

INNOVATION AND INTERNATIONALIZATION CATALOGUES

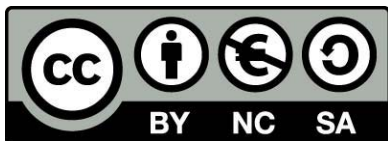
# Technology Profiles

BROKERAGE EVENT MWC 2009



**ACCÍÓ**  
Competitiveness for Catalonia

 **Generalitat de Catalunya**  
Government of Catalonia



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1st edition: February 2010

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## 21st Century Mobile

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**Sweden**

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21st Century Mobile is supplier of secure real-time communication- and mobile solutions. 21st communication platform gives clients opportunity to develop applications allowing them to add value to their own customers through features like text messaging, crypto mobile payment solutions and many more.

### Collaboration Profiles

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#### CMS - cash message service

##### What we offer

CMS is a innovative mobile payment platform enabling secure payments and money transfers.

The solution can be used in areas as e-commerce as additional payment solution, as a cost effective micro payment solution as well as authentication of users at eg. financial institutions.

All that is required from a customer is a mobile phone!

##### What are we looking for

We are looking for partners and clients working on the european markets. Suppliers of online solutions, payment solutions and international merchants.

##### Keywords

- Mobile Security
- Mobile Service Provider

##### Collaboration sought

- Joint Venture Agreement
- Licence Agreement
- Commercial Agreement

##### Responsible

Piotr Gorski

**ACC10**

Competitiveness for Catalonia



Generalitat de Catalunya  
Government of Catalonia

**BROKERAGE EVENT 2010**

Barcelona, 15 - 18 February. Fira de Barcelona

## 24 Mobile Advertising Solution

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**E-Mail** [info@mobileadsolution.com](mailto:info@mobileadsolution.com)



**MAS**  
Mobile Advertising Solution

MAS has a technology to ad-wrap mobile applications for application stores, operators, media houses and application developers. We offer a distribution channel in primarily Europe and Southeast Asia. By offering a number of solutions in the key areas of music, sports and games, volumes are created for both media revenues and direct revenues for mobile operators. The consumer gets a better access to services and applications without having to rely on the latest mobile phone models.

## 2Embedcom, s.l.

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Located in Mataró, 40Km North of Barcelona, 2Embedcom develops Tuner Tools middleware and [www.empati.es](http://www.empati.es) portal for geolocalisation applications.

Based in our 8 years experience in GSM-GPRS-GPS market we developed an open source platform for companies seeking fast introduction and deployment of GPS based location applications.

We provide free open solution as well as hardware products for it, modifications or related products

### Collaboration Profiles

#### Tuner Tools

##### What we offer

Combined with products for GSM-GPRS-GPS localisation and AVL market, 2Embedcom has designed programming tools that help our customers to rapidly develop small to medium fleet management systems.

Tuner Tools includes GSM-GPRS communication module for asset location and communication, MySQL database for easy data access and customisable HMI interface. Completely distributed application fits multiple user structure with total data access. Source code of application is provided for total project control.

Tuner Tools is developed under Microsoft .NET, Mono and Python

##### What are we looking for

We are looking for software partners for:

- Open GIS tools development and support for different GIS Platforms.
- HMI for GIS tools implementation in Open Source (Sharp Developpe)
- HMI translation and implementation into different UE languages
- AVL and visualisation platform for Java based Mobile devices

We are looking for hardware partners for:

- Zigbee based sensors and data acquisition
- Fleet management and remote diagnostics instrumentation and sensors. FMS implementation development.
- Energy harvesting, energy scavenging solutions for electronic instruments and sensors

##### Keywords

- Electronics, Microelectronics
- Communications Protocols, Standards
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
- GIS Geographical Information Systems

##### Collaboration sought

- Technical Co-operation
- Joint Venture Agreement
- Commercial Agreement

##### Responsible

Mr Oscar Roca

## 2small2see (PROCESOS TECNICOS DEL MOLDE, SL)

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**Fax** 93 345 89 92  
**E-Mail** [protefil@protefil.com](mailto:protefil@protefil.com)



1. The company is based in Barcelona. Originally we started 30 years ago in the high precision mouldmaking.
2. The company is an industrial company, specialized in the production of plastic microcomponents for all of kind of mobile phone devices (microgears, microconnectors, etc ...).
3. The segments that could attend our production goes from the medical devices to mobile components.

### Collaboration Profiles

#### Plastic microcomponents for communication devices.

##### What we offer

1. Our area of expertise is the plastic microcomponents manufactured by the micromolding technique.
2. We can manufacture all kind of plastic microcomponents in order to incorporate inside a mobile phone device.
3. Our microcomponents could be used for example to reproduce the vibratory movement inside a mobile phone?
4. The main advantage is the reproducibility of the process, is quite good and cheap.

##### What are we looking for

We are looking for a project partner in the communications area (ex.: mobile phone devices, telecommunications devices, etc ..), this project partner should have a very specific necessity in order to incorporate in their mobile phone device some specific plastic microcomponents that we could provide.

##### Collaboration sought

- Technical Co-operation
- Manufacturing Agreement
- FP7-ICT Project

##### Responsible

Enric Porta-Pascual

## 3 Sheep Ltd.

United Kingdom



3 Sheep is a user experience design agency and creates and builds mobile and web products and services based upon international award winning research. We are helping a diverse range of companies make the transition into the Digital Economy and establish their multichannel digital media presence. As a technology company we are able to work either with existing in-house teams or provide entire solutions. The company offers services in: digital strategy, technology design and implementation and training. 3 Sheep is based in the North West region of the UK and is able to work internationally.

### Collaboration Profiles

#### Multi-Platform Mobile and Web Innovations

##### What we offer

3 Sheep is very strong in the areas of usability and user experience design and convergence technology between the desktop and mobile platforms. We are able to help companies re-use existing data and services to create multi-platform services with great efficiency.

For businesses seeking to expand into the mobile arena then 3 Sheep methodologies are cost effective as we work with existing materials and look at how a digital presence can be effective across platforms. Our services work from the iPhone to the desktop PC and our holistic digital approach represents real cost savings and an increase in business efficiency.

##### What are we looking for

We are looking for software specialists who work with one or a limited number (no more than 2 or 3) of systems. The following languages are of particular interest:

- 1) Objective C (for iPhone)
- 2) PHP
- 3) Java (particularly for Blackberry)
- 4) JavaScript (must be DOM compliant)

##### Keywords

- E-Learning
- Digital libraries and content
- IT Applications for Health
- ICT for Independent Living and Inclusion
- GIS Geographical Information Systems
- Content Provider
- Mobile Entertainment
- Mobile Service Provider
- Computer Games

##### Collaboration sought

- Research and development
- Technical Co-operation
- Joint Venture Agreement

##### Responsible

Mr Stuart Smith

## 3DVU

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Israel



3DVU is the only provider of real 3D turn-by-turn navigation for mobile devices. 3DVU products bring full 3D aerial photography with real terrain elevation for the most realistic mobile navigation application.

Selling through Mobile Carriers and Mobile Device Makers in the US, Germany, UK, Netherlands and more, 3DVU provides users with the most intuitive mobile navigation in the world for the same price as standard line map navigation.

### Collaboration Profiles

---

#### **3DVU - Real 3D picture, voice guided, turn-by-turn mobile navigation application on all mobile opera**

##### **What we offer**

3DVU is the only cross platform provider of real 3D turn-by-turn navigation for mobile devices. 3DVU products bring full 3D aerial photography with real terrain elevation for the most realistic mobile navigation application.

Selling through Mobile Carriers and Mobile Device Makers in the US, Germany, UK, Netherlands and more, 3DVU provides users with the most intuitive mobile navigation in the world for the same price low as the simple lined map navigation.

3DVU brings the virtual world to mobile users while driving or walking as well as for golf, ski and other recreational activities.

##### **What are we looking for**

3DVU is looking to partner with more Mobile Devices Makers and Mobile Carriers as well as LBS providers to be the 3D platform for their flagship navigation/LBS offerings.

3DVU is commercially selling Navi2Go, Way2Go and Flyder around the globe to consumers via Mobile Carriers.

##### **Keywords**

- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
- GIS Geographical Information Systems
- Content Provider
- Mobile Service Provider

##### **Collaboration sought**

- Licence Agreement
- Commercial Agreement

##### **Responsible**

Isaac Levanon



## 3GSP

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Belgium

Telephone +3281560272  
Fax +3281560299  
E-Mail [fx.despret@3gsp.eu](mailto:fx.despret@3gsp.eu)



3GSP offers a unique tool to organise remote meetings with a high level of efficiency. The service allows groups of people to share documents in real time, talk and see each other at the click of the mouse. Working remotely becomes as easy as picking up the phone, whether in a group of 3, 10 or more than 20.

The service does not require any installation, is stable and offers high level of security and sound quality. The service seamlessly integrates audio-, video- and web-conferencing and can be used on any PC (Windows, Linux, Mac, etc) with internet access, a web browser, a webcam and a telephone.

1. Belgium based
2. 3GSP has developed the service based on its experience in IT, telephony and speech experience.
3. The main goal of the activity is to allow companies, cluster, partners in EEC projects... to enhance meeting efficiency by improving project coordination.

Collaborative meeting allows frequent meetings at very low cost decreasing time and environmental effect of travelling.

### Collaboration Profiles

#### **Videoconference on SIP Asterisk platform. High density conference bridge.**

##### **What we offer**

In complement to the existing video conference and audio conference services, 3GSP provide the service running on the open source based Asterisk platform (Linux server). This allows local hosting in IP network, fast local deployment and multi channel access (Mobile, Fix, IP, soft phone termination). The goal is to offer service in cloud computing.

- \*Built in on the world's leading open source PBX.
- \*Support for SIP and PSTN telephony,
- \*Provided as a managed service or self-hosting,
- \*Over 100 duplex connections,
- \*Telco-grade quality.

##### **What are we looking for**

SIP partner, Telecom operators, integrator. Siptrunk providers.

##### **Keywords**

- Network Security
- Communications Protocols, Standards
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Mobile Service Provider

##### **Collaboration sought**

- Joint Venture Agreement
- Licence Agreement
- Commercial Agreement
- FP7-ICT Project

##### **Responsible**

François-Xavier Despret

#### **3G SmartConference**

##### **What we offer**

World first to connect the workplace and your Smartphone in a video conference. Any video enabled telephone or a PC with a web cam can join a virtual meeting. 3GSP SAAS manages all data and voice interactions. No installation or configuration are required.

**What are we looking for**

Mobile applications

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**Keywords**

- Mobile Service Provider
- 

**Collaboration sought**

- Joint Venture Agreement
  - Commercial Agreement
  - FP7-ICT Project
- 

**Responsible**

François-Xavier Despret

**3G Conference and colloquies; Virtual simultaneous interpreting facilities**

**What we offer**

Thanks to the unique capability of combining voice over IP and standard telephony in the same session, the service allows exchanging toll-quality audio of a traditional phone conference with web-based VoIP. All participants have access to the web session sharing video and documents, while only some need to have access to a phone.

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**What are we looking for**

Company involved in simultaneous interpreting facilities

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**Responsible**

François-Xavier Despret

**3G Alerting**

**What we offer**

Specially adapted to crisis or disaster management, the service enables to initiate an instant remote meeting based on predefined process and practices. Several ways of notification (SMS, call cascade, mail..) allows to start meetings in few minutes following a disaster and bring up remotely located key actors

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**What are we looking for**

Company involved in alerting and disaster recovery. Business continuity management

---

**Keywords**

- Network Security
  - IT Applications for Health
  - Mobile Security
- 

**Collaboration sought**

- Research and development
  - Joint Venture Agreement
  - FP7-ICT Project
- 

**Responsible**

François-Xavier Despret

## 3GVision

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**E-Mail** galit.beck@3gvision.com

3GVision is the global pioneer and leader in mobile barcode solutions and advanced image processing technologies to fast-track consumers to the mobile Internet. 3GVision's i-nigma, the industry's most comprehensive end-to-end 1D/2D barcode solution, incorporates a powerful yet intuitive platform for code creation, campaign management, and advanced metrics reporting. The platform is designed to increase revenue opportunities for mobile operators, and print campaign effectiveness for media and marketing companies. The i-nigma Telco-grade solution offers a fast and easy way for offline media and advertising to connect to the mobile internet, and facilitates mobile solutions for efficient business operations.

Since 2002, 3GVision has embedded over 150 million mobile phones with its 1D/2D barcode readers for global Tier-1 mobile operators such as France Telecom, Telstra and NTT Docomo; mobile handset manufacturers including Nokia, Samsung, LG, Sony Ericsson, and Motorola; and most Japanese handset vendors including Sharp, NEC, Kyocera and Toshiba. Moreover, 3GVision is the 'de facto' industry standard in Japan – the world's first fully developed mobile barcode market.

### Collaboration Profiles

## 3GVision is the global pioneer and leader in mobile barcode solutions and advanced image processing

### What we offer

Best barcode reader for all platforms  
Best Advertising Campaign manager  
Strong foothold in Japan, France, Australia, Brazil, Hungary and other countries  
Most experience in the market- 150+ million phones embedded with readers for global tier-1 mobile operators and mobile handset manufacturers  
The de-facto industry standard in Japan

### What are we looking for

Operators  
SI  
Distributers  
Media  
Publishers  
Digital Marketing Agencies

Countries: Europe, USA, APAC  
Company names: All mobile operators in the above regions. Specifically AT&T, T-Mobile Group, Vodafone Group, Telecom Italia Group, Singtel group  
Other companies as specified from the above regions

### Keywords

- Content Provider
- Mobile Entertainment
- Mobile Service Provider

### Collaboration sought

- Commercial Agreement

### Responsible

CEO and Co-Foun Mendy Mendelsohn

## 3ROAM

694 Av. Maurice Donat Bât 6  
06250 MOUGINS

France

Telephone

Fax

E-Mail



3roam is a French SME offering advanced wireless backhaul solutions:

- Providing high capacity microwave links (310Mbps+)
- Enabling advanced packet routing for today's Operators MPLS transport networks
- Drastically reducing overall transmission system costs.

3roam's MicrowaveRouter product is the unique combination of an advanced packet router integrated with a microwave communication system

- Turning your microwave site into an active node within a flat, optimized, reliable network
- Auto-adaptive, based on traffic & air interface quality.

### Collaboration Profiles

#### Smart High-capacity Wireless Backhaul for Operators.

##### What we offer

3Roam provides smart wireless backhaul solutions. Combining the benefits of a cost-optimized microwave transmission systems with the advanced networking performances of a MPLS router.

3Roam MicrowaveRouter's is ideal to fit embed smart microwave backhaul at the heart of Operators transport network.

Main advantages :

Cost optimized :

- One box for radio, routing and synchronization
- Ease of setup, maintenance, remote diagnosis and upgrade

High performance :

- IP by design
- Real-time traffic management
- Full QoS support

Increased Network Resiliency:

- Flat topology support (e.g. mesh, star, tree)
- Routing based on air interface quality
- Superior error correction technique

Flexibility:

- Seamless capacity increase
- Ideal upgrade path for your next deployment steps.

##### What are we looking for

Technical and commercial partners.

##### Keywords

- Network Technologies (Wireless, Wi-Fi, Bluetooth)

##### Collaboration sought

- Technical Co-operation
- Commercial Agreement

##### Responsible

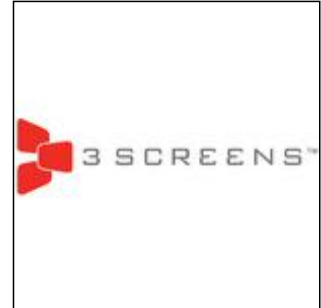
Jean-Philippe Fournier

## 3Screens

7660 Fay Avenue Suite 340 H340  
92037 La Jolla

United States

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Fax  
E-Mail            chantal@3Screens.tv



We specialize in helping brands, mobile marketers, digital media companies and advertising agencies navigate the mobile channel and interact directly with the mobile consumer through our suite of enhanced mobile solutions and developer services.

### Collaboration Profiles

## We offer services and mobile platforms that help brands, agencies, marketers and developers successf

### What we offer

1. Shared or unique short codes and strategic implementation for mobile messaging campaigns, live events, embedded advertising and payment solutions.
2. Professional strategic services for developers of go-to-market strategies, marketing and distribution. Advise on partnerships and resources between mobile ecosystem members and the developer community including developer technology trends that impact consumer usage. Collaborate with established developers to take advantage of "Go-to-Market" opportunities with carrier networks, Smart Phone OEMs
3. Mobile payment solution that provides simple creation of a merchant account for online and mobile retailers, virtual goods, upsell in APP, WAP and SMS payment

### What are we looking for

We seek the following partners:

1. Brands, agencies, marketers who seek innovative strategies to reach the mobile consumer.
2. Mobile application developers who need innovative go-to-market approaches to successfully monetize their development investment.
3. eCommerce companies that seek an mCommerce extension.  
mCommerce companies that are seeking a better, more efficient payment solution.

### Keywords

- Electronic Commerce, Electronic Payment, Electronic Signature
- Mobile Entertainment
- Mobile Service Provider

### Collaboration sought

- Joint Venture Agreement
- Licence Agreement
- Commercial Agreement

### Responsible

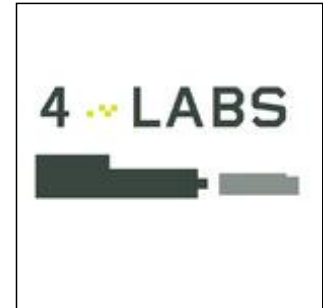
Chantal Le Claire

## 4-Labs

**Chemin des Aulx 18  
1228 Plan-les-Ouates**

**Switzerland**

**Telephone** +41 32 720 52 25  
**Fax** +41 32 720 57 30  
**E-Mail** [lrg@4-labs.com](mailto:lrg@4-labs.com)



4-Labs is a service company created by 4 European research and development institutions, the Commissariat à l'Energie Atomique (CEA, France), Fraunhofer Verbund Mikroelektronik (FhG, Germany), le Centre Suisse d'Electronique et de Microtechnique SA (CSEM, Switzerland) and Technical Research Centre of Finland (VTT, Finland) under the umbrella of a common Alliance Agreement called the Heterogeneous Technology Alliance (HTA). 4-LABS is located in Geneva, Switzerland. The purpose of 4-LABS is to provide a single entry point for European businesses looking to increase marketshare or explore new market potential created by applying new technology to their core business. 4-LABS selects the most promising results of research and development in micro and nano technology as well as in systems engineering to offer exceptional value to industrial companies

### Collaboration Profiles

## 4-Labs : more than 5000 engineers and scientists in Micro-Nano Technologies & System Engineering

### What we offer

4-Labs offer:  
One stop shop in micro-nano and system engineering providing with the work force and competences of more than 5000 engineers and scientists

- One stop shop in micro-nano and system engineering with a technological infrastructure representing more than 500 M€ investments
- One stop shop in micro-nano and system engineering with more than 4000 patents for creating proprietary solutions
- One stop shop from

### What are we looking for

The purpose of 4-LABS is to provide a single entry point for European businesses looking to increase marketshare or explore new market potential created by applying new technology to their core business. 4-LABS selects the most promising results of research and development in micro and nano technology as well as in systems engineering to offer exceptional value to industrial companies.

4-LABS is particularly well-suited to address medium size industrial companies from Europe.

### Keywords

- Electronics, Microelectronics
  - Network Security
  - Network Technologies (Wireless, Wi-Fi, Bluetooth)
  - Signal Processing (speech, sound, image)
  - IT Applications for Health
  - IT Applications for Transport and Logistics
  - GIS Geographical Information Systems
  - Mobile Security
  - 3D Media
- 

**Collaboration sought**

- Research and development
- 

**Responsible**

David Holden

## 4MOL

**Slechtitelu 21**  
**783 71 Olomouc**

**Czech Republic**

**Telephone**        **734 337 273**  
**Fax**                **734 337 273**  
**E-Mail**            **info@4mol.cz**



4MOL is a start-up tech company focused to mobile software development. Google Android and Nokia Symbian S60 are main supported platforms by 4MOL. To our customers 4MOL provides professional services and most innovative products with high added value and strong business potential.

Company a part of the Science and Technology Park of Palacky University in Olomouc, Czech Rep. (VTP UP). The Business Incubator (part of VTPUP) helps new entrepreneurs that have unique ideas and targets to start their business.

4MOL is open social company to building good brand. You can also be our fan on Facebook or Twitter sites.

### Collaboration Profiles

## 4MOL, Mobile Software Development

### What we offer

4MOL brings new innovative products for the mobile markets of end consumers word-wide. Products are focused to mobile entertainment, mobile marketing and new media.

Technologies used on the products:

Mobile phones, mobile internet, build-in camera, Google Android, Nokia Symbian S60, Java, MMS, SMS, Premium SMS, Web 2.0, GPS location, Facebook, Twitter, Mass image recognition web services.

### What are we looking for

We are looking especially for new customers or strategic investor.

### Keywords

- Digital libraries and content
- Content Provider
- Mobile Entertainment
- Computer Games
- 3D Media

### Collaboration sought

- Research and development
- Technical Co-operation
- Joint Venture Agreement
- Licence Agreement
- Commercial Agreement

### Responsible

Prokop Severyn



## 4play Digital Workshop

Nispetiye Cd., Meray Sit., Saygili Sk., Saygili Apt., 1/10  
34337 Istanbul

Turkey

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**Fax** 00902122653300  
**E-Mail** refik@4play.com.tr



4play Digital Workshop was established in 2006 in Istanbul/Turkey.

Our main areas of focus are digital (web&mobile) service design, mobile ad sales, content creation and management, social network creation and management.

We create, manage and market digital communication services and advertising media for mobile operators and brands.

### Collaboration Profiles

## WinBackTone: World's First RingBackTone Advertising Service

### What we offer

WinBackTone is the world's first RingBackTone mobile advertising platform where the customers becomes the advertising channel by assigning audio advertisements on incoming calls instead of the standard beep beep tone as an RingBackTone content.

WinBackTone is unique in the sense that it touches consumers on one side and advertisers on the other.

Members win free credits & airtimes according to how many times they made people listen to the audio advertisements via Ring back tone.

Winback tone is independent of handset technology & capability, therefore reaches everyone that says Hello.

The advertisement takes on a form of recommendation because the consumer chooses with advertising to use as a RingBackTone, therefore choosing which advertisement their social network will listen to.

In Turkey, WinBackTone is using by Turkcell with the brand name "TonlaKazan" (Tone&Win) and it has more than 1 million subscribers.

### What are we looking for

We're looking for local partners from the mobile sector (like mobile service providers, mobile marketing agencies etc.) and also the operators to implement the WinBackTone in another countries.

What we expect from our local partners is to bring us and the operators in their countries, on a common platform for WinBackTone.

Our local partners will manage all of the process of discussion with the operators, managing the project implementation in their countries with us. They will also take a part of the process after the project implementation by managing the WinBackTone platform in their countries. We'll continue to support them in this process too.

We want to discuss also with the operators about the partnership opportunities for WinBackTone solution.

### Keywords

- Content Provider
- Mobile Entertainment
- Mobile Service Provider

### Collaboration sought

- Technical Co-operation
- Joint Venture Agreement
- Licence Agreement
- Commercial Agreement

### Responsible

Refik Caglayan

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**4TIME-Consulting Verwaltungs-GmbH & Co. KG**

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12557 Berlin

Germany

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**Fax** +49(30) 60981883-9  
**E-Mail** office@4-time.com



4 TIME is a consulting company specialized in telco markets. Among our clients are leading operators and vendors.

We are offering M&A, management consulting services and interim management.

Topics of our current projects are: MVNO/MVNE, mobile broadband, satellite broadband.

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**Collaboration Profiles**

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**Satellite Broadband****What we offer**

One of our clients is developing turnkey solutions for broadband via satellite for rural areas (esp. in CEE and MENA). Platform and CPES will be used to connect residential customers and SMEs but also 2G/3G base stations.

Satellite broadband is an ideal solution for fixed line and wireless operators to achieve 100% broadband coverage.

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**What are we looking for**

We are seeking for the client mentioned above technology partners delivering solution based on OFDM.

But we would also like to get in touch with satellite operators and companies that are trying to bridge the digital divide with other technologies (LTE, WiMAX etc.)

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**Keywords**

- Communications Protocols, Standards
  - Network Technologies (Wireless, Wi-Fi, Bluetooth)
  - Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
- 

**Collaboration sought**

- Research and development
  - Technical Co-operation
  - Joint Venture Agreement
- 

**Responsible**

Gregor Kellershohn

## 64Telecom

Esplanade de l'Europe 2  
64600 Anglet

France

Telephone  
Fax  
E-Mail



64Telecom was founded on 2002 and it is based in Paris and Biarritz.

We are providing products such as : wallpapers (images or animated), screensavers, video clips...

But also the different elements for the promotion of mobile services.

### Collaboration Profiles

## MOBILE CONTENT PROVIDER

### What we offer

64TELECOM is a mobile content provider.

We are providing products such as : video clips, screensavers, wallpapers (images or animated), ...

These products have a wide range of themes aiming all targets : adults (Nude, erotic, ...) and all audience (Bling Bling, Cute Animals, Cartoons, Bikinis, ...).

We are providing content for all your customers, but also the different elements for the promotion of your mobile services : we are able to produce any kind of video promoting mobile services.

### What are we looking for

We're looking for technical and commercial partners from every regions of the world.

-Mobile Service Provider

### Keywords

- Electronic Commerce, Electronic Payment, Electronic Signature
- E-Learning
- Digital libraries and content
- Content Provider
- Mobile Entertainment
- Mobile Service Provider

### Collaboration sought

- Technical Co-operation
- Joint Venture Agreement
- Licence Agreement

### Responsible

MR Florent TROTIN

## 6WIND

**Immeuble Central gare - Bat C - Place Charles de Gaulle 1  
78180 Montigny-le-Bretonneux**

**France**

**Telephone** +33 1 39 30 92 10  
**Fax** +33 1 39 30 92 11  
**E-Mail** [6wind-contact@6wind.com](mailto:6wind-contact@6wind.com)



6WIND provides an embedded "middleware style" networking software solution that brings great simplicity and speed to designing and maximizing performance of networking functions and applications running on multicore technology. The software, 6WINDGate™, has been ported and validated for use with all major multicore chipset vendors and is designed for use upon embedded chipsets and their operating system environments, on multicore-based equipment for telecommunications, networking, security and more. Used by the majority of telecommunications equipment manufacturers, 6WINDGate enables the entire ecosystem of multicore technology – board manufacturers, OS providers, chipset vendors and equipment manufacturers – to take full advantage of multicore processor performance that is possible with no performance penalties. It rids designers from needing to deal with traditional multicore design complexities, leading to noticeable reductions in development costs and a faster realization of revenues. 6WIND is a French privately owned company.

### Collaboration Profiles

#### Multicore Packet Processing Software

##### What we offer

6WIND provides an embedded software solution to enable networking functionalities and application development within multicore based equipment for telecommunications, security and network equipment manufacturers, and embedded chipset designers. The solution simplifies application development for maximizing multicore processing, thus reducing development time and costs. 6WIND's off-the-shelf and open software acts as "middleware" between the executive environment (low-level library for multicore hardware support) of a multicore processor and the actual applications running on equipment used to deliver advanced services, to simplify and expedite application development. It is an ideal solution to simplify and expedite multicore migration paths or platform evolutions.

##### What are we looking for

We are looking for companies dealing with multicore packet processing or looking for migrating existing network equipments on multicore or running after a solution capable of delivering 10Gigabit network throughout interfaces.

##### Keywords

- Communications Protocols, Standards
- Network Technologies (Wireless, Wi-Fi, Bluetooth)

##### Collaboration sought

- Technical Co-operation
- Licence Agreement
- Commercial Agreement

##### Responsible

Dominique Lanfranchi

## 7signal

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**Panuntie 6**  
**00620 Helsinki**

**Finland**

**Telephone**            **+35840777611**  
**Fax**  
**E-Mail**                 **info@7signal.com**



7signal has developed a solution, hardware and software, which help guarantee availability and assure service in a Wi-Fi network by providing tools for

1. Site planning
2. Continuous tuning
3. Warning for potential problems
4. Trouble shooting based on historic data
5. SLA to increase value of service

The solution is based on a combination of radio environment monitoring and active terminal-to-application tests.

### Collaboration Profiles

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#### **7signal Sapphire – Automated and continuous Wireless Quality Assurance (WQA)**

##### **What we offer**

7signal Sapphire enables numerous use cases where it shows its excellence. With it it is easy to temporarily survey WLAN site, detect disturbance and measure true usability of the site. Troubleshooting and finding performance bottlenecks and also verifying true functionality of WLAN service area has never been easier!

In permanent installations with 7signal Sapphire is the only onsite QoS solution. No other solution will provide end user quality measurements, or is able to detect automatically fault processes from end user device performance level. If you have business critical WLAN network or you buy it as a service from ICT-integrator, this is the only solution which enables bringing in SLA-level agreements also for the last mile!

##### **What are we looking for**

Resellers and customers for our products, primarily in healthcare, warehouses and airports. Companies offering Wi-Fi networks as a service to their clients and who would benefit from the ability to provide Service Level Agreements.

##### **Keywords**

- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- IT Applications for Health
- IT Applications for Transport and Logistics

##### **Collaboration sought**

- Commercial Agreement

##### **Responsible**

Magnus Melander

## 8motions

**Bd Odilon REdon 25  
33310 LORMONT**

**France**

**Telephone +33 5 56 52 55 48**

**Fax**

**E-Mail [contact@8motions.Com](mailto:contact@8motions.Com)**



We target the most used platforms including iPhone, Google Android and JavaME. Our technology enables processing and aggregation of geographic and user generated content. A real-time update is supported. Information is displayed using maps or augmented reality. Our competence is recognized and valued: BtoC software has been downloaded more than 600 000 times. Our customers include mobile operators, geographic data providers and tourism professionals. Our partners include companies like Mappy, Webwag, SFR, Opencellid and many others.

### Collaboration Profiles

## Create and expend easily and rapidly Local Based Services on mobile phone

### What we offer

We are specialized in GIS applications on mobile and web. We can develop full turnkey solutions and we also provide a SDK. Thanks to our Mobile Map Toolkit technology, it will be able to develop easily mapping and geolocation technology components within applications.

Our product can import data from diverse formats: KML, LOC, GeoRSS, DB, ... and display them as layers over chosen maps or in augmented reality. It can also load real-time UGC content.

If needed, we can provide map data, thanks to Mappy, one of our partners.

By this, we can create any mash-up map centric applications linked with any web-service and deploy it on platform J2ME, iPhone or Google Android with a web companion or not.

### What are we looking for

We are looking for customers who wish to deploy their geolocated content or LBS on mobile.

We are also interested in partners in research domain. Our aim is to keep our technology innovative and be able to offer the best solution to our customers in geolocation and augmented reality display.

### Keywords

- GIS Geographical Information Systems

### Collaboration sought

- Research and development
- Licence Agreement
- Commercial Agreement

### Responsible

Aurélien REGNAULT

## @Wales Digital Media

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Mount Stuart Square Saint Line  
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United Kingdom

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**E-Mail** gary.williams@wales-uk.com

The @Wales Digital Media Initiative is a specialist business incubator. Located in the heart of Cardiff Bay, Wales' largest digital and media cluster.

@Wales provides specialized business development support for innovative, high growth early stage businesses; and is a part of the incubation chain strategy in Wales to accelerate the growth of SMEs.

A specialist team provides on-site mentorship and IT innovation, business development and marketing support.

If you want to know more about @Wales see the flythrough video at <http://www.atwales.com> or download an application pack.

### Collaboration Profiles

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## @Wales Digital Media

### What we offer

The @Wales Digital Media Initiative is a specialist business incubator. Located in the heart of Cardiff Bay, Wales' largest digital and media cluster.

@Wales provides specialized business development support for innovative, high growth early stage businesses; and is a part of the incubation chain strategy in Wales to accelerate the growth of SMEs.

A specialist team provides on-site mentorship and IT innovation, business development and marketing support.

If you want to know more about @Wales see the flythrough video at <http://www.atwales.com> or download an application pack.

### What are we looking for

Wish to meet companies who have an interest in locating to Wales.

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### Responsible

Gary Williams

## Abaccus Soluciones e Innovación

Madrid

Spain

**Telephone** +34 669841632  
**Fax**  
**E-Mail** vicente.dominguez@abaccus.es



Specialised in energy efficiency and sustainable development through the ICT innovation with a geographical experience in Iberian (Spain & Portugal) & LATAM market

### Collaboration Profiles

#### Engineering consultancy company, specialised in energy efficiency and sustainable development

##### What we offer

Our professionals have more than 15 years experience in the Iberian (Spain & Portugal) & LATAM market, with experience from R&D, Project Integration and Professional services to Business development and Sales.  
We are specialised in the technological innovation in energy efficiency and sustainable development areas.

##### What are we looking for

Abaccus Soluciones e Innovación is a company with interest in many ICT fields.

In our Research and Innovation unit:

- We are looking for organizations working on Research and Innovation, participating or aiming to participate in FP7 proposals, dealing with ICT technologies in the energy efficiency and sustainable development areas.
- ICT applied to energy efficiency and savings, applications based on RFID, Wi-Fi, ZigBee...

In our Consulting unit:

- We are looking for organizations who have been part of European programmes consortiums dealing with innovation, technology transfer and SME support

##### Keywords

- Electronics, Microelectronics
- Communications Protocols, Standards
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- IT Applications for Transport and Logistics
- ICT for Independent Living and Inclusion

##### Collaboration sought

- Technical Co-operation
- Joint Venture Agreement
- Licence Agreement
- Commercial Agreement
- FP7-ICT Project

##### Responsible

Vicente Domínguez



## Abada Servicios Desarrollo S.A

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28037 Madrid

Spain

**Telephone** +34917818330  
**Fax** +34 917818331  
**E-Mail** 618256605

ABADA S.A. is a corporate group with clear vocation of service that was born in 2000 to cover a need in the new technologies of the information, in the management of the direction of the projects, in the quality of the same ones and quality project management. The management team possesses a wide experience in different technological environments. Each member counts with more than 25 years of experience, gained in Big Projects, Functional Analysis, Quality Control of Software, Computer Security, Development and Control of Applications. The vertical products and project accomplished in TIC and Communications, are based in the continuous development of strategic plans and innovation, in different segments like telecommunications, networks and new system technologies.

ABADA specializes in mobile and mobility solutions, consultant, development and deployment of applications of RFID, NFC and Business Intelligence.

We have a dicision of R&D and innovation laboratory that has experience in the development of vertical projects, having worked in integration of wireless communication (WiFi, NFC, Bluetooth, GPRS) with GPS and RFID diverse and singular applications mainly oriented to tracking systems, telemedicine and medicine control in hospitals.

### Collaboration Profiles

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#### Project Management

##### What we offer

Business Divisions:

-Business Intelligence

Migration strategy, blueprint and custom configuration and implementation in house development software and third party providers.

-Project Management

Methodology and project risk evaluation for high performance work groups

-RFID and NFC solution provider

ABADA is a solutions provider using NFC and mobile phones for tracing and tracking, m-marketing, m-payment, m-ticketing and couponing. We focus on complete solution packages to connect businesses to customers through the use of NFC enabled mobile phones. ABADA offers NFC platforms and NFC tools for rapid application development as well as ready to use solutions for event management, mobile data acquisition and other application specific use of NFC technology.

Also we have experience in RFID tags inexpensive, small, multi-format, and can be stuck on virtually any object (e.g.:a poster). Taping on the "smart object" links you automatically to our server, and triggers the download of the corresponding wedge and the platform for "Widget Pull campaigns" Coupon Management Smart poster content management

-Other developments: mhealth monitoring software for remote follow up of patients, m-ticketing for cinemas, parking and shopping centres, m-catalogues for product comparison and special applications for accessibility in the finance and health sector like ATM activation trough FRID/NFC for blind persons. Also we work closely in medicine traceability with the Hospital Nacional de Paraplégicos in Castilla-La Mancha developing projects with RFID and contact less technologies.

##### What are we looking for

We are looking for partners(SMEs, Research Centres...) for licence , technical cooperation, research-development or know-how agreements.

##### Keywords

- Electronics, Microelectronics
- Network Security
- Data Protection, Storage Technology, Cryptography, Data Security
- Database Management, Data Mining
- Communications Protocols, Standards
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Electronic Commerce, Electronic Payment, Electronic Signature
- Signal Processing (speech, sound, image)
- IT Applications for Health
- IT Applications for Transport and Logistics
- ICT for Independent Living and Inclusion

- Content Provider
  - Mobile Entertainment
  - Mobile Security
  - Mobile Service Provider
- 

**Collaboration sought**

- Research and development
  - Technical Co-operation
  - Licence Agreement
  - FP7-ICT Project
- 

**Responsible**

Silvana Zegianini Gómez

## Abertis Telecom

Av. del Parc Logistic 12-20  
08040 Barcelona

Catalonia

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Fax  
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Abertis Telecom is based in Barcelona Spain and its main activity is Telecommunication Infrastructure Operator. With a network infrastructure with more than 3,000 sites, transport network and satellite infrastructure (Eutelsat and Hispasat), Abertis Telecom is providing TV and radio broadcasting services, analog and DTT to more than 99% of population, wholesale telecom infrastructure services and public safety and emergency network services.

### Collaboration Profiles

## Abertis Telecom

### What we offer

Abertis Telecom is an international group leader in Telecommunication Network Infrastructure Management.

Leader in the spanish broadcasting market with main activities on: Digital and analogue TV broadcasting

Digital and analogue radio broadcasting

Radio communications

Transport

Co-location

Other ( O&M, engineering, etc )

Business Unit:

Media , Leader in supplying transportation and broadcasting services to the Spanish media sector

Wholesale, Supplier of infrastructure services throughout the whole of Spain. We provide telecom infrastructure and managed services to telecom operators.

Public Safety, Experience in providing managed services including installation services and maintenance support for mission critical radio networks

We offer our telecom infrastructure, wholesale services and managed Services to Operators that need a technical partner to deploy, operate and maintenance.

### What are we looking for

Business oportunities to become the leading player in Wholesale services, Telecom and Broadcast infrastructure services.

To Play de rol of an independent provider of telecommunication infrastructure and broadcasting infrastructure services, who will not pose competitive issues to any media or telecom company.

To participate in the digitalization process of TV infrastrucutre and to push this technology in all the countries and companies in which is going to invest leveraging on the experience achieved in deploying the world largest digital broadcasting infrastructure in Spain.

We are looking for a business partner playing a rol in broadcasting services in Europe, Latin America or Asia with expertise on telecom infrastructure management.

### Keywords

- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Signal Processing (speech, sound, image)
- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
- Content Provider
- Mobile Entertainment
- Mobile Service Provider

### Collaboration sought

- Research and development
- Technical Co-operation
- Joint Venture Agreement

**ACC10**

Competitiveness for Catalonia



**Generalitat de Catalunya**  
Government of Catalonia

**BROKERAGE EVENT 2010**

Barcelona, 15 - 18 February. Fira de Barcelona

**Responsible**

Jordi Ortiz

## absichtbar

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10249 Berlin

Germany

Telephone +49 30 21 02 74 35  
Fax  
E-Mail [info@absichtbar.de](mailto:info@absichtbar.de)



absichtbar.de is an innovative design agency, specialised in mobile phone concepts and GUI design for mobile applications, internet, branding.

Founded in 2007, absichtbar is based in Berlin, Germany

### Services:

Information Architecture, UX Concepts, Design process or Design transformation (Web to Mobile), Plattform and Device Adaptation, Graphic Production and Styleguides for the development process.

### History:

more than 6 years of experience in mobile phone application and internet usability and design (with different platforms).

Projects: <http://www.absichtbar.com/experience.html>

## Collaboration Profiles

### Increase your mobile brand value

#### What we offer

Knowing the usability patterns of many devices and the tricks to produce the best quality graphics for them helps us to place your applications and mobile internet products in the triangle of usability, design and feasibility.

Best about: with regards to the devices interaction elements one product will have the same look at all devices platforms.

Together we evaluate the possibilities of user personalization and develop scenarios on how to build a lasting relationship towards your target group.

This helps to either place your own products as a high quality and desirable functionality into the shops or to provide this service directly to your customers.

Increase your brand value and be sure that user experience and usability will definitely pay out.

#### What are we looking for

We are looking for

- technology driven companies that want to reflect their fabulous backend development in their user interfaces...
- content providers that want to increase their sales by optimizing their purchase use cases...
- social media platforms that want to provide their users with an intuitive mobile service that will be as good as or even better than the stationary internet experience...

#### Keywords

- Mobile Entertainment

#### Collaboration sought

- Licence Agreement
- Commercial Agreement

**ACCÍÓ**

Competitiveness for Catalonia



**Generalitat de Catalunya**  
Government of Catalonia

**BROKERAGE EVENT 2010**

Barcelona, 15 - 18 February. Fira de Barcelona

**Responsible**

Annika Brinkmann

**ACC10**

Competitiveness for Catalonia



Generalitat de Catalunya  
Government of Catalonia

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## Acc10

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**Barcelona**

**Catalonia**

**Telephone**

**Fax**

**E-Mail**

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## Collaboration Profiles

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**What we offer**

-

**What are we looking for**

-

**Responsible**

David Sánchez

## ACC10-Catalonia Trade & Investment

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**New York**

**United States**

**Telephone**

**Fax**

**E-Mail**

**ntouzet@catalonia.com**

The Catalonia Trade & Investment agency is a government organization for the region of Catalonia (the Barcelona region).

On the investment side, we help US companies set up operations in the region of Catalonia. We provide confidential, free of charge services on investment opportunities, strategic alliances, recruitment and training, site location, access to venture capital and provide advice for incentives and support programs.

On the trade side, we lend support to Catalan companies who are looking to penetrate the US market by helping them find distributors, partners or set up offices.

### Collaboration Profiles

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#### Catalonia Trade & Investment

##### What we offer

Trade and investment services

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##### What are we looking for

We are looking for US companies wishing to expand into Europe and can use Barcelona (Catalonia) as a gateway for its European expansion.

We are also interested in speaking with companies that might want to partner with a Catalonia-based company or would be interested in consolidating its existing European operations into a single location (Barcelona is a major destination for companies with "shared services centers" or back office operations).

Lastly, we are keen to speak with companies wishing to establish a logistical center. Barcelona has a important airport and is a major port and distribution center.

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##### Responsible

Natalie Touzet



# ACC10

Competitiveness for Catalonia



Generalitat de Catalunya  
Government of Catalonia

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## ACC10

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Catalonia

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## Collaboration Profiles

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### Admin

What we offer

-

What are we looking for

-

### Responsible

Ignasi Vendrell Font

## Acceleratore d'Impresa del Politecnico di Milano

Via Garofalo 39  
20133 Milano

Italy

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The mission of the Incubator is to provide facilities, services and assistance to hi-tech start-ups.

### INDUSTRIAL SECTORS

- ICT
- Clean Technologies
- Bioengineering
- Design and Innovative Services

### Collaboration Profiles

## Looking for collaboration opportunities in the entrepreneurship support domain

### What we offer

"Acceleratore d'Impresa del Politecnico di Milano" (AI) is the incubator of Politecnico di Milano, the largest technical university in Italy. It was created in the year 2000 to support new entrepreneurship, with a special focus on business opportunities related to research domains covered by Politecnico.

It is managed by Fondazione Politecnico di Milano since October 2007. The participation of Ai in this event is twofold, promoting both companies hosted in the incubator and collaboration opportunities with the incubator itself.

### What are we looking for

Having achieved a leading role among university incubators in Italy, AI is now looking into opportunities to expand and consolidate its international network, in view of setting up joint projects.

### Keywords

- Electronics, Microelectronics
- Network Security
- Data Protection, Storage Technology, Cryptography, Data Security
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- E-Learning
- IT Applications for Health
- Mobile Security

### Collaboration sought

- Research and development
- Technical Co-operation
- Licence Agreement
- Commercial Agreement
- FP7-ICT Project

### Responsible

Maria Teresa Aviles

## Accumulate AB

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Accumulate group is a leading technology provider of connected mobile solutions. The group has two own developed technical solutions in its portfolio; Flexion, is a platform for flexible licensing of mobile content, which enables the mobile retailer to introduce flexible charging methods for contents and on selling of additional contents within the application, hence increases the overall revenue for the retailer. To date more than ten million applications has been deployed using the platform and usage are growing quickly. Customers to the platform are large international companies such as Nokia, Sony Ericsson, 3, Orange, Vodafone and PlayerX. The Mobile Everywhere platform is a new patent protected innovation for secure authentications using the mobile phone. The platform is a generic platform that can be deployed in many different situations where secure authentication is needed. Examples are Mobile payments, Secure Login and Electronic Identification. The solution has many advantages such as unparalleled security, user convenience, cost efficiency and independency. The solution is the core component of PAYEX mobil, a 360 mobile payment service that handles Point of Sales, Online, Person to Person and vending machine payments. The service has so far been launched in Visby and at Universities in Sweden. The platform is also being deployed as a login solution for banks and large corporation replacing current solutions such as code generators. There are several advantages with the solution in this context such as cost and user convenience.

The group has offices in London and Stockholm. Research and Development is carried out from the Stockholm office. The group is growing rapidly both in terms of customers and revenues but also in number of employees. The group currently employs 18 people.

### Collaboration Profiles

#### Mobile Payment and authentication solution

##### What we offer

The Mobile Everywhere platform is a new patent protected innovation for secure authentications using the mobile phone. The platform is a generic platform that can be deployed in many different situations where secure authentication is needed. Examples are Mobile payments, Secure Login and Electronic Identification. The solution has many advantages such as unparalleled security, user convenience, cost efficiency and independency. The solution can be used for a 360 mobile payment service that handles Point of Sales, Online, Person to Person and vending machine payments. The platform can also be used as a login solution for banks and large corporation replacing current solutions such as code generators.

##### What are we looking for

- \* Partners with competence and skill in security solution with local or international networks
- \* Agents to partner with for international market.
- \* Customers in financial sector or mobile network operators.

##### Keywords

- Network Security
- Data Protection, Storage Technology, Cryptography, Data Security
- Electronic Commerce, Electronic Payment, Electronic Signature
- Mobile Security

##### Collaboration sought

- Technical Co-operation
- Joint Venture Agreement
- Licence Agreement
- Commercial Agreement

##### Responsible

Stefan Hultberg

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## Accumulate UK Limited

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United Kingdom

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Accumulate is the leading provider of flexible pricing/licensing solutions for games and applications. Our enabling solution works on java and android. Our wrapping process is fully automated and let's mobile operators, OEMs and publishers offer their products with Try&Buy and several new pricing/licensing options. The wrapper also contains a fully dynamic browser which can act as a shopfront delivered with every downloaded or preloaded application.

1. HQ in LONDON and Development in STOCKHOLM
2. Service provider to OEMs, Operators and publishers
3. Existing customer Telefonica O2UK, Hutch3GUK, Orange Group and Sony Ericsson

We are interested in meeting partners which are involved in retailing of mobile phones with a particular focus on preloaded content. App store vendors and content publishers who deal directly with OEMs and operators will also benefit from our solution.

### Collaboration Profiles

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## Flexion empowers the mobile retailer!

### What we offer

We are a technology service provider working with OEMs, operators and publishers. Our Flexion solution offers mobile retailers a way to charge with new pricing/licensing models. We primarily enable java and android content using our Flexion wrapper which uses a fully automated process. The main applications are preloading of apps and games onto devices to offer Try & Buy of full versions and removing the need for demos. The other area is to increase traffic and conversion rates in download shops using new pricing models such as free trials, pay-per-play and rentals. By using Flexion retailers can increase penetration, revenues and distribution.

### What are we looking for

We are looking for the following:

1. People responsible for content on devices within OEMs or operators
2. Service providers who specialise in running operator portals for games and applications
3. Content providers specialising in games and applications
4. Games aggregators
5. Device distributors and retailers

### Keywords

- Content Provider
- Mobile Entertainment
- Mobile Service Provider

### Collaboration sought

- Technical Co-operation
- Licence Agreement
- Commercial Agreement

### Responsible

Mr Jens Lauritzson

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**ACQUAMEDIA TECHNOLOGIES, S.L.**

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**Catalonia**

The Company provides services of development, design, management, distribution, maintenance, operation, consulting, consultancy and configuration of multimedia content that could be transmitted digital or analog via telecommunications.

The territory is worldwide.

It is a Spanish Company with 10 employees, located in Barcelona and Madrid.

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**Collaboration Profiles**

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**WAP and WEB digital content portals. Smartphones applications.****What we offer**

Acquamedia is a very successful digital content retailer in wap and web technologies in on and off portal environments.

Our main historical customers are telco operators, manufacturers, ...

Currently we are developing applications (entertainment, business,...) for most smartphones environments (I-phone, Android, Symbian, Java,...)

**What are we looking for**

We are interested in getting contacts, agreements, commercial agreements, joint ventures,... in several areas:

- . New content
- . New development tools
- . New commercial opportunities by geographical difference, by technology,...
- . Participate as a partner in large developments (mobile environment).

**Keywords**

- Electronic Commerce, Electronic Payment, Electronic Signature
- E-Learning
- Digital libraries and content
- Mobile Entertainment
- Computer Games

**Collaboration sought**

- Technical Co-operation
- Joint Venture Agreement
- Commercial Agreement

**Responsible**

Carles Campdelacreu

## Adimo Solutions AB

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Adimo is a Stockholm based company serving customers in Sweden and internationally.

Adimo has three main areas: a) a web based mobile site creator called Adimo InMobile for customers to easily build mobile sites b) customer adapted mobile solutions c) consulting such as business strategies, development within mobile and digital area.

Adimo has worked with mobility and mobile services for several years. The newest product is our web based tool InMobile. For the past two years we have done a lot of work for the transportation sector, mainly developing new concepts and conducting some R & D within those projects. (Mobile transactions being one specific area) In those project large and small companies are involved - public transportation, road authority etc. We work with both small and larger companies.)

### Collaboration Profiles

#### Web based mobile site creator - with great focus on easy to use and cost efficiency

##### What we offer

- 1 R&D projects where we develop services and business models for customers.
- 2 The findings/technical solutions and business models from these projects are migrated to our web based InMobile.

Expertise: "easy to use and easy to develop packages" - often by combining existing technology with new functions, and new business models.

The solutions are scalable and work internationally. They also have to be affordable and not complicated to set up for new customers.

E.G:

Smart Park & Ride - to make people park their cars outside the city and continue by bus/trafi.

Smart Living - to be able to control, access your home - environment (creating and re-selling "green power", entertainment, booking of services etc.

This is done by means of the mobile phone and its services.

##### What are we looking for

We are looking for different technologies and functions which can be used in mobile phones, and which can be integrated from our platform.

The actual functions may vary, but we focus more on "daily life" functions, and not so much on entertainment. E.g. ticketing, transactions, booking, controlling. NFC/RFID enabled functions are wanted and more.

These functions should be at least in a beta phase. And it is preferred if the services/functions have business models that does not entitle large startup-fees.

But rather they are sold as a services.

Both small and large partners are wanted. All sectors. The companies should be eager to break new ground, have focus on business as well. Eventually when the R&D is done, distributors are wanted as well.

##### Keywords

- Electronic Commerce, Electronic Payment, Electronic Signature
- E-Learning
- IT Applications for Transport and Logistics
- ICT for Independent Living and Inclusion
- Content Provider
- Mobile Service Provider

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**Collaboration sought**

- Technical Co-operation
  - Commercial Agreement
- 

**Responsible**

Anna Caracolias

## Adsmidia

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Spain

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Fax

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Adsmidia is located in Spain with offices in Madrid and Barcelona. We are the leading company in Spain in Mobile Marketing Solutions (Mobile Advertising; Design, creation and optimization of Mobile portals; Content Management; Proximity Marketing and Consultancy). We work together with the main mobile operators, media groups and leading advertising companies in each country. We are an expert international team with wide experience both in local and global markets with a strong presence in Europe, Latin America and the Middle East.

### Collaboration Profiles

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#### Adsmidia Mobile Marketing and Advertising

##### What we offer

Our area of expertise and know how is Mobile marketing.

The type of innovative technology and research project we offer is the development of mobile portals and our advertising adserver.

They can be used for developing the WAP portals and to generate income.

The main advantages of your technology over other technologies are that it is faster, cheaper, easier to install or maintain.

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##### What are we looking for

The kind of technology we are looking for is adnetworks, content providers and SMS brokers.

The technology will be used for delivering advertising.

The current stage of development of the technology is in production and looking for new opportunities to reinforce it.

The type of partner we are looking for are: partner industry, project partner and operators.

The industry or sector they could come from are: network technologies and Mobile service providers.

The tasks need to be performed by the partner could be manufacture and distribution.

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##### Keywords

- Mobile Service Provider
- 

##### Collaboration sought

- Joint Venture Agreement
  - Commercial Agreement
- 

##### Responsible

Paula Jordán de Urriés



## AECIM- Enterprise Europe Network Madrid

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Spain

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Fax +34 91 562 1473  
E-Mail [irc@aecim.org](mailto:irc@aecim.org)



Enterprise Europe Network Madrid

### Collaboration Profiles

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#### Enterprise Europe Network Madrid

##### What we offer

Enterprise Europe Network Madrid

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##### What are we looking for

Enterprise Europe Network Madrid

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##### Responsible

Jesus Yagüe

## AEI Movilidad

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Spain

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The Mobility Cluster (AEI Movilidad), was created in March 2008 and was registered on the Special Register for Innovation Company Groups of the Spanish Ministry of Industry, Tourism and Trade.

This Cluster began as an initiative of the Investment and Services Agency (ADE), through the Mobility Innovation Center in (Cedotel) and Aetical, as a mechanism to increase the growth of the applications and services offers in mobility in the Spanish Market, and to facilitate the growth of the companies of this sector, and also to enable the "Spanish mobility" to play an important role in international environments, both quantitatively and qualitatively; in order to achieve this final point, and as a critical point of success in the whole initiative, R&D excellence is aimed at those technologies.

### Collaboration Profiles

#### Mobility IT solutions

##### What we offer

Our Cluster is composed with 20 companies which are specialize in mobility solutions. By means of the Cluster's members, several projects had been developed, in the specific areas of the utilization of new Technologies in mobility.

You can check our members in our website: [www.aeimovilidad.org](http://www.aeimovilidad.org)

##### What are we looking for

We are looking for partners which can collaborate with us in reaching our objectives:

- # Place the Spanish market at the top of the new technologies in the European environment.
- # Promote and increase company collaboration in the development of mobility technologies.
- # Promote and stimulate the R&D inversion in mobility technologies.
- # Promote and support the active participation of Spanish companies in the international environment by means of involving them in quality projects inside the 7th Framework Programme.
- # Spread and transfer the knowledge developed, especially in its industrial application.

##### Keywords

- Electronics, Microelectronics
- Network Security
- Data Protection, Storage Technology, Cryptography, Data Security
- Database Management, Data Mining
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Electronic Commerce, Electronic Payment, Electronic Signature
- E-Learning
- Digital libraries and content
- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
- IT Applications for Health
- IT Applications for Transport and Logistics
- ICT for Independent Living and Inclusion
- GIS Geographical Information Systems
- Mobile Entertainment
- Mobile Security

##### Collaboration sought

- Research and development
- Technical Co-operation
- Commercial Agreement
- FP7-ICT Project

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**Responsible**

Eduardo García Pérez-Espinosa

## Aeikinito

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**Scholiou 5**  
**15342 Athens**

**Greece**

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**Fax**  
**E-Mail**               **dimitris@aeikinito.gr**



A company launching innovating mobile and internet services for B2B and B2C markets and also offering product and project management to clients willing to launch their own services.

So far Aeikinito has offered:

mobile ticketing services  
sms messaging services  
wap services and  
a service informing users for future events, through internet and wap

1. Geographical location: Greece
2. Type of organization : Services

### Collaboration Profiles

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#### Offering mobile and Internet services

##### What we offer

So far Aeikinito has offered:

1. mobile ticketing services
2. sms messaging services to clients willing to send sms to their clients
3. wap services and
4. an innovative lbs service(www.artandlife.gr) informing users for future events, through internet, wap and in a few weeks in iphone

Our area of expertise is product and project management for launching mobile and internet services

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##### What are we looking for

We are looking for

1. technology for mobile ticketing services to launch ticketing services in Greece
  2. New services for sms messaging to launch them in Greece
  3. A platform to easily launch wap services
  4. A partner (content provider and distributor) to launch an innovative lbs service informing users for future events, in Europe
- 

##### Keywords

- Content Provider
  - Mobile Entertainment
  - Mobile Service Provider
- 

##### Collaboration sought

- Research and development
  - Technical Co-operation
  - Joint Venture Agreement
- 

##### Responsible

Dimitris Papakonstantinou

## Aerotel Medical Systems

Holon

Israel

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Aerotel Medical Systems is a world leading manufacturer of modular, home and mobile telecare and telemedicine solutions designed to transfer essential data over the telephone, mobile phone and the Internet. Our solutions provide peace of mind, improve quality of life and save costs to users and service providers.

### Business Benefits & Customers Challenges

Caring for the ageing population through ambient assisted living (AAL) environments, Reducing healthcare costs by offering remote monitoring in the home, Responding to the growing need for personal safety with tele-assistance solutions.

### Our Offering

Home and mobile personal telemedicine systems, Mobile personal safety and location systems, Homecare hubs (PSTN, cellular and IP-based), telemedicine receiving systems.

### Unique Differentiators

Innovative mobile and home-based telecare solutions for anywhere, anytime monitoring  
Cost-effective, high-quality, user-friendly solutions  
A flexible company offering a wide range of telecare and telemedicine solutions

Aerotel has a client base in over 45 countries around the globe.

## Collaboration Profiles

### Caring for the ageing population through ambient assisted living (AAL) environments and m-Health Sol

#### What we offer

Home and mobile personal telemedicine systems, Mobile personal safety and location systems, Homecare hubs (PSTN, cellular and IP-based), telemedicine receiving systems.

#### What are we looking for

- (1) Distributors, resellers, business partners.
- (2) R&D partners.
- (3) Telecom operators and system integrators.

#### Keywords

- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
- IT Applications for Health
- ICT for Independent Living and Inclusion

#### Collaboration sought

- Research and development
- Commercial Agreement
- FP7-ICT Project

#### Responsible

David Rubin

## Agência de Inovação

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**E-Mail** eenetwork@adi.pt



Agência de Inovação is essentially dedicated to the promotion of innovation and technological development with a view to facilitating closer ties between research activities and the Portuguese business sector.

### Collaboration Profiles

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## Agência de Inovação

### What we offer

Agência de Inovação is essentially dedicated to the promotion of innovation and technological development with a view to facilitating closer ties between research activities and the Portuguese business sector.

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### What are we looking for

Agência de Inovação is essentially dedicated to the promotion of innovation and technological development with a view to facilitating closer ties between research activities and the Portuguese business sector.

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### Responsible

Carina Araújo

## Agência de Inovação

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**Rua de Sagres 11**

**Porto**

**Portugal**

**Telephone**            **226167820**

**Fax**

**E-Mail**



Agência de Inovação is the Portuguese national innovation agency. It is essentially dedicated to the promotion of innovation and technological development with a view to facilitating closer ties between research activities and the Portuguese business sector.

### Collaboration Profiles

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#### Partner search for European projects

##### What we offer

Agência de Inovação is an organization who has been part of European programmes consortiums dealing with innovation, technology transfer and SME support

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##### What are we looking for

We are looking for similar partners who wish to submit proposals to European projects dealing with innovation support/management.

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##### Collaboration sought

- FP7-ICT Project

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##### Responsible

Alexandre Ulisses

## Agency9 AB

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Sweden

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Agency9 provide platforms for visualisation of 3D. With heritage from gaming industry and mobile applications, Agency9s solution for visualisation of 3D is groundbreaking. Agency9's prime application is a web-based platform for 3D mapping/GIS applications. Target customers are Local Search (Yellow Pages) companies and City Governments. Terrain models combined with 3D buildings and layered GIS information is a key elements in communicating information to a mass-market. Using patented technology. Agency9 has strong reference cases and seek partnerships for its international expansion.

Geographical location: Sweden

Type of organization: Privately owned limited

### Collaboration Profiles

## Web-based visualisation 3D for eGovernment and GIS applications

### What we offer

Agency9 provide solutions for visualisation of 3D.

Patented technology for 3D rendering and streaming information from server. Solutions based on Java and Flash.

Visualisation of 3D in GIS applications for

- \* eGovernment - communication of city plans, tourism, self-service access of GIs informations (property etc),
- \* Any other sectors with need to share 3D GIS information or 3D models eg Oil & Gas sector, Construction, Real Estate etc
- \* 3D map search and advertisement including 360 photos

Main advantages of your technology over other technologies?

- \* Higher performance
- \* Tested in mass-market web deployments- supports all platforms, browsers
- \* easily integrated with legacy systems
- \* open solutions and APIs

### What are we looking for

Agency9 has commercially available technology and solutions.

We are looking for international partnerships with solution providers in GIS sector that supplements Agency9s 3D visualisation solution

OR

systems integrators that are interested in distributing our solution as partner of reseller.

### Keywords

- GIS Geographical Information Systems
- 3D Media

### Collaboration sought

- Technical Co-operation
- Joint Venture Agreement
- Manufacturing Agreement
- Licence Agreement
- Commercial Agreement



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Government of Catalonia

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**Responsible**

MSc Hakan Engman

## AGILE CONTENTS

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Catalonia

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Agile Contents (ACT) is a Spanish company, headquartered in Barcelona, which offers high added-value services to digital media companies, and facilitates the development and establishment of new media projects.

The company has got its own platform to offer services on-demand under an ASP model based on SaaS (Software as a Service), which incorporates the necessary hardware, software and processes for the management and exploitation of digital services.

Our professionals have experience in well-known projects and offer their expertise in consultancy, technical management and project management. They are able to offer comprehensive solutions in the fields of development, integration and start-up of any multichannel project.

Our main customers are Telecinco, RTVE, Grupo Zeta, Vocento, Ayuntamiento de Barcelona, Generalitat de Catalunya, among others.

### Collaboration Profiles

#### Platform for multichannel content exploitation

##### What we offer

Agile Contents (ACT) offers high added-value services to digital media companies, and facilitates the development and establishment of new media projects.

The company has got its own platform to offer services on-demand under an ASP model based on SaaS (Software as a Service), which incorporates the necessary hardware, software and processes for the management and exploitation of digital services.

Our professionals have experience in well-known projects and offer their expertise in consultancy, technical management and project management. They are able to offer comprehensive solutions in the fields of development, integration and start-up of any multichannel project.

Our main customers are Telecinco, RTVE, Grupo Zeta, Vocento, Ayuntamiento de Barcelona, Generalitat de Catalunya, among others.

##### What are we looking for

1. Partners to carry out collaborative projects
2. Participation in FP7 Projects
3. Potential customers in the following areas: media, education, tourism, etc.

##### Keywords

- Electronic Commerce, Electronic Payment, Electronic Signature
- E-Learning
- Digital libraries and content
- Content Provider
- Mobile Entertainment
- Mobile Service Provider

##### Collaboration sought

- Research and development
- Technical Co-operation
- Joint Venture Agreement
- Licence Agreement
- Commercial Agreement
- FP7-ICT Project

##### Responsible

Ms Mónica Rayo

## AGMIS

**Kaunas**

**Lithuania**

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**E-Mail** info@agmis.lt



Agmis is a custom software development and integration services company based in Lithuania.

Our primary fields of activity is

1. Integrating of custom products (especially telecom billing products) at customer sites.
2. Custom software development: self-service systems for telecoms, banks, utility companies, product development and software development outsourcing.

We work with companies from Germany, Sweden, Ireland, England, Belgium, USA

### Collaboration Profiles

#### Agmis - custom software development and integration company

##### What we offer

A company with 12 years of international software project experience can assist you in every part of software development lifecycle project: requirements definition & analysis, design, development, documentation, deployment, customer training and maintenance. Our staff is available both on client site and in our Lithuanian office. After every step of the project we provide customers with extensive engineering documentation of the system.

##### Industry Applications:

###### Self -service:

- Internet service management systems (self-service, sales, contracts)
- CMS systems

###### Telecom/telephony:

- Development and integration of telecom billing systems (including mediation, rating and charging), different telecommunication components, customer contract management systems, self service and distribution portals

###### Software Modeling:

- SAP's next generation application design environment

###### Finance:

- Internet banking systems

##### Client References:

SAP AG (Germany), Crepido Systems AB (Sweden), 42 Objects Ltd (UK), Kimdon Ltd (Ireland), Drivve (Germany), Openet (Ireland), Alna Software UAB (Lithuania)

##### Tools & Technologies:

Java, J2ME, J2EE (including JSP, JSF, different application servers/platforms)  
Microsoft .Net (ASP.NET, C#, VB.NET)  
PHP, Linux  
Oracle, MySQL, Microsoft SQL Server  
UML

##### What are we looking for

We are looking for small and medium size companies that are either in consulting or product development business and who need

- professional integration specialists,
- expand their capacity
- have a representative for their products and services in the Baltics.

##### Keywords

- Database Management, Data Mining
- Electronic Commerce, Electronic Payment, Electronic Signature
- IT Applications for Health
- IT Applications for Transport and Logistics
- ICT for Independent Living and Inclusion

**Collaboration sought**

- Research and development
  - Technical Co-operation
  - Joint Venture Agreement
  - Commercial Agreement
  - FP7-ICT Project
- 

**Responsible**

Giedre Mickeviciute

## aibis Informationssysteme Potsdam GmbH

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**Foersterweg 2  
14482 Potsdam**

**Germany**

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**Fax**                     **0049 331 2318828-8**  
**E-Mail**                **jbusacker@aibis.de**

Short description

Potsdam/Berlin and Hamburg  
Independent Software Developer

Solutions with:

Digital pen

RFID

Bistable displays

Barcode

WLAN

Solutions in every vertical market

Research projects in healthcare (AAL)  
and bistable displays (polymere displays)

Working with many universities in germany and Fraunhofer Institute. Also working with many companies in europe to expand own solutions with partner solutions.  
\"added value through cooperation\"

### Collaboration Profiles

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#### middleware for digital pen and e-paper

##### What we offer

aibis offers wide experience in mobile technologies and software development for mobile solutions.

aibis specifically offers a solution around Anoto's digital pen and paper, called SkaiForms. It is used to digitalize paper forms with a digital ball pen at any location, sending the information to a server through cell phones and process the acquired data as PDF or handwriting recognized data for the leading system.

aibis' digital pen solution offers easy integration into any system through standardized interfaces and extensive features (DMS-ready documents, Duplex printing, pattern-less pages, form design software, etc.).

aibis also offers bistable information displays with wireless network connectivity that offer low power consumption and excellent readability in all light conditions.

##### What are we looking for

aibis is interested in mobile devices with integrated beamers, 3D developments/holographic pictures and e-paper solutions.

aibis is looking for distributors for the digital pen solution SkaiForms to extend its growing international distribution and partner network.

aibis is also looking for solution partners which want to integrate the SkaiForms digital pen solution into their software products for added value and productivity.

##### Keywords

- Electronics, Microelectronics
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- IT Applications for Health
- IT Applications for Transport and Logistics
- ICT for Independent Living and Inclusion
- Mobile Security
- Mobile Service Provider

##### Collaboration sought

- Research and development
- Commercial Agreement

**ACC10**

Competitiveness for Catalonia



**Generalitat de Catalunya**  
Government of Catalonia

**BROKERAGE EVENT 2010**

Barcelona, 15 - 18 February. Fira de Barcelona

**Responsible**

Juergen Busacker

## AICOX. S.A

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Spain



Our company founded in 1990, located the Head office in Madrid and Commercial offices in Barcelona and Lisbon, with 70 peoples where the 50% of the employees are Eng. We are always been characterised by a constant adaptation to the need and expectations of our clients, always in the vanguard of technology, and being loyal to our slogan "Transmitting innovation". In this way our products offer has been developed, providing our customer advice and development in Eng. as well as system operation. We are focusing our activities in Communication System: Cellular, Broadcast, Radio&TV, Satellite, RF&Microwave, as well as Industrial control System

### Collaboration Profiles

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#### Offering to the Cellular Operator the best Coverage Solutions

##### What we offer

Our company after more than 20 years in the Communication Market, is working with all the main Spanish customers involved in this areas,

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##### What are we looking for

Our company is looking for all kinds of products in order to share the Cellular network as well as the new H/W system for UMTS900 and LTE,

Also we have created a new division in order to focus in the M2M Market

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##### Keywords

- Network Technologies (Wireless, Wi-Fi, Bluetooth)
  - Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
  - IT Applications for Health
  - IT Applications for Transport and Logistics
  - Mobile Security
- 

##### Collaboration sought

- Commercial Agreement
- 

##### Responsible

Luis Lopez

## Airgoo Portable Media Solutions

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United Kingdom

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**Fax** 01223 894207  
**E-Mail** pascal.cintract@airgoo.co.uk

Based in the East of England, Airgoo offers state of the art portable media terminals with touch screen technology and a variety of integrated wireless communication (WiFi, Bluetooth, Zigbee, Infrared, GPRS/3G). Those terminals are aimed at enterprises wishing to launch products in e-health, telecare, assisted living or home automation. They can be branded and customised with very little development costs. European SMEs are sought for technical collaboration and commercial agreements.

### Collaboration Profiles

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#### customisable portable media terminal (Mediapad)

##### What we offer

We offer a ready-to-launch Windows CE portable media terminal with 7" touch screen technology and several integrated wireless technologies (WiFi, Bluetooth, IR, Zigbee).

We can customise the product and have several partners who can engage in software and applications development in e-Health, assisted living or media/entertainment.

A linux version is also available.  
Product is in production and CE marked

##### What are we looking for

- SMEs looking for a semi-finished platform which they can launch in short time to deliver their own services
- Partners with software applications running on WinCE or Linux

##### Keywords

- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- IT Applications for Health
- ICT for Independent Living and Inclusion

##### Collaboration sought

- Research and development
- Technical Co-operation
- Joint Venture Agreement
- Commercial Agreement

##### Responsible

Pascal Cintract



## Aito Technologies

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Founded in 2006, Aito Technologies Oy is a developer of innovative and unique Customer Experience Analytics product suite for network operators and digital service providers. As the brainchild of a group of telecom innovators with network and software vendor, research and operator backgrounds, Aito is able to provide a unique approach responding to the market needs.

Aito is used to manage the experience and behaviour of tens of millions of customers around the world, everyday. Aito software, which incorporates Business Development and Customer Reporting functionalities, simplifies the understanding of the customer experience environment, providing key business management stakeholders with the richest end-to-end view of their customers through clear and relevant information in an easy-to-use form, within minutes, anytime. Aito brings speed, agility and business impact to decision making with Customer Experience Analytics.

### Collaboration Profiles

## Customer Experience Analytics

### What we offer

Aito Technologies Oy is a developer of innovative and unique Customer Experience Analytics product suite for network operators and digital service providers.

Our solution brings customer life-cycle management capability and instant intelligence to your laptop. With an intuitive graphic interface and absolutely the lightest and fastest integration process in the market. You can start locating new revenue opportunities overnight. Combining rich, fully segmented behavioural, experience, service and technology information in a way that re-energises your business overnight. You can remove operational and technical silos to create user-driven networks and services. And bring in the profits.

### What are we looking for

We are participating to showcase our technology to potential customers.

Aito offers a solution for both operators and digital service providers, such as mobile service providers, online communities, and e-commerce sites. They share the unique technology and intelligence, but are optimised to the specific needs and challenges of each business.

We are also looking for sales partners to sell Aito Customer Experience Analytics Suite as a part of or add-on to their platform/technology. We are mostly interested in partners who are already working with mobile service providers, online communities, and e-commerce sites. We offer you a great product and business opportunity!

### Keywords

- Database Management, Data Mining
- Content Provider
- Mobile Entertainment
- Mobile Service Provider

### Collaboration sought

- Commercial Agreement

### Responsible

Anssi Tauriainen

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## aka-aki networks GmbH

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Germany

Telephone  
Fax  
E-Mail



aka-aki is a social networking.

But not as we know it from a pc at home or at work. aka-aki brings social networking to where it is much more useful: out to the streets, in clubs, on campus – to where real life is happening!

The service can be used with almost every mobile phone. It informs the user about mutual friends and interests of other members nearby, in the same area or the same city. With aka-aki there are exciting discoveries waiting for you everywhere!

aka-aki evolved from a diploma project at the University of the Arts Berlin. Meanwhile aka-aki became a real company which launched its mobile social networking service on april 3rd 2008.

### Collaboration Profiles

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#### aka-aki - the people nearby

##### What we offer

aka-aki connects a location-based service on the mobile phone with an online community.

Our users don't hang out at home alone in front of their computers. They have a life and go out to create their environment. And outside, in their lives, they can be reached via Mobile Advertising.

Our users are mobile, playful and love technology. And they like to get involved in exciting location-aware actions.

If you have questions about mobile banners or social advertising within aka-aki, please contact us!

We'd love to send you more information. We'll tell you about campaigns that have already been realized with aka-aki, or develop new innovative marketing campaigns together with you.

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##### What are we looking for

We're looking for all kinds of connection opportunities regarding the topic "Mobile Advertising".

Especially we're interested to talk to local Mobile premium Ad-Sales Houses, Mobile Ad-Networks and Mobile Ad-Serving-Solutions.

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##### Keywords

- Mobile Entertainment

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##### Collaboration sought

- Technical Co-operation  
- Commercial Agreement

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##### Responsible

Kasper Sage

## ALARCOM

### Portugal



ALARCOM is a Portuguese company specialized in retail, install and consulting services in the security, safety and telecommunications domains. ALARCOM is located 30 min driving north of Lisboa, Portugal.

ALARCOM was created in 1986 as the result of a spin-off of another electronic systems company, Digiprojecto, established in 1978.

ALARCOM is currently looking for partners for the development of an advanced Security Surveillance System for home automation (most notably among software developers, mobile operators, embedded hardware manufacturers, networking specialists).

### Collaboration Profiles

#### ALARCOM - Video Surveillance Systems for Mobiles

##### What we offer

We have been awarded with a EU grant to development of video/ home surveillance alarm system.

Our expertise is on the retail, install, maintenance and consulting of a wide range of security, safety and telecommunications services.

We are offering the opportunity to be part of a research effort towards the development of a commercial product for the consumer market of remote video home automation surveillance systems, its main advantages are being much easier to install (no cables or networking expertise is necessary), along with intuitive web based user interface system.

##### What are we looking for

We are looking for the following particular technologies:

- software developers for embedded/ mobile platforms.
- PLC specialists,
- embedded hardware makers (embedded x86, ARM).
- plastic and casing specialists.

The technology will be used to increase the security of its users, namely by providing access to live and recorded video streams on a number of mobile devices, and offering advanced home automation control features.

The current stage of development of the technology is still in research phase (we already have research partner for the interface electronics).

We are looking for partners in the following industries:

- networking equipments (switches, video mux).
- power line communications equipment makers.
- distributor (mobile operator/ mobile phone retailer)

Partners should handle project management and to set up the manufacturing.

##### Keywords

- Electronics, Microelectronics
- Network Security
- Data Protection, Storage Technology, Cryptography, Data Security
- Communications Protocols, Standards
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Signal Processing (speech, sound, image)
- ICT for Independent Living and Inclusion

##### Collaboration sought

- Research and development
- Technical Co-operation



- Manufacturing Agreement
  - Commercial Agreement
- 

**Responsible**

Andre Marquet

## Albes Consulting

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### Spain

Albes Consulting is based in Spain with offices in Madrid and Barcelona.

Consulting section is dedicated to consulting and consultancy services for mobile communications industry.

We are working with Mobile Marketing Solutions (Mobile Advertising; Design, creation and optimization of Mobile portals; Content Management; Proximity Marketing and Consultancy). We work together with the main mobile operators, media groups and leading advertising companies in each country. We are an expert international team with wide experience both in local and global markets with a strong presence in Europe, Latin America and the Middle East.

### Collaboration Profiles

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#### consulting and consultancy services for the mobile communication

##### What we offer

Our area of expertise and know how is Mobile marketing.

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##### What are we looking for

The kind of technology we are looking for is adnetworks, content providers and SMS brokers.

The technology will be used for delivering advertising.

The current stage of development of the technology is in production and looking for new opportunities to reinforce it.

The type of partner we are looking for are: partner industry, project partner and operators.

The industry or sector they could come from are: network technologies and Mobile service providers.

The tasks need to be performed by the partner could be manufacture and distribution.

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##### Keywords

- Content Provider
  - Mobile Service Provider
- 

##### Collaboration sought

- Commercial Agreement
- 

##### Responsible

Xavier Buyse

## Album2 AS

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Norway

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Album2.com brings more sales and profit to broadband companies and existing photo services by adding social media. Album2.com is using automatic face recognition, batch uploader and simple user interface for rapid organizing and sharing of photos in privacy.

The company is owned and managed by Norwegians. Programming and support is in Cluj, Romania.

### Collaboration Profiles

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#### Add photo share to your business

##### What we offer

Automatic face recognition is adapted to BUSY PEOPLE so that they don't "bury" their photos on their hard drives, but share and organize their family photos in privacy. As a bonus the user gets family history with an interactive family tree.

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##### What are we looking for

Album2 is looking for partnership with broadband companies, existing photo services or web portals. By adding photo share as a social media, Album2 offers more sales pr. client and free organic growth. Additionally we can offer low cost programming and support of photo sites.

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##### Keywords

- Electronic Commerce, Electronic Payment, Electronic Signature

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##### Collaboration sought

- Joint Venture Agreement
  - Licence Agreement
  - Commercial Agreement
- 

##### Responsible

Sveinung Dammen

## Alcosystems

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11145 Stockholm**

**Sweden**

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**Fax** + 46 8 653 76 08  
**E-Mail** tomas.hedqvist@alcosystems.se



1. Stockholm, Sweden
2. Service provider
3. Alcosystems provide a world-class, attractive and mobile device connected alcometer, that enables peoples to keep a balance between an active live and alcohol consumption. Our iBAC solution is excellent to bundle with other mobile products such as mobile handsets, operator service packages.

The iBAC solution is targeted towards all segments that need to ensure that employees are not drinking at work, e.g. transportation, security, construction, utilities etc. and also the health sector.

### Collaboration Profiles

#### Mobile alcometer end-to-end solution

##### What we offer

Alcosystems provide a world-class, attractive and mobile device connected alcometer, that enables peoples to keep a balance between an active live and alcohol consumption. Our iBAC solution is excellent to bundle with other mobile products such as mobile handsets, operator service packages.

The iBAC solution is targeted towards all segments that need to ensure that employees are not drinking at work, e.g. transportation, security, construction, utilities etc. and also the health sector.

The iBAC alcometer provides a cost efficient alternative to today's alco-locks. The solution is based on industrial strength standards, where the iBAC technology is based on fuel cells which guaranties high precision and quality. The solution works on all mobile handsets.

##### What are we looking for

We are looking for distribution partners of the iBAC solution.

The partner could offer an end-to-end solution, where Alcosystems provide the complete solution - hardware, software and integration.

Our solution could also be integrated in existing solutions. For example mobile transportation solutions.

##### Keywords

- IT Applications for Health
- IT Applications for Transport and Logistics
- ICT for Independent Living and Inclusion
- Mobile Service Provider

##### Collaboration sought

- Technical Co-operation
- Joint Venture Agreement
- Licence Agreement
- Commercial Agreement

##### Responsible

Tomas Hedqvist

## Alintec scarl

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[Alintec](http://simpler.alintec.it) is a technology transfer organisation created in 2000 by Politecnico di Milano and participated by the Chamber of Commerce of Milano and Assolombarda, the Industrial Association of Milano. Its mission deals with supporting enterprise - in particular SMEs - and academia in setting up and running innovation and research projects.

### Collaboration Profiles

## Erasmus for young entrepreneurs: an opportunity for your company to build an international network

### What we offer

[Alintec](http://www.alintec.it) is one of the most successful intermediary organisations (IO) in the **Erasmus for young entrepreneurs**, an European programme that offers new entrepreneurs the opportunity to learn from an experienced entrepreneur in another EU country, facilitating access to new markets and the creation of a network of potential business partners.

For further info visit: <http://www.erasmus-entrepreneurs.eu>

### What are we looking for

We are looking for new entrepreneurs (i.e. on the market for less than 3 years) and host entrepreneurs interested in participating to the programme.

### Keywords

- Electronics, Microelectronics
- Network Security
- Data Protection, Storage Technology, Cryptography, Data Security
- Database Management, Data Mining
- Communications Protocols, Standards
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Electronic Commerce, Electronic Payment, Electronic Signature
- E-Learning
- Digital libraries and content
- Signal Processing (speech, sound, image)
- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
- IT Applications for Health
- IT Applications for Transport and Logistics
- ICT for Independent Living and Inclusion
- GIS Geographical Information Systems
- Content Provider
- Mobile Entertainment
- Mobile Security
- Mobile Service Provider
- Computer Games
- 3D Media

### Collaboration sought

- Research and development
- Technical Co-operation
- Joint Venture Agreement
- Manufacturing Agreement
- Licence Agreement
- FP7-ICT Project



**ACC10**

Competitiveness for Catalonia



**Generalitat de Catalunya**  
Government of Catalonia

**BROKERAGE EVENT 2010**

Barcelona, 15 - 18 February. Fira de Barcelona

**Responsible**

Natalia Katana

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**Alliance - Ecole Polytechnique Fédérale de Lausanne**

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**Switzerland**

Hosted by Alliance - Ecole Polytechnique Fédérale de Lausanne, Switzerland.

**Collaboration Profiles**

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**EEN in Switzerland****What we offer**

Support Swiss Companies and Research Institutions to find the right partner across Europe for technical and commercial collaborations.

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**What are we looking for**

European Companies and Research Institutions interested in collaborating with Swiss Companies / Research Institutions.

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**Responsible**

Gabriel Riedo

## Allot Communications

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### Israel

#### Solution at a Glance

Allot is a leading provider of intelligent IP service optimization and revenue generation solutions based on Deep Packet Inspection (DPI) technology. Allot Service Gateway solutions for mobile broadband are compliant with 3G, 4G/LTE and WiMax networks and provide full cell awareness.

#### Business Benefits & Customers Challenges

Lower CapEx, OpEx  
Differentiate and add value to service offering  
Create new revenue streams, increase ARPU  
Optimize traffic and improve network management

#### Our Offering

Allot Service Gateway platforms provide:

Network awareness at cell and sector level  
Granular visibility of IP traffic by volume, protocol, application, user  
Intelligent policy control and resource allocation  
Network and subscriber value-added services to differentiate and increase ARPU

#### Unique Differentiators

Designed specifically for mobile and next generation networks, the Allot Service Gateway facilitates the fast and easy introduction of network and subscriber value added services, such as URL filtering, intelligent internet content acceleration, network security, tiered and quota-based services and more.

#### Company References and Strategic Business Partners

Allot Service Gateway technology partners include Camiant, HP, Huawei, Qosmos and more

## Collaboration Profiles

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### Allot Service Gateway platforms provide

#### What we offer

Allot Service Gateway platforms provide:

Network awareness at cell and sector level  
Granular visibility of IP traffic by volume, protocol, application, user  
Intelligent policy control and resource allocation  
Network and subscriber value-added services to differentiate and increase ARPU

#### What are we looking for

#### Company References and Strategic Business Partners

Allot Service Gateway technology partners include Camiant, HP, Huawei, Qosmos and more

#### Responsible

Jonathon Gordon

## Almira Labs

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Spain

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Almira Labs is an independent software vendor specialized in developing next generation services for telecommunication networks. Almira Labs offers an extensive portfolio of innovative advanced media-oriented value added services that allows service providers to optimize their business performance and improve their position in the market. Almira Labs is at the forefront of the telecom industry's movement towards Telco 2.0 services and innovative business models. Our services are based on JAIN SLEE and Open standards and support true convergence of wireline/wireless, voice, data, circuit and packet-switched technologies. These next generation application servers enable CSPs to rapidly launch services that speed time-to-market and time-to-revenue.

Almira Labs has headquarters in the Science Park of Madrid and an office in the Andalucia Science Park in Malaga

### Collaboration Profiles

#### Products and services for the NGIN network

##### What we offer

Almira Labs is specialized in the rapid development of services for the new Next-Generation Intelligent Network (NGIN). After a strong R&D effort, Almira Labs has created tools that allow rapid creation of VAS for the NGIN based on JAIN-SLEE and J2EE. With these tools, Almira Labs is creating a broad catalogue of services to be deployed in a Plug&Play mode on JAIN-SLEE App Servers. These technology will help Telecom Operators or their providers to create advanced services catalogues at a very low cost and very fast development times, addressing new customers demands in a timely manner.

##### What are we looking for

- Almira Labs is looking for:
- Sales partners to distribute our products and services worldwide
  - Integrators for Telecom Operators
  - Hosted services partners. Almira Labs can offer services to Telecom Operators in a hosted mode, avoiding high up-front investments and allowing low-risk schemas like Revenue Sharing. Partners are expected to create and manage a hosted environment where Almira Labs will install and run services that can be offered to many operators, companies or final customers.
  - Partners interested in working for Impaired collectives. Almira Labs has a catalogue of services aimed towards Handicapped people to help to social integration.
  - Development partners. To help us take our products to the next stage.

##### Keywords

- IT Applications for Health
- ICT for Independent Living and Inclusion
- Mobile Service Provider

##### Collaboration sought

- Research and development
- Commercial Agreement
- FP7-ICT Project

##### Responsible

Javier Martin

## AloTech

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**Istanbul**

**Turkey**

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**E-Mail** [cenk.soyak@alo-tech.com](mailto:cenk.soyak@alo-tech.com)



AloTech is a value adding Telco company with HQs in Istanbul Turkey.

Main activities include service and software development in telco as well as consulting and MVNO.

Founded in 2006 AloTech is a young and dynamic company with a full grasp of the Turkish market as well as the region.

### Collaboration Profiles

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#### Web based Bulk SMS platform, VAS and Mobile Marketing

##### What we offer

We have developed and deployed a unique web based bulk sms platform with multi-platform and multi-lingual specifications. Which can be adapted for various needs of operators.

This technology is easy to deploy and interface with existing systems and simple to use by the end user.

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##### What are we looking for

We are looking for a partner to help develop the product for European markets by parallel development on other platforms and help business development. Currently a basic version of the product is on the market and comprehensive add-ons are being developed and in beta tests.

The ideal partner will have strong connections with mobile operators and preferably with good reputation.

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##### Keywords

- Mobile Service Provider
- 

##### Collaboration sought

- Research and development
  - Commercial Agreement
- 

##### Responsible

Cenk Soyak

#### Mobile services developer, reseller and representative.

##### What we offer

AloTech is active in the Turkish mobile arena in various activities such as retention programs and field force, bulk sms, VAS, MVNO/MVNE consulting.

- We have developed and still developing solutions that operates around the eco system of mobile operators.
- Our web based bulk sms platform offers multi language, multi OS features as well as unique Google docs style spreadsheet experience to users.

Since Turkey is a young and dynamic country offering various opportunities for the mobile field there are a lot of attractions. But you will need a trusted and expert advisor to navigate through the bureaucracy and regulation environment in order not to spend excess time and money.

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##### What are we looking for

- Mobile payment and likewise new era applications and product developers that have not introduced in the Turkish market or have weak representation in Turkey.
  - Channels that our web based multi OS, multi language bulk sms platform could be utilized by operators, MVNOs, service providers.
  - Agreements to provide low cost bulk sms for inside Turkey.
-

**Keywords**

- Mobile Service Provider
- 

**Collaboration sought**

- Research and development
  - Technical Co-operation
  - Joint Venture Agreement
  - Licence Agreement
  - Commercial Agreement
- 

**Responsible**

Cenk Soyak

## Altacom Ltd

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Hungary

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Our company is specialised in developing traffic information solutions for mobile and traffic management solutions. mJam is a unique development enabling car drivers to get instant traffic information from the route what they take. We have developed a Java application for mobile which provides traffic information on a five grade scale.

### Collaboration Profiles

#### mJam - traffic information

##### What we offer

mJam is a unique solution to collect and distribute traffic info through mobile. With a Java application drivers can receive and load up local traffic info.

Main advantages:

- cheap & unique way of traffic info collection
- relevant and uptodate traffic info using mobile phone
- road capacity control (less traffic jams & air pollution)

We are in the process of developing an innovative solution for traffic management for Shenzen (Bookroad), which will manage road capacity through mobile booking system. This is a sophisticated version of the congestion fee.

##### What are we looking for

The first stage of the system is ready, mJam, which collects and distributes traffic information.

We are looking for partners in the traffic management sector who would introduce our mJam and Bookroad system on the area what they supervise. We are looking for partners who could participate in the research and development process to extend the system with new functionalities and to perform the localization of the software.

##### Keywords

- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
- IT Applications for Transport and Logistics

##### Collaboration sought

- Research and development
- Technical Co-operation
- FP7-ICT Project

##### Responsible

Tamas Centgraf

## Alterwave

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Belgium

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**Fax** +3224034752  
**E-Mail** [jmm.info@alterwave.com](mailto:jmm.info@alterwave.com)

Alterwave develops its own interactive mobile marketing solutions, which allow any type of content to be sent to mobile phones, PDAs and SmartPhones by using Bluetooth technology. The system is based around a central content management system.

Alterwave, in conjunction with its partners, offers turnkey solutions including:

1. supply hardware and software
2. professional advice on the conduct of campaigns
3. production of content and formatting
4. training in the use of our CMS

Alterwave is based in Belgium and targets the B2B market.

### Collaboration Profiles

#### Alterwave, Bluetooth proximity marketing systems targetting mobile phones

##### What we offer

Alterwave provide the technology for setting up Bluetooth proximity marketing campaigns targetting mobile phones.

The Bluetooth hotspots are installed in any public area, and they are sending out the content to nearby mobile phones, free for the user over Bluetooth. These hotspots are managed centrally, for uploading content to be distributed by the hotspots, and to view statistics of the running campaigns.

Alterwave is historically a technological leading company and is known for its technical expertise, as reckoned by its prestigious customers such as Coca-Cola, Nokia, LG, MasterCard and many others.

Alterwave products are plug and play, reliable, provide superior capacity for serving crowded area, they can identify mobile phone models and send out the appropriate content.

##### What are we looking for

###### I.) Distribution partners:

Alterwave is seeking commercial partners for supplying local markets, in the Netherlands, Germany, Spain, eastern-Europe, USA, South America, Asia and India.

The partners shall have

1. a local client base interested in such products
2. a technical staff able to install and support a network of Bluetooth hotspots using tools provided by Alterwave

###### II.) Content providers:

Alterwave is also seeking content providers worldwide interested to see their content to be distributed via Bluetooth, free for end users. Movie, information, java games and applications

###### III.) Technical partners:

Finally, Alterwave is looking for partners in the development of J2ME applications for java mobile phones, and for application development platforms

##### Keywords

- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Content Provider
- Mobile Entertainment
- Mobile Service Provider

##### Collaboration sought

- Technical Co-operation



**ACCÍÓ**

Competitiveness for Catalonia



**Generalitat de Catalunya**  
Government of Catalonia

**BROKERAGE EVENT 2010**

Barcelona, 15 - 18 February. Fira de Barcelona

- Commercial Agreement

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**Responsible**

Jean-Michel Mertz

## ALTIRIA TIC

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Spain

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Fax +34915713993  
E-Mail [jjyubero@altiria.com](mailto:jjyubero@altiria.com)



ALTIRIA is a Spanish company which offers bulk SMS and MMS, SMS and MMS premium, with a self built platform, own application and gateway services, allowing us to build quickly ad-hoc solutions.

ALTIRIA also provides mobile marketing services, including: development of mobile applications, bluetooth hot spots and 3G solutions, such as, videoportal applications.

ALTIRIA also support companies in the integration of mobile services in their systems.

### Collaboration Profiles

#### SMS/MMS Spain gateway.

##### What we offer

ALTIRIA offers bulk SMS and MMS, SMS and MMS premium, with a self built platform, own applications and gateway services, allowing us to build quickly ad-hoc solutions.

ALTIRIA also provides mobile marketing services, including: development of mobile applications, bluetooth hot spots and 3G solutions, such as, videoportal applications.

ALTIRIA also support companies in the integration of mobile services in their systems.

Most business are target for those products: application developers, IT professionals, administration and every kind of organizations that look for powerful and effective mobile solutions.

##### What are we looking for

We are looking for potencial partners willing to introduce themselves in Spanish market where we are working since 2002 and know it well.

We are searching additional SMS/MMS and SMS/MMS Premium providers in Europe, Latin and North-America countries.

We also look for new mobile products, such as: new Bluetooth hot spots, LBS

- GSM and GPS localization services, positioning applications and any other kind of mobile applications for JavaME and Windows Mobile.

##### Keywords

- Mobile Service Provider

##### Collaboration sought

- Research and development
- Technical Co-operation
- Joint Venture Agreement
- Commercial Agreement

##### Responsible

Juan J. Rodriguez

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## Altis Teknoloji Ltd.

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Turkey

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**Fax**

**E-Mail** [efruz.ozhusrev@altis.com.tr](mailto:efruz.ozhusrev@altis.com.tr)

Our company is working on projects for social networking applications for mobile devices.

### Collaboration Profiles

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#### Mobile Social Platforms

##### What we offer

Our core competence is to develop cheaper and faster than enterprises. Also, flexible and platform independent structure of the company allow us to catch the trends.

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##### What are we looking for

We are currently developing the prototype. We are in need of creative partners to move their technology and products through our market.

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##### Keywords

- Electronics, Microelectronics
  - Database Management, Data Mining
  - Network Technologies (Wireless, Wi-Fi, Bluetooth)
  - Electronic Commerce, Electronic Payment, Electronic Signature
  - IT Applications for Health
  - IT Applications for Transport and Logistics
  - ICT for Independent Living and Inclusion
  - Content Provider
  - Mobile Entertainment
- 

##### Collaboration sought

- Research and development
- 

##### Responsible

Dr. Efruz Ozhusrev

## Amaze S.A.

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**17562 Athens**

**Greece**

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Amaze fits the well-known "two friends in a garage" story that has been a hit with a lot of start-ups in the last 20 years. So, in 2003, these two friends founded Amaze, a company in the Mobile VAS sector. Today, we are considered a major player in the Greek market, while also expanding to new markets that fit our strategic goals.

Our offering includes:

### B2C Services

1. Photodate: A meeting place for people who are looking to meet new faces and date.
2. AdultMobile: A highly successful service, giving access to hot content since 2003.
3. Content: Ringtones, Wallpapers, Java Games and Animations, only a click away!
4. Astrology: What better way to start your day than to know what the stars have for you?

Most of our services are accessible both by SMS and WAP.

### B2B Services

1. Mega Promos (SMS Games): Concept Creation, Design & Development (CRM & Data mining), Support.
2. Content Provision Services
3. Gateway & Billing facility

## Collaboration Profiles

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### Photodate

#### What we offer

Photodate is a Mobile Social Community with many features such as automated match making, photo & video uploads by the user, virtual gifts, contact import from various networks etc  
One of the main advantages is providing a single point of entrance for various social networks, anywhere, anytime through mobile. It's easy to use, works on all mobile devices (100% compatibility), it has strong personalization features and presents many mobile advertising opportunities.

#### What are we looking for

We're looking for a technology partner to assist us on implementing LBS functionality. This will enable us to offer location based search for members and will enhance our advertising capabilities.

We're looking for a partner to help us expand our offering in new markets and MNOs. The ideal candidate would have a wide network of established connections with MNOs and a solid knowledge of how VAS work.

#### Keywords

- GIS Geographical Information Systems
- Content Provider
- Mobile Entertainment
- Mobile Service Provider

#### Collaboration sought

- Research and development
- Technical Co-operation
- Joint Venture Agreement
- Commercial Agreement

**Responsible**

Konstantinos Varakliotis

**SMS Contests Platform**

**What we offer**

We offer a turn-key solution for 2-way SMS contests (promos). Our expertise covers all aspects of such a promo, i.e. Concept Creation, Design & Development, CRM & Data mining, Copyrighting, Support.

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**What are we looking for**

We're looking for worldwide partners who have excellent relations with local MNOs and are willing to co-promote our service.

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**Keywords**

- Content Provider
  - Mobile Entertainment
  - Mobile Service Provider
- 

**Collaboration sought**

- Commercial Agreement
- 

**Responsible**

Konstantinos Varakliotis

**Astromobile**

**What we offer**

A fully featured mobile portal covering all possible interests of Astrology enthusiasts. Some of its features are:

- Daily/Weekly/Monthly Horoscopes
  - Tarot Cards
  - SMS alerts
  - Daily mobile video with personalized information
  - Feng Shui tips
  - Chinese Horoscope
  - Live (IVR) consulting
- 

**What are we looking for**

We're looking for worldwide partners who have excellent relations with local MNOs and are willing to co-promote our Astromobile service.

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**Keywords**

- Content Provider
  - Mobile Entertainment
  - Mobile Service Provider
- 

**Collaboration sought**

- Commercial Agreement
- 

**Responsible**

Konstantinos Varakliotis

**Premium SMS Gateway**

**What we offer**

We have a direct connectivity with all Greek MNOs and our own shortcodes. Both MO & MT billing options are available. We can provide reliable PSMS Gateway services, with dedicated or shared shortcodes and online reporting for companies that want to expand in the Greek market.

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**What are we looking for**

Companies that want to offer their mobile services in the Greek market through PSMS.

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**Keywords**

- Content Provider
  - Mobile Entertainment
  - Mobile Service Provider
- 

**Collaboration sought**

- Commercial Agreement
- 

**Responsible**

Konstantinos Varakliotis

**Adultmobile**

**What we offer**

Adultmobile™ is a world of spicy mobile content at your fingertips. Firstly launched 6 years ago, as a B2C service, it's now available on-deck in two major MNOs.

Adultmobile includes a vast amount of services, such as:

- Adultmobile.tv
  - Branded & non-Branded content videos, wallpapers, animated pictures, java games, etc.
  - Virtual Dreams
  - 3G one2one video call
  - One2one voice chat
  - 3G erotic Video Portal
- 

**What are we looking for**

We're looking for:

- MNOs to host our service
  - Worldwide partners with excellent relations with local MNOs who are willing to co-promote our service.
  - Content providers
  - Technology partners for new ways of content delivery (i.e. iPhone, Android, Augmented Reality)
- 

**Keywords**

- Content Provider
  - Mobile Entertainment
  - Mobile Service Provider
- 

**Collaboration sought**

- Commercial Agreement
- 

**Responsible**

Konstantinos Varakliotis

## ambadoo AB

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**Sweden**

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**Fax** +46 7 30 82 22 40  
**E-Mail** [petter@ambadoo.com](mailto:petter@ambadoo.com)



1. Malmö, Sweden
2. Communication Developer.
3. We're developing self-updatable address book & contact system, available for all current mobile / desktop systems. It works all ways: B2B, B2C, C2C. With this system you'll never have to lose a contact again. Always up-to-date, with friends, family & colleagues.

### Collaboration Profiles

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#### ambadoo

##### What we offer

1. A Self-updating address book & contact management system.
2. It's built on Ruby On Rails & HTML5/CSS3 with XML/JSON export & an open API for 3rd party developers.
3. for self-updating CRM systems, microsoft exchange accounts, contact databases, contact management systems.
4. It's self-updating! Real-time changes: contact information are exchanged instantly. When a user changes contact information; phone number, e-mail, etc it will be pushed to all contacts address books & phones.

##### What are we looking for

We're primarily looking for OEMs & Mobile Carriers for integration in the handsets. We're developing application for iPhone OS & Android currently but are aiming for integrated systems on all platforms. We're also looking to partner with business directories around the world, for better updated systems.

##### Keywords

- Database Management, Data Mining
- Communications Protocols, Standards
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Electronic Commerce, Electronic Payment, Electronic Signature
- Content Provider
- Mobile Service Provider

##### Collaboration sought

- Research and development
- Technical Co-operation
- Joint Venture Agreement
- Licence Agreement
- Commercial Agreement
- FP7-ICT Project

##### Responsible

petter palander

## Amlí Oy (Ltd)

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Finland

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**Fax**  
**E-Mail** kim.lindholm@gmail.com

Wamli.net - a mobile dating community hybrid, comprising of several different mobile community services such as dating, 'speed dating', chat, social network, photo gallery and a mobile site editor for end-users to create their own mobile internet pages.

Wamli.net is currently one of the top 3 revenue generating mobile services on all Nordic operators, and on average generates a monthly ARPU (average revenue per user) of 58usd (top 1000 users) and 23usd all users!

The reason the service works so well is that all the above mentioned services interrelate.

### Collaboration Profiles

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#### Wamli.net - high ARPU mobile dating community service (mobile browser-Internet/wap based)

##### What we offer

Wamli.net - a mobile dating community hybrid, comprising of several different mobile community services such as dating, 'speed dating', chat, social network, photo gallery and a mobile site editor for end-users to create their own mobile internet pages.

Wamli.net is currently one of the top 3 revenue generating mobile services on all Nordic operators, and on average generates a monthly ARPU (average revenue per user) of 58usd (top 1000 users) and 23usd all users!

The reason the service works so well is that all the above mentioned services interrelate.

---

##### What are we looking for

Our goal is to launch this service in 2010 in several additional countries, additional languages, and place a link in cooperation with mobile telecom operators on their wap decks.

In addition to the Nordic languages the service has already been localized to english, portuguese and spanish, hence we are primarily looking for partnerships in countries where these languages are spoken. We have already agreed on wap deck placement in several latin american countries (to be launched Q10) but are looking for additional operator partners.

We are also open to work with aggregators and integrators.

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##### Keywords

- Content Provider
  - Mobile Entertainment
  - Mobile Service Provider
- 

##### Collaboration sought

- Joint Venture Agreement
  - Commercial Agreement
- 

##### Responsible

Kim Lindholm



## Amplitude Net

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**Portugal**

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**Fax** +351226177662  
**E-Mail** [contacto@amplitudenet.pt](mailto:contacto@amplitudenet.pt)



Amplitude Net was created in November 2002. It was conceived by a multidisciplinary team with experience in the market of the New Information Technologies and it focuses in the implementation and management of solutions for Institutions and Companies from any sector of activity who wish to exploit an integrated Business communication using the current physical systems.

With this purpose, we introduce to the market a comprehensive and flexible range of Products and Services supported by a policy of meeting the market's needs and of a constant preoccupation with innovation.

The application of the knowledge acquired –which is the base of the relationships with a vast group of Partners, as well as the specialized human resources- guarantee the quality of the Services and Products.

Amplitude Net counts with strategic Partners geographically distributed all around de World.

Amplitude Net

NET - Rua de Salazares, 842

4149-002 Porto Portugal

[www.amplitudenet.pt](http://www.amplitudenet.pt)

### Collaboration Profiles

## Amplitude Net - Get Serious About E-Business

### What we offer

Amplitude Net's products are based in the modular software ud121 Plataform. This Plataform, is the result of several years of investigation and development that offers one of the most sophisticated tools of Clients, Marketing, multi-channel E-business Management, Digital Signage and Corporate TV.

It is formed by independent modules and it bases its core concept in the growth of the market through the creation of new channels of communication/sales and in the building of Customer loyalty using systems of personalization, automation, multi-channel communication and cross-selling.

### What are we looking for

Amplitude Net it's looking for Strategic Partners throughout the world to:

- . Co-develop integrated solutions for the partner and Amplitude Net;
- . Sell or embed these products within the Amplitude Net solution - ud121 Platform;
- . Represent de Digital Signage Amplitude Net's product - RAVI.

### Keywords

- Electronics, Microelectronics
- Database Management, Data Mining
- Electronic Commerce, Electronic Payment, Electronic Signature
- E-Learning
- Signal Processing (speech, sound, image)
- IT Applications for Health
- IT Applications for Transport and Logistics
- Content Provider

### Collaboration sought

- Research and development
- Technical Co-operation
- Joint Venture Agreement
- Licence Agreement
- Commercial Agreement

### Responsible

Eng. César Areal

## RAVI - Digital Signage, Corporate TV, InStore TV

**What we offer**

It is an innovative multimedia management software system exclusively conceived by Amplitude Net that allows the management and operation of the communication in physical spaces in a remote way and using the Internet/Intranet, interconnecting with any type of screen -Plasma, TFT, Multimedia Stands...

Benefits:

. Innovation in the Communication

Optimise the Corporative communication through the presentation of Products or Services as animations, slide shows, images and videos;

. Profitable Means

Integrate, take advantage of the Corporative Multimedia content;

.Brand's Recognition

Complement the static Communication by creating added value and increasing the Brand's recognition;

.Total Compatibility

Differentiated Communication plans using sound, image, video, text, TV channels and DVD;

.Real Time

Total and dynamic control of the areas simultaneously attached to TV, DVD, Animation...

.Total Integration

. Interconnection to any external software through the RSS or Data.

**What are we looking for**

Amplitude Net is looking for Partners to:

. Have greater market exposure and expanded business opportunities;

. Represent RAVI in their own Countries;

. Joint sales and marketing initiatives

. Co-innovation and co-development

. Collaborative planning and execution

**Keywords**

- Electronics, Microelectronics
- Database Management, Data Mining
- Communications Protocols, Standards
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Electronic Commerce, Electronic Payment, Electronic Signature
- E-Learning
- Digital libraries and content
- Signal Processing (speech, sound, image)
- IT Applications for Health
- IT Applications for Transport and Logistics
- Content Provider

**Collaboration sought**

- Research and development
- Technical Co-operation
- Joint Venture Agreement
- Manufacturing Agreement
- Licence Agreement
- Commercial Agreement

**Responsible**

Dr. Luís Miguel Tavares

**ud121 Social - Create your own Social Network****What we offer**

Complete platform for creating social networks and niche communities on the Internet.

Fully customizable according to each project, this platform contains a wide variety of features and options key to creating the success of your community on the web.

In addition to the ability of the presentation of content to users in a personalized manner, also incorporates the latest artificial intelligence algorithms in the relationship of people among themselves, enabling the network grows exponentially, by mechanisms of viral communication.

Includes: Groups, forums, blogs, RSS, events, messages between members, sharing video, music and photography, customizable profiles, widgets, advanced system for comments and voting, integration with contacts Hi5, Facebook, Twitter, Gmail and more.

**What are we looking for**

Amplitude Net it's looking for strategic Partners throughout the world to:

- . Co-develop integrated solutions for the partner and Amplitude Net;
  - . Sell or embed these products within the Amplitude Net solution - ud121 Social.
- 

**Keywords**

- Database Management, Data Mining
  - Communications Protocols, Standards
  - Network Technologies (Wireless, Wi-Fi, Bluetooth)
  - Electronic Commerce, Electronic Payment, Electronic Signature
  - E-Learning
  - Digital libraries and content
  - Signal Processing (speech, sound, image)
  - Content Provider
- 

**Collaboration sought**

- Research and development
  - Technical Co-operation
  - Joint Venture Agreement
  - Manufacturing Agreement
  - Licence Agreement
  - Commercial Agreement
- 

**Responsible**

Eng. César Areal

## Anaeko

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**United Kingdom**

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Anaeko is a software product and consultancy company specialising in agile data integration. The company is headquartered in Belfast with an offshore development centre in Moscow. Anaeko provides outsourced software development, system integration and data integration consultancy to international clients particularly in the mobile space.

Anaeko has developed a unique data integration platform, the Anaeko Data Agility Server (A-DAS), which enables the rapid integration of distributed systems, particularly systems that rely on real-time data. A-DAS has been specifically developed with Cloud Computing in mind and leverages Web 2.0 principles to enable organisations to share and exchange data securely with Cloud-based service providers. Key features of A-DAS include support for continuously evolving data models, the dynamic composition of data services and distributed security and policy control. These features uniquely position A-DAS as a Data Fabric solution for Cloud Computing.

### Collaboration Profiles

#### Mobile contextual Profiling Applications

##### What we offer

A-DAS is developed entirely in Java from the ground up as a set of co-operating web services. The technology is built on a RESTful architecture where every data structure, field, value, transformation and view has a unique URI. HTTP requests made to a particular URI will return data in the appropriate requested format. When a data service connects to a data source, it reads and publishes a metadata catalogue according to a URI convention. This convention enables the data model to change without requiring the service to be redeployed. A graphical management GUI is used to configure data services, browse data models, apply transformations and publish data views. This GUI can be deployed standalone or as an Eclipse plugin (Eclipse is one of the most popular integrated development environments).

##### What are we looking for

We are looking for customers who could use our Data Integration Platform to solve problems particularly in the area of Mobile Advertising and Service Delivery Platforms. We would also like to meet partners who could incorporate our technology into their solution and sell it onwards to their customers as part of an end-to-end solution

##### Keywords

- Database Management, Data Mining
- IT Applications for Health
- IT Applications for Transport and Logistics
- ICT for Independent Living and Inclusion
- Content Provider
- Mobile Entertainment
- Mobile Service Provider

##### Collaboration sought

- Joint Venture Agreement
- Commercial Agreement

##### Responsible

Denis Murphy

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## ANGEO

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31330 merville

France

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**Fax**

**E-Mail** info@angeo.fr

ANGEO is a package dedicated to help blind and partially SIGHTED persons to move autonomously.

ANGEO is composed of:

-A specific PND offering a 4 times more accurate and reliable navigation system in urban environment than standard GPS receivers

-A call centre usable in case of needs

Web services for travelling calculations and the sharing of experience

### Collaboration Profiles

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#### Location Based Services for blind and partially sighted persons

##### What we offer

Package of mobile PND and services to aid blind people to move autonomously.

Precise and reliable PND for pedestrians security applications

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##### What are we looking for

Distribution Partners

ASR and TTS providers

MEMS components

Sound accessories

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##### Keywords

- Electronics, Microelectronics
  - Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
  - IT Applications for Health
  - Mobile Security
  - Mobile Service Provider
- 

##### Collaboration sought

- Joint Venture Agreement
  - Licence Agreement
  - Commercial Agreement
- 

##### Responsible

President ANTOINE Edgard

## Antares

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Trajà 2  
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Catalonia

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Antares was established in 1994 in Barcelona (Spain), and has grown up along with the New Multimedia Technologies, becoming a company specialized in the development of communication solutions. We offer a wide range of self-developed applications and a multidisciplinary team of professionals, covering from content creation to design, development and production of communicational objects, as well as Location Based Services through [www.itineralia.es](http://www.itineralia.es), project developed in partnership.

### Collaboration Profiles

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#### Location Based Services ([www.itineralia.es](http://www.itineralia.es))

##### What we offer

ITINERALIA is a software application that allows content management (commercial, tourist, educational, etc.) and services, linking them to specific geographic locations (Points of Interest) or link on a route (routes) and distribute them via the Internet and mobile devices.

Thus, you can notice to users of its proximity to a given establishment, with its potential offer, or the location of apartments for sale or rent, or what and where are the companies in an industrial or a commercial area, with information on them.

It also can provide instructions to employees on fixed (or variable) routes how to proceed at each point, while they can report, providing the exact location of any incident on this route.

It is also possible to offer cultural or touristic guides (with points of interest or Itineraries) to foreign visitors, or to indicate the routes for public utility services (cleaning, transportation, parks and gardens) with detailed information about each point of the route.

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##### What are we looking for

We are looking for partners to help us broaden the time to market opportunities. This cooperation could be held on the basis of a joint venture, helping also financing the last steps of development of the tools and making them useful for specific areas of activity.

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##### Keywords

- Communications Protocols, Standards
  - Network Technologies (Wireless, Wi-Fi, Bluetooth)
  - E-Learning
  - GIS Geographical Information Systems
  - Mobile Service Provider
- 

##### Collaboration sought

- Technical Co-operation
  - Joint Venture Agreement
  - Commercial Agreement
- 

##### Responsible

Mr. Sergio López Borgoñoz

## ANTHIL

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France

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Anthil is a French company, offering collaborative solutions to professionals and individuals on web and mobiles.

Anthil received several awards from the French Ministry of Research, OSEO Innovation, and Proxima Mobile.

### Collaboration Profiles

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#### Real time collaboration on web and mobiles.

##### What we offer

Anthil offers a comprehensive platform (JetBee) service to create and manage a collaborative platform for professionals or individuals.

JetBee© offers a full set of office like applications, together with a real time collaboration layer, including versioning, rights management, secured collaborative workspaces...

Anthil also develops a full mobile access to the JetBee platform, allowing users to access their JetBee data from their mobile and operate all applications without connecting from their computer. They can share on the road, get notifications...

With the MobiPouce solutions, awarded by the Proxima Mobile 2009, geolocalization and social networking features will also be added.

JetBee is the most comprehensive, evolutive and convergent solution for collaboration.

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##### What are we looking for

We are looking for Telecom Operators who will include our solution and technology in their future virtual offices, available from the web and from any mobile.

We are also looking forward to discussing business opportunities with other software/hardware OEMs to integrate our solutions in their own offer, taking the most of our collaboration abilities.

We are also looking for any other interested partner to promote and resell our solutions and services in their own country.

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##### Keywords

- Database Management, Data Mining
  - IT Applications for Transport and Logistics
  - Content Provider
  - Mobile Service Provider
- 

##### Collaboration sought

- Technical Co-operation
  - Joint Venture Agreement
  - Licence Agreement
  - Commercial Agreement
- 

##### Responsible

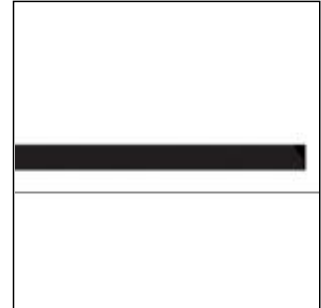
Pascal Martinez

## Apegroup

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Sweden

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**Fax**  
**E-Mail** info@apegroup.com



Apegroup is Scandinavia's leading mobile digital agency focusing on new mobile platforms. We provide long-term mobile strategies as well as design and development of services for companies and brands on a global market.

Our mission is to create mobile strategies and services that will, directly or indirectly, add revenue and strengthen our clients' brands.

apegroup has many years of experience in mobile marketing and the development of mobile strategies and services.

1. Global
2. Service, consultancy, products
3. We provide long-term mobile strategies as well as design and development of services and applications for companies and brands on a global market.

### Collaboration Profiles

## Mobile applications (multi-OS) and mobile strategy

### What we offer

Apegroup is Scandinavia's leading mobile digital agency focusing on new mobile platforms. We provide long-term mobile strategies as well as design and development of services for companies and brands on a global market.

We offer a wide range of products and services:

- Native mobile applications for all mobile OS
- Mobile widgets for all mobile OS
- Mobile web
- Advertising modules
- Mobile strategy and concepts
- Mobile applications education

### What are we looking for

We are looking for companies within Media Global business to consumer companies, Advertising agencies, Media agencies, telecom operators. (examples: newspapers, TV, sport channels, advertising agencies, Schibsted, Oriflame, McDonalds, Real estate companies)

We are also looking for partner that can re-sale our products and services in other markets.

We also want to meet content providers, and companies with connecting back-end systems.

### Keywords

- Signal Processing (speech, sound, image)
- IT Applications for Health
- Content Provider
- Mobile Entertainment
- Mobile Service Provider

### Collaboration sought

- Technical Co-operation
- Licence Agreement
- Commercial Agreement

### Responsible

CEO Anders Graffman



## Apollo SA

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Apollo is active in the areas of software, networks and also intergrated computer services giving emphasis to the research and development of technologies with main aim the conversion of those technologies to real business value.

In the Healthcare field Apollo has given emphasis to the research and developement of technologies in order to create versatile and functional information systems that upgrade healthcare services. What information systems aim at in the healthcare field is the creation of a contemporary and functional medical record, the surveillance of administrative and economic parameters for making right business decisions in the healthcare sector and the interoperability of those.

Main aim of Apollo's introductory technology solutions is the contribution to the effective functioning of companies and organizations, as to optimize their sevice flow and increase competition.

### Collaboration Profiles

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#### Mobile health, Mobile Health Record, m-health collaboration

##### What we offer

Apollo SA area of expertise is Medical Informatics, Medical records and healthcare interoperability.  
We searching for innovative technology regarding Mobile medical records and Doctor/Patient collaboration.

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##### What are we looking for

We are looking for partners - industry, distributor or project partner (HealthCare Sector) for m-health products and services.  
Technology that we are interesting will be used from healthcare professionals, individuals or related organizations.  
Will be used for exchange health or medical records and for innovative services for doctors and practitioners.

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##### Keywords

- Database Management, Data Mining
  - Communications Protocols, Standards
  - IT Applications for Health
  - Mobile Service Provider
- 

##### Collaboration sought

- Research and development
  - Manufacturing Agreement
  - Commercial Agreement
- 

##### Responsible

George Kakoulidis

## AppDorado GmbH

Germany



AppDorado is a start-up based in Berlin, Germany.

Our core focus is the development and distribution of content / smartphone applications based on German and international major brands.

We develop smartphone applications for iPhone, Android and other mobile platforms.

Additionally we develop & adapt concepts and content to the specific needs of mobile devices.

### Collaboration Profiles

#### Smartphone Application Development

##### What we offer

We are experts in the development of applications for smartphones, eg. iPhone, Android.

We create applications on request of clients, ranging from fun applications / games to business and media applications featuring audio and/or video streaming.

We are fast in developing new applications, as we can draw from a big pool of developers. The more complex the development, the more developers we involve, so that we can guarantee a quick, yet high-quality development.

We also offer consulting for companies trying to market their product in the smartphone area.

##### What are we looking for

We are looking for partners who:

- are looking for a mobile marketing strategy for their brand / product
- are interested in mobile distribution of their content
- are interested in outsourcing their mobile development activities

##### Keywords

- Content Provider
- Mobile Entertainment
- Mobile Service Provider

##### Collaboration sought

- Licence Agreement
- Commercial Agreement

##### Responsible

Wasilios Spanos

## Appear, the Context Company

**Kista Science Tower**  
**16451 Kista**

**Sweden**

**Telephone** +46 8 545 91 370  
**Fax** +46 8 545 91 389  
**E-Mail** [info@appearnetworks.com](mailto:info@appearnetworks.com)



Appear's goal is to deliver relevant information to the fingertips of mobile users. Mobile technology can be used to deliver a step-change in the way business is conducted, reducing operating costs, improving productivity and enhancing mobile user experience. Appear delivers software infrastructure designed to support mobile applications running in remote locations over a variety of wireless networks. The infrastructure understands the user's context, leading to a better user experience and at the same time making best use of the mobile device, network and applications.

Headquartered in Stockholm Sweden, Appear has partners located around the globe to meet your enterprise mobility needs.

### Collaboration Profiles

#### Context-Aware Mobile Services

##### What we offer

The AppearIQ Context-Aware Mobile Platform optimizes data delivery based on user context parameters such as location, user profile, device type, network QoS etc. Location detection is supported by Wi-Fi access point association or through GPS, Cell-ID, or Wi-Fi fingerprinting. Positioning can be achieved through built-in connectors with location systems such as Cisco's WLA2710 and MSE 3300, Motorola RFS7000, Trapeze LA-200, Ekahau EPE 4.4 and Aeroscout Engine 4.0.

##### What are we looking for

###### TECHNOLOGY PARTNERS

Appear is partnering with leading technology providers Microsoft, Cisco, Motorola and Intel. If you are a technology vendor focusing on Windows mobile devices, Windows mobile applications, or wireless infrastructure, and wish to partner with us, please contact us at [partner@appearnetworks.com](mailto:partner@appearnetworks.com)

###### CHANNEL PARTNERS & RESELLERS

Appear is partnering with leading technology resellers and integrators such as SITA, Thales, Logica and Capgemini. If you are VAR or a system integrator focusing on blue collar enterprise mobile solutions and wish to partner with us, please contact us at [customers@appearnetworks.com](mailto:customers@appearnetworks.com)

##### Keywords

- Communications Protocols, Standards
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- IT Applications for Health
- IT Applications for Transport and Logistics
- GIS Geographical Information Systems
- Content Provider
- Mobile Security

##### Collaboration sought

- Research and development
- Technical Co-operation
- Licence Agreement
- Commercial Agreement
- FP7-ICT Project

##### Responsible

Xavier Aubry

## Applied Research & Development Center – Musala

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### Bulgaria

The team of “Applied Research & Development Center – Musala” is dedicated and dealing exclusively with applied research and scientific projects together with academic institutions and innovation centers of commercial organizations. The core team is of about 20 people who are working on R&D projects in cooperation with Sofia University St. Kliment Ohridski, Technical University - Sofia and Bulgarian Academy of Sciences.

The Center belongs to Musala Soft, a leading software engineering services company, but acts independently. It has its own particular activities, differing from the main commercial company's orientation. R&D team goals and value propositions are centered on scientific cooperation, development of state-of-the-art technologies and contribution to the IT society in terms of analyzing and predicting future technological needs.

### Collaboration Profiles

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## Intelligent platform for modernization and development of information systems

### What we offer

The “Applied Research & Development Center – Musala” has a unique intelligent platform for modernization and development of information systems. Applying methods of static analysis and artificial intelligence, the platform identifies anti-patterns and “code smells” in the examined software system. Using innovative approaches to combine software metrics, the platform evaluates how maintainable this system is and draws attention to the most important components. Moreover, to aid the development and quality assurance process, the platform automatically generates test sets.

The platform has a huge potential for further development and we are searching for partners interested in investing and contributing, jointly with us, in its further improvement.

### What are we looking for

Companies/associations/organizations with similar interests, active in the R&D area and with willingness to participate in proposals' submission for EU funding.

### Keywords

- Database Management, Data Mining
- IT Applications for Health
- IT Applications for Transport and Logistics

### Collaboration sought

- Research and development
- FP7-ICT Project

### Responsible

Stanislav Ovcharov

## Applus+

**UAB Campus s/n**  
**08193 Bellaterra**

**Catalonia**

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**E-Mail** gmalagarriga@appluscorp.com



Applus+ is an inspection, testing and certification company working in 34 countries with headquarters in Spain. Main activities in IT&Telco and Electronics:

- IT security: product as CC ITSEF, systems as ISO 27001 Certification Body
- Smart cards: Recognised by EMVCo and VISA for Functional and Security
- NFC
- EMC notified body
- DigitalTV (from broadcasting to added-value apps)
- micro-electronic security
- embedded and critical software evaluation (functional and security)

### Collaboration Profiles

#### Payment systems

##### What we offer

Recognised laboratory by VISA and EMVCo for more than 10 years for Type Approval testing: functional and security. We also offer Quality Assistance sessions to help in product development and improvement. Smart cards (contact and contactless), NFC. Applus+ is also Common Criteria security evaluation facility in the Spanish scheme

##### What are we looking for

Offer our capabilities for testing and certification as well as the participation in development projects and pilots (specially in new areas as NFC technology)

##### Keywords

- Electronics, Microelectronics
- Network Security
- Data Protection, Storage Technology, Cryptography, Data Security
- Communications Protocols, Standards
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Electronic Commerce, Electronic Payment, Electronic Signature
- Signal Processing (speech, sound, image)
- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
- IT Applications for Health
- IT Applications for Transport and Logistics
- ICT for Independent Living and Inclusion
- Mobile Security

##### Collaboration sought

- Research and development
- Technical Co-operation
- FP7-ICT Project

##### Responsible

Mr. Guillem Malagarriga

## Applus+ LGAI

Catalonia



Headquarters located in Barcelona, worldwide coverage in several locations.

Certification and testing company, third party services.

IT sector, telecom, banking,...

### Collaboration Profiles

#### Functional and Security testing and certification

##### What we offer

Securing applications, embedded software and communications, also testing for certification.

Know how based on Common Criteria methodology but adapted to Telecom sector needs

Providing more confidence about telecom devices security to the industry

A+ LGAI is a proactive and flexible lab providing state of the art techniques to securing environments.

##### What are we looking for

Looking for manufacturers/ developers willing to check their devices/products security and/or functionality regarding interoperability or other issues.

##### Keywords

- Network Security
- Data Protection, Storage Technology, Cryptography, Data Security
- Communications Protocols, Standards
- Electronic Commerce, Electronic Payment, Electronic Signature
- Mobile Security

##### Collaboration sought

- Research and development
- Technical Co-operation
- FP7-ICT Project

##### Responsible

Xavier Vilarrubla

## Appsters

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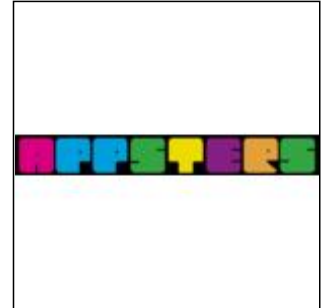
**Stockholm**

**Sweden**

**Telephone**

**Fax**

**E-Mail**



We believe in ideas that make life easier and funnier. With creative minds we find solutions for how you best use the mobile to build relations with customers. It's not just another platform for classical push marketing/advertising.

Apart from great ideas, we realize them ourselves, always executed to perfection (I\cause that's how we would have wanted it).

User Interface-design, iPhone and Android-development as well as server-side programming - We do it all.

But of course, an applications is no good unless it generates business and to begin with – users. We will make sure that our applications not only get satisfied users but also happy bloggers, thrilled friends and enthusiastic journalists to write about them. We'll ease that process.

### Collaboration Profiles

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#### Ideas, marketing and development of iPhone and Android apps

##### What we offer

We believe in ideas that make life easier and funnier. With creative minds we find solutions for how you best use the mobile to build relations with customers. It's not just another platform for classical push marketing/advertising.

Apart from great ideas, we realize them ourselves, always executed to perfection (I\cause that's how we would have wanted it).

User Interface-design, iPhone and Android-development as well as server-side programming - We do it all.

But of course, an applications is no good unless it generates business and to begin with – users. We will make sure that our applications not only get satisfied users but also happy bloggers, thrilled friends and enthusiastic journalists to write about them. We'll ease that process.

##### What are we looking for

We are primarily looking for:

- Advertising agencies that wants help their customers work out a strategy of how to work in the mobile arena
- Sales partners around the world to help us sell our own products
- Developers to outsource some of the production
- Technology partners that can make us take the next step in what we offer our customers. Someone to blow our minds away.

##### Keywords

- Content Provider
- Mobile Entertainment
- Computer Games
- 3D Media

##### Collaboration sought

- Research and development
- Technical Co-operation
- Joint Venture Agreement
- Commercial Agreement

##### Responsible

Anders Färdigh

## AppVisor AG i.G.

Germany



We're a commercial service company developing a platform independent website promoting a natural way of application discovery.

Our main sales volume will be generated by developer centric services, syndication, aggregation, affiliate marketing activities and monitoring services.

### Collaboration Profiles

#### The next level of mobile application discovery and user value

##### What we offer

We're building a technical platform for application discovery.

Far beyond the idea of a magazine we're developing a usecase driven model of feature descriptions that helps even poorly affine users to cope with the vast depth of modern application stores and mobile opportunities.

Our platform will be open for syndication scenarios and rests upon very strong user involvement and crowdsourced content.

##### What are we looking for

We're looking for industry partners offering application catalogs, alternative (as well as native;) ) stores, blogs and market research tools.

It would be particularly helpful to be able to address native application catalogues directly.

We'll use those application listings as breeding ground for value added services.

We're just working on a functional alpha and also are looking for seeding and startup capital.

##### Keywords

- Content Provider
- Mobile Entertainment
- Mobile Service Provider

##### Collaboration sought

- Technical Co-operation
- Licence Agreement

##### Responsible

Stefan Adolf



## April System Design AB

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17154 Solna

Sweden

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**Fax** +46 8 509 06 130  
**E-Mail** magnus@april.se



April System Design is a Swedish communication and security software company with more than 1.700.000 licenses sold. We are a Red Herring Global 100 winner.

DynaPass® is a patented dynamic two-factor password solution (US patent no 6,993,658). This off the shelf product use SMS/TEXT on mobile phones to deliver passwords according to centrally defined policies. With the new product DynaPass OTP Services the DynaPass functionality can be offered as an internal or external service and integrated with almost any application.

For more information please visit [www.dynapass.com](http://www.dynapass.com).

### Collaboration Profiles

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#### DynaPass OTP Services

##### What we offer

DynaPass is a patent protected family of solutions for 2-factor authentication using SMS.

Going from static to dynamic passwords is a quick way to drastically increase security in any private network or online service. Such solutions often include a token device, are typically expensive to install and manage and require users to carry on yet another thing. DynaPass is a robust solution using SMS/TEXT on standard cell phones, quick to install since no software is needed on the phone and exceptionally easy to manage and use. It's a highly affordable way to get the advantages of dynamic or one-time passwords.

##### What are we looking for

We are looking for mobile operators who consider offering an SMS based easy to install and use authentication solution in their services or/and for their client companies.

We are also looking for resellers and software vendors and on-line services who are interested in using our OTP services.

##### Keywords

- Network Security
- Data Protection, Storage Technology, Cryptography, Data Security

##### Collaboration sought

- Technical Co-operation
- Commercial Agreement

##### Responsible

Magnus Melander

## APTX

Springfield Road 729  
BT12 7FP Belfast

United Kingdom

**Telephone** 02890677250  
**Fax** 02890677251  
**E-Mail** licensing@aptx.com



APTX specializes in audio coding technology. The apt-X suite of audio compression algorithms provide; outstanding audio quality, an extremely low latency and a strong resilience to errors. apt-X audio codecs are proven to deliver for Wireless, Broadcast and Professional Live Performance applications and are available to license as Intellectual Property (IP).

When incorporated into Bluetooth A2DP Stereo products, our apt-X for Bluetooth audio coding delivers full 'wired' audio quality, with an impressive dynamic range at much reduced bit rates. With apt-X Bluetooth source material is transparently delivered over the Bluetooth link, whether it is stored uncompressed or in an alternative compression (MP3, AAC, FLAC) format.

Key features of apt-X for Bluetooth include:

- Audio Bandwidth matching CD performance
- Flat Frequency Response. Full audio bandwidth faithfully reproduced
- Low audio coding delay. Minimizes latency and 'lip-sync' issues
- Non destructive transcoding, means there is no Duelling effects with other algorithms
- Uses Time Domain ADPCM principle rather than Psychoacoustic masking
- Small code / data memory size
- Optional Audio Codec within Bluetooth A2DP
- Backward Compatibility: When apt-X not available target device will pair down to SBC

Recent licensees of the technology include Creative Labs, Sennheiser, Jaybird, Microsoft, Altec Lansing and Chord Electronics.

### Collaboration Profiles

#### apt-X for Bluetooth audio coding delivers full 'wired' audio quality, with an impressive dynamic

##### What we offer

APTX specializes in audio coding technology. The apt-X suite of audio compression algorithms provide; outstanding audio quality, an extremely low latency and a strong resilience to errors. apt-X audio codecs are proven to deliver for Wireless, Broadcast and Professional Live Performance applications and are available to license as Intellectual Property (IP).

When incorporated into Bluetooth A2DP Stereo products, our apt-X for Bluetooth audio coding delivers full 'wired' audio quality, with an impressive dynamic range at much reduced bit rates. With apt-X Bluetooth source material is transparently delivered over the Bluetooth link, whether it is stored uncompressed or in an alternative compression (MP3, AAC, FLAC) format

##### What are we looking for

Recent licensees of apt-X audio coding technology include Creative Labs, Sennheiser, Jaybird, Microsoft, Altec Lansing and Chord Electronics. We are looking to expand our portfolio of licensees and help to improve the audio quality of Bluetooth Stereo.

##### Keywords

- Electronics, Microelectronics
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Signal Processing (speech, sound, image)

##### Collaboration sought

- Research and development
- Technical Co-operation
- Joint Venture Agreement
- Licence Agreement
- Commercial Agreement

**ACCÍÓ**

Competitiveness for Catalonia



**Generalitat de Catalunya**  
Government of Catalonia

**BROKERAGE EVENT 2010**

Barcelona, 15 - 18 February. Fira de Barcelona

**Responsible**

Jon McClintock

## Aquafadas SAS

Cap Omega, Rond-point Benjamin Franklin 0  
34960 Montpellier

France

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**Fax** + 33 4 67 13 00 10  
**E-Mail** cz@aquafadas.com



The Ave!Comics application organizes customers' digital content (such as comic books, graphic novels, magazines etc.) into an attractive virtual library.

Ave!Comics incorporates a fully comprehensive solution including:

- an "i-Tunes style" store which compliments editors' designs and comic book characters: it can be adapted to OEM and partner business models to ensure the distribution of comic books in the most appropriate marketplace.
- players that ensure a high quality customer reading experience on iPhone, BlackBerry, Android etc.
- an application for reading and organizing digital content (such as comic books, graphic novels, magazines etc.) on Mac, Windows and Linux.

### Collaboration Profiles

## We develop breakthrough animation software dedicated to the adaptation of comics for digital devices

### What we offer

Our area of expertise is a digital content platform for mobile phones and for the web. We bring paid for content to customers that spend more time on their mobiles or on the web than in front of their TV.

At the heart of the technology there is the AVE file format which supports reading on a wide range of devices (from the web, to mobile platforms, upcoming tablets, etc...). The rich reading experience is enhanced by:

- Kinematics
- Languages
- Sound
- Animation

Ave!Comics technology is universal and compatible with iPhone, BlackBerry, Android and J2ME phones. It provides an immersive and dynamic reading experience even on small screens. It even preserves the original layout of the publication. Our unique technology allows rebranded online stores and mini sites to be created, with back office functionality to control all aspects of the store including multiple currency purchasing.

### What are we looking for

We're looking for partners such as operators and/or content aggregators seeking innovative entertainment solutions.

### Keywords

- E-Learning
- Digital libraries and content
- Content Provider
- Mobile Entertainment
- Mobile Service Provider

### Collaboration sought

- Commercial Agreement

### Responsible

Ms Claudia Zimmer

## Arachni Ltd

**Vasileos Georgiou 3**  
**15122 Athens**

**Greece**

**Telephone** +302108069940  
**Fax** +302108069940  
**E-Mail** elena.tavlaki@arc-i-tech.eu



Arachni Ltd, [www.arc-i-tech.eu] is an expert provider of ICT consulting services. The new established company possesses a thorough knowledge of the ICT industry, both on the strategic and the technical levels, always keeping abreast of the latest technological developments in ICT field, through the recruitment of talented and devoted employees. Arachni Ltd has a skilled team of experts that can successfully provide consulting services internationally to various levels of corporate management, in the highest level of professionalism and objectivity. Our primary goal is to exceed the expectations of our clientele by service quality of the highest value, through consistent collaboration, responsiveness to variant needs and cost effectiveness.

Research projects running currently

1. "Road mapping technology for enhancing security to protect medical & genetic data". This is an FP7 project (FP7-ICT-2007-2) under the acronym "RADICAL". The project is a Coordination Action with the Grant Agreement No. 223965 and funded for the period 2008-2010.
2. "Promoting international debate on ethical implications of data collection, use and retention for biometric and medical applications". This is an FP7 project (FP7-SiS-2008-1) under the acronym "ETHICAL". The project is a Coordination Action with the Grant Agreement No. 230550 and funded for the period 2009-2011.
3. "Supporting REseArch on Climate-friendly Transport". This is an FP7 project (FP7-Transport-2008-1) under the acronym "REACT". The project is a Support Action with the Grant Agreement No. 233984 and funded for the period 2009-2011.

## Collaboration Profiles

### R&D support for FP7 funded projects

#### What we offer

We are an active initiator of EC-funded research projects. We build the Consortium, we write the proposal and we conduct the negotiations and we work as partners to the successful project. Our main specialisation areas are: Management Consulting (strategic, application oriented); Project management; International Cooperation and networking; RTD project evaluation and review; new business models design; Privacy and security; Ethical issues in R&D; E-business and e-government, including the evaluation and assessment of projects for development innovative ICT services in public and private sector.

#### What are we looking for

We are seeking partners from ICT industry, wishing to turn a research idea to a successful research project funded from FP7. Also, we are looking for partners, who wish to be involved in our research proposals, in ICT FP7 calls.

#### Keywords

- Data Protection, Storage Technology, Cryptography, Data Security
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- E-Learning
- Digital libraries and content
- IT Applications for Health
- IT Applications for Transport and Logistics
- ICT for Independent Living and Inclusion
- Mobile Entertainment
- Computer Games
- 3D Media

#### Collaboration sought

- FP7-ICT Project

#### Responsible

General Manager Elena Tavlaki

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## Argon Design Ltd

**St John's Innovation Centre, Cowley Road Unit 2  
CB4 0WS Cambridge**

**United Kingdom**

**Telephone**            **01223522355**  
**Fax**                    **01223422356**  
**E-Mail**                **Roger.Barker@argondesign.com**



Our focus is on high end multimedia and imaging for mobile devices. We have experience in all aspects of mobile multimedia design, all the way from semiconductor specification and design to full turnkey products.

We provide all aspects of advanced product design and development for a wide range of clients from entrepreneurial startups to established multinational organisations. Our technical team is made up of talented engineers, with experience across a wide range of hardware and software architectures and a history of successful innovative design, product development and introduction. Our aim is to reduce time to market, risk and development costs for our customers, whilst delivering market leading solutions.

Argon Design is based in Cambridge, UK.

### Collaboration Profiles

#### Design Services

##### What we offer

We have a design team that specialises in high end multimedia, covering all aspects from still or video image capture through to display; including development and optimisation of image processing, codecs, image display. We are able to specify, design and implement individual IP or a complete solution in hardware or software. We are also able to adapt software IP to provide optimised hardware blocks to enable suitable IP in mobile applications.

Argon Design specialise in high end multimedia, parallel and many-core processing, semiconductor design.

##### What are we looking for

We are looking to work with companies who:

- are looking to extend their products to new market areas
- have good IP but need assistance in productising it for use
- who have ideas but need help implementing them
- want to make a difference

##### Keywords

- Electronics, Microelectronics
- Mobile Entertainment

##### Collaboration sought

- Research and development
- Technical Co-operation
- Commercial Agreement

##### Responsible

Roger Barker

## Arkivator AB

Göteborgsvägen 5  
52122 Falköping

Sweden

**Telephone** +46515723600  
**Fax** +46515723699  
**E-Mail** arkivator@arkivator.se

Arkivator Telecom develops, manufactures and assembles products for wireless communication. Our customers are network providers throughout the world.

Products – diplex filters, couplers and antennas — is developed in-house. As a result we ensure high quality and cost-efficiency, and we are flexible enough to provide our customers with the customised products they demand.

We are characterised by innovation, delivery flexibility and environmental awareness.

Arkivator Telecom's mission is to make this possible for our customers around the world who in turn can realise their customers' potential. For us, constant improvement is a way of acting and a mindset we must have every day, in everything we do.

We have offices in Falköping, Gothenburg, Växjö and Shanghai

### Collaboration Profiles

## Arkivator Telecom develops, manufactures and assembles products for wireless communication.

### What we offer

Arkivator Telecom develops, manufactures and assembles products for wireless communication. Our customers are network providers throughout the world.

Products – diplex filters, couplers and antennas — is developed in-house. As a result we ensure high quality and cost-efficiency, and we are flexible enough to provide our customers with the customised products they demand.

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We have offices in Falköping, Gothenburg, Växjö and Shanghai

4. What are the main advantages of your technology over other technologies? (Faster, cheaper, easier to install and/or maintain, etc.)

-Please note that if the description is not clear we won't be able to validate your profile.

### What are we looking for

Wireless network providers

### Keywords

- Network Technologies (Wireless, Wi-Fi, Bluetooth)

### Collaboration sought

- Research and development
- Technical Co-operation
- Joint Venture Agreement
- Manufacturing Agreement
- Commercial Agreement

**ACC10**

Competitiveness for Catalonia



**Generalitat de Catalunya**  
Government of Catalonia

**BROKERAGE EVENT 2010**

Barcelona, 15 - 18 February. Fira de Barcelona

**Responsible**

Kristina Edsberg



## Arteman Komunikazioa

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**Basabe poligonoa E-O-5**  
**B20813051 Aretxabaleta**

**Spain**

**Telephone**            **943081020**  
**Fax**                    **943250509**  
**E-Mail**                **arteman@arteman.org**



We are traditional marketing agency, who started working on mobile marketing 2 years ago (SMS bulk, SMS Premium, Bluetooth and QR Code for street marketing campaign...). We are looking for global solutions on mobile for our costumers. Global platforms to developpe contains and manage them.

### Collaboration Profiles

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#### Marketing and advertising expert

##### What we offer

We offer a good possibility to companies in MWC to help in jump our costumers on mobile marketing.

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##### What are we looking for

Business services for mobile phones:

What are we looking for:

iPhone application developers  
Mobile Multimedia contents  
SMS Solutions  
DVD H/TV Mobile  
Commercial agreement  
Joint Venture Agreement

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##### Keywords

- Digital libraries and content
  - Content Provider
  - Mobile Entertainment
  - Mobile Security
  - Mobile Service Provider
- 

##### Collaboration sought

- Research and development
  - Technical Co-operation
  - Joint Venture Agreement
  - Manufacturing Agreement
  - Commercial Agreement
- 

##### Responsible

Jon Villamil

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**arx iT****St-Jean 73**  
**1201 Geneva****Switzerland****Telephone** +41.22.344.45.10  
**Fax**  
**E-Mail** web@arxit.com

The company arx iT ([www.arxit.com](http://www.arxit.com)) is a Swiss and French market leader in the Geographical Information Systems (GIS) and mobile development domains. Arx iT's core business consists in technologies consulting and GIS integration solutions combined with quality assurance practices. The company has set up a quality insurance system that led to the ISO 9001 certification obtaining.

Since 2009, arx iT benefits from a new pole called "Mobile". In addition to propose the current GIS functionalities directly on a mobile phone, this pole works on a new innovative concept called trusted virtual tags. The novelty here is that these tags are trusted: A trust engine determines how reliable a piece of information is for a given user in a given context. Mobile developments are done for the iPhone, Android and Windows Mobile.

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**Collaboration Profiles****FoxyTour, a city guide using trusted and dynamic virtual tags****What we offer**

Arx iT is focused in customized applications which tend to make easier the edition, the treatment, the use and the diffusion of GIS data.

FoxyTour (<http://www.foxytour.net>) is an application that allows to manage virtual tags, a kind of digital Post-It that can be viewed and edited from a mobile device able to determine its location. These tags can be displayed on a map, but also as augmented reality features, appearing in superposition of the user's current view.

Arx iT introduces the worldwide first solution that includes an electronic trust engine able to manage and inform the user about the relevance of a piece of information in a particular context. Concretely, these trust engines analyze the users comments from the tags and create virtual communities of people sharing the same tastes and interests.

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**What are we looking for**

We are looking for partners all around the World to distribute FoxyTour (<http://foxytour.net>) in different cities.

The partner can be either a salesman, in which case we would do all the technical stuff, or an IT company, in which case the partner will run the system under license. Customizations of our generic platform, like a city wanting the next departures at bus stops or any local information, can be developed either by the partner or by us.

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**Keywords**

- IT Applications for Transport and Logistics
- GIS Geographical Information Systems
- Mobile Entertainment

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**Collaboration sought**

- Technical Co-operation
- Licence Agreement
- Commercial Agreement

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**Responsible**

Dr Michel Deriaz

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**ASOCS Ltd.**

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**Hamelacha 21  
48091 Rosh Haayin****Israel****Telephone** +972-3-901-2090  
**Fax** +972-3-903-2112  
**E-Mail** [issac@asocstech.com](mailto:issac@asocstech.com)

ASOCS is Fabless company, Founded in 2003 and located in Israel.

ASOCS develops and markets MultiComm Base-Band processors, MP100, and system solutions designed to enable seamless connectivity over diverse air interface networks. ASOCS' ModemX™ is a unique solution based on patented algorithm technology and a flexible software-based modem. It ensures low power consumption and effectively runs multi-communication standards concurrently.

ASOCS has partnered with leading chip makers, as well as hardware, software and module developers to provide mobile consumer electronics vendors with a complete MultiComm solution.

ASOCS offers a comprehensive Communication Design System (CDS) that minimizes design efforts and mitigates integration risks leading to fast time to market, drivers and trends.

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**Collaboration Profiles**

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**MP100 MultiComm Base-Band Processor delivers the functionality of wireless communication including m****What we offer**

ASOCS future proof, MP100 MultiComm Processor, supports all major wireless/cellular air-interface standards, enabling fast leap into future applications. It enables seamless and undisrupted connectivity by using its ModemX unique capability of on-the-fly re-configuration and dynamic resource allocation.

The MP100 incorporates multiple wireless modems into a single communication platform. It also employs centralized control over multiple front ends and antennas. Thus, it enables modems to run concurrently and in an orchestrated manner.

Low power and small size - ideal for handheld devices.

ASOCS offers a comprehensive Communication Design System (CDS) that minimizes design efforts and mitigates integration risks leading to fast time to market, drivers and trends.

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**What are we looking for**

Marketing and sale of ASOCS' MultiComm Base-Band Processor, MP100.

Find applications for our MultiComm Base-Band Processor and complimentary technologies such as RF, Handset design and Handheld device.

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**Keywords**

- Electronics, Microelectronics
- Communications Protocols, Standards
- Network Technologies (Wireless, Wi-Fi, Bluetooth)

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**Collaboration sought**

- Research and development
- Technical Co-operation
- Joint Venture Agreement
- Licence Agreement
- Commercial Agreement

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**Responsible**

Issac Cohen

## Aspiro Mobile Solutions AS

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Aspiro Mobile Solutions offers a wide portfolio of services enabling our clients to be seen, communicate and capitalize via the mobile channel. We provide you with offerings that extend from basic services like billing and gateway to more complex mobile solutions which enables your customers to use their mobile phone to browse your mobile portal, subscribe to magazines, book their summer holiday, pay for their bus tickets, download their discount coupon or take part in advanced quizzes/competitions via ie. interactive TV or print media.

We shall be the preferred partner to identify the client's mobile needs, and scope the most appropriate solution. With more than ten years of experience, we provide products and consultancy in mobile strategy and expertise. We have presence in Norway, Sweden, Denmark, Finland, Lithuania, Latvia and Estonia.

### Collaboration Profiles

#### Mobile Solutions

##### What we offer

Take advantage of that sudden urge to buy by simplifying the payment process. Aspiro Mobile Solutions enable your customers to pay on their mobile phone. We offer fast and reliable billing gateways based on SMS, MMS and WAP.

Take your CRM activities into the mobile and digital world. We enable you to increase your sales and customer satisfaction through more segmented and interactive campaigns by utilizing the mobile channel.

Interactive solutions is all about delivering concepts which spur increased interactivity and deeper relationships between tv channels and their viewers. Aspiro Mobile Solutions can offer proven interactive concepts.

Utilization of the mobile channel is one of the most important levers to pull, but success depends on the flexibility and quality of the tool you decide to implement to enable mobile services. Let us help you.

The leading mobile ad network in Scandinavia. Aspiro Mobile Solutions offers banner advertising on mobile internet sites through our mobile ad network made up by more than 80 leading sites in Scandinavia.

Mobile coupons open a brand new world for customer interaction. Your customers always has their mobile phones with them and mobile coupons is the easiest way to reach them with targeted and relevant offers or discounts.

A brand new channel for information, communication and brand building is growing day by day, and Aspiro Mobile Solutions can help you take advantage of these opportunities through a state of the art mobile portal.

We offer your business end-to-end SMS Directory Service Solution, commonly known as TLF Text messaging service. Our solution provides connection to several number databases of your choice in Norway, Sweden and Finland.

##### What are we looking for

Media, content providers, Billing companys, Government, WEB, Internet.  
Entertainment, Gambling, Paysites on Internet. Distribution

##### Keywords

- Content Provider
- Mobile Entertainment
- Mobile Service Provider

##### Collaboration sought

- Research and development
- Technical Co-operation
- Joint Venture Agreement
- Licence Agreement

**ACCÍÓ**

Competitiveness for Catalonia



**Generalitat de Catalunya**  
Government of Catalonia

**BROKERAGE EVENT 2010**

Barcelona, 15 - 18 February. Fira de Barcelona

- Commercial Agreement

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**Responsible**

Marius Røe

## Aspiro Music

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Aspiro Music, a subsidiary to the Aspiro group, started as a separate company in 2008 to focus on the launch of the new Wimp solution, a white- or colabeled music streaming and download service with a business-to-business approach, supporting music download and streaming for all devices including PC/Mac/Linux and mobile phones. Its partners include Platekompaniet, the largest music retailer in Norway, and Telenor, the largest mobile network operator.

Aspiro is the market leader in mobile entertainment in the Northern European region. Using Aspiro's services, users can watch TV, listen to music and play games on their mobile phones. Aspiro's subsidiary Rubberduck has a world leading mobile-TV solution. Aspiro is also one of the leading players in mobile marketing and mobile solutions in the Nordic countries. Services are delivered to companies such as Telenor, TeliaSonera, Tele2, 3, NRK, BBC and Fox Movies. Aspiro was incorporated in 1998 and is a small-cap company listed on the Nasdaq OMX Stock Exchange in Stockholm. In 2008, Aspiro's sales were SEK 426 m and the company has some 140 employees. The head office is in Sweden with local presence in Norway, Sweden, Finland, Denmark, Estonia, Latvia, Lithuania and the US.

### Collaboration Profiles

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#### Digital music solutions

##### What we offer

Using the co- or white-labeled Wimp, partners can offer their customers unlimited music streaming to an average cost that is a fraction of the perceived value. Key features include access to online and offline mode on mobile and desktop, sharing of playlists, searching and recommendations. We offer flexible packaging and price models, turn-key solutions and our expertise to allow you to capitalize on the growing digital music market.

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##### What are we looking for

We enable mobile operators, broadband providers, internet service providers, music retailers and media companies to offer a complete music experience to customers.

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##### Keywords

- Content Provider
  - Mobile Entertainment
  - Mobile Service Provider
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##### Collaboration sought

- Commercial Agreement
- 

##### Responsible

Per Einar Dybvik

## Astellia

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Astellia monitoring solutions (HW/SW) cover 2G/3G/4G technologies from radio access to core network. With strong experience in the telecom sector, Astellia helps 130+ mobile operators and equipment manufacturers to maximize the performance of their networks (QoS/QoE). They provide rich independent KPI.

Astellia offers also services such as network audits, technical assistance, training, etc. HQ in France (Brittany), Astellia has also offices in Paris, NY, Singapore, Beirut, Johannesburg, Rio and Mumbai.

### Collaboration Profiles

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#### Monitoring and Performance Management System

##### What we offer

We offer HW/SW solutions for analysis of Performance in Mobile environment (2G/3G/4G,...).

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##### What are we looking for

We are looking for complementary solutions within mobile technologies which could either use our solutions (horizontal or vertical integrations) ; or could be used within our solution (chipset, DPI, datamining, viewers ...) as we are always chasing enhancements for our products.

---

##### Keywords

- Database Management, Data Mining
  - Communications Protocols, Standards
  - Network Technologies (Wireless, Wi-Fi, Bluetooth)
  - Content Provider
  - Mobile Entertainment
  - Mobile Security
  - Mobile Service Provider
- 

##### Collaboration sought

- Technical Co-operation
  - Commercial Agreement
- 

##### Responsible

Bertrand Mizzi

## ASTIVIA Tecnologías Avanzadas

### Spain



ISOTools is a global project dedicated to offering integral solutions in information consulting, education, and outsourcing that generates value and benefits for our clients in the pursuit of business management improvement.

ISOTools offers solutions in management system and model areas for organizations - providing simple, dynamic, and innovative tools dedicated to improving user/business efficiency and satisfaction.

Through an extensive network of associates, ISOTools supplies solutions to variety of different types of organizations throughout the world.

Public organizations, government establishments, universities, education centers, producers, service orientated businesses, and big and small companies trust in our solutions in Spain, Portugal, Morocco, and Latin America (Chile, Argentina, Mexico, Colombia, Ecuador, etc.).

### Collaboration Profiles

## Technological Platform for excellence management leader in innovation

### What we offer

ISOTools is a global project dedicated to offering integral solutions for people, process, and strategy management, offering value and answers to our clients while in the pursuit of excellence and continual improvement.

The technological platform ISOTools provides support for design, deployment, implementation, revision, and improvement processes in the employment of management models and systems in organizations - creating simple, dynamic, and innovative tools orientated towards the improvement of efficiency and higher satisfaction levels in general.

ISOTools is a motor that impels continual improvement in organizations.

Technological Solutions for Excellence Management:

ISOTools Integrated Management Systems

- Quality – ISO 9.001
- Environment – ISO 14.001
- Workplace Risks – OHSAS 18.001
- ISOTools Nutritional Security
- ISO 22.000
- ISOTools ISO 27001 - ISMS
- Information Security – ISO 27.001
- ISOTools Service Lists
- ISOTools Competence Management-
- ISOTools Balanced Scorecard
- Strategic Planning
- Scorecard
- ISOTools University Quality
- Internal Quality Guarantee Systems
- ISOTools Education Centers
- Management Systems
- Adapted Solutions

Advantages and Benefits:

ISOTools serves as an efficient aid for Management Systems and not as a workload, this in turn raises the caliber of the organization. With ISOTools users take advantage of a series of benefits:

- Efficiency: Improve efficiency, allowing users to control document and organization management.
- Dynamism: Dynamic management systems that focus on obtaining results and continual improvement.
- Organization: An agenda allows the user to plan and be alerted according to the planning.
- Accessibility: Availability of the information at any moment via a variety of different technologies.
- Paper elimination: Eliminate paper use for documentation and registers.



- Collaboration: Take advantage of internal communication and staff participation. It is a tool for the entire organization.
- Savings: Reduce implementation / maintenance time and costs as well as optimize efficiency overall.
- Speed: High speed information and system task consultations.
- Information Centralization: Expedite and manage shared experience / knowledge within the organization.

Characteristics:

ISOTools was designed using the following basic premises:

- Adaptability: ISOTools uses several information adaptation processes in order to regulate the amount of information displayed at any given moment in function with the needs of the user.
- Intelligent interface: ISOTools has different modes and interface types depending on the needs and types of user.
- Versatility: ISOTools is designed to be intuitive and user friendly.
- Multi-mode communication: ISOTools can share and analyze information through a variety of different technologies and means of communication.
- Basic technical requirements: ISOTools delivers modern technological advantages through a SaaS mode in which clients do not have to install or perform maintenance on their computers.
- Flexibility: ISOTools is 100% versatile as it adapts to the user's needs, methodologies, information exchange, etc.
- Integration: ISOTools is integrable with other applications used by organizations and can be used anywhere thanks to portable devices (PDA's, BlackBerry telephones, etc.).
- Multi-language: ISOTools is available in spanish, catalan, english, and portuguese.

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### What are we looking for

ISOTools is part of an extensive network of partners that develop business processes.

ISOTools Implementers sought must be companies that specialize in the consultation of Quality, Environmental, Organizational, Occupational Health and Safety management.

Implementers are avid to develop their business and offer value to their customers.

The ISOTools-Consultancy partnership system promotes common growth by exploiting synergies.

Modern technologies add new value to the marketing of consultant services dedicated to the installation and maintenance of management systems.

For ISOTools, consultants are a key element in the implementation process. It is not just a solution for the customer, but also for the consultant. ISOTools has a network of Approved Consultants: management consultancy firms distributed across many locations. Being highly competent in installing software for their customers and other customers provided by our organization, management consultant firms carry out their work using ISOTools.

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### Keywords

- Database Management, Data Mining
- Electronic Commerce, Electronic Payment, Electronic Signature
- E-Learning

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### Collaboration sought

- Technical Co-operation
- Licence Agreement
- Commercial Agreement

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### Responsible

Miguel Martin

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## Atenea Innova, S.L.

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Atenea Innova is a software developer company whose primary competitive advantage is the industrialization of software applications for mobile devices (Java, iPhone and Android).

We are currently studying software development to carry out the factory to other platforms (Maemo, etc..).

Currently, our main focus of activity is the development of vertical applications for mobile devices.

We seek partnerships for joint development projects using our technology.

### Collaboration Profiles

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## Software Factory for mobile applications based on geolocation and vertical information.

### What we offer

This solution is a software factory, developed in collaboration with Vodafone, for the development, implementation and maintenance of a software product line oriented mobile applications whose main functional requirements are:

1) geolocation points of interest, 2) interaction with points of interest and 3) access and consumption of web services and web knowledge extraction.

For example, you can develop and maintain applications with relative ease as tourist routes with information on nearby shops and restaurants, creation of points of interest by users for example a group of friends can target different areas.

Using our factory we can enumerate improving the scalability and flexibility to changes and new features and substantially reducing development costs and maintenance.

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### What are we looking for

Atenea Innova seeks collaboration with interested companies to create products together using the factory and exploit the technology.

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### Keywords

- Electronic Commerce, Electronic Payment, Electronic Signature
- GIS Geographical Information Systems
- Content Provider
- Mobile Entertainment
- Mobile Service Provider

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### Collaboration sought

- Research and development
- Technical Co-operation
- Licence Agreement
- Commercial Agreement

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### Responsible

Jorge Bermudo Borrego

## ATLANPOLE

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ATLANPOLE has integrated itself into a broad, open environment. Its mission: use innovation to stimulate economic activity in the Loire estuary economic zone (the Loire-Atlantique, Vendee and Choletais areas). Within this zone, any business can become "Atlanpolitan" provided that it innovates and creates links with the key players from the local hi-tech community (other companies, universities and research organizations).

### Collaboration Profiles

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#### Promoting innovation in the Nantes-Saint Nazaire metropolitan area's economic basin.

##### What we offer

Atlanpole can promote networking and dialogue between budding entrepreneurs, company managers, consultants, financiers, researchers, teachers and students. Our objective with the MWC is to develop the synergies between business and research so that innovative projects can emerge and flourish in our region especially in ICT and telecom technology. We can design business & technology ICT conferences, training workshops, forums and colloquia in our area with European companies and French ICT clusters.

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##### What are we looking for

MWC will allow us to develop new

Business partnerships for Atlanpole network specifically for mobile technology software

Research partnerships for innovative projects in wireless technology, digital radio

We are also looking for new contact with majors in telecom technology.

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##### Keywords

- Electronics, Microelectronics
  - Data Protection, Storage Technology, Cryptography, Data Security
  - Network Technologies (Wireless, Wi-Fi, Bluetooth)
  - GIS Geographical Information Systems
  - 3D Media
- 

##### Collaboration sought

- Research and development
  - Technical Co-operation
  - Commercial Agreement
- 

##### Responsible

BACHELOT Samuel

## Atlantis Internacional SL

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**CROM 53****08907 Hospitalet de llobregat (Barcelona)****Catalonia****Telephone****Fax****E-Mail**

Based in Barcelona, Atlantis Internacional SL is a leading distributor of mobile phone accessories.

We work with more than 5000 SKUs, including the OEM manufacturers (Nokia, Samsung, etc.), our own products and some key brands as Sandisk, Parrot, Supertooth, etc.

Our sales channel are the telecom shops and key electronic retailers

### Collaboration Profiles

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#### Mobile phone accessories

**What we offer**

We offer a wide portfolio of products and services to any company needing mobile phone accessories

To any manufacturer looking for a distribution channel in Spain and Portugal, we are open for discussion

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**What are we looking for**

We are looking for new technologies and new products in the accessories field, applicable to our products and compatible with our markets

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**Keywords**

- Electronics, Microelectronics

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**Collaboration sought**

- Commercial Agreement

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**Responsible**

Nico Broder

## AtlasCT

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**Israel**

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### Solution at a Glance

AtlasCT (Atlas Cartographic Technologies LTD) offers a wide range of products for LBS applications and services, with the ability to provide a complete solution, adjusted to the customer needs, for all types of platforms, with remote or standalone service.

### Business Benefits & Customers Challenges

Full LBS stack in one place.  
Tool of self development or complete solutions for short TTM.  
Choose between remote and stand-alone services.  
All platforms enabled solution (mobile, web and wap).

### Our Offering

AtlasCT provides the full stack of LBS: Customizable maps and GIS services, LBS SDKs for web & mobile and even complete end-to-end solutions, which enable the customer to offer rich applications which integrate all platforms, with remote or stand-alone services.

### Unique Differentiators

AtlasCT is one of few companies in the LBS domain which can provide services in all relevant categories, from GIS services and stand-alone servers, to development packages for both web and mobile and even complete solutions and applications, including Navigation.

### Company References and Strategic Business Partners

Nokia - Maps for mobile search application,  
Noverca Italia MVNO - WAP maps  
Fleet management - Ituran, Pointer, more...  
Yellow Pages, D&B  
Partners - NAVTEQ, TeleAtlas

## Collaboration Profiles

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### AtlasCT

**AtlasCT (Atlas Cartographic Technologies LTD) offers a wide range of products for LBS appli**

#### What we offer

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#### Responsible

Yogev Triki

## Atos Origin

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Atos Origin s.a.e is the Spanish branch of a major international information technology services company, Atos Origin plc. Atos Origin's business is turning client vision into results through the application of consulting, systems integration and managed operations. The company's annual revenue is EUR 5.5 billion and it employs 50,000 professionals in 40 countries. Atos Origin is quoted on the Paris Eurolist Market and trades under the names of Atos Origin, Atos Worldline and Atos Consulting. Atos Origin is the Worldwide Information Technology Partner of the Olympic Games.

### Collaboration Profiles

#### Research on Transport and Logistics, and management of assets in mobile devices

##### What we offer

In Spain, Atos is the IT consulting firm with the largest number of international R&D&I projects (Source: CDTI). Our extensive experience in R&D&I makes Atos Origin the right partner for taking on your company Research and Innovation challenges. In Atos Research & Innovation we have a special interest on Transport and Logistics topics, as they are considered one of the strategic sectors where Atos Origin is focused. Our team has focus on eTransport concept, meaning systems applied to planning, management and run-time modification of transport networks applied both to freight logistics and passengers mobility. We are focused as well in sustainable mobility of goods and passengers in any mode or intermodality, and safety and security aspects of transport, including electrical vehicles.

##### What are we looking for

Atos Origin is a large company with interest in many ICT fields. As representative of the Transport & Logistics unit in Atos Research and Innovation, we are looking in:

- Companies and organizations working on Research and Innovation, participating or aiming to participate in FP7 proposals, both in ICT and Transport themes.
- Companies and organizations with experience developing ICT technologies in the Transport and Logistics area, both in freight transport and passengers mobility
- Nomadic devices for personal and professional services
- LBS services and its applications to Transport, both indoor and outdoor
- RFID, Wi-Fi, ZigBee...
- v2v, v2i
- ICT applied to road traffic management
- ICT applied to rail sector
- ICT applied to maritime sector
- Electric and Hydrogen vehicle

##### Keywords

- Electronics, Microelectronics
- Database Management, Data Mining
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- IT Applications for Transport and Logistics
- GIS Geographical Information Systems

##### Collaboration sought

- Research and development
- Technical Co-operation
- FP7-ICT Project

##### Responsible

David Quesada

## Atos Origin SAE

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Atos Origin is an international information technology services company. Its business is turning client vision into results through the application of consulting, systems integration and managed operations. The company's annual revenues are EUR 5.8 billion and it employs 50,000 people in 40 countries. Atos Origin is the Worldwide Information Technology Partner for the Olympic Games and has a client base of international blue-chip companies across all sectors. Atos Origin is quoted on the Paris Eurolist Market and trades as Atos Origin, Atos Worldline and Atos Consulting.

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- Nomadic devices for personal and professional services
- LBS services and its applications to Transport, both indoor and outdoor
- RFID, Wi-Fi, ZigBee...
- v2v, v2i
- ICT applied to road traffic management
- ICT applied to rail sector
- ICT applied to maritime sector
- Electric and Hydrogen vehicles

### Keywords

- Database Management, Data Mining
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- IT Applications for Transport and Logistics

### Collaboration sought

- Research and development
- Technical Co-operation
- FP7-ICT Project

### Responsible

Mr Francesc ROSINES GARCIA

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**Aturvite Glacera S.L.**

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**08025 Sabadell**

**Catalonia**

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Aturvite is a service company located in Barcelona, Spain, although we have customers all over Spain and from other european countries. Our activities are within the field of security engineering, specialized in isolated workers using the best solution for each of our costumers.

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**Collaboration Profiles**

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**Aturvite - Mobile security for isolated workers****What we offer**

Aturvite has specialized in mobile technologies applied to security of isolated workplaces. These technologies allow the companies to be automatically informed of any kind of accident with a voice communication with the worker and a SMS with data about the position, victim and kind of emergency.

This product requires of no complex installation and provides a great protection, as well as a communication system within the company.

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**What are we looking for**

In this congress we are looking for companies which could be interested in becoming distributors of our products. In the other hand we are also interested in the new technologies in the field of mobile security in order to offer to ours costumers the best and newest solutions.

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**Keywords**

- Mobile Security

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**Collaboration sought**

- Commercial Agreement

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**Responsible**

Joan Santamaria



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**Aurigae S.A.**

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Aurigae was founded in 1992 and is a specialist in the following areas:  
Test Suites for Transactional Systems, Payment Applications and Ticketing.  
Among the customers are the mayor banks in Spain as well as Telefónica and Corte Inglés. Aurigae is located in Madrid.

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**Collaboration Profiles**

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**NFC solutions for financial market.****What we offer**

Aurigae has been committed to the banking sector in Spain since the company was founded. Since the beginning we have offered solutions and know-how in fault tolerant environments. For the last years we have noticed the interest and demands from our customers regarding the NFC technology. The last year Aurigae has been performing R&D projects involving the NFC technology for the financial sector. The development includes banking and ticketing solutions. We expect to have a pilot installation for a Spanish bank before the summer 2010.

**What are we looking for**

We are looking for a partner with know-how in the NFC technology. We would like to establish a joint venture which could result in collaboration for the projects we're actually developing and / or commercialization of our products outside of Spain. We're actually open to any suggestions in this area.

**Keywords**

- Data Protection, Storage Technology, Cryptography, Data Security
- Electronic Commerce, Electronic Payment, Electronic Signature
- Mobile Security

**Collaboration sought**

- Research and development
- Technical Co-operation
- Joint Venture Agreement
- Commercial Agreement

**Responsible**

Pontus Danielsson

## **AWOX**

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AwoX provides OEMs with network media products, applications and middleware for consumer electronics products based on mediaCTRL™, its DLNA-certified middleware.

AwoX mediaCTRL enables OEMs to build products that stream video, music and photos seamlessly using digital audio and video devices in people's regular home networks as well as from commercial, Internet-based services.

AwoX mediaCTRL technology is at the heart of all AwoX audio connectivity accessories (network media receiver, wifi internet radio) and video ones (Hybrid IP/DTT Set-top-box, Video on Demand Box, Digital Media Adapter).

### **Collaboration Profiles**

#### **Consumer Electronics Device & Middleware for DLNA Home Network**

##### **What we offer**

As a board member of the Digital Living Network Alliance (DLNA), AwoX ensures seamless compatibility of its solutions with today's leading consumer and communication standards.

Today AwoX products and solutions are used in products such as televisions, decoders, DVD players and PCs. The company's core activity focuses on developing software and electronic products for license to consumer electronics manufacturers. The modular AwoX architecture helps manufacturers add network functionality to their own products by adapting AwoX's reference hardware design, customizing the AwoX internationalized user interface, and developing new plug-ins.

##### **What are we looking for**

- Mobile Phone Manufacturers, to provide DLNA middleware and apps for Android, MacOS.
- Telecom Service Providers, to offer our range of audio and video connected accessories to deliver premium content to customers.

##### **Keywords**

- Electronics, Microelectronics
- Communications Protocols, Standards
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Signal Processing (speech, sound, image)

##### **Collaboration sought**

- Technical Co-operation
- Manufacturing Agreement
- Licence Agreement

##### **Responsible**

Mr Olivier CARMONA

## AZ Interactive S.L.

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Catalonia



AZ Interactive was founded in 1995 in Barcelona (Spain). We provide ecommerce technologies and payment gateways. Our company also develops social network sites and it delivers adult realtime videostreaming content over the world. We also provide adult content videostreaming for 3G videocalls and direct downloads.

### Collaboration Profiles

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#### Mobile Entertainment, adult content provider.

##### What we offer

We are offering mobile entertainment and adult content using high quality realtime videostreaming. Exclusive amateur webcam channels. Videocalls over 3G.

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##### What are we looking for

We are looking for new technologies, new payment gateways and provide our contents in some other countries and to others content providers.

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##### Keywords

- Content Provider
  - Mobile Entertainment
- 

##### Collaboration sought

- Licence Agreement
  - Commercial Agreement
- 

##### Responsible

Albert Berlanga

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## Bambuser AB

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E-Mail                info@bambuser.com



Bambuser is a company providing a world leading technology for live video broadcasting from mobile phones. The Bambuser platform includes live broadcasting applications for iPhoneOS, Symbian, Android and Windows Mobile as well as a browser based broadcasting solution. Bambuser is currently supporting more than 200 different devices and have users in 186 countries. The Company is headquartered in Stockholm, Sweden with Dev office in Turku, Finland.

### Collaboration Profiles

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#### Live video broadcasting from mobile phones

##### What we offer

Bambuser provides a platform for people and communities to interact and share experiences in real-time from anywhere in the world. Users can stream live video from their mobile device or computer to the Internet. Bambuser's player can be seamlessly integrated into a user's social networking profile or blog and details of the video can be shared via social messaging platforms such as twitter. Bambuser's application is available for all major smartphone and computer operating systems, supporting most available mobile, DV, or Web Cameras.

Bambuser's superior proprietary technology is focused on delivering real-time video and enabling interaction. The platform offers mobile live video broadcasting with a unique and unprecedented combination of low latency and high quality.

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##### What are we looking for

We're looking for partners within

- Online Social Networks
  - Music and Entertainment
  - Handset manufacturers
  - Mobile operators
  - Media Companies (News companies, digital content providers, TV-channels, production companies)
- 

##### Keywords

- Mobile Entertainment
- 

##### Collaboration sought

- Joint Venture Agreement
  - Licence Agreement
- 

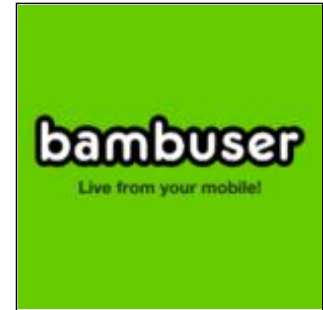
##### Responsible

Jonas Vig

## Bambuser AB

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Finland



Bambuser is a company based in Sweden and Finland, providing a live video broadcasting service from mobile phones to the internet.

### Collaboration Profiles

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#### Mobile live video broadcasting

##### What we offer

Bambuser provides a live video broadcasting solution for broadcasting video from mobile phones.

The key competitive edge is the low latency that we provide - a latency around a few seconds from sender to viewer, regardless of the sender's network reception.

The service is free for personal and non-commercial use.

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##### What are we looking for

We are looking for potential users of our service, journalists and bloggers. We are also trying to get more contact with mobile phone manufacturers, for getting better integration into their platforms.

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##### Keywords

- Content Provider
  - Mobile Entertainment
- 

##### Collaboration sought

- Research and development
  - Commercial Agreement
- 

##### Responsible

Martin Storsjö

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## **Bango Ltd.**

**5 Westbrook Center  
cb4 1yg cambridge**

**United Kingdom**

**Telephone**

**Fax**

**E-Mail**



Bango provides the technology that enables commerce on the mobile web.

Bango's products collect payment from mobile users for on-line content and services, and provide accurate analytics for mobile marketing campaigns and sites.

Brands like Sky, Fox Mobile, Turner Broadcasting, Dada Entertainment plus thousands of content providers and developers use Bango.

Bango's unique payment technology captures 25% more sales than anyone else, delivering the highest conversion rates and making marketing investments go further. With Bango, customers get the best payment experience when paying on their phone bill, by credit/debit card or PayPal.

Bango's Analytics technology delivers 8X greater accuracy. Bango Analytics enables businesses to record and analyze every mobile visitor from any device and mobile network globally. With Bango, businesses are able to track the success of mobile marketing campaigns and measure ROI to see which campaign delivered the best results.

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## **Collaboration Profiles**

### **Bango Ltd.**

#### **What we offer**

Bango provides the technology that enables commerce on the mobile web.

Bango's products collect payment from mobile users for on-line content and services, and provide accurate analytics for mobile marketing campaigns and sites. Companies including Sky, Fox Mobile, MTV, Turner-CNN, Dada Entertainment plus thousands of smaller content providers and developers use Bango products to run their mobile businesses.

Bango provides the core technology that every business needs to be successful on the mobile web.

#### Mobile billing

Bango's unique payment technology captures 25% more sales than anyone else, delivering the highest conversion rates and making marketing investments go further.

#### Mobile analytics

Bango's technology delivers 8 X greater accuracy than other analytics providers

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#### **What are we looking for**

We are looking for Project partners for mobile payments and mobile analytics.

These partners want to sell digital goods on the mobile internet. We are also looking for payment enablers who provide alternative payment using the mobile internet and web 2.0 technologies.

Our services have been in operation since 2001 and already deployed globally.

We can therefore help you sell you market and sell your services anywhere in the globe via operator, billing, credit card and paypal.

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#### **Keywords**

- Electronic Commerce, Electronic Payment, Electronic Signature
- Mobile Entertainment
- Mobile Service Provider

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#### **Collaboration sought**

- Commercial Agreement
-

**ACCÍÓ**

Competitiveness for Catalonia



**Generalitat de Catalunya**  
Government of Catalonia

**BROKERAGE EVENT 2010**

Barcelona, 15 - 18 February. Fira de Barcelona

**Responsible**

Nandi Gurprasad

## Barcelona Digital Technology Centre

C/Sancho de Avila 110-130  
08018 Barcelona

Catalonia

**Telephone** +34935534540  
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Barcelona Digital Technology Centre (bdigital) does R+D+I in ICT applied to eSecurity, eMobility, eHealth. The work responds to actual needs and reality of enterprises in the TIC industry and in sectors using ICT to improve their global competitiveness. Additionally, Barcelona Digital's staff brings in vast experience in European proposal preparation and project management. Additionally, Bdigital runs the Catalanian ICT Cluster and several major events for disseminating IT to the public.

### Collaboration Profiles

#### IT Technology Centre for eHealth, eSecurity, eMobility

##### What we offer

Bdigital realizes R+D+I activities in ICT applied to eSecurity, eMobility, eHealth. BDigital's staff brings in vast experience in European proposal preparation and project management.

**eMOBILITY:** Smart Urban Mobility and new mobility concepts: Ubiquitous Connectivity, Internet of Things, Virtual Mobility and Telepresence, multi-modal mobility concepts

**ICT applied to the mobility of vehicles/goods/persons:** Intelligent Vehicle Systems, Autonomous driving systems, Crash avoidance + collision reduction, methods for traffic situation detection and communication

**eSECURITY:** Interoperability and secure system integration, The eight security dimensions, Security Intelligence, Cybercrime, Security and e-health, Mobility, security life cycles

**eHEALTH:** Interoperability of eHealth applications and Electronic Health Record, Advanced Web 2.0 and social networks, Evidence-based medical decision support, ICT in neurorehabilitation, tele-health, Ambient Assisted Living, ICT for safer surger

##### What are we looking for

Research and development collaboration - partners, contractors.

Public or private partners that need help in evolving basic research, prototypes or beta-tested versions towards marketable products.

##### Keywords

- Data Protection, Storage Technology, Cryptography, Data Security
- Database Management, Data Mining
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Electronic Commerce, Electronic Payment, Electronic Signature
- IT Applications for Health
- IT Applications for Transport and Logistics
- ICT for Independent Living and Inclusion
- Mobile Security

##### Collaboration sought

- Research and development
- Technical Co-operation
- Licence Agreement
- FP7-ICT Project

##### Responsible

Dr. Carles Sans



## BASARSOFT

1  
34342 Istanbul

Turkey

**Telephone** +90 216 355 7942  
**Fax** +90 216 355 7943  
**E-Mail** alim@basarsoft.com.tr



Basarsoft (Basar Computer Systems Ltd.) has been founded in 1997 by Alim Kucukpehlivan with the staff who were professional in GIS subject. Basarsoft's main working area is Geographic Information Systems. Recently Basarsoft made a big step in creating digital maps of Turkey that is now delivered to Garmin, IGO, Ndrive, and ultimately Google. Basarsoft has field teams in the country constantly collecting field data and releases updated maps to partners and customers.

Our Customers are not only navigation or internet map service companies but also state agencies like Turkish Telecom, all GSM companies, utility companies like gas, water, electricity etc. Basarsoft also has a locally developed Navigation Client solution for WM platform, customizable for Field Work Automation projects. Basarsoft has 3 offices in Turkey and has around 40 main staff and 130 person in total

### Collaboration Profiles

## **BASARSOFT ,Service and technology development company and Develop Navigation database contents for T**

### What we offer

What we offer;

1. Digital maps for mobile phones and applications of Turkey, Cyprus.
2. Develop maps and services for propogation planning (Clutter, Vector maps)

### What are we looking for

What we are looking for;

1. To meet with global mobile application companies that needs maps for Turkey
2. To meet with GSM planning software companies that needs base maps and operational maps of Turkey.

### Keywords

- Electronics, Microelectronics
- Data Protection, Storage Technology, Cryptography, Data Security
- Database Management, Data Mining
- Communications Protocols, Standards
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Digital libraries and content
- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
- IT Applications for Health
- IT Applications for Transport and Logistics
- GIS Geographical Information Systems
- Mobile Entertainment
- Mobile Security
- Mobile Service Provider

### Collaboration sought

- Research and development
- Technical Co-operation
- Joint Venture Agreement
- Manufacturing Agreement
- Licence Agreement
- Commercial Agreement
- FP7-ICT Project

**ACCÍO**

Competitiveness for Catalonia



**Generalitat de Catalunya**  
Government of Catalonia

**BROKERAGE EVENT 2010**

Barcelona, 15 - 18 February. Fira de Barcelona

**Responsible**

Alim Kucukpehlivan

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## BassetLabs AB

### Sweden

BassetLabs HQ - Stockholm, Sweden. The company has about 60 employees and our customers are Telecom operators worldwide. Our solutions supports operators with solutions for Interconnect billing and Revenue Assurance. Main accounts are e.g. ZAIN, Telefonica, Vodafone, Tigo, Tele2, Telenor and Etisalat.

### Collaboration Profiles

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#### Director strategic partners

##### What we offer

Turn key solutions for Interconnect billing and Revenue Assurance.

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##### What are we looking for

Telecommunication providers seeking for cost efficient and state of the art solutions.

Potential sales and development partners in the area of retail billing and revenue assurance.

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##### Keywords

- Network Security
  - Database Management, Data Mining
  - Content Provider
  - Mobile Security
- 

##### Collaboration sought

- Research and development
  - Technical Co-operation
  - Joint Venture Agreement
  - Licence Agreement
  - Commercial Agreement
- 

##### Responsible

Mrs Lovisa Engwall

## BATURA MOBILE SOLUTIONS

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**IBAÑEZ DE BILBAO 10**  
**48001 BILBAO**

**Spain**

**Telephone**        **944052850**  
**Fax**                **944052851**  
**E-Mail**            **ebalpe@baturamobile.com**



We offer solutions for the mobile phone service, tool along with the wallet and keys, accompanies us everywhere and now has over 5,000 million users worldwide. Not even the Internet, has imposed so rapidly and has evolved so much in so little time. The progress of the terminals has enabled the start of the software industry in the mobile services with immediate global coverage in which Batura Mobile is a referent.

We are presenting our new platform for the creation of mobile Java applications entirely web based: Batuin. This is a unique and the easiest way of building, compiling and distributing a mobile application through a web site. To discover full list of features please contact us directly or ask for a meeting during the MWC.

### Collaboration Profiles

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#### C2M SERVICES

##### What we offer

Batura Mobile Solutions is a company specialized in mobile marketing, we offer a large range of products and solutions for companies, institutions that want to offer a better mobile solutions for their customers.

We are presenting our new platform for the creation of mobile Java applications entirely web based: Batuin. This is a unique and the easiest way of building, compiling and distributing a mobile application through a web site.

This new platform offers a new way of developing applications that can be done by anyone without any programming competences.

A complete list of features and a demo can be presented to you at the MWC.

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##### What are we looking for

iPhone application developers  
Mobile Multimedia contents  
SMS Solutions  
DVD H/TV Mobile  
Commercial agreement  
Joint Venture Agreement

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##### Keywords

- Network Technologies (Wireless, Wi-Fi, Bluetooth)
  - GIS Geographical Information Systems
  - Content Provider
  - Mobile Entertainment
  - Mobile Service Provider
- 

##### Collaboration sought

- Technical Co-operation
  - Joint Venture Agreement
  - Licence Agreement
  - Commercial Agreement
- 

##### Responsible

Mr Emmanuel Balpe

## Bayern Innovativ GmbH - EU Co-operation Unit

Gewerbemuseumsplatz 2  
90403 Nuremberg

Germany

**Telephone** +49 911 20671-310  
**Fax** +49 911 20671-722  
**E-Mail** [schuhmacher@bayern-innovativ.de](mailto:schuhmacher@bayern-innovativ.de)



The EU Co-operation Unit of Bayern Innovativ GmbH is located in the South of Germany, Bavaria, Nuremberg.

Its main activities is the support for the small and medium-sized companies in Bavaria to find co-operation partners in all relevant branches and technologies. For this reason events (e.g. brokerage events, congresses, company missions, infodays etc) are organised. Furthermore we support our clientele by bringing them to international high-tech fairs such as the JEC in Paris or the fair for energy efficiency in Wels, Austria.

Technology audits and company visits are also a tool to identify co-operation partners.

The main tool, however, is the European technology database, [www.technologiepartner.de](http://www.technologiepartner.de), our clients should use for finding international partners.

### Collaboration Profiles

#### European Technology Transfer

##### What we offer

The main task of our EU Co-operation Unit is the support for the Bavarian SMEs in finding adequate technology partners in all relevant branches and technologies for further co-operation.

Tools for support:

European Technology Database

Organisation of Events (brokerage events, company missions, congresses, infodays)

Joint pavilions on high-tech fairs

Technology audits and company visits

##### What are we looking for

As EEN Partner we are looking for adequate companies and institutes for our clientele, SMEs in Bavaria.

##### Keywords

- Network Security
- Database Management, Data Mining
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
- Content Provider
- Mobile Service Provider
- 3D Media

##### Collaboration sought

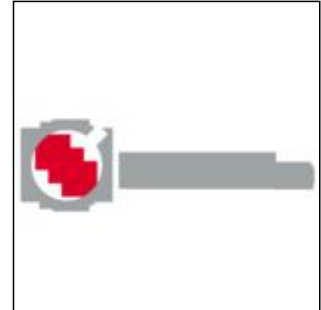
- Licence Agreement
- Commercial Agreement
- FP7-ICT Project

##### Responsible

Martina Schuhmacher

## BBLabs UG

### Germany



Berlin Business Labs is a business and innovation management consultancy targeted on Telecommunication, Internet, Media and Security.

BBLabs is based in Berlin and is focused on corporated finance & venture capital, business development & management consultancy and innovation strategies.

BBLabs works for and with: Funambol Inc (USA), Government of UAE (UAE), OC&C Strategy Consultants (UAE), TIC Mobile (D), HealthWays, ScienceStage (D), Laukaz Investment, Yoose (SG), Markenfilm, mh4 to name but a few.

### Collaboration Profiles

#### Innovation and Business Consultancy

##### What we offer

Berlin Business Labs is a business and innovation management consultancy targeted on Telecommunication, Internet, Media and Security.

Our Strengths are:

- Strategy development
- Sales- and business development consulting
- Investor relation consulting for tech-startups to get venture capital
- Market entry and product management consulting
- Tech. lead for pan-european research projects
- Consulting for startups to get government- and research funds

##### What are we looking for

Our current project:

BBLabs network and device monitoring tool improves customer experience in call and device handling, by providing an educated feedback to device manufactures, mobile carriers and application developers about device and application usage.

Therefore, we are looking for:

- Network Equipment Providers
- Device Manufacturers
- Network Infrastructure
- Carrier Infrastructure .

##### Keywords

- Database Management, Data Mining
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Electronic Commerce, Electronic Payment, Electronic Signature
- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
- GIS Geographical Information Systems
- Mobile Service Provider

##### Collaboration sought

- Research and development

- Technical Co-operation
  - Licence Agreement
- 

**Responsible**

Daniel Hoepfner

## BCC Baron Coaching&Consulting

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10435 Berlin

Germany

Telephone +49. 30.67517437  
Fax  
E-Mail [baron@bcc-baron.de](mailto:baron@bcc-baron.de)



Based in Berlin, BCC is the first mobile communication Coaching&Consulting company led by a female.

BCC is specialized in the mobile and multimedia industry with more than 10 years experience (e.g. mobile portals, MNO/MVNO, European role-out strategies,....)

Main activities in the mobile consulting area include:

- Strategic Biz-Development, CRM, Mobile Marketing and Advertising; European Prepaid and Postpaid market; Full range mobile product development.

Latest Project: Product management and launch of postpaid offer for MTV Networks in Germany ([www.myMTVmobile.de](http://www.myMTVmobile.de))

Furthermore BCC is offering E-Mail communication management and trainings.

### Collaboration Profiles

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#### Coaching&Consulting for the mobile industry

##### What we offer

Business coaching within the wireless industry (management, team coaching, leadership coaching);

- strategic consulting for the wireless industry
- E-Mail training and communication
- Consultant Mobile and Telecommunications industry: Strategic Biz-Development, CRM, Mobile Marketing and Advertising; European Prepaid Market KnowHow;

##### What are we looking for

Challenging coaching&consulting projects within the mobile industry:

mobile product management, consulting on mobile product launch, european mobile market expertise, e-mail management, mobile marketing, MNO/MVNO, leadership training,...

##### Keywords

- Mobile Entertainment

##### Collaboration sought

- Research and development
- Commercial Agreement

##### Responsible

Sandra Baron



## BCNTouch

Catalonia



BCNTouch S.L is a software start up based in Barcelona focused on developing, commercializing and operating mobile NFC solutions for enhancing the business visibility to services companies.

### Collaboration Profiles

#### Mobile Touch for your daily transactions

##### What we offer

1. Development of NFC applications for enterprises to
  - improve efficiency (proof of attendance, assets trace and tracking)
  - create innovative user experiences in bounded environments (corporate, events): by combining interactive applications that add value to customers because of ease of use and interactivity.
2. Distribution of third party complementary products to complete our offer
3. Services Operation, support and maintenance.
4. NFC Technology

##### What are we looking for

- Research and Development partners to cooperate in European Projects.
- Commercial partnerships at the NFC Ecosystem

##### Keywords

- E-Learning
- IT Applications for Health
- IT Applications for Transport and Logistics
- ICT for Independent Living and Inclusion
- Mobile Entertainment
- Mobile Security

##### Collaboration sought

- Research and development
- Technical Co-operation
- Joint Venture Agreement
- Commercial Agreement
- FP7-ICT Project

##### Responsible

Gloria Lozano

## Beepsend

Adelgatan 19  
211 22 Malmö

Sweden

Telephone      **0406007510**  
Fax                **0406007511**  
E-Mail            **eb@beepsend.se**



Beepsend is a Swedish mobile operator with its own SMSC.

- Beepsend's SMSC, reliable, strengths in the technology and support (redundancy)
- Features of Beepsend's SMS Gateway, such as provide full features: All of our SMS are sent with the highest possible standard of message integrity and data protection (telecom industry standard).

### Collaboration Profiles

#### Mobile operator

##### What we offer

Beepsend is a mobile operator with its own SMS Center (SMS-C). By being an operator, we have agreements with all major operators - nationally and internationally. With Beepsend you reach everywhere where there is mobile coverage. With us as your operator, we also offer mobile payment services, Premium-SMS, in 96 countries. As a mobile operator, we are competitive in the whole spectra of communication for mobile services. Beepsend as a mobile operator also offer operator solutions for aggregators (MVNE) and operators (MVNO/MNO).

4. What are the main advantages of your technology over other technologies? (Faster, cheaper, easier to install and/or maintain, etc.)

-Please note that if the description is not clear we won't be able to validate your profile.

##### What are we looking for

Interesting cooperation with Mobile Service Providers, aggregators (MVNE) and operators (MVNO/MNO).

Interesting cooperation with Mobile Service Providers, aggregators (MVNE) and operators (MVNO/MNO).

##### Keywords

- Mobile Entertainment
- Mobile Security
- Mobile Service Provider

##### Collaboration sought

- Research and development
- Commercial Agreement

##### Responsible

CEO Elisabeth Brevenson

## BEMS

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### Catalonia



Bems is the leader in the development of 2D mobile barcode solutions in Spain, Portugal and LATAM, helping its clients to extend their brand to mobile and into the world of technology. Bems is known as the go-to for 2D barcodes and has developed solutions for a wide range of brands and businesses.

Bems has been chosen by Telefónica International as its partner to develop a 2D barcode business in Latin America.

### Collaboration Profiles

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#### 2d Codes (bidi)

##### What we offer

Bems Group offers promotion, integration, management, development..., delivering an end to end solution in the 2D bar-codes ecosystem, with its sales force, expertise in pocket marketing, R+D, Engineering... present in 15 countries. Bems does from an application for iphone, to a complex systems integration, from an SMS campaign, to a mobile site, promoting the 2D barcodes as the most useful and sexy tool alternative for mobile internet.

##### What are we looking for

We're looking for commercial agreements.

##### Keywords

- Database Management, Data Mining
- Digital libraries and content
- Content Provider
- Mobile Entertainment
- Mobile Service Provider

##### Collaboration sought

- Commercial Agreement

##### Responsible

Marc Hernandez Vives

## Berazy AB

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**Lilla Bommen 1**  
**41104 Göteborg**

**Sweden**

**Telephone**            **+46708883625**  
**Fax**  
**E-Mail**                 **simon@berazy.com**



Our market: Berazy's customers are world-class companies that need to develop new technologies or improve existing solutions.

Our focus: Our business is developing software for mobile telephones, and we work with early adapters and future-oriented companies and organizations who want to adopt new technologies in order to better reach their customers. We are constantly increasing our capacity and range in order to offer services and solutions to the entire converging industry of computers/telecom, including internet services for mobile telephones and devices that are not mobile telephones but have a mobile connection.

What we do: We offer clients customized solutions, software development, integration, compliance and testing as well as solutions connected to our software resources for mobile telephones that are used as web browsers and messaging services. We almost exclusively use our own proprietary applications, which means that we can always run our applications and intellectual property in the best possible way in order to be able to provide as complete a set of solutions as possible.

Where we are located: The group company has approximately 10 employees in Gothenburg, with sales offices in Los Angeles and Beijing. We are not currently listed on any stock exchange.

### Collaboration Profiles

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#### Global Contentprovider

##### What we offer

A large portfolio of mobile content for world wide rights.

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##### What are we looking for

Large Content aggregators and content clients around the globe.

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##### Keywords

- Electronic Commerce, Electronic Payment, Electronic Signature
  - Digital libraries and content
  - Content Provider
  - Mobile Entertainment
  - Mobile Service Provider
- 

##### Collaboration sought

- Research and development
  - Joint Venture Agreement
  - Licence Agreement
- 

##### Responsible

Niclas Josefsson

## Bianor Services EOOD

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Bulgaria

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**E-Mail** vladislav.jivkov@bianor.com



Bianor helps businesses take full advantage of mobile technologies and creates class-leading solutions to unleash potential. The mobile solutions developed by the company unlock new revenue streams and improve business collaboration and efficiency. Bianor develops products addressing common business issues as well as custom mobile solutions for specific business needs.

### Products:

MobiECO Sales Force allows sales professionals to update their account and opportunity records while performing a simple phone call with a customer, all on the go, all hands-free. By rerouting the call originated from a mobile handset MobiECO Sales Force works with the existing corporate communications infrastructure to ensure sales teams spend more time communicating with customers and less in updating CRM records.

iMediaShare connects cell phones with home media center. Using this technology the user can watch video files and images or listen to audio files from the cell phone directly on the TV set.

## Collaboration Profiles

### MobiECO Sales Force - Improve mobile sales team efficiency

#### What we offer

MobiECO Sales Force allows sales professionals to update their account and opportunity records while performing a simple regular call with a customer, partner or prospect, all on the go, all hands-free. By rerouting the call originated from iPhone MobiECO Sales Force works with your existing corporate communications infrastructure to ensure sales teams spend more time communicating with customers and less in updating CRM records. MobiECO Sales Force processes all customer voice communication data and stores the relevant information under the corresponding account or opportunity records thus no customer communication data is lost and no lead remains untracked. The solution is based on the award-winning mobile development platform MobiSDP.

#### What are we looking for

1. Business customers with mid- to large- sized sales team who are interested to improve efficiency of sales professionals' time by focusing their efforts in customer facing and spending less time in updating CRM records without losing sales activities tracking.
2. Business partners who can offer the product as value-add solution/service to their existing solution portfolio (CRM consultants, channel partners, UC vendors, system integrators, telecom service providers)

#### Keywords

- Communications Protocols, Standards
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Signal Processing (speech, sound, image)
- Mobile Service Provider

#### Collaboration sought

- Technical Co-operation
- Joint Venture Agreement
- Licence Agreement
- Commercial Agreement
- FP7-ICT Project

#### Responsible

Stefan Lilov

### iMediaShare - Converging home and mobile

#### What we offer

iMediaShare technology connects cell phones with home media center. Using this technology the user can watch video files and images or listen to audio files from the cell phone directly on the TV set.

iMediaShare functionality is based on the UPnP/DLNA specification. Therefore it is compatible and can work with DLNA certified devices such as Playstation 3, Xbox 360 and a number of modern TV sets.

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**What are we looking for**

Handset manufacturers and mobile service providers who would like to benefit from the technology and customize handsets to improve their multimedia content offerings.

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**Keywords**

- Communications Protocols, Standards
  - Network Technologies (Wireless, Wi-Fi, Bluetooth)
  - Digital libraries and content
  - Content Provider
  - Mobile Entertainment
  - Mobile Service Provider
- 

**Collaboration sought**

- Research and development
  - Technical Co-operation
  - Joint Venture Agreement
  - Licence Agreement
  - Commercial Agreement
  - FP7-ICT Project
- 

**Responsible**

Stefan Lilov

**Bianor Professional Services****What we offer**

Bianor Professional Services group offers a wide variety of services to match your business and technology needs, delivered by experts to develop bespoke telecom solutions and to get your environment up and running quickly and more efficiently.

Product enablement services - transform any business idea into a real-life, market-ready and high-quality solution.

Premium services - characterized by our strong expertise in mobile and telecom technologies and high-end project management capabilities.

Quality assurance services - provide world class Verification and validation of a software solution in order to guarantee its market readiness.

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**What are we looking for**

Enterprises interested in process optimisation and revenue generation through implementation of advanced mobile technologies.

Telecoms / Communication Service Providers interested in revenue generation/customer retention through services that add value to their offering. Also Telecoms/CSPs interested in migrating to JSLEE platform.

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**Keywords**

- Communications Protocols, Standards
  - Network Technologies (Wireless, Wi-Fi, Bluetooth)
  - Electronic Commerce, Electronic Payment, Electronic Signature
  - Signal Processing (speech, sound, image)
  - Content Provider
  - Mobile Entertainment
  - Mobile Security
  - Mobile Service Provider
- 

**Collaboration sought**

- Research and development
  - Technical Co-operation
  - Joint Venture Agreement
  - Licence Agreement
  - Commercial Agreement
  - FP7-ICT Project
-

**Responsible**

Stefan Lilov

**FP7 Partnership****What we offer**

Bianor is interested to participate in research projects, funded by EU Research Programmes (e.g. FP7, CIP) with focus on Mobile & Wireless and Telecommunication solutions.

Bianor partnership advantages and benefits:

- Innovative and technological company with strong expertise in niche markets;
- Reliable, flexible and experienced partner with excellent reputation and strong network of loyal customers;
- Recognized proactive leader in the field of Mobile & Wireless and Telecommunication solutions;
- Highly qualified ambitious team of experienced professionals possessing comprehensive inter-disciplinary research expertise;
- Well networked on national and international level partner with products and services of top quality.

**What are we looking for**

The company is looking for targeted partnerships with private enterprises, RTD and other organisations on business and research level towards joint participation in FP7 projects.

**Keywords**

- Communications Protocols, Standards
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- IT Applications for Health
- IT Applications for Transport and Logistics
- ICT for Independent Living and Inclusion
- Mobile Entertainment
- Mobile Security
- Mobile Service Provider

**Collaboration sought**

- Research and development
- Technical Co-operation
- FP7-ICT Project

**Responsible**

Stefan Lilov

## Bilemek

### Turkey



Bilemek is a software development company that is located in Ankara, Turkey. Our company's product portfolio consists of distance learning applications. Thus, we developed a mobile application that is called SURUP. SURUP is an intracity transportation guide and transportation program.

### Collaboration Profiles

#### **BILEMEK - Mobile Intracity Transportation Optimization Application**

##### **What we offer**

We offer a software that provides people precise knowledge of the transportation means within public transportation network. The process starts with identification of the location via methods such as GPS, GPRS or with selection of the location on numerical maps via mobile devices (smartphone). After, the location identified, the software retrieves information to user about which station the user should go first and then the lines to be taken in order to arrive to the destination. The software analyzes all information on the scheduled transportation lines within the metropolitan city. By the help of optimization algorithms, the software gives information on which vehicles the user should take and the duration of the suggested traveling course.

##### **What are we looking for**

We are looking for gsm operators, mobile content providers and mobile software developers who are interested in further development of the application and adapting the application to specific needs.

The technology can be used in any cosmopolitan area. The software is highly flexible. It can provide integrated solutions not only for the different transportation habits but for multiple transportation types, such as bus, train, ferry-boat, etc. The software only requires vehicle's stop coordinates data and its related schedule to return optimal result.

The application is available for demonstration.

##### **Keywords**

- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
- IT Applications for Transport and Logistics
- GIS Geographical Information Systems

##### **Collaboration sought**

- Technical Co-operation
- Joint Venture Agreement
- Licence Agreement
- Commercial Agreement

##### **Responsible**

Ergun ÖZKALAYCI



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## Billing Components GmbH

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80637 Muenchen

Germany

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**Fax** +49 89 32461 231  
**E-Mail** [info@billing-components.com](mailto:info@billing-components.com)



The Billing Components™ suite provides an open, flexible and modular solution. The system is continuously improved and can be easily supplemented with external products or on-site developments through the Open API layer, which allows a simple integration to an existing environment. The software components support mobile operators and fixed operators as well as internet services (IP) and others. Over a period of more than 17 years they have been implemented at several international customer sites, including members of the T-mobile group and the Vodafone group. Flexible solutions, easy to be integrated, providing high performance, competitive prices and flexible business conditions make Billing Components the right partner for a long-term oriented engagement.

### Collaboration Profiles

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#### Billing Components Product Suite - Billing System

##### What we offer

The Billing Components™ suite provides an open, flexible and modular solution. The system is continuously improved and can be easily supplemented with external products or on-site developments through the Open API layer, which allows a simple integration to an existing environment. The software components support mobile operators and fixed operators as well as internet services (IP) and others. Over a period of more than 17 years they have been implemented at several international customer sites, including members of the T-mobile group and the Vodafone group. Flexible solutions, easy to be integrated, providing high performance, competitive prices and flexible business conditions make Billing Components the right partner for a long-term oriented engagement.

##### What are we looking for

Billing Components is highly specialized in the development and improvement of its products and relies on sales partners and system integrators to reach the marketplaces in the telecommunications world. We are always interested to meet companies that are interested to become our partner to market and deploy our solutions globally.

##### Keywords

- Communications Protocols, Standards
- Electronic Commerce, Electronic Payment, Electronic Signature
- IT Applications for Transport and Logistics

##### Collaboration sought

- Licence Agreement
- Commercial Agreement

##### Responsible

Rainer Bartels

## Bipper

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Norway

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Bipper has offices in Bergen and Oslo (Norway), and New York (USA).

Bipper makes mobile phones safer and better adapted to the youngest users. Our kids. Through a software for the phone and an online administration portal for parents, parents are able to control and set limits to how their children can use their mobile phones. Who, when, how much, safety alarm and location.

Bipper can be sold directly to the end user through our BipperSIM, be offered in partnership with operators or in partnership with mobile manufacturers as a preloaded application on selected mobile phones.

Bipper is launching in Norway this spring 2010 and in the US autumn 2010.

Bipper was founded by an idealistic mother of three who aims to combine idealism and business. Bipper is a company very different from most other - and this gives us a competitive advantage!

### Collaboration Profiles

## Mobile kids - are you prepared?

### What we offer

Bipper was founded by a mother of three with no previous knowledge of technology in august 2007. Today Bipper has a strong team of technology experts and investors involved. Among them the co-founder of highly successful MVNO Chess sold to Telia Sonera in 2006.

Bipper holds extensive market research on children, parents and their needs for communication and safety. Based on extensive research a technology making mobile phones safer and better adapted to the youngest users - the kids - was developed. This technology also enables easier communication between parents.

Still there are very few providers of mobile solutions for children on the global market. Our technology is one of the first, and works will all phones and all operators internationally.

### What are we looking for

Bipper is launching in targeted markets this spring, but we are looking for more partners:

- Operators
- Phone manufacturers
- Retails

The more countries we are able to position ourselves in, the faster our technology can reach parents.

Bipper will not be a white lable, but we are searching for partners who find the brand and the story valuable. Together we can create a brand that is attractive to parents.

### Keywords

- Mobile Service Provider

### Collaboration sought

- Joint Venture Agreement
- Commercial Agreement

### Responsible

Silje Vallestad

**BIRSISTEM KURUMSAL HİZ. VE TIC. LTD. STI.**

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Emirhan CD. Sehit Cahit Gokalp Sk. 3/A  
34349 İSTANBUL

Turkey

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Ever since established in 2003, Birsistem has been providing IT solutions to a variety of public sector and private industry clients throughout Turkey. Specializing in high-tech information technology, it has been the company's foremost goal to deliver innovative, effective and appropriate solutions to its customers. Our services: Hosting Services, System Support and Maintenance Services, Networking, Solution Platforms applied in Networking Systems, Outsourcing, Internet and Intranet Solutions Services, Application Software Support Services, End-to-end Services, E-Business Solutions

**Collaboration Profiles**

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**BIRSISTEM KURUMSAL HİZ. VE TİC. LTD. ŞTİ.****What we offer**

IT Solutions: Hosting Services, System Support and Maintenance Services, Networking, Solution Platforms applied in Networking Systems, Outsourcing, Internet and Intranet Solutions Services, Application Software Support Services, End-to-end Services, E-Business Solutions

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**What are we looking for**

Commercial and technological co-operation

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**Keywords**

- Network Security
  - Data Protection, Storage Technology, Cryptography, Data Security
  - Database Management, Data Mining
  - Network Technologies (Wireless, Wi-Fi, Bluetooth)
  - Electronic Commerce, Electronic Payment, Electronic Signature
  - E-Learning
  - IT Applications for Transport and Logistics
  - Mobile Security
- 

**Collaboration sought**

- Technical Co-operation
  - Commercial Agreement
- 

**Responsible**

Mehmet Fatih Firat

## Bitmovers

Strada Abbadia di Stura 151  
10156 Turin

Italy

Telephone +39 346 3815304  
Fax  
E-Mail [diego.gosmar@bitmovers.it](mailto:diego.gosmar@bitmovers.it)



Bitmovers is a value added provider located in the Northern part of Torino.

We provide customers with value added services for Unified Communication applications, using the last technologies focused in:

- Asterisk Open Source Platforms
- IP Centrex scalable solutions
- Salesforce Develop
- Fax over IP professional Management
- Complex Interactive Video and Voice Responders

### Collaboration Profiles

## Bitmovers - The Unified Communication Service Provider

### What we offer

We mainly offer Voice over IP and Software As a Service applications.  
Our targets are companies looking for IP CentreX solutions integrated with Intranet Web platforms.

In order to accomplish our mission, we selected the best flexible solutions: mainly Asterisk and OpenSIPs servers for call switching, Voicent as Outbound IVR management, Salesforce and Wordpress for Content Management.

We also have experience in Fax over IP managements: we use professional tools as Actfax and xCAPi in order to provide the best way for our customers to intergrate their internal applications with the Fax services.

### What are we looking for

We are looking for Technology solutions in order to extend our services to the Mobile sector with a main focus on the following targets:

- Apple iPhone
- Nokia Symbian
- Google Android

We have currently tested, selected and proposed in our market the Unified Communication Clients for fixed applications and mobility related to the laptop environment.

Now, we would like to explore the possibility of offering our Unified Communication services using new client applications suited for iPhone first, Nokia and Android second.

### Keywords

- Communications Protocols, Standards
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Content Provider
- Mobile Service Provider

### Collaboration sought

- Technical Co-operation
- Manufacturing Agreement
- Licence Agreement
- Commercial Agreement

**ACCÍÓ**

Competitiveness for Catalonia



**Generalitat de Catalunya**  
Government of Catalonia

**BROKERAGE EVENT 2010**

Barcelona, 15 - 18 February. Fira de Barcelona

**Responsible**

Diego Gosmar

## BJT PARTNERS SARL

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rue Friant 26  
75014 Paris

France

**Telephone** +33179750030  
**Fax** +33179750103  
**E-Mail** jsn@bjtpartners.com

BJT PARTNERS is a telephone operator in France. We provide interactive voice response, long distance and international call services and solutions.

Currently, BJT PARTNERS provides discount landline telephone services, teleconferencing solutions, fax2mail, voicemail services, directory services, voice chat solutions. BJT PARTNERS also provides consulting services in open source based carrier grade telecom solutions.

Our main activity is designing, developing and deploying value added voice services. Most of the technology we use is insourced but we are opened to codevelopping solutions with partners companies.

Services are mainly marketed through our direct channels but we are interested in cobranding agreement that can help us to target some specific markets.

### Collaboration Profiles

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#### Telecom operator and added value voice service provider

##### What we offer

BJT PARTNERS provides discount landline telephone services, teleconferencing solutions, fax2mail, voicemail services, directory services, voice chat solutions. BJT PARTNERS also provides consulting services in open source based carrier grade telecom solutions. Most of our solutions offer reliable, flexible and cost effective open source based solutions. Our internal developments allows free software solutions to be deployed on carrier grade infrastructure.

##### What are we looking for

Our main activity is designing, developing and deploying value added voice services. Several services are already in service and currently serve thousand of customers and small businesses. We are working on new services and solutions that we will release in the next months.

Most of the technology we use is insourced but we are opened to codevelopping solutions with partner companies. We are also very interested in discovering, codevelopping and/or beta testing cutting edge free software based solutions.

Services are mainly marketed through our direct channels but we are interested in cobranding agreement that can allow us to target some specific markets we will better serve with an external partnership. In this situation, we are open to special developments or technology enahncements.

##### Keywords

- Electronics, Microelectronics
- Communications Protocols, Standards
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- E-Learning
- Signal Processing (speech, sound, image)
- Content Provider
- Mobile Entertainment
- Mobile Service Provider
- Computer Games

##### Collaboration sought

- Research and development
- Technical Co-operation
- Joint Venture Agreement
- Manufacturing Agreement
- Licence Agreement
- Commercial Agreement
- FP7-ICT Project

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**Responsible**

Jean-Samuel Najnudel

## Blip Sport

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**RECTOR BRUGUERA 22  
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**Catalonia**

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**E-Mail**                **lucdurand@hotmail.com**



Blip Sport is a Sport Activities network allowing users to practice their Sport Activities in their town and \"on the road\".

Through the Web or their Mobile Phone the users can find new sport facilities, partners or teams on a location basis.

The service provide the users with tools to follow their sport performance progress.

[www.blipsport.com](http://www.blipsport.com)

### Collaboration Profiles

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#### Blip Sport network

##### What we offer

Blip Sport is a Sport Activities network allowing users to practice their Sport Activities in their town and \"on the road\".

Through the Web or their Mobile Phone the users can find new sport facilities, partners or teams on a location basis.

The service provide the users with tools to follow their sport performance progress.

[www.blipsport.com](http://www.blipsport.com)

##### What are we looking for

Blip Sport is looking for licence or commercial agreement and venture partners.

##### Keywords

- Content Provider
- Mobile Entertainment

##### Collaboration sought

- Joint Venture Agreement
- Licence Agreement
- Commercial Agreement

##### Responsible

Dr Luc DURAND



## BLStream

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### Poland

BLStream executes the most challenging projects and build revolutionary concepts with our customers every day.

BLStream is an inspired leader in emerging visual technologies, usability and entertainment on portable devices. We feel pride and excitement to be a trusted partner in realizing our clients' dreams into successful businesses on today's and tomorrow's digitalized and connected world.

Successful consumer electronics and content business is about creating experiences – about touching and engaging people emotionally. Our focus is to glue complex multiplatform technologies into delightful user experiences, creative and fun mobile applications.

### Collaboration Profiles

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## Multi mobile OS base-porting, integration, multimedia optimization and revolutionary UI concepts.

### What we offer

BLStream develops applications for all major mobile OS's and delivers advanced multimedia and entertainment solutions for handset and chipset manufactures, with strong emphasis on intuitive and innovative end user experience.

BLStream offering focuses on following three competences areas:

- mobile OSes base-porting, integration and adaptations services
  - multimedia porting and optimization services
  - multi-platform application development and User Experience solutions
- 

### What are we looking for

Typical customers include mobile OS vendors, chipset manufactures, handset manufacturers and companies seeking partners for complex multi-platform mobile development with ultimate user experience.

---

### Keywords

- Data Protection, Storage Technology, Cryptography, Data Security
  - Communications Protocols, Standards
  - Digital libraries and content
  - Signal Processing (speech, sound, image)
  - Mobile Entertainment
  - Mobile Security
  - Mobile Service Provider
  - Computer Games
  - 3D Media
- 

### Collaboration sought

- Research and development
  - Technical Co-operation
  - Licence Agreement
  - Commercial Agreement
- 

### Responsible

Wojciech Kurek

## Bluevibe

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**71414 Heraklion**

**Greece**

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**Fax** +302810391941  
**E-Mail** info@bluevibe.net



Bluevibe was founded in 2005, on the Science and Technology park of Crete, by a team of young engineers and Cytech Ltd, a leading mobile marketing and SMS provider.

The goal of the company is to leverage the computational and communication capabilities of common mobile devices like phones and netbooks, in order to offer a new class of services ranging from information to entertainment and marketing.

The company's flagship product is the "Bluevibe platform", a complete solution for creating mobile applications and mobile services.

Bluevibe has strong experience in creating tailor made solutions and mobile applications. Since 2005 Bluevibe has successfully completed dozens of projects working with customers from around the world.

www.bluevibe.net

### Collaboration Profiles

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#### Interactive proximity marketing

##### What we offer

Bluevibe is the first and only proximity marketing system in the world that offers Free Internet Access via Bluetooth to a wide range of mobile phones.

Bluevibe supports all WiFi enabled phones such as iPhone, Blackberry and Android devices it also provides a full range of traditional bluetooth marketing 'Content-Push' campaigns, offering you both interactive and one-way marketing potential.

##### What are we looking for

We are interested in establishing a network of resellers around the world. We are looking for companies that want to use this unique tool to promote their products and services.

##### Keywords

- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Mobile Entertainment
- Mobile Service Provider
- Computer Games

##### Collaboration sought

- Research and development
- Technical Co-operation
- Joint Venture Agreement
- Manufacturing Agreement
- Licence Agreement
- Commercial Agreement

##### Responsible

Pashalis Padelaris

#### Cross-platform Mobile application development

##### What we offer

With a long experience in custom mobile application development and a platform tested on hundreds of different mobile phone models, we can offer you rapid development of "On Device Portals" (ODPs), mobile browsers and custom games. Applications for information and promotional purposes.

Using our "Bluevibe platform" technology for RAD we can create applications at a fraction of the cost compared to similar RAD solutions available in the market.

---

**What are we looking for**

Customers interested in developing and offering mobile applications, through this ever growing market. The mobile applications developed using Bluevibe can be delivered to the end-consumer using "Bluevibe Hotspots", OTA, or any application store.

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**Keywords**

- Mobile Entertainment
  - Mobile Service Provider
  - Computer Games
- 

**Collaboration sought**

- Research and development
  - Technical Co-operation
  - Joint Venture Agreement
  - Manufacturing Agreement
  - Licence Agreement
  - Commercial Agreement
- 

**Responsible**

Pashalis Padeleris

## BMAT

**Bruniquer 49  
Barcelona**

**Catalonia**

**Telephone**            **934869407**  
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**E-Mail**                **info@bmat.com**



BMAT has developed a software that allows any music enabled device to listen, understand and enjoy music to provide services such as listen by mood, play music to jog with (tempo synchronized), identify unnamed tunes, recommend concerts, connect with similar music taste people, smart shuffle,...

BMAT is based in Barcelona and partners with companies such as Intel, Yamaha, AGB Nielsen, The Orchard or Endemol among others.

### Collaboration Profiles

#### Fitness Music

##### What we offer

A technology that allows to generate the best music playlist for the kind of exercise you are about to practice. The match is performed by selecting the music that best synchronizes with the tempo of your jog.

The technology has already been integrated in a new Yamaha mp3 player <http://www.bodibeat.com>

##### What are we looking for

Mobile Operators / Mobile Service Platforms interested in offering added value music services to their community.

##### Keywords

- Signal Processing (speech, sound, image)
- Mobile Entertainment

##### Collaboration sought

- Joint Venture Agreement
- Licence Agreement
- Commercial Agreement

##### Responsible

CEO Alex Loscos

#### MoOdstock

##### What we offer

Technology for a music player embedable in portable devices and music enabled phones that allows you to browse your music by mood and generate alike "more like this" playlists.

##### What are we looking for

Companies interested in developing a much more straightforward and intuitive music experience in portable devices. Companies willing to partner for the development of the end user product.

##### Keywords

- Signal Processing (speech, sound, image)
- Mobile Entertainment

##### Collaboration sought

- Technical Co-operation
- Joint Venture Agreement

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- Licence Agreement
  - Commercial Agreement
- 

**Responsible**

CEO Alex Loscos

## bohera: ideas y diseño

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**Catalonia**

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**Fax**  
**E-Mail**               **alberto@bohera.com**



The best word to describe the company is 'ideas', but some other words also fit: design, innovation, inspiration, creativity, technology.

The aim of the company is to create concepts, develop ideas to increase usability of any kind of item, technological or not. But in this new era, where technology is everyday more and more a part of our lives, and that we are again day by day moving around, concepts related to mobile and portability are quite interesting for our development.

### Collaboration Profiles

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#### Concepts and design applied for technology

##### What we offer

We offer different software products. in this case the most important is one which measures productivity inside a company for everyone connected to a PC. But the release 2 would insert new features as GPS location system, number recognition and so on, so we can measure up productivity of those who work out of an office.

---

##### What are we looking for

We are looking for people to test this software in mobiles with different O.S.

We are also looking for applications to develop 3D applications, games, for cell phones. everything connected to 3D inside a cellphone would be interesting for us.

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##### Keywords

- Computer Games
  - 3D Media
- 

##### Collaboration sought

- Research and development
  - Commercial Agreement
- 

##### Responsible

Alberto Bohera

## BOOM DIGITAL NATION

**Odakule Is Merkezi Beyoglu**  
34430 İstanbul

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**E-Mail**



interactive digital marketing, enabling mega brands and telecom operators to build excellent consumer dialogs via community marketing programs, digital marketing and advertising.

Powered by a unique technology platform based on targeted and segmented behavioural analytic models, exclusive branding entertainment and content offerings.

### Collaboration Profiles

#### Digital Advertising Specialist

##### What we offer

We're one of the leading companies in the area of mobile marketing & advertising. Our specialty areas are; Mobile marketing, mobile advertising, strategical marketing consultancy for Telco's, segmented (community) marketing, mobile internet, widgets, mobile managed / outsourced services.

##### What are we looking for

We would be willing to partner with international mobile publishers, aggregators to monetize any premium inventories and assets. We would be eager to find special tools & platforms to enable us better design, develop & deploy mobile sites and widgets across multiple OS's and devices.

We are also open to discuss any manufacturers of interactive indoor/outdoor screens, with superior visual & auidial technologies. We are also looking forward to meet with advertising platform partners mobile application and site developers as well as digital advertise measurement companies.

##### Keywords

- Electronics, Microelectronics
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Content Provider
- Mobile Entertainment
- Mobile Service Provider

##### Collaboration sought

- Technical Co-operation
- Licence Agreement
- Commercial Agreement

##### Responsible

Zeynep Sarilar Akaltan

## BoomRing Communication

**Netanya**

**Israel**

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**E-Mail** kerenm@boomerling.com



### Solution at a Glance

Complete solution for hosting providers and enterprises, seamlessly integrates mobile, VoIP and fixed communication.  
Cost control & mobile least cost routing implementation.  
Environment aware roaming – seamless roaming between WiFi & cellular networks including sophisticated handoff mechanism.  
Offer low-cost roaming & international calling solution from mobile.  
Simplify the user experience.

### Business Benefits & Customers Challenges

Increased ARPU, pay as you grow business model & low risk deployment.  
Usability – no change in end-user behavior – enhances functionality for communication.  
Compatibility – implemented with almost any PBX type, Soft-Switch and handset operating systems.  
Over the air (OTA) deployment and configuration.

### Our Offering

Complete unified communication services platform including:

Business Communication Server.  
CLIENT software installed within a smart phone.  
Provisioning tool that generates CLIENT on the fly.  
Cost control & savings.  
Simplicity – Least Cost routing capabilities & standard call handling features.

### Unique Differentiators

Identifying optimal network connection for each call.  
Seamless roaming between WiFi & cellular including sophisticated handoff mechanism.  
Comprehensive solution – Server side, CLIENT side, Provisioning tools.  
Flexible Business Model & superior ROI.  
Compatibility – Variety of mobile operating systems, PBX types & Soft-switch vendors.  
Focus on usability.

### Company References and Strategic Business Partners

Company references - Verint, Teva, Alvarion, Veraz, Microsoft, Johnson&Jonson, Nice, GE, Loreal.

Strategic Customers: Bezeq (Israel), Netone (Greece), IBM (Israel), Accenture (Italy).

Main partners - AudioCodes, Tadiran Telecom, Bezeq International.

Investors - Mediatek Group.

## Collaboration Profiles

### Complete solution for hosting providers and enterprises, seamlessly integrates mobile, VoIP and fixe

#### What we offer

Complete unified communication services platform including:

Business Communication Server.  
CLIENT software installed within a smart phone.  
Provisioning tool that generates CLIENT on the fly.  
Cost control & savings.  
Simplicity – Least Cost routing capabilities & standard call handling features.



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**What are we looking for**

Company references - Verint, Teva, Alvarion, Veraz, Microsoft, Johnson&Jonson, Nice, GE, Loreal.

Strategic Customers: Bezeq (Israel), Netone (Greece), IBM (Israel), Accenture (Italy).

Main partners - AudioCodes, Tadiran Telecom, Bezeq International.

Investors - Mediatek Group.

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**Responsible**

Avi Aharon

## BORDEAUX GAMES

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**RUE MONTMEJEAN 5 BIS****33100 Bordeaux****France****Telephone** +33 (0)612330150**Fax****E-Mail** [noelle.beronie@bordeauxgames.com](mailto:noelle.beronie@bordeauxgames.com)

Bordeaux Games is a cluster dedicated to independent video games companies from Bordeaux and its area (south west of France).

Bordeaux Games' main activities are:

- Strengthen networking and mutualize R&D efforts for members companies,
- Promote Aquitaine's studios visibility nationally and internationally,
- Help companies with their estate concerns,
- Mutualize commercial opportunities.

The +20 members that include independent studios, publishers, middleware, services and freelancers, contribute to the dynamic of the cluster: Aesia, Asobo Studio, AtOnce Technologies, BRA, BeTomorrow, Groupe ConcoursMania, Dessine-moi un son, ElMobo, ENJMIN, Faeria Studio, In-Fusio, Mad Monkey Studio, Mimesis Republic, Motion Twin, Neomades, OnePlayer.com, SolidGame, Tiki Move, MSD Consulting, TheSimStim.

### Collaboration Profiles

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#### Promote videos game companies

**What we offer**

Bordeaux Games' main activities are:

- Strengthen networking and mutualize R&D efforts for members companies,
- Promote Aquitaine's studios visibility nationally and internationally,
- Help companies with their estate concerns,
- Mutualize commercial opportunities.

Bordeaux Games is a dynamic cluster :

- complementary know-how: independent studios, editors, services, middlewares, and freelancers
  - Wide range of activities: consoles, PC, Online and Mobile videogames.
- 

**What are we looking for**

We are looking for publishers, distributors and project partners in the mobile entertainment industry.

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**Keywords**

- Mobile Entertainment
  - Computer Games
- 

**Collaboration sought**

- Manufacturing Agreement
  - Licence Agreement
  - Commercial Agreement
- 

**Responsible**

Noelle BERONIE

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**BOXXIN**

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130 rue du cdt rolland  
13008 Marseille

France

Telephone

Fax

E-Mail



OEM/OBM solution

AndroBox is simplest way to Restore and back up contact, SMS, bookmark and note thru Android Phone.

You lose your and your sim card. No Problem ! AndroBox Restore all yours informations easily in one click.

Solution for mobile manufacturer, ISP, mobile operator.

Integration OEM/OBM

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**Collaboration Profiles**

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**Simple, secure way to communicate, manage and share content thru Android.****What we offer**

Android Solutions for Companies SMB :

Boxxin is a powerful yet simple to use Web-based collaboration platform for SMB that allows organizations to easily manage, share and work on project files with anyone — inside or outside of their company.

Replace FTP servers :

Fast, reliable, and easy to use, Boxxin puts an end to the FTP productivity drain while improving your professional image with clients and contractors alike.

---

**What are we looking for**

Partners sought : company that wants to easily and cost-effectively implement or upgrade their content management and collaboration tools.

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**Keywords**

- Mobile Service Provider

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**Collaboration sought**

- Licence Agreement  
- Commercial Agreement

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**Responsible**

Jeremy DAHAN

## Bozoka

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### Sweden



1. Office in Stockholm, Sweden.
2. Own Mobile Technology / Platforms

- Lower costs of development of mobile services to "almost zero cost" and reduces the technical and conceptual complexity of building services.

- A community for mobile entrepreneurs – easy to use technology and collective wisdom - straight forward business model to earn money

3. Working via distributors e.g. Telenor in Sweden. See [www.mobilstart.se](http://www.mobilstart.se)

### Collaboration Profiles

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#### Self Service Mobile Platforms

##### What we offer

The concept is about providing tools directly on the web as a hosted solution for content providers/entrepreneurs to build their own mobile services with.

Lower costs of development of mobile services to "almost zero cost" and reduces the technical and conceptual complexity of building services. -

A community for mobile entrepreneurs – easy to use technology and collective wisdom - straight forward business model to earn money

##### What are we looking for

We are looking for distributors for a White Label Solution of our platform.

In sweden we are working with Telenor (see [www.mobilstart.se](http://www.mobilstart.se)).

Bozoka host the entire solution and the partner is responsible for distribution / sales.

We are looking at e.g. Telcos and Media Houses.

##### Keywords

- Mobile Service Provider

##### Collaboration sought

- Licence Agreement
- Commercial Agreement

##### Responsible

CEO Martin Stromberg

## Bretagne International

---

**Rennes**

**France**

**Telephone**

**Fax**

**E-Mail**



We are organisation that assists non French companies in their business expansion in to France. We can organised B2B sector focused meetings in Western France to facilitate your company growth. The keys sectors are: mobile video, mobile TV, IPTV, telecoms, networks and computer services. Our services are at no cost as we are funded by the region to creat business development.

### Collaboration Profiles

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## Bretagne International

### What we offer

We are organisation that assists non French companies in their business expansion into France. We can organise B2B sector focused meetings in western France to facilitate your company growth. The keys sectors are: mobile video, mobile TV, IPTV, telecoms, networks and computer services. Our services are at no cost as we are funded by the region to create economic development.

### What are we looking for

We are looking for innovative high tech companies that have a strategy to develop their business in France and/or Western Europe.

### Keywords

- Network Security
- Data Protection, Storage Technology, Cryptography, Data Security
- Database Management, Data Mining
- Communications Protocols, Standards
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Digital libraries and content
- Signal Processing (speech, sound, image)
- IT Applications for Health
- IT Applications for Transport and Logistics
- ICT for Independent Living and Inclusion
- GIS Geographical Information Systems
- Content Provider
- Mobile Entertainment
- Mobile Security
- Mobile Service Provider
- Computer Games
- 3D Media

### Collaboration sought

- Technical Co-operation
- Joint Venture Agreement
- Manufacturing Agreement
- Commercial Agreement

### Responsible

Barbara Bretecher

## Bretagne International (booth 2F29)

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Located in Western France, we assist innovative high tech companies in their business expansion strategy in France : B2B meetings, partner identification, system integrators, etc. Our services are free of charge as we are financed by the region of Bretagne, France to create economic development.

### Collaboration Profiles

#### Business Expansion in France

##### What we offer

We assist high tech companies in their business expansion projects into France. After reviewing the needs and strategy of the company, we work to connect our customers to the key technology partners, investment entities, system integrators, distributors, etc required for their business success in France.

##### What are we looking for

We are looking for innovative companies expanding into the French market, typically in the sectors of :

- IPTV
- mobile TV
- mobile applications
- web applications
- RFID
- content management
- IT in Health
- 3D media

but not limited to these sectors of activity.

##### Keywords

- Electronics, Microelectronics
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- IT Applications for Health
- IT Applications for Transport and Logistics
- ICT for Independent Living and Inclusion
- GIS Geographical Information Systems
- Mobile Entertainment
- Mobile Security
- 3D Media

##### Collaboration sought

- Research and development
- Technical Co-operation
- Joint Venture Agreement
- Manufacturing Agreement
- Commercial Agreement

##### Responsible

Darin BEACH

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## Brightwell Holdings BV

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34398 istanbul

Turkey

**Telephone** +90 212 366 5065

**Fax**

**E-Mail** volkan.ozturk@brightwell.com.tr

Brightwell is a private investment company that makes global investments in the fields of "Energy and Environmental Technologies", "Transport Technologies and Services", and "Innovative Technology Solutions and Services". Experience in developing markets makes Brightwell an ideal partner for investors planning to do business in these kind of markets.

### Collaboration Profiles

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## Brightwell investments focused on a global scale. Mainly in Energy and Environmental Technologies, T

### What we offer

Brightwell can track business opportunities within their sector in close cooperation with other investment groups, consultants, and industrial/financial analysts. The team contains a broad spectrum of talent; some of these include corporate investment and corporate management, the creation and management of innovative enterprises, strategy development and financial engineering services.

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### What are we looking for

Our Mission is to support the entrepreneurial spirit and ideas that have been deadlocked due to lack of funds, marketing and sales capabilities or global reach and to realize business ideas creating new markets.

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### Keywords

- Electronics, Microelectronics
  - Signal Processing (speech, sound, image)
  - 3D Media
- 

### Collaboration sought

- Research and development
  - Technical Co-operation
  - Joint Venture Agreement
- 

### Responsible

Volkan Ozturk

**ACCÍO**

Competitiveness for Catalonia



Generalitat de Catalunya  
Government of Catalonia

**BROKERAGE EVENT 2010**

Barcelona, 15 - 18 February. Fira de Barcelona

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## BRUSSELS EXPORT

C/PAU CLARIS, 110, 1º  
BARCELONA

Belgium

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### Collaboration Profiles

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#### BRUSSELS EXPORT

**What we offer**

BRUSSELS EXPORT

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**What are we looking for**

BRUSSELS EXPORT

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**Responsible**

CARMEN COCA



## BS TECHNOLOGY

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31000 TOULOUSE

France

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BS Technology is located in Toulouse (SO-France) and is dedicated to designing and promotion of HitSelf® software.

HitSelf® brings a multitude of services the same on a PC and a cell phone.

It relies on an innovative and patented technology enabling the automatic unlimited and secure transmission, of any type of information between a PC and a cell phone, leaving behind the constraints of technology, networks and operators.

The computer provides information processing for the cell phone, which becomes an intelligent and trivialized terminal.

The downloadable online public version of HitSelf®, provides a multitude of services [mail, chat, music, social networking, geo-located meetings ...] enriched constantly.

The pro version of HitSelf®, allows business applications to run from a cell phone. It is dedicated to any company wishing to use its fleet of cell phones as a new tool, contributing to improving the efficiency of its collaborators.

### Collaboration Profiles

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#### MVSO - Mobile Virtual Service Operator

##### What we offer

HitSelf® software relies on an innovative and patented technology enabling the automatic unlimited and secure transmission, of any type of information between a PC and a cell phone, leaving behind the constraints of technology, networks and operators.

The computer provides information processing for any kind of mobile phone which becomes an intelligent and trivialized terminal.

As an MVSO, HitSelf® provides services which can be added in a very easy way by adding plug-in, hosted on the HitSelf® platform.

HitSelf® allows business applications to run from a mobile phone. It is dedicated to any company wishing to use its fleet of mobile phones as a new tool, contributing to improving the efficiency of its collaborators, without renewing the enterprise mobile phones fleet with expensive Smartphones.

Every kind of business application can be converted as a HitSelf® plug-in, to be used on a mobile phone.

Give more power to your existing heterogeneous mobile phones fleet!

##### What are we looking for

BS Technology is looking for partners of 3 types:

- Financial partners or investors able to take participation to help for marketing and sales purpose,
- Industrial partners (software editors, ERP editors, mobile phones operators, etc.) interested in HitSelf technology for their own business and willing to integrate this technology as a part of their Service Offering, in white-label mode, Those partners should develop their own HitSelf plug-ins to enrich their own service offering for their clients, and sell the whole package.
- Distribution partners (mobile phones operators or distributors, distributors, etc.) able to sell the HitSelf offer, including generic plug-ins (as mail, chat, music, social networking, geo-located meetings ...).

##### Keywords

- Mobile Entertainment
- Mobile Service Provider

##### Collaboration sought

- Technical Co-operation
- Joint Venture Agreement
- Commercial Agreement

##### Responsible

Xavier DUHOUX

## Bschon.com

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### Denmark

- 1.: Denmark
- 2.: Consultancy
- 3.: Consulting in Mobile Line of Business & RFID:

Software R&D,  
Start-up,  
Go-to-Market,  
Channel,  
Due diligence,  
Organization

### Collaboration Profiles

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## Consultancy within Mobile Line of Business & RFID

### What we offer

Deep experience in all aspects of developing, releasing, marketing and selling Mobile Line of Business & RFID solutions for the global market.

#### Usage areas:

Mobile Line of Business: Employees \"on the go\" - e.g. Managers, Sales, Service, Warehouse, Production etc.  
RFID: Supply Chain Management

#### Benefits:

Tangible ROI from optimizing core business processes (increased revenue and significant efficiencies from users, back-office, IT etc.)

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### What are we looking for

Companies needing to implement Mobile Line of Business or RFID solutions.

SW R&D companies needing advice regarding issues within R&D, Go-to-Market, Channel etc.

Companies that are developing, marketing and selling Mobile Line of Business or RFID solutions

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### Keywords

- IT Applications for Health
  - IT Applications for Transport and Logistics
- 

### Collaboration sought

- Research and development
- 

### Responsible

Bjarne Schøn

## Buglos LDA

Madan Parque, Rua dos Inventores 2-3, 1-02  
2825-182 Caparica

Portugal

**Telephone** +351 210438695  
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**E-Mail** info@inplacement.eu



Inplacement reduces your development cost by 50% and increases your productivity by 20%. This online project and time management tool deals with dispersed team members, everywhere, anywhere and anytime. Besides all necessary tools it includes all type of communication facilities and works like a closed social network. This software and our recruitment resource capabilities makes inplacement a winner and improves your efficiency and reduces dramatically your cost. We recruit and put global resources under your management with inplacement software.

### Collaboration Profiles

#### Inplacement - Improve efficiency by 20% and reduce your cost by 50%.

##### What we offer

Inplacement reduces your development cost by 50% and increases your productivity by 20%. This online project and time management tool deals with dispersed team members, everywhere, anywhere and anytime. Besides all necessary tools it includes all type of communication facilities and works like a closed social network. This software and our recruitment resource capabilities makes inplacement a winner and improves your efficiency and reduces dramatically your cost. We recruit and put global resources under your management with inplacement software.

##### What are we looking for

We are expanding our operations and looking for joint ventures and partners world wide that have office space available for placing human resources.

##### Keywords

- Electronics, Microelectronics
- Network Security
- Data Protection, Storage Technology, Cryptography, Data Security
- Database Management, Data Mining
- Communications Protocols, Standards
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Electronic Commerce, Electronic Payment, Electronic Signature
- E-Learning
- Digital libraries and content
- Signal Processing (speech, sound, image)
- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
- IT Applications for Health
- IT Applications for Transport and Logistics
- ICT for Independent Living and Inclusion
- GIS Geographical Information Systems
- Content Provider
- Mobile Entertainment
- Mobile Security
- Mobile Service Provider
- Computer Games
- 3D Media

##### Collaboration sought

- Research and development
- Technical Co-operation
- Joint Venture Agreement
- Manufacturing Agreement
- Licence Agreement
- Commercial Agreement
- FP7-ICT Project

**ACCÍO**

Competitiveness for Catalonia



**Generalitat de Catalunya**  
Government of Catalonia

**BROKERAGE EVENT 2010**

Barcelona, 15 - 18 February. Fira de Barcelona

**Responsible**

Dr. Jose Carlos Fernandes da Graça

## BULKY PIX

### France



Developing games and applications for the iPhone / iPod Touch  
Game Design creation and expertise  
Setting up viral marketing campaigns  
Keeping a technological eye on forthcoming formats such as Android, Palm OS, Skymarket...

Created by former employees of Vivendi Games Mobile in 2008.

10 experienced people (between 4 and 15 years in the video games sector).

Experience: +70 (GBA, PlayStation, PS2, Xbox, GameCube, PC, Mobile Phones).

Past references: Crash Bandicoot Nitro Kart 3D iPhone / iPodTouch (still in the top 5 for worldwide sales 7 months after release); also Virtual Villagers iPhone / iPod Touch...

A fully operational team of unified fighters who have been working together for nearly 5 years.

Excellent knowledge of the market and the constraints of "mobile platforms" for "maximum quality".

### Collaboration Profiles

#### Video games

##### What we offer

Developing games and applications for the iPhone / iPod Touch  
Game Design creation and expertise  
Setting up viral marketing campaigns  
Keeping a technological eye on forthcoming formats such as Android, Palm OS, Skymarket...

Created by former employees of Vivendi Games Mobile in 2008.

10 experienced people (between 4 and 15 years in the video games sector). Experience: +70 (GBA, PlayStation, PS2, Xbox, GameCube, PC, Mobile Phones).

Past references: Crash Bandicoot Nitro Kart 3D iPhone / iPodTouch (still in the top 5 for worldwide sales 7 months after release); also Virtual Villagers iPhone / iPod Touch...

A fully operational team of unified fighters who have been working together for nearly 5 years.

Excellent knowledge of the market and the constraints of "mobile platforms" for "maximum quality".

##### What are we looking for

Any participant interested in the activities mentioned

##### Keywords

- Content Provider
- Mobile Entertainment
- Computer Games

##### Collaboration sought

- Research and development
- Technical Co-operation
- Commercial Agreement

##### Responsible

Olivier Pierre

## Bureau du Gouvernement du Québec

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Canada

### Collaboration Profiles

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#### Gouvernement du Québec, Affaires économiques et commerciales

##### What we offer

1. What is your area of expertise or know how? Economic and commercial promotion
  2. What type of innovative technology or research project is being offered? Quebec companies specialized in ICT
- 

##### What are we looking for

Spanish companies interested to collaborate with companies from Quebec

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##### Responsible

Melanie Abdel-Malak

## BUSINESS ANYWHERE

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allée du Doyen Georges Brus 4  
33600 Pessac

France

**Telephone** +33 5 31 61 51 20  
**Fax** +335 31 61 51 21  
**E-Mail** [mobile@business-anywhere.net](mailto:mobile@business-anywhere.net)



Business Anywhere is a software vendor and integrator expert for mobile handsets. We are specialized in offering new products for our customers (B2B2C mass markets) on every common platforms : Java / Android, iPhone.

Definitively innovative, we are always developing new features allowing our customers to offer new mobile services to their own clients. These services are software solutions developed from back end to front end with connectors to our customers SI. Once industrialized, these product are deployed on mass market end users.

Dematerialized customer loyalty cards, professional applications, mShopping, products catalogs, mBanking, our applications give a new signification to our mobile habits.

Business Anywhere milestones:

2007 : Our first big national customers : Crédit Agricole, Banque Populaire, Cdiscount, ...

2008 - 1st semestre : Business Anywhere funds raise 1M€.

2008 - 2nd semestre : New big clients : Refleximmo, Bouygues Telecom, SFR, Keyyo, Lyonnaise des Eaux, Rue du Commerce. And first to launch a embedded mBanking java application for Caisse d'Epargne (National) in Europe.

2009 : New big clients : TF1, Cofinoga, Macif, Jules group, ANPS, ...

### Collaboration Profiles

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#### Multi-OS platform mobile integrator

##### What we offer

Business Anywhere is an inovative software vendor and integrator expert for mobile handsets. Specialized in offering new products for our customers (B2B2C mass markets) on all mobile platforms like mobile banking dematerialized loyalty cards, mcommerce. Clients such as TF1, Crédit Agricole, Banque Populaire, Cdiscount, Cofinoga, Macif, Jules group, Refleximmo, Bouygues Telecom, SFR...

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##### What are we looking for

Contacts

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##### Keywords

- Network Security
  - Communications Protocols, Standards
  - Network Technologies (Wireless, Wi-Fi, Bluetooth)
  - Electronic Commerce, Electronic Payment, Electronic Signature
  - E-Learning
  - IT Applications for Health
  - IT Applications for Transport and Logistics
  - GIS Geographical Information Systems
  - Content Provider
  - Mobile Security
  - Mobile Service Provider
- 

##### Collaboration sought

- Research and development
  - Commercial Agreement
- 

##### Responsible

General Manager Laurent BOURGITTEAU-GUIARD

## C3EM

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82006 MONTAUBAN CEDEX

France

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**Fax** 33 5 63 23 04 94  
**E-Mail** contact@c3em.com



C3EM is a french company located in South-Western France, which proposes standard catalog products, specific developments and integration of systems, around the following know-how:

- Control of mobile phone antennas: motorization and remote adjustment of azimuth, AISG 1.1 and 2.0 standard compliant
- Communicating embedded measure (GSM/GPRS and GPS solutions)
- Developments on specifications of software (embedded) and of electronic devices

### Collaboration Profiles

#### Coriantel: Remote Azimuth Steering

##### What we offer

C3EM proposes \"CORIANTEL\" that is a patented system which allows to set remotely the azimuth of mobile phone antennas (base station).

The antenna is fixed on a mobile arm equipped with two single pipe rings. It is suitable with all the configurations.

Rotation is ensured by an electric motor with reducer. The antenna position is ensured by a coder. The system is piloted by an electronic control box AISG compliant.

The means of control of the position are:

- On site with: a standard Laptop with an Internet navigator and an \"Azimuth Tilt Control Device\" (C3EM controller AISG compliant, with internal WEB Server Interface), or a primary (for example CCU), or the Node B or BTS AISG equipment.
- From the OMC: Via intranet link from the OMC computer to the primary or the Node B (BTS) equipment

##### What are we looking for

We are looking for partners for our \"Coriantel\" activity, for example: antenna manufacturers, mobile phone base station solutions integrators, distributors, resalers,... interested in selling and integrating our azimuth control system.

##### Keywords

- Electronics, Microelectronics
- Communications Protocols, Standards
- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
- GIS Geographical Information Systems
- Mobile Service Provider

##### Collaboration sought

- Technical Co-operation
- Commercial Agreement

##### Responsible

Florence VARGA



## Capricode

### Finland



Finnish Capricode group aids service providers and enterprises to cut costs and boost revenue streams with its Mobile Device Management solution SyncShield® and CTI solutions.

SyncShield® is a uniquely easy-to-use solution enabling centralised, over-the-air management of mobile applications, settings and security within the enterprises' entire mobile fleet. SyncShield® is an ideal solution for service providers, operators and system integrators to increase their end customer value and for enterprises to solve their daily mobile device management challenges. It simplifies the work of mobile device management and guarantees substantial ROI within months. SyncShield® is ready-to-use product that is easy to implement.

CTI (Computer Telephony Integration) solutions consist of award-winning technologies, AlarmConnect and TaxiConnect, that enable efficient utilization of people's mobility. AlarmConnect is an efficient alarm management solution and TaxiConnect is advanced call center solution with unique value adding features that utilize for example the location data of mobile terminals.

### Collaboration Profiles

## Mobile Device Management solution for remote and centralised management of mobile device application

### What we offer

Capricode has developed a device management solution that enables the management of organization's mobile devices with the same way as laptops: remotely, simultaneously and centrally. This means that mobile applications such as push-mail and virus protection can be installed, the device settings configured, the device information backed up and the device locked and wiped if the device is lost. These tasks are executed from easy-to-use web-user interface through secured connection.

Besides web-user interface the developed solution consists of device management server and a client application which is installed in the end-user's mobile device. The structure of the solution provides many possibilities for service providers and system integrators to create Over-The-Air services for business customers.

It is possible for service providers to offer mobile device management as hosted service by opening customer accounts to the server, which is maintained by the service provider its

What are we looking for:

Looking for Service Providers (ASP, MSP, Operator) and System Integrators in mobile communications area.

The partner could provide device management services for companies/enterprises or deliver IT infrastructure and mobility services/solutions to enterprises. An ideal partner offers mobile (or IT) products, solutions and services (such as mobile applications) for businesses and this solutions would be value-adding and complementary solution to their existing offering.

### What are we looking for

Capricode seeks cooperation partners for technology licensing, e.g. the partner hosts device management server in its premises and offers mobile device management to its customers either as hosted solution, managed service or as integrated element of more comprehensive mobility offering.

### Keywords

- Data Protection, Storage Technology, Cryptography, Data Security
- Database Management, Data Mining
- Communications Protocols, Standards

### Collaboration sought

- Technical Co-operation
- Licence Agreement
- Commercial Agreement

**Responsible**

Mikko Kannelsuo

**Call/Contact Center solutions with advanced features to build new value adding services for Companies**

**What we offer**

In many industries the organisation's customer service face sudden phone call peaks where numerous customer calls cannot be answered.

TaxiConnect solution enables taxi companies to efficiently handle taxi booking calls and offer advanced taxi booking services for customers. In addition to the traditional call center features, the solution provides unique possibilities for new value adding services, such as direct taxi, VIP -taxi and customer location based services.

CallBack request solution answers the customer calls when all the service agents are busy and asks the customer to leave a call back request or message. After the peak hours, the customer service personnel can easily listen to the messages from user interface and call the customer back.

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**What are we looking for**

The company seeks resellers for its solutions as TaxiConnect, CallBack

The company seeks resellers for its taxi solution in order to strengthen the reselling network. Also organisations that have Call/Contact center technologies are potential partners. The primary target area for the partner seeking is EU, but the organisation is also open for contacts outside this area.

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**Keywords**

- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- IT Applications for Health
- IT Applications for Transport and Logistics

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**Collaboration sought**

- Technical Co-operation
- Joint Venture Agreement
- Licence Agreement
- Commercial Agreement

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**Responsible**

Mikko Kannelsuo

**CASE Elektronik LTD.**

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Telephone

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Our company started as a personal enterprise at 1992 then after it turned to regular company at 1995. At the beginning there were 8 staff as engineers, technicians etc. Our company with these staff accomplished many R&D and production. Some of these works were pioneer at Turkey.

Also our company builed first Power Analyzer at Turkey therefore we were supported by government.

**Collaboration Profiles****- wirelles controlled water meters****What we offer**

- Motor speed and level control cards with microprocessor
- Variety of digital, analog and microprocessor based control card
- Electronic key
- Power Analyzer
- Remote control system by UHF modem
- Meter reading, alarm and security systems by GPRS
- Vehicle and position tracking by GSM-GPRS and GPS setalite
- TEDAŞ EBYS ( Energy information management system ) operations
- Electronic wirelles controlled water meters

**What are we looking for**

Joint Venture Agreement  
Commercial Agreement  
Sales and R&D Agreement

**Keywords**

- Electronics, Microelectronics
- Network Security
- Data Protection, Storage Technology, Cryptography, Data Security
- Communications Protocols, Standards
- Network Technologies (Wireless, Wi-Fi, Bluetooth)

**Collaboration sought**

- Research and development
- Technical Co-operation
- Joint Venture Agreement
- Manufacturing Agreement
- Commercial Agreement

**Responsible**

MEHMET CAN

## Cashware Desarrollo y Servicios SL

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Spain

Telephone           0034916521649  
Fax  
E-Mail                salesdept@cashware.biz



Cashware is based in Spain , and its main business is Technology Services and Consultancy where its activities are banking market, financial software development, devices connectivity

### Collaboration Profiles

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#### NFC solutions for financial market

##### What we offer

Cashware has been committed to the banking sector in Spain since the company was founded. Since the beginning we have offered solutions and know-how in connectivity devices. For the last years we have noticed the interest and demands from our customers regarding the NFC technology.

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##### What are we looking for

We are looking for a partner with know-how in the NFC technology. We would like to establish a relation wich could result in collaboration for the projects we're actually developing and / or commercialization of our products outside of Spain. We're actually open to any suggestions in this area.

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##### Keywords

- Communications Protocols, Standards
  - Electronic Commerce, Electronic Payment, Electronic Signature
- 

##### Collaboration sought

- Technical Co-operation
  - Commercial Agreement
- 

##### Responsible

Juan Bejarano

## Catalyst Outsourcing

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**Hurricane Court 19  
L24 8RL Liverpool**

**United Kingdom**

**Telephone** +44 151 203 3441  
**Fax** +44 151 494 4170  
**E-Mail** tim.peel@catalystos.com



Catalyst was formed in March 2008 to utilise the varying skill-sets and extensive knowledge of its management, a team with over fifty one years collective industry experience.

More and more videogame developers and publishers are using outsourcing as a means to combat rising development costs. By using Catalyst, developers and publishers keep costs, particularly resource costs, under tight control and still ensure the delivery of a Triple A quality product.

From the creation of art assets to the full project management of a game, from the creation of presentation materials to full platform conversions; Catalyst offers a complete range of services borne out of knowledge and experience that has seen its management deliver million unit selling franchises and a BAFTA award winning game. Catalyst will deliver a managed solution that ensures you hit your deadlines, meet your budget and achieve the very highest of quality thresholds.

### Collaboration Profiles

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#### Outsource management

##### What we offer

Catalyst was formed in March 2008 to utilise the varying skill-sets and extensive knowledge of its management, a team with over fifty one years collective industry experience.

More and more videogame developers and publishers are using outsourcing as a means to combat rising development costs. By using Catalyst, developers and publishers keep costs, particularly resource costs, under tight control and still ensure the delivery of a Triple A quality product.

Catalyst offers new materials tracking software which can be used at both developer and publishing level. The system aids developers storing new asset data which can be checked before being published. The software enables publishing partners to view unpublished items and request changes to developers.

##### What are we looking for

Catalyst is looking for partners who have experience of the development of games and applications for hand-held devices including the iPhone and Android and, if applicable, the Sony PSP and Nintendo DS

##### Keywords

- Mobile Entertainment
- Computer Games

##### Collaboration sought

- Technical Co-operation
- Commercial Agreement

##### Responsible

Tim Peel

## CBI

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### Catalonia

Representing 17 companies in the IT/Mobile Fields in the areas of

- 1) VoIP
- 2) Mobile Image Processing
- 3) Mobile SaaS
- 4) Content / Services for Web and Mobile

### Collaboration Profiles

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## Technological Partnerships

### What we offer

Mobile Image Processing ( processing of mobile image for OCR - improves correct character recognition from <10% to more than 90% )

Mobile VoIP solution (own tech), working over mobile and web

SaaS for Mobile ( Event Planning Services platform )

VibrImage ( micro-vibrations of human body analysis from High-Def Video for Security and Medical purposes )

FiberOptic external temperature sensor solution, working 100km along the fiber-optic cable, with temperature sensitivity under 1 degree Celcium, and position precision +/-70cm, based on analysis of the signal spectrum ( working prototype available ), and 2 more tech in the FO field.

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### What are we looking for

Looking for:

- 1) Fiber-Optic Telecom Operators interested in best in class tech in the field ( see offers )
  - 2) Mobile Solution Platforms interested in integrating our companies' offering in image processing and mobile SaaS
  - 3) Mobile handset manufacturers interested in collaborating on deploying new applications in services and data treatment fields on their handsets
  - 4) Companies with innovative technology looking for a partner to launch their products
- 

### Keywords

- Network Security
  - Data Protection, Storage Technology, Cryptography, Data Security
  - Database Management, Data Mining
  - Network Technologies (Wireless, Wi-Fi, Bluetooth)
  - Electronic Commerce, Electronic Payment, Electronic Signature
  - E-Learning
  - Digital libraries and content
  - Signal Processing (speech, sound, image)
  - IT Applications for Transport and Logistics
  - ICT for Independent Living and Inclusion
  - GIS Geographical Information Systems
  - Content Provider
  - Mobile Entertainment
  - Mobile Security
  - Mobile Service Provider
  - Computer Games
  - 3D Media
- 

### Collaboration sought

- Technical Co-operation
  - Joint Venture Agreement
  - Licence Agreement
  - Commercial Agreement
- 

### Responsible

Vadim Tarasov

## CD Mediacting Sàrl

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Switzerland

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**Fax** +41 21 695 25 86  
**E-Mail** vparisod@cdmediacting.ch



The mission of CD Mediacting Sarl, a Swiss SME, is to offer the best possible duplication/replication service on digital media to meet the needs of its customers.

CD Mediacting is always seeking to improve its product range following the technology advancements.

### Collaboration Profiles

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#### Communication and media services looking for new technologies for Swiss media market (e-mobile, ...)

##### What we offer

1. A 15 years old company with a large client network in all Switzerland
2. Duplication/replication services on traditional medias such as CDs, DVDs but also on up-to-date digital medias such as USB-sticks, Blu-ray discs
3. Web sites and on-line applications using the latest technologies Web 2.0.
4. Creative designs

##### What are we looking for

Looking for interesting innovative services to implement for Swiss media market:

1. New technologies about mobile entertainment and mobile services
2. Mobile internet development
3. Companies with innovative technologies wanting to find a stable partner to promote and distribute their products

##### Keywords

- Data Protection, Storage Technology, Cryptography, Data Security
- Communications Protocols, Standards
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Electronic Commerce, Electronic Payment, Electronic Signature
- E-Learning
- Digital libraries and content
- Mobile Entertainment
- Mobile Security
- Mobile Service Provider
- 3D Media

##### Collaboration sought

- Research and development
- Technical Co-operation
- Licence Agreement
- Commercial Agreement

##### Responsible

Vincent Parisod

## Ceedo Technologies

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Rosh Ha'ayin

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**Fax** +972-73-223-2232

**E-Mail** [info@ceedo.com](mailto:info@ceedo.com)



### Solution at a Glance

Ceedo AppCenter allows fixed and mobile operators to deliver PC software applications over the web to the subscriber's desktop, to manage those applications remotely and use the platform to provide additional services direct to the PC.

### Business Benefits & Customers Challenges

Ceedo's platform lets operators monetize PC software sales as a new revenue stream, as well as opening up the PC desktop as a rich opportunity for delivering innovative services while providing a better experience for subscribers.

### Our Offering

Using Ceedo's platform, operators can own a rich content and services window right on the subscriber's desktop PC, delivered to subscribers on hardware such as USB modems and netbooks or deployed through the web.

### Unique Differentiators

Ceedo AppCenter for Operators is the first PC software delivery platform designed specifically for telecom operators. It integrates with existing infrastructure and can be rolled out in phases – with an initial hosted stage for extremely fast roll-out to subscribers.

### Company References and Strategic Business Partners

Partners incl. Avaya, Safenet, Citrix. Customer references incl. Intesa San Paolo, MPS, Banca Carige, Banca Carilo, Banca Marche, Deutscher Ring, Generali, Alvecon, Suva

## Collaboration Profiles

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### Ceedo AppCenter for Operators

#### What we offer

Using Ceedo's platform, operators can own a rich content and services window right on the subscriber's desktop PC, delivered to subscribers on hardware such as USB modems and netbooks or deployed through the web.

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#### What are we looking for

Partners incl. Avaya, Safenet, Citrix. Customer references incl. Intesa San Paolo, MPS, Banca Carige, Banca Carilo, Banca Marche, Deutscher Ring, Generali, Alvecon, Suva

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#### Keywords

- Data Protection, Storage Technology, Cryptography, Data Security
  - Electronic Commerce, Electronic Payment, Electronic Signature
  - Content Provider
  - Mobile Security
  - Mobile Service Provider
- 

#### Collaboration sought

- Technical Co-operation
  - Joint Venture Agreement
  - Licence Agreement
  - Commercial Agreement
- 

#### Responsible

Asaf Weisbrot



## Celle Brite

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### Israel

#### Solution at a Glance

CelleBrite provides content transfer and backup solutions for mobile handset devices, empowering mobile operators, POS and repair centers to provide value-added services to their customers. Our products enable users to transfer, backup and restore content from cellphones, including: Phonebook contacts, SMS messages, Pictures, Videos, Ring tones and Audio files, regardless of the mobile vendor, model, technology or carrier

#### Business Benefits & Customers Challenges

Supports more than 1500 mobile phones available in the market regardless of the carrier and network.  
Protects customer privacy by securely transferring content without exposing the information to store employees.  
Easy to learn and operate.

#### Our Offering

The UME-36Pro, our flagship product, is a stand-alone solution that transfers content, including pictures, videos, ringtones, SMS & phonebook contacts between a wide range of mobile phones, smart phones and PDAs.

The UME-36Pro was designed with the needs of the mobile phone industry in mind—rugged, thorough and easy to use.

The UME-36Pro provides mobile service providers automated firmware updates that keep the UME-36Pro current with all the latest cellular phone models in their respective market

#### Unique Differentiators

Transfer of phone's internal memory and user's SIM card – all with Unicode language support.  
Easy to use, standalone hardware, with a fast learning curve thanks to the simple GUI and no need for PC connectivity.  
Coordination with cellular manufacturers and operators allows us to support almost all phone models available, with new models supported before they are released to market.

#### Company References and Strategic Business Partners

Company references - Verizon, Sprint, T-Mobile UK, AT&T, Telstra and 80 other T1 operators and retail chains worldwide.

Main partners - Confidential

Investors - Cellebrite is 95% owned by SUN Corporation, a listed group in Japan

## Collaboration Profiles

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### **Transfer of phone's internal memory and user's SIM card – all with Unicode language support.**

#### **What we offer**

CelleBrite provides content transfer and backup solutions for mobile handset devices, empowering mobile operators, POS and repair centers to provide value-added services to their customers. Our products enable users to transfer, backup and restore content from cellphones, including: Phonebook contacts, SMS messages, Pictures, Videos, Ring tones and Audio files, regardless of the mobile vendor, model, technology or carrier.

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**ACC10**

Competitiveness for Catalonia



**Generalitat de Catalunya**  
Government of Catalonia

**BROKERAGE EVENT 2010**

Barcelona, 15 - 18 February. Fira de Barcelona

**Responsible**

Yossi Carmil

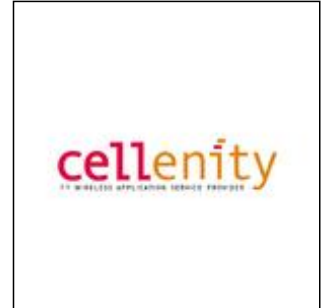
## CELLENITY

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Huzur Mh Meydan Sk Spring Giz plaza k.17  
34398 istanbul

Turkey

Telephone +902123350500  
Fax +902123350597  
E-Mail info@cellenity.com



Cellenity is a Mobile Value Added Services Company , based in Istanbul since 2000.  
Cellenity provides SMS , IVR , MMS , mobile content services on self generated platforms.

### Collaboration Profiles

---

#### CELLENITY - Mobile Value Addes Service Provider

##### What we offer

1. Cellenity is in Mobile VAS sector for over 15 years.
2. Co-founders of the company are the people who has started VAS services first time in Turkey.
3. What we offer is IVR services over MSP (Mobile Service Platform) that is a Telenity product , SMS services over CellenitySMS Platform that is developed inhouse , MMS services over CellenityMMS Platform that is developed inhouse ,

##### What are we looking for

Partner that we can deal with..

##### Keywords

- Mobile Service Provider

##### Collaboration sought

- Technical Co-operation

##### Responsible

Koray Kilinc

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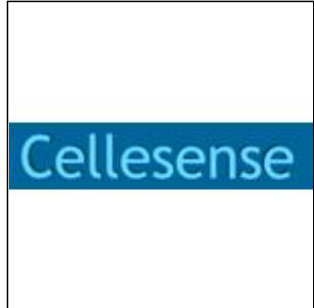
## Cellesense Technolgies Ltd.

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**Top Dan Building, Pinhas Rozen 72  
ISRAEL**

**Israel**

**Telephone** +972 3 604 3350  
**Fax** +972 3 604 3119  
**E-Mail** [info@cellesense.com](mailto:info@cellesense.com)



Cellesense provides software for self-service over cellular and internet using natural language.

The software understands and responds to customers who write requests in their own words, as if interacting with a live agent in a call center.

Companies pay high price for live agent customer services. Cellesense solution provides a new automatic self-service channel for customers over SMS and WEB, in addition to IVR.

A new self-service channel, using instant messaging (IM) infrastructure such as Text (SMS), MMS, and others. Cellesense makes these channels usable for self-service with its unique technology for understanding natural language.

The Cellesense solution is built around a new development concept in which ANY programmer can easily develop an application and integrate it with existing systems. Our solution is already commercially deployed by different service providers such as major transportation companies, Directory services and retail banks with millions of requests per month.

### Collaboration Profiles

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#### Self-service that use natural language over mobile networks and web

##### What we offer

Cellesense provides software for self-service over cellular and internet using natural language.

The software understands and responds to customers who write requests in their own words, as if interacting with a live agent in a call center.

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##### What are we looking for

Partners and Integrators that are operating within the following market segments: Transportation and GIS, health, directory service, entertainment and Retail Banking

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##### Keywords

- Database Management, Data Mining
  - IT Applications for Health
  - IT Applications for Transport and Logistics
  - GIS Geographical Information Systems
  - Content Provider
  - Mobile Entertainment
- 

##### Collaboration sought

- Research and development
  - Technical Co-operation
  - Joint Venture Agreement
  - Licence Agreement
  - Commercial Agreement
  - FP7-ICT Project
- 

##### Responsible

Mr Sarid Smadar

## CellGuide

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**Rehovot**

**Israel**

**Telephone** +972 (8) 9365152  
**Fax** +972 (8) 9365132  
**E-Mail** sales@cell-guide.com



CellGuide is a fabless GNSS (e.g. GPS, Galileo, GLONASS) semiconductor company. CellGuide develops, manufactures, and markets cost-effective ultra-low power embedded host-based GNSS solutions for mobile, wireless and other mass-market consumer devices such as PNDs, PMPs, mobile phones, netbooks and digital Cameras.

### Collaboration Profiles

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#### **ACLYS Single-Die GPS/AGPS Solution**

##### **What we offer**

The ACLYS is a single-die GPS/AGPS Solution, providing an RF front-end and a GPS co-processor in a single 5x5x0.9 mm package.

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##### **What are we looking for**

[www.cell-guide.com](http://www.cell-guide.com)

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##### **Keywords**

- Electronics, Microelectronics
  - Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
- 

##### **Responsible**

Lital Mamon

## Cellictica Ltd.

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**Helsinki**

**Finland**

**Telephone** +358405963304  
**Fax**  
**E-Mail** kimmo@cellictica.com



Cellictica is a Finnish company creating magical apps that listen to you, understand you, translate and speak to you.

Our Trippo Mondo has been downloaded more than 1 million times and received Golden Award in Samsung competition late Dec 09.

Trippo VoiceMagix is the sequence for Mondo, now changing the app to speech-to-speech translation with more than 20 languages!

New innovative voice enabled apps are on the pipeline.

### Collaboration Profiles

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#### Cellictica : Magical Apps

##### What we offer

Mobile app which

- listens to you
- understands you
- translates into 20 + languages
- speaks to you

In other words: Speech-to-speech translator!

Our previous apps, like Trippo Mondo, have been awarded in Samsung Developer Contest late Dec 09 (Gold Award, ITA)

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##### What are we looking for

- Discovery for our apps, i.e. distribution partners
- Technology partners

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##### Keywords

- Content Provider
- Mobile Service Provider

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##### Collaboration sought

- Research and development
- Technical Co-operation
- Joint Venture Agreement
- Licence Agreement
- Commercial Agreement

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##### Responsible

Kimmo Sainio

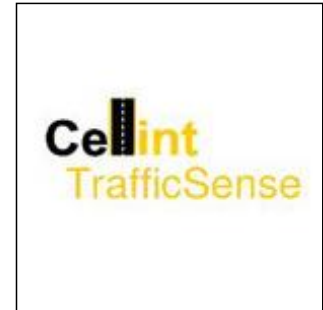
## Cellint Traffic Solutions

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**Bat Sheva 1**  
**71100 Lod**

**Israel**

**Telephone** +972-8-9159153  
**Fax** +972-3-5480110  
**E-Mail** [michal.eshkol@cellint.com](mailto:michal.eshkol@cellint.com)



Cellint Traffic Solutions ([www.cellint.com](http://www.cellint.com)) is a global market leader in providing road traffic information solutions. Cellint's TrafficSense system use cellular signaling data to track all mobile phones over the road to generate complete traffic information for all highways, arterials and secondary roads.

TrafficSense includes traffic related applications such as TMC for navigation providers, voice, map and text engines for applications on mobile phones, etc. Given its high accuracy, the same technology is being used by cellular carriers to assist in optimizing their network performance (NetEyes).

### Collaboration Profiles

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#### TrafficSense system ([http://www.cellint.com/traffic\\_data/traffic\\_system.html](http://www.cellint.com/traffic_data/traffic_system.html))

##### What we offer

Cellint's TrafficSense utilizes anonymous signaling data from mobile networks, to generate accurate travel times, local speed and real-time slowdown detection of vehicles over the roads. Cellint's TrafficSense is the only cellular-based system worldwide for road traffic data collection, which was proven in blind tests, by Departments of Transportations, to provide immediate slowdown alerts for road management and traveler information. This is a result of Cellint's patented technology which is based on completely different method compared to other vendors.

Due to Cellint's unique and patented method, TrafficSense differentiates between close-by neighboring routes and provides high quality data also in highly dense urban areas.

Cellint's systems have been successfully deployed in several states and metro areas in the US, Europe and Israel.

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##### What are we looking for

We are looking for partners and cellular operators to deploy our cellular-based TrafficSense system worldwide, in order to deliver high quality of road traffic information to all market segments, including navigation providers, cellular subscribers, government agencies, etc. The potential partners are: cellular operators, system integrators, road traffic data disseminators, navigation companies and any other organization which is interested in delivering REAL-time traffic data over the roads, either for traveler information or for road management purposes.

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##### Keywords

- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
  - GIS Geographical Information Systems
  - Content Provider
- 

##### Collaboration sought

- Joint Venture Agreement
  - Commercial Agreement
  - FP7-ICT Project
- 

##### Responsible

Ofer Avni

## CELTIC CONSULTING

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**Avda Madrid 191  
08014 Barcelona**

**Catalonia**

**Telephone**            **0034934902738**  
**Fax**                     **0034933396963**  
**E-Mail**                **abilio@celticconsulting.com**



We are a small company specialized in It consulting based in Barcelona. IT is our main sector but we are open also to new opportunities. in fact, we are looking for new opportunities or some product to bring to Spain and open a new market here.

### Collaboration Profiles

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## CELTIC CONSULTING IT SOLUTIONS

### What we offer

We are expertise in IT solutions. We spezialized in customized solutions for small and medium companies. We assure a fast implementation, a quick answer for our customer problems and effective results.

We provide services on mobile and fixed phone, intelligent numbers, switchboards, SMS, Internet, Multimedia, Computing, Data center solucioents, Mobile and VOIP solutions.

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### What are we looking for

We are currently looking for new technology partner regarding IT solutions, as well as being distributors of any innovative solution regarding It you can offer.

We hace a wide knowledge of the spanish market and can offer our resources to help implement new technologies in the IT world. We would be interested in IT applied to the Health sector and tourism also.

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### Keywords

- Network Security
  - Data Protection, Storage Technology, Cryptography, Data Security
  - Database Management, Data Mining
  - Communications Protocols, Standards
  - Network Technologies (Wireless, Wi-Fi, Bluetooth)
  - Electronic Commerce, Electronic Payment, Electronic Signature
  - E-Learning
  - Digital libraries and content
  - Signal Processing (speech, sound, image)
  - Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
  - IT Applications for Health
  - IT Applications for Transport and Logistics
  - Content Provider
  - Mobile Entertainment
  - Mobile Security
  - Mobile Service Provider
  - Computer Games
  - 3D Media
- 

### Collaboration sought

- Research and development
  - Technical Co-operation
  - Joint Venture Agreement
  - Manufacturing Agreement
  - Licence Agreement
  - Commercial Agreement
  - FP7-ICT Project
-



**ACCÍÓ**

Competitiveness for Catalonia



**Generalitat de Catalunya**  
Government of Catalonia

**BROKERAGE EVENT 2010**

Barcelona, 15 - 18 February. Fira de Barcelona

**Responsible**

Mr Abilio Castellano

## Celusat SA

c/ Isabel Colbrand 10  
28050 Madrid

Spain

**Telephone** +34913589758  
**Fax** +34913589636  
**E-Mail** mrodriguez@celusat.com



Privately owned Spanish company established 1995.  
Dedicated to Engineering, Installation and Maintenance of the Telecommunication Networks (Mobile Telephony, Transmission and Data Access).  
A customer and innovation – oriented company.  
An ISO 9001:2000 and ISO 14001 company.  
Own Personnel, no outsourcing. Maximum productivity at a just price.

### Main Activities:

Planning, Design and Spread of Cellular Networks.  
Engineering. Technical Office, Technical Projects, Consulting.  
Installation of the radio, energy and telecommunications equipment and systems.  
Integral Maintenance of the mobile networks.  
New Projects.

## Collaboration Profiles

### Professional Services and Solutions Applied to Telecom Sector

#### What we offer

Engineering Services:  
Optimisation and adjustment of networks:  
GSM/E-GSM/UMTS/LMDS/HSDPA/HSUPA/WIMAX  
Testing, Approval and Integration of base stations.  
"Commissioning" GSM/E-GSM/UMTS/LMDS/HSDPA/HSUPA/WIMAX  
Planning, Design, and Development of Networks. Network quality optimisation.  
Drive - test and coverage solutions, optimisation of the shadowed zones, down-tilt and overreach studies.

#### Installation Services:

Viability studies of bays.  
Installation of the Radio Gateways. Testing and Orientation.  
Base stations installations for mobile telephony:  
(GSM, LMDS, GPRS,  
UMTS, HSDPA, HSUPA, WIMAX)  
Installation and integration of mobile units.  
Special projects, interior coverage.  
Transmission Projects (SDH/PDH).  
Installation of the subscribers' CPEs.  
WiFi and WIMAX Networks.

#### What are we looking for

We are looking for a partner in Telecom Sector:

- Industry
- Project Partner
- Manufacturer

#### Keywords

- Electronics, Microelectronics
- Network Security
- Network Technologies (Wireless, Wi-Fi, Bluetooth)

- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
  - GIS Geographical Information Systems
  - Mobile Security
  - Mobile Service Provider
- 

**Collaboration sought**

- Research and development
  - Technical Co-operation
  - Joint Venture Agreement
  - Manufacturing Agreement
  - Licence Agreement
- 

**Responsible**

Miguel Rodriguez Farrat

## Centek

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**Aurorum 1A**  
97775 Lulea

**Sweden**

**Telephone** +46 920 491936  
**Fax** + 46 920 990 20  
**E-Mail** Lars-Ake.Isaksson@centek.se



1. Sweden
2. Technology centre
3. Work with developing the business opportunities for companies in northern Sweden within IT , mobile communication and satellite communication business sector. We also covers other technology areas as energy/environment, industrial design and mining.

### Collaboration Profiles

---

#### Enterprise Europe Network Partner - Sweden

##### What we offer

1. Can provide business opportunities with front-edge IT and mobile communication, satellite communication Companies developing tomorrows products.
2. The whole range of products, communication, applications, security applications.
3. Increase usage of mobile communication application and networks
4. Front-Edge technology

##### What are we looking for

1. Partners in need of broadcasting products for live transmission of television, radio, telecomm. Partners within mobile based e-health, satellite based applications, e.g. healthcare applications,
2. Content/application provider Entertainment/Television/e-Health
3. Technology development, integration with products from other partners, partners in need of mobile satellite broadcasting equipment that is used for live transmission of Telecom, Radio and Television signals.

##### Keywords

- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
- IT Applications for Health
- ICT for Independent Living and Inclusion
- Content Provider
- Mobile Service Provider

##### Collaboration sought

- Technical Co-operation
- Joint Venture Agreement
- Commercial Agreement
- FP7-ICT Project

##### Responsible

Project manager Lars-Ake Isaksson

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## Centralcasa - Home Automation

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Vila Nova de Gaia

Portugal

**Telephone**

**Fax**

**E-Mail**

The majority of the products retailed by CentralCasa use the X10 – technology - a communication protocol based on communication through the electricity network. This system is simple to use and cheap to install, since it uses the existing electricity network. The system has existed in Europe and in the USA for 25 years and ensures compatibility between products.

### Collaboration Profiles

---

## Centralcasa - Home Automation

### What we offer

The CentralCasa, Lda company was legally formed in 2003, with the aim of offering the best specialized service in home automation, with added value in know-how, innovation and training.

The majority of the products retailed by CentralCasa use the X10 – technology - a communication protocol based on communication through the electricity network. This system is simple to use and cheap to install, since it uses the existing electricity network. The system has existed in Europe and in the USA for 25 years and ensures compatibility between products.

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### What are we looking for

We are looking for partner companies for installation, distribution and project areas.

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### Keywords

- Electronics, Microelectronics
  - Electronic Commerce, Electronic Payment, Electronic Signature
- 

### Collaboration sought

- Joint Venture Agreement
  - Manufacturing Agreement
- 

### Responsible

Miguel Costa

## Ceragon

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Israel

### Collaboration Profiles

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#### **Ceragon Networks (NASDAQ/TASE: CRNT) is a leading provider of wireless backhaul networks. Ceragon'**

##### **What we offer**

Ceragon offers FibeAir®, a complete family of point-to-point microwave solutions for the licensed (6-38GHz) and unlicensed (<6GHz) spectrum.

Native2 and Carrier Ethernet platforms that facilitate the migration to all IP networks include: FibeAir IP-10 and FibeAir IP-MAX2, in split mount or all-indoor configurations.

Unique Differentiators:

Exceptional system gain and spectral efficiency with unique Native2/Hybrid solutions enable cost efficient, risk-free migration to next generation networks

Leading networking capabilities, including a MEF 9/14 integrated switch, advanced QoS, integrated TDM cross connect and SNCP support

A highly integrated, modular architecture combine the most advanced technology with a competitive and favorable cost position

TDM Trunk radio platforms, with an upgrade path to IP, to serve long haul, high capacity high availability core and utilities networks in split mount or all-indoor configurations.

##### **What are we looking for**

Customers include - Hutchison 3 group, Tata, Reliance, KPN, AT&T and more

Main partners - NSN (OEM), ECI (Solution Reseller), Hutton, Connectronics (Vertical Resellers)

Ceragon is publicly traded on NASDAQ and Tel Aviv Stock Exchanges (symbol: CRNT)

##### **Responsible**

Monique Cohen

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## CeuData Ltd.

Alkotás u. 39/c  
1123 Budapest

Hungary

**Telephone** +36-1-2240030  
**Fax** +36-1-2240029  
**E-Mail** info@ceudata.com



CeuData is a specialist in mobile communications monitoring, providing unique solutions that capture, manage and analyze unstructured mobile communication content and transactional data enabling companies and public organizations to manage costs, streamline procedures, reduce exposure to operational risks, comply with internal and governmental regulations, address security threats, and improve business and operational performance.

Our proprietary mobile communications management software, SynapTel, allows the automatic central recording of corporate mobile communications in data archives that can be accessed according to predefined authentication levels. The system is designed to meet the requirements of a wide range of industries.

CeuData is a software development company based in Budapest, Hungary.

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### Collaboration Profiles

#### Mobile Fleet Monitoring

##### What we offer

CeuData offers proprietary packaged mobile communications management software. It meets the demand for controlling high-risk corporate mobile communications and fully utilise their information flow. It also enables the streamlining of project, product, sales, and maintenance management procedures. By allowing our customers to capture valuable interaction, project and product data, they can gain insight, improve profitability, enhance operational effectiveness and meet compliance and regulatory requirements. Our products and services are designed to meet the requirements of a wide range of industries.

Our solutions enable an automatic central recording of corporate mobile communications in data archives that can be accessed according to predefined authentication levels.

---

##### What are we looking for

We are looking for commercial and marketing partners, distributors, possibly with complementary products or solutions where our products can be integrated.

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##### Keywords

- Mobile Security

---

##### Collaboration sought

- Licence Agreement
- Commercial Agreement

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##### Responsible

Istvan Fazekas

## CHARALABAKIS TECH

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### Greece

#### SMS PLATFORM

1. Geographical location
2. Type of organization (i.e. industry, service, technology centre, consultancy, research institute)
3. General information (i.e. main activities, market segments, RTD potential, history)

### Collaboration Profiles

---

#### SMS PLATFORM

##### What we offer

One-Way , Two-Way SMS

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##### What are we looking for

LICENSE AGREEMENT

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##### Collaboration sought

- Licence Agreement

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##### Responsible

YANNIS CHARALAMBAKIS



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## CHARAMI ASSOCIATES

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**THIVON 72  
18542 ATHENS**

**Greece**

**Telephone** +302104200212  
**Fax**  
**E-Mail** maria.dante@yahoo.gr

CHARAMI Associates, located in Athens/ Greece, provides up to date and meaningful VAS design services to all Major MNOs as well as some of the ASPs operating in the mobile industry. Moreover, we undertake researches and surveys customized at the client's needs/ expectations.

### Collaboration Profiles

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#### VAS functionality design

##### What we offer

CHARAMI Associates provides VAS functionality design services to leading mobile operators, technology developers, and consulting partners worldwide. With 15 years of global experience we offer the highest level of technological, business, and operational competence in the mobile industry today.

##### What are we looking for

- MNOs searching for a reliable partner to establish a fruitful collaboration with an experienced and innovative firm
- ASPs searching for a reliable partner to establish a fruitful collaboration with an experienced and innovative firm

##### Keywords

- Content Provider
- Mobile Entertainment
- Mobile Service Provider

##### Collaboration sought

- Research and development
- Commercial Agreement

##### Responsible

MARIA CHARAMI

#### Researches

##### What we offer

CHARAMI Associates is capable to run customized or/ and Predefined type of researches for the mobile industry, able to meet customers expectations and finding needs. CHARAMI Associates may perform more than one research and may also preschedule yearly activities in case clients desire it.

##### What are we looking for

- MNOs that need to have a detailed overview of the sector and that need to be always up to date with the latest developments/ trends
- ASPs that need to have a detailed overview of the sector and that need to be always up to date with the latest developments/ trends

##### Keywords

- Mobile Entertainment
- Mobile Service Provider

##### Collaboration sought

- Research and development
  - Commercial Agreement
-

**Responsible**

MARIA CHARAMI

**Mobile/ WEB survey systems****What we offer**

CHARAMI Associates is a leader company in Mobile/ WEB survey systems, providing mobile solutions for the global market research industry. Our enterprise solutions enable researchers and marketing professionals to gain access to mobile audiences, populations and customer groups on a variety of devices. The result is a collection of rich data that provides deeper insights not readily available through alternative and traditional methods.

---

**What are we looking for**

Mobile marketing isn't just about smaller ads, and traditional surveys don't equal engagement. CHARAMI Associates is the ideal partner for MNOs and ASPs worldwide looking into building sticky applications that not only enable 2-way dialogues that deliver insights, but also provide value to their mobile community/ audience in general.

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**Keywords**

- Content Provider
  - Mobile Entertainment
  - Mobile Service Provider
- 

**Collaboration sought**

- Research and development
- 

**Responsible**

MARIA CHARAMI

**MobileSurvey Application****What we offer**

Mobile solution for survey creation, on field data collection, data depiction in well-arranged manner, and their evaluation in web browser, Consists of following parts: SurveyDesigner, MobileClient & Webservice .

---

**What are we looking for**

Mainly MNOs, but also ASPs, that wish to have a more detailed idea of their audience, the performance of the VAS Mobile Services offered and for the User Interface feedback, in order to be able to build a strong and a long lasting relationship with their audience and to remain competitive.

---

**Keywords**

- Content Provider
  - Mobile Entertainment
  - Mobile Service Provider
  - Computer Games
- 

**Collaboration sought**

- Research and development
  - Commercial Agreement
- 

**Responsible**

MARIA CHARAMI

**MKT Strategy & Execution****What we offer**

We provide MKT Strategy & Execution services in the area of product and marketing strategy and execution to companies of all sizes in the mobile industry. This includes both MNOs or/ and ASPs. CHARAMI Associates is focusing on gaining a deep understanding of its customer's business needs and expectations.

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**What are we looking for**

- MNOs looking for a deep inside look on their Business Area of Interest, wishing to define the most accurate Business Plan and MKT Strategy to follow
  - ASPs looking for a deep inside look on their Business Area of Interest, wishing to define the most accurate Business Plan and MKT Strategy to follow
- 

**Keywords**

- Content Provider
  - Mobile Entertainment
  - Mobile Service Provider
- 

**Collaboration sought**

- Research and development
- 

**Responsible**

MARIA CHARAMI

## checkitmobile GmbH

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Linienstr. 130  
10115 Berlin

Germany

**Telephone** +493092122840  
**Fax**  
**E-Mail** info@checkitmobile.com



checkitmobile GmbH is a young and dynamic company based in Berlin, Germany specialized in conception, creation and implementation of innovative mobile applications.

The company focuses on developing services for barcode recognition using a mobile phone's camera.

Through this technology a range of customer value-adding applications are being realized: mobile price and product comparison, mobile shopping and more.

### Collaboration Profiles

---

#### Mobile price and product comparison, mobile shopping.

##### What we offer

checkitmobile GmbH is specialized in conception, creation and implementation of innovative mobile applications.

The company focuses on developing services for barcode recognition using a mobile phone's camera.

Through this technology a range of customer value-adding applications are being realized: mobile price and product comparison, mobile shopping and more.

##### What are we looking for

We are looking for partner to distribute and implement our content and technology into their mobile applications.

Primary this will be a 1D and 2D barcode scanning libraries for all mobile platforms. Beside this, we can offer valuable content in exchange.

##### Keywords

- Database Management, Data Mining
- IT Applications for Health
- IT Applications for Transport and Logistics
- Content Provider
- Mobile Entertainment
- Mobile Service Provider

##### Collaboration sought

- Technical Co-operation
- Joint Venture Agreement
- Licence Agreement
- Commercial Agreement

##### Responsible

Tarik Tokic

## Cheng Partners

---

France



CHENG & PARTNERS

Cheng Partners provides low cost international roaming solutions.

## Ciqual

---

Princes Street 83  
EH2 2ER Edinburgh

United Kingdom

**Telephone** +441317180800  
**Fax** +441317180801  
**E-Mail** info@ciqual.com



Ciqual enables Mobile Operators to measure the customer experience of mobile broadband and will be first to market with products to measure the real experience of users on LTE networks.

The company's Session Insight system delivers the most accurate, real-time, dynamic view of mobile broadband service and user experience. With this insight, mobile operators can deliver an unrivalled mobile broadband service performance, assure the operation of their network and provide the superior care their customers demand.

CIQUAL was founded in 2007 by a management team with over 70 years mobile communications test and measurement experience in senior management, operations, research, development and marketing roles.

### Collaboration Profiles

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## Measure the Customer Experience of Mobile Broadband and Long Term Evolution (LTE)

### What we offer

The Ciqual Session Insight system delivers the most accurate, real-time, dynamic view of mobile broadband service and user experience. With this insight, mobile operators can:

1. Enhance Customer Care with faster resolution of per-user issues
2. Enable Marketing to gain feedback from users through pop-up questionnaires
3. Equip a Mobile Broadband taskforce with mobile active testing to gain immediate feedback on performance improvements

The Ciqual system has been deployed to Mobile Operators in UK, US, Germany, Australia and New Zealand

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### What are we looking for

Ciqual are looking for Go-To-Market partners with links to Customer Care, Marketing and Operations departments within Mobile Operators

Partners have the opportunity to share revenues with Ciqual , can deliver value-added services on top of the system and can integrate the system into higher-level systems such as CRM or OSS systems

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### Keywords

- Database Management, Data Mining
  - Communications Protocols, Standards
  - Network Technologies (Wireless, Wi-Fi, Bluetooth)
  - Mobile Service Provider
- 

### Collaboration sought

- Licence Agreement
  - Commercial Agreement
- 

### Responsible

David Bonner

## CITIC

c/ Marie Curie 6, edf. CI  
29590 Málaga

Spain

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**Fax**                     **0034 951231029**  
**E-Mail**                **international@citic.es**



The Andalusian Centre of Innovation and Information and Communication Technologies is a non profit private research centre, founded in 2002 and situated in the Technological Park of Andalusia near Málaga. CITIC is active in the development and mangement of R&D projects and the transfer of technology to the business area of ICT, stimulating technological innovation at national and international level. The main activities are the following:

- The mangement of incentives in R&D programmes national and international level.
- Information services on the newest technologies with demos.
- Consultancy and support for the development of high level R&D projects.

CITIC is active in the following ICT areas:

- Interactive Digital television
- Security and Trust in Information Systems
- eHealth, Tele-assistance
- Communications
- Software, Grid Computing

### Collaboration Profiles

## CITIC / Research in technologies for Android applications

### What we offer

The research area of CITIC specialized in software development is performing different research projects on technologies for the development of mobile applications. CITIC is focusing on the Operative System Android, which has an open source code and has experienced a rapid evolution in the world of software development. CITIC has extensive experience in the development of applications for geolocalisation and tracking by using GPS and Wi-Fi technologies. It has developed user interfaces for social networks through the mobile and applications have been developed for access to residential gateways applying Wi-Fi. Finally it has developed a services platform for broadcasting to Digital Mobile Televisions with the DVB-H standard.

### What are we looking for

We are offering our technologies and are looking for collaboration opportunities to further investigate on mobile multiplatforms. Currently it is necessary to develop a different application for every Operative System. Mobile multiplatforms make it possible to develop only one single application which can be used for any mobile phone. The current solutions only solve this problem partially.

### Keywords

- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- IT Applications for Health
- ICT for Independent Living and Inclusion
- GIS Geographical Information Systems
- Mobile Entertainment
- Mobile Security
- Mobile Service Provider

### Collaboration sought

- Research and development
- Technical Co-operation
- Commercial Agreement
- FP7-ICT Project

### Responsible

Nina van der Vaart

## Citynet

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**Ramat Gan****Israel****Telephone****Fax****E-Mail****Elinors@mobile1.co.il**

A mobile aggregator and VAS enabler, based in Israel and operating both locally and in other territories. During the years we have gained enormous experience in packaging sports content as mobile services, while this vast experience also led us to create an attractive and complete mobile suit for the upcoming WorldCup2010: We are today working closely with news and sports agencies from around the world which will cover the WorldCup (news feed to be provided and packaged as SMS/MMS, WAP, video, app etc.). We also have close relations with video producers, design houses and tech developers which are already working on dedicated services for the event (themed Mundial videos, graphics, audios, games, apps, sexy and others). So together we offer a complete service of both news services throughout the tournament alongside pure sports entertainment.

We aim to constantly improve our WorldCup offering, offer them in various languages, offer more customization of them according to national teams etc.

### Collaboration Profiles

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#### WorldCup2010 in your mobile!

**What we offer**

We are offering WorldCup2010 coverage and associated content to mobile devices. These services are offered in a variety of ways: license our content and operate it alone / full development, management and hosting to be conducted by us. Further customization of the service is also available – by language, special focus to be granted to own national team and so on.

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**What are we looking for**

Interested partners / associates / fellow VAS enablers / carriers / b2b/ b2c

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**Keywords**

- Content Provider
  - Mobile Entertainment
  - Computer Games
  - 3D Media
- 

**Collaboration sought**

- Research and development
  - Technical Co-operation
  - Joint Venture Agreement
  - Manufacturing Agreement
  - Licence Agreement
  - Commercial Agreement
- 

**Responsible**

Ms. Elinor Schops



## Citynomadi Ltd

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**Tampere**

**Finland**

**Telephone** +358404840178  
**Fax**  
**E-Mail** merja.taipaleenmaki@citynomadi.fi



Our location is in Tampere, Finland, we started in early 2009, have published our first product of a route with POIs and a story in a town and have a defined routemap for our R&D.

Citynomadi Ltd is a start-up sme and is growing rapidly.

The potential for R&D is large; we have already an utility model and trademarks. Citynomadi aims to offer meaningful experience for all of the mobile device users. We have aimed our R&D into the touchscreen mobiles with GPS utilities, but because of the present market share there will be also an application of a core product for the Symbian S60 3th edition.

### Collaboration Profiles

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#### A Key to Downtown - Ask Us Where to Go

##### What we offer

The expertise of Citynomadi is the customer friendly portfolio of the location based services, the thematic content production and the defined R&D roadmap.

Our R&D is based on the media content in mobile devices; text, comics, photos, audio and video. Also UGC will lead to the flexible customer experience.

Our technology is based on the open source software but we apply it in a new way mainly on the Symbian S60 5th and 3rd edition, also on the Maemo platform - at least.

##### What are we looking for

Citynomadi is looking for additional technology on the touch screen and GPS environment; also payment applications, data transfere and authentication solutions, location based services in general.

Our R&D is partly in production and partly in testing phase.

We are looking for

- strategic partners to work with,
- content provider organizations abroad to tell stories to our customers,
- distributors to sell A Key to Downtown,
- adventurers to track the most adventurous routes and
- investors to trust us .

##### Keywords

- GIS Geographical Information Systems
- Content Provider
- Mobile Entertainment

##### Collaboration sought

- Joint Venture Agreement
- Licence Agreement
- Commercial Agreement
- FP7-ICT Project

##### Responsible

Managing Direct Merja Taipaleenmäki

## CityOnline.net

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Switzerland

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Fax  
E-Mail                info@cityonline.net



CityOnline.net is a Swiss SME providing cityguide technology. Our completely free service provides prompt information about all local activities of the user's region; cinemas, concerts, restaurants, hotels, museums and shopping. Any mobile device with an internet connection can access the service with the convenient usability and accessibility. That's why mobile phones, PDAs, iPod Touch, iPhone or PSP are all perfect companions for situations that require mobility - private or business, day or night. CityOnline.net is taking advantage of collaborations with partners to improve content and flexibility. The current objective is to double the number of members of the e-guide during this year.

### Collaboration Profiles

## Manage automatically or/and manually your data for WebApp or Application (any mobile OS)

### What we offer

Behind CityOnline.net is Skeeble's technology. Skeeble.com is a mobile internet database / Content Management System for everyone!

Skeeble imports data from any kind of sources (XML, database, static HTML pages, Wordpress, Drupal, Typo3, Excel, Access, PDF, and many others) and distributes the data in a standard and structured format to any kind of device. So you can manage all your content in one place and Skeeble takes care of creating the datas for any kind of device. Like this you bring easily your brand to many other devices (mobile phone, Smartphone, PDA, iPhone, PSP, Nintendo DS,...).

Skeeble detects automatically the device and adapts images, videos, sounds and text for the interface the user is using.

### What are we looking for

For CityOnline.net, we are looking for partners to expand it in new countries. We provide the platform and the aggregator of content, but we need partners for media / branding / sales. If you're interested to be a part of CityOnline.net or you want to launch a new e-guide (any kind of thematic), don't hesitate to ask us more information.

For Skeeble, we are looking for commercial customers. We provide the technology to bring your service, content or data on Applications and WebApp. If you want an easy way to be available in the pocket of your target users, choose Skeeble technology. With Skeeble, you continue to work and publish your content, service or data like you're doing now and Skeeble takes care of the rest.

### Keywords

- Database Management, Data Mining
- IT Applications for Transport and Logistics
- GIS Geographical Information Systems
- Content Provider
- Mobile Entertainment
- Mobile Service Provider

### Collaboration sought

- Joint Venture Agreement
- Licence Agreement
- Commercial Agreement

### Responsible

Xavier Bertschy

## CityPassenger

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France

**Telephone** +33 1 60 13 85 90  
**Fax**  
**E-Mail** [bduval@citypassenger.com](mailto:bduval@citypassenger.com)



CityPassenger is specialized in SSL VPN solutions optimized for business applications. We do match the requirements of extended companies networks and top their needs by combining high performance application, high security and optimizing the availability of network resources.

Nowadays, companies are more and more spread, an efficient and scalable IT Networks becomes a key factor of success in a fast paced world. More and more business applications are migrating to the Web and must be available for users access from anywhere at anytime, while taking into account the quality of service. CityPassenger developed a solution providing flexibility and performance to access business applications (CRM, DMS, ERP).

### Collaboration Profiles

#### Mobile-IT Networks, range of turnkey network solutions

##### What we offer

Mobile-IT Networks, line of VPN Solutions, is the result of many years of extensive research and developments on networks and mobile contents.

\* VPN SSL

Optimized SSL tunnel between remote sites, mobile users and the companies' applications.

\* REDUCING THE LATENCY EFFECTS

Optimization of TCP and HTTP flows, increasing capacity of web applications.

\* HIGH SECURITY AND RELIABILITY

See trough connection and secure access for mobile users and remote sites to the companie network. Including security features such as intrusion detection, our solution offers load balancing to guarantee the business continuity.

\* SIMPLE AND EASY INSTALLATION

The integration of our solutions does not involve any modification into your IT network architecture, a simple download of our mini-software will allow mobile users to connect to the companie network.

##### What are we looking for

we are looking for Partners for commercial agreements, R&D projects and VARs.

##### Keywords

- Network Security
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Mobile Security

##### Collaboration sought

- Research and development
- Commercial Agreement
- FP7-ICT Project

##### Responsible

Bruno Duval

## Cliquick

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**Israel**

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Cliquick developed the next-generation text-input patented technology for mobile devices. Cliquick doubles typing speed by combining a keyboard layout with dynamic software to effectively converge a traditional phone keypad & a full keyboard to fit elegantly within size constraints of a traditional mobile device.

Cliquick's commercial data-entry solutions are sold directly to consumers in over 120 languages. Cliquick is looking to license its technology to handset manufacturers & network operators.

### Collaboration Profiles

## Data Entry Software keyboard solutions which doubles typing speed & increases data usage

### What we offer

Cliquick patented technology doubles typing speed on mobile devices by combining a keyboard layout with dynamic software to effectively converge a traditional phone keypad & a full keyboard to fit elegantly within size constraints of a traditional mobile device. The cornerstone of the solution is reassignment of the alphabet to all 12 keys instead of just 8 (2 characters per key instead of 3). 10 most frequent letters are assigned to first position - require a single tap for entry. 10 most frequent symbols are assigned to third position.

#### Fast

- \* 100% faster than the regular phone-keypad
- \* 70% of text require only a single tap to enter
- \* 1 tap to switch between any of the modes
- \* Faster than any Semi-Qwerty (Suretype Pearl) keyboards

#### Convenient

- \* Self explanatory
- \* Large finger-friendly keys
- \* More valuable screen space
- \* Optional ("Word Auto-Completion") feature
- \* Only keypad solution to offer automatic spelling corrector
- \* Supports

### What are we looking for

Cliquick is already commercial and being sold directly to consumers in 100 languages.

Technologies we are looking for:

1. Applications that require fast text entry that may be integrated into our solution
2. Data-entry technologies that may be integrated into our solution such as: Spelling dictionaries, Language tools...

Partners we are looking for:

1. Software distributors to assist us in distributing the application
2. Mobile handset manufacturers to implement our technology on their devices
3. Mobile operators to implement our technology on their devices

### Keywords

- Electronics, Microelectronics
- Communications Protocols, Standards
- IT Applications for Transport and Logistics
- Content Provider
- Mobile Entertainment
- Mobile Service Provider

### Collaboration sought

- Research and development
- Technical Co-operation
- Joint Venture Agreement
- Manufacturing Agreement

**ACC10**

Competitiveness for Catalonia



**Generalitat de Catalunya**  
Government of Catalonia

**BROKERAGE EVENT 2010**

Barcelona, 15 - 18 February. Fira de Barcelona

- Licence Agreement
  - Commercial Agreement
  - FP7-ICT Project
- 

**Responsible**

Mr. Oded Volovitz

## ClusterMedia Labs

**Campus Universitário de Santiago Ed.1**  
**3810-193 Aveiro**

**Portugal**

**Telephone**           **00351934260149**  
**Fax**                   **00351234401529**  
**E-Mail**               **projects@clustermedialabs.com**



ClusterMedia Labs is a leading semantic audio-visual analysis technology company based in <http://www.ua.pt/campus.asp> - Building 1. The company provides complete automatic metadata generation solutions for DAM/MAM - Digital/Media Asset Management and Business Intelligence.

ClusterMedia Labs's intellectual property (IP) includes LiveMeans Engine ® - automatic indexing by content-based analysis - adaptable platform that may be fitted to the desired application in the following segments:

- Media Asset Management / Broadcast
- Media Monitoring/Clipping
- Parliaments
- Real-Time Content Notifications (e.g SMS Alerts)
- Automatic Start Recording for Live Mobile TV
- "SmarterYouTube" (Search Engine to improve youtube and similar searches)
- Music On Radio and TV

The innovative of technology allows: high accuracy rates with low computational costs (real-time performance), even in several and simultaneous semantic contexts (speakers, music background, environment sounds); and a Metaphysical behavior (with more refined semantic definitions of sound patterns).

### Collaboration Profiles

## Search Engine for AudioVisual Material (based on Content-Based Analysis )

### What we offer

Clustermedia Labs provide innovative real-time audio recognition tools that the audiovisual industry uses to automatically index their audio and video content at a low cost and to significantly increase the speed and productivity in audiovisual material search.

ClusterMedia Labs's intellectual property (IP) and products portfolio includes LiveMeans Engine ® , automated media analysis for content-based and semantic indexing, an adaptable platform that may be fitted to the desired application in the following segments:

- Media Asset Management / Broadcast
- Media Monitoring/Clipping
- Parliaments
- Real-Time Content Notifications (e.g SMS Alerts)
- Automatic Start Recording for Live Mobile TV
- "SmarterYouTube" (Search Engine to improve youtube and similar searches)
- Music On Radio & TV

Let us know how we can help you in your business ecosystem by email : [licensing\[at\]clustermedialabs.com](mailto:licensing[at]clustermedialabs.com)

### What are we looking for

DAM/MAM - Digital/Media Asset Management "ecosystem"

Are you needing to:

- extract important information automatically, quickly and accurately.
- generate critical content descriptions and establishing real reuse.
- search inside huge assets collections in a fast, low cost and feasible manner.
- provide innovative services delivering real-time business intelligence (Ex: real-time notifications speech of personalities on TV & Radio)

### Keywords

- Database Management, Data Mining
- Network Technologies (Wireless, Wi-Fi, Bluetooth)

- Digital libraries and content
- Signal Processing (speech, sound, image)
- Content Provider
- Mobile Entertainment
- Mobile Service Provider

---

**Collaboration sought**

- Manufacturing Agreement
- Licence Agreement
- Commercial Agreement

---

**Responsible**

Eng. Vitor SOARES

**Livemeans ® Engine - AudioVisual Content-Based Indexing and Retrieval****What we offer**

LiveMeans ® Engine (live demo at [www.livemeans.com](http://www.livemeans.com)) - Automated Media Analysis for content-based and semantic indexing. Adaptable platform that may be fitted to the desired application in the following sectors:

- Media Asset Management / Broadcast
- Media Monitoring/Clipping
- Parliaments
- Real-Time Content Notifications (e.g SMS Alerts)
- "SmarterYouTube" (Search Engine to improve youtube and similar searches)
- Music On Radio and TV

ClusterMedia Labs has developed advanced algorithms to automatically generate metadata from Live Broadcast 'Feeds', and publish online digital media content searchable in the following categories:

- Speakers
- Program codes
- Commercials
- Jingles
- Singers
- Keywords
- Musical Genres

The automatic real-time recognition of people and events in video footage is achieved by semantic audio analysis. Let us know how we can help you in your business ecosystem by email : [licensing\[at\]clustermedialabs.com](mailto:licensing[at]clustermedialabs.com)

---

**What are we looking for**

Suppliers of DAM/MAM - Digital/Media Asset Management ("ecosystem"); Mobile operators.

Are you needing to:

- extract important information automatically, quickly and accurately.
- generate critical content descriptions and establishing real reuse.
- search inside huge assets collections in a fast, low cost and feasible manner.
- provide innovative services delivering real-time business intelligence (Ex: real-time notifications speech of personalities on TV & Radio)

---

**Keywords**

- Digital libraries and content
- Signal Processing (speech, sound, image)
- Mobile Entertainment

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**Collaboration sought**

- Licence Agreement
- Commercial Agreement
- FP7-ICT Project

---

**Responsible**

Eng. Vitor SOARES

**Partner for European Projects in Semantic AudioVisual Search & Retrieval****What we offer**

Audio-visual recognition algorithms from the conjunction of two large scientific areas: digital processing of audio & video signals and machine learning. Content-based Analysis and Automatic Indexing Engine Based Tools.

Advanced algorithms to automatically generate metadata from Live Broadcast 'Feeds', and publish online digital media content searchable in the following categories:

- Speakers
- Program codes
- Commercials
- Jingles
- Singers
- Keywords
- Musical Genres

---

**What are we looking for**

Partner for European Projects in Semantic Search

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**Keywords**

- Database Management, Data Mining
- Digital libraries and content
- Signal Processing (speech, sound, image)
- Mobile Entertainment

---

**Collaboration sought**

- Research and development
- FP7-ICT Project

---

**Responsible**

Eng. Vitor SOARES

**Real-Time Automatic Speaker Recognition****What we offer**

Clustermedia Labs ([www.clustermedialabs.com](http://www.clustermedialabs.com)) has developed advanced algorithms to automatically generate metadata from live broadcast 'feeds', and publish online digital media content searchable in the speaker category.

The automatic real-time recognition of people and events in video footage is achieved by semantic audio analysis with high accuracy rates at low computational costs (real-time performance), even in several and simultaneous semantic contexts (speech with music background, environment sounds)

Please contact us and let us know how we can help you to integrate this engine in your business:  
[licensing\[at\]clustermedialabs.com](mailto:licensing[at]clustermedialabs.com)

---

**What are we looking for**

DAM/MAM - Digital/Media Asset Management "ecosystem".

Are you needing to:

- extract speaker segments and important information automatically, quickly and accurately.
- generate critical content descriptions and establishing real reuse.
- search inside huge assets collections in a fast, low cost and feasible manner.
- provide innovative services delivering real-time business intelligence (Ex: real-time notifications speech of personalities on TV & Radio)

---

**Keywords**

- Database Management, Data Mining
- Digital libraries and content
- Signal Processing (speech, sound, image)
- Mobile Entertainment

---

**Collaboration sought**

- Licence Agreement
- Commercial Agreement



**Responsible**

Eng. Vitor SOARES

**SoundsLike.Me ® Engine - Content-Based Music Discovery & Retrieval Engine**

**What we offer**

Music Discovery & Retrieval Engine  
Technical Information : <http://www.soundslike.me>

**Summary:**

The incorporation of this music acoustic similarity technology in mobile music services will introduce users to new exciting usages like to find songs and/or artists (drag & search) easily by way of acoustic similarity with recent material releases (novelty & relevance, improves current discovery & search tools in music recommendation services and mitigates obstacles related to scalability, \"cold-start\" and one-sized selections and access to the long tail of unclassified music collections like MySpace.

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**What are we looking for**

Mobile operators, Music web sites, Music TV Channels

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**Keywords**

- Database Management, Data Mining
  - Digital libraries and content
  - ICT for Independent Living and Inclusion
  - Content Provider
  - Mobile Entertainment
  - Mobile Service Provider
- 

**Collaboration sought**

- Licence Agreement
  - Commercial Agreement
- 

**Responsible**

Eng. Vitor SOARES

## CN Group

**Ve Smečkách 20  
110 00 Praha**

**Czech Republic**

**Telephone** +420234375111  
**Fax** +420234375100  
**E-Mail** exportsales@cngroup.cz



CN Group is a sw company offering software development, testing (independent and automated testing) and support and maintenance services. CN Group is 50 % daughter of the telecom company Anritsu A/S and has over 10 years experience in sw development/testing for telecom companies (mobile application, embedded systems, LTE, GSM, UMTS, protocols, DWH, real-time monitoring, etc.) as well as for other sectors.

Founded in Prague in 1994, and now with more than 140 employees in the Czech Republic and Slovakia, the CN Group is a leader in near-shore outsourced software development/testing which is our main business activity for clients in Scandinavia, Germany, the UK and other European countries. We also offer IT Management Consulting services.

Key sectors: Telecoms, Finance, Aviation, e-Commerce, Automotive, Retail, Public and Services.

We are CMMI Level 3 assessed, ISO 9000 compliant and PRINCE2 Inspired.

### Collaboration Profiles

## Nearshore Software Development Outsourcing

### What we offer

Near-shore outsourced software development is our main business activity – for clients in Scandinavia, Germany, the UK and other European countries.

IT Management Consulting complements our software development services and helps our customers effectively organize the outsourcing processes, manage projects and assure high quality.

#### Financial Contribution

Outsourcing to CN Group allows you to grow your company at a lower cost and contributes directly to an improved bottom line.

#### CN Group Know-how

You get direct access to our great expertise in  
Software development outsourcing – ten years and rising  
Quality Assurance using CMMI  
Business Processes  
Business Case, ROI and Benchmarking studies  
Our Project Management and Team

### What are we looking for

outsourced software development, support and maintenance of software development projects, project management, consulting for outsourcing, quality assurance services (CMMI)

#### Target industries:

- IT and Telecoms
- Healthcare
- Finance
- Aviation/Automotive
- Transport
- Retail/e-business/Service/Public
- Publishing

We are seeking partnerships with ISV companies, system integrators, softwarehouses situated in local markets.

#### Our partners benefit from our:

- flexibility in resources providing
- 12 years outsourcing experience
- cultural proximity
- lower costs.

**Keywords**

- Database Management, Data Mining
  - Communications Protocols, Standards
  - Electronic Commerce, Electronic Payment, Electronic Signature
  - E-Learning
  - Signal Processing (speech, sound, image)
- 

**Collaboration sought**

- Technical Co-operation
  - Commercial Agreement
- 

**Responsible**

Mag Michal Sirica

**Nearshore Outsourced Software Testing****What we offer**

- ISTQB certified tester
- testing analysis
- preparation of testing specifications
- preparation and update of testing environment and data
- testing itself
- reporting of found problems using standalone bug tracking system (usually Mantis, Bugzilla)
- test reporting
- measurement of trends in testing results
- application of automated testing (eg. Silktest, Selenium )
- leading of testing team(s)

The teams maximize the code test coverage by implementing automated tests whenever feasible. CN Group uses standard tools for unit testing (CppUNit, JUnit) and different proprietary tools. Besides, we use two classical black-box testing tools:

- Selenium (open source tool for web testing)
  - QFTest (commercial capture and replay tool for Java and web testing)
- 

**What are we looking for**

outsourced testing and quality assurance services (CMMI) projects

Target industries:

- IT and Telecoms
- Healthcare
- Finance
- Aviation/Automotive
- Transport
- Retail/e-business/Service/Public
- Publishing

We are seeking partnerships with ISV companies, system integrators, softwarehouses situated in local markets.

Our partners benefit from our:

- flexibility in resources providing
  - 12 years outsourcing experience
  - cultural proximity
  - lower costs.
- 

**Collaboration sought**

- Technical Co-operation
  - Commercial Agreement
- 

**Responsible**

Mag Michal Sirica

## CN Group

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**Fax** +421-257 780 277  
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CN Group is a sw company offering software development, testing (independent and automated testing) and support and maintenance services. CN Group is 50 % daughter of the telecom company Anritsu A/S and has over 10 years experience in sw development/testing for telecom companies (mobile application, embedded systems, LTE, GSM, UMTS, protocols, NFC, DWH, real-time monitoring, etc.) as well as for other sectors.

Founded in Prague in 1994, and now with more than 140 employees in the Czech Republic and Slovakia, the CN Group is a leader in near-shore outsourced software development/testing which is our main business activity for clients in Scandinavia, Germany, the UK and other European countries. We also offer IT Management Consulting services.

Key sectors: Telecoms, Finance, Aviation, e-Commerce, Automotive, Retail, Public and Services.

We are CMMI Level 3 assessed, ISO 9000 compliant and PRINCE2 Inspired.

### Collaboration Profiles

## Software Development, Testing, Integration, Support and Maintenance

### What we offer

Software development - Testing - Support and Maintenance.  
Telco Technical knowledge in:

NFC - Near Field Communication  
Mobile Application Development - Android, Windows Mobile, J2ME  
Embedded System Development

LTE radio frequency and signalling protocol

#### VoIP

- SIP (including variants SIP-I, SIP-T, IMS)
- MGCP
- H.248 / MEGACO (text and binary encodings, including vendor variants, e.g. Ericsson)
- H.323
- RTP / RTCP
- Unistim (Nortel proprietary)

#### UMTS

- Iub, Iur (including vendor variants, e.g. Nokia, Ericsson, Siemens)
- Iu CS including 3G-324M (H.245, H.223)
- Iu PS

#### GPRS

- Gb, Gn, Gr
- MAP - C, D, E
- SMRSE (Nokia proprietary)

#### IP

- Gn / Gp
- DNS
- RTP / RTCP
- OSPF
- Sonus (proprietary)

#### SS7 & Sigtran

- MTP
- SCCP
- ISUP
- M3UA, M2PA, SUA

**What are we looking for**

outsourced software development, testing, integration, support and maintenance of software development projects, project management, consulting for outsourcing, quality assurance services (CMMI)

Target industries:

- IT and Telecoms
- Healthcare
- Finance
- Aviation/Automotive
- Transport
- Retail/e-business/Service/Public
- Publishing

We are seeking partnerships with ISV companies, system integrators, softwarehouses situated in local markets.

Our partners benefit from our:

- flexibility in resources providing
- 13 years outsourcing experience
- cultural proximity
- lower costs.

---

**Keywords**

- Database Management, Data Mining
- Communications Protocols, Standards
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Electronic Commerce, Electronic Payment, Electronic Signature
- E-Learning
- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
- IT Applications for Health
- IT Applications for Transport and Logistics

---

**Collaboration sought**

- Technical Co-operation
- Commercial Agreement

---

**Responsible**

Mag Michal Sirica

## CN Group

**Ve Smeckach 20  
11000 Prague**

**Czech Republic**

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CN Group is a sw company offering software development, testing (independent and automated testing) and support and maintenance services. CN Group is 50 % daughter of the telecom company Anritsu A/S and has over 10 years experience in sw development/testing for telecom companies (mobile application, embedded systems, LTE, GSM, UMTS, protocols, DWH, real-time monitoring, etc.) as well as for other sectors.

Founded in Prague in 1994, and now with more than 140 employees in the Czech Republic and Slovakia, the CN Group is a leader in near-shore outsourced software development/testing which is our main business activity for clients in Scandinavia, Germany, the UK and other European countries. We also offer IT Management Consulting services.

Key sectors: Telecoms, Finance, Aviation, e-Commerce, Automotive, Retail, Public and Services.

We are CMMI Level 3 assessed, ISO 9000 compliant and PRINCE2 Inspired.

### Collaboration Profiles

## Software development, testing, support and maintenance

### What we offer

Near-shore outsourced software development is our main business activity – for clients in Scandinavia, Germany, the UK and other European countries.

IT Management Consulting complements our software development services and helps our customers effectively organize the outsourcing processes, manage projects and assure high quality.

#### Financial Contribution

Outsourcing to CN Group allows you to grow your company at a lower cost and contributes directly to an improved bottom line.

#### CN Group Know-how

You get direct access to our great expertise in  
Software development outsourcing – ten years and rising  
Quality Assurance using CMMI  
Business Processes  
Business Case, ROI and Benchmarking studies  
Our Project Management and Team

### What are we looking for

outsourced software development, support and maintenance of software development projects, project management, consulting for outsourcing, quality assurance services (CMMI)

#### Target industries:

- IT and Telecoms
- Healthcare
- Finance
- Aviation/Automotive
- Transport
- Retail/e-business/Service/Public
- Publishing

We are seeking partnerships with ISV companies, system integrators, softwarehouses situated in local markets.

#### Our partners benefit from our:

- flexibility in resources providing
- 12 years outsourcing experience
- cultural proximity
- lower costs.

**Keywords**

- Data Protection, Storage Technology, Cryptography, Data Security
  - Communications Protocols, Standards
  - Electronic Commerce, Electronic Payment, Electronic Signature
- 

**Collaboration sought**

- Technical Co-operation
  - Commercial Agreement
- 

**Responsible**

PhD Petr Janik

## Collab

Av. D. João II Lote 1.03.  
1998-031 Lisboa Lisbon

Portugal

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Collab is a Portuguese based company that provides a state-of-the-art, IP-based Multimedia Contact Center solution (OneContact) for multimedia contact management (Voice, Video, E-mail, IM).

Our customers have out-of-the-box distribution of contact centre resources, enabling easy, highly cost effective HOSTED models, for enterprises seeking to outsource all or part of their operations.

Collab also provides a powerful SIP based IP PBX solution (OnePBX), maximizing flexibility for Service Providers.

### Collaboration Profiles

## Collab - IP Contact Center Software and Services, IP Centrex, Workforce Management

### What we offer

COLLAB's OneContact is the perfect Contact Center solution for 3G Mobile Operators, Network Service Providers, Outsourcers and Enterprise Contact Centers.

One Contact is an IP-based Multimedia Contact Center software solution that offers full multimedia contact management across voice, video, e-mail and instant messaging.

Engineered using the SIP standard, it offers cutting edge contact center functionality without the hardware and software costs and implementation timeframes associated with traditional PBX-based proprietary solutions.

Our customers have out-of-the-box distribution of contact centre resources, enabling easy, highly cost effective HOSTED models, for enterprises seeking to outsource all or part of their operations.

Our portfolio also includes a new and still young IP CENTREX solution, named OnePBX. We are looking towards expanding this solution, either through partnerships or R&D.

Some of our key references:

- \* Vodafone (Portugal, Malta, Germany)
- \* Claro (Brasil)
- \* Sting Networks (Sweden)
- \* BH Telecom (Bosnia Hersegovina)
- \* Contact (Portugal)
- \* Numintel (Spain)
- \* Mondial Assistance (Portugal)

### What are we looking for

We are looking for three kinds of partnerships:

1. Technical partners, who can complement our leverage our technology
2. Investigation/Scientific projects in which our technology can be of use and serve as an enabler
3. Commercial partners, who can resell, implement, integrate and/or host our contact center technologies across EMEA.

### Keywords

- Communications Protocols, Standards
- Network Technologies (Wireless, Wi-Fi, Bluetooth)

### Collaboration sought

- Research and development
- Technical Co-operation
- Joint Venture Agreement
- Licence Agreement



**ACC10**

Competitiveness for Catalonia



**Generalitat de Catalunya**  
Government of Catalonia

**BROKERAGE EVENT 2010**

Barcelona, 15 - 18 February. Fira de Barcelona

- Commercial Agreement
  - FP7-ICT Project
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**Responsible**

Eng Pedro Quintas

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## ComCom AS

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Statsminister Michelsensvei 38  
5231 Paradis/Bergeen

Norway

Telephone            +4791141811  
Fax  
E-Mail                ca@comcom.no



We are a privately held company from Norway that has developed a highly profitable and non-intrusive application for the idle screen (home screen), where you can show banner ads, content like news and entertainment and where you can also access your favorite social media like Facebook.

We have launch with several operators both in ASIA and Europe.”

### Collaboration Profiles

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#### Mobile Advertising

##### What we offer

Our expertise in the mobile advertising field and application development.  
We have developed a non-disturbing application for your mobile and ads is changing every time you are using your phone and that means you will have between 40-110 page impression per user per day!  
By having this on your mobile we can offer you special offers, coupon, content, social media updates etc.

We already work together with several carrier.

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##### What are we looking for

We would like to get in contact with carriers, media companies, sales offices.  
Companies that today work with mobile advertising!

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##### Collaboration sought

- Joint Venture Agreement
  - Licence Agreement
  - Commercial Agreement
- 

##### Responsible

Camilla Andersson

## COMMUNI.TV

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Catalonia

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**E-Mail** info@communi.tv



COMMUNI.TV (CTV) is a Spanish company -headquartered in Barcelona-, with more than 10 years of experience in digital communication, which is leading the transformation process of digital media. Our technology offers the best multimedia content architectures, including multichannel distribution and the integrated management of interactive services for audiovisual portals, web TVs, digital radios, DTT and mobiles. We also offer different models of content distribution, advertisement formats and payment models.

### Collaboration Profiles

## Multimedia Content Management & Multichannel Interactive Services

### What we offer

Our product consists of a content management platform which is leader in media and is based on multiplatforms and multimedia production and delivery, including interactive services and formats offered in ASP models or based on licenses. Our products offer solid contents for AV portals, solutions for ipTV and a set of tools available for digital editors.

Our Platform has got a modular structure with independent pieces which can be distributed to different configurations: from small production companies to more traditional portals with a complex architecture of a digital transmitter, which needs to distribute contents by means of different channels.

Our platform includes a series of optional modules which allow the extensibility in specific processes of a digital video, as well as in remote transcodings such as payment modules or copyright management, communication modules to TDT or mobiles.

### What are we looking for

1. Partners to carry out collaborative projects
2. Participation in FP7 Projects
3. Potential customers in the following areas: media (TV channels, Press, Radios, editing companies) Administration, Banking, education, tourism, etc.

### Keywords

- Electronic Commerce, Electronic Payment, Electronic Signature
- E-Learning
- Digital libraries and content
- Content Provider
- Mobile Entertainment
- Mobile Service Provider

### Collaboration sought

- Research and development
- Technical Co-operation
- Joint Venture Agreement
- Licence Agreement
- Commercial Agreement
- FP7-ICT Project

### Responsible

Mr. Hernán Scapusio

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## Communitake Technoloies Ltd.

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Israel



CommuniTake enables mobile device users to maximize the use of the device by virtually “hand over” the device to another person for resolving problems, guiding on device operations and materializing digital life style. Our goal is to help operators, device manufactures and mobile applications developers to reduce support costs and unleash the devices' potential revenue.

### Collaboration Profiles

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#### **Communitake provides advanced remote service software over mobile devices. Communitake platform emp**

##### **What we offer**

Communitake provides a complete trusted remote service platform for mobile devices:

Device remote control through real time complete interactive replica.  
Diagnosis and automatic resolution of device related issues through operating scripts.  
Graphical guidance features on how to operate the device.

##### **What are we looking for**

Company references - deployment pilots in process with several service providers.  
Main partners - IBM, Amdocs, HP, Alcatel.  
Investors - Communitake had gained funds from private investors.

##### **Responsible**

Noam Potter

## Comsys Mobile

Israel



Comsys Mobile is a fabless semiconductor vendor specializing in multimode communication processors with multi-radio coexistence support for 4G mobile devices, ensuring service continuity and enhanced user experience.

The award-winning ComMAX™ line is optimized for low power and small footprint, and supports 2G-4G standards such as GSM/EDGE, mobile WiMAX, and 3GPP-LTE.

The ComMAX line provides OEM/ODMs with end-to-end solutions including reference designs incorporating complete pre-integrated ecosystem, for reduced costs and accelerated time-to-market.

Comsys Mobile is a private company whose team includes Israel's leading engineers in the field of radio communication/signal technologies.

### Collaboration Profiles

#### Single-chip Multimode Mobile WiMAX/GSM-EDGE baseband processor

##### Multi-radio Coexistence and Servi

###### What we offer

ComMAX®™ product line of 2G-4G communication processors including:

CM1100 – mobile WiMAX co-processor

CM1125 - single-chip multimode mobile WiMAX/GSM-EDGE baseband processor

ComMAX LT800 - LTE baseband co-processor supporting 3GPP-eUTRA Rel.8 FDD & TDD.

Reference designs incorporating complete pre-integrated ecosystem

###### What are we looking for

Company references and Strategic Customers –

dmedia, Elite Computer Group, Datang Microelectronics, Infomax, SAI Technology, Texas Instruments

Business partners - Agilent, Comneon, Infineon, Maxim, Micron, Numonyx, Sasken, Skyworks, Rohde & Schwarz, Texas Instruments

###### Responsible

Annette Davis

## Connect 2 Media

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United Kingdom

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Fax  
E-Mail [ehobson@connect2media.com](mailto:ehobson@connect2media.com)



Connect2Media is a 360 degree cross-platform interactive digital entertainment publisher. Our mission is to deliver exceptional, original and licensed, entertainment content on a wide variety of devices, to consumers across the world. Headquartered in Manchester, UK with major offices in Israel and Poland and an expanding global distribution footprint, Connect2Media publishes and distributes a portfolio of product that boasts some of the biggest names in entertainment as well as award winning original properties. Connect2Media believes in creating compelling, fun, entertainment that can be delivered digitally and enjoyed universally.

### Collaboration Profiles

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#### Leading Mobile Game Publisher - Connect 2 Media

##### What we offer

Connect2Media is a 360 degree cross-platform game publisher. Our mission is to deliver exceptional, original and licensed games on a wide variety of devices, to consumers across the world. Headquartered in Manchester, UK with major offices in Middle East and Eastern Europe and a massive global distribution footprint, Connect2Media publishes and distributes a portfolio of products that boasts some of the biggest names in entertainment as well as award winning original properties. Connect2Media specializes in connected, casual, social games running across: Mobile, PC, TV and handheld consoles .

##### What are we looking for

Connect 2 Media is looking for mobile carriers, handset manufacturers, PC Manufacturers and platform providers with whom we can cooperate in publishing cutting edge innovative games, from leading brands.

##### Keywords

- Mobile Entertainment

##### Collaboration sought

- Commercial Agreement

##### Responsible

Eric Hobson

## ConsoTel

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75002 Paris

France

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Fax                33 1 73 04 00 20  
E-Mail            armando.espinosa@consotel.com



Based in Paris Ile de France  
Consultancy and Software tools/Services for Telecom Industry

For the last 10 years, ConsoTel solutions has brought to the market some of the most advanced Telecom Expense Management tools, practices and technology for managing voice, wireless and data networks. Elements covered by our technology include Asset Management, Invoice analysis and Reporting tools. Consosview is our software, providing Business Intelligence solutions based on SaaS technologies and strong Oracle partnership. ConsoTel solutions offer consultancy services using proprietary software and technology for audits, analysis and optimization of Telecom costs. Major carriers are already using ConsoTel TEM solutions and our expertise for white label product or service. Let us provide your business with the same advantage.

### Collaboration Profiles

## Gain Productivity and Efficiency Simplify the Telecom Management

### What we offer

Software SaaS to manage Wireless, Fixed lines, Networks assets and Electronic Invoices analysis-control. Telecom audits & reporting services.  
Business Intelligence solutions based in Datawarehouse with Oracle tools  
Operators with the label offers and management of all the telecom lifecycle process since lines ordering to complex reporting based in proprietary Software and Services as SMS distribution, Ordering On Line, Web services.

### What are we looking for

Mobile GSM-GPRS-3G, Fixed lines, IP Networks  
Services as Software SaaS and Platform Infrastructure in the Cloud.  
Prototype in progress to have analytics and request On Line tool to tracking costs evolution multi country, multi operators, multi business units.  
We looking partnerships with Operators, Telecom consultants firms and Distributors with their own sales and marketing teams.  
Our target is the Telecom industry for Mobile, Fixed, Networks convergence solutions.  
Our partners will provide distribution of our products and support to end customers locally.

### Keywords

- Database Management, Data Mining
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Mobile Service Provider

### Collaboration sought

- Technical Co-operation
- Joint Venture Agreement
- Commercial Agreement

### Responsible

Armando Espinosa

## COREXPERT

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France

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Our company is located in Anglet, France.

We provide on demand IT solutions for others companies, especially in GIS and mobility.

We develop web-based Geographical Information System, mobile and smartphone compliant, with geolocalization features to improve end-user experience.

### Collaboration Profiles

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#### IT solutions provider

##### What we offer

We provide on demand IT solutions for others companies, especially in GIS and mobility.

We are specialized in web-based Geographical Information System, mobile and smartphone compliant, with geolocalization features to improve end-user experience.

##### What are we looking for

We are looking for latest Mobile technologies including GIS (new mobile OS like Android ...)

We are looking for a partner who needs abilities in geolocalization features to develop new mobile services .

##### Keywords

- Network Security
- Data Protection, Storage Technology, Cryptography, Data Security
- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
- Computer Games

##### Collaboration sought

- Research and development
- Technical Co-operation

##### Responsible

Alexis DAGUES



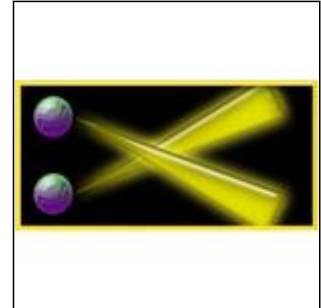
## Correlation Systems Ltd

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Israel

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**E-Mail** info@cs.co.il



Correlation Systems Ltd. is a SME based in Or Yehuda, Israel. Since its foundation in 1992, Correlation Systems has specialized in providing unique solutions for the gathering and analyzing of geospatial information from heterogeneous sources and sensors.

Correlation Systems field proven products are analyzing location based information from the cellular networks extracting intelligence based on this information. This information can be further used in order to generate new revenue streams for the cellular operators.

### Collaboration Profiles

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#### Mobile Workforce Monitoring

##### What we offer

Many firms employ a mobile workforce, such as communications technicians in a repair service or couriers in a delivery service. In order to ensure a mobile workforce's mobility, additional resources are often invested in these employees, such as company cell phones.

GDM6's Business Intelligence (BI) applications allow such firms to efficiently monitor the activity of their entire mobile workforce. By utilizing the existing cellular data from company phones, the workforce may be monitored: from an overall "executive summary" perspective - right down to monitoring individual employees.

##### What are we looking for

We are looking for cellular operators that are interested in expanding their product profile and are interested in evaluating GDM6 Mobile Workforce Monitoring as a potential service for their enterprise users.

##### Keywords

- IT Applications for Transport and Logistics

##### Collaboration sought

- Licence Agreement
- Commercial Agreement

##### Responsible

Mr Erel Rosenberg

#### Net Profiler

##### What we offer

NetProfiler conducts highly accurate profiling of subscribers by using LBS from the cellular provider's internal database. This allows: 1) conducting accurately targeted advertising for direct operator-subscriber advertising 2) Providing business intelligence to businesses.

NetProfiler allows cellular providers to obtain previously unobtainable business intelligence: the system provides an intuitive method for translating location events collected by the mobile operator to profiles (i.e. facts related to the subscribers). The system's approach to cellular meta-data is based on Correlation Systems' field-proven GDM6 technology.

##### What are we looking for

We are looking for cellular operators that are interested in expanding their product profile and are interested in evaluating GDM6 Net Profiler as a potential service for their enterprise users.

##### Keywords

- Database Management, Data Mining

**Collaboration sought**

- Research and development
  - Technical Co-operation
  - Joint Venture Agreement
  - Licence Agreement
  - Commercial Agreement
  - FP7-ICT Project
- 

**Responsible**

Mr Erel Rosenberg

## Cortus S.A.

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34000 Montpellier

France

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**Fax** + 33 4 30 96 70 01  
**E-Mail** [duc.nguyen.huu@cortus.com](mailto:duc.nguyen.huu@cortus.com)

Cortus the "King of Lilliput" (Microprocessor Report May 2009), is the price/performance leader for 32 bit processor IP for embedded systems.

The processor is an excellent replacement for 8 bit cores as well as many 32 bit cores.

Cortus cores are in use in applications where one or more of the following are important:

- \* small silicon footprint
- \* low power consumption
- \* good code density/small code memory size
- \* high performance

We also have all the tools you need to develop, debug and test your firmware on our platforms.

### Collaboration Profiles

## Cortus is a provider of 32-bit processor IP for ultra low power and cost sensitive embedded systems

### What we offer

Area of expertise or know how:

Embedded processors expert

Strong and solid experience for embedded systems, with real-time embedded software, Bluetooth, CAN, Expert in IP Design and integration services, embedded design systems. Custom CPU design and solutions.

The technology can be used for:

SMART/SIM Cards, RF, RFID, Security IP, Automotive, VoIP, Consumer Electronics, Healthcare, Wireless, Video Camera, WiFi/Ethernet IP router

Main advantages/requirements of the technology over other technologies:

We offer a unique combination of advantages which are not available all in one package elsewhere:

1. Easy to program the clean 32 bit architecture ensures that standard programming techniques can be used
2. Easy to integrate simple and easy to use interfaces coupled with FPGA prototyping ensure easy integration with existing technologies ensuring right first time ASIC design.
3. Easy to add custom functionality and integrate into firmware for performance or security
4. Customer repackaging of tools with branding and integration of customer documentation, libraries and product customisation
5. Free redistribution of software tools
6. Excellent code density for lower cost integrated silicon (one of our customers found that we have 11% better code density than the industry leader in their application)
7. Low power consumption small silicon footprint and rational design ensure low consumption enabling systems which require very long battery life (the best in the world)
8. Complete ecosystem - from compiler to debugger ensuring our customers engineers are supported throughout the design process.

There is no other processor IP available on the market today which offers all of these features at the same time. With any other solution you have to compromise.

### What are we looking for

Areas of applications sought: Multiprocessor, Image/video/radar/signal processing, Lane recognition for automobiles, driver alertness, ultra wideband – UWB, Smart metering, Intelligent sensor, Security, Secure communication/transaction, Smart cards

### Keywords

- Electronics, Microelectronics

**ACC10**

Competitiveness for Catalonia



**Generalitat de Catalunya**  
Government of Catalonia

**BROKERAGE EVENT 2010**

Barcelona, 15 - 18 February. Fira de Barcelona

**Collaboration sought**

- Research and development
- Technical Co-operation
- Joint Venture Agreement
- Manufacturing Agreement
- Licence Agreement
- Commercial Agreement
- FP7-ICT Project

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**Responsible**

Michael CHAPMAN

## CPM TELECOM

C/PAU CLARIS 162, 8º 3  
08037 BARCELONA

Catalonia

**Telephone** 935132826  
**Fax**  
**E-Mail** ecabestany@publito.com



CPM TELECOM offers PUBLITONO™, the only RBT advertising service based on permission marketing, which provides to mobile network operators its ASP share revenue model,

CPM TELECOM provides an end-to-end Mobile Advertising solution for carriers. Its PGP™ platform is integrated into the network of operators, without any OPEX or CAPEX variations.

With this solution, network operators can offer a wide range of added-value services to their customers, and see their revenues increased by offering ads to the mobile advertising market place.

CPM TELECOM offers its services and solutions to any network operator around the world.

### Collaboration Profiles

#### New Mobile Advertising Platform

##### What we offer

Located in Barcelona and with offices also in Madrid, CPM TELECOM is an Application Service Provider for operators. Its core service is PUBLITONO which sends ads on the RBT to callers while waiting. Subscribers get advantages for receiving ads: lower prices, discounts, bonus. It is a non intrusive opt-in based service with profile and geographical segmentation. CPM has developed an end-to-end solution PGP Platform for campaigns creation, management and content delivery in real time, integrated into core network. It is scalable and delivers right content for every user in milliseconds. It is a new advertising channel to generate high revenues for operators. Advertisers are sensitive to fast ROI, measurable statistics and efficient campaigns

##### What are we looking for

We are looking for Network Operators, new opportunities to work abroad, new collaborators, new IMS services, new geo-location services, new content service providers (CSP), new companies in 3GPP, new CRM solutions, new partners for the telecommunication and mobile marketing distribution, Data Bases, Media Servers, SIP Gateway, IVR.

##### Keywords

- Content Provider
- Mobile Entertainment
- Mobile Service Provider

##### Collaboration sought

- Technical Co-operation
- Joint Venture Agreement
- Licence Agreement
- Commercial Agreement

##### Responsible

Mr. Enric Cabestany

## CRCI Bourgogne

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France

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Based in Dijon, the Burgundy Regional Chamber for Trade and Industry contributes to the economical development of territories, companies and their associations.

The CRCI Bourgogne offers to labs and companies from Burgundy its skills and experience in various domains: support for industrial property, particularly through patent and technological transfer matters, organization of company mission & workshop. It owns a great experience in technological transfer and is collaborating with labs and companies from the energy sector for many years.

Basée à Dijon, la CRCI Bourgogne contribue au développement économique des territoires, des entreprises et de leurs associations. La CRCI Bourgogne propose aux laboratoires et entreprises de Bourgogne ses compétences et son expérience: soutien à la propriété industrielle, notamment à travers le brevet et le transfert de technologie, organisation de mission d'entreprises et de workshops...

### Collaboration Profiles

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#### North East of France public actor

##### What we offer

Based in Dijon, the Burgundy Regional Chamber for Trade and Industry contributes to the economical development of territories, companies and their associations.

The CRCI Bourgogne offers to labs and companies from Burgundy its skills and experience in various domains: support for industrial property, particularly through patent and technological transfer matters, organization of company mission & workshop. It owns a great experience in technological transfer and is collaborating with labs and companies from the energy sector for many years.

##### What are we looking for

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##### Keywords

- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- E-Learning
- Signal Processing (speech, sound, image)
- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
- IT Applications for Health
- IT Applications for Transport and Logistics
- ICT for Independent Living and Inclusion

##### Collaboration sought

- FP7-ICT Project

##### Responsible

Alexis VACHEY

## CRCI LR

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**Montpellier**

**France**

**Telephone** +33.4.67.13.69.15  
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**E-Mail** s.taliana@languedoc-roussillon.cci.fr



Based in Montpellier, the Languedoc-Roussillon Regional Chamber for Trade and Industry contributes to the economical development of territories, companies and their associations.

The CRCI LR offers to labs and companies from Languedoc-Roussillon its skills and experience in various domains: support for industrial property, particularly through patent and technological transfer matters, organization of company mission & workshop. It owns a great experience in technological transfer and is collaborating with labs and companies from the energy sector for many years.

Basée à Montpellier, la CRCI Languedoc-Roussillon contribue au développement économique des territoires, des entreprises et de leurs associations.

La CRCI LR propose aux laboratoires et entreprises du Languedoc-Roussillon ses compétences et son expérience: soutien à la propriété industrielle, notamment à travers le brevet et le transfert de technologie, organisation de mission d'entreprises et de workshops...

<http://www.languedoc-roussillon.cci.fr>

### Collaboration Profiles

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#### Southern France public actor

##### What we offer

Based in Montpellier, the Languedoc-Roussillon Regional Chamber for Trade and Industry contributes to the economical development of territories, companies and their associations.

The CRCI LR offers to labs and companies from Languedoc-Roussillon its skills and experience in various domains: support for industrial property, particularly through patent and technological transfer matters, organization of company mission & workshop. It owns a great experience in technological transfer and is collaborating with labs and companies from the energy sector for many years.

##### What are we looking for

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##### Responsible

Stéphane TALIANA

## CREALAB

Piazza Ippolito Nievo 25/E  
00153 Rome

Italy

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**Fax**  
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An innovative sw platform for the management of smartphone (Setting, Application Mngt, Software Distribution and Content Mngt). CREA-RE, Remote Mobile Management Platform, operates the device setting management to simplify the use of mobile services. It can be used both by the customer care department of a mobile telecom operator, by help desk of Enterprise and/or by the device's owner in Web Self Service version.

Innovative Aspects/Advantages:

The platform is able to:

- Control and modify configuration parameters
- Manage application and install software
- Manage the device content
- File management
- Backup&Restore (Setting, PIM, Messages, File)
- Parental Control
- Firewall
- Geolocalization
- Wipe&Lock
- Carry out many other supporting operations and remote assistance

This innovative technology addresses the needs of both business and private user sector in order to exploit at maximum the available resources and technologies on the mobile market.

Main Customer: Telecom Italia Spa

## Collaboration Profiles

### CREA-RE, Remote Mobile Management Platform

#### What we offer

The CREA-RE platform proposed here can be used to shape the device settings and content management.

It is already integrated with fundamental mobile telecom systems (MMS-C, SMS-C, SyncML, OMA/DM, etc.) and covers the device setting, software distribution, application management and content management area of device management environment.

This innovative technology addresses the needs of both business and private user sector in order to exploit at maximum the available resources and technologies on the mobile market.

CREA-RE provides all the modern technologies currently offer by using also a dedicated protocol for the communication between client and server. This choice enables the platform to be secure, personalized and fast in the communication between Mobile device and server.

#### What are we looking for

Collaboration Details:

- Licence agreement
- Joint venture agreement

Profile of Target Partner:

- SME
- Large Enterprise
- System Integrator

#### Keywords

- Network Security
- Data Protection, Storage Technology, Cryptography, Data Security
- Communications Protocols, Standards
- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
- IT Applications for Health
- Mobile Security

#### Collaboration sought



- Joint Venture Agreement
  - Licence Agreement
  - Commercial Agreement
- 

**Responsible**

Paolo Sacchetti

**Welcome to MjSip. A complete java-based implementation of a SIP stack.**

**What we offer**

It provides in the same time the API and implementation bound together into the MjSip packages. MjSip is available open source under the terms of the GNU GPL license (General Public Licence) as published by the Free Software Foundation.

The MjSip stack has been used in research activities by Dpt. of Information Engineering at University of Parma and by DIE - University of Roma "Tor Vergata" and is currently commercially exploited by CREALAB.

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**What are we looking for**

Collaboration Details:

- Licence agreement
- Joint venture agreement

Profile of Target Partner:

- SME
  - Large Enterprise
  - System Integrator
- 

**Keywords**

- Network Security
  - Data Protection, Storage Technology, Cryptography, Data Security
  - Communications Protocols, Standards
  - Signal Processing (speech, sound, image)
  - IT Applications for Health
  - IT Applications for Transport and Logistics
  - ICT for Independent Living and Inclusion
  - Content Provider
  - Mobile Security
  - Mobile Service Provider
- 

**Collaboration sought**

- Joint Venture Agreement
  - Licence Agreement
  - Commercial Agreement
- 

**Responsible**

Stefano Prati

## Creova

**Dareau 9**  
**75014 Paris**

**France**

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CREOVA is a software editor for mobile payment systems. Creova's offer is targeting financial institutions, mobile operators, e-commerce and catalog merchants.

Creova develops innovative, secure, high performance and easy to use technological solutions, allowing its customers to ensure optimal financial transactions through the mobile in a non-internet/PC accessible environment.

We provide our customers all mobile payment services, Person to person transfer, bank account transfer, loan reimbursement, bill payment and mobile top-up.

Creova is a French company, based in Paris and present in the US and Tunisia where it has an R&D team in Seattle and a regional office in Tunis.

### Collaboration Profiles

## Mobile payment solutions for banks, financial institutions, mobile operators and e-commerce/m-commer

### What we offer

Creova is a pioneer in the development of turnkey mobile payment solutions such as M-Wallet/E-Wallet services, mobile money transfer, mobile loan management and payments, merchant based mobile payments, and mobile banking applications.

Creova develops innovative, secure, high performance and easy to use technological solutions for banks, financial institutions, mobile operators and e-commerce/m-commerce companies.

Creova has developed a unique mobile platform for a heterogeneous environment; the best user experience; invented a proprietary technique that strengthens security; and make the mobile payment services available on every phone.

In addition, Creova has a leading position with key offers for its product:

1. Ability to dynamically plug-in applications to the core system.
2. Interoperability
3. Autonomous

The underlying technology has been carefully designed to be highly reliable and scalable to millions of users. Creova is using technology that is 17 times faster than standard Java servers, and requires the 1/8 of the memory.

### What are we looking for

Creova is looking to work with mobile operators, banks, Financial Institutions and Microfinance Institutions beyond the technology to test different deployment, partnership, and legal models. Creova provides other services that include the hosting of the service and can participate in the partnership model with the MFI and other partners (operators and banks) locally.

Our organization offers also complete, turnkey solutions integrating all the necessary elements to launch a mobile payment service for Ecommerce / catalog companies.

### Keywords

- Network Security
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Electronic Commerce, Electronic Payment, Electronic Signature
- Mobile Security
- Mobile Service Provider

### Collaboration sought

- Joint Venture Agreement
- Licence Agreement
- Commercial Agreement

### Responsible

Ramzi El Fekih

## Cruz Int. Translation

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### Catalonia

We offer and customized:

- Web based Translation Services
- Online Language/ Content Management
- Enterprise Multi Language Document Management
- Multi Language Media Content Management

### Collaboration Profiles

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## Enterprise Online Language Services

### What we offer

We offer consultancy on all kinds regarding online Language Services especially regarding Enterprise CMS solutions.

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### What are we looking for

Database Management,  
E-Learning,  
Digital libraries and content,  
Content Provider.

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### Responsible

Rebecca Rodriguez Cruz

## CSide - Intelligent Solutions, SA

Rua do Cavaco 96  
4400108 Vila Nova de Gaia

Portugal

Telephone  
Fax  
E-Mail



CSide has its headquarter in Portugal, with offices in Lisbon and Oporto. Ever since its founding the international team of CSide has become widely recognized for its creative work, high quality content and fast development of new products.

Our aim is to ensure Home centric applications become easily available to every existing consumer on the world – irrespective of the access technology they wish to use. We want consumers to be able to carry the full range of Digital Home applications with them, wherever they may be. The mission of our company is to help our customers deliver new, exciting and profitable Digital Home services to their consumers.

### Collaboration Profiles

## CSide - Intelligent Solutions

### What we offer

To survive in today's hyper-competitive marketplace, telecommunication carriers must transform themselves to deliver new personalized and blended services, reducing churn and keeping value in the network. CSide enables telecommunication carriers to offer revenue-generating lifestyle applications that move their business forward by engaging subscribers and enriching their communications experience with personalized, seamless, secure and portable contents.

CSide enrich your offer with Digital Home centric services, transform your network to deliver the blended lifestyle services so much in demand today, as well as building revenue and market share.

### What are we looking for

CSide technology partners benefit from our Technology Partner Program in several ways. Being part of the program entitles the partner to the several benefits including technical support and sales and marketing support.

#### Enabling technology partners

Enabling technology partners are vendors that provide third-party applications or OAMP capabilities. Third-party applications may include VoIP applications, voicemail, billing platforms, IMP/collaboration, etc.

#### Application Service Providers

Application Service Providers provide services to CSide customers in order to complement end-to-end solution offering. ASPs provide various levels of services, from customer assistance with central monitoring services, to overall solutions implementations.

### Keywords

- Electronics, Microelectronics
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- IT Applications for Health

### Collaboration sought

- Joint Venture Agreement
- Manufacturing Agreement

### Responsible

Eng. Francisco Gonçalves

## CTTC Centre Tecnològic de Telecomunicacions de Catalunya

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Catalonia

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CTTC is a basic and applied research center, with a critical mass of researchers and projects, real possibilities of growth and establishment of durable links with industry and business sectors, with the capacity of participating as leader in technological projects, both national and international. CTTC contributes significantly to consolidating Barcelona's position as an important center of technology, helping to expand Spain's role within the European telecommunication research and industry.

### Collaboration Profiles

#### Transport technologies for digital communications

##### What we offer

Technologies related to the physical, data link and network layers of communication systems, skills in knowledge fields

Physical level:

- o Work around the physical layer (OSI layer 1) of radio communication links is performed in the Radio Communications area.
- o The Communications Subsystems area deals with the performance of RF or microwave transmitters/receivers for broadband wireless.

System level:

- o The area of Access Technologies focuses on OSI layers 2 and 3 for any transmission medium that can be used in communications.
- o Photonic networks, where no opto-electronic conversions exist but at the edges are tackled in the area of Optical Networking.
- o IP technologies area works on the development of network layer (OSI layer 3) elements

##### What are we looking for

Telecommunication companies or/and hardware providers for communication equipments

##### Keywords

- Electronics, Microelectronics
- Communications Protocols, Standards
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Signal Processing (speech, sound, image)
- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System

##### Collaboration sought

- Research and development
- Technical Co-operation
- FP7-ICT Project

##### Responsible

Albert Sitja

## Cvidya

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Israel

### Collaboration Profiles

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#### **Vidya is a product company specializing in Revenue Assurance, Data Integrity and Dealer management s**

##### **What we offer**

MoneyMap® and DealerMap® provide an end-to-end view of all revenue chains, processes, rate plan verification and dealer management, enabling quick identification of leakage points.

Relevant information is visible to the user via an interactive dashboard mechanism. All rules and KPI creation are managed via a step by step GUI allowing easy management and maintenance of the system

The incorporation of data analytics methodologies and techniques enables users to easily identify leakage points and bottle-necks revenue chains, pointing towards the probable cause of the problem.

##### Unique Differentiators:

Highly configurable solution allowing a short deployment period and very low customization effort

Out-of-box library of business rules for fast deployment and identification of failures and discrepancies

A sophisticated data mining technology allowing the identification of probable causes for problems in the RA process

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##### **What are we looking for**

Company references - BT, Telefonica, Telecom Italia, Swisscom Mobile, Bezeq

Main partners - HP, Amdocs, Ericsson

Investors - C.Mer industries, Hyperion Venture partners, Carmel Ventures

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##### **Responsible**

Maya Reitman

## Cybercom Group Europe AB

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Sweden

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The Cybercom Group is a high-tech consultancy that offers global sourcing for end-to-end solutions. The Group established itself as a world-class supplier in these segments: security, embedded systems, internet and mobile services.

Thanks to its extensive industry and operations experience, Cybercom can offer strategic and technological expertise to these markets: telecom, industry, media, public sector, retail, and banking and financial services.

The Group employs 1900 persons and runs projects worldwide. Cybercom has 28 offices in 11 countries.

Since 1999, Cybercom's share has been quoted on the NASDAQ OMX Nordic Exchange.

### Collaboration Profiles

#### Mobile Services and Solutions

##### What we offer

Mobile Application Solutions – enjoyable and effective mobile applications delivered with user experience, time to market and cost efficiency in focus.

Mobile Portal Solution – quick and cost efficient way to get a mobile equivalent of your website.

Mobile Payment Solutions – solutions for several different mobile payment services and methods.

Mobile Device Management Solutions – solutions for distribution of content and firmware Over the Internet and Over the Air.

Mobile Internet Advisory Services – our specialists support you in business development and implementation of mobile strategies.

User Experience Services – the user experience is the key to success! Our User Experience specialists can help you create that success.

##### What are we looking for

Innovative mobile services from 3rd parties, that provides add-value to larger integrated solutions for operators, device manufactures, enterprise and public sector.

##### Keywords

- Electronic Commerce, Electronic Payment, Electronic Signature
- Mobile Entertainment
- Mobile Security
- Mobile Service Provider

##### Collaboration sought

- Technical Co-operation
- Joint Venture Agreement
- Licence Agreement

##### Responsible

Per Blysa

## CYTECH

**Vasilika Vouton**  
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**Greece**

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**E-Mail**            **info@cytech.gr**



Cytech is a company that has entered dynamically in the Information Technology market in Greece and abroad.

Our aim since day one has been to develop and deliver pioneering services of the highest quality, in order to fulfil our customers' needs to the maximum.

To ensure our customers' satisfaction, we always provide support for our products, via dedicated support personnel, whose primary concern is serving our customers' requests with top priority.

Our commitment to the role of a pioneer is a difficult but conscious decision. We are aware of the risks involved in introducing new products and services to the market, but believe that, if done right, these new products and services are bound for success. We decline the role of importer and reseller of already existing software, because we, as a company, are confident in our expertise and know-how and prefer to build products ourselves. In addition, it is this deep knowledge of our products that allows us to provide our customers with expert support with their every problem or request.

### Collaboration Profiles

#### SMS Platform

##### What we offer

Cytech has developed an SMS platform, a service which was both original and pioneering for Greek standards.

This platform (SMS Platform) has been sold and is being used by the University of Crete covering the mobile communication needs of the Greek Public Broadcast Network and Radio stations (ERT – ERA).

Cytech has signed a maintenance and support contract and continues to implement all the large scale SMS activities of ERT, like the Eurovision preliminaries and Song Festival.

In addition to this, Cytech has successfully undertaken, in collaboration with Internet Hellas, five large mobile marketing campaigns for Milko, Marlboro, Cosmote, and TIM, all based on the SMS Platform.

Cytech has also installed SMSP at Databank S.A. member of Intracom group and has signed a support and maintenance contract. During 2006 Databank upgraded SMSP to version 3.1.2.

SMSP offers a variety of different types of Value Added Services (VAS). Each service has been designed with our customers in mind, and has been implemented to suit a different usage scenario of the platform.

Some of the

main types of services SMSP offers are:

- Quiz: Offers the ability to create an SMS Quiz, where the Quiz organizer predefines the questions and the possible/correct answers. Each player is then sent each question in turn and sends his/her answer in, via SMS.
- Vote: A single question is advertised to the mobile users, and they can send in their answers via SMS.
- Sweepstake: The Sweep organizer issues a series of 'tickets', and distributes them to his/her customers. They can then participate in the Sweep by sending in their ticket code, via SMS.
- TV Chat: Receives text SMS messages and uses an external application to display them on air, in the picture broadcast by the TV station.
- Opinion: Receives 'opinions' of mobile users, which the platform user can view through the use of an Internet-based application, online.
- Redirect: Allows SMS messages to be extracted from the platform and forwarded in some other form to an (external) application for further processing.

All the above services, and some variants of these, have been individually developed in order to cover all possible usage scenarios of the platform. Our main aim and concern has always been to deliver complete services and products, and thus overcome our customers' expectations, leaving us only with happy and satisfied customers.



**What are we looking for**

We are looking for commercial partners in Europe for technical/ commercial collaboration

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**Keywords**

- Content Provider
  - Mobile Entertainment
  - Mobile Security
  - Mobile Service Provider
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**Collaboration sought**

- Technical Co-operation
  - Commercial Agreement
- 

**Responsible**

Mr Panagiotis Ignatiadis

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## **dailyme.tv / mando.TV GmbH**

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10243 Berlin

Germany

Telephone

Fax

E-Mail **stefan.bielau@dailyme.tv**



dailyme.tv is a mobile video/mobile TV service provided and developed by mando.TV GmbH.

We are based in Berlin and providing the service since March 2008.

Our technology is based on a push-service delivering video updates automatically to smartphones. The content is pre-loaded and cached.

### **Collaboration Profiles**

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#### **dailyme.tv - video entertainment for mobile**

##### **What we offer**

dailyme.tv is the Entertainment-App for the 3rd Screen!

dailyme.tv offers more than 600 TV and video channels free of charge for mobile phones.

Your personal program is updated automatically, whenever your phone is online (Wi-Fi, 3G).

Enjoy your program anytime, anywhere & on-demand!

Your free and personalized video player & TV application.

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##### **What are we looking for**

We are looking for new media partners for which we´re offering an innovative platform to distribute content to all mobile platforms.

We offer revenue shares as well as paid models.

Additionally we are interested in enabling brands and advertisers with our technology, providing customized solutions like branded video apps or branded channels.

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##### **Keywords**

- Content Provider
- Mobile Entertainment

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##### **Collaboration sought**

- Research and development
- Technical Co-operation
- Commercial Agreement

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##### **Responsible**

Ronny Matthies

## DAMA-UPC

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Catalonia

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Location: Barcelona (Spain)

DAMA-UPC, the Data Management group at Universitat Politècnica de Catalunya (UPC) is part of the Computer Architecture Department (DAC). The work of our group focusses on the research and technology transfer in topics related to the management and retrieval of large data volumes, information quality and data exploration.

Among the products developed by the group and used in real world we find:

**DAURUM:**

Is software that merges different data sets and detects duplicated registers.

**DEX:**

Is a high performance graph database querying system that allows for the integration of multiple data sources.

DEX makes graph querying possible in different flavors, including link analysis, social network analysis, pattern recognition and key-word search, that can be applied in fields like content or advertising recommendation, fraud detection, or scientific (IP) documental databases exploration.

DAMA-UPC is a member of TECNIO

### Collaboration Profiles

#### **DEX: Data Exploration. High-Performance Exploration on Large Graphs for Information Retrieval**

##### **What we offer**

We have developed a new technology, DEX, a high performance graph database querying system that allows for the integration of multiple data sources.

DEX makes graph querying possible in different flavors, including link analysis, social network analysis, pattern recognition and key-word search, that can be applied in fields like content or advertising recommendation, fraud detection, or scientific (IP) documental databases exploration.

Through a variety of these complex analytical queries, DEX shows to be a generic and efficient tool on large graph databases (more than 2.000 million network elements), where classical relational models tend to be very slow.

##### **What are we looking for**

Partners interested in using our technology to develop projects for telco operators to analyse and explore very large volumes of data.

##### **Keywords**

- Database Management, Data Mining
- IT Applications for Health
- IT Applications for Transport and Logistics

##### **Collaboration sought**

- Research and development
- Technical Co-operation
- Licence Agreement
- FP7-ICT Project

##### **Responsible**

Pere Baleta-Ferrer

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## DANEM

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France

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DANEM is a software company specialized in mobile solutions (SFA/FFA, CRM, GRC) for mobile forces (salesrep, medical vendors, technicians, maintenance team, delivery people, assistance ...)

Our solutions are ready to use or on demand and develop on mobile platforms Pocket PC, PDA, Windows Mobile ...

We propose a complete solution with the mobile device, the software, the technical and commercial assistance.

### Collaboration Profiles

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## Software for mobile force specially for medical and maintenance team access on mobile phones

### What we offer

We look for a partnership for the distribution of our software in Europe : England, Deutschland, Spain and Italy

### What are we looking for

We are interested by added products or software to complete our range for the distribution by our company in France (RFID, NFC technology)

We are developing a solution for the automotive in term of maintenance of the cars.

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### Keywords

- Data Protection, Storage Technology, Cryptography, Data Security
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Electronic Commerce, Electronic Payment, Electronic Signature
- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
- IT Applications for Health
- IT Applications for Transport and Logistics
- Content Provider

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### Collaboration sought

- Joint Venture Agreement
- Commercial Agreement

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### Responsible

DRAHY SYDNEY

## Dasur

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**Yam Suf 6**  
97701 Jerusalem

Israel

**Telephone** +972 9 7727049  
**Fax**  
**E-Mail** nissim@mobiletextinput.com



Dasur is creating a revolution in text input solutions to Touch screen mobile phones using rapid, easy and fun ways to do it with our innovative, user- friendly and patented technology.

With our solution by using your finger or Stylus you can Slide along the letters and "magically" the words will appear, there is no need to be accurate.

Features such as: Sliding, Tapping Prediction, Disambiguation and Graffiti are successfully combined.

Our solution is loved by Users, suitable for writing text in all applications and can be adapted to any OS in a short time.

Our solution is based on our unique, patented and powerful pattern recognition engine, and its unique features make it much more powerful than the competitor's solutions.

Our solution exist and work for a few months, thousands of people all over the world downloaded it from our website and use it in their mobiles phone with great success.

### Collaboration Profiles

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#### Text Input for Smartphones and PDAs

##### What we offer

Dasur's revolutionary solutions enable rapid, easy and fun new ways to input text into these devices.

With our innovative, user- friendly and patented technology, we enable to enter text by using sliding or tapping on virtual keyboards with thumbs or stylus.

With our technology, user can enter text very easy and fast so mails and SMS will become more common to use.

Dasur aims to become the leading supplier of text input solutions for the mobile community.

Dasur's flagship products SlideIT and ThumbKey are the results of 20 years of research in advanced pattern recognition by Dr. Daniel Suraqui.

##### What are we looking for

Mobile phone manufacturer as NOKIA, Samsung and others

Mobile Network Operator as Orange, Vodafone and others

we expect them to enter our revolutionary Virtual Keyboard into the Handsets

##### Keywords

- Electronics, Microelectronics
- Signal Processing (speech, sound, image)
- Content Provider
- Mobile Service Provider

##### Collaboration sought

- Joint Venture Agreement
- Licence Agreement
- Commercial Agreement

##### Responsible

Nissim Benbenisty

## Datanetis

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Tel Aviv

Israel

Telephone

Fax

E-Mail

### Collaboration Profiles

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**People are ten times more likely to react to offers from a friend than to advertising.**

## Datanetis

### What we offer

Datanetis offers a set of products that allow organization to increase their marketing ROI:

Datanetis LEADSTM - identifies the influencers in your database enabling you to spend more marketing \$\$ on influencers first, while keeping or reducing the overall budget.

Datanetis VARSTM - quantifies the social influence every customer is under enabling you to optimize campaigns to fuel positive virality (e.g. service take up) or block negative virality (e.g. churn) within the social network.

Datanetis TRENDSTM - identifies what products are more viral and analyze trends as they evolve.

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### What are we looking for

Company references: Globally active, customers in production. Details upon request.

Main partners: Territory focused CRM consulting firms

Investors - Privately held.

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### Responsible

Elery Hefer

## Datelka

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Portugal

Telephone +351218311160

Fax

E-Mail [nalf@datelka.pt](mailto:nalf@datelka.pt)



Datelka is a portuguese company that operates in the security market since 1981, specializing in identification and control of people, vehicles and valuables.

We develop some hardware and mostly software that allows us to integrate technology in order to build custom made solutions for our customers.

### Collaboration Profiles

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#### Datelka - Identification and Control

##### What we offer

Datelka uses all types of identifiers from biometrics to RFID to simpler things like barcodes, and we are now testing with mobile devices as identifiers for people. We have integrated capability in our controllers for either Bluetooth or NFC, however some details still have to be sorted out.

We offer the ability to integrate hardware and software in order to make mobile devices people's ID device of choice in the future. We have some expertise with the mobile devices, but nearly 30 years in ID and control of people, vehicles and valuables.

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##### What are we looking for

Datelka is looking for partners in the mobile arena who can allow us to broaden our knowledge on mobile world and applications, be it hardware or software related.

We are mainly focusing on bluetooth and NFC as they allow the mobile devices to interact with our platform, and then make possible identifying users to grant access, credit, etc.

Datelka want's either to co-develop technology (software and hardware) or acquire it, to be able to bring it to market, distribute and further develop the integration and new uses of the technology.

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##### Keywords

- Electronics, Microelectronics
  - Network Security
  - Communications Protocols, Standards
  - Network Technologies (Wireless, Wi-Fi, Bluetooth)
  - IT Applications for Health
  - IT Applications for Transport and Logistics
  - GIS Geographical Information Systems
  - Mobile Security
- 

##### Collaboration sought

- Research and development
  - Technical Co-operation
  - Joint Venture Agreement
  - Licence Agreement
  - Commercial Agreement
- 

##### Responsible

Nuno Alfaiate

## DAVANTEL

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**Catalonia**

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DAVANTEL is a Spanish company aimed to offer the Telcos, Utilities and corporate customers advanced access and transport solutions in telecommunications either fixed and mobile networks.

Product portfolio includes: PDH and SDH devices, CPEs, DLS modems, FO converters and CSU/DSU.

### Collaboration Profiles

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#### Looking for GSM/GPRS devices

##### What we offer

DAVANTEL designs and manufactures different families of TDM access products for the telco, utility and corporate markets including:

- Access products (CPEs) design and manufacturing
- Interface converters
- G.SHDSL modems
- Analogue modems for PSTN
- FSK industrial modems
- Maintenance and RMA service for telecommunication access products

We offer a possible commercial agreement for those products for promoting those solutions in the Utility Spanish market, specially for remote metering applications.

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##### What are we looking for

We're currently looking for GPRS/GSM devices for remote control and telemetry applications for the utility market in Spain.

We're looking for GSM/GPRS devices with different interfaces RS232/485/422, relays and digital I/O and Ethernet for alarm monitoring and remote metering applications to be deployed in the Spanish market.

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##### Keywords

- Communications Protocols, Standards
  - Network Technologies (Wireless, Wi-Fi, Bluetooth)
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##### Collaboration sought

- Research and development
  - Technical Co-operation
  - Joint Venture Agreement
  - Manufacturing Agreement
  - Licence Agreement
  - Commercial Agreement
- 

##### Responsible

Mr. Jose R. Salvador



## Dazzboard\_Linkotec Oy

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**Finland**

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Dazzboard is a consumer service that seamlessly connects mobile devices, PC and the Web providing cross-platform content management and distribution.

LinkoTec Oy, founded 2007, is a Finnish service and software developer start up located in Espoo.

### Collaboration Profiles

#### Dazzboard - the Open iTunes

##### What we offer

Dazzboard solution delivers fast, easy and truly global, mobile media access, sharing, management and monetization. The Solution connects with all digital players, mobile phones and digital portable devices providing central point of access, synchronization, back up, management and sharing for their media between the Web, PC and all the mobile devices.

LinkoTec's patented technology establishes a direct connection between a web service and pc connected portable devices and side-loads any digital content from the web to mobile devices without carrier restrictions. Any digital content can be downloaded, uploaded and shared between mobile devices, PC and web services.

##### What are we looking for

dazzboard enables global mobile content distribution directly to consumer devices and supports all DRM solutions to protect you licenses  
- dazzboard is \"PayPal of digital distribution\"

Device Vendors:  
by identifying unique device information dazzboard provides platform for \"comes with\" content bundles and subscriptions

Service providers:  
Your service needs to be extended to mobile - dazzboard is the only truly global mobile distribution platform that also is a utility to your users

Brand partners:  
with dazzboard distribution platform you can deliver content to mobile devices globally and create global mobile services in terms of Internet services

Carriers: bring iTunes-iPhone experience to every phone and support media distribution and management. G1 Android, Nokia, Samsung, SonyEricsson LG and other

##### Keywords

- Content Provider
- Mobile Entertainment
- Mobile Service Provider

##### Collaboration sought

- Licence Agreement

##### Responsible

Tero Salonen

#### Dazzboard

##### What we offer

Dazzboard is the open iTunes seamlessly connecting all portable devices, PC and the Web for media management and distribution.

Drag and Drop Technology, Cross-Platform Capability and Social Media and Tools Integration with one service that supports all mobile devices on a browser with seamless connection through PC.

- Dazzboard seamlessly connects mobile phones to PC enabling iTunes like media management on all mobile platforms with music, video, applications and pictures
  - Provides sticky, easy to use platform for device and content management supporting subscriber media consumption without device applications
  - Enables content sales and distribution strategy similar to iTunes providing whole product that supports OTA distribution
- 

**What are we looking for**

Content, media and distribution partners  
Operator and device partners

SaaS partnering or White label opportunity of providing full converged media and data management solution supporting consumer media consumption

- Promotional device sales supporting services like buy and get content bundled
  - Media subscription services tied for devices
- 

**Keywords**

- Mobile Entertainment
  - Mobile Service Provider
- 

**Responsible**

Tero Salonen

## Defimedia sa

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Belgium

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Fax +3281810388  
E-Mail [olivier.dewasseige@defimedia.be](mailto:olivier.dewasseige@defimedia.be)



Since 1992, Defimedia offers to its customers a global expertise centred on Internet technologies to develop their business. A complete and coherent range of services is delivered in order to address all the phases of a web project: strategic consulting, requirements definitions, project development, e-communication, search engine optimization...

This offer of services in e-business is based on a permanent technological survey.

Beside the e-business activity, Defimedia has developed two others activities dealing with Internet added-value in companies: e-learning and e-communication.

This complete positioning allows a comprehensive approach in the realization of a web site:

- an ergonomic architecture of the sites
- the computer graphics of the sites,
- the technical development of web projects,
- the organization of the contents,
- the search engine optimization.

### Collaboration Profiles

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#### Original multi-device solution for sharing of multimedia-enriched tourist routes

##### What we offer

- WALKAWARE is an Internet solution which offers the possibility to create and visualize tourist routes, but also to publish them on Internet sites in order to allow visitors to share them. Today, the generation of a customized tourist route with a GPS or a Smartphone is easily achievable thanks to it. According to self-defined objectives, pictures, videos and audio recordings can be added so that each circuit is unique and illustrated with own multimedia material. The major asset of WALKAWARE is the possibility of transferring the tourist routes on various devices both fixed and mobile.
- Defimedia collaborates with other European partners on a EUREKA project, named ITEA. The objective of this project is to develop a user interface description language (UsiXML) and to obtain the W3C label. Defimedia offers services based on the "UsiXML" technology for people experiencing problems in their development of new multi-device applications (e.g. on Smartphones like iPhone, HTC, Google Phone; interactive kiosks; GPS; computers, etc.).

##### What are we looking for

- Commercial partnerships: We are looking for tourist operators as commercial representatives established in the various European countries.
- Technological partnerships: We are looking for companies or research centres who would have available technological solutions complementary to the product "WALKAWARE", such as related to 3D imagery for example.

##### Keywords

- Communications Protocols, Standards
- Electronic Commerce, Electronic Payment, Electronic Signature
- E-Learning
- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
- IT Applications for Transport and Logistics
- GIS Geographical Information Systems
- Mobile Entertainment
- Mobile Service Provider
- 3D Media

##### Collaboration sought

- Technical Co-operation
- Licence Agreement

**ACC10**

Competitiveness for Catalonia



**Generalitat de Catalunya**  
Government of Catalonia

**BROKERAGE EVENT 2010**

Barcelona, 15 - 18 February. Fira de Barcelona

- Commercial Agreement

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**Responsible**

Benoit Hambücken

## DEFNE BILGI ISLEM

ITU Ayazaga kampusu Koru Yolu ARI Teknokent ARI 2 A BLOK 3-1 Maslak  
ISTANBUL

Turkey

**Telephone** +90 212 285 75 75  
**Fax** +90 212 285 22 22  
**E-Mail** hakan.hasserbetci@defne.com.tr



a premier supplier of VAS solutions, including converged IVR-IVVR systems, messaging and IN solutions serving to around 100 million subscribers in more than 23 countries all over the world including

- Core Network VAS Solutions include IN Gateway, Call&Text Barring, Mobile PBX-Call Center, Missed Call Notice, Pay-for-me, Please-call-me, Roamers Callback, Voice&Video Mail;
- Platforms of SDP, Mobile Payment, Sponsored Call, Bulk Messaging, Voice-Video Portal;
- Infotainment Solutions suitable to mobile operators as well as content and service providers include Voice Changer, Background Music, Mass Calling, Chat-Dating, RBT, Video RBT, Video Avatar.

### Collaboration Profiles

## technology enabler of converged Interactive Voice and Video Response Systems, Provider of Voice & Vi

### What we offer

Defne is a premier supplier of VAS solutions, including converged IVR-IVVR systems, messaging and IN solutions serving to around 100 million subscribers in more than 23 countries all over the world including

- Core Network VAS Solutions include IN Gateway, Call&Text Barring, Mobile PBX-Call Center, Missed Call Notice, Pay-for-me, Please-call-me, Roamers Callback, Voice&Video Mail;
- Platforms of SDP, Mobile Payment, Sponsored Call, Bulk Messaging, Voice-Video Portal;
- Infotainment Solutions suitable to mobile operators as well as content and service providers include Voice Changer, Background Music, Mass Calling, Chat-Dating, RBT, Video RBT, Video Avatar.

Defne provides superior turnkey communications solutions with its own framework, supporting all major telephony standards including ISDN and SS7 and IP. This framework enables development of a single integrated solution to all communication needs within both the public network and enterprises. Solutions created on this platform include: Contact and Call Centers, PC PBXs, unified messaging systems, alert and notification systems, IVR's and voice portals.

The Value Added Services Platform is based on this framework. Several VAS services have been implemented on this framework. These services include entertainment services like chat-dating, voting, contests, ring back tone and background tone as well as business oriented services like voice mail, prepaid, pay-for-me and many others.

### What are we looking for

We are looking for Content Providers and System Integrators or Value Added Resellers to offer GSM & VAS Operators in CIS & All Europe & GCC and Africa, our joint solution portfolio in three categories :

1. Core Network VAS Solutions include IN Gateway, Call&Text Barring, Mobile PBX-Call Center, Missed Call Notice, Pay-for-me, Please-call-me, Roamers Callback, Voice&Video Mail;
2. Platforms of SDP, Mobile Payment, Sponsored Call, Bulk Messaging, Voice-Video Portal
3. Infotainment Solutions suitable to mobile operators as well as content and service providers include Voice Changer, Background Music, Mass Calling, Chat-Dating, RBT, Video RBT, Video Avatar.

### Keywords

- Mobile Service Provider

### Collaboration sought

- Joint Venture Agreement
- Commercial Agreement

### Responsible

KEMAL HAKAN HASSERBETCI

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**DEMTECH MOBILE SERVICES, S.L:**

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**Avenida de Manoteras 10. Blq. B  
28050 MADRID**

**Spain**

**Telephone** +34911272127  
**Fax** +34913924208  
**E-Mail** javier.sirvent@demtech.es



Demtech Mobile Services Located in Madrid/SPAIN is a company specialized in software/hardware solutions for Proximity Marketing with bluetooth, RFID, Matrix-BIDI Codes , Scanners for interactivity with customers...; facilities for mobile commerce, mobile marketing, mobile entertainment and mobile consulting. Our customers are advertising agencies, consulting, major brands, tradeshow, Shopping Centers, etc. We are the company with the greatest number and most representatives of proximity marketing actions in Spain.

Experts in generation of WAP portals with unique system of terminals recognition and automatic adaptation of contents. Wap 1.0, 2.0, Support for iPhone, Touch Terminals, etc.

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**Collaboration Profiles**

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**Mobile Marketing Solutions and Develop Products for CRM in this Channel.****What we offer**

Demtech Mobile Services is a company specialized in software/hardware solutions for Proximity Marketing with bluetooth, RFID, Matrix-BIDI Codes , Scanners for interactivity with customers...; facilities for mobile commerce, mobile marketing, mobile entertainment and mobile consulting. Our customers are advertising agencies, consulting, major brands, tradeshow, Shopping Centers, etc. We are the company with the greatest number and most representatives of proximity marketing actions in Spain.

Experts in generation of WAP portals with unique system of terminals recognition and automatic adaptation of contents. Wap 1.0, 2.0, Support for iPhone, Touch Terminals, etc.

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**What are we looking for**

Looking new technology for WAP/XHTML services and Adserver facilities in Mobile Portals based in recognition UserAgents and special features in concret cellulars.

We are looking for a partner distributor in services and marketing industry.

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**Keywords**

- Database Management, Data Mining
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- IT Applications for Health
- IT Applications for Transport and Logistics
- Content Provider
- Mobile Service Provider

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**Collaboration sought**

- Research and development
- Joint Venture Agreement
- Commercial Agreement

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**Responsible**

Javier Sirvent Ayala

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**DENCO LOGIC S.A.**

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Monte Cassino 24  
70-467 Szczecin

Poland

Telephone           +48 (91) 45-00-333  
Fax  
E-Mail                biuro@dencologic.com



Denco Logic is a joint-stock company which was established in June 2008 in Szczecin, Poland. The Company has been created on the basis of a patented invention called the SLIDEPAD – a computer pointing device which is more advanced than the traditional computer mouse or the touchpad commonly used in laptops. SLIDEPAD can be used in laptops, mobile phones, palmtops etc. The company manages the rights for the patented device and is going to grant licenses for its production and sales.

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**Collaboration Profiles**

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**SLIDEPAD – a revolutionary computer pointing solution for all mobile devices****What we offer**

Denco Logic manage the rights for the patented invention called the SLIDEPAD and we are going to grant licenses for its production and sales.

SLIDEPAD can be used as an interface for laptops, mobile phones, and other similar equipment like remote controls, cameras, medical devices etc. It is superior to other pointing devices available on the market such as the touchpad, micro-joystick, trackball or even the touchscreen. SLIDEPAD is more convenient to use, offers a more intuitive experience and provides greater precision. For instance, with the use of SLIDEPAD, mobile phone users will be able to browse websites in the same way as they do with their personal computers. SLIDEPAD in laptops will replace not only the touchpad. Due to its precision and comfort it provides, it will also make the users independent from the small mouse designed for notebooks. SLIDEPAD for desktop computers is a more precise and reliable pointing-device than a mouse, while remaining equally intuitive and fast.

**What are we looking for**

We are looking for the potential buyers of our licenses which are: producers of IT devices like mobile phones, smartphones, laptops, accessories, cameras, stand-alone game machines, medical and industrial devices and many other. We are also open to talks with the producers of the IT equipment for the blind and partially sighted. We are also looking for investors and partners ready to support our marketing plan.

**Keywords**

- Electronics, Microelectronics
- Mobile Entertainment
- Computer Games

**Collaboration sought**

- Research and development
- Licence Agreement

**Responsible**

Patrycjusz Kosu

## Deneb Latinoamericana

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Marie Curie s/n  
08042 Barcelona

Catalonia

**Telephone** 902 18 16 12  
**Fax** 93 354 42 46  
**E-Mail** info@deneb.biz



Deneb is a company based in Barcelona, Spain Deneb is a company dedicated to GIS and mobility solutions.

Deneb offer consultancy services, stocktaking, data treatment and applications based in movility.

The main Deneb clients are public administration, utilities companies, assurances, banks and bid retailers.

Deneb is a Blackberry, Microsoft, HP, Oracle and IBM partner.

### Collaboration Profiles

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#### Gis and mobility solutions. AR plug-ins

##### What we offer

1. We are expert in geo-apps for field information systems
2. We make a mix between corporate systems, gis systems and augmented reality
3. Inventory, inspects, work orders and guides
4. easier to mantain

##### What are we looking for

We are looking for industrial partner focused in informatics and consultancy services with few presence in GIS. We could help him with providing our knowlegde in GIS and movility for its clients and he could help us with sales.

##### Keywords

- GIS Geographical Information Systems

##### Collaboration sought

- Research and development
- Commercial Agreement
- FP7-ICT Project

##### Responsible

Mr. Arturo Aranguren



## Derdack

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Friedrich-Ebert-Strasse 8  
14467 Potsdam

Germany

Telephone      0331-29878x0  
Fax                0331-29878x22  
E-Mail            mderdack@derdack.net



Derdack is an independent software vendor offering mobile messaging platforms and notification workflow software. Derdack's premium products provide clients with unsurpassed service innovation and business continuity. Derdack is recognized for its intuitive yet inspiring software products and has customers in over 50 countries worldwide.

### Collaboration Profiles

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#### SMS/MMS Application Store and Messaging Platform

##### What we offer

message master® nx combines an SMS/MMS Application and Service Store with new concepts for service creation and 3rd party messaging. message master® nx is a unique approach to control the complete value chain around SMS and MMS service.

It enables to monetize bulk, community, SME and corporate messaging and to quickly open up new revenue streams. It is designed for rapid setup of applications and user-provisioning as well as low operational cost and TCO. Additionally, it delivers a number of revenue-generating, packaged SMS and MMS applications, including bulk SMS/MMS messaging, local community messaging, corporate Outlook SMS, Facebook MMS and more.

---

##### What are we looking for

Derdack are looking for

- value-added resellers
  - system integration partners
  - application developers
  - content partner
- 

##### Keywords

- Communications Protocols, Standards
  - Electronic Commerce, Electronic Payment, Electronic Signature
  - Mobile Entertainment
  - Mobile Service Provider
- 

##### Collaboration sought

- Commercial Agreement
- 

##### Responsible

Matthes Derdack

## Deutsche Welle

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Kurt Schumacher str. 3  
53113 Bonn

Germany

Telephone        00492284292732  
Fax  
E-Mail            gero.schmitt-sausen@dw-world.de



Deutsche Welle is Germany's international broadcaster: online, on-screen and over the air. It provides a European perspective to audiences around the world and promotes intercultural dialogue.

For Internet surfers on the go, DW-WORLD.DE now offers its news and information packages for mobile device, to receive online content via multimedia equipped cell phone, pocket PCs and PDAs. It allows to remain up-to-date on a range of current affairs -- no matter where you are.

### Collaboration Profiles

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## Deutsche Welle Mobile

### What we offer

The delivery of DW-TV for mobile devices is a component of the multiplatform strategy that we are putting into practice.

Deutsche Welle's live streaming makes use of the Internet and the UMTS mobile network to deliver sound and video to cell phones and other mobile devices, including Pocket PCs and PDAs, in 3GP format. It can be accessed free of charge at: <http://mobile.dw-world.de>. A UMTS or EDGE capable mobile device is required to watch DW-TV.

The Deutsche Welle has made its news, analysis and background reports in a total of 30 languages available to mobile devices since 2005, and cell phones have been accessing DW's English and German radio broadcasts since 2006. At the beginning of 2007 the Deutsche Welle launched a one-minute condensed TV news program for mobile devices.

The new feature is aimed at people outside of Germany who are interested in watching DW-TV but do not want to be restricted by neither the time of a broadcast nor be tied to the television or computer.

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### What are we looking for

We are looking for new technologies and new products in the accessories field, applicable to our products and compatible with our markets

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### Keywords

- Network Technologies (Wireless, Wi-Fi, Bluetooth)
  - Mobile Entertainment
  - Mobile Security
  - Mobile Service Provider
  - 3D Media
- 

### Collaboration sought

- Research and development
  - Technical Co-operation
  - Licence Agreement
  - Commercial Agreement
- 

### Responsible

Wojtaszek Martin

## DEVOTEAM

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**Anatole France 73**  
**92300 Levallois Perret**

**France**

**Telephone** + 33 6 68 15 22 89  
**Fax**  
**E-Mail** [stephane.bret@devoteam.com](mailto:stephane.bret@devoteam.com)



Devoteam Group founded in 1995  
2008: 4900 employees, 460 M€  
Offices in 23 countries in EMEA  
Listed - stock exchange in Paris

Main offerings

- Business & Process Development
- Information Systems & Management
- ICT Infrastructure
- Telecom

### Collaboration Profiles

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#### Telecom Testing Software

##### What we offer

- Task based Contract management Workflow
- Quality of Experience - Device Testing
- Network Audit & Monitoring Tools
- Multiprotocol Testing tools

##### What are we looking for

Network Equipment Providers and / or Operators in search for E2E testing software and services

---

##### Keywords

- Network Security
  - Communications Protocols, Standards
  - Network Technologies (Wireless, Wi-Fi, Bluetooth)
  - Electronic Commerce, Electronic Payment, Electronic Signature
  - Signal Processing (speech, sound, image)
  - IT Applications for Health
  - IT Applications for Transport and Logistics
  - ICT for Independent Living and Inclusion
  - GIS Geographical Information Systems
  - Content Provider
  - Mobile Entertainment
  - Mobile Security
  - Mobile Service Provider
- 

##### Collaboration sought

- Licence Agreement
  - Commercial Agreement
- 

##### Responsible

Stephane BRET

#### IMS Advice of Charge Application Server

##### What we offer

"off the shelf" AoC server plus a basic Online Charging System for small configurations (3k pay phones) up to large configurations (100k pay phones) that:

- sends Advice of charge to pay phone before, during and at the end of the call.
- interfaces existing charging system AAS supports 3GPP standards

---

**What are we looking for**

- Operators looking for turnkey solution
- Network Equipment Manufacturers looking for OEM solution

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**Keywords**

- Communications Protocols, Standards
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Electronic Commerce, Electronic Payment, Electronic Signature
- Mobile Service Provider

---

**Collaboration sought**

- Commercial Agreement

---

**Responsible**

Stephane BRET

**Mobile Advertisement Brokerage solution**

**What we offer**

DEVOTEAM offers a turnkey solution including mobile embedded software and service platform for Mobile Advertising. Screen savers are replaced and monitored remotely by logo or adds with timing and update scenario. A shortcut brings user to brand portal or specific m-coupons, indicates nearest location... Weekly reports on click and number of viewed pages are provided

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**What are we looking for**

Operator looking for solution to implement new business models either to subsidize subscription or to build "brand addicted" offer

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**Keywords**

- Electronic Commerce, Electronic Payment, Electronic Signature
- Content Provider
- Mobile Service Provider

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**Collaboration sought**

- Licence Agreement

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**Responsible**

Stephane BRET

**2G and 3G Radio Network Planning & Optimization  
OPEX reduction**

**What we offer**

OPEX reduction for Turnkey services (Task based contract) in Radio Network Planning and Post optimization

Based on our automated tools for Network engineering and our front / back office organisation we deliver high level of services together with cost efficiency

---

**What are we looking for**

Operators  
Network Equipment manufacturers

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**Keywords**

- Communications Protocols, Standards
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Signal Processing (speech, sound, image)

- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
- 

**Collaboration sought**

- Commercial Agreement
- 

**Responsible**

Stephane BRET

**System Integration and Project Management Office****What we offer**

Telecom (IT and Network) system integration based on PMO systematic

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**What are we looking for**

Software or Equipement manufacturers looking for partners to integrate their Telecom solutions

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**Keywords**

- Communications Protocols, Standards
  - Network Technologies (Wireless, Wi-Fi, Bluetooth)
  - Electronic Commerce, Electronic Payment, Electronic Signature
  - Signal Processing (speech, sound, image)
  - Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
  - GIS Geographical Information Systems
  - Content Provider
  - Mobile Entertainment
  - Mobile Service Provider
  - 3D Media
- 

**Collaboration sought**

- Joint Venture Agreement
  - Licence Agreement
  - Commercial Agreement
- 

**Responsible**

Stephane BRET

## Dialexia Communications

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**Bldv Hymus, Pointe-Claire 181  
9R 5P4 Pointe-Claire**

**Canada**

**Telephone 514 693 8500**  
**Fax 514 693 5352**  
**E-Mail alex.suter@dialexia.com**



Dialexia Communications is a leading Canadian software company developing and selling software for IP Telephony applications. Dialexia has built all its professional platforms around the IETF Standards for SIP (Session Initiation Protocol) and has developments in several countries around the world.

Dialexia has 3 main products

- Dial-Office, an IP PBX for enterprises, scaling from 8 up to more than 600 users
- Dial-Gate, a softswitch that includes the billing server and that is very scalable, allowing Internet Service Providers (ITSP) and other Telephony operators to accelerate their revenue stream by providing lower cost telephony solutions to residential and enterprise applications
- HERO (Hosted Enterprise Remote Office), a Hosted IP PBX that allows service providers to provide full IP PBX services to enterprises in a centrex type environment, lowering substantially the total cost of ownership for the enterprises.

### Collaboration Profiles

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## Dialexia Communications, [www.dialexia.com](http://www.dialexia.com). is a leading Canadian software company developing and sel

### What we offer

Dialexia has 3 main products:

- Dial-Office, an IP PBX for enterprises, scaling up to more than 600 users
- Dial-Gate, a softswitch that includes the billing server and that is very scalable, allowing Internet Service Providers (ITSP) and other Telephony operators to accelerate their revenue stream by providing lower cost telephony solutions to residential and enterprise applications
- HERO (Hosted Enterprise Remote Office), a Hosted IP PBX with mobility convergence that allows service providers to provide full IP PBX services to enterprises in a centrex type environment, lowering substantially the total cost of ownership for the enterprises.

### What are we looking for

In contrary to many large systems providers, Dialexia Solutions are well suited for entry points with enterprises/ service providers and provide very powerful paths for scalability

Dialexia is looking for Systems integrators capable of representing Dialexia commercially and also perform installations and maintenance of the systems.

### Collaboration sought

- Commercial Agreement

### Responsible

Ahmed Aina

## DICONEX

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### France



We have been manufacturing microwave components for more than 30 years. Our components are mounted inside TV transmitters and mobile radio stations worldwide. Big companies such ALCATEL and THOMSON are our partners and long term customers. Thin film and thick film technologies mastery associated with advanced microwave design software tools are the keys to offer innovative solutions.

SMT Terminations, Resistors and Attenuators  
Chips Terminations, Resistors and Attenuators  
Flangeless Terminations, Resistors and Attenuators  
Stripline Terminations, Resistors and Attenuators  
Coaxial Loads from 1W to 1500W  
Coaxial Attenuators from 2W to 2500W  
Power Loads from 1,2kW to 50kW  
Connectors - Adaptors  
Miscellaneous (couplers, splitters, ...)

### Collaboration Profiles

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#### Microwave components

##### What we offer

We have been manufacturing microwave components for more than 30 years. Our components are mounted inside TV transmitters and mobile radio stations worldwide. Big companies such ALCATEL and THOMSON are our partners and long term customers. Thin film and thick film technologies mastery associated with advanced microwave design software tools are the keys to offer innovative solutions.

SMT Terminations, Resistors and Attenuators  
Chips Terminations, Resistors and Attenuators  
Flangeless Terminations, Resistors and Attenuators  
Stripline Terminations, Resistors and Attenuators  
Coaxial Loads from 1W to 1500W  
Coaxial Attenuators from 2W to 2500W  
Power Loads from 1,2kW to 50kW  
Connectors - Adaptors  
Miscellaneous (couplers, splitters, ...)

##### What are we looking for

Integrators of TV transmitters and mobile radio stations.

##### Keywords

- Electronics, Microelectronics
- Network Technologies (Wireless, Wi-Fi, Bluetooth)

##### Collaboration sought

- Commercial Agreement

##### Responsible

Stéphane Garbe

## Digita Jet International limited

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Guinness Enterprise Centre Taylors La  
8 Dublin

Ireland

Telephone           0035314100609  
Fax                   0035314100985  
E-Mail                info@digitaljet.ie



Digital Jet is an Irish based digital distribution and interactive advertising company providing content and services to customers via online, mobile and retail channels.

### Collaboration Profiles

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#### Digital Jet Access-Anywhere-Content-Network

##### What we offer

Digital Jet offer users access to a broad selection of entertainment media on -demand, anywhere. Our innovative solutions allow users freedom, convenience and flexibility on how, and where they want to access and enjoy their content.

---

##### What are we looking for

We are seeking innovative offerings and technical solution to better enable us to deliver and to compliment our current service.

We wish to find new partnerships and to build and strengthen our strategic, technical and financial partners internationally and drive growth and value for all our stakeholders.

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##### Keywords

- Data Protection, Storage Technology, Cryptography, Data Security
  - Network Technologies (Wireless, Wi-Fi, Bluetooth)
  - Electronic Commerce, Electronic Payment, Electronic Signature
  - Digital libraries and content
  - Content Provider
  - Mobile Entertainment
  - Mobile Service Provider
  - Computer Games
- 

##### Collaboration sought

- Technical Co-operation
  - Joint Venture Agreement
  - Licence Agreement
  - Commercial Agreement
  - FP7-ICT Project
- 

##### Responsible

Niall O'Neill



## Digital Chocolate Ltd

### Finland



Digital Chocolate is a leading publisher of original, high-quality Omni games – games that reach mass market consumers across all platforms and are driven by social value, convenience and instant gratification. Consumers can “Seize the Minute!” with a catalog of more than 80 award-winning Digital Chocolate games available for Apple iPhone, smartphones, the web, Facebook, Xbox LIVE and thousands of different mobile phones in more than 80 countries. Recently Digital Chocolate had 4 different games chart at # 1 in the App Store in 4 consecutive months including Crazy Penguin Catapult, 3D Brick Breaker Deluxe, 3D Tower Bloxx Deluxe and Mini Golf 99 Holes Theme Park. The company has major offices in San Mateo, Helsinki, Bangalore and Barcelona and was founded in 2003 by Trip Hawkins, who was also the founder and CEO of Electronic Arts. Digital Chocolate partners with major mobile and media companies including Verizon, AT&T, Vodafone, Fox, Paramount, HBO, Google, Nokia, Samsung, and Sony/Ericsson.

### Collaboration Profiles

#### Cross-platform games

##### What we offer

Digital Chocolate is a leading publisher of original, high-quality Omni games – games that reach mass market consumers across all platforms and are driven by social value, convenience and instant gratification. Consumers can “Seize the Minute!” with a catalog of more than 80 award-winning Digital Chocolate games, which can be played on multiple devices. Our games are available for full or Try and Buy embed, but they can also be customized to support other brands. We Support Java, Windows Mobile, Android, Symbian, BREW/Flash/PC/XBOX Live. .

##### What are we looking for

We are looking for cooperation with handset manufacturers, who are interested in embedding our full or Try and Buy version of our games in their devices. Our games are also available for in game promotion or other customized cases. We offer iPhone consultation and publishing for game and music application developers and are interested in discussing such opportunities with high quality developers.

##### Keywords

- Mobile Entertainment
- Computer Games

##### Responsible

Jutta Haaramo

#### Branded and White-Label Mass-Market Casual and Social Games for Mobile and Facebook

##### What we offer

Digital Chocolate provides some of the world's best selling and most awarded original casual and social games. We help our partners to distinguish their content offering, and generate more revenue with excellent consumer satisfaction, more repeat purchases, and great Try&Buy results with our games.

Our games are available for Facebook, iPhone, smartphones, the web, Xbox LIVE, and thousands of different Java mobile phones.

Digital Chocolate is a triple ME Awards Best Games Developer Award winner and have 50 Million downloads on the Apple iPhone with six #1 hits and 12 Top 10 games. Recently Digital Chocolate had 4 different games chart at # 1 in the App Store in 4 consecutive months including Crazy Penguin Catapult, 3D Brick Breaker Deluxe, 3D Tower Bloxx Deluxe and Mini Golf 99 Holes Theme Park. On the web and Facebook Digital Chocolate games have been played over 250 Million times.

**What are we looking for**

- 1) We are looking for brand owners interested co-branded and white-labeled games on Facebook, iPhone, the web, or smartphones.
  - 2) We are looking for content distribution and licensing partners with new digital channels, like IPTV, memory cards, set-top-boxes, online portals, etc.
  - 3) We are also looking for developers with innovative games to publish using our channels.
- 

**Keywords**

- Content Provider
  - Mobile Entertainment
  - Computer Games
  - 3D Media
- 

**Collaboration sought**

- Licence Agreement
  - Commercial Agreement
- 

**Responsible**

Miikka Kukkosuo

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## Digital Chocolate S.L.

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**Carrer D'Àlaba 140, 5° 3**  
**08018 Barcelona**

**Catalonia**

**Telephone**           **933007965**  
**Fax**                   **933007965**  
**E-Mail**               **hl-sales@digitalchocolate.com**

Digital Chocolate is a leading publisher of original, high-quality Omni games - games that reach mass market consumers across all platforms and are driven by social value, convenience and instant gratification. Consumers can "Seize the Minute!" with a catalog of more than 80 award-winning Digital Chocolate games available for Apple iPhone, smartphones, the web, Facebook, Xbox LIVE and thousands of different mobile phones in more than 80 countries.

### Collaboration Profiles

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#### Digital Chocolate - Omni Games

##### What we offer

Digital Chocolate is a leading publisher of original, high-quality Omni games - games that reach mass market consumers across all platforms and are driven by social value, convenience and instant gratification. Consumers can "Seize the Minute!" with a catalog of more than 80 award-winning Digital Chocolate games available for Apple iPhone, smartphones, the web, Facebook, Xbox LIVE and thousands of different mobile phones in more than 80 countries. Recently Digital Chocolate had 4 different games chart at # 1 in the App Store in 4 consecutive months including Crazy Penguin Catapult, 3D Brick Breaker Deluxe, 3D Tower Bloxx Deluxe and Mini Golf 99 Holes Theme Park. The company has major offices in San Mateo, Helsinki, Bangalore and Barcelona and was founded in 2003 by Trip Hawkins, who was also the founder and CEO of Electronic Arts. Digital Chocolate partners with major mobile and media companies including Verizon, AT&T, Vodafone, Fox, Paramount, HBO, Google, Nokia, Samsung, and Sony/Ericsson. Leading competitors include Electronic Arts, Gameloft, I-Play and Glu Mobile. For more information, please visit [www.digitalchocolate.com](http://www.digitalchocolate.com)

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##### What are we looking for

Business opportunities:  
- Distribution channels for mobile games  
- Billing services  
- Services for Social Games (Billing, offer, technology, analysis)  
- Outsourcing services

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##### Keywords

- Database Management, Data Mining
- Electronic Commerce, Electronic Payment, Electronic Signature
- Mobile Entertainment
- Computer Games

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##### Collaboration sought

- Licence Agreement
- Commercial Agreement

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##### Responsible

Robert Unsworth

## Digital-Minds

### Portugal



Digital-Minds S.A is a progressive mobile software house with several years of experience taking brands into mobile.  
Main Clients/Partners : Vodafone, Orange Portugal, Coca-Cola, AXA, Mccann,etc.

We are looking :  
Innovative products and services on mobile sector.

#### Our Mission:

We formulate strategies and design engaging interactions to reach consumers living on the go.  
At Digital-Minds, we are building solutions that will touch every person that uses a mobile phone (sms, mms, wap portals, 3G, voice, games, java apps). The core competences combine commercial, technical and practical know-how on entertainment business, interactive communication solutions and information technologies as well as telecommunication integration.

"We enable our partners to bring to the end users the best mobile experience through innovative channels".

## Collaboration Profiles

### Mobile Services

#### What we offer

##### Our Vision

Mobility is transforming every aspect of our personal and working lives, changing day to day lifestyles and enriching a multitude of experiences with is mobile phones.

Digital-Minds believes that consumer demand for quicker, better and faster communications through converging marketing media will further increase the need for access to information and services any time, anywhere and in any format.

Digital-Minds intends to be at the forefront of making this possible by enabling global wireless solutions for enterprises and merchants anywhere, via any access method, in any format and across any mobile transaction channels by applying I&D.

#### What are we looking for

Digital-Minds S.A is looking for National and International partners to integrate on a consortium as a SME Partner in Calls of FP7 related with mobile telecommunications sector. Our role will not be as a leader of the project.

Digital-Minds is also looking partners for mobile solutions for the Portuguese marketing sector, as facilitator to those international companies who need business partners and local representation in Portugal or Spain.

#### Keywords

- Database Management, Data Mining
- Communications Protocols, Standards
- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
- IT Applications for Health
- GIS Geographical Information Systems
- Mobile Entertainment
- Mobile Security
- Mobile Service Provider

#### Collaboration sought

- Research and development
- Technical Co-operation
- Joint Venture Agreement
- Manufacturing Agreement
- Licence Agreement
- Commercial Agreement

**ACC10**

Competitiveness for Catalonia



**Generalitat de Catalunya**  
Government of Catalonia

**BROKERAGE EVENT 2010**

Barcelona, 15 - 18 February. Fira de Barcelona

- FP7-ICT Project

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**Responsible**

Paulo Reis

## DigiX

**Block G, 7.7 Copernicus Laan 30  
2018 Antwerp**

**Belgium**

**Telephone** +32 495 255 875  
**Fax**  
**E-Mail** dan@digix.be



Digix is based in Belgium with client activities across Europe.

We provide hardware/software platforms and solutions that allow multimedia connectivity to all Mobile Devices.

WIFI  
Bluetooth  
GSM  
3G  
WimaX  
Ultra-Wide Ban

Mobi-Cloud

Developers of Mobi-Cloud, a self powered mobile cloud that allows connectivity and cloud activity to all mobile devices

Operating in Retail/Marketing/Communications/Encryption/Police/Defense

### Collaboration Profiles

## Mobi-Cloud. Cloud computing in a box accessible to all mobile devices.

### What we offer

The Mobile platform is a MultiMedia Platform. It is ideal for Marketing and Communications.

The secret is to be able to deliver rich multimedia content to ALL mobile devices without bandwidth, size, or format limitations.

The DigiX Mobi-Cloud offers a complete cloud environment that can be installed anywhere and battery powered if necessary.

It provides communications, data transfer, and marketing networks to mobile phones, including BlackBerry, Iphone, and basic GSM's. Also Netbooks, laptops, and other terminals.

All end-user (client) development/content is coded using simple HTML instead of complicated device based applications.

The Mobi-Cloud offers computational cloud, storage cloud, communication cloud, and also content cloud capability anywhere anytime independant of 3rd party networks.

Products currently being used by the Metropolitan Police (UK) and 52k - 2,400k self powered wireless networks for disaster use compatible with all mobile platforms.

### What are we looking for

We are looking for:

Partners/Channels in Defence, Police, Secure Communications, Army

Potential Clients: Our current clients include supermarkets, shopping centers, public transport networks, tourism offices, events companies, expo centers, cinemas, amongst others

Sales partners in different territories

Development partners: Our environment is a Linux based platform which interacts with various wireless access points like wifi, bluetooth, 3G, satellite, etc

Collaboration partners for large projects, public tenders, government/security functions

### Keywords

- Electronics, Microelectronics
  - Network Security
  - Data Protection, Storage Technology, Cryptography, Data Security
  - Database Management, Data Mining
  - Communications Protocols, Standards
  - Network Technologies (Wireless, Wi-Fi, Bluetooth)
  - Electronic Commerce, Electronic Payment, Electronic Signature
  - E-Learning
  - Digital libraries and content
  - Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
  - IT Applications for Transport and Logistics
  - GIS Geographical Information Systems
  - Content Provider
  - Mobile Entertainment
  - Mobile Security
  - Mobile Service Provider
  - Computer Games
  - 3D Media
- 

**Collaboration sought**

- Research and development
  - Joint Venture Agreement
  - Licence Agreement
  - Commercial Agreement
  - FP7-ICT Project
- 

**Responsible**

Dan Seidman

## Dilldorf SL

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### Spain

1. Spain / Madrid
2. Services in technology development and distribution of B2C Services, esp. in Spain and Germany
3. Development of services and applications for tv, print and online media on telecommunication and premium rate services.

### Collaboration Profiles

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#### B2C Service Distribution, esp. Spain and Germany

##### What we offer

1. Helping to develop and to distribute services to tv, print and online media in Spain and Germany among others
2. Interactive Premium Services
3. CRM and Revenue Generation with Entertaining B2CWhat can it be used for?
4. User oriented approach, easy to use services

##### What are we looking for

Looking for interesting new services to implement for spanish and german media market.  
Adapting and distribution of the services can be realized by us.

##### Keywords

- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Electronic Commerce, Electronic Payment, Electronic Signature
- Digital libraries and content
- Content Provider
- Mobile Entertainment
- Mobile Service Provider

##### Collaboration sought

- Joint Venture Agreement
- Commercial Agreement

##### Responsible

stefan lange



## Dmailer SA

rue Guibal – Hall Sud – 2ème étage 37  
13003 Marseille

France

**Telephone** +33 491 293 280  
**Fax** +33 491 957 651  
**E-Mail** [contact@dmailer.com](mailto:contact@dmailer.com)



Established in December 2001 and located in Marseille, France, Dmailer S.A. is a privately held software company specializing in portable backup and synchronization solutions for a range of mobile devices. Supported devices include USB flash drives, memory cards, external hard disk drives, MP3 players, embedded phone memories, SIM cards and flash based memory cards for mobile phones.

With more than 8 years of R&D dedicated to backup and synchronization solutions, Dmailer today is purveyor of branded solution to major OEMs worldwide. Our list of industry leading companies incorporating our branded synchronization and backup solutions attests to OEM's recognition of Dmailer's technological excellence and business leadership... Recognized for its ability to bring to market unique data synchronization and backup software solutions while maintaining a consecutive growth turnover for five years, Dmailer received Deloitte's Technology Fast50 award in 2008 and in 2009.

### Collaboration Profiles

## Industry leading backup and synchronization solutions provider for portable storage devices and onli

### What we offer

Serving both consumers and original equipment manufacturers (OEMs), Dmailer designs, develops, manufactures and markets unique portable backup and synchronization software solutions.

Dmailer also licenses its patent pending synchronization engine technology to a number of industry-leading companies.

The company's flagship product, Dmailer Sync, is currently available in 19 languages and is sold in over 130 countries worldwide with more than 50 million copies shipped to date.

Dmailer software products are bundled with SanDisk, Western Digital, Verbatim, Imation, Lacie, Lexar and other leading manufacturer's portable storage products worldwide.

Dmailer offers a portfolio of products and services comprised of Dmailer Sync, Dmailer Backup, mediamove™ and Dmailer Online, its subscription-based online storage service.

With technology resulting from dedicating more than 8 years of research and development, Dmailer engines enable software makers to build reliable, multiplatform and high-performance software in very short timeframes. The full breadth of our technology is now open and available for use by the general public.

Three engines are available today: App Engine, FS Engine & PIM Engine.

#### PIM Engine:

The PIM engine has been built to deal with synchronization challenges in a multi-client environment. Our engine is hence capable of accessing the data stored in Outlook, Exchange, Windows Mail, Firefox, Internet Explorer, etc, and to synchronize this content with a copy located on a mobile device. This powerful API frees one from dealing with the specifics of the various client formats, communication protocols with Outlook or Exchange as well as with the complexity of different versions and formats. In addition, this engine is capable of extracting and synchronizing items based on their types (for example on a set of your Outlook calendar) giving you access to a very high level of granularity. The following features are offered through this API:

- Engine Events,
- Engine Life cycle,
- Engine Errors,
- Items management,
- Options,
- Synchronization,
- Restoration,
- Lost And Found,
- Profile Management.

#### File System Engine:

The ultimate goal of our FS engine is to provide easy to use APIs so that you can forget about the File System Data management details: we take care of this for you. A File System Engine is providing you, via its API, access to a various set of features including:

- User Profile Management, including data encryption and password protection,

- Local File System Data backup and versioning,
  - Online Data backup and versioning,
  - Data restoration from a previous backup,
- and all these features are brought to you with additional toolkit functions including:
- Engine Life Cycle with error management,
  - Management tools to deal with events, items, targets, etc.

**APP Engine**

Our Application Engine enables you in a few minutes to immediately take advantage of a full feature set so that you focus on your core business. The Application Engine includes two components:

- A portable API,
- A backoffice.

**APP Engine API**

- An Update Manager: this enables you to push updates to your installed base. The code in the Application Manager is capable of detecting if a new version is available and will download and install it for you,
- Marketing Channel: our Application SDK and back office enables you to store marketing campaigns (images) which will be pushed to your clients. Whenever you wish, you will upload the back office with a marketing campaign, configured and ready to send whenever you decide. Whenever the customer starts their client, if you program it as such, marketing campaigns will appear automatically.
- License Management: we provide a license management system you can manage via the backoffice,
- VID/PID detection and locking: as a security feature, your application can be locked on a specific hardware device.

**APP Engine BackOffice**

- Manage your releases (upload new releases, push them, etc.),
- Define access to an application based on the VID/PID of the device plugged-in,
- Access a support interface so that you can support your customers directly,
- List of customers (as they register through the registration window),
- A full selection of statistics.

---

**What are we looking for**

Type of partner sought :

Software developers, services & solutions integrators.

Industry sectors : CRM solutions providers, Software development, Data Storage & Loss Prevention solutions.

Tasks to be performed by partners : Manufacturing, distribution & sales of data backup and synchronization solutions.

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**Keywords**

- Data Protection, Storage Technology, Cryptography, Data Security
  - Mobile Entertainment
- 

**Collaboration sought**

- Licence Agreement
  - Commercial Agreement
- 

**Responsible**

Bernard GIDON

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**doro ab**

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**lund****Sweden****Telephone**            **46462805000****Fax****E-Mail**

Doro is a Swedish company specialising in the development, marketing and sales of telecom products specially adapted to the growing worldwide population of seniors. With over 35 years of experience in telecommunications, and sales in more than 30 countries on 5 continents, Doro is the world's leading brand for easy-to-use mobile phones. Doro has created the Telecom Care Electronics category and in recent years our products have received several highly distinguished international design awards.

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**Collaboration Profiles**

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**Mobile handset adapted for senior users****What we offer**

The size of elderly population is growing fast. With a Doro handset it is easy to attract this fast growing and attractive target group.

Doro easy to use mobile handsets are designed and developed for and with senior citizens. We base our development of in depth consumer knowledge.

We develop, market and sell easy to use mobile phones. A doro phone has an easy to use userinterface, clear and easy to read display, amplified sound, hearing aid compatibility, security&emergency features.

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**What are we looking for**

We look for partners and operators that can partner with us in our global expansion.

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**Keywords**

- IT Applications for Health
- ICT for Independent Living and Inclusion

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**Collaboration sought**

- Commercial Agreement

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**Responsible**

Kjell Reidar Mydske

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## Doumouras LTD

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**Andromahis 28**

**17671 Athens**

**Greece**

**Telephone 00302109592357**

**Fax**

**E-Mail**

My company is located in Athens, Greece. We provide a wide range of content, tailor made to fit the specific needs of the mobile market. Our content offering includes:

- wallpapers
- animations
- java games
- videos
- infotainment
- news

Our services are provided to MNOs, as well as major mobile service providers.

### Collaboration Profiles

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#### Ringtones

##### What we offer

We create ringtones in all available formats in order to work optimally in all handsets. We can deliver them in various formats, such as: realtones, truetones, ringtones, video tones etc

Our expertise in this field ensures very good quality and prompt delivery to the client.

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##### What are we looking for

We're looking for international partners and distributors in order to expand our offering to new markets, where we currently don't have access. We're flexible with the business model we use (revenue share or flat fee per download).

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##### Keywords

- Content Provider
  - Mobile Entertainment
  - Mobile Service Provider
- 

##### Collaboration sought

- Commercial Agreement
- 

##### Responsible

Konstantinos Doumouras

#### Wallpapers

##### What we offer

We create wallpapers in all available formats in order to work optimally in all handsets. We have a very wide variety of subjects to choose from, such as: nature, cars, sports, adult, 3D, cartoons etc

Our expertise in this field ensures very good quality and prompt delivery to the client.

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##### What are we looking for

We're looking for international partners and distributors in order to expand our offering to new markets, where we currently don't have access. We're flexible with the business model we use (revenue share or flat fee per download).

---

##### Keywords

- Content Provider
  - Mobile Entertainment
  - Mobile Service Provider
-

**Collaboration sought**

- Commercial Agreement
- 

**Responsible**

Konstantinos Doumouras

**Videos**

**What we offer**

We create mobile videos in all available formats in order to work optimally in all handsets. We can cover many subjects, such as: funny, karaoke, music, adult, dancing etc  
Our expertise in this field ensures very good quality and prompt delivery to the client.

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**What are we looking for**

We're looking for international partners and distributors in order to expand our offering to new markets, where we currently don't have access. We're flexible with the business model we use (revenue share or flat fee per download).

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**Keywords**

- Content Provider
  - Mobile Entertainment
  - Mobile Service Provider
- 

**Collaboration sought**

- Commercial Agreement
- 

**Responsible**

Konstantinos Doumouras

**Mobile Games**

**What we offer**

We create mobile games in all available formats in order to work optimally in all handsets. We can deliver various categories, such as: action, 3D, sports, adventure, strategy, shoot em up etc  
Our expertise in this field ensures very good quality and prompt delivery to the client.

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**What are we looking for**

We're looking for international partners and distributors in order to expand our offering to new markets, where we currently don't have access. We're flexible with the business model we use (revenue share or flat fee per download).

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**Keywords**

- Content Provider
  - Mobile Entertainment
  - Mobile Service Provider
- 

**Responsible**

Konstantinos Doumouras

**Content aggregation**

**What we offer**

We offer mobile content in all available formats in order to work optimally in all handsets. We can deliver them in various formats, such as: realtones, truetones, ringtones, video tones etc  
Our expertise in this field ensures very good quality and prompt delivery to the client.

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**What are we looking for**

We're looking for international partners and providers in order to enrich our offering by adding new content. We prefer fresh, innovative content that will cover niche markets' needs. We're flexible with the business model we use (revenue share or flat fee per download).

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**Keywords**

- Content Provider
  - Mobile Entertainment
  - Mobile Service Provider
- 

**Responsible**

Konstantinos Doumouras

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## Dreamwalker GmbH

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An der Bucht 57  
10317 Berlin

Germany

Telephone        +493024085149  
Fax  
E-Mail             mds@dreamwalker.de



Based in Berlin, Dreamwalker is selling and buying new mobile content; also starting a new mobile videoportal which lets end consumers and semi-professionals edit, archive and distribute videos with a technology that is 2 years ahead in the market and offers many advantages f.e. for collaboratel online projects.

Therefore, we are looking for customers / cooperation partners / alliances.

### Collaboration Profiles

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#### **developing portals and products for mobile content / high quality video clips with licensefree music**

##### **What we offer**

We produce and sell high qualitative video clips with licensefree music to download. We also build up portals that use unique custom software engineered by German-based developers, who have created software technology which is at least two years ahead of its time in the market.

New Startup: It is a leading digital asset management & distribution software which we offer to end consumers and semi-professionals also as a mobile service.

The software allows to edit, archive and distribute videos and handle everything online & via mobile.

---

##### **What are we looking for**

We are looking for portals that need high quality mobile content.

For the new startup: We are looking for new mobile technologies to add, venture capital to grow and companies / brands as customers who are interested in white label solutions concerning editing, archiving and distributing online and mobile video to participate!

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##### **Keywords**

- Data Protection, Storage Technology, Cryptography, Data Security
  - Electronic Commerce, Electronic Payment, Electronic Signature
  - Digital libraries and content
  - Content Provider
  - Mobile Entertainment
  - Mobile Service Provider
- 

##### **Collaboration sought**

- Research and development
  - Technical Co-operation
  - Joint Venture Agreement
  - Licence Agreement
- 

##### **Responsible**

Mark Dare Schmiedel

## DS COM

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VIA GORIZIA 3  
24127 BERGAMO

Italy

Telephone +3903519903 811  
Fax +3903519903 808  
E-Mail [www.dscom.it](http://www.dscom.it)



DS Com operates in the ICT field since 1991;

DS Com is a System Integrator focussed in providing VOIP, UC and Mobility Solutions for the Enterprise Market in Italy

### Collaboration Profiles

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**DS COM operated in ITC sector and provide innovative communication solution for its clients.**

#### What we offer

System Integrations Capabilities in VOIP, UC, Mobility spaces. Sales and Deployments coverage of the entire italian territory

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#### What are we looking for

Vendors of VOIP, UC, Mobile Applications and Platforms that are looking for system integrators/resellers in the Italian Market

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#### Keywords

- Network Technologies (Wireless, Wi-Fi, Bluetooth)
  - Signal Processing (speech, sound, image)
  - Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
  - IT Applications for Health
  - IT Applications for Transport and Logistics
  - Mobile Security
- 

#### Collaboration sought

- Technical Co-operation
  - Commercial Agreement
- 

#### Responsible

Massimo Peruso



## DS GROUP

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VIA POMPEO MARIANI 4  
20128 MILAN

Italy

**Telephone** +39022520041  
**Fax** +390225200444  
**E-Mail** info@dsgroup.it



Founded in 1991, with headquarters in Milan, DS Group, Italian consultancy company focused on ICT systems integration activities, is mainly active in business areas: Mobile Solutions, Unified Communications and Multimedia Contact Centers. DS Group has achieved a significant experience over the recent decades designing and deploying systems and infrastructures for mobile workers. First in Italy in developing software for mobile devices, DS Group has become reference partner for "mobile" projects on Smartphones, PDAs and Tablet PCs devices.

### Collaboration Profiles

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#### **We are expert in designing and developing custom mobile solutions and platforms for all kinds of mar**

##### **What we offer**

DS Group has created tailor-made mobile solutions and mobile vertical products (workforce, salesforce, fleet management) for leading companies in the utilities, finance, oil&gas, telecommunications, pharmaceuticals and healthcare sectors where DS Group's know-how and competencies in developing value added projects and applications are highly recognized.

Regarding the healthcare sector, DS Group has developed Tabula Clinica®, the first software product to provide true paperless Electronic Medical Record always available, everywhere, at patient's bedside or at patient's home on Tablet PC or PDA devices. All DS Group's mobile solutions are based on a framework called Mobile Delivery Platform that enables easier and faster development and delivery processes.

##### **What are we looking for**

We are looking for companies or potential partners that are interested on mobile applications / mobile devices with focus on vertical solutions (Workforce Automation, Salesforce Automation, Fleet management, Mobile Medical Record...) and horizontal components such as mobile solutions integrated to legacy systems, Device Management features, new Touch user interface, mobile phone applications etc.

##### **Keywords**

- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- IT Applications for Health
- IT Applications for Transport and Logistics
- Mobile Security
- Mobile Service Provider

##### **Collaboration sought**

- Technical Co-operation

##### **Responsible**

President Romeo Quartiero

## DTG Consultancy Ltd/ Result/ BandBase

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### Germany

1. Geographical location: Berlin, Germany and Brighton/ London UK - Operating in Europe (EMEA), N.America (Americas) & Asia
2. Type of organisation: Consultancy in the TIMES sector - Telecom, IT, Media, Entertainment and Software - Revenue Generation, Growth and Usability (UI) Strategies and Product Management.
3. General Information: Internationalisation (Market Entry) Deal Broker, Revenue Generation, Growth and Usability (UI) Strategies and Product Management.

Clients include Deutsche Telekom, T-Mobile, France Telecom, Orange, Mobilcom, KPN, NTT DoCoMo, Liberty Global, Alber-verlag, Acetrax, Samsung, Sony, Koch International, Univeral, Result, Fon, Xing, Piczo, BandBase, Microsoft, Nokia, BMG, Bertelsmann, VNU, Space2go, Siemens and Swisscom.

### Collaboration Profiles

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## Consultancy - TIMES Sector - Revenue, Growth, Usability (UI) Strategies and Product Management.

### What we offer

Consultancy - TIMES Sector - Revenue, Growth, Usability (UI) Strategies and Product Management.  
Deal Broker, Internationalisation, Market Entry Strategies, Product Development and Management for the converging and ever evolving TIMES industry.

Have Content, Apps and Services via large network of suppliers/ partners/ publishers/ agencies.

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### What are we looking for

Partners, JV (Joint Ventures) Licensing, Aggregators, IT, Tech Developers.

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### Keywords

- Electronic Commerce, Electronic Payment, Electronic Signature
  - E-Learning
  - Digital libraries and content
  - Content Provider
  - Mobile Entertainment
  - Mobile Security
  - Mobile Service Provider
  - Computer Games
  - 3D Media
- 

### Collaboration sought

- Research and development
  - Technical Co-operation
  - Joint Venture Agreement
  - Licence Agreement
  - Commercial Agreement
- 

### Responsible

Mr Doug Griffiths

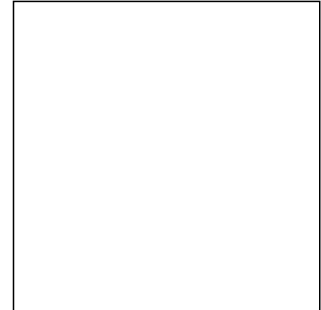
## Dub Tools

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**Skulptorvagen 6  
12143 Johanneshov**

**Sweden**

**Telephone**            **+46708433304**  
**Fax**  
**E-Mail**                 **peo@dubtools.com**



Mobile ergonomics made in Sweden.

Dub Tools creates award winning premium mobile formats targetting well defined global communities. The services are tailor made for mobile high speed networks using own developd technology combined with the free tools on the web.

### MYQURAN

MyQuran is the worlds only mobile streaming service providing audioable Holy Quran to the worlds 1,5 billion Muslims with prayer times, mosque locator, ring tones, wall papers, Family Network etc.

### R.fm

R.fm Is Club Music. With a network of more than 300 of the worlds leading dj\'s and club music artists, R.fm has a unique collection of live recordings and videos. Constantly updated with new content making it the premier electronic club music channel.

## Collaboration Profiles

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### MyQuran - The worlds only mobile streaming solution for the Holy Quran

#### What we offer

Dub Tools is mobile ergonomics made in Sweden.

With 100% focus on the end user experience, we create innovative mobile media formats that appeals to the customer.

We offer a superior end user experience.

Based on our experience of mobile internet since 2004, we help companies with UI and design in combination with content and media solutions.

---

#### What are we looking for

We are looking for partners to develop applications and widgets based on our mobile media formats MyQuran and R.fm.

Dub Tools will only focus on mobile internet and consequently need partners to cater for the demand of apps and widgets.

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#### Keywords

- Content Provider
  - Mobile Entertainment
- 

#### Collaboration sought

- Joint Venture Agreement
  - Commercial Agreement
- 

#### Responsible

CEO Peo Stromberg

## Dukosi Ltd

Edinburgh Technopole Bush House  
EH26 0BB Edinburgh

United Kingdom

Telephone +44 131 445 8637  
Fax +44 131 445 8699  
E-Mail [info@dukosi.com](mailto:info@dukosi.com)



Headquartered in Scotland, Dukosi is a specialist technology consultancy that offers design expertise and IP to electronics product manufacturers and semiconductor companies. Our main areas of expertise are wireless systems design and power management. We specialise in creating and supplying bespoke system solutions that offer increased performance, as well as reduced power consumption and lower cost, that lead to enhanced competitiveness in our customers' products. Dukosi has been involved in projects covering areas such as GSM, EDGE, 3G, DECT, UWB and proprietary low power wireless systems.

### Collaboration Profiles

#### Custom wireless semiconductor solutions.

##### What we offer

Dukosi specialises in designing and supplying custom silicon integrated circuit electronic systems. Our expertise spans wireless systems, sensor interfaces and power management, and has applications in electronic product development for areas such as 3G, DECT, UWB, mobile health and fitness.

Our solutions offer our customers the following advantages, thereby enhancing the competitiveness of their products:

1. Increased Value - Bill of Materials costs can be reduced by up to 80%; test and inventory costs are reduced.
2. Lower Power - better for the environment.
3. Reduced Size - smaller footprint; lower weight.
4. Increased Performance - better speed, functionality and reliability.

##### What are we looking for

Our typical customers are electronic product design and manufacturing companies who wish to improve the performance, competitiveness and profitability of their mobile products. We also work with semiconductor companies who require innovative solutions to enhance their product offerings.

Additionally, we are interested in forming partnerships with other companies/research institutes that can offer intellectual property, products and services that complement our own.

##### Keywords

- Electronics, Microelectronics
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Signal Processing (speech, sound, image)
- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
- IT Applications for Health
- ICT for Independent Living and Inclusion

##### Collaboration sought

- Research and development
- Technical Co-operation
- Joint Venture Agreement
- Licence Agreement
- Commercial Agreement
- FP7-ICT Project

##### Responsible

Dr Stephen Churcher

## e-Diciones KOLAB

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World Trade Center, Este, planta 2a  
08039 Barcelona

Catalonia

**Telephone** 902 888 000  
**Fax** 902 888 020  
**E-Mail** fsarrias@kolab.es

We are a digital publisher specialized in eBooks.

We are based in Barcelona (Spain) the worldwide capital for hispanic book content.

Our current catalog includes dozens of titles in spanish language.

Our focus is allowing our authors to reach the widest audience through any kind of digital devices.

### Collaboration Profiles

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#### e-Diciones KOLAB - eBook Publishers

##### What we offer

We offer our catalog of eBooks to make them available through different digital platforms.

We offer e-books in the most common electronic formats ( .mobi, .pcr .epub, etc...) from spanish authors in spanish and english.

We own the international rights for those books and for the audio and POD (Print On Demand ) versions

---

##### What are we looking for

New platforms for publishing e-books

We look for providers that want to offer our content through their digital distribution platform or for providers wishing to collaborate complementing their own e-books catalog.

We will be able to adapt the ebooks to new formats if necessary, specially for mobile devices

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##### Keywords

- Digital libraries and content
  - Content Provider
- 

##### Collaboration sought

- Commercial Agreement
- 

##### Responsible

Francisco Sarrias

#### e-Book publishers - focus on spanish authors

##### What we offer

We offer e-books in the most common electronic formats ( .mobi, .pcr .epub, etc...) from spanish authors in spanish and english.

We own the international rights for those books and for the audio and POD (Print On Demand ) versions

---

##### What are we looking for

We look for providers that want to offer our content through their digital distribution platform or for providers wishing to collaborate complementing their own e-books catalog.

---

##### Keywords

- Digital libraries and content
  - Content Provider
-

**ACC10**

Competitiveness for Catalonia



**Generalitat de Catalunya**  
Government of Catalonia

**BROKERAGE EVENT 2010**

Barcelona, 15 - 18 February. Fira de Barcelona

**Collaboration sought**

- Licence Agreement

---

**Responsible**

Francisco Sarrias

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## E-STERESYS

rue de Bretagne 12  
44240 LA CHAPELLE SUR ERDRE

France

**Telephone**            0251135466  
**Fax**                      0240180633  
**E-Mail**                 info@e-steresys.com



E-Steresys develop HW and SW solution in digital radio using DMB/BIFS/TPEG for embedded platform such as Handeld computer, smartphones, Internet devices

---

### Collaboration Profiles

#### DIABOLO

##### What we offer

We are offering a digital radio (broadcast) with a unique return path through D-Way our service platform to broadcast widget in the home environnement using wifi or 3g  
our expertise is hardware and linux embedded

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##### What are we looking for

We are looking for parters who can distribute our product through Europe and America.  
We are looking for partners who could integrate our component in their product  
We are looking for partners who need our expertise in hardware and linux embedded

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##### Keywords

- Electronics, Microelectronics
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- ICT for Independent Living and Inclusion
- Mobile Entertainment

---

##### Collaboration sought

- Research and development
- Technical Co-operation
- Commercial Agreement

---

##### Responsible

LAURENT MICHEL

## ECM Consulting

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**Puskás Tivadar 33**

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The first consulting company in Hungary specialized in large enterprise electronic document and content management and portal solutions. The team has long-established experience in this area as regards both solution delivery and consultation projects. EMC Consulting's leading specialists gained deep experience in this field developing concepts for, and conducting the implementation of various ECM content management systems for 7 enterprise level companies.

We have 10 years of experience in ECM and business application implementation at the largest multinational companies (Telenor, Raiffeisen, e-ON, T-Mobile and Vodafone) ECMC has extensive competence on the Gartner-top-three ECM solutions, (EMC Documentum, Opentext LiveLink, IBM FileNet) and portal engines (Websphere, Liferay).

ECMC delivers an innovative integration layer and client application with INVITO solution for your BlackBerry to access and search your ECM repositories, and take part in Workflows anywhere, anytime!

### Collaboration Profiles

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#### INVITO- mobile decision support tool for your mobile phone!

##### What we offer

INVITO- mobile decision support tool for your mobile phone!

Our main solution is INVITO for BlackBerry/Nokia/iPhone/Android mobile devices, to access and search ECM (Enterprise Content Management) repositories, and take part in Workflows or other Business Processes Decision makers on the go need access to important enterprise content resources for instant decision support. And vice versa: the enterprise needs their decision in the BPM processes even if they are away for long. The solution is Integrated with Gartner Top 5 Document Management Systems: EMC Documentum; IBM FileNet; Java Content Repository based solutions; Microsoft SharePoint Portal; OpenText ECM Suite; Oracle Universal Content Management Target sectors: Finance, Governmental, Insurance, Pharmaceutical companies, Telecom providers Our company also has several years of experience in different fields of IT (ECM, WCM, ICT solutions) with solid technical and business experience, in solution providing and consulting Enterprise Content Management and portal solutions.

##### What are we looking for

For project partners to have common projects in introducing our solutions to enterprises from financial, governmental sector and telecom providers. To integrate with existing and running ECM systems.

We are looking for partners from Austria, Germany, Switzerland and UK. Partner should have a well established relationship with enterprises from the sectors listed above. (Like IT supplier, subcontractor, partner). Basic knowledge and experience with ECM systems.

##### Keywords

- Database Management, Data Mining
- Digital libraries and content
- Mobile Service Provider

##### Collaboration sought

- Research and development
- Technical Co-operation
- Commercial Agreement
- FP7-ICT Project

##### Responsible

Peter Sasi



## ecomunicat electrònics

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Catalonia

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ecomunicat was founded in 2005 by former researchers from Universitat Autònoma de Barcelona (UAB). The company was born with the aim of designing and commercializing artificial vision electronic systems (hardware & software). Ecomunicat is now moving from two dimensional (2D) image processing technologies to 3D image processing technologies, stereoscopy

It is a privately held company backed by public investment funds in Catalonia and Spain, which also generates revenues selling its products and applications.

### Collaboration Profiles

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#### HARDWARE AND SOFTWARE IMAGE SYSTEMS

##### What we offer

Cameras that acquires images using a USB 2.0 connection. It is able to capture images with a maximum resolution of 3.2 Mpixels. It can function under Windows and Linux platforms

Smart cameras that acquires and processes images without the need of an external PC unit (smart cam). It uses own embedded software. It has output ports that allow it to connect to a network

Our products are used in machine vision applications, electro-medicine, education, image transmittion, safety and security, quality control, amongst others.

Our R&D efforts are centered on the development of stereoscopy image processing technologies. ecomunicat expects to develop a stereoscopic head in 2009. Our aim is to obtain a small and powerful device, yet cheap to produce, that delivers the depth of the image scene that is acquiring.

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##### What are we looking for

Partners in processing image technology  
customers in the field of machine vision

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##### Keywords

- Network Security
  - Network Technologies (Wireless, Wi-Fi, Bluetooth)
  - E-Learning
  - Signal Processing (speech, sound, image)
  - IT Applications for Transport and Logistics
- 

##### Collaboration sought

- Research and development
  - Technical Co-operation
  - Manufacturing Agreement
  - Commercial Agreement
- 

##### Responsible

josep mesado

## Ecotronics Ventures LLC

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Fax  
E-Mail info@ecotronics.com



Ecotronics is the maker of Kapanga Softphone, a SIP-based client that integrates voice, video and fax over IP communications in one application.

The company is based in the Washington DC area (USA) and works with various European partners offering video conferencing services.

### Collaboration Profiles

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#### **Kapanga Softphone - SIP video client software for desktop and mobile platforms.**

##### **What we offer**

Since 2005, Kapanga Softphone delivers voice, video and fax over IP communications in a single software application. Kapanga is available for both desktop (Windows, Linux) and mobile (Windows Mobile, Android) platforms. Kapanga capabilities are unique in that one software can address many features from a variety of segments in the IP telephony industry: from service providers to technology integrators.

##### **What are we looking for**

We are looking for potential distributors, partners and system integration companies working with mobile video, video call centers, IMS-based solutions. Companies interested in our work offer services and complementary technology in the IP telephony, video conferencing and telecommunication and mobile industries. Another segment we're interested in working with are companies offering video conferencing services to vertical industries like video surveillance, healthcare, security, etc.

##### **Keywords**

- E-Learning
- Signal Processing (speech, sound, image)
- IT Applications for Health
- IT Applications for Transport and Logistics
- ICT for Independent Living and Inclusion
- GIS Geographical Information Systems
- Content Provider
- Mobile Entertainment
- Mobile Security
- Mobile Service Provider
- Computer Games
- 3D Media

##### **Collaboration sought**

- Joint Venture Agreement
- Manufacturing Agreement
- Licence Agreement
- Commercial Agreement
- FP7-ICT Project

##### **Responsible**

Martin Cadirola

## EEN - EBIC Ege

### Turkey



Ege Business and Innovation Center EBIC-EGE

EBIC-EGE, which is an active member of Enterprise Europe Network, was formed as triple consortium with the experience of Ege University Research and Implementation Center of Science and Technology in former IRC-EGE project, integration of Denizli Chamber of Commerce with Euro Info Center and Aegean Exporters Association's support

EBIC EGE will give service to SMEs and researchers about the issues of technology transfers, commercial collaborations, new partners, investments, legal regulations of European Union (EU), and framework programs in 10 cities of Aegean Region until 2013.

### Collaboration Profiles

#### Ege Business and Innovation Center EBIC-EGE

##### What we offer

EBIC-EGE, which is an active member of Enterprise Europe Network, was formed as triple consortium with the experience of Ege University Research and Implementation Center of Science and Technology in former IRC-EGE project, integration of Denizli Chamber of Commerce with Euro Info Center and Aegean Exporters Association's support

EBIC EGE will give service to SMEs and researchers about the issues of technology transfers, commercial collaborations, new partners, investments, legal regulations of European Union (EU), and framework programs in 10 cities of Aegean Region until 2013.

In this context EBIC-EGE offices offer following free services,

Providing information and practical advice on market opportunities, European legislation and policies relevant to a company or sector. Helping SMEs to find suitable business partners using its business and technology cooperation database, providing information on tender opportunities and international networking.  
Developing the research and innovation capacities of SMEs by helping to create synergies with other research actors, foster technological cooperation and holding brokerage events.  
Helping SMEs to share research results, participate in research programs and apply for funding, particularly from the EU's Seventh Framework Programme for Research and Technological Development (FP7).  
Involving SMEs and business actors in the policy-making process, by transmitting feedback to the Commission and monitoring the implementation of EU policies in the field of competitiveness and innovation  
-Please note that if the description is not clear we won't be able to validate your profile.

##### What are we looking for

###### Promoting innovation

To better convert innovation into commercial success, the network provides support services to encourage SMEs, especially in their early stages, to become more innovative. These are either based on existing EU programmes, such as Europe INNOVA and PRO-INNO Europe, or on Member States programmes promoted at regional and national level, or involve exchange of best practice with like-minded businesses.

###### Going international

Fewer than one in ten SMEs do business outside their own country, despite the abolition of national barriers and the opportunities firms with comparative advantages can find in niche markets. By using established contact points, the network can provide specialised advice for companies wishing to expand their operations abroad – not just within the EU, but also further afield.

###### Providing feedback

The Commission will use the network to receive regular feedback from companies to ensure that the policies and initiatives it prepares suit their requirements and will not lead to unnecessary bureaucracy that could harm their competitiveness and innovation potential.

##### Responsible

Aykut GULALANLAR

**ACCÍÓ**

Competitiveness for Catalonia



Generalitat de Catalunya  
Government of Catalonia

**BROKERAGE EVENT 2010**

Barcelona, 15 - 18 February. Fira de Barcelona

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## EEN Berlin-Brandenburg

Steinstr. 104-106

14480 Potsdam

Germany

Telephone

Fax

E-Mail

### Collaboration Profiles

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#### Organizator

What we offer

EEN

What are we looking for

EEN

Responsible

Otmar Hamp

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**EEN CESEAND - PARTNER: CITAndalucía**

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**41092 Sevilla****Spain****Telephone** +34 955 03 98 31**Fax****E-Mail** [jaime.duran@juntadeandalucia.es](mailto:jaime.duran@juntadeandalucia.es)

CITANDALUCIA, The Innovation and Technology Transfer Centre of Andalusia is a governmental agency responsible for Innovation and Technology Transfer in Andalusia. Its goal is to promote innovation and technological development, supporting technology transfer activities in Andalusia. To achieve this goal, the Centre works as technology transfer broker and participates actively in the Enterprise Europe Network. CITAndalucía provides entrepreneurs and researchers with a comprehensive support on technologies, workshops and individual training. In addition, CITAndalucía collaborates with companies seeking partners for collaborative research, organises technology transfer events and promotes the development of co-operation with industry and business.

CITAndalucía actively promotes the participation of Andalusian companies and research institutions in the EU Framework Programmes, organising promotion and training events and providing technical assistance and guidance to proposers. CITAndalucía is one the key members of CESEAND, the regional node in Andalusia of the Enterprise Europe Network.

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**Collaboration Profiles**

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**Technology Transfer and Promotion of R&D European Programmes and Initiatives****What we offer**

CITAndalucía, as a partner of CESEAND, provides next services to SMEs, Research Groups, Universities and Technology Institutes:

- + Technical support and advice to businesses across Europe and helps them make the most of the opportunities in the European Union.
- + International cooperation and information services Innovation and technology transfer services
- + European Framework programs services

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**What are we looking for**

We are looking for partners interested in technical cooperation with Andalusian entities with special attention (in my case) to ICT Projects for FP7, CIP, Eurostars, Eureka, Iberoeka as well as for Technology Transfer in any of their type of agreements.

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**Keywords**

- Electronics, Microelectronics
- Network Security
- Data Protection, Storage Technology, Cryptography, Data Security
- Database Management, Data Mining
- Communications Protocols, Standards
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Electronic Commerce, Electronic Payment, Electronic Signature
- E-Learning
- Digital libraries and content
- Signal Processing (speech, sound, image)
- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
- IT Applications for Health
- IT Applications for Transport and Logistics
- ICT for Independent Living and Inclusion
- GIS Geographical Information Systems
- Content Provider
- Mobile Entertainment
- Mobile Security
- Mobile Service Provider
- Computer Games
- 3D Media

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**Collaboration sought**

- Technical Co-operation
  - FP7-ICT Project
-

**ACC10**

Competitiveness for Catalonia



**Generalitat de Catalunya**  
Government of Catalonia

**BROKERAGE EVENT 2010**

Barcelona, 15 - 18 February. Fira de Barcelona

**Responsible**

Jaime Durán

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**Electronics Line 3000 Ltd.**

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Israel



Electronics Line 3000 is a leading provider of advanced security and control solutions, with remote management applications, for the residential and SoHo markets. The Company's solutions enable telcos to expand their services and increase brand presence in customers' lives, by incorporating into their offering services such as security monitoring, hazard detection, remote management of home appliances, video look-in and location based services. Users stay in control by receiving SMS and email alerts and sending SMS system commands as well as utilizing interactive remote management features through dedicated Web and WAP interfaces where providers can communicate marketing messages directly to customers.

**Collaboration Profiles**

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**Residential security and control utilising GPRS platform with proprietary remote management tools fo****What we offer**

We offer providers a triangular business model: we provide products and solutions, consulting and technical support; monitoring companies provide monitoring, installation and know-how; service providers enable mass marketing by capitalizing on existing infrastructure, market presence, brand and sales force.

Providers benefit from a platform for value-added services which can also be used as an advertising platform to communicate marketing messages. The platform leverages providers' existing infrastructure and can be branded for enhanced brand image.

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**What are we looking for**

Business partners looking to easily expand their offering.

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**Responsible**

Amir Hayek

## Elegate GmbH

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Germany

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Elegate, a Software Development company for mobile Solutions is based in Berlin/Germany.

The focus of our work is to use the mobile Phone as a medium for mobile Transactions at the POS, like M-Coupons, M-Ticketing, M-Payment or M-Access. In the center of our system, we provide the M-Card, a virtual Customercard, which can contain several services, for instance Ticketing etc.

Due to a new technology, our system runs on nearly every cellphone, so that our costumers (e.g. Retailer, Manufacturer, Ticketing Agencies) can address a great number of potential users and integrate them into their business processes.

With our technology partners, our systems features a wide range of different use cases from Couponing to Payment. The system is running on several mobile operating systems like iPhone, Android, Symbian, Windows Mobile. Our Software Stack can also be used, to integrate NFC-based Transaction Models. Elegate is the mobile link to a safe and userfriendly world of mobile transactions.

### Collaboration Profiles

## Elegate M-Card, the Mobile Phone as a medium for mobile Transactions at the Point of Sales

### What we offer

The mobile Phone as a medium for mobile Transactions at the POS, like M-Coupons, M-Ticketing, M-Payment or M-Access.

In the center of our system, we provide the M-Card, a virtual Customercard, which can contain several services, for instance Ticketing etc.. Due to our new technology colourbeam, our system runs on nearly every cellphone, so that our costumers (e.g. Retailer, Manufacturer, Ticketing Agencies) can address a great number of potential users and integrate them into their business processes. The Colourbeam technology provides an optical data-stream, which can be decoded by a special reader. With our technology partners, our systems features a wide range of different use cases from Couponing to Payment. The system is running on several mobile operating systems like iPhone, Android, Symbian, Windows Mobile.

Our Software Stack can also be used, to integrate NFC-based Transaction Models. Elegate is the mobile link to a safe and userfriendly world of mobile transactions.

### What are we looking for

We are looking for Sales-Partner, who want to enlarge their own product possibilities with our new Technology.

All companies who are concerned with topics like couponing, ticketing, payment or access and who want to add mobile features to their existing systems are welcome to join our salespartner-program.

Companies like MS4B (Spain), IPTTrade (Germany and Middle East) or Horatio (Germany) actually use our technology to add additional value to their own products.

We offer a tightly determined technology packet which is easy to integrate.

We also look for technology-partners who can help us to improve our complete software-stack.

We don't want to develop all possible business processes. So for instance companies who do have a comprehensive online-portal which is appropriate for ticketing can be an ideal partner.

Also Companies who provide payment process like for instance ericsson ipx are ideal partners in this sense.

### Keywords

- Electronic Commerce, Electronic Payment, Electronic Signature
- IT Applications for Health
- IT Applications for Transport and Logistics
- Mobile Entertainment



- Mobile Security
  - Mobile Service Provider
- 

**Collaboration sought**

- Technical Co-operation
  - Licence Agreement
  - Commercial Agreement
  - FP7-ICT Project
- 

**Responsible**

Matthias von Tippelskirch

**ELG LTD.****PERPA 1442****Istanbul****Turkey****Telephone** +90 (212) 210 07 72**Fax** +90 (212) 222 32 59**E-Mail** leytag@elgelg.com

ELG, after fourteen years experience in the sector, has started its first commercial activity one year ago in Istanbul, Turkey.

Our main activities : Distributor of innovative products and solutions. Three of them below. we want expand our product portfolios to the IT and mobile solutions.

-The Earthquake Early Warning, is a warning which is issued just after an earthquake is detected.

-ELG has started to sell Infrared heating elements with a special wire wound and introduced these electric heaters to the customer under UFO brand.

Thanks to the economy, efficiency and environment-friendly operation, the heaters received a big demand from Turkish, Russian and Ukrainian markets. In a very short time UFO became the market leader in these countries.

-Another product of our company is photocell apparatus and photocell taps.

ELG also will extend its diversification by its domestic and foreign activities in the field, by attending the exhibitions placed in other cities it continues to promote its and pushes itself forward. In order to continue to maintain the highest level, it strengthens its distribution channel

**Collaboration Profiles****ELG Durable Consumer Goods- Early Earthquake warning Device and Infrared Heaters****What we offer**

- We have a wide knowledge of the Turkish market , have large distribution channel network (about 4000 dealer) and can offer our resources to help implement new technologies in the IT world.

one of our products is:

The Earthquake Early Warning Device is to enable people to mitigate damage from an earthquake: people may protect themselves at home and at the office. Railway workers may use this warning to slow down trains, and factory workers may use it to stop assembly lines prior to an earthquake

Due to increasing energy prices and the hazard to the environment, new heating alternatives gain more importance. Heating with electricity, the only energy type which doesn't have any waste and the most efficient type of that, Infrared heating is introduced to the consumer use. UFO begins heating in such a short time as 27 sec. UFO heaters heat directly the persons and object without heating the air in the environment. Compared with traditional heating systems, they are up to 80 % more efficient.

**What are we looking for**

ELG is looking for :

- We are main resaler and distributor of the many innovative products and we want to be distributor of innovative products eagerly since we already have large distribution network (about 4000 dealer) in Turkey.

- we are open to new opportunities and looking for some product to bring to Turkey and open a new market here.

- We are also looking for new technology partner regarding IT products, as well as being distributors of any innovative solution regarding It you can offer. We would be interested in IT applied to the Energy sector and industry also.

**Keywords**

- Electronics, Microelectronics
- Network Security
- Data Protection, Storage Technology, Cryptography, Data Security
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Electronic Commerce, Electronic Payment, Electronic Signature
- E-Learning
- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
- IT Applications for Health
- IT Applications for Transport and Logistics
- ICT for Independent Living and Inclusion
- GIS Geographical Information Systems
- Content Provider
- Mobile Entertainment
- Mobile Security

**ACC10**

Competitiveness for Catalonia



**Generalitat de Catalunya**  
Government of Catalonia

**BROKERAGE EVENT 2010**

Barcelona, 15 - 18 February. Fira de Barcelona

**Collaboration sought**

- Technical Co-operation
- Joint Venture Agreement
- Licence Agreement
- Commercial Agreement

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**Responsible**

Leyla GULEC

## elogos

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**Spain**

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**Fax**

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Elogos is a global company, main premises in Madrid, Barcelona (Spain) with subsidiaries in Brazil, Mexico and Chile.

Elogos is a training company wich promote elearning services in Latinoamerica with important investment in Reseach and Developement for innovative solutions for People Development.

Our mission is motivate talent by continuous learning, developing solutions supported by technology in order to stimulate and further people's knowledge and improve their efficiency

elogos look for become key partner of those organizations committed to training as a strategy to improve job performance and to develop talent.

### Collaboration Profiles

#### mobile elearning

##### What we offer

élogos commitment to offer its clients the most advanced learning solutions is based on these following values:

Enthusiasm:

- For learning, sharing and collaborating
- For contributing new ideas
- For work well done
- For achieving goals

Commitment:

- With excellence
- With the creation of an environment in which people can develop their ideas and abilities in harmony with their personal life
- Respecting business ethics

Innovation:

- To deliver different learning solutions
- To make work easier, more attractive and more efficient

We are involved in new projects for delivering knowledge in multimedia channels, creating learning communities and developing innovative solutions to increase learning results.

##### What are we looking for

We are looking for any innovative technology can help us to access to our customers: students or organizations.

We are going to develop solutions involving mobile capabilities or broadcasting in new format: ipTV, or TDT interactive, etc.

We can accept some technological partners collaboration in order to create open solutions useful for our business

##### Keywords

- E-Learning
- Digital libraries and content
- Content Provider
- Mobile Entertainment
- Mobile Service Provider
- Computer Games
- 3D Media

##### Collaboration sought

- Research and development
- Technical Co-operation
- Joint Venture Agreement

**ACC10**

Competitiveness for Catalonia



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- Commercial Agreement

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**Responsible**

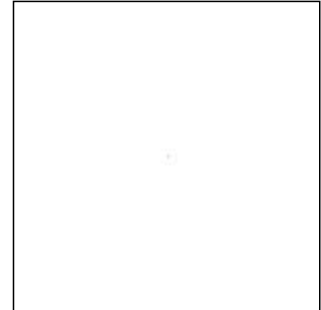
Carlos Núñez Nieto

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## ELY Centre for Southwest Finland

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### Finland



The Centres for Economic Development, Transport and the Environment foster regional development by implementing and developing government activities in the regions.

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### Collaboration Profiles

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#### Enterprise Europe network

##### What we offer

Network offers support and advice to businesses across Europe and helps them make the most of the opportunities in the European Union. Our services are specifically designed for small and medium enterprises (SMEs) but are also available to all businesses, research centres and Universities across Europe.

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##### What are we looking for

Enterprise Europe Network acts as a co-organiser of the event bringing together companies looking for partners.

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##### Keywords

- Electronics, Microelectronics
  - Network Security
  - Data Protection, Storage Technology, Cryptography, Data Security
  - Database Management, Data Mining
  - Communications Protocols, Standards
  - Network Technologies (Wireless, Wi-Fi, Bluetooth)
  - Electronic Commerce, Electronic Payment, Electronic Signature
  - E-Learning
  - Digital libraries and content
  - Signal Processing (speech, sound, image)
  - Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
  - IT Applications for Health
  - IT Applications for Transport and Logistics
  - ICT for Independent Living and Inclusion
  - GIS Geographical Information Systems
  - Content Provider
  - Mobile Entertainment
  - Mobile Security
  - Mobile Service Provider
  - Computer Games
  - 3D Media
- 

##### Collaboration sought

- Research and development
  - Technical Co-operation
  - Joint Venture Agreement
  - Manufacturing Agreement
  - Licence Agreement
  - Commercial Agreement
  - FP7-ICT Project
- 

##### Responsible

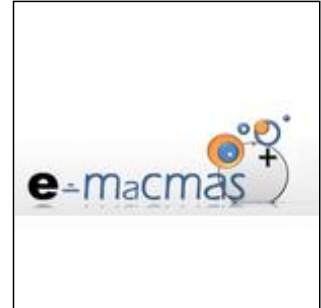
Kari Sutinen

## eMaCMAS

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eMaCMAS is a Spin Off from University of Seville.

We build software products and consulting for Enterprise 2.0 focus on improving business productivity and speed innovation, building on recent research findings and the latest technological innovations.

### Collaboration Profiles

#### Software products and consulting for Enterprise 2.0

##### What we offer

We offer our expertise in the development of Enterprise 2.0 web and Mobile software platforms.

Our products improve the efficiency of mobile collaborations inside the Enterprise with a time saving of 30% thanks to our innovations in UI and thanks to the context-aware features of our products, which allow filtering employee's work depending on the persons, contexts or tools in its surroundings.

We provide mobile software that integrates previous features with the agenda, mail, task, and calls of the phone.

We are also finishing the development of an Enterprise 2.0 web platform that complements the "Enterprise 2.0" version of our mobile product.

##### What are we looking for

We are looking for partners for distribution and deployment of our products. Concretely, our requirements depends on the two versions of our mobile product:

"Standard mobile user" version: we are looking for partners in the mobile industry (phone service providers) to distribute our product and disseminate the technology in the market.

"Enterprise 2.0" version: we are looking for partners for distribution and integration of our innovative solutions in current IT systems of a company along with our Enterprise 2.0 web platform.

##### Keywords

- Network Technologies (Wireless, Wi-Fi, Bluetooth)

##### Collaboration sought

- Research and development
- Technical Co-operation
- Joint Venture Agreement
- Commercial Agreement

##### Responsible

Phd Joaquin Peña Siles

## Emunity Edge AB

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**E-Mail** christer@emunityedge.se

Emunity Edge is the result of a merger between Emunity and Aller Edge. emunity was founded in 1999 and is one of the pioneers within mobile services in Sweden. Aller Edge are pioneers and a leading supplier of web and mobile radio in the Nordic area. Together, we have ten years' experience of developing and running popular and profitable interactive services for Scandinavia's foremost media organisations, telecommunications operations and trading chains.

Our strength is our great experience within on-line and mobile media and our technical competence in the field. We base most of our services on technological platforms we have built ourselves, and which we control.

We develop and produced digital services and concepts for companies and organisations which create loyalty in the end consumer and, with it, long-term profitability.

When you speak, we listen and we act with your best interests at heart.

### Collaboration Profiles

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#### MOBILE SERVICES - DIGITAL MEDIA

##### What we offer

We offer you a serious partnership within on-line media and mobile services. We have lengthy experience within the field and also technological platforms in house in order to deliver cutting-edge solutions. We have a wide range of user-ready services and we are used to developing and tailoring services precisely for your needs quickly. By using us as a partner you can lower your costs and get a more straightforward follow up and report of your results.

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##### What are we looking for

We wish to meet with operators, terminal manufacturers, media houses, agents, distributors who want to collaborate in various concepts such as streaming music services, mobile radio, movies on your Mobile and celebrity news. We also want to find partners who want to use our new ultra modern dynamic platform in billing, collecting, transactions and security of digital media.

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##### Keywords

- Database Management, Data Mining
  - Digital libraries and content
  - Content Provider
  - Mobile Entertainment
  - Mobile Service Provider
- 

##### Collaboration sought

- Joint Venture Agreement
  - Manufacturing Agreement
  - Licence Agreement
  - Commercial Agreement
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##### Responsible

Christer Hernestig



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## Encap AS

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**Gaustadallèen 21**

**NO-0349 OSLO**

**Norway**

**Telephone 22958472**

**Fax**

**E-Mail mail@encap.no**

Encap provides a new and unique, patented 2-factor user authentication software which substitutes the electronic code calculator when you log-in at your online bank or enterprise VPN. We replace the need for additional access tokens with your own mobile phone as hardware in a strong security solution. Encap offer banks, insurers and credit card companies the opportunity to heighten security, reduce fraud, minimize up-front investment and improve customer satisfaction.

Cost-effective for the bank and user-friendly for the customer, Encap transforms the mobile phone into a personal ID device within:

Bank and finance  
eGovernment authentication  
Enterprise authentication  
Near Field Communication (NFC) authentication

Encap is located in Oslo, Norway, and is a private company

### Collaboration Profiles

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## A secure authentication service application for your mobile

### What we offer

You always carry your mobile phone on your person, and you will notice immediately if it is lost or stolen. Our key advantage is that we do not store any sensitive information in the phone application. The mobile phone is therefore the ideal identity authentication device for verifying your identity towards an employer, a bank, credit cards, online stock trading, online tickets in travel & transport, online governmental or community services and entertainment industries.

Who has not been in a situation where "the token" is needed while on travel or on holiday; at home when you are at work, or vice versa.

Encap on your mobile phone will replace your tokens! All you need to do is to activate your mobile once in an online session, download the application, all done within minutes.

Encap is used in several new banking authentication situations:

- As a 2-factor secure authentication solution for online and mobile banking
- As authentication of 3-D Secure (MasterCard SecureCode & Verified by VISA) online card payment

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### What are we looking for

Encap is looking for customers that distributes system solutions that require a secure authentication service for the mobile phone.

This could be both endusers in a banks, insurances-, credit card companies, public organisation, etc as well as distributors of system solutions.

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### Keywords

- Mobile Security

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### Collaboration sought

- Commercial Agreement

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### Responsible

Hasse Iwarsson

## ENENSYS Technologies

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Av des Buttes de Coesmes 80  
35700 RENNES

France

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**Fax** +33 2 99 36 03 84  
**E-Mail** [contact@enensys.com](mailto:contact@enensys.com)



ENENSYS Technologies has years of experience in the design and manufacturing of Digital TV transmission systems. Offer ranges from Mobile TV, Digital Terrestrial TV, IP Distribution to Test & Monitoring solutions, with high grade services and trainings. Covered standards include DVB-H, T-DMB, DVB-T, DVB-T2, DTMB, Digital Cable, ...

ENENSYS has over 200 customers in 50 countries. Customers are Broadcast & Network Operators, Telcos, Chipset Vendors, Receivers Manufacturers and Global System Integrators.

Headquartered in Rennes, France, in the heart of the European Digital Broadcast Cluster.

### Collaboration Profiles

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#### Mobile TV solution

##### What we offer

ENENSYS Technologies moves forward in Mobile TV. After years of excellence in Mobile TV broadcast (DVB-H), ENENSYS Technologies unveils at IBC 2009 new solutions for Mobile TV broadband both for Apple Iphone and for any 2G/Edge/3G streaming networks. ENENSYS Technologies now provides end-to-end solution to deliver high quality live video to any Mobile TV system.

New products and solutions from ENENSYS allow to deliver High quality video experience on iphone with ENENSYS encoders, transcoders and streaming gateways.

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##### What are we looking for

MobileTV partners to build an end to end solution; equipments partners but also reseller or system integrator. Customer who would like to test and make real MobileTV services; using broadcast technologies or 3G/LTE technologies (unicast).

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##### Keywords

- Communications Protocols, Standards
  - Network Technologies (Wireless, Wi-Fi, Bluetooth)
  - Mobile Entertainment
- 

##### Collaboration sought

- Research and development
  - Commercial Agreement
- 

##### Responsible

Richard LHERMITTE

## Enprovia Software Engineering SRO

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Slovakia

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**Fax** +421-2-52 62 0352  
**E-Mail** [info@enprovia.com](mailto:info@enprovia.com)



enprovia Software Engineering s.r.o., founded May 2006, belong to a UK group with offices in Donaueschingen, Germany and New Orleans, United States.

We are located in Slovakia - 65km from Vienna.

enprovia mobile Products are:

enabler

enprovia® mobile enabler extends your business applications and services, mobile enabling your products without the need to modify existing systems.

mPresence

enprovia® mPresence mobile enables your ecommerce. Expand your customer base and reach out to new, potential customers with mobile commerce on iPhone®, Blackberry® and other smart phones. Connect to the most common ecommerce solutions "out-of-the-box".

mDMS

enprovia® mDMS mobile enables your Document Management and Electronic Content Management Systems. Access your data anywhere, anytime. Access your core assets securely and store documents in a secure offline storage. Receive notifications when documents, meta-data and folders/matters change.

### Collaboration Profiles

#### enprovia® mobile enabler broadens existing systems

##### What we offer

enprovia® mobile enabler extends your business applications and services, mobile enabling your products without the need to modify existing systems.

Our java based mobile enabler middleware architecture runs on UNIX (HP-UX, IBM AIX...), on Linux and MS-Windows servers. It has a small footprint and is easy to install and operate.

The plugin architecture makes it easy to extend existing functionality and business logic according to your own needs. Connectors for several common backend systems are available and more are being developed.

For document-centric solutions, we provide connectors with backend support for several DMS's and ASP services, such as Scalaris® ASP, WebDAV-enabled DMS's, Alfresco® and Microsoft Sharepoint®

##### What are we looking for

- You already have a DMS solution, or are using Scalaris ASP and want to connect to it via smart phones?
- You are interested in using the enprovia® mobile enabler technology to extend your own products?

See also our mDMS mobile client solution for iPhone and BlackBerry.

##### Keywords

- Electronic Commerce, Electronic Payment, Electronic Signature
- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
- IT Applications for Health
- IT Applications for Transport and Logistics
- ICT for Independent Living and Inclusion
- Mobile Service Provider

##### Collaboration sought

- Research and development
- Technical Co-operation
- Joint Venture Agreement
- Licence Agreement
- Commercial Agreement
- FP7-ICT Project

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**Responsible**

Bo Stahlbrandt

**enprovia® mPresence mobile application for ecommerce**

**What we offer**

enprovia® mPresence mobile enables your ecommerce with mobile commerce on iPhone®, Blackberry® and other smart phones.

mPresence is built upon our mobile enabler architecture. The mPresence component installs on an existing IBM Websphere commerce, or OSCommerce solution (more e-commerce solutions will be added).

True mcommerce functionality is instantly available with no modifications to the system.

The plugin architecture makes it easy to extend mPresence to your own needs.

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**What are we looking for**

We provide a free mobile commerce program for the iPhone® and provide iPhone® applications customized to your corporate identity.

If you are providing e-commerce solutions for customers and want to partner with us, ensuring you are providing robust, easy-to-use and integrate solutions, please contact us today.

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**Keywords**

- Electronic Commerce, Electronic Payment, Electronic Signature

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**Collaboration sought**

- Research and development
- Technical Co-operation
- Joint Venture Agreement
- Licence Agreement
- Commercial Agreement
- FP7-ICT Project

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**Responsible**

Bo Stahlbrandt

**enprovia® mDMS mobile Document Management**

**What we offer**

The mobile DMS client (mDMS) allows you to connect to your Document Management System (DMS) using a regular iPhone® or iPod touch®. There is also a BlackBerry® version of mDMS available.

With enprovia® mDMS you can search and navigate through folders (dossiers/matters) and documents located on your DMS. You can subscribe to changes on both documents and folders, notifying you about any modifications in real time. Furthermore, you can keep documents offline, stored locally in the mDMS's secure Vault.

enprovia® mDMS supports the following Document Management Systems:

- Scalaris® ASP
- Alfresco®
- Microsoft Sharepoint®
- Any DMS with WebDAV support

With our plugin-based system we can rapidly build support for other DMS's on request.

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**What are we looking for**

You can only use the application on your iPhone® or iPod touch® after you have enabled the mDMS service on your Document Companies interested in mobile enabling their DMS can easily do so using the enprovia® mobile enabler technology.

**Next steps:**

- You already have a DMS solution, or are using Scalaris ASP and want to connect to it via smart phones? Just contact us
  - You are interested in using the enprovia® mobile enabler technology to extend your own products - Just contact us
- 

**Keywords**

- Database Management, Data Mining
  - Electronic Commerce, Electronic Payment, Electronic Signature
  - Digital libraries and content
  - IT Applications for Health
  - IT Applications for Transport and Logistics
  - ICT for Independent Living and Inclusion
  - Mobile Entertainment
- 

**Collaboration sought**

- Research and development
  - Technical Co-operation
  - Joint Venture Agreement
  - Licence Agreement
  - Commercial Agreement
  - FP7-ICT Project
- 

**Responsible**

Bo Stahlbrandt

## Enterprise Europe East of England

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**United Kingdom**

**Telephone +44 (0)7540203753**

**Fax**

**E-Mail a.almond@businesslinkeast.org.uk**

Enterprise Europe East of England is located in the heart of the UK's R&D activities in Cambridge. We enjoy unrivalled access to the East of England's global ICT clusters and networks.

We offer free tailored advice and support to businesses, research institutes and universities to tap into EU R&D opportunities. This includes the identification of collaborative academic or industrial partners and help to access EU funds and consortium partners.

We also support businesses to attend EU trade events and welcome inward missions.

We work closely with ICT trade associations and networks, international trade and investment partners and business advice services in the East of England and beyond to support the strategic activities of our clients.

### Collaboration Profiles

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#### Advice for EU R&D opportunities

##### What we offer

Enterprise Europe East of England is located in the heart of the UK's R&D activities in Cambridge. We enjoy unrivalled access to the East of England's global ICT clusters and networks.

We offer free tailored advice and support to businesses, research institutes and universities to tap into EU R&D opportunities. This includes the identification of collaborative academic or industrial partners and help to access EU funds and consortium partners.

We also support businesses to attend EU trade events and welcome inward missions.

We work closely with ICT trade associations and networks, international trade and investment partners and business advice services in the East of England and beyond to support the strategic activities of our clients.

##### What are we looking for

Enterprise Europe East of England welcomes approaches from businesses, research institutions and universities who are looking to collaborate with ICT companies in the East of England.

##### Keywords

- Electronics, Microelectronics
- Network Security
- Data Protection, Storage Technology, Cryptography, Data Security
- Database Management, Data Mining
- Communications Protocols, Standards
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Electronic Commerce, Electronic Payment, Electronic Signature
- E-Learning
- Digital libraries and content
- Signal Processing (speech, sound, image)
- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
- IT Applications for Health
- IT Applications for Transport and Logistics
- ICT for Independent Living and Inclusion
- GIS Geographical Information Systems
- Content Provider
- Mobile Entertainment
- Mobile Security
- Mobile Service Provider
- Computer Games
- 3D Media

##### Collaboration sought

- Research and development
- Technical Co-operation
- Joint Venture Agreement
- Manufacturing Agreement
- Licence Agreement
- Commercial Agreement
- FP7-ICT Project

**ACCÍO**

Competitiveness for Catalonia



**Generalitat de Catalunya**  
Government of Catalonia

**BROKERAGE EVENT 2010**

Barcelona, 15 - 18 February. Fira de Barcelona

**Responsible**

Miss Ashley Almond

## Enterprise Europe Network North West

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warren Bruce Court, Warren Bruce Road  
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United Kingdom

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Enterprise Europe  
North West UK

Enterprise Europe Network (EEN), combining and building on the former Innovation Relay Centres and Euro Info Centres, offers a single point of reference to meet all the information needs of SMEs and organisations- be it information on EU legislation or funding opportunities, help finding a business partner or benefiting from innovation networks in our region. The Enterprise Europe Network is made up of almost 600 partner organisations, with 3,000 staff, in more than 40 countries - including the 27 EU member states, three EU candidate countries (Croatia, the former Yugoslav Republic of Macedonia and Turkey), members of the European Economic Area (EEA) and other participating third countries.

EEN North West covers the North West of England.

### Collaboration Profiles

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#### Business Advice and Cooperation

##### What we offer

Information on EU policy, legislation, funding and project programmes  
Business Partner Search  
Tenders Electronic Daily (TED) - business opportunities  
European events on markets, sectors and issues  
Support in applying for EU research / technology development funding  
Listening to SMEs: consultations and panels

##### What are we looking for

UK businesses from any sectors wishing to export overseas, requiring advice, training, market research to be carried out, overseas partners

##### Responsible

Rodolphe Soulard



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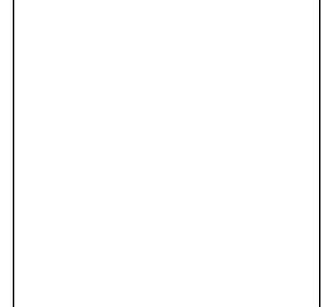
## Enterprise Europe Network Skåne/Blekinge, Invest in Skåne AB

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Sweden

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Enterprise Europe Network Skåne/Blekinge is located in Malmö and Krisitanstad in Skåne, Southern Sweden. It is hosted by the regional development agency, Invest in Skåne AB. Main areas of work are advice and support on EU-matters, technology transfer between European SMEs, export activities, as well as foreign direct investment. The team comprising ten people, focus both on inward and outward work within a number of sectors, for example life science, ICT, cleantech and food/packaging. Clients are companies all sizes and investors, and combined we cover the whole globe.

### Collaboration Profiles

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#### Regional Development Agency

##### What we offer

I represent Enterprise Europe Network and my host organisation, the regional development agency for Southern Sweden, Invest in Skåne AB. I offer good knowledge about my region from an ICT perspective. My role is to support regional companies that take part in the match-making event.

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##### What are we looking for

I am, apart from offering support for companies from my region, interested in innovative technologies that I can match with businesses in my region, both for business opportunities and research projects.

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##### Keywords

- E-Learning
  - IT Applications for Health
  - Content Provider
  - Computer Games
- 

##### Collaboration sought

- Research and development
  - Technical Co-operation
  - Joint Venture Agreement
  - Manufacturing Agreement
  - Licence Agreement
  - Commercial Agreement
  - FP7-ICT Project
- 

##### Responsible

Victoria Holm

## Enterprise Europe Network Wales

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Enterprise Europe Network Wales is your local gateway to a wealth of information on doing business, finding collaborative partners and increasing your competitiveness in Europe. Our expertise and the majority of our services are free to organisations based in the local region and include:

Facilitating collaborations between organisations and assisting with further innovation and R&D  
Providing information on European legislation, cooperation and internationalisation services  
Information and support for accessing Framework Programme 7 funding  
Access to an extensive network of contacts and expertise from across Europe

This new network has been formed by bringing together the long-established Commission networks of Innovation Relay Centres and Euro Info Centres which have served Welsh businesses for the past fifteen years. You can now access expertise from nearly 600 partner organisations across 40 countries, promoting competitiveness and innovation locally and throughout Europe.

So, if you are in need of information on EU legislation, funding opportunities, looking to find a business partner for collaborative projects or wish to benefit from innovation networks, you can find it through us!

### Collaboration Profiles

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#### Technology Transfer and collaborative R&D projects in Wales

##### What we offer

EENW offers the opportunity to meet R&D organisations and Companies looking to progress projects using cutting edge mobile technology in UK and Worldwide markets.

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##### What are we looking for

Companies with interest in Assisted Living and applications in eHealth for EU projects and collaborative research/product development

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##### Keywords

- Database Management, Data Mining
  - Communications Protocols, Standards
  - Network Technologies (Wireless, Wi-Fi, Bluetooth)
  - IT Applications for Health
  - ICT for Independent Living and Inclusion
- 

##### Collaboration sought

- Research and development
  - Technical Co-operation
  - Joint Venture Agreement
  - Commercial Agreement
  - FP7-ICT Project
- 

##### Responsible

John Griffiths

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**Enterprise Europe Network Wallonie c/o BEP**

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**5000 Namur**

**Belgium**

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BEP (the Namur Province Agency for Economic Development) dedicates all its efforts to the economic and social development of the Namur province as a whole. Vis-à-vis SMEs, BEP's core business is centred on its work as a project turn key operator. Its interventions focus on innovative projects for business creation and development, yielded added value, providing job prospects and open to internationalisation. Within this framework, it also manages several business accommodation infrastructures.

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**Collaboration Profiles**

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**Enterprise Europe Network Wallonie****What we offer**

The Missions :

- Inform on EC legislations which have an impact on enterprises
- Support commercial and technological partnerships
- Increase awareness on the Seventh Framework Programme (FP7)

The Services:

- Personalised accompaniment
- Structuring of needs
- Identification of potential partners
- Bringing into contact
- Follow-up until the signing of the agreement

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**What are we looking for**

European industrial or academic partners for Walloon companies

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**Collaboration sought**

- Technical Co-operation
  - Joint Venture Agreement
  - Manufacturing Agreement
  - Licence Agreement
  - Commercial Agreement
- 

**Responsible**

Dr Gianluigi Arialdi

## Enterprise Europe Scotland

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**Fax**

**E-Mail** [info@enterprise-europe-scotland.com](mailto:info@enterprise-europe-scotland.com)

Enterprise Europe Scotland supports Scottish businesses in becoming more competitive and innovative in Europe.

Our team of experienced specialists provide fast, pragmatic and relevant assistance on any European business matter.

We can assist your business by:

Providing information and practical advice on market opportunities, European legislation and policies relevant to your company or sector.

Finding suitable business partners using our business and technology cooperation databases and we provide information and opportunities for international networking.

Providing alerts to Scottish companies about contract opportunities in the public sector which are tailored to their specific area of business.

In addition, through our extensive European links and experience we will focus on:

Helping SMEs to share research results, participate in research programs and apply for European funding, particularly from the EU's Seventh Framework Programme for Research and Technological Development (FP7).

Engaging SMEs and businesses in the policy-making process, by sending feedback to the Commission and monitoring the implementation of EU policies which affect local firms.

Creating synergies between SMEs and research organisations, fostering technological cooperation and holding brokerage events.

### Collaboration Profiles

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## Enterprise Europe Scotland

### What we offer

Enterprise Europe Network (EEN), combining and building on the former Innovation Relay Centres and Euro Info Centres, offers a single point of reference to meet all the information needs of SMEs and organisations- be it information on EU legislation or funding opportunities, help finding a business partner or benefiting from innovation networks in our region. The Enterprise Europe Network is made up of almost 600 partner organisations, with 3,000 staff, in more than 40 countries - including the 27 EU member states, three EU candidate countries (Croatia, the former Yugoslav Republic of Macedonia and Turkey), members of the European Economic Area (EEA) and other participating third countries.

EEN Scotland covers the Scotland including Highlands and Islands

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### What are we looking for

European companies looking to know more about technology companies in Scotland, particularly in the areas of ICT including electronics, mobile and wireless.

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### Responsible

Tracey Ward

## entumovil.net

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Catalonia

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E-Mail            salvador@entumovil.net



Development of content for mobile:

- Editing WAP sites (games, directories, adult sites, videos, casino, ...)
- Editing video portals 3G. (adult, tarot)

### Collaboration Profiles

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#### Promotion of content for WAP

##### What we offer

Our mission is to provide the best mobile content to support WAP.

At the moment we have more than 1,5 million WAP users per month, and deliver something more than 7 million WAP pages per month.

We have qualified traffic through our own WAP portals for different types of mobile content: games, casinos, videos, adult music, mobile social networks, tarot, mobile tv ...

##### What are we looking for

We looking partnership Agreement to promote content with our traffic wap in countries like: Spain, United States, Argentina, Mexico and other countries with Spanish-speaking. through a model of revenue share, following a philosophy 'win win' :)

##### Keywords

- Content Provider
- Mobile Service Provider

##### Collaboration sought

- Joint Venture Agreement
- Licence Agreement
- Commercial Agreement

##### Responsible

Salvador Gonzalez

## EnvEve

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E-Mail viano@enveve.com

EnvEve, a Swiss company, has developed after 5 years of R&D the sixth techno-sense that protects the nature .

The wireless sensor network, awarded in 2007 as "one of the best innovations" by the European Commission, is especially designed for environmental monitoring.

In remote locations, high energy consuming system, are not efficient. That's why we focused our efforts to reduce power consumption, developing in collaboration with Polytechnic Institute of Turin optimized Hardware, Software & Firmware.

### Collaboration Profiles

#### Wireless Sensor Network applied to environmental monitoring. Integrations to mobile market.

##### What we offer

We provide customized solutions for:

- Hazards detection (wildfires, floods,...)
- City monitoring (pollutions,...)
- Precision farming (weather stations, phytosanitary treatments monitoring,...)

Our WSN is composed of Sentries (sensor + micro-computer + RF transmitter) & Gateways spatially distributed on field.

The sentries communicate to gateways through RF which forward the data to our operating centers via GPRS communication. The data is consultable in real-time via Internet, on a Google-Earth interface, and mobile phone. In case of danger, multichannel alerts (phone-calls, sms & emails) are sent to authorized people within few seconds.

The system is long-life (10 years) and low-cost, automatic, highly reliable and modular, and low-maintenance.

##### What are we looking for

We look for Telecom / ICT companies to discuss about market opportunities and value potential partnerships.

Many services could be proposed as subscriptions for different profile of customers. With a great coverage of the territory, we could imagine a real-time hazard warning (SMS indicating the GPS localization of wildfires, floods, landslides, gas leakages...).

Equipping cars with our system could alert drivers from traffic blocking, close accidents... We also could imagine precision agriculture services proposed to farmers (Sms alert in case of chemical need, frost risk, stock needed, silos explosion risk...) and many other solutions.

##### Keywords

- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- IT Applications for Health
- IT Applications for Transport and Logistics
- GIS Geographical Information Systems
- Mobile Service Provider

##### Collaboration sought

- Technical Co-operation
- Joint Venture Agreement
- Commercial Agreement
- FP7-ICT Project

**ACC10**

Competitiveness for Catalonia



**Generalitat de Catalunya**  
Government of Catalonia

**BROKERAGE EVENT 2010**

Barcelona, 15 - 18 February. Fira de Barcelona

**Responsible**

Romain Viano

## Ergonomidesign

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Founded in 1969, Ergonomidesign is today one of the world's top 5 design consultancies (as ranked by Business Week in 2009)

Based in Stockholm, Sweden, Ergonomidesign also boasts an unequalled wealth of awards and international recognition during their past 40 years in the design industry.

Our client roster includes both small and large brands & organizations from across the globe, thanks to our comprehensive array of design disciplines. In particular, our Interaction Design unit will have a presence at the 2010 Mobile World Congress.

### Collaboration Profiles

## Interactive design

### What we offer

We strive to enhance user experience with interaction design.

How do your customers feel when they use your products in real life? Bewildered? Frustrated? Stressed? Or perhaps relaxed, invigorated and even liberated? Our Interaction designers can help companies evoke the right set of emotions by making complex products easy, enjoyable and exciting to understand and consume.

Based on a thorough understanding of needs, wants and desires, interaction designers define the best way for end-users to interact over time with a particular product in a particular context. The tangible outcome of the design process is the appearance and behavior of the user interface and how it changes over time.

A key success factor in any interaction design project is to understand the true needs, wants and desires of the end-user. Our genuine user insights based on systematic research provide the input designers need to create ground-breaking solutions that really add value to a product or service.

### What are we looking for

We are keen to meet any organization that is interested in developing their present level of interactive design - whether it be a simple GUI or a full-fledged application, product or service - to a new level of interactive ergonomics.

### Keywords

- Electronics, Microelectronics
- Network Security
- Data Protection, Storage Technology, Cryptography, Data Security
- Database Management, Data Mining
- Communications Protocols, Standards
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Electronic Commerce, Electronic Payment, Electronic Signature
- E-Learning
- Digital libraries and content
- Signal Processing (speech, sound, image)
- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
- IT Applications for Health
- IT Applications for Transport and Logistics
- ICT for Independent Living and Inclusion
- GIS Geographical Information Systems
- Content Provider
- Mobile Entertainment
- Mobile Security
- Mobile Service Provider
- Computer Games
- 3D Media



**ACC10**

Competitiveness for Catalonia



**Generalitat de Catalunya**  
Government of Catalonia

**BROKERAGE EVENT 2010**

Barcelona, 15 - 18 February. Fira de Barcelona

**Collaboration sought**

- Research and development
- Technical Co-operation
- Commercial Agreement
- FP7-ICT Project

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**Responsible**

JC Fantechi

## ERICSSON.S.A

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Spain

**Telephone** +34629383582  
**Fax**  
**E-Mail** jose.miguel.alonso@ericsson.com

Spain. Madrid.

Research and Development activities in the following Telecommunications areas:  
IMS, Data Management, Packet Core, HSS,

### Collaboration Profiles

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#### Telecommunication Data Management

##### What we offer

We offer business opportunities with a leader in the telecommunication area such as Ericsson. Our proposal is to work jointly in the research areas that Ericsson R+D Site of Madrid is interested in.

Areas such as Data Management, IMS, Packet Core, Packet Inspection, Identity Management are of interest for us.

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##### What are we looking for

Data Management, Identity Management, Replication, Centralization, Virtualization of Telecommunications Data Bases

Looking for the most interesting and innovative technology in the IMS area and the the packet core (packet inspection area and Policy management)

Looking for the most interesting and innovative technology that can be applied to the Telecommunication Data Management, Data Bases, used in Telco products such as HLR, HSS. Current Stage: Research and prototype

Looking for a Research and Industry partner

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##### Keywords

- Network Security
  - Data Protection, Storage Technology, Cryptography, Data Security
  - Database Management, Data Mining
  - Communications Protocols, Standards
  - IT Applications for Health
  - Mobile Service Provider
- 

##### Collaboration sought

- Research and development
  - Licence Agreement
  - FP7-ICT Project
- 

##### Responsible

Engineer Jose Miguel Alonso

## Ermou

**Asklipiou 14**  
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**Fax**  
**E-Mail** [mwc@ermoumag.com](mailto:mwc@ermoumag.com)



Ermoumag.com provides news, consultation and marketing services to fashion & shopping firms.

Ermou.gr is the flagship of the Streetguides.gr group of websites (more are under way) concerning fashion & shopping. It's located in Athens.

Ermou.gr is the first site in Greece to include 3D view of the major commercial roads in Athens, while every StreetGuides site will follow.

### Collaboration Profiles

#### ClosetScoop by ermoumag.com

##### What we offer

With over 2 years of experience in the fashion & shopping field we are stepping into the web TV & mobile vidcasts era, with shows concerning women, shopping & fashion from all over the world. Our shows will include advice & ideas on wardrobe makeover, fashion news, personal styling and shopping ideas. With over 80.000 monthly users -within Greece- on the company's fashion websites, we are ready to move into motion picture.

##### What are we looking for

There are two major flows in fashion trends, from Europe towards the States and vice versa. Asia is also starting to play a key role in quality fashion. We are mainly interested in projecting European trends and news across the Pacific, so we are looking for people that can make this project quickly expand within and beyond Europe.

We are looking for:

1. Distributors on mobile and web TV
2. Producers & distributors for digital TV
2. Content partners from Europe, specializing in fashion.
3. Bulk SMS, SMS gateway and SMSC providers to build our SMS communication channel of shops and customers

##### Keywords

- Content Provider
- Mobile Entertainment

##### Collaboration sought

- Joint Venture Agreement
- Commercial Agreement

##### Responsible

Alexandros Georgiadis

## ES4B, UAB

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**Kaunas**

**Lithuania**

**Telephone**

**Fax**

**E-Mail**



Started as a web development company, ES4B now is aiming to become a successful company in developing mobile applications and software solutions oriented to various portable devices.

### Collaboration Profiles

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#### Development for mobile devices

##### What we offer

- \* Application development for mobile devices.
- \* Web-based solutions for mobile devices.
- \* Extracting mobile device capabilities and features to provide customized content, optimized for particular device.
- \* Cooperating with mobile billing aggregators to provide various mobile billing services.

##### What are we looking for

We are looking for opportunities to provide our services:

- \*Software solutions for mobile devices
- \*Web-based solutions
- \*Application support

##### Keywords

- Database Management, Data Mining
- Content Provider
- Mobile Entertainment
- Mobile Security
- Mobile Service Provider
- Computer Games

##### Collaboration sought

- Research and development
- Technical Co-operation

##### Responsible

Aidas Jarusaitis

## Escola Universitària Politècnica de Mataró

**Puig i Cadafalch 101**  
**08303 Mataró**

**Catalonia**

**Telephone** +34937574404  
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Mataró School of Engineering (EUPMT) is situated in Mataró, a Mediterranean Town 30 Km. North of Barcelona (Catalonia Autonomous Region, Spain). It is an institution that belongs to Mataró Town Hall and is associated to Catalonia University of Technology (UPC). It has about 900 students and, since 1982, they can carry out first-cycle (three years) engineering studies in technological (IT) fields such as Electronics, Computing and Telecommunications, Networking, specialities that have great future prospects and are widely demanded in industry.

### Collaboration Profiles

#### LIVING LABS PROJECTS ON HEALTHCARE

##### What we offer

One of our interesting areas of expertise, is on how to develop, test, and evaluate projects, with end users, on a living labs methodology. Special interest on healthcare sector, in which we have positive experience on different projects, and groups of users.

We are looking for opportunities, with SME, research projects and reserach and technological centres

##### What are we looking for

As the focus sector for us is healthcare projects, we are looking for whatever technology that can be of interest for our end users: disabled people, elderly people, healthcare system.  
The purpose is to find new opportunities, and bring to our collaborators the end users for the development, and validation of test bed, that would prove the technology, and then that can show the potential use of it on that so interesting and demanding sector

##### Keywords

- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- E-Learning
- Signal Processing (speech, sound, image)
- IT Applications for Health
- ICT for Independent Living and Inclusion
- GIS Geographical Information Systems
- Mobile Service Provider
- 3D Media

##### Collaboration sought

- Research and development
- FP7-ICT Project

##### Responsible

Professor Pere Barberan

## Ethernity Networks

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Hamelacha 1  
71520 Lod

Israel

**Telephone** +972-8-9150392  
**Fax** +972-8-9150376  
**E-Mail** ravita@ethernitynet.com



Ethernity Networks, is an Israeli Hi-tech company, worldwide leader of Field Programmable packet processor. Ethernity cutting edge Technology is protected by 5 patents. The company is developing and selling its products for the last six years. Ethernity provides a Programmable low cost and power packet processor for the wireless back haul networks.

### Collaboration Profiles

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#### Field Programmable packet processor

##### What we offer

Development low cost and power, complicated wire speed network functions  
Our technology offers low cost access gateway that enable smooth connectivity to CDN networks with minimal need for maintenance

---

##### What are we looking for

Please replace this text with a short description (200 to 1000 characters) of the type of technology or project partner you are looking for. Your description should answer the following questions.

If you are looking for a particular technology:

1. What technology are you looking for?
2. What will the technology be used for?
3. What is the current stage of development of the technology? (Research, prototype, beta-tested, etc.)

We are looking for distributor as well as technology project partner like a Telecom system vendor or system integrator that will distribute and manufacture Ethernity's products

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##### Keywords

- Electronics, Microelectronics
  - Communications Protocols, Standards
  - Network Technologies (Wireless, Wi-Fi, Bluetooth)
  - Content Provider
- 

##### Collaboration sought

- Research and development
  - FP7-ICT Project
- 

##### Responsible

Reuven segev

## Ethrix

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Israel



Next Generation VAS Platform and SIP Application server

Commercial Applications: Network IVR and call management for SME, Voicemail and VVM, Mobile Banking.

Entertainment Applications: Music and VOD portals with web based CMS, CRBT, Dating and Social Networking, News / Sport portal with Live Streaming and Alerts

Cross-operator instant CRBT adoption:

Multi network instant CRBT adoption during playback, Head Start to New Players, Horizontal & off-deck promotion

### Collaboration Profiles

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**Ethrix is a proven leader with 8 years of experience in providing tailor-made, revenue-generating Vi**

#### What we offer

A vast variety of proven video & voice applications, ready or tailor made, provided along with a package of professional services for customization and localization, and a complete management toolkit for superb customer experience.

A proven easy to deploy fully telco-grade platform with video & voice gateway, featuring live video streaming from any source (handsets / webcams UGC video, TV etc.), voice recognition / DTMF menus, text overlay, video & voice recording, video & voice conferencing, outbound video calls, direct 1X1 connectivity between video & voice calls.

Easy and rapid upgrade of existing voice portals and services to video portals and services.

---

#### What are we looking for

Company references - Mobile and cable operators, Banks, TV and Radio stations

Main partners - IBM

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#### Responsible

Avey Gabrielli

## EURATECHNOLOGIES

avenue de bretagne 165  
59000 Lille

France

Telephone +3303020191850  
Fax  
E-Mail [jfauquembergue@euratechnologies.com](mailto:jfauquembergue@euratechnologies.com)



1. Lille, France
2. Economic development agency
3. Opened in march 2009, Euratechnologies host more than 85 IT companies and promote them. We assist our companies in their economic and international development. We are base in Silicon Valley, Dubai, and next in Barcelona and Manchester (UK). We are hosting an IT ecosystem where we promote the convergence and the innovation.

### Collaboration Profiles

#### Business Developer

##### What we offer

1. We offer the IT company hosting and development. We are able to give a free trial for foreign companies
2. We are promoting more than 60 IT skills in software edition, content industry, ecommerce and telcos.
3. For allow the setting up of a company which want to develop his business in France. For give technical solution for a company
4. Our great advantage is to be an ecosystem which offer 3 great solution concerning IT training, IT research and IT companies. those 3 pilars are very closed and interdependant, then the IT offer is more complete and stronger

-Please note that if the description is not clear we won't be able to validate your profile.

##### What are we looking for

If you are looking for a partner:

1. A partner like us which want to make some international partnership in order to promote their companies, to host our companies or to organise any event together. A real partner which allows us to open a economic door to their country and similar.
2. IT sector
3. we just need to make a meeting in order to see how we can cooperate. In dubai we have a show room, in silicon valley a development office, in belgium, an economic partner etc...

##### Keywords

- Electronic Commerce, Electronic Payment, Electronic Signature
- E-Learning
- Digital libraries and content
- Content Provider
- Mobile Entertainment
- Mobile Security
- Mobile Service Provider
- Computer Games
- 3D Media

##### Collaboration sought

- Commercial Agreement
- FP7-ICT Project

##### Responsible

Jerome FAUQUEMBERGUE



## Eurtech Communication

**Industrial area 1**  
**12000 Rosh Pina**

**Israel**

**Telephone** +97246801080  
**Fax** +97246801081  
**E-Mail** sales1@eurotech-communication.com



Eurotech Communication Ltd

is a leader in telecom gateway solutions

Offering to service providers, system integrators, corporate and small businesses a complete line of products for interconnecting VOIP, PRI, BRI & PSTN to GSM, CDMA, UMTS cellular

Voip & sim server:

A compact and cost wise solution  
with a single management control  
No need for a PC next to each unit  
Control over IP  
A perfect solution for international use

Termination:

The GSM, UMTS & CDMA channel bank is used to terminate in bound & out-bound call traffic from Analogue fixed networks or VOIP ISDN (BRI,PRI), directly into the wireless networks in order to reduce call cost.

Lower cost minute based allotments offered by different SIM cards can be exploited using a wireless channel bank with Least Cost Routing (LCR) functions. When connected to alternative carrier's equipment/networks, the wireless channel bank increases profits for all call termination vendors.

Corporate:

The fixed mobile convergence products offer a unique combination of flexible connectivity for VOIP, PRI, BRI & PSTN infrastructure to GSM, CDMA, UMTS cellular with Least Cost Routing (LCR) functionality, allowing customers to reduce their telephony spending by assuring the best route is selected according to tariff plans and availability

Advantages:

High performance  
State of the art technology  
compact units 1U & 3U  
24/7 work capability  
Flexible system (intermix)  
Cost wise  
Specialised Solutions  
Over 500,000 ports deployed world-wide

### Collaboration Profiles

## VOIP & SIM server solutions

### What we offer

VOIP & SIM Server solutions

A range of voip products giving a solution for SMB'S, corporate, system integrators and operators

2ch, 4ch, 8-24ch (1U), 32 ch (3U)units

stand-alone or system units

Sip client/Sip server

### What are we looking for

We are looking for

1. Distributors and resellers for our products world-wide
2. Joint ventures for future products

### Keywords

- Communications Protocols, Standards
- Network Technologies (Wireless, Wi-Fi, Bluetooth)

**ACC10**

Competitiveness for Catalonia



**Generalitat de Catalunya**  
Government of Catalonia

**BROKERAGE EVENT 2010**

Barcelona, 15 - 18 February. Fira de Barcelona

**Collaboration sought**

- Joint Venture Agreement
  - Commercial Agreement
- 

**Responsible**

Nissim Nissimyan

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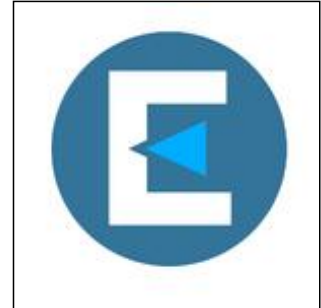
## Everyone GmbH

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Poststrasse 14  
6301 Zug

Switzerland

Telephone           0041797932720  
Fax  
E-Mail                bjornar@everyone.com



Everyone, a Swiss company, consults regarding designs and builds smartphone applications for OSX, Android, Symbian and Java. We serve customers across Europe.

### Collaboration Profiles

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#### Smartphone applications consulting and development

##### What we offer

Everyone is a specialist in designing business models for smartphone applications, architecting and design the applications, and building them in OSX, Android, Symbian and Java.

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##### What are we looking for

We are looking for augmented reality plug-ins for our apps, apps design tools and cross-platform porting toolkits. We are particularly interested in finding tools that allow us to port apps in a low-cost way to Windows Mobile and Blackberry environments

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##### Keywords

- Network Technologies (Wireless, Wi-Fi, Bluetooth)
  - GIS Geographical Information Systems
- 

##### Collaboration sought

- Licence Agreement
- 

##### Responsible

Bjornar Jensen

## Everyone Kft.

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**Jozsef Petzval Utca. 44**  
**1119 Budapest**

**Hungary**

**Telephone** +47 92408624

**Fax**

**E-Mail** [lasse@everyone.com](mailto:lasse@everyone.com)

Everyone GmbH (CH) and its development unit based in Budapest, Everyone Kft. is a application development company developing apps for a number of large international clients as SonyEricsson, Warner Music, T-Mobile Germany to mention some. Everyone is the main strategic apps partner for SonyEricsson in Central Eastern Europe. Everyone develops application for OSX, Symbian, Android, Java.

### Collaboration Profiles

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#### Apps development - all platforms

##### What we offer

1. Extended skillset; OSX, Symbian, Android, Java
2. Experience - more than 10years experience from the VAS mobile market
3. Enthusiasm and creativity
4. Solid reference base - Being a valued development partner for multi national clients

##### What are we looking for

- Everyone is looking for partners we may cooperate with on larger app development projects
- New clients
- Re-sellers
- Augmented reality
- Graphical design/presentation opportunities for mobile apps

##### Keywords

- IT Applications for Health
- IT Applications for Transport and Logistics
- Content Provider
- Mobile Entertainment
- Mobile Service Provider
- Computer Games

##### Collaboration sought

- Licence Agreement
- Commercial Agreement

##### Responsible

Lasse Berner

## EVOLVESpace Solutions, Lda

Estrada Paço do Lumiar Lote 1  
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Portugal

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EVOLVE started business in 2004 by identifying a niche opportunity for outsourcing at the European Space Agency in the field of verification and validation of software. Since then, EVOLVE has been providing outsourcing services at ESOC and also EUMETSAT. EVOLVE is an independent Portuguese SME that developed competencies in several software areas during the last years applied in particular to the Space & Aeronautics markets. These areas, that are an important asset for our background, shape the company's current expertise:

Verification and Validation; Simulation; Virtualization, Modelling and Interoperability; Control Systems and mobile application for geo location.

### Collaboration Profiles

#### Mobile-gEO - geographical information application for mobile devices

##### What we offer

The project aims developing a precise positioning product to be applied on topography and cadastral survey areas.

The purpose of Mobile-gEO is the visualization and manipulation of geographic information data on a mobile device. The product is targeted for professionals of the areas of cartography, topography and cadastral survey. The data is presented in a three dimensional view and the navigation is based on the device's multi-touch screen and accelerometers, which allow the user to manipulate the view in various angles and directions. The application is also capable of importing and exporting GIS data from multiple sources.

##### What are we looking for

Clients interested in our product, possible R&D collaborations and possible commercial agreements.

##### Keywords

- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
- IT Applications for Transport and Logistics
- GIS Geographical Information Systems

##### Collaboration sought

- Research and development
- Technical Co-operation
- Commercial Agreement
- FP7-ICT Project

##### Responsible

Eng Nuno Duro

## Exatronic - Innovation Insight

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Quinta do Simão, E.N. 16, Esgueira  
3800-230 Aveiro

Portugal

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**Fax** +351 234 315 511  
**E-Mail** [exatronic@exatronic.pt](mailto:exatronic@exatronic.pt)



Exatronic is a portuguese award winning SME company focused on the development of products and solutions based on electronics. We stand as a one-stop-shop with for both R&D and manufacturing capabilities.

Our vision is to be globally identified as a valued partner in what concerns the development of new electronic products and solutions for a wide range of sectors: telecommunication infrastructure - we have an array of solutions towards temperature controllers and other efficiency energy equipments to control RAN nodes, medical devices, automotive and human-to-machine interfaces for the industry.

We excel at turning your ideas into real products with economic feasibility if it includes electronics.

Exatronic is ISO 9001, ISO 14001 and OHSAS 18001 certified company. We are also certified under portuguese norm 4457 for managing R&D+I activities.

Exatronic has a pending decision for certification on ISO 13485 for developing and manufacturing medical devices based on electronics.

### Collaboration Profiles

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## Exatronic - Innovation Insight

### What we offer

Exatronic develops products and solutions based on electronics for different sectors of activity.

Our expertise and vertical approach allow us to extrapolate engineering requisites, build functional prototypes and involve the customer in the process of fine-tuning his future and unique product in total consistence with his business needs.

We industrialize, manufacture and, usually, follow the project for years in a continuous cycle of optimization, service & support and take control of logistics.

Through time, Exatronic has gathered multiple competencies and experience to develop a vertical approach towards products and solutions that allows us to interact in different sectors: industry equipment manufacturers, automotive, infraestructure telecommunications - enthalpy control systems, agro industrial, tourism, healthcare and others.

### What are we looking for

We are looking for industrial companies with specific needs to improve their production processes or to introduce new products with custom human-machine interfaces.

We are also looking for telecommunications contractors and mobile operators to show our portfolio of solutions towards energy management of RAN nodes.

### Keywords

- Electronics, Microelectronics
- Communications Protocols, Standards
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- ICT for Independent Living and Inclusion

### Collaboration sought

- Research and development
- Technical Co-operation
- Manufacturing Agreement
- FP7-ICT Project

### Responsible

Hugo Ravara

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**EXFO**

**Godin Avenue 400  
Quebec**

**Canada**

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**Fax**                     **418-683-2170**  
**E-Mail**                **karine.dehollain@exfo.com**



EXFO is a leading provider of test and service assurance solutions for network operators and equipment manufacturers in the global telecommunications industry. The Telecom Division, which accounts for almost 90% of the company's revenues, offers a wide range of innovative solutions to assess optical networks, from the core to access, as well as next-generation IP infrastructures and related triple-play services. The Life Sciences and Industrial Division offers solutions in medical device and opto-electronics assembly, fluorescence microscopy and other life science sectors.

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**Collaboration Profiles****End-to-End Network Assessment****What we offer**

EXFO, [www.exfo.com](http://www.exfo.com), is a leading provider of test and service assurance solutions for network operators and equipment manufacturers in the global telecommunications industry. The Telecom Division, which accounts for almost 90% of the company's revenues, offers a wide range of innovative solutions to assess optical networks, from the core to access, as well as next-generation IP infrastructures and related triple-play services. The Life Sciences and Industrial Division offers solutions in medical device and opto-electronics assembly, fluorescence microscopy and other life science sectors. The competitive advantages of EXFO are technical innovation, quality, worldwide presence and customer service.

**What are we looking for**

Network operators, service provider, carrier, OEM

**Keywords**

- Communications Protocols, Standards
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Signal Processing (speech, sound, image)
- Mobile Service Provider

**Collaboration sought**

- Commercial Agreement

**Responsible**

Karine de Hollain

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## Exozet Games GmbH

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**August-Bebel-Straße 26-53**  
**14482 Potsdam**

**Germany**

**Telephone** +49 (30) 24 65 60 -285  
**Fax** +49 (30) 24 65 60 -29  
**E-Mail** marc.busse@exozet.com



exozet games is a leading independent development studio which creates high quality games and applications for mobile devices and titles for PC and consoles (NDS, Wii, Xbox360). Mobile games include the award-winning Three Investigators adventure series, Ingenious, Catan and many more.

exozet games is part of the exozet group with a staff of more than 150 employees and has offices in Berlin, Potsdam, Vienna and Zagreb. exozet games works for renowned companies from a range of sectors including games publishers, media companies, advertising agencies and brand owners. exozet games' services include design, project management and production, quality assurance and consultancy on sales and marketing. For further information on exozet games and the exozet group please visit [www.exozet.com](http://www.exozet.com)

### Collaboration Profiles

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#### Game Development Studio

##### What we offer

We develop, produce and guarantee that our products will ignite the public imagination!

exozet games specialises in two areas of platforms: production of games for PC and consoles and the development and sales and marketing of games and applications for mobile devices.

We can project-manage the entire development process of the entertainment software for our clients. Our services include design, project management and production, qa and consultancy on sales and marketing. Our team has many years of experience in the computer games sector and can guarantee the smooth production process.

We can offer particular expertise in licensing and are a contact for all licence holders who want to use their licences in the games sector.

##### What are we looking for

- distribution partners for mobile games and apps / sales channels & distribution opportunities for mobile games
- handset manufacturers who are interested in our games for embedding or try&buy
- 3rd party mobile content for distribution through our own network
- licensors & co-production partners
- companies which want to outsource their game/software development

##### Keywords

- Content Provider
- Mobile Entertainment
- Computer Games

##### Collaboration sought

- Joint Venture Agreement
- Licence Agreement
- Commercial Agreement

##### Responsible

Marc Busse



## EXPANDIUM

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44700 Orvault

France

**Telephone** +33 2 28 01 95 50  
**Fax** +33 2 40 40 46 75  
**E-Mail** info@expandium.com



Expandium is dedicated to provide Mobile operators with a new generation of tools based on protocol analysis. Our Expand framework enables the production of solutions both for quality monitoring and revenue assurance. Expandium has been created in 2005 and is headquartered in Nantes, France.

### Collaboration Profiles

#### The EXPAND solution for Mobile Telecoms operators

##### What we offer

The EXPAND solution is a product suite that enables mobile operators to monitor KPIs and to secure revenue in real time. Our solution is available across various technologies, like 2G, 3G, LTE, etc.

Thanks to its architecture, mobile network expansion can be easily followed by adding elements and recognized automatically by the system.

Additionally, our expert team is available for network audits using the tools.

##### What are we looking for

We are looking for international partners, already established in the telecommunications mobile network market, having the following objectives:

- expand their presence with local mobile operators by adding new products to their portfolio, therefore representing Expandium abroad.
- expand their own market presence by looking at potential partnership (industrial, market presence, complementary products).

For our products, we are also looking at database technologies to manage in real-time a large amount of information and at GIS solution to integrate location-base services.

##### Keywords

- Database Management, Data Mining
- Communications Protocols, Standards
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- GIS Geographical Information Systems
- Content Provider
- Mobile Service Provider

##### Collaboration sought

- Research and development
- Technical Co-operation
- Joint Venture Agreement
- Commercial Agreement

##### Responsible

Bernard GINER

## eXpansys

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Rue de Thor - Park Eureka 256  
34000 MONTPELLIER

France

**Telephone**            **0033467457780**  
**Fax**                     **0033467451225**  
**E-Mail**                **fp@expansys.com**

eXpansys is a leading retailer of smartphones and handheld devices with wireless connectivity, serving retail customers through the internet and corporate customers through direct sales channels. Since its incorporation in 1998, the Company has grown both organically and through acquisition to the extent that it has a global infrastructure that shipped nearly 1.5 million products to over 250,000 customers in over 125 different countries in the year to 31 October 2007.

eXpansys plc successfully joined AIM, the most successful growth market in the world operated by the London Stock Exchange in April 2007 in an IPO.

### Collaboration Profiles

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#### **Selling High Tech Devices on the internet.**

##### **What we offer**

The company is a reseller of High Tech Devices as Smartphone, Netbooks, GPS, Cameras, LCDs TVS and Plasma

The company is seeking for technologies to sell on their worldwide network.

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##### **What are we looking for**

Manufacturer Contacts  
New Manufacturers  
New Devices to sell

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##### **Keywords**

- Electronic Commerce, Electronic Payment, Electronic Signature

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##### **Collaboration sought**

- Commercial Agreement

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##### **Responsible**

MR FREDERIC PONT

## Expertise-Radiologie

---

Cap Omega Rond Point Benjamin Franklin – CS 39521 0  
34960 Montpellier

France

**Telephone** + 33 (0)970 444 454

**Fax**

**E-Mail** robert.beribos@expertise-radiologie.com

The company, located in the south of France, developed innovative concepts to facilitate telemedicine workflows interchange between healthcare private and public professionals. Through ASP “full web and secured platform” medical personnel may perform remote tele-diagnosis, tele-expertise and other e-health applications as MPCM, tele-screening,ect.

The company is implementing remote radiology images post-processing for aided and to set up a predictive diagnosis. The concept improves a

Patient Data Record Archival to perform best medical practices for patient safety. Since the start the company has been chosen by French HMOS to implement Teleradiology and Telemedecine applications.

The company is setting up Emergency Radiology applications through

Mobile terminals. Our products and services cover the implementation tele-expertise inside PPO or HMOS.

### Collaboration Profiles

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#### Full Web secured application in remote radiology images post processing

##### What we offer

The area of our expertise is Telemedecine , we use TCP/IP protocol “web” to transfer medical data, patient records. Our advantages are various :

Our solutions are faster than today's technology , cheaper regarding the PACS and other equipments offered by our competitors . We can develop and integrate a full teleradiology department inside an HMO in a few weeks, easy to install , to plug and to make transfers compatible through standard NIH and DICOM for images. We implement dedicated server to push images for diagnosis or expertise easier to maintain.

##### What are we looking for

We are looking for:

- Companies involved in the area of Telemedecine.
- Software involved in development on FLEX4 from Adobe.

##### Keywords

- IT Applications for Health

##### Collaboration sought

- Research and development
- Technical Co-operation
- Joint Venture Agreement
- Licence Agreement
- Commercial Agreement

##### Responsible

Mr Robert BERIBOS

## ExpertMaker

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**Scheelevägen Ideon Beta 1 17**  
**22370 Lund**

**Sweden**

**Telephone** +46 46 5900090  
**Fax**  
**E-Mail** martin.rugfelt@expertmaker.com



ExpertMaker provides - Mobile Internet Search, Search Tools as well as products and services enabling any company to offer intelligent search and discovery. Using state of the art Artificial Intelligence technology and Semantic concepts ExpertMaker strive to provide massive value and best possible results for our customers and the end-users

We offer various intelligent products for mobile and web:  
Intelligent Mobile Search  
Intelligent search and discovery  
Portal search and personalization  
App store search and discovery

Clients include Telia, Eniro, Mobile loyalty, Reseoraklet

### Collaboration Profiles

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## Mobile Search Engine- Next generation Intelligent Mobile Search

### What we offer

ExpertMaker offers a new generation mobile internet search improving both the results and the user experience.

The products are based on our new Artificial Intelligence and Semantic platform.

ExpertMaker offers several mobile internet products:

- Intelligent Mobile Search (IMS)
- Intelligent search and discovery
- Portal search and personalization
- App store search and discovery

The products are used by operators as well as small and large companies

---

### What are we looking for

We would like to meet

- Mobile operators
- MVNOs
- Mobile portal providers
- App store providers
- Gaming stores
- Content retailers
- e-commerce companies

that are interested in improving search, discovery and personalization.

---

### Keywords

- Electronic Commerce, Electronic Payment, Electronic Signature
  - Content Provider
  - Mobile Entertainment
  - Mobile Service Provider
  - Computer Games
- 

### Collaboration sought

- Commercial Agreement
-

**ACC10**

Competitiveness for Catalonia



**Generalitat de Catalunya**  
Government of Catalonia

**BROKERAGE EVENT 2010**

Barcelona, 15 - 18 February. Fira de Barcelona

**Responsible**

Martin Rugfelt

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**EXTRA LIVE**

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**TOURNEFORT 35**  
**75005 PARIS****France****Telephone** +33176007090  
**Fax** +33145357198  
**E-Mail** [jb@extra-live.com](mailto:jb@extra-live.com)

Based in Paris, we develop and edit games and applications on Java, iPhone, Blackberry and Android phones

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**Collaboration Profiles**

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**Manga, Comics and Games for all Handsets****What we offer**

From the outset specialised in casual gaming, we have accumulated over 5 years of experience to build up a premium ready-to-market mobile games portfolio.

One Shop Stop: from original design through to deliveries and billing servers, we have integrated in-house the entire chain of know-how and value.

We are about to launch our Manga & Comics service worldwide giving access by streaming to a comprehensive catalogue of properties worldwide

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**What are we looking for**

We are looking for technology partner for improving the streaming mechanism on air, with wifi and bluetooth.

We are also looking for industrial and distribution partners to sell the solution worldwide.

---

**Keywords**

- Digital libraries and content
- Content Provider
- Mobile Entertainment
- Mobile Service Provider
- Computer Games

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**Collaboration sought**

- Research and development
- Technical Co-operation
- Joint Venture Agreement
- Licence Agreement
- Commercial Agreement

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**Responsible**

CEO JEROME BELL

## eyespyfx

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United Kingdom

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**Fax**  
**E-Mail** a.hutton@eyespyfx.com



EyeSpyFX build apps for cams  
Entertainment apps: City cams and World Cams  
Securitaainment apps: My Webcam (USB webcams)  
Security apps: AXIS Cams, VHS viewer for Axis

### Collaboration Profiles

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#### Mobile Apps for WebCams and Network Cams

##### What we offer

EyeSpyFX build mobile apps for viewing webcams and network cams.

We are experts in Java, Blacberyym, Android and iPhone development. We are experts in working with camera manufacturers and streaming webcam protocols.

Our technology can be used for viewing security cams on phones. We also make webcam based entertainment apps with titles such as \"City cams\" and World cams\"

Viewing security cams via phones is more convenient than viewing via web.

---

##### What are we looking for

We are looking for  
app resellers  
content aggregators,  
app store content managers

we would like these partners to sell our apps

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##### Keywords

- Content Provider
  - Mobile Entertainment
  - Mobile Security
  - Mobile Service Provider
  - Computer Games
- 

##### Collaboration sought

- Licence Agreement
  - Commercial Agreement
- 

##### Responsible

anthony hutton

## F. INICIATIVAS

Rec. Ind Colonia Guell C/A 4<sup>o</sup>1<sup>a</sup>  
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Catalonia

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E-Mail carlos.stockfleth@f-iniciativas.net



We are a European company specialized in R&D Funding like Tax Credit or Grants.

Based in Barcelona, Madrid, Paris, Lisbon, Porto, Brussels and San Francisco.

We are working with every kind of company in every sector of activity.

Our cost is a success fee linked to the results we obtain, basically public funds or tax paying economies.

### Collaboration Profiles

#### R&D TAX CREDIT

##### What we offer

HELP YOUR COMPANY OPTIMIZE ITS R&D TAX CREDIT IN SPAIN, FRANCE OR PORTUGAL IN ORDER TO OBTAIN THE MAXIMUM BENEFIT OF YOUR CURRENT R&D ACTIVITIES DONE IN THOSE COUNTRIES.

WE ALSO OFFER YOU THE POSSIBILITY TO HAVE OTHER (ENVIRONMENTAL, LEARNING,...) TAX CREDIT, IF THE LOCAL LAW HAS SUCH.

##### What are we looking for

WE ARE LOOKING FOR COMPANIES WHO ARE INTERESTED IN THE R&D FUNDING THEMES.

IT CAN BE TAX MATTERS OR GRANTS MATTERS LIKE NATIONAL SCHEMES, FP7, EUREKA, CHINNEKA, CANADEKA, ETC....

ESPECIALLY FOR SPANISH COMPANIES WE ARE THE MAJOR CONSULTANCY IN THE "INFORME MOTIVADO" OF THE SCIENTIFIC MINISTER

##### Keywords

- Electronics, Microelectronics
- Network Security
- Data Protection, Storage Technology, Cryptography, Data Security
- Database Management, Data Mining
- Communications Protocols, Standards
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Electronic Commerce, Electronic Payment, Electronic Signature
- E-Learning
- Digital libraries and content
- Signal Processing (speech, sound, image)
- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
- IT Applications for Health
- IT Applications for Transport and Logistics
- ICT for Independent Living and Inclusion
- GIS Geographical Information Systems
- Content Provider
- Mobile Entertainment
- Mobile Security
- Mobile Service Provider
- Computer Games
- 3D Media

##### Collaboration sought

- Research and development
- FP7-ICT Project



**ACCÍÓ**

Competitiveness for Catalonia



**Generalitat de Catalunya**  
Government of Catalonia

**BROKERAGE EVENT 2010**

Barcelona, 15 - 18 February. Fira de Barcelona

**Responsible**

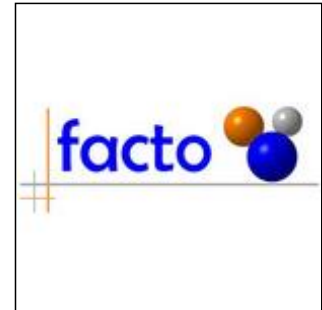
Director Jean-Luc LARDY

## Facto Ingenieria

del Manantial 13 13  
11500 El Puerto de Santa María

Spain

**Telephone** 656 329 555  
**Fax** 956 056 103  
**E-Mail** [juan.delatorre@factoingenieria.com](mailto:juan.delatorre@factoingenieria.com)



FISL is a Spanish SME located in Andalucía, focused on electronics and mechanical design, mainly aimed to:

- Consultancy/Development of tailor made electronics for other enterprises (simply modules or whole products), indeed manufacturing management.
- Consultancy/Development of tailor made mechanical design for other enterprises, since prototype units, to injection moulds for plastics, and metal piece development, including manufacturing management if needed.
- Development of products related with telematics and wireless sensor networks.

### Collaboration Profiles

#### Hardware and Firmware Design Services based on Wireless Technologies (HSDPA, GPRS, WiFi, Bluetooth,

##### What we offer

1. What is your area of expertise or know how?  
Portable, low power, wireless electronics including hardware, firmware, software and mechanical design
2. What type of innovative technology or research project is being offered? Low power and renewable energy sources powered devices
3. What can it be used for?  
Remote monitoring, telecontrol, smart systems.
4. What are the main advantages of your technology over other technologies? Low power, easy customization, development kits, solar powered.

##### What are we looking for

Industrial Customers, Collaborators, Partners to disseminate the technology

##### Keywords

- Electronics, Microelectronics
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Signal Processing (speech, sound, image)
- IT Applications for Transport and Logistics
- ICT for Independent Living and Inclusion

##### Collaboration sought

- Research and development
- Technical Co-operation
- Joint Venture Agreement
- FP7-ICT Project

##### Responsible

Mr Juan de la Torre

## Faeria Studio

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rue Bouquière 30  
33000 Bordeaux

France

**Telephone** +33 (0) 556 482 090  
**Fax** +33 (0) 524 845 423  
**E-Mail** marc.bagur@faeria.fr



Faeria.Studio is a computer game development studio located in Bordeaux (south of France) founded by Marc Bagur in 2006 to be a skill pool in Role playing gaming, and has become expert in online gaming. The company has gathered people dedicated to provide the very best in multi-player games and interactive gaming. In addition to a professional team of programmers and artists, Faeria.Studio works with experienced gamers to produce the highest quality products for the gaming audience. Their game concepts reflect the company's passion for roleplaying and interactive storytelling, and were mainly designed for computers and mobile phones. Faeria.Studio currently works under a Worker Cooperative model with agile processes to better fit the fast-paced multimedia market.

### Collaboration Profiles

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#### Game Development Studio

##### What we offer

We create games and applications for mobile platforms (iPhone, Android...), we develop website too.

We develop applications with:

- Objective C
- Java

We are working now on a Free-to-play MMORPG for Android devices.

---

##### What are we looking for

We are looking for international publishers for our game. Indeed, we want to find decision makers who can be interested in our project and publish our game.

But we are looking for business opportunities too.

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##### Keywords

- Mobile Entertainment
  - Computer Games
  - 3D Media
- 

##### Collaboration sought

- Licence Agreement
  - Commercial Agreement
- 

##### Responsible

Marc Bagur

## FASMETRICS LTD

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Tralleon 144  
11146 Athens

Greece

**Telephone** +302102926935  
**Fax** +302102926978  
**E-Mail** info@fasmetrics.gr



FASMETRICS is the first radio engineering company in the area of electromagnetic fields in Greece accredited by National Accreditation Authority according to ISO17025:2005 for EMF/EMI measurements. It was established in September 2005. The company's headquarters are located in Volos, at the Technology Park of Thessaly and has offices in Athens – Greece, Bucharest – Romania & Larnaka – Cyprus.

Services include RF measurements, QoS, wireless network optimization, radio design & consulting.

Products include special antenna constructions with Azimuth Management System, EMI analysers & low cost EMF meters.

Clients are Siemens, Huawei, Wind, Vodafone, Cosmote and others

### Collaboration Profiles

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#### EMF/EMI Field Measurements

##### What we offer

Accredited Laboratory of EMF/EMI Measurements according to ISO17025:2005.

We perform on the field measurements for frequencies up to 10GHz (power lines, antennas, etc) and we provide accredited certification on the measurement results.

---

##### What are we looking for

We are looking for a distribution partner in order to offer our services in its region. The partner will act as a local rep for our company and we will either offer the service on a sales agreement contract or we will train and use its own technical personnel.

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##### Keywords

- Mobile Service Provider

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##### Collaboration sought

- Technical Co-operation  
- Commercial Agreement

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##### Responsible

Dimitris Kolokotronis

## Fast Forward

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### France



Fast Forward is a strategy and business development company.

We are based in multiple countries and help foreign companies to build and deploy their European strategy.

Specialized in the Telecom & Digital, our goal is to help companies getting revenues & footprint as fast as possible.

### Collaboration Profiles

---

## European Strategy & Business Development

### What we offer

Fast Forward is a strategy and business development company.

We are based in multiple countries and help foreign companies to build and deploy their European strategy.

Specialized in the Telecom & Digital, our goal is to help companies getting revenues & footprint as fast as possible.

More than "global", we are a "multi-local" company

---

### What are we looking for

We're looking for innovative companies from every regions of the world.

Our main focus are :

- \* LBS
  - \* Services for telcos
  - \* Connected adress books
  - \* Messaging
  - \* Social Software
  - \* Augmented reality
  - \* Neo-objects
  - \* Web of Things
- 

### Keywords

- Data Protection, Storage Technology, Cryptography, Data Security
  - Database Management, Data Mining
  - Communications Protocols, Standards
  - Network Technologies (Wireless, Wi-Fi, Bluetooth)
  - Electronic Commerce, Electronic Payment, Electronic Signature
  - E-Learning
  - Digital libraries and content
  - Signal Processing (speech, sound, image)
  - Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
  - IT Applications for Health
  - IT Applications for Transport and Logistics
  - ICT for Independent Living and Inclusion
  - GIS Geographical Information Systems
  - Content Provider
  - Mobile Entertainment
  - Mobile Security
  - Mobile Service Provider
  - Computer Games
  - 3D Media
- 

### Collaboration sought

**ACCÍO**

Competitiveness for Catalonia



**Generalitat de Catalunya**  
Government of Catalonia

**BROKERAGE EVENT 2010**

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- Joint Venture Agreement
  - Licence Agreement
  - Commercial Agreement
- 

**Responsible**

Frederic Dumeny

## Fast-Impact Solutions

### Italy



We dev. interactive Mobile Cross OS Apps based on customers goals. Fast-Impact Solutions is the Italian branch of the Fast-Impact Consulting Inc. USA.

Fast-Impact Solutions based in Italy to better serve the European market.

We offer strategic consulting & Ad-hoc dev of Innovative Solutions for Enterprises and Government organizations that want to go 3.0 and empower their communication and data transfers with: the dev of Social Media & Networks/Web 3.0 & .mobi/Internet Toolbars/Virtualizations/SOA apps/Ad-Hoc Mobile Applications for BIZ, B2B, B2E, B2C, G2C, ect. necessities...enabling innovative Digital Communications.

Our main clients are gov offices and big entities looking for innovative solutions to jump into the future with a Fast & High Impact!

We have already predeveloped; cross OS and mobile device framework for the following m-apps/Widgets to be personalized with your brand & content; RSS feeds, M-Tourist&Citizen, Multi-email client and much more. Sky's the limits-Just ask us.

### Collaboration Profiles

#### Innovative multi OS/SOA mobile solutions

##### What we offer

We can create online/offline, static/dynamic, read only/read and write mobile apps &:

- Integrate any source data from; DB, RSS, SOA, XML with bidirectional com.;
- Dev m-apps that show, interact and modify in real time the content of DBs, ;
- Perfect for applications such as on-line reservations, questionnaires, customer interactions, employee interactions....
- Apps to chat and interact between users in a secure way !
- Give real time info, Music, Recordings, Ads, Publicity, m-commerce & all dynamic interactions....
- The possibilities are endless !!! <
- Automatically resizes
- 100% compatible with Touch Screen
- Multilingual
- Call numbers directly
- Dynamically generate contents, objects, maps, guides, brochures, catalogues...
- Distribute via Bluetooth, http link, SMS, OTA or email & get statistics !

##### What are we looking for

We are looking for;

- partners in the various countries to distribute our solutions;
- innovative solutions to offer to our clients;
- joint ventures;
- and new clients :-)

##### Keywords

- Data Protection, Storage Technology, Cryptography, Data Security
- Communications Protocols, Standards
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Electronic Commerce, Electronic Payment, Electronic Signature
- Digital libraries and content
- IT Applications for Health
- IT Applications for Transport and Logistics
- ICT for Independent Living and Inclusion
- GIS Geographical Information Systems
- Mobile Entertainment
- Mobile Security
- Mobile Service Provider

##### Collaboration sought

- Research and development

**ACC10**

Competitiveness for Catalonia



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- Technical Co-operation
  - Joint Venture Agreement
  - Manufacturing Agreement
  - Licence Agreement
  - Commercial Agreement
  - FP7-ICT Project
- 

**Responsible**

Alexa Fast



## Faster Imaging AS

Karenslyst Alle 16D  
0278 Oslo

Norway

Telephone  
Fax  
E-Mail



Faster Imaging, is a small Norwegian company with a unique imaging technology developed the last 15 years by Dr Sandor Seres. It has in all these years of development been a strong focus on making large data amounts work fast and efficient on devices with small resources.

The first area of use that Faster Imaging have gone into are making vector maps work fast and efficient on mobile devices. Thus we have developed the inMAP LBS Platform, as our technology showcase, that can provide unprecedented performance in the J2ME environment on mobile phones. Challenging Nokia Maps by having better performance in a broad range of J2ME supported phones than Nokia can provide in their own native S60 phones.

### Collaboration Profiles

## The words best mobile map technology!

### What we offer

The inMAP LBS Platform is a client - server based platform for building map-based applications in the mobile J2ME framework. The client J2ME API is well defined with a lot of functionality and all data are streamed from the server with optional caching locally on the phone.

Some major features:

- Low cost streaming of maps, 20-30 times less data than comparable solutions (Google maps, Nokia maps, etc...)
- High speed pan, zoom and rotation of the map
- Dynamic placing of street names
- Same database/server solution for both vector and raster mobile/Web map streaming for broad support of mobile phones and web solutions
- High visual quality by using smooth edge rendering and faster font technology
- Small footprint in the device

### What are we looking for

- Type of partner sought:  
Industry and/or research organizations

- Specific area of activity of the partner:

Partners

- white label mobile application providers
- mobile content providers
- e-Directories
- Mobile phone manufacturers
- PND manufacturers
- Telecom services providers
- Private and public companies wanting to build a location aware mobile application

- Task to be performed:

Building mobile map based applications for mobile phones, personal navigation devices (PND) and other handsets

### Keywords

- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
- IT Applications for Transport and Logistics
- GIS Geographical Information Systems
- Content Provider
- Mobile Entertainment
- Mobile Service Provider

### Collaboration sought

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- Technical Co-operation
  - Joint Venture Agreement
  - Manufacturing Agreement
  - Licence Agreement
- 

**Responsible**

Jan A. Solvang

## fastpay!

**Avinguda Torreblanca (EsadeCreapolis) 57**  
**08173 Sant Cugat del Vallès**

**Catalonia**

**Telephone**            **0034655942333**  
**Fax**                    **34 655942333**  
**E-Mail**                **a.mondragon@fastpay.es**



Fastpay! creates mobile solutions related with mobility, payments and management.

We develop innovative mobile applications to any sector and import applications to our markets creating business opportunities.

Providing it, we help our clients and partners to grow their revenues and reduce costs through improved service quality and operating efficiency.

Fastpay! was founded 2009 by a multidisciplinary team focused in innovation and customer service.

**ParkNOW!**

Digital parking system enabling municipalities and parking operators to introduce mobile payments

**ControlNOW!**

Provides parking and public operators all tools necessary for controlling mobile tickets

**FastTaxi!**

Mobile application that connects taxi drivers and their passengers

## Collaboration Profiles

### Mobile solutions

#### What we offer

Fastpay! offers mobile solutions, but mainly mobile payment solutions. Fastpay! also provides mobile marketing services, including development of mobile applications.

we can apply our solutions to any business that wants offer mobile payment, decreasing expenses and increase revenues. At all that service have a lot of benefits for the final customer.

Our applications are very easy to install and maintain.

Most businesses are target for those products: application developers, IT professionals, administration and every kind of organizations that look for powerful and effective mobile solutions.

#### What are we looking for

We are looking companies interested to start with mobile payment.

We are also searching talk with all mobile operators.

#### Keywords

- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Electronic Commerce, Electronic Payment, Electronic Signature
- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
- IT Applications for Transport and Logistics
- Mobile Service Provider
- Computer Games

#### Collaboration sought

- Research and development
- Technical Co-operation
- Joint Venture Agreement
- Licence Agreement
- Commercial Agreement

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**Responsible**

Antoni Mondragón Devesa

## Favourite Systems AS

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**Malerhaugveien 19/23**

**0661 Oslo**

**Norway**

**Telephone**

**Fax**

**E-Mail**

Norwegian mobile application specialists. Focusing on mobile CRM and phone integrated services for smartphones (Symbian, Android, iPhone etc).

We do products for white-labeling, consultancies and our own branded applications.

FullContact Mobile CRM is live with 24SevenOffice and SalesForce, with more to come.

PocketSage is live with Aspiro/Hvem ringer.

feed2phone is live with JP.dk, politiken.dk, and eb.dk

### Collaboration Profiles

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#### **Mobile applications directly on the home screen, integrated into daily phone usage; CRM, phone direc**

##### **What we offer**

Innovative smarthpone applications, focused on ease of use and good integration into daily phone usage.

Very flexible platform, easily integrating other solutions and back end systems. Live examples include FullContact simple and effective Mobile CRM, PocketSage automatic phone directory and feed2phone pushing news to the home screen.

Full service framework including install/provisioning, life cycle services, usage statistics etc.

---

##### **What are we looking for**

Looking for

- distributors, resellers for existing products, particularly FullContact Mobile CRM for SalesForce, NetSuite, SugarCRM, Microsoft Dynamics CRM, SAP, Oracle, Sage

- other application providers seeking home screen access, directory/database integration of calls/messages etc.

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##### **Keywords**

- IT Applications for Transport and Logistics

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##### **Collaboration sought**

- Technical Co-operation
  - Licence Agreement
  - Commercial Agreement
- 

##### **Responsible**

Arve Larsen

## Fibergic EMEA Region

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### Hungary



Fibergic is key manufacturer in telecommunications optical networks.

Our major references include companies of the Deutsche Telekom Group, Vodafone. We sell transceivers (SFP/XFP/XENPAK/X2/SFP+) and media converters. We are highly specialized in the field of bidirectional (single fiber) solutions. Currently the 10Gigabit single fiber solution is available only from Fibergic. Check out our related website: 10GBiDi.com.

Fibergic Hungary is the responsible for the EMEA region.

### Collaboration Profiles

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#### Optical transceivers and media converters 10G Bidirectional optical transceivers

##### What we offer

SFP/XFP/SFP+/XENPAK and single fiber (bidirectional)

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##### What are we looking for

Resellers, system integrators, independent telecom consultants

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##### Keywords

- Electronics, Microelectronics
  - Network Technologies (Wireless, Wi-Fi, Bluetooth)
- 

##### Collaboration sought

- Commercial Agreement
- 

##### Responsible

Akos Tolnai

## FibroLan

---

Israel

### Collaboration Profiles

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#### **Advanced Mobile backhauling solutions for 2/3/4G, LTE and Wimax base stations, as well as Carrier Et**

##### **What we offer**

Falcon line - ME Access

Falcon SET line - Mobile backhauling

Full range of products - passive and active - for xWDM

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##### **What are we looking for**

Cellcom, Orange, Telstra, NSN, ALU

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##### **Responsible**

Israel Stein

**FibroLAN Ltd.****Yokneam****Israel****Telephone** +972 (4) 9591717  
**Fax** +972 (4) 9591718  
**E-Mail** heiko@fibrolan.com

FibroLAN is a Yokneam, Israel based developer and manufacturer of Metro Ethernet demarcation devices, mobile backhaul equipment, and managed fiber optic last mile solutions. The company markets its systems and solutions worldwide via system integrators and OEM partners to tier 1, 2 and 3 carriers, utility companies and governmental organizations.

The Falcon SE series is a versatile and cost-effective solution for cell site aggregation of different 2G, 3G and 4G mobile base stations and backhaul over fiber optic or TDM networks. The FibroLAN mobile backhaul allows a smooth migration from existing TDM-based infrastructure to Next Generation Networks, greatly reducing the complexity and cost of migration.

**Collaboration Profiles****Mobile backhaul / cell site aggregation****What we offer**

The Falcon SE series is a compact, Gigabit Metro Ethernet Access Switch supporting CES (E1/T1) over Ethernet transport and ITU-T G.823 compliant clock delivery using synchronous Ethernet.

The products are geared to mobile backhaul applications - connecting cellular base stations of different technology (2G, 3G, 4G, etc.) to a next generation packet network.

The Falcon series provides a smooth and cost-effective migration path to implement high-capacity, next generation radio access networks (RAN) by using TDM, fiber or microwave links. The Falcon system can supplement or replace existing SDH/SONET technology in a ring topology, offering sub 50ms protection switching for high availability.

**What are we looking for**

FibroLAN is looking for:

1. System integrators in the telecommunication business working with fixed or mobile network operators.
2. Manufacturers of core and access routers/switches, microwave equipment manufacturers, etc. looking for a competitive mobile backhaul and/or cell site aggregation solution in the network access.
3. Manufacturers of mobile base station equipment searching for a cell site aggregation solution or backhaul technology.
4. Mobile network operators planning to deploy next generation RAN networks.
5. Fixed network operators providing or planning to provide mobile backhaul services/capacity.
6. Telecommunications consultants planning RAN networks or providing consultancy services on RAN technology or design.

**Keywords**

- Communications Protocols, Standards
- Network Technologies (Wireless, Wi-Fi, Bluetooth)

**Collaboration sought**

- Research and development
- Technical Co-operation
- Manufacturing Agreement
- Commercial Agreement

**Responsible**

Heiko Sieger



---

## Film Corporation 2000, S.A. (IFG)

**Costa Brava 34**  
**08030 Barcelona**

**Catalonia**

**Telephone** +34933007525  
**Fax** +34933001610  
**E-Mail** ivan@grupoifg.com



1. HQ in Barcelona and offices in Madrid and Lisbon.
2. HOTZIPS is the multimedia brand of IFG. In business for over 20 years, IFG is a leading global soft erotic and adult entertainment company that distributes its content over several platforms including Mobile, Internet, Broadcasting and DVD.
3. Business lines:
  - Content producer
  - Supplier of programming to TV/VoD/Mobile TV
  - Development of mobile and internet servicesSome of our customers are Telefonica, Vodafone, Orange, Canal+ and Ono

### Collaboration Profiles

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## Mobile and Internet Entertainment

### What we offer

In business for over 20 years, IFG is a leading global adult entertainment company. We distribute our content over several platforms including Mobile, Internet, Broadcasting and DVD.

Some of our business lines are:

- Film Producer (Soft Erotic and Hard adult content).
- DVD distribution.
- Supplier of adult programming to TV/VoD and broadcasters.
- Development of mobile products (mobile sites, mobile TV, video content, java games and apps).
- Internet services for webmasters.

Our contents and services follow a very strict editorial line aimed at a large adult public audience where our library has over 1500 titles available with different styles.

Some of our customers are Telefonica, Vodafone, Orange, Digital+, Canal+, Ono, Jazztel, Chellomedia, Grupo Prisa, Godo, Zeta, Buongiorno and Zed.

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### What are we looking for

We are looking for tested mobile advertising platforms, java games and apps developers and new mobile TV services to offer to our mobile entertainment customers and carriers.

We are interested in technical cooperation, commercial and distribution agreements.

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### Keywords

- Database Management, Data Mining
- Electronic Commerce, Electronic Payment, Electronic Signature
- Digital libraries and content
- GIS Geographical Information Systems
- Content Provider
- Mobile Entertainment
- Mobile Service Provider
- Computer Games
- 3D Media

---

### Collaboration sought

- Technical Co-operation
- Licence Agreement
- Commercial Agreement

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**Responsible**

Mr Ivan Molto

## FINAREF

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France



Finaref is a credit companies which are looking forward the m credit and all the solutions proposed by the event in barcelona.

We are giving solutions online through the web and also the mobile: [www.finaref.mobi](http://www.finaref.mobi).

We have some thinkings about m-credit

### Collaboration Profiles

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#### Mobile Marketing Manager

##### What we offer

I am proposing a famous mobile financial portal; we give opportunity to contract on online credit through our web application we are working on the same interface through mobile app

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##### What are we looking for

1. French or an international partner which can give us technological or / and marketing solution
  2. We are very interested in mobile payment method and all about contactless solution and offer
- 

##### Keywords

- Electronic Commerce, Electronic Payment, Electronic Signature
  - Mobile Security
- 

##### Collaboration sought

- Research and development
  - Commercial Agreement
- 

##### Responsible

Mustapha CHERIFI

## Fingermind

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av de versailles 27  
75016 paris

France

**Telephone**            **0146470823**  
**Fax**  
**E-Mail**                **christophe.remy@fingermind.com**



The WHISP platform has been developed to design portals and services for mobile applications. WHISP handles the application from end to end: from the design to the transmission over different kinds of wireless networks (middleware) and to graphic user interface.

At all these steps, WHISP takes into account the wireless constraints.

Along the whole value chain, content providers, operators, companies and end users will benefit from the many advantages of WHISP.

### Collaboration Profiles

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#### A platform for multi devices

##### What we offer

The WHISP platform has been developed to design portals and services for mobile applications. WHISP handles the application from end to end: from the design to the transmission over different kinds of wireless networks (middleware) and to graphic user interface.

enables mobile applications for iPhone, WM, Symbian, Java, BlackBerry, Windows PC,

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##### What are we looking for

Partnership

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##### Keywords

- Communications Protocols, Standards
  - IT Applications for Health
  - IT Applications for Transport and Logistics
  - GIS Geographical Information Systems
  - Content Provider
  - Mobile Entertainment
  - Mobile Security
  - Mobile Service Provider
- 

##### Collaboration sought

- Research and development
  - Technical Co-operation
  - Joint Venture Agreement
  - Manufacturing Agreement
  - Licence Agreement
  - Commercial Agreement
- 

##### Responsible

Christophe Remy

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**FINGERMIND sa**

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**AV de Versailles 27**  
**75016 paris**

**France**

**Telephone**

**Fax**

**E-Mail**

based in France

provides mobile application for content location

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**Collaboration Profiles**

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**ProxYguide****What we offer**

Mobile Application Suite for location content delivery

for iPhone, Windows Mobile, BlackBerry, Midp2.0, Android, Symbian

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**What are we looking for**

partnership

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**Keywords**

- IT Applications for Transport and Logistics
  - GIS Geographical Information Systems
  - Content Provider
  - Mobile Service Provider
- 

**Collaboration sought**

- Commercial Agreement
- 

**Responsible**

Alexandra Kanparian

## Finnish Mobile Association

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### Finland



Finnish Mobile Association is the advocat of the World's most successful mobile industry ecosystem.

We are a non-profit organization advocating, marketing and networking the international and finnish companies in the mobile industry.

### Collaboration Profiles

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## Finnish Mobile Association - your gateway to the Finnish mobile ecosystem

### What we offer

The Finnish Mobile Association offers companies services to find partners, find new opportunities and share information about the Finnish mobile ecosystem and its players.

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### What are we looking for

We are looking for companies intrested in the Finnish mobile industry, market and research & development opportunities.

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### Keywords

- Electronics, Microelectronics
  - Network Security
  - Data Protection, Storage Technology, Cryptography, Data Security
  - Database Management, Data Mining
  - Communications Protocols, Standards
  - Network Technologies (Wireless, Wi-Fi, Bluetooth)
  - Electronic Commerce, Electronic Payment, Electronic Signature
  - E-Learning
  - Digital libraries and content
  - Signal Processing (speech, sound, image)
  - Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
  - IT Applications for Health
  - IT Applications for Transport and Logistics
  - ICT for Independent Living and Inclusion
  - GIS Geographical Information Systems
  - Content Provider
  - Mobile Entertainment
  - Mobile Security
  - Mobile Service Provider
  - Computer Games
  - 3D Media
- 

### Collaboration sought

- Research and development
- 

### Responsible

Pekka Front

## Fire Arc Limited

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United Kingdom

**Telephone** +44 (0) 7932 770 731  
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**E-Mail** info@firearc.co.uk



Fire Arc is based in Liverpool, at the heart of the talent pool for interactive media in the North West UK.

Our focus is on technical services for iPhone development, offering programming expertise for both 2D and 3D projects. Other services can be provided to suit the needs of our clients.

Catering for both the commercial and entertainment markets, Fire Arc brings years of experience from chart-topping big-budget development.

### Collaboration Profiles

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#### iPhone development

##### What we offer

We offer 2D/3D Programming for iPhone OS, accommodating both commercial and entertainment projects. We take on projects of all sizes and are committed to delivering the highest quality in our products.

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##### What are we looking for

Fire Arc are looking for clients requiring iPhone App development. We work with marketing and design agencies to bring their promotional campaigns to the iPhone and are interested in working with similar organisations.

We are also interested in bringing game projects to the iPhone, either from original concepts, or from existing projects on other platforms.

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##### Keywords

- Mobile Entertainment
  - Computer Games
  - 3D Media
- 

##### Collaboration sought

- Commercial Agreement
- 

##### Responsible

Gavin Grierson

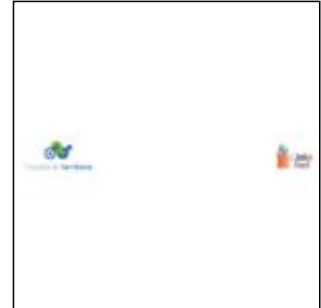
## Fiscalité et Territoire

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Rue de Font Caude, Parc 2000 134  
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France

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Fax                04 67 75 51 34  
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Based in the south of France in MONTPELLIER, SME provides consultancy and technological services in the field of finances and fiscality to french local councils and regional conurbations.  
Created in 2009, Ficalité et Territoire is looking to keep updated in new technolgies and 3G mobile applications.

### Collaboration Profiles

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#### 3G mobile application in the field of tax

##### What we offer

We are offering expertise on local tax consultancy coupled with innovative tax tools.  
It can be used for councils and conurbations to better manage their taxes.  
Our technological advantages compared to others existing tools: it goes faster, it is easier to install, and it is easier to use for customer (web approach).

##### What are we looking for

Our typical customer is a local council or regional conurbation with the need to analyse and manage local tax data and optimise its use. Thanks to our application, the customer can access information and our analysis in a real short time.

We are looking for information on 3G mobile application.  
The technology will be used to transfer data in a real short time to customer.  
The current stage of development of the technology is at research level in 2010.

We are looking for a partner in the field of research or project partner in mobile application..

The tasks of the partner to be performed : help us to create this 3g mobile application in a short time.

##### Keywords

- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Digital libraries and content
- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
- GIS Geographical Information Systems
- 3D Media

##### Collaboration sought

- Research and development
- Technical Co-operation

##### Responsible

Mr DEBOMY Marc



## Flexcard/ Flexexports

---

**Daniel- Johnson 2525**

**Laval**

**Canada**

**Telephone**            **4506873030**  
**Fax**                      **4506873098**  
**E-Mail**                 **mchafi@flexexports.com**



Flexcard/ flexexports , based in Quebec,Canada , is a card manufacturer, Service and solution provider of platform and applications, enabling telecom operator and banks to incorporate the best mobile payment solution from card fulfillment to infrastructure integration.

FlexTelecom and FlexMedia support their local and international clients in delivering interactive services like games, SMStoTV, dedications, Voting, value added services, from the most simple to the most sophisticated

### Collaboration Profiles

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#### cards

##### What we offer

Flexexports, [www.flexexports.com](http://www.flexexports.com), based in Quebec, is a card and VAS specialist, Service and solution provider of platform and applications, enabling telecom operator and banks to incorporate the best mobile payment solution from card fulfillment to infrastructure integration.

FlexCard offers engineering services to the Telecommunications operators (Smart/SIM/PVC Cards, OTA Platform...) for financial applications and Government (National ID/Access Cards, Passports,...).

FLEX\_TELEMY module is a GSM / GPRS modem. It allows monitoring and remotely controls facilities which required continuous monitoring

##### What are we looking for

Telecommunication operators, finance institutions for cards division. Flexcars is specialist on cards.

##### Collaboration sought

- Commercial Agreement

##### Responsible

Mostafa Chafi

## FlexyCore

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35700 RENNES

France

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**Fax** +33 222 665 511  
**E-Mail** [contact@flexycore.com](mailto:contact@flexycore.com)



FlexyCore is based in Rennes, France. Our objective is to ease application development for mobiles by providing new tools.

Within FlexyCore, we are designing new object system technologies and we are selling our products.

iSpectrum, our first product enables to develop and debug in Java within Eclipse iPhone and iPod touch applications. Product details can be seen on our web site.

### Collaboration Profiles

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#### iSpectrum SDK : develop in Java for iPhone on Eclipse.

##### What we offer

Our product iSpectrum enables to develop in Java for iPhone/iPodTouch devices directly within Eclipse. It integrates FlexyCore new object system technology.

With iSpectrum, no need to learn Objective-C or XCode to make an iPhone application. Just use Java and Eclipse.

iSpectrum supports the same Java and the same Core APIs than Android. We also provide iPhone libraries (UIKit, GPS, OGLES) that enables to use all the iPhone features in Java. Other APIs enable a fast porting of a J2ME application or framework to iPhone.

iSpectrum provides Java developers an easy and low-cost access to the iPhone market.

Product details are available on our web site : <http://www.flexycore.com>

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##### What are we looking for

We are looking for partners to push or use iSpectrum on the world wide market.

We are looking for companies (from startup to world-wide ones) to use our product.

Let's discuss if your company

- realizes or want to enter application mobile developement for iPhone,
- is interested to port existing Java applications or librairies,
- wants to maximize its ROI on iPhone market's,

We are also looking for software distributors to help us to distribute our products world wide.

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##### Keywords

- Content Provider
  - Mobile Service Provider
  - Computer Games
  - 3D Media
- 

##### Collaboration sought

- Technical Co-operation
  - Licence Agreement
  - Commercial Agreement
- 

##### Responsible

Gilbert Cabillic

## FLOWLAB

**Avd. Torreblanca -Esade Creapolis 57  
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**Catalonia**

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flowlab is a global born company focused on new mobile solutions in areas as health, utilities, telecom operators, media, public sector, etc.

flowlab develops R+D projects with universities and technological centres but also provides new financial resources and commercial channels. flowlab is a perfect partner for develop new business based on technologies.

flowlab works as a incubator of new solution from the point of view of a private business.

### Collaboration Profiles

#### **mobile solutions in ehealth, telecare, utilities, m-government, retailers, banking, tourism**

##### **What we offer**

flowlab is focused on the development of innovative technological ideas and set up new businesses in order to commercialize them using mobile solutions.

flowlab has become a strategic partner for universities, entrepreneurs, patent owners, developers, platforms manufacturers, etc

flowlab participates in R&D projects in several R&D programs (Profit, Avanza, CIDEM, etc.)

flowlab has a strong position in the spanish markets in several areas: utilities, telecom operators, retailers, health, local and regional governments, banking.

##### **What are we looking for**

flowlab is looking for new partners - industry, distributor and research for our projects in ehealth, telecare, utilities, m-government, retailers, banking and tourism.

flowlab mobile solutions works with the following technologies:

- Bluetooth
- WiFi
- Zigbee
- GPRS/UMTS
- RFID
- BARCODE

flowlab is looking for new solutions in these industrial areas using these technologies.

##### **Keywords**

- Electronics, Microelectronics
- Network Security
- Data Protection, Storage Technology, Cryptography, Data Security
- Database Management, Data Mining
- Communications Protocols, Standards
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Electronic Commerce, Electronic Payment, Electronic Signature
- E-Learning
- Digital libraries and content
- Signal Processing (speech, sound, image)
- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
- IT Applications for Health
- IT Applications for Transport and Logistics
- ICT for Independent Living and Inclusion
- GIS Geographical Information Systems
- Content Provider

- Mobile Entertainment
  - Mobile Security
  - Mobile Service Provider
  - Computer Games
  - 3D Media
- 

**Collaboration sought**

- Research and development
  - Technical Co-operation
  - Joint Venture Agreement
  - Manufacturing Agreement
  - Licence Agreement
  - Commercial Agreement
  - FP7-ICT Project
- 

**Responsible**

Sir Miguel Tsuchiya

## Fluidmesh Networks

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Italy

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**E-Mail** info@fluidmesh.com



<A href=HTTP://www.fluidmesh.com target=\_blank>Fluidmesh Networks</A> is the worldwide leader in wireless systems for security, industrial, and mission-critical applications. Its range of solutions covers <A href=http://www.fluidmesh.com/index.php?option=com\_content&task=blogcategory&id=4&Itemid=11 target=\_blank> point-to-point, point-to-multipoint, and mesh networks</A> with an unparalleled level of reliability, flexibility, and ease of use. The company is focused on the development of top-quality wireless products for security, video-surveillance, condition monitoring and data communication in large areas at risk. Fluidmesh Networks' target markets are municipalities, industrial plants, schools, seaports and marinas, archaeological sites, resorts, theme parks and racing tracks.

Every Fluidmesh product is embedded with this incredible amount of know-how and innovation, making Fluidmesh the wireless vendor of choice for many system integrators around the globe.

### Collaboration Profiles

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#### Wireless technology for CCTV and physical security, wireless infrastructure / Industrial Automation

##### What we offer

Fluidmesh Networks is a worldwide leader in wireless systems for security, industrial, and mission-critical applications. Its range of solutions covers point-to-point, point-to-multipoint, and mesh networks with an unparalleled level of reliability, flexibility, and ease of use. Fluidmesh technology has been successfully implemented in three main vertical markets: CCTV and Physical Security, Wireless Infrastructures, and Industrial Automation. Possible applications are Municipalities, Public Safety, Transportation, Border Control, Cellular and Enterprise Backbone, Voice over IP Infrastructures, Digital Divide, Rural Wireless, SCADA, and Industrial Condition Monitoring.

##### What are we looking for

Fluidmesh is looking for wireless technologies to be used for Cellular and Enterprise Backbone applications and for SCADA systems. Fluidmesh is also interested in data transmission using mobile and wireless technologies.

##### Keywords

- Communications Protocols, Standards
- Network Technologies (Wireless, Wi-Fi, Bluetooth)

##### Collaboration sought

- Technical Co-operation
- Commercial Agreement

##### Responsible

Umberto Malesci

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**FMX Bt.**

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**Hungary**

Founded in 1998 for software application development.

Based in Dunakeszi, Szod and Budapest, in Hungary

Our services:

- Management and BPR consultancy, technical expertise
- Tender operations (EU and Hungarian R&D projects)
- ICT research and development (R&D)
- ICT application development

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**Collaboration Profiles**

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**Newfangled Worldwide Content Management System Framework to Mobile Phones****What we offer**

Our newfangled research project idea we offer:

Content management system frameworks, optimized for mobile phone (so called MCMS)

Benefits:

- Based on innovative idea and technology
- Wireless (mobile)
- Online (real-time)
- GPS integrated
- Worldwide service providing
- Integrated local services
- User friendly, smart solutions

---

**What are we looking for**

We are looking for technology and project partners, too:

- Technology partners; to develop and optimize our MCMS (content management systems for mobile phone)
- Project partners; to compete together for FP7-ICT projects (manufacturer, content provider)
- Project partners; to collect and serve local (country) content from industries: travel, restaurants, banks, insurances or other concrete services

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**Keywords**

- Data Protection, Storage Technology, Cryptography, Data Security
- Database Management, Data Mining
- Digital libraries and content
- IT Applications for Transport and Logistics
- ICT for Independent Living and Inclusion
- GIS Geographical Information Systems
- Content Provider
- Mobile Service Provider

---

**Collaboration sought**

- Research and development
  - Technical Co-operation
  - FP7-ICT Project
-

**ACC10**

Competitiveness for Catalonia



**Generalitat de Catalunya**  
Government of Catalonia

**BROKERAGE EVENT 2010**

Barcelona, 15 - 18 February. Fira de Barcelona

**Responsible**

Zoltan Miski

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**forthcrs S.A.**

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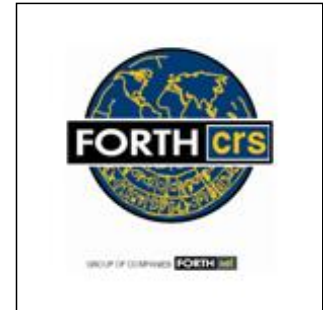
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**Greece**

**Telephone**

**Fax**

**E-Mail**                      **vpap@forth-crs.gr**



Forthcrs S.A.

a software engineering and services provider company specialized in the electronic services sector for travel, transportation & entertainment, focusing on ticketing & booking management systems and services

founded in Athens, March 2000, as a spin-off of Forthnet, based on the acquisition of a team of experts in ferry ticketing, the synergy with leading ferry operators at that time and its innovative proposal for ferry distribution within the Greek ferry market.

The company has created the following products :

1. ferry transportation

SeaOnLine: The Ferry Operator Booking software suite for the on-line data management, transactioning & reporting for reservations, tickets, checkin, fares, group sales, garage, vendor policies and vessels information, agencies, etc

OpenSeas & OpenAgent: OnLine distribution system for ferry ticketing

2. Hotel booking systems

Online distribution of hotel allotment, 3. Ewnt Ticketin

Electronic services provision for event ticketing

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**Collaboration Profiles**

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**Booking Systems for Ferries-Hotels-Events.****What we offer**

Area of expertise : Booking Systems

Various contemporary technologies are used to cover efficiency, speed, simplicity and ease of installation & maintainance for booking systems for Ferries, Hotels and events.

**What are we looking for**

We are looking for :

1. a mobile s/w bridging with our backoffice mainly for event ticketing
2. Mobile secure payment systems
3. Mobile implemented checkin systems that can communicate with our existing s/w platform.

Any type of partner covering the above is welcome.

**Keywords**

- Data Protection, Storage Technology, Cryptography, Data Security
- Communications Protocols, Standards
- Electronic Commerce, Electronic Payment, Electronic Signature
- IT Applications for Transport and Logistics
- Mobile Entertainment
- Mobile Security

**Collaboration sought**

- Research and development
- Technical Co-operation
- Joint Venture Agreement
- Commercial Agreement



**ACC10**

Competitiveness for Catalonia



**Generalitat de Catalunya**  
Government of Catalonia

**BROKERAGE EVENT 2010**

Barcelona, 15 - 18 February. Fira de Barcelona

**Responsible**

Vassilis Papadopoulos

## Fortumo OÜ

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Estonia

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**E-Mail** fortumo@fortumo.com



Open Mobile Payment Platform operating in more than 30 countries worldwide.

We allow virtual goods providers, social networks, app developers, online and offline businesses to better monetize their users.

With Fortumo, everyone can launch revenue-generating mobile payment service instantly and without any startup of monthly costs.

We offer a wide range of countries, multiple price-points, competitive revenue sharing and ready to use widgets. Fortumo believes that anyone, from home-based businesses to global web entrepreneurs should have open, easy and cheap access to mobile payment. We believe that making a revenue-generating mobile service should be as easy and cheap as creating a blog or a webpage.

### Collaboration Profiles

#### Fortumo Open Mobile Payment Platform

##### What we offer

Fortumo is an open mobile payment platform, currently operating in more than 30 countries worldwide. We allow virtual goods providers, social networks, app developers, online and offline businesses to better monetize their users. With Fortumo, everyone can launch revenue-generating mobile payment service instantly and without any startup of monthly costs.

We offer a wide range of countries, multiple price-points, competitive revenue sharing and ready to use widgets. Fortumo believes that anyone, from home-based businesses to global web entrepreneurs should have open, easy and cheap access to mobile payment. We believe that making a revenue-generating mobile service should be as easy and cheap as creating a blog or a webpage.

##### What are we looking for

We are seeking for co-operation possibilities with:

- sms-gateway providers
- alternative payment providers
- content providers
- app developers
- social networks
- online game providers
- mobile VAS providers

##### Keywords

- Mobile Entertainment
- Mobile Service Provider

##### Collaboration sought

- Technical Co-operation
- Commercial Agreement

##### Responsible

Martin Koppel

## France Telecom - Orange Spain

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### Catalonia



Orange is the key brand of France Telecom, one of the world's leading Global Telecommunications operator. In 2006, Orange became the Group's single brand for Internet, television and mobile services in the majority of countries where the company operates.

France Telecom is one of the top three mobile operator and the number one provider of broadband internet services in Europe, as well as one of the world leaders in providing telecommunication services to multinational companies.

Orange's Online Advertising line of business intends to place Orange as a leader in this new sector leveraging on three fantastic assets. Firstly, Orange websites rank among the world's top 25 most visited, with 58 million unique visitors every month. Secondly, Orange has the rare ability to create advertising campaigns in various media: the Internet, on mobiles and on tv. And finally, Orange knows how to segment and target their audiences. This is exactly what advertisers are looking for. Orange's Online Advertising line of business goal is to massively increase our advertising revenue over the next three years.

### Collaboration Profiles

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#### Mobile Audience and Advertising

##### What we offer

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##### What are we looking for

Thanks to our mobile customers, Orange has an advertising media that stands out against the traditional media and the Internet giants. Think about geo-located advertising, for example. This is a decisive asset for Orange to capitalise on.

In order to accomplish Online Advertising line of business goal to massively increase our advertising revenue over the next three years, Orange is keen on receiving opportunities to increase and monetize their audience, especially in the mobile side.

##### Keywords

- Database Management, Data Mining
- Electronic Commerce, Electronic Payment, Electronic Signature
- E-Learning
- Digital libraries and content
- IT Applications for Health
- Content Provider
- Mobile Entertainment
- Mobile Service Provider
- Computer Games
- 3D Media

##### Collaboration sought

- Technical Co-operation
- Joint Venture Agreement
- Commercial Agreement

##### Responsible

Josep Solé

## France Telecom - Orange Spain

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**Catalonia**

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**E-Mail**                 **marc.rersa@orange-ftgroup.com**



Orange is the key brand of France Telecom, one of the world's leading telecommunications operators. With 126 million customers, the Orange brand now covers Internet, television and mobile services in the majority of countries where the Group operates. At the end of 2008, France Telecom had consolidated sales of 53.5 billion euros (38.1 billion euros for the first nine months of 2009) and at 30 September 2009, the Group had a customer base of almost 190 million customers in 32 countries. These include 128.8 million mobile customers and 13.4 million broadband Internet (ADSL) customers worldwide. Orange is the number three mobile operator and the number two provider of broadband Internet services in Europe and, under the brand Orange Business Services, is one of the world leaders in providing telecommunication services to multinational companies. The Group's strategy, which is characterized by a strong focus on innovation, convergence and effective cost management, aims to establish Orange as an integrated operator and benchmark for new telecommunications services in Europe. Today the Group remains focused on its core activities as a network operator, while working to develop its position in new growth activities. To meet customer expectations, the Group strives to provide products and services that are simple and user-friendly, while maintaining a sustainable and responsible business model that can be adapted to the requirements of a fast-paced and changing eco-system. France Telecom (NYSE:FTE) is listed on Euronext Paris (compartment A) and on the New York Stock Exchange.

### Collaboration Profiles

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#### Social networking & Geolocalization

##### What we offer

We offer user an easy way to use social networking & geolocalization.

---

##### What are we looking for

We are looking for technological enabler as well as new concepts about Social networking.

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##### Keywords

- Network Technologies (Wireless, Wi-Fi, Bluetooth)
  - Mobile Entertainment
  - Mobile Security
  - Mobile Service Provider
- 

##### Collaboration sought

- Research and development
- 

##### Responsible

Marc Rersa

## France Telecom - Orange Spain

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### Collaboration Profiles

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#### Innovation services

##### What we offer

Advances services based on TV, LBS and Rich Video Interfaces

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##### What are we looking for

service and technology providers that could enrich the Orange service portfolio on these subjects: LBS, TV and Rich Video Interfaces

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##### Keywords

- Electronic Commerce, Electronic Payment, Electronic Signature
  - Signal Processing (speech, sound, image)
  - Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
  - IT Applications for Health
  - IT Applications for Transport and Logistics
  - ICT for Independent Living and Inclusion
  - GIS Geographical Information Systems
- 

##### Collaboration sought

- Research and development
- 

##### Responsible

Tomás Brezmes

## France Telecom - Orange Spain

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### Collaboration Profiles

---

#### Innovation services

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##### Keywords

- Electronic Commerce, Electronic Payment, Electronic Signature
  - E-Learning
  - Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
  - IT Applications for Health
  - IT Applications for Transport and Logistics
  - ICT for Independent Living and Inclusion
  - GIS Geographical Information Systems
  - Mobile Entertainment
  - Mobile Service Provider
  - 3D Media
- 

##### Collaboration sought

- Research and development
- 

##### Responsible

Jesús Grau

## France Telecom - Orange Spain

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### Collaboration Profiles

---

#### Innovation services

##### What we offer

Advanced services based on TV , LBS , Rich Video Interfaces.

---

##### What are we looking for

Service and technology providers that could enrich the Orange service portfolio on these subjects: LBS, TV and Rich Video interfaces.

---

##### Keywords

- Signal Processing (speech, sound, image)
  - Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
  - IT Applications for Health
  - GIS Geographical Information Systems
  - Mobile Service Provider
- 

##### Collaboration sought

- Research and development
- 

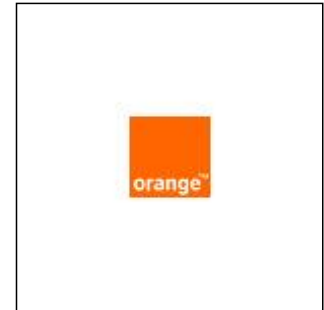
##### Responsible

Xavier Núñez

## France Telecom R&D

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Catalonia



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France Telecom is one of the top three mobile operator and the number one provider of broadband internet services in Europe, as well as one of the world leaders in providing telecommunication services to multinational companies.

### Collaboration Profiles

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#### Innovation

##### What we offer

Mobile Telecommunication Operator

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##### What are we looking for

Innovative Services  
Partners

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##### Keywords

- Mobile Entertainment
  - Mobile Service Provider
- 

##### Collaboration sought

- Research and development
  - Technical Co-operation
  - Licence Agreement
- 

##### Responsible

Innovation Zulima Saenz



## France Telecom R&D

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Catalonia



Spanish division of France Telecom R&D

Orange is the key brand of France Telecom, one of the world's leading Global Telecommunications operator. In 2006, Orange became the Group's single brand for Internet, television and mobile services in the majority of countries where the company operates.

France Telecom is one of the top three mobile operator and the number one provider of broadband internet services in Europe, as well as one of the world leaders in providing telecommunication services to multinational companies.

### Collaboration Profiles

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#### Research in access networks

##### What we offer

Research in access networks

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##### What are we looking for

Research in access networks

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##### Keywords

- Network Technologies (Wireless, Wi-Fi, Bluetooth)
  - Content Provider
- 

##### Collaboration sought

- Research and development
- 

##### Responsible

Daniel Rambla

## Fraunhofer ESK

Hansastr. 32  
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Germany

**Telephone** +49 89 547088-0  
**Fax** +49 89 547088-220  
**E-Mail** info@esk.fraunhofer.de



Fraunhofer ESK undertakes applied research in the area of adaptive communication systems and software methodology. The research expertise is applied by the Automotive, Enterprise & Carrier Communication (ECC) and Industrial Communication business units, which target industries that rely on the use of ICT. The institute works with a wide range of customers and partners in the automobile, telecommunication, production technology, automation and facilities management industries.

The ECC business unit is segmented into the Fixed and Mobile Solutions and Mobile Applications group and focusses on the development and implementation of enterprise-wide network infrastructures and mobile applications. Fixed mobile convergence and interactive mobile services platforms are just a few of its research topics. The services are completed by projects on modernizing enterprise network platforms, adaptations of communication technology to business processes, and independent technology analyses.

### Collaboration Profiles

#### Mobile Solutions for Enterprise & Carrier Communication

##### What we offer

Mobile Assistance Toolbox  
Mobile Services & Platforms  
Mobile Service Integration

##### What are we looking for

Research and development  
Technical Co-operation  
partners for FP7-ICT Project

##### Keywords

- Communications Protocols, Standards
- E-Learning
- Digital libraries and content
- ICT for Independent Living and Inclusion
- Mobile Entertainment
- Mobile Security

##### Collaboration sought

- Research and development
- Technical Co-operation
- Licence Agreement
- FP7-ICT Project

##### Responsible

Christian Maugg

## Fraunhofer HHI

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Einsteinufer 37  
10587 Berlin

Germany

**Telephone** +49 30 31002-267  
**Fax**  
**E-Mail** rurainsky@hhi.fraunhofer.de



The Fraunhofer Institute for Telecommunications, Heinrich Hertz Institute is well known for its expertise and innovations in the field of information technologies.

Beside 3D content creation and integration of real and virtual worlds for immersive multimedia applications one of the main emphases of the Image Processing department is the development and standardization of video coding and compression.

The department Broadband Mobile Communication Networks develops solutions from information theory via channel measurement, design of detection algorithms, system- and network simulation to fast prototyping and field trials of future radio systems.

The joint cooperation of both research departments offers groundbreaking cross-layer design.

### Collaboration Profiles

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## SEAMLESS ADAPTIVE COMMUNICATION FOR OUR MOBILE LIFE

### What we offer

Beside 3D content creation and integration of real and virtual worlds for immersive multimedia applications one of the main emphases of the Image Processing department is the development and standardization of video coding and compression.

The department Broadband Mobile Communication Networks develops solutions from information theory via channel measurement, design of detection algorithms, system- and network simulation to fast prototyping and field trials of future radio systems.

The joint cooperation of both research departments offers groundbreaking cross-layer design.

1. Research
2. Development
3. Codecs (Video, Multiview, SVC)
4. LTE testbed
5. LTE solutions

### What are we looking for

1. Industry partners
2. Product development
3. Service providers

### Keywords

- Communications Protocols, Standards
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Signal Processing (speech, sound, image)
- Mobile Entertainment
- Mobile Service Provider
- 3D Media

### Collaboration sought

- Research and development
- Manufacturing Agreement
- Licence Agreement
- Commercial Agreement
- FP7-ICT Project

**ACCÍÓ**

Competitiveness for Catalonia



**Generalitat de Catalunya**  
Government of Catalonia

**BROKERAGE EVENT 2010**

Barcelona, 15 - 18 February. Fira de Barcelona

**Responsible**

Dipl.-Ing. Jürgen Rurainsky

## freelance

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### Catalonia

1. barcelona
2. research institute
3. Technologies considered to be early 4G include: Flash-OFDM, the 802.16e mobile version of WiMax (also known as WiBro in South Korea), and HC-SDMA.

### Collaboration Profiles

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## teacher

### What we offer

we offers resources and research related articles relevant to market of the Communications, Wireless and Broadband Networking ,Applications, architectures, protocols,Antennas and propagation, router-gateway.

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### What are we looking for

we want to teach in our institute the new Technologies considered to be early 4G include: Flash-OFDM, the 802.16e mobile version of WiMax (also known as WiBro in South Korea), and HC-SDMA.  
As the wireless standards evolved and Internet protocol, and IPv6.

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### Collaboration sought

- Research and development
- 

### Responsible

freelance xavier berenguer

## Frog2Frog

**Jungfrudansen 54bv**  
**17151 Solna**

**Sweden**

**Telephone** +1 302 251 8454  
**Fax**  
**E-Mail** ip@frog2frog.com



Based in Sweden, Frog2Frog is a leading developer of mobile phone solutions, specializing in ad-funded mobile services. Frog2Frog helps companies worldwide tap into the lucrative mobile consumer market generating new revenue streams across the entire value chain with robust operator grade solutions.

Frog2Frog created the world's first Interactive Ad-Sponsored SMS Platform. The Frog2Frog platform has grown to include Voice capabilities, a USSD Platform, Friend Finder, Balance Check and many other innovative ad-sponsored Services.

Frog2Frog systems have proven to be an excellent tool for operators worldwide to get increased revenue and user loyalty, advertisers get targeted interactive ads delivered to a large population and end users get free or cheap service. Our Managed Service Approach minimizes costs and hassle for operators, the advertising sales platforms are easy to use and the ads are entirely designed around mobile use-models.

### Collaboration Profiles

#### Mobile advertising on any mobile phone

##### What we offer

Frog2Frog has developed a mobile advertising platform that allows mobile operators to deliver targeted ads to end users via USSD, SMS, MMS, Voice or WAP, with very low operational and client risk. It also allows advertisers to deliver fully permission based interactive advertising, and consumers to get free or cheap mobile services.

Ads are easy to create for advertisers, fun and easy to use for end users and the platform is easily connected to any mobile network.

Frog2Frog has currently implemented its main products as one overall ad supported USSD/SMS/MMS system, with voice and WAP service capability already in beta. This overall system consists of a J2ME mobile handset application, the ad server platform, and mobile messaging server platform. As an alternative to the mobile handset application, USSD can be used to interact with most of our services.

##### What are we looking for

Vendors who are interested in adding the Frog2Frog platform to their portfolio of services for network operators.

Media partners: Media agencies worldwide that can ensure the mobile advertising space is filled (i.e. ensure there are advertisers for the mobile channel created with the F2F platform)

Resellers: sales organizations interested in reselling the platform to network operators.

Technical partners who can build clients for symbian and android phones.

Bulk SMS providers who can provide interesting prices for bulk SMS especially towards African countries.

Server hosting companies who can provide flexible hosting solutions on private hardware at low cost.

##### Keywords

- Electronic Commerce, Electronic Payment, Electronic Signature
- E-Learning
- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
- IT Applications for Health
- ICT for Independent Living and Inclusion
- Mobile Entertainment
- Mobile Service Provider

##### Collaboration sought

- Research and development

**ACCÍÓ**

Competitiveness for Catalonia



**Generalitat de Catalunya**  
Government of Catalonia

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- Technical Co-operation
  - Joint Venture Agreement
  - Commercial Agreement
- 

**Responsible**

Irene Personne

## FTS

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Israel

### Collaboration Profiles

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#### **FTS is a leading provider of Billing, CRM and Business Control solutions for communications and cont**

##### **What we offer**

Leap™ Billing & CRM - Convergent, flexible BPM-based billing & CRM solution that realizes substantial reductions in OPEX and CAPEX while increasing customer satisfaction and retention.

Leap Billing - End-to-end billing, customer care and business control solution with a rich feature set and future-proof capabilities to handle any straightforward or multi-play transaction

Leap BCE - (Business Control Engine) - a robust, network layer business management engine

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##### **What are we looking for**

Company references - Freenet - Germany, Telenet - Belgium, Vodafone - Iceland, Paetec - USA, STI - Indonesia

Main partners - HP, BEA Systems Inc., Sun Microsystems, Oracle, Cisco

Investors - Public Company (AIM)

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##### **Responsible**

Uri Stossel



## Full on Net

**Parque Tecnológico de Boecillo, Edificio CEEI, Oficina 3.12  
47151 valladolid**

**Spain**

**Telephone** +34983548746  
**Fax** +34913773328  
**E-Mail** [rmoron@full-on-net.com](mailto:rmoron@full-on-net.com)



Full on Net is a Spanish IT Consultancy company located in Madrid, Valladolid and Granada. Our company is highly specialised in software and services development for the Telecommunication market. We are a Microsoft Certified Partner and currently involved in obtaining the ISO 20000 certification.

Our expertise in convergent networks covers IMS architecture, IMS services (MMTel and Supp. Services, Presence, PoC...) and related technologies such as SIP/SDP, RTP/RTCP, RACS/PCC, Diameter, etc.

### Collaboration Profiles

#### **Fixed-Mobile Convergency consultancy and development (IMS, NGN, OMA, GMSA RCS), Green-IT, Web Portal**

##### **What we offer**

ABSTRACT (max 500 characters):

We offer our knowledge in IMS and convergent telco networks, involving in multimedia services, IPTV, Convergent Address Book, and Convergent IP messaging; Cloud Computing; Web 2.0 and Business Intelligence.

We are also involved in European projects and proposals, one of them as the Coordinator, so we offer our expertise in FP7 and EUREKA clusters to companies willing to start taking part in this kind of projects.

DETAILED DESCRIPTION (min. 200 characters):

We would like to be in touch with other players in the telecommunications and energy efficiency fields, in order to form suitable consortia for presenting successful proposals to the Seventh Framework Programme or EUREKA clusters.

We are also open to discuss other ways of collaboration in the mentioned areas, as well as new Internet-related, disruptive projects.

INNOVATIVE ASPECT:

We work with state-of-the-art technologies in the telecommunication field, with a well-know Spanish operator as one of our main clients. Besides, the expertise of our staff in European R&D projects enables us to successfully contribute to innovation projects in both technical and management areas.

MAIN ADVANTAGES:

Since we are a medium-sized company involved in the telecommunication world at international level, the main advantages of our know-how are our flexibility, experience with the technologies that operators are currently using and the availability to work in international consortia

##### **What are we looking for**

As we exposed before, we are seeking for partners in the field of energy and telecommunications for taking part in European project proposals for both the Seventh Framework Programme and other EUREKA clusters like CELTIC or EUROSTARS. Additionally, we offer our know-how in these field to companies interested in consultancy or requesting technical developments.

##### **Keywords**

- Database Management, Data Mining
- Communications Protocols, Standards
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Electronic Commerce, Electronic Payment, Electronic Signature
- IT Applications for Health
- IT Applications for Transport and Logistics

**ACC10**

Competitiveness for Catalonia



**Generalitat de Catalunya**  
Government of Catalonia

**BROKERAGE EVENT 2010**

Barcelona, 15 - 18 February. Fira de Barcelona

**Collaboration sought**

- Research and development
- Technical Co-operation
- Joint Venture Agreement
- FP7-ICT Project

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**Responsible**

Rafael Morón Abad

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**FUNDACIO TECNOCAMPUS MATARO-MARESME**

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**C/VALLVERIC 85  
08304 MATARO**

**Catalonia**

**Telephone**            **937414960**  
**Fax**                    **937993700**  
**E-Mail**               **LEONARD@TECNOCAMPUS.COM**

TCM is a foundation, located in Mataro (30 Km. away from Barcelona).

We are managing a Scientific and Innovation Park, Parc TCM. We own three High Degree Schools (Business and Tourism School, Engineering and Media Technical School, and Wellness and Health School), with more than 25 years.

We are thr promotors of an incubation program (starting from primary school, then secondary, graduating students with the CUB, and then innovative and technological base incubator).

We are promoting more than 35.000m2 Business Center, and a Convention Centre, all of that located in the new Parc TCM.

We have Technological Center, focused on Media, embedded, Living Labs, Mobile Communications, Home Networking, and eHealth Solutions)

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**Collaboration Profiles**

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**Scientific and Innovation Park,****What we offer**

We have a portfolio of projects, we are working on:

Incubation models  
Home Networking  
Living Labs  
eHealths  
Embedded systems  
Biometrics solutions  
GIS platforms  
elderly and special needs users applications and solutions  
mobile solutions

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**What are we looking for**

we are looking for partners on the sectors we are working on

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**Keywords**

- Network Technologies (Wireless, Wi-Fi, Bluetooth)
  - E-Learning
  - Signal Processing (speech, sound, image)
  - IT Applications for Health
  - ICT for Independent Living and Inclusion
  - GIS Geographical Information Systems
- 

**Collaboration sought**

- Research and development
  - Technical Co-operation
  - Joint Venture Agreement
  - FP7-ICT Project
- 

**Responsible**

Dr. LÉONARD JANER

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## Fundacion ADEuropa

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C/Jacinto Benavente 2  
47195 Valladolid

Spain

Telephone            0034983214792  
Fax                    983309968  
E-Mail                ana.hernandez@adeuropa.org

### Collaboration Profiles

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#### Enterprise Europe Network Assistant

##### What we offer

Enterprise Europe Network Assistant

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##### What are we looking for

Enterprise Europe Network Assistant

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##### Responsible

Ana Hernández

## Funnel 21 Sport and Media

**Preston**

**United Kingdom**

**Telephone** +44(0)1772895285  
**Fax**  
**E-Mail** eamonn@funnel21.com



Funnel 21 licenses and implements cutting edge database, digital and mobile technology for commercial business development in the sports and media sector across the globe.

It's impossible to maximise commercial opportunities, and thus profits, without one central business database of all the groups', customers and contacts.

Stage 1

Our first stage entry solution cleans up the existing mess of disparate legacy systems to provide one integrated database. The implementation and roll out of a centralised database system requires just a click on a web link for your staff and minimal training. This is a strategic commitment to securing competitive advantage

Stage 2

We profile and store each of your customer's behaviours from all future online and mobile activity.

This volume and detail allows sports organisations, their marketing agencies or sponsors to directly match marketing campaigns and products to individual customer preferences.

### Collaboration Profiles

## Unique aggregated database, web and mobile profiling and tracking solutions which give sports and m

### What we offer

Funnel 21 licenses and implements cutting edge database, digital and mobile technology for commercial business development in the sports and media sector across the globe.

Stage 1

Our first stage entry solution cleans up the existing mess of disparate legacy systems to provide one integrated database.

### Web & Mobile Behavioural Profiling

We provide a unique licensed behavioural web and mobile profiling technology which profiles and stores each of your fans behaviours from all future online and mobile activity.

All our data products are created to deliver tangible commercial benefit to sports and media companies globally in selling their own products and sponsorship opportunities.

### What are we looking for

We would like to speak to

a)Technology companies who have a product that we can marry with our own suite to add benefit to the end client.

b)Location based service providers

c)Mobile operators as our services can be installed on operator portals.

d) Media or content publishers

e) Anyone involved in a senior level in ad/sponsor funded content

f) those involved in sports or sports marketing

### Keywords

- Database Management, Data Mining
- Digital libraries and content

- Mobile Service Provider
- 

**Collaboration sought**

- Research and development
  - Technical Co-operation
  - Joint Venture Agreement
  - Commercial Agreement
- 

**Responsible**

Eamonn Watson

## Futurice

### Finland



Futurice is a provider of mobile and internet software services. We specialise in cross-platform application projects requiring technical expertise, speed of delivery and end-to-end responsibility. Our customers worldwide rely on our skills, innovative people and commitment to deliver successful projects.

Futurice was recognized as the fastest growing technology company in Finland during 2003-2008 (Deloitte Fast50). Currently the company employs over 100 professionals in Helsinki (HQ), Berlin and Tampere and continues growing by strengthening its international operations in Europe.

### Collaboration Profiles

#### **Mobile & Internet application projects with flexibility, speed of delivery and product ownership**

##### **What we offer**

We specialise in digital application projects requiring technical expertise, speed of delivery and end-to-end responsibility.

Our services cover the entire product lifecycle, from business concept, UX design and rapid implementation to systems integration and maintenance. We deliver applications for all major technologies - from small prototypes to global, business critical applications used by millions of users worldwide. We can also help you in the most demanding technology evaluations.

Our mobile experience covers all major platforms including: Symbian, iPhone, Android, Maemo, Windows Mobile, Java ME and Web technologies. On server side we operate with technologies like Java, RoR, PHP, .NET, Flash/Flex, MySQL, Oracle, Microsoft, many OSS and more.

Faster time-to-market enables also creating better products with smaller costs.

##### **What are we looking for**

Our typical customers are media houses, device manufacturers, operators or SME companies who need a highly competent team to create their digital products (mobile, web or both). We don't expect long specifications but our customers often approach us with few lines about the product and business case. We will work together to create that a success.

##### **Keywords**

- Electronic Commerce, Electronic Payment, Electronic Signature
- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
- IT Applications for Health
- IT Applications for Transport and Logistics
- ICT for Independent Living and Inclusion
- GIS Geographical Information Systems
- Mobile Entertainment
- Mobile Service Provider

##### **Collaboration sought**

- Research and development
- Technical Co-operation
- Commercial Agreement

##### **Responsible**

Sampo Hämäläinen

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## Gaapco Ltd

**Kings Gate 6  
kt15 1ud addlestone**

**United Kingdom**

**Telephone** +447971036892  
**Fax**  
**E-Mail** borja@gaapco.co.uk



Mobile Content Aggregation Specialist, based in london and focusing on Southern Europe. Dealing with the mayor operators and media companies.

Vast portfolio of games, video and images. Also adult content distribution.  
Consulting activities in SE, helping foreign firms penetrate the European markets.

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### Collaboration Profiles

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#### Mobile Content Distributor & Specialist Consultant

##### What we offer

Access to Souther European Accounts (mobile operators and media companies)  
Consultancy services across Europe and South America  
Custom Application Development (iphone, android, blackberry, java and symbian)

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##### What are we looking for

For content owners wanting to enter the European market  
Companies in need of special projects, embedded deals, custom development, introduction to Media companies and Mobile operators in Europe.  
Games Publishers and Developers  
Adult content owners and Publisers

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##### Keywords

- Content Provider
- Mobile Entertainment
- Mobile Service Provider

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##### Collaboration sought

- Research and development
- Joint Venture Agreement
- Licence Agreement
- Commercial Agreement

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##### Responsible

Borja Aragon



## Galateia

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**Blégnny**

**Belgium**

**Telephone**

**Fax**

**E-Mail**

**info@galateia.be**



Galateia is a company specialized in the telematics field. Its project was to replace the paper forms by digital forms, used by any mobile user. Galateia's "MyGalateia" software was created for public institutions (stewards, police...) that are concerned about reducing administrative procedure and improving communication between departments and citizens. MyGalateia generates digital forms, displayed through Smartphones. Users input their report on fieldwork and have the ability to transmit gathered information to any concerned people, by generating special reports. Thanks to its endless compatibility, MyGalateia can communicate with existing back office applications. Galateia also created its own Lone Worker Protection application.

### Collaboration Profiles

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#### Telematics Service & Solutions

##### What we offer

Galateia who is active in the field of the on-line data processing has a strong experience in the development of mobile applications to public utilities. The applications developed by Galateia are evolutionary, multilingual or easily traductibles (translated) and already marketed in several countries.

---

##### What are we looking for

Galateia is looking for technical and commercial partners in the field of the public markets : Publishers (Editors) of software (back-office type) destined for the administrations or for the police and the distribution (casting) and the installation of computer hardware with the public institutions.

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##### Keywords

- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
  - GIS Geographical Information Systems
  - Mobile Service Provider
- 

##### Collaboration sought

- Technical Co-operation
  - Commercial Agreement
- 

##### Responsible

Vincent Fintolini

## Gamatronic

Chester Road 15  
PE198YT Cambridgeshire

United Kingdom

Telephone 44-1480479889  
Fax 44-1480407865  
E-Mail atar@gamatronic.co.il



Gamatronic - The World's Leading Provider of Cutting Edge Power Modular Solutions and Technology

Gamatronic offers a full range of cutting edge power solutions under one roof:

- Modular UPS Power+ solutions in multiple capacity options
- A wide range of non modular UPS systems
- Modular Power Systems for the Telecom market
- Modular DC/AC inverters
- Modular DC/DC converters
- Control & Management solutions

### Collaboration Profiles

## Power supplies (UPS), telecom Power systems

### What we offer

Gamatronic - The World's Leading Provider of Cutting Edge Power Modular Solutions and Technology

Gamatronic offers a full range of cutting edge power solutions under one roof:

- Modular UPS Power+ solutions in multiple capacity options
- A wide range of non modular UPS systems
- Modular Power Systems for the Telecom market
- Modular DC/AC inverters
- Modular DC/DC converters
- Control & Management solutions

Gamatronic have a local distributors around the world.

### What are we looking for

We are seeking Telecom operators, vendors and integrators, utilizing power supplies, for site operations, datacenter, BTS. Gamatronic has been working with many global Telecom companies over the last 40 years and has a wide range of Power systems (rectifiers, convertors, Static switches, inverters) as well as UPS systems.

### Keywords

- Electronics, Microelectronics
- Data Protection, Storage Technology, Cryptography, Data Security
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Mobile Service Provider

### Collaboration sought

- Joint Venture Agreement
- Manufacturing Agreement

### Responsible

Mr Seth Davis

## Power supplies (UPS), telecom power systems.

### What we offer

Gamatronic - The World's Leading Provider of Cutting Edge Power Modular

#### Solutions and Technology

Gamatronic offers a full range of cutting edge power solutions under one roof:

Modular UPS Power+ solutions in multiple capacity options

A wide range of non modular UPS systems

Modular Power Systems for the Telecom market

Modular DC/AC inverters

Modular DC/DC converters

Control & Management solutions

---

#### What are we looking for

We are seeking Telecom operators, vendors and integrators, utilizing power supplies, for site operations, datacenter, BTS. Gamatronic has been working with many global Telecom companies over the last 40 years and has a wide range of Power systems (rectifiers, convertors, Static switches, inverters) as well as UPS systems.

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#### Keywords

- Electronics, Microelectronics
- Network Security
- Data Protection, Storage Technology, Cryptography, Data Security
- Mobile Service Provider

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#### Collaboration sought

- Joint Venture Agreement
- Manufacturing Agreement

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#### Responsible

Mr Seth Davis

## Gamelion Studios Sp. z o.o.

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### Poland

Game Lion Sp. z o.o. – is a BLStream's casual gaming studio focused on creating world class casual games. We are multiplatform specialist and help our publisher partners to monetize their intellectual properties on multiple platforms. Game Lion works closely with the leading publishers and since 2002 and has been entrusted to create casual games based on top brands across different casual game platforms.

### Collaboration Profiles

---

#### Gaming studio focused on creating world class casual games

##### What we offer

Gamelion focuses on creating world class casual games. We are multiplatform specialist and help our publisher partners to monetize their intellectual properties on multiple platforms.

Gamelion is recognized leader in doing intelligent but still customized platform conversions. Conversions example from PC/consoles to iPhone/DSi and vice versa is how we help our publishers in their businesses.

Strong track record delivering some of the best selling and critically acclaimed casual game titles for multiple platforms.

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##### What are we looking for

We work closely with the leading publishers and since 2002 and has been entrusted to create casual games based on top brands across different casual game platforms, maybe on the next project we will be working together?

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##### Keywords

- Mobile Entertainment
  - Mobile Security
  - Mobile Service Provider
  - Computer Games
  - 3D Media
- 

##### Collaboration sought

- Research and development
  - Technical Co-operation
  - Manufacturing Agreement
  - Licence Agreement
  - Commercial Agreement
  - FP7-ICT Project
- 

##### Responsible

Robert Olejnik

## GCM

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**Punto Net 4**  
28805 Alcala de Henares

Spain

**Telephone** +34918305849  
**Fax** +34918305848  
**E-Mail** wmc2010@gcmcom.com



GCM licenses OTDM proprietary technology to increase range and bandwidth of wired and wireless Digital Communications Systems. OTDM (Orthogonal Time Division Multiplexing) is a set of patented modulation techniques that dramatically improves spectrum efficiency on data transmissions (up to 16bits/sec/Hz) over different media. Based in Madrid, Spain, GCM is already in process of integrating OTDM for Military Radars Use, Radio Links and ADSL/ADSL2+ systems delivering amazing results.

### Collaboration Profiles

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#### Modulation Technologies for Spectrum Efficiency

##### What we offer

OTDM (Orthogonal Time Division Multiplexing) proprietary technology is a set of patented modulation techniques that dramatically improves spectrum efficiency on data transmissions (up to 16bits/sec/Hz) over different media, wireless and wired. Based in Madrid, Spain, GCM is already in process of integrating OTDM for Military Radars Use, Radio Links and ADSL/ADSL2+ systems delivering amazing results.

##### What are we looking for

GCM is looking for strategic Partners in the field of IC design for Wired and Wireless Communications Systems that need to reduce their SNR and dramatically increase their data transmission rates.

At GCM we already have prototypes to show the use of OTDM patented technology to Telcos and IC design houses on ADSL/ADSL2+. The results have already astonishes the first Telcos that we have showed this technology to. We will share this results with our potential partners and setup demos.

##### Keywords

- Electronics, Microelectronics
- Communications Protocols, Standards
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Signal Processing (speech, sound, image)
- IT Applications for Health

##### Collaboration sought

- Research and development
- Licence Agreement

##### Responsible

Jordi Vallejo

## Gemini Mobile Technologies

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2600 Campus Drive Suite 280  
94403 San Mateo

United States

**Telephone** 16502272380  
**Fax** 16502270299  
**E-Mail** gpropersi@geminimobile.com



Based in Silicon Valley, Gemini Mobile is a leader in providing mobile infrastructure solutions to major customers worldwide, such as Softbank, Nextel, and plenty of others

### Collaboration Profiles

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#### **Messaging Solutions for Operators (Multimedia Messages Switching, Transcoding, Filtering, Security,**

##### **What we offer**

We offer complex messaging solutions for small, medium and big mobile installations. We have a very performant core technology (up to 3000 Messages per Second in our Softbank installation in Japan) based on Message Switching, Routing, Transcoding, Filtering, etc, and we also offer customized solutions based on our core technology. We have deployed our technology worldwide (Asia, Americas, Europe and Africa), either directly, or in conjunction with our Partners (such as Alcatel Lucent)

##### **What are we looking for**

We are looking for partners to sell our powerful solutions worldwide. Even if we have installations worldwide today, Gemini is at the core a strong engineering company; and therefore we are extremely interested in strong partners with strong technical understanding who can bring us together into additional major players worldwide. Our solutions are extremely reliable, they run for years and years with absolutely no glitches, and are different from the competition since we just focus in the messaging area, so we can do many things other (bigger and slower) competitors cannot do

##### **Keywords**

- Data Protection, Storage Technology, Cryptography, Data Security
- Database Management, Data Mining
- Communications Protocols, Standards
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Mobile Service Provider

##### **Collaboration sought**

- Joint Venture Agreement
- Licence Agreement
- Commercial Agreement

##### **Responsible**

Giorgio Propersi

## Genera Mobile Solutions, S.A.

C/ José de la Cámara 5 - Edif. Luis Montoto  
41018 Sevilla

Spain

**Telephone**            **954 537 306**  
**Fax**  
**E-Mail**                 **etapias@generamobile.com**



Genera Mobile is a mobile entertainment company founded in 2002.

Genera Mobile project begins in Seville, Spain, with mobile games developments and WAP portals development and management; Soon the company evolved to become a leading mobile content provider.

With headquarters in Spain, Romania and Mexico Genera Mobile's team is formed by more than 40 employees.

To date, Genera Mobile distributes his contents and services in more than 15 countries and works in collaboration with valuable partners worldwide.

Mobile Internet:  
WAP portal management  
Mobile contents provision  
Sports data feeds

Mobile Software:  
Mobile applications  
Mobile games  
Mobile software extension to PC and Web

Mobile Marketing:  
Mobile advertising  
Branding solutions  
Mobile promotion

Some of our fine group of partners:

Vodafone, MTV, Sogecable, Nickelodeon, Gomaespuma, Disney, Antena 3, MotoGP, Rumbo, CNN+, Le Tour de France, Yoigo, Teliasonera, Paramount Comedy, Warner Music, Liga de Fútbol Profesional, Movistar, Orange, Marca, Hachette Filipacchi, Nike...

## GENESIS

**Domaine du Petit Arbois BP 69  
13545 AIX EN PROVENCE Cedex 4**

**France**

**Telephone +33 4 42 90 40 00**

**Fax**

**E-Mail**



GENESIS is an innovative company in sound quality engineering, sound design and 3D sound simulation.

In the audio and telecom fields, where sound quality, speech intelligibility and pleasure of listening are essential, GENESIS helps on the full process of sound quality assessment and in establishing the correlation between the subjective sound perception and the objective acoustic parameters.

GENESIS also offers LEA software for signal analysis, sound design and psychoacoustics and solutions for 3D sound simulation and playback.

Ref: ST-ERICSSON, ORANGE LABS, PIONEER, CANON, RENAULT, AIRBUS,...

### Collaboration Profiles

## A new sound dimension: sound quality and speech intelligibility expertise, 3D sound and synthesis

### What we offer

GENESIS' core business is expertise and solutions to give our customers' products a new sound dimension: sound quality and speech intelligibility expertise, 3D sound simulation and playback.

GENESIS supplies innovative expertise and solutions in:

- Sound quality, psychoacoustics and sound design

Major expertise consists in establishing the correlation between the subjective sound quality/speech intelligibility perception and the objective acoustic parameters. Our models calculate sound perception estimators and are immediately operational.

- 3D sound simulation and playback

GENESIS realizes sound simulators, mainly used in Industry and Defence (Renault, PSA, Airbus, Eurocopter, Dassault, SNCF, DCNS) for training, research, studies or marketing purposes. GENESIS audio simulators are based on real-time audio synthesis and 3D sound playback for unique realism and immersion.

Applications: eg playback of real-life sound situations for mobile phone evaluation.

- LEA software combines the full range of GENESIS audio tools in sound analysis, sound design, de-noising, psychoacoustics, 3D playback to perform the connection between characteristics of sounds and auditory perception. Mainly based on time-frequency representations, LEA is a comprehensive, powerful, easy-to-use tool for development works.

French leader in sound quality expertise and 3D sound simulation, GENESIS know-how is built through:

- 10 years experiences in automotive, aeronautics, audio, telecoms, defence for leading companies: ST-ERICSSON, ORANGE LABS, PIONEER, CANON, RENAULT, PSA, AIRBUS, DCNS, ...

- research works led in partnership with leading French research centre CNRS and within the context of European projects.

### What are we looking for

Partners sought :

Distributor

Telecom and audio industry : R&D and Innovation Department, Acoustics and Audio Department, Product Development Department, Marketing and Purchasing Department, Research Centres

Area of applications / Industry sectors :

Telecom and audio industry: mobile phone, audio-digital chips, hands-free car systems, audio systems and more generally any products whose sound is an issue.

### Keywords

- Signal Processing (speech, sound, image)
- 3D Media



**ACCÍÓ**

Competitiveness for Catalonia



**Generalitat de Catalunya**  
Government of Catalonia

**BROKERAGE EVENT 2010**

Barcelona, 15 - 18 February. Fira de Barcelona

**Collaboration sought**

- Research and development
- Technical Co-operation
- Licence Agreement
- Commercial Agreement

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**Responsible**

Stéphane GRAMONDO

## GenuInno

Catalonia



We are a boutique consultancy helping Companies, Institutions and Organisations in Innovation, Internationalisation, Investments and Cooperation for Development.

We operate mainly Europe-wide, North-America and LatinAmerica.

### Collaboration Profiles

## Innovation, Internationalisation, Cooperation & Development Services

### What we offer

"Innovation & Internationalisation"

1. Internationalisation support and strategy consulting helping tech companies accessing foreign markets.
2. Helping companies and institutions in their Innovation efforts and in their implementation thru their people
3. Helping Start-Ups and own Investement Portfolio in selected Innovative International Companies
4. Transformation by action, execution and success focused.
5. Multisectorial, versatile: Mobile, Travel, Tourism, Leisure, Lifestyle, Services, Industry, Press, NGOs, Institutions, Organisations, SMEs Small Medium Enterprises, Entrepreneurs, Start-Up, Mentor Capital

### What are we looking for

We are looking for:

- \* International Partners: open to industry, distributor, research and project partners
- \* Projects
- \* Commercial Agreements
- \* Expansion
- \* Synergies and opportunities through-out sectors
- \* Innovations
- \* Innovative Companies (not only Start-Ups) to help/invest

### Keywords

- Electronics, Microelectronics
- Network Security
- Data Protection, Storage Technology, Cryptography, Data Security
- Database Management, Data Mining
- Communications Protocols, Standards
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Electronic Commerce, Electronic Payment, Electronic Signature
- E-Learning
- Digital libraries and content
- Signal Processing (speech, sound, image)
- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
- IT Applications for Health
- IT Applications for Transport and Logistics
- ICT for Independent Living and Inclusion
- GIS Geographical Information Systems
- Content Provider
- Mobile Entertainment
- Mobile Security
- Mobile Service Provider
- Computer Games

- 3D Media

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**Collaboration sought**

- Research and development
  - Technical Co-operation
  - Joint Venture Agreement
  - Manufacturing Agreement
  - Licence Agreement
  - Commercial Agreement
  - FP7-ICT Project
- 

**Responsible**

Pedro Alvarez

## Geomatic Ingénierie

**Croisettes 26**  
**1066 Epalinges**

**Switzerland**

**Telephone** +41 21 651 30 09  
**Fax** +41 21 651 30 09  
**E-Mail** [tpilet@geomatic.ch](mailto:tpilet@geomatic.ch)

Geomatic Ingénierie is a computer service company, founded in 1996. Specialized in providing services and solutions with high added value in geographical information systems (GIS) planning as well as in new technologies: Internet, mobile mapping projects and geolocation mobile GPS solution (Iphone, Nokia, Windows, Android).

The content created using our solutions can be published both through physical media such as paper, CD, memory cards, and through various websites to download information in real time.

Our solutions integrate technology pioneering such as GPS, A-GPS, GSM, Wi-Fi, RFID and UWB solutions as geo-location. Geomatic philosophy is to offer its customers a true "geographic roaming" for their applications, offering new perspectives in the exploitation and seeking of geo-localized informations.

GEOMATIC Engineering SA is since December 2007 a company from the press group Ringier AG.

### Collaboration Profiles

#### From paper to mobile Location-Based Service application with payment solutions

##### What we offer

Geomatic have the expertise is the following points:

- Geographic Information Systems (GIS)
- Localized Based Services (LBS)
- Internet, Mobile developpement
- Payment solution for used contents
- Speech solutions
- Open source solutions
- Produced from the same database, cross-media content from paper to mobile.

Our technology is completely open and independant of the provider; local data or map from google can be use without any change. We already have topographics maps from 9 countries.

Our technology is available for Iphone, Windows, Nokia, Android.

Our GeoContent server allow to use Application Programming Interface (API) or other interfaces either with our data or with yours.

Our Technology is already used in important projects with more than 200'000 users (see [www.cartes-numeriques.ign.fr](http://www.cartes-numeriques.ign.fr) or [www.geolives.com](http://www.geolives.com))

##### What are we looking for

We are looking for partners to develop our market in different countries.

We also search mobile network operators for cooperation to edit our services in a model share revenues.

Specific technologies like 3D augmented, LBS based on bluetooth and any other innovative technologie are also sought.

##### Keywords

- Electronic Commerce, Electronic Payment, Electronic Signature
- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
- GIS Geographical Information Systems
- Content Provider
- Mobile Service Provider

##### Collaboration sought

- Technical Co-operation

**ACC10**

Competitiveness for Catalonia



**Generalitat de Catalunya**  
Government of Catalonia

**BROKERAGE EVENT 2010**

Barcelona, 15 - 18 February. Fira de Barcelona

- Licence Agreement
  - Commercial Agreement
- 

**Responsible**

Thierry Pilet

## GeoMe Communications SLU

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**Pau Claris 149**  
**08009 Barcelona**

**Catalonia**

**Telephone**            **627037515**  
**Fax**  
**E-Mail**                **info@geo-me.com**



• GeoMe is a leading innovator in the area of Location-aware Mobile Applications, with solutions available across multiple platforms, including Symbian/JME, Android and iPhone.

• GeoMe is now powering white-label B2B solutions for use in Branded Mobile Marketing campaigns, City Tourism Authority Tourist Applications and Virtual Retail Store Applications.

GeoMe is based in Barcelona, and is a member of LaSalle University Technology Park.

GeoMe partners with:

- Large brands and corporates
- Media companies and media buyers
- Ad agencies
- Mobile operators
- Mobile marketing agencies in the US, Europe and Asia.

Ask us now for a free, no obligation quote!

### Collaboration Profiles

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#### GeoMe-Map your Brand

##### What we offer

- GeoMe is now powering white-label B2B location-aware solutions for use in:
- Branded Mobile Marketing campaigns
- City Tourism Authority Tourist Applications
- Virtual Retail Store Applications

and much more!

##### What are we looking for

GeoMe is based in Barcelona and partners with:

- Large brands and corporates
- Media companies and media buyers
- Ad agencies
- Mobile operators
- Mobile marketing agencies in the US, Europe and Asia.

##### Keywords

- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
- GIS Geographical Information Systems
- Content Provider
- Mobile Service Provider

##### Collaboration sought

- Joint Venture Agreement
  - Licence Agreement
  - Commercial Agreement
-

**ACCÍO**

Competitiveness for Catalonia



**Generalitat de Catalunya**  
Government of Catalonia

**BROKERAGE EVENT 2010**

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**Responsible**

Mr Ric Ferraro

## Geomolo

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**Cambridge**

**United Kingdom**

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**Fax**  
**E-Mail** andy@geomolo.com



Geomolo specialises in helping hi-tech mobile and internet businesses fulfil their ambitions for growth.

We have in-depth experience in markets intersecting mobile local search, location based services, geo-web 2.0, personal navigation and 'local' information services and support our clients via consultancy services in:

- Go-to-market planning/execution for new and existing products
- Company Strategy & Business Planning
- Angel & VC fund raising

### Collaboration Profiles

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#### LBS and Geoweb Consultancy Services

##### What we offer

We have a wealth of experience drawn from occupying senior marketing and management positions in both VC-backed and public hi-tech businesses addressing European, US and Asian markets.

Geomolo can help with:

- Go-to-market planning/execution

Whether a US firm trying to enter the European market or a European company trying to enter the UK, devoted, experienced and focused resource can often be the difference between success and failure

- Company Strategy, Business Planning & Fund Raising

Whether starting up, preparing for a new round of funding or simply reviewing strategy, an external eye can often bring a fresh perspective and new insight into the most effective strategy and way of presenting your business to external parties such as potential partners and investors

##### What are we looking for

Firms requiring in-depth expertise in LBS, Geo-web applications and geographic content.

##### Keywords

- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
- GIS Geographical Information Systems

##### Collaboration sought

- Commercial Agreement

##### Responsible

Andy Walker



## Georg Pintz & Partners

### Hungary



Based in Budapest, Hungary  
The association is founded in 1996

#### Services:

- patent research
- technical research in the field of information and communication technology
- preparing licence agreements
- legal assistance to development projects
- technology transfer

### Collaboration Profiles

## Innovative Technology Protection Service

#### What we offer

Protection of intellectual properties:

- patent research
- licence agreement
- patent filing and maintenance
- legal representation before the European Patent Office
- legal assistance at technology transfer in the EU

#### What are we looking for

- partners for development .tel projects for mobile technology, especially for phones
- FP7-ICT partner to develop mobile based content management technology
- clients, who request legal assistance at patent filing or licence agreement

#### Keywords

- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Electronic Commerce, Electronic Payment, Electronic Signature
- Content Provider

#### Collaboration sought

- Research and development
- Licence Agreement
- FP7-ICT Project

#### Responsible

Georg Pintz

## Geosaaga Oy

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### Finland



Geosaaga is a startup-company founded in 2009 and located in Helsinki. Our current product Geosaaga Sulka is a geographic content management system (GeoCMS) that allows to publish geographic information easily and visually appealing way. We are currently planning to expand our product to mobile devices.

Geosaaga also provides Terrace Weather service for Helsinki area during summer and it is available at <http://www.terassisaa.fi>. The service shows on the map which terraces are on the sun in certain time.

We also develop custom information systems and web services. Our competence areas include Geographic information services, smart web services, SMS and mobile web services and applications for Facebook-platform.

### Collaboration Profiles

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#### Geographic information systems

##### What we offer

Geosaaga Sulka geographic content management system allows to publish geographic information easily using only normal computer skills. Product is mainly targeted for marketing and communications, but can be also used for rapid development of new GIS services using plugin architecture. More information is available at [http://www.geosaaga.fi/sulka\\_en.html](http://www.geosaaga.fi/sulka_en.html)

##### What are we looking for

We are looking for distributor partners, such as companies that develop web services, for our product. We are also interested to hear and participate projects that could benefit about our competence.

##### Keywords

- GIS Geographical Information Systems

##### Collaboration sought

- Research and development
- Technical Co-operation
- Commercial Agreement

##### Responsible

Pekka Keränen

## Gestic.es

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quito 18 down 3c  
08030 barcelona

Catalonia

**Telephone**        **933116547**  
**Fax**                **933116547**  
**E-Mail**            **gestic@gestic.es**



Gestic.es Communication was born the year 2007 To Manage the Services of the e Information Technologies à Internet with the intention of positioning term, specializing in Creation of Brands us in Internet, in the market of the new technologies in Short Term: the DOMAINS REGISTRIES. on Internet.

The management of new projects on NET has positioned us as REFERENTS in the TECHNOIOGIC MARKET and Has Consecrated us like the PIONEERS in the applied Sistemalogie with the TEST you in search of BRANDS oN Internet.

During the elaboration and development of our Company 'Gestic'.es, we have discoverd other alternatives of MERCHANDISSING related in the NEW TECNOLoGIES:

Mobiles Technologies: Sale Mobile Phones & PDA's, Portables, Pc & Tv. with 1st Marks.

### Collaboration Profiles

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#### Gestic.es : High Technology.

##### What we offer

We work with the First Marks in Technologies in Catalnia and Spain, and we offer the best products of Mobile Communication, also with Product Dessign

We expect that this year we develope the online business for Sale all our offer in Mobile Tecnologies.

We have our web site, [www.gestic.es](http://www.gestic.es), and we are looking for partners for other places in Spain and Europe.

Our slogan is 'The best Tecnolgy with the best Price'. This is our Business.

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##### What are we looking for

We are looking for a new Know-How to our Company.

1. The news Presentations of Products , Basic Samsung, Htc, Acer, Nokia, Hp, Lg & Sony.

We have to open new Places, and we want to open Stores of High Communication in other places in Spain.

We are loking for news entrepreneurship for offer our Support and Technologies, and our business developement or distribution Companies.

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##### Keywords

- Electronics, Microelectronics
  - Electronic Commerce, Electronic Payment, Electronic Signature
  - Mobile Entertainment
- 

##### Collaboration sought

- Research and development
  - Technical Co-operation
  - Joint Venture Agreement
  - Licence Agreement
  - Commercial Agreement
- 

##### Responsible

Mr Xavier Tey Lunas

## GetJar Inc

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United States

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Fax

E-Mail [bill@getjar.com](mailto:bill@getjar.com)



GetJar is the world's 2nd largest app store after the App Store. We provide over 58,000 applications to consumers globally across all major platforms including Android, Blackberry, Java, Symbian and Windows Mobile. To date, consumers have downloaded over 750 million mobile applications worldwide with the most successful apps having done more than 30 million downloads a piece.

Over 300,000 mobile applications' developers are registered with GetJar and this developer community is what helps make GetJar unique compared to other mobile applications sites. Many developers also rely on our community of 75,000 beta testers to give feedback on their applications before these go to market. This continuous feedback loop enables developers to quickly and easily fix bugs, add new features and beta test these on GetJar's network.

GetJar is a private company headquartered in San Mateo, California and is backed by blue-chip investors Accel Partners.

### Collaboration Profiles

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## GetJar - The world's second largest mobile apps store

### What we offer

Consumers: The largest catalog of free, mobile applications with over 60,000 apps supported on 2,000 handsets on all major mobile platforms

Developers: Distribution in over 200 markets for applications developed for Android, Blackberry, Symbian, Java, Flash and Windows Mobile. Unparalleled analytics and a performance based advertising solution to promote applications and sites

Carriers / 3rd parties: Syndication of our app catalog to any interested 3rd parties either in full or in part. Can be through a link or XML feed. The App Catalog Express can be branded or white label

### What are we looking for

Developers looking to submit mobile applications to our catalog. You would need to provide and submit all files and marketing assets and create your account. GetJar manages hosting and delivery.

Distribution partners. 3rd parties / organizations that are interested in providing applications to end users. We are looking for partners in the following markets: USA, UK, France, Italy, Germany, Spain, Russia, India, Brazil, Mexico, Indonesia, China.

### Keywords

- Content Provider
- Mobile Entertainment
- Mobile Service Provider

### Collaboration sought

- Joint Venture Agreement
- Commercial Agreement

### Responsible

Mr Bill Scott

## Global IP Solutions

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642 Harrison St. 2nd Floor  
94107 San Francisco

United States

Telephone  
Fax  
E-Mail



Global IP Solutions provides best-in-class voice and video processing in IP communications. GIPS enables its customers to deliver unmatched quality, with a faster time-to-market and with less risk than alternative solutions. GIPS serves application developers, wired and wireless service providers and network and telecommunications equipment vendors. Its customer list includes CommuniGate, Nimbuzz, Nortel, KT Networks, Oracle, PCCW, Samsung, WebEx, Yahoo!, AOL and other key players in the voice and video over IP markets. The company is headquartered in San Francisco with offices in Stockholm, Boston and Hong Kong.

### Collaboration Profiles

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#### Marketing Programs Manager

##### What we offer

We enable real-time communications over IP networks, delivering the highest voice and video quality available. Our technology has been optimized to ensure easy integration on a variety of platforms, reducing time to market for our customers.

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##### What are we looking for

GIPS technology enables application developers, device manufacturers and service providers to quickly and easily develop cutting-edge communications products. Any company planning on launching a voice over IP or video conferencing product or service can benefit from GIPS technology.

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##### Keywords

- Signal Processing (speech, sound, image)

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##### Collaboration sought

- Joint Venture Agreement
  - Manufacturing Agreement
  - Licence Agreement
  - Commercial Agreement
- 

##### Responsible

John Hermansen

## Global Shortcuts

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**Birger Jarlsgatan 41A**  
**11145 Stockholm**

**Sweden**

**Telephone** +46 76 809 80 77  
**Fax** + 46 8 653 76 08  
**E-Mail** doowhsalf@gmail.com



1. Stockholm, Sweden
2. Content provider
3. Global Shortcuts provides assorted Short Cuts for mobile consumers.

There are thousands of produced Short Cuts in the last 30 years. In the analogue old world, these short cuts were seldom presented and not easy accessible. Today's technology opens up this marvellous content and enables us to present it in a number of digital channels. Short Cuts are excellent to make your channel more attractive and fill up your media space

A typical Short Cut is between 2-4 minutes, and it is ideal as a teaser to other content and/or as an add on and perspective to other content.

### Collaboration Profiles

---

#### Selected short cuts for digital channels

##### What we offer

Global Shortcuts provides assorted Short Cuts for mobile consumers. There are thousands of produced Short Cuts in the last 30 years. In the analogue old world, these short cuts were seldom presented and not easy accessible. Today's technology opens up this marvellous content and enables us to present it in a number of digital channels. Short Cuts are excellent to make your channel more attractive and fill up your media space

A typical Short Cut is between 2-4 minutes, and it is ideal as a teaser to other content and/or as an add on and perspective to other content.

##### What are we looking for

Global Shortcuts is looking for distribution partner for our content - selected short cuts (short movies)

##### Keywords

- Content Provider
- Mobile Entertainment

##### Collaboration sought

- Commercial Agreement

##### Responsible

Johan Glimskog

## GlobalFun

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### Sweden



GlobalFun is a publicly traded leading wireless entertainment developer and publisher. GlobalFun brings state of the art, high quality wireless games to end-users worldwide by being a preferred supplier to wireless carriers, hand-set manufacturers and e-tailers. Sony Ericsson, AT&T, T-Mobile, Boost, Sprint/Nextel, Verizon Wireless, TeliaSonera, Ubbi, Vodafone, Jamba, Proximus, Mobistar, Aspiro (inproc.se and more), Rogers/Fido, Telefonica Moviles, Claro, Personal, China Mobile and many more are all part of GlobalFun's global distribution network. GlobalFun is headquartered in Sweden with local offices in North America, South America and Europe. For updated information on GlobalFun, our products and customers, please visit [www.globalfun.com](http://www.globalfun.com)

### Collaboration Profiles

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#### Mobile Games Publisher and Developer

##### What we offer

GlobalFun is a publicly traded leading wireless entertainment developer and publisher. GlobalFun brings state of the art, high quality wireless games to end-users worldwide by being a preferred supplier to wireless carriers, hand-set manufacturers and e-tailers. Sony Ericsson, AT&T, T-Mobile, Boost, Sprint/Nextel, Verizon Wireless, TeliaSonera, Ubbi, Vodafone, Jamba, Proximus, Mobistar, Aspiro (inproc.se and more), Rogers/Fido, Telefonica Moviles, Claro, Personal, China Mobile and many more are all part of GlobalFun's global distribution network. GlobalFun is headquartered in Sweden with local offices in North America, South America and Europe. For updated information on GlobalFun, our products and customers, please visit [www.globalfun.com](http://www.globalfun.com)

##### What are we looking for

We are primarily looking for game developers on mobile platforms and social networks. Primary Mobile Platforms are j2me, Android and iPhone. Developers shall have an innovative catalogue and be able to produce high quality games according to global quality standards.

We are also keen on meeting license owners that have good IP suited for mobile and social gaming.

##### Keywords

- Content Provider
- Mobile Entertainment

##### Collaboration sought

- Research and development
- Licence Agreement

##### Responsible

Marcus Johansson

## Go4Mobility

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1050-068 Lisbon

Portugal

Telephone

Fax

E-Mail [sales@go4mobility.com](mailto:sales@go4mobility.com)

Our mission is to provide businesses with new forms of communication, any time, any where, with their clients, staff and suppliers.

Go4mobility developed a portfolio of platforms, products and services that support current technologies of communication with mobile phones: IVR / SMS / MMS / Bluetooth / Mobile Content

### Collaboration Profiles

#### Platform for Personalized Delivery of Mobile Content

##### What we offer

A solution for real time delivery of content to mobile devices based on individual profiles of users, including their current location. The content can be delivered by SMS / MMS / or bluetooth using one of our platforms: SkySMS / SkyMMS or Blue4Mobility. Our innovative platform allows distributed information gathering (using our BlueBoxes) to be analyzed in real-time and to deliver personalized content to users.

Our platform can be used to: Disseminate products and services, interactively, to develop proximity relationships with clients, to reduce promotional costs, to create and monitor multiple advertising campaigns simultaneously.

Our solution is extremely easy to deploy and operate.

##### What are we looking for

We are interested to find potential international partners interested in providing local support to our products (Blue4Mobility, SkySMS, SkyMMS) as well as finding content providers currently considering entering any of the markets in which we have a significant presence as SMS / MMS brokers.

We are looking too for world wide VASP's, with direct connections to carriers. The main objective is closing partnerships to add new connections besides the one's we already have and present them to our clients and prospects. Main Regions: South America, North America and Africa.

##### Keywords

- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Electronic Commerce, Electronic Payment, Electronic Signature
- IT Applications for Health
- ICT for Independent Living and Inclusion
- Content Provider
- Mobile Entertainment
- Mobile Security
- Mobile Service Provider
- Computer Games

##### Collaboration sought

- Joint Venture Agreement
- Licence Agreement
- Commercial Agreement
- FP7-ICT Project

##### Responsible

Sérgio Sequeira



## Gruenderszene

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### Germany



Based in Berlin, Gruenderszene has become one of the most important e-journals on entrepreneurship and IT-startups in Germany, Austria and Switzerland.

Gruenderszene has been founded by "Germany's Mr Startup, Lukasz Gadowski of Team Europe Ventures" (Techcrunch), and attracts more than 40.000 Unique Visitors each month which result in 150.000 monthly page impressions.

The RSS-feed of Gruenderszene has about 10.000 subscribers.

Gruenderszene:

- provides editorial content on startups, entrepreneurs, investments market trends
- offers a sophisticated database with background information on startups, investors and entrepreneurs of the German speaking world
- produces Interviews with influential national and international entrepreneurs
- provides useful insights and knowledge of entrepreneurs on the process of starting a company
- encourages aspiring entrepreneurial minds to start a company by themselves

### Collaboration Profiles

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## Gruenderszene

### What we offer

We offer the possibility to promote startups and give them exposure to opinion leaders and early adopters in the German speaking world.

Gruenderszene.de attracts 40.000 Unique Visitors per month and reaches 10.000 Feed Subscriber.

Furthermore, we assist international entrepreneurs to get in touch with Venture Capitalists as well as potential partners to enter the German market.

### What are we looking for

We are eager to talk to inspiring entrepreneurs and cover innovative startups to provide first hand information on developments and trends of the mobile market.

### Keywords

- Electronic Commerce, Electronic Payment, Electronic Signature
- E-Learning
- Digital libraries and content
- Content Provider
- Mobile Entertainment
- Mobile Service Provider
- Computer Games
- 3D Media

### Collaboration sought

- Research and development
-

**ACCÍO**

Competitiveness for Catalonia



**Generalitat de Catalunya**  
Government of Catalonia

**BROKERAGE EVENT 2010**

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**Responsible**

Johannes Heinze

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**GryfTechnologia sp. z o.o.**

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Dedicated systems (software + device). Chairman is a vice-champion of the world of programming in Java.

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**Collaboration Profiles**

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**System Overlay solution, innovation user interface. Producer software systems with embedded device.****What we offer**

We offer own (patent) innovation 3D user interface for embedded device (polyhedral interface). Also we propose production dedicated systems with embedded. We have programmers, electronics engineer and technical specialist. Chairman Mr. Marcin Kwiatkowski participated in many international technology competitions. Won: vice-world championship contest JavaMasters in 2005, category professional and semifinalist in the category of design in ImagineCup 09 Microsoft.

**What are we looking for**

We are looking partners from electronics mobile area - "no name" phone producers, smd led producers. Also we want to cooperate with firms which want change user interface in own device. We are looking too, local GSM solution for small towns.

**Keywords**

- Electronics, Microelectronics

**Collaboration sought**

- Research and development
- Technical Co-operation
- Manufacturing Agreement
- Licence Agreement
- Commercial Agreement

**Responsible**

Marcin Kwiatkowski

## Guidance Ltd

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**Dominus Way 4**  
**LE19 1RP Leicester**

**United Kingdom**

**Telephone** +441162292600  
**Fax** +441162292604  
**E-Mail** malcolm.roberts@guidance.eu.com

Guidance is a group made up of 3 small companies. We specialise in the development and sale of positioning sensors using several technologies including RF, GPS, cellphone, radar, laser.

### Collaboration Profiles

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## Guidance provide a wide range of position tracking technology

### What we offer

Integration of GPS, cellphone and RF tracking and position measurement.  
Multi-sensor fusion using predictive filtering.

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### What are we looking for

Opportunities to develop further position tracking technologies in new application areas.

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### Keywords

- Electronics, Microelectronics
  - Signal Processing (speech, sound, image)
  - Mobile Security
- 

### Collaboration sought

- Research and development
  - Licence Agreement
  - FP7-ICT Project
- 

### Responsible

Dr Malcolm Roberts

## Guide per Cellulari - Mobisofia

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Italy

Telephone +39 0372 567757  
Fax +39 0372 567701  
E-Mail [info@mobisofia.com](mailto:info@mobisofia.com)



Guide per Cellulari is an Italian company offering Mobile Marketing & Service solutions and Mobile Application's Design & Development on platforms such as iPhone, J2ME and Widget Vodafone 360. Guide per Cellulari was born in 2008 thanks to a longstanding experience in the Mobile Services Research and in the development of Mobile App of its Founders.  
Visit us on: [www.guidepercellulari.com](http://www.guidepercellulari.com)

### Collaboration Profiles

#### iPhone, J2ME, Widget 360 Applications

##### What we offer

We offer the Design & Development of Mobile Applications.  
We work on J2ME, iPhone and Vodafone 360 Platform.  
We offer consulting support on Mobile Marketing & Service initiatives leveraging on Bluetooth technology to Publishing Companies, Universities, Trade fairs, Public administrations and Tourism Institutes.  
Besides, We offer Bulk Sms on the Italian Market through our Sms gateway.

##### What are we looking for

We are looking for:  
- Partners able to develop Applications in Symbian, iPhone and android  
- Publishing Companies, Trade fairs, Tourism institutes, Universities interested in the development of new applications

##### Keywords

- Mobile Entertainment

##### Collaboration sought

- Technical Co-operation  
- Commercial Agreement

##### Responsible

Riccardo Bosio

## Gybe Healthcare S.L.

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08018 Barcelona

Catalonia

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**Fax**                **934850660**  
**E-Mail**            **info@moviu.net**



Based in Barcelona, Spain, Gybe Healthcare develops and commercializes MOVIU, an e-health platform that improves the outcome of physiotherapeutic rehabilitation through the provision of customized multi-media exercise programs to patients with an orthopedic problem.

Gybe Healthcare S.L. was founded in 2009, and is currently testing MOVIU in a closed pilot trial.

### Collaboration Profiles

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#### Telemedicine Online-Platform for Physiotherapy

##### What we offer

We are developing an e-health platform that improves the outcome of physiotherapeutic rehabilitation. At the core of the application stands a library of high-tech multi-media exercise videos which we produce ourselves, as well as various monitoring and compliance tools. Videos are streamed to the users on-demand, and patients and healthcare professionals can participate in remote consultations through video conferencing. The strength of the solution lies in the simplicity with which the professional can deliver a customized recovery program to his patient, and in the minimum technical and logistical requirements to make use of the application.

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##### What are we looking for

We are looking for a partner to help us bring our currently internet-based solution to handheld devices (iphone etc.) in order to make our product available anytime/anywhere to our users. This development partner should have extensive experience in the development of mobile applications, especially with high-volume data transfers (video-streaming).

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##### Keywords

- E-Learning
  - IT Applications for Health
  - ICT for Independent Living and Inclusion
- 

##### Collaboration sought

- Research and development
  - Technical Co-operation
- 

##### Responsible

Marc Schoenes

## HABITEC

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c/ MARIE CURIE 22  
29590 MALAGA

Spain

**Telephone** 0034 952028125

**Fax**

**E-Mail** [info@cthabitec.com](mailto:info@cthabitec.com)

Non profit Technological Centre. Main activity:R&D projects on ICT, Energy and Construction. Offices located in the Technological park of Andalucía, in Malaga (Spain). Created on January 2009

### Collaboration Profiles

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#### Home IP-RF Router for Energy control

##### What we offer

We would like to set up a pilot where we can control all the energy associated devices from a building through an IP-RF Router. This Router will be control remotelly and will have an IP adress. The router will be set up in teh building and it will control through RF the devices inside the building with are making use of energy. The router will support KNX protocol.

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##### What are we looking for

Router suppliers. It might not be a commercial product, but in the development phase, mature enough to make a real pilot in a real building with real users under a FP7 ICT project to be set up

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##### Keywords

- Electronics, Microelectronics

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##### Collaboration sought

- FP7-ICT Project

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##### Responsible

Rafael Abad

## Halfmoonbay GmbH

Novalisstr 11  
10115 Berlin

Germany

**Telephone** +49 (0)30-2809327-0  
**Fax** +49 (0)30-2809327-8  
**E-Mail** zoe.adamovicz@vulevu.com



Background - where we come from:

The Halfmoonbay GmbH, founded by Zoe Adamovicz, Marcin Rudolf and Corina Weber, is a young mobile technology startup from Berlin, Germany.

Its founders have a big business-relevant experience in sales, process-engineering, web & mobile conception and design, usability and marketing communication having been active in web 2.0 industries since the turn of the millenium with companies like Jamba, iLove, and other 2.0 affine businesses.

The Halfmoonbay GmbH conceived of and continues to develop and operate the mobile dating service Vulevu.

Vision - what we believe in:

We believe in the combination of mobile and web-based applications and this is where we set new standards and the market and it's consumers have proven us to be right: classic online dating can't handle the user needs of tomorrow.

That's why we work on solutions that are demand-driven, entertaining, spontaneous and engaging for all users.

### Collaboration Profiles

#### Mobile Dating Platform for Mobile Network Operators - [www.vulevu.de](http://www.vulevu.de)

##### What we offer

Vulevu is a mobile service designed and created to integrate with the mobile network operators and serve as one of their VAS.

- A great online and mobile dating experience for MNOs subscribers
- Full integration into the MNO's front-end and back-end
- Various and expandable revenue streams
- Multiplatform solution
- targets literally ALL mobile devices

##### What are we looking for

MNOs / MVNOs or MVNEs willing to use the platform as a VAS for their customers.

##### Keywords

- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Mobile Entertainment
- Mobile Service Provider

##### Collaboration sought

- Technical Co-operation
- Joint Venture Agreement
- Licence Agreement
- Commercial Agreement
- FP7-ICT Project



**Responsible**

Ing. Zoe Adamovicz

**www.mobilemonday.pl**

**What we offer**

The objective of MobileMonday Poland is to give a push to the development of the Polish mobile market, and to give the companies from other countries the access gate to it.

- To encourage innovation within the mobile sector in Poland, and open it for the input from international markets.
- To facilitate networking between small and large companies, and between local Polish and foreign firms.
- To help Polish companies effectively participate in international initiatives through the import and export of visions, concepts, technologies, know-how and best practices.
- To present innovative visions, trends, studies and forecasts from the mobile marketplace.
- To facilitate and create partnerships.
- To contribute to the education of the broader public through its publications, online presence and media partnerships.

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**What are we looking for**

- Speakers for the Mobile Monday Events.
- Companies interested in the Polish market.
- German companies and research partners interested in joint research and innovation projects either with MobileMonday Poland, or with any of the partnering companies or research institutes, potentially within FP7 programme.

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**Keywords**

- Network Security
- Communications Protocols, Standards
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- E-Learning
- GIS Geographical Information Systems
- Content Provider
- Mobile Entertainment
- Mobile Security
- Mobile Service Provider
- Computer Games

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**Collaboration sought**

- Research and development
- FP7-ICT Project

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**Responsible**

Ing. Zoe Adamovicz

**Polidea**

**What we offer**

Polidea. Multiple ideas. Customized mobile services. Because every customer has unique business needs. We deliver end-to-end mobile solutions: user experience design, application and middleware implementations and consulting services. We speak Symbian, Android, Windows Mobile, Java, iPhone, BlackBerry...

What Polidea is about? It's about creating or improving mobile experience – mobile applications, user interfaces, hardware, business processes.

It's also about excitement. Sure we can do boring stuff. Such as inventory tracking or localizations. But... we prefer challenges. Difficult stuff. Beautiful stuff. Revolutionary stuff. Like creating a next generation mobile web browser engine. Or making mobile applications that are (almost) intelligent.

**What are we looking for**

Partners for research projects - academic institutions, large companies willing to invest into cutting-edge technologies.

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**Keywords**

- Network Security
  - Data Protection, Storage Technology, Cryptography, Data Security
  - Database Management, Data Mining
  - Communications Protocols, Standards
  - Network Technologies (Wireless, Wi-Fi, Bluetooth)
  - Signal Processing (speech, sound, image)
  - Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
  - GIS Geographical Information Systems
  - Mobile Security
  - Mobile Service Provider
- 

**Collaboration sought**

- Research and development
  - Technical Co-operation
  - FP7-ICT Project
- 

**Responsible**

Ing. Zoe Adamovicz

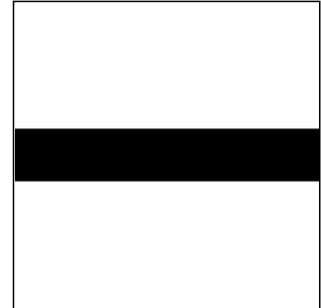
## Haloya Inc.

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**Porkkalankatu 20  
00180 Helsinki**

**Finland**

**Telephone**            **+358 9 4283 3001**  
**Fax**  
**E-Mail**                **contact@haloya.com**



Haloya provides Operators Unified Communication or RCS –like managed services. Operators can choose from a complete service set most suitable features to support their offering, or they may take a complete integrated communication service set.

- Total Unified Communications and RCS Lite service set as managed service
- Designed for Operator branding and offering
- Completes Operator's services and service features
- No CAPEX or on-site installations
- Integration with Operator systems
- Instant access to all service features for reduced time-to-market
- Includes support in all phases of the planning, development and implementation project

### Collaboration Profiles

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#### Managed Unified Communications User Experience

##### What we offer

Haloya provides Operators Unified Communication or RCS (Rich Communication Suite) –like managed services. Operators can choose from a complete service set most suitable features to support their offering, or they may take a complete integrated communication service set.

- Total Unified Communications and RCS Lite service set as managed service
  - Designed for Operator branding and offering
  - Completes Operator's services and service features
  - No CAPEX or on-site installations
  - Integration with Operator systems
  - Instant access to all service features for reduced time-to-market
  - Includes support in all phases of the planning, development and implementation project
- 

##### What are we looking for

We are looking for partners and channels for accessing both enterprise and consumer end customer markets with total Unified Communication service offering. We can offer the partners a complete set of advanced IP based communication services with which the partner can provide a full set of services to end users.

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##### Collaboration sought

- Commercial Agreement
- 

##### Responsible

Antti Pellinen

## HAPLOID

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### France



Haploid is an innovative company focused on mobile applications development. We believe iPhone and Android will lead the mobile application market in the future so we focus our skills on these two mobile platforms.

We released 5 applications as software editor:

- PronoFoot : a Football bet application for the French First League
- RSS Store: a powerful RSS Reader associated with a large repository of feeds submitted by our users
- GreenCard: a digital business card application with up-to-date card management
- iDecode: a 2D code reader with Datamatrix and QR Code support

We are also developing application on iPhone and Android for other companies:

- RMC : a national public radio
- BFM TV : a national public TV channel
- Yuback : a meeting service based on location
- Popcarte : a greeting card service
- Tweeteev : a twitter client for Android

### Collaboration Profiles

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#### Haploid

##### What we offer

We are developing innovative mobile applications for the most advanced mobile platforms, Apple iPhone and Google Android.

We are focusing on creating new services for mobile customers.

With 2 years of experience on iPhone and Android platforms, we are able to create very good quality software with all the best features offered by mobile platforms.

We are offering In App Purchasing service and notifications on iPhone.

Thanks to a team of designer, ergonomist, developer and project leader, we are able to create your dreamed mobile application.

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##### What are we looking for

We are looking for innovative companies producing innovative services that can take advantage of location based service or mobile usage.

We can help all companies to touch a part of the 60 millions ipod/iphone users over the World.

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##### Keywords

- Mobile Service Provider
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##### Collaboration sought

- Technical Co-operation
  - Commercial Agreement
- 

##### Responsible

Antoine CABOT

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**HEDISA - RPK GROUP**

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**CLASSI 6****43006 TARRAGONA****Catalonia**

**Telephone**           **977542233**  
**Fax**                   **977542292**  
**E-Mail**               **x.roe@hedisa.com**



We are located in Tarragona (Spain) as a plant of the RPK Group, founded on year 1964. Other plants are in Vitoria (Spain), Celaya (Mexico) and Pune (India). We are an industrial company. Our production range includes compression springs, traction springs, torsion springs, shaped wire pieces, rings and copper coils.

RPK GROUP companies are equipped with the latest state-of-the-art Technology to design & Calculate the best spring in accordance with the Customer's specifications. RPK has the capacity to simulate the performance of the spring before its manufacture. RPK Technical Engineers are always on hand to answer your technical questions relating to spring manufacture and materials. RPK as well as being a partner of IST "Institute of Spring Technology" also receives both its support as well as its Failure Analysis service. RPK offers a global problem-solving system for each specific spring application.

Markets: Automotive, Electric&Electronics, Home Appliances

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**Collaboration Profiles**

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**Micro springs & wire/shape forms manufacturer****What we offer**

RPK GROUP companies are equipped with the latest state-of-the-art Technology to design & Calculate the best spring in accordance with the Customer's specifications. RPK has the capacity to simulate the performance of the spring before its manufacture. RPK Technical Engineers are always on hand to answer your technical questions relating to spring manufacture and materials. RPK as well as being a partner of IST "Institute of Spring Technology" also receives both its support as well as its Failure Analysis service. RPK offers a global problem-solving system for each specific spring application.

**What are we looking for**

We would like to supply technological springs for OEM'S and other manufacturers

**Keywords**

- Electronics, Microelectronics
- Mobile Service Provider

**Collaboration sought**

- Research and development
- Technical Co-operation
- Manufacturing Agreement

**Responsible**

XAVIER ROE

## Help-Forward Network

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**Vasillika Vouton**  
70013 Heraklion

Greece

**Telephone** 00302810391967  
**Fax** 2810391906  
**E-Mail** ignatiadis@help-forward.gr



HELP-FORWARD Network (Hellenic Project for Wider Application of R&D - ΠΡΩΨΑ in Greek) was created to bridge the gap between Research and Industry in Greece. Since 1991 PRAXI / HELP-FORWARD Network offers Technology Transfer brokerage services to Greek companies and Research Institutions and provides information, mediation and advisory services to all stages of Technology Transfer and Exploitation of Research Results, funding opportunities identification, detection of technological needs, technology watch and evaluation, partner search technology transfer negotiations support.

PRAXI / HELP-FORWARD Network operates as a distinct entity, under the auspices of the Hellenic Federation of Enterprises (SEV), the Federation of Industries of Northern Greece (FING) and the Foundation for Research and Technology - Hellas (FORTH). PRAXI / HELP-FORWARD Network is administered by FORTH, operates as a non-profit private organisation and draws its funds from the European Commission (Innovation Programme) and from services to its clients. PRAXI / HELP-FORWARD is a member in Enterprise Europe Network - Hellas.

### Collaboration Profiles

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## Brokerage in international technology transfer, innovation and entrepreneurship

### What we offer

- .Awareness and information services on private and public financing for R&D and Results exploitation.
- Assistance in the identification of funding sources & opportunities.
  - Preparation / promotion of proposals for technological and business collaboration in Greece & Europe.
  - Mediation for RTD and business partner search.
  - Support in the preparation of technology assessment and technology marketing plans.
  - Consultancy support in technology transfer negotiations.

### What are we looking for

SMEs and knowledge institutions looking for a business and technology opportunity in Greece and South-Eastern Europe

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### Keywords

- Network Technologies (Wireless, Wi-Fi, Bluetooth)
  - Electronic Commerce, Electronic Payment, Electronic Signature
  - ICT for Independent Living and Inclusion
  - GIS Geographical Information Systems
  - Mobile Entertainment
  - Mobile Service Provider
  - 3D Media
- 

### Collaboration sought

- Technical Co-operation
  - Commercial Agreement
  - FP7-ICT Project
- 

### Responsible

Mr Panagiotis Ignatiadis

## High Margin GmbH

Schikanederstrasse 2a  
93183 Regensburg

Germany

Telephone +49 941 899616 0  
Fax  
E-Mail [g.rupp@highmargin.de](mailto:g.rupp@highmargin.de)



High Margin is a Software Company, located in Regensburg, Bavaria, Germany, focused on Software Solutions in the area of integrating Sensor Data (both static and Mobile) via Internet to a Software as a Service (SaaS) Host. Sensor Data can be electrical Power Consumption, environmental data (CO2, NOx, noise, GPS). Integration is done based on mobile phone technology both via WiFi or - if no node is available - via UMTS or other services of phone companies.

We are partnering with Krones AG, Neutraubling, Germany, the leading equipment vendor for bottling lines. Our interest is to use the mobile technology Android to serve the industrial branches.

### Collaboration Profiles

#### Software as a Service (SaaS) Solutions based on Android technology both for industrial and personal

##### What we offer

We offer:

- Sensor Integration like Power Consumption, environmental measures (CO2, NOx, Noise etc.) via WiFi or UMTS to central Web Services.
- online Brokerage of electrical power
- Using the portfolio of Smart Phone Apps to be applied for industrial use. Build thin EPP applications
- We are partnering with Krones AG, the world leading Bottling equipment manufacturer to apply Smart phone apps for the field service of a multinational company.

##### What are we looking for

Partners, who want to share our thoughts on next generation Software Applications based on these technologies. Potentially investors to play the ball faster. We'll see

##### Keywords

- Electronics, Microelectronics
- Database Management, Data Mining
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Content Provider

##### Collaboration sought

- Research and development
- Joint Venture Agreement

##### Responsible

CEO Gerhard Rupp

## HNIT-BALTIC

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LT-03127 Vilnius

Lithuania

**Telephone** +370 5 2150575  
**Fax** +370 5 2150576  
**E-Mail** cellexp@hnit-baltic.lt



HNIT-BALTIC is the developer and owner of software application for wireless telecommunication network planning, management and optimization - Cellular Expert™. The Company has been successfully developing and marketing Cellular Expert™ for over 10 years and providing services to customers in nearly 40 countries.

Cellular Expert™ is the leading software for Radio path profiling, radio and equipment data management, Frequency planning, Radio link budget and performance analysis, Coverage prediction, Drive Test analysis, Radio link interference analysis and Traffic analysis. Cellular Expert covers wide range of the wireless systems such as Mobile networks, Broadband wireless access networks, Wireless transmission networks, Military and rescue networks and other systems in frequency range from 150 Mhz up to 40 GHz.

HNIT-BALTIC business strategy focuses on an absolute commitment to customers to deliver qualified, reliable, competitive and innovative solutions. It allows users to lower operational costs, increase profitability, and improve quality of customer support services.

### Collaboration Profiles

## Cellular Expert - Radio network planning, optimization and data management solution

### What we offer

Cellular Expert allows users to plan, optimize network and analyze information efficiently, to lower costs, increase profitability, and improve the quality of customer support services. Cellular Expert is dedicated for Mobile network operators, Telecoms, Military companies, Internet providers, Emergency service providers, Utility companies, Consultancy service providers and other companies performing planning, analysis, optimization and reporting tasks for radio networks. The software is being constantly updated to support the latest radio technologies including HSPA, LTE and WiMAX.

HNIT-BALTIC offers professional services related to the wireless telecommunication network planning such as data preparation, software implementation and customization, system integration, network planning.

### What are we looking for

We are looking for cooperation with telecommunication system integrators and resellers experienced in GIS and/or radio network planning fields to distribute our GIS based radio network planning solution Cellular Expert.

### Keywords

- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- GIS Geographical Information Systems

### Collaboration sought

- Research and development
- Technical Co-operation
- Licence Agreement
- Commercial Agreement
- FP7-ICT Project

### Responsible

Vidas Gruodis



**HOBIM BILGI ISLEM HIZMETLERİ A.S.**

Cevreyolu Cad. 2  
34030 ISTANBUL

Turkey

**Telephone** +90 212 467 2 467  
**Fax** +90 212 467 2 400  
**E-Mail** [byilmaz@hobim.com](mailto:byilmaz@hobim.com); [tkislal@hobim.com](mailto:tkislal@hobim.com)



HOBIM, established in 1976 as the IT Center of Çukurova Holding of companies, is one of the leading Information Processing companies of East Europe. HOBIM has been rendering services in the IT industry for 30 years without any interruption. Based on its %100 customer satisfaction principle, it has proved its product and service quality with the ISO 9001 certificate and GSMA SAS accreditation obtained. The fields of activity of HOBIM cover Sim & Scratch Cards Production, Smart Cards Customization, Mailing and Enveloping Services, Offset Printing, Envelope Production, Document Management and Software Development Services.

**Collaboration Profiles****HOBIM Cards & Services - GSMA Accredited SIM Cards and Scratch Cards****What we offer**

HOBIM offers a range of smart cards, varied from Credit Cards and ID Cards to SIM Cards. The production is based on state of the art technologies applied in the leading markets of the world.

In telecommunications industry, the operators who need GSM and CDMA cards, (U)SIM cards – 2G and 3G SIM cards – optimized for specific market requirements, are supplying their Sim Cards from Hobim, exploiting to the full the capabilities of today's leading Java SIM card.

Using the products of leading chip vendors world wide, HOBIM's products are in service of GSM operators within a portfolio of 16K – 256K SIM Cards with various types of applications which would enhance Operator's customer base and rapidly extend their reach of new markets.

**What are we looking for**

Hobim is able to produce and personalize Plastic cards for various customer needs in the industries such as; Telekommunications, ID Cards, Loyalty Cards, Health Cards, Banking(ATM & Credit Cards) and Transportation

**Keywords**

- Data Protection, Storage Technology, Cryptography, Data Security
- Mobile Service Provider

**Collaboration sought**

- Research and development

**Responsible**

TOLGA KISLAL

## Hostname, Lda

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Rua de Santos Pousada 441 - sala  
4000-486 Porto

Portugal

Telephone +351 225 191 754

Fax

E-Mail [contact@blip.pt](mailto:contact@blip.pt)



Blip.pt is a software brand of Hostname, Lda.

Our headquarters are located in Porto, Portugal and we have also offices in Lisbon, Portugal.

We are a service company for Internet, Web and Mobile applications. Our main activity are engineering high performance and resilient web applications but we also develop mobile applications and have some internet products.

Hostname was created in the 1st Trimester of 2009 and already had a significant growth this first year with a big project and several medium applications developed.

For the next year we are wondering to stabilize our mobile development department with more constant work. Also, for 2010 we are launching a new internet product B2C.

### Collaboration Profiles

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#### Engineering high performance and resilient web applications

##### What we offer

Loveblip is a place to meet new people and build relationships. This next generation of Online Personals will be launching earlier 2010.

Getcrm.net is a low-cost on-demand provider for SugarCRM CE

Using data aggregation and AI techniques, social4.net will take your social network as a starting point and will browse the web collecting information that you may find interesting. It takes your feedback and uses that to learn about what you like.

BlipApp is an application container that we are developing for the open-source community. It is focused on Content Management System and it is written specifically to support re-branding and re-selling. Being an application container, means that you can easily develop new web applications or extend the existing ones to meet your needs.

##### What are we looking for

Blip.pt is looking for partners in a wide range of different areas.

For the B2B services and products that we develop, we are willing to meet other companies for technical co-operation in areas such Mobile and Innovative Technologies.

Also, we are looking for partners to complement our services and as so to present a better and larger service to our clients.

For the B2C internet products we also develop, we would like to find partners for developing in a co-operation base richer and more powerful tools for internet users.

Mobile interaction and innovative technologies are also the priorities at this moment.

##### Keywords

- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Electronic Commerce, Electronic Payment, Electronic Signature
- Digital libraries and content
- GIS Geographical Information Systems
- Content Provider
- Mobile Entertainment
- Mobile Service Provider

##### Collaboration sought

- Research and development
- Technical Co-operation
- Joint Venture Agreement

**ACCÍÓ**

Competitiveness for Catalonia



**Generalitat de Catalunya**  
Government of Catalonia

**BROKERAGE EVENT 2010**

Barcelona, 15 - 18 February. Fira de Barcelona

- Commercial Agreement

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**Responsible**

Frederico Camara

## Hungarian Association of IT Companies

**Vermezo 4**  
**1012 Budapest**

**Hungary**

**Telephone** +36 70 392 2048  
**Fax** +36 1 411 0914  
**E-Mail** hklara@ivsz.hu



The Hungarian Association of IT Companies represents the interest of the Hungarian information and communication technology sector. It has over 300 members. IVSZ has recently initiated an R&D and Innovation Program to increase the competitiveness of the Hungarian ICT sector. IVSZ is the bridge to the Hungarian ICT business community and supports every initiative that strengthens and develops international business relations. The Association provides assistance to foreign partners interested in business opportunities, cooperation, or investment possibilities in Hungary by organising presentations and business meetings, and by advising its members on new opportunities.

IVSZ has participated in several FP6/FP7 projects. Currently it is coordinating two EU funded project (TACMON – FP7 Research for SME associations; ICTtrain – BSP) and a Hungarian national technology platform focusing on embedded systems (ArtemisH) and participates in several EU funded projects as national partner.

### Collaboration Profiles

#### FP7 R&D and CSA projects in the ICT area

##### What we offer

IVSZ is the bridge to the Hungarian ICT business community and supports every initiative that strengthens and develops international business relations. The Association provides assistance to foreign partners interested in business opportunities, cooperation, or investment possibilities in Hungary by organising presentations and business meetings, and by advising its members on new opportunities.

IVSZ has deep experience in European funded projects. IVSZ has participated in several FP6/FP7 projects. Currently it is coordinating two EU funded projects (TACMON – FP7 Research for SME associations; ICTtrain – BSP) and a Hungarian national technology platform focusing on embedded systems (ArtemisH) and participates in several EU funded projects as national partner.

##### What are we looking for

IVSZ is looking for proposals/consortia:

- research for the benefit of SME associations
- CSA projects in any ICT related topic
- research projects for its members (IVSZ is able to suggest partners from its members)

##### Keywords

- Electronics, Microelectronics
- Network Security
- Data Protection, Storage Technology, Cryptography, Data Security
- Database Management, Data Mining
- Communications Protocols, Standards
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Electronic Commerce, Electronic Payment, Electronic Signature
- E-Learning
- Digital libraries and content
- Signal Processing (speech, sound, image)
- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
- IT Applications for Health
- IT Applications for Transport and Logistics
- ICT for Independent Living and Inclusion
- GIS Geographical Information Systems
- Content Provider
- Mobile Entertainment
- Mobile Security
- Mobile Service Provider
- Computer Games
- 3D Media

##### Collaboration sought

**ACC10**

Competitiveness for Catalonia



**Generalitat de Catalunya**  
Government of Catalonia

**BROKERAGE EVENT 2010**

Barcelona, 15 - 18 February. Fira de Barcelona

- Research and development
  - FP7-ICT Project
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**Responsible**

Klara Heilingbrunner

## Hypertag Ltd

Cambridge Science Park 23  
CB4 0EY Cambridge

United Kingdom

Telephone +441223437087  
Fax +441223437099  
E-Mail MWC2010@hypertag.com



Hypertag increases sales and footfall for customers by allowing digital content such as wallpapers, video clips, games, music clips, vouchers or web links to be downloaded direct to consumer's mobile phones quickly and for free.

Founded in 2001, Hypertag is an award winning global proximity marketing technology and service provider enabling brands to connect to consumers' mobile phones based on their proximity to a physical location using short-range mobile wireless technologies such as Bluetooth, infra-red and Wi-Fi.

So for example, if you enter a shop, you might download a special offer to your phone, or as you enter a museum, you might download a digital brochure on the exhibits.

Hypertag sells its proximity marketing solutions to major brands, their agencies, visitor attractions and through a network of international resellers.

Hypertag also integrates its systems with third party infrastructure providers such as in-store advertising display screen providers.

### Collaboration Profiles

## Global Proximity Marketing Solution

### What we offer

Hypertag are experts in mobile marketing and proximity (Bluetooth and Wi-Fi) marketing.

We have a hardware agnostic and open platform which we can apply from the simple low cost applications all the way up to fully featured enterprise grade solutions.

Our technology can be used to stimulate sales and footfall, either in store or to websites. We can also apply our technology to visitor attractions and heritage applications.

Our primary competitive advantages are class leading architecture, the most experience in the market, the best service in the market, and the highest level of handset and contnet compatibility which means a Hypertag campaign normally ends up in a higher number of downloads.

### What are we looking for

We are interested in UWB or next generation Bluetooth. We are interested in getting Bluetooth working with Apple iPhones.

We are looking for linux hardware with Bluetooth, Wi-Fi and optional GPRS networking on board.

We are looking for campaign partners, who are often small entrepreneurial marketing agencies, and resellers who are often IT systems integrators.

We are looking for digital signage companies who want Proximity technology at low marginal capex cost.

We are looking for point of sale kiosk vendors who are interested in adding Proximity solutions to their hardware.

We are interested in Bluetooth Marketing and Proximity Marketing providers who want to sell the best in class solution.

### Keywords

- Electronics, Microelectronics
- Network Security
- Database Management, Data Mining
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Electronic Commerce, Electronic Payment, Electronic Signature
- E-Learning
- Digital libraries and content
- IT Applications for Health

- IT Applications for Transport and Logistics
  - Content Provider
  - Mobile Entertainment
  - Mobile Service Provider
- 

**Collaboration sought**

- Research and development
  - Technical Co-operation
  - Joint Venture Agreement
  - Manufacturing Agreement
  - Licence Agreement
  - Commercial Agreement
- 

**Responsible**

Jonathan Morgan

## I-play

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**Madrid**

**Spain**

**Telephone** +34659118140  
**Fax**  
**E-Mail** jan.goscinski@iplay.com



London-based games publisher with a global footprint. Internal and external development. Direct distribution with all major carriers.

### Collaboration Profiles

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#### Mobile games publishing

##### What we offer

I-play is a leading mobile games publisher with a global footprint. We offer a distribution channel to all major carriers worldwide for developers or publishers interested in reaching a global market. We can also partner with technology providers making our distribution and retailing more effective.

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##### What are we looking for

Interesting mobile content, primarily games that we can take and distribute on a local or global level. Focus on casual and social games.

Another potential technology partner are companies working building wap portals, retailing, wrapping and other new models for micropayments.

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##### Keywords

- Content Provider
  - Mobile Entertainment
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##### Collaboration sought

- Technical Co-operation
  - Licence Agreement
- 

##### Responsible

Jan Goscinski

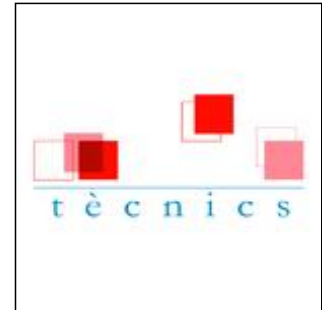


## I.M. tecnicos project management sll

Via Europa 153  
08303 Mataro

Catalonia

Telephone        937995197  
Fax  
E-Mail            v.luna@imtecnicos.com



Catalan architecture and engineering studio (Spain) carries out the whole execution of projects such as residential or industrial buildings.

The company is looking for potential foreign partners willing to build up an energy efficiency, smart building and eco building, (through joint venture and/or subcontracting or outsourcing of activities).

We're also interested to participate on a European program such as FP7, Eurostar ... where we can contribute:

- integrating new products on a global architectural project.
- advising about Spanish legislation and
- implanting demonstration sites, showrooms
- Divulgating and training professional technicians.

### Collaboration Profiles

#### Architectural - Engineering - project management

##### What we offer

The company offers its services within two main fields: architecture and engineering, mainly focus on residential and industrial building. Although our team background is also expertise implementing information systems.

The new technology should be used for Energy efficiency, smart building and renewable energy area, and we can offer:

- advising about Spanish legislation
- integrating new products on a global architectural project
- Divulgating and training professional technicians
- Creating construction details and providing them to the architect and engineering community

and also comercialize this technology.

##### What are we looking for

We are looking for partner through a joint-venture, distributor or outsourcing technical activities which can provide new products on Energy efficiency, smart building and renewable energy area

We're also interested to participate on European consortium on a FP7, Eurostar programmes.

##### Keywords

- ICT for Independent Living and Inclusion

##### Collaboration sought

- Technical Co-operation
- Licence Agreement
- Commercial Agreement
- FP7-ICT Project

##### Responsible

Vicenç Luna

## I6NET

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**Calle Magallanes 13**  
**28015 Madrid**

**Spain**

**Telephone** +34 699435965  
**Fax** +34 914463282  
**E-Mail** [ivan.sixto@i6net.com](mailto:ivan.sixto@i6net.com)



I6NET Solutions and Technologies is a company dedicated to research on telecommunications and Internet. We are advanced services experts in voice and video interactivity (IVR / IVVR) for the latest evolution of telephony.

### Collaboration Profiles

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#### **VXI\* VoiceXML browser IVR/IVVR for Asterisk platforms**

##### **What we offer**

VXI\* is the first official, native integration between the successful Asterisk open source telephony engine and VoiceXML, the most advanced voice and video application's standard language. VXI\* is an add-on channel driver for Asterisk-based systems. Adding VXI\* to any Asterisk server enables access to the large VoiceXML applications world. You will get great advantages in opening your favorite PBX to the new evolution of IVVR (Interactive Voice & Video Response) and web enabled applications.

##### **What are we looking for**

We are looking for business and technology partners working or going to use IVR technology.

##### **Keywords**

- Communications Protocols, Standards
- IT Applications for Health
- Mobile Service Provider

##### **Collaboration sought**

- Licence Agreement

##### **Responsible**

M. Ivan Sixto

## IBELEM

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44307 NANTES

France

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**E-Mail** faf@ibelem.com



IBELEM is a mobility software editor and an expert in integrating and managing mobility solutions (from Laptop to communicating PDA)

Created in August 2001, Ibelem has more than 8 years of experience/ Knowledge in the "Mobile" Market.

Ibelem has developed partnership with (Orange/SFR/Bouygues) and is a Microsoft Gold Certified, BlackBerry Elite Member, and a privileged partner of Apple France.

Ibelem's clients: Société Générale, Banque de France, MINEFI (Ministère des finances), Véolia, Gaz de France, RTE, Renault, Lafarge, LVMH, L'Oréal, Air France, Vivarte, Lagardère, Saint Gobain, Rothschild...

### PRODUCTS:

- NEW: IBELEM launch PushManager Suite for Microsoft ActivSync  
Manage, Monitor and get Reports of your pushmail users and theirs Mobile Devices
- NOMADIO

Easy and secure connection for laptop computer users

### SERVICES:

Ibelem offers a full range of Expert Services for SmartPhone and Mobile Devices

### CONSULTING

INTEGRATION/MIGRATION

TRAINING

SUPPORT – HELP DESK

## Collaboration Profiles

### Software solutions for Mobile Smartphones and Laptops

#### What we offer

- NEW: IBELEM launch PushManager Suite for Microsoft ActivSync  
Manage, Monitor and get Reports of your pushmail users and theirs Mobile Devices  
Dedicated to Microsoft Exchange in order to remotely MANAGE Iphone, Windows phone, Nokia, Google Android ... from one console.  
Deploy devices in OTA mode (via SMS), manage advanced security policy. Remotely Enable or Disable the Exchange user to use ActiveSync functionality. alerting) and generate REPORTS (connections statistics).
- NOMADIO

Easy and secure connection for laptop computer users. Nomadio makes easier and secures connections for mobile users with laptop computers.

With its intuitive and ergonomic interface designed for novice users, Nomadio establishes the connection, automatically launches the VPN and manages a reinforced security of the user's terminal in a completely transparent way.

the administrator disposes of a centralized administration platform of all his nomad users.

#### What are we looking for

We are looking for New Partners Worldwide in order to reach new markets for our products: PushManager and NOMADIO

#### Keywords

- Network Technologies (Wireless, Wi-Fi, Bluetooth)

#### Collaboration sought

- Licence Agreement
- Commercial Agreement

#### Responsible

Miss FARIZA AFKIR

## IBM Global Technology Unit (GTU)

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Israel

### Collaboration Profiles

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#### **IBM's Business Solutions for Telco include: BSS/OSS, Billing and CRM- Integrate back-office systems**

##### **What we offer**

The GTU is leading the cooperation between IBM and many Israeli Telco oriented high-tech companies. Together, we build joint solutions and define a clear go-to-market strategy based on our Telco industry perspective and proven experience.

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##### **What are we looking for**

Examples of IBM's customers worldwide:

1. Asia - Bharti, Idea, Maxis, GTEL, Globe
2. North America - AT&T, Sprint, T-Mobile
3. Global account - Telefonica, Vodafone

Partners: Converse, Amdocs, Mobixell, cVidya, Traffix and others.

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##### **Responsible**

Uri Stossel

## IC-4S

**Santiago Grisolíá 2**  
**28760 Tres Cantos (Madrid)**

**Spain**

**Telephone**           **918041495**  
**Fax**  
**E-Mail**               **a.santiago@ic-4s.com**



1. Iberia Region with office based in Madrid.
2. Representative of lines like Intel and Xilinx for embedded market. Covering market segments like Industrial, Telecom, Gaming, Automotive, Consumer, etc...
3. For general information please have a look at [www.ic-4s.com](http://www.ic-4s.com)

### Collaboration Profiles

#### Electronic components

##### What we offer

1. Knowledge about Iberian electronic component market.
2. Sales in semiconductor arena.
3. Intel, Xilinx, Enpirion, QNX
4. By using the synergy of our lines we know and cover the whole market, experience and knowledge to offer the right solution to the customer.

##### What are we looking for

1. Electronic comp. manufacturer which need a REP in a Region like Spain & Portugal.
2. Customer who needs a solution for their development based on our lines of product.

##### Keywords

- Electronics, Microelectronics
- Network Security
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Electronic Commerce, Electronic Payment, Electronic Signature
- Signal Processing (speech, sound, image)
- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
- IT Applications for Health
- IT Applications for Transport and Logistics
- Computer Games
- 3D Media

##### Collaboration sought

- Research and development
- Manufacturing Agreement
- Licence Agreement

##### Responsible

Tec. Engineer Armando Santiago

## iconmobile GmbH

Methfesselstr. 30-36  
10965 Berlin

Germany

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**Fax** +49-30-886633-150  
**E-Mail** mwc@iconmobile.com



iconmobile group is a mobile solutions and services provider that fuses innovative design with new technologies. Founded in 2003 and headquartered in Berlin, Germany with offices worldwide, iconmobile enables companies to grow and optimize their business through the creation of new digital services and products that span multiple platforms.

The areas of expertise include user experience and interaction design, mobile marketing, and software development for mobile devices.

iconmobile works with global brands including BMW, Microsoft, Samsung, and Vodafone.

### Collaboration Profiles

#### Service Delivery Platform

##### What we offer

Our platform enables the delivery of tailored content and services to an unlimited number of different mobile devices.

##### What are we looking for

We are looking for content and service providers that need a flexible solution to deliver content to their users regardless of type of handset used and network.

##### Keywords

- Mobile Service Provider

##### Collaboration sought

- Technical Co-operation
- Joint Venture Agreement
- Licence Agreement
- Commercial Agreement

##### Responsible

Arndt Weisshuhn

#### User Experience (UX) and Interaction (IA) Design for mobile Devices

##### What we offer

We have a very strong background in providing world class user experience design for mobile devices. We cover the entire value chain starting from concept and design definition, via focus group testing and validation to visual asset production. We have a strong technical background that allows us to deliver the best possible solution based on the technical parameters of the given platform.

- \* Handset customisation and branding
- \* UE/UX development for mobile devices
- \* mobile portal concept, design, and development

##### What are we looking for

The user experience of any mobile device has become the main differentiating factor in the marketplace today.

We are looking for handset manufacturers, OEM/ODMs, mobile network operators (MNOs), software, and online service providers who seek to position their products and services by outstanding user experience.

##### Keywords

- Mobile Service Provider

**Collaboration sought**

- Technical Co-operation
  - Joint Venture Agreement
  - Licence Agreement
  - Commercial Agreement
- 

**Responsible**

Arndt Weissshuhn

**Mobile Application (Apps) Concept & Development****What we offer**

Concept definition, interaction design, software development services, and quality assurance for any mobile platform (Android, Symbian, iPhone, RIM, Java, WinMo, LiMo, etc.)

- \* App development (iPhone, Android, RIM, etc.)
  - \* Mobile Widgets (e.g. JIL)
- 

**What are we looking for**

Content and service providers who are looking into extending their reach by supporting mobile devices.

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**Keywords**

- Mobile Service Provider
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**Collaboration sought**

- Joint Venture Agreement
  - Licence Agreement
  - Commercial Agreement
- 

**Responsible**

Arndt Weissshuhn

## IDAPT - INOITULOS

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**Barcelona**

**Catalonia**

**Telephone** +34 93 432 79 08  
**Fax**  
**E-Mail** [contact@contact.com](mailto:contact@contact.com)



INOITULOS is offering the innovative and multiple patented range of products IDAPT, [www.idaptweb.com](http://www.idaptweb.com), which consist on a universal & simultaneous wireless power station for low power devices.

It's innovative design and ergonomics has been developed to fit all environments from households, offices and hotel rooms.

Our technology brings to the consumer the easyness of use of wireless chargers with none of their 2 drawbacks: the high cost and the narrow compatibility. IDAPT charges more than 4000 devices at the cost of a regular charger.

Our product range has been awarded in IFA09, CES10 and now at MWC10 and CEBIT10 we will present our product news with nicer designs and enhanced features!!

We are currently distributed in above 25 countries and look forward to consolidate our distribution network.

Don't wire you up... and change your charging attitude!!

### Collaboration Profiles

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#### IDAPT - Distribution opportunities

##### What we offer

INOITULOS, a technology consultancy based out of Barcelona, Spain since 2006, has developed IDAPT ([www.idaptweb.com](http://www.idaptweb.com)), an innovative, universal and simultaneous charger for portable electronic devices.

IDAPT universal charger is available at numerous points of sale in more than 25 different countries, including electronics stores, department stores, retailers of mobile phones and mobile phone accessories, and other international retail chains.

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##### What are we looking for

- Distribution opportunities for distributor, wholesaler or store who are looking for an innovative way to give added value to your customers?
- Business development opportunities

For any other topics, do not hesitate to contact us.

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##### Keywords

- Electronics, Microelectronics
  - Data Protection, Storage Technology, Cryptography, Data Security
  - Electronic Commerce, Electronic Payment, Electronic Signature
  - ICT for Independent Living and Inclusion
  - Mobile Entertainment
  - Mobile Service Provider
  - Computer Games
- 

##### Collaboration sought

- Research and development
  - Technical Co-operation
  - Joint Venture Agreement
  - Manufacturing Agreement
  - Licence Agreement
  - Commercial Agreement
-



**ACC10**

Competitiveness for Catalonia



**Generalitat de Catalunya**  
Government of Catalonia

**BROKERAGE EVENT 2010**

Barcelona, 15 - 18 February. Fira de Barcelona

**Responsible**

CEO Jacques GIRIBET

## IDATE

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**Montpellier**

**France**

**Telephone** +33467144444

**Fax** +33467144400

**E-Mail** [info@idate.org](mailto:info@idate.org)



**IDATE**  
Consulting & Research

Founded in 1977, IDATE is one of Europe's foremost market analysis and consulting firms, whose mission is to provide assistance in strategic decision-making for its clients in the Telecom, Internet and Media industries, through the following two areas of activity:

- Consulting & Research: an independent consultancy and a catalogue of marker reports and database)
- DigiWorld Programme: an annual programme, supported by its members (DigiWorld Club, DigiWorld Summit, DigiWorld Yearbook )

### Collaboration Profiles

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#### Market Research

##### What we offer

IDATE has established its credibility and independence in conducting consultancy and study assignments on behalf of its clients: market reports (techno-economic monitoring, modelling and forecasts, sector-specific analysis, surveys); international benchmarking (positioning studies, convergence strategies, competition analysis); assistance in the launch of new products (technical Analysis, Competitive Environment, Business planning); public policies (public policy definition and assessment, socio-economic impact, project implementation and management...).

##### Analysis reports

IDATE's clients benefit from the knowledge and expertise of its teams of specialists, and from its ongoing investment in its information and strategic monitoring system.

Reports published on the Mobile market:

- Mobile Pricing Innovations
- Mobile Churn Management
- Mobile Broadband
- Spectrum
- Data Roaming
- Mobile Internet
- Mobile: New growth engines?
- Towards agile mo We are looking for companies interested in our services and reports for their activity.

##### What are we looking for

- Clients
- Commercial Partners
- Research Partners

##### Keywords

- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Mobile Entertainment
- Mobile Service Provider
- Computer Games
- 3D Media

##### Collaboration sought

- Research and development
- FP7-ICT Project

##### Responsible

Jean-Dominique SEVAL

## Idean Enterprises

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**Tekniikantie 12**  
**02150 Espoo**

**Finland**

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**Fax**                    **+358505674484**  
**E-Mail**                **risto.lahdesmaki@idean.com**



Idean provides user interface and user experience design & consultancy services to mobile & handheld devices.

Founded in 1999, leading UE/UX company in Finland, employs over 40 people

Located in Finland.

### Collaboration Profiles

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#### User interface design & research and user experience strategy

##### What we offer

With Idean you get complete customer demand based UX design and concept solutions- globally and always on-time.

1. Co-creation and co-design
  2. User and consumer research & innovation
  3. User interface design
  4. Front-end and proto implementation
- 

##### What are we looking for

New opportunities and partners.

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##### Collaboration sought

- Research and development
  - Commercial Agreement
- 

##### Responsible

Risto Lähdesmäki

## Ideavity

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Rua de Salazares 842  
4143-002 Porto

Portugal

Telephone            +351222012393  
Fax  
E-Mail                info@ideavity.com



Ideavity is a startup based in Porto, Portugal, working as a "laboratory", building ideas that result in differentiating and attractive products, aiming to explore Web 2.0 concepts.

Ideavity interconnects creativity with technological expertise in the development of the best solutions to meet the customer's wishes and expectations.

Our main area of expertise is the development of scalable social network platforms enhanced by the use of rich interfaces and extensions to the physical world.

### Collaboration Profiles

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#### Ideas to the power of creativity

##### What we offer

Ideavity's social network platform originally developed for Mingle ( [www.mingle.pt](http://www.mingle.pt) ) is currently being used by other vertical social networks customized for Optimus Telecomunicações ( [www.optimustag.pt](http://www.optimustag.pt) ) and Porto Editora ( [www.kuska.pt](http://www.kuska.pt) ).

Including features such as mobile integration, instant messaging and physical world extensions, our platform has proven to be effortless and cost effective mean of bringing dedicated social network advantages to the brand's online presence,

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##### What are we looking for

Ideavity is looking for new customers and strategic partners to expand and improve it's offer.

The main technologies we are interested in are:

- augmented reality technologies
  - mobile development platforms
  - Micro-payments
- 

##### Keywords

- Electronic Commerce, Electronic Payment, Electronic Signature
  - Digital libraries and content
  - Content Provider
  - Mobile Entertainment
- 

##### Collaboration sought

- Research and development
  - Technical Co-operation
  - Joint Venture Agreement
  - Commercial Agreement
- 

##### Responsible

Sérgio Bessa

## Idevio

**Drottninggatan 52  
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**Sweden**

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Maps. Faster. Everywhere. With a unique compression and streaming technology, Idevio brings Dynamic maps for web, mobile and embedded systems. Easy for developers to customize, with rapid and seamless Map Integration.

Idevio is a Swedish software company that develops innovative map solutions. Idevio delivers Mapping, Geocoding and Routing software based on RaveGeo, their own patented and award-winning compression and streaming technology for vector-based geographic information.

Tools from Idevio empower Defence, Mobile and Internet applications on workstations, mobile phones and handheld computers. Idevio offers both software components and OEM solutions.

### Mission

Idevio brings productivity, competitiveness and cost reductions to map intensive systems.

### Vision

Streaming maps in every device.

## Collaboration Profiles

### Locago - the mobile map application for all content

#### What we offer

Locago is a mobile map application based on the award winning map technology RaveGeo from Idevio.

Locago uses vector maps and the users add content layers of their own interest to personalize the map. The content layers can be anything: travel guides, public transport, calendars, pictures. Global or super local.

Locago has more than 1,5 M beta testers right now.

Business models in Locago:

- 1: Premium content that the users pay for
- 2: Locago as a marketplace. Buy content or eg access to certain events or areas in Locago.
- 3: White label. Locago is fully brandable. The brander gets a tested and verified app and can deploy their map application within days
4. Advertising distribution channel

#### What are we looking for

We're looking for:

1. Distribution partners for Locago

Telecom operators, hand set manufacturers and strong brand who wants to offer a state of the art mobile map application for its customers.

2. Content owners

Content providers who want to offer content to +1,5M users. The content can be anything that's relevant to view on a mobile map. The content can be free or paid for.

3. Advertising networks

Ad networks who want to distribute the geo targeted ads in Locago

Key words: LBS, Navigation, Maps, Routing, GPS

#### Keywords

- IT Applications for Transport and Logistics
- GIS Geographical Information Systems
- Content Provider
- Mobile Entertainment

#### Collaboration sought

- Technical Co-operation
- Licence Agreement

- Commercial Agreement

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**Responsible**

Jonas Karlsson

## iDoc24

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**Stockholm****Sweden**

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Stockholm Innovation & Growth (STING)  
Mobile Health Care  
Founder Alexander Börve Medical Doctor  
Cooperation with Västra Götalands Region Trust and Stockholm Landsting Trust

iDoc24® offers anonymous health care information "on the go", on any visual medical concern by dermatologists (skin specialist doctors). iDoc24® is a Tele-medicine service that can be used from a mobile telephone with a digital camera or an internet web form, anywhere in the world 24/7. A multichannel response system delivers treatment information to patients by MMS, mobile applications (iPhone) and through the web page within 24 hours.

Clients: The citizen who would like accurate medical information from a dermatologist

Customers: General Health Authorities and insurance companies.

### Collaboration Profiles

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#### Ask a Skin Specialist in the Mobile Phone

**What we offer**

Medical Research cooperation in the EU

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**What are we looking for**

Mobile companies, insurance companies and health care trusts (government bodies). To pilot our solution and then implementation.

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**Keywords**

- IT Applications for Health

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**Collaboration sought**

- Research and development
  - Technical Co-operation
  - Joint Venture Agreement
  - Commercial Agreement
  - FP7-ICT Project
- 

**Responsible**

Doctor Alexander Börve

## Idomoo

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**Hasadna 7**  
**43663 Raanana**

**Israel**

**Telephone** +972 77 2033227  
**Fax** +972 772033226  
**E-Mail** yaron@idomoo.com



idomoo, an automatic video production factory, offers consumers and businesses to easily create dynamic professional videos in a fully automated manner that dramatically reduces video production cost and complexity.

Idomoo video applications and services for the mobile domain:

- Ø "Digital Content Bestseller" – idomoo will videolize the most popular items on Operator's portal/Content provider (funtones/games/applications) and make it a dynamic interactive video channel which is constantly updated and is available from any mobile device and the WEB.
- Ø Mobile Video Magazines (next generation of SMS alerts). The video alert is generated automatically based on the existing updated content from the WEB. Already in production.
- Ø Video update from your social network – idomoo videolize™ the recent updates from your Facebook and send it as a cool video clip to your mobile
- Ø Self-serve customizable video greetings or video ads.
- Ø Automatic product catalog videolization™

### Collaboration Profiles

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#### **An automatic mass video clip generator. idomoo turns automatically any pieces of existing content/me**

##### **What we offer**

Mobile Video Magazine - Automatic daily personalized (per location, time, specific subjects, content sources, etc..) news clip using existing content (for example, RSS feeds). Till today the operator offered premium news/entertainment/sport SMS alerts and now the operators will offer, in addition, video magazines.

Video newsletter - instead of the traditional newsletter the user will receive to his e-mail account a video newsletter generated from the RSS feeds of the traditional newsletter

TV networks - "import the internet to the TV". Always up to date video channels, generated automatically from any websites' content

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##### **What are we looking for**

Company references - The Company is in advanced negotiations with an Israeli mobile operator. In addition the company is having pilots with Ynet and NRG (Israeli Internet market leaders) and HOT (Israeli biggest cable company).

Investors - private professionals

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##### **Responsible**

Yaron Kalish



## iKlax Media - Apps and Co

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France

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### MOBILE APPS DEVELOPEMENT

Apps&Co is the iKlax Media's department specialized in Smartphone and iPhone custom app development. We have a expertise in Audio, Video and TV streaming services, Geolocalisation system, CRM, Social networking system and In App Purchase system for mobile e-business. Apps&Co creates exclusive applications for different platforms and operating systems: iPhone, Windows Phone, Symbian OS Phone, Android OS Phone ou Blackberry.

### INTERACTIVE MUSIC TECHNOLOGY

iKlax Media is also a world leader of Interactive Music technooogy through its digital multitrack music format : the iKlax.

iKlax interactive music format allows artist to put all the stems of a song in a single file.

Then the user can play the music file and remix music without any knowledge in music software.

iKlax has been adopted by international artists like David Bowie, Bob Sinclar or Marc Cerrone and by Music Majors such as Universal Music Group and EMI.

## Collaboration Profiles

### Mobile app developement and interactive music technologies

#### What we offer

iKlax Media is a leading company in multimedia technology innovation for computers and mobile devices.

#### MOBILE APPS DEVELOPEMENT

Apps&Co is the iKlax Media's department specialised in Smartphone and iPhone custom app development. We have expertise in Audio, Video and TV streaming services, Geolocalisation system, CRM, Social networking system and In App Purchase system for mobile e-business. Apps&Co is well experienced in innovative mobile applications development and creates exclusive applications for different platforms and operating systems: iPhone, Windows Phone, Symbian OS Phone, Android OS Phone ou Blackberry. We have worked for worldwide companies like Universal Music Group, EMI, Charm Factory, etc.

#### INTERACTIVE MUSIC TECHNOLOGY

iKlax Media is also a world leader of Interactive Music technooogy through its digital multitrack music format : the iKlax.

iKlax is a digital audio format, MPEG standard for Interactive Music under N° ISO/IEC 23000-12.

iKlax interactive music format allows artist to put all the stems of a song in a single file.

Then the user can play the music file and remix music without any knowledge in music software.

The user can generate a personal ringtone or save its remix very simply and quickly.

iKlax has been adopted by international artists like David Bowie, Bob Sinclar or Marc Cerrone and by Music Majors such as Universal Music Group and EMI.

#### What are we looking for

##### MULTIRACK MUSIC TECHNOLOGY FOR REMIX

We provide an exclusive framework for iKlax files decoding.

This framework works on PC, Mac, and all the smartphones.

We are looking for developers who want to integrate this framework into their software.

##### ON DEMAND SMARTPHONE APP DEVELOPEMENT

We are experts of iPhone and smartphone app developement on demand.

#### Keywords

- Electronic Commerce, Electronic Payment, Electronic Signature
- Digital libraries and content
- Mobile Entertainment
- Computer Games

#### Collaboration sought

- Joint Venture Agreement

**ACCÍÓ**

Competitiveness for Catalonia



**Generalitat de Catalunya**  
Government of Catalonia

**BROKERAGE EVENT 2010**

Barcelona, 15 - 18 February. Fira de Barcelona

- Manufacturing Agreement
  - Licence Agreement
  - Commercial Agreement
- 

**Responsible**

Owen LAGADEC-IRIARTE

## ILITOO

**Chemin des Mendrous 930  
34170 Castelnau le Lez**

**France**

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**Fax** +33(0)467 400 581  
**E-Mail** p.nahoum@ilitoo.com



Ilitoo is a company in the south of France that develops solutions for freely distributing content to all physical devices: telephones, computers, PDAs, MP3 players, etc, via Bluetooth and Wifi.

Thanks to the company's diffusion devices (such as Ilitoo BLUEBOX...), users can download – simply, for free and rapidly – available multimedia. It is a different economic model because it is the content-creator who pays and not the user.

Pioneer, working for several years with the Bluetooth, Wifi, LAN, USB protocols, ILITOO has created solutions adapted to the current needs for new technologies.

In an independant and unlimited way, by using the FREE Bluetooth channel, ILITOO boxes send all kinds of multimedia contents - photos, texts, videos, sounds, games - without any costs.

ILITOO products are a perfect complementary to traditional media. It is an ideal interactive prolongation of cross-marketing. Moreover, ILITOO statistics give concrete and detailed results.

### Collaboration Profiles

#### Solutions for free content distribution.

##### What we offer

Area of expertise :

Mobile applications and distributed content  
Innovative technology or research project being offered :  
Proximity marketing

Main advantages of our technology

Technical advantages:

- . Autonomous box (simple to use with only one on/off button)
- . Communication protocol independent and evolutionary (Bluetooth)
- . Electronic components and software bricks (no machine element)
- . Rich Media (text, image, sounds, video, logo / ringtones, telephone number system, random access wap/internet)
- . Connectivity (updated by network or via Bluetooth or with FlashDrive, operation multi-box)
- . Feeding 12 volts (solution embedded with 8h of battery) and 110 volts
- . Database SQL (operation network and statistics)
- . Total exploitation of PUSH OBJECT of Bluetooth technology (no application to be installed on the mobile)

##### What are we looking for

We are looking to meet Distributors and Communication agencies, Telecom operators, integrators and larges-accounts.

##### Keywords

- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Content Provider
- Mobile Entertainment
- Mobile Service Provider

##### Collaboration sought

- Research and development
- Technical Co-operation
- Commercial Agreement

##### Responsible

Philippe NAHOUM

## imaginary srl

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Founded in Milan in 2004 after winning the 2003 edition of the Start Cup organised by the Politecnico di Milano, [imaginary](http://www.i-maginary.it) is specialised in the design and development of [Serious Games](http://www.i-maginary.it/index.php/en/serious-games.html) and simulations for [training](http://www.i-maginary.it/index.php/en/training-and-hr/training-and-serious-games.html) and [marketing](http://www.i-maginary.it/index.php/en/marketing/marketing-and-serious-games.html).

The company plays an active role in numerous international [research projects](http://www.i-maginary.it/index.php/en/research/open-projects.html), and with an interdisciplinary team combining expertise in communications, training, graphic arts, economics, mathematics and technology, imaginary offers innovative and customised solutions based on reliable technologies and user-friendly interfaces.

### Collaboration Profiles

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#### Mobile Game Developer

##### What we offer

Serious Games are interactive virtual simulations which look like a game, but have a serious objective. Users test their own skills by comparing themselves actively with a simplification of reality that is very similar to the environment in which they usually act. The information and sensations experienced remain strongly impressed, allowing the players to refine their perception, attention and memory, so facilitating changes in behaviour via so-called learning-by-doing. Serious games thus become useful tools for: Company training, Educational and awareness-raising campaigns, Marketing, Promotional activities, Social campaigns. imaginary has always been committed to technological and applied research to develop products able to respond to market needs, and presents Serious Games as a versatile and innovative tool.

##### What are we looking for

[imaginary](http://www.i-maginary.it) is looking for technologies useful to develop games for mobile devices. We are looking for javafx, flash lighth, iphone objective and framework developments on mobile devices. These technologies will be used to project and develop serious games for mobile applications.

These technologies are new on the market and they are going to grow rapidly.

##### Keywords

- Mobile Entertainment
- Computer Games

##### Collaboration sought

- Technical Co-operation

##### Responsible

Vito Nitti

#### ActionScript and Flash developer

##### What we offer

We offer a young ActionScript and Flash developer that qualifies as a "new entrepreneur" in the [Erasmus for Young Entrepreneur](http://www.erasmus-entrepreneurs.eu) initiative the opportunity to enter a project in view of enhancing his/her managerial skills, increase the knowledge of the Serious Games market.

**What are we looking for**

We are looking for an ActionScript developer. Requested skills are: ActionScript 3.0 and Flash CS4 to develop Flash webgames.

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**Keywords**

- E-Learning
  - Mobile Entertainment
  - Computer Games
- 

**Collaboration sought**

- Research and development
  - Technical Co-operation
- 

**Responsible**

Vito Nitti

## Imagine800, S.L.

Parque Tecnológico de Asturias. Edif. CEEI 1  
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Spain

**Telephone** +34902876902  
**Fax** +34987980618  
**E-Mail** info@imagine800.com



Imagine800 is a very innovative company which is focused on developing video applications for mobile devices, 3G Videoportal and Videocommunications.

Based on the Technological Park of Asturias (North Spain) and working with University of Oviedo, Universidad Politécnica de Madrid and Fundación CTIC on R&D projects related to IT, Video Servers & Mobile handset independence.

Main customers are Mobile Marketing Agencies, Infotainment providers and Public Organisations that serve multimedia information to their customers/citizens.

### Collaboration Profiles

## 3G Videoportal Solutions for Content Providers, Mobile Marketing Agencies and Administration.

### What we offer

Imagine800 allows Content Providers to show multimedia contents to their customers by using 3rd generation mobile handsets. This new way of spreading contents is enhanced by the ultimate 3G feature: the video-call.

Services hosted and developed by Imagine800 are accessed by 3G users by means of a video-call. This allows the following:

- Access from any 3G operator in the world (vs. mobile operator captive portals).
- Audio and Video contents (full Multimedia).
- Billing by Premium Numbers.
- Easy, direct and intuitive way of use, and interactivity based on DTMF.
- Real-time connectivity with no delay
- Incoming number detection
- Interactivity with other mobile services as SMS or MMS

What Imagine800 does on the value chain?:

- Engineering, dimensioning, management and maintenance of video-portal platforms, 3G Gateways, video IVR, etc.
- Management of access lines to public networks.
- Statistics and reports.
- Content's adaptation and management.
- Consultancy.

### What are we looking for

We are looking for technology developers using multimedia content applications for mobile handsets, avatar technologies and enterprises that would collaborate on spreading 3G Videoportal Technologies. Typical applications to be developed are: virtual weather and news reporter, personal trainer and advisor, etc.

We would be interested on finding partners and resellers on these markets:

- Mobile Marketing Agencies
- Content Providers
- Media Companies (e.g: TV, Newspapers, etc)
- Digital animators and Virtual Characters creators.
- Mobile Operators and VMOs.

### Keywords

- E-Learning
- Digital libraries and content
- Signal Processing (speech, sound, image)
- IT Applications for Health
- ICT for Independent Living and Inclusion
- Content Provider
- Mobile Entertainment
- Mobile Service Provider

**ACC10**

Competitiveness for Catalonia



**Generalitat de Catalunya**  
Government of Catalonia

**BROKERAGE EVENT 2010**

Barcelona, 15 - 18 February. Fira de Barcelona

**Collaboration sought**

- Research and development
  - Technical Co-operation
  - Commercial Agreement
- 

**Responsible**

BizDevMngr José Antonio Sánchez-Sánchez

## ImasDSoft

**Escorial 151**  
**08024 Barcelona**

**Catalonia**

**Telephone** +34606026585  
**Fax**  
**E-Mail** riderbcn@gmail.com



We are a small group of IT developers in Barcelona. We start our little business with a online management game with AI technology. We have more than 10 years of ecommerce experience and we have our own software developers.

We offer software products covering CRM, quality management (ISO 9000 and TS16949), 3D and Productivity control & Time management.

We are developing now mobile positioning software trough Bluetooth and connection software between vehicles and mobiles (e-call).

We are located in Barcelona and we are opening new developing center in Warsaw.

### Collaboration Profiles

#### Mobile Software

##### What we offer

ImasDSoft has developed a huge knowledge in management games, having own artificial intelligence core to make reality in several kind of games. We offer other software products covering CRM, quality management (ISO 9000 and TS16949) and 3D.

The company is built by Quality Software Auditors that develop ISO 27000 and offer auditing services in other business areas.(ISO 9000 and 14000 series). The area of our focus is the reduction of non-work related activity trough productivity control software.

We are developing now mobile positioning software trough Bluetooth and connection software between vehicles and mobiles (e-call).

##### What are we looking for

We are working on a project to control workers, so we need presencial software and Technology partners for Bluetooth retail systems.

Another project of our development area is emergency rescue solutions in vehicles (e-call). LBS-GIS Software helps finding the user and providing fast assistance.

We are interested in meeting with: developers, consulting firms, and application and information service providers that develop mobile applications to Technical cooperation

##### Keywords

- Electronics, Microelectronics
- Network Security
- Communications Protocols, Standards
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Electronic Commerce, Electronic Payment, Electronic Signature
- Signal Processing (speech, sound, image)
- IT Applications for Health
- IT Applications for Transport and Logistics
- GIS Geographical Information Systems
- Mobile Entertainment
- Mobile Security
- Computer Games
- 3D Media

##### Collaboration sought

- Research and development
- Technical Co-operation
- Joint Venture Agreement
- Commercial Agreement



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**Responsible**

Javier Serna

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## IMEC

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Leuven

Belgium

**Telephone**

**Fax**

**E-Mail**

1. Geographical location: Leuven, Belgium
2. Type of organization : research institute
3. Summary: Building further on its research on software-defined radios (SDR), IMEC is now exploring cognitive radios built on heterogeneous multiprocessor platforms. With cognitive radios, IMEC wants to take the next step in combining intelligent signal processing with flexibility. Work is progressing on cognitive radio baseband, cognitive radio front-end and cognitive radio cross-layer optimization. The existing silicon-proven SDR solutions are available for licensing and can be configured for multiple state-of-the-art and future wireless protocols such as GSM, GPS, EDGE, WCDMA, HSDPA, CDMA2K, EVDO, LTE, 802.11ab/gn, DVB-H and 802.16d/e. Its high level of integration and ultra-low power consumption make it suitable for use in a wide range of both single and multi-mode mobile devices – handsets, smart phones, PDAs, PC cards, USB dongles, etc.

### Collaboration Profiles

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#### Wireless Research Collaboration & IP Licensing

##### What we offer

Since many years Imec has been performing research on Software Defined Radio technologies. The main achievements include a flexible RF transceiver front-end, a programmable high through-put baseband platform and a system design environment and SW solutions for both data processing and control on SDR platforms. The existing SDR solutions can be configured for multiple state-of-the-art and future wireless protocols and its high level of integration and ultra-low power consumption make it suitable for use in a wide range of both single and multi-mode mobile devices.

IMEC offers a variety of business solutions and dynamic interaction models ranging from research collaborations at different levels of engagement (scope and depth) to IP and solution transfer and license agreements. The flavour of deliverables include design databases for IP components, design flows and approaches, models and simulators, case studies, system exploration and consultancy.

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##### What are we looking for

- Collaborative research partners
  - IP transfer opportunities
- 

##### Keywords

- Electronics, Microelectronics
- 

##### Collaboration sought

- Research and development
  - Technical Co-operation
  - Licence Agreement
- 

##### Responsible

Thierry Dubois

## Imovasyon - Cepkod

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**Bogazici University Kosgeb Technology Development Center**  
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Turkey

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Imovasyon is the only mobile barcode solution company based in Istanbul Turkey. Imovasyon has its own QR Code recognition software in Iphone, Java and Symbian. The product is named as Cepkod which means mobile code in Turkish. The unique proposition of Cepkod is its social networking features available on www.cepkod.com. Cepkod positions itself as a mobile barcode solution platform to be integrated with other mobile barcode and mobile internet solution owners as well. Our technology is open and interoperable with other softwares.

### Collaboration Profiles

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#### Cepkod - Mobile barcode and mobile internet management platform

##### What we offer

Our idea is combining mobile tagging and social bookmarking and naming it as mobile bookmarking. Our aim is to socialize the mobile barcodes over the web. Any information on the mobile phone becomes easily accessible from the web. One can also share all his mobile internet surfing information on Facebook and Twitter for example. So, Cepkod adds a social web dimension to mobile internet and mobile barcode worlds.

There are many benefits of such approach, some of which might be more detailed statistics for visitors of mobile pages, showing customized content according to the demographics of visitors or creating customized solutions according to the client's needs.

We currently allow operability with QR Codes and Microsoft Tag. Our technology is currently available on www.cepkod.com as a beta service.

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##### What are we looking for

We are looking for partner companies as

- mobile barcode solution owners to cooperate
- mobile internet/mobile wap content management technologies
- mobile marketing agencies
- advertising agencies
- publications/periodicals
- mobile operators

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##### Keywords

- Mobile Entertainment
- Mobile Security
- Mobile Service Provider

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##### Collaboration sought

- Technical Co-operation
- Joint Venture Agreement
- Licence Agreement
- Commercial Agreement

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##### Responsible

Mustafa Alpay

## imsense ltd.

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### CAMBRIDGE

United Kingdom

### Telephone

Fax

E-Mail



imsense ltd. is a leading pioneer in automated, effortless, high quality Dynamic Range Optimization Solutions for still and video imaging.

Its patented, award winning eye-fidelity™ technology is available for computer and mobile platforms, processes still images including HDR as well as video, perfectly revealing image details in just a click.

It is available for PC and iPhone at <http://imphotonow.com> as well as through OEMs such as onOne software.

Founded by Davies Medal winner Prof. Finlayson, imsense is venture backed, based in Cambridge, and run by former Wanadoo co-founder Philippe Dewost.

### Collaboration Profiles

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## eye-fidelity™ by imsense - technology licensing

### What we offer

imsense licenses its eye-fidelity™ dynamic range optimization technology to companies in need for automated, fast, and performant correction of their pictures.

eye-fidelity can be implemented in the camera, as an image file processing technology, and in the display.

More info and software implementations at <http://imphotonow.com>

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### What are we looking for

We are looking for partners who will license and deploy our technology into their products.

Special areas of interest would be

- cloud computing for server side / SAAS deployments of eye-fidelity™
  - appliance design for productization in a box
- 

### Keywords

- Electronics, Microelectronics
  - Digital libraries and content
  - Signal Processing (speech, sound, image)
- 

### Collaboration sought

- Technical Co-operation
  - Manufacturing Agreement
  - Licence Agreement
  - Commercial Agreement
- 

### Responsible

Philippe DEWOST

## IN-FUSIO

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France

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**Fax**  
**E-Mail** [sebastien.martin@in-fusio.com](mailto:sebastien.martin@in-fusio.com)



IN-FUSIO is a leading international mobile entertainment company, publishing top-tier games for cell phones.

Focusing on quality, innovation and community, IN-FUSIO applications are enjoyed by over 19 million users worldwide, through more than 250 carriers, manufacturers, wap portals, and off-deck distributors (Over-the-Air and Over-the-Internet) across all handset platforms (Java, ExEn, BREW, Symbian, Windows Mobile and iPhone). Since 2004, In-Fusio has released over 140 games in 70 countries. The company provides carriers, developers and brand owners with the best opportunity to maximize the value of their offerings with the largest mobile distribution network.

Its customers include Verizon, Sprint, AT&T, Vodafone D2, Orange France, SFR, Orange UK, Telefonica Moviles and China Mobile.

### Collaboration Profiles

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#### Mobile Games

##### What we offer

With most of our games having received recognition through Awards and Sales Success, we are at the top of the edge to provide to our partners the best of the mobile gaming experience.

As a publisher, in-Fusio boasts one of the strongest lineups in premium casual gaming with breakout hits that include Beauty Center, F-16, Age of Empire 2, ... Our dedicated team of artists and programmers has produced a steady stream of hit releases which can be found on the top mobile deck all over the world.

We are able to provide you with customized games or even development from scratch to fit your requirements and ideas, whatever the platform (Mobile, Windows Mobile, iPhone, RIM, ...).

##### What are we looking for

We are looking for partners for publishing / distribution deals or to propose our services and skills in developing mobile applications on any kind of platforms. You can now benefit from this excellence in customizing those premium games to your requirements.

##### Keywords

- Content Provider
- Mobile Entertainment
- Computer Games

##### Collaboration sought

- Licence Agreement
- Commercial Agreement

##### Responsible

Sebastien Martin

## In4Tel LTd.

Israel



In4Tel has developed patented antennas for mobile device - Hands-Free car kit coupling antennas; BlueTooth and 802.11.x (including MIMO); WiMax (fixed and mobile); Cordless phone antennas (e.g. DECT, PHS); Ultra Wide Band (UWB, including band groups); Mobile TV antennas for DVB-H and other applications.

a unique customization is performed, resulted in optimized properties for each product:

- high gain and efficiency particularly in "talk" position
- smooth spatial radiation pattern in all operational bands
- ~50% SAR level reduction
- lower power level is transmitted, enabling up to a 40% increase of the battery cycle (between charges) for all portable devices
- wide bandwidth coverage - full in-band and multi-band operation
- antenna cost is similar to that of competing products

### Collaboration Profiles

## High Performance Antennas for Mobile Devices

### What we offer

Unique capabilities in design, assembly, system integration and tests of antennas both integrated / embedded and as stand alone products

In4Tel has developed unique antenna structures with superior performance backed by physical and mathematical models, enabling optimized performance, size, height and cost and shortening development cycle. Each product, is customized, resulting in optimized parameters for each device's antenna:

- High gain particularly in talk position, resulting in ~50% SAR level reduction where applicable
- Lower power level transmitted, providing up to 40% increase of the battery cycle (between charges) for all portable devices
- Wide-bandwidth: Full in-band and multi-band operation and even six-band antennas
- Similar cost to rival manufacturers

### What are we looking for

cooperation with

1. design houses
2. manufacturers
3. research and technology groups
4. Joint Venture
5. license agreement

for all mobile standards, and in particular cellular handset, Ultra Wide Band, Wi-Fi (802.11X), Bluetooth, etc.

### Keywords

- Electronics, Microelectronics
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
- IT Applications for Health

### Collaboration sought

- Research and development
- Technical Co-operation
- Joint Venture Agreement
- Manufacturing Agreement
- Licence Agreement
- Commercial Agreement
- FP7-ICT Project

**ACCÍO**

Competitiveness for Catalonia



**Generalitat de Catalunya**  
Government of Catalonia

**BROKERAGE EVENT 2010**

Barcelona, 15 - 18 February. Fira de Barcelona

**Responsible**

Joseph Maoz

## InCent Norway

**Nedre vollgate 4**  
**0158 Oslo**

**Norway**

**Telephone** +4721970960  
**Fax**  
**E-Mail** post@incent.no



Mobile marketing agency.

OFFER:

- Targeted and personalised solutions for 1-1 communication. We increase response rates.
- Mobile platform for making of cutting-edge mobile sites
- Creation of iPhone apps

If you want to increase response rates for SMS dialouge - we are the ones who talk to.

We can also help companies entering the Southeast Asian market from our headquarter in Singapore

### Collaboration Profiles

#### Mobile marketing agency with a niche in targeted solutions.

##### What we offer

Mobile marketing agency.

OFFER:

- Targeted and personalised solutions for 1-1 communication. We increase response rates.
- Mobile platform for making of cutting-edge mobile sites
- Creation of iPhone apps

If you want to increase response rates for SMS dialouge - we are the ones who talk to.

We can also help companies entering the Southeast Asian market from our headquarter in Singapore

##### What are we looking for

Please replace this text with a short description (200 - 1000 characters) of what you are offering or your research idea. Your description should answer the following questions.

1. What is your area of expertise or know how?Partners with cutting-edge solutions we can offer our customers. This might be:
  - Mobile coupons and ticketing solutions
  - Non-iPhone apps.
  - Mobile games

As an mobile agency we are responsible for presenting the best solutions to our customer. If you can help, please contact us :)

##### Keywords

- Database Management, Data Mining
- Mobile Service Provider

##### Collaboration sought

- Research and development
- Technical Co-operation
- Commercial Agreement

##### Responsible

Geir Sand Nilsen



## InCent Pte Ltd

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188727 Singapore

Singapore

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**E-Mail** post@incent.com.sg



InCent is a full service mobile advertising agency.

- We have a niche in mobile marketing and targeted solutions, both from a technology standpoint and a marketing perspective.
- Having launched over 300 campaigns in Asia and Europe we are one of the most experienced mobile agencies around.

LOCATION: Singapore and Norway

SHAREHOLDERS: Funded by the National University of Singapore and SEEDS Singapore.

Service offered in Barcelona:

- Targeted 1-1 mobile communication based on historical data. We increase response rates!
- iPhone apps.
- Mobile sites build on cutting-edge technological platform.

Seeking:

- Partners for development of mobil games, non iPhone apps and other cutting-edge services we can offer our customer.
- Companies who wants to enter the Southeast-Asian market.

### Collaboration Profiles

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#### Mobile marketing agency with a niche in targeted solutions.

##### What we offer

Mobile marketing agency.

OFFER:

- Targeted and personalised solutions for 1-1 communication. We increase response rates.
- Mobile platform for making of cutting-edge mobile sites
- Creation of iPhone apps

If you want to increase response rates for SMS dialouge - we are the ones who talk to.

We can also help companies entering the Southeast Asian market from our headquarter in Singapore

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##### What are we looking for

Partners with cutting-edge solutions we can offer our customers. This might be:

- Mobile goupons and ticketing solutions
- Non-iPhone apps.
- Mobile games

As an mobile agency we are responsible for presenting the best solutions to our customer. If you can help, please contact me :)

---

##### Keywords

- Database Management, Data Mining
  - Mobile Service Provider
- 

##### Collaboration sought

- Research and development
  - Technical Co-operation
  - Commercial Agreement
-

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**Responsible**

Geir Sand Nilsen

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**indigo loop ltd**

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**The Square 5  
RG7 1BS Reading**

**United Kingdom**

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**E-Mail**                **louize@indigoloop.co.uk**



We offer a combination of identifying those naturally occurring people who can make a difference to your organisation and engaging in a continuous, accountable process to deliver them.

In the global war for talent we strive to identify those that add competitive advantage in highly technical environments. We actively maintain and build our network not just based on immediate requirements but through a desire to build long term relationships with exceptional individuals and leading edge technology companies.

With over 15 years exposure to pan-European recruitment in the technology sector we have worked on a broad range of assignments covering both technical and commercial roles including:

- Business Developers to VP Sales EMEA
- Account Managers to Global Account Directors
- Channel/Alliance Managers
- Product Managers to VP Product Marketing
- Solution Architects and Pre-Sales
- Project and programme management
- Technical marketing/product management and technical management

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**Collaboration Profiles**

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**Technology consultancy****What we offer**

- Technology consultancy
- Research projects
- Search and selection
- Psychometrics, including personality profiling and aptitude assessment
- Benchmarking
- Market mapping

**What are we looking for**

Vendors working with the mobile operator community with a particular focus on service delivery platforms, mobile internet, traffic & content optimisation, mobile commerce and security.

Ideal partner size 100-500 employees globally looking for support in the EMEA region.

**Keywords**

- Network Security
- Content Provider
- Mobile Entertainment
- Mobile Security
- Mobile Service Provider

**Collaboration sought**

- Joint Venture Agreement
- Commercial Agreement

**Responsible**

Ms Louize Clarke

## Inesting, Marketing Tecnologico, S.A.

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Portugal

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E-Mail direct100@inesting.pt



Inesting provides technological marketing solutions, since 2000.

Our main expertise areas are the Mobile Marketing and the Web Marketing. We are a reference in the portuguese market and Direct100, our SMS marketing platform, is presently sold worldwide, for instance in markets such as Brazil or the United Kingdom.

We are based in Portugal. Our team is multicultural, comprehending people from countries such as the United Kingdom or Italy.

### Collaboration Profiles

#### DIRECT100 - Smart Mobile Marketing

##### What we offer

Direct100 is an web software designed for marketers, that allows companies and media agencies to develop smart marketing actions through SMS.

These are some of the final user features:

- . Bulk messaging;
- . Scheduled messaging;
- . Content customised messaging;
- . Automated messaging (i.e birthdays);
- . Contact and group management;
- . Customised sender;
- . Detailed statistics (status delivery reports);
- . Secure on-line platform to top up credits;
- . Optin / Optout features;
- . Advanced search with multiple criterion;
- . Friendly import of Contacts;
- . Several premium action models;
- . Wap link delivery;

Direct100 is the fastest way to start or develop an organized business in mobile messaging. Our commercial partners have even the possibility of rebranding the platform for limited costs. Different partnership models are possible.

The software is connected to several top quality SMS carriers. It's therefore possible to use it in dozens of markets throughout the World.

##### What are we looking for

We seek two different profiles:

- . Companies and consultants that can work as country sales representatives of Direct100 (typically getting commissions for generated traffic);
- . Companies that are interested in rebranding Direct100 (typically want to explore business on its own);

Sumarizing, we are looking for companies and consultants that can work with Inesting on a commercial level, distributing Direct100 locally, and eventually on a 1st level support.

Distributors with technical or consulting profiles, but also advertising agencies or media companies, are eligible.

##### Keywords

- Database Management, Data Mining
- Content Provider
- Mobile Service Provider

##### Collaboration sought

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- Joint Venture Agreement
  - Licence Agreement
  - Commercial Agreement
- 

**Responsible**

Fernando Guerreiro

## InfoGin

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Israel

### Collaboration Profiles

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#### **InfoGin, the pioneer and market leader in Web to mobile content and functionality adaptation solutio**

##### **What we offer**

Web Surfing From Any Mobile Device: Enabling real-time, automatic or customized reformatting of any web site to any mobile device.

Operator Brand Enhancement: Providing a branded header and footer Navigation Bar enabling operators to add their logo, links, smart navigation aids, etc.

Mobile Advertising: Delivering the full range of ads from any web site, extending any campaign to mobile.

Editing and Development Tools: Enabling content providers full control and customization of their mobile site's design and presentation.

Conversion from Any Markup Language to Any Mobile Device.

Management and Reporting Tools: Allowing operators to fully analyze browsing usage.

Traffic Optimization: Expediting browsing through caching, compression, markup optimization and more.

---

##### **What are we looking for**

Over 40 customers across the globe, including top tier operators and service providers such as Vodafone, Orange, Microsoft, mobilkom austria, KPN, Telefonica, AIS, AOL, Mapquest, Cellcom and Pelephone. Partners include Motricity, Nokia, 7\*24 Solutions, Comverse, and more.

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##### **Responsible**

Uri Stossel

## INFOPOLE Cluster TIC

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5000 Namur

Belgium

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**Fax** +32 81 72 51 43  
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INFOPOLE Cluster TIC is the Walloon network which brings together professionals in Information and Communication Technology in order to promote business and innovation through partnership. The cluster is composed of more than 160 members and includes small and big enterprises, universities, research laboratories and others ICT actors.

The ambition of INFOPOLE Cluster TIC is to take part in the construction of specific answers to the challenges met by the ICT actors: changing technologies, increasing complexity of projects, shortage of skills... To structure the sector, to put the actors in relation, to increase the synergies, to strengthen the economic and technological groundings of companies such are the goals of INFOPOLE Cluster TIC. The original character of the action of INFOPOLE Cluster TIC is to initiate, coordinate and accompany partnerships around projects opportunities.

### Collaboration Profiles

#### ICT Cluster in Wallonia

##### What we offer

Our objectives are:

- to federate wallon ICT professionals and to promote their expertise at regional, national and international level;
- to animate the network by offering added value services in particular with respect to the accompaniment of partnership projects;
- to facilitate the access to new markets and research projects.

##### What are we looking for

We are looking for contacts with other European clusters but also enterprises interested by commercial and R&D partners in Wallonia.

##### Keywords

- Network Security
- Data Protection, Storage Technology, Cryptography, Data Security
- Database Management, Data Mining
- Communications Protocols, Standards
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Electronic Commerce, Electronic Payment, Electronic Signature
- E-Learning
- Digital libraries and content
- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
- IT Applications for Health
- IT Applications for Transport and Logistics
- ICT for Independent Living and Inclusion
- GIS Geographical Information Systems
- Content Provider
- Mobile Entertainment
- Mobile Security
- Computer Games
- 3D Media

##### Collaboration sought

- Research and development
- Technical Co-operation
- Commercial Agreement
- FP7-ICT Project

**ACCÍO**

Competitiveness for Catalonia



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**Responsible**

Thierry Villers



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Infosim designs, develops and markets StableNet, a software solution for Service Assurance and Service Fulfillment. StableNet is designed to address the operational and technical challenges of managing distributed and mission-critical IT infrastructures. Infosim was founded in 2003 and is headquartered in Germany. All R&D is located in Germany. Infosim markets and supports StableNet through regional headquarters, global channels and an Infosim Certified Partner (ICP) network. At Infosim, we place paramount focus on customer satisfaction. We uphold an indomitable spirit for providing high quality products to customers.

### Collaboration Profiles

#### StableNet / Network Management made easy

##### What we offer

StableNet Telco supports the comprehensive delivery of managed service offerings including (Tripple-Play: high-speed internet, VoIP, IPTV) in Carrier Ethernet, Metro Ethernet and FTTx environments.

StableNet is leading the OSS market by providing Service Fulfillment and Service Assurance integrated on one platform. An industry first! This eliminates the need for costly and complex application integration.

One Platform, Three Solutions reduces operational effort and the associated deployment costs. It simplifies the time-to-market for new services in a controllable and predictable way.

##### What are we looking for

Sales- and Technology-Partners

##### Keywords

- Network Security
- Communications Protocols, Standards
- Mobile Service Provider

##### Collaboration sought

- Research and development
- Technical Co-operation
- Joint Venture Agreement
- Commercial Agreement
- FP7-ICT Project

##### Responsible

Ronald Zehmeister

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**Inmite s.r.o.**

**Lisabonska 4  
19000 Prague**

**Czech Republic**

**Telephone**

**Fax**

**E-Mail**

**info@inmite.eu**



Inmite s.r.o., located in Prague, is Czech innovative start-up. We create online mobile and web applications. Our main mobile activities are Development for Android, BlackBerry and iPhone. In web applications we are specialists in Google technologies. We cooperate tightly with Google CR – we gave birth to many of their ideas. Our RTD potential is very high, we concentrate on technologically challenging projects. References – OnTheRoad.To – Android client; FlightCaster.com – BlackBerry; FlexiBee – iPhone.

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**Collaboration Profiles****Development for Android****What we offer**

We offer Development of applications for Android.

- High quality development
- Team of skilled developers
- Creativity and fresh mind
- Agile methodology
- Flexibility
- Reasonable prices
- Deep know-how in Android (we made talks on Google Developer Day Prague in 2008 and 2009)

**What are we looking for**

We are looking for Enterprises or individuals who are seeking mobile solutions for their ideas or needs. Our typical customer is Marketing Agency focusing on Mobile and Online Marketing.

**Keywords**

- Electronics, Microelectronics
- Data Protection, Storage Technology, Cryptography, Data Security
- Database Management, Data Mining
- Communications Protocols, Standards
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- E-Learning
- Digital libraries and content
- Signal Processing (speech, sound, image)
- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
- IT Applications for Transport and Logistics
- ICT for Independent Living and Inclusion
- GIS Geographical Information Systems
- Mobile Entertainment
- Mobile Security
- Mobile Service Provider
- 3D Media

**Collaboration sought**

- Research and development
- Technical Co-operation
- Manufacturing Agreement
- Licence Agreement
- Commercial Agreement
- FP7-ICT Project

**Responsible**

Jaromir Fulnek

**Development for BlackBerry****What we offer**

We offer Development of applications for BlackBerry.

- High quality development
- Team of skilled developers
- Creativity and fresh mind
- Agile methodology
- Flexibility
- Reasonable prices
- Deep know-how in BlackBerry - we cooperate with exclusive BlackBerry distributor in Czech Republic

**What are we looking for**

We are looking for Enterprises or individuals who are seeking mobile solutions for their ideas or needs.

**Keywords**

- Electronics, Microelectronics
- Network Security
- Data Protection, Storage Technology, Cryptography, Data Security
- Database Management, Data Mining
- Communications Protocols, Standards
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- E-Learning
- Digital libraries and content
- Signal Processing (speech, sound, image)
- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
- IT Applications for Health
- IT Applications for Transport and Logistics
- ICT for Independent Living and Inclusion
- GIS Geographical Information Systems
- Mobile Entertainment
- Mobile Security
- Mobile Service Provider
- 3D Media

**Collaboration sought**

- Research and development
- Technical Co-operation
- Manufacturing Agreement
- Licence Agreement
- Commercial Agreement
- FP7-ICT Project

**Responsible**

Jaromir Fulnek

**Development for iPhone****What we offer**

We offer Development of applications for iPhone.

- High quality development
- Team of skilled developers
- Creativity and fresh mind
- Agile methodology
- Flexibility
- Reasonable prices
- UI experts

**What are we looking for**

We are looking for Enterprises or individuals who are seeking mobile solutions for their ideas or needs. Our typical customer is Marketing Agency focusing on Mobile and Online Marketing.

**Keywords**

- Electronics, Microelectronics
  - Network Security
  - Data Protection, Storage Technology, Cryptography, Data Security
  - Database Management, Data Mining
  - Communications Protocols, Standards
  - Network Technologies (Wireless, Wi-Fi, Bluetooth)
  - E-Learning
  - Digital libraries and content
  - Signal Processing (speech, sound, image)
  - Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
  - IT Applications for Health
  - IT Applications for Transport and Logistics
  - ICT for Independent Living and Inclusion
  - GIS Geographical Information Systems
  - Content Provider
  - Mobile Entertainment
  - Mobile Security
  - Mobile Service Provider
  - 3D Media
- 

**Collaboration sought**

- Research and development
  - Technical Co-operation
  - Manufacturing Agreement
  - Licence Agreement
  - Commercial Agreement
  - FP7-ICT Project
- 

**Responsible**

Jaromir Fulnek

**Universal RSS Reader for iPhone****What we offer**

We offer iPhone client for News portals. Easily and fast implemented it brings favourite news feeds to the users' pockets. Application is very fast and always up-to-date, it supports images and brings enjoyable user experience.

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**What are we looking for**

Publishing Houses, News Portals and Medias who are looking for mobile solutions.

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**Keywords**

- Database Management, Data Mining
  - Communications Protocols, Standards
  - Network Technologies (Wireless, Wi-Fi, Bluetooth)
  - Digital libraries and content
  - ICT for Independent Living and Inclusion
  - Content Provider
  - Mobile Entertainment
  - Mobile Service Provider
- 

**Collaboration sought**

- Licence Agreement
  - Commercial Agreement
- 

**Responsible**

Jaromir Fulnek

**ReportBuddy for BlackBerry****What we offer**

ReportBuddy sends photos and data entered on BlackBerry to the web portal or database in a few seconds. It sends photos, texts, forms, GPS location and put them either to the portal (with visualization on map) or directly to the spreadsheet. The solution is 100% embeddable to the existing portals. Essential for marketing research, field workers or hyperlocal journalists, the application saves lots of time and money.

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**What are we looking for**

Marketing Agencies providing polls and marketing research and looking for mobile solutions, Companies and individuals collecting data, hyperlocal news.

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**Keywords**

- Electronics, Microelectronics
  - Network Security
  - Data Protection, Storage Technology, Cryptography, Data Security
  - Database Management, Data Mining
  - Communications Protocols, Standards
  - Network Technologies (Wireless, Wi-Fi, Bluetooth)
  - Digital libraries and content
  - Signal Processing (speech, sound, image)
  - IT Applications for Transport and Logistics
  - ICT for Independent Living and Inclusion
  - GIS Geographical Information Systems
  - Content Provider
  - Mobile Entertainment
  - Mobile Service Provider
- 

**Collaboration sought**

- Licence Agreement
  - Commercial Agreement
- 

**Responsible**

Jaromir Fulnek

**ReportBuddy for Android****What we offer**

ReportBuddy sends photos and data entered on Android to the web portal or database in a few seconds. It sends photos, texts, forms, GPS location and put them either to the portal (with visualization on map) or directly to the spreadsheet. The solution is 100% embeddable to the existing portals. Essential for marketing research, field workers or hyperlocal journalists, the application saves lots of time and money.

---

**What are we looking for**

Marketing Agencies providing polls and marketing research and looking for mobile solutions, Companies and individuals collecting data, hyperlocal news.

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**Keywords**

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  - Network Security
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  - Signal Processing (speech, sound, image)
  - Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
  - IT Applications for Transport and Logistics
  - ICT for Independent Living and Inclusion
  - GIS Geographical Information Systems
  - Content Provider
  - Mobile Entertainment
  - Mobile Service Provider
- 

**Collaboration sought**

- Licence Agreement
  - Commercial Agreement
-

**ACC1Ó**

Competitiveness for Catalonia



**Generalitat de Catalunya**  
Government of Catalonia

**BROKERAGE EVENT 2010**

Barcelona, 15 - 18 February. Fira de Barcelona

**Responsible**

Jaromir Fulnek

## **INNO-SKART Nonprofit LTD**

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Hungary

### **Collaboration Profiles**

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#### **title**

##### **What we offer**

TBD -Please replace this text with a short description (200 - 1000 characters) of what you are offering or your research idea. Your description should answer the following questions.

1. What is your area of expertise or know how?
2. What type of innovative technology or research project is being offered?
3. What can it be used for?
4. What are the main advantages of your technology over other technologies? (Faster, cheaper, easier to install and/or maintain, etc.)

-Please note that if the description is not clear we won't be able to validate your profile.

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##### **What are we looking for**

TBD- Please replace this text with a short description (200 to 1000 characters) of the type of technology or project partner you are looking for. Your description should answer the following questions.

If you are looking for a particular technology:

1. What technology are you looking for?
2. What will the technology be used for?
3. What is the current stage of development of the technology? (Research, prototype, beta-tested, etc.)

If you are looking for a partner:

1. What type of partner (industry, distributor, research, project partner, etc.)?
2. Which industry sector?
3. What tasks need to be performed by the partner? (Manufacture, distribution, etc.)

-Please note that if the description is not clear we won't be able to validate your profile.

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#### **Responsible**

Zsuzsa Pinter

## INNOSTART

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Fehérvári út 130  
1116 Budapest

Hungary

**Telephone**           **36205914119**  
**Fax**  
**E-Mail**               **hklara@innostart.hu**



INNOSTART was established in 1994, with considerable support from the EU PHARE Program, on the model of Business and Innovation Centres (BICs). Since its creation, the foundation has been a full member of EBN - the European Network of BICs, which comprises of over 160 members from 21 EU Member States - and of the Hungarian Association for Innovation.

As part of the European enterprise development network, it has played a decisive role in the promotion and diffusion of BIC know-how and methodology in Hungary.

As an accelerator of innovation, INNOSTART participated in the development of the innovation strategy of the Central Hungarian Region and is a founding member of the Regional Innovation Agency (RIA).

It is partner of the Hungarian Network of the Europe wide Enterprise Europe Network.

### Collaboration Profiles

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#### Technology transfer

##### What we offer

EEN

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##### What are we looking for

partners

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##### Keywords

- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
  - IT Applications for Health
  - IT Applications for Transport and Logistics
  - ICT for Independent Living and Inclusion
- 

##### Collaboration sought

- FP7-ICT Project
- 

##### Responsible

Klara Heilingbrunner



## INNOVAE

C/ Manuel Tovar 16  
28034 Madrid

Spain

**Telephone** +34 91 417 07 10  
**Fax** +34 91 417 07 11  
**E-Mail** smartin@innovae.com

Headquartered in Madrid, Spain, Innovae is a Spanish software engineering firm aimed to develop products and provide professional services in the areas of security, mobility and Artificial Intelligence.

Our activities range from providing off-the-shelf and custom-designed value-added solutions that fit into our clients existing infrastructure, to offering our consulting and engineering services to architect solutions as per their requirements

### Collaboration Profiles

#### Spy Master - Intelligent video surveillance system

##### What we offer

Spy Master is an intelligent video surveillance system that offers a broad range of real time monitoring advanced services. It is a video surveillance system completely autonomous and able to send images independently from where the system is located to all the professionals that need to register everything that is happening, constantly and from wherever they are. It can provide with intelligence to all the existing systems avoiding the need of a constant monitoring. The company is looking for signing a commercial agreement with technical assistance

##### What are we looking for

Mobile products companies specialised in the following areas:

- Mobile Device management
- Mobile Security and data protection
- IMS platforms and solutions
- Positioning

##### Keywords

- Data Protection, Storage Technology, Cryptography, Data Security
- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
- Mobile Entertainment
- Mobile Security
- Mobile Service Provider

##### Collaboration sought

- Research and development
- Commercial Agreement

##### Responsible

Mr Juan Santesmas

#### CLOUD PERSONALITY, security in the cloud: [www.cloudpersonality.com](http://www.cloudpersonality.com)

##### What we offer

you can find my profile in linkedin and follow me on twitter (juansantesmas) to meet me at the MWC

We offer an encrypted operative system on a pen drive bootable on any PC

##### What are we looking for

partnerships to manage the relation with mobile carriers to develop business in other countries.

##### Keywords

**ACCÍÓ**

Competitiveness for Catalonia



**Generalitat de Catalunya**  
Government of Catalonia

**BROKERAGE EVENT 2010**

Barcelona, 15 - 18 February. Fira de Barcelona

- Data Protection, Storage Technology, Cryptography, Data Security
  - Mobile Security
- 

**Responsible**

Mr Juan Santesmas

## Innovation Norway

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Akersgata 13  
0104 Oslo

Norway

Telephone +47 41 54 83 86  
Fax +47 22 00 25 01  
E-Mail [eva.camerer@innovationnorway.no](mailto:eva.camerer@innovationnorway.no)



Innovation Norway is a partner in the Enterprise Europe Network and an assisting organisation to the brokerage.

### Collaboration Profiles

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#### Enterprise Europe Network Partner

##### What we offer

Enterprise Europe Network Partner

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##### What are we looking for

Enterprise Europe Network Partner

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##### Responsible

EU Adviser Eva Camerer

## Innovation Norway

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**Erling Skakkesgate 33  
N-7417 Trondheim**

**Norway**

**Telephone** + 47 90 64 38 07  
**Fax** + 47 73 87 62 99  
**E-Mail** [hamel@innovationnorway.no](mailto:hamel@innovationnorway.no)



1. Norway - Trondheim, Erling Skakkesgt. 33.
2. Enterprise Europe Network partner, business support to SMEs.
3. Business support for internatinalisation; partnersearch and EU-programmes.

### Collaboration Profiles

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#### Senior Adviser

##### What we offer

Enterprise Europe Network Partner

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##### What are we looking for

Enterprise Europe Network Partner

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##### Collaboration sought

- Research and development
  - FP7-ICT Project
- 

##### Responsible

Adviser Hans Eirik Melandsø

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## Inosat Consultoria Informática S.A

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**Estr. Consiglieri Pedroso 71, 3**  
**2730-055 Barcarena**

**Portugal**

**Telephone**            **351-214342410**  
**Fax**                     **351-214342414**  
**E-Mail**                 **jorge.carrilho@innovationcapitalsgps.com**



Inosat is a Portuguese company located in Lisbon.

We are specialized in the production and commercialization of GPS tracking solutions. We have two ranges of GPS products: Fleet management solutions, for businesses, and ordinary GPS tracking solutions designed for consumers, such as car, people, animal and object locators.

We have worldwide distributors present in many countries such as Spain, France, Greece, Morocco, Angola, Mozambique, UAE and Brazil.

### Collaboration Profiles

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#### Tracking Solutions

##### What we offer

Inosat is specialized in the production and commercialization of GPS tracking solutions. We have two ranges of GPS products: Fleet management solutions, for businesses, and ordinary GPS tracking solutions designed for consumers, such as car, people, animal and object locators.

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##### What are we looking for

We are looking for international partners

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##### Keywords

- Electronics, Microelectronics
  - Network Security
  - Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
  - IT Applications for Transport and Logistics
- 

##### Collaboration sought

- Commercial Agreement
- 

##### Responsible

Jorge Carrilho

## InOut TV

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**Llacuna 161**  
**08018 Barcelona**

**Catalonia**

**Telephone**      **0034932240500**  
**Fax**                **0034932240502**  
**E-Mail**            **cfarrando@inout.tv**



Catalan company with 8 years of experience developing interactive services for digital television in all its screens DTT, mobile, satellite, etc.

The acquired leadership with more than 1Milion devices sold and more than 10Milion users receiving our EPG, is based in the relevance that we give to the user experience above all. Imagenio, Orange, Vodafone, RTVE, Telecinco, Yahoo, ... already trust in our services.

We will present during the MWC our new Remote Recording TVshows service from the mobile device, as well as our new mobile applications for smartphones.

### Collaboration Profiles

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## Digital Home and Advanced Mobile TV and DTT Television Services

### What we offer

Company with long experience developing interactive services for digital television in all its screens DTT, mobile, satellite, etc.

The acquired leadership with more than 1Milion devices sold and more than 10Milion users receiving our EPG, is based in the relevance that we give to the user experience above all. Imagenio, Orange, Vodafone, RTVE, Telecinco, Yahoo, ... already trust in our services.

We have a first class engineering department experienced in metadata and image processing developments. Some of our best valued services are: our EPG-Electronic Program TV Guide, ButlerTV, automatic TV programs recomendations, Sincroguide and Sincrotags, tagging video content service or ButlerTV (Push Video on Demand Service).

### What are we looking for

We are looking for:

- Digital Home Services (Security, home automation, ...)
- Mobile TV developments and services
- PlaceShifting Mobile - TV Set developments
- Video On Demand developments for mobile/TV platforms
- Advertising platforms and developments.
- EPG - Electronic Program Guides users

We are interested in technical cooperation, and content agreements.

### Keywords

- Electronic Commerce, Electronic Payment, Electronic Signature
- ICT for Independent Living and Inclusion
- Content Provider
- Mobile Entertainment

### Collaboration sought

- Research and development
  - Technical Co-operation
  - Licence Agreement
  - Commercial Agreement
-

**ACC10**

Competitiveness for Catalonia



**Generalitat de Catalunya**  
Government of Catalonia

**BROKERAGE EVENT 2010**

Barcelona, 15 - 18 February. Fira de Barcelona

**Responsible**

Carles Farrando

## Inphodrive Ltd.

Hatawas Str. 7  
60920 Kadima

Israel

**Telephone** +972-528-305-242  
**Fax** +972-9899-5883  
**E-Mail** general@inphodrive.com



Inphodrive has developed an innovative solution, delivering verbal Internet access to the driver behind the wheel via 3G mobile phones.

Using his natural voice, the driver can exchange e-mails, connect to social networks, browse news portals, search for locations, access on-demand music services and much more.

All the content is delivered in audio, leaving the driver's eyes on the road and hands on the wheel to remain safe.

Inphodrive product addresses millions of drivers worldwide who spend hours in the traffic each day. It would allow them to stay online while driving, being both productive and safe.

### Collaboration Profiles

#### Mobile web server-based infotainment system

##### What we offer

Interactive, voice-activated, 3G mobile phone- based infotainment system that provides drivers with access to voice Internet: voice web portals, messaging, music, LBS, targeted ads.

Uses 3G/LTE networks' data channel for text-based and streaming audio delivery.

All the information will be delivered to driver in audible form. Driver controls the system, browses and accesses the information using hands-free device+car stereo.

The system will be deployed as a service for subscribers.

Innovations we offer: Increasing safety of driving by providing totally hands-free and \"eyes-free\" environment

Increasing utilization of time wasted by drivers on the roads. Creating a new niche for monetization of mobile content, services and advertisement for mobile users driving the car.

##### What are we looking for

Specific partners:

Leading cellular operators, automotive aftermarket electronics suppliers; Tier-1 automotive OEM electronics suppliers; car electronics wholesalers and distributors; mobile content providers and publishers; mobile advertisers;

Partnership:

strategic partnership with leading European cellular operators and other partners for system testing, pilot service deployment, collaboration in marketing and distribution, sales and customer service.

Responsibilities of appropriate partners:

\*Of cellular operators marketing, promotion and service's sales for end-users,

\*Of car electronics wholesalers- end user service sales, installation of hands-free

\*Of aftermarket electronics GPS(PND) and hands-free vendors to cooperate in device compatibility works

##### Keywords

- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Signal Processing (speech, sound, image)
- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
- IT Applications for Transport and Logistics
- ICT for Independent Living and Inclusion
- Content Provider
- Mobile Entertainment
- Mobile Service Provider



**Collaboration sought**

- Research and development
  - Technical Co-operation
  - Joint Venture Agreement
  - Manufacturing Agreement
  - Commercial Agreement
  - FP7-ICT Project
- 

**Responsible**

Mr. Mark Heifets

## Input Dynamics Ltd

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newmarket road 27  
cb6 2lq cambridge

United Kingdom

**Telephone** +441223911144  
**Fax**  
**E-Mail** mike.bradley@inputdynamics.com



InputDynamics Ltd based in Cambridge, UK is developing TouchDevice technology. New acoustic user interfaces which rely on the acoustic signal produced by the user tapping and/or swiping on the casework/screen to effectively simulate a touch screen.

The first market segment targeted by our low-cost software-only input technology is the market of mid-tier mobile phones without a touchscreen.

The iPhone, with its touch screen, has proved the need at the high end of the market for a better user interface and this trend towards better ways of navigating menus and interacting with multimedia applications is also spreading to mid-tier handsets.

Better handset usability in the mid-tier market is of great interest to mobile telecommunications companies because ultimately it increases demand for additional web-based services.

TouchTap™ provides the user with the ability to directly interact with the device - icons, menu items, hyperlinks, etc. - without the need of hard to use buttons or dials.

TouchSwipe™, by the addition to the side of the display screen of textured strips, makes possible for the user to easily scroll/zoom pictures, web pages, documents etc.

TouchTap™ and TouchSwipe™ enable handset manufacturers to provide navigational and touchscreen functionality without any significant increase in BoM.. Our solution is 100% software driven and offers touchscreen capability at a significantly lower cost than existing options.

### Collaboration Profiles

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#### TouchDevice technology for mobile phone using acoustic input.

##### What we offer

InputDynamics Ltd based in Cambridge, UK is developing TouchDevice technology. New acoustic user interfaces which rely on the acoustic signal produced by the user tapping and/or swiping on the casework/screen to effectively simulate a touch screen.

IDL has recognised a significant market opportunity. To develop a new Acoustic user interface for small consumer devices such as a mobile telephone.

Using custom signal processing algorithms, sound can be processed and used to determine a positional input on small consumer electronic devices, such as a mobile phone.

Exploiting the fact that the mobile phone already has an advanced Microprocessor, DSP and Audio subsystem. That can implement these algorithms using input from peripheral devices such as a microphone for the sound signal to be processed.

We're developing new detection and processing algorithms.

TouchTap™ provides the user with the ability to directly interact with the device - icons, menu items, hyperlinks, etc. - without the need of hard to use buttons or dials.

TouchSwipe™, by the addition to the side of the display screen of textured strips, makes possible for the user to easily scroll/zoom pictures, web pages, documents etc.

TouchTap™ and TouchSwipe™ enable handset manufacturers to provide navigational and touchscreen functionality without any significant increase in BoM.. Our solution is 100% software driven and offers touchscreen capability at a significantly lower cost than existing options.

The key benefits of this technology is that it's a software solution utilising existing hardware. So it's simpler and significantly cheaper than existing solutions such as touchscreens.

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#### **What are we looking for**

InputDynamics Ltd based in Cambridge, UK is developing TouchDevice technology. New acoustic user interfaces which rely on the acoustic signal produced by the user tapping and/or swiping on the casework/screen to effectively simulate a touch screen.

IDL has recognised a significant market opportunity. To develop a new Acoustic user interface for small consumer devices such as a mobile telephone.

Using custom signal processing algorithms, sound can be processed and used to determine a positional input on small consumer electronic devices, such as a mobile phone.

So were looking for (manufacturer, research partner or software partner) to help develop new ways for people to interact with consumer devices such as mobile phones. This could be in the area of MMI development, integration with new OS's and new innovative solutions.

Areas of cooperation could be algorithm development, drivers for different Operating System such as Symbian, Android or new innovative MMI.

We're completing the R&D phase and now looking for ways to integrate our technology into manufactured products. This could be in collaboration with other companies who are performing the MMI integration or developing Input devices for new products.

-Please note that if the description is not clear we won't be able to validate your profile.

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#### **Keywords**

- Signal Processing (speech, sound, image)
- ICT for Independent Living and Inclusion
- Content Provider
- Mobile Entertainment

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#### **Collaboration sought**

- Research and development
- Technical Co-operation
- Joint Venture Agreement
- Manufacturing Agreement
- Licence Agreement
- Commercial Agreement
- FP7-ICT Project

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#### **Responsible**

Michael Bradley

## Inquso AB

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**Campus Grasvik 5**  
**37175 Karlskrona**

**Sweden**

**Telephone**            **+46 455 690290**  
**Fax**  
**E-Mail**                 **info@inquso.se**



Product: Secure Phone - a user friendly and flexible device management system remote mobile phone management.

It allows the management of inventory, applications, configurations and offering end-user support for multiple platforms of devices. Secure Phone delivers lowered enterprise costs, increased security, and centralised management.

Clients include SKF, Fortum, SIDA and many more.

Inquso is a software company based in Karlskrona, Sweden

### Collaboration Profiles

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#### Device management as value added offer

##### What we offer

Mobile Device Management - a remote management system for smart phones such as configurations, software installation, end-user support.

We offer an easy- to-get-started solution with an user friendly interface targeted at enterprises. Support of multiple OS platforms and mobile phone brands. Hosted service or inhouse.

##### What are we looking for

We are primarily looking for distribution partners in Europe such as System Integrators in mobile communications area or mobile phone retailers or operators.

The partner could provide device management services for companies/enterprises or deliver IT infrastructure and mobility services/ solutions to enterprises. An ideal partner offers mobile (or IT) products, solutions and services. Secure Phone would be value-adding and complementary solution to their existing offering.

We are also interested in meeting IT/Telecom managers representing their company and are buyers of telcommunication services.

##### Keywords

- Mobile Security

##### Collaboration sought

- Joint Venture Agreement  
- Commercial Agreement

##### Responsible

Jenny Stromberg

## INSERTO

**Carré pleyel, 5 rue pleyel  
93521 SAINT DENIS**

**France**

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**Fax** + 33 1 70 71 92 50  
**E-Mail** [contact@inserto.fr](mailto:contact@inserto.fr)

Based in Paris area, INSERTO is a genuine VAS Enabler towards Telecom operators for data, voice and video VAS.

Main offerings :

- our portfolio of Value Added Services (VAS) addressing Advanced Call Management, Video Services , Roaming , Tools and Utilities for Operators (Legacy), and custom VAS on demand,
- our carrier-grade MultiService Telecom platform MUST, designed for deployment in core networks ( available also in hosted mode). Our MUST SDP is genuinely fitted to support multiple VAS running simultaneously for advanced CAPEX /OPEX optimization. Numerous protocols are supported, including MAP, INAP, CAP, CS1-3, 3GH324M and SIP, to allow any data, Voice, Video services introduction over TDM/IP networks,
- VAS partnership for MNOs including consultancy and professional solutions and services for VAS deployment, targeting smart TTM and new rich VAS offer within bouquet or sequence of VAS launch,

### Collaboration Profiles

#### Multi purpose Telecom platform seeking third party VAS application

##### What we offer

- Entry towards marketing department at Telcos willing to launch new VAS application seamlessly without difficulties for network integration, thanks to our multi purpose SDP platform rolled out in their network, as an extension to our VAS portfolio,
- Easy integration of your application based on a Mobile Client with our multipurpose MUST platform (MULTiService Telecom platform) for smart introduction and launch at Telcos,
- Extend the features and potential of your application based on a Mobile Client with our proven multi purpose telecom platform rolled out in the telco network.

##### What are we looking for

- Mobile application or Mobile Client Software Editor, requiring to access to core network expertise and server platform in core network to enhance features offered & revenues generated from their Mobile Client application,
- Mobile application or Mobile Client Software Editor, looking for the support of a smart and expert partner on the server side in core network at telcos, to partnership for the introduction of their innovative application to MNOs,
- MNO's wishing to use our proven multi purpose carrier grade platform MUST, to fast and smoothly interface, 'server side' in their network, any new third party application / mobile client they have interest in, (trailing, prototyping, increasing features and revenues over the network trough adding channeled use of SMS, MMS, Voice or music, 3G video, etc),

Focus:

- Mobile Application using Mobile Client seeking Server side support and expertise
- Mobile payment, Location Based Services, Mobile Social Networking, Mobile payment
- Other custom VAS application
- Signalling, Switch based, Intelligent Network, Communication Protocols,
- Core NetworkServices
- Business models

##### Keywords

- Network Security

- Data Protection, Storage Technology, Cryptography, Data Security
  - Communications Protocols, Standards
  - Network Technologies (Wireless, Wi-Fi, Bluetooth)
  - Electronic Commerce, Electronic Payment, Electronic Signature
  - Digital libraries and content
  - Signal Processing (speech, sound, image)
  - GIS Geographical Information Systems
  - Content Provider
  - Mobile Entertainment
  - Mobile Security
  - Mobile Service Provider
  - 3D Media
- 

**Collaboration sought**

- Technical Co-operation
  - Joint Venture Agreement
  - Manufacturing Agreement
  - Licence Agreement
  - Commercial Agreement
  - FP7-ICT Project
- 

**Responsible**

Gauthier RIGAUD

**Leading VAS Enabler offering Data, Voice, Video VAS portfolio and MultiService Delivery Platforms****What we offer**

- Portfolio of innovative Data, Voice and Video VAS
  - SDP telecom platform and Core Network Services
  - Fast Time to Market and CAPEX/OPEX reduction
  - Turnkey solutions and services for your VAS deployment strategy and its success
  - Revamp existing VAS already deployed, with new business model and solution offerings.
  - Advanced business models
- 

**What are we looking for**

- MNOs and MVNOs looking for solutions to launch a bouquet or sequence of innovative VAS with adapted business model
  - Operators looking for turnkey solution
  - Local integrators and prime contractors
  - Network Equipment Manufacturers looking for OEM solution
  - Business partners
- 

**Keywords**

- Communications Protocols, Standards
  - Network Technologies (Wireless, Wi-Fi, Bluetooth)
  - Content Provider
  - Mobile Entertainment
  - Mobile Security
  - Mobile Service Provider
- 

**Collaboration sought**

- Research and development
  - Technical Co-operation
  - Joint Venture Agreement
  - Licence Agreement
  - Commercial Agreement
  - FP7-ICT Project
-

**ACCÍO**

Competitiveness for Catalonia



**Generalitat de Catalunya**  
Government of Catalonia

**BROKERAGE EVENT 2010**

Barcelona, 15 - 18 February. Fira de Barcelona

**Responsible**

Gauthier RIGAUD

## INSIDE CONTACTLESS

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### France



INSIDE is the only leading semiconductor provider in the world dedicated exclusively to contactless technology. As a fabless company that designs high performance chipsets, INSIDE enables secure, fast and reliable transactions in payment, access control, transport and electronic identification.

INSIDE's solutions can be found in smart cards, key fobs, mobile phones, handheld devices, POS and PC peripherals.

INSIDE has an unparalleled experience in solving real-world RF short range secure communication challenges and has overcome the main technological barriers to high quality service through radical technology innovation.

The company has taken 55 patents in the last 10 years. With more than 125 million chips delivered over the past 5 years, and with the take off of the US Payment market in 2006, INSIDE is a recognized leader in delivering the best contactless chip platforms to world-class customers.

INSIDE was created in 1995 by 5 founders coming from ST Microelectronics and Gemplus, 2 world leaders in smart card technology. Today, a global team of nearly 100 experts serves the world's markets from offices in France (HQ), China, Singapore, Poland, and both the East and West coasts of the USA.

INSIDE works with leading industry groups, including the NFC Forum for standardization of NFC and the Smart Card Alliance. INSIDE's products comply with all existing 13.56 MHz contactless ISO standards.

Contactless technology enables secure communication between 2 devices – card-to-reader, or reader-to-reader – via the 13.56 MHz ISO standard. A contactless chip in any device – card, fob, cell phone, PDA, etc. – can run secure applications for payment, access control, content exchange, transport, or ID.

### Collaboration Profiles

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## Contactless smartcards and NFC applications

### What we offer

INSIDE provides a complete range of first class products for contactless applications and solutions.

Because we have been inventing and developing contactless technology for more than 11 years, we may already have what you're looking for; if not, we'll design it and make it to your specifications. Whether you need a full, integrated solution for a unique application, or you simply need the best components to complete a job, INSIDE's world class experience and expertise is the best in the business.

INSIDE designs its own award winning MICROPROCESSOR CHIPS and MEMORY CHIPS; we will help you find the right chip for the right application, taking into account memory size, communication range, security etc.

Boost your service offer and application performance with the most innovative and comprehensive range of next generation READER ICs on the market.

READERS and COUPLERS communicate with chips to trigger specific actions or tasks, like opening a door. We develop technology to meet market demand; as large scale deployment scenarios gets even larger, so do our solutions; as consumer electronics get smaller, we develop better technology than takes up less space and runs with less power.

We embed the contactless chips in all kinds of PACKAGING, from cell phone tags to key rings, from wristwatches to credit cards to self-adhesive labels. We have a range of off-the-shelf packaging for industrial applications – resistant to dust, water, extreme temperatures, etc. – and we regularly develop new packaging to meet customers' needs. You show us the object, we'll provide the intelligence.

We work closely with the developer community, designing and delivering DEVELOPMENT KITS to help developers and customers evaluate contactless technology and applications. INSIDE's inclusive attitude to development, innovation and partnerships is at the root of our remarkable success. The contactless world is a world of limitless ideas and infinite solutions; by bringing more experience and expertise to the party, we guarantee better results for all our customers.

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**What are we looking for**

Any participant interested in the activities mentioned.

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**Keywords**

- Electronics, Microelectronics
  - Data Protection, Storage Technology, Cryptography, Data Security
  - Network Technologies (Wireless, Wi-Fi, Bluetooth)
  - Mobile Service Provider
- 

**Collaboration sought**

- Research and development
  - Technical Co-operation
  - Manufacturing Agreement
  - Commercial Agreement
- 

**Responsible**

Géraldine Saunière

## INSIGHT SIP

905 rue Albert Einstein - BP 60247

06905 Sophia Antipolis Cedex

France

**Telephone** +33 4 9290 7330

**Fax**

**E-Mail** Diana@insightsip.com



Insight SiP is a fabless company that provides design and packaging solutions for highly integrated systems based on a system-in-package approach.

### Collaboration Profiles

## System-in-package to design miniature wireless and RF systems.

### What we offer

Insight SiP is a Fabless Design and Manufacturing company that aims to provide optimal solutions for highly integrated systems based on a System-in-Package (SiP) approach. RF System-in-Package is a 3D RF system designed to include RF semiconductors, Base-band semiconductors, SMT passives, Buried RF passives and the Interface to the application PCB (LGA, BGA). The market targeted is wireless communications (Blue-Tooth, Digital TV, GPS, GSM 2G/3G, ISM, KNX, UWB, Wifi, Wimax, WLAN, W-CDMA, Zigbee, ...).

Insight SiP offers design and manufacturing of highly integrated custom (RF) systems and sub-systems

- Based on System in a Package (SiP) approach
- RF/Analogue focused design on PCB, LTCC, Thin film, Thick film...
- Emphasis on optimum overall cost in production
- Optimizing the technology choices for size and cost
- Matching the design to current world-wide manufacturing capability

Insight SiP has developed unique proven design methodology,

- using standard EDA packages
- with flexible design flow to obtain design success in 2 passes

Insight SiP differentiation is based on

- Engineering team with full system knowledge, to interface with semiconductor design team and to choose optimum system partition with semiconductor house

Insight SiP has partnership with highly specialized contractors, world leaders for each SiP manufacturing technology

Advantages :

- Shorter design cycles
- Lower system cost
- Smaller solutions

### What are we looking for

The company looks for Chip makers interested in co-developing modules in the areas of TV & multimedia, wireless connectivity, PCs and peripherals.

Other partners on Wireless connectivity, TV & Multimedia, PCs & Peripherals are sought for Production and Co-Marketing.

### Keywords

- Electronics, Microelectronics
- Communications Protocols, Standards
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
- IT Applications for Health
- IT Applications for Transport and Logistics

### Collaboration sought

- Technical Co-operation
- Manufacturing Agreement
- Licence Agreement
- Commercial Agreement

**ACCÍO**

Competitiveness for Catalonia



**Generalitat de Catalunya**  
Government of Catalonia

**BROKERAGE EVENT 2010**

Barcelona, 15 - 18 February. Fira de Barcelona

**Responsible**

Diana Moncoqut

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## insiteo

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**Bd Victor Hugo 23**

**31770 colomiers**

**France**

**Telephone 00 33 5 62 12 04 41**

**Fax**

**E-Mail arnaud.masson@insiteo.com**

Insiteo is a French Company which designs and implements a unique indoor location service.

The GPS signal enters everywhere in 2010. Our clients : high traffic buildings such as airports, fair sites, shopping centers, museums. We implement a patented technology which enlarges the LBS to the indoor world ; we help millions of pedestrians lost in translations.

### Collaboration Profiles

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#### Indoor Location Service ("indoor GPS")

##### What we offer

Insiteo extends the range of Location Based Services, which are still limited to outdoor services : we create indoor GPS, and then indoor LBS services.

Our technology is a worldwide innovative solution (patented).

We have implemented our technology in the world class Paris fair site as a proof of concept (2009).

People entering an airport, a museum, a shopping center, a fair site are no longer lost ; their smartphone will help them find their way, on a GPS-like application.

Our technology is based on a bunch of technologies, including indoor GPS. It is both less expensive and far more efficient than any other way to locate indoors.

---

##### What are we looking for

First of all, we are looking for partnerships with phone vendors and with GPS manufacturers in order to speed up and facilitate the time to market of this new world of LBS applications.

On a second hand, we are looking for opening discussions for new market countries ; gaining clients in the same range than in France : airports, museums, fair sites, shopping centers.

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##### Keywords

- Communications Protocols, Standards
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Electronic Commerce, Electronic Payment, Electronic Signature
- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
- IT Applications for Transport and Logistics
- GIS Geographical Information Systems

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##### Collaboration sought

- Technical Co-operation
- Licence Agreement
- Commercial Agreement

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##### Responsible

Chairman Arnaud Masson

## INSYTE, S.A

Calidad, P I Los Olivos 6  
28906 Getafe, Madrid

Spain

Telephone +34916010991  
Fax +34916838229  
E-Mail insyte@insyte.es



Founded in 1987, located in the south of Madrid, at 25 minutes from the airport.

The company is specialized in the assembly of PBC, electronics products and cables/ harnesses.

Realization of all the needed test: JTAG, Flying- Probes (electrical), in test benches, functional, climatic, vibration, continuity and derivation, frequency, etc.

Design of test- benches. Industrialization of products. Realization of gerber files. Actualization of products. Obsolescence control and actualization of products.

Purchase of all components, including mechanical parts.

Realization of fast prototyping of mechanical parts in ABS. Realization of prototypes of electronics parts. Realization of studies for manufacture and test.

### Collaboration Profiles

#### Electronic Manufacturer

##### What we offer

The company is specialized in the assembly of PBC, electronics products and cables/ harnesses.

Realization of all the needed test: JTAG, Flying- Probes (electrical), in test benches, functional, climatic, vibration, continuity and derivation, frequency, etc.

Design of test- benches. Industrialization of products. Realization of gerber files. Actualization of products. Obsolescence control and actualization of products.

Purchase of all components, including mechanical parts.

Realization of fast prototyping of mechanical parts in ABS. Realization of prototypes of electronics parts. Realization of studies for manufacture and test.

Certify by ISO9002:2000, ISO14001, ISO9100, IPC 610 and IPC 620 class 2 and 3.

##### What are we looking for

Companies in need of production site where the quality, capacity is out of doubt and where added value service such as industrialization, obsolescence control- re- engineering, design and manufacture of test benches, etc are available to all clients. Realization of prototypes, pre- series, series (low- medium)

##### Keywords

- Electronics, Microelectronics
- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
- IT Applications for Health
- ICT for Independent Living and Inclusion

##### Collaboration sought

- Technical Co-operation
- Manufacturing Agreement

##### Responsible

Raquel Rodriguez

## Inta

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**Darius ir Gireno 40**  
**LT-02189 Vilnius**

**Lithuania**

**Telephone** +37052167211  
**Fax** +37052167212  
**E-Mail** v.vitkauskas@inta.lt

Closed joint stock company INTA was found on the 16th of March 1990 – the 5th day of re-establishment of Lithuanian independence. INTA is one of the first, who started to provide copiers and telecommunication equipment and support services for Lithuanian market.

Joint – stock company's INTA main business direction is the implementation and maintenance of information and high-tech projects. Company also provides radio communication equipment rental, repair and maintenance services

### Collaboration Profiles

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#### General manager

##### What we offer

We are offering IT services services for the Government institutions

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##### What are we looking for

1. We are looking for particular partners in networks technologies, IT Applications for transport and Logistics

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##### Keywords

- Network Technologies (Wireless, Wi-Fi, Bluetooth)
  - Electronic Commerce, Electronic Payment, Electronic Signature
  - IT Applications for Transport and Logistics
  - Mobile Service Provider
- 

##### Collaboration sought

- Technical Co-operation
  - Manufacturing Agreement
  - FP7-ICT Project
- 

##### Responsible

General manager Vytautas Vitkauskas

## Intelligent Agent AS

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Rådhusgata 9c  
0151 Oslo

Norway

Telephone (+47) 46052714  
Fax  
E-Mail elias@iagent.no



Intelligent Agent is an Oslo based startup company specializing in human machine interfaces based on ultra wide-band (UWB) radar. Although UWB technology for positioning is still in its infancy it offers exceptional performance in positioning where optical solutions are infeasible.

Intelligent Agent delivers complete solutions for implementation in existing hardware and an API for interfacing with software.

### Collaboration Profiles

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#### High precision positioning using UWB radar

##### What we offer

Intelligent Agent finds solutions for using ultra wide-band as an interface between humans and machines.

The interface is based on a small footprint integrated circuit developed by Novelda and is unique in the sense of detecting gestures and tracking without physical touch.

The main advantages in using UWB as an interface includes no optical path between the sensor and the person using it and high spatial resolution compared to other non-optical solutions.

##### What are we looking for

We are for partners interested in further developing the technology for specific purposes, mainly with focus on end products.

We are also interested in cooperating with researchers with signal processing and antenna experience and innovative interface designers.

##### Keywords

- Electronics, Microelectronics
- Signal Processing (speech, sound, image)
- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System

##### Collaboration sought

- Research and development
- Technical Co-operation
- Licence Agreement

##### Responsible

Elias Bakken

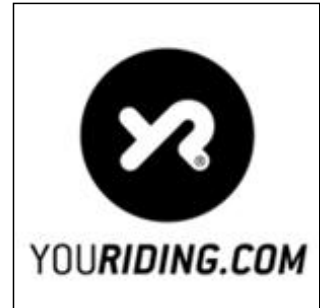
## INTELLYSURF

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rue Jean Mouton - Centre Urbeg 2-4  
64600 Anglet

France

**Telephone** 05 59 43 78 82  
**Fax** 05 59 43 78 62  
**E-Mail** michael.jegat@intellysurf.com



Our company provides online services for the Action Sports community (surfing, skiing...)

We have created the well-known online video game YouRiding ([www.youriding.com](http://www.youriding.com)), with over 300 000 registered users.

### Collaboration Profiles

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#### Online services for Action Sports community

##### What we offer

Our company provides online services for the Action Sports community (Surf, Ski, snowboard ...)

We have created the well-known online game YouRiding ([www.youriding.com](http://www.youriding.com)), with over 300 000 registered users.

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##### What are we looking for

We will launch in 2010 mobile services for the Action Sports fans.

We are looking for new technologies regarding geolocalization and mobile 3D game.

We are looking for an IT solutions provider in order to develop and distribute in common our future mobile services

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##### Keywords

- Electronic Commerce, Electronic Payment, Electronic Signature
  - E-Learning
  - GIS Geographical Information Systems
  - Content Provider
  - Mobile Entertainment
  - Mobile Service Provider
  - Computer Games
  - 3D Media
- 

##### Collaboration sought

- Research and development
  - Technical Co-operation
  - Licence Agreement
  - Commercial Agreement
  - FP7-ICT Project
- 

##### Responsible

Michael JEGAT



## Interactive BG

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### Bulgaria

Interactive BG is content warehouse serving aggregators ; telecoms; VAS and other content sellers.

Our area is B2B and B2C deals including company from whole world.

We are at mobile market since 2003.

Interactive BG best selling content is :

- Games : near 3000 titles
- Hi res images in over 700 category (near 300 000 images)
- Erotic/Adult : video and images
- Apps

And for sure other content types like : animations; wallpapers; themes; ring tones and videos (non adult)

New best selling types is :

- Flash : apps and games
- Windows mobile
- Blackberry
- i Phone

Contact Information:

Interactive BG Ltd.  
Europe, Bulgaria  
Varna 9010  
P.O. Box 138

e mail: [contact@interactive-bg.com](mailto:contact@interactive-bg.com)  
[www.interactive-bg.com](http://www.interactive-bg.com)

Your favorite digital content warehouse and brokerage

### Collaboration Profiles

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## Digital content warehouse

### What we offer

Interactive BG is content warehouse serving aggregators ; telecoms; VAS and other content sellers.

Our area is B2B and B2C deals including company from whole world.

We are at mobile market since 2003.

Interactive BG best selling content is :

- Games : near 3000 titles
- Hi res images in over 700 category (near 300 000 images)
- Erotic/Adult : video and images
- Apps

And for sure other content types like : animations; wallpapers; themes; ringtones and videos (non adult)

New best selling types is :

- Flash : apps and games
- Windows mobile
- Blackberry
- iPhone

### What are we looking for

New partners.

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### Keywords

- Network Security
- Data Protection, Storage Technology, Cryptography, Data Security

- Electronic Commerce, Electronic Payment, Electronic Signature
  - Digital libraries and content
  - Content Provider
  - Mobile Entertainment
  - Mobile Security
  - Mobile Service Provider
  - Computer Games
- 

**Collaboration sought**

- Licence Agreement
  - Commercial Agreement
- 

**Responsible**

BD and CD Alexander Nikolov

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## InterContent Management Ltd

Weinbergstr. 21-31  
16256 Beiersdorf-Freudenberg

Germany

Telephone      00493023631330  
Fax              00493023631333  
E-Mail          b.schechtman@intercontent.de



InterContent is an independent and owner-managed company specialized in mobile content and mobile entertainment. We are based in Berlin. For our worldwide customers we realize full content management for mobile and online platforms, starting with content licensing, tailor-made data customization, delivery, publishing and full management of portals.

### Collaboration Profiles

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## InterContent Management Ltd

### What we offer

InterContent is an independent and owner-managed company specialized in mobile content and mobile entertainment.

For our worldwide customers we realize full content management for mobile and online platforms, starting with content licensing, tailor-made data customization, delivery, publishing and full management of portals.

### What are we looking for

We are looking for:

- \* content licensing partner (video, audio, graphic, games)
- \* Operators interested in content for download and streaming on wap and mobile platforms
- \* Companies interested in cooperation for mobile premium services
- \* Companies interested in realizing wap and mobile internet portals including custom-made content delivery and full content management
- \* Content Aggregators

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### Keywords

- Content Provider
- Mobile Entertainment

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### Collaboration sought

- Joint Venture Agreement
- Licence Agreement
- Commercial Agreement

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### Responsible

Alexander Tavdidischwili

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## INTERDATA, UAB

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**Vilnius**

**Lithuania**

**Telephone**

**Fax**

**E-Mail**

Interdata is one of the leading hosting companies in Lithuania, focused on high level customized internet service providing and hosting services. The main strength of our company is high quality services, qualified customer support and very attractive price and performance ratio. We also collaborate with great number of companies that develop various IT-based products.

### Collaboration Profiles

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#### Hosting solutions

##### What we offer

High quality customizable hosting services  
Video streaming solutions for web pages and mobile devices

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##### What are we looking for

Clients interested in high quality hosting and video streaming services

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##### Keywords

- Data Protection, Storage Technology, Cryptography, Data Security
  - Database Management, Data Mining
  - Communications Protocols, Standards
  - Network Technologies (Wireless, Wi-Fi, Bluetooth)
  - Mobile Entertainment
- 

##### Collaboration sought

- Technical Co-operation
- 

##### Responsible

Saulius Grusnys

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## Internetpoint Ltd

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**Pedellus 56**  
**1221 Budapest**

**Hungary**

**Telephone** +36-30-823-6640  
**Fax** +36-1-424-7736  
**E-Mail** info@internetpoint.hu



1. The company located in Budapest, Hungary
2. Founded in 2003, main products is coin and coupon operated intelligent internet terminal, kiosks. We product, operated around 200 terminal over Hungary

### Collaboration Profiles

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#### GPS operated tour guide

##### What we offer

Information transfer  
GPS and terminal based tourist information, detailed , guided.  
Smart phone based information service  
Cooperation in advertising companies  
Self service internet kiosks

##### What are we looking for

Smart phone manufacturer cooperation  
International phone distributors  
E-learning application developers  
Special service providers in tourist information area.  
Joint venture in content developing and distributing

##### Keywords

- E-Learning
- GIS Geographical Information Systems
- Content Provider
- Mobile Entertainment

##### Collaboration sought

- Technical Co-operation
- Joint Venture Agreement
- Manufacturing Agreement
- Licence Agreement

##### Responsible

Istvan Megyeri

## Intuitive User Interfaces

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Israel



Intuitive User Interfaces develops a unique, sophisticated, user interaction approach that will enable users to have a much simpler activation of smartphones, mobile handsets and other consumer devices. The product will enable the transformation of the device cumbersome, application driven and complicated menu-based approach to a one touch, simple, intuitive and fast usage paradigm.

### Collaboration Profiles

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#### Intuitive User interfaces

##### What we offer

Intuitive User Interfaces develops a unique, sophisticated, user interaction approach that will enable users to have a much simpler activation of mobile phones and other consumer devices. The product will enable the transformation of the device's cumbersome, application driven and complicated menu-based approach to a simple, intuitive and fast usage paradigm.

---

##### What are we looking for

We are a young startup at its early stages,

We currently look for partnerships with handsets manufacturers, mobile OS vendors, user interface vendors, chipset providers and other relevant industry players.

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##### Keywords

- Database Management, Data Mining
  - Signal Processing (speech, sound, image)
  - GIS Geographical Information Systems
- 

##### Collaboration sought

- Technical Co-operation
  - Joint Venture Agreement
  - Licence Agreement
  - Commercial Agreement
- 

##### Responsible

Eran Aharonson

## Intune Networks Ltd

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**Weavers Court Industrial Estate 5G  
BT12 5GH Belfast**

**United Kingdom**

**Telephone** +44(0)7766654144  
**Fax**  
**E-Mail** info@intunenetworks.com

Intune Networks enables network operators around the world to tune in to a new way of doing business. Intune's breakthrough technology enables the creation of a new generation network building block that will be delivered to market in 2010 in a family of products.

Intune's innovation delivers a fundamental change to the Service Provider's business, delivering significant simplification and automation in the design, build and operation of the network.

Intune's Tunable Network creates a highly dynamic and responsive network that is automatically and continuously tuned to maintain optimum network and service performance whilst maximising infrastructure effectiveness and efficiency.

Intune's inherent sophisticated management and control enables operators to innovate products, with a guaranteed quality of service, that were either previously unachievable or commercially unviable.

Intune's innovation enables the operator to regain control and management of the business, achieving a leap in network performance with a "game changing" 50% reduction in Total Cost of Ownership.

- Unique optical technology delivering crucial recovery of business agility, network performance and ROI
- New Network element providing tuneable, future proof, next generation network
- Smart revolutionary technology realising the promise of Optical Burst Switching delivering a significant reduction in CO2
- Enables value service creation, competitive differentiation and market leadership

Intune Networks Limited is headquartered in the Republic of Ireland with R&D offices in Belfast and Dublin.

Intune was founded in 1999, growing rapidly over the past 3 years to more than 100 employees. Intune has participated and contributed in a number of partnerships and programs including The EU, The European Space Agency and Defense Advanced Research Projects Agency (DARPA). Intune's world leadership in Optical switching technologies and more than 10 years of research and development has created a number of key innovations with supporting patents being awarded.

Intune is the world leader and pioneer in the application of Optical Burst Switching technology that is enabling the creation of a new and unique network building block. The new network building block is designed to directly address the critical commercial and technical challenges facing next generation mobile communications networks.

## Collaboration Profiles

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### Intune Networks - The foundation of the Future

#### What we offer

Intune Networks is the world leader in the application of Optical Burst Switching technology to create a unique telecoms networking platform. The new networking solution is designed to directly address the critical commercial and technical challenges facing next generation mobile communications networks

Intune Networks enables network operators around the world to tune in to a new way of doing business.

Intune's innovation delivers a fundamental change to the Service Provider's business, delivering significant simplification and automation in the design, build and operation of the network.

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Intune's world leadership in Optical switching technologies and more than 10 years of research and development has created a number of key innovations with supporting patents being awarded.

- Unique optical technology delivering crucial recovery of business agility, network performance and ROI
- New Network element providing tuneable, future proof, next generation network
- Smart revolutionary technology realising the promise of Optical Burst Switching delivering a significant reduction in CO2
- Enables value service creation, competitive differentiation and market leadership

Intune's breakthrough technology will be delivered to market in 2010 through a new family and generation of networking solutions.

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#### What are we looking for

Intune Networks will launch its telecoms networking platform in mid 2010.

At this critical stage of development there are a number of potential opportunities for partnership in the telecoms sector.

These non-exclusively include:

1. Technical co-operation with Service providers for new service innovation
2. Technical/commercial co-operation with telecoms service providers for evaluation/trials

3. Commercial co-operation with OEMs for potencial evaluation/distribution
  4. Research and development co-operation with OEMs
- 

**Keywords**

- Electronics, Microelectronics
  - Communications Protocols, Standards
  - Network Technologies (Wireless, Wi-Fi, Bluetooth)
  - IT Applications for Health
  - IT Applications for Transport and Logistics
  - Content Provider
- 

**Collaboration sought**

- Technical Co-operation
  - Manufacturing Agreement
  - Licence Agreement
  - Commercial Agreement
  - FP7-ICT Project
- 

**Responsible**

Mark Basham

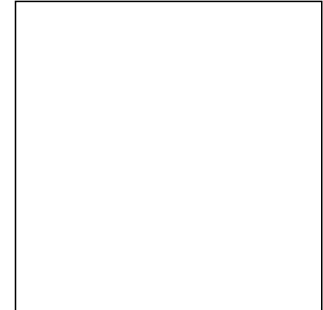


## Invest in Sweden Agency

Klarabergsviadukten 70, B6  
10121 Stockholm

Sweden

**Telephone** +46703499930  
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Invest in Sweden Agency (ISA) is the government agency responsible for promoting investment and business opportunities in Sweden to foreign companies. Since starting out in 1995 we have been offering specialist insight on doing business in Sweden to companies worldwide. Our staff has a solid background in the corporate sector and expertise in the investment process.

At Mobile World Congress we will be representing 40 Swedish companies working with wireless innovation and technology.

We would like to set you in contact with these companies at Mobile World Congress. Since we are a Swedish government agency all our services are free of charge.

### Collaboration Profiles

#### 40 wireless innovation and technology companies

##### What we offer

At Mobile World Congress we will be representing 40 Swedish companies working with wireless innovation and technology; for mobile terminal suppliers, operators, service providers, component suppliers, solution providers, IP, software developers.

##### What are we looking for

We are interested in meeting companies that want to seek business opportunities with the above mentioned "40 Swedish companies". Type of collaboration could be technological partnerships, IP to acquire, R&D projects to join, licensing.

##### Keywords

- Electronics, Microelectronics
- Data Protection, Storage Technology, Cryptography, Data Security
- Database Management, Data Mining
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Electronic Commerce, Electronic Payment, Electronic Signature
- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
- GIS Geographical Information Systems
- Content Provider
- Mobile Entertainment
- Computer Games

##### Collaboration sought

- Research and development
- Technical Co-operation
- Joint Venture Agreement
- Manufacturing Agreement
- Licence Agreement
- Commercial Agreement

##### Responsible

Fredrik Gisle

## Invest in Western France

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**Nantes**

**France**

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The Invest in Western France covers two regions in France:  
the Pays de la Loire region  
and the Poitou Charentes region.

We help foreign IT companies  
invest, set up and expand business in Western Europe  
combining quality and cost-effectiveness.

### Collaboration Profiles

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#### Support and assistance to foreign IT companies that want to develop their business in France (Wester

##### What we offer

We offer knowledge of the IT sector worldwide and on our territory and the all the contacts of our various networks we can share. By meeting ICT startups or companies, we can help them find the right place to set up their business on our territory and/or find the right partner to develop their business.

We also support Western France startups or companies that will attend the MWC thanks to the WIN European programme. We plan to attend their meetings and give details on the related sector of activity, on the incentives, on the market, etc...

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##### What are we looking for

We are looking for companies that want to develop their business in France or want to find the right partner there.

The sectors of activities are ICT, software, virtual reality, phone apps, etc..

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##### Keywords

- Signal Processing (speech, sound, image)
  - IT Applications for Health
  - IT Applications for Transport and Logistics
  - Mobile Entertainment
  - 3D Media
- 

##### Collaboration sought

- Technical Co-operation
  - Joint Venture Agreement
  - Manufacturing Agreement
- 

##### Responsible

Monique Panheleux

## investech

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av mare de deu de montserrat 79, 2-3 62  
2-3 barcelona

Catalonia

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**Fax**

**E-Mail** josep.romero.garcia@gmail.com

Investech is a R+D trader based in barcelona we develope new applications for mobile soft and advanced materials in high tech

### Collaboration Profiles

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#### electro lighting materials for new mobiles

##### What we offer

materials with electrolighting base to use in different types of mobile applications. they do not use power and give light phosphorous light based

##### What are we looking for

partners, investors and agreements

##### Keywords

- Electronics, Microelectronics
- Database Management, Data Mining
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Electronic Commerce, Electronic Payment, Electronic Signature
- Digital libraries and content
- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
- Mobile Entertainment
- Mobile Security

##### Collaboration sought

- Research and development
- Joint Venture Agreement
- Licence Agreement

##### Responsible

josep romero garcia

#### software for free calls development

##### What we offer

we develope personal soft for free calls to companies to give more opportunities to receive free calls from their customers by internet IP.

##### What are we looking for

partners, customers and inverstors.

##### Keywords

- Database Management, Data Mining
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Electronic Commerce, Electronic Payment, Electronic Signature
- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
- Content Provider
- Mobile Entertainment
- Mobile Security
- Mobile Service Provider

##### Collaboration sought

**ACC10**

Competitiveness for Catalonia



**Generalitat de Catalunya**  
Government of Catalonia

**BROKERAGE EVENT 2010**

Barcelona, 15 - 18 February. Fira de Barcelona

- Technical Co-operation
  - Joint Venture Agreement
  - Licence Agreement
- 

**Responsible**

aniceto romero urraca

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## IP-COM IC

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33126 Miami, Florida

United States

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Fax  
E-Mail                aramirez@ipcomnetwork.com



Company located in Miami, Florida with offices in Mexico, Guatemala, Colombia, Argentina and Madrid. We provide end to end solution to enterprise, with high emphasis to CALLCENTERS.

### Collaboration Profiles

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#### Multi-service Contact-Center architecture

##### What we offer

We provide CONTACT-CENTER Services to companies in Latin America, offering platform, voice termination and origination as well as, SMS services.

##### What are we looking for

We are looking for Software Developers or System Integrators which have modules and components to build a SMS-Hubbing, based in open standards, such as KANNEL, LINUX, etc, etc.

Also, looking for Software developers which has developed a Voice Call Continuity (VCC) under open source components.

Furthermore, we are interested in exploring wholesale agreements to terminate and originate SMS in Latin-America.

##### Keywords

- Communications Protocols, Standards
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Electronic Commerce, Electronic Payment, Electronic Signature
- Mobile Service Provider

##### Collaboration sought

- Technical Co-operation
- Licence Agreement
- Commercial Agreement

##### Responsible

Alvaro Ramirez

## ipoint

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Israel

### Collaboration Profiles

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#### **iPoint-media develops and markets the “Vitrage” platform , Hosted 3G Video Calling Applications**

##### **What we offer**

Our offering is of a hardware / software system that is provided as customer platform or in some cases as a hosted / managed service from broadband a datacenter. We provide the full cycle of customer centered services including professional services to fully customize and adapt the platform to the customer requirements and preferences.

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##### **What are we looking for**

.Vodacom, H3G, SEAT Pagine Giale, BBC, Glowpoint, Materna, MCN Telecom, Eutelia, Echovox, Avea, Orange, Partner, Cellcom, BH Telecom, Media Corp, Ericsson, Bank Mizrahi, Siemens, Accenture, Comverse, MM2002

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##### **Responsible**

Uri Stossel

## Iptune

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**Finland**

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IPTUNE taps the potentials of data services and maximizes revenues from next generation networks and technologies. With headquarters in Finland and international partners and offices, Iptune delivers ground-breaking solutions and services for global mobile network operators. All Iptune solutions are built around the patented Iptune Core technology that provides a cost effective way for operators to overcome the complexity of modern Mobile Service environments and maximize the revenues from their network investments.

Solution domains:

- Service Assurance with End-to-End Service Monitoring
- Mobile Advertising with One-to-One Mobile Advertising
- Virus-Free Mobile Data Services with Iptune Virus Finder

### Collaboration Profiles

## **IPTUNE taps the potentials of data services and maximizes revenues from next generation networks and**

### **What we offer**

Iptune delivers ground-breaking solutions and services for global mobile network operators. All Iptune solutions are built around the patented Iptune Core technology that provides a cost effective way for operators to overcome the complexity of modern Mobile Service environments and maximize the revenues from their network investments.

Solution domains:

1. Service Chain Assurance - End-to-End Service Monitoring
2. Targeted Mobile Advertising - One-to-One Mobile Advertising
3. Virus-Free Mobile Data Services

### **What are we looking for**

Go to market partners within for instance the System Integration and service assurance domain.

### **Keywords**

- Communications Protocols, Standards
- Mobile Security

### **Collaboration sought**

- Joint Venture Agreement

### **Responsible**

Peik Schulman

## IRIS

**CAYIRYOLU SOK. UCGEN PLAZA KAT:1 7  
32457 ISTANBUL**

**Turkey**

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IRIS Telecom is an Engineering and Implementation company rendering services to 2G-3G Cellular Operators and Suppliers.

Our Engineering services include Radio and Transmission Design and Optimization, Core Network Planning, Benchmarking and Network Monitoring. We develop tools in support of our activities and market them separately.

As an Implementation company we undertake full roll-out responsibility of radio and transmission networks, including site acquisition, civil works, installation, integration and maintenance.

Our home market is Turkey, but we also cover Central Asia, Middle East, North Africa and more.

### Collaboration Profiles

#### 2G/3G Radio Network Planning, Optimisation and Rollout Services

##### What we offer

2G-3G Radio Network Planning, Optimisation and Rollout services.

- Cell Planning
- Transmission Planning
- RAN Optimisation
- Benchmarking
- Drive Testing
- Installation and Turnkey Services

##### What are we looking for

Partnerships in;

- Radio and Transmission Planning
- Base Station Installation and Rollout
- GSM/UMTS Network Optimisation

##### Keywords

- Communications Protocols, Standards
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
- Mobile Service Provider

##### Collaboration sought

- Research and development
- Technical Co-operation
- Commercial Agreement

##### Responsible

BIROL YAMALI



## IS-Innovation Systems Ltd

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Israel

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Fax  
E-Mail info@inno-sys.com



The company's main product offering is a Mobile Multiplayer Games platform, called the IS-REAL platform. This platform enables a vast amount of players to create and participate in gaming communities, play with each other casual games, communicate and interact with other users. This platform includes a set of fun casual intuitive games, hence addressing the vast population.

### Collaboration Profiles

#### Mobile Multiplayer Games Platform

##### What we offer

This platform enables a vast amount of players to create and participate in gaming communities, play with each other casual games, communicate and interact with other users. This platform includes a set of fun casual intuitive games, hence addressing the vast population. Key features and abilities of the platform include:

- Playing multiplayer games with other users.
- Prize winning Tournaments system.
- Games Ranking and leader's mechanism.
- Buddy listing & Instant Messaging.
- User's presence notification.
- Search, link and connect to other users according to profile.
- Ability to play against users playing from their PC (Web).
- Personalization and personal information page.
- Statistics, Billing and usage reports.
- Easy integration of new content.

The platform enables extensive API for developers, allowing them to develop and deploy mobile multiplayer games, and enjoy new streams of revenues from data traffic.  
<http://www.inno-sys.com/news>

##### What are we looking for

Mobile Gaming Companies  
Mobile Content Providers  
Mobile Portals  
PC Gaming Companies

##### Keywords

- Electronic Commerce, Electronic Payment, Electronic Signature
- Content Provider
- Mobile Entertainment
- Mobile Service Provider
- Computer Games

##### Collaboration sought

- Joint Venture Agreement
- Licence Agreement
- Commercial Agreement

##### Responsible

Mr Yakir Terebilo

## IS2T

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France

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**Fax**

**E-Mail** [contact@is2t.com](mailto:contact@is2t.com)



IS2T is a software editor specialising in solutions to design embedded software in a very cost-effective way. The focus is on combining state of the art technologies, with a specific concentration on Object Oriented / Java technologies for embedded systems.

IS2T solutions target a large audience of those involved in product designs: management staff, marketing and sales, software engineers, hardware engineers, ergonomists, etc.

IS2T provides customers with the following key values:

- Accelerate Access to the Market
- Reduce Costs (development and manufacturing)
- Increase Quality and Life Span
- Increase Performance

Target market segments: Mobile devices, M2M, Home Automation, Building Automation, Networking, Security, Healthcare, Sensor networks, Emerting.

### Collaboration Profiles

## Embedded Java Application Platforms

### What we offer

IS2T Java platforms offer embedded application developers a small memory footprint, high speed Java engine with optimized software library bundles. Total memory requirements for a typical application with graphic LCD display and connectivity is 64 KBytes of SRAM for data and 256 KBytes of flash for program memory.

Java software platforms are delivered with a comprehensive development tool set based on Eclipse(tm) that allows designers to design and test their application in a PC environment and simply Drag Emb' Drop (tm) their binary applications to their embedded hardware systems.

Software developers of real-time systems interested in designing their applications with comprehensive development tools can now experience new design processes that lead to drastic development cost reduction by a factor of five while producing high code quality.

### What are we looking for

We are looking for industry partners and customers who are willing to use our embedded Java technologies to design better products while reducing their engineering costs.

### Keywords

- Electronics, Microelectronics
- Communications Protocols, Standards
- Electronic Commerce, Electronic Payment, Electronic Signature
- Signal Processing (speech, sound, image)
- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
- IT Applications for Health
- IT Applications for Transport and Logistics
- Mobile Security
- Mobile Service Provider

### Collaboration sought

- Technical Co-operation
- Manufacturing Agreement
- Licence Agreement
- Commercial Agreement

**ACC10**

Competitiveness for Catalonia



**Generalitat de Catalunya**  
Government of Catalonia

**BROKERAGE EVENT 2010**

Barcelona, 15 - 18 February. Fira de Barcelona

**Responsible**

Régis Latawiec

## IS4B

### Belgium



IS4B

Belgium, Namur (Brussels area) - System integration of biological sensors (pressure, light, motion, glucose,...) with mobile technologies (GSM, UMTS, GPS,...) and sectorial application (healthcare, transport,...) in a user-friendly global system.

Project engineering, business development, system integration, market survey, investment search and follow-up, industrialization and go to market.

### Collaboration Profiles

#### Integrated mobile bio-assistance tracking solution

##### What we offer

- A well designed integrated model to develop and industrialize an integrated mobile bio-assistance tracking solution.
- Indepth knowledge of the industry, introduction to many big players and experience to launch advanced technologies solution.
- High level expertise in business and product development in telecom.
- Very strong network in mobile, electronics and new technologies related investment funds.

##### What are we looking for

Aim is to develop a prototype of an integrated mobile bio-assistance tracking solution with one specific application, the focus being a multi-purpose platform requesting minimum investment to tailor it to specific needs.

- Ultra sensitive and ultra light biological sensors with open interface.
- Manufacturers ready to integrate very specific module in their mobile products (handset, etc.) using an open development standard.
- Open API platform to exchange information with mobile network operators and service providers.
- Users and partners ready to exchange information about specific needs and structural organisational requirement of a remote biological surveillance system and network.
- Participation to a European project in order to help developing a prototype with the support of a user community.

##### Keywords

- Electronics, Microelectronics
- Signal Processing (speech, sound, image)
- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
- IT Applications for Health
- ICT for Independent Living and Inclusion
- GIS Geographical Information Systems
- Mobile Security

##### Collaboration sought

- Research and development
- Joint Venture Agreement
- Commercial Agreement
- FP7-ICT Project

**ACC10**

Competitiveness for Catalonia



**Generalitat de Catalunya**  
Government of Catalonia

**BROKERAGE EVENT 2010**

Barcelona, 15 - 18 February. Fira de Barcelona

**Responsible**

Jean-Pierre Baudoin

## ISA - Intelligent Sensing Anywhere, SA

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Fax +351-239791099  
E-Mail info@isa.pt



ISA - Intelligent Sensing Anywhere is an award-winning international company specializing in Telemetry and Remote Asset Management, and a global leader in different market segments. ISA exports products, applications, and solutions which are recognized and implemented the world over, in the fields of electronics, software development, telemetry, and control. Applications can be found for the Environment, Energy Efficiency, Oil & Gas logistics, Building Management, and Healthcare. Founded in 1990 as a spinoff of the University of Coimbra, ISA now numbers over one hundred people, with offices in France, Spain, Germany, and Brazil and local agents all around Europe. The R&D centre is located in Portugal, where about one half of the ISA team is fully dedicated to innovation and the development of ground-breaking products and solutions. Nearly 20-years experience, rapid development capabilities, and a record of continuous innovation are the key to ISA's success

### Collaboration Profiles

## Your telemetry partner for energy efficiency and healthcare

### What we offer

#### Energy

A line of products dedicated to energy efficiency, and multi-utility remote metering. It comprises sensors, meters, and a number of devices that establish a monitoring network capable of remotely sensing parameters such as water, gas, and electricity consumption, air quality, people's presence, among many other features. The information is stored and made available to the user, in real time, through any computer, cell-phone, or a dedicated display. ISA's all-around iMeter solution provides remote control over any appliance in the home, thus actively promoting energy efficiency.

#### Healthcare

A range of home healthcare devices capable of keeping patients monitored for heart conditions, lung conditions, and fall detection, with a 3G communication link to a 24/7 monitoring center.

### What are we looking for

We are looking for partners that want to help us expand our markets, either by distributing our products or by complementing their own technological offer with our own offer.

### Keywords

- Electronics, Microelectronics
- Communications Protocols, Standards
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- IT Applications for Health
- IT Applications for Transport and Logistics
- ICT for Independent Living and Inclusion

### Collaboration sought

- Research and development
- Technical Co-operation
- Joint Venture Agreement
- Licence Agreement
- FP7-ICT Project

### Responsible

Jose Luis Malaquias

## ISEC7 İletişim Teknolojileri Sanayi ve Ticaret A.Ş.

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Our EMA office is in İstanbul Turkey. As a mobile data solution specialist, it supports the conception, development, implementation and operation of holistic information technology solutions during all phases for companies of any size. For the BlackBerry® solution in particular: Integration and Migration, Operating, 24x7 Support, MNO/MVNO Services , Hosting, Training and Certification, 3rd Party Solutions Customized Application Development , Monitoring, Webshop for BlackBerry solutions.

### Collaboration Profiles

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## ISEC7 İletişim Teknolojileri Sanayi ve Ticaret A.Ş.

### What we offer

Mobile Data Solutions

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### What are we looking for

Commercial and technical co-operation

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### Keywords

- Content Provider
  - Mobile Security
  - Mobile Service Provider
- 

### Collaboration sought

- Technical Co-operation
  - Commercial Agreement
- 

### Responsible

Aziz Hür

## ISSD Elektronik

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06800 Ankara**

**Turkey**

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1. ISSD is located at Bilkent, Ankara, TURKEY.
2. ISSD is a new company working on Systems Integration, Software Development issues. The main focus areas of ISSD can be summarized as; the Traffic Scene Analysis, Simulation Systems and Electronics design.

### Collaboration Profiles

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#### **Systems Integration, Traffic Scene Analysis, Smart Traffic Systems, Simulation Software**

##### **What we offer**

1. We have expertise on Digital Image Processing issues and Systems Integration activities.
  2. Image based Smart Traffic Systems are being developed by our company.
  3. These smart systems are used for the traffic management.
  4. The system is easy to install at the junctions and is much cheaper than systems using magnetic lines installed at the ground which is a very hard and expensive application.
- 

##### **What are we looking for**

1. We are looking for possible wireless network/communication tools that will make the system communicate with others.
  2. The technology will help the system get rid of hardwired network.
  3. We are looking for a manufacturer that will enable us to achieve wireless communication among the junctions in the cities where we locate IP cameras.
- 

##### **Keywords**

- Electronics, Microelectronics
  - Network Technologies (Wireless, Wi-Fi, Bluetooth)
  - IT Applications for Transport and Logistics
- 

##### **Collaboration sought**

- Research and development
  - Technical Co-operation
- 

##### **Responsible**

Electronics Eng Cagri Yuzbasioglu



## IST Businnova

### Istanbul

### Turkey

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**E-Mail**



EEN-Istanbul consists of three partners, namely KOSGEB (Small and Medium Enterprises Development Organization), Istanbul Chamber of Industry and Sabanci University. EEN Istanbul or the consortia IST-Businnova covers Istanbul and Thrace region.

## Collaboration Profiles

### Enterprise Europe Network-Istanbul

#### What we offer

Enterprise Europe Network-Istanbul, IST-BUSINNOVA which is an active member of Enterprise Europe Network is implemented by a consortium with Istanbul Chamber of Industry, Sabanci University, KOSGEB IMES and coordinated by Bogaziçi University KOSGEB Technology Development Centre (BU TEKMER). KOSGEB BU TEKMER will give service to SMEs and researchers about the issues of technology transfers, commercial collaborations, new partners, investments, legal regulations of European Union (EU), and framework programs in 4 cities of Marmara Region of Turkey.

In this context IST-BUSINNOVA offices offer following free services,  
Information, feedback and international business cooperation services  
Innovation, Technology and knowledge transfer services  
Encouraging SME participation to the FP RTD programme

Providing information and practical advice on market opportunities, European legislation and policies relevant to a company or sector.  
Helping SMEs to find suitable business partners using its business and technology cooperation database, providing information on tender opportunities and international networking.  
Developing the research and innovation capacities of SMEs by helping to create synergies with other research actors, foster technological cooperation and holding brokerage events.  
Helping SMEs to share research results.  
Involving SMEs and business actors in the policy-making process, by transmitting feedback to the Commission and monitoring the implementation of EU policies in the field of competitiveness and innovation

#### What are we looking for

Enterprise Europe Network-Istanbul,  
We are looking for innovative companies and R&D institutes in order to establish future cooperation. Promotion of the innovation and entrepreneurship to European SMEs  
Support for international business and export activity  
Support for international development of technology and knowledge  
Encouragement of SMEs to participate in the 7th Framework Program  
Establishment of the network on a local, national and international level  
Promotion of SMEs access to the formation of European policies

To better convert innovation into commercial success, the network provides support services to encourage SMEs, especially in their early stages, to become more innovative.

#### Going international

Fewer than one in ten SMEs do business outside their own country, despite the abolition of national barriers and the opportunities firms with comparative advantages can find in niche markets. By using established contact points, the network can provide specialised advice for companies wishing to expand their operations abroad – not just within the EU, but also further afield.

#### Providing feedback

The Commission will use the network to receive regular feedback from companies to ensure that the policies and initiatives it prepares suit their requirements and will not lead to unnecessary bureaucracy that could harm their competitiveness and innovation potential.

#### Keywords

- Electronics, Microelectronics
- Network Security
- Data Protection, Storage Technology, Cryptography, Data Security

- Database Management, Data Mining
  - Network Technologies (Wireless, Wi-Fi, Bluetooth)
  - Electronic Commerce, Electronic Payment, Electronic Signature
  - E-Learning
  - Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
  - IT Applications for Health
  - IT Applications for Transport and Logistics
  - ICT for Independent Living and Inclusion
  - GIS Geographical Information Systems
  - Mobile Entertainment
  - Mobile Service Provider
  - 3D Media
- 

**Collaboration sought**

- Research and development
  - Technical Co-operation
  - Joint Venture Agreement
  - Manufacturing Agreement
  - Licence Agreement
  - Commercial Agreement
  - FP7-ICT Project
- 

**Responsible**

Gursel KIZILASLAN

## IT Center West @ Business Region Göteborg

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Business Region Göteborg AB is dedicated to strengthening and developing trade and industry in the Göteborg region. We are a non-profit organization representing 13 member municipalities. Our goal is to contribute to sustainable economic growth, a high level of employment and a diversified economy.

We promote the ICT-cluster in West Sweden, facilitate networking, FDI & Internationalization.

### Collaboration Profiles

## Regional Development Agency looking for partners to cutting edge companies in the West Sweden.

### What we offer

IT Center West, the ICT cluster at Business Region Göteborg, is working with supporting the ICT sector in the region both by helping new ICT-companies to establish in the region and supporting existing companies within the sector. So far, we have been involved in the creation of five cutting edge clusters and there are two coming areas.

The Göteborg Region is one of the world's leading regions for Information Communication Technology. The many industrial companies demand top class competence – and get it at the close to 4,700 business sector companies. Together, they employ more than 22,000 ICT professionals.

In the Göteborg region there are four cutting edge clusters within ICT: Telematics Valley, Microwave Road, Center of Visualization Göteborg and CHASE.

### What are we looking for

Companies interested in establishing in the Gothenburg region, investing in existing companies or co-operating with leading actors within industry and academy.

We are also interested in meeting companies seeking partners from the Gothenburg region for further co-operation within their home-markets.

### Keywords

- Electronics, Microelectronics
- Network Security
- Data Protection, Storage Technology, Cryptography, Data Security
- Database Management, Data Mining
- Communications Protocols, Standards
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Electronic Commerce, Electronic Payment, Electronic Signature
- E-Learning
- Digital libraries and content
- Signal Processing (speech, sound, image)
- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
- IT Applications for Health
- IT Applications for Transport and Logistics
- ICT for Independent Living and Inclusion
- GIS Geographical Information Systems
- Content Provider
- Mobile Entertainment
- Mobile Security
- Mobile Service Provider
- Computer Games
- 3D Media

**ACCÍO**

Competitiveness for Catalonia



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**Collaboration sought**

- Research and development
  - Technical Co-operation
  - Joint Venture Agreement
  - Manufacturing Agreement
  - Licence Agreement
  - Commercial Agreement
  - FP7-ICT Project
- 

**Responsible**

M Sc Erik-Wilhelm Graef Behm

## Itero

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Company Itero is focused to provide software solutions for Insurance industry and develops mobile business applications. One of the products Sales Force mobile application.

1. Itero is located in Vilnius, Lithuania and provides services across the Europe and outside the Europe.
2. Itero provides software implementation and development services for Insurance companies - main product TIA. Company specializes in Oracle and Java technologies. Also Itero develops mobile business applications for Blackberry, Iphone, Nokia etc.

### Collaboration Profiles

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#### Enterprise mobile solutions for Smartphones

##### What we offer

We could offer enterprise mobile applications development offshore or onsite.

1. We are specializing in Insurance industry, technology wise in Oracle and Java
3. We develop mobile applications for Blackberry, Nokia and other Smartphone's
4. We offer high quality delivery with lower price as development is done in Lithuania (Central and Eastern Europe region).

##### What are we looking for

We are looking for partner which has need to outsource mobile applications development for Blackberry, iPhone, Nokia and other smartphones. Preferably partner should specialize in Finance sector.

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##### Keywords

- Database Management, Data Mining
  - Electronic Commerce, Electronic Payment, Electronic Signature
  - IT Applications for Health
  - IT Applications for Transport and Logistics
  - ICT for Independent Living and Inclusion
  - GIS Geographical Information Systems
  - Content Provider
  - Mobile Entertainment
  - Mobile Service Provider
- 

##### Collaboration sought

- Technical Co-operation
  - Joint Venture Agreement
  - Commercial Agreement
- 

##### Responsible

Mr. Dominykas Celedinas

## ITM

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**Sweden**

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**Fax**  
**E-Mail** ita@itmaskinen.se



ITM is a Stockholm-based IT company with extensive experience developing both traditional systems solutions and mobile services.

We are experts at integrating existing IT systems with new, modern Web technologies.

Our solid knowledge of application development for mobile phones makes us not only unique in Sweden - we belong to the absolute cutting edge in the world.

One manifestation of this is that we were selected as one of eight semifinalister in Adobe Mobile Awards in San Francisco, USA in 2009.

### Collaboration Profiles

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#### MINT - a new mobile service for events

##### What we offer

A mobile service that connects participants in the meeting with one another.

- MINT will revolutionize the meetings industry, \said Daniel Nilsson, creative director at ITmaskinen.

MINT will contain a number of features to increase participants' opportunities to get involved, meet people and find their way in large meetings.

The service provides a mapping function that shows the people who fit in with the user.

The user can create contact lists and send messages to their contacts. The user will also be able to view the schedule for the event, seminars, book and get reminders for booked seminars.

The idea is that MINT will make it easier for users to expand their networks and create new business. The target audience includes both the participants as exhibitors and organizers.

Thanks MINT so users do not have to carry around paper and notebooks. Cell phone is all that is needed to keep track of information during the event. MINT used by mobile phone browser. No extra software to install.

The participant has access to MINT by pressing a link sent by SMS.

MINT developed in collaboration between ITmaskinen Consulting AB and its sister company delegie AB.

##### What are we looking for

Looking for distributors, partners, venture capitalist

##### Collaboration sought

- Commercial Agreement

##### Responsible

Ita Grossmann

## ITmaskinen Consulting AB

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**Stockholm**

**Sweden**

**Telephone**

**Fax**

**E-Mail**



ITmaskinen Consulting AB is located in Stockholm Sweden.

We turn cutting-edge technology into enriching end-user experiences for both mobile and web.

Our goal is to continue being a leader in mobile/web development and simultaneously build up a series of mobile/web cloud services.

### Collaboration Profiles

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#### **Cutting-edge mobile solutions and services.**

##### **What we offer**

We offer mobile development for multiple platforms including iPhone, Android and Windows Mobile and others.

Our product \"MINT\" is a mobile conference guide and networking platform for all kind of events.

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##### **What are we looking for**

Partners to help us to get MINT out on the global market.

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##### **Keywords**

- Content Provider
  - Mobile Entertainment
- 

##### **Collaboration sought**

- Joint Venture Agreement
  - Licence Agreement
  - Commercial Agreement
- 

##### **Responsible**

Daniel Nilsson

## iTo, UAB

**Barsausko 47-13**  
**51420 Kaunas**

**Lithuania**

**Telephone** +37067113958

**Fax**

**E-Mail** info@ito.lt



iTo is a company found by a group of skillfull, hard-working, qualified people in 2006 in Kaunas, Lithuania. The company provides software development and support services (from server configuration , to complete working software solution).

Our services include:

- \* Web-based systems development.
- \* Application programming for various platforms.
- \* Application development for mobile devices.
- \* Web-based solutions for mobile devices.

### Collaboration Profiles

#### IT solutions

##### What we offer

We offer the following services:

- \* Application development for mobile devices.
- \* Web-based solutions for mobile devices.
- \* Extracting mobile device capabilities and features to provide customized content, optimized for particular device.
- \* Cooperating with mobile billing aggregators to provide various mobile billing services.

##### What are we looking for

We are looking for opportunities to provide our services:

Software solutions for mobile devices  
Web-based solutions  
Application support

##### Keywords

- Database Management, Data Mining
- Electronic Commerce, Electronic Payment, Electronic Signature
- E-Learning
- Mobile Entertainment
- Mobile Security
- Mobile Service Provider

##### Collaboration sought

- Research and development
- Technical Co-operation

##### Responsible

Paulius Lazauskas



## ITS Telecom

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Israel

### Collaboration Profiles

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#### **Connecto is an All-In-One wireless office communicator, a 2G/3G/4G appliance with IP-PBX, Router, Da**

##### **What we offer**

Connecto is a IP-PBX, Data Router, WiFi access point, Voice Mail & Auto Attendant with multiple up/downlink interfaces: Cellular (GSM, HSPA, CDMA, EVDO), IP, PSTN, DSL/CM.

Enabling complete PBX calling features provides connectivity to any extension type, while maintaining secure VPN and firewall capabilities. The wireless offering includes 2G/3G/4G Internet access with QoS & WiFi for all the office voice & data appliances.

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##### **What are we looking for**

Established in 1994, privately owned ITS Telecom has achieved international recognition as a major manufacturer and developer of complete voice, data, cellular, IP and video solutions that create a highly effective business environment.

These solutions serve the data and voice requirements of businesses in more than 60 countries. ITS Telecom and its US subsidiary are members of the ForeGroup (formerly, Elgadcom) group of telecommunication companies.

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##### **Responsible**

Uri Strossel

## ITtrading

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**C.so Unione Sovietica 612/15/C**  
**10135 Torino**

**Italy**

**Telephone**            **00390113473464**  
**Fax**                     **00390113283658**  
**E-Mail**                 **smondino@ittrading.com**



Established in Torino (Italy) in 1999, ITtrading, thanks to a very strong knowledge of financial analysis and software development, is a leading company in the financial market solutions for data management, algo modules for stock picking, executive financial reports, chart services, strategy & quantitative analysis reports, technical analysis charting tools, strategy tools and optimization, plug & play web charts solutions, financial front-ends for extranet, intranet or trading online services.

### Collaboration Profiles

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#### ITT Mobile

##### What we offer

We offer a multiplatform financial information service for mobile user that provide services combining charts, technical analysis and strategy reports on the financial instrument required  
Our solutions also provide alerts based on stock picking criteria and ranking performance.

##### What are we looking for

We are looking for a partner both for the integration and the distribution of our solutions.  
In particular the partner should have strong experience in the field of financial technology and software solutions.

##### Keywords

- Mobile Service Provider

##### Collaboration sought

- Research and development
- Licence Agreement
- Commercial Agreement

##### Responsible

Eric Bassot

## ITware Ltd.

**Budafoki 209**  
**1117 Budapest**

**Hungary**

**Telephone**      **003614630620**  
**Fax**                **003614630621**  
**E-Mail**            **infomail@itware.hu**



Budafoki Business Center  
H-1117 Budapest, Budafoki út 209.  
Hungary

ITware is almost the only IT company in Hungary which has a decade long history with the largest Hungarian mobile telecommunications operator, T-Mobile, as supplier and software development partner, while being a custom software solutions provider for national and international customers as well.

With its own developed SMSware, MOTIware and FLEETware applications, the company is a leader in creating mobile data communications solutions and is a pioneer in propagating the mobile television experience on an international level.

Besides its mobile telecommunications developments at its head-office in Budapest, ITware has ongoing R&D projects and invests heavily in innovation.

The staff of ITware has an impressive 200 man-years of developing experience in mobile services and technologies. All development projects, all our services are characterized by sustainability, cost-effectiveness, openness and scalability.

### Collaboration Profiles

#### **MOTIware - Technology and device independent Mobile TV solution.**

##### **What we offer**

Sharing the television experience at the press of a button, this is MOTIware. The new ITware development is not only a solution or a product, but it makes a brand new practice of watching Television. It provides a seamless integration of mobile TV technologies (3G, DVB-H, ...), so users need not be conscious of underlying technologies.

Against traditional TV programs it offers customized program suggestion functionality based on personal preferences. Results of viewer interactions immediately appear on the screen of the mobile phone, users can communicate to each other in real time. Additionally it builds a special social network, where users are able to recommend programs to their friends, comment and evaluate those constantly.

##### **What are we looking for**

Our typical customer is a Mobile Network Operator, looking to increase its Mobile TV, Data and Advert revenues. We are also looking for investors and handset manufacturers who are interested in our unique Mobile TV application.

The technology partners who we are looking for are typically active in the below areas:

- Mobile development SDK/Framework
- Digital broadcasting
- Mobile handset manufacturing

##### **Keywords**

- Communications Protocols, Standards
- Electronic Commerce, Electronic Payment, Electronic Signature
- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
- IT Applications for Transport and Logistics
- Mobile Entertainment
- Mobile Service Provider

##### **Collaboration sought**

- Research and development
- Technical Co-operation
- Joint Venture Agreement
- Licence Agreement
- Commercial Agreement

**ACC10**

Competitiveness for Catalonia



**Generalitat de Catalunya**  
Government of Catalonia

**BROKERAGE EVENT 2010**

Barcelona, 15 - 18 February. Fira de Barcelona

**Responsible**

Tamás Török

## IWT

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Belgium



### Collaboration Profiles

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#### Enterprise Europe Flanders

What we offer

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What are we looking for

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Responsible

Alain Thielemans

## IXI mobile

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Israel



Runcell / IXI Mobile offers End-to-End mobile messaging solutions, which include the Ogo handset family specializing in email, instant messaging and social networking, as well as messaging clients for 3rd party handsets. Solutions rely on backend systems developed by the company providing services such as email push and data compression for reducing data consumption costs. The company also develops dual-mode handsets that support both GSM networks and 4th generation WiMax networks. Customers include Swisscom and Vodafone Germany.

### Collaboration Profiles

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#### **Client server solution, with centralized NOC providing connectivity to multiple communities and email**

##### **What we offer**

Value added services for mobile phones

Multiple community instant messaging

Email – Push Email and Attachments support

Social networking connectivity

Network optimization – all services are data optimized to reduce traffic usage and greatly increase battery lifetime and improve overall user experience.

##### **What are we looking for**

SwissCom - largest Ogo customer

Vodafone Germany - customer for both Ogo devices and clients for generic phones

Microsoft - IXI is an official reseller for MSN (Windows live services)

ICQ - IXI is an official reseller for ICQ messenger

##### **Responsible**

Tzvi Marcu

## Ixonos Plc

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Hitsaajankatu 24  
FIN-00810 Helsinki

Finland

**Telephone** +358 424 2231  
**Fax**  
**E-Mail** sales@ixonos.com



Ixonos is an ICT services company creating innovative solutions for mobility, social media and digital services.

We have offices in Helsinki and six other cities in Finland, as well as in China, Denmark, Estonia, Germany, Great Britain, Slovakia and the U.S.

Ixonos Plc is listed on NASDAQ OMX Helsinki. The company's turnover in 2008 was 75.1 million euros and operating profit 6.1million euros.

Our clientele comprises globally leading mobile and smartphone manufacturers, network vendors and telecom carriers.

### Collaboration Profiles

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#### Ixonos Plc -- Inspiring the Digital Experience

##### What we offer

Our Mobile Terminals and Software business unit is one of the world's leading developers and integrators of mobile device software. Our expertise covers the most significant mobile platforms on the market. Our state-of-the-art competence and long experience enable us to build innovative products comprehensively, from operating systems to the device's user interface.

Our Media and Communities business unit develops device-independent, Internet-based services for media, entertainment and information delivery as well as for social networking. Our state-of-the-art competence and focused service development provide innovative solutions for service platforms and devices.

##### What are we looking for

Mobile network operators, device manufacturers and other organisations seeking innovative revenue generating mobile solutions.

Partners requiring specific expertise within the mobile domain.

Partners with innovative technologies and applications to be incorporated in our service offering.

##### Keywords

- Communications Protocols, Standards
- Electronic Commerce, Electronic Payment, Electronic Signature
- Digital libraries and content
- Signal Processing (speech, sound, image)
- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
- GIS Geographical Information Systems
- Mobile Entertainment
- Mobile Service Provider
- Computer Games
- 3D Media

##### Collaboration sought

- Technical Co-operation
- Joint Venture Agreement
- Commercial Agreement

##### Responsible

Seppo Sneck

## Jamo Solutions

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3300 Tienen

Belgium

Telephone

Fax

E-Mail

+32-16782702

info@jamosolutions.com



Jamo Solutions provides a software based solution named "M-eux Test" for automated testing of mobile applications. The environment automates functional tests, application tests and monitoring anywhere, anytime and operating system independent. The key feature is the direct access to the mobile application's functionality through the recognition of the GUI objects on the display of the actual device. This results in high assurance of quality. Jamo Solutions extends the leading testing tool QuickTest Professional and leading development environment Visual Studio in order to create the automated test cases. Following mobile OS are supported: Windows Mobile, Windows CE, Android and Blackberry.

### Collaboration Profiles

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#### Automated testing of mobile applications

##### What we offer

Jamo Solutions provides a software based solution named "M-eux Test" for automated testing of mobile applications. The environment automates functional tests, application tests and monitoring anywhere, anytime and operating system independent. The key feature is the direct access to the mobile application's functionality through the recognition of the GUI objects on the display of the actual device. This results in high assurance of quality. Jamo Solutions extends the leading testing tool QuickTest Professional and leading development environment Visual Studio in order to create the automated test cases. Following mobile OS are supported: Windows Mobile, Windows CE, Android and Blackberry.

##### What are we looking for

partners to drive business, customers

##### Collaboration sought

- Commercial Agreement

##### Responsible

Jacques Wouters



## Jason Fry Apps

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United Kingdom

### Collaboration Profiles

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## Jason Fry Apps

### What we offer

We build bespoke mobile applications across a variety of platforms, including both Apple iPhone and Google Android, tailor built for the client's exact needs. We are able to take small ideas and turn them into tangible products, as well as work with larger clients whom have a more structured design for the product they need.

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### What are we looking for

We are looking for similar companies to share ideas with, as well as advice from the large mobile phone manufacturers about the best way to approach development on their platforms. We are also looking for clients who require both in-house and commercial applications built for them.

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### Keywords

- Communications Protocols, Standards
  - E-Learning
  - Content Provider
  - Mobile Entertainment
  - Mobile Security
- 

### Collaboration sought

- Research and development
  - Technical Co-operation
- 

### Responsible

Jason Fry

## Jaxo Systems

Joseph Vidal 5  
34000 Montpellier

France

**Telephone** +33 467 06 15 50  
**Fax** N/A  
**E-Mail** [info@jaxo-systems.com](mailto:info@jaxo-systems.com)



Located in Montpellier, France, Jaxo Systems is a "Innovative Young Enterprise" to invent and develop concepts and products so to ease machine to machine exchange, under highly secure data communication.

Jaxo Systems was created recently (March 2008) and, since, has attracted the attention of many top level companies. Jaxo Systems' assets are based on an entire control over a technology it owns, covering several domains, from image processing to encryption algorithms.

Jaxo Systems vision is to introduce their techniques and expertise within the growing world of mobility.

### Collaboration Profiles

#### **Mobility. Machine to Machine Data Exchange Secure Encryption.**

##### **What we offer**

Fast and Secure Data Exchange under Mobility Constraints.

Mainly used in the domains of M&S, as well as Identification and Tracking.

Highly optimized, well adapted to our customers concerns.

##### **What are we looking for**

We are looking for for a win-win partnership in the domain of mobile telephony.

##### **Keywords**

- Network Security
- Data Protection, Storage Technology, Cryptography, Data Security
- Electronic Commerce, Electronic Payment, Electronic Signature
- Mobile Security

##### **Collaboration sought**

- Technical Co-operation

##### **Responsible**

Dr. Pierre Richard

## JayCut

### Sweden



JayCut provides the world's premier online video editor, running directly in a web browser and on ultra-portable devices. No downloads, no installs, no barriers.

We get your mobile users or website visitors to truly interact with video. Don't just let them watch – let them create. Our award-winning video editing technology can become a part of your offering.

Founded in 2007, JayCut is a privately held company based in Stockholm, Sweden. Our customers include some of the world's leading brands, and the company and technology has received some of the most prestigious awards in the industry.

### Collaboration Profiles

#### Get video editing to your mobile solution or website

##### What we offer

JayCut provides the world's premier online video editor, running directly in a web browser and on ultra-portable devices. No downloads, no installs, no barriers.

Let your audience create movies and slideshows in an instant or make remixes of your existing content. No downloads or installations are needed to use the video editor, just a web browser or a device connected to the internet.

The platform is licensed white label. The user interface can be modified to match the design of your website or screen size of your device.

##### What are we looking for

We desire to meet companies within web and mobile media; advertisers, communities, video websites and more.

JayCut has some of the world's largest brands as customers. From this we know that we can increase interactivity and and users interest in video for any rich media mobile solution or website.

We would love to tell you more!

##### Keywords

- E-Learning
- Content Provider
- Mobile Entertainment

##### Collaboration sought

- Research and development
- Licence Agreement
- Commercial Agreement

##### Responsible

Jonas Hombert

## **JKD Sweden AB**

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**Stockholm**

**Sweden**

**Telephone**            **+46841077970**  
**Fax**                       **+46841077971**  
**E-Mail**                 **hello@justin-kase-design.com**



1. Geographical location - Stockholm
2. Type of organization - Innovations and design
3. General information - A new innovative solution for distribution of media (i.e film) with outstanding performance. Full HD streaming possible even with low bandwidth.

## K2C

Rua dr. Carlos Felgueiras, 2º sala 5 103  
4470-157 Maia

Portugal

Telephone

Fax

E-Mail

rui.borges@k2c.eu



K2C is a portuguese company able to challenge the limits. Performance, innovation and customer orientation are some of our key values and they guide us in our daily challenges.

K2C is a company composed of people who have highly technical and human skills, which allow our differentiation towards other technology organizations. The team is highly customer oriented and for their requirements.

K2C has a set of own services and development, focusing on treatment of large volumes of information.

K2C works with key players in the market of Telecommunications, Banking and Industry.

### Collaboration Profiles

#### Focusing on treatment of large volumes of information on Telco

##### What we offer

Promote the development and continuous innovation in software, preferably to the telecommunications market, always looking to meet and exceed the expectations of its customers.

At this moment we have three products:

- k2cETL is a powerful ETL module, which may be used for several sectors of activity. This provides native tools for processing data in the following formats: ASN.1, Flat File, text files, XML and database;
- k2cASN.1 is a powerful tool for decoding and encoding data in ASN.1 standard. The ASN.1 standard is a technology widely used for exchanging information between heterogeneous systems;
- k2cTransfer is a powerful tool for data transfer. Provides several transfer protocols, responding to the needs of interaction between platforms which use different technologies;

##### What are we looking for

We looking for a partner which need our experience on development of high performance, mediation device , ETL (Extract, Transform and Load system), provisioning systems, interconnect, NRTRDE, ASN.1 software on TELCO operator

##### Keywords

- Data Protection, Storage Technology, Cryptography, Data Security
- Database Management, Data Mining
- Communications Protocols, Standards
- Mobile Service Provider

##### Collaboration sought

- Technical Co-operation
- Joint Venture Agreement
- Manufacturing Agreement

##### Responsible

Rui Borges

## Kabelwerk Eupen AG

**Malmedyer Strasse 9  
4700 Eupen**

**Belgium**

**Telephone** +32/87/597-000  
**Fax** +32/87/597-100  
**E-Mail** rf\_sales@eupen.com



EUPEN - Kabelwerk Eupen AG - is a leading European designer, manufacturer and supplier of RF Coaxial Cables, Connectors and Accessories, providing complete cabling systems for RF Sites, as well as Radiating Cables for Confined areas.

Innovative designs, consistent manufacturing and quality insurance techniques ensure the electrical and mechanical superiority of EUPEN Cables for the needs of modern communication systems. All EUPEN Coaxial Cables & Accessories have been recently upgraded for LTE systems.

EUPEN deliver its products worldwide to operators, OEM's, system integrators and contractors.

KABELWERK EUPEN AG is today a leading cable manufacturer in Europe and one of the few cable manufacturers that has all the manufacturing facilities on one site. This enables flexibility in all stages, from design, through manufacturing up to final product testing.

KABELWERK EUPEN 's customer base includes, but is not limited to: wholesalers and agents, processing companies as electrical contractors, assembly workshops and industries and end users as telecommunication companies, electricity supply companies, private operators and other industrial end users.

Our ability to understand customer requirements and to meet and exceed expectations has made us to a reliable partner to many companies.

Our Tradition and Innovation as well as our customer focused philosophy makes us a reliable and unbeatable partner for the future.

The development, manufacture and delivery of high-quality products along with first-class service are among the declared goals of our company.

Customer's satisfaction is our prime goal.

### Collaboration Profiles

## Kabelwerk Eupen AG

### What we offer

Eupen is a global cable manufacturer offering a wide range of cables and accessories.

Our product range includes:

- Radiating cables
- Transmission lines
- Safety cables
- Power cables
- Fibre optic cables
- Instrumentation cables

### What are we looking for

As a leading supplier of transmission lines and accessories to global wireless communication markets, EUPEN has the experience and resources to effectively service customers in today's challenging wireless communication markets.

### Keywords

- Network Technologies (Wireless, Wi-Fi, Bluetooth)

### Collaboration sought

- Technical Co-operation

- Manufacturing Agreement
  - Commercial Agreement
- 

**Responsible**

Eric Catteuw

## Kailab Estudio, SL

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**Pau Claris 115**  
**08009 Barcelona**

**Catalonia**

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**Fax**  
**E-Mail**                **tgarcia@kailab.com**



Kailab is a company based in Barcelona. We develop mobile videogames and applications, for 1600+ different java handsets, using our proprietary technology, the Fast Track Machine, that allows us to develop for this coverage. Also we are developing the Arcadix System, to allow us to develop for iphone and Moblin (available right now), Android and Bada, (current development), and Symbian, S60 (next coming).

### Collaboration Profiles

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#### Develop mobile applications and videogames

##### What we offer

Kailab has a proprietary technology for developing mobile apps for 1600+ different java handsets, using our Fast Track Machine. This technology allows us to develop one application in a half of time than the competence, and with full handset coverage. Also we're developing the Arcadix System, to develop for proprietary systems as MOblin and iPhone (currently available), Bada and Android (developing now) and Symbian, S60,... (next coming).

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##### What are we looking for

We're looking for partners in the mobile marketing or videogames markets, to develop the applications.

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##### Keywords

- Digital libraries and content
  - Mobile Entertainment
  - Computer Games
- 

##### Collaboration sought

- Research and development
  - Technical Co-operation
  - Commercial Agreement
- 

##### Responsible

Toni Garcia



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**kaleo**

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avenue des Baronnes ZA des Baronnes 385  
34730 Prades le lez

France

**Telephone**           **KALEO**  
**Fax**                   **0467546019**  
**E-Mail**               **lucas@kaleo-design.com**

1. Montpellier, South of France
2. Service, audiovisual
3. Specialized in elearning content, audiovisual production.

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**Collaboration Profiles**

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**KALEO - video producer / elearning for brand and organization****What we offer**

- elearning video content and solution (in sport and medical area)
- video production
- shooting
- editing
- encoding
- sound design
- authoring

**What are we looking for**

- video platform on the net
- online market solution for video
- developpers / company specialized in ipod touch / iphone solutions
- partner interested about developping mobile video content
- partner interested about video content

**Keywords**

- Electronic Commerce, Electronic Payment, Electronic Signature
- E-Learning
- Mobile Entertainment

**Collaboration sought**

- Technical Co-operation
- Joint Venture Agreement
- Licence Agreement
- Commercial Agreement

**Responsible**

reboul Reboul Lucas

## KAPSYS

---

790 av du Docteur Maurice Donat  
06250 Mougins - Sophia Antipolis

France

Telephone +33 4 92 28 88 88

Fax

E-Mail



Kapsys designs, develops and markets voice-centric and multitransports solutions for personal mobility and navigation.

### Collaboration Profiles

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#### Expertise in GPS, Multitransport navigation and voice-controlled interface.

##### What we offer

Created in 2007 by Aram Hekimian, Kapsys is a young innovative company based in South-East France.

Area of expertise : GPS Multitransport - Voice recognition.

Application : Mobility Pedestrian Navigation.

Kapsys has developed a range of personal GPS navigator (satNav) with an integration of multi-transport solution. The Kapsys pedestrian navigation product integrate the metro and tramway for 200 major cities worldwide.

Based on this multi-transport navigation engine, Kapsys has developed in 2008 the Katpen, which is a fully voice controlled navigator mainly used for bicycle, motorbike and blind people.

Kapten, the first voice GPS for smart urbanites: multitransports navigation, geotagging, audio guide, MP3 player, FM radio, and community website platform. One year after Kapten, Kapsys announced two new innovative products: Kapten for iPhone, a complete navigation system for iPhone and Kapten NG, a pocket multitransport navigator.

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##### What are we looking for

Telecom operators and Electronic Distributors.

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##### Keywords

- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
  - ICT for Independent Living and Inclusion
  - Mobile Service Provider
- 

##### Collaboration sought

- Commercial Agreement
- 

##### Responsible

Marc TASTAYRE

## KERANJI

40 rue des Trois Territoires  
VINCENNES

France

Telephone +33177203619

Fax

E-Mail



KERANJI is a strategy and business development company. We help technology companies in the mobile sector adapt their products to the European and MENA markets, select the appropriate partners, and achieve a fast track launch.

Main areas of technology covered are: Mobile advertising, mobile payment, mobile content publishing, Mobile messaging, Mobile internet applications.

### Collaboration Profiles

#### Mobile products localization & distribution

##### What we offer

KERANJI is a strategy and business development company. We help technology companies in the mobile sector adapt their products to the European and Middle East North African (MENA) markets, build successful partnerships and achieve a fast track launch.

Main areas of technology covered are: mobile advertising, mobile payment, mobile content publishing, mobile messaging, mobile internet applications. We are committed to excellence and innovation.

##### What are we looking for

We are looking for collaboration with companies in the mobile segment in order to ensure our technology partners further developments and expansion in the European and MENA markets.

Main areas of technology covered are: mobile advertising, mobile payment, mobile content publishing, mobile messaging, mobile internet applications.

##### Keywords

- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Electronic Commerce, Electronic Payment, Electronic Signature
- E-Learning
- Digital libraries and content
- IT Applications for Health
- IT Applications for Transport and Logistics
- GIS Geographical Information Systems
- Content Provider
- Mobile Entertainment
- Mobile Security
- Mobile Service Provider
- Computer Games
- 3D Media

##### Collaboration sought

- Joint Venture Agreement
- Licence Agreement
- Commercial Agreement

##### Responsible

Shafika Houcine

## Khamsa Italia Spa

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Italy

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**Fax** +39 02 700401882  
**E-Mail** marketing@khamsa.net



KHAMSA Italia spa is a private company based in Milan focused on innovative communication technologies.

The commercial activity is concentrated in Italy with sales also in northern Europe and in the United States. In USA KHAMSA has signed an important collaboration with Philip Zimmermann, one of the most (if not The most) brilliant security experts in the world, the inventor of PGP (Pretty Good Privacy), the universal protocol for protecting e-mails.

KHAMSA offers last generation information security solutions, to protect the confidentiality of information and telecommunications: PrivateMAIL is a solution which protects emails with their attachments, PrivateGSM is an application for mobile phones to keep the conversations safe from any attempt of wiretapping.

### Collaboration Profiles

#### Security communication solution

##### What we offer

In a world where the Privacy is at increasing risk, PrivateGSM is the answer to your needs of confidentiality when communicating from a cellular phone.

PrivateGSM is a software that you install on your cellular phone in order to protect conversations from unwanted listeners. While being user friendly, it provides a maximum level of security.

Advantages of PrivateGSM:

- 1) Certified technology from Philip Zimmermann
- 2) Easy to use
- 3) Valuable and time saving tool for business
- 3) The possibility of sending a receive-only application to your contacts

##### What are we looking for

We are looking to extend our solution to different verticals, from enterprise to government and retail. We are looking for worldwide distributors and resellers to increase our worldwide coverage as well as system integrators

##### Keywords

- Data Protection, Storage Technology, Cryptography, Data Security
- Communications Protocols, Standards
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Mobile Security

##### Collaboration sought

- Licence Agreement
- Commercial Agreement

##### Responsible

Mr Luca Crovato

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**Kielikone Ltd.**

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00211 Helsinki**

**Finland**

**Telephone** +35896129930  
**Fax** +358961299399  
**E-Mail** info@kielikone.fi



Kielikone Ltd. is a Finnish company providing digital dictionary solutions and services. Kielikone's MOT Mobile dictionaries are developed to help understanding and using languages in business, leisure and studies.

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**Collaboration Profiles**

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**Mobile Dictionaries****What we offer**

Kielikone's MOT Mobile offers dictionaries from the world's leading dictionary publishers. With over 43 languages, Kielikone can provide partners with versatile mobile dictionary solutions. Kielikone's mobile dictionary solutions can be installed on the phone's memory as well as be used online.

**What are we looking for**

Kielikone is looking for distributor partners, such as service operators, teleoperators and application stores, for co-operation. The distributor partner adds business grade MOT dictionaries to its service selection and offers them to its customers.

**Keywords**

- Digital libraries and content
- Content Provider
- Mobile Service Provider

**Collaboration sought**

- Joint Venture Agreement
- Commercial Agreement

**Responsible**

Sales Director Timo Vilpponen

## KIMbcn

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KIMbcn was created with the aim to introduce, validate, expand and consolidate a business approach culture in the exploitation and protection of new technologies and knowledge, to improve technology transfer and valorization of our clients. KIMbcn is located in BARCELONA.

### Collaboration Profiles

#### Commercialization projects

##### What we offer

- Creation or redefinition of a commercialization strategy during and once the valorization processes have finished.
- IN & OUT Licensing actions
- Partners & Licensees search
- Support in the establishment of agreements with partners, from initial contacts, meetings and teleconferences, to the end of negotiations
- Calculation of value margins and benchmarkings similar at world level.
- Kick-off meetings for negotiations with possible partners or licensees
- Agreement negotiations
- Legal support during the process
- Agreement closing, notarial deeds and follow-up of the agreed conditions.

##### What are we looking for

Technological partners for commercial agreements  
- Companies and researchers who need to commercialize their technology

##### Keywords

- Network Security
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Signal Processing (speech, sound, image)
- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
- IT Applications for Health
- IT Applications for Transport and Logistics
- ICT for Independent Living and Inclusion
- GIS Geographical Information Systems
- Mobile Security
- 3D Media

##### Collaboration sought

- Joint Venture Agreement
- Manufacturing Agreement
- Licence Agreement
- Commercial Agreement

##### Responsible

Rafael Castillo

#### Valorization projects

##### What we offer

KIMbcn improves the technology transfer and the valorization of research results as a tool to achieve competitiveness for our clients. The service offered adjusts to the state of maturity of the technology to be valorized. Therefore the valorization strategy includes the following stages: Evaluation, Valorization and Commercialization.

What we offer: Feasibility studies. Valorization management and technological dossier. Proof of concept, prototype and industrial

scalability. Public funding research. Competitive intelligence studies.

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**What are we looking for**

Agents taking part in the innovation ecosystem, as companies and Knowledge Generators (Research) with promising results of research and development for the valorization projects of our clients.

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**Keywords**

- Electronics, Microelectronics
  - Database Management, Data Mining
  - Network Technologies (Wireless, Wi-Fi, Bluetooth)
  - E-Learning
  - Digital libraries and content
  - Signal Processing (speech, sound, image)
  - Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
  - IT Applications for Health
  - IT Applications for Transport and Logistics
  - ICT for Independent Living and Inclusion
  - GIS Geographical Information Systems
  - 3D Media
- 

**Collaboration sought**

- Research and development
  - Technical Co-operation
  - Manufacturing Agreement
  - FP7-ICT Project
- 

**Responsible**

Lidia Aguilera

## Kinneir Dufort

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kinneir dufort  
design :: strategy :: innovation :: brand

Kinneir Dufort is one of the world's most experienced and versatile innovation and design consultancies. Our award winning teams work internationally with global corporations and brands as well as Small to Medium Enterprises and entrepreneurs.

We undertake innovation and design programmes in diverse categories including : telecommunications, social networking, consumer goods, healthcare, food & drink, home & personal care, and industrial products.

Our approach is centred on an understanding of both the user-experience and the client's business needs. It incorporates: research, ideation, product and packaging design, user interface and human-factors, engineering, prototyping and early-stage manufacture.

Our experience and approach are complemented by world-class resources. Within our headquarters in England there lies a 1000m2 innovation facility comprising user research viewing lab, state of the art creative design studios and comprehensively equipped prototyping workshops.

### Collaboration Profiles

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#### Innovation and Design Consultancy

##### What we offer

We offer comprehensive innovation and design services. Our approach incorporates: research, ideation, product and packaging design, user interface, human-factors, engineering, prototyping and early-stage manufacture.

We have a 1000m2 innovation facility comprising user research viewing lab, state of the art creative design studios and comprehensively equipped in-house prototyping workshops.

Our people, approach and facilities enable our clients to discover new business opportunities as well as develop and differentiate their products and services.

##### What are we looking for

We are looking for potential clients from the mobile technology industries who need innovation or design services. We are happy for these potential clients to be based anywhere in the world as we work internationally in Europe, Asia and the USA.

##### Collaboration sought

- Research and development
- Technical Co-operation

##### Responsible

Sean Devane



## Kron Telecommunication Services

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### Turkey



Kron is based in Turkey with a headquarter in Istanbul and research center in Ankara.

Kron is an value added engineering company developing and integrating telco grade solutions.

Kron has focused on broadband transformation in mobile operators. Towards IP needs transformation in mobile infrastructures and OSS systems. Kron assists telecom service providers with quality assurance , service provisioning and configuration management to let them maximize their clients joy of the services.

Kron is assisting tier-1 mobile operators in the region with several contracts.

### Collaboration Profiles

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#### IP Services Quality Assurance and Service Provisioning

##### What we offer

Kron is focused in broadband transformation in mobile operators with Quality Assurance and Service Provisioning solutions.

Distributed Network Applications Platform is Kron\'s approach for mobile networks management and OSS applications. The prime service on top of this distributed Network Applications Platform is IP Quality Management which ensures SLA\'s.

IPQM Service measures packet loss/delay/jitter and MOS. Reports them near-real time.

Distributed micro-probes which does not have disk or fan lowers OPEX and CAPEX of the management operations. The micro-probes can be connected to any ip edge with only an ethernet interface. All management and software upgrades are performed remotely.

---

##### What are we looking for

Kron is looking for value added partners to position it\'s solutions for mobile operators. Kron is open for any R&D to R&D collaboration to add more services on its Distributed Network Applications Platform. A partner can develop new services using our platform or customize services for other markets/segments/customers.

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##### Keywords

- Electronics, Microelectronics
  - Communications Protocols, Standards
- 

##### Collaboration sought

- Research and development
  - Technical Co-operation
  - Joint Venture Agreement
- 

##### Responsible

Halis Osman Erkan

## Kuneri

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### Finland



Kuneri is an innovative Mobile Design, Development and Technology company based in Oulu, Finland. Kuneri provides mobile products, creates business solutions, and offers expert services for enterprises.

### Collaboration Profiles

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#### Sexiest mobile apps & cutting edge enabling technologies

##### What we offer

- Mobile UI/UX R&D
  - Enabling technologies (Mobile Apps, Mobile Web)
  - Expert services
- 

##### What are we looking for

Partnerships, cooperation

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##### Keywords

- Mobile Service Provider
- 

##### Collaboration sought

- Research and development
  - Technical Co-operation
  - Joint Venture Agreement
  - Licence Agreement
  - Commercial Agreement
- 

##### Responsible

Ugur Kaner

## Kunnskapsparken Nord-Trøndelag AS

Jacob Weidemansgt- 9  
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Kunnskapsparken Nord-Trøndelag is a science park situated in the middle of Norway, in a city called Steinkjer, close to Trondheim.

We are a R&D incubator and R&D commercialization partner for the regional college.

Our mission is to help commercially viable research results and project ideas develop into profitable enterprises. This is done on a sound commercial basis by being an active business development partner and by providing an environment for growth in suitable premises.

We provide all the necessary assistance and facilities for new business enterprises. The start-up process typically involves certain key considerations: developing a business concept, creating a business plan, defining capital needs and securing funds.

Today we have 17 companies / projects in our incubator, mainly IKT companies.

### Collaboration Profiles

#### Local Norwegian R&D incubator for new ideas/ companies with growth potential.

##### What we offer

A growth environment for new ideas/ companies within the region Nord-Trøndelag. A business partner for international projects and ventures.

##### What are we looking for

To exchange experience and learn from similar organisations.

Companies / new starters that could be interested in having their location in our region.

##### Responsible

Rina Skjæran

## Kvaleberg AS

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Kvaleberg specializes in complete software solutions for mobile phones. Our main product, Mimiria, is a complete, pre-integrated, operator-compliant, turn-key suite for mid- to high-end feature- and smartphones. Mimiria contains absolutely all components and applications required for a modern handset, building on top of the basic modem software provided by any of the leading baseband suppliers. Mimiria represents an innovative approach to application design through use of the latest software technologies, supporting touch and keypad based user interfaces and enabling deep changes in the look and feel of a handset in a matter of days instead of months.

### Collaboration Profiles

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#### Complete software solutions for mobile phones

##### What we offer

Kvaleberg AS have extended experience with the software behind the modern mobile phone.

Our product Mimiria provides a complete, pre-integrated software solution for manufacturers of modern 'feature phone' class mobile phones.

Mimiria features great flexibility, and uses modern scripting language technology to allow very quickly adoption of the standard product to different requirements. The lead time from the first hardware prototype to a finished product is typically in the order of three months.

##### What are we looking for

We are looking for mobile device manufacturers in search of a software solution for their devices. We are also looking for partners that provide new applications for mobile phones that would be interested in pre-integrating their product into our complete solution. Mimiria is a finished product, and we would expect potential partners to provide components of similar maturity.

##### Keywords

- Communications Protocols, Standards
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Mobile Security
- Mobile Service Provider

##### Collaboration sought

- Technical Co-operation
- Licence Agreement
- Commercial Agreement

##### Responsible

Egil Kvaleberg

## KYEMO

### France



#### Design

Kyemo integrates all technologies (GSM, UMTS...) into a single antenna design. This strategy allows for a greater upgradability of our clients' sites. The modularity of our trisector offers a flexibility in installation that only Kyemo can supply to this day.

#### Innovation

Two directions of work inspire our strategy of innovation. The first one, protected by an application for a patent, makes antennas and self-supporting elements. Thus, Kyemo's antenna systems are compact and modular. The second direction consists in offering antennas meeting the current and future needs of operators (bi-band GSM/UMT 900, bi-band LTE/UMTS).

#### Performance

The performances of our antennas are measured both in-house with our own tests, and externally in R&D centers recognized worldwide.

## Collaboration Profiles

### Antenna design

#### What we offer

##### Design

Kyemo integrates all technologies (GSM, UMTS...) into a single antenna design. This strategy allows for a greater upgradability of our clients' sites. The modularity of our trisector offers a flexibility in installation that only Kyemo can supply to this day.

##### Innovation

Two directions of work inspire our strategy of innovation. The first one, protected by an application for a patent, makes antennas and self-supporting elements. Thus, Kyemo's antenna systems are compact and modular. The second direction consists in offering antennas meeting the current and future needs of operators (bi-band GSM/UMT 900, bi-band LTE/UMTS).

##### Performance

The performances of our antennas are measured both in-house with our own tests, and externally in R&D centers recognized worldwide.

#### What are we looking for

Any participant interested in antenna design

#### Keywords

- Electronics, Microelectronics
- Communications Protocols, Standards
- Network Technologies (Wireless, Wi-Fi, Bluetooth)

#### Collaboration sought

- Research and development
- Technical Co-operation
- Manufacturing Agreement
- Commercial Agreement

#### Responsible

Bruno Baciotti

## La Salle-URL

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### Catalonia

Based in Barcelona and with more than 100 years of history as a non-profit making University, the aim of La Salle-URL is to provide a quality education. La Salle-URL has the best and most modern equipment and has signed agreements with more than 1.000 companies from different sectors. Research is a priority activity and one of the fundamental aims of La Salle-URL. La Salle-URL also fosters activities of technology transfer, since it is committed to the R&D+I needs of companies and of society in general.

### Collaboration Profiles

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#### Media Technology Department

##### What we offer

The Media Technology Department at Ramon Llull University-La Salle in Barcelona is currently leading and participating in several projects related to:

- Digital TV (including mobile TV, IPTV, interactive TV,...).
- Media processing (speech processing, multimodal interfaces, human emotion analysis and synthesis, ...)
- Computer animation (synthesis of human avatars, motion capture, etc.)
- acoustics (3D audio, ultrasound processing, transducers,...)
- User experience evaluation

Besides the experience of the more of 30 reseachers of the department, we offer unique facilities in motion capture, virtual reality, user experience laboratory, acoustic chambers and digital TV test bed.

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##### What are we looking for

Collaboration in FP7 in the following fields:

Mobile TV, Scalable video in mobile broadcasting  
User evaluation  
Human computer interfaces through photorealistic expressive avatars  
Expressive speech synthesis

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##### Keywords

- Communications Protocols, Standards
  - Network Technologies (Wireless, Wi-Fi, Bluetooth)
  - Digital libraries and content
  - Signal Processing (speech, sound, image)
  - Computer Games
  - 3D Media
- 

##### Collaboration sought

- Research and development
  - Technical Co-operation
  - FP7-ICT Project
- 

##### Responsible

Doctor Gabriel Fernandez

#### Innova Institute

##### What we offer

Our institution is doing applied research on innovation, entrepreneurship and IT management. Our researchers have been involved in the study of implementation processes on open innovation, IT adoption and IT-based entrepreneurship.

---

##### What are we looking for

Our main goal is to find companies involved in the implementation of mobile applications that want to establish innovation mechanisms based on user and other partner participation. Also, we are interested in companies that want to analyze the impact of the launching of new products or services and need to study diffusion characteristics.

---

##### Keywords

- E-Learning
- ICT for Independent Living and Inclusion

- Content Provider
- Mobile Entertainment

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**Collaboration sought**

- Research and development
- Commercial Agreement
- FP7-ICT Project

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**Responsible**

Francesc Miralles

**Electronical Products and Services****What we offer**

In the Electronics and Telecommunications Department (DEC) of the Ramon Llull - La Salle's University we develop some projects directly associated with mobile technologies. The applications of the outputs/products from our projects are focused on domotic market, automotive market and industrial market.

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**What are we looking for**

We are interested on see where are focused the new products and particularly we want to include the 3G and 5G technology in our projects. in that cases the application of the technology is very important so we have to decide if these technologies are easily to absorb.

---

**Keywords**

- Electronics, Microelectronics
- Data Protection, Storage Technology, Cryptography, Data Security
- Communications Protocols, Standards
- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
- IT Applications for Health
- IT Applications for Transport and Logistics

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**Collaboration sought**

- Research and development

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**Responsible**

Marc Jorge

**La Salle Innovation Park****What we offer**

La Salle Innovation Park aims to implement the commitment of our Institution towards People, Organizations and Society, as a whole, by Transferring Knowledge, Technology, People and Companies.

The Technological advances and innovations are developed at the Park, promoting synergies among research groups, innovation groups, other technology centres and new companies.

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**What are we looking for**

Business opportunities with global entrepreneurs in the ICT sector.

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**Keywords**

- Electronics, Microelectronics
- Network Security
- Data Protection, Storage Technology, Cryptography, Data Security
- Database Management, Data Mining
- Communications Protocols, Standards
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Electronic Commerce, Electronic Payment, Electronic Signature
- E-Learning
- Digital libraries and content
- Signal Processing (speech, sound, image)
- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
- IT Applications for Health
- IT Applications for Transport and Logistics

- ICT for Independent Living and Inclusion
  - GIS Geographical Information Systems
  - Content Provider
  - Mobile Entertainment
  - Mobile Security
  - Mobile Service Provider
  - Computer Games
  - 3D Media
- 

**Collaboration sought**

- Research and development
  - Technical Co-operation
  - Joint Venture Agreement
  - Manufacturing Agreement
  - Licence Agreement
  - Commercial Agreement
  - FP7-ICT Project
- 

**Responsible**

Julian Vinue

**La Salle Innovation Park****What we offer**

La Salle Innovation Park is involving towards an international business development park, that leverages La Salle technology strength, history and leadership; while building on our educational and academic foundations; helping our students & community alike. This is an achieved through the close collaboration of entrepreneurs, faculty, the local community (both private and governmental) and our alumni. Our vision as a park is to support truly innovative businesses, rooted in technology and harnessing the changes in communication and globalization we see developing around us at a rapid pace every day.

---

**What are we looking for**

Our main goal is to find companies that want to establish tech partnerships with our tech transfer unit and our portfolio of tech based startups. Also, we are interested in companies that are looking for support in innovating their services, products, business models, etc.

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**Keywords**

- Electronics, Microelectronics
  - Network Security
  - Data Protection, Storage Technology, Cryptography, Data Security
  - Network Technologies (Wireless, Wi-Fi, Bluetooth)
  - Electronic Commerce, Electronic Payment, Electronic Signature
  - E-Learning
  - Signal Processing (speech, sound, image)
  - IT Applications for Health
  - IT Applications for Transport and Logistics
  - GIS Geographical Information Systems
  - Content Provider
  - Mobile Entertainment
  - Mobile Security
  - Mobile Service Provider
  - Computer Games
  - 3D Media
- 

**Collaboration sought**

- Research and development
  - Technical Co-operation
  - Commercial Agreement
  - FP7-ICT Project
- 

**Responsible**

Juan Pérez Rodríguez



## Lalynéa

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E-Mail dmazaud@lalynea.fr



Lalynéa is a web design and internet marketing agency focused on making intelligently designed web sites that work for mobile.

### Collaboration Profiles

#### Mobile sites that works !

##### What we offer

We provide internet and mobile marketing, web site and mobile design, web and mobile development. Our team is working on several projects :

- mTourism (addresses in Paris city, urban games based on geolocation or not)
- mobile games downloads
- mLearning
- Communicating object and mobile web 2.0
- VOIP

Our global vision will benefit to our customers and lead them on web&mobile convergence.

##### What are we looking for

Project partner

- Enterprises offering additional services to our customers (for example : international partners already present in mobile market, VOIP, elearning, NFC, ...)
- Companies to test our applications and services and interesting (for example mlearning, mobile games ...)
- Media companies (TV stations, Newspapers, Magazines, etc ...) wanting to go to mobile
- 3D technology partners
- Content providers

##### Keywords

- Electronic Commerce, Electronic Payment, Electronic Signature
- E-Learning
- Digital libraries and content
- Content Provider
- Mobile Entertainment
- Mobile Service Provider
- Computer Games
- 3D Media

##### Collaboration sought

- Research and development
- Technical Co-operation
- Licence Agreement
- Commercial Agreement
- FP7-ICT Project

##### Responsible

Diana MAZAUD

## Lamniformes AB

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Lamniformes AB, founded in early 2008, is a technical innovation company focusing on cross-platform development methodologies and technology based in Stockholm, Sweden. The company provides consultancy services, mobility advice and a cross-platform development kit called SHARK and has a daughter entity called Mobile 1UP, a games publishing house on multiple platforms.

### Collaboration Profiles

#### SHARK - Cross Platform Development (Native)

##### What we offer

SHARK is a revolutionary development kit primarily focused towards building applications for handheld computing - in the mobile market. The development kit, allows any programmer, with elementary C/C++ programming knowledge, but without handheld development experience - to write applications to run on devices that normally require expert, and, often very costly development teams.

A kit solely based on abstraction, with the creation of new API's specifically optimized for handheld computing; allows the development of a single source code base to be easily and quickly recompiled/distributed on multiple platforms at the same time - without a runtime environment.

##### What are we looking for

Mobile 1UP; a development studio focusing on game development has demonstrated the usage of SHARK and has a number of titles available currently being distributed commercially.

SHARK was designed based on many years of experience within the mobile development sector - as a tool to make cross-platform development easier. It has been used internally for almost ten years. In 2010; we are planning to open up SHARK to other parties and take it to the next level - to help solve the issue of software development within the already segmented mobile market place.

##### Keywords

- Mobile Entertainment
- Computer Games

##### Collaboration sought

- Research and development
- Joint Venture Agreement
- Licence Agreement
- Commercial Agreement

##### Responsible

Aaron Ardiri

## Latínia Interactive Business, S.A.

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Catalonia

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**Fax** +34094465027  
**E-Mail** nfilizzola@latínia.com



Specialized in developing software infrastructure products to provide messaging and e-mail services. First mover in the development of mobile solutions in Spain, since 1999.

Its actual Service Delivery Platform product line is focused at companies and institutions that need to integrate messaging and e-mail services within its business, communication and information processes.

Some customers: La Caixa, Banco Sabadell, Banco Popular, regional governments (Catalonia, Euskadi, Galicia).

### Collaboration Profiles

#### Service Delivery Platform for the Corporate Market

##### What we offer

Drastically simplifies the process and costs of deploying new services by utilising open standards (WS, JMS)

Supports all revenue-rich applications and technologies in market (messaging, e-mail, LBS, J2ME and .Net download applications)

Liberates developers to work closely to operators infrastructure by maintaining up to date the network abstraction layer components

Application server model with reusable components that enables a rapid service introduction and modification

Open structure framework that enables an effortless service and managing redefinition tools

Integration of business functions through services across multiple applications with a business purpose (SOA for increasing and leveraging the speed of business adjustments)

Rapid integration with hosted and legacy applications

Complete Service creation and validation environment

Network and vendor infrastructure independence

Load-balanced, distributed architecture, with no single point of failure

##### What are we looking for

Latínia is looking for a commercial local partner to sell our products in Latam, especially in Mexico, Brasil, Argentina, Venezuela, Chile and Colombia. We would like this company was focused on selling technology to financial entities, and had some knowledge and experience in mobile technology.

In addition, Latínia is looking for a technological partner for payment methods in Europe and USA.

##### Keywords

- Electronic Commerce, Electronic Payment, Electronic Signature
- Mobile Service Provider

##### Collaboration sought

- Commercial Agreement

##### Responsible

Mr. Oriol Ros Mas

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## Laureola AB

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**Sweden**

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**Fax**  
**E-Mail**                **johan.frenckner@gmail.com**

Consultancy and investments in digital marketing companies, among others, Mozoomi AB. Mozoomi's mission is to incorporate mobile marketing in the daily usage of the mobile phone without infringing on the consumer behaviour. This shall be achieved by identifying media space that has far greater value to advertisers than to the consumer. By enabling the trade of this media space, Mozoomi will redefine the business landscape for mobile marketing and become the driving force behind the growth of mobile marketing in the future.

### Collaboration Profiles

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#### Mobile Marketing

##### What we offer

Mozoomi has identified a new market opportunity in buying, optimizing and selling media space in the mobile phone. The company's patented solution for accessing this media space from a technical point of view has given Mozoomi a unique market position.

Mozoomi's role is to act as a "one stop shop" for precise mobile advertising. Mozoomi will provide add-value to the telecom operators by enabling a new and more flexible payment models to their customer base. At the same time advertisers will gain a new, and more precise, advertising channel to the market.

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##### What are we looking for

Mozoomi is interested in meeting network carriers, mobile phone manufacturers and advertisers in order to discuss partnership opportunities.

The most relevant persons to meet when it comes to network carriers and mobile phone manufacturers are executives within business development. When it comes to advertisers the most relevant persons to meet are media space buyers.

Mozoomi is also interested in meeting early stage investors, such as private investors and seed capital/start up venture capitalist.

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##### Keywords

- Communications Protocols, Standards
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Mobile Entertainment
- Mobile Security
- Mobile Service Provider

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##### Collaboration sought

- Commercial Agreement
- FP7-ICT Project

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##### Responsible

Board Member Johan Frenckner

## Lema

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**E-Mail** jonas@lema.eu



## Collaboration Profiles

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### Professional services for mobile handset manufacturers

#### What we offer

Company has been working on mobile software platform concept.  
We offer our knowledge in software platform development

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#### What are we looking for

Looking for mobile handset manufacturers to offer our platform concept.

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#### Keywords

- Electronics, Microelectronics
  - Network Technologies (Wireless, Wi-Fi, Bluetooth)
  - Electronic Commerce, Electronic Payment, Electronic Signature
  - Mobile Security
- 

#### Collaboration sought

- Research and development
  - Technical Co-operation
  - Commercial Agreement
- 

#### Responsible

Jonas Kamarauskas

## Lemon Way

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**Montreuil**

**France**

**Telephone**

**Fax**

**E-Mail**



Lemon Way is a global mobile payment system provider for the banking industry.

We designed the award winning Wonderbank software suite, to help financial institutions target the unbancarized market (Africa) and to launch innovative mobile payment systems in Europe.

Our customers are banks and financial institutions, including micro-finance.

### Collaboration Profiles

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#### Wonderbank mobile payment solution

##### What we offer

Wonderbank is a mobile phone system based to pay and send money to anybody.

Our expertise is technical, in the mobile know how, and also in the cash management.

We are working with several labs in France at the moment, in the security area, an machine to machine area.

We provide a portability layer, and a secured transaction management system to operate mobile accounts; in a cheap packaged solution for micro-finance.

A universal system is also available in B2B2C mode for european banks. Wonderbank is already deployed in France and in Greece.

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##### What are we looking for

We are looking for 3 typical technologies, and we target a european project with a P2P Payment platform :

- a technology to help us deploy a mobile application in a "service" mode, using SMS
- a technology to have a 3D interface instead of standard menus (virtual reality, augmented reality), looking for the "wow" effect
- a technology to identify the face of the user with the mobile phone camera before entering the mobile payment application (biometric activation with face control)

All technologies need to be embedded in our software, with a "pay as you grow" business model (a user fee based on a download fee)

We are also opened to commercial agreements in Spain, Italy, Portugal, Germany, with major firms that already work in the banking industry since 10+ years, i.e. data card processing firms, and security firms.

We already have a partnership with VASCO.

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##### Keywords

- Data Protection, Storage Technology, Cryptography, Data Security
  - Electronic Commerce, Electronic Payment, Electronic Signature
  - Signal Processing (speech, sound, image)
  - Mobile Entertainment
  - Mobile Security
  - 3D Media
- 

##### Collaboration sought

- Research and development
- Technical Co-operation
- Commercial Agreement

- FP7-ICT Project

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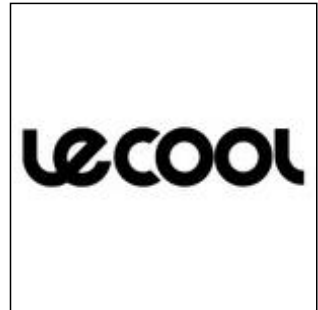
**Responsible**

Sebastien Burlet

## Leool.com

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### Catalonia



1. Spain
2. Publishing company
3. Located in 9 cities across Europe

### Collaboration Profiles

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#### LE COOL PUBLISHING

##### What we offer

Lecool's main business consists in digital content and strategy development for its own products and for clients. Lecool Publishing's main objective is making peoples life better through useful and quality content.

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##### What are we looking for

1. We are looking for mobile applications and new solutions for distribution of our content.
  2. To distribute content.
  3. We have an actual version of our main application already working in 9 cities across Europe and also a new development is ongoing and about to be launch.
- 

##### Keywords

- Digital libraries and content
  - Content Provider
  - Mobile Entertainment
- 

##### Collaboration sought

- Research and development
  - Technical Co-operation
  - Licence Agreement
- 

##### Responsible

U.Segnini Umberto Segnini



## Level134

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**Paris**

**France**

**Telephone**

**Fax**

**E-Mail**



Level134 is the editor of TwitRSS and leNewz, solutions for mobile users to access their favorite content on the move.

### Collaboration Profiles

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#### **Publisher of TwitRSS and leNewz, mobile solutions for news reading on the go**

##### **What we offer**

Our products allow users to access media content from their phone, thru a dedicated mobile Web site (TwitRSS) or an iPhone app (leNewz).

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##### **What are we looking for**

We're looking for media exec to offer them presence on our news portals

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##### **Keywords**

- Database Management, Data Mining
  - Communications Protocols, Standards
  - Network Technologies (Wireless, Wi-Fi, Bluetooth)
  - Electronic Commerce, Electronic Payment, Electronic Signature
  - Digital libraries and content
  - Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
  - GIS Geographical Information Systems
  - Content Provider
  - Mobile Entertainment
  - Mobile Security
  - Mobile Service Provider
- 

##### **Collaboration sought**

- Research and development
  - Joint Venture Agreement
  - Licence Agreement
  - Commercial Agreement
- 

##### **Responsible**

Georges de La Ville-Baugé

## Lightec

**Reduty Ordonia 72a/1**  
**71180 Szczecin**

**Poland**

**Telephone**           **0048693848571**  
**Fax**  
**E-Mail**               **pz@lightec.pl**



Take advantage of outsourcing. One of the most competitive way to spare money and get higher quality of service. Rapid boom of Internet allow people to work remotely.

Outsourcing pays off:

1. Lower operating costs and shorter execution time - usually the price of services provided by operators that specialize in an activity are less expensive because the development costs and fixed costs are spread on many subjects.
2. Higher quality of service - a company specialized in some type of activity can devote most of their income just to develop in one direction.
3. Greater flexibility and control costs - in the case of outsourcing entities linked agreement on pre-established rules. Your company completely controls the spending.

Lightec offers IT service in C/C++ programming. Our engineers designs especially for ARM embedded platform. Inquiries related to any other programming skills are welcome.

Company is located in Poland.

### Collaboration Profiles

#### lightec.pl

##### What we offer

1. Outsourcing in C/C++ programming with QT library.  
Platforms Windows, Windows CE, Linux, Android.
2. Outsourcing PHP/XHTML/CSS/AJAX
3. Physically accurate optical simulations.

##### What are we looking for

Outsourcing software development is one of the best way to improve your company position in World Market.

We are looking for company, which want to outsource projects outside to have them done faster and with good quality.

##### Keywords

- Electronics, Microelectronics
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Electronic Commerce, Electronic Payment, Electronic Signature
- E-Learning
- Signal Processing (speech, sound, image)
- Mobile Entertainment
- Mobile Service Provider
- Computer Games
- 3D Media

##### Collaboration sought

- Research and development
- Technical Co-operation
- Manufacturing Agreement
- Commercial Agreement
- FP7-ICT Project

**ACC10**

Competitiveness for Catalonia



**Generalitat de Catalunya**  
Government of Catalonia

**BROKERAGE EVENT 2010**

Barcelona, 15 - 18 February. Fira de Barcelona

**Responsible**

Pawel Zienkiewicz

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## Limelight Software Limited

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Wharf Road, Ealand, North Lincolnshire  
DN17 4JW Scunthorpe

United Kingdom

**Telephone**            **01724 711669**  
**Fax**                     **01724 712359**  
**E-Mail**                 **tracy@limelight-software.com**



Limelight Software Limited is a UK based company.

We specialise in developing Games and Applications for Windows Mobile Devices and Apple iPhone. Our products are sold under our trade name of 4Pockets.com.

Further information on our range of products can be found at [www.4pockets.com](http://www.4pockets.com) and [www.limelight-software.com](http://www.limelight-software.com)

### Collaboration Profiles

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## Limelight Software Games and Application Developers for Windows Mobile and iPhone.

### What we offer

We develop games and specialist Sound & Music Applications.

Games include titles such as Marble Worlds 2 which features Accelerometer controls and Haptic Feedback.

Sound Products include the highly successful Pocket RTA Pro Spectrum Analyser.

Platforms include:  
Windows Mobile  
Apple iPhone  
Nintendo Dsi

We also have extensive experience in producing web based E-Learning platforms for all age groups. We work closely with Durham University Business School to develop their virtual learning platform which now boasts in the region of 160,000 users.

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### What are we looking for

We are looking for resellers for our content and hardware manufacturers who may wish to discuss bundling and pre-loading options.

We are also interested in discussion with organisations who require bespoke Sound/Music Application production.

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### Keywords

- E-Learning
  - Content Provider
  - Mobile Entertainment
  - Computer Games
- 

### Collaboration sought

- Commercial Agreement
- 

### Responsible

Tracy Muir

## Linus AS

**Martin Linges 17**  
1363 Fornebu

**Norway**

**Telephone** +47 41449138  
**Fax**  
**E-Mail** t.do@linus.no

Linus AS is an R&D performing SME with software engineering and research expertise in design, development and production of mission critical mobile services. The ability to take advantage of research, combined with the knowledge and experience gained from participation in several European telecom related R&D projects, means that the company is positioned as a trusted technology and service provider to major Norwegian enterprises in the banking, telecom and public services sectors.

1. Geographical location

Oslo, Norway

2. Type of organization  
industry (consultancy)

3. General information

Currently our technology enables millions of text messages monthly to be aggregated and routed to multiple destinations on time and on budget. Thousands of monthly users also access banking, and payment applications and e-mails on their mobile phone, independent of carrier or device.

### Collaboration Profiles

## SMS/Unified Messaging Application Platform

### What we offer

Linus has successfully implemented research results in commercial products. The company has developed a mobile service portal that extends the reach of internet-based services to mobile users. With standard interfaces, high throughput, reliability and availability, without surrendering security, Linus helps an enterprise realize mobile service strategies ranging from simple directory services to banking and security.

- area of expertise or know how  
SMS Application Platform, Software Development, Mobile Service Operation
- innovative technology  
Convergence with IMS, Identity and Identity Management

### What are we looking for

This is the foundation of Linus growth: "to always seek to find new opportunities and ways to nurture and increase the know-hows of our team."

Linus is looking for technology that can boost its knowledge on unified communication and Future Internet.

Linus is keen on meeting partners from industry and research on innovative mobile services and their development and deployment.

Linus is also interested on potential participation to EU framework programmes.

### Keywords

- Electronic Commerce, Electronic Payment, Electronic Signature
- IT Applications for Health
- IT Applications for Transport and Logistics
- Mobile Security
- Mobile Service Provider

### Collaboration sought

- Research and development
- FP7-ICT Project

### Responsible

van Thuan Do

## Lithuanian Innovation Centre - EEN Lithuania

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**T. Ševčenkos 13**

**Vilnius**

**Lithuania**

**Telephone** +37068650156

**Fax** +37052132781

**E-Mail** m.vily@lic.lt



The Public Institution Lithuanian Innovation Centre (LIC) is a non-profit organisation, providing innovation support services to enterprises, research institutions, industry associations and business support organisations.

The main strategic goal of LIC is the increasing of Lithuanian international competitiveness by stimulating innovations in business. This goal is divided into the following objectives:

- To foster capabilities of the companies to develop and implement innovations.
- To accelerate commercialization of achievements of advanced sciences.
- To decrease the risk of innovation implementation.

### Collaboration Profiles

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#### Innovation support services in Lithuania

##### What we offer

Enterprise Europe Network in Lithuania helps enterprises, research institutes, universities, technology centres and innovation agencies in procuring or marketing technologies and identifying partners for technological cooperation in Europe.

Consultancy services regarding the absorption of the resources of EU Structural Funds in developing and implementing innovation, research and development projects.

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##### What are we looking for

European industrial or academic partners for Lithuanian companies

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##### Collaboration sought

- Research and development
  - Technical Co-operation
  - Joint Venture Agreement
  - Manufacturing Agreement
  - Licence Agreement
  - Commercial Agreement
  - FP7-ICT Project
- 

##### Responsible

Mantas Vilyas

## LNK

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**Rue des Combattants 44  
4624 Romsée**

**Belgium**

**Telephone**            **+32 473 75 75 82**  
**Fax**  
**E-Mail**                **info@lnk-tools.com**



LnK is the world leader in the SLIMbus® test gears and services.

SLIMbus is a new interface and communication protocol to be used in the next generation of Mobile phones. SLIMbus is an open standard and has been developed by the MIPI Alliance. LnK is a major contributor of the SLIMbus standard.

LnK provides Protocol Analyzers, Traffic Generators, Conformance Verification tools, training and consultancy services.

### Collaboration Profiles

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#### SLIMbus Protocol Analyzers and Traffic Generators

##### What we offer

LnK is the world leader in the SLIMbus® test gears and services.

SLIMbus is a new interface and communication protocol to be used in the next generation of Mobile phones. SLIMbus is an open standard and has been developed by the MIPI Alliance. LnK is a major contributor of the SLIMbus standard.

LnK provides Protocol Analyzers, Traffic Generators, Conformance Verification tools, training and consultancy services.

##### What are we looking for

We want to expand the platforms where our tools are running.

A partnership with companies providing high-end scopes and logical analyzers would allow us to port our products on their machines and lead to a win-win situation.

##### Keywords

- Electronics, Microelectronics
- Communications Protocols, Standards
- Network Technologies (Wireless, Wi-Fi, Bluetooth)

##### Collaboration sought

- Research and development
- Technical Co-operation
- Licence Agreement
- Commercial Agreement

##### Responsible

Xavier Lambrecht

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**LocatioNet Systems Ltd.**

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Hamelacha 2  
42505 Netanya

Israel

**Telephone** +97298856451  
**Fax** +97298856452  
**E-Mail** ofer@locationnet.com



With a track record of over 18 years in the field of location-based services, LocatioNet is best positioned to re-define the navigation and local search market. The amAze GPS service is based on LocatioNet's Patented LBS middleware, best of its kind GIS engine and advanced client-server technology. The LocatioNet mobile solutions, including fully hosted white labeled off-board navigation services are successfully deployed by mobile carriers around the world.

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**Collaboration Profiles**

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**amAze GPS - Mobile Navigation Service****What we offer**

amAze GPS is the the most affordable mobile navigation service that offers access to worldwide navigable maps and supports over 18 languages.

The service supports turn-by-turn voice guided navigation, on different types of maps, including detailed street maps, topographic maps and even navigation over satellite imagery.

It also supports real-time traffic, speed camera alerts, worldwide weather forecast, and local search in local directories.

---

**What are we looking for**

We are looking to partner with local distributors in Europe and elsewhere who wish to offer this off-the-shelf product in their own country.

We are also looking to team up with mobile operators who wish to launch amAze under their own brand to their own group of users.

We are also looking to partner with relevant content providers like yellow pages vendors and other local information vendors.

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**Keywords**

- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
  - GIS Geographical Information Systems
  - Content Provider
  - Mobile Service Provider
- 

**Collaboration sought**

- Licence Agreement
  - Commercial Agreement
- 

**Responsible**

Ofer Tziperman



## Lociloci.com

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**Majorsgatan 4  
114 47 Stockholm**

**Sweden**

**Telephone**      **46709534499**  
**Fax**                **46851989265**  
**E-Mail**            **fredric.gunnarson@me.com**



Lociloci is a location based service offering an open API for GSM positioning, as well as consumer products such as the [www.lociloci.com](http://www.lociloci.com) site.

Lociloci.com has shown strong growth in the Scandinavian countries.

We are now looking ahead at international expansion, partners, and GPS solutions

### Collaboration Profiles

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#### GSM Positioning platform & Internet Services

##### What we offer

We offer know how within GSM positioning, social networking and mobile applications.

We offer companies an API to enable efficient development of applications using GSM location of mobile phones.

The advantage of this technology is that all mobile phones (GSM / 3G) can be located, without the use of GPS.

---

##### What are we looking for

We are looking for three primary types of partners:

- 1) Customers for our positioning API
  - 2) Partners for international roll-out of Lociloci.com
  - 3) consumer GPS solutions
- 

##### Keywords

- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
  - Content Provider
- 

##### Collaboration sought

- Joint Venture Agreement
- 

##### Responsible

Fredric Gunnarson

## LogNet

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Israel

### Collaboration Profiles

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**We are proud to have excellent references from all our customers which includes among others Orange,**

**What we offer**

LogNet's Account Manager Suite offers a complete web based platform for bill analysis, bill presentment and customer self-service. Our complement modules includes web SSO, product catalog, notification mailer, one 2 one marketing, digital signatory and self-service kiosks.

The platform is J2EE based and our open architecture allows customization to the specific requirements of the telecom.

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**What are we looking for**

LogNet is a leading software provider of telecom ebilling and customer self-service systems across the wireless, wireline and cable markets. LogNet's unique Account Management Suite platform supports the specific requirements of business customers (SOHO, SMB, Enterprise) as well as consumer customers of telecoms.

By implementing our suite, telecoms can enhance the use of their self-service endeavors while generating new revenues, increasing customer satisfaction and loyalty and reducing operational costs.

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**Responsible**

Uri Stossel

## LOOP TELECOM Europe

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Rue du Culot 13  
1402 Nivelles

Belgium

**Telephone** +32 67 217300  
**Fax** +32 67 210870  
**E-Mail** philippe@loop.com.tw



Manufacturer based in Taiwan

Leader in SDH and Primary Mux equipment  
Inverse Multiplexers  
LAN Extenders  
Multiplexers for migrating 2G-LTE  
Mobile backhaul  
WIFI & WIMAX

Selling via distributors/rebranders outside TW and China

### Collaboration Profiles

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#### Philippe Gransart from LOOP TELECOM

##### What we offer

Area of expertise is Mobile backhaul optimization between BTS and BSC and BSC and MSC.

LOOP offers solution for PDH/SDH, Copper, Fiber, IP, Internet, WIFI/WIMAX backhauling and network optimization.

---

##### What are we looking for

We look for partners expert in:

- a-Microwave
- b-Abis/Ater protocol bandwidth compression and optimization
- c-LAN extension over copper
- d-Satellite

Nature of agreements are open to discuss

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##### Keywords

- Communications Protocols, Standards
  - Network Technologies (Wireless, Wi-Fi, Bluetooth)
  - Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
  - Mobile Entertainment
  - Mobile Security
  - Mobile Service Provider
- 

##### Collaboration sought

- Technical Co-operation
  - Licence Agreement
  - Commercial Agreement
- 

##### Responsible

Sales Director Philippe Gransart

## Lyberta

**Boulevard de Genève 29 Bis  
Toulouse**

**France**

**Telephone** 00 33 5 31 61 63 13  
**Fax** 05 34 61 28 74  
**E-Mail** p.givanovitch@airenat.fr



1. Geo location(localization) for vehicles
2. french technology company/ services and process development to web and mobile phone systems
3. Assembly of satellite technologies serving to pilot users towards car parks available parking lots  
Our customers are regions with a measure of autonomy  
This market segment is free at the moment

### Collaboration Profiles

#### geographic localization informations services

##### What we offer

Our offer: An innovant service to geographics informations on the public car parks

- 1.our expertise area is satellitaire technologie whis CNES (centre national des études spatiales).
2. Every types(chaps) of cartographic applications on mobile phones
3. It can be used to improve the contents of information on the orientation of the conommateur ?
4. Our technology (over other technologies) is really faster and cheaper as well and it\'s determining for our french and international market

##### What are we looking for

We are looking for a technologic partner who will be able to supply us with several original applications for mobile phones

1. first of all cartographic applications and applications of on-line payments
2. Our technology will be used to guide car parks in town
3. Development ant beta test \"in situe\" whis a french institutional partner

We are looking for a partner:

- 1 an research and project partner
2. a services partner (infomatic and cartogrphic)
3. we need to be performed a partenr ship whis a middle company for manufacturing..

##### Keywords

- Data Protection, Storage Technology, Cryptography, Data Security
- IT Applications for Transport and Logistics
- GIS Geographical Information Systems
- Content Provider
- Mobile Service Provider

##### Collaboration sought

- Research and development
- Technical Co-operation
- Licence Agreement

**ACCÍO**

Competitiveness for Catalonia



**Generalitat de Catalunya**  
Government of Catalonia

**BROKERAGE EVENT 2010**

Barcelona, 15 - 18 February. Fira de Barcelona

**Responsible**

Shareolder Patrick Givanovitch

## LynxSolutions

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**Pº Castellanaº 135**  
**28046 Madrid**

**Spain**

**Telephone**            **915671240**  
**Fax**  
**E-Mail**                 **gonzaga.ayllon@lynxsolutions.com**



LynxSolutions extensive capabilities are a result of a sustained and persistent focus on building and deploying mobile banking services. Our product differentiators include:

- Full security development
- Full device coverage: iPhone, Blackberry, Nokia, Android, Palm, Samsung, LG...
- Easy integration. Reporting and service analytics.

### Collaboration Profiles

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#### **Mobile Banking 3.0 - Exclusive mobile software for deploying Mobile Banking Solutions for every FI.**

##### **What we offer**

LynxSolutions extensive capabilities are a result of a sustained and persistent focus on building and deploying mobile banking services. Our product differentiators include:

- Full security development
- Full device coverage: iPhone, Blackberry, Nokia, Android, Palm, Samsung, LG...
- Easy integration. Reporting and service analytics.

##### **What are we looking for**

Partners and third parties to deliver our Mobile Banking 3.0 Solution to Financial Institutions

##### **Keywords**

- Electronic Commerce, Electronic Payment, Electronic Signature

##### **Collaboration sought**

- Joint Venture Agreement
- Commercial Agreement

##### **Responsible**

Mr. Gonzaga Ayllón

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## MAATEL

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### France

VOREPPE  
FRANCE  
45 people

### Collaboration Profiles

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## Electronics Systems R&D

### What we offer

Since 1976, MAATEL designs and manufactures custom-made electronic products.

Placing the satisfaction of the customers in the heart of his strategy, Maatel works continuously in a permanent way to look further into its capacity of innovation, to improve quality of its services and to increase its flexibility and its reactivity. The ISO 9001 : 2000 & ISO 13 485 certifications reflect the efforts made and the obtained results.

MAATEL supplies his turn-over for the industrial field, for the medical field and for automotive and transportation field.

---

### What are we looking for

Advanced turn key features for any high margin value systems including:

- . medical systems
  - . synchrotrons systems
  - . embedded systems
  - . voice browser systems based and data recognition applications
- 

### Keywords

- Electronics, Microelectronics
  - Communications Protocols, Standards
  - Network Technologies (Wireless, Wi-Fi, Bluetooth)
  - Electronic Commerce, Electronic Payment, Electronic Signature
  - Signal Processing (speech, sound, image)
  - IT Applications for Health
  - GIS Geographical Information Systems
  - Content Provider
  - Mobile Service Provider
- 

### Collaboration sought

- Research and development
- 

### Responsible

Laurent GEOFFROY

## MACH

Rue Edmond Reuter 15  
5326 Contern

Luxembourg

Telephone +352 27 756 280  
Fax +352 27 756 298  
E-Mail [info@mach.com](mailto:info@mach.com)



MACH operates the world's leading hub-based mobile communications exchange, uniting the global telecommunications marketplace. MACH HUB-XC® enables the efficient flow of mobile traffic, of service validation, delivery and billing information, and of settlement transactions. MACH solutions unite Communications Service Providers (CSP's) to realise new market opportunities, they connect CSP's for the efficient delivery of mobile services, and they empower CSP's to optimise business performance.

MACH is the largest provider of data and financial clearing solutions for wireless roaming and operates the world's largest open connectivity roaming hub, Link2One. More than 60% of all NRTRDE files are processed and verified in MACH's NRTRDE hub.

Headquartered in Luxembourg, MACH has offices in 12 countries and employs more than 1,000 people worldwide serving over 650 customers, including CSP's like Orange, Vodafone, TDC, Cable&Wireless, Verizon and Microsoft.

### Collaboration Profiles

#### Who we are

##### What we offer

MACH is the leading provider of hub-based mobile communications exchange solutions, uniting the global telecommunications marketplace. MACH solutions accelerate operators' and providers' time to market, optimise service delivery to the mobile end-user, and accelerate the settlement of inter-operator financial liabilities.

MACH HUB-XC®, a unique suite of integrated hubbing applications and managed services, connects any provider of any mobile application over any technology to build, deliver and monetise customer-centric mobile business models. HUB-XC® connects Communications Service Providers (CSP's) at every stage of the mobile application value chain and enables the efficient flow of mobile traffic, of service validation, delivery and billing information, and of settlement transactions.

MACH solutions unite CSP's to expand their service offerings and to extend their reach. They connect CSP's for the reliable, seamless, cost-effective delivery of mobile services, and they empower CSP's to optimise performance and to identify new market opportunities.

##### What are we looking for

Our Mission is to be a leading provider of managed interconnectivity, interoperability and settlement services, achieving sustainable and predictable growth.

##### Keywords

- Mobile Service Provider

##### Responsible

Chabha Djouder



## Madvertise Mobile Advertising GmbH

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Germany



Madvertise is the specialist for mobile advertising with focus on Germany, Austria and Switzerland. We are based in Berlin, Germany.

Madvertise co-operates closely with well-known advertisers, which leads to the broad availability of high-profile CPM and CPC campaigns. As a result, above-average CPMs can be realized.

### Collaboration Profiles

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#### **Madvertise is the premium mobile advertising network in Germany, Austria and Switzerland.**

##### **What we offer**

Madvertise lays its focus exclusively on the mobile internet which results in Madvertise being the ideal partner for mobile website marketing.

Madvertise deals with recognized German advertisers and offers numerous campaigns i.e. Lufthansa, Germanwings and automotive and media clients.

---

##### **What are we looking for**

We are looking for partners in the mobile advertising industry.

We are interested in contacts like Mobile Advertising Networks, Advertisers and Publishers.

We want to increase our reach in several countries plus we want to give advertisers the possibility to advertise in our premium ad network for germany, switzerland and austria.

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##### **Keywords**

- Mobile Service Provider

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##### **Collaboration sought**

- Commercial Agreement

---

##### **Responsible**

Carsten Frien

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## Maeglin Software

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Cap Oméga, rd pt B Franklin 0  
34960 Montpellier

France

**Telephone** +33 620076742

**Fax**

**E-Mail** ray@maeglin.com

Pleex, edited by Maeglin Software, is a unique mobile social networking & backup solution that lets you:

- View the status of your friends on social networking sites
- Share content with friends on Facebook, Flickr, Twitter, Youtube, Bebo etc.
- Manage your contacts in a network address book: import from Gmail, Facebook etc.
- Backup over-the-air contacts (phone & SIM), pictures, videos, MP3s...
- Access content by the Web & the mobile Internet
- Restore contacts & content to your mobile
- Remotely wipe-out data in case of theft

### Collaboration Profiles

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#### Mobile social networking & backup

##### What we offer

Our area of expertise is mobile value-added services & mobile applications development & porting.

Our product "pleex" is ideal for end-users who want to know what their friends are up to, easily share their mobile files, need to transfer their contacts to their new mobile, protect their mobile data from the loss of their phone. From a partner stand-point, Pleex is ideal for mobile Operators, Retailers, & Insurance companies/brokers looking at generating new revenues, differentiating their offers, & enhancing customer loyalty.

"Pleex" is compatible with 1,800+ handsets including Java, Symbian, Blackberry, WM, Android & Apple. It is a flexible solution: can be fully customized (white-label) and localized; can be hosted either by Pleex or by the partner; a license & a rev-share business model are available.

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##### What are we looking for

We are looking for:

- Integrator of mobile applications,
  - Software editors,
  - Commercial partners (reselling and/or supporting us in Europe, the Middle East, Africa, Asia and the Americas)
- 

##### Keywords

- Data Protection, Storage Technology, Cryptography, Data Security
  - Content Provider
  - Mobile Security
  - Mobile Service Provider
- 

##### Collaboration sought

- Licence Agreement
  - Commercial Agreement
- 

##### Responsible

Mr Renan Ayrault

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## MailVision Ltd.

Israel

### Collaboration Profiles

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#### **MailVision offers an efficient solution for the broad range of Service Providers, who seek to delive**

##### **What we offer**

Mobile SIP Clients for: iPhone, iPod Touch, Nokia S60(Symbian 9), Blackberry, Android and Win mobile 5 and 6.

Distribution Server: Management of downloads, updates, upgrades and overthe-air set up.

Over 40 Deployments in the last 12 month

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##### **What are we looking for**

Selected Worldwide Customers: Motorola – USA, Intel – USA, AudioCodes – Strategic Partner, Jajah – USA, Comvers USA, Cellcom – Israel, Bezeq – Israel, Megacable – Mexico, Globe Wireless – USA, Deloitte – Belgium, PTV- Spain, WestCall – Russia, Mybcnet, Philippines

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##### **Responsible**

Uri Strossel

## Making Waves AS

Christian Krohgs gt. 60  
0186 Oslo

Norway

**Telephone** +4722206020  
**Fax** +4722206021  
**E-Mail** karine.braaten@makingwaves.no



Making Waves focus on creating the best possible digital solutions for our customers through a unique combination of high quality design competence, innovative technology and service design methodology. Our offerings span from complex web solutions to mobile applications.

Making Waves was established in 2001 and employs a total of 140 people who are located in Oslo and Krakow. We are currently establishing a new office in London, and will continue to focus our efforts towards the European market.

Since our establishment in 2001, we have assisted many renowned brand names in the Nordic region in achieving success in digital and interactive channels. The Norwegian Government is, among other official players, one of the many well-known organisations in our customer list.

On behalf of Innovation Norway, we developed the site visitnorway.no, which was recently nominated Webby Honouree for Best Visual Design (function), Best Use of Photography, and Best Site Tourism in the Webby Awards.

### Collaboration Profiles

## Digital consultancy - developing the products and services of tomorrow

### What we offer

Making Waves focus on creating the best possible digital solutions for our customers through a unique combination of high quality design competence, innovative technology and service design methodology. Our offerings span from complex web solutions to mobile applications.

We have just released an open source mobile web component that easily adapt websites for all mobile devices. The component builds on EpiServer CMS.

Since our mobile component is open source, and all adjustment and development is conducted by our Krakow office, we are able to offer a cost-efficient mobile web solution to our customers. Building on web CMS from EpiServer, the solution allows web editors to only edit content in one place, avoiding the need of maintaining separate solutions for mobile and web.

### What are we looking for

We would like to meet potential customers that are looking for an easy way to make their website adjusted and designed for mobile browsers.

We are also interested in finding partners that, with their product, might increase the value of our offerings for our customers.

### Keywords

- Electronic Commerce, Electronic Payment, Electronic Signature
- IT Applications for Health
- Mobile Entertainment
- Mobile Service Provider

### Collaboration sought

- Technical Co-operation
- Commercial Agreement

### Responsible

Karine Storaker Braaten

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## Marcus Heinrich

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### Germany

New Concept Consulting Company for stratic consulting in the leading Germanspoken Companies. Analysis of existing mobile infrastructure and Business Processes. Evaluating mobile solutions for the customers.

### Collaboration Profiles

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#### Strategic Advisory in Mobile Solutions

##### What we offer

- Analysis of Mobile Infrastructure
  - Analyses of Business Processes
  - Consultancy for Mobile Strategy
- 

##### What are we looking for

- Companies offering Mobile Solutions for Business Cases
  - Cooperations with companies in mobile solutions business
  - Getting informations about application on the market
- 

##### Keywords

- Database Management, Data Mining
  - IT Applications for Health
  - IT Applications for Transport and Logistics
  - Mobile Service Provider
- 

##### Collaboration sought

- Technical Co-operation
- 

##### Responsible

Marcus Heinrich

## MATIMOP-Enterprise Europe Network in Israel

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44813 Tel Aviv

Israel

Telephone +972545587910  
Fax  
E-Mail [sharonz@matimop.org.il](mailto:sharonz@matimop.org.il)



MATIMOP is the National Focal Point for generating and implementing cooperative bi /multi-national Industrial R&D programs between Israeli and foreign enterprises from countries and regions in Europe, Asia, Oceania, North America and Latin-America. MATIMOP is the NPC for EC funded programs such as Eureka (Industrial technological Collaboration), Eurostars (SME technological collaboration) and the Enterprise Europe Network in Israel (Technological and business partnerships in Europe and beyond).

### Collaboration Profiles

#### Gateway to Israeli Technology

##### What we offer

Opportunities to partner with any one of 4,000 Israeli technology companies for bringing innovation to market through Industrial R&D projects or other forms of technology/business collaboration.

##### What are we looking for

Innovative companies (and their creative project ideas) that are interested to find Israeli partners for mutually beneficial collaboration.

##### Keywords

- Electronics, Microelectronics
- Network Security
- Data Protection, Storage Technology, Cryptography, Data Security
- Database Management, Data Mining
- Communications Protocols, Standards
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Electronic Commerce, Electronic Payment, Electronic Signature
- E-Learning
- Digital libraries and content
- Signal Processing (speech, sound, image)
- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
- IT Applications for Health
- IT Applications for Transport and Logistics
- ICT for Independent Living and Inclusion
- GIS Geographical Information Systems
- Content Provider
- Mobile Entertainment
- Mobile Security
- Mobile Service Provider
- Computer Games
- 3D Media

##### Collaboration sought

- Research and development
- Technical Co-operation
- Manufacturing Agreement
- Licence Agreement
- FP7-ICT Project

##### Responsible

Sharon Zimmerman

## Matriks Data

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**Istanbul**

**Turkey**

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**E-Mail** [emin.gurbuz@matriksdata.com](mailto:emin.gurbuz@matriksdata.com)



Matriks has been operating in Istanbul, Turkey since 2004, providing financial data vendor services for financial markets users.

Matriks is a software company producing financial markets monitoring, analyzing and trading applications for PCs and handheld devices, such as iPhone, BlackBerry, Nokia smartphones. The company has close relationships with the GSM operators, device resellers and local offices of device producers.

Matriks has also launched a travel management application for smartphones with the largest GSM operator of Turkey, Turkcell.

Almost all of the banks and financial institutions operating in Turkey are clients of Matriks.

PRODUCTS: Matriks Financial Data Terminal for PCs, Matriks Mobile Application for Smartphones, Desktop Java Applications, and trading integrity with almost 60 financial intermediaries and banks.

### Collaboration Profiles

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#### Mobile and desktop financial monitoring, analyzing, trading solutions and mobile travel management a

##### What we offer

- 1- Financial data vendor services for PCs and mobile devices.
  - 2- Travel management for mobile users
- 

##### What are we looking for

Commercial and technical co-operation.

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##### Keywords

- Content Provider
  - Mobile Service Provider
- 

##### Collaboration sought

- Technical Co-operation
  - Licence Agreement
  - Commercial Agreement
- 

##### Responsible

Emin Gurbuz

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**Méditerranée Technologies / Med2Europe EEN**

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**E-Mail** [een@mediterranee-technologies.com](mailto:een@mediterranee-technologies.com)



Regional Agency for innovation promotion in French PACA Region.  
Coordinating organization for Med2Europe Enterprise Europe Network Relay, we provide clients support for technology transfer and European projects.

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**Collaboration Profiles**

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**SMEs support for technological partnerships and European projects development.****What we offer**

We provide a range of free of charge services to help SMEs in their partner searches and funding scheme for their innovation projects :

- publication and diffusion of Technology Offers or Requests in the whole Enterprise Europe Network (45 countries - 400 relays) for partner searches,
- organisation of company mission during brokerage events abroad
- support for funding programs identification according to innovative projects.

**What are we looking for**

European clients interested in developing their activities or technological partnerships with companies from the French Provence Alpes Cote d'Azur Region.

**Collaboration sought**

- Research and development
- Technical Co-operation
- Commercial Agreement
- FP7-ICT Project

**Responsible**

Nicolas Chéhanne



## Mce systems

---

Israel

### Collaboration Profiles

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#### **Mce Systems creates advanced mobile content management software for operators, dealers and end-users**

##### **What we offer**

The mce 100 is a mobile-to-mobile content transfer solution for operator, vendors and repair centers. A fully automated, PC based solution, enabling the transfer of all mobile content between devices, it user friendly and offers the only true "one"click" operation on the market .

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##### **What are we looking for**

Customers: Telus mobility – canada , Telefonica – Peru , Pelephone communication – Israel , Wind – Canada.

Business Partners: FusionOne – USA.

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##### **Responsible**

Uri Stossel

## MComms TV

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William Street 90  
3000 Melbourne

Australia

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**Fax** +61 3 90111607  
**E-Mail** sales@mcommstv.com



MComms TV specialises in live Mobile TV Monitoring, Transcoding and Ad Insertion for the telecommunications industry. Our products are used by network operators and content providers globally to deliver innovative Mobile TV services to subscribers.

MComms Transcode converts live video streams from almost any format into multiple Mobile TV video streams in 3GPP, iPhone and IPTV formats.

MComms Monitor automatically monitors the availability of multiple video streams on-screen and raises alarms.

### Collaboration Profiles

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#### MComms Transcode

##### What we offer

MComms Transcode converts live video streams from the internet, IPTV and analog/digital feeds into multiple Mobile TV video streams. A stream can be output simultaneously in multiple formats such as H.263, H.264, MPEG, Windows Media and iPhone.

MComms Transcode can be used to convert live content into all the formats required to suite all mobile phones. MComms Transcode is a software based encoding solution that is cost effective, carrier grade and flexible enough to convert almost any content format to Mobile TV, IPTV and the web simultaneously.

##### What are we looking for

We are looking for Content Providers, System Integrators, Aggregators, Service Providers and Mobile Operators who are interested in Mobile TV Services.

We would like to assist you to deliver your content in the best available quality to Mobile devices.

##### Keywords

- Communications Protocols, Standards
- Digital libraries and content
- Content Provider
- Mobile Entertainment
- 3D Media

##### Collaboration sought

- Technical Co-operation
- Joint Venture Agreement
- Licence Agreement
- Commercial Agreement

##### Responsible

Mr David Crothers

#### MComms Monitor

##### What we offer

MComms Monitor enables video streaming operators to monitor the availability of multiple video streams on-screen and using SNMP traps. Provides a "Video Wall" for staff and customers to view available streaming content.

Enter a list of URLs and MComms Monitor will check if they are working at the Content level, it checks for frozen video and silent audio.

Works with 3GPP streams, iPhone, WMV, MJPEG, MPEG-TS, Flash and more.

**What are we looking for**

We are looking for System Integrators, Mobile Operators and companies delivering streaming content that have a need to monitor the availability of their streams.

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**Keywords**

- Network Security
  - Communications Protocols, Standards
  - Network Technologies (Wireless, Wi-Fi, Bluetooth)
  - Digital libraries and content
  - Content Provider
  - Mobile Entertainment
- 

**Collaboration sought**

- Technical Co-operation
  - Joint Venture Agreement
  - Licence Agreement
  - Commercial Agreement
- 

**Responsible**

Mr David Crothers

**MComms Ad Insert****What we offer**

MComms Ad Insert provides operators and content providers with a new source of revenue for Mobile TV. MComms Ad Insert supports manual and automatic insertion, replacement and banner advertising in live Mobile TV content for any handset!

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**What are we looking for**

We are looking for companies that want to monetise their live video streams by inserting advertising. We are looking to work with content providers, advertising agencies and mobile operators to deliver free content to subscribers in an advertising funded business model.

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**Keywords**

- Communications Protocols, Standards
  - Electronic Commerce, Electronic Payment, Electronic Signature
  - Digital libraries and content
  - Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
  - Content Provider
  - Mobile Entertainment
- 

**Collaboration sought**

- Technical Co-operation
  - Joint Venture Agreement
  - Licence Agreement
  - Commercial Agreement
- 

**Responsible**

Mr David Crothers

## MeCanto

**Kibbutz Saar**  
22805 Kibbutz Saar

**Israel**

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**Fax**  
**E-Mail** uri@mecanto.com



MeCanto ([www.mecanto.com](http://www.mecanto.com)) is a technology platform that enables seamless synchronization, management, and access to music collections, using desktop, internet, and mobile technologies, supporting Symbian, Iphone, Android, Windows Mobile, and others, and integrated with social networks such as Facebook, MySpace, Twitter, and others.

MeCanto is a very flexible and innovative music platform that combines user generated content with content provided by service providers. Benefits of our system include creating new VAS, improve brand recognition, and create new revenue streams. MeCanto can be white-labeled and added to portfolio of mobile content platform solutions providers, service providers, and digital music distributors.

### Collaboration Profiles

## MeCanto - your music anytime everywhere

### What we offer

MeCanto ([www.mecanto.com](http://www.mecanto.com)) is a technology platform that enables seamless synchronization, management, and access to music collections, using desktop, internet, and mobile technologies, supporting Symbian, Iphone, Android, Windows Mobile, and others, and integrated with social networks such as Facebook, MySpace, Twitter, and others.

MeCanto is a very flexible and innovative music platform that combines user generated content with content provided by service providers. Benefits of our system include creating new VAS, improve brand recognition, and create new revenue streams. MeCanto can be white-labeled and added to portfolio of mobile content platform solutions providers, service providers, and digital music distributors.

### What are we looking for

Potential customers of MeCanto include:

- Mobile Network Operators,
- Cable & satellite,
- Digital music content providers & distributors,
- Online digital music stores,
- Large corporate,
- Consumers.

Benefits of MeCanto:

- VAS and new revenue streams
- Brand recognition
- Increased customers' loyalty

### Keywords

- Digital libraries and content
- Content Provider
- Mobile Entertainment
- Mobile Service Provider
- 3D Media

### Collaboration sought

- Technical Co-operation
- Joint Venture Agreement
- Licence Agreement
- Commercial Agreement
- FP7-ICT Project

**ACC10**

Competitiveness for Catalonia



**Generalitat de Catalunya**  
Government of Catalonia

**BROKERAGE EVENT 2010**

Barcelona, 15 - 18 February. Fira de Barcelona

**Responsible**

Uri Keren

## Medalas

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**United Kingdom**

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**Fax** +44 1245 200333  
**E-Mail** [info@medalas.com](mailto:info@medalas.com)



Medalas specialise in TETRA Network Validation, Monitoring and Optimisation and are launching a brand new product and service called "TETRA-Live" - which heralds the next generation of round-the-clock, real-time service monitoring, alerting and optimisation.

### Collaboration Profiles

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#### Digital Public Safety Radio Communications (TETRA)

##### What we offer

The Medalas team are the new force in Digital Public Safety Radio Communications offering consultancy, services and new ground breaking products for users, operators and integrators of Public Safety Radio Networks world-wide.

Medalas specialise in TETRA Network Validation, Monitoring and Optimisation and are launching a brand new product and service called "TETRA-Live" - which heralds the next generation of round-the-clock, real-time service monitoring, alerting and optimisation.

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##### What are we looking for

- TETRA Operators
  - TETRA User
  - Embedded 3G Moduls
  - Embedded GPS Moduls
  - Database Management, Data Mining
- 

##### Keywords

- Electronics, Microelectronics
  - Network Security
  - Data Protection, Storage Technology, Cryptography, Data Security
  - Database Management, Data Mining
  - Communications Protocols, Standards
  - Signal Processing (speech, sound, image)
- 

##### Responsible

Andrew Fleet

## Media Millenium 2002

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Catalonia

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Distribution of contents of Video On Demand, or in Live, trough Video Call 3G (Call Center, TV, Events, ...)  
We can delivery, to any country, when they are a UMTS 3G, and the user simply made a Video Call, trough his celular

### Collaboration Profiles

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#### Platform for contents distribution Live or in Demand through Video Call 3G

##### What we offer

Our Company it's a Leader in Sapanish market, in distribution of content trough Video Call 3G

We can delivery, in Spain, or in any country who has 3G network running

We have runing mor than 1.000 numbers, a more than 250 Video Portals in Spain

Our experiencie, including, a diferents models of contents:

In Live:  
meetings, events, TV programs, Call Centers, Video Chat Live ...

Video On Demand,  
from our Clients

Sectors:  
Adult, Tarot, Events, TV Chanel

---

##### What are we looking for

We like to establish a relation ship, with companys, that he like to start a Business in Spain, trough Video Call 3G, or Companies which like to developo this model of business in their country.

We are now delivering contents to another countries.

---

##### Keywords

- Mobile Entertainment
  - Mobile Service Provider
- 

##### Collaboration sought

- Commercial Agreement
- 

##### Responsible

Jaime Martínez Puñet

## Media Mobile Agency

**Avenue Maurice Thorez 16  
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**France**

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More and more medias are available on mobile devices : photos, videos, contacts, calendars, products descriptions, blogs, ... These medias and contents have to be adapted to mobile phones :

- Adaptation to the various screen sizes, to the various media formats, ...

- Adaptation to the various platforms : iPhone, J2ME, Google Android, Windows Mobile, ...

Once adapted, they need added value, by integration in Mobile Applications or in Internet Mobile sites.

It's the job of MMA. MMA adapt your medias and add value them by providing more advanced services such as :

- Distribution process (detection of the mobile phone model, selection of the most appropriate content, statistics of download, upgrades, ...)

- Integration of WASP (Wireless Application Service Providers) : geolocation services, Mobile Web 2.0 access (including Facebook, Flickr, Google Calendar, ...), ...

- Mobile Payment Support : Payment (payment by SMS Premium, Audiotel, credit card), mobile service / application activation process,

...

- Reusable Mobile Components : email access, mobile filesystem backup, contacts synchronization, ...

### Collaboration Profiles

## Mobile applications & services agency

### What we offer

Media Mobile Agency has a long experience in mobile applications & services development, especially J2ME, but also iPhone, Google Android and Windows Mobile.

MMA has developed platforms supporting :

- Distribution process,

- Integration of WASP

- Mobile Payment Support

- the reusable Mobile Components

The job of MMA is to adapt your medias and to add value by providing more advanced services.

### What are we looking for

We are looking for :

- additional services to propose to our customers,

- companies to manage their mobile applications and services activities

- companies to submit european projects in telecommunications area.

### Keywords

- E-Learning

- Digital libraries and content

- GIS Geographical Information Systems

- Content Provider

- Mobile Entertainment

- Mobile Service Provider

### Collaboration sought

- Technical Co-operation

- Commercial Agreement

- FP7-ICT Project

### Responsible

Bruno Delb



## MediaWireless

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Fax                +49 8083 54522  
E-Mail             harald.mueller@isgweb.com



MediaWireless helps (inter)national companies to establish or broadening or go international with their business in the areas:

- \* Web-TV / Webvideos / mobile videos
- \* (Mobile) Social Media
- \* (Mobile) Communities
- \* Other Mobile Services

We are based near Munich, but operate international.

It's a private "consultancy"

The owner of MediaWireless is in the board of MobileMonday

<http://www.mobile-monday.de> (in English)

( <http://www.mobile-monday.de/profiles/blogs/mymwc-2010-plan> )

More details on our website.

### Collaboration Profiles

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## More than just consulting for innovative business ideas around Video, Communities, Social Media & ot

### What we offer

We offer a combined IT / Telco / SW / Mobile/Web vendor background of 75 years.

We offer "go to market" and "broadening you business" activities

Our main advantage is the access to senior stake holders in the industry.

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### What are we looking for

We are looking for companies in the above mention fields only if they want to go to market (mainly for startups), broaden their business (SMEs) or go international (smaller companies or entities of larger corporations).

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### Keywords

- Content Provider
  - Mobile Entertainment
  - Mobile Service Provider
- 

### Collaboration sought

- Commercial Agreement
- 

### Responsible

Harald Mueller

## MEDISCS

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France

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MEDISCS, an R&D-performing SME, is IT security company with expertise in : trust architecture, software protection and software development to protect personal information in mobile devices (CD card, DVD, USB key, mobile phone, smartphone, ...).

Mediscs have some innovating products (TOOAL card, TOOAL key and Mobi-TOOAL) to use mobile devices as a secure storage of personal access control credentials. They allow strong authentication, digital signature and 3DSecure payment software services.

MEDISCS has been involved in several collaborative R&D projects funded by the European Commission (FEDER, Eurostars, ...).

### Collaboration Profiles

## Mobile devices as a secure storage of personal access control credentials

### What we offer

We offer :

- Enable Consumer Strong Authentication by addressing the following obstacles:
  - Consumer acceptance
  - Total Cost of Ownership and Operations
  - Complexity
- Give you an opportunity to market other value-added services to the Consumer within the existing infrastructure
- Provide best practices based on all learning-by-doing, "Return on Experience"

MOBILE SOLUTIONS :

- KACCESS, TOOAL Card, TOOAL Key and Mobi-TOOAL product
- Creation of the security policies for the mobile application,
- Adaptation of cryptographic implementations to the mobile environment,

### What are we looking for

Research Cooperation  
Technical Co-operation  
Licence Agreement  
Commercial Agreement

### Keywords

- Data Protection, Storage Technology, Cryptography, Data Security
- Communications Protocols, Standards
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Electronic Commerce, Electronic Payment, Electronic Signature
- IT Applications for Health
- Mobile Security

### Collaboration sought

- Research and development
- Technical Co-operation
- Licence Agreement
- Commercial Agreement
- FP7-ICT Project

### Responsible

Dr. Paul FRAUSTO

## IT SECURITY EXPERTISE

**What we offer**

- Design of Trust Infrastructures (PKI, Identity management, SSO, ..),
  - Advice on technological and functional security choices,
  - Analysis & Development of secure programs,
  - Analysis of risks and definition of security policies,
  - Implementation of cryptographic algorithms,
  - Manipulation of electronic certificates,
  - Authentication and electronic signature services.
- 

**What are we looking for**

Research Cooperation  
Technical Co-operation

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**Keywords**

- Network Security
  - Data Protection, Storage Technology, Cryptography, Data Security
  - Communications Protocols, Standards
  - Network Technologies (Wireless, Wi-Fi, Bluetooth)
  - Electronic Commerce, Electronic Payment, Electronic Signature
  - IT Applications for Health
  - IT Applications for Transport and Logistics
  - Mobile Security
- 

**Collaboration sought**

- Research and development
  - Technical Co-operation
  - FP7-ICT Project
- 

**Responsible**

Dr. Paul FRAUSTO

**Framework to use USB multi access devices (NFC+RFID+smartCard+mass storage+CDROM)****What we offer**

- Framework to use a device for physical and logical access control systems
  - Several technologies contained in a USB stick
  - Service protection
  - Ergonomics of the connexion to secure services.
- 

**What are we looking for**

COLLABORATION IN INNOVATION, RESEARCH AND DEVELOPMENT

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**Keywords**

- Data Protection, Storage Technology, Cryptography, Data Security
  - Electronic Commerce, Electronic Payment, Electronic Signature
  - IT Applications for Health
  - IT Applications for Transport and Logistics
  - Content Provider
- 

**Collaboration sought**

- Research and development
  - Technical Co-operation
  - Commercial Agreement
  - FP7-ICT Project
- 

**Responsible**

Dr. Paul FRAUSTO

## Melon Mobile GmbH

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Austria

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Fax  
E-Mail                markus.kritscher@melonmobile.at



Melon Mobile stands for „Excellence in Mobile Content“. It is our goal, to be the most reliable and preferred partner for our customers and licensors in the everchanging world of content distribution. We realize this through innovative products, perfect portal- and content portfolio management, state-of-the-art content production, active license management, fast project lead times and customer relationship management with a personal touch

### Collaboration Profiles

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#### Mobile Adult Entertainment

##### What we offer

Melon Mobile produces high quality mobile multimedia content, based on your specifications, perfectly tuned to the capabilities of your end customers. We either take your (video, imaging, audio, ...) base material to develop mobile content, or create totally new content based on your input.

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##### What are we looking for

Operators / Content publishers / Adult Entertainment Licenses and publishers

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##### Keywords

- Content Provider
  - Mobile Entertainment
  - Mobile Service Provider
- 

##### Collaboration sought

- Research and development
  - Joint Venture Agreement
  - Licence Agreement
  - Commercial Agreement
- 

##### Responsible

Mag. Markus Kritscher

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## Merakas, UAB

Zirgo str 112  
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Lithuania

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Fax  
E-Mail                 rmickus@merakas.lt



Lithuanian based company, specializing in public transport planning and schedule publishing for more than 20 years.

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### Collaboration Profiles

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#### Public transport planning and schedule publishing

##### What we offer

Our services:

- \* Software development for timetable planning and synchronization
- \* Software development for publishing traffic schedules online
- \* Creating database for network of Urban Public Transport (UPT) using digital map
- \* Calculating traffic schedules for UPT, synchronizing traffic of different kinds of UPT
- \* Software development for duty planning (drivers' work optimization, accounting of indexes)
- \* Software development for vehicle scheduling: maintenance, deployment

We are a manufacturer, producer and direct provider of the service.

---

##### What are we looking for

Although we already provide access to the public transport schedule content via mobile devices, we are currently expanding our product line to include more mobile-based solutions.

We are looking for ideas, solutions and partners in the field of public transportation, especially in the data exchange and mobile application development.

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##### Keywords

- IT Applications for Transport and Logistics
- GIS Geographical Information Systems

---

##### Collaboration sought

- Research and development
- Technical Co-operation
- Manufacturing Agreement
- Licence Agreement
- Commercial Agreement

---

##### Responsible

Linas Valiukas

## Mercury Technologies

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France

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**Fax**  
**E-Mail** pierre.crego@mercury-technologies.fr



Mercury Technologies Ltd Company

- Smartcard Consultancy, Engineering and Development (EMV) & Wireless
- Tests & qualifications (EMV, E purse, Loyalty..)
- Developments & applets SIM Tool kit (GSM 3 G), NFC Mobiles Tests & qualifications

Customers:

- Telcos
- Banks (EMV D/ C, paypass, paywave, strong authentication 3D secure CAP™, Data Storage, Paypass™)
- Services providers (pre-paid application & services)

Partnerships: Sagem, Mastercard, OBSC, Thalès, OTI

Skills/Consulting services :

- SEPA migration
- Banking Payments (EMV/EP) and virtuals
- Chip Authentication Procedure (EMV securecode, (roll-out and solutions)
- Top-up and pre-authorized solutions
- SIM Tool Kit application
- e & m-Commerce architecture
- Transportation applications (Mifare, Calypso)
- Training (SEPA, EMV, standards & protocols, NFC applications)

News Products :

- Secured NFC module for mobile GSM
- TSM applications with SAM & HSM
- Internet payment terminal "thin customer"
- Multiservices applications (payment, mass transit and loyalty card)

### Collaboration Profiles

#### NFC secure module for GSM handset

##### What we offer

NFC secure module for any GSM mobiles.

Multiservices and multiapplications (EMV payment, paypass, paywave, Mifare & Calypso, loyalty) are implemented in our module.

##### What are we looking for

All partnerships will be studied in terms of Secure NFC Module, software mobile applications and TSM collaboration ...

Our customers targets are MNOs, mass transit provider and mass retailers who want to implement asap NFC handsets.

##### Keywords

- Electronics, Microelectronics
- Electronic Commerce, Electronic Payment, Electronic Signature
- IT Applications for Transport and Logistics
- Mobile Security
- Mobile Service Provider

**Collaboration sought**

- Technical Co-operation
  - Licence Agreement
  - Commercial Agreement
- 

**Responsible**

Pierre CREGO

**Trusted Services Management platform for managing Secure Object**

**What we offer**

Global architecture including SAM management and HSM for scripts editing & personalization through OTA any remote Secure Element USK key, smart card or trusted zone

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**What are we looking for**

Partnership, Resellers & VAR agreement...and technical cooperation for mobiles payment applications (EMV contactless), mass transit applications (Mifare , Calypso), loyalty and street marketing applications.  
Our customers targeted are MNOs, Mass transit provider and services provider.

---

**Keywords**

- Data Protection, Storage Technology, Cryptography, Data Security
  - Digital libraries and content
  - IT Applications for Transport and Logistics
  - Content Provider
  - Mobile Security
  - Mobile Service Provider
- 

**Collaboration sought**

- Technical Co-operation
  - Licence Agreement
  - Commercial Agreement
- 

**Responsible**

Pierre CREGO

### MERCURY TECHNOLOGIES

#### France



Smart card is becoming a real solution for avoiding electronic fraud. It's a key element fighting against identity phishing, false transaction or identity usurpation.

For next coming years with WEB services and Internet usage, smart card will contain data for customizing services offered online.

Our company is developing products and services architectures based on new usages.

For 1996 we are helping our customers to build secure architectures based on smart card.

Our expertise in consultancy, project management and achievements are concentrated :

- Banking smart card migration (EMV, electronic purse, virtual payment...),
- Multiservices and multiapplication smart card,
- E-city -card (social, campus...),
- Identity, passport smart card and e-governments application,
- SIM smart card.

Our company is a leading company acting in multiservices and multiapplications requiring high security level.

EMV et SIM smart card OS are used for installing our concept. All software developed are running for Operating System like Java, Multos and proprietary .

EMV migration for banking card will bring :

- Excellent security level,
- Multiservices approach,
- Cardholder data access.

Mercury Technologies is offering a suite of software and services for smart card issuers

Our technological bricks are building on EMV standard and includes :

- Authentication and electronic signature,
- Data storage,
- Pre-authorized (pre-paid mode) applications,
- Contact and contactless mode.

These softwares are targeted for all EMV approved smart card and we insure compatibility with manufacturers terminals (POS, smart card readers...)

#### Collaboration Profiles

### Smart card solutions & electronic transactions

#### What we offer

Smart card is becoming a real solution for avoiding electronic fraud. It's a key element fighting against identity phishing, false transaction or identity usurpation.

For next coming years with WEB services and Internet usage, smart card will contain data for customizing services offered online.

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- Authentication and electronic signature,
- Data storage,
- Pre-authorized (pre-paid mode) applications,
- Contact and contactless mode.

These softwares are targeted for all EMV approved smart card and we insure compatibility with manufacturers terminals (POS, smart card readers...)

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**What are we looking for**

Any participant interested in the activities mentioned.

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**Keywords**

- Electronics, Microelectronics
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Electronic Commerce, Electronic Payment, Electronic Signature
- Mobile Service Provider

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**Collaboration sought**

- Research and development
- Technical Co-operation
- Manufacturing Agreement
- Commercial Agreement

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**Responsible**

Pierre Crego

## Merkado Services

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### France



Founded in 2009, MERKADO SERVICES is a specialized, independent go-to-market services firm, whose mission is to help deliver more relevant communication, IT and media service offers to market, more effectively.

Our real-world, professional advice and assistance includes:

- Go-to-Market programs: A full-set of integrated capabilities helping service providers and technology vendors grow their business, profitably.
- Business Modelling & Analysis: Enabling better business decisions through deeper economic insight.

### Collaboration Profiles

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#### Merkado: Real-world, Go-to-Market

##### What we offer

Merkado delivers integrated, go-to-market programs to help bring more relevant communications, IT and media service offers to market, more effectively.

Through our service, we offer our clients and partners several benefits:

- Dedicated professionals, with significant international experience, working directly their their staff
- Flexible, project or time-based work arrangements
- Measurable results

Merkado's go-to-market capabilities include:

- 1) Opportunity Evaluation -> Market Sizing, Economic Modelling & Analysis, Feasibility Study, Market Research Design & Management
  - 2) Commercial Strategy -> Competitive Offer Benchmarking, Value Proposition Development, Business Case, Sales Strategy Development
  - 3) Sales Readiness -> Campaign Messaging, Sales Tools & Collateral, ROI/TCO Calculators, Sales Force Training
  - 4) Customer Acquisition & Satisfaction -> Customer Trial Support, Customer Care Guides, Lead Generation Assistance
- 

##### What are we looking for

- Clients: Service Providers
  - Partners: Technology Vendors wishing to add value to their existing offers by providing their clients with go-to-market services that support their technology proposals)
  - Associates: Service firms with a complementary capabilities
- 

##### Collaboration sought

- Commercial Agreement
- 

##### Responsible

Juan Carlos Sanchez

## Meta Group

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**Konstitucijos 23-412**

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**Lithuania**

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**Fax** +37065666662  
**E-Mail** [Info@meta-LIFE.net](mailto:Info@meta-LIFE.net)



Meta Group is a company working in new technology field creating web and mobile services across various platforms! Currently working with EU funds, Virtual worlds, learning online, etc..

It's a starting company, first opened on summer of 2008

### Collaboration Profiles

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#### Innovative services across various platforms

##### What we offer

Meta Group started with first product in an area of Virtual worlds and now we are developing a commerce system which will be working across various virtual worlds. This is our primary project.

We are working on all : web + virtual + mobile applications, communicating via a semantic way.

Currently it can be used to trade virtual goods in one virtual environment, but soon will follow a system which will connect the commerce across worlds! Even in current stage we are empowering thousands of people to make money in virtual worlds, using our innovative approach.

Our technology main advantage is that it aggregates information and spreads it using various ways/tools/systems, it unites virtual commerce into a single place, making it easy for entrepreneurs to manage their commerce through one place and empowering them to concentrate on their core business instead!

##### What are we looking for

We want to look for partners to develop future applications/services on top of the platform we are currently creating!

Especially interesting is Mobile field, where we still lack expertise! We want to merge those two industries ( Mobile + Virtual) and form partnerships with companies who are interested in creating products/applications/services for those future markets!

We are constantly scanning everything about virtual worlds and starting a research in Mobile technology, looking for potential possibilities to merge those two industries via creations of new generation services/platforms/tools!

So we want to search for a partner interested in working together on this!

##### Keywords

- Communications Protocols, Standards
- Electronic Commerce, Electronic Payment, Electronic Signature
- E-Learning
- GIS Geographical Information Systems
- Computer Games
- 3D Media

##### Collaboration sought

- Research and development
- Technical Co-operation
- Joint Venture Agreement

##### Responsible

Founder Robert Visinskis

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## metaio GmbH

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Germany

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Fax

E-Mail [info@metaio.com](mailto:info@metaio.com)



As a pioneer in the area of augmented reality technology, metaio develops software products for systems driven by visual interaction in both real and virtual worlds. Our "Unifeye" software platform not only lets you place 3D animations directly into live video streams, but also supports the seamless integration of images from the external user environment. By using software products from metaio, our customers can leverage Augmented Reality technology to increase their revenues and lower their costs. The company is based in Munich, Germany, Sanfrancisco and Seoul South Korea.

### Collaboration Profiles

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#### Mobile Augmented Reality Software

##### What we offer

metaio has a long-standing track record with developing Augmented Reality for marketing, industrial and end-consumer applications. Some of the systems we have developed for AR can be viewed on our youtube channel.

<http://www.youtube.com/metaioAR>

Three years back we have tapped into the mobile Augmented Reality space, which has lead to a significant number of applications in marketing as well as applications for end-consumers – available on the App-Stores of several handset manufacturers.

Underlying system of all these applications is our product line "unifeye | mobile" – currently available for iPhone, Symbian and WinMobile – with Android being released soon. Just recently we have announced the launch of our junaio platform which will bring AR to a wide variety of applications and users. Please review the information attached for a more detailed view.

- visit our Youtube Channel: <http://www.youtube.com/metaioar>
  - follow us on Twitter: [http://twitter.com/twitt\\_AR](http://twitter.com/twitt_AR)
  - become friends on Facebook: <http://www.facebook.com/pages/metaio/116704846224?ref=s>
  - go to the junaio website: [www.junaio.com](http://www.junaio.com)
- 

##### What are we looking for

OEM Partners and OEM Integrators.  
Point of Interest Content providers.  
Mobile Game developers / publishers.

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##### Keywords

- E-Learning
  - Signal Processing (speech, sound, image)
  - GIS Geographical Information Systems
  - Content Provider
  - Mobile Entertainment
  - Computer Games
  - 3D Media
- 

##### Collaboration sought

- Research and development
  - Technical Co-operation
  - Licence Agreement
  - Commercial Agreement
  - FP7-ICT Project
-

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**Generalitat de Catalunya**  
Government of Catalonia

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Barcelona, 15 - 18 February. Fira de Barcelona

**Responsible**

Peter Meier

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## Metatheke - Software Lda

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Portugal

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Metatheke is a service company from Aveiro, Portugal specialized in software development and consultancy services related with digital content management solutions. The main business areas of Metatheke are:

1. Online Platforms to sell newspapers, magazines and clipping services.
2. Customized software do manage digital archives (text, image and video)
3. EBook platforms

In all these business areas we are working with central administration institutions and major Portuguese news and media companies, i.e., Portuguese Parliament, National Library of Portugal, Taylor & Francis, McGraw Hill, Elsevier, and Impresa.

We are currently participating in 2 research projects at national level and we preparing the submission of some proposal to European Projects related with Europeana – the European Digital Library.

### Collaboration Profiles

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## EBooks, Digital Newspapers and Magazines - Monetize Digital Content with new and innovative solution

### What we offer

Metatheke has developed ebook, digital newspaper and magazine solutions to sell digital editions of printed publications.

It is rapidly evolving to an integrated solution that offers a large set of added value services, like: clipping, technology and market surveillance, social media marketing content, and content feeds that can be available in cell phones, tablet PCs, etc.

We have the necessary expertise to provide consultancy and software development services to allow major newspaper and magazine publisher in order to monetize their digital content and make their archives profitable.

This project is innovative because it's based on a new methodology developed by Metatheke and it's partners that cover all the life cycle of digital content and news production, since the initial stage of production until the protection, marketing and selling of digital content.

This project creates new opportunities to news agencies and media companies, providing the necessary knowledge to sell digital content.

The main advantage of this project is the ability to transform traditional markets into new and innovative business models centered in digital content.

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### What are we looking for

We are looking for major news and media companies that want to monetize their archives and digital content.

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### Keywords

- Data Protection, Storage Technology, Cryptography, Data Security
  - E-Learning
  - Digital libraries and content
  - Content Provider
- 

### Collaboration sought

- Research and development
  - Joint Venture Agreement
  - Licence Agreement
  - FP7-ICT Project
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**Responsible**

Eng. Pedro Almeida

## Microjocs

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alaba 140  
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Catalonia

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**Fax**  
**E-Mail**                g.fernandez@microjocs.com



Microjocs is a Digital Chocolate studio, developer of original, high-quality games and applications for mobile phones.

Founded in 2002 by Gerard Fernandez, was acquired by Digital Chocolate on 2007.

Microjocs is still used as a reference of studio and distribution channel in Spain

### Collaboration Profiles

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#### Distribution channels

##### What we offer

We offer the possibility of distributing games in some channels around Europe

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##### What are we looking for

We are looking for well-known licenses to be published through our channels.

We are looking for high quality games to be distributed through our channels. Partners specialized in the design, development and distribution of high quality entertainment applications for mobile phones

We are looking for different ways to sell our content.

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##### Keywords

- Content Provider
  - Mobile Entertainment
  - Mobile Service Provider
- 

##### Collaboration sought

- Licence Agreement
  - Commercial Agreement
- 

##### Responsible

Mr Gerard Fernandez



## Midi-Pyrénées Innovation - Enterprise Europe Network SOF

Rue Matabiau 9-11  
31685 Toulouse cedex 6

France

Telephone +33 5 34 40 41 00

Fax

E-Mail [contact@mp-i.fr](mailto:contact@mp-i.fr)



Midi-Pyrénées Innovation is the regional agency for innovation in Midi-Pyrenees.

The role of the Midi-Pyrénées Innovation Agency is to launch, promote and support company innovation programmes to encourage commercial and strategic development, based on the networking of various stakeholders.

### Collaboration Profiles

#### MPI : Innovation promoter in the Midi-Pyrénées Region

##### What we offer

The role of the Regional Agency for Innovation is to launch, promote and support company innovation programmes to encourage commercial and strategic development, based on the networking of various stakeholders.

Within this scope, the agency aims to:

- \* encourage small- and medium-sized enterprises to commit to a new technology acquisition process and gradually heighten their awareness of innovation,
- \* support already innovative companies in their development and give rise to new projects, bringing together the worlds of research and business,
- \* provide companies with a consultancy service covering various aspects of innovation management,
- \* organise events for companies in order to promote innovation.

##### What are we looking for

We search firms interested by technical collaboration and trying to identify Midi-Pyrénées competences. Purpose is to take up European co-development programs.

##### Keywords

- Electronics, Microelectronics
- Network Security
- Data Protection, Storage Technology, Cryptography, Data Security
- Database Management, Data Mining
- Communications Protocols, Standards
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Electronic Commerce, Electronic Payment, Electronic Signature
- E-Learning
- Digital libraries and content
- Signal Processing (speech, sound, image)
- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
- IT Applications for Health
- IT Applications for Transport and Logistics
- ICT for Independent Living and Inclusion
- GIS Geographical Information Systems
- Content Provider
- Mobile Entertainment
- Mobile Security
- Mobile Service Provider
- Computer Games
- 3D Media

##### Collaboration sought

- Research and development
- FP7-ICT Project

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**Responsible**

Christine Guidice

## Midlands Enterprise Europe Network

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**United Kingdom**

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**Fax**

**E-Mail**                **jgohil@cad.coventry.ac.uk**

The Midlands Enterprise Europe Network is your local node within a network of 600 regionally based contact points covering the entire European Union and beyond. Launched in 2008, the Enterprise Europe Network is the official EC business support network for business cooperation and technology transfer, providing organisations with access to European partners for technological cooperation, research, licensing, manufacture and joint venture agreements.

### Collaboration Profiles

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#### ICT Company Brokerage Service

##### What we offer

Midlands Enterprise Network Ltd has developed considerable experience in the ICT sector in the West Midlands and has also developed an extensive experience of European ICT programmes.

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##### What are we looking for

We are looking to recruit ICT companies on to our project and offer brokerage and support to help them enter new markets and meet with companies of interest and value in UK and Europe

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##### Keywords

- Database Management, Data Mining
  - Network Technologies (Wireless, Wi-Fi, Bluetooth)
  - IT Applications for Transport and Logistics
- 

##### Collaboration sought

- FP7-ICT Project
- 

##### Responsible

Mr Jay Gohil

## Mirakel Media

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**Flottbrovagen 25  
11264 Stockholm**

**Sweden**

**Telephone 0046705290819**

**Fax**

**E-Mail micke@primat.se**

We are a Swedish company, in Stockholm. We mainly develop technical platforms for mobile content. Our publishing platform distributes mobile webpages in a secure, stable and fast way.

We are one of the marketleading mobile content publishing companies in Sweden, offering all types of mobile content, to mainly larger companies in Sweden, like Ericsson, SAS and other premium customers. 2010 Q1 we will launch a new product, enabling small compaines to have a mobile presence, much in the same way larger companies are used to.

### Collaboration Profiles

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#### Mobile development and publishing

##### What we offer

We consider us to be experts in publishing of mobile content. Our publishing platform is porbably one of the most flexible and innovative products on the market. It enables companies to easily have a mobile presence both via the mobile browser and SMS.

Since we work with larger companies in Sweden, our product has gone through demanding certifications and the flexibility and performance is of course factors that have made our product popular. Our customers appreciate how quick and cheap they can reach their end-users via the mobile web browser.

##### What are we looking for

We are looking for partners, content providers and resellers of our product. Since our product is based on a plugin structure, 3rd party developers easily can adopt existing and future services.

The goal is to offer our customers even more of useful and entertaining content. We also want our product to find its way outside of Sweden.

We already have a live product, so our focus is to enhance it with new services. We look for both existing content to incorporate in our product, and distributors in Europe.

Our new product is mainly targeted for small and medium sized compainies in Europe.

We want to find developers and reseller, that are interested in supporting our product with content and new marketing channels.

##### Keywords

- Mobile Entertainment
- Mobile Security
- Mobile Service Provider

##### Collaboration sought

- Research and development
- Technical Co-operation
- Joint Venture Agreement

##### Responsible

CTO Mikael Engstrom

## mirasis bilgi sistemleri ltd.

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Turkey

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Mirasis is a 6 year old company and is located in Istanbul. Thru a web based platform company offers mobile and non-mobile services for radio and tv stations.

Core business is to offer web based interactive service platform where media companies get sms messages from their listeners and viewers and organize all kind of bulletings, competitions etc. with a revenue sharing model.

Company also improves and open to new mobile applications which is applicable to run on media companies based on revenue share model.

There is also an important progress on creating community platforms and affiliate systems based on more than 400 radio and tv members web sites.

### Collaboration Profiles

## Mobile and non-mobile applications service provider for radios and tvs

### What we offer

We bring the mobile world with the broadcasting media nationwide thus create a national network of radio and tvs. On this network, you may reach what on air right now as well as create a central bulletting thru whole radio stations nationwide. System welcomes any project applicable on such a network. This might be a local affiliate network and many others.

### What are we looking for

We are looking for companies who develop mobile applications on networks, on on device portals (odp) where can be applicable on our local radio and tv network. Such as live broadcast from mobile phones connected thru 3G to TV stations. Radio streaming on device portal for mobile phones, etc.

### Keywords

- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
- Content Provider
- Mobile Entertainment
- Mobile Service Provider

### Collaboration sought

- Technical Co-operation
- Joint Venture Agreement
- Licence Agreement
- Commercial Agreement

### Responsible

Murat Çalışkan

## Miraveo

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**Catalonia**

**Telephone 34 671 063 281**

**Fax**

**E-Mail**



Miraveo develops ad hoc, multi hop mobile wireless networks and technology, enabling devices to create dynamic and spontaneous mobile communities. Miraveo Proximity Network solutions provides commercial centers, large retailers, campus, digital stadium and municipal environments providing new opportunities to drive digital content, advertising, payment and other proximity services to local mobile users.

When integrated with mobile applications, our client s/w extends the social networking \"lifestyle\" through mobile devices, offers a high bandwidth platform for mobile, multi-player games, local news, advertising, classifieds and other proximity based services. This capability allows Miraveo-enabled applications to persist in areas where no access points are present, or where 3G is saturated, allows viral diffusion of applications and files (photos, videos and other information) between all wifi enabled devices.

### Collaboration Profiles

## Miraveo develops ad hoc/peer to peer mobile network technology

### What we offer

Miraveo provides innovative ad hoc wireless networking infrastructure and solutions to deploy proximity networks over any conventional mobile device. We enhance the value of mobile applications by providing local presence information and enabling devices to easily connect, creating dynamic and spontaneous mobile communities.

For mobile applications, we extends the social networking \"lifestyle\" through mobile devices, offering a high bandwidth platform for mobile, multi-player games and unlocks the potential of news, advertising, classifieds and other proximity based services. Miraveo-enabled applications can persist in areas where no access points are present, or where 3G is saturated.

Miraveo can provide a proximity services network to commercial centers, campus and city environments.

### What are we looking for

Partnership opportunities for advertising and revenue sharing, and for licensing. Application development on our platform. Ventures to deploy proximity networking solutions and emerging markets need for low cost networking and communications in small communities.

Commercial opportunities:

commercial centers, retail merchants, advertisers, campus

Application development:

Looking for partners interested in building social networking and location based applications on our platform for mobile users.

Joint Venture:

Interested in opportunities with manufacturers looking to incorporate ad hoc technology to their devices, and in service providers looking to expand their mobile services user footprint beyond pure cellular network connectivity.

### Keywords

- Database Management, Data Mining
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Electronic Commerce, Electronic Payment, Electronic Signature
- Mobile Service Provider

### Collaboration sought

- Technical Co-operation
- Joint Venture Agreement
- Manufacturing Agreement
- Licence Agreement
- Commercial Agreement
- FP7-ICT Project

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**Responsible**

Sebastian Andreatta

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## MK Provider

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Macedonia



We deal with webdevelopment and mobile webdevelopment technologies. Our not so large team is interested in expanding towards the mobile web industry as more and more mobile devices are being used for surfing the internet.

### Collaboration Profiles

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#### MK Provider Webdev

##### What we offer

We deal with webdevelopment and the production of high quality websites.

What we are offering and looking to expand our target market towards is the mobile web industry as more and more people are using their mobile devices as browsing tools.

---

##### What are we looking for

We are looking for partners of the development of mobile web applications and mobile web development.

---

##### Keywords

- Digital libraries and content
  - Content Provider
  - Mobile Security
- 

##### Collaboration sought

- Joint Venture Agreement
  - Commercial Agreement
- 

##### Responsible

Trajche Kralev



## MNG Europe SA

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E-Mail [info@mng-europe.com](mailto:info@mng-europe.com)



MNG Europe SA is a Swiss business development & consultancy firm focused with helping high-tech SME's and Start-Up companies enter, establish & expand their business footprint in Europe.

Drawing upon our collective experience, innovative resources and wide contact base, our mission is to provide SME's and Start-Up companies with a dynamic, regional business development presence in the heart of Europe. We help;

- \* Aid and ignite SME business development
- \* Provide SMEs with a cost effective way of increasing sales
- \* Guide SME's in formulating key business strategies

"Our philosophy is to build close partnerships with our partner-clients that forge strong relationships. We are a dynamic & flexible team who work closely with our partner-clients to understand their needs and then focus our energy towards accomplishing their Business Development objectives"

### Collaboration Profiles

## European Business Development Support for Technology Sectors

### What we offer

We already have a proven network of contacts, channel partners, service providers and end-customers throughout Europe and we pass this valued benefit to your business. Based upon your objectives, the level of your market & business goals and your budget, MNG Europe offer you a tailor-made package that suits the shape of your needs. The right fit for your goals.

Our domains of activities are mainly:

- Telecoms & Networks
- Mobile and Internet Applications
- New Technologies
- Wireless and VoIP

However, we are also starting in the "Green" sector with an energy saving solution for public lighting.

We offer you a variety of mixed services based upon your business objectives, goals and timelines to get your business started sooner and reach revenue results faster.

### What are we looking for

MNG Europe is looking for SMEs or Start-ups with innovative technologies that are looking beyond their region and are planning to expand their activities in some parts of or in the entire Europe.

Our partner-clients need to setup goals and territories, and we will provide them with proposals and strategies to achieve those goals. Once the contract starts, the MNG consultant requires a simple email address and off his goes.

### Keywords

- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
- Mobile Entertainment
- Mobile Security
- Mobile Service Provider

### Collaboration sought

- Research and development
- Licence Agreement
- Commercial Agreement

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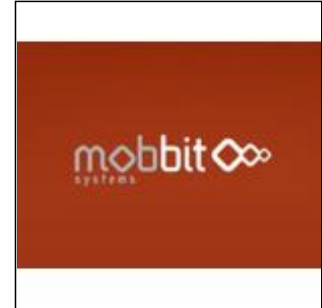
Eric Gagnaux

## Mobbit Systems

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E-Mail [jpr@mobbit.com](mailto:jpr@mobbit.com)



Mobbit Systems is a Software House and a Multimedia Solution Developing company based on Portugal.

Mobbit Systems flagship product, is a cutting edge IPTV, Corporate TV and Content Management software with interactive and transactional capabilities. Mobbit Systems also develops interactive multimedia devices for outdoor facilities as well as customer management solutions.

All of Mobbit Systems products and solutions are mobile enabled, enabling fast deployment and easy maintenance.

### Collaboration Profiles

## Mobile Digital Signage Solutions

### What we offer

Mobile ContactTV is a Mobile Digital Signage System. Fully integrated, easy to install, from small to large sized display it can be deployed on shops, public spaces, events, etc, being very easy to redeploy if needed.

With 3G/GSM communications the installation spot requires only a standard energy source.

Centralized System Management with geographical differentiation capabilities. Fully web based, with a friendly user interface, ContactTV allows the creation of a Digital Signage Channel in 30 minutes.

Mobbit Systems may provide all related services like content development, planning, installation, etc

The system provides templates and content for simple channel creation and update.

### What are we looking for

Value added partners for marketing and sales within their countries of origin.

Mobbit wishes to identify partners that besides marketing, may provide installation, maintenance and/or content development services. Digital Signage solutions require some level of market/content preference for which local value added partners are a requirement.

We are looking for content providers and developers also, particularly on the multimedia area (video, flash).

### Keywords

- Digital libraries and content
- Signal Processing (speech, sound, image)
- Content Provider
- Mobile Entertainment

### Collaboration sought

- Joint Venture Agreement
- Licence Agreement
- Commercial Agreement

### Responsible

José Pedro Rodrigues

## Interactive Digital Signage

### What we offer

Mobbit's Insight Software is a cutting edge Digital Signage Software with integrated interactive capabilities.

Mainly a content management, distribution and presentation software on all kinds of supports (LCD and Plasma displays, projectors, mobile devices, etc) Insight supports a range of sensors allowing for content selection based on viewer distance, ambient light, RFID detection or a touch panel located behind a shop window.

Insight is fully compatible with mobile communications solutions enabling a very fast deployment.

Insight also supports electronic commerce transactional capabilities, enabling new sources of revenue for brands/retail chains.

With Insight it's possible to create, and manage centrally, a new generation of point of sale and public space multimedia digital interfaces.

Insight manages multimedia brand identity from a single central point with virtually no limitation on the network dimension.

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**What are we looking for**

Value added partners for marketing and sales within their countries of origin.

Mobbit wishes to identify partners that besides marketing, may provide installation, maintenance and/or content development services. Digital Signage solutions require some level of market/content preference for which local value added partners are a requirement.

---

**Keywords**

- Electronic Commerce, Electronic Payment, Electronic Signature
  - Digital libraries and content
  - Signal Processing (speech, sound, image)
  - Content Provider
  - Mobile Entertainment
- 

**Collaboration sought**

- Technical Co-operation
  - Joint Venture Agreement
  - Commercial Agreement
- 

**Responsible**

José Pedro Rodrigues

**Sensor and image processing technology partnership****What we offer**

Mobbit Systems as developed state of the art solutions for content management, distribution and presentation. The development strategy for these solutions targets interactivity, mobility and integration with other corporate software solutions. Through API's and interface standardizations we can make our solutions interoperable with other systems, already developed or in development.

---

**What are we looking for**

Companies with solutions on the image processing, for incident detection and facial recognition.  
RFID and sensor technologies, for integration with content presentation systems.  
PDA and Iphone solutions for navigation, and touristic information.

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**Keywords**

- Electronic Commerce, Electronic Payment, Electronic Signature
  - E-Learning
  - Digital libraries and content
  - Signal Processing (speech, sound, image)
  - Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
  - Mobile Entertainment
- 

**Collaboration sought**

- Research and development
  - Technical Co-operation
  - Joint Venture Agreement
  - Licence Agreement
  - Commercial Agreement
- 

**Responsible**

José Pedro Rodrigues

## Mobi Solutions Ltd

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**Tartu**

**Estonia**

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**E-Mail**

[rain.rannu@mobisolutions.com](mailto:rain.rannu@mobisolutions.com)



Mobi Solutions is the most experienced mobile value-added service provider and applications developer in Estonia. Mobi was founded in 2001, is headquartered in Tartu and has offices in Riga and Vilnius.

Mobi specializes in:

- applications development for J2ME, iPhone, Android and Blackberry
- premium-connectivity (including subscription-based services) provision in Estonia, Latvia, Lithuania (and in 30 other countries through our subsidiary Fortumo.com)
- m-government and m-city services

### Collaboration Profiles

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#### Mobile applications development for Android, iPhone, J2ME, Blackberry devices

##### What we offer

Mobile applications developed by Mobi Solutions software development team for clients like Skype, Reach-U and Nutiteq are currently used by over a million users.

In addition to the abovementioned platforms, we are competent with mobile technologies (SMS, MMS, WAP, XHTML), connectivity protocols (SMPP, EMI, CIMD, etc) and VoIP protocols (H.323, SIP, etc).

We prefer to work with a limited number of longer-term customers. Mobi handles the whole process of mobile applications development or - depending on client need - a part of it:

- requirement analysis,
- specification & architecture
- implementation
- testing and documentation
- deployment and maintenance

##### What are we looking for

We are looking for commercial partners who need high-quality Europe-based development resources in the abovementioned technologies.

##### Keywords

- IT Applications for Health
- IT Applications for Transport and Logistics
- GIS Geographical Information Systems
- Mobile Entertainment
- Mobile Service Provider

##### Collaboration sought

- Commercial Agreement

##### Responsible

Rain Rannu

## mobi2do

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**Taguspark, Nucleo Central Sala 332**  
**2740 Porto Salv Porto Salvo**

**Portugal**

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**Fax**  
**E-Mail**                **info@mobi2do.com**



1. Mobi2do is a startup located in Lisbon Portugal;
2. Our main focus is creating new product ideas for Mobile Devices and helping other Mobile Development Companies to improve their own products to succeed with their mobile strategies in the market. We also do Mobile Development mainly prototyping (Android, WM, BB, JavaME and iPhone applications);
3. Strong partnership with Logistics and Distribution Companies where we develop the mobile solution for package delivery with PDAs;
4. Strong knowledge on LBS and route optimization algorithms;

### Collaboration Profiles

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#### mobile logistics gps BI

##### What we offer

Expertise in mobile logistics.

Deep Development know how in mobile platforms.

Expert in Business Intelligence, datawarehouse, reporting and integration processes.

Logistics & Transport

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##### What are we looking for

Funding, developers, European Projects collaboration

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##### Keywords

- Electronics, Microelectronics
  - Network Security
  - Database Management, Data Mining
  - Communications Protocols, Standards
  - Network Technologies (Wireless, Wi-Fi, Bluetooth)
  - Electronic Commerce, Electronic Payment, Electronic Signature
  - Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
  - IT Applications for Transport and Logistics
  - GIS Geographical Information Systems
  - Content Provider
  - Mobile Service Provider
- 

##### Collaboration sought

- Research and development
  - Technical Co-operation
- 

##### Responsible

Eng. Miguel Santos

## MobiApp

tel aviv 1

16153 Tel Aviv

Israel

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Fax

E-Mail info@mobi-app.com



MobiApp is Israeli company which raised funds from the Israeli Chief Scientist and Maayan Ventures (VC).

MobiApp has developed a local, networking technology that enables creation of indoor mobile(handsets) networks with WEB interface. It's not dependent on Mobile operators' networks and enables end-users to identify and communicate for free with social contacts or getting marketing content in captive environments such as malls, bars, cafes, campuses, conferences, etc. Retail or retail distributors, shopping malls, publishers, advertisement agencies can be potential partners.

### Collaboration Profiles

#### Local network over mobile www.mobi-app.com

##### What we offer

Retail businesses must increase revenues whether by increasing number of customers or by increasing average revenue per customer, customer loyalty and added value for retailers is mandatory.

MobiApp creates added value for the users and direct connection between the retail businesses to the customers.

We offer a system which includes customer management and real time laser marketing (personal, local, timing) for crowded area like: large entertainment centers (pubs, discos), stadiums, campuses, shopping malls, etc.

We can offer revenue sharing model or monthly retainer model.

MobiApp's system uniqueness is in the ability to create local network that enable users to communicate without cellular provider dependency.

This enables us to offer laser marketing to the retail businesses directly with intimately relationship with the customers.

##### What are we looking for

We would like to meet :

- retail businesses
- Distributors for retail (examples from Israeli companies : retalix , YCD, yellow pages , customer club organizer)
- Conferences organizers - MCH Messe Schweiz, Tarsus Group plc , MAMA Group Plc
- Bars/Pubs chains - Brulines Holdings Plc , Zelgrain Ltd, Ultimate Leisure Group
- Classic web social networks - Modern Times Group AB, Hi Media SA, Spectrum Equity Investors LP
- Advertisement offices - Come&Stay, Scholz & Friends AG, Hasgrove plc

##### Keywords

- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Content Provider
- Mobile Entertainment

##### Collaboration sought

- Research and development
- Technical Co-operation
- Joint Venture Agreement
- Licence Agreement
- Commercial Agreement

##### Responsible

Yoni Kahana

## Mobifriends Solutions,S.L.

Albigosos 25-27 Bajo  
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Catalonia

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**E-Mail** info@mobifriends.com



Mobifriends was founded on 2005 and it is based in Barcelona .

Mobifriends is a new service related with the concepts of "social networking" and "dating", via mobile devices and the Internet, where the users can look for people to share hobbies, interests, make friends, flirt or find a new love.

The service includes an integrated anonymous communication system via messages, SMS, Chat and Videomessenger, and will include location based techniques.

### Collaboration Profiles

## Social networking and dating service, via mobile devices and the Internet

### What we offer

Mobifriends is a new service related with the concepts of "social networking" and "dating", via mobile devices and the Internet, where the users can look for people to share hobbies, interests, make friends, flirt, or find a new love. The service includes an integrated anonymous communication system via messages, SMS, Chat and Videomessenger.

As an added and differential value comparing with other existing similar services, mobifriends will include location based techniques.

In order to protect the novelty of the service, Mobifriends submitted in April 2006 the international PCT patent "System and method based on mobile or portable devices for searching and finding people with common or mutual interests".

### What are we looking for

Although the service has been initially launched in Spain , from the beginning the service, the name mobifriends, and the development, have been focused to create a service that will become international.

For the international expansion of the service we will need to find partners.

Our strategy is to offer a useful and usable service, using the latest available technologies that could improve the service and experience offered to our users.

Therefore we are interested in getting in touch with:

- Partners for the internationalization of the service.
- Research and development centres and companies that work on technologies that could be applied to the service or its development.

### Keywords

- Mobile Entertainment

### Collaboration sought

- Research and development
- Technical Co-operation
- Joint Venture Agreement
- Commercial Agreement

### Responsible

Mr Lluís Carreras



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## Mobil-it-studio

avenue de Bretagne 165  
59000 lille

France

**Telephone**        **33 (0)3 62 65 32 43**  
**Fax**                **33 (0)3 62 65 32 43**  
**E-Mail**            **edautricourt@r2is-it.fr**

Mobil-it-studio is a French company based in Lille specialised in the development of mobile application.

Mobil-it-Studio works with his customers to implements rich application for business

### Collaboration Profiles

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## Application development

### What we offer

Mobil-it-Studio develops rich applications for business.

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### What are we looking for

We want to meet society who works on contactless identification and contactless payment.

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### Keywords

- Electronic Commerce, Electronic Payment, Electronic Signature
- Content Provider
- Mobile Service Provider

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### Collaboration sought

- Research and development
- Technical Co-operation

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### Responsible

Emmanuel Dautricourt

## Mobiladdict

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39 avenue du Général Leclerc  
Boulogne Billancourt

France

**Telephone** +33698803486  
**Fax**  
**E-Mail** [matthieu.gudefin@mobiladdict.com](mailto:matthieu.gudefin@mobiladdict.com)



Founded in 2008, MobilADdict is a mobile advertising Ad Network based in Paris.

We are selling mobile inventories of some of the major french media groups like M6, NRJ or La Tribune.

We also work with international publishers like eBuddy.

Advertisers like IBM, Yahoo, Nokia, Peugeot, Canal Plus have already used our premium Ad Network.

### Collaboration Profiles

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#### Mobile advertising solutions

##### What we offer

We provide mobile advertising solutions for both advertisers and publishers :

##### 1) Advertisers

- Targeting specific profiles through our packs :

- \* GentlemenAddict (men with high revenues)
- \* WomenADdict (from 15 to 49 year old women)
- \* TechnoADdict (early adopters people)
- \* MusicADdict (Music Fans)

... And many more

- CPC, CPM, Splash screens, Clic to web, clic to app, clic to call...
- High CTR guaranteed (from 1% up to 10%)

##### 2) Publishers

- High level of monetization for your premium mobile inventories !
- Adserving and traffic management fees included
- Many traditional advertisers on CPM campaigns

##### What are we looking for

We are looking for new inventories in France and Europe to be sold in our premium adnetwork.

We are specifically searching for new inventories in Germany, Italy, Netherlands, UK and Spain.

We are also seeking new advertisers for our existing inventories.

##### Keywords

- Content Provider
- Mobile Service Provider

##### Responsible

Matthieu Gudefin

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## Mobilaris AB

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Luleå

Sweden

**Telephone** +46 705 104050

**Fax**

**E-Mail** [ampi@mobilaris.se](mailto:ampi@mobilaris.se)

Mobilaris serves mobile operators with LBS management platforms and applications and provides an end-to-end solution for enabling all kinds of location services, while providing security, privacy management and performance. In addition, Mobilaris provides systems for surveillance, intelligence and geofencing for homeland security and public safety.

Mobilaris enable operators to create, manage and market location services safe and cost efficient.

Mobilaris is since 10 years established as one of the leading LBS companies in the world and serves more than 150 million subscribers worldwide, including some of the world's largest operator groups.

Mobilaris' driving force is to solve the complex Return-On-Investment and technical challenges mobile operators face when launching LBS in multi vendor and multi network environments.

### Collaboration Profiles

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## Mobilaris provides systems for mobile location for commercial and safety/security applications

### What we offer

We offer more than 10 years of expertise in the mobile location arena, with products installed at operators on 5 continents.

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### What are we looking for

We are looking for partners in security, intelligence, safety

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### Keywords

- Database Management, Data Mining
  - Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
  - Mobile Security
- 

### Collaboration sought

- Technical Co-operation
  - Commercial Agreement
- 

### Responsible

Mr Amalendu Parasnis

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## Mobile Acuity Ltd.

Appleton Tower 6.15, Crichton Street 11  
EH8 9LE Edinburgh

United Kingdom

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**E-Mail** info@mobileacuity.com



Mobile Acuity is a technology company enabling Mobile Visual Search applications for retailers and interactive campaigns using Visual Interactivity(tm) for brands and agencies.

The company was incorporated in January 2006 and has received venture capital from investors including Imprimatur Capital and Scottish Enterprise. The company is a spin-out of the University of Edinburgh, the leading UK University in Computer Science and Informatics.

### Collaboration Profiles

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## Mobile Visual Product Search

### What we offer

Mobile visual search is the emerging technology that allows consumers to search using their mobile phone camera. Visual search applications have now been deployed by Google, Amazon and Nokia. Mobile Acuity provides a platform enabling 3rd parties to integrate visual product search into their own mobile applications.

- \* Users can search for a product by pointing at the product or its barcode
- \* This enables an intuitive and simple interface for a wide variety of product information and m-commerce applications
- \* The platform is designed to allow mobile visual search to be integrated easily into 3rd party mobile applications and services
- \* State-of-the-art 2D recognition from low quality mobile phone camera images suitable for flat products, boxed items and general products where there are several 2D views.
- \* Can search against very large product databases
- \* 3D recognition and automatic 3D model generation in development

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### What are we looking for

We are interested in speaking to commercial partners primarily from the retail market (on-line, high street, supermarkets etc) as well as other 3<sup>rd</sup> parties who would be interested in incorporating visual product search into their own mobile applications and services. In addition Brands can use our Visual Interactivity technology to engage their customers in their mobile marketing campaigns.

We are also interested in speaking to investors regarding opportunities to join us in the ongoing development of our 2D and 3D product recognition proposition.

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### Keywords

- Database Management, Data Mining
- Electronic Commerce, Electronic Payment, Electronic Signature
- Digital libraries and content
- IT Applications for Transport and Logistics

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### Collaboration sought

- Commercial Agreement

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### Responsible

Geoff Ballinger

## Mobile Distillery

**Pole Media Belle de Mai - 37 rue Guibal  
13003 Marseille**

**France**

**Telephone**

**Fax**

**E-Mail**



A specialist in mobile technologies and in-depth handset knowledge, Mobile Distillery provides software solutions, testing & consulting services to overcome the complexity of mobile platform fragmentation.

**Business Design:** We advise you on the optimal path to reach your business objectives through the complex and changing world of the mobile phone.

**Mobile App Specification, Design, Development and Test:** We deliver tested mobile applications on the range of mobile handsets of your choice including JAVA ME, iPhone, Android, Windows for Mobile, and BREW using our unique Mobile App Development Tools.

**Mobile App Development Tools :** Cross-platform Mobile App development Framework. Specific modules for NFC, Bluetooth, and LBS. Advanced Mobile Handset Database fed with reliable tested data.

### Collaboration Profiles

## Complete service and technology offer to empower corporate route to mobile applications.

### What we offer

By simplifying the different steps of mobile application production, our software solutions allow corporations to easily manage the design, development, porting and optimization of their mobile applications across multiple handsets, mobile operators, and geographies using existing and emerging mobile technologies such as NFC, http, Bluetooth, SMS, Rich Multimedia, Touch Screen, etc.

**In-depth device knowledge access:**

Thanks to Alembic our advanced device database and powerful search engine get access to 1000+ in-depth and fully tested characteristics, performances and behaviors of 1000+ phones worldwide - to clearly understand your market potential and base your mobile application prototypes on accurate data.

**Mobile application development and porting suite :**

with Celsius easily develop and automatically port optimized versions of your application to the widest range of existing and upcoming compatible devices worldwide from one Java ME source code. You reduce the time spent porting and backfilling by 80%, your development schedules are cut by up to 30%, you ensure your mobile applications take the best of each phone.

**QA Testing Services:**

Benefit from our 7 years expertise in mobile technologies and in-depth handset knowledge allowing multiple fast-turnaround testing services for your mobile applications on real handsets: OTA Download & Install, Java ME Quality, SIM Tool Kit application.

### What are we looking for

**Markets :** Healthcare/Wellness, Banking Assurance, Retail/CPG, Transport/Tourism, Telecommunications.

**Profile Business:**

- Corporations/companies who wish to develop mobile phone usage as a strategic path to their consumers/users (B2B and B2C)
- Corporations/companies which need to test their mobile content and services
- Mobile application developers, integrators, IT services companies, operators
- Investors

**Profile Partnership:**

- Corporations with a high level of expertise in mobile technologies (security, payment, mobile applications' shipment, ...)
- Corporations having access to mobile handsets in the US and in Asia.

### Keywords

- Mobile Entertainment
- Mobile Security
- Mobile Service Provider

**ACCÍÓ**

Competitiveness for Catalonia



**Generalitat de Catalunya**  
Government of Catalonia

**BROKERAGE EVENT 2010**

Barcelona, 15 - 18 February. Fira de Barcelona

**Collaboration sought**

- Technical Co-operation
  - Commercial Agreement
- 

**Responsible**

Tim BAKER

## Mobile Interactive Group

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**London**

**United Kingdom**

**Telephone**

**Fax**

**E-Mail**

**anthony@migcan.com**



Welcome to Mobile Interactive Group (MIG), an award winning and fast growing privately owned technology company serving the global mobile and digital interactive markets.

Innovation, technology, creativity and passion remain core to everything we do and our aim is to help our clients understand the benefits of adopting a fully integrated, cross platform communications strategy.

Also check out [www.4th-screen.com](http://www.4th-screen.com) our leading mobile advertising division

### Collaboration Profiles

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#### Mobile Marketing and Value Added Platforms and services for mobile operators and brands

##### What we offer

Welcome to Mobile Interactive Group (MIG), an award winning and fast growing privately owned technology company serving the global mobile and digital interactive markets.

Innovation, technology, creativity and passion remain core to everything we do and our aim is to help our clients understand the benefits of adopting a fully integrated, cross platform communications strategy.

##### What are we looking for

We are looking for partners in emerging markets where we can see a synergy between our technology platforms and your local knowledge.

Also mobile operators who are looking for a more complete offering from their mobile portals and mobile marketing and CRM services and platforms to there customers

##### Keywords

- Content Provider
- Mobile Entertainment
- Mobile Service Provider

##### Collaboration sought

- Joint Venture Agreement
- Commercial Agreement

##### Responsible

Mr Anthony Nelson

## Mobile Labs AB

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Sweden

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Mobile Labs is a worldwide provider of advanced language and font technology solutions for mobile handsets.

Our range of products cover both the entry and high-end segments, with the highest focus on visual rendering quality and linguistic accuracy. All software products are platform-independent and are available for Android and Series 60.

We also offer consultant services in projects that are dealing with localization and regional language support issues, such as key-pad design and text input application design.

### Collaboration Profiles

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## Font & Language Solutions for Mobile Devices

### What we offer

We are a mobile technology company focusing on language and font support for mobile devices. Our technology has a high focus on visual quality and linguistic accuracy.

Our latest products cover Indian language scripts, Urdu, Arabic, Thai and CJK (Chinese). We develop our own Outline renderer, called v-rocs Outline.

At MWC we will also be announcing our latest product, v-rocs Universal, with support for OpenType 1.6 and world-wide coverage of all major languages.

Mobile platforms we are currently supporting are Series 60, OSE (ARM) and Android.

Our product offerings are listed at <http://www.mobilelabs.se/products>.

We will also shortly be announcing the support for OpenType 1.6 with world-wide support for all complex language scripts.

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### What are we looking for

We are specialists in language and font technology and are looking for joint business opportunities. Together with our world-wide network of linguists, we can help you becoming successful with your products throughout the world!

Our product is typically used as the core text renderer for your text and language applications or as a supplementary stand-alone solution for any region or language you need to cover.

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### Keywords

- Content Provider
  - Mobile Entertainment
- 

### Collaboration sought

- Research and development
  - Technical Co-operation
  - Joint Venture Agreement
  - Licence Agreement
  - Commercial Agreement
- 

### Responsible

Stefan Printz



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## mobile melting gmbh

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**KUGLERSTRASSE 63 63**  
**10439 BERLIN**

**Germany**

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**Fax**  
**E-Mail**                **team@mobile-melting.de**



mobile melting is a Berlin based startup in the field of location based entertainment. Linking GPS coordinates with complex and entertaining content to make it an enjoyable product is our business.

We enable creative minds and content owners to bring their material into the real world and sell it efficiently.

At GSMA we are seeking for content partnerships, investors and joint ventures in the field described above.

### Collaboration Profiles

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#### Content partners for Location Based Entertainment

##### What we offer

mobile melting is a Berlin based startup in the field of location based entertainment. Linking GPS coordinates with complex and entertaining content to make it an enjoyable product is our business.

We enable creative minds and content owners to bring their material into the real world and sell it efficiently.

Our product currently runs on OSX and Windows Mobile, Android is to follow.

##### What are we looking for

We are seeking for content partnerships, investors and sales or technical joint ventures in the field described above.

Do you have content that could be used in a location based context? Audio books, picture or music databases, touristic information, eLearning concepts for urban environments and the like is what we're looking for.

##### Keywords

- E-Learning
- Digital libraries and content
- Content Provider
- Mobile Entertainment
- Computer Games

##### Collaboration sought

- Research and development
- Technical Co-operation
- Joint Venture Agreement
- Licence Agreement

##### Responsible

Joerg Polakowski

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## Mobile Republic, S.L.

c/ Gran de Gracia 15, 2º1ª  
08012 Barcelona

Catalonia

Telephone

Fax

E-Mail

annegret.hagen@mobile-republic.es



Mobile Republic is a start-up based in Barcelona, Spain.

We focus on the development and distribution of high quality and value-adding smartphone applications for all major platforms including Android, Blackberry, Symbian and Windows Mobile. Our applications cover many different content categories.

Mobile Republic works with innovative business models in order to meet the necessities of the ever changing business environment.

### Collaboration Profiles

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## It's time for a new republic!

### What we offer

Mobile Republic engages in two areas:

Firstly, we develop applications based on the needs of our clients. In close cooperation with our clients, who can come from any industry, we discover what their necessities are and develop the fitting applications.

Knowing the usability patterns of many devices and the behavior of different user groups helps developing the best applications and mobile internet products in the triangle of usability, design and feasibility.

Secondly, our connections with media companies and advertising agencies, our experience with marketing campaigns and fruitful co-operations, our knowledge of the different app stores as well as our creativity make it possible to place your brand and your application in a highly promising way.

Our young team is highly motivated and disposes of the necessary expertise to get you a value-adding innovative application and to market it accordingly in order to ensure your company success.

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### What are we looking for

We would like to meet companies

- seeking a mobile marketing strategy for their brand
- seeking on demand smartphone app development
- seeking expertise in app management
- network operators, MVNOs, media companies

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### Keywords

- Content Provider
- Mobile Entertainment
- Mobile Service Provider

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### Collaboration sought

- Joint Venture Agreement
- Licence Agreement
- Commercial Agreement

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### Responsible

Annegret Hagen

## Mobile Sorcery Mobile Sorcery with MoSync

**Salzmätargatan 8a  
11359 Stockholm**

**Sweden**

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**Fax**  
**E-Mail** info@mosync.com



Mobile Sorcery with MoSync makes it easy, fast and cost efficient to develop and distribute mobile applications over a broad range of devices, platforms and distribution channels. MoSync enables developers to spend the majority of their time and effort to develop the actual applications

MoSync is a general open source tool for mobile developers and can be used in all kinds of projects like LBS, Games, Security, Business apps and more.

With Mosync you can use one C or C++ code base and output to Symbian, Java Me, Windows Mobile, Moblin and Android. you can have your first app running in 15 minutes. You can download MoSync at [www.mosync.com](http://www.mosync.com)

Mobile Sorcery with MoSync is a software company based in Stockholm Sweden and with branch office in Singapore

### Collaboration Profiles

## MoSync makes mobile development easy to many platforms with one source code.

### What we offer

Our area of expertise is cross platform development tools (SDKs)

Our Projekt MoSync is a totally new way of developing mobile applications with only one tool to many platforms.

MoSync is open Source and we now offer interested to contribute in this effort to solve a large problem with fragmentation in the mobile applikation space.

With MoSync you take away up to 80 % of the cost and time it takes to develop to more than one Mobile Phone And you only need to update and maintain one codebase.

You should be able to create your first cross platform mobile App in 15 minutes

### What are we looking for

We are looking for

General Developers to use MoSync and contribute to MoSync

Handset makers and developer communities to contribute, spread and use MoSync.

MoSync is in an stable release and we are looking for partners that can give feed back on our roadmapp

We are looking for professional service companies in areas like Location based services, security, games and more

### Keywords

- Digital libraries and content
- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
- IT Applications for Transport and Logistics
- ICT for Independent Living and Inclusion
- Mobile Entertainment
- Mobile Security
- Computer Games

### Collaboration sought

- Research and development
- Commercial Agreement
- FP7-ICT Project

**ACCÍÓ**

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**Generalitat de Catalunya**  
Government of Catalonia

**BROKERAGE EVENT 2010**

Barcelona, 15 - 18 February. Fira de Barcelona

**Responsible**

Henrik von Schoultz

## Mobile1

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**Ben Gurion 2**  
**52573 Ramat Gan**

**Israel**

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**E-Mail** yonny@mobile1.co.il

Israeli mobile aggregator, VAS enabler and mobile production house. Performing as the mobile persona of well-known brands from various digital areas around the world (TV, print, internet, music and others). Operating on all mobile platforms, including: WAP, video, IVR, sms & mms alerts, downloads, games and applications (iPhone, java, iDen, Brew, Symbian and others). Operating in the local Israeli mobile field (where considered to be the leading in its field) and in the international mobile arena as well, where offering unique VAS services.

### Collaboration Profiles

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#### VAS and mobile aggregation services

##### What we offer

A One Stop Shop to answer all mobile aggregation needs and requirements - an In House mobile technology department, a video department which produces and edit, a highly advanced WAP department, iPhone and other technology development services and many other services - all managed by an experienced crew.

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##### What are we looking for

Introduction to other international mobile markets in general and affiliating with fellow VAS enablers in specific. To seek mobile opportunities in both the Israeli mobile market and the international one.

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##### Keywords

- Content Provider
  - Mobile Entertainment
  - Mobile Service Provider
- 

##### Collaboration sought

- Research and development
  - Technical Co-operation
  - Joint Venture Agreement
  - Manufacturing Agreement
  - Licence Agreement
  - Commercial Agreement
- 

##### Responsible

Yonny Friedman

## MOBILERA

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**Odakule Is Merkezi Beyoglu 284  
34430 Istanbul**

**Turkey**

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**Fax** +902122451845  
**E-Mail** arda@mobilera.com



Mobilera is a global pioneer in new media and interactive digital marketing, enabling mega brands and telecom operators to build excellent consumer dialogs via community marketing programs, digital marketing and advertising.

Powered by a unique technology platform based on targeted and segmented behavioural analytic models, exclusive branding entertainment and content offerings. Mobilera's programs are designed to create an ultimate consumer experience for its clients and the end user.

Operating in the UK, Turkey, Russia, Netherlands, Ukraine, Georgia, Kazakhstan, Bulgaria and Moldovan.

### Collaboration Profiles

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#### Mobile Marketing & Advertising Specialist

##### What we offer

We're one of the leading companies in the area of mobile marketing & advertising. Our specialty areas are; Mobile marketing, mobile advertising, strategical marketing consultancy for Telco's, segmented (community) marketing, mobile internet, widgets, mobile managed / outsourced services. We operate in Turkey, Russia & C.I.S. and Portugal.

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##### What are we looking for

We would be willing to partner with international mobile publishers, aggregators to monetize any premium inventories and assets. We would be eager to find special tools & platforms to enable us better design, develop & deploy mobile sites and widgets across multiple OS's and devices.

We are also open to discuss any manufacturers of interactive indoor/outdoor screens, with superior visual & auidial technologies.

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##### Keywords

- Electronics, Microelectronics
  - Network Technologies (Wireless, Wi-Fi, Bluetooth)
  - Content Provider
  - Mobile Entertainment
  - Mobile Service Provider
- 

##### Collaboration sought

- Technical Co-operation
  - Licence Agreement
  - Commercial Agreement
- 

##### Responsible

Arda Kertmelioglu

## Mobiles Republic

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**Bordeaux**

**France**

**Telephone**

**Fax**

**E-Mail**

**david.finch@mobilesrepublic.com**



Mobiles Republic offers a service that bring a unique mobile media experience via an award winning user interface. Supporting Java-based feature phones and the latest smartphones the APPY range of products offers users applications, news, information and mobile content from leading online and print media.

APPY is embedded in a growing number of devices as well as being downloadable from all leading application stores

Based in Bordeaux, France, the company is proud to include top European media groups and 2 of the top 5 mobile manufacturers as partners.

### Collaboration Profiles

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#### Mobile media applications and services

##### What we offer

The Mobiles Republic team has over 10 years of experience in developing and commercializing mobile applications and content, working directly with the major mobile operators and handset manufacturers on an international scale.

Our products bring print and online media to mobile through an innovative user interface, and a real partnership approach, to ensure their content is presented and monetized effectively in the mobile environment.

The technology is flexible and is currently also being deployed as the engine behind other innovative mobile services such as m-commerce.

##### What are we looking for

We are looking for content and distribution partners for our service:

1. Content - media, retail, brand, information companies looking to step into mobile but who also understand that there is a world beyond the iPhone!
2. Handset manufacturers looking for innovative, quality applications featuring top brands and content to add value to their devices
3. Operators who seek a plug-and-play content solution for low- to mid-tier devices as well as the high-end smartphones.

##### Keywords

- Content Provider
- Mobile Entertainment
- Mobile Service Provider

##### Collaboration sought

- Licence Agreement
- Commercial Agreement

##### Responsible

David Finch

## Mobiletech

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### Norway



Mobiletech provides a full platform that enables content providers, media companies and agencies to go mobile in a fast, efficient and effective way.

Mobiletech was founded in 2005 by an innovative team of telecommunication, banking and investment professionals. The entrepreneurs saw a need to create a platform to bring the worlds of content and mobile together in a way that would create great user experiences for people using mobile devices to view the Web.

Mobiletech has grown to be a global provider of advanced mobile enabling software and services for major media companies, brands and corporations. Mobiletech provides all the tools to enable an engaging presence on the mobile web and removes the technical complexity of delivering content to multiple devices, browsers and networks.

Mobiletech is located in Norway, Sweden, Denmark and Washington DC.

### Collaboration Profiles

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#### **Software Developing Company. Delivering Mobile Web Framework and Publishing tool.**

##### **What we offer**

Mobiletech believes in the mobile web as the platform for all development on handheld devices. Hence, everything that runs in a browser on a handheld device is our core business.

In addition to software providing perfect rendering on small screens, we provide a series of value adding products in order to increase the value of mobile presence for our customers. We also believe strongly in integrating the mobile into our customers' workflows.

Mobiletech offers a unique, modern and future compliant approach to adapting content and presentation to the mobile context and makes it easier to develop your own mobile web sites and services. Including:

- \* Image transcoding
- \* Multiserving of mark-up
- \* Device database
- \* Compress mark-up to decrease data traffic
- \* Viewport control

##### **What are we looking for**

Media companies, such as TV stations, Newspapers, Magazines, webservices, etc. looking to go mobile.

Directory services looking to go from print and web to mobile.

Advertising Agencies in search for a mobile marketing platform.

Operators in search of a platform for mobile internet, mobile portals, advertising and VAS.

Companies in e-commerce looking to expand their business on mobile.

##### **Keywords**

- Communications Protocols, Standards
- Mobile Service Provider

##### **Collaboration sought**

- Research and development
  - Technical Co-operation
  - Licence Agreement
  - Commercial Agreement
-



**ACCÍO**

Competitiveness for Catalonia



**Generalitat de Catalunya**  
Government of Catalonia

**BROKERAGE EVENT 2010**

Barcelona, 15 - 18 February. Fira de Barcelona

**Responsible**

CEO Michael Buch Sandager

## Mobiletools International Oy

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Jyväskylä

Finland

**Telephone** +358405656850  
**Fax**  
**E-Mail** info@mobiletools.fi



We mobilize change.

Mobiletools is enabling organizations to deliver change in a rapid, cost-effective and results-driven manner with our Movel MLS mobile learning application and SaaS technology:

- Share the content: videos, podcasts, slideshows
- Real-time feedback, collaboration with user-created content
- Scalable server-side transcoding, scheduling, tracking
- Open API for easy integration into existing web-based systems

Our offices are in Finland & South Africa. We are currently looking for partners globally.

### Collaboration Profiles

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#### Mobiletools Movel MLS - The Mobile Change Delivery System

##### What we offer

The most critical success factor for modern enterprises is their ability to deliver change - new strategies and ways of working - to the whole organization, rapidly and cost-efficiently.

Our Mobiletools Movel MLS solution helps companies to get better results in their change processes. We've packaged a system for rapid, always-connected MOBILE content delivery and collaboration.

We have a mobile application paired with our own connection protocol to a SaaS administration platform. Our system is scalable - we use the same backend for all handsets, and it can be used either as a stand-alone system or integrated to existing corporate learning systems.

##### What are we looking for

We are currently looking for:

- \* Sales and distribution partners
- \* E-learning technology partners
- \* Mobile learning content providers

##### Keywords

- E-Learning

##### Collaboration sought

- Licence Agreement
- Commercial Agreement

##### Responsible

Pekka Pirttiahho

## Mobimento Mobile SI

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Spain

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Mobimento Mobile is a leading Mobile software developer company based in Spain. With more than 6 years of experience within the mobile industry, Mobimento offers to its customers the most advanced mobile applications, turning mobile phones into powerful and interactive channels to communicate with potential customers, citizens, employees, etc. Mobimento just launched to the market a brand new tool, called Mobincube, which smashes up with all barriers that companies find when trying to develop mobile applications, making easy to develop advanced mobile applications by people without any technical knowledge. Mobincube is a web based tool that allows anyone to easily edit the content, the look and feel and the life cycle in order to produce complex mobile applications. Just upload your pictures, edit texts, copy and paste, drag and drop ... and Mobincube will do the rest, generating in seconds more than 60 different versions of the same mobile application.

### Collaboration Profiles

#### Mobincube - Mobile application generator

##### What we offer

the most advanced do-it-yourself tool for creating complex mobile applications, companies won't have to invest large amounts of money for creating mobility departments:

- No need to hire experienced human resources.
- No need to invest in acquisition of a bit number of mobile devices for testing purposes.
- No need to know the huge range of mobile technologies.

##### What are we looking for

Looking for:

- International partners to market Mobincube worldwide.
- Marketing agencies wishing to use the mobile phone as a new marketing channel to promote their brands.
- Software developers that want to add value to their product portfolio.

##### Keywords

- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Electronic Commerce, Electronic Payment, Electronic Signature
- E-Learning
- Digital libraries and content
- IT Applications for Health
- IT Applications for Transport and Logistics
- Content Provider
- Mobile Entertainment
- Mobile Security
- Mobile Service Provider

##### Collaboration sought

- Research and development
- Technical Co-operation
- Joint Venture Agreement

##### Responsible

Fernando Marzal

## MobiMESH Srl

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20159 Milano

Italy

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MobiMESH s.r.l. is a spin-off of the Italian University Politecnico di Milano ; it has been founded in 2008 by a team of professors and researchers together with Voismart , industrial and commecrial partner. MobiMESH s.r.l. develops products and innovative solutions for wireless mesh networks. Wireless mesh networks are completely wireless networks that free legacy WiFi networks from the need of interconnecting the access points with cables. They can be used in all the scenarios in which laying down cables is not possible or not financially convenient, such as municipal wireless networks (for small and big cities and for areas without a broad band data infrastructure), temporary networks, historical buildings and protected areas.

Many applications can be enabled by a wireless mesh network, from home Internet access for nomadic users to VoIP services, from environmental monitoring to tourist information, and so on.

### Collaboration Profiles

## MobiMESH - Wireless MESH Solutions and Products

### What we offer

Continuous development of innovative solutions: with a highly qualified technical team made by engineers and researchers, we are aim at technological excellence, constantly trying to overcome the constraints and limits of the existing products

Ability of transforming research into products: our technical skill has lead us to create important partnerships with qualified producers. Our production is carried out following our lab\`s specifications, thus granting the highest quality standards

Effective distribution and client proximity: Voismart\`s sales network ensures the best possible logistic and assistance to Companies and Public Administrations that choose the MobiMESH solution, in every phase of the life cycle of our products

A self made solution: the MobiMESH solution is conceived, developed and engineered in our Italian labs, ensuring an unique possibility of customizations and assistance

### What are we looking for

We are looking for distributors and resellers.

### Keywords

- Network Technologies (Wireless, Wi-Fi, Bluetooth)

### Collaboration sought

- Joint Venture Agreement  
- Commercial Agreement

### Responsible

Milagros Palmieri

## MobiNear

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France

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**Fax** +33 145807669  
**E-Mail** [contact@mobinear.com](mailto:contact@mobinear.com)



MobiNear's Vision:

Use Your Mobile devices to access Your Services around You.

Use Cases:

- \* m-Payment
- \* Micro-Paiements with Contactless transportation cards
- \* Dematerialized Loyalty Card on Mobile
- \* MobiNear Box at SuperMarket
- \* MobiNear Box in a Mall
- \* MobiNear Box at FastFood
- \* MobiNear Box at Service Station
- \* MobiNear Box for Beauty Retail
- \* m-Couponing
- \* Mobile AudioGuide at Museum
- \* Get Content from a Smart Poster in the Street

Technologies:

\* BlueNFC:

MobiNear BlueNFC enables to now deploy "NFC-like" applications with existing standard Bluetooth enabled mobiles.

\* MobiNear Box:

Communicate on Mobiles at your point of sales (PoS) with the MobiNear Box.

In BlueNFC mode, the MobiNear Box can manage content distribution, couponing or loyalty programs.

## Collaboration Profiles

### BlueNFC

#### What we offer

MobiNear BlueNFC enables to now deploy "NFC-like" applications with existing standard Bluetooth enabled mobiles.

#### What are we looking for

Business Partners

#### Keywords

- Electronics, Microelectronics
- Network Security
- Data Protection, Storage Technology, Cryptography, Data Security
- Database Management, Data Mining
- Communications Protocols, Standards
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Electronic Commerce, Electronic Payment, Electronic Signature
- E-Learning
- Digital libraries and content
- Signal Processing (speech, sound, image)
- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
- IT Applications for Health
- IT Applications for Transport and Logistics
- ICT for Independent Living and Inclusion
- GIS Geographical Information Systems
- Content Provider
- Mobile Entertainment
- Mobile Security
- Mobile Service Provider
- Computer Games
- 3D Media

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**Generalitat de Catalunya**  
Government of Catalonia

**BROKERAGE EVENT 2010**

Barcelona, 15 - 18 February. Fira de Barcelona

**Collaboration sought**

- Joint Venture Agreement
  - Licence Agreement
  - Commercial Agreement
- 

**Responsible**

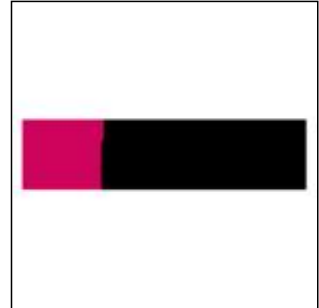
Dr. Christian CHABRERIE

## Mobinex

**Burhaniye Mah. Tas Ocaklari Cikmazi No:1**  
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Mobinex is the leading provider of mobile applications and on-device portals, dedicated to increasing the revenues of mobile operators, content providers, media companies and enterprises by providing them with compelling user experiences since 2004.

Company's flagship product Smartface Platform is a drag-and-drop cross-platform mobile application development and management tool which enables fast and easy deployment of mobile applications. Smartface Platform decreases time-to-market for application development dramatically in Symbian S60, BlackBerry and J2ME operating platforms, and helps mobile ecosystem to empower mobile data services and allows for user experiences to be customized over-the-air.

For more information please see: [www.mobinex.biz](http://www.mobinex.biz)

### Collaboration Profiles

## Smartface Platform: Cross-Platform Mobile Application Development with drag-and-drop actions; fastes

### What we offer

Smartface Platform is a drag-and-drop cross-platfrom mobile application development tool within the platforms of Symbian, BlackBerry and J2ME.

Smartface Designer enables developers and designers to create mobile applications without coding, shortens project time and lowers required skillset, and increases return of investment in mobile.

Smartface Server provides seamless connectivity between applications on the field and developers, increases the capabilities of life-cycle management with user interface updates, statistical usage rates, easy distribution and advertising modules.

Smartface Platform is a turn-key solution for mobile application developers, mobile operators, media and content providers.

Some of Mobinex partners and customers are Turkcell, Turkcell Teknoloji, Zain, Rotana, VMG, Viettel, Mobily, GarantiBank, Garanti Technology, Symbian, BlackBerry, Intel, Microsoft, mCarbon, I2TC

### What are we looking for

As Mobinex, we are looking for two type of companies:

- 1- Mobile development companies and mobile service providers who desires to increase their return of investment by using Smartface Platform by supporting cross-platform and rapid development.
- 2- Mobile operators who desires to provide turn-key cross-platform applications to their subscribers.

### Keywords

- Electronic Commerce, Electronic Payment, Electronic Signature
- E-Learning
- Digital libraries and content
- Content Provider
- Mobile Entertainment
- Mobile Security
- Mobile Service Provider

### Collaboration sought

- Licence Agreement
- Commercial Agreement

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**Responsible**

Semih Arslanoglu

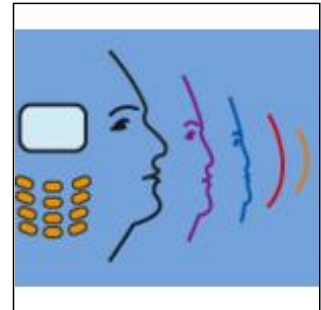


## MOBIO

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MOBIO is a FP7 European research project (FP7-2007-ICT-1) planned over 3 years and started in January 2008.

The goal of MOBIO is to develop new mobile services secured by biometric authentication means. Scientific and technical objectives include robust-to-illumination face authentication, robust-to-noise speaker authentication, joint bi-modal authentication, model adaptation and scalability.

The project is composed of 6 academic partners:

- Idiap Research Institute (CH)
- University of Manchester (UK)
- University of Surrey (UK)
- University of Avignon (FR)
- Brno University of Technology (CZ)
- University of Oulu (FN)

2 integrators and one dissemination company:

- EyePmedia (CH)
- Visidon (FI)
- IdeArk (CH)

IdeArk is in charge of coordinating and facilitating the transformation of the results of research activities into innovative solutions. IdeArk also has to develop relationships with potential industrial and business partners at the cantonal, national and international levels.

### Collaboration Profiles

## Mobile Biometry European Research Project FP7 - MOBIO

### What we offer

MOBIO is a FP7 European research project.

Its goal is to develop new mobile services secured by biometric authentication means. Biometry in the frame of MOBIO means bi-modal authentication (face and voice).

MOBIO transfers on a mobile the state of the art technologies which already perform nicely on your computer.

MOBIO offers the possibility to a partner to implement a demonstrator fulfilling its use case.

Main USP of MOBIO is to secure the link user-device.

### What are we looking for

MOBIO is looking for an industrial partner in search of cutting-edge technologies in the domain of mobile security. The partner shall be willing to cooperate in the implementation of a demonstrator using face and voice authentications.

### Keywords

- Data Protection, Storage Technology, Cryptography, Data Security
- Electronic Commerce, Electronic Payment, Electronic Signature
- Signal Processing (speech, sound, image)
- ICT for Independent Living and Inclusion
- Mobile Entertainment
- Mobile Security
- Mobile Service Provider

### Collaboration sought

- Research and development
- Technical Co-operation
- Licence Agreement

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**Responsible**

Stephane Rey

## MOBIQUANT TECHNOLOGIES

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MobiQuant Technologies is a provider of fully automated standards-based solutions for the management and security of mobile device deployments, with its M-UTM (Mobile Unified Threat Management) technology. The multiplatform MOBILE NX™ ENTERPRISE SUITE delivers full control of enterprise mobile devices – iPhone, Android, RimOS/Blackberry, Windows Mobile, Symbian/Series 60, Linux ALP, Linux, , laptops and netbooks – in four key functional areas: audit, monitoring, policy management, and data encryption.

Industry recognition for MobiQuant Technologies includes the Innovation Prize of the French Ministry of Research (2008); selection by leading industry CIOs/CISOs for the European Security Congress Award 2008. and it has been shortlisted TOP100 winner of the prestigious European Red Herring selection.

Established in Europe and in the USA, MobiQuant Technologies' head office is located in Toulouse, France. MobiQuant counts Microsoft, Blackberry RIM, Symbian Foundation, Android and Apple amongst its partners, and is a member of OSSIR (the French observatory of information systems and networks' security), CLUSIF (The French information security club) and the European Security Circle.

### Collaboration Profiles

#### Mobile NXTM Enterprise Suite

##### What we offer

The Strategic Enterprise Mobility Solution

MobiQuant invents Unified Enterprise Mobility Management

- Designed for the Enterprise

MIS security and compliance

Data, support and applications management

- Multi-platform Support:

Windows Mobile - Blackberry - iPhone

Android – Symbian - Palm Pre - Netbooks

- Centralized, User-friendly Management Console

Real-time remote management of enterprise mobility

Fast, Transparent Over-the-Air Deployment

User-transparent policy deployment of applications, updates and security policy

Improve end-user satisfaction and productivity

Dramatically reduce mobile TCO

Optimize the IT resources dedicated to mobile deployment and support

For any mobile platform

The MARKET LEADING solution for end-to-end management of enterprise mobility

##### What are we looking for

MobiQuant Technologies is developing a project partner and is looking for :

- OEM, distributor partner, in the mobile and telecom industrie.

Our typical costumer is INFORMATION SECURITY OFFICER with the need of mobile device management and secure device management of multiplatform OS mobile.

##### Keywords

- Data Protection, Storage Technology, Cryptography, Data Security
- Mobile Security
- Mobile Service Provider

##### Collaboration sought

- Research and development
- Technical Co-operation
- Licence Agreement
- Commercial Agreement

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**Responsible**

Valentine HAULCOEUR

## Mobixell Networks

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Israel

### Collaboration Profiles

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#### **Broad mobile device knowledge. Dedicated customer service**

##### **What we offer**

Mobixell's Mobile TV Solution enables the mobile operators to provide a Mobile TV solution which includes advanced services for live TV, VOD, internet video and other mobile TV and mobile Video applications. Mobixell's Rich Media Service Center (RMSC) is a network-centric service center for all multimedia handling, creating the ultimate experience for consuming rich media on a mobile phone.

Mobixell's CPS enhances the ability of mobile operators, content providers and content aggregators to produce, manage, and sell content for mobile devices.

Mobixell Ad-It is a multi-channel media-rich advertisement solution specializing in delivering optimized, high quality, multimedia ads over a variety of delivery channels.

##### **What are we looking for**

Company references - Vodafone, Orange, Swisscom, Telefonica and More

Main partners - ibm, Comverse, Ericsson and More

Investors - Intel Capital, Apax, and SMAC Partners

##### **Responsible**

Uri Stossel

## Moblica Limited

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Israel



Moblica develops the next generation of mobile Internet applications.

Using cloud computing architecture, Snaptu applications provide exceptional user experience on mass market mobile devices for top mobile destinations.

With millions of users on thousands of different mobile devices, Snaptu is a rapidly growing community from around the globe.

### Collaboration Profiles

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#### Snaptu

##### What we offer

Snaptu is a network of mobile applications, which provide exceptional user experience on mass market mobile phones and high end devices alike.

download website: <http://www.snaptu.com> or <http://m.snaptu.com> from any Java phone

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##### What are we looking for

- Content partnerships with leading online brands
  - Operators looking for data driving applications
  - Device manufacturers looking to enhance the competitive advantage of their devices through social networking applications
  - VARs
- 

##### Keywords

- Content Provider
  - Mobile Entertainment
  - Mobile Service Provider
- 

##### Collaboration sought

- Commercial Agreement
- 

##### Responsible

Lior Tal

## mobLink

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ul. Tętego Ducha 2A/108  
71-205 Szczecin

Poland

**Telephone**            **60687772**  
**Fax**  
**E-Mail**                 **info@mob.pl**



Our company is located in Szczecin - north-west Poland

We are a start-up working with mobile web-technologies. We create and develop tools for mobile marketing, entertainment and social-media.

Our customers are small and medium size companies. We also support GSM operators and internet and hosting companies.

### Collaboration Profiles

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#### mobLink - mobile internet development

##### What we offer

- Simple tool to create websites dedicated for mobile phones
  - Platform for micro-portals and micro-blogging
  - QR-codes generator
  - Mobile marketing
  - stable platform for creating and managing mobile content
- 

##### What are we looking for

We are looking for companies interested in mobile development, such as mobile websites, Augmented Reality, mobile games development, mobile social-media and companies interested in new channels to contact with their customers.

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##### Keywords

- Electronic Commerce, Electronic Payment, Electronic Signature
  - E-Learning
  - Mobile Entertainment
  - Mobile Service Provider
  - Computer Games
- 

##### Collaboration sought

- Joint Venture Agreement
  - Commercial Agreement
- 

##### Responsible

Artur Kubiak

## Modesat Communications

**Maealuse 4**  
**12618 Tallinn**

**Estonia**

**Telephone**

**Fax**

**E-Mail**

**info@modesat.com**

Modesat Communications is an innovative high capacity modem IP Core provider for wired and wireless broadband solutions. Utilizing Modesat's novel patented PilotSync™ technology, the company has achieved the market's best performance in terms of throughput, reliability and modem bill of materials cost.

Modesat offers complete FPGA based IP Cores for OEMs operating in microwave radio, fixed and mobile satellite communications and Gigabit Ethernet markets.

The company is located in Estonia, which branch offices in Silicon Valley, Russia and Belarus, and representation in Israel.

### Collaboration Profiles

#### High throughput modem IP Cores for microwave radio and satellite terminals

##### What we offer

Modesat offers a compatible range of modulators/demodulators, FECs and interfaces for the following markets: microwave radio, Gigabit Ethernet, fixed and mobile satellite.

The offered products are designed to form a complete set of digital modem elements, which provide our OEM customers with greater flexibility and convenience, shorter time to market and high reliability. All products are built on patented PilotSync™ technology.

##### What are we looking for

We are looking for OEM wireless equipment manufacturer in microwave/millimeter wave area, as well as satellite broadband.

We are interested in conducting joint integration of our high capacity modem IP Cores into OEMs product(s) to enhance its performance and bill of material cost.

We offer 256QAM microwave modem IP Core, RCS solution for two way satellite channel, and 16QAM IP Core for Gigabit Ethernet solution (to be finalized in 2010). All these products enhance SNR performance, lower BoM costs and provide higher reliability due to novel carrier and symbol synchronization technique.

##### Keywords

- Electronics, Microelectronics
- Communications Protocols, Standards
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Signal Processing (speech, sound, image)
- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System

##### Collaboration sought

- Technical Co-operation
- Licence Agreement
- Commercial Agreement
- FP7-ICT Project

##### Responsible

Tarmo Pihl



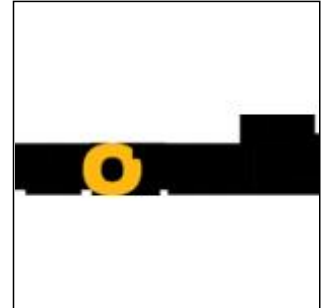
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## Momail, AB

Grev Turegatan 11B  
11446 Stockholm

Sweden

Telephone        +46708954138  
Fax  
E-Mail            honour.pearson@momail.com



Founded in 2007, Momail has expanded from its Swedish base to become a leading provider of consumer mobile email services, focused on delivering the fastest, smartest and most cost-effective mobile push email solution to this broad market. The Momail mobile email platform leverages the native email platform present in most handsets and provides consumers easy and inexpensive access to their emails - without requiring any client software download. As such, Momail offers consumers the ability to quickly and easily set up and use mobile email and access related community services.

Momail's proprietary optimisation technology delivers up to 99.9 % savings in the amount of data received on a mobile device. Momail estimates that it has saved its users approximately €5 million in data charges in the first 9 months of 2009 alone.

The Momail service is currently available throughout Europe, and will focus on Asia in 2010.

### Collaboration Profiles

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## Highly efficient mobile data delivery and email solution

### What we offer

The Momail mobile email platform leverages the native email platform present in most handsets and provides consumers easy and inexpensive access to their emails - without requiring any client software download. As such, Momail offers consumers the ability to quickly and easily set up and use mobile email and access related community services.

Momail's proprietary technology allows it to optimize email including attachments, thus reducing delivery time and data consumption.

On average, Momail customers use 88% less data for mail received to their handsets each month. Overall, Momail's unique technology allows for downloads to be up to a thousand times faster and require up to a hundred times less data, therefore reducing data costs for consumers and data infrastructure requirements for operators.

---

### What are we looking for

At Momail, we are currently seeking distribution partners for our solution. As email and data delivery on mobile handsets become ever more prevalent, we believe our service can be of use to telecom operators, internet/mobile portals, handset manufacturers, etc. Such partners will find that Momail's unique optimization technology will be of interest to their customers and users in turn, who are interested in minimizing cost and optimizing performance of their mobile handsets.

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### Keywords

- Communications Protocols, Standards
- Mobile Service Provider

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### Collaboration sought

- Joint Venture Agreement
- Licence Agreement
- Commercial Agreement

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### Responsible

Honour Pearson

## MONTESAB

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**28007 Madrid**

**Spain**

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**Fax**                **34915020714**  
**E-Mail**            **partners@montesab.com**



Montesab is a business development and sales service organization dedicated to assisting Hi-Tech new entrants to move faster, with lower risk and a greater return.

MONTESAB accelerates your drive into the Spanish market with services like: Interim management, Business development, and Commercial & Post-sales outsourcing services. Team members have over 20 years of successful experience in IT & Telecom focussed in the Telco, Health Care and Defense Sector.

In the Telco sector we are focussed:

- \* Convergent BSS & OSS.
- \* M2M.
- \* IPTV & Multimedia networks

### Collaboration Profiles

## Business Development & Commercial services for the Telecom, Health Care & Defense Markets

### What we offer

MONTESAB accelerates your drive into the Spanish market with services like: Market Assessment, Business development, Commercial & Post-sales services, Outsourcing Services, Interim management.

Our focus:

- \* Convergent OSS & BSS
- \* M2M
- \* IPTV & Multimedia
- \* ICT for Independent Living and Inclusion

### What are we looking for

MONTESAB is looking for commercial agreement in areas like:

- \* Convergent OSS & BSS
- \* M2M
- \* IPTV & Multimedia
- \* ICT for Independent Living and Inclusion

MONTESAB offers you to accelerate your drive into the Spanish market with services like: Market Assessment, Business development, Commercial & Post-sales services, Outsourcing Services, Interim management.

### Keywords

- Network Security
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Electronic Commerce, Electronic Payment, Electronic Signature
- IT Applications for Health
- ICT for Independent Living and Inclusion
- GIS Geographical Information Systems
- Content Provider
- Mobile Entertainment
- Mobile Security
- Mobile Service Provider
- 3D Media

### Collaboration sought

- Commercial Agreement

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Government of Catalonia

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**Responsible**

Mr Francisco Monteagudo

## Moovade

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Belgium

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**Fax** +32 4 379 72 17  
**E-Mail** [info@moovade.com](mailto:info@moovade.com)



Moovade is a Belgian company specialized in mobile application, mobile web and mobile widget development. Moovade has skills in main mobile platforms, including iPhone, Android, Blackberry, Windows Mobile, Symbian and JavaME.

Firstly, Moovade puts its skills to your service for your mobile development projects.

Secondly, Moovade has developed innovative solutions such as Interact or Feedr that enable public screens and kiosks to communicate in an innovative way with mobile phones.

### Collaboration Profiles

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#### Mobile application, mobile mobile & mobile widget development

##### What we offer

Moovade is a Belgian company specialized in mobile application, mobile web and mobile widget development. Moovade has skills in main mobile platforms, including iPhone, Android, Blackberry, Windows Mobile, Symbian and JavaME.

Firstly, Moovade puts its skills to your service for your mobile development projects.

Secondly, Moovade has developed innovative solutions:

1. Interact, an award-winning mobile platform that enables a new level of interaction between mobile phones and public screens, by transforming the mobile phone in a kind of "smart remote control" for these public screens.
  2. Feedr, an add-on to public kiosks enabling them to replace their printing feature by a "Send to my mobile phone" feature.
- 

##### What are we looking for

We're looking for these kinds of partners:

- Distributors for our solutions (Interact, Feedr) in Europe.
  - Kiosk solution providers to enhance their kiosk solutions with our solutions.
  - Other partners needing mobile application / web / widget development and / or having clients needing mobile application / web / widget development.
- 

##### Keywords

- Network Technologies (Wireless, Wi-Fi, Bluetooth)
  - ICT for Independent Living and Inclusion
  - Content Provider
  - Mobile Entertainment
- 

##### Collaboration sought

- Technical Co-operation
  - Licence Agreement
  - Commercial Agreement
- 

##### Responsible

Frédéric Feytons

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## Mortimer Produccions

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Mortimer Produccions, is an independent film and television production company located in Barcelona, Spain, with the goal of producing award winning and quality feature films, documentaries, TV programming and series, and mobile and internet content.

### Collaboration Profiles

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#### Mobile video and game content

##### What we offer

We develop and produce quality products with audience appeal worldwide. We belong to the entertainment business and we are ready to create, produce and sell entertainment.

We develop and produce mobile content (games and video fiction and reality). Our content is design to be simple and entertaining, and to reach users all over the world.

##### What are we looking for

We are looking for distributors and buyers of mobile content services as well as any technology that will allow us to increase the possibility to reach our end users.

We are interested mainly in the mobile entertainment business section.

##### Keywords

- Database Management, Data Mining
- Electronic Commerce, Electronic Payment, Electronic Signature
- E-Learning
- Digital libraries and content
- Content Provider
- Mobile Entertainment

##### Collaboration sought

- Licence Agreement
- Commercial Agreement

##### Responsible

Carina Portillo

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**Motorola Israel Ltd.**

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**Israel**

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NSA - Network Services Application is a business division within Motorola Israel specializes in developing and providing BSS solution to wired and wireless operators world wide. Our solution is a billing, provisioning and customer care application. We are based in Israel where we develop, distribute and provide services to our customers worldwide. Our target market is wireless operators, mobile virtual network operators (MVNO) and triple and quad play operators of wired, wireless and broadband services.

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**Collaboration Profiles**

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**MiBAS - Motorola integrated Billing and Administration System****What we offer**

A billing and customer care application with the following modules:

- Subscribers Provisioning and Resource Management
- Rating and Billing
- Product Catalog
- Prepaid Billing (Near real time CDR-based PPS)
- Customer Care
- Self Care
- Billing Simulator
- Invoicing
- Order Management
- Self care
- Inter-Carrier Settlements
- Roaming

**What are we looking for**

We are looking for channel partners such as distributors; value added resellers, consultants or agents to sell our software application product. The partner should have past experience and knowledge in promoting and selling BSS (Business Support Systems) to telecoms carriers.

The company will provide the partner with training, marketing material and presales support.

**Keywords**

- Database Management, Data Mining

**Collaboration sought**

- Licence Agreement
- Commercial Agreement

**Responsible**

Mr. Emile Saul

## Movensis

**Avenida Prof. Dr. Aníbal Cavaco Silva 3 - 2A**  
**2740-296 Porto Salvo - Oeiras**

**Portugal**

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**E-Mail** [diogo.simoes@movensis.com](mailto:diogo.simoes@movensis.com)



Movensis

Located in Oeiras, Portugal.  
Leader in Mobile Computing + Mobile Marketing + Mobile Banking Solutions.

Aiming large accounts we provide SMS Gateways + Mobile Interface Applications, in Mobile Banking and Mobile Marketing environments. We also focus in Innovation and Research, developing projects based in new potential technologies. We seek complementary solutions to distribute in Portugal, Brazil and also Angola.

### Collaboration Profiles

#### Mobile Banking Solutions + Mobile Payment Solutions + Mobile Marketing

##### What we offer

Aiming large accounts, we provide SMS Gateways + Mobile Interface Applications, in Mobile Banking and Mobile Marketing environments.  
We seek complementary solutions to distribute in Portugal, Brazil and also Angola.

##### What are we looking for

Aiming large accounts, we provide SMS Gateways + Mobile Interface Applications, in Mobile Banking and Mobile Marketing environments.  
We seek complementary solutions to distribute in Portugal, Brazil and also Angola.

##### Keywords

- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Mobile Entertainment
- Mobile Security
- Mobile Service Provider

##### Collaboration sought

- Research and development
- Technical Co-operation
- Joint Venture Agreement
- Licence Agreement
- Commercial Agreement

##### Responsible

Mr. Diogo Simões

## Movial

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**Porkkalankatu 20  
00180 Helsinki**

**Finland**

**Telephone +358 9 8567 6400**

**Fax**

**E-Mail info@movial.com**



A pioneer in designing and implementing software for Linux-based mobile devices, Movial has proven competence in streamlined development of mobile, Internet and touch screen devices that meet even the most demanding user expectations.

Movial IXS Browser – Desktop-like browsing on all Linux based mobile devices provided by optimized browser engine and customization.

Movial IXS Widgets – Multiplatform widget runtime that includes a set widgets and offers advanced tools for fast creation of new widgets and optimization of the widgets for different input methods and screen resolutions.

Movial IXS Toolkit and SDK – IXS Toolkit and SDK enable rapid creation of mobile application user interfaces with common Web-based technologies.

Movial IXS Communicator – Complete, RCS compatible solution for converged IP telephony, video telephony, contact list management, multimedia sharing, push-to-video, and messaging (IM, SMS & MMS) based on Presence information.

### Collaboration Profiles

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## Movial IXS Internet Experience Suite

### What we offer

Web is the new operating system and Movial IXS is the technology to support that trend. This embedded web runtime solution consists of a suite of hardware independent tools and applications for fast and cost-effective creation of Linux-based Internet enabled devices. Solution components can be used together or separately on various software platforms.

Movial IXS Browser – Desktop-like browsing on all Linux based mobile devices provided by optimized browser engine and customization.

Movial IXS Toolkit and SDK – IXS Toolkit and SDK enable rapid creation of mobile application user interfaces with common Web-based technologies.

Movial IXS Widgets – Multiplatform widget runtime that includes a set widgets and offers advanced tools for fast creation of new widgets and optimization of the widgets for different input methods and screen resolutions.

Movial IXS Communicator – Complete, RCS compatible solution for converged IP telephony, video telephony, contact list management, multimedia sharing, push-to-video, and messaging (IM, SMS & MMS) based on Presence information.

### What are we looking for

Engage with companies working with Linux-based mobile, Internet and touch screen devices looking to launch devices and/or internet-based services that meet even the most demanding user expectations.

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### Keywords

- Electronics, Microelectronics
- Communications Protocols, Standards
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Electronic Commerce, Electronic Payment, Electronic Signature
- E-Learning
- Digital libraries and content
- IT Applications for Health
- IT Applications for Transport and Logistics



- ICT for Independent Living and Inclusion
  - Mobile Entertainment
  - Mobile Service Provider
  - 3D Media
- 

**Collaboration sought**

- Research and development
  - Technical Co-operation
  - Joint Venture Agreement
  - Licence Agreement
  - Commercial Agreement
- 

**Responsible**

Jouni Virta

## Movilenio Servicios Moviles SL

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46005 Valencia

Spain

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Fax +34963810870  
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www.mobincube.com is a web-based tool that allows any person without any technical knowledge to develop advanced multiplatform mobile applications.

### Collaboration Profiles

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#### Anyplays - Mobile Games Developer

##### What we offer

Developing games for gamers. It might sound weird, but it is really common to see in the gaming industry a lot of companies missing the most important part of this value chain: the gamer. In Movilenio, we put ourselves in the side of the gamer, in order to develop our games as the final user wants. Never forgetting the highest graphic and software quality, Movilenio puts all its efforts in increasing the quality of other aspects of a game: gameplay, addiction, entertainment, etc. This is also possible because Movilenio is based in Spain in order to develop its games from one of the main markets of the gaming sector.

A high skilled sales team with a large experience in the mobile games industry, that is opening doors to main operators and publishers all over the world. Movilenio started its operations in Spain.

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##### What are we looking for

Looking for:

- International partners to develop games
  - Marketing agencies wishing to use the mobile phone as a new marketing channel to promote their brands.
  - Software developers that want to add value to their product portfolio.
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##### Keywords

- Content Provider
  - Mobile Entertainment
  - Computer Games
- 

##### Responsible

Mr. Ignacio Roda

## Movilok

Ronda de Poniente 12 2E - Parque Empresarial Euronova 3 12  
28 TRES CANTOS

Spain

Telephone

Fax

E-Mail

info@movilok.com

Movilok is a Spanish company specialised in new technologies for corporative mobile applications and services, targeting most used platforms (iPhone, Android, BlackBerry, Windows Mobile, J2ME).

We are focused on innovative products and solutions involving mobile devices such as strong authentication for users, transactions and applications, context aware services, augmented reality.

We have broad experience in design and development of mobile banking solutions. Our main references are the Spanish banks BBVA and Bankinter.

### Collaboration Profiles

## OATH – OTP Strong User Authentication platform for systems, services and places using the mobile p

### What we offer

- 1) Movilok delivers a security platform for strong user authentication to logical resources (systems, on-line services) and physical resources (places, access, doors, environments).
- 2) Our solution is OATH compliant and uses the mobile device as dynamic passcode generator. The dynamic OTP can be shown in different formats: alphanumeric, graphical (bidimensional barcode, watermark image), sound, Bluetooth signal.
- 3) The solution offers a complete end- to end solution for corporative security access and also can be used for securing the access to on-line services where user authentication is a key issue: corporative user authentication to places and systems, secure e-ticketing
4. What are the main advantages of your technology over other technologies? (Faster, cheaper, easier to install and/or maintain, etc.)

-Please note that if the description is not clear we won't be able to validate your profile.

### What are we looking for

1. Movilok is interested in establishing partnership with:
  - \* Consultancy firms
  - \* Security experts
  - \* IT Integrators
  - \* Internet and Mobile application developers in critical businesses.
2. Our technology can increase the security of services, places and the user identity. With our technology the user does not need to remember any password to access as it is generated just when needed
3. The product is currently in version 3.5 and there are constant improvements, but there are a lot of user cases that we want to explore and apply with our partners.

### Keywords

- Network Security
- Data Protection, Storage Technology, Cryptography, Data Security
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Electronic Commerce, Electronic Payment, Electronic Signature
- E-Learning
- IT Applications for Health
- IT Applications for Transport and Logistics
- ICT for Independent Living and Inclusion
- Mobile Security
- Mobile Service Provider

### Collaboration sought

- Research and development

- Joint Venture Agreement
- Licence Agreement
- Commercial Agreement
- FP7-ICT Project

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**Responsible**

Luis del Ser

**Secure Transaction Authentication platform for online services base on mobile phones and OATH**

**What we offer**

- 1) Movilok delivers a security platform providing strong authentication for on-line transactions preventing man-in-the middle attacks with a very easy and usable approach for the users.
- 2) Our solution is based in R&D and is based on OATH OTP approach, extended for transactions. The solution provides dynamic authentication information which is enriched with the transaction context. The solution is based in the user phone and is completely off-line.
- 3) Our product offers a secure solution for authenticating transactions over on-line services: such as on line banking, secure activation of services, secure remote control, secure e-ticketing.

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**What are we looking for**

1. We are interested in establishing partnership with:
  - \* Consultancy firms
  - \* Security experts
  - \* IT Integrators
  - \* Internet and Mobile application developers in critical businesses.
2. Our technology can increase the security of services, places and the user identity. With our technology the user does not need to remember any password to access as it is generated just when needed.
3. The product is currently in version 2.0 and there are a lot of user cases that we want to explore and apply with our partners.

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**Keywords**

- Network Security
- Data Protection, Storage Technology, Cryptography, Data Security
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- IT Applications for Health
- IT Applications for Transport and Logistics
- Content Provider
- Mobile Entertainment
- Mobile Security
- Mobile Service Provider

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**Collaboration sought**

- Research and development
- Joint Venture Agreement
- Licence Agreement
- Commercial Agreement
- FP7-ICT Project

---

**Responsible**

Luis del Ser

**Advanced Mobile Banking solutions: brokering, location and context aware solutions, Augmented realit**

**What we offer**

1:Expertise area.

Movilok has 6 years experience in providing innovative solutions for mobile banking. Movilok has provided mobile solutions for Spanish banks (BBVA, Bankinter) either for internal use by employees of the bank and for the deployment of new banking services to its customers.

2: Technology offer.

We apply our industry expertise and our technology to achieve the best results in any mobile platform (iPhone, Android, BlackBerry, J2ME) for mobile banking applications and mobile services

3: what can it be used for.

we provide innovative solutions using the mobile technology for any kind of banking project such as: brokering (Bankinter Mobile Broker), CRM integration (Bankinter CRM Mobile), context aware services (BBVA móvil)

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#### **What are we looking for**

1. We are interested in establishing partnership with:

- \* Consultancy firms
- \* IT Integrators
- \* Banking and insurance experts and companies

2. The focus sector is Banking and insurance

3. The partner should perform:

- Consultancy,
  - integration of corporative back-end solutions
- 

#### **Keywords**

- Electronic Commerce, Electronic Payment, Electronic Signature
  - Content Provider
  - Mobile Security
  - Mobile Service Provider
- 

#### **Collaboration sought**

- Research and development
  - Joint Venture Agreement
  - Commercial Agreement
  - FP7-ICT Project
- 

#### **Responsible**

Luis del Ser

## Movinpics AS

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0177 Oslo

Norway

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Fax  
E-Mail             christian.opdal.eid@movinpics.com



Movinpics is located in Norway and offers a white-label service for online virtual travelling which can be integrated with our customers existing services (e.g online maps). This service is based on our patented technology for animation over still pictures captured along a given path, e.g. through streets or inside buildings. Photorealistic quality and interactivity at low bandwidth is one of our main differentiators.

### Collaboration Profiles

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#### Virtual travelling with rich annotation

##### What we offer

Movinpics cover a need for new value-adding services for companies with existing online services within maps and location based services.

Our customers can utilize our technology or product to increase their customer attraction in markets experiencing fierce competition. This increased attraction is obtained through new, powerful visual communication with high relevance and interactivity for end-users.

Virtual travels is an interactive animated travel experience through a series of still pictures being organised in a road network. The service is extensively tested for Explorer, FireFox, and Chrome browsers. It will continue to evolve based on the feedback from our customers and the end-users. The patent for moving in pictures is granted in Norway (patent 323509) and for Europe (European Patent EP1924971). And the patent application is being processed for USA (publication 20090141031).

Unique differentiators include:

- recorded pictures are not dependent on proprietary/advanced cameras, ordinary camera on a mobile phone can be used
- recorded pictures are separated in space, making it less storage and bandwidth demanding than video which again leads to high picture quality
- one picture is accessed at a time, and all intelligence resides in the client terminal and interaction with the user, making it fully interactive
- other information media can be annotated in the pictures making it a rich multimedia service and suitable for ad based models

##### What are we looking for

Partner with a need to add an unique online travelling application with rich annotation in their existing portfolio.

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##### Keywords

- IT Applications for Transport and Logistics
  - GIS Geographical Information Systems
  - Content Provider
  - Mobile Service Provider
  - 3D Media
- 

##### Collaboration sought

- Research and development
  - Technical Co-operation
  - Licence Agreement
  - Commercial Agreement
-

**ACCÍO**

Competitiveness for Catalonia



**Generalitat de Catalunya**  
Government of Catalonia

**BROKERAGE EVENT 2010**

Barcelona, 15 - 18 February. Fira de Barcelona

**Responsible**

CEO Christian Opdal Eid

## Mowecom AS

c/o IT Fornebu Vision, Mail box 1  
1330 FORNEBU

Norway

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**Fax**  
**E-Mail** mail@mowecom.com



The solution includes software for real time monitoring on mobile devices, and one or more IP cameras can be controlled remotely (pan and zoom) from the mobile devices.

This means that all mobile phone users requiring transmission of audiovisual information are potential customers, whether they are in companies, organisations and government or private individuals.

Protecting valuables, Telemedicine, Agriculture and aquaculture, Offshore companies, Marinas are some markets we working ahead to ..

Mowecom AS was established in January 2009 in Oslo, Norway. The company entered into an agreement with IT Fornebu regarding cooperation and part ownership in November 2008. The entrepreneurs have developing our technological solution MWC since 2005, with assistance and advice from partners, Sintef ICT, The Research Council of Norway and Innovation Norway

### Collaboration Profiles

## MWC - a product solution includes software for real time monitoring on mobile devices include pan/zo

### What we offer

Mowecom's technology platform is a generic and industry-independent solution. This means that all mobile phone users requiring transmission of audiovisual information are potential customers, whether they are in companies, organizations and government or private individuals.

The solution includes software for real time monitoring on mobile devices, and one or more cameras can be controlled remotely (pan and zoom) from the mobile devices. Additionally web applications.

### What are we looking for

We wish to met all representatives that see any kind of common opportunity with our knowledge and solutions. Typical branches: Protecting valuables, Telemedicine, Agriculture and aquaculture, Offshore companies, Marinas but also Mobile providers, Mobile manufactures, large Organizations, Real Estate and others professionals that aim to see a positive potential to met us.

### Keywords

- Digital libraries and content
- IT Applications for Health
- IT Applications for Transport and Logistics
- ICT for Independent Living and Inclusion
- Content Provider
- Mobile Entertainment
- Mobile Security
- Mobile Service Provider

### Collaboration sought

- Research and development
- Technical Co-operation
- Joint Venture Agreement
- Commercial Agreement
- FP7-ICT Project



**ACCÍO**

Competitiveness for Catalonia



**Generalitat de Catalunya**  
Government of Catalonia

**BROKERAGE EVENT 2010**

Barcelona, 15 - 18 February. Fira de Barcelona

**Responsible**

Hans Petter Stormoen

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## Mozoomi AB

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13237 Stockholm

Sweden

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**Fax**  
**E-Mail** niklas.sjoberg@mobiletec.se

Mozoomi's mission is to incorporate mobile marketing in the daily usage of the mobile phone without infringing on the consumer behaviour. This shall be achieved by identifying media space that has far greater value to advertisers than to the consumer. By enabling the trade of this media space, IZoomer will redefine the business landscape for mobile marketing and become the driving force behind the growth of mobile marketing in the future.

### Collaboration Profiles

#### Mobile marketing

##### What we offer

Mozoomi has identified a new market opportunity in buying, optimizing and selling media space in the mobile phone. The company's patented solution for accessing this media space from a technical point of view has given Mozoomi a unique market position.

Mozoomi's role is to act as a "one stop shop" for precise mobile advertising. Mozoomi will provide add-value to the telecom operators by enabling a new and more flexible payment models to their customer base. At the same time advertisers will gain a new, and more precise, advertising channel to the market.

##### What are we looking for

Mozoomi is interested in meeting network carriers, mobile phone manufacturers and advertisers in order to discuss partnership opportunities.

The most relevant persons to meet when it comes to network carriers and mobile phone manufacturers are executives within business development. When it comes to advertisers the most relevant persons to meet are media space buyers.

Mozoomi is also interested in meeting early stage investors, such as private investors and seed capital/start up venture capitalist.

##### Keywords

- Communications Protocols, Standards
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Signal Processing (speech, sound, image)
- Mobile Entertainment
- Mobile Security
- Mobile Service Provider

##### Collaboration sought

- Commercial Agreement
- FP7-ICT Project

##### Responsible

CEO Niklas Sjöberg

## Mo\Minis

**Raul Wallenberg 1**  
69718 Tel Aviv

Israel

**Telephone** +972.3.644.3148  
**Fax** +972.3.644.3148  
**E-Mail** avivr@mominis.com



Mo\Minis offers a revolutionary platform for fast creation, porting and publishing of mobile games and entertainment applications.

The platform is a service targeting millions of potential game developers worldwide including advanced as well as novice programmers, graphic designers, animators, independents and small studios.

Mo\Minis platform will be a source for original and creative mobile games addressing the mobile games market of over \$5bn.

### Collaboration Profiles

## Mobile Games Development Platform

### What we offer

Mo\Minis offers a revolutionary solution for fast creation, porting and publishing of mobile games.

The mobile game industry (valued at over \$4bn) faces difficulties with the challenge of porting mobile games to an ever growing range of handsets.

Currently there are no affordable solutions for the porting challenge; this situation presents high barriers to entry for millions of independent developers and small game studios.

Mo\Minis solution is about to bring a change; introducing a platform that will enable advanced as well as non-skilled developers, graphic designers and animators to create mobile games, thus boosting up the wealth and diversity of mobile games.

Mo\Minis platform includes easy-to-use yet robust rapid games development tools; and automatically handles the porting of the games to a wide range of handsets.

Mo\Minis will also provide its users complementary distribution and commercialization services; allowing them to earn money from the games they developed.

### What are we looking for

Mo\Minis is seeking partnerships with variety of companies in the mobile content domain:

Distribution channels of mobile content - mobile operators, mobile content portals, and content aggregators.

Advertising technology companies and agencies, advertising serving technologies, advertising agencies representing advertisers and brand owners

Mobile payment technologies, premium SMS, micropayment, content wrapping and payment rules enforcement

Mobile content statistics technologies, mobile content usage tracking and statistics

Mobile users-developers communities, end users social communities, developers communities

### Keywords

- Electronic Commerce, Electronic Payment, Electronic Signature
- Digital libraries and content
- Content Provider
- Mobile Entertainment
- Mobile Service Provider
- Computer Games

### Collaboration sought

- Joint Venture Agreement
- Licence Agreement
- Commercial Agreement

**ACCÍO**

Competitiveness for Catalonia



**Generalitat de Catalunya**  
Government of Catalonia

**BROKERAGE EVENT 2010**

Barcelona, 15 - 18 February. Fira de Barcelona

**Responsible**

VP Bizdev Aviv Revach

## MPI - Midi-Pyrénées Innovation

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France

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**Fax**

**E-Mail**                 **jerome.maurel@mp-i.fr**

The role of the Midi-Pyrénées Innovation Agency is to launch, promote and support company innovation programmes to encourage commercial and strategic development, based on the networking of various stakeholders.

### Collaboration Profiles

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#### MPI : Innovation promoter in the Midi-Pyrénées Region

##### What we offer

The role of the Regional Agency for Innovation is to launch, promote and support company innovation programmes to encourage commercial and strategic development, based on the networking of various stakeholders.

Within this scope, the agency aims to:

- \* encourage small- and medium-sized enterprises to commit to a new technology acquisition process and gradually heighten their awareness of innovation,
- \* support already innovative companies in their development and give rise to new projects, bringing together the worlds of research and business,
- \* provide companies with a consultancy service covering various aspects of innovation management,
- \* organise events for companies in order to promote innovation.

##### What are we looking for

We search firms interested by technical collaboration and trying to identify Midi-Pyrénées competences. Purpose is to take up European co-development programs.

##### Keywords

- Electronics, Microelectronics
- Network Security
- Data Protection, Storage Technology, Cryptography, Data Security
- Database Management, Data Mining
- Communications Protocols, Standards
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Electronic Commerce, Electronic Payment, Electronic Signature
- E-Learning
- Digital libraries and content
- Signal Processing (speech, sound, image)
- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
- IT Applications for Health
- IT Applications for Transport and Logistics
- ICT for Independent Living and Inclusion
- GIS Geographical Information Systems
- Content Provider
- Mobile Entertainment
- Mobile Security
- Mobile Service Provider
- Computer Games
- 3D Media

##### Collaboration sought

- Research and development

##### Responsible

MAUREL Jérôme

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**mpirical limited**

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**Drift Road New Lodge  
SL4 4RR Windsor****United Kingdom****Telephone** 01344724666  
**Fax** 01344724666  
**E-Mail** dmason@mpirical.com

mpirical are a specialist telecoms training and consultancy company working for many global mobile operators, international equipment vendors and software developers. This ranges from systems based training on new and emerging technologies through to detailed technical analysis of network performance and optimization. mpirical also offer commercial and financial training focused on the communication sector in addition to specific consultancy services such as spectrum bid management and network valuation.

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**Collaboration Profiles**

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**Integrated Learning Solutions for the Telecoms Industry****What we offer**

mpirical offer competitive and innovative learning solutions for the global telecoms market. mpirical develop and deliver a range of learning solutions and online content specifically covering current and emerging mobile and wireless technologies. mpirical utilise latest technologies to offer unrivalled online classes and content which is delivered live...across global time zones. In addition mpirical offer onsite classes delivered worldwide as well as open courses in a number of global locations. The mpirical innovative solutions provide huge cost savings and increased delivery flexibility without reducing learning opportunities.

**What are we looking for**

mpirical seek partners than can support in content development and share ideas on emerging mobile and wireless technologies. We are also interested in working with organisations where we can utilise their content and equipment into our training courses. This can result in considerable exposure to a range of global organisations including network operators, handset and network equipment vendors.

**Keywords**

- Communications Protocols, Standards
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- E-Learning
- Content Provider
- Mobile Service Provider

**Collaboration sought**

- Technical Co-operation
- Joint Venture Agreement
- Licence Agreement
- Commercial Agreement

**Responsible**

Mr Drew Mason

## MRB Engineering

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### Germany

- Consultancy in TETRA Technology
- Consultancy in Network QoS
- Development
  - Embedded
  - Software

### Collaboration Profiles

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## Telecommunication Technology Consultancy

### What we offer

- Consultancy in TETRA Technology
  - Consultancy in Network QoS
  - Development
    - Embedded
    - Software
- 

### What are we looking for

- TETRA Technology
  - Embedded Technology
- 

### Keywords

- Electronics, Microelectronics
  - Network Security
  - Signal Processing (speech, sound, image)
  - Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
  - Mobile Security
- 

### Collaboration sought

- Research and development
- 

### Responsible

Markus Brandau

## mS Systems Ltd

**Szeremi 4**  
**1117 Budapest**

**Hungary**

**Telephone** +3613853550  
**Fax** +3613853550  
**E-Mail** info@picipenz.com



Our company is specialised in developing mobile micropayment solutions for parking and ticketing.

Our main product: the mobile parking solution, currently in operation in more than 7 cities in Hungary. It is highly flexible (in excess of 100 functionalities), offering a large variety of customization and several operating models, depending the local requirements.

Other solutions:

- train ticket purchasing (under client testing),
- long distance bus ticketing,
- micro payment for small shops and others

We are a small enterprise located in Budapest, having more than 8 years of experience in mobile application development.

Regards,  
Tamas Centgraf

### Collaboration Profiles

#### mParKing - Mobile parking payment

##### What we offer

mParKing differs from all known mobile parking payment solutions due to its IVR (CallPark), Java-based ready application (iPark) and NFC technology usage. These methods offer low telecom costs, a simple use on the users' side. The system can be optionally operated with bank or telecom account in background.

Main advantages:

- easy payment with a simple phonecall,
- cheap payment using Java application and mobile internet,
- no implementation is needed (ASP model),
- integration with bank accounting system

##### What are we looking for

We are currently seeking for partners to introduce this system in other European countries. If your company is already involved in providing such parking/payment services, we thought you might like to improve and complement your current services. We work either in revenue share or software license fee basis.

##### Keywords

- Mobile Service Provider

##### Collaboration sought

- Technical Co-operation
- Licence Agreement
- Commercial Agreement

##### Responsible

Tamas Centgraf

#### mS Systems - mobile payment solution

##### What we offer

Complete solution of mobile micropayment parking and ticketing.

Our main product: the mobile parking solution, currently in operation in more than 7 cities in Hungary. It is highly flexible (in excess of



100 functionalities), offering a large variety of customization and several operating models, depending the local requirements.

Other solutions:

- train ticket purchasing (under client testing),
- long distance bus ticketing,
- micro payment for small shops and others
- payment of taxi fare with mobile, etc.

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**What are we looking for**

We are looking to build partnerships with local system integrators, companies with access to local city councils, parking companies, intra- and inter-city bus travel companies.

Our partners would ideally represent us at these cities and would promote and operate our solution locally.

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**Keywords**

- Electronic Commerce, Electronic Payment, Electronic Signature
- IT Applications for Transport and Logistics

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**Collaboration sought**

- Research and development
- Licence Agreement
- Commercial Agreement

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**Responsible**

Tamas Centgraf

## MSG Software

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**Elektroniikkatie 3**  
90570 Oulu

**Finland**

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MSG Software and its mobile business unit WhileOnTheMove provides mobile solutions based on NFC and LBS technologies.

### Collaboration Profiles

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#### NFC enabled mobile solutions

##### What we offer

We develop mobile solutions based on NFC technology for companies and cities.

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##### What are we looking for

We are looking for sales agents in Europe.

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##### Collaboration sought

- Commercial Agreement

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##### Responsible

Kari Kivisto

## MSS

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08028 Barcelona

Catalonia

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MSS offers localization and translations services for IT companies. We also offer proven solutions to ensure companies success by accelerating the release of high-quality localized and translated language products.

Our main services are:

- software localization
- IT documentation and translation
- testing
- web content translation

### Collaboration Profiles

#### Language translation services

##### What we offer

We offer our broad experience in the language translation industry to improve the efficiency of the localization and translation of any IT product.

We have a set of tools that can make this process easier and cheaper, allowing companies to be able to release better and faster products for any local market.

##### What are we looking for

We are looking for companies that would have globalization and translation needs. Companies that need help and support to be able to define a clear and efficient process to translate and localize their products. Not only the product itself but also everything related with it, from marketing material, to the website, user manuals, etc.

##### Keywords

- Database Management, Data Mining
- E-Learning

##### Collaboration sought

- Research and development
- Technical Co-operation
- Commercial Agreement

##### Responsible

Mr Alvaro Rocabayera

## Musala Soft

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**1057 Sofia**

**Bulgaria**

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**Fax** +359 2 969 58 22  
**E-Mail** bizdev@musala.com



Musala Soft is a leading Bulgarian software engineering services company, specialized in nearshoring, delivery of complex and large-scale software projects, IT consulting and solution implementation. The enterprise was created year 2000 and has more than 160FTEs.

Musala Soft software development services and specialized solution implementation focus on the following solution types:

- Embedded and Mobile Applications;
- BPM /SOA /EAI Solutions;
- Business Intelligence and Data Warehousing;
- Software Test Automation;
- Application Modernization.

### Collaboration Profiles

## Mobile Software Development and Custom Solutions

### What we offer

We have extensive experience and proven expertise in the development of specialized software solutions for mobile devices, addressing specific enterprise business needs. Musala Soft has executed projects for implementation of custom developed applications at Symbian, Windows Mobile, PalmOS and other operating systems. Among others, we have deep industry knowledge in the telecommunications sector – Musala Soft customers include Mobiltel (Bulgaria), swiss1mobile, Mobilkom austria group, Vivacom/BTC (Bulgaria).

In addition to our specialization in embedded and mobile applications Musala Soft offers development services and consultancy in the areas of:

- BPM /SOA / EAI Solutions;
- Business Intelligence and Data Warehousing;
- Software Test Automation;
- Application Modernization.

### What are we looking for

Establishing cooperation with companies with expertise/ needs in terms of mobile and embedded applications both for joint commercial projects as well as for EU funded and R&D initiatives. Our partners can rely on services provided by an experienced team of highly qualified professionals capable of developing complex IT solutions and giving first class consulting.

### Keywords

- Database Management, Data Mining
- Electronic Commerce, Electronic Payment, Electronic Signature
- IT Applications for Transport and Logistics
- Mobile Entertainment
- Mobile Security

### Collaboration sought

- Research and development
- Technical Co-operation
- Commercial Agreement
- FP7-ICT Project

### Responsible

Plamen Tsekov

## Musana

France



With [www.musana.com](http://www.musana.com) store and stream your music in mobility.

### Collaboration Profiles

#### °musana - music happiness center

##### What we offer

On line storage, identification & streaming for personal music library

##### What are we looking for

Prospect and licensing partners

##### Keywords

- Digital libraries and content
- Mobile Entertainment
- Mobile Service Provider

##### Collaboration sought

- Joint Venture Agreement
- Licence Agreement

##### Responsible

Frédéric Thuard

## mvision network solutions S.A.

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**katexaki st 40  
11525 Athens**

**Greece**

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MVNS S.A. was founded in 2008 by two entrepreneurs Manos Moschous and Dimitris Tsigos and is based in Athens, Greece.

MVNS is small size company (5 people staff) and is active on the mobile industry field providing value added services mainly targeting Mobile Network operators.

The company is part of Virtual Trip Group. We are the creators of mVision Content delivery platform. Our flagship product is the Mobile Social which is a Mobile Gaming Social Network.

We are experts in  
-Mobile Services and Applications  
-Video IVR applications  
-Social Networking  
-Video Streaming  
-Gaming and Dating.

The company is vendor to Vodafone Greece, WIND Hellas, OTE and is under final negotiations with Cosmote covering the 100% of its domestic MNO market.

### Collaboration Profiles

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#### Mobile Gaming Social Network

##### What we offer

Our flagship product is the Mobile Social which is a multi-channel Mobile Gaming Social Network.

Mobile Social includes  
-Facebook mobile application  
-User generated content application including audio, video, photos  
-Gaming Social Network including Mobile Applications  
-Dating/Chat

Mobile Social is Multi-channel including  
-Mobile Internet  
-WEB  
-Facebook  
-Mobile Applications (JAVA, 360, iphone)  
-Video IVR

##### What are we looking for

We are looking for MNO's and other VAS companies to resell our flagship product "Mobile Social" in other countries.

Opportunity for MNO's  
-Zero financial investment for technology  
-Free trial period for up to three months  
-Fair Revenue Sharing Model

Benefits to MNO  
-Multiple and New Revenue Streams  
-Subscriptions  
-Data, SMS, MMS, Video Traffic  
-Downloads  
-Mobile Ads / Sponsorship  
-Customer Loyalty delivered through interactivity

We are also looking for new technologies (new content delivery channels) that may be applied on our platform and extend the features and functionality of our services.

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**ACCÍÓ**

Competitiveness for Catalonia



**Generalitat de Catalunya**  
Government of Catalonia

**BROKERAGE EVENT 2010**

Barcelona, 15 - 18 February. Fira de Barcelona

**Keywords**

- Content Provider
  - Mobile Entertainment
  - Mobile Service Provider
- 

**Collaboration sought**

- Research and development
  - Technical Co-operation
  - Joint Venture Agreement
  - Licence Agreement
  - Commercial Agreement
- 

**Responsible**

Manos Moschous

## MVisjon AS

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7725 Steinkjer

Norway

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E-Mail            post@mvisjon.no



Software development, focusing on Web applications. We develop advanced solutions for the use of the Internet in a more global world. MVisjon builds more of its solutions on Cloud Computing technology.

### Collaboration Profiles

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#### Safe Communication

##### What we offer

Safe Communication improves and secures communications for teams and organizations.

The system allows users to communicate securely with recipients using different technologies. Among other things mobile. Both with text messaging and wap.

Our system gives the sender of information (sender) full control of mail/messages sent. It is possible to track every mail /message sent to a small or large group.

It is very time efficient to track who has received or opened or read a little or read all and who has responded to it and who has not.

In this way it is easy to resend a new message for the people read, but not responded, for instance. The resending can be automatically resent to a defined group by deadlines defined.

##### What are we looking for

We looking for service providers within the mobile industry.

Need to find out more about different ways to communicate with mobile phone / web.

Finding out as much as possible about sms/mms(text messaging).

Mobile messages through web.

SMS server in different countrys.

2-way communication with web and sms.

##### Keywords

- Network Security
- Data Protection, Storage Technology, Cryptography, Data Security
- Database Management, Data Mining
- Content Provider

##### Collaboration sought

- Research and development
- Technical Co-operation

##### Responsible

Manager Hugo Moen



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## mxData

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**Alderley House**  
**SK9 1AT Wilmslow**

**United Kingdom**

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**E-Mail**                 **gordon.anderson@mxdata.co.uk**



Based in Cheshire, Cambridge and London mxData delivers live information to a generation on the move.

The core products are mobile applications and services for MNOs and businesses wanting to reach their market through mobile devices.

Combining their MXI mobile development platform, Local Discovery Platform and their comprehensive device database mxData develops mobile applications and services to all the mobile formats (Java, Microsoft, Symbian, Palm, iPhone and Android).

Solution orientated and with strong links to the mobile network operators mxData provides highly relevant location and event-based information services; TrafficTV for Orange and O2, MetroTV for Reading City Council, York and South Yorkshire, TravelFC for Manchester United, LiveTrains for National Rail Enquiries and the ubiquitous Tube Map.

See what value mxData can deliver to your customers on the move.

### Collaboration Profiles

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## MXI The mobile application development solution from mxData

### What we offer

MXI is a cross platform mobile development system built to facilitate rapid development of Mobile Applications across all the mobile languages; Java, iPhone, Android, Windows Mobile and BlackBerry.

- \* Rapid cross platform development of applications for mobile devices
- \* Enhanced consumer experience utilizing handset features.
- \* Built in reporting to enable better customer support.
- \* Continually updated with new handset features.
- \* Support for a complete range of commercial options from advertising through to subscription.

MXI allows companies to focus on creating compelling mobile applications for a generation on the move.

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### What are we looking for

We are looking for companies who want to enter the mobile application and service sector with their products and services but don't know how to develop their own applications.

Alternatively if you already have an application, perhaps on the iPhone but want to add other platforms to this MXI from mxData is your solution.

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### Keywords

- Content Provider
  - Mobile Service Provider
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### Collaboration sought

- Licence Agreement
  - Commercial Agreement
- 

### Responsible

Gordon Anderson

## my6sense Inc.

Israel



my6sense is a leader and pioneer in a new technology category- "Digital Intuition"-designed to tame the overwhelming amount of information that flows into your personal space each day. my6sense connects you with the content that matters, providing you with a sharper and better way to experience your information, on your mobile phone. my6sense is a privately held company with headquarters in Herzliya Pituach, Israel.

\*Mobile Services & Solution\*

Mobile Content Personalization: my6sense uses 'Digital Intuition' artificial intelligence technology to deliver hyper-personalized RSS and social streams to users' mobile devices. The unique learning system automatically and personally ranks users' content by extracting rich feedback based on each user's consumption habits and surfaces their most relevant information.

Native iPhone application: The my6sense intuitive stream reader personally ranks content from RSS, Twitter and Facebook streams on the iPhone and iPod Touch.

'mytweetsense': This latest app feature automatically filters tweets that contain links, so that the most relevant content is presented first. mytweetsense also displays content directly within the tweet-article previews, images and videos.

### Collaboration Profiles

## my6sense is the pioneer of 'Digital Intuition' - the first mobile service to automatically and int

### What we offer

The my6sense team is comprised of artificial intelligence experts, who are leaders in the academic world with extensive experience in bringing AI and machine learning technologies to commercial use.

my6sense builds large scale information delivery systems, telcom grade and consumer focused services as well as large scale cloud computing systems to deliver a mobile consumer application (currently iPhone).

my6sense offers 'Digital Intuition' relevance ranking for generation of hyper-personalized content streams on mobile devices (for publishers, social networks, Twitter, RSS, etc.)

my6sense can be used for:

1. Direct to consumer personalized mobile content
2. Co-branded/white labeled service

### What are we looking for

We're currently seeking partners:

1. Mobile carriers
2. Mobile publishers
3. Mobile application vendors
4. Handset manufacturers

### Keywords

- Content Provider
- Mobile Service Provider

### Collaboration sought

- Research and development
- Technical Co-operation
- Joint Venture Agreement
- Commercial Agreement
- FP7-ICT Project

**ACC10**

Competitiveness for Catalonia



**Generalitat de Catalunya**  
Government of Catalonia

**BROKERAGE EVENT 2010**

Barcelona, 15 - 18 February. Fira de Barcelona

**Responsible**

CEO, founder Avinoam Rubinstain

## myFC

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**Sweden**

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**E-Mail**                **kristina.lindholm@myfc.se**



myFC is a privately owned Swedish company. We develop fuel cell chargers for portable electronic applications, such as mobile phones, using our revolutionary FuelCellSticker technology.

myFC strategy is to reach the market through partners, both in terms of sales and distribution.

First commercial product will be launched at MWC 2010. The cordless charger is environmentally friendly; it provides energy and light without any harmful emissions. The only by-product is a small amount of water vapor.

### Collaboration Profiles

#### Portable fuel cell charger for mobile phones

##### What we offer

We offer a mobile fuel cell charger for mobile phones. It operates by converting hydrogen into electricity.

Our charger enables fast charging anywhere and extends battery life. It is affordable due to low production costs and inexpensive fuel and is at the same time clean, as the only by-product is a little water vapor. Moreover, it is easy to use, reliable and durable, working effectively under most environmental conditions.

Anyone that needs easy, reliable, affordable and quick access to power for charging mobile phones can benefit from our charger.

myFC technology is a flexifuel technology: it is possible to choose the appropriate hydrogen fuel for any particular market or product.

##### What are we looking for

We are looking for a "go to market partner", preferably a telecom operator or a mobile phone manufacturer. A partner that will help us reach customers that experience a powergap and who want to be able to charge their phones independently from the electricity grid.

We are also looking for distribution partners.

##### Keywords

- Electronics, Microelectronics

##### Collaboration sought

- Technical Co-operation
- Joint Venture Agreement
- Commercial Agreement

##### Responsible

Kristina Lindholm

## MySolutions

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28120 Madrid**

**Spain**

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**E-Mail** [luis.rodriguez@mysolutions.es](mailto:luis.rodriguez@mysolutions.es)



Engineering consultancy company, specialised in the Telecom market. Seeking for state of the art products and systems that could be of interest to tier #1 and #2 operators in Iberia (Spain and Portugal). We are a specialised sales & marketing team, with more than 10 years experience in the telecom market, and more than 30 in the industrial, engineering one.

Our goal is to analyse the products possibilities in our market, and prepare a business plan with the help of the partner. A join-venture or commercial contract could be the best options to establish our relation

### Collaboration Profiles

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#### Telecom Channel Partner, mobile networks

##### What we offer

Our main area of expertise is Sales & Marketing for the Telecom market, mainly mobile operators. We have a more than 10 years experience in the Iberian (Spain & Portugal) & LATAM market, with experience from Sales to project integration and professional services.

##### What are we looking for

We are seeking for specific products that our current customer are demanding.

Particularly, we are looking forward to 2G/ 3G Network performance and Optimisation systems.

We would need direct contact with the Manufacturer to make sure the TTM of the adaptations to the market are done in an efficient way. The bidirectional information flow will be key to guarantee the success.

Our Engineering will be able to specify the market needs that have to be developed in order to enter the main accounts of our region (Telefonica, Vodafone, TMN).

##### Keywords

- Communications Protocols, Standards
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- GIS Geographical Information Systems

##### Collaboration sought

- Joint Venture Agreement
- Commercial Agreement

##### Responsible

Mr. Luis Rodriguez

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## MyWidz AB

Sickla Strand 82  
13134 Stockholm

Sweden

**Telephone** +46 707273936  
**Fax**  
**E-Mail** info@mywidz.com



MyWidz makes development, collection and sharing of mobile applications possible for users world wide independent of phone.

MyWidz makes revenue on corporate marketing & communication between companies and their customers.

### Collaboration Profiles

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## MyWidz, mobile apps for every phone

### What we offer

MyWidz offer a simple platform to develop, deliver and share mobile applications.

On MWC we will be showing our upcoming push technology, increasing speed and useability of any app.

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### What are we looking for

We are looking for developers and application partners with strong local presence in country or region.

- Application developers
- Local sales and distribution partner
- Sales oriented, focus on gambling, stock markets, loyalty programs

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### Keywords

- IT Applications for Health
- IT Applications for Transport and Logistics
- ICT for Independent Living and Inclusion
- Content Provider
- Mobile Entertainment
- Mobile Service Provider

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### Collaboration sought

- Commercial Agreement

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### Responsible

Jonas Löfgren

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## Nabia Solutions, SA

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**Centro de Negocios Ideia Atlantico cx 4**  
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**Portugal**

**Telephone**            **+351 253 603 236**  
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**E-Mail**                **info@nabiasolutions.com**



Nabia has its headquarter in Portugal (Braga), and has satellite offices in the United Arab Emirates. Nabia products are being presented and integrated by the world's leading mobile infrastructure vendors and system integrators. The company's business and technology expansion is made by world-class mobile operator customers.

### Collaboration Profiles

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#### Mobile Social Network

##### What we offer

Nabia, established in 2008, is specialized on mobile social solutions. Our product suite allows subscribers to write, shoot and publish easily mobile user-generated-content like text messages, multimedia messages, images, videos and audio.

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##### What are we looking for

Business Development with potential customers/partners.

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##### Keywords

- Communications Protocols, Standards
  - Network Technologies (Wireless, Wi-Fi, Bluetooth)
  - Mobile Service Provider
- 

##### Collaboration sought

- Research and development
  - Technical Co-operation
  - Joint Venture Agreement
  - Licence Agreement
  - Commercial Agreement
- 

##### Responsible

Rui Lopes

## Nadir Software Solutions

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Catalonia

Telephone        932546113  
Fax  
E-Mail            e.pol@nadir.es



NADIR Software Solutions is specialised in mobile communications.

Technologic Outsourcing service is addressed to companies without engineering resources with a need for mobile solutions, fleet management and navigation systems for mobile devices and over mobile communications network(GPRS,UMTS,TETRA).

The \"SOLTOK\" technological platform, designed for management and data transfer over GRPS and UMTS communications for telemetry and remote control applications.

The company is based in Barcelona, Spain.

### Collaboration Profiles

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#### \"Technological Outsourcing\" - Mobile Applications

##### What we offer

\"Technologic Outsourcing\" service: This service is addressed to companies without engineering resources with a need for mobile solutions, management applications, fleet management and navigation systems for mobile devices (Smartphones, PDAs, industrial PDAs, etc.), all of them integrated into the company ERP and the mobile communications networks (GPRS, UMTS, WI-FI, TETRA).

These services are applicable to diverse sectors like construction, energy or environmental.

For example: Police mobile applicatinos, GPS applications with GIS integration, Sells mobile applications or on board management applicatios.

##### What are we looking for

NADIR is looking for companies without engineering resources, nor specialized mobile engineering department with a need for mobile solutions.

These services are applicable to diverse sectors like construction, energy or environmental. Basically for sectors with a need of mobile applications integrated with companies ERP.

##### Keywords

- Communications Protocols, Standards
- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
- GIS Geographical Information Systems

##### Collaboration sought

- Research and development
- Technical Co-operation
- Joint Venture Agreement
- Manufacturing Agreement
- Commercial Agreement

##### Responsible

Sr. Enric Pol



## NANO DRM

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**Muselles Sokak 6A**  
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**Turkey**

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**Fax**  
**E-Mail**                 **info@nanodrm.com**



We are a digital marketing (advertising and media) company located in Istanbul.  
Our main business is to provide marketing communications solutions completing digital 360 for major multinational and local brands.  
Clients include Microsoft, Goodyear, ExxonMobil, SC Johnson, Kimberly Clarke, Unilever, Efes Pilsen, Pinar, Jotun, Sekerbank etc.

### Collaboration Profiles

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#### Digital Marketing, Advertising and Media

##### What we offer

We are specialized in marketing communications and branded content generation.  
It is platform free, therefore, we are providing services for internet and mobile sites, developing social media programs and applications including facebook and iphone apps.

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##### What are we looking for

We are looking for a digital marketing agency network who wishes to expand to Istanbul, Turkey.

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##### Keywords

- Content Provider
  - Mobile Entertainment
  - Mobile Service Provider
  - 3D Media
- 

##### Collaboration sought

- Joint Venture Agreement
  - Commercial Agreement
- 

##### Responsible

Gökhan Gürşen

## Naotech Communication Group

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**Kehilat Venezia 10**  
**69400 Tel Aviv**

**Israel**

**Telephone**           **972.36440400**  
**Fax**                   **972.36448868**  
**E-Mail**               **olivier@naotech.com**



Naotech Communication specializes in audio, video and on line Communication.

The company provides audio and visual communication solutions to SMB and large enterprises.

Our company is based in Tel Aviv and our typical customers have offices around the world and desire to capitalize on real time on line collaboration to improve efficiency.

### Collaboration Profiles

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#### Audio Video Data Collaboration

##### What we offer

We are offering a service of a complete audio video and data collaboration experience on any platform. A participant can join a multimedia conference from a video conference unit or a desktop PC or on the go via his smartphone. Our business model include on site solution or hosted managed service.

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##### What are we looking for

We are looking for international partners, new additional services or products for our customer base. We are also interested in increasing our international market activity, and are looking for partners in Europe and the rest of the world.

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##### Keywords

- Electronics, Microelectronics
  - Communications Protocols, Standards
  - E-Learning
  - Signal Processing (speech, sound, image)
  - Mobile Entertainment
- 

##### Collaboration sought

- Joint Venture Agreement
  - Licence Agreement
  - Commercial Agreement
- 

##### Responsible

Olivier Schiffmann

## Nash Technologies GmbH

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Germany

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Nash Technologies, based in Nuremberg, Germany, is a high-tech company in the communication technology sector. The centre of excellence, with in-depth experience acquired in the world-renowned Bell Labs, joined the Harvey Nash Group as an independent spin-off of Alcatel-Lucent's UMTS R&D operation. Nash Technologies' wide-ranging expertise covers all phases of the product lifecycle, and its wireless testing facilities rank among the largest in the world.

Nash Technologies' services encompass the development, optimization, support and testing of wireless communication systems such as GSM, UMTS and LTE, as well as software development and testing, ranging from .net web applications, through mobile phone applications, to embedded software solutions, such as stack development for femtocells. We offer a unique combination of onsite/offshore research and development services – in Europe and Vietnam – and are thus ideally positioned to provide our international clients with services of the highest quality at very competitive prices.

### Collaboration Profiles

## Nash Technologies, based in Nuremberg, Germany, is a high-tech company in the communication technolo

### What we offer

Nash Technologies' services encompass the development, optimization, support and testing of wireless communication systems such as GSM, UMTS and LTE, as well as software development and testing, ranging from .net web applications, through mobile phone applications, to embedded software solutions, such as stack development for femtocells. We offer a unique combination of onsite/offshore research and development services – in Europe and Vietnam – and are thus ideally positioned to provide our international clients with services of the highest quality at very competitive prices.

### What are we looking for

We are looking for clients in the area of wireless communication systems like GSM, W-CDMA, LTE, embedded software applications, stack development.

### Keywords

- Network Security
- Communications Protocols, Standards
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- IT Applications for Health
- Mobile Entertainment
- Mobile Security
- Mobile Service Provider

### Collaboration sought

- Research and development
- Technical Co-operation

### Responsible

Bernd Scharbert

## National Documentation Centre

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Athens

Greece

**Telephone** 0030 210 7273918

**Fax**

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The Network offers support and advice to businesses across Europe and helps them make the most of the opportunities in the European Union. Our services are specifically designed for small and medium enterprises (SMEs) but are also available to all businesses, research centres and Universities across Europe.

### Collaboration Profiles

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## Computerization of the binary communication channel

### What we offer

A Greek laboratory is bringing a revolution to communications technology, by introducing the computerization of the binary communication channel. The laboratory has developed the Optimum Logic Filter (OLF) via sophisticated coding, which allows for a fully digitalized communication channel, computerized by a specially developed software.

Concatenated coding appears to provide the optimum method for producing codes, in order to construct high technology communication systems. This proposal deals with the optimum coding used in a digital channel, through which information processing is encoded by the software program developed by the Greek company (in C programming language). The result is a digital communication channel which is computerized by the software. This channel is considered as an optimum binary channel working in a noisy environmental constructed by the software written in the computer programming language C. The receiver is an optimum logic filter (OLF) which uses sophisticated, deterministic and turbo coding.

The digital (binary) communication channel (DCC) constructed by the software, with optimization procedures and turbo concatenated codes throughout the channel, produce an optimal DCC solution in terms of performance.

The software produces a fully optimal digital communication channel - one that finally overcomes all errors: Matrix concatenated codes correct all pattern errors introduced by the channel and are controlled by the statistical procedure of the OLF's prediction unit, which gives a rate of  $R \leq C$ . The degree of freedom for this case, as is required, is always given by the OLF's predictor unit of the digital computerised optimal decision making unit.

A complete software package has been developed and tested for DCC optimization.

### What are we looking for

The Greek laboratory is willing to provide the theory, as well as the software that materialize the theoretical work into given results. The laboratory is seeking for licence agreement.

### Keywords

- Electronics, Microelectronics
- Communications Protocols, Standards

### Collaboration sought

- Licence Agreement

### Responsible

Constantine Karamanis

## General purpose FPGA based in CLT (Coordinate Logic Filters) for accelerating Digital Signal & Image

### What we offer

The Coordinate Logic Filters (CLT) algorithmic framework, can assess and implement almost all the kinds of non linear filters. Hence using Coordinate Logic we are able to implement all the kinds of rank filters such as morphological (min-max), median, L filters, and many others. Also we can implement high pass, low pass and band pass filters. This practically offers an opportunity for assessing the majority of complex image processing applications in medicine & diagnostics, engineering, real-time video processing, scientific visualization, among a very wide range of directly related applications. The methodologies, algorithms and intense know-how, may well be applied in both S/W or H/W implementations. Combined with other proprietary algorithms developed by DAEDALUS (e.g. advanced image segmentation and object recognition), next generation information indexing and retrieval engines may be developed for image and video content.

Edge innovation addressing a range of highly extensive applications in the digital imaging field, offering the capacity to re-design existing applications with scalar performance and cost improvements, or, design new ones that could not be assessed easily or feasibly, due to processing or construction cost, and complexity.

**What are we looking for**

Field Technology venture partner (VLSI manufacturer, mobile technology brand, medical equipment machinery industry, imaging technologies vendors).

The target is the realization of a single-chip based Real time image processing hardware solution, at a very low cost, making possible the easy implementation of advanced image processing solutions, either at firmware or software level.

Technical superiority at a dramatically reduced cost due to reduction of logic circuitry used, with a matching reduction of energy consumption, is the claimed benefit of the approach.

Although the range of potential applications is too broad, an immediate application is targeted in mobile communications, where real-time operations on video, like advanced noise cleaning, frame-level encryption & dynamic bandwidth reduction, would receive maximum commercial benefits. Similar benefits may be also obtained via software processor implementation schemes

**Keywords**

- Electronics, Microelectronics
- Signal Processing (speech, sound, image)
- IT Applications for Health
- Mobile Entertainment

**Collaboration sought**

- Technical Co-operation
- Joint Venture Agreement
- Licence Agreement

**Responsible**

Constantine Karamanis

## Navispace AG

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Germany

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Fax              0049 8152 9099894  
E-Mail          c.stammel@navispace.de

Navispace AG is located in Germany near Munich.

Navispace AG is an internationally recognized technology marketing company in communication-technologies and satellite navigation sectors.

Through a close relationships with co-operation partners such as research institutes, trade fair organizations and engineering companies the customer is provided with a complete going to market supply chain.

Navispace AG's core competence lies in the intersectoral transfer of technologies in the following high-tech markets:

- Geo-Information
- Satellite Navigation
- Telecommunication
- Sport & Lifestyle

Navispace is involved in many innovative projects in the field of GNSS and Bluetooth.

### Collaboration Profiles

#### International going to market partner with sales and development knowledge

##### What we offer

We offer a strong market knowledge in the field of GNSS and wireless application. Our network can be used for a faster and more profitable going to market.

We are involved in different innovative projects based on GNSS and Bluetooth. There we can offer some R&D work packages.

##### What are we looking for

We are looking for partners who want to collaborate in the development of new GNSS and / or Bluetooth applications.

We are also looking for ready to market products for our sales activities in EMEA. The products or solutions we are looking for should be located in the fields of sports, healthcare or navigation solutions.

##### Keywords

- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
- IT Applications for Health
- ICT for Independent Living and Inclusion
- GIS Geographical Information Systems

##### Collaboration sought

- Technical Co-operation
- Commercial Agreement
- FP7-ICT Project

##### Responsible

Christian Stammel

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**navocap**

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**rue de savoie 11**  
**31330 merville**

**France**

**Telephone**

**Fax**

**E-Mail**

NAVOCAP realise intelligent traffic systems dedicated to mass transport transit

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**Collaboration Profiles**

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**ITS for mass transport transit****What we offer**

We offer systems to manage fleet of buses and information dedicated to users of mass transport.

We develop a specific technology dedicated to locate urban pedestrians without using specific infrastructure or a preliminary recordings.

Technology using hybridization GPS and MEMS sensors, can be connected to cellular phones. Actual precision in urban environment 5m-95% of time where a standard GPS receiver delivered 20m.

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**What are we looking for**

Partners for electronic payments

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**Keywords**

- Communications Protocols, Standards
- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
- IT Applications for Health
- IT Applications for Transport and Logistics
- Mobile Security

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**Collaboration sought**

- Research and development
- Manufacturing Agreement
- Commercial Agreement
- FP7-ICT Project

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**Responsible**

president edgard antoine

## NAVX

rue Jules Guesde 129  
92300 Levallois-Perret

France

**Telephone** +33661314467  
**Fax**  
**E-Mail** j.cherbonnier@navx.com



NAVX is a European company based in France. It collects, aggregates and formats geolocalized content for smartphones and GPS, such as gas prices, parking spaces, speedcams, restaurants, etc. NAVX's content is available in all European countries and in the US.

NAVX provides value-added content to the leading players of the GPS eco-system: TomTom, Navteq, Orange, Garmin, Mio, ALK, etc.

NAVX also operates mobile applications that provide geolocalized content to end-users. One of its flagship products is SNAPIGO, an iPhone app which allows users to record and share restaurant addresses.

NAVX was founded in Dec 2005 by two serial entrepreneurs, and is back by a leading French VC firm, Innoven.

### Collaboration Profiles

#### Geolocalized content for smartphones

##### What we offer

Please replace this text with a short description (200 - 1000 characters) of what you are offering or your research idea. Your description should answer the following questions.

NAVX focuses on sourcing, aggregating and distribution real-time dynamic geolocalized content

Our content can be used in location-aware devices, such as smartphones and GPS. For instance, we source 400 000 gas prices every hour in Europe and the US and distribute them to car GPS.

Our know-how in terms of sourcing and distributing geolocalized content can be applied to any type of information: restaurant addresses, parking lots, speedcams, hotels, etc.

How main advantage is our ability to source and aggregated both official content and user-generated content. We make sure the information is relevant, exhaustive and trustworthy.

##### What are we looking for

We are looking for partners willing to increase the value of their offering by integrating value-added & geolocalized content into their applications or services. Licensing agreements would be set-up, allowing our partner to access NAVX content, to monetise navigation applications and/or increase the value of its end-users.

We also look for technology partner in the field of Optical Recognition Systems, in order to optimize the treatment of massive amount of graphical data.

##### Keywords

- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
- GIS Geographical Information Systems
- Content Provider

##### Collaboration sought

- Technical Co-operation
- Licence Agreement
- Commercial Agreement

##### Responsible

Jean Cherbonnier



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## NCP engineering GmbH

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**Dombuehlerst. 2  
90449 Nuernberg**

**Germany**

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**Fax** +49 911 9968299  
**E-Mail** sales@ncp-e.com



NCP is a software vendor located in Nuremberg, Germany specializing in Secure Access VPN solutions. NCP has been developing software for the last 23 years and is the market leader in Germany for Secure Access solutions. Looking to expand through partners and OEM business outside Germany.

### Collaboration Profiles

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#### Secure Access Software: VPN Solutions

##### What we offer

NCP offers Secure Access solutions (VPN) for many different end devices ranging from Windows 7, Windows Mobile, Symbian and Linux. A Mac client will be available in Q1, 2010. Manageability of larger VPN networks is also offered through a solution from NCP.

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##### What are we looking for

We are looking for Resellers and Partners interested in working with NCP in any country outside Germany. We also offer the solutions to OEM customers needing a VPN to secure their offerings.

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##### Keywords

- Network Security
  - Mobile Security
- 

##### Collaboration sought

- Commercial Agreement
- 

##### Responsible

Simon Ford

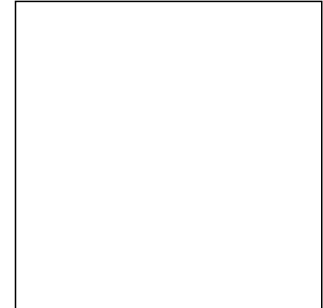
## NearInteraction

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1100-184 Lisboa

Portugal

**Telephone** +351 210 968 760  
**Fax**  
**E-Mail** [info@nearinteraction.com](mailto:info@nearinteraction.com)



NearInteraction is a technology based startup based in London and Lisbon. Founded in 2008, NearInteraction is specialised in the development of interactive solutions and new media strategies for branding and advertising.

Introducing some of the most emergent computer technologies, NearInteraction creates highly emotional and interactive experiences, showcasing brands as symbols of sophistication and innovation by bridging the gap between design and technology, creativity and realisation. At the core of NearInteraction's work are the most emergent technologies, incorporating wireless & mobile computing, physical computation and computer graphics.

NearInteraction interactive solutions can be installed in strategic places of high visibility and impact, such as public and commercial spaces or in social and work spaces, including retail spaces and points of sale, event spaces and exhibitions, business showrooms and fairs.

### Collaboration Profiles

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#### Interactive solutions

##### What we offer

NearInteraction is specialised in the development of interactive solutions with a high experiential value, and committed to the creation of brand strategies and interactive communication utilizing a wide range of emergent computation technologies, such as wireless & mobile computing, physical computation and computer graphics. NearInteraction bridges the gap between design and technology, creativity and realization. Our interactive solutions can be installed in strategic places of high visibility and impact, such as public and commercial spaces or in social and work spaces. Including large urban centres, high street retail shops, shopping malls, business showrooms and points of sale, event spaces, train stations, airports and service stations, museums, exhibition areas and many more.

##### What are we looking for

We are looking for partners and collaborators in the market and development of mobile and ubiquitous technologies.

##### Keywords

- Electronics, Microelectronics
- Database Management, Data Mining
- Communications Protocols, Standards
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- E-Learning
- Digital libraries and content
- Signal Processing (speech, sound, image)
- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
- IT Applications for Health
- IT Applications for Transport and Logistics
- GIS Geographical Information Systems
- Content Provider
- Mobile Entertainment
- Mobile Service Provider
- Computer Games
- 3D Media

##### Collaboration sought

- Research and development
- Technical Co-operation
- Joint Venture Agreement
- Manufacturing Agreement
- Licence Agreement
- Commercial Agreement
- FP7-ICT Project

**ACC10**

Competitiveness for Catalonia



**Generalitat de Catalunya**  
Government of Catalonia

**BROKERAGE EVENT 2010**

Barcelona, 15 - 18 February. Fira de Barcelona

**Responsible**

Diogo Terroso

## Neomobilis

### LABEGE

### France

**Telephone** +33(0)825676123  
**Fax**  
**E-Mail** [contact@neomobilis.com](mailto:contact@neomobilis.com)



Neomobilis is a mobile agency that understands how the functionality of established and new technologies can be applied to offer creative solutions for its clients' advertising and promotional needs.

Neomobilis provide an exceptional knowledge of all mobile platforms (Iphone, BlackBerry, Android, Symbian, Windows Mobile) and the ability to create and deliver engaging and rewarding experiences that meet brand objectives and bring results. The management team understand how a compelling digital experience is vital to drive trial, sales and brand loyalty.

### Collaboration Profiles

#### Mobile Agency for a new vision of multiplatform solution of mobility

##### What we offer

Neomobilis provides mobile technology offers complex, targeted communication at a time and place that suits the consumer, creating an instant rapport with them. Neomobilis's technical experience enables advanced mobile capability. Enhanced digital campaigns create direct engagement with your brand.

Neomobilis is not focused on one platform like iphone. In fact, companies has got different need for different consumer, that is the reason because we have knowledge on lot of mobile platform on the market

Our offer is intended to answer the recurring problems of small and medium-sized enterprises, with new technologies less expensive than our competitors

##### What are we looking for

We are looking for a new technology company partner, maybe which there is be able to promote a new software solution for a new market of mobile services. Our interest is to improve the capabilities of company, which it would like implant an efficient mobile strategy

We are in the beta-tested stage of development

So, we are looking for 3 potential partner : telco, research and project partner, on industry of telecom

##### Keywords

- IT Applications for Health
- IT Applications for Transport and Logistics
- Content Provider
- Mobile Entertainment
- Mobile Service Provider
- Computer Games

##### Collaboration sought

- Joint Venture Agreement
- Manufacturing Agreement
- Commercial Agreement

##### Responsible

Valentine HAULTCOEUR

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**Neosono S.L.**

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c/ Sant Joan de La Salle 42  
08022 Barcelona

Catalonia

**Telephone** +34 670 212 303  
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**E-Mail** info@neosono.com



Neosono with headquarters in Barcelona, Spain was formed in 2005, by a group of professionals with extensive experience in the Information and Communication Technology sector, the music industry, internet marketing, and general creative activities. Neosono comprises of a highly qualified, result-oriented team with a special focus on client satisfaction.

Its activities are centered on four main pillars:

- Provision of Multimedia Content
- Application Development for smartphones
- Provision of Mobility Services
- Mobile Marketing Campaigns

At Neosono, we apply the most innovative technology to the most original ideas, resulting in Mobile Expression, a lifestyle that is already a reality. Millions of people from around the world already use this technological add-on. At Neosono, we are very familiar with both, this resource and its user. This allows us to position ourselves with an advantage in all the dimensions of the market: content, marketing & services

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**Collaboration Profiles**

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**Neosono - mobile content, mobile applications, wap sites, mobile marketing****What we offer**

Neosono offers companies a wide range of services related to Mobile, to effectively target brands to the consumer through a variety of mobile marketing channels.

1. Development of Applications for smartphones
2. Development of WAP sites,
3. Providing mobile content (adult, music, entertainment)
4. Platform for distribution of music to mobile phones
5. Mobile marketing campaigns (SMS, MMS)

**What are we looking for**

We are looking for partners to collaborate in the following activities:

1. We provide them with services for development of applications for smartphones
2. Supply us mobile content
3. Collaborate with companies that supply mobile content
4. Collaborate with companies that provide mobile advertising platforms
5. Collaborate with companies that offer CMC for WAP sites
6. We offer services for mobile marketing campaigns (sms,mms)
7. We provide white label options of our already developed WAP sites (adult, music)
8. Collaborate to provide WAP store services

**Keywords**

- Digital libraries and content
- Content Provider
- Mobile Entertainment
- 3D Media

**Collaboration sought**

- Licence Agreement
  - Commercial Agreement
-

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**Generalitat de Catalunya**  
Government of Catalonia

**BROKERAGE EVENT 2010**

Barcelona, 15 - 18 February. Fira de Barcelona

**Responsible**

Alejandro Castellano

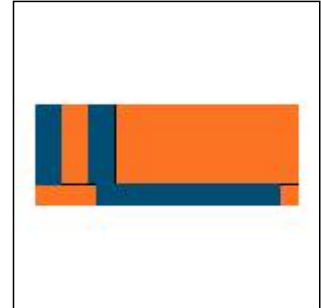
## NeoVSP

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**Derech Hashalom St. 11**  
**67892 Tel Aviv**

**Israel**

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**Fax**                **00 972 3 561 9772**  
**E-Mail**            **john.deering@neovsp.com**



NeoVSPT is a leading provider of carrier-grade Remote Video Monitoring and Surveillance (RVMaS) solutions, designed for Telco & ISP providers, monitoring companies and large IT integrators.

The OVST (Online Video Surveillance) solution intelligently stores and manages video content from IP and analog cameras and efficiently delivers content to multiple user devices such as web browsers, mobile phones and media sets.

OVST enables the service providers to penetrate the visual surveillance business markets and transform their existing monitoring products into real managed services, affordable to the mass market.

NeoVSPT looks to partner with Telco, ISP, service operators and distributors world-wide, for working together in the "surveillance as a service" revolution in their respective home countries, and providing a commodity surveillance service to mass-market audience.

### Collaboration Profiles

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#### Managed Video as a Service for Mass Markets

##### What we offer

NeoVSPT is a leading provider of carrier-grade Remote Video Monitoring and Surveillance (RVMaS) solutions, designed for Telco & ISP providers, monitoring companies and large IT integrators.

The OVST (Online Video Surveillance) solution intelligently stores and manages video content from IP and analog cameras and efficiently delivers content to multiple user devices such as web browsers, mobile phones and media sets.

OVST enables the service providers to penetrate the visual surveillance business markets and transform their existing monitoring products into real managed services, affordable to the mass market.

NeoVSPT looks to partner with Telco, ISP, service operators and distributors world-wide, for working together in the "surveillance as a service" revolution in their respective home countries, and providing a commodity surveillance service to mass-market audience.

##### What are we looking for

We are looking for partners and distributors in the Telco ISP area.

##### Keywords

- Network Security
- Mobile Security

##### Collaboration sought

- Technical Co-operation
- Manufacturing Agreement
- Licence Agreement

##### Responsible

John Deering

## Netheos

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34090 Montpellier

France

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**Fax**  
**E-Mail** o.detour@netheos.net



Netheos is a french SME located in the South of France.

Netheos designs and develops robust cryptographic applications to provide total safety for digital information in mobile situations.

Netheos has designed and developed a complete product line for controlling and protecting information handled by mobile professionals in today's connected business world.

These products are targeted towards companies that wish to rationalize, simplify and protect all aspects related to their mobile information.

The Netheos team is composed of a multidisciplinary selection of experts in mathematics, computer sciences and electronics.

Their skills cover computing systems from the lowest layers (hardware) up to the highest layers (software), ensuring top quality and secure end-to-end software solutions.

### Collaboration Profiles

## Securing and managing the mobile devices

### What we offer

Netheos designs and develops robust cryptographic applications to provide total safety for digital information in mobile situations.

Netheos skills are :

- Security for sensitive digital transactions;
- Security for connected Java applications;
- Security for FPGA platforms.

Our technologies have been tested and validated by governmental organizations.

We are looking for partners who develop mobile applications and need to integrate security functions.

-Please note that if the description is not clear we won't be able to validate your profile.

### What are we looking for

Our technologies are targeting a wide range of mobile and web applications that need to be secured.

Some samples of applications are:

- Mobile and secure access to banking applications
- Easy and secure access to personal data using an usb key

We are looking for software editors who are developing mobile and online applications.

The partner integrates our secure technologies and distributes his applications.

### Keywords

- Network Security
- Data Protection, Storage Technology, Cryptography, Data Security
- Electronic Commerce, Electronic Payment, Electronic Signature
- Mobile Security
- Mobile Service Provider

### Collaboration sought

- Technical Co-operation
- Manufacturing Agreement
- Licence Agreement
- Commercial Agreement



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- FP7-ICT Project

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**Responsible**

Mr Olivier Détour

## Netineo

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France

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**E-Mail** pbornstein@gmail.com



Based in Paris, our company is focussed on Internet video services for web, mobile and IPTV devices.

We provide :

- our own technologies for live broadcast
- consultancy and deployment services to companies expecting to reach video services

Among our customers, we can mention Brightcove (online video platform), Intuitiv Lab (online Editing platform).

### Collaboration Profiles

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## Solutions & Services in video services

### What we offer

We provide very intensive knowledge of the video industry and very deep introduction to the French ecosystem.

We are completely familiar with video platforms, technologies, services / usages, advertising and other business models for publishers, operators, content providers, media, corporate communications, ecommerce and emarketing services.

For video market leading companies such as Brightcove (WW leader of video platform), we provide market and opportunities studies, market development solutions, communication and country management on behalf, partnership settlement, ...

### What are we looking for

We are looking for :

- 1- partners in the video space (solutions, technologies, consultancy, ...) to enlarge our footprint for international projects especially in US, UK, Germany, Spain, Italy, Japan, China
- 2- companies expecting to analyse and launch video services on Internet (we, mobile, ...)
- 3- companies looking for expertise in video solutions & services (platforms, business models, usages, players, ...)

### Keywords

- E-Learning
- Digital libraries and content
- Signal Processing (speech, sound, image)
- IT Applications for Health
- Content Provider
- Mobile Entertainment
- Mobile Service Provider
- 3D Media

### Collaboration sought

- Research and development
- Technical Co-operation
- Joint Venture Agreement
- Commercial Agreement

### Responsible

Philippe Bornstein

## Netview Technology AS

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**OSLO**

**Norway**

**Telephone**

**Fax**

**E-Mail**



Netview is a privately held company located in Oslo, Norway. Its core activity is development and marketing of the Netview Media Player. It is an adaptive media player client, similar to SmoothHD and Move Networks, but with proven advantages. (According to, among other sources, leading scientific publications, see e.g. Johansen et al, ACM Multimedia 2009).

### Collaboration Profiles

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#### Media Player Client

##### What we offer

Netview's core product is a media player client. It supports both adaptive streaming (streamlet based, bit rate switching) and traditional one layered video, all the most used codecs and container formats and can stream video as well as be used to watch downloaded files.

Compared to competing adaptive players (and of course traditional players), it gives improved video quality and faster start-up/seek. Our player is very easy to integrate and can be delivered as a whiteboxed component in a larger system. It is designed for use within systems offering intra video search, personalized video etc as every part (typically 2 seconds long) is independent of all other parts.

Note: It only runs on PC platforms today, but we are working towards support on the most common mobile phones.

##### What are we looking for

Our attempt is to integrate our client within a larger service and product offering in the field of media delivery. Interesting areas are content management, server side delivery, DRM, search, media clients, personalization, advanced web pages, advertising etc. We are interested in both models where we market a combined system, and where this is marketed by someone else.

Cooperation on EU projects is also of interest. Today we administer two large national research grants.

We added communication protocols as a keyword as we have developed (and promote) the uMux container format for adaptive streaming. See Riiser et al at the upcoming MMSYS 2010. The Media Player product can also use present container standards, but these are much less efficient.

##### Keywords

- Communications Protocols, Standards
- Digital libraries and content
- Content Provider
- Mobile Entertainment

##### Collaboration sought

- Research and development
- Technical Co-operation
- Joint Venture Agreement
- Licence Agreement
- Commercial Agreement
- FP7-ICT Project

##### Responsible

Paul Vigmostad

## netWire

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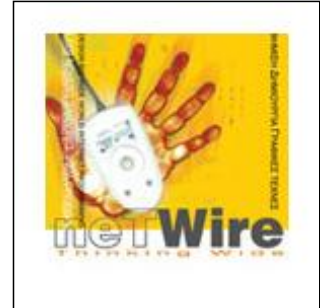
**Asklipiou 14  
10680 Athens**

**Greece**

**Telephone 00302177051105**

**Fax**

**E-Mail info@netwire.gr**



netWire is a web company based in Athens. We started out creating websites for clients but now we are mainly running our own projects like ermou.gr (which will include street view very soon), ermoumag.com (fashion & shopping magazine) & our new startup iHeartShops.com (twitter, geolocation web-mobile service).

### Collaboration Profiles

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#### iHeartShops Greece

##### What we offer

iHeartShops is a visual meeting point for Shoppers and Shops. It allows you to organise 'Shopping Safaris' and find the deals that suit you, in real time.

Objective: To create and maintain ad-hoc or prearranged customer-driven buzz and shopping incentives for people within a vicinity.

Key Mission: As the smartphone market explodes we want to provide a social platform based on geolocation technology to connect brands and consumers, creating a trust relationship between them and enabling the brands to make interactive, near real-time sales.

Underlying Technology: Twitter, Google maps, Mobile technology & Web

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##### What are we looking for

1. We have implemented the web part and are going to launch within the next weeks in alpha version, within Athens (as a case study).
  2. First meetings with interested investors have already been made and we are now considering their proposals.
  3. We will proceed with the mobile platform applications and expanding our platform for world wide use.
  4. Meanwhile we are looking to include extra apps over our platform ex. augmented reality with Nobium.
  5. We are also looking for funding & are open to collaborations, suggestions, ideas and further expansion of our project.
- 

##### Keywords

- Database Management, Data Mining
  - Electronic Commerce, Electronic Payment, Electronic Signature
  - Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
  - Content Provider
  - Mobile Entertainment
- 

##### Collaboration sought

- Research and development
  - Technical Co-operation
  - Joint Venture Agreement
  - Commercial Agreement
- 

##### Responsible

Vicki Kolovou

## New Generation Communication AS

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**Rådhusgata 9**

**Oslo**

**Norway**

**Telephone**            **004740203626**

**Fax**

**E-Mail**                 **jonas.havord@newgencom.com**



For our mobile services we focus mainly on users-generated content for documentation purposes (e.g. photos, videos, text, location, etc). It gives our clients better and more efficient tools for collecting data. We specialise in providing mobile services for enterprises. We have gained valuable experiences about technology and market for the past few years.

### Collaboration Profiles

---

#### Mobile services provider for user-generated content

##### What we offer

We specialise in providing mobile services for enterprises in Norway. We have gained valuable experiences about technology and market for the past few years. For our mobile services we focus mainly on users-generated content for documentation purposes (e.g. photos, videos, text, location, etc). It gives our clients better and more efficient tools for collecting data.

##### What are we looking for

We are looking for a partner that can help us in making support for different handset devices (i.e. smartphones). It includes porting and handset compatibility testing for mobile applications ensuring lower costs and shorter product development cycles.

##### Collaboration sought

- Technical Co-operation
- Manufacturing Agreement
- Licence Agreement
- Commercial Agreement

##### Responsible

Jonas Havord

## NEW MEDIA PLUS

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92150 Suresnes

France

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**Fax**  
**E-Mail** vtessier@newmediaplus.fr



NEW MEDIA PLUS is a start-up based in Paris with 2 main activities :

1) Edition of VODemotion, the leading mobile How-to video portal

VODemotion is available on :

- Internet : <http://www.vodemotion.com>
- mobile : <http://m.vodemotion.com>
- iPhone: <http://iphone.vodemotion.com>

VODemotion offered free access to thousands of short videos classified in 14 channels to find out and share expert advices, practical tips and hints, professional know-how.

VODemotion offered to advertisers targeted ads to optimize their communication with high ROI (billboards, sponsoring, geolocalization ...).

2) Mobile application and marketing services

New Media Plus provides 360° services to advertisers to conduct their marketing and communication campaigns on new media :

- Direct and viral marketing,
- Video production,
- Mobile application design and implementation.

Recent achievements : iChef and Love Expert applications available on Apple Store.

### Collaboration Profiles

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#### VODemotion

##### What we offer

VODemotion is the right place to offer to :

- users : a free access to thousands of how-to best videos available on both web and mobile (14 themas, 5000 videos, tips and hints, demos ...).
  - advertisers : targeted ads and solutions with high ROI (bilboards, sponsoring, banners, geolocalisation, mobile applications ...)
  - authors : a place to broadcast their video in compliance with copyright and gain money.
- 

##### What are we looking for

We are looking for partners to develop VODemotion in Europe : operators, content providers, e-learning solutions, broadcast services, advertising ...

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##### Keywords

- E-Learning
  - Digital libraries and content
  - GIS Geographical Information Systems
  - Content Provider
  - Mobile Entertainment
  - Mobile Service Provider
- 

##### Collaboration sought

- Research and development
  - Joint Venture Agreement
  - Commercial Agreement
-

**ACCÍÓ**

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**Generalitat de Catalunya**  
Government of Catalonia

**BROKERAGE EVENT 2010**

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**Responsible**

TESSIER Vincent

## New TelCo Startup

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### Germany

Providing international mobile services for international customers.

Main interest: VoIP, Unified Communications, Web2.0, SIP, MVNO, least cost routing, Home Routing, convergence

### Collaboration Profiles

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#### International Mobile Services

##### What we offer

Mobile Services for international travellers

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##### What are we looking for

VoIP offering, least cost routing, roaming support, MVNO, SIP, billing, software development for core network elements, HLR, MSC, Home Routing, Web2.0

---

##### Keywords

- Mobile Service Provider

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##### Collaboration sought

- Research and development
  - Technical Co-operation
  - Joint Venture Agreement
  - Commercial Agreement
- 

##### Responsible

André Panné



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## NewLC

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Telephone +33223207447

Fax

E-Mail



NewLC is a consulting company providing mobile application development services since 2004. We can help you prototype, develop and test your application on Symbian, iPhone, Android or Blackberry platforms.

Our customers include network operator, device manufacturers and mobile service provider worldwide.

The company is based in Rennes, France.

### Collaboration Profiles

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#### Mobile Application Development Services

##### What we offer

NewLC provides mobile application development services on the following platforms:

- Symbian S60 / Qt
- Maemo
- Android
- iPhone
- Blackberry
- Windows Mobile

All our developers have multiple year experience of mobile application development and have delivered successful commercial applications. Our expertise in the Symbian platform is recognized worldwide (company founder has been elected Forum Nokia Champion during several years).

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##### What are we looking for

We are looking for companies which need help in developing a service on a mobile platform.

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##### Keywords

- Mobile Service Provider
- 

##### Collaboration sought

- Research and development
  - Technical Co-operation
- 

##### Responsible

Eric Bustarret

## NewMobileServices

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### Catalonia

The aim of the company is to provide the tools to any customer that wants to set up their own mobile applications, wap portals, iphone games or sms campaigns, and measure the results of mobile campaigns by themselves, without having to spend huge amounts of money and with no previous knowledge needed.

### Collaboration Profiles

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#### **Web-based platforms to develop own mobile applications, wap portals or other mobile contents.**

##### **What we offer**

We are offering easy-to-use web-based platforms which enable users to create their own mobile content. Instead of having to hire external companies to develop expensive mobile campaigns, the aim is that they can develop themselves these applications, wap portals or sms campaigns, with no previous knowledge needed and at low cost.

---

##### **What are we looking for**

We are looking for companies outside Spain interested in using the platforms, licencing these services in other countries so they can offer them to their clients, or partnership collaborations.

Also interested in looking at new technologies, easy-to-use services from other companies to offer to our already existing clients.

---

##### **Keywords**

- Network Technologies (Wireless, Wi-Fi, Bluetooth)
  - Content Provider
  - Mobile Entertainment
- 

##### **Collaboration sought**

- Joint Venture Agreement
  - Licence Agreement
  - Commercial Agreement
- 

##### **Responsible**

Antonio Alonso

## Newscape Technology

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### France

Based in France, Newscape has developed a breakthrough technology which enables the making of mobile 3D LBS applications. The company launched in August its iPhone application called "Paris 3D", first opus of a new generation of mobile tourist guide (<http://www.youtube.com/watch?v=0n0052nWets>). Its applications runs on major operating systems such as Symbian, Android, OSX Mobile and Windows Mobile.

### Collaboration Profiles

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#### Mobile 3D City

##### What we offer

Mobile 3D City is the new generation of mobile tourist guide : photorealistic, interactive, and full 3D. No product such as Paris 3D for iPhone has never been seen before, and Newscape has no competitors at this time.

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##### What are we looking for

We are looking for partnerships to build new services on our Mobile 3D City applications, and to embed relevant content in order to offer the end user the best experience with a tourist guide on a mobile phone.

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##### Keywords

- GIS Geographical Information Systems
  - 3D Media
- 

##### Collaboration sought

- Joint Venture Agreement
  - Commercial Agreement
  - FP7-ICT Project
- 

##### Responsible

President Alain Rey

## NEXENCE

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**France**

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**Fax**  
**E-Mail** [vincent@nexence.com](mailto:vincent@nexence.com)



Nexence develops solutions to help and support companies in their mobile marketing strategy. TagManager™, Bluetooth™ and TactiBox Manager™ are Nexence flagship products.

Nexence provides its customers with a range of solutions for the implementation of campaigns and mobile Web communication thanks to its platform TAGMANAGER™ (platform for comprehensive management for Mobile Marketing Operations).

Nexence offer covers strategy consulting, marketing campaign, achievement of websites and mobile sites, providing web hosting and Internet connectivity. Far from being dependent of a unique technology, Nexence supplies a wide range of technical solutions (Internet & Mobile Web, 2D barcode, WAP push, SMS, MMS, Bluetooth box, etc.) that can be adapted to the specific needs of each client, after establishing an analysis.

Nexence headquarter is in Paris. Regional office in Sophia Antipolis – France.

### Collaboration Profiles

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#### **Innovative solutions for the implementation of campaigns and mobile Web communication.**

##### **What we offer**

- 1) Consulting and deployment of mobile phone advertising campaign (street marketing).
  - 2) Wireless network technologies are used to broadcast instant message in user mobile phone (bluetooth, rfid/nfc). Instant deployment capability of dedicated/private/mobile Wifi hotspot.
  - 3) Products are developed and maintained internally (allowing high responsiveness and flexibility in specific application development), Linux distribution (OpenWrt & Debian) are used to deploy solutions on various system architecture (RISC/ARM/Intel).
- 

##### **What are we looking for**

Clients interested in our solutions.

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##### **Keywords**

- Mobile Service Provider
- 

##### **Collaboration sought**

- Commercial Agreement
- 

##### **Responsible**

Vincent HERMAN

## neXva

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**La Jolla**

**United States**

**Telephone**

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**E-Mail**

**shaun@nexva.com**



neXva is a multi platform apps store that makes browsing and downloading content exceptionally easy for users via the mobile site.

### Collaboration Profiles

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#### Multi platform mobile apps store

##### What we offer

Content producers : We offer to apps developers, audio content, video content and ebook publishers an easy way to distribute their content world wide via our affiliation, white label and direct to users network.

eCommerce sites : An easy to integrate web and mobile apps store. Totally brandable and skinable to upsell mobile centric content.

Monetise mobile traffic : Using our affiliation tools sites with mobile traffic can monetize using our Affiliation program.

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##### What are we looking for

neXva is looking for :

- Mobile content producers : audio, video, apps, tools, ebooks...
  - Mobile sites with strong traffic looking for monetization tools.
  - eCommerce players looking for a way to expand their market by adding mobile content to their products.
- 

##### Keywords

- Digital libraries and content
  - Content Provider
- 

##### Collaboration sought

- Licence Agreement
  - Commercial Agreement
- 

##### Responsible

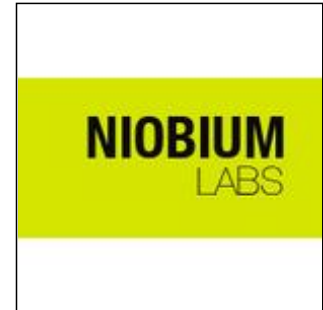
Shaun Zelber

## Niobium Labs

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**Greece**

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Niobium Labs is an innovation driven spin off firm, located in Athens. Our vision is to help our clients to put their core business into other people reality. We focus on advanced mobile and web user interface design and location aware applications with strong data mining and GIS technological background. NB is also an active FP7 project coordinator and innovation broking firm as an R&D/RTD performer.

We are focusing on

Augmented Marketing \*  
Mobile Media Campaigns \*  
Location Aware Applications \*  
NFC RFID and Micropayment Systems \*  
Barcode and QRCode Scanning apps \*  
NLP and speech to text technologies \*

### Collaboration Profiles

#### **mDMO. Mobile destination management platform.**

##### **What we offer**

mDMO allows a centralized destination management solution that directly delivers tourist oriented content to smartphones. The sophisticated platform allow tourism organizations on providing strategic tourism marketing and focusing on specific thematic and types of travelers compliant to the destination\'s profile. Traveler\'s mobile phone can then be serving audio guides, location aware information about restaurants and hotels, routing in exhibition areas, augmented reality functionality, photo tagging and social sharing as well as integration with facebook and myspace profiles.

##### **What are we looking for**

We are looking for travel industry professional or Mobile Carriers that want to act as centralized destination management units. In addition, ministries of tourism across the world can organize and administrate various destination profiles, running marketing campaigns avoiding the country level travel industry branding and moving to resort branding!

##### **Keywords**

- Database Management, Data Mining
- Communications Protocols, Standards
- Mobile Entertainment
- Mobile Security
- Mobile Service Provider

##### **Collaboration sought**

- Research and development
- Joint Venture Agreement
- Licence Agreement
- Commercial Agreement
- FP7-ICT Project

##### **Responsible**

Yiannis Doxaras

#### **Retail Mob. A voucher service with augmented reality and content serving features.**

##### **What we offer**

An integrated platform that serves as voucher services for geomarketing and market campaign administration!

Retail Mod has the following features.

1. Collaborative administration of shopping cart. Therefore multiple members of a family can add products to a single supermarket cart.
2. Geolocation. Customers can claim specific offers as they reach specific point of sale, or brands.
3. Barcode scanning to engage the customer to enter the point of sales and get his hands on the product.
4. Media content serving to the mobile, so customers can get videos, ad spots and audio on the self.
5. Augmented reality interface for customers to see the ingredients of the packaging.
6. Eco friendly information like nutrition value and dispose CO2 emissions for the product

The platform targets to retail POS and supermarkets that want to run campaigns and promote offers on specific products on specific shops of the chain (GPS location) and activate their clients in a fun and engaging way.

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**What are we looking for**

We are looking partnership on the sales domain and additional distribution channels on a commission basis.

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**Keywords**

- Database Management, Data Mining
- Communications Protocols, Standards
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Electronic Commerce, Electronic Payment, Electronic Signature
- Digital libraries and content
- Signal Processing (speech, sound, image)
- GIS Geographical Information Systems
- Content Provider
- 3D Media

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**Collaboration sought**

- Licence Agreement
- Commercial Agreement
- FP7-ICT Project

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**Responsible**

Yiannis Doxaras

**mHealth Gateway****What we offer**

mHealth Gateway is an integrated platform that aims to fill the gap between the online medical file administration systems and the vital sign measurement devices located both on the point of care or home environments.

The platform communicates with all open interfaces for medical data transmissions and uses bluetooth, IR and custom mini jack dongles for proprietary data formats. Data are uploaded and synchronized with a google Health account.

mHealth gateway can integrate with

1. glucose monitoring devices and blood sampling modules
2. blood pressure and blood co2 measurement devices.
3. pressure sensors for glaucoma and urinary incontinence
3. alerting (sound, vibration, speech synthesizer) features associated with custom triggers on real time measurements and medication treatments.
4. Easy to use interface from elderly people with visible buttons
5. GPS signal update for tracing patients especially patients with alzheimer and memory lose conditions.

---

**What are we looking for**

Currently data are uploaded and synchronized with a google Health account, but the intention is to integrate such information with every wide used medical file vendor available.

We also seek for distribution channels, contacts to centralized health organizations, insurance companies etc.

We would also like collaboration on the further extension and fabrication of the dongle prototype.

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**Keywords**

- Electronics, Microelectronics
- Database Management, Data Mining
- Communications Protocols, Standards

- Network Technologies (Wireless, Wi-Fi, Bluetooth)
  - Signal Processing (speech, sound, image)
  - IT Applications for Health
  - ICT for Independent Living and Inclusion
  - GIS Geographical Information Systems
  - Mobile Entertainment
  - Mobile Service Provider
  - 3D Media
- 

**Collaboration sought**

- Research and development
  - Technical Co-operation
  - Manufacturing Agreement
  - Licence Agreement
  - Commercial Agreement
  - FP7-ICT Project
- 

**Responsible**

Yiannis Doxaras



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**noema**

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**Fax**

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Distributor/Integrator of Mobile VAS, Mobile Payment, Loyalty, Strong Authentication, Mobile LBS, GIS and Wireless technologies focusing on Vietnam, Cambodia and Laos markets.

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**Collaboration Profiles**

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**Your partner into Vietnam/Cambodia/Laos markets****What we offer**

15 years of experience in wireless industry  
Large network in ITC, Telecom, Banks, Governmental Institutions in Vietnam

**What are we looking for**

We are looking for innovative technologies in Mobile VAS, Mobile Payment, Strong Authentication, Loyalty, CRM, Location Based Services and GIS for the markets of Vietnam, Cambodia and Laos.

**Keywords**

- Electronics, Microelectronics
- Network Security
- Data Protection, Storage Technology, Cryptography, Data Security
- Electronic Commerce, Electronic Payment, Electronic Signature
- Digital libraries and content
- Signal Processing (speech, sound, image)
- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
- IT Applications for Health
- IT Applications for Transport and Logistics
- ICT for Independent Living and Inclusion
- GIS Geographical Information Systems
- Content Provider
- Mobile Entertainment
- Mobile Security
- Mobile Service Provider
- 3D Media

**Collaboration sought**

- Technical Co-operation
- Joint Venture Agreement
- Licence Agreement
- Commercial Agreement

**Responsible**

Nghia Phan

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## **nogago GmbH**

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**Fax**

**E-Mail** rv@nogago.com

nogago is a German company building novel solutions for leisure navigation on top of all modern smartphone platforms.

### **Collaboration Profiles**

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#### **Leisure navigation for smartphones**

##### **What we offer**

Plattform for building custom leisure navigation systems.

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##### **What are we looking for**

Partners for further business development.

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##### **Keywords**

- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
- GIS Geographical Information Systems
- Content Provider
- Mobile Entertainment

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##### **Collaboration sought**

- Licence Agreement
- Commercial Agreement
- FP7-ICT Project

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##### **Responsible**

Dr. Raphael Volz

## Nomadesk

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**Xavier De Cocklaan 66**  
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**Belgium**

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**E-Mail** [info@nomadesk.com](mailto:info@nomadesk.com)



Founded in 2004, with worldwide headquarters in Ghent, Belgium and U.S. headquarters in New York, Nomadesk's mission is to be a unique (key) provider of on-demand file sharing, synchronization and data security solutions for the mobile or "nomadic" professional. Over the past five years, Nomadesk has created the easiest and most secure way to share, synchronize and backup critical files, both online and offline.)

### Collaboration Profiles

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#### Secure backup, share and synchronisation of files.

##### What we offer

NomaDesk is the first virtual fileserver for nomadic businesses. NomaDesk enables nomadic teams (e.g., agile, mobile, non-technical) to create, share and virtually extend their business files networks without additional servers, personnel or training - with OFF-LINE continuity. NomaDesk's features are based on a distributed file system that stores the files on your local PC, our central server and the PC's of the people you are sharing files with. This scalable file system is transparent to you and your team, offering any "invited" user secure and seamless access to documents.

##### What are we looking for

Nomadesk is looking for

- any mobile Operator that is planning to offer secure backup and share solution, SAAS.
- partners to integrate secure backup and share solution in any devices that has memory. Backup can vary from files on notebooks till micro-SD in any mobile devices.
- collaboration with companies active in storage technology.

##### Keywords

- Data Protection, Storage Technology, Cryptography, Data Security

##### Collaboration sought

- Technical Co-operation
- Licence Agreement
- Commercial Agreement

##### Responsible

Marc De Cock

## Northstream

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Northstream provides strategic business and technology advice to businesses in the telecommunications industry. We support our clients through independent and objective analyses, advice and problem-solving tailor-made to the client's unique situation, based on the right combination of innovation, industry best practices and Northstream methodologies. Northstream typically works with:

- \* Strategic sourcing of systems, equipment and services
- \* Business strategy development and planning
- \* Technology and product strategy evaluation
- \* Operational review, optimization and support
- \* Investment analysis and due diligences

Clients across the world include a large number of service providers leading suppliers of networks and handsets, investment banks, regulators and standardization bodies, across all geographical regions. Northstream was founded in 1998, is based in Stockholm and Helsinki and is fully owned and controlled by people active in the company.

### Collaboration Profiles

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## Managing Director - Northstream

### What we offer

Northstream provides strategic business and technology advice to businesses in the telecommunications industry. We help our clients through independent and objective analyses, advice and problem-solving that are tailor-made to our client's unique situation, based on the right combination of innovation, industry best practices and Northstream methodologies. Our long industry experience, proven approaches, ability to focus on the essentials and strong execution skills ensure effective results. Northstream typically works with:

- \* Strategic sourcing of systems, equipment and services
- \* Business strategy development and planning
- \* Technology and product strategy evaluation
- \* Operational review, optimization and support
- \* Investment analysis and due diligences

Clients across the world include a large number of service providers leading suppliers of networks and handsets, investment banks, regulators and standardization bodies, across all geographical regions. Northstream was founded in 1998, and is fully owned and controlled by people active in the company.

### What are we looking for

Companies that are looking for business planning support, market opportunity analysis, product viability assessment, technology and/or services sourcing, strategy development, market expansion and sales process improvements.

### Keywords

- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Content Provider
- Mobile Entertainment
- Mobile Service Provider

### Responsible

Jonas Twingler

## Nortonline

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Greece

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**Fax** 00302810360376  
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NORTONLINE was founded in 1998 in Heraklion, Crete. Its core business activity is the import and wholesale distribution of telecommunication products. Among the company's areas of specialization are the following:

Original Mobile phone accessories  
Original Mobile phone spare parts  
Nortonline Mobile phone accessories  
Electronic products  
Multimedia products

The company is committed in continuing its successful course of action, expanding its activities and services, searching for more exclusive products in even more competitive prices.

### Collaboration Profiles

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#### Wholesaler - Trader on Original Mobile Phone Accessories

##### What we offer

We are offering original mobile phone accessories at the best possible prices and we have large stock availability of the following Brands:

1. Nokia
2. Sony Ericsson
3. Motorola
4. Samsung
5. HTC
6. LG
7. BlackBerry

##### What are we looking for

We are searching for wholesalers - traders all over Europe for establishing long term co-operation on both selling and buying mobile phone accessories.

##### Keywords

- Electronics, Microelectronics
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Electronic Commerce, Electronic Payment, Electronic Signature
- Mobile Entertainment

##### Responsible

Mr George Kourakis

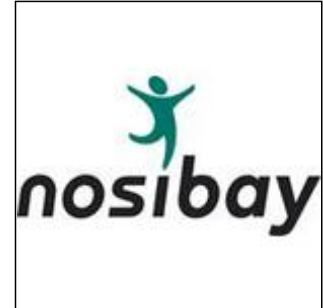
## NOSIBAY

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**E-Mail** [ltaton@nosibay.com](mailto:ltaton@nosibay.com)



Nosibay is a company from the south of France which introduces a new approach to important websites, publishers and market places.

These solutions allow websites to establish a direct, permanent and personal communication link with their communities.

The white label developed tools allow access to personalized content (Widgets, RSS / podcast / video, etc) from a web page (Web Widget) or directly on the PC desktop (PC Widget) or Mobile Desktop with an exclusive real time desktop alert system.

Nosibay is launching Bubble Dock, a new kind of desktop application for Windows including dock functionalities (shortcuts, folder organisation...) but also a widget engine with a free store providing thousands of widgets, universes, RSS feeds, PodCast...

This application can be downloaded for free on [www.bubbledock.com](http://www.bubbledock.com)

### Collaboration Profiles

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#### **Innovative direct-to-desktop marketing communication solutions (PC and Mobile)**

##### **What we offer**

Nosibay enables website editors to enhance the impact of the content broadcast to their users.

Messages, information and promotions are delivered directly to the users' desktops and break through saturated email inboxes. Our solutions can be used in a number of online business areas:

Sales, E-Commerce, E-Information, Advertising, Web Agencies & Network Affiliations

Nosibay is looking for partnerships all over Europe and America to provide our widget technology (PC and Mobile) and local versions of Bubbledock.

##### **What are we looking for**

- Areas of applications of the partners sought: E-commerce, web marketing
- Partners sought: Software integrators, Localization services, web agencies

##### **Keywords**

- Communications Protocols, Standards
- Electronic Commerce, Electronic Payment, Electronic Signature
- Digital libraries and content
- Content Provider

##### **Collaboration sought**

- Technical Co-operation
- Joint Venture Agreement
- Licence Agreement
- Commercial Agreement

##### **Responsible**

Mr Laurent TATON

## Nousol SLL

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**Catalonia**

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**E-Mail** nousol@nousol.com



Nousol was created 3 years ago, with the main activity the photovoltaic energy. We are situated in Granollers, just 20 minutes from Barcelona. We created own products related with the solar energy that can be used for many applications. Also we commercialize existing products in the market.

The solar mobile phone charger is one of Nousol's best-selling products. We are exporting this products to other countries.

### Collaboration Profiles

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#### Solar Chargers for Mobile Phones and other electrical devices

##### What we offer

Nousol is producing a patented product from one year ago. It's an Universal Solar Mobile Charger. Also is valid for other electrical devices as radios, MP3/MP4 and so on.

We are know increasing the production and we have detect a high demand in some countries.

The main advantage of our technology is the duration or more than 25 years without maintenance. The durability of materials is the most important and also the cheap final price that we can offer.

---

##### What are we looking for

We are looking for a partner that have a powerful commercial chain to introduce the product in some countries. This partner should be related with mobile phones distributions. We don't mind from which part of the world is the company, our company is global.

We would like to establish a narrow relation with this partner, growing together in this area.

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##### Keywords

- Electronics, Microelectronics
  - Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
  - GIS Geographical Information Systems
  - Computer Games
- 

##### Collaboration sought

- Commercial Agreement
- 

##### Responsible

Javier Perez Cano

## Nova Ventus

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Nova Ventus is a company based in Barcelona.

We are an interactive marketing agency specialized in the sectors of Retail and FMCPG.

We design and implement direct marketing campaigns using the new technologies: WEB, MOBILE AND INTERACTIVE POINT OF SALE.

### Collaboration Profiles

#### Interactive marketing

##### What we offer

We own a multichannel platform of direct marketing campaigns using the new technologies: WEB, MOBILE AND INTERACTIVE POINT OF SALE.

Our services can be used in retail & FMCPG for promotional marketing, launch of new products, loyalty programs with out the need of having a loyalty card (□□cardless□)

Our main advantage is that we combine and integrate multichannel marketing campaigns: web, mobile and point of sale. This makes life easier to our clients when launching a campaign and increases the impact and results of it.

##### What are we looking for

We are looking for bidirectional collaboration based in:

1. Partners that are willing to add value to their offering distributting our solutions.
2. Partners that could add value in our offering, for example: point of sale validation systems, mobile cuponing systems, wap portals, innovative interactive kiosk and aplications, rfid.

##### Keywords

- IT Applications for Transport and Logistics
- GIS Geographical Information Systems
- Content Provider
- Mobile Entertainment
- Mobile Security
- Mobile Service Provider

##### Collaboration sought

- Research and development
- Technical Co-operation
- Joint Venture Agreement
- Manufacturing Agreement
- Licence Agreement
- Commercial Agreement

##### Responsible

Mr Adria Carulla



## Novageo Solutions

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novageo  
solutions®

Novageo Solutions is committed to the development of high quality Geographic Information Systems.

### Collaboration Profiles

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## Mobile Geographic Information Systems

### What we offer

Full fledged mobile geographic information system with web integration

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### What are we looking for

The product is currently in production phase, we are looking for distribution or project partners.

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### Keywords

- GIS Geographical Information Systems
  - Mobile Service Provider
- 

### Collaboration sought

- Research and development
  - Technical Co-operation
  - Joint Venture Agreement
  - Licence Agreement
  - Commercial Agreement
  - FP7-ICT Project
- 

### Responsible

Sergio Freitas

## Novel Technologies

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Novel Technologies - unified communication services (with a specific focus on m-government services).

Novel Technologies is an IT services company that focuses on offering unified communication services, combining several communication channels managed from a single control panel. Supported communication channels include SMS, IVR, E-mail and Fax. These channels can be complemented with web-sites and mini-applications customized for mobile devices.

The main company offering has been developed fully in-house, and can be either be licensed for installation at customer sites, or can be leased as a managed IT service. Novel Technologies can also combine this with bespoke software systems, including its own web-based content management system and e-shop platform, and geographical information systems.

Current customers include over 30 municipal and regional authorities in Greece, and a number of professional associations.

### Collaboration Profiles

#### Unified communication services

##### What we offer

Area of expertise and know-how:

- unified use of communication services (SMS, IVR, Web, E-mail, Fax)
- bespoke software system design, development, and maintenance

Type of innovative technology or research project being offered:

- A real, operational platform for unified communications

What can it be used for:

- unified communication channels for use by municipal authorities and professional associations, as well as integration with vertical IT systems

What are the main advantages of your technology over other technologies?

- combination of the unique strengths of several communication channels, through an easy-to-use web-based control panel
- flexibility in integration with existing IT systems (including GIS)
- options for both in-site installation (under license) and managed service (under lease agreement)

##### What are we looking for

Novel Technologies is looking for the following types of co-operation:

- license partnerships
- commercial partnerships (VAR agreements)
- joint R&D activities, in the context of FP7-ICT projects

##### Keywords

- IT Applications for Transport and Logistics
- ICT for Independent Living and Inclusion
- Mobile Service Provider

##### Collaboration sought

- Licence Agreement
- Commercial Agreement

- FP7-ICT Project

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**Responsible**

Manolis Marazakis

**m-government service platform**

**What we offer**

Area of expertise and know-how:

- unified use of communication services (SMS, IVR, Web, E-mail, Fax), with specific focus on serving the citizens that require access to services offered from a local/regional government authority.
- bespoke software system design, development, and maintenance

Type of innovative technology or research project being offered:

- A real, operational platform to offer a range of simple-to-use m-government services, including: frequently-requested telephone numbers, opt-in/opt-out/reminders to assist in event planning, vote/survey, complaints & issue reporting, alerts for ticket resolution, request status tracking, self-service.
- This platform is complemented with web-sites customized for mobile devices, as well as mini-applications for mobile devices.

What can it be used for:

- 1-way (notifications) and 2-way (request/response) communication via SMS to assist citizens in making use of electronic services
- votes, surveys
- handling of service requests by citizens (with a back-office workflow to route requests, and several front-end options for status tracking)
- real-time alerting and information access

What are the main advantages of your technology over other technologies?

- combination of the unique strengths of several communication channels and interactions modes, through an easy-to-use web-based control panel and web-sites and applications customized for mobile devices.
  - options for both in-site installation (under license) and managed service (under lease agreement)
  - simple integration with back-office IT systems, using HTTP-based APIs.
- 

**What are we looking for**

Novel Technologies is looking for the following types of co-operation:

- license partnerships
  - commercial partnerships (VAR agreements)
  - joint R&D activities, in the context of FP7-ICT projects
- 

**Keywords**

- ICT for Independent Living and Inclusion
  - Mobile Service Provider
- 

**Collaboration sought**

- Licence Agreement
  - Commercial Agreement
  - FP7-ICT Project
- 

**Responsible**

Manolis Marazakis

## Novoda

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London

United Kingdom

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**Fax**  
**E-Mail**                 **info@novoda.com**



Focused development expertise, exclusively on the Google Android platform.

Since Android's initial release, Novoda has been run by two of the UK's most active Android evangelists who currently organise the Monthly London Android Meetup via [www.meetup.com/android](http://www.meetup.com/android).

Value proposition

Android offers important new ways of approaching sharing and customising mobile data. Our personable team will help you scope and build a rock solid functional application with a guarantee of the highest quality professional service.

Teams benefit from a experienced human hand when being brought up to speed quickly with Android. We offer training into many different aspects of the platform and will tailor to your expected future needs. We have written thousands of lines of code for the Android platform, much of which is open source and we can help integrate in each situation.

### Collaboration Profiles

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## Novoda - Android development and Advocacy

### What we offer

Focused development expertise, exclusively on the Google Android platform.

Since Android's initial release, Novoda has been run by two of the UK's most active Android evangelists who currently organise the Monthly London Android Meetup via [www.meetup.com/android](http://www.meetup.com/android).

We also organised the British leg of the Global Android conference - 'Droidcon'

Value proposition

Android offers important new ways of approaching sharing and customising mobile data. Our personable team will help you scope and build a rock solid functional application with a guarantee of the highest quality professional service.

Teams benefit from a experienced human hand when being brought up to speed quickly with Android. We offer training into many different aspects of the platform and will tailor to your expected future needs. We have written thousands of lines of code for the Android platform, much of which is open source and we can help integrate in each situation.

### What are we looking for

Anyone interested in Mobile development projects with an expertise in Android. Or anyone looking to reach out to the Android community.

### Keywords

- IT Applications for Health
- IT Applications for Transport and Logistics
- Mobile Entertainment
- Mobile Service Provider

### Collaboration sought

- Research and development
- Technical Co-operation
- Joint Venture Agreement
- Manufacturing Agreement
- Licence Agreement
- Commercial Agreement
- FP7-ICT Project

**ACCÍO**

Competitiveness for Catalonia



**Generalitat de Catalunya**  
Government of Catalonia

**BROKERAGE EVENT 2010**

Barcelona, 15 - 18 February. Fira de Barcelona

**Responsible**

Mr Kevin McDonagh

## NowForce

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### Israel



NowForce is the creator of SNAP, the first On-demand Mobile Command & Control for Emergency Responders.

With SNAP organizations can:

- Create a Mobile Life-Saving Network in a SNAP
- Track, Communicate & Collaborate with First Responders anywhere anytime
- Connect the Right Person to the Right Place at the Right Time

### Collaboration Profiles

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#### On-demand Mobile Command & Control for Emergency Responders

##### What we offer

- Create a Mobile Life-Saving Network in a SNAP
  - Track, Communicate & Collaborate with First Responders anywhere anytime
  - Connect the Right Person to the Right Place at the Right Time
- 

##### What are we looking for

Company references – Mirs Mobile, Sprint/Nextel, Natali-Sequife, United-Israel-Rescue, IDF, IAF  
Main partners - Motorola, Microsoft, ESRI, IsraelLife Foundation  
Investors – Private Investors

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##### Keywords

- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
  - IT Applications for Health
  - IT Applications for Transport and Logistics
  - GIS Geographical Information Systems
- 

##### Collaboration sought

- Research and development
  - Technical Co-operation
  - Joint Venture Agreement
  - Licence Agreement
  - Commercial Agreement
  - FP7-ICT Project
- 

##### Responsible

Assaf Shafran

## NQUIR

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Catalonia



Our company is based in Barcelona and provides 3G video call entertainment services to third parties. Our European clients use 3G Video Portals as an additional mobile channel in order to communicate their products or services or to generate new revenues through premium mobile content.

### Collaboration Profiles

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#### 3G Video Call Entertainment

##### What we offer

We offer a quick to market solution for content owners to monetize their audiovisual content. Our technical solution allows you to disseminate your premium content across Europe and bill for it through local premium rate numbers. You may also choose to offer free access to your content and monetize your traffic through in portal advertising.

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##### What are we looking for

We are looking for content partners in order to enrich our portfolio of live streaming content and we look for media partners who wish to monetize their audience under an affiliation scheme with high monthly payouts.

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##### Keywords

- Mobile Entertainment

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##### Collaboration sought

- Licence Agreement

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##### Responsible

Enrique JUNGBAUER

## NTX Research

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France

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Located in Paris, France + Network of partners in European Union as well as in North America.

We are specialized in research and development of innovative solutions, mainly software, to bring back trust for online services for Internet, Mobiles and Machine to machine authentication.

We revolutionize strong user authentication for Internet and Mobile by delivering 2-Factor dematerialized security solution.

NTX Research has achieved many patents in France as well as in Europe and USA.

We are true OTP (One Time Password):

- very high security level (challenge-response and unbreakable secret code)
- easy to deploy on a large scale
- minimum cost per user
- inventor of the "See-Battle" strong authentication method
- inventor of the XC cryptographic technology and security software designer
- in large scale production for more than 7 years
- XCA truly authenticates the user and not only the terminal

Mobile application developers have no longer to choose between secured but costly hardware solutions and cheaper but unsecured software ones.

### Collaboration Profiles

## Dematerialized 2-Factor strong authentication OTP-One Time Password standard

### What we offer

1. NTX Research delivers security software for Internet, Mobiles users strong authentication needs. We serve also the needs of Machine to Machine authentication.
2. We have invented and patented a new cryptographic method based on code book and challenge/response method
3. Our innovation can apply to most of online services where trust of user identity and trust of the service provider is key.
4. Our solution is as safe as the safest hardware based existing solution, but we are 10 to 50 times cheaper, easier to use and deploy and perfectly well adapted for standard hardware based packages platforms such as Smartphones.

### What are we looking for

If you are looking for a particular technology:

1. We are interested in establishing partnership with :

\* Consultancy firms

\* Security experts

\* IT Integrators

\* Mobile application developpers in critical businesses such as Banking/finance, Insurance, e-Government, e-Health, e-retail, e-Business and Telco operators.

2. Our technology will significantly increase the security of the system from both sides (users and providers) to bring back trust and increase online business activity.

3. Our solution is ready to be deployed on the market. There are constant improvements but, as is, the XCA 3.0 version can serve today's online business needs.

### Keywords

- Electronics, Microelectronics
- Network Security
- Data Protection, Storage Technology, Cryptography, Data Security
- Electronic Commerce, Electronic Payment, Electronic Signature
- E-Learning
- IT Applications for Health
- IT Applications for Transport and Logistics
- ICT for Independent Living and Inclusion



- GIS Geographical Information Systems
  - Mobile Security
  - Mobile Service Provider
- 

**Collaboration sought**

- Research and development
  - Joint Venture Agreement
  - Licence Agreement
  - Commercial Agreement
  - FP7-ICT Project
- 

**Responsible**

Francis Melemedjian

## Nutiteq

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Estonia

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Nutiteq is a mobile software development company from Estonia. Our key platform technology Nutiteq Mobile Maps SDK enable to power mobile applications with location-based components: mapping, positioning and managing location-based data (geocoding, routing, POI data etc).

Our market segments are:

- a) For mobile developers (Java ME, Android, BlackBerry etc) we provide open toolkit which makes mobile mapping easy and flexible
- b) For service providers with little or no in-house mobile development capability we provide turn-key mobile location-based (mapping, navigation etc) application solutions. For example tourist guides, mobile fleet management applications etc.

Most of our current customers are from US and Germany, including uLocate, Skobbler, CloudMade, Trapster etc

### Collaboration Profiles

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#### Open Mobile Mapping toolkits

##### What we offer

We have expertise in following:

- location-based solutions for mobile operators (middleware, applications)
- mobile mapping applications and application components for mobile platforms (Java ME/J2ME, Android, BlackBerry)
- server-based open mapping / location-based solutions

Our software technology enables flexible mapping in mobile platforms. We provide alternative to the existing closed mapping APIs (with limited features or license terms), so we make development of mobile mapping more flexible, easier and faster; also we provide single API for multiple mobile platforms.

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##### What are we looking for

We are mainly looking for mobile application developers and mobile solution integrators as re-distributors / users and OEM partners for our technology, and applications.

Also we are interested in contacts with companies who have technologies or specific expertise on vector graphics applications for all mobile application platforms (iPhone, Android, Java ME etc).

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##### Keywords

- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
  - IT Applications for Transport and Logistics
  - GIS Geographical Information Systems
- 

##### Collaboration sought

- Technical Co-operation
  - Licence Agreement
  - Commercial Agreement
- 

##### Responsible

Jaak Laineste

## Nviasms Portugal Lda

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Portugal

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Specialist for Premium SMS, MMS and other mobile solutions, the NVIA group was born in 2001 in Spain to deliver connection and applications as well as mobile content.

With over 1.000 customers and leading global aggregators connected to its platform, NVIA is one of the leading Premium SMS Gateways for Spain and Portugal working in 25 countries with direct connection to 23 Mobile Phone Operators and offices in 11 countries.

### Collaboration Profiles

#### Premium SMS leader in Spain and Portugal (direct connection to 23 operators in 25 countries)

##### What we offer

- Leaders in Premium SMS in Spain and in Portugal
- Premium SMS, MMS, WAP and IVR connection to 25 countries in Europe and Central/ South America.
- Complete portfolio of SMS, MMS and WAP solutions and applications
- 9 years of experience providing support for Premium SMS campaigns
- Proven experience serving national media in different countries (Internet, TV, Press and Radio)
- White-brand Platform enabling partners to provide all of NVIA's portfolio to other customers world wide (one connection to our platform enables launching campaigns in 25 countries)
- Local presence ensuring operator proximity and knowledge of local regulation
- Ensuring the best connection quality
- Offering very competitive payouts
- Transparent accounting for your messages
- On-time payments

##### What are we looking for

Partners that wish to deploy their Premium SMS, MMS and WAP services in the countries where we are present.

Partners that wish to launch interactive SMS campaigns on internet, tv, press or radio by using our advanced applications: sms payment, advanced SMS TV, WAP Site Manager, Mobile Content Manager.

Partners that wish to act as SMS brokers in search for a solid white brand platform to administer SMS/MMS/WAP and IVR Campaigns with the flexibility of administering multiple customers (as many as desired).

##### Keywords

- Network Security
- Data Protection, Storage Technology, Cryptography, Data Security
- Database Management, Data Mining
- Communications Protocols, Standards
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Digital libraries and content
- Content Provider
- Mobile Entertainment
- Mobile Security
- Mobile Service Provider
- Computer Games

##### Collaboration sought

- Technical Co-operation
- Joint Venture Agreement
- Commercial Agreement

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**Responsible**

José Santos

## nvision Systems & Technologies S.L.

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nvision is a start-up company located in Igualada, at 60Km. from Barcelona.

nvision offers solutions in the remote control and monitoring area. We design, integrate and deploy custom products and technologies as well as distribute and sell our own and 3rd party products. We are specialists in ZigBee technology and mesh networking solutions. We also work with RFID tracking technologies including UWB.

Our customers range from focused engineering groups to major telco operators and utility providers.

In addition to energy management/energy efficiency we are active in the building automation, tele-care/tele-medicine, smart textiles and labour safety market domains.

### Collaboration Profiles

#### Experience on developing and deploying remote control and monitoring solutions,

##### What we offer

We have our own web based SW platform that can be combined with hardware to generate a complete solution scenario. We have a very attractive customer set (AAA rated companies) in Telco, utility, industrial and financial areas. Finally, we have Engineering and Management staff with vast experience in completing successful projects as well as in applying to FP7/EU funding schemes.

##### What are we looking for

We are looking for collaboration on FP7 projects, collaboration on co-developing a novel product mainly in the following areas: energy management & energy efficiency, building & home automation, tele-care/tele-medicine, smart textiles and labour safety. We are also very interested to reach commercial agreements by distributing/integrating existing products into our customer needs. Overall, we are looking for partners that help us to improve our technical solutions right now (via direct collaboration or via FP7 framework) and also to improve our current product offering (HW and/or SW) in our key market areas.

##### Keywords

- Electronics, Microelectronics
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Signal Processing (speech, sound, image)
- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
- IT Applications for Health
- IT Applications for Transport and Logistics
- ICT for Independent Living and Inclusion

##### Collaboration sought

- Research and development
- Technical Co-operation
- Joint Venture Agreement
- Licence Agreement
- Commercial Agreement
- FP7-ICT Project

##### Responsible

Dr. Narcis Avellana

## NXVision

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**Dunfermline**

**United Kingdom**

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**Fax**  
**E-Mail** mark.smith@nxvision.com



NXVision provides the mobile phone user with simple applications that allow them to watch their TV when and where they want. Specifically, we have developed unique software applications that allow TV viewers to stream TV programmes from home (TV or set top box STB) to their mobile phone, laptop, desktop, or games console in another room, or another country. We are offering our applications under license to network operators, broadcasters and retail STB manufacturers to be sold as downloadable app's and supported service to their customers.

There is already significant commercial interest and contractual engagement in our value proposition.

### Collaboration Profiles

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#### **NXVision provides the mobile phone user with simple applications that allow them to watch their TV wh**

##### **What we offer**

Specifically, we have developed unique software applications that allow TV viewers to stream TV programmes from home (TV or set top box STB) to their mobile phone, laptop, desktop, or games console in another room, or another country. We are offering our applications under license to network operators, broadcasters and retail STB manufacturers to be sold as downloadable app's and supported service to their customers.

There is already significant commercial interest and contractual engagement in our value proposition.

##### **What are we looking for**

Partners for various European countries, enabling joint value propositions, such as embedded applications in STB's, Hub, and Media Centres

##### **Keywords**

- Electronics, Microelectronics
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Mobile Entertainment

##### **Collaboration sought**

- Joint Venture Agreement
- Licence Agreement
- Commercial Agreement

##### **Responsible**

Mr Mark Smith, CEO

## OBAD Mobile Marketing

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**Fax** +33140727200  
**E-Mail** [olivier.billerey@obad.fr](mailto:olivier.billerey@obad.fr)



OBAD Mobile Marketing, specialized in mobile solutions with unique technological and marketing expertise, is the first real integrator of mobile marketing. OBAD Mobile Marketing develops mobile applications that are compatible with 98 % of the cell phones on the market and relies on a technological platform that can be connected to any network (Edge, 2.5G, 3 G, CDMA, TDMA). This allows the client company to create mobile communities and opt'in databases, with content that is customized in real-time.

### Collaboration Profiles

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#### M loyalty card & M couponning

##### What we offer

We offer M loyalty and m couponning solutions.

We have developed a product sold as a Software As A Service (SAAS).

- We developp embedded applications compatible with 98% of mobiles
- We make easier the download of application on mobile thanks to our platform
- We manage client/servor relation.
- We create a Content Managment systems (CMS)

We also develop mobile contents (health, job, love coaching...).

##### What are we looking for

We are looking for complementary technology (payment for example) to create a kind of "all inclusive" product.

We are also looking for commercial partners and distributors who may be licensed with our products for an immediate commercialisation.

For example, traditional Loyalty companies, CRM companies may be interesting for us.

To distribute our mobile contents, we are looking for database companies (business model: revenue share)

##### Keywords

- Database Management, Data Mining
- Electronic Commerce, Electronic Payment, Electronic Signature
- Mobile Entertainment
- Mobile Service Provider

##### Collaboration sought

- Technical Co-operation
- Licence Agreement
- Commercial Agreement

##### Responsible

Olivier BILLEREY

## ObexCode AS

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Norway

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**Fax**  
**E-Mail** info@obexcode.com



ObexCode AS is an innovative software company providing advanced web based solutions for mobile synchronization, interaction and communication. ObexCode was founded in Tromsø in Northern Norway back in 2001. Since then, the company has provided value added solutions for the mobile industry and for mobile users all over the world. Today the company has a strong focus on providing innovative mobile sync solutions. Our mission is to provide mobile sync solutions for everyone.

Our products includes ghosted services for mobile synchronization and backup, personal content management, data mobilization, social media integration and custom solutions.

The ObexCode Developer Zone allows developers to create their own new and unique mobile applications based on our proven technology and years of experience in the mobile industry.

### Collaboration Profiles

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#### Mobile Synchronization Solutions

##### What we offer

ObexCode provides mobile sync solutions.

The ObexCode Mobile Sync Server has an open, REST-based Sync API. The Sync API has been designed to enable third parties to create mobile sync solutions seamlessly for any phone, application or service.

The Mobile Sync Server supports the leading sync protocols; OMA DS/SyncML and Microsoft Exchange ActiveSync. In addition, support for Google GData and social media integration is supported, as well as custom integration. The Developer Zone is our collection of API's, documentation, tools and utilities for developers. Native SDK libraries for major platforms are provided to speed up integration time.

##### What are we looking for

ObexCode is looking for technology partners, distributors, value added resellers and mobile service providers internationally.

The ObexCode Sync solution can be used to extend current service offerings or create new and innovative mobile solutions.

##### Keywords

- Electronic Commerce, Electronic Payment, Electronic Signature
- Digital libraries and content
- Content Provider
- Mobile Service Provider

##### Collaboration sought

- Technical Co-operation
- Joint Venture Agreement
- Licence Agreement
- Commercial Agreement

##### Responsible

Espen Sagen



## Ocito

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### France



Created in 2002, Ocito is a Paris based company hold by the French e-Marketing group 1000mercis. In 2010, Ocito is a leading mobile marketing agency helping brands in designing and implementing their mobile marketing strategies in France and Europe.

Ocito operates from consulting to implementation and provides all mobile technologies : SMS, premium SMS, MMS, mobile Internet, m-Commerce, mobile advertising, and mobile applications on iPhone and Android devices.

### Collaboration Profiles

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#### Mobile Marketing

##### What we offer

Ocito helps its clients in designing and implementing their mobile marketing strategies through campaigns :

- Branding,
  - Recruitment,
  - Up-selling/ Cross-selling,
  - Loyalty.
- 

##### What are we looking for

We are looking for new contacts and new technology in the mobile market.

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##### Keywords

- Mobile Service Provider
- 

##### Responsible

Benoît Corbin

## Ocito

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### France



Created in 2002, Ocito is a Paris based company hold by the French e-Marketing group 1000mercis. In 2010, Ocito is a leading mobile marketing agency helping brands in designing and implementing their mobile marketing strategies in France and Europe.

Ocito operates from consulting to implementation and provides all mobile technologies : SMS, premium SMS, MMS, mobile Internet, m-Commerce, mobile advertising, and mobile applications on iPhone and Android devices.

### Collaboration Profiles

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#### Mobile marketing services

##### What we offer

Ocito helps its clients in designing and implementing their mobile marketing strategies through campaigns :

- Branding,
  - Recruitment,
  - Up-selling/ Cross-selling,
  - Loyalty.
- 

##### What are we looking for

We are looking for new contacts and new technology in the marketing domain.

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##### Keywords

- GIS Geographical Information Systems
  - Mobile Security
  - Mobile Service Provider
  - 3D Media
- 

##### Collaboration sought

- Technical Co-operation
  - Commercial Agreement
- 

##### Responsible

Benoît Corbin

## Octasic Inc.

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Canada

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**E-Mail** natalie.mountain@octasic.com



Octasic is a leader supplier of highly efficient Digital Signal Processing (DSP) chips used for telecom infrastructure equipment in voice, video and cellular baseband processing applications. The company's leading quality DSP solutions are based on Opus, a unique asynchronous DSP architecture. Opus is Octasic's high-performing, low-power, unique asynchronous DSP core architecture. While Opus achieves a 3 to 1 advantage in power and a 2 to 1 advantage in area (cost). Founded in 1998, Octasic is a privately-held company headquartered in Montreal, Canada.

Octasic has been a technology leader in voice processing, specifically in the area of echo cancellation with its OCT6100 series. Octasic's voice quality is recognized in the industry for its density and quality.

Vocallo MGW is the industry's most versatile DSP platform for voice and video over IP applications. Vocallo allows you to reduce your system cost by delivering the lowest power per channel. Vocallo's new business model offers optimal pricing scalability for media gateways in enterprise and converged fixed-mobile carrier networks.

Vocallo BTS is a fully integrated DSP sub-system optimized for Layer 1 GSM/EDGE basestation applications, bringing unparalleled advantages in carrier density, cost sustainability and power efficiency. The Vocallo BTS DSP implements complete Layer 1 baseband functionally for a combination of up to 12 GSM carriers or 6 EDGE carriers. All this in a 15mm x 15mm BGA consuming less than 1W (or 80mW per carrier).

### Collaboration Profiles

## OCT6100, Vocallo MGW, Vocallo BTS. Opus is high-performing, low-power and achieves a 3 to 1 advantage

### What we offer

Octasic, [www.octasic.com](http://www.octasic.com), is a leader supplier of highly efficient Digital Signal Processing (DSP) chips used for telecom infrastructure equipment in voice, video and cellular baseband processing applications. The company's leading quality DSP solutions are based on Opus, a unique asynchronous DSP architecture. Opus is Octasic's high-performing, low-power, unique asynchronous DSP core architecture. While Opus achieves a 3 to 1 advantage in power and a 2 to 1 advantage in area (cost). Founded in 1998, Octasic is a privately-held company headquartered in Montreal, Canada.

Octasic has been a technology leader in voice processing, specifically in the area of echo cancellation with its OCT6100 series. Octasic's voice quality is recognized in the industry for its density and quality.

- Vocallo MGW is the industry's most versatile DSP platform for voice and video over IP applications. Vocallo allows you to reduce your system cost by delivering the lowest power per channel. Vocallo's new business model offers optimal pricing scalability for media gateways in enterprise and converged fixed-mobile carrier networks.

- Vocallo BTS is a fully integrated DSP sub-system optimized for Layer 1 GSM/EDGE basestation applications, bringing unparalleled advantages in carrier density, cost sustainability and power efficiency. The Vocallo BTS DSP implements complete Layer 1 baseband functionally for a combination of up to 12 GSM carriers or 6 EDGE carriers. All this in a 15mm x 15mm BGA consuming less than 1W (or 80mW per carrier).

### What are we looking for

Distribution partners to help in Europe.

### Collaboration sought

- Technical Co-operation
- Commercial Agreement

### Responsible

Natalie Mountain

## Octopus Network

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**Finland**

**Telephone**  
**Fax**  
**E-Mail**



A Finnish Testing Service company has developed a testing network for Telecom related companies. Octopus Network provides an advanced and authentic wireless environment, with carrier grade enablers and access networks, intended for testing and developing wireless applications and services. Octopus is looking for partners and new customers, who are interested in developing and testing wireless services and technologies.

### Collaboration Profiles

## Testbed and services for developing and testing of wireless services and technologies

### What we offer

Octopus' technological environment is intended for companies worldwide that are not able to fully test their products in commercial mobile operator networks. The core of the testing services is a private carrier-grade environment, functioning in multi-access (3G, b3G, mWimax) network. The platform enables testing of mobile applications and services in an authentic mobile operator environment rapidly and cost-effectively with real end-users.

A unique testing platform has technologically the same capabilities, and more, as commercial mobile operators have. Testbed consists of latest technologies including IP Multimedia Subsystem (IMS), supported with more mature technologies like SMSC, MMSC, WAP etc. It is possible to take traffic logs and trace bugs within the network.

### What are we looking for

The platform has already proved its effectiveness in practice. New mobile applications have been developed and tested worldwide, based on different technologies such as SIP, IMS, SMS, Streaming, etc. In the future emphasis is on services for all-IP world, using technologies like SIP, IMS as well as offering closed 3G radio network access for testing.

Octopus is looking for partners and customers who are in need of services to be able develop and test their own wireless applications and technologies. Companies operating worldwide within Telecom related industry, which are in need of a secure and private carrier-grade environment to test and validate their own products before going into markets.

### Keywords

- Network Security
- Communications Protocols, Standards
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Electronic Commerce, Electronic Payment, Electronic Signature
- ICT for Independent Living and Inclusion
- Content Provider
- Mobile Entertainment
- Mobile Security
- Mobile Service Provider

### Collaboration sought

- Research and development
- Technical Co-operation
- Joint Venture Agreement
- Commercial Agreement

### Responsible

Janne Ylitalo

## Carrier-Grade IMS Testing Network

### What we offer

Octopus IMS TestAccess is targeted for software houses, device manufacturers, research institutes etc. IMS TestAccess is for everyone

who needs to do the IMS testing in their product and application development or in their research activities.

Service description: Octopus IMS TestAccess is a rentable concept which includes technological infrastructure equipment needed in developing and testing of IP Multimedia Subsystem (IMS) based applications and services in Octopus network.

IMS TestAccess comprises carrier-grade IMS core based on Nokia equipment, application servers; Presence, XDM5, PBX as well as configurations and needed IP connections to customer premises. Also possible to use additional services/infrastructure e.g. SMSC, MMSC, SIM-cards.

---

**What are we looking for**

Octopus is looking for companies that have a need to test their IMS based application, services in real operator environment against carrier grade IMS server.

We are also looking for companies that are working with IMS and developing application servers or RCS applications for possible co-operation.

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**Keywords**

- Network Security
- Communications Protocols, Standards
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Mobile Entertainment
- Mobile Security
- Mobile Service Provider

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**Collaboration sought**

- Research and development
- Technical Co-operation
- Joint Venture Agreement
- Commercial Agreement

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**Responsible**

Janne Ylitalo

**3G Radio Access Network for testing purposes****What we offer**

Octopus TestLab Access is a concept which includes all the equipment needed to enable the radio access to the closed and authentic mobile operator grade 3G test network.

In Octopus test network you have possibility to change network parameters and have chance to capture the traffic traces between different network elements in closed and authentic mobile operator grade test network.

With the operator grade radio access connection you are able to do your application and device testing cost and time effective. No need to travel, the network access is always on and available at your own premises. You are able to do your testing more reliable. Octopus Network is an independent test laboratory partner who offers tailored testing services. We assure neutral test facilities and test results.

---

**What are we looking for**

Octopus Network is looking for companies who are developing wireless applications, services and technologies and need to test their products and services in closed authentic radio access network.

We are already collaborating with educational institutes, universities and research parks and we are interested to expand also this kind of network even more.

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**Keywords**

- Network Security
- Communications Protocols, Standards
- Network Technologies (Wireless, Wi-Fi, Bluetooth)

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**Collaboration sought**

- Research and development
  - Technical Co-operation
  - Joint Venture Agreement
  - Commercial Agreement
-

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**Responsible**

Janne Ylitalo

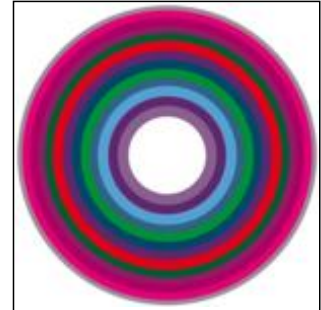
## Omitsis Consulting SL

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Catalonia

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**E-Mail**                **info@omitsis.com**



Omitsis Consulting is a Young service based company located in Barcelona.

We love technology and challenges so all our work: consultancy, developing, internet applications is faced to meet efficiency and best results.

So we are constantly looking for new projects and challenges to put our minds and engineers on, we are widely open for any kind of collaboration and synergy possibilities.

### Collaboration Profiles

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#### Software development

##### What we offer

We are experts in software developing and computer based technologies.

Our engineers have solid skills developing web applications using SYMFONY PHP's framework, Drupal content management system, and a wide variety of related technologies as (databases, internet protocols, mobile applications, ...).

We have experience developing mobile applications in Android and we are collaborating in a project about mobility and GIS which is in an early stage of developing. Because of that Project we are very interested in the following topics:

- Mobile geopositioning (Satellite and alternatives)
- Mobile developing in Android and Iphone
- GIS and geospatial data organization
- Standards

##### What are we looking for

We are looking for synergies for the following topics:

- Mobile developing -> In Android and Iphone
- Mobile geolocation -> GPS and alternatives for indoor positioning
- GIS technologies and standards
- Web applications
- Content Management Systems

##### Keywords

- Database Management, Data Mining
- Communications Protocols, Standards
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Electronic Commerce, Electronic Payment, Electronic Signature
- E-Learning
- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
- GIS Geographical Information Systems
- Content Provider
- Mobile Entertainment
- Mobile Security
- Mobile Service Provider

##### Collaboration sought

- Research and development
- Technical Co-operation
- Joint Venture Agreement
- Licence Agreement
- Commercial Agreement

**ACC10**

Competitiveness for Catalonia



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**BROKERAGE EVENT 2010**

Barcelona, 15 - 18 February. Fira de Barcelona

**Responsible**

Oriol Mercadé



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**ONE**

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**Israel**

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ONE, leading sports site in Israel, specializes in the customization of sports content to mobile hand sets. We operate in multiple platforms, including iPhone application, Widgets and other mobile applications, WAP, SMS alerts, Video (3G), IVR and others. Are always interested in getting involved with new projects, new products, new technologies.

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**Collaboration Profiles**

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We operate in multiple mobile platforms, including iPhone application, Widgets and other mobile applications, WAP, SMS alerts, Video (3G), IVR and others.

**What are we looking for**

Always interested in getting involved with new projects, new products, new technologies.

**Keywords**

- Content Provider
- Mobile Entertainment
- Mobile Service Provider

**Collaboration sought**

- Research and development
- Technical Co-operation
- Joint Venture Agreement
- Licence Agreement
- Commercial Agreement

**Responsible**

CEO Udi Milner

## One Smart Star

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Israel

### Collaboration Profiles

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#### Voice, Fax, SMS, Mail, Email and Website

##### What we offer

Enable a seamless, quick, easy and innovative method for corporate customers to reach companies through all operators via multiple communication methods such as Phone, SMS, Fax, Regular mail, Email, Website.

All services are accessed using the \*xxxx (asterisk and four digits) or \*ABCD (asterisk and four letters) number. while \*xxxx do not interfere or contradict the national numbering plan

This Star Service will ride on top of any Physical or Virtual PABx provided by Operator, or other devices, enabling for example, access to local offices of a company with multiple locations such as Taxi, Flower Delivery, Parking, etc.

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##### What are we looking for

Company references - The One Smart Star™ system is fully deployed in Israel, Bulgaria, Georgia and Slovakia with over 2,000 OSSN™ customers and is being introduced in over 50 countries.

Strategic Partners - All Operators

Main partners - Amazoco, DigEvo, Wi-Media, OSS Georgia, OSS Bulgaria, OSS Swiss.

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##### Responsible

Uri Stossel

## Onestop Wireless Ky

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**Finland**

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Onestop Wireless is a Finnish ICT company focusing on user-friendly mobile software development.

Our core focus is on development of a converged mobile social network platform that works with all major mobile operation systems.

### Collaboration Profiles

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#### Onestop Wireless platform

##### What we offer

Onestop Wireless platform allows mobile users to interact with each other through mobile Internet and to use e.g. extremely intelligent chat, share, connect and find friends features. The platform also allows people to use LBS-based methods for finding their friends.

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##### What are we looking for

We are looking for partners with existing customer base and solid business in other countries in order to broaden the offering of both companies. We are also looking for technologies bringing more value to the potential customers that we will ourselves approach.

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##### Keywords

- Mobile Entertainment

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##### Collaboration sought

- Commercial Agreement

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##### Responsible

Jouko Tossavainen

## ONPOINTPR srl

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Italy

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Based in Milan and working all over Italy and partly in Europe we are focussed on implementing new communication tools for companies and organizations.  
We also provide services in the communication area, including classical communication and mobile and internet communication.

### Collaboration Profiles

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#### Beyond Communication

##### What we offer

Method & System Integration for companies to communication with the media and opinion leaders. Using all the viable media (mobile, internet, social media, etc.)

1. Content provider and service implementation
2. Technology under development with academia institutions
3. Tool for pr offices or similar institutions that need to communicate in a better, simpler and more integrated way.
4. Integration not yet available, cheap and simple to use, opened to future hardware development.

##### What are we looking for

System integrators.  
Large telecommunication company for implementation.  
Academia research centres to continue the R&D.

1. System Integration of several mobile and internet platforms.
2. To finish to develop the product and services
3. Research

looking for a partner:

1. industry, research, project partner, distributor
2. telecommunication and protocols integration
3. develop system sw and distribution

##### Keywords

- Database Management, Data Mining
- Digital libraries and content
- Content Provider
- Mobile Service Provider

##### Collaboration sought

- Research and development
- Technical Co-operation
- Joint Venture Agreement
- Licence Agreement
- Commercial Agreement
- FP7-ICT Project

##### Responsible

giovanni della rossa

## Onteca Ltd

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United Kingdom

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Onteca is a developer of Interactive Entertainment solutions for Smart Phones and Portable Consoles. We are based in Liverpool, UK and have been trading for nearly 10 years. We have also produced content for clients including the BBC. We have developed the 3d game Monsteca Corral for Wiiware and are currently working on a Smartphone version and a number of casual game applications including a Dance Game and a set of Trivia games.

Onteca has conducted research into Gesture Based Interfaces and Social Media based gaming. We are looking to partner with other game companies or owners of IP.

### Collaboration Profiles

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#### Gesture Interface Research

##### What we offer

Liverpool-based Onteca has developed a set of libraries which support the capturing of gesture based information both from Wiimote like devices and also glove and other physical hardware.

##### What are we looking for

Onteca is looking for partners who are either interested in producing games based on our gesture technology or partners who are creating novel hardware interfaces to entertainment content

##### Keywords

- Content Provider
- Mobile Entertainment
- Mobile Service Provider
- Computer Games
- 3D Media

##### Collaboration sought

- Research and development
- Technical Co-operation
- Joint Venture Agreement

##### Responsible

Mr Jon Wetherall

#### Cross Platform Mobile App Technology

##### What we offer

Onteca are creating a series of tools for authoring Interactive Content across a range on Mobile Handset devices. Our current platforms are iPhone, Flash Lite (for Nokia and Interactive TV), Android and Blackberry.

We are mainly focusing on producing Quiz and Trivia applications at the moment but as time goes on will expand the types of apps we support

##### What are we looking for

We are looking for:

- partners with Android or Blackberry development expertise, or interesting content which they wish to sell
- Pan European research partners and content owners

**Keywords**

- E-Learning
  - Mobile Entertainment
  - Computer Games
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**Collaboration sought**

- Research and development
  - Technical Co-operation
  - Joint Venture Agreement
  - FP7-ICT Project
- 

**Responsible**

Mr Jon Wetherall

## Open Door Enterprises Inc.

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**Sweden**

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Open Door Enterprises Inc. is a Swedish technology and service provider, specializing in adapting cutting-edge mobile technologies to the mainstream business users, filling the gap between versatile desktop-bound applications vs. mobile utility services which can operate in concert with both low-end legacy devices and hi-end mixed-OS smartphones etc.

Most of our clients are outside of Sweden, and we are looking for new or overlapping mobile technologies to expand our service portfolio, or commercial partners interested in reselling opportunities.

Customer markets range from logistics, food and beverages, retail chains to public sector.

Industry-grade service delivery, versatility in terms of technology and a modular scope in extension potential of mobile functionalities is our competitive advantage.

### Collaboration Profiles

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#### Web-based mobile utility services

##### What we offer

We offer a portfolio of mobility services for cross-company communication and commercial operations, bespoke or customizable features which can be used in any customer's industry.

The mobile services are used e.g. by retail-chains or transport operators for internal supply-chain logistics, their cross-company communication, B2B-sales as well as CRM-type utilities and reporting in B2C.

Irrespective of the market-segment, our offering provides client companies with a quick transition of desktop-bound services, versatile functionality without protracted development of bespoke mobile applications.

The service offering is based on mobile technologies for messaging, MMS, barcode provisioning and capture, applied to Bluetooth, WiFi or GSM connectivity and based on a modular approach of combining proven technologies with 8 years of service delivery.

Our expertise rests on a long experience of provisioning web-based services accessible from intranet, extranet or public internet which brings innovation from complementary mobile utility services for diverse corporate clients who have very specific requirements.

Using a generic but versatile hosted platform, avoiding long development and integration, many times sought mobile functionalities can be provisioned out-of-the-box.

The innovative approach to web-based mobile service provisioning from 2001, fits well with the contemporary cloud-computing drive we see in our clients' traditional IT-endeavours.

We can thus offer commercial opportunities in reselling, or white-labeling of individual mobile technologies which can also be embedded.

##### What are we looking for

With clients across Europe, we are constantly on the look-out for additional new mobile technologies to complement our portfolio, that also may work in concert with our existing mobile offering.

Naturally, the advances on the handset side made in the recent year provides for bringing new device-dependent applications to work in line with legacy-phone service offerings - and the challenge for us is to excel in provisioning client services which can provide utility in an environment with mixed OS's and device generations.

Many B2C-services our clients want need to be compatible with low- and high-end devices, so that basic services may co-exist with cutting-edge mobile applications for recent platforms.

Some of our clients cannot be excluding their customers with legacy equipment, while they also need to cater to advanced users with more captivating mobile application services.

In this cross-section of market requirements, we are looking for partnerships with European developers of professional mobile

applications who understand the need to leverage cutting-edge solutions within the framework of a wider mix of end-customers for our clients, where the requirement of full market coverage and hi-end applications are not mutually exclusive.

As explained in the aforementioned section, apart from partnering with mobile developers, we are also interested in find commercial agreements for resales and distribution.

As we can work across various industries, from services and retail to manufacturing and the public sector, we have no real limits with regard to market specialization.

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**Keywords**

- Mobile Entertainment
- Mobile Security
- Mobile Service Provider

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**Collaboration sought**

- Technical Co-operation
- Commercial Agreement

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**Responsible**

Per Hagman



## Open Kernel Labs

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OK Labs is the global leader in virtualization software for mobile devices, consumer electronics, and embedded systems. Backed by the largest independent team of microkernel developers, the OKL4 Microvisor is deployed on more than 500 million mobile phones worldwide. Semiconductor suppliers, handset OEMs, and mobile network operators depend on OK Labs to deliver high performance solutions that decrease BOM cost, reduce complexity, and speed time-to-market.

### Collaboration Profiles

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#### OKL4 Microvisor

##### What we offer

Open Kernel Labs software product offerings fall into two categories - the OKL4 mobile virtualization platform (a.k.a. microvisor) and OS Support Packages for leading mobile/embedded application OSEs, hosted using Secure HyperCell™ Technology in OKL4 cells. As a complement to its product line, OK Labs offers a range of services in the Virtualization Integration Practice (VIP). Based on OK Labs experience helping customers deploy OKL4 in more than 300MM mobile phones to date, OK Labs VIP offers a proven path from evaluation to successful integration and deployment of OK Labs software products.

##### What are we looking for

Handset OEMs, mobile network operators (MNOs), and semiconductor suppliers looking to deliver high-performance virtualization solutions that decrease BOM cost, reduce complexity, and speed time-to-market.

##### Keywords

- Electronics, Microelectronics
- Mobile Security

##### Collaboration sought

- Research and development
- Technical Co-operation
- Joint Venture Agreement
- Manufacturing Agreement
- Licence Agreement
- Commercial Agreement

##### Responsible

Karry Kleeman

## Open Kernel Labs

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##### Keywords

- Electronics, Microelectronics
  - Mobile Security
- 

##### Collaboration sought

- Research and development
  - Technical Co-operation
  - Joint Venture Agreement
  - Manufacturing Agreement
  - Licence Agreement
  - Commercial Agreement
- 

##### Responsible

Rob McCammon

## Open Kernel Labs

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##### Collaboration sought

- Research and development
  - Technical Co-operation
  - Joint Venture Agreement
  - Manufacturing Agreement
  - Licence Agreement
  - Commercial Agreement
- 

##### Responsible

Abi Nourai

## OpenIntents UG (haftungsbeschränkt)

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OpenIntents is based in Berlin, Germany and evolved from a discussion group about the building block philosophy in Android to a software company that provides mobile, mainly open source software and consultancy services for Android developers and managers. Our mobile applications are used by more than 100.000 people per application.

OpenIntents also organizes and hosts Android conferences. The "droidcon 09" was held in Berlin with more than 300 attendees.

### Collaboration Profiles

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#### Android Software Development

##### What we offer

We offer high-quality mobile applications based on a large code base.

Currently, we have a user base of more than 100.000 user per application, mainly in the are of utility apps.

The main focus lies on the interoperability of mobile applications in Android, i.e. how to create share functionality, efficient plug-ins,...

Our Dependency Manager will be a key application to improve user experience for interoperating applications. It allows to check dependencies at install time or start time of the application and provides pointers to more applications that offer the required functionality.

##### What are we looking for

We are looking for Android handset manufacturer and Android software developers who want to make use of building block philosophy of Android and want to promote it on their devices or within their applications.

##### Keywords

- Electronics, Microelectronics
- Communications Protocols, Standards
- E-Learning
- IT Applications for Health
- IT Applications for Transport and Logistics
- ICT for Independent Living and Inclusion

##### Collaboration sought

- Research and development
- Technical Co-operation
- FP7-ICT Project

##### Responsible

Dr Friedger Müffke

## OptiCaller Software

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OptiCaller Software is a fast growing Swedish based software provider in Mobile PBX, FMC and Mobile LCR.

Our solutions mainly consist of a patent software for mobile phones (Symbian, Windows Mobile, Android, iPhone and JAVA) or for web browsers which is a part of a Mobile PBX offer.

We target the enterprise market with software for Mobile PBX/FMC and Mobile LCR offers.

We sell indirectly through operators, PBX and Centrex providers.

Our unique call cost control technology normally saves between 35-95%.

According to the analyse company INSTAT will 42% of European Enterprises invest in a Mobile PBX solution in the next five year.

Several operator and PBX vendors launch services based on our products in 2010.

### Collaboration Profiles

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#### Software for mobile PBX with mobile least cost routing.

##### What we offer

We offer software for mobile PBX, FMC and mobile LCR (Least Cost Routing).

Our software is developed for multi platforms: Symbian, Windows Mobile, Android, iPhone and Java. And also developed as a web based services there the user could use a mobile browser.

We are looking for partnerships with vendors of PBX/Centrex systems, mobile Phone vendors or operators who wanna launch mobile PBX services.

Our products help customer to use there mobile phone and replace there fixed phones.

Advantage with our products:

- Easy to use and handle. Limited change of the user behavior.
- PBX services could be handled in the mobile phone (1 phone and 1 number etc)
- save money for the user (35-95% call cost savings)
- patent technology (Feb 2005)

##### What are we looking for

We are looking for partnerships with:

- PBX and IP Centrex vendors
- mobile phone vendors
- VoIP operators
- PBX distributors/resellers
- mobile webb browsers vendors
- calling cards and alternative operators

OptiCaller Software products help these companies to offer Mobile PBX products/services with unique mobile least cost routing.

Today commercial used by VoIP operators, IP Centrex providers and PBX vendors.

We are also looking for meeting with investors to help us expanding our business globally.

##### Keywords

- Communications Protocols, Standards
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Content Provider

- Mobile Service Provider
- 

**Collaboration sought**

- Research and development
  - Technical Co-operation
  - Joint Venture Agreement
  - Manufacturing Agreement
  - Licence Agreement
  - Commercial Agreement
  - FP7-ICT Project
- 

**Responsible**

CEO & Founder Mattias Hansson

## Optimi

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Spain



Optimi is the global leader providing mobile carriers with automated Design, Optimization and Management solutions. It has blended innovative technology with practical know-how that enables operators to improve network performance whilst at the same time reducing CAPEX and OPEX in 2G, 3G and 4G networks. Optimi's Products Suite is highly ranked in terms of results, accuracy and user friendliness, being widely recognized as a pioneer and front-runner in Multi-Technology Self-Organizing Networks (SON). Leveraging its global footprint, Optimi's Services and Products are currently used in more than 50 leading operators across 5 continents.

### Collaboration Profiles

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#### xParameters

##### What we offer

Automatically optimizes parameters for reduced network operating costs, enhanced network performance and spectral efficiency, and improved capital efficiency.

In order to survive in an increasingly competitive environment, today's cellular operators must focus on improving operational efficiency and minimizing capital expenditure, while at the same time delivering the highest quality end user experience. The optimal configuration for radio resource management (RRM) parameters is different for each sector in the network, and also varies with time. Therefore, in order to extract the most of the deployed network infrastructure, it is necessary to address the optimization of these parameters on a consistent, periodic and per-sector basis.

##### What are we looking for

We are looking for partners to help us distribute our software among the operators community.

We are specially interested in establishing contact with companies from emergent countries in the Asian and African continents.

##### Keywords

- Network Technologies (Wireless, Wi-Fi, Bluetooth)

##### Collaboration sought

- Commercial Agreement

##### Responsible

Dr. Juan Ramiro

#### xDimension

##### What we offer

A fully integrated solution that lowers capital and operating expenditures through automated network dimensioning.

xDimension is a 2G/3G solution that accurately identifies the minimum resources required for the RF interface, the Radio Access Network (RAN) and the Core Network (CN). The solution is built over a fast, accurate and automated model that allows efficient evaluation of multiple what-if scenarios, identifying the CapEx and OpEx requirements for each of them.

With the aim of minimizing CapEx and OpEx while fulfilling the operator's end user quality requirements, xDimension provides the perfect tools required for both budget planning and day to day operational efficiency.

##### What are we looking for

We are looking for partners to help us distribute our software among the operators community.

We are specially interested in establishing contact with companies from emergent countries in the Asian and African continents.

##### Keywords

- Network Technologies (Wireless, Wi-Fi, Bluetooth)

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**Collaboration sought**

- Commercial Agreement

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**Responsible**

Dr. Juan Ramiro

**xACP**

**What we offer**

State-of-the-art Automatic Cell Planning solution that enables optimization of the entire network at one time.

The RF design of a cellular network is determined by the antenna configuration at every sector (antenna type, height, azimuth, mechanical tilt and electrical tilt), together with the set of sites identified to be part of the network. In addition, power settings, neighbour definitions and UMTS scrambling code allocations are also an essential part of the design.

In order to deal with the huge set of possible solutions, Optimi features an accurate and fast optimization engine that takes into account all relevant factors, such as coverage, capacity, quality, CapEx, OpEx, traffic distribution, service profiles, clutter maps and clutter properties.

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**What are we looking for**

We are looking for partners to help us distribute our software among the operators community.

We are specially interested in establishing contact with companies from emergent countries in the Asian and African continents.

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**Keywords**

- Network Technologies (Wireless, Wi-Fi, Bluetooth)

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**Responsible**

Dr. Juan Ramiro

**xNetManager**

**What we offer**

Centralizes the handling of all information concerning parameter settings and performance indicators in a multi-vendor and multi-technology cellular system.

xNetManager is a state-of-the-art configuration and performance management platform that centralizes the handling of all information concerning parameter settings and performance indicators in a multi-vendor and multi-technology cellular system. All available features are built on top of a rich set of common functionalities that allow direct connectivity to multi-vendor and multi-technology OSS databases, automatic task scheduling and advanced user management.

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**What are we looking for**

We are looking for partners to help us distribute our software among the operators community.

We are specially interested in establishing contact with companies from emergent countries in the Asian and African continents.

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**Keywords**

- Network Technologies (Wireless, Wi-Fi, Bluetooth)

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**Collaboration sought**

- Commercial Agreement

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**Responsible**

Dr. Juan Ramiro

**xGeoManager**

**What we offer**

Applies smart geo-location techniques and provides support for advanced visualization, extended reporting and leveraged optimization.

xGeoManager is an innovative multi-vendor and multi-technology data management solution that allows operators to exploit the information available in measurements and events that can be collected in modern cellular networks with no need to deploy



cumbersome scanners or special handsets with integrated GPS receivers. This information is managed by means of proprietary techniques that facilitate the geo-location of key measurements and events, thereby providing a completely new dimension in terms of massive location-aware performance monitoring and optimization.

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**What are we looking for**

We are looking for partners to help us distribute our software among the operators community.  
We are specially interested in establishing contact with companies from emergent countries in the Asian and African continents.

---

**Keywords**

- Network Technologies (Wireless, Wi-Fi, Bluetooth)

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**Collaboration sought**

- Commercial Agreement

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**Responsible**

Dr. Juan Ramiro

**xAFP****What we offer**

Improves spectral efficiency and QoS by enabling users to incrementally move spectrum from legacy networks to newer ones as customers migrate.

Optimi xAFP is the market leading, OSS-based Automatic Frequency Planning solution adopted by many of the largest GSM operators around the world, and is utilized to optimize around half of the cities with more than 4 million inhabitants worldwide. Beyond that, xAFP is a complete GSM Spectrum Management solution that includes a rich set of features to help wireless operators with their daily activities, continuously improving network performance with minimum effort.

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**What are we looking for**

We are looking for partners to help us distribute our software among the operators community.  
We are specially interested in establishing contact with companies from emergent countries in the Asian and African continents.

---

**Keywords**

- Network Technologies (Wireless, Wi-Fi, Bluetooth)

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**Collaboration sought**

- Commercial Agreement

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**Responsible**

Dr. Juan Ramiro

**xWizard****What we offer**

Highly precise multi-technology network planning solution, allows you to manage all your networks in a single application. xWizard is a well established and proven multi-technology network planning solution that offers advanced functionalities for propagation prediction, performance analysis, network simulation and specialized diagnostic, supporting iDEN, TDMA, GSM, cdma2000, UMTS/HSPA, WiMAX and LTE.

It helps engineers to plan cellular networks more efficiently and supports all the decision-making activities across all the stages in the lifecycle of the network. Market leading accuracy is achieved by means of xWizard's advanced propagation model optimization functionality, leading to superior network planning.

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**What are we looking for**

We are looking for partners to help us distribute our software among the operators community.  
We are specially interested in establishing contact with companies from emergent countries in the Asian and African continents.

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**Keywords**

- Network Technologies (Wireless, Wi-Fi, Bluetooth)

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**ACCÍO**

Competitiveness for Catalonia



**Generalitat de Catalunya**  
Government of Catalonia

**BROKERAGE EVENT 2010**

Barcelona, 15 - 18 February. Fira de Barcelona

**Collaboration sought**

- Commercial Agreement

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**Responsible**

Dr. Juan Ramiro

## OPTIMO

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United Kingdom



### Collaboration Profiles

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#### software solution for mobile phone businesses

##### What we offer

We providing specialise software solution for mobile phone businesses

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##### What are we looking for

We are looking for dealers in the mobile phone business that is in the retail, b2b, internet, call centre, distribution and dealer management industry sector.

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##### Keywords

- Content Provider
  - Mobile Entertainment
  - Mobile Security
  - Mobile Service Provider
- 

##### Responsible

Shantha Ruban

## OptiMobile AB

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OptiMobile is a core competence centre for mobile VoIP and Voice Call Continuity and one of the leaders within the area. Supporting seamless handover between varieties of bearers like GSM, WiFi, HSDPA... OptiMobile partners are, Mobile operators, Mobile system developers, Telephony integrators and Mobile device manufacturers. OptiMobile develops both mobile clients and handover software for servers. We develop VoIP and VCC/Dual Mode solutions for all major system platforms like IP-PBX, Centrex and IMS. We support all major phones OS and models. OptiMobiles products are licensed, operated and controlled by our partners. OptiMobile is also a member of the RCS initiative. OptiMobile are interested to meet potential partners from the above segments.

### Collaboration Profiles

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#### Mobile VoIP with Voice Call Continuity

##### What we offer

OptiMobile is a core competence centre for mobile VoIP and Voice Call Continuity and one of the leaders within the area. Supporting seamless handover between varieties of bearers like GSM, WiFi, HSDPA... OptiMobile is VCC is known for good soundquality and optimal patented handover algorithms. OptiMobile partners are, Mobile operators, Mobile system developers, Telephony integrators and Mobile device manufacturers. OptiMobile develops both mobile clients and handover software for servers. We develop VoIP and VCC/Dual Mode solutions for all major system platforms like IP-PBX, Centrex and IMS. We support all major phones OS and models. OptiMobiles products are licensed, operated and controlled by our partners. OptiMobile is also a member of the RCS initiative.

##### What are we looking for

OptiMobile is looking for new partners within the mobile operator and system vendor segment, to offer our VCC IMS based application server, giving mobile VoIP with VCC, for the different available bearers, giving handover between GSM WiFi, LTE, 3G... OptiMobile is also intrested mobile handset manufacturers to offer our mobile clients available for all major mobile OS 's.

##### Keywords

- Communications Protocols, Standards
- Network Technologies (Wireless, Wi-Fi, Bluetooth)

##### Collaboration sought

- Licence Agreement

##### Responsible

Oskar Lampel

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Optiway offers affordable in-building cellular coverage with single optical fiber solutions. Optiway's solution simplifies design & dramatically reduces the project costs by multiplexing sources, with a range of different technology standards for single or multi-operators, on the same single-fiber-platform.

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### Collaboration Profiles

#### In-Building Wireless Solutions

##### What we offer

Optiway offers affordable in-building cellular coverage with single optical fiber solutions. Optiway's solution simplifies design and dramatically reduces your project costs by multiplexing sources, with a range of different technology standards for single or multi-operators, on the same single-fiber-platform.

##### What are we looking for

ABResearch® 2009 "In- Building Wireless Systems: Connecting Networks and Services" Selects Optiway as one of the two IBW leading innovators: "Optiway, an Israeli DAS vendor, has introduced optical multiplexing technology into their Active DAS solution, which purports to both reduce the number of elements and to save 50 to 70% of overall costs, while maintaining power and capacity in the system".

##### Keywords

- Network Technologies (Wireless, Wi-Fi, Bluetooth)

##### Collaboration sought

- Joint Venture Agreement

##### Responsible

Thom Rosing

## Orange

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Catalonia

### Collaboration Profiles

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#### **Test bed for fixe and mobile services.**

##### **What we offer**

Test bed environment for fixe and mobile services. Services converging voice, Internet, VoIP, TV and value added services.

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##### **What are we looking for**

Test tools.

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##### **Collaboration sought**

- Research and development

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##### **Responsible**

Sylvain COLLIN

## Orange Business Services

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106 rue temple  
75008 Paris

France

**Telephone** +33153908616  
**Fax**  
**E-Mail** herve.naudin@orange-ftgroup.com



Multimedia Business Services is a french subsidiary of Orange Business Services, located in Paris France. We are providing services in ASP mode for Orange and others companies. We are mainly focus our services in following thematic:

- content delivery (video, music...)
- NFC
- SMS
- communities
- ecommerce
- customer relationship

We are looking for technologies or services that we may be able to integrate in our portfolio.

### Collaboration Profiles

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#### ASP service provider - Integrator

##### What we offer

Orange Business Services is providing state of art services for all type of companies. Our customers are using our products in ASP mode, like:

- IVR
- SMS
- Mobile
- ECommerce
- Communities
- NFC
- Video/Music/Media

##### What are we looking for

We are looking for innovatives technologies and services able to enhance our value offer to our new or existing customers (example: in car services, social networking, mobile entertainment).

##### Keywords

- Electronic Commerce, Electronic Payment, Electronic Signature
- IT Applications for Transport and Logistics
- Content Provider
- Mobile Entertainment
- Mobile Service Provider

##### Collaboration sought

- Licence Agreement
- Commercial Agreement

##### Responsible

Herve Naudin

## Orange Labs R&D Spain

---

**Barcelona**

**Catalonia**

**Telephone**

**Fax**

**E-Mail**



Orange is the key brand of France Telecom, one of the world's leading Global Telecommunications operator. In 2006, Orange became the Group's single brand for Internet, television and mobile services in the majority of countries where the company operates.

France Telecom is one of the top three mobile operator and the number one provider of broadband internet services in Europe, as well as one of the world leaders in providing telecommunication services to multinational companies.

Orange Labs R&D Spain is one of the 16 France Telecom International Lab spread through the world. Our goal is spot innovations at the source, then facilitate and develop them for our clients at an increasingly fast pace. always at the forefront of innovation.

### Collaboration Profiles

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## Orange Labs R&D Spain

### What we offer

Orange Labs R&D Spain is one of the 16 France Telecom International Lab spread through the world. Our goal is spot innovations at the source, then facilitate and develop them for our clients at an increasingly fast pace.

What we offer:

- Technical Co-operation
- Joint Venture Agreement
- Commercial Agreement

### What are we looking for

Innovative Services  
Partners

### Keywords

- Electronic Commerce, Electronic Payment, Electronic Signature
- IT Applications for Health
- Content Provider
- Mobile Security
- Mobile Service Provider

### Collaboration sought

- Research and development
- Technical Co-operation
- Joint Venture Agreement

### Responsible

Javier Polo



## Orbim Yazilim

### Turkey



We are specialized in video search and annotation. We are located in Ankara, Turkey.

Two offices located in Ankara. One of them is located in Middle East Technical University Technopark. Their R&D office devoted to work on video search technology.

### Collaboration Profiles

#### ORBİM

##### What we offer

Ontology Based Video Search and Annotation Engine

Our company developed an ontology based video search and annotation engine useable for any kind of video/media archive. Advantages over conventional video search engines include automated video annotation, semantic querying of video content and shorter time to retrieve the results.

We offer a video search and annotation engine that is developed for companies/entities who have large video archives. The video search engine can automatically annotate videos and enable word based and ontology based search.

##### What are we looking for

Our company seeks video content providers, including media companies, GSM operators, etc. interested in further development and testing of new applications.

The ontology based video search engine is available for demonstration. Demo version of the ontology based video search engine applied for football match videos. Football Clubs, Football Federations can use this software to automatically annotate and make semantic search of football matches.

The developed video search engine has the potential to work on any kind of multimedia and video archive.

##### Keywords

- Content Provider
- Mobile Entertainment
- Mobile Service Provider

##### Collaboration sought

- Research and development
- Technical Co-operation
- Joint Venture Agreement
- Licence Agreement

##### Responsible

Prof. Ferda Nur Alpaslan

## OriginGPS

**High-Tech village Givat Ram -  
91391 Jerusalem**

**Israel**

**Telephone** +972-2-6535191  
**Fax** +972-2-6540487  
**E-Mail** [marketing@origingps.com](mailto:marketing@origingps.com)



OriginGPS is a world leading developer, manufacturer and provider of advanced small sized GPS antenna modules.

OriginGPS modules with embedded antenna introduce unparalleled sensitivity and noise immunity by incorporating Noise Free Zone system (NFZ™) proprietary technology for faster position fix and navigation stability even under challenging GPS signal conditions.

OriginGPS, founded in 2006, is specializing in rapid development of proprietary technologies that miniaturizes RF antenna modules, thereby addressing the market need for smaller wireless connectivity solutions.

### Collaboration Profiles

#### Smallest Integrated GPS Antenna modules with high performance

##### What we offer

OriginGPS's technology enables the development of a GPS system on a single, especially small module, thereby optimizing integration with mobile devices, such as cellular telephones and hand-held computers.

OriginGPS's products consist of the following technologies:

- Unique antenna design - Module integration
- Antenna-module design - Shielding for EMI
- Unique module design - Noise Free Zone System
- Floating antenna - Unique technology
- Molding technology - Improved performance & stability for components requiring high stability in harsh conditions

##### What are we looking for

Our strategic customers are OEM manufacturers or distributors working with design houses that integrate GPS modules in their products.

##### Keywords

- Electronics, Microelectronics
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- GIS Geographical Information Systems

##### Collaboration sought

- Manufacturing Agreement

##### Responsible

Haim Goldberger

## OSEO

avenue Georges Pompidou 24  
31133 BALMA

France

**Telephone** 0033561115218  
**Fax** 0033561298805  
**E-Mail** delphine.begrand@oseo.fr



## Collaboration Profiles

### Innovation support and funding

#### What we offer

OSEO was born in 2005, by bringing together ANVAR (French innovation agency) and BDPME (SME development bank), around a mission of general interest supporting the regional and national policies. Its mission is to provide assistance and financial support to French SMEs and VSEs in the most decisive phases of their life cycle : start up, innovation, development, business transfer / buy out. By sharing the risk, it facilitates the access of SMEs to financing by banking partners and equity capital investors.

OSEO covers three areas of activity :

Innovation support and funding : for technology transfer and innovative technology-based projects with real marketing prospects.  
Guaranteeing funding granted by banks and equity capital investors.  
Funding investments and operating cycle alongside the banks.  
clear we won't be able to validate your profile.

#### What are we looking for

OSEO provide assistance and financial support to French SMEs. Our mission, our areas of activity, our range of solutions...

OSEO was born in 2005, by bringing together ANVAR (French innovation agency) and BDPME (SME development bank), around a mission of general interest supporting the regional and national policies. Its mission is to provide assistance and financial support to French SMEs and VSEs in the most decisive phases of their life cycle : start up, innovation, development, business transfer / buy out. By sharing the risk, it facilitates the access of SMEs to financing by banking partners and equity capital investors.

OSEO covers three areas of activity :

Innovation support and funding : for technology transfer and innovative technology-based projects with real marketing prospects.  
Guaranteeing funding granted by banks and equity capital investors.  
Funding investments and operating cycle alongside the banks.

#### Responsible

Laurent CAMBUS

## OSEO bretagne

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Place de Bretagne 6  
35044 RENNES cedex

France

**Telephone** +33 2 99 29 81 63  
**Fax** +33 2 99 29 81 49  
**E-Mail** karine.prielatimier@oseo.fr



OSEO covers three areas of activity :

- Innovation support and funding for innovative technology-based projects.
- Funding investments and operating cycle alongside the banks.
- Guaranteeing funding granted by banks and equity capital investors.

OSEO head structure is a holding with public status and covers all areas of France, through its regional network.

OSEO Bretagne is a member of the Enterprise Europe Network (CIP OUEST) alongside its regional partners : the Chamber of Commerce and Industry in Bretagne and in Pays-de-la-Loire, Bretagne innovation, OSEO Pays-de-la-Loire.

### Collaboration Profiles

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#### Innovation support and funding

##### What we offer

OSEO covers three areas of activity :

- Innovation support and funding for innovative technology-based projects.
- Funding investments and operating cycle alongside the banks.
- Guaranteeing funding granted by banks and equity capital investors.

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##### What are we looking for

/

##### Responsible

Karine PRIE-LATIMIER

**ACC10**

Competitiveness for Catalonia



Generalitat de Catalunya  
Government of Catalonia

**BROKERAGE EVENT 2010**

Barcelona, 15 - 18 February. Fira de Barcelona

## OSEO innovation Ile-de-France

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Joubert 22-28

75009 Paris

France

Telephone

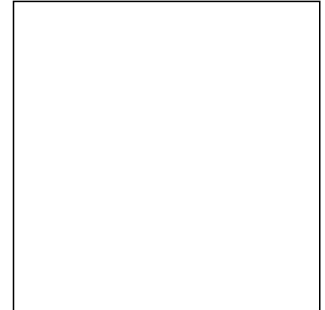
+33 1 53 89 78 78

Fax

+33 1 53 89 78 99

E-Mail

laurence.faigenbaume@oseo.fr



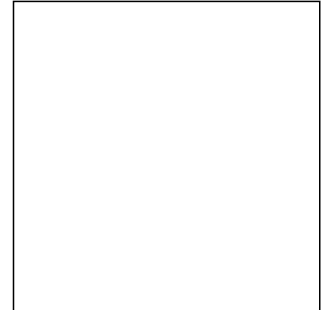
## OSM

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**Korgmakargränd 2  
10127 Stockholm**

**Sweden**

**Telephone** +46 852 255 100  
**Fax** +46 852 255 199  
**E-Mail** anders.andreen@osmglobal.com



OSM Group is a world leader that specializes in design, manufacturing and delivery of cases, accessories, premiums and retail solutions, with the focus of supporting our customers to position their products, enhance the value of their brands and increase their sales. We are an OEM partner to a number of the world's leading brands, focusing on telecom, camera, computer and health industries. Our products are also marketed and sold through retail under the own brand Dicota  
OSM has 15 offices in Europe, Asia and North America and a factory in South China, with a total of 1300 employees.

### Collaboration Profiles

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#### Customized accessories and retail solutions

##### What we offer

OSM is in the business of supporting our customers to position their products, enhance the value of their brands and increase their sales. We do it by designing, manufacturing and delivering customized product solutions, such as accessories, premiums and retail solutions to some of the world's leading brands.

Our customers are all within of fast moving consumer products, where the importance of brand and the presentation of products in the retail environment are key factors in driving sales. We have brand building competence and we understand our customer's needs. We have our own design.

We provide local account management and design support on three continents. Along with our engineering and supply expertise, this enables us to find the right product solutions for our customers.

##### What are we looking for

OSM is looking for customers and partners who are interested to enhance and sharpen their proposition with accessories and retail solutions.

Most relevant companies are operators, phone manufacturers and distributors.

##### Collaboration sought

- Manufacturing Agreement
- Commercial Agreement

##### Responsible

Managing Direct Anders Andreen

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**OWASYS S.L.**

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**Parque Tecnológico 207-b  
48160 Derio**

**Spain**

**Telephone**            **0034946025332**  
**Fax**                    **0034946025353**  
**E-Mail**                **sylvain.bouzembrak@owasys.com**

Located in the Technology Park of Vizcaya, a key Research and Development centre in Europe, Owasys is a company specialised in the design, development, production management and international sales of advanced wireless devices. M2M & Telemetry Solutions.

**Collaboration Profiles**

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**Design, development, production management and international sales of advanced wireless devices****What we offer**

Located in the Technology Park of Vizcaya, a key Research and Development centre in Europe, Owasys is a company specialised in the design, development, production management and international sales of advanced wireless devices. M2M & Telemetry Solutions. Owasys is a team with unique know-how and experience resulting from having worked more than 15 years with the largest telecommunication manufacturers at a worldwide level. INNOVATIVE TERMINALS FOR VERTICAL WIRELESS APPLICATIONS

Based on:

- \* 2.5G and 3 G cellular telephony.
- \* GPS and Galileo.
- \* Bluetooth™ and WLAN.

We make terminals for:

- \* Positioning and Alarm Transmission.
  - \* Remote Monitoring and Control.
  - \* Cable replacement.
  - \* Adapted personal telephony and telematics.
- 

**What are we looking for**

we are looking for:

system integrator  
service provider  
mobile operator  
OEM in order to develop custom designed wireless devices and gateways.

---

**Keywords**

- Electronics, Microelectronics
  - Network Technologies (Wireless, Wi-Fi, Bluetooth)
  - Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
  - IT Applications for Transport and Logistics
- 

**Collaboration sought**

- Joint Venture Agreement
  - Commercial Agreement
- 

**Responsible**

Sylvain Bouzembrak

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**P1G sas**

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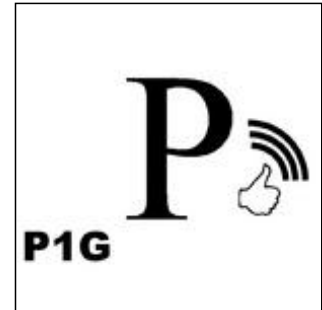
165 rue de bretagne  
59000 Lille

France

Telephone           0320932217

Fax

E-Mail



location : Lille, France

private R&D company

startup created by retail and bank group to create new concept of payment based on wireless and biometry

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**Collaboration Profiles**

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**What we offer**

/

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**What are we looking for**

new concept of payment and service for retail use  
new technologies of communication

---

**Keywords**

- Electronics, Microelectronics
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Electronic Commerce, Electronic Payment, Electronic Signature
- Signal Processing (speech, sound, image)
- Mobile Security

---

**Collaboration sought**

- Research and development
- Technical Co-operation
- Joint Venture Agreement
- Licence Agreement
- Commercial Agreement

---

**Responsible**

Benoit Courouble



## Packet Video

---

**455, Promenade des Anglais - Porte de l'Arenas**  
**06200 Nice**

**France**

**Telephone**

**Fax**

**E-Mail**



Embedded Software for Multimedia Services.

### Collaboration Profiles

---

## Linking mobile devices and popular home entertainment devices, so users can enjoy services wherever

### What we offer

PacketVideo is a software pioneer powering the world's leading multimedia services on millions of home and mobile devices. At MWC 2010, we will be presenting our latest connected home products, all members of the Twonky Media family.

Want to send a photo slideshow to your digital photo frame? No problem.

Watch your favorite videos on the TV? Easy.

Play music in every room in your house?

TwonkyMedia manager makes all this possible.

### What are we looking for

Commercial and /or technical partners for solution integration.

### Keywords

- Data Protection, Storage Technology, Cryptography, Data Security
- Communications Protocols, Standards
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Signal Processing (speech, sound, image)
- Mobile Entertainment
- Mobile Security

### Collaboration sought

- Technical Co-operation
- Commercial Agreement

### Responsible

Léon CHICHEPORTICHE

## Paramount Pictures

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### Spain

Paramount Pictures is a Cinema Major Studio with Headquarters in L.A. and offices around the world. Digital Division is focussing on Mobile and Digital Cinema content Distribution targetting mobile operators, ISPs, hardware and handset manufacturers, and content aggregators.

### Collaboration Profiles

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#### Paramount Pictures Digital Entertainment

##### What we offer

Mobile and Digital Content.

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##### What are we looking for

Companies interested in Licensing Paramount Pictures content.

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##### Keywords

- Digital libraries and content
  - Content Provider
  - Mobile Entertainment
- 

##### Collaboration sought

- Licence Agreement
  - Commercial Agreement
- 

##### Responsible

Maria Llorens

## Paris Chamber of commerce and industry

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rue de viarmes 2  
75001 France

France

**Telephone** +33155653661  
**Fax**  
**E-Mail** mbetsch@ccip.fr



At the service of companies, the Paris Chamber of Commerce and Industry (CCIP) is a public institution managed by 80 elected CEOs. The CCIP is coordinating the enterprise europe network Paris Ile-de-France Centre. It works with public authorities on major economic issues and suggests legislative changes designed to strengthen competitiveness of companies and territories.

Every day, CCIP advisers accompany entrepreneurs in the creation, development in France and abroad or transfer of their companies. This constantly renewed support is tailored to the market's needs.

In its educational institutions, the CCIP yearly educates 14,000 young people - including 4,000 apprentices - and 30,000 adults in continuing education. The company is the focus of educational projects and courses are designed in line with changes in the labor market.

With its expertise in fairs, conventions and trade shows, the CCIP organizes trade shows and events. The objective: to give the Capital Region stronger resources in order to compete on the European and international levels and thus enhance its attractiveness.

### Collaboration Profiles

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#### enterprise europe network Paris ile-de-France Centre

##### What we offer

Partnerships

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##### What are we looking for

We want to meet other EEN partners

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##### Keywords

- E-Learning
  - Computer Games
  - 3D Media
- 

##### Collaboration sought

- Research and development
  - Technical Co-operation
  - Joint Venture Agreement
  - Manufacturing Agreement
  - Licence Agreement
  - Commercial Agreement
- 

##### Responsible

Ms Marie-christine BETSCH

## Parque Científico de Madrid

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C/Santiago Grisolí, 2 28760

Tres Cantos Spain

Spain

**Telephone** +34 91 804 08 17  
**Fax** 91 803 10 31  
**E-Mail** ana.torrejón@fpcm.es



Parque Científico de Madrid is a non-profit foundation created in 2001 by Universidad Autónoma de Madrid (UAM) and Universidad Complutense de Madrid (UCM). PCM's aim is to promote research, development and innovation, paying special attention to interdisciplinary aspects, transferring knowledge to society, businesses and entrepreneurs; and implementing R&D&i results in products, processes and services that favour social well-being and progress. Although PCM is a generalist Park, its main sectors of scientific and business development activities are biosciences and chemistry, information technology, new materials and nanotechnology, and environmental sciences and renewable energy.

### Collaboration Profiles

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#### Transferring knowledge Services

##### What we offer

PCM's aim is to promote research, development and innovation, paying special attention to interdisciplinary aspects, transferring knowledge to society, businesses and entrepreneurs; and implementing R&D&i results in products, processes and services that favour social well-being and progress. IT is one of its main sector.

The PCM has 13.500 m<sup>2</sup> of space destined for the incubation of business and has four business incubators.

We offer a portfolio of IT companies.

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##### What are we looking for

As a Transfer Technology Unit in a Scientific Park we are interested in looking for clients which need Partnership Agreements

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##### Keywords

- Communications Protocols, Standards
  - Network Technologies (Wireless, Wi-Fi, Bluetooth)
  - IT Applications for Health
  - IT Applications for Transport and Logistics
  - ICT for Independent Living and Inclusion
  - Mobile Entertainment
  - Mobile Service Provider
- 

##### Collaboration sought

- Research and development
  - Technical Co-operation
  - Joint Venture Agreement
  - Manufacturing Agreement
  - Licence Agreement
  - Commercial Agreement
  - FP7-ICT Project
- 

##### Responsible

Ana Torrejón

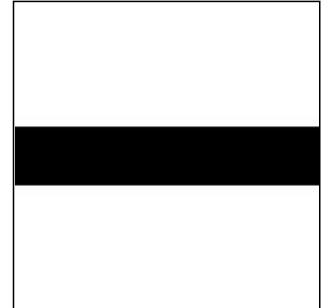
## PasswordBank Technologies, SL

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C/ Constitució 3 3  
09860 Sant Just Desvern

Catalonia

**Telephone** +34663728954  
**Fax** +34934990634  
**E-Mail** alfredo.arnaiz@passwordbank.com



PasswordBank is a software vendor specialized in IAM&SSO solutions (on premise and SaaS). We are a private capital company that makes R&D in the field of security software. We develop solutions for organizations to make live more safe, simpler for the users and IT administrators, and at the same time we help to reduce the costs of the organization.

### Collaboration Profiles

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#### IAM&SSO solutions (Identity and Access Management and Single SignOn)

##### What we offer

We are experts in IAM&SSO solutions (Identity and Access Management and Single SignOn) on the Security TIC sector. We have developed a platform that makes real the convergence between phisical and logical security and helps to met the GRC (Govenance Risk and Compliance) Requirements of the organizations  
Our solutions are multiplatform and can be deploeyen in a variety of systems like windows, unix, linux,...

##### What are we looking for

We are looking for technological partners that will help to enable our vision of the digital identity and authentication as the key factor to enable security in organizations. We look for technologies that complement our multiplatform criteria and to compete in the mobile and the Software as a Service environment.

##### Keywords

- Network Security
- Data Protection, Storage Technology, Cryptography, Data Security
- Electronic Commerce, Electronic Payment, Electronic Signature
- IT Applications for Health
- IT Applications for Transport and Logistics
- Mobile Security

##### Collaboration sought

- Research and development
- Technical Co-operation
- Joint Venture Agreement
- Commercial Agreement
- FP7-ICT Project

##### Responsible

Alfredo Arnaiz

## Paxx Media AB

Norbergsgatan 6:3  
223 54 Lund

Sweden

Telephone +46734224837  
Fax  
E-Mail philip@paxxmedia.se



We are a Swedish startup focusing on mobile application development for all major mobile platforms. We have our own products and develop some for clients, both web and mobile.

We are a small of people with strong networks to almost all major mobile phone handset manufactures

We are looking for partners to help us with production and rapid prototyping.

We also need partners in most southern European countries.

### Collaboration Profiles

## We are mobile app developers with our own products, all OS. Partners needed to address 4 issues

### What we offer

We are experts in mobile application development.

We focus a lot on concept development of new types of social interaction applications including games. These often use location based technology.

We have extensive personal networks in the mobile phone industry including most of the major OEMs.

We have both public and private customers in the Nordic countries.

We also have access and contacts to venture capital if needed by someone else.

### What are we looking for

We are looking for partners that can help us with the following 4 things:

1. Manufacturing and rapid prototyping of new micro electrical(plastic) device that should work with GPS and Bluetooth enables mobile phones.
2. Partners with contacts to major board games companies such as Hasbro, etc
3. Companies that can help us with reaching most markets in southern Europe. Distribution channels etc.
4. We also need is someone who has access to: large user group of people between the ages 10 - 30 years with GPS enabled phones

### Keywords

- Electronics, Microelectronics
- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
- IT Applications for Transport and Logistics
- GIS Geographical Information Systems
- Content Provider
- Mobile Entertainment
- Mobile Service Provider
- Computer Games

### Collaboration sought

- Technical Co-operation
- Manufacturing Agreement
- Licence Agreement
- Commercial Agreement

**ACCÍO**

Competitiveness for Catalonia



**Generalitat de Catalunya**  
Government of Catalonia

**BROKERAGE EVENT 2010**

Barcelona, 15 - 18 February. Fira de Barcelona

**Responsible**

Philip Stankovski

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## PAYCOOL

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**CAP OMEGA - Rond point Benjamin Franklin CS 39521  
34960 MONTPELLIER Cedex 2**

**France**

**Telephone**            **+33.467 13 00 78**  
**Fax**  
**E-Mail**                **serge@paycool.net**

PayCool Development is a young startup private company located in Montpellier (south France).

The company has developed an innovative system to provide a universal mobile service for payment which has been object of several international patent applications. The company has also developed various security solutions based on strong authentication: login secured by mobile, mobile digital signature...

The company intends to offer licences of its system and solutions to the market.

### Collaboration Profiles

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## Universal mobile service for payment, Strong authentication via mobile and Mobile digital signature

### What we offer

The PayCool system enables a provider to offer a mobile payment service to users, where by the users will be able to use any of their preferred means of payment (credit, debit cards, bank accounts, etc.) to make payment transactions from their own mobile phone.

The PayCool system is rich of many functionalities that permit to carry any kind of transactions and has a high degree of user friendliness.

The provider may be an independent one, a Telco or a bank. The system offers a high level of end to end security including strong authentication. The PayCool system is composed of a platform and a client that runs on mobile phones or SIM cards. The deployment of the system does not require any new infrastructure. The PayCool system is object of several international patent applications.

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### What are we looking for

We are looking for partners, distributors, licensees who would be willing to offer such universal mobile service for payment; they might be independent service operators, Wireless telecom operators, banks, financial institutions.

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### Keywords

- Electronics, Microelectronics
  - Data Protection, Storage Technology, Cryptography, Data Security
  - Communications Protocols, Standards
  - Mobile Security
  - Mobile Service Provider
- 

### Collaboration sought

- Research and development
  - Technical Co-operation
  - Joint Venture Agreement
  - Manufacturing Agreement
  - Licence Agreement
  - Commercial Agreement
  - FP7-ICT Project
- 

### Responsible

Serge BARTHELEMY



## Paymobey

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33700 Merignac

France

**Telephone** +33 5 56 34 71 21  
**Fax** +33 5 24 84 38 01  
**E-Mail** dlittaye@paymobey.com



1. Based in France but with a worldwide market
  2. Editor and services
  3. Mobile banking and Internet Banking editor
- Market the Banks and Telecom operator mainly in developing countries but also in OECD.  
New company but coming from a 3 years development product.

### Collaboration Profiles

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#### Paymobey Mobile Banking

##### What we offer

1. Expertise in Mobile banking
  2. Open solution of mobile banking usable with every phone, every telecom operator, everywhere.
  3. Usable for any payment, transfert, and manage a virtual bank account ?
  4. Low cost, High level of security with voice signature, easy to install with a SaaS mode.
- 

##### What are we looking for

We have the technical development team.

We are looking for marketing partner and sales relations.

Our targets are :

- telecom operator in any country (mainly in developing ones)
  - bank in any country (mainly in developing ones)
  - private operator or free money in social economy
- 

##### Keywords

- Electronic Commerce, Electronic Payment, Electronic Signature
- 

##### Collaboration sought

- Commercial Agreement
- 

##### Responsible

Dominique Littaye

## PDM

---

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1050-068 Lisboa**

**Portugal**

**Telephone** +351963143485  
**Fax**  
**E-Mail** [luis.campos@pdmfc.com](mailto:luis.campos@pdmfc.com)



Since the beginning, PDM&FC have considered of particular importance the research and development fields. This way, PDM&FC technologies present a high level of innovation in these areas:

1. Billing & Provisioning
2. CRM
3. On-line stores
4. Business Process Modeling
5. Voip

Specialized in services:

1. Customized Software
2. Advanced Training
3. Data Center & Disaster Recovery
4. Hardware Development

### Collaboration Profiles

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#### Research, development and technology.

##### What we offer

Since the beginning, PDM&FC have considered of particular importance the research and development fields. This way, PDM&FC technologies present a high level of innovation in these areas:

1. Billing & Provisioning
2. CRM
3. On-line stores
4. Business Process Modeling
5. Voip

Specialized in services:

1. Customized Software
2. Advanced Training
3. Data Center & Disaster Recovery
4. Hardware Development

##### What are we looking for

Worldwide partnerships for our hardware and software developments for commercial agreements, future collaboration and possible reseller agreements. Also potential clients that have particular development needs.

##### Keywords

- Electronics, Microelectronics
- Network Security
- Database Management, Data Mining
- Communications Protocols, Standards
- Electronic Commerce, Electronic Payment, Electronic Signature
- IT Applications for Health
- IT Applications for Transport and Logistics
- Mobile Entertainment
- Mobile Security
- Mobile Service Provider

##### Collaboration sought

**ACCÍO**

Competitiveness for Catalonia



**Generalitat de Catalunya**  
Government of Catalonia

**BROKERAGE EVENT 2010**

Barcelona, 15 - 18 February. Fira de Barcelona

- Research and development
  - Technical Co-operation
  - Joint Venture Agreement
  - Commercial Agreement
  - FP7-ICT Project
- 

**Responsible**

Dr Luis Miguel Campos

## peacefulfish

Derfflingerstrasse 18  
10785 Berlin

Germany

**Telephone** 0049-30-488 2885-66  
**Fax** 0049-30-690 883 63  
**E-Mail** [juliane@peacefulfish.com](mailto:juliane@peacefulfish.com)



Created in 2000, peacefulfish is a unique consulting company offering business services to the film and digital industry and also to policy makers, financiers and brands working in the content industry.

As a specialist strategy consultancy positioned at the convergence of content, distribution and finance, peacefulfish is focusing on providing sound financial solutions for the film and digital media industry and helps to create new business models.

peacefulfish is working for independent producers around the world but also for public institutions to support regional development through film financial incentives.

By building the right competitiveness and commercial value for each individual film and content project, by creating a risk profile for public institutions and successful business models for digital distributors, peacefulfish helps to secure the different stakeholders' interests.

peacefulfish is based in Berlin, Germany, with a network of international consultants.

### Collaboration Profiles

## peacefulfish offers business services & strategic financing solutions to the film and digital ind.

### What we offer

peacefulfish performs the following services:

- market analyses and benchmark studies
- developing new financial models and instruments on a pan European basis
- developing regional economies through strategies for the AV and digital industries
- structuring of private equity funds
- developing funds according to tax shelter models
- creating international financing strategies
- structuring of film projects for the international market
- developing business plans for film and content projects and production companies
- fund raising
- assisting in project negotiations and co productions
- conducting studies on the international film and content industry.

### What are we looking for

We are looking for project partners within the content industries and in the public sector to jointly apply for the following programmes of the European Commission:

FP7, Regions Of Knowledge, Innova and Interreg.

### Keywords

- Mobile Entertainment
- Computer Games
- 3D Media

### Collaboration sought

- Research and development
- Joint Venture Agreement
- FP7-ICT Project

**ACCÍÓ**

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**Responsible**

Juliane Schulze

## Perfecto Mobile

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Israel

### Collaboration Profiles

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#### **The Perfecto Mobile Handset Cloud service provides remote access to a multitude of real mobile hands**

##### **What we offer**

Perfecto Mobile continuously provides immediate access to the latest and most popular devices, making it an ideal service for application developers and content providers.

Mobile operators and device manufacturers can utilize Perfecto Mobile's unique Private Handset Cloud service to provide their partners with a secure environment where they can access new devices before they are launched commercially.

Perfecto Mobile Handset Cloud service: Perfecto Mobile provides an ondemand remote access service to real mobile handsets in the UK and the US.

Automated testing procedures are also available on these handsets.

A Private Handset Cloud service: Perfecto Mobile can provide a secure environment for individual customers and their eco-system partners. This can be provided as a dedicated service or a dedicated leased system.

##### **What are we looking for**

Aegis Mobile (USA), GSMA, RIM, HP, Vodafone, SwissComm, OMTP and others.

##### **Responsible**

Uri Strossel

## PhonoClick

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**Istanbul**

**Turkey**

**Telephone** +902123365800  
**Fax**  
**E-Mail** barcelona2010@phonoclick.com



PhonoClick is a software company based in Istanbul Turkey, and specializing in mobile and voice applications for the banking industry.

Recent solutions include mobile based one-time-password (OTP) generator, ATM and branch locator, loan wizards and other applications for iPhone, Blackberry, Windows Mobile, Android, and J2ME devices.

Through a subsidiary, PhonoClick also offers global automated voice calling services for collection and fraud alerts.

### Collaboration Profiles

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#### One-time-password generator (Software Token) for mobile banking

##### What we offer

Single-use passwords and transaction signing capabilities are important to secure online banking. PhonoClick has a mobile-based solution that can replace and surpass what is offered by conventional one-time-password (OTP) devices.

This solution is available on all major mobile platforms, including iPhone, Blackberry, Windows Mobile, Android, and J2ME.

The same application can also be expanded with additional functionality, including ATM and branch locator, loan wizards, live market data streaming, etc.

##### What are we looking for

We are looking for partners interested in offering these solutions to banks in their area.

Prospective partners must have existing software or IT solutions supplier relationship with banks, have sales teams capable of presenting security solutions, and have technical capabilities for installation and support.

##### Keywords

- Network Security
- Data Protection, Storage Technology, Cryptography, Data Security
- Electronic Commerce, Electronic Payment, Electronic Signature
- GIS Geographical Information Systems
- Mobile Security

##### Collaboration sought

- Commercial Agreement

##### Responsible

Ahmet Yurekli

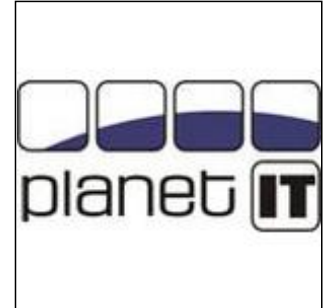
## planet IT GmbH

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Feldweg 4  
84164 Moosthenning

Germany

Telephone      0040 151 14057259  
Fax                004915114057259  
E-Mail            reinhard@planetit.de



A highly innovative development and consultancy company, based in Bavaria/Germany with more than 20 years of domain expertise in

- billing, rating, mediation, CRM
- software solutions for telecom service providers
- innovative applications for GPS/LBS

### Collaboration Profiles

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#### Billing, Rating, Medation, Customer Care Solutions

##### What we offer

In-depth Expertise and software solutions for the areas of

- billing
- rating
- mediation
- customer care
- provisioning
- etc.

Consultancy for new revenue models for telecom service providers.

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##### What are we looking for

Companies that are looking for know how, consultancy and software solutions for telecom service providers.  
Innovative software components for telecom service providers

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##### Keywords

- GIS Geographical Information Systems
  - Content Provider
  - Mobile Service Provider
  - Computer Games
- 

##### Collaboration sought

- Research and development
  - Technical Co-operation
  - Joint Venture Agreement
  - Licence Agreement
  - Commercial Agreement
- 

##### Responsible

Reinhard Bergander

#### GPS based tool for innovative Marketing of events

##### What we offer

Innovative Solutions for Marketing of events. This tool enables anyone to promote events in an innovative and new way to motivate people. it increases awareness and combines attributes like sport, youth, activity with the brand.

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**What are we looking for**

Companies or providers interested in using an innovative tool to promote events

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**Keywords**

- IT Applications for Health
  - Content Provider
  - Computer Games
- 

**Collaboration sought**

- Licence Agreement
  - Commercial Agreement
- 

**Responsible**

Reinhard Bergander

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**PLANET NETWORK INTERNATIONAL**

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102, RUE DU LAC  
31681 LABEGE

France

**Telephone** +33562471624  
**Fax**  
**E-Mail** [contact@planetnetworkint.com](mailto:contact@planetnetworkint.com)



PNI headquartered in Toulouse, France is an industry leading wireless engineering solutions company.

PNI presents and delivers an unparalleled, cost-effective, Innovative Solution which can manage QoS & QoE Reporting and Traffic Monitoring System.

This unique solution is a Multi-technological and Multi-interface monitoring system which delivers vendor-independent KPIs and investigation tools for 'drill-down' and monitoring of the whole mobile network 24/7. This solution could be deployed to areas ranging from Radio Access Network to the Core Network (OMC counters inclusive).

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**Collaboration Profiles**

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**QoS & QoE Reporting Solution and International Traffic Monitoring System.****What we offer**

With a unique understanding of what Mobile Operators & Telecommunication Regulators' needs are, and integrating end-users' experience, Planet Network International(PNI) presents and delivers an unparalleled, cost-effective, Innovative QoS & QoE Reporting Solution. This unique solution is a Multi-technological and Multi-interface monitoring system which delivers vendor-independent KPIs and investigation tools for 'drill-down' and monitoring of the whole mobile network 24/7. This solution could be deployed to areas ranging from Radio Access Network to the Core Network (OMC counters inclusive).

With this exceptional innovative solution one gets a timely- overview of a mobile network performance regardless of the equipment vendor.

We offer also an International Traffic Monitoring System working a Web II Technology Interface.

---

**What are we looking for**

Our market is State organisation (Telecom Regulatory Authority) or Partners which need to improve Quality of Service and get the international traffic incomes from mobile operators.

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**Keywords**

- Database Management, Data Mining
  - GIS Geographical Information Systems
  - Content Provider
- 

**Collaboration sought**

- Commercial Agreement
- 

**Responsible**

Christian Blanchard

## PlayerX Mobile Media SL

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**Pau Claris 115**  
**08036 Barcelona**

**Catalonia**

**Telephone** +34934173626  
**Fax** +34934172802  
**E-Mail** sales.spain@playerx.com



Player X Mobile Media Spain SL is the the subsidiary of PlayerX is a mobile media company specialising in games and mobile TV & video. It distributes mobile content worldwide via its international distribution network of global operators, portals and handset manufacturers.

### Collaboration Profiles

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#### Game development and publishing

##### What we offer

PlayerX offers distribution possibilities of mobile games through its global distribution network where it has established a solid reputation with the channels in which our titles and those of our partners are distributed.

We also offer cross-marketing and promotion possibilities with companies and media.

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##### What are we looking for

PlayerX Mobile Media Spain is looking for state of the art J2ME, DoJa, Symbian, and Windows Mobile videogames to increase the company's games portfolio in order to make them available to the public through our distribution channels including B2B and B2C.

PlayerX Mobile Media Spain is interested in a wide range of games but especially on Casual, Arcade and Sports titles both branded and also original IP's.

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##### Keywords

- Network Technologies (Wireless, Wi-Fi, Bluetooth)
  - E-Learning
  - Digital libraries and content
  - Content Provider
  - Mobile Entertainment
  - Computer Games
- 

##### Collaboration sought

- Research and development
  - Technical Co-operation
  - Licence Agreement
  - Commercial Agreement
  - FP7-ICT Project
- 

##### Responsible

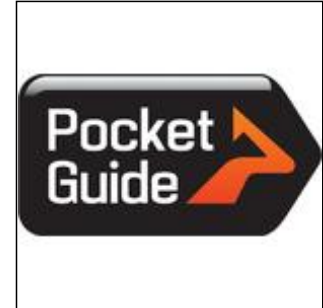
Mr. Pere Torrents

## Pocket Guide Ltd

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1134 Budapest

Hungary

Telephone +363 06704412  
Fax  
E-Mail martin.retai@pocketguide.hu



The mission of our company is to offer a GPS based solution for people willing to explore the city sights and surrounding programs and services on their own. For this reason we developed the GPS based Pocket Guide - personal tour guide - device and software. The service won several quality prizes in Hungary.

From May 2010 Pocket Guide service will be available for several smartphone platforms (iPhone, Nokia, Android, Windows Mobile...etc) and the service will also be expanded to the most visited European cities: London, Paris, Istanbul, Rome, Barcelona, Dublin, Moscow, Amsterdam, Prague, Vienna, Madrid, Berlin, Budapest, Krakow, Bratislava. The number of available cities is constantly growing.

### Collaboration Profiles

#### PG turns the smartphone into a full featured personal tour guide(City Guide software and content)

##### What we offer

Our company offers the most feature-packed GPS based Audio Tour Guide system. The service turns any smartphone into a personal tour guide who knows the given city's sights, programs, best restaurants and services.

The service is easy to use: the user either chooses a pre-set route or just starts roaming in the city. The user only has to follow the audio guide instructions just as in the case of an in-car GPS device. In the area of a sight the audio guide automatically starts to speak about the sight along with showing a picture of the sight for easier recognition.

During the city sightseeing Pocket Guide creates a travel diary which registers the path and the explored sights along with the pictures taken and notes. The travel diary can be uploaded to the Pocket Guide web-portal to share or review the trip.

Further details about service after the following links:

<http://files.me.com/martin.retai/a90x1v>

<http://files.me.com/martin.retai/m958c8.mov>

##### What are we looking for

We are looking for partners who want to enhance their service or device with the Pocket Guide personal tour guide service to make it more appealing for endusers.

The ideal partners are companies developing, manufacturing or selling PDAs, PNAs or smart phones, or companies developing softwares for these platforms.

For distributing Pocket Guide service in the widest possible range, we offer the software license with favourable conditions for our partners to make the service available for a minimal investment. With the introduction of the service, partners also gain additional profit as we offer share after the paid services purchased by endusers.

##### Keywords

- Electronics, Microelectronics
- Digital libraries and content
- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
- GIS Geographical Information Systems
- Content Provider
- Mobile Entertainment
- Mobile Service Provider

##### Collaboration sought

- Technical Co-operation
- Joint Venture Agreement
- Manufacturing Agreement

**ACCÍÓ**

Competitiveness for Catalonia



**Generalitat de Catalunya**  
Government of Catalonia

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- Licence Agreement
  - Commercial Agreement
- 

**Responsible**

Martin Retai

## Polar Rose AB

Anckargripsgatan 3  
21119 Malmö

Sweden

**Telephone** +46735282453  
**Fax**  
**E-Mail** hello@polarrose.com



Polar Rose is a leading computer vision services company, based in Malmö, Sweden. The company has a broad technology and services portfolio and a proven track-record of applying advanced computer vision technology to real-world problems at web-scale. Polar Rose develops computer vision technology, mainly within face recognition.

Polar Rose enables:

- \*Organizing the cloud: make unstructured photos accessible
- \*Visual search: make photos easier to find and consume
- \*People as social objects: connect people and improve distribution
- \*Mobile auto-tagging: enrich photos by auto-tagging faces at point-of-capture

### Collaboration Profiles

## High performance face recognition for mobile or hybrid applications.

### What we offer

Polar Rose's product and service portfolio consists of its flagship FaceCloud server platform (which also powers the polarrose.com website) and FaceLib, mobile face recognition library (available for Android, iPhone and other platforms). These can be used stand-alone or in conjunction, for hybrid solutions. Other solutions include a full web-based photo-sharing system, a mobile photo browser, photo event creation and the award-winning augmented ID technology, created in partnership with TAT, which is currently in prototype.

### What are we looking for

Polar Rose is looking for mobile phone manufacturers and infrastructure providers (such as backup services, photo management) as well as content providers (application developers).

Our primary interests are joint-ventures and commercial licensing agreements.

### Keywords

- Database Management, Data Mining
- Digital libraries and content
- Signal Processing (speech, sound, image)
- Mobile Entertainment
- Mobile Service Provider

### Collaboration sought

- Technical Co-operation
- Joint Venture Agreement
- Licence Agreement
- Commercial Agreement

### Responsible

Thijs Stalenhoef

## Pole Star

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31100 Toulouse

France

**Telephone** +33(0)534 609 527  
**Fax** +33(0)534 609 521  
**E-Mail** philippe.sayerse@polestar.eu



Pole Star is the first company commercializing accurate indoor/outdoor positioning technologies available on Smartphones. The NAO product range, deployed on customer sites, provides accurate and reliable location for mass market pedestrian services and professional applications. The NAO Product Range is used in museums, railway stations, shopping malls, exhibition centers and for civil security interventions (Firemen).

Our technology products are available right now for any LBS application in urban areas, indoors and outdoors, and is easily integrated on Smartphones.

### Collaboration Profiles

#### Indoor / Outdoor urban positioning

##### What we offer

TBD later

Please replace this text with a short description (200 - 1000 characters) of what you are offering or your research idea. Your description should answer the following questions.

1. What is your area of expertise or know how?
2. What type of innovative technology or research project is being offered?
3. What can it be used for?
4. What are the main advantages of your technology over other technologies? (Faster, cheaper, easier to install and/or maintain, etc.)

-Please note that if the description is not clear we won't be able to validate your profile.

##### What are we looking for

TBD later

Please replace this text with a short description (200 to 1000 characters) of the type of technology or project partner you are looking for. Your description should answer the following questions.

If you are looking for a particular technology:

1. What technology are you looking for?
2. What will the technology be used for?
3. What is the current stage of development of the technology? (Research, prototype, beta-tested, etc.)

If you are looking for a partner:

1. What type of partner (industry, distributor, research, project partner, etc.)?
2. Which industry sector?
3. What tasks need to be performed by the partner? (Manufacture, distribution, etc.)

-Please note that if the description is not clear we won't be able to validate your profile.

##### Keywords

- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Signal Processing (speech, sound, image)
- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System

##### Collaboration sought

- Research and development
- Technical Co-operation
- Licence Agreement
- Commercial Agreement

**Responsible**

- Philippe Sayerse

**NAO Campus: The first accurate indoor location product available on the market for Smartphones****What we offer**

NAO Campus enables reliable indoor location, room and floor discrimination for mass market or professional applications.

- 3m accuracy indoor
- Seamless transition indoor/outdoor
- Unique Wifi/ GPS Hybridization.
- Application embedded on the terminal- No need to access a server for location processing purposes
- Low cost deployment
- Low consumption
- Real time indoor guidance and navigation available

Our addressed markets are:

- Shopping malls
- Transport: Railway and metro stations, Airports
- Exhibition Halls and museums
- Civil Security

Applications: indoor navigation, multimodality, geolocalized social networking, geomarking, Site survey

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**What are we looking for**

- Application developers on Smartphones (Android, Iphone, Rim, Windows mobile & Symbian)
  - Integrators
  - Commercial & Distribution agreement
- 

**Keywords**

- Network Technologies (Wireless, Wi-Fi, Bluetooth)
  - Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
  - Mobile Entertainment
  - Mobile Service Provider
- 

**Collaboration sought**

- Technical Co-operation
  - Commercial Agreement
- 

**Responsible**

- Philippe Sayerse



## PopCatcher AB

**Skeppar Olofs Gränd 2**  
**11131 Stockholm**

**Sweden**

**Telephone** +46-8-51060970  
**Fax**  
**E-Mail** jakob.berg@popcatcher.com



### FREE LEGAL MUSIC FOR THE MOBILE PHONE

PopCatcher is a FREE, LEGAL and patented technology for recording songs from the FM-radio in mobile phones. All songs are recorded in the handset as separate files without any Commercials, Jingles, DJ talk or other "noise". The most popular songs will be recorded first. Songs are faded up when the DJ stops talking in the beginning and faded down in the end of the song just before DJ starts talking again.

### FROM THE FM RADIO

Recording from FM Radio, will enable free music in all phones all over the World, no matter if the user can afford to pay for the songs or the alternative 3G music data transmission.

### CREATE REASONS TO GO ONLINE

For mobile phones PopCatcher also creates reasons to go online, register in On-line Music Stores and cultivates usages of premium online services.

### EMBEDDED OR AS DOWNLOAD

The PopCatcher Software can be provided embedded in customized phones or as a download for selected models.

## Collaboration Profiles

### FREE LEGAL MUSIC FOR THE MOBILE PHONE

#### What we offer

#### FREE LEGAL MUSIC FOR THE MOBILE PHONE

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#### EMBEDDED OR AS DOWNLOAD

The PopCatcher Software can be provided embedded in customized phones or as a download for selected models.

#### What are we looking for

1. Mobile Phone Manufacturer who are interested in embedding the free music software in their handset
2. Operators who are interested in getting this service offered to their customers to cultivate reasons to go online and offer music solutions
3. VAS providers who are interested in music solution that does not demand transfer of heavy music files in the network.

#### Keywords

- Content Provider
- Mobile Entertainment
- Mobile Service Provider

#### Collaboration sought

- Licence Agreement

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**Responsible**

Mr Jakob Berg

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## PopCather AB

### Sweden

PopCatcher has a unique music service for NON-Online devices!

### Collaboration Profiles

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## PopCatcher - The Unique Music Solution

### What we offer

A free music service for all handheld devices-also in an NON online mode. FM is everywhere.

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### What are we looking for

We look for device manufacturers and operators and perhaps also other actors in the business. Our offering is unique and we have had several awards during the recent years.

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### Keywords

- Content Provider
  - Mobile Entertainment
- 

### Collaboration sought

- Technical Co-operation
  - Joint Venture Agreement
  - Manufacturing Agreement
  - Licence Agreement
  - Commercial Agreement
- 

### Responsible

Per Ek

## Possio

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16428 Kista

Sweden

**Telephone** +46 8 587 440 00  
**Fax** +46 8 587 440 10  
**E-Mail** magnus.melander@possio.com



Possio invented the mobile fax machine and is still the world leader in fax solutions for GSM. Today we also help mobile operators and enterprises move other narrow band data solutions from PSTN to GSM. For the past 27 years Possio has been developing and marketing fixed and portable wireless products globally. We have a genuine track record of turning customer problems into relevant easy-to-use communication products for the international markets. Possio is based in Sweden, the home of wireless communication, with sales offices in Beijing and Chicago.

### Collaboration Profiles

#### Mobile Fax: Possio GRETA GSM Fax & Printer

##### What we offer

With GRETA Possio offer the ability to send paper documents into digital business systems and receive and print documents while on the go. The core market for these solutions are transport and logistics, blue light organizations and defense. GRETA has a built in GSM module and works as a mobile fax, printer, scanner, copier and phone.

##### What are we looking for

We are looking for either mobile operators who are interested in providing mobile fax directly or indirectly and companies who are working in any of our key segments as providers of products and services or users.

##### Keywords

- Communications Protocols, Standards
- IT Applications for Health
- IT Applications for Transport and Logistics
- Mobile Service Provider

##### Collaboration sought

- Commercial Agreement

##### Responsible

Magnus Melander

#### GSM Narrowband data solutions

##### What we offer

Through our extensive experience using CSD for fax over GSM, we have developed a world class ability to solve narrowband data problems in GSM environments. Typical problems we help mobile operators and enterprises to solve are GSM fax, moving PSTN modem based applications, alarms, door opening systems to GSM and replacing ISDN solutions. Many of the problems we help solve arrives when companies replace fixed telephony with a mobile solution at their offices.

##### What are we looking for

Mobile operators and enterprises who have problems with solutions and products that was developed for PSTN but need to be used in a GSM network.

Reseller and integrators interested in selling our Possio SVEA II GSM Connector, the platform we use to solve most of the narrowband data problems with.

##### Keywords

- Communications Protocols, Standards
- Mobile Service Provider

**ACC10**

Competitiveness for Catalonia



**Generalitat de Catalunya**  
Government of Catalonia

**BROKERAGE EVENT 2010**

Barcelona, 15 - 18 February. Fira de Barcelona

**Collaboration sought**

- Commercial Agreement

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**Responsible**

Magnus Melander

## Pozitim Teknoloji

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Turkey

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**Fax** +90 212 3464303  
**E-Mail** info@pozitim.com



We locate in Istanbul which is intersection point of Asia and Europe.

\*We are Mobile&Internet solution provider, R&D center, consultant for Operator and Media company

\*Providing mobile service platforms and products for promotion, marketing, distribution, billing and back office of digital content and services over a range of channels including Web,Wap,SMS,MMS,Client,3G

-Providing clients deep knowledge and experience in business management, quick and efficient implementation and management of digital content, internet and mobile service and platforms, OSS&BSS and custom enterprise product implementation, which have been being practiced in 4 different countries

- Pozitim Mobylyonia VAS Ecosystem includes Mobile Service Platform, Charging System, Messaging Platform, CMS, Social Media Platform, Digital Payment Platform, Campaign & Subscription Management System, Content Download / Delivery System, Digital Content Conversion, Call Center, Affiliate Network Management, Device Management

### Collaboration Profiles

#### VAS Ecosystem Platform and Service Provider

##### What we offer

1. Our expertise and know how on "\"GSM Operator and Media Groups VAS Ecosystem establishment and management\""
2. We can provide mobile service platforms and products for promotion, marketing, distribution, billing and back office of digital content and services over a range of channels including Web,Wap,SMS,MMS,Client,3G
3. GSM Operator, Media Groups, Content and Service Provider can use our VAS Ecosystem Platform and Services to serve subscribers.
4. Mobylyonia VAS Ecosystem Platforms main advantages are; Platform autonomy, Easy-use and end-to-end Service and Content Creation Environment

##### What are we looking for

We are looking for a sales and integrator partner in all region of the world:

1. Distributor and sale partner
2. GSM Operator, Internet Service Provider, Portal and Media groups.
3. Distribution, good business network, close relation with local Mobile & Internet Operators, regulatories, Media groups, Affiliate Network. Beside concept and new custom project creation.

##### Keywords

- Digital libraries and content
- ICT for Independent Living and Inclusion
- GIS Geographical Information Systems
- Content Provider
- Mobile Entertainment
- Mobile Service Provider
- 3D Media

##### Collaboration sought

- Research and development
- Technical Co-operation
- Joint Venture Agreement
- Licence Agreement
- Commercial Agreement

##### Responsible

CMO Hilmi Senturk

## Pozitron

Sehit Muhtar cad. 17 D. 1  
34437 istanbul

Turkey

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**Fax** +902122537733  
**E-Mail** info@pozitron.com



Pozitron is a software developer based in Istanbul, focused on creating, integrating and securing business solutions through cutting-edge mobile technology.

Since 2000, the company's products reach millions of customers and include mobile applications for Turkey's largest banks, airlines, and media companies.

Pozitron has earned international recognition from institutions such as Harvard Business School and Endeavor Global Inc. and partners with industry leaders ranging from Sun Microsystems to Apple. Pozitron was awarded a Finalist at the BlackBerry EMEA Innovation Awards 2 years in a row.

### Collaboration Profiles

#### Mobile Ticketing (Airlines) - Finance Applications and Authentication Tools

##### What we offer

Pozitron's mobile ticketing solution for airlines lays the foundation for a more user-friendly and easier to use e-ticketing, check-in and cargo-tracking experience. Including mobile boarding pass solution, all is implemented for Turkish Airlines.

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Pozitron's Mobile Banking solution lays the foundation to more robust mobile payments and mobile commerce offerings in the future.

Pozitron's award winning solution gathers the world's most sophisticated "mobile banking" platform under one umbrella. Already implemented for Turkey's largest bank.

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Pozitron also offers mobile security solutions for 2nd factor authentication. Soft OTP application is up & running for seven major banks in Turkey.

##### What are we looking for

Pozitron's looking for a local partner to resell its proven technology and products. Also partners suitable for joint FP7 projects are welcome.

##### Keywords

- IT Applications for Transport and Logistics
- Mobile Entertainment
- Mobile Security

##### Collaboration sought

- Joint Venture Agreement
- Licence Agreement
- Commercial Agreement
- FP7-ICT Project

##### Responsible

Can Elmas

## PragmaDev

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France

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PragmaDev is a privately held company based in Paris France that provides a set of modeling tools for the prototyping, the development, and the test of real time and embedded software: "Real Time Developer Studio" and "MSC Tracer". Real Time Developer Studio provides three levels of modeling: informal, semi-formal, and fully formal modeling. While informal modeling is mainly used for documentation, the most advanced level of modeling allows simulation, prototyping, verification, full code generation, debug on target, and test of the model.

### Collaboration Profiles

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#### Real Time Developer Studio

##### What we offer

Technically speaking Real Time Developer Studio is based on technologies coming from the telecommunication industry with a set of SDL, SDL-RT, UML, TTCN-3, and C/C++ editors. Formal models can be executed, verified and tested with a powerful built-in simulator and a third-party exhaustive simulator. Once the model is verified, the tool can generate full C or C++ code embedding RTOS system calls or the enclosed scheduler. Its connection with cross debuggers allows graphical debugging in the model and generation of live graphical traces. The tool can also generate full documentation and connect to traceability tools.

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##### What are we looking for

We are looking for partners manufacturing test equipments of telecommunication systems. Our technology would ease the development of the test equipment because it is based on technologies used by standardization bodies.

We are also looking for partners to distribute our tool outside of France with a strong consulting or training expertise in the embedded and real time domain.

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##### Keywords

- Communications Protocols, Standards
  - Network Technologies (Wireless, Wi-Fi, Bluetooth)
- 

##### Collaboration sought

- Research and development
  - Technical Co-operation
  - Licence Agreement
  - Commercial Agreement
  - FP7-ICT Project
- 

##### Responsible

CEO Emmanuel Gaudin



## Praxedo

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France

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**Fax** +33 (0)1 40 33 79 83  
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Praxedo is a dynamic and innovative software editor, based in France. Our flagship product, Praxedo Mobile is a SaaS work orders management platform connecting dispatchers and field staff through their mobile devices. Over 100 customers representing 6 millions work orders to date already trust our product to optimize their workforce productivity, reduce paperwork and ensure comprehensive traceability.

Our solution is web based, flexible and scalable. In 2009, Orange France launched its field management solution based on our white label offer. International development is our top priority in 2010 and we are looking for similar deals with mobile operators outside of France.

### Collaboration Profiles

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#### Mobile Workforce Management Software (SaaS)

##### What we offer

Our flagship product, Praxedo Mobile is a SaaS work orders management platform connecting dispatchers and field staff through their mobile devices. Over 100 customers representing 6 millions work orders to date already trust our product to optimize their workforce productivity, reduce paperwork and ensure comprehensive traceability.

Our solution is web based, flexible and scalable and allows our customers to be operational in a matter of days.

##### What are we looking for

In 2009, Orange France launched its field management solution based on our white label offer (<http://www.praxedo.com/en/carriers.php>).

International development is our top priority in 2010 and we are looking for similar deals with mobile operators outside of France.

##### Keywords

- IT Applications for Transport and Logistics
- GIS Geographical Information Systems

##### Collaboration sought

- Licence Agreement
- Commercial Agreement

##### Responsible

Stéphane Groud

## Precise Biometrics AB

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22007 LUND

Sweden

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**Fax** +46-46-311101  
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Precise Biometrics is a market-leading provider fingerprint recognition solutions to prove people's identities. With top-of-the-line expertise in fingerprint verification, Precise Biometrics offers fast, accurate and secure authentication of a person.

Its core product, Precise Match-on-Card™, adds value to ID, SIM, enterprise and bank cards as well as systems for access control to buildings, computers and networks. Precise Biometrics serves business and government organizations throughout the world and its technology is licensed to close to 100 million users.

Please visit [www.precisebiometrics.com](http://www.precisebiometrics.com)

### Collaboration Profiles

#### Match-on-SIM, biometric verification software inside the SIM card.

##### What we offer

We provide fingerprint biometric verification software especially designed and packaged to be integrated inside the SIM card of a mobile phone.

Our matching engine, the Precise BioMatch J, is a JAVA applet of only 3kByte in size.

We propose our Precise BioMatch J Applet with all necessary toolkits for licensing to partners in the mobile space. Enabling them to integrate biometric functionality in existing application and to develop completely new functions based on this level of subscriber verification.

We offer a field proven, refernced, technology, ready for integration out of the box. It can usefully replace PIN code and passwords as it can easily and reliably, be presented at any time by the user, resulting in lower management and support costs and less start up time

##### What are we looking for

We are looking for partners among application developers, card and handset vendors and MNOs and MVNOs as well as service providers looking to deploy a service over the mobile handset which could benefit from secure, fast and intuitive verification of the presence of the subscriber.

We propose a proven and complete solution with all necessary toolkits and components for a partner to license in order to shorten time to market, ensure best of breed performance and save on up front development investments.

Our products are packaged for direct integration into the JAVA SIM card, with toolkits for both MS Windows and embedded environments for the terminals.

We are looking for partners to integrate these ready modules into their applications and infrastructure.

##### Keywords

- Network Security
- Data Protection, Storage Technology, Cryptography, Data Security
- Electronic Commerce, Electronic Payment, Electronic Signature
- IT Applications for Health
- IT Applications for Transport and Logistics
- ICT for Independent Living and Inclusion
- Mobile Entertainment
- Mobile Security
- Mobile Service Provider
- Computer Games

##### Collaboration sought

- Research and development
- Technical Co-operation
- Licence Agreement
- Commercial Agreement

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**Responsible**

Jonas Andersson

**NFC Anti Skimming Gateway Solution**

**What we offer**

NFC telephones are vulnerable to skimming. As a transaction is performed without any direct physical contact being made between the phone and terminal, it can be made without the bearer of the phone being aware of it.

A biometric matching function on the card (SIM) controlling any communication with a contactless terminal so that only terminals capable of presenting the bearers fingerprint details to the card are accepted will stop unwanted communication without system overhead as managed locally in the SIM.

We offer the Precise BioMatch technology in our anti skimming solution, stable and proven in volume in National ID Cards. The advantages are speed and ease of use, intuitiveness (touch the terminal you wish to communicate with) and security.

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**What are we looking for**

MNOs, MVNOs, service providers and system developers recognizing the need to provide protection for the NFC phone and the data and functionality contained in it.

As we have a solution demo ready, based on stable industry standard products in use in the smart card sector since many years, we look for partners to commercialize this solution in applications and services offered through the use of mobile phones.

We look for partners capable of promoting our solution efficiently in the mobile industry, we are ready to discuss the commercial terms of cooperation.

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**Keywords**

- Network Security
- Data Protection, Storage Technology, Cryptography, Data Security
- Communications Protocols, Standards
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Electronic Commerce, Electronic Payment, Electronic Signature
- Mobile Security
- Mobile Service Provider

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**Collaboration sought**

- Technical Co-operation
- Joint Venture Agreement
- Manufacturing Agreement
- Licence Agreement
- Commercial Agreement

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**Responsible**

Jonas Andersson

**Cardholder Verification for NFC Transactions**

**What we offer**

Cardholder verification is a constant problem in contactless transactions. Currently contactless payment transactions are limited in value and numbers in order to limit the risk, with the attendant inconvenience and limitation on the business opportunity.

Precise Biometrics offer a complete solution for cardholder verification based on fingerprint recognition performed inside the SIM card of a NFC phone.

We provide terminal software for enrollment and verification, all necessary on SIM card software for secure storage and verification of fingerprints, JAVA for integration to any payment application on the card.

Our technology is proven in National ID Cards as eg. Thailand and Portugal, as well as in high security logical access applications used in major banks and the US DOS.

#### **What are we looking for**

With our products ready, repackaged from National ID Card and Government and Corporate security applications world wide we are looking for partners providing payment services and applications as well as the terminals used for payment by NFC phone to integrate our technology.

As we can provide complete integration and maintenance services we are also looking for the service providers who would like to subcontract a ready and operating biometric solution for their mobile services.

We are looking for partners who have well established markets or are approaching defined market segments to jointly evaluate the market opportunity for biometric cardholder verification and based on this to establish a collaboration.

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#### **Keywords**

- Data Protection, Storage Technology, Cryptography, Data Security
  - Electronic Commerce, Electronic Payment, Electronic Signature
  - IT Applications for Health
  - IT Applications for Transport and Logistics
  - ICT for Independent Living and Inclusion
  - Mobile Entertainment
  - Mobile Security
- 

#### **Collaboration sought**

- Joint Venture Agreement
  - Licence Agreement
  - Commercial Agreement
- 

#### **Responsible**

Jonas Andersson

### **Registered Traveller Function for NFC SIM card**

#### **What we offer**

As demonstrated on the SUN Stand, 8C55, at MWC, we offer a complete solution for biometrically secured Registered Traveller functions where the SIM card is used as the secure token.

Today in airports, staff is required to verify the passenger ID before boarding. Biometric Match-on-Card automates the verification, for savings and speed, with retained security and privacy.

BioFlight, our Biometric Baggage Reconciliation System, currently used throughout Scandinavia by SAS, 3 years in operation and 10 M passengers pa., has now been ported with extended functionality to the Mobile phone.

We have software products for enrollment and verification as well as ticketing and identification packaged for integration in any JAVA SIM card and on standard terminal platforms.

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#### **What are we looking for**

We are looking for partners operating or planning to operate ticketing and registered traveller systems on mobile networks.

We can offer business agreements based on use and profit sharing to suitable partners, which we believe are currently MNO, MVNO or airlines, airports and handling agents as well as providers of Registered Traveller Services, private operators as well as government.

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#### **Keywords**

- Electronic Commerce, Electronic Payment, Electronic Signature
  - IT Applications for Transport and Logistics
  - Content Provider
  - Mobile Security
  - Mobile Service Provider
- 

#### **Collaboration sought**

- Joint Venture Agreement
  - Licence Agreement
  - Commercial Agreement
-

**ACCÍO**

Competitiveness for Catalonia



**Generalitat de Catalunya**  
Government of Catalonia

**BROKERAGE EVENT 2010**

Barcelona, 15 - 18 February. Fira de Barcelona

**Responsible**

Jonas Andersson

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## Premium Mobile Distribution Ltd

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Colvilles Park Unit 12  
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United Kingdom

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**Fax**                     **01355246633**  
**E-Mail**                **tony@premiummobiledistribution.com**



We design manufacture and distribute Licensed Mobile Handsets and Accessories for major Brands such as Playboy, SpongeBob, Me To You , Hello Kitty among others

### Collaboration Profiles

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#### Branded Mobile Accessories and Branded Handsets

##### What we offer

1. Designer and Manufacturer of Bespoke Mobile Accessoreis and Branded Handsets
  2. We offer bepoke Licensed products unique and innovative
  3. Mobile Personalisation and Gift at Purchase
- 

##### What are we looking for

We are looking for introductions into major Handset OEMs to produce Branded Handsets and Accessory Packs a part of value offering

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##### Keywords

- Electronics, Microelectronics
  - Content Provider
  - Mobile Entertainment
- 

##### Collaboration sought

- Joint Venture Agreement
  - Manufacturing Agreement
  - Commercial Agreement
- 

##### Responsible

Mr Tony Ianniello

## Present Technologies

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Portugal

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Present Technologies is an IT company, based in Portugal, operating since 2000.

The company has its main clients in the telecommunications area.

Present Technologies is a leading company in the research and development of innovative applications and services, using emergent technologies.

The main business areas are mobile technologies, distributed systems and enterprise applications.

For more information about Present Technologies, please visit <http://www.present-technologies.com/>

### Collaboration Profiles

#### Offside – Real-time Soccer events using Flash Lite

##### What we offer

Offside is a Flash Lite 1.1 application with a rich Graphical User Interface, which provides up to date information about soccer competitions. The application provides a data model that can be easily used for any type of Soccer events (National Leagues and CUPS, FIFA World Cup and UEFA Euro Cup, UEFA Champions League and UEFA Cup, etc.). Offside is compatible with the stand alone and browser versions of Flash Lite (the two flavours of Flash Lite).

Main features:

- Live Games;
- League classification and statistics;
- Scheduled Games and Results;
- Teams, players and stadiums information;
- News;
- Services (alerts; buy contents);
- Ticker providing news headlines and live scores;
- Multimedia: sounds and animations;
- Internationalization support (multi-language);
- Easy integration with content providers (through XML / Web Services);
- Online/Offline Billing (Easy integration with any RTC engine and easy CDR customization);
- Clustered high-performance architecture.

##### What are we looking for

We are looking for companies which own soccer data/content and which are interested in a new and appealing channel to reach their clients. These companies may be Content Providers, Mobile Network Operators or any other interested party.

##### Keywords

- Content Provider
- Mobile Entertainment
- Mobile Service Provider

##### Collaboration sought

- Research and development
- Technical Co-operation
- Licence Agreement
- Commercial Agreement
- FP7-ICT Project

##### Responsible

Paulo Martins

#### **DiNO - Mobile Content Platform with support for multiple content types and multiple delivery types**

**What we offer**

DiNO - Download Innovation is a Content Management and Delivery Platform that currently serves over 50 million users, being one of the industry's most robust platforms available for mobile operators, wireless ASPs or virtually any other area requiring effective content management and delivery. This platform supports a vast range of content types (Ringtones, Music, Java Games, Video Download, Video Streaming, Images, Screensavers, Themes and Applications) providing the quickest possible server response times. Contents can be delivered to mobile devices through: HTTP Download, OMA/MIDP Download, SMS OTA, Wap Push, Audio/Video Streaming (RTSP).

Some of the main features are:

- Devices database according to the OMA-UAPProf standard;
- Browsing of content catalog;
- Integration with a DRM platform (Forward lock, Combined Delivery and Separate Delivery);
- Online/Offline Billing (Easy integration with any RTC engine and easy CDR customization);
- Advanced Web-based Backoffice;

**What are we looking for**

We are looking for companies which need a platform to sell mobile contents (Mobile Network Operators, Content Providers, ...). We are also looking for mobile content providers/aggregators which are interested in new clients for their mobile content catalogue.

**Keywords**

- Content Provider
- Mobile Entertainment
- Mobile Service Provider
- Computer Games

**Collaboration sought**

- Research and development
- Licence Agreement
- Commercial Agreement

**Responsible**

Paulo Martins

**Phune TV - Innovative Mobile TV application based on Flash Lite****What we offer**

Phune TV can run as a standalone application, or it can be automatically started/executed from the mobile phone's web browser. The Mobile TV application can display video streams, based on the RTSP protocol.

The application has been developed using Flash Lite 2.0. It has been successfully tested on several models of mobile phones and it can be easily customized and integrated according to each client requirements.

The mobile TV application has the following main characteristics:

- Can be directly executed from the mobile phone's web browser using a simple and standard URL;
- Mobile network operators can have links to the application on their mobile portal, and the application will be downloaded and executed on the fly;
- Easy and transparent way for application delivery, maintainability and upgrade, without the need of user interaction for reinstalling the application;

Phune TV has been a Runner-Up at Nokia's Mobile Rules! 08 for the "Best Mobile Application - Multimedia" category.

**What are we looking for**

We are looking for any company that has some kind of interest in mobile TV, which include Mobile Network Operators, mobile TV broadcaster and producers of multimedia content for mobile TV.

**Keywords**

- Content Provider
- Mobile Entertainment
- Mobile Service Provider

**Collaboration sought**

- Research and development
- Joint Venture Agreement
- Licence Agreement



- FP7-ICT Project

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**Responsible**

Paulo Martins

**Phune Messaging – Mobile Marketing, Entertainment and Messaging Platform, based on SMS and MMS****What we offer**

Phune is an innovative Mobile Marketing, Entertainment and Messaging Platform, based on SMS and MMS, accessible through the following address: <http://sms.phune.com>. We already provide configurable applications for raising polls, for entertainment (like games and contests), for collecting user's feedback and for mass marketing.

At the moment, our main focus is on mass marketing. This application has the following main features:

- Contacts management which can be organized using Groups;
  - Easy contacts import/export through standard file formats;
  - Dynamic fields for contacts database;
  - Scheduling features;
  - Powerful rules engine for filtering message recipients;
  - Track the delivery status of each sent message;
  - Advanced account management, with support for sub-users and expense control of each user;
  - Standard automatic payment methods;
  - Support for multi-language and internationalization;
  - Easy integration with third-party platforms through web services;
- 

**What are we looking for**

We are looking for Regional integrators/distributors for our application. We can integrate directly with Mobile Network Operators or with third parties with access to Large Accounts. Phune can be easily integrated with any network provider through standard protocols like SMPP, UCP, HTTP, WSDL and others;

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**Keywords**

- Communications Protocols, Standards
  - Content Provider
  - Mobile Entertainment
  - Mobile Service Provider
- 

**Collaboration sought**

- Research and development
  - Technical Co-operation
  - Joint Venture Agreement
  - Licence Agreement
  - Commercial Agreement
- 

**Responsible**

Paulo Martins

**Flash News: innovative news mobile application****What we offer**

Flash News is an innovative news mobile application. It is based on Flash Lite 2.0 and can be distributed in two different flavours:

- Executed directly from the mobile phone's browser (without installation on the device);
- Installed on the device as a Symbian application.

The main features of this product are:

- Rich and advanced graphical user interface which can be easily customized according to client needs;
- Slide show with news images and headlines;
- In-application interactive advertisement: advertisements are displayed on the slide show "disguised" as news. The user can request more information by inserting its MSISDN;
- News organized by categories;
- Easy integration with external sources of news through web services, RSS, ...

Flash News has been recently launched in production in Optimus, a Portuguese Mobile Network Operator. The application achieved huge success among Optimus clients.

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**What are we looking for**

We are looking for any media company, mobile network operator, newspapers, magazines or other, looking for a new and appealing media to broadcast its news.

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**Keywords**

- Digital libraries and content
  - Content Provider
  - Mobile Entertainment
  - Mobile Service Provider
- 

**Collaboration sought**

- Joint Venture Agreement
  - Licence Agreement
  - Commercial Agreement
- 

**Responsible**

Paulo Martins

## Pretioso

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**E-Mail** duell@pretioso.com



1. Lueneburg - Berlin - Braunschweig - Frankfurt - Hamburg - Hanover - Munich
2. Distributor for Mobile Apps - Localizer for Mobile Apps
3. Providing mobile applications to the DACH region (Germany - Austria - Switzerland). Complete translation / integration / developing services for all mobile platforms. Full service support center 24/7 all support levels.

Offering the benefits of bringing applications to the DACH market under the strong DaToMo brand - [www.datomo.de](http://www.datomo.de). Integrating of apps into the DaToMo App World with DaToMo Mobile Forms, DaToMo Mobile Dictate, DaToMo Mobile Print, DaToMo Mobile Scan, DaToMo Mobile Connect, DaToMo Mobile Monitoring and much more.

Consultancy for mobilizing projects.

### Collaboration Profiles

## Bringing mobile apps to the German spoken Market

### What we offer

1. We are offering a wide experience in making markets for mobile applications. From the start with the localization of solutions over bringing them to a attractive reseller network up to the continuing support up to 24/7 we are offering the whole workflow.
2. We are offering the integration of solutions to the DaToMo App World, overtaking distributorships under the original brand and also localizing, development and support tasks.
3. The promise of the DaToMo brand is, that all business objectives can be fulfilled with ohne solution family. In general we are offering the connectivity for nearly all smartphones to every available database and the monitoring of heterogenous mobile infrastructures.
4. DaToMo Mobile Forms was awarded at the BlackBerry Innovation Awards 2009 EMEA as one of the TOP 3 in the category Delivering Service Excellence.

### What are we looking for

We are looking for potential partners from all over the world who are interested in a strong relationship for targeting the german spoken market. Our focus are mobile software solutions, hardware is only interesting for us, if the solution has also a software perspective. Main focus are business driven solutions. Consumer solutions are only interesting, if they are targeting especially business people (Company owners, Managers etc).

We are only looking for exclusive partnerships.

### Keywords

- Database Management, Data Mining
- E-Learning
- IT Applications for Health
- IT Applications for Transport and Logistics
- ICT for Independent Living and Inclusion
- GIS Geographical Information Systems
- Mobile Security

### Collaboration sought

- Technical Co-operation
- Joint Venture Agreement
- Manufacturing Agreement
- Licence Agreement
- Commercial Agreement

**ACC10**

Competitiveness for Catalonia



**Generalitat de Catalunya**  
Government of Catalonia

**BROKERAGE EVENT 2010**

Barcelona, 15 - 18 February. Fira de Barcelona

**Responsible**

Klaus Düll

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## PRIMAT

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Östgötagatan 85  
Stockholm

Sweden

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**Fax**

**E-Mail** carl@primat.se

PRIMAT is a company that provides an easy and a low cost tool for creating mobile sites.

Small and medium sized companies can now easily go mobile with the tool InMobile Studio. Without the need to go through an agency they can quickly produce and offer: Information, campaigns, services, products etc - always close at hand for clients, customers and company staff. (Startup fee: 379 euro, monthly cost: 36 euro).

PRIMAT is secondary a consultant company focusing on interactive projects, web and mobile solutions.

The client list contains a variety of work and assignments, from art, entertainment to infrastructure and airline service.

## Collaboration Profiles

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### Art Director

#### What we offer

Personal expertise: graphic design and interactive visualization.

Company offer: a friendly user on-line tool "InMobile". A quick, cheap and easy way to create mobile sites.

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#### What are we looking for

We are looking for: potential partners, distribution or other interest in our product or services.

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#### Keywords

- Electronic Commerce, Electronic Payment, Electronic Signature
  - Content Provider
  - Mobile Entertainment
  - Mobile Service Provider
- 

#### Collaboration sought

- Research and development
- 

#### Responsible

Art Director Carl Romallo

## PRIMVISION

**Agora Einstein – 905 Rue Albert Einstein  
06905 SOPHIA-ANTIPOLIS**

**France**

**Telephone**

**Fax**

**E-Mail**



The company provides the market with a secure platform with particular emphasis on trust and user experience, allowing: protection of user privacy, sponsoring of the terminal and of its usage, qualification of the user and personalization of the content.

### Collaboration Profiles

#### Smart Access™ technology for Prime Mobile Advertising™.

##### What we offer

PRIM'VISION provides a Smart Access™ technology for Prime Mobile Advertising™.

We are pioneering sponsored rich media mobile advertising with PRIM'MOBI: [www.prim-mobi.com](http://www.prim-mobi.com)

- Motivating rewards' scheme: Telecommunication services, cash, donations, couponing
- Personalized & Interactive: Flexibility to create one-to-one interaction between brand and user, targeting, geolocalisation
- Marketing Tool Kit: To brand Prim'Mobi service for operators and content providers
- Installed Base: Coverage up to 90% of the mobile phone market
- User privacy: Law compliant with on mobile opt-in and on-mobile user's profile
- ROI: Best quality of contact, low operational cost, audience metering.

##### What are we looking for

We're looking for :

- Operators to deploy our technology and service on their network
- Industrial partners for mobile terminals with embedded security to integrate our technology
- Media Agencies and Brands to deploy our service
- Establish partnership in cellular chipset and with secure technology solution suppliers.

##### Keywords

- Electronics, Microelectronics
- Data Protection, Storage Technology, Cryptography, Data Security
- Content Provider
- Mobile Security
- Mobile Service Provider

##### Collaboration sought

- Technical Co-operation
- Joint Venture Agreement
- Licence Agreement
- Commercial Agreement

##### Responsible

Ludivine SAULNERON

## PrintDreams Ltd.

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United Kingdom



1. Headquarters in U.K. Global sales, R&D in India
2. New product development, innovation company
3. PrintDreams develops and commercializes the only truly portable printing solution that can manage letter-size printouts.

### Collaboration Profiles

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#### Mobile printing/scanning and copying solutions

##### What we offer

PrintDreams is the leading corporation offering AIO solutions.

PrintDreams RMPT technology solves the paradox of today's mobile "office" solutions without printing/scanning and copying capabilities which are inherent components always found in ordinary offices.

Our solutions are truly mobile phone size which manage ordinary A4 formats and beyond.

Besides, they are very flexible as they work on any substrate of any thickness.

Being primarily software based, our solutions are very affordable and have an insignificant footprint on the environment

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##### What are we looking for

We are looking for industry partners that perfectly understand the value of offering true mobile office solution to their customers. We do have already commercial solutions as stand-alone products and we are now moving towards full-integration into mobile devices.

We are looking for partners that are well-positioned, have strong finances and can be very proactive in a co-development process.

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##### Keywords

- Electronics, Microelectronics
  - Signal Processing (speech, sound, image)
- 

##### Collaboration sought

- Research and development
  - Technical Co-operation
  - Licence Agreement
  - Commercial Agreement
- 

##### Responsible

Alex Breton

## Prisma Electronics SA

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**Greece**

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Prisma Electronics SA established in 1991, in Alexandroupolis, NEastern Greece, as an ICT dealer and gradually became the specialised ICT systems partner in the region. Since 1997 it entered in the field of Electronics Assembly (SMT).

Today, Prisma Electronics is considered to be the largest company, of its kind in NEastern Greece.

The Company's staff consists of 56 very skilful and highly qualified individuals.

Prisma Electronics certified with ISO 9001 : 2000, by TUV.

Its R&D sector employees 10 scientists, mainly dealing with the development of Wireless communication (ZigBee) as well as RF applications. It participates in a number of national and EU R&D projects.

It supports the development of innovative products for its customers.

Prisma Electronics is promoting in the Greek and EU market 'Xenagos' (company system), an interactive digital guided tour system (Museums).

The Company has been honoured with the GOLD award for industry 2009, from CERN, Geneva.

### Collaboration Profiles

## PrismaSense, intelligent multi-sensor wireless networks

### What we offer

1. Electronics design, with experience in
  - Digital and Analog Electronics Design.
  - RF design.
  - Embedded Software (C,C++, Embedded Linux, Windows CE & mobile).
  - FPGA developing.
  - Wireless communications protocols (ZigBee, Wifi).
2. A very flexible, ZigBee protocol, communication platform, which supports a network of intelligent multi-sensors to collect, validate and transmit measurements.
3. Monitoring and Surveillance of critical areas/activities, capable to handle all types of sensors.
4. Reliability in communication, low power energy consumption, extremely flexible to support a number of different applications, very ease to install and low maintainance cost.

### What are we looking for

Partnership in:

-Product promotion in west & central Europe(Distributor).

-Joint developing of innovative commercial products & services (industry partner), using the existing know-how. Applications may be monitoring of : production systems , health, environment.

-Participating in new R&D projects for further and focused research (Project partner(s))

### Keywords

- Electronics, Microelectronics
- IT Applications for Health
- Mobile Entertainment
- Mobile Security

### Collaboration sought

- Research and development
- Joint Venture Agreement
- Commercial Agreement
- FP7-ICT Project



**ACC10**

Competitiveness for Catalonia



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Government of Catalonia

**BROKERAGE EVENT 2010**

Barcelona, 15 - 18 February. Fira de Barcelona

**Responsible**

Christos Giordamlis

## Prooftag

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**France**

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**E-Mail** prooftag@prooftag.com



Prooftag is a company based in Montauban (France) specialized in developing high-security solutions for documents and brand protection with the Bubble Tag.

The Bubble Tag is a security technology that assures the unitary authenticity of products or documents to fight counterfeiting AND falsification. The Bubble Tag is the sole security technology that can be controlled visually with a simple Internet connection on PC or mobile phone, and electronically with a reader.

Prooftag offers its solutions to brands owners and governments in partnership with technical and local integrators.

The Bubble Tag can be controlled visually on mobile phone. Next generation of camera phone will be able to control the Bubble Tag electronically.

### Collaboration Profiles

#### Security technology controllable with mobile phone.

##### What we offer

Prooftag is a security technology provider with market experience in brand protection and document security.

The Bubble Tag can be controlled visually and electronically. The company has already developed mobile application around the visual control and dedicated electronic reader. We are looking for partners to develop mobile application for electronic control with camera phone. This control would be done through photo processing.

These new development will be use by corporations with a global brand protection strategy to equip their task force to identify rapidly and formally counterfeit goods on the market.

It can also be used by consumers willing to check the authenticity of the goods they are purchasing.

In governmental applications it can be used to control various official documents

##### What are we looking for

We are looking for partners able to develop applications to analyze photos of the Bubble Tag taken by the camera to calculate a signature and validate the three-dimensionality of the Bubble Tag. This reading can be done in association with RFID NFC reading or datamatrix codes.

2. What will the technology be used for?

Mobile control the authenticity of products and documents secured by Bubble Tags

3. What is the current stage of development of the technology? (Research, prototype, beta-tested, etc.)

Prooftag has developed electronic readers and algorithms able to extract a signature from a bubble tag. These readers are based on dedicated electronic.

##### Keywords

- Data Protection, Storage Technology, Cryptography, Data Security
- Electronic Commerce, Electronic Payment, Electronic Signature
- Signal Processing (speech, sound, image)
- Mobile Security

##### Collaboration sought

- Research and development
- Technical Co-operation
- Licence Agreement
- Commercial Agreement

##### Responsible

Franck Bourrieres

## Proxima Systems

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**P.T. Boecillo, Ed. CEEI - Mód. 1.14**  
**47151 Valladolid**

**Spain**

**Telephone**            **983548145**  
**Fax**                     **983548156**  
**E-Mail**                 **comercial@proximasystems.net**



Proxima Systems is an engineering company specializing in industrial applications of Information and Communication Technologies. Our company was founded in 2004 with a clear innovative vocation.

We supply our customers with turnkey products and solutions to solve their needs for:

- Remote monitoring and control for industry and energy
- Intelligent Video Surveillance over heterogeneous networks (GPRS, UMTS, Internet, WiMax, WiFi,...)
- Energy efficiency
- Access control
- Home/Building Automation

### Collaboration Profiles

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#### Remote monitoring and control for industry and energy

##### What we offer

On the field of remote monitoring and control we have several projects in order to solve the needs of our customers:

- Remote monitoring and control system which supplies total control and surveillance of any industrial process from anywhere in the world. It carries out the monitoring of critical parameters such as temperatures, flows, voltages, etc.
- Automatic meteorological station which collects information from the place where it is installed and transmits it in digital format by any TCP/IP network to which it is connected.
- Telemetry system for photovoltaic plants. Generates reports on production, graphics, comparisons between plants, despatch of alerts, compatibility with the main brands of inverters. Optional video surveillance.

##### What are we looking for

Small and medium-sized Enterprises of Industry and Energy areas with needs of remote monitoring and control.

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##### Keywords

- Database Management, Data Mining
  - Mobile Security
- 

##### Collaboration sought

- Commercial Agreement
  - FP7-ICT Project
- 

##### Responsible

Emiliano Muñoz

## PRYLOS

rue de chateaudun 10  
75009 PARIS

France

**Telephone** +33147036180  
**Fax**  
**E-Mail** cnoublanche@prylos.com



Prylos provides innovative and easy-to-use mobile solutions for the Health Care and Home Care Markets. Prylos solutions use advanced NFC and 2D bar codes technologies and are available on all the major mobile platforms.

### Collaboration Profiles

#### Mobile Solutions for Home Care Services Providers

##### What we offer

A better solution for the Care Worker :

- Well adapted product to his needs
- Easy to use
- A professional tool

An on the go technology

- One tool, several functionalities (call, schedule, absence, delay...)
- Application designed by significant French sector actors
- A reliable, sustainable and innovative technology

Paperwork suppression and value-added process

- The manager and the Care Workers can always contact each other
- No more useless trips to the Home Care Service Agency
- Fewer mistake, less time spent on data capture...

##### What are we looking for

We are looking for NFC technology:

- 1/The home care worker scans the customer card with the mobile phone
- 2/The mobile phone reads the NFC card and identifies the customer
- 3/The mobile application sends a notification to the server, authenticating the beginning or the end of a mission

##### Keywords

- IT Applications for Health
- Mobile Service Provider

##### Collaboration sought

- Research and development
- Technical Co-operation

##### Responsible

Caroline Noublanche

## PT Sistemas de Informação

Av. Jacques Delors, Edfs. Inovação III e IV  
2740-122 Porto Salvo

Portugal

**Telephone** +351 21 501 99 04  
**Fax** +351 21 501 99 67  
**E-Mail** ptsi@telecom.pt



The Experience acquired in the largest Portuguese enterprise group, make PT-SI the largest national supplier of IT & BPO Outsourcing

Through PT-SI, the PT Group is the only national player able to provide a fully integrated, global offer of Information Systems, Technologies and Telecommunications;

PT-SI is the supplier of Information Technologies and Systems to Portugal's biggest Technological Group – the PT Group;

PT-SI today accumulates the vast experience and advanced know-how of the PT Group;

PTSI's main objectives are to prepare the future through consultancy and integration and to maintain the efficiency of its clients via the continuous management of applications and outsourcing;

PT-SI, now has over 1,000 professionals, and is recognized as one of the main market players.

Mission and Vision

• Mission

“Supply the PT Group with excellent IS/IT solutions and use the experience thereby acquired to approach the rest of the market, continuously striving to increase the efficiency of systems, processes and resources in the promotion, development and implementation of Telecommunications-integrated Solutions”.

• Vision

“Be the leading Portuguese company in the provision of IS/IT solutions and their integration with Telecommunications”.

Competencies

Certifications in ITIL (base ISO 20000), company with greatest number in Portugal

Manager Certification ITSM

Certifications in PMI (base for CMMI), company with greatest number in Portugal

Post-graduation in Information Systems in Instituto Superior Técnico

Master's Degrees/ MBI/ INSEAD

FileNet Certifications

SAP Certifications

Siebel Certifications

Microsoft Certifications

KOFAX, Caché Systems Management, CISCO, Microstrategy, HP, TIBCO, SAS, ORACLE, Storage, ECDL + Nível Start

ISO/IEC 20000 Consultant

### Collaboration Profiles

## Multi-OS platform products and services (Mobile and PC)

### What we offer

Aiming large and medium accounts we provide SMS/MMS Solutions, Mobile Applications development expertise in Window Mobile, J2ME, iPhone and Android OS.

We are in a final stage of development of our products and also identifying partners and solutions to create our portfolio.

### What are we looking for

We seek complementary solutions to distribute in Portugal, throughout PT Group largest mobile Operator in Portugal - TMN, and on PT Group national clients and overseas markets where PT Group have strong business relations.

Areas of interest are, social networks, Mobile multichannel messaging, Mobile advertising, Geo-localization, Mobile Payment with and without RFID and solutions

### Keywords

- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Electronic Commerce, Electronic Payment, Electronic Signature
- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
- IT Applications for Health
- IT Applications for Transport and Logistics
- Content Provider
- Mobile Entertainment

- Mobile Service Provider
- 

**Collaboration sought**

- Research and development
  - Technical Co-operation
  - Manufacturing Agreement
  - Licence Agreement
  - Commercial Agreement
- 

**Responsible**

Pedro Santos

## Pudding Media

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Israel



Pudding Media powers a leading mobile operator based ad network, providing end-to-end mobile advertising solutions to premium carriers, agencies and brands. Our offering includes a technology platform, regional and local ad sales teams and ad operations services and empowers mobile carriers to rapidly build a profitable advertising business. Pudding Media's turnkey mobile ad platform manages the entire campaign life cycle, and places demographically and behaviourally targeted ads over all mobile channels including SMS, MMS, mobile web, voice calls, and video. We supply premium mobile ad inventory to top brands and agencies and provide targeted branding, lead-generation and direct response campaigns. Our breadth of ad management services includes strategy, trafficking, profiling, targeting, serving, and reporting; allowing Pudding Media's clientele to benefit from extensive business intelligence, on expertly monitored, innovative and effective mass-reach campaigns.

### Collaboration Profiles

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#### **Pudding Media provides a full-service mobile advertising solution that encompasses a carrier-grade a**

##### **What we offer**

Carrier-grade platform

Delivers ads on Ringback tones, SMS (Both P2P and A2P), MMS and the Mobile Web  
Comprehensive behavioral targeting, subscriber rewarding and opt-in interfaces  
Advanced reporting and analytics  
Ad Network:

Regional media sales teams sell your inventory and complement your ad sales team  
Advanced campaign manager for agencies and brand advertisers  
Easy-to-use self-service tools for small & medium advertisers

Services: Our experienced team can help with all aspects of your ad operations, creative services, trafficking, tracking, analytics and optimization of your advertising business

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##### **What are we looking for**

Company references – Global Tier-1 carriers in India, Thailand, Singapore & Malaysia. More details upon request.

Advertising partners - Live testing with agencies and brand advertisers

Investors – Opus Capital ([www.opuscapital.com](http://www.opuscapital.com)); BRM capital ([www.brm.com](http://www.brm.com))

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##### **Responsible**

Uri Strossel

## Pymesoft Vallès

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La Llanera 37  
08207 Sabadell

Catalonia

**Telephone** 937242500  
**Fax** 937167398  
**E-Mail** pymesoft@pymesoft.net



1. Geographical location: Barcelona
2. Type of organization (i.e. industry, service, technology centre, consultancy, research institute) : technology services.
3. General information (i.e. main activities, market segments, RTD potential, history)

### Collaboration Profiles

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#### quality software development

##### What we offer

What is your area of expertise or know how? software development, web projects

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##### What are we looking for

If you are looking for a partner:

1. What type of partner (industry, distributor, research, project partner, etc.)? Project partner
- 

##### Keywords

- Network Security
  - Database Management, Data Mining
  - Electronic Commerce, Electronic Payment, Electronic Signature
- 

##### Collaboration sought

- Technical Co-operation
- 

##### Responsible

Victor Lopez



## QOS DESIGN

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**31500 Toulouse**

**France**

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QoS Design is an independent French software company (SME), located in Toulouse. The company provides innovative solutions that improve the performance of telecommunication networks by using simulation, optimisation techniques, and supervision.

A network planning suite called NEST provides both unique simulation techniques and powerful network optimization algorithms in an integrated workbench. NEST currently comprised of several products :

NEST IP-MPLS  
NEST Designer  
NEST Mobile  
NEST VPN  
NEST Traffic Simulator  
NEST Supervision

### Collaboration Profiles

#### Intelligent controlled Network Solutions

##### What we offer

QoS Design develops and sells a consistent software suite for network modelling, simulation and planning. This software suite, called NEST (Network Engineering and Simulation Tool), has been designed for network operators and manufacturers who require tools to estimate Quality of Service, design and re-sizing, optimise routing and resilience, and maximize cost saving on their networks.

##### What are we looking for

We are looking for collaboration with operator planning teams, large company network management teams, research institutes.

##### Keywords

- Communications Protocols, Standards

##### Collaboration sought

- Research and development
- Technical Co-operation
- Commercial Agreement

##### Responsible

Jean-Marie GARCIA

## QOSMOS

**impasse Chalabre 5  
F-75017 Paris**

**France**

**Telephone** +33 1 78 09 14 40  
**Fax** +33 1 40 37 00 02  
**E-Mail** [marketing@qosmos.com](mailto:marketing@qosmos.com)



Qosmos provides software (Ix Engine, a Software Development Toolkit) and hardware platforms (ixMachine, an IP probe, built on top of ixEngine) that identify and extract information traveling over networks in real time with unparalleled precision and depth. Qosmos network intelligence technology powers a wide range of applications such as lawful interception, cyber security, data retention, content billing, service optimization, market research, and more. Using Qosmos technology, Network Equipment Providers, Software Vendors and Systems Integrators can enhance their solutions with detailed intelligence to better monetize, optimize or protect networked information.

Founded in 2000 by members of the French LIP6 Computer Research Laboratory, Qosmos is headquartered in Paris and has regional offices in Washington, DC and in Singapore. The company is privately held and backed by leading venture capital firms Sofinnova Partners and Alven Capital, and research organization GfK Group.

### Collaboration Profiles

#### Network Intelligence solutions

##### What we offer

Qosmos Network Intelligence analyzes and extracts both traffic details and the surrounding context at high line speeds.

Qosmos technology goes beyond traditional Deep Packet Inspection by handling more protocols and more traffic metadata.

It is also unique since it is only sold as building blocks (SDK or probe).

The technology allows telecom industry vendors to focus on their core capabilities of providing complete solutions to carriers, and it removes the considerable time, cost and risk of trying to develop such sophisticated capabilities internally.

This detailed, real-time view of network events enables a wide range of smarter applications, such as billing, policy management, QoS/QoE management, network traffic optimization, market research, and lawful interception.

##### What are we looking for

Qosmos is looking to partner with telecom equipment vendors and ISVs.

Qosmos is interested in the integration of Qosmos technology into the partner solutions.

Industry sectors: Solutions for mobile QoS, revenue assurance, mobile traffic optimization, billing, policy management.

##### Keywords

- Network Security
- Data Protection, Storage Technology, Cryptography, Data Security
- Database Management, Data Mining
- Communications Protocols, Standards
- Mobile Security

##### Collaboration sought

- Research and development
- Licence Agreement
- Commercial Agreement

##### Responsible

Erik LARSSON

## Qtrus AB

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Sweden

Telephone +46841010000

Fax

E-Mail [info@qtrust.se](mailto:info@qtrust.se)



Mobile Learning, E-learning for mobilephones, Knowledge-based-marketing

### Collaboration Profiles

## Mobile Learning, M-learning

### What we offer

Product and information guides for mobile phone.  
Mobile Learning, E-learning and knowledge-based-marketing  
[www.qtrust.se](http://www.qtrust.se)  
[www.m-learning.se](http://www.m-learning.se)

### What are we looking for

partners  
reseller  
company with technology for mobilephones  
services for mobilephones  
Mobile Learning  
Technology for M-learning

### Keywords

- E-Learning
- Content Provider
- Mobile Entertainment
- Mobile Service Provider

### Collaboration sought

- Research and development
- Technical Co-operation
- Joint Venture Agreement
- Licence Agreement

### Responsible

Tobias Hedlund

## QUALITY OBJECTS

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**Avda. Fuente de la Mora 2 edif 1 - 2**  
**28050 Madrid**

**Spain**

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**E-Mail** [info@qualityobjects.com](mailto:info@qualityobjects.com)



QUALITY OBJECTS is a Hi-tech consulting firm established in 1998 Madrid.

The company has huge experience on Telecom working for companies like Ericsson, Alcatel-Lucent, Openwave and Telefónica.

The QOWEB2.0 division is oriented to new web2.0 technologies and mobile world.

### Collaboration Profiles

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#### R&D projects in mobile

##### What we offer

Collaboration in R&D projects for national programs IMADE, AVANZA, and international ones like EUREKA, IST...

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##### What are we looking for

Partner for R&D projects regarding Telecom, Mobile, web2.0, ...

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##### Keywords

- Communications Protocols, Standards
  - Network Technologies (Wireless, Wi-Fi, Bluetooth)
  - Electronic Commerce, Electronic Payment, Electronic Signature
  - Signal Processing (speech, sound, image)
  - IT Applications for Health
  - IT Applications for Transport and Logistics
  - ICT for Independent Living and Inclusion
  - Mobile Entertainment
- 

##### Collaboration sought

- Research and development
  - Technical Co-operation
  - Commercial Agreement
  - FP7-ICT Project
- 

##### Responsible

CESAR CARRALERO

## Quatrième Ecran

Rue des terreaux 2  
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Telephone +41 21 711 04 64  
Fax  
E-Mail [thierry@thierryweber.com](mailto:thierry@thierryweber.com)



Quatrième Ecran is based in Switzerland in Sierre (Valais) & Lausanne.

This startup is dedicated to the Video Advertising Market, for mobile and/or internet platforms. We provide a software solution for specific and contextual Ad contents for video contents. The plus: our iPhone App "brandable" for all kind of companies, providing video contents AND advertising, the best way to promote your visibility.

We are BtoB oriented, especially for Ad companies, agencies and contents provider. Our targeted market is:

- Mobile operators
- Video contents producers
- Ad companies
- Agencies
- Brands

### Collaboration Profiles

#### The right Ad with the right content! Providing a solution for contextual matching

##### What we offer

1. Area of expertise or know how: All questions about online video and video production for communication/Advertising
2. What type of innovative technology or research project is being offered: An automatic contextual tool to put the right Video Ad with the right video content (on mobile and internet)
3. What can it be used for: Monetising video contents, providing another place where companies can be visible with Advertising
4. What are the main advantages of your technology over other technologies: Based on the RSS technology, Quatrième Ecran\ solutions are easier to install and "Google" ready for all questions of stats

##### What are we looking for

1. Type of partner sought : Mobile Operators, contents provider, video platforms solutions
2. Which industry sector : Mobile & online communication and advertising market
3. What tasks need to be performed by the partner : Defining all together the new standard for this kind of solutions, promoting Quatrième Ecran solutions for all brand (with contents) needing more visibility, collaborating on further features

##### Keywords

- Database Management, Data Mining
- Electronic Commerce, Electronic Payment, Electronic Signature
- Digital libraries and content
- Content Provider
- Mobile Entertainment
- Mobile Service Provider

##### Collaboration sought

- Research and development
- Technical Co-operation
- Joint Venture Agreement
- Licence Agreement
- Commercial Agreement

##### Responsible

Thierry Weber

## Quebec Office

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**Diagonal 420**  
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**Catalonia**

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**E-Mail**            **alfons.calderon@mri.gouv.qc.ca**



Relations  
internationales  
Québec 

The Quebec Government Office at Barcelona helps ITC companies from Quebec looking for partners in Spain and European companies aiming at investing in Quebec as an advantageous gateway to the North American market.

### Collaboration Profiles

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## Investment & partnership opportunities in Quebec

### What we offer

Quebec as a competitive gateway to the North American market: Investment opportunities in ITC specially, but not only, in the fields of multimedia, gaming, content development, telecommunications. Some advantages: location, suppliers, R&D facilities, access to venture capital, tax incentives.

### What are we looking for

We are looking for two types of companies:

a) European companies aiming at investing in Quebec (e.g. setting up a new lab, plant, studio or office) or which want to consider Quebec for some of its R&D activities. Examples of successful specific sectors: multimedia, video-games, software developers, visual effects, animation, 3-D, digital art.

b) Spanish companies able to acquire contents from Quebec or to distributing Quebec products into the Spanish market.

### Keywords

- Electronics, Microelectronics
- Network Security
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- E-Learning
- Signal Processing (speech, sound, image)
- IT Applications for Health
- GIS Geographical Information Systems
- Content Provider
- Mobile Entertainment
- Mobile Service Provider
- Computer Games
- 3D Media

### Collaboration sought

- Research and development
- Technical Co-operation
- Joint Venture Agreement
- Manufacturing Agreement
- Licence Agreement
- Commercial Agreement

### Responsible

Mr. Alfons Calderon

## Quedro

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**Kungsgatan 66**  
**11122 Stockholm**

**Sweden**

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**Fax**  
**E-Mail**                **alexander@quedro.com**



Quedro is a Swedish mobile service & technology company with offices in Stockholm, Oslo, Helsinki and Mariehamn.

All services are based on Quedro's 3 technology platforms:

- messaging platform
- mobile CRM
- mobile advertising system

One specialty is delivering full range mobile services to the real estate market, with customers in Sweden, Norway, Finland and the Baltics.

Quedro was founded in 2002 and the principal founders are still active in the company today.

### Collaboration Profiles

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#### **Mobile service & technology provider - specialty in services towards real estate sector**

##### **What we offer**

Quedro has developed a technological infrastructure where the mobile phone acts as the main hub of information; regardless of what that information is, or where the person is located.

What makes the services unique is the close collaboration with other industry service providers, where Quedro's services can become integrated into the larger existing digital services and platforms used in the sector. This way maximum value is delivered, while being able to deliver better services to the best prices! We also offer other technology providers the possibility to offer their services to our customers, across all countries and industries. Combining interesting technical solutions.

##### **What are we looking for**

Partnerships for;

1. entering continental Europe
2. finding new technological products and services to both offer our customers, but also to find new usabilities.

Our partners function both as a channel for distribution to existing customers as well as a co-developer of new and improved services.

##### **Keywords**

- Electronic Commerce, Electronic Payment, Electronic Signature
- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
- Mobile Security
- Mobile Service Provider

##### **Collaboration sought**

- Technical Co-operation
- Joint Venture Agreement
- Licence Agreement

##### **Responsible**

Alexander Ahlbom

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## Quedro Norway A/S

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**Bygdoy allé 23  
0262 Oslo**

**Norway**

**Telephone +46705543334**

**Fax**

**E-Mail stefan@quedro.com**

Mobile tech company focusing on business system integration enabling full usage of mobile utilities at competitive cost. Tech spec. includes:

- messaging
- mobile payments
- mobile positioning
- advertisement tool
- secure communication
- CMS
- iPhone+Android

### Collaboration Profiles

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#### Cross platform mobile web services & applications

##### What we offer

We're experienced within business system integrations, enabling mobile utilities and services at competitive cost.

Our portfolio ranges from simple messaging solutions to mobile versions of complete business systems. Solutions might be based upon browser and/or applications.

Fast and easy integration for most business systems simplify the process of adding value through mobile solutions.

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##### What are we looking for

Creating a platform over international boundaries demands local integrations, please contact us if you provide (firsthand) mobile technology or knowledge within the areas of:

- mobile positioning
- android
- security

Local partners within the areas of real estate, companies working with security (transports) and providers of Business Systems are more than welcome to contact us.

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##### Keywords

- Database Management, Data Mining
  - Mobile Service Provider
- 

##### Collaboration sought

- Technical Co-operation
  - Commercial Agreement
- 

##### Responsible

Stefan Sjödin



## QUESCOM

80 route des Lucioles - Les Espaces de Sophia Bât. C BP 327  
06906 Sophia Antipolis

France

**Telephone** +33 4 97 23 48 40

**Fax**

**E-Mail**



Headquartered in Sophia Antipolis known as the "French Silicon Valley", QuesCom is a leading technology vendor of innovative Fixed-Mobile Convergence solutions. Founded in 1999, the company has 3 offices located in Paris, Belgrade and Johannesburg, as well as an expert team of 50 employees.

QuesCom is a major player on the market of FMC convergence (Fixed-Mobile Convergence) and is a member of the Nokia PRO Forum program, Nokia's technical development program. The company sells through its network of more than 200 European partners, and, is also a member of the major certification programs of PABX manufacturers like 3COM, Aastra Matra, Alcatel, Avaya, Cisco, Innovaphone, Mitel & Swyx.

### Collaboration Profiles

## Innovative fixed-mobile convergence solutions : ONE NUMBER Solutions

### What we offer

QuesCom designs innovative fixed-mobile convergence solutions for businesses and service providers. Compatible with Voice over IP solutions, QuesCom's GSM gateways leverage your investments by fully integrating with any existing telephone infrastructure. QuesCom's appliances allow companies to realise up to 50% savings on their telephone bill and benefit from a range of value-added services such as mobility or a fax designed to improve the efficiency of communications in companies (One-Number, mobile extension, e-fax, unified messaging).

#### ONE NUMBER :

The QuesCom solution enables one to be reachable at any time with a single number that becomes the only user telephony identity: The One Number.

The One Number is at the same time:

- A Corporate number
- A Mobile phone number
- A Fax number.

The One Number solutions brings to companies three benefits family:

#### Savings & Control :

Connected to the switchboard, the QuesCom equipment reduces call costs to mobile phones. On all calls, the enterprise benefits from the best prices. With a single number, the company has an overall view of fixed and mobile flows through statistics allowing analysis of its activity.

#### Voice calls and Fax:

The solution allows also employees to be reached at any time and have a personal fax, accessible with e-mail wherever they are.

#### Mobility & Convergence :

One Number QuesCom solution delivers optimal availability for fixed and mobile calls. The solution enables one to be reachable at any time with a single number. Employees can benefit from the corporate features on their mobile phones. The company is making cost savings thanks to convergence.

### What are we looking for

Partners sought : Distributor, System integrators, Solution providers, Resellers of Value-Added Services worldwide to promote the products, and to resell them on their markets.

Areas of application / Sectors :Telecommunication, Software, Banking, Insurance, Government, Technology Consulting, Agriculture, Defense, Retail, Industry, Media/Entertainment,Automotive, Call Centers, Communications, Electronics, Education, Chemicals, Energy/Oil/Gaz, Engineering, Food/Beverage, Healthcare, Hospitality, Pharmaceutical, Non-profit, Real Estates, Recreation, Services, Tourism, Transportation, Tourism.

### Keywords

- Mobile Service Provider

**ACC10**

Competitiveness for Catalonia



**Generalitat de Catalunya**  
Government of Catalonia

**BROKERAGE EVENT 2010**

Barcelona, 15 - 18 February. Fira de Barcelona

**Collaboration sought**

- Commercial Agreement

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**Responsible**

Robert URBAN

## RAD Data Communications

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Israel

### Collaboration Profiles

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#### **RAD Data Communications is a world leader in access and backhaul solutions for carriers, service pro**

##### **What we offer**

ACE-3220 Cell-Site Gateway

Best-of-breed cell-site gateway, enabling IP RAN access over multi-mode copper xDSL, as well as over fiber and microwave links, with highly accurate clock regeneration using major industry standards

Multiservice support for GSM, GPRS, Edge, CDMA-2000, UMTS, HSPA+, LTE, and WiMAX traffic delivery over packet networks with QoS and traffic management and multi-standard pseudowire encapsulation over Ethernet, IP and MPLS networks ETX-204A Carrier Ethernet Demarcation Device

User/network demarcation point for L2/L3 transport and SLA-based business services or cellular backhaul with flow-based or bridge-based forwarding, QoS: rate limitation and shaping per Ethernet flow (EVC.CoS)

MEF-9 and MEF-14 certified for EPL, EVPL services with Ethernet OAM, performance monitoring and in-service/out-of-service loopback testing and standard pseudowire support for TDM traffic over packet Extensive synchronization schemes for cellular backhaul applications (ETX-204A)

ITU-T G.8032 Ethernet Rings Protection Switching (ERPS)

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##### **What are we looking for**

Company references - Telia-Sonera, T-Mobile, Tele2, SFR, Orange, Golden telecom, Corbina, Comstar, Vimpelcom

Main partners - Cisco, Alcatel-Lucent, Nortel

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##### **Responsible**

Uri Stossel

## Radware

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Israel

### Collaboration Profiles

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#### **Radware is the industry leader in intelligent application delivery solutions providing wireline and**

##### **What we offer**

Radware transforms carrier networks into user-service-content aware networks delivering the visibility, intelligence and control needed to manage carrier's IP services.

Radware solutions include:

Application Delivery Controllers providing high availability and service quality across all service tiers such as web, SIP, SOA and network infrastructure (OSS/BSS) enabling network and service transformations such as FMC, IMS, IPTV and CDN.

Network Delivery Controllers based on configurable policy switch (DPI based) for scalable service factory enablement for new service introduction and effective utilization of network resources.

Network and Service Integrity solutions based on behavioral technology adding new dimension (dynamic signature generation) for infrastructure integrity: enhanced clean IP, clean service.

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##### **What are we looking for**

Company references - NTT DoCoMo, Telecom Italia, Telus, Guandong Mobile, Telecom Austria.

Main partners - Alcatel-Lucent, Juniper

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##### **Responsible**

uri Stossel

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## Rapide Communication Ltd

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**Heron House**  
**CV4 7HS Coventry**

**United Kingdom**

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We are based at Warwick University Science Park in the UK, and count one-third of the FTSE 500 as Clients. We provide a wide range of 2-way customer and staff engagement solutions to get information from and to people. We use SMS, MMS, Voice and Email and are truly multi-channel. At the heart of what we do is Rant & Rave, a service that helps capture and understand customer comments, so that subsequent offers and communications are optimised.

### Collaboration Profiles

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#### Mobile Engagement solutions to understand customers and drive Revenue

##### What we offer

Engagement to us has 3 parts:

- 1) the communication FROM Customers and Staff
- 2) The understanding of the comments
- 3) the communication TO Customers and Staff

We deliver all 3 to organisations in the UK from Barclays Bank to Manchester United FC

We believe that communication has to be multi-channel, sometimes email works better than SMS, whilst sometimes a voice message will have greatest impact.

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##### What are we looking for

We are looking for Industry Partners in all geographies who can help take our propositions like Rant & Rave to market. We have a track record of success and award-winning technologies. Ideal partners would be Mobile Operators, Telecomms Service Providers and Marketing Agencies.

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##### Keywords

- Mobile Service Provider

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##### Collaboration sought

- Commercial Agreement

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##### Responsible

Nigel Shanahan

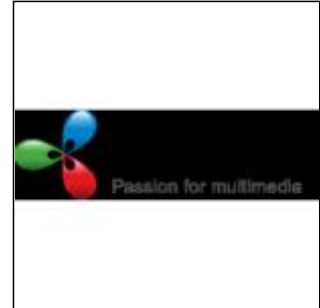
## Raviteq AB

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Sweden

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**Fax**  
**E-Mail** pierre@raviteq.com



Raviteq seek to simplify the handling and sharing of digital multimedia between devices in an affordable and accessible way. By using own and partners' cutting-edge technologies, we offer a range of applications and services on any PC, server or mobile device platform, to create the full chain for our customers  
The Raviteq product portfolio currently involve +10 image editing applications on the Android and Symbian platforms.

### Collaboration Profiles

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#### Raviteq Android Imaging Suite

##### What we offer

Raviteq offers a ready to integrate imaging suite for the Android platform using full resolution:

ImageStudio: A complete image editing tool for Android phones.  
WideScene: Create stunning panoramas in full resolution vertically or horizontally.  
PhotoMerge: On the fly stitch images together in you camera phone.  
FaceSwat: Choose from templates and make your friend a bodybuilder/ pirate/ Cowboy.....  
Collage: Create large collages directly in your phone, ready to print and send to friends.  
FunnyCam: Take pictures with Warps and filters applied in you camera application.  
All applications are utilizing Scalado Imaging Technology.

##### What are we looking for

Customers

\* We are looking for OEMs and Operators that wants to offer a world class imaging suite in their phones.

Technology Partners:

\* We are looking for partners that has core technology within Video and multimedia that we integrate and use to extend our product portfolio.

Sales Partner:

\* We are looking for an international sales partner to market and sell our products.

##### Keywords

- Mobile Entertainment

##### Collaboration sought

- Technical Co-operation
- Licence Agreement
- Commercial Agreement

##### Responsible

Mr Pierre Elzouki

## RCS Rampal Cellular Stockmarket Ltd

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Israel

### Collaboration Profiles

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#### **Sourcing the Deal Hundreds of selling offers & purchase requests posted daily to RCS' trading plat**

##### **What we offer**

All major brands and models of-

Mobile phones  
Digital cameras  
Notepads, computers and computer peripherals  
LCD's  
Other portable electronics  
Original accessories.

Unique Differentiators:

Reliability / Stability  
Industry's largest sales & logistics forces  
Extensive know-how in international logistics and trading regulations  
Financial solutions  
Global Presence

##### **What are we looking for**

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##### **Responsible**

Uri Stossel

## Reach-U

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Estonia

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**E-Mail** reachu@reach-u.com



Reach-U develops and integrates location-based services' middleware, GIS engine and applications for mobile operators. Reach-U has developed and obtained experience for more than 15 years in GIS software and LBS applications and holds unique professional expertise in arranging and integrating LBS and GIS software with digital map content.

Reach-U has implemented its LBS software solution worldwide in various countries in Europe, Asia, Africa and Central and South America.

The main development and production unit is located in Tartu, Estonia.

### Collaboration Profiles

#### Location-Based Services' software solutions

##### What we offer

Reach-U has unique and long-term experience in developing and integrating LBS and GIS software with digital map content. We offer LBS middleware, GIS engine and LBS applications to mobile operators and 3rd party service providers. Reach-U LBS application portfolio consists of services directed to government, corporate, and end-user segments. Our full scope LBS solution enables efficient and fast deployment.

As GIS experts in acquisition and processing of GIS content Reach-U LBS solution enables effective usage of 3rd party digital maps for the LBS applications' based services.

##### What are we looking for

Reach-U is looking for various business partners in the following areas:

1. location-based services' applications development;
2. client-specific integrated hardware and software developments in LBS area;
3. mobile marketing applications and partnership.

Reach-U likely suitable partner would be:

1. a service company (e.g. mobile operator, advertising agency);
2. a research organization with need of GIS and LBS software expertise;
3. a content provider in interest to collaborate in the area of mobile marketing.

##### Keywords

- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
- IT Applications for Transport and Logistics
- GIS Geographical Information Systems
- Content Provider
- Mobile Entertainment
- Mobile Service Provider

##### Collaboration sought

- Research and development
- Joint Venture Agreement
- Licence Agreement
- Commercial Agreement

##### Responsible

Anne Jääger



## Reality Advert

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**Greece**

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**E-Mail** go@realityadvert.com



Reality Advert is a revolutionary online and mobile marketing campaign platform, where users can create their ads and distribute them among many channels like augmented reality mobile browsers, augmented reality web flash applications, google street view, WMS and map mashups.

Builds on past experience from FP6/FP7 and national R&D projects on image compression, 3D Image reconstruction, computer vision, augmented reality and 3D modelling. The emerged spin off product provides a state-of-the-art platform that provides the following services to the end users.

Reality Advert address

1. to marketers where they can create their campaign, get advanced statistics, geoanalytics conversion success rates.
2. to publishers, providing one click solutions for creating and distributing geo located ads and augmented reality layers, as well as GIS data hosting!
3. to developers, with Reality Advert API for automatic ad injection and impression update in map mashups, mobile apps, and augmented reality browsers.

## Collaboration Profiles

### Reality Advert, 3D Augmented and Location As Server

#### What we offer

Reality Advert is a revolutionary online and mobile marketing campaign platform, where users can create their ads and distribute them among many channels like augmented reality mobile browsers, augmented reality web flash applications, google street view, WMS and map mashups.

Reality Advert address

1. to marketers where they can create their campaign, get advanced statistics, geoanalytics conversion success rates.
2. to publishers, providing one click solutions for creating and distributing geo located ads and augmented reality layers, as well as GIS data hosting!
3. to developers, with Reality Advert API for automatic ad injection and impression update in map mashups, mobile apps, and augmented reality browsers.

#### What are we looking for

Niobium Labs seeks mobile marketing firms, data GIS providers of any kind and Mobile Carriers.

Data can be for instance tourism POI's, health related POI's, marketing campaign POI's.

Our main objective is to penetrate to local and global niche markets so reselling and commission collaboration models are ideal.

#### Keywords

- Data Protection, Storage Technology, Cryptography, Data Security
- Database Management, Data Mining
- Communications Protocols, Standards
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Electronic Commerce, Electronic Payment, Electronic Signature
- IT Applications for Health
- IT Applications for Transport and Logistics
- GIS Geographical Information Systems
- Content Provider
- Mobile Entertainment
- Mobile Service Provider
- Computer Games
- 3D Media

#### Collaboration sought

- Research and development

**ACC10**

Competitiveness for Catalonia



**Generalitat de Catalunya**  
Government of Catalonia

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- Joint Venture Agreement
  - Manufacturing Agreement
  - Licence Agreement
  - Commercial Agreement
  - FP7-ICT Project
- 

**Responsible**

Dimitris Toggias

## Redburst Technologies AB

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**Stockholm**

**Sweden**

**Telephone**

**Fax**

**E-Mail**



Redburst Technologies enables enterprise organizations to streamline their business processes through mobile technology. Our solutions allow companies to make critical enterprise applications mobile. We mainly focus on ROI friendly mobile applications, particularly within Field Force Automation, Sales Force Automation, Field Service and Health Care.

### Collaboration Profiles

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#### Safer2go.com

##### What we offer

Safer2go.com is a web and mobile application and its core functionalities are made for tracing persons equipped with mobile devices. The person may also push a panic button and trig the alarm so it's relatives can see it through SMS and interactive digital maps online. In the web application, geo-fences can be set up, a ring around the house can be drawn, as well as around the school. In that way a parent can trace its children by logging notifications from when the children enter or leave various areas. The market for Safer2go is not limited to families, but can also be used in developing countries where assault and kidnapping is an ordinary day-to-day issue in the community.

##### What are we looking for

Distributors, Praters, Investors and most important Telco partnerships.

##### Keywords

- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
- Mobile Security
- Mobile Service Provider

##### Collaboration sought

- Joint Venture Agreement
- Licence Agreement
- Commercial Agreement

##### Responsible

Lukasz Andersson

## Redsign Media Solutions

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United Kingdom



Redsign Media Solutions creates standards compliant websites and integrates apis with mobile applications.

### Collaboration Profiles

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#### Mobile Application APIs

##### What we offer

We are able to create online web services that enable data submissions from mobile devices. Typical submissions can include videos which are transcoded for web and mobile playback. Submissions can be geotagged with a longitude and latitude, and linked with social networking sites.

##### What are we looking for

We are looking to find people using similar technologies and share ideas / suggestions.

We'd also be happy to discuss integrating our system alongside existing solutions.

If anyone is currently developing a mobile app that requires an API, it would be great to have a chat!

##### Keywords

- Electronics, Microelectronics
- Network Security
- Database Management, Data Mining
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Electronic Commerce, Electronic Payment, Electronic Signature
- IT Applications for Transport and Logistics
- ICT for Independent Living and Inclusion
- Mobile Entertainment
- Mobile Security
- Mobile Service Provider

##### Collaboration sought

- Research and development
- Technical Co-operation

##### Responsible

Ben Collier

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**REGENERISIS**

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France

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jll@regenersis.com



Regenersis collect, recycle and resell 2nd hand mobile phones.

We source mobile phones inside Europe and treat them in France. We resell them in the world.

We collect around 2M mobile phones per year from 10 different countries.

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**Collaboration Profiles**

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**Web access mobile phone collect solution****What we offer**

Regenersis is specialized in collecting, sorting and reselling 2nd hand phones.

We have developed a web access IT tool (WTT : WEEE Track and Trace) that allow to sub contract any part of our activity.

The tool allows Regenersis to propose turn key solutions to collect mobile phones on the web or to process the phones.

Thanks to this tool, any entity can propose a mobile phone trade in web site such as [www.fonebak.fr](http://www.fonebak.fr) within few minutes.

**What are we looking for**

We are looking for partners that want to develop a mobile phone trade in service in their web site.

We propose :

\* the web site

\* turn key process training

Partners can be operators, retailers... or any investor that want to enter the business.

**Keywords**

- Electronic Commerce, Electronic Payment, Electronic Signature
- Mobile Service Provider

**Collaboration sought**

- Licence Agreement

**Responsible**

Jean-Lionel LACCOURREYE

## Regional Centre for Innovation and Technology Transfer - B2 Europe West Poland

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Poland

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Fax +48 91 449 41 09  
E-Mail molan@zud.edu.pl



Regional Centre for Innovation and Technology Transfer is located in the West Pomeranian region of Poland. RCIITT runs a number of service activities: consultancy, communication, trainings and promotion, IPR, technology transfer, stimulation of entrepreneurship and innovativeness.

### Collaboration Profiles

#### Providing technology transfer services - RCIITT

##### What we offer

Regional Centre for Innovation and Technology Transfer is located in West Pomeranian voivodship of Poland. RCIITT runs a number of service activities: consultancy, communication, trainings and promotion, IPR, technology transfer, stimulating entrepreneurship and innovativeness.

Long experience in co-operation with similar organizations in the world results in formulation of new ideas expanding the range of our activities. In view of this fact, we would like to present the offer of the RCIITT which is the outcome of the work of the following bodies:

- o Enterprise Europe Network - supporting enterprises and the scientific world while buying and selling modern technologies.
- o The Regional Contact Point of the EU Research Programmes, by means of which we efficiently help to apply for financial resources for innovative ideas.
- o Academic incubator for entrepreneurship - services in the scope of academic entrepreneurship for customers interested in starting up their own

##### What are we looking for

We are looking for innovativeness companies and R&D institutes in order to establish future cooperation in the field of transfer technology from and to West-Pomeranian Voivodship.

##### Keywords

- Electronics, Microelectronics
- Network Security
- Data Protection, Storage Technology, Cryptography, Data Security
- Database Management, Data Mining
- Communications Protocols, Standards
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Electronic Commerce, Electronic Payment, Electronic Signature
- E-Learning
- Digital libraries and content
- Signal Processing (speech, sound, image)
- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
- IT Applications for Health
- IT Applications for Transport and Logistics
- ICT for Independent Living and Inclusion
- GIS Geographical Information Systems
- Content Provider
- Mobile Entertainment
- Mobile Security
- Mobile Service Provider
- Computer Games
- 3D Media

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**Collaboration sought**

- Research and development
  - Technical Co-operation
  - Joint Venture Agreement
  - Manufacturing Agreement
  - Licence Agreement
  - Commercial Agreement
  - FP7-ICT Project
- 

**Responsible**

Michal Olan

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## Reslink Solutions Ltd

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**Arabiankatu 12  
00560 Helsinki**

**Finland**

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**Fax**  
**E-Mail** info@reslink.fi



Reslink Solutions Ltd is a Finnish software company that specializes in NFC-solutions for proof-of-attendance and location-sensitive data capture using mobile phones.

By using the Reslink NFC-client builder service product, IT departments, software companies, IT consultants and Mobile Network Operators can rapidly create totally customizable NFC solutions for targeted end users. All functionality required is configured via a web-based interface and mass-distributed over-the-air to users phones.

No knowledge of NFC or mobile phone technology is necessary.

Reslink NFC service is already available through reseller channel at the UK, Sweden, Germany and Netherlands.

### Collaboration Profiles

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#### Fastest NFC enabler in the world - Reslink

##### What we offer

Reslink mobile NFC client builder is a NFC enabler for IT departments, software companies, IT consultants and Mobile Network operators. The product is easy to use "ADD ON" to existing software back-end systems and operators to create more contract based revenues. The organizations that work within the industries described below can use the tool and the service for rapid NFC development and deployment.

- 1 Workforce Management
- 2 Time & Attendance
- 3 Field-Service Management
- 4 Payroll & Personell
- 5 Facilities Management
- 6 Asset Management
- 7 Property Management
- 8 Manned Security Guarding
- 9 Contract Cleaning
- 10 Domiciliary Homecare
- 11 Care Homes
- 12 Construction Sites
- 13 Recruitment Agencies
- 14 Holiday Companies
- 15 Car Rental, and many others

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##### What are we looking for

Reslink is looking for Mobile Network Operators and Software companies to make partnership.

MNO own sales departments like Healthcare, Security salesgroups are our targets. We can offer flexible, ready proofed and tested solution for operators to create more contract based revenues. The solution is ready and tested on real cases at the UK, Sweden and Finland. Partner is responsible to do the distribution and marketing for the service.

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##### Keywords

- IT Applications for Health
- IT Applications for Transport and Logistics
- ICT for Independent Living and Inclusion
- GIS Geographical Information Systems

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##### Collaboration sought

- Commercial Agreement
-



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**Responsible**

Jukka Hautala

## RETINA COMMUNICATION

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Retina Communication supports fast-growing firms in the wireless, the IT, the entertainment and in the technology-innovative industries.

Specialized in communication and brand services, Retina Communication is your outsourced communications team. Based on recognized professional expertise, strong business experience, and an international network of partners, Retina Communication provides a straight forward and customized offer from launching to management of communications. Headquarters: Bordeaux, France.

### Collaboration Profiles

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#### Outsourced communications for start-ups, micro companies & technology SMEs

##### What we offer

Retina Communication is your outsourced corporate communication, brand and PR manager.

Based on recognized professional expertise, strong business experience, and a national and international network of partners, Retina Communication manages your communication and brand from A to Z.

- Strategic positioning : make your market position clear and evangelize it.
- Branding strategy : B to B brand creation, deployment and legal. Install in the long term your brand as a reference.
- Overall communication management : manage consistently your communication (yearly plan, budget-wise). Deploy your day-to-day marketing plan.
- PR and analysts relations from one off projects to full blown campaigns. Create a confident and sustainable link with media and analysts.

##### What are we looking for

Our typical customers are start-ups, micro companies and IT/new technology SMEs that are looking to build a sustainable and profitable position in the Mobile Industry with their products and services.

For start-ups, micro companies and IT/new technology SMEs, the future is often uncertain, and to commit over the long-term with a communication structure is an additional gamble. This is why Retina Communication proposes, simply and in complete transparency, communication services that meet the needs of a company's various phases of development.

##### Keywords

- Mobile Entertainment

##### Responsible

Beatrice Guth

## Rigel

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Rigel, based in Madrid, enables innovative services through exploitation of both cellular (3G, GPRS, GSM) and short-range wireless technologies (Bluetooth, WiFi), applying both traditional (SMS, MMS, HTTP, etc.) and new protocols (incl. SIP/IMS, RTP, etc.).

We develop software systems ranging from embedded clients in devices (J2ME, Android, Symbian, BlackBerry, WM, Linux, etc) to distributed computing infrastructures, involving both server-side software and middleware/hardware adaptations.

Rigel invests heavily in R&D, not only by means of internal projects but also taking active part in research consortia, both national and international.

We also provide consultancy services, based on our expertise and know-how, to small and large companies (incl. large telcos).

Products include:

Movipolis: Platform for Ambient Intelligence (e.g. urban tourist guide)

BeMo: Mobile Application Generator and Mobile Web Editor

Blueland: Personalized, networked proximity marketing

### Collaboration Profiles

#### Movipolis: Ambient Intelligence platform. E.g.: mobile tourist guide

##### What we offer

"Movipolis" is an 'ambient-intelligence' platform to provide interactive, context-aware, multi-media information services through both Bluetooth and IP (2.5G/3G/WiFi) channels.

Originally designed for personal mobile tourist guidance in town, but it has other applications: guides for sensory impaired, augmented reality, ...

Major advantages:

- Proactive: It actually calls the users when necessary
- Intelligent: It adapts to each user's context and past records, according to rules
- Interactive: Web-like bi-directional navigation over Bluetooth and cellular
- Multimedia: Messages are web-like pages, including links
- Statistics: The server collects all circumstances and user behaviour
- Infrastructure: Two communication channels: Bluetooth (using active gateways) and cellular (as back-up)

Rigel provides software sub-systems (server, gateway, terminal) and hardware (different versions of Bluetooth gateways).

Terminal availability: currently Java, Symbian and Windows Mobile.

##### What are we looking for

There are many potential areas of application of "Movipolis". Some examples:

- Tourist guide in urban areas and/or inside buildings (e.g. museums). Potential users: city councils, tourism boards, etc.
- Interactive proximity marketing in streets, commercial centres, etc. Potential users: advertising companies, franchising networks, commercial centres, etc.
- Interpretation of the environment for sensory impaired (e.g. blind people)

We look for partners that could be interested in becoming distributors of the platform. The partner would identify potential customers of the product in its business area (geographical, sector, etc.) and help deploy the solution in each case.

We are also interested in collaboration with partners (technological or users) for launching R&D projects that would either progress the capabilities of our platform or integrate it into greater systems.

The partners could be companies of any size with links (technical, commercial) to any target group.

##### Keywords

- Communications Protocols, Standards
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Digital libraries and content
- ICT for Independent Living and Inclusion
- GIS Geographical Information Systems
- Content Provider
- Mobile Service Provider

**Collaboration sought**

- Research and development
  - Technical Co-operation
  - Joint Venture Agreement
  - Manufacturing Agreement
  - Licence Agreement
  - Commercial Agreement
  - FP7-ICT Project
- 

**Responsible**

Luis Alcantara

**BeMo: Mobile Application Generator****What we offer**

"BeMo" is a tool for easy generation of interactive mobile portals, both downloadable applications and on-line web sites. Current platform support for the apps is Java, BlackBerry and Android.

The tool provides a very user-friendly web interface to manage the multimedia contents: text, image, video, audio.

The platform also allows the organisations to analyse usage statistics and to carry out direct marketing campaigns tailored to the usage profile of each user. Push communication is based on SMS, MMS and also directly to the app.

The contents are structured as multimedia web-like pages, which can be static (included in the installation file) or dynamic (available on-line by request of the users). Dynamic pages can be automatically built by the platform from external sources: RSS, Web Services, databases, etc.

Each installation file downloaded to a terminal is generated specifically for that brand and model and bears a unique serial number for usage tracking.

---

**What are we looking for**

The platform is ready for commercial exploitation. Rigel is adding new features according to their customers requests.

We are looking for:

- Organisations (companies, institutions) interested in self-creating and managing one or multiple content-based mobile applications or mobile web sites
- Resellers, distributors, that are interested in offering the product to their customers
- Mobile solutions providers that need to provide similar systems to their customers, since our platform is flexible and can be adapted to new requirements
- Brand owners or organisations with large user base that would like to exploit their contents, services or brands through dissemination to their audience

We are flexible regarding the business model: software licencing, revenue-share, custom adaptation, etc.

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**Keywords**

- Communications Protocols, Standards
  - Network Technologies (Wireless, Wi-Fi, Bluetooth)
  - E-Learning
  - Digital libraries and content
  - IT Applications for Health
  - IT Applications for Transport and Logistics
  - ICT for Independent Living and Inclusion
  - Content Provider
  - Mobile Entertainment
  - Mobile Service Provider
- 

**Collaboration sought**

- Research and development
  - Technical Co-operation
  - Joint Venture Agreement
  - Licence Agreement
  - Commercial Agreement
  - FP7-ICT Project
- 

**Responsible**

Luis Alcantara

**Blueland: Platform for networked proximity marketing****What we offer**

Blueland is a unique product in the world of proximity marketing that, unlike other existing solutions, ensures the sending of personalized messages to each recipient according to his or her circumstances. Blueland is aware of the context of each user, both

present and past, because all Bluetooth zones that the user goes through make up a network and communicate to a central computer that controls them. This server is in charge of making decisions and choosing the files that must be sent to each person.

BlueLand keeps records of all information about every user: where they have been and at what time, the route they have followed, the exact time spent on each of the Bluetooth areas, the messages received so far. Therefore, it allows you to analyze a great amount of data about the users behaviour and use it for business intelligence and to adapt your marketing campaigns.

User experience and services can be enhanced by introducing free, fast, two-way communication via Bluetooth between the user and the networked devices: see our product "Movipolis".

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#### **What are we looking for**

The basic application of "BlueLand" is the deployment of Bluetooth proximity marketing networks in geographical areas for products or services promotion through direct advertising in mobile phones.

Some examples user cases include:

- Shopping centres
- Commercial streets
- Public buildings
- Transport areas: airports, train stations, underground stations, bus stops, etc.

Rigel is looking for partners that could be interested in becoming distributors of the platform. The partner would identify potential customers of the product in its business area (geographical, sector, etc.) and help deploy the solution in each case.

We are also interested in collaboration with partners (technological or users) for launching R&D projects that would either progress the capabilities of our platform or integrate it into greater systems.

The partners could be companies of any size with links (technical, commercial) to any target group.

---

#### **Keywords**

- Electronics, Microelectronics
  - Database Management, Data Mining
  - Communications Protocols, Standards
  - Network Technologies (Wireless, Wi-Fi, Bluetooth)
  - Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
  - GIS Geographical Information Systems
  - Content Provider
  - Mobile Entertainment
  - Mobile Service Provider
- 

#### **Collaboration sought**

- Research and development
  - Technical Co-operation
  - Joint Venture Agreement
  - Manufacturing Agreement
  - Licence Agreement
  - Commercial Agreement
  - FP7-ICT Project
- 

#### **Responsible**

Luis Alcantara

## Rightware

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**Finland**

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**Fax** +358207598251  
**E-Mail** teemu.uotila@rightware.com



Rightware prides itself on being the world's leading provider of graphical user interface solution called Kanzi™ and continues to serve and further develop Futuremark's Mobile and Embedded benchmarks, including 3DMark® Mobile ES 1.1, 3DMark® Mobile ES 2.0, SPMark® for Symbian, SPMark® for Android, Mirada® and SimulationMark®.

The core team of Rightware is comprised of talented engineers and graphics designers from Futuremark's Mobile and Embedded business unit.

### Collaboration Profiles

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#### Kanzi 3D User Interface Solution

##### What we offer

Kanzi™ is the fastest and most robust option currently available for creation of applications with 3D graphics user interfaces for embedded solutions. Kanzi is offered for licensing to manufacturers of cell phone, automotive and consumer electronics products.

Manufacturers using Kanzi will benefit from completely eliminating the need for prototyping and then having to re-create the same content separately for the target device. This leads to radically shorter product development cycles and reduced risk.

##### What are we looking for

User Interface oriented companies, OEMs, Semiconductor companies

##### Keywords

- ICT for Independent Living and Inclusion
- Mobile Entertainment
- 3D Media

##### Collaboration sought

- Technical Co-operation
- Joint Venture Agreement
- Licence Agreement
- Commercial Agreement

##### Responsible

Manager Teemu Uotila

## Risk Factor, SL

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Catalonia

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**Fax**                                      **+34 932 304 120**  
**E-Mail**                                **javier.solorzano@risk-factor.biz**

iPhone and Android custom development.

### Collaboration Profiles

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#### iPhone and Android custom development

##### What we offer

With over 15 iPhone applications in production we offer rapid development for iPhone and Android platforms.

We specialize in transactional and promotional (not games) products. Our expertise includes development for the insurance, food processing, resorts, travel, publishing, marketing, e-commerce and beauty industries.

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##### What are we looking for

We are open to proposals.

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##### Keywords

- Electronic Commerce, Electronic Payment, Electronic Signature
  - E-Learning
  - Digital libraries and content
  - Mobile Service Provider
- 

##### Collaboration sought

- Joint Venture Agreement
  - Commercial Agreement
- 

##### Responsible

Javier Solórzano

## RTL Belgium

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Belgium

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RTL Belgium - RTL TVI

1. Based in Brussels, Belgium
2. Mass media operator
3. RTL-TVI is the top TV channel in French-speaking Belgium, reaching 3.9 million or 90 per cent of all Belgian viewers via cable. RTL-TVI offers a strong schedule of family-oriented information, entertainment and fiction genres.
4. RTL Belgium is looking for mobile deal (content, gaming, applications, ...) for his 2 MVNO's (plug Mobile (young target) and Allo RTL (family target))

### Collaboration Profiles

#### Mobile Development Manager for RTL Belgium.

##### What we offer

1. RTL Belgium is leading as well in Television as well in radio in french speaking Belgium
2. We offer the possibility to develop partnership in offering visibility on our medias (3 tv channels, 2 radio channels and several websites).
3. RTL has different targets groups and a lot off contents (informations, entertainment, music, ...)

##### What are we looking for

RTL Belgium is looking for :

1. Mobile content in terms of general content
  - music content
  - content in relation on our tv broadcasting (games, applications, ringtones,...) like prison Break, Simpsons, Desperate Houswives, la Nouvelle Star,...
  - Gaming
  - social networks for young people
  - funny applications for our ALLO RTL clients (MVNO).
2. We can work on 2 differents axes :
  - we can promote you product by giving you visibility. In return, RTL receive a commission on the sales
  - we can work for our 2 MVNO (Plug Mobile & Allo RTL) and there we can buy content or application

##### Keywords

- Electronic Commerce, Electronic Payment, Electronic Signature
- E-Learning
- Digital libraries and content
- Content Provider
- Mobile Entertainment

##### Collaboration sought

- Licence Agreement
- Commercial Agreement

##### Responsible

Rauno Baudoux



## Rubberduck Media Lab

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0157 Oslo

Norway

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**E-Mail** synne.kvale@aspiro.com



At Rubberduck Media Lab we live to "Make Mobile TV Easy". We get passionate about working with our customers to create great Mobile TV & Video and we love showing off our award-winning technology. And even though Mobile TV is a young industry, and we are a young company, we pack a world of experience into our team. We were there at the beginning, and we have a vision for the future. Right from the start, we have been pushing the boundaries to improve the whole Mobile TV experience. Whether it is the challenge of managing and operating Mobile TV network services, or sharpening the images in the palm of your hand – at Rubberduck we are constantly looking for ways to innovate, improve and find solutions.

No wonder that major global companies, like T-Mobile, rely on us for their entire mobile TV and video service. We can do it all, end-to-end, including:

- finding and acquiring the content your customers demand
- managing your online mobile store and running video on demand (VOD) services
- handling all those digital rights issues that can complicate pricing and be nightmare to administer
- taking care of all the billing income distribution
- streaming live events with progressive download techniques so that the viewer enjoys uninterrupted content
- designing mobile electronic program guides that keep your viewers coming back for more.
- Finding and sourcing the best channels

Rubberduck is at the heart of some of the most successful Mobile TV services ever launched, including a live TV application for the iPhone that went straight to the top of the i-Tunes charts in Germany.

But not everyone wants us to do everything for them. Our broadcast and content customers, like MTV and the BBC, often prefer to manage their own mobile TV and video channels – which is why we developed our state of the art Studio:1 platform.

Companies using Studio:1 can be sure that every aspect of creating and managing a mobile TV, video or radio service has been taken into consideration. From content capture from multiple sources, to the programming of channels, to the choice of business models - including pay-per-view, subscription-based, discounted or promotional offers - Studio:1 makes it easy for our broadcast customers to run the services they want, using the channels they choose across multiple networks and devices simultaneously.

Rubberduck customers include international brands, media organizations and mobile operators. Actually, we don't like to boast but Rubberduck "makes Mobile TV & Video easy" for six of the world's top ten telecomm companies across 12 markets in Europe, North and South America.

## Collaboration Profiles

### Mobile TV

#### What we offer

At Rubberduck we are used to being the centre of attention and a "one to watch" company. Our Studio:1 platform has a host of admirers and we like nothing better than talking about our range of services and applications with mobile operators, media companies and content owners. You see, we understand how to deliver compelling, successful and entertaining Mobile TV & Video services across devices and networks on a local, regional and global scale, and we just love sharing that knowledge.

#### What are we looking for

Our partners range from some of the world's leading mobile operators, such as Hutchison 3, T-Mobile, Telefonica O2 and Telenor, to global media organizations that are leading the digital media revolution such as MTV and the BBC. In addition other best of breed technology companies often look to Rubberduck as the ideal partner to design and offer specialist mobile TV services and solutions to a wide range of customers.

#### Keywords

- Content Provider
- Mobile Entertainment
- Mobile Service Provider

#### Collaboration sought

- Joint Venture Agreement
- Licence Agreement
- Commercial Agreement

**ACCÍO**

Competitiveness for Catalonia



**Generalitat de Catalunya**  
Government of Catalonia

**BROKERAGE EVENT 2010**

Barcelona, 15 - 18 February. Fira de Barcelona

**Responsible**

Miguel Silva

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**Runcom Technologies Ltd.**

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Israel



Runcom is the recognized pioneer of the Orthogonal Frequency Division Multiple Access (OFDMA) technology, for beyond 3G, mobile and fixed WiMAX, LTE and broadband wireless access applications. Runcom develops state-of-the-art technologies, end-to-end solutions and products for a wide variety of Tier 1 players in the global wireless communications arena such as: cellular, wireless and Telecom operators: leading wireless equipment vendors, customer premises equipment (CPE) manufacturers: OEM and ODM manufacturers, system integrators and broadcasters. Runcom from day one, kept its uniqueness by adding advanced technology and solution on its Asics and products, that are not offered by any other Wimax player: for example widest channel BW, advanced antenna modes (AAS), PHY and MAC flexibility, dual layer in one chip, uniqueness customizations and a large portfolio of products, as well as innovations and owned patents.

**Collaboration Profiles**

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**Runcom provide 802.16e mobile WiMAX end-2-end solution.****What we offer**

Runcom products include: Chipsets for User Terminals and Base stations, User terminals that include: Handsets, PCMCIA cards, Video IP Phones, Indoor and Outdoor CPEs, TV over IP and Video Surveillance System, Base Stations- Indoor Pico and Remote Radio Head, ASN GTWY, VAS and NOC.

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**What are we looking for**

Commercial WiMAX deployment with Foris telecom in Mozambique Africa, OEM manufactures in Europe and in the Far-east.

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**Responsible**

Tzvi Marcu

## SABiDU

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Hochstadenstr. 1-3  
50674 Cologne

Germany

**Telephone** +492219950900  
**Fax**  
**E-Mail** s.aras@sabidu.biz



SABiDU is a platform provider for innovative mobile services with a special focus on B2C communication.

The SABiDU Mobile Backup Service allows end users to save their contacts, notes as well as calendar entries and synchronize them with MS Outlook. End users can also subscribe public calendars to get information and reminders about sports or music events and local activities on their mobile devices.

The SABiDU Messaging Service SAM is an innovative solution that enables companies to keep in touch with their customers interactively. SAM can be used for all kinds of messaging needs like couponing, ticketing and information campaigns.

Contact:  
SABiDU OHG  
Hochstadenstr. 1-3  
50674 Cologne, Germany  
inform@sabidu.biz

### Collaboration Profiles

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#### innovative messaging solution SAM

##### What we offer

SABiDU is a platform provider for innovative mobile services with a special focus on B2C communication.

The SABiDU Mobile Backup Service allows end users to save their contacts, notes as well as calendar entries and synchronize them with MS Outlook. End users can also subscribe public calendars to get information and reminders about sports or music events and local activities on their mobile devices.

The SABiDU Messaging Service SAM is an innovative solution that enables companies to keep in touch with their customers interactively. SAM can be used for all kinds of messaging needs like couponing, ticketing and information campaigns.

##### What are we looking for

- Retailers, travel industry companies and advertising agencies that plan to enhance their B2C communication channel using innovative mobile solutions.
- Institutions and individuals that want to invest in innovative mobile companies.

##### Keywords

- Electronic Commerce, Electronic Payment, Electronic Signature
- Mobile Entertainment
- Mobile Service Provider

##### Collaboration sought

- Joint Venture Agreement
- Commercial Agreement

##### Responsible

Soner Aras

## SADE Teknoloji Ltd

**Izmir Technology Development Zone**

**Izmir**

**Turkey**

**Telephone**

**Fax**

**E-Mail**



As a technology company SADE R&D LTD. produces integrated solutions in the field of electronics and software using the latest technology. SADE continues its activities in Technology Development Zone in Izmir. SADE provides solutions in five main areas;

- Embedded systems design
- GSM/GPRS & GPS based technologies
- Wireless systems
- Software design and development
- M2M technologies

The company's mission is to serve its customers that are strategic business partners, as the customer's needs by shaping project requirements fully responsive and customer benefits of providing to develop solutions to correct.

Products in Market:

- Personal GPS Tracker
- Vehicle Tracker
- Interior Information Systems for Public Transportation
- Machine Control Units
- Fingerprint Based Sales Systems
- Catering Delivery Management Software for Airports
- etc.

### Collaboration Profiles

## GSM/GPRS and GPS Based Locating Technologies and Telemetry Solutions

### What we offer

We are designing and mass producing GPS and GSM based locating devices for vehicles, asset, pets, person, etc.

We are now producing the smallest battery-powered GPS tracker in the world.

We also offer web, desktop and mobile versions of tracking softwares for different types of applications, eg. Public Transportation, Mining Fields, Airport Catering Services, etc.

Finally, we also offer server software for tracking systems.

### What are we looking for

We are looking for distributor partners in different countries. It would be great to participate with an experienced partner in this sector. We can easily adapt our systems for different applications.

We are also looking for new customers with ideas in this field. We can work together and build a specific project to meet customer's special needs.

### Keywords

- Electronics, Microelectronics
- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
- IT Applications for Health
- IT Applications for Transport and Logistics

### Collaboration sought

- Research and development
- Technical Co-operation
- Commercial Agreement
- FP7-ICT Project

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**Generalitat de Catalunya**  
Government of Catalonia

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**Responsible**

Mehmet ILEM

## Sagarmatha

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44271 Kfar Saba

Israel

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Sagarmatha's solution enables telecom operators to maximize the marketing impact of the services offers & bundles proposed on a personalized basis to each customer, either post paid or prepaid, based on historic data, customer behavior modeling and prediction and previous purchase experience.

Sagarmatha is an Israeli company and is making use of its sophisticated proprietary Data Mining engine and Artificial Intelligence techniques to uncover hidden behavior patterns and profit potential for its customers. Based on Sagarmatha's track record, the potential incremental revenue can reach an amount of €60M per year for every 10 Million subscribers!

### Collaboration Profiles

## Sagarmatha's Marketing Technology for Mobile Network Operators lets mobile carriers best match targ

### What we offer

We offer the personalization solution on different business models: Software as a Service, License and service fee, etc.

### What are we looking for

Looking for a System Integrator with a proven record of providing business solutions to mobile carriers and with experience in working with the Marketing Department of the Mobile Operators.

### Keywords

- Database Management, Data Mining

### Collaboration sought

- Licence Agreement  
- Commercial Agreement

### Responsible

Baruch Cohen

## SAGEM WIRELESS

### France



#### Missions

To develop strong partnerships

Expert in design of tailor-made mobile phones, Sagem Wireless targets specifically mobile operators and distributors, fashion, sport and luxury brands and also equipment manufacturers (Business to Business services)

To deliver excellent products and high quality services

Sagem Wireless benefits from a well know quality reputation for products and services. Being agile and flexible, the teams can adapt themselves to customer expectations

To propose a portfolio of offers integrating new technologies and innovations on tailor-made products

Sagem Wireless is mastering integration of new technologies and innovations in mobility markets. This can be achieved through its own R&D resources and also through several partnerships that have been established allowing it to access to high level skills in mobile technologies - particularly around mobile software. Therefore Sagem Wireless is able to combine proficiencies in Europe and Asia in order to provide the best in user experience and industrial design

### Collaboration Profiles

#### Tailor-made mobile phones

##### What we offer

#### Missions

To develop strong partnerships

Expert in design of tailor-made mobile phones, Sagem Wireless targets specifically mobile operators and distributors, fashion, sport and luxury brands and also equipment manufacturers (Business to Business services)

To deliver excellent products and high quality services

Sagem Wireless benefits from a well know quality reputation for products and services. Being agile and flexible, the teams can adapt themselves to customer expectations

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##### What are we looking for

Mobile operators and distributors, fashion, sport and luxury brands and also equipment manufacturers (Business to Business services)

##### Keywords

- Electronics, Microelectronics
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Mobile Entertainment

##### Collaboration sought

- Research and development
- Technical Co-operation
- Manufacturing Agreement



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- Commercial Agreement

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**Responsible**

Isabelle Jourdain

## Saguna Networks Ltd

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Israel



Saguna Networks provides a new breed of content caching solutions for Mobile Network Operators. Saguna's CODS brings Internet and MNO portal content as close as possible to the mobile user thus enabling rich, fast and enjoyable content services to the consumer while reducing content transport costs by up to 80%.

Saguna's CODS™ is a carrier grade system structured as a multi-layer multi-node caching proxy. It provides content caching and acceleration designed to meet the growing demand of content over mobile networks, essentially eliminating the need for backhaul capacity increase.

### Collaboration Profiles

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#### Mobile Web Caching - Enables MNO to save up 80% of Internet traffic over the backhaul

##### What we offer

Saguna's CODS™ is a carrier grade system structured as a multi-layer multi-node caching proxy. It provides content caching and acceleration designed to meet the growing demand of content over mobile networks, essentially eliminating the need for backhaul capacity increase.

The CODS patented technology reduces content transport bandwidth requirements up to 80%, while creating a new standard in user experience and service delivery.

The CODS platform reduces traffic load during peak hours by approximately 80% over the mobile core and backhaul network. It also increases the utilization of the radio resources by 20% to 30%, thus reducing the cost per MB for data delivery. With CODS platform, MNO's can optimize current investments.

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##### What are we looking for

We are looking to meet with innovative Network Operators and Network Equipment providers that are willing to engage with us for evaluation of our technology.

We would like to meet key decision makers which are responsible for radio access networks.

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##### Keywords

- Communications Protocols, Standards
  - Network Technologies (Wireless, Wi-Fi, Bluetooth)
  - Mobile Entertainment
- 

##### Collaboration sought

- Research and development
  - Technical Co-operation
  - Licence Agreement
- 

##### Responsible

Lior Fite

## SAI

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**ROSELLO 13**  
**08172 SANT CUGAT DEL VALLES**

**Spain**

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DEPLOYMENT OF CRM SYSTEMS, MOBILITY SYSTEMS AND CALL CENTERS.  
WE OFFER A WIDE VARIETY OF SYSTEMS FOR SALES PROFESSIONALS IN MOBILITY TO MANAGE THEIR CUSTOMERS AND REPORT THEIR ACTIVITY TO A CENTRAL SITE.

### Collaboration Profiles

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#### **CRM SOFTWARE - MOBILITY APPLICATION TO MANAGE CONTACTS AND OPPORTUNITIES FROM THE MOBILE PHONE**

##### **What we offer**

PocketMine is an application that enables to have all the customer database, agenda, and opportunity information at the reach of your fingertips.

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##### **What are we looking for**

Resellers and distributors in different areas of the world.

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##### **Keywords**

- Database Management, Data Mining
  - Communications Protocols, Standards
- 

##### **Collaboration sought**

- Commercial Agreement
- 

##### **Responsible**

MR. DAVID RIBERA

## salestar - Programus

### United Kingdom



salestar™ is designed specifically to materially improve the base profit line of a mobile/cellular dealer, distributor or retailer's business as it has inbuilt specialist functions and tools to deliver

- Minimum of a 25% savings in operational cost
- Minimum of a 15% growth in sales and connections
- Great service to customers
- An integrated application that will manage & operate the entire business from CRM, Procurement of Stock to Finance

### Collaboration Profiles

## salestar software can manage the complete operation of a cellular dealer distributor or retailer

### What we offer

salestar software can provide complete end to end business solutions to control and manage the following key business areas of a cellular/mobile dealer, distributor or retailer's business

- Pay as you Go
- Pay Monthly /Bill Pay
- Sim Only
- Broad Band
- Accessories
- Land Line Services
- Ad-Ons / Added Value Services
- Phone Insurance
- Car Kit Installations
- Vehicle Tracking
- Other electronic products – TVs, iPods, etc
- Computers
- Services
  
- Mobile Phone Distribution
- Air Time Distribution
- SIM Distribution
- Accessory Distribution
- Dealer Management
- Mobile/Cellular Business Franchise Management

Sales channels that can be employed in salestar

- EPOS (electronic point of sale)
- B2B Corporate Sales Team
- Distribution
- Dealer Portal
- Internet
- Call Centre

### What are we looking for

Prospective clients and overseas sales agents

### Keywords

- Database Management, Data Mining
- Mobile Service Provider

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**Collaboration sought**

- Joint Venture Agreement
  - Licence Agreement
  - Commercial Agreement
- 

**Responsible**

Deen Ossman

## SalsaDev SA

**Chemin des Aulx 18 18**  
**1228 Plan-les-Ouates**

**Switzerland**

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**Fax**  
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SalsaDev is a Swiss SME based in Geneva, Switzerland, and headquartered at the FONGIT Business incubator.

We are specialized in delivering advanced semantic solutions for enterprises, in the fields of OEM, Legal and Finance. OEM partnerships range from ECM/CMS software editors to Telecom groups.

### Collaboration Profiles

#### Semantic Search Technology with very low index-to-data ratio (<1% ) for mobile content

##### What we offer

SalsaDev has developed a technology enhancing information access with very low index-to-data ratio and high relevancy in the results. The Semantic Platform is already available.

We have tested and deployed a solution in the context of mobile content management with excellent results in term of performance and relevancy.

##### What are we looking for

Type of partner sought:

- Mobile Telecommunication Operator
- Software companies providing Enterprise Information Access solutions.
- Information Providers for Telecommunications, legal and financial data.

Specific area of activity of the partner:

The partner should manage high volumes of complex & unstructured data (either private or public).

Task to be performed by the partner sought:

- R&D of combined solution to enhance product performance
- Testing & Validation of the technology via pilot tests
- Distribution and partnership

##### Keywords

- Data Protection, Storage Technology, Cryptography, Data Security
- Database Management, Data Mining
- Digital libraries and content
- Content Provider
- Mobile Entertainment

##### Collaboration sought

- Joint Venture Agreement
- Licence Agreement
- Commercial Agreement
- FP7-ICT Project

##### Responsible

Nicolas Gamard

## Samsung Electronics

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### United Kingdom

Samsung Electronics Co., Ltd. is a global leader in semiconductor, telecommunication, digital media and digital convergence technologies.

### Collaboration Profiles

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## Technology Outsourcing and Partnership

### What we offer

Partnership and commercialisation opportunities for owners of innovative technology in mobile communications.

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### What are we looking for

Innovative hardware and software technologies for mobile communications- research and prototype stage of development.

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### Keywords

- Electronics, Microelectronics
  - Communications Protocols, Standards
  - Network Technologies (Wireless, Wi-Fi, Bluetooth)
  - E-Learning
  - Signal Processing (speech, sound, image)
  - Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
  - Mobile Entertainment
  - Mobile Security
- 

### Collaboration sought

- Research and development
  - Technical Co-operation
  - Commercial Agreement
- 

### Responsible

Vladimir Tandara

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**sas, lda**

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6300 703 guarda

Portugal

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**E-Mail** slourenco@sas.pt



SAS was created in 1992. We base our activity in the promise of honesty and after-sale quality guarantee. We have to offer a wide variety of computer-based solutions, from simple personal computers or printers, to LANs and Technical support in Hardware and software.

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**Collaboration Profiles**

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**MULTIMEDIA KIOSKS+software+mobile comunications****What we offer**

\The []Multimedia Kiosks[].

These are completely different Public Information Posts created to be Multifunctional, with original design and anti vandalism material providing security.

intelligent software, virtual ceo  
adc-automatic debt colector

**What are we looking for**

We are looking for partners in Eu Projects, R&D and manufacturing agreements  
outsourcing, partnership to develop software  
joint venture, financial funds.  
distribution and resellers  
we are open at oportunities

**Keywords**

- Network Security
- Data Protection, Storage Technology, Cryptography, Data Security
- Database Management, Data Mining
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Electronic Commerce, Electronic Payment, Electronic Signature
- E-Learning
- Signal Processing (speech, sound, image)
- IT Applications for Health
- IT Applications for Transport and Logistics
- ICT for Independent Living and Inclusion
- Mobile Entertainment
- Mobile Security

**Collaboration sought**

- Research and development
- Technical Co-operation
- Joint Venture Agreement
- Manufacturing Agreement
- Licence Agreement
- Commercial Agreement
- FP7-ICT Project

**Responsible**

salvador lourenco



## SATSIS Ltd

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United Kingdom

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Fax  
E-Mail [r.palfreyman@satsis.com](mailto:r.palfreyman@satsis.com)



SATSIS Ltd is headquartered in Edinburgh UK, our Loc8R software enables Network Operators and Device Manufacturers to supply mobile phones with the most accurate indoor positioning available today, greatly improving a user's navigation and location experience on the phone. Currently available in Symbian and Microsoft Mobile OS a Loc8R SDK is the positioning platform for application developers to build next generation apps e.g. augmented reality and location based games. Loc8R supplies the application with a fast Time To First Fix of less than 1 second, it gives a position accuracy compared to actual position of less than 5 meters and delivers position information in up to 99% of locations.

SATSIS also offer a user generated database serving WiFi access points and location behavioural data. The database is built by employing a Loc8R populated network to scan, monitor and track positional data then update any changes in location information when a Loc8R based applications are being used

### Collaboration Profiles

## SATSIS Ltd - Loc8R ("Hyper Local Indoor Positioning")

### What we offer

SATSIS has developed a patent applied for positioning product called Loc8R. Loc8R is a thin software client that enables mobile devices to achieve a position fix in the form of an X, Y co-ordinate in areas where GPS coverage is inadequate. Through the exploitation of all available signals whether GPS, A-GPS, WiFi, Bluetooth, Cell ID or Loc8R proprietary software the Loc8R client maximizes location information wherever you are. Currently available in Symbian and Microsoft Mobile OS, a Loc8R SDK is the positioning platform for application developers to build next generation apps e.g. augmented reality and location based games. Loc8R supplies the application with a fast Time To Fix of less than 1 second, it gives a position accuracy compared to actual position of less than 5 meters and delivers position information in up to 99% of locations.

### What are we looking for

SATSIS is seeking Network Operator and Device Manufacturer partners to help populate and distribute our Loc8R software. SATSIS is also looking to partner with GNSS silicon manufacturers to help develop and publish low level software drivers that will further enhance Loc8R capability to deliver even greater position accuracy, coverage and speed to GNSS chipsets. SATSIS is looking to work with 3rd party application developers who require hyper local positioning as a feature of their application. SATSIS is looking to work with partners who require location to enhance m commerce security e.g. mobile payment.

### Keywords

- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Electronic Commerce, Electronic Payment, Electronic Signature
- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
- Content Provider
- Mobile Entertainment
- Mobile Security
- Mobile Service Provider
- Computer Games
- 3D Media

### Collaboration sought

- Research and development
- Technical Co-operation
- Joint Venture Agreement
- Manufacturing Agreement
- Licence Agreement
- Commercial Agreement

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**Generalitat de Catalunya**  
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**Responsible**

Rob Palfreyman

## SBOING

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### Greece



SBOING.net is a software development and service provider company, located in Thessaloniki, Greece. Through its web-site, it aims to build and maintain an enhanced map of the entire world with time-variant traffic data, by incorporating user traces from all over the world. SBOING offers free GPS-navigation software for various platforms, PNAs and smartphones, and enhanced world maps to anyone who contributes traces to its world map.

Today's maps and navigators associate static information about the time it takes to travel through a road segment. SBOING navigation performs its routing based on multi-parametric (time-dependent, vehicle-dependent, weather-dependent, etc.) information for each road segment. Therefore, its routing function is more accurate as it can capture rush-hour congestion delays, different traffic conditions during a rainy day, a holiday, or after midnight, or with different types of vehicles. Our advanced versions contain more intelligent optimizations, too.

### Collaboration Profiles

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#### **Global, collaborative GPS-based navigation with enhanced routing capabilities.**

##### **What we offer**

SBOING offers a new technology to implement offline routing in mobile GPS-based navigation devices (PNAs/smart-phones), using time-variant road attributes wrt traffic conditions and other parameters (weather and road conditions, vehicle type, etc.)

In our servers, we have setup (and keep building) a map of the entire world, using user traces, offering in exchange free SBOING navigation software and free SBOING maps of the entire world.

SBOING maps have the advantage that they are updated more frequently, they are free, vendor-independent. SBOING users also get free navigation software for various platforms. Moreover, SBOING routing is better as it takes into account traffic and other conditions.

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##### **What are we looking for**

We are seeking collaboration with:

- Navigator (PNA/smart-phone) hardware vendors, who would like to support and sell their h/w with SBOING navigation s/w and maps,
  - Navigator (PNA/smart-phone) software vendors, who would be interested in supporting SBOING (map/routing) compatibility in their software
  - Navigator (PNA/smart-phone) distributors, who would be interested in distributing SBOING navigation solutions
  - Investors, Venture Capital Funds, etc. which would like to invest in our venture.
- 

##### **Keywords**

- Data Protection, Storage Technology, Cryptography, Data Security
  - Database Management, Data Mining
  - Digital libraries and content
  - Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
  - IT Applications for Transport and Logistics
  - GIS Geographical Information Systems
  - Content Provider
  - Mobile Service Provider
- 

##### **Collaboration sought**

- Research and development
  - Technical Co-operation
  - Joint Venture Agreement
  - Manufacturing Agreement
  - Licence Agreement
  - Commercial Agreement
-

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**Generalitat de Catalunya**  
Government of Catalonia

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**Responsible**

Dr. Fotis Liotopoulos

## SCIMOB

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**Cap Omega**  
**MONTPELLIER**

**France**

**Telephone**            **33 467 130 119**  
**Fax**  
**E-Mail**                 **contact@scimob.fr**



Scimob is a service and engineering mobile company based in France, Montpellier.

We offer our customers a true transfer of technology, with high value-added

We accompany our customers throughout their mobile project :

- \* Technological wakefulness
- \* Advice
- \* Project's conception
- \* Developments

We specialize in deploying internalized projects allowing autonomy of the client and total control of their mobile platform.

### Collaboration Profiles

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#### SCIMOB - Mobile Services

##### What we offer

Our area of expertise : Applications and webapps/webservices across all major platforms (Android, iPhone, BB, WM)

Innovative technology :

- accessibility optimization (Mobile Search Engine Optimization)
- crossplatform developments

The main advantages of Scimob technology are :

optimized developments on each platform and accessibility improvements.

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##### What are we looking for

Technology we are looking for : advanced mobile data management (regarding technical specifications)

The technology will be used to expand R&D products abroad France.

Current stage of development of the technology : prototype

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##### Keywords

- Content Provider
  - Mobile Entertainment
  - Mobile Security
  - Mobile Service Provider
- 

##### Collaboration sought

- Research and development
  - Technical Co-operation
- 

##### Responsible

Gael BONNAFOUS

## SDC Micro, Inc

#1307 Byucksan Digital Valley 6 Cha, 481-4, Gasan-Dong, Geumcheon-gu,  
Seoul

Korea, Republic of

**Telephone** +8210 8977 8615  
**Fax** +822 6255 8801  
**E-Mail** jeffrey@sdcmicro.com



We are located in Seoul Korea. Our main business is brokering (or representing) technology companies such as TI, Renesas, and Thinkmobile, etc. to our echo systems LGE and D-Link etc..

In addition to the representative services that we offer, we provide engineering services to our partners in the area of system integration, productization, and FAE, etc...

www.sdcmicro.com  
jeffrey@sdcmicro.com  
+8210 8977 8615 3G Mobile

### Collaboration Profiles

## Mobile System Integration, Android, and Sales Representative

### What we offer

1. What is your area of expertise or know how?

The technical areas of expertise that SDC Micro has are all in the mobile phone productization and systems integrations especially in the area of the Android, multimedia and graphics.

2. What type of innovative technology or research project is being offered?

We offer complete and vertically integrated 3D multimedia player, including the codecs, used in the embedded systems including the mobile phones.

3. What can it be used for?

It can be used for high end feature phones as well as any handheld multimedia devices.

4. What are the main advantages of your technology over other technologies? (Faster, cheaper, easier to install and/or maintain, etc.)

There are three major advantages:

1. Cheaper - Definitely cheaper because we rely our income from the engineering services rather than the royalty revenues.
2. It is easy to port and install - We have optimized API that support all the major CPU vendors
3. Fast - It is faster than what is offered in the market is because it is highly optimized for major MM CPUs.

With the technology expertise described above, we offer engineering services to the technology companies to help productize with our echo system partners such as LGE, etc.

See our web site: [www.sdcmicro.com](http://www.sdcmicro.com)  
My 3G mobile #: +8210 8977 8615  
jeffrey@sdcmicro.com

### What are we looking for

If you are looking for a particular technology:

1. What technology are you looking for?

We are looking for technology companies that can differentiate Mobile phones especially in the area of the downloadable applications.

2. What will the technology be used for?

We need innovations in order to differentiate mobile phone manufacturers and/or create the additional applications for the mobile phones.

3. What is the current stage of development of the technology? (Research, prototype, beta-tested, etc.)

Our MM software, client SW, is complete and ported on TI OMAP and Renesas UL3 chipsets.

If you are looking for a partner:

1. What type of partner (industry, distributor, research, project partner, etc.)?

As an example, We are looking for server technology partner like Thinkmobile, which we are trying to meet to discuss the

partnerships.

They are R&D company with the application transcoding technology. What we are trying to do is to transcode existing applications for a specific mobile platforms to transcode into several other manufacturers efficiently.

2. Which industry sector?

Mobile Phones Applications and the tools

3. What tasks need to be performed by the partner? (Manufacture, distribution, etc.)

Join develop and join promote to the tier-1 manufacturers.

Contact:

See our web site: [www.sdcmicro.com](http://www.sdcmicro.com)

My 3G mobile #: +8210 8977 8615

[jeffrey@sdcmicro.com](mailto:jeffrey@sdcmicro.com)

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**Keywords**

- Digital libraries and content
- Content Provider
- Mobile Service Provider

---

**Collaboration sought**

- Research and development
- Joint Venture Agreement
- Licence Agreement
- Commercial Agreement

---

**Responsible**

President and C Jeffrey Kang

## Seacon Europe Ltd

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Hungary

### Collaboration Profiles

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#### title

##### What we offer

TBD

Please replace this text with a short description (200 to 1000 characters) of the type of technology or project partner you are looking for. Your description should answer the following questions.

If you are looking for a particular technology:

1. What technology are you looking for?
2. What will the technology be used for?
3. What is the current stage of development of the technology? (Research, prototype, beta-tested, etc.)

If you are looking for a partner:

1. What type of partner (industry, distributor, research, project partner, etc.)?
2. Which industry sector?
3. What tasks need to be performed by the partner? (Manufacture, distribution, etc.)

-Please note that if the description is not clear we won't be able to validate your profile.

---

##### What are we looking for

TBD - Please replace this text with a short description (200 to 1000 characters) of the type of technology or project partner you are looking for. Your description should answer the following questions.

If you are looking for a particular technology:

1. What technology are you looking for?
2. What will the technology be used for?
3. What is the current stage of development of the technology? (Research, prototype, beta-tested, etc.)

If you are looking for a partner:

1. What type of partner (industry, distributor, research, project partner, etc.)?
2. Which industry sector?
3. What tasks need to be performed by the partner? (Manufacture, distribution, etc.)

-Please note that if the description is not clear we won't be able to validate your profile.

---

##### Responsible

Aniko Fenyvesi



## SEARCH-LAB Ltd.

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**1117 Budapest**

**Hungary**

**Telephone** +36 1 2053098  
**Fax** +36 1 2053099  
**E-Mail** erno.jeges@search-lab.hu



SEARCH Laboratory was established in 1999 at the Budapest University of Technology and Economics, with a focus on security research and development.

In 2002 the leaders of the laboratory founded SEARCH-LAB Ltd. as a spin-off company to provide the legal and infrastructural background for dependable professional services.

The cooperation of the university laboratory with strong research and educational background and the professional dedicated company provides an incomparable combination that can successfully face challenges in the wide area from research through development to high-level services.

Since its establishment, the laboratory has carried out several R&D projects, with topics covering both IT and physical security. Regarding IT security, the laboratory is primarily specialized in security testing and evaluation of mobile products. From the perspective of physical security, the main specialities of the laboratory is video content analysis.

### Collaboration Profiles

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#### Automated security evaluation of mobile products

##### What we offer

SEARCH-LAB applies the latest techniques to provide manual auditing and automated security testing services to leading ICT companies worldwide, especially for the mobile industry. The used MEFORMA audit methodology is backed by the SEARCH-LAB developed automated security and robustness testing framework, called FLINDER.

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##### What are we looking for

We are looking for partners and customers from the mobile industry who develops security sensitive products that should be evaluated from security point of view.

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##### Keywords

- Network Security
  - Data Protection, Storage Technology, Cryptography, Data Security
  - Electronic Commerce, Electronic Payment, Electronic Signature
  - E-Learning
  - Mobile Security
- 

##### Collaboration sought

- Research and development
  - Technical Co-operation
  - Commercial Agreement
  - FP7-ICT Project
- 

##### Responsible

Erno Jeges

## SECU4 SA

**Technoark 3**  
3960 Sierre

Switzerland

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**Fax** +41 27 456 79 35  
**E-Mail** ralph.rimet@secu4.com



SECU4 is a swiss based company which develops for its client new protection solutions for valuables and people based on wireless technologies and mobile phone accessories solutions.

In 2009 SECU4 has been selected by Red Herring in the Top 100 of the most promising start-up company in the world in San Diego in the USA.

SECU4 is present in the Electronics, Mobile phone, and Mobile accessories retail markets with its product BlueWatchDog. BlueWatchDog is represented currently in more than 7 countries in Europe. SECU4 expands its distribution network internationally.

Please visit [www.secu4.com](http://www.secu4.com)

### Collaboration Profiles

## Valuables and people protection through mobile phones wireless technologies - worldwide innovation

### What we offer

The BlueWatchDog is a personal alarm system protecting your valuables, like laptop bags, luggage and bags against theft and loss.

BlueWatchDog operates via mobile phones using the Bluetooth connection. It consists of credit card size device which can be inserted in an object you want to protect and of a Software to download on the mobile phone. Thus, as soon as the object is removed from 1 to 30 metres from its owner the mobile phone rings or vibrates and displays a warning message on the screen. Then after a few seconds an alarm of about 100 decibels engages on the valuable to protect it and make the thief flee.

### What are we looking for

SECU4 is extending its distribution network all around the world. We are looking for distributors or strategic partners in the field of :

1. Electronics (ICT market)
2. Mobile Operators,
3. Mobile accessories,
4. Mobile Manufacturers,
5. Luggage market,
6. Insurance,

SECU4 also integrates new technologies to market them under its own SECU4 brand.

We are looking for our futur product into technologies linked to the mobile and dedicated for security purposes in the field of :

1. Bluetooth,
2. Wifi,
3. GPS,
4. GPRS,
- 5 Any localisation Wireless Technologies.

### Keywords

- Electronics, Microelectronics
- Network Security
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
- Mobile Security

### Collaboration sought

- Joint Venture Agreement
- Licence Agreement
- Commercial Agreement

**ACC10**

Competitiveness for Catalonia



**Generalitat de Catalunya**  
Government of Catalonia

**BROKERAGE EVENT 2010**

Barcelona, 15 - 18 February. Fira de Barcelona

**Responsible**

Ralph Rimet

## SecureNFC Inc.

**Graham 1128**  
**H3P 2G4 Montreal**

**Canada**

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**Fax** +1.514.996.7930  
**E-Mail** dlambert@securenfc.com



Located in Canada, SecureNFC provides a complete software infrastructure for mobile payments that can make your hardware devices and services comply to the Payment Card Industry Data Security Standard (PCI DSS) and at the same time provide an ideal shopping experience to consumers.

Consumers can now pay with their favorite prepaid/gift cards, credit/debit cards, reward cards and/or electronic coupons just by waving their mobile phone once at any of the over 500,000 NFC readers already deployed in North America alone.

SecureNFC offers SecureNFC Phone Kits to phone manufacturers that want to launch affordably mobile phones that are NFC enabled.

SecureNFC also offers its modular SecureNFC Marketing and Payment Software System (SecureNFC MPS) to payment card service providers and mobile carriers for very secure, quick and simple to use electronic payments with instant relational marketing features using mobile phones or contactless plastic cards.

### Collaboration Profiles

## SecureNFC Marketing and Payment System and SecureNFC Phone Kits

### What we offer

SecureNFC also offers its modular SecureNFC Marketing and Payment Software System (SecureNFC MPS) to payment card service providers and mobile carriers for very secure, quick and simple to use electronic payments with instant relational marketing features using mobile phones or contactless plastic cards. The SecureNFC MPS includes the following modules:

- one-time-password authenticator of NFC sticker, mobile phone, mobile carrier, point of sales and payment network
- enrollment module to validate credit/debit card(s), reward card(s) and electronic coupon(s) and manage subscribers
- marketing promotions manager module for brands and retailers
- data collection for real-time business intelligence

The SecureNFC MPS can be used with any NFC reader currently being deployed and connects to any ISO 8583 payment network.

SecureNFC offers SecureNFC Phone Kits to phone manufacturers that want to launch/retro-fit affordably mobile phones that are NFC enabled using either NFC chips or NFC stickers. SecureNFC Phone Kits include the following features:

- Very low powered ISO 7816 chips or stickers
- Skimming prevention by limiting the RFID range between the NFC reader and the mobile phone (or card) to a few millimeters
- Elliptical key encryption
- One-time-password security algorithm (Time Stamp)
- Enables the use of one or multiple credit/debit cards, reward cards and electronic coupons
- Use of Secure Element (SE) optional
- Compatible to CDMA, TDMA and GSM mobile phones

### What are we looking for

We are looking for value added integrators, payment card service providers and mobile carriers to offer the SecureNFC Marketing and Payment System and our services.

We are looking for mobile phone manufacturers to offer the SecureNFC Phone Kits.

### Keywords

- Data Protection, Storage Technology, Cryptography, Data Security
- Database Management, Data Mining
- Communications Protocols, Standards
- Electronic Commerce, Electronic Payment, Electronic Signature
- Mobile Security
- Mobile Service Provider

### Collaboration sought

**ACCÍO**

Competitiveness for Catalonia



**Generalitat de Catalunya**  
Government of Catalonia

**BROKERAGE EVENT 2010**

Barcelona, 15 - 18 February. Fira de Barcelona

- Technical Co-operation
  - Joint Venture Agreement
  - Manufacturing Agreement
  - Licence Agreement
  - Commercial Agreement
- 

**Responsible**

Daniel Lambert

**SEISEN****RAFAEL PILLADO 30  
28110 ALGETE**

Spain

**Telephone 916287520  
Fax 916287523  
E-Mail ASANCHEZ@SEISEN.ES**

Importer/Exporter of different telecommunication components.

**Collaboration Profiles****Supplier RF telecommunications****What we offer**Cables, Conectors, Grounding Kits, Clamps.  
Splitters, antenas.**What are we looking for**

Potencial clients, suppliers.

**Keywords**

- Electronics, Microelectronics
- Network Technologies (Wireless, Wi-Fi, Bluetooth)

**Collaboration sought**

- Commercial Agreement

**Responsible**

ALEJANDRO SANCHEZ

## Sendandsee Ltd

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Finland

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E-Mail [info@sendandsee.com](mailto:info@sendandsee.com)



Sendandsee is a privately held Finnish software and services corporation. We were established in 2003 and have been successful in executing our born global strategy from day one of our operations.

We are a team enthusiastic, international, passionate persons who know what we should do and what we will not do.

The services that Sendandsee offers to its international customer base include mobile service are implemented using our patented mobiprint™-platform.

### Collaboration Profiles

#### Mobile education & Mobile media services

##### What we offer

Mobile education services - O [Circle]:

O is a service concept that enables delivery of educational content into the device that most of the people in the world have access to – the mobile phone.

O focuses on the basics. O delivers numeracy, literacy and health education to mobile users.

Knowledge areas are delivered through individual services such as O-Números starting in Latin America in Q12010.

Mobile media services:

- Production of your mobile presence
- Delivery and eyeballs creation
- Monetization of your mobile media services

Sendandsee connects publishers, advertisers and consumers.

Sendandsee's patented mobiprint™ technology and our Software-as-a-Service model enable media companies to monetize and mobilize their content.

##### What are we looking for

Mobile education services:

- Distribution partners = operators and handset manufacturers
- Financiers, sponsors and donors
- Organizations that have an interest in promoting usage of new technologies in education
- Educational institutes that can assist in content crowdsourcing

Mobile media services:

- Advertising networks
- Media companies
- Distribution partners

##### Keywords

- E-Learning
- Digital libraries and content
- IT Applications for Health
- Content Provider
- Mobile Entertainment
- Mobile Service Provider

**ACC10**

Competitiveness for Catalonia



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**Collaboration sought**

- Research and development
- Joint Venture Agreement
- Licence Agreement
- Commercial Agreement

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**Responsible**

Aape Pohjavirta



## SENSARIS

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rue des sources 452  
38920 CROLLES

France

Telephone

Fax

E-Mail [info@sensaris.com](mailto:info@sensaris.com)



Sensaris lets you see real time sensor data over the internet.

We have expertise in sensor design and manufacturing with low power technologies to provide wireless sensor solutions for daily life applications with real time transmission, geolocation, networking and web 2.0 user interfaces.

All products are based on the modular platform named Senspod with the following generic features : Bluetooth communication, GPS, credit card size and compatible with a wide variety of platforms (Mobile phones, PCs...) and operating systems (Windows, Mac OS, Linux...).

### Collaboration Profiles

---

#### Bridging the physical and virtual worlds.

##### What we offer

Sensaris lets you see real time sensor data over the internet.

We have over 10 years expertise in sensor design and manufacturing with low power technologies to provide wireless sensor solutions for daily life applications using real time transmission, geolocation, networking and web 2.0 user interfaces.

All products are based on the modular platform named Senspod with the following generic features : Bluetooth communication, GPS, credit card size and compatible with a wide variety of platforms (Mobile phones, PCs...) and operating systems (Windows, Mac OS, Linux...).

With the Senspods sensors, you can send data in real time using Bluetooth connection with your mobile phone, or use a store and forward approach and record on the microSD card. Then access this data through your browser or share information via social networks like Twitter or Friendfeed.

We have developed applications for both Symbian and Android platforms and are starting to build expertise on augmented reality.

---

##### What are we looking for

We have a series of Senspods that are already commercially available and field validated. Main applications are geolocalized environmental monitoring, inertial navigation, and real time energy and resource optimisation. Sensaris is now looking for :

- manufacturing and licensing partners.
  - application developers
  - partnerships with companies looking for sensor data integration with social networking applications (gaming, sports etc.....)
- 

##### Keywords

- Electronics, Microelectronics
  - Network Technologies (Wireless, Wi-Fi, Bluetooth)
  - Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
  - GIS Geographical Information Systems
  - Mobile Entertainment
  - Computer Games
  - 3D Media
- 

##### Collaboration sought

- Joint Venture Agreement
  - Manufacturing Agreement
  - Licence Agreement
  - Commercial Agreement
- 

##### Responsible

Michael Setton

## Sensing & Control Systems S.L

Carretera Sant Cugat 63  
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Catalonia

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E-Mail           **richard.croyle@sensingcontrol.com**



S&C offers innovative solutions in the wireless sensor networks area. We design & integrate custom products and technologies as well as distribute and sell our own and 3rd party products. We are specialists in ZigBee technology and mesh networking solutions with company founders that were previously staff members at Epson Corporation and Nokia. We also work with RFID tracking technologies including UWB. Our customers range from focused engineering groups to major telco operators and utility providers. We are partners in an EU project developing an Energy Competition Platform and Smart Metering Specification (ME3GAS.) In addition to energy management/energy efficiency we are active in the building automation, tele-care/tele-medicine and labour safety market domains. For further information, please do not hesitate to contact us.

### Collaboration Profiles

#### Experience on developing wireless mesh networking, especially with ZigBee

##### What we offer

We offer our technical team and experience on developing wireless mesh networking, especially ZigBee. We also offer our integration expertise: as an example we have recently integrated a ZigBee PRO network using the public profiles: Home Automation and Smart Energy.

We also have our own catalogue of products ready to be distributed in the EU area. Added to this we have our own web based SW platform that can be combined with hardware to generate a complete solution scenario. We have a very attractive customer set (AAA rated companies) in Telco, utility, industrial and financial areas. Finally, we have Engineering and Management staff with vast experience in completing successful projects as well as in applying to FP7/EU funding schemes.

##### What are we looking for

We are looking for collaboration on FP7 projects, collaboration on co-developing a novel product mainly in the following areas: energy management & energy efficiency, building & home automation, tele-care/tele-medicine and labour safety. We are also very interested to reach commercial agreements by distributing/integrating existing products into our customer needs.

Overall, we are looking for partners that help us to improve our technical solutions right now (via direct collaboration or via FP7 framework) and also to improve our current product offering (HW and/or SW) in our key market areas.

##### Keywords

- Electronics, Microelectronics
- Communications Protocols, Standards
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
- IT Applications for Health
- ICT for Independent Living and Inclusion

##### Collaboration sought

- Research and development
- Technical Co-operation
- Licence Agreement
- Commercial Agreement
- FP7-ICT Project

##### Responsible

Mr. Richard Croyle

## Sensing Ltd

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21100 Naantali**

**Finland**

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**Fax** +35824353830  
**E-Mail** peter.green@sensing.fi



Sensing Ltd is a privately held company, with main business in Gas Sensing Technologies, and with sub business in Mobile Sensing Technologies.

Sensing Ltd is based in southwest Finland (Naantali), and the new business within Mobile Sensing Technologies is concentrating on planning and consulting for creating and using Mobile Sensing Services, and for Planning for Mobile Social Media usage at events and other public locations

Sensing Ltd for Gas Sensing Technologies was found in 1980, and the Mobile Sensing Technologies business was started-up in 2010.

### Collaboration Profiles

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#### Planning for Mobile Sensing Technologies

##### What we offer

We are a planning company focusing on Mobile Sensing and -awareness concepts; putting together different platforms, software and services to create new kind of end results for our clients.

Our main offering, the main products, will be service-/application packages, build up from several existing services/applications. We ensure that our customers have the best from the bunch.

We are a new start-up in the Mobile Industry, but Peter Green has a long history in creating personalized mobile services.

---

##### What are we looking for

We are looking for great concepts and technologies (services, applications) that could be integrated together with others to form a new service package/concept, or for concepts and technologies that would be ready to use as is (sales agreement) for our clients.

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##### Keywords

- Content Provider
  - Mobile Entertainment
  - Mobile Security
- 

##### Collaboration sought

- Technical Co-operation
  - Joint Venture Agreement
  - Licence Agreement
  - Commercial Agreement
- 

##### Responsible

Peter Green

## SERVTAG

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Servtag is a Berlin-based mobile services company that develops the mobile location-based social game platform friendticker.com.

Servtag was founded in 2007 and since then developed iPhone apps, NFC and RFID services and conducted projects in the mobile area. Currently, servtag employs 15 people from various backgrounds in order to provide smart mobile services.

### Collaboration Profiles

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#### Friendticker.com - LBS social game - powered by servtag.com

##### What we offer

To name but a few:

- Mobile Tagging
- Location-based Services (Development)

Concerning the Plattform Friendticker.com (to be launched in March 10):

- B2C: A fun and interesting mobile social game on iPhone and Android
- B2B: Fast and easy geographical service to create mobile loyalty systems for SMEs

Get an overview of:

all the solutions we offer: [www.servtag.com/en/losungen](http://www.servtag.com/en/losungen)

all the solutions from our cooperation partners: [www.servtag.com/en/unternehmen/kooperationen/](http://www.servtag.com/en/unternehmen/kooperationen/)

---

##### What are we looking for

- Development partners in European markets
  - Market launch partners for our service friendticker.com in the following geographical markets: Spain, UK, France, Turkey
  - Interesting projects in Spain or Turkey
- 

##### Keywords

- GIS Geographical Information Systems
  - Mobile Entertainment
- 

##### Collaboration sought

- Technical Co-operation
  - Commercial Agreement
- 

##### Responsible

Dr. Florian Resatsch

#### iPhone/Android app development

##### What we offer

Programming/ System Development:

- iPhone & Android Development
- Java/Ruby on Rails Backend programming for mobile Services

- NFC application development
- 

**What are we looking for**

- Clients
  - Developers so as to extend our resources
- 

**Keywords**

- Mobile Service Provider
- 

**Responsible**

Dr. Florian Resatsch

**Near Field Communication (NFC) Solutions**

**What we offer**

- NFC technology
- Utility patent protected smart labels with our cooperation partner Hansaprint, based in Finland
- Stickers with QR-Code/SMS/NFC combination
- NFC applications for mobile phones
- Service connector - a software for the management of large scale NFC infrastructures
- Mobile50+ (Health care system on NFC basis)

Further:

- NFC research results from various case studies
- 

**What are we looking for**

- NFC research projects in Europe
  - NFC infrastructures for our service connector
- 

**Keywords**

- IT Applications for Health
  - IT Applications for Transport and Logistics
  - Content Provider
  - Mobile Service Provider
- 

**Collaboration sought**

- Research and development
  - Technical Co-operation
  - Joint Venture Agreement
  - Commercial Agreement
  - FP7-ICT Project
- 

**Responsible**

Dr. Florian Resatsch

## Sesam Software

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Sesam Software is a software company located in Turkey which produces software solutions since 1990. It is an institution with an extensive set of solid software engineering practices and a strong team built around these practices. Our mission is to help our customers to gain a competitive edge in today's challenging world by providing critical software solutions which can only be built with a solid software engineering background.

Since 2005, we actively take part in the telecom industry by providing solutions as a solution partner of Ericsson. We are capable of delivering solutions by using our expertise in different technologies like J2EE, EMA, .NET, IMS and J2ME. We develop client solutions on the mobile phones by utilizing our mobile application framework called Proova which was built in a research and development project supported by EUREKA program.

### Collaboration Profiles

#### Proova - Application Framework for Mobile Phones

##### What we offer

Proova is a presentation framework which can be utilized by mobile phones supporting Java ME platform. It can be used by server components to provide their services through the mobile phone channel by using a protocol based on XML.

Since Proova is implemented with MIDP 2.0 and CLDC 1.0, it can be installed in a wide range of mobile phones with varying screen resolutions. It also comes with a small footprint which does not violate JAR size limitations for most of the handsets. Among other benefits, we can talk about automatic version upgrade mechanism, internationalization, easy access to mobile phone features and caching mechanisms for resource transfer efficiency.

##### What are we looking for

We are looking for partners with whom we can construct solutions for end users. There are two groups of potential partners.

First group is software companies. These companies can license Proova and start to utilize mobile phones as a new channel by integrating their server components.

Second group is service companies targeting the customers using mobile phones. In this case, we can develop both server components and Proova integration in order to quickly move them to the mobile world.

We are also willing to participate in research and development projects funded by EU like FP7-ICT projects.

##### Keywords

- Electronic Commerce, Electronic Payment, Electronic Signature
- IT Applications for Health
- IT Applications for Transport and Logistics
- ICT for Independent Living and Inclusion
- GIS Geographical Information Systems
- Content Provider
- Mobile Entertainment
- Mobile Security
- Mobile Service Provider

##### Collaboration sought

- Licence Agreement
- Commercial Agreement
- FP7-ICT Project

**ACC10**

Competitiveness for Catalonia



**Generalitat de Catalunya**  
Government of Catalonia

**BROKERAGE EVENT 2010**

Barcelona, 15 - 18 February. Fira de Barcelona

**Responsible**

Osman Ataker

## Setelia

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92160 ANTONY

France

**Telephone**           **0146114880**  
**Fax**                   **0146660904**  
**E-Mail**               **info@setelia.com**



SETELIA is an expert in the Development, Integration, Certification & Qualification of Fix & Mobile Terminals & Components, Set-top boxes, Multimedia Services & Networks.

SETELIA's laboratory and consulting division are European leaders in their field.

Our expertise covers technologies such as: GSM, GPRS, EDGE, UMTS, HSDPA, HSUPA, UMA, LTE, WiMax), all multimedia Applications and Services (including VAS services based on revenue sharing)

Located in Paris, SETELIA's clients include: Operators (ORANGE, VODAFONE, TELUS ...), MVNOs (NRJ Mobile, VIRGIN Mobile, ...), Terminal and SIM Card providers (TOSHIBA, NOKIA, SONY ERICSSON, SAGEM, ST-Ericsson, GEMALTO...), Multimedia Service Providers (VOX MOBILI, BLUESTREAK...).

As a Certification Authority and GCF member, SETELIA ensures interoperability of all devices and mobile networks. Our turnkey and one-stop-shopping solutions may be applied from Uphill studies to Development or Validation / Integration and even Production Time.

### Collaboration Profiles

## SETELIA : Certification - Outsourcing - Consulting - Mobile Technology

### What we offer

SETELIA, ALYOTECH Group, at the forefront of technological innovation, provides expertise in the Development, Integration, Certification & Qualification of Fix & Mobile Terminals & Components, Set-top boxes, Multimedia Services & Networks. SETELIA's laboratory and consulting division are European leaders in their field.

Our expertise covers technologies such as: GSM, GPRS, EDGE, UMTS, HSDPA, HSUPA, UMA, LTE, WiMax), all multimedia Applications and Services (including VAS services based on revenue sharing)

As a Certification Authority and GCF member, SETELIA ensures interoperability of all devices and mobile networks. Our turnkey and one-stop-shopping solutions may be applied from Uphill studies to Development or Validation / Integration and even Production Time.

### What are we looking for

SETELIA is looking for partners in Europe (Operators, Constructors, ...) in order to participate to their development.

Certification - Outsourcing - Consulting - Mobile Technology

SETELIA facilitate and foster interoperability between handsets, networks, SIM cards, services and multimedia contents: before, during and after their development and deployment.

We are much involved on network and handset support and compatibility programs to enhance customer satisfaction, QoS, ARPU and to minimize the after sales return and complaints.

### Keywords

- Electronics, Microelectronics
- Communications Protocols, Standards
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Content Provider
- Mobile Service Provider

### Collaboration sought

- Technical Co-operation



**ACCÍO**

Competitiveness for Catalonia



**Generalitat de Catalunya**  
Government of Catalonia

**BROKERAGE EVENT 2010**

Barcelona, 15 - 18 February. Fira de Barcelona

**Responsible**

Alexandre Ledesma

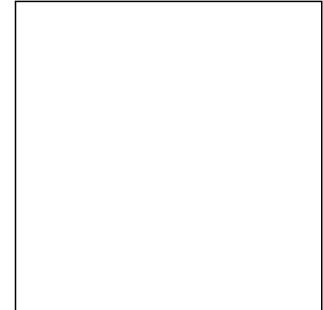
## SFX TECHNOLOGIES

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Washington Lane  
EH11 2HA Edinburgh

United Kingdom

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Fax                **00441313379748**  
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SFX patented Gel Audio TM technology delivers good quality sound from small form factors. Gel Audio TM delivers excellent low-end frequencies for music, and for speech. Gel Audio TM is ideal on those applications that require to provide a big sound from a small space.

With no grills and cavities to worry about, Gel Audio TM allows designers to specify a cost effective component to create attractive design, in slim line TV's, laptops, PC's and provides true portability for mobile accessories, and other mobile devices. Gel Audio TM would provide considerable design and engineering advantages for the short and long-term customer product offering

### Collaboration Profiles

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#### Audio Solution

##### What we offer

Audio Solution technology for portable devices in particular where bass performance is required

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##### What are we looking for

Distributor and retailers of electronics  
Service Providers with interest on having own audio accessories solutions  
Mobile Phone Manufacturers looking to enhance audio performance on their future platforms  
Enhancement technologies looking for developing partners.

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##### Keywords

- Electronics, Microelectronics
  - Network Technologies (Wireless, Wi-Fi, Bluetooth)
  - Signal Processing (speech, sound, image)
  - Mobile Entertainment
- 

##### Collaboration sought

- Research and development
  - Technical Co-operation
  - Joint Venture Agreement
  - Manufacturing Agreement
  - Licence Agreement
  - Commercial Agreement
  - FP7-ICT Project
- 

##### Responsible

Mr Jordi Munoz

## Sharky Mobile GmbH

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Erkelenzdamm 59-61  
10999 Berlin

Germany

**Telephone** +49306165191810  
**Fax**  
**E-Mail** info@sharkymobile.com



Sharky Mobile is a mobile content services venture based in Berlin, Germany.

Specialized in mobile content production, we are licensing content such as graphics, ringtones, flash lite and themes to partners in more than 15 countries worldwide.

Sharky Mobile is also acting as a production facility, producing themes, real music tones and other content on behalf of partners.

### Collaboration Profiles

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#### Distribution of a Digital Content Management System

##### What we offer

We have developed a unique B2B Digital Content Management System.

It is customizable to different uses and can be used to administer and distribute all kinds of digital content (games, ringtones, wallpapers, e-books, etc.).

It is already in use at Sharky Mobile. It could be useful to a lot of companies in the mobile business, but also other digital business fields.

##### What are we looking for

We are looking for a distribution partner with experience in distributing Business Software, preferably with an international distribution structure.

Our software is in a final stage and the technical documentation is available.

Please contact us for further information!

##### Keywords

- Electronic Commerce, Electronic Payment, Electronic Signature
- Digital libraries and content
- Content Provider
- Mobile Entertainment
- Computer Games

##### Collaboration sought

- Licence Agreement
- Commercial Agreement

##### Responsible

Kai Banholzer

## Sharpcards Ltd

---

C/Argensola 2 4- oficina  
28004 Madrid

Spain

Telephone 664316907

Fax

E-Mail nea.bautista@sharpcards.net



Sharpcards provides fun and entertaining services for the global mobile phone industry. Regarded as pioneers in the messaging space, we also develop screensavers, themes, videos and personalisation applications. By partnering with premium brand owners, we create and retail services through an extensive network of mobile operators and distributors worldwide.

With offices in London, New York, Madrid and Sydney, we've got an experienced team dedicated to meeting and exceeding our clients expectations.

### Collaboration Profiles

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#### Mobile Messaging (Greetings) & Mobile Picture & Video Content

##### What we offer

We are the pioneers in Mobile Messaging & Greetings and also develop & distribute mobile picture & video content.

Our core product is a Greetings mobile service that is integrated in the messaging logic of handsets. It's a fully managed service that we update remotely with premium branded content and enables users to send greetings really fast & easy.

We also provide messaging and picture content to portals and host & manage these sections for a number of Operator partners.

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##### What are we looking for

We're always looking for new licensing partners.

We also look for Operator & OEM partners for our embedded greetings service.

We look for aggregator partners and distributors to distribute our picture & video content.

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##### Keywords

- Content Provider
  - Mobile Entertainment
  - Mobile Service Provider
- 

##### Collaboration sought

- Technical Co-operation
  - Manufacturing Agreement
  - Licence Agreement
  - Commercial Agreement
- 

##### Responsible

Nea Bautista Wiberg

## ShP Limited

4-6 Dalton Square  
Lancaster

United Kingdom

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**E-Mail** martha.sama@shplimited.co.uk



ShP Limited are leaders in the electronic waste lifecycle management market committed to providing excellence at every stage of the recycle process. Established in 2001, in Lancaster UK, the company has evolved from purely business-to-business mobile handset recycling to offering an unrivalled electronic waste lifecycle management service to many groups: from phone networks, retail chains, distributors, manufacturers and government bodies, through to the general public throughout the UK, Europe and other parts of the world.

### Collaboration Profiles

## Mobile phone and electronic waste lifecycle management

### What we offer

At ShP we purchase, new, used, and even broken electronics and recycle them or resell them into the 2nd hand market, thus allowing customers to recuperate some of the value invested into obsolete products, donate the money made to charity, or a combination of both.

We also work with international partners who want to replicate our business model in their territory. We provide full support and an attractive profit sharing model.

### What are we looking for

We are looking for:

- 1) Companies that have a need for electronic waste lifecycle management, or recycling.
- 2) Companies who wish to become an ShP International partner offering a mobile phone and electronic waste collection service in their region of the world.

Examples of the types of companies we usually collaborate with are:

- Network operators
- Manufacturers
- Retailers
- Distributors
- Service and repair centres
- Corporations
- Government entities

### Keywords

- Electronics, Microelectronics
- Electronic Commerce, Electronic Payment, Electronic Signature
- Mobile Service Provider

### Collaboration sought

- Licence Agreement
- Commercial Agreement

### Responsible

Martha Sama

## Siklu Communication Ltd.

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Israel



Siklu redefines wireless backhaul by optimizing every aspect of millimeter-wave system design to enable service providers to boost network capacity and performance, while dramatically reducing costs by 80%. By re-engineering millimeter-wave system components, and leveraging silicon-based technologies, Siklu provides gigabit per second wireless connectivity at the lowest price point in the industry. Siklu's solutions are easily scalable enabling service providers to evolve their networks from 2G/3G to HSPA and 4G, and incorporate capabilities to support future topologies. In addition, Siklu's environmentally friendly design results in easier and quicker deployment and adoption.

### Collaboration Profiles

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#### **How can you reduce your backhaul costs by 80%, while boosting network capacity and performance?**

##### **What we offer**

Siklu redefines wireless backhaul by optimizing every aspect of millimeter-wave system design to enable service providers to boost network capacity and performance, while dramatically reducing costs by 80%. By re-engineering millimeter-wave system components, and leveraging silicon-based technologies, Siklu provides gigabit per second wireless connectivity at the lowest price point in the industry. Siklu's solutions are easily scalable enabling service providers to evolve their networks from 2G/3G to HSPA and 4G, and incorporate capabilities to support future topologies. In addition, Siklu's environmentally friendly design results in easier and quicker deployment and adoption.

##### **What are we looking for**

Global mobile operators  
Local mobile operators  
Backhaul providers ("Carriers of Carriers")  
Mobile infrastructure vendors  
Ethernet access equipment vendors  
System integrators and channels to mobile operators

##### **Keywords**

- Network Technologies (Wireless, Wi-Fi, Bluetooth)

##### **Responsible**

Shahar Peleg

## Simplicitel

---

**rue de la Montagne Sainte Geneviève 5  
75005 Paris**

**France**

**Telephone** +33626697106  
**Fax** +33176500365  
**E-Mail** alex.colonna@simplicitel.com

Simplicitel is a French licensed international and long distance landline operator.

We operates in France mainland and overseas territories.

We provide discount call services to customers everywhere in France. We mainly focus on B2C and SOHO markets.

We can also provide direct premium direct routes to some specific destinations in Europe, Africa and the Caribbean.

We are looking for the opportunities as follow:

- 1/ Cobranding agreements in France or elsewhere in Europe to target new marketing channels.
- 2/ Land line operator license and local partnerships to extend our business in other European countries.
- 3/ Mobile service opportunities such as full MVNO solutions to develop our brand in the mobile market.

### Collaboration Profiles

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#### International and long distance operator

##### What we offer

Simplicitel is a French licensed international and long distance landline operator.

We operates in France mainland and overseas territories.

We provide discount call services to customers everywhere in France. We mainly focus on B2C and SOHO markets.

We can also provide cost effective wholesale premium direct routes to some specific destinations in Europe, Africa and the Caribbean.

We manages 7 Points Of Presence with IP and TDM based interconnections. Our infrastructure allows us to switch SIP, H323, IAX, Analog, ISDN PRA and SS7 voice and fax traffic through our full IP core network. Our proprietary QoS and Least Cost Routing solution allows us to provide a very high value service to our retail and wholesale customers.

##### What are we looking for

We are looking for different partnership opportunities.

We actively look for cobranding agreements in France or elsewhere in Europe to target new marketing channels.

We plan to apply for line operator license in other European countries. To extend our business, we would need local partnerships to host our equipments, interconnect to local networks and to access effective distribution channels.

In the near future, we will need to extend our current land line service activities to the mobile market. We look for opportunities such as full MVNO solutions to develop our brand in the mobile market. We need to meet partners like mobile service enablers (MVNE) or MNO to develop this new business opportunity in France and in other European countries.

##### Keywords

- Communications Protocols, Standards
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Electronic Commerce, Electronic Payment, Electronic Signature
- Signal Processing (speech, sound, image)
- Mobile Service Provider

##### Collaboration sought

- Research and development
- Technical Co-operation
- Joint Venture Agreement
- Licence Agreement
- Commercial Agreement
- FP7-ICT Project

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Government of Catalonia

**BROKERAGE EVENT 2010**

Barcelona, 15 - 18 February. Fira de Barcelona

**Responsible**

Alexandre Colonna



## SIMULITY

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### France



Simulity is a young consulting company specialized in innovative mobile solutions involving embedded devices and smartcards, created in 2005.

Our task is to help you designing secure, performant and portable mobile solutions adapted to your business.

We'll bring you our expertise in multiple fields :

Security : design of secure mobile architecture including using smartcard functionalities into mobile applications.

Performance : design of embedded solutions respecting strong constraints on the processing time and the volume of data exchanged.

Portability : choice of open architectures avoiding vendor or technology lock.

While promoting innovative mobile architectures such as enhanced mobile security with hardware components

### Collaboration Profiles

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#### **Innovative mobile solutions involving embedded devices and smartcards,**

##### **What we offer**

Simulity is a young consulting company specialized in innovative mobile solutions involving embedded devices and smartcards, created in 2005.

Our task is to help you designing secure, performant and portable mobile solutions adapted to your business.

We'll bring you our expertise in multiple fields :

Security : design of secure mobile architecture including using smartcard functionalities into mobile applications.

Performance : design of embedded solutions respecting strong constraints on the processing time and the volume of data exchanged.

Portability : choice of open architectures avoiding vendor or technology lock.

While promoting innovative mobile architectures such as enhanced mobile security with hardware components.

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##### **What are we looking for**

Any participant interested in the activities mentioned.

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##### **Keywords**

- Electronics, Microelectronics
  - Network Security
  - Data Protection, Storage Technology, Cryptography, Data Security
  - Electronic Commerce, Electronic Payment, Electronic Signature
  - Mobile Security
- 

##### **Collaboration sought**

- Joint Venture Agreement
  - Manufacturing Agreement
  - Licence Agreement
  - Commercial Agreement
- 

##### **Responsible**

Nicolas Bacca

## Sinergias para la Innovación Tecnológica, S.L.

Alcalde Manuel Reyes 2  
41927 Mairena del Aljarafe

Spain

Telephone            955600038  
Fax  
E-Mail                [casado@sitsinergias.com](mailto:casado@sitsinergias.com)

Sinergias para la Innovación is an European company established in the south of Spain. We use ICT as a tool to promote and manage technological innovation.

Since 2007, we have been working on a project that mixes innovative dynamic and self configuring wireless mesh networks, artificial intelligence and a high amount of online devices, up to 3 millions, suitable for monitoring and control purposes.

### Collaboration Profiles

#### Dynamic, self configuring and smart wireless mesh networks for control and monitoring.

##### What we offer

We have developed a system to monitor and control multiple mobile sensors and transducers in a certain environment. It consists of a wireless communication network made from very small transceivers equipped with sensors and transducers that are able to take control decisions.

Applications are countless, including field sensors even wearable sensors, automatization, interior localization of any device in the network, etc...

The main advantages of the system are its reduced power consumption and size, and also its ease of installation and upgrade capabilities. Maintenance work is also simplified as the system dynamically adapts to failures and interferences aided by any redundancy in the communications to keep working on adverse conditions without the need of any central node.

##### What are we looking for

We are looking for distributors to disseminate the technologies and/or project partners for our technology that can also give maintenance services for the final user.

We are looking for companies specialized in telemonitoring, health and/or telecommunications.

Our intention is to be able to license our technologies to third parties and allow them to make their own applications or be able to make distribution for currently developed apps.

##### Keywords

- Electronics, Microelectronics
- Communications Protocols, Standards
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- IT Applications for Health
- IT Applications for Transport and Logistics
- ICT for Independent Living and Inclusion

##### Collaboration sought

- Research and development
- Technical Co-operation
- Licence Agreement
- Commercial Agreement

##### Responsible

Francisco Casado

## SINTEF Technology and Society

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Norway

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**Fax** +47 73 59 33 50  
**E-Mail** [info@sintef.no](mailto:info@sintef.no)



SINTEF is a partner in the Enterprise Europe Network and an assisting organisation to the brokerage.

The SINTEF Group is the largest independent research organisation in Scandinavia. Every year, SINTEF supports the development of 2000 or so Norwegian and overseas companies via our research and development activity.

SINTEF Technology and society are a multidisciplinary research institute within the areas of health, transport, technology management, safety and applied economics.

### Collaboration Profiles

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#### SINTEF / Enterprise Europe Network Norway

##### What we offer

SINTEF is a partner in the Enterprise Europe Network and an assisting organisation to the brokerage.

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##### What are we looking for

SINTEF is a partner in the Enterprise Europe Network and an assisting organisation to the brokerage.

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##### Collaboration sought

- Research and development
  - FP7-ICT Project
- 

##### Responsible

Advisor Cathrine Eide Valsø

## SISLOVE

c/ BASAURI 17 VALREA  
28023 MADRID

Spain

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**Fax**  
**E-Mail** jcausin@sislove.net



SISLOVE is a Spanish SME, with sound experience in location services solutions, security and telecommunications, that is offering a technology based on Web services for remote users to track and manage the location of vehicles and people, and using devices based on GPS, and Satellite/GSM/GPRS communications. They are looking for commercial agreements with technical assistance.

### Collaboration Profiles

#### People and vehicle advanced location system

##### What we offer

The technology is an interactive location and management system providing the users an easy graphical interface to get information about the status and position of its devices, historical data, statistics, real time events, warnings about positioning based on 2D and 3D vectorial cartography. The users may remotely access through ADSL, GSM, ASP (Application Service Providers).

The system allows to be fully customized, and the services are also provided through an application running on mobile phones with Symbian operating system, thus allowing the user to get the information in real time and in any place.

The application is available for varied environments: logistics (transport and lorries), maintenance fleets, recreation boats, handicapped people, etc. The communications are based on Satellite, GPRS, GSM, SMS and the latest technology based on indoor GPS to track movements inside large buildings.

It has a total geographical coverage and with the maximum reliability.

##### What are we looking for

Logistics companies and partners involved in software development and telecommunication solutions  
System integrators, rent-a-car companies, transportation companies, shipping companies.

Type of partner sought:

-Logistics companies and partners involved in software development and telecommunication solutions.

- Specific area of activity of the partner:

System integrators, rent-a-car companies, transportation companies, shipping companies.

- Task to be performed:

Should integrate this technology and adapt it to specific local needs.

##### Keywords

- Electronics, Microelectronics
- Network Security
- Data Protection, Storage Technology, Cryptography, Data Security
- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
- IT Applications for Health
- IT Applications for Transport and Logistics

##### Collaboration sought

- Commercial Agreement

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**Generalitat de Catalunya**  
Government of Catalonia

**BROKERAGE EVENT 2010**

Barcelona, 15 - 18 February. Fira de Barcelona

**Responsible**

Mr José Causin

## SitMobile

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**Catalonia**

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**Fax**  
**E-Mail**               **info@sitmobile.com**



SitMobile is a supplier of mobility solutions (SMS, Bluetooth, Mobile Apps, Mobile Internet and social networks), that allows making every message something personal.

Sitmobile is currently present in Europe, Asia, South America, and the Middle East where it has offices in Barcelona, Madrid, London, Santiago de Chile, Bahrain and the software development team in India, to provide Mobile services in more than 50 countries and capacity to give SMS messaging service in more than 120 countries.

### Collaboration Profiles

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#### The international text message operator and supplier of mobility solutions

##### What we offer

Sitmobile has developed a management software for massive SMS sending as a one to one marketing tool for enterprises to improve the relationship with their customer (Mobile Marketing), and to give their information system mobility in order to optimize productivity (Mobile Business). Sitmobile has one of the most powerful messaging server with smart routing.

Sitmobile has developed the concept SMS with Butler, a non-intrusive anticipatory service of the needs of the user via SMS, with a product such as Bettymovil.

It has developed specific technology for proximity marketing campaigns through Bluetooth.

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##### What are we looking for

Sitmobile is looking for bulk messaging providers and operators.

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##### Keywords

- Database Management, Data Mining
  - Network Technologies (Wireless, Wi-Fi, Bluetooth)
  - IT Applications for Health
  - IT Applications for Transport and Logistics
  - Mobile Entertainment
  - Mobile Service Provider
- 

##### Collaboration sought

- Commercial Agreement
- 

##### Responsible

Marc Bonavia

## Skebby

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Skebby a simple and free mobile application to send free SMS over the Internet from a mobile phone. Defined as "Skype of SMS", Skebby works on all mobile phones without requiring to switch operator, number or new contract. The service is available worldwide. With Skebby you can send unlimited free SMS over the Internet to other Skebby users anywhere in the world. And if you like you can send low cost SMS to any mobile phones in the world by purchasing some SMS credit. You can also send a picture as attachment or tell your friends what you are doing by updating your status on Facebook/Twitter..... with just one, simple and free SMS. Skebby counts more than 150.000 registered users growing rapidly.

### Collaboration Profiles

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#### Free SMS over the Internet

##### What we offer

We are expert in mobile application to deliver SMS over the Internet

Our application has implemented a unique methodology to alert offline users when a new incoming SMS arrives and wait to be read by the recipient which by connecting can read it

Skebby can be used not only for free personal P2P communication (mainly as traditional SMS) but more importantly as a building component of an innovative technological platform capable of broadcasting SMS free or premium, transmitting content chosen by users, creating instant communities to which distribute promotional messages. Skebby is developing a social network platform by which to transform mobile phone into a mass media without undermining privacy concern behind each private SMS

Skebby works on any mobile phone (not only with smartphones) with any mobile operator worldwide simply with an inexpensive Internet Mobile volume based data rate (does not require expensive flat internet connection); it is easy to install and very easy to use

---

##### What are we looking for

We are looking for partnering agreement with:

- mobile phone manufactures for comarketing or licensing agreements to have Skebby pre downloaded into phones
  - mobile application stores and distribution platform
  - Internet ecommerce site to integrate Skebby and SMS communication into their technology platform
  - electronic retailers for combining distribution offers ex mobile phones+ Skebby prepaid cards
  - media (like TV channels, radio, magazine) players to integrate SMS as interactive distribution channel or payment services
  - retailers to sell SMS prepaid credits
- 

##### Keywords

- Electronic Commerce, Electronic Payment, Electronic Signature
  - Content Provider
  - Mobile Entertainment
  - Mobile Service Provider
- 

##### Collaboration sought

- Technical Co-operation
  - Joint Venture Agreement
  - Licence Agreement
  - Commercial Agreement
-

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**Responsible**

Luigi Orsi Carbone



## Skiller Ltd.

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Israel



Skiller develops a mobile multiplayer gaming platform for skill games based on contests and prizes. This expandable platform is highly dynamic and already incorporates a variety of skill games such as: Checkers, Four in a Row, backgammon, Reversi, Turfs, and more. Skiller provides sticky and exciting gaming experiences, while also building player networks and communities. Since this platform includes many forms of games, it is suitable for any age and skill level. Our state-of-the-art technology allows games to be cross operators and is geographically independent. This is the real Game 2.0 - the new mobile gaming experience.

### Collaboration Profiles

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#### **Skiller provides a mobile multiplayer gaming platform for skill games based on contests and prizes.**

##### **What we offer**

The skiller platform actually gives the users the perfect mobile gaming environment. Users can play against each other but they can also play against the computer.

The user gets:

High quality mobile multiplayer games in combination with the Ability to win prizes and rewards makes skiller a mobile gamers' haven.

Cross operator and geographically independent multiplayer games.

Buddy list, Massaging, Personal profile, statistics and more social elements.

Renewable platform – the user gets notification every time a new game is introduced.

##### **What are we looking for**

Company references - "The community aspects seem interesting, as you can sign up friends as your buddies and then message them from within the application to play a multiplayer game... It all looks very slick... after playing with the Alpha app, we're definitely going to keep tabs on Skiller to see how it develops..." - Stuart Dredge, Pocket Gamer.

Main partners - Our partners are mobile operators and content distributors.

Investors - Privately owned company

##### **Responsible**

Nir Orpaz

## Skyforge AB

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Anckargripsgatan 3  
21119 Malmö

Sweden

**Telephone** +46735848888  
**Fax**  
**E-Mail** alex@skyforge.se



### Primary Software:

We are currently developing a user-friendly, award-winning, financial planning software for Scandinavian Banks. The tools are to be integrated into banks' existing retail internet platforms in order to help the customers monitor their expenses and get a complete picture over where money goes.

The next step would be to develop a lite-version for Smartphones.

### Secondary software:

We recently won a prize for 2009s best business ideas in Oresund Region. The prize was awarded for our concept software to be used for ordering taxis and tow service by using the built in GPS coordinates in your iPhone or other mobile devices. We consider developing proof of concept for this software.

## Collaboration Profiles

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### Sweden / Financial planning software for Banks

#### What we offer

Skyforge is an IT startup founded in 2008, based at Minc in Malmö, Sweden. We build things that make the world better, easier to understand and more fun to be in.

Our main product, MyBudget, is an award-winning platform for economic planning, enabling our end users to keep track of their money via a powerful web application built into their internet banks.

Working with banks puts a certain edge to your developer skills. Needless to say - we are experts in Java and on-line security.

We have solid partnerships/network connections with an array of major and minor players in the IT-sector in Oresund Region. As well as Swedish Bank Sector.

#### What are we looking for

1. We are looking for IT-companies providing software to Banks in other European countries.
2. We are looking for companies with certain expertise in software development for smartphones.

Either for exchanging knowledge or skills or by co-licencing each others platforms or products as long as they fit in our business models. After all, why invent the wheel twice?

3. We are also interested in GPS positioning experts for our secondary, concept software.

#### Keywords

- Database Management, Data Mining
- Communications Protocols, Standards
- IT Applications for Transport and Logistics
- GIS Geographical Information Systems
- Mobile Security

#### Collaboration sought

- Technical Co-operation
- Licence Agreement
- Commercial Agreement

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**Responsible**

Alex Esser

## Skynet Solutions Business Communications

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Spain

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**E-Mail** angelmb@sbc-soluciones.com



SBC Soluciones is dedicated to satisfy the necessities of the communications, it's offered integral & specific solutions of telecommunications for all sectors management.

Important know-how.

National and international Distribution Channel Network.

Customers Portfolio Important.

Samsung Network solutions.

We are incorporate new solutions for our channel, dealers, customers and Operators.

### Collaboration Profiles

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#### Sales representative or distributor communications solutions

##### What we offer

We offer our know how in telecom market

We know the Channel network

We know fixed and mobile operator

We have experience in telecom Market

We working actually with important telecoms brands

We have technical team expert in telecom products and services

##### What are we looking for

We are open a collaboration business interesting for all companies that want have presence in spanish and portuguese market we offer our experience and know how of market.

We can collaborate like sales representate, distributor or other possible collaboration.

##### Keywords

- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
- IT Applications for Health
- Mobile Entertainment

##### Collaboration sought

- Commercial Agreement

##### Responsible

Angel Mendieta

## Smart & Wireless GmbH

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Kronacher Str. 41  
96052 Bamberg

Germany

Telephone +49951299460  
Fax +4995129946200  
E-Mail sammer@saw.biz



Smart & Wireless enables international top-brands to make use of over 3 billion mobile phone screens worldwide for advertisement and interaction with their clients.

### Collaboration Profiles

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#### Professional Mobile Marketing Services

##### What we offer

1. International Bluetooth Media Networks
  2. Advanced Mobile Portals
  3. Individual Mobile Solutions
- 

##### What are we looking for

partners, clients

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##### Keywords

- Mobile Entertainment
  - Mobile Service Provider
- 

##### Collaboration sought

- Joint Venture Agreement
  - Commercial Agreement
- 

##### Responsible

Sascha Sammer

## Smartphone Solutions

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00510 Helsinki

Finland

**Telephone** +358 20740 1945  
**Fax** +358 9 727 4789  
**E-Mail** [smart.info@smartphonesolutions.fi](mailto:smart.info@smartphonesolutions.fi)



Smartphone Solutions is a leading Finnish service provider with next generation wireless solutions for smartphones of corporate users. Packaging, branding and testing that everything works together with secure, safe and easy-to-use user experience is the leading driver that has pushed Smartphone Solutions to the top in Scandinavian markets.

We provide mobile business solutions like SmartMail (push email, calendar and contact solution) and SmartManager (mobile device management solution). On our own segment we are the market leader in Northern Europe and currently expanding and looking for local partners and customers in new sectors. Our professional and fully trained support organization can help and support you in all the questions, tasks or projects related to our field of expertise.

### Collaboration Profiles

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## Mobile solutions based on the latest technology to corporate & community customers

### What we offer

SmartMail - Push email, calendar and contacts. With SmartMail emails, calendar events and contact information is kept up-to-date all the time between mobile device and corporate server, either Lotus Domino or Microsoft Exchange.

SmartManager - Mobile Device Management. SmartManager is a corporate tool for mobile device management. SmartManager MDM has everything IT-administrators need; fleet management, device inventory, install software, set security policies, change system defaults, modify application settings, define connectivity options, blacklist applications, reboot or completely wipe device, read application or data usage reports, enforce autolock, backups, screen capture, etc

SmartTalk - turn key push-to-talk solution for mobile terminals and PC's. SmartTalk enabled phones can communicate like radiotelephones but without range limitation or security issues.

Its unique feature is compatibility with existing, commercially available handsets. In its most compatible modes, groups and one-to-one calls, interoperability is seamless between Nokia proprietary and Open Mobile Alliance compatible push to talk phones.

SmartService - Support services. Our professional support is available to help our partners and customers.

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### What are we looking for

-Potential sales partners and resellers, which are interested in offer mobile solutions to their corporate customers.

-Technology partners, which have interesting solutions to be offered in our portfolio.

-Corporate customers, which are looking for mobile solutions based on the latest technology and which are appreciating professional support services.

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### Keywords

- Mobile Security
  - Mobile Service Provider
- 

### Collaboration sought

- Technical Co-operation
  - Commercial Agreement
- 

### Responsible

Juha-Matti Ranta

## Smartrunner GmbH

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Harkortstr. 7  
04107 Leipzig

Germany

Telephone 0049 341 2479303

Fax 0049 341 2473282

E-Mail



SmartRunner went online in 2007 as the students Rolf Kluge and Roman Belter's free time project. Before they ranked world's fourth place as true pioneers in the field of location-based services at the 2005 Microsoft Imagine Cup in Japan presenting a concept combining GPS and cell phones. Since that time SmartRunner has become the leading GPS tracking community – also called Geotracking community - in Germany. Tens of thousands of users have already published more than 60,000 tracks adding hundreds more every day. Smartrunner recently won the netstart Award as most promising startup and a silver awards in Samsung Omnia 2 developers challenge.

### Collaboration Profiles

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#### LBS Application developer

##### What we offer

Samrtrunner GmbH is a spin-off of the University of Leipzig and has excellent long lasting expertise in developing location based applications for Windows Mobile, iphone, Blackberry, WebOS, VF 360 and Symbian platforms at low cost given the location of the office in Eastern Germany.

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##### What are we looking for

Samrtrunner is looking

1. for clients who seek application development ressources and
  2. partners to preinstall its award winning smartrunner.com sportstracking application on handsets
- 

##### Keywords

- IT Applications for Health
  - IT Applications for Transport and Logistics
  - Mobile Entertainment
  - Mobile Service Provider
- 

##### Collaboration sought

- Technical Co-operation
  - Commercial Agreement
- 

##### Responsible

Dr. Alexander Trommen

## sobees

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**Sous-la-Velle**  
2340 Le Noirmont

**Switzerland**

**Telephone** +41 21 693 8761  
**Fax**  
**E-Mail** info@sobees.com



sobees is a Swiss start-up company developing social clients for all devices.

sobees is specialized in the development of rich applications interacting with social networks (Facebook, Twitter, LinkedIn, Myspace, Youtube...) and content/news. sobees solutions are developed in Silverlight, WPF/.NET, Java and web technologies.

sobees regularly collaborates with Microsoft and Yahoo!

### Collaboration Profiles

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#### **A compact and intuitive way to get the best of social networks (Facebook, Twitter...)**

##### **What we offer**

sobees offers a great expertise in interacting with social networks (Twitter, Flickr, Youtube search) and content / news (online newspapers).

sobees plugin architecture offers a high level of configuration and customization to fit any requirement. sobees interface and data can be synchronized between computers and devices.

sobees can be used by social networkers, people who want to manage information more effectively and by companies managing their brand on social networks.

sobees is available in Yahoo! Mail in Europe (29M mailboxes <http://bit.ly/4FBEZT>).

sobees represents Microsoft's vision for the "next-gen newspaper" <http://bit.ly/Ks4oe>

##### **What are we looking for**

We are looking for distribution partners on mobile devices and / or web sites.

We are looking for partnerships to further develop sobees by integrating additional social networks and information channels.

##### **Keywords**

- Communications Protocols, Standards
- Electronic Commerce, Electronic Payment, Electronic Signature
- GIS Geographical Information Systems
- Content Provider
- Mobile Entertainment
- Mobile Service Provider

##### **Collaboration sought**

- Research and development
- Technical Co-operation
- Joint Venture Agreement
- Licence Agreement
- Commercial Agreement

##### **Responsible**

Francois Bochatay



## SOFTGAMES Mobile Entertainment Services GmbH

Germany



SOFTGAMES is a leading global provider of high quality mobile content including games, applications, themes, videos, flash, wallpapers and animations. Our core focus is the development and distribution of content based on local major brands from partners including ProSiebenSat1, RTL, SuperRTL, SONY BMG, Viacom and much more. Our philosophy is to take the best brands and products and make them mobile.

Founded in 2003, SOFTGAMES is headquartered in Berlin, Germany. Since then SOFTGAMES established a huge worldwide partner network. Only the best and highly creative mobile content developers around the world use our partner network to market their products.

Additionally with our long term professional experience & know-how we develop & adapt existing ideas and content to the specific needs of mobile devices.

### Collaboration Profiles

#### Mobile apps and games development (all platform); Mobile browser games

##### What we offer

We are a Berlin (Germany) based company explicitly active for mobile Mobile Application Development services (JAVA, iPhone, Blackberry, Symbian, Android) as well as wireless application (WAP) development. We are organized to deliver premium quality services to our clients ranging from large organizations to smaller groups and individuals from all over the sphere.

Our team is perfect blend of experience and talented Mobile Application Developers, who are successfully providing appropriate & quality solutions \"made-in-germany\" to our global clients according to their respective needs.

We provide all type of mobile application development solutions to our clients as well as they can hire Application Developers for their specific demands.

##### What are we looking for

We are looking for partners who:

- are interested in outsourcing their development activities;
- are interested in worldwide distribution of their content (games, apps, images etc.)
- offer high mobile traffic and it's monetization
- interested to include highly innovative mobile browser games to monetize their mobile traffic

##### Keywords

- Content Provider
- Mobile Entertainment
- Mobile Service Provider

##### Collaboration sought

- Licence Agreement
- Commercial Agreement

##### Responsible

Alexander Krug

## Solaiemes

**Av/ General Fanjul 2-B, 3-5  
28044 Madrid**

**Spain**

**Telephone** +34917067234  
**Fax** +34917067234  
**E-Mail** [info@solaiemes.com](mailto:info@solaiemes.com)



1. We are based in Spain, our focus is global
2. We are a mobility focused start-up offering service platforms to create mobile rich compelling experiences in CRM, ERP and User generated content, with mid-tier devices. Our approach is compatible with MNO's and service providers strategy.
3. Looking for partner channels and integrators worldwide and technology partners as RCS, IMS and Push-to-Talk server suppliers or service providers.
4. Interested in promoting RCS (rich communication suite).

Additional info:

<http://blog.solaiemes.com>  
<http://www.slideshare.net/solaiemes>  
<http://www.twitter.com/solaiemes>  
<http://www.youtube.com/solaiemes>  
<http://www.linkedin.com/groups?gid=1013597>  
<http://www.facebook.com/solaiemes>

### Collaboration Profiles

#### LiveServe (mobile video and web 2.0 interaction platform).

##### What we offer

SOLAIEMES LIVESERVE solutions unlock a world of user generating content, bridging together Web 2.0, vertical markets and social networks. Becoming a Online media/video news reporter or task videoreporting for enterprise data, with just a handset, improving efficiency with remote video reporting integrated in the workflow, broadcasting live from your mobile to your favourite community, is easy, simple and doesn't require any application in the handset.

The Solaiemes infrastructure is INTEL based, scalable and could be hosted at carrier side or at enterprise side, at affordable cost.

video about based on mobile video solutions (based on videoshare& videocall):

<http://www.youtube.com/solaiemes#p/a/u/0/2TTisd9T6Ng>

<http://www.youtube.com/solaiemes#p/c/541B300862BF5086/12/pBhG4boGYAo>

additional videos:

<http://www.youtube.com/solaiemes#p/c/541B300862BF5086>

##### What are we looking for

We are looking for:

a) Mobile Carriers and MVNO's fostering IMS and SIP standalone (and even videocall) use cases to boost data revenues and eager to trial innovative use cases.

We just launched:

- mobile to server solutions (security, reporting, etc) and mobile to web real time videoshare solutions
- server to mobile solutions (enhanced CRM, mobile marketing, mobile surveys)

We provide final vertical solutions based on our platforms (videoshare IMS or preIMS) and offer services of interoperating with IMS infrastructure in order to validate the e2e.

b) IT Consultancy/ integrators) firms and integrators with customers needing new multimedia mobile solutions improve their business process

c) IMS Vendors in order to interoperate our solutions and become part of the associated solutions providers in the carriers where their IMS will be used.

d) Videogateway suppliers to offer the solution as a bundle.

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**Keywords**

- Network Security
  - Database Management, Data Mining
  - Electronic Commerce, Electronic Payment, Electronic Signature
  - Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
  - IT Applications for Health
  - IT Applications for Transport and Logistics
  - Content Provider
  - Mobile Security
  - Mobile Service Provider
  - Computer Games
- 

**Collaboration sought**

- Research and development
  - Technical Co-operation
  - Licence Agreement
  - Commercial Agreement
  - FP7-ICT Project
- 

**Responsible**

Mr Juan Mateu

**VoxServe (platform to build services on top of Push To Talk).**

**What we offer**

A platform (premise and hosted/cloud) to create services on top of Push To Talk easily, you can build enterprise reporting solutions using a shared platform but with possibility of customizing each customer view design.

Also API's to create PTT voice alerts from CRM systems

<http://www.youtube.com/solaiemes#p/c/541B300862BF5086/5/BR73Quz8XP4>

[http://www.youtube.com/solaiemes#p/c/541B300862BF5086/3/Z9cLZV9fb\\_A](http://www.youtube.com/solaiemes#p/c/541B300862BF5086/3/Z9cLZV9fb_A)

[http://www.youtube.com/solaiemes#p/c/541B300862BF5086/6/wl\\_nPT0xAcS](http://www.youtube.com/solaiemes#p/c/541B300862BF5086/6/wl_nPT0xAcS)

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**What are we looking for**

Carriers and Integrators working for Carriers interested in promoting server-subscriber new services using push to talk, for e-ERP (task reporting) , advanced alerting (banking, etc, ) and even for IVR interaction (short question/answer)

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**Keywords**

- Communications Protocols, Standards
  - IT Applications for Health
  - IT Applications for Transport and Logistics
  - Mobile Entertainment
  - Mobile Service Provider
- 

**Collaboration sought**

- Technical Co-operation
  - Joint Venture Agreement
  - Licence Agreement
  - Commercial Agreement
  - FP7-ICT Project
- 

**Responsible**

Mr Juan Mateu

**AVISG (agnostic visual information server gateway)**

**What we offer**

AVISG is a platform to increase mobile usability for all device tiers. AVISG implements http-push remotely managed information in order to minimize the keyboard interaction for browsing and no need of external apps to improve mobile usability.

With 3G phones, AVISG allows to combine voice call and browsing to get a perfectly synchronized multimodal interaction.

<http://www.youtube.com/solaiemes#p/a/B08A200903FCD027/0/z7n8BwPaFbo>

additional videos of usability using AVISG (mobile search, medical appointment, cobrowsing, etc):

<http://www.youtube.com/solaiemes#p/c/B08A200903FCD027>

About the product:

<http://www.slideshare.net/solaiemes/avisg-technology-2009>

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### What are we looking for

IVR and customer care technology companies looking to expand to mobile, and increase the customer experience

Companies needing top tier CRM interaction with their customer looking for new ways of interactivity.

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### Keywords

- Communications Protocols, Standards
- IT Applications for Health
- IT Applications for Transport and Logistics
- Content Provider
- Mobile Entertainment
- Mobile Security
- Mobile Service Provider

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### Collaboration sought

- Technical Co-operation
- Joint Venture Agreement
- Licence Agreement
- Commercial Agreement
- FP7-ICT Project

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### Responsible

Mr Juan Mateu

## RCS Solution Gateway

### What we offer

In the MWC 2010 Solaiemes will be unveiling its RCS portfolio.

Solaiemes is not developing RCS core but RCS gateway to link RCS to web style services for mobile-server typical interactions for CRM, social media, advertisement.

In order to demonstrate the functionality we are also developing a RCS client for Android platform.

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### What are we looking for

- a) carriers deploying soon RCS interested in speed up the services portfolio based on RCS.
- b) RCS core and RCS clients suppliers looking to interoperate their products with 3rd party vendors to bundle solutions
- c) Customer Care technology companies eager to find new channels to reach the customers with the best and \"common use\" user experience.

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### Keywords

- Communications Protocols, Standards
- Content Provider
- Mobile Entertainment
- Mobile Security
- Mobile Service Provider

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### Collaboration sought

- Research and development
- Technical Co-operation
- Joint Venture Agreement
- Licence Agreement

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- Commercial Agreement
  - FP7-ICT Project
- 

**Responsible**

Mr Juan Mateu

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## SolidGround Solutions GmbH

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10623 Berlin

Germany

**Telephone** +49-1520-909-4000  
**Fax** +29-30-200039450  
**E-Mail** wilhelm.bielert@solidground.de



SolidGround is a turnkey vendor looking for interesting products for our portfolio. We offer a full range of services. Our business portfolio covers the branches of Business Development, Consulting, Market Entry Services and Technology Innovation.

As a well positioned company, we combine both classical values and state-of-the-art techniques and technologies. Entrepreneurial thinking, acting and spirit, as well as responsible participation and investment are our values in our collaborations with our clients and partners.

### Collaboration Profiles

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#### Technology Reselling/ Market Entry Services

##### What we offer

Most start-ups focus on one geographic region to distribute and promote their services or products in order to keep the initial operating costs manageable.

It is our goal to support your company to distribute your products as you enter one of the world's largest markets – Europe.

Based on prior work experience, we can reach out to the relevant players of your industry, from key costumers to initial partners, human resources and authorities, all in order to streamline your venture´s quick start in Europe.

We design an individual roadmap for our clients, tailored to suit the specific requirements and needs of your industry.

In addition we offer the following:

- \* Identification of market potential
- \* Negotiation of available grants / subsidies from local VC´s and governments; we are working together with e.g. Berlin Partner
- \* Operational setup – immediate take-over management and other positions with our own team on an interim basis
- \* Co-financing – 100% or more match of your contribution to the project
- \* Provision of reference and/or location of key customers/clients
- \* Staff recruitment
- \* Administrative work – foundation of legal entity, set up of office, etc.

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##### What are we looking for

We are looking for start-ups with interesting new mobile technologies or products that want to enter the European market with the support of a competent partner or service provider.

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##### Keywords

- Electronics, Microelectronics
  - Data Protection, Storage Technology, Cryptography, Data Security
  - Database Management, Data Mining
  - Network Technologies (Wireless, Wi-Fi, Bluetooth)
  - Electronic Commerce, Electronic Payment, Electronic Signature
  - Digital libraries and content
  - GIS Geographical Information Systems
  - Content Provider
  - Mobile Entertainment
  - Mobile Service Provider
-

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**Collaboration sought**

- Research and development
- Technical Co-operation
- Joint Venture Agreement
- Licence Agreement
- Commercial Agreement

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**Responsible**

Dr. Wilhelm 'Wil' Bielert

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**SOMA BARCELONA SL**

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**Carrer Sant Joan de la Salle 42**  
**08022 Barcelona**

**Catalonia**

**Telephone** +34687125559

**Fax**

**E-Mail** tom.huntingford@somabarcelona.com



Ubiquii is a mobile and online community that helps attendees at professional events network with each other. The community is based on a comment feed, a search tool (where participants are organised depending on their level of affinity) and an agenda where users can choose which event activities they want to attend and see who is attending. All this information is available during the event, online and also offline, through a specific mobile application available on the iPhone and soon on the Android and BlackBerry. All the features are also available via web so networking can also happen before and after the event. Ubiquii has been developed by SOMA which is a technology start-up based in Barcelona founded in May 2009 which has been a finalist at the Mobile Incubation Week in London and the Banespyme Orange entrepreneurship program, the most prestigious program of its kind in Spain. The service will be launched in Feb 2010.

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**Collaboration Profiles**

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**Ubiquii - mobile and online professional event community****What we offer**

We offer an innovative mobile and online professional event community that helps attendees network and make better contacts. Currently on the iPhone platform and soon for Android and BlackBerry.

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**What are we looking for**

We are looking for mobile development companies so we can outsource the development of our application on non-core platforms.

We are also looking for mobile application designers and user interface professionals.

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**Keywords**

- Mobile Entertainment

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**Collaboration sought**

- Technical Co-operation  
- Commercial Agreement

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**Responsible**

Tom Huntingford



## SourceIT Ltd

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Israel



SourceIT delivers tailored communication and information security solutions that ensure round-the-clock connectivity, security and synchronization for enterprise users. Partnering with several of the world's leading providers of software-based services, including iPass inc, MessageLabs and Synchronica, SourceIT builds customized, fully-integrated global IT solutions based on the unique platform Connect123/You-Roam.com,

References: iPass, Amdocs, Smile012, iAcess, Comverse, Nice Systems, Sandisk

### Collaboration Profiles

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#### **You-Roam.com/Connect123 advanced management platform ,the first and unique Telecommunication SAAS pl**

##### **What we offer**

With You-Roam.com /Connect123 platform enabled to increase your market by approaching new telecom services to Enterprise, SME & Individuals without increase the efforts. powered by iPass inc

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##### **What are we looking for**

Company References and Strategic Business Partners:

iPass inc.  
Amdocs.  
Smile012  
iAcess  
Comverse  
Nice systems  
SANDISK  
Marvell  
Given Imaging, etc

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##### **Keywords**

- Network Security
  - Network Technologies (Wireless, Wi-Fi, Bluetooth)
  - Mobile Security
  - Mobile Service Provider
- 

##### **Responsible**

David Adi

## Spacetec Capital Partners

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Germany



FOCUS : "Satellite and Geo Information Business" - the interface between satellite and information technology. Navigation, communication, earth observation, geo data. Technologies and integrated applications across sectors

ACTIVITIES: Investing Seed Capital (Early Stage)

COMPANY: Partnership backed by private investors. Based in Munich (Germany)

### Collaboration Profiles

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#### Commercialisation and funding of navigation technologies

##### What we offer

Technology for vector map conflation.

Access to European market and seed capital.

Know-how in Mapping and business with public sector and automotive.

Public research programme funding experience and other research experience. Track record in FP programmes and EU/Chinese Programmes

##### What are we looking for

Technologies in the navigation space and with space related sensors, ideally suitable to use in combination with highly granula vector maps. Business partners also beyond western Europe

##### Keywords

- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
- IT Applications for Transport and Logistics
- GIS Geographical Information Systems
- Content Provider

##### Collaboration sought

- Research and development
- Technical Co-operation
- FP7-ICT Project

##### Responsible

Rainer Horn

## SpeechStorm

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United Kingdom

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Fax +44 28 90 57 1100  
E-Mail [d.j.kelly@speechstorm.com](mailto:d.j.kelly@speechstorm.com)



Belfast, UK

Our solutions integrate with market leading voice platforms and speech recognition software with in-house application development and consultancy services. Designed under the mantra of "video and voice made easy".

Target Sectors: Retail, Telecomms, Financial Services and Public Service.

SpeechStorm is the leader in integrated phone self-service solutions for SMS, Touch-Tone, Speech Recognition and Interactive Voice and Video Response (IVVR). Through our partner network and operations in the Europe and the Middle East, we provide a range of inbound and outbound solutions to reduce costs and enhance the customer experience.

IVVR or "video IVR" enables interactive applications for 3G video phones including streaming video with no downloads or delays and no footprint on the phone. Applications include mobile banking, customer care, interactive advertising, airline check-in, gaming & sports betting for customers including Akbank, Isbank and Etisalat.

### Collaboration Profiles

## SpeechStorm's Video IVR - Video Self-Service delivered to your Mobile

### What we offer

SpeechStorm is the leader in integrated phone self-service solutions for SMS, Touch-Tone, Speech Recognition and Interactive Voice and Video Response (IVVR). Through our partner network and operations in the Europe and the Middle East, we provide a range of inbound and outbound solutions to reduce costs and enhance the customer experience.

IVVR or "video IVR" enables interactive applications for 3G video phones including streaming video with no downloads or delays and no footprint on the phone. Applications include mobile banking, customer care, interactive advertising, airline check-in, gaming & sports betting for customers including Akbank, Isbank and Etisalat.

IVVR enables the caller to interact with a real-time video stream that can be used to present menus, navigate graphical options or full motion video clips. Using either DTMF or speech recognition, IVVR ensures maximum flexibility of input while ensuring full compatibility with all 3G video phones.

### What are we looking for

1. SpeechStorm is not looking for a specific technology but we are always opened to new and fresh innovative ideas.
2. Our technology applies to anything that falls within call centre activity or customer communication. SpeechStorm aim to promote phone self-service through Video IVR.
3. SpeechStorms Video IVR is fully deployed and field tested with several active customers.

### Keywords

- Signal Processing (speech, sound, image)
- IT Applications for Transport and Logistics
- Content Provider
- Mobile Entertainment
- Mobile Security
- Mobile Service Provider

### Collaboration sought

- Technical Co-operation
- Licence Agreement
- Commercial Agreement

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**Responsible**

Mr Damian Kelly

## SpellChecker.net

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Ukraine



We offer online Spell Checking solutions in 26 languages and are looking for a partner to help us release a mobile version of our application.

Our development offices is in Kharkiv, Ukraine. We currently have 8 developers and are looking to expand.

### Collaboration Profiles

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#### Mobile Spell Checking tool

##### What we offer

We offer an online SpellChecker in 26 languages. It supports multiple platforms and operating systems.

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##### What are we looking for

We are looking for a partner to help us release a mobile Spell Checking tool that will work on various mobile platforms.

We have a lot of experience in the creation of Spell Checking tools, but no experience in mobile, so we are looking for a partner to bring that experience. The partner doesn't need any experience with Spell Checking as we can bring that experience.

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##### Keywords

- Database Management, Data Mining
  - Communications Protocols, Standards
  - E-Learning
  - Digital libraries and content
- 

##### Collaboration sought

- Research and development
- 

##### Responsible

Jeff Bianco

## spendino GmbH

Liebenwalder Str. 11  
13347 Ber

Germany

Telephone      0049 30 450 20 521  
Fax              0049 30 450 22 657  
E-Mail          schubert@spendino.de



spendino provides an integrated mobile and internet fundraising solution, especially for around 230 leading Non-Profit-Organizations, but also for about 500.000 small charities in Germany which are not fundraising yet, due to initial setup costs an high processing costs.

### Collaboration Profiles

## spendino provides an integrated mobile and internet fundraising solution helping NPO's to communica

### What we offer

spendino enables donations via Short Message Service (SMS) and assists Charities to enhance their donation income based on their enormous and/or local media-savvy.

With its mobile Micropayment Service spendino enhances the donation volume in Germany by addressing young people as target group, too.

Special digital values, like Widgets and Apps for Social Networks (OpenSocial, F8), attract young donators. The Charity SMS Service can be promoted perfectly at events (soccer, concerts), points-of-interests (Brandenburger Tor) and media campaigns (Online, TV and Out-of-home).

### What are we looking for

- European mobile carrier to discuss donations for NPOs via SMS as a billing and communication channel. Discussions would be about business opportunities and special payouts for NPOs.

- Billing provider for classic online (like paypal, creditcard, bank transfer, moneybookers, etc.) and mobile payment solutions (SMS, WAP Billing, etc.) out of one hand.

Discussion would be about business partnership and service provider for spendino.

- Series A Funding

### Keywords

- Electronic Commerce, Electronic Payment, Electronic Signature
- Mobile Service Provider

### Collaboration sought

- Commercial Agreement

### Responsible

Martin Müller

## Spexco

**Yildiz Technical University Tech. Development Center 128  
Istanbul**

**Turkey**

**Telephone**      **902122598622**  
**Fax**                **902122364330**  
**E-Mail**            **info@spexco.com**



Based in Istanbul Turkey Spexco is a functional software developer specifically for mobile phones, with inhouse expertise on J2ME, Symbian, MS.Net platforms.

Spexco develops software ONLY for mobile phones and for ALL mobile phones that run java. Its developments enable server communication and/or stand-alone operation, two-way and/or instantaneous data exchange with databases, transfer and display of graphics, video and music. Focus is given in on optimal usage of mobile phone resources, and minimum usage of gprs or data space with maximum speed is achieved. Even when compared with exactly similar applications Spexco applications are almost always easier to use, scaled exatly to the mobile phone screen that is used and much faster.

This is our expertise and will make the difference in your applications.

### Collaboration Profiles

#### java based sw for mobile phones

##### What we offer

java based sw for mobile phones / see trafic map on your mobile / manage sales force on your mobile / access government services on your mobile / access sales and technical catalogue on your mobile / see you ip camera on your mobile / customised msn on your mobile

Custom software applications for mobile phones running Java, fast, integrated, easy to use – example current application with over 500,000 users

IBB Trafik – Municipality of Istanbul Traffic on Mobile

During the busy hours of traffic

In a city of 15 million people commuting to and back from work every day by your own car

On your mobile phone immediately

You can access to visual trafic map showing heavy trafic areas and better alternatives

Visual on Trafic cameras on these roads

Average speeds on the trafic displayed

Roads and trafic authority warnings (accident, road work ect.)

Compute the time required for your travel at current conditions

Fitting to every mobile phone screen

Spending a minimum of gprs

With over half a million users daily

Serving over 700 different mobile phone make and model

##### What are we looking for

We are looking for Direct Cusotmers, Dealer Resellers and Operator Partnering, Content Providers,

##### Keywords

- Signal Processing (speech, sound, image)
- IT Applications for Transport and Logistics
- GIS Geographical Information Systems
- Content Provider
- Mobile Entertainment
- Mobile Security

##### Collaboration sought

- Research and development
- Technical Co-operation
- FP7-ICT Project

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**Responsible**

Nesim Sezer



## SPHINX Connect France

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**85600 Montaigu**

**France**

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**Fax**  
**E-Mail** hmathe@sphinxfrance.com



Sphinx offers M2M solutions in GRPS, Edge, 3G, HSUPA, LTE

### Collaboration Profiles

## SPHINX, suppliers of data communication products

### What we offer

SPHINX was founded in 1989. The group has sales offices in Germany, France and Switzerland and has grown to be one of the leading European trade suppliers of data communication products. There are offices in United Kingdom, Denmark, Austria and Spain under the S-Connect banner.

Our main focus areas are:

- \* Connectivity & Communication:  
Products for Connectivity and LAN-/WLAN/Cellular-based data communication.
- \* Embedded Solutions:  
Embedded Device Networking & Embedded Computing
- \* Thin Clients & KVM Solutions:  
Thin Client: the powerful alternative to PC's.  
KVM Solutions: Remote control of your IT hardware from anywhere in the world.
- \* Industrial Automation  
Industrial Automation: Industrial PCs, Touch Screens, Distributed and Remote I/O, Data Acquisition, Industrial Managed and Unmanaged Ethernet Switches for harsh environments and Media Converters.
- \* Audio/Video:  
Audio/Video: Professional transmission of Audio (MP3)/Video (MPEG4) over IP.

The product range of SPHINX Computer is comprised from many diverse products:

- Port-/Terminal Server (1 - 48 Ports)
- Embedded Device & I/O-Server
- Programmable Device & I/O-Server (Windows and LINUX-based)
- Modbus Gateways
- Print Server
- Industrial Ethernet
- Passive/active serial multiportcards (1 - 224 Ports)
- Synchron multiportcards
- Parallel - & Multi-I/O-cards
- Industrial measurement and control cards
- Converters & Extenders
- Router, RAS-Server, ISDN & Analog Modems
- USB Serial/Parallel-Converters (serial up to 16 Ports)
- USB-Interface cards, USB-Hubs, USB over IP
- FireWire IEEE-1394 cards, hubs, Hard Disks and controllers
- PCMCIA/CardBus for Serial/Parallel
- Bluetooth/ Wireless 802.11b/ (434/869 MHz)/ GSM serial adaptors
- Serial/parallel autoswitches
- Thin Clients (LINUX, WinXP, WinXPEEmbedded, WinCE, ASCII/ANSI)
- Server Management, KVM (local & over IP), Console Management
- Audio (MP3)/Video (MPEG4) over IP
- ... and more

If you want to connect your devices to: RS-232/422/485, Modbus, RS-449, X.21, V.35, Current Loop, AD/DA, Digital I/O, TTL, 8255/8253, Relay, PCMCIA, CardBus, USB, FireWire IEEE-1394, Fibre, LAN, WAN, ISDN, Bluetooth, Wireless LAN (802.11a/b/g), Wireless (434/869 MHz), GSM, GPRS, EDGE, 3G or databases like SAP

**What are we looking for**

partners

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**Keywords**

- Communications Protocols, Standards
  - Network Technologies (Wireless, Wi-Fi, Bluetooth)
  - Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
  - Mobile Service Provider
- 

**Collaboration sought**

- Commercial Agreement
- 

**Responsible**

Mr Hervé MATHE

## Spikko

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Israel

### Collaboration Profiles

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## Spikko technology offers the Ex Patriot community (residents outside of their home Country) the abil

### What we offer

"Spikko" is a unique communication service employing global and mobile telephony, for any mobile device, land line and PC. Spikko users download software to their communication device (mobile phone, PC, home/office landline/adaptor-sent as a SMS to the mobile phone), or register their mobile/fix-line and receive a new local phone number to use with the Spikko service. Spikko credits the user for each incoming call and SMS, and allows user to send/receive calls anywhere worldwide. Spikko users can always be reached at the Spikko local phone number. Spikko becomes your mobile, landline and international phone, reducing Ex-patriots communications costs to the lowest level compared to any other method or competitor.

SMS Suite: In addition to the new Ex-patriots markets Spikko introduces to the operators, it also provides a unique SMS suite – Pushmail – SMS (completing the available push mail services to support 100% of the users base), Open© Email 2 SMS, and Managed SMS (SMS manage and backup).

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### What are we looking for

Company references - Deployment of the global Spikko service.

Main partners - Mirs, Pelephone (operators in Israel) , IDS (Motorola-iDEN marketing partner).

Investors - Israeli OCS, Alon Carmel (Jdate), Yigal Ahuvi, private investors

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### Responsible

Uri Strossel

**SPRI,S..A.**

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48011 BILBAO

Spain

Telephone      944037034  
Fax                944037022  
E-Mail            jgabilondo@spri.es



SPRI is the Basque Development Agency based in Bilbao, Spain  
Is the coordinator of the Basque Consortium of the Enterprise Europe Network

[www.eenasque.net](http://www.eenasque.net)

**Collaboration Profiles**

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**Basque Node****What we offer**

Basque Entities representative

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**What are we looking for**

1. What technology are you looking for?
- 

**Collaboration sought**

- Research and development
  - Technical Co-operation
- 

**Responsible**

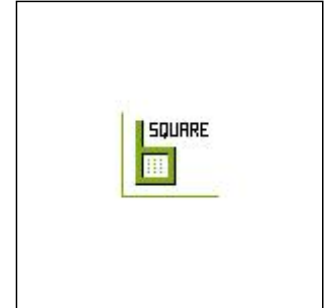
Javier Gabilondo

## SQUARE6

avenue de la Bretagne 165  
59000 Lille

France

**Telephone** +33671175166  
**Fax**  
**E-Mail** c.conduche@square6.fr



Square6 provides both technical offers and marketing services to build a new customer relationship thru dedicated applications on mobile phones.

Fidelys Midlet enable to handle cards and coupons.  
A game engine enables a new type of communication of commercial offers during playing.

MyCatalog eases the publication of catalogs and the subscription of the customers to the coupon flux that will be managed by the retailer and reachable thru Fidelys.

Square6 offers a platform to handle all the value chain of this new type of communication, as a licence, as SaaS and provides also specific development on demand with the help of its proprietary J2ME SDK and Framework.

### Collaboration Profiles

#### Fidelys

##### What we offer

Fidelys is a platform to handle dematerialised loyalty cards and coupons, or any type of objects which can be described with barcodes and attributes, and a specific behaviour workflow (reusable object or use-once only, "reloadable" object (object that can be used and credited by an external payment API), object that can be shared or exchanged, ..)

Fidelys consist of a web server and a range of midlets and can be extended by additional services.

The specificity of our offer consist in the fact that it is a real application, that can works offline and not only online. NFC and Bluetooth API enable for a smart integration with POS software.

##### What are we looking for

Square6 is looking for pilot customers as well as of sales representatives in France or abroad.  
Square6 is in the early stage of its life and is looking for financial partners too to backup its growth.

##### Keywords

- Mobile Service Provider

##### Collaboration sought

- Joint Venture Agreement  
- Commercial Agreement

##### Responsible

Christophe Conduché

#### Square6 J2ME SDK and Framework

##### What we offer

Beside of its own developments, Square6 has developed a J2ME Framework and SDK in order to become as most as possible platform independant when developing.

We are now proud to propose our SDK to developers that would like to use it.

Square6 SDK is among the first J2ME SDK to support TrueTypeFonts natively.

We propose our SDK free of use for non commercial development and on a basis of a licencing model adapted to your own revenue model. Please contact us for additional information on our J2ME Framework.

We also offer to develop your own applications

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**What are we looking for**

Developers that look for a new J2ME SDK.  
Sales representatives abroad for our SDK.

Applications to be developed with our SDK.

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**Keywords**

- Mobile Entertainment
  - Mobile Service Provider
- 

**Collaboration sought**

- Research and development
  - Technical Co-operation
  - Licence Agreement
  - Commercial Agreement
- 

**Responsible**

Christophe Conduché

## SRC solution

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**Chemin de Guilhermy 67**  
**31100 Toulouse**

**France**

**Telephone** +33534570101

**Fax**

**E-Mail** [contact@src-solution.com](mailto:contact@src-solution.com)

Located in Toulouse, France, SRC solution is a consultancy company specialized in the Telecom market. We are also a software editor with our main product Pilot Telecom.

### Collaboration Profiles

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#### Pilot Telecom - Manage your telecom

##### What we offer

Pilot Telecom is a web 2.0 based application aim to manage the telecom of a company. It takes into account the mobiles, land lines or internet access. It is also suitable for a typical Telco extranet.

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##### What are we looking for

We are looking for partner to:  
Improve our software product,  
Sell the product,  
Develop our R&D (with labs),

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##### Keywords

- Electronic Commerce, Electronic Payment, Electronic Signature

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##### Collaboration sought

- Research and development
  - Technical Co-operation
  - Joint Venture Agreement
  - Commercial Agreement
- 

##### Responsible

Eric Szymkowiak

## SRI Radio Systems GmbH

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Johann Georg Halske Str 1  
87471 Durach

Germany

Telephone

Fax

E-Mail



We offer services in the electronics industry, from Product Development to Material Sourcing, Manufacturing and After Sales Services.

We are located in Southern Germany with a global supply chain focus.

### Collaboration Profiles

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#### World class Engineering, Manufacturing and supply chain solutions

##### What we offer

Speed - from product idea to customer deliveries .

Reliability - whether project deadlines, delivery dates or customer emergencies, we stick 100% to our commitments.

Innovation - improving products for high volume manufacturing, maximising process performance for you.

= SRI

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##### What are we looking for

We look to support OEM partners with high volume product industrialisation, product engineering support and repair services  
We offer support for other manufacturers with our Lean Management Consulting.

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##### Keywords

- Electronics, Microelectronics
- Electronic Commerce, Electronic Payment, Electronic Signature

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##### Collaboration sought

- Research and development
- Technical Co-operation
- Manufacturing Agreement

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##### Responsible

Victor Novak



## Stantum

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33300 bordeaux

France

**Telephone** +33 556 460 344  
**Fax** +33 556 792 215  
**E-Mail** [contact@stantum.com](mailto:contact@stantum.com)



Stantum ([www.stantum.com](http://www.stantum.com) <<http://www.stantum.com/>> ) has been the pioneering company in multi-touch technology since 2002, and in 2005 was the first company to market commercial products using a truly reliable multi-touch user interface. Today, Stantum's patented and breakthrough multi-touch technology portfolio is available under license of IP bricks and associated engineering and design services. Stantum is headquartered in Bordeaux, France.

### Collaboration Profiles

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#### Multi Touch technology

##### What we offer

We have developed and patented a unique Multi touch technology which we offer on a licensing basis.

Our technology is ideally positioned in terms of:

- Power consumption
- Speed
- Versatility of touch input ( finger, stylus, gloves...)
- Scalability

##### What are we looking for

Potential licensees for our technology

##### Keywords

- Electronics, Microelectronics

##### Collaboration sought

- Licence Agreement

##### Responsible

ceo etienne paillard

## Starcut Ltd.

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**Espoo**

**Finland**

**Telephone** +358 40 5210125  
**Fax**  
**E-Mail** heikki.leskinen@starcut.com



Starcut provides MediaOne mobile publishing platform for companies wanting to publish advanced and scalable mobile sites (e.g. media companies, advertisers and creative agencies).

The platform provides easy-to-use online tools for publishing mobile sites and portals that are optimized for major mobile devices and platforms. The sites can be either based on customer's existing content feeds or can be mobile-specific. They are based on mobile-optimized templates, either from MediaOne's template bank or created by the customer.

MediaOne is offered on a monthly subscription fee (SaaS), which includes access to the online tools, support and hosting of the services. Site design and creation is also available.

Many of the world's leading media companies are using Starcut MediaOne to publish their mobile services and generate mobile advertising revenue, either by using MediaOne's ad server or some of our partner ad networks'.

Starcut has offices in New York, Helsinki and Singapore.

### Collaboration Profiles

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#### Mobile publishing platform

##### What we offer

Starcut provides MediaOne mobile publishing platform.

The platform provides easy-to-use online tools for publishing mobile sites and portals that are optimized for different mobile devices and platforms. The sites can be either based on customer's existing content feeds or can be mobile-specific. They are based on mobile-optimized templates, either from MediaOne's template bank or created by the customer.

MediaOne is integrated with major mobile advertising networks, maps providers and third party reporting tools. The platform is hosted in a cloud environment for high scalability and reliability.

MediaOne is offered on a monthly subscription fee (SaaS), which includes access to the online tools, support and hosting of the services. Site design and creation is also available.

##### What are we looking for

We look for businesses that need a proven and easy-to-use solution for mobile site publishing, such as:

- 1) Media companies (newspapers, television broadcasters, book publishers, online services)
- 2) Advertisers who need to create mobile campaigns or ongoing mobile presence and customer dialogue
- 3) Creative agencies and technology integrators that need a solution to create and manage mobile sites for multiple customers.

##### Keywords

- Mobile Entertainment
- Mobile Service Provider

##### Collaboration sought

- Licence Agreement
- Commercial Agreement

##### Responsible

Heikki Leskinen

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## steel gaming s.l.

turo de monterols 17 5-2ª  
08006 barcelona

Catalonia

**Telephone**            **934146189**  
**Fax**                     **934146189**  
**E-Mail**                **rtomas@steelgaming.com.mx**

operacio de jocs per a movil essent aquests amb creauement d'apostes

### Collaboration Profiles

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#### mobile gaming

##### What we offer

operation of slot and classical "live" tables games through mobile networks.

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##### What are we looking for

specific software programs adapted to mobile devices as bingo games, lotto alike games and texas holdem for mobile devices.

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##### Keywords

- Mobile Entertainment
- Computer Games

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##### Collaboration sought

- Joint Venture Agreement
- Licence Agreement
- Commercial Agreement

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##### Responsible

roger tomas

**ACC10**

Competitiveness for Catalonia



**Generalitat de Catalunya**  
Government of Catalonia

**BROKERAGE EVENT 2010**

Barcelona, 15 - 18 February. Fira de Barcelona

## **STMicroelectronics**

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### **Italy**

STMicroelectronics is a global leader serving customers across the spectrum of electronics applications with innovative semiconductor solutions. ST aims to be the undisputed leader in multimedia convergence and power applications leveraging its vast array of technologies, design expertise and combination of intellectual property portfolio, strategic partnerships and manufacturing strength. In 2008, the Company's net revenues were \$9.84 billion. Further information on ST can be found at [www.st.com](http://www.st.com).  
Information last updated Jun 2009

## Strategy & Focus

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### Spain



1. Spain - USA - Brasil
2. Consultancy - International relations
3. We help tech companies from Europe, enter the US market. With more than 10 years of history, Strategy & Focus provides strategy consulting service to companies and institutions and provides the needed support, network and experience to be successful in markets such as USA, Spain, Brasil and India.

### Collaboration Profiles

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#### International relations, primarily in the US market

##### What we offer

1. Strategy consulting and international support to help tech companies support in accessing foreign markets, primarily USA.
2. From market intelligence to finding the right partners to access the US market. Executive in Residence program to help companies.
3. Reduce time and be more effective in developing business in the US.
4. Very focused in execution and success

##### What are we looking for

If you are looking for a particular technology:

1. What technology are you looking for? Innovative tech companies that want to enter the US market and that are committed
2. What will the technology be used for?
3. What is the current stage of development of the technology? Technology that is already in the market and company that is in expansion mode.

If you are looking for a partner:

1. What type of partner? Strategy and international relations Consultants in other regions where we are not present
2. Which industry sector? Technology, Infrastructures and Energy
3. What tasks need to be performed by the partner? Business development

##### Keywords

- Network Security
- Data Protection, Storage Technology, Cryptography, Data Security
- Communications Protocols, Standards
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- E-Learning
- Signal Processing (speech, sound, image)
- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
- IT Applications for Health
- IT Applications for Transport and Logistics
- Mobile Entertainment

##### Collaboration sought

- Commercial Agreement

##### Responsible

German Loperena

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**stream communications**

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La belle place 2  
G3 7LH glasgow

United Kingdom

Telephone      00441413330068  
Fax              00441413532560  
E-Mail          nigel@stream-communications.coms



mobile network operator providing specialist GSM, GPRS and 3G services to the Machine to Machine (M2M) and telemetry sectors.

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**Collaboration Profiles**

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**M2M mobile network services - GPRS & 3G****What we offer**

Full mobile network services for M2M, telemetry and data applications.  
SIM and network management platform.  
Stream private APN.  
Fixed Managed IP.  
On-line Billing portal.  
Location based services - cell-id based.

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**What are we looking for**

Device manufacturers, solution providers and others operating in the specialist M2M sector, requiring high quality, resilient and robust mobile network services.

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**Keywords**

- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Mobile Service Provider

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**Collaboration sought**

- Technical Co-operation
- Commercial Agreement

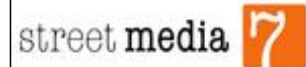
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**Responsible**

mr nigel chadwick

## Street Media 7 AB

Sweden



street media 7

Street Media 7 is a technology provider of local mobile advertising solutions in cooperation with media companies. SM7 has been around for 5 years and also work more generally with mobile marketing campaigns for large brands. Our customers are found in both Europe and North America and include Coca-Cola, Nestlé, Subway and Volvo Finance. We are also specialized in in depth understanding of mobile consumer behaviour related to mobile marketing and work with e.g. Microsoft Advertising to push the development of the mobile media internationally. Thus, we are a small agile company with very skilled and connected individuals that takes part in shaping the mobile industry internationally.

### Collaboration Profiles

#### Chief Strategist

##### What we offer

My expertise lies in mobile business models and innovation in combination with interactive advertising strategies.

The company mainly offer a mobile CRM tool - Streetside Loyalty - used by retail chains and shopping malls to media companies wanting to build new media channels.

Our customers use our product to build mobile databases and publish activities that drives sales and loyalty.

The publication tool is extremely easy to use and have the ability to be offered to CRM managers and store owners alike. Thus it is ideally configured to be a product that local media companies can offer their local advertisers at a low cost and high easy of use. In our product we also assemble the leading standards within mobile technology, coupons, payment, ticketing etc.

##### What are we looking for

We are looking for smart CRM, social media, and mobile technology that can be integrated into our platform, and thus offered as part of marketing activities to end users, by advertisers. It could e.g. be a great coupon technology, or a framework for restaurant guides, or a white lable social networking platform. Our products is lunched and in use by customers.

We are looking for industry partners that can turn our mobile advertising platform to new levels by increasing its usability or value for mobile advertisers. Thus the parter would join with us in a integration project and potentially work together in a few sales efforts. Also media companies or competitors that wants to cooperate.

##### Keywords

- Electronic Commerce, Electronic Payment, Electronic Signature
- Content Provider
- Mobile Entertainment
- Mobile Service Provider

##### Collaboration sought

- Technical Co-operation
- Joint Venture Agreement

##### Responsible

Fredrik Weisner

## sublimo

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10119 Berlin

Germany

**Telephone**            **sublimo**  
**Fax**                      **+49 15114965809**  
**E-Mail**                 **simon.bolz@sublimo.de**



sublimo is a mobile agency in Berlin. We consult companies and marketing agencies how to use the mobile channel successfully.

Our goal is to become the most innovative mobile agency that serves unique and rocking solutions.

Our portfolio is: Mobile Marketing, Mobile Advertising, Mobile Applications, Mobile Consulting, Mobile Solutions.

Customers are: VELTINS, GaloppOnline, StallionsOnline, motain, iLiga, KSC, VfL Bochum, 1. FC St Pauli among others.

### Collaboration Profiles

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#### sublimo - enhanced mobile communication

##### What we offer

For companies we analyze their marketing mix or internal and external communication processes and suggest, design and develop innovative and individual solutions.

For marketing agencies we analyze their customers' marketing strategies and conceptualize the enhancement of multi-channel marketing strategies through the mobile channel.

We are technologically independent and are able to serve all technologies with the help of a flexible network.

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##### What are we looking for

- technical cooperations
  - marketing customers: agencies & companies
- 

##### Keywords

- Content Provider
  - Mobile Entertainment
- 

##### Collaboration sought

- Research and development
  - Technical Co-operation
- 

##### Responsible

Simon Bolz



## Sweden Mobile Association [SMA]

Growhouse - Isafjordsgatan 39B  
18440 Kista

Sweden

**Telephone** +46709160676  
**Fax** N/A  
**E-Mail** tomas.bennich@swedenmobileassociation.com



Sweden Mobile Association is an international marketing platform with the goal to gather, enhance and strengthen the Swedish mobile industry. SMA serves a central contact point and facilitator to create international business and cooperation. SMA participates actively in international mobile related engagements and events. SMA has partners from the whole value network within the mobile industry, ranging from mobile content to chipsets.

At the moment SMA has over 100 partners.

### Collaboration Profiles

#### Mobile innovations from the whole value chain

##### What we offer

Overview and access to the Swedish mobile sector from content to chipsets

Today about 100 + partners across the value chain

Network with Sweden's mobile / wireless sector

Partner areas of expertise, open source tools for mobile development, mobile platforms, realtime streamins, mobile social, smart imaging, mPayments, billings systems, mobile content, portals, platforms, distribution, antennas, RF design, device portals, user interfaces, mobile design, security, network management, education, games, streaming, LBS, maps, voip, field force app, 3G video services, content switch, email, innovative services, user interface apps, RSS readers, sound books, .....

and much much more.

##### What are we looking for

Collaboration opportunities for Swedish mobile sector and Industry association partnerships.

Ecosystem partners.

##### Keywords

- Electronics, Microelectronics
- Network Security
- Data Protection, Storage Technology, Cryptography, Data Security
- Database Management, Data Mining
- Communications Protocols, Standards
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Electronic Commerce, Electronic Payment, Electronic Signature
- E-Learning
- Digital libraries and content
- Signal Processing (speech, sound, image)
- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
- IT Applications for Health
- IT Applications for Transport and Logistics
- ICT for Independent Living and Inclusion
- GIS Geographical Information Systems
- Content Provider
- Mobile Entertainment
- Mobile Security
- Mobile Service Provider
- Computer Games
- 3D Media

##### Collaboration sought

**ACC10**

Competitiveness for Catalonia



**Generalitat de Catalunya**  
Government of Catalonia

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- Commercial Agreement

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**Responsible**

Tomas Bennich

## SWEEBS

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55318 Jonköping

Sweden

Telephone +46 (036)293 7996

Fax

E-Mail [info@sweebs.se](mailto:info@sweebs.se)



Sweebs is a small startup company based in Sweden. We are aiming to provide an unprecedented quality products and over the top customer support. We started out as a small web design and development company, very soon after we launched our company we decided to start building awesome web applications and provide our customers with total hosting solution through SDRAPP.com and ATROBO.com

Here at Sweebs, we are fanatics about web technologies and everything that revolves around it. We strive to do all our projects with high priority and perfectionist level standards.  
How we got here

Started out in October 2008 in a small town of Jönköping in Sweden by two college students, Hermawan Tjakradiwiria and Trajche Krlev. Together, we bring each of us years of experience and dedication in web technologies and design. Within just couple of months after we started, we were able to release several quality web application products with SDRA (Sweebs Domain Registration Application) and SLS (Sweebs Licensing System) as our flagship products. We also continue on daily basis maintaining high quality networks and support to all of our customers.

In the beginning of 2009, Per Högberg and Gustav Westh decided to join in the company acting as management director and investor. Per himself is a very well established IT figure in Sweden. Being the chairman of SAP Consultant User Group and several other companies, he came with great business network and experience. Gustav have been working as project manager in several well known companies in Sweden.

We love to Dream and Think Big. We have interesting plans for Sweebs in the future and we are here to last! Check us out more often to find out for any other innovations and products released by us.

Today, Sweebs is registered under Collaborative Business Sweden AB.

### Collaboration Profiles

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#### Mobile apps Platform

##### What we offer

We are web development medium size company, simple put we designed websites and web shops for startup and as well as large companies. our services include

Web hosting solutions  
Application development  
Web and graphic designs

Our mission is to leverage both existing web technologies and innovative technologies by bringing web solutions cheaper and affordable for startups and serial entrepreneurs.

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##### What are we looking for

We are looking for companies that are willing to develop mobile application softwares with us thus including mobile web-based applications such like social networking sites, mobile payment technologies and transactions, Mobile advertisement platforms

We hope to make payment easier via mobile payment transactions (MPT)

Key areas

Mobile payment technologies  
Mobile shopping at local stores  
Next generation mobile transactions

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##### Keywords

- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Electronic Commerce, Electronic Payment, Electronic Signature

**ACC10**

Competitiveness for Catalonia



**Generalitat de Catalunya**  
Government of Catalonia

**BROKERAGE EVENT 2010**

Barcelona, 15 - 18 February. Fira de Barcelona

- Mobile Entertainment
  - Mobile Security
  - Mobile Service Provider
- 

**Collaboration sought**

- Research and development
  - Joint Venture Agreement
- 

**Responsible**

Abraham B.S Ogunmakinwa

## SwissMedia

rue du Clos 12  
1800 Vevey

Switzerland

**Telephone** +41219258030  
**Fax** +41219216114  
**E-Mail** info@swissmedia.ch



IT & Multimedia professional network association, matchmaking activities, internationalization and help SME's, creation and developing.

### Collaboration Profiles

#### SwissMedia - IT & Multimedia Association

##### What we offer

International matchmaking and networking  
We are representing different WEB platform, as well as European project  
www.echobiz.eu  
www.freespot.eu  
www.shivaa-greenjob.eu

##### What are we looking for

International business connexions and partnership, associations or SME's

##### Keywords

- Electronics, Microelectronics
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Electronic Commerce, Electronic Payment, Electronic Signature
- E-Learning
- IT Applications for Health
- IT Applications for Transport and Logistics
- ICT for Independent Living and Inclusion
- GIS Geographical Information Systems
- Content Provider
- Mobile Service Provider
- 3D Media

##### Collaboration sought

- Joint Venture Agreement
- Commercial Agreement
- FP7-ICT Project

##### Responsible

Roland Grunder

## SXG Finland Oy

Tykistökatu 4 D  
20520 Turku

Finland

**Telephone** +358-44-3586020  
**Fax**  
**E-Mail** hannu.ylinen@systemexpertgroup.com



SXG Finland Ltd is quite recently established company located in Turku, Finland.

Personnel of the SXG Finland are highly competent and skilled persons with wide and extensive experiences of developing various mobile network systems with all leading vendors. All employees has atleast 14 years experience on the field.

Competence profiles has been divided in three segments:

- System Experts
- Test Experts
- Global Project Managers

Our main customer segments are

- Mobile network providers
- Telecom solution providers
- Network operators
- Telecom subcontractors

Our services are globally available for our customers

### Collaboration Profiles

## Mobile Network System and Solutions consultancy and global project management services

### What we offer

SXG Finland Ltd provides system expertise and system test expertise as a consultancy service for international telecom industry companies.

SXG's experts are divided in three categories:

- System Experts
- Test Experts
- Global Project Managers

System expert service can be used e.g. in System Development and Research Projects or Network Analysis Projects.

These services are globally available for our customers.

In addition we offer offshore development management services for customers SW-projects. This service is primarily for local companies.

### What are we looking for

We are looking for customers and partners with a need of deep understanding of mobile systems and solutions.

In addition we look for companies with a need of offshore their SW-development activities with minimum risk.

### Keywords

- Network Security
- Communications Protocols, Standards
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Mobile Security
- Mobile Service Provider

### Collaboration sought

**ACCÍÓ**

Competitiveness for Catalonia



**Generalitat de Catalunya**  
Government of Catalonia

**BROKERAGE EVENT 2010**

Barcelona, 15 - 18 February. Fira de Barcelona

- Research and development
  - Technical Co-operation
- 

**Responsible**

Hannu Ylinen

## Synaptic Technologies AS

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Oslo

Norway

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Fax

E-Mail paal.levang@synaptic.no



The main product of Synaptic Technologies (ST) is RealTimeWeb (RTW) – a new, web-based marketplace for commercial exchange of information, services, and physical objects. (Internet of things)

RealTimeWeb is a new and faster Internet for M2M (MachineTo Machine) collaboration and Unified Communication. Our cloud and virtualization technology are designed to supplement World Wide Web with real time data distribution. RTW is a portal and a marketplace where businesses can meet and agree on pricing and information elements.

We are an early-stage company that fills the technology gap between mobile industry and internet providers. Our product is a result of 5 years of private research with collaborative expertise from a freelance community based in Norway.

The mobile industry brings to the web something Internet doesn't have, physical things. Until now, most of the Internet revenues is from virtual services. By combining mobile industry with Internet resources we offer our customers faster time to market. We help our customers to expand to a new market and develop new services and concepts.

### Collaboration Profiles

#### Cyberspace Operator (Internet of things operator)

##### What we offer

Synaptic's real time web offers open access to information, physical goods and infrastructure that enable programmers to develop innovative products and services in real-time, reducing their costs, increasing their control and improving their time to market by providing high accessibility, zero downtime and infrastructure as a service, enabling both programmers and content providers to commercialize their information, products and services in an efficient virtual market place.

Do you want to create multiplayer mobile games? Do you want to combine physical real life objects and access them as virtual resources on the web? Do you need plug and play capabilities? Do you need monthly payment model? Do you want to create real time application without invest in serverside development?

Then the Real Time Web is for you.

##### What are we looking for

We are looking for partnership with companies that produce mobile electronic equipment that focus on next generation unified communication solutions. This can be anything from sensors, mobile phones, transponders, eBook, RFID tags, etc.

We are looking for service providers within the mobile industry that need fast, commercial unified distribution infrastructure.

We are also looking for investment partners within different market segments, where we can offer good opportunities to aggregate market power on next generation web.

##### Keywords

- Electronics, Microelectronics
- Network Security
- Data Protection, Storage Technology, Cryptography, Data Security
- Database Management, Data Mining
- Communications Protocols, Standards
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Electronic Commerce, Electronic Payment, Electronic Signature
- E-Learning
- Digital libraries and content
- Signal Processing (speech, sound, image)
- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
- IT Applications for Health
- IT Applications for Transport and Logistics
- ICT for Independent Living and Inclusion
- GIS Geographical Information Systems



- Content Provider
  - Mobile Entertainment
  - Mobile Security
  - Mobile Service Provider
  - Computer Games
  - 3D Media
- 

**Collaboration sought**

- Research and development
  - Technical Co-operation
  - Joint Venture Agreement
  - Manufacturing Agreement
  - Licence Agreement
  - Commercial Agreement
  - FP7-ICT Project
- 

**Responsible**

Lidiia Obolonska

## SYNCHROTEAM

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**AVENUE VICTOR CRESSON 66BIS  
92130 ISSY LES MOULINEAUX**

**France**

**Telephone**            **0033141099480**  
**Fax**                     **0033141099481**  
**E-Mail**                **fpichon@synchroteam.com**



Located in Paris, France, Synchroteam is the mobile software editor of Connect Forces Enterprise a Field Workers solution.

Connect Forces Enterprise mobilizes corporate IT on mobile devices for field force workers, maintenance technicians, Inspectors.

Connect Forces Enterprise is also available in SaaS mode for smaller organizations and for operators in white label with Connect Forces On Demand.

Targeted industries : utilities, manufacturing, healthcare, energy, operators.

### Collaboration Profiles

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#### **Synchroteam is looking for resellers and operators worldwide.**

##### **What we offer**

Synchroteam offers a white label productivity solution for Field Workers specially designed for operators. With Connect Forces On Demand give your subscribers access to their Field Workers in real time on mobile connected devices instantly.

Connect Forces On Demand is an Enterprise Class solution that already serve daily more than 25,000 field workers and over 250 customers.

##### **What are we looking for**

Located in Paris, France, Synchroteam is the mobile software editor of Connect Forces On Demand a white label productivity solution for Field Workers. With Connect Forces On Demand give your subscribers access to their Field Workers in real time on mobile connected devices instantly.

Connect Forces On Demand is a white label solution designed to be easily integrated into Operators IT with automated managing and reporting tools, auto setup, free trial generation. Connect Forces On Demand is perfectly designed to manage thousands of customer from SME to Global Accounts.

Targeted industries: utilities, manufacturing, healthcare, energy, operators.

##### **Keywords**

- Database Management, Data Mining

##### **Collaboration sought**

- Licence Agreement
- Commercial Agreement

##### **Responsible**

Francois PICHON

## Synthesis-NET

**Tihanyi Arpad u. 10A**  
**9023 Győr**

**Hungary**

**Telephone** +36-96-550-521  
**Fax** +36-96-550-522  
**E-Mail** [szintezis-net@szintezis.hu](mailto:szintezis-net@szintezis.hu)



Established in 2003, Synthesis-NET is an international provider of software development and IT Consulting services. Our clients are located in the Austria, France, Germany, Hungary, Switzerland and the U.S. and our solutions include:

- Health IT
- eHome & Ambient Assisted Living
- Supply Chain Management
- Bank & Finance

In addition, Synthesis-Net works closely with Austrian and Hungarian research institutes conducting R&D related to:

- Location-based Services
- Social media applications
- AAL
- Mobile applications

### Collaboration Profiles

#### Software development service provider and R&D partner

##### What we offer

Software development and IT consulting services, R&D partner:

- Health IT
- eHome and AAL
- Supply Management
- Bank & Finance

##### What are we looking for

Conducting R&D related to:

- Location-based Services
- Social media applications
- AAL
- Mobile applications

Technical collaboration as software development service provider

##### Keywords

- Communications Protocols, Standards
- IT Applications for Health
- ICT for Independent Living and Inclusion
- GIS Geographical Information Systems

##### Collaboration sought

- Research and development
- Technical Co-operation
- FP7-ICT Project

##### Responsible

Andor Farkas

## T+1 Solutions / TaxiPal

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Estonia



T+1 Solutions is a technology solution provider, focusing on mobile LBS technologies.

T+1 Solutions is the founder and developer of TaxiPal ([www.taxipal.com](http://www.taxipal.com)), an award-winning mobile taxi ordering and brokering solution that will change how taxis are ordered anywhere in the world. TaxiPal won the Grand Prize at NAVTEQ Global LBS Challenge Americas region and overall NAVTEQ Global LBS Challenge Champion title in 2009. T+1 Solutions is based in Tallinn, Estonia.

For more info, please visit [www.taxipal.com](http://www.taxipal.com).

### Collaboration Profiles

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#### **TaxiPal - location-based taxi ordering and brokering service running on all popular mobile platforms**

##### **What we offer**

TaxiPal is a location-based mobile taxi ordering and brokering service that helps users to get the best taxi service anywhere in the world. TaxiPal application runs on all popular device platforms, including iPhone, Java2ME, WindowsMobile, BlackBerry, Android and web devices and is the first mobile multilingual taxi ordering service that aims to cover the whole world.

TaxiPal changes the way taxis are ordered anywhere in the world, breaking down the language barriers and helping users make educated decisions when ordering and using taxi services.

TaxiPal connects you with trusted taxi companies in your current location, providing you information on local taxi companies, their tariffs and user ratings. You can also submit an order without making a phone call, with a few simple taps on the phone screen your taxi will be on its way to pick you up.

TaxiPal also includes an extensive database of local points of interest, to help the user find the particular destination.

---

##### **What are we looking for**

At current stage we are looking for:

- Local distributors / franchisees in taxi industry
  - Mobile operators
  - technology development/integration partnership with taxi dispatch system vendors
- 

##### **Keywords**

- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
  - IT Applications for Transport and Logistics
  - Mobile Service Provider
- 

##### **Collaboration sought**

- Technical Co-operation
  - Joint Venture Agreement
  - Licence Agreement
  - Commercial Agreement
- 

##### **Responsible**

Raoul Jarvis

## Ta with you

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### Catalonia



We provide almost human quality machine translation solutions in any language to reduce costs and delivery times.

We address translation agencies and international companies with internal translation teams and help them improve their processes with a fully customized solution.

In a few words, we provide a dedicated solution which is always close to a professional translation and requires only minimum post-editing.

### Collaboration Profiles

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#### Machine translation solutions

##### What we offer

We offer a dedicated machine translation solution to reduce costs and delivery times, while keeping quality constant.

Our solutions are used in any language pair and for closed domains, e.g. medical, legal, IT, software, hardware, mobile, etc.

In one month, you have your system completely adapted to your needs.

We are experts in machine translation technology and IT solutions, and our clients expand several verticals.

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##### What are we looking for

The product is fully developed, and requires only minor adaptations to each customer, e.g. the integration within their workflow.

We are looking for industrial partners for international distribution.

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##### Keywords

- Digital libraries and content
  - IT Applications for Health
- 

##### Collaboration sought

- Joint Venture Agreement
  - Commercial Agreement
- 

##### Responsible

Diego Bartolome

#### Text in image recognition

##### What we offer

We offer our technology for the robust recognition of text in images captured by a mobile phone camera.

The beta of the product has been in the market for more than a year and has processed thousands of images through our email interface and our web service.

---

##### What are we looking for

Our objective is to find a license agreement for any partner who e.g. would like to develop an iPhone or Android application.

Use cases include services for the following verticals

- Tourism
- Augmented reality services

- Mobile marketing

---

**Keywords**

- Signal Processing (speech, sound, image)
  - Content Provider
- 

**Collaboration sought**

- Joint Venture Agreement
  - Licence Agreement
- 

**Responsible**

Diego Bartolome

## Tagattitude

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**Chèvreloup 4**  
**78150 Rocquencourt**

**France**

**Telephone**            **0139231340**

**Fax**

**E-Mail**



TagPay offers a contact-less payment solution for all mobile phone owners that is interoperable and works on any phone model. TagPay targets under-developed countries where payment services are unavailable due to poor banking infrastructure. TagPay is available as a turn key solution to bankers and telecom operators offering account management, secure signatures, and payment functions. TagPay offers retail mobile transactions and ATM mobile cash-outs and remittance, and money transfer services. TagPay is currently being in 25 countries . It offers debit, credit, and customized prepaid account management using mobile phones. TagPay provide a complete payment solution (server platform, terminal range, web sites and all the necessary procedures) and can be interfaced with any existing payment scheme (bank or Telcos)

### Collaboration Profiles

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#### TagPay: the universal mobile payment platform

##### What we offer

TagPay can be used by any existing mobile phone to pay. it includes includes:

- A secured server to manage accounts and interface with other schemes,
- A range of mobile payment terminals to facilitate point of sale transactions including the TagPay 1600 , the most inexpensive paiement terminal in the world.
- e-commerce mobile signature and web authentication,
- ATM mobile withdrawal services,
- Online and mobile bill/tax payment, salary disbursement, etc.,
- and a website for customers, merchants, agents, and administrators.

##### What are we looking for

We are looking for partners wish to deploy mobile payment schemes.

They could be Banks targeting new customers, Telcos shearching for diversification, and Payment services providers who look new technology to develop their business

##### Keywords

- Electronic Commerce, Electronic Payment, Electronic Signature
- Signal Processing (speech, sound, image)

##### Collaboration sought

- Licence Agreement
- Commercial Agreement

##### Responsible

CEO Eonnet Yves

## Tagcrumbs

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**Berlin**

**Germany**

**Telephone** +49 (0) 176 201 76 102

**Fax**

**E-Mail** ben@tagcrumbs.com



Building the infrastructure for user-generated and editorial location-based content on mobile devices and the web.

**1. Tagcrumbs Community**

helps people to easily remember places and share their favorites with their friends and the world, using mobile applications and the web. Exciting locations to dive, climb, surf or fish, stunning viewpoints or sublime architecture and great hangouts like restaurants, bars and cafés can all be found here.

**2. Tagcrumbs for Businesses**

is a web-based platform to businesses for the creation, management and monetization of mobile applications for location-based content. At the heart of the service lies a mobile application configurator which helps businesses to rapidly create custom-built mobile location applications without any programming knowledge. Businesses only have to upload their content and choose the components and design. The resulting apps help users to find activity-specific location-based content nearby.

For more information please see

Website: [www.tagcrumbs.com](http://www.tagcrumbs.com)

iPhone App: [www.tagcrumbs.com/go/iphone](http://www.tagcrumbs.com/go/iphone)

## Collaboration Profiles

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### Mobile applications for location-based content

#### What we offer

Our Web Platform provides shared functionality required in all web offerings, for example, an advanced (RESTful) application programming interface (API) to create, read, update and delete data as well as third party integration mechanism like OpenID, Facebook Connect and OAuth.

The API is made accessible to external parties which are allowed to build their own platform- or device-specific location-based services or mashups.

---

#### What are we looking for

We are looking for:

- a) technology partners (e.g. mobile development agencies)
- b) content partners (from the travel and publishing industry)

who would be interested in using the API and technological framework we offer for one of their projects (e.g. citizen journalism, local media, tourist guides, ...).

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#### Keywords

- Digital libraries and content
  - GIS Geographical Information Systems
  - Content Provider
  - Mobile Entertainment
- 

#### Collaboration sought

- Technical Co-operation
  - Commercial Agreement
-



**ACCÍÓ**

Competitiveness for Catalonia



**Generalitat de Catalunya**  
Government of Catalonia

**BROKERAGE EVENT 2010**

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**Responsible**

Benedikt Foit

## TAKE THE WIND, LDA.

Instituto Pedro Nunes, Rua Pedro Nunes  
3030-199 Coimbra

Portugal

**Telephone** +351239700322  
**Fax** +351239700321  
**E-Mail** info@takethewind.com



New media content developers for Pharma and Health markets. Marketing communication and healthcare professionals training.

Main products: 3D animation films (also in stereoscopy) and interactive virtual simulators of human body.

Main expertise: cardiology, neurosciences, ophthalmology, medical emergency, human physiology and anatomy, health information about diseases, pregnancy and nutrition

Distribution platforms: web and mobile

Geographical location:

R&D in Coimbra, Portugal

Business offices in Portugal and Brazil

Main markets: Portugal and Brazil

Customer References:

Novartis Farma, Bial, Les Laboratoires Servier, Schering Plow, Bluefarma, Ratiopharm, Labialfarma, Luso Medicamenta, RTP, CNC, University of Coimbra, the Portuguese Society of Neuroscience, Genomatix, BES Saúde, REN, Vodafone, LPM, Crioestaminal, Merck, Genomatix GmbH

### Collaboration Profiles

## New media health content for professionals and consumers. Visual learning app about life sciences.

### What we offer

Take The Wind has a ready to use innovative new media content is mobile:

- Cardioarrest emergency training contents
- Educational content about human anatomy (8-12 years old)

We have under development a set of health information about diseases, nutrition and life style

### What are we looking for

- selling and distribution partners
- project partners to develop health consumer information and educational contents

### Keywords

- E-Learning
- Digital libraries and content
- IT Applications for Health
- Content Provider
- 3D Media

### Collaboration sought

- Joint Venture Agreement
- Licence Agreement
- Commercial Agreement
- FP7-ICT Project

**ACC10**

Competitiveness for Catalonia



**Generalitat de Catalunya**  
Government of Catalonia

**BROKERAGE EVENT 2010**

Barcelona, 15 - 18 February. Fira de Barcelona

**Responsible**

Pedro Pinto

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**Tales Mühendislik Ltd.Sti.**

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1348 Sokak,Keremoglu Is Merkezi 2  
TR-35110 Izmir

Turkey

**Telephone** +90-232-433-8663  
**Fax** +90 232 433 72 79  
**E-Mail** info@talesmuhendislik.com.tr



2 Locations in Izmir-Turkey  
Center in above address and R&D office in Izmir Teknopark.

Tales Muhendislik is providing engineering solutions in electronic design, wireless distant control systems and LED lighting. It provides most of the solutions in house designed systems.

Tales has designed a GSM based remote control board which can control many remote devices and company would like to participate with potential partners to utilize this board. It is possible to derive new versions from this board for the new usage areas.

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**Collaboration Profiles**

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**GSM/SMS Based Remote Access and Control System****What we offer**

We have developed a GSM/SMS Based Remote Access and Control System board which can be easily deployed and used in many domains. We have expertise in remote access systems and would like to use our board and knowledge with other partners in R&D projects (FP7 ICT).

**What are we looking for**

We are looking for interested parties for our GSM/SMS Based Remote Access and Control System. This system has been prototyped and tested successfully. We would like find project partners to participate in FP7 projects with our expertise in remote access and control system, electronic design and testing.

**Keywords**

- Electronics, Microelectronics
- Communications Protocols, Standards
- Network Technologies (Wireless, Wi-Fi, Bluetooth)

**Collaboration sought**

- Research and development
- Technical Co-operation
- FP7-ICT Project

**Responsible**

Haluk Gokmen

## Tango Telecom

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Ireland



Tango Telecom is a leading provider of Advanced Messaging, Real-time Charging and Policy Control Solutions for legacy & next generation networks. Through a combination of seamless integration capabilities and an evolutionary approach to infrastructure replacement, Tango Telecom's iAX™ Solution Portfolio enables the rapid launch of new and enhanced services to maximise revenue potential, increase return on capital and boost subscriber loyalty.

Tango Telecom partners with operators such as O2, Vodafone, Bakrie Telecom, Turkcell, Indosat, Iusacell, America Movil and the Zain Group to bring enhanced services to more than 250 million subscribers world-wide. [www.tango.ie](http://www.tango.ie)

### Collaboration Profiles

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#### Advanced Messaging and Charging Solutions for Mobile Operators

##### What we offer

Tango Telecom is a leading provider of Advanced Messaging, Real-time Charging and Policy Control Solutions for legacy & next generation networks. Through a combination of seamless integration capabilities and an evolutionary approach to infrastructure replacement, Tango Telecom's iAX™ Solution Portfolio enables the rapid launch of new and enhanced services to maximise revenue potential, increase return on capital and boost subscriber loyalty.

Tango Telecom partners with operators such as O2, Vodafone, Bakrie Telecom, Turkcell, Indosat, Iusacell, America Movil and the Zain Group to bring enhanced services to more than 250 million subscribers world-wide. [www.tango.ie](http://www.tango.ie)

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##### What are we looking for

We are seeking system integrators and resellers in Asia, LATAM and EMEA

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##### Keywords

- Network Security
  - Communications Protocols, Standards
  - Network Technologies (Wireless, Wi-Fi, Bluetooth)
  - Mobile Security
- 

##### Collaboration sought

- Commercial Agreement
- 

##### Responsible

Rebecca Walsh

## Tartu Science Park

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Riia 181a  
51014 Tartu

Estonia

**Telephone** +372 7381 027  
**Fax**  
**E-Mail** info@sciencepark.ee



Tartu Science Park (TSP) was founded in 1992 and was the first organization in Estonia to set up with clearly stated intention of supporting innovation. TSP is linked to Estonia's biggest university – University of Tartu, which carries out more than half of the country's R&D. Hence, the main goal of TSP is to provide a variety of services needed in the process of R&D commercialization.

Currently, there are 60 companies on approx 10 000 m2 of office, laboratory and production space.

The TSP technology incubator offers a variety of services to start-up companies from fully developed infrastructure and office services to business and management consultancy. There are 15 incubation companies on TSP premises, working in the national key fields of material technology, biotechnology and ICT.

To foreign companies, we offer our help in extending business to Estonia where the economic environment is characterized by qualified workforce, favourable tax system and liberal markets.

### Collaboration Profiles

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#### Enterprise Europe Network Estonia

##### What we offer

Tartu Science Park provides a variety of services needed in the process of R&D commercialization: from infrastructure and office services to business and management consultancy.

Currently, there are around 60 companies operating at our premises, mainly from material technology, biotechnology and ICT sectors.

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##### What are we looking for

Companies and R&D organisations seeking partners and co-operation from Estonia.

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##### Keywords

- Electronics, Microelectronics
  - Database Management, Data Mining
  - E-Learning
  - Signal Processing (speech, sound, image)
  - Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
  - IT Applications for Health
  - IT Applications for Transport and Logistics
  - ICT for Independent Living and Inclusion
  - GIS Geographical Information Systems
  - Content Provider
  - Mobile Entertainment
  - Mobile Service Provider
- 

##### Collaboration sought

- Research and development
  - Technical Co-operation
  - Joint Venture Agreement
  - Manufacturing Agreement
  - Licence Agreement
  - Commercial Agreement
  - FP7-ICT Project
-

**ACC10**

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**Responsible**

Sven Illing

## tba: vR - communication consultants

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Germany



tba: vR - communication consultants is a Berlin based consultancy with focus on mobile communication.

Clients range from small enterprises through big brands that still need to discover how to make use of mobile communication and respectively marketing.

If necessary, tba: vR - communication consultants teams up with larger (advertising) agencies to move clients from classical commercials to smart and tailor made personal mobile brand communication.

### Collaboration Profiles

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#### Integration of Brand Boosters

##### What we offer

We integrate fitting ideas eg games or other apps into communication concepts for major brands in order to give them the necessary boost.

---

##### What are we looking for

brandable games or technologies, eg. filming and broadcasting app for a special event purpose.

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##### Keywords

- E-Learning
  - Mobile Entertainment
  - Computer Games
- 

##### Responsible

Philipp von Roeder

#### Consultancy with a Focus on Mobile Communication

##### What we offer

We are a Berlin based consultancy and advice companies in the field of mobile communication. Not in the technical but the creative field.

More and more brands see the necessity of mobile thus personal communication but they don't find the right partner to get the job done.

We are the missing link between technical supplier and the companies seeking for solutions. We understand the needs of the brand and speak the language of the technical provider. Plus we add the necessary creativity to get the projects flying.

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##### What are we looking for

Companies that are not sure how to get their brand communicated on a mobile level.

Technical suppliers that are not getting through to the decision makers in the companies.

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##### Keywords

- E-Learning
  - Mobile Entertainment
  - Computer Games
-



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**Collaboration sought**

- Commercial Agreement

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**Responsible**

Philipp von Roeder

## TechIDEAS

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**Marie Curie 8**  
**08042 Barcelona**

**Catalonia**

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**Fax**  
**E-Mail**                 **info@techideas.es**



TechIDEAS is an innovation and software engineering firm. TechIDEAS help his customers to transform ideas into compelling software products.

TechIDEAS is launching a new product call SIRONTA ([www.sironta.com](http://www.sironta.com)) in the area of Team Collaboration applications, based on a bleeding edge P2P architecture offering high scalability.

1. Locations: Barcelona
2. Type of organization: Engineering
3. Strategic Technologies: Cloud Computing, Mobile Applications, Advanced Analytics.
4. Key Applications: Team Collaboration, Fleet Management, People Tracking, Assets Tracking.
5. R&D Areas: Sensor Networks, Future Internet, Intelligent Transportation Systems. Partner in several EU Research Projects related with this areas.

### Collaboration Profiles

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#### **Team Collaboration Application based on a bleeding edge P2P architecture, highly scalable, multi-pla**

##### **What we offer**

We offer a complete multi-platform application that support extensions (via plug-ins) and that could be integrated with other applications (desktops or web applications).

We offer a communications and service-middleware that solve the NAT problem.

---

##### **What are we looking for**

We are looking two kind of partners:

1. Distribution partners for specific sectors (engineering, lawyers, ...) and geographies
  2. Other partners with his own applications that could be complementary to our collaboration applications.
- 

##### **Keywords**

- E-Learning
  - Digital libraries and content
  - Mobile Service Provider
- 

##### **Collaboration sought**

- Joint Venture Agreement
  - Commercial Agreement
- 

##### **Responsible**

Pablo Hernández

## Technical University of Catalonia (UPC)

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Jordi Girona 1  
08034 Barcelona

Catalonia

**Telephone**            **34 934054430**  
**Fax**  
**E-Mail**                 **torrents@eel.upc.edu**



We work in a small research group in the Electronic Engineering Department in the Technical University of Catalonia (UPC). Our laboratory is at C4 building in the "campus nord" of Barcelona.

Our research activities are focused in electric, magnetic and electromagnetic testing for quality control through non destructive testing (e.g. applied to civil engineering).

We are interested in RF systems, amplifiers, transmission lines and antennas, in narrow and broadband applications.

### Collaboration Profiles

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#### non destructive testing

##### What we offer

Expertise in sensors applied to ceramic materials for non destructive testing purposes. For instance, applied to civil engineers we pursue non invasive and non destructive measurements, thus becoming, when is possible cheaper, faster and more sustainable.

---

##### What are we looking for

Elements as amplifiers, transmission lines, antennas, etc. that may apply to our purposes of measuring without breaking samples or structures. How to deliver RF energy to the samples and how to collect it.

---

##### Keywords

- Electronics, Microelectronics
  - Signal Processing (speech, sound, image)
  - IT Applications for Health
  - IT Applications for Transport and Logistics
- 

##### Collaboration sought

- Research and development
- 

##### Responsible

Dr. Josep M. Torrents

## Techno.bel

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5590 Ciney

Belgium

Telephone +32 0800 18822  
Fax  
E-Mail [herve.docq@technobel.be](mailto:herve.docq@technobel.be)



Techno.bel is a training centre based in Wallonia. The core business is focused on new technologies in the various IT areas.

As a Centre of Competences, we have the specific goal of fostering the employment by organising ICT trainings. Our clients are typically SMEs.

### Collaboration Profiles

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#### IT Trainings especially for SMEs

##### What we offer

- A catalog of trainings in the IT areas
- Information on technological surveys

##### What are we looking for

We are looking for companies that develop or use new technologies and need some support in terms of training or coaching.

##### Keywords

- Network Security
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- E-Learning
- ICT for Independent Living and Inclusion

##### Collaboration sought

- Research and development
- Technical Co-operation
- Commercial Agreement

##### Responsible

Hervé Docq

## Technological Educational Institute (TEI) of Athens, Biomedical Technology Laboratory

Agiou Spyridonos & Dimitsanas  
17562 Athens

Greece

**Telephone** +302105385335, +302109811964  
**Fax** +302105385335  
**E-Mail** basile@teiath.gr



The Biomedical Technology Laboratory (BMTL) of the Medical Instrumentation Technology Department of the Technological Education Institute (TEI) of Athens is the first Laboratory created in the Department during 1987, and is encompassing Teaching, Research and Development activities related to:

- Health-Care Information Technology.
- Biomedical Technology and Hospital Management.
- Medical Decision Supporting Systems.
- Radiological Protection Methods and Policies.

The BMTL has 22 years (1987-2009) of experience in training young Biomedical Engineers and related R&D activities in the following subjects, in undergraduate and postgraduate level:

1. Intensive Care Unit (ICU) and Operation Room (OR) Technologies.
2. Hospital Organization and Biomedical Technology Management.
3. Information Systems in Medicine.
4. Biomedical Engineers' Training in Biochemistry and in vitro Diagnostics (IVD) Technology.
5. Industrial Property Rights in Biomedical Engineering.

### Collaboration Profiles

#### An integrated hardware and decision and patient-management supporting software Home-care system.

##### What we offer

We have developed an integrated Home-care system that includes: First, a prototype lap-top based portable monitoring system that comprises of low-cost commercially available components, which enable the periodical or continuous vital-signs monitoring at Home; second, software supporting Medical Decision Making related to Tachycardia and Ventricular Fibrillation, as well as, Fuzzy-rules based software supporting Home-Ventilation optimization; third, a typical Continuity of Care Record (CCR) adapted to support also the creation of a Home-Care Plan; and finally, a Prototype Ontology, based upon the HL7 Clinical Document Architecture (CDA), serving as basis for the development of Semantically Annotated Web-Services that allow for the exchange and retrieval of Home-Care information.

The flexible design and the adaptable data-exchange mechanism of the developed system, result in a useful and standard-compliant tool, for Cardio-respiratory Diseases related Home-Care.

##### What are we looking for

We are looking for further miniaturization of the system, using tailor-made microelectronics. The current stage of development of the system is a research prototype.

We are looking for an industry research and project partner, from Health-Care related hardware/software industry, interested in manufacturing and distributing a cooperatively fully developed commercial product.

##### Keywords

- Electronics, Microelectronics
- Database Management, Data Mining
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Signal Processing (speech, sound, image)
- IT Applications for Health
- ICT for Independent Living and Inclusion

##### Collaboration sought

- Research and development
  - Technical Co-operation
  - FP7-ICT Project
- 

**Responsible**

Prof. Dr. Vasileios (Basile) Spyropoulos

**Development of a RFID-based low-cost on-line Blood-product Refrigerators' Inventory System.**

**What we offer**

Most Blood Centers and Hospital Blood-Banks have a full Intranet that includes both, analytical equipment and workstations. The weak point, especially in small and medium size Hospital Blood-Banks is the Blood-product Refrigerators that usually remain off-line. Recently, some interesting and efficient, however, very expensive solutions have been reported, related usually with computerized "smart-fridges".

Therefore, we have designed and implemented a simple, ultra low-cost, on-line Blood-product Refrigerators' Inventory Management System based on RFID-tagging that offers additional safety and can be employed, either as a "stand alone" system, or as linked to any already available Blood- Bank Information Management System (BBIMS).

The developed system, positioned in the entrance of the Blood-product Refrigerators booth, and recording the inwards or outwards movements of any unit, offers a simple, ultra low-cost (100-300 \$ hardware, less than 2 \$ / RFID-tag), effective and efficient way to create an additional on-line inventory, especially for small Blood-Banks.

The developed software offers the option of secure password controlled full or partial, access over IP to the Blood-product inventory and thus, allows for the integration of any Hospital-Unit within a regional Blood-Bank Web Service.

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**What are we looking for**

The current stage of development of the system is a research prototype.

We are looking for an industry and/or project partner, from Health-Care related hardware/software industry, interested in manufacturing and distributing a cooperatively fully developed commercial product.

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**Keywords**

- Electronics, Microelectronics
  - Data Protection, Storage Technology, Cryptography, Data Security
  - Network Technologies (Wireless, Wi-Fi, Bluetooth)
  - Electronic Commerce, Electronic Payment, Electronic Signature
  - IT Applications for Health
- 

**Collaboration sought**

- Research and development
  - Commercial Agreement
  - FP7-ICT Project
- 

**Responsible**

Prof. Dr. Vasileios (Basile) Spyropoulos

## Technology Development Foundation of Turkey (TTGV)

Cyberpark Cyberplaza B-Blok Kat:5-6  
06800 Ankara

Turkey

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**Fax** +90-312-2650262  
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Technology Development Foundation of Turkey (TTGV) is located in Ankara, Turkey. It is a member of Enterprise Europe Network.

TTGV is supporting R&D and technological innovation projects of the private sector in Turkey since 1991. TTGV is a successful example that Turkey introduced in Europe; an innovative and dynamic intermediary mentioned in EU Lisbon Communique as an organization required to reach public R&D support to private sector.

Aim of TTGV is to bridge the crucial gap between public and private sector regulations that depend on different ideologies, TTGV is an open, transparent organisation that is accessible and presents minimum amount of red tape and bureaucratic procedures.

TTGV provides long-term credit that is repaid by the companies and that requires compulsory contribution of the companies to all costs incurred in the project. By this way, the public funds are directed to R&D projects more effectively through the "multiplier effect" of the revolving fund.

TTGV appraises the needs, expectations and priorities of public and private sector, and develops new support mechanisms suitable for continuously changing conditions. TTGV now has become a partner in technological innovation in Turkey.

### Collaboration Profiles

#### EEN - BSN Anatolia - TTGV

##### What we offer

BSN Anatolia, which is an active member of Enterprise Europe Network. The consortium consists of 6 partners, which are KOSGEB, METU Technopark, Technology Development Foundation of Turkey, Konya Chamber of Commerce, Kayseri Chamber of Commerce, Erzurum Chamber of Commerce and Industry.

TTGV will give service to SMEs and researchers about the issues of technology transfers, commercial collaborations, new partners, investments, legal regulations of European Union (EU), and framework programs in 18 cities of Central Anatolia Region until 2013.

In this context TTGV office offers following free services,

Providing information and practical advice on market opportunities, European legislation and policies relevant to a company or sector. Helping SMEs to find suitable business partners using its business and technology cooperation database, providing information on tender opportunities and international networking.

Developing the research and innovation capacities of SMEs by helping to create synergies with other research actors, foster technological cooperation and holding brokerage events.

Helping SMEs to share research results, participate in research programs and apply for funding, particularly from the EU's Seventh Framework Programme for Research and Technological Development (FP7).

Involving SMEs and business actors in the policy-making process, by transmitting feedback to the Commission and monitoring the implementation of EU policies in the field of competitiveness and innovation

##### What are we looking for

Supporting R&D and Technological Innovation Projects

We support R&D projects of Turkish private sector since 1991. TTGV provides long-term credit that is repaid by the companies and that requires compulsory contribution of the companies to all costs incurred in the project.

Promoting innovation

To better convert innovation into commercial success, the network provides support services to encourage SMEs, especially in their early stages, to become more innovative. These are either based on existing EU programmes, such as Europe INNOVA and PRO-INNO Europe, or on Member States programmes promoted at regional and national level, or involve exchange of best practice with like-minded businesses.

Going international

Fewer than one in ten SMEs do business outside their own country, despite the abolition of national barriers and the opportunities firms with comparative advantages can find in niche markets. By using established contact points, the network can provide specialised advice for companies wishing to expand their operations abroad – not just within the EU, but also further afield.

**Providing feedback**

The Commission will use the network to receive regular feedback from companies to ensure that the policies and initiatives it prepares suit their requirements and will not lead to unnecessary bureaucracy that could harm their competitiveness and innovation potential.

-Please note that if the description is not clear we won't be able to validate your profile.

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**Keywords**

- Electronics, Microelectronics
  - Network Security
  - Data Protection, Storage Technology, Cryptography, Data Security
  - Database Management, Data Mining
  - Communications Protocols, Standards
  - Network Technologies (Wireless, Wi-Fi, Bluetooth)
  - Electronic Commerce, Electronic Payment, Electronic Signature
  - E-Learning
  - Digital libraries and content
  - Signal Processing (speech, sound, image)
  - Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
  - IT Applications for Health
  - IT Applications for Transport and Logistics
  - ICT for Independent Living and Inclusion
  - GIS Geographical Information Systems
  - Content Provider
  - Mobile Entertainment
  - Mobile Security
  - Mobile Service Provider
  - Computer Games
  - 3D Media
- 

**Collaboration sought**

- Research and development
- 

**Responsible**

Aylin Basak Ata



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## TECHNOPOLE LILLE METROPOLE

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**AVenue de Bretagne 165**  
**59000 LILLE**

**France**

**Telephone**

**Fax**

**E-Mail**

Technopole Lille Metropole is a global IT development agency which is managing several IT agencies: Image, IT development, research, E-commerce

### Collaboration Profiles

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#### Operating Director

##### What we offer

- 1- IT development advices
- 2- IT famous and prospective conferences
- 3- International development for IT companies.

##### What are we looking for

- 1- International companies which are looking for being IT speaker in our conferences
- 2- developing our IT network with several cluster like us
- 3- develop a mobile Cluster in Lille, France

##### Keywords

- Digital libraries and content
- ICT for Independent Living and Inclusion
- Mobile Entertainment
- Mobile Security
- Computer Games
- 3D Media

##### Collaboration sought

- Research and development
- Licence Agreement

##### Responsible

Director Raouti CHEHIH

## Technopole Lille Metropole - Digiport

Avenue de Bretagne 165  
59000 Lille

France

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**E-Mail**                 **jboudani@Digiport.org**



Digiport is located at Lille, Nord pas de Calais region, France. It is a business development, incubator, strategic intelligence structure specialized in IT, e-business, images and multimedia.

we are looking for companies that want to be present in our events (conferences, talks, networking).

Should be interested in meeting us, companies that look for a new location to develop its business in teh heart of Europe (1h for Paris, 30 minutes from Brussels and 1:30 from London).

Also companies looking to enter in relation with more than 200 companies in the region.

We are looking to create a new cluster in mobile networks and related applications.

### Collaboration Profiles

#### Business development NPDC. IT, images and multimedia

##### What we offer

Incubation, business development and strategic intelligence consultancy

##### What are we looking for

New products, new technologies, new applications and new innovations in mobile world. In particular, contacts with companies that search for new providers or new clients through our business structures (more than 200 companies).

##### Keywords

- Electronics, Microelectronics
- Network Security
- Data Protection, Storage Technology, Cryptography, Data Security
- Communications Protocols, Standards
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Electronic Commerce, Electronic Payment, Electronic Signature
- Digital libraries and content
- IT Applications for Transport and Logistics
- GIS Geographical Information Systems
- Content Provider
- Mobile Entertainment
- Mobile Security
- Mobile Service Provider
- Computer Games
- 3D Media

##### Collaboration sought

- Research and development
- Technical Co-operation
- FP7-ICT Project

##### Responsible

Dr Julien ali Boudani

## Technopolis Ventures

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**Tekniikantie 21****02150 Espoo****Finland****Telephone****Fax****E-Mail**

Technopolis provides business environments and services for knowledge-intensive companies and organizations. The service portfolio ranges from comprehensive business and development services to modern premises. Currently, close to 1,200 companies with 16,000 employees operate in the Technopolis centers located in Espoo, Helsinki, Jyväskylä, Lappeenranta, Oulu, Tampere, Kuopio and Vantaa in Finland, and in St. Petersburg in Russia.

### Collaboration Profiles

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#### **Strategic Matchmaking services: Access to Customers, Capital and Partners**

##### **What we offer**

Access to Technopolis network of high-tech and innovation based companies in Finland and St. Petersburg, by providing matchmaking and networking services to connect with partners, clients and financiers. We work with an extensive network of partners to make it easier for growth companies to establish themselves in their strategic markets.

Our international MoneyTalks Forum events form a highly successful matchmaking platform, with pre-qualified, pre-scheduled meetings with potential partners, customers and financiers.

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##### **What are we looking for**

Companies seeking and offering innovative products and services and interested in partnering and networking with, or investment opportunities in Finnish firms; companies looking into possibilities of setting up business operations in Finland.

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##### **Collaboration sought**

- Commercial Agreement

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##### **Responsible**

Karita Huotari

## Technopolis Ventures Oulu Oy

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**Elektroniikkatie 3  
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**Finland**

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Technopolis Ventures Ltd is the largest start-up focused business development company in Finland, with upwards of 300 high tech and knowledge-based companies in our development programs in the capital area, as well as Jyväskylä, Kuopio, Lappeenranta, Oulu and Tampere.

Our mission is simple but powerful: to help high-tech growth companies gain access to investors, customers and partners.

### Collaboration Profiles

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#### Enterprise Europe Network Finland

##### What we offer

Europe's largest network offering practical internationalization and partnering services for globally aimed SME-companies, universities and research centers in over 40 countries.

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##### What are we looking for

Companies seeking partners from Finland

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##### Collaboration sought

- Research and development
  - Technical Co-operation
  - Joint Venture Agreement
  - Manufacturing Agreement
  - Licence Agreement
  - Commercial Agreement
  - FP7-ICT Project
- 

##### Responsible

Milja Rautiainen

## Tecmic

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Portugal

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Tecmic develops professional applications for fleet management and remote equipment management for passenger transportation, distribution and logistics, Public Security Forces and monitoring recycling point and waste collection management. Founded in 1988, and formerly a member of the aitec Group, one of the largest in the field of IT in Portugal. In 2008 the company was acquired by Trailtec SA.

Based in Lisbon and with an office in Brasil, we have teamed up with various distributors in several European and Latin American countries.

### Collaboration Profiles

## Operating support systems for passenger transport, fleet management solutions, remote equip. monitor

### What we offer

XTraN is the highly advanced professional fleet management system. Based on technologies developed by Tecmic, XTraN is an essential tool for managing a company's out-of-doors resources (personnel and vehicles), providing managers with information needed in real time to improve management processes, optimize results and take decisions based on reliable data

Based on deep experience in the development of fleet management systems, Tecmic has gone much further, to produce true management tools.

We have a wide range of fleet management solutions specially design for vertical markets: passenger transportation, field of assistance, transportation of goods and logistics, waste management collection, etc. integrated with the most powerful tools for the planning and management of resources.

### What are we looking for

We are an established company who design, manufacture and bring innovative and cost effective Fleet Management Solutions to the market place.

The growth long term potential for fleet management technology in Europe is significant.

Our main objective is to empower all our distributors to have the means and ability to be completely self-sufficient to sell, install and supply maintenance services of our solutions, giving the opportunity to have a quick return with a reduce investment.

We are actively seeking distributors and system integrators for many territories. If you would like to be a distributor and you have capabilities in the areas of technology and transportation please contact us

### Keywords

- Electronics, Microelectronics
- Communications Protocols, Standards
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
- IT Applications for Health
- IT Applications for Transport and Logistics
- GIS Geographical Information Systems

### Collaboration sought

- Joint Venture Agreement
- Commercial Agreement
- FP7-ICT Project

### Responsible

Dr. Dolores Torres

## TECNALIA

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**Spain**

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TECNALIA is a private independent Technology Corporation created in 2001 joining the forces of eight technology centres. All the centres share a common operating model, based on sector-focused Business Units, from Health and Quality of life, to Information and Communication Technologies.

The Business Units optimise the technological offer to different strategic sectors, providing a more comprehensive and excellent product for companies.

TECNALIA is the main R&D provider of the Spanish industry, working with 3.800 customers, employing near 1500 people and generating a turnover of close 130 M€ in 2008. The assets generated through R&D projects are exploited through:

- Transfer of technology to companies (as knowledge, patents or licenses).
- Commercialisation of products and services.
- Creation of new technology-based companies.

TECNALIA premises are based in the Basque Country, with offices in several towns in Spain (Bilbao, Vitoria, San Sebastián, Madrid, Cádiz, etc.).

### Collaboration Profiles

## Innovation and Technology Transfer with IPRs

### What we offer

The "Powered by TECNALIA" Programme provides the business community with the Applied Research results from the different Research Programmes in which the TECNALIA-Telecom participates. It is the ideal solution for new product innovation. The Programme is a set of R+D Assets and Industrial and Intellectual Property Rights, such as platforms, utilities, reference models and designs that can be used by organisations to enhance their innovation capacity.

### What are we looking for

Contract Research and Development, Pre-competitive research under R&D Programmes and commercialization of Technology and Products are part of the service offering of TECNALIA-Telecom. This service portfolio is completed with other tailor-made means with the ultimate objective of improving the industry competitiveness:

Shared risk developments  
Joint centres and labs  
Spin-in & Spin-out facilities  
Spin-offs

### Keywords

- Communications Protocols, Standards
- Network Technologies (Wireless, Wi-Fi, Bluetooth)

### Collaboration sought

- Research and development
- Technical Co-operation
- Joint Venture Agreement
- Licence Agreement
- Commercial Agreement
- FP7-ICT Project

### Responsible

Guillermo Gil

## Tecnoblu Systems

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ceei burgos office 56

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Spain

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**E-Mail** info@tecnoblu.es



Tecnoblu Systems is a new start-up for new technologies, in the north of Spain. We works in the world of the mobile marketing with media content, Bluetooth marketing systems and sms platforms.

We provide all tool needs for make the best relation quality/price for mobile marketing.

We offer Content Management Systems (CMS) for Bluetooth marketing platform (hardware + software) and SMS platform via web for marketing companies and resellers, we develop low cost j2me application for information, with maps, timetable or something that you like.

### Collaboration Profiles

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#### **Bluetooth CMS systems, SMS platforms, mobile aplications develops and touch screen systems integrat**

##### **What we offer**

Tecnoblu Systems is a new start-up for new technologies, in the north of Spain. We works in the world of the mobile marketing with media content, Bluetooth marketing systems and sms platforms.

We provide all tool needs for make the best relation quality/price for mobile marketing.

We offer Content Management Systems (CMS) for Bluetooth marketing platform (hardware + software) and SMS platform via web for marketing companies and resellers, we develop low cost j2me application for information, with maps, timetable or something that you like.

Sending your kiosk content to mobile phones

Designed to allow a simple interactive screen to work as a content distribution system sending content to mobile phones via Bluetooth®

We work with low cost hardware for these technologies, we integrated indifferent ways and platforms as touch screens points.

Send files with obexsender protocol by Bluetooth for advertiments and information files. For proximity marketing

Our technologies is cheaper and easy for use, fast integration for needs.

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##### **What are we looking for**

Other CMS for Bluetooth marketing with sms platform and other hardware for fast Bluetooth marketing. Modem usb 3g, gprs or router 3g. Touch screen systems.

We are looking for distribution of our products about Mobile marketing, telecom ,etc.

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##### **Keywords**

- Network Technologies (Wireless, Wi-Fi, Bluetooth)
  - Mobile Entertainment
  - 3D Media
- 

##### **Collaboration sought**

- Technical Co-operation
  - Joint Venture Agreement
  - Licence Agreement
  - Commercial Agreement
- 

##### **Responsible**

Rodrigo González

## TECNOSEGUR

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Spain

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A Spanish virtual operator of communications via satellite with long experience in the telecommunications sector offer specific solutions for partners in different fields such as telemetry, M2M, automatic vehicle location and so on, using a very innovative technology.

We offer a list of robust modem of communications via satellite for multiple applications both mobile or fixed.

### Collaboration Profiles

## Technology to deliver data communication services for telemetry, automatic vehicle location and M2M

### What we offer

A Spanish virtual operator of data communications via satellite with long experience in the telecommunications market has developed specific solutions for partners in different fields : telemetry, M2M, automatic vehicle location.

Based upon a 32 LEO (Low Earth Orbit) satellite constellation, and providing the terrestrial hardware devices on an OEM (Original Equipment Manufacturer) basis, they have developed specific innovative applications at a low cost for those remote locations where standard communications services are either unavailable or expensive for the given purpose:

- M2M (Machine to Machine) for vending machines and ATM (Automatic Transaction Machines)
- AVL (Automatic Vehicle Location): for tracking and managing large fleets of vehicles (rent-a-car, lorries, etc.), even tracing handicapped persons, and centrally controlled from a remote alarm unit.
- Telemetry: the system can monitor a wide range of assets, providing point-to-point information.

### What are we looking for

- Specific area of activity of the partner:  
Services, distribution, etc.
- Type of partner sought:  
System integrators, VARs, utilities, industry and services companies (transportation, car fleets, etc.).
- Specific area of activity of the partner:  
Services, distribution, etc.
- Task to be performed:  
They have the know-how that can be transferred to very different client's requirements.

### Keywords

- Electronics, Microelectronics
- Network Security
- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
- Mobile Service Provider

### Collaboration sought

- Research and development
- Joint Venture Agreement



- Licence Agreement
  - Commercial Agreement
- 

**Responsible**

Mr Juan de la Torre

## Teisger Consult

### Germany



Teisger Consults is an IT service company located in Berlin, Germany.

We provide mobile web design, programming and business solution software such as myImmobilien for real estate and myFeWo for vacation rentals throughout Europe.

In the past myImmobilien was an internet-based real estate application that is easy to operate and makes it possible to quickly and easily create a structure on ones own real estate website.

It has been designed for real estate agents, housing companies and banks.

Now myImmobilien goes mobile, it will be possible to create an individual mobile site or location based service application in a very short time.

The real estate program myImmobilien mobile is very flexible and can be merged into an already existing website, programming skills will not be necessary.

The end-customer can walk with its mobile through any street of European cities and watches real estate property to buy or to rent or vacation rentals opportunities.

### Collaboration Profiles

#### Multi OS-Platform mobile solutions for real estate agents

##### What we offer

myImmobilien mobile, can create an individual mobile site or location based service application in a very short time. It has been designed for real estate agents, housing companies and banks.

The end-customer can walk with its mobile through any street of European cities and watches real estate property to buy or to rent or vacation rentals opportunities.

Main advantages for our business clients are:

- Additional sales options for your offerings
- Detailed data and pictures make a complete presentation for customers possible
- Providing offerings on mobile and online saves time and expensive advertisement in the printed media
- More information about offerings can be made available than in newspaper ads
- Up to five photos and ground plans convey a better impression of your properties
- Development of new customer groups
- Fast contact by using the contact sheet

##### What are we looking for

On the technology side we are looking for LBS providers and Augmented reality (AR) specialists.

To finance our european roll-out we are eager to identify project partners such as business angels or venture capital companies.

##### Keywords

- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
- Mobile Service Provider

##### Collaboration sought

- Research and development
- Joint Venture Agreement
- Licence Agreement

**ACC10**

Competitiveness for Catalonia



**Generalitat de Catalunya**  
Government of Catalonia

**BROKERAGE EVENT 2010**

Barcelona, 15 - 18 February. Fira de Barcelona

- Commercial Agreement

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**Responsible**

Alexander Gnoyke

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**TEKEL (Finnish Science Park Association)**

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**Finland**

TEKEL (Finnish Science Park Association) is located in Espoo and Turku in Finland.

TEKEL is a nationwide co-operation network of Finnish science parks and technology centres, consisting of 34 members in Finland's university cities. Together with its partners, TEKEL develops internationally attractive environments for innovation.

Science parks support the creation, growth and internationalisation of technology-intensive business and growth companies. They offer their customers an innovation- and operating environment that activates growth, business development services, co-operation in programmes and projects, as well as key contacts and network connections.

TEKEL is responsible for the Enterprise Europe Network technology transfer services in Finland.

**Collaboration Profiles**

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**Enterprise Europe Network, Technology Transfer Services****What we offer**

TEKEL (Finnish Science Park Association) is responsible for the Enterprise Europe Network's technology transfer services in Finland and a co-organiser of the brokerage event at the Mobile World Congress.

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**What are we looking for**

Finnish companies looking for technology contacts in other countries, non-Finnish companies looking for technology contacts in Finland.

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**Collaboration sought**

- Research and development
  - Technical Co-operation
  - Joint Venture Agreement
  - Manufacturing Agreement
  - Licence Agreement
  - Commercial Agreement
  - FP7-ICT Project
- 

**Responsible**

Marjo Uotila

## TEKEVER

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### Portugal



TEKEVER delivers multi-channel technology, products and solutions that enable organizations to have more effective and efficient operations, through the use of advanced user interaction and communication technologies. TEKEVER is currently present in Europe, Asia, and North & South America.

Through its subsidiary MOBIZY, TEKEVER is bringing high quality, market specific, value adding mobile solutions to the Small, Medium and Large Enterprise Market across the world in partnership with Mobile Operators.

The MOBIZY Enterprise Services Platform (MESP) is designed to provide Mobile Operators with an end-to-end solution for offering, provisioning, deploying, controlling and managing a comprehensive set of enterprise mobility solutions to small, medium and large organizations. MESP supports the entire process chain, allowing the Mobile Operator to run an efficient operation that effectively drives the growth of the Carrier's data revenues by increasing the ARPU and reducing churn.

### Collaboration Profiles

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## MOBIZY Enterprise Services Platform - The One Stop Enterprise Mobility Shop

### What we offer

The MOBIZY Enterprise Services Platform (MESP) is a unique service platform that enables Mobile Operators to offer highly differentiated services to small, medium and large enterprises. MOBIZY eliminates the barriers that typically hinder the adoption of mobile solutions by SMEs, and offers a comprehensive set of pre-packaged, ready to deliver enterprise mobility solutions.

MESP is designed to provide Mobile Operators with an end-to-end solution for offering, provisioning, deploying, controlling and managing a comprehensive set of enterprise mobility solutions to small, medium and large organizations. MESP supports the entire process chain, allowing the Mobile Operator to run an efficient operation that effectively drives the growth of data revenues by increasing ARPU and reducing churn.

MOBIZY solutions are available for all major platforms, including Windows Mobile, iPhone, Blackberry, Android and Symbian devices.

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### What are we looking for

TEKEVER is looking forward to expand its international MOBIZY partner network, by partnering with Mobile Operators and other Service Providers that wish to drive their data revenues by offering high quality mobile solutions to the small, medium and large enterprise market in a new and revolutionary way.

TEKEVER is excited to meet Mobile Operators who are looking for innovative ways of driving data sales, conquering market share in the enterprise market and reducing churn by offering high quality, market specific, value added services with a very attractive pricing and an appealing business model.

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### Keywords

- Data Protection, Storage Technology, Cryptography, Data Security
  - Database Management, Data Mining
  - Communications Protocols, Standards
  - Electronic Commerce, Electronic Payment, Electronic Signature
  - Digital libraries and content
  - IT Applications for Health
  - IT Applications for Transport and Logistics
  - ICT for Independent Living and Inclusion
  - Content Provider
  - Mobile Service Provider
- 

### Collaboration sought

- Research and development
- Technical Co-operation
- Joint Venture Agreement

**ACC10**

Competitiveness for Catalonia



**Generalitat de Catalunya**  
Government of Catalonia

**BROKERAGE EVENT 2010**

Barcelona, 15 - 18 February. Fira de Barcelona

- Licence Agreement
  - Commercial Agreement
  - FP7-ICT Project
- 

**Responsible**

Ricardo Mendes

## Telbit

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**Aveiro**

**Portugal**

**Telephone**

**Fax**

**E-Mail**



## Collaboration Profiles

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### TeStudio - Testing Solution

#### What we offer

TeStudio is a system whose main purpose is to lighten the tasks related to software quality assurance (SQA) in the software development activity.

TeStudio designers are thriving in continuously developing a system that follows and gathers the best practices being adopted worldwide, related to software quality assurance activities, without forcing the adoption of any SDLC methodology or pre-built process. TeStudio creates key information flow paths, which enables symbiotic relations between stakeholders, developers, testers and SQA roles.

#### What are we looking for

industry distributor, reseller

#### Keywords

- Database Management, Data Mining

#### Collaboration sought

- Joint Venture Agreement
- Licence Agreement
- Commercial Agreement
- FP7-ICT Project

#### Responsible

Antonio Pinto

## Telco Systems

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### Israel



Telco Systems is a leader in innovative, multi-service Carrier Ethernet access and transport solutions that enable the evolution to a service-assured all IP/Ethernet/MPLS network for Carriers, MSO's, Service providers, Municipalities and enterprise markets. Telco systems also provides custom-designed products for many well-known Original Equipment Manufacturers (OEMs).

Telco Systems' suite of products includes solutions for:

- Ethernet Access Rings with sub 50mSec restoration
- Multiservice Ethernet Access
- Circuit Emulation & Pseudowires
- Ethernet Demarcation
- Residential and enterprise VoIP
- MPLS/VPLS access
- FTTx/Active Ethernet MTU/MDU Connectivity

Telco Systems offers a broad base of multi-service carrier Ethernet products for both the access network and the customer edge. These diverse product offerings enable carriers to easily evolve to an all IP/Ethernet network, while preserving their existing infrastructure and minimizing customer churn.

Telco Systems' Ethernet access and edge solutions enable service providers to introduce new services to capture additional revenue by supporting mixed services across a carrier Ethernet network, realize bandwidth efficiencies in their channelized DS1 networks, and to migrate to VoIP without a forklift upgrade of the subscriber's legacy PBX and analog phones. Integrating circuit- and packet-switched technologies onto flexible platforms ensures cost-effective operation, and a purpose-built management architecture that maps easily into the provider's existing management policy enables end-to-end service assurance and standards-based OAM features.

Established in 1972, Telco Systems combines over 30 years of experience in carrier transport and access solutions with a rapidly expanding portfolio of carrier class IP solutions. Telco Systems is committed to leading the industry in the development of multi-service transport and access network convergence solutions for carrier, enterprise and residential applications.

Telco Systems offers industry-leading copper and fiber-based carrier Ethernet access and edge solutions as well a broad range of residential and business VoIP gateways.

Telco Systems is a wholly owned subsidiary of BATM Advanced Communications (London stock exchange ticker symbol: BVC).

BATM Advanced Communications Ltd. designs and produces broadband data and telecommunications solutions geared toward the needs of enterprises, corporate and Telecom networks.

Since its foundation in 1992, BATM has excelled in the design and manufacture of innovative high-performance communications equipment. Its leading edge technologies include fiber optic networking, multi-service transport, access solutions, and integrated IP voice, video and data services. BATM develops and produces an extensive line of all layer routing IP switches and muxes. Advanced optical solutions are integrated in many of those switches. Headquartered in Kfar Netter, Israel BATM has several subsidiaries in the United States, France, Germany, and APAC. Employing over 400 employees worldwide, BATM maintains a highly integrated research and development program between all its subsidiary companies.

### Collaboration Profiles

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#### Carrier Ethernet and Mobile Backhaul Solutions

##### What we offer

Telco Systems brings cellular operators a new level of flexibility to their network infrastructure that is affordable, scalable, and quick to deploy virtually anywhere. Telco Systems' cost effective transport solutions enable the cellular operator to reduce operational expenses (OPEX) while supporting current and future cellular evolution.

---

##### What are we looking for

Telco System is looking to expand its partnership with leading players in the field of Metro Ethernet and mobile operators.

---



**Keywords**

- Communications Protocols, Standards
  - Network Technologies (Wireless, Wi-Fi, Bluetooth)
- 

**Collaboration sought**

- Joint Venture Agreement
  - Manufacturing Agreement
  - Commercial Agreement
- 

**Responsible**

Yoel Daskal

---

## TelcoBridges Inc.

de la Barre, suite 1 91  
J4B 2X6 Boucherville

Canada

**Telephone**            **450-655-8993**  
**Fax**                     **450-655-9511**  
**E-Mail**                **kenneth.trueman@telcobridges.com**



TelcoBridges develops hardware that enables telecommunications service providers to drive network convergence and device consolidation, deliver new value added services to subscribers, and monitor and optimize the performance of their networks. The company delivers its solutions to market via partnerships with solution developers, system integrators, and value-added resellers.

### Collaboration Profiles

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## Media Gateways, Computer Telephony Integration / telecom development platforms, Network Monitoring D

### What we offer

TelcoBridges, [www.telcobridges.com](http://www.telcobridges.com), develops hardware devices that enable telecommunications service providers to drive network convergence, deliver new value added services to subscribers, and monitor and optimize the performance of their networks. The company delivers its solutions to market via partnerships with solution developers, system integrators, and value-added resellers. The competitive advantages of TelcoBridges is that system density enables them to provide more functionality/performance for a given physical footprint with significantly less use of energy.

### What are we looking for

TelcoBridges wishes to market its Media Gateways, Computer Telephony Integration (CTI) / Telecom Development platforms, and Network Monitoring Devices in Europe by broadening its network of solution developers, system integrators and value-added resellers.

### Keywords

- Electronics, Microelectronics
- Network Security
- Communications Protocols, Standards
- Network Technologies (Wireless, Wi-Fi, Bluetooth)

### Collaboration sought

- Commercial Agreement

### Responsible

Kenneth Trueman

## TELCRA TECHNOLOGY, S.L

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Josefa Valcárcel 8 - 2º  
28032 Madrid

Spain

**Telephone** +34914182343  
**Fax** +34913208438  
**E-Mail** [jhidalgo@telcra.com](mailto:jhidalgo@telcra.com)



1. Company located in Madrid ( Spain ) with operations worldwide
2. R&D company focus on monitoring, encrypted and transmission voice over radio and internet
3. Founded on 2006, main proposal is Cryptovox, GSM encrypted solution capable to ciphering voice on highest security industry levels as AES 256. TELCRA is able to supplied customizable solutions for satelital, UMTS, and any specific OS as Blackberry, Symbian, Android and Windows Mobile.

### Collaboration Profiles

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#### GSM/3G Crypto

##### What we offer

Our expertise is customizable crypto solutions.

The innovation is capability to encipher, packing and transmit voice under small bandwidth conditions of Kb/s.

The use it can be oriented to civil and security application as low cost voice transmission and voice crypto solution to avoid that our information over voice it can be listened. Our current solution is Cryptovox that works on Windows Mobile.

Our main advantage is capability to development in competitive cost & time customizable solutions for any radio standard and OS mobile using our expertise.

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##### What are we looking for

We are looking for a partner positioned in industry, distributor or project partner.

Industry sector is telecommunication and security

Our possible cooperation it can be on distribution, R&D european programm cooperation, etc...

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##### Keywords

- Data Protection, Storage Technology, Cryptography, Data Security
  - Communications Protocols, Standards
  - Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
  - Mobile Security
- 

##### Collaboration sought

- Licence Agreement
  - Commercial Agreement
  - FP7-ICT Project
- 

##### Responsible

Javier Hidalgo

## Telecoms Consultant

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### Spain

Consultancy focused on mobile content delivery on and off MNO portals.

Based in Madrid, Spain we are retained by British, Italian and Greek software companies and target MNO MVNOs throughout EMEA.

Customers include 02 Telefonica, Vodafone, Orange, T-Mobile, KPN, H3G, Wind and TIM

### Collaboration Profiles

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#### Mobile Telecoms Consultant

##### What we offer

Specialist in technology and strategy for mobile content delivery on and off portal.

Hot topics include Next Gen mobile portal performance using content as key to subscriber retention and loyalty.

MNO portal creation tool with an end-to-end hosted model approach ensuring the most powerful customisation and personalisation features.

Specialist mobile casual gaming portal available to white label.

Mobile social platform.

##### What are we looking for

Key meetings with MNO MVNO with portal managers, VAS directors, gaming managers.

Channel partners.

##### Keywords

- Mobile Entertainment
- Mobile Service Provider

##### Collaboration sought

- Joint Venture Agreement
- Licence Agreement
- Commercial Agreement

##### Responsible

Mr Andrew Hughes

## Telefónica I+D

Via Augusta 177  
08021 Barcelona

Catalonia

Telephone  
Fax  
E-Mail



Telefónica I+D is the innovation company of the Telefónica Group.

Founded in 1988, it contributes to the Group's competitiveness and modernity through technological innovation. To achieve this aim, the company applies new ideas, concepts and practices in addition to developing advanced products and services.

It is the largest private R+D centre in Spain as regards activity and resources, and is the most active company in Europe in terms of European research projects in the ICT sector (Information and Communication Technology).

It currently collaborates with technological leaders and numerous organizations in 42 different countries - among which figure more than 150 universities located in different parts of the world. It also participates in the most important international forums on technological know-how, thus creating one of the largest innovation ecosystems in the ICT sector.

Products such as the public phones in the booths currently used by Telefónica (1990), the large fixed and mobile network management systems (1990), data switches (1991), Internet access services (1996), developments for digital homes and connected cars (2000), the prepaid system for mobile phones (1999), interactive a la carte digital television (Imagenio) (2004), new services for television and the new business models on Internet (2006)... are just some of the projects the company has worked on.

Over the last few years, within the global market Telefónica I+D has grown to become a network of centres of technological excellence that stretches far beyond the Spanish borders, extending its R+D activities to offices situated in Barcelona, Granada, Huesca, Madrid, Valladolid, São Paulo (Brazil) and Mexico.

At the same time, it is working for the companies in the Telefónica Group in the rest of Europe, America and Asia.

In addition to the numerous technical awards it has won since its foundation, the company received the Príncipe Felipe Award for Business Excellence in 2002.

### Collaboration Profiles

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#### What we offer

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#### What are we looking for

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#### Keywords

- Communications Protocols, Standards
- E-Learning
- 3D Media

#### Collaboration sought

- Research and development

#### Responsible

Javier Sánchez Medrano

## Telefónica I+D

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### Catalonia

Telefónica I+D is the research company within the Telefónica Group. The branch in Barcelona researches in Internet and Multimedia technologies.

### Collaboration Profiles

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#### eBook screen technologies and content aggregation/adaptation solutions

##### What we offer

Cooperation to market ebook devices in Europe and LATAM.

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##### What are we looking for

- \* Providers of devices based on eInk or similar technologies, with 3G connectivity, to explore cooperation.
  - \* Content adaptation/aggregation solutions for press (newspaper and magazine) contents to be presented in B/W and color ereader displays.
- 

##### Keywords

- Electronics, Microelectronics
- 

##### Collaboration sought

- Research and development
  - Commercial Agreement
- 

##### Responsible

Ines Vidal

## Telefónica I+D

### Catalonia



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### Collaboration Profiles

#### Mobile Augmented Reality

##### What we offer

Expert in AR applications and knowledgeable in mobile application development.  
I offer visual recognition technology that provides fast and accurate recognition rates within a customisable database of objects.

##### What are we looking for

Experts in highly scalable mobile-server platforms. Experience with real-time streaming is a plus. A collaboration could be established to develop a beta application for a potential new P/S for the Telefónica Group.

Also interested in content providers for a Mobile AR application. A collaboration could be established to develop a beta application for a potential new P/S for the Telefónica Group.

##### Keywords

- Electronic Commerce, Electronic Payment, Electronic Signature
- Digital libraries and content
- Signal Processing (speech, sound, image)
- Content Provider

##### Collaboration sought

- Technical Co-operation
- Joint Venture Agreement

**ACCÍO**

Competitiveness for Catalonia



**Generalitat de Catalunya**  
Government of Catalonia

**BROKERAGE EVENT 2010**

Barcelona, 15 - 18 February. Fira de Barcelona

**Responsible**

Dr David Marimon



## Telefonbolaget

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**Frötunagränd 11**  
**19455 Upplands-Väsby**

Sweden

**Telephone** +46768780842  
**Fax** +46859087377  
**E-Mail** stefan.dahl@telefonbolaget.net

- 1) Stockholm Sweden
- 2) Consultancy & business development in Media & Mobile. Focus SME -market with the best mobile-site-creator InMobile Studio.
- 3) SME market segment - Enterprise. InMobile Studio will lunch in Q1 in Sweden and 2011 in the rest of the world.

### Collaboration Profiles

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#### CEO Telefonbolaget.net

##### What we offer

- 1) We deliver expertise in business development, sales and Mobile Intelligence.
- 2) We have the best tool/product to create mobile sites
- 3) To create mobile sites, cost-effektive, sharp & easy
- 4) Its easier, cheaper & fast to buy & install

##### What are we looking for

We are looking for partners in sales, all over europe, both for distribution and sales. Focus mobile sales and business2business -sales.  
We are looking for partners in Content (Mobile)

##### Keywords

- Electronic Commerce, Electronic Payment, Electronic Signature
- Digital libraries and content
- Content Provider
- Mobile Entertainment
- Mobile Security
- Mobile Service Provider

##### Collaboration sought

- Joint Venture Agreement
- Manufacturing Agreement
- Licence Agreement
- Commercial Agreement

##### Responsible

Stefan Dahl

## Telefonica I+D

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### Catalonia

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### Collaboration Profiles

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#### Video Technologies

##### What we offer

Researching of next generation mobile applications and services based on video & multimedia technologies.

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##### What are we looking for

- Companies developing multimedia services for mobile.
  - Video & Multimedia technology to be integrated in potential new services.
  - Software for advanced hardware platforms such as OMAP, NVidia Tegra, Snapdragon.
  - New devices, 3DDisplays
- 

##### Collaboration sought

- Research and development
  - Technical Co-operation
- 

##### Responsible

Pedro Alonso

## Telefonica I+D

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**Barcelona**

**Catalonia**

**Telephone**

**Fax**

**E-Mail**

Telefónica I+D is the innovation company of the Telefónica Group.

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### Collaboration Profiles

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#### Mobile developer

##### What we offer

<http://tid.es>

##### What are we looking for

Talented people and great services/products

##### Keywords

- Signal Processing (speech, sound, image)
- GIS Geographical Information Systems
- Content Provider
- Mobile Service Provider

##### Collaboration sought

- Research and development

##### Responsible

Victor Borrull

## Telefonica I+D

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**Barcelona**

**Catalonia**

**Telephone**

**Fax**

**E-Mail**

Telefonica I+D is the research company of the Telefonica Group. It has several facilities in Spain, Mexico and Brazil.

Telefonica I+D develops innovative product and services that the Telefonica companies commercializes; and helps them in their technological decisions

### Collaboration Profiles

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#### Innovative mobile services for the Telefonica Group

##### What we offer

Telefonica I+D designs and develops teleco-based services for residential and enterprise clients, that the companies of the Telefonica Group will commercialize. So we are interested in services, platforms, tools and SDKs that help us in building this services.

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##### What are we looking for

We are interested in companies that are working in the development of products, services or technologies that Telefonica I+D could use to design telco-based mobile services. Among other things, I'm interested in:

- Social Networking
  - Mobile entertainment
  - e-books
  - User profiling
- 

##### Keywords

- Database Management, Data Mining
  - Network Technologies (Wireless, Wi-Fi, Bluetooth)
  - Mobile Entertainment
  - Computer Games
  - 3D Media
- 

##### Collaboration sought

- Technical Co-operation
  - Licence Agreement
  - Commercial Agreement
- 

##### Responsible

Enrique Garcia

## TELELOGOS

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### BEAUCOUZE

#### France

**Telephone** +33 (0)2 41 22 70 00  
**Fax**  
**E-Mail** [ttroadec@telelogos.com](mailto:ttroadec@telelogos.com)



TELELOGOS is a leading provider of Mobile Device Management software for companies.

Backed by 30 years of experience our software is used by more than 2,000 companies such as L'Oreal, Mattel, McDonald's, and Unilever on more than 250,000 mobile devices.

MediaContact is a device management software solution for centralized securing, managing and synchronizing of mobile devices (PDA's, Laptops, Tablet PC's...). It provides administrators with a consistent platform, including all the services they require: software distribution, inventory, monitoring with alarms, preventive maintenance, synchronization of all the company's data (business applications, office data and multimedia files etc...).

Compatible with all types of network (3G, WIFI, xDSL, LAN)

### Collaboration Profiles

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## Mobile Device Management Data synchronization

### What we offer

MediaContact Software is a device management of remote, fixed or mobile IT fleet

MediaContact is a device management software program designed for remote computing (mobile and fixed) that combines data synchronization and device management services.

It is a turnkey product, it simplifies management tasks and ensures remote workstation security by removing all errors resulting from incorrect actions.

### What are we looking for

TELELOGOS wishes to expand its local partner's network in Spain. We are looking for software distributors, integrators and publishers.

TELELOGOS will introduce MediaContact software :

- device management software for remote computing and data synchronization

With MediaContact, you have a homogenous platform that combines all the services needed to manage your remote mobile devices :

- Remote distribution
- Inventories
- Configuration management (Provisioning)
- Monitoring : intelligent agent on the terminal that ensures, even offline, the proper operation of remote terminals 24/7.
- Data synchronization
- Backup, restore

MediaContact integrates technologies designed for remote computing constraints (intermittent connections and/or varying transfer rate and continuity)

### Keywords

- Database Management, Data Mining
  - Communications Protocols, Standards
  - Network Technologies (Wireless, Wi-Fi, Bluetooth)
  - IT Applications for Health
  - IT Applications for Transport and Logistics
  - Mobile Entertainment
  - Mobile Security
-

**ACCÍÓ**

Competitiveness for Catalonia



**Generalitat de Catalunya**  
Government of Catalonia

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**Collaboration sought**

- Commercial Agreement

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**Responsible**

Christophe BILLAUD

## TeleMessage Ltd.

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Granit St. 8  
49222 Petach Tikvah

Israel

Telephone            972544449951  
Fax  
E-Mail                [guy@TeleMessage.com](mailto:guy@TeleMessage.com)



TeleMessage offers converged messaging products and services for carriers and enterprises that deliver Text, Voice, Video and Multimedia messages to and from any communication device. Send, receive, and manage SMS, MMS, Voice, Fax and E-mail messages from the Internet, E-Mail clients, Fixed or Mobile phones and APIs.

### Collaboration Profiles

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#### **TeleMessage integrates in common PC applications: Outlook, Outlook Express, Internet Explorer, Firef**

##### **What we offer**

Offer Business users a Messaging Gateway to handle Fax, Voice, SMS, MMS, and Email from and to any system and protocol. Bring Mobile network to subscriber's PC, providing him PC to Mobile tools to send and receive messages.

##### **What are we looking for**

Verizon Wireless, Sprint-Nextel, Boost Mobile, Rogers, Telus, Bell Mobility, Cable & Wireless Caribbean, Claro Guatemala, T-Mobile Macedonia, Kyivstar Ukraine, Utel Russia, AIS Thailand, Telstra Australia, Pelephone, Mirs and Bezeq in Israel & more.

##### **Responsible**

Guy Levit

## Telenity

### Turkey



Telenity is a leading provider of next generation converged services and applications for communications networks. Telenity's market ready software solutions include: integrated advanced messaging (SMS, MMS, USSD) applications, innovative value added services (personalized call management, mobile collect call, missed call notification, multimedia ringback tones, location-based people finder); and reusable service delivery components (messaging, third party access and location gateways) enabling rapid service creation and deployment. Headquartered in USA, Telenity's worldwide customer base includes network operators, service providers and application providers serving over 300 million customers. Telenity partners with global and regional network equipment providers, system integrators and computing platform manufacturers. Learn more about Telenity's Canvas® family of converged services solutions at [www.telenity.com](http://www.telenity.com) and download a copy of Telenity's online newsletter Telescope.

### Collaboration Profiles

## Next Generation Converged Value Added Services and Applications

### What we offer

Under its Canvas® brand, Telenity provides a suite of service-enabling products that create new revenues for the mobile operators. The Canvas portfolio enables rapid development, deployment, and reusability of converged services across fixed and mobile networks.

Telenity's products are modular, scalable and carrier grade built for rapid service creation, content delivery, location, multimedia messaging and mobile community and marketing services to drive average revenue per user (ARPU).

Telenity's solutions are deployed world wide and based on open standards supporting OMA, 3GPP/3GPP2. Total active mobile subscribers in networks currently deploying Telenity products have grown to more than 300 million subscribers.

### What are we looking for

We are looking for System Integrators or Value Added Resellers to offer our joint solutions globally (EMEA, APAC, Americas) to mobile operators. Solutions include the following categories:

1. Value Added Services
2. Advanced Messaging
3. Location-based Services
4. Service Delivery Platform

### Keywords

- Mobile Service Provider

### Collaboration sought

- Licence Agreement
- Commercial Agreement

### Responsible

Mr. Feyyaz Atalay



## Teleorbita

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**Europos 121**

**Kaunas**

**Lithuania**

**Telephone** +37069913636  
**Fax** +37037354135  
**E-Mail** [augis@teleorbita.lt](mailto:augis@teleorbita.lt)

Teleorbita LTD is founded 1997.  
Located in Lithuania, Baltic states.  
Main activity - electronics.

### Collaboration Profiles

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#### **Electronic payment solutions, WI-FI, WIMAX mobiles**

##### **What we offer**

We offer electronic payment solutions using NFC technology.

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##### **What are we looking for**

We are looking for electronic payments systems.  
Also we are looking for WI-FI and WIMAX enabled mobile phones.

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##### **Keywords**

- Network Technologies (Wireless, Wi-Fi, Bluetooth)
  - Electronic Commerce, Electronic Payment, Electronic Signature
  - IT Applications for Health
  - IT Applications for Transport and Logistics
  - GIS Geographical Information Systems
- 

##### **Collaboration sought**

- Technical Co-operation
  - Joint Venture Agreement
- 

##### **Responsible**

Eugenijus Patejunas

## Telmap

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Israel

### Collaboration Profiles

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#### **A world leader in location solutions, Telmap has a unique end-to-end solution including a mobile loc**

##### **What we offer**

Telmap suite of solutions empowers mobile operators to offer a complete LBS strategy and a true and valuable location experience, one that is rich, personal, local and flexible.

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##### **What are we looking for**

Company references - Orange Group, several Vodafone affiliates (UK, Germany, Spain), SFR, O2, Pelephone and AOL/MapQuest.

Main partners - BlackBerry, Motorola, Palm, Sony Ericsson, Navteq, Lonely Planet, Zagat.

Investors - Telmap is part of the Science Navigation Group.

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##### **Responsible**

Uri Strossel

## Telsis İletişim Hizmetleri Ltd.

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### Turkey

Telsis is a baby company and located in Istanbul. Main distributor of alternative fixed lined voice operator of Borusan Telecom and distributor of Mobile VAS services through a nationwide sales organization. Telsis targets corporate customers mainly.

### Collaboration Profiles

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#### Fixed and Mobile value added services development and distribution

##### What we offer

Telsis is basically fixed and mobile services corporate sales company with 250+ sales team throughout Turkey.

Telsis distributes products and services developed inhouse or through business partners.

Conventional fixed line services, fixed and mobile value added services, targeted industry or corporation tailored web/wap/internet/ services are main focus areas.

---

##### What are we looking for

Companies providing fixedline or mobile value added services to the corporations.  
Innovative industry specific web/mobile offerings.  
Interactive media services.

---

##### Keywords

- Electronic Commerce, Electronic Payment, Electronic Signature
  - E-Learning
  - Digital libraries and content
  - IT Applications for Health
  - IT Applications for Transport and Logistics
  - GIS Geographical Information Systems
  - Mobile Entertainment
  - 3D Media
- 

##### Collaboration sought

- Joint Venture Agreement
  - Manufacturing Agreement
  - Licence Agreement
  - Commercial Agreement
- 

##### Responsible

Omer Zingil

## temporanova.com

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Linienstrasse 50  
10119 Berlin

Germany

**Telephone**            **491708174460**  
**Fax**  
**E-Mail**                **christoph@temporanova.com**

Interim management, innovation management and business development in the Mobile Internet/ IP TV/ Social Media industries.

### Collaboration Profiles

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#### Mobile Internet innovation management and communication

##### What we offer

High-level business consulting, creative product definition/ communication and business development for digital media companies, particularly in the field of mobile internet.

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##### What are we looking for

Companies that have developed a digital product/ service and are looking to introduce it to the German market.

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##### Keywords

- Electronic Commerce, Electronic Payment, Electronic Signature
  - E-Learning
  - Digital libraries and content
  - Content Provider
  - Mobile Entertainment
  - Mobile Service Provider
  - Computer Games
- 

##### Collaboration sought

- Commercial Agreement
- 

##### Responsible

Christoph Raethke

## TenBu Technologies

Giles Street 121  
EH6 6BZ Edinburgh

United Kingdom

Telephone +44(0)845 0179 041  
Fax +44 (0)8450179 042  
E-Mail sales@tenbu.co.uk



TenBu Technologies is an innovative technology company based in Edinburgh, UK that specializes in developing novel applications for mobile devices. Using its patent pending technology TenBu had developed nio™.

### Collaboration Profiles

## Introducing nio™ - a unique mobile phone security solution

### What we offer

What we offer:

TenBu Technologies is an innovative technology company that has developed a unique security product called nio™.

nio™ uses Bluetooth enabled mobile phones, Blackberry's and PDAs to communicate with proprietary, electronic tags that can be attached to valuable items. An alarm is sounded on both the tag and the mobile phone if the tagged item moves beyond a set distance from you and your mobile device. nio™ is operated directly from your mobile phone via a simple and intuitive interface.

nio™ has been designed to reduce the number of mobile devices that are lost or stolen within businesses each year, which in turn will result in:

- Reduced administration costs to deal with item replacement
- Reduced IT costs in relation to software installs and device deployment
- A reduction in insurance claims
- A reduction in employee downtime as a result of a missing laptop, Blackberry, mobile phone, PDA, or briefcase
- Greater confidence in deploying mobile assets

### What are we looking for

TenBu Technologies is looking for commercial partnerships with resellers wishing to distribute nio™ as a unique offering in their product portfolio.

Suitable businesses include:

- Mobile telecoms operators
- Handset providers
- IT solutions providers
- Mobile application distributors.

TenBu is also keen to speak with other application providers where nio™ can be used to build on a product's existing capabilities.

### Keywords

- Electronics, Microelectronics
- Data Protection, Storage Technology, Cryptography, Data Security
- IT Applications for Transport and Logistics
- Mobile Security

### Collaboration sought

- Joint Venture Agreement
- Licence Agreement
- Commercial Agreement

### Responsible

Ben Hounsell

## TerraNet

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**Ideon Science Park**  
223 70 Lund

**Sweden**

**Telephone**  
**Fax**  
**E-Mail**



TerraNet is challenging the traditional approach to communications, aiming for a new foundation for creating sound business.

We are a small company based in the telecom hub in Lund Sweden. The TerraNet business concept's major application area is specifically designated 'Social Telephony' which in brief can be described as a cost effective system solution for mobile communication and connectivity for populations in rural and suburban areas in emerging markets that otherwise cannot afford a handset.

Other product segments that we address with the business concept are Professional Mobile Radio for rescue, disaster and tactical military troop communication in addition to Machine-To-Machine applications for remote monitoring and electronic control systems.

### Collaboration Profiles

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#### Rural Telephony Development and Solutions Provider

##### What we offer

Terranet is positioned both (1) as an innovative business concept that enables mobile phone communication for populations in rural and suburban areas in emerging markets that otherwise cannot afford a cellular handset, and (2) a disruptive ad-hoc mesh network routing algorithm and radio modulation that upon launch in two-three years will transform into an enhanced standard in the wireless internet protocol (VOIP).

The Terranet business concept's major application area is specifically designated 'Social Telephony' which in brief can be described as a cost effective system solution for mobile communication and connectivity for populations in rural and suburban areas in emerging markets that otherwise cannot afford a handset.

Other product segments that we address with the business concept are Professional Mobile Radio for rescue, disaster and tactical military troop communication in addition to Machine-To-Machine applications for remote monitoring and electronic control systems.

##### What are we looking for

We are active in South America and in need of a Spanish speaking implementation partner.

I would like to meet with a telecom professional who can help me bridge the challenges Social Telephony (described above) presents. In other words anyone with vast experience from the South American telecom market in general, and operator implementation in particular

##### Keywords

- Network Security
- Communications Protocols, Standards
- Network Technologies (Wireless, Wi-Fi, Bluetooth)

##### Collaboration sought

- Research and development
- Technical Co-operation
- Commercial Agreement

##### Responsible

Rikard Lind

## Testing Technologies

Michaelkirchstr. 17/18  
10179 Berlin

Germany

**Telephone** +49 30 726 19 19 0  
**Fax** +49 30 726 19 19 20  
**E-Mail** [info@testingtech.com](mailto:info@testingtech.com)



Testing Technologies designs and markets a variety of ready-to-run test solutions for commercial, proprietary and PC-based test systems.

We help creating high-quality products through high-quality testing. Our solutions enable test automation across technologies, development phases and any types of testing.

With a wide range of services, Testing Technologies' experts support in all phases of the test life-cycle.

As a market leader in customer-oriented testing for standards-based technologies, we are dedicated to TTCN-3.

Together with ETSI, Testing Technologies guarantees durability and continuous improvement of standardized test solutions to secure your investments.

Numerous partner companies across Europe, the USA and Asia spread the ideas and basic principles of systematic, automated testing worldwide.

Our team of experts is continuously developing new products to meet the expectations of evolving markets.

### Collaboration Profiles

#### TTworkbench - The Reliable Test Automation Platform

##### What we offer

As a market leader in customer-oriented testing for standards-based technologies, Testing Technologies is dedicated to TTCN-3 only.

The Testing and Test Control Notation TTCN-3 is a modern, powerful test specification and test implementation language. Besides typical programming constructs, it contains all the important features to specify test procedures and campaigns for functional, conformance, interoperability, load and scalability tests.

TTCN-3 is suited for a large variety of application domains.

Mobile communications (LTE, WiMAX, 3G, TETRA, GSM); Broadband technologies (ATM, DSL); Middleware platforms (WebServices, CORBA, CCM, EJB); Internet protocols (SIP, IMS, IPv6 and SIGTRAN ); Automotive (AUTOSAR, MOST, CAN) - Testing Technologies offers products in all listed domains.

##### What are we looking for

Testing Technologies is continuously looking for strong global and local partners to respond more effectively to customer needs in testing.

To date, we hold more than 20 partnerships with companies across Europe, USA and Asia that spread the ideas and basic principles of systematic, automated TTCN-3-based testing in their home regions.

Furthermore, we are looking for projects in different industries which we could support with our expertise in testing. This is addressed to manufacturers of test equipment, projects in developing mobile communications, broadband technologies and projects around the automotive industry.

##### Responsible

Mathias Fey

## TexoMobile - MobPartner

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France



MobPartner is a mobile affiliate network, that manage mobile CPA campaigns worldwide. Already 20 campaigns are live on our platform: Gameloft, iTunes, ComScore, Buongiorno... More than 80 000 publishers are promoting these campaigns.

### Collaboration Profiles

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#### Mobile Affiliate Network, Mobile Affiliate Marketing, Mobile Performance Marketing

##### What we offer

MobPartner is expert of mobile affiliation and performance marketing.

MobPartner allows advertisers and mobile media agencies to create worldwide affiliate campaigns (CPA, CPL, CPS...)

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##### What are we looking for

Mobile advertisers (content provider, social network...) and publishers (mobile site, applications, media buyer...)

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##### Keywords

- Content Provider
  - Mobile Entertainment
  - Mobile Service Provider
- 

##### Collaboration sought

- Joint Venture Agreement
  - Commercial Agreement
- 

##### Responsible

Guillaume Alabert



## THALES ESPAÑA grp.

Parque Tecnológico de Boecillo Ed. SOLAR.  
47151 Boecillo, Valladolid

Spain

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**E-Mail** emilio.delprado@thalesgroup.com

With operations in 50 countries, 68,000 employees and a global network of 22,000 high-level researchers, Thales is world leader in Mission-critical information systems for the Aerospace, Defence and Security markets. Thales office in Castilla y León (Spain) operates within the Security Solutions & Services Division, providing a global offer in ICTs services (consultancy, outsourcing and development, integration and maintenance of technical and management systems).

### Collaboration Profiles

#### Business Solutions based on Digital Pen & Paper

##### What we offer

- Expertise: more than 3 years delivering Digital Pen solutions
  - Technology based on Anoto Digital Pen solution ([www.anoto.com](http://www.anoto.com))
- Some core services:
- Thales DPP Ready2Go: low cost and fast deployment solution to start with Digital Pen & Paper.
  - Integration: Development and configuration of software components to support business process. integration with backend information systems.
  - Infrastructure: Supply, installation and launch of hardware, base software and communications giving services to the system. Mobile devices inventory management.
- Some additional services:
- Massive form printing in homologated own printing factory
  - Device procurement
  - Training services
  - Helpdesk
  - Business processes consultancy
  - Backend integration consultancy
  - Change management
- Sectors:
- Industry
  - Utilities
  - Audit services
  - Social services
  - Health services
- Advantages of the Solution:
- Same usability as traditional pen
  - Low cost: TCO, maintenance
  - Quick deployment
  - Easy integration with backend information systems

##### What are we looking for

###### Technologies:

- Parallel/auxiliar technologies to complement digital pen core solution (character recognition, security, character routing,...)
- To enrich our business solution, looking only for mature solutions, not in research phase.
- To collaborate in new research projects, looking for technologies in this scope.

###### Partners:

- Business experts to complement a vertical solution with our mobile offer.
- Any partner related to technological points described before.

##### Keywords

- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- IT Applications for Health
- IT Applications for Transport and Logistics
- ICT for Independent Living and Inclusion
- Mobile Security
- Mobile Service Provider

**ACC10**

Competitiveness for Catalonia



**Generalitat de Catalunya**  
Government of Catalonia

**BROKERAGE EVENT 2010**

Barcelona, 15 - 18 February. Fira de Barcelona

**Collaboration sought**

- Research and development
- Technical Co-operation
- Licence Agreement
- Commercial Agreement
- FP7-ICT Project

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**Responsible**

Emilio Del Prado

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## The Link Corporation GmbH

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**Schillerstrasse 48  
10627 Berlin**

**Germany**

**Telephone +49 175 166 7 111**

**Fax**

**E-Mail [marcus.bassler@thelinkcorporation.de](mailto:marcus.bassler@thelinkcorporation.de)**

Company is based in Berlin.

Our main Focus is strategic consultancy for telecommunication companies.

We are involved in innovation and business development processes.

- Marketing
- Tariffs
- Product development

Main Client Focus is on Network operators and Vendors.

Market segments are "TIME"

### Collaboration Profiles

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## The Link Corporation – Connecting Knowledge

### What we offer

Company is based in Berlin.

Our main Focus is strategic consultancy for telecommunication companies.

We are involved in innovation and business development processes.

- Marketing
- Tariffs
- Product development

Main Client Focus is on Network operators and Vendors.

Market segments are "TIME"

s

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### What are we looking for

Companies with mobile niche products focus on medical products

Social media platform vendors/agencies

Mobile platform developer/companies

Business development partners which are interested in network operator contacts

New contacts

Interesting conversations

New Partners

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### Keywords

- Content Provider
- Mobile Entertainment
- Mobile Security
- Mobile Service Provider
- Computer Games

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### Collaboration sought

- Research and development
- Technical Co-operation

- Joint Venture Agreement
  - Commercial Agreement
- 

**Responsible**

Marcus Bassler

## The Municipal Council in Szczecin

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**Plac Armii Krajowej 1  
70-456 Szczecin**

**Poland**

**Telephone** +4891 424 5719  
**Fax** +4891 422 4692  
**E-Mail** mdymek@um.szczecin.pl

Szczecin, the capital of the Western Pomerania Province, is a big city situated farthest in the North-West of Poland. The surface area of the Szczecin City is equal to 300.8 km and it is inhabited by 415 thousand of people. It is situated on both banks of the Odra River, at a 65 km distance from the Baltic Sea, and it forms, together with Swinoujscie, an energetically acting sea port complex. It is here that the transit roads joining the Western Europe with Baltic Sea countries and the Scandinavia with the South of Europe are crossing.

It is the proximity of Berlin, being at present the most dynamically developing metropolis of Europe, that has got particular importance for Szczecin. Taking advantage of its values, Szczecin may become a complementary city for the capital of Germany in development of many functions of city-creating character. In view of such conditions, a decision has been made on locating the NATO Multinational Corps HQ North-East as well as the Danish- German-Polish support unit in Szczecin. Szczecin is a very important transport junction - both in national and European scale. One should not leave out of account the importance of Szczecin location on the route of the transport corridor North-South connecting the southern Scandinavia - via Swinoujscie, Szczecin, Odra Route, Czech Republic, Austria - with Mediterranean Sea ports. Advantageous geographical location at the crossing of all kinds of transport routes, and first of all - presence of seaports, predestine the City to the role of transport logistic centre. Szczecin is one of several cities in Poland that are linked with the motorway system of the Western Europe, including motorway A6 to Berlin and road no. 3 to the South of Europe.

### Collaboration Profiles

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#### Investor Support – one stop shop

##### What we offer

While creating good business environment and the best conditions for development of companies, the City concentrates on establishing an efficient local investor support system. The system should cooperate at operational and technical levels with governmental institutions and private companies (Polish Agency of Information and Inward Investment, special economic zones, technology parks, clusters, and private consulting companies).

The point of first contact for people interested in investing in Szczecin is the Investor Support Section at the CityDevelopmentDepartment. The Section is responsible for the following:

- providing requested information concerning investment in the city,
- organising meetings with the City President, representatives of city departments, business organisations, County Employment Office, business support institutions and academic centres,
- facilitating search for development property as requested by an investor,
- supporting the flow of documents concerning investment,
- preparing information about investment opportunities,
- promoting contacts with investors,
- assisting investors in staff recruitment process,
- implementing promotional activities.

All formalities related to starting business activity can be dealt with at one stop shop. Szczecin is the first city in Poland to create Enterprise Support Centre. The scope of support provided:

- Registration in the business register and amending entries in the system,
- Notification about suspension or restart of business activity, as well as about termination of business activity,
- Provision of information about companies registered in the system.

Additionally, A regional Investor Support Centre at the Regional Government operates in the city. The Centre (COI) provides support to foreign business interested in investing in the region.

##### What are we looking for

IT and High Technologies constitute the main stream of development in the strategy of Szczecin. As the City, we bring together the local environment represented by Universities, researchers and representatives of the IT sector with foreign companies who want to expand their markets. The City and the actors of the local market already co-operate with many internationally recognized partners like : Hewlett Packard, IBM, or Microsoft. We provide information needed in the investment decision process and facilitate B2B contacts.

##### Keywords

- Network Security
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- E-Learning

- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
  - IT Applications for Health
  - IT Applications for Transport and Logistics
  - ICT for Independent Living and Inclusion
  - GIS Geographical Information Systems
  - Mobile Security
  - 3D Media
- 

**Collaboration sought**

- Research and development
  - Technical Co-operation
  - Manufacturing Agreement
  - Commercial Agreement
- 

**Responsible**

Marek Dymek

## theChanner

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**Catalonia**

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**E-Mail**                 **nina@thechanner.com**



theChanner is Social television, the next TV to come, TV over the Internet on mobile phones.

theChanner is a software TV Tuner to allow you to watch TV and take part of it, 24/7, with a 3G or Wi-fi phone.

A Social TV platform where mobile viewers watch TV and take part of it, chatting and sharing their comments through their social networks.

It is about people building the TV of the future.

Ready for the new television on mobile?

We are ready for iPhone and Android phones.

[www.theChanner.com](http://www.theChanner.com)

### Collaboration Profiles

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#### Live streaming TV Tuner for mobile phones

##### What we offer

theChanner allows broadcasters and TV content providers to reach the mobile audience around the world.

In theChanner, viewers watch TV 24/7 and interact bringing awareness to programs and broadcasters through their social network.

theChanner software runs on iPhone and Android os phones over a 3G network or a Wi-fi connection.

A beta version on windows mobile is being market tested with viewers from more than 150 countries.

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##### What are we looking for

theChanner is looking for partnerships with:

- broadcasters
  - content providers
  - OEMs
  - mobile operators
  - streaming and cloud streaming providers
- in order to cover specific world areas.
- 

##### Keywords

- Digital libraries and content
  - Mobile Entertainment
- 

##### Collaboration sought

- Joint Venture Agreement
  - Licence Agreement
  - Commercial Agreement
- 

##### Responsible

Nina Alastruey

## TheSpecTool

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Österögatan 1  
164 40 Stockholm

Sweden

**Telephone** +46 73 509 89 62  
**Fax** na  
**E-Mail** [hans.brostrom@thespectool.com](mailto:hans.brostrom@thespectool.com)

The SpecTool is located in Kista, Sweden with global activities supporting our global customer in the telecom industry. We are selected key training supplier to 3 leading companies working with LTE technologies and mobile's.

### Collaboration Profiles

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## Cut 40% of your LTE training budget and offer deeper technical support during a full year

### What we offer

After delivering over 60 courses to leading LTE vendors - we have identified a profile that fit most engineers: Most engineers needs a broad overview of the system and then very advanced and detailed information within one or two protocols / specifications. TheSpecTool offer this with it's new LTE dictionary presenting the 3GPP specification with animations and illustrations. We get 5.4 out of 6 in customer satisfaction and we have turn our skills into this new way of understand new technologies. In tests - engineers working with thespectool can save at least 40% of their time normaly used for system training. The SpecTool gives support during a full year. Please contact us for a meeting/demo during the Barcelona event.

### What are we looking for

TheSpecTool is ready for use today but our business model based upon the IPR security problem forces us to focus on major telecom operators and equipment vendors.

We hope to meet:

1. Managers interested in cost saving in connection with the LTE launch.
2. R&D managers interested in better and more advanced support for their engineers.
3. Competence managers looking for blended LTE solutions that offers 100% customization for all participating engineers.

TheSpecTool can be located outside or inside a corporate firewall and the customization of the content is performed by each participating individual.

### Keywords

- Communications Protocols, Standards
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- E-Learning
- Digital libraries and content

### Collaboration sought

- Licence Agreement
- Commercial Agreement

### Responsible

Hans Broström



## ThinkMobile

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### Israel



ThinkMobile was established in 2007 by a team of experts with thorough knowledge of the Mobile Industry in Israel.

We offer the New Generation of Applications for People on the Go.

Our Product + Service 360\* solution enables the following:

1. 100% reach of customers by Multi-Platform Development and Distribution for iPhone, Android, Blackberry, Windows Mobile, Symbian, Java, WAP.
2. Total distribution: Apple's iTunes, Nokia's OVI, Microsoft OneApp, Google Marketplace, Blackberry Appworld, LG, Samsung, Vodafone etc...
3. New Revenues Generated from Mobile Advertising and Premium Services: Manage advertising campaigns on multiple mobile applications from one place, using the built-in ad server. Get new revenues from Content Downloads, Push services, Premium contents, subscription etc.

Our clientele are new-media content providers and mobile technology companies on the one hand, and carriers and their content liaisons on the other hand.

### Collaboration Profiles

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#### Multi-OS platform mobile solutions

##### What we offer

ThinkMobile enable a very quick-to-market Multi-OS platform mobile solution, for iPhone, Android, Blackberry, Windows Mobile, Symbian, Java and WAP.

The Technology is based on a unique wrapper, which can allow the Simultanic development for all platforms, and hence make it available for all mobile customers.

All this, makes it faster, cheaper and easier than ever before, to install and maintain Multi-OS solutions.

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##### What are we looking for

We are looking for potential technology partners for any technologies which can be used with our applications.

We are constantly looking for new business opportunities.

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##### Keywords

- Content Provider
  - Mobile Entertainment
  - Mobile Service Provider
- 

##### Collaboration sought

- Technical Co-operation
  - Joint Venture Agreement
  - Licence Agreement
  - Commercial Agreement
- 

##### Responsible

CEO Barak Leshem

## threenetwork

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**Germany**

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**E-Mail**            **r.amboss@threenetwork.de**



threenetwork is a young & dynamic webdesign agency and a smart service Provider founded in december 2008. Our office is directly in the heard of Berlin-City.

### Collaboration Profiles

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#### **multi plattform webbased business solution and windows mobile plattform.**

##### **What we offer**

As a young company we are offer business planning and customize organization applications for individual customers in point for windows mobile and webbased for all mobile plattformen. Our second business is individual webdevelopment in focus of special an smart solutions.

##### **What are we looking for**

We are looking for interesting business contacts and new national publisher for are new software product. Last but not least, we are looking for smart people and networking. Our last focus is an market research for our webbased plattformen.

##### **Keywords**

- Database Management, Data Mining
- IT Applications for Transport and Logistics
- Content Provider
- Mobile Entertainment
- Mobile Service Provider

##### **Collaboration sought**

- Research and development
- Joint Venture Agreement
- Manufacturing Agreement
- Licence Agreement
- Commercial Agreement

##### **Responsible**

Thomas Nietz

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## Thumbstar Games

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Hurricane court, 19 Hurricane Drive 19  
L248rl Liverpool

United Kingdom

**Telephone** +44 151 203 3445  
**Fax** +44 151 494 4170  
**E-Mail** martin.kitney@thumbstargames.com



Thumbstar Games is a leading supplier of mobile content who are working with leading developers. With a wide range of content including Java games, wallpapers, themes and videos, Thumbstar distributes through both On and Off deck channels in Europe, the Americas, Middle East and Asia. [www.thumbstargames.com](http://www.thumbstargames.com)

### Collaboration Profiles

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#### Mobile content distributor

##### What we offer

Thumbstar Games is a leading supplier of mobile content who are working with leading developers. With a wide range of content including Java games, wallpapers, themes and videos, Thumbstar distributes through both On and Off deck channels in Europe, the Americas, Middle East and Asia.

##### What are we looking for

We are looking for distribution opportunities for mobile games, wallpapers, themes and videos. In addition we are looking for content that we can distribute through our existing network.

We have also recently become an iPhone publisher so we are looking for developers who we can work with.

##### Keywords

- Mobile Entertainment
- Mobile Service Provider
- Computer Games

##### Collaboration sought

- Research and development
- Technical Co-operation
- Licence Agreement

##### Responsible

Martin Kitney

## TIC Mobile GmbH

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### Germany

TIC Mobile GmbH is a company based in Berlin, Germany.

Type of organization & General information:

The TIC-mobile GmbH was founded to support their clients throughout the definition and implementation of innovative ideas and projects in order to approach the challenges of the media convergence.

Focusing on the proceeding convergence of the media and telecommunications industry, TIC-mobile is set up in three business units: products, projects & consulting.

In the German market, TIC-mobile is very well recognized by its customers and business partners.

With this market access we offer companies, which are planning to sell their service in Germany, to facilitate this process. We do this by providing local market research, putting them in contact with other German business partners, by doing hands-on sales, and more.

### Collaboration Profiles

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## Mobile & Convergent Innovation Project

### What we offer

Client Expertise

With new handset platforms for the iPhone and the Google G1 the mobile device market is even more fragmented than before.

Nevertheless the TIC-mobile team is able to support you in developing your mobile application for all platforms which are currently in the market - iPhone, Google Android, Symbian, Windows Mobile and J2ME.

Business Enabling

On the German market, TIC-mobile is very well recognized by its customers and business partners.

With this market access we offer companies, which are planning to sell their service in Germany, to facilitate this process.

We do this by providing local market research, putting them in contact with other German business partners, by doing hands-on sales, and more.

### What are we looking for

We strive to partner with innovative R&D companies and mobile operators to sponsor or collaborate on mobile & convergence innovation projects.

Thematic key interests:

Internet and digital media:

- Audio and Video (transcoding, streaming, podcasting)
- Photo (transcoding, automatic manipulation)
- DVB-H / DVB-T / IPTV
- Blogging, mash-ups, social networks, semantic analysis
- Web / WAP services

Software development for mobile devices:

- Java
- Symbian
- Windows Mobile
- iPhone
- Android

Location technologies and services:

- Cell-based localisation (WLAN, GSM), GPS and hybrid methods
- Location-based services (mobile, web, hybrid)

Mobile advertising:

- SMS services
- Ad-server technologies (in-app advertising)
- Mobile WAP / web sites / landing pages

Internet technologies:

- HTTP, FTP, POP, IMAP, NFS, SMB, LDAP
- Firewalling, IPSec, VPN, DNS
- Java, PHP, Perl, Ruby, JavaScript, Ajax, Dojo

(X)HTML, XML, XSLT, DOM, RSS, Atom, SVG  
 SQL, Hibernate  
 SOA, RPC, web services, mash-ups

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**Keywords**

- Communications Protocols, Standards
  - Network Technologies (Wireless, Wi-Fi, Bluetooth)
  - Electronic Commerce, Electronic Payment, Electronic Signature
  - Digital libraries and content
  - Signal Processing (speech, sound, image)
  - Content Provider
  - Mobile Entertainment
  - Mobile Security
  - Mobile Service Provider
  - Computer Games
- 

**Collaboration sought**

- Research and development
  - Technical Co-operation
  - Commercial Agreement
- 

**Responsible**

Kerstin Goellner

**ACC10**

Competitiveness for Catalonia



Generalitat de Catalunya  
Government of Catalonia

**BROKERAGE EVENT 2010**

Barcelona, 15 - 18 February. Fira de Barcelona

## ticket-web GmbH

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Germany



Ticket-web is a small company selling a browserbased ticketing system and services around the topics \"ticketing\", \"CRM\", \"ticketing portals\", etc.

The companies main office is located near Berlin, Germany.

## Tikle

### Turkey



Tikle, located in Istanbul/Turkey, provides services across CIS, specialized in internet and the mobile market since 1999.

Experts in development and management of Operator & WAP portals, development of future and forward looking value-added-services as Video Applications, IMS etc and application development for Smartphone's like Iphone, Android,...

70 staff member, 60% engaged in R&D, 5 sponsored projects either by EU or by The Scientific and Technological Research and Council of Turkey are in progress.

Specialized in,

1. Mobile and internet consultancy
2. Operator branded and (3rd Party) Carrier value-added-services
3. Development and customization of VAS portal and M-Commerce platforms

### Collaboration Profiles

#### **VAS Portal, M-Commerce Platforms, Mobile Client Developer**

##### **What we offer**

Dedicated in-house VAS technical expertise : Product development, software development, portal development and operation, Content aggregation & management, Product & Concept development, Telco-Grade System development, Mobile Client development; Iphone, Symbian, Android, J2ME and 7/24 Technical operation & support

IMS and LBS based research projects are in progress.

The main advantages are the know-how and easy implementation.

##### **What are we looking for**

- 1) Telecom operators
- 2) Partners in service and marketing industry who have good connections with the local Operators
- 3) Partners that might offer a new service and full content package for distribution in Turkey
- 4) Partners who needs mobile client developer; Iphone, Symbian, Android, J2ME and other
- 5) Partners for research and development projects

##### **Keywords**

- Database Management, Data Mining
- Content Provider
- Mobile Entertainment
- Mobile Service Provider

##### **Collaboration sought**

- Research and development
- Technical Co-operation
- Joint Venture Agreement
- Commercial Agreement
- FP7-ICT Project

##### **Responsible**

Burc Sahinoglu

## Time Box

---

rue henri froment 4  
12100 millau

France

**Telephone**            **06 33 76 14 03**  
**Fax**  
**E-Mail**                    **ateliervideo12@gmail.com**



- we develop a solution to capture event on outdoor locations and upload video on servers via 3G
- our video stream are HD
- this solution is interesting to check working progress (construction, farming, etc.)
- this is a special device using battery and solar sensor

## Collaboration Profiles

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### What we offer

Nous cherchons une technologie capable de transférer des données à distance (avec et sans réseau adsl, poids d'un fichier ou photos, voir un système pouvant gérer des déclenchements d'un appareil photo. Recherche entreprise capable de développer et programmer sur tel mobile ou système type routeur autonome.

Merci

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### What are we looking for

Nous cherchons une technologie capable de transférer des données à distance (avec et sans réseau adsl, poids d'un fichier ou photos, voir un système pouvant gérer des déclenchements d'un appareil photo. Recherche entreprise capable de développer et programmer sur tel mobile ou système type routeur autonome.

Merci

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### Keywords

- Communications Protocols, Standards
  - Signal Processing (speech, sound, image)
- 

### Collaboration sought

- Research and development
  - Technical Co-operation
- 

### Responsible

gerant marty pascal



## TJAT Systems

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Israel

### Collaboration Profiles

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#### **Tjat is a Technology leader in making the Mobile Internet a reality - bringing a rich web messaging**

##### **What we offer**

The first Complex, Interactive mobile widget achieving the ultimate User Experience

Rich User interface for Web Messaging, including sound and vibration notifications, fully animated emoticons.

Immediate and cost effective - offering mobile web messaging to the entire subscriber base.

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##### **What are we looking for**

Company references - Vodafone Live!, Cellcom, Movilisto Spain, Portugal and France (Buongiorno companies), Pelephone, debitel, life, MIRS

Main partners - AOL ICQ, Infineon/Comneon, Chikka, Microsoft,

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##### **Responsible**

Uri Stossel

## Togunà Interactive

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Italy



togunà  
INTERACTIVE

i-muse - Interactive Museum is the first product/service of the startup company Togunà Interactive, founded in December 2007 by five professionals with complementary skills living in Como.

i-muse is an innovative videoguide system for museums and art exhibitions, deployable in both outdoor and indoor environments. It's aimed at replacing standard audioguide systems, while retaining the same flexibility and ease of use for end users.

### Collaboration Profiles

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#### Mobile software solutions

##### What we offer

i-muse system is a combination of the latest PDA mobile devices, Rfid technology (used for automatic selection of the exhibits and visitor localization), as well as a flexible software architecture providing the end user with a virtual guide that can lead him along the exhibition areas.

Users can benefit from an enriched experience along their visit to a cultural heritage site by listening to and watching quality audio-visual content produced by our internal staff or by an external partner in collaboration with curators and educators of the site.

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##### What are we looking for

Cultural heritage sites willing to deploy an innovative solution for visitors.  
Partners willing to collaborate in expanding our technological platform.

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##### Keywords

- Mobile Entertainment
  - Computer Games
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##### Collaboration sought

- Technical Co-operation
- 

##### Responsible

Davide Orlando

## TOPOS COMMUNICATIONS S.A.

**KOLOKOTRONI 5  
15451 NEO PSYCHIKO**

**Greece**

**Telephone** +302106772600  
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**E-Mail** INFO@N-TOPOS.GR



n-topos is a privately owned Greek company, active in the fields of Information Technology and Communications. n-topos strategy is aiming at building a "state of the art" knowledge company, with human resources of high integrity and professionalism, capable of designing and producing systems of high quality and reliability, fulfilling customer expectations and meeting effectively the future technology challenges.

n-topos engineers have designed, developed and implemented a great number of large and innovative high technology projects, which represent a strong evidence of the capability and effectiveness of n-topos team.

Business portfolio covers the fields of telematics and fleet tracking systems, wireless and mobile communications systems, Location Based Systems (LBS), SCADA systems, GIS and Environmental systems, microelectronics in IC design and a variety of RDBMS intensive systems.

### Collaboration Profiles

## Telematics and Mobile Communications Technologies

### What we offer

1. Telematics, Mobile Communications, ITS, LBS, Urban Transportation Systems, GIS, SCADA, Turn Key Government Projects (proprietary know how)
2. Intellectual property in Integrated Urban Transport Systems and Telematics technology applied to large Urban automation turn key projects. Fleet management systems. WiMe an integrated telematics and fleet tracking engine to be developed in association with research and innovative partners.
3. Mobility applications and Government or legal users projects in telematics, transport, environment, energy, etc.
4. Integrated, wholly owned, tested, extremely competitive, easy to install, upgrade, expand and service, having a large number of projects in operation as reference.

### What are we looking for

If you are looking for a particular technology:

1. fiber optic networking know how, Satellite/GPS (Galileo potential), supply chain, passenger information and smart stop systems, security and CCTV systems, infotainment, navigation,...
2. To complete our product line, use for implementation of large government projects, assist to enter new market segments and increase our competitiveness.
3. Most at a beta tested phase, some in prototype or research level. Our basic offer is a finished complete and operational system tested and in use.

### Keywords

- Communications Protocols, Standards
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
- IT Applications for Health
- IT Applications for Transport and Logistics
- GIS Geographical Information Systems
- Mobile Security
- Mobile Service Provider

### Collaboration sought

- Joint Venture Agreement
- Manufacturing Agreement
- Licence Agreement
- Commercial Agreement
- FP7-ICT Project

**ACC10**

Competitiveness for Catalonia



**Generalitat de Catalunya**  
Government of Catalonia

**BROKERAGE EVENT 2010**

Barcelona, 15 - 18 February. Fira de Barcelona

**Responsible**

Dr. Gregory Labru

## TouchType Ltd

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SE39LL London

United Kingdom

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E-Mail [info@touchtype-online.com](mailto:info@touchtype-online.com)



TouchType is an innovative technology company providing next-generation text entry and prediction software for mobile and computing devices.

We work in partnership with leading Mobile OEMs, operators and third-party software providers to bring compelling text entry products to market.

Our technology dramatically improves user text input capability and productivity, providing a deeply personalised experience which improves device satisfaction and customer retention.

We are based in London, UK.

### Collaboration Profiles

#### TouchType Ltd

#### Next-generation text entry and text prediction technology

##### What we offer

TouchType is an innovative technology company, providing next-generation text entry and prediction software for mobile devices and PCs.

Our technology dramatically improves user text input capability and productivity, providing a deeply personalised experience which improves device satisfaction and customer retention.

TouchType's software displays the following key features:

- (i) A step-change in prediction performance - twice as efficient as current solutions
- (ii) Intelligent next-word prediction - allowing users to simply select their next word rather than enter every character
- (iii) Personalised text entry experience - using dynamic learning to offer relevant predictions tailored to the user's writing style

##### What are we looking for

We are looking to form partnerships with leading Mobile OEMs, operators and third-party software providers to develop compelling text entry applications to bring to market.

Our software can either be provided as a complete text entry application, or else it can be integrated within a third-party product.

##### Keywords

- E-Learning
- Digital libraries and content
- IT Applications for Health
- ICT for Independent Living and Inclusion
- Content Provider

##### Collaboration sought

- Research and development
- Technical Co-operation
- Licence Agreement
- Commercial Agreement

##### Responsible

Jonathan Reynolds

## Tracker Software Oy

**Kauppiantie 30  
90460 Oulunsalo**

**Finland**

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**Fax** +35885219100  
**E-Mail** hannu.lohi@trackersw.com



Is a "30 year old startup" having its roots in mobile phone GPS, map, tracking, map server and real time data transferring systems. Tracker Software, Inc. (TSI) was Originally formed in 1977 as Tracker Oy, based in Oulu, Finland TSI now leverages some of the most advanced mobile application development, technologies and methods to address worldwide mobile markets. TSI map server contains topographic maps from 9 countries as well as software has localisations to 9 languages.

TSI platform contains all components from map and tracking servers to end user client. The platform is already in use in tens of thousands mobile phones in several countries.

Our current customers and partners are e.g. Nokia, SonyEricsson, O'Neil, Tracker, Pointer as well as BrightPoint, Anglo Nordic, 2020 logistics etc.

### Collaboration Profiles

#### Custom GPS mobile software and special maps.

##### What we offer

Custom mobile solutions including GPS applications for consumer-based enterprises worldwide. We provide turn-key mobile applications and solutions in order to speed time to market while ensuring highly functional and custom branded mobile software.

We offer our customers a variety of business models in order to meet financial and operational requirements.

Our platform contains

- Custom Mobile Application Development
- Mobile Licensing Server
- Mobile Maps Server
- Mobile and web Payment Gateway
- MyWay Global Maps - Topographical, Nautical and more
- MyWay GPS Software including full tracking and measuring functionality
- MyWay GPS Space - a Branded, Custom Social Media Portal
- SMS and Messaging
- Mobile Partnerships
- MyWay Voice - Audio Activated Content Via GPS

##### What are we looking for

Channels for own MyWay products.

Companies, who want to expand their current busines to mobile world, with GPS enabled applications having their own name and brand, but using Tracker Software's high end technologies. Our specialities are in Java based mobile softwares and topographic and nautical maps.

Hightly skilled tecnology partners especially from iPhone, Android and Windows mobile.

See more about us from:

[www.trackersw.com](http://www.trackersw.com)  
[www.mywayoutdoor.com](http://www.mywayoutdoor.com)

Or our customers:

[www.tracker.fi](http://www.tracker.fi)  
[www.pointer.fi](http://www.pointer.fi)  
[www.navjacket.com](http://www.navjacket.com)

##### Keywords

- Communications Protocols, Standards
- Electronic Commerce, Electronic Payment, Electronic Signature
- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System

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- Content Provider
  - Mobile Entertainment
  - Mobile Security
- 

**Collaboration sought**

- Research and development
  - Technical Co-operation
  - Joint Venture Agreement
  - Licence Agreement
  - Commercial Agreement
- 

**Responsible**

Hannu Lohi

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**TrackerSecurity Corp.**

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**Ahventie 4 A 7  
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**E-Mail** sales@trackersecurity.com

Tracker Security Oy, independently owned company with over 30 years experience of tracking products and services in extremely hard conditions. Tracker Security's solutions are used all over the world in many different areas like Law&Forcement, Elderly People Houses, Militaries, Lone Workers, World Class Sports, etc.

Headquartered in Espoo, Finland, and offices in Oulunsalo, Finland and Boise, Idaho in the US.

Tracker Security products are state-of-the-art asset and people tracking & monitoring solutions based GPS, GSM and web technology. Company's main activities consist of concept development, manufacturing and sales and channel development.

Target customers are channel partners like large security companies and service providers.

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**Collaboration Profiles**

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**Tracking and monitoring solutions for personal safety and securing high value items and locations.****What we offer**

Tracker Security builds state-of-the-art security solutions. Our solutions and products are built on over 30-years experience of developing innovative tracking equipment for extreme conditions.

Tracker Security has in-depth knowledge of GPS, radio frequency and GSM positioning technologies. Products and services are build based on the best combination of these technologies to create an optimal customer solution. Easy implementation and maintenance of the solutions is based on mobile and web based administration and setup tools.

Tracker Security offers out-of-the box solutions for personal safety, alarm and monitoring and asset recovery. Around the world, security companies, national and local governments and world class sporting groups have found Tracker Security to provide innovative and high-quality solutions.

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**What are we looking for**

Tracker Security is looking for partners and distributors in various fields. Typically these partners are security service providers and care service providers.

For distribution we are looking for carriers and wholesalers.

We are also looking for a global communication solution (SMS, Voice, GPRS).

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**Keywords**

- Electronics, Microelectronics
- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
- GIS Geographical Information Systems

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**Collaboration sought**

- Commercial Agreement

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**Responsible**

Einari Kanerva



## Traffix systems

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**Hanagar 5b**  
**45240 Hod Hasharon**

**Israel**

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**Fax** +972-9-7443458  
**E-Mail** [info@traffixsystems.com](mailto:info@traffixsystems.com)

Traffix Systems provides Next Generation Control Plane and Diameter solutions that enable to bridge and secure NGN and Legacy networks and to connect network functionality across different wireline and wireless technologies. Traffix is leading the Next Generation Control Plane and Diameter market, with more than 100 vendors and service providers' customers. Some of Traffix operator customers are DT, Orange, Bharti, VimpelCom, Vodafone, Qwest and Telefonica.

Traffix portfolio of Control Plane and Diameter products includes:

Diameter Gateway –bridging NGN and IMS Diameter based services with legacy protocols such as RADIUS, LDAP, CAMEL and Web Services.

Diameter Load Balancer – Enables to manage, secure and scale NGN and IMS networks, by using advanced Diameter Load Balancing mechanisms.

OpenBloX Diameter stack – 48 interfaces including all 3GPP release 7 and LTE Diameter interfaces.

### Collaboration Profiles

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## Traffix Systems is the Diameter control plane expert. Traffix supports telecom operators on their wa

### What we offer

Traffix Diameter Gateway – Provides instant cost effective connectivity between any Diameter interface to any other control plane or AAA protocol.

Typical connectivity scenarios include connecting Diameter network element and legacy network elements or different vendors Diameter dialects.

Traffix Diameter Load Balancer – Enables network scalability based on unique native Diameter load balancing technology which enables smart business oriented contextual load balancing. This is a Diameter node which is uniquely familiar with any Diameter interface.

OpenBloX Diameter Stack – Provides software developers the ability to develop robust Telco grade Diameter interfaces and build NGN connections you can trust.

### What are we looking for

Company references – Bharti, Orange, Beeline, Vodafone

Main partners - Ericsson, Cisco, IBM

Investors – Leading venture capital firms and industry veterans

### Responsible

Eran Rotman

## Transatel

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France



Transatel is a privately-owned French company based in Paris with subsidiaries in Belgium, Netherlands, Luxembourg and in the UK.

Transatel is an European MVNE (Mobile Virtual Network Enabler) serving MVNOs and GSM operators.

\*Services for established brands and businesses: turn key solution to become MVNO

\*Services for GSM operators: infrastructure & services to easily integrate new MVNO and/or build specific co-branded offer

### Collaboration Profiles

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#### MVNE

##### What we offer

We provide in ASP mode a full MVNO platform (IT and Telecom) that is mutualised between several MVNOs and several MNOs.

By using our services MVNOs and MNOs can dramatically reduce their investments an time-to-market.

We also provide in some countries wholesale airtime (depending on our agreements with local MNO)

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##### What are we looking for

Potential customers and partners.

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##### Keywords

- Mobile Service Provider

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##### Collaboration sought

- Technical Co-operation
  - Commercial Agreement
- 

##### Responsible

Romain Durand

## Transferts LR

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**Montpellier**

**France**

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**E-Mail** [avila@transferts-lr.org](mailto:avila@transferts-lr.org)



transferts LR

Created in 2005 by the Regional Council of Languedoc Roussillon, the association also benefits from State and European funding and counts 28 full time members of staff including 15 experts in 5 fields: Agronomy/Food, Environment, ITC/Multimedia, Industrial automation /mechanics, Health/Biotechnology.

Within an increasingly competitive environment, we provide companies with direct support for technology transfer helping them gain and maintain a competitive edge.

All of our services are free of charge.

### Collaboration Profiles

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**What we offer**

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**What are we looking for**

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**Responsible**

Concepcion Avila

## Transferts LR/Med2Europe/Enterprise Europe Network

avenue Jean Mermoz 954  
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France

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Transferts LR is the Regional Development Agency of Languedoc Roussillon (south of France) committed to the promotion of innovation, technology transfer and project development at a regional, national and european level.  
Transferts LR is member of Enterprise Europe Network

### Collaboration Profiles

#### Transferts LR is member of Enterprise Europe Network, providing assistance to partners search.

##### What we offer

We provide a range of free of charge services to help SMEs in their partner searches and funding scheme for their innovation projects :

- publication and diffusion of Technology Offers or Requests in the whole Enterprise Europe Network (45 countries - 400 relays) for partner searches,
- organisation of bilateral company mission and brokerage events in our region and abroad
- according to the complexity and goals of your project, we will direct you towards the appropriate Regional, State or EU funding schemes
- our expertise in ICT, multimedia, security, embedded systems, electronics, allows us to fully understand your technological issue in order to give good quality service

##### What are we looking for

Looking for companies and laboratories interested in developing technological partnerships.

European clients interested in developping their activities or technological partnerships with companies from the Languedoc Roussillon region in the south of France.

Google can help you to find out why these companies are in our area: IBM, DELL, SNR, Crouzet, Selemcom, Ubisoft, Budget Telecom, PcSoft, Aquafadas, PenBase, Awox, Nethéos, Cortus, Mediscs, Neotic, Intracense, Maeglin, BedYCasa, Actiplay, Feerik, Netia, Arkadin, Genesys, Lamdyne, Cairpol, Hexis, Richard Ducros, etc.

Our world wide well known research laboratories : LIRMM, LGI2P, IES, ELIAUS, CIRAD, IRD, etc.

##### Keywords

- Electronics, Microelectronics
- Network Security
- Data Protection, Storage Technology, Cryptography, Data Security
- Database Management, Data Mining
- Communications Protocols, Standards
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Electronic Commerce, Electronic Payment, Electronic Signature
- E-Learning
- Digital libraries and content
- Signal Processing (speech, sound, image)
- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
- IT Applications for Health
- IT Applications for Transport and Logistics
- ICT for Independent Living and Inclusion
- GIS Geographical Information Systems
- Content Provider
- Mobile Entertainment
- Mobile Security
- Mobile Service Provider
- Computer Games
- 3D Media

##### Collaboration sought

- Research and development

**ACC10**

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- Technical Co-operation
  - FP7-ICT Project
- 

**Responsible**

Mr Gilles Lucato

## Travelbloggers.tv

Pentonville Road 20 - 32  
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United Kingdom

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Fax

E-Mail Paul@travelbloggers.tv



Travelbloggers.tv is the next generation website for the next generation of travellers.

We are a mobile powered, globally networking, video infotainment website based in the UK, with affiliates in Australia, France, South Africa, Switzerland and New Zealand, and are now seeking associates working within Mobile-Media, Digital-Tourism and Social Networking throughout Europe, Africa, Asia, Australasia, North & South America.

The 'Youth & Student Travel' industry generates 20% of global tourism revenue. Travelbloggers.tv is a mobile powered community created specifically for the benefit of these young global explorers and their friends & family back home.

### Collaboration Profiles

**www.travelbloggers.tv**

**The mobile-media community for young global explorers.**

#### What we offer

For computer & mobile users alike, Travelbloggers will become a comprehensive video travel guide for young explorers, compiled by young explorers. Users will obtain education & inspiration through watching other travellers experiences, network with each other, view user comments about travel services, or even make reservations for their own 'once in a lifetime journey'.

Powered by dedicated mobile apps, Travelbloggers also functions as a travelling utility, transforming the mobile into a Swiss army knife for young explorers.

Using peer-to-peer marketing, Travelbloggers provides the ideal platform for youth tourism industries to promote services directly onto handsets of their targeted market, in a fashion users will enjoy interacting with, be they at home or on a voyage of a lifetime.

#### What are we looking for

We are looking for 'App Developers' to reproduce our Travelbloggers.tv, Android App for all other mobile OS's.

We are also hoping to meet bi-lingual designers and programmers working in the areas of mobile language translation, GPS functionality tools and video capture, editing and playback. Furthermore, any persons involved with developing web and mobile facilities for either the Youth & Student Travel Market or Mainstream Tourism.

Lastly, we would like to acquaint ourselves with any handsets manufactures developing high quality video capturing devices, and service providers that would best suit our community of globally roaming Travelbloggers.

If you feel you have an ideal Travelbloggers.tv mobile application, service or perfectly suited handset in development, please inform us.

#### Keywords

- Electronics, Microelectronics
- Database Management, Data Mining
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Electronic Commerce, Electronic Payment, Electronic Signature
- Signal Processing (speech, sound, image)
- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
- IT Applications for Transport and Logistics
- GIS Geographical Information Systems
- Mobile Entertainment
- Mobile Service Provider

#### Collaboration sought

- Research and development
- Technical Co-operation

**ACC10**

Competitiveness for Catalonia



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Government of Catalonia

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- Joint Venture Agreement
  - Manufacturing Agreement
- 

**Responsible**

Paul Croucher

## TREELOGIC

**Parque Tecnológico de Asturias Parcela 30  
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**Spain**

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**E-Mail** infoidi@treelogic.com



Treelogic is a Spanish SME founded in 1996, specialized in Information and Communication Technologies. Currently, Treelogic has five lines of business:

- Treelogic Consulting: Helps clients to reorganize and improve their production and business processes.
- Treelogic Location Services: Specialized in vehicle and people location as in mobility solutions. Ewhere is an innovative solution for intelligent control of fleets of vehicles
- Treelogic RFID: Exploits the potential of RFID as a method of storage and retrieval of remote data. It offers turnkey solutions with value-added services based on this technology
- Treelogic elnclusion: Offering innovative technological solutions in the field of elnclusion. Solutions at the service of people, based on Universal Design and Accessibility
- Treelogic I+D+i: the R&D department is the cornerstone of Treelogic's business model, where possibilities of emerging technologies to success are evaluated to make new business opportunities come true

### Collaboration Profiles

#### R&D cooperation

##### What we offer

Research & Development is a permanent reference in Treelogic. It allows us to be at the forefront and to explore alternative solutions to our customer's problems, open new lines of business and establish successful partnerships with other companies.

What can we offer?

- \* Cooperation in R&D projects.
- \* Products, services and process improvement.
- \* New products, services and process development.
- \* Viability studies.
- \* Innovative ICT solutions to solve our customer's and partnership's problems.
- \* Advising in your innovation process.

Further information can be found here: <http://idi.treelogic.com/ing/index.html>

##### What are we looking for

The R&D department in Treelogic is always betting on partnerships with other companies and institutions because isolation does not make sense into the information society.

As a key research line in R&D strategy, Treelogic is leading importante projects related to mobile technologies and research trends, combined with other cutting-edge technologies, such as Future Internet, Semantic Web, Internet of Things, Cloud Computing and many more.

We are looking for innovative companies and institutions to stablish different cooperation lines in R&D, for both technological and strategic interests. Open innovation is a key in Treelogic strategy to improve, stablishing win-win relations with actors all along the value chain.

##### Keywords

- IT Applications for Health
- IT Applications for Transport and Logistics
- ICT for Independent Living and Inclusion
- Mobile Service Provider

##### Collaboration sought

- Research and development
- FP7-ICT Project



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**Responsible**

Marcos Sacristán Cepeda

## trendIT

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Tel Aviv

Israel

Telephone

Fax

E-Mail

### Collaboration Profiles

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**trendIT's platform is a unique, innovative management solution designed to accurately measure and**

#### What we offer

MacroTREND viewer - an accurate, fine-grained, real-time map of population demographics and mass movements.

StatTrend - a geo-statistical analysis report by request

Webservices - the integration of dynamic demographic data into third party platforms

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#### What are we looking for

Company references - Cellcom

Main partners - Cellcom

Investors - Capital International ([www.capitalio.com](http://www.capitalio.com))

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#### Responsible

Uri str

## TRIAS SA

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France

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**E-Mail** luc.potron@trias.fr



Trias is a French company located in Paris.

Trias Development is a leading supplier of integrated solutions for magazines, newspapers in France. Enterprises such as La Tribune, Le Figaro, le NouvelObs use our product every day.

Trias has introduced a new concept for publishing to mobile device such as the Apple iPhone and Android phone.

One of the key features is the ability to use the same content for miscellaneous target (paper, web, smartphone, pdf) thus simplifying assets management.

Trias develops and markets production and editorial solutions for newspapers and magazines. Trias \s products are all XML based. Content can then be reused easily between output target.

For example a story can be published on paper using QuarkXPress or InDesign. The story is then corrected by the editor and re-integrated in the database. It is important to note that the database is always up to date. The story can then be sent to the web or to our iTecfone product for smartphones.

### Collaboration Profiles

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#### Multi OS platform solution for Press and Media

##### What we offer

1. Trias develops and markets production and editorial solution for newspaper and magazine
2. Trias has introduced a new concept for publishing to mobile device such as Apple iPhone and Android phone
3. One of the keys features is the ability to use the same content for miscellaneous targets ( paper, web, smartphone, pdf) thus simplifying assets management.

##### What are we looking for

We are looking for a partner:

1. A distributor and/or project partner.
2. Press and media, but also any company with a communication project .

##### Keywords

- Communications Protocols, Standards
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Electronic Commerce, Electronic Payment, Electronic Signature
- E-Learning
- Digital libraries and content
- GIS Geographical Information Systems
- Content Provider
- Mobile Entertainment
- Mobile Service Provider

##### Collaboration sought

- Commercial Agreement
- FP7-ICT Project

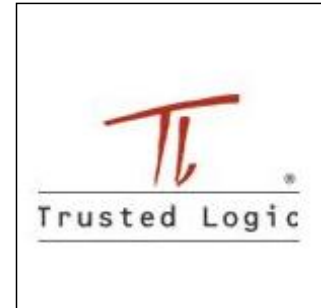
##### Responsible

Luc POTRON

## TRUSTED LOGIC

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France



Trusted Logic is a pioneer in security solutions for digital services – from m-payment to e-ticketing, from identification to access control – enabling end users to access services anywhere, anytime, securely. A leading provider of open, secure software and solutions for smart cards and devices, Trusted Logic creates the foundations for converging digital services at the crossroads of telecom, banking, transportation, and government. With operations in France, Ireland, Singapore, and South Africa, Trusted Logic today serves customers worldwide. Its subsidiary, Trusted Labs, offers security consulting and evaluations and helps customers design and deploy their next digital services.

### Collaboration Profiles

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#### Security solutions for digital services

##### What we offer

Trusted Logic is a pioneer in security solutions for digital services – from m-payment to e-ticketing, from identification to access control – enabling end users to access services anywhere, anytime, securely. A leading provider of open, secure software and solutions for smart cards and devices, Trusted Logic creates the foundations for converging digital services at the crossroads of telecom, banking, transportation, and government. With operations in France, Ireland, Singapore, and South Africa, Trusted Logic today serves customers worldwide. Its subsidiary, Trusted Labs, offers security consulting and evaluations and helps customers design and deploy their next digital services.

##### What are we looking for

Any participant interested in the activities described

##### Keywords

- Electronics, Microelectronics
- Network Security
- Data Protection, Storage Technology, Cryptography, Data Security
- Mobile Security

##### Collaboration sought

- Research and development
- Technical Co-operation
- Commercial Agreement

##### Responsible

Silvia Candido

## TSB Innovationsagentur Berlin GmbH

Germany



With the TSB Technology Foundation Berlin and the TSB Association of Friends, the TSB Innovationsagentur is part of the TSB Technology Foundation Berlin Group.

Approximately 100 people work at the TSB Technology Foundation Berlin Group with the objective of developing science and industry networks to further progress in technology transfers, joint projects and sustainable cluster development.

The TSB Group works towards building upon international science and technology partnerships with a view to strengthen both the competitiveness and innovative characteristics of its partner.

A coherent innovation strategy is undertaken to emphasise Berlin's innovation policy and support the most flourishing areas of the region.

The TSB is focusing on the following areas:

biotechnology, medical technology, optics and energy technologies as well as information and communication technologies (ICT).

### Collaboration Profiles

#### EEN-Partner from Berlin/Germany

##### What we offer

EEN Berlin-Brandenburg

##### What are we looking for

Meeting with other EEN-Partners

##### Keywords

- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- E-Learning
- ICT for Independent Living and Inclusion
- Mobile Entertainment
- 3D Media

##### Collaboration sought

- Research and development
- Technical Co-operation
- FP7-ICT Project

##### Responsible

Thomas Vermynck

## TTI Telecom

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Israel

### Collaboration Profiles

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#### **TTI Telecom is a leading provider of next generation Operations Support Systems (OSSs) to Communicat**

##### **What we offer**

Netrac Fault Management delivers real-time, centralized monitoring of complex networks and empowers CSPs to solve service and network problems swiftly. The product line delivers a scalable, flexible, robust event management for networks of any size.

Netrac Performance Management is a highly reliable and scalable performance management system that can handle large amounts of data from multiple sources including Operational Measurements (OM), logs, xDRs, etc. It proactively detects irregular network behavior so that potential network problems can be avoided.

Netrac Service Management comprises of dedicated service management as well as fault and performance products that are enhanced with service information. It monitors and analyzes services, QoS and business impact from a customer centric point of view.

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##### **What are we looking for**

Company References and Strategic Business Partners

Company references - France Telecom, AT&T, Bell Mobility, KPN, Wind, 3 Australia.

Main partners - Nortel, Ericsson, LogicaCMG, Siemens, TechnoServ.

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##### **Responsible**

TTI Telecom Uri Stossel

## Turku 2011 Foundation

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### Finland



Turku 2011 Foundation organizes the European Capital of Culture year in Turku, Finland. Foundation is established by the City of Turku but is an independent organ from it. It 55Meur budget (until 2011) is financed by the city, Finnish government, private companies and the EU.

Turku2011 is developing and acquiring the best technology for the use of its various cultural events. Especially media rich, location based, semantic mobile services and guidance services plus event participation is in interest.

Organisation is already participating to 1.6 Meur projects for the development of such services.

### Collaboration Profiles

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## Turku, European Capital of Culture in 2011, wants to hear on your next big thing on mobile internet

### What we offer

Turku 2011 Foundation is investing heavily for the design and development of the Digital Capital of Culture, internet and mobile platform which is used not just by our cultural arrangements but also independent arrangements.

We are already participating to technology development projects (publicly and privately funded) where for instance mobile semantic services and haptic event participation systems are developed (total budget of the projects is 1.6Meur).

We can offer funding for the development projects, EU projects, one year long interesting piloting environment and also an valuable customer for you.

---

### What are we looking for

We are arranging European Capital of Culture. We are interested to get presentations/offers on the next fields:

- event participation and messaging systems
  - mobile broadcasting / content production through a mobile /mobilecasting
  - mobile participation/mobile web 2.0 solutions/community solutions
  - location based gaming/ location based tourist information services
  - especial interest for mobile applications working together with CMS systems.
  - mobile scheduling systems
  - mobile payment
- 

### Keywords

- Database Management, Data Mining
  - Electronic Commerce, Electronic Payment, Electronic Signature
  - Digital libraries and content
  - GIS Geographical Information Systems
  - Mobile Entertainment
- 

### Collaboration sought

- Research and development
  - Technical Co-operation
  - Commercial Agreement
  - FP7-ICT Project
- 

### Responsible

Jarmo Röksä

## Turku Science Park Oy

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Itäinen pitkäkatu 4B  
20520 Turku

Finland

**Telephone** +35828803100  
**Fax** +35824101830  
**E-Mail** [firstname.lastname@turkusciencepark.com](mailto:firstname.lastname@turkusciencepark.com)



Turku Science Park Oy is a triple helix organisation responsible for development of local ICT and Health/BIO clusters. Company is located in City of Turku, South-West Finland. Turku Science Park joins together the academic and business experts. Its special focal areas are biotechnology and ICT. It offers a unique growth environment for the commercialisation of research-oriented innovations and for the generation and growth of enterprise activities related to high technology.

Our genuinely urban science park is one of the largest, oldest and still fastest growing in Finland.

### Collaboration Profiles

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#### Contacts to Finnish companies

##### What we offer

Turku Science Park is a member in Enterprise Europe Network, one of the largest technology transfer networks in the world. Through our services you can reach Finnish ICT/Mobile technology companies with high growth potential and innovativeness. Turn also to your local service provider, we are together 600 organisations and 3000 experts working for the Enterprise Europe Network!

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##### What are we looking for

We are looking for companies interested in finding business co-operation with Finnish companies.

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##### Keywords

- Electronics, Microelectronics
  - E-Learning
  - Digital libraries and content
  - Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
- 

##### Collaboration sought

- Research and development
  - Technical Co-operation
  - Joint Venture Agreement
  - Manufacturing Agreement
  - Licence Agreement
  - Commercial Agreement
  - FP7-ICT Project
- 

##### Responsible

Timo Huttunen



## Tuso Technologies S.L. (Fiabee)

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Catalonia



Fiabee is an European company based in Barcelona providing Cloud Backup, automatic sync and archiving services, for mass market, SME and big corporations.

Our first product offers cloud backup services for laptop/PC, having an iPhone App to access remotely your backed data.

Our team has ex-VP from Silicon Valley Co's, engineers and marketing people from from UK, Barcelona and France.

We were selected to present our company at Techcrunch Europe in London and in HIT 2009, World Innovation Summit.

We invest more than the 70% of our budget in R+D and innovation, having developed agreements with the most prominent Technical Universities to collaborate in different projects.

### Collaboration Profiles

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#### **Automatic Sync, Cloud Backup and archiving services for mass market, SME and Corporations.**

##### **What we offer**

Fiabee has been considered one of simplest and fastest technologies on the market to provide sync, cloud backup and archiving solutions.

Our technology allows the automatic synchronization between Laptops, remote access to documents and sharing capabilities from mobile devices, in addition to completely automatic and unassisted Cloud Backup services.

Fiabee has developed a proprietary technology that using distributed computing techniques provides an advanced search capability – even offline to handle with hundreds of thousands of unstructured documents and files but keeping the backend as one of the more cheapest of the market.

By using native technologies Fiabee can be easily deployed in different environments (Symbian, iPhone, Windows, etc).

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##### **What are we looking for**

We're looking for industrial partners to adapt our technology in their portfolios to be offered to their customers.

And distributors and ISP are also welcomed.

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##### **Keywords**

- Data Protection, Storage Technology, Cryptography, Data Security
  - Mobile Security
- 

##### **Collaboration sought**

- Research and development
  - Technical Co-operation
  - Joint Venture Agreement
  - Licence Agreement
  - Commercial Agreement
- 

##### **Responsible**

Enrique Borrás

## Twinapex Oy

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**Bulevardi 6a6**  
**00120 Helsinki**

**Finland**

**Telephone** +358-40-7600097  
**Fax**  
**E-Mail** timo.kiippa@twinapex.com



Twinapex develops mobile and Internet services to help customers reach the modern audience. We have a strong background in both web and mobile media, and a vision on how these two will converge in the future which gives us an exceptional readiness for creating new interactive services.

Twinapex is headquartered in Helsinki, Finland having also an operations in Oulu, Finland and London, UK.

Twinapex' main product is Apex Vertex mobile publishing and services platform which is allows easy, cost affordable way to deliver content (including streaming videos and audios) to mobile phones and build & offer interactive services.

Apex Vertex users include companies like Finnish Broadcasting Company, London City Airport, Warner & Bros, Nivea, several national tourist boards, media companies and corporations.

### Collaboration Profiles

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#### Cost effective mobile publishing and service platform as SaaS service

##### What we offer

Apex Vertex is cost effective, easy to use mobile content publishing platform which allows fast and easy way to deliver content (including streaming and live videos and audios) and other interactive services to the end users.

With Apex Vertex its mobile sites and pages can be created from the scratch to be used for basic information sharing or for mobile marketing campaigns. Advanced, standard features allows integration of standard content feeds for automated content publishing and building interactive services like polls and surveys.

It is also possible to integrate Apex Vertex with other systems for more complex and advanced services enabling real mobility of end-users, customers and employees.

##### What are we looking for

Twinapex is looking to sell its SaaS based solutions for those who are willing to serve mobile users better, without costly time consuming projects for setting up mobile services.

Also, Twinapex is looking to expand its presence and offerings via partners.

##### Keywords

- Electronic Commerce, Electronic Payment, Electronic Signature
- Digital libraries and content
- Mobile Entertainment
- Mobile Service Provider

##### Collaboration sought

- Joint Venture Agreement
- Licence Agreement
- Commercial Agreement

##### Responsible

Timo Kiippa

## TynTec Ltd.

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Hope Street 11  
IM1 1AQ Douglas, Isle of Man

United Kingdom

Telephone +44 207 436 0283

Fax

E-Mail [sales@tyntec.com](mailto:sales@tyntec.com)

TynTec is a mobile messaging operator, offering enterprise-quality SMS services to mobile operators, enterprises, internet and mobile services providers. Because of the unique way in which TynTec manages SMS transmission, the company is leading the industry in the provision of Service Level Agreements (SLAs) for messaging. By committing to strict parameters of reliability, throughput, uptime and speed, TynTec can offer its clients messaging services that are suitable for truly mission critical environments. TynTec offers a broad range of messaging services to its clients, such as inbound and outbound SMS services, SMS hubbing, unified inbound messaging and real time network data.

### Collaboration Profiles

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#### Mobile messaging operator, offering enterprise-quality SMS services to mobile operators, enterprises

##### What we offer

1. What is your area of expertise or know how? - Mobile messaging
2. What type of innovative technology or research project is being offered? - Tyntec is an expert in SMS and messaging technology, which bases our high-quality proposition
3. What can it be used for? - TynTec's SMS services can be used in many applications: incident alerts, authentication procedures such as sending passwords via SMS, mobile check-in, mobile advertising, blogging, social networking, ticketing etc.
4. Main advantages: - TynTec provides high quality mobile messaging services. These are the key quality advantages of TynTec: guaranteed delivery within 15 seconds, no-message loss policy, global reach and SLAs (service level agreements)

##### What are we looking for

If you are looking for a partner:

1. What type of partner (industry, distributor, research, project partner, etc.)? - Channel partners
2. Which industry sector? - Mobile and internet service providers, software providers, telco infrastructure providers, VOIP providers, unified communications providers
3. What tasks need to be performed by the partner? (Manufacture, distribution, etc.) - Reselling, act as channel partner

##### Keywords

- Mobile Security
- Mobile Service Provider

##### Collaboration sought

- Commercial Agreement

##### Responsible

Scott Crowley

---

## UAB Balticmeda

### Lithuania

We have hands on wide range of technologies (Java, J2EE, PHP, Linux, Microsoft .NET, MS SQL Server, MySQL, Oracle, UML)... yet no technology is \"the\" best. Each project has different requirements and thus its own \"best\" technology. We can help you to make informed decision before moving forward.

Our domain knowledge covers:

Internet technologies  
E-commerce (e-shops, portals), web pages  
CRM and web-based self-service systems  
Internet banking systems  
Specialized software for  
Restaurant management systems  
Billing systems for telecommunications  
Software design tools  
Document management systems  
HIS (Hospital information systems)  
Systems for appointment and scheduling  
Project portfolio management

### Collaboration Profiles

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## Qualitative programming services

### What we offer

Programming services during the development life-cycle of the project (definition & analysis of requirements, design, development, documentation, deployment, customer training and maintenance).

### What are we looking for

We are looking for partners that are either in consulting or product development business and who need:

- Representation for their products and services in the Baltics.
- Professional integration service specialists.

### Keywords

- Data Protection, Storage Technology, Cryptography, Data Security
- Database Management, Data Mining
- Network Technologies (Wireless, Wi-Fi, Bluetooth)

### Collaboration sought

- Research and development

### Responsible

Manager Inga Globiene

## UAB MultimediaMark

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### Lithuania



1. Lithuania
2. Design and programming service.
3. MultimediaMark is a digital media solutions company. Since 2000, we have been using the newest multimedia technologies, specializing in high-quality design solutions such as innovative web projects, multimedia presentations, mobile content, animation and 3D graphics. MultimediaMark has been nominated to EUROPRIX Multimedia Awards 08 in Austria!

### Collaboration Profiles

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#### Mobile entertainment, animation

##### What we offer

High-quality design, animation solutions in Flash, 3D, After Effects, and other environments  
Video editing  
Game creating  
Flash and JAVA applications

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##### What are we looking for

Content providers  
Marketing agencies  
Mobile entertainment distributors  
Publishers  
Companies, which we could represent in Baltics.

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##### Keywords

- Content Provider
  - Mobile Entertainment
  - Computer Games
  - 3D Media
- 

##### Collaboration sought

- Technical Co-operation
  - Commercial Agreement
- 

##### Responsible

Vytautas Svegza

## UAB \"Aedilis Invest\"

Lithuania



Aedilis Invest located in Vilnius. Various integration application development in automation and IT sectors.

Main areas of activity:

- Designing of solutions for industrial and energy controller's (PLC, RTU), dispatcher managing systems (SCADA), programming and configuration.
- Designing of remote communications, supply of equipment, installation and tuning at site.
- Designing of commercial accounting systems, momentary value reading systems, production of enclosure systems (cases) with required hardware and tuning at site.

### Collaboration Profiles

#### Integration mobile solutions

##### What we offer

We offer enterprise mobile applications development offshore and onsite.

##### What are we looking for

We are looking for partner, who needs to outsource mobile applications development for Blackberry, iPhone, Nokia and other smartphones

##### Keywords

- Data Protection, Storage Technology, Cryptography, Data Security
- Database Management, Data Mining
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Electronic Commerce, Electronic Payment, Electronic Signature
- Digital libraries and content
- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
- IT Applications for Health
- IT Applications for Transport and Logistics
- ICT for Independent Living and Inclusion
- GIS Geographical Information Systems
- Content Provider
- Mobile Security

##### Collaboration sought

- Technical Co-operation
- Joint Venture Agreement
- Commercial Agreement

##### Responsible

Marius Švedaruskas

## UAB \"Hosting\"

---

Vilnius

Lithuania

**Telephone**

**Fax**

**E-Mail**

Our company is focused on providing web hosting services to other companies. Qualified staff helps clients to solve their issues of various complexity.

### Collaboration Profiles

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#### WEB HOSTING

##### What we offer

- Web hosting services and project support.
- SSL certificate services
- Virtual dedicated servers

##### What are we looking for

Clients interested in hosting solutions for mobile services.

##### Keywords

- Network Security
- Data Protection, Storage Technology, Cryptography, Data Security
- Database Management, Data Mining
- Communications Protocols, Standards
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Electronic Commerce, Electronic Payment, Electronic Signature

##### Collaboration sought

- Commercial Agreement

##### Responsible

Petras Bieliauskas

## UAB \"Sedum kompiuteriai\"

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**Kaunas**

**Lithuania**

**Telephone**

**Fax**

**E-Mail**

Our company is the official partner of lots of software and hardware companies. We are resellers of lots of computer related products.

### Collaboration Profiles

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#### Hardware reseller

##### What we offer

Electronic Commerce web based system  
Hardware equipment  
IT solutions

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##### What are we looking for

Ideas and partners to develop mobile customer service system.

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##### Keywords

- Network Technologies (Wireless, Wi-Fi, Bluetooth)
  - Electronic Commerce, Electronic Payment, Electronic Signature
  - Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
  - Content Provider
- 

##### Responsible

Laimonas Ignatavicius



## ubiqua

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**Rabassa 71**  
**08024 Barcelona**

**Catalonia**

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**Fax**  
**E-Mail**                **contact@ubiqua.es**



In this edition of MWC 2010 ubiqua, a catalan mobile marketing agency and solutions provider, presents the recent release of astrolabi v.2.0.

Astrolabi is a Content Management System to design and built mobile web sites. To the valued features it had the previous version:

No need to write code

Fast deployment

Dynamic publication and automatic translation to the language supported by visiting devices (WML, XHTML, DHTML,...)

Automatic resizing of images

New features are now incorporated:

Automatized update via RSS

Easy upload of databases

New module "downloader" for content distribution

New architecture to allow specific CSS for specific devices

Clone and new master area feature to speed large project development

and more to come. Contact us for a full review

### Collaboration Profiles

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#### **Astrolabi: Mobile web creator -**

##### **What we offer**

Astrolabi is a Content Management System to design and built mobile web sites:

No need to write code

Fast deployment

Dynamic publication and automatic translation to the language supported by visiting devices (WML, XHTML, DHTML,...)

Automatic resizing of images

Automatized update via RSS

Easy upload of databases

New module "downloader" for content distribution

New architecture to allow specific CSS for specific devices

Clone and new master area feature to speed large project development

##### **What are we looking for**

We are looking for partners to distribute astrolabi in their countries / regions.

##### **Keywords**

- Communications Protocols, Standards
- Electronic Commerce, Electronic Payment, Electronic Signature
- E-Learning
- Digital libraries and content
- Content Provider
- Mobile Service Provider

##### **Collaboration sought**

- Technical Co-operation
- Joint Venture Agreement
- Licence Agreement
- Commercial Agreement

**ACCÍÓ**

Competitiveness for Catalonia



**Generalitat de Catalunya**  
Government of Catalonia

**BROKERAGE EVENT 2010**

Barcelona, 15 - 18 February. Fira de Barcelona

**Responsible**

Jordi Serra

## Ubisafe AS

Norway



Ubisafe AS specialises in technological enablers for making user logon processes to a wide range of different ICT services easier and more secure. The logon processes are simplified because the user can use his/her cellular phone to verify their identity towards service providers (options with USB dongles). By reusing the authentication mechanisms of GSM/UMTS SIM, the logon process becomes more secure, as this is a two-factor authentication mechanism. Ubisafe AS provides Identity Management solutions that provisions mobile authentication as a value-added service to enterprises (e.g. VPN) and other service providers (Web-based services etc.).

### Collaboration Profiles

#### Identity management with two-factor mobile authentication

##### What we offer

Ubisafe specialises in solutions & technologies for strong, user-friendly and cost-efficient user authentication to a variety of ICT services. The solutions are centered around the mobile phone as an authentication token, optionally substituted by USB dongles when appropriate. We also focus on the integration of these authentication solutions with Identity Management frameworks to ensure maximum adoption in the market place.

We offer the integration of our technology with any company or service provider that has acknowledged the need for stronger, yet user-friendly and cost-efficient authentication solutions for the services they operate/provide, e.g. VPN, Web-based services, Intranet etc.

##### What are we looking for

We are looking for providers of end-user services for integration, prototyping and piloting of our technologies. Examples are providers of VPN-solutions, identity providers on the Web, organizations with the need to properly secure their Intranet services, IP telephony providers requiring a simplified yet strong means to unify end-user authentication.

Any partner must be able to provide adequate documentation and support to ease the integration process. Access to an existing (limited) customer base for piloting is also of interest.

Ubisafe is also looking for potential international R&D projects. We have substantial experience from previous European CELTIC projects.

Ubisafe has several prototypes. The next step is to achieve integration and piloting with real services and real users.

##### Keywords

- Network Security
- Data Protection, Storage Technology, Cryptography, Data Security
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Mobile Security

##### Collaboration sought

- Research and development
- Technical Co-operation
- Commercial Agreement
- FP7-ICT Project

##### Responsible

Dr Ivar Jørstad

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**ubitexx GmbH**

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**Balanstrasse 57  
81541 Munich**

**Germany**

**Telephone +49-89-5506489-0**

**Fax**

**E-Mail**



ubitexx is a German based software company with sales focus on Europe and the US. The product ubi-Suite is a mobile device management software for iPhones, Symbian and WindowsMobile smartphones (Android and Blackberry on roadmap for 2010). ubitexx won several awards like the 2008 German Internet Award and the 2007 ICT prize by the European Commission. Microsoft appointed ubitexx to be one of 14 BizSpark One Companies worldwide.

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**Collaboration Profiles**

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**Mobile Device Management for iPhone, Symbian and WindowsMobile Smartphones - Reselling partners want****What we offer**

a world-class and award winning product for enterprise customers to manage mobile smartphone devices to

- implement security policies on mobile devices
  - safe management costs (-75%)
  - easily roll-out many devices
  - centrally inventory all mobile devices
- 

**What are we looking for**

we are looking for sytem-integrators and consulting companies to resell our product in their local markets.

we expect technical expertise and a support infrastructure in their markets.  
mobile specialists are welcome - but this is not a must

---

**Keywords**

- Network Security
  - Network Technologies (Wireless, Wi-Fi, Bluetooth)
  - Mobile Security
  - Mobile Service Provider
- 

**Collaboration sought**

- Commercial Agreement
- 

**Responsible**

Markus C. Mueller

## Ubiwhere

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**Aveiro**

**Portugal**

**Telephone**

**Fax**

**E-Mail**



Ubiwhere is a R&D company focused on Telecommunications and Computer Networking solutions.

Ubiwhere provides consulting services and software development on Heterogeneous and Next-Generation Networks.

Ubiwhere also dedicates its research activities on Ubiquitous Computing and creating innovative services.

### Collaboration Profiles

---

#### Ubiquitous Context-aware Applications for Mobile Operators

##### What we offer

Ubiwhere technology/service topics:

1. Ubiquitous/Mobile Computing and IMS
  2. Context-aware Mobile Applications
  3. Mobile applications based on the user context (e.g. location, profile/preferences, weather conditions, environment, ...)
  4. Possibility of integration with mobile operators network, namely IMS platforms.
- 

##### What are we looking for

Technology brief description:

1. Application Servers on IMS platforms
2. To develop context-aware services
3. Prototype

Partner profile:

1. Industry (Mobile Operator)
  2. Telecom
  3. Distribution
- 

##### Keywords

- Communications Protocols, Standards
  - Mobile Entertainment
  - Mobile Service Provider
- 

##### Collaboration sought

- Research and development
  - Technical Co-operation
  - Commercial Agreement
  - FP7-ICT Project
- 

##### Responsible

Rui A. Costa

## UK Trade & Investment

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**Oak Tree Court, Binley Business Park, Harry Weston Road  
CV3 2UN Coventry**

**United Kingdom**

**Telephone** +44-247-665-4191

**Fax**

**E-Mail**

UK Trade & Investment's role is a proactive one of facilitating overseas investment in the UK and enabling domestic business to expand confidently overseas. As the UK Government's international business development organisation, we help companies internationalise.

For further information please visit [www.uktradeinvest.gov.uk](http://www.uktradeinvest.gov.uk)

### Collaboration Profiles

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## International Trade & Business Support for UK Companies

### What we offer

Please contact your international trade adviser for various Business Support services and Market visit grants available in your area

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### What are we looking for

There is a lot of help & support available for UK businesses. Please get in touch with UK Trade & Investment

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### Keywords

- Electronics, Microelectronics
  - Network Security
  - Data Protection, Storage Technology, Cryptography, Data Security
  - Database Management, Data Mining
  - Communications Protocols, Standards
  - Network Technologies (Wireless, Wi-Fi, Bluetooth)
  - Electronic Commerce, Electronic Payment, Electronic Signature
  - E-Learning
  - Digital libraries and content
  - Signal Processing (speech, sound, image)
  - Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
  - IT Applications for Health
  - IT Applications for Transport and Logistics
  - ICT for Independent Living and Inclusion
  - GIS Geographical Information Systems
  - Content Provider
  - Mobile Entertainment
  - Mobile Security
  - Mobile Service Provider
  - Computer Games
  - 3D Media
- 

### Collaboration sought

- Research and development
  - Technical Co-operation
  - Joint Venture Agreement
  - Manufacturing Agreement
  - Licence Agreement
  - Commercial Agreement
  - FP7-ICT Project
- 

### Responsible

Mr Bineet Desai

## ULEX Innovative Systems

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rue Petit Jean 8  
38610 Gieres

France

**Telephone** +33 6 77 37 90 42  
**Fax**  
**E-Mail** info@ulex.fr



ULEX is an young company dedicated to research and development of telecommunications and Internet technology. We are advanced services experts in voice and video interactivity in line with the latest evolution in telephony.

### Collaboration Profiles

---

#### IT / Telecom R&D Profesional Services

##### What we offer

ULEX is working on video IP/43G services and technologies. We provide support / development team for telecom platform providers (PBX, IVR, IVVR, Asterisk, Dialogic, IP/3G/GSM Gateways,...etc ). We can work with you, ULEX is offering value added and advanced know how for your projects.

---

##### What are we looking for

PBX, IVR, IVVR, Asterisk, Dialogic, IP/3G/GSM Gateways projects collaboration and new partnerships. ULEX can help your research and development processes, in order to increase ROI with your Telecom services. ULEX is keen on meeting partners from industry and research on innovative mobile / phone services and their development and deployment.

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##### Keywords

- Communications Protocols, Standards
  - IT Applications for Health
  - Mobile Entertainment
  - Mobile Service Provider
- 

##### Collaboration sought

- Research and development
  - Technical Co-operation
  - Commercial Agreement
- 

##### Responsible

M. Borja Sixto

## UMU Ltd

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Westgate 10-12  
WN8 8AZ Skelmersdale

United Kingdom

**Telephone** +441695 711246  
**Fax** +441695 711248  
**E-Mail** peter.harrison@umuglobal.com



We are a security software company based in North West England. We provide state-of-the-art mobile security systems and mobile phone antivirus solutions developed specifically to protect mobiles, smart phones, pocket PCs and Symbian devices, so that users can have peace of mind that their data is safe wherever they may be.

We produce products that protect users against threats to the device, the data contained on the device and the user's ability to successfully operate the device.

Our current product range includes:

- UMU Scan; protects the handset from viruses and other malware
- UMU StopThief; helps to protect the handset in the event of theft
- UMU SpamSafe; filters incoming MMS/SMS messages to remove spam

All products are available on Symbian 2nd, 3rd and 5th Edition devices, and Windows Mobile handsets.

### Collaboration Profiles

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#### Distribution partners for mobile security products

##### What we offer

Our expertise is in developing security software for mobile handsets.  
We are offering our three products:

- UMU Scan; antivirus
- UMU StopThief; anti-theft
- UMU SpamSafe; anti-spam

We can also offer these in a suite as UMU Mobile Security.

Our products are smaller and faster than major competitors. Independent reviews also found that our products are easier to install and use than competitors.

Our products can be rebranded with our partner's branding if required.

---

##### What are we looking for

We are looking for distribution partners and others who can help us to distribute our products to a wide audience outside the United Kingdom.

Partners will need to be able to handle distribution and local marketing. We prefer partners who can also handle first line support but this is not essential.

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##### Keywords

- Mobile Security
- 

##### Collaboration sought

- Research and development
  - Technical Co-operation
  - Joint Venture Agreement
  - Licence Agreement
  - Commercial Agreement
-



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**Responsible**

Peter Harrison

## Uniconsult

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### Catalonia

to provide integrated consultancy services to small and medium businesses in Spain.  
Our head office is located in Barcelona.

### Collaboration Profiles

---

## Mobile applications for management

### What we offer

1. What is your area of expertise or know how?  
to develop applications for smartphones (iphone, ipod and Android systems operations mobile)
- 

### What are we looking for

If you are looking for a partner:

1. What type of partner (industry, distributor, research, project partner, etc.)?  
We search a project partner located in Portugal.

2. Which industry sector?  
mobile services

3. What tasks need to be performed by the partner? (Manufacture, distribution, etc.)  
distribution

in fact we find a target partner called Zona Advance

---

### Keywords

- Mobile Entertainment
- 

### Collaboration sought

- Commercial Agreement
- 

### Responsible

Luisa Rodriguez Ozal

## United Maps

**Agnes-Pockels-Bogen 1**  
**80992 Muenchen**

**Germany**

**Telephone** +49894523930  
**Fax** +498945239399  
**E-Mail** knecht@unitedmaps.net



United Maps is German service and technology company using proprietary algorithms to produce fully navigable, hyperlocal vector maps on top of professional street map data from leading suppliers. With added buildings, mass transit networks, relevant pedestrian information and a lot of unique metadata not found elsewhere, United Maps enable multimodal routing and location-based media and services (LBS). Processing works globally and map results stand apart from conventional suppliers.

### Collaboration Profiles

#### Smart Maps for Smartphones - hyperlocal mapping for LBS

##### What we offer

United Maps is German service and technology company using proprietary algorithms to produce fully navigable, hyperlocal vector maps on top of professional street map data from leading suppliers.

With added buildings, mass transit networks, relevant pedestrian information and a lot of unique metadata not found elsewhere, United Maps enable multimodal routing and location-based media and services (LBS).

Processing works globally and map results stand apart from conventional suppliers.

Germany is fully mapped in 110m datapoints, offering unprecedented detail and scales up to 1:500

##### What are we looking for

United Maps's technology and processing is mature, generating 95+% corrected matches on professional streetmaps merged with regional/national cadastral and supplementary data.

We are looking for distribution partners or customers in need of merging, conflating, homogenizing or updating their map base.

The technology can be used for a broad range of cartographic, GIS-related or modelling domains - always rendering better results and higher levels of detail than any other processing technique.

If you are sitting on a mountain of map data - talk to us: we help you leverage it.

##### Keywords

- Data Protection, Storage Technology, Cryptography, Data Security
- Database Management, Data Mining
- Digital libraries and content
- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
- IT Applications for Transport and Logistics
- ICT for Independent Living and Inclusion
- GIS Geographical Information Systems
- Content Provider

##### Collaboration sought

- Research and development
- Technical Co-operation
- Joint Venture Agreement
- Manufacturing Agreement
- Licence Agreement
- Commercial Agreement
- FP7-ICT Project

**ACCÍO**

Competitiveness for Catalonia



**Generalitat de Catalunya**  
Government of Catalonia

**BROKERAGE EVENT 2010**

Barcelona, 15 - 18 February. Fira de Barcelona

**Responsible**

Stefan Knecht

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## UNITRONIKS LTD STI

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**Izmir Teknoloji Gelistirme Bolgesi**

**IZMIR**

**Turkey**

**Telephone** +90-232 757 1636  
**Fax** +90-232 757 1282  
**E-Mail** info@unitroniks.com



Based in Istanbul and Izmir/Turkey, Unitroniks is a technology based products and development company. It specializes in mobile phones and developing client based software on J4ME, Symbian, MS.Net platforms. It has well established sales force serving customers with solutions requiring knowledge of cutting edge technologies.

Its IPCamonMobile software enables ANY mobile phone with java (starting from v.1) to view your IP camera vision. Including, tilt, pan and zoom functions. The software is specially developed and optimised for mobile phone screen, NOT a web page that you have to access through your mobile phones browser. IPCamonMobile has mastered the protocols for all leading IP cameras, including their variations, so the user can seamlessly enjoy the view function on ANY mobile phone screen for ALL IP cameras.

Our expertise in mobile phone specific applications, renders the mobile phone a mobile device not different than a computer with seamless mobile connection.

### Collaboration Profiles

---

#### View your IP camera on your Mobile Phone

##### What we offer

Custom software applications for mobile phones running Java, fast, integrated, easy to use.

Sample application given here is special software running on your mobile phone that has java, that will fit any IP camera image into your mobile phones screen.

The application is mobile phone specific, not a web page that you have to access with the browser of your mobile phone.

Our expertise applied in this project is, optimised java based sw development, unique experience with different mobile phones and extensive knowledge of IP camera protocols. Gathered in one simple application that enables the user not to worry about all and enjoy instant vision.

---

##### What are we looking for

Seller - reseller organisations for our products

direct customers with specific needs, for applications to be carried on mobile phones

Partners that will expand their abilities with us and/or that will expand our abilities with their complimentary products, solutions, services

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##### Keywords

- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
- ICT for Independent Living and Inclusion
- Mobile Service Provider

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##### Collaboration sought

- Commercial Agreement

---

##### Responsible

Mr Furkan ATLI

## Universidad de Malaga

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E-Mail



Software Engineering Group (GISUM) is a research group belonging to the University of Malaga (UMA). The University of Malaga has about 40.000 students and is located on two campuses. The Computer Science Department of the University of Málaga is formed by 121 members including full, associate and assistant professors, instructors and fellows. Gisum was formed in 1990, the main activities of GISUM are related to Software Engineering applied to Distributed Systems. GISUM has been awarded the topmost grade ("group of excellence") by the Regional Government of Andalusia. The research lines developed by the group and most focused on the project topics are: "Security in Distributed Systems and Applications" and "Formal Techniques for Reliable Software Construction". Whereas the first one focuses on different aspects of Internet security, with special interest in Security Engineering, Software Protection, Digital Rights Management, Access Control and Authorization, among other topics; the latter is devoted to the application of lightweight formal methods to different phases in Software Engineering and their usage different application domains: Complex systems, mobile devices, avionics, etc. The teams working on both research lines consist of 14 faculty members, 3 Postdoc researchers and 14 PhD students.

The group has carried out several projects funded by Public Institutions (IST, FEDER, MCYT, CICYT, etc.) and private companies (T-Systems, Ingenia, Banesto, Sadiel, etc.), and has participated in projects of the V, VI and the VII Framework Programme (CASNET, UBISEC, GST, SERENITY, GREDIA and OKKAM). The group has received different awards such as the M-commerce Award in SIMagine 2001, and the Gold Award in e-gate Open 2002. From an international point of view the group collaborates with institutions such as Fraunhofer SIT, the Center for Cryptography, Computer and Network Security (CCCNS) at the University of Wisconsin-Milwaukee (USA), the Computer Science Department at University of Yale (USA), the Institute for Infocomm Research (Singapore), and Axalto (now Gemalto) Smart Cards (France).

### Collaboration Profiles

#### **Roaming in heterogeneous networks using smart phones. QoS and Performance in data cellular.**

##### **What we offer**

Moving multimedia services to the mobile environment requires adapting them to constraints such as network heterogeneity. Future mobile networks are expected to be based on the integration of different technologies, such as 3G enhancements, WLAN, WiMAX, etc. Vertical handover between these technologies is very important for efficient evolution IP services.

Due to the complexity of the scenario depicted, we propose implementing a middleware for smartphones which will assist new mobile multimedia applications to adapt to constantly changing environment, with the objective of maintaining the optimal operation of applications.

We have experience in the development of Java and Symbian applications for smartphones. Currently we are starting to work on Android and Maemo platforms.

##### **What are we looking for**

We are looking for partners to make a proposal for a project in the next call of Artemis.

We are interested in contact with other research institutions and companies involved in the study of the performance of IP protocols over mobile networks and in the development of software for smartphones.

##### **Keywords**

- Communications Protocols, Standards
- Network Technologies (Wireless, Wi-Fi, Bluetooth)

##### **Collaboration sought**

- Research and development
- FP7-ICT Project

**Responsible**

Almudena Diaz Zayas

**Testbed facilities for testing mobile applications for smartphones**

**What we offer**

The recent appearance of open operating systems and virtual machines optimized for mobile devices has led to new and innovative applications. New mobile devices come with powerful multitasking processors, but their performance and processing capacity differ significantly from those of traditional desktop computers. In this restricted and unknown development environment, developers face new constraints related to not only hardware issues such as processors and memory but also the lack of tools for debugging the different aspects that affect mobile application performance.

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**What are we looking for**

To analyze connectivity issues and problems related with the hardware available in mobile devices, developers must execute the applications on real devices, which requires tools that run on these devices.

We propose the development of tools for testing applications in mobile devices for different platforms such as Symbian, Maemo and Android, in order to support their development and performance evaluation.

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**Keywords**

- Communications Protocols, Standards
  - Network Technologies (Wireless, Wi-Fi, Bluetooth)
  - Content Provider
- 

**Collaboration sought**

- Research and development
  - FP7-ICT Project
- 

**Responsible**

Almudena Diaz Zayas

## Universidad de Malaga

Malaga

Spain

Telephone

Fax

E-Mail



Software Engineering Group (GISUM) is a research group belonging to the University of Malaga (UMA). The University of Malaga has about 40.000 students and is located on two campuses. The Computer Science Department of the University of Málaga is formed by 121 members including full, associate and assistant professors, instructors and fellows. Gisum was formed in 1990, the main activities of GISUM are related to Software Engineering applied to Distributed Systems. GISUM has been awarded the topmost grade ("group of excellence") by the Regional Government of Andalusia. The research lines developed by the group and most focused on the project topics are: "Security in Distributed Systems and Applications" and "Formal Techniques for Reliable Software Construction". Whereas the first one focuses on different aspects of Internet security, with special interest in Security Engineering, Software Protection, Digital Rights Management, Access Control and Authorization, among other topics; the latter is devoted to the application of lightweight formal methods to different phases in Software Engineering and their usage different application domains: Complex systems, mobile devices, avionics, etc. The teams working on both research lines consist of 14 faculty members, 3 Postdoc researchers and 14 PhD students.

The group has carried out several projects funded by Public Institutions (IST, FEDER, MCYT, CICYT, etc.) and private companies (T-Systems, Ingenia, Banesto, Sadiel, etc.), and has participated in projects of the V, VI and the VII Framework Programme (CASENET, UBISEC, GST, SERENITY, GREDIA and OKKAM). The group has received different awards such as the M-commerce Award in SIMagine 2001, and the Gold Award in e-gate Open 2002. From an international point of view the group collaborates with institutions such as Fraunhofer SIT, the Center for Cryptography, Computer and Network Security (CCCN) at the University of Wisconsin-Milwaukee (USA), the Computer Science Department at University of Yale (USA), the Institute for Infocomm Research (Singapore), and Axalto (now Gemalto) Smart Cards (France).

### Collaboration Profiles

#### Seamless roaming in heterogeneous networks using smart phones. QoS in data cellular.

##### What we offer

Moving multimedia services to the mobile environment requires adapting them to constraints such as network heterogeneity. Future mobile networks are expected to be based on the integration of different technologies, such as 3G enhancements, WLAN, WiMAX, etc. Vertical handover between these technologies is very important for efficient evolution IP services.

Due to the complexity of the scenario depicted, we propose implementing a middleware for smartphones which will assist new mobile multimedia applications to adapt to constantly changing environment, with the objective of maintaining the optimal operation of applications.

We have experience in the development of Java and Symbian applications for smartphones. Currently we are starting to work on Android and Maemo platforms.

##### What are we looking for

We are looking for partners to make a proposal for a project in the next call of Artemis.

We are interesting in contact with other research institutions and companies involved in the study of the performance of IP protocols over mobile networks and in the development of software for smartphones.

##### Keywords

- Communications Protocols, Standards
- Network Technologies (Wireless, Wi-Fi, Bluetooth)

##### Collaboration sought

- Research and development
- FP7-ICT Project



**ACC10**

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**Generalitat de Catalunya**  
Government of Catalonia

**BROKERAGE EVENT 2010**

Barcelona, 15 - 18 February. Fira de Barcelona

**Responsible**

Pedro Merino Gómez

## Università Carlo Cattaneo - LIUC

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Italy

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**Fax** +390331483447  
**E-Mail** sastuti@liuc.it



Università Carlo Cattaneo - LIUC is a university near Milan with an engineering faculty.

Within the university there is an AutoID Lab working on RFID system and NFC. A new lab for innovation in Banks is in start up. The labs give services on technology transfer to private companies and public entities.

The two labs are working on two NFC projects:

- payments (with a major bank),
- services for local public company for tourism.

### Collaboration Profiles

#### NFC services

##### What we offer

The lab is working on projects to develop NFC services for payments and tourism. The lab is planning on developing services also for public services.

The lab is working with a major bank and telco operator.

The lab is interested in studying and developing new applications for mobile payment.

##### What are we looking for

The lab is interested in developing a European network working on new technologies for mobile payment.

The lab is looking for high tech companies in software development and hardware supply.

We are interested in both academic skills as well as industry.

At the moment we are building two pilots projects.

We are also working on 3 projects on e-health based on remote monitoring of the patients.

#### Keywords

- Electronics, Microelectronics
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Electronic Commerce, Electronic Payment, Electronic Signature
- IT Applications for Health
- IT Applications for Transport and Logistics

#### Collaboration sought

- Research and development
- Technical Co-operation
- FP7-ICT Project

#### Responsible

PhD Samuele Astuti

## University of Glamorgan

---

**Pontrpridd**

**United Kingdom**

**Telephone**

**Fax**

**E-Mail**



The Intergrated Communications Research Centre at the University of Glamorgan, Wales, UK carries research and development activities on all aspects wireless and optical communications.

### Collaboration Profiles

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#### Next Generation Telecom services and applications

##### What we offer

We offer significant expertise in research and development in all aspects of wireless and mobile services and applications.

In particular we have significant experience video communications and transcoding.

We also have started some new exciting projects on next generation set-top box and a tool for unified communication-entertainment.

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##### What are we looking for

we are looking to join FP7 ICT projects as well as enter into partnership with companies to provide solutions and consultancy in both technology and service provision.

Areas of interest:

- 3GPP Access Technologies: 3G, HSPA, LTE
  - IMS/SIP based applications and Services
- 

##### Keywords

- Network Security
  - Network Technologies (Wireless, Wi-Fi, Bluetooth)
  - Mobile Entertainment
  - Mobile Security
- 

##### Collaboration sought

- Research and development
  - FP7-ICT Project
- 

##### Responsible

Prof. Khalid Al-Begain

## University of Turku, Dtv group

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FI-20014 TURKU Turku

Finland

Telephone

Fax

E-Mail



Dtv group, University of Turku, Finland, specializes in applied research, testing and consultancy in mobile communications and converged networks. The group's R&D activities cover the end-to-end chain of wireless communication systems, including all protocol layers. The group is focused on mobile broadcast systems, network convergence technologies and embedded software.

Dtv group also manages the Turku Area Terrestrial DVB Test Network, especially suitable for technical testing and early piloting.

In 20, Dtv group will merge with the Microelectronics Research Group to form a research institute for System Integration and Information Distribution (SIID).

### Collaboration Profiles

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#### Dtv group

##### What we offer

Dtv group, University of Turku, Finland, specializes in applied research, testing and consultancy in mobile communications and converged networks. The group's R&D activities cover the end-to-end chain of wireless communication systems, including all protocol layers. The group is focused on mobile broadcast systems, network convergence technologies and embedded software.

Dtv group also owns the Turku Area DVB-H Test Network, especially suitable for technical testing and early piloting.

In 2009, Dtv group will merge with the Microelectronics Research Group to form a research institute for System Integration and Information Distribution (SIID).

We are offering our technical and scientific knowledge, project administrative experience and multi-networking software platforms for collaboration R&D projects or business initiatives.

##### What are we looking for

We are looking for companies and R&D organizations working in separate tasks related to mobile and multi-networking communication. In addition, we are also looking for partners who can offer high quality content for promoting new mobile or digital signage technologies.

We are also interested about any kind of FP7 collaboration where we can apply our multi-network software platform or knowledge about the radio networks and network planning.

##### Keywords

- Electronics, Microelectronics
- Database Management, Data Mining
- Communications Protocols, Standards
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- IT Applications for Transport and Logistics
- GIS Geographical Information Systems
- Mobile Entertainment
- Mobile Service Provider

##### Collaboration sought

- Research and development
- Technical Co-operation
- FP7-ICT Project

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**Responsible**

Mikko Jalonen

## Urbi et Orbi de Comunicación SL

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### Catalonia



Urbi et Orbi de Comunicación S.L. (UEOC) is an Information Technology company with strong skill in Internet and Multimedia.

UEOC has been founded in Barcelona (Spain) in 2004 by professionals who have been working, during more than 20 years, developing complete products and services and providing consultancies for international companies and highly prestigious clients (IOC, FIFA, UN, ESA).

UEOC has a pioneer digital laboratory that develops innovative products for its clients and that it's formed by professionals from graphic design, computing and telecommunications industries. Thanks to its network of prestigious alliances, UEOC is offering solutions based on the more innovative technologies.

Thanks to the background and know-how of its professionals, UEOC has developed a special sensitivity towards the typical problems of final users.

### Collaboration Profiles

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#### Internet and Multimedia

##### What we offer

- 1) Multimedia Asset Management - ePhinder
- 2) our solution in Streaming and WebTV
- 3) Virtual Magazine
- 4) Virtual Tour
- 5) webs, portals and communities
- 6) interactive games

##### What are we looking for

Partner interested in using and integrate our products

##### Keywords

- Network Security
- Data Protection, Storage Technology, Cryptography, Data Security
- Electronic Commerce, Electronic Payment, Electronic Signature
- Computer Games

##### Collaboration sought

- Joint Venture Agreement
- Commercial Agreement

##### Responsible

Carlo Castellano

## Use-It SLL

**Complex Caparrella - CEEI 3 4**  
**25071 Lleida**

**Catalonia**

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**Fax**  
**E-Mail**                **asurroca@useit.cat**



Use-It is a company from Lleida (Spain), that provides solutions of usability and human computer interactions for web environments, mobile and software, such as for industrial environments.

Use-It profits clients companies focusing on the following points:

1. Increased sales
2. Reduction of development costs
3. Initial detection of errors
4. Shorter development times
5. Lower costs of maintenance and support

### Collaboration Profiles

## Use-It, solutions of human computer interaction

### What we offer

Use-It is a company that provides solutions of usability for web environments and software, such as for industrial environments.

How Use-It profits your company?

Use-It profits your company focusing on the following points:

1. Increased sales
2. Reduction of development costs
3. Initial detection of errors
4. Shorter development times
5. Lower costs of maintenance and support

4 reasons to choose Use-It:

1. Spin-Off of University of Lleida  
Professional experience in a university research group leader in the sector
2. Staff trained in the HCI Master  
First Spanish company staffed with formal training in the discipline of HCI.
3. Professional highly qualified  
Process research and advisory thorough and objective.
4. Innovative company  
First Spanish company in control interfaces development by applying usability.

### What are we looking for

Collaboration in technical projects

### Keywords

- Electronic Commerce, Electronic Payment, Electronic Signature

### Collaboration sought

- Technical Co-operation

### Responsible

Alex Surroca

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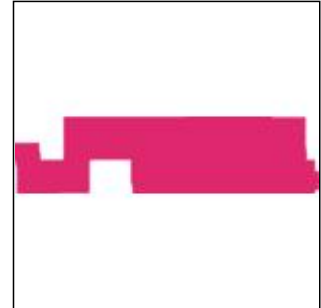
## ustwo ltd

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**batemans row 7-10  
ec2a3hh london**

**United Kingdom**

**Telephone**            **02076130433**  
**Fax**  
**E-Mail**                **matt@ustwo.co.uk**



ustwo™ is a digital user experience (UX) design agency that develops pioneering user interfaces for some of the world's leading brands. Driven by its mission to 'make products smile', the ustwo™ studio creates beautiful, user-friendly interfaces for clients including Sony Ericsson, Sony, Adobe, Rebook and Turner.

ustwo™ brings the very best in digital design and innovation to a range of sectors including mobile, consumer electronics, medical and financial. ustwo™ also maintains its own portfolio of mobile properties, as well as partnering with brands, licensees and publishers to forge new revenue streams in the mobile arena.

Headquartered in London, UK and with offices in Malmö, Sweden; ustwo™ is a privately funded company founded by 'Mills & Sinx', Matt Miller and John Sinclair, in 2004, joined shortly after by third partner Marcus Woxneryd. In 2005 the company was made a 'Design Partner' by Sony Ericsson.

### Collaboration Profiles

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## ustwo™ is a digital user experience (UX) design agency that develops pioneering user interfaces fo

### What we offer

ustwo™ is a digital user experience (UX) design agency that develops pioneering user interfaces for some of the world's leading brands. Driven by its mission to 'make products smile', the ustwo™ studio creates beautiful, user-friendly interfaces for clients including Sony Ericsson, Sony, Adobe, Rebook and Turner.

Located in London, UK and in Malmö, Sweden; ustwo™ brings the very best in digital design and innovation to a range of sectors including mobile, consumer electronics, medical and financial. ustwo™ also maintains its own portfolio of mobile properties, as well as partnering with brands, licensees and publishers to forge new revenue streams in the mobile arena.

Our key offering is a design centric approach to developing cutting edge device GUI and mobile applications on a wide range of platforms , including iPhone, Android and Flash lite.

---

### What are we looking for

We are constantly looking for partners we can work with in the following sectors:

- Mobile Hardware manufactures
- Mobile Operators
- Consumer electronics manufacturers
- Content distributors
- Medical hardware manufacturers

Our typical customer ranges from SMEs to internationally recognized brands, for whom we provide services ranging from full cycle interface design and development , to creative direction and User Experience consultation for mobile platforms and applications

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### Keywords

- Content Provider
  - Mobile Entertainment
- 

### Collaboration sought

- Technical Co-operation
  - Licence Agreement
  - Commercial Agreement
-



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**Responsible**

Matt Pollitt

## Valensas

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**Istanbul**

**Turkey**

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**E-Mail** deniz@valensas.com



Valensas is, Istanbul Turkey based technology solution provider company, helping customers in Integrated Products, Wireless Solutions, Rich Internet Applications areas.

In order to help our customers in this challenging market environment, we use different approaches such as three screen services, marketing automation concept , 360 degree customer view perspective and service-driven development. This way, we aim to carry our basic technology solutions one step further towards market realities.

By using accurate mobile technology, with focused attention and wise know-how, we provide open- ended consultations and co-create values with our customers.

### Collaboration Profiles

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#### Wireless mobile products, iPhone applications

##### What we offer

Valensas has a good know-how in mobile technologies. Since it's been found, Valensas only focused on research and development. Wireless data communication is our specialized area. Radio frequency transmitters, receivers and RFID technology are also in our technical expertise. We are in close collaboration with locally and internationally telecom operators. We are also first and the only Apple's solution partner in Turkey.

##### What are we looking for

We are looking for international collaboration with new project partners in mobile application platform. Between Valensas and partners, know-how exchange is aimed. We can share our technical resources in common projects.

##### Keywords

- Communications Protocols, Standards
- ICT for Independent Living and Inclusion
- Mobile Entertainment

##### Collaboration sought

- Research and development
- Technical Co-operation
- Joint Venture Agreement

##### Responsible

Deniz Adalar

## Védjegy Dev. Bt.

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### Hungary

Founded in 1993

Based in Budapest, Hungary

Services:

- trademark, domain research
- technical research in the field of information and communication technology
- mobile content management systems

### Collaboration Profiles

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## New field of Mobile Content Management System to Reach Local Services Worldwide

### What we offer

1/ New field of mobile content management:

- wireless and GPS filtered access of several/various services,
- user friendly real time mobile booking system.

2/ Protection of intellectual property service.

---

### What are we looking for

We are looking for partners to

- technology and FP7-ICT partner to develop optimized mobile based content management system
  - development of a patent pending real time booking system by direct mobile phone and GPS
  - content provider in the fields of traffic, sport, restaurants, financial market worldwide
- 

### Keywords

- Database Management, Data Mining
  - ICT for Independent Living and Inclusion
  - Content Provider
- 

### Collaboration sought

- Research and development
  - Technical Co-operation
  - FP7-ICT Project
- 

### Responsible

Andras Erkel

## Vector Communication Corporation

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**Urb. Vista Grande, calle 2 LT 104  
17171211 Quito**

**Ecuador**

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**E-Mail**            **mgonzalez@tedexis.com**



We are a small company based in Quito, Ecuador. Our geographical scope includes the Andean Area: Ecuador, Colombia, Peru, Venezuela and Central America.

Our services are related to the Mobile Marketing industry based on multiple channel specially SMS. It also includes other services related to the messaging business, Proximity Marketing, QR Codes, etc.

We also provide consultancy services to companies interested in open new markets on the CALA region, related to any kind of telecommunication services and products.

### Collaboration Profiles

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#### Market Development for Latinamerica / Mobile Marketing / Mobile Commerce

##### What we offer

- 1.- We offer local connectivity with carriers on Ecuador and other countries in LatinAmerica for marketing or related mobile projects.
  - 2.- We offer local expertise on opening markets in the CALA region for all telecommunication services.
  - 3.- We offer local representation on the Latam region for companies related to the Telecommunication industry.
- 

##### What are we looking for

We are looking for international companies interested in opening new markets on the Latam region.

We are focused on Telecommunication Services.

Mobile marketing providers of technology and platforms.

Roaming Services for the region

Software and services for Telcos; wireless and wireline carriers.

We can work as an independant consultant, channel partner, commercial agreement or y other ways, previosly discussed.

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##### Keywords

- Database Management, Data Mining
  - Electronic Commerce, Electronic Payment, Electronic Signature
  - Content Provider
  - Mobile Entertainment
  - Mobile Service Provider
- 

##### Collaboration sought

- Joint Venture Agreement
  - Licence Agreement
  - Commercial Agreement
- 

##### Responsible

Milton Gonzalez

## Verbio technologies SL

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Catalonia

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Fax               **934447978**  
E-Mail           **aramirez@verbio.com**



Founded in 1999 in Barcelona Spain, company of service. It designs, develops and sells the range of VERBIO speech technologies and offers professional services specialising in speech, such as technical support, consultancy, tailor-made developments, maintenance and tuning of voice applications.

### Collaboration Profiles

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#### Verbio

#### **Descriptive title - this will become your link in the online catalogue**

##### **What we offer**

Verbio TTS is the VERBIO engine for voice synthesis or conversion of text to speech

Verbio ASR is VERBIO's speech recognition engine.

Verbio VoiceXML is VERBIO's VoiceXML browser or interpreter. A platform integrated with the text recognition and text to speech conversion systems Verbio ASR and Verbio TTS for the development of voice portals and voice applications

Verbio Speaker ID is a speaker identification engine integrated into the Verbio ASR speech recognition system that allows, after a brief process of initial training, to authenticate or verify the identity of the speaker involved in control, access, identification or security applications.

Development of basic resources (voice databases, lexicons, transcriptions, etc.) and necessary tools for the proper development and functioning of voice applications and speech technologies.

Tuning Specialised resource for adjustment of voice applications based on real speeches.

##### **What are we looking for**

We are mainly looking for integrators that use the voice channel embedded in their solution and applications (through synthesis and voice recognition) complementing the existing communication channels. We also are looking for distributors who represent VERBIO products and give the first level of technical support.

At Verbio we develop our own R & D line in the area of language and speech technologies, to provide our products with increasing levels of quality, day after day.

##### **Responsible**

Manager Francesc Massana

## Verbio Technologies SL

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08029 barcelona

Catalonia

**Telephone** 934447979  
**Fax** 934447978  
**E-Mail** fmassana@verbio.com



Verbio Technologies S.L., founded in 1999 and based in Barcelona (Spain).

It designs, develops and sells a wide range of speech technologies and offers professional services specialising in speech, such as technical support, consultancy, tailor-made developments, maintenance and tuning of voice applications.

It has an expert and multi-disciplinary team grouping engineers, programmers and linguists, backed by the experience of over 15 years in the field of speech technologies research. With the financial support of companies or institutions (such as INNOVA31, with relevant shareholders such as Caixa de Catalunya, La Caixa or Enisa) has reached an international recognition.

### Collaboration Profiles

## VERBIO speech technologies sector for the Spanish-speaking market

### What we offer

The fact of having proprietary technology for synthesis and speech recognition, including VoiceXML tools, speaker identification systems,

Verbio TTS is the VERBIO engine for voice synthesis or conversion of text to speech.

Verbio ASR is VERBIO's speech recognition engine. Aimed at telephone applications, and speaker-independent, it is also applicable in certain microphone and multimedia applications.

Verbio VoiceXML is VERBIO's VoiceXML browser or interpreter.

Tuning Specialised resource for adjustment of voice applications based on real speeches

### What are we looking for

We are mainly looking for integrators that use the voice channel embedded in their solution and applications (through synthesis and voice recognition) complementing the existing communication channels. We also are looking for distributors who represent VERBIO products and give the first level of technical support.

At Verbio we develop our own R & D line in the area of language and speech technologies, to provide our products with increasing levels of quality, day after day.

### Keywords

- Network Security
- Data Protection, Storage Technology, Cryptography, Data Security
- Electronic Commerce, Electronic Payment, Electronic Signature
- E-Learning
- Digital libraries and content
- Signal Processing (speech, sound, image)
- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
- IT Applications for Health
- IT Applications for Transport and Logistics
- GIS Geographical Information Systems
- Content Provider
- Mobile Service Provider
- Computer Games

### Collaboration sought

- Joint Venture Agreement
- Manufacturing Agreement
- Licence Agreement
- Commercial Agreement

### Responsible

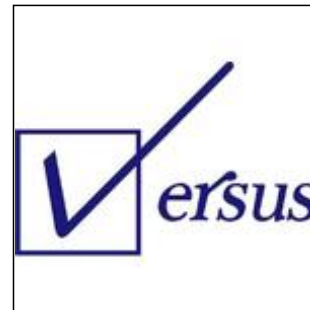
Francesc Massana

### VERSUS - Projectos, Informática e Formação, Lda.

Av. Fontes Pereira de Melo 35 - 14th  
1050-118 Lisbon

Portugal

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Fax +351 21 357 19 48  
E-Mail [versus@versus.pt](mailto:versus@versus.pt)



Located in central Lisbon, Portugal, this 22 years old R&D and consultant ICT company presents full 3D interactive technology for Web and Mobile communications.

The technology is to be integrated within any kind of interactive applications for Tourism and Heritage, Education, Architecture, Real Estate and Industrial Design as well as advertising and on-line shops innovative improvements.

[www.3dforweb.com](http://www.3dforweb.com) presents the brand new products and features.

[www.sightseeingweb.com](http://www.sightseeingweb.com) is a Web and Mobile based solution for Tourism and Heritage concerning interactive landscape as the support where interactive 3D models are available. The first market application is now running for Tourism of Lisbon.

Versus is looking for further R&D partnerships as well commercial agreement for regional and local distribution of 3DforWeb and for SightseeingWeb

#### Collaboration Profiles

#### Interactive 3D for Web and Mobile

##### What we offer

1. Expertise and know how area:  
Computer Graphics, Geometric modelling, Web Programming, Architecture, Design and Civil Engineering, Education features and Tourism and Heritage contents
2. Types of innovative technology or research projects are being offered?
  - Web-based and Mobile Interactive 3D modelling for integration within web and mobile applications: Education, Tourism and Heritage, Real Estate and on-line shopping for industry and commerce.
  - Web-based Interactive landscape for Tourism and Heritage and for Territory and Environment studies that can integrate interactive 3D models
3. What can it be used for?
  - . Tourism and Heritage
  - . Real Estate
  - . Education
  - . Industry and commerce
4. Technology has the main advantages over similar technologies:
  - . Faster
  - . Direct and easy use
  - . Cheaper.,
  - . No need of any installation, no downloading or any kind of plugin's.

##### What are we looking for

1. What technology are you looking for?  
Web and Mobile technologies for contents distribution that may improve or complement our offer.
2. Technology is intended to be directed to:
  - . Tourism and Heritage
  - . Real Estate
  - . Education
  - . Industry and commerce
3. What is the current stage of development of the technology?

Products are being launched to the market

4. We are looking for partners as a regional and local distributor to deal in any of the following sectors:

- . Industrial Design
  - . Web-Design and Advertising companies
  - . Tourism and Heritage
  - . Architecture and Real Estate
  - . Education
- 

**Keywords**

- Electronic Commerce, Electronic Payment, Electronic Signature
  - Digital libraries and content
  - Content Provider
  - Mobile Service Provider
  - 3D Media
- 

**Collaboration sought**

- Joint Venture Agreement
  - Commercial Agreement
  - FP7-ICT Project
- 

**Responsible**

Eng. Carlos Ribeiro



## ViaMobility

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**Prologue - La pyreneenne - BP 27201  
31672 Labège cedex**

**France**

**Telephone** +33686278269  
**Fax**  
**E-Mail** [contact@viamobility.com](mailto:contact@viamobility.com)



ViaMobility is an embedded software editor based in Toulouse (France). We deliver best of class applications for device manufacturers, mobile operators and content providers.

Our main focus is a widget player (Web Runtime) able to execute several formats of widgets on several types of handsets with a unique user experience.

### Collaboration Profiles

---

#### Run any type of widgets on connected devices

##### What we offer

Me2 (mobile execution environment) is a widget player (web runtime) able to execute JIL, W3C/Bondi or Google widgets, on Smartphones (Windows Mobile, Android, Symbian) or proprietary operatin system (RTOS) with a unique user experience (multi windowing).

For Device manufacturers, Me2 gives a fantastic opportunity to answer request coming from mobile operators int erms of widget format compliancy, increase the potential of their application store and to use the same technology to easily setup some User Interfaces.

##### What are we looking for

ViaMobility is looking for device manufacturers (mobile phones, PNDs, multimedia players, TVs, Set top box, Digital picture frames) who are interested to implement widgets.

##### Keywords

- Content Provider
- Mobile Entertainment
- Mobile Service Provider

##### Collaboration sought

- Research and development
- Technical Co-operation
- Joint Venture Agreement
- Manufacturing Agreement
- Licence Agreement
- Commercial Agreement

##### Responsible

Serge CREBASSA

## ViaTecla, SA

Estrada da Algazarra 72  
2810-013 Almada

Portugal

**Telephone** +351-212723500  
**Fax** +351-212723509  
**E-Mail** info@viatecla.com



Located in Lisbon, Portugal, ViaTecla is focused on developing software using Web technology stack, based on a strong know-how and understanding of the new Web business models challenges, through investigating new technologies and new working methods for the development of vertical management solutions and customized platforms. Services cover the end-to-end technical business cycle, from conception and implementation to maintenance of all operations performed through our solutions.

### Collaboration Profiles

#### Scriptor Server - Content management platform

##### What we offer

Scriptor Server, a complete platform to create, to manage and publish content and processes within an extranet, intranet and internet context. With an open scheme of information and workflow, based on a secure framework, Scriptor Server is capable of publishing in a multi-channel environment, responding to the global enterprise needs.

Area of expertise and know how:

Media; e-commerce; e-business; knowledge information and process sharing.

Scriptor Server gives an innovative and complete out-of-the-box environment for web and mobile interfaces with on-line and off-line interactions.

It can be used for all kind of organizations that need to publish and share contents and transactional processes.

Scriptor Server platform is used in business critical environments giving to the customers a high performance, reliable, easy to maintain and cost effective solution.

##### What are we looking for

ViaTecla is looking for:

- Distribution and Commercial Partners with a strong market knowledge and technical integration capabilities

Focused on:

- media market customers (newspapers; TV stations; publishers; ...)

##### Keywords

- Data Protection, Storage Technology, Cryptography, Data Security
- Database Management, Data Mining
- Electronic Commerce, Electronic Payment, Electronic Signature
- E-Learning
- Digital libraries and content
- IT Applications for Transport and Logistics
- Content Provider
- Mobile Service Provider

##### Collaboration sought

- Technical Co-operation
- Joint Venture Agreement
- Licence Agreement
- Commercial Agreement
- FP7-ICT Project

**Responsible**

Pedro Seabra

**KEYforTravel - a complete platform for travel industry****What we offer**

KEYforTravel is a platform to manage the complete business cycle of any tourism industry player.

KEYforTravel is the solution for any enterprise that needs a platform for the present and future business demand, towards:

- a day-to-day effective operation environment with an agile front-end;
- an innovative and robust interoperability business engines capable of giving an aggregate response of fare and availability with an accomplished of booking in real time;
- the promotion and distribution of content and self-booking tools of company's offer within multi-channel interfaces for multiple targets;
- measuring and fine tuning the business operation in realtime, allowing an effective support for decision making processes.

The platform was created to respond to the new business challenges of Tourism, which is facing a complete new paradigm in doing a kind of business more accurate, more competitive and minimum cost to income driven.

**What are we looking for**

ViaTecla is looking for companies and partners, which are in line with the new business challenges for the Tourism industry, with strong networking in their natural markets, and effective sales and consultancy expertise in IT projects.

**Keywords**

- Data Protection, Storage Technology, Cryptography, Data Security
- Database Management, Data Mining
- Electronic Commerce, Electronic Payment, Electronic Signature
- Digital libraries and content
- IT Applications for Transport and Logistics
- Content Provider
- Mobile Service Provider

**Collaboration sought**

- Technical Co-operation
- Joint Venture Agreement
- Licence Agreement
- Commercial Agreement
- FP7-ICT Project

**Responsible**

Pedro Seabra

**FutureBox.TV - a complete offer for presenting video contents on specialized Rich Internet Applicati****What we offer**

The key success factor of FutureBox.TV platform results from a strong visual impact to which the end user interacts via strong ergonomics. The novel internet TV approach represents a differential factor from other applications on this domain with a strong focus on content presentation and rich interaction. The platform is constructed based on an open model enabling the specification of suitable internet TV applications that are domain independent. The service layer enables easy configuration for the entire platform enabling fast reaction to market stimuli.

**What are we looking for**

ViaTecla is looking for:

- Distribution and Commercial Partners with a strong market knowledge and technical integration capabilities;
- Applicable to a diversity market targets: media customers, tourism, education, corporate, etc defined by content and structural parametrization applied.

**Keywords**

- Network Security
- Data Protection, Storage Technology, Cryptography, Data Security
- Database Management, Data Mining

- Communications Protocols, Standards
  - Electronic Commerce, Electronic Payment, Electronic Signature
  - E-Learning
  - Digital libraries and content
  - Signal Processing (speech, sound, image)
  - Content Provider
  - Mobile Entertainment
  - Mobile Service Provider
- 

**Collaboration sought**

- Technical Co-operation
  - Joint Venture Agreement
  - Licence Agreement
  - Commercial Agreement
  - FP7-ICT Project
- 

**Responsible**

Pedro Seabra

## Vikit

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### Germany



1. VIKIT is based in Berlin, Germany
2. Online Video-Service
3. One-Stop-Shop online for Video Editing and Archive, Start Up in Berlin

### Collaboration Profiles

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#### Mobile Video Service Platform

##### What we offer

1. Online Video Service
2. Start Up, Investment
3. Video Production, Editing, Distribution
4. Cheap, Software as a Service, Marketplace

##### What are we looking for

1. Looking for Venture Capital
2. Business Angels
3. Early Stage, Seed Money

##### Keywords

- Data Protection, Storage Technology, Cryptography, Data Security
- Digital libraries and content
- Mobile Entertainment
- Mobile Service Provider

##### Responsible

Regine Haschka-Helmer

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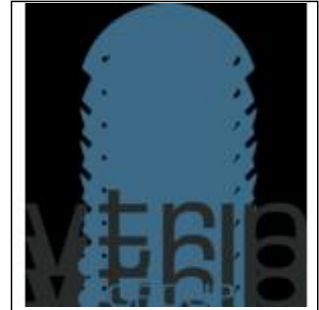
**VIRTUAL TRIP LTD**

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1770 st 10  
71202 Heraklion

Greece

**Telephone**            **00302810241648**  
**Fax**  
**E-Mail**                 **moschous@vtrip.net**



VIRTUAL TRIP is a network-centric software development company founded in September 2000 by a team of Computer Engineers and \"Critical Publics\", a consulting firm. The company currently employs 65 engineers, all with university degrees in Computer Science, while most of them also hold Masters and PhD degrees

Virtual Trip is active on the mobile industry field providing value added services mainly targeting Mobile Network operators.

Virtual Trip is the vendor of the powerful platform SOLO Gateway, an easy to use and secure Small to Medium Enterprise gateway solution, embedded in preconfigured h/w.

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**Collaboration Profiles**

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**Solo Gateway is an all-in-one Unified Communications solution for Small Businesses****What we offer**

SOLO Gateway is an all-in-one Unified Communications solution for Small Businesses. It provides all communication and computing infrastructure that is needed by modern offices, highly integrated, with minimal setup and configuration overhead.

Solo Gateway is a complete line of products based on one idea: Integration and Unification. Each Solo Gateway product provides a single and complete solution for all IT and Communication needs a business will ever have.

It incorporates specialized software to offer a broad range of ICT services, while integrating all configuration aspects in a single easy-to-use Web Interface. This makes configuration tasks easy, enabling an inexperienced user to take advantage of all the features that SOLO Gateway offers.

We believe that having a tightly integrated solution like Solo Gateway should enable any business to lower their costs and keep the TCO of their infrastructure as low as possible. That is why Solo Gateway was built using 3 primary directives: to be Simple, Complete and All You Need.

One of the features of Solo Gateway is the Mobile Surveillance Solution. Customers are allowed to install up to 8 cameras on their place and features such as local video recording on 24-hours basis, SMS alerts, remote viewing, 3G-video call remote viewing, etc are provided.

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**What are we looking for**

We are basically looking to deploy VAR agreements with companies which are willing to resell SOLO on their domestic market.

We are looking for new technologies that may be applied to SOLO and improve it as a product.

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**Keywords**

- Mobile Security

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**Collaboration sought**

- Research and development
- Technical Co-operation
- Joint Venture Agreement
- Commercial Agreement

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**Responsible**

Evangelia Klada

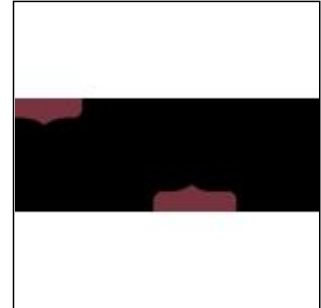
## VISIARC AB

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World Trade Center, PO Box 70396, Klarabergsviadukten 70  
S-107 24 Stockholm

Sweden

**Telephone** +46841006040  
**Fax** +46841006041  
**E-Mail** peter.lindgren@visiarc.com



VISIARC AB is a private cutting edge Swedish mobile Software-plus-Services company with HQ in Stockholm and with R&D in Linköping, Sweden, incorporated 2002. The main product/service offer, Mobile Documents™, is the next generation of mobile mail and mobile document management based on unique patent pending core technologies as well as streaming technologies for lower bandwidth usage resulting in an extraordinary user experience.

### Collaboration Profiles

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#### Mobile Email & Mobile Document Management - Next Generation

##### What we offer

1. EXPERTISE. Usability. Mobile Client, Web Client and Real-time Web Application/Server Software Development.
2. INNOVATIVE TECHNOLOGY. Software-plus-Service next generation Mobile Mail and Mobile Document Management based on patent pending key technologies - Remote Attachment management & Cherry Picking Technologies.
3. USE. Personal Productivity. Enterprise/Group Collaboration/Messaging. Enterprise Mobility. Enterprise Application Integration.
4. ADVANTAGES. Better. Instant. Secure. Easier. Nicer.

##### What are we looking for

1. PARTNER. Research partner to quantify and better understand use of documents/attachments in the context of mobile email/messaging and mobile documents management.
2. INDUSTRY SECTOR. Generic mobility.
3. TYPE. Research study.

##### Keywords

- Mobile Service Provider

##### Collaboration sought

- Research and development
- FP7-ICT Project

##### Responsible

M.Sc. Peter Lindgren

#### Mobile Email & Mobile Document Management - Award-Winning

##### What we offer

MOBILE DOCUMENTS™ - Differentiating service and churn reducing/sticky service with extraordinary ease-of-use, potentially offering superior service while saving spectrum/bandwidth. Offered as a Software-plus-Service (independent Mobile Service Provider).

1. EXPERTISE. Usability. Mobile Client, Web Client and Real-time Web Application/Server Software Development.
2. INNOVATIVE TECHNOLOGY. Software-plus-Service next generation Mobile Mail and Mobile Document Management based on patent pending key technologies - Remote Attachment Management & Cherry Picking Technologies.
3. USE. Personal Productivity. Enterprise/Group Collaboration/Messaging. Enterprise Mobility. Enterprise Application Integration.
4. ADVANTAGES. Better. Instant. Secure. Easier. Nicer.

**What are we looking for**

1. PARTNER. Operator/Carrier/Telco & ISP/XSP.
  2. INDUSTRY SECTOR. Telco/Mobile.
  3. TYPE. Marketing Coop & Business Development.
- 

**Keywords**

- Mobile Service Provider
- 

**Collaboration sought**

- Research and development
  - Technical Co-operation
  - Licence Agreement
  - Commercial Agreement
- 

**Responsible**

M.Sc. Peter Lindgren



## Visidon Oy

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**Tutkijantie 4**  
**90570 Oulu**

**Finland**

**Telephone**  
**Fax**  
**E-Mail**



Visidon is specialized in fast image and video processing. We provide SW solutions and R&D services for image/video analysis.

Our facial recognition technology is currently adopted on digital signage, internet image services and mobile segments.

Our special knowledge on algorithms and architectures (e.g. GPU accelerators) enable providing the best performance solutions for different needs.

### Collaboration Profiles

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#### Audience measurement and interaction

##### What we offer

Our audience measurement and interaction solution offer efficient way to monitor and optimize digital signage advertisement services.

Complete camera-based solution provides highly accurate real-time measurements and statistics about your audience and potential customers. It includes information about gender, age, smile and interaction times of the viewers of your display.

With a powerful web-based visualization tool it is possible to view informative reports from your displays and advertisements. This enables to optimize the content for your targets and get better benefit from the advertisement place.

##### What are we looking for

Partners interested in having an audience measurement system to improve their current offering (e.g. digital signage platform provider).

##### Keywords

- Signal Processing (speech, sound, image)
- Content Provider
- Mobile Entertainment

##### Collaboration sought

- Research and development
- Technical Co-operation
- Joint Venture Agreement
- Licence Agreement
- Commercial Agreement

##### Responsible

Matti Niskanen

#### Mobile biometry and facial image analysis

##### What we offer

Visidon's facial recognition technologies include face detection/tracking, smile and gender recognition, age categorization and face identification. These offer new mobile imaging applications, such as new mobile gallery functionalities.

Furthermore, we are part of FP7 consortium developing a bi-modal biometry (face and speech) for mobile (<http://www.mobioproject.org>). The goal is to provide a scalable system based on speaker and face verification enabling new mobile services. These include i.e. different mobile authentication and trusted services.

**What are we looking for**

Partners in mobile imaging interested in facial image analysis and new mobile applications utilizing these kinds of technologies.

Potential use cases and scenarios for mobile biometry in different segments. I.e. partners developing new mobile services for content management, authentication, and security.

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**Keywords**

- Electronic Commerce, Electronic Payment, Electronic Signature
- Digital libraries and content
- Signal Processing (speech, sound, image)
- IT Applications for Health
- Content Provider
- Mobile Security
- Mobile Service Provider

---

**Collaboration sought**

- Research and development
- Technical Co-operation
- Joint Venture Agreement
- Licence Agreement
- FP7-ICT Project

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**Responsible**

Markus Turtinen

## Vision Objects

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France

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**Fax** +33 2 40 25 89 20  
**E-Mail** [contact.marketing@visionobjects.com](mailto:contact.marketing@visionobjects.com)



Vision Objects develops MyScript, a highly-accurate Handwriting Recognition technology specifically adapted to mobile devices. Thanks to MyScript, write your messages naturally, note down phone numbers or take notes using a stylus or fingertips. Designed for any touch screen devices (resistive, capacitive or multitouch), MyScript allows users to regain the pleasure of natural handwriting. MyScript is available either as SDKs for any embedded OS (Android, Embedded Linux, Symbian and Windows CE) or ready-to-use applications and recognizes all handwriting modes including character by character (85+ languages available) or natural handwriting (25+ languages available) with the best accuracy rate in the market.

### Collaboration Profiles

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#### MyScript handwriting recognition technology

##### What we offer

Vision Objects® develops and markets MyScript®, highly accurate on-line handwriting recognition technology. We bring handwriting recognition capabilities to third party applications.

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##### What are we looking for

Our expertise covers major character and handwriting recognition technologies and MyScript technology can be integrated into a wide range of solutions for a variety of markets including :

- Form Processing
- Note Taking
- Mobile Messaging
- Edutainment
- Automotive

Vision Objects works on a worldwide basis with Manufacturers, Integrators, Independent Software Vendors and Value Added Resellers, building strong and successful partnerships.

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##### Keywords

- Digital libraries and content
  - IT Applications for Health
  - IT Applications for Transport and Logistics
  - Mobile Entertainment
- 

##### Collaboration sought

- Licence Agreement
  - Commercial Agreement
- 

##### Responsible

Jean-Marc Aichoun

## visual century research

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08173 sant cugat del vallés

Catalonia

**Telephone** +934777616  
**Fax**  
**E-Mail** [cpuig@visualcentury.com](mailto:cpuig@visualcentury.com)



Visual Century develops computer vision based solutions focused on image and face recognition sw. Up to date, we can offer, (among others), the following products:

1. Augmented Reality solutions for mobile devices. We can recognize almost any product, building or place only taking a picture with the mobile device. We have developed it for several platforms.
2. Image search engine for web based archives. We can recognize similar images from its shape, colour, texture and internal characteristics. then we retrieve similar images and we allow to refine the search.
3. Face recognition engine. We can recognize over a big range of faces in different backgrounds.

We are based in Barcelona and US.

We have developed projects regarding augmented reality vertical solutions for the retail market and government.

### Collaboration Profiles

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#### Augmented Reality Solutions

##### What we offer

image search engine for augmented reality solutions

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##### What are we looking for

Partners  
Customers

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##### Keywords

- Electronic Commerce, Electronic Payment, Electronic Signature
  - E-Learning
  - GIS Geographical Information Systems
  - Mobile Entertainment
- 

##### Collaboration sought

- Research and development
  - Technical Co-operation
  - Joint Venture Agreement
  - Licence Agreement
  - Commercial Agreement
- 

##### Responsible

Cristina Puig

#### Feelterz Web

##### What we offer

We offer a web-based image search engine.

Our engine is capable of recognizing similar images from a huge database in a very short amount of time based only in the internal characteristics of the image itself. Our solution does not take the textual tag as a data.

Our solution allows the refining search, which means that once you get the first result page, the user can click those that seem similar to what he is looking for and the system understands and learns the new search and retrieve refined and more similar images.

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#### **What are we looking for**

Partnerships with search engine companies.

Software Vendors or distributors that know the marketplace and the big technology drivers.

Any company interested in having a vertical solution of an image search engine into their web or intranet.

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#### **Keywords**

- Electronic Commerce, Electronic Payment, Electronic Signature
  - E-Learning
  - Digital libraries and content
  - Signal Processing (speech, sound, image)
  - Content Provider
  - Mobile Entertainment
  - 3D Media
- 

#### **Collaboration sought**

- Research and development
  - Joint Venture Agreement
  - Licence Agreement
  - Commercial Agreement
- 

#### **Responsible**

Cristina Puig

#### **Feelterz Mobile**

##### **What we offer**

Augmented Reality solutions for mobile devices.

Our augmented reality solution for mobile devices is capable of recognizing 3D objects, 2D, coverage text, ... almost every product, place or building retrieving as much information as possible.

We have developed it for several mobile platforms as a client-server solution.

We have launched real PoC with buildings, sneakers, wine bottles and book and CD coverages for existing customers.

We have also launched internal PoC with other products.

---

#### **What are we looking for**

Mobile manufacturers.

Service providers, software vendors and distributors.

Companies or/and retailers that want to have a vertical solution and an AR application to enlarge the ecommerce site with an application for the smartphones.

Organizations that want to enlarge their services to visitors (ie. tourism, museums,...) with an AR applications that connects the real place, building or object to the information or services offered in the web or onsite.

Anyone who believes that the marketplace can be the real life and the real situations where the product exposure can/must be enlarged to anytime when the potential customer is opened to and wants to have the product.

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#### **Keywords**

- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Electronic Commerce, Electronic Payment, Electronic Signature
- E-Learning
- Digital libraries and content
- Signal Processing (speech, sound, image)
- IT Applications for Health
- IT Applications for Transport and Logistics
- ICT for Independent Living and Inclusion
- GIS Geographical Information Systems
- Content Provider
- Mobile Entertainment
- Mobile Service Provider

**ACC10**

Competitiveness for Catalonia



**Generalitat de Catalunya**  
Government of Catalonia

**BROKERAGE EVENT 2010**

Barcelona, 15 - 18 February. Fira de Barcelona

- 3D Media

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**Collaboration sought**

- Technical Co-operation
  - Licence Agreement
  - Commercial Agreement
- 

**Responsible**

Cristina Puig

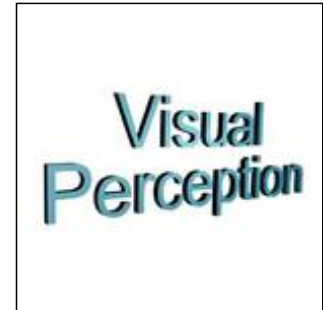
## Visual Perception

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**Cambridge**

**United Kingdom**

**Telephone** +44 771 8158399  
**Fax**  
**E-Mail** vang@katsiafas.com



Please replace this text with a short description (max. 500 characters) of your organization including the following points:

Visual Perception, Cambridge, UK  
Innovative user interface development, mostly in 3D.

Visual perception develops intuitive and fun methods for image and photo browsing on mobile phones and any device with an electronic display. We are specialising in building unique, fun and intuitive 3D user interfaces which makes a mobile device a pleasure to use. Our methods are patent pending.

### Collaboration Profiles

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#### **Innovative and fun 3D graphical user interfaces. Changing the way we use our phones.**

##### **What we offer**

- Unique, fun designs and compelling implementation of image browsing methods.
- Mobile platform implementation of image browsing methods (as well as PC platform.)
- User interface elements which differentiate a mobile device.
- Experience, skills and talent in building 3d user interfaces.
- A pleasing and fun user experience.

##### **What are we looking for**

We are looking for clients or partners for our innovative user interfaces for image browsing on mobile phones.

Our methods are in the advanced prototyping stage.

We are looking to find a customer or partner for whom we can customise and productise the methods.

##### **Keywords**

- Digital libraries and content
- Mobile Entertainment
- Mobile Service Provider
- Computer Games
- 3D Media

##### **Collaboration sought**

- Technical Co-operation
- Licence Agreement
- Commercial Agreement
- FP7-ICT Project

##### **Responsible**

Mr Evangelos Pappas-Katsiafas

## Vocab AB

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Skalholtskatan 10B  
16440 Kista

Sweden

**Telephone** +467529550  
**Fax**  
**E-Mail** nissjonas@vocab.se



Vocab offers world leading mobile learning solutions. Together with market leading educational publishers, content aggregators and operators Vocab offers entertaining and highly effective learning applications as Software as a Service to the business and consumer market.

The tools measure the individual's ability to learn and adapt the learning over time to achieve maximum effect. It can be applied to most areas of learning, but with a special edge in language learning. Based on the general platform Vocab has launched packaged consumer applications, e.g. mobile karaoke readers for language learning.

Vocab is currently in discussions with leading mobile operators in East and Southeast Asia and Africa. Among Vocab's list of clients one can find one of the world's largest global educational publishers, the largest private educational publisher (50% of School market) in Russia both with language learning material and preparatory material for the Common State Exams.

### Collaboration Profiles

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#### Mobile e-learning for consumer and business markets

##### What we offer

We offer a mobile e-learning software-as-a-service platform. On top of it we can provide different packaged offerings, e.g.:

##### A. Mobile Karaoke Reader

The Mobile Karaoke Reader experience using both text and audio of novels, plays and short stories. The Reader concept is strong because it fits both into the national curriculum in most countries as well as being an attractive consumer product. The application also provides mobile access to the different dictionaries where words and expressions can be looked up and saved for learning later with Vocab's award-winning individualized learning method.

##### B. Mobile Scenario-based Learning

Learn through mobile interactive scenarios, where the user can get feedback at the end based on the choices and answers made during the scenario.

##### What are we looking for

Vocab looks mainly for clients, distributors, and representatives.

Generic technology applicable to learning could be of interest too, e.g. language technology, e.g. speech-to-text, text-to-speech, language analysis etc.

##### Keywords

- E-Learning
- Digital libraries and content
- ICT for Independent Living and Inclusion
- Content Provider
- Mobile Entertainment

##### Collaboration sought

- Research and development
- Technical Co-operation
- Commercial Agreement
- FP7-ICT Project



**ACCÍO**

Competitiveness for Catalonia



**Generalitat de Catalunya**  
Government of Catalonia

**BROKERAGE EVENT 2010**

Barcelona, 15 - 18 February. Fira de Barcelona

**Responsible**

Niss Jonas Carlsson

## Vonion-techs You wireless

**R. Antono F. F. Gomes, 91, 1º Dt**  
**4705-157 Braga**

**Portugal**

**Telephone** +351914773347  
**Fax**  
**E-Mail** armando.santos@vonion.com



1.From Braga Portugal developing wireless products ans solutions for mobile devices using NFC, RFID, for payment and loyalty. Also is developing an autoconverter for text into mobile devices including ebooks readers, and wall displays.

### Collaboration Profiles

#### wireless read.write device for electronic readesr and electronic writers

##### What we offer

Contatless way of read an wirtre usig a weeb service specificaly for publishing, reading and writing.  
Using NFC, and all other wireless techs.

great to use in school fro small kids to university students .

##### What are we looking for

We are looking for hardware developers and software partnership .

We are developing the model, the web platform, the billing system, and the mobile platforme to be use with.  
we also are deveolving the documento conversion system.

##### Keywords

- Electronics, Microelectronics
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- E-Learning
- Digital libraries and content
- Content Provider
- Mobile Entertainment
- Mobile Service Provider

##### Collaboration sought

- Research and development
- Technical Co-operation
- Joint Venture Agreement
- Manufacturing Agreement
- Licence Agreement
- Commercial Agreement
- FP7-ICT Project

##### Responsible

Armando Santos

## Voxler

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France

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Voxler has developed innovative vocal interaction solutions ready to be embedded in your projects for Smartphones:

- Karaoke Game Engine: Complete singing game engine with advanced scoring features. Record and replay features
- Speech Recognition: embedded engine to trigger some actions in a game or to ask for services
- Voice Transformations: transform your voice in an alien or an ork. Multiple effects including Vocoder, Reverb, and fun effects
- Sound, Musical Engine: Play any sound or control an instrument by singing on your devices
- Vocal Pad: Realtime pre-verbal voice interaction to create innovative gameplays
- Affective vocal interaction: Emotion detection technology great for life simulation games or for virtual companion games

Our solutions are low CPU consuming and they are running on iPhone and other smartphones, Set top boxes, online servers. We can either integrate our solution in a project or work for hire on specific development relative to voice and musical interaction.

### Collaboration Profiles

#### Karaoke game engine, Singing game engine for iPhone and smartphones.

##### What we offer

Our karaoke Game Engine for Smartphones includes:

- Scoring Engine: both rhythm and melodic scoring. Anti cheat tools.
- Audio Chain Management: Microphone management and mixer to display the voice of the player with the play back.
- Recorder and Player: to display the performance of the player.

This engine allows you to build a singing application within a short time frame. This engine can easily be fused with our other product to create original features for innovative musical games: voice effects, sound engine, control of virtual instrument.

##### What are we looking for

For our Karaoke Game Engine we are looking for game publishers willing to develop karaoke games on smartphones our innovative musical games.

##### Keywords

- E-Learning
- Signal Processing (speech, sound, image)
- Mobile Entertainment
- Computer Games

##### Collaboration sought

- Research and development
- Technical Co-operation
- Licence Agreement
- Commercial Agreement
- FP7-ICT Project

##### Responsible

Olivier Lescurieux

#### Voice transformation, Voice changing, Voice masking.

##### What we offer

VOXLER Voice Transformations allows changing your voice into another voice:

- Realistic voices changing: become someone else, and even transform into a man <=> woman <=> child.
- Fantastic voice changing: robots, monsters, aliens, elves, etc.

This transformation can be done in real time or can be recorded to be listened and to be shared after.

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#### **What are we looking for**

We are looking for game publishers or developers willing to develop funny applications that involve voice transformation.

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#### **Keywords**

- E-Learning
  - Mobile Entertainment
  - Computer Games
- 

#### **Collaboration sought**

- Research and development
  - Technical Co-operation
  - Licence Agreement
  - Commercial Agreement
  - FP7-ICT Project
- 

#### **Responsible**

Olivier Lescurieux

### **Speech Recognition, Word recognition.**

#### **What we offer**

Our Speech Recognition Engine is the ideal middleware solution for you to build natural vocal man machine interfaces. Suitable for many different gameplays : Quizz Games, Role Playing Games, Real Time Strategy Games, Pet Games, Navigating menu etc..

Main features of our Speech Recognition Engine are:

- Rich vocabularies: up to thousands of words.
- High robustness to noise: suitable for gaming.
- Multi locutor: directly working with any speaker with no need to adapt the machine to the speaker's voice.

Voxler will build for you the specific grammars and lexicons adapted to your Game Design. No specific knowledge in Speech Recognition technologies is required on your side.

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#### **What are we looking for**

We are looking for game publishers or developers willing to develop game, advergaming and application on smartphones with vocal command and speech recognition.

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#### **Keywords**

- E-Learning
  - Mobile Entertainment
  - Computer Games
- 

#### **Collaboration sought**

- Research and development
  - Technical Co-operation
  - Licence Agreement
  - Commercial Agreement
  - FP7-ICT Project
- 

#### **Responsible**

Olivier Lescurieux

### **Sound and musical engine, virtual instrument controller for Smartphones**

#### **What we offer**

Modular engine provides a set of sound and music features to embed into your app:

- Filtering: different filters you apply to your sound with accessible parameters to tune filtering to your needs.
- Sampling: a powerful sample player at variable speeds.
- MIDI: Midifile Reader

- Sequencing: multitrack sequencer for rich music feedback & processing
- Harmonising: automatic orchestration in different styles
- Virtual Control Instrument: Control an instrument by singing in a microphone.

this last feature is not only blowing in the microphone to create music but really singing. This note can be rearranged regarding the harmonic to create new musical app.

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**What are we looking for**

We are looking for game publishers or developers willing to create musical game, advergaming and application.

We have also our musical game project that we want to show to publishers.

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**Keywords**

- Mobile Entertainment
- Computer Games

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**Collaboration sought**

- Research and development
- Technical Co-operation
- Licence Agreement
- Commercial Agreement
- FP7-ICT Project

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**Responsible**

Olivier Lescurieux

**Vocal Gamepad, vocal command, voice command for smartphones****What we offer**

Use realtime voice interaction to build vocal or multimodal action gameplays to jump, shoot, fly, blow, etc.

- Vocal Command: define a set of words for different actions and your application or game will be voice activated.
- Pitch interaction: use our high precision & robust pitch detection to fly a plane, jump obstacles, slalom on a race track.
- Blowing interaction: 2 levels blow detection, duration management, etc. to make bubbles, blow candles, make wind...
- Attack interaction: robust Fat Attack detector, attack counter to shoot objects, run and jump...
- Voiced interactions: multiple gestures around voiced signal detection and characterisation (vowels, consonants, etc)

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**What are we looking for**

We are looking for game publishers or developers willing to develop game, advergaming and application on smartphones with vocal command and innovative gameplay.

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**Keywords**

- Mobile Entertainment
- Computer Games

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**Collaboration sought**

- Research and development
- Technical Co-operation
- Licence Agreement
- Commercial Agreement
- FP7-ICT Project

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**Responsible**

Olivier Lescurieux

**Voice interaction for pet games on Smartphones, Emotion Detection****What we offer**

Use the voice to develop more affective interactions between your Virtual Companions and the player :

- Naming: give a name to your Virtual Companion and it will recognise it and react to it.
- Affective interaction: Talk kindly to your Virtual Companion and it will love you, shout at him will make it sad.
- Goodies: Blow balloons and your Companion will play, sing and it will dance, extra features for cool vocal gameplays

**What are we looking for**

We are looking for game publishers or developers willing to develop game, advergaming and application on smartphones with vocal command and emotion for their life simulation game.

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**Keywords**

- Mobile Entertainment
  - Computer Games
  - 3D Media
- 

**Collaboration sought**

- Research and development
  - Technical Co-operation
  - Licence Agreement
  - Commercial Agreement
  - FP7-ICT Project
- 

**Responsible**

Olivier Lescurieux

**Voice interaction for mobile and online game, Singing Game Engine, Voice Changing, Speech recognition**

**What we offer**

- Voxler proposes solutions to create innovative applications like:
- Singing Game Engine to build a music game in a short time frame
  - Voice Changing to able the player to speak with a funny voice in real time
  - Speech Recognition to add vocal command to your apps
  - Virtual Instrument to control an instrument by humming in your mobile devices.
- 

**What are we looking for**

We are looking for game publishers, developers willing to develop innovative games.

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**Keywords**

- Content Provider
  - Mobile Entertainment
  - Computer Games
- 

**Collaboration sought**

- Technical Co-operation
  - Commercial Agreement
- 

**Responsible**

Olivier Lescurieux

## Vringo

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East 16th Street 18  
10003 new york

United States

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Fax  
E-Mail                 **liora@vringo.com**



Founded in 2006, Vringo is reinventing the way mobile users communicate. With its next-generation video ringtone application, Vringo takes a sledgehammer to the traditional ringtone, turning the act of receiving phone calls into a highly visual, social experience. Vringo users can buy premium content or turn video from virtually anywhere into their personal ringtone. In a first for the mobile industry, Vringo also lets users select which video ringtone their friends will see when they call.

### Collaboration Profiles

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#### **THE DEFINITIVE, SOCIAL, MOBILE 2.0 EXPERIENCE > Visual ringtones for mobile devices**

##### **What we offer**

Vringo is a video sharing community which allows you to find and create video ringtones (or Vringos) and then share them with your friends -- all on your phone. Use Vringo to find hot new video ringtones and get them on your phone.

You choose the clips you'd like your friends to see and they choose the clips they'd like you to see. Vringo clips are from the best of movies, TV and music, or created by you, either online or on your phone.

Get connected with your friends through video clips on your phone. Upload video's and send your friends the latest thing going on with you by sharing a video --- all on your mobile phone!

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##### **What are we looking for**

Operators and contents providers interested in launching value added services in 2009 to increase customer joy and revenue opportunities.

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##### **Keywords**

- Digital libraries and content

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##### **Collaboration sought**

- Joint Venture Agreement
  - Licence Agreement
  - Commercial Agreement
- 

##### **Responsible**

ms liora katz

## VTT - Technical Research Centre of Finland

Kaitoväylä 1  
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VTT Technical Research Centre of Finland is the biggest multitechnological contract research organisation in Northern Europe.

VTT provides research services, high-end technology solutions and innovation services. From its wide knowledge base, VTT can combine different technologies and create new innovations. Through its international scientific and technology networks, VTT can produce information, upgrade technology knowledge and value added for its customers.

### Collaboration Profiles

#### Technologies for ICT industry

##### What we offer

VTT Technology Research Centre of Finland includes over 800 ICT researchers with interdisciplinary competences. VTT's strong expertise on core mobile technology:

- HW, platform and wireless communication
- SW processes and architectures
- Multimodal UI technologies
- Human Technology Interaction
- Context aware mobile computing
- \*context frameworks
- \*Context recognition algorithms, services
- \*context adaptivity engines
- Energy aware mobile applications and platforms, Green ICT
- Augmented reality
- Mobile phone platform security
- Location awareness for applications and services
- Internet of things - application and service networks

We have strong hands on -expertise from different kind of contract research projects with successful technology transfer into real products.

##### What are we looking for

VTT is looking for companies who needs proof of concepts, prototypes, short-medium term research projects or R&D implementations.

##### Keywords

- Network Security
- Data Protection, Storage Technology, Cryptography, Data Security
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Signal Processing (speech, sound, image)
- IT Applications for Health
- IT Applications for Transport and Logistics
- ICT for Independent Living and Inclusion
- Mobile Security
- 3D Media

##### Collaboration sought

- Research and development
- Technical Co-operation
- Commercial Agreement



**Responsible**

Heikki Anttila

**Augmented Reality, Mixed reality, markerless tracking**

**What we offer**

VTT has long experience of research project related to augmented reality, mixed reality etc.

You can see many of our project results from <http://virtual.vtt.fi/virtual/proj2/multimedia/>

We offer tailored contract research possibilities to create business from technology. You can quickly start your business for example with our Alvar library and get the competitive advantage by using our markerless solutions for augmented reality.

<http://virtual.vtt.fi/virtual/proj2/multimedia/alvar.html>

[http://virtual.vtt.fi/virtual/proj2/multimedia/ALVAR\\_Woodward\\_brochure\\_A4%20.pdf](http://virtual.vtt.fi/virtual/proj2/multimedia/ALVAR_Woodward_brochure_A4%20.pdf)

Please visit our stand 2for DibiDogs demo.

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**What are we looking for**

VTT is looking for the adopters for augmented reality technologies to co-operate with all the areas in VTT offering portfolio.

Technologies: Augmented reality, Mixed reality, markerless tracking

Possibilities: Licensing of Alvar library, tailored co-operation projects, contract research

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**Keywords**

- E-Learning
- IT Applications for Transport and Logistics
- Mobile Entertainment
- Computer Games
- 3D Media

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**Collaboration sought**

- Research and development
- Technical Co-operation
- Licence Agreement

---

**Responsible**

Heikki Anttila

**Experience Sharing and Multisource Search**

**What we offer**

VTT offers solutions for integrated system with state-of-the-art technologies related to content management, social networks, automatic metadata extraction, content and metadata analysis.

We have developed integrated SW platform with following functions.

- MediaUploader; metadata capture
- ContentManagement; processing and retrieval
- ContentAnalysis; automatic content classification
- MultimediaServiceCreation; interfaces for rapid implementation of complex multimedia services

With our automatic social video summarization system for geotagged mobile videos you can create a video summary from a set of unedited video clips. The service automatically classifies the videos, analyses them and presenting summaries of video content.

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**What are we looking for**

VTT is looking for the adopters for media content users/providers to co-operate with all the areas in VTT offering portfolio.

We are looking for tailored contract research possibilities to create business to you from our technology.

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**Keywords**

- Database Management, Data Mining
- Digital libraries and content
- Content Provider

- Mobile Entertainment
- Mobile Service Provider

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#### Collaboration sought

- Research and development
- Technical Co-operation
- Joint Venture Agreement
- Licence Agreement
- Commercial Agreement

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#### Responsible

Heikki Anttila

### Ubiquitous Technologies in VTT's Open Smart Spaces program

#### What we offer

VTT's strategical aim is to be one of the key players in providing interoperability, smartness and interaction solutions for smart spaces in the ubiquitous world.

We offer R&D, IPR, software and training related to Smart-M3 device interoperability platform (multi-device, -vendor and -domain), several Indoor Positioning technologies, context awareness algorithms for mobile devices (S60, Android), mixed reality videoconferencing, JavaCard services, NFC technology and wireless charging.

We use facilities like Converging Networks Laboratory ([www.cnl.fi](http://www.cnl.fi)) and Innovation Kitchen ([http://www.vtt.fi/service/ict/innovation\\_kitchen.jsp?lang=en](http://www.vtt.fi/service/ict/innovation_kitchen.jsp?lang=en)) to support our offering.

OPENS web-page: [http://www.vtt.fi/research/spearhead\\_opens.jsp?lang=en](http://www.vtt.fi/research/spearhead_opens.jsp?lang=en)

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#### What are we looking for

Co-operation with large and SME companies

VTT has created a Open Smart Spaces program with 10 Meur annual project portfolio for transferring research results to the industry. We are looking for companies that want to be in technology forefront position in which aim we can assist.

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#### Keywords

- Network Security
- Communications Protocols, Standards
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Signal Processing (speech, sound, image)
- Mobile Entertainment
- Mobile Security
- Mobile Service Provider
- 3D Media

---

#### Collaboration sought

- Research and development
- Technical Co-operation
- Joint Venture Agreement
- Manufacturing Agreement
- Licence Agreement
- Commercial Agreement

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#### Responsible

Heikki Anttila

### Mobile Secure identification with JavaCard 3.0 technology

#### What we offer

VTT has developed a solution for secure access and control of personal data. Solution also allows operator to push services on a SIM card.

JavaCard is the worlds largest deployed standards based computing platform. New JavaCard 3.0 generation brings a web server to a card ( SIM, credit and other cards).

We can demonstrate how you can access your personal cloud with this new technology and how you can benefit from it. We have

demonstrator on our stand 2G12

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**What are we looking for**

VTT is looking for companies who need proof-of concepts, prototypes, short/medium term reserach projects or R&D implementations.

We have IPR for this technology solution.

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**Keywords**

- Network Security
  - Data Protection, Storage Technology, Cryptography, Data Security
  - Network Technologies (Wireless, Wi-Fi, Bluetooth)
  - Electronic Commerce, Electronic Payment, Electronic Signature
  - Content Provider
  - Mobile Entertainment
  - Mobile Security
  - Mobile Service Provider
- 

**Collaboration sought**

- Research and development
  - Technical Co-operation
  - Joint Venture Agreement
  - Manufacturing Agreement
  - Licence Agreement
  - Commercial Agreement
- 

**Responsible**

Heikki Anttila

**SuperShare, novel way of sharing data and control between many mobile devices**

**What we offer**

VTT has a long experience creating novel mobile service enablers and services for mobile phone manufacturers.

We have created a novel way of sharing data and control between mobile devices. With this technology you can create a new kind of sosial media applications, Enterprise meeting solutions, share your mobile content more easily etc.

VTT has a demonstrator for this solution. Please visit our stand 2G12.

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**What are we looking for**

VTT is looking for companies who need proof-of concepts, prototypes, short/medium term reserach projects or R&D implementations.

We have IPR for this technology solution.

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**Keywords**

- Network Technologies (Wireless, Wi-Fi, Bluetooth)
  - Content Provider
  - Mobile Entertainment
  - Mobile Service Provider
  - Computer Games
- 

**Collaboration sought**

- Research and development
  - Technical Co-operation
  - Joint Venture Agreement
  - Manufacturing Agreement
  - Licence Agreement
  - Commercial Agreement
- 

**Responsible**

Heikki Anttila

## Wandy by CTWARE

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Israel



Wandy is a carrier-grade Contact-Center suite delivered to SMBs by carriers as-a- service using standard infrastructure, while No on-site installations required.

Wandy's Do-it-yourself capabilities shorten the sell-cycle and support independent customers' use. High margin accumulative revenues are generated from subscription fees, services and infrastructure upgrades. Wandy reduces customers' churn rate while increasing stickiness and satisfaction.

### Collaboration Profiles

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#### Wandy is an innovative business application providing contact-center technology as-a-service (SaaS),

##### What we offer

This smart multi-tenant, all-in-one platform features unique Do-It-Yourself capabilities allowing end users' to implement and operate Wandy independently.

Wandy helps service providers to reduce customers churn rate, increase customer value and broaden the SMB market share while creating a new and accumulative revenue stream.

Wandy is a carrier grade contact center suit delivered to customers by service provides as a service using standard infrastructure.

The product is an immediate revenue generator. Carriers' benefits from licenses use and service while additional revenues are expected form infrastructure use, traffic, and other related services and applications.

##### What are we looking for

A beta version of the product was tested in Israel with several customers operating their contact center using the product. The product is also installed in the US, hosted and sold by Transbeam

##### Responsible

Uri Stossel

## Watch4Net

rue Saint-Denis, Bureau 309 4388  
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Canada

**Telephone** 514-842-3989  
**Fax**  
**E-Mail** Michele.brousseau@watch4net.com



Watch4Net is a leading provider of carrier-class performance reporting and analysis solutions.

Enterprises and service providers use the APG software to get a consolidated, service-centric view from multiple technology domains. APG retrieves performance data from devices and network management systems to produce real-time, historical and forecast visibility for both operations and customers. Built-in analytics and targeted reports helps preserve SLAs, improve service quality and reduce operating costs.

Corporations rely on the APG solution to ensure consistent delivery of business services, detect and troubleshoot problems quickly, and gain full visibility on the infrastructure performance and health.

The innovative design of APG allows to collect data from multiple sources (devices, management applications) and aggregate them into a single, unique repository. The result delivers unified view, end-to-end visibility — including network, voice, servers and storage, automatic performance analysis and business-oriented dashboards to users and customers.

Inception in 2000, Watch4Net is a privately held company headquartered in Montréal, Quebec, Canada with regional offices in Toronto, Canada and London, UK.

### Collaboration Profiles

## Our APG Software Suite for Wireless and IP Operators

### Software support and maintenance

### Training

### P

#### What we offer

Our flagship product, APG (Automated Performance Grapher) is a carrier-class performance management solution, with a service level management solution assuring the optimal delivery of business critical IT services, while providing end-to-end visibility of the Network, Servers, Applications, Storage, VoIP, IPTV, with real-time & historical performance reporting, capacity planning and SLA analysis.

APG mines real-time data from EMC SMARTS to eliminate double-polling on the network, and comes with a set of predefined reports dedicated to specific vendors or technologies, such Cisco Netflow, Cisco SAA, VMWare, VoIP, MPLS. Our main competitors do not offer this level of integration, scalability or breadth of reporting with EMC SMARTS and other technology partner.

#### What are we looking for

- Initial evaluation of commercial opportunities
- Identification of a partner/agent/reseller
- GROW COMMERCIAL ACTIVITIES
- ALLIANCE WITH TECHNOLOGY PARTNERS

#### Keywords

- Database Management, Data Mining

#### Collaboration sought

- Technical Co-operation
- Commercial Agreement

**ACCÍO**

Competitiveness for Catalonia



**Generalitat de Catalunya**  
Government of Catalonia

**BROKERAGE EVENT 2010**

Barcelona, 15 - 18 February. Fira de Barcelona

**Responsible**

Marc Barre

## WATCHDATA

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**Fax**

**E-Mail**



Watchdata is a well-established smart cards leader, ranked N°5 worldwide and N°1 in China serving numerous markets including mobile Telecommunication, Transportation, Finance, and Identification.

Watchdata currently operates in Asia-Pacific, Europe, Middle-East, Africa and Latin America.

### Collaboration Profiles

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#### Smart Card and Mobile Solutions.

##### What we offer

The Smartcards technology offer strong platform for supporting applications used at daily basis by several million people in Transportation, Telecommunication, Banking, etc...

Watchdata is a well-established smart cards leader, ranked N°5 worldwide and N°1 in China serving numerous markets including mobile Telecommunication, Transportation, Finance, and Identification.  
Telecommunication : development of new SIM cards for 3G network, for mobile.

##### What are we looking for

Telecommunication operators.  
Sales and Commercial agreements.

##### Keywords

- Mobile Security
- Mobile Service Provider

##### Collaboration sought

- Commercial Agreement

##### Responsible

Christian BARDON

## WaveIP

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Israel

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**E-Mail** info@waveip.com



WaveIP is an innovative leader of Point-to-Point (PTP) and Point-to-Multipoint (PTMP) Broadband Wireless Access backhaul and network solutions with best price/performance features.

Visit us to learn more on WipAir 6000 - the best in class MIMO backhaul solution in the market.

### Collaboration Profiles

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**Carrier class wireless Advanced OFDM 2x2 MIMO backhaul that comprises of:**

#### High capacity – 200 M

##### What we offer

WipAir 6000 – Next generation Advanced wireless MIMO backhaul radio technology, based on field proven WipAirII that comprises of reliability, high capacity, lowest latency, RF robustness, rugged outdoor design, flexibility and simplicity to install & maintain.

WipAir 6000 offer up to 200 Mbps, longer ranges, with built in PTMP and time synchronization capabilities.

##### What are we looking for

Business Benefits & Customers Challenges

Reliable, high throughput, low latency, and best price backhaul/ multiple backhaul solution.

Customer's challenge is how to expand the network, extend coverage and foot print quickly and cost-effectively with future proof solution.

##### Responsible

Eli Avivi



## WebAds

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### Netherlands



WebAds is an Online and Mobile Saleshouse:

1. We are located in the Netherlands, Italy and UK
2. We want to develop a more profile targetbased advertising solution in our or third party admanagement software

### Collaboration Profiles

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#### Productmanager Mobile & Video

##### What we offer

1. The Knowledge about Mobile Marketing
2. Wich position will an organisation take in the mobile value chain?
3. Mobile marketing Experience with Advertisers

##### What are we looking for

1. We want to share knowledge with companies all over the world about Mobile Marketing
2. We are interested in technology, which brings and store profile data
3. new technologies about mobile marketing
4. who can offer reach on mobile in countries like Italy and teh Netherlands

##### Keywords

- Data Protection, Storage Technology, Cryptography, Data Security
- Database Management, Data Mining
- E-Learning
- Digital libraries and content
- Content Provider
- Mobile Entertainment
- Mobile Security
- Mobile Service Provider
- 3D Media

##### Collaboration sought

- Research and development
- Joint Venture Agreement
- Licence Agreement
- Commercial Agreement

##### Responsible

Stephan Reesink

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## WebToGo Mobiles Internet GmbH

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**Germany**

**Telephone** +49 89 7465473

**Fax**

**E-Mail** info@webtogo.de



WebToGo is an Independent Software Vendor focussed on providing Mobile Internet connection manager applications to the MNO and OEM industries primarily.

### Collaboration Profiles

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#### OneClick Internet Connection Manager

##### What we offer

WebToGo's OneClick connection manager application is all you need to manage your data connections. Built around our patented multi-device connection technology, OneClick detects your hardware and network and connects you to the Internet. Available for Windows, Mac and Linux OneClick allows connecting via USB modems, data cards, embedded MBB technology and even mobile phones. OneClick's management of all connections allows offloading data traffic from a mobile connection to either LAN or WiFi when these are available.

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##### What are we looking for

We are looking for Network Operators, ISPs and PC and modem device manufacturers with projects and needs in the field of data connectivity.

We would also be interested in meeting M2M solution providers to evaluate synergies and joint projects, to which WebToGo can bring its extensive know how in the field of mobile connection management.

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##### Keywords

- Network Technologies (Wireless, Wi-Fi, Bluetooth)
  - Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
- 

##### Collaboration sought

- Research and development
  - Technical Co-operation
- 

##### Responsible

Nicola Bertuzzi

## WeFi

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Israel

### Collaboration Profiles

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#### **WeFi creates a virtual global wireless network of all available Wi-Fi access points worldwide. Combi**

##### **What we offer**

Free, fast, seamless Wi-Fi connectivity experience, easily integrated with Social Networks.

Easy integration and configuration tools for mobile application providers and handset vendors.

Value-added cooperation and private-label opportunities for Wi-Fi providers  
Enabling offloading of 3G data traffic to Wi-Fi and managing data roaming expenses.

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##### **What are we looking for**

Strategic Business - Rapidly growing network of over 14 million Wi-Fi Access Points worldwide.

Recognition - 1st Place Nokia World Barcelona, Forum Nokia EMEA Application of the Year 2008.

Investors - Pitango (Israel), Lightspeed (USA), Gemini (Israel).

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##### **Responsible**

Uri Stossel

## WeKnowIt

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Greece



WeKnowIt is a European FP7 ICT Project comprising 10 partners from UK, Germany, Spain, Greece, Czech Republic and Poland, whose main objective is to develop novel techniques for exploiting multiple layers of intelligence from user-contributed content, which together constitute Collective Intelligence, a form of intelligence that emerges from the collaboration and competition among many individuals that seemingly has a mind of its own. This novel technology is applied in the provision of mobile data services for emergency response and traveling. The project is currently in its second out of three years of development.

### Collaboration Profiles

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#### WeKnowIt Collective Intelligence travel services

##### What we offer

The driving vision behind WeKnowIt is the opportunity to analyse user contributed content by integrating research and development in personalisation, content processing, user feedback, social analysis and knowledge management to automatically generate Collective Intelligence and make it accessible to end users and organisations. Focusing on traveling and in cultural trips, WeKnowIt offers data services in preparing a trip and mobile guidance services during the journey. The user can identify, upload or be recommended with places, points of interest, activities or events online on a mobile phone. A rich mobile application displays information related to the travel, search results based on Mass Intelligence components that make use of analysis techniques in Wikipedia articles and other public sources, map localization of points to enrich the user context, display of images related to the selected query, and recommendations based on combined social networks and media analysis techniques.

Further info: <http://www.weknowit.eu/>

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##### What are we looking for

The requested cooperation is with an industry partner from the mobile or travel services domain who is interested to adopt our novel services once they have been developed. The aim would be to commercially deploy such services in their own domain.

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##### Keywords

- Digital libraries and content
  - GIS Geographical Information Systems
  - Content Provider
  - Mobile Service Provider
- 

##### Collaboration sought

- Research and development
  - Technical Co-operation
  - Joint Venture Agreement
  - Licence Agreement
  - Commercial Agreement
  - FP7-ICT Project
- 

##### Responsible

Dr. Yiannis Kompatsiaris

## Welsh Assembly Government

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The Welsh Assembly Government's Academic Expertise for Business (A4B) programme that supports knowledge transfer between universities and business.

The programme has the dual purpose of

Enhancing and accelerating the transfer of knowledge between the academic knowledge base and industry

Strengthening the capabilities of academic institutions to develop valuable links with business and exploit this expertise themselves.

Expertise in telecommunications (mobile) will be represented.

### Collaboration Profiles

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#### Promoting Wales' university research expertise in telecommunications.

##### What we offer

The A4B programme supports knowledge transfer between our Welsh Universities and business.

Wales' research-led universities offer a wealth of expertise in telecommunications and have forged partnerships with MNEs and SMEs alike.

Amongst the areas supported include Photonics (Optical Communications) Wireless Communications and Networks.

Topics such as radio resource management research (including mobile cellular networking and planning and optimisation) and research into HSPA, Femtocells and LTE are undertaken. These are supported by state of the art laboratories and test facilities e.g. mobile broadband and MIMO test beds.

To compliment this, Wales offers mobile application development and boasts associated test facilities together with University research into Green Communications.

##### What are we looking for

In representing Wales' R&D in the above areas of telecommunications, we are looking for universities, SMEs and MNEs to collaboratively partner such research projects.

We are also looking for contract research opportunities and to develop new exciting research through EU Framework programmes.

##### Keywords

- Communications Protocols, Standards
- ICT for Independent Living and Inclusion
- Content Provider
- Mobile Entertainment
- Mobile Service Provider

##### Collaboration sought

- Research and development
- Technical Co-operation
- Joint Venture Agreement
- Commercial Agreement
- FP7-ICT Project

**ACCÍÓ**

Competitiveness for Catalonia



**Generalitat de Catalunya**  
Government of Catalonia

**BROKERAGE EVENT 2010**

Barcelona, 15 - 18 February. Fira de Barcelona

**Responsible**

Dr Christian Bryant

## West Pomeranian University of Technology (Faculty of Computer Science and Information Systems)

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Poland



The faculty is located in north-western part of Poland in the city of Szczecin. The department has a broad scientific and educational profile. The main research activities include distributed mobile computing and mobile software development.

### Collaboration Profiles

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#### Mobile software development

##### What we offer

We have designed a mobile system for improving interaction between disabled persons equipped with mobile devices. The implementation stage is not started yet, but we plan to use Android OS for our platform. The main goal is to exploit the automatically audio/visual-driven interfaces for interaction. Many existing systems offer only a audio or video based interfaces. Proposed approach would be more efficient in communication between disabled persons reducing additional hardware and software costs.

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##### What are we looking for

We are looking for sponsors to begin implementation of the system and to increase our current mobile devices platform. We are also interested in testers (in particular disabled persons) for the future system testing phase.

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##### Keywords

- Network Technologies (Wireless, Wi-Fi, Bluetooth)
  - Signal Processing (speech, sound, image)
  - IT Applications for Health
- 

##### Collaboration sought

- Research and development
  - Technical Co-operation
- 

##### Responsible

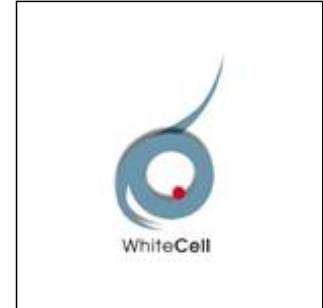
prof. Alexandr Tariov

## WhiteCell

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WhiteCell is a leading provider of protective security solutions for the wireless Internet and mobile data networks and equipment. These solutions enable the mobile operator to gain control over its traffic and content. The WhiteCell product families are based on the CellF-Protect architecture, supporting the various mobile data types, interfaces and underlying protocols and are deployed globally. With this intelligently integrated protection and filtering, WhiteCell makes sure harmful or unwanted mobile traffic is kept out of the mobile network for good.

### Collaboration Profiles

#### Protective security and management solutions for wireless

##### What we offer

At WhiteCell, mobile data security & management is all we do, and we do it well. Our comprehensive architecture encompasses everything needed for - mobile network security and immunity, and control over mobile data. Based on this architecture are different product lines each dedicate to a specific type of data that flows on mobile networks (SMS, WAP, USSD, GPRS, and more to come).

In addition WhiteCell offers services products for its customers, that include, mobile data threat analysis (CellF-Analysis) and advanced support programs (CellF-Support). These cutting-edge products enable Service Providers to offer new levels of service to their subscribers .

##### What are we looking for

We seek to meet with companies having a need for our products or whose customers may have a need for our product.

We also seek innovative technologies which may be integrated with our products.

##### Keywords

- Network Security
- Data Protection, Storage Technology, Cryptography, Data Security
- Mobile Security

##### Collaboration sought

- Technical Co-operation
- Licence Agreement
- Commercial Agreement

##### Responsible

Ami Oreny



## Widespace AB

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Sweden

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Widespace has two lines of business:

- White label mobile ad market for operators with unique sales tracking (WAP-billing) and revenue maximization (algorithm)
- Self-service mobile ad market, connecting mobile advertisers with mobile publishers, Scandinavia focus.

Founded 2007 from industry veterans, Widespace is based in Stockholm, Sweden.

### Collaboration Profiles

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#### White label mobile advertising market place

##### What we offer

Widespace has two lines of business.

- White label mobile ad market for operators with unique sales tracking (WAP-billing or credit card) and revenue maximization (algorithm)
- Self-service mobile ad market, connecting mobile advertisers with mobile publishers, Scandinavia focus.

Our white label mobile ad market can be used by companies selling mobile apps/services or for monetizing any mobile inventory with ads.

Our distinct uniqueness lies in our sales tracking of apps/services and mobile ad revenue maximization algorithm.

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##### What are we looking for

We are looking for partners that either would like to increase revenues from applications or service sold on their portal or want to monetize their inventory with advertisement.

We believe the majority of these partners are operators but can also be major publishers.

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##### Keywords

- Content Provider
  - Mobile Entertainment
  - Mobile Service Provider
- 

##### Collaboration sought

- Joint Venture Agreement
  - Commercial Agreement
- 

##### Responsible

Patrik Fagerlund

## Wireless System Integration AB

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Sweden

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WSI is a turnkey designhouse for product development, i.e. from specification to volume deliveries from EMS partners. We are located in the Kista, Sweden. Our core expertise is within RF intense products and systems. We have experience from high volume Electricity metering solutions to Low volume space applications. WSI was founded 2002 and our clients are from all over the world.

### Collaboration Profiles

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#### Turnkey product development partner

##### What we offer

WSI has extensive experience in the field of product development and industrialisation of wireless products. Typical combinations we are familiar with:

1. 3G/UMTS-TDD/GSM/WiFi/Bluetooth//ZigBee/GPS/ISM Band
2. Long range/short range
3. Custom protocols
4. Custom Internal/External antennas

##### What are we looking for

Companies in need of enabling their portfolio for wireless connectivity.

Companies with product ideas but lack of technology experience

##### Keywords

- Electronics, Microelectronics
- Communications Protocols, Standards
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System

##### Collaboration sought

- Technical Co-operation

##### Responsible

Jan-Åke Lindqvist

## WISTER

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### France



1. Wister is based in Paris and have it's international department based in London.
2. Wister is providing mobile services.
3. Created in 2003, Wister is now leader in France on the operators' portal.

### Collaboration Profiles

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#### Mobile services and International Mobile affiliation

##### What we offer

Thanks to a wide experience on mobile services, Wister provide Mobile content services.

Wister offers its knowledge to distribution partners.

Wister developed an international affiliation program. Thanks to this solution, Webmasters can monetize the audience coming from mobile they were loosing.

The whole experience of a relevant service provider to Webmasters benefit.

---

##### What are we looking for

Wister is now looking forward to expend its coverage on the international plan and promote its affiliation program.

We are thus looking for contact that would enable us to develop our services worldwide.

Our Affiliation program is running and have a nice impact on Webmasters revenue. We offer Content services, Java Games and Gambling redirection. The more product we offer, the better the redirection is.

We look for partners that can propose us redirection prodcutin order to offer a relevant redirection for the most WebSites.

---

##### Keywords

- Content Provider
  - Mobile Entertainment
  - Mobile Service Provider
- 

##### Responsible

Alexandre Noirot-cosson

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**WizBill Ltd.**

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Israel

**Collaboration Profiles**

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**Innovative rating engine, very flexible, able to support one-on-one marketing •  
Reverse engineerin****What we offer**

Ability to mine customer's consumption patterns, to discover & define consumption profiles.

Ability to design and match new pricing plans to given consumption profiles

Ability to compare the effectiveness of own pricing plans to competitors' pricing plans when applied to given customers' consumption profiles - both own customers and competitors' customers.

Ability to launch one-on-one marketing campaigns, where each customer is offered a tailor made pricing plan

Billing errors detection and revenue leakage prevention

Invoice analysis for transparency – help reducing CSRs interaction time, and leveraging web self-service access

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**What are we looking for**

WizBill is a startup company just launching its products now.

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**Responsible**

Uri Strossel

## Wizi

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Wizi is a start-up focused on mobility and location sharing solutions for mobile phones and developed several patents in the domain of location based technologies. Wizi SMS with Location was recently released and is available for Android, BlackBerry, iPhone, Windows Mobile and J2ME devices. Founded in 2006, Wizi has offices in Lisbon (portugal) and São Paulo (Brazil) and thousands of users around the world.

### Collaboration Profiles

#### Wizi SMS with Location

##### What we offer

Wizi SMS is the simplest way to show where we are or to send a meeting point. This application instantly locates the user on the map and allows him to share that (or any other) location to any contact. It generates a tiny url that opens the location map and inserts it in a regular text message that can be received by any cell phone. This application is available for Android, BlackBerry, iPhone, Windows Mobile Professional and J2ME and doesn't require registration. Android version also offers Live Location mode, which allows real time tracking of user's current location.

##### What are we looking for

We are looking for:

- Mobile software distributors,
- Mobile carriers;
- MVNOs;
- Social networks.

##### Keywords

- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
- Mobile Entertainment
- Mobile Service Provider

##### Collaboration sought

- Technical Co-operation
- Joint Venture Agreement
- Licence Agreement
- Commercial Agreement

##### Responsible

Andre Goncalves

## Wizmobi

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We are a company making mobile applications and content management system for mobile applications within the area of education and information supporting iPhone, Android, J2ME and BlackBerry.

We provide our customers a very cost efficiently way of making mobile applications with easy content management system, customer interaction and reporting.

We have delivered mobile applications within education and information on the European market since 2006

### Collaboration Profiles

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#### CEO and Co-Founder

##### What we offer

Area of expertise is mobile content management and mobile application generation.

The application management system is mainly focused on education and information, but the content management system can be used for any type of media streaming.

Example of customer value is education and information for large companys wanting to reach out with company information, employee instructions, core values etc. mainly targeting younger employees. Another example is marketing information for companys wanting to give their customers added value with the mobile phone.

Our system is a SaaS enabling a very cost efficient solution targeting a broad range of devices, including distribution either throuh application stores or directly to customer mobile phones.

---

##### What are we looking for

We are looking for sales partners, content partners, mainly within education but also for streaming media targeting a fan base (i.e. sports clubs, social clubs , etc)

Our sales partners would use our CMS to sell and manage applications and reporting.

Our content partners would use our CMS to manage applications and contents.

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##### Keywords

- E-Learning
  - Digital libraries and content
  - Content Provider
  - Mobile Entertainment
  - Mobile Service Provider
- 

##### Collaboration sought

- Joint Venture Agreement
  - Licence Agreement
  - Commercial Agreement
- 

##### Responsible

Mårten Byström

## Voices

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### Catalonia



WOICES was born the day we realized technology was ready and available to create a new tool that could help to make the world a more interesting place. We saw we were already willing to use a service that did not yet exist.

WOICES is a FREE internet service that allows people to create, share and consume echoes, audio records that are linked to a very specific geographical location or real-world object. Woices ultimate goal is to extend reality by creating a new layer of audio information, what we call the echoesphere, that will make the world a more interesting place. What is an echo? Echoes are words, left by one person at some precise place, that can be later listened to by anyone, as if their author was still there. Echoes can be about anything you want, from history, art or curiosities to personal memories or advices. An echo can even be a poem.

WOICES offer also professional exclusive "Mobile Geolocalised Audioguides" (or "InfoSpots") for Tourist Information Offices, DMOs (destination Managemet Organisations), Institutions, Companies, Museums, etc. An "InfoSpot" is and exclusive geolocalized audio guides for your visitors. Provide free audio information to your visitors based on their current location and straight to their mobile phones.

### Collaboration Profiles

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## Mobile Geolocalised Ecosphere, InfoSpots, Audio Echoes, Audio Info, Audioguides

### What we offer

What WOICES offer:

WOICES is a FREE internet service that allows people to create, share and consume echoes, audio records that are linked to a very specific geographical location or real-world object. Woices ultimate goal is to extend reality by creating a new layer of audio information, what we call the echoesphere, that will make the world a more interesting place.

What is an echo?

Echoes are words, left by one person at some precise place, that can be later listened to by anyone, as if their author was still there. Echoes can be about anything you want, from history, art or curiosities to personal memories or advices. An echo can even be a poem.

WOICES was born the day we realized technology was ready and available to create a new tool that could help to make the world a more interesting place. We saw we were already willing to use a service that did not yet exist.

WOICES offer also professional exclusive "Mobile Geolocalised Audioguides" (or "InfoSpots") for Tourist Information Offices, DMOs (destination Managemet Organisations), Institutions, Companies, Museums, etc. An "InfoSpot" is and exclusive geolocalized audio guides for your visitors. Provide free audio information to your visitors based on their current location and straight to their mobile phones.

### What are we looking for

- \* Tourist Information Offices
- \* DMO Destination Management Organisations
- \* City councils
- \* Sightseeing, Guides Companies
- \* Regional Councils
- \* Museums, Theaters, exhibitions, etc
- \* City walks
- \* Leisure and cultural spaces
- \* Natural parks
- \* Mountain routes
- \* Restaurants and hotels
- \* Anyone willing to offer audio information to its visitors

### Keywords

- Content Provider
  - Mobile Entertainment
-

**ACC10**

Competitiveness for Catalonia



**Generalitat de Catalunya**  
Government of Catalonia

**BROKERAGE EVENT 2010**

Barcelona, 15 - 18 February. Fira de Barcelona

**Collaboration sought**

- Joint Venture Agreement
  - Licence Agreement
  - Commercial Agreement
- 

**Responsible**

Pablo Alvarez



## Xenialab

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Xenialab is the focal point for the Value Added Applications in the area of UCC (Unified Collaboration and Communication) in Italy.

Xenialab is located in the incubator I3P Turin Polytechnic Technology Area. Our R&D Department exploits the qualified Labs at special Data Center in order to test and certify innovative solutions and products, especially developed using the SAAS (Software As A Service) paradigm.

### Collaboration Profiles

## The Unified Collaboration and Communication Company

### What we offer

Technical skills and experience drove XenialAB attention towards the most challenging topics of Information and Communication Technology:

OST (OpenSource Telephony) implementation  
Unified Communication and Collaboration

VoIP integration for call-center and CRM

VoIP OpenSource technology integration for speech recognition

Development of Enterprise Social Networks (Extranet and Intranet 2.0)

RDBMS management and delivery

Project, develop and delivery of training and courses

Enterprise decision support

### What are we looking for

For our Hand4Shake project ([www.hand4shake.com](http://www.hand4shake.com)) we are looking for partners in order to:

- Develop the Speech Recognition Engine integrated with our Open Collaboration Platform
- We are also interested in integrating the VXML standard in our dialplan functionalities
- Mobile extensions for our Enterprise 2.0 suite

The H4S project is in the early stage development for the Enterprise 2.0 Social Net Features and in advanced stage for the Flex Phones Web based development

### Keywords

- Communications Protocols, Standards
- Content Provider
- Mobile Entertainment

### Collaboration sought

- Technical Co-operation
- Licence Agreement
- Commercial Agreement

### Responsible

Giuseppe Innamorato

## XiLabs

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XiLabs is a Paris based game studio focusing on a new kind of mobile phone games: GPS-games. In GPS-games your own city becomes the game field. GPS-games rely on the ambiguity between real world and game universe. Compared to conventional video games, GPS-games include physical and social relevance.

XiLabs is a startup founded in 2007. Since beginning, our studio specialized on Urban Games development. We have now acquired a profound expertise in the matter: in total we have already launched 12 Urban Games internationally.

### Collaboration Profiles

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#### GPS Games

##### What we offer

XiLabs develops GPS games for mobile phones.

XiLabs just released a new series of games: GPS-Mini. These games are simple to understand and ready to play: single user and short play time.

XiLabs expertise is gameplay for GPS-games and the integration of GPS games on mobile phone platforms. (java and iPhone)

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##### What are we looking for

- a) Aggregators / operators / handset manufacturers to distribute our games worldwide.
  - b) Partners which would like to include ludique / playful content into their mobile applications.
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##### Keywords

- Content Provider
  - Computer Games
- 

##### Collaboration sought

- Licence Agreement
  - Commercial Agreement
- 

##### Responsible

Ivo FLAMMER

## Xooloo

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### France

Xooloo is a French company based in Paris specialised in the protection of children on the internet. The company provides parental control devices to various Internet and mobile service providers.

### Collaboration Profiles

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#### Président

##### What we offer

Xooloo parental control devices are available for both desktop (PC and Mac) and mobile platforms.

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##### What are we looking for

We are interested to meet mobile telecom operators

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##### Keywords

- Data Protection, Storage Technology, Cryptography, Data Security
  - Network Technologies (Wireless, Wi-Fi, Bluetooth)
  - Mobile Security
  - Mobile Service Provider
- 

##### Collaboration sought

- Commercial Agreement
- 

##### Responsible

Grégory Veret

## Xplain

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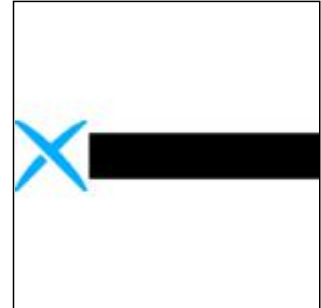
**Agiou Ioannou 63**  
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**Telephone**

**Fax**

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Xplain's head office for Europe is in Switzerland, while for the Middle East it's located in Cyprus.

Xplain is an expert in leveraging social media for its client's benefits.

We create engaging online experiences for customers by providing superior online marketing, interaction design and user experience services.

We offer customized solutions designed specifically for your business and its unique requirements, as well as specialized online promotion techniques.

### Collaboration Profiles

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#### Word of Mouth Marketing

##### What we offer

Word of Mouth Marketing is giving people a reason to talk about your products or services, and facilitates this conversation. It is the art and science of building active, mutually beneficial consumer-to-consumer and consumer-to-marketer communications.

Word of mouth marketing empowers people to share their experiences. It's harnessing the voice of the customer for the good of the brand. And it's acknowledging that the unsatisfied customer is equally powerful.

---

##### What are we looking for

All word of mouth marketing techniques are based on the concepts of customer satisfaction, two-way dialog, and transparent communications.

The basic elements are:

- Providing tools that make it easier to share information
- Educating people about your products and services
- Identifying people most likely to share their opinions
- Studying how, where, and when opinions are being shared
- Listening and responding to supporters, detractors, and neutrals

So, what we are looking for is for people in companies who understand that they have such a need and are looking for a partner to help them fulfill it.

---

##### Keywords

- Content Provider
- 

##### Collaboration sought

- Commercial Agreement
- 

##### Responsible

Mr George Anagnostopoulos

#### Community Building & Management

##### What we offer

A brand community is a community formed on the basis of attachment to a product or marque.

Recent developments in marketing and in research in consumer behavior result in stressing the connection between brand, individual identity and culture. Among the concepts developed to explain the behavior of consumers, the concept of a brand community focuses on the connections between consumers. A brand community can be defined as an enduring self-selected group of actors sharing a

system of values, standards and representations (a culture) and recognizing bonds of membership with each other and with the whole.

Even though it may seem a simple marketing concept, building brand communities that resonate with loyal customers is indeed a crucial task.

---

#### **What are we looking for**

Our extended experience in the creation of strong communities, acquired over 20 years, along with the use of modern, effective methods and tools allows us to build and fully manage with our own resources Brand Communities, maximizing the benefits of the proper, daily communication with consumers and the creation, through this very process, of evangelists.

We are already fully running 3 brand communities in Greece for major players and we are looking for more players that are looking to enhance their consumer brand.

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#### **Keywords**

- Content Provider

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#### **Collaboration sought**

- Commercial Agreement

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#### **Responsible**

Mr George Anagnostopoulos

### **Social Media & Trends Monitoring**

#### **What we offer**

Following social media can be a daunting task. There are millions of blogs, hundreds of thousands of videos and photos online, and tens of thousands of websites. How can you possibly listen in and make sense of it all?

Our Online Tracker is a tool that helps us track and analyze social and mainstream media, and then collaborate and act on it.

Online Tracker can track whatever you need it to — a company, a brand, an issue, a person's name, or a part of the world.

News is analyzed as it hits the system, and hot topics and trends are graphed and mapped to give us a head start in identifying the stories that matter most to our clients.

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#### **What are we looking for**

Companies that are looking to actively respond to what the social media are reporting on their brands and products.

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#### **Keywords**

- Database Management, Data Mining
- Content Provider

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#### **Collaboration sought**

- Commercial Agreement

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#### **Responsible**

Mr George Anagnostopoulos

### **User Experience Design**

#### **What we offer**

Through the years websites are being created by designers and developers. The former are designing layouts, the latter are programming. But, websites have to do with information and the way it is communicated in the very cluttered environment of the Web. Our 20 years' experience in publishing and information architecture builds the solid groundwork for success, right at the beginning! We design practical and aesthetically appealing web applications embracing your customers' needs. We talk to your users and then apply this understanding to create compelling online experiences for them.

We offer the following interaction design services:

- Information architecture – Design the structure of your website
- Interaction design – Define the behavior of your website
- Task flows – Design application flow based on specific user tasks
- Interface design and wireframes – Design individual application screens

- Accessibility – Ensure that everyone can use your site/product
- 

**What are we looking for**

We can combine these with our user research to create truly unique user experiences for clients.

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**Keywords**

- Content Provider
- 

**Collaboration sought**

- Commercial Agreement
- 

**Responsible**

Mr George Anagnostopoulos

**Connected Digital Marketing**

**What we offer**

Connected Digital marketing (CDM) is an evolutionary approach to marketing communications - and to all business operations. It involves businesses connecting and collaborating with people rather than commanding and controlling them.

With increasing social networking and cross media opportunities, we offer tremendous scope to build a buzz around your brand, a new product or a new proposition. By integrating existing marketing channels alongside the targeted exploitation of social networking and cross media opportunities, we can deliver fresh and inventive ways to make you stand out from the crowd.

---

**What are we looking for**

With a focus on measuring both direct results and ROI, we can build, deploy and manage complete campaigns in the '\digital domain\' integrating, online social networking, viral, mobile and digital offline into one high impact campaign.

So, what we're looking is for companies who are willing to use our services.

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**Keywords**

- Content Provider
- 

**Responsible**

Mr George Anagnostopoulos

## Xtend Mobile

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Xtend Mobile is creating and delivering innovative mobile applications & communications solutions for enterprises and other end-user organizations around enabling technologies such as NFC, Wi-Fi and positioning for use in \"line of business\" and with ERP & CRM systems.

We develop our solutions for major leading mobile platforms such as Symbian, Android, iPhone and Windows Mobile.

Target customers include enterprises with a mobile workforce and network operators (mobile & convergence) serving such enterprises. Within the public sector, Governmental entities such as ministries, departments, state agencies, regions & municipals.

Xtend's solutions are primarily delivered with and through well reputed local partners.

We are headquartered in Copenhagen with activities across the Nordics, United Arab Emirates and select countries across Europe.

### Collaboration Profiles

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#### Mobile solutions for enterprise line of business applications

##### What we offer

Xtend Mobile has deep expertise within the creation and delivery of innovative mobile applications & communications solutions that meet enterprise and consumer needs.

We are in the process of creating a portfolio of new standardized mobile solutions for simple tailoring & fast rollout, addressing enterprise (B2B) and consumer (B2C) scenarios.

These solutions are utilising contactless (NFC/RFID) and positioning technologies to provide innovative contextual functionality where applicable.

The mobile solutions may be used as stand-alone applications, or integrated with corporate ERP/CRM systems as an end-to-end solution providing an integrated functionality supporting key organizational processes in HR, sales, service and production.

##### What are we looking for

Our new mobile line of business solutions are in the early stages of development, with some elements of the solutions in place and key members of the new team assembled. Target is beta later this year and market availability starting in H1 2011.

To continue the development and marketing of these new solutions we are looking for partners in the field of technology (NFC, RFID, Wi-Fi positioning, and mobile platforms) for software development, technology licensing, go-to-market partnering and customer projects.

We are also interested in discussing with investors and mobile operators about project- and local collaboration-related opportunities to e.g. accelerate the development further.

##### Keywords

- Network Security
- Data Protection, Storage Technology, Cryptography, Data Security
- Communications Protocols, Standards
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Electronic Commerce, Electronic Payment, Electronic Signature
- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
- IT Applications for Health
- IT Applications for Transport and Logistics
- Mobile Security
- Mobile Service Provider

##### Collaboration sought

**ACC10**

Competitiveness for Catalonia



**Generalitat de Catalunya**  
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- Research and development
  - Technical Co-operation
  - Joint Venture Agreement
  - Licence Agreement
  - Commercial Agreement
- 

**Responsible**

Steen Thygesen



## Xtraball

---

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**Fax**

**E-Mail**                **jejelele12@gmail.com**

This is an early stage project to develop a dedicated ad-serving platform for publishers and advertisers to exchange localized mobile advertising. Based in Paris , France. Current focus : technical development and early stage funding.

## Collaboration Profiles

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### ProxiCast

#### What we offer

Localized Mobile ad -Platform

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#### What are we looking for

Funding / technical partnership

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#### Keywords

- GIS Geographical Information Systems

---

#### Collaboration sought

- Research and development
  - Technical Co-operation
- 

#### Responsible

Leger Jerome

## Y6 Media Ltd

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Fax  
E-Mail david.ryder@y6media.com



Y6Media is a London based Digital Marketing Agency that provides strategic and practical implementation of digital strategies across web and mobile.

Y6Media focuses on helping brands think of mobile as the channel that is only second to face to face marketing. They are not platform constrained like most mobile marketing agencies who offer their own in-house solutions. Instead they choose the best technology solution for the brands and customer needs.

Y6Media has clients across Sports, Telecoms, Charities, Finance and Entertainment. We pride ourselves on bringing our real experience to clients to ensure the gain maximum ROI from digital.

Between the partners we have over 100 years experience in digital across the sectors mentioned above

### Collaboration Profiles

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#### Y6Media - Digital Marketing Agency

##### What we offer

Digital Marketing Strategies  
Implementation  
Mobile and WEB Campaigns across D2C and B2B  
Marketing consultancy  
SMS, Mobile WEB, WAP and WEB design and development  
Mobile Applications and Gaming  
Our network across Telecoms, sport, media and other sectors

##### What are we looking for

New Business Opportunities to take brands to the mobile.  
New Partners who have a technology across Mobile and WEB and require creative , marketing and business development partners.  
Networking

##### Keywords

- Electronic Commerce, Electronic Payment, Electronic Signature
- Content Provider
- Mobile Entertainment
- Mobile Service Provider
- Computer Games
- 3D Media

##### Collaboration sought

- Joint Venture Agreement
- Licence Agreement
- Commercial Agreement

##### Responsible

Mr David Ryder

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**YOOSE GmbH**

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Friedrichstrasse 171  
10117 Berlin

Germany

**Telephone** +49 30 69200 6732  
**Fax** +49 30 69200 6739  
**E-Mail** [info@yoose.com](mailto:info@yoose.com)



Germany / Europe and Singapore /South East Asia

Mobile advertising platform

YOOSE replaces paper coupons and plastic loyalty cards from retailers and delivers them directly to the mobile phone of the consumer through any mobile application and through it's publishing partner network. This provides a unique direct access to the consumers for product brands, retailer, transport & travel provider, mobile network operators and others. YOOSE is the future of relationship marketing.

YOOSE stands for the right message, the right time, the right place, the right customer.

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**Collaboration Profiles**

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**YOOSE mobile location based couponing affiliate platform****What we offer**

YOOSE replaces paper coupons and plastic loyalty cards from retailers and delivers them directly to the mobile phone of the consumer through any mobile application and through it's publishing partner network. This provides a unique direct access to the consumers for product brands, retailer, transport & travel provider, mobile network operators and others.

YOOSE is the future of relationship marketing.

YOOSE stands for the right message, the right time, the right place, the right customer.

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**What are we looking for**

We're looking for Retailers/Advertisers/Media Agencies, who would like to book a location based coupon campaign on our platform.

We're looking for mobile application developers, who would like to monetize their applications with coupons from the YOOSE platform.

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**Keywords**

- GIS Geographical Information Systems
  - Content Provider
- 

**Collaboration sought**

- Licence Agreement
  - Commercial Agreement
- 

**Responsible**

Christian Geissendoerfer

**youmove, Lda.****AV. OSCAR MONTEIRO TORRES N-8, 3-DTO  
1000-219 LISBOA****Portugal****Telephone** +351969522828  
**Fax**  
**E-Mail** joao.almeida@youmove.pt

youmove is a startup company located in Lisbon (Portugal).

youmove was created by senior experts which since 1995 are closely working with transport operators and authorities in the development of interoperable contactless ticketing and multiservices systems around the world, which gives them an extreme insight about the technology and philosophy, potential usage, and thus are highly motivated to promote its integration in multi-services environments.

youmove is focused on providing consulting services and software components and expert services for Integrated Mobility solutions (e.g. Public Transport, On-street and off-street Parking, Tolls, Taxis, Car-sharing, Bike-sharing, On-demand Bus, etc) and other City-Services (e.g. schools, libraries, pools, etc), creating new paradigms for citizen mobility tools based on multi-services smart-ID solutions.

Special focus is given to the integration of the next generation of technologies, including smart-phones and POS, NFC, EMV contactless, GPS and LBS, and integration of ticketing with passenger information, in an integrated vision for mobility, taking into account the respective players (operators and industrials).

**Collaboration Profiles****Mobile Phone centric City Mobility Platform****What we offer**

- youmove offers expertise and software modules for building remote contactless/NFC ticketing, EMV contactless and passenger information
- youmove offers excellent networking with partners from mass transit industry, and also connections to university (e.g. MIT and MIT-Portugal)

**What are we looking for**

- youmove looks for partners which can offer hardware and software complementary expertise, specially on mobile phones and GPS/LBS technologies
- youmove looks for partners with experience on the integration with social networks
- youmove looks for partners and customers in European or South America countries (e.g. Spain)
- youmove looks for co-promotion and participation on R&D projects for developing a new concept for mobile phone based mobility service

**Keywords**

- Electronic Commerce, Electronic Payment, Electronic Signature
- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
- IT Applications for Transport and Logistics
- ICT for Independent Living and Inclusion
- GIS Geographical Information Systems
- Mobile Entertainment
- Mobile Security

**Collaboration sought**

- Research and development
- Technical Co-operation
- FP7-ICT Project

**Responsible**

Joao Almeida

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## Yukoono Mobile Business GmbH

Kurfürstenstr. 126  
10785 Berlin

Germany

**Telephone**            **00493023631330**  
**Fax**                     **00493023631333**  
**E-Mail**                **ischilling@yukoono.com**



Yukoono is the world's first cross platform media portal. In order to obtain access no additional software (client) need be installed.

Editorial information such as news, weather and sport news as well as entertainment topics, e.g. video/TV, music and audio books, are combined in channels and always made available in the same iPhone-type Look & Feel for various terminals such as PC's, televisions, mobiles and laptops.

In the medium term, Yukoono will position the platform internationally.

### Collaboration Profiles

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## Yukoono Mobile Business GmbH

### What we offer

Yukoono is the world's first cross platform media portal. In order to obtain access no additional software (client) need be installed.

We are offering a real cross medial platform to content owners, device manufacturers, end users and media companies.

### What are we looking for

- Content Providers
- Advertisement Partners
- Manufacturers of any type of Entertainment capable devices

### Keywords

- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Electronic Commerce, Electronic Payment, Electronic Signature
- Digital libraries and content
- Content Provider
- Mobile Entertainment
- Mobile Service Provider
- Computer Games

### Collaboration sought

- Research and development
- Technical Co-operation
- Joint Venture Agreement
- Licence Agreement
- Commercial Agreement

### Responsible

Ingo-Stefan Schilling

## Zansys Technologies

14 Wolsey Close  
TW34DY Hounslow

United Kingdom

**Telephone** Phone: +44(0)20 7096 1514  
**Fax**  
**E-Mail** araheja@zansys.com



Company's Description:

Geographical Location: Europe (UK), US (Chicago/Fairfax, VA), and India (New Delhi)

Type of Organisation: Zansys Technologies is a global software services & solutions company providing Custom Software Development and Quality Assurance Services, Infrastructure management and Professional Services in specialized domains of Telecom/VAS, Mobile Applications and Embedded. We help in creating significant value for Software Vendors, Partners, OEM's, and Infrastructure providers by offering a compelling business proposition to help them reduce their development costs, achieve quick ROI and minimize their time to market by leveraging our pool of talented resources in Mobile, Telecom and Web Technologies.

### Collaboration Profiles

## Zansys- Software Development Services in Mobile Applications and Telecom VAS and Embedded Domains

### What we offer

Zansys offers the following Services to its Customers:

- Product Development
- R&D Services
- Migration and Porting
- Product Enhancement
- Re-Engineering and Optimization
- Testing/QA
- Maintenance and Support
- Deployment and Installation
- System Integration
- Managed Services

Zansys brings following benefits to its clients:

- Lower the CAPEX and OPEX
- Faster Time-to-Market
- Quick ROI
- Participation in your business growth through our expertise in doing need analysis of your clients, addressing the pain points and coming up with the best solutions.
- Suggestion of innovative applications based on the market needs and technology trends.
- Client customizable engagement models.
- Long term relationship approach for customers.

### What are we looking for

Software development partnerships and collaboration with Independent Software Vendors, OEM's and IT Services Companies interested in Software Development, Quality Assurance, Infrastructure management and Professional services in Telecom, VAS, Mobile Applications and Embedded.

### Keywords

- Database Management, Data Mining
- Communications Protocols, Standards
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- IT Applications for Health
- IT Applications for Transport and Logistics
- GIS Geographical Information Systems
- Mobile Service Provider

### Collaboration sought

- Research and development

**ACC10**

Competitiveness for Catalonia



**Generalitat de Catalunya**  
Government of Catalonia

**BROKERAGE EVENT 2010**

Barcelona, 15 - 18 February. Fira de Barcelona

- Technical Co-operation
  - Manufacturing Agreement
  - Licence Agreement
  - Commercial Agreement
- 

**Responsible**

Amit Raheja

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**Zokem Ltd.**

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**PL 37**  
**02211 Espoo**

**Finland**

**Telephone** +358404839970  
**Fax**  
**E-Mail** meri.kupiainen@zokem.com



Zokem is a mobile analytics startup from Finland that utilizes its consumer service in breakthrough mobile analytics.

Zokem consumer mobile application enables users to share selected events and activities of their lives through mobile phones, where life feeds are shared in real time to friends' mobile phones and across social networks, such as Twitter and Facebook.

Zokem logs users' activities and locations and generates a life feed that helps people to keep their online profiles active and up-to-date. Zokem also offers a social control panel to manage users' digital identity and profiles across the web.

Zokem utilizes this information in mobile analytics, monetizing on the insights and statistics the platform provides on smartphone usage, user behavior, application and mobile Internet usage, and mobile media consumption.

Zokem has built native apps on Java, BlackBerry, iPhone, Android, WM and Symbian platforms. There are currently 1.3B Zokem compatible phones in the market.

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**Collaboration Profiles**

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**Mobile analytics through mobile social networking****What we offer**

Breakthrough mobile analytics.

Zokem utilizes its consumer service in mobile analytics, monetizing on the insights and statistics the platform provides on smartphone usage, user behavior, application and mobile Internet usage as well as mobile media consumption.

The consumer service

- communicates people's daily activities to friends in an automatic manner, where content is generated through people living their lives
- is integrated to other services, increasing their value and adding to the value of social media as a whole
- It is battery conservative and scalable to hundreds of millions of users

The service logs people's behavior and context, application usage and mobile media consumption that are turned into valuable business insights.

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**What are we looking for**

Consumer application:

Partners to distribute our consumer application, more specifically operators, device vendors and social networking services.

Mobile analytics:

We are interested in cooperation with market research companies and also looking for corporate customers for our analytics products.

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**Keywords**

- Data Protection, Storage Technology, Cryptography, Data Security
  - Database Management, Data Mining
  - Network Technologies (Wireless, Wi-Fi, Bluetooth)
  - E-Learning
  - Digital libraries and content
  - Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
  - IT Applications for Transport and Logistics
  - Mobile Entertainment
  - Mobile Security
  - Mobile Service Provider
- 

**Collaboration sought**



**ACC10**

Competitiveness for Catalonia



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- Research and development
  - Technical Co-operation
  - Joint Venture Agreement
  - Licence Agreement
  - Commercial Agreement
- 

**Responsible**

Ludovic Gaudé

## Zonadvanced

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1749-016 Lisbon

Portugal

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**E-Mail** nuno@zonadvanced.com



We manufacture products for 3G video portals, call centers, deaf video interpret, traffic images, adult channel, VVOIP PBX, and much more

### Collaboration Profiles

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#### Vision 100 - 3G Video portals, adult channel, web and mobile video

##### What we offer

Vision 100 - One unique solution for 3G Video portals, adult channel, web and mobile video, call centers including video, etc

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##### What are we looking for

Video modules for Asterisk, or other components that can integrate with our roadmap development. We are looking for partners to represent our products. Please see our site at [www.zonadvanced.com](http://www.zonadvanced.com)

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##### Keywords

- Communications Protocols, Standards
  - Signal Processing (speech, sound, image)
  - Mobile Entertainment
- 

##### Collaboration sought

- Research and development
  - Technical Co-operation
  - Joint Venture Agreement
  - Manufacturing Agreement
  - Licence Agreement
  - Commercial Agreement
- 

##### Responsible

Mr. Nuno Carvalho

#### Traffic 100- Solution to capture video stream from traffic cameras

##### What we offer

Traffic 100- Solution to capture video stream from traffic cameras. Easy to install. You can have live video traffic in your website, mobile, digital outdoor, corporate tv, and much more

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##### What are we looking for

Video modules, or other components that can integrate with our roadmap development. We are looking for partners to represent our products. Please see our site at [www.zonadvanced.com](http://www.zonadvanced.com)

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##### Keywords

- Electronics, Microelectronics
  - Content Provider
  - Mobile Entertainment
  - Mobile Service Provider
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##### Collaboration sought

- Research and development

- Joint Venture Agreement
- Manufacturing Agreement

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**Responsible**

Mr. Nuno Carvalho

**Connect Series - voip PBX**

**What we offer**

Connect Series- This is a voip PBX, with an unbeatable price for micro small and medium sized companies. In 2010 we will launch the Video and Voice PBX.

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**What are we looking for**

Video modules for Asterisk, or other components that can integrate with our roadmap development. We are looking for partners to represent our products. Please see our site at [www.zonadvanced.com](http://www.zonadvanced.com)

---

**Keywords**

- Communications Protocols, Standards
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Digital libraries and content

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**Collaboration sought**

- Research and development
- Technical Co-operation
- Joint Venture Agreement
- Manufacturing Agreement
- Licence Agreement
- Commercial Agreement

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**Responsible**

Mr. Nuno Carvalho

**ACC10**

Competitiveness for Catalonia



Generalitat de Catalunya  
Government of Catalonia

**BROKERAGE EVENT 2010**

Barcelona, 15 - 18 February. Fira de Barcelona

## ZukunftsAgentur Brandenburg GmbH

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Germany

### Collaboration Profiles

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#### **EEN B-BB**

##### **What we offer**

EEN B-BB

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##### **What are we looking for**

EEN B-BB

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##### **Responsible**

Alexandra Pohl

Organizers \_\_\_\_\_



Event partners \_\_\_\_\_



With the collaboration of \_\_\_\_\_

