.000 Customer use it daily to pay their online Services, like picos - Mobile-Phone-Tracking.

Get access, integrate oder accept AMPPAY-Voucher and you will also have access to 150.000 potential Customers in Germany!

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**What are we looking for**

For Business in Germany only!

Partners, which accept AMPPAY-Payment-Voucher  
Resellers

ISVs which are interrested to integrate an anonymus, risk free Payment solution!

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**Keywords**

- Electronic Commerce, Electronic Payment, Electronic Signature
  - Digital libraries and content
  - Content Provider
  - Mobile Entertainment
  - Mobile Service Provider
- 

**Collaboration sought**

Commercial Agreement

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**Responsible**

Matthias Stauch

**eloading - the m2m Outdoor-Vending-Machine****What we offer**

eloading startet in 2001. Now it is Germany lagest M2M Vending solution. 24/7 Available, full remote Control, Touchscreen ... and many more.

Multilanguage, international Coins and Payment!

Rigth now 2000 Machines running.

Prices starts at 6500,00 Euros/Machine

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**What are we looking for**

Customers

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**Keywords**

- Electronic Commerce, Electronic Payment, Electronic Signature
  - IT Applications for Health
  - IT Applications for Transport and Logistics
  - Content Provider
  - Mobile Entertainment
  - Mobile Security
  - Mobile Service Provider
  - Computer Games
-

**Collaboration sought**

Commercial Agreement

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**Responsible**

Matthias Stauch



## Intuitive User Interfaces

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Israel



Intuitive User Interfaces develops a unique, sophisticated, user interaction approach that will enable users to have a much simpler activation of mobile phones and other consumer devices. The product will enable the transformation of the device's cumbersome, application driven and complicated menu-based approach to a simple, intuitive and fast usage paradigm.

### Technology Profiles

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#### Intuitive user interfaces

##### What we offer

Intuitive User Interfaces develops a unique, sophisticated, user interaction approach that will enable users to have a much simpler activation of mobile phones and other consumer devices. The product will enable the transformation of the device's cumbersome, application driven and complicated menu-based approach to a simple, intuitive and fast usage paradigm.

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##### What are we looking for

We are a young startup at its early stages,

We currently look for partnerships with handsets manufactures, mobile OS vendors, user interface vendors, chipset providers and other relevant industry players.

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##### Keywords

- Database Management, Data Mining
  - Signal Processing (speech, sound, image)
  - GIS Geographical Information Systems
- 

##### Collaboration sought

Commercial Agreement, Joint Venture Agreement

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##### Responsible

Eran Aharonson

## IRL Corporate

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**Ereeste van Helstraat 1a9**  
**1073 aa Amsterdam**

**Netherlands**

**Telephone** +31633968454

**Fax**

**E-Mail** frank@irlconnect.com

In Real Life (IRL) is a presence-based social networking company that adds presence to all your social networks and social media – giving life to your digital relationships in the real world and expanding your connections online. The company's first product IRL Connect allows you to take your friends from the real world and any social network and visualize them on Google Maps™

- Amsterdam, The Netherlands

- Internet

- LBS Social Networking, mapping, social networking integration (Twitter)

### Technology Profiles

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## IRL Connect- Sense Your Friends

### What we offer

Founded in April 2008 by a team of young and dynamic entertainment, technology and media experts, IRL creates opportunities for social activity inside and outside of the Internet and gives you the ability to visualize your relationships by showing links, conversations and events from friend to friend to friend. The company is privately funded with teams in both the Netherlands and China.

As social networking continues to organically evolve and create richer connections between people and the world around them, we see the effect of this connectivity migrate to the enterprise. Our B2B model takes all the social media elements that are currently thriving online and creates a platform for the enterprise.

In the B2B model of presence-based social networking, a company with multiple geographic locations can connect a remote and diversified workforce through visualization. The model can be used in a company's corporate intranet to enable employees to connect and share data and knowl

### What are we looking for

We are looking for a mobile partner or a business development partner in Europe to help us roll out the B2B concept to enterprises. We are looking someone that can grow the B2B platform from both a technical and business development perspective. Geographical presence is Europe and the expertise should be in both the mobile and social networking markets. Knowledge of LBS markets.

### Keywords

- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Digital libraries and content
- Content Provider

### Collaboration sought

Technical Co-operation, Joint Venture Agreement

### Responsible

Mr. Frank Schuil

## IS-Innovation Systems Ltd

**Raul Wallenberg 14A**  
**59719 Tel Aviv**

**Israel**

**Telephone** +97236205070  
**Fax**  
**E-Mail** info@inno-sys.com



The company's main product offering is a Mobile Multiplayer Games platform, called the IS-REAL platform. This platform enables a vast amount of players to create and participate in gaming communities, play with each other casual games, communicate and interact with other users. This platform includes a set of fun casual intuitive games, hence addressing the vast population.

### Technology Profiles

#### Mobile Multiplayer Games Platform

##### What we offer

This platform enables a vast amount of players to create and participate in gaming communities, play with each other casual games, communicate and interact with other users.

This platform includes a set of fun casual intuitive games, hence addressing the vast population.

Key features and abilities of the platform include:

- Playing multiplayer games with other users.
- Prize winning Tournaments system.
- Games Ranking and leader's mechanism.
- Buddy listing & Instant Messaging.
- User's presence notification.
- Search, link and connect to other users according to profile.
- Ability to play against users playing from their PC (Web).
- Personalization and personal information page.
- Statistics, Billing and usage reports.
- Easy integration of new content.

The platform enables extensive API for developers, allowing them to develop and deploy mobile multiplayer games, and enjoy new streams of revenues from data traffic.

<http://www.inno-sys.com/news>

##### What are we looking for

Mobile Gaming Companies  
Mobile Content Providers  
Mobile Portals  
PC Gaming Companies

##### Keywords

- Electronic Commerce, Electronic Payment, Electronic Signature
- Content Provider
- Mobile Entertainment
- Mobile Service Provider
- Computer Games

##### Collaboration sought

##### Responsible

Mr Yakir Terebilo

## ISA - Intelligent Sensing Anywhere, S.A.

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**D. Manuel I 92**  
3030-320 Coimbra

**Portugal**

**Telephone** +351239791090  
**Fax** +351239791099  
**E-Mail** info@isasensing.com



1. Headquarters: Coimbra, Portugal. Offices in France, Spain, Germany, Ireland and Brazil.
2. Type of organisation: industry
3. ISA – Intelligent Sensing Anywhere, S.A. is an award-winning international company specializing in Telemetry and Remote Assets Management and global leader in different market segments, exporting products, applications and solutions which are recognized and implemented worldwide in the fields of electronics, software development, telemetry and control, applied to the areas of Environment, Energy, Oil & Gas, Building Management and Health.

### Technology Profiles

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#### Finding global distributors to M2M products

##### What we offer

ISA is an award-winning global company specialized in Telemetry and M2M (Machine to Machine) Communications. ISA is a global leader in different market segments such as: Remote Management for Utilities, including telemetry and remote metering solutions for gas, fuel, electricity and water. The products, solutions, and services offered by ISA are based on its own technology and know-how in the fields of electronics, software development, telemetry and control, which have been accumulated over the past 20 years. The ability to develop and launch innovative products into the market in a very short time is the key to ISA's international success.

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##### What are we looking for

In a time where ISA is investing in the OEM modules globalization, it's important to establish strong partnerships with distributors that can represent ISA in several countries. Simultaneously, we intend to know the market better: identify competitors and promote partnerships.

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##### Collaboration sought

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##### Responsible

Mr. Fernando Silva

## ISA TEC

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**Santiago Grisolia. PCM. PTM 2**  
**28760 Tres Cantos. Madrid**

**Spain**

**Telephone** +34 648 746 761  
**Fax**  
**E-Mail** [lgomez@isasensing.com](mailto:lgomez@isasensing.com)



ISA is global company specializing in Telemetry and M2M (Machine to Machine) Communications. ISA is a global leader in different market segments such as: Remote Management for Utilities, including telemetry and remote metering solutions for gas, fuel, electricity and water. The products, solutions, and services offered by ISA are based on its own technology and know-how in the fields of electronics, software development, telemetry and control, which have been accumulated over the past 20 years.

### Technology Profiles

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#### Electronics, software development, telemetry and control

##### What we offer

ISA is a global leader in different market segments such as:

- Remote Management for Utilities, including telemetry and remote metering solutions for gas, fuel, electricity and water (AMR solutions)
- Machine to Machine solutions.
- Consumer communication solutions
- Remote management solutions for the environment
- Health care and medical solutions

Our Products offer to market the high technology platform comprised of some of the fastest-growing businesses – water systems, safe facilities, plant automation and sensing applications for operating environments. We are also involved in data transmission.

The products, solutions, and services offered by ISA are based on its own technology and know-how in the fields of electronics, software development, telemetry and control, which have been accumulated over the past 20 years. The ability to develop and launch innovative products into the market in a very short time is the key to ISA's international success.

##### What are we looking for

Looking to a perspective of enhancing its research capabilities in a large variety of areas and also seeking for means of enlarging its commercial range, ISA is able to establish multiple partnerships with other companies. Thanks to its know-how in telemetry and instrumentation, ISA is involved in a variety of consortiums together with other companies, Universities and European research laboratories, in the scope of Eureka and CRAFT projects.

ISA has the purpose of improving the manufacture efficiency as well as the quality of its products and after sales services. Resuming, ISA is interested in all the technologies, companies and products that help us to improve our solutions.

##### Keywords

- Electronics, Microelectronics
- Data Protection, Storage Technology, Cryptography, Data Security
- Database Management, Data Mining
- Communications Protocols, Standards
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Signal Processing (speech, sound, image)
- IT Applications for Health
- IT Applications for Transport and Logistics
- ICT for Independent Living and Inclusion

##### Collaboration sought

Commercial Agreement, Technical Co-operation, Research and development

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**Responsible**

JAVIER IGLESIAS

## iseemedia Inc.

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Jardin Drive Suite 6 180  
L4K 1X8 Concord, Ontario

Canada

Telephone        **905.761.5301**  
Fax                **905.761.5294**  
E-Mail            **info@iseemedia.com**



iseemedia Inc (TSX VENTURE:IEE) is a Canadian software development company focused on the commercialization of advanced, rich content adaptation and distribution solutions for Web and wireless applications with a portfolio of issued and pending wireless and imaging patents that support authoring, streaming and interactive viewing of content  
It's platforms are used by over 250 websites worldwide, delivering rich image e-tail, real estate, museum, travel and tourism, and corporate content

### Technology Profiles

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## Rich media and document content delivery solutions for the Internet and wireless networks.

### What we offer

Our rich media content solutions are comprehensive and second to none, providing customers with the most advanced technology available to create and deliver any image, any document, of any size, to any device, anywhere.

#### Operator Benefits

Virtual real-time content adaptation that leads to a better user experience

Data-efficient bandwidth utilization through patented streaming and transcoding technology

iseemedia technology alleviates any document, image, or file size limitation of email attachments

A significant differentiator for your enterprise and consumer messaging to other network operators

Universal client viewer on one application

More benefits...

### What are we looking for

We are looking for an ISP or a Telco Mobile Operator which would like to provide its customers with a rich, quick, cheap, simple and high quality platform with dynamic and interactive, resolution-on-demand, to manage rich media and document content delivery solutions for the Internet and wireless networks.

### Keywords

- Communications Protocols, Standards
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Electronic Commerce, Electronic Payment, Electronic Signature
- E-Learning
- Digital libraries and content
- Signal Processing (speech, sound, image)
- Content Provider
- Mobile Entertainment
- Mobile Service Provider

### Collaboration sought

Joint Venture Agreement, Licence Agreement, Commercial Agreement

### Responsible

Manager Jose Luis Gonzalo

## Israel Office of the Chief Scientist

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**Bank of Israel St. 5**  
**3166 Jerusalem**

**Israel**

**Telephone** +972-2-6662485

**Fax**

**E-Mail** [effi@efficom.co.il](mailto:effi@efficom.co.il)

The OCS is part of the Ministry of Industry and Trade, operating since 1973. The OCS is responsible for implementing government policy regarding support and encouragement of industrial research and development.

The OCS tasks include: Expansion of industries technological and scientific infrastructure.

The development of science intensive industry.

Employment placement for scientific and technological manpower.

Improvement of the competitiveness of the Israeli industry

Increase national industrial production and balance of trade.

### Technology Profiles

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## Communications Technologies Division

### What we offer

The Israel Office of the Chief Scientist initiates Industrial R&D Programmes with countries, regions and Multinational companies, Today such programmes exist with countries and regions in Europe, the Americas, and the Far East and with companies such as Alcatel-Lucent, France Telecom, IBM, GE, Microsoft, Oracle, Sun, VW, Merck and others.

In addition the OCS is the Israeli National Funding Authority for Industrial R&D and oversees 22 National Public/Private Technological Incubators as well as the MAGNET program for Generic Industrial/Academic R&D, Technology Clusters and Technology Transfer from Academia to Industry.

### What are we looking for

\* Key EU R&D Players - Operators, Telcos and Multinational Companies in order to explore cooperation possibilities on a country-wide or regional basis.

\* Next Generation disruptive and beyond State of the Art communications technologies and R&D activities for review,

### Keywords

- Electronics, Microelectronics
- Network Security
- Data Protection, Storage Technology, Cryptography, Data Security
- Database Management, Data Mining
- Communications Protocols, Standards
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Electronic Commerce, Electronic Payment, Electronic Signature
- E-Learning
- Digital libraries and content
- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
- IT Applications for Health
- IT Applications for Transport and Logistics
- ICT for Independent Living and Inclusion
- GIS Geographical Information Systems
- Content Provider
- Mobile Entertainment
- Mobile Security
- Mobile Service Provider
- Computer Games
- 3D Media



**Collaboration sought**

Research and development

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**Responsible**

Mr. Effi Bergida

## Itinerarium (QR Channel)

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**C./ Entença 101**  
**08015 Barcelona**

**Catalonia**

**Telephone** +34 663896929  
**Fax**  
**E-Mail** info@qrchannel.com



QR Channel is the last product of Itinerarium, a consultancy SME based in Barcelona with expertise in Location Based Services and Social Networks

1. Barcelona
2. Consultancy
3. General information: QR Channel is a public platform that facilitates easy and free creation of QR Codes and a Dynamic mobile web page for individuals and enterprises.

QR Channel also offers consultancy services to enterprises, public administrations and organizations for them to take advantage of marketing and innovation possibilities of this technology.

### Technology Profiles

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## QR code social network platform and consultancy

### What we offer

We assess on QR code innovative applications on TV, mass media, commerce, tourism and education.

QR code technology can be used to quickly connect the real world to the Internet using a mobile phone with scanning possibilities using the camera on the phone with a free and easy to get software.

Their main advantages of this technology are: Quick response, audiovisual extension of books, newspapers and magazines, and tracking possibilities for QR codes associated to products.

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### What are we looking for

We are looking for partners that would be interested in distributing QR Channel solutions in Spain Autonomous Communities and Latinoamerican countries. QR Channel has its headquarters in Catalonia and offers its expertise and communication abilities to partners in other regions mainly Spanish and Portuguese speaking countries.

We address different industry sectors and public administrations and are looking for partners interested in distributing QR Channel products to other regions different than Catalonia.

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### Keywords

- E-Learning
  - Content Provider
  - Mobile Entertainment
  - Mobile Service Provider
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### Collaboration sought

Commercial Agreement, Joint Venture Agreement

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### Responsible

Mr Pau Vives

## Ixonos Plc

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Hitsaajankatu 24 P.O. Box 2  
FI-00811 Helsinki

Finland

Telephone +358408384603  
Fax  
E-Mail [panu.kause@ixonos.com](mailto:panu.kause@ixonos.com)



Ixonos is an IT consultancy providing solutions for mobility, information sharing, and social computing.

We hold Finnish offices in Helsinki, Turku, Salo, Tampere, Jyväskylä, Oulu, and subsidiaries currently in China, Estonia, Germany and Slovakia.

We aim to be

- a strategic supplier of consulting, SW development and hosting for companies making reality of the Mobile Internet
- the first choice R&D partner for globally leading mobile equipment manufacturers and for Web communities

### Technology Profiles

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## Solutions for mobility, information sharing, and social computing

### What we offer

We help our clients to

- build new innovations
- advance cost efficiency
- speed up product and service creation cycle
- manage product and service development risks
- ensure the high quality of their products and services

We are one of the world's leading developers and integrators of smartphone software and Internet services for smartphones. We also carry a significant role in software development of wireless authority networks and terminal devices.

Also, we act as development partner for telecom carriers and other information technology companies as they develop solutions related to their key business. We are exceptionally experienced with project management of large-scale systems ventures.

We provide consulting, software development and smart hosting services.

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### What are we looking for

We look for companies making reality of the promise of the Mobile Internet, globally leading mobile equipment manufacturers and Web communities.

Our existing clientele comprises globally leading mobile and smartphone manufacturers, telecommunication network suppliers and telecom operators as well as Finnish finance, industrial and service companies and public administration organizations.

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### Keywords

- Electronics, Microelectronics
  - Communications Protocols, Standards
  - Network Technologies (Wireless, Wi-Fi, Bluetooth)
  - Electronic Commerce, Electronic Payment, Electronic Signature
  - Digital libraries and content
  - IT Applications for Health
  - Mobile Entertainment
  - Mobile Security
  - Mobile Service Provider
- 

### Collaboration sought

Commercial Agreement, FP7-ICT Project

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**Responsible**

Mr Panu Kause

## Jaleoo

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**Castella 40**  
**08018 Barcelona**

**Catalonia**

**Telephone**            **607851884**  
**Fax**  
**E-Mail**                **jaleoosg@gmail.com**



Jaleoo is a young company based in Barcelona. We develop social games using RIA technologies for personalization. Although our market is world we are focused especially in USA and China Market.  
We are looking forward to find partners to develop our games for mobile plataforms

### Technology Profiles

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#### Social Games (MMO) in multiplataform

##### What we offer

We are experts in developing large social games (MMO).  
The games are supported by special RIA technology that give the user a new experience in personalization.  
Our tecnology is focused in viral gameing, so that would be a great product for mobile operators, to increase there traffic and the monetization of it.

---

##### What are we looking for

We are loking for partners in reserch and development for RIA aplications in mobile devices.  
We are also looking for joint venture or commercial agreements on mobile operators to implement our game catalog on their net's.  
Actually we ar on beta-tested, and our timing is to lounch on production for the first nets on January  
or Profile of Research Partner sought (role, country/region, start of partnership, expertise required)

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##### Keywords

- Electronic Commerce, Electronic Payment, Electronic Signature
  - Content Provider
  - Mobile Entertainment
  - Computer Games
  - 3D Media
- 

##### Collaboration sought

Commercial Agreement, Joint Venture Agreement, Research and development

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##### Responsible

Xavier Figueras

## Jaleoo

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**Castella 40**  
**08018 Barcelona**

**Catalonia**

**Telephone**            **607850978**  
**Fax**  
**E-Mail**                **alopezbalcells@gmail.com**



1. Geographical location: Barcelona
2. Type of organisation: technology
3. General information:

Market: Internet social networking platforms  
Activity: Games and application developers  
Team: 4 people from Barcelona with an internet background

### Technology Profiles

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## Applications and games developers for social network platforms

### What we offer

We create useful and fun games for social networking platforms and also for iPhone.  
We are innovating on the way to manage and create applications.  
We make them more attractive and personal  
to promote friendly relations in the social platform.  
There is more management and creative advantages than technology. Even though we use the most advanced technology in the market.

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### What are we looking for

We are looking for what's the newest technology in games and applications. We are also researching for the newest creations on mobile games and applications. We want to see what path the sector is taking.  
Will be used for entertainment on mobile and the internet.  
We are looking for a developer partner for a concrete type of development in the internet sector.  
Development

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### Keywords

- Mobile Entertainment

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### Collaboration sought

Commercial Agreement, Joint Venture Agreement, Technical Co-operation, Research and development

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### Responsible

Alberto López-Balcells

## Jaycut AB

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Lästmakargatan 3  
11144 Stockholm

Sweden

**Telephone**            **0046736986071**  
**Fax**  
**E-Mail**                **jonas@jaycut.com**



Jaycut can allow visitors to your web site to edit video directly in the web browser (no downloads). The result can be sent to a cellphone.

This award winning technology (Google, Internetworld, CNET) is licensed to web sites that wish to offer a truly interactive experience.

Jaycut is a technology company based in Stockholm, Sweden, primarily seeking international partners or customers.

### Technology Profiles

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#### Video editing in the web browser

##### What we offer

Jaycut can allow visitors to your web site to edit video directly in the web browser (no downloads). The result can be sent to a cellphone. This award winning technology (Google, Internetworld, CNET) is licensed to web sites that wish to offer a truly interactive experience.

Editing is done without downloading any software. One can trim video to remove boring segments, add transitions, effects, subtitles, audio and more. The result can be exported to a cellphone and almost any other unit, but also web pages like Youtube.

This technology is licensed to web pages and web services who wish to bring true collaboration to the experience.

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##### What are we looking for

Jaycut is seeking partners for distribution and joint venture agreements. Examples could be:

- \* Integration of our technology in another service under a revshare/license/joint ownership agreement
- \* Integration of our technology in another technology
- \* Distribution agreements where the partner acts as a reseller of the technology

This partner is likely offering web/mobile services or technology to companies or end customers. Examples:

- \* Operators seeking unique service offerings to its end customers
- \* News agency who wish to let reporters publish edited video stories from the scene
- \* Major content platform who wish to add editing to its service/technology offering

But opportunities are endless and we are open to all suggestions.

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##### Keywords

- Digital libraries and content
  - Content Provider
  - Mobile Entertainment
  - Mobile Service Provider
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##### Collaboration sought

Joint Venture Agreement, Licence Agreement, Commercial Agreement

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##### Responsible

Jonas Hombert

## JCP-CONSULT

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JCP-C is a french SME, located in Rennes and Paris, with the following core businesses:

Software Publisher  
RoHC Protocol Stack (headers compression)

European project set-up and mgt  
With a strong background with European Commission R&D projects, we may help you at all stages

Technical consulting  
Support in different phases, such as setting up strategies, training, marketing, R&D activity set-up, ...

Standardisation  
Support in setting-up the right approach to standards (DVB, ISO-MPEG, ETSI)

### Technology Profiles

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#### RoHC Protocol Stack (compress and save bandwidth)

##### What we offer

JCP-Consult, thanks to its cutting-edge knowledge of IP-based technologies, has developed a RoHC Protocol Stack, in partnership with Telecom Bretagne.

RoHC (Robust Header Compression) provides great value addition when used in wireless network, but also in all VPN applications. This technique allows considerable bandwidth savings (up to 60%) in VOIP and wireless IP / UDP / RTP multimedia environments.

JCP-C offers a fully featured RFC 3095-compliant ROHC stack that enables network operators to efficiently compress data streams with real-time constraints on wireless links.  
Based on ANSI-C, the ROHC software stack is available in binary and full source code to meet the requirements of network operators as well as manufacturers of network equipment for easy portability and integration.

Thanks to its reduced memory footprint size, JCP-C RoHC™ can be easily ported onto memory critical systems such as mobile handsets.

##### What are we looking for

We are looking for companies interested in saving bandwidth and costs thanks to a compression protocol.

Type of partner: Industry  
Industry sectors: M2M, VoIP, IPv6, 3G and NGN, Mobile and Broadcast Networks

Tasks that need to be performed by the partner:  
technical experimentation, commercial integration, ...

##### Keywords

- Communications Protocols, Standards

##### Collaboration sought

Licence Agreement, Commercial Agreement, FP7-ICT Project

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**Responsible**

M. Laurent FOUACHE

## Joliper LTD

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Israel



Joliper is a new start-up company located in Israel.

Joliper enables any application or content to be accessible to 3G mobile phone users easily and fast. Users need only make a video call (a standard 3G feature) to our servers where an application or content runs in its native PC environment.

### Technology Profiles

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#### Instant Mobile Applications Platform

##### What we offer

The Joliper solution simplifies and overcomes many of today's barriers in the mobile applications industry, starting with development, distribution, and standardization, all the way to accessibility and usability issues.

Our patent pending technology takes advantage of existing 3G video capabilities to provide mobile phone users with a simple method of accessing content and interacting with applications. By simply dialing a phone number, 3G phone users can directly place calls to interactive applications and enjoy rich multi-media content. Users do not need to browse the Internet, enter URLs, follow SMS links to download and install applications on their phone, or pre-configure their device. In fact, accessing content is now as simple as making a phone call - the phone's primary purpose.

##### What are we looking for

- Content providers who are looking to penetrate the mobile market. we offer a cost-effective solution for fast "mobilization" of existing services. Using our system it is easy to provide dialing access to existing services, as well as to create new and exciting services which were not possible before. Developers can continue to use their existing software and development environments of choice (Java, .Net, HTML, etc.), and by using our platform develop a "mobilized" version providing access to users over video calls.
- Content providers who are looking to extend the reach of their mobile content reach. With our technology it is possible to use the implementation over a call with minor investment.
- Independent developers who would like to launch mobile services without going through the current market hardships.

##### Keywords

- Database Management, Data Mining
- Communications Protocols, Standards
- Electronic Commerce, Electronic Payment, Electronic Signature
- E-Learning
- IT Applications for Health
- IT Applications for Transport and Logistics
- Content Provider
- Mobile Entertainment
- Mobile Service Provider

##### Collaboration sought

Research and development, Commercial Agreement

##### Responsible

Itai Preis

## Junta de Andalucia

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Spain



Junta de Andalucia is the government of the region of Andalucia, in the south of Spain.

From the General Secretary for Telecommunications and Information Society we are working for the extension of advanced telecom services to all the population in the region.

Promoting the telecom infrastructure, and in particular mobile technologies infrastructures is one of our main goals, in fact nowadays we are in progress of extending 3g services to all our municipalities below 20.000 inhabitants.

### Technology Profiles

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#### Network Technologies cooperation

##### What we offer

"Junta de Andalucia" is the regional Government of Andalusia.

I represent the Andalusian Regional Ministry of Innovation, Science and Enterprise.

This Ministry is in charge of the ICT policies: development and implementation.

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##### What are we looking for

We are looking for new researchs and developments in the fields of network technologies that helps us in our objective of extending telecom services to the rural and isolated areas.

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##### Keywords

- Communications Protocols, Standards
  - Network Technologies (Wireless, Wi-Fi, Bluetooth)
  - Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
  - GIS Geographical Information Systems
  - Mobile Security
  - Mobile Service Provider
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##### Collaboration sought

Technical Co-operation

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##### Responsible

Mr. Fernando Ferrero

## Jusan, S.A

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**Spain**

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Located in central madrid. Jusan is an R & D and manufacturing company also acting as a distributor for foreign telecom products and services. The company, which is celebrating its 50th anniversary this year, operates through a dealer network of 250 partners in Spain and 50 partners in export markets. Main products are: IVR solutions, call center technology, call recording systems and a range of CTI applications.

### Technology Profiles

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#### Spanish telecoms applications provider seeking partnerships

##### What we offer

1. Expertise in: PBX applications, CTI technology, IVR, Call Center systems
  2. Technologies: State of the art CTI server
  3. Used for: Call Center, vertical solutions, CTI
  4. Main advantages: Cost effective, easy to install, easily customized solutions.
  5. Access to large telecoms distribution network in Spanish market.
- 

##### What are we looking for

We are looking for:

1. Technology: Mobile, VoIP
  2. The technology will be used for: Products to be distributed in Spain through our dealer network.
  3. We are also looking for distributors for our range of Call Center, CTI, Call Recording and IVR products in certain European countries.
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##### Collaboration sought

Commercial Agreement, Technical Co-operation, Research and development

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##### Responsible

Mr Moises Lasry

## Kaben Wireless Silicon Inc.

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Canada

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KABEN Wireless Silicon Inc., a Canadian company based in Ottawa, ON, is a leading RFIC developer and Semiconductor IP provider addressing Next Generation wireless communications based on multiple standards (Bluetooth, FM, DVB, GPS, W-USB, and WiMAX). KABEN specializes in high performance designs of reconfigurable transceivers, field programmable, on-chip tunable Filters (SAW replacement) and Frequency Synthesizers (ultra-low, phase-noise, ultra-low spur level) for embedded and stand alone use.

### Technology Profiles

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#### RFIC developer and Semiconductor IP provider

##### What we offer

Kaben Wireless has a history of developing and producing high performance RF and mixed-signal circuit Intellectual Property components in CMOS, RF-CMOS and SiGe Bi-CMOS, for wireless transceivers and high speed optical communications. In particular, Kaben produces a family of synthesizers providing the best phase noise and spur level performance in the industry, a family of tunable, integrated (on-die) IF filters providing selectable center frequencies, bandwidths, and adjacent channel rejection performance, and a family of Digital-to-RF converters that avoid the problems associated with an analog baseband signal.

These components are offered as stand alone Intellectual Property cores, ready for integration into a customer's host chip. They also form the bases of Kaben's Intellectual Property systems offerings, such as its FM/AM tuner, cable modem, Bluetooth transceiver, GPS receiver, and other wide band transceivers.

##### What are we looking for

KABEN is looking for

- A partner interested in the commercialization of KABEN's on-chip tunable filter technology and SAW-replacement technology.
- Partners who sell into wireless systems markets
- Design and product development organizations
- Component and module distributors

##### Keywords

- Electronics, Microelectronics

##### Collaboration sought

Research and development, Joint Venture Agreement, Licence Agreement

##### Responsible

Mr. Paul Slaby

## Kailab Estudio, SL

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**08009 Barcelona**

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Kailab is a company based in Barcelona. We develop mobile videogames and applications, for 1300+ different handsets, using our proprietary technology, the Fast Track Machine, that allows us to develop for this coverage

### Technology Profiles

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#### Develop mobile applications and videogames

##### What we offer

Kailab has a proprietary technology for developing mobile apps for 1300+ different handsets, using our Fast Track Machine. This technology allows us to develop one application in a half of time than the competence, and with full handset coverage.

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##### What are we looking for

We're looking for partners in the mobile marketing or videogames markets, to develop the applications.

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##### Keywords

- Digital libraries and content
  - Mobile Entertainment
  - Computer Games
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##### Collaboration sought

Research and development, Technical Co-operation, Commercial Agreement

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##### Responsible

Toni Garcia

## Kielikone Ltd.

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Finland

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Fax +358961299399  
E-Mail [info@kielikone.fi](mailto:info@kielikone.fi)



Kielikone Ltd. is a Finnish company providing digital dictionary solutions and services. Kielikone's MOT Mobile dictionaries are developed to help understanding and using languages in business, leisure and studies.

### Technology Profiles

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#### MOT Mobile dictionaries

##### What we offer

Kielikone's MOT Mobile offers dictionaries from the world's leading dictionary publishers. With over 43 languages, Kielikone can provide partners with versatile mobile dictionary solutions. Kielikone's mobile dictionary solutions can be installed on the phone's memory as well as be used online.

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##### What are we looking for

Kielikone is looking for distributor partners, such as service operators and teleoperators, for co-operation. The distributor partner adds business grade MOT dictionaries to its service selection and offers them to its customers.

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##### Keywords

- Content Provider
  - Mobile Service Provider
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##### Collaboration sought

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##### Responsible

Mr. Timo Vilpponen

## Kvaleberg AS

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Kvaleberg specializes in complete software solutions for mobile phones. Our main product, Mimiria, is a complete, pre-integrated, operator-compliant, turn-key suite for mid- to high-end feature- and smartphones. Mimiria contains absolutely all components and applications required for a modern handset, building on top of the basic modem software provided by any of the leading baseband suppliers.

### Technology Profiles

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#### Complete Software Suite for Mobile Phones

##### What we offer

Kvaleberg specializes in complete software solutions for mobile phones. Our main product, Mimiria, is a complete, pre-integrated, operator-compliant, turn-key suite for mid- to high-end feature- and smartphones. Mimiria contains absolutely all components and applications required for a modern handset, building on top of the basic modem software provided by any of the leading baseband suppliers.

Mimiria represents an innovative approach to application design through use of the latest software technologies, supporting touch and keypad based user interfaces and enabling deep changes in the look and feel of a handset in a matter of days instead of months.

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##### What are we looking for

The Mimiria mobile phone software suite from Kvaleberg provides an opportunity to showcase and distribute. We are open meet potential partners who develop or produce technologies that would benefit from this inclusion and exposure. Kvaleberg will be available to meet with those seeking a complete turnkey solution for their mobile phone.

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##### Keywords

- Network Technologies (Wireless, Wi-Fi, Bluetooth)
  - Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
  - Mobile Entertainment
  - Mobile Security
  - Mobile Service Provider
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##### Collaboration sought

FP7-ICT Project, Commercial Agreement, Licence Agreement, Joint Venture Agreement

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##### Responsible

Mr Ian Robinson



## La Mark Vision Ltd

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**Abba Even 10**  
**Herzliya**

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La Mark is an Israeli company, offering a mobile application of comprehensive English learning program (Kantoo English), which allows to learn through download and off-line practice of interesting, interactive and engaging learning materials. It includes thousands of words and phrases, images, sounds, text, games and learning community. As part of an exclusive agreement with Movistar (Telefonica) South America, it was launched in Venezuela, and is planned for launch in additional 12 countries

### Technology Profiles

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#### Education programs over mobile handsets

##### What we offer

La Mark, focused on education programs over mobile handsets, has unique expertise combining innovative pedagogic, user experience and technology approach. (1) Pedagogically - leveraging of the user's first/local language to accelerate English learning; enabling of short bursts of learning that can be accessed repeatedly; designing learning modes that fit the use-scenario of mobile phones; randomization of content to create multiple unique learning experiences; real-time self-correction feedback technique, linking success directly to program advancement; allowing the user to pace their own learning experience and fit it to their learning style. (2) Structurally - highly flexible and adaptive learning paths; tracking and monitoring of user behavior is done offline, and compared to user-specific data that is stored on the server, with feedback provided periodically upon connection. (3) Technologically - optimized combination of on-board content with remote management and feedback

##### What are we looking for

We are looking to expand our commercial service from LATAM to additional territories. We are looking for partners (Operators, Portals, Application/Content providers or aggregators) who are interested to offer their customers an innovative service, which allows them to learn English wherever and whenever they want, in affordable and engaging program, which overcomes the barriers of traditional learning methods

##### Keywords

- E-Learning
- Content Provider
- Mobile Service Provider

##### Collaboration sought

Commercial Agreement, Licence Agreement, Joint Venture Agreement

##### Responsible

Marketing Manag Yoav Roth

## La Salle Innovation Park

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La Salle Innovation Park is a Non-profit organization based in Barcelona, Spain.

We have 3 big areas:

- Entrepreneurship Program: Our mission is help the technological star-ups in their raise to get money.
- Innovation Area
- Clusters

### Technology Profiles

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**[www.parclasalle.org](http://www.parclasalle.org)**

#### **What we offer**

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#### **What are we looking for**

Our Park are intersted in FP7 Projects.

In our parc, we have incubated more than 80 companys, and we are searching for a cooperation projects.

Our sectors are:

- \* Internet
- \* Clean Energy
- \* RFID
- \* Electronics
- \* Software
- \* Media

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#### **Keywords**

- Electronics, Microelectronics
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- E-Learning
- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
- ICT for Independent Living and Inclusion
- Computer Games

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#### **Collaboration sought**

FP7-ICT Project, Research and development

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#### **Responsible**

Monica Botey

## Latinia Interactive Business, S.A.

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Specialized in developing software infrastructure products to provide messaging and e-mail services. First mover in the development of mobile solutions in Spain, since 1999.

Its actual Service Delivery Platform product line is focused at companies and institutions that need to integrate messaging and e-mail services within its business, communication and information processes.

Some customers: La Caixa, Banco Sabadell, Banco Popular, regional governments (Catalonia, Euskadi, Galicia).

### Technology Profiles

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#### Service Delivery Platform for the Corporate Market

##### What we offer

Drastically simplifies the process and costs of deploying new services by utilising open standards (WS, JMS)

Supports all revenue-rich applications and technologies in market (messaging, e-mail, LBS, J2ME and .Net download applications)

Liberates developers to work closely to operators infrastructure by maintaining up to date the network abstraction layer components

Application server model with reusable components that enables a rapid service introduction and modification

Open structure framework that enables an effortless service and managing redefinition tools

Integration of business functions through services across multiple applications with a business purpose (SOA for increasing and leveraging the speed of business adjustments)

Rapid integration with hosted and legacy applications

Complete Service creation and validation environment

Network and vendor infrastructure independence

Load-balanced, distributed architecture, with no single point of failure

##### What are we looking for

Latinia is looking for a commercial local partner to sell our products in Latam, specially in Mexico, Argentina, Venezuela, Chile and Colombia. We would like this company was focused on selling technology to financial entities, and had some knowledge and experience in mobile technology.

In addition, Latinia is looking for a technological partner for payment methods in Europe and USA.

##### Collaboration sought

Commercial Agreement

##### Responsible

Mr. Oriol Ros Mas

## Lechill Mobile

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**Catalonia**

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**E-Mail**           **ct@lechill.com**



Based in Barcelona, Spain, we develop and maintain mobile applications and portals, helping operators monetize on high class content on the mobile market, focused on portal development, customization, integration and lifecycle maintenance of mobile portals. Content is for videos, mobile TV, games, picture galleries, and skill games, offering leading services in segments such as dating, sports, glamour and adult. Lechill was started up in June 2002.

### Technology Profiles

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#### Multi Platform Mobile Solutions

##### What we offer

Lechill offers complete multi platform mobile solutions. We can offer a wide range of services from creating a mobile portal, customize it to the needs of the client, integrate it according to customer needs and maintain and update the service on a daily basis. We also develop our own solutions, products and services marketed with our own brand names over both Europe and South America.

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##### What are we looking for

We are interested in finding partners and/or clients for different possibilities of expanding our business.  
This could be for example:

1. A licence for a product or service that we can commercialize
  2. A commercial agreement
  3. A co-development of a service or product
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##### Keywords

- Database Management, Data Mining
  - Electronic Commerce, Electronic Payment, Electronic Signature
  - Content Provider
  - Mobile Entertainment
  - Mobile Security
  - Mobile Service Provider
  - Computer Games
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##### Collaboration sought

Commercial Agreement, Licence Agreement, Joint Venture Agreement, Technical Co-operation

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##### Responsible

Mr. Christian Thorn

## Lemon Way

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Lemon Way is an independant software vendor providing Mobile Solution for the banking and financial industry: P2P Payment in SaaS mode, Mobile Banking, Mobile Trading. Packaged in a software suite called "Wonderbank".  
We do provide innovative solutions for Banks (retail, Asset Management, payment, cash to cash, mobile to cash, mobile to ATM), media, trading web sites, and telecom operators worldwide.  
HQ in Paris.

### Technology Profiles

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## Mobile Banking solution for RETAIL BANKING with WONDERBANK

### What we offer

Financial institutions need to address key issues such as cost of mobile banking to the consumer, and could consider partnering with mobile network operators to address this issue. Moreover, before taking this step, banks need to assess the nature of the service they should offer. Mobile banking services should be of low-level functionality and intuitive to the user. This will be a key consideration since there is an existing high penetration rate of mobile phone users worldwide.

Lemon Way solution for Banks enables them to offer their retail customers a range of banking and payment services, such as balance inquiries, interaccount transfers, bill payments, P2P payment, and prepaid airtime purchases using mobile devices.

Wonderbank offers an cost effective SaaS solution with a single platform for fully integrated self-service banking transactions and a centralized point of reference for support, upgrades, and administration.

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### What are we looking for

We are looking for payment operators in Africa, Brasil, Asia (cash to cash that want to go mobile, or micro finance institutions that want a top of the art solution that fit any mobile phone).

We are looking for distributors that already have contacts with banks and financial institutions, specifically in Africa, South Europa, Russia, Asia, China, and South America (Brasil).

We are looking for Telecom Operators that have deals with Banks, outside France.

We are looking for integrators that want to provide Wonderbank solution in India, and in the Emirates.

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### Keywords

- Electronic Commerce, Electronic Payment, Electronic Signature
  - Mobile Security
  - Mobile Service Provider
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### Collaboration sought

Joint Venture Agreement, Licence Agreement, Commercial Agreement

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### Responsible

Mr. Sebastien Burlet

## LinkoTec Oy

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Dazzboard is a consumer service that seamlessly connects mobile devices, PC and the Web providing cross-platform content management and distribution.

LinkoTec Oy, founded 2007, is a Finnish service and software developer start up located in Espoo.

### Technology Profiles

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#### Dazzboard - the Universal Media Manager

##### What we offer

LinkoTec's Dazzboard solution delivers fast, easy and truly global, mobile media access, sharing, management and monetization. The Solution connects with all digital players, mobile phones and digital portable devices providing central point of access, synchronization, back up, management and sharing for their media between the Web, PC and all the mobile devices.

LinkoTec's patented technology establishes a direct connection between a web service and pc connected portable devices and side-loads any digital content from the web to mobile devices without carrier restrictions. Any digital content can be downloaded, uploaded and shared between mobile devices, PC and web services.

##### What are we looking for

###### Content owners:

dazzboard enables global mobile services and distribution directly to consumer devices and supports all DRM solutions to protect you licenses

- dazzboard download widget can be linked to any website

###### Device Vendors:

by identifying unique device information dazzboard provides platform for "comes with" content bundles and subscriptions

###### Service providers:

Your service needs to be extended to mobile - dazzboard is the only truly global mobile distribution platform that also is a utility to your users

###### Brand partners:

with dazzboard satellite widgets you can deliver the message to mobile devices globally and create global mobile services in terms of Internet services

##### Keywords

- Digital libraries and content
- Mobile Entertainment
- Mobile Service Provider

##### Collaboration sought

Licence Agreement, Commercial Agreement

##### Responsible

Mr. Tero Salonen

## Linus AS

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Linus is a software development company specializing in Identity Management, Authentication, and Middleware for mobile services. Based in Oslo, Norway.

Linus has in depth know-how in custom development and hands on experience in system integration for the Oil & Gas and Telecoms segments. Linus currently develops and hosts SMS and mobile services for Telenor Telecom Services.

Over the past 4 years, Linus has participated in 3 European projects under the Eureka and Eureka Celtic programs.

### Technology Profiles

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#### Unified Messaging with IMS

##### What we offer

1. SIP, IMS, SMS Application, SMS Integrator platform
2. Unified Messaging and Converged Services with IMS
3. Convergence between Web and Telecoms
4. Affordable and secure converged services while maximizing existing network infrastructures

Linus is currently with the Eureka Mobicome Project working on Convergence (fixed-mobile and Web) with IMS, especially in the field of unified messaging.

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##### What are we looking for

Linus is looking for partners for commercialization of our products and services worldwide.

For technology cooperation, we are quite interested in companies that have know-how and production capability for SIM/smart card readers with various interfaces such as USB, PC Card, or ExpressCard.

Linus is also interested in participating to International ICT research projects. We can contribute in security, identity management and Web 2.0 application development.

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##### Keywords

- Database Management, Data Mining
  - ICT for Independent Living and Inclusion
  - Mobile Security
  - Mobile Service Provider
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##### Collaboration sought

Licence Agreement, Technical Co-operation, Research and development, Commercial Agreement, FP7-ICT Project

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##### Responsible

Mr van Thuan Do

## Livedoor Interactive

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World Trade Center, Edif Norte, 3ª plta, c/ Moll de Barcelona s/n  
08039 Barcelona

Catalonia

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**E-Mail**            **info@livedoor.es**



Livedoor Interactive is a Spain based company specialized in mobile portals.  
Create and manage the portals yourself!

Our solution Mobile Shop Manager (MSM) enables companies to quickly and easily build mobile Internet sites. It is the most advanced application for companies looking to enter the mobile market, and for those who want to improve their conversion rates. It is an innovative, intuitive, intelligent and easy to use solution conceived for users with no technical skills.

It is the best solution for content and service providers to develop and manage wap portals. It provides very useful information about the users accessing wap portals.

### Technology Profiles

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#### Mobile wap sites CRM/CMS

##### What we offer

We develop wap portals with our platform "Mobile Shop Manager", as well as licence the platform to companies who wish to develop their own wap portals. It is an intelligent and very easy to use Content Management System.

You can fast and easily create and manage wap portals. With the integration of a very advanced CRM we can trace in real time the users behavior and you can create users profiles and personalize the wap portal depending on the type of user.

##### What are we looking for

We are looking for

1. distributors of our platform in any country
2. content providers who want to build and manage their own wap portal
3. service providers who want to build and manage their own wap portal
4. innovative content to add to our service/content catalogue

##### Collaboration sought

Licence Agreement, Commercial Agreement

##### Responsible

Ms Mariona Carrera



## LocatioNet Systems Ltd.

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Israel

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LocatioNet Systems Ltd. Was founded in 2000 . It has a proven technology in the location and GIS market. The `amAze` service is based on LocatioNet`s Patented LBS middleware, GIS engine and client-server technology. amAze is a first of its kind FREE ad-funded GPS mobile application for mobile phones. The service was launched by several mobile carriers including orange Israel, Vodafone Romania and Bouygues France. The service can be downloaded for free from [www.amazegps.com](http://www.amazegps.com)

### Technology Profiles

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#### amAze - Free ad-funded GPS navigation for mobile

##### What we offer

amAze is a first of its kind FREE ad-funded GPS mobile application for mobile phones. We currently support over 400 handsets. The service was launched by several mobile carriers including orange Israel, Vodafone Romania and Bouygues France. The new service allows users to search for business names in several yellow pages directories, to view the search results on a detailed map and to get voice guided turn-by-turn GPS navigation to the desired business with one click of a button. This is the first service worldwide that is integrating smart advertising and sponsorship mechanism

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##### What are we looking for

We are interested to discuss business opportunities with each one of the following potential partners:

1. Local distribution partners in the various European countries
  2. Mobile operators
  3. Yellow pages vendors
  4. Advertising agencies
  5. Ad network providers
- 

##### Keywords

- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
  - GIS Geographical Information Systems
  - Content Provider
  - Mobile Service Provider
- 

##### Collaboration sought

Licence Agreement, Commercial Agreement

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##### Responsible

Mr. Ofer Tziperman

## Loquendo

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With over 30 years cutting-edge R&D experience, global speech technology leader Loquendo provides all the solutions required for creating the ultimate speech-enabled applications.

Loquendo's outstanding technologies enable integrators to rapidly and easily create best-in-breed solutions in all the most widely spoken languages. Loquendo is a Telecom Italia company headquartered in Italy and offices in the US, Spain, Germany and France, with a Worldwide Network of Agents.

### Technology Profiles

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## Speech Technologies

### What we offer

Speech technologies, TTS and ASR.

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### What are we looking for

Partnership for advance mobile e-Services

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### Keywords

- Network Technologies (Wireless, Wi-Fi, Bluetooth)
  - E-Learning
  - IT Applications for Health
  - IT Applications for Transport and Logistics
  - ICT for Independent Living and Inclusion
  - GIS Geographical Information Systems
  - Content Provider
  - Mobile Entertainment
  - Mobile Service Provider
  - 3D Media
- 

### Collaboration sought

Research and development, Technical Co-operation, Commercial Agreement

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### Responsible

Mr Marco Piña Sanchez

## LRD

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route de la Pompignane 496  
34170 CASTELNAU LE LEZ

France

**Telephone**       +.33 (0)4 67 92 52 56  
**Fax**               +. 33 (0)4 67 92 52 56  
**E-Mail**            sebastien.raison@l-rd.fr



LRD is a French company specialised in software development with focus on GPS / geolocalization applications, mobile applications for handled, embedded applications for industrial mobility

We also provide a logistic and resources optimization software called DistriSuite (<http://distrisuite.fr>) dedicated to vending machines operators

### Technology Profiles

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#### Mobile and embedded software development

##### What we offer

LRD offers software development with focus on GPS / geolocalization applications, mobile applications for handled, embedded applications for industrial mobility.

We also provide a logistic and resources optimization software called DistriSuite (<http://distrisuite.fr>) dedicated to vending machines operators.

##### What are we looking for

- Partner to develop and implement such softwares to offer innovative positioning systems to final users ;
- Vending machines operators, logistic professionals, and any professional looking for a dedicated positioning software.

##### Keywords

- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
- IT Applications for Transport and Logistics

##### Collaboration sought

Technical Co-operation, Research and development, Commercial Agreement, FP7-ICT Project

##### Responsible

Sébastien Raison

## m-BOT Solutions

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**Av. Paisos Catalans 26**  
**43007 Tarragona**

**Catalonia**

**Telephone**            **+977256578**  
**Fax**  
**E-Mail**                **info@mbotsolutions.com**



m-BOT Solutions SL is an spin-off that arises from the Rovira i Virgili University robotics and intelligent vision research group, named RIVI. The company has 3 business lines: interactive robots, R & D for customers mainly focused on the manufacturing of custom-build mobile robot, and finally, systems for support on search and rescue.

### Technology Profiles

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#### R& D Development Services

##### What we offer

We offer the following technologies development, due to our experience in development of mobile robots:

- Sensorization and instrumentation
- WiFi, RFID...
- .NET Programing
- Mobile platforms design and manufacturing
- Positioning systems
- SLAM (Simultaneous Localization And Mapping) systems
- Multi-Agents Cooperative systems

##### What are we looking for

We are looking for companies with the need of external R & D.  
Also We are interested in participate in European Project (FP7)

##### Keywords

- Electronics, Microelectronics
- Communications Protocols, Standards
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Signal Processing (speech, sound, image)
- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
- IT Applications for Health
- IT Applications for Transport and Logistics
- ICT for Independent Living and Inclusion

##### Collaboration sought

Research and development, Technical Co-operation, Commercial Agreement, FP7-ICT Project

##### Responsible

Sergi Plana Farnós

## m-BOT Solutions SL

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**Av. Paisos Catalans 26**  
**43007 Tarragona**

**Catalonia**

**Telephone**            **977256578**  
**Fax**  
**E-Mail**                **info@mbotsolutions.com**



m-BOT Solutions SL is an spin-off that arises from the Rovira i Virgili University robotics and intelligent vision research group, named RIVI. The company has 3 business lines: interactive robots, R & D for customers mainly focused on the manufacturing of custom-build mobile robot, and finally, systems for support on search and rescue.

### Technology Profiles

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#### R&D development services

##### What we offer

We offer the following technologies development, due to our experience in development of mobile robots:

- Sensorization and instrumentation;
- WiFi, RFID,...
- .NET programming;
- Mobile platforms design and manufacturing;
- Positioning systems;
- SLAM (Simultaneous Localization And Mapping) systems;
- Multi-agent cooperative systems.

##### What are we looking for

We are looking for companies with the need of external R&D.  
And, also we are interested in participate in European Projects (FP7).

##### Keywords

- Electronics, Microelectronics
- Communications Protocols, Standards
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Signal Processing (speech, sound, image)
- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
- IT Applications for Health
- IT Applications for Transport and Logistics
- ICT for Independent Living and Inclusion

##### Collaboration sought

Research and development, Technical Co-operation, FP7-ICT Project

##### Responsible

Mr. Jose M. Díaz

## madvertise Mobile Advertising GmbH

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Karl-Liebknecht-Straße 5  
10178 Berlin

Germany

**Telephone** +49-171-229 0383  
**Fax** +49-30-280 405 81  
**E-Mail** philipp@madvertise.de



madvertise is an Online Marketplace for Mobile Marketing. The Berlin (Germany) based start-up offers its clients a full set of Mobile Marketing Solutions. madvertise provides publishers a simple and easy-to-use way to monetize their mobile traffic. Advertisers' campaign settings are matched using advanced targeting methods that guarantee an accurate ad delivery. Standard mobile banner formats and device-specific ads are both supported by the madvertise platform. The platform is in closed beta.

### Technology Profiles

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#### Online Marketplace for Mobile Marketing

##### What we offer

madvertise is a unique Online Marketplace for Mobile Marketing. The Berlin (Germany) based start-up offers its clients a full set of Mobile Marketing Solutions. madvertise offers publisher a simple and easy-to-use way to monetize their mobile traffic. Advertisers' campaign settings are matched using technologically advanced targeting methods that guarantee a highly accurate ad delivery. Standard mobile banner formats and device-specific advertisements are both supported by the madvertise platform. Additionally, madvertise offers advertisers and publishers in its network real-time analytics as well as comfortable billing solutions. madvertise' geographical focus currently lies on the German-speaking countries Germany, Austria and Switzerland. The platform is in closed beta.

##### What are we looking for

We are looking for any kind of contact to the Mobile Marketing World. Especially focussed on our core markets in Germany, Austria and Switzerland. Contact to carrier, ad agencies, mobile marketing experts and tech-developers with mobile experience would be ideal.

##### Keywords

- Content Provider
- Mobile Entertainment
- Mobile Service Provider

##### Collaboration sought

Commercial Agreement

##### Responsible

Johann Philipp Hartmann

## Maeglin Software

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**Cap Oméga, rond point Benjamin Franklin, 0  
34960 Montpellier**

**France**

**Telephone +33 6 20 07 67 42**

**Fax**

**E-Mail ray@maeglin.com**



Maeglin Software develops & sells Pleex, a service available for 500+ handsets, that lets you back-up your phone, SIM contacts, pictures, videos, MP3s and documents stored on your mobile. The back-up is done over-the-air. No PC nor cable is required. You manage your contacts & files on pleex.com.

Pleex is available as a white-label for :

- \* Operators & mobile retailers
- \* IT security & PC back-up companies
- \* Web social networks & communities
- \* Enterprises (SME and large corporations)

### Technology Profiles

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## Back-up, protection, and sharing of mobile data

### What we offer

Maeglin Software is a mobile phone software company specialized in the back-up, protection, and sharing of mobile data. Thanks to our patented technology and our know-how, we sell Pleex to consumers (B2C and B2B2C), in more than 171 countries and Pleex Enterprise to businesses (B2B).

Pleex, our mobile phone back-up service, is a great solution for :

- \* Operators & mobile retailers, as a value added-service
- \* IT security & PC back-up companies, mobile insurance providers, if they want to complete their offer
- \* Web social networks, to tap into the social network & content "locked" in their members' phone,
- \* Enterprises, to manage their mobile fleet & protect their phone content

Our key competitive advantages are :

- ability to backup mobile contacts from both SIM card and phone
- ability to backup contacts and files
- viral and community / file sharing features
- flexible implementation to meet our clients' needs
- quick time to market

### What are we looking for

We would like to meet :

- \* Operators & mobile retailers
- \* IT security & PC back-up companies
- \* Web social networks & communities
- \* Enterprises (SME and large corporations)

### Keywords

- Data Protection, Storage Technology, Cryptography, Data Security
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Mobile Security

### Collaboration sought

Commercial Agreement, Joint Venture Agreement

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**Responsible**

Mr Renan Ayrault



## Mako Networks

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Paul Matthews Rd 1/62  
0632 Auckland

New Zealand

**Telephone** +64 9 4481340  
**Fax** +64 9 4481350  
**E-Mail** billf@makonetworks.com



Auckland, Sydney, Johannesburg, London

Developer of award winning small site network management and reporting system

Sell through System Integrators, Carriers and VARs as a standalone or bundled solution. Significant cost savings and simplicity in deployment create unique end-user experience. Sole proactive solution in market segment. Triple click VPN.

### Technology Profiles

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#### Small Site Network Management and Reporting System

##### What we offer

Small site Network Management

Internet Based Management System

Connection, protection and control of small site broadband networks

Efficient turnkey bundled solution for resale to small business. Major cost savings over traditional solutions. Significant increase in customer preference. Proactively touching each customer monthly.

##### What are we looking for

Looking to partner with existing Industry participant with demonstrable expertise in sales and support of broadband solutions to carriers, system integrators and resellers. Could be a vendor of traditional solutions looking to transition to or incorporate services orientation.

##### Keywords

- Network Security
- Data Protection, Storage Technology, Cryptography, Data Security
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Mobile Security

##### Collaboration sought

Licence Agreement, Commercial Agreement

##### Responsible

Mr Bill Farmer

## Marben Products

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92800 PUTEAUX

France

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**Fax** +33 1 7962 1001  
**E-Mail** michel.perin@marben-products.com



Marben Products is recognized as a leading provider of standards based protocol software for telecom players such as Alcatel Lucent, Ciena, Cisco, Ericsson, Fujitsu, HP, Motorola, Nortel, Oracle, Nokia Siemens, Tellabs ...

Marben Products delivers efficient AAA Diameter protocol for IMS, GMPLS control plane solution for optical and carrier-grade ethernet network and ASN.1 tools for UMTS/LTE wireless network.

Marben Products is located in France and is an affiliate of NE Technologies, Inc.

### Technology Profiles

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## Leading software solutions supplier for Optical, Wireless and IMS networks

### What we offer

Marben Products provides Networking Protocols for the next generation optical & carrier class Ethernet networks management (GMPLS/ASON, PCE, Control plane for PBB-TE), for the authentication, authorization and accounting within IMS network (AAA Diameter protocol) and ASN.1 & XML tools for ASN.1 data processing and XML data optimization for UMTS/LTE wireless networks.

For more than 25 years, MARBEN™ products enjoy a solid reputation of reliability, robustness and efficiency.

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### What are we looking for

In the scope of the development of new products, we are looking for some technical partners that could help us to speed up the release of those new products. Especially we are looking for SIP, ISUP/SIGTRAN protocol stacks.

We are also interested in participating to European research project around IMS.

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### Keywords

- Network Security
  - Communications Protocols, Standards
  - Network Technologies (Wireless, Wi-Fi, Bluetooth)
- 

### Collaboration sought

Technical Co-operation, Research and development, Commercial Agreement, FP7-ICT Project

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### Responsible

M. Michel PERIN

## MATIMOP-Enterprise Europe Network in Israel

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Israel

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Fax  
E-Mail [sharonz@matimop.org.il](mailto:sharonz@matimop.org.il)



MATIMOP is the National Focal Point for generating and implementing cooperative bi /multi-national Industrial R&D programs between Israeli and foreign enterprises from countries and regions in Europe, Asia, Oceania, North America and Latin-America. MATIMOP is the NPC for EC funded programs such as Eureka (Industrial technological Collaboration), Eurostars (SME technological collaboration) and the Enterprise Europe Network in Israel (Technological and business partnerships in Europe and beyond).

### Technology Profiles

## Gateway to Israeli Technology

### What we offer

Opportunities to partner with any one of 4,000 Israeli technology companies for bringing innovation to market through Industrial R&D projects or other forms of technology/business collaboration.

### What are we looking for

Innovative companies (and their creative project ideas) that are interested to find Israeli partners for mutually beneficial collaboration.

### Keywords

- Electronics, Microelectronics
- Network Security
- Data Protection, Storage Technology, Cryptography, Data Security
- Database Management, Data Mining
- Communications Protocols, Standards
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Electronic Commerce, Electronic Payment, Electronic Signature
- E-Learning
- Digital libraries and content
- Signal Processing (speech, sound, image)
- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
- IT Applications for Health
- IT Applications for Transport and Logistics
- ICT for Independent Living and Inclusion
- GIS Geographical Information Systems
- Content Provider
- Mobile Entertainment
- Mobile Security
- Mobile Service Provider
- Computer Games
- 3D Media

### Collaboration sought

Licence Agreement, Manufacturing Agreement, Technical Co-operation, Research and development, FP7-ICT Project

### Responsible

Ms. Sharon Zimmerman

## International Industrial R&D Cooperation Programmes

### What we offer

Matimop promotes International Industrial R&D Cooperation programs with Israeli companies through agreements with Countries, Regions in Countries and Multinational Companies.

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**What are we looking for**

We seek to explore with additional countries, regions and multinational companies possibilities for creating new programmes.

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**Keywords**

- Electronics, Microelectronics
  - Network Security
  - Data Protection, Storage Technology, Cryptography, Data Security
  - Database Management, Data Mining
  - Communications Protocols, Standards
  - Network Technologies (Wireless, Wi-Fi, Bluetooth)
  - Electronic Commerce, Electronic Payment, Electronic Signature
  - E-Learning
  - Digital libraries and content
  - Signal Processing (speech, sound, image)
  - Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
  - IT Applications for Health
  - IT Applications for Transport and Logistics
  - ICT for Independent Living and Inclusion
  - GIS Geographical Information Systems
  - Content Provider
  - Mobile Entertainment
  - Mobile Security
  - Mobile Service Provider
  - Computer Games
  - 3D Media
- 

**Collaboration sought**

Research and development

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**Responsible**

VP Haya Miller

## MAYAMAX

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**Rue des 3 frères Barthélémy 44**  
**13006 Marseille**

**France**

**Telephone** +33 (0) 6 16 81 46 80  
**Fax** +33 (0) 4 91 47 26 23  
**E-Mail** [cyril@mayamax.fr](mailto:cyril@mayamax.fr)



Mayamax is a French company designing and manufacturing charging solutions for mobile devices.

### Technology Profiles

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#### **Universal & Environment friendly charging solutions for mobile devices.**

##### **What we offer**

Mayamax is designing and manufacturing charging solutions for mobile devices. The company proposes universal chargers for a large range of mobile devices : Universal chargers, one set for all!

Main products are:

- USB Charger pack is sold in France for many years. Our new USB travel charger is certified Energy Star
- Family Charger is an elegant charging station for mobiles devices like mobile phones, portable game stations and many other electronic devices. You can charge 3 different devices simultaneously. Family Charger is "Made for iPod" and charges the iPhone 3G. It's available in 9 colors.
- Portable rechargeable Batteries 1800 mAh and 3000 mAh : Charge your mobile device anywhere anytime !! Just plug your USB cable into it and it is charging your mobile phone.

##### **What are we looking for**

The company is looking for partners as importers or retailers interested in our range of chargers.

##### **Keywords**

- Electronics, Microelectronics

##### **Collaboration sought**

Commercial Agreement

##### **Responsible**

Mr Cyril Castello

## Méditerranée Technologies - EEN Med2Europe

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rue Sainte Barbe 22  
13001 Marseille

France

**Telephone**            33 4 91 14 05 65  
**Fax**  
**E-Mail**                chehanne@mediterranee-technologies.com



Innovation Policy  
Technology Transfer  
SMEs support for innovation & european development.

### Technology Profiles

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#### Enterprise Europe Network Relay for French Mediterranean Area

##### What we offer

Regional SMEs support for business cooperation, technology transfert and collaborative R&D european project.

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##### What are we looking for

Any companies interested in finding suitable partners in the French Mediterranean Regions, espacially for technological and FP7 projects collaborations.

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##### Collaboration sought

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##### Responsible

Mr Nicolas Chéhanne

## mBricks

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**Fornebuveien 31**  
**Lysaker - Oslo**

**Norway**

**Telephone**            **+47 67127270**  
**Fax**  
**E-Mail**                 **post@mbricks.no**



mBricks offers technology to build robust and advanced mobile applications and services in a cost-effective way. The mBricks technology covers the comprehensive array of processes and technological solutions needed to cope with the proliferation of devices and fragmentation of technologies, networks and security.

Based in Oslo, Norway, mBricks has developed its technology since 2004 as a part of the Teleplan Group, establishing in June 2007 as a separate entity outside the group.

### Technology Profiles

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#### Platform for Mobile Application Development

##### What we offer

mBricks offers all you need to realise your idea of a mobile application. It is a set of building blocks that make up a complete technical architecture for mobile application development. mBricks covers the wide array of processes and technological solutions needed.

Fragmentation, represented in a vast variety of devices, technologies, networks and security, is the major obstacle for mobile application development. mBricks helps mobile application developers by:

- Making mobile application development easy - It is ready-made, which simplifies the development process significantly
- Offering a better user experience - mBricks applications are fast, intuitive and easy to use
- Saving time and money - mBricks is cost efficient and reduces time-to-market
- Enabling mBricks-based applications run on regular phones

##### What are we looking for

mBricks would like to meet software vendors and mobile application developers looking for technology that enables them to create mobile applications in a cost-efficient way, covering as many mobile devices in the market as possible .

##### Collaboration sought

Licence Agreement

##### Responsible

Rosa María Correa

## mce systems ltd.

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**Hamasger St. 52a**  
**67214 Tel Aviv**

**Israel**

**Telephone**            **+972-54-7213708**  
**Fax**  
**E-Mail**                **Moshe.Medi@mce-sys.com**



mce Systems provides an advanced, Fast and Simple, mobile content Backup and Transfer solutions for mobile operators, mobile stores, and end-users.

Based on our patented technologies, our solutions have solved the connectivity issue between the PC and the mobile phone.

### Technology Profiles

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## Mobile Content Backup and Transfer solutions

### What we offer

The mce100 is a mobile-to-mobile Content Backup & transfer solution, designed for Mobile operators, mobile point of service and point of repair, and mobile stores.

It is a fully automated and intuitive, PC based solution, enabling the transfer of any mobile content between phones. It is user-friendly, and offers the only available "Just one click" solution on the market.

Additional added features of the mce100 enables to gain higher revenues from customers, by integration with OTA services, and other Content management solutions, increasing sales and transfers of mobile content and application, straight to the customer's phones. See [www.mce-sys.com](http://www.mce-sys.com) for our other exciting products!

or Description of the Research Project (project type, status, call references, research areas, work programme, topic, project description, partners already involved, project budget, budget for SMEs)

-Please note that if the description is not clear we won't be able to validate your profil

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### What are we looking for

Companies working with Mobile operators, Mobile distributors, Mobile chain stores..

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### Keywords

- Data Protection, Storage Technology, Cryptography, Data Security
  - Database Management, Data Mining
  - Content Provider
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### Collaboration sought

Commercial Agreement, Joint Venture Agreement

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### Responsible

Mr Moshe Medi



## MComms TV

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**William Street 90**  
**3000 Melbourne, Australia**

**Austria**

**Telephone**            **+61414657174**  
**Fax**  
**E-Mail**                 **dcrothers@mcommstv.com**



MComms TV specialises in live Mobile TV monitoring, transcoding & Mobile TV Ad Insertion for the telecommunications industry. MComms Ad Insert provides operators & content providers with a new source of revenue for Mobile TV by automating the insertion of ads in live streams. MComms Monitor simultaneously monitors the availability of multiple video streams on-screen using SNMP traps. MComms Transcode converts multiple formats of video streams into 3GPP compatible Mobile TV video streams.

### Technology Profiles

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#### Mobile TV Solutions

##### What we offer

Software solutions and support for Mobile TV Encoding, Monitoring and Advertising.

##### MComms Transcode

Converts video files and live streams from IPTV, Broadcast TV, Webcams and internet formats into all Mobile TV formats simultaneously in multiple resolutions, bitrates and codecs.

##### MComms Monitor

Constantly monitors the availability of all live streams simultaneously on video wall or desktop PC. Monitors stream availability at the content level for frozen video and silent audio with SNMP traps for failed streams.

##### MCommsAd Insert

Generates new revenue streams by automating the insertion and management of advertising campaigns. Supports manual and automatic insertion, replacement and banner advertising in live/VoD Mobile TV content for any handset.

##### What are we looking for

We are seeking to meet with Telecommunication companies, Content Aggregators and Integration Companies looking for effective and cost efficient solutions for Mobile TV.

We are also interested in developing partnerships with companies who provide video streaming as a managed service for mobile carriers and content owners. Partners who can utilise and benefit from our encoding, monitoring and ad insertion products as part of their managed service.

##### Keywords

- Digital libraries and content
- Signal Processing (speech, sound, image)
- Content Provider
- Mobile Entertainment
- Mobile Service Provider

##### Collaboration sought

Commercial Agreement, Licence Agreement

##### Responsible

David Crothers

#### Mobile TV Encoding

**What we offer**

MComms Transcode is a highly flexible and cost effective encoding solution for Mobile TV and IPTV.

- Outputs multiple formats from a single software encoder
- Encodes up to 16 channels per server with up to 16 output renditions per channel.
- Patented carrier-grade dual redundant inputs with instant fail-over and High Availability architecture. No loss of service to subscribers if a network or content feed fails.
- Widest variety of input format support on the market and easy to add new formats as they become available.
- Converts IPTV, Broadcast TV, Webcams and almost any internet format to Mobile TV.
- Optimised output for MobileTV formats. Excellent quality over 2.5G, 3G, HSPA, LTE and DVB H networks.
- Runs on "off the shelf" server hardware and supports most capture cards, making MComms Transcode an ideal replacement for older unsupported software encoders.
- SNMP alarms for failing input or output streams.

**What are we looking for**

Mobile Telecommunication companies, content aggregators and integration companies seeking an efficient, easy to install and use, cost efficient solution for encoding content for Mobile TV and IPTV.

We are also interested in developing partnerships with companies who provide video streaming as a managed service for mobile carriers and content owners. Partners who can utilise and benefit from our encoding, monitoring and ad insertion products as part of their managed service.

**Keywords**

- Digital libraries and content
- Mobile Entertainment
- Mobile Service Provider

**Collaboration sought**

Commercial Agreement, Licence Agreement

**Responsible**

David Crothers

**Mobile TV Monitoring****What we offer**

MComms Monitor is the complete monitoring and service assurance platform for multi channel video streaming.

The rapid growth in video streams and the subscriber's increasing expectations of quality, make it impossible to manually monitor the availability and quality of streams.

MComms Monitor allows Mobile TV and IPTV operators to monitor all their channels simultaneously on screen at once.

- Monitors multiple formats including 3GGP, Windows Media, IPTV and DVB-H.
- Automatic monitoring at a content level providing frozen image and silent audio detection.
- Monitors up to 50 streams simultaneously on one screen/PC in a Video Wall type display.
- SNMP Alarms and log files generated if a stream fails.
- "Traffic light" display in GUI for each stream immediately identifies problems.
- Connects to any streaming server.
- Runs on standard PC hardware.
- Automates operational processes and diagnoses problems before customers report them, reducing OPEX and protecting revenue.

**What are we looking for**

Meetings with Mobile Telecommunication Companies, Mobile Streaming Service Providers, Content Aggregators and Integration companies seeking a highly efficient solution for the monitoring of the availability and quality of their Mobile TV and IPTV streams.

We are also interested in developing partnerships with companies who provide video streaming as a managed service for mobile carriers and content owners. Partners who can utilise and benefit from our encoding, monitoring and ad insertion products as part of their managed service.

**Keywords**

- Digital libraries and content

- Content Provider
- Mobile Entertainment
- Mobile Service Provider

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**Collaboration sought**

Commercial Agreement, Licence Agreement

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**Responsible**

David Crothers

**Mobile TV Advertising****What we offer**

MComms Ad Insert creates new revenue streams for Mobile TV and enables "Free Mobile TV" by inserting ads to generate revenue.

MComms Ad Insert is an integrated solution for encoding, inserting, reporting and managing advertising in Mobile TV.

- Detects and replaces existing ads in streams.
- Inserts ads in live, looped and on-demand streams.
- Ad formats include: full screen video or static ads, banner ads, tickers and logo overlays.
- Works with all mobile handsets without any special software.
- Complete campaign management including content management, campaign scheduling, ad insertion and reporting.
- Supports all the same features as MComms Transcode plus more
- Easy to convert live content in almost any format to a mobile format.
- Optimised for MobileTV – excellent quality over 2G, 3G, 3.5G and DVB-H networks.
- Demographic group targeting of advertisements based on multiple criteria.
- Scalable – any number of customers can access the streams at the same

---

**What are we looking for**

Meetings with Mobile Telecommunication Companies, MobileTV streaming service providers, Content Aggregators and Integration Companies seeking ways to fully monetise Mobile TV content with Advertising.

We are also interested in developing partnerships with companies who provide video streaming as a managed service for mobile carriers and content owners. Partners who can utilise and benefit from our encoding, monitoring and ad insertion products as part of their managed service.

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**Keywords**

- Digital libraries and content
  - Mobile Entertainment
  - Mobile Service Provider
- 

**Collaboration sought**

Commercial Agreement, Licence Agreement, Joint Venture Agreement

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**Responsible**

David Crothers

## MEDISCS

**Impasse Jean Baptiste SAY 120**  
**34470 PEROLS**

**France**

**Telephone** +33 499 636 830  
**Fax** +33 499 636 839  
**E-Mail** rssi@mediscs.com



MEDISCS is IT security company with expertise in trust architecture (identity-based PKI, SSO, identity management, 3DSecure payment ...), software protection and mobile devices (CD card, DVD, USB key, mobile phone) to protect personal information.

Mediscs have some innovating products (TOOAL card, TOOAL key and Mobi-TOOAL) to use mobile devices as a secure storage of personal access control credentials. They allow strong authentication, digital signature and 3DSecure payment software services

### Technology Profiles

#### Mobile devices as a secure storage of personal digital certificates

##### What we offer

###### MOBILE SOLUTIONS

- TOOAL Card, TOOAL Key and Mobi-TOOAL product
- Creation of the security policies for the mobile application,
- Adaptation of cryptographic implementations to the mobile environment.

###### IT SECURITY EXPERTISE

- Design of Trust Infrastructures (PKI, Identity management, SSO, ..),
- Advice on technological and functional security choices,
- Analysis & Development of secure programs,
- Analysis of risks and definition of security policies,
- Implementation of cryptographic algorithms,
- Manipulation of electronic certificates,
- Authentication and electronic signature services.

###### COLLABORATION IN INNOVATION, RESEARCH AND DEVELOPMENT

- Authentication systems (Confinement of authentication in any mobile format)
- USB mass storage device, multi access card (RFID+USB key)
- Software protection
- Ergonomics of the connexion to secure services.
- Specification et development of communication protocols

##### What are we looking for

- Customers
- Integrators
- Companies that are interested to collaborate on R&D projects and business development.

We are interested in FP7 partners

##### Keywords

- Network Security
- Data Protection, Storage Technology, Cryptography, Data Security
- Communications Protocols, Standards
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Electronic Commerce, Electronic Payment, Electronic Signature
- IT Applications for Health
- IT Applications for Transport and Logistics
- Mobile Security
- Mobile Service Provider

**Collaboration sought**

FP7-ICT Project, Commercial Agreement, Licence Agreement, Technical Co-operation, Research and development

---

**Responsible**

Dr Paul Frausto

**Solution to Authenticating and Signing electronically on Internet using your mobile phone****What we offer**

The MobiTooal® solution enables the use of the mobile phone as a strong authentication device (thanks to the electronic identity certificates it contains). MobiTooal® makes it possible to offer value-added services (electronic signature, encryption, online payment ...) that are based on the certificates contained in the mobile phone.

The basis for the project is the ability to link two distinct devices that Internet users have : a computer and a mobile phone, to the same session on a WEB server.

Implementation is very simple because the vast majority of telephones are compatible with the Java program download. Installation is as simple as for a ringtone or a mini-game.

The Java application will confine the sensitive data, like the electronic certificate(s) that will enable strong authentication or electronic signature by the user in a Mediscs electronic safe.

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**What are we looking for**

- Customers
  - Integrators
  - Companies that are interested to collaborate on R&D projects and business development.
- 

**Keywords**

- Network Security
  - Data Protection, Storage Technology, Cryptography, Data Security
  - Communications Protocols, Standards
  - Network Technologies (Wireless, Wi-Fi, Bluetooth)
  - Electronic Commerce, Electronic Payment, Electronic Signature
  - Mobile Security
- 

**Collaboration sought**

Technical Co-operation, Licence Agreement, Commercial Agreement

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**Responsible**

Nicolas BERNARD

## Merak

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**Av. Sarrià 67 bis**  
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**Catalonia**

**Telephone** +34933631328  
**Fax** +34933632805  
**E-Mail** merak@merak.es



Merak is an Industry, Service & Technology Company based in Barcelona, Spain. Merak is specialist in giving immediate answers to market needs, by means of our products and a wide knowledge of the actual telecommunications and IT technology scenario. Over 15 years of experience in the vertical transport field and an investigation and a development department dedicated exclusively to develop products to the elevator's world.

### Technology Profiles

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#### Telecommunications services for virtual telephony operators

##### What we offer

Merak has over 15 years of experience in giving immediate answers to market needs in the vertical transport field, by means of our products and a wide knowledge of the actual telecommunications and IT technology scenario. The company maintains an active department of investigation and development with specialized personnel responsible for the impulse of the innovation in products and processes.

Leader in the spanish market with main activities on:  
Emergency telephone for lifts.  
Accessories for lift emergency systems.  
Software and services for emergency calls reception.

Strengths:  
Leader in supplying emergency telephones, accessories and services to the Spanish lift sector.  
Experience in providing emergency telephones and services in all the Spanish territory.  
Experience in providing equipment and services for public infrastructures.

We offer to analyze business and investment opportunities to develop our activities in Europe.

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##### What are we looking for

Merak is certain to participate actively in the total digitalization of the emergency telecommunications systems for lifts. For it, we looked for to establish agreements of cooperation and technological transference with actors of the sector.

Also we hoped to evolve the future in towards a category of virtual operator of telecommunications taking advantage of our capacity to transmit data. In this sense, we seek to establish contacts with companies that provide telecommunications services to virtual telephone operators.

Our interest is in technology and services associated with external communications of the lift, whereas the current level of development of this technology is Beta-tested.

We are looking for an Industry partner in Mobile Telecommunications sector and specialize in network services.

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##### Keywords

- Network Security
  - Network Technologies (Wireless, Wi-Fi, Bluetooth)
  - Signal Processing (speech, sound, image)
  - IT Applications for Transport and Logistics
  - Mobile Service Provider
- 

##### Collaboration sought

Commercial Agreement

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**Responsible**

Mr. Francesc Ginot

**Telecommunications systems for vertical transportation****What we offer**

Merak has over 15 years of experience in giving immediate answers to market needs in the vertical transport field, by means of our products and a wide knowledge of the actual telecommunications and IT technology scenario. The company maintains an active department of investigation and development with specialized personnel responsible for the impulse of the innovation in products and processes.

Leader in the spanish market with main activities on:

Emergency telephone for lifts.

Accessories for lift emergency systems.

Software and services for emergency calls reception.

Strengths:

Leader in supplying emergency telephones, accessories and services to the Spanish lift sector.

Experience in providing emergency telephones and services in all the Spanish territory.

Experience in providing equipment and services for public infrastructures.

We offer to analyze business and investment opportunities to develop our activities in Europe.

---

**What are we looking for**

What are we looking for: Merak is certain to participate actively in the total digitalization of the emergency telecommunications systems for lifts. For it, we looked for to establish agreements of cooperation and technological transference with actors of the sector.

Also we hoped to evolve the future in towards a category of virtual operator of telecommunications taking advantage of our capacity to transmit data. In this sense, we seek to establish contacts with companies that provide telecommunications services to virtual telephone operators.

Our interest is in technology and services associated with external communications of the lift, whereas the current level of development of this technology is Beta-tested.

We are looking for an Industry partner in Mobile Telecommunications sector and specialize in network services.

---

**Keywords**

- Electronics, Microelectronics
  - Network Security
  - Network Technologies (Wireless, Wi-Fi, Bluetooth)
  - IT Applications for Transport and Logistics
  - ICT for Independent Living and Inclusion
  - Mobile Security
- 

**Collaboration sought**

Technical Co-operation

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**Responsible**

Mr. Jordi Mercader

## Mercury Technologies

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route de Milon 67  
78470 St Rémy les chevreuse

France

**Telephone** +33130522203  
**Fax**  
**E-Mail** pierre.crego@mercury-technologies.fr



High level interface for smart card & WEB services applications  
Independant, secure NFC module for mobile powered with payment or privative electronic transaction  
Innovative technologies for multi-application smart card (real/virtual)  
Banking Payments (EMV/Electronic Purse/prepaid)  
Chip Authentication Procedure from MasterCard (roll-out and solutions)  
Top-up & pre-authorized solutions  
e & m-Commerce architecture for kiosks and ATM  
Transportation applications (ISO 14443 type A-B-C, NFC)

### Technology Profiles

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#### NFC secure module for mobile GSM

##### What we offer

We have developed a NFC extractible module independant of handset and non SIM centric for running any electronic transaction.

This module has a secure element GP compatible. We offer a complete OTA architecture for managing remotely all applications.

Various applications are available EMV paypass, loyalty , french transportation CALYPSO and others on request.

Main advantages easy to transform existing handset base with NFC functionality, high security level and plug and play solutions

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##### What are we looking for

We are looking for partners in a VAR position or Telcos and Service providers interested in selling the global solution.

Key countries Middle East/ Fas East and US.

Key applications: e or m- Commerce, Transports, strong authentication

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##### Keywords

- Electronics, Microelectronics
  - Electronic Commerce, Electronic Payment, Electronic Signature
  - IT Applications for Health
  - IT Applications for Transport and Logistics
  - Mobile Security
- 

##### Collaboration sought

Research and development, Licence Agreement, Commercial Agreement

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##### Responsible

M Pierre CREGO



## Microjocs

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**08014 barcelona**

**Catalonia**

**Telephone**            **0034625628600**  
**Fax**  
**E-Mail**                **g.fernandez@microjocs.com**



Microjocs is a Digital Chocolate studio, developer of original, high-quality games and applications for mobile phones.

Founded in 2002 by Gerard Fernandez, was acquired by Digital Chocolate on 2007.

Microjocs is still used as a reference of studio and distribution channel in Spain

### Technology Profiles

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#### Distribution channels

##### What we offer

We offer the possibility of distributing games in some channels around Europe

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##### What are we looking for

We are looking for well-known licenses to be published through our channels.

We are looking for high quality games to be distributed through our channels. Partners specialized in the design, development and distribution of high quality entertainment applications for mobile phones

We are looking for different ways to sell our content.

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##### Keywords

- Content Provider
  - Mobile Entertainment
  - Mobile Service Provider
- 

##### Collaboration sought

Commercial Agreement, Licence Agreement

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##### Responsible

Mr Gerard Fernandez

## Mintmark Ltd

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**Hanadiv 71**  
**46485 Hertlia**

**Israel**

**Telephone**           **+97299515140**  
**Fax**  
**E-Mail**               **noam@mintmark.co.il**



Mintmark was founded in 2004 and became one of the leading developers and providers of content, applications and internet services for mobile phones in Israel.

Product - Mintbox: A Developer's tool which provides programmers the capability to program once to create web sites accessible by any mobile phone. Thus the programmer can continue dealing with his/her business logic instead of jumping into the dirty swamp of thousands of different handsets.

### Technology Profiles

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#### Mobile browsing solution

##### What we offer

Mintmark, a privately held company, offers content-driven value added services for the mobile phones. The company was founded in 2004 and became one of the leading developers and providers of content, applications and internet services for mobile phones in Israel.

Product:

Mintbox: A solution which provides programmers with an offering they cannot refuse: program once to reach all mobile phones, regardless of the phone's manufacturer, browser or networks type. Thus the programmer can continue dealing with his/her business logic instead of jumping into the dirty swamp of thousands of different handsets.

MintBox is currently serving millions of page views per day and is offered in ASP model or hosted at the customer's premises.

##### What are we looking for

we are looking for resellers and system integrators in the web development and IT business who have access to corporates, SMB's and media companies, in order to provide these companies with our mobile browsing solution.

We are also looking for deals with companies who are looking to enhance their current services and provide mobile access to them.

##### Keywords

- Communications Protocols, Standards
- Mobile Entertainment
- Mobile Service Provider

##### Collaboration sought

Commercial Agreement, Licence Agreement

##### Responsible

Noam Wolf

## miraveo

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95070 San Jose

United States

Telephone            **1-650-575-3871**  
Fax  
E-Mail                **contactus@miraveo.com**



Miraveo develops innovative ad hoc, peer to peer networking technology, based on technology developed at the Technical University of Catalonia, to create robust and resilient Spontaneous Area Networks (SPAN), capable of delivering location-based services, and extend the social networking "lifestyle" to mobile users. Miraveo's patented technology uses standard wifi spectrum to connect any WiFi device with any other WiFi enabled device in proximity without the need for additional infrastructure.

### Technology Profiles

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#### Ad hoc multihop wifi networks (location based networking)

##### What we offer

Miraveo develops innovative ad hoc, peer to peer networking technology to create robust and resilient Spontaneous Area Networks (SPAN), capable of delivering location-based services, and extends the social networking "lifestyle" to mobile users. Our patented SPAN technology uses industry standard wifi spectrum to connect any wifi device with any other Miraveo enabled device in proximity, or in adjacent hops through a Miraveo mesh, in an ad hoc fashion and without the need for any additional infrastructure. Miraveo offers a high bandwidth/ low latency platform for mobile multi-player games, and enhances the value of mobile applications by providing presence information, unlocking the potential of local advertising and other location-based services.

---

##### What are we looking for

Partnership relationships sought:

- developers of mobile applications and games looking for new platforms for their products
  - social networks interested in extending their mobile strategy to a broader audience
  - partners interested in branding opportunities on miraveo's mobile platform
  - applications developers interested in distributing our free application to improve their application deployment goals
  - advertising consolidators searching for new mobile platforms to reach a young, mobile audience
  - handset manufacturers interested in new applications to encourage greater demand for their products and to better utilize their wifi capabilities
  - handset OS developers that can help port applications to different handset manufacturers' devices
  - telecom carriers looking to reduce infrastructure build out by leveraging partnerships to offload high bandwidth traffic
- 

##### Keywords

- Network Technologies (Wireless, Wi-Fi, Bluetooth)
  - Electronic Commerce, Electronic Payment, Electronic Signature
  - Mobile Entertainment
  - Mobile Service Provider
- 

##### Collaboration sought

Commercial Agreement, Licence Agreement, Joint Venture Agreement, Technical Co-operation, Research and development

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##### Responsible

Mr. Sebastian Andreatta

## Mixmobile Ltd

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**Tekniikantie 14 14**  
**02150 Espoo**

**Finland**

**Telephone** +358 9 2501116  
**Fax** +35892501116  
**E-Mail** sl@mixmobile.com



Earn More Revenues Together with Mixmobile's solutions: Content Management Solutions with playlist streaming, mobile marketing and mobile social networking solutions.

MixMobile Ltd (Finland) represents top-off-the-line mobile technology expertise and with class mobile solutions.

Systems are deployed over dozen countries globally.

Systems can be either fully hosted or installed on-site, depending on the Customer needs.

### Technology Profiles

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#### Mobile content management solutions

##### What we offer

Our expertise is content management solutions including streaming systems with personal playlists, mobile marketing solutions and mobile social networking.

Solutions can be used by mobile operators, content providers, media houses and mobile service providers.

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##### What are we looking for

We are looking for direct mobile technology customers, possible Value Added Resellers and partners, which can together with our offering offer also services / solutions to third parties.

Partners can be technology distributors or direct technology customers.

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##### Keywords

- Content Provider
  - Mobile Entertainment
  - Mobile Service Provider
- 

##### Collaboration sought

Licence Agreement, Technical Co-operation

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##### Responsible

CEO Simo Lahdesmaki

## Mo'Minis

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**Tuvim 1**  
**69718 Tel Aviv**

**Israel**

**Telephone**        **+972.3.644.3148**  
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**E-Mail**            **avivr@mominis.com**



Mo'Minis develops a unique platform for the rapid creation of mobile games with automatic support for a wide range of handsets.

The platform is a service targeting millions of potential game developers worldwide including advanced as well as novice programmers, graphic designers, animators, independents and small studios.

Mo'Minis platform will be a source for original and creative mobile games addressing the mobile games market of over \$4bn.

### Technology Profiles

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#### Mobile Games Development Platform

##### What we offer

Mo'Minis offers a revolutionary solution for fast creation, porting and publishing of mobile games.

The mobile game industry (valued at over \$4bn) faces difficulties with the challenge of porting mobile games to an ever growing range of handsets.

Currently there are no affordable solutions for the porting challenge; this situation presents high barriers to entry for millions of independent developers and small game studios.

Mo'Minis solution is about to bring a change; introducing a platform that will enable advanced as well as non-skilled developers, graphic designers and animators to create mobile games, thus boosting up the wealth and diversity of mobile games.

Mo'Minis platform includes easy-to-use yet robust rapid games development tools; and automatically handles the porting of the games to a wide range of handsets.

Mo'Minis will also provide its users complementary distribution and commercialization services; allowing them to earn money from the games they

##### What are we looking for

Mo'Minis is seeking partnerships with variety of companies in the mobile content domain:

- Distribution channels of mobile content - mobile operators, mobile content portals, and content aggregators
- Advertising technology companies/agencies – advertising serving technologies, advertising agencies representing advertisers and brand owners
- Mobile payment technologies – premium SMS, micropayment, content wrapping and payment rules enforcement
- Mobile content statistics technologies – mobile content usage tracking and statistics
- Mobile users/developers communities – end users social communities, developers communities

##### Keywords

- Electronic Commerce, Electronic Payment, Electronic Signature
  - Digital libraries and content
  - Content Provider
  - Mobile Entertainment
  - Mobile Service Provider
  - Computer Games
-

**Collaboration sought**

Joint Venture Agreement, Licence Agreement, Commercial Agreement

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**Responsible**

Bizdev Manager Aviv Reavach

## Mobbit Systems

**Av. Forte 8**  
**2795-503 Carnaxide**

**Portugal**

**Telephone** +351214180140  
**Fax** +3514180141  
**E-Mail** [jpr@mobbit.com](mailto:jpr@mobbit.com)



Mobbit Systems is a Software House and a Multimedia Solution Developing company based on Portugal. Mobbit Systems flagship product, is a cutting edge IPTV, Corporate TV and Content Management software with interactive and transactional capabilities. Mobbit Systems also develops interactive multimedia devices for outdoor facilities as well as customer management solutions. All of Mobbit Systems products and solutions are mobile enabled, enabling fast deployment and easy maintenance.

### Technology Profiles

## Mobile Digital Signage Solutions

### What we offer

Mobile ContactTV is a Mobile Digital Signage System. Fully integrated, easy to install, from small to large sized display it can be deployed on shops, public spaces, events, etc, being very easy to redeploy if needed. With 3G/GSM communications the installation spot requires only a standard energy source. Centralized System Management with geographical differentiation capabilities. Fully web based, with a friendly user interface, ContactTV allows the creation of a Digital Signage Channel in 30 minutes. Mobbit Systems may provide all related services like content development, planning, installation, etc. The system provides templates and content for simple channel creation and update.

### What are we looking for

Value added partners for marketing and sales within their countries of origin. Mobbit wishes to identify partners that besides marketing, may provide installation, maintenance and/or content development services. Digital Signage solutions require some level of market/content preference for which local value added partners are a requirement.

We are looking for content providers and developers also, particularly on the multimedia area (video, flash).

### Keywords

- Digital libraries and content
- Signal Processing (speech, sound, image)
- Content Provider
- Mobile Entertainment

### Collaboration sought

Commercial Agreement, Licence Agreement, Joint Venture Agreement

### Responsible

José Pedro Rodrigues

## Interactive Digital Signage

### What we offer

Mobbit's Insight Software is a cutting edge Digital Signage Software with integrated interactive capabilities. Mainly a content management, distribution and presentation software on all kinds of supports (LCD and Plasma displays, projectors, mobile devices, etc) Insight supports a range of sensors allowing for content selection based on viewer distance, ambient light, RFID detection or a touch panel located behind a shop window. Insight is fully compatible with mobile communications solutions enabling a very fast deployment. Insight also supports electronic commerce transactional capabilities, enabling new sources of revenue for brands/retail chains.

With Insight it's possible to create, and manage centrally, a new generation of point of sale and public space multimedia digital interfaces.

Insight manages multimedia brand identity from a single central point with virtually no limitation on the network dimension.

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#### **What are we looking for**

Value added partners for marketing and sales within their countries of origin.

Mobbit wishes to identify partners that besides marketing, may provide installation, maintenance and/or content development services. Digital Signage solutions require some level of market/content preference for which local value added partners are a requirement.

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#### **Keywords**

- Electronic Commerce, Electronic Payment, Electronic Signature
  - Digital libraries and content
  - Signal Processing (speech, sound, image)
  - Content Provider
  - Mobile Entertainment
- 

#### **Collaboration sought**

Commercial Agreement, Joint Venture Agreement, Technical Co-operation

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#### **Responsible**

José Pedro Rodrigues

### **Sensor and image processing technology partnership**

#### **What we offer**

Mobbit Systems as developed state of the art solutions for content management, distribution and presentation. The development strategy for these solutions targets interactivity, mobility and integration with other corporate software solutions. Through API's and interface standardizations we can make our solutions interoperable with other systems, already developed or in development.

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#### **What are we looking for**

Companies with solutions on the image processing, for incident detection and facial recognition.  
RFID and sensor technologies, for integration with content presentation systems.  
PDA and Iphone solutions for navigation, and touristic information.

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#### **Keywords**

- Electronic Commerce, Electronic Payment, Electronic Signature
  - E-Learning
  - Digital libraries and content
  - Signal Processing (speech, sound, image)
  - Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
  - Mobile Entertainment
- 

#### **Collaboration sought**

Commercial Agreement, Licence Agreement, Joint Venture Agreement, Technical Co-operation, Research and development

---

#### **Responsible**

José Pedro Rodrigues



## Mobext / Havas Digital

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**AVENIDA DUQUE DE ÁVILA 46 - 5º**  
**1050 - 083 LISBON**

**Portugal**

**Telephone** +351217913300  
**Fax**  
**E-Mail** paulo.gaudencio@mobext.mobi



Mobext Portugal is integrated in Havas Digital Group

Mobext is the leader Mobile Consultancy Agency in Portugal that integrates Mobile Strategies in the media mix plan of our clients

Our delivers are:

Mobile Sites, Mobile Streaming Media, Mobile Media Planning and Aquisition, Mobile Entertainment

We work with partners that can supply us:

- Mobile Sites serving Platforms
- Mobile Infrastruture
- Messaging platforms
- BULK SMS

### Technology Profiles

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## Mobile Marketing and Advertising Solutions

### What we offer

We offer Mobile Marketing and Advertising Solutions to our clients, integrated in Digital or Traditional Media, being those:

- SMS Premium or Non-Premium Campaigns
- SMS/MMS/Voice/Video Call Push Campaigns
- Mobile Media Planning & Aquisition
- Mobile Site Production and Update
- Mobile Content Integration
- Mobile Projects

### What are we looking for

- Mobile Sites Platform Delivery
- SMS BULK providers
- Mobile Breakthrough technologies ans Services
- Mobile Social Networking communities
- Mobile Social Plataforms
- Mobile Video Solutions
- Bluetooth Solutions

### Keywords

- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Digital libraries and content
- Content Provider
- Mobile Entertainment
- Mobile Security
- Mobile Service Provider

### Collaboration sought

Commercial Agreement, Licence Agreement, Technical Co-operation

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**Responsible**

Paulo Gaudencio

## Mobi Solutions

**Akadeemia 3**  
**Tartu**

**Estonia**

**Telephone**            **3725281576**  
**Fax**  
**E-Mail**                **mobi@mobi.ee**



Mobi Solutions is Mobile value added services developer and provider, located in Tartu, Estonia, that focuses on:

1. Mobile applications development for J2EE, Symbian and Android
2. Mobile government applications (SMS, WAP & voice based solutions in education, law enforcement, public transport, healthcare...)

### Technology Profiles

#### M-Government: mobile applications for public sector

##### What we offer

Mobi Solutions has been active in the field of m-government since 2002. We have market-tested solutions in the following areas:

- M-ticketing in public transport
- Possibility to request information from government databases while on the move.
- Use mobile devices for access to government portals.
- Giving ideas, feedback and policy recommendations to authorities through a mobile device.
- Mobile voting and opinion polling
- Use of mobile devices by government officials working in the field to improve their communication with the office.
- Provision of location-sensitive emergency and other time-critical public information to citizens via mobile phones.
- Provision or request of traffic information and police information about runaway criminals and stolen cars.
- Using mobile devices for communication in education (i.e. notifications about child's absence from school to parents' mobiles) and in health-care (i.e. doctor's appointment reminders).

##### What are we looking for

We are looking for capable partners for:

- taking our m-government solutions to other markets
- joint participation in EU FP7 and CIP projects
- public sector organizations interested in pilot projects for one of the aforementioned areas

##### Keywords

- Electronic Commerce, Electronic Payment, Electronic Signature
- E-Learning
- IT Applications for Health
- IT Applications for Transport and Logistics
- Mobile Service Provider

##### Collaboration sought

Technical Co-operation, Joint Venture Agreement, Licence Agreement, Commercial Agreement, FP7-ICT Project

##### Responsible

Rain Rannu

#### Android, J2ME and Symbian software development

##### What we offer

Mobi Solutions offers high-quality software development services at a reasonable cost for J2ME, Symbian and Android platforms. Development customers include Skype, Ericsson, Reach-U, etc.

**What are we looking for**

We are looking for companies interested in creating new & innovative applications for Java & Android platforms.

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**Keywords**

- Electronic Commerce, Electronic Payment, Electronic Signature
  - IT Applications for Health
  - IT Applications for Transport and Logistics
  - GIS Geographical Information Systems
  - Mobile Entertainment
  - Mobile Service Provider
  - Computer Games
- 

**Collaboration sought**

Research and development, Joint Venture Agreement, Commercial Agreement, FP7-ICT Project

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**Responsible**

Rain Rannu

## Mobi2do

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**Rua Tomás da Fonseca 8**  
**1600 Lisboa**

**Portugal**

**Telephone**            **+351968484688**  
**Fax**  
**E-Mail**                 **miguels@mobi2do.com**



1. Mobi2do is a startup located in Lisbon Portugal;
2. Our main focus is creating new product ideas for Mobile Devices and helping other Mobile Development Companies to improve their own products to succeed with their mobile strategies in the market. We also do Mobile Development mainly prototyping (Android, WM, BB, JavaME and iPhone applications);
3. We work close with Mobile Operators, Software development companies and Design Studios. With this partnerships we can have broad range of knowledge to succeed in Mobile Arena. Consumer market is our main target but we also build Enterprise ready application. We have strong skills in LBS (friend finder) and social applications such as photo and video sharing.

### Technology Profiles

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#### mobi2do - applications that go with you

##### What we offer

1. We have strong skills in LBS (friend finder) and social applications such as photo and video sharing.
2. Mobile applications that integrate with social websites such as Hi5, facebook, ning or others; We are also experts in using LBS to
3. Our technology and platform can be used to extend traditional applications to mobile devices and also to use all technology on the mobile devices such as GPS, camera, etc...
4. We have more than 5 years working with LBS applications in mobile devices, we have algorithms that improve power consumption on mobile devices and rendering maps.

##### What are we looking for

We are looking for partners mainly for distribution and development (business and software) of our prototypes.

---

##### Keywords

- Database Management, Data Mining
  - Network Technologies (Wireless, Wi-Fi, Bluetooth)
  - Electronic Commerce, Electronic Payment, Electronic Signature
  - Digital libraries and content
  - Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
  - IT Applications for Transport and Logistics
  - GIS Geographical Information Systems
  - Content Provider
  - Mobile Entertainment
  - Mobile Service Provider
  - Computer Games
  - 3D Media
- 

##### Collaboration sought

Research and development, Technical Co-operation

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##### Responsible

Eng. Miguel Santos

## MobiApp

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**tel aviv 1**  
**16153 Tel Aviv**

**Israel**

**Telephone**            **972-54-6203059**  
**Fax**  
**E-Mail**                **info@mobi-app.com**



An Israeli SME has developed a local, Bluetooth-based networking technology that enables creation of close range mobile(handsets) social networks with WEB interface. It's not dependent on Mobile operators' networks and enables end-users to identify and communicate at no cost with social contacts in captive environments such as bars, cafes, campuses, conferences, etc. Web social network providers, Digital Messaging providers or Web portal providers are sought for technical cooperation.

### Technology Profiles

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#### [www.mobi-app.com](http://www.mobi-app.com)

##### What we offer

The Mingler enables creating close range social networks which interface the WEB. It should be deployed in social locations like conferences, bars, cafes and close campuses.

When a user enters the social event he will join the Mingler network. The user doesn't need to have any application in front; he will get the application on the spot by the air with no cost (based on Bluetooth).

The Mingler provides to the user the option to enter his details (including picture) and to filter desired "friends". The users can send (and receive) personal messages/Instant messaging (like SMS but without charge) to his network friends. All the users are in the same location which is defined by approx. 100m radius (can be extended with aggregation) are connected to the local network. This creates a free local network. Mingler allows the users to interface with their WEB social networks (FaceBook, mySpace, linkedIn...).

##### What are we looking for

We are looking for partner to deploy this system and technology in social events.

Potential partners could be : Big companies of conferences/trade shows organizers, owners of bars chain , advertisement agencies which looking for methods to advertise in mobiles , web sites which looking for a method to enter the mobile segment

We are in closed beta version which is operational in bars in Tel Aviv.

##### Keywords

- Network Technologies (Wireless, Wi-Fi, Bluetooth)

##### Collaboration sought

Joint Venture Agreement, Commercial Agreement

##### Responsible

Mr. Yoni Kahana

## MobiaTest

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**Mara 18**  
**91375 Jerusalem**

**Israel**

**Telephone**            **+972-54-6891341**  
**Fax**  
**E-Mail**                 **ofir.leitner@gmail.com**



MobiaTest is a start-up based in Israel bringing a new and innovative approach into the field of Mobile applications testing.

With MobiaTest, developers can test applications automatically across a wide variety of handsets, with minimal human intervention. The MobiaTest server also produces elaborate reports that allow the developer to easily see on which devices were tested and which passed/failed.

MobiaTest is in stealth mode and looking for feedback, and first tech/market cooperations.

### Technology Profiles

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## Automatic cross-platform testing framework for mobile applications

### What we offer

We offer a coherent solution for mobile applications testing that allows for a better and more accurate process which lowers the total cost of testing.

Our innovative technology includes client-side libraries the interface with the handset, and a server that collects data from all tested handsets and deduces the test results.

We are currently in the R&D phase.

### What are we looking for

We are looking for the following:

1. Feedbacks from mobile application vendors - it is important for us to hear the needs and difficulties that mobile developers encounter. Tell us about your current testing processes so we can improve our solution.
2. Mobile operators looking to improve their applications testing processes.
3. Mobile application developers that want to take their testing phase to the next level.
4. Mobile testing houses looking to utilize new technologies to the benefits of their clients.

### Keywords

- Mobile Service Provider

### Collaboration sought

Licence Agreement, Technical Co-operation

### Responsible

Mr. Ofir Leitner

## Mobifriends Solutions,S.L.

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**Albigosos 25-27 Bajo**  
**08024 Barcelona**

**Catalonia**

**Telephone** +34932847994  
**Fax** +34932138345  
**E-Mail** info@mobifriends.com



Mobifriends was founded on 2005 and it is based in Barcelona .

Mobifriends is a new service related with the concepts of “social networking” and “dating”, via mobile devices and the Internet, where the users can look for people to share hobbies, interests, make friends, flirt, or find a new love.

The service includes an integrated anonymous communication system via messages, SMS, Chat and Videomessenger, and will include location based techniques.

### Technology Profiles

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## Social networking and dating service, via mobile devices and the Internet

### What we offer

Mobifriends is a new service related with the concepts of “social networking” and “dating”, via mobile devices and the Internet, where the users can look for people to share hobbies, interests, make friends, flirt, or find a new love. The service includes an integrated anonymous communication system via messages, SMS, Chat and Videomessenger.

As an added and differential value comparing with other existing similar services, mobifriends will include location based techniques.

In order to protect the novelty of the service, Mobifriends submitted in April 2006 the international PCT patent “System and method based on mobile or portable devices for searching and finding people with common or mutual interests”.

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### What are we looking for

Although the service has been initially launched in Spain , from the beginning the service, the name mobifriends, and the development, have been focused to create a service that will become international.

For the international expansion of the service we will need to find partners.

Our strategy is to offer a useful and usable service, using the latest available technologies that could improve the service and experience offered to our users.

Therefore we are interested in getting in touch with:

- Partners for the internationalization of the service.
  - Research and development centres and companies that work on technologies that could be applied to the service or its development.
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### Keywords

- Mobile Entertainment
- 

### Collaboration sought

Research and development, Technical Co-operation, Joint Venture Agreement, Commercial Agreement

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### Responsible

Mr Lluís Carreras



## Mobigame

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France



Mobigame creates innovative games for mobile phone

### Technology Profiles

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#### Edge - Milthon Award Best Mobile Game 2008

##### What we offer

just watch the video : <http://www.youtube.com/watch?v=qNUcD-FXgDI>

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##### What are we looking for

We made high quality games for mobile devices. Our last game "Edge" won the Milthon Award for Best Mobile Game at Le Festival du Jeu Vidéo, Paris. It is also nominated for the International Mobile Gaming Award in the "Excellence in gameplay" category.

We are looking for strong partners on the mobile game market who can help us to distribute our games on all available channels.

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##### Keywords

- Mobile Entertainment

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##### Collaboration sought

Research and development, Technical Co-operation, Joint Venture Agreement, Manufacturing Agreement, Licence Agreement, Commercial Agreement

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##### Responsible

Mr. David Papazian

## Mobile Acuity Ltd.

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Alrick Building, King's Buildings, Mayfield Road 3rd floor  
EH9 3JL Edinburgh

United Kingdom

Telephone +44 (0) 131 472 4732  
Fax  
E-Mail [info@mobileacuity.com](mailto:info@mobileacuity.com)



Mobile Acuity provides visual processing technology that enables consumers to use camera phones for digital interactivity. This makes the real world clickable! Typical customers are digital advertising agencies building interactive campaigns for major brands.

Mobile Acuity's customers have won numerous marketing industry awards in 2008 using these technologies.

The company was founded by Computer Vision researchers at the University of Edinburgh and is supported by venture capital.

### Technology Profiles

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#### Snap2Win and Snap2Search - Mobile Image Recognition

##### What we offer

We provide a flexible and robust mobile image recognition system which allows us to provide interactive mobile services driven from mobile imaging.

This allows interactive mobile brand marketing campaigns to be driven simply by the user taking pictures of printed campaign materials - and without them needing to type in keywords or URLs on their phone.

This is a much more comprehensible and acceptable method to the typical mobile phone user who is often excluded from such campaigns simply due to not being comfortable entering complex information on their handset.

##### What are we looking for

We are looking for partners who are either brand marketing agencies, or who provide mobile technology to such agencies, and who would be able to provide us with further routes into that market.

We are also interested in exploring opportunities with partners to apply our technology into other industries and sectors, in particular entertainment.

##### Keywords

- Electronic Commerce, Electronic Payment, Electronic Signature
- Mobile Entertainment
- Mobile Service Provider

##### Collaboration sought

Commercial Agreement, Joint Venture Agreement

##### Responsible

Mr Geoff Ballinger

#### Mobile Image Zoning - Interactive Images

##### What we offer

Our flexible and robust mobile image recognition system allows for service behaviour to be built around the area of the image the user "points" at when taking the picture.

This allows interactive mobile brand marketing campaigns to include more complex interactions based on user gestures. A good example of this is our award winning "Shoot and Score" campaign for Vodafone via Nokia Interactive ...

<http://techgutter.com/2008/07/22/vodafone-shoot-and-score-champions-league-2008-picture-recognition-poster/>

This unique functionality allows for much more interesting campaigns, which are much more likely to generate user engagement with the campaign and thus the brand.

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**What are we looking for**

We are looking for partners who are either brand marketing agencies, or who provide mobile technology to such agencies, and who would be able to provide us with further routes into that market.

We are also interested in exploring opportunities with partners to apply our technology into other industries and sectors, in particular entertainment.

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**Keywords**

- Electronic Commerce, Electronic Payment, Electronic Signature
  - Mobile Entertainment
  - Mobile Service Provider
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**Collaboration sought**

Joint Venture Agreement, Commercial Agreement

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**Responsible**

Mr Geoff Ballinger

**ColourId - mobile image colour analysis****What we offer**

As well as recognising an image based on the features of the image, our image recognition server can also analyse the dominant colours within an image.

This can then be used to drive the user into specific content or service elements customised based on the colours detected. Often this is used to choose a matching product from a set of candidates.

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**What are we looking for**

We are looking for partners who are either brand marketing agencies, or who provide mobile technology to such agencies, and who would be able to provide us with further routes into that market.

We are also interested in exploring opportunities with partners to apply our technology into other industries and sectors, in particular entertainment.

---

**Keywords**

- Electronic Commerce, Electronic Payment, Electronic Signature
  - Mobile Entertainment
  - Mobile Service Provider
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**Collaboration sought**

Joint Venture Agreement, Commercial Agreement

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**Responsible**

Mr Geoff Ballinger

**Virtual Bluescreen - Building rich media from mobile images****What we offer**

Building upon our flexible and robust mobile image recognition system we can create services where specific features of the image are extracted and reused in media which can be delivered to the user - typically video.

Our winning submission to the mobile and wireless category of the recent Scottish Software awards ...

<http://www.scottishsoftwareawards.co.uk>

... was based on a customer project using this technology.

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**What are we looking for**

We are looking for partners who are either brand marketing agencies, or who provide mobile technology to such agencies, and who would be able to provide us with further routes into that market.

We are also interested in exploring opportunities with partners to apply our technology into other industries and sectors, in particular entertainment.

---

**Keywords**

- Electronic Commerce, Electronic Payment, Electronic Signature
  - Mobile Entertainment
  - Mobile Service Provider
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**Collaboration sought**

Joint Venture Agreement, Commercial Agreement

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**Responsible**

Mr Geoff Ballinger

## MOBILE DISTILLERY

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**Pôle Media Belle de Mai – Rue Guibal 37**  
**13003 Marseille**

**France**

**Telephone** +33 6 61 81 26 58  
**Fax** +33 4 91 68 95 45  
**E-Mail** francois.viallon@mobile-distillery.com



A specialist in mobile technologies and in-depth handset knowledge, Mobile Distillery provides software solutions, testing & consulting services to overcome the complexity of mobile platform fragmentation.

### Technology Profiles

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## Software solutions and framework to easily design, develop and port mobile applications to mass mark

### What we offer

Easily design, develop, port and optimize your mobile applications across multiple handsets, mobile operators, and geographies using existing and emerging mobile technologies (NFC, Http, Bluetooth, SMS, Rich Multimedia, Touch Screen, etc).

--> understand your market potential and base your mobile application prototypes on accurate data with the Alembic device database - access 1300+ in-depth and fully tested characteristics of 1000+ phones worldwide.

--> easily develop and automatically port optimized versions of your application to the widest range of existing and upcoming compatible devices worldwide in a few clicks with Celsius, the industry leading mobile applications production platform.

--> benefit from our 7 years expertise in mobile technologies and in-depth handset knowledge to test your mobile applications on real handsets: OTA Download & Install, Java ME Quality, SIM Tool Kit application.

### What are we looking for

We are looking for various business opportunities:

- Corporations/companies looking for solutions to produce groundbreaking mobile content & services to mass market phones in a cost and time effective way, using the latest mobile technologies for Mobile Marketing, Social Networking, Mobile Commerce, M-Payment, Mobile Entertainment, ...
- Companies which want to migrate their iPhone applications to mass market phones
- Corporations/companies which need to test their mobile content and services
- Mobile application developers, integrators, IT services companies, operators

Partnership opportunities:

- Corporations with a high level of expertise in mobile technologies (security, payment, mobile applications' shipment, ...) which would like to share or integrate their expertise and plug their own technology within our open application production platform.
- Corporations having access to mobile handsets in the US and in Asia.

### Keywords

- Database Management, Data Mining
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Mobile Entertainment
- Mobile Security
- Mobile Service Provider

### Collaboration sought

Commercial Agreement, Technical Co-operation

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**Responsible**

Ms Séverine Vaselli

## Mobile Learning

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Gran Via 69  
28013 Madrid

Spain

**Telephone** (34) 679097505  
**Fax** (34) 911897893  
**E-Mail** miguel\_morales@pocketteacher.com



Mobile Learning is active in Spain, Russia, Poland and The Netherlands.

We promote respect and friendship between people of various countries, cultures and languages using information technologies. We offer a software application installed on your mobile phone manages and simplifies traveling, finding job and learning languages.

We offer a search engine that extends text based search with an innovative graphical way of communicating with the system.

### Technology Profiles

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#### Graphical searching solution

##### What we offer

Search technology that improves radically the way of managing information.

Extending existing search engines with graphical user interface.

Improving web portals by embedding very attractive search capabilities for finding products, services and other information.

“Find without searching” – get the right information so instantly, that it cannot be compared with search effort required today. We are helping customers to extend their existing products with superior search capabilities and thus delight their users. Our business model bases on extending the existing search engines, instead of competing by creating new ones.

##### What are we looking for

Customers interested in:

- Custom search engine software development,
- Adding graphical searching capabilities in their search engines.
- Licenses of our patented technology,
- Integration services of graphical search technology in customer products,
- Search development kits allowing quick integration of our technology in customer products

Investors interested in speeding up our growth in exchange of shares of our company.

##### Keywords

- Data Protection, Storage Technology, Cryptography, Data Security
  - Database Management, Data Mining
  - Communications Protocols, Standards
  - Electronic Commerce, Electronic Payment, Electronic Signature
  - E-Learning
  - Digital libraries and content
  - Signal Processing (speech, sound, image)
  - IT Applications for Health
  - IT Applications for Transport and Logistics
  - GIS Geographical Information Systems
  - Content Provider
  - Mobile Entertainment
  - Mobile Security
  - Mobile Service Provider
  - Computer Games
  - 3D Media
-

**Collaboration sought**

FP7-ICT Project, Commercial Agreement, Licence Agreement, Manufacturing Agreement, Joint Venture Agreement, Technical Co-operation, Research and development

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**Responsible**

cofounder Miguel Angel Morales Rubio

**Mobile Learning****What we offer**

The mobile learning application that allows learning languages, plan travels and share the information with other users.

Custom mobile software development using our framework solving problems such as persistent data storage, synchronization data with servers.

The offer includes components and frameworks created and used by Mobile Learning and our customers, their integration with your existing products and additional services. By using the framework used by us and other companies, you will save significant effort involved in their creation, get the innovative solution and have much reduced maintenance cost.

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**What are we looking for**

Creators of educational content:

- universities, foundations, schools, student associations,
- organizations interested in creating learning and travelling content,

Customers looking for mobile learning and e-learning solutions for learning:

- custom knowledge such as products, processes etc,
- language learning,
- maths, physics etc.,

Customers looking for custom software development.

Investors willing to speed up our growth in exchange for company shares.

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**Keywords**

- Network Technologies (Wireless, Wi-Fi, Bluetooth)
  - E-Learning
  - Digital libraries and content
  - IT Applications for Health
  - GIS Geographical Information Systems
  - Content Provider
  - Mobile Entertainment
  - Mobile Service Provider
  - Computer Games
- 

**Collaboration sought**

Research and development, Technical Co-operation, Joint Venture Agreement, Licence Agreement, Commercial Agreement, FP7-ICT Project

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**Responsible**

cofounder Wojciech Czyz



## Mobile Media

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**Karlibach 15**  
**62157 Tel-Aviv**

**Israel**

**Telephone**            **+972-35617080**  
**Fax**  
**E-Mail**                 **shan@mobilenobo.com**



Mobile Media is located in Israel. Our company offers MobileNOBO, which is a unique white label mobile content affiliate program, that provide you with all the tools you need to source new revenues from your website users. The white label is fully customized for your own needs; as a result our solutions are adapted to your needs and desires, perfectly targeted to the mobile entertainment market.

### Technology Profiles

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#### MobileNOBO-White Label Mobile Content Affiliate Program

##### What we offer

MobileNOBO, is a unique white label mobile content affiliate program, that provide you with all the tools you need to source new revenues from your website users.

The white label is fully customized for your own needs; as a result our solutions are adapted to your needs and desires, perfectly targeted to the mobile entertainment market.

MobileNOBO will provide you with mobile content for you to sell through your channels of marketing and distribution. In addition to that you, as our affiliate, can source new revenues from your existing website content videos, pictures and sounds making it a mobile content. The Largest Licensed Mobile Content Catalog - Over 82,000 items that can be sold all around the Globe

- \* You can monetize traffic and deliver best list of content by country, user preference and best downloads of the day
- \* Interactive WAP Site - MobileNOBO enables you to create a WAP site with your unique website content, which will increase your revenues and boost your traffi

##### What are we looking for

Mobile Media is looking for:

Content Providers:

Entering the lucrative world of mobile content has never been that easy. Mobile Media is able to convert every picture or video for every mobile in real time - get the opportunity to source new media through your existing one;

Distribution Agreements:

The MobileNOBO website is available in 212 countries and 13 different languages which means that we are seeking new publishers that will distribute our platform.

##### Keywords

- Digital libraries and content
- Content Provider
- Mobile Entertainment
- Mobile Service Provider

##### Collaboration sought

Commercial Agreement, Licence Agreement, Research and development

##### Responsible

CEO Shahar Chaham


## Mobile Mentor Limited

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Wyndham Street 80  
Auckland

New Zealand

Telephone            +447500657850  
Fax  
E-Mail                jamie.macdonald@mobile-mentor.com



Mobile Mentor is building a world-class service business in partnership with the world's largest mobile operators to address a \$6 billion opportunity.

Mobile Mentor typically provides a one-to-one premium service experience to business customers. The service is personalized to each customer and is provided at the customer's home or office. From a base in New Zealand in 2004, Mobile Mentor is now active in several markets world wide including Australia, Brazil, the United Kingdom, USA and China

### Technology Profiles

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## Mobile Mentor Limited

### What we offer

A licensing opportunity, or business partnership for selected partners to participate in an estimated \$6BN opportunity worldwide.

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### What are we looking for

Experienced current or former senior executives with a passion for service excellence, start-up experience, access to local investors, and an ability to navigate, close and deliver a mutually beneficial partnership with a leading MNO in each European Market

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### Keywords

- Mobile Service Provider

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### Collaboration sought

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### Responsible

Mr Jamie Macdonald

## Mobile Nordic

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**Karenslyst Allè 10**  
**0278 Oslo**

**Norway**

**Telephone**            **+47 977 29 004**  
**Fax**  
**E-Mail**                 **kristina@mobilenordic.com**



Mobile Nordic is a leading provider of next generation productivity mobile applications with a core focus on search and the phone book.

Founded in 2006 and based in Oslo, the vision was to create a smart search application that gave the customer "the world wide phonebook in your pocket". The application aimed to simplify the standard search process of finding names, numbers and addresses by giving the end-user a much easier user experience.

### Technology Profiles

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#### Mobile search application

##### What we offer

The 118 Mobile is innovative and groundbreaking mobile application that automatically does a reverse lookup on incoming calls and SMS in real time. The search is done within seconds through the 3G network in databases of millions of phone numbers from the most updated national white and yellow pages directories. The key benefit for Mobile Nordic partners is the considerable increase in ARPU. 118 Mobil is truly a mass market product since the core need for any phone user is an updated phone book. The service has a flat rate price model. This gives Mobile Nordic partners a recurring revenue model and a predictable income model. The application has a churn of less than 10% and creates a "stickiness" to the end-user. The application can also create synergy between other existing productivity mobility and content services provided by the operator, combining both and enhancing the usage of the present service.

##### What are we looking for

We are looking for potential partners who is interested in offering our application to their customers, or who see synergies between our product and theirs. Mobile Nordic partners can be operators, handset manufacturers, mobile marketing firms, mobile entertainment/application providers or other distributors of mobile applications and entertainment.

##### Keywords

- Digital libraries and content
- Content Provider
- Mobile Entertainment
- Mobile Security

##### Collaboration sought

Commercial Agreement

##### Responsible

VP Sales Kristina Marie Hem

## Mobile Sorcery

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**Saltmätargatan 8a 8**  
**11359 Stockholm**

**Sweden**

**Telephone**            **+468207745**  
**Fax**  
**E-Mail**                **hvs@mobilesorcery.com**



Mobile Sorcery is a Stockholm based software development company developing MoSync.  
MoSync is a Cross Platform development tool to Symbian, Java and Windows mobile. With more platforms and input languages constantly added.

Mobile Sorcery has expertise in crossplatform development and Porting. Large projects has been done with Mosync with everything from LBS applications to multimedia clients.  
Our customers ar developers and organisations that want to go Mobile.

### Technology Profiles

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#### Cross platform development

##### What we offer

We offer MoSync a software tool for cross-platform development and services around crossplatform development.

With MoSync its possible to use one Sourcecode to Symbian, Java and Windowmobile application.

We are constantly adding new platforms devices and input languages.

##### What are we looking for

We are looking for partners that see the fragmentation in the mobile market as a problem and want to have a solution or want to be part of the solution.

Mobile Sorcery has the core compiler technology to solve large part of the fragmentation problem

We are also looking for projects that needs to work on many platforms

##### Keywords

- ICT for Independent Living and Inclusion
- GIS Geographical Information Systems
- Content Provider
- Mobile Entertainment
- Mobile Security
- Mobile Service Provider
- Computer Games

##### Collaboration sought

Research and development, Technical Co-operation, Commercial Agreement, FP7-ICT Project

##### Responsible

MR Henrik von Schoultz

## Mobile Tango

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**Collins Ave 9401**  
**33154 Miami**

**United States**

**Telephone**            **+13056002446**  
**Fax**  
**E-Mail**                 **shimon@mobiletango.com**



Our partners have relied on the range of fast and efficient services we provide to help them develop their mobile strategy.

Mobile Tango has been providing the platforms to execute plans into reality and quickly achieve positive cash flows since 2003.

We will help you strategize, design and develop applications for mobiles like the Blackberry and iPhone to bring your customers into the world you envisage.

Offices in Los Angeles, Sydney and London.

### Technology Profiles

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#### Mobile Tango - iPhone development, Content distribution

##### What we offer

iPhone Development  
Mobile Web Development  
Strategy for Mobile  
International Marketing of Mobile Applications and Games  
Market Opportunity Consultation  
Monetisation of online web  
Mcommerce  
Ecommerce  
Portal Development  
Workflow

##### What are we looking for

Mobile Application developers  
Global channel partners  
Globally marketable games and applications

##### Keywords

- Electronic Commerce, Electronic Payment, Electronic Signature
- E-Learning
- Digital libraries and content
- IT Applications for Health
- IT Applications for Transport and Logistics
- ICT for Independent Living and Inclusion
- Content Provider
- Mobile Entertainment

##### Collaboration sought

Research and development, Commercial Agreement, FP7-ICT Project

##### Responsible

Mr Shimon Friedman

## Mobile1

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**Ben Gurion 2**  
**52573 Ramat Gan**

**Israel**

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**Fax** +972-3-6130391  
**E-Mail** elinors@mobile1.co.il



Mobile1 was established in Israel in 2008, as a company that specializes in aggregation and encoding of multilingual NewMedia content to various mobile platforms. Our services include an InHouse system that answers every carrier's specification and requirement, identifies the EndUser's handset and deliver the content while ensuring optimal user experience. Thus, enabling a complete service, both to carriers and EndUsers. We are interested in collaborating with content providers and other VAS providers.

### Technology Profiles

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#### VAS Provider and Aggregator

##### What we offer

Mobile1 is an Israeli based company, operating in the mobile content world.

We specialize in development, management and distribution of mobile content to all platforms: WAP (cellular internet), 3G (video), IVR (vocal services), SMS and MMS alerts, Games and Applications and Graphics and Music. We distribute both in our local arena and worldwide.

Mobile1 operates a technical team consisted of Technological personals, dedicated Content managers, Graphic Design, Marketing, Law and Finance. Together they offer the best possible service to their client.

With an accumulated background and experience of over 8 years in the mobile content field, Mobile1 offers its clients a full and complete solution to all aspects of their mobile activity.

##### What are we looking for

We offer our clients an extension to their existing content activities, by creating a new innovative distribution channel, and a new income source.

We have a wide selection of contents in our portfolio and we are constantly seeking for new ones- so whether you are a mobile operator, seeking fun and sexy contents, an internet, television or any other media channel content provider, seeking to extend your operations to another platform, a content provider who seeks new markets, or whether you have a great idea for a killer mobile product- We Would Like To Hear From You!

##### Keywords

- Content Provider
- Mobile Entertainment
- Mobile Service Provider

##### Collaboration sought

Commercial Agreement, Licence Agreement, Joint Venture Agreement

##### Responsible

Mr. Yonny Friedman

## MobileBD LTD.

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**49348 Petach Tikva**

**Israel**

**Telephone**            **+972 3 9199888**

**Fax**

**E-Mail**                **david@mobilebd.com**

MobileBD is an international distributor of cellular phones and accessories. Since its inception, and trading with some of the world's largest networks, manufacturers, wholesalers and retail chains, MobileBD has distinguished itself as a major resource for companies looking to both supply and request stock of the highest quality, and at the best prices. MobileBD's readiness and professionalism continues to ensure high levels of service within the industry and so, with this in mind, are always looking for potential like-minded partners to work with.

### Technology Profiles

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## Distributor of cellular phones and accessories

### What we offer

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### What are we looking for

Distributors and traders of mobile phones , wholesalers of mobile phones , retail chains of cellular equipment , cellular operators .

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### Keywords

- Electronics, Microelectronics
  - Mobile Service Provider
- 

### Collaboration sought

Commercial Agreement, Manufacturing Agreement, Joint Venture Agreement

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### Responsible

David Greenwald

## Mobilescope

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92400 Courbevoie

France

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**Fax**  
**E-Mail** francois.lepicard@gmail.com

Mobilescope is a French company specialising in providing software for the distribution of application and content over mobile phones. Its customers are operators and content providers.

With 10 years of experience in the area, it is the longest standing specialist in the ODP field. The company was formerly part of In-Fusio and its Exen product has been used by operators in Europe and China.

### Technology Profiles

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## Looking for opportunities to develop partnerships in ODP applications

### What we offer

We have developed an application that provides easy access by mobile users to specific applications or content online. our current most advanced offer is a games On Deck Portal allowing the purchase of games. Our product has the best usage rate of all distribution means used by our client operator which translates in games ARPU 50% above ARPU by users of the same handsets without our application. Characteristics of the product are simplicity of use, reliability, quality of UI design.

### What are we looking for

We are looking for:

Possible second source partners outside Europe

Content providers that would be looking for an attractive, proven distribution channel for their products

Aggregators who would welcome adding a layer to their current service offering to operators.

### Keywords

- Content Provider
- Mobile Entertainment
- Mobile Service Provider

### Collaboration sought

Joint Venture Agreement, Licence Agreement, Commercial Agreement

### Responsible

François Lepicard



## mobiletag

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rue du ranelagh 64  
Paris

France

**Telephone**            **01 45 27 33 35**  
**Fax**  
**E-Mail**                **abernard@mobiletag.com**

mobiletag is a French company created in 2006 and based in Paris. We are focused on mobile technologies and more precisely on the field of

2D barcodes technology.

Our global solution merges:

- a 2D barcodes generation platform
- an on-mobile embedded application with application developments on all mobile platforms: iPhone, Windows Mobile, Java, Symbian...)
- NFC
- .. and new products to be discovered at the MWC 09!!

### Technology Profiles

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## mobiletag , [www.mobiletag.com](http://www.mobiletag.com)

### What we offer

mobiletag focuses its work on mobile technologies and more precisely on

2D barcodes technology with a global solution merging:

- 2D barcodes generation platform
- on-mobile embedded application with application Developments on all mobile platforms: iPhone, Windows Mobile, Java, Symbian...)
- NFC
- .. and new products to be discovered at the MWC09!!

### What are we looking for

- Partnership with technical actors
- Agreements with announcers or distributors of our technology

### Keywords

- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Electronic Commerce, Electronic Payment, Electronic Signature

### Collaboration sought

Commercial Agreement, Technical Co-operation

### Responsible

Business devper Alison Bernard

## MOBILTRON Europe

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**ZA La Blinière 20**  
**35370 Argentré du Plessis**

**France**

**Telephone** +33299757109  
**Fax**  
**E-Mail** [sebastien.lamour@mobiltron.fr](mailto:sebastien.lamour@mobiltron.fr)



Located in west of France, MOBILTRON Europe provides supply chain services to the global telecommunications industry. MOBILTRON services portfolio goes from products configuration to fully integrated supply chain solution

- Warehousing
- On-demand customization
- Track&Trace
- Order Fulfillment (B2B/B2C)
- Repair

MOBILTRON is the ideal partner for manufacturers, operators, or distributors having to fulfill the needs of multiple European markets with each specific configuration requirements.

### Technology Profiles

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#### Supply Chain Services : Logistics, on-demand configuration

##### What we offer

Created in 2002, MOBILTRON Europe is located in west of France (30kms east of Rennes) and owns a 10.000sqm high specification facility.

MOBILTRON Europe provides supply chain services to the global telecommunications industry.

MOBILTRON services portfolio goes from products configuration to fully integrated supply chain solution :

- Inbound Logistics & Warehousing
- Demand Management & Procurement
- On-demand customization (Hw, Sw, Cosmetics, Packaging)
- Order Fulfillment (B2B/B2C)
- Logistics and distribution
- Customer Services & Repair

We configure, pack and ship products either to large outlets or individual end customers.

With MOBILTRON, move the final configuration of the products at the closest point to actual demand and delay it until precise market requirements are known

MOBILTRON is the ideal partner for manufacturers, operators, or distributors having to fulfill the needs of multiple European markets with each specific configuration requirements

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##### What are we looking for

MOBILTRON is looking for customers wishing to distribute their products in EMEA and having to fulfill the needs of multiple European markets with each specific configuration requirements.

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##### Keywords

- Electronics, Microelectronics
- Mobile Service Provider

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##### Collaboration sought

Commercial Agreement, Manufacturing Agreement, Joint Venture Agreement, Technical Co-operation

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**Responsible**

Mr Sébastien LAMOUR

## MobiNear

**Tour Montparnasse - 33, Av. du Maine 33**  
**75015 PARIS**

**France**

**Telephone**            **+33 145807669**  
**Fax**  
**E-Mail**                 **contact@mobinear.com**



MobiNear develops solutions for  
proximity Mobile communications

"proximity Mobile communications" or "near Mobile communications" include:  
short range communication technologies like BlueNFC, Bluetooth, WiFi, USB, NFC, ... &  
ubiquitous connectivity like UMA, FemtoCells & Data (GSM, GPRS, EDGE, 3G, 3G+, LTE, ...) technologies.

### Technology Profiles

## MobiNear: proximity Mobile communications

### What we offer

MobiNear develop solutions using  
proximity Mobile telecommunications

"proximity Mobile communications" or "near Mobile communications" include:  
short range communication technologies like BlueNFC, Bluetooth, WiFi, USB, NFC, ... &  
ubiquitous connectivity like UMA, FemtoCells & Data (GSM, GPRS, EDGE, 3G, 3G+, LTE, ...) technologies.

### PRODUCTS:

#### + MobiNear BlueNFC:

MobiNear BlueNFC now enables future NFC applications with current existing Bluetooth enabled Mobiles (80% of Mobiles in Advanced Europe, 53% Worldwide).

MobiNear BlueNFC usages to collect user's opt-in with their Bluetooth Mobiles are recommended by french National Commission for Data protection and the Liberties (CNIL).

#### + MobiNear Box:

Communicate on Mobiles at your point of sales with the MobiNear Box.  
The MobiNear Box can manage content distribution, couponing or loyalty programs.

#### + MobiNear Cast:

MobiNear Cast, the 100% Automatic Solution to receive contents (e.g. Audio and Video Podcasts) on

### What are we looking for

Business Partners  
Distributors

### Keywords

- Network Security
- Data Protection, Storage Technology, Cryptography, Data Security
- Database Management, Data Mining
- Communications Protocols, Standards
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Electronic Commerce, Electronic Payment, Electronic Signature
- IT Applications for Transport and Logistics
- Mobile Entertainment
- Mobile Security

### Collaboration sought

FP7-ICT Project, Commercial Agreement, Licence Agreement, Manufacturing Agreement, Joint Venture Agreement, Technical

Co-operation, Research and development

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**Responsible**

Dr. Christian CHABRERIE

## MobiNear

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### France



MobiNear develops solutions for proximity Mobile communications

"proximity Mobile communications" or "near Mobile communications" include: short range communication technologies like BlueNFC, Bluetooth, WiFi, USB, NFC, ... & ubiquitous connectivity like UMA, FemtoCells & Data (GSM, GPRS, EDGE, 3G, 3G+, LTE, ...) technologies.

### Technology Profiles

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## MobiNear BlueNFC now enables future NFC applications with current existing Bluetooth Mobiles.

### What we offer

MobiNear BlueNFC now enables future NFC applications with current existing Bluetooth enabled Mobiles.

Expertise: "proximity Mobile communications" or "near Mobile communications": like BlueNFC, Bluetooth, WiFi, USB, NFC, ...

### PRODUCTS:

#### + MobiNear BlueNFC:

MobiNear BlueNFC now enables future NFC applications with current existing Bluetooth enabled Mobiles (80% of Mobiles in Advanced Europe, 53% Worldwide).

MobiNear BlueNFC usages to collect user's opt-in with their Bluetooth Mobiles are recommended by french National Commission for Data protection and the Liberties (CNIL).

#### + MobiNear Box:

Communicate on Mobiles at your point of sales with the MobiNear Box.  
The MobiNear Box can manage content distribution, couponing or loyalty programs.

#### + MobiNear Cast

#### + MobiNear Meeting: Patent for Sale

### What are we looking for

Business Partners  
Distributors

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### Keywords

- Network Security
  - Data Protection, Storage Technology, Cryptography, Data Security
  - Database Management, Data Mining
  - Communications Protocols, Standards
  - Network Technologies (Wireless, Wi-Fi, Bluetooth)
  - Electronic Commerce, Electronic Payment, Electronic Signature
  - IT Applications for Transport and Logistics
  - Mobile Entertainment
  - Mobile Security
- 

### Collaboration sought

Commercial Agreement

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**Responsible**

Mr. Eric ESTIEVENART

## MOBIQUANT TECHNOLOGIES

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**LA PYRENEENNE 1**  
**31670 LABEGE**

**France**

**Telephone**            **0033825671018**  
**Fax**  
**E-Mail**                **CONTACT@MOBIQUANT.COM**



We are based in Toulouse and in Los Angeles.

### Technology Profiles

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#### **Descriptive title - this will become your hyperlink in the online catalogue**

##### **What we offer**

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##### **What are we looking for**

Please replace this text with a short description (200 - 1000 characters) of the type of technology or partner you are looking for. Your description should answer the following questions.

If you are looking for a particular technology:

1. What technology are you looking for?
2. What will the technology be used for?
3. What is the current stage of development of the technology? (Research, prototype, beta-tested, etc.)

If you are looking for a partner:

1. What type of partner (industry, distributor, research, etc.)?
2. Which industry sector?
3. What tasks need to be performed by the partner? (Manufacture, distribution, etc.)

or Profile of Research Partner sought (role, country/region, start of partnership, expertise required)

-Please note that if the description is not clear we won't be able to validate your profile.

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##### **Collaboration sought**

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##### **Responsible**

MR ZITOUNI REDA



## Mobiquest Pte Ltd

1 Ubi View, #04-10 1  
408555 Singapore

Singapore

**Telephone** 65-98478136  
**Fax** 65-67430769  
**E-Mail** ashok.a@mobiquest.net



Mobiquest - HQ in Singapore. MOBIQuest Provides full suite of mobile application Solution& services in J2ME, Symbian, iPHONE, Windows Mobile, Blackberry.

- Mobile ticketing, mobile boarding pass. Mobile Advertising.
- Unique Mobile unified IM- having multiple IM and World's FIRST CROSS IM conference Chat facility.
- Custom Mobile Application Development - On Device Portal, Smart Browser clients, WAP applications
- Application & handset testing
- Development on iPHONE. Mobile Metro/Train solution.

### Technology Profiles

## Mobile Unified IM having World 1st Cross IM conf chat

### What we offer

MobiQuest releases new version of MobiQuest's Mobile Instant Messaging (MQIM) with innovative WORLD FIRST CROSS IM conference chat.

MQIM enables users with AOL, Google Talk, MSN, and Yahoo Messenger accounts to chat in one interface on Mobile Phone without having to download or install any application on their mobile. Visit [www.mobiquest.net/MQIM.htm](http://www.mobiquest.net/MQIM.htm)

We offer this as white label solution or we would like to offer as hosted solution based on revenue sharing model.

### What are we looking for

Developed in J2ME, Mobile Client is supported on MIDP2.0 and CLDC1.1 devices (including Windows Mobile and Blackberry devices) and Profile based Advertising support.

- We are looking for partners where we can offer them as white label solution or we can bundle with their product to offer to end users.
- Industry : Telco operator, social networking portals, content agreeegator and solution provider.

### Keywords

- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Digital libraries and content
- IT Applications for Health
- Content Provider
- Mobile Entertainment
- Mobile Security
- Mobile Service Provider
- Computer Games

### Collaboration sought

### Responsible

Mr. Ashok K Agrawal

## Mobile Application Device Testing and Porting

**What we offer**

We offer Application Testing on physical handset. Mobiquest currently has inventory of more than 300 physical devices and can provide in country(operator dependent) or in lab testing of applications and devices. We have provided in-country services in Japan, Korea, Singapore, HK, Malaysia, India, Thailand, China and USA. We have full support offices in many other locations, where we can offer in-country testing services.

We have certified engineers, in-house testing and porting tools. Our expertise and technology ensure that your application work across a wide variety of networks and devices. We specialize in the following technologies:  
Languages - J2ME, BREW, Windows Mobile, Symbian and Palm OS  
Devices - Blackberry, LG, Motorola, Nokia, Samsung, Sony Ericsson, Treo , iPHONE

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**What are we looking for**

We are looking for Application developer who wants their application to be testing. We can also offer them porting in other platform. We are looking for companies who wants their product to be tested on various mobile phone.

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**Keywords**

- E-Learning
  - IT Applications for Health
  - IT Applications for Transport and Logistics
  - GIS Geographical Information Systems
  - Content Provider
  - Mobile Entertainment
  - Mobile Security
  - Mobile Service Provider
  - Computer Games
  - 3D Media
- 

**Collaboration sought**

Research and development, Technical Co-operation, Commercial Agreement

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**Responsible**

Mr. Ashok K Agrawal

**Mobile mTicketing , mVoucher and Mobile advertisement****What we offer**

Mobile Ticketing:

This solution can be used for event and transport ticketing. The customer would receive a unique mobile barcode ticket on their mobile phone, which would scanned at the entry point for access Our online system provides access to event organizers to create and manage events and send tickets to participants with an easy to use system. The system also provides validation process to validate the barcodes by scanning them

Mobile Coupons / Vouchers as mobile marketign tool

Mobile barcodes are the most exciting and cost effective direct marketing and advertising method available to businesses. Mobile marketing and Mobile advertising can create one-on-one communications with your market. We provide online system to manage campaigns and send coupons.

Mobile Boarding Pass

The existing paper based boarding pass can be replaced by mobile barcode based boarding pass. The boarding pass can be scanned at security point or gate along with travel documents to provide access

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**What are we looking for**

We are looking for partners who wants to use our solution. Our partners can be Mobile marketing , advertising company. Event management company or even transport company like metro or airlines.

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**Keywords**

- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- IT Applications for Health
- IT Applications for Transport and Logistics
- ICT for Independent Living and Inclusion
- GIS Geographical Information Systems

- Content Provider
- Mobile Entertainment
- Mobile Security
- Mobile Service Provider
- Computer Games
- 3D Media

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**Collaboration sought**

Research and development, Technical Co-operation, Licence Agreement, Commercial Agreement

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**Responsible**

Mr. Ashok K Agrawal

**Application Developer on iPHONE , Metro guide****What we offer**

We have development team to develop applications on iPHONE. We have developed some application like MOBIGUIDE - City Metro or subway or MRT lines guide which provides timing, distances and interchange information together with popular places around each station.

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**What are we looking for**

We are looking for companies who wants to get application developed on iphone. We can help them to develop at very cost effective and productive.

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**Keywords**

- Database Management, Data Mining
  - Network Technologies (Wireless, Wi-Fi, Bluetooth)
  - Electronic Commerce, Electronic Payment, Electronic Signature
  - E-Learning
  - Digital libraries and content
  - IT Applications for Health
  - IT Applications for Transport and Logistics
  - ICT for Independent Living and Inclusion
  - GIS Geographical Information Systems
  - Content Provider
  - Mobile Entertainment
  - Mobile Security
  - Mobile Service Provider
  - Computer Games
- 

**Collaboration sought****Responsible**

Mr. Ashok K Agrawal

## MOBKOM.NET

**Försterweg 2**  
**Potsdam**

**Germany**

**Telephone** +49 (331) 70 40 131  
**Fax**  
**E-Mail** kommunikation@mobkom.net



Many companies of the regional initiative "we make IT Berlin-Brandenburg" join the network MOBKOM.NET in order to cooperate on the development of solutions on mobile communication technology for the housing economy. The Federal State Brandenburg has kicked off the regional initiative and backed it up as a Joint Agreement for the Improvement of Regional Economic Structures – Network, called "GA-Netzwerk". The network contents are consumer-oriented topics that are discussed in a Federal State-wide "IT dialog".

### Technology Profiles

#### housing industry

##### What we offer

- Optimizing connected values for house service connection stations
- Innotec energy management system: efficient and unique
- Reduction of vacancies with the help of energy efficiency
- Economization of residual waste with Innotec disposal management and Paco - contactless technology
- Innovative disposal solutions with barcode identification systems
- Residual waste accounting
- Service - Living with the Smart Living Manager
- Energy cost control: Your current consumption at one click!
- Mobile facility manager
- Mobile apartment approval protocol
- The housing industry is qualified to cooperate with care and medical services
- Mobile mold defense
- Mobile alert system for increasing ground water
- Fleet control and coordination for the facility manager and the serving staff
- Digital communication services for the housing industry
- PACO unlimited: A key experience for properties

##### What are we looking for

As an network association for mobile solutions, we are interest in different collaboration.

First we are want to merge our members with international contacts to expansion their

business and give potential partners the possibility to learn more about our solutions.

We want to find to our members, companies for corporate development of application and innovative

hardware solutions, also in research projects. Second is, that we start to design a distribution network

to find synergy in mutual consent sales channels.

##### Keywords

- Electronics, Microelectronics
- Network Security
- Communications Protocols, Standards
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Electronic Commerce, Electronic Payment, Electronic Signature
- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
- IT Applications for Health
- ICT for Independent Living and Inclusion
- Mobile Entertainment
- Mobile Security

- Mobile Service Provider

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**Collaboration sought**

Research and development, Technical Co-operation, Commercial Agreement

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**Responsible**

Mister Jörg Lorenz

## Moblica

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**Menachem Begin 88**  
**Tel Aviv**

**Israel**

**Telephone**            **+97235611171**  
**Fax**  
**E-Mail**                **lior@moblica.com**



Moblica offers online service providers an opportunity to easily leverage their existing assets, creating immense new revenue streams in the multi-billion dollar market of mobile Internet services.

By turning online services into top-notch mobile applications quickly and with low marginal cost, Moblica provides mobile subscribers unprecedented, designed-for-mobile access to the richness of Internet services, and extend content providers' reach to every Internet-enabled mobile device.

### Technology Profiles

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#### Snaptu

##### What we offer

Snaptu is a consumer service that bundles together popular and useful Internet services into one intuitive and consistent mobile experience. Users can download the application for free from Moblica's websites ([www.snaptu.com](http://www.snaptu.com) and <http://m.snaptu.com> from the mobile phone). Once Snaptu is installed on the mobile phone, users can add and remove applications without the need for any additional downloads.

Snaptu is based on advanced client-server architecture, which enables building hybrid services, which utilize server-side resources to facilitate provision of any online service to a wide variety of mobile devices, while providing superb user experience. Snaptu applications run on Internet servers, while appearing on the mobile phone as bespoke applications.

##### What are we looking for

Service and content providers, content aggregators, mobile network operators, Value Added Resellers

Companies wishing to provide their content as mobile applications

VARs looking for new advanced technology for developing and deploying mobile internet solutions

##### Keywords

- Content Provider
- Mobile Entertainment
- Mobile Service Provider

##### Collaboration sought

Research and development, Technical Co-operation, Joint Venture Agreement, Licence Agreement, Commercial Agreement

##### Responsible

Simon Davies

## MONTESAB

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**Comercio 5**  
**28007 Madrid**

**Spain**

**Telephone**        **34915020714**  
**Fax**                **34915020714**  
**E-Mail**            **partners@montesab.com**



Montesab is a business development and sales service organization dedicated to assisting Hi-Tech new entrants to move faster, with lower risk and a greater return.

MONTESAB accelerates your drive into the Spanish market with services like: Interim management, Business development, and Commercial & Post-sales outsourcing services.

Team members have over 20 years of successful experience in: IT, Telecom, Broadcasting and Defense.

Our focus:

- Convergent networks
- VAS
- Fiber solutions: access & photonic networks

### Technology Profiles

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#### Convergent networks, VAS and fiber solutions (access & photonic networks)

##### What we offer

MONTESAB accelerates your drive into the Spanish market with services like: Interim management, Business development, and Commercial & Post-sales outsourcing services.

Our focus:

- Convergent networks
- VAS
- Fiber solutions: Access and Photonic networks

##### What are we looking for

MONTESAB is looking for commercial agreement in areas like:

- Convergent networks
- VAS
- Fiber solutions: Access & Photonic networks

MONTESAB offers you to accelerate your drive into the Spanish market with services like: Interim management, Business development, and Commercial & Post-sales outsourcing services.

##### Keywords

- Network Security
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Electronic Commerce, Electronic Payment, Electronic Signature
- Content Provider
- Mobile Entertainment
- Mobile Security
- Mobile Service Provider
- 3D Media

##### Collaboration sought

Commercial Agreement

##### Responsible

Mr Francisco Monteagudo

## Morning Digital Design Ltd.

**Pursimiehenkatu 26 C**  
**Finland Helsinki**

**Finland**

**Telephone** +358405225665  
**Fax**  
**E-Mail** kimmo.timonen@morning.fi



1. Located in Finland, operating globally (customers incl. Nokia, NokiaSiemensNetworks, TIM Brazil, Telefonica Spain, SFR France, EADS etc.)
2. Consultancy company with own r&d functions
3. Providing marketing and communications consultancy and executions to global telecom and technology companies. Looking for partners to roll-out MMS technology based mobile services; such as Multimedia Fun Cards, with face recognition solutions (consumer product, with sophisticated back-end server solution).

### Technology Profiles

## MMS Boosting Campaigns

### What we offer

1. Expertise area?

How to boost the MMS traffic in telecom operator networks

2. What type of innovative technology is being offered?

Mobile media know-how + Face recognition technology (server end) solution + MMS gateway integration knowledge + marketing and communications knowledge (how to commercially launch the services)

3. What can it be used for?

To boost the MMS traffic within telecom operator networks

4. What are the main advantages of your technology over other technologies?

Simple, and easy to use (tested) concept. Success cases in Finland, Spain, Brazil, France etc.

5. Other information

Morning Digital Design is also offering technology demonstrations (new and innovative multimedia services in mobile environments) in live and/or test environments. Products include such as Multimedia Fun MMS Messages with face recognition solutions (consumer product, with sophisticated back-end server solution).

### What are we looking for

We are looking for partners (technology and/or commercial) to roll out this service and similar products globally.

Expertise needed from possible partners:

- Multimedia gateway knowledge
- Experience in working within Multimedia Messages
- Implementation experience of the similar mobile media services
- Graphical and visual knowledge of the local market needs

Looking for partners:

- with similar technology solutions
- with advanced features
- for implementation

### Keywords

- Content Provider



- Mobile Entertainment
  - Mobile Service Provider
- 

**Collaboration sought**

Joint Venture Agreement, Licence Agreement, Commercial Agreement

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**Responsible**

COO Kimmo Timonen

## Mortimer Produccions

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**Paris 199**  
**08031 Barcelona**

**Catalonia**

**Telephone**            **+34 932 389 536**  
**Fax**  
**E-Mail**                **carina@mortimerproduccions.com**



Mortimer Produccions, is an independent film and television production company located in Barcelona, Spain, with the goal of producing award winning and quality feature films, documentaries, TV programming and series, and mobile and internet content.

### Technology Profiles

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#### Mobile video and game content

##### What we offer

We develop and produce quality products with audience appeal worldwide. We belong to the entertainment business and we are ready to create, produce and sell entertainment.

We develop and produce mobile content (games and video fiction and reality). Our content is design to be simple and entertaining, and to reach users all over the world.

##### What are we looking for

We are looking for distributors and buyers of mobile content services as well as any technology that will allow us to increase the possibility to reach our end users.

We are interested mainly in the mobile entertainment business section.

##### Keywords

- E-Learning
- Digital libraries and content
- Content Provider
- Mobile Entertainment

##### Collaboration sought

Licence Agreement, Commercial Agreement

##### Responsible

Mrs Carina Portillo

## Movensis

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**Av. Prof. Dr. Aníbal Cavaco Silva 3**  
**2740-296 Porto Salvo - Oeiras**

**Portugal**

**Telephone** +351.918742703  
**Fax**  
**E-Mail** carlos.cruz@movensis.com



Movensis  
Located in Portugal near Lisbon.  
Leader in Mobile Computing + Mobile Marketing + Mobile Banking Solutions.

Aiming large accounts we provide SMS Gateways + Mobile Interface Applications, in Mobile Banking and Mobile Marketing environments  
We seek complementary solutions to distribute in Portugal, Brazil and Angola

### Technology Profiles

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#### Mobile Marketing + Mobile Banking Solutions

##### What we offer

Aiming large accounts we provide SMS Gateways + Mobile Interface Applications, in Mobile Banking and Mobile Marketing environments  
We seek complementary solutions to distribute in Portugal, Brazil and Angola

##### What are we looking for

Aiming large accounts we provide SMS Gateways + Mobile Interface Applications, in Mobile Banking and Mobile Marketing environments  
We seek complementary solutions to distribute in Portugal, Brazil and Angola

##### Keywords

- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Mobile Entertainment
- Mobile Security
- Mobile Service Provider

##### Collaboration sought

Research and development, Technical Co-operation, Joint Venture Agreement, Licence Agreement, Commercial Agreement

##### Responsible

Mr. Carlos Cruz

## Movial

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**Porkkalankatu 13J**  
**00180 Helsinki**

**Finland**

**Telephone** +358985676400

**Fax**

**E-Mail** info@movial.fi



Movial is a privately owned company headquartered in Helsinki, Finland with offices in the US, Asia and Eastern Europe. A pioneer in mobile Linux-based solutions, Movial harnesses its extensive understanding of mobile user behavior to design personalized user experiences, from device concept and interface design, to systems integration, third-party application integration, and product maintenance and support.

### Technology Profiles

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#### User Experience Design, Applications And Solutions For Mobile Linux

##### What we offer

Movial has comprehensive solution and service offering for rapid creation of compelling Linux based mobile devices. Movial Consulting and Custom Solutions cover the whole device development process from end to end, starting from designing the right technology strategy, software architecture and unified user experience to device creation and support. Our proven competence in device development and user experience design guarantees that the devices and services are easy to use and desirable while the development process is streamlined.

Movial's user experience services cover all innovation and user experience design fields from concept outlining and prototyping to user interaction definition, audiovisual design and usability evaluation.

Movial IXS is a hardware independent white label solution for fast and cost-effective creation of Linux-based mobile devices. The solution offers a user-friendly Toolkit for rapid creation of mobile application user interfaces with common Web-base

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##### What are we looking for

We look to partner with companies working in the mobile Linux ecosystem. Our target customers are globally mobile device manufacturers and operators, who are leveraging Linux open source technologies in their research projects and product programs.

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##### Keywords

- Electronics, Microelectronics
  - Network Security
  - Data Protection, Storage Technology, Cryptography, Data Security
  - Database Management, Data Mining
  - Communications Protocols, Standards
  - Network Technologies (Wireless, Wi-Fi, Bluetooth)
  - Electronic Commerce, Electronic Payment, Electronic Signature
  - E-Learning
  - Digital libraries and content
  - Signal Processing (speech, sound, image)
  - Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
  - IT Applications for Health
  - IT Applications for Transport and Logistics
  - ICT for Independent Living and Inclusion
  - GIS Geographical Information Systems
  - Content Provider
  - Mobile Entertainment
  - Mobile Security
  - Mobile Service Provider
  - Computer Games
  - 3D Media
- 

##### Collaboration sought

Research and development, Technical Co-operation, Manufacturing Agreement, Licence Agreement, Commercial Agreement

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**Responsible**

Mr. Jouni Virta

## MOVILOK

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**Ronda de Poniente 12**  
**28760 Tres Cantos**

**Spain**

**Telephone**      **91 804 6105**  
**Fax**                **91 806 3663**  
**E-Mail**            **ldelser@movilok.com**



Spanish company focused on mobile data solutions. Experience with leader companies in (banking, TI and TELCO).

Security & mobility focus line with products:

Movilok TOKEN OTP OATH: Strong authentication solution using the mobile phone as local password generator. follows OATH directives both in the mobile application and in the authenticator server appliance.

Movilok BLUEGATE: Extending OATH 2FA authentication for secure access to physical places using bluetooth

Movilok BARCODE: Secure m-ticketing

### Technology Profiles

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#### OTP-OATH authentication for users and transactions using mobile phones

##### What we offer

MOVILOK TOKEN OTP-OATH product line provides security solutions based on two-factor authentication (also called strong authentication) using the mobile phone as a dynamic password generator and an appliance as authentication server.

The solution supports user authentication and transaction authentication including expiration time and challenge with OTP passwords. The mobile password generator java based and can be used in most of mobile phones. In 2009 version the server is also available as a virtual appliance, easing the deployment and maintenance of the solution.

The server can be integrated in the backend using LDAP or RADIUS.

Movilok Token is a convenient alternative to the weak static password authentication schema that is generally used in systems, applications, networks (LAN, VPNs), and online services (banking).

The dynamic password is generated locally using 'your' mobile phone, so you don't need to have any other external device (as with traditional hardware t

##### What are we looking for

We are looking for partners in these areas:

1. Distributors and partners looking to use and/or resell our product.(Manufacture, distribution, etc.)
2. Banks and other on-line companies interested in strong authentication solutions based in Open Authentication for their users
3. Partners for development of Strong Authentication R&D and new authentication scenarios

##### Keywords

- Network Security
- Electronic Commerce, Electronic Payment, Electronic Signature
- Mobile Security
- Mobile Service Provider

##### Collaboration sought

Research and development, Technical Co-operation, Joint Venture Agreement, Licence Agreement, Commercial Agreement, FP7-ICT Project

##### Responsible

Luis del Ser

## Moviquity

**Isabel de Colbrand 10**  
**28050 Madrid**

**Spain**

**Telephone**            **914319859**  
**Fax**                    **914312206**  
**E-Mail**                **info@moviquity.com**



1. Geographical location :28050 Madrid (Las Tablas)

2. Type of organisation : Technical Services

3. General information see Web page [www.moviquity.com](http://www.moviquity.com))

- main activities:

Mobile applications

Enterprise productivity applications

Location based services

Marketing and sales applications

CRM and customer service applications

Entertainment and leisure applications

M2M and industrial control applications

-History: SME, 100% Privately owned, founded 1997

MOVIQUITY has been participating in EU R&D Programmes since 1997. This enables the company to acquire the latest know-how, as well as to keep close track of advanced technologies and their trends, which in turn enables MOVIQUITY to provide its customers with the most innovative and appropriate solutions.

### Technology Profiles

#### Mobile based applications

##### What we offer

We develop PDA and mobile Client-Server based systems using Server based ASR/TTS systems and PDA TTS based systems.

We develop mobile apps for localisation services including e-inclusion aspects.

We develop mobile based game services.

We develop applications for heterogeneous wireless communication technologies to facilitate seamless roaming in a multimedia environment.

##### What are we looking for

List of technologies we have to explore:

-Location and Map based Applications

-Voice based technologies TTS & ASR for mobile based applications (e-inclusion sector).

-2D Code Bar Readers for mobile devices.

-Mobile devices with Location capabilities RFID ,BT,WIFI ,GPS

-QoS for Wireless Networks

-e-Inclusion technologies for hear and sight impaired

-IPTV & TDT Content analyzers/Hardware & Software

-Federal Identity systems

##### Keywords

- Communications Protocols, Standards

- Network Technologies (Wireless, Wi-Fi, Bluetooth)

- Signal Processing (speech, sound, image)

- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System

- IT Applications for Health
  - IT Applications for Transport and Logistics
  - ICT for Independent Living and Inclusion
  - GIS Geographical Information Systems
  - Mobile Entertainment
- 

**Collaboration sought**

FP7-ICT Project, Technical Co-operation, Research and development

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**Responsible**

Sr Javier Sainz



## MSS (Management System Solutions)

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**Galileu 303, 6th f**  
**08028 Barcelona**

**Catalonia**

**Telephone** +34 93 419 63 43  
**Fax** +34 93 419 65 61  
**E-Mail** [informacio@mss.es](mailto:informacio@mss.es)



MSS offers localization and translations services for IT companies. We also offer proven solutions to ensure companies' success by accelerating the release of high-quality localized and translated language products.

Our main services are:

- software localization
- IT documentation and translation
- testing
- web content translation

### Technology Profiles

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## Language translation services

### What we offer

We offer our broad experience in the language translation industry to improve the efficiency of the localization and translation of any IT product.

We have a set of tools that can make this process easier and cheaper, allowing companies to be able to release better and faster products for any local market.

---

### What are we looking for

We are looking for companies that would have globalization and translation needs. Companies that need help and support to be able to define a clear and efficient process to translate and localize their products. Not only the product itself but also everything related with it, from marketing material, to the website, user manuals, etc.

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### Keywords

- Database Management, Data Mining
  - E-Learning
- 

### Collaboration sought

Commercial Agreement, Technical Co-operation, Research and development

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### Responsible

Mr Alvaro Rocabayera

## mufin GmbH

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Friedrichstrasse 200  
10117 Berlin

Germany

Telephone           +49 89 5484 2411  
Fax  
E-Mail                mglatschke@mufin.com



mufin is developing technologies which simplify the discovery, navigation, and management of music in the digital age. In this way, mufin audioscout enables integration of relevant music suggestions in any online and mobile services. The award-winning mufin audioid identifies musical titles automatically, for example as they are being played on the radio or in a club. Mufin audiogen lets the listener create playlists with a single click, with perfectly matched titles from the local music collection. With mufin vision, thousands of digital tracks can be represented in a clearly laid-out manner, independent of the size of the monitor.

### Technology Profiles

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## mufin GmbH

### What we offer

mufin is developing technologies which simplify the discovery, navigation, and management of music in the digital age. In this way, mufin audioscout enables integration of relevant music suggestions in any online and mobile services. The award-winning mufin audioid identifies musical titles automatically, for example as they are being played on the radio or in a club. Mufin audiogen lets the listener create playlists with a single click, with perfectly matched titles from the local music collection. With mufin vision, thousands of digital tracks can be represented in a clearly laid-out manner, independent of the size of the monitor.

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### What are we looking for

we are looking for commercial and licence agreements as well as for technical co-operations and R&D partners.

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### Keywords

- Content Provider
  - Mobile Entertainment
  - Mobile Service Provider
  - 3D Media
- 

### Collaboration sought

Research and development, Technical Co-operation, Licence Agreement, Commercial Agreement

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### Responsible

Matthias Glatschke

## municipios wireless

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estrecho de gibraltar 15. 4º Iz  
28027 madrid

Spain

**Telephone** + 34 660860290  
**Fax**  
**E-Mail** jorge\_reus@yahoo.es



1. MADRID- ALICANTE-VIGO-TOLEDO ( Spain)
2. technology consultancy in wireless WIMAX-WIFI.MESH
3. Government consultant in T.I.C, Municipalities wireless development,security,Ingenuity,Integrations services internet. Wireless development in Valencia,Carlet,Madrid,Galapagar, Consultant to Galicia Government, Generalitat de Valencia and any Spanish Municipalities)

### Technology Profiles

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## Wireless municipalities Development

### What we offer

1. What is your area of expertise or know how? Wireless Municipalities Development
2. What type of innovative technology is being offered? wimax.wifi.mesh
3. What can it be used for? security cameras, VoIP, networking of offices, internet, location, etc.
4. What are the main advantages of your technology over other technologies? Faster, cheaper, easier to install and/or maintain, etc.

### What are we looking for

We are looking for this technology:

1. What technology are you looking for? Wireless locations, services
2. What will the technology be used for? wimax,wifi,mesh
3. What is the current stage of development of the technology? (Research,in use..etc

Partner profile:

1. What type of partner industry, distributor, research, Public Organisation, etc....
2. Which industry sector? Municipalities, Telecommunications operator, etc..
3. What tasks need to be performed by the partner? distribution, Institutional..)

### Keywords

- Network Security
- Data Protection, Storage Technology, Cryptography, Data Security
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- IT Applications for Transport and Logistics
- GIS Geographical Information Systems
- Mobile Security

### Collaboration sought

Commercial Agreement, Joint Venture Agreement, Research and development

### Responsible

Mr. Jorge Reus

## Musana

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rue Liancourt 59  
75014 Paris

France

**Telephone** +33663698922  
**Fax**  
**E-Mail** ft@musana.com



Musana provides you with free storage and access to your digital music library, on any PC or mobile phone. Using Musana music player is very much alike manipulating your CDs : see, open the case, listen. It's as simple as drag & drop & enjoy! Moreover when your tunes are uploaded the correct information tags assigned to each song are systematically completed through Musana's partner Gracenote. On Mobile or on any PC with Musana you access your Music Happiness Center.  
[www.musana.com](http://www.musana.com)

### Technology Profiles

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#### °musana - music happiness center

##### What we offer

Musana has deployed a platform to identify and store your music for life. see <http://www.musana.com>  
Available on Mobile as well as on any PC, thanks to Musana any operators or digital service provider will be able to offer new music services and build customer retention.

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##### What are we looking for

Musana is a seamless integrated platform ready to be deployed by carriers or mno's.

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##### Keywords

- Data Protection, Storage Technology, Cryptography, Data Security
  - Digital libraries and content
- 

##### Collaboration sought

Research and development, Joint Venture Agreement, Licence Agreement, Commercial Agreement

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##### Responsible

Frederic Thuard

## MyBooo

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**Chemin du Roy d'Espagne 90**  
**13009 Marseille**

**France**

**Telephone**            **+33 6 03 62 78 99**  
**Fax**                    **+33 4 91 11 87 92**  
**E-Mail**                **jeremy@mybooo.com**



The French company with office based in France and Silicon Valley proposes a range of product to manage your PC through your mobile.

MyBooo convert PC, Online and Mobile

Work online, sync with your PC and access with any mobile,... yes we can do that !

"French Reference"    Cnet

"Is it Web 3.0 ? "     Toolinux

"Internet switch Window"   Micro Hebdo

### Technology Profiles

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## Manage your PC thru your Mobile.

### What we offer

The company MyBooo specialized in Internet, Synchronization, Mobile, Backup, Web Application, Sharing technologies proposes a solution to manage your PC thru your Mobile.

The company delivers easy to use solution for individual and SMB.

The solution is compatible PC/MAC/Linux and 99% Cell phone.

Its range of Products :

- MyBooo Online, your PC online storage, backup, webapps like word, excel, powerpoint, sahring
- BoooSync, Sync your PC online and Online tru your PC
- BoooMobile, version optimized for mobile, manage files, meeting, contact and sharing.

Partnerships are in progress with main european carriers, IT distributor and Mobile manufacturer.

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### What are we looking for

The company is interested in the development of strategic partnerships with Carriers, Mobile Manufacturer, IT reseller/Distributor.

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### Keywords

- Content Provider
  - Mobile Entertainment
  - Mobile Service Provider
- 

### Collaboration sought

Joint Venture Agreement, Licence Agreement

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### Responsible

Mr Jeremy Dahan

## MyVocal

rue Louis Blanc 24  
75010 Paris

France

**Telephone** +33970446825  
**Fax**  
**E-Mail** apatsko@myvocal.com



MyVocal is a mobile audio service for commuters & travelers - it allows immediate listening to any spoken-word audio content (podcasts, travel guides, audio-books, user-generated content, any text converted into speech, etc. ) by simply dialing the local phone number.

MyVocal is also a tool for partners such as publishers and operators - with simple web interface partners can customize and launch their branded mobile & audio portals and monetize them via mobile ads and mobile micro-payments.

### Technology Profiles

#### MyVocal: Mobile Audio Content Service

##### What we offer

MyVocal is a turn-key content management system for mobile audio content. It includes:

1. catalogue of a naturally-spoken audio content (podcasts, news feeds, audio-books, etc.)
2. library of audio tools and interactive services, such as message boxes, voting, quizzes, etc.
3. Visual web tools for customization of the custom mobile and audio portals.
4. API for integration with existing web and mobile portals, SMS gateways and IVR solutions
5. Integration with social media such as Facebook and Twitter.

MyVocal platform is provided as a service fully outsourced and hosted by MyVocal. It enable creation of branded audio and mobile portals by publishers and distributors at no up-front cost. On the contrary, MyVocal provides means of monetization of the traffic and content through in-call audio advertisement and mobile micro-billing. This revenue is shared with content publishers and channel partners relying on MyVocal technology.

##### What are we looking for

Distribution and technology partnerships with:

- mobile VAS providers
- mobile content providers
- operators
- handset manufacturers
- bluetooth audio systems developers
- VoiceXML hosting providers
- content publishers

##### Keywords

- Digital libraries and content
- Content Provider
- Mobile Entertainment
- Mobile Service Provider

##### Collaboration sought

Technical Co-operation, Joint Venture Agreement, Licence Agreement, Commercial Agreement

##### Responsible

Mr. Alexey Patsko

## MyWidz AB

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Sickla Strand 82  
13134 Nacka

Sweden

Telephone           +46707273936  
Fax  
E-Mail                jonas.lofgren@mywidz.com



MyWidz is a community service that takes user generated content to the mobile phone.

Mywidz make development, sharing and collection of widgets (small web aware applications) easier then ever before. As easy it is to create and publish a video clip on YouTube or make a page on Facebook, as easy is it to create a Widget and get it delivered to a phone with Mywidz.

MyWidz is based in Stockholm, Sweden

### Technology Profiles

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#### User generated widget service

##### What we offer

MyWidz is a community service that takes user generated content to the mobile phone.

Mywidz make development, sharing and collection of widgets (small web aware applications) easier then ever before. As easy it is to create and publish a video clip on YouTube or make a page on Facebook, as easy is it to create a Widget and get it delivered to a phone with Mywidz.

MyWidz offer a unique platform for advertisers to reach their customers and to market themselves to new customers within the MyWidz community. Mobile advertising such as cupon offers replacing paper cupons is one example of marketing useage.

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##### What are we looking for

We are looking for:

- Partners that are interested to make themselves visible in our community, by creating widgets for their existing services. Typical company sought: Mobile marketing agencies or web/mobile web agencies, cellular operators
  - We are also looking for possible cooperations around our unique technology to deliver content to mobile phones
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##### Keywords

- Mobile Service Provider
- 

##### Collaboration sought

Commercial Agreement, Joint Venture Agreement, FP7-ICT Project

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##### Responsible

Jonas Löfgren

## Nadir Software Solutions

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**Putget 56-58, bai**  
**08023 Barcelona**

**Catalonia**

**Telephone**      **932546113**  
**Fax**                **932121253**  
**E-Mail**            **e.pol@nadir.es**



NADIR Engineering company is specialised in mobile communications.

Technologic Outsourcing service is addressed to companies without engineering resources with a need for mobile solutions, fleet management and navigation systems for mobile devices and over mobile communications network(GPRS,UMTS,TETRA).

The "SOLTOK" technological platform, designed for management and data transfer over GRPS and UMTS communications for telemetry and remote control applications.

The company is based in Barcelona, Spain.

### Technology Profiles

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#### "Technological Outsourcing" - Mobile Applications

##### What we offer

"Technologic Outsourcing" service: This service is addressed to companies without engineering resources with a need for mobile solutions, management applications, fleet management and navigation systems for mobile devices (Smartphone's, PDA's, industrial PDA's, etc.), all of them integrated into the company ERP and the mobile communications networks (GPRS, UMTS, WI-FI, TETRA). These services are applicable to diverse sectors like construction, energy or environmental.

For example: Police mobile applicatinos, GPS applications with GIS integration, Sells mobile applications or on board management applicatios.

##### What are we looking for

NADIR is looking for companies without engineering resources, nor specialized mobile engineering department with a need for mobile solutions.

These services are applicable to diverse sectors like construction, energy or environmental. Basically for sectors with a need of mobile applications integrated with companies ERP.

##### Keywords

- Communications Protocols, Standards
- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
- GIS Geographical Information Systems

##### Collaboration sought

Research and development, Technical Co-operation, Manufacturing Agreement

##### Responsible

Sr. Enric Pol

#### M2M - SOLTOK Platform

##### What we offer

The "SOLTOK" technological platform, designed for management and data transfer over GRPS, UMTS and TETRA communications for telemetry and remote control applications.

This platform, based on hardware and software solutions, is provided to manage M2M communications for those companies that need to manage remote devices with low cost and high flexibility.



**What are we looking for**

We are looking for companies with a lot of mobile devices, M2M devices, PDA's or GPS systems.  
Companies that needs of SCADA applications to receive, manage and process data from remote devices.

Also, we are looking for companies to resell or prescript our product in other countries.

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**Keywords**

- Communications Protocols, Standards
  - Network Technologies (Wireless, Wi-Fi, Bluetooth)
  - Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
  - IT Applications for Transport and Logistics
  - GIS Geographical Information Systems
- 

**Collaboration sought**

Research and development, Technical Co-operation, Joint Venture Agreement, Commercial Agreement

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**Responsible**

Sr. Enric Pol

## Navispace AG

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Madeleine Ruoff Str. 26  
82211 Herrsching

Germany

Telephone      0049 8152 9099047  
Fax                0049 8152 9099894  
E-Mail            c.stammel@navispace.de



Navispace is developing GPS application for the consumer market and is deeply involved in the development and marketing of Wearable Technologies in the consumer, sports, fitness and health care market.

### Technology Profiles

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## Wearable Technology Products and Development

### What we offer

Technologies in the wearable technologies and navigation market

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### What are we looking for

Partner for developing in the fields of wearable technologies. for example bluetooth application, satellite navigation solutions

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### Keywords

- Electronics, Microelectronics
  - Network Technologies (Wireless, Wi-Fi, Bluetooth)
  - Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
  - GIS Geographical Information Systems
- 

### Collaboration sought

Commercial Agreement, Technical Co-operation

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### Responsible

Christian Stammel

## nCore Ltd.

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Hallituskatu 13 C 19 C19  
90100 Oulu

Finland

**Telephone** +358503869143  
**Fax** +358 (0)8 3118 274  
**E-Mail** tapio.koivuniemi@ncore.fi



nCore Ltd is a privately owned software company from Finland. nCore delivers market-leading embedded localisation and user interface products to enhance the user experience of wireless and consumer technologies.

The company provides a full range of solutions for user interface localisation and for multilingual rich text viewing, editing and messaging.

nCore has recently announced nCore Messaging Suite, which enables multilingual rich text messaging over standard SMS interface.

### Technology Profiles

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## Multilingual User Interface component

### What we offer

Instant Access to All Market Areas

nScript™ is a complete solution for handling multilingual user interface and text editor in consumer electronic devices with a global market area, such as mobile phones.

All rich text features required by HTML, EMS, MMS and Instant Messaging applications are supported by the nScript.

nScript supports both bitmap and outline fonts, which makes it suitable for both low and high-end devices.

The latest version of software includes Input Method Framework, including pre-defined multilingual input methods like multitap, qwerty and integrated predictive text engines.

nScript has been successfully integrated by our customers into several commercial software platforms, both open and closed and is proved to be suitable for a wide variety of devices ranging from remote controls to high end mobile phones.

### What are we looking for

- Mobile phone platform, ODM or OEM providers
- Other handheld device platform or ODM/OEM companies
- Text input method providers (i.e. predictive engines, handwriting recognition, TextToSpeech/SpeechToText - providers)
- User Interface software providers

### Collaboration sought

Technical Co-operation, Licence Agreement

### Responsible

CEO Tapio Koivuniemi

## NCP engineering

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**Dombuehlerstrasse 2**  
**Nürnberg 90449**

**Germany**

**Telephone**            **+491719768028**  
**Fax**  
**E-Mail**                 **sf@ncp.de**



NCP is a manufacturer of software solutions for high-security company communication over public networks and the internet. NCP's core competencies lie in the areas of remote access, IP routing, VPN and firewall technologies, identity and access management (IAM) and network access control (NAC).

Simple operation, central management, compatibility and efficiency are essential qualities of the NCP solution. Integration into already existing IT infrastructures is possible without problems.

### Technology Profiles

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#### Secure Access (VPN)

##### What we offer

Software that offers secure access across the Internet.

This includes VPN, Firewall, and dialer software for PC's (Windows Vista and XP for 32 and 64 bit), and Smartphones or PDA's using Windows Mobile or Symbian OS.

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##### What are we looking for

Partners interested in integrating our solution with theirs.(OEM)

Partners interested in reselling our solutions

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##### Keywords

- Network Security
  - Communications Protocols, Standards
  - Network Technologies (Wireless, Wi-Fi, Bluetooth)
  - Mobile Security
- 

##### Collaboration sought

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##### Responsible

Simon Ford

## neofonie mobile GmbH

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**Robert-Koch-Platz 4**  
**10115 Berlin**

**Germany**

**Telephone**            **+49 30 24627-150**  
**Fax**  
**E-Mail**                **mobile@neofonie.de**



neofonie mobile is a Berlin-based mobile software company. The main focus lies on custom client development on Java ME (J2ME), iPhone, Android and Symbian including mobile social community clients with local search, location-based services and instant messaging. neofonie's portfolio includes mobile web development, SMS applications as well as barcode campaigns or B2B services.

### Technology Profiles

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#### Mobile Client Development

##### What we offer

neofonie mobile is specialized in custom development of mobile clients for iPhone, Android, Java ME and Symbian. Our mobile platform offers a variety of search & community features which enables us to easily develop clients for online communities and location-based services.

##### What are we looking for

We are looking for partners in the industry who are interested in mobile client development. We are interested in cooperations in all areas of mobile development from research and development to device adaption and testing.

##### Keywords

- Database Management, Data Mining
- E-Learning
- Digital libraries and content
- Signal Processing (speech, sound, image)
- IT Applications for Health
- IT Applications for Transport and Logistics
- ICT for Independent Living and Inclusion
- GIS Geographical Information Systems
- Content Provider
- Mobile Entertainment

##### Collaboration sought

Research and development, Technical Co-operation, Joint Venture Agreement, Commercial Agreement

##### Responsible

Rainer Kruschwitz

## Neosono, S.L.

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**Margarita Xirgú 29, 3º 4**  
**08911 Badalona**

**Catalonia**

**Telephone**            **670212303**  
**Fax**  
**E-Mail**                **info@neosono.com**



Neosono is a star-up based in Badalona (Barcelona) that provides mobile contents and mobile services (SMS, MMS, 3G, WAP...) to other companies (B2B) and consumers (B2C).

Basic activities of Neosono includes; providing firms with mobile dispositive multimedia contents and integration of our clients' contents in our Intelligent Platform.

We are looking for technology providers for development of services that mix the 2.0 web and mobile solutions.

### Technology Profiles

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#### Mobile Content and Services

##### What we offer

Neosono has a lot of experience providing content and services for mobile phones. We can supply a mobile global solution to owners of commercial trademarks. Neosono makes profitable the trademark developing mobile services like wap portals (on and off portal), 3G services, MMS/SMS services, etc.

We have a great variety of contents of music, voices, image contents fixes, animations, videos, games

Personalised products development make us able to work with different types of clients, from big multinationals that sell their products all around the world from local companies.

##### What are we looking for

We need technology solutions for development of social mobile services (social networks, instant messaging, mobile peer to peer, dating, etc.). These services should mix mobile and Internet worlds. We need a worldwide solution to offer de services around the world using several languages.

The business model should be based on revenue sharing.

##### Keywords

- Digital libraries and content
- Content Provider
- Mobile Entertainment
- Mobile Service Provider

##### Collaboration sought

Technical Co-operation, Licence Agreement, Commercial Agreement

##### Responsible

Sr. Alejandro Castellano

## Neotilus

**Avenue u Général Leclerc 46**  
**92100 Boulogne Billancourt**

**France**

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**Fax** +33141860201  
**E-Mail** ygravier@neotilus.com



Neotilus is a French based consultant company with European clients: Orange, Thomson, Nokia, Lagardere  
Founded 2002, Neotilus is a Mobile and convergent Application expert focusing on: MobilTV, IPTV Portals, Mobile LBS, Rich Media Apps.  
Java, Bluestreak, iPhone & Windows based.

### Technology Profiles

#### Mobile & convergent Rich media application expert

##### What we offer

Consultancy, R&D outsourcing as well as cross platform application development and delivery.

- R&D outsourcing: Mobile TV; TV on IMS, LBS services, NFC
- Application Development: simultaneous on iPhone, Windows Mobile, Java, Symbian and Blustreak
- Client-server architecture for mobile operation including embeded apps, SMS, MMS, LBS, Video streaming, EPG for TV.
- Expertise and consultancy on Mobile project: Architecture, faisability study, ROI., methodology to migrate from WAP to RichMedia

##### What are we looking for

Neotilus can be seen as an Added Value reseller & integrator. We are looking for Mobile or Set Top Box software technologie provider to build business partnership with France as a strting point.

We seek for technologi provider wishing to build a client technical support local organization trough our partnership.

##### Keywords

- Data Protection, Storage Technology, Cryptography, Data Security
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Electronic Commerce, Electronic Payment, Electronic Signature
- Digital libraries and content
- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
- IT Applications for Health
- IT Applications for Transport and Logistics
- GIS Geographical Information Systems
- Mobile Security
- Mobile Service Provider

##### Collaboration sought

Research and development, Technical Co-operation, Licence Agreement, Commercial Agreement

##### Responsible

Mme Rafaele GOIFFON

## NET CHECK GmbH

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Tempelhofer Weg 39-47  
10829 Berlin

Germany

**Telephone** +49 (0)30 303080600  
**Fax** +49 (0)30 303080666  
**E-Mail** j.neumann@netcheck.de



NET CHECK offers various services for wireless operators worldwide in improving and ensuring the quality of their network by:

- Benchmark and optimization in GSM, WCDMA, CDMA, WIMAX, LTE & TETRA
- Network measuring, analyzing, swapping, optimization, reporting, consulting & auditing
- Site audits & antenna adjustments
- Software & database engineering
- Release approvals of measurement systems

We ensure network quality.

### Technology Profiles

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## We ensure network quality

### What we offer

NET CHECK offers various services for wireless operators worldwide in improving and ensuring the quality of their network by:

- Benchmark and optimization in GSM, WCDMA, CDMA, WIMAX, LTE & TETRA
- Network measuring, analyzing, swapping, optimization, reporting, consulting & auditing
- Site audits & antenna adjustments
- Software & database engineering
- Release approvals of measurement systems

Whether or not a system suppliers or network operator will be successful in the long-term, depends largely on customer loyalty and satisfaction, the foundation of which is the accomplishment of well-defined quality objectives.

We support our customer in reaching these targets.

NET CHECK's pool presently employees an experienced team of telecommunications project managers and field engineers, allowing the company to deliver the high quality services that are needed today by operators and vendors.

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### What are we looking for

We are looking for technology partnerships, networking contacts and business partners worldwide.

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### Keywords

- Network Security
  - Communications Protocols, Standards
  - Network Technologies (Wireless, Wi-Fi, Bluetooth)
  - Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
  - GIS Geographical Information Systems
  - Mobile Service Provider
- 

### Collaboration sought

Commercial Agreement, Technical Co-operation, Research and development

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### Responsible

Frans van der Laan



## Netia

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France



A subsidiary of GlobeCast, NETIA is a leading provider of software solutions for managing and broadcasting television and radio content (media asset management), and is a major player in the digital broadcast arena. The company's four product ranges, Radio-Assist™ (audio), Manreo™ (video), OpenNet™ (audio and video) and Media Logging™ (audio and video), allow content holders to manage all of their processes from capture to multichannel broadcasting over terrestrial channels, the Internet, mobile devices, and other channels. The company is located in the south of France.

### Technology Profiles

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#### Software solutions for managing and broadcasting television and radio content

##### What we offer

Netia provides software and hardware solutions to acquire, produce and broadcast over almost every type of channel. BBC, SkyNews, Vatican Radio, RTL, ... are just a few of our customers.

Netia solutions are fully integrated, making them easy to deploy when creating a new radio or video broadcast service. Mobile devices are fully supported, thus enabling companies to easily provide video broadcasts to their users.

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##### What are we looking for

Netia is looking for broadcasting radio/tv companies, telecom companies, and rightful owners of movies/music/sports events.

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##### Keywords

- Database Management, Data Mining
  - Digital libraries and content
  - Mobile Entertainment
- 

##### Collaboration sought

Research and development, Technical Co-operation, Commercial Agreement

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##### Responsible

Mr Christophe Carniel

## Netineo

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**desbordes valmore 24**  
**75016 Paris**

**France**

**Telephone**           **33680540639**  
**Fax**  
**E-Mail**               **pbornstein@gmail.com**



Based in France and Israël, Netineo is one the most advanced company in video surveillance services distributed by telecom operators to residential and small businesses.

Netineo technology provides solutions to use any type of cameras included webcams, IP cameras, ... to keep contact with family, friends, colleagues as well as keep an eye on home, shop, office.

Access can be web and mobile, with live, recorded videos or even snapshots.

Provided in white label, Netineo platform is going to be distributed in 2009 in several European countries by one major telecom operator.

### Technology Profiles

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#### **Most advanced video surveillance services on mobile and web.**

##### **What we offer**

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##### **What are we looking for**

Netineo is looking for mobile telecommunication operators to partner for distribution.

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##### **Keywords**

- IT Applications for Health
  - ICT for Independent Living and Inclusion
  - Mobile Service Provider
- 

##### **Collaboration sought**

Technical Co-operation, Joint Venture Agreement, Commercial Agreement

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##### **Responsible**

Mr Philippe Bornstein

## Netview

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0349 OSLO

Norway

**Telephone** +4723202400  
**Fax** +4723202401  
**E-Mail** [contact@netview.no](mailto:contact@netview.no)



Netview is located in Oslo. We are a telecom company, and deliver solutions for network analysis and configuration. We have developed a product alternative to Ericsson's TEMS and are now developing radio configuration tools.

### Technology Profiles

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#### Network analyze tool

##### What we offer

We have developed a tool for network analysis. It measures all relevant network characteristics of IP networks (latency, bandwidth, bit error, etc) and also maps these effects to the requirements of different common application requirements (profiles of web traffic, video, web 2.0 etc.). We have done studies of application tolerance of network loss and peoples perception of how loss effect applications, and created a scale to make this information comparable and useful.

The advantage over open source bandwidth measurement tools such as iperf is that it measures more than bandwidth, vital if you have an interactive application.

Compared to our main industry competitor, Ericsson's TEMS tool, we have some additional functionality (such as on application analysis), but only cover a subset of what the TEMS tool cover. The main advantage is that our tool generally is much easier to use and has a much lower price.

In a related product we use this in radio planning.

##### What are we looking for

Measurement of network characteristics is useful for end users, but also as integrated parts of more complex solutions. E.g. Use of network characteristics in radio planning (we have also our own project of this, where we use 3d-models and a regression based modeling).

If you have a project where network analysis on especially the IP layer is involved we have significant experience in the area, within both research and product development (check our website), and are interested in contacts.

##### Keywords

- Network Technologies (Wireless, Wi-Fi, Bluetooth)

##### Collaboration sought

Technical Co-operation, Joint Venture Agreement, Licence Agreement, Commercial Agreement

##### Responsible

Mr Paul Vigmostad

## NewLC

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place du Calvaire 4  
35000 Rennes

France

**Telephone**            +33223207447  
**Fax**  
**E-Mail**                eric@newlc.com



Located in Rennes, France, NewLC develops and distributes WildLogs, a remote debugging solution for mobile application developers.

We also offer deep expertise and development services on major open mobile platforms: Symbian, Windows Mobile, Android, iPhone, OpenMoko, etc...

### Technology Profiles

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#### NewLC - Symbian / iPhone / Android expertise

##### What we offer

NewLC is a leading software house specializing in mobile application and middleware development. We offer development services on major open mobile platforms: Symbian, Windows Mobile, Android, iPhone, OpenMoko, etc...

Our leadership product WildLogs offer unique remote application debugging experience to mobile developers. Available in several flavors, Operator, Enterprise and Developer, our product will bring you direct acces to your customer device: it allows a developer to check the execution flow of his application on a mobile phone located elsewhere in the world as well as delivering update and patches transparently to the end user.

##### What are we looking for

We are looking for various business opportunities:

- operators and mobile manufacturer that could be interested to integrate our product and/or redistribute it to their developer community.
- software editors that would be interested in evaluating/licensing our solution

We can also help you in developing your own product using our talented engineers with multi year experience on major mobile operating systems (Symbian, Embedded Linux, Windozs Mobile, etc...)

##### Keywords

- Communications Protocols, Standards
- Mobile Entertainment
- Mobile Security
- Mobile Service Provider

##### Collaboration sought

Commercial Agreement, Licence Agreement, Research and development

##### Responsible

Mr Eric Bustarret

## NEWSCAPE TECHNOLOGY

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**Fax**  
**E-Mail**                **contact@newscape-technology.com**



Based in Brittany, France, Newscape Technology develops and sells an innovative, patented, 3D engine that enables the development of new generation LBS applications on mobile phones : 3D, fully interactive, photorealistic, and offering a user experience similar as the one on a desktop PC. Currently running on Windows Mobile, Symbian S60, Apple iPhone and Google Android, the first application using Newscape's engine is called Mobile 3D City.

### Technology Profiles

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#### Multi OS 3D engine for mobile LBS applications

##### What we offer

The innovative, patented, 3D engine for mobile LBS applications that Newscape Technology develops and sells, enables the development of fast, smooth, fully interactive 3D LBS applications on any kind of mobile terminal : Windows Mobile, Symbian S60, Google Android or Apple iPhone.

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##### What are we looking for

We're currently looking for partners to help us to build and distribute in Asia and US the first application based on our engine, called Mobile 3D City.

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##### Keywords

- GIS Geographical Information Systems
  - Content Provider
  - Mobile Service Provider
  - Computer Games
  - 3D Media
- 

##### Collaboration sought

Licence Agreement, Commercial Agreement

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##### Responsible

Mr Alain Rey

## Nonius Software

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Rua Actor Ferreira da Silva 100  
4200-298 Porto

Portugal

Telephone      **00351 220301520**  
Fax                **00351 220301521**  
E-Mail            **sales@noniussoftware.com**



Nonius Software is a Portuguese Telecom Equipment Manufacturer, founded in April 2005, that develops and commercializes telecommunication systems for the Hospitality, Healthcare, Government, Telecom and Media and other markets. The Product Line addresses the management, control, security and billing of Internet Access Service for Wireless and Wired Hotspots. Currently Nonius is developing new Product Lines targeting Wireless Location Services, Satellite Communications Management, Telecommunications Expense Management and IPTV.

### Technology Profiles

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#### WGServer - Internet Access Appliance

##### What we offer

The WGServer is a High Availability and Reliability Appliance with all necessary Gateway and Server functions to manage Internet Access. Its main application is the management and control of Hotspots. It combines the functionalities of a Hotspot Gateway, the network services of a Network Server, and the Integrated Internet Access Management and Billing Software, needed for small sized ISP deployment. May operate in five distinct modes according to the targeted customer such as: hotels, business parks, residential condos and public hotspots.

##### What are we looking for

Nonius Software is looking for relationships with potential integrators/resellers for these products, who have experience in the networking industry and a vast knowledge of the markets where they are involved. All these companies are adapted to implement our solutions and our products as well as giving specialized support. Create relationships with potential integrators in the international markets.

Nonius Software is constantly searching for new partners that can bring technological value to its products and which intend to integrate our technology.

##### Keywords

- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Mobile Entertainment

##### Collaboration sought

Technical Co-operation, Commercial Agreement

##### Responsible

António Silva

#### WG-WPS - Wireless Location System

##### What we offer

The WG-WPS (WirelessGEST – Wireless Positioning System) is a system that explores existing Wi-Fi networks integrating real-time location services. With the WG-WPS solution from Nonius Software, an existing Wi-Fi network may be easily adapted to become a location services provider, emphasizing on people and high-valued assets location, controlling access to restricted areas, or publicizing nearby services directly on a user's PDA or Laptop.

##### What are we looking for

Nonius Software is looking for relationships with potential integrators/resellers for these products, who have experience in the networking industry and a vast knowledge of the markets where they are involved. All these companies are adapted to implement our solutions and our products as well as giving specialized support. Create relationships with potential integrators in the international

markets.

Nonius Software is constantly searching for new partners that can bring technological value to its products and which intend to integrate our technology.

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**Keywords**

- Network Technologies (Wireless, Wi-Fi, Bluetooth)
  - Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
  - IT Applications for Health
  - GIS Geographical Information Systems
  - Mobile Entertainment
- 

**Collaboration sought**

Technical Co-operation, Commercial Agreement

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**Responsible**

António Silva

**WGStargate - Satcom Technologies****What we offer**

The WGStargate On-board Communications Solution will enable Internet Access for public use and private enterprise communications combining SATCOM with terrestrial technology with Cost Optimization.

The WGStargate enables cruise liners to have high speed Internet access on the move and in remote places and to provide the Internet service to their clients through an Intelligent Bandwidth Management Algorithm that limits the bandwidth used by the clients and that assures bandwidth availability for enterprise communication at all times.

WGStargate guarantees minimum cost for the defined service level at a particular moment and particular service usage. For example: if the boat is on th harbour will use the Wi-Fi Access if available, if on the move will use the SATCOM available. All this selection is automatic.

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**What are we looking for**

Nonius Software is looking for relationships with potential integrators/resellers for these products, who have experience in the networking industry and a vast knowledge of the markets where they are involved. All these companies are adapted to implement our solutions and our products as well as giving specialized support. Create relationships with potential integrators in the international markets.

Nonius Software is constantly searching for new partners that can bring technological value to its products and which intend to integrate our technology.

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**Keywords**

- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
  - IT Applications for Transport and Logistics
  - Mobile Entertainment
- 

**Collaboration sought**

Technical Co-operation, Commercial Agreement

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**Responsible**

António Silva

**SABRE - Software for Accounting, Billing and Report****What we offer**

Nonius SABRE is a very effective solution for call accounting, usage management, cost analyze and optimization for small to medium sized businesses.

Works with the latest Open Source VOIP

Nonius SABRE works with the latest Open Source VoIP systems Elastix, Trixbox, and all major Asterisk distros.

WEB based Comprehensive Reporting

A complete and comprehensive set of standard reports enables you to view usage, traffic and costing data for every level in your organization.

Data can be accessed and reports can be run at anytime and from anywhere.

Vertical: Ideal for campus environments, Hotels, business parks and multiple site deployment

SABRE leverages Nonius experience in the integration with Property Management systems and offers an optional Hospitality Module that integrates with the most popular Property Management Systems, including: Fidelio, NewHotel, EasyLinkHotel, Brilliant, Shiot, Bilogica, to bill guests for calls made from their hotel rooms.

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**What are we looking for**

Nonius Software is looking for relationships with potential integrators/resellers for these products, who have experience in the networking industry and a vast knowledge of the markets where they are involved. All these companies are adapted to implement our solutions and our products as well as giving specialized support. Create relationships with potential integrators in the international markets.

Nonius Software is constantly searching for new partners that can bring technological value to its products and which intend to integrate our technology.

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**Keywords**

- Network Security
  - Communications Protocols, Standards
- 

**Collaboration sought**

Commercial Agreement, Technical Co-operation

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**Responsible**

António Silva

**NiVo - Advanced Entertainment System****What we offer**

NiVo is a Nonius Advanced Entertainment System for the Hospitality and Healthcare Market that includes a full-featured set-top box and a NiVo Server that will host all services and guaranty the interface with several sources of external media.

NiVo offers hotel Clients a full range of services such as free TV view, pay-per-view, video-on-demand, radio, interactive shopping, community or service information, internet access, people localization and CCTV integration and much more at a reasonable cost. NiVo transforms the hotel TV experience at a realistic cost of investment.

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**What are we looking for**

Nonius Software is looking for relationships with potential integrators/resellers for these products, who have experience in the networking industry and a vast knowledge of the markets where they are involved. All these companies are adapted to implement our solutions and our products as well as giving specialized support. Create relationships with potential integrators in the international markets.

Nonius Software is constantly searching for new partners that can bring technological value to its products and which intend to integrate our technology.

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**Keywords**

- Network Technologies (Wireless, Wi-Fi, Bluetooth)
  - Electronic Commerce, Electronic Payment, Electronic Signature
  - Content Provider
  - Mobile Entertainment
- 

**Collaboration sought**

Technical Co-operation, Commercial Agreement

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**Responsible**

António Silva



## Nordic ID

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**Finland**

**Telephone**            **+358 400 416 457**  
**Fax**  
**E-Mail**                 **emmanuel.moulin@nordicid.com**



1. Nordic ID is a Finnish Company headquartered in Salo)
2. Nordic ID manufacture Handheld terminal for Retail, Industry, Logistics and Pharma industry
3. Nordic ID is one of the leading manufacturers of wireless terminals and handheld instruments in Europe. We are pioneers in the use of RFID technology and are dedicated to continuous product development designed to meet the specialised needs of retail, industry and logistics

### Technology Profiles

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#### Nordic ID Handheld Terminals

##### What we offer

1. Our area of expertise is the manufacture of Handheld terminal. Integrating communication Technologies such as WLAN, GPRS and as well expert in RFID manner all integrated in a 1 single terminal.
2. RFID, GPRS, WLAN, LASER Scanner, CDD...and a lot more
3. Retail, Logistics, pharma applications
4. The main advantages of our technology over other technologies is that it is Faster, cheaper, easier to install and overall FLEXIBLE.

##### What are we looking for

we are looking for a partner:

1. In Retail, industry (Logistics), distribution, System Integration)
2. Retail is the main focus
3. The tasks that need to be performed by the partner are mostly system integration, SW integration and support/service to the End Customer.

We are looking for local partner in the Spanish Market

##### Keywords

- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- IT Applications for Health
- IT Applications for Transport and Logistics

##### Collaboration sought

Commercial Agreement

##### Responsible

Mr Emmanuel Moulin

## Nordic Semiconductor ASA

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Norway

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E-Mail            aho@nordicsemi.no



Nordic Semiconductor is based in Norway and designs, manufactures, and delivers standard off the shelf components for short range wireless communication in ISM bands worldwide. All our components for are ready made for high volume products with focus on low cost, and designed to comply with local telecommunication regulations worldwide. All our components are fully RF tested at the time of manufacturing. We will make single mode components for the new Bluetooth standar "Bluetooth low energy".

### Technology Profiles

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#### Microchips for wireless communication and multimedia

##### What we offer

Nordic Semiconductor ASA, former Nordic VLSI ASA, is a semiconductor company specializing in design solutions at the microchip level in the areas of wireless communication and multimedia. The company is a world leader in high-speed data converters and short-range radio communication.

Aided by this technology developed in-house, Nordic Semiconductor aims to be a leader in these design solutions, and on this basis deliver "turnkey" components, which offer customers an entire electronic system on one chip.

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##### What are we looking for

Nordic Semiconductor are developing components for the new wireless Bluetooth platform Bluetooth low energy.

Bluetooth low energy technology addresses a segment of devices not currently served by Bluetooth technology, namely smaller, lower cost (button cell battery-powered) devices that have lower average and peak power consumption. As part of a low power solution, it would enable new use cases and access to untapped markets such as sports and wellness, healthcare and entertainment, and will make those products enable to talk at a mobile phone.

We are looking for companies that are making accessories for mobile phones or find the new Bluetooth low energy standard interesting and want to learn more about it before they decide to develop products in this area.

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##### Keywords

- Electronics, Microelectronics
  - Network Technologies (Wireless, Wi-Fi, Bluetooth)
  - Electronic Commerce, Electronic Payment, Electronic Signature
  - IT Applications for Health
  - Mobile Entertainment
- 

##### Collaboration sought

Commercial Agreement, Research and development

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##### Responsible

Mr. Alf Helge Omre

## NORTCON Ltd.

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**Karlibach 15**  
**62157 Tel-Aviv**

**Israel**

**Telephone** +972-35614589  
**Fax** +972-35614431  
**E-Mail** [kobi@nortcon.com](mailto:kobi@nortcon.com)



We specialize in "on the fly" mobile video conversion while supporting more than 700 unique mobile video formats. Our innovative technology is able to convert every video on the WEB and on the WAP to every mobile handset at the best optimization, delivering the best possible end user screening experience. Our Mobile Video Converter (MVC) is a service with quick and easy implementation for a few segments of clients: web sites, video producers, TV channels and advertising

Based in Israel, our technology and application is installed worldwide and successfully facilitates millions of our customer's videos

### Technology Profiles

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## "Send Video to Mobile .com"- Real Time Video Converter Supports 700+ Mobile Video

### Formats

#### What we offer

Utilizing our innovative and proprietary "on the fly" video conversion technology and application, you can easily and immediately monetize any video content on your website or TV channel by enabling your users to send clips to mobile subscribers of their choice anywhere. The mobile video converter supports more than 700 unique mobile video formats.

The solution is complete and end-to-end, covering all billing issues and may easily and immediately be downloaded. It is licensed at no cost, through a revenue sharing model.

Our innovative technology is able to convert every video on the WEB and on the WAP to every mobile handset at best optimization, delivering the best possible end user screening experience. Our Mobile Video Converter (MVC) offer is a service with quick and easy implementation for various sectors of clients: web sites, video producers, TV channels and advertising networks. All will have the capability to convert any video to any mobile handset in real time.

#### What are we looking for

Video Portals Owners, News Portals Owners:

Using the 'send video to mobile' button which is copy/pasted to each video , all website videos may be sent and downloaded to mobile handsets with fast and easy implementation. You Source new revenues from your unique website videos by allowing users to download and purchase any video to every handset around the world.

Video Producers:

Magazines & video producers: 'send to mobile' feature - allows video producers to convert every video to mobile video format and send the video in real time to any mobile handset in the world.

TV Channel owners:

The system works with TV digital broadcast studios and is able to convert and send every digital video to every mobile handset in real time.

Advertising Networks/Agencies:

The system as a whole is already prepared for the future of mobile advertising and every video can be combined with an advertisement in the video before, during or after the user views it.

#### Keywords

- Digital libraries and content
  - Content Provider
  - Mobile Entertainment
  - Mobile Service Provider
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**Collaboration sought**

Commercial Agreement, Technical Co-operation, Research and development

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**Responsible**

VP Jacob Gamliel

## Nova Ventus

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Balmes 185 5<sup>o</sup> 1<sup>a</sup> 185  
08021 Barcelona

Catalonia

**Telephone** +34902947148  
**Fax** +34933689590  
**E-Mail** acarulla@nova-ventus.com



Nova Ventus is a company based in Barcelona.

We are a consultancy company specialized in designing and integrating direct marketing campaigns using the new technologies: WEB, MOBILE AND INTERACTIVE POINT OF SALE.

### Technology Profiles

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#### Mobile Marketing Services

##### What we offer

We are specialized in designing and integrating multichannel direct marketing campaigns using the new technologies: WEB, MOBILE AND INTERACTIVE POINT OF SALE.

Our services can be used in retail & promotional marketing, launch of new products, support in events, entertainment in public places, loyalty programs with out the need of having a loyalty card ("cardless"), based in the mobile phone.

Our main advantage is that we combine and integrate multichannel marketing campaigns: web, mobile and point of sale. This makes life easier to our clients when launching a campaign and increases the impact and results of it.

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##### What are we looking for

We are looking for bidirectional collaboration based in:

1. Partners that are willing to add value to their offering distributting our solutions.
  2. Partners that could add value in our offering, for example: mobile cuponing systems, wap portals, digital signage, innovative interactive kiosk and aplications, rfid, customer intelligence software, artificial intelligence software, etc..
- 

##### Keywords

- Communications Protocols, Standards
  - Network Technologies (Wireless, Wi-Fi, Bluetooth)
  - Electronic Commerce, Electronic Payment, Electronic Signature
  - IT Applications for Transport and Logistics
  - GIS Geographical Information Systems
  - Content Provider
  - Mobile Entertainment
  - Mobile Security
  - Mobile Service Provider
- 

##### Collaboration sought

Commercial Agreement, Licence Agreement, Manufacturing Agreement, Joint Venture Agreement, Technical Co-operation, Research and development

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##### Responsible

Mr Adria Carulla

## Novageo Solutions

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Polo Tecnológico de Lisboa, Lote 1, 2 andar, Estrada do Paço do Lumiar Sala 202  
1600 Lisboa

Portugal

Telephone            00351214213262  
Fax  
E-Mail                sergio.freitas@novageo.pt



Novageo Solutions is a software house from Portugal based in Lisbon, committed to the development of cartography and geographic information systems (GIS). Since the company foundation in 2003 there was a heavy investment in R&D, which enabled the development of state art Web and mobile GIS solutions.

### Technology Profiles

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#### Mobile Geographic Information Systems

##### What we offer

ngMobile Platform is an advanced mobile GIS platform developed by Novageo Solutions for mobile devices. ngMobile Platform facilitates the visualization, edition and synchronization of geographic information in a mobile environment through handheld computers. All the common GIS operations are supported and, if available, a Global Navigation System (GNSS) can be used to perform field work. ngMobile flexibility improves productivity and autonomy of the field teams while enabling the capacity to visualize, acquire and analyse geographic information through mobile devices.

##### What are we looking for

Novageo Solutions is looking for a distributor partner with experience in the mobile sector and/or geographic information systems sector. The main task to be performed by the partner is the distribution of the ngMobile solution.

##### Keywords

- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
- GIS Geographical Information Systems

##### Collaboration sought

Commercial Agreement, Licence Agreement, Joint Venture Agreement

##### Responsible

Eng Rui Andrade

## Novitell

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Krakasvej 17  
3520 Hillerød

Denmark

Telephone           +45 70 220 301  
Fax  
E-Mail                info@novitell.com



We are a Danish based software development company that provides solutions that add value for ITSPs.

Our solution is the ultimate solution for FMC featuring Sticky Handover® (patent pending) WiFi/GSM handover, One ID, Least Cost Routing, OTA provisioning, access to PBX functions and much more.

The Novitell server software is based on a SIP Back to Back User Agent (B2BUA) that integrates easily into the IT infrastructure, making it the perfect value adding technology.

### Technology Profiles

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## Fixed Mobile Convergence for ITSPs

### What we offer

Novitell have the most advanced Fixed Mobile Convergence solution available to date. We are offering the competitive edge which will contribute to an increase in revenues and reduce customer churn for ITSPs or similar companies.

The Novitell Solution with a Dual Mode Gateway and patent pending WiFi to GSM Sticky Handover® is cutting edge, Value Added Technology that will:

- Maximise Business Opportunities – A truly unique FMC solution to add to the existing product portfolio at low cost.
- Gain and Retain Customers – Easy to use single device with PBX features on the users mobile.
- Increase Revenue & Margins - A unique offer to help gain more customers while decreasing customer churn
- Competitive Edge – Industry recognition for creation of new services.
- Low Cost – Least cost routing

### What are we looking for

We are looking for partners within the field of VOIP who are currently pursuing the same technology path as us and who also acknowledges the need in the market for a great FMC solution

This in order to initiate partnerships regarding inspiration, exchange of technology, market knowledge or other types of partnerships.

### Keywords

- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Mobile Service Provider

### Collaboration sought

Technical Co-operation, Commercial Agreement

### Responsible

Mr Henrik Bonvig

## NQUIR

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**World Trade Center South Tower 2nd Floor s/n**  
**08039 Barcelona**

**Catalonia**

**Telephone**            **0034933443259**  
**Fax**                    **0034933443299**  
**E-Mail**                **info@nquir.com**



NQUIR is Video Call Entertainment Company based in Barcelona. We develop 3G Video Portals on behalf of marketing organizations and promote our own line of consumer facing products across Europe.

In addition NQUIR now offers its Platform for Reversed Auctions via Premium SMS and Premium Voice as a fully managed White Label solution to TV channels across Europe.

### Technology Profiles

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#### Video Call Entertainment

##### What we offer

Video Call Entertainment

We offer the development of 3G circuit switched Video Portals for marketing communication and premium services as a turn key solution to companies across Europe

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##### What are we looking for

We are looking for TV networks, print publishers and marketing organizations as potential customers of our services. We offer our services in Spain and across Europe.

In addition we offer our SMS Platform to customers such as TV networks who wish to promote reverse SMS auctions.

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##### Keywords

- Content Provider
  - Mobile Entertainment
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##### Collaboration sought

Commercial Agreement

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##### Responsible

Mr Enrique Jungbauer



## Nutiteq

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**Riia 181**  
**Tartu**

**Estonia**

**Telephone**            **+3727778800**  
**Fax**  
**E-Mail**                 **jaak@nutiteq.com**



Nutiteq is a software development company specializing to mobile location-based services and applications.

Our main advantage is open source Mobile Java-based mapping SDK MGMaps Lib. Nutiteq provides custom implementations and integration to help customers building mobile map-based applications.

Nutiteq solutions are used by many business customers, like fleet management service providers, location-based service providers and mobile operators in different countries.

### Technology Profiles

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## Open source mobile mapping platform developers

### What we offer

We offer:

- 1) open source mobile mapping platform, which is flexible, extendable and easy to use by developers.
- 2) capability to do custom implementations of mobile applications,
- 3) Some pre-made mobile mapping applications for custom solution integration (in fleet management, tourism and general mapping areas)

The solution enables to use new innovative open map content providers (OpenStreetMap), providing therefore very low entry cost to develop mobile location-based applications. It runs on wide range of mobile devices, including J2ME devices, Symbian, BlackBerry, Android and Windows Mobile platforms.

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### What are we looking for

We are looking for:

- mobile application developers could use Nutiteq mobile mapping components.
  - innovative technology providers: Nutiteq could integrate their solutions to our package, or can use in specific custom implementations
  - resellers for possible co-marketing/sales
  - location-based content providers (maps, POI etc), to partner in specific local projects
- 

### Keywords

- IT Applications for Transport and Logistics
  - GIS Geographical Information Systems
  - 3D Media
- 

### Collaboration sought

Technical Co-operation, Joint Venture Agreement, Licence Agreement, Commercial Agreement

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### Responsible

Mr Jaak Laineste

## NXVision Ltd

**UNIT27, Dunfermline Business Centre 27**  
**KY11 3BZ Dunfermline**

**United Kingdom**

**Telephone** +441383723011  
**Fax**  
**E-Mail** tcombe@nxvision.com



What the Company provides the viewer is a superior product that allows them to watch TV when and where they want with a high quality viewing experience.

### Brief History

The Company based in Scotland, has developed unique software IP that allows TV viewers to watch content from their Set Top Box (STB) on a mobile phone, laptop, desktop, or on a games console in another room, or even another country, this ability is referred to in the industry as, Placeshifting. The Company is offering this solution as a license and service to triple or quad-play [multiplay] network operators, enabling them to provide this as a new monetisable service to their viewing subscribers. Importantly for the content owners and operators this solution protects copyright and ownership. Multiplay operators have already shown significant commercial interest, in this value proposition.

The Company was founded in September 2006 with seed funds of £400k, these funds were used to secure Intellectual Property [IP] title, build the company in bootstrap mode and successfully demonstrate the NXVision proto-type solution at the International Broadcasting Conference [IBC] in September 2007. In August 2007 - an 'A' round of £613k was completed. The funds have been used to recruit a CEO who has deep industry knowledge as well as an experienced software engineering team and a Business Development manager. This NXVision team has completed the design and development of the solution to beta testing phase, honed the marketing message and grown the sales prospects.

## Technology Profiles

### Placeshifting and Sideloaded TV

#### What we offer

We are looking for software licensing and master distribution agreements for our product. We are also looking for commercial sales opportunities with Telcos and payTV operators. Lastly we are looking for manufacturing partnerships.

The products are derivative exploitations of the underlying thin server, thin client software and the Association server applied either for legacy STBs with older chips as a hardware dongle or embedded software for new STBs based on newer chips with greater processing power.

#### NXV-001 Placeshifting

NXVision Placeshifting enables a TV viewer to take their living room experience with them, wherever they are, and watch what they want, live or, pre-recorded on a range of devices.

NXV-001 is applicable to any digital TV network and takes broadcast quality audio/video and adapts (Trans-codes and Trans-rates) it to make it suitable for playback on mobile devices. The adaption is continually changing to provide the best possible quality audio and video li

#### What are we looking for

We are looking for opportunities in Digital TV and media industry in particular:-

- 1, master distributors with experience of selling middleware and software products into IPTV, Cable, Satellite and Terrestrial business sector.
- 2, manufacturing partners to license and manufacture our HW placeshifting solution. The manufacturer should have significant experience in volume manufacturing of electronic products for top tier customers. There is a requirement for qualification of product through environmental standards as well as product design capability.
- 3, we are looking for commercial opportunities with quad-play Telcos and payTV operators.

#### Keywords

- Electronics, Microelectronics
- Data Protection, Storage Technology, Cryptography, Data Security

- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
  - Content Provider
  - Mobile Entertainment
- 

**Collaboration sought**

Technical Co-operation, Manufacturing Agreement, Licence Agreement, Commercial Agreement

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**Responsible**

Mr Tony Combe

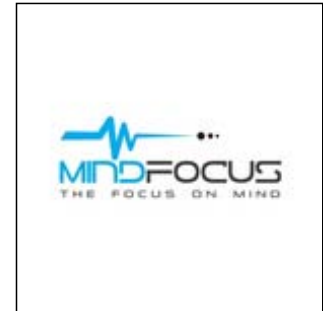
## 03 WELLBEING SOLUTIONS

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Madrid Scientific Park - C/ Santiago Grisolia 2  
28760 Tres Cantos

Spain

**Telephone** + (34) 911264012  
**Fax** + (34) 918031031  
**E-Mail** quintana.m@o3wellbeing.com



O3 Wellbeing Solutions Co. Ltd. is a company with a sound grounding in preventive health and technology, specialized in offering psycho-technological products and services that aim to improve personal health and corporate productivity. Our products and services join technology and methodology based on current world trends in preventive health and performance training. Located in Madrid (Scientific Park of Madrid – Tres Cantos).

### Technology Profiles

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#### 03 WELLBEING SOLUTIONS Co. Ltd.

##### What we offer

O3 WELLBEING provides health education programs and psychological skills training for companies and public institutions. Our portfolio blends products and services: Psycho-Educational Training programs for stress management and psychological skills enhancement; Psycho-technological products such as m-health applications for stress reduction, m-devices for psychological states monitoring and e-learning platforms specialized in health, education and training.

##### What are we looking for

Looking for technology support in software applications development for our concepts and models.

Current stage of product development: prototype and beta-tested.

Looking for a technology partner in software engineering, and hardware electronics in the sector of ICTs.

Technology partner profile. Role: partner producer, country/region: Europe, starting partnership: March 2008, expertise required: 3 years.

##### Keywords

- E-Learning
- IT Applications for Health

##### Collaboration sought

Technical Co-operation

##### Responsible

Mr. Miguel Quintana

## OBAD Mobile Marketing

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**75016 Paris**

**France**

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**Fax** +33140727200  
**E-Mail** alain.dolium@obad.fr



A Marketing Mobile agency specialized in the conception, development & broadcast of interactive mobile services in any independence of the operators, whatever the mobile device about is the country. Interactive Mobile services : loyalty program/card, social networking, thematic mobile content (entertainment and brand content).The international technological & mobile CRM platform was set up after more than 3.5 years of R&D.  
headquarter in UK. A team of 15 people.

### Technology Profiles

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#### Interactive Mobile Services (on device portal)

##### What we offer

1. know how?

The conception, development & broadcast of interactive mobile services (on device portal) with the most high level of compatibility

2. innovative technology ?

CRM Mobile

3.What can it be used for?

Our technological platforms

4.main advantages of our technology over other technologies :

- quality/cost, high level of compatibility, easy to set-up for our client , easy to use for your final client

##### What are we looking for

1.What type of partner? : distributor in UK, Spain, Germany Italy, Asia and North of America

2.Which industry sector? : Marketing services agency / media & communication agency

3.What tasks need to be performed by the partner? : Business development in retail, FMCG, leisure/tourisme

Actually, we are investigating the opportunity to deal with the following partners : media agencies, marketing services agencies ( dedicated to the multi-channel marketing approach, or marketing in the point of sales ), global communication/advertising agencies

##### Keywords

- Database Management, Data Mining
- Communications Protocols, Standards
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Electronic Commerce, Electronic Payment, Electronic Signature
- Content Provider
- Mobile Entertainment

##### Collaboration sought

Commercial Agreement, Joint Venture Agreement

##### Responsible

CEO founder Alain Dolium

## ObexCode AS

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**Fax**  
**E-Mail** [espen@obexcode.com](mailto:espen@obexcode.com)



ObexCode AS is an innovative software company providing advanced web based solutions for mobile synchronization, interaction and communication.

ObexCode is based in Tromsø, Norway.

### Technology Profiles

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#### Mobile Backup & Synchronization

##### What we offer

ObexCode offers a flexible Mobile Backup & Synchronization solution designed for easy integration with existing web portals.

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##### What are we looking for

ObexCode is looking for service and content providers aiming to extend their current product offering.

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##### Keywords

- Electronic Commerce, Electronic Payment, Electronic Signature
  - Content Provider
  - Mobile Entertainment
  - Mobile Service Provider
- 

##### Collaboration sought

Joint Venture Agreement, Licence Agreement, Commercial Agreement

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##### Responsible

Espen Sagen

## Octopus Network

**Elektroniikkatie 3**  
**90550 Oulu**

**Finland**

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**Fax**  
**E-Mail** [janne.ylitalo@octo.fi](mailto:janne.ylitalo@octo.fi)



A Finnish mobile virtual network operator (MVNO) has developed a network for development of new mobile services. The MVNO provides an advanced and authentic wireless environment, with carrier grade enablers, for testing and developing wireless applications and services. MVNO is looking for partners, who are interested in developing and testing wireless applications, services and technologies.

### Technology Profiles

## Testbed and services for developing and testing of mobile applications and technologies

### What we offer

Octopus' technological environment is intended for companies that are not able to test their products properly in commercial mobile networks.

The core of the service is a closed operator environment, functioning in Multiaccess (3G, b3G, WLAN, mWimax) network. The platform enables testing of new mobile applications and services in an authentic environment.

The services built around the platform aim at innovating, developing and producing mobile services.

A unique testing platform is technologically more advanced than the ones of commercial operators. Uses latest technologies like SIP-technology, IMS, WLAN, SMSC, MMSC, WAP, Content delivery, Streaming Solution, Presence Server. The platform enables new wireless applications to be developed and tested rapidly and cost-effectively in an authentic, carrier-grade environment with real users. Thousands of terminals can connect to the test platform simultaneously. Possibility to take traffic logs and trace bugs within the environment.

### What are we looking for

The platform has already proved its effectiveness in practice. New mobile applications have been developed and tested including applications for B2C and B2B, based in technology enablers such as SIP, IMS, SMS, Streaming, presence etc. In the future emphasis is on services for all-IP world, using technologies like SIP, IMS, mobile Wimax.

The MNVO is looking for partners and customers who are developing and testing mobile applications and technologies. Octopus is looking for companies, operating within telecommunication industry, who need a closed mobile operator-like environment for testing their own products.

### Keywords

- Communications Protocols, Standards
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Mobile Service Provider

### Collaboration sought

Commercial Agreement, Joint Venture Agreement, Technical Co-operation

### Responsible

Mr Janne Ylitalo

## IMS Testing Services

### What we offer

As an independent testing environment for mobile/wireless technology vendors, Octopus offers a unique playing field for RCS partners

to execute their IMS interoperability testing.

Octopus IMS Testing Services comprises:

- Applications testing
  - User groups
  - Session initiation and verification
  - Usability and interoperability testing
- Application verifying
- Octopus IMS Certificate

In short, Octopus provides your company a live test network environment with wide range of wireless networks and enablers with ability to track network-related bugs and possibility for modification and configuration of parameters in networks with the latest technologies.

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#### **What are we looking for**

Octopus is looking for companies that have a need to test their IMS based application, services in real operator environment against carrier grade IMS server.

We are also looking for companies that are working with IMS RCS applications and services for possible co-operation.

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#### **Keywords**

- Communications Protocols, Standards
  - Network Technologies (Wireless, Wi-Fi, Bluetooth)
  - Electronic Commerce, Electronic Payment, Electronic Signature
  - IT Applications for Health
  - IT Applications for Transport and Logistics
  - ICT for Independent Living and Inclusion
  - Content Provider
  - Mobile Security
  - Mobile Service Provider
- 

#### **Collaboration sought**

Technical Co-operation, Joint Venture Agreement, Commercial Agreement

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#### **Responsible**

Mr Janne Ylitalo



## OKTALOGIC

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Cap oméga, rond point Benjamin Franklin CS 39 521  
34960 MONTPELLIER

France

**Telephone**      **33467130098**  
**Fax**                **33467130099**  
**E-Mail**            **contact@oktalogic.com**



Oktalogic is an innovative French company located in Montpellier.

Since 2005 Oktalogic, specialized in Machine To Machine communication, has been growing at a fast pace in the telematic sector thanks to its in-house expertise ranging from smart embedded electronic devices to wireless (GPRS) communication systems to coordinating servers. We offer our clients full asset management services and a tracking solution dedicated to heavy truck transportation with tachograph connectivity.

### Technology Profiles

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#### Trageo - vehicle fleet tracking solution

##### What we offer

Tragéo ® was conceived to offer a large amount of powerful services that are adaptable to any kind of business, offering multiple functions:

- Fleet tracking (very dynamical)
- Driving and resting time record
- Activity optimization
- Mobile units guidance

The ones for geomarketing:

- Geographical visualisation of your customers
- Optimization of your rounds
- Information Customer notification of the round status

The ones for the technical data record (M2M):

- Keeping record of the operating parameters (temperature, tachygraph...)

The solution is composed with:

In-house developed electronic boxes equipped with a GPS and a GPRS modem. Remotely reprogrammable, clients benefit from the latest features as soon as available.

The communication coordinator server ensures a permanent link between the vehicles and the client's company.

The field activity management software, including a precise map, has a very user-friendly and easy to handle interface.

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##### What are we looking for

After three years of an important growth in the french market, OKTALOGIC desires to export his innovative fleet tracking solution. Thus we are looking for distributors or partners to seal some commercial agreement to adress the european market with a particular attention to Spain.

All kind of commercial agreement from licensing to joint venture will be welcome.

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##### Keywords

- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
  - IT Applications for Transport and Logistics
  - GIS Geographical Information Systems
- 

##### Collaboration sought

Technical Co-operation, Joint Venture Agreement, Licence Agreement, Commercial Agreement

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**Responsible**

Mr Romain LOTOUX

## Olista

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**Hamelacha Street 45**  
**42504 Netanya**

**Israel**

**Telephone**            **+972544332251**  
**Fax**  
**E-Mail**                **gideons@olista.com**



The Move from being Product-Centric to Customer-Centric

With the changing market dynamics Mobile Operators are changing their Sales, Marketing and Customer Services strategies and making the transition from being service-centric to customer-driven. This requires a new approach; one that goes far beyond the high-level, statistical and usually service-centered views provided by traditional CEM and monitoring solutions

With Olista's unique, comprehensive customer experience analytics solutions, the operator can adopt a fresh approach to marketing and customer service and sense customer needs and respond at the level and speed that today's market demands.

Olista is a technology company that works internationally with a number of deployments with major operators and partnership with major SI's and Technology vendors.

### Technology Profiles

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## Customer experience analytics that enable mobile and broadband operators to enhance their services

### What we offer

Olista provides a complete range of customer experience Insights and Analytics solutions that enable the operator to dramatically improve customers' experience, increase revenue and reduce churn across their 3 screens offering. Olista's unique solutions provide actionable insight into user behavior through a rich set of advanced features and capabilities, including real-time, 360-degree views of customers' experience and behavior, smart discovery tools that uncover problems and opportunities without predefined rules, and automated actions.

The Olista Business solutions:

Olista offers a full range of solutions that target the key applications in mobile voice and data services:

Olista for Mobile Portal  
Olista for Off Portal  
Olista for Content Partners  
Olista for Multi-Channel Advertising  
Olista for Mobile TV  
Olista for MMS  
Olista for Voice CEM  
Olista for Social Network Analysis

### What are we looking for

Olista partners with leading solution vendors and global leaders in integration, consulting and outsourcing. By integrating with OlistaSAM™, our partners can help mobile operators enlarge the number of active users of value added services and increase revenues from the services. Working together we generate and capitalize on win-win opportunities.

### Keywords

- Database Management, Data Mining

### Collaboration sought

Commercial Agreement, Licence Agreement, Joint Venture Agreement, Technical Co-operation

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**Responsible**

Mr Gideon Shmuel

## Olzet Solutions, S.A.

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**Abadessa Olzet 40**  
**08034 Barcelona**

**Catalonia**

**Telephone** +34932052908  
**Fax** +34932058608  
**E-Mail** manel.gardenes@olzet.com



1. Barcelona
2. Software factory and IT consulting services
3. We are mainly specialized in processes digitalization to remove paper from the enterprise activity, giving a high mobility to their businesses. Our software (XiReg) helps to speed project digitalization deployment and its standarization. XiReg is ISO compliant improving company efficiency.  
The company was founded four years ago. We have international operations in countries like England, France, Italy, Maylasia and China

### Technology Profiles

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#### Processes Digitalization

##### What we offer

We are experts in processes digitalization and mobilization for online or offline operations.  
Our software (XiReg) speed project deployments. It can be configured and minimize the time to market and maintenance cost.  
It lets hot deployment and it's web based.  
It can be rented, based on ASP model or licensed.

##### What are we looking for

We are looking for distributors (preferible IT and business consulting companies) well positioned for all industry in their countries or natural geographical areas.

##### Keywords

- Data Protection, Storage Technology, Cryptography, Data Security
- Database Management, Data Mining
- Communications Protocols, Standards
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Electronic Commerce, Electronic Payment, Electronic Signature
- Digital libraries and content
- Content Provider
- Mobile Security
- Mobile Service Provider

##### Collaboration sought

Joint Venture Agreement, Commercial Agreement

##### Responsible

Mr. Manel Gardeñes

## Onestop Wireless

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**Kangaskatu 66**  
**40630 Jyväskylä**

**Finland**

**Telephone**            **+358 45 6327860**  
**Fax**  
**E-Mail**                **joukotossavainen@gmail.com**

Onestop Wireless is a new company launching an innovative converged social network service platform for internet and wireless devices in Q1/2009.

We would like to have the opportunity to partner with other European companies working on the wireless and internet (mobile 2.0 and web 2.0) space.

### Technology Profiles

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#### Converged social network platform

##### What we offer

We will launch a new converged social media platform for Internet and mobile internet during Q1/2009, and we are looking for companies interested in partnering with us.

We will reveal more about this stealth mode service on face-2-face discussions.

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##### What are we looking for

We are looking for commercial deals and technical cooperation and even some joint venture efforts with suitable partners can be considered.

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##### Keywords

- Network Technologies (Wireless, Wi-Fi, Bluetooth)
  - Electronic Commerce, Electronic Payment, Electronic Signature
  - GIS Geographical Information Systems
  - Content Provider
  - Mobile Entertainment
  - Mobile Service Provider
- 

##### Collaboration sought

Research and development, Technical Co-operation, Joint Venture Agreement, Commercial Agreement

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##### Responsible

Mr Jouko Tossavainen

## Ontario Centres of Excellence Inc.

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Front Street West, Suite 200 156  
M4E 3R3 Toronto

Canada

**Telephone** +1 (416) 861-1092 x1038  
**Fax**  
**E-Mail** [john.macritchie@oce-ontario.org](mailto:john.macritchie@oce-ontario.org)



The Ontario Centres of Excellence invests in projects supporting the commercialization of technology from public research institutions to impact the economy of the Province of Ontario, Canada.

OCE operates as a not-for-profit organization within 5 key sectors - Communications and IT, Materials and Manufacturing, Photonics, Energy and Earth and Environmental Technologies.

OCE has been operating for over 20 years and in the past year invested over CAD \$24 Million.

### Technology Profiles

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## Cloud Computing and Communications Enabled Infrastructure Development

### What we offer

Access to research and development capabilities of public research institutions and companies in Ontario, Canada. On-going projects in cloud computing infrastructure and wireless applications.

Expertise in the development of virtualization (cloud computing) technologies and the commercialization of results.

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### What are we looking for

Development and research capabilities for next generation of cloud computing and communications-enabled applications.

Particular interest in digital media, gaming and medical research applications.

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### Keywords

- Network Security
  - Data Protection, Storage Technology, Cryptography, Data Security
  - Database Management, Data Mining
  - Electronic Commerce, Electronic Payment, Electronic Signature
  - IT Applications for Health
  - Mobile Entertainment
  - Mobile Security
  - Computer Games
  - 3D Media
- 

### Collaboration sought

Research and development, Technical Co-operation, FP7-ICT Project

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### Responsible

John MacRitchie

## Optimobile AB

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**Tulegatan 29**  
**11353 Stockholm**

**Sweden**

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**Fax**  
**E-Mail**                **pekka@optimobile.se**



Optimobile is active in the field of converged telecom systems, primarily dual mode phones and Voice over IP with voice call continuity handover to GSM/3G. Founded in 2002 Optimobile is the leading dual-mode VCC system provider with the broadest range of supported handsets, on the server part our system interconnects to both IP-PBX systems and IMS systems.

### Technology Profiles

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**<http://optimobile.se/solution.html>**

#### What we offer

Imagine one phone, full mobility, lower costs and increased efficiency with ability to communicate anytime, anywhere via any network. Everyone strive towards this goal in efficient ways while looking at their communications solutions. By integrating all services in one client it removes issues regarding selections between cellular and WLAN for telephony. Any call is seamlessly routed over the optimal carrier of the call whether it is over WiFi or cellular networks. UniPhone provide an intuitive way to make calls, WiFi is available VoIP calls are made. Outside WiFi standard cellular networks are used and calls are seamlessly transferred. Benefits are lowered costs and one device. UniPhone and our server application software are provided under license to mobile vendors, operators as well as mobile systems and enterprise solutions. We serve customers on a worldwide basis and adhere to IMS VCC standards. UniPhone is available for mobile telephone platforms Series 60, Windows Mobile and

#### What are we looking for

Operators and parties interested in our products

#### Keywords

- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Mobile Service Provider

#### Collaboration sought

Licence Agreement, Commercial Agreement

#### Responsible

Mr Pekka Hedqvist



## Orange Business Services

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France

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**Fax**  
**E-Mail** herve.naudin@orange-ftgroup.com



Orange Business Services online multimedia is an ASP providers closely working with Orange group and also outside third parties compagnies.

We are located in Paris/France and operating our services over all european contries. W are looking for good technologies able to enhances our value proposals to our customers. Our existing hosted services are linked with IVR, SMS, mobile and web content delivery services like video and music.

### Technology Profiles

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#### online multimedia Application Service Provider

##### What we offer

Orange Business Services is providing to Orange Group subsidiaries and outside companies, mobile and internet content services. for example, we are actually providing for Orange Tv in France, Switzerland and Polska, Live and VOD video services for mobile, PC and hybrid box. Our commercial strategy is to provide value added services in ASp mode to our customers.

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##### What are we looking for

We are looking for good technologies and services that may be integrated in our platforms to enhance mobile and internet users experience in they mobile and web usages. Our strategy will be next to achieve pilots or evolutions from our existing services with our customers.

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##### Keywords

- Content Provider
  - Mobile Entertainment
  - Mobile Service Provider
  - Computer Games
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##### Collaboration sought

Commercial Agreement, Licence Agreement, Technical Co-operation

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##### Responsible

M Herve Naudin

## Oridao

**CAP OMEGA, Rond-point Benjamin Franklin CS39521**  
**34960 Montpellier**

**France**

**Telephone** +33(0)4 67 13 00 65  
**Fax** +33(0)4 67 13 00 10  
**E-Mail** nicolas.reffe@oridao.com



ORIDAO is a company located in Montpellier (France) that has developed unique traceability and authentication solutions based on patented cryptographic protocols, that extends the potential of NFC/RFID and allows to fight counterfeiting and grey markets in a secure, quickly deployed, field-usable and cost effective manner.

We provide our technology under license to hardware manufacturers and traceability solutions integrators.

### Technology Profiles

#### Digital seal of approval

##### What we offer

The main key Features of the technology we offer are:

Secured NFC/RFID traceability application, unconnected and autonomous : no information system/centralized database required  
Insure Path/Process conformity of tracked products without local (tag) or centralized (database) history storage. Only a compact digest of the product workflow is calculated and stored on the tag.

Contextual authentication of tracked products, depending on their origin and localization within process, as well as supply chain.

The main advantage of our technology consists mainly on the reduction of operating costs because of:

- No infrastructure required
- Low-cost passive RFID tags / Standard RFID readers
- Ease of deployment and simple solution management in case of tracked process evolution
- Seamless integration within existing systems

##### What are we looking for

We provide our technology under license to hardware manufacturers and traceability solutions integrators. The areas of applications and profile of the partner sought:

Applications

Authentication

- Field identification of counterfeit products or grey market : LUXURY GOODS, PHARMACEUTICALS...
- Sealing and authentication systems for containers, freight and postal services
- Unforgeable cattle origin & veterinary follow-up
- High-value objects authentication : GAMING INDUSTRY, ART MARKET...

Traceability

- Traceability continuity outside of Information Systems coverage : SUB CONTRACTING, TEMPORARY PROCESS...
- Field traceability in remote/disconnected environments : DISASTER RELIEF, MILITARY OPERATIONS, FAIR TRADE...
- Objects and people tracking : HOSPITALS, AIRPORTS...

##### Keywords

- Electronics, Microelectronics
- Data Protection, Storage Technology, Cryptography, Data Security
- Communications Protocols, Standards
- IT Applications for Health
- IT Applications for Transport and Logistics

##### Collaboration sought

FP7-ICT Project, Commercial Agreement, Licence Agreement, Joint Venture Agreement, Technical Co-operation, Research and development

**Responsible**

Mr Nicolas Reffé

## OSEO Bretagne

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place de Bretagne 6  
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France

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**E-Mail** karine.prielatimier@oseo.fr



OSEO covers three areas of activity :

- Innovation support and funding for innovative technology-based projects.
- Funding investments and operating cycle alongside the banks.
- Guaranteeing funding granted by banks and equity capital investors.

OSEO head structure is a holding with public status and covers all areas of France, through its regional network.

OSEO Bretagne is a member of the Enterprise Europe Network (CIP OUEST) alongside its regional partners : the Chamber of Commerce and Industry in Bretagne and in Pays-de-la-Loire, Bretagne innovation, OSEO Pays-de-la-Loire.

### Technology Profiles

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**What we offer**

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**What are we looking for**

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**Collaboration sought**

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**Responsible**

Ms Karine PRIE-LATIMIER

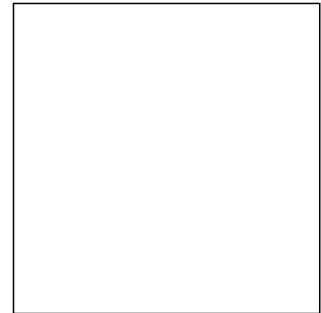
## OSEO Ile-de-France

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rue Joubert 22-28  
75009 Paris

France

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**Fax**                **33 1 53 89 78 99**  
**E-Mail**            **laurence.faugenbaume@oseo.fr**



Our organisation, spread over France, takes over the missions of the former National Agency for Innovation. We support French SME's developing new products or production processes to tackle the issue of innovation. Besides advice and expertise, this support can take the form of 0 interest loans or grants. OSEO Ile-de-France is part of Enterprise Europe Network and helps enterprises to undertake European technological partnerships.

## OSEO innovation

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rue michel labrousse 12  
31400 toulouse

France

Telephone      0561415758  
Fax              0561109067  
E-Mail          delphine.begrand@oseo.fr



Finance innovation

### Technology Profiles

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**What we offer**

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**What are we looking for**

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**Collaboration sought**

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**Responsible**

Miss Delphine BEGRAND

## Oslo University College

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**0113 Oslo**

**Norway**

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1 Oslo Norway  
2 University College

3 OUC has seven faculties offer more than 30 bachelor degree studies in addition to master degree studies in various subjects. Faculty of Nursing, Faculty of Engineering, Faculty of Health Sciences, Faculty of Social Sciences, Faculty of Journalism, Library and Information Science, Faculty of Education and International Studies and Faculty of Art, Design and Drama.

## Oulu University of Applied Sciences, School of Engineering

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**Kotkantie 1 90250**  
**Oulu**

**Finland**

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We are Oulu University of Applied Sciences, School of Engineering in the Northern Finland. We coordinate a local EU project and we look for State-of-the-Art level gurus for giving high level training for us and our customers in SME sector.

As a university of applied sciences we don't do scientific research, but applied research yes. We have participate in couple of FP projects earlier and in the future we are interested in to take part to international projects like FP7.

### Technology Profiles

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#### Project Manager in training sector

##### What we offer

We are Oulu University of Applied Sciences, School of Engineering in the Northern Finland. We coordinate a local EU project and we look for State-of-the-Art level gurus for giving high level training for us and our customers in SME sector.

As a university of applied sciences we don't do scientific research, but applied research yes. We have participate in couple of FP projects earlier and in the future we are interested in to take part to international projects like FP7.

##### What are we looking for

We are looking for State-of-the-Art level gurus for giving high level training for us and our customers in SME sector in Oulu, Finland. We are also interested to hear what kind of courses in the mobile technology field you have at the moment in universities and others. What are the hot topics for you at the moment?

As a university of applied sciences we don't do scientific research, but applied research yes. We have participate in couple of FP projects earlier and in the future we are interested in to take part to international projects like FP7.

##### Keywords

- Mobile Security
- Mobile Service Provider

##### Collaboration sought

Research and development, Technical Co-operation, FP7-ICT Project

##### Responsible

Project Manager Kaisa Korpela



## Paris Chamber of commerce and industry

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75001 France

France

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**E-Mail** mbetsch@ccip.fr



At the service of companies, the Paris Chamber of Commerce and Industry (CCIP) is a public institution managed by 80 elected CEOs. The CCIP is coordinating the enterprise europe network Paris Ile-de-France Centre. It works with public authorities on major economic issues and suggests legislative changes designed to strengthen competitiveness of companies and territories. Every day, CCIP advisers accompany entrepreneurs in the creation, development in France and abroad or transfer of their companies. This constantly renewed support is tailored to the market's needs.

In its educational institutions, the CCIP yearly educates 14,000 young people - including 4,000 apprentices - and 30,000 adults in continuing education. The company is the focus of educational projects and courses are designed in line with changes in the labor market.

With its expertise in fairs, conventions and trade shows, the CCIP organizes trade shows and events. The objective: to give the Capital Region stronger resources in order to compete on the European and international levels and thus enhance its attractiveness.

### Technology Profiles

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## enterprise europe network Paris ile-de-France Centre

### What we offer

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### What are we looking for

We want to meet other EEN partners

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### Collaboration sought

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### Responsible

Ms Marie-christine BETSCH

## PARTELEC

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### France

we are providing hardware and software solution for mobile applications on B2B market.  
We are expertized on Industrial field supplying ruggedized and semi-ruggedized materiel for hostile environment.  
PARTELEC is the official French distributor of Glofiish PDA brand

## PAYCOOL Development

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**CAP OMEGA, rond point Benjamin Franklin CS 39521 N  
34960 MONTPELLIER**

**France**

**Telephone** +33 467 13 00 78  
**Fax**  
**E-Mail** serge@paycool.net



PayCool Development is a young (3 years) startup private company located in Montpellier (south France).

The company has developed an innovative system to provide a universal mobile service for payment which has been object of several international patent applications. The company has also developed various security solutions based on strong authentication: login secured by mobile, mobile digital signature...

The company intends to offer licences of its system and solutions to the market.

### Technology Profiles

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## Universal mobile service for payment, Strong authentication via mobile and Mobile digital signature

### What we offer

The PayCool system enables a provider to offer a mobile payment service to users, where by the users will be able to use any of their preferred means of payment (credit, debit cards, bank accounts, etc.) to make payment transactions from their own mobile phone. The PayCool system is rich of many functionalities that permit to carry any kind of transactions and has a high degree of user friendliness.

The provider may be an independent one, a Telco or a bank. The system offers a high level of end to end security including strong authentication. The PayCool system is composed of a platform and a client that runs on mobile phones or SIM cards. The deployment of the system does not require any new infrastructure. The PayCool system is object of several international patent applications.

### What are we looking for

We are looking for partners, distributors, licensees who would be willing to offer such universal mobile service for payment; they might be independent service operators, Wireless telecom operators, banks, financial institutions...

### Keywords

- Electronic Commerce, Electronic Payment, Electronic Signature
- Mobile Security
- Mobile Service Provider

### Collaboration sought

Commercial Agreement, Licence Agreement, Joint Venture Agreement

### Responsible

Mr Serge BARTHELEMY

## peacefulfish

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**Derfflingerstrasse 18**  
**10785 Berlin**

**Germany**

**Telephone**      **0049-30-863 912 91**  
**Fax**                **0049-30-690 883 63**  
**E-Mail**            **thierry@peacefulfish.com**



Created in 2000, peacefulfish is an international consulting company with headquarters in Berlin specialized in strategic financing solutions for the content industry. We advise film and content production companies, digital distribution platforms and policy makers, financiers and brands working in the content industry around the world.

We are looking for partners in several FP7 projects and for companies interested in results of projects we have been engaged in.

### Technology Profiles

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## peacefulfish - the consultancy for financing the content industry

### What we offer

peacefulfish performs the following services:

market analyses and benchmark studies; • developing new financial models and instruments on a pan European basis; • developing regional economies through strategies for the AV and digital industries; • structuring of private equity funds; • developing funds according to tax shelter models; • creating international financing strategies; • structuring of film projects for the international market; • developing of business plans for film and content projects and production companies; • fund raising; • assisting in project negotiations and co productions; • conducting studies on the international film and content industry

### What are we looking for

peacefulfish is looking for partners in various FP7 projects. We are also looking for companies who are interested in accessing results of projects we have been engaging in.

### Keywords

- Digital libraries and content
- Content Provider
- Mobile Entertainment
- Computer Games
- 3D Media

### Collaboration sought

Joint Venture Agreement, FP7-ICT Project

### Responsible

Mr. Thierry Baujard

## Penbase

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**34830 Clapiers**

**France**

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**E-Mail** philippe.garnier@penbase.com

Dalyo, the mobile PaaS, is a web platform (<http://www.dalyo.com/>) which lets any individual or corporate user build, share, operate and synchronize mobile applications (running on Windows Mobile, BlackBerry, Symbian, JME, iPhone & Android) with any existing information system.

### Technology Profiles

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## The mobile PaaS that operates and shares applications on mobile devices

### What we offer

We are mobile-internet convergence specialists with strong background in both mobile application development, data synchronization and web technologies.

Our technology, Dalyo, is used to provide any mobile phone user with existing data coming from any kind of information system, legacy application, existing database. For instance, Dalyo is used to track parcel delivery and get information (delivery details, time sheets, schedules) synchronized, both on the driver's mobile phones and the software used by the dispatch centre.

Dalyo is a web technology, it can be used anytime, anywhere, the only requirement is having a internet connection. Dalyo provides a comprehensive set of easy-to-use tools to build mobile applications for any mobile operating system (BlackBerry, Windows Mobile, Symbian, JME, Android, iPhone), to synchronize mobile applications with any existing, legacy information systems and to enable securely application provisioning, mobile applications life cycle and mobile u

### What are we looking for

Dalyo is used in a wide range of corporate applications (delivery, CRM, SFA, FFA) and also consumer applications (instant news delivery, social networks).

We're looking for distributors involved in the wireless industry: system integrators, independant software vendors willing to extend their expertise to mobile devices.

### Keywords

- Database Management, Data Mining
- IT Applications for Transport and Logistics
- ICT for Independent Living and Inclusion
- Mobile Service Provider

### Collaboration sought

Commercial Agreement, Licence Agreement

### Responsible

Mr Philippe Garnier

## PH INFORMÁTICA, S.A.

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PH INFORMATICA is Portugal leading provider of Government GIS Systems. Was founded in 1990 and as partnerships with the greatest players in the technology world like Navteq, Oracle, Autodesk, Microsoft and HP. More recently developed a 1st class global Navigation and LBS System – NAV4D that brings to the market a new dimension, providing high end mobility services including Social Networking and Advertising.

### Technology Profiles

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#### Mobile Services High-End Platform

##### What we offer

NAV4D, its a new concept of Navigation and LBS System that gathers in a unique combination Innovation, Quality, Usability and Design seen in:

- Multi platform - Windows CE, Mobile and XP; Symbian S60 and UIQ; Brew; Linux and MAC OS X;
- 3D - Graphic engine 3D that in real time renders any object (3D City Model;3D Landmarks; aerial / satellite imagery);
- Global search – Search engine that in real time searches large volumes of data and presents results from the insertion of the first letter;
- LBS Live Services - Engine of rendering dynamic services in real time like news, events, traffic, weather, videos and advertising.
- Social Networking - Engine of communications (sending / receiving data for social networking services like locate or tracking; dates/appointments with automatic routing in both devices (peer to peer);
- Enterprise Integration - SDK for full integration with other applications (for use in the professional market);
- High end route calculation
- Con

##### What are we looking for

We are looking for partnerships with:

- Wireless Carriers
- Global Mobile Devices Manufacturers
- Automotive Manufacturers
- Enterprise business providers

##### Keywords

- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
- IT Applications for Transport and Logistics
- GIS Geographical Information Systems
- Mobile Entertainment
- Mobile Security
- Mobile Service Provider

##### Collaboration sought

Joint Venture Agreement, Licence Agreement, Commercial Agreement

##### Responsible

Mrs. Sandra Silva

## PicoForms

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With offices in Denmark and Scotland, PicoForms has expertise in the field of multi-device Web applications.

We have developed our own platform to run standard Web applications on a variety of devices, including mobile handsets.

### Technology Profiles

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## Multi-OS Platform For Mobile Applications

### What we offer

As well as participating in the development of Web standards, PicoForms has made them the basis of its multi-modal, application platform.

The platform runs application services written in standard Web languages on a wide variety of mobile devices. Unlike mobile Web browsers, applications hosted by PicoForms' platform benefit from simple to use, programmatic access to common device features such as telephony, SMS, GPS, camera and sound recording, and the ability to run offline.

The platform is an ideal host for consumer or business-focused services based on mobile interaction with structured information (e.g., remote data collection, area guides, sports app.s and social networking). The platform has excellent support for location and/or time sensitive services.

PicoForms' mobile platform combines the productivity advantages of Web languages with the power of native, mobile applications, thus cutting development costs, reducing development time and improving application quali

### What are we looking for

PicoForms seeks partners, or potential customers with expertise and/or products in vertical markets such as news, travel, healthcare and infrastructure maintenance, with a compelling need for mobile information services.

Ideal partners are likely to have already developed Web-based services for their vertical market, or have considerable experience in their use. They will be looking to extend the capabilities of products and services by adding mobile services.

### Keywords

- E-Learning
- IT Applications for Health
- IT Applications for Transport and Logistics
- ICT for Independent Living and Inclusion
- GIS Geographical Information Systems
- Content Provider
- Mobile Entertainment
- Mobile Service Provider

### Collaboration sought

Commercial Agreement, Joint Venture Agreement, Technical Co-operation

### Responsible

Mr Mark Seaborne

## Mobile Healthcare Application Platform

**What we offer**

PicoForms' standards-based, mobile application platform is designed to provide excellent support for remote capture of structured data, both from humans and suitably equipped devices (e.g. via bluetooth).

Given its ability to run on many device types, off or online, and to use mechanisms such as SMS for data exchange, the platform is a good fit for the requirements of remote healthcare applications.

For example, we have recently started work on building an application definition that supports capture and display of data structures defined using the CDISC ODM standard.

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**What are we looking for**

We are keen to capitalise on our experience with technical and information standards to contribute to the development and implementation of mobile, standards-based platforms for healthcare.

We seek partners with expertise in the field of healthcare data capture and a strong interest in a standards-based approach to mobile data capture, information exchange and presentation.

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**Keywords**

- IT Applications for Health
- 

**Collaboration sought**

Research and development, Technical Co-operation, Licence Agreement, Commercial Agreement, FP7-ICT Project

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**Responsible**

Mr Mark Seaborne

**Platform for Mobile Travel related Services****What we offer**

PicoForms' standards-based mobile platform is an ideal host for time and location sensitive, mobile services targeted at the traveller/visitor. With mobile services able access a mix of information stored both on the device itself (uploaded via bluetooth), as well as online services via data connection and/or SMS messaging, you can offer services that are both useful and inexpensive to roaming users.

With the addition of simple-to-use location-awareness (GPS - built-in or paired bluetooth, cell-id, manual input, etc), support for digital mapping, social networking services, and integration with device camera, PicoForms' platform is a cost-effective and capable platform for innovative mobile services such as interactive, user-centred city/gallery/museum guides, festival and event related services, group/personal itinerary management and location-based games/activities, for example.

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**What are we looking for**

PicoForms is looking for partners with relevant domain expertise and/or content relevant to travel, tourism and related services who wish to explore the creation of mobile services.

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**Keywords**

- IT Applications for Transport and Logistics
  - GIS Geographical Information Systems
  - Content Provider
  - Mobile Entertainment
  - Mobile Service Provider
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**Collaboration sought**

Research and development, Technical Co-operation, Licence Agreement, Commercial Agreement, FP7-ICT Project

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**Responsible**

Mr Mark Seaborne



## planet IT GmbH

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**Germany**

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Planet IT, a nearly 20 year old company, located at Moosthenning/Bavaria/Germany is focused on Telco related business such as development and consultancy for billing, rating, mediation and customer care systems for telecommunication service providers, consulting services and financing for start-up companies, introduction of new products and ideas, such as new location based services, GPS tools, etc.

### Technology Profiles

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#### Realtime online tracking

##### What we offer

Easy to use and implement package for realtime online tracking using the world's smallest GPS/GPRS device.

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##### What are we looking for

Looking for cooperation partners, such as

- service providers
- 3D realtime graphics
- lifestyle community providers
- etc.

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##### Keywords

- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
  - GIS Geographical Information Systems
  - Mobile Entertainment
- 

##### Collaboration sought

Joint Venture Agreement, Technical Co-operation, Research and development

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##### Responsible

Reinhard Bergander

#### Consultancy for Billing, Rating, Mediation, etc.

##### What we offer

Nearly 20 years experience in billing, rating, mediation and CRM systems. Either as out of the box components for all kind of service providers or telecommunications (2G, 3G, IP, fixed, IPTV, broadband, etc.), gaming, social networks, etc.

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##### What are we looking for

Companies interested in billing know-how, software components, consultancy, etc.

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##### Keywords

- IT Applications for Health
- IT Applications for Transport and Logistics
- GIS Geographical Information Systems
- Content Provider
- Mobile Entertainment
- Mobile Service Provider

- Computer Games

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**Collaboration sought**

Commercial Agreement, Licence Agreement, Joint Venture Agreement, Technical Co-operation, Research and development

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**Responsible**

Reinhard Bergander

**Billing, Rating, Mediation, Customer Care System****What we offer**

A proven and complete solution for billing, rating, mediation and customer care for any service provide. It is cost effective, modular and fast deployable.

The main features are:

- > Extensive system to support convergent services
  - > Management of services, rating, mediation and billing
  - > Substantial, centric customer care for all kind of services
  - > External application or point-of-sale functionality
  - > Multi-faceted options for financial transactions and dunning
  - > Technical and business process oriented programming interface (API) for connection to or integration with ERP systems
  - > Support of pre paid handling
  - > Support of business processes of the mobile business
  - > Integrated mediation system for service activation as well as collection, conversion and control of data
  - > Fine grained security concept
  - > Fully scalable system design for a target market of start-up operators having 500,000 subscribers and more.
- 

**What are we looking for**

Any company or service provider with the need for a modular and cost-effective out-of-the-box billing/rating/mediation/customerCare solution.

Either service providers offering complex services with most flexible options for discounting and charging, any web content provider who wants to secure its revenues.

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**Collaboration sought**

Commercial Agreement, Licence Agreement

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**Responsible**

Reinhard Bergander

## PlayerX Mobile Media SL

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**Catalonia**

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Player X Mobile Media Spain SL is the the subsidiary of PlayerX is a mobile media company specialising in games and mobile TV & video. It distributes mobile content worldwide via its international distribution network of global operators, portals and handset manufacturers.

### Technology Profiles

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#### Game development and publishing

##### What we offer

PlayerX offers distribution possibilities of mobile games through its global distribution network where it has established a solid reputation with the channels in which our titles and those of our partners are distributed.

We also offer cross-marketing and promotion possibilities with companies and media.

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##### What are we looking for

PlayerX Mobile Media Spain is looking for state of the art J2ME, DoJa, Symbian, and Windows Mobile videogames to increase the company's games portfolio in order to make them available to the public through our distribution channels including B2B and B2C.

PlayerX Mobile Media Spain is interested in a wide range of games but especially on Casual, Arcade and Sports titles both branded and also original IP's.

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##### Keywords

- Network Technologies (Wireless, Wi-Fi, Bluetooth)
  - E-Learning
  - Digital libraries and content
  - Content Provider
  - Mobile Entertainment
  - Computer Games
- 

##### Collaboration sought

Research and development, Technical Co-operation, Licence Agreement, Commercial Agreement, FP7-ICT Project

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##### Responsible

Mr. Pere Torrents

## PLUG TO GO

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The French company Plug-To-Go provides PC/Notebook, Mobile Phone and Peripheral/Terminal manufacturers a patented technology that simplifies the procedure of all internet connections to online services, regardless of the location, peripheral/terminal, network or the operator.

This process commonly called « Zero-CD » or « Zero-Click » has become an industry standard within major global IT players.

### Technology Profiles

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#### **Security and automatic device connectivity.**

##### **What we offer**

Plug-To-Go provides a patented technology that simplifies the procedure of all internet connections to online services, regardless of the location, peripheral/terminal, network or the operator.

This process commonly called « Zero-CD » or « Zero-Click » has become an industry standard within major global IT players.

Expert in convergence, Plug-To-Go transforms accurately and quickly a modem, a mobile phone, a flash memory key or a cable to a smart and secure device connectivity to be used by any consumer being an expert or a non experienced PC user.

Working with Plug-To-Go or its technology partners will bring you a significant technological advancement within this highly competitive secure connectivity market segment. The technology will provide all peripheral developers and service providers an easy tool to increase the capability of a secure connectivity procedure and process.

##### **What are we looking for**

The company is looking for Device Manufacturers for its technology and know-how integration in mobile phones, USB Key, PC, SIM Cards, and other similar devices.

The company is interested in technical, licence or technical agreements.

##### **Keywords**

- Network Security
- Data Protection, Storage Technology, Cryptography, Data Security
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Electronic Commerce, Electronic Payment, Electronic Signature
- Mobile Security

##### **Collaboration sought**

Technical Co-operation, Licence Agreement, Commercial Agreement

##### **Responsible**

Ms Shane ARMANI

## PlusFourSix AB

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Sweden

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PlusFourSix is based in Stockholm. The company was established in 2003 by Fredrik Nyström, Jan Nordlund and Johan Lagerlöf. Per Aronsson was employed within a very short period of the establishment to build the platform IM46 which has become the frame (core business) of the company.

All the founders have a background within the music business and the mobile industry which had a really big influence on the positioning of the company towards partners who needed competence and necessary qualification within these areas.

In 2007 the company had 20% market share in the mobile marketing industry and in 2008 PlusFourSix got appointed to a Gasellbolag of Dagens Industri as one of the fastest growing companies of that year in Sweden.

"We create value by producing and monitoring powerful and innovative mobile marketing activities for our customers"

### Technology Profiles

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## Scandinavia's leading independent enabler of mobile marketing, media and services

### What we offer

Scandinavia's leading independent enabler of mobile marketing, media and services.

PlusFourSix delivers mobile as a marketing medium enabling clients to add mobile to their marketing mix without the need to invest in expensive infrastructure. Through creative development and execution of mobile strategy, PlusFourSix delivers successful campaigns which go to market bearing the brands, messages, images and personalities of our clients.

Our in-depth understanding of mobile enables us to combine creative concepts with market-proven execution excellence - a fact testified to by our portfolio of internationally renowned and respected clients.

### What are we looking for

We are looking for:

1. A partner who can program in windows mobile, java, flash, symbian or other mobile related languages.
2. We are also looking for partners that complement our offer on the scandinavian market. This can be a distributor like a media owner, an advertising agency etc.
3. We are mainly looking for partners in the Scandinavian region but we have worked with many cases outside Sweden with for example Samsung and Sony Ericsson.

To Summarize: We have a toolbox to build and monitor first class mobile marketing campaigns and activities. We also have a highly innovative and creative production team that know the Scandinavian market very well. The mobile marketing channel is growing rapidly and we want to meet all companies that are interested in us in this area. Both on the partner side as well as on the production and distribution side.

### Keywords

- E-Learning
- Content Provider
- Mobile Entertainment

### Collaboration sought

Commercial Agreement, Joint Venture Agreement, Technical Co-operation

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**Responsible**

MR Daniel Dersén

## Polymita Technologies

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Polymita Technologies produces a business platform that fully integrates the automation and management of business processes, content and portals, through one integrated, scalable and standard business suite.

Polymita offers business solutions to make easier the process management in organizations where people interaction play a crucial role.

### Technology Profiles

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#### Polymita BPM Suite

##### What we offer

Polymita Technologies has a business platform that fully integrates the automation and management of business processes, content and portals.

The solutions allow companies to automate, manage and optimize their business processes; integrate different existing applications along the processes; manage, share and publish content and documents; create and manage portals for internet, intranets and extranets.

The platform provides a common architecture for all Polymita products: Polymita BPM-Suite® for business process management and enterprise application integration, Polymita DOX® and Polymita Content Manager® for enterprise content management and Polymita CollagePortal® for a friendly and personalized user interface for internet, intranet and extranet applications.

##### What are we looking for

We are looking for

- a) Distribution Partners geographically established in the Geographies we want to expand (USA , Europe as a main targets
- b) Solution Partners, companies with a great knowledge in the target segments (Healthcare, Government, Banking & Insurance, etc) that will help to develop specific solutions to these markets with our Products Suite.
- C) Systems Integrators to address specific projects where the Polymita products & services will be integrated with different components or new developments.
- D) VAR's, Value Added Resellers that include Polymita products within their customized solutions.
- E) Software Vendors that complement our product offering by developing new products based on Polymita Platform or integrate their existing products into the Polymita Suite. F) Third party companies that will help to speed up the product development while reducing the development costs.

##### Keywords

- Electronic Commerce, Electronic Payment, Electronic Signature
- E-Learning
- Digital libraries and content
- IT Applications for Health

##### Collaboration sought

Joint Venture Agreement, Licence Agreement, Commercial Agreement

##### Responsible

Mr Erik Brieva

## Praxedo

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Praxedo's flagship product, Praxedo Mobile is a SaaS work orders management platform connecting dispatchers and their field technicians through their mobile devices. Over 100 customers already trust our product to optimize their workforce productivity, reduce paperwork and ensure comprehensive traceability.

Orange France has launched in November 2008 its field management solution based on our white label offer. Praxedo is looking for similar deals with mobile operators outside France.

### Technology Profiles

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#### Praxedo Mobile

##### What we offer

Our flagship product, Praxedo Mobile is a SaaS work orders management platform connecting dispatchers and their field technicians through their mobile devices. Over 100 customers already trust our product to optimize their workforce productivity, reduce paperwork and ensure comprehensive traceability.

Our solution is fully web based, flexible and scalable.

##### What are we looking for

Orange France has launched in November 2008 its field management solution called "Interventions Temps Réel" based on our white label offer.

Our international development being a top priority for 2009, Praxedo is looking for similar deals with mobile operators outside France.

##### Keywords

- Mobile Service Provider

##### Collaboration sought

Commercial Agreement

##### Responsible

CEO Jean de Broissia



## Present Technologies

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Present Technologies is an IT company, based in Portugal, operating since 2000.

The company has its main clients in the telecommunications area.

Present Technologies is a leading company in the research and development of innovative applications and services, using emergent technologies.

The main business areas are mobile technologies, distributed systems and enterprise applications.

For more information about Present Technologies, please visit <http://www.present-technologies.com/>

### Technology Profiles

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## DiNO - Mobile Content Platform with support for multiple content types and multiple delivery types

### What we offer

DiNO - Download Innovation is a Content Management and Delivery Platform that currently serves over 50 million users, being one of the industry's most robust platforms available for mobile operators, wireless ASPs or virtually any other area requiring effective content management and delivery. This platform supports a vast range of content types (Ringtones, Music, Java Games, Video Download, Video Streaming, Images, Screensavers, Themes and Applications) providing the quickest possible server response times.

Contents can be delivered to mobile devices through: HTTP Download, OMA/MIDP Download, SMS OTA, Wap Push, Audio/Video Streaming (RTSP).

Some of the main features are:

- Devices database according to the OMA-UAPProf standard;
- Browsing of content catalog;
- Integration with a DRM platform (Forward lock, Combined Delivery and Separate Delivery);
- Online/Offline Billing (Easy integration with any RTC engine and easy CDR customization);
- Advanced Web-based Backoffice;

### What are we looking for

We are looking for companies which need a platform to sell mobile contents (Mobile Network Operators, Content Providers, ...). We are also looking for mobile content providers/aggregators which are interested in new clients for their mobile content catalogue.

### Keywords

- Content Provider
- Mobile Entertainment
- Mobile Service Provider
- Computer Games

### Collaboration sought

Licence Agreement, Commercial Agreement

### Responsible

Victor BATISTA

## Phune TV - Innovative Mobile TV application based on Flash Lite

### What we offer

Phune TV can run as a standalone application, or it can be automatically started/executed from the mobile phone's web browser. The Mobile TV application can display video streams, based on the RTSP protocol.

The application has been developed using Flash Lite 2.0. It has been successfully tested on several models of mobile phones and it can be easily customized and integrated according to each client requirements.

The mobile TV application has the following main characteristics:

- Can be directly executed from the mobile phone's web browser using a simple and standard URL;
- Mobile network operators can have links to the application on their mobile portal, and the application will be downloaded and executed on the fly;
- Easy and transparent way for application delivery, maintainability and upgrade, without the need of user interaction for reinstalling the application;

Phune TV has been a Runner-Up at Nokia's Mobile Rules! 08 for the "Best Mobile Application - Multimedia

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#### **What are we looking for**

We are looking for any company that has some kind of interest in mobile TV, which include Mobile Network Operators, mobile TV broadcaster and producers of multimedia content for mobile TV.

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#### **Keywords**

- Content Provider
  - Mobile Entertainment
  - Mobile Service Provider
- 

#### **Collaboration sought**

Commercial Agreement, Licence Agreement, Joint Venture Agreement

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#### **Responsible**

Victor BATISTA

### **Phune – Mobile Marketing, Entertainment and Messaging Platform, based on SMS and**

#### **MMS**

##### **What we offer**

Phune is an innovative Mobile Marketing, Entertainment and Messaging Platform, based on SMS and MMS, accessible through the following address: <http://sms.phune.com>. We already provide configurable applications for raising polls, for entertainment (like games and contests), for collecting user's feedback and for mass marketing.

At the moment, our main focus is on mass marketing. This application has the following main features:

- Contacts management which can be organized using Groups;
  - Easy contacts import/export through standard file formats;
  - Dynamic fields for contacts database;
  - Scheduling features;
  - Powerful rules engine for filtering message recipients;
  - Track the delivery status of each sent message;
  - Advanced account management, with support for sub-users and expense control of each user;
  - Standard automatic payment methods;
  - Support for multi-language and internationalization;
  - Easy integration with third-party platforms through web services;
- 

##### **What are we looking for**

We are looking for Regional integrators/distributors for our application. We can integrate directly with Mobile Network Operators or with third parties with access to Large Accounts. Phune can be easily integrated with any network provider through standard protocols like SMPP, UCP, HTTP, WSDL and others;

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##### **Keywords**

- Communications Protocols, Standards
  - Content Provider
  - Mobile Entertainment
  - Mobile Service Provider
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##### **Collaboration sought**

Joint Venture Agreement, Licence Agreement, Commercial Agreement

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**Responsible**

Victor BATISTA

**Offside – Real-time Soccer events using Flash Lite****What we offer**

Offside is a Flash Lite 1.1 application with a rich Graphical User Interface, which provides up to date information about soccer competitions. The application provides a data model that can be easily used for any type of Soccer events (National Leagues and CUPS, FIFA World Cup and UEFA Euro Cup, UEFA Champions League and UEFA Cup, etc.). Offside is compatible with the stand alone and browser versions of Flash Lite (the two flavours of Flash Lite).

Main features:

- Live Games;
- League classification and statistics;
- Scheduled Games and Results;
- Teams, players and stadiums information;
- News;
- Services (alerts; buy contents);
- Ticker providing news headlines and live scores;
- Multimedia: sounds and animations;
- Internationalization support (multi-language);
- Easy integration with content providers (through XML / Web Services);
- Online/Offline Billing (Easy integration with any RTC engine and easy CDR customization);
- Clustered high-performance architecture.

**What are we looking for**

We are looking for companies which own soccer data/content and which are interested in a new and appealing channel to reach their clients. These companies may be Content Providers, Mobile Network Operators or any other interested party.

**Keywords**

- Content Provider
- Mobile Entertainment
- Mobile Service Provider

**Collaboration sought**

Joint Venture Agreement, Licence Agreement, Commercial Agreement

**Responsible**

Victor BATISTA

**Flash News - innovative news mobile application****What we offer**

Flash News is an innovative news mobile application. It is based on Flash Lite 2.0 and can be distributed in two different flavours:

- Executed directly from the mobile phone's browser (without installation on the device);
- Installed on the device as a Symbian application.

The main features of this product are:

- Rich and advanced graphical user interface which can be easily customized according to client needs;
- Slide show with news images and headlines;
- In-application interactive advertisement: advertisements are displayed on the slide show "disguised" as news. The user can request more information by inserting its MSISDN;
- News organized by categories;
- Easy integration with external sources of news through web services, RSS, ...

Flash News has been recently launched in production in Optimus, a Portuguese Mobile Network Operator. The application achieved huge success among Optimus clients.

**What are we looking for**

We are looking for any media company, mobile network operator, newspapers, magazines or other, looking for a new and appealing media to broadcast its news.

**Keywords**

- Content Provider
  - Mobile Entertainment
  - Mobile Service Provider
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**Collaboration sought**

Joint Venture Agreement, Licence Agreement, Commercial Agreement

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**Responsible**

Victor BATISTA

## PRIM'VISION

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Prim'Vision is a French Technology and Service Provider for Mobile Sponsor Rich Media Advertising in Prime Time. We provide the market with a secure platform with particular emphasis on trust and user experience, allowing: protection of user privacy, sponsoring of the terminal and of its usage, qualification of the user and personalization of the content.

### Technology Profiles

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#### Client-Server Trusted Technology for on-demand rich media mobile advertising.

##### What we offer

We provide a secure platform with particular emphasis on trust and user experience.

Added Values: Win-Win relationship, user's loyalty and receptiveness, maximization of the profit and ROI, Optimal targeting, maximize quality of contact.

Service Prim'Mobi : On mobile opt-in, respect of private life, sponsoring of communication over mobile, personalized and "a la carte".

Prim'Channel Technology : open platform, mobile centric, secure & under the user's control, emotional interface.

Key features: On-mobile opt-in - Privacy - Emotional MMI Interface (dialogue and strong relationship with the user, good rendering of rich media ads) - User sponsoring of user terminal and communications - Peer2Peer - Interstitial (capture the instant, open broadcast and off-portal advertising opportunities) - "4D" profiling - Market Intelligence Feedback Channel compliant with user anonymity - Geolocalization - Tool Kit - ROI (maximum quality of contact, control of revenue and low operat

##### What are we looking for

The company is looking for :

- Operators to deploy its technology and service on their network
- Industrial partners for mobile terminals with embedded security to integrate its technology
- Media Agencies and Brands to deploy its service
- Establish partnership in cellular chipset and with secure technology solution suppliers.

##### Keywords

- Electronics, Microelectronics
- Data Protection, Storage Technology, Cryptography, Data Security
- Content Provider
- Mobile Security
- Mobile Service Provider

##### Collaboration sought

Technical Co-operation, Joint Venture Agreement, Manufacturing Agreement, Licence Agreement, Commercial Agreement

##### Responsible

Mr Georges Maurel

## Proengsoft SL

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Proengsoft is a software factory specialized in the integration of peripheral devices into complex information system architectures. Proengsoft works for leading companies in the distribution, utilities, health and telecom.

### Technology Profiles

**mobile solutions in ehealth, telecare, utilities, m-government, retailers, banking, tourism**

#### What we offer

Proengsoft is focused on the development of innovative technological ideas and set up new businesses in order to commercialize them using mobile solutions.

Spanish markets in several areas: utilities, telecom operators, retailers, health, local and regional governments, banking.

#### What are we looking for

Proengsoft is looking for the following technologies:

- Bluetooth
- WiFi
- Zigbee
- GPRS/UMTS
- RFID
- BARCODE

Proengsoft is looking for new solutions in these industrial areas using these technologies.

#### Keywords

- Electronics, Microelectronics
- Network Security
- Data Protection, Storage Technology, Cryptography, Data Security
- Database Management, Data Mining
- Communications Protocols, Standards
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Electronic Commerce, Electronic Payment, Electronic Signature
- E-Learning
- Digital libraries and content
- Signal Processing (speech, sound, image)
- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
- IT Applications for Health
- IT Applications for Transport and Logistics
- ICT for Independent Living and Inclusion
- GIS Geographical Information Systems
- Content Provider
- Mobile Entertainment
- Mobile Security
- Mobile Service Provider
- Computer Games
- 3D Media

#### Collaboration sought

Research and development, Technical Co-operation, Joint Venture Agreement, Manufacturing Agreement, Licence Agreement, Commercial Agreement, FP7-ICT Project

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**Responsible**

Mr Miguel Tsuchiya Blasco

## PROMETEO INNOVATIONS

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**CEC, Polígono Vega de Arriba -  
33600 Mieres**

**Spain**

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**Fax**  
**E-Mail** migueljc@prometeoinnova.com



Prometeo Innovations is an R&D company that designs solutions for automotive industry. Our know-how is related with communications and electronics, making complete solutions (hardware and software), or turnkey designs, which may consists only in a hardware project, or may include the required libraries to control it with other software. We are also focused on HMI, considering how important a safe and easy interaction while driving is nowadays.

### Technology Profiles

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#### Embedded Electronic design for automotive

##### What we offer

PROMETEO INNOVATIONS is a Research & Development company that designs electronic solutions for automotive industry. The expertise of the company is related to embedded systems and communications applied to vehicles. We have experience working with any kind of system (based in MCUs, ARM or PC architecture), GSM/GPRS/UMTS modules, GPS and more on. We are also focused on HMI systems. We are specialized in multimodal HMI systems, to ensure the safest and fastest way of interaction between men and machines.

The company is divided in two business units:

- One is consumer-oriented, where we have a portfolio of our own designs. The main product is a platform that combines all devices that are usually installed in a car (such as GPS, radio, hands-free and more on)
- The other division is business-to-business oriented, and we made turn-key electronic designs to other companies using our expertise, applying technologies to any kind of vehicle (cars, taxis, trucks, etc.)

##### What are we looking for

The company is always tracking the market to be up to date in the newest devices to integrate them in our designs, in order to be able to make top quality offers to our clients. Specifically, we look for new devices and any kind of software related to automotive, embedded systems, electronics, communications and mobility.

PROMETEO is looking for new business opportunities in their fields of application that can add value to its designs, taking advantage of its previous expertise.

As a Research & Development company, we are permanently seeking for any kind of partner that may be interested in collaborating with us in the creation and design of new products. We would also work with any company that may want to form a consortium to start up a new project in order to apply for a new call of any Spanish and European R&D subvention.

##### Keywords

- Electronics, Microelectronics
- Communications Protocols, Standards
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Digital libraries and content
- Signal Processing (speech, sound, image)
- IT Applications for Transport and Logistics
- ICT for Independent Living and Inclusion
- Mobile Entertainment
- Mobile Security

##### Collaboration sought

Research and development, Technical Co-operation, Joint Venture Agreement, Commercial Agreement, FP7-ICT Project

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**Responsible**

M G

## Proxima Systems

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**Spain**

**Telephone** +34 983548145  
**Fax** +34 983548156  
**E-Mail** [emiliano@proximasystems.net](mailto:emiliano@proximasystems.net)



We are an engineering company specialising in Remote Monitoring and Control for industrial processes and renewable energy power plants.

We are based in Boecillo Technology Park - Valladolid (Spain)

We supply our customers with products to solve their needs for:

- Monitoring and remote control of industrial processes and renewable energy power plants.
- Building Automation
- Intelligent Video Surveillance over heterogeneous networks (GPRS, UMTS, Internet, Wireless..)

### Technology Profiles

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#### Proxima Systems. Remote Monitoring and Control

##### What we offer

1. Proxima Systems specializes in monitoring and control products and services that enable remote management of multiple processes from anywhere.
2. Our solutions are fully IP and integrate within a single product a number of features which typically require the installation of as many systems.
3. Typical applications include remote management of manufacturing or power plants and buildings. Saving superfluous travelling and labor while shortening response times.
4. The integration of the most common features required on process management within a single product simplifies installation and maintenance while saving money and training time.

##### What are we looking for

1. We are looking for companies in the industrial and energy sectors willing to optimize their processes' management in order to increase productivity and profitability.
2. Our solutions are ready and directly suitable for: solar power plants, hydroelectric power plants, wind farms, industrial processes or heavy machinery in general or buildings automation
3. The customer will have an active role defining its needs and approving the supplied solution.

##### Collaboration sought

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##### Responsible

Emiliano Muñoz Vicente

## Prylos

rue de Châteaudun 10  
75009 Paris

France

**Telephone** +33 1 47 03 61 80  
**Fax** +33 1 42 96 24 30  
**E-Mail** psivel@prylos.com



Prylos is the expert of mobile applications development.

On the B2B side Prylos provides Field Workforce applications for technicians, salesmen, drivers and deliverers. Prylos also packages solutions for Personal Services Providers and Market Research Institutes.

On the B2B2C market Prylos supports agencies, publishers, brands, medias and phone carriers in their complex mobile projects.

Main clients: Casino, IPSOS, SFR/Neuf Cegetel, Pages Jaunes, RATP, Sernam, SNCF, Ten, TNS Sofres...

### Technology Profiles

## Mobile professional applications

### What we offer

Prylos provides mobile solutions for the following markets:

- Y-Apps for Field Workforce Automation
- Y-Dom for Personal Services Providers
- Y-Study for Market Research Institutes

All these solutions allow to dematerialize paper processes and optimize data management/ground organisation for fleets of mobile workers.

In addition to its component based mobile embedded technology Prylos has developed a middleware architecture interfaced with customers' legacy back-office systems through a set of web services making it easy to deploy the mobile services.

Prylos robust and reliable solutions including features like video capture, QR codes decoding, Bluetooth connections with external barcode readers, GPS/CellID localization are already used by thousands of mobile workers.

Prylos's technology is portable on the main mobile platforms such as Blackberry, Symbian, WM, Android and iPhone.

We partner with the 3 French operators and handsets manufacturers such as RIM,

### What are we looking for

In order to maximize our growth potential, our delivery capabilities and to sustain our international development in 2009/2010, we are looking for:

- Subcontractors experienced in J2ME/J2EE, iPhone, Symbian, Windows Mobile development
- Technical co-operation (industrial partners, operators, component providers...)
- Business partners, distributors (marketing agencies, integrators addressing our targets in their local markets...) in the main European countries

In 2009, Prylos will target its R&D and marketing efforts to mobile customers loyalty. Thus we are actively looking for CRM, data mining, smartcard and NFC expertises.

### Keywords

- Mobile Entertainment
- Mobile Security
- Mobile Service Provider

**Collaboration sought**

Commercial Agreement, Licence Agreement, Joint Venture Agreement, Technical Co-operation

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**Responsible**

M. Pierre Sivel

## pulse Networks

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**Nolan Court 90**  
**L3R 4L9 Markham**

**Canada**

**Telephone**            **+44 7799 666836**  
**Fax**  
**E-Mail**                **peterd@pulsevoice.com**



pulse Networks is based near Toronto, and has been in business since 1996. Our solution portfolio encompasses our pulseINP Intelligent Network Platform, real time interconnect solutions and real time revenue assurance solutions. The pulseINP enables network migration and network consolidation, whilst offering a totally open service application platform, allowing custom applications to be easily written and deployed

### Technology Profiles

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#### Intelligent networking

##### What we offer

pulse specialise in Intelligent networking. We produce platforms and applications designed to -

- a) enable voice and data network operators to consolidate their networks, and migrate them over to NGN and/or IMS.
- b) provide OSS/BSS providers with a real time connection to the network, allowing them to deliver fully converged and innovative services
- c) enable carriers and network owners to make interconnect decisions in real time, and apply policy also in real time
- d) provide carriers and network owners with a real time revenue assurance capability, applying instantaneous solutions to be applied to fraudulent activity, loss making traffic etc

Our platforms and solutions can be applied to any type of wireless or fixed network, and we can connect to any type of switching device, including Class 4/5 switch, softswitch, media gateway, signalling transfer point, CSCF etc.

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##### What are we looking for

We're seeking direct customers, but we're also very interested in meeting with channel partners active in billing and revenue assurance, and MVNEs, or other companies offering services to MVNOs

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##### Keywords

- Network Technologies (Wireless, Wi-Fi, Bluetooth)
  - Mobile Security
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##### Collaboration sought

Commercial Agreement, Joint Venture Agreement

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##### Responsible

Mr Peter Dyer

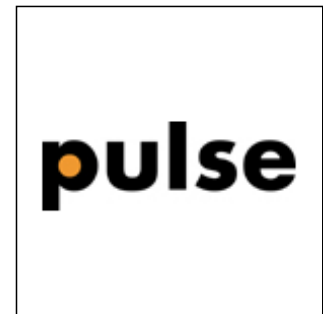
## Pulse Voice Inc.

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Nolan Court, Unit 1A 90  
L3R4L9 Markham

Canada

Telephone            **905-754-4160**  
Fax  
E-Mail                **robk@pulsevoice.com**



The pulse Service Delivery Portfolio provides Carriers and Service Providers the ability to deploy applications catered to addressing key issues in their business such as cost control, automation, new revenue and service creation, flexible integration and gateway capabilities for virtually any type of network and/or OSS/BSS.

The portfolio allows for real-time rating/charging, call/session control, flexible/definable policy at any level (call, customer, group, and others).

### Technology Profiles

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#### Real-Time Interconnect and Margin Assurance

##### What we offer

- Ability to reduce call routing costs in real-time
- Ability to control calls regardless of network type.
- Support for all types of networks (Wireless, Fixed, IMS, IP)
- Multi-Application capabilities, Prepaid, LNP, Intelligent Routing.

##### What are we looking for

We are looking for a partner that focusing on the telecommunications market, specifically focused on tier 2 and 3 carriers. This partner would be selling intelligent network solutions or systems integration and would be able to add our portfolio as a value add to what they are doing.

##### Keywords

- Communications Protocols, Standards
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Mobile Service Provider

##### Collaboration sought

Technical Co-operation, Joint Venture Agreement, Licence Agreement, Commercial Agreement

##### Responsible

Mr. Robert Khoury

## Pulsoft

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**3030-320 Coimbra**

**Portugal**

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**Fax** +351239791099  
**E-Mail** [contact@pulsoft.pt](mailto:contact@pulsoft.pt)

1. Geographical location: Coimbra, Portugal
2. Type of organization: service
3. General information: Global leader in different market segments, exporting products, applications and solutions which are recognized and implemented worldwide in the fields of electronics, software development, telemetry and control, applied to the areas of Environment, Energy, Oil & Gas, Building Management and Health.

### Technology Profiles

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## Finding Electronic Components Supplier/Manufacturer

### What we offer

Pulsoft is a global leader in different market segments such as: Remote Management for Utilities, including telemetry and remote metering solutions for gas, fuel, electricity and water. The products, solutions, and services offered by Pulsoft are based on its own technology and know-how in the fields of electronics, software development, telemetry and control.

### What are we looking for

Looking for a partner:

1. An industry partner
2. Industry Sector: Electronic Components
3. What tasks need to be performed by the partner? Manufacture/supply batteries & modems.

Pulsoft is constantly looking for strong technological partners for the permanent conception of innovative M2M products. Making part of this event, we have the main goal to find good components suppliers, such as Modems and Batteries suppliers. These components will be integrated in wireless modules, so that we can use them in the areas of application mentioned before!

### Keywords

- Electronics, Microelectronics
- Communications Protocols, Standards
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Signal Processing (speech, sound, image)
- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
- IT Applications for Health
- IT Applications for Transport and Logistics

### Collaboration sought

Research and development, Technical Co-operation, Joint Venture Agreement, Manufacturing Agreement, Licence Agreement, Commercial Agreement, FP7-ICT Project

### Responsible

Mr. Paulo Santos

## Finding telecommunication services suppliers for telemetry solutions

### What we offer

Pulsoft is a global leader in different market segments such as: Remote Management for Utilities, including telemetry and remote metering solutions for gas, fuel, electricity and water. The products, solutions, and services offered by Pulsoft are based on its own technology and know-how in the fields of electronics, software development, telemetry and control.

**What are we looking for**

Pulsoft intends to find partners who will help our company promote a quality service! More specifically, we intend to find telecommunication services providers, advantageous in this type of M2M application.

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**Collaboration sought****Responsible**

Mr. Paulo Santos



## Qasara Ltd.

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**Harston Mill, Harston -  
CB22 7GG Cambridge**

**United Kingdom**

**Telephone** +44 1223 875 180  
**Fax** +44 1223 875 180  
**E-Mail** admin@qasara.com



Qasara is an LTE technology research and development company. Qasara is developing modem technology for low power, low cost, 4G LTE devices.

Qasara's LTE technology supports both TDD mode (for the Chinese market), and FDD mode (for the European, North American and Japanese markets).

Qasara has successfully demonstrated our fully operational LTE protocol stack inter-operating against a third party tester. Qasara supplies a complete LTE Protocol Stack for use in consumer devices and a "Virtual LTE Mobile" for infrastructure protocol test and verification.

Qasara is seeking discussions with operators, infrastructure manufacturers and product manufacturers to support the rapid development of 4G LTE networks and consumer products for the world-wide market.

### Technology Profiles

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#### LTE Wireless Technology

##### What we offer

Qasara is an LTE technology research and development company. Qasara is developing modem technology for low power, low cost, 4G LTE devices.

Qasara's LTE technology supports both TDD mode (for the Chinese market), and FDD mode (for the European, North American and Japanese markets).

Qasara has successfully demonstrated our fully operational LTE protocol stack inter-operating against a third party tester. Qasara supplies a complete LTE Protocol Stack for use in consumer devices and a "Virtual LTE Mobile" for infrastructure protocol test and verification.

##### What are we looking for

Qasara is seeking discussions with operators, infrastructure manufacturers and product manufacturers to support the rapid development of 4G LTE networks and consumer products for the world-wide market.

##### Keywords

- Electronics, Microelectronics
- Communications Protocols, Standards
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Signal Processing (speech, sound, image)
- Mobile Entertainment
- Mobile Security

##### Collaboration sought

FP7-ICT Project, Licence Agreement

##### Responsible

Mr Paul Hanlon

#### LTE Protocol Stack

**What we offer**

LTE Protocol Stack for System Verification and Inter-operability testing

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**What are we looking for**

Partners for LTE Protocol Stack verification and inter-operability testing

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**Keywords**

- Electronics, Microelectronics
  - Communications Protocols, Standards
  - Network Technologies (Wireless, Wi-Fi, Bluetooth)
- 

**Collaboration sought**

Technical Co-operation, Research and development

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**Responsible**

Rob Meades

**LTE Technology - Joint Venture****What we offer**

LTE software and hardware modem technology for semiconductor devices and for consumer products.

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**What are we looking for**

JV partners for LTE wireless modem and for LTE product development. Partners may be semiconductor companies wishing to develop wireless modem devices for the LTE market or product manufacturers developing LTE products for the consumer market.

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**Keywords**

- Electronics, Microelectronics
  - Communications Protocols, Standards
  - Network Technologies (Wireless, Wi-Fi, Bluetooth)
  - Signal Processing (speech, sound, image)
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**Collaboration sought**

Commercial Agreement, Joint Venture Agreement

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**Responsible**

Michael Barkway

## QOS DESIGN

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**Ave Marcel Doret 6**  
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**France**

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**Fax**  
**E-Mail**                 **jmgarcia@qosdesign.com**



QoS Design is an innovative company with the following scope:

QoS Simulation, Planning, Optimization & Design of Large Scale Telecommunication Networks. QoS Design develops and sells a consistent software suite for network modelling, simulation and planning, called NEST (Network Engineering and Simulation Tool).

NEST currently comprised of several products :

NEST Telephony, NEST IP-MPLS, and four plugins : NEST Mobile, NEST Designer, NEST VPN, NEST Traffic Simulator.

### Technology Profiles

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#### Traffic Modeling and optimisation algorithms

##### What we offer

Our Company has a strong partnership with LAAS-CNRS research lab, with more than 20 years experience on stochastic Traffic Modeling and optimisation algorithms for large scale telecom networks.

We provide valuable tools for :

1. Network architecture design
2. Network capacity planning
3. MPLS Engineering
4. Routing Protocol optimisation
5. Multimedia Traffic simulation for very large scale IP networks
6. Optimal VPN (L2, L3) Design.

##### What are we looking for

We are looking for :

- 1) Research lab partnership in stochastic Modeling and network design.
- 2) Distribution agreement
- 3) Agreements with integrators
- 4) Collaborative projects with telcos

##### Keywords

- Communications Protocols, Standards
- Network Technologies (Wireless, Wi-Fi, Bluetooth)

##### Collaboration sought

FP7-ICT Project, Commercial Agreement, Licence Agreement, Research and development

##### Responsible

Dr Jean-Marie GARCIA

## Quality Home Service SL

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Rambla del Celler 117  
08172 Sant Cugat del Vallès

Catalonia

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**Fax** 935895077  
**E-Mail** a.gallart@qhs.es

QHS is a dynamic business focused on innovative technologies and services for the construction and facility management industry

QHS has different R&D projects in collaboration mainly with the University of Burgos to find new standards for quality of living enabled by new telecom and information technologies.

### Technology Profiles

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#### Innovative technologies and services management industry

##### What we offer

Development of innovative technological ideas and set up new businesses in order to commercialize.

We offer the possibility to introduce value added through technology in the construction business in Spain. Being present in both rehab for new uses to current facilities, and being involved in new construction, we add a new perspective on office and living quality and services. R&D projects and pilot implementation help us define new solutions for the overall market or specialised ones (residences, sports, health...)

##### What are we looking for

We are looking for solutions for companies interested in introducing new mobility paradigms in building in Spain. As some examples: technological solutions for indoor localization, work safety, tech to help adjust apartments to telehealth and remote monitoring for the elderly, chronic illnesses and disabilities.

We are looking for Partners - industry, distributor and research

##### Keywords

- Electronics, Microelectronics
- Network Security
- Data Protection, Storage Technology, Cryptography, Data Security
- Database Management, Data Mining
- Communications Protocols, Standards
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Electronic Commerce, Electronic Payment, Electronic Signature
- E-Learning
- Digital libraries and content
- Signal Processing (speech, sound, image)
- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
- IT Applications for Health
- IT Applications for Transport and Logistics
- ICT for Independent Living and Inclusion
- GIS Geographical Information Systems
- Content Provider
- Mobile Entertainment
- Mobile Security
- Mobile Service Provider
- Computer Games
- 3D Media

##### Collaboration sought

FP7-ICT Project, Commercial Agreement, Licence Agreement, Manufacturing Agreement, Joint Venture Agreement, Technical Co-operation, Research and development

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**Responsible**

Mr Federico De Gispert Boix

## Quebec Office

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**08037 Barcelona**

**Catalonia**

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**Fax**                **93476 47 74**  
**E-Mail**            **alfons.calderon@mri.gouv.qc.ca**



The Quebec Government Office at Barcelona helps ITC companies from Quebec looking for partners in Spain and European companies aiming at investing in Quebec as an advantageous gateway to the North American market.

### Technology Profiles

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## Investment & partnership opportunities in Quebec

### What we offer

Quebec as a competitive gateway to the North American market: Investment opportunities in ITC specially, but not only, in the fields of multimedia, gaming, content development, telecommunications. Some advantages: location, suppliers, R&D facilities, access to venture capital, tax incentives.

### What are we looking for

We are looking for two types of companies:

a) European companies aiming at investing in Quebec (e.g. setting up a new lab, plant, studio or office) or which want to consider Quebec for some of its R&D activities. Examples of successful specific sectors: multimedia, video-games, software developers, visual effects, animation, 3-D, digital art.

b) Spanish companies able to acquire contents from Quebec or to distributing Quebec products into the Spanish market.

### Keywords

- Network Security
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Signal Processing (speech, sound, image)
- GIS Geographical Information Systems
- Content Provider
- Mobile Entertainment
- Mobile Service Provider
- Computer Games
- 3D Media

### Collaboration sought

Commercial Agreement, Licence Agreement, Manufacturing Agreement, Joint Venture Agreement, Technical Co-operation, Research and development

### Responsible

Mr. Alfons Calderon

## REGENERIS ENVIRONMENTAL SERVICES (Europe)

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75009 Paris

France

Telephone +33 6 60 57 63 40  
Fax  
E-Mail [jll@regenersisplc.com](mailto:jll@regenersisplc.com)



The company is based in the North of France (Lille). It provides remarketing solutions for second hand phones on line with the environmental constraints. It centralises up to 100 000 mobile phones per month from Europe and resell them all over the world.

### Technology Profiles

#### 2nd hand mobile phone provider

##### What we offer

We are destock solution for all European mobile phone stock.

We provide second hand mobile phones from various grade (parts, used, 14 days, new...). We have competitive price and can provide large volume.

##### What are we looking for

We are looking for :

- \* low cost mobile phone parts and batteries
- \* provider of test solutions
- \* low cost repair solutions
- \* low cost repair centers
- \* wholeseller, distributor, broker... of second hand phones in African or Asian countries

##### Keywords

- Electronics, Microelectronics
- Electronic Commerce, Electronic Payment, Electronic Signature

##### Collaboration sought

Commercial Agreement

##### Responsible

Jean-Lionel LACCOURREYE

#### Dematerialized Mobile phone solution distributor

##### What we offer

We collect mobile phones in up to 5000 collection points in Europe. Most of them are mobile phones point of sell. They use our specific extranet in order to collect and send back the phones. We want to propose our customers other dematerialised services in our Extranet.

##### What are we looking for

We are looking for:

- \* new services to provide to our customers (up to 5000 mobile phones point of sell all over Europe) via our Extranet such as memory erase, memory storage, repair diagnostics...
- \* solution providers for such new services

We would like to use our Extranet to propose a bundle of IT solutions

##### Keywords

- Data Protection, Storage Technology, Cryptography, Data Security
  - Mobile Service Provider
- 

**Collaboration sought**

Technical Co-operation, Commercial Agreement

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**Responsible**

Jean-Lionel LACCOURREYE



## Regio/Reach-U

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**Riia 24**  
**51010 Tartu**

**Estonia**

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**Fax**  
**E-Mail**                 **regio@regio.ee**

Reach-U develops and integrates location-based services' middleware and applications. Reach-U has developed and obtained experience for more than 15 years in GIS software and LBS applications.

Reach-U unique professional expertise and experience is in arranging and integrating LBS and GIS software with digital map content.

Reach-U has implemented own LBS software solution worldwide in various countries in Europe, Asia, Africa and Central and South America.

### Technology Profiles

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#### Location based services applications

##### What we offer

Reach-U develops and integrates location-based services' middleware and applications.

Reach-U professional expertise and experience is in developing and integrating LBS and GIS software with digital map content. Reach-U uniqueness is in an expertise of combining LBS software application with the digital map content effectively. Our full scope LBS solution enables efficient and fast deployment due to smart integration of LBS middleware, applications and GIS content.

As GIS experts in acquisition and processing of GIS content Reach-U LBS solution enables effective usage of 3rd party digital maps for the LBS applications' based services.

##### What are we looking for

Reach-U is looking for various business partners in the following areas:

1. location based services' applications development;
2. client - specific integrated hardware and software developments in LBS area
3. mobile marketing applications and partnership.

Reach-U likely suitable partner would be:

1. a service company (f.e. mobile operator)
2. a research organisation with need of GIS and LBS software expertise
3. a content provider in interest to collaborate in the area of mobile marketing.

##### Keywords

- IT Applications for Transport and Logistics
- GIS Geographical Information Systems

##### Collaboration sought

Commercial Agreement

##### Responsible

Mr Henry Aljand

#### GIS software and map data processing

##### What we offer

Reach-U uses its proprietary GIS Engine for effective handling of map data from various map data providers worldwide. Reach-U map server can interact with external map servers on a per request basis to act as "clearinghouse" for seamless content handling for location based services.

**What are we looking for**

Reach-U is looking for the following collaboration.

1. LBS and other map content based service providers.
  2. GIS companies with regional map expertise for emerging and developing markets.
  3. LBS application and software developers with need for GIS expertise.
- 

**Keywords**

- GIS Geographical Information Systems
- 

**Collaboration sought**

Commercial Agreement

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**Responsible**

Mr Henry Aljand

## Rigel

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28046 Madrid

Spain

**Telephone** +34913531564  
**Fax** +34913596179  
**E-Mail** lalcantara@rigelmsp.com



Rigel, based in Madrid, enables innovative services through exploitation of both cellular and short-range wireless technologies (Bluetooth, WiFi), applying both traditional and new protocols (incl. SIP/IMS). We develop software systems ranging from embedded clients in devices (Symbian, WM, J2ME, Linux, etc) to distributed computing infrastructures.

Products include:

Movipolis: Platform for Ambient Intelligence (e.g. urban tourist guide)  
Blueland: Personalized, networked proximity marketing

### Technology Profiles

#### Movipolis: Ambient Intelligence platform. E.g.: mobile tourist guide

##### What we offer

"Movipolis" is an 'ambient-intelligence' platform for provision of interactive, context-aware, multi-media services through both Bluetooth and 2.5G/3G channels.

It is primarily designed as a complete mobile tourist service that guides users in town intelligently and interacts with them.

Major advantages:

- Proactive: It actually calls the users when necessary
- Intelligent: It adapts to each user's context and past records, according to rules
- Interactive: Web-like bi-directional navigation over Bluetooth and cellular
- Multimedia: Messages are web-like pages, including links
- Statistics: The server collects all circumstances and user behaviour
- Infrastructure: Two communication channels: Bluetooth (using active gateways) and cellular (as back-up)

Rigel provides both software sub-systems (server, gateway, terminal) and hardware (different versions of Bluetooth gateways). Terminal availability: currently Symbian and Windows Mobile and very soon Java version.

##### What are we looking for

There are many potential areas of application of "Movipolis". Some examples:

- Tourist guide in urban areas and/or inside buildings (e.g. museums). Potential users: city councils, tourism boards, etc.
- Interactive proximity marketing in streets, commercial centres, etc. Potential users: advertising companies, franchising networks, commercial centres, etc.
- Interpretation of the environment for sensory impaired (e.g. blind people)

We look for partners that could be interested in becoming distributors of the platform. The partner would identify potential customers of the product in its business area (geographical, sector, etc.) and help deploy the solution in each case.

We are also interested in collaboration with partners (technological or users) for launching R&D projects that would either progress the capabilities of our platform or integrate it into greater systems.

The partners could be companies of any size with links (technical, commercial) to any target group.

##### Keywords

- Communications Protocols, Standards
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- ICT for Independent Living and Inclusion
- Mobile Entertainment

##### Collaboration sought

Research and development, Technical Co-operation, Joint Venture Agreement, Manufacturing Agreement, Licence Agreement, Commercial Agreement, FP7-ICT Project

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**Responsible**

Mr Luis Alcantara

**Blueland (proximity marketing)****What we offer**

Blueland is a product in the world of proximity marketing that, unlike other existing solutions, ensures the sending of personalized messages to each recipient according to his or her circumstances. Blueland is aware of the context of each user, both present and past, because all Bluetooth zones that the user goes through make up a network and communicate to a central computer that controls them. This server is in charge of making decisions and choosing the messages that must be sent to each person. Blueland keeps records of all information about every user: where they have been and at what time, the route they have followed, the exact time spent on each of the Bluetooth areas. Therefore, Blueland allows you analyze a great amount of data about users to continually redesign the contents that are sent and the rules configured in the server. This way, the organisation has a better understanding of the behaviour of its clients and can adapt its services and products to their needs.

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**What are we looking for**

The basic application of "Blueland" is the deployment of Bluetooth proximity marketing networks in geographical areas for products or services promotion through direct advertising in mobile phones.

Some examples user cases include:

- Shopping centres
- Commercial streets
- Public buildings
- Transport areas: airports, train stations, underground stations, bus stops, etc.

Rigel is looking for partners that could be interested in becoming distributors of the platform. The partner would identify potential customers of the product in its business area (geographical, sector, etc.) and help deploy the solution in each case.

We are also interested in collaboration with partners (technological or users) for launching R&D projects that would either progress the capabilities of our platform or integrate it into greater systems.

The partners could be companies of any size with links (technical, commercial) to any target group.

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**Keywords**

- Electronics, Microelectronics
  - Database Management, Data Mining
  - Communications Protocols, Standards
  - Network Technologies (Wireless, Wi-Fi, Bluetooth)
  - GIS Geographical Information Systems
  - Mobile Entertainment
- 

**Collaboration sought**

FP7-ICT Project, Commercial Agreement, Licence Agreement, Manufacturing Agreement, Joint Venture Agreement, Technical Co-operation, Research and development

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**Responsible**

Mr Luis Alcantara

## Ripple Motion

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**Bd Marcel Paul, Exapole Bât G 275**  
**44821 Saint Herblain Cedex**

**France**

**Telephone** +33 240 63 79 51  
**Fax** +33 957 58 44 83  
**E-Mail** pierre.auclair@ripplemotion.fr



Ripple Motion is a French company dedicated to software for mobile platforms. We develop both mobile and server side using Agile methods since day one. We are leaders in iPhone applications on the french market.

### Technology Profiles

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#### iPhone and mobile devices development

##### What we offer

Ripple Motion offers a proven know how in iPhone technology as well as in server side architecture.

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##### What are we looking for

We are looking for business opportunities such as white make development and hardware partnership.

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##### Keywords

- Database Management, Data Mining
  - Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
  - Content Provider
  - Mobile Service Provider
- 

##### Collaboration sought

Technical Co-operation

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##### Responsible

Mr Pierre AUCLAIR

## Sadiel

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**Isaac Newton 3**  
**Sevilla**

**Spain**

**Telephone**            **955043600**  
**Fax**  
**E-Mail**                **comunicacion@sadiel.es**



SADIEL groups its solutions into five large vertical markets: Public Administrations, Financial Services, Industry and Services and Telecoms and the Media. The Company's strategy is based upon offering solutions with a high level of innovation. These products are backed by SADIEL's in-depth knowledge of advanced technologies such as Applications Outsourcing, Decision-making Support Systems Virtual Assistants, Bidimensional Codes and ECM and Search Engine Systems.

### Technology Profiles

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#### Multichannel and multidevice Platform Services

##### What we offer

Smart Sadiel for the mobility is clear, consolidated by means of the creation of a project line of I+D+i dedicated to the development of advanced solutions of mobility, which allow to the organizations to take advantage of the benefits of the mobile channel so much in his operative hospitalizes like in the offer his clients.

We can mention several projects, among which the developed ones are under the platform Minerva, since they are the use of digital certificates in mobile devices (MOZART), the platform integrated for the unfolding of services and mobile contents (ENFOCA and ENFOCA2) and the applications for mobile devices of last generation (SAMOA).

##### What are we looking for

Telcos, logistic, Health, eGovernment, contents

##### Keywords

- Electronic Commerce, Electronic Payment, Electronic Signature
- E-Learning
- IT Applications for Health
- IT Applications for Transport and Logistics
- ICT for Independent Living and Inclusion
- Mobile Security
- Mobile Service Provider

##### Collaboration sought

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##### Responsible

Sr Manuel Cardona

## Sagarmatha

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Hasharon Road 12  
44271 Kfar Saba

Israel

Telephone +972 9 7445410  
Fax +972 9 7445411  
E-Mail baruchc@sag121.com



Sagarmatha's solution enables telecom operators to maximize the marketing impact of the services offers & price plans proposed on a personalized basis to each customer, either post paid or prepaid, based on historic data, customer behavior modeling and prediction and previous purchase experience.

Sagarmatha is an Israeli company and is making use of its sophisticated proprietary Data Mining engine and AI techniques to uncover hidden behavior patterns and profit potential for its customers.

### Technology Profiles

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#### Personalization solutions for telecom providers

##### What we offer

Sagarmatha's expertise is in Data Mining applications for personalization of offers in the retail and telecom fields. The core technology is a sophisticated Data Mining engine that enables personal matching of marketing offers for telecom subscribers, prepaid or postpaid, in a simple and coherent manner, in order to increase loyalty and profitability. An additional application of the core technology is in enabling personal matching of MobileAds with the purpose of increasing the response rate and relevance to subscribers. With more than 10 years of experience and a record of 4 Billion personalized offers per year (retail and telecom), Sagarmatha is a perfect partner for Telecom Operators, System Integrators, Solution Providers and deliverers of Billing, OSS and CRM solutions for the telecom industry.

##### What are we looking for

Sagarmatha is looking for local partners in European countries, with a proven record of doing business with the Service Providers (with emphasis on cellular). Those partners shall help in marketing the personalization solutions, mostly during the customization and integration with existing IT systems stage and be the interface to the service provider during the implementation stage and the post sale period. The solution can be provided as well as an on going service, and as a joint offering of Sagarmatha and its local partner. Potential partners with presence in more than one country are welcome to contact us as well.

##### Keywords

- Database Management, Data Mining

##### Collaboration sought

Technical Co-operation, Commercial Agreement

##### Responsible

Mr. Noam Ron

## Sagarmatha

---

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Israel

**Telephone** +972 9 7445410 ext151  
**Fax** +972 9 7445411  
**E-Mail** baruchc@sag121.com



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### Technology Profiles

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##### Keywords

- Database Management, Data Mining

##### Collaboration sought

Technical Co-operation, Commercial Agreement

##### Responsible

Mr. Baruch Cohen



## Saguna Networks Ltd

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Leshem St. 1  
Kiryat Gat

Israel

Telephone +972-4-8212777

Fax

E-Mail [lior@saguna.net](mailto:lior@saguna.net)



Saguna Networks Ltd, a VC-backed company operating out of Isreal, was founded in 2008, is developing a technology that enables, for the first time, a viable business model for delivery of high quality, rich content over mobile networks to the masses. Saguna's mobile Content Delivery Network (CDN) solution enables five-fold cost reduction for content delivery over the mobile network, while creating a new standard in user experience and service delivery.

### Technology Profiles

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#### Saguna networks - MobileCDN

##### What we offer

Saguna MobileCDN solution includes multiple routing nodes which are located within the MobileNetwork (RAN & Core). The nodes performing routing decisions which are based on the type of data/content flowing in the network, thus adding "Content Awareness" into the network. The system classifies and identifies content currently being streamed through the network and presents the ability to eliminate redundant traffic for Live content as well as for On Demand content. In the case of YouTube, for example, most people consume the same content, yet this identical content is re-streamed over the mobile network for each of the viewing sessions. The CODS system "remembers" the trace of the content that has passed through the network and can regenerate the identical content for each user from the closest point to the user. Saguna's solution is totally transparent to the network transport layer, the network service layer and the terminal devices, operating as a silent agent within the ne

##### What are we looking for

Looking to partner with mobile service providers,who are currently providing rich content to mobile subscribes.

Saguna would like to have the opportunity to closely work with a mobile network operator on its ground breaking Content Delivery Network solution. The partner will enjoy the exposure to an extremely new technology including the ability to drive it to best fit its networks demands as well as other business advantages.

##### Keywords

- Network Technologies (Wireless, Wi-Fi, Bluetooth)

##### Collaboration sought

Commercial Agreement, Technical Co-operation, Research and development

##### Responsible

Mr Lior Fite

## Samdale

---

**West Station Business 7a**  
**CM9 6FF Maldon**

**United Kingdom**

**Telephone**            **+34 685 189 914**  
**Fax**  
**E-Mail**                **markusbrandau@samdale.com**



Samdale is a UK based provider of innovative products and services to Public Safety Communications System operators and users worldwide since 1987. The main focus lies on Network optimization's and specialized development. Samdale is part of one of the largest IT & Engineering groups in Spain, Dominion SA headquartered in Madrid with annual sales in excess of €400M and backed by a team of more than 1,500 Professionals around the world.

### Technology Profiles

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#### Samdale – The TETRA Experts - QoS Solutions-

##### What we offer

Samdale offers:

- Consultancy for mobile networks
- RF Propagation (Surveys with our Tools & Systems for TETRA)
- Coverage & Performance Validation
- Mobile Network Optimisation
- TETRA Network Testing Equipment & Systems
- TETRA Application development (Virtual Console, Covert Radio Tool...)
- Equipment Supply
- TETRA Training
- TETRA Support

We have developed a range of software and hardware solutions to measure and monitor mobile networks. We have a unique position in the TETRA market supplying a independent monitoring and measurement solution.

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##### What are we looking for

For our development Projects we are looking for:

- Indoor positioning
- Portable Professional PC´s
- Maps
- SQL Software Solutions
- PESQ measurements Systems
- PCB Boards, embedded PC's
- RF Parts

To expand our business we are looking for:

- Users that have a TETRA Network
- Partners that service TETRA Networks and infrastructure
- TETRA Manufacturer

Manufactures of mobile devices to migrate our measurement solutions with to develop new markets (DMR, Apco 25, TEDS).

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##### Keywords

- Electronics, Microelectronics
  - Network Security
  - Communications Protocols, Standards
  - Network Technologies (Wireless, Wi-Fi, Bluetooth)
  - Signal Processing (speech, sound, image)
  - Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
  - GIS Geographical Information Systems
  - Mobile Service Provider
-

**Collaboration sought**

Research and development, Technical Co-operation, Joint Venture Agreement, Manufacturing Agreement, Commercial Agreement

---

**Responsible**

Markus Brandau

## SANDETEL

**Avda Isaac Newton 4**  
**41092 Sevilla**

**Spain**

**Telephone**            **955039636**  
**Fax**  
**E-Mail**                 **ovidio.gonzalez@juntadeandalucia.es**



SANDETEL (Andalusian Society for the Telecommunications Development ) is a public body of the Andalusian Regional Government.

### Technology Profiles

## Invest Opportunities in Andalusia

### What we offer

SANDETEL (Andalusian Society for the Telecommunications Development ) is a publicly owned company of the Andalusian Regional Government. The Regional Ministry of Innovation, Science and Enterprise in its effort to boost the information and knowledge society and the advance of the Andalusian ICT Sector relies on SANDETEL to fulfill the following strategic objectives:

- \* To help Andalusian Government and other public administrations in projects related to Information technology and communications (ICT) society.
- \* To promote competitiveness in the Andalusian ICT Sector.
- \* To support information technology adoption by other Andalusian industrial sectors.
- \* To support ICT companies in Andalusia: sector analysis, product/services, competitiveness support.
- \* To create/attract opportunities for the Andalusian ICT sector.
- \* To create specialized programs for technological sectors

### What are we looking for

SANDETEL contributes also to the economic development of Andalusia fostering new foreign ICT investments in Andalusia. As a publicly owned company, SANDETEL assumes a position of neutral facilitator, always respecting the freedom of market, avoiding taking part in the relations between the main players and the SME. Additionally we organize with ICT multinationals joint plans of mutual approach to the ICT industry in Andalusia with two main objectives:

- \* To generate business for both parts (multinational and ICT sector in Andalusia) in the global markets that characterize this sector.
- \* To impregnate the ICT Sector in Andalusia of the excellent practices of business that can characterize the leaders of this sector and at the same time to easy the contacts between the multinationals and the SME.

SANDETEL organizes annually several Business Forums in Andalusia focused on the ICT sector to promote the establishment of alliances and bring together offer and demand.

### Keywords

- Electronics, Microelectronics
- Network Security
- Data Protection, Storage Technology, Cryptography, Data Security
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Electronic Commerce, Electronic Payment, Electronic Signature
- E-Learning
- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
- IT Applications for Health
- IT Applications for Transport and Logistics
- ICT for Independent Living and Inclusion
- Mobile Service Provider

### Collaboration sought

Research and development, Technical Co-operation, FP7-ICT Project

**Responsible**

Mr Ovidio González

## Sandetel, S.A.

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Spain

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**E-Mail** antonio.oliveros@juntadeandalucia.es



SANDETEL (Andalusian Society for the Telecommunications Development ) is a public body of the Andalusian Regional Government.

### Technology Profiles

## Information Society Projects

### What we offer

SANDETEL (Andalusian Society for the Telecommunications Development ) is a publicly owned company of the Andalusian Regional Government. The Regional Ministry of Innovation, Science and Enterprise in its effort to boost the information and knowledge society and the advance of the Andalusian ICT Sector relies on SANDETEL to fulfill the following strategic objectives:

- \* To help Andalusian Government and other public administrations in projects related to Information technology and communications (ICT) society.
- \* To promote competitiveness in the Andalusian ICT Sector.
- \* To support information technology adoption by other Andalusian industrial sectors.
- \* To support ICT companies in Andalusia: sector analysis, product/services, competitiveness support.
- \* To create/attract opportunities for the Andalusian ICT sector.
- \* To create specialized programs for technological sectors.

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- Electronics, Microelectronics
- Network Security
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- Network Technologies (Wireless, Wi-Fi, Bluetooth)
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- E-Learning
- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
- IT Applications for Health
- IT Applications for Transport and Logistics
- ICT for Independent Living and Inclusion
- Mobile Service Provider

### Collaboration sought

FP7-ICT Project, Technical Co-operation, Research and development

**Responsible**

Mr. Antonio Oliveros

## SAS, LDA

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RUA DUQUE DE BRAGANÇA 1A RC DTO  
6300 703 GUARDA

Portugal

Telephone            271222301  
Fax  
E-Mail                COMERCIAL@SAS.PT



1. PORTUGUESE COMPANY
  2. SMALL BUSINESS COMPANY, FOCUS ON SERVICES AND IT SOLUTIONS
  3. SAS was created in 1992 with the purpose of being a great computer services provider company in which the main goals are Innovation and Quality of Service.
- We have to offer a wide variety of computer-based solutions, from simple personal computers or printers, to LANs and Technical support in Hardware and software.
- Our main products are:GCI 21,VIRTUAL CEO,Multimedia Kiosks.

### Technology Profiles

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## KIOSKS, MOBILITY, SOFTWARE

### What we offer

WE ARE A MULTIMEDIA KIOSK PRODUCER.  
WE HAVE A VERY STRONG FOCUS IN WIFI, WIMAX AND MOBILITY SYSTEMS.  
WE HAVE SOME NEWS SOME SOFTWARE LIKE VIRTUAL CEO AND AUTOMATIC DEBT COLECTOR, BASED IN A NEW FORM OF APPROACH TO THE SOFTWARE VISION.

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### What are we looking for

PARTNERSHIP  
JOINTVENTURE  
MOBILE COMUNICATIONS, INFRASTRUCTURE.  
MOBILE OPERATORS  
EUROPE, ASIA, AMERICA AND AFRICA.  
ANY KIND OF TECHNOLOGY TRANSFER OR PARTNERSHIP TO DO BUSINESS OR DEVELOPMENT.

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### Keywords

- Network Security
  - Data Protection, Storage Technology, Cryptography, Data Security
  - Database Management, Data Mining
  - Network Technologies (Wireless, Wi-Fi, Bluetooth)
  - Electronic Commerce, Electronic Payment, Electronic Signature
  - E-Learning
  - Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
  - Mobile Entertainment
  - Mobile Security
  - Mobile Service Provider
- 

### Collaboration sought

FP7-ICT Project, Commercial Agreement, Licence Agreement, Joint Venture Agreement, Technical Co-operation, Research and development

---

### Responsible

SALVADOR LOURENÇO



## Scottish Enterprise

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**5 Atlantic Quay, 150 Broomielaw -  
G2 8LU Glasgow**

**United Kingdom**

**Telephone**            **+44 (0)141 248 2700**  
**Fax**  
**E-Mail**                **lucy.black@scotent.co.uk**



The Enterprise Europe Scotland team at Scottish Enterprise is geared to help Scottish businesses innovate and access European markets. Our team of specialists help companies identify innovative technology from Europe, develop new products and services and exploit their ideas. We also help companies promote their products and services in Europe and provide the business information and contacts they need to find the best route to market.

## SDS

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### Spain



The software factory Sadiel Desarrollo of Systems (SDS) started his activities in 2007 at the Technological Park TecnoBahía in Cádiz. SDS creation is framed in Sadiel's Strategic Plan 2007-2010 to increase Sadiel's productivity and profitability.

SDS's aim is to promote services of software engineering based on the knowledge management and the use of tools and methodologies to maximize the productivity and quality in the whole cycle of life of the systems of information.

SDS offers its services for several clients projects: Catalunya's Regional Government, Andalusian Agency of the Energy, Endesa and Telefonica.

### Technology Profiles

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#### Multichannel and multidevice Platform Services

##### What we offer

The objective of SDS is to promote software engineering services. These are based on the management of knowledge and usage of the latest methodologies and tools in order to achieve the highest productivity and quality throughout the whole process of the information systems.

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##### What are we looking for

Telcos, Utilities, logistic, Health, eGovernment, contents

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##### Keywords

- Electronics, Microelectronics
  - E-Learning
  - IT Applications for Health
  - IT Applications for Transport and Logistics
  - ICT for Independent Living and Inclusion
  - Mobile Security
  - Mobile Service Provider
- 

##### Collaboration sought

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##### Responsible

Mr. Tomás Velasco González

## Secured Zones Technologies Ltd.

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4 Shenkar Street, Herzeliya Pituach , Israel 46733 4  
46733 Herzeliya Pituach

Israel

**Telephone** 972-9 -957 25 75  
**Fax**  
**E-Mail** refaeli@WebHousePlus.com

SecuredZones accelerates the development and testing of high performance content-aware network equipment with fast, accurate, responsive, and easy-to-use performance and security testing tools.

The idea for SecuredZones came to the company founders during their time as network equipment developers, when they tested hardware before it was ready for primetime and realized they could never be sure of how our products would perform in the real world...what was their "breaking point". SecuredZones decided to build the best, most powerful testing systems themselves. As testing moves up the stack from Layer 2 to Layer 7, from R&D to QA, testing needs to be prepared for more dynamic network and application conditions. SecuredZones offers the first network equipment testing solution to generate 15 million simultaneous TCP sessions, 1.5 million TCP/IP sessions per second, 10+ Gigabits per second of Layer 4-7 traffic and 80 Gigabits per second of Layer 2-3 traffic all in a 4 rack unit footprint.

### Technology Profiles

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## SecuredZones - End 2 End Information Security Professional Services & Solutions

### What we offer

The idea for SecuredZones came to the company founders during their time as network equipment developers, when they tested hardware before it was ready for primetime and realized they could never be sure of how our products would perform in the real world...what was their "breaking point". SecuredZones decided to build the best, most powerful testing systems themselves. As testing moves up the stack from Layer 2 to Layer 7, from R&D to QA, testing needs to be prepared for more dynamic network and application conditions. SecuredZones offers the first network equipment testing solution to generate 15 million simultaneous TCP sessions, 1.5 million TCP/IP sessions per second, 10+ Gigabits per second of Layer 4-7 traffic and 80 Gigabits per second of Layer 2-3 traffic all in a 4 rack unit footprint.

or Description of the Research Project (project type, status, call references, research areas, work programme, topic, project description, partners already involved, project budget, bud

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### What are we looking for

SecuredZones's family of testing tools deliver:

- \* The Most Realistic Blended Traffic on a Single Port
- \* Industry-leading Session Performance and Throughput
- \* Easy-to-Use Automated Testing
- \* Time-to-test reduction of 50% or more

Looking for partners such as new vendors, new R&D projects, new technologies, distributors in local markets, system integrators for specific projects and professional services consulting companies and individuals.

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### Keywords

- Network Security
  - Data Protection, Storage Technology, Cryptography, Data Security
  - Mobile Security
- 

### Collaboration sought

Research and development, Technical Co-operation, Joint Venture Agreement, Licence Agreement, Commercial Agreement, FP7-ICT Project

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### Responsible

Alon Refaeli

## seesite

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**shulamit 8**  
**telaviv**

**Israel**

**Telephone**            **0544942727**

**Fax**

**E-Mail**                **adi@seesite.mobi**

mobile search engine application for tourist  
user getting info by providing photoes for the site

### Technology Profiles

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#### Mobile Search Engine

##### What we offer

Turn key solution for mobile search engine base on photoes

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##### What are we looking for

Content partners,  
Technological partners  
Clients (manufacturs and oprators)  
Funding

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##### Keywords

- IT Applications for Transport and Logistics
  - Content Provider
  - Mobile Entertainment
- 

##### Collaboration sought

FP7-ICT Project, Commercial Agreement, Licence Agreement, Joint Venture Agreement, Technical Co-operation, Research and development

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##### Responsible

Mr. Adi Gaash

## SELECOM

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**Zone Artisanale Alfred Sauvy -**  
**66500 Prades**

**France**

**Telephone**            **+33 468 057 335**  
**Fax**  
**E-Mail**                **cvandrisse@selecom.fr**



SELECOM is a French company designing, manufacturing and distributing professional products and systems for operators and OEMs in radio-communications (GSM/DCS/UMTS), broadcast (TV/DVB-T/DAB/FM), microwave and services such as installation, technical support & after-sales services.

Selecom offers fully integrated solutions from the design and installation phase to the field implementation phase.

### Technology Profiles

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#### Mobile phone coverage solution indoor and outdoor

##### What we offer

SELECOM is a French company designing, manufacturing and distributing professional products and systems for operators and OEMs, offering:

- Indoor and outdoor coverage
- Repeater (RF and optical) system
- Agil filter adaptive to bw operator

##### What are we looking for

We are looking for companies and operators interested in our products for joint development and technical cooperation.

##### Keywords

- Electronics, Microelectronics
- Network Technologies (Wireless, Wi-Fi, Bluetooth)

##### Collaboration sought

Research and development, Technical Co-operation

##### Responsible

Mr Christian VANDRISSE

## Send It, SA

---

Rua Tierno Galvan 10 - Piso  
1070-274 Lisbon

Portugal

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**Fax** +351213473047  
**E-Mail** hloureiro@sendit.pt



Created in 2004, Lisbon, Portugal.

Small, medium company, focused mainly on mobile messaging solutions until the end of 2005. From 2006, we also have been developing an area of software and mobile applications for the web and for mobile phones. Another area for hardware integrator on creating solutions for mobile couponing and ticketing.

We also act as technology supplier for mobile content suppliers and advertisers as we provide SMS/MMS gateways connected to mobile operators.

### Technology Profiles

---

#### Developing Mobile Solutions

##### What we offer

Mobile applications  
Interactive Kiosks  
Web applications integrating communication to mobile phones and mobile operators  
SMS Gateways - shortnumbers for MO and MT Billing  
MMS Gateways - shortnumbers for MO and MT Billing  
Bulk Messaging  
Interactive applications for Broadcasting Teletext platforms

##### What are we looking for

Customers for Commercial purposes. Mainly on the following areas:

- advertising
- mobile marketing
- Sales forces
- customers that want to publish their services using mobile channels

We also want/seek:

- Internationalization of the business itself.
- Deploy and Sell our Services and products on other countries.
- reach for technology Co-operation for mobile solutions/platforms and emergent technologies

##### Keywords

- Communications Protocols, Standards
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Electronic Commerce, Electronic Payment, Electronic Signature
- IT Applications for Transport and Logistics
- GIS Geographical Information Systems
- Content Provider
- Mobile Entertainment
- Mobile Security
- Mobile Service Provider

##### Collaboration sought

Research and development, Technical Co-operation, Joint Venture Agreement, Manufacturing Agreement, Commercial Agreement

##### Responsible

Hugo Loureiro

## Senda

---

rue de Crimée 204  
75019 Paris

France

**Telephone** +33678847904  
**Fax**  
**E-Mail** angel.talamona@senda.fr



Senda's movement-based services simplify life for the urban traveller.

Our solutions are dedicated to companies in a variety of industries including media, transport, wireless and the web.

Senda's software platform leverages multi-transport real-time information services that can be easily integrated into wireless and web environments.

Based in Paris, Senda was awarded Innovative Company by the French ministry of Research and NAVTEQ LBS Challenge's 1st Runner-up.

### Technology Profiles

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#### Chronomove® by Senda simplifies life for the urban traveller

##### What we offer

Senda's expertise is intelligence to simplify urban trips.

Chronomove® by Senda is a real-time mobile information service to simplify urban trips when various transport options are possible.

Our services for urban travellers reduce unpredictability of delays, cost and carbon emissions of city journeys.

Our technology consists in multi-transport routing and seamless dataflow integration.

Move around more efficiently and more sustainably in cities.

Know and let know when and how to go. Anytime. Anywhere.

##### What are we looking for

We are looking for distribution partners in the European mobile Internet sector:

- Smartphone manufacturers and service portal operators ;
- Mobile operators ;
- Web companies offering mobile Internet services.

First target territories are the following: France, Spain, UK, Italy, Benelux.

##### Keywords

- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
- IT Applications for Transport and Logistics
- Content Provider
- Mobile Service Provider

##### Collaboration sought

Commercial Agreement, Licence Agreement, Joint Venture Agreement, Technical Co-operation

##### Responsible

Angel Talamona

## Sendm

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Sendm is a Startup that develops tools services and solutions aimed at facilitating group communication. Sendm's services are currently deployed by Operators around the World

Sendm enables many to many messaging via SMS on Mobile Phones but also communication from the mobile to the web - without data connection - and back. i.e. John (mobile) Peter (Facebook) Paul (Bebo) and Mary (Freindster) can all talk to each other concurrently, they can add and remove recipients etc...

Sendm offers its solution as a service to Operators around the World.

### Technology Profiles

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## Sendm- The easy way for groups to communicate

### What we offer

Send offers Group Social Communication, enabling people to talk to their friends all together rather than one- by-one Sending messages from Facebook to a Mobile, Bebo and another Facebook friend and vice versa.

Send is and intuitive easy to use solution that has been adopted and launched by Opeators around the World

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### What are we looking for

We are looking for potential customers , resellers, social networks etc...

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### Keywords

- Communications Protocols, Standards
  - Content Provider
  - Mobile Entertainment
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### Collaboration sought

Joint Venture Agreement, Licence Agreement, Commercial Agreement

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### Responsible

Ornit Shinar



## Sendm-M LTD

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Sendm is located in Ramat Hasharon, Israel. The company develops group messaging solutions across mobile, web and social networks. The Sendm mobile solution supports a variety of mobile environments including SIM, J2ME, Symbian, WAP, etc supporting virtually any GSM user and many of the CDMA ones.

The company sells its solutions to mobile carriers around the world, enabling them to boost up their revenues without any investment in infrastructure.

### Technology Profiles

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#### Sendm - Group messaging across mobile and web

##### What we offer

Sendm developed its solutions including mobile clients, web clients, social network applications and a robust server in-house.

We are experienced in developing mobile clients for SIM, J2ME, Symbian, BREW, Web clients for WAP and HTML as well as Social Network applications and we are experienced in developing carrier grade messaging servers

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##### What are we looking for

We are looking for:

1. Distribution partners - companies which are actively selling VAS to carriers. We expect these partners to be very well connected to carriers and to own the technical capabilities needed to setup and integrate the service into the carriers network which in our case only requires interfacing to the carrier's SMSC
  2. Technology partners - companies who own solutions which can be integrated with our solution to provide carriers with a broader appealing offering
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##### Keywords

- Mobile Service Provider

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##### Collaboration sought

Technical Co-operation, Licence Agreement, Commercial Agreement

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##### Responsible

Eshed Doni

## Septier

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Septier develops and markets advanced telecom and IP solutions for law enforcement agencies and communications service providers. These include lawful interception systems, cellular location determination infrastructure, fraud management applications and network surveillance products.

Septier Communication Ltd. is a fast growing profitable private company founded in 2000, with dozens of customers worldwide.

### Technology Profiles

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#### Cellular Location

##### What we offer

Septier Where™ is a state-of-the-art standard based GMLC/SLC/MPC solution offering powerful location tracking capabilities to Cellular Network operators and Law enforcement agencies. It provides a centralized and managed connection point to the operator's network for location-based services and applications. The platform supports numerous mobile positioning technologies ranging from Cell ID to high-accuracy Assisted GPS (of Qualcomm) in a cost effective implementation. The Septier Where™ system simplifies network complexity and provides a simple method of location determination to external applications by exporting a subscriber's location information using open standardized API. Those applications can therefore be independent of the underlying network technology. This architecture can be used by applications that operate within the network operator's domain or that are executed outside the core network.

##### What are we looking for

Telecom Operators, Potential cooperation with related companies, communications service providers,

##### Keywords

- Network Security
- Communications Protocols, Standards
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Mobile Security
- Mobile Service Provider

##### Collaboration sought

Research and development, Technical Co-operation, Joint Venture Agreement, Manufacturing Agreement, Licence Agreement, Commercial Agreement, FP7-ICT Project

##### Responsible

Mr. Yaron Baratz

## Sesca Mobile Software

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Sesca develops software for the mobile telecommunications industry across Symbian, Java, Microsoft and Linux. Operators, manufacturers and enterprises all benefit from the competitive advantage of outsourcing smartphone software development to Sesca. Sesca have the specialist resource and scale to project manage and deliver full product development cycles, from concept to maintenance. Using our low cost international resource, we also offer cost effective and discrete outsourcing for individual development stages. Sesca Group employs approximately 800 professionals in Finland, Sweden, Estonia, Czech Republic, Romania, China and India.

### Technology Profiles

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#### Sesca offer outsourced software and system solutions

##### What we offer

Sesca's offering covers the full development cycle and any stage can be outsourced to Sesca. Project management and consultancy support is offered in addition to highly skilled and experienced developers.

Full project house offering a consultative and turnkey approach to mobile telecommunications software and systems:

- \* Outsourcing to shorten the time to market, reduce risk, gain positive cost benefits and alleviate resource and skill shortages
- \* International and mobile workforce, close proximity to the customer, highly competent and motivated
- \* Personal approach tailored to the customer with quality of care, as proven over 10 years of excellent operations

Sesca offer customized solutions for User Interface and application development, multi-media, multi-radio, Voice over IP, PC connectivity, Internet convergence and server integration.

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##### What are we looking for

Sesca are interested in a broad range of technology. As a full project house Sesca covers all levels of the technology architecture from base port and hardware drivers through to the user interface.

Sesca use of technology relates to the wide range of customised software services for its operator, manufacturer and enterprise customers.

Sesca have launched thousands of product releases. Given the complexity and breadth of demanded solutions Sesca is technology and platform agnostic and therefore is investing in new technologies that can be used to improve our customers competitive advantage.

Sesca have an extensive existing partner network within the entire mobile telecom eco-system.

Mobile telecoms and vertical customer sectors.

Sesca would be interested in further developing its technology partner network, whether it be a professional association, chip set manufacturer, independent software vendor, mobile operator etc.

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##### Keywords

- Electronics, Microelectronics
  - Network Security
  - Network Technologies (Wireless, Wi-Fi, Bluetooth)
  - Signal Processing (speech, sound, image)
  - IT Applications for Transport and Logistics
  - Mobile Security
  - Mobile Service Provider
- 

##### Collaboration sought

Research and development, Technical Co-operation, Joint Venture Agreement, Licence Agreement, Commercial Agreement, FP7-ICT Project

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**Responsible**

Sales Director Markus Asplund

## Sheridan Visualization Design Institute

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Canada

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Sheridan Visualization Design Institute is dedicated to innovation in computer visualization specializing in deploying game technologies to create 3-D, real-time, environments.

Situated within Sheridan's high tech animation teaching environment in Ontario, Canada, the research team has a ten-year history of collaboration with industry and academic partners.

Current research focuses on new user interfaces for mobile devices and green technology practices for the public square.

### Technology Profiles

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## Sheridan Visualization Design Institute

### What we offer

Building on the Institute's reputation for expertise expert in computer visualization deploying game engine technologies and game content development, current research innovation includes:

- 1) 3-D displays for mobile devices - working with Spatial View <http://www.spatialview.com/en> and [www.family.ca](http://www.family.ca);
- 2) new low energy motion analysis technologies now at proof of concept stage.

These innovations can be used in green transit digital corridor development enabled by Wi-Fi.

Applications extend to social networking, games and interaction with digital signage and security in the public square.

Researchers have access to faculty expertise and also to the student population as a test-bed.

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### What are we looking for

Sheridan Visualization Design Institute has access to funding programs for academic institutions; for example, Ontario Centres of Excellence.

<http://www.oce-ontario.org/Pages/Home.aspx>

The Institute is seeking industry and academic partners with access to funding to further develop this research and to commercialize successful outcomes.

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### Keywords

- Network Security
  - E-Learning
  - IT Applications for Transport and Logistics
  - Content Provider
  - Mobile Entertainment
  - Computer Games
  - 3D Media
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### Collaboration sought

Research and development

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### Responsible

Ms. Julia Walden

## Shortcut

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1. Portugal / Matosinhos
2. Private Company with a strong Research and Development activity
3. General information

Our main activities are focused on customised software development for telecommunications systems (mainly pre-paid systems, advanced MVNOs), Interactive Voice Response Services and Messaging Services. We also develop J2ME applications for mobile devices. We have a strong expertise on developing eGov services e knowledge management systems.

### Technology Profiles

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#### e-GOV WebServices

##### What we offer

eGovernment: Information interchange between City Hall and Citizen, using internet.  
Base Technologies: .NET, SQL Server, Oracle

##### What's it for?

Our products allow the City Hall to create and edit Forms using Infopath and publish them into City Hall website to be filled by citizens. Forms data will be collected and inserted into the City Hall database and automatically redirected to the responsible in the area. The City Hall can enable if necessary payments in the forms by using PaymentGateway Service. The payment gateway service provides various types of payments that can be used by the citizens.

We also provide an API of WebServices to interact between the City Hall System Information and WebPages, allowing Designers and Developers to use our WebServices and directly interact into the City Hall.

Our products allow the City Hall to create and edit Forms using Infopath and publish them into City Hall website to be filled by citizens.

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##### What are we looking for

We are interested in collaborating with other companies that wish to use our experience, knowledge and competences in this area. It would be very interesting also to incorporate on our solution any kind of technological innovation as long as they can turn our solutions more competitive.

An European research project could also be very interesting as we can use our actual clients as "test-beds" for research purposes.

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##### Keywords

- Electronic Commerce, Electronic Payment, Electronic Signature
  - ICT for Independent Living and Inclusion
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##### Collaboration sought

Research and development, Technical Co-operation, Joint Venture Agreement, FP7-ICT Project

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##### Responsible

Eng Valter Henriques

#### VNMOs – Virtual Network Mobile Operators

##### What we offer

We are experts in developing software for Mobile Network Management System (Mobile Virtual Network Operators)

The main technologies we use are: ORACLE/LINUX REDHAT/HP-LUX

The main goals of these solutions are Business Support Systems, Management of SIM Cards, Numbering, Network Provisioning, Settles, Life Cycle, Recharges, DataWareHouse, Historic Information, Balance Transfers, repayments, Network Services, Business Services, Tariffs, Bonus and Promotions.

Especially in BUSINESS SUPPORT SYSTEMS we offer Billing & flexible mediation Information systems supporting network and service planning and Management Data base systems and support to logistics operations (traffic, tariffing, billing)  
The main advantage of our solution is a manager of all major parts of Mobile Network Business, Advanced level of Bonus and Promotion customizing, Solutions to integrate external modules.

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**What are we looking for**

We are interested in collaborating with other companies that wish to use our experience, knowledge and competences in this area. It would be very interesting also to incorporate on our solution any kind of technological innovation as long as they can turn our solutions more competitive.  
We can also build similar new solutions for other mobile operators, even if they use different technologies

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**Keywords**

- Network Technologies (Wireless, Wi-Fi, Bluetooth)
  - Mobile Service Provider
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**Collaboration sought**

Technical Co-operation, Joint Venture Agreement, Commercial Agreement

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**Responsible**

Eng Valter Henriques

**J2ME CLDC Applications****What we offer**

We have created a platform for the development of rich mobile applications that enable the use of more business applications while also offering the user a better overall experience.  
The main feature of this platform is that the applications can be design so that they would use Bluetooth for data communications with backend systems instead of GSM networks.  
The platform also offers each application a unique GUI. There are pre-build menu systems and animations or a custom one could be created.  
The development of the platform isn't complete yet. We are still working on the automation of it, but we already have some applications manually build that demonstrate the potential of the platform.  
For now, the platform is being designed only for J2ME CLDC (Connected Limited Device Configuration) applications, but we intent to expand it to Symbian and Windows Mobile, in order to obtain the best results in mobile phones equipped with these systems.

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**What are we looking for**

We are looking for technology that we could add to the platform in order to add more functionality or simply more value to the applications. We are particularly interested in optical recognition technologies such as Barcode readers and Pattern Recognition algorithms.  
We are also looking for partners that could help us expand the platform for Symbian and/or Windows Mobile environments. Additionally, we also have interest in hardware solutions and/or systems that could interact with the applications created within the platform.

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**Keywords**

- Network Technologies (Wireless, Wi-Fi, Bluetooth)
  - Content Provider
  - Mobile Entertainment
  - Mobile Service Provider
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**Collaboration sought**

Research and development, Technical Co-operation, Joint Venture Agreement, Commercial Agreement

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**Responsible**

Eng Valter Henriques

## SIDSA

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SIDSA is an audiovisual technology provider with active in semiconductor design, conditional access, digital headends and overall project management. SIDSA headquarters are in Madrid (Spain) and has offices in different countries. SIDSA's digital TV headend portfolio includes contribution and distribution network solutions, broadcast-to-IPTV EtherTV gateways and terrestrial and mobile digital TV platforms, POLARplus, the most compact but fully featured headend product line in the market.

### Technology Profiles

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#### Digital TV Technologies

##### What we offer

SIDSA's digital TV headend portfolio includes contribution and distribution network solutions, broadcast-to-IPTV EtherTV gateways and terrestrial and mobile digital TV platforms, POLARplus, the most compact but fully featured headend product line in the market.

Within SIDSA's semiconductors portfolio, SIDSA is Enter e\_1, its cutting edge DVB-H demodulator and application processor chipset, available as reference designs (hardware and software) targeted at mobile devices, consumer electronics, professional reception and micro gap-fillers markets. SIDSA also develops Intellectual Property for DVB-H and DVB-SH demodulators to the semiconductor industry.

SIDSA's key differentiation is the valuable know-how and understanding of complete end-to-end Digital TV Systems. This allows the company to produce products that perfectly fit operators necessities and provide advanced overall project management services.

For more company information visit SIDSA's web site at: [www.sidsa.c](http://www.sidsa.c)

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##### What are we looking for

SIDSA are expert in DVB-H platform equipment and roll-out, we are looking partners in the mobile TV industry, distributors, integrators and customers in all the countries that DVB-H can be the select technology for Mobile TV deployment.

We provide also equipment for mobile TV:

- Encodings
  - Transcoding.
  - Encapsulators
  - ...
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##### Keywords

- Electronics, Microelectronics
  - Communications Protocols, Standards
  - Network Technologies (Wireless, Wi-Fi, Bluetooth)
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##### Collaboration sought

Commercial Agreement

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##### Responsible

Mr Diego Garcia de Paredes



## SIMTEC

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SIMTEC founded in 2006 in the field of Information technology, Mobile Application development, and Value added Services to Mobile operators, products include custom made Interactive mobile applications that runs under G2 and G3 Networks as well as offline, Licensed products include SIMlife, SIMFairs, SIMSport, SIMCell, SIMSim, SIMGov, as well as other products under development,

### Technology Profiles

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## SIMTEC

### What we offer

Interactive Mobile Application (IMA) provides easy to use accessible standard and custom made information to help all customers and users to reach their desired data in a timeless, cost effective and useful manner.

The ingenuity of our applications is in its relatively small size, the various languages that are available to support the applications -we are currently running five different languages: - Arabic, English, French, German and Russian - And finally the tremendous amount of information that with holds each one of them making us a premium mobile portal for our distinguished users.

Another added value feature of our Applications is not only in its content but in the possibility of having both an offline and an online version, each varies in size and the amount of information built in its core applications.

The distribution of our applications is not limited to a certain type but ranges from wireless bluetooth, infrared, and cable connectivity as well as via GSM opera

### What are we looking for

Distribution  
GSM Operators  
Agents  
Investors  
Partners  
VAS Company

### Keywords

- Mobile Entertainment
- Mobile Security
- Mobile Service Provider

### Collaboration sought

Joint Venture Agreement, Technical Co-operation, Research and development

### Responsible

msayed Mohamed Elsayed

## SIMTEC

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Incorporated in 2006 In Cairo Egypt , SIMTEC is a specialized Mobile Software Development and Content Provider.  
Custom made Application as well as ready Made service and information Applications Developer in within the scope of our work  
We are a service , information developper and provider  
Our Application are Interactive and offline as well as online and can be functional on all mobiles  
We have a great expansion potential and aiming to cover a broad segment of the international Market

### Technology Profiles

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#### Software Development interactive application

##### What we offer

We are A Mobile Software Development Company  
We offer Ready made and custom made application  
Mobile Portal  
Content Provider  
Online and Offline application  
we specialize in small size applications with maximum data content.  
Average Application size below 1 MB  
Our application and software is an informative service oriented product ideal for companies to generate online and offline applications  
our technology is by far Faster, cheaper, easier to install and/or maintain.  
Project details upon request  
Our Products Include  
SIMLIFE  
SIMSPORTS  
SIMFAIR  
SIMSHOP  
SIMCELL  
SIMTEEN  
SIMGOV  
SIMLIB  
AND OTHERS

##### What are we looking for

We are looking for different partners and agents and promoters world wide as well as potential buyers of Mobile content and  
We are looking for interested GSM Operators for Mobile Prtal technolgt and custom made content for their users  
the available Portal is custom made for each country

##### Keywords

- Data Protection, Storage Technology, Cryptography, Data Security
  - Network Technologies (Wireless, Wi-Fi, Bluetooth)
  - Electronic Commerce, Electronic Payment, Electronic Signature
  - Digital libraries and content
  - IT Applications for Health
  - IT Applications for Transport and Logistics
  - ICT for Independent Living and Inclusion
  - GIS Geographical Information Systems
  - Content Provider
  - Mobile Entertainment
  - Mobile Service Provider
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**Collaboration sought**

Research and development, Joint Venture Agreement

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**Responsible**

Mr. Hisham SHARMY

## SINTEF ICT

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SINTEF is a partner in Enterprise Europe Network Norway

SINTEF ICT is a contract research institute located in Trondheim and Oslo, Norway. The institute is divided into 9 different departments, specializing in different directions within the ICT sector.

### **Technology Profiles**

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**What we offer**

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**What are we looking for**

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**Collaboration sought**

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**Responsible**

M.Sc Per Schjøberg-Henriksen

## SISLOVE

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Spain

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SISLOVE is a Spanish SME, with sound experience in location services solutions, security and telecommunications, that is offering a technology based on Web services for remote users to track and manage the location of vehicles and people, and using devices based on GPS, and Satellite/GSM/GPRS communications. They are looking for commercial agreements with technical assistance.

### Technology Profiles

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#### People and vehicle advanced location system

##### What we offer

The technology is an interactive location and management system providing the users an easy graphical interface to get information about the status and position of its devices, historical data, statistics, real time events, warnings about positioning based on 2D and 3D vectorial cartography. The users may remotely access through ADSL, GSM, ASP (Application Service Providers).

The system allows to be fully customized, and the services are also provided through an application running on mobile phones with Symbian operating system, thus allowing the user to get the information in real time and in any place.

The application is available for varied environments: logistics (transport and lorries), maintenance fleets, recreation boats, handicapped people, etc. The communications are based on Satellite, GPRS, GSM, SMS and the latest technology based on indoor GPS to track movements inside large buildings.

It has a total geographical coverage and with the maximum reliability.

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##### What are we looking for

Logistics companies and partners involved in software development and telecommunication solutions  
System integrators, rent-a-car companies, transportation companies, shipping companies.

Type of partner sought:

-Logistics companies and partners involved in software

development and telecommunication solutions.

- Specific area of activity of the partner:

System integrators, rent-a-car companies, transportation companies, shipping companies.

- Task to be performed:

Should integrate this technology and adapt it to specific local needs.

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##### Keywords

- IT Applications for Health
  - IT Applications for Transport and Logistics
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##### Collaboration sought

Commercial Agreement

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**Responsible**

Mr José Causin

## SISTEER

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1. France, Africa
2. MVNE and MVNA
3. Sisteer brings its expertise in telecom information system on outsourcing business process management, software development, consulting & audit and operator relationship.  
We provide end-to-end, integrated solutions to multi-operators (MVNO, MNO, convergent platform, telco, VoIP, wireless, data ...) in the area of CRM, resource repository, order provisioning, data collection, prepaid & post-paid...

### Technology Profiles

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#### MVNE Solution for MVNOs and Operators

##### What we offer

Sisteer brings its expertise in telecom information system on outsourcing business process management, software development, consulting & audit and operator relationship. We provide end-to-end, integrated solutions to multi-operators (MVNO, VoIP, wireless, data ...) in the area of CRM, resource repository, order provisioning, data collection, prepaid & post-paid rating, billing, account receivable and payment management.

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##### What are we looking for

MNOs  
MVNOs  
Mobile and Fixe Operators

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##### Keywords

- Network Security
  - Database Management, Data Mining
  - Network Technologies (Wireless, Wi-Fi, Bluetooth)
  - Mobile Entertainment
  - Mobile Security
  - Mobile Service Provider
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##### Collaboration sought

Technical Co-operation, Joint Venture Agreement, Commercial Agreement

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##### Responsible

Mr Alain Bureau

## Smart & Wireless GmbH

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Smart & Wireless plans, develops and operates customized enterprise scale mobile business solutions made in Germany. Mobile Messaging & Payment, Mobile Marketing and Mobile Content & Applications are the three focal points of our business.

### Technology Profiles

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#### Advanced Bluetooth Zones Solutions

##### What we offer

Bluetooth Zone is a modern and state-of-the-art technology for mobile content distribution, e.g. mobile marketing. You can distribute any mobile contents fast and simply to existing or potential customers; without any transaction costs for the customers, without knowing the mobile number of the recipient and with 3G speed.

USP: Smart & Wireless provides worldwide live monitoring and live content updates of a distributed Bluetooth Zones network.

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##### What are we looking for

Joint Venture Agreement, Licence Agreement, Commercial Agreement

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##### Keywords

- Communications Protocols, Standards
  - Electronic Commerce, Electronic Payment, Electronic Signature
  - Mobile Entertainment
  - Mobile Security
  - Mobile Service Provider
- 

##### Collaboration sought

Commercial Agreement, Licence Agreement, Joint Venture Agreement, Technical Co-operation

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##### Responsible

Sascha Sammer



## Sofialys

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Created in 2002, Sofialys is a French mobile marketing company based in Paris offering a set of advanced technological solutions and services for advertising (advertising & ad management) and relational mobile marketing.

Since 2005, Sofialys has developed the first global mobile ad-serving solution in France specifically designed to address needs and requirements of the French mobile operator SFR (Vodafone Live wap portal).

### Technology Profiles

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#### Mobile Marketing & Ad Platform for operators media and agencies

##### What we offer

###### 1. Mobile Ad Platform

Sofialys offers the first complete mobile ad serving system including real-time advertisement and traffic management (display and key words).

In 2009, The Sofialys ad server provides mobile industry players with campaign management capacities that are up to web standards.

###### 2. Mobile marketing platform

Sofialys has created and developed a complete platform of mobile marketing who permits in plug and play to do actions of promotion by the mobile: publication of wap web, coupons, games...

One of the objective is to make up and manage the opt in base and integrate functions of campaign management and send sms/mms/wap push.

This platform has been used for 3 years by the service PromosLive SFR.

Sofialys Value proposition :

- Global view of mobile services for advertising, marketing and mobile communication.
  - Capacity to combine technical expertise and marketing methods.
  - Innovation and agility
- 

##### What are we looking for

Customers (telco operators, ad agencies, media) and partners in Europe and all over the world.

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##### Keywords

- Database Management, Data Mining
  - Mobile Service Provider
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##### Collaboration sought

Licence Agreement, Commercial Agreement

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##### Responsible

Brice Nadin

## Solaiemes

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1. We are based in Spain, our focus is global
2. We are a mobility focused start-up offering service platforms to create mobile rich compelling experiences in CRM, ERP and User generated content, with mid-tier devices. Our approach is compatible with MNO's and service providers strategy.
3. Looking for partner channels and integrators worldwide and technology partners as IMS and Push-to-Talk server suppliers or service providers.
4. Interested in promoting RCS (rich communication suite).

### Technology Profiles

#### LiveServe (mobile video and web 2.0 interaction platform).

##### What we offer

SOLAIEMES LIVESERVE solutions unlock a world of user generating content, bridging together Web 2.0, vertical markets and social networks. Becoming a Online media/video news reporter or task videoreporting for enterprise data, with just a handset, improving efficiency with remote video reporting integrated in the workflow, broadcasting live from your mobile to your favourite community, is easy, simple and doesn't require any application in the handset. (compatible with IMS/standalone approaches).

The Solaiemes infrastructure is INTEL based, scalable and could be hosted at carrier side or at enterprise side, at affordable cost.

video about based on mobile video solutions (based on videoshare& videocall):

[http://www.youtube.com/watch?v=aupp1QC0M0g&feature=channel\\_page](http://www.youtube.com/watch?v=aupp1QC0M0g&feature=channel_page)  
[http://www.youtube.com/watch?v=OhZGwp9h\\_PQ&feature=channel\\_page](http://www.youtube.com/watch?v=OhZGwp9h_PQ&feature=channel_page)

Info about this line of products available at:  
<http://www.solaiemes.com/index.php?id=8>

##### What are we looking for

We are looking for:

a) Mobile Carriers and MVNO's fostering IMS and SIP standalone (and even videocall) use cases to boost data revenues and eager to trial innovative use cases.

We just launched:

- mobile to server solutions (security, reporting, etc) and mobile to web real time videoshare solutions
- server to mobile solutions (enhanced CRM, mobile marketing, mobile surveys)

We provide final vertical solutions based on our platforms (videoshare IMS or preIMS) and offer services of interoperating with IMS infrastructure in order to validate the e2e.

b) IT Consultancy/ integrators) firms and integrators with customers needing new multimedia mobile solutions improve their business process

c) IMS Vendors in order to interoperate our solutions and become part of the associated solutions providers in the carriers where their IMS will be used.

##### Keywords

- Electronics, Microelectronics
- Network Security
- Database Management, Data Mining
- Electronic Commerce, Electronic Payment, Electronic Signature

- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
- IT Applications for Health
- IT Applications for Transport and Logistics
- Content Provider
- Mobile Security
- Mobile Service Provider
- Computer Games

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**Collaboration sought**

Research and development, Technical Co-operation, Licence Agreement, Commercial Agreement, FP7-ICT Project

**Responsible**

Mr Juan Mateu

**AVISG (mobile usability and multimodality platform)****What we offer**

-SOLAIEMES AVISG is designed to improve usability and enhance user experience for customer care or enterprise resource management systems on mobility. AVISG integrates with existing voice and web portals; adding a new MULTIMODAL channel that doesn't require any handset application, and is designed to be easy and cheap to integrate with enterprise systems. Also available concepts as co-browsing for call center enriched customer care and "easy checking CRM" with pushbrowsing based on customer learnt behaviour.

Regarding multimodal, compatible with most IVR's even legacy.

Low-mid tier devices compatible.

Videos of use cases of multimodal interaction (case banking, case google search), cobrowsing, and easy checking concept.

[http://www.youtube.com/watch?v=O3ipH3gDG0o&feature=channel\\_page](http://www.youtube.com/watch?v=O3ipH3gDG0o&feature=channel_page)

[http://www.youtube.com/watch?v=Tp9rwc9tZZw&feature=channel\\_page](http://www.youtube.com/watch?v=Tp9rwc9tZZw&feature=channel_page)

[http://www.youtube.com/watch?v=v7cn7sEGosg&feature=channel\\_page](http://www.youtube.com/watch?v=v7cn7sEGosg&feature=channel_page)

[http://www.youtube.com/watch?v=WHh3\\_ViaGhU&feature=channel\\_](http://www.youtube.com/watch?v=WHh3_ViaGhU&feature=channel_)

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**What are we looking for**

1. MNO's looking for innovating data services mass market approach for their CRM and to offer as CRM standard for huge companies
2. CRM integrators trying to improve their customers Mobile CRM channel.
3. IVR supplier to test the interoperability of the platform and possible alliance.
4. IT companies looking for new technology partners and to increase their portfolio.

**Keywords**

- Communications Protocols, Standards
- IT Applications for Transport and Logistics
- ICT for Independent Living and Inclusion
- Content Provider
- Mobile Entertainment
- Mobile Service Provider

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**Collaboration sought**

FP7-ICT Project, Commercial Agreement, Licence Agreement, Technical Co-operation

**Responsible**

Mr Juan Mateu

**VoxServe (push to talk m-CRM and m-ERP/UGC platform)****What we offer**

SOLAIEMES VOXSERVE will convert Push to Talk in a productivity tool for CRM, ERP and UGC high added value showcases.

OMA compliant and in case of NSN PTT server in the network compatible with OMA devices and Nokia PTT devices.

Solaiemes approach allows PTT services not cannibalizing the voice call revenues (the main fear of MNO's keeping hidden this services)

till now) and enables a from low and mid tier device compatible access to enhanced cost-effective CRM, ERP and UGC content use cases with a unique interface. (question-answer, alerting, and ugc as task reporting, audio-diaries, audio-notes and even social media audio based concepts are possible applications).

video showcasing user generated content and CRM use cases  
[http://www.youtube.com/watch?v=wl\\_nPT0xAcs&feature=channel\\_page](http://www.youtube.com/watch?v=wl_nPT0xAcs&feature=channel_page)

product info at our website.  
<http://www.solaiemes.com/index.php?id=58>

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#### **What are we looking for**

1. Carriers and MVNO's offering PTT services to increase the possibilities with a wide range of mobile-server PTT solutions helping to boost data usage and increase customer loyalty reducing churn.
  2. PTT Servers suppliers to offer together their server and our solutions platform.
  3. IT integrators to be channel partners customizing solutions based on our platform to their customers.
  4. PTT independent service providers to enhance their portfolio of final solutions (licensed or SaaS) to increase their offer and gain customer base.
- 

#### **Keywords**

- Communications Protocols, Standards
  - IT Applications for Health
  - IT Applications for Transport and Logistics
  - ICT for Independent Living and Inclusion
  - Content Provider
  - Mobile Entertainment
  - Mobile Security
  - Mobile Service Provider
- 

#### **Collaboration sought**

Research and development, Technical Co-operation, Joint Venture Agreement, Licence Agreement, Commercial Agreement, FP7-ICT Project

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#### **Responsible**

Mr Juan Mateu

## Spacio Global Media S.L.

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C/ parque Eugenia de Montijo 30, 2B  
28047 Madrid

Spain

**Telephone** 0034 91 7545182  
**Fax** 0034 91 7545182  
**E-Mail** pascual@igames.es



1. Location: Madrid, Spain
2. Type of Activity: Industry
3. General information: Main activity is Development of Games and Other content

Market segments: VAS

Other Activities: 3D Animation - Web Design - Multimedia Design - Management Programs- E-Commerce-

### Technology Profiles

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#### Development of 3D games

##### What we offer

We develop VAS Content, mainly Java games.

Our newest lines of development are 3D based, orienting our products towards better quality and game experience.

Our strategy is to create content which is able to match demand of both hardcore customers and occasional gamers.

---

##### What are we looking for

Possible Technological needs:

We are searching for Java programmers and 3D animation.

Potential Partners:

Distributors, Telcos, B2C, B2B, Aggregators, Retailers, Embedding enterprises, etc.

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##### Keywords

- Network Technologies (Wireless, Wi-Fi, Bluetooth)
  - Electronic Commerce, Electronic Payment, Electronic Signature
  - Content Provider
  - Mobile Entertainment
  - Mobile Service Provider
  - Computer Games
  - 3D Media
- 

##### Collaboration sought

Research and development, Joint Venture Agreement, Manufacturing Agreement, Licence Agreement, Commercial Agreement

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##### Responsible

Mr. Pasquale Carrassi

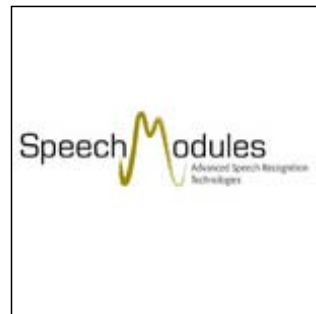
## Speech Modules Ltd

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2 Visgal Street, Park T.M.R. Rehovot PO Box 413  
74140 Nes Ziona

Israel

**Telephone** +972 73 222 5505  
**Fax** +972 73 222 5556  
**E-Mail** haim@speechmodules.com



Speech Modules is a technological company specializing in speech recognition. We have developed voice solution for end-users to use speech to SMS. Our technology allows high accuracy rate, speaker-independent, no system training required and very large vocabulary in 54 languages. Speech Module's technology lets you speak your natural spontaneous speech language. Our ASR abilities are packed in a high density packs; one PC server can operate up to 240 full transcription ASR channels concurrently

### Technology Profiles

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## Speech to SMS/Email/Voicemail to SMS using speech recognition technology

### What we offer

Our cutting edge development team consists of: natural language processing experts, computational phonologists, speech recognition scientists, physicists, mathematicians and signal analysts. We have succeeded in providing the best voice recognition solutions in the market. Currently, Speech Modules's ASR server can work in any of the 75 accents, that represent 54 different languages. We can implement any language into our engine & application. In the near future, we predict our technology will be implemented to allow; speech to Email, speech to Fax, speech to Calendar and transcribing voicemail messages. This will open up a whole new era for those who currently struggle to type on those tiny cell keypads lengthy emails and messages. Speech Modules's main focus today is on the SMS market. The company brings this market an upgraded solution for STSMS. We foresee that implementation of this solution will increase the SMS market volume.

### What are we looking for

We are looking for Telco and Cellco operators around the world who are looking for an increase in their revenue, by giving the end-users a new and exciting speech to SMS solution.

We are also looking for application developers and systems integrators in the Telco and Cellco arena that are capable of using our breakthrough technology in the speech recognition field to cooperate with us in building a new and innovative line of services.

### Keywords

- Signal Processing (speech, sound, image)
- IT Applications for Health
- GIS Geographical Information Systems
- Content Provider
- Mobile Entertainment
- Mobile Service Provider

### Collaboration sought

Technical Co-operation, Joint Venture Agreement, Licence Agreement, Commercial Agreement, FP7-ICT Project

### Responsible

Haim Davidoff

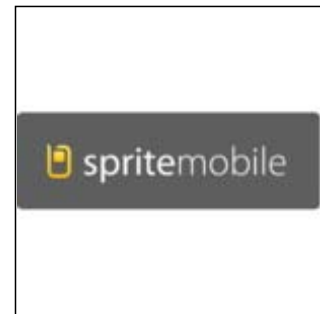
## Sprite Software

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Wilkins Street L2, 9  
1030 Auckland

New Zealand

Telephone      6421646628  
Fax              6493609817  
E-Mail          sean.connolly@spritesoftware.com



Sprite Software is a company dedicated to providing a better experience for the exponentially growing number of people who use and rely upon mobile devices for their personal and commercial needs. Sprite has become the popular choice, trusted to save and protect the valuable information that is often stored on handhelds and mobile phones.

### Technology Profiles

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#### Sprite Mobile - Smartphone data protection

##### What we offer

With over 10 million copies sold worldwide and over 7 years experience, Sprite Mobile is the leading provider of Windows Mobile backup and recovery software. Sprite Backup is the data protection application of choice for leading handset vendors such as HTC, Palm, LG, Sharp and others.

Sprite is now extending platform support to provide online data protection and management for Windows Mobile, Symbian, Android and Blackberry handsets.

For more information see [www.spritemobile.com](http://www.spritemobile.com) and [www.virtualmobile.com](http://www.virtualmobile.com)

We are currently seeking technology partners for our online data protection application.

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##### What are we looking for

We are looking for the following distribution partners:-

1. Online and mobile service provider partners for our suite of mobile data protection applications.
2. Mobile phone management vendors who are interested in licensing our technology.

Please replace this text with a short description (200 - 1000 characters) of the type of technology or partner you are looking for. Your description should answer the following questions.

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##### Keywords

- Data Protection, Storage Technology, Cryptography, Data Security
  - Mobile Service Provider
- 

##### Collaboration sought

Licence Agreement, Commercial Agreement

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##### Responsible

Mr. Sean Connolly

## ST DEVELOPPEMENT

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### France

Instore audio & video marketing.  
Located in Montpellier / South of France



## STEP2U, S.L.

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Catalonia



Please replace this text with a short description (max. 500 characters) of your organisation including the following points:

1. Geographical location
2. Type of organisation (i.e. industry, service, technology centre, consultancy, research institute)
3. General information (i.e. main activities, market segments, RTD potential, history)

### Technology Profiles

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#### platform mobile solutions

##### What we offer

Technologies:

SMS messaging in all modes: Push, MO Premium, MT Premium

Wap development.

Mobile software development.

Business:

Mass Media mobile business development

Consulting

Project management & development

Business partnership

##### What are we looking for

We are looking for internet, press and television companies interested in mobile interactivity services, new formats based on mobile interactivity.

We are interested in mobile business partnership in different ways, we buy ad campaigns in different supports to perform mobile promotions, contents, services...

##### Keywords

- Electronic Commerce, Electronic Payment, Electronic Signature
- Mobile Entertainment
- Mobile Service Provider

##### Collaboration sought

Research and development, Technical Co-operation, Joint Venture Agreement

##### Responsible

MR MIGUEL MONTERO

## stor fisk

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**Aragó 224**  
**08011 Barcelona**

**Catalonia**

**Telephone**            **934512721**  
**Fax**  
**E-Mail**                **mail@storfisk.com**



Barcelona based stor fisk is an audiovisual production company focused on animation for tv and new media, notably Flash Lite for mobile devices.

Stor fisk also takes advantage of its knowledge of the audiovisual sector to provide other production companies with technological services and solutions in order to spread their brands and IP's in the mobile space.

### Technology Profiles

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#### Flash Lite development solutions

##### What we offer

stor fisk has long experience in traditional entertainment sector and a more recent but solid involvement with Flash Lite technology.

For us as an animation company in origin, the adoption of mobile technologies like Flash has been a very enriching experience giving our products a new dimension.

It also allows us to provide other companies services to communicate their brand and IP in the mobile space through Flash Lite applications, and also Proximity marketing campaigns based on other bluetooth and web technologies.

We mainly target audiovisual production houses and organizations (specially animation), but our knowledge can be useful to other agents in the mobile industry (namely Operators, OEMS, UI design).

##### What are we looking for

We are interested in new technologies that can enhance the communication and increase the engagement of the mobile audience. We would also like to get inspiration for future multi-platform projects.

##### Keywords

- Mobile Entertainment

##### Collaboration sought

Technical Co-operation

##### Responsible

Mr Pablo Jordi

## stream communications

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La belle place 2  
G3 7LH glasgow

United Kingdom

Telephone            +44 141 333 0068  
Fax  
E-Mail                 nigel@stream-communications.com



Provision of mobile network services for M2M, telemetry and data applications. Uk, Europe and worldwide, GSM, 3G and GPRS . Data, voice, SMS. On-line SIM management and billing. Private APN and managed fixed IP services. Dedicated customer and technical support team. Partners to Tier 1 mobile network operators and servicing a wide customer base comprising device manufacturers and solution providers.

### Technology Profiles

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#### mobile network services provider to M2M, Data & Telemetry sectors

##### What we offer

provision of specialist mobile network services that are appropriate for the Machine to Machine, data and telemetry sectors. On line SIM management, private APN, resilient and secure mobile network services, on-line data traffic management & analysis, complex and tailored billing systems. Operating in the specialist field of mobile network services since 2000.

##### What are we looking for

Seeking Tier1 'in country' mobile network operators who will benefit from our specialist and proven knowledge and technologies for delivering the highest quality mobile network services to their Machine to Machine, Telemetry and Data sectors.

Seeking organisations which are providing communication services and/or mobile devices and solutions on a growing or large scale, and can demonstrate a significant commercial opportunity through engaging with Stream, and through augmenting their existing offering through our complementary mobile network services technologies and M2M - data market expertise.

##### Keywords

- IT Applications for Health
- IT Applications for Transport and Logistics
- Mobile Service Provider

##### Collaboration sought

Commercial Agreement

##### Responsible

Mr Nigel Chadwick

## Streamezzo

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av Victor Hugo 21  
75116 Paris

France

**Telephone** + 33 0 1 53 63 28 49  
**Fax** + 33 0 1 42 22 46 01  
**E-Mail** [julien.amouroux@streamezzo.com](mailto:julien.amouroux@streamezzo.com)



Headquartered in Paris, Streamezzo is a software provider that powers mobile applications for developing compelling rich media mobile services. Streamezzo's comprehensive software framework, innovative architecture and pre-built software components provide a complete solution for developing "write once, run anywhere" mobile services and applications that deliver the ultimate user experience.

### Technology Profiles

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#### Mobile applications Rapid Development Platform

##### What we offer

Streamezzo software platform includes everything needed to design, develop, deploy and manage compelling rich media mobile services at ease.

Our framework includes: Rich Media Authoring Tools to create and publish; a Run Time Environment for service delivery; and Back-end Management Tools for simple, efficient application maintenance and updates as simple as a web page

##### Benefits :

- Developing any type of Rich Media Applications for the Mobile Internet such as : Mobile TV, LBS, UGC, ODP, Search, Email, Music...
- Developed application once, run on any OS
- Network Agnostic (Streamezzo technologies are interoperable with GPRS, EDGE, UMTS, CDMA, EVDO, and WiFi.)
- Our Software Platform seamlessly supports video applications in both unicast (VOD/streaming) and broadcast (e.g. DVB-H, S-DMB) modes, along with support for a broad array of audio and video codecs.
- Embedded pre-built application to save time and money on your development cycle.

##### What are we looking for

We are looking for application developers and applications providers.

We are currently engaged in R&D collaborative project in european and french clusters.

##### Keywords

- Communications Protocols, Standards
- Content Provider
- Mobile Entertainment
- Mobile Security
- Mobile Service Provider
- 3D Media

##### Collaboration sought

Licence Agreement, Commercial Agreement

##### Responsible

Mr Denis Bastiment

## Studio Brocéliande

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rue du Mont-Cenis 39  
75018 Paris

France

Telephone           +33 6 60 96 33 36  
Fax  
E-Mail                a.vivant@studio-broceliande.fr



Studio Brocéliande is a French production company based in Paris.  
Beside producing Content for broadcasters and operators, it develops an interactive service for IP owners, web site and operators.

### Technology Profiles

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#### MESSANN

##### What we offer

MESSANN is an interactive service for IP owners, web site and operators.  
As a white label turn-key service it creates a way to provide a new user experience, increase traffic and boost revenues.  
It enables the user to create easily 3D animations with his favorite character and share it with its friends on mobile or PC.

##### What are we looking for

We are looking for a partner with heavy BtoC traffic (web or mobile) to test with him the interactive service MESSANN.

##### Keywords

- Digital libraries and content
- Content Provider
- Mobile Entertainment
- Mobile Service Provider
- Computer Games
- 3D Media

##### Collaboration sought

Technical Co-operation, Commercial Agreement

##### Responsible

M Alexis Vivant de Grotthuss

## Summerhill VP

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**St. Clair Ave East, Suite 1400 21**  
**M4V 1L8 Toronto**

**Canada**

**Telephone**            **416-408-1128**  
**Fax**                    **416-585-9749**  
**E-Mail**                **bkobus@summerhillvp.com**

Summerhill Venture Partners is a venture capital firm managing \$175 million with offices in Toronto, Ottawa and Boston. Summerhill Venture Partners has built a track record of investing in and developing some of North America's most successful emerging growth companies in the areas of communications, digital media and information technology.

### Technology Profiles

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## VC fund investing in early stage North America-based companies

### What we offer

Summerhill Venture Partners is a venture capital firm focused in the areas of communications, digital media and information technology. The firm has a successful track record dating back to 1987 in investing in and assisting entrepreneurs and their emerging growth companies.

### What are we looking for

Summerhill invests in early stage communications, IT, and digital media companies based in North America. We are looking for exceptional management teams building best-of-breed solutions targeting a large market opportunity.

### Keywords

- Network Security
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Content Provider
- Mobile Entertainment
- Mobile Security
- Mobile Service Provider

### Collaboration sought

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### Responsible

Mr. Brian Kobus

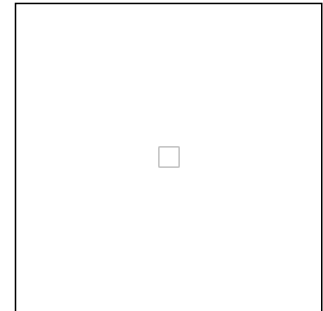
## Swansea University / WAG

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Singleton Park 1  
SA2 8PP Swansea

United Kingdom

Telephone           +44 1792 602768  
Fax  
E-Mail                t.ofarrell@swan.ac.uk



Institute of Advanced Telecommunications is a unique institute, focused on Research and Postgraduate teaching in all aspects of telecommunications. We aim to be at the forefront of knowledge development and transfer by training world-class scientists and engineers, as well as cultivating industry partnerships to provide innovative solutions to complex business and technological problems.

### Technology Profiles

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#### Mobile Broadband Test Facility

##### What we offer

IAT is developing a state of the art Wireless Mobile Broadband Test Facility that will enable IAT to investigate novel techniques for optimising so called 3.5G networks. The Wireless Mobile Broadband Test Facility will consist of two components; a Drive Test Collection Unit and an Analysis workstation.

The Drive Test Collection Unit will be located in a test vehicle and will be used to measure the RF environment as well as place and receive voice, video and data calls on the Operator's Network under test. Typically such drive tests are performed on a "cluster" of sites (10-20) at a time and the results are then brought back to the office for analysis.

The Analysis workstation will be used to analyse the collected results in detail. It will be used to not only analyse the coverage level and coverage quality seen during the cluster drive, but also the performance of the various services tested (e.g. voice, video and data). On completion of the analysis it should be possible to

##### What are we looking for

Mobile companies that require the highest calibre technical expertise who wish to create and test the next generation technology for the mobile market.

##### Keywords

- Electronics, Microelectronics
- Communications Protocols, Standards
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- IT Applications for Transport and Logistics
- ICT for Independent Living and Inclusion
- GIS Geographical Information Systems

##### Collaboration sought

FP7-ICT Project, Commercial Agreement, Joint Venture Agreement, Technical Co-operation, Research and development

##### Responsible

Dr Christian Bryant

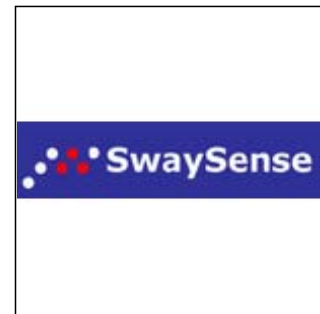
## SwaySense

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**Yoni Netanyahu 38**  
**54425 Givat Shemuel**

**Israel**

**Telephone** +972544324724  
**Fax**  
**E-Mail** info@swaysense.com



SwaySense is an Israeli startup. SwaySense develops an intelligent mobile address book based on a Social Network Analysis backend platform. Your Smartphone can understand who and what interests you based on mobile and web activities, and offer a consolidated relationship analysis, and network nurturing services. We're looking for strategic partnerships with mobile applications built around contacts that can benefit from a better understanding of relationships and with Smartphone manufacturers.

### Technology Profiles

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#### Mobile Address book applications

##### What we offer

A backend platform you can either install in your company as a black box or connect to on the web. The platform receives mobile interaction traffic, including your application interactions if any, consolidates other user interactions such as Email, IM, and SM, and returns BI Insights about each contact and on the entire personal contact network of the user. These insights can be visually presented in your address book in each entry and also can be incorporated to your algorithms to provide better service based on these insights.

##### What are we looking for

Mobile applications built around contacts where the application can provide an added value if it could have a knowledge about each contact which is consolidated from the user's phone and web interaction channels, and indicates the level of interest of the user to each contact at any given time.

Incorporating our technology and providing your users a smarter address book can open opportunities for premium services and customer retention.

##### Keywords

- Database Management, Data Mining
- E-Learning
- Content Provider
- Mobile Entertainment
- Mobile Service Provider
- Computer Games

##### Collaboration sought

Commercial Agreement, Joint Venture Agreement, Technical Co-operation

##### Responsible

Michael Bergman

#### Location based service providers

##### What we offer

If you provide a LBS and want to push it to customers in your vicinity in order to increase your exposure without being considered spam, we offer integration to our mobile address book. You can push relevant offerings to the customer based on his location and our address book knowledge about who and what interests the user at any given time, and about his influence in your field (music, movies, etc.). Leveraging our BI, you can provide a relevant offering, and get quality leads, get information about the quality of the customer so you can grant him special offerings if he has lots of influence in your field of operation.

We also have unique couponing models leveraging our unique technology. Contact us to learn more.



**What are we looking for**

Businesses or agencies who wish to push location based offerings to their customers, and in particular, businesses or agencies with customers who have many branches distributed in a single large urban area.

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**Keywords**

- Electronic Commerce, Electronic Payment, Electronic Signature

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**Collaboration sought**

Commercial Agreement, Joint Venture Agreement, Technical Co-operation

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**Responsible**

Michael Bergman

**Smartphone manufacturers / Mobile Operators****What we offer**

For Smartphone manufacturers - we offer a backend server product that can add Social Networking Analysis Insights to each contact entry based on mobile and web activities. Adding such knowledge can improve the branding of your Smartphone since it adds a new layer of knowledge that your Smartphone can exhibit.

For Operators - we offer an application to be installed on initial phone distributions. Our application provides proactive network nurturing services that encourage the user to consume more data and make more calls and increase your ARPU.

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**What are we looking for**

Smartphone manufacturers that have a backend system that supports their smartphones.

Operators that wish to provide our application in the initial phone installation, in order to provide their users a better experience and leverage the benefit of increased traffic in all channels as a result from our proactive address book that encourages the user to make more calls and use more data.

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**Collaboration sought****Responsible**

Michael Bergman

## Sweden Mobile Association

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Isafjordsgatan 39 B  
16428 Kista

Sweden

**Telephone** +46709160676  
**Fax** N/A  
**E-Mail** tomas.bennich@swedenmobileassociation.com



Sweden Mobile Association [SMA] is an international marketing platform with the goal to gather, enhance and strengthen the Swedish mobile industry. SMA serves a central contact point and facilitator to create international business and cooperation. SMA participates actively in international mobile related engagements and events. SMA has partners from the whole value network within the mobile industry, ranging from mobile content to chipsets.

Location: Sweden

Type: Industry Association

### Technology Profiles

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#### Sweden's mobile / wireless sector

##### What we offer

Overview and access to the Swedish mobile sector from content to chipsets

Today about 70 + partners across the value chain

Network with Sweden's mobile / wireless sector

Partner areas of expertise, mobile content, portals, platforms, distribution, antennas, RF design, device portals, user interfaces, mobile design, security, network management, education, games, streaming, LBS, maps, voip, field force app, 3G video services, content switch, email, innovative services, user interface apps, RSS readers, sound books, .....

##### What are we looking for

Collaboration opportunities for Swedish mobile sector  
Industry association partnerships

##### Keywords

- Mobile Service Provider

##### Collaboration sought

Commercial Agreement

##### Responsible

Mr Tomas Bennich

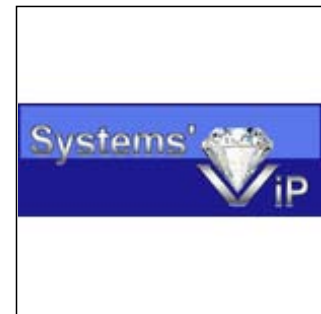
## SYSTEMS' VIP

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Rue du Doubs 1  
67100 Strasbourg

France

**Telephone** +33 680 136 364  
**Fax** +33 874 761 346  
**E-Mail** benjamin.nicolle@systemsvip.com



The French company SViP provides solutions for the modelling, design and optimization of your multi-physics complex systems :

- Complex systems' model-based engineering : we develop simulation-ready models of your complex systems,
- Scientific consulting : we dive into the depths of your systems' phenomena,
- Functional Virtual Prototyping methodology and VHDL-AMS language training and coaching,
- We help you to master your Industrial Property enabling you to manage your technological innovation process,
- Our unifying methodology smoothly integrates with your existing workflows, methods and tools.

### Technology Profiles

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## Scientific expertise provider in functional modeling and simulation of complex systems.

### What we offer

Area of expertise or know how : Multidisciplines : physics, chemistry, photochemistry, cosmetics, thermics, electronics, electrotechnics, microelectronics, RF, hydraulics, automation, automotive, etc

Applications / uses : System modeling, system optimization, innovation integration, verification, validation, optimization of specifications, feasibility, etc

Main advantages of the technology / Know-how :

reusable, fast time simulation, readable, well-documented, encrypt-capability, etc.

### What are we looking for

Research and technical partners interested in our expertise and know-how offer in virtual prototyping and functional modeling.

### Keywords

- Electronics, Microelectronics
- Data Protection, Storage Technology, Cryptography, Data Security
- Communications Protocols, Standards
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- E-Learning
- Digital libraries and content
- Signal Processing (speech, sound, image)
- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
- IT Applications for Health
- IT Applications for Transport and Logistics

### Collaboration sought

Research and development, Technical Co-operation

### Responsible

Mr Benjamin NICOLLE

## Ta with you

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**Pl. Maria Vinyes 4, 3<sup>o</sup> 2<sup>a</sup>**  
**08201 Sabadell**

**Catalonia**

**Telephone** +34937220045  
**Fax** +34937120515  
**E-Mail** info@tauyou.com



Ta with you offers:

- 1) T-Text! SMS text translation in the major world languages.
- 2) T-Portal! mobitra.mobi for on- or off-portal (white label) translation.
- 3) T-Image! for the translation of the text contained in a picture taken with a mobile phone camera.
- 4) T-Voice! for application-oriented speech to speech translation.

Additionally, we develop turnkey projects that provide almost human-quality machine translation for particular verticals.

### Technology Profiles

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## Machine translation of text, image, and speech

### What we offer

T-Text! SMS machine translation in the major world languages for instantaneous communication either in your own country or abroad.

T-Portal! machine translation portal among 16 languages, with additional features such as TTS or see the text as an image.

T-Image! for the translation of the text contained in an image captured with a mobile phone camera.

We also develop turnkey projects for obtaining almost human-quality machine translation in particular verticals.

### What are we looking for

- Distribution partners (exclusive) throughout the world.
- Commercial agreements.
- Joint Ventures to increase the products offered in our portfolio (specially those related to speech to text technologies).

### Keywords

- E-Learning
- Signal Processing (speech, sound, image)
- IT Applications for Health
- Content Provider
- Mobile Service Provider

### Collaboration sought

Technical Co-operation, Joint Venture Agreement, Licence Agreement, Commercial Agreement

### Responsible

Dr. Diego Bartolomé

## Tactica Digital Network

World Trade Center Ed. Sur 2  
08039 Barcelona

Catalonia

Telephone +34933443315  
Fax  
E-Mail [info@tacticadigital.com](mailto:info@tacticadigital.com)



We're a spanish based company focused in two main services:

- Our platform to create and delivery wap sites and mobile services.QR Codes generation.
- Web&mobile multimedia platform for Media, marketing agencies and companies. Key features:
  - Universal and standard. Convert automatically any video from mobile to flash to be seen in the web.
  - You can integrate it in both website and mobile site.
  - User Content Generate or Client Content Generate and 2.0 features: comment, tag, rate and vote.

### Technology Profiles

#### Multimedia wap & web platform

##### What we offer

We're specialised in mobile internet off portal and convergence between web sites and mobile sites. Our three main services are:

- Mobilecast, our platform to create and delivery wap sites and mobile services.
- QR code service. Code Generation to access client's wap sites and services.
- Tacticamovil, the leading web&mobile multimedia platform for Media, marketing agencies and companies. Key features:
  - You can create and manage your own online social network, multimedia mobile campaign or IP and mobile TV channel with your own brand.
  - You can integrate it in any website and mobile site.
  - User Content Generate or Client Content Generate
- Automatic encoding for web and mobile video.
- 2.0 features: comment, tag, rate and vote.
- Multilingual.
- Our technology platform work as ASP and white label model and is cheaper and faster to implement and adapt to every need.
- Standard and universal: automatic video conversion from mobile to flash for the web and GPRS/3G available.

##### What are we looking for

We're are looking for partners that want to sell our solutions in their own country.

The main industry sectors for our services are:

- Media. We can provide 2.0 user content generated service both web and mobile available for electronic newspapers and media. They can also deliver audio and video to mobile sites with their brand.
- Marketing. Many agencies or companies can use our tech no make off portal marketing actions.
- Any industry that needs to use mobile services. Our technology can be adapted to offer several mobile solutions for industry.

##### Keywords

- Content Provider
- Mobile Entertainment
- Mobile Service Provider

##### Collaboration sought

Commercial Agreement, Joint Venture Agreement

##### Responsible

Mr. Marc Hernandez

#### Automatic video conversion and wap&web integration

##### What we offer

With our ASP platform, you can upload mobile generated videos in any encoding and publish in websites in flash, so that anybody can watch them without installing any program.

And you can also publish from your PC any video in any format and publish automatically to flash for the website version and 3gp, mp4 or wmv for mobile devices.

The system can also integrate any 2.0 feature to both web and mobile site: tag, comment, send to a mobile or email friend.

The platform is modular and you can even create a sort of "youtube" integrated for mobile and web sites, with user's recognition.

ASP service and White label solution.

You can manage your wap and web (or only wap) site from a website intranet.

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**What are we looking for**

We're looking for partners to distribute our solution in their countries.

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**Keywords**

- Content Provider
  - Mobile Entertainment
  - Mobile Service Provider
- 

**Collaboration sought**

Commercial Agreement, Licence Agreement, Joint Venture Agreement

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**Responsible**

Mr. Marc Hernandez

## Tag Games Limited

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Suite 1, 1st Floor, Seabraes House, Greenmarket 28  
DD1 4QB Dundee

United Kingdom

Telephone +44 1382 220 925  
Fax +44 1382 000 046  
E-Mail [paul.farley@tag-games.com](mailto:paul.farley@tag-games.com)



We are a mobile game developer and publisher based in Dundee, Scotland. We have a solid track record of AAA game creation in 2D and 3D across all major mobile devices - J2ME, BREW, iPhone, Blackberry, WinME, Android etc

In addition to our own original titles we offer high quality and cost effective game development services to tier 1 publishers and brand owners.

### Technology Profiles

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#### **TAG GAMES - mobile/iPhone game development/publishing**

##### **What we offer**

Tag Games is a AAA game developer on all mobile platforms - J2ME, BREW, iPhone, Android, Blackberry, WinME etc

We have a solid track record of creating great games either based on own IP or on existing brands/properties. We also offer tier 1 publishers and brand owners high quality and value for money development services.

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##### **What are we looking for**

Publishing partners for our own original game products.

Developers to supply us with mobile game content.

Distributors to increase our distribution network further.

Any other opportunities will be welcomed!

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##### **Keywords**

- Content Provider
  - Mobile Entertainment
  - Computer Games
  - 3D Media
- 

##### **Collaboration sought**

Licence Agreement, Commercial Agreement

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##### **Responsible**

Mr Paul Farley

## Tangram Wireless Systems,S.L.

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Ctra.Cambrils, Km. 3.6  
43206 Reus

Catalonia

**Telephone**            977120451  
**Fax**                     977120414  
**E-Mail**                 xavig@tangram-ws.com



Company in Spain.  
Mobility applications, logistic.  
Automatic Identification

### Technology Profiles

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#### Logistic Software

##### What we offer

Software for mobility.  
Warehouse software control  
RFID solutions  
AID solutions

##### What are we looking for

New mobile terminals  
New technology platform development

##### Keywords

- IT Applications for Transport and Logistics
- Mobile Service Provider

##### Collaboration sought

Research and development, Commercial Agreement

##### Responsible

Xavier Gutierrez



## Tapuz Mobile

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**Ben Gurion 30**  
**Ramat Gan**

**Israel**

**Telephone**            **972544561800**  
**Fax**  
**E-Mail**                **ronh@tapuzmobile.com**



TAPUZ MOBILE develops and distributes unique fun and community content and applications for mobile carriers in the territory of Israel. Among our many advanced products and original content are community applications (online chat rooms, dating, forums, blogs), games, video content etc.

We are seeking partners from various territories for collaboration on the distribution of content and services, and technology developers to implement their solutions in our activities.

### Technology Profiles

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#### Seeking technological partners to distribute

##### What we offer

As a well established mobile content and technologies aggregator in Israel, we offer partners the opportunity to penetrate the valuable mobile market of Israel.

For over 8 years we have operated and maintained content and mobile platforms in the Israeli market, and are currently seeking new technologies and innovative partners to increase our product range.

We welcome all technologies and products: games, WAP, applications for iPhone and all devices, off deck solutions etc.

##### What are we looking for

We are seeking new innovative technologies and content products to distribute in Israel and possibly in additional territories of Eastern Europe and Turkey.

From the content provider's POV we are looking for new partners with which we can penetrate new markets such as the Americas and the Far East.

##### Keywords

- Content Provider
- Mobile Entertainment

##### Collaboration sought

Commercial Agreement, Licence Agreement, Joint Venture Agreement

##### Responsible

Mr. Ron Hantman

## teacher

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san ramon 66  
08100 mollet del valles

Catalonia

**Telephone**            **935793836**  
**Fax**  
**E-Mail**                 **xbereb@gmail.com**

1. mollet del valles (Barcelona)
2. technology centre
3. to teach new technologies in communications

### Technology Profiles

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## research information about on 4G mobile technologies and (UMTS/HSPA) and GSM-GPRS-GPS localitation

### What we offer

we research information about on 4G mobile technologies and (UMTS/HSPA) and GSM-GPRS-GPS localitation and AVL to can transmit knowledge to students of any study center for communications course.

---

### What are we looking for

we research information to can transmit knowledge to students of any study center for communications course.

Program Course:

data communication, network protocols, protocol implementations, LAN switching, virtual LANs and wireless networking (wifi,GSM-GPRS-GPS).

---

### Keywords

- Electronics, Microelectronics
  - Network Technologies (Wireless, Wi-Fi, Bluetooth)
  - Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
  - GIS Geographical Information Systems
- 

### Collaboration sought

Research and development

---

### Responsible

xavier berenguer

## Team Europe Ventures Management GmbH

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Karl-Liebknecht-Str. 5  
10178 Berlin

Germany

Telephone           +491781821510  
Fax  
E-Mail                jan@teameurope.net



Team Europe Ventures is a Start-up Incubator and Investor and was founded by Serial Entrepreneur Lukasz Gadowski. We are located in Berlin, Germany, our portfolio consists of 50+ mobile and internet start-ups, mainly in Germany and some in rest of Europe and the U.S.

### Technology Profiles

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## Venture Capital for Internet and Mobile Start-ups

### What we offer

Team Europe Ventures offers investments during seed, early stage and Series A rounds up to 1 Mio. Euro. Besides money, we are offering access to our wide network of contacts and distribution channels as well as our know-how in founding and growing start-ups.

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### What are we looking for

Interesting Mobile Start-ups within early stages. We are especially interested in Mobile Advertising and Mobile Commerce start-ups. We are also looking for potential partners (mobile publisher, agencies and advertiser within the German market) for one of our portfolio companies. We are also looking for potential entrepreneurs who have not yet founded. Furthermore we are willing to exchange with other investors in mobile and internet companies.

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### Keywords

- Electronic Commerce, Electronic Payment, Electronic Signature
  - E-Learning
  - Mobile Entertainment
  - Computer Games
- 

### Collaboration sought

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### Responsible

Jan Beckers

## Tech21 Sensor GmbH

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Helmholtzstr. 2-9  
10587 Berlin

Germany

**Telephone** +493066659210  
**Fax** +493066659219  
**E-Mail** [mobileworld@tech21.de](mailto:mobileworld@tech21.de)



Tech21 Sensor GmbH is located in Berlin, Germany. Tech21 designs touch sensors and user interface software that simplify interaction with mobile electronics.

Tech21 sensors can be used to create touchpad-keyboard combinations and analog controls for mobile phones.

For production, Tech21 co-operates with suppliers and manufacturers. The company supplies and licenses components to device manufacturers. The company's technology is protected internationally by more than 50 patent applications.

### Technology Profiles

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#### Analog Controls for mobile electronic devices

##### What we offer

Tech21 designs touch sensors and user interface software that simplify interaction with mobile electronics.

Tech21 sensors can be used to create touchpad-keyboard combinations and analog controls for mobile phones.

The new sensor developed by Tech21 replaces the traditional key contacts of mobile electronic devices. Ordinary keys recognize only two states, on and off - whereas the Tech21 sensor measures the position and the applied force of a key activation steplessly.

With the Tech21 sensor keypads, joysticks, dials and sliders can be implemented even when very little space is available. During the integration process, Tech21 usability experts work closely with customers for best results.

The Tech21 sensor is as flat as a sheet of paper, protected against moisture and dust and extremely robust.

The Tech21 sensor makes applications like music and video playback, e-mail, messaging, web browsing, location- based services and games easy to use even with tiny mobile device

##### What are we looking for

We are looking for device manufacturers who are interested in integrating our technology.

We are also looking for manufacturers of membrane keyboards as suppliers.

We are also interested in exchanging ideas with technology companies in the area of user interface design and mobile applications.

##### Keywords

- Electronics, Microelectronics
- Mobile Entertainment
- Computer Games
- 3D Media

##### Collaboration sought

Technical Co-operation, Manufacturing Agreement, Licence Agreement

##### Responsible

Oliver von Sperber

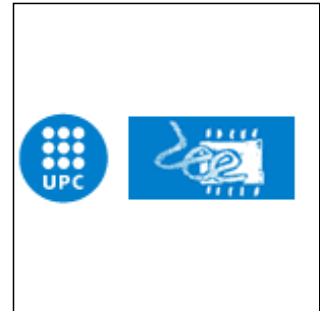
## Technical University of Catalonia (UPC)

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**Jordi Girona 1**  
**Barcelona**

**Catalonia**

**Telephone**            **34 934054430**  
**Fax**  
**E-Mail**                **torrents@eel.upc.edu**



We work in a small research group in the Electronic Engineering Department in the Technical University of Catalonia (UPC). Our laboratory is at C4 building in the "campus nord" of Barcelona.

Our research activities are focused in electric, magnetic and electromagnetic testing for quality control through non destructive testing (e.g. applied to civil engineering).

We are interested in RF systems, amplifiers, transmission lines and antennas, in narrow and broadband applications.

### Technology Profiles

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#### non destructive testing

##### What we offer

Expertise in sensors applied to ceramic materials for non destructive testing purposes. For instance, applied to civil engineers we pursue non invasive and non destructive measurements, thus becoming, when is possible cheaper, faster and more sustainable.

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##### What are we looking for

Elements as amplifiers, transmission lines, antennas, etc. that may apply to our purposes of measuring without breaking samples or structures. Ideas.

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##### Keywords

- Electronics, Microelectronics
  - Signal Processing (speech, sound, image)
  - IT Applications for Health
  - IT Applications for Transport and Logistics
- 

##### Collaboration sought

Research and development

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##### Responsible

Dr. Josep M. Torrents

## Technopolis Ventures

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**Tekniikantie 21**  
**02150 Espoo**

**Finland**

**Telephone**            **+358 9 251715**  
**Fax**  
**E-Mail**                **will.cardwell@technopolis.fi**

Technopolis Ventures Ltd is the largest business incubator and business development company in Finland, with upwards of 250 hi-tech and knowledge-based companies in our development programs in the capital area, as well as Jyväskylä, Kuopio, Lappeenranta, Oulu and Tampere.

### Technology Profiles

---

## Business Development Services

### What we offer

Technopolis Ventures programs help turn high potential business ideas into successful start-ups. We have created services that help entrepreneurs to evaluate the viability of their business idea, assist in the creation of a high-quality business plan and help them over the hurdles of starting a new company.

### What are we looking for

To find the best business ideas and help turn them into international success stories by offering a comprehensive set of packaged development services.

### Keywords

- Mobile Entertainment

### Collaboration sought

Commercial Agreement

### Responsible

Mr. Will Cardwell

## Technopolis Ventures Ltd

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**Tekniikantie 21**  
**02150 Espoo**

**Finland**

**Telephone** +3589251715  
**Fax**  
**E-Mail** [karita.huotari@technopolis.fi](mailto:karita.huotari@technopolis.fi)



**TECHNOPOLIS**  
Technopolis Ventures

Technopolis Ventures Ltd is the largest start-up focused business development company in Finland, with upwards of 250 hi-tech and knowledge-based companies in our development programs in Helsinki area, as well as Jyväskylä, Kuopio, Lappeenranta, Oulu and Tampere.

Technopolis technology centers, with 1,150 client companies and organizations serve as marketplaces where sellers and buyers of worldclass technologies meet.

### Technology Profiles

---

#### Matchmaking and business development services

##### What we offer

Access to high-tech and innovation based companies in Finland, by providing matching and networking services to connect with partners, clients and financiers. We work closely with a wide variety of domestic and international partners to make it easier for both Finnish and international growth companies to establish themselves in strategic international markets.

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##### What are we looking for

Companies seeking and offering innovative products and services and interested in partnering, networking and investment opportunities in Finnish firms; companies looking into possibilities of setting up business operations in Finland.

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##### Keywords

- Electronics, Microelectronics
  - Network Security
  - Data Protection, Storage Technology, Cryptography, Data Security
  - Database Management, Data Mining
  - Communications Protocols, Standards
  - Network Technologies (Wireless, Wi-Fi, Bluetooth)
  - Electronic Commerce, Electronic Payment, Electronic Signature
  - E-Learning
  - Digital libraries and content
  - Signal Processing (speech, sound, image)
  - Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
  - IT Applications for Health
  - IT Applications for Transport and Logistics
  - ICT for Independent Living and Inclusion
  - GIS Geographical Information Systems
  - Content Provider
  - Mobile Entertainment
  - Mobile Security
  - Mobile Service Provider
  - Computer Games
  - 3D Media
- 

##### Collaboration sought

Commercial Agreement

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**Responsible**

Karita Huotari



## Technopolis Ventures Oulu Oy

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**Elektroniikkatie 3 90570**  
**Oulu**

**Finland**

**Telephone**            **+358443588681**  
**Fax**  
**E-Mail**                **milja.rautiainen@technopolis.fi**

Technopolis Ventures is the largest business incubator and business development company in Finland, with upwards of 250 hi-tech and knowledge-based companies in our development programs in the capital area, as well as Jyväskylä, Kuopio, Lappeenranta, Oulu and Tampere.

Technopolis Ventures' networking services help entrepreneurs connect to financiers, customers and business partners. Our networking services comprise tools, measures and events that clients can use to improve their own networks and to develop them into the customer, financial and partnership relationships they need.

### Technology Profiles

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## Enterprise Europe Network Finland

### What we offer

Enterprise Europe Network assists companies to find partners for technological collaboration.

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### What are we looking for

Companies that are interested in technical cooperation with Finnish companies.

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### Keywords

- Electronics, Microelectronics
  - Network Security
  - Mobile Entertainment
  - Mobile Security
  - Mobile Service Provider
  - Computer Games
- 

### Collaboration sought

Research and development, Technical Co-operation, Joint Venture Agreement, Manufacturing Agreement, Licence Agreement, Commercial Agreement, FP7-ICT Project

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### Responsible

Ms Milja Rautiainen

## Technopolis Ventures Oy

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**Tekniikantie 21**  
**02150 Espoo**

**Finland**

**Telephone**            **+358 2517 15**  
**Fax**  
**E-Mail**                **info@technopolis.fi**

  
Technopolis Ventures

Technopolis Ventures Ltd is the largest business incubator and business development company in Finland, with upwards of 250 hi-tech and knowledge-based companies in our development programs in the capital area, as well as Jyväskylä, Kuopio, Lappeenranta, Oulu and Tampere.

Our mission is simple, but powerful: to find the best business ideas and help turn them into international success stories by offering a comprehensive set of packaged development services.

### Technology Profiles

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#### Matchmaker to the Finnish Mobile Industry

##### What we offer

I represent the Finnish Mobile Industry (over 200 application developers, integrators and middleware vendors).

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##### What are we looking for

Interesting companies for Finnish companies to partner with

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##### Keywords

- Communications Protocols, Standards
  - Network Technologies (Wireless, Wi-Fi, Bluetooth)
  - Mobile Entertainment
  - Mobile Security
  - Mobile Service Provider
- 

##### Collaboration sought

Commercial Agreement

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##### Responsible

Mr Karri Hautanen

## tecnoblue systems

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ceei burgos officce 56 56  
spain burgos

Spain

**Telephone**            **43650196187**  
**Fax**  
**E-Mail**                 **admin@tecnoblue.es**



Please replace this text with a short description (max. 500 characters) of your organisation including the following points:

1. spain
2. service, technology centre, consultancy
3. General information (i.e. main activities, market segments, RTD potential, history)

### Technology Profiles

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## Bluetooth CMS systems, SMS platforms, mobile applications develops and touch screen systems integrat

### What we offer

Tecnoblue Systems is a new start-up for new technologies, in the north of Spain. We works in the world of the mobile marketing with media content, Bluetooth marketing systems and sms platforms.

We provide all tool needs for make the best relation quality/price for mobile marketing.

We offer Content Management Systems (CMS) for Bluetooth marketing platform (hardware + software) and SMS platform via web for marketing companies and resellers, we develop low cost j2me application for information, with maps, timetable or something that you like.

We works with low cost hardware for this technologies, we integrated indifferent ways and platforms as touch screens points.

Send files with obexsender protocol by Bluetooth for adverstiments and information files. For a proximity marketing

Our technologies is cheaper and easy for use, fast integration for needs.

---

### What are we looking for

Other CMS for Bluetooth marketing with sms platform and other hardware for fast Bluetooth marketing. Modem usb 3g, gprs or router 3g. Touch screen systems.

We are looking for distribution of our products about Mobile marketing, telecom ,etc.

---

### Keywords

- Network Technologies (Wireless, Wi-Fi, Bluetooth)
  - Mobile Entertainment
  - 3D Media
- 

### Collaboration sought

Commercial Agreement, Joint Venture Agreement

---

### Responsible

dr rodrigo gonzalez varona

## TECNOSEGUR

---

c/ Basauri 17 edifici  
28023 MADRID

Spain

**Telephone**            913729751  
**Fax**  
**E-Mail**                jdelatorre@tecnosegur.com



A Spanish virtual operator of communications via satellite with long experience in the telecommunications sector offer specific solutions for partners in different fields such as telemetry, M2M, automatic vehicle location and so on, using a very innovative technology.

We offer a list of robust modem of communications via satellite for multiple applications both mobile or fixed.

### Technology Profiles

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## Technology to deliver data communication services for telemetry, automatic vehicle location and M2M

### What we offer

A Spanish virtual operator of data communications via satellite with long experience in the telecommunications market has developed specific solutions for partners in different fields : telemetry, M2M, automatic vehicle location.

Based upon a 32 LEO (Low Earth Orbit) satellite constellation, and providing the terrestrial hardware devices on an OEM (Original Equipment Manufacturer) basis, they have developed specific innovative applications at a low cost for those remote locations where standard communications services are either unavailable or expensive for the given purpose:

-M2M (Machine to Machine) for vending machines and ATM (Automatic Transaction Machines)

-AVL (Automatic Vehicle Location): for tracking and managing large fleets of vehicles (rent-a-car, lorries, etc.), even tracing handicapped persons, and centrally controlled from a remote alarm unit.

-Telemetry: the system can monitor a wide range of assets, providing point-to-point information.

### What are we looking for

- Specific area of activity of the partner:

Services, distribution, etc.

- Type of partner sought:

System integrators, VARs, utilities, industry and services companies (transportation, car fleets, etc.).

- Specific area of activity of the partner:

Services, distribution, etc.

- Task to be performed:

They have the know-how that can be transferred to very different client's requirements.

### Keywords

- Digital libraries and content
- Content Provider
- Mobile Entertainment
- Mobile Service Provider
- Computer Games
- 3D Media

**Collaboration sought**

Joint Venture Agreement, Licence Agreement, Commercial Agreement

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**Responsible**

Mr Juan de la Torre

## TEKEL/ Enterprise Europe Network

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Tykistokatu 4D  
20520 Turku

Finland

Telephone           +358 50 912 9012  
Fax  
E-Mail                marjo.uotila@tekel.fi



TEKEL is the Association of Finnish Science Parks, and responsible for the technology transfer services of the Enterprise Europe Network.

### Technology Profiles

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## Technology transfer services in Finland

### What we offer

Enterprise Europe Network helps companies to find partners for technological collaboration.

---

### What are we looking for

Finnish companies who look for technological collaboration contacts abroad, and non-Finnish companies looking for technological collaboration contacts in Finland.

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### Collaboration sought

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### Responsible

Marjo Uotila

## Telbit

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R. Banda Amizade 38 RC Dto  
3810-059 Aveiro

Portugal

**Telephone** +351234425095  
**Fax** +351234425098  
**E-Mail** telbit@telbit.pt



Telbit was founded in 1998 as a spin-off of PT Inovação (Portugal Telecom R&D Company) in Aveiro, Portugal. Telbit provides services and solutions which go through all the software development lifecycle: Development (core-business), Tests, Support and Maintenance.

Telbit operates mainly in the Telecommunications Market, and, as a software house, is heavily focused on two types of solutions: Fraud Management Systems and Software Testing Solutions.

Telbit has a team of almost 40 software-related engineers, a turnover (2008) of 1,5M€, and is ISO9001:200 certified.

### Technology Profiles

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#### Software Testing - Automating GUI Testing

##### What we offer

Telbit' teStudio is a testing process automation tool.

teStudio is an application which integrates all stages of software quality assurance in the same visual environment: software requirements, test design, execution, analysis and documentation.

teStudio also provides essential management tools, such as global and detailed insight into each project status, team performance and productivity.

More info in <http://www.telbit.pt/product/teststudio>

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##### What are we looking for

We are looking for cooperation in developing reliable means for automating GUI Testing, in order to include this features in our product teStudio.

We are also looking for innovative approaches to the software testing problem.

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##### Keywords

- Database Management, Data Mining

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##### Collaboration sought

FP7-ICT Project, Technical Co-operation, Research and development

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##### Responsible

Mr. Antonio Pinto

#### Software Testing - TeStudio

##### What we offer

Telbit' teStudio is a testing process automation tool.

teStudio is an application which integrates all stages of software quality assurance in the same visual environment: software requirements, test design, execution, analysis and documentation.

teStudio also provides essential management tools, such as global and detailed insight into each project status, team performance and productivity.

More info in <http://www.telbit.pt/product/teststudio>

---

**What are we looking for**

At this moment, teStudio has two major clients (telecommunications operators), and we are interested in broadening our clients base. We are looking for commercial partners or clients who can be interested in commercialize or acquire our solution.

---

**Keywords**

- Database Management, Data Mining
  - Communications Protocols, Standards
- 

**Collaboration sought**

Commercial Agreement, Licence Agreement

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**Responsible**

Mr. Antonio Pinto

**Fraud Management System - Centaur****What we offer**

Centaur is a state of the art FMS, specially designed for Telecommunication operators that require fast integration of their current and new coming services and platforms with the FMS, for optimal service coverage in a natural and efficient way.

More info in <http://www.telbit.pt/product/centaur>

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**What are we looking for**

At this moment, Centaur has two major clients (namely TMN - the main portuguese mobile operator), and we are interested in broadening our clients base.

We are looking for commercial partners or clients who can be interested in commercialize or acquire our solution.

---

**Keywords**

- Network Security
  - Database Management, Data Mining
  - Communications Protocols, Standards
- 

**Collaboration sought**

Commercial Agreement, Licence Agreement

---

**Responsible**

Mr. Antonio Pinto



## TELCRA

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**Josefa Valcarcel 8**  
**28027 Madrid**

**Spain**

**Telephone**           **914182343**  
**Fax**  
**E-Mail**               **jhidalgo@telcra.com**



TELCRA is an independent company, non related to any public agency or enterprise group, focused on satisfying customer needs of detection, protection, control and monitoring data/voice on any communication networks as GSM - 3G - CDMA - Thuraya - Inmarsat - Iridium - Wimax - Wi-Fi - Bluetooth etc...

> **INTELLIGENCE COMMUNICATIONS**

- GSM Crypto
- Jamming detection
- Mobile detection
- Infrared GSM Alarm module

> **MOBILE NETWORKS**

- ICS GSM/3G Pico repeater
- Wimax repeaters
- Ultralow cost antennas

### Technology Profiles

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## Intelligence Communications & Mobile Network

### What we offer

TELCRA is specialist on cyphering data/voice over radio using the most strongest security industry levels as AES 256. We provide customize solution on GSM Crypto using standard Windows Mobile devices. Our potential users are Eurostock companies and governments.

The GSM Crypto, Cryptovox is very easy to use and install faster and able to stablish secure communication point to point.

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### What are we looking for

We are looking high tech company focus on VoIP to adding our knowledge in GSM to this technology, we are in research step.

We are looking industry & distributor partner, GSM carrier and enterprises worldwide to development the business.

Partner profile must:

- have experience in GSM/UMTS network
  - be focuses in any area of Middle East / Asia / Latinoamerica/ Europe
- 

### Keywords

- Network Security
  - Data Protection, Storage Technology, Cryptography, Data Security
  - Mobile Security
- 

### Collaboration sought

Commercial Agreement, Licence Agreement, Joint Venture Agreement, Research and development

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### Responsible

Mr. Javier Hidalgo

## Telefónica Research & Development

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Vía Augusta 177  
08021 Barcelona

Catalonia

**Telephone**            **933653000**  
**Fax**  
**E-Mail**                **fmv@diversid.com**

Company created in 1988 to fulfil the R&D requirements of the Telefónica Group in order to improve its competitiveness and profitability through innovation.

We have wide range of activity areas, currently organised in five divisions:

- Services for the final Customer,
- Internet, Multimedia and Multilinguism,
- Operation Support Systems,
- Business Support Systems,
- Network and Service Platforms.

We have R&D centres in Spain, Brazil and Mexico.

### Technology Profiles

---

#### Advanced Video

##### What we offer

Technological expertise in the areas of:

- Image & video processing
- Video 3D
- Advanced videoconference & Telepresence
- Augmented Reality
- IPTV
- Gestural Interfaces

##### What are we looking for

In general terms, we are looking for innovative, cutting edge technology or services to be integrated in our R&D activities in the areas of:

- Image & Video processing
- 3D Video
- Advanced videoconference & Telepresence
- Augmented Reality

##### Collaboration sought

FP7-ICT Project, Licence Agreement, Technical Co-operation, Research and development

##### Responsible

Pedro Alonso Baigorri

## Telefónica Research & Development

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### Catalonia



Company created in 1988 to fulfil the R&D requirements of the Telefónica Group in order to improve its competitiveness and profitability through innovation.

We have wide range of activity areas, currently organised in five divisions:

- Services for the final Customer,
- Internet, Multimedia and Multilinguism,
- Operation Support Systems,
- Business Support Systems,
- Network and Service Platforms.

We have R&D centres in Spain, Brazil and Mexico.

### Technology Profiles

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#### Generic profile

##### What we offer

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##### What are we looking for

In general terms, we are looking for innovative, cutting edge technology or services to be integrated in our R&D activities.

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##### Keywords

- Electronics, Microelectronics
  - Network Security
  - Data Protection, Storage Technology, Cryptography, Data Security
  - Database Management, Data Mining
  - Communications Protocols, Standards
  - Network Technologies (Wireless, Wi-Fi, Bluetooth)
  - Electronic Commerce, Electronic Payment, Electronic Signature
  - E-Learning
  - Digital libraries and content
  - Signal Processing (speech, sound, image)
  - Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
  - IT Applications for Health
  - IT Applications for Transport and Logistics
  - ICT for Independent Living and Inclusion
  - GIS Geographical Information Systems
  - Content Provider
  - Mobile Entertainment
  - Mobile Security
  - Mobile Service Provider
  - Computer Games
  - 3D Media
- 

##### Collaboration sought

FP7-ICT Project, Licence Agreement, Technical Co-operation, Research and development

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**Responsible**

Mr José María Montero

**Multimedia Mobile Applications & Services****What we offer**

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**What are we looking for**

Technology providers and partners for mobile applications and services

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**Keywords**

- Mobile Entertainment
  - Mobile Service Provider
- 

**Collaboration sought**

Research and development, Technical Co-operation, FP7-ICT Project

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**Responsible**

Ruben Gonzalez Blanco

**Security and Privacy Technologies****What we offer**

Innovation in security, privacy and trust technology with a focus on advanced concepts for pervasive, dynamical and scalable security mechanisms, privacy enforcement and new identity management approaches (including strong authentication and biometrics)

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**What are we looking for**

Suppliers for new technologies and concepts to be trialled under realistic conditions (telco environments)

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**Keywords**

- Network Security
  - Data Protection, Storage Technology, Cryptography, Data Security
  - Network Technologies (Wireless, Wi-Fi, Bluetooth)
  - Mobile Security
- 

**Collaboration sought**

Research and development, Technical Co-operation, FP7-ICT Project

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**Responsible**

Manager Alejandro Becerra

**Service Development Platforms****What we offer**

Collaboration, innovation and partnership in the integration of new technologies and network capabilities in Telefonica Service Platforms in order to enrich the current Portfolio of Telefonica Services and the creation of new innovative solutions

---

**What are we looking for**

New technologies, innovative capabilities that enable an operator to improve and enrich the current portfolio of services and solutions. Focus on the joint development and integration of latest state-of-the-art products into the current and widely deployed Telefonica Service Platforms.

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**Keywords**

- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Digital libraries and content

- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
  - IT Applications for Health
  - IT Applications for Transport and Logistics
  - ICT for Independent Living and Inclusion
  - GIS Geographical Information Systems
  - Content Provider
  - Mobile Entertainment
  - Mobile Service Provider
  - 3D Media
- 

**Collaboration sought**

FP7-ICT Project, Technical Co-operation, Research and development

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**Responsible**

Jorge Blanco

**Platforms for Broadband Services****What we offer**

Expertise and knowledge on fixed broadband platforms for service delivery, as well as service provisioning and end-user devices management (both fixed and mobile).  
Collaboration and partnership in R&D projects.

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**What are we looking for**

New technologies or collaboration in R&D projects in the areas of fixed-mobile convergence, and convergent device remote management.

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**Keywords**

- Communications Protocols, Standards
  - Network Technologies (Wireless, Wi-Fi, Bluetooth)
- 

**Collaboration sought**

FP7-ICT Project, Technical Co-operation, Research and development

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**Responsible**

Monica Fernandez

**Future Mobile Services****What we offer**

Telefónica offers huge mobile market worldwide. Telefónica R&D provides development and integratin services of new technologies to develop new services for mobile devices.

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**What are we looking for**

New Technologies available in mobile devices  
Android realted services and technologies  
Peer2peer technologies in mobile devices  
Grid technologies in mobile devices  
Personal Commication Services  
Social Networks in mobile devices.

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**Keywords**

- Communications Protocols, Standards
  - Signal Processing (speech, sound, image)
  - Mobile Entertainment
  - Mobile Service Provider
  - Computer Games
-

**Collaboration sought**

Research and development, Technical Co-operation, Joint Venture Agreement, FP7-ICT Project

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**Responsible**

Division Head David Artuñedo Guillén

**Middleware for Home gateways and devices****What we offer****What are we looking for**

Companies with products and solutions related with open services platforms in the digital home area, specially for residential gateways.

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**Collaboration sought**

Research and development, Technical Co-operation

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**Responsible**

Javier Lucio

**UPnP and DLNA technologies****What we offer****What are we looking for**

Companies with products and open software related with UPnP and DLNA technologies or multimedia for the Digital Home. We are also interested in technologies for integrating Internet contents in the Digital Home.

---

**Keywords**

- Electronics, Microelectronics
  - Network Technologies (Wireless, Wi-Fi, Bluetooth)
  - Digital libraries and content
  - Content Provider
  - Mobile Entertainment
- 

**Collaboration sought**

Technical Co-operation, Research and development

---

**Responsible**

Javier Lucio

## TeleMessage

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**Granit Street, P.O. Box 3668 8**  
**49222 Petch-Tikva**

**Israel**

**Telephone** +972 3 922 5252  
**Fax** +972 3 922 5253  
**E-Mail** gil@telemessage.com



- TeleMessage Toolbar for Internet Explorer/Firefox web browsers allows users to send any PC or Internet content (Picture, Sound, Video or Text) to Mobile phones as SMS/MMS.

The Video Streaming Toolbar allows to Send video from web sites like Youtube to mobile phones.

Our Mail Plug-in integrates with Outlook for PC to Mobile messaging.

TeleMessage SMS to Landline enables a user to type an SMS text message directly from their wireless phone and send it to any landline phone.

### Technology Profiles

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## TeleMessage PC to Mobile and SMS to Landline

### What we offer

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### What are we looking for

We are looking for partners, resellers and distributors

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### Keywords

- Mobile Service Provider

---

### Collaboration sought

Research and development, Technical Co-operation, Joint Venture Agreement, Licence Agreement, Commercial Agreement

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### Responsible

Mr. Gil Shapira

## Telenor Mobicome Project

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**Snarøyveien 30**  
**1331 Fornebu**

**Norway**

**Telephone**            **+47 67890000**  
**Fax**                     **+4796210492**  
**E-Mail**                **thanh-van.do@telenor.com**



The main goal is to provide unified user management and service continuity for an IP Multimedia System deployed on a fixed mobile convergent multi access environment. The Mobicome project will analyse, design, implement and test the solutions that enable:

- Seamless access to the different wireless technologies like UMTS, EDGE, Wireless LAN, etc.
- Unified identification, authentication and authorization of the users
- Unified service offering and provisioning in both mobile networks and fixed networks
- Service continuity when the user is roaming between mobile networks and fixed networks.

### Technology Profiles

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#### IMS for fixed-mobile convergence

##### What we offer

We are studying and developing service prototypes and solutions for a fixed-mobile convergent environment including rich communications, security solutions and identity management

---

##### What are we looking for

We are looking for companies that has expertises in the areas:

- VoIP, IP telephony clients
  - Rich communications
  - Mobile widgets
  - authentication solutions
  - identity managements
- 

##### Keywords

- Network Security
  - Electronic Commerce, Electronic Payment, Electronic Signature
  - Content Provider
  - Mobile Entertainment
  - Mobile Security
  - Mobile Service Provider
  - Computer Games
- 

##### Collaboration sought

FP7-ICT Project, Technical Co-operation, Research and development

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##### Responsible

Dr. Thanh van Do



## Telenor R&I

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**Snarøyveien 30**  
**0673 Oslo**

**Norway**

**Telephone**            **+4790977102**  
**Fax**  
**E-Mail**                 **thanh-van.do@telenor.com**

Telenor is emerging as one of the fastest growing providers of mobile communications services worldwide. Telenor is also the largest provider of TV services in the Nordic region.  
Telenor is organised into three business areas; Mobile operations covering 12 countries, and Fixed-line and Broadcast services covering the Nordic region.  
Ranked as the world's seventh largest mobile operator Telenor has more than 150 million mobile subscribers worldwide and strong subscription growth, particularly in our Asian operations

### Technology Profiles

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#### Mobile services for the future

##### What we offer

We are focusing in developing and offering advanced and user friendly mobile services that can be offered to our market.

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##### What are we looking for

We are looking for collaborations with:

other operators in terms of research and development

companies having expertises in mobile services and equipments

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##### Keywords

- Network Security
  - Communications Protocols, Standards
  - Network Technologies (Wireless, Wi-Fi, Bluetooth)
  - Electronic Commerce, Electronic Payment, Electronic Signature
  - Mobile Entertainment
  - Mobile Security
  - Mobile Service Provider
- 

##### Collaboration sought

FP7-ICT Project, Technical Co-operation, Research and development

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##### Responsible

Dr. Thanh van Do

## Telesis Telecoms

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### Spain

The company, founded in 1973, started in IT business by installing PBXs and Networks to Standard Electrica. Later we installed PBXs for Ibertel-Alcatel. In 1987 we became National Distributor of Alcatel, and in 1999 Distributor of Samsung Telecoms for Networks solutions.

Actually Telesis distributes Samsung (PBXs), One Acces (Routers) & Tollring (applications).

TELESIS is dedicated from his beginnings to satisfy the needs of the communications, inside the managerial environment. Our important know-how, our National distribution network and an important Corporate & Telco Customers Portfolio are our main strenghts.

### Technology Profiles

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## Spanish company looking for representation in Spain

### What we offer

We are a large representative company with strong references (Samsung) and good knowledge of the Spanish market.

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### What are we looking for

We are looking for foreign companies interested in the Spanish market to representant them in theses fields:

- Applications for mobile
  - Applications for fixed telephone services
  - Devices for mobile business
  - Routers
- 

### Keywords

- Electronics, Microelectronics
  - Network Technologies (Wireless, Wi-Fi, Bluetooth)
  - IT Applications for Health
  - IT Applications for Transport and Logistics
  - GIS Geographical Information Systems
  - Mobile Entertainment
  - Mobile Security
  - Mobile Service Provider
- 

### Collaboration sought

Commercial Agreement

---

### Responsible

Mr Angel Mendieta

## TenBu Technologies

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Giles Street 121  
EH6 6BZ Edinburgh

United Kingdom

Telephone      **08450179041**  
Fax                **08450179042**  
E-Mail            **enquiries@tenbu.co.uk**



TenBu Technologies is an innovative technology company based in Edinburgh, UK that specializes in developing novel applications for mobile devices. Using its patent pending technology TenBu had developed nio™.

nio™ is unique product that protects items from loss or theft. nio™ can be used to protect a wide range of items from laptops and briefcases, to data sticks and car keys. The system also protects the mobile device itself and by doing so, the data contained within it.

### Technology Profiles

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#### Introducing nio™ - a unique mobile phone security solution

##### What we offer

TenBu Technologies is an innovative technology company that has developed a unique security product called nio™.

nio™ uses Bluetooth enabled mobile phones, Blackberry's and PDAs to communicate with proprietary, electronic tags that can be attached to valuable items. An alarm is sounded on both the tag and the mobile phone if the tagged item moves beyond a set distance from you and your mobile device. nio™ is operated directly from your mobile phone via a simple and intuitive interface.

nio™ has been designed to reduce the number of mobile devices that are lost or stolen within businesses each year, which in turn will result in:

- Reduced administration costs to deal with item replacement
- Reduced IT costs in relation to software installs and device deployment
- A reduction in insurance claims
- A reduction in employee downtime as a result of a missing laptop, Blackberry, mobile phone, PDA, or briefcase
- Greater confidence in deploying mobile assets throughout t

##### What are we looking for

TenBu Technologies is looking for commercial partnerships with resellers wishing to distribute nio™ as a unique offering in their product portfolio.

Suitable businesses include:

- Mobile telecoms operators
- Handset providers
- IT solutions providers
- Mobile application distributors.

TenBu is also keen to speak with other application providers where nio™ can be used to build on a product's existing capabilities.

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##### Keywords

- Electronics, Microelectronics
  - Data Protection, Storage Technology, Cryptography, Data Security
  - IT Applications for Transport and Logistics
  - Mobile Security
- 

##### Collaboration sought

Commercial Agreement, Licence Agreement, Joint Venture Agreement

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**Responsible**

Dr Ben Hounsell

## Tendo Tech AS

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**Sandviksveien 110**  
**5035 Bergen**

**Norway**

**Telephone**            **+4797497800**

**Fax**

**E-Mail**                **arvid@tendotech.com**



Tendo Tech AS develops mobile solutions for a wide range of industries. The main product line is the FirstToKnow(TM) solution, which is a system for monitoring and control of remote processes from cell phones.

The main business is based on development on the Symbian platform (Symbian Signed), J2ME applications, Windows Mobile, Android, RFID / NFC(applications and hardware solutions), M2M solutions and back-end systems for serving content.

The company is located in Bergen, Norway, with short distance to the airport with good international connection. The company consist of a core development team with 5 engineers / mobile architects with specialized skills in mobility, but have cooperation with several other companies in Norway and abroad. The total number of engineers is about 15 and increasing.

The company has been in business for 5 years, and has a strong position in Norway. The company is looking for cooperation with companies delivering mobile and wireless solutions to customers, and can deliver core technology and technical support. The company delivers maintenance and operations support as an option. In addition the company can act as mobile solution architects, and are involved in several projects in this role.

The company cooperates with the University College in Bergen(HIB), with a student training program. This program was started in 2006, and is working well. Bergen Technology Transfer (BTO) is another partner, which aims to connect researchers to business partners, and Tendo Tech has been involved in several projects with BTO as an R&D partner.

## Test1

---

Passeig de Gràcia 129  
08008 Barcelona

Catalonia

Telephone            34 93 476 7217  
Fax  
E-Mail                mgracia@cidem.gencat.cat

Catalonia EEN

### Technology Profiles

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**Descriptive title - this will become your hyperlink in the online catalogue**

#### What we offer

Technology Transfer Services

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#### What are we looking for

-

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#### Keywords

- Communications Protocols, Standards

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#### Collaboration sought

Research and development, Technical Co-operation

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#### Responsible

Marc Gracia

## Test2

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**Passeig de Gracia 129**  
**08008 Barcelona**

**Catalonia**

**Telephone**            **34 93 5676942**  
**Fax**  
**E-Mail**                **ignasivendrell@gencat.cat**

ACCÍÓ-CIDEM

### Technology Profiles

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#### Admin

##### What we offer

ACCÍÓ

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##### What are we looking for

ACCÍÓ

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##### Keywords

- Database Management, Data Mining

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##### Collaboration sought

FP7-ICT Project

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##### Responsible

Admin Ignasi Vendrell

## Testing Technologies

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Michaelkirchstr. 17/18  
10179 Berlin

Germany

Telephone      **00493072619190**  
Fax               **004930726191920**  
E-Mail           **info@testingtech.com**



Testing Technologies designs and markets a variety of ready-to-run test solutions for commercial, proprietary or PC based test systems. Our solutions consist of focused test suites on a powerful, flexible test automation platform. Our team of experts supports you in designing and developing your dedicated test solution, and by providing consultancy and professional training. Testing Technologies is situated in Berlin cooperating with strong global and local partners across Europe, USA and Asia.

### Technology Profiles

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#### Testtool based on the test specification languageTTCN-3 and the IDE framework

##### Eclipse

###### What we offer

Testing Technologies has created a full-featured integrated development and execution environment (IDE) for every test automation project. You can define tests either graphically or textually and execute them interactively or automatically. TTworkbench's intuitive test analysis perspective can be combined with source-code level debugging at run-time. You can execute your test specification step by step and inspect the behavior of your test environment.

Furthermore Testing Technologies offers the TTsuite series: off-the shelf, ready-to-use test application, perfectly suited to become an essential part of your test automation strategy.

Testing Technologies offers freely combinable test access for established as well as for early-adopter technologies. TTplugins enable you to easily extend the capabilities of TTworkbench and start developing your test specification immediately-with full access to your System under Test.

###### What are we looking for

Testing Technologies is continuously looking for strong global and local partners to respond more effectively to customer needs in testing.

To date, we hold more than 20 partnerships with companies across Europe, USA and Asia that spread the ideas and basic principles of systematic, automated TTCN-3-based testing in their home regions.

###### Collaboration sought

Research and development, Technical Co-operation, Commercial Agreement

###### Responsible

Mathias Fey



## TETRAEDGE

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av Henri Ginoux 62 bis  
92120 Montrouge

France

**Telephone** +33149129644  
**Fax**  
**E-Mail** fdevisme@tetraedge.com

Mobile video game studio and publisher.  
Specialized in SmartPhones such as iPhone, Google Phone, WM tactile and Nokia N Gage.

### Technology Profiles

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#### Looking for a AGPS partner

##### What we offer

Experienced studio and publisher for high-end mobile devices and a very strong skill in gameplay and programing in native C++.

A first experience in RFID in Paris made with laboratories and museum.

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##### What are we looking for

We are looking for partners experienced in location based softwares or in NFC (RFID) in order to experience new concept of applications or games.

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##### Keywords

- Communications Protocols, Standards
  - Network Technologies (Wireless, Wi-Fi, Bluetooth)
  - GIS Geographical Information Systems
  - Mobile Entertainment
  - Computer Games
- 

##### Collaboration sought

Research and development, Licence Agreement, Commercial Agreement

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##### Responsible

Mr Franck DE VISME

## TexoMobile

---

**Avenue Beausoleil 318**  
**13320 BOUC BEL AIR**

**France**

**Telephone**            **+33 6 63 17 88 54**  
**Fax**  
**E-Mail**                **contact@texom.com**



MobPartner allows advertisers and mobile media agencies to create CPA campaigns to control users acquisition cost.

Different business models are available for your campaign: CPA, ads revenue sharing, white labeled service... Our tracking system allows fraud management, global reporting and detailed statistics. Enjoy a unique payment and a quick setup to improve your benefits! MobPartner offers to 30 000 mobile affiliates a suite of free traffic generating tools and white labeled services

### Technology Profiles

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#### Mobile Affiliation Platform for Performance Marketing (30 000 WorldWide affiliates)

##### What we offer

The company is expert in mobile affiliation and performance marketing. Its solution MobPartner allows advertisers and mobile media agencies to create CPA campaigns to control users acquisition cost.

We offer to Advertisers and Mobile Agencies :

- Budget and acquisition cost control
- Direct access to 30 000 affiliates
- Real time statistics
- Unique reverse
- Easy and Quick setup

What we do :

1. Campaign monitoring (creation, design, ad positioning)
  2. Campaign management
- CPL : Client acquisition, newsletters, form (possibility of country and handset targetting)  
CPA : Sales and action reverse
3. Tracking
  4. Fraud management
  5. Reporting
- Ratio management, alert trigger, reactivity  
=> Contest, Reverse rate increase, Affiliate community animation

##### What are we looking for

The company seeks in priority mobile advertisers (mobile services, content partners) for its Mobile Affiliation Platform MobPartner.

The company is also interested in VC and industrial partnerships, mobile payment solutions.

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##### Keywords

- Mobile Entertainment
  - Mobile Service Provider
- 

##### Collaboration sought

Technical Co-operation, Commercial Agreement

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##### Responsible

Mr Vianney SETTINI

## THALES ESPAÑA grp.

**Parque Tecnológico de Boecillo SOLAR Buil**  
**47151 Boecillo, Valladolid**

**Spain**

**Telephone** 983546555  
**Fax** 983546609  
**E-Mail** [emilio.delprado@thalesgroup.com](mailto:emilio.delprado@thalesgroup.com)



With operations in 50 countries, 68,000 employees and a global network of 22,000 high-level researchers, Thales is world leader in Mission-critical information systems for the Aerospace, Defence and Security markets. Thales office in Castilla y León (Spain) operates within the Security Solutions & Services Division, providing a global offer in ICTs services (consultancy, outsourcing and development, integration and maintenance of technical and management systems).

### Technology Profiles

#### Business Solutions based on Digital Pen

##### What we offer

- Expertise: more than 2 years delivering Digital Pen solutions
- Technology based on Anoto Digital Pen solution ([www.anoto.com](http://www.anoto.com))

##### Some core services:

- Integration: Development and configuration of software components to support business process. integration with backend information systems.
- Infrastructure: Supply, installation and launch of hardware, base software and communications giving services to the system. Mobile devices inventory management.

##### Some additional services:

- Massive form printing in homologated printing factory
- Device procurement
- Training services
- Helpdesk
- Business processes consultancy
- Backend integration consultancy
- Change management

##### Sectors:

- Industry
- Utilities
- Audit services
- Social services
- Health services

##### Advantages of the Solution:

- Same usability as traditional pen
- Low cost: TCO, maintenance
- Quick deployment
- Easy integration with backend information systems

##### What are we looking for

##### Technologies:

- Parallel/auxiliar technologies to complement digital pen core solution (character recognition, security, character routing,...)
- To enrich our business solution, looking only for mature solutions, not in research phase.
- To collaborate in new research projects, looking for technologies in this scope.

##### Partners:

- Any partner related to technological points described before.

##### Keywords

- Network Technologies (Wireless, Wi-Fi, Bluetooth)
  - IT Applications for Health
  - IT Applications for Transport and Logistics
  - ICT for Independent Living and Inclusion
  - Mobile Security
- 

**Collaboration sought**

Research and development, Technical Co-operation, Commercial Agreement, FP7-ICT Project

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**Responsible**

Tech. Manager Emilio Del Prado

**Context Aware Mobility Solutions****What we offer**

Context Aware Mobility Solutions enables user access to information and functionalities that they needs in each moment, depending on their context (location, role and responsibility, external situation...)

The next generation of mobile solutions users will demand:

- Instant access to information
- Employee focused on task, not on device.
- Usability as main priority

With solutions based on context engines:

- You don't know what information you need
- You aren't sure where to find it
- But you need the relevant information for your job with a click.

Our solution partner is Appear Technologies, providers of the technological platform (Context Engine: AppearIQ)

---

**What are we looking for**

Technologies:

- Parallel/auxiliar technologies to complement context aware solution (context sources to integrate with context engines, rules engines,...)
- To enrich our business solution, looking only for mature solutions, not in research phase.
- To collaborate in new research projects, looking for technologies in this scope.

Partners:

- Any partner related to technological points described before.
- 

**Keywords**

- Network Security
  - Communications Protocols, Standards
  - Network Technologies (Wireless, Wi-Fi, Bluetooth)
  - Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
  - IT Applications for Transport and Logistics
  - GIS Geographical Information Systems
  - Mobile Security
  - Mobile Service Provider
- 

**Collaboration sought**

Research and development, Commercial Agreement, FP7-ICT Project

---

**Responsible**

Tech. Manager Emilio Del Prado

## theChanner

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**Sant Joan de La Salle 42, 4**  
**08022 Barcelona**

**Catalonia**

**Telephone**            **+34 670 333 070**  
**Fax**  
**E-Mail**                 **nina@thechanner.com**



theChanner is a World TV tuner through the Internet, for 3G and Wi-fi mobile devices.

theChanner is a new Internet service that allows to watch and enjoy free on-line TV from a mobile phone.

We are now running the private beta test for the windows mobile version at [www.thechanner.com](http://www.thechanner.com)

The company is based in La Salle Innovation Park and markets those countries with mobile broadband deployment.

theChanner team is engaged in bringing a social TV platform to the mobile world.

### Technology Profiles

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#### Mobile Internet TV tuner

##### What we offer

theChanner is an Internet TV search engine for 3G and Wi-fi mobile phones.

It allows to watch non-stop TV, 24/7, from all over the world.

theChanner recognizes the state of every TV channel and reports the user at the moment of the connection.

No TV network deployment is needed. Both mobile carriers using the 3G network and TV channels broadcasting through the Internet will reach new users and get higher audiences, while users will be allowed to watch a new offer of TV channels different from that we have at home.

A beta of the windows mobile version can be tested at [www.thechanner.com](http://www.thechanner.com), while other versions are under development.

---

##### What are we looking for

theChanner is looking for mobile carriers partnerships in order to cover specific world areas.

The company is interested in partnering with companies or research centers with expertise in developing software applications for any of the smartphones operating systems (symbian, iphone, wmobile, brew, android), as well as with institutions with expertise in developing video codecs.

The company wills to improve the platform's development through such collaborations.

theChanner is interested too in meeting advertising companies with expertise in rich media and direct response ads.

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##### Keywords

- Communications Protocols, Standards
  - Digital libraries and content
  - Signal Processing (speech, sound, image)
  - Mobile Entertainment
- 

##### Collaboration sought

Commercial Agreement, Licence Agreement, Joint Venture Agreement, Technical Co-operation, Research and development

---

##### Responsible

Nina Alastruey

## ThinkMobile

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**Ben Gurion 2**

**Israel**

**Telephone** +972-50-2121256  
**Fax**  
**E-Mail** bizdev.thinkmobile@gmail.com



ThinkMobile was established in Israel in 2008 (also operating in Asia and Africa). Our clientele are NewMedia content providers, technology companies, carriers and content liaisons.

### Technology Profiles

---

#### **WAP Games and other Themed Portals solutions and "thinking outside the box"**

##### **What we offer**

We specialize in development of creative and original mobile solutions, operating in a variety of platforms and developing unique products-As a WAP Games Portal (supporting multilingual operation), along development of other Themed WAP Portals (for on/off portals).

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##### **What are we looking for**

We look forward to meet and exchange ideas with content providers who seek alternative solutions and "thinking outside the box", mobile technological companies and carriers or operators of off-portal services.

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##### **Keywords**

- Digital libraries and content
  - Content Provider
  - Mobile Entertainment
  - Mobile Service Provider
  - Computer Games
  - 3D Media
- 

##### **Collaboration sought**

Commercial Agreement, Licence Agreement, Joint Venture Agreement, Technical Co-operation, Research and development

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##### **Responsible**

Ms. Elinor Schops

## TIC-mobile GmbH

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**Alt-Moabit 91c**  
**10559 Berlin**

**Germany**

**Telephone** +493039491745  
**Fax** +493039491400  
**E-Mail** che@tic-mobile.com

TIC-mobile's mission is to support enterprises throughout the definition and implementation of innovative projects and products. With strong interest in convergent media – especially cell phone applications and networks, our growing company delivers solutions to our customers. Focusing on location-based services, digital TV, mobile marketing and business intelligence, we assist innovative start-ups as well as the big players in the industry. TIC-mobile has established three divisions: Consulting, Projects and Products.

### Technology Profiles

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#### Mobile solutions & innovations

##### What we offer

TIC-mobile's mission is to support enterprises throughout the definition and implementation of innovative projects and products. With strong interest in convergent media – especially cell phone applications and networks, our growing company delivers solutions to our customers. Focusing on location-based services, digital TV, mobile marketing and business intelligence, we assist innovative start-ups as well as the big players in the industry. TIC-mobile has established three divisions: Consulting, Projects and Products.

##### What are we looking for

information exchange, innovations, new contacts, new markets

##### Keywords

- Mobile Entertainment

##### Collaboration sought

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##### Responsible

Henri Kuehnert

## Tiki'labs

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**Simon le Franc 10**  
**75004 Paris**

**France**

**Telephone**            **+33674199133**  
**Fax**  
**E-Mail**                 **lgs@tikilabs.com**



Tiki'labs proposes Tiki6keys®, its new Unified User Interface based on 6 main keys or zones and software, and elected « Best User Interface » by Nokia Mobile Rules08 international contest.

Three products ranges implement our technology :

“Tiki'soft” : Stand-alone software inside devices.

“Tiki'web” : widget software add-on for browsers.

“Tiki'pad” : hardware accessories.

### Technology Profiles

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#### Tiki6keys® “Tiki'soft” Stand-alone software inside devices

##### What we offer

Tiki6keys® 6 benefits are:

- 1.a unified framework to arrange, display and call all « objects » used in a device,
- 2.keys sizes optimized for each user vision, fingers or stylus,
- 3.easy simple fingers movements: only one hand interaction is now easy on touch screens,
- 4.memorization is easy and soon users will turn their "keyboard" transparent above useful contents !
5. software can be interacted at a distance with small discreet accessories and remotes merging under only one hand, a full “keyboard” and a “pointer”. Users no longer look at keys, which definitely FREE their vision and attention, useful when they are on the move !
- 6.on multitouch screens or pads, all users will reach high speed only one hand typing (above 40 words per minute).

Tiki'soft stand-alone software are to be implemented inside devices, ( mobiles, PC, TV/boxes, Consoles, GPS, Cameras...), either as “Software keyboards”, or as a “Shell” above a given OS, or as a standalone applicat

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##### What are we looking for

We are looking for a partner to co-build and sell in his own commercial environment an improved product or a new product inside his existing ranges which would implement our technologies.  
We have working prototypes and kernels.

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##### Keywords

- Digital libraries and content
  - Mobile Entertainment
  - Mobile Service Provider
  - Computer Games
  - 3D Media
- 

##### Collaboration sought

Commercial Agreement, Licence Agreement, Joint Venture Agreement, Technical Co-operation

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##### Responsible

CEO Xavier PAULIK

#### Tiki6keys® “Tiki'web” widget software add-on for browsers.

##### What we offer

Tiki6keys® 6 benefits are:

- 1.a unified framework to arrange, display and call all « objects » used while browsing ,
- 2.zones-keys sizes optimized for each user vision (contents), fingers, stylus or distant pointer,



3. easy simple pointer or fingers movements. Only one hand interaction is now easy on touch screens. Quick repetitive input easy without leaving pointer.
4. memorization is easy and soon users will turn their "grid" transparent above useful contents !
5. software can be interacted at a distance with small discreet accessories and remotes merging under only one hand, a full "keyboard" and a "pointer".
6. Users no longer look at keys, which definitely FREE their vision and attention, useful when they are on the move or in screen intensive activities !

Tiki'web" widget software add-on for browsers, on partners and customers websites, and services to help users customize and circulate their personal portal between all their 3 screens devices.

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#### **What are we looking for**

We are looking for a partner (web services provider, web-site and portals manager, looking for new ways to please and retain visitors) to co-build and sell in his own commercial environment an improved product-service or a new product-service inside his existing ranges which would implement our technologies. We have working prototypes and kernels.

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#### **Keywords**

- Network Security
  - Electronic Commerce, Electronic Payment, Electronic Signature
  - E-Learning
  - Digital libraries and content
  - IT Applications for Health
  - IT Applications for Transport and Logistics
  - ICT for Independent Living and Inclusion
  - GIS Geographical Information Systems
  - Content Provider
  - Mobile Entertainment
  - Mobile Security
  - Mobile Service Provider
  - Computer Games
  - 3D Media
- 

#### **Collaboration sought**

Commercial Agreement, Licence Agreement, Joint Venture Agreement, Technical Co-operation

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#### **Responsible**

CEO Xavier PAULIK

### **Tiki6keys® "Tiki'pad" "Tiki'remote" Tiki'token" hardware accessories.**

#### **What we offer**

Tiki6keys® 7 benefits are:

1. a unified framework for all « objects » used while browsing or using any device.
2. keys sizes optimized for each user fingers and usage contexts.
3. easy simple thumb or fingers movements. Only one hand interaction is now easy at a distance.
4. memorization is easy and soon users will turn their "grid" transparent above useful contents!
5. pointer and full keyboard merge under only one hand into personal accessories which can also be tokens.
6. Users no longer look at keys, which definitely FREE their vision and attention, when they are on the move or in screen intensive activities!
7. On multitouch surfaces, users will reach high speed blind only one hand typing within a few days of useful activities they cannot do with any other solution.

"Tiki'pad" hardware accessories will allow users to interact securely at a distance with all Tiki® software. We are looking for partners to shorten time to market of what will be a new unique ultra mo

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#### **What are we looking for**

We are looking for a partner already active, either as an OEM, as an ODM or a distributor under his own brand, in the accessories business, to co-build and sell in his own commercial environment a new range of accessories. We have working prototypes and kernels.

Software interacting with the hardware can be in the web (tiki'web widgets), in the apparatus (tiki'soft) or in the accessory itself. In that case, which is interesting to sell to the billions of existing devices, the accessory will need to have a screen where users can find and learn how to produce a given object.

Moreover, the accessory should be able to communicate with at least PC or the web to allow users to edit and personalize their personal portal on their accessory.

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**Keywords**

- Electronics, Microelectronics
  - Network Security
  - Data Protection, Storage Technology, Cryptography, Data Security
  - Network Technologies (Wireless, Wi-Fi, Bluetooth)
  - Electronic Commerce, Electronic Payment, Electronic Signature
  - Mobile Entertainment
  - Mobile Security
  - Mobile Service Provider
  - Computer Games
  - 3D Media
- 

**Collaboration sought**

Commercial Agreement, Licence Agreement, Manufacturing Agreement, Joint Venture Agreement, Technical Co-operation

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**Responsible**

CEO Xavier PAULIK

## Torino Chamber of commerce

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### Italy



The mission of the Chamber is to foster the growth of local economy and enhance it through effective and targeted initiatives, thus playing the role of spokesman with competent authorities for nearly 200,000 companies working in the Province and registered with the Torino Chamber of Commerce.

The Chamber of Commerce has support and promotion functions for the general interests of the companies under its territorial jurisdiction.

The promotional activities are focused on the local economic development: services for the production system, for the market, sharing of infrastructure companies, grants, etc.

The promotional activities' target is to promote and stimulate the local entrepreneurial system through:

training

access to financing

access to technological innovation

information and consultancy for companies involved in foreign trade

helpdesks

### Technology Profiles

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## Torino Chamber of commerce

### What we offer

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### What are we looking for

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### Collaboration sought

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### Responsible

Chiara Soffiatti

## Traffix Systems

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**Hanechoset 6**  
**69710 Tel Aviv**

**Israel**

**Telephone**        **+972 .3.647.4248**  
**Fax**                **+972 .3.647.3819**  
**E-Mail**            **ben@traffixsystems.com**



Traffix Systems provides Next Generation Control Plane and Diameter solutions that enable to bridge and secure NGN and Legacy networks and to connect network functionality across different wireline and wireless technologies. Traffix is leading the Next Generation Control Plane and Diameter market, with more than 100 vendors and service providers' customers. Traffix is headquartered in Israel.

### Technology Profiles

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#### Traffix - NGN Control Plane and Diameter Solutions

##### What we offer

Traffix Systems provides Next Generation Control Plane and Diameter solutions that enable to bridge and secure NGN and Legacy networks and to connect network functionality across different wireline and wireless technologies. Traffix is leading the Next Generation Control Plane and Diameter market, with more than 100 vendors and service providers' customers.

##### What are we looking for

Partners for joint development and joint customer solution

##### Keywords

- Network Security
- Communications Protocols, Standards
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Mobile Security

##### Collaboration sought

Commercial Agreement, Licence Agreement, Joint Venture Agreement, Technical Co-operation

##### Responsible

Mr Ben Volkow

## Transferts LR

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France



Transferts LR is a Regional Development Agency from the south of France dedicated to the promotion of innovation and technology transfer.

### Technology Profiles

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## Med2Europe

### What we offer

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### What are we looking for

Please replace this text with a short description (200 - 1000 characters) of the type of technology or partner you are looking for. Your description should answer the following questions.

If you are looking for a particular technology:

1. What technology are you looking for?
2. What will the technology be used for?
3. What is the current stage of development of the technology? (Research, prototype, beta-tested, etc.)

If you are looking for a partner:

1. What type of partner (industry, distributor, research, etc.)?
2. Which industry sector?
3. What tasks need to be performed by the partner? (Manufacture, distribution, etc.)

or Profile of Research Partner sought (role, country/region, start of partnership, expertise required)

-Please note that if the description is not clear we won't be able to validate your profile.

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### Collaboration sought

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### Responsible

Concepcion Avila

## Transferts LR

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France

Transferts LR is a member of Med2Europe Enterprise Europe Network.

### Technology Profiles

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## Enterprise Europe Network relay for the French Mediterranean Area

**What we offer**

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**What are we looking for**

XXXXXXX

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**Collaboration sought**

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**Responsible**

Mr Gilles Lucato

## TransForm

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**Shenkar 9**  
**46725 Herzeliya**

**Israel**

**Telephone**            **+972-9-8848820**  
**Fax**  
**E-Mail**                **trans.form@windowslive.com**



TransForm develops and distributes an automated application porting suite, enabling mobile application developers to develop once and port to multiple environments - quickly and at a low cost.

TransForm's EZport suite handles J2ME, BREW and Symbian applications. Windows Mobile, Android and iPhone apps are on our immediate roadmap.

### Technology Profiles

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## TransForm - Automated Application Porting

### What we offer

TransForm has developed EZport - An online application porting suite targeting mobile application developers.

EZport enables quick and near-seamless porting of mobile applications between platforms - J2ME, BREW and Symbian are supported today, with Windows Mobile, Android and iPhone on our immediate roadmap.

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### What are we looking for

We seek to license our suite to companies and individuals who develop mobile applications and wish to expand their platform reach with minimal time, effort and cost.

EZport is a licensed online software tool, accessible from virtually any PC. Application data is uploaded to our servers, ported (typically overnight) and delivered in the transformed format to the developer's online account.

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### Keywords

- Digital libraries and content
  - Mobile Service Provider
- 

### Collaboration sought

Licence Agreement

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### Responsible

Mr. Guy Horowitz

## **Trixcell Ltd.**

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**M. Begin Rd. Azriely Towers 132**  
**61030 Tel-Aviv**

**Israel**

**Telephone** +972-54-4307994  
**Fax** +972-153-9614597  
**E-Mail** [grandes@trixcell.com](mailto:grandes@trixcell.com)



Based in Tel Aviv, Trixcell was the first to introduce the concept of mobile magic, ushering in a new class of mobile entertainment.

Our goal is simple – bring people together through magic that is exciting, fun, and accessible to everyone. Our products blend sophistication and simplicity; employing clever secrets and elements of trickery, they still remain focused on enabling every user to perform spectacular magic any place, any time, with no need for the skills of a professional magician.

### **Technology Profiles**

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**The first to introduce the concept of mobile magic, ushering in a new class of mobile entertainment.**

#### **What we offer**

We would like to shift your technology or service to the mobile content world in over 60 countries, both on and off deck, through original and unique applications.

#### **What are we looking for**

We are looking for collaboration with companies developing innovative mobile hardware or software in fields such as Bluetooth, motion sensing, voice recognition, novel camera uses, location-based technology, etc.

#### **Keywords**

- Digital libraries and content
- Signal Processing (speech, sound, image)
- Content Provider
- Mobile Entertainment
- Computer Games

#### **Collaboration sought**

Commercial Agreement, Licence Agreement, Manufacturing Agreement, Joint Venture Agreement, Technical Co-operation

#### **Responsible**

Mr. Shlomi Grandes



## Tvinci

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Totseret Ha'arets st. 18  
67891 Tel-Aviv

Israel

Telephone 972-54-2334436

Fax

E-Mail [ido@tvinci.com](mailto:ido@tvinci.com)



Tvinci is a platform to enable mobile operators to manage and deliver video content to PCs and set top boxes. We offer a flexible turnkey solution that can be easily customized in order to create highly engaging branded video environments with. With Tvinci Telcos and mobile operators offer a video service online that is completely integrated with their existing phone offerings. The company's is based in Israel. Launched Orange's innovative VOD service that offers protected content for rent.

### Technology Profiles

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#### Enabling operators to offer an Internet VOD service on PC

##### What we offer

We enable operators to offer effective Internet TV:

- 1.Launching a branded VOD service online through one technology provider in minimum time while maximizing advantages of web medium.
- 2.Enabling operators to provide a bundle of cross-device services by fully integrating internet TV with existing systems (billing, packaging, pricing, user login/data base, support center, CMS etc).
- 3.Maximizing revenues from a VOD service on PC, and setting the infrastructure for a set top box service with unified CMS & UI.

Differentiators:

Increased stickiness - Effectively display video content in a web environment, which incorporates social & personalized content discovery.

Flexible revenue generation – monetize via video ads, unique sponsorship solutions or by renting premium content. Package web service with mobile offering.

Turnkey solution – reduce time to market with a comprehensive solution that includes media management and the entire user interface layer for both PC and set-top b

##### What are we looking for

We're looking for major technology providers of operators who are interested in taking part or leading the operator's activity in the world of internet TV. Our platform integrates with operator's various systems, which are necessary in order for an operator to link its internet service with existing services: billing, pricing, packaging, support center, user database, content management systems etc. Technology providers that are responsible for the operation of any of the aforementioned services, and are influential within the operator's organization are potential partners of Tvinci.

Tvinci provides all of the internet media management and user interface, the partner should be a key part of the operator's technology and have the motivation to expand its offering for the operator.

We're also addressing large system integrators that will have the opportunities to leverage our highly developed internet TV technology in projects they undertake.

##### Keywords

- Digital libraries and content
- Mobile Entertainment

##### Collaboration sought

Research and development, Technical Co-operation, Joint Venture Agreement, Licence Agreement, Commercial Agreement

##### Responsible

Co-Founder Ido Wiesenberg

## Ubiqua

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**Rabassa 71**  
**08015 Barcelona**

**Catalonia**

**Telephone**            **34695693430**  
**Fax**  
**E-Mail**                **contact@ubiqua.es**



Ubiqua is a mobile marketing agency based in Barcelona, Spain. Our goal is to offer services and solutions to brands. We implement the use of mobile in the interaction between the brand and their target/targets.

Ubiqua started two years ago. Our clients are local and international companies and organizations based in Spain.

In our activities we are working with sms, mms, bluetooth, image recognition, 2D Code, mobile advergaming, wap portals and mobile guides

### Technology Profiles

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#### mobile marketing services

##### What we offer

Ubiqua's offers a very simple, easy and fast mobile site creator. Our cms is integrated in a suite for mobile marketing management, web mobile agenda, mobile & web content developer.

It can be used as a service or with "white brand"

With this tools a company will be able to have an easy, fast & intuitive solution to create mobile & web contents.

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##### What are we looking for

Ubiqua is looking for distributors, partners and commercial agreements at national and International level.

Ubiqua is also interested in R+D partners in the fields we work.

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##### Keywords

- Content Provider
  - Computer Games
- 

##### Collaboration sought

Technical Co-operation, Licence Agreement, Commercial Agreement

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##### Responsible

Mr. Jordi Serra

## Ubisafe AS

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**Bjølsengata 15**  
**0468 Oslo**

**Norway**

**Telephone**            **004793039594**  
**Fax**  
**E-Mail**                **ivar@ubisafe.no**



Ubisafe specializes in development of user-friendly, cost-efficient and secure authentication and identity management solutions for Internet-services. Ubisafe also participates in international R&D projects in the telecommunication sector. Ubisafe AS is a start-up company that located in Lillehammer/Oslo, Norway.

### Technology Profiles

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#### **Cost-efficient, user-friendly and secure user-authentication in Internet services**

##### **What we offer**

Ubisafe has extensive expertise within the area of mobile-based authentication and identity management solutions for Internet services (e.g. Liberty Alliance, OpenID, CardSpace etc.)

Ubisafe provides products/services and consultancy services regarding mobile authentication and identity management solutions for Internet-based services.

The technology provided by Ubisafe can be used for enterprise-related services (e.g. Intranet, VPN etc.) or for consumer-oriented services on the WWW.

The main advantages our products are that they allow enterprises and service providers to adopt higher-strength, user-friendly and maintainable authentication and identity management solutions at an acceptable cost (lowering the threshold for adoption).

##### **What are we looking for**

Ubisafe is looking for partners which can contribute in the piloting and commercialisation of our products and services; this could be SMEs, service providers on the Web or telcos for piloting the technologies, or other companies that we can collaborate with for distribution and sales internationally.

Ubisafe is also interested in participating in international ICT R&D projects, and can contribute with expertise on mobile authentication solutions and identity management technologies for the Internet.

##### **Keywords**

- Network Security
- Data Protection, Storage Technology, Cryptography, Data Security
- Mobile Security

##### **Collaboration sought**

Research and development, Joint Venture Agreement, Commercial Agreement, FP7-ICT Project

##### **Responsible**

Dr Ivar Jørstad

## Unión Tecnológica Noxium

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c/ Averroes 8, Edf Acropolis M502 8  
41020 Seville

Spain

**Telephone** +34954077727  
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**E-Mail** aca@utnoxium.es



Noxium is a company from Seville, south of Spain.  
Our principal business is the design, manufacturer and place to market telecommunications products for utilities industries.  
The principals line products in our catalogue is focused on GPRS/UMTS Industrials Modems and routers.

### Technology Profiles

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#### GPRS/ UMTS Industrials Modems and Router

##### What we offer

Electronic Engineering and Industrial Automation

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##### What are we looking for

We are interesting in the new developments relating to hardware for communications, modem manufacturer, chipset designers, embedded software and new systems for communications.

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##### Keywords

- Electronics, Microelectronics
  - Communications Protocols, Standards
  - Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
  - GIS Geographical Information Systems
- 

##### Collaboration sought

FP7-ICT Project, Commercial Agreement, Manufacturing Agreement, Research and development

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##### Responsible

Mr. Manuel Lorenzo Roldán Melero

## United Maps GmbH

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**Agnes-Pockels-Bogen 1**  
**80992 Muenchen**

**Germany**

**Telephone** +4989452139311  
**Fax** +4989452139399  
**E-Mail** knecht@unitedmaps.net



United Maps GmbH is a German neogeography venture around fully navigable, hyperlocal maps for B2B markets. United Maps' white-labeled vector maps enable device-independent location-based media and services (LBS) for mobile usecases including multimodal routing across all means of transport. A wealth of comprehensive information is layered and fully searchable. Germany will be market-ready in April 2009, followed by Austria, Switzerland and 200 European areas, cities or countries.

### Technology Profiles

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#### United Maps - mobile hyperlocal maps

##### What we offer

United Maps is focussed on vector cartography and geoinformation and was founded in 2008. With proprietary algorithms, experienced cartographers and efficient workflows, basemaps by leading industry providers are enhanced and added into a new generation of maps for mobile devices, webservices and process optimization.

United Maps' products „fill the gap within road networks“ with relevant content and leverage innovative applications and services in the geospace.

Target markets for United Maps' better maps are mobile devices and Smartphones, location-aware Media and Services (LBS) in online portals and business process optimization. United Maps' white-labeled and on-demand services target B2B-markets and professional customers.

With more than 10 experienced cartographers, editors and GIS experts, United Maps produces better maps starting in November 2008. Germany is scheduled in 1Q09, Austria, Switzerland and additional 200 European cities will follow in 2Q09.

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##### What are we looking for

United Maps looks for comprehensive cartographic or editorial data or services in the field of GIS, neogeography or mapping services.

We're open to commercial or research Joint Ventures, Partnerships or Commercial Licencing Agreements across and outside Europe.

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##### Keywords

- Database Management, Data Mining
  - Electronic Commerce, Electronic Payment, Electronic Signature
  - Digital libraries and content
  - Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
  - IT Applications for Transport and Logistics
  - ICT for Independent Living and Inclusion
  - GIS Geographical Information Systems
  - Content Provider
  - Mobile Service Provider
  - 3D Media
- 

##### Collaboration sought

FP7-ICT Project, Commercial Agreement, Licence Agreement, Joint Venture Agreement, Technical Co-operation, Research and development

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##### Responsible

Stefan Knecht

## Universidad de Málaga

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Avda. Cervantes 2  
20017 Málaga

Spain

Telephone            **952134348**  
Fax  
E-Mail                 **deaguilera@uma.es**



Grupo de Investigación sobre Contenidos Audiovisuales Avanzados, dirigido por Miguel de Aguilera, con colaboraciones con el sector industrial (Kálida.com, S.A.) y en colaboración con otras universidades (Rey Juan Carlos, Carlos III, Complutense, Politécnica de Valencia, Autónoma de Barcelona).

### Technology Profiles

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#### Multimedia content for mobile

##### What we offer

Qué contenidos se adaptan al soporte y a unos usuarios- modelo concretos

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##### What are we looking for

Producers, Signal Transporters.

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##### Keywords

- Content Provider
  - Mobile Entertainment
- 

##### Collaboration sought

Research and development

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##### Responsible

Doctor Miguel de Aguilera

## Universitat Ramon Llull

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**CLARAVALL 1-3**  
**08022 BARCELONA**

**Catalonia**

**Telephone**            **93 602 22 00**  
**Fax**  
**E-Mail**                **Isalomon@rectorat.url.edu**



Based in Barcelona and established in 1990 as a non-profit making University, the aim of the URL is to provide a quality education. The URL has in its centres the best and most modern equipment and has signed agreements with more than 4.000 companies from different sectors. Research is a priority activity and one of the fundamental aims of the URL. The URL also fosters activities of technology transfer, since it is committed to the R&D+I needs of companies and of society in general.

### Technology Profiles

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#### Media Technology Department

##### What we offer

The Media Technology Department at Ramon Llull University-La Salle in Barcelona is currently leading and participating in several projects related to:

- Digital TV (including mobile TV, IPTV, interactive TV,...).
- Media processing (speech processing, multimodal interfaces, human emotion analysis and synthesis, ...)
- Computer animation (synthesis of human avatars, motion capture, etc.)
- acoustics (3D audio, ultrasound processing, transducers,...)
- User experience evaluation

Besides the experience of the more of 30 reseachers of the department, we offer unique facilities in motion capture, virtual reality, user experience laboratory, acoustic chambers and digital TV test bed.

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##### What are we looking for

Collaboration in FP7 in the following fields:

Mobile TV, Scalable video in mobile broadcasting  
User evaluation  
Human computer interfaces through photorealistic expressive avatars  
Expressive speech synthesis

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##### Keywords

- Communications Protocols, Standards
  - Network Technologies (Wireless, Wi-Fi, Bluetooth)
  - Digital libraries and content
  - Signal Processing (speech, sound, image)
  - Computer Games
  - 3D Media
- 

##### Collaboration sought

FP7-ICT Project, Technical Co-operation, Research and development

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##### Responsible

Dr. Gabriel Fernandez

#### Transfer of technology of URL

##### What we offer

Long experience of our Research Groups of many differents fields of the Mobile Technologies

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**What are we looking for**

We are looking for different partners to be able to transfer our research, specially industry in all regions and also others research groups in the same fields, that we are making research.

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**Keywords**

- Electronics, Microelectronics
  - Network Security
  - Data Protection, Storage Technology, Cryptography, Data Security
  - Database Management, Data Mining
  - Communications Protocols, Standards
  - Network Technologies (Wireless, Wi-Fi, Bluetooth)
  - Electronic Commerce, Electronic Payment, Electronic Signature
  - E-Learning
  - Digital libraries and content
  - Signal Processing (speech, sound, image)
  - IT Applications for Health
  - IT Applications for Transport and Logistics
  - ICT for Independent Living and Inclusion
  - 3D Media
- 

**Collaboration sought**

Research and development, Technical Co-operation, Licence Agreement, FP7-ICT Project

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**Responsible**

Dra. Lourdes Salomon

**Digilab. School of Communication. University Ramon Llull****What we offer**

Digilab is a research group of the University Ramon Llull. Research interest: digital journalism, digital TV newsroom technology, audio-visual and new media, new communication technology, as well as mobile TV/DTV/IPTV development.

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**What are we looking for**

We are seeking partners interested in both research and the development of personalized mobile news contents and services.

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**Keywords**

- Digital libraries and content
  - Content Provider
- 

**Collaboration sought**

Technical Co-operation, Research and development, FP7-ICT Project

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**Responsible**

Pere Masip

**Virtual European Parliament Research Project****What we offer**

The VEP project aims as a trial project at integrating young EU citizens from 3 different regions (Lulea, Barcelona, Flanders) in the decision making process of the European Parliament. As a trial project the Virtual EP activities will run parallel with the actual agenda of the European Parliament. The young EU citizens will be able to: access relevant information via the VEP portal, share thoughts with the other participants, collaboratively write reports on specific topics and will be asked to give their opinion via mobile voting and surveying. The process is moderated by an international support office looking after the quality of all Virtual EP activities.

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**What are we looking for**

- Political technology firms
- WEB 2.0 firms
- Mobile technology for public affairs initiatives



- Bloggers
  - Social Networks initiatives
  - Video activism
- 

**Keywords**

- Database Management, Data Mining
  - Network Technologies (Wireless, Wi-Fi, Bluetooth)
  - Digital libraries and content
  - Content Provider
- 

**Collaboration sought**

Research and development, Technical Co-operation, FP7-ICT Project

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**Responsible**

Josep Sort

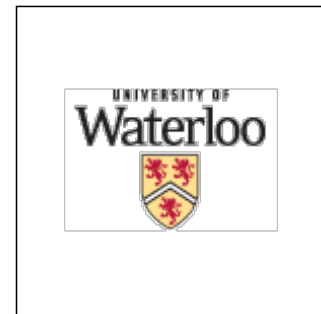
## University Of Waterloo

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University of Waterloo, located at the heart of Canada's Technology Triangle, is one of Canada's leading comprehensive universities with 28,000 full and part-time students in undergraduate and graduate programs. Waterloo, as home to the world's largest post-secondary co-operative education program, embraces its connections to the world and encourages enterprising partnerships in learning, research and discovery.

### Technology Profiles

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#### Efficient method for video multicast over WiMAX or LTE

##### What we offer

we offer a method to enable service providers to efficiently multicast live or scheduled video contents over wireless broadband internet access networks such as WiMAX or LTE.

The method is based on a novel cross-layer coding which deploys Scalable Video Coding, Multiple Description Coding, and Superposition coding to generate a proprietary coded intelligent multicast signal that maximizes the received video quality for all intended receivers and minimizes the adverse effect of wireless channel fading.

This method can be used for effective video multicast over WiMAX or LTE. The methodology can be implemented purely by software upgrade (more suitable for receivers) and/or by chipset hardware (more suitable for new base stations).

Benefits:

- 1- enables efficient and practical high quality video multicast applications for service providers
- 2- provides higher video quality for end-users

Emulation tests have been done. Technology is patent pending.

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##### What are we looking for

At this stage, we are looking for a partner in the wireless telecommunications area (preferably in WiMAX chipset or base station manufacturing) to collaborate with us in validation and implementation activities.

The ideal partner preferably has close relationships with wireless broadband internet service providers (such as WiMAX service providers or equivalents) and also with video content providers to facilitate and expedite the technology validation.

Further, the ideal partner is willing to invest in technology prototyping/optimizing activities either in cash or in kind or both.

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##### Keywords

- Communications Protocols, Standards
  - Network Technologies (Wireless, Wi-Fi, Bluetooth)
  - Content Provider
  - Mobile Entertainment
  - Mobile Service Provider
- 

##### Collaboration sought

Research and development, Technical Co-operation, Joint Venture Agreement, Manufacturing Agreement, Licence Agreement

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##### Responsible

Mr. Khosrow Modarressi

## Unkasoft

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**Av partenon 4-6**  
**28032 Madrid**

**Spain**

**Telephone**            **+34902110368**  
**Fax**  
**E-Mail**                **info@unkasoft.com**



In-games advertising is based on the use of videogame productions to create non-intrusive advertising, which is, more efficient. Unkasoft promotes this new and entertaining way of creating static or dynamic publicity.

Increasing Internet connectivity has led to the growth of dynamic in-game advertising. Unlike the fixed adverts, ads can be altered remotely by the advertising agency.

Advergaming On The Fly, FICOD 2007 Innovation Award, a new era in the Mobile Marketing world.

### Technology Profiles

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#### Mobile Advergaming solutions

##### What we offer

Unkasoft offers you the best advergaming solutions based on the wide company experience.

Unkasoft launches the best solutions for the mobile market:

- Advergaming on the fly: Unkasoft goes one step further with Advergaming on the fly, have at your disposal publicity truly personalized for your client and in real time.
- Advergaming: Catalogue with mobile games for any sector of the market which may incorporate advertising.

Increasing Internet connectivity has led to the growth of dynamic in-game advertising. Unlike the fixed adverts found in static in-game ads, dynamic adverts can be altered remotely by the advertising agency.

---

##### What are we looking for

We're looking for:

- customers: mainly marketing agencies which can offer mobile marketing campaigns to advertisers.
  - partners: in order to distribute our solution and open new region for advergaming solutions. Unkasoft is specially interested in Europe and America regions.
  - Mobile game producers, to give them a new idea the get incomes from their old productions. Once mobile games can't get profits based on the traditional model, a new model based on advertisers can.
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##### Keywords

- Mobile Entertainment
  - Computer Games
- 

##### Collaboration sought

Joint Venture Agreement, Commercial Agreement

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##### Responsible

Mr Juan Antonio Muñoz-Gallego

## UPC

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**Jordi Girona 29**  
**08034 Barcelona**

**Catalonia**

**Telephone**            **934134070**  
**Fax**                    **934137631**  
**E-Mail**                **eva.villalon@upc.edu**

The Technical University of Catalonia (UPC) is the most important academic institution in technology in Catalonia and one of the organizations with highest revenues in technology transfer. UPC has been characterized as a very active academic institution in mobile communications in Europe. As early as in 1992, UPC was already involved in two pioneering projects that led to the technological bases of third-generation mobile communications. Since then, UPC has been conducting high quality research in the area of mobile communications in light of all relevant aspects such as radio interfaces, antennas, signal processing, communication protocols, network aspects or application development.

### Technology Profiles

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**Descriptive title - this will become your hyperlink in the online catalogue**

**What we offer**

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**What are we looking for**

Please replace this text with a short description (200 - 1000 characters) of the type of technology or partner you are looking for. Your description should answer the following questions.

If you are looking for a particular technology:

1. What technology are you looking for?
2. What will the technology be used for?
3. What is the current stage of development of the technology? (Research, prototype, beta-tested, etc.)

If you are looking for a partner:

1. What type of partner (industry, distributor, research, etc.)?
2. Which industry sector?
3. What tasks need to be performed by the partner? (Manufacture, distribution, etc.)

or Profile of Research Partner sought (role, country/region, start of partnership, expertise required)

-Please note that if the description is not clear we won't be able to validate your profile.

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**Collaboration sought**

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**Responsible**

Ms. Eva Villalon

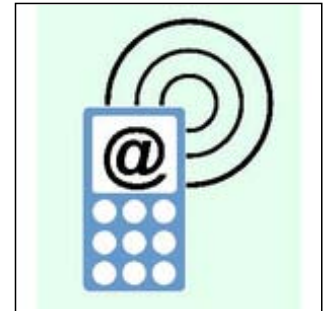
## UPC

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**Jordi Girona 1-3**  
**08034 Barcelona**

**Catalonia**

**Telephone**            **+34 4016024**  
**Fax**  
**E-Mail**                **pi2p.pa@gmail.com**



The Wireless Networks Research Group of the Technical University of Catalonia (Barcelona, Spain) has more than 10 years of experience in research in the area of wireless networks. The group has participated in developments for companies such as Vodafone, Telefonica, Doxsa, Sener, ADTelecom, MicroArt, Futurlink, Tempos21, Alstom, S21Sec... The group has laboratories for the development of software and hardware as well as a unique infrastructure for the test of sensors networks at national level

### Technology Profiles

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#### Home monitoring

##### What we offer

This is a monitoring and control system composed of a network of sensors and webcams. The system allows the monitoring of a house via the Internet (fixed and mobile network) as well as locating and monitoring people within their home. It is easy to install and to configure by the end user and requires minimal maintenance.

The system is especially interesting for owners of second homes, who will be able to remotely monitor their property and adjust, for example, the temperature prior to arrival. The system can identify the inhabitants of a house by means of a personalised key ring, being able to monitor old or disabled people.

The system combines, in one single application, monitoring and control functions. Its technical features differentiate it from other products on the market (autoconfiguration, robustness, integrated solution based on standards, low consumption).

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##### What are we looking for

Two different kind of partners could be considered:

- telecom companies: the system needs a fixed or mobile line, therefore it could be marketed through a telecom operator, in particular, due to its capability to interact with mobile terminals, it is most suited for mobile operators
- security companies: these companies offer monitoring services to the final user and could select the system described as the technology to be used for such purposes

Therefore, a commercial agreement with a telecom operator or with companies devoted to the security market is sought.

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##### Keywords

- Network Technologies (Wireless, Wi-Fi, Bluetooth)
  - ICT for Independent Living and Inclusion
- 

##### Collaboration sought

Commercial Agreement

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##### Responsible

Pilar Armas

## Use-It SLL

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**Complex Caparrella - CEEI 3 4**  
**25071 Lleida**

**Catalonia**

**Telephone**            **655480648**  
**Fax**  
**E-Mail**                **droman@useiteasy.com**



Use-It is a company from Lleida (Spain), that provides solutions of usability and human computer interactions for web environments, mobile and software, such as for industrial environments.

Use-It profits clients companies focusing on the following points:

1. Increased sales
2. Reduction of development costs
3. Initial detection of errors
4. Shorter development times
5. Lower costs of maintenance and support

### Technology Profiles

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## Use-It, solutions of human computer interaction

### What we offer

Use-It is a company that provides solutions of usability for web environments and software, such as for industrial environments.

How Use-It profits your company?

Use-It profits your company focusing on the following points:

1. Increased sales
2. Reduction of development costs
3. Initial detection of errors
4. Shorter development times
5. Lower costs of maintenance and support

4 reasons to choose Use-It:

1. Spin-Off of University of Lleida  
Professional experience in a university research group leader in the sector
2. Staff trained in the HCI Master  
First Spanish company staffed with formal training in the discipline of HCI.
3. Professional highly qualified  
Process research and advisory thorough and objective.
4. Innovative company  
First Spanish company in control interfaces development by applying usability.

### What are we looking for

Collaboration in technical projects

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### Keywords

- Electronic Commerce, Electronic Payment, Electronic Signature

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### Collaboration sought

Technical Co-operation

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**Responsible**

Dani Roman

## User Interface Design

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Truderinger Straße 330  
81825 München

Germany

**Telephone** +49 (0) 89 437781-0  
**Fax** +49 (0) 89 437781-19  
**E-Mail** info@uid.com



User Interface Design is a creative consulting firm with over 10 years of experience in the user-centred design and development of user interfaces. Our team of software developers, psychologists, engineers and graphic designers work out of our 4 offices in Germany. Our clients include, Bosch, Siemens, SAP, Trumpf and Expedia . We offer solutions in the consumer, enterprise, industry, medical and web industries. We are a founding member of the International Usability Partners.

### Technology Profiles

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#### User-centered interactive devices and software

##### What we offer

Users of mobile devices expect their products to be easy and intuitive to use. But, enjoyment and motivation when using the product are also key factors in a product's long-term success.

With our help, even complex products can become simple to use, seamlessly integrating themselves into their customer's life.

UID offers the following services:

- User research (German and International)
- Information architecture and concept development
- Interaction design
- Graphic design and icon development
- Prototype and software development
- Specification and documentation
- User testing

Our methods are characterised by a pragmatic and user-centred approach to problem solving aiming at acceptability and applicability of the product. Our team of software developers, psychologists, engineers and graphic designers ensures that the interactive products we test and develop are equally intuitive, attractive and innovative.

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##### What are we looking for

Our partners develop mobile devices or software and require the following services:

User centered interface design  
-Initial conception of user interfaces  
-Enhancement of existing user interfaces

Localization for the German market

International research and usability studies  
-from North America via Europe to the Far East  
-Quick, efficient and reasonably-priced project management worldwide

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##### Keywords

- Electronics, Microelectronics
  - E-Learning
  - IT Applications for Health
  - IT Applications for Transport and Logistics
  - GIS Geographical Information Systems
  - Mobile Entertainment
  - Mobile Service Provider
  - Computer Games
  - 3D Media
-



**Collaboration sought**

Technical Co-operation, Research and development

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**Responsible**

Ronee Chadowitz

## Vantrix

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**Rene Levesque W 1014**  
**Montreal**

**Canada**

**Telephone**            **514 866 1717**  
**Fax**  
**E-Mail**                **info@vantrix.com**



Based in Montreal, Canada, Vantrix is a global leader in technology and service platforms for media optimization and streaming. Vantrix is an industry-leading provider of content adaptation and optimization solutions for the converged wireless, broadband and cable networks. Vantrix offers a comprehensive suite of solutions that deliver any multimedia content to any device, to drive consumer adoption of premium services like MMS, Mobile TV, User Generated Content and Video On Demand.

### Technology Profiles

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#### Media Optimization, Transcoding and Multimedia Streaming for Mobile, TV, Broadband

##### What we offer

Vantrix Message Optimizer

The leading MMS external content adaptation engine  
Vantrix Storefront Optimizer

The leading content optimization engine for download of ringtones, wallpapers, and more  
Vantrix Media Controller

The most innovative messaging, download and streaming traffic optimizer  
Vantrix Media Broadcaster

The proven solution for high performance streaming that provides interoperability between heterogeneous devices and networks

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##### What are we looking for

Wireless, Cable, Broadband Network operators  
Content providers  
Content Aggregators  
TV Networks

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##### Keywords

- Content Provider
  - Mobile Entertainment
  - 3D Media
- 

##### Collaboration sought

Commercial Agreement

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##### Responsible

Patrick Lopez

## Velocity Made Good Limited

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### New Zealand

VMG is a NZ based telecommunications value-added service provider focussing on:

1. Consumer based general information services; and
2. Specialised non-voice outsourcing functions.

### Technology Profiles

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## Velocity Made Good

### What we offer

AFL is able to offer any non-voice based BPO services, but has particular focus on:

- Replacing inefficient or full-cost customer service functions (via email, SMS, web-from, etc.);
- Extending a partner's existing customer service from voice and face-to-face only through to email, SMS, and/or desktop/smart phone application;
- Adding interactive communications to partners' businesses. This can take the form of partners enabling their customers to ask questions about their products and services, about policies and procedures, and/or engage in interactive promotions and competitions; and
- Data entry, pre-launch product testing, and other such time-consuming but important commercial functions.

### What are we looking for

Opportunities for:

- Securing new clients;
- Procuring new technologies that will enable a more efficient or advanced operation of our business and/or widen the portfolio of services we can provide; and
- Shared learning opportunities with companies in different parts of the world, and with a similar focus within the wider telecommunications industry.

### Keywords

- ICT for Independent Living and Inclusion
- Content Provider
- Mobile Entertainment
- Mobile Service Provider

### Collaboration sought

Research and development, Joint Venture Agreement, Licence Agreement, Commercial Agreement

### Responsible

Doug Drury

## Verbio Technologies SL

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**Pau Claris 128 4-1**  
**Barcelona 08009**

**Catalonia**

**Telephone**            **934097120**  
**Fax**  
**E-Mail**                **vcalil@verbio.com**



Verbio Technologies S.L. based in Barcelona (Spain), is a company specialized in the development of speech technologies, basically voice synthesis and speech recognition (VERBIO product range). Verbio designs, develops and markets VERBIO speech technology software products and professional services around speech, like design and tuning voice applications. The involved sectors are call center, telephony, domotics, security, media, health, etc. Verbio work with partner (mainly integrators).

### Technology Profiles

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#### VERBIO CATALOGUE

##### What we offer

Verbio ASR is VERBIO's speech recognition engine. Aimed at telephone applications, and speaker-independent, it is also applicable in certain microphone and multimedia applications.

Verbio TTS is the VERBIO engine for voice synthesis or conversion of text to speech. It is a synthesis system offering high voice quality, naturalness and intelligibility.

Verbio VoiceXML is VERBIO's VoiceXML browser or interpreter. A platform integrated with Verbio ASR and Verbio TTS for the development of voice portals and voice applications.

Verbio Speaker ID is a system that allows, after a brief process of initial training, to authenticate or verify the identity of the speaker.

Verbio WordSpotting is Verbio's recognition system aimed at searching for key words in audio fragments.

Verbio VoiceWEB is a vocal navigation of the Web environment.

Verbio VoxPopuli is an advanced speech recognition system that enables a user dictate and the system transcribe it.

##### What are we looking for

Verbio is looking for partners able to integrate their platform or a standard platform with Verbio products. They should have technical and commercial expertise to integrate and commercialize the products and the speech value added services.

Verbio is also looking for partners that would like to innovate and create new applications with voice user interface.

The partners could be related to telecom, call center, automation, mobile, logistic, GIS, internet, media and other industries.

##### Keywords

- Electronics, Microelectronics
- Network Security
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- E-Learning
- Signal Processing (speech, sound, image)
- IT Applications for Health
- IT Applications for Transport and Logistics
- Mobile Entertainment
- Mobile Service Provider
- 3D Media

##### Collaboration sought

FP7-ICT Project, Commercial Agreement, Licence Agreement, Manufacturing Agreement, Technical Co-operation, Research and development

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**Responsible**

Mr Francesc Massana

## ViaTecla, S.A.

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2810-013 Almada

Portugal

Telephone +3512723500  
Fax +3512723509  
E-Mail [info@viatecla.com](mailto:info@viatecla.com)



Located in Lisbon, Portugal, ViaTecla is focused on developing software using Web technology stack, based on a strong know-how and understanding of the new Web business models challenges, through investigating new technologies and new working methods for the development of vertical management solutions and customized platforms. Services covers the end-to-end technical business cycle, from conception and implementation to maintenance of all operations performed through our solutions.

### Technology Profiles

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#### Scriptor Server - Content management platform

##### What we offer

Scriptor Server, a complete platform to create, manage and publish content and processes within an extranet, intranet and internet context. With an open scheme of information and workflow, based on a secure framework, Scriptor Server is capable of publishing in a multi-channel environment, responding to the global enterprise needs.

Area of expertise and know how:

Media; e-commerce; e-business; knowledge information and process sharing.

Scriptor Server gives an innovative and complete out-of-the-box environment for web and mobile interfaces with on-line and off-line interactions.

It can be used for all kind of organisations that need to publish and share contents and transactional processes.

Scriptor Server platform is used in business critical environments giving to the customers an high performance, reliable, easy to maintain and cost effective solution.

##### What are we looking for

Looking for:

- Distribution and Commercial Partners with a strong market knowledge and technical integration capabilities

Focused on:

- media market customers (newspapers; TV stations; publishers; ...)

##### Keywords

- Database Management, Data Mining
- Electronic Commerce, Electronic Payment, Electronic Signature
- E-Learning
- Digital libraries and content
- Content Provider
- Mobile Entertainment

##### Collaboration sought

FP7-ICT Project, Commercial Agreement, Licence Agreement, Joint Venture Agreement, Technical Co-operation

##### Responsible

Pedro Seabra

#### KEYforTravel - a complete platform for travel industry

**What we offer**

KEYforTravel is a platform to manage the complete business cycle of any tourism industry player.

KEYforTravel is the solution for any enterprise that needs a platform for the present and future business demand, towards:

- a day-to-day effective operation environment with an agile front-end;
- an innovative and robust interoperability business engines capable of giving an aggregate response of fare and availability with an accomplished of booking in real time;
- the promotion and distribution of content and self-booking tools of company's offer within multi-channel interfaces for multiple targets;
- measuring and fine tuning the business operation in realtime, allowing an effective support for decision making processes.

The platform was created to respond to the new business challenges of Tourism, which is facing a complete new paradigm in doing a kind of business more accurate, more competitive and minimum cost to income driven.

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**What are we looking for**

ViaTecla is looking for companies and partners, which are in line with the new business challenges for the Tourism industry, with strong networking in their natural markets, and effective sales and consultancy expertise in IT projects.

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**Keywords**

- Database Management, Data Mining
  - Communications Protocols, Standards
  - Electronic Commerce, Electronic Payment, Electronic Signature
  - Digital libraries and content
  - IT Applications for Transport and Logistics
  - Content Provider
  - Mobile Service Provider
- 

**Collaboration sought**

FP7-ICT Project, Commercial Agreement, Licence Agreement, Joint Venture Agreement, Technical Co-operation, Research and development

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**Responsible**

Pedro Seabra

## Visidon

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**Tutkijantie 4**  
**90570 Oulu**

**Finland**

**Telephone** +358-40-7322281

**Fax**

**E-Mail** info@visidon.fi



Visidon provides leading edge technologies for various image and video processing applications, such as face recognition, detection, and automatic red-eye removal. Our special know-how on highly optimized embedded software enables all of these running real-time on mobile phones.

With our technologies mobile handset/OEM/ODM companies respond to growing challenges on mobile imaging applications. In addition, various mobile multimedia applications can benefit our solutions.

### Technology Profiles

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#### Mobile image and video analysis solutions

##### What we offer

Visidon is specialized in image and video analysis technologies. We offer optimized software solutions for various mobile platforms. Our patent pending VDFace technology for face image analysis can be integrated in the mobile handsets to improve the imaging capabilities. It also enables development of new kinds of mobile multimedia applications.

Visidon VDFace solutions include:

- real-time face detection and tracking
- face recognition
- automatic red-eye removal

In addition, we are working on various other advanced image/video processing technologies with great potential in mobile multimedia markets.

##### What are we looking for

We are looking for

- mobile phone or other OEM/ODM handset platform providers
- camera platform providers

who are looking for advanced face image analysis technologies for their products.

We also are very interested to meet new opportunities in the field of mobile advertising, entertainment, media, and other mobile solutions that can utilize intelligent image/video analysis.

##### Keywords

- Electronic Commerce, Electronic Payment, Electronic Signature
- Signal Processing (speech, sound, image)
- Mobile Entertainment
- Mobile Security
- Computer Games

##### Collaboration sought

Commercial Agreement, Licence Agreement, Joint Venture Agreement, Technical Co-operation, Research and development

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**Responsible**

Mr Markus Turtinen

## Vocab AB

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Finlandsgatan 62, 2tr  
16474 Kista

Sweden

**Telephone** +46707485693  
**Fax** +4654587810  
**E-Mail** nissjonas@vocab.se



Intelligent Mobile Learning offered to Content Aggregators as well as Educational Publishers/Service Providers.

### Achievements:

Russia's largest educational publisher Drofa Ltd. selected Vocab to launch a mobile cram school to help 2 M kids prepare for the Common State Exam.

Vocab helps Finland to promote the 2nd official language Swedish by innovative mobile language learning.

### Nominations:

Swedish Mobile Industry Awards - Most Useful Application 2008; SIME Awards - Best Mobile Solution

## Technology Profiles

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### Intelligent Mobile Learning

#### What we offer

Vocab is leaving the e-learning concept behind for something new and exciting. Mass-individualization is the key advantage! Three examples of intelligent learning by Vocab:

1. Retention - learning without it is a waste of time. VocabTool measures each individual's learning pattern down to each separate exercise to be able to adapt the learning process over time to the User.
2. Personal Content - language text books are boring per se due to that the content has been selected by someone other than the User. Using Vocab's MyVocab it is possible to take any text of any subject and automatically turn it into a powerful learning resource.
3. Mobility - Increased number of opportunities for learning is possible through mobile phone access to Vocab's tools anywhere and anytime.

#### What are we looking for

We are mainly looking for sales and distribution partners in Europe, Middle East, Asia and the Americas which can also arrange technical support for localization, adaptation and support.

#### Keywords

- E-Learning
- Digital libraries and content
- ICT for Independent Living and Inclusion
- Content Provider
- Mobile Entertainment
- Computer Games

#### Collaboration sought

Licence Agreement, Commercial Agreement, FP7-ICT Project

#### Responsible

Mr Niss Jonas Carlsson

## Voice Trust Mobile Commerce (VTMC)

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Geisenhausenerstrasse 15  
81379 Munich

Germany

**Telephone** +491717519789  
**Fax**  
**E-Mail** reinhold.sigler@vt-mc.com

We cooperate mainly with MNO worldwide via Joint Ventures to build domestic Mobile Payment and international Mobile Money Transfer, as well as Airtime Top-Up and Airtime Remittance.

### Technology Profiles

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#### Mobile Payment & Mobile Money Transfer via Voice Biometrics

##### What we offer

Mobile Payment, Mobile Money Transfer, Mobile Wallet and Mobile Bank via Voice Biometrics, using our patents.  
We cooperate mainly with MNO worldwide to build Joint Ventures.  
More detailed information available.

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##### What are we looking for

We are looking for MNO worldwide, who are interested in driving their domestic business and will use our new worldwide Remittance brand for Mobile Money Transfer.  
More detailed information available.

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##### Keywords

- Electronic Commerce, Electronic Payment, Electronic Signature
  - Mobile Service Provider
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##### Collaboration sought

Commercial Agreement, Joint Venture Agreement

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##### Responsible

Mr. Reinhold Sigler

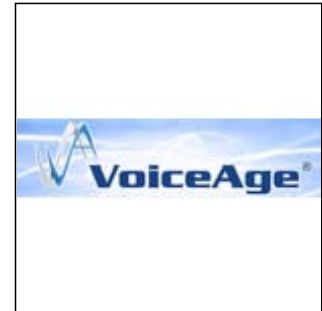
## VOICEAGE CORPORATION

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Lucerne 750  
H3R2H6 Montreal

Canada

Telephone            **5147374940**  
Fax  
E-Mail                 **louis.pare@voiceage.com**



VoiceAge is a leading developer of advanced speech and audio compression technologies and solutions for the wireless (cellular 2G, 2.5G, 3G and Wi-Fi and WiMAX), Internet (VoIP), and converged networks. VoiceAge's highly efficient speech and audio codec solutions, using design based on our flagship ACELP® technology platform, deliver unsurpassed quality enjoyed daily by hundreds of millions of users worldwide

### Technology Profiles

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## Speech and Audio Compression Technology

### What we offer

VoiceAge is world leading expert in low bit rate speech and audio compression technology. VoiceAge core technology is used in 17 speech and audio standards including 3GPP, 3GPP2, ITU, ETSI and TIA.

- Lead products include AMR (4-12 kbps), AMR-WB/G722.2 (6-24 kbps) and AMR-WB+ (5-48 kbps) speech and audio codecs.
- Key applications of VoiceAge technology are cellular and wireless telephony, multimedia messaging, softphones, VoIP, ringtones, mobile advertising, audio broadcast, mobile TV, digital radio, gaming, online gaming, audiobooks, etc. .
- VoiceAge also provides licensing support for several speech and audio codecs as well as engineering support for optimized codec implementations over several processor, DSP and OS (Symbian, Windows Mobile, Linux, Java, etc.) platforms.

### What are we looking for

- Identify and meet with companies looking for optimized speech and audio codec solutions for their applications
- Applications for speech and audio compression include:
  - o Cellular phones,
  - o Switches and network gateways
  - o VoIP , IP Phones and softswitches
  - o Softphones
  - o mobile advertising
  - o mobile TV and digital radio,
  - o content streaming and download (speech and music),
  - o multimedia messaging streaming and media gateways
  - o GPS and automotive radio
  - o Satellite communication
  - o audio and video conferencing,
  - o distance learning
  - o gaming,
  - o audiobooks, toys,
  - o security and encryption
  - o voice recording and retrieval
  - o test equipment
- Network applications cover
  - o Cellular networks
  - o Wi-fi and WiMAX
  - o VoIP
  - o Internet streaming
  - o Broadcast (DVB-H, DAB, DMB, DRM, ATSC M/H)

### Keywords

- Communications Protocols, Standards
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- E-Learning
- Digital libraries and content
- Signal Processing (speech, sound, image)

- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
  - Mobile Entertainment
  - Computer Games
- 

**Collaboration sought**

Research and development, Technical Co-operation, Licence Agreement, Commercial Agreement

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**Responsible**

Mr. LOUIS PARE

## VoIP telecom

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**Route des crêtes 1300**  
**06560 Sophia Antipolis**

**France**

**Telephone** +33 4 89 73 01 02  
**Fax** +33 4 89 73 01 90  
**E-Mail** [mbenoist@voip-telecom.com](mailto:mbenoist@voip-telecom.com)



Since year 2000, VoIP telecom is developing software products using the VoIP technology (SIP and H323) for SME, large companies, call centers and telecom operators.

VoIP telecom is located in the South of France and exports more than 30% of its products through a network of distributors and resellers.

Main products include:

- A self provisioning call center platform
- A GSM Centrex platform
- A VoIP platform for SME

Each platform includes SIP trunks, billing, monitoring and administration software packages.

### Technology Profiles

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#### On line voice over IP services for call centers and business applications.

##### What we offer

Expertise offered : our expertise is offered in hosted PBX, Centrex platforms, using VoIP with a GSM terminals, on line provisioning call centers, top quality SIP trunks voice communications.

Our technology can be used to replace PBX, change invoiced communications into free communications, interconnect ERP and accounting software with telephony directories and CTI, start a call center in a few hours.

Main advantages : standard products require the installation of products in the customer premises like servers, ipbx, telecom or call center software ... while our ASP technology only require an Internet connection and standard PC terminals, installation is so much more quicker and operation more flexible.

##### What are we looking for

The French company is looking for partnership opportunities and partners as distributor in one of the following field: voice telecom for business, Call centers vendors, ipbx installers, Asterisk developers, PC maintenance, PC outsourcing, ASP software applications.

##### Keywords

- IT Applications for Transport and Logistics
- Mobile Service Provider

##### Collaboration sought

Commercial Agreement

##### Responsible

Mr Marc BENOIST

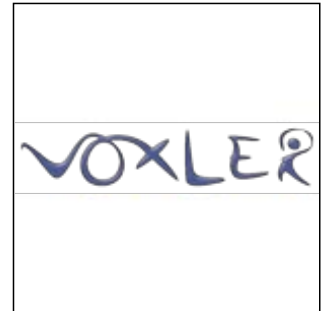
## Voxler SAS

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**Passage Brulon 8**  
**75012 Paris**

**France**

**Telephone**            **+331 47 04 00 41**  
**Fax**  
**E-Mail**                **olivier.lescurieux@voxler.fr**



Voxler is a vocal middleware company focused on vocal interaction.

Our clients are mainly in the telephony and game industry (game and apps development studios), but we also have clients and partners in other industries (defence and security, robotics).

Based on unique and patented digital signal processing technology, Voxler has developed a new generation of innovative vocal interaction solutions :

- Vocal pad SDK: your voice becomes the controller for action / party gaming, virtual companion games and any apps
- Musical pad SDK: for a new generation of voice based karaoke / musical games
- Voice transformation SDK: talk with someone else's voice

All the above SDKs are available on iPhone and soon on Android platforms

Our team of specialized engineers in voice signal processing are dedicated to the success of your projects : support of our SDKs and/or development of specific features).

### Technology Profiles

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## Vocal Interaction for iPhone games & apps

### What we offer

VOXLER Vocal Pad is a solution to use your voice as the control interface of a program. It is being integrated on video games and on a defence and security robotics application.

This revolutionary solution for innovative game plays allows you to vocally interact with your game or application.

The specificity of our vocal interface is that it focuses on realtime interaction based on short words (e.g. : left/right), onomatopoeia (boum, paf), phonemes, etc.

### What are we looking for

Applications and games developers for iPhone and other smartphones

Mobile phones manufacturers

### Keywords

- Signal Processing (speech, sound, image)
- IT Applications for Health
- ICT for Independent Living and Inclusion
- Content Provider
- Mobile Entertainment
- Mobile Security
- Computer Games

### Collaboration sought

FP7-ICT Project, Commercial Agreement, Licence Agreement, Joint Venture Agreement, Technical Co-operation, Research and development

### Responsible

Mr. Olivier Lescurieux

## Karaoke scoring for iPhone & other smartphones

**What we offer**

VOXLER vocal musical interaction SDK is the solution for innovative musical / karaoke games.

It includes both rhythmic and melodic scoring and the unique ability to use your voice to control a musical instrument or a band.

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**What are we looking for**

musical application and karaoke games developers

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**Keywords**

- Content Provider
  - Mobile Entertainment
  - Mobile Service Provider
  - Computer Games
- 

**Collaboration sought**

Licence Agreement, Commercial Agreement

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**Responsible**

Mr. Olivier Lescurieux

**Voice changing for Call centers, iPhone and other smartphones****What we offer**

VOXLER Voice Transformations SDK allows to transform your voice into another voice including :

- realistic voices transformations (man <=> woman <=> children)
- fantastic voice transformations (robots, monsters...)

The real time Voice Transformation SDK is especially suited for online voice masking (voice chat, VOIP, MMPORG).

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**What are we looking for**

applications or service developers who are looking for voice changing technologies in real time

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**Keywords**

- Signal Processing (speech, sound, image)
  - Mobile Entertainment
  - Mobile Service Provider
  - Computer Games
- 

**Collaboration sought**

Joint Venture Agreement, Licence Agreement, Commercial Agreement

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**Responsible**

Mr. Olivier Lescurieux



## Vringo

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**Yigal Alon 1**  
**99062 Bet Shemesh**

**Israel**

**Telephone**            **+972 54 809 2468**  
**Fax**  
**E-Mail**                **josh.wolff@vringo.com**

Founded in 2006, Vringo is reinventing the way mobile users communicate. With its next-generation video ringtone application, Vringo takes a sledgehammer to the traditional ringtone, turning the act of receiving phone calls into a highly visual, social experience. Vringo users can buy premium content or turn video from virtually anywhere into their personal ringtone. In a first for the mobile industry, Vringo also lets users select which video ringtone their friends will see when they call. According to USA Today, Vringo needs "to be seen to be believed." )

### Technology Profiles

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## **THE DEFINITIVE, SOCIAL, MOBILE 2.0 EXPERIENCE > Visual ringtones for mobile devices**

### **What we offer**

Vringo is a video sharing community which allows you to find and create video ringtones (or Vringos) and then share them with your friends -- all on your phone. Use Vringo to find hot new video ringtones and get them on your phone.

You choose the clips you'd like your friends to see and they choose the clips they'd like you to see. Vringo clips are from the best of movies, TV and music, or created by you, either online or on your phone.

Get connected with your friends through video clips on your phone. Upload video's and send your friends the latest thing going on with you by sharing a video --- all on your mobile phone!

### **What are we looking for**

Operators and contents providers interested in launching value added services in 2009 to increase customer joy and revenue opportunities.

### **Keywords**

- Digital libraries and content

### **Collaboration sought**

Joint Venture Agreement, Licence Agreement, Commercial Agreement

### **Responsible**

Mr. Josh Wolff

## VSN, S.L.

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**PARC AUDIOVISUAL DE CATALUNYA, Ctra BV-1274 km 1**  
**08225 Terrassa**

**Catalonia**

**Telephone**            **937349970**  
**Fax**                    **937351729**  
**E-Mail**                **david@vsn.es**



Locations:

Headquarters: Terrassa (Barcelona)- Spain  
R & D Office: San Juan (Alicante) -Spain  
vsn Latin america: Montevideo, Uruguay  
vsn France: Lèognan (Bordeaux)  
vsn Middle East: Dubai, UAE  
vsn North America: Miami Office and New York Office

General information: vsn is an affordable software platform that quickly pays for itself, optimising current costs and increasing production.

Around 600 TV channels around the world in over 50 countries are already using the robust and reliable vsn systems, with 60 using digital newsrooms. vsn systems are also installed in several media schools and universities to train the journalists of the future. vsn includes modules for digital newsroom, ingest, network editing, archive, graphics, web publishing, master control room layout, legal compliance, sms tv and file transport over IP.

### Technology Profiles

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#### SMStv solution for TVChannels

##### What we offer

vsnsmstv is a software module for Television Channels, which allow viewers to participate in real time and interact during their programming by sending text messages through a mobile device and showing them during the emission. These text messages will be received by our vsn datacollector software, and automatically managed and emitted according to the pre-established configuration. In our solution we also implemented hardware, with a quality of excellent video that fulfills the standards of the Broadcast sector. This solution can work with different protocols and international operators.

##### What are we looking for

We are searching international partners to collaborate in the distribution of our solution for SMStv.

We are looking for companies in the mobile phone sector, with relations and businesses with operators, providers of contents or with TV channels.

We are interested in pro-active companies in the search of final clients with experience in the development of automated and digital solutions for TV stations, broadcast and IT solutions.

We have the technical support necessary to implement our solutions, through our distributors in main countries of the world.

We offer good commissions on the product as on revenue too.

##### Keywords

- Content Provider
- Mobile Service Provider

##### Collaboration sought

Licence Agreement, Commercial Agreement

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**Responsible**

Mister David Olmos

## VTT - Technical Research Centre of Finland

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**Vuorimiehentie 3**  
**02044 VTT Helsinki**

**Finland**

**Telephone**            **+358 405170140**  
**Fax**  
**E-Mail**                **heikki.anttila@vtt.fi**



VTT Technical Research Centre of Finland is the biggest multitechnological contract research organisation in Northern Europe. VTT provides research services, high-end technology solutions and innovation services. From its wide knowledge base, VTT can combine different technologies and create new innovations. Through its international scientific and technology networks, VTT can produce information, upgrade technology knowledge and value added for its customers.

### Technology Profiles

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## NoTA - Network on Terminal Architecture

### What we offer

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### What are we looking for

Please replace this text with a short description (200 - 1000 characters) of the type of technology or partner you are looking for. Your description should answer the following questions.

If you are looking for a particular technology:

1. What technology are you looking for?
2. What will the technology be used for?
3. What is the current stage of development of the technology? (Research, prototype, beta-tested, etc.)

If you are looking for a partner:

1. What type of partner (industry, distributor, research, etc.)?
2. Which industry sector?
3. What tasks need to be performed by the partner? (Manufacture, distribution, etc.)

or Profile of Research Partner sought (role, country/region, start of partnership, expertise required)

-Please note that if the description is not clear we won't be able to validate your profile.

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### Keywords

- Electronics, Microelectronics
  - Communications Protocols, Standards
  - Network Technologies (Wireless, Wi-Fi, Bluetooth)
- 

### Collaboration sought

Research and development, Technical Co-operation, Joint Venture Agreement, FP7-ICT Project

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### Responsible

Customer Manage Heikki Anttila

## VUPEN Security

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France



VUPEN is a security research company providing outsourced and Web-based security solutions. Governmental and academic institutions, and global enterprises in the financial services, insurance, manufacturing and services industries rely on VUPEN to improve their security, prioritize resources, cut time and costs, and stay ahead of the latest threats.

Our proactive vulnerability management and pentesting solutions enable enterprises and institutions to eliminate vulnerabilities before they can be exploited, ensure security policy compliance and meaningfully measure and manage risks.

### Technology Profiles

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#### Proactive vulnerability management and pentesting solutions

##### What we offer

Our area of expertise is security : vulnerability analysis and management, reverse engineering, vulnerability exploitation and pentesting solutions.

The technology can be used to test the security of systems and simulate real attacks, to cut-time and quickly develop vulnerability-based and generic signatures or rules.

Our technology offers different advantages : faster, improved quality , distinguish real security threats from false positives.

##### What are we looking for

Vupen solutions are well suited for large companies using a WAN or ISP when it comes to check potential vulnerabilities and validate the security patch after patching.

Security companies and VARs are welcome.

##### Keywords

- Network Security
- Data Protection, Storage Technology, Cryptography, Data Security

##### Collaboration sought

Research and development, Commercial Agreement

##### Responsible

Mr. Chaouki BEKRAR

## Watch4Net Solutions

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4388 Saint-Denis Street Office 309  
H2J 2L1 Montreal

Canada

**Telephone** 514.842.6767 x302  
**Fax** 514.842.3989  
**E-Mail** nicolas.souty@watch4net.com



Watch4Net is a leading provider of service assurance software. Watch4Net's flagship product, APG, is a carrier-class performance management application that provides real-time, historical and projected visibility into the performance of the overall business. Corporations rely on the APG solution to ensure consistent delivery of business services, detect and troubleshoot problems quickly, and gain full visibility on the infrastructure performance and health.[www.watch4net.com](http://www.watch4net.com)

### Technology Profiles

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#### Watch4Net APG: Network Performance Reporting Product

##### What we offer

Network Monitoring  
Server Monitoring  
Service Level Reporting

##### What are we looking for

Partners/Resellers.  
Technology Partners.

##### Keywords

- Data Protection, Storage Technology, Cryptography, Data Security
- Communications Protocols, Standards
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- IT Applications for Health

##### Collaboration sought

Technical Co-operation, Commercial Agreement

##### Responsible

Nicolas Souty

## Wavecontrol

---

**Pallars 65-71**  
**ES 08018 Barcelona**

**Catalonia**

**Telephone** +34 933208055  
**Fax** +34 933208056  
**E-Mail** tu-nguyen@wavecontrol.com



Engineering company working in the field of RF safety. Designs and manufactures RF Monitoring Equipment

Wavecontrol offers 3 basic solutions:

- Permanent Monitoring Equipment (RFMS)
- Hand-held Measuring Equipment (SMP)
- MapEM: Electromagnetic mapping tool

Target:

- Public Administration: to facilitate the future network deployments
- Operators: to demonstrate that the network is complying with the standards

Goal: Looking for end costumers, partners and International distributors

### Technology Profiles

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## RF safety - field monitoring and measuring equipment. Become a distributor!

### What we offer

Wavecontrol offers monitoring and measuring solutions to solve the problem of the people against the antennas in many countries of the world.

We offer proven solutions to avoid the fear of mobile telephone antennas by providing the population with permanent and transparent data about the radiation near their houses.

Monitoring solutions useful to:

- The Operators: to demonstrate that the mobile network is complying with the radiation limiting international standards
- The Public Administration: to provide the population with permanent radiation data to avoid the fear of mobile telephone antennas, and thus facilitate the future network deployments.

Wavecontrol offers 3 basic solutions:

- Permanent Monitoring Equipment (RFMS)
- Hand-held Measuring Equipment (SMP)
- MapEM: an electromagnetic mapping tool.

We also offer experience and proven solutions.

---

### What are we looking for

We are looking for worldwilde distributors or parners.

Two basic profiles are required (one of them is enough):

- 1)
    - to have very good contacts in the Public Administration in your Country
    - some years of experience working with Public Administration
  - 2)
    - to have very good contacts in the Operators in your Country
    - some years of experience working with Operators
- 

### Keywords

- Electronics, Microelectronics

- IT Applications for Health
  - GIS Geographical Information Systems
- 

**Collaboration sought**

Commercial Agreement

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**Responsible**

CEO Ernest Cid



## Waze

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### Israel

Founded in 2005 in Israel, the company specializes in the mapping of traffic through data collected from a collaborative network of drivers

### Technology Profiles

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## Avoiding Traffic Jams Through a Live Map Created by a Network of 20,000 Drivers

### What we offer

The company has created a network of more than 20,000 drivers in Israel having GPS devices a free downloadable application and developed an application that enables drivers to join the community and enjoy the benefit of avoiding traffic jams and other obstacles.

This enables a critical mass of real time traffic information to be processed and offer unprecedented benefits to be viewed on both mobile devices and stationary work stations relating to the speed of traffic, the time needed to travel from point to point etc.

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### What are we looking for

Partners for joint ventures in order to disseminate this technology and application in their markets and regions. Our preference is initially in the USA.

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### Keywords

- IT Applications for Transport and Logistics
  - GIS Geographical Information Systems
- 

### Collaboration sought

FP7-ICT Project, Joint Venture Agreement

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### Responsible

Mr. m k

## WebToGo Mobiles Internet GmbH

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Oberlaenderstrasse 2a  
81371 Munich

Germany

Telephone +498974654740

Fax

E-Mail [dberinger@webtogo.de](mailto:dberinger@webtogo.de)



WebToGo provides customized connectivity solutions to mobile network operators, ISPs and hardware manufacturers with out-of-the-box support for an unparalleled number of devices and a toolbox of functionality, including WiFi support, Fixed-Line Connectivity, SMS, MMS, Fax and server-optimization, since 2001.

WebToGo has offices in Germany, Italy, Spain, India and Hong Kong.

### Technology Profiles

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#### WebToGo OneClick Internet

##### What we offer

WebToGo OneClick Internet is a connection manager for Windows, Mac and Linux running WebToGo's patented multi-device connectivity technology, which allows detecting any modem device (data enabled mobile phones, USB, PCMCIA, embedded) and automatically configuring the network connection. The advantages with respect to other solutions are that it is patented, fully-internally designed and engineered across platforms and fully customisable to meet OEM, MNO, ISP or Corporate needs.

---

##### What are we looking for

We are looking for OEMs, MNOs (subnotebook, modem device), ISPs and corporations with connection management needs.

We are also interested in meeting providers of compatible solutions (i.e.: GPRS, Security, Data storage and access) or content to look at distribution synergies especially in non EU markets.

---

##### Keywords

- Electronics, Microelectronics
  - Network Security
  - Data Protection, Storage Technology, Cryptography, Data Security
  - Communications Protocols, Standards
  - Network Technologies (Wireless, Wi-Fi, Bluetooth)
  - Mobile Service Provider
- 

##### Collaboration sought

Joint Venture Agreement, Commercial Agreement

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##### Responsible

Daniel Beringer

## WebToGo Mobiles Internet GmbH

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Oberlanderstrasse 2a  
81371 Munich

Germany

Telephone            +34897465473  
Fax  
E-Mail                 info@webtogo.de



Munich based WebToGo provides cutting-edge and solidly engineered software solutions, allowing users to gain value from the Internet, whatever the bandwidth and wherever they are.

We provide customized connectivity solutions to mobile network operators, ISPs and hardware manufacturers with out-of-the-box support for an unparalleled number of devices and a toolbox of functionality, including WiFi support, Fixed-Line Connectivity, SMS, MMS, Fax and server-optimization.

### Technology Profiles

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##### Keywords

- Electronics, Microelectronics
  - Network Security
  - Data Protection, Storage Technology, Cryptography, Data Security
  - Database Management, Data Mining
  - Communications Protocols, Standards
  - Network Technologies (Wireless, Wi-Fi, Bluetooth)
  - Mobile Service Provider
- 

##### Collaboration sought

Joint Venture Agreement, Commercial Agreement

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##### Responsible

Mr Nicola Bertuzzi

## WebToGo Mobiles Internet GmbH

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Oberländerstr. 2a  
81371 Munich

Germany

Telephone        +393286470887  
Fax  
E-Mail            dsica@webtogo.it



WebToGo provides customized connectivity solutions to mobile network operators, ISPs and hardware manufacturers with out-of-the-box support for an unparalleled number of devices and a toolbox of functionality, including WiFi support, Fixed-Line Connectivity, SMS, MMS, Fax and server-optimization, since 2001.

WebToGo has offices in Germany, Italy, Spain, India and Hong Kong.

### Technology Profiles

---

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---

##### Keywords

- Electronics, Microelectronics
  - Network Security
  - Data Protection, Storage Technology, Cryptography, Data Security
  - Database Management, Data Mining
  - Communications Protocols, Standards
  - Network Technologies (Wireless, Wi-Fi, Bluetooth)
  - Mobile Service Provider
- 

##### Collaboration sought

Joint Venture Agreement, Commercial Agreement

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##### Responsible

Davide Sica

## Welsh Assembly Government - Enterprise Europe Network

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**Kingsway 1**  
**CF10 3AH Cardiff**

**United Kingdom**

**Telephone** +44 7966 443048  
**Fax**  
**E-Mail** john.griffiths2@wales.gsi.gov.uk



Enterprise Europe Network is a technology and trade transeuropean network designed to facilitate cross fertilisation of knowledge in Europe.

Enterprise Europe Network Wales specialises in Next Generation Mobile Technologies and Wireless systems technology bringing together research and company expertise from Wales.

### Technology Profiles

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## Technology Transfer - eHealth and Next generation Mobile

### What we offer

As part of the Enterprise Europe Network, the Welsh arm specialises in eHealth and Next Generation Wireless Technologies and dealing with Academia and Industry to bring together companies for collaboration all over Europe

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### What are we looking for

Companies and Academic institutions that are interested in Telecare and assisted living problems with the aged using next generation techniques. Collaboration is also sought for content and media where the mobile platform is regarded as the primary delivery platform

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### Keywords

- Network Technologies (Wireless, Wi-Fi, Bluetooth)
  - IT Applications for Health
  - IT Applications for Transport and Logistics
  - ICT for Independent Living and Inclusion
  - Mobile Entertainment
- 

### Collaboration sought

Research and development, Technical Co-operation, Commercial Agreement, FP7-ICT Project

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### Responsible

Mr John Griffiths

## WhileOnTheMove

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**Elektroniikkatie 3**  
**90570 Oulu**

**Finland**

**Telephone** +358-8-8151300  
**Fax** +358-8-8151399  
**E-Mail** kari.kivisto@msg.fi



1. WhileOnTheMove is based in Finland
2. WOTM is a mobile apps and services consultancy company
3. WOTM focuses on mobile applications and services, especially on NFC mobile apps and services. There are several NFC apps available as well as NFC platform.

### Technology Profiles

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#### Mobile NFC applications and services - platform

##### What we offer

We are experts in mobile NFC applications and services.

We offer comprehensive mobile NFC platform that can be used in developing and deploying mobile applications and services, especially those that make use of NFC, GPS, streaming videos, images and other content.

Our mobile platform makes it easy and fast to develop and deploy both mobile NFC and non-NFC applications and services.

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##### What are we looking for

We are looking for a partner:

1. Marketing and sales and distributor, who might benefit using our technology as a part of the total solution
2. Operators, industry, cities (schools)
3. Partner's responsibilities are marketing, sales and local presentative

Countries looked for: France, Germany, Spain, Italy, etc.

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##### Keywords

- Mobile Service Provider

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##### Collaboration sought

Commercial Agreement, Licence Agreement

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##### Responsible

PhD Kari Kivistö

## WhiteCell

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**Amal 11**  
**48092 Rosh Haayin**

**Israel**

**Telephone**            **+9723-9036611**  
**Fax**  
**E-Mail**                 **ami.oreny@white-cell.com**

WhiteCell provide protective security for wireless Internet and mobile operators

### Technology Profiles

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## Protective security and management solutions for wireless

### What we offer

At WhiteCell, mobile data security & management is all we do, and we do it well. Our comprehensive architecture encompasses everything needed for - mobile network security and immunity, and control over mobile data.

Based on this architecture are different product lines each dedicate to a specific type of data that flows on mobile networks (SMS, WAP, USSD, GPRS, and more to come).

In addition WhiteCell offers services products for its customers, that include, mobile data threat analysis (CellF-Analysis) and advanced support programs (CellF-Support).

These cutting-edge products enable Service Providers to offer new levels of service to their subscribers .

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### What are we looking for

We seek to meet with companies haveing a need for our products or whose customers may have a need for our product.

We also seek innovative technoligies which may be integrated with our products.

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### Keywords

- Network Security
  - Data Protection, Storage Technology, Cryptography, Data Security
  - Mobile Security
- 

### Collaboration sought

Technical Co-operation, Licence Agreement, Commercial Agreement

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### Responsible

Mr. Ami Oreny

## Wireless Solution

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**Pau Claris 149**  
**08009 Barcelona**

**Catalonia**

**Telephone**            **935513202**  
**Fax**  
**E-Mail**                **thomas@wireless-solution.com**



Vision to be a Global Catalyst for mobile content and our mission is to develop and provide content providers with leading capabilities for mobile marketing and off-deck distribution. We provide content our marketing network and expose the service cross channels to enhance mobile browsing. We provide our portfolio products the capability to increase usage, return rates and customer satisfaction through multiple revenue models. Based in Barcelona Spain with operations in Europe and Latin America.

### Technology Profiles

---

#### Platform and Network for Off-portal distribution and mobile marketing

##### What we offer

Vision is to be a Global Catalyst of mobile content and our mission is to develop and provide content providers with leading capabilities for mobile marketing and off-deck distribution.

We provide content partners our mobile marketing network and expose the service cross services and channels to enhance mobile browsing. We enable this through our unique technology. We integrate our partners in our network including a volume of qualified mobile consumers that we attract from multiple channels and partners.

Our partners get a platform to increase usage, return rates and customer satisfaction through multiple revenue models. We work with multiple channels to drive traffic and give our partners a low acquisition cost and a low risk to grow existing products or a approach for fast critical mass of new product as well as building a credibility to attract mobile operators. Our current focuses are Europe and Latin America but are currently evaluating new markets.

##### What are we looking for

We are looking for partners both as content providers' and as well as for marketing and distribution.

Content partners that want to identify new Innovative Content/Applications that have interest in our capabilities.

Marketing and Distribution partners with strong capabilities for publishing/distribution/marketing of content both that could add in general to our solution and specific capabilities in specific markets

##### Keywords

- Electronic Commerce, Electronic Payment, Electronic Signature
- Content Provider
- Mobile Entertainment
- 3D Media

##### Collaboration sought

Technical Co-operation, Joint Venture Agreement, Licence Agreement, Commercial Agreement

##### Responsible

Mr Thomas Petersen



## Wireless Zeta Telecomunicaciones S.L.

---

Avda. de Castilla y Leon 36  
28702 San Sebastian de los Reyes

Spain

**Telephone** +34 916586953  
**Fax** +34 916514042  
**E-Mail** info@wirelesszt.com



Wireless ZT is a worldwide company focused on providing standardized Carrier Grade services for Mobile operators globally. Our headquarters is in Madrid, and we have offices in Panama, Miami and Helsinki. Wireless ZT is member of Open Mobile Alliance (OMA)

Wireless ZT's product line is mobile data related solutions and systems based on IP technology. It offers Value Added Services Platforms for Mobile Operators, as well as Services and Applications through SMS.

### Technology Profiles

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#### Standardized Carrier Grade services for Mobile operators

##### What we offer

Our application portfolio includes:  
Push-To-Talk Over Cellular (PoC/PTT)  
Multimedia Messaging Service Center (MMSC)  
WAP Gateway  
SMS / MMS Gateway  
Mobile Content Center (MCC)  
Push Proxy Gateway (PPG)  
Instant Messaging and Presence Service (IMPS)

##### What are we looking for

Wireless ZT is looking for Mobile Network Operators and full MVNOs who want to deploy first class Value Added Services on their network. We are open to business worldwide.

##### Keywords

- Communications Protocols, Standards
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Mobile Service Provider

##### Collaboration sought

Commercial Agreement

##### Responsible

Mr Aki Siltamies

## wireless-netcontrol GmbH

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**Berliner Strasse 4a**  
**16540 Hohen Neuendorf**

**Germany**

**Telephone** +49 151 5371 9925  
**Fax**  
**E-Mail** [hanno.beisinghoff@wireless-netcontrol.de](mailto:hanno.beisinghoff@wireless-netcontrol.de)



wireless-netcontrol is a wireless technology start-up located just outside Berlin.

Based on innovative broadcast-multicast technology we offer control-systems for public lighting as well as for load-control in public electricity networks.

We also distribute a full range of industry proven cellular terminals for general M2M applications such as telematics, telemedicine, assetmonitoring and -control, and security.

### Technology Profiles

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#### **broadcast control system (radio-ripple control)**

##### **What we offer**

Value-proposition in public lighting application:

- Electricity-Savings of approx. 20% by optimising light-switching to when, where and how much is needed.

Value-proposition in public electricity-grid:

- Cost-Savings, quality improvement and increase of wind- and PV-Energy in the energy-mix by regulating electrical loads within the grid from times when electricity is scarce to times of higher availability. Typical loads are electrical heaters, heat-pumps, and electrical vehicles.

Unique-Selling-Point of Radio-Ripple-Control Technology:

- Lowest cost of ownership for unicast control applications
- Infinite number of receivers to be reached simultaneously
- Largest possible penetration of building structures

##### **What are we looking for**

Technology partners with IT solutions for either:

- public lighting applications
- load-control in public distribution networks
- other control systems for widely distributed assets

Distributors and any other Partnerships who focus on the M2M Market.

##### **Keywords**

- Electronics, Microelectronics
- Network Technologies (Wireless, Wi-Fi, Bluetooth)

##### **Collaboration sought**

FP7-ICT Project, Commercial Agreement, Licence Agreement, Manufacturing Agreement, Technical Co-operation, Research and development

##### **Responsible**

Mr Hanno Beisinghoff

#### **cellular terminals for M2M applications**

##### **What we offer**

Value-proposition in monitoring and controlling assets:

- cost savings by reduced maintenance cycles, reduced down time, better vandalism protection and better process optimization
- better scalability and higher convenience by utilizing wireless communication

Unique-Selling-Point of control-terminals:

- convenient programming (no PC needed for programming)
- monitoring via portal (own server not required)
- scalable System (add on modules for additional features/interfaces such as relays, digital/analog inputs and outputs, Zigbee, WLAN, BT, DECT, other ISM, DALI, DCF, etc)
- time synchronisation via 'SMS-clock'

Unique-Selling-Point of modem-terminals:

- plug-and play (automatic registry and connection build-up)

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### **What are we looking for**

Distributors, value-added resellers and any other meaningful cooperation in the M2M-Market.

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### **Keywords**

- Electronics, Microelectronics
- Network Technologies (Wireless, Wi-Fi, Bluetooth)

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### **Collaboration sought**

FP7-ICT Project, Commercial Agreement, Licence Agreement, Manufacturing Agreement, Joint Venture Agreement, Technical Co-operation, Research and development

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### **Responsible**

Mr Hanno Beisinghoff

## Wirenode

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**10600 PRague**

**Czech Republic**

**Telephone**            **+420723552787**  
**Fax**  
**E-Mail**                **tomas.zeman@wirenode.com**



We are Prague based company, we have created platform for mobile marketing and we help marketing agencies to enter mobile advertisement.

We also help companies with their mobile strategy in the Czech Republic.

We have created more than 20 different mobile services.

### Technology Profiles

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#### mobile marketing platform

##### What we offer

Mobile marketing cannot exist without landing pages.

We are experts in them and we are creating them for Vodafone and O2 in the Czech Republic.

We can help with explaining what mobile marketing is and how you can use it.

Also, we can give you technology, using which you will be able to do it for yourself.

##### What are we looking for

We are looking for partners in marketing agencies and also mobile operators' partnership.

##### Keywords

- E-Learning
- Mobile Entertainment

##### Collaboration sought

Joint Venture Agreement, Licence Agreement, Commercial Agreement

##### Responsible

CEO Tomas Zeman

## WIT Software

IC2/EN1, Km 185.6, Banhos Secos, Sta Clara N/A  
Coimbra

Portugal

**Telephone** +351239801030  
**Fax**  
**E-Mail** rui.oliveira@wit-software.com



WIT-Software is specialized in the development of software solutions for the Mobile Internet and Mobile Telecommunication Carriers. The company also provides technical consulting and software development for any company that wants to deploy mobility solutions and exploit the convergence between the Internet, mobile and fixed telephony.

Our expertise also includes:

- J2ME, Symbian and iPhone Apps
- SMS, MMS & WAP
- mPayments and IMS-based solutions
- Voice and Video over IP
- LBS (GSM, GPS)

### Technology Profiles

## WIT Software - Witness the difference

### What we offer

Our expertise includes:

- Technologies for Mobile Internet
- SMS and MMS Messaging Platforms
- Location-based Services (GSM, GPS)
- Mobile Portals (Web, WAP, PDAs and TV)
- SIM Toolkit and Smart Cards
- J2ME and Symbian Applications
- iPhone Applications
- Bluetooth, WiFi, WiMax
- Micro-payments Solutions
- Mobile Content Delivery platforms
- IMS-based solutions
- Voice and Video over IP solutions

Our major clients include:

- Telecommunications sector: Vodafone Portugal, Vodafone Spain, Vodafone Turkey, Vodafone Global, Vodacom, LuxGSM, Panasonic USA and Airborne Entertainment
- Banking sector: Caixa Geral de Depósitos and Banif
- Retail sector: Procter&Gamble
- Media & Entertainment: Real Networks and SIC/Impresa
- Space: European Space Agency

The company background is based on a strong connection with the local University granting us high-skills in R&D. The company runs an internal lab (WIT-Lab) where we develop the innovati

### What are we looking for

We are looking for mobile operators seeking innovative solutions for VoIP, Video Over IP, SMS, MMS and mobile applications for the iPhone, Symbian and J2ME.

We are also looking for integrators that can become our partners for local deployment of our solutions, in Mobile Operators.

### Keywords

- Communications Protocols, Standards
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Electronic Commerce, Electronic Payment, Electronic Signature

- Signal Processing (speech, sound, image)
  - Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
- 

**Collaboration sought**

Joint Venture Agreement, Commercial Agreement

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**Responsible**

Rui Oliveira

## WiVDO

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**Rua Aquilino Ribeiro n.3, 1**  
**3810-047 Aveiro**

**Portugal**

**Telephone** +351916045855

**Fax**

**E-Mail** [info@wivdo.com](mailto:info@wivdo.com)

WiVDO ([www.wivdo.com](http://www.wivdo.com)) is a company with expertise in mobile HDTV. WiVDO has launched in IBC a novel and promising mobile technology, a combination of DVB-T and WiMAX 16e, has allowed users in vehicles to experience triple play services at high definition video at speed of 140km/h. Very impressive performance also in urban areas.

### Technology Profiles

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## Terrestrial Digital TV

### What we offer

Solutions

- WiVDO is a solutions provider for the last mile wireless broadband networks including:
- Coverage planning at DVB-T/H and/or WiMAX frequencies
- Independent equipment (Transmitters, Receivers, BSTs, STBs, CPEs, PC Cards, Gap fillers, etc) testing to support Operators' decisions
- Installation and maintenance of DVB-T/H and WiMAX16e networks
- Reliable full IPTV solutions over mobile DVB-T/H and/or WiMAX16e networks

### What are we looking for

telecommunications operators, broadcasters

### Keywords

- Electronics, Microelectronics
- Communications Protocols, Standards
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- IT Applications for Transport and Logistics
- Mobile Entertainment
- Mobile Service Provider

### Collaboration sought

---

### Responsible

Dr. António Navarro

## Wizi

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**Rua Martins Barata 6B**  
**1400 248 Lisbon**

**Portugal**

**Telephone** +351 918618051  
**Fax** +351918618051  
**E-Mail** pdimas@wizi.com



Wizi ([www.wizi.com](http://www.wizi.com)) is a location based social network offering unique location-sharing features that leverage the new geo-location capabilities of mobile phones. Based on its patent pending travel time prediction algorithm Wizi reduces time lost in traffic avoiding traffic jams in real time. The combination of these social and utility features differentiates Wizi from its competitors leading to a viral growth of the user base. Wizi is based in Lisbon, Portugal.

### Technology Profiles

---

#### Location sharing social network

##### What we offer

Wizi offers a location sharing mobile application that runs on multiple mobile platforms, like Java ME, Windows Mobile and the iPhone. Wizi can be integrated with existing mobile services or licensed to handset manufacturers, network operators and other telecom players, to provide a differentiation factor on their business offer.

##### What are we looking for

Wizi is looking to celebrate brand based and white label partnerships with handset manufacturers, mobile operators and other telecom players.

Wizi's technology leverages the new graphical and location based capabilities of recent handsets offering an appealing B2C location sharing service that adds value to existing mobile phones and social networks.

##### Keywords

- GIS Geographical Information Systems
- Mobile Entertainment
- Mobile Service Provider

##### Collaboration sought

Joint Venture Agreement, Licence Agreement, Commercial Agreement

##### Responsible

Paulo Dimas



## XINTEC S.A.

---

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Luxembourg

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**Fax** (+352)26352988  
**E-Mail** sean.killeen@xintec.com



Headquartered in Luxembourg, XINTEC S.A. is a privately-owned company serving mobile network operators on a world-wide basis.

XINTEC brings together a team of industry experts with core technical development skills in the areas of inter-operator billing and call-event data processing, and offers a simple yet innovative range of roaming and fraud management solutions that provide bottom line benefit.

### Technology Profiles

---

#### Roaming and fraud management solutions

##### What we offer

XINTEC has expertise in mobile call-event (billing) data manipulation.

We offer "lightweight" technology solutions used for extracting intelligence from roaming and domestic call data for rapid business decision support. Solutions also include data conversion and formatting tools to give mobile operators better control of their subscriber data.

The main advantages are cost, ease of use, and simplicity of deployment. These applications will get the job done at a fraction of the cost of legacy technology solutions, driving efficiencies for tier three operators in particular (max 2 million subscribers).

##### What are we looking for

We are seeking channel and market distribution partners active in the mobile communications industry to help commercialise our technology in Africa, Middle East, APAC, CALA.

We already have customers in Europe (incl. Vodafone), and are seeking to accelerate the time-to-market of new technology releases in other regions.

##### Keywords

- Electronics, Microelectronics
- Database Management, Data Mining
- Mobile Security
- Mobile Service Provider

##### Collaboration sought

Technical Co-operation, Joint Venture Agreement, Licence Agreement, Commercial Agreement, FP7-ICT Project

##### Responsible

Mr Sean Killeen

## Yaco Sistemas

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41001 Sevilla

Spain

**Telephone** +34-954500057  
**Fax** +34-954500929  
**E-Mail** [framos@yaco.es](mailto:framos@yaco.es)



Yaco Sistemas is a spanish company located in Seville.

We are an IT services company.

We have a Mobile Social Network & Event Management family of products where you can geolocalize where your trusted contacts are and where they have been. It will also suggest you interesting places and current events near you according to your preferences, in a non intrusive way.

These tools are focused on Tourism, Cultural, Social news or Comercial advertising markets.

### Technology Profiles

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## Mymem- Geolocalized Mobile Social Network & Event Management

### What we offer

The product mymem has enabled Yaco Systems in-depth knowledge about the social networks and even become the ideal framework for research in Complex Systems and Networks and the scope perfect for application of Topics Maps, areas of research first order worldwide.

Mymem allows geolocalize trusted contacts to know where they are now and where they have been. Given its strong research component, is able to suggest interesting information about events or places in a non-intrusive, but helpful, according to the preferences of each one.

Thus, mymem raises among its target markets tourism, cultural events, social news and commercial advertising, even where there is much for innovation.

---

### What are we looking for

Given the profile of mymem geared to mobility and ubiquity of its users, we require participation of partners involved in mobile telephony and not just in the carriers area, but the own technologic companies, so as to facilitate access universal product and enhance its services and the creation of a community and everyone who supports and it feed.

Moreover, although the intention is that the "mouth-ear" was responsible for the distribution and dissemination of mymem, will be equally welcomed initiatives on strengthening the desired effect.

---

### Keywords

- GIS Geographical Information Systems
  - Mobile Entertainment
  - Mobile Service Provider
- 

### Collaboration sought

Commercial Agreement, Licence Agreement

---

### Responsible

Mr. Fidel Ramos

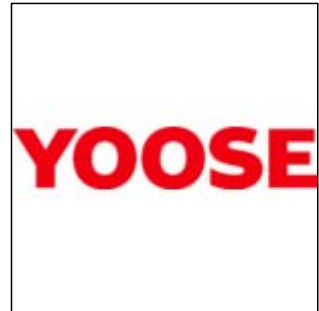
## YOOSE GmbH

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10117 Berlin

Germany

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Fax  
E-Mail                christian@yoose.com



YOOSE is the mobile coupon wallet 2.0. Everything, what fills up today the consumer's wallet will be available on his mobile phone: loyalty cards, coupons, shopping lists, and much more. This provides a unique direct access to the consumers for product brands, retailer, transport & travel provider, mobile network operators and others. YOOSE is the future of relationship marketing.□

YOOSE is based in Berlin and Paris.

### Technology Profiles

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## YOOSE - the connected coupon wallet 2.0

### What we offer

YOOSE is the mobile coupon wallet 2.0. Everything, what fills up today the consumer's wallet will be available on his mobile phone: loyalty cards, coupons, shopping lists, and much more. This provides a unique direct access to the consumers for product brands, retailer, transport & travel provider, mobile network operators and others.

mobile coupons 1.0:

1. The user feels she is being spammed by text-messages
2. In order to avoid 1, she has to actively pull offers

mobile coupons 2.0:

1. coupons based on the users interest by learning and opt in/out mechanisms
  2. alerting the user based on 1. and proximity of the offer
- 

### What are we looking for

We're looking for two types of partners / affiliates:

Our two major launch challenges are reaching a critical mass of retailers (initial coupon basket) and reaching a critical mass of consumers using the application.

YOOSE is looking for partners, who either already have a retail coupon inventory to fill our coupon wallet or who have a strong distribution power (reach) in a specific consumer segment.

With both types of partners YOOSE will do revenue sharing.

---

### Keywords

- Database Management, Data Mining
  - Network Technologies (Wireless, Wi-Fi, Bluetooth)
  - Electronic Commerce, Electronic Payment, Electronic Signature
  - Digital libraries and content
  - Content Provider
  - Mobile Entertainment
  - Computer Games
- 

### Collaboration sought

Commercial Agreement, Licence Agreement, Joint Venture Agreement, Technical Co-operation

---

**Responsible**

Christian Geissendoerfer

## YouLynx

---

**Sor Angela de la Cruz, 2, planta  
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**Spain**

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**Fax**  
**E-Mail** [jorge.gonzalez@youlynx.com](mailto:jorge.gonzalez@youlynx.com)



We are a spanish company that has developed a convergence mobile-PC software and platform. Company was founded in June 2007, launching of beta was in July 2008 and at December 2008 we have achieved more than 90.000 registered users.

We have users from countries worldwide: from USA, latinamerican, southeast asian and european countries. Our goal is to achieve 2 million registered users by end of 2009.

### Technology Profiles

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#### Mobile-PC convergence

##### What we offer

We are a mobile-PC convergence company, we have developed a platform and software that allows users to send any photo, video, music or data files from any mobile to a PC and from a PC to any mobile.

Our platform and software converts automatically any picture (jpeg, gif,...) to a PNG (mobile standard), any video (mpeg, flash, avi,...) to a 3GP (mobile standard).

With more than 90.000 registered users since beta launchin in July 2008, our users have uploaded more than 20.000 mobile pictures and viceos from their mobiles and have downloaded more than 500.000 pictures and videos to their mobiles and Pc's.

We have obtained seed capital from La Caixa (third main spanish financial institution) and from CDTI (formerspanish governmental organization investing in R&D spanish companies).

---

##### What are we looking for

We are looking for a partner to launch YouLynx in asian countries: India, China and Japan. Partner should be located in that countries and have a good knowledge of mobile content distribution in its country.

We are looking for a mobile content provider for an agreement to selling mobile games and music to our customers in USA, LatinAmerica and SouthEast Aian countries. We should sign agrements with differents companies to cover all the regiones mentioned. We are thinking in a revenue based model.

---

##### Keywords

- Network Security
  - Data Protection, Storage Technology, Cryptography, Data Security
  - Communications Protocols, Standards
  - Network Technologies (Wireless, Wi-Fi, Bluetooth)
  - Content Provider
  - Mobile Entertainment
  - Mobile Security
  - Mobile Service Provider
- 

##### Collaboration sought

Commercial Agreement

---

##### Responsible

Mr. Jorge Gonzalez de San Roman

## Zansys Technologies

Sec 63 B-155  
201301 Noida

India

**Telephone**            **91-120-3089200**  
**Fax**                     **91-120-3089210**  
**E-Mail**                 **pbiswas@zansys.com**



Geographical Location: Europe (UK), US (Chicago), and India (New Delhi)

Type of Organisation: Zansys Technologies is a global software services & solutions company providing Software Development and Quality Assurance Services, Infrastructure management and Professional Services in specialized domains of Telecom/VAS, Mobile Applications and Embedded. We help in creating significant value for Software Vendors, OEM's, and Infrastructure providers by offering a compelling business proposition to help them reducing their costs, achieving quick ROI, minimizing their time to market, and leveraging our expertise in Mobile and Telecom arena.

### Technology Profiles

## Zansys- Partner in Business Growth and Product related services in Telecom, VAS, Mobile Applications

### What we offer

Zansys offers the following Services to its Customers:

- Product Development
- R&D Services
- Migration and Porting
- Product Enhancement
- Re-Engineering and Optimization
- Testing/QA
- Maintenance and Support
- Deployment and Installation
- System Integration
- Managed Services

Zansys brings following benefits to its clients:

- Lower the CAPEX and OPEX
- Faster Time-to-Market
- Quick ROI
- Partnership to foray in Indian Telecom Market in the areas of VAS/Mobile Applications through our relationship with Network Operators in India and our understanding of Indian Telecom Market (Expanding with a rate of 3m users/ month)
- Participation in your business growth through our expertise in doing need analysis of your clients, addressing the pain points and coming up with the best solutions.
- Suggestion of innovative applications based on the market needs and technology trends.
- Client customizable engagement models.
- Long term relations with clients.

### What are we looking for

Partnerships, and collaboration with Independent Software Vendors, OEM's and Infrastructure Providers on Development, Quality Assurance, Infrastructure management and Professional services in Telecom, VAS, Mobile Applications and Embedded.

### Keywords

- Communications Protocols, Standards
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Mobile Service Provider

### Collaboration sought

Technical Co-operation, Joint Venture Agreement, Manufacturing Agreement, Licence Agreement, Commercial Agreement

**Responsible**

Mr. Pinakee Biswas

## ZENOPS

---

**rue du Sergent Bobillot 12**  
**92100 Courbevoie**

**France**

**Telephone**            **0670200275**  
**Fax**  
**E-Mail**                **smartin@zenops.com**



We are developing and publishing mobile games for several years. With our headquarters in France, we serve a worldwide distribution network and seeking all kinds of partnerships : licensing, distribution, publishing deals, etc.

### Technology Profiles

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#### Development and publishing

##### What we offer

We offer a worldwide distribution network to leverage your content.

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##### What are we looking for

Looking for all kind of mobile games / applications to be licensed or developed under the following technologies : MIDP, BREW, DOJA, Open OS, ... Partnerships could be on distribution or development. We are also interested in any content to be distributed worldwide.

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##### Keywords

- Content Provider
  - Mobile Entertainment
- 

##### Collaboration sought

Commercial Agreement, Licence Agreement

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##### Responsible

Mr Sebastien MARTIN



## Zentym Solutions S.L.

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Spain

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**Fax** +34 91 357 1287  
**E-Mail** [jaime.pont@zentym.com](mailto:jaime.pont@zentym.com)



Zentym Solutions offers an end to end platform for targeted video advertising on mobile tv, cable and IPTV. From the client software to the campaign manager, we make it easy for advertisers and media buyers to reach their target audiences. Our business model is straight forward: we partner with TV channels and operators to generate incremental ad revenues for both.

Madrid based Zentym is interested in discussing partnerships with operators and TV channels as well as international partners.

### Technology Profiles

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#### Platform for targeted video advertising on mobile tv

##### What we offer

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##### What are we looking for

Please replace this text with a short description (200 - 1000 characters) of the type of technology or partner you are looking for. Your description should answer the following questions.

---

##### Keywords

- Content Provider
  - Mobile Entertainment
  - Mobile Service Provider
- 

##### Collaboration sought

Commercial Agreement, Joint Venture Agreement, Technical Co-operation

---

##### Responsible

Mr Jaime Pont

## ZIGNUX TECHNOLOGY

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**Fax**                   **912800053**  
**E-Mail**               **zignux@zignux.com**



Zignux T. is a start-up and tic company.  
It has borned and grown in Madrid (Spain).  
Our next office will be in a technology centre. Nowadays we are in negotiation with them.

As R&D engineering consulting we manage projets in different markets and products/services.  
As experts in wireless telemetry equipment, we offer solutions for a huge number of applications.

With strong experience in different markets:

- Wireless remote control and telecommunications
- General Industry
- Domotic
- Security
- Telecontrol and telemetry
- Industrial and climate protocol integrations

### Technology Profiles

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## Wireless remote control,Fleets tracking,Industrial & climate protocol integration,R&D,GPS location

### What we offer

Zignux is a R&D company with more than 20 years of experience in the development, integration, communications and location of vehicles.

Experts in wireless comunicacions (GSM, GPRS, GPS), equipment integration and location/alarm of vehicle.

Our company is divided in four business units:

- One is consumer-oriented, where we have a portfolio of our own designs. The main product is a GSM/GPRS/GPS platform that combines all devices that are usually installed in a lift, in telecontrol and telemetry, location/alarm in a vehicle and Fleets of vehicles. M2M communications.
- The second one is Project development to measure (hardware and software design) to other companies using our expertise and the last technologies.
- The third division is the distribution of other companies products that we consider that ares related to ours products and can increase their funtionality.
- And the last one, it is the industrial protocol integration division.Twenty years doing it with great success.

### What are we looking for

ZIGNUX is looking for new business opportunities in their fields of application that can add value to its designs, taking advantage of its previous expertise.

As a R&D company, we are permanently seeking for any kind of partner that may be interested in collaborating with us in the creation and design of new products. We would also work with any company that may want to form a consortium to start up a new project in order to apply for a new call of any Spanish and European R&D subvention.

### Keywords

- Electronics, Microelectronics
- Communications Protocols, Standards
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Signal Processing (speech, sound, image)
- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
- IT Applications for Transport and Logistics
- GIS Geographical Information Systems

**Collaboration sought**

FP7-ICT Project, Commercial Agreement, Joint Venture Agreement, Technical Co-operation, Research and development

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**Responsible**

Mr José Luis González

**■ Electronics, Microelectronics**

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