INNOVATION AND INTERNATIONALIZATION CATALOGUES

# **Technology Profiles**

**BROKERAGE EVENT MWC 2011** 



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ba: vR	•
mobile communications consulting	
Fechnifutur	•
Competence Centre develops and offers training courses	
echnology Development Foundation of Turkey(TTGV)- Enterprise Europe Network-Ankara	•
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Manager	
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MOBIZY: Mobile App Store for SMEs	
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Software solutions for Location Based Services	
elsis Itd	
Fixed line and GSM communications services distributor and service provider.	
Testing Technologies	
TTCN-3 based test development and automation tools	
Thumbstar Games	
Leading content distributor, developer and publisher is offering its services as worldwide distributor of contents	
is also looking for overseas companies to distribute their products.	
is also looking for overseas companies to distribute their products.	
	•
Location-Based Marketing Framework	
File.	•
Tikle - Developing & Managing Innovative Mobile Solutions since 1999	
	•
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360-degree mobile audience measurements through on-device metering

# 2Embedcom, s.l.

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#### Wirless solutions integration and distribution

2Embedcom focus its activities since founded in 2002 in wireless technologies import, integration and distribution.

We are present in several wireless markets like GSM, GPS and Zigbee.

2Embedcom is based in Barcelona area and has established long business relationship with companies in Germany, Portugal, Italy, France and Morocco.

# **Collaboration Profiles**

# Sales Manager in charge of establishing co-operation with new company partners

#### What we offer

We offer hardware and know how on wireless communication systems for several purposes:

- Vehicle location and tracking.

- Personal security.
- Navigation.
- Energy efficiency.
- Industry automation.
- Home automation

#### What are we looking for

We look for partners all over the world in the areas described above. We are actively looking for new providers as well as partners co-operating with us develop new projects based in our technology.

#### Keywords

- Electronics, Microelectronics
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
- IT Applications for Transport and Logistics
- GIS Geographical Information Systems

# **Collaboration sought**

- Technical Co-operation
- Commercial Agreement

#### Responsible

Òscar Roca



# **3GSP**

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#### Videoconference

3GSP develops and offers installation free videoconferencing services based on a PC/MAC and a telephone for organising virtual, collaborative meetings, Webcast or for giving remote, synchronous training. Our communication platform allows groups of people to share documents in real time talk and see each other at the click of the mouse. Working remotely becomes as easy as picking up the phone, whether in a group of 2, 10 or more than 20.

Eighty percent (80%) of worldwide videoconferences are with less than 4 locations. 3GSP is committed to insure the resilience of meetings regardless of the number of locations allowing participants to only concentrate on the objective of their meeting. Quality and availability of service are keys in business meeting efficiency.

3GSP is the first company to offer distant e-interpretation in collaboration with CERM (University of Mons).

3GSP will present in collaboration with M-Plan (Pixanima) a new version of the videoconference service: The next generation of the 3GSP collaborative tool. The service runs on 3GSP new tablets and allows management of projects or groups with up to 20 participants in collaborative real time interactions (documents sharing, Chat, on line report, videoconference, Scrum, Gant, Pert...).

# **Collaboration Profiles**

# Videoconference, collaboration tools and remote interpretation

# What we offer

A Complete Videoconference service, installation free that includes high quality audio and video integrated, yet using separate channels. This makes for top notch streaming video and data sharing whilst guaranteeing the quality.

3GSP offers a whole new way of delivering interpreting services: getting interpreters who lives in different places to work together on an event taking place anywhere.

Thanks to the multilingual webcast facility, it is possible to broadcast a conference live, with direct access to the different languages interpreted.

World first to connect the workplace and your Smartphone or tablet in a video conference.

3GSP offers a fully functional cabin allowing professional results for WebTV production without the cost and the inflexibility of a traditional studio.

# What are we looking for

We are looking for a particular technology:

- 1. Collaborative tools
- 2. Project management
- 3. Scrum and Agile methodology
- 4. Chromakey
- 5. WebTV platform
- 6. Webcasting platform provider

If you are looking for a partner:

- 1. Distribution
- 2. Process experts
- 3. Consulting firms

4. Project management in FP7 project using audio conference and project management tools

# Keywords

- Database Management, Data Mining
- E-Learning
- IT Applications for Health
- Content Provider
- Mobile Service Provider

# **Collaboration sought**

- Technical Co-operation
- Joint Venture Agreement
- Commercial Agreement
- FP7-ICT Project



# Responsible

François-Xavier Despret

# **3scale Networks**

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Spain

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#### **API & Web Services Management Infrastructure provider**

3scale provides a flexible, secure and scalable Infrastructure as a Service for your API or Web Service to control and manage the distribution of your data, content or services to multiple devices or mobile/web applications.

3scale's purpose is to serve API and Web Service providers with a 'no-brainer' management infrastructure so that they can implement their API business strategy in record times and focus on creating and expanding a valuable ecosystem of partners and developers instead of spending time and money on creating a services management infrastructure.

3scale a leading API Management solution provider with offices in Barcelona/Spain, Sunnyvale/California and London/UK.

3scale currently serves companies from industries such as e-commerce, content/media and internet infrastructure.

Clients include Skype, Wine.com, Softonic and many other Internet based companies.

# **Collaboration Profiles**

# **API Management Infrastructure as a Service**

#### What we offer

3scale provides a flexible, secure and scalable Infrastructure as a Service for your API or Web Service to control and manage the distribution of your data, content or services to multiple devices or mobile/web applications.

Plug & Play and Cloud-based, 3scale API Management solution is fast and easy to integrate as well as extremely flexible and scalable. These make it a first-choice solution for companies looking to accelerate the opening of their data, content or services to the Web via an API.

3scale's solution includes the following features:

- Developer/Partner portal
- Access control & security
- Policies Management & Billing
- Analytics & Reporting

#### What are we looking for

3scale's API Management solution is commercially available since March 2009 and already counts more than 35 customers.

3scale is looking to leverage its expertise of the API Business and in particular it expertise in telecom sector with Skype to establish partnership and/or commercial agreement with companies willing to open up their content, data and services.

#### Keywords

- Electronic Commerce, Electronic Payment, Electronic Signature
- Digital libraries and content
- GIS Geographical Information Systems
- Content Provider
- Mobile Entertainment
- Mobile Service Provider

# **Collaboration sought**

Commercial Agreement

#### Responsible

Guillaume Balas

# **4play Digital Workshop**

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# **Uigital Workshop**

#### Mobile Marketing, Mobile Advertising, Mobile service design, Mobile Content Provider

We are a company that develops digital communication solutions and advertising media that has never been imagined where the idea is both creative and brings in the big bucks, where we have the consumer and brands meet on a common platform, and we package all of this with a clever marketing approach.

# **Collaboration Profiles**

# Mobile Technology, Service, Content and Marketing

#### What we offer

We offer digital solutions and technical infrastructure in those areas:

- Mobile Marketing (Especially RBT Advertising Platform-WinBackTone)
- Mobile Content (portals, Mobil TV, VOD)
- Web Services
- Mobile Services
- UGC content services

We'd like to share our technical abilities and know how within the new partnerships in global markets.

# What are we looking for

We are looking for partners who want to expand in Turkish market in the areas of:

- Mobile marketing
- Mobile Advertising
- Mobile content
- Web and mobile services

We are also looking for partners with whom we can expand our abilities in those areas, in other markets.

# Keywords

- Digital libraries and content
- Content Provider
- Mobile Entertainment
- Mobile Service Provider

# **Collaboration sought**

- Technical Co-operation
- Joint Venture Agreement
- Manufacturing Agreement
- Licence Agreement
- Commercial Agreement

#### Responsible

Owner Refik Caglayan

# **Abertis Telecom**

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Spain

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#### R&D, Broadcasting, Security Networks, Transmission

abertis telecom is the telecommunication infrastructures operator of the abertis group and has led the establishment of DTT in Spain, providing the service to public and private TV and radio broadcasters, at a state-wide, regional and local level

It provides cutting-edge audiovisual services to radio stations at a national, regional and local level. It provides mobile radio-communications to security and emergency bodies, and telecommunication services to other operators. It designs, deploys and operates WIFI networks for public administrations.

In order to provide these services it possesses its own land network of more than 3,200 centres, spread around the whole country, and has also strengthened its position in the satellite communications sector, through its participation in the Hispasat company and as a partner of reference of the Eutelsat company.

abertis telecom proposes to continue its strategy of growth in a continually expanding sector, as an international reference and leading player in European technological development.

# **Collaboration Profiles**

# **Broadcast network operator**

#### What we offer

We can offer the possibility to test the diferents solutions in our labs and also do field trials.

#### What are we looking for

We are interested to collaborate with networks operators, manufactures, universities etc. in R&D in the next fields:

1) Broadcast TV. New standar DVB-T2, HBBTV, 3D etc.

- Smart Cities
- 3) Security Networks
- 4) Wi-FI, Wimax Networks, LTE...
- 5) IP Transmission (NGN, CDN ...)6) Defense
- 0) Delens

# Keywords

- Network Security
- Database Management, Data Mining
- Communications Protocols, Standards
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
- IT Applications for Health
- IT Applications for Transport and Logistics
- 3D Media

#### **Collaboration sought**

- Research and development
- FP7-ICT Project

#### Responsible

**Engineer Javier Marcos** 

# absichtbar

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Germany

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# absichtbar

#### Mobile concept and graphical user interface design

absichtbar is an innovative design agency, specialised in mobile web and application concept and design.

Founded in 2007, absichtbar is based in Berlin, Germany.

Services: information architecture, complex wireframing, user experience (UX) concepts, design transformation (corporate design to mobile media), platform and device adaptation, graphic production and styleguides for the development process.

Media: mobile internet, mobile web apps, applications, device branding, cross-channel

History: more than 7 years of experience in mobile phone internet, application, usability and design for different plattforms (iPhone, iPad, Android, Symbian, Java, etc.).

# **Collaboration Profiles**

# Mobile web and application concept and design

#### What we offer

Knowing the usability patterns of mobile devices and the tricks to produce the best quality graphics for them enables us to place your applications and mobile internet products within the triangle of usability, design and feasability.

Together we evaluate the possibilities of user personalization and develop scenarios on how to build a lasting relationship towards your target group users.

This helps to either place your own products as a high quality and desirable functionality into the shops or to provide this service directly to your customers.

Increase your brand value and be sure that user experience and usability will definitely pay out.

#### What are we looking for

a) technology driven companies that want to reflect their faboulous backend development in their user interfaces and desirable design...

b) content providers that want to increase their sales by optimizing their purchase use cases...

c) social media platforms that want to provide their users with an intuitive mobile service that will be as good as (or even better) than the stationairy internet experience...

# Keywords

- E-Learning
- IT Applications for Health
- IT Applications for Transport and Logistics
- GIS Geographical Information Systems
- Content Provider
- Mobile Entertainment

# **Collaboration sought**

- Commercial Agreement

# Responsible

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# ACCESIBILIDAD A TRAVES DE LAS TIC S.L.

#### Spain



ATTIC is a start-up focused on providing assistive tecnology solutions for disabled people and organizations related to.

The company is settled in Andalusia (South of Spain)

ICTs are critical tools to work for self-determination and equal opportunities for disabled people and ATTIC takescare of it.

# **Collaboration Profiles**

# Mobility solutions for disabled people

#### What we offer

ATTIC brings consultancy service and software development of assistive mobile apps.

We also works disability GIS and web resources.

# What are we looking for

ATTIC is looking for partners to carry out collaborative R&D projects targeting disability.

# Keywords

- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System

- IT Applications for Health
- ICT for Independent Living and Inclusion
- GIS Geographical Information Systems

### **Collaboration sought**

- Research and development
- Technical Co-operation
- FP7-ICT Project

# Responsible

Lucia Lucas

# Accumulate

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Sweden

Telephone Fax E-Mail

**Mobile Payment solutions** 

# **Collaboration Profiles**

# **Mobile Payment Solutions**

# What we offer

Unique Mobile Payment solutions.

# What are we looking for

Partners, resellers and innovative solutions.

# Keywords

- Network Security
- Mobile Security
- Mobile Service Provider

# **Collaboration sought**

- Research and development
- Technical Co-operation
- Joint Venture Agreement
- Licence Agreement
- Commercial Agreement
- FP7-ICT Project

# Responsible

Stefan Hultberg

# AD4SCREEN

France



#### **Mobile Internet Advertising**

Ad4Screen is a leading French Mobile Internet Advertising Agency focused on generating performance for its clients, both advertisers and mobile application editors, on 3 main fields :

- Mobile Client Acquisition
- Mobile Client Retention
- Mobile Monetization.

Ad4Screen typically advises and assists its clients on how to promote their mobile presence, committing to ROI indicators, as well as on how to optimize their mobile revenues.

Ad4Screen mainly operates in France but targets the European market.

Ad4Screen has raised several million euros end of 2010 and was founded by the former leaders in Email Marketing in France (reaching 20 M€, 100 staff and the n°1 competitive position).

# **Collaboration Profiles**

# **Performance-based Mobile Internet Agency**

#### What we offer

Ad4Screen offers following services to its clients :

1. Performance-based acquisition campaigns for its clients (many mobile application publishers and developpers) We manage all mobile campaigns and media scenario for our clients on a performance-based ground

2. Intelligent retention services for mobile application publishers and developpers We advise and manage retention campaigns for mobile applications, so as to increase loyalty

3. Intelligent monetization services for unsold inventory We offer original tools to publishers and developpers to increase and optimize their advertising revenues

#### What are we looking for

We are looking for the following technologies :

- Any Mobile advertising technology that can optimize the media buying processes or enhance the results tracking
- Any Mobile advertising technology that can optimize the monetization of an application
- Any Mobile technology that can maximize the loyalty of a mobile internet user

We are looking for the following partners :

- Mobile Advertising networks especially if result-oriented (Cost Per Download especially) to become a supplier to us
- Mobile Application building platform or agencies to collaborate on a revenue share basis
- International (US or Asia) companies similar to us who want to partner for a better global coverage.

#### Keywords

- Database Management, Data Mining
- Content Provider
- Mobile Entertainment
- Mobile Service Provider

# **Collaboration sought**

- Technical Co-operation
- Joint Venture Agreement
- Licence Agreement
- Commercial Agreement

#### Responsible

Patrick MAREUIL

# **ADICT Active Retail**

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#### Spain

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#### **Shopper Marketing Agency**

Consulting Services for activating the point of sale and creating unique shopping experiences using new technologies (mobile commerce, digital signage, RTLS such as RFID/Wi-fi, interactivity, touch screens on shelves, videowalls, shopping smart carts...).

ADICT is located near Barcelona, at ESADE CREAPOLIS Open & Cross Innovation Business Park linked with one of the world's most prestigious business universities.

n ADict Active Retail, we have the flexibility of a young and dynamic company to adapt point sale activation projects to the most specific needs of every customer. In order to do that, we cooperate with customers of multiple sectors who are interested in activating sales, attracting and making customers loyal:

- Advertisers (manufacturers and service companies)
- Advertising Media and Agents
- Associations and Trade Networks
- Retail Chains
- Shops
- Shopping Centres
- Grand distribution (Grand Consumption, Category Killers)
- Institutions
- Exterior Advertising Media
- Publications, commercial and local press
- Owners of Digital Signage circuits

# **Collaboration Profiles**

# Mobile Commerce Apps based on barcodes, couponing and image capture.

#### What we offer

ADICT is well positioned in the CPG and retail industry in Spain helping the clients to adopt new technologies to communicate with their customers, attracting them to the point of sale and inspiring them to buy.

ADICT has a privileged position with the main stakeholders of the market (manufacturers, retailers, media, digital signage players, market research,...) and its expertise covers marketing, shopper and retail, media and the digital space.

This business foundation represents an unbeateable position to develop the mobile commerce market in Spain.

# What are we looking for

ADICT aims to partner with an experienced company in other markets to develop together the Spanish market both with customised apps for potential clients and owned apps for media/ad delivery content.

Technology (owned or experienced) required:

- codes (1D, 2D,...for barcodes, QR/coupons) and image readers
- database integration (catalogues, product lists,...)
- product search (price, opinion aggregators)
- LBS -mobile location based services
- indoor location systems
- push geolocated messages
- collaborative social network integration
- media delivery (coupons, ads,...)-
- data base integration
- shopping list management

# Keywords

- Database Management, Data Mining
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Electronic Commerce, Electronic Payment, Electronic Signature
- Digital libraries and content
- Signal Processing (speech, sound, image)
- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
- GIS Geographical Information Systems
- Content Provider

- Mobile Entertainment
- Mobile Service Provider

#### **Collaboration sought**

- Research and development
- Technical Co-operation
- Joint Venture Agreement
- Manufacturing Agreement
- Licence Agreement
- Commercial Agreement

# Responsible

Albert Ramirez

# Mobile App & systems for Marketing Research (conducting surveys, pathtracking at Point of Sale, data capture and process, buzz analysis)

# What we offer

ADICT is a well know company in the market research industry due to the large background of his founder in this field.

ADICT offers advanced services for undestanding the consumer/shopper behaviour and needs.

We are part of main marketing research local and global associations and in good relationships with main stakeholders of this industry.

#### What are we looking for

Techical developments and apps to take advantage of the mobile as a tool to conduct market reseach surveys -by interrogation but specially by observation, location tracking and image capture and processing.

Examples of potential applications:

- Push location based surveys
- Image capture for supermarket shelves
- Path tracking (traffic flow and dwell times)
- Neuronal stimuli reaction
- Opinion & product search
- Data mining

# Keywords

- Electronics, Microelectronics
- Database Management, Data Mining
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Signal Processing (speech, sound, image)
- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
- ICT for Independent Living and Inclusion
- Mobile Entertainment
- Mobile Service Provider

# **Collaboration sought**

- Research and development
- Technical Co-operation
- Joint Venture Agreement
- Manufacturing Agreement
- Licence Agreement
- Commercial Agreement

# Responsible

Albert Ramirez

# **Admedius AB**

Anckargripsgatan 3 211 19 Malmö

Sweden

# Telephone Fax E-Mail info@admedius.com



#### **IPTV**, Digital Home

Admedius AB is a software company founded in 2009 and based in Malmö, Sweden, developing innovative services within the area of IPTV and the digital home.

The company's flagship product transforms a user's mobile device (phones, tablets) into a portable, wireless set – top box via a mobile application that lets the user bridge any DLNA enabled home entertainment device with a wide array of online content services, with seamless and fully secure streaming of audio and video to TV sets, game consoles, blu-ray players and other home entertainment devices, in the user's own home environment or remote locations.

Admedius' customers are online content services who wish to utilize a unique channel that reaches far more users and entertainment devices in home environments than available options while drastically slashing implementation time and costs, as well as mobile network operators, handset manufacturers and platform vendors.

# **Collaboration Profiles**

# Software technology bridging home entertainment devices supporting DLNA with online content services.

#### What we offer

Admedius has extensive knowledge and experience of technologies and industry standards within the area of IPTV and the digital home.

The company offers mobile and server-side software technology for swift and seamless integration of online content services with home entertainment devices supporting DLNA, allowing end users to stream audio and video content to TV sets, game consoles, blu-ray players and other entertainment devices through the use of a mobile application.

Admedius' solution allows content services to utilize a channel that reaches far more users and their respective home environments and entertainment devices in desired market segments than available options, while drastically slashing implementation time & costs.

Admedius offers application developers and software vendors a mobile SDK for integrating its functionality in 3rd party applications and services.

# What are we looking for

Admedius is looking for consumer electronics (CE) partners who may integrate and distribute Admedius' software technology with their custom products (e.g., home routers and handheld media players), thereby allowing end users to utilize other types of personal devices as portable, wireless set - top boxes (as well as offering extended functionality).

# Keywords

- Communications Protocols, Standards
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Digital libraries and content
- Content Provider
- Mobile Entertainment
- Mobile Service Provider

# **Collaboration sought**

- Research and development
- Technical Co-operation
- Joint Venture Agreement
- Licence Agreement
- Commercial Agreement

# Responsible

Marc Klefter

mobile advertisin

# Adsmedia

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Spain

Fax E-Mail

Telephone

935544610

hbolstad@adsmediamobile.com

#### **Mobile Advertising**

Adsmedia is the leading Mobile Marketing and Advertising Company in Spain, and is one of the pioneers in the development of this concept and market. We provide a 360° service to media groups, media agencies, advertisers, brands and mobile operators. Adsmedia has a strong presence in Europe, United States and Latin America. We are currently immersed in a large-scale process of international expansion focused on offering far-reaching global solutions in mobile marketing and advertising. Adsmedia is the leader in this sector. We are constantly innovating and creating new products to apply to this new and growing channel: Mobile Advertising and Mobile Marketing.

# **Collaboration Profiles**

# Leading Hispanic Mobile Advertising

#### What we offer

Adsmedia is the leading Mobile Marketing and Advertising Company for the Hispanic market with an audience of 168 Million and a strong presence in Europe, United States, and Latin America.

Through offices in 15 countries and marketplace.adsmediamobile.com, we manage Mobile Advertising Campaigns for some of the main Advertisers, Publishers and Operators in Internet Mobile, applications, messaging...

#### What are we looking for

We are currently looking for partners in international markets such as Latin America, United States and Europe.

#### Keywords

- Content Provider
- Mobile Entertainment
- Mobile Service Provider

# **Collaboration sought**

- Technical Co-operation
- Joint Venture Agreement
- Licence Agreement
- Commercial Agreement

#### Responsible

Hege Bolstad

# **AECIM - Enterprise Europe Network**

#### Principe de Vergara 74 28006 Madrid

26006 Madrid

Spain

Telephone	+34 915610330
Fax	+34 915621473
E-Mail	irc1@aecim.org



# ICT Business and Commercialization; Metal sector and subsectrors; FP7 and other R&D Innovation Programms, Internationalization among other services.

AECIM is a Spanish organization located in Madrid, that promotes innovative collaborations and help the companies in their technology-intensive innovation and internationalization process.

As a partner of Enterprise Europe Network Madri+d, AECIM is focused in companies of metal and technological sectors, providing business support services and assistance to enterprises and institutions on technology commercialization and business cooperation matters at European level.

# **Collaboration Profiles**

# AECIM - Enterprise Europe Network - Madri+d

#### What we offer

AECIM is a Spanish organization located in Madrid, that promotes innovative collaborations and help the companies in their technology-intensive innovation and internationalization process.

As a partner of Enterprise Europe Network Madri+d, AECIM is focused in companies of metal and technological sectors, providing business support services and assistance to enterprises and institutions on technology commercialization and business cooperation matters at European level.

# What are we looking for

- Collaboration with companies or organizations interested in companies based in Madrid as a technological partners.

- Enterprises from Madrid Region interested in technology commercialization or tranfer; business cooperation; R&D+i Funding Projects.

# Keywords

- Electronics, Microelectronics
- Network Security
- Data Protection, Storage Technology, Cryptography, Data Security
- Communications Protocols, Standards
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Electronic Commerce, Electronic Payment, Electronic Signature
- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
- IT Applications for Health
- Mobile Entertainment
- Mobile Security
- Computer Games
- 3D Media

# Responsible

Cesar Hassen-Bey

# Agência de Inovação

Rua de Sagres 11 Porto

Portugal

Telephone Fax E-Mail

Agência de Inovação is the Portuguese national innovation agency. It is essencially dedicated to the promotion of innovation and technological development with a view to facilitating closer ties between research activities and the Portuguese business sector.

**Collaboration Profiles** 

# **Portuguese National Inovation Agency**

What we offer

•••

What are we looking for

•••

Responsible

Alexandre Ulisses

# Agência de Inovação

Rua de Sagres 11 Portugal

Portugal

Telephone Fax E-Mail

Agência de Inovação is the Portuguese national innovation agency. It is essencially dedicated to the promotion of innovation and technological development with a view to facilitating closer ties between research activities and the Portuguese business sector.

**Collaboration Profiles** 

# **Portuguese National Inovation Agency**

What we offer

•••

What are we looking for

•••

Responsible

Catarina Mesquita

# Agence Bruxelloise pour l'Entreprise

Tour&Taxis, Avenue du Port 86c 1000 Bruxelles

# Belgium

Telephone+ 32 2 422 00 38FaxE-Mailban@abe.irisnet.be

Assistance to business development

# **Collaboration Profiles**

# **Enterprise Europe Brussels**

# What we offer

International brokerage services

# What are we looking for

collaborations for the benefit of Brussels-based industrial and academic players

# Keywords

- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- IT Applications for Health
- IT Applications for Transport and Logistics
- ICT for Independent Living and Inclusion
- GIS Geographical Information Systems
- Mobile Security
- Mobile Service Provider

# **Collaboration sought**

- Technical Co-operation
- Licence Agreement
- Commercial Agreement

# Responsible

Barbara Andreani

# **AGILE CONTENTS**

RAMBLA DE CATALUNYA 33,3º 1ª 08007 BARCELONA

Spain

Telephone	+34938023800
Fax	+34934875637
E-Mail	info@agilecontents.com



# Applications: mobile multimedia, mobile learning, mobile social entertainment, framework multiples devices publishing media

Agile Contents is a Spanish company (based in Barcelona and Madrid) leader in technological solutions for the digital consumption of content and services. Our solutions are the core of the content architecture. Through process automation we enhance the capacity for multichannel distribution, integrated management and productivity.

We are key player in the transformation of digital media, in the innovation of content management and the most adopted solution in Spain, with customers such as Telecinco (Mediaset Group), RTVE or Vocento.

We help to improve corporate communication in large companies and educational institutions, such as "la Caixa", Universia and UNED; enhancing the performance of their assets in the digital environment.

Agile Contents is specialized in multimedia content management, interactive services and segmented multichannel distribution.

We offer a Content Management System that allows the development of web 2.0 multimedia, giving the audience the ability to connect with our customers' brands, values, products and services in a natural way. We transform communication into a strategic value, we make business more efficient and we transform content into a value-added service. Agile Multimedia Suite: Editorial, Delivery and Consumer Environment.

-AUDIENCE RESOURCE MANAGEMENT: A production model oriented to demand, maximizes results.

- MULTIMEDIA EDITORIAL SYSTEM: Productivity for multimedia newsrooms and communication efficiency.

-SMART PUBLISHING SYSTEM : Speed and flexibility to operate new windows

-SMART DELIVERY SYSTEM: Operational efficiency for cost optimization and control of distribution variables.

-INTERACTIVE SERVICE FACTORY :Continuous business innovation by controlling the evolution and system costs

-RICH MEDIA EXPERIENCE : Efficient format adaptation to the demand of digital consumption.

In 2010, Agile Contents has been recommended by Gartner as a software leader company in Web Content Management Market.

# **Collaboration Profiles**

# AGILE MULTIMEDIA PLATFORM: Editorial, Delivery and Consumer Environment

# What we offer

AGILE CONTENTS - MULTIMEDIA SUITE is a platform for multichannel portals. Its operates on a Content Management System and a series of modules that allow various channels production (Web, Web.tv, mobiles, etc.) and top functionalities (news, videos, user interaction, etc.) to be implemented. Mobile Multimedia Solutions: Agile suite allows to adapt your content to mobile platforms without any need of change in your content structure. -Higher production capacity -Agility to incorporate devices -Lower maintenance costs -Constant product innovation -HTML/CSS Mobile - HTML5 -Rich media applications iPhone, Android, -Blackberry, WM support

#### What are we looking for

We are currently looking for partners that cover international markets such as Latin America (mainly Argentina and Brazil) and Europe. These partners can be system integrators, IT consultancies or Technology Vendors that need to develop innovative solutions and grow their business. Their background should be mainly focused on media, banking, education and corporate sectors.

# Keywords

- E-Learning
- Digital libraries and content
- Mobile Entertainment

# **Collaboration sought**

- Commercial Agreement

# Responsible

Hernán Scapusio

# Agilys

Boulevard de France 9a 1420 Braine-l'Alleud

# Belgium

Telephone +3223899700 Fax E-Mail renaud@agilys.com

# **CC** Agilys

#### Software development on smartphones

Agilys is a service company and a technology expert located nearby Brussels in Belgium.

Agilys is specialised in software development on smartphones. Based on an in depth knowledge of both, the mobile world and the FMCG sector, Agilys develops a software suite of "Shopping Assistant" aiming to help the consumer in its daily purchase cycle.

Cloud computing, database synchronisation, multi-platform development, easy to use mobile applications are central activities of Agilys.

# **Collaboration Profiles**

# Expert in smartphone developments

# What we offer

Agilys is specialised in mobile application development.

Based on a good knowledge of the FMCG (fast moving consumer good - retail) sector and of the mobile world, Agilys is able to deploy mobile applications for the consumers in the retail market.

A cloud architecture combined with powerful synchronisation on smartphones allow us to implement amitious projects in the retail. Agilys works on a research project aiming to combine cloud computing, smart pre-loading of data and mobile apps in order to give a powerful answer to the customers needs in their purchase cycle.

# What are we looking for

In relation with the current development Agilys performs, Agilys is looking for :

- Software developers on Blackberry
- Existing synchronisation platforms between cloud and mobile devices
- Experts in cloud computing (Amazon,...)

# Keywords

- Data Protection, Storage Technology, Cryptography, Data Security
- Database Management, Data Mining
- Electronic Commerce, Electronic Payment, Electronic Signature
- Mobile Service Provider

#### **Collaboration sought**

- Technical Co-operation
- Licence Agreement

#### Responsible

Renaud Gryspeerdt

# AIRBORNE

St Annalaan 608 1800 Vilvoorde

# Belgium

Telephone +32 477 42 62 69 Fax E-Mail decoster.michel@gmail.com

AB10 Wireless Virtual Cache on Mobiles & Tablets

Platform that extends by factor 10 processing power and memory capabilities of mobile phones and tablets by using Wireless Virtual Cache and advanced RF technology based on effective P2P, grid computing and high speed scripting

1. Geographical location Brussels Belgium

2. industry service and consultancy,

3. Start-up

# **Collaboration Profiles**

# multi os platform mobile

#### What we offer

AB 10 extends by factor - processing power - Memory capability of Mobile phones & Tablets without additional infrastructure, by using - wireless virtual cache - RF technology - effective P2P - real grid computing

- high speed scripting

- multi-channel broadcast

- extreme accurate location based application

Applications developped over AB 10 can run over ALL mobile devices & Tablets

#### What are we looking for

Prototype has been developed and some proffs of concept are running or unther development

we are looking for sector specialists for futher development on our platform and/or commercial representation worldwide/european or nation wide partners to make this technology a success.

#### Keywords

- Communications Protocols, Standards
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- E-Learning
- Signal Processing (speech, sound, image)
- IT Applications for Health
- IT Applications for Transport and Logistics
- ICT for Independent Living and Inclusion
- Mobile Entertainment
- Mobile Service Provider
- Computer Games
- 3D Media

# **Collaboration sought**

- Joint Venture Agreement
- Licence Agreement
- Commercial Agreement

# Responsible

Eric Barideau

# Akampus

# Istanbul

# Turkey

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Fax	+902123514118
E-Mail	i.ugdul@akampus.com



# Social CRM Platform, Online and Mobile Collaboration Tools, Social Media Reputation Management, Youth Marketing, Viral Marketing

Akampus headquarter is in Istanbul, Turkey.

Akampus is a digital agency that has expertise in the Social-CRM and online youth marketing fields.

Our new product "Comsept" is a collection of customizable social-CRM tools and services, that are tailor-made for companies' CRM and marketing needs.

Comsept's main advantage is its high level of customizability for all kind of s-CRM requirements of companies. Also our presence in the youth marketing area enables us to easily

populate these social media tools for companies that require market research, product development and online marketing.

Among our top level local and global clients are Turkcell, Intel, GlobalBilgi, YKM, MappLook and Yakala.co, which are leaders in their sectors in Turkey.

# **Collaboration Profiles**

# **COMSEPT - Social CRM and Business Crowdsourcing**

# What we offer

Akampus is a digital agency that has expertise in the SocialCRM and online youth marketing fields.

Our new product "Comsept " is a collection of customizable social-CRM tools and services, that are tailor-made for companies' CRM and marketing needs.

Comsept's main advantage is its high level of customizability for all kind of s-CRM requirements of companies. Also our presence in the youth marketing area enables us to easily

populate these social media tools for companies that require market research, product development and online marketing.

# What are we looking for

Our product COMSEPT is live in Turkish market with top level clients. We are looking for potential partnerships or local dealership agreements with companies that offer or need similar products and services. We are also interested in meeting with investors that are searching opportunities in Turkish and middle east markets in the s-CRM and youth marketing fields.

We are looking for customers that are primarily in need of social-CRM and business networking tools for

- online collaboration
- partner/workforce reputation management
- online & guerilla marketing
- market research
- new product development & idea generation.

#### Keywords

- Database Management, Data Mining
- E-Learning
- Digital libraries and content

# **Collaboration sought**

- Technical Co-operation
- Joint Venture Agreement
- Licence Agreement
- Commercial Agreement

#### Responsible

Ibrahim Ugdul

# **ALBEDO Telecom**

Joan d'Austria 112 08198 Barcelona

Spain

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Fax	+34 932 210 924
E-Mail	info.telecom@albedo.biz



# Test and Measurement, QoS / QoE

ALBEDO Telecom designs and manufactures solutions to verify, monitor, test & measurement services such as IPTV, VoIP, Gigabit Ethernet, E1.

ALBEDO Net.Audit is able to monitor the QoS and the Bandwidth profile of Ethernet / IP networks in order to verify SLA parameters, performance and quality, while identifes causes of degradation.

At Barcelona' Congress ALBEDO will present Net.Storm, the world first hand-held instrument capable to emulutale Internet dynamics typical of IP networks that allow telecom manufactures, operators, and installers to emulate actual networks with controlled delay, jitter, loss, bandwidth, etc. Double GbE port allow 100% performance since generated imparments are hardware/firmware controlled.

# **Collaboration Profiles**

# **Net.Storm**

# What we offer

NetStorm is a simple, fast, hardware based Ethernet/IP network emulator that provides the ability to generate common network effects such as packet loss, duplication, delay, congestion, packet errors and bandwidth limitations. It is designed to offer sufficient capabilities and

performance to reproduce a wide range of network behaviours up to 1 Gbps rates with accuracy always better that 1 ms. By operating at the Ethernet layer NetStorm can emulate the critical end-to-end performance characteristics imposed by various wide area network situations and by underlying subnetwork technologies.

# What are we looking for

Final Customers & Country Distributor

# Keywords

- Electronics, Microelectronics
- Communications Protocols, Standards
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Signal Processing (speech, sound, image)
- Mobile Service Provider

# **Collaboration sought**

- Research and development
- Technical Co-operation
- Manufacturing Agreement
- Commercial Agreement

#### Responsible

Jose Manuel Caballero

# Alcosystems

# Ulvsundavägen 106C 16867 Stockholm

# Sweden

Telephone	+46706578933
Fax	
E-Mail	tomas.hedqvist@alcosystems.se

# Alcometer connected to a mobile solution

- 1. Stockholm, Sweden
- 2. Solution provider

3. Alcosystems provides a mobile health solution that enables people to keep balance between health and alcohol consumption. This is enabled with the iBAC solution, a unique high quality solution to measure a persons blood alcohol content level.

The iBAC solution consists of three main components:

-A portable, personal gadget that measure a persons BAC level via the air

-Application that runs in a mobile/stationary device for analysis, calculation and visualization of measurement -Web community portal for support, information, FAQ, software updates

# **Collaboration Profiles**

# Alcosystems - enabler of a mobile health solution for alcohol control.

#### What we offer

Alcosystems provides a mobile health solution that enables people to keep balance between health and alcohol consumption. This is enabled with the iBAC solution, a unique high quality solution to measure a persons blood alcohol content level.

The iBAC solution consists of three main components:

-A portable, personal gadget that measure a persons BAC level via the air

-Application that runs in a mobile/stationary device for analysis, calculation and visualization of measurement -Web community portal for support, information, FAQ, software updates

# What are we looking for

We are looking for customers interested in our solution. We are also looking for system integrators that could integrate our solution in their current platforms. Alcosystems is also interested in resellers for various markets.

We have a ready to market solution.

#### Keywords

- Electronics, Microelectronics
- IT Applications for Health
- IT Applications for Transport and Logistics
- ICT for Independent Living and Inclusion
- **GIS Geographical Information Systems**
- **Content Provider**
- Mobile Service Provider

# **Collaboration sought**

- Research and development
- **Technical Co-operation**
- Licence Agreement
- **Commercial Agreement**

# Responsible

Tomas Hedgvist



# Alliance EPFL-Ecole Polytechnique Federale de Lausanne

# Switzerland

# Technology transfer

Alliance - EPFL is part of Enterprise Europe Network -EEN for Western Switzerland.

Alliance - EPFL at Ecole Polytechnique Federale de Lausqanne is also the Industrial Liaison programme of Western Switzerland Universities.

This industrial liaison programme provides companies with research contacts in the Swiss universities who can help them develop innovative ideas.

# **Collaboration Profiles**

# **Enterprise Europe Network in Switzerland**

# What we offer

 $\operatorname{\mathsf{EEN}}$  services to Swiss companies and universities  $\operatorname{\mathsf{Access}}$  to

# What are we looking for

NA

# Responsible

Viviane Boutinard Rouelle

# **ALLWEB SOLUTIONS S.A.**

Ag. Konstantinou 40 12154 Greece

Greece

# Telephone + 30 210 7474774 Fax + 30 210 7474775 E-Mail info@allweb.gr



# Mobile Application Development - Java EE Application Development -Internet of the Things- Intelligent Buildings-Smart Grids

Allweb is an ISO 9001:2008 certified software company located in Athens-Greece with strong competencies in Mobile, Java EE, Microsoft and Open Source applications platforms. Our cost effective Software Development provides high quality software solutions to our clients globally. For more than ten years we are developing intelligent web applications and we support our clients from the moment of architecture design and during their operation. Our proven competency in software development & offshore software outsourcing industry is known globally with major clients in US, UK, France, Italy, Germany and more. Our constant interactions with these clients have made our software team conversant with customer expectations and helped us execute our vision. Allweb offers you outsourcing development services for your mobile or your web application. Our team expertise and quality can become easily your reliable source of your software solutions. Our Certified Quality Management System gives many win-win opportunities both for us. Being a life cycle software development company we support our solutions to all their lifecycle.

# **Collaboration Profiles**

# Advanced Controls based on Cloud Services

#### What we offer

- We offer our Internet of Things platform developed on Open Standards like OBIX and SensorML and a number of User Interfaces for mobile apps mainly based on IOS and Android. Our platform is a data brokerage platform for IP addressable devices which can be monitored and controlled from anywhere at any time.

- We offer Enterprise Mobility Solutions, Web Solutions, Energy Management Solutions, IT and automation solutions

# What are we looking for

We are looking for companies working in the areas of wireless sensors, with Zigbee wireless protocols or IPV6/6LoWPAN, or even the new WIFi Direct protocol. We are open for joint ventures to develop Smart Environments for Intelligent Assets

# Keywords

- Electronics, Microelectronics
- Network Security
- Communications Protocols, Standards
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Electronic Commerce, Electronic Payment, Electronic Signature
- Signal Processing (speech, sound, image)
- IT Applications for Health
- ICT for Independent Living and Inclusion

# **Collaboration sought**

- Research and development
- Technical Co-operation
- Joint Venture Agreement
- Manufacturing Agreement
- Licence Agreement
- Commercial Agreement
- FP7-ICT Project

# Responsible

Menelaos Ioannidis

# AloTech

Diken Sok 4-1, Kat1 Istanbul

# Turkey

Telephone	+905063151515
Fax	+902122814905
E-Mail	cenk.soyak@alo-tech.com

# Mobile Application Development, Telecom VAS, Bulk SMS, Mobile Marketing

AloTech is a value adding Telco company with HQs in Istanbul Turkey.

Main activities include service and software development in telco as well as consulting and MVNO.

Founded in 2006 AloTech is a young and dynamic company with a full grasp of the Turkish market as well as the region.

# **Collaboration Profiles**

# **Mobile Software Company**

# What we offer

We have several applications ranging from ipcam monitoring, mobile catalogs, online topup to bulk sms servers and web integration applications.

Our expertise lies in the fact that we are developing light weight applications that are running on all mobile phone platforms with the lowest connection costs.

We have a strong team of developers that are dedicated and have a proven tract record of delivering cross border projects.

#### What are we looking for

We are loooking for companies who do parallel developments to joing forces or share resources as well as potential buyers who require fast and low cost development for theri business needs on the Mobile application development arena.

# Keywords

- Electronic Commerce, Electronic Payment, Electronic Signature

# **Collaboration sought**

- Research and development
- Technical Co-operation
- Joint Venture Agreement
- Commercial Agreement
- FP7-ICT Project

# Responsible

Cenk Soyak



# amplia))) - OpenGate

# Madrid

Spain

Telephone +34 917160172 Fax E-Mail info@opengate.es

# ●pengate/oss

# M2M core application

ampl(a))) is the manufacturer of OpenGate, the M2M platform for managing transactions, device management and device monitoring. OpenGate allows building any M2M solution with it's own SDK, integrating with legacy protocols, providing moniroging tools of M2M devices, and managing all the 2m infrastructure.

# **Collaboration Profiles**

# M2M Platform: Transaction, Management, Monitoring

# What we offer

OpenGateis an M2M platform focused to all business sectors. It provides full M2M Device Management for end users (Utilities, Logistics...) and Telcos allowing keeping track of the complete life-cycle of the M2M subscribers, and Monitoring the status of the IT/M2M infrastructure. Combined with the M2M middleware, OpenGate provides secure, reliable and easy to develop and maintain large scale M2M solutions.

OpenGate allows remote update of M2M devices, integration with BSS/OSS systems, developing over legacy devices, secure and reliable transactions, correlation of network information, and a large set of features.

www.opengate.es

#### What are we looking for

- 1. Large scale M2M adopters (Logistic, Utilities...)
- 2. Telco M2M providers
- 3. Distribution and commercial agreements

#### Keywords

- Communications Protocols, Standards
- Network Technologies (Wireless, Wi-Fi, Bluetooth)

# **Collaboration sought**

- Licence Agreement
- Commercial Agreement
- FP7-ICT Project

# Responsible

Rafael Morillo

# AMUNDI

Avenue de la Republique 99 59110 LA MADELEINE

France

Telephone Fax E-Mail

# Asset management

Amundi was formed by combining the asset management expertise of two major banking groups: Crédit Agricole and Société Générale With €687.7 billion in assets under management(1), Amundi is one of the world market leaders in asset management. Amundi has management teams operating in the major financial centres in Europe (Paris, London, Milan), in Asia (Japan, Hong-Kong, Singapore), Australia and the US.

**Collaboration Profiles** 

# **Mobile Marketing Manager**

# What we offer

We offer a mass-market distributive channel

We are looking for commercial or technological proposition, solutions and looking for any kind of partnership

#### What are we looking for

Interested in meetings with software development companies and / or application development companies focused on Bank application and processes (Iphone, Ipad, Android and Windows)

Also interested in companies, start up, people, providing innovation in the field of the financial transaction SECURITY on mobile devices.

# Keywords

- Data Protection, Storage Technology, Cryptography, Data Security
- Electronic Commerce, Electronic Payment, Electronic Signature
- Mobile Security

# **Collaboration sought**

- Licence Agreement
- Commercial Agreement

# Responsible

Mustapha CHERIFI

# AMVG

# I.T.U. Ari Teknokent 34469 Istanbul

# Turkey

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Fax	902122862914
E-Mail	ouyaver@amvg.com

# mobile value added services, mobile marketing, mobile advertisement and mobile application development

aMVG has been one of the leading companies in Turkey that focused on mobile value added services, mobile marketing, mobile advertisement and mobile application development since 2002.

With its own brands like Logizmo in mobile value added services, Aerodeon in mobile marketing anf HereweAd in mobile advertisement, aMVG has been a key player in Turkish market for almost a decade.

aMVG has also been a service provider to other players of digital/mobile services markes; such as Dogan Telekom, Medyanet, Reklam Z, MU-YAP (music producers' trade association), and all three operators.

Please Check aMVG's website at www.amvg.com to see the products and projects that has been implemented.

#### Istanbul, Turkey

Techonology Service Provider, Consultancy And Digital Media Agency

# **Collaboration Profiles**

# aMVG

# mobile value added services, mobile marketing, mobile advertisement and mobile application development

# What we offer

aMVG has been one of the leading companies in Turkey that focused on mobile value added services, mobile marketing, mobile advertisement and mobile application development since 2002. With its own brands like Logizmo in mobile value added services, Aerodeon in mobile marketing anf HereweAd in mobile advertisement, aMVG has been a key player in Turkish market for almost a decade.

aMVG has also been a service provider to other players of digital/mobile services markes; such as Dogan Telekom, Medyanet, Reklam Z, MU-YAP (music producers' trade association), and all three operators.

Please Check aMVG's website at www.amvg.com to see the products and projects that has been implemented.

# What are we looking for

We can be a part of projects in areas that we have expertised. This collaboration may be project-based or joint-venture investment.

We are always open to new ideas that we can participate.

#### Keywords

- Data Protection, Storage Technology, Cryptography, Data Security
- Database Management, Data Mining
- Communications Protocols, Standards
- Electronic Commerce, Electronic Payment, Electronic Signature
- Digital libraries and content
- Content Provider
- Mobile Entertainment
- Mobile Security
- Mobile Service Provider
- 3D Media

# **Collaboration sought**

- Research and development
- Technical Co-operation
- Joint Venture Agreement
- Manufacturing Agreement
- Licence Agreement
- Commercial Agreement
- FP7-ICT Project



Brokerage Event MWC 2011 Technology Profiles

# Responsible

Orhan Uyaver

# Analogies S.A.

Patras Science Park, Stadiou Str, Platani 26504 Rio Patras

# Greece

Telephone	+30 2610 910970
Fax	+30 2610 910980
E-Mail	information@analogies.eu



# Development and provision of high-speed wireless and wired connectivity silicon intellectual property (SIP) cores

Analogies is an early stage start-up semiconductor intellectual property (SIP) design company that provides high-speed wireless and wired connectivity cores.

It is currently working on silicon proven, tailored to customer needs, high speed interface and signal processing cores, that offer significant time to market and risk mitigation benefits. The company serves fabless IC, IDMs, OEMs, ODMs that use SOCs with high speed connectivity or signal processing requirements.

A spin-off from University of Patras, Greece, with HQ at the Patras Science Park in Patras, Greece, Analogies has been founded on start of 2006 by researchers from the Electrical and Computer Engineering Dept., semiconductor industry business entrepreneurs with long standing experience on semiconductor design and a private equity holding company.

Financially stable, Analogies has secured start-up financing and grants in excess of 3 million USD and currently works towards the implementation of its silicon IP products.

# **Collaboration Profiles**

# **Revealing Advanced LTE Turbo and Backhaul LDPC Soft IP FEC cores**

# What we offer

Analogies is actively looking for industry partners that serve the wireless or wired communication market and are interested in gaining a competitive advantage from the huge error correcting capabilities of its advanced FEC IP cores and aims to work with them to best incorporate our advanced FEC cores in their systems.

Moreover, Analogies is seeking silicon and software IP technology vendors which have or develop offerings that could compliment its FEC cores IP cores, and which together could provide a more complete subsystem offering.

The LTE Turbo codec is at prototype stage, while the Multirate LDPC codec has been beta tested with a customer.

#### What are we looking for

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Moreover, Analogies is seeking silicon and software IP technology vendors which have or develop offerings that could compliment its FEC cores IP cores, and which together could provide a more complete subsystem offering.

The LTE Turbo codec is at prototype stage, while the Multirate LDPC codec has been beta tested with a customer.

# Keywords

- Electronics, Microelectronics
- Communications Protocols, Standards
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Signal Processing (speech, sound, image)

# **Collaboration sought**

- Research and development
- Technical Co-operation
- Joint Venture Agreement
- Licence Agreement
- Commercial Agreement
- FP7-ICT Project

# Responsible

John Kikidis

# **ANGEO Technology-NAVOCAP**

# toulouse

France

Telephone Fax E-Mail

navigation system for blind people and mass transport systems

# **Collaboration Profiles**

# fleet management and passenger information system for mass transit and Pedestrian navigation system for blind people

# What we offer

For blind people we propose a system using PDN (Pedestrian Navigation System hibridyzing GPS, MEMS sensors, GSM/GPRS, Text To Speech and Automatic Speech Recognition to help pedestrian to move and be followed in urban and inter-urban routes. For mass transport we propose a development kit and embedded harware to realize fleet management and passenger information for urban and inter cities buses

# What are we looking for

Distributors and local integrators for blind people services and mass transport. Wee look for partners for R&D project about e-health

# Keywords

- Network Security
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Signal Processing (speech, sound, image)
- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
- IT Applications for Health
- IT Applications for Transport and Logistics
- GIS Geographical Information Systems
- Mobile Security
- Mobile Service Provider

# **Collaboration sought**

- Joint Venture Agreement
- Licence Agreement
- Commercial Agreement

# Responsible

edgard antoine

# **Anyfi Networks AB**

Anckargripsgatan 3 SE-21119 Malmö

Sweden

Telephone +46704715167 Fax E-Mail info@anyfinetworks.com



# Wi-Fi roaming solution, fixed mobile conversion

Anyfi Networks i a privately held ICT company located in Malmö in the south of Sweden. Anyfi Networks develop a roaming solution for wireless networks that makes your home Wi-Fi work in more places, with the exact same user experience - just open your laptop or smartphone and it will automatically connect to the Internet. No extra software to install, zero sign-on and state-of-the-art encryption.

Our main customers are fixed-line operators with Wi-Fi capable customer premises equipment.

# **Collaboration Profiles**

# Anyfi.net Simple - a whitelabel Wi-Fi roaming solution with automatic sign-on and end-to-end encryption.

# What we offer

Anyfi.net Simple makes your home Wi-Fi work in more places, with the exact same user experience - just open your laptop or smartphone and it will automatically connect to the Internet. No extra software to install, zero sign-on and state-of-the-art encryption. A fixed-line operator with a high density of broadband subscribers in an urban area could become a mobile operator over night by simply upgrading the modem firmware, something that can be done remotely.

## Anyfi Networks provide a small software component to be

integrated in an operator's customer premises equipment. The operator can then market and monetize this whitelabel solution under their own brand as they wish.

# What are we looking for

Our typical customer is a fixed-line (cable, xDSL, fiber etc) operator with Wi-Fi capable modems. We are looking for more operators that want to use their existing fixed-line infrastructure for mobile services.

# Keywords

- Electronics, Microelectronics
- Network Security
- Communications Protocols, Standards
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Mobile Service Provider

#### **Collaboration sought**

- Technical Co-operation
- Licence Agreement
- Commercial Agreement

# Responsible

Johan Almbladh

# Apadmi Ltd

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**United Kingdom** 

Telephone +44 7764 269 338 Fax E-Mail GarryP@apadmi.com

# Innovation and Internationalization Catalogues



# International Mobile Consultancy

Apadmi is an international Mobile Consultancy and Development company, helping companies to design, create and launch innovative mobile applications and server solutions.

We are looking to partner with companies who want to build quality mobile products.

We can help in a number of ways including: - Training and Consultancy, advising companies on the mobile technology / industry and helping to devise their mobile strategy

- Rapid Prototyping of Mobile Concepts

- Complete Mobile App/Server Solution Design, Development & Test

- Mobile Application Deployment

- Management of the entire mobile project, from design, business model creation and analysis, funding assistance, and management of the hosting environment.

# **Collaboration Profiles**

# International Mobile Consultancy

#### What we offer

Apadmi is an international Mobile Consultancy and Development company, helping companies to design, create and launch innovative mobile applications and server solutions.

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- Complete Mobile App/Server Solution Design, Development & Test

- Mobile Application Deployment

- Management of the entire mobile project, from design, business model creation and analysis, funding assistance, and management of the hosting environment.

# What are we looking for

We are looking for companies which would like to enter the UK market or outsource the building of quality mobile products.

Our consultants have been in the mobile industry for over 12 years building Mobile Solutions for handset manufacturers, network operators, large multinationals and small start-up companies.

This experience has given us an in depth knowledge of mobile technology and the mobile industry that enables us to design and build quality mobile solutions that are useful and usable for users.

We have expertise across all of the major mobile platforms (iPhone/iPad, Android, BlackBerry, Symbian/Nokia and Windows Mobile).

# Keywords

- Communications Protocols, Standards
- Electronic Commerce, Electronic Payment, Electronic Signature
- Digital libraries and content
- **Content Provider**

# **Collaboration sought**

Commercial Agreement

# Responsible

Garry Partington

# **Applied Research & Development Center - Musala**

Dragan Tsankov blvd. 36 1057 Sofia

# Bulgaria

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E-Mail	bizdev@musala.com

# R&D; Software Consultancy and Development Services - Mobile and Embedded Applications; Software Test Automation; EAI, SOA, BPM; Business Intelligence



The team of "Applied Research & Development Center - Musala" is dedicated and dealing exclusively with applied research and scientific projects together with academic institutions and innovation centers of commercial organizations. The core team is of about 20 people who are working on R&D projects in cooperation with Sofia University St. Kliment Ohridski, Technical University - Sofia and Bulgarian Academy of Sciences.

The Center belongs to Musala Soft, a leading software engineering services company, but acts independently. It has its own particular activities, differing from the main commercial company's orientation. R&D team goals and value propositions are centered on scientific cooperation, development of state-of-the-art technologies and contribution to the IT society in terms of analyzing and predicting future technological needs.

# **Collaboration Profiles**

# Smart Source Analyzer - a unique intelligent platform for modernization and development of software systems

# What we offer

The "Applied Research & Development Center – Musala" has a unique intelligent platform for modernization and development of software systems. Applying methods of static analysis and artificial intelligence, the platform identifies anti-patterns and "code smells" in the examined software system. Using innovative approaches to combine software metrics, the platform evaluates how maintainable this system is and draws attention to the most important components. Moreover, to aid the development and quality assurance process, the platform automatically generates test sets.

The platform has a huge potential for further development and we are searching for partners interested in investing and contributing, jointly with us, in its further improvement.

#### What are we looking for

Companies/associations/organizations with similar interests, active in the R&D area and with willingness to participate in proposals' submission for EU funding.

#### Keywords

- Database Management, Data Mining
- Electronic Commerce, Electronic Payment, Electronic Signature
- IT Applications for Health
- IT Applications for Transport and Logistics
- Mobile Entertainment

# **Collaboration sought**

- Research and development
- Technical Co-operation
- Joint Venture Agreement
- FP7-ICT Project

# Responsible

Krassimir Ganchev

# Aratos Technologies S.A.

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Greece

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#### Downstream value added services in Space Sector

Aratos Technologies S.A. is one of the first European downstream value-added services company in the space sector. We carry out value added services in the areas of Environmental Protection, Land Use and Urban Planning, Disaster Management, Agricultural sector monitoring and Security using space and satellite technologies. The scientific resources, the experience of our experts and the know-how of the company satisfy all customer needs, ensuring excellent quality of service. Aratos Technologies S.A. is certified with ISO 9001:2000.

The workflow of the company is divided into separate business units providing highest quality products and services, as well as, the ability for execution of parallel and demanding projects. The company has a Scientific Committee, composed by outstanding scientists and professors from around the word, which provide advices and analyses.

# **Collaboration Profiles**

# Aratos Technologies-downstream value added services in space sector

#### What we offer

Aratos Technologies S.A. is one of the first European downstream value-added services company in the space sector. We carry out value added services in the areas of Environmental Protection, Land Use and Urban Planning, Disaster Management, Agricultural sector monitoring and Security using space and satellite technologies.

Reference Products/Services

Green SSLM<sup>™</sup> -Green Space Services for Local Monitoring<sup>™</sup> (www.greensslm.com)

ECM-PLUS<sup>™</sup> - Earthquake Crisis Management System<sup>™</sup> (www.ecm-plus.com)

ADC<sup>™</sup> - Aratos Disaster Control<sup>™</sup> (www.aratosdisastercontrol.com)

#### What are we looking for

The S/W companies which we could cooperate for the development of our own services, potential representation in Greece and vice versa, cooperation in Research Programmes.

Hardware companies that we could cooperate in order to retrieve their feedback on the efficient design of their devices and design our services adopted to them. Also, we would be interested in cooperation in Research Programmes.

Satellite Operators: Satellite operators that provide satellite communication and disseminate Satellite Communication, Navigation and EO data since our services and products are based on the above. Also we wish to act as distributors of data or services in Greece.

We are looking for exporting our services in a Pan-European Level. Looking for potential Stakeholders.

# Keywords

- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
- GIS Geographical Information Systems

# **Collaboration sought**

- Research and development
- Technical Co-operation
- Joint Venture Agreement
- Commercial Agreement
- FP7-ICT Project

# Responsible

Nikos Bogonikolos

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# **Argon Design Ltd**

St John's Innovation Centre, Cowley Road CB4 0WS Cambridge

# **United Kingdom**

Telephone	01223 422355
Fax	01223 422356
E-Mail	info@argondesign.com

#### Multicore/Manycore, DPI/Network Intelligence, Embedded System Design Services

Argon Design is a high technology system design services company, based in Cambridge, UK. Focus is on high tech embedded systems using Manycore/Multicore, GPGPU & Parallel processing solutions. Highly skilled system engineering team, experienced in efficient partitioning between software and hardware to optimise the system. Specific expertise in video & stills imaging, video conferencing, deep packet Inspection/network intelligence, mobile embedded, semiconductor design ...

# **Collaboration Profiles**

# **Embedded Multimedia Design**

#### What we offer

Argon Design has many years experience in Mobile Multimedia design with a strong focus on high level 2D/3D graphics performance and full HD video encoding & decoding for mobile devices. We also have extensive imaging experience for video and still image capture.

With experience across a wide range of hardware and software architectures and a history of successful innovative design, product development and introduction, Argon Design aims to reduce time to market, risk and development costs for their customers, whilst delivering market leading solutions.

#### What are we looking for

Clients who require a high quality development team to develop multimedia IP/designs/devices for commercialisation.

Clients who are looking for assistance in developing new IP to enhance their multimedia portfolio.

# Keywords

- Electronics, Microelectronics
- Signal Processing (speech, sound, image)
- Mobile Entertainment
- 3D Media

#### **Collaboration sought**

- Research and development
- Technical Co-operation
- Commercial Agreement

# Responsible

Roger Barker

# Multicore/Manycore/GPU Embedded Systems Design

#### What we offer

Argon Design's engineering team is focused on "difficult to do" designs and the use of innovative technologies to address problems in high-performance imaging & multimedia, signal and parallel processing.

With experience across a wide range of hardware and software architectures and a history of successful innovative design, product development and introduction, Argon Design aims to reduce time to market, risk and development costs for their customers, whilst delivering market leading solutions.

We are working closely with several semiconductor vendors with Manycore/Multicore/GPU solutions to develop bespoke solutions for clients. Current projects include Video Conferencing, Development Systems and Network Intelligence solutions.



# What are we looking for

Argon Design's engineering team can help develop bespoke solutions for clients who are looking to take the next step into Multicore/Manycore design, but do not have the available in-house resource to proceed.

Wireless and cable operators looking for DVB-T2 and DVB-C2 systems

#### Keywords

- Electronics, Microelectronics
- Network Security
- Database Management, Data Mining
- Signal Processing (speech, sound, image)

# **Collaboration sought**

- Research and development
- Technical Co-operation
- Commercial Agreement

# Responsible

Roger Barker

# **Network Intelligence/Deep Packet Inspection**

#### What we offer

Argon Design has recently become a member of Qosmos's QED Program aimed at making it easier to embed their market leading Network Intelligence Technology to enable deep visibility into traffic flows.

Argon Design's technical team is particularly strong in multimedia applications and is working closely with Qosmos on enabling the ixEngine DPI/Network Intelligence software in image/video analysis and other applications, such as mobile traffic optimisation and QoE.

# What are we looking for

Service Providers, Network Equipment Providers, and Solution Vendors looking to implement/enhance solutions for key telecoms applications such as:

- · Charging & billing
- Mobile service assurance
- Mobile traffic optimisation
- Mobile web market research
- Online gaming transaction tracking
- Operator data retention
- Revenue assurance
- VoIP fraud management

# Keywords

- Electronics, Microelectronics
- Network Security
- Data Protection, Storage Technology, Cryptography, Data Security
- Database Management, Data Mining
- Electronic Commerce, Electronic Payment, Electronic Signature
- Content Provider
- Mobile Entertainment
- Mobile Security
- Mobile Service Provider
- Computer Games

# **Collaboration sought**

- Research and development
- Technical Co-operation
- Commercial Agreement

# Responsible

Roger Barker

# RICA Architecture - in conjunction with RICAtek Ltd, for flexible, high quality Image Processing

#### What we offer

The Reconfigurable Instruction Cell Array (RICA) is a high performance programmable core with a natural inclination to streaming applications. The benefits it offers are:

- \* Easy programming model from high-level C
- \* High speed (throughput similar to ASICs using software defined pipelining)
- \* Low power compared to other programmable solutions
- \* High silicon efficiency (performance/area) compared to other programmable solutions

The core – delivered in the form of an IP and EDA tools – is an ideal and easy-to-use platform for implementing current and upcoming imaging techniques such as:

- \* Manufacturing lens-defects correction
- \* Extended depth of field (EDoF)
- \* Advanced de-noising
- \* Computational cameras
- \* Feature/Pattern detection and extraction

# What are we looking for

Companies making semiconductors for mobile devices requiring low power, flexible, high quality image processing.

Companies with advanced imaging algorithms looking for additional capability to demonstrate capabilities.

# Keywords

- Electronics, Microelectronics
- Signal Processing (speech, sound, image)

# **Collaboration sought**

- Technical Co-operation
- Joint Venture Agreement
- Manufacturing Agreement
- Licence Agreement
- Commercial Agreement

# Responsible

Roger Barker

# **ART-FI**

# France



# SAR assessment solutions

ART-FI is currently prototyping the first SAR measurement system providing regulatory compliance accuracy without robot.

With this product, 1g and 10g SAR at the ear or body are assessed in less than a second, leading to a dramatic acceleration of R&D and type-approval tests and shrinkage of measurement costs.

This solution is specifically designed for answering the needs of wireless devices manufacturers, network operators, test-houses and antenna manufacturers.

# **Collaboration Profiles**

# SAR assessment solutions

## What we offer

ART-FI has developed the first SAR measurement system providing regulatory compliance accuracy without robot. 3-D SAR distribution and 1g / 10g peak spatial averages at the ear or body are assessed in less than a second, leading to a dramatic acceleration of R&D and type-approval tests and shrinkage of measurement costs.

#### What are we looking for

Our typical customers are wireless devices manufacturers, antenna manufacturers, test-houses and mobile network operators.

We are looking for manufacturing partners capable of complex system integration and distribution / maintenance partners particularly in North America and Asia Pacific.

# Keywords

- Electronics, Microelectronics
- IT Applications for Health

# **Collaboration sought**

- Manufacturing Agreement
- Commercial Agreement

#### Responsible

Dr. Benoit Derat

# arx iT

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Switzerland

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#### GIS and mobile phones

The company arx iT (www.arxit.com) is a Swiss and French market leader in the Geographical Information Systems (GIS) and mobile development domains. Arx iT's core business consists in technologies consulting and GIS integration solutions combined with quality assurance practices. The company has set up a quality insurance system that led to the the ISO 9001 certification obtaining.

Since 2009, arx iT benefits from a new pole called "Mobile". In addition to propose the current GIS functionalities directly on a mobile phone, this pole works on a new innovative concept called trusted virtual tags. The novelty here is that these tags are trusted: A trust engine determines how reliable a piece of information is for a given user in a given context. Mobile developments are done for the iPhone, Android and Windows Mobile.

# **Collaboration Profiles**

# FoxyTour, a city and museum guide that adapts to its user

#### What we offer

FoxyTour is an application that allows to manage virtual tags, a kind of digital Post-It that can be viewed and edited from a mobile device able to determine its location. These tags can be displayed on a map, but also as augmented reality features or as 3D objects.

Arx iT introduces the worldwide first solution that includes an electronic trust engine able to manage and inform the user about the relevance of a piece of information in a particular context. Concretely, these trust engines analyze the users comments from the tags and create virtual communities of people sharing the same tastes and interests.

#### What are we looking for

We are looking for partners all around the World to distribute FoxyTour (http://foxytour.net) in different cities or museums.

The partner can be either a salesman, in which case we would do all the technical stuff, or an IT company, in which case the partner will run the system under license. Customizations of our generic platform, like a city wanting the next departures at bus stops or any local information, can be developed either by the partner or by us.

We are also looking for content providers (restaurants, monuments, dynamic timetable for public transport...) that could help us to fill our database.

# Keywords

- IT Applications for Transport and Logistics
- GIS Geographical Information Systems
- Mobile Entertainment
- 3D Media

# **Collaboration sought**

- Technical Co-operation
- Joint Venture Agreement
- Licence Agreement
- Commercial Agreement

# Responsible

Dr Michel Deriaz

# Aspiro/ Rubberduck Media Lab

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Norway

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#### Aspiro - Shaping your mobile life

Aspiro has unique positioning as the world's only provider of complete TV and music streaming services for partners that want to put their own branding on the service. Aspiro has over ten years' experience in mobile technology and retail in northern Europe, and delivers services to partners worldwide like T-Mobile, Telefónica O2, Telenor, 3, TeliaSonera, Tele2, the BBC, Aftonbladet, mBlox, TVNorge, Entel and VG. Aspiro is listed on Nasdaq OMX Nordic Exchange Stockholm and has a local presence in all the Nordic and Baltic countries. Sales for continuing operations in 2009 were SEK 249 m and the company has some 115 employees.

# **Collaboration Profiles**

# Music, TV and Mobile solutions

#### What we offer

Streaming music and TV services.

We deliver fully managed services from content sourcing to front end client apps, signal capture & streaming. We offer hosted solutions for Operators and Broadcasters and ISP's.

We deliver Gateway services in Nordics and Baltic. In addition we deliver SMS Payment , SMS Ticketing , SMS Coupons and SMS Media Platform.

#### What are we looking for

Network Operators, Broadcasters, ISP's, Content providers, Media Houses, Mobile Entertainment companies that want to launch in our regions, as well as Online stores that wants Micro payment solutions.

#### Keywords

- Electronic Commerce, Electronic Payment, Electronic Signature
- Mobile Entertainment
- Mobile Service Provider

# **Collaboration sought**

- Commercial Agreement

# Responsible

Ajey Anand

# Mobile TV & VOD Solutions to Content Providers, Broadcasting companies and Telcos across the world.

# What we offer

We offer:

- A hosted and managed Mobile-TV ASP model platform capacity.
- Mobile-TV white labeled solutions to Broadcasters & Network operators
- Converged Web TV solutions
- Mobile-TV player (Client Apps for Symbian, Java, iPhone, Androids, WP7, iPad, PC player)

#### What are we looking for

We a re looking for Network Operator or Content Providers who want to encode/ stream content.

We can also whitelabel all Mobile & Web TV solutions.

# Keywords

- Content Provider

- Mobile Service Provider

# Responsible

Ajey Anand

# Atos Origin

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Spain

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E-Mail	jesus.depablos@atosorigin.com

# IT, Consulting, Otsourcing, Integration, mobility

Atos Corigin

Atos Origin is a leading international information technology (IT) services company, providing hi-tech transactional services, consulting, systems integration and managed operations to deliver business outcomes globally.

The company's annual revenues are EUR 5.1 billion and it employs 47,000 people. Atos Origin is the Worldwide Information Technology Partner for the Olympic Games and has a client base of international companies across all sectors.

Atos Origin is quoted on the Paris Eurolist Market and trades as Atos Origin, Atos Worldline and Atos Consulting.

# **Collaboration Profiles**

# ATOS Origin, Tempos 21 & Atos Worldline

# What we offer

Innovation and experience on mobility

SMS and MMS platform services BuroSMS certificates iPhone, iPad, Android and BBerry development Symbian and Java lapplicatiosn Custom development and solution integration Payment services Financial Markets eCS - eGoverment solutions

# What are we looking for

For customers: Offer solutions to customers from a powerfull european company and integrate mobile solutions with company process.

For partners: Offer a solid company to spread your products among our own customers

# Keywords

- Electronics, Microelectronics
- Network Security
- Data Protection, Storage Technology, Cryptography, Data Security
- Database Management, Data Mining
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Electronic Commerce, Electronic Payment, Electronic Signature
- E-Learning
- IT Applications for Health
- IT Applications for Transport and Logistics
- ICT for Independent Living and Inclusion
- GIS Geographical Information Systems
- Content Provider
- Mobile Security

# **Collaboration sought**

- Research and development
- Technical Co-operation
- Joint Venture Agreement
- Commercial Agreement
- FP7-ICT Project

# Responsible

Jesus de Pablos

# **AUPEO GmbH**

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Germany

Telephone 03027595399 Fax E-Mail claudia@aupeo.com



# AUPEO GmbH

Aupeo, founded in 2008 and based in Berlin, Germany as well as in Taipei, Taiwan offers a reliable content API Platform that enables connected devices to stream digital content with focus on streaming music. With a team of 30 professionals from 10 different countries, we are dedicated to drive media consumption onto hardware devices with a global approach. Key customers include Tier-1 brands such as Asus, BMW/ Mini, Acer, Loewe and Axel Springer.

# **Collaboration Profiles**

# **AUPEO!** Personal Radio and Music Discovery

# What we offer

AUPEO! Personal Radio is a leading edge streaming offering on web, mobile and many connected hardware devices. Based on a unique technology we are learning each user's individual music taste and playing music that really suits to him out of our database of nearly 1 M tracks. Besides we are offering a variety of music channels of each genre which have been compiled by our music experts.

AUPEO! offers a highly versatile API allowing 3rd party hardware manufacturer to integrate the service seamlessly into their devices. With Asus, Acer, Philips, MINI and many more, AUPEO! is leading in hardware partners integrating our product.

#### What are we looking for

1. We are looking for hardware partners of the following categories: desktop/ netbook, mobile/ smartphones, consumer electronics or automotive.

2. Furthermore we are looking for distribution partners in any kind of hardware or online distribution to bundle our service with.

3. Also we are looking for content partners who are owning streamable content such as audio books etc.

4. offering a very impressive set of advertising inventory we are looking for global ad-networks, ad-agencies as well as advertisers directly.

# Keywords

- Mobile Entertainment

# Collaboration sought

- Licence Agreement
- Commercial Agreement

# Responsible

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Spain

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**Innovation and Internationalization Catalogues** 

# IT Services and Payment Systems.

Aurigae is a company of IT services and R&D. Our customers are some of the best corporations from Spain on the Telecom and banking sector. Our Goal is to know some mobile product or solution interesting to distribute in Spain. Aurigae's office is in Alcobendas, very close to Madrid, Spain.

# **Collaboration Profiles**

# Expanding on mobile technology in Spain

# What we offer

1. Our area of expertise or know how is Payment Systems, NFC and Web & Mobile developments.

2. Currently we are finishing the NFC's testing and We are participating in some mobile developments for our customers.

3. It's a NFC Ticketing System to use in the tre, cinema or whatever.

4. This NFC product is cheaper and easier to install and maintain.

# What are we looking for

We are looking for a partner with some Android and/or iPHONE products & solutions for our telecom customers and mobile payments systems for our banking customers.

We'd like to distribute these products or solutions in Spain.

# Keywords

- Electronic Commerce, Electronic Payment, Electronic Signature
- Digital libraries and content
- Signal Processing (speech, sound, image) -
- Mobile Entertainment
- Mobile Security \_

# **Collaboration sought**

- Research and development
- Technical Co-operation
- **Commercial Agreement**

# Responsible

Antonio Martín Sereno



# AVRUL

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# France

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# Valorisation of scientific research

True interface between the research world and the socio-economic world, AVRUL supports the development of partnerships.

Thanks to its actions, AVRUL :

allows the socio-economic world to benefit from the innovating potential of the Advanced Engineering Schools and the University Laboratories of Limousin, provides technology transfer opportunities,

gives the necessary conditions for the creation and development of innovative projects

# **Collaboration Profiles**

# Valorisation of scientific research

# What we offer

AVRUL's objective is to participate actively in the promotion of public research. It deals with research units, public officials and regional, national or international firms wishing to collaborate with the laboratories of the University of Limoges and the Engineering Schools (ENSCI, ENSIL, 3IL).

# What are we looking for

Advising and supporting the creation of new economic activities and innovative companies from the research results.

Participating in the transfer of skills and / or technologies issued from the University within the scope of a close partnership with the existing technology transfer centres.

Opening research towards the international market by creating new opportunities.

# Keywords

- Electronics, Microelectronics
- IT Applications for Health

# **Collaboration sought**

- Research and development

# Responsible

Aurélien Baroiller



# **Aztive Mobile**

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Spain

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# mPayments, CMSmobi, eWallet

Aztive Mobile, placed in Barcelona, is one of the most innovating companies within the mobile services market, we offer to its clients completely integrated solutions and cover all market necessities with SMS connectivity, micropayments, fraud management, CMS mobile, contents and mobile marketing solutions.

Aztive offers one of most trustworthy and modern SMS platform on within premium market with a high capacity for internationalization on mature and emergent markets with full support from one of the most prestigious groups with more than 10 years of experience on Internet and Telecommunications.

# **Collaboration Profiles**

# eWallet for international and mobile payments. web mobile CMS

#### What we offer

Aztive Mobile expertise in two areas:

Payments, where we are offering an eWallet which permits to your users do decide which is the more usefull method for pay your services or products (local payments, international credit or debit cards, premium SMS, SMS suscriptions, IVR, paypal, etc). We even manage your fraud and unpayds country-wide. Easy to implement through an API.

CMS, where we are offering a platform on SaaS which permit your website to be viewed from whole mobile in the market, automatically optimized for each device. No matter from which platform they are connecting to your site. Mobile web and HTML5 are

the future for mobile marketing.

# What are we looking for

Aztive Mobile is mainly interested in partnering for following tasks: Distribution Share revenue on new or existing projects Market penetration

We could even be interested in technology which permits to improve our payments methodology and usability for users. Our typical customer is a SME whith the need of advice and impemetation of payments for it's web and even make that web accessible from mobile devices.

# Keywords

- Electronic Commerce, Electronic Payment, Electronic Signature
- Mobile Entertainment

# **Collaboration sought**

- Joint Venture Agreement
- Licence Agreement
- Commercial Agreement
- FP7-ICT Project

# Responsible

Marcel MEDINA

# Øresund IT

Box 188 221 00 Lund

#### Sweden

Telephone	+46736993601
Fax	+46736993601
E-Mail	micael.gustafsson@oresund.org

# Øresund IT

Øresund IT is a non-profit network organization uniting Danish and Swedish ICT actors in the Øresund IT cluster. The Øresund Region includes the eastern part of Denmark and the southern part of Sweden.

Øresund IT provides knowledge and contacts among the ICT actors in the Øresund Region. In collaboration with well-established companies and innovative start-ups we strengthen the ICT cluster, which makes Øresund IT the leading network organization in the field.

We are a member-based organization, and our members span from small high-growth companies to well-established international corporations. We promote and sustain the development of the ICT cluster in the Øresund Region, a vital European ICT region with approx. 80,000 employees, 10,000 companies, 10,000 students, more than 600 public researchers and 13,000 private researchers within ICT.

At MWC we represent a large number of the companies in the region and want to get in contact with other cluster organizations or equivalent in order to matchmake needs that our region has.

# **Collaboration Profiles**

# Matchmake with companies in the Oresund region

# What we offer

We represent a large number of companies in one of the largest ICT-clusters in Europe. If you are interested in contacts with especially SME:s but also some of the larger brands, talk to us. Visit our webpage and see what companies we represent and we will try to help you get in contact with them. Without any cost for you.

# What are we looking for

We are looking for potential project partners to the ICT-industry in the region. This could be companies within the wireless sector, mobile services, security but also more general ICT. The Oresund region is one of the largest ICT clusters in Europe and has a wide variety of companies. Both companies and organizations representing companies (for instance cluster organizations) will be of interest for us.

# Keywords

- Database Management, Data Mining
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- E-Learning
- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
- IT Applications for Transport and Logistics
- ICT for Independent Living and Inclusion
- Mobile Entertainment
- Mobile Security
- Mobile Service Provider
- Computer Games
- 3D Media

# **Collaboration sought**

- Research and development
- Commercial Agreement
- FP7-ICT Project

# Responsible

Micael Gustafsson



# BACKELITE

# France



# Mobile services development agency

BACKELITE is a French development agency providing custom mobile services for more than 6,000 different kinds of mobile phones. Our proprietary solution, BkRender, is the leader in HTML5 & Javascript interface for next generation smartphones. BACKELITE was created in 2006, has now 45 employees and is supported by SFR.

# **Collaboration Profiles**

# **Mobile Services Development Agency**

# What we offer

BACKELITE is a French development agency providing custom mobile services for more than 6,000 different kinds of mobile phones. Our proprietary solution, BkRender, is the leader in HTML5 & Javascript interface for next generation smartphones. BACKELITE was created in 2006, has now 45 employees and is supported by SFR.

# What are we looking for

Mobile applications companies willing to subcontract their development to an expert team using BkRender.

# Keywords

- Content Provider
- Mobile Entertainment
- Mobile Service Provider

# **Collaboration sought**

- Technical Co-operation
- Manufacturing Agreement
- Commercial Agreement

# Responsible

Martin Vialle

# Basar Bilgisayar Sistemleri Ltd. Sti

Ceyhun Atuf Kansu Cd. No:118 A blok D 41 06520 Ankara

Turkey

Telephone	+903124737080
Fax	+903124739180
E-Mail	alim@basarsoft.com.tr

# geographical content, geo applications

Başarsoft

Basar has offices in Istanbul and Ankara, Turkey. It is a technology company focused on geography, navigation and related business. Basar delivers maps of Turkey to companies like Google Maps, Garmin, IGO, Ndrive etc. Navigation companies under the Basarsoft brand. Basar sells COTS products on GIS market but also develops local applications and products to deliver the customer needs, ranging from field force management to infrastructure management, security applications etc.

# **Collaboration Profiles**

# Navigation and Map technology solutions for Turkey

# What we offer

Basarsoft offers Maps of Turkey and Northern Cyprus

- 1. road network
- 2. land uses
- 3. POIs and rich contents

We have the capacity of developing maps for other countries also and we can help different countries and companies to teach this know how, and work with us also to create market and business.

Because we have already done it for Turkey, it is proven and we are very cost effective in production. We also have many contacts in the Navigation and Online mapping community so that the development can be easily monetized.

-Please note that if the description is not clear we won't be able to validate your profile.

# What are we looking for

We are looking for mobile application development platforms and software companies to work with us for the

- 1. Android,
- 2. Bada
- 3. iPhone

platforms.

We are also eager to meet companies that we can directly partner and use their technologies for mobile applications.

# Keywords

- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System

- GIS Geographical Information Systems
- Content Provider

# **Collaboration sought**

- Technical Co-operation
- Licence Agreement
- FP7-ICT Project

# Responsible

Alim Kucukpehlivan

# **BASARI MOBILE**

Ankara Teknoloji Gelistirme Bolgesi 2. Cadde, Cyber Plaza A Blok Kat: 6 No: 602 602 06800 Ankara

# Turkey

Telephone	+903122650140
Fax	+903122650143
E-Mail	cem.barisici@basarimobile.com

# BASARI MOBILE IT PRODUCTS AND SERVICES

Mobile Entertainment content download platform

Mobile Entertainment billing platform

Game presentation WEB portal (www.mobiloyuncu.com)

Game presentation WAP portal (wap.mobiloyuncu.com)

Logo & Melody presentation WEB portal (www.hipir.com)

Logo & Melody presentation WAP portal (wap.hipir.com)

For the third parties, integrated and customized partnership platform

Samsung Fun Club WEB portal (tr.samsungmobile.com)

Samsung Fun Club WAP portal (wap.samsungmobile.com.tr)

Pre-paid content download portal

Mobile Content Push-Pull API

Operator based Charging API

SMS Games WAP Games J2ME based games

Interactive TV applications including voting and billing services

Basari Mobile is the first company who had moved the first step towards Mobile Entertainment Sector in Turkey by 1998. We started to give service under merger departments of Information Technologies and Mobile Internet Services in the structure of Basari Holding. Since August 2003, BASARI MOBILE IT PRODUCTS AND SERVICES CO. keeps up its scope of activities in Value Added Services of Mobile Environments and Information Technologies.

Company is providing mobile entertainment services to its customers with a complete ability of personalizing their cellular phones. Basari Mobile aims to be a well-known

and respected developer of mobile entertainment services in world mobile market. In this regard, company is continuously enhancing its customer portfolio by setting up inter-sectoral or sectoral cooperations in international or national level.

# **Collaboration Profiles**

# **BASARI MOBILE Services**

# What we offer

Area of Specialization JAVA Java Servlet Programming Java Server Pages (JSP) PHP programming J2EE Web Portal Development J2ME based mobile programming Dynamic WEB/WAP pages design using (WML,XHTML,HTML,CSS,JSP,AJAX) MMS/SMS/EMS based messaging services Interactive TV applications Push-Pull messages

# What are we looking for

partnership

# Keywords



- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Electronic Commerce, Electronic Payment, Electronic Signature
- Digital libraries and content
- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System

# **Collaboration sought**

- Technical Co-operation
- Joint Venture Agreement
- Manufacturing Agreement
- Commercial Agreement

#### Responsible

Cem Barı ıcı

# **Bayern Innovativ GmbH - EU Co-operation Unit**

# Gewerbemuseumsplatz 2

# 90403 Nuremberg

#### Germany

Telephone	+49 (0)911 20671-310
Fax	+49 (0)911 20671-722
E-Mail	schuhmacher@bayern-innovativ.de

#### **Transnational Technology Transfer**

The EU Co-operation Unit of Bayern Innovativ GmbH has the task to support small and medium-sized Bavarian enterprises and research institutes to establish international co-operations by means of

- · European partnering events, presentations at fairs, seminars and workshops
- Technology watch and partnering service based on the technology database of the Enterprise Europe Network
- · Assistance in partner search for EU-funded projects
- Information and assistance for application for EU-funding in the FP7 programme 'Research for SMEs'

#### **Collaboration Profiles**

# Transnational Technology Transfer

#### What we offer

As a partner of the Enterprise Europe Network, the EU Co-operation Unit of Bayern Innovativ helps small and medium sized enterprises (SME) market their technologies and find partners for technological problems. The service portfolio for initiating contacts and co-operations comprises amongst others:

Design and organisation of technology brokerage events, company missions, joint fair stands, work shops, info days, Technology watch via the Technology database of the Enterprise Europe Network as well as Partner search for EU research programmes Information and consultancy on the EU Seventh Framework Programme (FP7), especially the EU programme 'Research for SME' in Bavaria

#### What are we looking for

European companies and research institutes we can bring together with Bavarian companies

#### Keywords

- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
- IT Applications for Health
- IT Applications for Transport and Logistics
- GIS Geographical Information Systems
- Mobile Service Provider
- 3D Media

#### **Collaboration sought**

- Research and development
- Technical Co-operation
- Joint Venture Agreement
- Manufacturing Agreement
- Licence Agreement
- Commercial Agreement
- FP7-ICT Project

#### Responsible

Martina Schuhmacher



# **Bean Logic**

Pujolar 24 08198 Sant Cugat

Spain

Fax E-Mail

Telephone +34 650398764

jbou@beanlogic.es

#### Software development and comercialization

- 1. Geographical location Barcelona . Spain
- 2. Type of organization (software development)
- 3. General information (Mobile software Android /iphone, for localization apps.)

#### **Collaboration Profiles**

# Search for investor

#### What we offer

Software development experience in mobile phones and apps for mobility and localization

#### What are we looking for

Partner with experience in mobile business that can help us (with financial support or investment) to permit us to develop our target products

#### Keywords

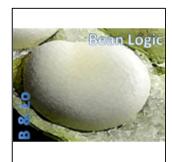
- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
- IT Applications for Health -
- IT Applications for Transport and Logistics

#### **Collaboration sought**

- Joint Venture Agreement

#### Responsible

Juli Bou



# **Berlin Partner GmbH**

Fasanenstr. 85 10623 Berlin

Germany

Telephone 030399800

Fax E-Mail

#### **Economic Development**

Berlin Partner GmbH is the company for business development and location marketing of the state of Berlin.

We assist foreign investors free of charge in the locating process and accompany Berlin companies in questions regarding foreign trade, location support and expansion.

As a public private partnership supported by about 200 private companies and scientific institutions, the Berlin Senate entitled us to do the capital and location marketing. We offer our customers tailor-made, individual service packages in accordance with our slogan: "We enable growth".

The service packages include the Business Welcome, Business Financing, Business Locating and Business Recruiting Packages.

# **Collaboration Profiles**

# **Expanding to Berlin - Germany**

#### What we offer

We help companies to expand to Berlin free of charge. We are financed by the State of Berlin and help you with locating in the German capital, finding offices, personnel, subsidies and other consulting services.

#### What are we looking for

We look for companies which want to expand to Berlin and open up offices there.

#### **Collaboration sought**

- Commercial Agreement

#### Responsible

Alexander Kölpin

# **BIESTABLE S.L.**

#### Spain



#### multi-OS mobile development, R&D, IT Integration

BIESTABLE is a software company based in Andalusia, Spain.Our core business is GPS and positioning mobile applications in a wide range of platforms

We also provide consultancy and software development focused on BlackBerry and Android platforms.

#### **Collaboration Profiles**

# Positioning and GPS mobile solutions

#### What we offer

We offer positioning and GPS-based solutions with enhanced routing capabilities.

We also provide vertical applications for emergency vehicles, bus an trucks.

The aim of our compay is provide innovative solutions through R&D activities.

#### What are we looking for

We are looking for distributors to be our partners under commercial or licence agreements.

On the other hand, we are interested in collaborative Research & Developtment focused in mobility and location based vechicles activities with other companies.

#### Keywords

- Electronic Commerce, Electronic Payment, Electronic Signature
- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
- IT Applications for Transport and Logistics
- GIS Geographical Information Systems

#### **Collaboration sought**

- Research and development
- Licence Agreement
- Commercial Agreement
- FP7-ICT Project

#### Responsible

DAVID CALLES

# **BIG5MEDIA**

#### France



#### Mobile applications and mobile web sites

- Big5media design mobile solutions.
- Mobile marketing consulting
- Apps for smartphones and tablets
  Mobile web sites + 2D codes

Big5media is based in Paris, France.

# **Collaboration Profiles**

# Smart mobile solutions : apps and mobile web sites, mobile marketing.

#### What we offer

Big5media design mobile solutions.

We provide solutions for :

-Smartphones Iphone, Android, Blackberry, Windows phone 7

-Tablets : iPad, Android tabs

-Mobile web sites + 2D codes

-Mobile marketing consulting

Big5media has partnerships with the main actors : Orange, ATOS Origin, INRIA.

#### What are we looking for

Big5media is open for meeting if :

- You want to use mobile phone for business purposes : apps, marketing

- Licencing : you are open to licence your trade mark
- You're developer with high quality skills and great achievements

#### Keywords

- E-Learning
- Mobile Service Provider

#### **Collaboration sought**

- Technical Co-operation
- Licence Agreement
- Commercial Agreement

#### Responsible

Karim Zeroual

# **Billing Components GmbH**

Landshuter Allee 8 80637 Muenchen

Germany

Telephone	+49 89 32461 0
Fax	+49 89 32461 231
E-Mail	r.bartels@billing-components.com

#### **Billing Systems**

billing

The Billing Components<sup>™</sup> suite provides an open, flexible and modular solution. The system is continuously improved and can be easily supplemented with external products or on-site developments through the Open API layer, which allows a simple integration to an existing environment. The software components support mobile operators and fixed operators as well as internet services (IP) and others. Over a period of more than 16 years they have been implemented at several international customer sites, including members of the T-mobile group and the Vodafone group. Flexible solutions, easy to be integrated, providing high performance, competitive prices and flexible business conditions make Munich-based Billing Components GmbH the right partner for a long-term oriented engagement.

#### **Collaboration Profiles**

# Integration, Localization, Business development

#### What we offer

Our billing and rating end solutions are very modular and blend into other architectures quite easily. We provide a full set of business APIs to cooperate with other vendor's products. The solutions are scalable, robust and ready for carrier-grade challenges.

#### What are we looking for

As a manufacturer of solutions we are looking for partners to jointly develop our business in new markets. We are also looking for professional service partners to execute system integration projects and localization projects in any market.

#### Keywords

- Database Management, Data Mining
- Communications Protocols, Standards
- Electronic Commerce, Electronic Payment, Electronic Signature
- Mobile Service Provider

#### **Collaboration sought**

- Technical Co-operation
- Joint Venture Agreement
- Licence Agreement

#### Responsible

**Rainer Bartels** 

# **BJT PARTNERS**

rue Friant 26 75014 Paris

#### France

Telephone	+33179750030
Fax	+33179750103
E-Mail	jsn@bjtpartners.com

#### Telecom operator and IVR service provider

BJT PARTNERS is a telephone operator in France. We provide interactive voice response, long distance and international call services and solutions.

Currently, BJT PARTNERS provides discount landline telephone services, teleconferencing solutions, fax2mail, voicemail services, directory services, voice chat solutions. BJT PARTNERS also provides consulting services in open source based carrier grade telecom solutions.

Our main activity is designing, developping and deploying value added voice services. Most of the technology we use is insourced but we are openned to codevelopping solutions with partners companies.

Services are mainly marketed through our direct channels but we are interested in cobranding agreement that can help us to target some specific markets.

#### **Collaboration Profiles**

#### Telecom operator and value added voice service provider

#### What we offer

BJT PARTNERS provides discount landline telephone services, teleconferencing solutions, fax2mail, voicemail services, directory services, voice chat solutions. BJT PARTNERS also provides consulting services in open source based carrier grade telecom solutions. Most of our solutions offer reliable, flexible and cost effective open source based solutions. Our internal developments allows free software solutions to be deployed on carrier grade infrastructure.

#### What are we looking for

Our main activity is designing, developping and deploying value added voice services. Several services are already in service and currently serve thousand of customers and small businesses. We are working on new services and solutions that we will release in the next months.

Most of the technology we use is insourced but we are openned to codevelopping solutions with partner companies. We are also very interested in discovering, codevelopping and/or beta testing cutting edge free software based solutions.

Services are mainly marketed through our direct channels but we are interested in cobranding agreement that can allow us to target some specific markets we will better serve with an external partnership. In this situation, we are open to special developments or technology enahncements.

#### Keywords

- Electronics, Microelectronics
- Communications Protocols, Standards
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- E-Learning
- Signal Processing (speech, sound, image)
- Content Provider
- Mobile Entertainment
- Mobile Service Provider
- Computer Games
- 3D Media

#### **Collaboration sought**

- Research and development
- Technical Co-operation
- Joint Venture Agreement
- Manufacturing Agreement
- Licence Agreement
- Commercial Agreement
- FP7-ICT Project

# Responsible

Jean-Samuel Najnudel

# Blau Advisors Strategic Partners

# Moli de Guasch 10

43440 Espluga de Francolí

#### Spain

Telephone	+34977870702
Fax	+34977870702
E-Mail	antoni.callau@blauadvisors.com

#### ICT Consulting - Process Automatization, Business Intelligence and Document Management and Quality Management Consulting-ISO 9001/14000/27000/166000

Blau Advisors have become a model in consulting services rendering, due to its long-term commitment with clients. Project goal achievement and succeeding in client's project objectives are our main guarantees.

The way we work is based in our team experience and capacity and in the development of a custom solution for any of our client's challenge. Blau Advisors is a referent model in business consulting as a result of its continuous increase of portfolio and its geographical presence since its foundation in 2003

As a result, we offer our clients to walk along together to meet their goals by applying our solutions.



#### Mobile solutions

#### What we offer

#### \* Process definition

- \* Information Security: ISO 27000, ITIL
- \* Business Process Automation (BPA) Using opensource standars like INTALIO (Spanish partner)
- \* Portals Liferay and others
- \* Document management ECM like Alfresco, Nuxeo...

\* Work force management - upplies technology tools over mobile devices integrating it with enterprise tools like ERP (Enterprise Resource Planning), GIS (Geographic Informacion System), Business Intelligence, SLM (Service Lifecycle Management), CRM (Customer Relationship Management) and HR (Human Resources) improving the productivity considerably

- \* Corporate Social Responsibility (CSR)
- \* Management systems: quality, environment and supply chain
- \* Assessments, surveys and profitability analysis
- \* Mystery shopping
- \* Market placement and strategic planning
- \* Business Intelligence (Pentaho (spanish Pentaho's partner)

#### What are we looking for

Public and private organizations looking for consulting principaly in the process definition area, BPA (business process automation) and Business Intelligence.

#### Keywords

- Database Management, Data Mining

#### **Collaboration sought**

- Research and development
- Commercial Agreement
- FP7-ICT Project

#### Responsible

Antoni Callau Roig



# **Bliss Applications**

Av. Marginal Edf Parque Oceano, 4 2780-322 Oeiras

Portugal

Telephone+351 214 544 553FaxE-Mailhello@blissapplications.com



# Our main focus is on mobile & tablet apps targeting iPhone/iPod/iPad, Android, Windows Mobile and Mobile Web Browser platforms.

Bliss Applications, Ltd., is a technology company from Lisbon, Portugak focusing on the development of mobile, tablet, web and desktop applications.

Our main focus is on mobile & tablet apps targeting iPhone/iPod/iPad, Android, Windows Mobile and Mobile Web Browser platforms.

# **Collaboration Profiles**

# **Bliss Applications**

#### What we offer

http://www.blissapplications.com/

#### What are we looking for

Our main focus is on mobile & tablet apps targeting iPhone/iPod/iPad, Android, Windows Mobile and Mobile Web Browser platforms.

Our three main types of application development are: Brands and Products on a marketing perspective; Integration with existing IT solutions, on a mobile perspective; Direct sale on Apps Stores.

#### Keywords

- Mobile Entertainment

#### Responsible

Andre Gil

# BLStream

Plac Hołdu Pruskiego 9 70-550 Szczecin

#### Poland

Telephone +358405850800 Fax E-Mail tom.jacobsson@blstream.com



#### **Technology Craftmanship**

BLStream is a trusted software development partner for world leading communication, consumer and entertainment brands. We realize our clients' dreams into successful business, products and experiences.

We possess application excellence and craftsmanship for multiple portable device platforms and form factors including handsets, tablets, laptops and desktops. Our agile team consists of 250 professionals.

Our communication, gaming and media applications are currently running in over 100 million portable devices globally.

OUR SALES OFFICES: Tammasaarenkatu 1, Helsinki, Finland Cupertino, California, US Warsaw, Poland

PRODUCTION: Szczecin, Wroclaw and Bygdoz, Poland

Our professional services tool box builds upon proven track record and excellence for:

- Co-creation of innovative applications and services while accelerating product roll-outs, reducing technology risk and costs.

- Intuitive and engaging user experience design []and implementation.

- Customer-oriented engagements and technology implementation, product frameworks integration and life-cycle services.

# **Collaboration Profiles**

# **BLStream - the Ultimate Experience Driver**

#### What we offer

We work with the world leading communication, consumer and entertainment brands in discovering and tailoring winning solution concepts from early pilots to ready-to-market commercial products.

Our professional services tool box builds upon proven track record and excellence for:

- Co-creation of innovative applications and services while accelerating product roll-outs, reducing technology risk and costs.
- Intuitive and engaging user experience design []and implementation.
- Customer-oriented engagements and technology implementation, product frameworks integration and life-cycle services.

#### What are we looking for

We are looking for companies who are interested in improving usability of their services and products into more user friendly and intuitive experience. BLStream - the Ultimate Experience Driver - is challenging existing usability paradigms with more innovative solutions.

We are also looking partners with an interest to scale their applications and solutions to all key mobile platforms quickly. BLStream has developed revolutionary middle ware to enable "develop once - deploy multiple platforms" principle.

#### Keywords

- Network Security
- Database Management, Data Mining
- Communications Protocols, Standards
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Electronic Commerce, Electronic Payment, Electronic Signature
- E-Learning
- Digital libraries and content
- Signal Processing (speech, sound, image)
- IT Applications for Health
- Content Provider
- Mobile Entertainment
- Mobile Security
- Computer Games

#### **Collaboration sought**

- Research and development
- Technical Co-operation

- Licence Agreement
- Commercial Agreement

# Responsible

CEO Tom Jacobsson

# **BMAT Licensing**

#### Bruniquer 49 08024 Barcelona

Spain

Telephone	0034 93 486 94 07
Fax	0034 93 284 49 06
E-Mail	eva@bmat.com

# Music search, discovery and recommendation; Media broadcasting monitoring; Music edutainment

BMAT was founded in 2006 as a commercial spin-off of the Music Technology Group, one of the world's largest music research labs. Based in Barcelona, Spain, the company provides solutions for:

1) Music search, discovery and recommendation - Ella usic Search & Recommendation Engine

2) Music entertainment - Skore signing evaluation software

3) Music copyrights detection - Vericast music monitoring service

Among our target clients are mobile operators and VAS providers, web and mobile music streaming services, social networks, television programs, collecting societies, publishers, labels, etc.

BMAT's actual clients are companies from USA, Spain, Japan, Brazil, Turkey, Ecuador, Barbados, Ecuador, Russia, Argentina, Paraguay, Republica Dominicana.

### **Collaboration Profiles**

#### www.bmat.com

#### What we offer

BMAT offers B2B software solutions in 3 product lines:

1) Music search, discovery and recommendation:

Ella is music discovery and personalization software dedicated to the music services of mobile operators, VAS providers, mobile and web music music streaming services, content providers music for business companies, etc. Ella organizes music catalogues, builds music playlists, provides entire richer music experience to final users helping them discover their future favorite tracks similar to what they already listen.

Main clients: Packet Video (AT&T), Telefonica, Grooveshark, mSpot (Verizon), Oi, Musica, Jamendo, etc.

www.bmat.com/ella

2) Music entertainment

Skore works as a musically-educated virtual judge that can analyze a singer's performance and provide a score based on pitch, expression and musicality. It is the only solution available in the world that is able to rate the singing skills regardless of the song chosen and without the necessity of a background music track, going beyond the limitations of conventional pitch tracking used in other systems.

It is mainly dedicated to TV programs, online karaoke websites, social networks and games sites, etc. Main clients: Cellcast, Talpa, Want More

www.bmat.com/skore

3) Music monitoring service

Vericast is 24/7 automated media broadcasting monitoring service that BMAT provides to collecting societies, publishers, labels, etc. in order to provide them with accurate reports on what music have been broadcasted on radios, TVs, clubs. Main clients: Muyorbir, Soprofon, SAYCE, GDA, etc.

www.bmat.com/vericast

#### What are we looking for

We are looking for a partner among mobile operators, VAS providers, mobile and web music music streaming services, content providers music for business companies, social networks, online games, etc.

#### Keywords

- Database Management, Data Mining
- Digital libraries and content
- Content Provider
- Mobile Entertainment
- Mobile Service Provider



# Responsible

Eva Russeva

# **BMOOBLE S.R.L.**

#### C.SO CASTELFIDARDO 30/a 10129 TORINO

Italy

Telephone	+390110604510
Fax	+390110605203
E-Mail	G.COLOMBO.TO@IOL.IT

#### **BMOOBLE S.R.L.**

bMooble is a high-tech SME hosted at I3P, the Incubator of Innovative Businesses at the Polytechnic Institute of Turin, Italy, active since 2008 with the aim at developing and supplying a platform for design and deployment of a variety of mobile services that mash-up information from different existing systems or objects by connecting all kinds of devices, such as mobile phones, smart phones, palm handhelds and tablet PCs.. bMooble works in the areas of B2B, B2C and Government2Citizen (G2C) through a constantly growing Business Partners Network marketing and supporting bMooble technology.

#### **Collaboration Profiles**

# Design, enhance and deploy your own apps on any device

#### What we offer

bMooble researches and develops enabling technology based on a simple solution that allows fast apps generation and secure data exchange between any existing information system and any mobile phone. The areas of application are unlimited: from in-house and B2B business services for professionals, to B2C and institution, to citizens in the public sector. By simply using a mobile phone everyone is easily connected.

And because of bMooble's portability across platforms, the company is constantly seeking Major Players in Mobile Telecommunication, Information and Communication Technology companies in the areas of ERP, CRM, content sites or portals, to name a few, which need to easily and fast maintain and deliver new sophisticated mobile services to their customers on any device.

#### What are we looking for

We look for partners within the ICT community as System Integrators, Added Value Resellers, Independent software vendors, TELCO's to name a few, which are interested in applying, distributing and supporting our technology while developing new sophisticated mobile services for their own customers even in a SaaS environment.

#### Keywords

- Electronic Commerce, Electronic Payment, Electronic Signature
- IT Applications for Health
- IT Applications for Transport and Logistics
- ICT for Independent Living and Inclusion
- Content Provider
- Mobile Service Provider

#### **Collaboration sought**

- Technical Co-operation
- Commercial Agreement
- FP7-ICT Project

#### Responsible

Dr. Guido Colombo

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# **BOOM PAZARLAMA REKLAM DANISMANLIK HIZM.A.S.**

ISTIKLAL CAD ODAKULE IS MERKEZ 284-286 BEYOGLU ISTANBUL

Turkey

Telephone	00902122453300
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E-Mail	zeynep.sarilar@boomad.net



Boom develops media strategies for brands and media publishers in all categories with its ability to manage both the tactical and strategic side of m

Boom develops media strategies for brands and media publishers in all categories with its ability to manage both the tactical and strategic side of mobile.

Boom plans and buys some of the largest mobile media engagements to date with dedication to ROI, insights and optimization. Its dedicated Mobile Media Planning and Insights team, established in 2007, is most likely the first specialist mobile media practice in the territory.

# **Collaboration Profiles**

# **Mobile Display Marketing and Advertising Specialist**

#### What we offer

From the idea to the realization, Boom provides consulting to the customer, if necessary production of the sites/apps and creation of the inventory. Boom makes advertising and marketing campaigns with all of the supports to the customer like choosing the right inventory, targeting criterias, creative designs, landing page creation, etc... The goal of Boom is providing the greatest level of love and care to make its clients feel comfortable every step of the way as they are making the leap into the mobile world..

#### What are we looking for

We would like to find international mobile partners to widen our publisher network, find tools for managing and analyzing mobile campaigns, tracking the mobile apps and sites

#### Keywords

- Electronics, Microelectronics
- Network Security
- Data Protection, Storage Technology, Cryptography, Data Security
- Database Management, Data Mining
- Digital libraries and content
- Content Provider
- Mobile Entertainment
- Mobile Security
- Mobile Service Provider

#### **Collaboration sought**

- Research and development
- Technical Co-operation
- Joint Venture Agreement
- Commercial Agreement

#### Responsible

MRS ZEYNEP SARILAR

# **BRAVO GAMES SL**

#### AVENUE EDUARDO DATO 69 41005 SEVILLE

Spain

Telephone	0034955325650
Fax	0034954039044
E-Mail	info@bravogamestudios.com

# BRAVO game studios

#### **Games Development**

BRAVO GAME STUDIOS, BGS, is a fast growing international start up (based in Spain) focused on the design and development of cross-platform mobile & social games for worldwide consumption. BGS leverages the fledging digital online marketplaces and on-line social platforms. BGS aspires to become one of the top worldwide games companies in the Digital Distribution business.

BGS is a certified & official development partner, in all major mobile platforms, with a special focus on: iPhone/iPad, PSP, Nintendo DSi/3DS, Google Android, Bada and Windows Phone 7.

BGS currently employs 47 professionals in its Seville (Spain) and Iasi (Romania) offices, and plans to continue aggressive expansion. BGS has secured European Union public funding and has the support of its two main shareholders: the two leading spanish mobile solution providers, Genera Interactive and Mobivery.

### **Collaboration Profiles**

# Cross platform Mobile Games publisher and Developer.

#### What we offer

-We specialise in high end cross platform games development, for all major smartphone platforms utilising our own 3D games engine. 'Aurora'.

We develop our own IP such as the No.1 racing game on iPhone "Touch Racing Nitro" as well as developing games for major industry players such as THQ, GLU, and EA.

#### What are we looking for

We are looking for distribution for our content world wide as well as work for hire projects. We are open to all kinds of business models and projects.

#### Keywords

- Mobile Entertainment
- Computer Games
- 3D Media

#### Collaboration sought

- Research and development
- Technical Co-operation
- Joint Venture Agreement
- Licence Agreement
- Commercial Agreement

#### Responsible

Rowan Corben

# **Bretagne International**

rue jouanet 16 35700 Rennes

France

Telephone	+33689380898
Fax	
E-Mail	${\tt d.beach} @ {\tt bretagne-international.com} \\$

#### Facilitating Business Expansion into France & International Development of Bretagne Companies

Located in the city of Rennes in the western region of France, Bretagne. We assist non-French companies in their business expansion into the French market through presence in Bretagne.

# **Collaboration Profiles**

# **IT Business Expansion in France**

#### What we offer

We assist non-French companies looking to expand their business in France in the IT sector. Our services are at no cost for companies looking to find technology partners, customer information and move quickly into the French market.

#### What are we looking for

We are looking for high technology companies that seek to build their business in France, either by finding a technology partner, a business development partner or by setting up their own entity.

#### Keywords

- Electronics, Microelectronics
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Digital libraries and content
- Signal Processing (speech, sound, image)
- IT Applications for Health
- IT Applications for Transport and Logistics
- ICT for Independent Living and Inclusion
- Content Provider
- Mobile Entertainment
- Mobile Security
- Mobile Service Provider
- 3D Media

#### **Collaboration sought**

- Research and development
- Technical Co-operation
- Joint Venture Agreement
- Manufacturing Agreement

#### Responsible

Darin BEACH



# BRM

Hamenofim 11 96872 Tel Aviv

Israel

Telephone	9799549555
Fax	
E-Mail	eran@brm.com

venture capital

# **Collaboration Profiles**

#### **Private investor**

# What we offer

1.5-3M \$

#### What are we looking for

We invest in seed and round A, companies, in the field of Internet, mobile, security, software etc.

#### Keywords

- Content Provider
- Mobile Entertainment
- Mobile Security
- Computer Games
- 3D Media

#### **Collaboration sought**

- Research and development
- Technical Co-operation
- Joint Venture Agreement

#### Responsible

Eran Barkat

# **Buongiorno Dijital Iletisim A.S.**

#### Turkey



#### **B2C B2B VAS**

Buongiorno Turkey operates with two business lines: value-added services for wireless consumers (Consumer Services) [] distributed through the brand BLINKO as well as through partnerships with leading telecom companies (B2O Services). Buongiorno Turkey has been present for the last 4 years developing very strong local expertise in Turkey. Buongiorno Turkey has a team of over 10 people in technology, operations, product and content development and has worked closely with all operators for the last 4 years.

#### **Collaboration Profiles**

### **B2C B2B VAS**

#### What we offer

Buongiorno Turkey operates with two business lines: value-added services for wireless consumers (Consumer Services) [] distributed through the brand BLINKO as well as through partnerships with leading telecom companies (B2O Services). Buongiorno Turkey has been present for the last 4 years developing very strong local expertise in Turkey. Buongiorno Turkey has a team of over 10 people in technology, operations, product and content development and has worked closely with all operators for the last 4 years.

#### What are we looking for

- New service ideas from all over the world
- New technologies
- New partnerships
- Nische products for different segments in the market

#### Keywords

- Content Provider
- Mobile Entertainment
- Mobile Service Provider

#### **Collaboration sought**

- Research and development
- Licence Agreement
- Commercial Agreement

#### Responsible

Meltem Sezer

# C3EM

rue louis Lépine 170 albasud montauban

#### France

Telephone	33 235 65 78 78
Fax	33 235 66 45 48
E-Mail	jfcourteheuse@c3em.com

#### **RAS** manufacturer

Over than 20 years, C3EM has developed innovative systems around wireless technologies, machines to machines and mobile telephony. The headquarters and R&D are located in Southern France, at Montauban, and marketing and logistics services are located in Rouen, near Paris (100 Km).

Since 2005, C3EM has developed a product range called CORIANTEL. They are mecatronic systems allowing to remotely adjust an antenna's GSM/UMTS (2G,3G,4G) tilt and azimuth, without having to climb the pylon. Located between the pylon and the antenna, the CORIANTEL system has an electronic control unit with AISG norms.

C3EM has developed strong partnerships with antennas manufacturers adopting the know-how HW and the embedded software C3EM for their RET, and make validate their products' interoperability from major phone operators (Orange).

CORIANTEL allows adjustment and optimization operations in real time, reducing the intervention costs to zero.

#### **Collaboration Profiles**

# Azimuth and tilt adjustement (RET & RAS) in real time with internet control and full AISG compliant.

#### What we offer

Fitted with RET & RAS, the antennal facility settings can be done by:

- 1 From the pylon's bottom.
- 2 From the OMC through the intranet radio.
- 3 From anywhere through an internet network structure.

Remote control advantage:

- 1 Tilt and azimuth modification without service interruption
- 2 Reduced intervention costs:
- 3 Only one technician needed.
- 4 No transport of heavy matériels (nacelles).
- 5 No administrative paperworks.
- 6 Human risks reduced
- 7 Difficult access to some places.
- 8 Discretion avoiding the « trauma » given by the technician performing maintenance.
- 9 Real time network optimization.
- 10 Ability to punctually adjust an antenna settings (events).
- 11 Ability to adjust antenna settings in real time to adapt to changing daily traffic.

#### What are we looking for

Operator Distributor Antenna manufacturer Pylon manufacturer Business partner

#### Keywords

- Electronics, Microelectronics
- Network Security
- Communications Protocols, Standards
- Network Technologies (Wireless, Wi-Fi, Bluetooth)

#### **Collaboration sought**

- Technical Co-operation
- Joint Venture Agreement
- Manufacturing Agreement
- Licence Agreement
- Commercial Agreement



# Responsible

general manager jean-francois courteheuse

# **Calista - Mobile Email solutions**

Oberreiter & Dandachi OG, Josefstädter Str. 11/24 1080 Vienna

#### Austria

Telephone	+43(1)4033 064-0
Fax	+43(1)4033 064-14
E-Mail	office@calista.at

#### Mobile software, mobile push email, mobile Apps

CALISTA

Since 1999, Calista is an innovative software house focussing on services for mobile devices ("Mobile Apps" + mobile "Web-services") including J2ME, Symbian, Android, iPhone and other mobile platforms.

Many international mobile operators like Telekom Austria Group, T-Mobile, Hutchison 3G, Orange (a few more to be announced in Q1/2011) as well as brands like Red Bull rely on our services.

Calista is privately held, located in the heart of Vienna and serve our customers needs with high emphasis on user satisfaction.

#### **Collaboration Profiles**

# Calista Mobile Email – superb push-mail for everyone!

#### What we offer

Our main product "Mobile Email" is an award winning, superb looking and very intuitive to use mobile push-mail service working on almost every mobile phone.

This service is successfully running respectively forthcoming available at 5 European mobile operators and offers them many advantages:

- Very easy to setup & handle because of superb user interface
- Works with every POP3, IMAP or MS Exchange account (like Yahoo, Gmail, Hotmail,...)
- Unified branding in their CI on all platforms (XHTML, J2ME, Android)
- Integration of Social Networks (Facebook, Twitter,...) and their own infrastructure (ad-server, payment,...) possible
- Quickly available, resource-efficient and inexpensive in integration/operation

60 sec. demo video: http://www.youtube.com/watch?v=MJg-\_PMXJvY

#### What are we looking for

Mobile operators and also email providers worldwide, which would like to offer their customers a superb mobile push-mail service running on almost every handset.

#### Keywords

- Communications Protocols, Standards
- Mobile Entertainment
- Mobile Service Provider

#### **Collaboration sought**

- Licence Agreement
- Commercial Agreement

#### Responsible

Christian Cacha

Capricope

# Capricode

Elektroniikkatie 3 FI90590 Oulu

#### Finland

Telephone	+358 40 3012 300
Fax	+358 40 3012 301
E-Mail	info@capricode.com

#### **Advanced Mobile Device Management**

Capricode is a technology provider offering Advanced Mobile Device Management solutions for Enterprises that want to increase their operational efficiency with device management.

We have some of the world's leading Enterprises as our customers with some of the world's largest operators, system integrators and service providers as our partners.

Our head office is located in Oulu, Finland, the mobile hotspot of Europe.

#### **Collaboration Profiles**

# The Complete Enterprise Mobile Device Management Solution for iPhone, Android, Symbian OS and Windows Mobile

#### What we offer

Capricode offers Advanced Mobile Device Management solution, SyncShield®, which enables device management on all mobile operating systems without any end user interaction from one single server.

The key benefits are:

- Platform independence: All devices in the mobile fleet regardless of their operating systems can be managed from one single server installation.

- High adaptiveness: Support for new mobile operating systems can be implemented quickly, by creating a new client application.

- User friendliness: All mobile device management actions are done without any end user interaction.

- Fast to adopt: Server Installation takes only 1 day.
- High scalability: Out-of-the-box server installation supports up to tens of thousands of clients.

#### What are we looking for

Capricode is looking for partners to join its sales channel network. Potential partner can be a service provider, an operator or a system integrator, that is able to address corporate customers.

SyncShield® can be deployed as in-house installation, hosted service or a managed service providing many opportunities for the partner.

For the customer, SyncShield® enables the installation, management and upgrading of Smartphone applications such as email and antivirus software over-the-air without any end user involvement.

SyncShield® supports multiple phone models so centralising the management of the entire mobile device fleet is possible. This also reduces the load on IT support, as remote diagnostics and technical support is available.

#### Keywords

- Mobile Security
- Mobile Service Provider

#### **Collaboration sought**

- Licence Agreement
- Commercial Agreement

#### Responsible

ACC1Ó

Jonny Kaarlenkaski

# **CBlue SPRL**

Rue du manant, 20 5190 Spy

#### Belgium

Telephone	+32 81 36 36 36
Fax	+32 81 36 36 39
E-Mail	arnaud@cblue.be

#### customized development and hosting

CBlue is a small company based in Namur Belgium.

Our primary activity is developing customized solution for our customer. We have our own hosting infrastructure which allows fast deployment of prototype or production level application.

We do not have any designer on our team. However we can develop ground of your mobile side application and all the server side application.

We have great knowledge of SIP protocol that ease integration of the server application in telecom environment.

40% of our team are systems engineers. This guarantee scalability and security in our product.

One of our last achievement was a prototype for Cellfony, a French startup. End customer was SFR.

#### **Collaboration Profiles**

### SIP mobile/server application development and hosting

#### What we offer

Our goal is to help you developing your idea.

In order to do this, we can help you to develop a protocol that will be used between the terminal and the server and implement this protocol in standard C or java that could be used in any mobile environment. We can also develop all the server side application, including high availability and scalability.

We usually base this protocol on SIP standards. This enables easier integration of your application in a Telecom environment.

One of our application successfully integrate SFR network.

We have also a lot's of knowledge in Linux server administration. This enables secure and scalable application development.

Finally, we have our own hosting infrastructure that could be used for prototype or final applications.

An other branch of our application is working on e-learning and Serious Game. We host and develop e-learning/serious game portal.

#### What are we looking for

We are looking for new ambitious project that requires some technological research. We would be happy to help you with simple development but our biggest added value will be in solution we could help you to build.

We are open to partnership or simple provider agreement.

At the present time we mainly worked in partnership with SME for larger telecom customers.

#### Keywords

- Network Security
- Data Protection, Storage Technology, Cryptography, Data Security
- Communications Protocols, Standards
- E-Learning
- Mobile Security
- Mobile Service Provider

#### **Collaboration sought**

- Research and development
- Technical Co-operation

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# Responsible

Arnaud Ligot

# **CCI GRAND LILLE APPLICA**

#### place du théâtre 59020 Lille

#### France

Fax E-Mail

Telephone 03 20 63 77 24

f.warembourg@applica.tm.fr

# Blogging

Applica is a professional blog based in Lille, north of France. It is talk about IT for companies

# **Collaboration Profiles**

# Applica : media IT

#### What we offer

I purpose to offer a possibility to the companies to relay their description of their products or services on www.applica.tm.fr

# What are we looking for

I am looking for innovation, I want to realize benchmark about mobile innovation.

#### Keywords

- IT Applications for Transport and Logistics

- Mobile Service Provider

#### Responsible

WAREMBOURG Frédérick



# CE BILGI ISLEM ILETISIM VE TEKNOLOJI HIZMETLERI SAN. VE TIC. AS

#### BUYUKDERE CADDESI 245 34398 ISTANBUL

Turkey

Telephone	0902123300450
Fax	0902123300460
E-Mail	info@cetech.biz



#### **Telecomunication & Internet**

We are a leading provider of digital entertainment products & services in our market, successfully leveraging on GSM operators' gearing up for a major push into the digital content sector, which has rapidly emerged as a critical competitive flashpoint affecting the entire telecom supply chain.

We excel at aggregating market appropriate content and blending technical expertise with real world experience to deliver entertaining applications and services over current and third generation handsets and networks.

We have a very good understanding of the 'convergence of mobile and internet technologies' and we believe that this will determine the future success of existing and new players in the telecom, IT and media industries including incumbents, carriers and MVNOs, ISPs and internet service specialists.

# **Collaboration Profiles**

#### **Bussiness Develpoment**

#### What we offer

Cetech is a leading provider of digital entertainment products & services in our market, successfully leveraging on GSM operators' gearing up for a major push into the digital content sector, which has rapidly emerged as a critical competitive flashpoint affecting the entire telecom supply chain.

Bussiness Develpoment manages STK (SimToolKit) based services of Vodafone Turkey. Vodafone 7070 services are reached over the STK (SimToolKit).

CETECH aims to take these services further with its vast experience in managing mobile alerts services and its wide content portfolio.

#### What are we looking for

Firstly we are intrested in meeting GSM Mobile companies running VAS bussiness specially over STK. And also we would like to meet companies who are provinding diffrent, original contents for VAS bussiness.

#### Keywords

- Content Provider
- Mobile Entertainment
- Mobile Service Provider

#### Collaboration sought

- Joint Venture Agreement
- Commercial Agreement

#### Responsible

Coordinator Ay e Ebru GEZER

# CELLENITY

Goksu Evleri Sitesi Kartopu Caddesi B254A 34815 ISTANBUL

#### Turkey

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Fax	2165560909
E-Mail	hakan.akarcali@cellenity.com

#### mobile services

Cellenity is one of the major multi-service application provider companies, since 2001 based in Istanbul. Cellenity is positioned at the forefront of the technology, services and applications with a compelling value proposition to the end user of the value addes services market.

Cellenity is a leading company especially on IVR , SMS and MMS services. Cellenity can provide these application via the platforms that has been developed inhouse with local investment.

Cellenity is also supplying its VAS platforms to over 100 partnes as a VAS Application Service Provider. Starting from 2006 , Cellenity has started Media Operations within VAS services marketing on satellite media.

#### **Collaboration Profiles**

# Mobile Services & interactive media

#### What we offer

Cellenity is a leading company especially on IVR , SMS and MMS services. Cellenity can provide these application via the platforms that has been developed inhouse with local investment.

Cellenity is also supplying its VAS platforms to over 100 partnes as a VAS Application Service Provider. Starting from 2006 , Cellenity has started Media Operations within VAS services marketing on satellite media.

#### What are we looking for

We are looking for cooperation with any mobile service provider companies in EMEA region

#### Keywords

- Content Provider
- Mobile Entertainment
- Mobile Service Provider

#### **Collaboration sought**

- Joint Venture Agreement

#### Responsible

HAKAN AKARCALI

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# Centre formació Can serra

#### Spain

#### formation in technology

Cerdanyola del valles
 training center specializing in new technologies

# **Collaboration Profiles**

# related products with e-learning

#### What we offer

we are a training center specializing in different areas of technologiy:

1-Network.

2-Communication. 3-Web.

we want implement a product e-learning in our training center. A product software open source.

#### What are we looking for

we looking for suppliers specializing in e-learning portal for mobile( software open source). We looking a product easy of configure and of insert new content also can to create groups, forum, social networks, podcast, RSS, videos, images. A product multilingual and can do survey.

#### Keywords

- E-Learning

#### Responsible

xavier berenguer benabarre

# **CERTH-ITI**

Greece



#### Social media mining and knowledge extraction

CERTH-ITI is a research institute located in Thessaloniki, at the northern part of Greece. It was founded in 1998 as a non-profit organisation under the auspices of the General Secretarial of Research and Technology of Greece. It has a staff of 10 Researchers, and more than 80 employees working on various aspects of research in information technology. CERTH-ITI is one of the leading Institutions of Greece in the fields of Informatics, Telematics and Telecommunications, with long experience in numerous European and national R&D projects. The particular research group representing CERTH-ITI is led by Dr. Yiannis Kompatsiaris, has a research staff of 20 people, and focuses on the fields of social media mining, image and video content analysis and knowledge extraction.

# **Collaboration Profiles**

# ClustTour - Landmark and event mining from large tagged photo collections

#### What we offer

ClustTour enables large-scale content analysis in user contributed photo collections. It includes modules for visual feature extraction, tag processing, graph-based clustering, and content classification, in order to organize a collection into photo clusters related to the landmarks and events of a place. It enables a much more efficient and attractive content browsing experience. The technology can be particularly beneficial in content-centric applications, e.g. tourism and culture portals, as well as for organizing personal content collections. A demo is available online: www.clusttour.gr. ClustTour employs a particularly efficient and high-quality clustering method and advanced content processing techniques that facilitate the management and browsing of very large content collections.

#### What are we looking for

We are primarily looking for an industrial partner with interest in commercial exploitation of the technology in their products. We are open to a variety of agreements, e.g. licensing the technology and selling software to licensing API usage. Depending on the particular requirements of each usage scenario, we are willing to discuss alternative collaboration schemes. In addition, we are open to research agreements targeting at particular RTD objectives (relevant with our expertise) as specified by

the interested partner.

Finally, we would be happy to contribute our expertise in a FP7-ICT collaborative project

#### Keywords

- Database Management, Data Mining
- Digital libraries and content
- Signal Processing (speech, sound, image)

#### **Collaboration sought**

- Research and development
- Licence Agreement
- Commercial Agreement
- FP7-ICT Project

#### Responsible

M.Sc. Symeon Papadopoulos

# **CETEMMSA**

#### Av. d'Ernest Lluch 36 08302 Mataró

#### Spain

#### Telephone

Fax E-Mail

eloscos@cetemmsa.com

#### R&D

CETEMMSA is an Advanced Technology Centre from Barcelona Area. It is a non-profit private foundation. Nowadays we are more than 100 people.

Our 3 labs are:

1) Textile Lab

In our textile lab we are developing Smart Textiles and novel 3D structures in Carbon Fiber Composites.

2) Engineering Prototyping Lab

Smart Objects oriented to market are the purview of our second lab.

#### 3) Chemical surface treatment Lab

We are actively working in printed organic thin film treatments: OPV, HyLED's, Biosensors, and Organic Electronics are being in constant development in our last lab.

#### **Collaboration Profiles**

# **R&D Solutions in Organic Electronics and Smart Objects**

#### What we offer

Our Area of expertise is Organic Electronics and Smart Objects and Novel Textiles.

We could offer our facilities for technological developments in OPV, HyLEDS or even Biosensors. We are also experienced in Smart Objects prototyping that are using wireless technologies, and our expertise in novel composites could aid in developing new materials.

Even though is a wide range, these technologies will aid in a near future in energy harvesting, weight reduction. Also we have developed novel market products with new smart capabilities that can be used for independent living assistance, transportation, rehabilitation or sports.

#### What are we looking for

We are looking for all kind of international partners interested in R&D developments for their products or processes.

We could participate and coordinate collaborative projects like EU Framework Programs and we are also interested in building strong private relationships with companies searching technological partners inside our areas of expertise

#### Keywords

- Electronics, Microelectronics
- E-Learning
- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
- IT Applications for Transport and Logistics
- ICT for Independent Living and Inclusion

#### **Collaboration sought**

- Research and development
- Technical Co-operation
- Joint Venture Agreement
- Manufacturing Agreement
- Licence Agreement
- Commercial Agreement
- FP7-ICT Project



Brokerage Event MWC 2011 Technology Profiles

# Responsible

Eduard Loscos

# CETIC

Rue des Frères Wright 29/3 6041 Charleroi

#### Belgium

Telephone	+32 71 490 700
Fax	+32 71 490 799
E-Mail	info@cetic.be

#### **ICT Research**

CETIC is an ICT applied research center. Based on Charleroi's Aéropole Science Park, CETIC was created in 2001 through the initiative of 3 Belgian universities – FUNDP, UCLouvain and UMONS.

CETIC's research axes aand main focus:

- o Software and System Engineering: methodologies to improve software & systems quality, reliability and security;
- o Software and Services Technologies: Advanced SOA, Cloud, Open Sources, Semantic Web and Future Internet opportunities;
- o Embedded & Communication Systems: ambient intelligence based on mobile/wireless technologies.

#### **Collaboration Profiles**

# **Research and technological services**

#### What we offer

Service Oriented Technologies

- o Distributed technologies (Cloud, SaaS, Grid...)
- o Resource discovery & relocation
- o Dynamic Service Composition and Negotiation
- o Trust & Security for Cloud: Secure resource broker service (matching of ]user and provider policies)
- o Reputation service (track service user reputation)

Semantic Technologies

o Linked data integration o Web technologies - web watch - semantic search engines

Programmable Logic Devices

- o Hardware & software modularity & componentization Incl. Open Source and Open Hardware
- o Ultra Low Power
- o Smart objects

Wireless Communications

o New standards - Zigbee, UWB, Wireless USB, WiMAX, etc

o Network management - self management, specific routing algorithms, mobility support

#### What are we looking for

We are looking for industrial partner or research centre for either knowledge transfer, collaborative research or project submission in these technological fields.

#### Keywords

- Electronics, Microelectronics
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- IT Applications for Health
- IT Applications for Transport and Logistics
- ICT for Independent Living and Inclusion

#### **Collaboration sought**

- Research and development
- Technical Co-operation
- FP7-ICT Project

#### Responsible

Simon Alexandre



# **Chamber of Commerce and Industry of Paris**

rue de Viarmes 2 75001 Paris

France

# Telephone 0155653661 Fax 0155653585 E-Mail mbetsch@ccip.fr



#### **Chamber of Commerce and Industry**

At the service of companies, the Paris Chamber of Commerce and Industry (CCIP) is a public institution managed by 80 elected CEOs. It works with public authorities on major economic issues and suggests legislative changes designed to strengthen competitiveness of companies and territories.

Paris Chamber of Commerce and Industry (CCIP) informs and backs up companies in the Greater Paris area at each stage of their development, in their international projects in particular, by giving them access to its expertise and networks. In its educational institutions, the CCIP yearly educates 14,500 young people and 30,000 adults in continuing education. With its expertise in fairs, conventions and trade shows, the CCIP has joined forces with the Unibail-Rodamco group to create two entities: VIPARIS and COMEXPOSIUM.

# **Collaboration Profiles**

# **Chamber of Commerce and Industry of Paris**

#### What we offer

At the service of companies, the Paris Chamber of Commerce and Industry (CCIP) is a public institution managed by 80 elected CEOs. It works with public authorities on major economic issues and suggests legislative changes designed to strengthen competitiveness of companies and territories.

Paris Chamber of Commerce and Industry (CCIP) informs and backs up companies in the Greater Paris area at each stage of their development, in their international projects in particular, by giving them access to its expertise and networks. In its educational institutions, the CCIP yearly educates 14,500 young people and 30,000 adults in continuing education. With its expertise in fairs, conventions and trade shows, the CCIP has joined forces with the Unibail-Rodamco group to create two entities: VIPARIS and COMEXPOSIUM.

#### What are we looking for

hrthPlease replace this text with a short description (200 to 1000 characters) of the type of technology or project partner you are looking for. Your description should answer the following questions.

If you are looking for a particular technology:

- 1. What technology are you looking for?
- 2. What will the technology be used for?
- 3. What is the current stage of development of the technology? (Research, prototype, beta-tested, etc.)

If you are looking for a partner:

- 1. What type of partner (industry, distributor, research, project partner, etc.)?
- 2. Which industry sector?
- 3. What tasks need to be performed by the partner? (Manufacture, distribution, etc.)

-Please note that if the description is not clear we won't be able to validate your profile.

#### Keywords

- Mobile Entertainment
- Mobile Security
- Mobile Service Provider

#### Responsible

Marie-christine BETSCH

# Chips&Media,Inc.

2/6Fl, Samho Bldg., 997-9, Daechi-Dong, Gangnam-Gu 135-502 Seoul

Korea, Republic of

Telephone	+82-2-568-3767
Fax	+82-2-568-3768
E-Mail	jennie.park@chipsnmedida.com

#### **IP Provider**

Chips&Media,Inc. is a leading video IP provider based in Seoul, Korea(Republic of). Chips&Media's video codec technologies cover the full line-up of video standards such as MPEG-2, MPEG-4, H.263, H.264/AVC, MVC,. VC-1, RealVideo, AVS and VP8 from D1 to full HD resolution. Its advanced ultra-low power and high performance technology has been chosen by more than 40 top-tiers based in US, Europe, Korea, Taiwan, China and Japan and has proven in silicon reaching 40 millions of units.

#### **Collaboration Profiles**

#### Video Decoder/Encoder IP Core

#### What we offer

Chips&Media is the industry's leading provider of video cores offering high performance video encode and decode acceleration to a wide range of key consumer electronics markets.

Chips&Media's BODA<sup>™</sup> video cores decode multiple format including H.264, VC-1, H.263, DivX, MPEG-4, MPEG-2, AVS, RealVideo and Sorenson Spark with optimal support in resolutions from D1 through to full HD(1080p).

The CODA<sup>™</sup> cores are multi-standard video engines provide a full range of encoding and decoding capabilities with support for simultaneous multiple channel or format , suited to mobile phone, digital camcorders and video conferencing and video surveillance.

#### What are we looking for

Chips&Media 's broad IP portfolio delivers advanced video solutions for a wide variety of emerging markets including mobile consumer - mobile phones, portable

multimedia players, home consumer - HDTVs, DVDs,Set-top boxes and networking application such as IPcameras, home networking solutions, and so on.

#### Keywords

- Electronics, Microelectronics
- Network Security
- Electronic Commerce, Electronic Payment, Electronic Signature
- Signal Processing (speech, sound, image)
- Mobile Entertainment
- Mobile Security

#### **Collaboration sought**

- Technical Co-operation
- Licence Agreement

#### Responsible

Manager Jennie Park

# **CITAndalucia (CESEAND - EEN Andalucia)**

#### Sevilla

Spain

Telephone	+34 955 039 831
Fax	
E-Mail	jaime.duran@juntadeandalucia.es



#### Promotion of technology Transfer and European R&D Programmes and initiatives

CITANDALUCIA, The Innovation and Technology Transfer Centre of Andalusia is a governmental agency responsible for Innovation and Technology Transfer in Andalusia. Its goal is to promote innovation and technological development, supporting technology transfer activities in Andalusia. To achieve this goal, the Centre works as technology transfer broker and participates actively in the Enterprise Europe Network.

CITAndalucía provides entrepreneurs and researchers with a comprehensive support on technologies, workshops and individual training.

In addition, CITAndalucía collaborates with companies seeking partners for collaborative research, organises technology transfer events and promotes the development of co-operation with industry and business.

CITAndalucía actively promotes the participation of Andalusian companies and research institutions in the EU Framework Programmes, organising promotion and training events and providing technical assistance and guidance to proposers.

CITAndalucía is one the key members of CESEAND, the regional node in Andalusia of the Enterprise Europe Network.

#### **Collaboration Profiles**

# Technology Transfer Services and R&D European Projects Technical Support as a member of EEN. Regional node in Andalusia (South of Spain)

What we offer

What are we looking for

#### Responsible

Jaime Durán

# **CITC-EuraRFID**

Avenue de Bretagne 165 59000 LILLE

France

# Telephone +33 (0) 320 000 546 Fax +33 (0) 320 470 818 E-Mail ylebrun@citc-eurarfid.com

#### Resources, Expertise, Tests and qualification center

The Contactless Technologies Innovation Center – "CITC-EuraRFID" is a non-profit organization supported by the Local French Government, The State and the European Union. Its goal is to facilitate the understanding of the innovative contactless technologies and the "Internet of Things" by companies, public authorities, and consumers. CITC helps and accelerates the emergence and the launch on the market of standardized innovative solutions. CITC develops synergies between companies, research and training centers while taking into account the social impacts and the international perspectives.

#### **Collaboration Profiles**

#### Contactless technologies experts (NFC, RFID, Bluetooth, Zigbee, Wifi, etc.)

#### What we offer

The Contactless Technologies Innovation Center - EuraRFID main objectives are: Facilitate the development of new activities by investing in next generations technologies and industries, Support the development of training adapted to transformation and evolution, Increase awareness of ethical questions related to these technologies, Encourage "integrative research", ensure the economic valorization of regional research and support the innovation; Contribute to the dynamic shared vision between consumers, users, integrators and researchers; Structure and lead a network of experimental platforms, play the role of catalyst for different initiatives and projects, To take an active part on international statutory and normative fields

#### What are we looking for

We are looking for a partner in any industry and any contactless technology

#### Keywords

- Electronics, Microelectronics
- Network Security
- Data Protection, Storage Technology, Cryptography, Data Security
- Communications Protocols, Standards
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Signal Processing (speech, sound, image)
- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
- IT Applications for Health
- IT Applications for Transport and Logistics
- ICT for Independent Living and Inclusion
- GIS Geographical Information Systems
- Mobile Service Provider

#### **Collaboration sought**

- Research and development
- Technical Co-operation
- Manufacturing Agreement
- FP7-ICT Project

#### Responsible

Yoann LEBRUN



#### CITEE

Avda Paisos Catalans 26 43007 Tarragona

Spain

Telephone (+34)977559629 Fax E-Mail citee@urv.cat



#### R&D projects for development of embedded electronic systems

1. Location: Catalonia, at 100km south of Barcelona (1h by car or train). Near highway.

- 2. Organization: technology centre.
- 3. General information:

3a. Activities: Development of embedded electronic systems for machinery automation and communications M2M, P2M.

- 3b. Market segments: machinery builders of any sector.
- 3c. History: 12 years working with small and big companies.

#### **Collaboration Profiles**

#### R&D projects for the development of embedded electronic systems.

#### What we offer

1. Area of expertise: Embedded systems (hardware & software & tools). Communications (industrial fieldbuses, real-time RF, Mobile). HMI interfaces (TFT, touch, MMC cards, ...). Specific instrumentation. Software tools for app development over the embedded system. 2. Innovative technology:

2a. Real-time RF network multinode & multichannel.

3a. Full set of tehcnologies for machinery automation & remote control/acquisition.

3. What can it be used for?

Machinery automation and remote control/acquisition.

4. main advantages:

The final sollution is much more cheaper, stable than the integration of technologies of different commercial provider technologies?. Software tools.

#### What are we looking for

looking for a partner:

1. type: industry

2. industry sector: machinery automation of any sector.

3. tasks need to be performed by the partner: manufacture & distribution of their own machines. Boards can be subcontracted.

Software is stable. Apps can be improved by the own partner.

#### Keywords

- Electronics, Microelectronics
- Communications Protocols, Standards
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Signal Processing (speech, sound, image)
- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
- IT Applications for Health
- IT Applications for Transport and Logistics

#### **Collaboration sought**

- Manufacturing Agreement
- Licence Agreement
- Commercial Agreement

#### Responsible

Dr. Ernest Gil

# Citynomadi Ltd

Viinikankatu 1 C 33100 Tampere

Finland

Telephone	+358 40 484 0178
Fax	
E-Mail	info@citynomadi.fi

# **F**

#### Mobile lbs services

Our location is in Tampere, Finland, we started in early 2009, have published our first product of a route with POIs and a story in a town and have a defined routemap for our R&D.

Citynomadi Ltd is a start-up sme and is growing rapidly.

The potential for R&D is large; we have already an utility model and trademarks. Citynomadi aims to offer meaningful experience for all of the mobile device users. We have aimed our R&D into the touchscreen mobiles with GPS utilities, but because of the present market share there will be also an application of a core product for the Symbian S60 3th edition.

The expertise of Citynomadi is the customer friendly portfolio of the location based services, the thematic content production and the defined R&D roadmap.

Our R&D is based on the media content in mobile devices; text, comics, photos, audio and video. Also UGC will lead to the flexible customer experience.

Our technology is based on the open source software but we apply it in a new way mainly on the Symbian S60 5th edition, also on Android and iPhone.

#### **Collaboration Profiles**

#### Ask Us Where to Go!

#### What we offer

Services and stories on locations; we create both mobile and web tools for individuals and organizations to show and describe the Points of Interest and also the services accordingly.

We use Qt as a basic development platform, but there will be also Android and iPhone applications available.

#### What are we looking for

We are looking for partners in end user technology and content creation. In accordance to this we are looking for investors and mentors for business development. Also we are looking for strategic partners and distributors.

#### Keywords

- Digital libraries and content
- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
- Mobile Entertainment
- Mobile Service Provider

#### **Collaboration sought**

- Research and development
- Joint Venture Agreement
- Licence Agreement
- Commercial Agreement

#### Responsible

CEO, founder Merja Taipaleenmäki

# **ClearCaller Ltd**

146 Park Lane Whitefield M45 7PX Manchester

#### United Kingdom

Telephone	+44 (0)161 850 1360
Fax	
E-Mail	MWC@c-caller.com



# Design and Supply of products and services delivered via a dedicated website improving the usability of mobile phones with small screens

ClearCaller Ltd was established to develop an innovative app dedicated to people with visual impairment. ClearCaller designs and supplies C-Caller<sup>™</sup> related products and services via a dedicated website to improve the usability of mobile phones with small screens. Users can interact with their phones and update them using a web browser as their interface, without the need to connect the phone to their web browsing device in any way.

Our new and innovative technology which has patent pending status is a unique product and has potential in all mobile phone markets. As a UK based company we do not currently have established export partners.

#### **Collaboration Profiles**

#### Looking to partner with distributors and operators

#### What we offer

ClearCaller Ltd was established to develop an innovative app dedicated to people with visual impairment. ClearCaller designs and supplies C-Caller<sup>™</sup> related products and services via a dedicated website to improve the usability of mobile phones with small screens. Users can interact with their phones and update them using a web browser as their interface, without the need to connect the phone to their web browsing device in any way.

Our new and innovative technology which has patent pending status is a unique product and has potential in all mobile phone markets. As a UK based company we do not currently have established export partners.

#### What are we looking for

We are looking to meet with companies who can assist in distribution to consumers, and potential business partners in the mobile space including handset manufacturers, networks and distributors.

Experience in the mobile phone market, in particular distribution of apps, or embedding services in handsets.

#### Keywords

- Digital libraries and content
- Content Provider
- Mobile Service Provider

#### **Collaboration sought**

- Commercial Agreement

#### Responsible

Simon Marks

# **CLUSTER A**

MARIE CURIE (PTA) 20 29590 MALAGA

Spain

Telephone +34 671497946 Fax E-Mail marco@kalidaproducciones.es

#### digital content

Cluster A groups 12 of the mayor companies of the audiovisual, IT and editorial sector of Andalucía (South of Spain). The Cluster A was established in November 2010 in order to promote and stimulate the audiovisual, IT and cultural industry in Andalucía, through the competitive collaboration of its members and the innovation in products and markets. It is a private initiative. It is in the interest of our members is to develop new products in collaboration with new media, to cater for the digital market, bringing in our expertise in content and marketing and our production resources. We are especially interested in new usage of audiovisual resources in the areas of Tourism, Health, Education and e-learning and Senior Citizens. We are looking for workable applications, IT or other, to these areas where audiovisual resources are of added value.

#### **Collaboration Profiles**

# Cluster A Grouping of 12 Andalusian companies

#### What we offer

Expertise in audiovisual production Production resources Communication and editorial content Archives

#### What are we looking for

1.- collaboration with new media, to cater for the digital market,

- 2.- new usage of audiovisual resources in the areas of Tourism, Health, Education and e-learning and Senior Citizens
- 3.- workable applications, IT or other, to these areas where audiovisual resources are of added value

#### Keywords

- Digital libraries and content
- Content Provider
- 3D Media

#### **Collaboration sought**

- Technical Co-operation
- Manufacturing Agreement
- Commercial Agreement

#### Responsible

Marco Frank Meere



# **ClusterMedia Labs**

Estr. Nacional 109, 197 2-E 3810-140 Aveiro Portugal

#### Portugal

Telephone	00351937298528
Fax	00351234401529
E-Mail	corporate@clustermedialabs.com



# semantic audio analysis to drive content personalization and content identification / indexing ; Content-Based Media Discovery & Retrieval Engine

ClusterMedia Labs was incorporated in 2006 and has developed advanced semantic audio-visual analysis algorithms to automatically generate metadata from content, searchable in several categories, such as : speakers, program codes, commercials, keywords, musical genres. ClusterMedia Labs continues to enhance the cutting-edge speaker recognition for media asset management world , mobile operators, business intelligence, parliaments , and many other applications within the broadcast and media world convergence.

#### **Collaboration Profiles**

# LiveMeans Engine – semantic audio analysis and machine learning to drive automatic content indexing and personalization.

#### What we offer

ClusterMedia Labs is pleased to introduce to the most recent advances in semantic audio-visual analysis to drive content personalization and content identification / indexing. Our technology identifies television and radio programming on the fly so that a smart segment could be up on web/mobile device minutes after it airs. Monitors any television or online radio in real-time, in a universe of thousands of available channels (streams).

#### Benefits:

- extract specific and important information
- automatically, quickly and accurately.
- generate critical content descriptions and
- establishing real reuse. - search inside huge assets collections in a fast,
- low cost and feasible manner.
- provide innovative services delivering real-time business intelligence.

#### more info :

www.livemeans.com

#### What are we looking for

- 1. partner @ distribution / licensing
- 2. industry sector : Media , Comunication Agencies

#### Keywords

- Digital libraries and content
- Signal Processing (speech, sound, image)
- Mobile Entertainment

#### **Collaboration sought**

- Technical Co-operation
- Licence Agreement
- Commercial Agreement

#### Responsible

**ENG Vitor Soares** 

# **CN Resources International (SK)**

Železni iarska 13 811 04 Bratislava

Slovakia

Telephone	+421 2 577 80 210
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E-Mail	sirica@cngroup.sk

#### Software Development/ Testing Nearshore outsourcing



Founded in Prague in 1994, and now with more than 130 employees in the Czech Republic and Slovakia, the CN Group is a leader in near-shore outsourced software development and QA/testing which is our main business activity for clients in Austria, Germany, Scandinavia, the UK and other European countries. We also offer IT Management Consulting services.

Key sectors: Finance, aviation/automotive, telecoms, embedded software and e-commerce.

We are CMMI Level 3 assessed, ISO 9000 compliant and PRINCE2 Inspired.

#### **Collaboration Profiles**

#### Software development & Testing nearshore outsourcing

#### What we offer

We provide complete outsourcing of services over the entire software development cycle - from Requirements Definition and Architecture, through Implementation Maintenance & Support. Our main development platforms are JEE, .NET and C++.

Near-shore outsourced software development is our main business activity – for clients in Scandinavia, Germany, the UK and other European countries.

IT Management Consulting complements our software development services and helps our customers effectively organize the outsourcing processes, manage projects and assure high quality.

MAIN ADVANTADGES / BENEFITS:

- Geographic and cultural proximity
- 14 years experience
- Full scalability
- Risk sharing
- Cost savings
  CMMI3 + Agile
- CMMI3 + Aglie

Financial Contribution Outsourcing to CN Group allows you to grow your company at a lower cost and contributes directly to an improved bottom line.

#### What are we looking for

outsourced software development, testing, support and maintenance of software development projects, project management, consulting for outsourcing, quality assurance services (CMMI)

We are seeking partnerships with ISV companies, system integrators, softwarehouses situated in local markets.

#### Keywords

- Communications Protocols, Standards
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Electronic Commerce, Electronic Payment, Electronic Signature
- E-Learning
- Digital libraries and content
- Signal Processing (speech, sound, image)

#### **Collaboration sought**

- Technical Co-operation
- Commercial Agreement

#### Responsible

Michal Sirica

# **Cnoté Mobile Solutions SA**

#### Rue Marconi 19 1920 Martigny

#### Switzerland

Telephone	+41 79 205 41 69
Fax	+41 27 723 13 10
E-Mail	desclouds@cnote.ch

#### **Mobile Advertising Agency**

Cnoté is a company based in Martigny, Switzerland. It takes advantage of synergies with various institutes of research and developments in the New Information Technologies.

Cnoté plays an active and influencial role

in the development of Mobile solutions and

- with its fresh thinking - is contributing to new models and trends in Mobile Marketing.

Founded in 2006, intends CNOTE stay abreast of new technologies of information and so provide its customers with ever more innovative solutions.

#### **Collaboration Profiles**

#### Solutions and mobile communication products

#### What we offer

CNOTE plays an active and influencial role

in the development of Mobile solutions and, with its fresh thinking, is contributing to new models and trends in Mobile Marketing.

CNOTE develops concepts and technology products around 4 pillars of Mobile Marketing :

- SMS and MMS solutions
- 2D BARCODES (QR-CODE)
- Mobile Applications (IPHONE, IPAD, ANDROID)
- Mobile Web.

On this basis :

CNOTE develops products for Mobile Communication Government - Municipalities or Public Administrations. (SMS Solutions)

CNOTE offers its customers ideas, concepts and products related to the New Information Technologies.

#### What are we looking for

We are looking for partners, resellers to distribute our product "SMS Commune" - Public Administration. (Sales, Consulting)

We wish to establish a technology watch on emerging trends in Mobile Communication.

Interested in :

- consulting offers
- new ventures
- expertise requests
- business deals
- develop the network partners

#### Keywords

- IT Applications for Health
- IT Applications for Transport and Logistics
- GIS Geographical Information Systems

#### **Collaboration sought**

- Technical Co-operation
- Licence Agreement
- Commercial Agreement

#### Responsible

**Christian Desclouds** 



# Collab, SA

Av. D. João II lote 1.03. 1998-031 Lisboa

#### Portugal

Telephone	+351210927840
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E-Mail	info@collab.pt



#### IP PBX, IP Contact center software, Workforce management solutions

COLLAB was founded in 2003 by experienced call centre technology professionals. Anticipating a technology revolution in the industry with the widespread adoption of Internet Telephony and a progressive transition to IMS architectures (Internet Multimedia Subsystem), COLLAB started developing 3G Contact Centre solutions specifically targeted to Network Service Providers and Wireless Operators. COLLAB has built OneContact, a robust IP telephony platform for managing customer interactions seamlessly across all media including voice, video, e-mail, sms and instant messaging.

Since the commercial launch of OneContact , Collab is delivering results in dozens of customers in multiple sites, spread over three continents.

COLLAB is a privately-held, Portuguese based company, with Novabase as a majority shareholder.

For more information please go to www.collab.pt

#### **Collaboration Profiles**

#### **OnePBX - The Collab Hosted IP PBX Solution**

#### What we offer

The Collab hosted IP PBX solution provides a fully managed, IP network-based range of IP PBX applications that are hosted at state of the art data centres.

It is a cost-effective way to obtain a richly featured office phone system with minimum startup costs and no expensive capital outlay.

Provided as standard with this fully Managed Service, Collab has the capabilities to maintain and upgrade existing PBX systems and applications as and when required for our customers, as well as the IP connections to them.

This platform also focuses on the mobile workforce by providing a user centric mobile experience, independently of your location and presence status. Whether on a call or checking emails, OnePBX mobile extensions was inspired by roadwarriors with strong communication needs.

#### What are we looking for

A partner that wants to complement or represent our portfolio in a specific vertical market or region.

#### Keywords

- Communications Protocols, Standards
- Mobile Service Provider

#### **Collaboration sought**

- Research and development
- Technical Co-operation
- Commercial Agreement

#### Responsible

Eng. Pedro Quintas

# ColorCode 3-D ApS

#### Sweden



#### 3-D Stereo System and services

ColorCode 3-D is a patented 3-D Stereo system that makes it possble to show 3-D in full color on any display type (from print and mobile devices to computer screens, TVs, and large projector or LED-displays) without the need for costly hardware investments.

ColorCode 3-D has been successfully used in projects like

\* The Super Bowl 2009 half time commercials + Chuck episode at NBC. 130 million ColorCodeViewer 3-D glasses.

\* Time Inc 3-D specials in 5 top magazines spring 2009 (Time Inc, Sports Illustrated, Fortune, Entertainment Weekly and People, total of 16 million ColorCodeViewer)

\* Channel 4 UK, 3-D week fall 2009, 10 million ColorCodeViewer

\* ComCast Christmas Spectacular 3-D event, Christmas 2009. ColorCode 3-D showed on the world's largest LED wall

If you want to start using or marketing your mobile devices, services or content in 3-D to everyone today, talk to us!

A free demo of the ColorCode 3-D System can be ordered at www.colorcode3d.com/Demo.html

#### **Collaboration Profiles**

#### 3-D Stereo solution for any device and screen

#### What we offer

We are experts in 3-D Stereo and offer a patented 3-D System that makes it possible to turn any existing mobile device into a 3-D experience right away.

We also offer knowledge and experience as well as an extensive contact network in the 3-D Stereo area where we see a lot of great business opportunities that we would like to share, discuss and find potential partners to realize together with.

We will provide you with 3-D examples for your phone so that you can impress your colleagues, customers and friends with your brand new 3-D device!

#### What are we looking for

We are looking for any company in the mobile industry (hardware/phones, network provider, content provider) that is interested in taking your visual communication to the next level and wish to start using 3-D Stereo in one way or another to increase and improve your business.

#### Keywords

- Digital libraries and content
- Content Provider
- Mobile Entertainment
- Computer Games
- 3D Media

#### **Collaboration sought**

- Research and development
- Technical Co-operation
- Joint Venture Agreement
- Manufacturing Agreement
- Licence Agreement
- Commercial Agreement

#### Responsible

Andreas Krona

# **Combain Mobile AB**

Scheelevägen 17 223 70 Lund

Sweden

Telephone +46705977028 Fax E-Mail rikard@combain.com

# combain tracking and mobile collaboration

#### Mobile positioning with cell-id and wifi

Combain Mobile AB is a company based in Lund, Sweden. We provide services for positioning of mobile devices without using GPS. We use cell-id and wifi for low power and both outdoor and indoor positioning. Our database includes more than 11M cell-ids and 35M wifi hotspots from more than 210 countries. With the geographical information provided by us, our customers can efficiently provide geotagged images taken by mobile phones, DSC's, DVR's without GPS or GPS coverage. Social media applications in the mobile devices, such as Twitter and Facebook can also efficiently use our database for geocoding of tweets and Facebook Places updates.

#### **Collaboration Profiles**

#### Mobile positioning with wifi and world largest cell-id database

#### What we offer

Geo positioning of mobile devices without using GPS. We use wifi and cell-id. We have world largest cell-id database open for licensing. We have more than 11M cell-ids and 35M wifis from more than 1000 operators from more than 210 countries. Mobile devices manufacturers can use the geo information from our database to offer geo tagged images, geo tagged social media updates in applications like Twitter and Facebook, without using GPS or without having GPS coverage (such as indoor). Geo tagging using Combain services require less power than using GPS and you will always have a position - both indoor and outdoor.

#### What are we looking for

We are looking for mobile device manufacturers that are interested in providing a location enabled platform, with or without using GPS. A location enabled platform (with a geo location both indoor and outdoor) will have an increased value for end-users. End-users can then use location based application like geo-tagging camera, social media applications like Twitter, Facebook and Layar. Friend Finder applications and Find My Phone applications.

#### Keywords

- Database Management, Data Mining
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
- GIS Geographical Information Systems
- Mobile Service Provider

#### **Collaboration sought**

- Research and development
- Technical Co-operation
- Licence Agreement
- Commercial Agreement

#### Responsible

**Rikard Windh** 

## Commsquare

#### Motstraat 54 2800 Mechelen

#### Belgium

Telephone	+32 15 52 88 74
Fax	+32 15 52 88 79
E-Mail	veronique@commsquare.com

#### Optimazition and monitoring of mobile network performance

Commsquare develops active and passive probes to monitor the performance of mobile data networks in real-time.

Our main products are:

- DataMon: a passive probe solution on the Gn/Gp interface
- DAP: an active probe solution for e2e testing of mobile data performance

For our products, we are looking for:

- Technical cooperation: expertise in high performance probe platforms; and also real-time embedded systems
- · Commercial cooperation: focused local partners interested in distributing our products

The company also offers professional services:

- Advanced professional services, audits, consultancy on RAN & e2e performance optimisation
- Benchmarking services, with a focus on in-depth analyses and data performance analysis

Hands-on technology training

Company background:

Commsquare is centered around 3 competence areas:

- Radio Access technologies
- Mobile data applications & performance
- SW development

Company history: The company was created in 2001. It has office in Belgium, Greece and the UK. Commsquare offers its services and products to over 50 mobile operators.

#### **Collaboration Profiles**

#### Optimisation and monitoring of mobile network performance

#### What we offer

Commsquare offers expertise in radio and mobile data performance analysis and optimisation.

Commsquare is positioned at the leading edge of technology and is known for the excellence and quality it delivers to its customers. In 2008 Commsquare created a product business entity. At this moment Commsquare actively develops 2 products;

- DataMon: a passive probe solution on the Gn/Gp interface

- DAP: an active probe solution for end-to-end performance measurements on mobile data networks

The development of the products is based on the radio access and core network knowledge of our engineers and our experienced software developers.

Commsquare offers its services and products to over 50 mobile operators.

#### What are we looking for

Commsquare is looking for a commercial cooperation.

We are looking for sales representatives, who could help us to reach potential clients.

#### Keywords

- Database Management, Data Mining
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Signal Processing (speech, sound, image)
- Mobile Service Provider

#### **Collaboration sought**

- Commercial Agreement



#### Responsible

Miss Véronique Percy

#### **Optimisation and monitoring of mobile network performance**

#### What we offer

Commsquare offers expertise in radio and mobile data performance analysis and optimisation.

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- DAP: an active probe solution for end-to-end performance measurements on mobile data networks

The development of the products is based on the radio access and core network knowledge of our engineers and our experienced software developers.

Commsquare offers its services and products to over 50 mobile operators.

#### What are we looking for

Commsquare is looking for a technical cooperation.

Commsquare is looking for a cooperation with experienced companies in the field of;

- High performance monitoring

- Embedded devices
- Parallel processing
- M2M performance monitoring

#### Keywords

- Database Management, Data Mining
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Signal Processing (speech, sound, image)
- Mobile Service Provider

#### **Collaboration sought**

- Technical Co-operation

#### Responsible

Miss Véronique Percy

# **CompeGPS Team, SL**

Draper 13 08350 Arenys de Mar

Spain

Telephone	+34 933 968 068
Fax	+34 937 959 605
E-Mail	pcarrera@compegs.com



CompeGPS Team is based in Barcelona, and develops software for digital map viewing and GPS navigation since 2001, creating applications for outdoor trip management (hiking, mountain biking, 4X4, paragliding, hang gliding, etc.) for PC, PDA and mobile and smart phone. Programs are supplemented by a comprehensive catalogue of topographic maps from around the world.

Our market is worldwide, and we work with strong distributors in most fo the countries.

the two main softwar products of the company are:

- CompeLand, for planning your routes on your PC. Compatible with Windows and Mac platforms.

- TwoNav, for navigation. this can be on-road, based on TeleAtlas maps or off-road, our main market, for all outdoor actitivies. Compatible with Windows, Windows Mobile, Mac, iPhone/iPad, Simbian and Android platforms.

On top of that, we have developed our own devices specific for each outdoor experience: Aventura, Sportiva, Sportiva+ and Delta are the products for 2011.

#### **Collaboration Profiles**

#### **GPS Navigation software and outdoor navigation devices**

#### What we offer

CompeGPS Team development work is centered in software development (navigation, trip management and map viewing) and its integration in PND devices.

#### What are we looking for

We are looking on several different ways:

1. Hardware development companies, specially for outdoor devices (rugged, waterproof...).

2. Distributors for our outdoor GPS devices on some countries that we are still not present.

3. Content companies that can provide infomration related to locacion information (maps, trips, etc.).

4. Custom projects where our navigation knowledge can be considered as a value added.

#### Keywords

- Electronics, Microelectronics
- Database Management, Data Mining
- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
- GIS Geographical Information Systems
- Mobile Service Provider

#### **Collaboration sought**

- Technical Co-operation
- Joint Venture Agreement
- Manufacturing Agreement
- Licence Agreement
- Commercial Agreement

#### Responsible

Pablo Carrera

# **Connecting Dreams S.L.**

Diputacio 260 08007 Barcelona

Spain

Telephone	932242370
Fax	932242421
E-Mail	info@connecting-dreams.com



#### Manufacturer of electronic products

Connecting Dreams manufactures and distributes messless, a charge station that lets you forget the tangle of charges and cords you need to keep your electronic devices charged and ready to use.

#### **Collaboration Profiles**

#### messless the charge station

#### What we offer

messless the best charge station in the market. Charge up to 4 devices simoultaneously. Campatible 2500+ devices (mobile phones, digital cameras, ipod, mp3, mp4, video games, etc.). Up to 10 different USB interchangeable connectors which can be use with other USB ports such as laptops.

#### What are we looking for

We are looking for the right distributor or partner to launch the product worlwide.

#### Keywords

- Electronics, Microelectronics

#### **Collaboration sought**

- Joint Venture Agreement
- Commercial Agreement

#### Responsible

Manuel Martín Cortés

#### Contela, Inc.

4th Floor, Korea First Bldg. 6-8 Soonae-don 463-825 Sungnamsi, Kyunggi-do

Korea, Republic of

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# Contela, Inc.

#### **Equipment Manufacturer**

Contela is a leading global Femtocell company with a wide range of Femto end-to-end solution including AP, Gateway, and Management system for Indoor, Outdoor, Data, and Enterprise market in various technologies. Based on the various products and advanced technologies, Contela has been building trustworthy relationships with major global vendors and operators including SK Telecom, KDDI, Hitachi, etc. Contela is equipped with professional experience of numerous commercial services worldwide, ability to provide an end-to-end solution with high level of customer satisfaction, and proficient skills in highly reliable customization for operators.

#### **Collaboration Profiles**

#### UMTS Indoor Femtocell

#### What we offer

Contela's Indoor Femtocell generates a premium indoor coverage enhancement with reliable 3G support and handover service and reduces backhaul traffic with minimizing operator's CAPAX and OPEX. Femtocell is a compact and low power base station designed for use in residential or small business environment through existing broadband connection. No change is required for users' existing 3G mobile terminals for Femtocell service.

#### Benefits

For Service Providers Enhance indoor coverage Reduce backhaul traffic Low cost (CAPEX & OPEX) New marketing opportunity Reduce churn-out Increase ARPU For Subscribers High QoS & mobility Enjoy high speed data service Save handset power consumption

#### Strengths

lu-h standard support MNO verified end-to-end solution RNC collapsed architecture In-house designed software and hardware Highest level of integration minimizing cost and size Capability of integration with other solutions such as Wi-Fi, IPTV, etc. USIM based authentication Plug and play

#### What are we looking for

the partner for Femtocell promotion and sales in Europe.

#### Keywords

- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Mobile Service Provider

#### **Collaboration sought**

- Manufacturing Agreement
- Commercial Agreement

#### Responsible

Deputy GM Yong Beom Joo

#### Data Femtocell

#### What we offer

In the advent of the 3G service era where the demand for the use of 3G smart phones and tablet PCs becomes higher and higher, Contela's Data Femtocell is the world's first Femtocell service specially designed to offload data traffic. It allows operators to provide higher speed of data service and better quality of voice service in hot spots such as café, restaurant, SOHO, and enterprise.

Strengths Iu-h standard support MNO verified end-to-end solution RNC collapsed architecture In-house designed software and hardware Highest level of integration minimizing cost and size Capability of integration with other solutions such as Wi-Fi, IPTV, etc. USIM based authentication Plug and play Benefits

For Service Providers Data offload at hot spot Low cost (CAPEX & OPEX) Covering all 3G handsets New marketing opportunity Increase ARPU For Subscribers Enhanced security High QoS & mobility Save handset power consumption

#### What are we looking for

the partner for Data Femtocell promotion and sales in Europe

#### Keywords

- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Mobile Service Provider

#### **Collaboration sought**

- Manufacturing Agreement
- Commercial Agreement

#### Responsible

Deputy GM Yong Beom Joo

#### **Outdoor Femtocell**

#### What we offer

In rural and suburban area where operators are to fill their coverage holes, Contela's Outdoor Femtocell provides the optimum solution minimizing operators investment cost while maximizing the coverage. With its ability to make a simple and easy integration with existing macro network, Outdoor Femtocell generates cost effective solutions to operators and the highly enhanced mobile service to subscribers in such areas.

#### Strengths

Cost effective solution for coverage and capacity extension Fast and easy installation & maintenance Coverage up to 2km Iu-h standard support MNO verified end-to-end solution RNC collapsed architecture In-house designed software and hardware Highest level of integration minimizing the cost and size Robust cabinet design Benefits

For Service Providers Enhance outdoor coverage Low cost (CAPEX & OPEX) New marketing opportunity Reduce churn-out Increase ARPU For Subscribers Enhanced 3G service High QoS & mobility Save handset power consumption

Surge protection and water proof

#### Brokerage Event MWC 2011 Technology Profiles

#### What are we looking for

the partner for Outdoor Femtocell promotion and sales in Europe.

#### Keywords

- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Mobile Service Provider

#### **Collaboration sought**

- Manufacturing Agreement
- Commercial Agreement

#### Responsible

Deputy GM Yong Beom Joo

#### MIH Server (Media Independent Handover)

#### What we offer

As various network technologies have been widespread throughout the world, network handover has become a major priority issue in the telecommunication industry.

Contela's MIH Server is the ideal solution for the issue by supporting heterogeneous handover by interworking with multi-mode terminal supporting MIH function based on IEEE 802.21 Standard.

#### Benefits

For Service Providers Provide seamless handover Control the network overload Improve data quality and speed Reduce OPEX & CAPEX for data networks

For Subscribers

Optimum network discovery and selection Reduce communication cost by monthly fee Low power consumption for terminals

Strengths

Leads IEEE 802.21 standardization with the world's first commercial MIH solution Provides always best connection, network load optimization, and user preferred service through the advanced policy function Scalability with blade type server Easy maintenance with off-the-shelf platform Load balancing support User-friendly EMS system for mobile operator

#### What are we looking for

the partner for MIH promotion in Europe

#### Keywords

- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Mobile Service Provider

#### **Collaboration sought**

- Manufacturing Agreement
- Commercial Agreement

#### Responsible

Deputy GM Yong Beom Joo

#### M2M

#### What we offer

M2M is a concept that concerns networking between the machines and devices that are all around us in our daily lives. It begins with Machine to Machine networking and includes Machine to Mobile and Mobile to Machine networking.

M2M is a combination of the information technologies for telecommunication and automation processor, and it can unify current assets of IT systems of a company and create added values. It will bring about a higher level of smart service and commercial transaction. It has the potential to alter the structure of the entire industry and represents a challenge toward realizing u-Commerce (Ubiquitous Commerce) beyond existing e-Commerce industry. Strengths Various network interworking CDMA, GSM, WCDMA, LTE, IP, Wi-Fi, etc Robust and flexible M2M architecture Compliance with global standard, ETSI, 3GPP, IETF, etc Hold Data Collection Unit (DCU) technology which is the essential in SmartGrid Terminating control technologies for various applications TCP/UDP, SMS, USSD, UUS, STUN, TRUN

#### What are we looking for

The partner for sales and promotion in Europe

#### Keywords

- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Mobile Service Provider

#### **Collaboration sought**

- Manufacturing Agreement
- Commercial Agreement

#### Responsible

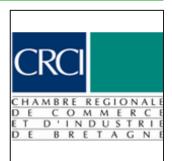
Deputy GM Yong Beom Joo

# **CRCI de Bretagne**

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France

Telephone +332 99 25 41 57 Fax E-Mail



Enterprise Europe Network is the largest business support network in Europe. Thanks to its 500 contact points in 40 countries including the European Union, it provides practical answers to specific questions in the language of SMEs.

Our mission is to help SMEs develop their innovation potential and access new markets.

Locally, Entreprise Europe Ouest is composed of the Brittany and the Pays de la Loire Regional Chambers of Commerce as well as Oséo Innovation and Bretagne Innovation.

#### **Collaboration Profiles**

#### Co-organizer of the brokerage event as EEN Partner

#### What we offer

Assistance in registering your profile, requesting meetings and scheduled agenda. Help during the meetings at the MWC fair.

#### What are we looking for

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#### Responsible

Carole TAFFUT

# **CREALAB SRL**

P.za Ippolito Nievo 25/E 00185 Rome

Italy

Telephone	0039065819800
Fax	
E-Mail	communication@crealabnet.it

#### **Mobile Software Development**

An innovative sw platform for the management of smartphone (Setting, Application, Software Distribution and Content Management). CREA-RE, Remote Mobile Management Platform, operates the device setting management to simplify the use of mobile services. It can be used both by the customer care department of a mobile telecom operator, by help desk of Enterprise and/or by the device's owner in Web Self Service version.

Innovative Aspects/Advantages:

The platform is able to:

- Control and modify configuration parameters
- Manage application and install software
- Manage the device content
- File management
- Backup&Restore (Setting, PIM, Messages, File)
- Parental Control
- Firewall
- Geolocalization
- Wipe&Lock

- Carry out many other supporting operations and remote assistance

This innovative technology addresses the needs of both business and private user sector in order to exploit at maximum the available resources and technologies on the mobile market.

Main Customer: Telecom Italia Spa

#### **Collaboration Profiles**

#### **CREA-RE, Remote Mobile Management**

#### What we offer

CREA-RE platform proposed here can be used to shape the device settings and content management.

It is already integrated with fundamental mobile telecom systems (MMS-C, SMS-C, SyncML, OMA/DM, etc.) and covers the device setting, software distribution, application management and content management area of device management environment. This innovative technology addresses the needs of both business and private user sector in order to exploit at maximum the available resources and technologies on the mobile market.

CREA-RE provides all the modern technologies currently offer by using also a dedicated protocol for the communication between client and server. This choice enables the platform to be secure, personalized and fast in the communication between Mobile device and server.

#### What are we looking for

Collaboration Details: Licence agreement; Technical co-operation; Joint venture agreement; Financial resources

Profile of Target Partner: SME - Large Enterprise - System Integrator The Specific Area of Activity of the Partner: Information & Communication Technology (mobile communication)

#### Keywords

- Data Protection, Storage Technology, Cryptography, Data Security
- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
- IT Applications for Health
- IT Applications for Transport and Logistics
- Mobile Security

#### **Collaboration sought**

- Technical Co-operation
- Joint Venture Agreement
- Licence Agreement
- Commercial Agreement



Brokerage Event MWC 2011 Technology Profiles

#### Responsible

Simone Sacchetti

# **CRENNO Technologies**

Bosphorus University KOSGEB Technology Center No:6 North Campus Rumeli Hisarustu 6 34342 Istanbul

Turkey

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Enterprise Mobile Applications; Mobile E2E Solutions; Enterprise Web Portals; VolP Enabled Services & Softswitch Development;

CRENNO name was borned from the roots of two special words; CREativity and iNNOvation at last quarter of 2009.

CRENNO is located in Istanbul a beautiful city between Europe & Asia in Bosphorus University Technology Development Center with assistance of Tubitak(Turkish Science and Technology Agency) & KOSGEB.

CRENNO is a Software Development Company (SME) mainly aims to create and innovate on Mobile Software Area. On the other hand, CRENNO has an ability to develop Telecommunication Softwares.

CRENNO makes life easier for everyone with developing ease to use, unique and powerful mobile applications, mobile services and web based mobile life areas. Mobile team works with Design and Marketing team together to make innovative and creative social marketing mobile applications, also with software solutions make total turn key solutions for companies need to make user centric social marketing services and applications.

#### **Collaboration Profiles**

#### Mobile & Internet Convergence on Cloud Systems

#### What we offer

Distributed Data Management for Large Scale Telco App VoIP enabled & Web Integrated Enterprise Softswitch Development E2E Mobile application development environment Fast responsive, Large Scale, Distributed software development for telco applications

#### What are we looking for

Industry & Research Partners for Software development on cloud systems. Large Scale Data Storage, Software Development, Usage and Distribution of Telco applications in closed environment markets and sectors are required.

#### Keywords

- Database Management, Data Mining
- Communications Protocols, Standards
- IT Applications for Health
- GIS Geographical Information Systems
- Mobile Entertainment
- Mobile Security
- Mobile Service Provider

#### **Collaboration sought**

- Research and development
- Technical Co-operation
- Commercial Agreement
- FP7-ICT Project

#### Responsible

Erol TOKALACOGLU



# **CROSSING-TECH**

EPFL / PSE-D 1024 Ecublens

#### Switzerland

Telephone	+41795930423
Fax	
E-Mail	james.nauffray@crossing-tech.com



#### Designs, develops, produces, distributes, and services a unique software offering: Connectivity Factory

With the unique Connectivity Factory product suite, Crossing-Tech solves the critical problem of data inconsistency among incompatible systems. Its Connectivity Factory delivers true interoperability among back office applications, proprietary and legacy systems, transaction protocols and web services, using standard connectors to integrate applications for a complete view of information. Connectivity Factory is a convergence and inter-mediation new generation technology. Crossing-Tech builds the indispensable bridge between operational strategy and business applications, delivering integrated intelligence in weeks – not years.

Team has a proven track record of more than 20 years of experience. Operations cover Europe, Asia, Middle East and Africa.

#### **Collaboration Profiles**

#### Designs, develops, produces, distributes, and services a unique software offering: Connectivity Factory

#### What we offer

For banks and financial institutions facing unprecedented business and technology complexity, Crossing-Tech solves the critical problem of data inconsistency among incompatible systems.

Its Connectivity Factory delivers true interoperability among financial and back office applications, proprietary and legacy systems, transaction protocols and web services, using standard connectors to integrate applications for a complete view of information. The Connectivity Factory also supports the implementation of cloud-to-enterprise and cloud-to-cloud platforms, offering greater flexibility and lower infrastructure costs while ensuring data integrity and security.

Crossing-Tech builds the indispensable bridge between your operational strategy and business applications, delivering integrated intelligence in weeks – not years.

Our team has a proven track record of more than 20 years of experience working with multinational as well as domestic financial and technology organizations. Operations cover Europe, Asia, Middle East and Africa.

Crossing-Tech addresses telecom operators and service providers, as well as integrators who use connectivity factory to equip their clients and dramatically decrease integration complexity and risk.

#### What are we looking for

We are looking establishing contact with both partners and customers who would like to reduce dramatically their integration costs and constraints, and who would be interested by a convergence technology as ours.

#### Keywords

- Data Protection, Storage Technology, Cryptography, Data Security

#### **Collaboration sought**

- Commercial Agreement

#### Responsible

James Nauffray

СТАЕ

Spain



#### Aersopace Research and Development

The Aerospace Research & Technology Centre (CTAE – Centre de Tecnologia Aeroespacial) is a non-profit private foundation set up in 2005 by Academia, Government and Industry in the region of Catalonia (Spain) aiming to enhance industrial competitiveness and promote innovation by providing R&D services in aerospace technologies.

The main activity of CTAE is the research and development of aerospace technologies. CTAE offers Research, Development and Innovation (R&D+i) services to companies, helping transform concept into product by working in a multidisciplinary environment, with the support of public administration and the competences of universities and research centres, and financing projects with a mixed formula of public-private funding.

#### **Collaboration Profiles**

#### Aerospace R&D

#### What we offer

activity CTAE provides access to in-house and university resources through a strategic alliance with the Technical University of Catalonia (UPC): experienced researchers and laboratories; promoting university-industry collaboration, trans-regional and international cooperation, as well as technology transfer to and from other non-aerospace sectors.

CTAE provides infrastructure and services to university-industry partners developing innovative activities in the areas below. These services include fundraising, project management, quality assurance, intellectual property, as well as an incubator to host project teams, start-ups and spin-offs.

#### What are we looking for

R&D project partners

#### Keywords

- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System

#### **Collaboration sought**

- Research and development
- FP7-ICT Project

#### Responsible

Pepa Sedo

# **CTI Billing Solutions Ltd**

Unit 506, Daisyfield Business Centre, Appleby Street Blackburn

#### **United Kingdom**

Telephone +44 (0) 1254 291500 Fax E-Mail info@ctigroupuk.com

#### Provider of eBilling, call accounting and recording

CTI Group is an international provider of ebilling and analytics, call recording and call accounting solutions to converged, fixed, and mobile service providers, hosted VoIP providers and corporate customers.

We have been at the forefront of our industry for over 20 years, providing in-depth telecom billing analysis and communications management applications for legacy, VoIP and mobile telephony.

#### **Collaboration Profiles**

#### looking for agents to sell their products

#### What we offer

CTI Group designs, develops, markets and supports intelligent electronic invoice processing, enterprise communications management software and services solutions, and carrier class voice over internet protocol ("VoIP") management applications.

#### What are we looking for

Agents

Companies with high billing volumes and need of communications management software

#### Keywords

- Data Protection, Storage Technology, Cryptography, Data Security
- Database Management, Data Mining
- Electronic Commerce, Electronic Payment, Electronic Signature
- Signal Processing (speech, sound, image)

#### **Collaboration sought**

- Commercial Agreement

#### Responsible

Stuart Finch

# сттс

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Spain

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#### Applied Telecommunications research center

CTTC CEntre Tecnològic de Telecomunicacions de Catalunya

CTTC is a basic and applied research and technology centre located in Barcelona (Spain), with a critical mass of researchers and projects, with real possibilities of growth and establishment of durable links with industry and business sectors. CTTC has the capacity to promote, assume the leadership and perform national and international advanced technological projects. CTTC contributes significantly to consolidating Barcelona's position as an important centre of technology, helping to expand Spain's role within the European telecommunication research and industry.

CTTC's main research and knowledge areas are focused on: Radio Communications, Communications Subsystems, Access technologies, IP Technologies, Optical Networking, and Intelligent Energy [IQe]. The research and engineering teams to perform the projects with industry are organized in the following knowledge groups: Communication Systems Modelling, Digital Baseband Design, Network Engineering and RF/Microwave Engineering.

#### **Collaboration Profiles**

#### Transport technologies for digital communications

#### What we offer

Technologies related to the physical, data link and network layers of communication systems, skills in knowledge fields Physical level:

o Work around the physical layer (OSI layer 1) of radio communication links is performed in the Radio Communications area. o The Communications Subsystems area deals with the performance of RF or microwave transmitters/receivers for broadband

wireless. System level:

o The area of Access Technologies focuses on OSI layers 2 and 3 for any transmission medium that can be used in communications.

o Photonic networks, where no opto-electronic conversions exist but at the edges are tackled in the area of Optical Networking.

o IP technologies area works on the development of network layer (OSI layer 3) elements

#### What are we looking for

Telecomunication companies or/and hardware providers for communication equipments

#### Keywords

- Electronics, Microelectronics
- Communications Protocols, Standards
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Signal Processing (speech, sound, image)
- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System

#### **Collaboration sought**

- Research and development
- Technical Co-operation
- Joint Venture Agreement
- Licence Agreement

#### Responsible

Abert Sitjà

# **CYTSA**

#### CL. VILLARROEL 180 08036 Barcelona

Spain

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alejandro\_diaz\_arbaiza@hotmail.com

Consultoria e ingeniería

# **Collaboration Profiles**

#### Agua y medioambiente

#### What we offer

Asistencia técnica en Tecnología de la Información y Comunicación en temas hidrológicos y meteorológicos.

#### What are we looking for

Tecnología para aplicar al sector de agua y medioambiente.

#### Keywords

- Data Protection, Storage Technology, Cryptography, Data Security
- Database Management, Data Mining
- Communications Protocols, Standards
- Digital libraries and content
- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
- GIS Geographical Information Systems

#### **Collaboration sought**

- Research and development
- Technical Co-operation

#### Responsible

Ingeniero Diaz Luis Alejandro

# **D-CAT Technologies**

#### Goksu Evleri Sitesi Kartopu Caddesi 34815 istanbul

#### Turkey

Telephone	00902164654717
Fax	00902164654718
E-Mail	ali.yildirim@dcat.com.tr

#### telecommunication, software, business intelligence

D-CAT Technologies is a technology company based in istanbul, Turkey with offices in Frankfurt Am Main-Germany, Tallin - Estonia, Rak - UAE

Main Activities of D-CAT are as follows,

- computer telephony software (SMS/IVR Based Mobile value added application infrastructure)

- Business Intelligence Software (SAP Business Objects) / SAP Gold Partner
- Software Development (IBM Partner as ISW)

#### **Collaboration Profiles**

#### Your Technology Partner in Telecommunication

#### What we offer

Premium number blocks that we own in different countries

Computer Telephony, SS7, IVR, SMS, SIP

Self produced IVR software

#### What are we looking for

- VAS suppliers in different countries, companies with traffic to our number blocks.

- Companies who are looking for a technology infrastructure for IVR, SMS

#### Keywords

- Database Management, Data Mining
- Communications Protocols, Standards
- Mobile Entertainment
- Mobile Service Provider

#### **Collaboration sought**

- Research and development
- Technical Co-operation
- Joint Venture Agreement
- Licence Agreement
- Commercial Agreement

#### Responsible

Ali YILDIRIM



## **DAMA-UPC**

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Spain

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E-Mail	larri@ac.upc.edu

Innovation and Internationalization Catalogues



# Research and technology transfer on high performance management of large data volumes

DAMA-UPC is a research and technology transfer group at the Technica University of Catalunya based in Barcelona.

The group focusses on the management of large data sets with a special interest on the management and analysis of large networks of information. The group is a member of Tecnio, promoted by ACC10.

The most important projects of the group at this moment are related to the real time analysis of Social Media data, the real time analysis of bibliographic information and the infrastructure for the management of large data sets.

## **Collaboration Profiles**

#### Management of large data sets for the efficient analysis of networked information

#### What we offer

We offer technologies that are related to the efficient management of large data volumes, specially with the analysis and on-line access to networked technology. We have recently created a start up company, Sparsity Technologies, that commercializes our software, DEX and DAURUM (www.sparsity-technologies.com).

The research group provides knowledge, research and technology transfer capabilities that allow it to be involved in different projects with final customers or software development companies that have a need in the management of data.

#### What are we looking for

We are looking for distributors, and companies to collaborate with either from the company (Sparsity Technologies) or from the research group (DAMA-UPC).

#### Keywords

- Database Management, Data Mining
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- E-Learning
- Digital libraries and content
- IT Applications for Health
- IT Applications for Transport and Logistics

#### **Collaboration sought**

- Research and development
- Technical Co-operation
- Licence Agreement
- Commercial Agreement
- FP7-ICT Project

#### Responsible

Dr Josep L. Larriba-Pey

# DATAMATION

#### PANATHINEON 9 15124 MAROUSSI

#### Greece

Telephone	+302106122184
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E-Mail	nossis@datamation.gr

#### Banking and financial applications, taxi solution for mobiles

Datamation, an innovative software solutions company, has developed a revolutionary new way for taxi drivers and their customers to interact. By utilizing the latest in mobile technology, locating a taxi is now as simple as pressing a button on your Smartphone.

Products:

aploonTaxiDriver, complete Android based solution for taxi drivers. aploonTaxiClient, simple to use smart phone application to locate the nearest available taxi.

The aploonTaxi service is currently undergoing trials in Greece ahead of a wider European rollout.

#### **Collaboration Profiles**

#### **Mobile TAXI dispatcher solution**

#### What we offer

Datamation is an innovative software solutions company specializing in the development of mobile solutions. These solutions are marketed globally under the Aploon brand name.

Datamation provide full technical and marketing support to their partners in each region.

#### What are we looking for

Datamation are seeking commercial partners in different countries to expand the use of AploonTaxi service. Their responsibility will be to promote the service to the taxi drivers, taxi companies and the general public in their area.

The main tasks performed by the partner will include building awareness of the service among taxi drivers and ensuring that a critical mass of coverage is obtained in their area ahead of the public launch. Public awareness will be facilitated by the use of all modern tools including traditional promotion, viral marketing etc.

The partners will be fully supported by a strong web presence coupled with sophisticated marketing tools (sites, videos, presentations etc.) to ensure success.

#### Keywords

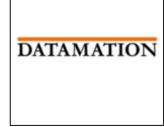
- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
- IT Applications for Transport and Logistics

#### **Collaboration sought**

- Licence Agreement
- Commercial Agreement

#### Responsible

SOTIRIOS NOSSIS



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#### France

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#### Software editor

DaXium Software publishes the PictBase software, which enables the management of professional data and the creation of mobile applications for itinerant employees.

#### **Collaboration Profiles**

#### Mobile application generator

#### What we offer

DaXium Software publishes the PictBase software, which enables the management of professional data and the creation of mobile applications for field employees.

#### What are we looking for

We are looking for local distributors for our range of products. Presenting our innovating solutions.

#### Keywords

- IT Applications for Transport and Logistics
- GIS Geographical Information Systems
- Content Provider
- Mobile Security
- Mobile Service Provider

#### **Collaboration sought**

- Technical Co-operation
- Manufacturing Agreement
- Commercial Agreement

#### Responsible

Président Yann de Saint Vaulry



# Declicmedia

avenue des Ternes 88 75017 Paris

#### France

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E-Mail	benoit.martin@declicmedia.com

#### Send real cards from Mobile and Web

With Popcarte, you create and send real cards from your mobile phone and from the web. Our mobile service is available on iPhone and Android. You can also order cards from the web.

We developed APIs so third party applications or websites can implement our service in it environment in 5 min.

We address the US and European market with multilingual and multi-money services. Also we have printing facilities in the US and in Europe to deliver a fast service to our customers.

#### **Collaboration Profiles**

#### Send real cards from your mobile phone

#### What we offer

Popcarte enables you to create and send real cards from your mobile phone and the Internet. Users create their cards on their app or online usually using their own pictures. They type their message and the receiver address. Once done, we print and mail their card in the next 24 hours.

Popcarte API enables any third party application or web site with this create and send real card feature.

We have printing facilities in the US and in Europe in order to deliver the cards quickly for these markets.

#### What are we looking for

We are looking for third party apps or OEM manufacturers in order to embed our API in their environment.

#### Keywords

- Digital libraries and content
- Content Provider
- Mobile Entertainment
- Mobile Service Provider

#### **Collaboration sought**

- Technical Co-operation
- Commercial Agreement

#### Responsible

Benoit Martin



# Defimedia sa

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#### Belgium

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#### E-business, e-commerce, e-communication, e-marketing, e-government and e-learning

Since 1992, Defimedia offers to its customers a global expertise centred on Internet technologies to develop their business. A complete and coherent range of services is delivered in order to address all the phases of a web project: strategic consulting, requirements definitions, project development, e-communication, search engine optimization...

This offer of services in e-business is based on a permanent technological survey.

Beside the e-business activity, Defimedia has developed two others activities dealing with Internet added-value in companies: e-learning and e-communication.

This complete positioning allows a comprehensive approach in the realization of a web site:

- an ergonomic architecture of the sites,
- the computer graphics of the sites,
- the technical development of web projects,
- the organization of the contents,
- the search engine optimization.

#### **Collaboration Profiles**

#### Original multi-device solution for sharing of multimedia-enriched tourist routes

#### What we offer

- WALKAWARE is an Internet solution which offers the possibility to create and visualize tourist routes, but also to publish them on Internet sites in order to allow visitors to share them. Today, the generation of a customized tourist route with a GPS or a Smartphone is easily achievable thanks to it. According to self-defined objectives, pictures, videos and audio recordings can be added so that each circuit is unique and illustrated with own multimedia material. The major asset of WALKAWARE is the possibility of transferring the tourist routes on various devices both fixed and mobile.

- Defimedia collaborates with other European partners on a EUREKA project, named ITEA. The objective of this project is to develop a user interface description language (UsiXML) and to obtain the W3C label. Defimedia offers services based on the "UsiXML" technology for people experiencing problems in their development of new multi-device applications (e.g. on Smartphones like iPhone, HTC, Google Phone; interactive kiosks; GPS; computers, etc.).

#### What are we looking for

- Commercial partnerships: We are looking for tourist operators as commercial representatives established in the various European countries.

- Technological partnerships: We are looking for companies or research centres who would have available technological solutions complementary to the product "WALKAWARE", such as related to 3D imagery for example.

#### Keywords

- Communications Protocols, Standards
- Electronic Commerce, Electronic Payment, Electronic Signature
- E-Learning
- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
- IT Applications for Transport and Logistics
- GIS Geographical Information Systems
- Mobile Entertainment
- Mobile Service Provider
- 3D Media

#### **Collaboration sought**

- Technical Co-operation
- Licence Agreement
- Commercial Agreement

## Responsible

Anne Marie HELLER

## **DELERA A.S.**

Odakule Is Merkezi Beyoglu 34430 iSTANBUL

## Turkey

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Fax	0090 212 245 33 01
E-Mail	ayla.basoglu@mobilera.com

## DELERA is a nationwide digital platform launched in 2010 in a new group buying business to features an attractive daily deals to the end user.

DELERA is a nationwide digital platform launched in 2010 in a new group buying business to features an attractive daily deals to the end user. www.delikupon.com features many differrent daily deals of best services and products such as restaurants , SPA , entertainment , concerts , education and the others with the best discounted can ever get . Powered by a unique technology platform based on targeted and segmented behavioural analytic models, exclusive branding entertainment and experience offerings. Delera programs are designed to create an ultimate consumer experience for its clients and the end user.

## **Collaboration Profiles**

## Group Buying Expert & Digital Marketing Specialist

## What we offer

We`re one of the leading companies in the area of group buying and digital marketing . Our specialty areas are; Digital marketing, mobile advertising, segmented (community) marketing, mobile internet, widgets, mobile managed / outsourced services. We operate in all over Turkey at the moment but we are planning to expand our business in other available markets in worldwide

## What are we looking for

We would be willing to be the leader company in Turkey and than to operate our business in a different countries and cities in all over the world .

## Keywords

- Electronics, Microelectronics
- Database Management, Data Mining
- Content Provider

## **Collaboration sought**

- Research and development
- Manufacturing Agreement
- Licence Agreement
- Commercial Agreement

## Responsible

MR ARDA KERTMEL OGLU

## Derivatives.gr

Metamorfoseos 8 15233 Chalandri

Greece

Telephone	+306947263309
Fax	+302106841789
E-Mail	ptzellos@derivatives.gr

## **Financial Network of sites**



Derivatives.gr began its operations in 2000. As derivatives was perceived as a new product for the wider investment mass in the Greek market by that time, Derivatives.gr aimed to educate on this type of investment, the prospect Greek investment Community, with its own proprietary material. Since then, not only has it continued its educational efforts, but also moved a step further, through informing the public about topics related to derivatives via its news, the daily derivatives prices in futures contracts, derivative tools, etc. Among initiatives were also its Digital Weekly Magazine with weekly market analysis, which has been published in more than 230 Sunday issues and is sent weekly to approximately 7.000 recipients electronically. The Derivatives.gr' current successful track record speaks by itself as over 5.000 members have already subscribed to the premium investment community of Derivatives.gr) with huge success. In the beginning of 2010, we started our new service www.tradeview.gr providing trading ideas and signals to the Greek investors (under subscription fee) not only in Greece but around the world (for the beginning in the Greek language). The analysis of Tradeview.gr focuses on 7 asset classes (futures on DAX, CAC, S&P, FTSE100, FTSE-ASE20, GOLD, EURO,OIL).

## **Collaboration Profiles**

## **Financial Network of Sites**

#### What we offer

a financial network of sites organizing financial and business seminars, conferences. we provide analyses of the financial worldwide markets and provide financial ideas with signals of buy and sell to different asset classes with an automatic program-model.

#### What are we looking for

a company that provides platforms for trading or other financial alternative services that could be used by the greek investors and the greek investment community of derivatives.gr with more than 7.000members.

#### Keywords

- Database Management, Data Mining
- E-Learning
- Digital libraries and content
- Signal Processing (speech, sound, image)
- GIS Geographical Information Systems
- Content Provider
- Mobile Service Provider

## **Collaboration sought**

- Research and development
- Technical Co-operation
- Joint Venture Agreement
- Commercial Agreement
- FP7-ICT Project

## Responsible

Panos Tzellos

## **Devinim Mobil Iletisim Ltd**

Gazi Bulvarı No:5/a Pasaport Konak NO:5/a

35210 IZMIR

## Turkey

 Telephone
 0090232-4454142

 Fax
 0090232-4461550

 E-Mail
 gaffa.akkel@devinimtelekom.com

## Mobile Solutions

Izmir -Turkey Mobile Solutions project campany. Telemetry, mobile - health, tracker are our main subjects.

## **Collaboration Profiles**

## **Mobile Solutions**

## What we offer

We would like to be a partner with mobile solutions campanies

## What are we looking for

We are looking for a partner to sell their mobile solutions in Turkey. We are looking for Telemetry, Mobile-health, tracker, GPS, LBS, mobile security solution companies.

## Keywords

- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- E-Learning
- Digital libraries and content
- Signal Processing (speech, sound, image)
- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
- IT Applications for Health
- GIS Geographical Information Systems
- Content Provider
- Mobile Entertainment
- Mobile Security
- Mobile Service Provider

## **Collaboration sought**

- Commercial Agreement

## Responsible

Gaffar Akkel

## DigiX

Block G, 7.7 Copernicus laan 30 2018 Antwerpen

## Belgium

Telephone	+32495255875
Fax	
E-Mail	dan@digix.be

## Mobile, Cloud Computing, Wireless Technology

DigiX is based in Belgium with offices in Antwerp and Brussels.

What DigiX proposes is a Mobile Media platform (MobiCloud<sup>™</sup>) that once installed can :

- · Communicate rich multimedia information to all mobile devices in a localised area for free
- act as a wifi hotspot (if wanted) to 3rd party ISP's
- Act as an application platform
- · Provide detailed statistics, reporting, and behaviours analysis of mobile devices in a localised area

We have also wrapped the platform into A-Z solutions for certain industries like:

Proximity Marketing Events – EventCloud Location-based Social Networking - http://www.rococosoft.com/movie.php

The Mobicloud can access, manage, and deliver connectivity from wifi, bluetooth, 3g, Ite, wimax, VSAT, Inmarsat, and other wireless and cabled sources.

The platform is easily managed via our www.mobicloud.info solution.

## **Collaboration Profiles**

## **Distribution for Mobicloud TM and Mobicloud Solutions**

## What we offer

DigiX has developed the Mobicloud TM and is looking to find distribution partners for our hardware/software platform and the solutions that have been developed so far.

The Mobicloud TM is a cloud network in a box which can be battery powered.

Solutions that have been implemented are:

Proximity marketing Events - Eventcloud Proximity Social Networking - LocalSocial Disaster Recovery Cloud

and others that can be adapted for specific circumstances.

#### What are we looking for

We are looking for distribution or solution implementation companies in various territories.

DigiX can offer distribution prices, support, domains like www.mobicloud.us, and full RMA and warranties.

DigiX also offers it's www.mobicloud.info central server management solution for multiple Mobicloud deployment

## Keywords

- Electronics, Microelectronics
- Network Security
- Data Protection, Storage Technology, Cryptography, Data Security
- Database Management, Data Mining
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- E-Learning
- Digital libraries and content
- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
- IT Applications for Health
- IT Applications for Transport and Logistics
- Content Provider
- Mobile Entertainment



## **Collaboration sought**

- Research and development
- Technical Co-operation
- Joint Venture Agreement
- Manufacturing Agreement
- Licence Agreement
- Commercial Agreement

#### Responsible

Dan Seidman

# Development partners for Mobicloud Operating System (Linux) and Module development

#### What we offer

DigiX has develped the Mobicloud TM platform off a Linux kernel with heavily modified proprietary code.

Digix can offer SDK's, support, development and test environments.

Hardware and software training is also provided.

## What are we looking for

DigiX is looking to develop the following modules for the Mobicloud operating system:

- 1. Behaviour analysis
- 2. Statistics and reporting
- 3. Advanced load balancing and multiple controller meshing
- 4. Virtual Maching environments
- 5. Bluetooth hardware integration and management
- 6. Other modules that can be brainstormed and released with commercial value

## Keywords

- Electronics, Microelectronics
- Network Security
- Data Protection, Storage Technology, Cryptography, Data Security
- Database Management, Data Mining
- Communications Protocols, Standards
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Electronic Commerce, Electronic Payment, Electronic Signature
- E-Learning
- Digital libraries and content
- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
- IT Applications for Health
- IT Applications for Transport and Logistics
- ICT for Independent Living and Inclusion
- Content Provider
- Mobile Entertainment
- Mobile Security

#### **Collaboration sought**

- Research and development
- Technical Co-operation
- Joint Venture Agreement
- Licence Agreement
- Commercial Agreement

#### Responsible

Dan Seidman

## Hardware and Software Idea/Strategy partners

#### What we offer

Mobicloud configuration 20cm x 30cm x 5 xm:

- i. Wifi Access point
- ii. Apache, Asterix, and Proxy server onboard
- iii. Firewall
- iv. Active (Captive Portal)
- v. Switch

- vi. Router (3G USB modem and Sat modem extenders)
- vii. 4gb to 64gb ssd onboard memory expandable to 10 TB via usb hubbing
- viii. Onboard load balancing, device detection, and application intelligence
- ix. Works in Standalone mode no internet and as an internet portal with fallover and redundancy procedure
- x. Easy to use GUI (graphical user interface) onboard and also via www.mobicloud.info remote management server
- xi. 100% no moving parts registered -40 to +90 degrees, -15 to +15G, iso and IEEI component registered
- xii. Can be mounted into hermetically sealed outdoor casings
- xiii. Can be battery powered

xiv. Servicing of components and replacement of damaged non-core systems is easy and possible in all environments with a screwdriver

## What are we looking for

This solution can be made available in bulk and can act as a centralised

- i. Network
- ii. Library
- iii. Server/Client application hub
- iv. 3rd party internet portal to gprs/3g/sat networks
- v. Be used as a development server to complement Sugars application side learning
- vi. Many others

We are looking for brainstorming partners to assist in taking the hardware, software, and platform in new and interesting directions.

These could range from E-Health to remote learning for less developed countries.

All ideas are welcome.

#### Keywords

- Electronics, Microelectronics
- Network Security
- Data Protection, Storage Technology, Cryptography, Data Security
- Database Management, Data Mining
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- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Electronic Commerce, Electronic Payment, Electronic Signature
- E-Learning
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- IT Applications for Health
- IT Applications for Transport and Logistics
- Content Provider
- Mobile Entertainment
- Mobile Service Provider

## **Collaboration sought**

- Research and development
- Technical Co-operation
- Joint Venture Agreement
- Manufacturing Agreement
- Licence Agreement
- Commercial Agreement

## Responsible

Dan Seidman

## DOMOLIB

## France



## **Online services at home**

DOMOLIB is a services provider on mobile terminals at home. We help publishers, editors, and developers extend their mobile applications to home use: e.g. cooking recipes are now available in your kitchen on your tablets or smartphone.

## **Collaboration Profiles**

## Mobile apps for home use

## What we offer

DOMOLIB is a services provider on mobile terminals at home. We help publishers, editors, and developers extend their mobile applications to home use: e.g. cooking recipes are now available in your kitchen on your tablets or smartphone.

## What are we looking for

Development companies, publishers, editors, willing to extend their applications to a domestic & "home feel" use.

#### Keywords

- Content Provider
- Mobile Entertainment
- Mobile Service Provider

## **Collaboration sought**

- Technical Co-operation
- Commercial Agreement

## Responsible

David Katz

## **DT MOBIL**

## Mahir Iz Cad. No:28 K:2 34662 Istanbul

## Turkey

Telephone	+902164742414
Fax	+902164742415
E-Mail	deniz.tiryakioglu@dtmobil.com.tr

## Mobile HW/SW Solutions - Project Company

#### Istanbul Turkey

DT Mobile, was founded to provid the most advanced mobile technology solutions and value added systems and services, to its partners and customers in Mobile and IT Communication sectors. Telemetry, GPS,LBS, Mobile cyrpto, M-healt, smartphone sw are our main area.

## **Collaboration Profiles**

## **Mobile Technology Solutions**

## What we offer

DT Mobile Technologies, was founded to provid the most advanced mobile technology solutions and value added systems and services, to its partners and customers in Mobile and IT Communication sectors

## What are we looking for

we are looking for to meet and to be a partner mobile solutions copmanies in accordance with the our focus area. Mainly we are looking for telemetry, LBS-GPS systems, Smartphone SW, m-health, mobile crypto, and any solutions for operator companies and government.

## Keywords

- Electronics, Microelectronics
- Data Protection, Storage Technology, Cryptography, Data Security
- Communications Protocols, Standards
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Electronic Commerce, Electronic Payment, Electronic Signature
- Digital libraries and content
- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
- IT Applications for Health
- GIS Geographical Information Systems
- Mobile Entertainment
- Mobile Security

## **Collaboration sought**

- Commercial Agreement

## Responsible

Deniz Tiryakioglu



## Dynnova Lda.

Rua da Torre 1591F 2750-762 Cascais

## Portugal

Telephone	+351 214836284
Fax	+351 707 500 836
E-Mail	jsantos@dynnova.com

Dynnova Lda. is a Portuguese company based in Cascais.

Its core business is providing consultancy services to Premium sms companies.

Since 2008 Dynnova has been gradually wing and its main purposed is to find and combine new solutions that will lead optimization and cost-effective solutions to its partners.

## **Collaboration Profiles**

## Premium SMS consultancy company

## What we offer

- 1. Premium sms flow optimization analysis
- 2. Development of tools/platform
- 3. Integration of white brand platform into clients Websites
- 4. Extensive analysis of the premium messaging industry including pricing, current market trends, industry drivers and challenges, providing our clients a better understanding of the premium messaging market structure.

We offer an increase of competitive advantages by entering into agreements and collaborations and bundling service offerings.

## What are we looking for

1. Premium and Bulk sms Gateway providers (both aggregattors and brokers), Content providers in both subscription and micro-payments services.

2. Telecommunications industry.

3. Partners that wish to launch interactive SMS campaigns on internet, tv, press or radio by using and need to update their current applications and tools : sms payment, advanced SMS TV, WAP Site Manager, Mobile Content Manager.

Partners that wish to act as SMS brokers in search for an optimized solid and stable white brand platform to administer SMS/MMS/WAP and IVR Campaigns with the flexibility of administering multiple customers (as many as desired).

#### Keywords

- Communications Protocols, Standards
- Electronic Commerce, Electronic Payment, Electronic Signature
- Mobile Entertainment
- Mobile Security
- Mobile Service Provider

## **Collaboration sought**

- Technical Co-operation
- Joint Venture Agreement
- Commercial Agreement

#### Responsible

Sílvia Sousa

## E-MACMAS, S.L.

Parque Tecnológico Cartuja 93. C/ Leonardo Da Vinci, 18. Edif. Marie Curie, Planta 2, Módulc 41092 Sevilla

## Spain

Telephone +34 649 42 73 10 Fax E-Mail joaquinp@emacmas.com

# cemacmas

2.0 Services

EMACMAS is a software and consulting firm focused on enterprise 2.0 solutions and 2.0 information management.

- We are located in Seville (South of Spain)
- We are a company that born as Spin Off of University of Seville
- We operate on sectors with a medium-high level of "information work"

## **Collaboration Profiles**

## Distribution and collaboration of Enterprise 2.0 web and mobile solutions.

#### What we offer

Products for advanced management of information using a wide range of technologies:

- from advanced mail management tools (e.g. www.needian.com, www.clearcontext)

- to profesional Enterprise 2.0 platforms ranging from open source to propietary software such as www.telligent.com (used by P&G, Bankinter, Telefónica, etc)

We also provide products for performing social analytics (social brand management, social clipping, ...)

## What are we looking for

- Distribution of our products: from operators to device builders

- Partners for the consulting, deployment and software development of our solutions.

#### Keywords

- Database Management, Data Mining
- Electronic Commerce, Electronic Payment, Electronic Signature
- E-Learning
- Digital libraries and content
- IT Applications for Health
- IT Applications for Transport and Logistics
- ICT for Independent Living and Inclusion
- Content Provider

#### **Collaboration sought**

- Research and development
- Technical Co-operation
- Joint Venture Agreement
- Licence Agreement
- Commercial Agreement
- FP7-ICT Project

## Responsible

Joaquín Peña

## **Eclipse Information Technologies**

Girne Mah. Doğu kent Cad. Ta Apt. 10/11-12 34852 stanbul

Turkey

Telephone	00905333323664
Fax	00902165182983
E-Mail	serhan.unalan@eclipse-tr.com



## Telemetry, M2M, Smart Metering

Eclipse is a M2M company developing telemetry solutions which has been founded in 2002 by Siemens engineers. Eclipse accomplished many projects on M2M and smart metering. Extending companies' know-how, we serve to various industries today. Eclipse collaborated with Turkcell, Turkey's leading GSM operator, to provide the best of breed solution to our customers. Eclipse supports industry with management information system solutions, specific to various business processes (such as Siemens, Ericsson etc.) either under business partnership or on its own deals.

## **Collaboration Profiles**

## M2M & AMR

## What we offer

- Smart Metering Solutions
- Remote Heating System
- Consultancy for M2M and AMR projects
- Realisation of various M2M and AMR projects
- Seismic Risk Modelling Data Transfer System (based on Trimble devices)

## (Please also see: http://www.eclipse-tr.com/EN/Solutions/Default.aspx)

## What are we looking for

- Venture Capital Companies
- Smart Meter Plug which provides data about energy consumption at the point of use

## Keywords

- Electronics, Microelectronics
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
- IT Applications for Transport and Logistics

## **Collaboration sought**

- Research and development
- Technical Co-operation
- Licence Agreement
- Commercial Agreement
- FP7-ICT Project

## Responsible

Serhan Ünalan

## EcoTec (Finland) Oy

Viinikankatu 47 33800 Tampere

Finland

E-Mail

## Telephone Fax

+358 40 901 5800

## SmartCare - Health Care service

SmartCare offer SaaS based software services for well being, nursing and safety. Our mission is to produce cost effective solutions for our customers.

SmartCare offers solutions that help customers to live at their own homes. Our solutions help users to move at their homes and neighborhood by offering additional safety for those in special need. SmartCare portal monitors and alerts nurses and relatives of different emergencies and warnings.

## **Collaboration Profiles**

## SmartCare - Better safety for you and your family.

## What we offer

SmartCare offers solutions that help customers to live at their own homes. Our solutions help users to move at their homes and neighborhood by offering additional safety for those in special need. SmartCare service monitors and alerts nurses and relatives of different emergencies and warnings.

## What are we looking for

We looking sophisticated mobile device and solutions what will fit our Health care portfolio.

We are very interesting discuss co-operation for SmartCare service sales and marketing in different continent.

## Keywords

- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
- IT Applications for Health
- ICT for Independent Living and Inclusion
- GIS Geographical Information Systems
- Content Provider
- Mobile Entertainment
- Mobile Security
- Mobile Service Provider

#### **Collaboration sought**

- Technical Co-operation
- Joint Venture Agreement
- Manufacturing Agreement
- Commercial Agreement

## Responsible

Jouni Mäkipää



## **EEN Chamber of Commerce of Versailles**

Avenue de Paris 21 78000 Versailles

France

Telephone +33 1 72 03 29 68 Fax E-Mail parribe@versailles.cci.fr



#### Business support to European companies

Enterprise Europe Network helps large & small businesses to make the most of the European marketplace. Working through local business organisations, we can help you: Develop your business in new markets, Source or license new technologies, Access EU finance and EU funding, Find R&D and business partners in more than 47 countries, U.S. included. We have more than 580 member organisations across the EU and beyond. They include chambers of commerce and industry, technology centres, universities and development agencies.

## **Collaboration Profiles**

## Enterprise Europe Network: a one-stop shop for all your business needs

#### What we offer

The Chamber of Commerce of Versailles helps western Paris region companies find R&D and business partners in more the 47 countries, including continental Europe and premium business marketplaces like the U.S., China, Russia, Israel and many more. The Enterprise Europe Network action is free for the companies we help and the Chamber of Commerce of Versailles is always open to any foreign interest in business relations with French companies.

## What are we looking for

French companies looking for R&D and business partners abroad. Foreign companies looking for R&D and business partners in France.

## Responsible

Pierre Arribe

## EEN Wallonie-Europe c/o BEP

Avenue Sergent Vrithoff 2 5000 Namur

## Belgium

Telephone	+32 81 71 71 40
Fax	+32 81 71 82 55
E-Mail	gar@bep.be

## **Enterprise Europe Network**



BEP (the Namur Province Agency for Economic Development) dedicates all its efforts to the economic and social development of the Namur province as a whole. Vis-à-vis SMEs, BEP's core business is centred on its work as a project turn key operator. Its interventions focus on innovative projects for business creation and development, yielded added value, providing job prospects and open to internationalisation. Within this framework, it also manages several business accommodation infrastructures.

## **Collaboration Profiles**

## **EEN Wallonie Europe**

## What we offer

Enterprise Europe Network services for companies and research centres located in Wallonia

## What are we looking for

European partnerships for Walloon companies

## Responsible

Dr Gianluigi ARIALDI

## Elkotek A.S.

Istanbul

Turkey

Telephone Fax E-Mail



## System Integrator, Value Added Distributor

We arethe first value added distribution company in Turkish ICT market providing converged technologies solutions including access solutions and voice solutions such as PBX and own R&D product Inteliex IP voice platform. As the solution partner of Turk Telekom and TTNET, Elkotek executed the sales of over 1 million ADSL subscriptions all over Turkey through the resellers. Also Elkotek is one of the leading ADSL CPE suppliers of Turkey with over 2.5 million pieces of ADSL modem sales in the last four years. In 2009 Elkotek has been appointed as the Enterprise Sales Partner of Turk Telekom. With its trained and highly skilled technical team Elkotek provides post sales support and project management services as well. Elkotek brings all sorts of technical support, maintenance and accessories for information and communications equipments, at the closest points for the end users, through the structured and countrywide Extra Destek branded service stations which are in startup stage.

## **Collaboration Profiles**

## **NGN Sales Group Manager**

#### What we offer

We are offering System Integration, R&D intelligent outsource and subcon services to GSM operators. Our expertise is mainly in NETWORK and IT domains. We already have done proects in voice compression and optimization.

#### What are we looking for

Possible partnership for joint R&D projectsand sales opportunities.

#### Keywords

- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Electronic Commerce, Electronic Payment, Electronic Signature
- Mobile Entertainment
- Mobile Service Provider

## **Collaboration sought**

- Research and development
- Technical Co-operation
- Joint Venture Agreement
- Commercial Agreement

## Responsible

Abdullah Safi

## **EM Publish GmbH**

Iserstraße 8-10 14513 Teltow

Germany

Telephone +4932283561622 Fax E-Mail

## olga.wese@em-publish.com

## Mobile game development and publishing

EM Publish GmbH is an international publisher of games and applications based on iOS and Android platforms, whose goal is to support the most creative and independent mobile game developers in a extremely competitive mobile entertainment market. EM Publish GmbH brings together highly qualified mobile marketing and technical professionals to give your content a perfect start onto the market. From the very beginning we do our best to handle the promotion and advertising of your products helping them to succeed.

## **Collaboration Profiles**

## **Managing Partner**

## What we offer

EM Publish GmbH is a cross-cultural mobile marketing company with the main focus on publishing of games and fun applications for leading mobile platforms such as iOS and Android. We are a German- based company, set up by experienced mobile marketing, sales, and technical professionals. Combining our best experience with deep understanding of the mobile entertainment branch and a flair for innovative ideas, we provide our partners with a great promotional mix to strengthen their presence in this highly challenging market place.

## What are we looking for

We are looking for a new innovative indie developers, single game designers, distribution and cooperation partners, brands

## Keywords

- **Content Provider**
- Mobile Entertainment

#### Responsible

Olga Wese

## **Embassy of France - Ubifrance**

## Avinguda de Sarria 102-106

## 08017 Barcelona

## Spain

Telephone	+34.93.552.62.90
Fax	+34.93.552.62.82
E-Mail	thomas.vial@ubifrance.fr

## Public Research and International business

70 french companies and

UBIFRANCE is the French Agency for International Business Development UBIFRANCE promotes French technologies, products, services and know how abroad Capitalizing on its resources and those of the network of the Economic Departments of French Embassies abroad,

Main operational activities:

- to promote relationship with foreign companies.
- to provide information and assistance to companies seeking to exportation.
- to promote French expertise, products and technologies (trade fairs, etc...).
- to help with export financing.
- to help companies setting up abroad.
- This is based on three product categories:
- Consultancy.
- Approaching a market.
- Communicating on a product range.

## **Collaboration Profiles**

## French colaboration : RD - Business

#### What we offer

UBIFRANCE is the French Agency for International Business Development UBIFRANCE promotes French technologies, products, services and know how abroad Capitalizing on its resources and those of the network of the Economic Departments of French Embassies abroad,

Main operational activities:

- to promote relationship with foreign companies.
- to provide information and assistance to companies seeking to exportation.
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- to help with export financing.
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- This is based on three product categories:
- Consultancy.
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- Communicating on a product range.

#### What are we looking for

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Main operational activities:

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- This is based on three product categories:
- Consultancy.
- Approaching a market.
- Communicating on a product range.

## Keywords

- Electronics, Microelectronics
- Network Security
- Data Protection, Storage Technology, Cryptography, Data Security
- Database Management, Data Mining
- Communications Protocols, Standards
- Network Technologies (Wireless, Wi-Fi, Bluetooth)



www.ubifrance.fr

- Electronic Commerce, Electronic Payment, Electronic Signature
- E-Learning
- Digital libraries and content
- Signal Processing (speech, sound, image)
- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
- IT Applications for Health
- IT Applications for Transport and Logistics
- ICT for Independent Living and Inclusion
- GIS Geographical Information Systems
- Content Provider
- Mobile Entertainment
- Mobile Security
- Mobile Service Provider
- Computer Games
- 3D Media

## **Collaboration sought**

- Research and development
- Technical Co-operation
- Joint Venture Agreement
- Licence Agreement
- Commercial Agreement
- FP7-ICT Project

## Responsible

Thomas Vial

## **EMOVA**

#### Bogazici University KOSGEB 8 34342 ISTANBUL

## Turkey

Telephone	+90 212 263 33 50
Fax	+90 212 263 33 50
E-Mail	orcun.yilmaz@emova.com.tr

#### mobile application development

Emova is software development company which is established at Istanbul Bogazici University Kosgeb Technology Development Center.

The aim of the company is to connect Computer Science with Industrial Solutions. Our research & development activities consist of data mining, machine learning, natural language processing, image processing and speech processing technologies.

We also provide software development services in a wide range of platforms from web to mobile applications.

## **Collaboration Profiles**

## Mobile Application Development - R&D and Project Partnersh p

#### What we offer

Our mobile application development activities mainly focused on Iphone-Ipad and Android platforms. We can provide mobile applications to firms and content providers in those platforms.

On the other hand our ongoing projects are based on machine learning and natural language processing (text classification, text clustering) techniques. We can cooperate with other firms in these areas.

#### What are we looking for

We are looking for customers to present our mobile solutions and r&d skills.

Our technologies and mobile application development services can be used in a wide range of industry sector from small companies to GSM Operators.

We are looking for content providers to develop mobile applications either in revenue sharing business model or purchasing business model.

We are also looking for mobile solution providers to distribute and resell their products in Turkey market by using our connections.

## Keywords

- Database Management, Data Mining
- E-Learning
- Signal Processing (speech, sound, image)
- IT Applications for Health
- IT Applications for Transport and Logistics
- Mobile Entertainment
- Mobile Service Provider

#### **Collaboration sought**

- Research and development
- Technical Co-operation
- Joint Venture Agreement
- Licence Agreement
- Commercial Agreement
- FP7-ICT Project

## Responsible

Orcun Yilmaz

164



## enprovia

tefánikova 22 811 04 Bratislava

Slovakia

Telephone	00421252620353
Fax	00421252620352
E-Mail	bo@enprovia.com

#### enprovia

enprovia Software Engineering s.r.o., founded 2006 belong to a UK group with offices in Slovakia, Germany and United States.

Our solutions and professional services help our customers reduce complexity and shorten time-to-market whenever they are taking business applications and processes to mobile devices.

Our customers are mainly system integrators, software vendors and managed service providers.

#### Our main solution, Mobile Enabler, is a

middle tier and framework, reducing complexity when extending business applications and services, mobile enabling them for iPads/tablet PC's and smart phones. Additional SDK's and application templates kick-start new projects.

The solution provides a rich set of connectors for content and asset systems (ECM, DMS, DAM ...), ERP, CRM, e-commerce and social networks. It delivers ready-to-go logic for notification/subscr., content reduction, web scraping, index/search, OCR, caching/secure offline storage and more.

## **Collaboration Profiles**

# enprovia® mobile enabler - Mobile enable existing enterprise systems with no change.

#### What we offer

A solution consisting of a middle tier and SDK's for mobile devices which extends business applications and services, mobile enabling business processes and products without the need to modify existing systems.

Business connectors for a rich set of common backend systems are available and more are being developed.

License models match both onsite and on-demand needs and professional services are provided for integration work.

#### What are we looking for

System integrators, software vendors and managed service providers that want to extend their offering, providing mobile access to enterprise applications (e.g. DMS, ECM, DAM, ERP, CRM), processes and services.

System integrators whose customers want mobile access to their ECM/DMS or ERP, our mobile-enabling technology generates additional professional services and licensing revenue by mobile enabling their offered solutions.

Software vendors wanting to shorten the time-to-market for mobile-enabled solutions so their customers can access documents and content, controlling processes through leading enterprise-class mobile devices.

## Keywords

- Digital libraries and content
- IT Applications for Health
- IT Applications for Transport and Logistics
- ICT for Independent Living and Inclusion
- GIS Geographical Information Systems
- Content Provider
- Mobile Service Provider

## **Collaboration sought**

- Technical Co-operation
- Joint Venture Agreement
- Licence Agreement
- Commercial Agreement

## Responsible

Bo Stahlbrandt

## enprovia® mDMS - the mobile DMS app for iPhone®, iPod Touch® or BlackBerry®



#### What we offer

Mobile enables existing Enterprise Content Management (ECM) and Document Management Systems (DMS)

Out-of-the-box support for Apple iPad, iPhone, RIM BlackBerry, Google Android

With enprovia mDMS you can search and navigate through folders and documents located on your DMS. You can subscribe to changes on both documents and folders, notifying you about any modifications in real time. Furthermore, you can keep documents offline, stored locally in the mDMS's secure Vault.

enprovia mDMS currently supports the following Document Management Systems:

Scalaris ASP ® Alfresco ® Microsoft Sharepoint ® Any DMS with WebDAV support

With our plugin-based system we can rapidly build support for other DMS's on request.

#### What are we looking for

To make connections with owners of Enterprise Content Management systems, (ECM) and Document Management Systems. Typically organisations wanting to mobile enable their workforce quickly and without changing their existing systems.

To meet with vendors of Enterprise Content Management systems, (ECM) and Document Management Systems and discuss possible collaborations.

#### Keywords

- Database Management, Data Mining
- Digital libraries and content
- IT Applications for Health
- IT Applications for Transport and Logistics
- ICT for Independent Living and Inclusion

#### **Collaboration sought**

- Technical Co-operation
- Joint Venture Agreement
- Licence Agreement
- Commercial Agreement

#### Responsible

Bo Stahlbrandt

## enprovia® mShop - Mobile enables existing ecommerce systems

## What we offer

mPresence is built upon our mobile enabler architecture, which runs on UNIX (HP-UX, IBM AIX) on Linux and MS-Windows servers. It has a small footprint and is easy to install and operate. enprovia® mobile enabler does not require any modifications to the systems it connects to.

The mPresence component is installed on your existing IBM Websphere commerce, or OSCommerce shop solution (more e-commerce solutions will be added) and true mcommerce functionality is instantly available, such as:

Seamless shopping experience - from search to checkout

Quick one-click to buy possibility

Easy-to-use product search and navigation

Product images are automatically optimized for mobile use

Order tracking

Featured products for mobile sales

Selected categories or products for mobile-sales only

#### What are we looking for

If you are operating your own e-commerce/online-shop system today and want to expand your presence, please contact us and learn how we can help you get your products and services mobile, enabling you to capitalize on the mobile trend -- It is probably easier than you thought.

If you are providing e-commerce solutions for customers and want to partner with us, ensuring you are providing robust, easy-to-use

## and integrate solutions, please contact us today.

The plugin architecture makes it easy to extend mPresence according to your own needs. We provide connectors for several common ecommerce systems and more are being developed.

We further provide a free mobile commerce program for the iPhone® and provide customized iPhone® applications to ensure your own corporate identity.

## Keywords

- Electronic Commerce, Electronic Payment, Electronic Signature

## Responsible

Bo Stahlbrandt

## **Enterprise Europe East of England**

## Cambridge

**United Kingdom** 

Telephone Fax E-Mail

## **Collaboration Profiles**

## **Enterprise Europe East of England**

#### What we offer

Enterprise Europe East of England provides information, advice and brokerage services to promote innovation among Europe's businesses. We work with UK Trade & Investment to bring together a comprehensive range of support to businesses in the counties of Hertfordshire, Bedfordshire, Cambridgeshire, Suffolk, Norfolk and Essex in the UK.

## What are we looking for

European businesses and research institutes who are interested in partnering with East of England based organisations.

## Responsible

Kate Duggan

## Enterprise Europe Network - KOREA ; EDResearch Co., Ltd

Kasan-dong 153-803 Seoul

Korea, Republic of

Telephone	+82-2-2627-8819
Fax	+82-2-2627-8820
E-Mail	een@edresearch.co.kr



## **Technology Transaction Company**

EDResearch(EDR) is a professional technology transaction company, cooperating with public R&D institutes, universities and companies in Korea. Since EEN(Enterprise Europe Network) launched EEN-KOREA in 2009, EDR has performed an important role in technology transaction and commercialization in EEN-KOREA consortium

## **Collaboration Profiles**

## Support Korean SMEs for IP Consulting, Technology Transfer, and Commericialization

## What we offer

EDResraech (EDR) is a professional technology transaction company, cooperating with public R&D institutes, universities and companies in Korea. We provide IP consulting, analyze technologies, and support SMEs to build a strong business relationship between Korea and Europe across global networks.

## What are we looking for

We are seeking potential business partners for cooperating with public R&D institutes, universities and companies in Korea

#### Keywords

- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- IT Applications for Health
- ICT for Independent Living and Inclusion
- Mobile Entertainment
- Mobile Service Provider

## **Collaboration sought**

- Technical Co-operation
- Licence Agreement

## Responsible

Ph. D JUWON SOH

## **Enterprise Europe Network -SCOTLAND**

Waterloo Street 50 G2 6HQ Glasgow

United Kingdom

Telephone +44 (0)141 228 2252 Fax E-Mail

The Enterprise Europe Network is your local gateway to a wealth of information on doing business, finding collaborative partners and increasing your competitiveness in Europe. Our expertise and services are available free to Scottish-based businesses.

## **Collaboration Profiles**

# Representing Scottish companies in the Digital Media and Enabling Technologies sector.

#### What we offer

Enterprise Europe Scotland supports Scottish businesses in becoming more competitive and innovative in Europe.

Our team of experienced specialists provide fast, pragmatic and relevant assistance on any European business matter. Services include:

Providing information and practical advice on market opportunities, European legislation and policies relevant to companies or sector.

Finding suitable business partners using our business and technology cooperation databases and we provide information and opportunities for international networking.

Providing alerts to Scottish companies about contract opportunities in the public sector which are tailored to their specific area of business.

In addition, through our extensive European links and experience we will focus on:

Helping SMEs to share research results, participate in research programs and apply for European funding, particularly from the EU's Seventh Framework Programme for Research and Technological Development (FP7).

Engaging SMEs and businesses in the policy-making process, by sending feedback to the Commission and monitoring the implementation of EU policies which affect local firms.

Creating synergies between SMEs and research organisations, fostering technological cooperation and holding brokerage events.

#### What are we looking for

Companies/organisations interested in knowing more about the Scottish Digital Media and Enabling Technologies (DMET) companies, including the companies attending Mobile World Congress.

## Keywords

- Electronics, Microelectronics
- Network Security
- Data Protection, Storage Technology, Cryptography, Data Security
- Database Management, Data Mining
- Communications Protocols, Standards
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Electronic Commerce, Electronic Payment, Electronic Signature
- E-Learning
- Digital libraries and content
- Signal Processing (speech, sound, image)
- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
- IT Applications for Health
- IT Applications for Transport and Logistics
- ICT for Independent Living and Inclusion
- GIS Geographical Information Systems
- Content Provider
- Mobile Entertainment
- Mobile Security
- Mobile Service Provider
- Computer Games
- 3D Media

## Responsible

Tracey Ward

## Enterprise Europe Network Berlin-Brandenburg at the TSB Berlin GmbH

#### Fasanenstrasse 85 10623 Berlin

Germany

Telephone	03046302500
Fax	03046302442
E-Mail	cip@tsb-berlin.de



# Support of small and medium businesses in the German Capital Region to developp their activites in the EU Single Market

The Enterprise Europe Network Berlin Brandenburg provides information and advice about innovative initiatives and programmes within the European Union and assists you in finding business and technology partners.

## **Collaboration Profiles**

## Support of Small & Medium Businesses in the single Market

## What we offer

We provide information and advice about innovative initiatives and programmes within the European Union and assists you in finding business and technology partners.

## What are we looking for

We are looking for potential cooperation partners for our innovative companies and research institutes in the German capital region.

## Keywords

- E-Learning
- ICT for Independent Living and Inclusion
- Mobile Entertainment
- Mobile Security
- Mobile Service Provider
- Computer Games
- 3D Media

## **Collaboration sought**

- Research and development
- Technical Co-operation
- FP7-ICT Project

## Responsible

Thomas Vermynck & Carl-Philipp Wackernagel

## **Enterprise Europe Network North West UK**

Warren Bruce Court, Warren Bruce Road M17 1LB Manchester

United Kingdom

Telephone Fax E-Mail

## International Business support to SMEs from North West UK

Business Support Solutions is a partner in the new Enterprise Europe Network (EEN) in the Northwest alongside Business Link, the Northwest Regional Development agency (NWDA), RTC North West and UK Trade & Investment.

Enterprise Europe Network brings together the resources of the former Euro Info Centres (EIC) and Innovation Relay Centres (IRC), providing expertise and services primarily to SMEs but also to larger companies and research institutes. It links more than 600 organisations across Europe over 44 countries.

## **Collaboration Profiles**

## **Provision of business Support Services**

## What we offer

We support North West companies internationalise. This include carrying out initial and in-depth research, identify business opportunities and potential business or technology partner to collaborate with and accessing to finance (inc EU grant).

## What are we looking for

Companies based in the NW of England or which are interested in doing business with North West based companies.

## Responsible

Rodolphe Soulard



## Enterprise Europe Nord-Pas de Calais

Boulevard de Leeds 299 59 777 EURALILLE

France

Telephone Fax E-Mail

## **Collaboration Profiles**

## **Co-organiser as EEN Partner**

## What we offer

Co-organiser as EEN Partner

## What are we looking for

Non relevant.

## Responsible

JOËL SALAÜN

## **Enterprise Europe Yorkshire**

Round Foundry Media Centre LS11 5QP Leeds

## United Kingdom

Telephone	+44 (0) 113 394 4315
Fax	+44 (0) 113 394 4319
E-Mail	mmcguinness@targetinginnovation.com

## Supporting ICT Companies Collaborations in Europe



We are part of the Enterprise Europe Network supporting Yorkshire and Humber (UK) firms to compete by accessing new markets, opportunities and business contacts, using our networks throughout the rest of Europe. Dedicated to helping local firms get the information, support and advice the need to do business effectively in Europe. Assisting in forging collaborative commercial partnerships to enable Yorkshire and Humber businesses to grow.

## **Collaboration Profiles**

## **Enterprise Europe Yorkshire**

## What we offer

Support to Yorkshire and Humber businesses to forge collaborative commercial or technical partnerships to enable their business to grow in Europe.

## What are we looking for

European businesses that wish to engage with Yorkshire and Humber (UK) businesses.

## Responsible

Michael McGuinness

## Entreprise Europe Nord-Pas de Calais

boulevard de leeds 299 59777 Euralille

France

Telephone Fax E-Mail

## **Collaboration Profiles**

## Co-organiser as EEn partner

## What we offer

We're providing advice and assistance to local SME's on european matters.

What are we looking for

## Responsible

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Patrick BRIERE

## **EPSILON International, SA**

Monemvasias 27 15125 MAROUSI

Greece

Telephone	+302106898619
Fax	+302106821220
E-Mail	bonazountas@epsilon.gr



## Navigation technologies (air, land, sea)

EPSILON is a Technology Resources Group since 1985. The Group specialises in the sectors of: (1) Space/Aerospace & Telecoms, (2) GIS & InfoSociety, (3) Environment & Civil Engineering, and (4) Management & Economics. The EPSILON Group offers worldwide services in: (i) engineering design, (ii) consulting, (iii) research & technology development (RTD), (iv) geodata & spatial database infrastructures (SDI), (v) high-tech products development, (vi) outsourcing, and (vii) training.

EPSILON was first established in the USA (1985); today it operates world-wide as a European Group and via independent companies located in Greece, Italy, Cyprus, Germany, Russia, Bulgaria, Spain, linked to leading organisational offices in numerous European countriesovides services & expertise to governments, the private sector, to international lending organisations, and to the European Commission.

EPSILON seeks Brokerage to NAVIGATION market-products (AIR, LAND, SEA) and the general aviation navigation,

## **Collaboration Profiles**

## Digital navigational databases & s/w technologies (automotive, aviation, marine)

#### What we offer

Expertise

- 1) Production of naviagational databases for aviation-airports, automotive, marine.
- 2) Navigation s/w technologie for general aviation, car naviagtion, boats navigation (stand-alone and on iPAD)

Innovative technology & research:

1) 3D sw technology like www.landing-eu.eu

2) Unique features

What can it be used for?:

- 1) General aviation aircraft piloting
- 2) On land vehicle naviagtion
- Marine and leasure boating navigation

Main advantages of your technology over other technologies?

Accuaracy
 Fast rendering technology

#### What are we looking for

What technology are you looking for?

- 1) Aviation databases & sw navi technology
- 2) Marine databases & sw navi technology
- 3) iPAD/iPhobe applications

What will the technology be used for?

- 1) Navigation of genaral aviation aircrafts
- 2) Naviagtion of boast

Current stage of development of the technology?

1) Beta-tested

2) RTD also

Type of partner (industry, distributor, research, project partner, etc.)?

Industry
 Large RTD Centre

## Keywords

- IT Applications for Transport and Logistics
- GIS Geographical Information Systems

## **Collaboration sought**

- Research and development
- Technical Co-operation
- Joint Venture Agreement
- Manufacturing Agreement
- FP7-ICT Project

## Responsible

Professor Marc Bonazountas

## eSay Ltd

Innovation Forum, Salford University Business Park, 51 Frederick Road Salford

## United Kingdom

Telephone	+44 (0)161 743 3716
Fax	
E-Mail	wmsupport@esayltd.co.uk



#### WorkMobile gives users the flexibility to design and create data capture forms that can be completed on all mobile devices

eSAY Mobile is an award winning company set up to meet the new demands on businesses in the 21st Century and, in particular, the needs of employers and employees working on the move.

Our product, WorkMobile, uses a number of technologies in order to provide a robust, scalable and flexible toolset that enables users to create their own mobile data capture solutions through easy to use drag and drop tools on our website www.esayworkmobile.co.uk.

Captured information is saved on the device and can then be transmitted back to the WorkMobile server in real-time. Data can be integrated to the client's database.

## **Collaboration Profiles**

# Looking for companies high mobility workforce and agents with conenctions to with airtime companies / telecom providers

## What we offer

eSAY Mobile is an award winning company set up to meet the new demands on businesses in the 21st Century and, in particular, the needs of employers and employees working on the move.

Our product, WorkMobile, uses a number of technologies in order to provide a robust, scalable and flexible toolset that enables users to create their own mobile data capture solutions through easy to use drag and drop tools on our website. Used on any platforms (smartphone, tablet or laptop) and low service, captured information is saved on the device and can then be transmitted back to the WorkMobile server in real-time. Data can be integrated to the client's database.

Application can be anywhere even where there is no Internet connection

## What are we looking for

We are looking for agents which have connections with airtime companies / telecom providers so they can white label this product and resell it into their marketplace and/or mobile/IT resellers.

We are also looking to meet any organisation with mobile workforce of more than 100 who needs to capture data out of the office

## Keywords

- Database Management, Data Mining
- Digital libraries and content
- IT Applications for Transport and Logistics

## **Collaboration sought**

- Commercial Agreement

## Responsible

Dr Moneeb Awan

## **EURATECHNOLOGIES Developpement**

avenue de bretagne 165 59000 Lille

France

Fax E-Mail

Telephone +333020191850

jfauquembergue@euratechnologies.com

## Economic development agency focus on IT / IT business park

1. Lille, France

2. Economic development agency

3. Opened in march 2009, Euratechnologies host more than 85 IT companies and promote them. We assist our companies in their economic and international development. We are base in Silicon Valley, Dubai, and next in Barcelona and Manchester (UK). We are hosting an IT ecosystem where we promote the convergence and the innovation.

## **Collaboration Profiles**

## **Business Developer**

#### What we offer

We offer the IT company hosting and development. We are able to give a free trial for foreign companies 1.

- 2. We are promoting more than 60 IT skills in software edition, content industry, ecommerce and telcos.
- For allow the setting up of a company which want to develop his business in France. For give technical solution for a company 3. 4. Our great advantage is to be an ecosystem which offer 3 great solution concerning IT training, IT research and IT companies.
- those 3 pilars are very closed and interdependant, then the IT offer is more complete and stronger

-Please note that if the description is not clear we won []t be able to validate your profile.

#### What are we looking for

If you are looking for a partner:

A partner like us which want to make some international partnership in order to promote their companies, to host our companies 1. or to organise any event together. A real partner which allows us to open a economic door to their country and similar.

2. IT sector

we just need to make a meeting in order to see how we can coperate. In dubai we have a show room, in silicon valley a 3. development office, in belgium, an economic partner etc...

## Keywords

- Electronic Commerce, Electronic Payment, Electronic Signature
- E-Learning
- Digital libraries and content
- **Content Provider**
- Mobile Entertainment
- Mobile Security -
- Mobile Service Provider
- **Computer Games**
- 3D Media -

## **Collaboration sought**

**Commercial Agreement** 

FP7-ICT Project

## Responsible

Jerome FAUQUEMBERGUE



#### **Evolve Space Solutions, Lda**

Lispolis, Polo Tecnologico de Lisboa, Estrada Paco do Lumiar, Lote 1 1600-546 Lisboa

#### Portugal

Telephone	00351217101190
Fax	00351217101103
E-Mail	ricardo.marvao@evolve.pt

## evolve space solutions

#### **Evolve Space Solutions, Lda**

VIRTU: Virtualization tool to automatically manage, install and configure application stacks. It started for the space industry and is now operational at European Space Agency/Operations Center, and entered into a technology transfer program, and we are now working with IT, telecommunications and pharmaceutical companies due to this product; virtu.evolve.pt

MobileGeo: Geographic Information Systems High Precision applications on enhanced mobile interfaces for personal and professional purposes (started with a project for topography, and we got some funding from the European Union 7th Frame Program to continue developing it.; It won Eureka seal of Excelence www.eureka.be and 3rd prize winner on Germany Galileo Masters Competition.

iMoted: 3D Immersive system (we started with a project for Immersive systems applied to space, for usage of emerging remote devices to operate Monitor & Control Systems, or support the spacecraft design). www.vimeo.com/5410663 www.vimeo.com/6611511

#### **Collaboration Profiles**

#### Mobile-gEO

#### What we offer

Mobile-gEO:

Geographic Information Systems High Precision applications on enhanced mobile interfaces for personal and professional purposes (we started with a project for topography, and we got some funding from the European Union 7th Frame Program to continue developing it.; It won Eureka seal of Excelence http://www.eureka.be and 3rd prize winner on Germany Galileo Masters Competition. http://www.galileo-masters.eu

#### What are we looking for

Mobile-gEO partnerships for commercialization, licensing or joint venture

#### Keywords

- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
- IT Applications for Transport and Logistics
- GIS Geographical Information Systems

#### **Collaboration sought**

- Joint Venture Agreement
- Licence Agreement
- Commercial Agreement

#### Responsible

Bruno Pires

#### ExpertMaker

Scheelevägen Beta1 17 22370 Lund

#### Sweden

Telephone	+46 36 5900090
Fax	
E-Mail	info@expertmaker.com



#### Searchtechnology, recommentations, appstore search

ExpertMaker is a search technology company focused on mobile and app store search, discovery and recommendations.

Based on new Artificial Intelligence (AI) technology we offer tools and solutions for content companies, e/m-commerce, app stores and operators.

The technology offers higher precision and better experience than existing technologies which obviously is key for mobiles.

We are based in Sweden

#### **Collaboration Profiles**

#### Artificial Intelligence, Search, Discovery and Recommendations

#### What we offer

ExpertMaker offers new technology and solutions to give e/m-commerce, content and app search much improved precision and experience.

- Higher precision search

- Personalised recommendations
- Better user experience

The result is better conversion as well as up-selling and cross selling

Using new Artificial Intelligence (AI) technology we can offer solutions that handles helps customers find exactly what they are looking for quicker, resulting in a better experience and more sales.

Our technology is a significant step up from using keyword search, data base filters, collaborative filtering or top lists offering better precision, easy integration and low maintenance cost

#### What are we looking for

We would like to meet:

- Operators (app store, content, search)
- App store owners
- Content companies
- e/m-commerce companies

Our products are being used commercially by companies like Eniro, TeliaSonera, Biotechnology, Hospitals, e/m-commerce as well as developers.

We are looking for partners: It-consultants (VAR's) that can implement and integrate our technology in Enterprises within operators, e/m-commerce, content companies and other Enterprises

#### Keywords

- Electronic Commerce, Electronic Payment, Electronic Signature
- IT Applications for Health
- Content Provider
- Mobile Entertainment
- Computer Games

#### **Collaboration sought**

- Commercial Agreement

#### Responsible

Martin Rugfelt

#### **Favourite Systems AS**

#### Malerhaugveien 19/23 0661 Oslo

#### Norway

Telephone	+4722570111
Fax	+4722570110
E-Mail	arve.larsen@favouritesystems.com

#### Advanced mobile appliactions, multi platforma pp development

Favourite Systems AS is a Norwegian software provider specialising in advanced and usable mobile applications.

We built applications, do consultancies and provide white-labeled products on a wide range of mobile platforms.

Since 2002 we have developed a broad range of applications, including games, entertainment, business applications and phone-centric apps.

#### **Collaboration Profiles**

#### Mobile CRM (iPhone,Android,Symbian,Win Phone 7)

#### What we offer

Favourite Systems has a broad range of ready to marked applications. FullContact Mobile CRM integrates industry standard CRM systems like NetSuite and Salesforce into your daily phone usage, greatly increasing the value of your CRM-system and improving your sales and customer contact processes.

#### What are we looking for

We are looking for

- resellers of CRM systems looking for new products and modules
- mobile phone (providers/operators) companies targeting SMB's with easy to use high value sales/customer support systems
- CRM manufacturers looking to extend the reach of their system

#### Keywords

- IT Applications for Transport and Logistics
- Mobile Entertainment
- Computer Games

#### **Collaboration sought**

- Research and development
- Technical Co-operation
- Joint Venture Agreement
- Licence Agreement
- Commercial Agreement

#### Responsible

Arve Larsen

#### **FEUP**

Rua Dr. Roberto Frias s/n 4200-465 PORTO

#### Portugal

Telephone	+351 22 508 14 00
Fax	+351 22 508 14 40
E-Mail	jmacedo@fe.up.pt

#### Teaching and investigation

Faculdade de Engenharia da Universidade do Porto is situated in Porto, Portugal. It is a research and teaching institution, having expertise in several areas including Telecom. The faculty is envolved in several areas ...

#### SOON TO BE COMPLETED

3. General information (i.e. main activities, market segments, RTD potential, history)

#### **Collaboration Profiles**

#### IMS investigation and developement

#### What we offer

WE WILL UPDATE THIS SHORTELY

Please replace this text with a short description (200 - 1000 characters) of what you are offering or your research idea. Your description should answer the following questions.

- 1. What is your area of expertise or know how?
- 2. What type of innovative technology or research project is being offered?
- 3. What can it be used for?

4. What are the main advantages of your technology over other technologies? (Faster, cheaper, easier to install and/or maintain, etc.)

-Please note that if the description is not clear we won't be able to validate your profile.

#### What are we looking for

---- NOT YET UPDATED -----

Please replace this text with a short description (200 to 1000 characters) of the type of technology or project partner you are looking for. Your description should answer the following questions.

If you are looking for a particular technology:

- 1. What technology are you looking for?
- 2. What will the technology be used for?
- 3. What is the current stage of development of the technology? (Research, prototype, beta-tested, etc.)

If you are looking for a partner:

- 1. What type of partner (industry, distributor, research, project partner, etc.)?
- 2. Which industry sector?
- 3. What tasks need to be performed by the partner? (Manufacture, distribution, etc.)

-Please note that if the description is not clear we won't be able to validate your profile.

#### Keywords

- Communications Protocols, Standards

#### **Collaboration sought**

- Research and development

#### Responsible

Dr Joao Macedo



#### FFG - Austrian Research Promotion Agency

Sensengasse 1 1090 Vienna

Austria

Telephone	+43 57755 - 4702
Fax	
E-Mail	thomas.roeblreiter@ffg.at

# FFG

#### **R&D** Funding and Technology Transfer

FFG - the Austrian Research Promotion Agency is the central federal agency for the promotion of application-oriented research, development and innovation.

The Enterprise Europe Network supports companies and RTD institutions in finding and commercialising innovative technologies and RTD results in Europe. The network is made up of close to 600 partner organisations in more than 40 countries, promoting competitiveness and innovation at the local level in Europe and beyond.

The Enterprise Europe Network fully exploits the synergies between all support services and helpdesks aimed at European businesses. The "one-stop shop" service is accompanied by a "no wrong door" policy: an entrepreneur or business actor can enter the network through any contact point, and will then be assisted and personally directed to the relevant service or organisation.

#### **Collaboration Profiles**

### Enterprise Europe Network - Support in finding international technology cooperations!

#### What we offer

The prinicipal task of the Enterprise Europe Network offices in Austria is to establish contacts between Austrian and European companies concerning

- Production
- Distribution
- Licensing
- Research Cooperation.

Services of the Austrian Enterprise Europe Network offices:

- Technology- and innovation audits
- Europe-wide commercialization of Austrian innovations
- Europe-wide search for the best technological solutions
- Internet database with 5000 technological innovations
- Newsletter, informing weekly about the latest innovations in Europe

We are looking for suitable partners for Austrian clients via the Enterprise Europe Network in 40 European countries. Services are free of charge!

For further information: www.een.at/marktplatz

#### What are we looking for

Ath the moment we are looking for nothing. Ath the moment we are looking for nothing.

#### Keywords

- Electronics, Microelectronics
- Network Security
- Data Protection, Storage Technology, Cryptography, Data Security
- Database Management, Data Mining
- Communications Protocols, Standards
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Electronic Commerce, Electronic Payment, Electronic Signature
- E-Learning
- Digital libraries and content
- Signal Processing (speech, sound, image)
- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
- IT Applications for Health
- IT Applications for Transport and Logistics
- ICT for Independent Living and Inclusion

#### Brokerage Event MWC 2011 Technology Profiles

- GIS Geographical Information Systems
- Content Provider
- Mobile Entertainment
- Mobile Security
- Mobile Service Provider
- Computer Games
- 3D Media

#### **Collaboration sought**

- Research and development
- Technical Co-operation
- Joint Venture Agreement
- Manufacturing Agreement
- Licence Agreement
- Commercial Agreement
- FP7-ICT Project

#### Responsible

Thomas Röblreiter

#### Figensoft

Ahi Evran Sreet, Polaris Plaza Maslak 21 34398 Istanbul

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#### Mobile Application Development, Multi SMS Services

FIGENSOFT

Figensoft is a software development company mainly focusing on mobile application development and multi SMSing services. The company headquarters is located in Maslak, Istanbul. We have our own R&D department and we're capable of in-house software/application development. We are working with the major GSM operators in Turkey thus golden partner of Turkcell. We also operate and have partnerships in Azerbaijan and Cyprus. Some of our products are IM, digital signitures, mobile applications suitable for java, symbian, windows mobile, iphone, blackberry, etc. We are one of the leading companies in our business area and was listed amongst the top 50 growing companies in Deloitte's Turkey research.

#### **Collaboration Profiles**

#### **Multi-OS platform mobile solutions**

#### What we offer

We are one of the leading companies in our field in Turkey and we have a big company/end user database. Our in-house software development team is our key advantage to keep up with the new mobile technologies and develop the suitable applications/softwares in short period of time. We are capable of assisting foreign investors in Turkey or cooperate and share are knowhow with whom would like to implement our business model in their own country.

#### What are we looking for

We would like to expand our knowledge in NFC and similar technologies and find suitable solution partners. We are also interested to cooperate with the companies who woud like to invest in Turkish market.

#### Keywords

- Database Management, Data Mining
- Electronic Commerce, Electronic Payment, Electronic Signature
- Content Provider
- Mobile Security
- Mobile Service Provider

#### **Collaboration sought**

- Research and development
- Technical Co-operation
- Joint Venture Agreement
- Licence Agreement
- Commercial Agreement

#### Responsible

Ismail Bayraktar

#### **FLOWLAB**

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Spain

Telephone Fax E-Mail



#### eHealth platform

Flowlab is an independent SME based in Barcelona, devoted to Innovation Project development in the ICT practice applied to health services, caregiver organizations, insurance companies and pharmaceutical organizations. During the 8 years of activity, Flowlab has developed different innovative solutions based in state-of-the-art ITC solutions and enabling technologies that have helped improve healthcare processes in efficiency and service quality. From Flowlab's experience in developing new technology and service solutions, it has been able to develop an IT and strategy consulting practice for big care giving or supplier companies in the health industry Some significant projects implemented in the last years are the following. (1) Flowlab developed the first telemedicine service in 2004 together with the second mobile operator in Spain. They both launched a diabetes management system involving physicians and patients who interacted through internet and the mobile phone. (2) Flowlab has worked closely with several hospital services developing expertise in protocol-process improvement by using new technology platforms and devices. Crucial to this project has always been user training and user support to ensure proper implementation. Solutions implemented in Nephrology, Urology, Endocrinology and Nursery Clinical Stations. Standardization and full interoperability has always been a crucial issue in all these projects and has allowed Flowlab to develop a very strong practice here. (3) In Spain, Flowlab has become a reference in IT health consulting and advisory services. Today Flowlab is working with the 3 top telecom operators in Europe. Tasks involve assessing them in their technology strategy for healthcare new services, technology developments for creating those new services, strategic consulting about interoperability and standardization of platforms, among others. (4) Flowlab is currently working on the biggest Primary Care telemedicine service in Spain and one of the biggest in Europe. From insight analysis to service design, platform development and implementation, Flowlab is leading an initiative where user training and support will be crucial for service success. End goal is to reduce patient use of public healthcare services to increase productivity and cost efficiency of the system. Flowlab counts with fully internal infrastructure for service support to platform users. This platform is called TelMe health. On the one hand, Flowlab has an extensive experience in the standardization and integration fields. Flowlab has also dealt extensively with end-user support for ready working services, applications and IT platforms. Based in Barcelona, Spain.

R&D project company for health IT solutions, in-home and hospitals.

#### **Collaboration Profiles**

#### eHealth platform for remote home care

#### What we offer

Flowlab has developed TelMe health, a services platform for telemedicine. Proven in different institutions and pathologies in Spain (primary Care, insurance company). TelMe offers the following features:

- Biometric data monitoring for home patients
- Personal heatlh agenda
- Adherence
- eVisit
- Patient Personal guide
- Training and content enabled
- Motivational applications

TelMe health is a monthly fee type of service, fully customizable for each institution and patient need. It is fully interoperable and working with widely different systems.

#### What are we looking for

1. We're looking for a project partner with the need to differentiate its services for the patient through new service channels, recurrent contact points with client/patient, new services (eg. management of health, prevention, prediction of events among others). Flowlab is open to different types of partnership.

2. Flowlab is looking for new HW, SW or services to improve current offer and create new solutions for its clients:

- HW: New biometric devices, Gateway devices, health stations, sensors

SW: any innovative development for telemedicine dealing with a concrete pathology, multi-pathology, services, home or hospital, mobile monitoring, predictive applications, preventive contents, cognitive stimulation, new communication capabilities
 Service providers for remote medical assistance

#### \_\_\_\_\_

#### Keywords

- IT Applications for Health
- ICT for Independent Living and Inclusion

#### **Collaboration sought**

- Research and development
- Technical Co-operation
- Joint Venture Agreement

- Commercial Agreement
- FP7-ICT Project

#### Responsible

Mr Quim Esquirol

#### Flycell A.S.

#### stanbul

Turkey

Telephone +902122597099 Fax E-Mail murat.orscu@flycell.com.tr



#### Online media and mobile entertainment- B2C / B2B

Flycell delivers online media and mobile entertainment and personalization services for consumers. Founded in 2004, Flycell, Inc. is a wholly-owned subsidiary of wireless services company Acotel Group (MIL: ACO), with headquarters in New York, N.Y and operations in the U.S., Brazil, Canada, Italy, Spain, Mexico, Argentina, South Africa and Turkey. Flycell A.S is a subsidiary of Flycell Inc, facilitating in Turkish market.

#### **Collaboration Profiles**

#### Online media and mobile entertainment

#### What we offer

Flycell delivers online media and mobile entertainment and personalization services to end users all across the globe.

#### What are we looking for

1- Looking for mobile content providers for mobile entertainment services that can collaborate with us globally or locally.

- 2- Looking for new trend mobile services
- 3- Looking for application service providers that can colloborate with us globally or locally.
- 4- Looking for game providers.
- 5- New service ideas and technologies.

6- Partnership

#### Keywords

- Digital libraries and content
- Content Provider
- Mobile Entertainment
- Mobile Service Provider
- Computer Games

#### **Collaboration sought**

- Technical Co-operation
- Licence Agreement
- Commercial Agreement

#### Responsible

Murat Orscu

#### **Fonpit AG**

Greifswalder Str. 207 10405 Berlin

Germany

Telephone	+ 49 160 97873826
Fax	
E-Mail	fabien@androidpit.de

#### Fonpit AG

We are the leading Android community in Germany. Furthermore, we have a fast growing Secondary Market for Android which is whitelabled by big hardware manufacturer, Telcos and ISPs.

#### **Collaboration Profiles**

#### **Android Secondary Market**

#### What we offer

Content is king. Apps are content. Content sourcing becomes more and more difficult.

We are a leading Android portal with a clear focus on Android apps. We provide a great market to hardware manufacturers (e.g. for tablets and Android phones), telcos or to ISPs. A lot of well-known companies already use our market or our API for our Android content.

#### What are we looking for

We are looking for ISPs, Telcos and hardware manufacturers worldwide who would like to enter the Android market.

#### Keywords

- Content Provider
- Mobile Entertainment
- Mobile Service Provider

#### **Collaboration sought**

- Licence Agreement

#### Responsible

Fabien Roehlinger



#### Formacion y Soluciones Informaticas EFIBS S.A.

300N Agencia Subaru, Barrio Dent 0 1551230 San Jose

Costa Rica

Telephone

626778445

Fax E-Mail ferran.diaz@efibs.com

#### Software development

1. We have offices in Spain, EEUU, Mexico and the development office in Costa Rica

2. Our main activity is software development in web, mobile, tablets pc, etc.

3. We start in 2004. Actually 21 employees and experience as a offshore software developmnet company in

Spain/Europe/EEUU/Canada/Mexico with several experiencies and projects in web, mobile, tablets pc, etc.

4. Our goals: Quality, low cost, innovation and flexibility

#### **Collaboration Profiles**

#### Mobile software development

#### What we offer

We offer mobile expertise: 1.- In depth experience (+3years) on all major platforms (iPhone, Android, BlackBerry, Windows Mobile and JavaME) 2.- Proven success working effectively with mobile project constraints and shorter development cycles. 3.- Total solutions covering interface design, mobile development and server-[]side implementations. 4.- Highly trained professionals 5.- Experience in mobile device oriented websites

#### What are we looking for

We are looking for companies which are interested in develop software for mobiles using our experience in design, development, architecture in the EEUU, Mexico and Spain market.

We have more than 3 years of experience in iPhone, Android, BlackBerry, Symbian and Windows Mobile.

#### Keywords

- Electronic Commerce, Electronic Payment, Electronic Signature
- E-Learning
- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
- IT Applications for Health
- IT Applications for Transport and Logistics
- ICT for Independent Living and Inclusion
- GIS Geographical Information Systems
- Content Provider
- Mobile Entertainment
- Computer Games

#### **Collaboration sought**

- Research and development
- Technical Co-operation
- Joint Venture Agreement

#### Responsible

Ferran Diaz de Argandoña Veciana



#### FORTHCRS

#### ATHENS

Greece

Telephone Fax E-Mail

**Reservation systems** 

#### **Collaboration Profiles**

#### **Online reservation systems**

#### What we offer

Operating in online reservations business since 2000. Main areas include ferries and airlines reservation systems, hotels, venues, and dynamic packaging systems. Also involved in online banking enterpises , POS systems for tickets issue, online checkin systems and more.

#### What are we looking for

Looking for partners with experience in making mobile applications in our areas of interest, also exchange tech knowledge on any of our fields of interest that mobile computing applies.

#### Keywords

- Electronic Commerce, Electronic Payment, Electronic Signature
- IT Applications for Transport and Logistics
- Content Provider

#### **Collaboration sought**

- Technical Co-operation
- Joint Venture Agreement

#### Responsible

Vassilis Papadopoulos



#### **Fraunhofer Portugal AICOS**

Rua do Campo Alegre 1021 4169-007 Porto

#### Portugal

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#### Applied Research in ICT



The Fraunhofer Portugal Research Center for Assistive Information and Communication Solutions (Fraunhofer Portugal AICOS) was created with the purpose of enhancing people's living standards by offering them intuitive and useful technology solutions, capable of facilitating their access to ICT, while contributing to the market success of its client's products and services.

Located in Porto, Fraunhofer Portugal AICOS started its activities in May 2008 as a joint project between the Fraunhofer-Gesellschaft and the University of Porto.

Fraunhofer Portugal AICOS focuses its activities in the areas of Ambient Assisted Living and ICT4D, working with companies interested in outsourcing/co-developing their applied research projects by offering them specialized competences centered on the improvement of end-user experience and usability of applications.

#### **Collaboration Profiles**

#### **Applied Research Subcontracted Services**

#### What we offer

We offer specialized applied research competences to companies interested in the development of ICT solutions for products and services centered on the improvement of end-user experience and usability of applications.

#### What are we looking for

We are looking for industry costumers/research partners interested in outsourcing/co-developing their applied research projects, whether for economic, time-to-market or knowledge reasons.

#### Keywords

- Electronic Commerce, Electronic Payment, Electronic Signature
- IT Applications for Health
- ICT for Independent Living and Inclusion

#### **Collaboration sought**

- Research and development
- FP7-ICT Project

#### Responsible

Miguel Barbosa

#### Friendticker

Chausseestrasse 16 10115 Berlin

Germany

Telephone 1792006180 Fax E-Mail florian@friendticker.com

## **f**t

#### Friendticker

Friendticker is a mobile location-based service.

You like to explore your city? Share this experience on friendticker! Check-In at bars restaurants and other interesting places in your city. Share your favorite locations with friends and other users. Find out where your friends are and collect so-called ITEMS – great and valuable rewards. Thus, capture your city and win your personal reward!

We offer a API and skinning for our apps.

#### **Collaboration Profiles**

#### Friendticker - Check-in service and marketing campaign tool.

#### What we offer

friendticker is a location-based check-in service with a campaign management plattform and around 50 B2B partners. It has an established brand (today on techcrunch.eu) and creates revenues.

#### What are we looking for

Marketing and sales partners for campaigns in location-based services.

#### Keywords

- Data Protection, Storage Technology, Cryptography, Data Security
- E-Learning
- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
- Computer Games

#### **Collaboration sought**

- Research and development
- Technical Co-operation
- Joint Venture Agreement

#### Responsible

Dr. Florian Resatsch

#### **Fundacion ADEuropa**

#### C/Jacinto Benavente 2

47195 Valladolid

Spain

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E-Mail	ana.hernandez@adeuropa.org

**Enterprise Europe Network** 

#### **Collaboration Profiles**

#### **Enterprise Europe Network Assistant**

#### What we offer

Enterprise Europe Network Assistant

#### What are we looking for

Enterprise Europe Network Assistant

#### Responsible

Ana Hernández

#### Futurice

Vattuniemenranta 2 00330 Helsinki

Finland

Telephone Fax E-Mail

#### Application development services: Mobile, Web, TV, Cars

Futurice provides subcontracting and consulting services for telecom & media companies. Some of our clients and partners include Amazon, Vodafone, T-Mobile, TeliaSonera, Facebook, RTL, Nokia etc.

We have over 10 years of experience in mobile & internet industry and employ today 120+ specialists in Germany (Berlin) and in Finland.

#### **Collaboration Profiles**

#### Application development services: Mobile, Web, TV, Cars

#### What we offer

Our approach:

- Internet is everywhere: we develop applications for all mobile OS, web, TV, automotive, etc.

- High user experience: dedicated UX team and partner network of preferred design agencies

- Agile development: small teams of multi-talented specialists instead of code factory will deliver the desired solution without

forgetting the business case, usability or time-to-market.

#### What are we looking for

Telecom & Media companies, Car makers, Enterprise product owners, publishers, etc.

who need a partner for:

Interent & Mobile strategy consulting and training, developing / porting applications for iPhone, Android, Nokia, Windows Phone 7, Blackberry, Samsung Bada, TV, Tablets or cars, Web

#### Keywords

- IT Applications for Health
- IT Applications for Transport and Logistics
- Content Provider
- Mobile Entertainment
- Mobile Service Provider

#### **Collaboration sought**

- Research and development
- Technical Co-operation

#### Responsible

Henri Sikiö



#### **Futurice GmbH**

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Germany

#### Telephone Fax

E-Mail

futurice.berlin@futurice.com

#### mobile & web software development services

Futurice provides subcontracting and consulting services for telecom & media companies. Some of our clients and partners include Amazon, Vodafone, T-Mobile, TeliaSonera, Facebook, RTL, etc. We have over 10 years of experience in mobile & internet industry and employ today 120+ specialists in Germany (Berlin) and Nordics.

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#### **Collaboration Profiles**

#### Application development services: Mobile, Web, TV, Cars

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#### Keywords

- IT Applications for Health
- IT Applications for Transport and Logistics
- Content Provider
- Mobile Entertainment

#### **Collaboration sought**

- Research and development
- Technical Co-operation

#### Responsible

Mr. Sampo Hämäläinen



#### **Gantek Holding**

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Turkey

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E-Mail	info@gantekholding.com



#### Telemetry, Fleet Management Systems, Personal Tracking, Technology Provider, Device Manufacturer, Marine Electronics

We are an Istanbul, Turkey based Information and Communication Technology (ICT) Company focused on Telecommunications, Finance, Utilities and Government sectors. We have 23 years of experience in ICT Sector and as Gantek Holding we are mainly active in Eurasia (Middle East, Eastern Europe, CIS and North Africa) with locations in UK, Azerbaijan, Georgia, Ukraine, Kazakhstan, Uzbekistan, Arabia and Egypt. As a technology and solution provider in the mentioned regions we are offering infrastructure solutions, applications and the related services within the mentioned business segments. Furthermore our focus is on our telemetry and automation solutions where we supply Fleet Management solutions, tracking devices, Personal Tracking devices and Marine systems (AIS) where the products belong to one of our affiliates.

#### **Collaboration Profiles**

#### We are an Istanbul, Turkey based Information and Communication Technology (ICT) Company focused on Telecommunications, Finance, Utilities and Government sectors.

#### What we offer

As a technology and solution provider in the mentioned regions we are offering infrastructure solutions, applications and the related services within the mentioned business segments. Furthermore our focus is on our telemetry and automation solutions where we supply Fleet Management solutions, tracking devices, Personal Tracking devices and Marine systems (AIS) where the products belong to one of our affiliates.

#### What are we looking for

As Gantek Holding we are looking for distributors, service providers, operators to distribute our product and solutions. Since there are different possibilities to bundle them with specific services, like the personal tracking device for elderly people, partnering with a service provider is also one our goals.

#### Keywords

- Electronics, Microelectronics
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
- IT Applications for Health
- IT Applications for Transport and Logistics
- ICT for Independent Living and Inclusion
- GIS Geographical Information Systems

#### **Collaboration sought**

- Research and development
- Technical Co-operation
- Joint Venture Agreement
- Manufacturing Agreement
- Commercial Agreement
- FP7-ICT Project

#### Responsible

Cem Devrim

#### Genera Mobile Solutions, S.A.

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Spain

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E-Mail	elmira@generamobile.com



#### Multimedia content development for smartphones and tablets.

Genera Mobile is a mobile entertainment company specializing in multiplatform application development and innovative concepts for mobile marketing purposes. Since 2002 the company has been providing mobile solutions for global operator groups, brand partners and leading media companies. With the headquarters in Spain, the company operates across five continents and has offices in US, Mexico, UK, Romania and China. Genera Mobile counts on its satisfied customers worldwide such as Real Madrid, Disney, WWE, CNN, MTV España, and more! Our vision is to deliver the friendliest, the most engaging and reliable user experience. We look to create value added concepts for our partners.

#### **Collaboration Profiles**

### Multiplatform content development for smartphones and tablets covering different categories like sports, utilities, fun and entertainment, ebooks for kids creation.

#### What we offer

Genera Mobile provides content creation, technical consulting, portal management, backend integration, multicategories apps and client-apps development. Focused on multiplatform delivery, we have made a significant investment in a multiplatform native C++/OpenGL 3D realtime rendering engine, allowing for high quality games and applications to be developed for all new platforms with graphics hardware acceleration and touch screen support.

We have also created a TouchyBooks Engine / Interpreter that allows us to create interactive books through personalization and configuration files based in Cocos2D and our own 3D engine AURORA. TouchyBooks is a wireless application for kids and parents that facilitates virtual reading combining entertainment and interaction with learning.

#### What are we looking for

We execute strategic partnerships with mobile operators worldwide, smartphones and tablets manufacturers, media companies, well-known brands, books publishers, global digital rights holders, investment companies. We are targeting entertainment and multimedia, telecommunications, mobile phones and tablets manufacturing industry, mobile operators, VAS industry, publishing industry, etc. We aim for signing agreements with mobile operators for smartphones and tablets content development and distribution, 3D goals distribution, digital rights for kids books, etc.

#### Keywords

- E-Learning
- Digital libraries and content
- Content Provider
- Mobile Entertainment
- Mobile Service Provider
- Computer Games
- 3D Media

#### **Collaboration sought**

- Research and development
- Joint Venture Agreement
- Licence Agreement
- Commercial Agreement

#### Responsible

Elmira Kamalova

#### Geniem

Pyynikintie 25, 33230 Tampere, Finland 25 33230 Tampere

#### Finland

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#### Ge

Based in Tampere, founded in 2001, Geniem deploys high end mobile applications for brands, content providers and media companies. We enable our customers to establish and maintain profitable relationship with their mobile users. Our key innovation is the award-winning mobile application framework, Geniem AppEver, which enables creating and managing mobile applications for multiple platforms like iOS, Android, Blackberry and Java, cost-efficiently from a single management server.

#### **Collaboration Profiles**

#### Geniem AppEver - cross platform mobile application framework

#### What we offer

We enable our customers to establish and maintain profitable relationship with their mobile users. Our key innovation is the award-winning mobile application framework, AppEver, which enables creating and managing mobile applications for multiple platforms like iOS, Android, Blackberry and Java, cost-efficiently from a single management server.

Geniem AppEver offer is based on 8 years and multiple release cycles of development.

Geniem's technology is a secure and cost-efficient investment supported by hassle-free turnkey services enabling our customers to focus on their core business, building their on line audience.

Geniem mobile application customers and licensees include Nokia, SonyEricsson, Samsung, Zain, Nike, 20th Century Fox, Muzicall, Piaget, Captain Morgan, DU, Rotana, Ducati, Mondadori Digital, Pepsi, Idols, MNET, ABC, Liverpool, Santander Bank, SonyBMG and just to name a few.

#### What are we looking for

Partners:

- VAR / Distribution, SI Integrators
- Mobile publishing,
- Mobile operators
- Manufacturers

to deploy Geniem AppEver distribution channel

#### Keywords

- Electronic Commerce, Electronic Payment, Electronic Signature
- Mobile Entertainment
- Mobile Service Provider

#### **Collaboration sought**

- Joint Venture Agreement
- Licence Agreement
- Commercial Agreement

#### Responsible

Frederic Thuard

#### Geographica

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Spain

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Fax	
E-Mail	hector.garcia@gstgis.com

# geographica

#### geographica

Geographica is a company specialized in Information Systems and focused on geographic data. Its knowledge and experience make possible the data process for taking convenient decisions.

Geographica is located in Seville, Spain.

Its main clients are from regional market, although in 2010 a few colaborations have been made with the american market. Geographica is part of the Enterprise Europe Network. It also becomes part of the register of companies that perform I+D activities of

the Ministry of Industry.

The main activities are design and development of Geographic Information Systems, database modelling, training, development of collaborative applications and geomatic consultancy.

#### **Collaboration Profiles**

#### Applications for mobile devices; GIS and games

#### What we offer

Geographica is developing tools and applications to be inserted and used in mobile devices.

Those applications can be summarize in two: GIS and games. The aim of this idea is to make them available in mobile devices like tablets (Ipad, Samsung, etc) and mobile phones (Iphones, Android, etc)

Geographica, as developers of GIS applications, has plenty experience on it.

In the game side, Geographica works in collaboration with Edge Entertainment (http://www.edgeent.com), which is one of the most important companies of games production and distribution in Europe.

Its games will be developed to those devices with a user geolocation.

Nowadays, having mobile applications with a geolocation possibility, has become comfortable and useful for many people.

We offer simple and comfortable tools for many users.

#### What are we looking for

Geographica is looking for a geomatic company interested in technology cooperation. Any other ICT company or consultancy with clients in the field of public administration would be also rather interesting.

The specific area of activity of the partner should be a company with gis knowledge and with high experience in giving software technical services.

The tasks to be performed of the partner sought would be to carry out technical consultancy, in the first moment, and to implement cartographic viewers according to the needs of the potential clients.

#### Keywords

- Database Management, Data Mining
- GIS Geographical Information Systems
- Mobile Entertainment
- Computer Games

#### **Collaboration sought**

- Technical Co-operation
- Joint Venture Agreement

#### Responsible

Héctor García Fernández

#### **Geomatic Ingénierie**

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#### Switzerland

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E-Mail	info@geomatic.ch

#### Added value in Geographical Information System (GIS)



Geomatic Ingénierie is a computer service company, founded in 1996. Specialized in providing services and solutions with high added value in geographical information systems (GIS) planning as well as in new technologies: Internet, mobile mapping projects and geolocation mobile GPS solution (Iphone, Nokia, Windows, Android).

The content created using our solutions can be published both through physical media such as paper, CD, memory cards, and through various websites to download information in real time.

Our solutions integrate technology pioneering such as GPS, A-GPS, GSM, Wi-Fi, RFID and UWB solutions as geo-location. Geomatic philosophy is to offer its customers a true "geographic roaming" for their applications, offering new perspectives in the exploitation and seeking of geo-localized informations.

#### **Collaboration Profiles**

#### From paper to mobile Location-Based Service application with payment solutions

#### What we offer

Geomatic have the expertise is the following points:

- Geographic Information Systems (GIS)
- Localized Based Services (LBS)
- Internet, Mobile development
- Payment solution for used contents
- Speech solutions
- Open source solutions

- Produced from the same database, cross-media content from paper to mobile

Our technology is completly open and independant of the provider; local data or map from google can be use without any change. We already have topographics maps from 9 countries.

Our technology is available for Iphone, Windows, Nokia, Android.

Our GeoContent server allow to use Application Programming Interface (API) or other interfaces either with our data or with yours.

Our Technology is already used in important projects with more than 200'000 users (see www .cartes-numeriques.ign.fr or www.geolives.com)

#### What are we looking for

We are looking for partners to develop our market in different countries.

We also search mobile network operators for cooperation to edit our services in a model share revenues.

Specific technologies like 3D augmented, LBS based on bluetooth and any other innovative technologie are also sought.

#### Keywords

- Electronic Commerce, Electronic Payment, Electronic Signature
- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
- GIS Geographical Information Systems
- Content Provider
- Mobile Service Provider

#### **Collaboration sought**

- Technical Co-operation
- Licence Agreement
- Commercial Agreement

#### Responsible

Thierry Pilet

#### **Gintel AS**

Otto Nielsens vei 12 N-7004 Trondheim

#### Norway

Telephone	+47 7318 7000
Fax	+47 7350 5256
E-Mail	info@gintel.com



#### **Provider of hosted PBX solutions**

Norwegian software developer providing hosted PBX solutions to operators (mobile, IP, fixed) providing services to SME subscribers.

Gintel was established in 2001, and is currently providing hosted PBX solutions to 5 operators worldwide serving approx 1 million subscribers.

Gintel is also providing 3rd line product support and maintenance and is mostly distributing the products through partners.

The Gintel products are based on open industry standards like SIP, Java, RDBM, Web, SOAP etc and can be integrated with all types of communication networks.

The markets for the Gintel products are operators, mostly mobile with a focus on the enterprice market. and mostly challenger operators in competitive markets

#### **Collaboration Profiles**

#### Hosted PBX service to enterprice subscribers

#### What we offer

Enterprice services

Hosted PBX services

Operatotors seeking services with higher ARPU and ncreased competitiveness

Increase competitiveness and radically shorter time to market.

#### What are we looking for

Gintel is searching for industry partners, mobile operators with an interest in offering services to the enterprice subscriber segment..

Gintel is also looking for resellers and distributon partners with good customer access and good ability to handle the technology used in this product, see above. Special interest are distribution partners for NW Europe, Central Europe, APAC

#### Keywords

- Mobile Service Provider

#### **Collaboration sought**

- Commercial Agreement

#### Responsible

Tore Saeter

#### **GISUM - University of Malaga**

#### Malaga

Spain

Telephone Fax E-Mail



#### **Collaboration Profiles**

## TESTING FACILITIES FOR SUPPORTING THE DEPLOYMENT OF DATA APPLICATIONS OVER CELLULAR NETWORKS

#### What we offer

Our offer focuses on offering support for the deployment of new mobile applications over cellular networks in order to detect irregular behaviour and maintain the optimal operation of the network and the applications.

We are interested in contacting with companies and research institutions concerned with the study of the performance of data mobile applications over mobile networks.

We have experience in the development of Java and Symbian software tools for smartphones (http://www.lcc.uma.es/~pedro/mobile/Software/sympa.html) to enable the testing of solutions and services such as video streaming. We have just started work on the Android platform.

Based on this tool we have developed a profiling methodology for mobile solutions which enable the correlation of the following key data:

- + Traffic information (Jitter, packet losses, bandwidth, sequence errors)
- + Radio access technology measurements (radio access technology in use, RSSI evolution, cell information)
- + Location data
- + Power consumption

This methodology enables, for example, the study and characterization of the impact of cell changes over IP data connections.

**Background activities** 

- + Development of signaling software for UMTS and LTE networks ( In collaboration with AT4 wireless)
- + Development of QoS monitoring tools for mobile networks
- \* In collaboration with Optimi
- \* Development of a proprietary tool: SymPA
- www.lcc.uma.es/~pedro/mobile

#### What are we looking for

Our research line mainly focuses on cellular networks.

We are looking for collaborations which enable us to have access to real applications, real networks or new radio access technologies which are not yet available commercially.

We offer our experience and knowledge in operating and programming for commercial smartphones and obtaining performance studies in real mobile environments.

#### Keywords

- Communications Protocols, Standards
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Mobile Service Provider

#### **Collaboration sought**

- Research and development
- Technical Co-operation
- FP7-ICT Project

#### Responsible

Pedro Merino Gómez

#### Seamless roaming/adaptation in heterogeneous networks

#### What we offer

Moving multimedia services to the mobile environment requires their adaption to constraints such as network heterogeneity.

Future mobile networks are expected to be based on the integration of different technologies, such as 3G enhancements, WLAN, WiMAX, etc. Vertical handover between these technologies is very important for efficient evolution of IP services.

Due to the complexity of the scenario depicted, we propose implementing a middleware for smartphones which will assist new mobile multimedia applications to adapt to a constantly changing environment, with the objective of maintaining the optimal operation of applications.

We have experience in the development of Java and Symbian software tools for smartphones (http://www.lcc.uma.es/~pedro/mobile/Software/sympa.html) to support the testing of solutions and services such as video streaming.

We have just started work on the Android platform.

Based on this tool we have developed a profiling methodology for mobile solutions which enable to correlation the following key data: + Traffic information (Jitter, packet losses, bandwidth, sequence errors)

- + Radio access technology measurements (radio access technology in use, RSSI evolution, cell information)
- + Location data
- + Power consumption

This methodology enables, for example, the study and characterization of the impact of cell changes over IP data connections.

Background activities

- + Development of signaling software for UMTS and LTE networks (in collaboration with AT4 wireless)
- Development of QoS monitoring tools for mobile networks ( \* In collaboration with Optimi
- \* Development of a proprietary tool: SymPA
- www.lcc.uma.es/~pedro/mobile

#### What are we looking for

Our research line mainly focuses on cellular networks.

We are looking for partners to cooperate in a proposal for the next call of FP7 projects.

We are interesting in contacting with other research institutions and companies involved in the research of adaptive techniques in heterogeneous networks.

#### Keywords

- Communications Protocols, Standards
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Mobile Service Provider

#### **Collaboration sought**

- Research and development
- Technical Co-operation
- FP7-ICT Project

#### Responsible

Pedro Merino Gómez

#### **Go4Mobility**

Av. Conde Valbom 3º Piso 30 1050-068 Lisboa

#### Portugal

Telephone	+351210337760
Fax	+351210337761
E-Mail	sales@go4mobility.com

#### SMS Gateway

Go4mobility was created in 2005 by a group of Portuguese entrepreneurs with wide experience in information and communication technologies.

Go4mobility's mission is to provide businesses with new forms of communication, any time, any where, with their clients, staff and suppliers.

The constant focus in research and development has produced sustained growth in client portfolio, business turnover and profitability.

Our main asset is, however, without a doubt, our staff. Their skills, as evidenced by the type of certifications they hold, such as Asterisk, Ser, Java, Solaris, .Net, among others, are the key to develop high quality software, in which our clients entrust their businesses.

In response to the mobility requirements of businesses, Go4mobility has developed a portfolio of platforms, products and services that support present day communications technologies in a wide range of mobile devices:

> Bulk and Premium SMS, Bulk and Premium MMS and IVR

#### **Collaboration Profiles**

#### **VAS Platform for Mobile Solutions**

#### What we offer

In response to the mobility requirements of businesses, Go4mobility has developed a portfolio of platforms, products and services that support present day communications technologies in a wide range of mobile devices:

> SMS as a universal means of communication, interaction with services and charging (in the case of value-added services);

> MMS as a higher form of communication and advanced interaction resorting to text and image, although limited to compatible devices;

> IVR as a means of universal communication and charging with superior value/revenue generation (in cases of value added services);

> Bluetooth as a means of communication and delivery of contents, locally and without cost, although limited to compatible devices;

> Anti-fraud as a means of preventing as well as detecting bank fraud, with success rates very close to 100%;

> Mobile Internet as a set of tools for accessing the Web from advanced cell phones.

#### What are we looking for

We are looking for:

- clients that want to launch Premium Services in Portugal and Spain.

- partners with direct conectivity to carriers in South America

#### Keywords

- Mobile Service Provider

#### Responsible

Rui Cordeiro



#### Greencode

Athens

Greece

Telephone Fax E-Mail

#### **Collaboration Profiles**

#### Greencode, foursquare for green products

#### What we offer

Green code is an innovative mobile platform that enables consumer to locate you products and be engaged with a green brand. It is applicable for both companies and products that wish to communicate their commitment to sustainability.

#### What are we looking for

Looking for technology partners, distributors, key accounts with green products.

Agencies specializing to

- -information about carbon footprint and lifecycle analysis
- green characteristics of the product
- CSR branding

#### Keywords

- Mobile Service Provider

#### **Collaboration sought**

- Commercial Agreement

#### Responsible

Christos Tsakogiannis

#### Haloya Inc.

Porkkalankatu 20 00180 Helsinki

Finland

Telephone	+358 9 4283 3001
Fax	
E-Mail	contact@haloya.com



#### Advanced IP based communication services

"Managing Your Communications"

Haloya provides advanced IP based communication services to operators and companies as a managed service. This allows fast service development and time-to-market, as well as cost efficient pay-as-you-grow business model for increased competitive advantage. The service features include VoIP, high quality video, messaging, presence, network contact book, etc.

We are headquartered in Helsinki, Finland, with offices in the Netherlands, Switzerland and Austria.

#### **Collaboration Profiles**

#### Advanced IP based communication services as a managed service

#### What we offer

Haloya provides advanced IP based communication services for operators to enhance the operator's offering for end users. The service features can be combined with the operator's existing offering to enable a complete service set for end customer benefit. The services are provided as a managed service from the cloud, enabling very fast service creation and short time-to-market, as well as very cost efficient pay-as-you-grow business model allowing a positive operator business case even with a few thousand customers.

#### What are we looking for

We have looking for:

- technology partners for further developing the service and bring new service features into the service portfolio
- CPE and soft client developers for increased end user usability
- distribution and channel partners for new markets within and outside Europe

#### Keywords

- Communications Protocols, Standards
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- IT Applications for Transport and Logistics
- ICT for Independent Living and Inclusion
- Mobile Service Provider

#### **Collaboration sought**

- Research and development
- Technical Co-operation
- Licence Agreement
- Commercial Agreement

#### Responsible

Antti Pellinen

#### HAUTE BORNE DEVELOPPEMENT

#### RUE DE L'HARMONIE 11 59650 VILLENEUVE D'ASCQ

France

Telephone 33 6 23 50 13 97 Fax E-Mail kmartin@hauteborne.fr



#### **Economic development**

Provides support to innovative companies or operating in R&D settled on the scientific park Haute Borne, Lille, Northern France 1/ helps to create the very best conditions to Start ups, Spin outs to support the start and development of tenant companies. 2/ serves as focal point of contact and brings together labs, companies with innovative or R&D projects together.

3/ network, financing, professional/scientific and technological bodies.

4/ Defines and implements actions in cooperation with competititveness clusters in Region Nord Pas de Calais, France

- I-trans: land transport/logistics, intelligent transport systems
- Nsl: nutrition, biotechnology, health, longevity
- Picom: mail-order, e-commerce, distribution, banking, IT
- MAUD Materials and applications for a sustainable use
- UP-TEX: Materials and advances textiles
- AQUIMER: seafood products
- TEAM : Applied environment technologies

**Collaboration Profiles** 

#### **Project Manager**

#### What we offer

Haute Borne Développement at a glance!

A. Connect business with public/private research

- knowledge transfer partnership: ease the formation of a partnership between your company and an academic institute (knowledge based partner) in the Lille Metropolitan region, Northern France

- Accelerating Business innovation: enables the access of your company to access skills and expertise to help your comany develop
- B. Connect public/private research of your area with university/high school Research and developmen centres in Lille, Northern France C. Connect your business with tenant companies of Haute Borne Science Park

Our Services:

- 1. Access Highly qualified people
- 2. Access experts
- 3. Promotion, prospection, events, business conferences
- 4. Joint efforts: R&D, Business, HR
- 5. Information of upcoming opportunities: international partnership programs

#### What are we looking for

- 1. Companies operating in innovation or R&D projects looking for an industrial or scientifical/technological partner
- 2. R&D innovation centre searching for knowledge transfer
- 3. Competitiveness clusters
- 4; Professional bodies

5 Business Development Consultants

#### Keywords

- Electronics, Microelectronics
- Network Security
- Data Protection, Storage Technology, Cryptography, Data Security
- Database Management, Data Mining
- Communications Protocols, Standards
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Electronic Commerce, Electronic Payment, Electronic Signature
- E-Learning
- Digital libraries and content
- Signal Processing (speech, sound, image)
- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
- IT Applications for Health
- IT Applications for Transport and Logistics
- ICT for Independent Living and Inclusion
- GIS Geographical Information Systems
- Content Provider
- Mobile Entertainment

- Mobile Security
- Mobile Service Provider
- Computer Games
- 3D Media

#### **Collaboration sought**

- Research and development
- Technical Co-operation
- Joint Venture Agreement
- Manufacturing Agreement
- Licence Agreement
- Commercial AgreementFP7-ICT Project

#### Responsible

Martin Karl

#### **Helmes AS**

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#### Estonia

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#### SMS Broadcast and SMS service platform and custom software development for mobile operators

Helmes is of the leading custom software developers in the Baltics whose services are mostly used by telecom and the public sector. Helmes has 180 full time experts in Estonia and a development unit in Belarus.

We provide innovative mobile services as Broadcast, Missed Call Alert, Blacklist, Call Hunting, Parallel ringing. Our platform serves more than 4MIL end-users. We are proud to serve and develop software for Tele2 Group all over the Europe. Benefits of mobile services platform offered:

- New services are easy to open, innovative services favour a mobile operator, whose network

- provides for shortest reaction time and fastest time-to-market.
- No limitations to the amount of partners/services;
- Minimal costs for administering services and partnerships;
- Ease of use to partners who are not specialised on mobile solutions, diminished need for
- highly valued and priced experts;

- No connectivity issues, solving of which takes a lot of time and effort from both parties.

#### **Collaboration Profiles**

#### Mobile services platform to Broadcast SMS and open new services in SS7

#### What we offer

Helmes provides mobile services platform for mobile operators to enable to provide innovative sms services for end-users.

We are able to offer following services on SS7: SMS Broadcast Missed call alert Call Hunting Parallel ringing

Our mobile services platform gives rise to better turnover and profitability of mobile services because: •New services are easy to open, innovative services favour a mobile operator, whose network provides for shortest reaction time and fastest time-to-market.

•No limitations to the amount of partners/services;

- •Minimal costs for administering services and partnerships;
- •No connectivity issues, solving of which takes a lot of time and effort from both parties.

#### What are we looking for

We are looking for mobile operators who are interested in providing innovative services such as broadcast, missed call alert, parallel ringing, black list to end-user or government. Our goal is to give You a faster start in Your market and help You to gain extra profit from Your customers. Pricing: revenue sharing available!

Platform was opened in 2004 and serves more than 4MIL end-users today.

#### Keywords

- Mobile Entertainment
- Mobile Service Provider

#### **Collaboration sought**

- Licence Agreement
- Commercial Agreement

#### Responsible

MS Eliis Väert

#### HI-Iberia Ingenieria y Proyectos

Bolivia 5 28016 Madrid

Spain

Telephone	+34 914585119
Fax	+34 914587662
E-Mail	info@hi-iberia.es



#### **ICT solutions and SW developments**

HI-lberia is a Spanish company located in Madrid that has over 20 years providing ICT and outsourcing solutions to our customers, offering them flexibility and rapid adaptation to new markets and business models.

Everything is possible with great agility in adapting our services and in identifying new opportunities. Our commitment to innovation and guality is our best introduction.

Our main objective as an enterprise is to improve the competitiveness of our customers, adding value in the deployment of new services and solutions, both internally and externally, providing the flexibility and efficiency they need.

#### **Collaboration Profiles**

#### Distribution, processing and editing open source system of real-time video for Android devices

#### What we offer

The company has developed an Open Source platform of distribution, processing and real-time editing video for Android devices based on free and open source software. The real-time video captured from the Android device is processed, edited and distributed, converting Android devices in video prosumers. It opens up a range of possibilities that we try to explore with content distribution, communication, marketing and advertising companies.

#### What are we looking for

Our product is developed and available for demonstration. We are looking for partners that would like to help the improvement of this OpenSource project in order to generate a better product and, of course, end costumers. It opens up a range of possibilities that we try to explore with content distribution, communication, marketing and advertising companies.

#### Keywords

- Communications Protocols, Standards
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Signal Processing (speech, sound, image)
- IT Applications for Health
- IT Applications for Transport and Logistics
- Mobile Entertainment

#### **Collaboration sought**

- Research and development
- Technical Co-operation
- Commercial Agreement

#### Responsible

Fernando García

### Priority Service for First Responders Communications in Critical Situation over Public Mobile Networks

#### What we offer

HI Iberia has developed a Business Model Simulator for implementing this service over public mobile networks.

This service would guarantee that in the case of a critical event and the collapse of communications on public mobile networks First Responders users will be still able to make calls and transmit data.

Our offer includes both the technological support for implementing the service and the determination of the price of the service, technical characteristics (how many calls to be supported in the case of an incident, cost of the incident...) according to the characteristics of the case.

We are able to determine the best suiting Business Model for this service, its price and its performance beforehand.

#### What are we looking for

Public Governement Agencies First Responders Agencies Mobile Telecom Operators Safety and Security companies interested in our service

#### Keywords

- Communications Protocols, Standards
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Mobile Security
- Mobile Service Provider

#### **Collaboration sought**

- Research and development
- Technical Co-operation
- Joint Venture Agreement
- Manufacturing Agreement
- Licence Agreement
- Commercial Agreement
- FP7-ICT Project

#### Responsible

Fernando García

#### HM Bilisim Teknolojileri Ic ve Dis Tic. Ltd Sti

Soganlik Yeni mh. Pamukkale sk. Kentplus Residence C Blok d:19 Kartal 34880 Istanbul

Turkey

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Fax	+90 216 623 1141
E-Mail	mustafa.serdar@hmbilisim.com

Smartphone and tablet (I-phone, I-pad, Blackberry, Samsung Galaxy Tablet) map and LBS products and services

1. Geographical location: Asian side of Istanbul

2. Type of organization: Technology and Consultancy

3. General information :Smartphone and tablet (I-phone, I-pad, Blackberry, Samsung Galaxy Tablet) map and LBS products and services

#### **Collaboration Profiles**

#### **Mobile Queue-Matic**

#### What we offer

1-Mobile map applications on smartphones and tablet PCs

2-What we offer is: Consumers can easily find the locations of any bank branches or any instutions other banks where they are served on queue-matic basis and they can monitor the availability of the braches to prevent unneessary waiting and they can ask ask for a new queue number for any available branch or institution (via SMS) and go there and submit their requetss.

#### What are we looking for

We are looking for distributors or project partners in telecommunications or banking sector.

#### Keywords

- IT Applications for Transport and Logistics
- GIS Geographical Information Systems
- Mobile Service Provider

#### **Collaboration sought**

- Research and development
- Commercial Agreement

#### Responsible

Mustafa Serdar



#### **HNIT-BALTIC**

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#### Lithuania

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## 

#### **Radio Network Planning Solutions**

HNIT-BALTIC is the developer and owner of software solution for wireless network planning, management and optimization - Cellular Expert™. The Company has been successfully developing and marketing Cellular Expert for over 10 years and providing services to customers in more than 30 countries.

Cellular Expert is the leading solution for Mobile network operators and other companies enabling to greatly reduce infrastructure and operational costs, maximize the quality of the network and increase customer satisfaction. Cellular Expert supports wide range of wireless technologies including GSM, UMTS/HSDPA, TETRA, WiMAX, LTE and other systems in frequency range from 150MHz up to 40GHz.

#### **Collaboration Profiles**

#### **Cellular Expert - Radio Network Planning Solution**

#### What we offer

Cellular ExpertTM is a wireless telecommunication network planning, optimization and data management solution used in more than 30 countries by Mobile network operators, Telecoms, Military companies, Internet providers, Emergency service providers, Utility companies, Consultancy service providers and other companies performing planning, analysis, optimization and reporting tasks for radio networks. Cellular Expert allows users to plan, optimize network and analyze information efficiently, to lower costs, increase profitability, and improve the quality of customer support services. The software is being constantly updated to support the latest technologies (HSPA, LTE, WiMAX) and includes the functionality based on real customer requirements giving a significant advantage for the user.

#### What are we looking for

We are looking for partners - consultancy companies, system integrators and similar companies working with telecoms, mobile network operators, internet providers, military organizations to cooperate on provision of software solutions and services for radio network planning, optimization and other GIS based solutions

#### Keywords

- Database Management, Data Mining
- Communications Protocols, Standards
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Signal Processing (speech, sound, image)
- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
- GIS Geographical Information Systems
- Mobile Service Provider

#### **Collaboration sought**

- Research and development
- Technical Co-operation
- Licence Agreement
- Commercial Agreement

#### Responsible

Vidas Gruodis

# **Hoccer GmbH**

Kleiststr. 23-26 10787 Berlin

# Germany

Telephone	+49.30.24630989
Fax	
E-Mail	info@hoccer.com



#### Cloud Service, Device Linking, Information Transfer

Cloud Service, Device Linking, Information Transfer

The Berlin based Hoccer GmbH empowers people to spontaneously transfer information between devices at hand. Our patented technology facilitates near field communication by only requiring a plain internet connection.

We offer licensing of our core API's to create custom applications and distribute useful data sharing clients (Android, iOS, Web, ..) under the Hoccer label to demonstrate the power of cloud based device linking.

# **Collaboration Profiles**

# Linccer - A Cloud Service To Connect Devices 'At Hand'

#### What we offer

Linccer enables developers to spontaneous transfer data from one device to the other. From a user perspective it feels like zero configuration NFC or Bluetooth but only requires a plain internet connection. Our company offers a RESTful Cloud Service and provides APIs for common platforms like Android, iOS and JavaScript/HTML.

The Linccer API provides an easy mechanism to connect arbitrary devices on the same location. The devices do not need to be in the same local network or use a common connection type, they just need to share the same (geo) environment. Our server uses environment informations, like gps coordinates to detect the devices that should be grouped.

# What are we looking for

We are looking for finacies to really let our Linccer Service take off and seize the opportuneties which currently unfold. We are also looking for partners which are interested in licensing the service to create awesome new products or embed spontaneous data transfer in their alread existing applications.

# Keywords

- Communications Protocols, Standards
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Mobile Service Provider

# **Collaboration sought**

- Technical Co-operation
- Joint Venture Agreement
- Licence Agreement
- Commercial Agreement

# Responsible

Rodja Trappe

# i2CAT R&D Center - Ubiquitous Internet Technologies Unit

#### Gran Capita 2-4 08034 Barcelona

Spain

Telephone +34935532510 Fax E-Mail albert.vidal@i2cat.net

# R&D Center specialized in mobile and wireless technologies and applications

i2CAT is a medium-sized R&D center located in Barcelona specialized in Internet Research and Innovation.

Amongst its main areas, i2CAT is focused on Ubiquitous Internet Technologies such as wireless sensor networks and mobile services.

The sectors we mainly focus, but not restricted to, are:

- Smart Cities
- Energy Efficiency
- Home Automation
- Smart Irrigation Systems
- Emergency: firemen, police, etc.

Our main assets are:

- 1. Research capacity (20 researchers out of 75+ in i2CAT)
- 2. Innovation experience (25+ prototypes and pilot tests in 7 years)
- 3. Standardization (participation in IEEE, IETF and ISO)
- 4. In-company training (20+ experience in university education)
- 5. Spanish sector in depth knowledge (50+ companies SME/large, technology transferm etc.)

# **Collaboration Profiles**

# R&D Center specialized in mobile and wireless technologies and applications

#### What we offer

The sectors we mainly focus, but not restricted to, are:

- Smart Cities
- Energy Efficiency
- Home Automation
- Smart Irrigation Systems
- Emergencies: firemen & police brigades.

Our main assets are:

- 1. Research capacity (20 researchers out of 75+ in i2CAT)
- 2. Innovation experience (25+ hardware and software prototypes and pilot tests in 7 years)
- 3. Standardization (participation in IEEE, IETF and ISO)
- 4. In-company training (20+ experience in university education)
- 5. Spanish sector in depth knowledge (50+ companies SME/large, technology transferm etc.)

#### What are we looking for

Our portfolio includes:

- 1. Sell/Licensing/Transfer of recently completed prototypes
- 2. On demand research and prototype development.
- 3. Collaborative R&D in complementary areas of expertise.
- 4. Standardization reports or representation.
- 5. In-company training.
- 6. Consortia building for collaborative projects.

#### Keywords

- Electronics, Microelectronics
- Communications Protocols, Standards
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- E-Learning
- IT Applications for Health
- IT Applications for Transport and Logistics
- ICT for Independent Living and Inclusion
- GIS Geographical Information Systems
- Mobile Entertainment
- Computer Games
- 3D Media



# **Collaboration sought**

- Research and development
- Technical Co-operation
- Joint Venture Agreement
- Manufacturing Agreement
- Licence Agreement
- Commercial Agreement
- FP7-ICT Project

# Responsible

Albert Vidal

# **IAPsolutions**

Avda. de Castilla, 2 - Edificio Francia, 1ª Planta 28830 Madrid

Spain

Telephone	+34 911801111
Fax	+34 911801113
E-Mail	mauricio.petidier@iapsolutions.com

# OSS/BSS provider

IAPsolutions is expert in advanced management of infrastructures, services and business processes, with over 10 years of experience in the market. The technology, solutions and products offered by IAPsolutions provide OSS and BSS to operators and infrastructure managers.

Based on its own technology, the Intelligent Agents Platform, IAPsolutions provides a wide portfolio, covering:

- Service Assurance
- Service Fulfilment
- Service rating & billing
- Advanced communication gateways

# **Collaboration Profiles**

# **OSS BSS expert provider**

#### What we offer

As a leader in next generation software engineering and under the "managing technology" motto, IAPsolutions provides added value, excellence and efficiency in the management of technology and services, maximising the automatization of the operation processes, independently of the appliances, equipments and manufacturers that take part on them. These solutions are provided off-the-shelf, ad-hoc customized or as a house-brand.

IAPsolutions services portfolio includes:

- Outsourcing (from SaaS up to BPO)
- Advanced support & maintenance.
- Strategic consulting.

#### What are we looking for

we are looking for partnership/agreements with integrators or telecom operators, seeking OSS-BSS advanced technologies that make easier to match current telecom operator needs, where maximising the added-value and the ROI is mandatory.

#### Keywords

- Network Security
- Communications Protocols, Standards
- Network Technologies (Wireless, Wi-Fi, Bluetooth)

# **Collaboration sought**

- Joint Venture Agreement
- Manufacturing Agreement
- Commercial Agreement
- FP7-ICT Project

# Responsible

CMSO Mauricio Petidier



# Imaxdi Real Innovation S.L.

Manuel Nuñez 4-3º 36203 Vigo

Spain

Telephone	+34 986092957
Fax	
E-Mail	info@imaxdi.com

#### **R&D** activities

IMAXDI is a private and multidisciplinary SME that offers Research, Development and Innovation. We are an applied research and technological development tech-based R&D-performing engineering, which aims to promote solutions and innovative services based on ITT (Information Technology and Telecommunications).

As engineering we are, we develop equipment and complete systems, collaborating throughout the value chain, from conception to the placing on the market.

Our R&D activity is focused on access technology and the ubiquitous interaction to the information ("Always On - Always Connected"), with a special attention in:

- Solutions based on device independent mobile communications to facilitate the convergence and the integration of services (Mobile context management).

- Ubiquitous mobile systems assisted by sensors with special attention on medical environments (u-Health), public safety (u-Security) and environmental management.

- Advanced solutions in low resources devices.

# **Collaboration Profiles**

# Imax:Data. A mobile cloud computing solution for handwriting process based on digital pens.

# What we offer

We offer collaboration with other software companies to provide an easy way to process handwritten forms using mobile devices.

Our cloud computing application could be integrated with all kind of software and provides an added value when implemented and integrated on it.

# What are we looking for

Partners who want work with us in their markets.

- Software Development Companies.
- Business Integration software.
- R & D companies who want to work in European projects.

#### Keywords

- Signal Processing (speech, sound, image)
- IT Applications for Health
- ICT for Independent Living and Inclusion
- Mobile Service Provider

# **Collaboration sought**

- Research and development
- Joint Venture Agreement
- Commercial Agreement
- FP7-ICT Project

# Responsible

Miguel Moure

# Inesting Marketing Tecnológico S.A

# Rua das Violetas, Lote U, Loja 4 8005146 Faro

# Portugal

Telephone	00351289819737
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E-Mail	info@inesting.pt

# web marketing, mobile marketing, training

We work in Portugal since 2000.

Inesting develops innovative marketing solutions based on the latest media technologies.

Our innovative products and services are the result of a rich combination of our technological and marketing know-how.

# **Collaboration Profiles**

# Inesting S.A. - Mobile Marketing platform

# What we offer

We have developed the mobile marketing platform Direct100. Inesting has developed services for SMS Direct Marketing since 2002, gaining significant experience of consumer behavior in this area.

Our web marketing services work on SEO and SEA, our services enable websites to be viewed from a marketing perspective.

#### What are we looking for

Establish partnerships to sell our products and services outside of Portugal. And bring to Portugal products that will outstand because of their innovattion market value.

# Keywords

- Mobile Entertainment
- Mobile Security

#### **Collaboration sought**

- Technical Co-operation
- Joint Venture Agreement
- Licence Agreement

# Responsible

Fernando Guerreiro



# Infosim GmbH & Co.KG

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# Germany

# Telephone +49-931-20592-200 Fax +49-931-20592-209 E-Mail info@infosim.net



# Software for Service Assurance and Service Fulfillment

We make Network Management EASY

Infosim designs, develops and markets StableNet, a software solution for Service Assurance and Service Fulfillment. StableNet is designed to address the operational and technical challenges of managing distributed and mission-critical IT infrastructures. Infosim was founded in 2003 and is headquartered in Wuerzburg, Germany where all the R&D is located. Infosim markets and supports StableNet through regional headquarters in Singapore for the Asia region and in Durham, NC, USA for the Americas region, global channels and an Infosim Certified Partner (ICP) network. At Infosim, we place paramount focus on customer satisfaction. We uphold an indomitable spirit for providing high quality products to customers.

#### Products and Markets

StableNet comes in two different editions which are trailored for the specific requirements of different market segments:

• Enterprise: For larger Enterprises, MNCs and public sector

• Telco: For ISPs, ASPs and data centre operator

# StableNet Enterprise

StableNet Enterprise is an advanced, highly integrated and scalable service assurance solution for distributed networks. Specifically optimized for the requirements of MNCs and large-scale mission-critical networks.

#### StableNet Telco

StableNet Telco supports the comprehensive delivery of managed service offerings including (Tripple-Play: high-speed internet, VoIP, IPTV) in Carrier Ethernet, Metro Ethernet and FTTx environments.

#### Differentiation

StableNet is leading the OSS market by providing Service Fulfillment and Service Assurance integrated on one platform. An industry first! This eliminates the need for costly and complex application integration.

One Platform, Three Solutions reduces operational effort and the associated deployment costs.

It simplifies the time-to-market for new services in a controllable and predictable way.

# **Collaboration Profiles**

# StableNet, an integrated software solution for Service Assurance and Service Fulfillment.

#### What we offer

Infosim designs, develops and markets StableNet, a software solution for Service Assurance and Service Fulfillment.

StableNet comes in two different editions:

- Enterprise: For larger Enterprises, MNCs and public sector
- Telco: For ISPs, ASPs and data centre operator

#### StableNet Enterprise

StableNet Enterprise is an advanced, highly integrated and scalable service assurance solution for distributed networks. Specifically optimized for the requirements of MNCs and large-scale mission-critical networks.

#### StableNet Telco

StableNet Telco supports the comprehensive delivery of managed service offerings including (Tripple-Play: high-speed internet, VoIP, IPTV) in Carrier Ethernet, Metro Ethernet and FTTx environments.

# What are we looking for

We are looking for technologies to extend our product StableNet.

In addition, we are looking for partners to sell and market our product to their customers or which will use our product as part of their solution to their customers.

Target market segments are multi-national corporates or service providers such als telecom operators.

# Keywords

- Communications Protocols, Standards

- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- IT Applications for Transport and Logistics
- Mobile Service Provider

# **Collaboration sought**

- Research and development
- Technical Co-operation
- Joint Venture Agreement
- Licence Agreement
- Commercial Agreement
- FP7-ICT Project

# Responsible

Achim Brinkmann

# Ingeniería e Integración Avanzadas (Ingenia), S.A.

Calle Severo Ochoa 43 29590 Málaga

Spain

Telephone	0034952029300
Fax	0034952029309
E-Mail	vcozar@ingenia.es

ΙСΤ

Ingenieria e Integracion Avanzadas (Ingenia), S.A., is an Andalusian company with a national and international outlook, with a technological profile, and offers an advanced and competitive range of solutions, products and services in the fields of Information Technology, Communications and the Internet.

Founded in 1992, it is headquartered in Malaga and has branches in Barcelona, Seville and Mexico D.F. with sales of over 12M EUR and a staff of 240 employees.

Ingenia is active in two principal lines of business:

- Bespoke solutions for financial institutions, public and health administrations, as well as widespread solutions applicable in many sectors, based on information security, digital signatures, e-business, e-learning, RFID, etc.

- Also, Ingenia has broad experience in software development and system integration in communication networks, mobility solutions, outsourcing consultantcy, on-line training (with a proprietary platform), open source software applications, etc.

Ingenia has also advanced in the consolidation of new lines of business in the area of Human Resources Management, with the development of new technologies and establishing national and international alliances.

Nowadays, security is an essential matter for every company regardless of the sector to which the company belongs. Moreover, the digital content industry is one of the most vulnerable to piracy given that essentially the final product is not tangible or exist in a physical form and can be digitally and perfectly copied. We are aware of this, and are expert in solving digital information security problems as part of our Information Security Management Systems deployment. It's need to analyze every risk and the preventive measures that can be taken on the basis of the impact that a probable menace can have on a business. Ingenia has a team of professionals whose experience and knowledge that can addresses these very same issues.

Ingenia offers reliable solutions, covering every step of the process:

- Risk & Impact Analysis, provides an analysis of the impacts that have a possible consequence on a business and which aspects are the more critical as to establish priorities.

- Security Policies: We develop a set of rules and procedures that stress how to act in the safest way.

- Security Measures: as a result of the previous stages, the proper security measures are implemented.

- Managed Security and Training: Finally, we train the companies' personnel to manage the implemented measures, or we put at our expertise at the clients disposal and provide a managed security solution.

# **Collaboration Profiles**

# Mobile software solutions

# What we offer

We develop Mobility solutions to be applied in the fields of e-learning, e-goverment.

We also develop other technologies based on differents mobile development platforms.

# What are we looking for

We are looking for software and hardware companies with solutions, services and productos in mobile sector to work together in R&D projects or to get joint venture agreements.

# Keywords

- Network Security
- E-Learning
- Mobile Security

# Collaboration sought

- Research and development
- Joint Venture Agreement

# Responsible

Virginia de Cozar



# INNOGET

Av. Ernest Lluch 32 08302 Mataro

Spain

Telephone	+34 937556253
Fax	+34 937556265
E-Mail	jrafols@innoget.com

# Professional Services and Consulting

Innovation and Internationalization Catalogues



Innoget is an Open Innovation Marketplace for technology transfer, an on-line website where technology based organizations meet, communicate and interact. Through Innoget Organizations (Companies, Research Centers, Scientists, experts ...) from around the world interact to develop and share R+D projects and innovations.

Innoget introduces a new tool to assist managers implementing Open Innovation, that is the Innovation Boxes (Ibox-in and Ibox-out) through which a company is either able to set up a technology scouting system in order to directly capture innovation (ideas, concepts, patents, technologies & products) from externals, and promote internally developed innovation to outsiders.

For more information visit Innoget's marketplace at www.innoget.com

# **Collaboration Profiles**

# **Open Innovation Marketplace - Virtual Innovation Broker 2.0 -**

# What we offer

Innoget introduces a new tool to assist managers implementing Open Innovation and thus increasing the number of technology transfer and R&D partnership agreements:

1. IBox-in (Scouting new technologies!)

Post your company's profile to set up a technology scouting system in order to directly capture innovation from externals in the form of ideas, concepts, patents, innovative technologies and products.

2. IBox-out (Promoting your technologies!)

Promote your organization by posting your company profile, logo and technology portfolio (patents, innovative products/ technologies/ services) and be ready to set up commercial and research partnerships with other companies.

# What are we looking for

Some of our customers like Orange, Vodafone, Device AnyWhere, Microsens, Davantis, Premo Group, Advancare or ICAR Vision among others are already looking for innovative technologies through Innoget.

Through innoget.com companies directly receive proposals to their technology needs from an international network of organizations and experts. Our customers are getting ideas, patents and innovative products/technologies as well as promoting their patents, technologies and innovative products to set up collaborative projects and/ or commerical agreements with other organizations.

# Keywords

- Electronics, Microelectronics
- Network Security
- Data Protection, Storage Technology, Cryptography, Data Security
- Database Management, Data Mining
- Communications Protocols, Standards
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Electronic Commerce, Electronic Payment, Electronic Signature
- E-Learning
- Digital libraries and content
- Signal Processing (speech, sound, image)
- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
- IT Applications for Health
- IT Applications for Transport and Logistics
- ICT for Independent Living and Inclusion
- GIS Geographical Information Systems
- Content Provider
- Mobile Entertainment
- Mobile Security
- Mobile Service Provider
- Computer Games
- 3D Media

# **Collaboration sought**

- Research and development
- Technical Co-operation
- Joint Venture Agreement
- Licence Agreement
- Commercial Agreement

# Responsible

Jordi Rafols

# InnovaRadio SA

Chemin des Aulx 18 1228 Plan-les-Ouates

# Switzerland

Telephone +41788984009 Fax E-Mail mahmud.samandari@innovaradio.com

# High-Efficiency Wireless Transmitters

InnovaRadio is developing a high-efficiency technique for RF Power Amplifiers. Based on its novel Adaptive Pre-distortion technology (patent protected), InnovaRadio offers one of the most complex high-efficiency techniques (Envelope Tracking), targeting any sort of RF PAs more than 10 Watts. The overall efficiency will be improved from 20%~30% to 40%~50%, meaning a remarkable saving in energy consumption of RF PAs.

# **Collaboration Profiles**

# Improved performance of transmitters

#### What we offer

Improving the efficiency and lowering CO2 emission of transmitters.

It can be used for all wireless telecom and video applications, particularly for Mobile BTSs and TV Broadcasting stations.

Savings in energy can be in the magnitude of above 50%.

# What are we looking for

We are interested in establishing contacts with power amplifier manufacturers.

The potential partner must have connections to the industry in order to enable us to present our technology to the senior R&D and Strategic teams.

#### Keywords

- Electronics, Microelectronics
- Communications Protocols, Standards
- Network Technologies (Wireless, Wi-Fi, Bluetooth)

# **Collaboration sought**

- Licence Agreement

#### Responsible

Mahmud Samandari

# **Innovation Norway**

Akersgata 13 0104 Oslo

Norway

Telephone	004722002500
Fax	004722002501
E-Mail	viggo.smestad@innovationnorway.no



# **EEN** partner

Innovation Norway is a governmental body responsible for supporting nationwide industrial development and global growth. We have more than 800 employees in 32 countries abroad and 19 offices in all counties in Norway. We also work closely through Norwegian embassies, consulates and chambers of commerce to serve the Norwegian Government and Norwegian business worldwide. Our services and programmes create opportunities for Norwegian businesses in the development of innovation, internationalisation and branding.

We are the EEN consortium Leader in Norway.

# **Collaboration Profiles**

# **EEN consortium leader in Norway**

#### What we offer

.Innovation Norway is a governmental body responsible for supporting nationwide industrial development and global growth. We have more than 800 employees in 32 countries abroad and 19 offices in all counties in Norway. We also work closely through Norwegian embassies, consulates and chambers of commerce to serve the Norwegian Government and Norwegian business worldwide. Our services and programmes create opportunities for Norwegian businesses in the development of innovation, internationalisation and branding.

We are the EEN consortium Leader in Norway.

# What are we looking for

Cooperation partners for participating Norwegian companies

# Responsible

Viggo Smestad

# INQBARNA

Llacuna 162 08018 Barcelona

Spain

Telephone Fax E-Mail

# ingbarna<sup>&</sup>

#### **Digital Media Apps**

Barcelona-based start-up, with partners and collaborators in [Los Angeles and Tokyo, and a worldwide network of contacts. Team with years of experience in commercial technology development, including basic research, patent development, pototyping, business development, fundraising Flexible, project oriented R&D teams to develop new multimedia mobile applications Complete solutions (from idea to prototype to deployment) Porting to mobile environments of existing web-based systems Partnering to create new markets for mobile apps Customer base in US, Japan, Spain

# **Collaboration Profiles**

# **Digital Media Apps**

# What we offer

Barcelona-based start-up, with partners and collaborators in [Los Angeles and Tokyo, and a worldwide network of contacts. Team with years of experience in commercial technology development, including basic research, patent development, pototyping, business development, fundraising Flexible, project oriented R&D teams to develop new multimedia mobile applications

Complete solutions (from idea to prototype to deployment)

Porting to mobile environments of existing web-based systems Partnering to create new markets for mobile apps

Partnering to create new markets for r

Customer base in US, Japan, Spain

# What are we looking for

Partners and Clients

# Keywords

- Digital libraries and content
- Signal Processing (speech, sound, image)
- IT Applications for Health
- IT Applications for Transport and Logistics
- ICT for Independent Living and Inclusion
- Content Provider
- Mobile Entertainment

#### **Collaboration sought**

- Joint Venture Agreement
- Licence Agreement
- Commercial Agreement
- FP7-ICT Project

# Responsible

Dr. Javier Zamora

# INTELLIGENT DIALOGUE SYSTEMS

Avda de los descubrimientos 11 41092 Sevilla

Spain

Telephone 955 291 396 Fax E-Mail p.murillo@indisys.es



# Desarrollamos aplicaciones que permiten la interacción hablada en lenguaje natural con sistemas informatizados; como sistemas de autoservicio telefóni

La empresa Sevillana INDISYS, desarrolla aplicaciones que permiten la interacción hablada en lenguaje natural con sistemas informatizados; fundamentalmente, sistemas de autoservicio telefónico, asistentes virtuales en la web y vía Messenger, y entornos domóticos. Con expertos en Tecnologías del Habla y el Procesamiento del Lenguaje Natural así como en Interfaces de Comunicación Hombre-Máquina y Usabilidad y Factores Humanos, INDISYS no sólo proporciona una solución tecnológica avanzada, sino todos los servicios complementarios necesarios para sacarle el máximo partido y disfrutar del alto retorno de inversión de sus soluciones.

Premios destacados en los 2 ultimos años:

•Nombrados "Cool Vendors 2010" por la consultora Gartner.

- Premio a la Innovación del Colegio de Ingenieros de Telecomunicaciones de Andalucía 2010.
- •Premio a la mejor experiencia de usuario 2009 por Microsoft.
- Premio a la innovación 2009 por la fundación Vodafone.

# **Collaboration Profiles**

# **Intelligent Dialogue Systems**

# What we offer

We develop applications that facilitate tallked interaction between natural language and computer systems, mainly in:

Autoservice Call Centers, Web Virtual Assistants (Avatars) or through Messenger or Domotics environments.

We are experts in Language Technologies, Natural Language Processing, Human Machines Interfaces and Usability and Human Factors.

We also provide Inked services to get a complete Advanced Technology Solution.

# What are we looking for

.......Currently we are looking for partners in the fields of ...... in order to sign ......Please replace this text with a short description (200 to 1000 characters) of the type of technology or project partner you are looking for. Your description should answer the following questions.

If you are looking for a particular technology:

- 1. What technology are you looking for?
- 2. What will the technology be used for?
- 3. What is the current stage of development of the technology? (Research, prototype, beta-tested, etc.)

If you are looking for a partner

- 1. What type of partner (industry, distributor, research, project partner, etc.)?
- 2. Which industry sector?
- 3. What tasks need to be performed by the partner? (Manufacture, distribution, etc.)

-Please note that if the description is not clear we won't be able to validate your profile.

# Keywords

- Electronics, Microelectronics
- Communications Protocols, Standards
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Electronic Commerce, Electronic Payment, Electronic Signature
- E-Learning
- IT Applications for Health
- IT Applications for Transport and Logistics
- Mobile Entertainment
- Computer Games
- 3D Media

#### **Collaboration sought**

Brokerage Event MWC 2011 Technology Profiles

- Research and development
- Technical Co-operation
- Joint Venture Agreement
- Commercial Agreement

# Responsible

Guillermo Pérez García

# **Internet y Empresas**

Spain



#### Web ecommerce

We are a professional studio Programming and Web Design, specializing in projects for Sale Online for small and medium enterprises.

We offer global solutions to the Needs of Your Company, specializing in both web design and programming, implementing SEO techniques and search engine works on social networks (web 2.0).

We also have a wide range of services to develop your corporate image online.

# **Collaboration Profiles**

# Specializing in projects for Sale Online for small and medium enterprises.

#### What we offer

We are a professional studio Programming and Web Design, specializing in projects for Sale Online for small and medium enterprises.

We offer global solutions to the needs of your company, specializing in both web design and programming, implementing SEO techniques and search engine works on social networks (Web 2.0).

We also have a wide range of services to develop your corporate image online.

#### What are we looking for

Are seek a commercial partner, or technology, but we have not defined the necessary profile.

#### Keywords

- ICT for Independent Living and Inclusion
- Content Provider

# **Collaboration sought**

- Research and development
- Commercial Agreement

# Responsible

Sr Fernando Spiluttini

# Invest in Skåne AB

Dockplatsen 26 20525 Malmö

Sweden

Telephone +46 40 675 34 51 Fax E-Mail victoria.holm@skane.com



# Regional Investment and trade agency, Enterprise Europe Network

Invest in Skåne AB is the regional trade and investment organisation for Skåne, Southern Sweden. The two main areas of work are: 1. Attracting business to establish in the region as well as investors to make investments

2. Facilitate for regional companies to get access to foreign export markets.

Invest in Skåne has five business areas, they are: ICT, Life Science, Food, Packaging and Cleantech. Invest in Skåne is also the host organisation of Enterprise Europe Network.

# **Collaboration Profiles**

na

What we offer

na

# What are we looking for

na

# Responsible

Victoria Holm

# **Invest in Western France**

# Novalis II 35 Bd Salvador Allende 44818 Nantes/Saint Herblain

# France

Fax

Telephone +33607994484 E-Mail

m.panheleux@western-france.org



# Matching foreign IT companies with Western France companies to do business together

Invest in Western France is a go-between : we help foreign IT companies to invest, set up and extend their business in Western Europe combining quality and cost-effectiveness, through our business networks. We cover two regions of France : Pays de la Loire and Poitou-Charentes.

# **Collaboration Profiles**

# Support and assistance to foreign IT companies willing to develop their business in France or find partners.

# What we offer

We offer knowledge of the IT sector worldwide and on the Western France territory. We open our various networks too. So thanks to our matchmaking, the international companies we are in contact with can do business with local companies and expand there

We also support Western France startups or companies that will attend the MWC thanks to the WIN European programme we are leading.

The point is to facilitate the development of business on the Western France.

Invest in Western France serves as a go-between.

# What are we looking for

We are looking for IT companies that want to do business in France by setting up a business or work with a partner. The sectors of activities are software, virtual reality, phone apps, web 2.0, etc...

# Keywords

- Electronic Commerce, Electronic Payment, Electronic Signature
- E-Learning
- Signal Processing (speech, sound, image)
- IT Applications for Health
- IT Applications for Transport and Logistics
- ICT for Independent Living and Inclusion
- GIS Geographical Information Systems
- **Content Provider**
- Mobile Entertainment
- **Computer Games**
- 3D Media -

#### **Collaboration sought**

- Research and development
- Technical Co-operation
- Joint Venture Agreement
- Manufacturing Agreement

# Responsible

Monigue Panheleux

# **Invest Sweden**

WTC, Klarabergsviadukten 70, B6 10121 Stockholm

# Sweden

Telephone +46703499930 Fax E-Mail fredrik.gisle@investsweden.se



# **Collaboration Profiles**

# **Senior Investment Advisor**

#### What we offer

A highly qualified search and meet service to put you in contact with wireless innovation and technology.

Define - you specify what you are looking for in terms of wireless innovation. Specific technology, preferred type o partnership etc.

Search - we use our network to find options for you. Could be companies to partner with , IP to acquire, R&D projects to join.

Meet - we set up meetings for you

As we are a gonvernement agency all our services are for FREE.

# What are we looking for

Companies interested in

- application companies
- finding or acquiring IP
- finding technology partners
- R&D projects to join
- getting informatio on how to establish themselves in Sweden

# Keywords

- Electronics, Microelectronics
- Communications Protocols, Standards
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Electronic Commerce, Electronic Payment, Electronic Signature
- E-Learning
- Signal Processing (speech, sound, image)
- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
- IT Applications for Health
- IT Applications for Transport and Logistics
- GIS Geographical Information Systems
- Mobile Entertainment
- Mobile Security
- Computer Games
- 3D Media

# **Collaboration sought**

- Research and development
- Technical Co-operation
- Commercial Agreement

# Responsible

Fredrik Gisle

# **IP** Convergence

Rue de la Frête 9 1360 Perwez

Belgium

Telephone

Fax E-Mail +32478294810

frederic.henrotte@ipconvergence.be

# **GPS** localization for people

We offer GPS localization services for people, based on dedicated trackers, as well as on mobile applications for smartphones, and a central repository.

We are currently based in Belgium, with a main focus on the European market.

Our company is in its launching phase, which means that we are searching for best of breed products and partners.

# **Collaboration Profiles**

# **GPS** localization services for people

# What we offer

We offer GPS localization services for people, based on dedicated trackers, as well as on smartphone applications, with a central repository.

Our areas of expertise are thus related to GPS and GSM technologies.

With our services, we want to offer added value based on localization services, should it be for children, adults, or for example senior people. It can for example be used to locate children, and be informed when they leave a preconfigured zone. Many other applications exist.

The main advantages of our offering are the integration with mobile applications, as well as the proposed price for the service.

#### What are we looking for

We are currently looking for personal trackers maufacturing companies integrating best of breed technologies, such as for example Ublox6 chipsets. Our challenge is to propose a small personal tracker, optimizing the use of the battery, while performing well in indoor and citv's.

We are also interested to share experience with companies.

Our technologies are used for people localization.

Currently we have a first pilot active, and the development is being made by a specialized partner.

We are looking for:

- personal tracker manufacturers with a huge experience in facing today's localization challenges (indoor localization, battery autonomy, ...)

- specialized mobile applications developers integrating GPS functionalities

- commercial partners (industry and distributors)

#### Keywords

- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
- IT Applications for Health
- IT Applications for Transport and Logistics
- ICT for Independent Living and Inclusion
- GIS Geographical Information Systems

# **Collaboration sought**

- Research and development
- Technical Co-operation
- Manufacturing Agreement
- Commercial Agreement

#### Responsible

Frederic Henrotte



# IT Center West @ Business Region Göteborg

# Norra Hamngatan 14 404 23 GOTHENBURG

# Sweden

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Fax	+46 31 612401
E-Mail	erik.behm@businessregion.se

# **Cluster Development, Inward Investment & Promoting Export**



For almost a decade IT Center West, the ICT cluster at Business Region Göteborg, has been working with supporting the ICT sector in the region both by helping new ICT-companies to establish in the region and supporting existing companies within the sector. In the later, we work via two methods, giving attention to good news from the sector in the monthly newsletter and supporting cluster initiatives. So far, we have been involved in the creation of five cutting edge clusters and there are two coming areas.

# **Collaboration Profiles**

# ICT Cluster of Gothenburg, West Sweden

# What we offer

We casn assist companies in both establishing in West Sweden as well as finding partners and co-operate in development of ICT-related fields. Main areas: Telematics Microwaves Visualization eHealth/mHealth Mobile Web Industrial ICT Automation & Process Development Security etc

# What are we looking for

Companies & organisations interested in co-operate in R&D-projects, testbeds, etc and/or establishing in West Sweden. Technology areas: Telematics Microwaves Visualization eHealth/mHealth Mobile Web Industrial ICT Automation & Process Development Security etc

# Keywords

- Electronics, Microelectronics
- Network Security
- Data Protection, Storage Technology, Cryptography, Data Security
- Database Management, Data Mining
- Communications Protocols, Standards
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Electronic Commerce, Electronic Payment, Electronic Signature
- E-Learning
- Digital libraries and content
- Signal Processing (speech, sound, image)
- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
- IT Applications for Health
- IT Applications for Transport and Logistics
- ICT for Independent Living and Inclusion
- GIS Geographical Information Systems
- Content Provider
- Mobile Entertainment
- Mobile Security
- Mobile Service Provider
- Computer Games

# Collaboration sought

- Research and development
- Technical Co-operation
- Joint Venture Agreement
- Manufacturing Agreement
- Licence Agreement
- Commercial Agreement
- FP7-ICT Project

# Responsible

M Sc Erik Behm

# Itero IT

Sauletekio ave. 15 Vilnius

# Lithuania

Telephone +370 612 95769 Fax E-Mail evaldas@itero.lt

# Mobile applications development

Itero IT is a software house that specializes in mobile applications development.

We pay special attention to ergonomics and usability of any application we develop.

Mobile platforms that we work with: iOS, Android, Symbian, Blackberry

# **Collaboration Profiles**

# Mobile application development

# What we offer

Custom mobile application development:

- > For following platforms: iOS, Android, Symbian, Blackberry
- > Focus to usability and ergonomics of products we develop
- > Innovative partnership models
- > Good project management
- > R&D

#### What are we looking for

- > Companies with need to create a mobile version of their product
- > Entrepreneurs that need technical help in implementing their ideas
- > Companies searching for subcontractors
- > Companies that need to port their software into another mobile platform

# Keywords

- Database Management, Data Mining
- Electronic Commerce, Electronic Payment, Electronic Signature
- IT Applications for Health
- IT Applications for Transport and Logistics
- ICT for Independent Living and Inclusion
- GIS Geographical Information Systems
- Mobile Security
- Mobile Service Provider

# **Collaboration sought**

- Research and development
- Technical Co-operation
- Joint Venture Agreement
- Commercial Agreement

# Responsible

Evaldas Urbonas



# iTo, UAB

#### Lithuania





#### APP developement for Android and iOS

iTO - a software development company, founded in 2006, Kaunas, Lithuania.

By a group of skillful, hard-working and qualified young people.

In the daily development life we're the iOS and Android people, which managed to release some of most useful applications in the Lithuanian mobile market like LKOS - a road temp. tracking app.

Currently we're already working with two biggest mobile carriers in Lithuania, for both app development and smart systems integration/development projects.

Our company also provides software development and support services (from server configuration , to complete working software solution).

# **Collaboration Profiles**

# **APP** developement for Android and iOS

#### What we offer

We offer the following services:

- \* Application development for mobile devices (iOS, Android, Symbian, Blackberry, Windows Mobile).
- \* Web-based solutions for mobile devices. (lightweight web-apps and mobile web pages)
- \* Extracting mobile device capabilities and features to provide customized content, optimized for particular device.

# What are we looking for

New opportunities for the services that we can provide.

\* Application development for iOS, Android, Symbian, Blackberry, Windows Mobile.

\* Web-based systems development.

- \* Web-based solutions for mobile devices
- \* Back-end solutions

#### Keywords

- Database Management, Data Mining
- IT Applications for Health
- Mobile Entertainment

# **Collaboration sought**

- Technical Co-operation
- Commercial Agreement

# Responsible

CEO Paulius Lazauskas

# Game developement

# What we offer

 d'ART (6 different versions of that, 4 for iphone, 2 for ipad, a christmas edition + a dedicated version for LT market only and for the biggest mobile carrier in Lithuania )
 Cows Don't Fly - that's a crazy arcader, designed to totally waste your time and make you addictive ;) but that 's the main goal.
 Android/iPhone/iPad versions.
 Samurai Assasin - this game is yet in production, or as I say, early beta. It's a guitar hero game-mechanic copy-cat for slice-em-all game, a great experience to be!
 Grinder - a HIGH-QUALITY 3d game, more of a demo, of our capabilities. Built together with other company, that is Unity3d.

# What are we looking for

Already with a stack of four titles, we're looking for the future publishing/cooperation possibilities on shipping the games, or participating as a partner company for development and consulting.

# Keywords

- Computer Games
- 3D Media

# **Collaboration sought**

- Technical Co-operation
- Commercial Agreement

# Responsible

CEO Paulius Lazauskas

# iPad & Android delivery solution for media providers

# What we offer

Wrupex is a complete media delivery solution for media providers. Digitalazing your existing media in a new and painless way. The complete solution, customized for your needs is THE way to enter the fast growing tablet-media market.

# What are we looking for

1) Media providers/content delivery services, that wishes to enter to a fastly expanding tablet media market.

2) Partners, for product network expansion, affiliate program, sales channels, other partnerships that might be interesting for us.

#### Keywords

- Content Provider
- Mobile Entertainment

# **Collaboration sought**

- Technical Co-operation
- Commercial Agreement

# Responsible

CEO Paulius Lazauskas

# **IWT - Enterprise Europe Flanders**

# Belgium



# Enterprise Europe Flanders

Within Enterprise Europe Flanders IWT supports Flemisch companies to develop their innovation potential on an international level.

Our services:

- \* Innovation, technology and knowledge transfer services
- \* Information and support for accessing Framework Programme 7 funding
- \* Access to an extensive network of contacts and expertise from across Europe

**Collaboration Profiles** 

# **Enterprise Europe Flanders**

# What we offer

What are we looking for

-

# Responsible

Alain Thielemans

# IxDS-Interaction Design Studios

#### Brunnenstraße 7d 10119 Berlin

Germany

Telephone	+49 (0) 30 27577662
Fax	+49 (0)30 - 280 960 71
E-Mail	info@ixds.de

interaction design, service design, interface design, user research, product innovation, research & development, open innovation support

IxDS helps customers bring shape to their visions in the fields of interactive services and mobile and physical interfaces. By applying methods of co-creation we develop new experiences to enrich people's lives.

Based in Berlin, a hotbed of creative activity, IxDS is an international company with close ties to the academic world: the founder Reto Wettach is professor with the FH Potsdam.

(In 2009, the FH Potsdam was awarded the Prize "Excellence in Teaching" from the Deutscher Stifter-verband for the concept "Learning through Research").

# **Collaboration Profiles**

# Agile Innovation Process for Product and Service Innovations

# What we offer

IxDS applies customized methods of ethnographic research to learn about end user needs and lives. Together with our clients, we turn this knowledge into tangible concepts and later into prototypes by methods of co-creation.

We successfully applied our methods in the fields of product development (early user research, feasability studies, experience prototypes), as well as developing marketing strategies, and technology roadmaps.

By working closely with end customers throughout the process, we make sure the result is relevant and enjoyable for them and therefore a success for our client. At the same time, we keep our client's team involved so that they gain direct feedback from their customer base and contribute their professional expertise. They build up a deep understanding of the concepts which helps them to win colleagues throughout the company for their ideas.

This approach avoids expensive, full scale development that might eventually fail in the market. Keeping a sharp eye on results relevant for users makes our process for product innovation highly cost efficient.

# What are we looking for

Our methods work best with medium to large sized technology companies with contact to end users (direct or indirect: in B2B, end users are your client's clients). Industries include mobile services, health, portable technology, trust & security online, smart metering, smart houses.

The range of our activities covers support for open innovation processes, focused product development for defined market segments, and explorations with research departments.

# Keywords

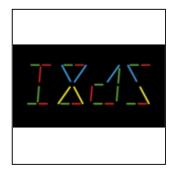
- Electronic Commerce, Electronic Payment, Electronic Signature
- IT Applications for Health
- ICT for Independent Living and Inclusion
- Mobile Entertainment

# **Collaboration sought**

- Research and development
- Commercial Agreement

#### Responsible

Johannes Landstorfer



# J-M Creativ SPRL

Les Heures Claires 39 1400 Nivelles

# Belgium

Telephone	+32 486 22 00 75
Fax	+32 67 33 12 46
E-Mail	jean-marc@jmcreativ.com

# Greativ

#### Audio, light and product creation

Since a few year, J-M Creativ, located in Nivelles (Belgium) is providing consultancy in technology and creativity. He has successfully created several products which are today on the market. Is knwoledge and visionnary approach make him recognized and called for product ideas within big companies.

Today the team consist only of his owner, Jean-Marc Coulon but is rapidely growing now.

# **Collaboration Profiles**

# Tele working space : Dodee

# What we offer

Dodee is a sound booth, lit and conducive to concentration, which aims to provide an ideal environment for enterprise use and / or working from home.

#### - Sound scape:

Dodee increases the intelligibility and the efficiency of communications. the user can directly produce a characteristic sound of the production studios

#### - Isolation and concentration:

The user experience proves, in the cabin, the concentration is significantly facilitated. Indeed, the shape and safe environment and lack of distraction in the visual field allows direct concentration.

#### - Light:

Dodee offers an optional light source is LED-based. This source is positioned to provide adequate lighting and allow rendering depths giving a more present and more natural when teleconferencing sessions or WebTV.

#### What are we looking for

Partner: Femtocell product to create a perfect economic workspace for tele working

Customer: company where noise is high and space for having a call are needed

Commercial: Having a space to be able to call, talk at low cost with commercial ads being displayed in the booth

#### Keywords

- Signal Processing (speech, sound, image)
- Mobile Service Provider

# **Collaboration sought**

- Technical Co-operation
- Commercial Agreement

# Responsible

IR Jean-Marc Coulon

# Internet of Things and IPv6 convergeance

# What we offer

anyprotocol.net

To access all enable devices, a convergeance should be found in IPv6. So we provide interface boxes as well as service to connect (Zwave, zigbee, 6lowpan, io homecontrol, enOCean,...) to IP

# What are we looking for

Companies having in their product one protocol and wants to make it accessible to mobile application.

We can produce fro them the boxes, and customize the driver to match their products.

# Keywords

- Electronics, Microelectronics
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- IT Applications for Health
- IT Applications for Transport and Logistics
- ICT for Independent Living and Inclusion

# **Collaboration sought**

- Technical Co-operation
- Manufacturing Agreement
- Commercial Agreement

# Responsible

IR Jean-Marc Coulon

# Jayway

Hans Michelsensgatan 9 211 20 Malmö

#### Sweden

Telephone	+46768585600
Fax	
E-Mail	per.sigurdson@jayway.com

#### Jayway

Jayway is working in several verticals within the mobile eco-system. An example of a vertical is our offering within "Mobile App and Content Provisioning".

Besides our verticals we provide solution centric, custom R&D services on all major mobile platforms.

Our HQ is located in the telco/mobile cluster in the south of Sweden (Malmö) and we have offices in Stockholm, Copenhagen and sales offices in France and China.

# **Collaboration Profiles**

# **Mobile App and Content Provisioning**

#### What we offer

Helios is a platform for "Mobile App and Content Provisioning" making it possible for network operators, handset vendors and corporations to:

distribute and update applications on the users' handsets distribute content (video, documents, news feeds, etc) to users enable internal communication (chat) between users

Helios includes several modules that quickly can be integrated with a company's existing information sources and systems:

Applications News Podcasts Products Documents Video Corporate Twitter Statistics and indicators Security

Supported out-of-the-box integration includes CMS, CRM, Web Services, REST, Web Scraping, Facebook, Twitter

Currently supported platforms include Android, iPhone/iPad and development have started for Android Pads and Windows Phone 7. Symbian and Blackberry are further down the roadmap.

The first public reference (a larger nordic network operator) will go live in the beginning of February.

# What are we looking for

We are interested in partnering up with network operators and handset vendors that have an interest in differentiating their offering by providing app and content provisioning.

# Keywords

- Data Protection, Storage Technology, Cryptography, Data Security
- IT Applications for Health
- IT Applications for Transport and Logistics
- Content Provider
- Mobile Entertainment
- Mobile Security
- Mobile Service Provider

# **Collaboration sought**

- Joint Venture Agreement
- Licence Agreement
- Commercial Agreement



Brokerage Event MWC 2011 Technology Profiles

# Responsible

VP Sales Per Sigurdson

# K2C-consultoria e informática Lda

R. Dr. Carlos Felgueiras 103, 2ºan 4470-157 MAIA

# Portugal

Telephone	+351 229 481 201
Fax	+351 229 426 905
E-Mail	joao.macedo@k2c.eu

High performance computing

# **Collaboration Profiles**

# Development of High performance solutions for Mediation and Data Warehouse

# What we offer

We develop paralell software for data

- 1. What is your area of expertise or know how?
- 2. What type of innovative technology or research project is being offered?
- 3. What can it be used for?
- 4. What are the main advantages of your technology over other technologies? (Faster, cheaper, easier to install and/or maintain, etc.)

-Please note that if the description is not clear we won't be able to validate your profile.

# What are we looking for

Please replace this text with a short description (200 to 1000 characters) of the type of technology or project partner you are looking for. Your description should answer the following questions.

If you are looking for a particular technology:

- 1. What technology are you looking for?
- 2. What will the technology be used for?
- 3. What is the current stage of development of the technology? (Research, prototype, beta-tested, etc.)

If you are looking for a partner:

- 1. What type of partner (industry, distributor, research, project partner, etc.)?
- 2. Which industry sector?
- 3. What tasks need to be performed by the partner? (Manufacture, distribution, etc.)

-Please note that if the description is not clear we won't be able to validate your profile. kkkkk

# Keywords

- Data Protection, Storage Technology, Cryptography, Data Security

# Responsible

Joao Macedo



# Kailab Estudio, SL

Pau Claris 115 08009 Barcelona

Spain

Telephone +34935323700 Fax E-Mail business@kailab.com

# Sty kailab

#### Mobile applications developing

Kailab is a Barcelona settled company, founded at 2005. Our collaborators come from companies as Endemol Group, UbiSoft or bitManagers.

Our focus is to develop mobile applications and videogames, from scratch to the full project. We offer also the eventual server necesities, if dynamic application is required.

We work for companies as ME911, EADA, Golden Gekko or LeChil Mobile.

**Collaboration Profiles** 

# Arcadix Project

# What we offer

We have developed the Arcadix System, a middleware that allows to port automatically a single application to all the different smartphones in the market, without losing the specific features for every single handset. The system is layer based, and the different specific features are solved in the "application layer" (start, close and pause the app) and the "hardware layer" (that uses that specific features). Every application uses this layered system and the SDK related to be created.

This middleware allows to reduce the time to market and also the application maintaining process, because this "unique" code necesary to create the application.

# What are we looking for

Kailab is looking for both technological and commercial partners.

We would like to find partners with specific features that could be integrated in our Arcadix platform, in every way.

Also we're looking for commercial companies that could use our develops to empower their products, or that are looking for the whole developing process.

# Keywords

- Electronic Commerce, Electronic Payment, Electronic Signature
- E-Learning
- Digital libraries and content
- Signal Processing (speech, sound, image)
- IT Applications for Health
- IT Applications for Transport and Logistics
- Content Provider
- Mobile Entertainment
- Computer Games

#### **Collaboration sought**

- Research and development
- Joint Venture Agreement
- Commercial Agreement
- FP7-ICT Project

# Responsible

Toni Garcia

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SMARTSOFT

# KARTEK KART VE BILISIM TEKNOLOJILERI LTD.

TÜ AYAZAGA KAMPÜSÜ TEKNOKENT ARI 2 A BLOK KAT: 2 3-4 34469 STANBUL

Turkey

Telephone	+902123283331
Fax	+902123283099
E-Mail	sinem.altuncu@smartsoftww.com

# Software (CARD PAYMENT SYSTEMS)

SmartSoft, which was founded in 2001 to develop chip-based EMV and payment software, is today providing services for card payment systems and smartcard technology. Becoming aware of the EMV chip-based systems gap in the sector, SmartSoft effectively put its R&D company characteristics into action with EMV chip based solutions. SmartSoft, who had also entered the payment processing solutions arena in the second half of the current decade, is now among the leading companies manufacturing range of products for horizontal and vertical markets.

# **Collaboration Profiles**

# **Mobile solutions**

#### What we offer

SmartSoft is providing services for card payment systems and smartcard technology. Becoming aware of the EMV chip-based systems gap in the sector, SmartSoft effectively put its R&D company characteristics into action with EMV chip based solutions. SmartSoft, who had also entered the payment processing solutions arena in the second half of the current decade, is now among the leading companies manufacturing range of products for horizontal and vertical markets.

SmartSoft offers a wide range of products needed by the sector and provides solutions to meet their specific demands. By successfully implementing a wide array of innovative projects throughout Europe and the world, SmartSoft has now become a pioneer in the sector and enjoys a broad market share.

#### What are we looking for

we have solutions on mobile systems therefor we try to follow the new technologies and we try to share our solutions with a partner

# Keywords

- IT Applications for Transport and Logistics
- Mobile Security
- Mobile Service Provider

#### **Collaboration sought**

- Research and development
- Technical Co-operation
- Joint Venture Agreement

# Responsible

GÖKHAN K RAZ

# **KEYNEOSOFT**

31 rue de la fonderie 31 59200 Tourcoing

#### France

Telephone	0362648132
Fax	0362648130
E-Mail	contact@keyneosoft.fr



#### Interactive and mobile solutions

Keyneosoft is a French company specialized in interactive and mobile solutions. We develop solutions available on Smartphones (iPhone, Android, BlackBerry, Windows Phone....), touchscreen tablets (iPad, Toshiba...), interactive kiosks and Surface.

Keyneosoft is pioneer in Retailing/Bank/Insurance industries. Many famous companies are confident in our solutions, such as Auchan, Decathlon, Promod, BNP Paribas Fortis, CBRE, Leroy Merlin...

Our team is composed of 22 employees dedicated to interactivity and mobility: project managers, engineers, graphic designers... We provide consulting services, application development and multi-canal solutions.

# **Collaboration Profiles**

# Mobile/touchscreen tablet applications

# What we offer

Marketing and technological expertise!

We help our clients to develop their marketing strategy with value added solutions. We offer our clients information system integration services, custom made solutions and our experience in interactivity and mobility.

A few examples of our solutions on mobile :

-M commerce (Promod, Auchandirect)

-Augmented Reality (BNP Paribas Fortis, CBRE). Now we are the french retailer of ARtoolWork solutions.

-Tracking indoor (Keyshopping) and outdoor (Bonprix)

-NFC communication (City of Nice)

-M couponning

•••

"Our limit: your imagination"

#### What are we looking for

-GPS indoors solutions (we search a company able to recreate GPS signal indoor, in a mall for example) -Multi-OS plateform development (we are very curious to win time for multi-OS development)

-Improve tests on various terminals (beta testers, etc.)

-Quickly promote applications to a wide audience

#### Keywords

- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
- Mobile Entertainment

# **Collaboration sought**

- Research and development

#### Responsible

Alexandre MAYAUD

# **Kirubs Aplications SL**

Cami Valls 81-84 43125 Reus

Spain

Telephone 669837664 Fax E-Mail ocarrio@kirubs.com



### **Kirubs Aplications SL**

Kirubs born with the idea of offering services in new environments and new mobility devices. We believe in the importance of communicating and we are specialized in developing applications for smartphones, social networks, digital tablets, and Google TV. Adapted Kirubs define a strategy for each client. It also creates customized products to be able to know all the possibilities offered by different platforms and different devices.

# **Collaboration Profiles**

# Kirubs channel to show the applications and games that develop and to be able to demonstrate. iPhone, Android, Windows Phone

### What we offer

Kirubs born with the idea of offering services in new environments and new mobility devices. We believe in the importance of communicating and we are specialized in developing applications for smartphones, social networks, digital tablets, and Google TV. Adapted Kirubs define a strategy for each client. It also creates customized products to be able to know all the possibilities offered by different platforms and different devices.

### What are we looking for

We are looking for a partner;

- 1 Distributors, industrial and commercial.
- 2 Trade agreements, exchange of products, which we happen to develop projects.
- 3 Distribution of our products, search for customers.

### Keywords

- Electronic Commerce, Electronic Payment, Electronic Signature
- E-Learning
- IT Applications for Transport and Logistics
- Content Provider
- Mobile Entertainment
- Mobile Service Provider

### **Collaboration sought**

- Commercial Agreement

### Responsible

Oscar Carrió

# **Trade Agreements**

### What we offer

We offer custom and unique developments in a creative way. Integrating mobile applications and other social networks to leverage the new world.

### What are we looking for

We look for companies that are interested in doing a collaboration agreement in order to make work together.

### Keywords

- Electronic Commerce, Electronic Payment, Electronic Signature
- E-Learning
- Digital libraries and content
- ICT for Independent Living and Inclusion
- Mobile Entertainment

# **Collaboration sought**

- Research and development
- Manufacturing Agreement
- Commercial Agreement

# Responsible

Roger Estil·les

# **Koppicatch Oy**

### Finland

### **Mobile analytics**

Pioneering mobile analytics with on-device measurements.

### **Collaboration Profiles**

# Interpreting Life - 360-degree view on consumer behavior through mobiles

### What we offer

We provide a full view on consumer behavior, both online and offline, through our patented audience measurement products. We work with the leading players of the mobile and media industries, and publish periodic research reports and analytics insights from our own and partner panels around the world.

Our analytics cover add-on applications, key device features, mobile web sites, multimedia usage, technical performance measurements of networks and devices, and a variety of dimensions in consumer life-styles.

We offer:

- analytics reports
- deep-dive mobile insights reports - analyzed or raw data
- SDK to link our data to your databases

### What are we looking for

We are looking for partners for our mobile measurements and analytics solutions, and are looking for more scalable ways to monetize on them.

# Keywords

- Database Management, Data Mining
- Mobile Service Provider

### **Collaboration sought**

- Research and development
- Technical Co-operation -
- Joint Venture Agreement
- Licence Agreement
- Commercial Agreement

### Responsible

Harry Santamäki

# **KOSGEB** - Enterprise Europe Network-Istanbul (IST-BUSINNOVA)

### Istanbul

Turkey

Telephone 00902122874586 Fax E-Mail



### Enterprise Europe Network-Istanbul

EEN-Istanbul consists of three partners, namely KOSGEB(Small and Medium Enterprises Development Organization), Istanbul Chamber of Industry and Sabanci University. EEN Istanbul or the consortia IST-Businnova covers Istanbul and Thrace region.

### **Collaboration Profiles**

# **Enterprise Europe Network-Istanbul (IST-BUSINNOVA)**

### What we offer

Enterprise Europe Network-Istanbul, IST-BUSINNOVA which is an active member of Enterprise Europe Network is Representing Turkish companies in MWC. There will be about 50 Turkish mobile technology companies in MWC2011. please contact to me for possible partnership with Turkish companies or Turkish Market.

In this context IST-BUSINNOVA offices offer following free services, Information, feedback and international business cooperation services Innovation, Technology and knowledge transfer services Encouraging SME participation to the FP RTD programme

Providing information and practical advice on market opportunities, European legislation and policies relevant to a company or sector. Helping SMEs to find suitable business partners using its business and technology cooperation database, providing information on tender opportunities and international networking.

Developing the research and innovation capacities of SMEs by helping to create synergies with other research actors, foster technological cooperation and holding brokerage events.

Helping SMEs to share research results.

Involving SMEs and business actors in the policy-making process, by transmitting feedback to the Commission and monitoring the implementation of EU policies in the field of competitiveness and innovation

### What are we looking for

Enterprise Europe Network-Istanbul,

We are looking for innovative companies and R&D instituties in order to establish future cooperation. Promotion of the innovation and entrepreneurship to European SMEs

Support for international business and export activity

Support for international development of technology and knowledge

Encouragement of SMEs to participate in the 7th Framework Program

Establishment of the network on a local, national and international level

Promotion of SMEs access to the formation of European policies

To better convert innovation into commercial success, the network provides support services to encourage SMEs, especially in their early stages, to become more innovative.

### Going international

Fewer than one in ten SMEs do business outside their own country, despite the abolition of national barriers and the opportunities firms with comparative advantages can find in niche markets. By using established contact points, the network can provide specialised advice for companies wishing to expand their operations abroad – not just within the EU, but also further afield.

### Providing feedback

The Commission will use the network to receive regular feedback from companies to ensure that the policies and initiatives it prepares suit their requirements and will not lead to unnecessary bureaucracy that could harm their competitiveness and innovation potential.

### Keywords

- Electronics, Microelectronics
- Mobile Entertainment
- Mobile Security
- Mobile Service Provider

### **Collaboration sought**

- Research and development
- Technical Co-operation
- Joint Venture Agreement

- Manufacturing Agreement
- Licence Agreement
- Commercial Agreement
- FP7-ICT Project

# Responsible

Gursel KIZILASLAN

# **KYEMO**

21 rue des Moulins 78290 Croissy sur Seine

### France

Telephone 33130150308 Fax E-Mail

brunob@kyemo.com

### Antenna designed and manufactoring for GSM/UMTS/LTE/CDMA application

KYEMO designed, manufacture and market GSM/UMTS/LTE/CDMA Antenna, accessories and a tri sector, mono sector support with a unique concept.

KYEMO headquarter, R&D centre and Manufacture department are located in France (Paris area and Brittany).

The Design fully integrates the needs of the operators (VSWR, PIM...).

All our products are PIM certified.

KYEMO has incorporated an affiliate in India to market and manufacture its range of products.

KYEMO has several international contracts with trading companies to cover East Europe, South America, Africa and middle East.

We are looking for local distribution of our products, for TMA HMA solutions to integrate in our products portfolio.

# **Collaboration Profiles**

### Antenna GSM/UMTS/CDMA/LTE

### What we offer

Expertise: KYEMO R&D centre provide complete antenna portfolio and a patented mechanical infrastructure for tri sector or mono sector.

KYEMO integrate a RET module into the antenna.

All our antenna used the same external shape.

It allows operator to easily swap an GSM/UMTS antenna by a GSM/UMTS/GSM1800 antenna.

Installation on a roof do not need any crane.

### What are we looking for

Technology opportunities, We are looking for: HMA, TMA products.

Business opportunities, We are looking for distributors or integrators in various countries as East Europe, Africa, middle East and south america.

### **Collaboration sought**

- Research and development
- Licence Agreement
- **Commercial Agreement**

### Responsible

M. Bruno BACIOTTI



# Lechill Mobile

consell de cent 314, pral 08007 Barcelona

Spain

Telephone	93 237 41 81
Fax	93 217 58 29
E-Mail	ct@lechill.com

### Mobile portal and application development

Lechill Mobile provides mobile applications and platforms to Mobile operators in Europe and is now increasing focus on presence in Latin America.

We work within areas of skill-gaming, mobile security, portal development and content management.

We are now entering a new area where interaction with end users has been enabled via both mobile internet and mobile applications. We believe that we can help you to get a head start and with the number of mobile platforms still on the rise (Iphone, Android, Samsung Bada, Vodafone 360, BB appstore ) mobile specialists like Lechill Mobile plays an important role in making a complex

environment simple. The objective should always be to offer the best user experience for each platform and this means delivering a mix of mobile web and mobile apps.

We are currently looking for partners that can sell our services as well as enable us to enter new markets.

### **Collaboration Profiles**

# Lechill Mobile,

### What we offer

- 1. Mobile application and portal development, usability and user behaviour
- 2. Mobile Security applications, Skillgaming applications, mobile portals,

3.Enahce handest functionality, entertainmnet, deliver mobile servcies to end users

4. We have world class technology and a proven concept within all sectors that we work.

### What are we looking for

IWe are looking for

- 1. Billing integrations systems for applications
- 2. Investors, Re-sellers
- 3. Research and beta

A partner should be interested of :

1. industry, distributor, Investor

- 2. Carrier, handset manufacturer, gaming company
- 3. Distribution, Sales, Investments

### Keywords

- Data Protection, Storage Technology, Cryptography, Data Security
- Content Provider
- Mobile Entertainment
- Mobile Security
- Mobile Service Provider

### **Collaboration sought**

- Research and development
- Technical Co-operation
- Licence Agreement
- Commercial Agreement

### Responsible

Director Christian Thorn

Rue de la Beaune 14 93100 MONTREUIL SOUS BOIS

France

Telephone Fax E-Mail

### **Mobile Payment, Payment Service Provider**

Provider licence (PSP)

Our business customers can use the white-label or Lemon Way branded solution. This solution includes the mobile payment plateform and use of our PSP licence.

Come and visit the new way to pay in everyday life !

# **Collaboration Profiles**

# Payment Service Provider with mobile payment offer

### What we offer

Lemon Way offers mobile payment solutions as service or as a real payment service provider.

We are at the end of the porcess to acquire the PSP licence for europe. This Licence allows us to offer secured mobile payment in any european country. Users can pay between them or pay services and products as well in shops as on websites.

Our solutions can also be sold as a service to any financial entity which has already the PSP licence. Lemon Way offers a white-label solution, easy to integrate, based on a multi-chanels plateform.

### What are we looking for

Lemon Way is looking for partners to develop the mobile payment solutions in europe. The partnership can be done through JV, commercial contract and direct with any financial company or banks.

Lemon Way is looking for any commercial company that needs to optimize its payment processes.

### Keywords

- Electronic Commerce, Electronic Payment, Electronic Signature
- Mobile Security
- Mobile Service Provider

### **Collaboration sought**

- Joint Venture Agreement
- Licence Agreement
- Commercial Agreement

### Responsible

Antoine Orsini

Lemon Way, a 3 year old company specialized in secured mobile transactions, is acquiring this year a european wide Payment Service Lemon Way offers secured payment services on all types of devices, powered by an easy to integrate multi-channel gateway.

Innovation and Internationalization Catalogues



# **Linden Ventures**

### **Rosenthaler Straße 51** 10178 Berlin

# Germany

Telephone 1716592501 Fax E-Mail

jeff.coe@lindenvc.com

### **Company Incubation**

Linden Ventures is an early stage incubator concentrating on the development of technology companies in Europe. We help in all facets of the development of a company early on including partly funding the organisation.

# **Collaboration Profiles**

# **Company Acceleration**

### What we offer

Access to our network and existing Portfolio companies, funding and expertise within the industry.

### What are we looking for

Companies that could partner with our existing portfolio and possible new companies to work with.

### Keywords

- Electronic Commerce, Electronic Payment, Electronic Signature
- E-Learning
- Mobile Entertainment
- Mobile Service Provider

### **Collaboration sought**

- Joint Venture Agreement -
- Commercial Agreement

### Responsible

Mr Jeff Coe

# LinkoTec Oy / Dazzboard

### Tekniikantie 14 02150 Espoo

Finland

Telephone	+358405062440
Fax	
E-Mail	tero.salonen@linkotec.net

Dazzboard

# **Collaboration Profiles**

# Dazzboard

### What we offer

Dazzboard is the world's first media syncing hub, that seamlessly connects any digital media to any device and social network from all browsers.

- 1. What is your area of expertise or know how?
- 2. What type of innovative technology or research project is being offered?

3. What can it be used for?

4. What are the main advantages of your technology over other technologies? (Faster, cheaper, easier to install and/or maintain, etc.)

-Please note that if the description is not clear we won't be able to validate your profile.

### What are we looking for

Licensing, co-operation partners

If you are looking for a particular technology:

- 1. What technology are you looking for?
- 2. What will the technology be used for?
- 3. What is the current stage of development of the technology? (Research, prototype, beta-tested, etc.)

If you are looking for a partner:

1. What type of partner (industry, distributor, research, project partner, etc.)?

- 2. Which industry sector?
- 3. What tasks need to be performed by the partner? (Manufacture, distribution, etc.)

-Please note that if the description is not clear we won't be able to validate your profile.

### Keywords

- Mobile Entertainment

### **Collaboration sought**

- Licence Agreement

### Responsible

Tero Salonen

# **Lithuanian Innovation Centre**

T. ev enkos st. 13 LT-03223 Vilnius

### Lithuania

Telephone	+370 5 235 6116
Fax	+370 5 213 2781
E-Mail	m.vilys@lic.lt



The Public Institution Lithuanian Innovation Centre (LIC) is a non-profit organisation, providing innovation support services to enterprises, research institutions, industry associations and business support organisations.

Lithuanian Innovation Centre as a part of Enterprise Europe Network offers international business cooperation, innovation and technology transfer services to SMEs.

### **Collaboration Profiles**

### **Enterprise Europe Network Lithuania**

### What we offer

The main strategic goal of Lithuanian Innovation Centre as a part of Enterprise Europe Network is the increasing of Lithuanian international competitiveness by stimulating innovations in business. This goal is achieved by delivery of professional services which gives a stimulus:

- To foster capabilities of the companies to develop and implement innovations.
- To accelerate commercialization of achievements of advanced sciences.
- To decrease the risk of innovation implementation.

### What are we looking for

### Keywords

- Electronics, Microelectronics
- Network Security
- Data Protection, Storage Technology, Cryptography, Data Security
- Database Management, Data Mining
- Communications Protocols, Standards
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Electronic Commerce, Electronic Payment, Electronic Signature
- E-Learning
- Digital libraries and content
- Signal Processing (speech, sound, image)
- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
- IT Applications for Health
- IT Applications for Transport and Logistics
- ICT for Independent Living and Inclusion
- GIS Geographical Information Systems
- Content Provider
- Mobile Entertainment
- Mobile Security
- Mobile Service Provider
- Computer Games
- 3D Media

### **Collaboration sought**

- Research and development
- Technical Co-operation
- Joint Venture Agreement
- Manufacturing Agreement
- Licence Agreement
- Commercial Agreement
- FP7-ICT Project

Brokerage Event MWC 2011 Technology Profiles

# Responsible

Mantas Vilys

# Loyaltek International

### Belgium



### **Eletronic terminals and applications**

Loyaltek is active in the electronic (payment) terminals since 2009. We distribute a full range of electronic terminals, from GPRS-WIFI portable terminals to countertop devices, including also small ECR versions.

Our activity is to distribute the terminals as well as developping applications therefore : payment (credit and debit cards), loyalty, topup systems, ...

We also sell accessories for terminals : DATA SIM Cards, Plastic cards, barcode scanners and so on, to be a "one stop shop".

### **Collaboration Profiles**

# **Electronic GPRS portable terminals and applications**

### What we offer

Loyaltek distributes very affordable portable GPRS electronic terminals and develops applications for them.

Those applications are payment (credit and debit cards), loyalty systems but also turnkey topup systems. Our topup system could be used to sell vouchers as well as direct reload for GSM operators and prepaid cards vendors.

We also sell all necessary accessories for terminals : DATA SIM cards, plastic cards, barcode scanners and so on.

### What are we looking for

We are looking for partners to distribute our solutions in different countries. The topup systems are very popular worldwide, but especially in developping countries. Our low-cost and powerful portable GPRS terminals, with turnkey applications, offer a very good value for money to partners.

We are also looking for partnerships with GSM operators, to sell us SMS services as well as DATA SIM cards for our terminals.

### Keywords

- Electronic Commerce, Electronic Payment, Electronic Signature

### **Collaboration sought**

- Technical Co-operation
- Commercial Agreement

### Responsible

Robert Masse

### Innovation and Internationalization Catalogues

# **Luup Solutions**

Norway



### **Mobile Financial Services**

Luup is a leader in banking-grade mobile payments solutions. The company solves customers' business challenges, giving access to new cost-saving and revenue-generating financial services.

Luup has been developing and running managed mobile money services since 2002; customers include Deutsche Bank Global Transaction Banking. Building on its heritage of Scandinavian innovation, Luup was first to market with several game-changing solutions. Its comprehensive portfolio features modular turnkey products and services. They can be combined for efficient, fastest possible market roll-out for customers and include: branchless banking, corporate payments and remote authorisations, mobile wallet and stored value accounts, payroll solutions and money transfers.

Assisting EEN: Innovation Norway

**Collaboration Profiles** 

# Banking-grade mobile payments solutions that enable organisations to securely transform the way financial services are delivered

### What we offer

Building on its heritage of innovation, which saw Luup be the first to market with several game-changing services, Luup is renowned for its comprehensive portfolio of mobile payments solutions with rich functionality. Their modular turnkey products and services can be selected and combined to create the most efficient, fastest possible market roll-out for customers.

»» Corporate and merchant banks can offer new cost-saving services with the Luup Mobile Corporate Banking Solution

»» Retail banks can gain new revenue from the Luup Mobile Branchless Banking Solution in countries with large unbanked populations yet high mobile phone penetration

»» MTOs & exchange houses can cost-efficiently transform services with the Luup Mobile Remittance Solution, enhancing margins and growing their network

### What are we looking for

We are looking for project & commercial partners for the following technologies:

- mobile application frameworks for quick deployment of mobile payment apps across major application platforms

- innovative user authentication solutions especially geared towards low-end phones and financial inclusion application with low-literacy populations

- mobile security solutions that can be included in Luup's mobile financial services in a plug & play manner

- mobile handset NFC partners and Trusted Service Managers for cooperation evaluation to include OTA provisioning in Luup's mobile applications

All partners shall have either standards compliant services ready or have proven their approach in successfully completed beta-testing.

### Keywords

- Data Protection, Storage Technology, Cryptography, Data Security
- Communications Protocols, Standards
- Electronic Commerce, Electronic Payment, Electronic Signature
- ICT for Independent Living and Inclusion
- Mobile Security

### **Collaboration sought**

- Technical Co-operation
- Licence Agreement
- Commercial Agreement

### Responsible

Georg Fasching

# **M-Square GmbH**

### **Rupprechtstrasse 25** 80636 München

# Germany

Telephone +491751667111 Fax +491751667111 E-Mail marcus.bassler@m-square-gmbh.com

### Consulting

Consulting-competence

- Analysis
- Conception
- Business development
- Sales **Business Areas**
- Telecommunication
- Media
- **Financial services**
- IT \_

**Collaboration Profiles** 

### Telecommunication consulting servicesTelecommunication consulting services

### What we offer

Consulting-competence

- Analysis
- Conception
- Business development
- Sales
- **Business Areas** Telecommunication
- Media
- **Financial services**
- IT

### What are we looking for

Connected with one of our consulting mandate for a leading Operator we are interested in OTA services and OTA technology based on the OMA standard. Further interests

- Mobile social media services
- New consulting Projects
- New contacts

### Keywords

- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Electronic Commerce, Electronic Payment, Electronic Signature
- Content Provider \_
- Mobile Entertainment
- Mobile Security

### **Collaboration sought**

- Technical Co-operation -
- Licence Agreement -
- **Commercial Agreement**

### Responsible

Marcus Baßler

# Malmö Yrkeshögskola

### Anckargripsgatan 3 211 19 Malmö

### Sweden

Telephone	+46704404000
Fax	+46406240299
E-Mail	claes@yrk.es

### Education

Malmö Yrkeshögskola is a vocational college with education at post upper secondary levels approved by and financed by the Swedish National Agency for Higher Vocational Education.

Malmö Yrkeshögskola provides one year classes in different subjects like "Programmer iPhone and Android". Students are 25-30 year olds, often with an experience in advertising, media, print or web.

Students learn how to produce native apps for iPhone, iPod Touch, iPad, Android phones and coming tablets, but also for GoogleTV, AppleTV and other new technologies. Our students are fluent in cross mobile production with HTML5, CSS3 and JavaScript and effective production methods for newspapers, graphics industry etc.

Malmö Yrkeshögskola is supported by the City of Malmö, the County Council Region Skåne, The University of Lund and LTH, The Swedish Media Publishers' Association, The Swedish Graphic Companies' Federation, media companies like Bonnier and SVT as well as Sony Ericsson, TAT, Hi3G and others.

### **Collaboration Profiles**

# yrk.es: Vocational training: "Programmer iPhone and Android".

### What we offer

Malmo Yrkeshogskola provides one year classes in different subjects like "Programmer iPhone and Android". Students are 25-30 year olds, often with an experience in advertising, media, print or web.

Students learn how to produce native apps for iPhone, iPod Touch, iPad, Android phones and coming tablets, but also for GoogleTV, AppleTV and other new technologies. Our students are fluent in cross mobile production with HTML5, CSS3 and JavaScript and effective production methods for newspapers, graphics industry etc.

(Why aren't diacritic characters allowed in this section?)

### What are we looking for

We are looking for

- 1. Other schools to exchange knowledge, knowhow, insights, teachers and students with.
- 2. Companies with an interest in our students and the startups they are forming.
- 3. Everything else for fun and profit.

Please don't ask us for "free apps". We have a list of more than 600 companies with "an idea for an app". :)

Our motto is Facta, Non Verba®.

### Keywords

- E-Learning
- Digital libraries and content
- Content Provider
- Mobile Entertainment
- Mobile Service Provider
- Computer Games

### **Collaboration sought**

- Research and development
- Technical Co-operation
- Joint Venture Agreement
- FP7-ICT Project



# Responsible

Claes Magnusson

# Matimop - Israeli Industry Center for R&D

Hamered 29 61500 Tel Aviv

Israel

Telephone 972-3-5118111 Fax E-Mail



### Innovation Support for International R&D cooperations

MATIMOP, the Israeli industry centre for R&D, is a non-profit organisation acting on behalf of the Office of the Chief Scientist at the Ministry of Industry, Trade and Labor, which promotes technological and R&D cooperation between Israeli and foreign industries.

MATIMOP is in charge of implementing, promoting and facilitating cooperative bi-national and multi-national Industrial R&D programs between Israeli and foreign enterprises from countries and regions in Europe, Asia, Oceania, North America and Latin-America. Israeli companies participating in these programs are eligible to apply for financial support from the Office of the Chief Scientist and foreign companies are eligible to apply to their national authorities.

MATIMOP is the official national coordinator in several European level programs, including EUREKA, EUROSTARS, Enterprise Europe Network (EEN), and the Israel-EU R&D Directorate (ISERD). MATIMOP also represents the Israeli industry in several thematic European programs.

MATIMOP's global enterprises R&D cooperation program, encourages industrial R&D between Israeli and multi-national companies (MNC's) including: Alcatel, IBM, Microsoft, Oracle, Sun Microsystems, Deutsche Telecom, Merck, Coca Cola, Renault-Nissan and GE.

### **Collaboration Profiles**

### Industrial R&D cooperation with Israeli Companies

### What we offer

Please see in the link below a detailed description of Israeli participants.

http://www.israelmobileinnovation.com

### What are we looking for

Comapnies interested in establishing international R&D cooperations with Israeli enterprises.

### Keywords

- Electronics, Microelectronics
- Network Security
- Data Protection, Storage Technology, Cryptography, Data Security
- Database Management, Data Mining
- Communications Protocols, Standards
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Electronic Commerce, Electronic Payment, Electronic Signature
- E-Learning
- Digital libraries and content
- Signal Processing (speech, sound, image)
- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
- IT Applications for Health
- IT Applications for Transport and Logistics
- ICT for Independent Living and Inclusion
- GIS Geographical Information Systems
- Content Provider
- Mobile Entertainment
- Mobile Security
- Mobile Service Provider
- Computer Games
- 3D Media

### **Collaboration sought**

- Research and development

### Responsible

Effi Bergida

# Méditerranée Technologies

### Marseille

### France

 Telephone
 +33 4 91 14 05 60

 Fax
 Four the second se

Regional Innovation Agency for French PACA Region. Coordinator for Med2Europe, the Enterprise Europe Network Relay in French Mediterranean Area.

# **Collaboration Profiles**

# Offer- SME Support for Innovation and Technology Partnership in Europe.

### What we offer

Member of the Enterprise Europe Network, we are able to provide SMES assistance for innovation project , technology transfer and EU funded projects.

### What are we looking for

Regional SMEs interested in our free of charge support services for their European development.

### Responsible

Marie-Hélène Roubaud

# MCE

### Barcelona

Spain

Telephone 687775030 Fax E-Mail

# **Collaboration Profiles**

# outsourcing comercial

### What we offer

outsourcing comercial

### What are we looking for

outsourcing comercial.

### Keywords

- Electronics, Microelectronics
- Electronic Commerce, Electronic Payment, Electronic Signature
- E-Learning
- Mobile Entertainment
- Mobile Service Provider

### **Collaboration sought**

- Commercial Agreement

# Responsible

David Miquel

# **Medixine Ltd**

Lars Sonckin kaari 10 02600 Finland

Finland

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Fax	+3589-45200227
E-Mail	info@medixine.com



### e-services for health and wellness

Medixine specializes in communication solutions for preventive e-care - population based health forecasting and reminder systems, expert based scheduling and feedback systems and patient based disease management and e-care systems. Medixine's international award winning solutions use the web, automatic voice calls, SMS and mobile applications to yield smooth communication processes that result in high quality care and cost savings. Our customers are care providers and health plans.

### **Collaboration Profiles**

# e-services for health and wellness

### What we offer

Multichannel e-service platform for health and wellness with a set of services in production for over 150.000 patients. More details at www.medixine.com.

### What are we looking for

Looking for:

- integrators and distributors to market Medixine services
- service providers willing to integrate Medixine products to their services
- mobile technologies to be integrated to our platform and services

Sample uses for mobile technologies:

- measurement data collection
- patient input
- PHR functionalities

### Keywords

- IT Applications for Health
- ICT for Independent Living and Inclusion
- Mobile Service Provider

### **Collaboration sought**

- Technical Co-operation
- Joint Venture Agreement
- Licence Agreement
- Commercial Agreement

### Responsible

Dr Tapio Jokinen

# Melon Mobile GmbH

### Austria



### Melon Mobile GmbH

Melon Mobile is a highly specialized B2B mobile content and portal provider located in Vienna. We service mainly the mobile operator community and leading mobile portals with content solutions ranging from content licensing to full content services including content adaptation, mobile portals, content downloading and streaming architecture as well as end-user billing and licensor reporting.

### **Collaboration Profiles**

# **Full-Service mobile content solutions**

### What we offer

We offer a full-service portfolio of mobile content solutions to B2B customers:

- pure content licensing
- content adaptation
- content classification
- content storage and delivery
- mobile portals
- end-user billing
- licensor reporting

All based on the latest in mobile technology, with device recognition and optimization proven in many operator portals.

### What are we looking for

We are looking for:

- B2B partners in content streaming
- leading portals or operators looking to extend their content offering
- Android and iPhone developers
- alternative apps marketplaces

### Keywords

- Electronic Commerce, Electronic Payment, Electronic Signature
- Content Provider
- Mobile Entertainment

### **Collaboration sought**

- Technical Co-operation
- Licence Agreement
- Commercial Agreement

### Responsible

Mag. Bernhard Hortens

# Merak Telecomunicacions i Sistemes

Av. Sarrià 67 bis 08029 Barcelona

Spain

Telephone	+34 93 363 1428
Fax	+34 93 363 2805
E-Mail	carlos@merak.es

### **Emergency telephone for elevators**

MERak

Merak is an Industrial, Service & Technology Company based in Barcelona, Spain. Merak is specialist in giving immediate answers to market needs, by means of our products and a wide knowledge of the actual telecommunications and IT technology scenary. Over 15 years of experience in the vertical transport field and an Investigation with a Development department dedicated exclusively to develop products to the elevator's world.

# **Collaboration Profiles**

### **Emergency telephone for lifts**

### What we offer

Leader in the Spanish market with main activities on:

-Emergency telephone for lifts.

-Accesories for lift emergency systems.

-Software and services for emergency & test calls management.

### Strengths:

-Leader in supplying emergency telephones, accessories and services to the Spanish lift sector.

- -Experience in providing emergency telephones and services in all the Spanish territory.
- -Experience in providing equipment and services for public infrastructures.

### What are we looking for

Merak are looking for a particular technology in:

Network Security

- •Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Signal Processing (speech, sound, image)
- •IT Applications for Transport and Logistics
- Mobile Service Provider

### Keywords

- Network Security
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Signal Processing (speech, sound, image)
- IT Applications for Transport and Logistics
- Mobile Service Provider

### **Collaboration sought**

- Research and development
- Technical Co-operation
- Manufacturing Agreement
- Commercial Agreement
- FP7-ICT Project

### Responsible

Francesc Ginot

# **Metatheke - Software**

### Rua de Moçambique 5 B 3800-022 Aveiro

Portugal	
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Telephone	+351916757607
Fax	
E-Mail	info@metatheke.com



### Web Applications Development / Digital Libraries

Metatheke is a Portuguese company loacted in Aveiro, specialized in the creation and development of Web Solutions.

The company is ISO 9001:2008 and ISO/IEC 20.000 certified and it's main activitivities include the development of custom software web solutions and the maintance of media databases, portals and websites.

We work mainly in the media and cultural sectors providing complete eCommerce solutions for newspapers, magazines and eBooks, transactional Tourism portals integrated with reservation and payment gateways, and web visualization tools for documents compatible with all web browsers all mobile devices.

Some clients of Metatheke are the Portuguese Parliament, Impresa Publishing, National Library of Portugal, and several books and newspapers publishers.

### **Collaboration Profiles**

# **Digital Newsstand - Recortes**

### What we offer

The Digital Newsstand recortes.pt® was launched in 2007 by Metatheke Software. It's a Portuguese web portal where users can have immediate access to national/international newspapers and magazines in digital format. Registered users can purchase subscriptions or single editions of their favourite publications or access available editions that are free of charge. Recortes.pt® is an innovative product, not only, because of the new paradigmatic concept introduced, but also because of the set of features applicable to digital formats: read online newspapers and magazines anytime and anywhere; add bookmarks and comments; search all the publications available and clip and save individual articles.

See more in www.recortes.pt

### What are we looking for

We are looking for partners interested in the commercialization and implementation of this solution in Spain and Spanish speaking countries.

### Keywords

- Database Management, Data Mining
- Digital libraries and content

### **Collaboration sought**

- Commercial Agreement
- FP7-ICT Project

### Responsible

Eng. Pedro Almeida

# **EuEBooks - European E-Book Distributor**

### What we offer

EUEBOOKS is a portal for marketing and wholesale of digital content (books, scientific articles, periodicals, newsletters, etc.) in a safe and secure DRM (Digital Rights Management) platform based on Adobe technology.

The portal's two main functions include:

• Wholesale distribution of digital content: offering publishers, authors and corporations the means to market digital content in a safe and secure form and traditional booksellers can increase their sales and market share, by adding e-books to their catalogue of products;

• A site where institutions (universities, colleges, corporations, research institutes, etc.) can store and distribute their digital content to an exclusively defined groups of users.

See more in www.euebooks.com

### What are we looking for

We are looking for partners interested in the commercialization and implementation of this solution in Spain and Spanish speaking countries.

# Keywords

- Database Management, Data Mining
- Electronic Commerce, Electronic Payment, Electronic Signature
- E-Learning
- Digital libraries and content

### **Collaboration sought**

- Research and development
- Commercial Agreement
- FP7-ICT Project

### Responsible

Eng. Pedro Almeida

# mFabrik Oy

Bulevardi 6a6 00120 Helsinki

Finland

Telephone	+358-40-7600097
Fax	
E-Mail	info@mfabrik.com



### Mobile internet and application solutions

mFabrik develops mobile solutions and Internet services to help customers reach the modern audience. We have a strong background in both Internet and mobile media, and a vision on how these two will converge in the future which gives us an exceptional readiness to create new interactive services.

Freedom means being able to use one mobile device to access all of your networks and contents. We at mFabrik give you this freedom. Whatever your business, we can make it more accessible to your customers or your employees.

No software. No hardware. Just anywhere.

Freedom Delivered. mFabrik.

### **Collaboration Profiles**

# Mobile internet solutions and mobile phone applications

### What we offer

Tools, platforms and solutions to mobilize companies via mobile internet services and/or mobile phone applications. Cost effective ways to create mobile internet sites and supporting mobile phone applications for content publishing, real mobile commerce and for mobilizing organisations operations, like CRM.

### What are we looking for

Clients, resellers and partners.

As mFabrik is expending its presence, we are looking for partners who are looking to expand their product and/or service portfolio as well as partners with whom we can collaborate and together offer more (lke additional products) for the clients.

### Keywords

- Electronic Commerce, Electronic Payment, Electronic Signature
- Digital libraries and content
- IT Applications for Health
- IT Applications for Transport and Logistics
- Content Provider
- Mobile Entertainment
- Mobile Service Provider

### **Collaboration sought**

- Joint Venture Agreement
- Licence Agreement
- Commercial Agreement

### Responsible

Timo Kiippa

# Michael v. Roeder

Brunnenstraße 42 10115 Berlin

Germany

Telephone Fax E-Mail

### Platform and App development in mobile

1. Berlin

Design and Software
 Focus on mobile enabling platforms and applications.

# **Collaboration Profiles**

# mobile enabling platforms and applications

### What we offer

we build web based platforms which enable business to create their own mobile content and applications. An example you can find at www.culturetouch.info.

### What are we looking for

we look for technology and design partners.

### Responsible

Michael von Roeder

# Mirasis bilgi sistemleri ltd.

ATATÜRK OTO S Istanbul	SANAY S TES Ç FTKURTLAR PLAZA NO:351 KAT:2 34398 MASLAK	L istab	
Turkey			
Telephone Fax E-Mail	00 90 212 3460701 00 90 212 3463301 muratc@mirasis.com.tr		Mirasis
instant messag development	ing; radio and tv network, mobile (iphone) and internet application		

Mirasis is a 6 year old company and is located in Istanbul. Thru a web based platform company offers mobile and non-mobile services for radio'd and tv stations

Core business is to offer web based interactive service platform where media companies get sms messages from their listeners and viewers and organize all kind of bulletings, competitions etc. with a revenue sharing model.

Company also improves and open to new mobile applications which is applicable to run on media companies based on revenue share model.

There is also an important progress on creating commumity platforms and affiliate systems based on more than 400 radio and tv members web sites.

# **Collaboration Profiles**

# Instant messaging service platform with user interface and add on applications.

### What we offer

We connect the mobile world with the broadcasting media nationwide thus create a national network of radio and tvs. On this network, you may reach what on air right now as well as create a central bulletting thru whole radio stations nationwide. System welcomes any project applicable on such a network. This might be a local affiliate network and many others.

### What are we looking for

We are looking for companies who develope mobile applications on networks, on device portals (odp) where can be applicable on our local radio and tv network. Such as live broadcast from mobile phones connected thru 3G to TV stations. Radio streaming on device portal for mobile phones, etc.

LBS, mobile pay, new web and mobile applications, e-learning are all our interest.

### Keywords

- **Content Provider**
- Mobile Service Provider

### **Collaboration sought**

- Technical Co-operation
- Joint Venture Agreement
- Commercial Agreement

### Responsible

Murat Caliskan

# **Miraveo**

### Spain



### Mobile software technologies for proximity networks

Miraveo is a software company which enables mobile proximity networking using WiFi connectivity and conventional mobile devices such as smartphones. Miraveo's novel techniques transform it into a very robust and reliable communication platform, even in presence of mobility and unplanned networks.

The first commercial product developed by Miraveo is Colibri, a content distribution platform focused on delivering catalogs, coupons, shopping information, maps, etc in retail scenarios. Colibri allows a bi-directional high-speed and free communication channel between the retailers and their customers.

The Colibri platform is also of interest for other scenarios such as music concerts, conferences, or smart-cities.

### **Collaboration Profiles**

### Miraveo

### What we offer

Colibri is our first commercial product. It is a content distribution platform for retail scenarios. Colibri uses Miraveo patented technology for creating robust high-speed bi-directional communication platforms on top of already existing WiFi networks, in which people connect using smartphones while walking around areas in which there is not a planned network, and there is not support for handovers and tracking of nodes.

Colibri allows out-off checking of customers and the transfer of commercial content such as catalogs, videos, coupons, maps, and any other commercial information.

Our focus is on the retail sector, but other sectors such as trade fairs, music or sport events, smart-cities, tourism and hotels, will also benefit from our product.

### What are we looking for

We are looking for distributors in the retail channels to be our partners under commercial or licence agreements.

Other sectors, such as trade fairs, music or sport events, smart-cities, hotels, etc will be also of interest.

### Keywords

- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Digital libraries and content
- IT Applications for Health
- IT Applications for Transport and Logistics
- ICT for Independent Living and Inclusion
- Mobile Entertainment

### **Collaboration sought**

- Licence Agreement
- Commercial Agreement

### Responsible

PhD Jorge Garcia-Vidal

# Mix&Blend

Portugal

# **Collaboration Profiles**

# **Agency Designers and Developers**

### What we offer

Solutions for mobiles

# What are we looking for

Mobile Devices

# Responsible

Sergio Ferreira

# Mobi2do LDA

Taguspark Nucleo Central Sala 332 2740-122 Oeiras

### Portugal

Telephone	+351913601091	
Fax		
E-Mail	info@mobi2do.com	



### **Mobile Development**

Mobi2do is a startup located in Lisbon Portugal;

Our main focus is creating new product ideas for Mobile Devices and helping other Mobile Development Companies to improve their own products to succeed with their mobile strategies in the market. We also do Mobile Development mainly prototyping (Android, WM, BB, JavaME and iPhone applications);

We work close with Mobile Operators, Software development companies and Design Studios. With this partnerships we can have broad range of knowledge to suceed in Mobile Arena. Consumer market is our main target but we also build Entreprise ready application. We have strong skills in LBS (friend finder) and social applications such as photo and video sharing.

### **Collaboration Profiles**

### **Mobile Development**

### What we offer

We have vast experience developing entreprise and consumer applications for mobile devices:

-iPhone -iPad -Blackberry -Windows Phone 7 -Android -Windows Mobile

### What are we looking for

We are looking for companies who doesn't develop for this technologies and want to increase there presence in the Mobile World.

### Keywords

- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
- IT Applications for Transport and Logistics
- GIS Geographical Information Systems
- Mobile Entertainment
- Computer Games

### **Collaboration sought**

- Research and development
- Technical Co-operation
- Joint Venture Agreement
- Commercial Agreement

### Responsible

Miguel Santos

# Mobience

Jeongja, Bundang Seongnam

Korea, Republic of

Telephone	+82-70-7526-5402
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E-Mail	info@mobience.com

# Mobience

# Small wireless keyboard with built-in Bluetooth headset; smallQWERTY text-input software

We provide small wireless keyboard with built-in Bluetooth headset and smallQWERTY software for a lot better texting experience.

# **Collaboration Profiles**

# Small wireless keyboard with built-in Bluetooth headset; smallQWERTY text-input software

### What we offer

1) Small Bluetooth keyboards with smallQWERTY or QWERTY interface depending on the needs. QWERTY interface is familiar, although with a number of small buttons; while smallQWERTY interface is easy to handle since it has a small number of big buttons. Regarding input efficiency, smallQWERTY (1.35 taps per letter on the average with just 9 buttons) is almost comparable to QWERTY (1 tap per letter with 26 buttons). Moreover, when you get called on the smartphone or the tablet phone in your bag, this small keyboard in your pocket vibrates to let you know about the incoming call and acts as a Bluetooth headset. It can also be used as a battery charger. 2) Text-input software for touchscreen phones and tablets with a variety of configurations to provide ideal texting experiences.

### What are we looking for

Partners 1) to distribute our products either standalone or bundled and 2) to deploy our text-input software as one of the built-in software keyboards in mobile platforms and devices.

### Keywords

- Electronics, Microelectronics
- Network Technologies (Wireless, Wi-Fi, Bluetooth)

### **Collaboration sought**

- Manufacturing Agreement
- Licence Agreement
- Commercial Agreement

### Responsible

Ph.D. Jaewoo Ahn

# **Mobifriends Solutions S.L.**

Albigesos 25-27 Bajo 08012 Barcelona

Spain

Telephone 0034932847994 Fax E-Mail Iluis.carreras@mobifriends.com



### **Mobifriends Solutions S.L.**

Mobifriends was founded on 2005 and it is based in Barcelona .

Mobifriends is a service related with the concepts of social networking and dating, via mobile devices and the Internet, where the users can look for people to share hobbies, interests, make friends, flirt or find a new love.

The service includes an integrated anonymous communication system via messages, mobis (funny animated messages), and Videochat, and will include location based techniques.

### **Collaboration Profiles**

# Social networking and Dating

### What we offer

Mobifriends is a new service related with the concepts of social networking and dating, via mobile devices and the Internet, where the users can look for people to share hobbies, interests, make friends, flirt, or find a new love. The service includes an integrated anonymous communication system via messages, mobis (funny animated messages), and Videochat.

As an added and differential value comparing with other existing similar services, mobifriends will include location based techniques.

In order to protect the novelty of the service, Mobifriends submitted in April 2006 the international PCT patent. System and method based on mobile or portable devices for searching and finding people with common or mutual interests.

### What are we looking for

Although the service has been initially launched in Spain , from the beginning the service, the name mobifriends, and the development, have been focused to create a service that will become international.

For the international expansion of the service we will need to find partners.

Our strategy is to offer a useful and usable service, using the latest available technologies that could improve the service and experience offered to our users.

Therefore we are interested in getting in touch with:

- Partners for the internationalization of the service.
- Research and development centres and companies that work on technologies that could be applied to the service or its development.
- Partners to offer new added value services to our users

### Keywords

- Mobile Entertainment

### **Collaboration sought**

- Research and development
- Technical Co-operation
- Joint Venture Agreement
- Commercial Agreement

### Responsible

Lluis Carreras

# Mobile Payment AG

### Littenstrasse 106-107 10179 Berlin

### Germany

Telephone	004930-4081700
Fax	none
E-Mail	mp@mp-ag.de

# mobuy®

### mobile payment

Mobile Payment AG operates mobuy, a payment system turning any phone into a wallet.

mobuy's patented system enables registered users to pay for goods and services by a phone call to a national landline number which is directly linked to a selected shopping cart: Every telephone becomes a payment instrument – no matter whether it is a landline or a mobile phone.

For merchants that offer mobuy we generate a unique phone number, valid for 3 minutes (a "mobuy-number") in the national fixed network and link this number directly with any given shopping cart. If the registered customer calls this number and confirms the transaction wish by input of his self-elective PIN, he has paid immediately.

Our interface delivers the mobuy number and the transaction confirmation in every conceivable screen linked to the internet. We direct debit the account of the customer and transfer the monies directly to the dealer.

# **Collaboration Profiles**

### mobuy - payments by a phone call

### What we offer

real m-commerce opportunities.

By offering mobuy as a payment method, we can offer to merchants the easiest possible mobile payment system: By generating a mobuy number and by linking it to their products, merchants can sell their products and proceed customer's payments by a simple phone call.

### What are we looking for

We're looking for strategic partners to scale our system. These can be distributors, e-commerce or service providers, financial institutions.

### Keywords

- Electronic Commerce, Electronic Payment, Electronic Signature
- Mobile Service Provider

### **Collaboration sought**

- Joint Venture Agreement
- Licence Agreement
- Commercial Agreement

### Responsible

Raoul Heinkel

# **Mobile Payment Company**

### EPFL Lausanne

### Switzerland

E-Mail

Telephone +41794502347 Fax

### pierre-alexandre.lombard@epfl.ch

### Secure and Anonymous Mobile Payment System

Our company provides a mobile payment solution which offers a unique combination of security, privacy and usability.

Our start-up is based next to the campus of Ecole Polytechnique Federale de Lausanne (EPFL) in Lausanne, Switzerland.

# **Collaboration Profiles**

# Secure and Anonymous Mobile Payment System

### What we offer

We offer a mobile payment solution which allows customers to pay securely and anonymously using their mobile phones as an electronic wallet at regular stores or over the internet.

In addition to the improved level of security and privacy, our patented technology has the following advantages:

- inexpensive integration (no need for a NFC POS terminal)
- high operational efficiency
- a live network connection is not required at the time of the transaction

### What are we looking for

We are looking for partners who would like to use our mobile payment technology.

### Keywords

- Data Protection, Storage Technology, Cryptography, Data Security
- Electronic Commerce, Electronic Payment, Electronic Signature
- Mobile Security
- Mobile Service Provider

### **Collaboration sought**

- Technical Co-operation
- Joint Venture Agreement
- Licence Agreement
- Commercial Agreement

### Responsible

Pierre-Alexandre Lombard

# Mobileleader

### Seoul

Korea, Republic of

Telephone	+82-10-2980-5555
Fax	
E-Mail	primebae@mobileleader.com



### PC Sync development

Mobileleader is dedicated to delivering "3Way Sync solution"

The 3Way Sync Manager is a program that helps you connect your mobile phone to a PC using USB/Bluetooth/ WiFi so that you can use the functions of the mobile phone on your PC.

You can also connect to the Sync Web site to synchronize data from three locations; a phone, a PC and the web and also to upload data from the 3Way Sync Manager to the web.

We have over 10 years of experience in "SYNC"

We SYNC;

- Personal information
- Outlook contents
- Multimedia
- Files & Documents

These solutions are supplied to internationally renowned handset manufacturers such as Samsung, LG, Pantech, KT Tech, iRiver and Motorola Korea and they are being used by millions of mobile phone/tablet users all over the world.

### **Collaboration Profiles**

# 3Way Sync solution (Web-PC-Mobile)

### What we offer

3Way Sync solution (Web-PC-Mobile)

### What are we looking for

Mobile manufacturer,

Mobile Carrirer

### Keywords

- IT Applications for Transport and Logistics
- Mobile Entertainment
- Mobile Service Provider

### Responsible

Manager Jangwon Bae

# **MOBILERA**

#### Odakule Is Merkezi Beyoglu 34430 Istanbul

#### Turkey

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# Mobilera is a global pioneer in new media and interactive digital marketing, enabling mega brands and telecom operators

Mobilera is a global pioneer in new media and interactive digital marketing, enabling mega brands and telecom operators to build excellent consumer dialogs via community marketing programs, digital marketing and advertising.

Powered by a unique technology platform based on targeted and segmented behavioural analytic models, exclusive branding entertainment and content offerings. Mobilera's programs are designed to create an ultimate consumer experience for its clients and the end user.

Operating in the UK, Turkey, Russia, Netherlands, Ukraine, Georgia, Kazakhistan, Bulgaria and Moldovan.

# **Collaboration Profiles**

#### Mobile Marketing & Advertising Specialist

#### What we offer

We`re one of the leading companies in the area of mobile marketing & advertising. Our specialty areas are; Mobile marketing, mobile advertising, strategical marketing consultancy for Telco\'s, segmented (community) marketing, mobile internet, widgets, mobile managed / outsourced services. We operate in Turkey, Russia & C.I.S. and Portugal.

#### What are we looking for

We would be willing to partner with international mobile publishers, aggregators to monetize any premium inventories and assets. We would be eager to find special tools & platforms to enable us better design, develop & deploy mobile sites and widgets across multiple OS's and devices.

We are also open to discuss any manufacturers of interactive indoor/outdoor screens, with superior visual & audial technologies.

profile.

#### Keywords

- Electronics, Microelectronics
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Content Provider
- Mobile Entertainment
- Mobile Service Provider

#### **Collaboration sought**

- Technical Co-operation
- Licence Agreement
- Commercial Agreement

#### Responsible

CHAIRMAN FERDA KERTMELIOGLU

# Mobilfactory

Rue de la Fonderie 31 59200 Tourcoing

France

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Fax	
E-Mail	vauvinet@mobifactory.fr



#### **Application development**

Mobilfactory by keyneosoft is a French company specialized in mobile application development. With more than 4 years experience we develop and publish mobile apps (iPhone, Android, BlackBerry, Windows Phone, Nokia Apps....).

Mobilfactory has worked with and for many industries, ranging from Retail (Auchan, Leroy Merlin, Promod, Decathlon, BonPrix...), Bank (Cofidis, BNP Paribas Fortis), Food (Bonduelle), Real estate (CBRE), among others, always providing high value solutions.

Mobilfactory offers : custom product development (supported by applying agile methodologies), strategic consulting, user experience, design, human mobile interaction, development and distribution on application stores / marketing.

# **Collaboration Profiles**

### Mobile application development experience

#### What we offer

We have an expertise to offers services on mobile.

Mobilfactory offers : custom product development (supported by applying agile methodologies), strategic consulting, user experience, design, human mobile interaction, development and distribution on application stores / marketing.

For example we have developed some applications :

- To sell products on mobile (Promod, Auchandirect)
- Augmented reality applications (BNP Parisbas Fortis, CBRE)
- and we are french retailler of ARtoolWork solutions.
- Tracking solutions indoor (Keyshopping) and outdoor (Bonprix)
- NFC communication (City of Nice)

•••

"Our limit is your imagination"

#### What are we looking for

I'm looking for

- GPS indoors solutions (we search a company able to recreate GPS signal indoor, in a mall for example)

- Multi-OS plateform development (we are very curious to win time for multi-OS development)

#### Keywords

- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
- Mobile Entertainment

#### **Collaboration sought**

- Research and development

#### Responsible

Mr Valentin Auvinet

# Mobility Cluster (AEI Movilidad)

Ed. Usos Comunes, of. 10. Parque Tecnológico de Boecillo 47151 Boecillo

Spain

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Fax	+34 983 548 192
E-Mail	egarcia@aeimovilidad.org

#### **Technology Association**

The Mobility Cluster (AEI Movilidad) is a Company Association which was created in March 2008 and was registered on the Special Register for Innovation Company Groups of the Spanish Ministry of Industry, Tourism and Trade.

The Mobility Cluster is a pole of expertise in mobile communication technologies. Moreover, we are reinforcement for the competitiveness of the Spanish companies; our UII main objective is to prepare and present quality R&D proposals to the 7th Framework Programme.

# **Collaboration Profiles**

## **Mobility Cluster**

#### What we offer

The Mobility Cluster Group is interested in reinforcing the competitiveness of its member companies by participating in the 7th FP projects. In order to do this, the International Innovation Unit (IIU) was created in January 2009. This IIU objective is what we need to be able to prepare proposals which can develop R&D activities, which make new or better products and/or technologies which have an international impact and which affect nearly all the different areas of 7th FP, taking advantage of transversatility of mobility.

#### What are we looking for

The Mobility Cluster Group is interested in participation in projects developing R&D activities. The Mobility technologies can affect nearly all the different areas, taking advantage of transversatility of these ICT solutions. By means of the Mobility technologies, activities in the following areas can be developed by the members of the Cluster: ERP, CRM, Software Applications, Network solutions, Robotics, Systems, eHealth, Transport, etc.

#### Keywords

- Network Security
- Database Management, Data Mining
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Electronic Commerce, Electronic Payment, Electronic Signature
- E-Learning
- Digital libraries and content
- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
- IT Applications for Health
- IT Applications for Transport and Logistics
- ICT for Independent Living and Inclusion
- GIS Geographical Information Systems
- Mobile Entertainment
- Mobile Security
- Mobile Service Provider
- Computer Games
- 3D Media

#### **Collaboration sought**

- Research and development
- Technical Co-operation
- Commercial Agreement
- FP7-ICT Project

#### Responsible

Eduardo García



# MOBINEX

Burhaniye Mh. Tasocaklari Sk. Istanbul

#### Turkey

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#### cross-platform mobile application development and management

Mobinex is the leading provider of mobile applications and on-device solutions, dedicated to increasing the revenues of mobile operators, content providers, media companies and enterprises by providing them with compelling user experiences since 2004. Company's flagship product Smartface Platform® is a drag-and-drop cross-platform mobile application development and management tool which enables fast publishing of mobile applications across different operating systems.

# **Collaboration Profiles**

# **Cross-Platform Mobile Application Development and Management Tool**

#### What we offer

Smartface Designer helps mobile operators, developers, designers and even tech enthisuasts to create custom user experiences for mobile applications without having to invest in teams of high skilled developers. It saves time and money for designers and expedites time-to-market of your mobile applications.

#### What are we looking for

We are looking for a partner in GSM Operators, Banks, Media Companies and mobile service providers and advertising companies

#### Keywords

- Electronic Commerce, Electronic Payment, Electronic Signature
- Content Provider
- Mobile Entertainment
- Mobile Security
- Mobile Service Provider

#### **Collaboration sought**

- Research and development
- Joint Venture Agreement
- Licence Agreement
- Commercial Agreement

#### Responsible

Osman Celik

# **MOBIQUANT TECHNOLOGIES**

Prologue 1 - LA Pyreneenne BP 27201 31672 LABEGE CEDEX

#### France

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E-Mail	contact@mobiquant.com

# contact@mobiquar



#### Software Editor

Mobiquant Technologies is a pioneer in MDM (Mobile Device Management) and MSM (Mobile Security Management) with its solutions for the management and security of multiplatform enterprise mobile fleets. With 15 years of security experience it is no surprise that Reda Zitouni, Mobiquant's CEO, identified as early as 2006 the issues faced by large enterprises looking at mobile productivity. This was the inception of Mobiquant's vision to create a unified IT solution for the management and security of mobile devices, their applications and their data.

Success was quick to come with the company receiving multiple awards for its products and its innovation.

Now present globally and recognized for its innovation, the company uses its expertise in security, mobility and back-end services to continue to expand and enrich enterprise mobile IT and security.

# **Collaboration Profiles**

# **Enterprise Mobile Device Management and Security**

#### What we offer

MobileNX Telco SDP 2.0 is a telco managed services platform for the delivery of shared mobile security and management solutions for Mobile and Telecom operators, differentiated mobile device management offering and small and medium businesses. It's multi-platform support (smartphones, tablets, netbooks: Iphone/iPad - Android - Windows Mobile/Phone - Symbian - Blackberry- Palm – Bada) and provides remote management and security Over The Air (OTA) in a rich and modular IT services offering with centralized administration). It offers a rich set of Mobile Security Management functions, such as vulnerability testing and managed application for secure deployment over the air.

#### What are we looking for

Distributors and partners willing to offer enterprise mobile device management and security services, whether direct or as managed services.

Partnerships can include mobile operators, distributors, resellers, service integrators and technological partners.

#### Keywords

- Network Security
- Data Protection, Storage Technology, Cryptography, Data Security
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Mobile Security
- Mobile Service Provider

#### **Collaboration sought**

- Research and development
- Technical Co-operation
- Joint Venture Agreement
- Manufacturing Agreement
- Licence Agreement
- Commercial Agreement

#### Responsible

Franziska SCHWARZ

# MOBIVAS ILETISIM HIZM.TIC.LTD.STI

Oba sok No:17/4 Cihangir 34433 STANBUL

Turkey

Telephone 0090212.243.71.00 Fax E-Mail burak.gun@delikupon.com



Mobivas can handle all aspects of SMS and IVR development in-house and can provide your business with Premium SMS, mobile payment and SMS solutions

MobiVas, established in 2008 by Turkish, Dutch and Greek investors for mobile entertainment and broker services.

Mobivas can handle all aspects of SMS and IVR development in-house and can provide your business with Premium SMS, mobile payment and Bulk SMS solutions in Turkey, Greece, Romania, Poland and most of the CIS countries.

We provide the infrastructure set-up and SMS campaign management, which allows companies to generate revenue quickly from their SMS marketing campaigns utilising unbranded content such as competitions, quizzes, games, news and information services. We provide realtime statistics, prompt payment and transparent business model to earn the trust of our customers and partners.

# **Collaboration Profiles**

#### Mobile entertainment and broker service

#### What we offer

We are one the leading companies on mobile payment, consultancy on operator relations and mobile business models, mobile value added services in Turkey and CIS countries. We offer end-to-end solutions for lottery based mobile mechanics including National lottery licences.

#### What are we looking for

We are aiming to represent mobile aggregators/game providers in Turkish mobile market. On top, we are willing to partner with Internet and/or mobile game and content owners for mobile payment integration.

#### Keywords

- Mobile Entertainment
- Mobile Security
- Mobile Service Provider
- Computer Games

#### **Collaboration sought**

- Research and development
- Technical Co-operation
- Licence Agreement
- Commercial Agreement

#### Responsible

MR BURAK GUN

294

# MobOn, UAB/LTD

J. Galvydzio 3 Vilnius

Lithuania

Telephone +370 673 12214 Fax E-Mail nerijus@mopon.lt

#### Mobile discount coupons

We are Mobile Services company from Lithuania.

Our current activities:

\* Run mobile discounts service www.mopon.lt.

\* Develop mobile solutions.

# **Collaboration Profiles**

# **MOPON** - mobile discount coupons

#### What we offer

We are running the mobile discount coupons service www.mopon.lt. It is innovative and green solution to deliver discount coupons via the mobile phone (no paper and printing).

Currently we run this service in Lithuania and we would like to find partners to expand this service into other countries.

The main advantages of this service are that it's faster, cheaper and greener than usual discount coupons (vouchers).

#### What are we looking for

We looking for the local partners who knows market and would like to start our service in other markets (prefer Europe, but could be any market).

We seek for the partners (in different countries) who know (their) local market and could take the responsibility of the sales and marketing.

#### Keywords

- Content Provider
- Mobile Service Provider

#### **Collaboration sought**

- Technical Co-operation
- Joint Venture Agreement
- Licence Agreement
- Commercial Agreement

#### Responsible

Nerijus Malinauskas



# **MOBY SYSTEMS**

#### QUAI DU PRESIDENT CARNOT 23 92210 SAINT CLOUD

#### France

Fax E-Mail

Telephone 33149116458

ddrahy@mobysystems.com

#### Development and distribution of mobiles applicationns and services

Development of mobile applications delivered by an unified platform of services for the B2C and B2B Markets.

Applications : Geoservices, Family Finder, Promoter for advertising, Navigation

Fleet management, Health applications, Workforce management

Moby Systems has a long experience in the French market and relationship in the main industries : automotive, distribution, call centers, telecoms...

We are looking for partners for new mobile applications and distributors in the main european countries

# **Collaboration Profiles**

# **MOBILE APPLICATIONS AND SERVICES**

#### What we offer

MOBYS SYSTEMS has 25 years experience with straight relationship with the key players in the french. We have developped mobile applications and solutions for the B2B market. These solutions concern automotive, distribution, call centers, telecoms industries

#### What are we looking for

MOBY SYSTEMS is looking for technology or project partner of mobile solutions for the french market and the telecoms industry.

Also we are looking for commercial partners for the distribution of our products.

#### Keywords

- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
- IT Applications for Health
- GIS Geographical Information Systems
- Content Provider

#### **Collaboration sought**

- Technical Co-operation
- Joint Venture Agreement
- Commercial Agreement

#### Responsible

CEO Daniele DRAHY



# **Movensis - Communications Support Services, S.A.**

Tagus Park Edifício Qualidade B2 Av. Prof. Dr. Cavaco Silva n3 - 2A 2740-296 Porto Salvo

#### Portugal

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#### **Telecommunications Services and Solutions Provider**

movensis

Movensis is a Portuguese company, from Lisbon which was created in 2000 with the aim of creating innovative solutions and services for the telecommunications industry. In 2006, and R+D centre (I&R Laboratory) was created in order to motivate partnerships with research institutions and to do research and development in mobile technologies that support the creation of innovative and state-of-the-art solutions. The technologies that we currently dominate as a result of the I&R Lab. effort are multi-platform mobile apps, SMS, QR-Codes, NFC and M2M solutions.

M-Banking, M-Payments and Mobile Marketing are our dominating market segments. We are currently present mainly in Portuguese spoken countries such as Angola and Brazil.

Movensis' solutions are supported by a set of products based in SMS, such as our SMS Gateway (SMSSE), SMS.mail, SMS.db and Contact Center.

We have also been the exclusive representants of Q-Matic, "the most widely utilized queuing management solution on the market".

## **Collaboration Profiles**

# **Mobile Banking and Payment Solutions**

#### What we offer

1. Or area of expertise or know how?

State-of-the-art and innovative Mobile Solutions for Banking and Financial Institutions.

2. Our innovation?

Integrate state-of-the-art technologies and feunctionalities such as NFC, QR-Codes, Augmented Reality and LBS into a seamless experience provided by our multi-platform and similar experience mobile applications.

3. Its use?

Integrate with the Banking and Financial Institutions Online Banking solutions, providing interactive, simple and secure mobile experience

4. Trully faster, cheaper and easier?

Our experience and comproved portfolio provides us the capability to guarantee an optimal time-to-market of multi-platform Mobile Banking and Payment solutions with similar user experience, using mainly open-source platforms.

#### What are we looking for

We are mainly interested inpossible partners that might be interested in incorporating, acquiring or represent our Mobile Banking and Payment solutions.

1. Are you our partner (industry, distributor, research, project partner, etc.)?

If you are a Service Provider, Technology Integrator or R+D institution interested in our Mobile Banking Solutions and the technologies we

dominate, then you most certainly are our partner.

2. Aiming at the same target?

We are looking fo partners that might create market and innovation opportunities in the M-Banking and M-Payments area.

3. How to work together? (Manufacture, distribution, etc.)

We assume that there is something newer or better than what we know, so we are looking for both integration and distribution partners.

#### Keywords

- Electronics, Microelectronics
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Electronic Commerce, Electronic Payment, Electronic Signature
- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
- IT Applications for Transport and Logistics
- Mobile Entertainment
- Mobile Security
- Mobile Service Provider

#### **Collaboration sought**

Brokerage Event MWC 2011 Technology Profiles

- Research and development
- Technical Co-operation
- Joint Venture Agreement
- Manufacturing Agreement
- Commercial Agreement

# Responsible

Diogo Barata Simões

# Movial

# Helsinki Finland Telephone +358 9 8567 6400 Fax E-Mail info@movial.com Movial incometeoremete

Movial inspires rich, intuitive Internet experiences for companies embracing transformational technologies. Leveraging its deep expertise in Internet, Linux and mobile devices, Movial seamlessly enables its customers to deliver richer user experiences to millions of people on PCs, and on mobile devices. Movial's device creation, Internet communications applications and design for digital services are generating revenue for industry leaders like Adobe, ARM, Ericsson, Nokia, Orange, Telefónica, and Optimus. By delivering highly intuitive and compelling user experiences, Movial has become the trusted source for enriching the way people interact every day. For more information, visit http://www.movial.com.

# **Collaboration Profiles**

# Movial, the company that inspires rich and intuitive Internet experiences

#### What we offer

Movial is globally recognized for its user experience design expertise and long-term experience in creating and working with different Linux platforms on embedded devices.

Device manufacturers and operators have come to rely on Movial's User Experience Design and Systems Integration Services, including its robust Android, Flash 10, MeeGo and Qt Services to help increase ROI, streamline, and speed product development utilizing open Linux platforms and ready-to-use mobile applications.

A pioneer in mobile Linux-based solutions, Movial harnesses its extensive understanding of mobile user behavior to design personalized user experiences, from device concept and interface design, to systems integration, third-party application integration, and product maintenance and support.

#### What are we looking for

Movial is looking to collaborate with mobile industry companies, looking to create and design compelling and innovative mobile devices, services and applications.

We are looking to engage with companies looking for partners in R&D projects and product programs, in designing mobile & internet services, products and user experience on Linux, Android and MeeGo.

#### Keywords

- Electronics, Microelectronics
- Communications Protocols, Standards
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Electronic Commerce, Electronic Payment, Electronic Signature
- IT Applications for Health
- IT Applications for Transport and Logistics
- ICT for Independent Living and Inclusion
- GIS Geographical Information Systems
- Mobile Entertainment
- Mobile Security
- Mobile Service Provider
- Computer Games
- 3D Media

#### **Collaboration sought**

- Research and development
- Technical Co-operation
- Licence Agreement
- Commercial Agreement

#### Responsible

Jouni Virta

# Movilok

Tellez 54 28007 Madrid

Spain

Telephone +34 918046105 Fax E-Mail Idelser@movilok.com



# Innovation and Internationalization Catalogues

# Mobile solutions in all platforms, security mobile solutions, mobile banking, context aware applications, augmented reality

Movilok is a Spanish company specialised in new technologies for corporative mobile applications and services, targeting most used platforms (iPhone/iPad, Android, BlackBerry, Windows Phone 7, etc.).

We are focused in the development of mobile services involving all mobile platforms with special focus in corporate solutions and banking mobile solutions.

Products: MovilokID, unified strong authentication for users/transactions/places using mobile phones. MovilokAR, augmented reality library providing AR views in iPhone and Android mobile applications

Clients include, BBVA(Spain) , Bankinter (Spain), Bancomer (Mexico), Compass (USA)

# **Collaboration Profiles**

# Mobile services and solutions in all the mobile platforms

#### What we offer

1) Movilok has 8 years experience in providing innovative mobile solutions in corporations either for internal use and for deployment of new banking services to the customers.

2) We apply our industry expertise and our technology to achieve the best results in any mobile platform (iPhone, iPad , Android, BlackBerry,Windows Phone7 ) and we have references in banks in Spain, USA and Mexico.

3) We provide innovative solutions using the mobile technology for any kind of project: brokering (Bankinter Mobile Broker), CRM integration (Bankinter CRM Mobile), context aware services (BBVA móvil, BBVa en el Camino, Compass Locations ), Banking applications (Compass iPad Mobile Banking)

#### What are we looking for

1. We are interested in establishing partnership with:

- \* Banks and Assurance Companies
- \* Consultancy firms
- \* Security experts
- \* IT Integrators

\* Internet and Mobile application developers in critical businesses.

2. Our technology and expertise in mobile services can be used for the development of corporate solutions and new mobile channel

#### Keywords

- Mobile Entertainment
- Mobile Security
- Mobile Service Provider

#### **Collaboration sought**

Research and development

#### Responsible

Luis del Ser

# **Moving Player**

C/O CICA 2229 06560 Sophia-Antipolis

#### France

Telephone	0637079417
Fax	
E-Mail	jp@movingplayer.com

#### Real-time cross-platform communication&Serious Gaming

Moving Player is a start-up company based in the south of France, in Sophia-Antipolis, born in a dense mesh of R&D expertise and partnerships.

Over the past 2 years the R&D team has built a real time mobile data exchange engine. The first application has been the MMORPG Yslandia released on the AppStore in fall 2010.

Beyond pure gaming, the market we address is Triple Screen, where stability, interactivity and customization are of major importance on a customer side and where technological flexibility to integrate various business models, tools (tracking and social) and already installed technical environment are of major importance for content providers and software companies.

Our customers are:

- Software companies, for technical and global solution to add portability to their offer.

- Digital content creators or providers in the game industry, willing to propose games on multi mobile screens and with added value services (tracking system, micropayments, social networks).

## **Collaboration Profiles**

# Software platform for content creation, management and communication on cross-platform, dedicated to multi-mobile Interactive&Gaming services.

#### What we offer

- Moving Player's R&D team expertise spans client/server real-time communication, and multi-platform mobile development. The engine that has been developed over the last 2 years provides the capacity for thousands of users to apprehend and interact with a persistant world. Yslandia, an MMORPG game released on the Appstore last fall has provided a fullscale proof of concept of the engine's capacity, now that it has proven its stability and scalability, applications where real-time interaction and data exchange are crucial will benefit from the underlying technology.

Offers:

>mobile OS generic core engine

>cost devlopment&time to market efficiency.

>Mobile networks operator fully compatible >Scalability

>Complete toolkit

To producer&provider of interactive multimedia, interactive gaming&virtual world.

#### What are we looking for

- Content producers/providers with real time/interactivity/cross-platform needs.

- Software companies aiming to add mobility / real time communication / data management and customer added value services (as social, micropayment and tracking tools) to their technology.

#### Keywords

- Data Protection, Storage Technology, Cryptography, Data Security
- Database Management, Data Mining
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Digital libraries and content
- Content Provider
- Mobile Entertainment
- Mobile Service Provider
- Computer Games

#### **Collaboration sought**

- Research and development
- Technical Co-operation
- Joint Venture Agreement
- Commercial Agreement



Brokerage Event MWC 2011 Technology Profiles

# Responsible

Mr Jean-Pierre Mouralis

# **MOWO Technology**

Technopole 3 3960 Sierre

Switzerland

Telephone +41 27 456 33 81 Fax E-Mail RENE.LECAIGNEC@QSNTECH.CH



#### MOWO technology focuses on Consumer / Product relationship, via the Mobile Internet

Spin-off from QSN-ICARE Institut (www.rfidcenter.ch), MOWO Technology works since 2007 with main worldwide companies as well as European mobile Internet ambitious project :

- Proxima Mobile
- GS1 CodeOnLine
- Nestlé, L'Oréal
- Carrefour, Casino, Leclerc
- The Nielsen Company

# **Collaboration Profiles**

# Internet service and mobile application for brands and retailers of FMCG aiming to improve consumer Relationship with product through barcode scanning with mobile

#### What we offer

- MOWO Technology creates and develop technical bricks such as:
  - mobile application able to read open and standard barcode
  - on fast moving consumer goods area
  - Internet request server
  - unique user profile
  - product data hub for manufacturer / retailer
  - code and content generating platform
  - «single source» statistics about Consumer request and uses

#### What are we looking for

MOWO Technology is interested by any business partnership linked to Brands & Retailers in Europe, Asia and America, as a customer or a premium reseller as well.

#### Keywords

- Communications Protocols, Standards
- Electronic Commerce, Electronic Payment, Electronic Signature

#### **Collaboration sought**

- Licence Agreement

#### Responsible

René Le Caignec

# Mozoomi AB

Österlånggatan 18 11131 Stockholm

#### Sweden

Telephone	00468202818
Fax	
E-Mail	niklas.sjoberg@mozoomi.com

#### Mozoomi AB

Mozoomi AB was founded in 2009 by Niklas Sjöberg, former CEO for Sapio, and Johan Frenckner, former CEO for PlusFourSix. The

Company's business idea is to enable advertising in the wallpaper of the mobile phone. The image in the wallpaper is one of the most seen images. Whereas this image has limited value to many mobile users, it has great value to advertisers. In later product versions also other advertising opportunities will be presented.

With Mozoomi's patent pending client-server solution it is possible to remotely control the ads in the wallpaper. The ad is changed every time the wallpaper comes in focus, that is, every time the phone is used. Mozoomi offers:

• Advertisers a new advertising tool with great impact and infinite targeting possibilities, as well as new ways to track and measure consumer behavior

· Mobile operators and handset manufacturers new revenue streams and reduced churn

· Mobile users reduced phone bills or discounted/free additional services

# **Collaboration Profiles**

# Mozoomi offers mobile users discounted phone bills when accepting advertising in the wallpaper of their mobile phone.

# What we offer

Mozoomi offers:

Please go to: www.mozoomi.com/demo

· Advertisers a new advertising tool with great impact and infinite targeting possibilities, as well as new

ways to track and measure consumer behavior

Mobile operators and handset manufacturers new revenue streams and reduced churn

Mobile users reduced phone bills or discounted/free additional services

Mozoomi offers CPM (cost per thousand impressions) and CPC (cost per click) as a payment method towards

advertisers. The revenue streams will be shared with partners, such as mobile operators or handset

manufacturers, as well as the mobile users who subscribe to the service.

Mobile operators can offer the Mozoomi subscription as a stand-alone service or structure it as a new subscription model. The added ARPU from ad revenues may be used to reduce the subscription price or to offer users discounted or free data traffic or other mobile services.

Mobile users are compensated by Mozoomi or directly by the mobile operator. If Mozoomi do not have a partnerships agreement with the user's operator, the user is compensated by credits in an e-wallet. The ewallet

can be used to buy apps or other products or services in the Mozoomi Store.

Mozoomi is currently establishing partnerships with mobile operators, handset manufacturers and affiliate networks. The Company plans to launch the service in early 2011.

#### What are we looking for

Mozoomi wish to meet with mobile operators , ad-display network companies, affiliate networks, mobile handset manufactures and venture capitalists.

#### Keywords

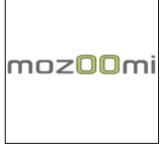
- Content Provider
- Mobile Entertainment
- Mobile Service Provider

#### **Collaboration sought**

- Joint Venture Agreement
- Commercial Agreement

#### Responsible

MR Niklas Sjöberg



# MSS

Galileo 303 08028 Barcelona

Spain

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Fax	
E-Mail	alvaro@mss.es



#### **Technical translations**

MSS provides enterprise integral language services in a myriad of languages, enhancing companies' ability to compete and grow in global markets. Based in Barcelona, MSS was founded in 1980 with a primary aim at providing all the language support necessary for companies to achieve and sustain global success.

In the following years, MSS differentiated itself by building up a skilled human team of professionals with a common trait: all of them had some linguist background. Following that lead, 1993 witnessed the creation of the business translation unit, focused in providing marketing, financial and business translations for enterprises of all sizes.

For the last 16 years, MSS has become a regular provider for clients so diverse as Microsoft, SAP, La Caixa, UPS, IBM, Caja Granada, General Motors or Nestlé. Their trust and continued support is our most valuable asset.

# **Collaboration Profiles**

#### Translations

#### What we offer

We offer you the means to bring your software or mobile product into a new spectrum of languages and markets. We provide a full range of language-related services including multiplatform translation, proofreading and testing, in order to help you internationalize your products from scratch and taking into consideration any relevant language or cultural differences in the process. With 20 years in the IT business, we offer you an expertise that translates into peace of mind.

#### What are we looking for

We are looking for companies or independent developers who want to port their products to new languages and/or audiences in a quick, easy and affordable way. And please do not forget that we can handle large and complex translation projects in short periods of time.

#### Keywords

- Content Provider

#### **Collaboration sought**

- Technical Co-operation

#### Responsible

Alvaro Rocabayera

# Musala Soft

Dragan Tsankov blvd. 36 1057 Sofia

#### Bulgaria

Telephone	+359 2 969 58 21
Fax	+359 2 969 58 22
E-Mail	bizdev@musala.com



Software Consultancy and Development Services - Mobile and Embedded Applications; Software Test Automation; EAI, SOA, BPM; Business Intelligence

Musala Soft is a leading Bulgarian software engineering services company, specialized in nearshoring, delivery of complex and large-scale software projects, IT consulting and solution implementation. The enterprise was created year 2000 and has more than 200 employees.

Musala Soft focuses on the following solution types: Embedded and Mobile Applications; BPM /SOA /EAI Solutions; Business Intelligence; Software Test Automation; Application Modernization.

We have extensive experience and proven expertise in the development of specialized software solutions for mobile devices, addressing specific enterprise business needs. Musala Soft has executed projects for implementation of custom developed applications at iPhone, Android, Symbian, Windows Mobile and PalmOS operating systems. Among others, we have deep industry knowledge in the telecommunications sector – Musala Soft customers include Mobiltel, swiss1mobile, Mobilkom austria group, Vivacom/BTC.

# **Collaboration Profiles**

# **Mobile Software Development and Custom Solutions**

#### What we offer

We have extensive experience and proven expertise in the development of specialized software solutions for mobile devices, addressing specific enterprise business needs. Musala Soft has executed projects for implementation of custom developed applications at iPhone, Android, Symbian, Windows Mobile and PalmOS operating systems. Among others, we have deep industry knowledge in the telecommunications sector – Musala Soft customers include Mobiltel, swiss1mobile, Mobilkom austria group, Vivacom/BTC. In addition to our specialization in embedded and mobile applications Musala Soft offers development services and consultancy in the areas of:

- BPM /SOA / EAI Solutions;

- Business Intelligence and Data Warehousing;
- Software Test Automation;
- Application Modernization.

#### What are we looking for

Establishing cooperation with companies with expertise/ needs in terms of mobile and embedded applications both for joint commercial projects as well as for EU funded and R&D initiatives. Our partners can rely on services provided by an experienced team of highly qualified professionals capable of developing complex IT solutions and giving first class consulting.

#### Keywords

- Database Management, Data Mining
- Electronic Commerce, Electronic Payment, Electronic Signature
- IT Applications for Health
- IT Applications for Transport and Logistics
- Mobile Service Provider

#### **Collaboration sought**

- Research and development
- Technical Co-operation
- Commercial Agreement
- FP7-ICT Project

#### Responsible

Plamen Tsekov

# myAdlab, Lda

Rua Tierno Galvan 10 - P4 1070-274 Lisboa

Portugal

Telephone +3513468263 Fax E-Mail info@myadlab.com



#### **Mobile Sites and Applications**

myAdlab is a mobile marketing software house, created to help you explore the huge potential of mobile as a new media, either by mobilizing your business or by exploring mobile as a marketing channel.

Started on 2010, based in Lisbon.

## **Collaboration Profiles**

#### **Mobile Marketing Softwarehouse**

#### What we offer

Mobile Sites - Mobile Internet brings new challenges and great opportunities to the Web Ecosystem. Today almost everyone is able to browse the web using their own mobile phone.

Applications - The whole market as suddenly become very receptive to any kind of application, that can help people do something better or quicker. At the same time, the iPhone as also proved that phones can be the handheld gaming console of the future. And other platforms, like Google Android, Palm Pre, Blackberry, Windows Mobile and even Symbian and J2ME are taking advantage of this new reality and launching or relaunching their offerings. myAdLab helps you too, taking advantage of the hype around games and applications, allowing you to launch your own games and applications very quickly and cost-effectively.

#### What are we looking for

- Partnerships on marketing software for mobile market.
- Software solutions for mobile market
- Customers for mobile marketing market.
- Innovation ideas and concepts for mobile market

#### Keywords

- IT Applications for Health
- IT Applications for Transport and Logistics
- Content Provider
- Mobile Entertainment
- Mobile Service Provider

#### **Collaboration sought**

- Joint Venture Agreement
- Licence Agreement
- Commercial Agreement

#### Responsible

Hugo Loureiro

# mySecureIT sprl

rue de l'Avenir 36 7040 Aulnois

#### Belgium

Telephone	+3265362293
Fax	+3265250093
E-Mail	info@casif.eu

#### Consulting

Casif (mySecureIT sprl) is a Belgian consultancy company acting on the IT governance and Information Security management sector for SMB and Government institutions.

## **Collaboration Profiles**

# **Information Security Risk Management**

#### What we offer

We are offering trainings and consultancy on the new Open-source Risk Management methodology CPI-RISC developped by NOUVEL Strategy SARL in cooperation with the Business Information Security Competency Center of Geneva.

The Continuous Process Improvement - Risk, Information Security, and Compliance (CPI-RISC) methodology is a pragmatic, standards-based, business-oriented approach to information security, helping organizations to create sustainable information security programs and demonstrate measurable improvement over time.

CPI-RISC uses a continuous process improvement cycle, adapted for information security.

- The 3 steps are :
- to Assess Risk.
- to mplement Information Security.
- to verify Compliance.

The methodology is based on well-known industry standards: ISO 27001, ISO 27002, ISO 27005, the SANS Institute 20 Critical Security Controls, and the Software Engineering Institute Capability Maturity Model.

The methodology and cursus are available in English and French.

#### What are we looking for

1) Looking for opportunities of organizing CPI-RISC cursus or Consulting missions.

2) For a Belgian City client we are looking for contacts on mobile technology and sofware development used for culture and tourism.

The technologes will be used to experience multimedia in museum and city tours. They will also be used to plan the journey and the stay of the visitors.

All the projects will have to be implemented in production for Jully 2013.

#### Keywords

- Network Security
- Data Protection, Storage Technology, Cryptography, Data Security
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- IT Applications for Transport and Logistics

#### **Collaboration sought**

- Research and development

#### Responsible

Denys Bornauw

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# **Nabia Solutions**

Braga

Portugal

Telephone Fax E-Mail



Nabia Solutions is mobile software company located in Braga, Portugal. Nabia Solutions focuses on mobile social network solutions and mobile marketing solutions. Nabia Solutions differentiates itself by committing with innovation and excellence in mobile services and products. Nabia aims to work close with its customers in order to fully understand the best ways to integrate mobile technology into their business.

# **Collaboration Profiles**

# **Mobile Social Network Solutions**

## What we offer

Mobile Social Services

#### What are we looking for

Mobile Games Partners; Mobile Content Partners

#### Responsible

Rui Lopes

# **National Documentation Centre**

Vas.Constantinou Ave 48 116 35 Athens

Greece

Telephone +302107273918 Fax E-Mail karamanis@ekt.gr

#### **National Documentation Centre**



The National Documentation Centre ([]][]) is the national institution for documentation, information and support on science research and technology issues. Founded in 1980, EKT is integrated with the National Hellenic Research Foundation (NHRF) and is supervised by the General Secretariat for Research and Technology of the Ministry for Development.

#### **Collaboration Profiles**

#### **EEN Member**

#### What we offer

EKT's services aim at the country's (Greece) entire scientific and business community, universities, research centres, enterprises and public and private sector bodies. It:

Provides Science & Technology (S&T) information services Operates the Science and Technology Digital Library Develops and promotes Greek digital content, such as the National Archive of PhD Theses Supports the automation and networking of libraries and develops state-of-the-art library tools Provides information on research and innovation Stimulates and supports the participation of Greek organisations in competitive European research programmes Disseminates research results and innovative technologies to the market.

#### What are we looking for

Collaboration with companies or organizations interested in Greek partners.

#### Keywords

- Electronics, Microelectronics
- Network Security
- Data Protection, Storage Technology, Cryptography, Data Security
- Database Management, Data Mining
- Communications Protocols, Standards
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Electronic Commerce, Electronic Payment, Electronic Signature
- E-Learning
- Digital libraries and content
- Signal Processing (speech, sound, image)
- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
- IT Applications for Health
- IT Applications for Transport and Logistics
- ICT for Independent Living and Inclusion
- GIS Geographical Information Systems
- Content Provider
- Mobile Entertainment
- Mobile Security
- Mobile Service Provider
- Computer Games
- 3D Media

#### **Collaboration sought**

- Research and development
- Technical Co-operation
- Joint Venture Agreement
- Manufacturing Agreement
- Licence Agreement
- Commercial Agreement
- FP7-ICT Project

# Responsible

Eng. Constantine Karamanis

# **Navispace AG**

Germany



# **Collaboration Profiles**

# Technology Marketing and Consulting, primarily specializing in wiresless, GNSS and m2m applications

#### What we offer

Navispace AG offers fast Going-to-market srategies through a huge international network in the area of wireless health as well as sports and fitness. Navispace has also founded 7 years ago the international recognized Wearable Technologies platform where we are bringing together innovative technogies and applications with leading companies in the dedicated areas.

#### What are we looking for

Navispace AG is looking for companies who are realizing innovative health or sports and fitness applications and need assistance in buisness development, sales or are interested in becoming a distribution partner. Additionally we are looking for companies who are interested in integrating Bluetooth low energy technology in the field of health or/and sports & fitness.

#### Keywords

- Electronics, Microelectronics
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- IT Applications for Health

#### Responsible

**Christian Stammel** 

# NAVTURK Bilgi Sistemleri Ltd Sti

Uphill Towers A1-B19 34746 Istanbul

Turkey

Telephone	+90-216-6886444
Fax	+90-216-6886470
E-Mail	sefer.ozhan@navturk.com



#### NAVTURK Bilgi Sistemleri Ltd ti

Navturk Navigaion, www.navturk.com

Navturk, which was established in 2001, travelled 4 million km by street to street canvassing all around the Turkey.As a result of those studies , the map which is including 700.000 km away streets, avenues and landroads , created and with this the first and most copmrehensive navigation sytstem of Tukey , was set up by Navturk.The experienced people who formed Navturk, took place in many numerical map project both in public and private sector.In briefly , Navturk can be determined as the first and unique digital mapper of Turkey.Navturk, which has %99 right in the Turkey's navigation market , also has more than 50.000 customers.

From 2001 up until today, studies on GPS navigation sytsem were conducted with the Tubitak Research Centre and Bogazici University KOSGEB and at the and of those studies a comprehensive software was formed by putting into the system available stage. Navturk, firstly met consumers in September 2005 in the Cebit Expo which was eventuated in stanbul.Lastly took place in the Cebit Expo in the Hannover /Germany in 2007.

There are demands on navigation produciton throughout the world with the inclusion of neighbourhood countries from Navturk.Seen from this aspect Navturk is proud about making Turkey a navigation exporting country.

In the 2010 it is targetting that half million people will use Navturk navigation system.

While Navturk is maintaining location studies Georgia, Greece, Jordan, UAE, Ukraine gave offer to Navturk about developing their own geography on navigation system. This situation gave power to Navturk with it's place in market.

## **Collaboration Profiles**

# **Navigation and Location Based Applications**

#### What we offer

Navigation Application and Map Location Based Servicess Location Based Application Navigable Map Database

Confident, comfortable , cheerful travel with Navturk 81 province, 500 district and 200.000 points of interests. Navturk is a system which stated your current position and provide that arriving your destination with the right way by using voice and visual guidance by means of GPS. System has 200.000 POIs; hospitals, pharmacies, restaurants, petrol stations....

#### HOW IS WORK NAVTURK SOFTWARE?

Navturk navigation converts the numerical map values to digital map data through a software. This navigation data can download to whole GPS devices, mobile phones and smartphones. Whole device manufacturers, GSM operators can use the navturk data.

ADVANTAGES OF NAVTURK NAVIGATION? 81 provinces, 500 Counties, 3.636km highways, 10.606 Boulevard, 115.884 avenue, 324.659 Street

Navturk delivers content that quickly and safely routes people to their destinations – and helps them find more of what they want along the way.

When you are on the road with NAVTURK;

- Quickly and safely routes are set by Navturk.
- -You can set alternative routes which includes different ways for same destination. You can put the some ways out of use
- You can choose the points according to your arbitary between 200.000 POI; nearest pharcmacies, hospitals, petrol stations...
- You can set the map as 3D so you can reach your destination easily.

#### What are we looking for

IT/mobile industry Partner Companies

#### Keywords

- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
- Content Provider
- Mobile Entertainment
- Mobile Service Provider

# **Collaboration sought**

- Technical Co-operation
- Joint Venture Agreement
- Manufacturing Agreement
- Licence Agreement
- Commercial Agreement

#### Responsible

Sefer Ozhan

# NAVX

Rue Jean Jaurès 120 92300 Levallois-Perret

#### France

Fax E-Mail

Telephone +33689150546 f.boutellier@navx.com

# **Location Based Services**

NAVX, a fast growing company providing solutions to the Navigation Industry. European company : Global HQs in Paris (Levallois-Perret); Production Center in Bucarest Providing localised content and solutions in Europe & US, Backed by Innoven Partenaires, one of the largest independent VC funds in France 12 full-time employees (4 Levallois, 8 Bucharest)

#### **Collaboration Profiles**

# **Gas Station & Gas Price Services Parking Real Time Information LBS Services**

#### What we offer

We offer real time database of localised content to the navigation industry.

We provide gas price services, parking lots availability and other point of information

#### What are we looking for

We are looking for partner : which will licence to us additionnal source of information which will distribute our content

#### Keywords

- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
- **GIS** Geographical Information Systems
- Content Provider
- Mobile Service Provider

#### **Collaboration sought**

- Technical Co-operation
- Joint Venture Agreement
- Licence Agreement
- **Commercial Agreement**

#### Responsible

Mr Florent Boutellier



neofonie\*

MOBILE GMBH

# **Neofonie Mobile GmbH**

Robert-Koch-Platz 4 10115 Berlin

Germany

Fax

E-Mail

Telephone 3024627150

rainkruww-1xreg@yahoo.de

### **Neofonie Mobile GmbH**

Neofonie Mobile GmbH is a mobile application service provider specialised in news Apps for iPhone, Android, Blackberry and Windows Phone7. We are located in Berlin, Germany. Our customers are the largest German publishers. Three of the top five paid news apps in iTunes are developed by us. We develop the app chosen for the year 2010 by Apple. We offer solutions for publishing new cross platform on iPhone, Android, Blackberry and Windows Phone.

# **Collaboration Profiles**

#### **Mobile News Publishing**

#### What we offer

We offer a smart publishing solution to publish news on mobile platforms like iPad, iPhone, Android.

We enable news publishers to publish their online news on mobile platforms including the ability to manage subscriptions and push notifications.

#### What are we looking for

We are looking for news publishers or content owners who seek to publish their content on mobile platforms like iPhone, iPad, Android.

#### Keywords

- Content Provider
- Mobile Entertainment

#### **Collaboration sought**

- Licence Agreement
- **Commercial Agreement**

#### Responsible

Rainer Kruschwitz

# netWire

P.O.Box 9320 (Asklipiou st.) 14 10032 Athens

Greece

Telephone 00306974827542 Fax E-Mail vicki@netwire.gr



#### Web & mobile development

netWire is situated in Athens, Greece and is a private firm with major activities in the field of web and mobile development. We specialice on social shopping solutions for our customers and the development of mobile applications for fashion and shopping brands. We also help our customers develop their online social media presence, through training and solution management.

#### **Collaboration Profiles**

#### netWire web & mobile development

#### What we offer

Our area of expertise is web and mobile solutions for the fashion, shopping, health fields and for women in general. Our company has developed :

- a mobile tag-campaign solution that provides easy mobile ad campaign development without the use of external technical help -

offering full solutions, ranging from hosting to full advertisement template campaign development, on the fly.

mobile applications for the fashion world
Facebook applications for the fashion & retail industry

-Fashion content through one of the largest fashion online magazines, ermoumag.com,

and

-a Health application (HL7 compliant) for cytological labs

#### What are we looking for

We are looking for -distributors of our tag-campaign platform for media agencies and retail companies, in general,

-project partners to develop mobile and web solutions for the fashion and retail sectors,

-hardware and software solutions for distribution in the Retail market, including Greece and Eastern Europe in general

#### Keywords

- IT Applications for Health
- Content Provider
- Mobile Entertainment

#### **Collaboration sought**

- Commercial Agreement
- FP7-ICT Project

#### Responsible

Vicki Kolovou

# NewLC

place du Calvaire 4 35000 Rennes

France

Telephone +33223207447 Fax E-Mail contact@newlc.com



# **Mobile Application Development**

NewLC is a French mobile consulting company based in Rennes. We have a strong expertise in mobile application development on Android / iPhone / Symbian and Bada platforms and are the developers beyond several award winning applications.

We provide skilled development resources on a project basis and can quickly setup a small team to assist you in your development.

# **Collaboration Profiles**

# Mobile Application Developer (iPhone / Android / Symbian)

#### What we offer

We, at NewLC, are experts in developping applications on major mobile platforms (especially iPhone / Android and Symbian).

We provide skilled developpers to assist you in your study or development project. Or we can setup a small team dedicated to develop your whole mobile service.

#### What are we looking for

We are looking for business or technical partners:

- to resell or use our skill for their own projects
- to provide us with state-of-the-art tools and technology

#### Keywords

- Mobile Service Provider

#### **Collaboration sought**

- Research and development
- Joint Venture Agreement
- Commercial Agreement

#### Responsible

Eric Bustarret

# **NewVisiolution S.L.**

#### Spain



#### Mobile Entertainment, adult content provider.

We provide ecommerce technologies and payment gateways. Our company also develops social network sites and it delivers adult realtime videostreaming content over the world. We also provide adult content videostreaming for 3G videocalls and direct downloads.

We are offering mobile entretainment and adult content using high quality realtime videostreaming. Exclusive amateur webcam channels. Videocalls over 3G.

We are looking for new technologies, new payment gateways and provide our contents in some other countries and to others content providers.

# **Collaboration Profiles**

# Mobile Entertainment, adult content provider.

#### What we offer

We provide ecommerce technologies and payment gateways. Our company also develops social network sites and it delivers adult realtime videostreaming content over the world. We also provide adult content videostreaming for 3G videocalls and direct downloads.

We are offering mobile entretainment and adult content using high quality realtime videostreaming. Exclusive amateur webcam channels. Videocalls over 3G.

#### What are we looking for

Affiliates. Resellers. Deliver our high quality pre-recorded video and live videostreaming content to all platforms and devices.

Resellers. Deliver our high quality prerecorded video and live videostreaming content to other platforms and devices.

#### Keywords

- Content Provider
- Mobile Entertainment

#### **Collaboration sought**

- Technical Co-operation
- Licence Agreement
- Commercial Agreement

#### Responsible

Albert Berlanga

# **NEXCOM Systems**

#### 4 Rue Ampère 22300 LANNION

France

Telephone	+33 2 96 48 42 74
Fax	
E-Mail	info@nexcom.fr



# software companies on convergent application servers between WEB 2.0 and SIP/IMS Telecom networks

NEXCOM Systems is a privately held company founded in 2005 and headquatered in LANNION / FRANCE. NEXCOM Systems is a software company developing convergent solution between WEB 2.0 and Telecom worlds for telecom operators and telecom equipment vendors.

Product portfolio :

- neXpresso : Carrier grade Platform for convergent SIP and HTTP services
- eaSIP : interoperability VoIP server to solves VoIP issues easily by writing scripts
- neXpresso BSF : identity management server based on SIM card for web application
- neXpresso Flash : web to phone gateway for voice and video services

# **Collaboration Profiles**

#### neXpresso WEB/IMS convergent application server

#### What we offer

neXpresso is a carrier grade convergent application server for deploying services connected to WEB and Telecom worlds.

#### What are we looking for

neXpresso is already deployed on operator networks throw OEM partnership with large equipment vendors.

NEXCOM Systems is now searching distributors and integrators.

#### Keywords

- Communications Protocols, Standards
- IT Applications for Health
- IT Applications for Transport and Logistics
- Mobile Service Provider

#### **Collaboration sought**

- Licence Agreement
- Commercial Agreement

#### Responsible

Michel L'HOSTIS

# SIM card identity management for WEB application

#### What we offer

neXpresso BSF is a carrier grade server that open mobile network database (HLR/HSS) to web application by providing SIM authentication mechanism based throw a web service interface

#### What are we looking for

distributors and integrators

#### Keywords

- Network Security
- Data Protection, Storage Technology, Cryptography, Data Security
- Database Management, Data Mining
- Electronic Commerce, Electronic Payment, Electronic Signature
- Mobile Security

# **Collaboration sought**

- Licence Agreement
- Commercial Agreement

# Responsible

Michel L'HOSTIS

# **NIOBIUM LABS**

#### 14671 Athens

Greece

Telephone Fax E-Mail go@niobiumlabs.com

NIOBIUM LABS

# **Collaboration Profiles**

# Reality Advert, mobile campaign and loyalty platform.

#### What we offer

Our platform can also be used in order to create marketing campaign with an easy to use configurable server side interface such as -check in services -product scanning -point redemption

-qrcode scanning services

Each campaign will provide end users with a integrated analytics back end office.

#### What are we looking for

We are looking for a distributor among telecommunications, mobile marketing agencies and mobile developers.

We are also trying to create a community around our service for mobile developers and help them create mobile campaigns and apps.

#### Keywords

- GIS Geographical Information Systems
- 3D Media

#### **Collaboration sought**

- Commercial Agreement

#### Responsible

Yiannis Doxaras

# **Nocturnal Vision AB**

Scheelevagen 15 223 70 Lund

Sweden

#### Telephone Fax E-Mail benjamin@nocturnalvision.se

#### We make video camera see in the dark

Nocturnal Vision AB is headquartered in Lund, Sweden.

Our technology was inspired by the study of nocturnal animals. The technology dramatically improves the quality of dark videos and images. It can be applied to real-time image streams or post-production edits. View our demo at http://www.nocturnalvision.se

Our technology was commercially developed for 5 years in cooperation with a major automobile manufacture. We are now working on hardware and software implementations in the mobile, surveillance and military industries.

Our team was awarded 1st place in Venture Cup 09/10 Sweden's most prestigious business plan competition.

#### **Collaboration Profiles**

# Nocturnal Vision AB - we enable video cameras to see in the dark

#### What we offer

Nocturnal Vision offers an image algorithm that dramatically improves the quality of low-light and no-light video. The technology mimics the optical systems of nocturnal animals.

If implemented in a mobile phone our technology would enable the end user to capture video and images in dark environments in way that is not possible in any mobile phone today.

For example users would be able to capture videos worth sharing in dark concerts, clubs, or campfires at the beach.

Advantages of our technology include:

- Full color RGB output
- Runs in real-time (300 x 300 res)
- Adapts to different light conditions and neutralizes direct light to the camera
- Flexible and modular software

- Extreme noise reduction, which allows the algorithm to work in extremely dark environments

#### What are we looking for

Nocturnal Vision's algorithm was developed in Matlab, optimized for GPU implementation. The code is currently resting in C++ and can be adapted for software or hardware implementation.

It requires billions of FLOPS (mostly calculated by the GPU) and works best on uncompressed data.

Due to our power requirements we believe a hardware implementation is necessary to power our technology in a mobile phone. We are therefore looking to enter co-development deals with mobile OEMs and/or mobile chipset makers.

Future development would including porting our code to a chipset platform.

Applying our algorithm to images (not video) might be possible with a software application. In this case a co-development deal with a mobile imaging company would be of interest.

#### Keywords

- Signal Processing (speech, sound, image)

#### **Collaboration sought**

- Technical Co-operation
- Licence Agreement

#### Responsible

Benjamin Page



# Notava Oy

Hiilikatu 3 00180 Helsinki

#### Finland

Telephone	+358-(0)10-4399660
Fax	+358-(0)10-2961959
E-Mail	contact@notava.com

Managed mobile data offloading and on-demand WiFi solutions

# **Collaboration Profiles**

# Managed Wifi offloading

#### What we offer

Notava offers uAxes – managed WiFi offloading solution. uAxes enables operators and ISPs to control each offloading event individually. uAxes is the perfect solution for data congestion and it provides additional data revenues by enabling WiFi on-demand solution.

#### What are we looking for

Telecom operators and ISPs to demonstrate the business benefits of uAxes.

System integrators with close relations to telecom operators and proven sales, deployment and tier 1 maintenance experience.

Telecom core network monitoring technology and solution providers

#### Keywords

- Communications Protocols, Standards
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Mobile Service Provider

#### **Collaboration sought**

- Technical Co-operation
- Joint Venture Agreement
- Commercial Agreement

#### Responsible

324

Antti Lappeteläinen



# NovelTech

Science and Technology Park of Crete GR-70013 HERAKLION

#### Greece

Telephone	00302810391861
Fax	00302810391860
E-Mail	INFO@NOVELTECH.GR

#### **Unified messaging, Mobile Applications**

Novel Technologies has a strong background in the delivery of Internet and mobile solutions, and especially in the integration with existing back-end IT systems.

We are looking for value-adding collaboration opportunities with international partners in the context of the following products: - m-Gov Communication platform for public authorities (SMS, IVR, E-mail and Fax)

- SMS service for micro-payments and restricted content access
- e-Health record service, using smart cards
- WorkFinder job portal platform.

These products, developed fully in-house, can be either licensed or delivered as managed IT services. Moreover, APIs offer flexibility for integration with existing IT systems and opportunities for developing new solutions to address business opportunities.

Our customers include over 40 municipal and regional authorities in Greece, Universities, and a number of professional associations.

#### **Collaboration Profiles**

#### m-Gov (communications platform for public authorities)

#### What we offer

Area of expertise and know-how:

- unified use of communication services
- (SMS, IVR, Web, E-mail, Fax)
- bespoke software system design, development, and maintenance

Type of innovative technology or research project being offered: - A real, operational platform for unified communications

What can it be used for:

- unified communication channels for use by municipal authorities and professional associations, as well as integration with vertical IT systems

What are the main advantages of our technology over other technologies?

- combination of the unique strengths of several communication channels, through an easy-to-use web-based control panel
- flexibility in integration with existing IT systems (including GIS)
- options for both in-site installation (under license) and managed service (under lease agreement)

#### What are we looking for

Novel Technologies is looking for the following types of co-operation:

- license partnerships
- commercial partnerships (VAR agreements)
- joint R&D activities, in the context of FP7-ICT projects.

#### Keywords

- ICT for Independent Living and Inclusion
- Mobile Service Provider

#### **Collaboration sought**

- Research and development
- Technical Co-operation
- Joint Venture Agreement
- Licence Agreement
- Commercial Agreement
- FP7-ICT Project



#### Responsible

MANOLIS MARAZAKIS

# WorkFinder (Job Portal platform)

#### What we offer

- We provide a job portal infrastructure, that caters for the following classes of users:
- individuals seeking employment
- firms and organizations offering employment
- organizations assisting job seekers to find employment.

Different types of positions can be described in detail - examples include positions in the public sector, positions in the private sector, and "urgent notices" for positions that need to be filled as fast as possible but for a limited time duration.

Comprehensive search facilities and alerting mechanisms are supported. Alerts can be forwarded over email, SMS and customizable RSS feeds.

We offer an API for submitting and extracting job postings. Moreover, we offer alternative interfaces for job seekers, via FaceBook and mobile applications.

#### What are we looking for

Novel Technologies is looking for the following types of co-operation:

- license partnerships
- commercial partnerships (VAR agreements)
- joint R&D activities, in the context of FP7-ICT projects.

#### Keywords

- ICT for Independent Living and Inclusion
- Content Provider

#### **Collaboration sought**

- Joint Venture Agreement
- Licence Agreement
- Commercial Agreement
- FP7-ICT Project

#### Responsible

MANOLIS MARAZAKIS

#### e-Health record service (using smart cards)

#### What we offer

We provide a record-keeping service for use by medical professionals. Patients are issued with smart-cards that uniquely identify them, and present these credentials at points where they are to receive medical services.

Having the smart-card in the card-reader "unlocks" the patient's records for the duration of the consultation. Doctors can then append new information in the patient's records, which are securely stored on our back-end infrastructure.

#### What are we looking for

Novel Technologies is looking for the following types of co-operation:

- license partnerships
- commercial partnerships (VAR agreements)
- joint R&D activities, in the context of FP7-ICT projects.

#### Keywords

- IT Applications for Health
- ICT for Independent Living and Inclusion

#### **Collaboration sought**

- Joint Venture Agreement
- Licence Agreement
- Commercial Agreement
- FP7-ICT Project

#### Responsible

MANOLIS MARAZAKIS

# SMS service for micro-payments and restricted content access

#### What we offer

We offer a service, accessible via API, for content providers to collect micropayments for restricted-access content.

- Users sends a SMS to a premium-charge number, to request access to downloads or restricted-access sections on web-sites operated by the content providers.

- Our platform generates a one-time, limited-duration password, and sends it back to the user.

- The user uses this token on the content-provider's web-site to "unlock" access to premium-content. Via our API, the content-provider validates the user-submitted token, and proceed to allow or deny access to the user. This process is transparent to the user.

#### What are we looking for

Novel Technologies is looking for the following types of co-operation:

- license partnerships

- commercial partnerships (VAR agreements)

- joint R&D activities, in the context of FP7-ICT projects.

#### Keywords

- Electronic Commerce, Electronic Payment, Electronic Signature

- Mobile Service Provider

#### **Collaboration sought**

- Joint Venture Agreement
- Licence Agreement
- Commercial Agreement
- FP7-ICT Project

#### Responsible

MANOLIS MARAZAKIS

# **NRW.Europa - ZENIT GmbH**

Bismarckstr. 28 45470 Mülheim

Germany

Telephone	0049 - (0)208-30004-59
Fax	
E-Mail	bw@zenit.de



#### Enterprise Europe Network Partner

Where can I find partners for my research project? How can I finance it? How can I make contact at all with international business partners? And what chances do my products have, for example in the eastern European marketplace?

Typical questions submitted on daily basis to ZENIT GmbH in Mülheim an der Ruhr and which are answered by about 45 experts. ZENIT's experience in this field dates back to 1987. On behalf of the European Commission, ZENIT advised its clients on all EU-related issues as Euro Info Centre. Some 3.000 enterprises used its broad range of services each year. As an Innovation Relay Centre of the European Commission, the largest technology transfer network in the world, ZENIT made an active contribution from 1995 onwards to transnational technology transfer. The core objective: to bring together knowledge, technology and people. From NRW to 32 target countries and vice versa.

Since the start of NRW.Europa at the beginning of 2008, ZENIT is fulfilling this task for the whole of North Rhine-Westphalia in co-operation with the NRW.BANK.

As National Contact Point for various EU funding programmes, ZENIT also contributes on behalf of the national government to raising the number of German participants.

#### **Collaboration Profiles**

# **Technology Transfer and consutlancy**

#### What we offer

- Technology Transfer
- Partner Service in the EU
- Contacts to SME in Mobile Technologies and ICT in Northrhine-Westphalia
- EU Funding opportunities
- National Contact Point for SME and ICT PSP Programme in Germany
- contact to several regionale clusters in Mobile Technologies (MCC Cluster, NRW.Media, NRW.IKT)

#### What are we looking for

- new contacts
- Partners for our clients in Northrhine Westphalia

#### Responsible

Benno Weissner

# Nutiteq

Akadeemia 3 51003 Tartu

Estonia

Telephone	3727778800
Fax	
E-Mail	jaak@nutiteq.com

#### Mobile mapping specialist

Mobile mapping application development company from Estonia. We license mobile mapping tools for developers and do customized mobile applications, with specializing to Geographical Information Systems and location-based solutions. Nutiteq advanced mapping SDK is available for Android, Blackberry and J2ME platforms, we do also iPhone development.

We have about 20 highly skills professionals and customer and partners among world leading service providers.

#### **Collaboration Profiles**

#### Mobile Mapping tools and implementation

#### What we offer

We license our advanced mobile mapping SDK, and do implementation projects for Android, BlackBerry, J2ME and iPhone platforms.

Our application examples include mobile mapping, different navigation solutions, naval navigation, city guides, event guides, GIS tools etc.

#### What are we looking for

We are seeking web and mobile service providers, so we could enhance their services with advanced multi-platform mobile mapping capabilities.

Also we seek for mobile developers and platform providers for resale and co-marketing and bundle packaging projects.

#### Keywords

- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
- GIS Geographical Information Systems

#### **Collaboration sought**

- Licence Agreement
- Commercial Agreement

#### Responsible

Jaak Laineste



# **NVIAsms Portugal Lda.**

#### Rua da Torre 1591 F 2750-762 Cascais

#### Portugal

Telephone	00351214836285
Fax	00351214245563
E-Mail	jsantos@nviasms.com

# <mark>Nvía</mark> 🛛

# Premium SMS leader in Spain and Portugal (direct connection to 23 operators in 25 countries)

Specialist for Premium SMS, MMS and other mobile solutions, the NVIA group was born in 2001 in Spain to deliver connection and applications as well as mobile content.

With over 1.000 customers and leading global aggregators connected to its platform, NVIA is one of the leading Premium SMS Gateways for Spain and Portugal working in 25 countries with direct connection to 23 Mobile Phone Operators and offices in 11 countries.

#### **Collaboration Profiles**

# Specialist for Premium SMS, MMS and other mobile solutions, the NVIA group was born in 2001 in Spain to deliver connection and applications as well as mobile content.

# With over 1.000 customers and leading global aggregators connected to its platform,

#### What we offer

- Leaders in Premium SMS in Spain and in Portugal
- Premium SMS, MMS, WAP and IVR connection to 25 countries in Europe and Central/ South America.
- Complete portfolio of SMS, MMS and WAP solutions and applications
- 9 years of experience providing support for Premium SMS campaigns
- Proven experience serving national media in different countries (Internet, TV, Press and Radio)

- White-brand Platform enabling partners to provide all of NVIAs portfolio to other customers world wide (one connection to our platform enables launching campaigns in 25 countries)

- Local presence ensuring operator proximity and knowledge of local regulation

- Ensuring the best connection quality
- Offering very competitive payouts
- Transparent accounting for your messages
- On-time payments

#### What are we looking for

Partners that wish to deploy their Premium SMS, MMS and WAP services in the countries where we are present.

Partners that wish to launch interactive SMS campaigns on internet, tv, press or radio by using our advanced applications: sms payment, advanced SMS TV, WAP Site Manager, Mobile Content Manager.

Partners that wish to act as SMS brokers in search for a solid white brand platform to administer SMS/MMS/WAP and IVR Campaigns with the flexibility of administering multiple customers (as many as desired).

#### Keywords

- Network Security
- Data Protection, Storage Technology, Cryptography, Data Security
- Database Management, Data Mining
- Communications Protocols, Standards
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Digital libraries and content
- Content Provider
- Mobile Entertainment
- Mobile Security
- Mobile Service Provider
- Computer Games

#### **Collaboration sought**

- Technical Co-operation
- Joint Venture Agreement
- Commercial Agreement

#### Responsible

Jose Santos

# **OBAD Mobile Marketing**

rue nicolo 27 75016 Paris

#### France

Telephone	+33140726849
Fax	+33140727200
E-Mail	olivier.billerey@obad-360.com

#### **Mobile Direct Marketing**

Created in June 2005. Based in Paris with international activity (Europe & USA)

Specialized in mobile marketing with a focus on m loyalty and m couponing apps/ecosystems and B to B ecosystems as well.

OBAD's offer is based on an innovative technological platform which eliminates all the constraints

- 0 constraint withTelecoms' operator
- 0 constraint with Telecoms' network (CDMA, TDMA, GSM)
- 0 constraint with the different handsets (Windows CE, RIM, Symbian OS, Safari, Android,...) without portability !
- 0 constraint of interfacing with Information systems of our customers

#### **Collaboration Profiles**

#### M loyalty & M couponing specialist

#### What we offer

OBAD creates, manages and monetizes for its customers (brands & retailers) secured mobile marketing ecosystems : loyalty & promotional campaigns, dematerialized loyalty cards, mobile applications for business (B2B) and private (B2C) usage.

We propose our solution through a SaaS which allows our clients to be completely autonomous in the management of their mobile ecosystem.

our offer is based on our innovative technological platform which eliminates all the constraints

0 constraint withTelecoms' operator

0 constraint with Telecoms' network (CDMA, TDMA, GSM)

0 constraint with the different handsets (Windows CE, RIM, Symbian OS, Safari, Android,...) without portability ! 0 constraint of interfacing with Information systems of our customers

#### What are we looking for

We are looking for:

- partners / distributors which operate in the retail and FCG ecosystem who are able to promote and sell our solutions.
- partners providing mobile payment solutions to bring them the loyalty and couponing solution to build a strong and global offer.
- Brands & retailers interested in managing their loyalty program and promotional actions on the mobile.

#### Keywords

- Electronic Commerce, Electronic Payment, Electronic Signature
- Mobile Service Provider

#### **Collaboration sought**

- Joint Venture Agreement
- Licence Agreement
- Commercial Agreement

#### Responsible

**Olivier BILLEREY** 



# OD&B

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France

Fax

E-Mail

Telephone +33 555354852 mod@odandb.com

# connected apps

Web apps

Based in Limoges, france.

Software as a Service publisher. Built around the Adobe Flashplateform (Flash, Flex, Air)

We produce a web platform aiming to simplify project relationship in B2B. Modular apps (Secured file exchange, shared project planning, etc.)

The main targets are SMB in Europe, South America, Northern Africa and the Middle East. We are looking for commercial partners and resellers in the different geographical targeted zones.

#### **Collaboration Profiles**

#### Multiplatform modular project tool

#### What we offer

Our expertise is in modular web apps.

Usage innovation for small structure wishing to push their apps in the cloud.

Our apps simplify project management for non-specialists. Our system makes file exchange simpler and safer than email, with an permanent record of all action made during the project execution.

#### What are we looking for

We are looking for distributors. Ideally our partners would Internet providers wishing to expand their offer with additional softwares for SMB and professionals.

We expect the distributor to sell our products locally and to handle customer request in their respective geographical area.

#### Keywords

- Data Protection, Storage Technology, Cryptography, Data Security
- E-Learning
- Mobile Service Provider

#### **Collaboration sought**

- Joint Venture Agreement
- Licence Agreement
- **Commercial Agreement**

#### Responsible

CTO Fred Bardin

# openTrends Solucions i Sistemes

#### c/Llacuna, 166 10 08018 Barcelona

Spain

Telephone	+343208414
Fax	+343003527
E-Mail	info@opentrends.net

#### open source, Mobile development, Advanced development

openTrends Solucions i Sistemes is a software engineering company, mainly focused on provide IT solutions for business, applying the latest technologies and trends in development of applications based on open source.

Our customers are IT Departments from medium and big sized enterprises.

openTrends technical specialties are:

- Mobility (Multidevice portals, Native apps, on board systems,..)
- Enterprise Content Management (Portals ,CMS, DMS,..)
- e-Government (BPM, Security, PKI,..)
- Enterprise Solutions (ERP, e-commerce, CRM, BI,..)
- Advanced development and architecture
- (Architecture design, framework development, code quality assurance,..)
- Infrastructure (Linux distributions, unified communications, cloud computing,..)

#### **Collaboration Profiles**

#### openTrends Solucions i Sistemes

#### What we offer

Experience and innovation on mobile development.

- \* Multidevice mobile Portals
- \* iPhone & iPad development
- \* Android development
- \* Windows mobile development
- \* Enterprise integrated mobile solutions

#### What are we looking for

For partners and customers

#### Keywords

- Electronic Commerce, Electronic Payment, Electronic Signature
- E-Learning
- Mobile Entertainment
- Mobile Service Provider

#### **Collaboration sought**

- Research and development
- Technical Co-operation
- Manufacturing Agreement
- Commercial Agreement

#### Responsible

Xavi Buscallà



# Orange

Ávila 45 08005 Barcelona

Spain

Telephone Fax E-Mail

#### M2M, NFC, Social media, TV

Orange Lab R&D Spain has two premises: Barcelona and Madrid. It belong to the international labs (iLabs) structure inside France Telecom group. Main Activities : Service Innovation Prototypes and commercial services Development Network & Devices test and validation

**Collaboration Profiles** 

#### Innovation team leader at Orange Lab R&D Spain

#### What we offer

We offer the collaboration on innovation projects aligned with telecom operator business. On our Lab we have +50 enginneers and researchers highly qualified and a complete telecom operator testbed.

#### What are we looking for

We are looking for companies interested in partnering along an Open innovation model to develop new services in the following areas: M2M, NFC, FTTH, Mobile TV, Cloud computing.

#### Keywords

- Electronic Commerce, Electronic Payment, Electronic Signature
- E-Learning
- IT Applications for Transport and Logistics
- 3D Media

#### **Collaboration sought**

- Research and development
- Technical Co-operation

#### Responsible

Tomás Brezmes



# **Orange Business Services**

106 rue temple 75003 Paris

France

Fax

E-Mail

Telephone +33153908500

herve.naudin@orange-ftgroup.com

# Business orange Services

#### Web & Mobile services provider

Our team is located in Paris France. We are providing services in ASP mode for Orange and others companies. We are mainly focus our services in following thematics:

- content delivery (video, music...)

- NFC

- SMS

- communities

- ecommerce

- customer relationship We are looking for technologies or services that we may be able to add in our portfolio.

#### **Collaboration Profiles**

#### **IAAS and SAAS services**

#### What we offer

Access to our portoflio of customers inside Orange group or regular compagnies.

#### What are we looking for

Services and technologies that may be integrated in our infrastructures. New value added services for CRM, NFC, indoor localization, eCommerce, content delivery ...

#### Keywords

- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Electronic Commerce, Electronic Payment, Electronic Signature
- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
- IT Applications for Transport and Logistics
- **Content Provider**
- Mobile Service Provider

#### **Collaboration sought**

- Commercial Agreement

#### Responsible

Herve Naudin

# **Orange Labs R&D - France Telecom**

Avila 45 08005 Barcelona

Spain

#### Telephone Fax

E-Mail

Orange Labs R&D Spain has two premises: Barcelona and Madrid. It belong to the international labs (iLabs) structure inside France Telecom group. Main Activities : Service Innovation Prototypes and commercial services Development Network & Devices test and validation

**Collaboration Profiles** 

# **Customer Test Center**

#### What we offer

We are a Telecom operator and our team it's working on several activities related with the user experience improvement. Some of our activities are:

- Ergonomy
- User test
- Expert test
- Focus Group
- Benchmark

#### What are we looking for

We are looking for a partner to improve our expertise, collaborate in some projects, and also experiment with new methodologies related with the user experience. (Mobile, Web, TV)

#### **Collaboration sought**

- Research and development
- Commercial Agreement

#### Responsible

Jesús Grau

# **Orange Labs R&D - France Telecom**

Avila 45 08005 Barcelona

Spain

Telephone Fax E-Mail



#### **Telco Operator**

France Telecom is the main telecommunications company in France, the third-largest in Europe and one of the largest in the world. It currently employs about 180,000 people (half outside of France) and has 192.7 million customers worldwide (2010). In 2008 the group had revenue of €53.5 billion.

Orange Labs R&D Spain has two premises: Barcelona and Madrid. It belong to the international labs (iLabs) structure inside France Telecom group.

Main Activities :

- Service Innovation
   Prototypes and commercial services
- Development

- Network & Devices test and validation

#### **Collaboration Profiles**

#### **Business research on M2M Communications**

#### What we offer

The Orange Labs' mission is to innovate and develop value added services to enhance and support the Orange commercial portfolio.

We offer a Open Innovation place to colaborate with Orange Labs R&D Spain in wathever subjet related to Machine to Machine communication.

Partnerships with VAS/technology suppliers and entrepreneurs that have enabled the centre to prototype innovative services in M2M.

#### What are we looking for

Start-ups, Innovative Companies, devices manufacturers, IT providers, hardware providers, software developers etc with the aim of collaborate on Machine to Machine research projects with Orange Labs.

#### Keywords

- Electronics, Microelectronics
- Network Security
- Database Management, Data Mining
- Communications Protocols, Standards
- IT Applications for Transport and Logistics

#### **Collaboration sought**

- Research and development
- Technical Co-operation
- Joint Venture Agreement

#### Responsible

Javier Polo Moragón

# **Orange Labs Spain**

Calle avila 45 08005 Barcelona

Spain

Telephone	0034665683156
Fax	0034656150139
E-Mail	marc.rersa@orange-ftgroup.com

#### Telecommunication

Orange Lab R&D Spain has two premises: Barcelona and Madrid. It belong to the international labs (iLabs) structure inside France Telecom group. Main Activities : Service Innovation Prototypes and commercial services Development Network & Devices test and validation

**Collaboration Profiles** 

# **Cloud Computing Services & Virtual desktop**

#### What we offer

Project incubators opportunity for start-up & companies.

#### What are we looking for

We are looking for innovative companies on the cloud & virtual deskotp ground.

Most of all, tools in order to developp faster, more efficiently and over multiple devices.

#### Keywords

- Electronics, Microelectronics
- Data Protection, Storage Technology, Cryptography, Data Security
- Database Management, Data Mining
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Electronic Commerce, Electronic Payment, Electronic Signature
- IT Applications for Transport and Logistics
- ICT for Independent Living and Inclusion

#### **Collaboration sought**

- Research and development
- Technical Co-operation

#### Responsible

Marc Rersa



# **Orange Spain - France Telecom R&D -**

#### Barcelona

Spain

Telephone Fax E-Mail



Orange is the key brand of France Telecom, one of the world's leading telecommunications operators. With almost 131 million customers, the Orange brand covers internet, television and mobile services in the majority of countries where the Group operates.

Orange is the number three mobile operator and the number three provider of broadband internet services in Europe and, under the brand Orange Business Services, is one of the world leaders in providing telecommunication services to multinational companies.

#### **Collaboration Profiles**

#### **Innovation Project Manager**

#### What we offer

We offer the collaboration on innovation projects aligned with telecom operator business. On our Lab we have +50 enginneers and researchers highly qualified and a complete telecom operator testbed.

#### What are we looking for

We are looking for companies interested in partnering along an Open innovation model to develop new services in the following areas: Social Networks disruptive applications and Cloud computing.

In addition, we want to collaborate to research on Social Networks Analysis, and Data Mining tools.

#### Keywords

- Database Management, Data Mining
- E-Learning
- Mobile Entertainment

#### **Collaboration sought**

- Research and development
- Technical Co-operation

#### Responsible

Zulima Sáenz

# **ORMAS Ortadogu A.S.**

Kore ehitleri Cad. 29 34394 stanbul

Turkey

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E-Mail	kubilay@its.com.tr

#### Value Added IVR Services

orma*ş* 

Ormas A.S. , a Licensed Service Provider in Turkey, earned it's place in the Telephone Services after the fall of the monopoly of Turkish Telecom.

Since the past 5 years, with VOIP technology the company carries telephone traffic to Turkey . Along with it's own software base, Ormas A.S. develops software for the rest of our companies. The successful partnership with India 's MBT (Mahindra-British Telecom) expanded us to endless technological frontiers and allowed us to stay updated with the rest of the world technology.

Ormas A.S. is in the process of establishing the government Rail Road Project which will embed a large Call Centre and Online Ticketing options...

With a Germany based establishment, Ormas A.S. is in progress to build a German Speaking Call Centre from Turkey to Germany .

Ormas A.S. is proud to have already served as the leader in the Call Centre and it's systems' sector. By creating and establishing it's own systems, Ormas A.S. will open Turkish Technology Market's way to new and innovative levels.

Project 'TV Channel for Every City' powered by Ormas A.S.

Ormas A.S. will open a new area for local businesses to advertise and to reach their target market: Tourists. The TV channel will be broadcasted in hotels with a schedule to relay useful information about the city such as restaurant, pharmacy, taxi etc.. information to help tourists to navigate and explore the city in detail.

The channel will help the local businesses to develop by advertising, the tourists to discover and the hotel to upgrade it's reputation among it's competitors.

The project ' A Channel for Every City ' will make way to many opportunities locally and worldwide. It is the pleasure of the prestigious hotels to satisfy their customers by orienting them to what they are looking for or what they have not seen before. The customer satisfaction will allow more customers which will expand business opportunities within that particular city.

Ormas A.S. is proud to expand it's business segments to lead way to Turkish market by utilising all technologic instruments.

In 2005, Ormas A.S. established BlueSim for tourists or businessman visiting Turkey in collaboration with today's Vodafone – Telsim, and BlueSim International for Turkish people who are travelling abroad with Estonian and British GSM operators.

Created a user friendly interface for the low-cost GSM system – including a Turkish GSM operator, which will allow to establish extreme low cost calls to anywhere around the world.

BlueSim is a low-cost roaming free GSM card system that are for tourists visiting Turkey or travelling out of Turkey . By establishing low cost calls to anywhere around the world, BlueSim GSM card systems are soon to open up offices in Israel and Italy .

# **Collaboration Profiles**

#### Value Added IVR Services

#### What we offer

We have expertise in IVR services in Turkey.

We have implemented first 3G application with AVEA.

Our services are mainly for end customers, like chat applications.

We have very strong IVR infrastructure serving more than 1 million minutes per month.

#### What are we looking for

We are looking for business opportunities and serious partners for both making new business in Turkey or transfereing local business in other countries.

We are looking for any type of technologies including open-source or private ones.

We have an software team that is focused on delivering trendy and cost saving applications.

#### Keywords

#### Brokerage Event MWC 2011 Technology Profiles

- Communications Protocols, Standards
- Electronic Commerce, Electronic Payment, Electronic Signature
- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
- Content Provider
- Mobile Entertainment
- Mobile Service Provider

#### **Collaboration sought**

- Research and development
- Technical Co-operation
- Joint Venture Agreement
- Manufacturing Agreement
- Licence Agreement
- Commercial Agreement
- FP7-ICT Project

#### Responsible

Hamza Kubilay Erdoğan

# **OSEO/ Enterprise Europe South West France**

avenue Georges Pompidou 24 31133 Balma cedex

France

Telephone 0561115218 Fax E-Mail delphine.begrand@oseo.fr



#### innovation support, investments and guaranteeing funding

OSEO was born in 2005, by bringing together ANVAR (French innovation agency) and BDPME (SME development bank), around a mission of general interest supporting the regional and national policies. Its mission is to provide assistance and financial support to French SMEs and VSEs in the most decisive phases of their life cycle : start up, innovation, development, business transfer / buy out. By sharing the risk, it facilitates the access of SMEs to financing by banking partners and equity capital investors.

OSEO covers three areas of activity :

Innovation support and funding : for technology transfer and innovative technology-based projects with real marketing prospects. Guaranteeing funding granted by banks and equity capital investors. Funding investments and operating cycle alongside the banks.

OSEO head structure is a holding with public status. It reports to both the Ministry for Economy, Finance and Industry, and Ministry for Higher Education and Research.

#### **Collaboration Profiles**

#### **Entreprise Europe South West France**

#### What we offer

The Enterprise Europe Network is a pan-European network supporting Small and Medium Size Enterprises and innovation. Enterprise Europe South West France, as a local node of this network, is a consortium gathering several public bodies delivering support to local companies in the four South West France regions: Aquitaine, Limousin, Midi-Pyrénées and Poitou-Charentes.

We provide consulting and partner search services to local companies and research bodies for partnering at European and international levels.

#### What are we looking for

We are looking for facilitate collaboration between french and european or international partners.

Responsible Delphine BEGRAND

# **Otaniemi Marketing**

Tekniikantie 14 02150 Espoo

Finland

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E-Mail	pekka.front@otaniemi.fi



#### **Otaniemi Marketing**

Otaniemi, located just around the corner from Nokia's world headquarters in Espoo Finland, is the leading technology hub in the Nordic countries, featuring a unique mix of top-level research organizations, academic institutions and technology businesses. Otaniemi is a community of over 32,000 people that includes 16,000 students and another 16,000 technology professionals. Our mission is to enhance Otaniemi's competitiveness by supporting close collaboration between its key players and boosting its recognition and exposure around the world. If you are interested in visiting Otaniemi or if you're looking for a suitable location to establish your hitech business in Scandinavia or Europe, look no further - Otaniemi is the place to be.

# **Collaboration Profiles**

# An opportunity for research and business in Finland's Heart of Innovation

#### What we offer

Are you searching for world-class business opportunities, technological innovations, R&D partners or new markets? Get Connected! We can help you find what you are looking for.

Otaniemi Marketing's First Stop Shop can provide your first point of access to Otaniemi companies, institutes and people. We can help companies and investors looking for access to the Greater Helsinki technology, innovation and commercial markets. As a private-public non-profit corporation we can connect your clients to virtually all of the academic, research and corporate entities operating on and around the Otaniemi campus, as well as in greater Helsinki and around the country.

#### What are we looking for

We are looking for companies interested in the opportunity to do business with companies in Finland and looking for help to get things going.

You might be looking for new markets and customers, world class research and development talent and partners or a gateway in to the Russian and Baltic market. In all of these cases we can help you. We provide free of charge services for international companies from fast growing SME's to multinational corporations.

#### Keywords

- Electronics, Microelectronics
- Network Security
- Data Protection, Storage Technology, Cryptography, Data Security
- Database Management, Data Mining
- Communications Protocols, Standards
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Electronic Commerce, Electronic Payment, Electronic Signature
- E-Learning
- Digital libraries and content
- Signal Processing (speech, sound, image)
- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
- IT Applications for Health
- IT Applications for Transport and Logistics
- ICT for Independent Living and Inclusion
- **GIS** Geographical Information Systems
- **Content Provider**
- Mobile Entertainment
- Mobile Security
- Mobile Service Provider
- Computer Games
- 3D Media

#### **Collaboration sought**

- Research and development
- Technical Co-operation
- Joint Venture Agreement

#### Responsible

Pekka Front

# **Outeractive Media**

Odakule Merkezi Beyoğlu 284-286 34430 stanbul

#### Turkey

Telephone	00902122453300
Fax	00902451845
E-Mail	zehra.oney@outeractive.com.tr

#### Interactive Digital OOH Marketing and Advertisement

Outeracrive Media is based in stanbul, targetted to differentiate in OOH advertising market through highly interactive and niche media solutions and to expand through new media acquisitions in targeted locations. It is the first interactive outdoor media agency in Turkey.

#### **Collaboration Profiles**

# **Interactive OOH Digital Marketing and Advertisment**

#### What we offer

We are the leading OOH digital marketing agency in Turkey. Our main speciality areas are outdoor touchscreen solutions, motion, colour and face detection technologies, augmented reality, interactive projection wall mapping, cinema and outdoor projection advergame.

#### What are we looking for

Our mission is to create fully interactive digital advertising media for OOH (out-of-home) considering the location based information needs of the end users and communication needs of the location owners. Our vision is to be the one of the leading Interactive Digital Outdoor Media in the world.

#### Keywords

- Electronics, Microelectronics
- Database Management, Data Mining
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Signal Processing (speech, sound, image)
- Content Provider
- Mobile Entertainment
- 3D Media

#### **Collaboration sought**

- Research and development
- Technical Co-operation
- Licence Agreement

#### Responsible

Zehra Oney

# PARTELEC

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France

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E-Mail	c.bellet@partelec.fr

#### Mobile hardware&software solutions provider: M Health oriented

From his 1989 fondation, PARTELEC has adopt an original positionning becoming a mobile hardware solution provider on import and distribution field . Main products are Smartphone with ACER Brand and customized USB key with anti-copy features. Since 3 Years, partnership with CANON,VIDYO&CIRA medical software editor, PARTELEC is focusing on Image and Video applications covering new usage mainly on M Health field.

Together they launched a remote consulting offer with medical remote video tele presence and a Personal Health Recorder based on secure USB key

PARTELEC is also coordinating WAAVESGP and WARM European research projects

#### **Collaboration Profiles**

#### Mobile hardware &software provider on M Health or HD imaging transmission

#### What we offer

Main products are Smartphone with ACER Brand and customized USB key with anti-copy features.

Since 3 Years, in partnership with CANON, VIDYO& CIRA medical software editor, PARTELEC is focusing on Image and Video

applications covering new usage mainly on M Health field or HD imaging transmission

Together we launched a remote consulting offer with medical remote video tele presence and a Personal Health Recorder based on secure USB key

PARTELEC is also coordinating WAAVESGP and WARM European research projects to port and sell this imaging solution on IC .

#### What are we looking for

We are looking for dedicated integrators and distributors to sell and install our M Health solutions We are looking for partners and customers who could be interrested to include our offer on their ecosysteme

#### Keywords

- E-Learning
- IT Applications for Health

#### **Collaboration sought**

- Manufacturing Agreement
- Commercial Agreement

#### Responsible

General Manager Catherine BELLET



# PasswordBank

#### C7 Constitució 3 08960 Sant Just Desvern

#### Spain

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E-Mail	alfredo.arnaiz@passwordbank.com

# Development and comercialization of Identity as a Service Solutions (IdaaS)

PasswordBank is a Barcelona Based Company, Incorporated in Spain in January 2008, and in Sunnyvale (California) in May 2009, with offices in Sunnyvale, Singapore, Shanghai and Barcelona, and 21 employees and contractors.

We provide a unique Identity-as-a-Service (IDaaS) platform that delivers Federated Identity, Enterprise and Cloud Single Sign-On and SAP Security that reduce costs, increase security and boost compliance and productivity, on all platforms, including Mobile and Desktop (Windows, Linux and MacOS).

We have a Leadership team from Symantec, IBM, Passlogix, NTR Global, and others.

PasswordBank was named Always On Global 250 Winner of 2009 by KPMG VC Practice.

#### **Collaboration Profiles**

#### PasswordBank IdaaS, Identity as a Service

#### What we offer

PasswordBank is the next generation E-SSO (Enterprise Single Sign-On) now IDentity-as-a-Service (IDaaS), on a \$12bn identity market, with highest growth in security despite downturn.

-We provide an IDaaS platform with compelling advantages over competitors and unique features.

-We have a proven technology: customers in US, China, and Europe, and partners such as Oracle, Panda...

-We provide solutions for a global market, by providing a truly Hybrid (cloud and on-premise), Public/Private Cloud environments for IDaaS and E-SSO.

Our platform is totally cross, can be used for Mobile and Desktop environments on any OS.

#### What are we looking for

We are looking for commercial and technical partners in the field of Mobile to enlarge our features and to develop new ones in the field of Digital Identity, Authentication and Authorization, and electronic payments and transactions.

#### Keywords

- Network Security
- Data Protection, Storage Technology, Cryptography, Data Security
- Electronic Commerce, Electronic Payment, Electronic Signature
- Mobile Security

#### **Collaboration sought**

- Research and development
- Technical Co-operation
- Joint Venture Agreement
- Licence Agreement
- Commercial Agreement
- FP7-ICT Project

#### Responsible

Alfredo Arnaiz



# Penna Ltd.

stanbul

Turkey

Telephone Fax E-Mail

#### **Collaboration Profiles**

#### **PENNA Mobile MArketing Service Provider**

#### What we offer

Our company is major mobile couponing, mobile loyalty and mobile ticketing solutions. We are experienced in mobile couponing and loyalty solutions using both SMS-MMS and mobile applications. We are also providing different kind of redemption solutions using kiosk, POS based mobile terminals.Our solutions can be used for mobile marketing campaigns s well as long term loyalty solutions.

#### What are we looking for

We are looking for partners experienced in digital marketing and community solutions in order to market our solutions to brands and communities at different countries. We are willing create long term partnering relationship with digital agencies or GSM operators.

#### Keywords

- Electronic Commerce, Electronic Payment, Electronic Signature
- Mobile Service Provider

#### **Collaboration sought**

- Joint Venture Agreement
- Commercial Agreement

#### Responsible

Nilhan Gur

# Peperoni Mobile & Internet Software GmbH

#### Leibnizstr. 1 58097 Hagen

Germany

# Telephone +4923314847370 Fax +49233148473785 E-Mail ladwig@peperoni.de



#### **Mobile Social Networking**

Peperoni is a SME company from Germany specialized on mobile and converging social networking.

They work together with network operators across Europe but also on their own with their award-winning highly used platform peperonity.com. Among Peperoni's other activities are consulting for mobilization and research in the field of new (mobile) social services.

#### **Collaboration Profiles**

# Mobile Social Networking and converging services

#### What we offer

Peperoni has been active in the mobile social networking sector for more than 10 years now. We have been working with several international network operators including T-Mobile, WIND and E-Plus and we have also established our own social networking platform at peperonity.com. The entire inventory of this platform is available for advertising, plus we are able to set up white-labelled versions of the service adapted to specific needs. Peperoni's technology is used by more than 10 million unique users monthly from all over the world and our converging approach to social networking is outstanding over other services which are either mobile- or web-centric.

#### What are we looking for

Peperoni is looking for partners that would be able or willing to contribute to our platform either by sponsorships, advertising or by supplying (premium) content that we can offer as an enhancement for our users.

The companies approached could include brand owners, (mobile/online) content providers, the adult industry, games providers and/or application developers.

All those who are interested in working with us should clearly outline how their service would contribute to the experience of our users and should offer their service(s) in English if possible. Payment providers are also welcome to speak with us.

#### Keywords

- Content Provider
- Mobile Entertainment
- Mobile Service Provider

#### Responsible

Sandra Frielingsdorf

# phoceis

#### avenue Harrison 100 59650 villeneuve d'ascq

#### France

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Fax	33359087711
E-Mail	jsaumande@phoceis.com

#### phoceis

[13:46:20] Rudy Houque: Etablished in 2002, Phoceis is situated in north of france. this company is an SII specialized in web and mobile design & development. We have expertise in all popular platforms; Android, iPhone, Windows.

#### **Collaboration Profiles**

#### **Mobile applications**

#### What we offer

1) Phoceis is looking for Industrial and research partners

2) Phoceis is interested in The mobile engineering partners.

3) The partner should be able to work with us on Research subjects, technical aspects and share knowledge.

#### What are we looking for

1 ) Large part of new smartphone will integrate the The NFC Technology which is one of the fastest growing markets in the secure RFID . And that's why phoceis is really interested in NFC dedicated application.

2) RFID/NFC devices can communicate with other RFID/NFC devices, so we can imagine lots of application like :P2P, mobile payments, mobile ticketing, electronic keys, read smart outdoor RFID stickers.

3) Phoceis is already working on NFC project with some of his clients. First prototypes will come soon.

#### Keywords

- IT Applications for Health
- IT Applications for Transport and Logistics

#### **Collaboration sought**

- Research and development
- Technical Co-operation
- Commercial Agreement

#### Responsible

CEO Julien saumande



# **Picsel technologies**

#### **United Kingdom**



#### software development

At Picsel, we are driven by the passion to push the boundaries of what can be achieved on a mobile device. We strive to create software that defines the visual capability of our customer's products, and delivers a vibrant experience for end users.

Picsel is a dynamic mobile solutions provider, whose pioneering software enables true office mobility. Key stakeholders such as handset OEMs and Operators - use Picsel's solutions to deliver a vibrant and visually stunning mobile experience that rivals, and often supersedes, the desktop PC experience. Established in 1998, the company employs over 30 staff at its headquarters in Glasgow, Scotland and Korea. The company's technology has shipped more than 200 million units worldwide, with a customer list that includes LG, NTT DoCoMo, Samsung and Sharp

#### **Collaboration Profiles**

#### **Picsel Smart office.**

#### What we offer

Picsel's aim is to empower Operators and OEMs by allowing the creation of visually stunning and interactive applications that drives the uptake of handsets and services, and build relationships with end user communities.

#### About Picsel Smart Office:

Built to extend the office decision making capabilities of the mobile worker, it is the next leap forward in document viewing and editing. Built upon a long standing heritage of accurate content replication and a signature Zoom and Pan technology, Picsel Smart Office™ delivers a comprehensive editing suite and a rich new user interface. The Picsel Smart Office™ experience is consistent across all operating systems.

#### What are we looking for

1. OEMs - To sell them applications. We would like to embed the following solutions:

Picsel Smart office - PSO gives you the best mobile viewing experience possible, a touch driven user interface, an editing suite for Word, Excel and PowerPoint (Office 2007), and it brings 3D stereo visual capabilities to the mobile screen.

Picsel User-Interface Platform - Allows simple and rapid transitioning between viewing and editing functions, aiding simpler interaction and faster results. Richly animated toolbars and selection panels deliver a rich document editing experience.

2. Network operators – Looking once again to speak to network operators on the universal app store and also the call juggler application.

Call juggler – Allows you to 'Tag' contacts and all record of your tagged contacts vanish until you want them back allowing no untimely calls or messages from your private contacts.

3. Content owners - We want the ability to deliver their content in a rich format on our devices.

4. ISPs - Explanation of services, spanning across Picsel smart office, User-Interface platform and the universal app store.

#### Keywords

- Content Provider
- 3D Media

#### **Collaboration sought**

- Research and development
- Licence Agreement
- Commercial Agreement

#### Responsible

Zubair Salim

# **PIWorks**

#### Istanbul

Turkey

Telephone	+902626788842
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#### Mobile Network Optimization, Performance Management, Network Services

PIWorks provides network performance monitoring and optimization products used by voice or data wireless operators to increase the capacity and decrease the operating and capital expenditures. PIWorks' OneTool solutions are the most cost-effective performance assurance solutions, which provides end-to-end coverage from network monitoring to troubleshooting, whether in the access, PS or CS core networks. Empowering wireless telecom operators around the world with the most innovative and reliable network performance management tools, PIWorks specializes in an array of technologies covering GSM, EDGE, UMTS, HSPA and now LTE.

#### **Collaboration Profiles**

#### Mobile Network Optimization & Performance Management, Network Services

#### What we offer

PIWorks provides network performance monitoring and optimization products used by voice or data wireless operators to increase the capacity and decrease the operating and capital expenditures. PIWorks' OneTool solutions are the most cost-effective performance assurance solutions, which provides end-to-end coverage from network monitoring to troubleshooting, whether in the access, PS or CS core networks. Empowering wireless telecom operators around the world with the most innovative and reliable network performance management tools, PIWorks specializes in an array of technologies covering GSM, EDGE, UMTS, HSPA and now LTE.

#### What are we looking for

We are looking for partners in the development of next generation mobile network optimization and performance management solutions, namely Self Organizing Network tools and solutions. We would like to engage potential business, technology development and software development companies, research institutions and vendors operating in our field.

#### Keywords

- Database Management, Data Mining
- Communications Protocols, Standards
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Mobile Service Provider

#### **Collaboration sought**

- Research and development
- Technical Co-operation
- Joint Venture Agreement
- Commercial Agreement
- FP7-ICT Project

#### Responsible

Elbruz Yılmaz

# planet IT GmbH

Feldweg 4 84164 Moosthenning

#### Germany

Telephone +49 151 14057259 Fax E-Mail reinhard@planetit.de



#### Consultancy; telco solutions; Software devlopment; billing; rating; mediation; innovation

Planet IT supports you from strategy to design, development and system integration. We help you to extend your advantages against your competitors by implementation of effective IT systems and find innovative solutions.

Our focus is the comprehensive offer of solutions that will decide about the long lasting success of your company. We accompany you as your partner for

- > Design and implementation of Oracle databases and tools
- > Mediation-, rating-, billing- and customer care systems for the mobile business
- > Introduction of quality standards
- > Process optimization
- > Change and Turnaround
- > Innovation

#### **Collaboration Profiles**

# Billing, Customer Care, Rating, Mediation System

#### What we offer

An individual CRM and event based billing solution:

>Future proof - designed to support all evolving technologies

>Convergent - for all types of services

>Flexible - to meet your needs, now and in future

>For all networks - UMTS, GPRS, GSM, landline, intelligent and IP networks

Open and modular - flexible interfaces for all modules ease the integration

>Rapidly deployable - proven fast replacement as well as new installation history

>Effective - minimises time and cost of implementation and operation

>Proven - well established in the international market

#### What are we looking for

Companies looking for a cost-effective and flexible billing, mediation, rating and CRM solution. Cooperation for sales and development of new markets outside telecoms. Small and medium telecom, IP or IPTV service providers

#### Keywords

- Database Management, Data Mining
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
- IT Applications for Health

#### **Collaboration sought**

- Research and development
- Technical Co-operation
- Joint Venture Agreement

#### Responsible

Reinhard Bergander

# **PLANO Engineering LTD**

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Turkey

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#### **RN Services & Solutions**

Plano Engineering is one of the market leading independent suppliers of radio network planning and optimization solutions in Eurasia. Plano Engineering provides complete range of RF Services from Radio Network Planning to Radio Network Optimization. These are carried out by highly skilled personnel provided by us to work with, and deliver on time, customers' specific process and methodology. Plano provides to operators customized software and hardware products for Radio Access Network. The main scope of offered products are improve Radio Network Quality and to reduce CAPEX / OPEX investment. Plano provides;

- Radio Network Performance Improvement Services
- Radio Network Planning Services
- Radio Network Support and Consultancy Services

HW & SW Products

Plano was founded in 2006. The company is headquartered in Istanbul/ TURKEY. Commercial offices were launched in 4 countries – Kazakhstan (2006), Georgia (2007), Uzbekistan (2008), and Azerbaijan (2009). R&D Centre for HW and SW development has been launched in Kocaeli, Turkey in 2010. Plano is a company with ISO9001, 14001, 18001 certificates.

Finished projects;

- 2G RN Planning (UCell)
- •Radio Network Redesign 2G Optimization Azercell
- •2G-3G Site Verification (AVEA)

On-going Projects;

- 2G-3G Radio Network Planning & Optimization Azercell
- 2G-3G Radio Network Planning & Optimization Geocell
- 2G-3G Radio Network Planning & Optimization Kcell

**Collaboration Profiles** 

#### **Radio Network Services & Solutions**

#### What we offer

Plano Engineering is one of the market leading independent suppliers of radio network planning and optimization solutions in Eurasia. Plano Engineering provides complete range of RF Services from Radio Network Planning to Radio Network Optimization. These are carried out by highly skilled personnel provided by us to work with, and deliver on time, customers' specific process and methodology. Plano provides to operators customized software and hardware products for Radio Access Network. The main scope of offered products are to improve Radio Network Quality and to reduce CAPEX / OPEX investment. Plano provides;

- Radio Network Performance Improvement Services
- Radio Network Planning Services
- Radio Network Support and Consultancy Services
- HW & SW Products

#### What are we looking for

We are looking for partners focused on mobile telecommunications technologies and services (mobile network operators, vendors, etc.) seeking for RN services & solutions.

#### Keywords

- Communications Protocols, Standards
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Mobile Service Provider

#### **Collaboration sought**

- Research and development
- Technical Co-operation
- Licence Agreement
- Commercial Agreement

#### Responsible

Meltem ARIKAN



# planol.info

Spain



#### geo-web, geo-mobile

 Geographical location: Barcelona (Catalunya), São Paulo (Brasil)
 Geographic Development&Services company
 planol.info develops Geo-web & Geo-mobile solutions&services. We offer world wide geo-marketing research on-line, processing information that is locally collected. Our clients are public administration, franchises and chain stores.

#### **Collaboration Profiles**

#### planol.info

#### What we offer

1. What is your area of expertise or know how?

Geo-web, Geo-mobile (web + Android/iphone SDK) research&development.

2. What type of innovative technology or research project is being offered?

- web/local mobile map viewers, WMS/WFS mobile solutions.
- 3. What can it be used for?

Our clients can publish, share and edit geographical information on a mobile device, in a new line of geo-marketing services that we offer.

4. What are the main advantages of your technology over other technologies? (Faster, cheaper, easier to install and/or maintain, etc.)

Our solutions are open to use many geographical information sources on the Internet, they can use Google Maps, but many other interesting cartographic bases that are being published by many organizations that belong to Spatial Data Infrastructures. On our geo-web solutions, we use free software, that is very reliable, open and cheap.

#### What are we looking for

If you are looking for a particular technology:

1. What technology are you looking for?

Geo-mobile development of open solutions for iPhone, Android, Nokia & Windows Mobile devices.

On-line & NFC payment on mobile devices.

- 2. What will the technology be used for?
- For developing geo-mobile local solutions&services

3. What is the current stage of development of the technology? (Research, prototype, beta-tested, etc.) research, prototype.

If you are looking for a partner:
1. What type of partner ?
Distributor, research & project partners.
2. Which industry sector?
geographical products&services
3. What tasks need to be performed by the partner?

distribution, research, projects in collaboration.

#### Keywords

- Database Management, Data Mining
- Electronic Commerce, Electronic Payment, Electronic Signature
- GIS Geographical Information Systems

#### **Collaboration sought**

- Research and development
- Technical Co-operation
- Joint Venture Agreement
- Commercial Agreement
- FP7-ICT Project

#### Responsible

Director David Nogué

# **PLUS ONE MINUS ONE**

KOSGEB TEKMER BOGAZICI UNIVERSITY NORTH CAMPUS DOOR :B 34342 ISTANBUL

#### Turkey

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E-Mail	tolga.kurt@p1m1.com

#### Airline, Energy, Finance, Health, Logistics, Defense, Telecom Software Engineering

1. ISTANBUL

2. INDUSTRY

3.PlusOneMinusOne is a developer of software platforms for applications of Operational Research. We provide graph theory based optimization and forecasting software for various industries including Finance, Energy, Logistics, Health, Airline, Telecommunication and Defense

#### **Collaboration Profiles**

# **P1M1 TELECOM OPTIMIZATION SOLUTIONS**

#### What we offer

The core compentencies of P1M1 are in the fields of GIS based analysis, optimization and forecasting. PlusOneMinusOne TelecomTM module is a software that connects various departments of a Telecommunication company via GIS interface. The optimization, forecasting and analysis algorithms are used by Radio Planning, Transmission Planning, Core Network, Customer Support, Maintanance, VAS, and even by Marketing departments. With the GIS connection, call center agents may instantly connect to the current network situation, and promptly get back to the customer. On the other hand, radio network planning may be based on geographical customer problem areas. Transmission planning can take inputs from the radio network forecasting, and radio network planning can deploy where transmission OPEX is low.

#### What are we looking for

We are looking Telecom operators who need custom optimization and forecasting solutions and software. Our software solutions are proven to reduce OPEX of telecom operators by 20%. Also, we are looking for vendors, that would like to integrate their solutions to our simulation tools that are currently used by different network operators. As a result, they can much more easily convince operators on new sales, showing their advantages more clearly.

#### Keywords

- Network Security
- Database Management, Data Mining
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- IT Applications for Health
- IT Applications for Transport and Logistics
- GIS Geographical Information Systems

#### **Collaboration sought**

- Research and development
- Technical Co-operation
- Joint Venture Agreement
- Licence Agreement
- Commercial Agreement
- FP7-ICT Project

#### Responsible

BASAK OZTAS



# **Pole Ubiquitaire**

Avenue de Bretagne 165

59000 Lille

#### France

Telephone 0624385593 Fax E-Mail rchehih@euratechnologies.com

#### IT global economic agency

Pole Ubiquitaire (Ubiquitos Cluster) is a global IT development agency which is managing several IT agencies: Image, IT development, research, E-commerce

#### **Collaboration Profiles**

#### **Operating Director**

#### What we offer

- 1- IT development advices
- 2- IT famous and prospective conferences
- 3- International development for IT companies.

#### What are we looking for

- 1- International companies which are looking for being IT speaker in our conferences
- 2- developing our IT network with several cluster like us
- 3- develop the mobile Cluster in Lille, France

#### Keywords

- Digital libraries and content
- ICT for Independent Living and Inclusion
- Mobile Entertainment
- Mobile Security
- Computer Games
- 3D Media

#### **Collaboration sought**

- Research and development
- Licence Agreement

#### Responsible

Director Raouti CHEHIH

# PopScan

#### Switzerland



#### PopScan

PopScan an e-commerce solution for B2B markets with focus on food service, medical supplies and technical products. Since 10 years we develop high performance webshop systems with a close integration of mobile devices. Our customers are supply and distribution companies which require webshop, mobile commerce, barcode scanning and inventory solutions in one platform for more online turnover and less maintenance cost. Learn more about our unique solution on http://www.popscan.com

#### **Collaboration Profiles**

#### **PopScan – B2B e-commerce for web and mobile**

#### What we offer

PopScan - sophisticated e-commerce and data capturing solutions for B2B distribution companies. PopScan has revolutionized online transactions for food service, medical supplies and spare part companies.

We offer you and your customers a complete and integrated ordering solution that everyone can handle easily. And with useful applications like inventory, barcode printing and third party articles management you get the right instrument to give your customers true added value when ordering your products

Enhanced usability, value added functionality and direct ERP-integration make working with PopScan a win-win-situation for serious B2B relationship

#### What are we looking for

We are looking for potential customers and distribution partners for our e-commerce solution PopScan.

Our typical customer is a larger B2B distribution company operating in the food service, medical/dental or construction/parts business.

As a distribution partner we would welcome Independent Software Vendors and ERP-Consultants.

#### Keywords

- Electronic Commerce, Electronic Payment, Electronic Signature
- IT Applications for Health
- IT Applications for Transport and Logistics

#### **Collaboration sought**

- Research and development
- Licence Agreement
- Commercial Agreement

#### Responsible

Lukas Quadri

# **Positium LBS**

Õpetaja 9 51003 Tartu

Estonia

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Fax	
E-Mail	positium@positium.



# LBS research and applications

Positium LBS is located in Tartu, Estonia. Main activity is developing applications for processing mobile operators' raw location data into meaningful information of location and movement. Such information is vastly used in urban, traffic and transportation planning, safety and security, tourism management, marketing, regional and state statistics. Company develops LBS data extraction software (Positium Data Mediator) and analysis tool (Positium Barometer) for mobile operators to be able to provide users with anonymous, safe, secure data that has been scientifically handled and processed for specific needs.

# **Collaboration Profiles**

# Using mobile operators' raw location data in spatio-temporal analysis

ee

# What we offer

Mobile operators hold large amount of LBS data which can be used in different fields of life. This data is huge resource for scientists and very useful in real life applications. Processed, safe and secure data (anonymous, no privacy linkage, no operator's secrets) can be used in statistical analysis in fields of urban planning, traffic and transportation planning, safety and security, tourism management, marketing, regional and state statistics. Positium Data Mediator is software for mobile operators to be able to extract valuable, unstructured location data into anonymised, meaningful statistical information for different usages. Positium LBS is one of the first companies to start developing system for mobile operators that enables usage of such data in Europe, cooperating with Eurostat, OECD, state governments, statistical offices and private users.

# What are we looking for

Mobile operators interested in alternative usage of location based data. Researchers interested in cooperating in the fields of GIS, data mining, spatio-temporal human behaviour, human geography. Technological partners interested in cooperation in fields of GIS, data mining, LBS. Government representatives interested in developing such services in their countries.

# Keywords

- Database Management, Data Mining
- IT Applications for Transport and Logistics
- GIS Geographical Information Systems

# Collaboration sought

- Research and development
- Commercial Agreement
- FP7-ICT Project

# Responsible

Margus Tiru

# **PRAXI / HELP-FORWARD Network**

### Zalokosta str. 4 GR-10671 Athens

# Greece

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# EEN member, Technology Transfer, Consultancy

PRAXI / HELP-FORWARD Network is a technology transfer organization addressed to small and medium sized enterprises and research institutions all over Greece.

PRAXI / HELP-FORWARD Network is a partnership of the Foundation for Research and Technology - Hellas (FORTH), the Hellenic Federation of Enterprises (SEV) and the Federation of Industries of Northern Greece (FING).

# **Collaboration Profiles**

# **EEN Member**

# What we offer

Services range from information to mediation and advisory support, covering the whole spectrum of activities related to research collaboration, technology transfer and commercial exploitation of research results.

Our mission is to stimulate competitiveness of Greek enterprises and research institutions via linking research and industry, promote innovation and entrepreneurship and transnational cooperation.

# What are we looking for

Partners interested in the Greek ICT Market.

# Keywords

- Electronics, Microelectronics
- Network Security
- Data Protection, Storage Technology, Cryptography, Data Security
- Database Management, Data Mining
- Communications Protocols, Standards
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Electronic Commerce, Electronic Payment, Electronic Signature
- E-Learning
- Digital libraries and content
- Signal Processing (speech, sound, image)
- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
- IT Applications for Health
- IT Applications for Transport and Logistics
- ICT for Independent Living and Inclusion
- GIS Geographical Information Systems
- Content Provider
- Mobile Entertainment
- Mobile Security
- Mobile Service Provider
- Computer Games
- 3D Media

# **Collaboration sought**

- Research and development
- Technical Co-operation
- Joint Venture Agreement
- Manufacturing Agreement
- Licence Agreement
- Commercial Agreement
- FP7-ICT Project

# Responsible

Mr Vassilios Argyroulis



# **Pre-View**

Anckagrgripsgatan 3 211 19 MALMO

# Sweden

Telephone +46722013020 Fax E-Mail mj@pre-view.org

# PRE-VIEW

# **Panoramic Imaging stitching**

Based in Southern Sweden with mobile technologies to capture every day situation with the use of your mobile to a panoramic 720° image.

Our short term goal is to implement our image stitching technology into handsets and grow the philosophy into carriers for crowd sourcing. We do R&D and our team is well known in the Telecom industry. Swipe your phone in the surrounding to capture 720° like you where there.

# **Collaboration Profiles**

# 720° image stitching technology - Swipe the surroundings to tell the world what it look likes.

# What we offer

1. Images stitching technology stand alone or hardware accelerated

2. We share our knowledge of image stitching and 720° capturing, create a spherical image and capture every day situations with just using your phone.

3. Implement our technology into handsets, for carriers that could use it for crowd source images from all their users into a map service or just telling the world what it looks like were you are. Integrate it into Facebook.com etc

4. Faster capturing and more stable then competitor. Implement our technology into DSRL or compact cameras and you will achieve success and have a cool product.

# What are we looking for

- 1. Handset developers, mobile carriers, DSRL manufactures, security companies.
- 2. Crowd source 720° images from every day situations
- 3. Beta-tested and ready to implement on partners devices.

If you are looking for a partner:

- 1. Distributorship and customers for using our tech.
- 2. Telecom, Digital cameras, Social media, Carriers, chip manufactures
- 3. Market our technology in there role out plans, Plan a NRE date and process with upfront payment.

# Keywords

- Network Security
- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
- GIS Geographical Information Systems
- Mobile Entertainment
- Mobile Security
- Mobile Service Provider
- 3D Media

# **Collaboration sought**

- Technical Co-operation
- Joint Venture Agreement
- Manufacturing Agreement
- Licence Agreement
- Commercial Agreement

# Responsible

CEO Magnus Janson

# **Precise Biometrics AB**

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### Sweden

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# **Biometric Software**

Precise Biometrics is a market-leading provider fingerprint recognition solutions to prove people's identities. With top-of-the-line expertise in fingerprint verification, Precise Biometrics offers fast, accurate and secure authentication of a person.

Its core product, Precise Match-on-Card<sup>™</sup>, adds value to ID, SIM, enterprise and bank cards as well as systems for access control to buildings, computers and networks. Precise Biometrics serves business and government organizations throughout the world and its technology is licensed to close to 100 million users.

At this event we are presenting our biometrically enabled mobile applications for airline ticketing, physical and logical access as well as payment and transaction security.

Fingerprint biometrics will enhance security while offering unsurpassed ease of use and speed of transaction, which will be the critical differentiator for competitive applications and services in teh mobile arena.

# **Collaboration Profiles**

# **Biometrics for Ease of use and security**

# What we offer

Precise Biometrics offers fast, accurate and secure authentication of a person through fingerprint recognition.

Its core product, Precise Match-on-Card<sup>™</sup>, adds value to ID, SIM, enterprise and bank cards as well as systems for access control to buildings, computers and networks. Precise Biometrics serves business and government organizations throughout the world and its technology is licensed to close to 100 million users.

Our technology has been ported to all mobile phone relevant secure element environments, Secure SD, SIM, NFC Secure Element etc. It offers a possibility for handset manufacturers and application builders to differentiate their product through proven ease of use and security.

# What are we looking for

We are looking for established providers of hardware and applications in the Mobile Industry to offer them to integrate our biometric software to achieve user friendly high security verification of the user.

We also propose complete solutions for ticketing, physical and logical access as well as for payment and other transactions requiring verification of the person performing or authorizing the operation.

Specifically we have developed applicatiosn for mobile payment, ticketing and browser SSO solutions suitable for the mobile handset environment.

# Keywords

- Network Security
- Data Protection, Storage Technology, Cryptography, Data Security
- Electronic Commerce, Electronic Payment, Electronic Signature
- IT Applications for Health
- IT Applications for Transport and Logistics
- Mobile Security
- Mobile Service Provider

# **Collaboration sought**

- Licence Agreement
- Commercial Agreement

# Responsible

Jonas Andersson



# **Present Technologies**

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# Portugal

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# Mobile Technologies, Enterprise Applications, Internet Services and Applications, Distributed Systems

Present Technologies is an IT company, based in Portugal, operating since 2000.

The company has its main clients in the telecommunications area.

Present Technologies is a leading company in the research and development of innovative applications and services, using emergent technologies.

The main business areas are mobile technologies, distributed systems and enterprise applications.

For more information about Present Technologies, please visit http://www.present-technologies.com/

# **Collaboration Profiles**

# DiNO: Mobile Content Platform with support for multiple content types and multiple delivery types

# What we offer

DiNO - Download Innovation is a Content Management and Delivery Platform that currently serves over 50 million users, being one of the industry's most robust platforms available for mobile operators, wireless ASPs or virtually any other area requiring effective content management and delivery. This platform supports a vast range of content types (Ringtones, Music, Java Games, Video Download, Video Streaming, Images, Screensavers, Themes and Applications) providing the quickest possible server response times.

Contents can be delivered to mobile devices through: HTTP Download, OMA/MIDP Download, SMS OTA, Wap Push, Audio/Video Streaming (RTSP).

Some of the main features are: -Devices database according to the OMAUAProf

standard; -Browsing of content catalog; -Integration with a DRM platform (Forward lock, Combined Delivery and Separate Delivery);

-Online/Offline Billing (Easy integration with any RTC engine and easy CDR customization);

-Advanced Web-based Backoffice;

# What are we looking for

We are looking for companies which need a platform to sell mobile contents (Mobile Network Operators, Content Providers, ...). We are also looking for mobile content providers/aggregators which are interested in new clients for their mobile content catalogue.

### Keywords

- Content Provider
- Mobile Entertainment
- Mobile Service Provider



# **Collaboration sought**

- Licence Agreement
- Commercial Agreement

# Responsible

Victor Batista

# **Offside – Real-time Soccer events**

# What we offer

Offside is an application with a rich Graphical User Interface, which provides up to date information about soccer competitions. The application provides a data model that can be easily used for any type of Soccer events (National Leagues and CUPs, FIFA World Cup and UEFA Euro Cup, UEFA Champions League and UEFA Cup, etc.).

Main features:

- -Live Games; -League classification and statistics;
- -Scheduled Games and Results;
- -Teams, players and stadiums information;
- -News;

-Videos;

-Services (alerts; buy contents);

-Ticker providing news headlines and live scores;

-Multimedia: sounds and animations;

-Internationalization support (multi-language);

-Easy integration with content providers (through XML / Web Services);

-Online/Offline Billing (Easy integration with any RTC engine and easy CDR customization);

-Clustered high-performance architecture.

Offside has been branded FUTMOBILE for Optimus, a Portuguese Mobile Network Operator. The application is featured in the Ovi Top 10 sports category for the Portuguese language.

# What are we looking for

We are looking for companies which own soccer data/content and which are interested in a new and appealing channel to reach their clients. These companies may be Content Providers, Mobile Network Operators or any other interested party.

### Keywords

- Content Provider
- Mobile Entertainment
- Mobile Service Provider

# Collaboration sought

- Licence Agreement
- Commercial Agreement

# Responsible

Victor Batista

# Flash News: innovative news mobile application

### What we offer

Flash News is an innovative news mobile application. It is based on cross platform languages such as Flash and XHTML and can be distributed in two different ways:

-Executed directly from the mobile phone browser (without installation on the device);

-Installed on the device as a standalone application and distributed on App stores.

The main features of this product are:

-Rich and advanced graphical user interface which can be easily customized according to client needs;

-Slideshow with news images and headlines;

-In-application interactive advertisement: displayed on the slideshow disguised as news. The user can request more information by placing his/hers MSISDN;

-News categories;

-Easy integration with external sources of news through web services, RSS and others;

-SMS/MMS alerts

-Application notifications

Flash News has been launched in production with Optimus, a Portuguese Mobile Network Operator. The application achieved huge success among Optimus clients.

# What are we looking for

We are looking for any media company, mobile network operator, newspapers, magazines or other, looking for a new and appealing media to broadcast its news.

# Keywords

- Content Provider
- Mobile Entertainment
- Mobile Service Provider

# **Collaboration sought**

- Licence Agreement
- Commercial Agreement

# Responsible

Victor Batista

# Phune TV - Innovative Mobile TV application

# What we offer

We have developed an innovative Mobile TV client application to be used on mobile phones. The application can run as a standalone application (on all mobile platforms), or it can be automatically started/executed directly from the mobile phone's web browser (on Flash Lite enabled devices).

The mobile TV application has the following main features: -Ability to integrate a ticker with EPG/SPG information. -Subscriptions management; -Support for Fast channel Switching; -Advertisement integration; -Available on different platforms: -Symbian (RTSP protocol); -iPhone/iPad (HTTP Live streaming); -Andorid (RTSP) -WP7 (HTTP Smooth streaming); -Samsung Bada (RTSP);

Phune TV has been a Runner-Up at Mobile Rules! 08 for the "Best Mobile Application - Multimedia" category.

PhuneTV is already deployed in some worldwide MNOs, including Brazil and Portugal.

# What are we looking for

We are looking for any company that has some kind of interest in mobile TV, which include Mobile Network Operators, mobile TV broadcaster and producers of multimedia content for mobile TV.

# Keywords

- Content Provider
- Mobile Entertainment
- Mobile Service Provider

# **Collaboration sought**

- Licence Agreement
- Commercial Agreement

# Responsible

Victor Batista

# **Proshape Oy**

PL 803 00101 Helsinki

# Finland

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# Mobile application development

1. Helsinki, Finland

2. early stage start-up for a mobile application

3. looking for the right mobile application development platform / development service provider

# **Collaboration Profiles**

# Mobile application development

# What we offer

Project

# What are we looking for

Mobile application development platform and bluetooth testing solutions

# Keywords

- Network Technologies (Wireless, Wi-Fi, Bluetooth)

# **Collaboration sought**

- Research and development

# Responsible

Tomi Pajarinen

# **PSWinCom AS**

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Norway

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E-Mail	roald@pswin.com

# **PSWinCom AS**

PSWinCom is a Nordic provider of Gateway services and messaging solutions. We are located in Norway where we are a market leader with a strong portfolio of customers from a wide range of industries. PSWinCom has a long history of profitable growth through a strong focus on high quality solutions and services. Our main product lines are 1) Messaging Gateway 2) Turn-key web based solutions for B2C mobile communication.

# **Collaboration Profiles**

# Mobile messaging solutions

# What we offer

PSWinCom provides a market leading turn-key solution for B2C mobile communication and marketing. Based on several years of experience and development we can provide a solution with the following key-points:

- Extremely easy to use Web and App-based interfaces.
- Extensibility framework/API to allow for customer specific solutions.
- Whitelabeling and localization support
- Strong list of customers from many industries including major media companies.
- Library of ready-to-go mobile services including location based services, loyalty systems and more.

# What are we looking for

We are through this event looking for

1) International distribution and sales partners. We are specifically looking for companies that can provide effective sales channels towards SME market segments.

2) Technology partners for joint development. Software development companies with the need for a proven framework for delivering effective messaging solutions.

# Keywords

- Mobile Service Provider

# **Collaboration sought**

- Joint Venture Agreement
- Commercial Agreement

# Responsible

Roald Brekkhus

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# Belgium

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# LBS + MOBILE Consulting

PTOLEMUS is a strategy consulting firm advising technology providers, operators and service providers on how to succeed in the world of mobility and LBS

What has happened since Claudius Ptolemaeus created the first world map, when, for the first time, location information was combined with individual semantic information.

Today, maps are everywhere because people and objects are connected and mobile connectivity includes positioning as standard. Today, communication is a multimedia exchange based on context-aware mobile devices.

Capitalising on the evolution of content, service and device is not an option, it's a strategic necessity; one that will require fundamental changes in the way most companies operate.

PTOLEMUS serves the strategic needs of companies impacted by this revolution. We are the first strategic advisory firm entirely focused on the mobility and location based service markets.

A well written report is just a good start. Our experts can advise you on a range of issues and help you implement those recommendations. We are here to listen, plan and implement. What do you want to talk to us about?

PTOLEMUS acts from Belgium, France, UK, Italy, Spain, USA.

# **Collaboration Profiles**

# **PTOLEMUS** is a strategy consulting firm advising technology providers, operators and service providers on how to succeed in the world of mobility and LBS

# What we offer

PTOLEMUS is a strategy consulting firm advising technology providers, operators and service providers on how to succeed in the world of mobility and LBS

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A well written report is just a good start. Our experts can advise you on a range of issues and help you implement those recommendations. We are here to listen, plan and implement. What do you want to talk to us about?

# What are we looking for

We are looking for companies (operators, device manufacturers...) willing to expand in the mobility and LBS including road charging, eCall, Bcall, hardware and software, data network

# Keywords

- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System

# **Collaboration sought**

- Commercial Agreement

# Responsible

**Olvier Bourhis** 



# **QUBULUS AB**

Hans Michelsensgatan 9 21120 Malmö

# Sweden

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# Qubulus

Malmö, Sweden Amsterdam, Netherlands

Indoor Mobile positioning system developer with massive IP and patents

Founded in 2010 based on research within indoor radio signal footprinting/radio maps. Most accurate technology to date 3-5 meters without any hardware installations necessary.

Started sales in November 2010 focusing on Malls, Airports, Hospitals, Office space property owners and management. Possible to integrate technology into OEM handsets and mobile devices plus adding analytics to MNO data.

# **Collaboration Profiles**

# Indoor positioning developer tools and online analytics

# What we offer

Leading edge technology for indoor positioning of Smartphones. Free to use developer tool, the Gecko, currently on Android OS. Expertise within positioning technologies.

# What are we looking for

Mobile handset and device OEMs that are interested in using indoor positioning together with LBS like AR, VR m-commerce etc.

Technology released on the 22nd of December 2010.

Interested to partner with regional market representation, technical partners and visitor counting technology providers.

# Keywords

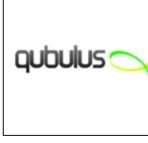
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System

# **Collaboration sought**

- Technical Co-operation
- Joint Venture Agreement
- Licence Agreement
- Commercial Agreement

# Responsible

Ants Maran



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Portugal

Telephone Fax E-Mail

# Bulk sms

Quintatech is a leading provider of mobile messaging solutions. providing high quality fully featured bulk sms routes with a special focus on the Portuguese, Spanish and Brazilian markets

# **Collaboration Profiles**

# Bulk sms and mobile messaging solutions

# What we offer

Quintatech is a leading bulk sms and mobile messaging solution provider. With great emphasis on high quality bulk sms solution terminating in Portuguese, Spanish and brazilian mobile operators.

# What are we looking for

- High quality bulk sms gateways to several destinations worldwide.

- Partners interested in doing bulk sms, mms or other forms of messaging looking for high quality solutions.

# Keywords

- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Content Provider
- Mobile Entertainment
- Mobile Security
- Mobile Service Provider

# **Collaboration sought**

- Commercial Agreement

# Responsible

Edwin Carvalho



# Quiterian

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# **Business Intelligence & Analytics for Telecoms**

Quiterian is an Spanish-leading developer of business intelligence, advanced analytics and data mining with specific solutions for Telecom industry.

Our company was founded in 2004 and is leader in the Spain analytics space; top Telecoms are clients of Quiterian in Spain (Telefonica, Vodafone, Orange, Clearwire).

Technology is unique and cutting edge - mature, killer and proven! Quiterian has a very strong reputation in the Spanish industry both from a technology and partnering perspective.

# **Collaboration Profiles**

# Business intelligence, data mining & analytics to action

# What we offer

Quiterian has developed DDWeb, an innovative web based BI 2.0 platform to provide efficiency and productivity to the organizations.

DDWeb is the fastest, most powerful and cheapest way when using large volume of data with web ease to use analytical techniques to answer the increasing number of daily unexpected questions.

Feautures for Telecom Industry:

- Churn analysis
- Optimal pricing
- Fraud detection
- Comprehensive 360° view of the client
- Immediately and depth analysis to discover profiles, patterns, behaviors of consumption, billing procedures, campaigns, responses,

etc..

# We offer:

- Maximizing current customer base value:
- Incremental value for customer base
- Complementary product to traditional BI
- Additional incomes with no extra customer acquisition costs
- To gain new customers
- Differentiated product
- Proven value
- Quick wins

# What are we looking for

# Partners:

- Experience on BI and/or Telecom Industry
- Current customer base
- Large customers
- Willing to provide Business Value, more than integration professional IT services
- Interested in being differentiated

DDWeb can complement your integral offering with powerful applications and great productivity tools that offers excellent opportunities of business.

# Keywords

- Database Management, Data Mining
- Electronic Commerce, Electronic Payment, Electronic Signature
- Mobile Service Provider

# **Collaboration sought**

- Licence Agreement
- Commercial Agreement



# Responsible

Marketing Manag Jacinto Barrio

# **Radionor Communications AS**

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# **R&D of Wireless Broadband Technologies**

Radionor was established in June 2000 and is located in Trondheim, Norway

The company is housing Wireless technology experts covering smart antenna front end, RF radios, MAC-PHY, Analogue&Digital signal processing and complete product industrialisation processes.

Radionor has provided innovative product realisations for civil, telecom, maritime and military sectors and reach market sales point by partnering international leading vendors.

# **Collaboration Profiles**

# Wireless broad band with innovative adaptive beam steering antenna section.

# What we offer

Radionor is now launching an Innovative Wireless Communication platform link based on electronic steering of antenna beams. The system offers up to 200dB in system gain and up to 10Mbps, extending the com range 50-100 times compared to conventional systems!

Measured 10 Mbps data rate at >100 km with typical package loss less than 0.5 ppm!

Favourable NLOS capabilities!

Low deployment costs!

Low OPEX and maintenance costs! Compact size: 35 cm x 35 cm radome panel

Former R&D and product realisations include SIM cards with WLAN integrated on board, Communication RF-radios for tactical (MIL) applications, High Precision Positioning technologies, miniature wireless sensor devices and maritime broad band communication links.

Radionor offers solutions for high demanding niche applications in the wireless domain, where conventional solutions are not found applicable!

# What are we looking for

Radionor is searching cooperating partners for sales and marketing of the company's products in the areas of:

- 1) Avionics (Ground to Aeroplane communication links)
- 2) Telecom Base Site Backhaul links
- 3) Surveillance systems and paramilitary sector
- 4) Ad hoc network deployments

As well as an industrial partner for:

Industrialisation, mnufacturing and commersialisation of the company's WLAN-SIM technology.

# Keywords

- Electronics, Microelectronics
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System

# **Collaboration sought**

- Manufacturing Agreement
- Licence Agreement
- Commercial Agreement

# Responsible

**CEO Rolf Olstad** 

# RADVISION

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# Mobile and desktop visual communications client frameworks

Since 1992, RADVISION (NASDAQ: RVSN) is the industry's leading provider of products and technologies for unified visual communications over IP and 3G networks.

RADVISION'S BEEHD is a complete client framework for developing HD video-enabled devices and products. BEEHD for Desktop and Personal Devices offers developers a fast path toward market penetration, meeting demand for cost-effective, integrated high definition video endpoints.

RADVISION is a global company, with HQ in Tel-Aviv, Israel.

# **Collaboration Profiles**

# Complete Visual Communication Client Framework for developers of Desktop and Mobile applications

# What we offer

BEEHD client framework is the industry's first complete and cost effective solution for adding high quality interactive video communication to any platform.

BEEHD client framework is provided in 3 variants: desktop, personal devices (including mobile) and enterprise. Key Highlights:

BEEHD offers the best Quality of Experience, even over unmanaged networks, utilizing advanced technologies such as SVC and UEP. It comes with out-of-the-box interoperability for signaling and media with all UC and VC vendors. And it is cross platform – designed and optimized for embedded and desktop platforms.

# What are we looking for

System integrators, handset manufacturers and application developers who are looking to add video calling capabilities to their offering.

# Keywords

- Communications Protocols, Standards
- E-Learning
- Signal Processing (speech, sound, image)

# **Collaboration sought**

- Technical Co-operation
- Joint Venture Agreement
- Licence Agreement
- Commercial Agreement

# Responsible

Sagee Ben-Zedeff



# **Raviteq AB**

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# Sweden

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E-Mail	sales@raviteq.com



# Mobile multi-media application development

Raviteq is a software company based in Sweden, developing innovative mobile multimedia applications for mobile handsets, Tabs, TVs, or Set top boxes operating on open OS such as Android, MeeGo, Symbian, Windows Phone 7 or iOS.

The company's flagship products are "Multicam"- an AppSuite consisting of several apps in one and the "Media Editor"- a multimedia editor of both Still and moving imaging including music.

Raviteq utilizes the unique and leading world-class core technologies from partners while focusing on perfection in UI design, UX and the workflow in the whole experience.

Customers are OEM and operators who wish to differentiate from the rest.

# **Collaboration Profiles**

# Mobile-Multi-Media application (video, photos and music)

# What we offer

Raviteq's mission is to simplify advanced multimedia technology, to create storytelling and share on any device and "any" screen size. Together with our partners in sound, imaging and video tech we provide you the best user experience for creating, editing and sharing your story.

Raviteq helps OEM and operators to differentiate, shorten time to market and to reduce Software differentiation costs but mainly we help our customers to increase usability while maintaining company Look and feel.

o We have partnered up with the best technology partners

o Any open OS

o Intuitive and User friendly applications with top quality output

# What are we looking for

Raviteq is looking for new partners and customers.

Raviteq is positioned as player on UI and Application level, and seek partnership with ISVs, core technology and middleware providers for creating, enhancing, viewing and sharing of all multimedia content.

# Keywords

- Electronics, Microelectronics
- Digital libraries and content
- Signal Processing (speech, sound, image)
- ICT for Independent Living and Inclusion
- Content Provider
- Mobile Entertainment
- Mobile Service Provider
- Computer Games
- 3D Media

# **Collaboration sought**

- Research and development
- Technical Co-operation
- Joint Venture Agreement
- Manufacturing Agreement
- Licence Agreement
- Commercial Agreement
- FP7-ICT Project

# Responsible

President & CEO PIERRE ELZOUKI

# **Reach-U**

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# Estonia

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# GIS and LBS software

1. Europe, Estonia

2. LBS application and GIS software

3. Reach-U develops and integrates location-based services' middleware and applications. Reach-U has developed and obtained experience for more than 15 years in GIS software and LBS applications.

Reach-U has unique professional expertise and experience is in arranging and integrating LBS and GIS software with digital map content.

Reach-U has implemented own LBS software solution worldwide in various countries in Europe, Asia, Africa and Central and South America.

# **Collaboration Profiles**

# Development and integration of location-based services' middleware and applications.

# What we offer

Reach-U develops and integrates location-based services' middleware and applications.

Reach-U professional expertise and experience is in developing and integrating LBS and GIS software with digital map content. Reach-U uniqueness is in an expertise of combining LBS software application with the digital map content effectively. Our full scope LBS solution enables efficient and fast deployment due to smart integration of LBS middleware, applications and GIS content. As GIS experts in acquisition and processing of GIS content Reach-U LBS solution enables effective usage of 3rd party digital maps for the LBS applications' based services.

# What are we looking for

Reach-U is looking for various business partners in the following areas:

1. location based services' applications development;

- 2. client specific integrated hardware and software developments in LBS area
- 3. mobile marketing applications and partnership.

Reach-U likely suitable partner would be:

1. a service company (f.e. mobile operator)

2. a research organisation with need of GIS and LBS software expertise

3. a content provider in interest to collaborate in the area of mobile marketing.

# Keywords

- IT Applications for Transport and Logistics
- GIS Geographical Information Systems

# **Collaboration sought**

- Joint Venture Agreement
- Licence Agreement
- Commercial Agreement
- FP7-ICT Project

# Responsible

Henry Aljand

# Regional Centre for Innovation and Technology Transfer, West Pomeranian University of Technology Szc

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Poland

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E-Mail	



# consultancy, communication, trainings and promotion, IPR, technology transfer, stimulating entrepreneurship and innovativeness.

Regional Centre for Innovation and Technology Transfer is located in West Pomeranian voivodship of Poland. RCIiTT runs a number of service activities: consultancy, communication, trainings and promotion, IPR, technology transfer, stimulating entrepreneurship and innovativeness.

Long experience in co-operation with similar organizations in the world results in formulation of new ideas expanding the range of our activities. In view of this fact, we would like to present the offer of the RCIITT which is the outcome of the work of the following bodies:

§ Enterprise Europe Network - supporting enterprises and the scientific world while buying and selling modern technologies.

§ The Regional Contact Point of the EU Research Programmes, by means of which we efficiently help to apply for financial resources for innovative ideas.

§ Academic incubator for entrepreneurship - services in the scope of academic entrepreneurship for customers interested in starting up their own.

# **Collaboration Profiles**

# **Regional Centre for Innovation and Technology Transfer**

# What we offer

What are we looking for

...

...

# Keywords

- Electronics, Microelectronics
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Electronic Commerce, Electronic Payment, Electronic Signature
- E-Learning
- IT Applications for Transport and Logistics
- Mobile Entertainment
- Mobile Security
- Mobile Service Provider
- Computer Games
- 3D Media

# Responsible

Michal Olan

# **Reslink Solutions Ltd**

Arabiankatu 12 00560 Helsinki

Finland

Telephone +358407741113 Fax E-Mail info@reslink.fi

# CReslink

# **Mobile NFC solutions**

Reslink is rapidly growing Finnish mobile NFC specialist. We provide a quick and simple way of adding value to your company's data collection processes using mobile phones combined with the latest location-based technologies. We have the know-how to create real business value for you via a mobile phone. Our solutions are "Software As A Service" based. We are already active in UK, Netherlands, France and Scandinavia. Please feel free to contact and start doing business with us.

**Collaboration Profiles** 

# **NFC Timecard by Reslink**

# What we offer

TimeCard Mobile is designed to help you monitor your employees working time at the different client locations they might visit. Using their mobile phone you can make paper timesheets history, and add real value to your management information systems. Technologies like NFC, 2D barcode, 1D barcode are available. The solution is SAAS based and created real option to do sales and business on your own business area.

# What are we looking for

We are looking for partners and sales companies who have a skills and passion to sell mobile data collection products. Our product portfolio includes all the latest mobile location technologies.

Sales oriented softwarepartner / company can start immediately to sell and create real turnover with our product porftolio. Field force understanding and B to B sales understanding will help your company / at least 3 guys to succeed and make good profits.

# Keywords

- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
- IT Applications for Health
- IT Applications for Transport and Logistics
- GIS Geographical Information Systems
- Mobile Service Provider

# **Collaboration sought**

- Commercial Agreement

# Responsible

Jukka Hautala

# Rigel

Santa Leonor 65, edif. 28037 Madrid

Spain

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E-Mail	info@rigelmsp.com



Rigel, a SME based in Madrid, enables innovative services through exploitation of both cellular (3G, GPRS, GSM) and short-range wireless technologies (Bluetooth, WiFi), applying both traditional (SMS, MMS, HTTP, etc.) and new protocols (incl. SIP/IMS, RTP, etc.). We develop software systems ranging from embedded clients in devices (J2ME, Android, iOS, Symbian, BlackBerry, etc) to distributed computing infrastructures, involving both server-side software and middleware/hardware adaptations.

Rigel invests heavily in R&D, not only by means of internal projects but also taking active part in research consortia, both national and international.

We also provide consultancy services, based on our expertise and know-how, to small and large companies (incl. large telcos). Products include:

BeMo: Multi-platform Mobile Application Generator

Movipolis: Platform for Ambient Intelligence (e.g. urban tourist guide)

Blueland: Personalized, networked proximity marketing

# **Collaboration Profiles**

# **BeMo: Cross-platform Mobile Application Generator**

# What we offer

"BeMo" is a tool for easy generation of interactive mobile applications. Current platform support for the apps is Java, Android, iOS, BlackBerry and WebApps (HTML5).

The tool provides a very user-friendly web interface to manage the multimedia contents: text, image, video, audio, maps. It also handles distribution to end users. Each installation file downloaded to a terminal is generated specifically for that brand and model and bears a unique serial number for usage tracking.

The contents are structured as multimedia web-like pages, which can be static (included in the installation file) or dynamic (available on-line by request of the users). Dynamic pages can be automatically built by the platform from external sources: RSS, Web Services, databases, Facebook, etc.

The apps can include in-app integrated operator billing for controlled access to Premium sections.

The platform managers can analyse usage statistics and carry out direct marketing campaigns tailored to the usage profile of each user. Push communication is based on SMS, MMS and also directly to the app.

# What are we looking for

The platform is ready for commercial exploitation. Rigel is adding new features according to their customers requests.

We are looking for:

- Organisations (companies, institutions) interested in self-creating and managing one or multiple content-based mobile applications or mobile web sites

Resellers, distribuitors, that are interested in offering the product to their customers
 Mobile solutions providers that need to provide similar systems to their customers, since our platform is flexible and can be adapted to new requirements

- Brand owners or organisations with large user base that would like to exploit their contents, services or brands through dissemination to their audience

We are flexible regarding the business model: software licencing, revenue-share, custom adaptation, etc.

# Keywords

- Electronic Commerce, Electronic Payment, Electronic Signature
- E-Learning
- Digital libraries and content
- IT Applications for Health
- IT Applications for Transport and Logistics
- ICT for Independent Living and Inclusion
- GIS Geographical Information Systems
- Content Provider
- Mobile Entertainment

# **Collaboration sought**

- Research and development
- Joint Venture Agreement
- Licence Agreement
- Commercial Agreement
- **FP7-ICT** Project

# Responsible

Luis Alcantara

# Movipolis: Ambient Intelligence platform. E.g.: mobile tourist guide

# What we offer

"Movipolis" is an 'ambient-intelligence' platform to provide interactive, context-aware, multi-media information services through both Bluetooth and IP (3G, WiFi) channels.

Originaly designed for personal mobile tourist guidance in town, but it has other applications, like guides for sensory impaired. Major advantages:

- Proactive: It actually contacts the users when necessary
- Intelligent: It adapts to each user's context and past records, according to rules
- Interactive: Web-like bi-directional navigation over Bluetooth and cellular
- Multimedia: Messages are web-like pages, including links
- Statistics: The server collects all circumstances and user behaviour

- Infrastructure: Two communication channels: Bluetooth (using active gateways) and cellular (as back-up)

Rigel provides software sub-systems (server, gateway, terminal) and hardware (different versions of Bluetooth gateways).

Platform availability: currently Java, Symbian and WM. Android to come.

### What are we looking for

There are many potential areas of application of "Movipolis". Some examples:

- Tourist guide in urban areas and/or inside buildings (e.g. museums). Potential users: city councils, tourism boards, etc.

- Interactive proximity marketing in streets, commercial centres, etc. Potential users: advertising companies, franchising networks, commercial centres, etc.

- Interpretation of the environment for sensory impaired (e.g. blind people)

We look for partners that could be interested in becoming distributors of the platform. The partner would identify potential customers of the product in its business area (geographical, sector, etc.) and help deploy the solution in each case.

We are also interested in collaboration with partners (technological or users) for launching R&D projects that would either progress the capabilities of our platform or integrate it into greater systems.

The partners could be companies of any size with links (technical, commercial) to any target group.

# Keywords

- Electronics, Microelectronics
- Database Management, Data Mining
- Communications Protocols, Standards
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Digital libraries and content
- IT Applications for Transport and Logistics
- ICT for Independent Living and Inclusion
- GIS Geographical Information Systems
- Mobile Entertainment
- Mobile Service Provider

# **Collaboration sought**

- Research and development
- Technical Co-operation
- Joint Venture Agreement
- Licence Agreement
- **Commercial Agreement**
- FP7-ICT Project

# Responsible

Luis Alcantara

# Development of mobile applications and complex mobility solutions

# What we offer

Rigel has been in the mobile industry since 2001, working on a wide range of projects from simple mobile apps to complex systems based on wireless communications.

Our expertise covers software development as well as hardware integration and protocol design. We offer our expertise and resources to help other companies design and develop ICT-based systems where mobile technologies are involved.

Some technologies we use include: - Java (J2ME, J2SE, J2EE)

- Java (JZME, JZ - Android
- iPhone/iPad
- BlackBerry
- Windows Phone 7
- HTML5, WebApps
- Ajax
- GWT
- Bluetooth
- ...

# What are we looking for

We would like to collaborate in R&D projects related to mobility technologies, either joining consortia as a partner or helping as a third party.

We are also looking for institutions or companies that need help in the design, development or deployment of mobile solutions.

# Keywords

- Electronics, Microelectronics
- Communications Protocols, Standards
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Digital libraries and content
- IT Applications for Health
- IT Applications for Transport and Logistics
- ICT for Independent Living and Inclusion
- GIS Geographical Information Systems
- Content Provider
- Mobile Entertainment
- Mobile Service Provider

# **Collaboration sought**

- Research and development
- Technical Co-operation
- Joint Venture Agreement
- Manufacturing Agreement
- Licence Agreement
- Commercial Agreement
- FP7-ICT Project

# Responsible

Luis Alcantara

# **Robot Media**

Passeig d'Amunt 7 08042 Barcelona

Spain

Telephone	+34 932 190 086
Fax	
E-Mail	hello@robotmedia.net

# 

# Mobile applications & content publishing

Robot Media creates content-oriented apps that leverage the power of the most popular mobile platforms. Established in 2009, Robot Media is based in Barcelona, Spain.

Robot Media has published and developed hundreds of apps nearing 2 million downloads worldwide

Our services include content distribution partnerships, software licenses and custom solutions. Our clients include major companies in the entertainment, publishing and TV industry.

# **Collaboration Profiles**

# Multi-platform content apps

# What we offer

Robot Media has developed a multi-platform (iPhone, Android, iPad) graphic storytelling engine that can be used for comics, children's books, magazines and more.

Our graphic storytelling engine powers 200+ apps including content from Random House and HarperCollins.

The engine includes features such as transition effects, sound, vibration, interactive hotspots, achievements and in-app purchases.

In total the apps that use our had almost 2 million downloads.

# What are we looking for

Partnerships with leading content providers who have valuable content and want to bring it to mobile and tablet devices.

# Keywords

- Digital libraries and content
- Content Provider
- Mobile Entertainment
- Mobile Service Provider
- Computer Games

# Collaboration sought

- Licence Agreement
- Commercial Agreement

# Responsible

Hermes Pique

# **Rooster Designs**

Espoo

Finland

Telephone +358408340429

Fax E-Mail

# Java development

Java and server software development.

**Collaboration Profiles** 

# **Mobile Analytics**

# What we offer

Mobile analytics through on-device metering. We cover all major smartphone platforms and tablets.

# What are we looking for

Connections

# Keywords

- Database Management, Data Mining
- Mobile Service Provider

# **Collaboration sought**

- Research and development
- Technical Co-operation
- Licence Agreement
- Commercial Agreement

# Responsible

Tero Lindberg

# RSUPPORT

BANGIDONG 45 138724 SEOUL

Korea, Republic of

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Fax	+8224794429
E-Mail	mskang@rsupport.com

# Smartphone\_Remote Support Solution

RSUPPORT is an innovative leader in the remote solution industry and the number one remote solution provider in Asia. Since 2001, RSUPPORT continually strives to be the best in the world and offer unparalleled services. With the increasing need to be more mobile, RSUPPORT has developed a remote support solution for smart phones which has already been adopted by Telco. This will not only reduce cost and increase convenience, but also drive efficiency, productivity and mobility for help desk center and smart phone carriers. Through a web-browser and an easy-to-use interface, RSUPPORT keeps organizations and customers connected like never before.

# **Collaboration Profiles**

# **Remote Support Solution for Smartphone**

### What we offer

RSUPPORT has developed a remote support solution for smart phones which has already been adopted by Telco. This will not only reduce cost and increase convenience, but also drive efficiency, productivity and mobility for help desk center and smart phone carriers.

# What are we looking for

Telecome Service Provider Mobile Manufacturer System Integrator Enterprise which offers mobile application Enterprise which runs call center

# Keywords

- Mobile Entertainment
- Mobile Security
- Mobile Service Provider
- Computer Games

# **Collaboration sought**

- Manufacturing Agreement
- Licence Agreement

# Responsible

Manager Misook Kang

# **RVC** sprl

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Belgium

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Based in the centre of Wallonia in Belgium, our company develops since more than 20 years, management applications in the windev, webdev, windevmobile environment.

As a service company, we deliver consultancy, development, maintenance and support to our users, our applications being of the type client/server, web or mobile. We garantee integrability with the major Database systems, languages and Operating system of the market.

We now integrate RFID technologies and Geographical referencement into our mobile applications.

We deliver administrative, financial and patrimonium management solutions with our taylor made development to our public as well private customers.

# **Collaboration Profiles**

# Mobile GIS and RFID

# What we offer

1. We develop solutions integrating Mobile technologies, GIS and radio frequency identification (RFID) within the windev, windev mobile and webdev environment.

2. We offer Field people to have embarked full mapped information on the equipment they control, survey, repair, ... including technical, administrative, graphical data. We offer solutions to identify on the field without possible confusion any of the equipment by x, y coordinates and/or RFID tags to update continously DB and georeferencement. We offer solutions to report control and survey delivered by 3G and to integrate them into office workflow for management interactions.

3. All kind of geographically dispersed equipement on road, telecom networks, tracability and logistic folow up may take advantages of our solutions.

4. Consistent DB update, real time reports integrated in workflows, safe registering of reglementary controls will take most advantage of our solutions.

# What are we looking for

Partner searched would be service provider or technology provider which may be integrated with ours.

Partners would be within the logistic or traceability services, or delivering services of georeferenced datas to public or private organisations.

Partner may cooperate with us as to define and develop taylor made solutions for his customers, distribute our solutions, develop with us an aggregate of several technologies.

# Keywords

- Database Management, Data Mining
- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
- IT Applications for Transport and Logistics
- GIS Geographical Information Systems
- Content Provider
- Mobile Service Provider

# **Collaboration sought**

- Technical Co-operation
- Joint Venture Agreement
- Licence Agreement
- Commercial Agreement
- FP7-ICT Project

# Responsible

**Christian Van Parys** 

# SAFELINQ

# CALLE DE LA MARINA 317 08025 BARCELONA

# Spain

Telephone +34932657151 Fax E-Mail rsantamara@safelinq.es

# SAFELINO LBS Safety and Security

# LBS services Safety and Security

SafeLinQ provides GPS and telemetry solutions to a wide range of industries, governments and law enforcement agencies. We specialise in designing and installing Lone Worker Protection, Telecare, Vehicle Safety and Monitoring systems for customers. Safety is our business and one we take very seriously.

SafeLinQ provides a range of services to a range of sectors, including but not limited to:

Security Transport Utilities Telecoms Facilities management Government Public Sector TelecareCharities

Our dedicated team has over 50 years experience in the market and operates in 20 countries on 5 continents. We are proud to work with over 6000 customers worldwide from government and mobile operators to local, national and international companies. Our clients include the Ministry of Justice, Skanska, Compass Group, Age UK, Anglo Gold Mining, Australian Federal Police, Ohra Health care, Telefonica O2 and T-Mobile.

# **Collaboration Profiles**

# LBS with GPS services for SAFETY AND SECURITY

# What we offer

SafeLinQ provides GPS and telemetry solutions to a wide range of industries, governments and law enforcement agencies. We specialise in designing and installing Lone Worker, Telecare and Vehicle Safety and Monitoring systems for customers. SafeLinQ can offer a wide range of hardware and software solutions to meet each individual clients requirements. SafeLinQ today has the best hardware available on one service platform. With the ability to provide a turnkey solution has allowed SafeLinQ to provide its products and services to a price conscious market.

Safety is our business and one we take very seriously.

Our dedicated team has over 50 years' experience in the market and operates in 20 countries on 5 continents.

# What are we looking for

We are looking for companies that would join with us o the LBS sector for e-health, security, safety, lone worker, etc... ad become our partners or sole agents i the different countries.

The partner should have experience on th market, and commercial capacity for develop a bussines for all his the territory

Then Wholesalers, telecom operators, big dealers, or company services that are actually selling that kind of products

# Keywords

- Communications Protocols, Standards
- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
- IT Applications for Health
- IT Applications for Transport and Logistics
- ICT for Independent Living and Inclusion
- GIS Geographical Information Systems
- Mobile Security
- Mobile Service Provider

# **Collaboration sought**

- Joint Venture Agreement
- Licence Agreement
- Commercial Agreement

# Responsible

Raimon Santamaria

# **Samsung Electronics**

# United Kingdom

Samsung Electronics Co., Ltd. is a global leader in semiconductor, telecommunication, digital media and digital convergence technologies with 2009 consolidated sales of US\$116.8 billion. Employing approximately 188000 people in 185 offices across 65 countries, the company consists of eight independently operated business units: Visual Display, Mobile Communications, Telecommunication Systems, Digital Appliances, IT Solutions, Digital Imaging, Semiconductor and LCD. Recognized as one of the fastest growing global brands, Samsung Electronics is a leading producer of digital TVs, memory chips, mobile phones and TFT-LCDs.

# **Collaboration Profiles**

# Samsung Mobile - Technology Strategy and Partnership Group

# What we offer

Samsung Electronics is a global leader in semiconductor, telecommunications, digital media and digital convergence technologies with 2009 consolidated sales of US116.8 billion.

Through technology partnerships for best innovators in mobile communications we offer global reach on variety of platforms.

# What are we looking for

The focus is on unique embedded technologies with commercialisation potential , including diferentiating applications that could be bundled with the device at sale.

We are looking for technology partners who can demonstrate the expertise and technology usecases in mobile communication area.

# Keywords

- Electronics, Microelectronics
- Communications Protocols, Standards
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Electronic Commerce, Electronic Payment, Electronic Signature
- E-Learning
- Signal Processing (speech, sound, image)
- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
- IT Applications for Health
- ICT for Independent Living and Inclusion
- GIS Geographical Information Systems
- Content Provider
- Mobile Entertainment
- Mobile Security
- Mobile Service Provider
- Computer Games
- 3D Media

# **Collaboration sought**

- Research and development
- Manufacturing Agreement
- Licence Agreement
- Commercial Agreement

# Responsible

Vladimir Tandara

ACC1Ó

# sas-soluçoes e analise de sistemas, Ida

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# Portugal

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### multimedia kiosks, software development and outsourcing

Why not everything?

SAS - Soluções e Análise de Sistemas, Lda, is placed in Guarda, centre of Portugal. With a social capital of 100.000 €, SAS is managed by two partners; Mr. Salvador Lourenço and Mr. Rui Gonçalves.

SAS has born in 03/09/92 and since then that dedicates itself to the analysis of systems, coming up with specific software and commercializing integrated solutions of software/hardware, Internet and local computer networks along with all its components. SAS was created with the purpose of being a great computer services provider company in which the main goals are Innovation and Quality of Service.

One of the most important strategy, is the service quality, which is held by an elevated level of knowledge, based on a constant skill improvement of our people. Quality certification EN ISO 9001:2008.

S.A.S. offers its services in several areas, such as: Públic Institutions ; Industries; Comercial services ;Service companies Our main products "Multimedia kiosks" and erp software.

# **Collaboration Profiles**

# inovation, outosourcing, kiosks

# What we offer

collaboration,outosourcing joint venture comercial agreements reseller, value added distributor any kind of collaboration can be done this collaboration could be in portugal or for another world wide countries

# What are we looking for

collaboration,outosourcing joint venture comercial agreements reseller, value added distributor mobile innovations, new apps any kind of collaboration can be done this collaboration could be in portugal or for another world wide countries

# Keywords

- Electronics, Microelectronics
- Network Security
- Data Protection, Storage Technology, Cryptography, Data Security
- Database Management, Data Mining
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Electronic Commerce, Electronic Payment, Electronic Signature
- ICT for Independent Living and Inclusion

# **Collaboration sought**

- Research and development
- Technical Co-operation
- Joint Venture Agreement
- Manufacturing Agreement
- Licence Agreement
- Commercial Agreement

# Responsible

salvador lourenco

# SBOING

Greece



# GPS-navigation software and maps with advanced routing

SBOING.net is a software development and service provider company, located in Thessaloniki, Greece. Through its web-site, it aims to build and maintain an enhanced map of the entire world with time-variant traffic data, by incorporating user traces from all over the world. SBOING offers free GPS-navigation software for various platforms, PNAs and smartphones, and enhanced world maps to anyone who contributes traces to its world map.

Today's maps and navigators associate static information about the time it takes to travel through a road segment. SBOING navigation performs its routing based on multi-parametric (time-dependent, vehicle-dependent, weather-dependent, etc.) information for each road segment. Therefore, its routing function is more accurate as it can capture rush-hour congestion delays, different traffic conditions during a rainy day, a holiday, or after midnight, or with different types of vehicles. Our advanced versions contain more intelligent optimizations, too.

# **Collaboration Profiles**

# Global, collaborative GPS-based navigation with enhanced routing capabilities.

### What we offer

SBOING offers a new technology to implement offline routing in mobile GPS-based navigation devices (PNAs/smart-phones), using time-variant road attributes wrt traffic conditions and other parameters (weather and road conditions, vehicle type, etc.). In our servers, we have setup (and keep building) a map of the entire world with a few million km of traffic data, using user traces, offering in exchange free SBOING navigation software and free SBOING maps of the entire world. SBOING maps have the advantage that they are updated more frequently, they are free, vendor-independent. SBOING users also get free navigation software for various platforms. Moreover, SBOING routing is better as it takes into account traffic and other conditions, (see: http://www.sboing.net/proof)

# What are we looking for

We are seeking collaboration with:

Navigator (PNA/smart-phone) hardware vendors, who would like to support and sell their h/w with SBOING navigation s/w and maps,
 Navigator (PNA/smart-phone) software vendors, who would be interested in supporting SBOING (map/routing) compatibility in their

- software
- Navigator (PNA/smart-phone) distributors, who would be interested in distributing SBOING navigation solutions
- Cell-phone service providers and operators, interested in offering advanced GPS-routing services to their clients
- Investors, Venture Capital Funds, etc. which would like to invest in our venture.

# Keywords

- Data Protection, Storage Technology, Cryptography, Data Security
- Database Management, Data Mining
- Digital libraries and content
- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
- GIS Geographical Information Systems
- Content Provider
- Mobile Service Provider

# **Collaboration sought**

- Research and development
- Technical Co-operation
- Joint Venture Agreement
- Manufacturing Agreement
- Licence Agreement
- Commercial Agreement
- FP7-ICT Project

# Responsible

Dr. FOTIS LIOTOPOULOS

# Scandinavian Mobile Technology AS

# Norway

# **Mobile Services and Apps**

Scandinavian Mobile Technology AS is a privately owned company (Ltd) in Norway, Oslo Area. We develop software solutions and Apps for mobile phones. Markets are private and public bodies as well as users of mobile phones. Established in 2005 based on a patented mobile service for setting up calls by using symbolic names is stead of telephone numbers. This is useful especially in locations based extensions and other parameters. We have services for a global market and seek partners.

# **Collaboration Profiles**

# Mobile Apps and Global Lost and Found Service

# What we offer

We are a SW development company with expertise on mobile Apps linked to Internet server based solutions. A patented solution for setting up location based phone calls using names instead of numbers. This can be used to make calls using domain names, company names or generic key words, faster and cheaper than using directory services. Also, Internet community member can use mobile phones to call other members by their nickname anonymously. This anonymous solution is also used in a global lost and found system. A finder of an object may call the owner free of charge and without knowing the number or who that is. This system works faster and are more flexible than existing systems on the market and can be used for all objects that you don't want to mark with your personal contact data. This is used for mobile phones and PC's as well as on key rings.

# What are we looking for

We are looking for local distributors, developing project partners and mobile operators. Local partners may distribute and sell our solutions and/ or maintain and develop solutions. We also look for joint venture partners and licensing business.

# Keywords

- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
- Content Provider
- Mobile Service Provider

# Collaboration sought

- Joint Venture Agreement
- Licence Agreement
- Commercial Agreement

# Responsible

M.Sc./ CEO Per Lasse Hauglum

# **SECU4 SA**

Technoark 3 3960 Sierre

# Switzerland

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# Electronics, Security, Mobile

In 2009 SECU4 has been selected by Red Herring in the Top 100 of the most promising start-up company in the world in San Diego in the USA.

SECU4 is a swiss based company which develops for its client new protection solutions for valuables and people based on wireless technologies and mobile phone accessories solutions.

SECU4 is present in the Electronics, Mobile phone, and Mobile accessories retail markets with its product BlueWatchDog. BlueWatchDog is represented currently in more than 7 countries in Europe. SECU4 expands its distribution network internationaly.

Please visit www.secu4.com

# **Collaboration Profiles**

# BlueWatchDog - the worlwide innovation for valuables protection through your mobile phone

# What we offer

BlueWatchDog - Your protection !

The BlueWatchDog is a personal alarm system protecting your valuables, like laptop bags, luggage and bags against theft and loss.

BlueWatchDog operates via mobile phones using the Bluetooth connection. It consists of credit card size device which can be inserted in an object you want to protect and of a Software to download on the mobile phone. Thus, as soon as the object is removed from 1 to 30 metres from its owner the mobile phone rings or vibrates and displays a warning message on the screen. Then after a few seconds an alarm of about 100 decibels engages on the valuable to protect it and make the thief flee.

# What are we looking for

SECU4 is extending it's distribution network all around the world.

We are looking for distributors or strategic partners in the field of :

- 1. Electronics (ICT market)
- 2. Mobile Operators,
- 3. Mobile accessories,
- 4. Mobile Manufacturers,
- 5. Luggage market,
- 6. Insurrance,

SECU4 also integrates new technologies to market them under its own SECU4 brand.

We are looking for our futur product into technologies linked to the mobile and dedicated for security purposes in the field of : 1. Bluetooth,

- 2. Wifi,
- 3. GPS,
- 4. GPRS,

5 Any localisation Wireless Technologies.

# Keywords

- Electronics, Microelectronics
- Network Security
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
- Mobile Security

# **Collaboration sought**

- Joint Venture Agreement
- Licence Agreement
- Commercial Agreement



# Responsible

Ralph Rimet

# SELECOM

France



Our knowledge: Designing, manufacturing and distributing professional products and systems for operators and OEMs in the following fields : radio-communications (GSM/DCS/UMTS), broadcast (TV/DVB-T/DAB/FM), microwave and services such as installation, technical support & after-sales services. Our ambition: SELECOM's goal is to be the innovative and creative partner of choice for Operators and OEMs worldwide in the High Tech sector (Radio-communications, Digital TV and Radio) thanks to its state-of the art R&D teams. Based on very flexible and efficient manufacturing processes, all which are adaptable to small or large projects, Selecom offers fully integrated solutions from the design and installation phase to the field implementation phase. From its two locations, one in Paris and the other located in the South of France, Selecom is able to offer its customers high quality logistical support dedicated to providing direct customer assistance, from product distribution to onsite work.

# **Collaboration Profiles**

# Full range of solutions for radio-communications (GSM/DCS/UMTS), broadcast (TV/DVB-T/DAB/FM), microwave.

# What we offer

Selecom offers a full range of products and services in the following fields: TMA - LNA - MHA 2G/3G, Repeater & Pico Repeater 2G / 3G / GSM / UMTS, Gap Filler - Repeater - Combine DVB-H / DVB-T, GSM Di-triplexers & Splitters, GSM Accessories, FM Filters & Combiners, Transmission Line Pressurization, Services

# What are we looking for

Any participant interested in the products mentioned above.

# Keywords

- Electronics, Microelectronics
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Signal Processing (speech, sound, image)

# **Collaboration sought**

- Research and development
- Technical Co-operation
- Manufacturing Agreement
- Commercial Agreement

# Responsible

Hervé Boijaud

# Send It - Software e Serviços para Telecomunicações, SA

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#### Portugal

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#### Software and Services for Mobile Markets

Company created on 2004, based on Lisbon, Portugal also with office in São Paulo, Brazil.

Operating on the mobile market, with the following services:

- Mobile Marketing
- Mobile Ticketing
- Bulk messaging
- Interactive solutions
- Mobile Software developers.

#### **Collaboration Profiles**

#### **Mobile Solutions**

#### What we offer

Mobile ticketing - couponing, ticketing, access control, message broker and hardware enabler

Mobile Marketing - Solution Provider, Software for prizing, Operator connections on value added services

B2B Solutions - Operator connections on value added services, software developing and integration with Customer ERP's

Interactive Services - Operator connections for MT billing services and Software for TV Chats over mobile.

Bulk Messaging - SMS for Portuguese and Brazilian operators. Direct connections

#### What are we looking for

- Partnerships for mobile ticketing.
- Customers for bulk messaging
- Partnerships for bulk messaging
- Customers for Interactive services for Portugal and Brasil market
- Innovation ideas for Portugal and Brasil markets

#### Keywords

- Database Management, Data Mining
- Communications Protocols, Standards
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Electronic Commerce, Electronic Payment, Electronic Signature
- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
- IT Applications for Health
- IT Applications for Transport and Logistics
- ICT for Independent Living and Inclusion
- GIS Geographical Information Systems
- Content Provider
- Mobile Entertainment
- Mobile Security
- Mobile Service Provider

#### **Collaboration sought**

- Joint Venture Agreement
- Licence Agreement
- Commercial Agreement

#### Responsible

Antonio Simoes



# Senda

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France

Telephone Fax E-Mail



Senda provides cloud services that power the next generation of location-based social solutions for sustainable mobility.

Our mobility software and services are dedicated to companies in a variety of industries including wireless, mobile, travel, transport and the Internet.

Our customer references include Orange, SFR and Nokia's NAVTEQ.

Senda's platform leverages multi-modal real-time routing, crowdsourced alerts and carpooling services that can be easily integrated into mobile and web environments.

Based in Paris, our company was founded in 2006 by experts in ICT for mobility in cities from INRIA and Mines ParisTech.

Senda was awarded Innovative Company by the French ministry of Research (2006 and 2007), NAVTEQ Global LBS Challenge's 1st Runner-up Prize (2008) and Eco-innovation by Cap'tronic (2009).

#### **Collaboration Profiles**

#### **Software & Services for Mobility Operators**

#### What we offer

Creating mobile door-to-door multimodal routing for the traveler, helping him manage the unpredicted along his way and delivering real-time ridesharing, are growing needs of mobility operators including telecom and Internet companies, transit agencies, car rental and booking engine providers.

We offer a cloud platform for mobility operators enabling traveler-centric solutions that combine in real-time different transport modes on a single trip, while enabling interaction between travelers during their journeys. Senda's platform also provides carpooling, seamlessly integrated with multimodal public transport info.

#### What are we looking for

We are looking for operators and industrial partners to develop mobility info solutions. Such solutions include, but are not limited to:

- Carsharing, taxisharing, carpooling
- Door-2-door multimodal routing and guidance

#### Keywords

- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
- IT Applications for Transport and Logistics
- ICT for Independent Living and Inclusion
- GIS Geographical Information Systems
- Content Provider
- Mobile Service Provider

#### **Collaboration sought**

- Technical Co-operation
- Joint Venture Agreement
- Licence Agreement
- Commercial Agreement

#### Responsible

Angel Talamona

398

sensar

#### sensaris

rue des sources 452 38920 crolles

France

Telephone 33672995202 Fax E-Mail

#### Sensaris develops and provides end-to-end solutions for the " Internet of things"

Sensaris connects wireless sensor networks to mobile phones and hybrid/heteregenous Internet communication infrastructures. Our purpose is to make it easy for our customers to collect, broadcast and visualize sensor data in real time using web technologies. The field proven product suite of Senspods is used daily in 16 countries for smart cities, mobile health, or mobile gaming applications. Our seasoned team with senior management experience has complementary expertise in business, technology development and manufacturing. After succesfully completing several pilot projects with key accounts we are looking to ramp up production and strengthen our partnerships.

After 20 man years of hardware and embedded software development, we intend to focus on lowering costs, increasing margins and broadening our application portfolio.

#### **Collaboration Profiles**

#### Wireless Modular Sensors and associated web based services.

#### What we offer

Our field proven modular products are compatible with 2 billion mobile phones. Using widespread wireless technologies users can broadcast, access, control and share sensor data.

An open API (Application Programming Interface) allows web and mobile developers to easily create new services and applications that generate high value services through integration with social networks or entreprise applications.

Our customers use Senspods for the following applications:

Smart cities: Real time mapping of air quality, noise, water quality/consumption, electrical power savings.

- · Industry:Manufacturing optimisation.
- · m-Health: wellness, clinical trials data collection for pharmaceutical companies.
- · Consumer: Indoor navigation and motion sensors for mobile gaming.

#### What are we looking for

We are looking for strategic alliances for development of new services and distribution.

Technological partnerships for launching a cloud based software platform.

#### Keywords

- Electronics, Microelectronics
- Database Management, Data Mining
- Communications Protocols, Standards
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- IT Applications for Health
- GIS Geographical Information Systems

#### **Collaboration sought**

- Technical Co-operation
- Joint Venture Agreement
- Manufacturing Agreement
- Licence Agreement
- Commercial Agreement

#### Responsible

Dr michael Setton

# Sensing & Control Systems S.L

Carretera Sant Cugat 63 08191 Rubí

Spain

Telephone	936 581 461
Fax	936 581 461
E-Mail	richard.croyle@sensingcontrol.com

#### S&C offers innovative solutions in the wireless sensor networks area

S&C offers innovative solutions in the wireless sensor networks area. With company founders previously managers at Epson Corporation and Nokia.We use our depth of International R&D expertise, thorough knowledge of Zigbee together with our fully flexible web based SW Platform to create high add value software as a service(SaaS) products and services. We are focused on two principle application areas: Security and Energy Efficiency . Our customers range from logistics centres to security equipment providers to major telco operators to utility providers. We are partners in an EU project developing an Energy Competition Platform and Smart Metering Specification(ME3GAS.) As well as another EU project developing a unique positioning/RTLS technology that achieves infrastructure investments upto 70% lower than current RTLS systems.We use this cutting edge R&D to add to our range of Security & Energy products that you can see first hand on our new web site. Please do not hesitate to contact us.

# **Collaboration Profiles**

#### Experience on developing wireless mesh networking, ZigBee, RTLS, Energy, Security

#### What we offer

Specifically, we offer our cutting edge RTLS in/out door location system for end customer application or for integration with other technology. Secondly, our unique smart grid middleware technology that creates an abstraction layer for WSN(java for the smart grid.)Vertically to these technologies we have our own security SaaS ready products prepared for distribution in the EU area: (1)Web SW based complete premises security monitoring system. (2)Residential care centre monitoring & care giver routine guarantee system. We have a very attractive customer set (AAA rated companies) in Telco, utility, industrial and financial areas. Finally, we have Engineering and Management staff with vast experience in completing successful R&D projects as well as in applying to FP7/EU funding schemes.

#### What are we looking for

We are very interested to reach commercial agreements by distributing/integrating our technology or existing products into customer needs.We are particularly keen to find suppliers of security products to the premises protection market, as well as the care giver/residential care centre. Additionally we would be very interested to speak with suppliers of logistical management products for ports, logistics centres, etc.

Finally, as a cutting edge R&D organisation with proven skills in winning and developing National and EU level projects, we are also looking for collaboration on FP7 projects, collaboration on co-developing a novel product mainly in the following areas:energy management & energy efficiency in both home and commercial environment,tele-care/tele-medicine and labour safety.

#### Keywords

- Electronics, Microelectronics
- Communications Protocols, Standards
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
- IT Applications for Health
- IT Applications for Transport and Logistics
- ICT for Independent Living and Inclusion
- GIS Geographical Information Systems
- Mobile Security

#### **Collaboration sought**

- Research and development
- Technical Co-operation
- Licence Agreement
- Commercial Agreement
- FP7-ICT Project

#### Responsible

Mr. Richard Croyle



servicesnoma

# **Services Nomades**

#### Lille

France

Telephone	0033 6 65 23 64 31
Fax	
E-Mail	agsauty@servicesnomades.com

#### Apps and m-CRM

Services Nomades is a 2 years old company based in Lille (France). It was created by 2 experienced women working for more than 10 years in the web marketing and the CRM.

We help companies to create a profitable relationship with its customers through the mobile phones, from the simplest one to iPhones or Android. We develop our own apps but it only makes sense if there's a long term interface with the customers

#### **Collaboration Profiles**

#### Services Nomades - a profitable customer relationship through mobile phone

#### What we offer

We can help companies to develop the m-commerce and help become a complementary way to do business with a marketing and CRM point of view

#### What are we looking for

We're looking for partners to develop our company more quickly and BtoC companies to show them what we can bring them

#### Keywords

- Database Management, Data Mining
- Electronic Commerce, Electronic Payment, Electronic Signature
- Mobile Service Provider

#### **Collaboration sought**

- Research and development
- Joint Venture Agreement
- Commercial Agreement

#### Responsible

Anne Gael SAUTY

# Servtag

Chausseestrasse 16 Berlin Berlin

#### Germany

E-Mail

Telephone 01717707657 Fax

pischke@servtag.com

#### **NFC Services**

Servtag is designing, developing and operating innovative mobile business concepts and services for its customers based on NFC

# **Collaboration Profiles**

#### **Location Based Services**

#### What we offer

Servtag offers systematic services in connection with location-awareness and automated locating. Location becomes more and more relevant to the user.

Most successful iPhone apps are based on the current user location. With the widespread of GPS/A-GPS enabled devices, these services become ubiquitous itself. Servtag providesLBS to a highly granular level. With NFC stickers, we even enable hyper-localization techniques and contents.

We are further aggregating location data of already existing services and resources which are intrinsic to various end-user devices. Our services are applicable to the following concepts:

- \* Location-based search
- \* Webservices
- \* Geographical Information System
- \* Social, location-based databases
- \* Proximity detection
- \* Context-awareness

#### What are we looking for

Concerning the particular technologies we are looking for:

. We are looking for the following technologies: Ruby on Rails, java, GPS.

- . The technologies will be used for locatization of users to provide on-site benefits.
- . The current stage of development is the following: (Research, prototype, beta-tested, etc...)

market stage

Concerning a potential partner:

- . We are looking for customers and technology partners
- . The main sectors we are interested in are Public Services, B2C, Communities

Task to be performed by the partner: API development

#### Keywords

- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Electronic Commerce, Electronic Payment, Electronic Signature
- GIS Geographical Information Systems
- Mobile Entertainment

#### **Collaboration sought**

- Technical Co-operation
- Joint Venture Agreement
- Licence Agreement

#### Responsible

Martin Pischke

# ShopAlive SA

Rue du Mont-Blanc 14 1201 Geneva

#### Switzerland

Telephone +41 22 789 7110 Fax E-Mail

s.chmetz@shopalive.net

#### easy to use e/m-commerce and mobile marketing platforms

ShopAlive is a turnkey service platform for e-commerce, e-marketing, m-marketing, secure geo-based inventory management, customer and transaction management. Its platform features a panoramic and/or 3D interface and is leveraging popular real-time social media on personal computers and mobile devices.

#### **Collaboration Profiles**

#### easy to use e/m-commerce and mobile marketing platforms

#### What we offer

1. What is your area of expertise or know how?

We have developed an ecosystem of tools ranging from web 3D shop builder, panoramic website real time web editing, complete solution online commerce platform with basic CRM, ERP and transaction system, color barcode readable with any webcam or mobile terminals

What type of innovative technology or research project is being offered? 2.

- Integrated systems for Small and Medium Businesses
- New paradigms of cognitive interfaces for online commerce
- 3D navigation interface for tablets
- Location based Social networking interactions with local businesses

- European Unified Product bar codes and RFID database

3. What can it be used for?

Retail industry. Mobile Commerce.

4. What are the main advantages of your technology over other technologies? (Faster, cheaper, easier to install and/or maintain,

etc.) Cloud based platform, affordable and easy to use.

#### What are we looking for

We are looking for partners offering :

- NFC (Near Field Communication) secure payment processing technology
- European database for bar codes and RFID tags as well as media and metadata

2. What will the technology be used for?

Integration in our ecosystem of tools (PC, tablets and mobiles)

We are looking for beta program and willing to participate in the final processes

We are also looking for distribution partners in Europe for the roll out of our solution in different languages

Which industry sector? 2. e-m Commerce, Retail industry

What tasks need to be performed by the partner? (Manufacture, distribution, etc.) 3.

#### Keywords

- Database Management, Data Mining
- Communications Protocols, Standards
- Electronic Commerce, Electronic Payment, Electronic Signature
- Signal Processing (speech, sound, image)
- **GIS Geographical Information Systems**
- Mobile Entertainment
- Mobile Service Provider
- 3D Media

#### **Collaboration sought**

- Research and development
- Licence Agreement
- **Commercial Agreement**

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#### Responsible

Jose Pertusa

# **SITQ Systems**

Hauptstrasse 65 12159 Berlin

#### Germany

Telephone	+49(0)30 80 40 99 516
Fax	+49(0)30 80 40 99 599
E-Mail	bernd.otto@sitqsystems.com

#### support the product implementation and improvement of mobile devices, network operators and application developers for GSM, UMTS, LTE and TETRA

#### \* Test Solutions, Automated Testing

In recent years, SITQ Systems has primarily specialized itself on the topic testing. Our development and implementation specialises on test solutions and automated testing. In all phases the customer requirements are highly considered. Own developed software– and integrated hardware modules enable us to implement solutions for individual devices as well as networks for laboratories.

#### \* Wireless Communication, Networks, Embedded Systems

The experts at SITQ Systems have a strong experience and knowledge in areas such as wireless communication of Analogue Radio, GSM/EDGE/HSPA up to LTE, WIMAX and TETRA as well in the area of network technology like LAN, WLAN, Bluetooth, CAN and Embedded Systems. Our knowledge covers know-how about specified test strategies and analysis as well as development know-how for different protocol levels.

#### \* Process Models

It enables us to support and assist our customers in the project lifecycle during the phases of analysis and concept, design and development, up to test and evaluation. Our team supports our customers to create the specifications as well as assembling and running the designed solutions, on demand. Fluid communication and non bureaucratic acting may be highlighted here.

#### \* Methods and Solutions

In addition SITQ Systems supports your analysis and implementation of the best fitted test and development requirements. We elaborate solutions for the integration of either existing systems as well for the setup of an all-inclusive new test and development environment. Here we strongly focus on cooperation and intensive communication with our customers and partners.

#### \* Services und Applications

Recent applications such as Audio/Video Streaming, Social Network Applications and established technologies like Messaging, Email, HTTP and FTP, IP and UDP, EMS, MMS and Broadcast as well as the emulation of future Services will be supported regarding testability, planning, development and security aspects by SITQ Systems.

#### \* Accessoires and Special Solutions

The services and software solutions of SITQ Systems are supplemented by associated hardware products. These products are being strategically developed and designed by SITQ Systems and its partners. As an example, configurable SIM multiplexer, software controlled attenuators, robots for display and touch screen applications, weather-resistant IP 55 outdoor test sensor, audio analysis hardware and HF Shielding Boxes with up to 3m are parts of our portfolio.

#### \* One Stop-Shopping

SITQ Systems offers its customers a one-stop-shopping solutions. Test, support and development tasks beginning with the creation of a specification up to its implementation and operation on demand.

#### **Collaboration Profiles**

# Support the product implementation and improvement of mobile devices, network operators and application developers for GSM, UMTS, LTE and TETRA as well.

#### What we offer

#### \* Test Solutions, Automated Testing

In recent years, SITQ Systems has primarily specialized itself on the topic testing. Our development and implementation specialises on test solutions and automated testing. In all phases the customer requirements are highly considered. Own developed software– and integrated hardware modules enable us to implement solutions for individual devices as well as networks for laboratories.

#### \* Wireless Communication, Networks, Embedded Systems

The experts at SITQ Systems have a strong experience and knowledge in areas such as wireless communication of Analogue Radio, GSM/EDGE/HSPA up to LTE, WIMAX and TETRA as well in the area of network technology like LAN, WLAN, Bluetooth, CAN and Embedded Systems. Our knowledge covers know-how about specified test strategies and analysis as well as development know-how for different protocol levels.

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#### \* One Stop-Shopping

SITQ Systems offers its customers a one-stop-shopping solutions. Test, support and development tasks beginning with the creation of a specification up to its implementation and operation on demand.

#### What are we looking for

Partner / Cooperation / Customer:

- With any mobile technologie from GSM /EDGE, Bluetooth, WLAN, UMTS / HSPA, LTE and especially TETRA
- For the area of development (Protocol Stacks) testing (development, acceptance, field), observation and maintenance services

#### Keywords

- Communications Protocols, Standards
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
- IT Applications for Health
- GIS Geographical Information Systems
- Mobile Security
- Mobile Service Provider

#### **Collaboration sought**

- Research and development
- Technical Co-operation
- Joint Venture Agreement
- Manufacturing Agreement
- Licence Agreement
- Commercial Agreement
- FP7-ICT Project

#### Responsible

Bernd Otto

# **SMARTSMS**

#### K. Manoli Badouva 110 GR-71307 HERAKLION

#### Greece

Telephone 00302810391900 Fax E-Mail info@smartsms.gr

# White labeled SMS PLATFORM (one way & two way)

1) Geographical location: Greece

2) Type of organization: service

#### 3) General information:

The smartsms offers a number of different types of Value-Added Services (VAS), in order to cover the wide variety of needs for communication.

The smartsms is a platform used to design, create and manage services offered via the channel of SMS messages (one way and two way sms).

With the smartsms reseller programm, we make it easy for you to create new revenue streams for your business. You can fully re-brand our white label SMS software as your own, and take a strong new initiative to clients.

#### **Collaboration Profiles**

#### **SMARTSMS - White Labeled SMS Platform**

#### What we offer

The SMARTSMS Platform is a platform used to design, create and manage services offered via the channel of SMS messages.

These services can be marketing campaigns, communicational policies, games, opinion casting, etc.

The SMARTSMS Platform provides a variety of services , in order to cover the diverging needs in the marketing world. For example, using SMARTSMS a company can create and run a voting service within a couple of minutes. This user can then invite mobile users to send SMS messages with their vote to a 5-digit number (e.g. 54260) in order to participate in the vote. The mobile users can easily receive an automatic reply message and the results of the vote when the voting ends. The company can monitor the statistics and the incoming messages at any time.

With the SMARTSMS white labeled programm, we make it easy for companies that want to create new revenue streams for their business. You can fully re-brand our white label SMS Platform as your own, and take a strong new initiative to clients.

Reseller Program Benefits and Features:

- 1) Fully-customizable user interface.
- 2) Web-based interface that is accessible from anywhere.
- 3) Set Your Own pricing model.
- 4) Reliable commercial-grade messaging platform.
- 5) Quick Start-up

#### What are we looking for

1) Type of partner: industry, distributor, project partner

2) lindustry sector: IT, Marketing, Advertising

3) Tasks need to be performed by the partner: distribution, Licence Agreement

#### Keywords

- Electronic Commerce, Electronic Payment, Electronic Signature
- Digital libraries and content
- ICT for Independent Living and Inclusion
- Mobile Service Provider

#### **Collaboration sought**

- Research and development
- Technical Co-operation
- Joint Venture Agreement



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- Licence Agreement
- Commercial Agreement
- FP7-ICT Project

#### Responsible

YANNIS CHARALABAKIS

# **SolidGround Solutions GmbH**

Fasanenstr. 85 10623 Berlin

Germany

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Fax	+49-30-200039450
E-Mail	info@solidground.de

#### Technology Reselling/ Market Entry Services

SolidGround is a turnkey vendor looking for interesting products for our portfolio. We offer a full range of services. Our business portfolio covers the branches of Business Development, Consulting, Market Entry Services and Technology Innovation.

As a well positioned company, we combine both classical values and state-of-the-art techniques and technologies. Entrepreneurial thinking, acting and spirit, as well as responsible participation and investment are our values in our collaborations with our clients and partners.

#### **Collaboration Profiles**

### **Technology Reselling/ Market Entry Services**

#### What we offer

Most startups focus on one geographic region to distribute and promote their services or products in order to keep the initial operating costs manageable.

It is our goal to support your company to distribute your products as you enter one of the world s largest markets in Europe.

Based on prior work experience, we can reach out to the relevant players of your industry, from key costumers to initial partners, human resources and authorities, all in order to streamline your venture s quick start in Europe.

We design an individual roadmap for our clients, tailored to suit the specific requirements and needs of your industry.

In addition we offer the following:

- \* Identification of market potential
- \* Negotiation of available grants / subsidies from local VCs and governments; we work together with e.g. Berlin Partner
- \* Operational setup. Immediate take over management and other positions with our own team on an interim basis
- \* Co-financing. 100% or more match of your contribution to the project
- \* Provision of reference and/or location of key customers/clients
- \* Staff recruitment

\* Administrative work. Foundation of legal entity, set up of office, etc.

#### What are we looking for

We are looking for startups with interesting new mobile technologies or products that want to enter the European market with the support of a competent partner or service provider.

#### Keywords

- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Electronic Commerce, Electronic Payment, Electronic Signature
- GIS Geographical Information Systems
- Content Provider
- Mobile Entertainment
- Mobile Service Provider
- Computer Games
- 3D Media

#### **Collaboration sought**

- Research and development
- Technical Co-operation
- Joint Venture Agreement
- Licence Agreement
- Commercial Agreement



Brokerage Event MWC 2011 Technology Profiles

#### Responsible

Dr. Wilhelm Bielert

# SourceIT LTD

#### Israel



#### Telecom and Security solutions distribution through the cloud

#### 1.Israel.

2. Telecom and IT

3. SourceIT specializes in the development and delivery of broadband telecommunication & security solutions based on our unique &owned MobilityCloud SaaS solution leverages this platform to give service providers full control and optimal service levels, without any increase in the management effort. We supply 3G, Wi-Fi &wired broadband access,data compression, etc. for IT integrators, MVNO and ISPs that want to enhance their service portfolio.

# **Collaboration Profiles**

# MobilityCloud - Driving business mobility to the cloud - and beyond

#### What we offer

SourceIT enables potential partners to enhance their service portfolio and bottom line by offering innovative and centrally managed mobility services to your Enterpises and SME customers. With MobilityCloud, service providers can effortlessly increase revenue and profits by gaining a foothold in the lucrative Enterprise and SME mobility market. MobilityCloud's hosted SaaS-based solution eliminates the need to establish and maintain a costly and complex infrastructure, simplifies distribution and adoption processes, &minimizes your support and associated overhead expenditures. MobilityCloud supply a management platform that enables 3G, Wi-Fi and wired broadband access, mail protection, data compression, etc

#### What are we looking for

IT integrators, MVNO and ISPs that want to enhance their service portfolio and bottom line by offering innovative and centrally managed mobility services to your Enterprises and SME customers. integreate or use the MobilityCloud platform.

Cloud's solution vendors that wishiing to add their solutions to our proven MobilityCloud platform and increase them deployment.

#### Keywords

- Network Security
- Data Protection, Storage Technology, Cryptography, Data Security
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Mobile Security
- Mobile Service Provider

#### **Collaboration sought**

- Technical Co-operation
- Joint Venture Agreement
- Licence Agreement
- Commercial Agreement

#### Responsible

David Adi

# **Sparsity Technologies**

Jordi Girona 1-3 08034 Barcelona

Spain

Telephone +34 616 966 113 Fax E-Mail info@sparsity-technologies.com

# \*sparsity technologies performance in action

# High Performance Technology for Graph Databases, Data cleansing and BiBliographic Exploration Tools.

Sparsity-Technologies is a spin-out of the UPC (Universitat Politècnica de Catalunya) created on 2010 to commercialize and provide services based on the technologies developed at DAMA-UPC, in the following areas:

- \* DEX: High-performance graph database to integrate multiple data sources and deal more efficiently with strongly-related data.
- \* BIBEX: Bibliographical search engine that uses DEX to answer complex queries in very reasonable timing.
- \* DAURUM: Application to detect and deduplicate similar records in a single or multiple databases.

Our team, formed at DAMA-UPC member of TECNIO, has a wide experience in the investigation of leadership areas of information technologies and in particular with the improvement of performance in the management of large volumes of data. Sparsity-Technologies team combines the experience in university research with its 10-year-experience collaborating with partners in the industry.

Sparsity-Technologies is located int Barcelona.

# **Collaboration Profiles**

# High Performance Technology for Graph Databases, Data cleansing and Bibliografic Exploration Tools.

#### What we offer

We offer the following products/technologies:

\* DAURUM: Application to detect and deduplicate similar records in a single or multiple databases.

\* DEX: High-performance graph database to integrate multiple data sources and deal more efficiently with strongly-related data. In release 4.0 we are dealing with 5 billion objects databases.

\* BIBEX: Bibliographical search engine that uses DEX to answer complex queries in very reasonable timing.

#### What are we looking for

Partners interested in using our technology to develop projects for telco operators to analyse and explore very large volumes of data.

Resellers interested in selling our technology in other countries.

#### Keywords

- Database Management, Data Mining
- Digital libraries and content
- IT Applications for Health
- IT Applications for Transport and Logistics

#### **Collaboration sought**

- Research and development
- Technical Co-operation
- Joint Venture Agreement
- Commercial Agreement
- FP7-ICT Project

#### Responsible

Pere Baleta-Ferrer

# spendino GmbH

Liebenwalder Str. 11 13347 Berlin

#### Germany

Telephone +49 (0)30 450 20 - 965 Fax E-Mail mueller@spendino.de



#### **Donation SaaS for Non Profit Organisation**

spendino (www.spendino.com) provides integrated mobile and internet fundraising solutions for Non-Profit Organizations, and charities in Germany and Switzerland which are not doing fundraising yet, due to high initial setup costs and processing costs.

spendino enables donations via Short Message Service (SMS) and assists charities to enhance their donation income and media-savvy. Special digital tools, like Widgets and Apps for Social Networks (OpenSocial, Facebook), attract young donators.

#### **Collaboration Profiles**

#### Mobile and Internet Donation Services for Non Profit Organisation

#### What we offer

spendino (www.spendino.com) provides integrated mobile and internet fundraising solutions for Non-Profit Organizations, and charities in Germany which are not doing fundraising yet, due to high initial setup costs and processing costs.

spendino enables donations via Short Message Service (SMS) and assists charities to enhance their donation income and media-savvy. With its mobile Micropayment Service spendino increases the donation volume in Germany by including young people in the target group of potential donators. Special digital tools, like Widgets and Apps for Social Networks (OpenSocial, Facebook), attract young donators. The spendino-SMS Service can be promoted perfectly at events (soccer matches, concerts), points-of-interests (Festival of Lights Berlin) and media campaigns (Online, TV and Out-of-home).

In addition to the mobile bill, spendino issues donation receipts (for tax refund) and supports the charities in customer communication via web and mobile channels to provide a best-in-class customer experience and to extend customer lifetimes.

#### What are we looking for

After starting in germany successfully and extended to Switzerland last year, we are looking forward to start services in other european countries.

Therefore we are looking for mobile operators and payment provider in europe for start discussing cooperations in other countries.

#### Keywords

- Mobile Service Provider

#### **Collaboration sought**

- Technical Co-operation
- Commercial Agreement

#### Responsible

Martin Mueller

# **SPEXCO**

Barbaras Avenue Husnu savman street No:40/11 Istanbul

#### Turkey

Telephone	+90(212)2598622
Fax	+90(212)2598620
E-Mail	info@spexco.com



# mobile application developming, mobile traffic application, dynamic mobile application designer

Based in Istanbul Turkey Spexco is a functional software developer specifically for mobile phones, with inhouse expertise on iOS,Android, J2ME, Symbian, MS.Net platforms.

Spexco develops software only for mobile phones. Its developments enable server communication and/or stand-alone operation, two-way and/or instantaneous data exchange with databases, transfer and display of graphics, video and music. Focus is given in on optimal usage of mobile phone resources, and minimum usage of gprs or data space with maximum speed is achieved. Even when compared with exactly similar applications Spexco applications are almost always easier to use, scaled exatly to the mobile phone screen that is used and much faster.

This is our expertise and will make the difference in your applications.

#### **Collaboration Profiles**

# java based sw for mobile phones, Creaative iPhone, iPad and android apps.

#### What we offer

java based sw for mobile phones / see trafic map on your mobile / manage sales force on your mobile / access goverment services on your mobile / access sales and technical catalogue on your mobile / see you ip camera on your mobile / customised msn on your mobile mobile

Custom software applications for mobile phones running Java, iOS, Android fast, integrated, easy to use – example current application with over 500,000 users

IBB Trafik – Municipality of Istanbul Traffic on Mobile

During the busy hours of trafic In a city of 15 million people commuting to and back from work every day by your own car On your mobile phone immediately You can access to visual traffic map showing heavy traffic areas and better alternatives Visual on Traffic cameras on these roads Average speeds on the traffic displayed Roads and traffic authority warnings (accident, road work ect.) Compute the time required for your travel at current conditions Fitting to every mobile phone screen Spending a minimum of gprs With over half a million users daily Serving over 700 different mobile phone make and model

#### What are we looking for

We are looking for Direct Customers, Dealer Resellers and Operator Partnering, Content Providers.

Also we are looking for partners that will market our products in their own country. The most popular mobile applications in Turkey, such as ,IBB Trafik, TRT TV, Mobil UYAP has been developed and managed by Spexco.

#### Keywords

- Electronic Commerce, Electronic Payment, Electronic Signature
- E-Learning
- Digital libraries and content
- Signal Processing (speech, sound, image)
- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
- IT Applications for Health
- IT Applications for Transport and Logistics
- ICT for Independent Living and Inclusion
- GIS Geographical Information Systems
- Mobile Entertainment
- Mobile Security
- 3D Media

#### **Collaboration sought**

- Research and development
- Technical Co-operation
- Licence Agreement
- Commercial Agreement
- FP7-ICT Project

#### Responsible

Furkan Atli

# Spoiledmilk

Zurich

Switzerland

#### Telephone Fax E-Mail umberto@spoiledmilk.ch

#### Digitial strategy, online marketing, business processes, application development and consulting.

Spoiled Milk is a skilled team of strategic, creative and technical talents working together to create engaging digital experiences. Founded in 2005, we currently operate from studios in Copenhagen, Zurich and Belgrade. Great experiences in this new connected world are born out of usability, functionality and emotion, rather than a direct result of sterile technology. As a full-service bureau we can provide our clients with everything they need in determining and implementing their digital strategy, online marketing, business processes and we help them to generate ideas. We create online applications, microsites, campaigns and mobile applications.

#### **Collaboration Profiles**

# Spoiled Milk is a skilled team of strategic, creative and technical talents working together to create engaging digital experiences.

#### What we offer

Through the analysis of existing business models and marketed products, we identify opportunities for strengthening and expanding current strategies by optimising the digital assets.

Our analytical methodologies for identifying opportunities and challenges include organisational and process assessment, portfolio analysis, competitive analysis, financial analysis and stakeholder interviews.

At the end of the day, it's all about securing the vital alignment between the business and the digital operations.

#### What are we looking for

We want to find business partners to develop:

- \* Native Applications (iOS, Android, Nokia, Windows)
- \* Web Applications for Mobile
- \* Mobile Widgets
- \* Smartphone Extensions
- \* Mobile Games
- \* CMS-driven websites
- \* Intranet systems
- \* Advanced web applications
- \* Communities
- \* E-commerce \* Web TV Channels
- \* Facebook Applications

#### Keywords

- Database Management, Data Mining
- Electronic Commerce, Electronic Payment, Electronic Signature
- E-Learning
- Digital libraries and content
- IT Applications for Health
- Content Provider
- Mobile Entertainment

#### **Collaboration sought**

- Technical Co-operation
- Commercial Agreement

#### Responsible

Umberto Segnini

# **Spot Specific**

Argyle Street 1103 unit G3 8ND GLASGOW

**United Kingdom** 

Telephone	+44(0)1418470077
Fax	
E-Mail	al@spotspecific.com

#### **Application Development & Development Assistance**

Spot Specific publishes Apps cross-platform.

The Spot Specific application framework overcomes device, platform, and carrier dependencies publishing applications to different devices on different platforms from the one single input.

Spot Specific lowers the entry level, technically and economically, reducing production costs and time to market for App publishers. Develop Apps without the developer log-jam and costs; and without writing code.

Spot Specific Limited is a start-up company, based in Scotland.

#### **Collaboration Profiles**

#### Spot Specific - Publish complex mobile apps - cross-platform.

#### What we offer

Publish mobile Apps - cross-platform, quickly, straightforwardly & cheaply.

Developer-free, code-free, publishing of your apps, cross-platform, though assisted use of our technology.

Spot Specific is used to create a wide range of complex mobile apps - linking server-side features & functions to develop connected, automatically self-updating applications; deliver location specific content and publish cross-platform from one input - no multiple SDKs, no writing code or even paying developers.

Spot Specific lowers the entry level, technically and economically, reduces production costs & time to market for all content publishers.

Spot Specific overcomes device, platform, & carrier, dependencies publishing applications tailored to different devices on different platforms.

#### What are we looking for

We seek partners with apps to publish - cross-platform.

These apps, content & functions will be used to prove the efficacy of our platform in delivering key types of app.

By MWC, we'll have finished beta-testing & have soft-launched our cloud-based tools.

Already we've created a server-driven, auto-updating user service app for an international Telco; apps with GPS triggered content; apps that distibute back-catalogue digital content. We are looking to extend the range of apps - with book/magazine publishers, content creators, partners that will use our server-side user tracking and content updating features or our data driven/mobile commerce functions.

Partners will provide their ideas, project scope & content, collaborating in the rapid development of their app.

#### Keywords

- Electronic Commerce, Electronic Payment, Electronic Signature
- E-Learning
- Digital libraries and content
- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
- IT Applications for Health
- IT Applications for Transport and Logistics
- GIS Geographical Information Systems
- Content Provider
- Mobile Entertainment
- Computer Games

#### **Collaboration sought**

- Technical Co-operation
- Licence Agreement



- Commercial Agreement

#### Responsible

Alistair McCallum

# SUEN byba

Jules Moretuslei 508 2610 Wilrijk (Antwerp)

#### Belgium

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mobile content integrator

# **SUNERGON Informatique SPRL**

Rue de Méry 11 B-4130 ESNEUX

Belgium

Telephone	+32.42390936
Fax	
E-Mail	pierre.levert@sunergon.be



#### Software assistance, conception & design for small and medium companies; business applications integration; relational datbase expertise;

The company is located in the neighborhood of Liège precisely in Esneux and operated in the following countries: Belgium, France, and Germany.

The company is providing services and consultancy essentially for small and medium companies. It is specialized in the design and development of core business applications for those companies. With the time, Sunergon informatique has acquired a strong know how in the domain of the management of businesses collecting and recycling used material such as glass, plastic & household disposals

The proposed services can rely on the strong experience in SQL database design, management and integration as well as fleet management, on board mobile computing, GPS localization and GPRS communication and hardware integration.

The added value of Sunergon relies mainly in the capability of integrating existing recognized packages available on the market in the core business of its customers.

# **Collaboration Profiles**

# Integration and mobile computing in the used material collection for the recycling industry.

#### What we offer

#### Expertise:

Mobile computing on truck:

- Embarked PC

- Customized HW & SW integration in the cabin of weighing equipment, accelerometer, engine data, GPS, tachygraph and specialized hardware.

Data Link with central server through GSM & GPRS communication.

SQL Database design and integration including geolocalization data.

What is offered is the capability of the integration of the existing cheap machine to machine communication hardware/software available on the market.

The goal pursued is the development of a quick cheap prototype from the selected building blocks.

The main advantage is a fast, cheap and flexible solution for small and medium companies in charge of collecting used material for recycling.

#### What are we looking for

We are looking for the following technologies:

1. Phone integration service to display or collect info from/to a central database.

- 2. Network Technologies.
- 3. Communications protocols HW interfaces.

These technologies will be used to develop customized prototypes and solutions.

For these technologies, manufacture and distribution are expected from the partner.

Project partners are sought for experience exchange and/ or common project development. For the last point a leadership in the project development is expected from the partner. Project partners are sought for experience exchange and/ or common project development. For the last point a leadership in the project devopment is expected from the partner.

#### Keywords

- Database Management, Data Mining
- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
- IT Applications for Transport and Logistics

#### **Collaboration sought**

- Technical Co-operation
- Joint Venture Agreement
- Licence Agreement
- Commercial Agreement

Responsible

Pierre LEVERT

# **SVS Innovations Ltd**

#### Finland



#### Application development

SVS Innovations is a technology startup located in Finland. We are currently strongly focusing on mobile 3d applications, cross platform development and augmented reality.

#### **Collaboration Profiles**

# Multi-platform mobile 3d applications

#### What we offer

SVS Innovations develops cross-platfrom mobile applications focusing on 3d and high quality user experience.

Our special knowledge is in 3d, augmented reality and cross-platform application development.

#### What are we looking for

SVS Innovations is looking for opportunities to utilize existing platform in new application projects.

#### Keywords

- Mobile Entertainment
- Computer Games
- 3D Media

#### **Collaboration sought**

- Technical Co-operation
- Joint Venture Agreement
- Licence Agreement
- Commercial Agreement

#### Responsible

Juha Vesanen

# Syncfriend AB

#### Goteborg

#### Sweden

Telephone +46 733 725 725 Fax E-Mail

**Mobile cloud services** 

We are based in Sweden.

We run an Internet mobile service for global users.

Our background is we started up the company two years ago and made a public market launch of services in Q2 2010 after a previous beta service.

We have two business legs: a) Online consumer services b) B2B-licensing of our platform

#### **Collaboration Profiles**

#### Online mobile sync and self-updating phonebook

#### What we offer

\* Based on the open SyncML protocol, we have two business legs:

1) Consumer sync service including:

-Mobile sync/backup in the cloud

-Self-updating phonebook with friends

-Auto login from social networks

-Auto elimination of contact duplicates

2) B2B licensing existing platform (and all services) to mobile service providers with a minimum of integration (e.g. using our widgets and APIs http://syncfriend.com/partner/Widget.aspx)

\* Unique: our service is totally independent of device model, mobile operator or locality.

\* Any mobile user easily sync/backup the device in the cloud and create a self-updating phonebook with connection to social networks.

\* Very easy to use.

\* Free service

\* A premium service will be launched Q2 2011.

#### What are we looking for

We are looking for partners in two categories:

1) Investors (VCs)

2) Mobile service provider or similar, interested in mutual solutions for benefits such as:

a) Offering their existing users an add-on sync/backup service.

a) Distribution and marketing of such service to existing customer base (bundling).

c) Share revenues through increased sales.

#### Keywords

- Communications Protocols, Standards
- Digital libraries and content
- Content Provider
- Mobile Security
- Mobile Service Provider

#### **Collaboration sought**

- Licence Agreement
- Commercial Agreement

# syncfriend

Brokerage Event MWC 2011 Technology Profiles

#### Responsible

Lars Sorqvist

# TADUM UG (haftungsbeschränkt)

#### Schoenstrasse 65-B 81543 Munich

#### Germany

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#### **Telecom Services**

Based in Munich, working internationally

Service company, focusing on launch of new telecom operation models, convergence of IP-telco, MVNO models.

Involved in new startups in the mobile telco industry.

Looking for potential technical and operative partners, to complement existing offerings.

#### **Collaboration Profiles**

#### **International Business Service Provider**

#### What we offer

- International Business Development
- MVNO Franchise Model
- Convergence of IP-telco

#### What are we looking for

- MVNO franchise partners outside Europe
- technology partners for integration IP-telco --> Web2.0 functionality
- wholesale offers
- cost optimization of interconnect, roaming, etc
- host operators
- MVNEs, MVNAs, offering set-up of MVNOs

#### Keywords

- Mobile Service Provider

#### **Collaboration sought**

- Technical Co-operation
- Joint Venture Agreement
- Licence Agreement
- Commercial Agreement

#### Responsible

André Panné



# Tartu Science Park

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Estonia

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henri@sciencepark.ee



#### Business consultancy, soft landing and renting services

Tartu Science Park (TSP) was founded in 1992 and was the first organization in Estonia to set up with clearly stated intention of supporting innovation. TSP is linked to Estonia\'s biggest university – University of Tartu, which carries out more than half of the country\'s R&D. Hence, the main goal of TSP is to provide a variety of services needed in the process of R&D commercialization.

Currently, there are 60 companies on approx 10 000 m2 of office, laboratory and production space.

The TSP technology incubator offers a variety of services to start-up companies from fully developed infrastructure and office services to business and management consultancy. There are 15 incubation companies on TSP premises, working in the national key fields of material technology, biotechnology and ICT.

To foreign companies, we offer our help in extending business to Estonia where the economic environment is characterized by qualified workforce, favourable tax system and liberal markets.

#### **Collaboration Profiles**

#### **Enterprise Europe Network Estonia**

#### What we offer

Tartu Science Park provides a variety of services needed in the process of R&D commercialization: from infrastructure and office services to business and management consultancy.

Currently, there are around 60 companies operating at our premises, mainly from material technology, biotechnology and ICT sectors.

We are also partners for the Enterprise Europe Network.

#### What are we looking for

Companies and R&D organisations seeking partners and co-operation from Estonia.

#### Keywords

- Electronics, Microelectronics
- Electronic Commerce, Electronic Payment, Electronic Signature
- E-Learning
- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
- GIS Geographical Information Systems
- Content Provider
- Mobile Entertainment
- Mobile Service Provider
- Computer Games
- 3D Media

#### **Collaboration sought**

- Research and development
- Technical Co-operation
- Joint Venture Agreement
- Manufacturing Agreement
- Licence Agreement
- Commercial Agreement
- FP7-ICT Project

#### Responsible

Henri Hanson

# TaxiPal Ltd

Estonia



#### TaxiPal Ltd

TaxiPal is a free mobile application that detects your location and then provides you convenient access to local trusted cab services. First, the directory service lists the local cab service providers, their tariffs, ratings and dispatch centre number with one-click calling. And secondly, with our Direct Order feature you will be able to book a cab without making a phone call. All of this is available in your own language and in your own currency of choice (for tariffs)

#### **Collaboration Profiles**

#### Award-winning International taxi booking mobile app - one app for the whole world

#### What we offer

TaxiPal is a developing a global brand for taxi booking via mobile phone - one app that you can use anywhere to book local trusted taxi companies. TaxiPal is the first multi-lingual, multi-platform international taxi booking app. Our directory coverage is in 31 countries and constantly expanding.

#### What are we looking for

In different countries in Europe we are looking for:

- franchisees/licensees,
- distribution partnerships,
- marketing agencies
- mobile operators

#### Keywords

- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
- IT Applications for Transport and Logistics
- Content Provider
- Mobile Service Provider

#### **Collaboration sought**

- Joint Venture Agreement
- Licence Agreement
- Commercial Agreement

#### Responsible

Mr. Raoul Jarvis

# tba: vR

Koenigsbacher Zeile 23 13465 Berlin

#### Germany

Telephone +4930692039922 Fax E-Mail philipp.roeder@tbavr.com



#### mobile communication consulting

tba: vR is a Berlin based communications consultancy with focus on the mobile industry. We help companies to streamline their products and services in order to be able to sell them more successful.

#### **Collaboration Profiles**

# mobile communications consulting

#### What we offer

We bring ideas of services or products into understandable and thereby sellable form. With more than 10 Years in the communications business and a special focus on digital and since two years mobile industry, we understand both sides of the table.

#### What are we looking for

Our typical clients are companies that have a very interesting idea, service, product but are not able to communicate and thereby "sell" it to the public in the way it could be sold.

#### Keywords

- Content Provider
- Mobile Entertainment

#### **Collaboration sought**

- Commercial Agreement

#### Responsible

Philipp Roeder

# Technifutur

Liege Science Park - rue Bois St Jean 17 4102 Seraing

#### Belgium

Telephone	+324382.45.00
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E-Mail	info@technifutur.be

#### Training

The technifutur Competence Centre develops and offers training courses for workers, job seekers, trainers and students alike. Technifutur is a Competence Centre certified by the Walloon Region.

Our 6 areas of activity are :

- computer assisted production (CAP)
- computer assisted mechanics
- microtechnologies
- maintenance

- assembling - ICT

....

Technifutur's aims :

- training, informing, auditing

- technological development monitoring, methodology and anticipating job evolution

**Collaboration Profiles** 

# **Competence Centre develops and offers training courses**

#### What we offer

Training and competence

#### What are we looking for

Training and innovation partners

#### Keywords

- Network Security
- E-Learning
- 3D Media

#### **Collaboration sought**

- Research and development

#### Responsible

Georges Nikolaidis



# Technology Development Foundation of Turkey(TTGV)- Enterprise Europe Network-Ankara

Cyberpark Cyberplaza B-Blok Kat:5 Bilkent 06800 Ankara

#### Turkey

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Fax	+903122650262
E-Mail	aata@ttgv.org.tr



#### **EEN Partner, Supporting R&D Projects**

Supporting R&D and technological innovation projects of the private sector in Turkey since 1991, TTGV is a successful example that Turkey indroduced in Europe; an innovative and dynamic intermediary mentioned in EU Lisbon Communique as an organization required to reach public R&D support to private sector.

Bridging the crucial gap between public and private sector regulations that depend on different ideologies, TTGV is an open, transparent organisation that is accessible and presents minimum amount of red tape and bureaucratic procedures.

TTGV provides long-term credit that is repaid by the companies and that requires cumpulsory contribution of the companies to all costs incurred in the project. By this way, the public funds are directed to R&D projects more effectively through the "multiplier effect" of the revolving fund.

TTGV appraises the needs, expectations and priorities of public and private sector, and develops new support mechanisms suitable for continuously changing conditions. TTGV now has become a partner in technological innovation in Turkey.

Technology Development Foundation of Turkey (TTGV) is a foundation established by 26 private sector companies, 6 public institutions and 10 umbrella organizations and 14 individuals.

Since TTGV is established in accordance with the international loan agreement signed between Turkish Republic and the World Bank, it is considered one of the three foundations established by law in Turkey.

TTGV is subject to all the regulations on the foundations of Turkish Republic.

Public and private sector came together for TTGV, with the common target of improving Turkey's competitive position in the international markets through supporting R&D activities. It is the first and only Public-Private Sector Partnership established to support R&D and innovation.

TTGV is a non-profit organization. The income generated through its activities is used to meet the expenses of TTGV and to develop new support mechanisms.ntial, history)

#### **Collaboration Profiles**

#### **Enterprise Europe Network-Ankara**

#### What we offer

Technology Development Foundation of Turkey (TTGV) is Enterprise Europe Network Partner in Ankara, Turkey. We can help you to find the right company or partner for technical co-operation, joint venture agreement, license agreement, commercial agreement, FP7-ICT projects.

Since 1991, we are giving financial support to R&D projects. This allows us to meet with innovative companies and young entrepreneurs that are full of new ideas. We can be your gateway to Turkish Mobile Business in Ankara, Turkey.

#### What are we looking for

Any company or person that is interested to make business or research with Turkish Companies in Ankara welcome to schedule a meeting with us.

Technology Development Foundation of Turkey is a not-for-profit organization. As an Enterprise Europe Network Partner, our only mission is to help small companies make the most of the business opportunities in the European Union.

#### Keywords

- Electronics, Microelectronics
- Network Security
- Data Protection, Storage Technology, Cryptography, Data Security
- Database Management, Data Mining
- Communications Protocols, Standards
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Electronic Commerce, Electronic Payment, Electronic Signature
- E-Learning
- Digital libraries and content
- Signal Processing (speech, sound, image)

- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
- IT Applications for Health
- IT Applications for Transport and Logistics
- ICT for Independent Living and Inclusion
- GIS Geographical Information Systems
- Content Provider
- Mobile Entertainment
- Mobile Security
- Mobile Service Provider
- Computer Games
- 3D Media

#### **Collaboration sought**

- Research and development
- Technical Co-operation
- Joint Venture Agreement
- Manufacturing Agreement
- Licence Agreement
- Commercial Agreement
- FP7-ICT Project

#### Responsible

Aylin Basak Ata

# **Technopole Lille Metropole**

Boulevard Descat 99 59200 Tourcoing

#### France

Telephone +33 6 23 50 51 67 Fax E-Mail jboudani@digiport.org

#### ICT business development agency

we are a business development agency for the Nord - Pas de Calais Region. We participate to the elaboration of the ICT strategy for the region.

we are involved in many projects : Mobile infrastructure, mobile applications, mobile techniques including Internet of Things and contactless projects. We are in charge of creating clusters for the region : security, mobility, cloud computing, open source and open data clusters. We work for making Lille a smart and connected city.

#### **Collaboration Profiles**

#### Manager

#### What we offer

We offer business development expertise in ICT . we are a business facilitator and connection provider. we are involved in many deploiment projects that can interrest companies.

#### What are we looking for

We are looking to meet other structures and companies in Europe in order to propose new European projects (interreg or FP7). we are interrested in discussing around IP licensing with companies.

We are looking for companies that are involved in mobile for commerce, mobile for smart cities and mobile infrastructure.

We are looking also for companies serachg to move or to create a branch in northern Europe.

We are especially looking to enter in contacts with companies that are interrested about small SMEs in our region.

We are interrested about Internet of Things, Contactless applications and augmented reality issues.

We are looking to make Lille as a smart and connected city and we like to hear from companies ideas that can help us in doing it and achieve this goal.

#### Keywords

- Network Security
- Data Protection, Storage Technology, Cryptography, Data Security
- Communications Protocols, Standards
- IT Applications for Health
- IT Applications for Transport and Logistics
- ICT for Independent Living and Inclusion
- Mobile Entertainment
- Mobile Security
- Mobile Service Provider
- Computer Games
- 3D Media

#### **Collaboration sought**

- Research and development
- Technical Co-operation
- Licence Agreement
- FP7-ICT Project

#### Responsible

Julien Boudani

# **Technopolis Ventures**

Finland

# **Collaboration Profiles**

# Enterprise Europe Network

# What we offer

Technopolis Ventures is the largest business development company in Finland, with upwards of 250 hi-tech and knowledge-based companies in our development programs in the capital area, as well as Jyväskylä, Kuopio, Lappeenranta, Oulu and Tampere.

Our mission is simple but powerful: to find the best business ideas and help turn them into international success stories by offering a comprehensive set of packaged development services.

# What are we looking for

We are seraching for companies interested in technology co-operation with Finnish companies in the mobile technology/service field

# **Collaboration sought**

- Research and development
- Technical Co-operation
- Joint Venture Agreement
- Manufacturing Agreement
- Licence Agreement

# Responsible

Milja Rautiainen

# **TEKEL/ Enterprise Europe Network**

# Espoo/Turku

# Finland

Telephone +358 50 912 9012 Fax E-Mail marjo.uotila@tekel.fi

# Enterprise Europe Network, technology transfer

TEKEL (the Finnish Science Park Association) is a partner in the Enterprise Europe Network.

# **Collaboration Profiles**

# **Enterprise Europe Network**

# What we offer

We offer Enterprise Europe Network services in Finland: finding contacts for technology transfer.

# What are we looking for

We are looking for companies interested in technological collaboration with Finnish companies.

# **Collaboration sought**

- Research and development
- Technical Co-operation
- Joint Venture Agreement
- Manufacturing Agreement
- Licence Agreement
- Commercial Agreement
- FP7-ICT Project

# Responsible

Director Marjo Uotila



# TEKEVER

Portugal



### **Mobile Enterprise App Store**

TEKEVER delivers multi-channel technology, products and solutions that enable organizations to have more effective and efficient operations, through the use of advanced user interaction and communication technologies. TEKEVER is currently present in Europe, Asia, and North & South America.

Through its subsidiary MOBIZY, TEKEVER is bringing high quality, market specific, value adding mobile solutions to the Small, Medium and Large Enterprise Market across the world in partnership with Mobile Operators. The MOBIZY Enterprise Services Platform (MESP) is designed to provide Mobile Operators with an end-to-end solution for offering, provisioning, deploying, controlling and managing a comprehensive set of enterprise mobility solutions to small, medium and large organizations. MESP supports the entire process chain, allowing the Mobile Operator to run an efficient operation that effectively drives the growth of the Carrier's data revenues by increasing the ARPU and reducing churn.

# **Collaboration Profiles**

# **MOBIZY: Mobile App Store for SMEs**

# What we offer

The MOBIZY Enterprise Services Platform (MESP) is a unique service platform that enables Mobile Operators to offer highly differentiated services to small, medium and large enterprises. MOBIZY eliminates the barriers that typically hinder the adoption of mobile solutions by SMEs, and offers a comprehensive set of pre-packaged, ready to deliver enterprise mobility solutions. MESP is designed to provide Mobile Operators with an end-to-end solution for offering, provisioning, deploying, controlling and managing a comprehensive set of enterprise mobility solutions to small, medium and large organizations. MESP supports the entire process chain, allowing the Mobile Operator to run an efficient operation that effectively drives the growth of data revenues by increasing ARPU and reducing churn.

MOBIZY solutions are available for all major platforms, including Windows Mobile, iPhone, Blackberry, Android and Symbian devices.

# What are we looking for

TEKEVER is looking forward to expand its international MOBIZY partner network, by partnering with Mobile Operators and other Service Providers that wish to drive their data revenues by offering high quality mobile solutions to the small, medium and large enterprise market in a new and revolutionary way.

TEKEVER is excited to meet Mobile Operators who are looking for innovative ways of driving data sales, conquering market share in the enterprise market and reducing churn by offering high quality, market specific, value added services with a very attractive pricing and an appealing business model.

# Keywords

- Electronic Commerce, Electronic Payment, Electronic Signature
- IT Applications for Transport and Logistics
- Mobile Service Provider

# **Collaboration sought**

- Research and development
- Technical Co-operation
- Licence Agreement
- Commercial Agreement
- FP7-ICT Project

# Responsible

Ricardo Mendes

# **TEKEVER ASDS**

Portugal

# **Collaboration Profiles**

# **MOBIZY Enterprise Services Platform**

### What we offer

The MOBIZY Enterprise Services Platform (MESP) is a unique service platform that enables Mobile Operators to offer highly differentiated services to small, medium and large enterprises. MOBIZY eliminates the barriers that typically hinder the adoption of mobile solutions by SMEs, and offers a comprehensive set of pre-packaged, ready to deliver enterprise mobility solutions. MESP is designed to provide Mobile Operators with an end-to-end solution for offering, provisioning, deploying, controlling and managing a comprehensive set of enterprise mobility solutions to small, medium and large organizations. MESP supports the entire process chain, allowing the Mobile Operator to run an efficient operation that effectively drives the growth of data revenues by increasing ARPU and reducing churn.

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### Keywords

- Electronics, Microelectronics
- Communications Protocols, Standards
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Electronic Commerce, Electronic Payment, Electronic Signature
- Digital libraries and content
- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
- IT Applications for Health
- IT Applications for Transport and Logistics
- ICT for Independent Living and Inclusion
- Mobile Entertainment
- Mobile Service Provider

# **Collaboration sought**

- Research and development
- Technical Co-operation
- Licence Agreement
- Commercial Agreement
- FP7-ICT Project

### Responsible

Pedro Sinogas

# **Teleconline Networks, SL**

Spain



# mobile apps

Teleconline Networks is a Spanish IT company dedicated to web and mobile innovative development. Our first mobile app, SMSkiller, let users send and receive phone messages for free.

# **Collaboration Profiles**

# SMSkiller smart missed calls

# What we offer

We have patented a technology that let phone users send a pre-define list of messages (a kind of SMS template app) using "missed calls"

Users are able to send and receive most used messages FOR FREE, due to the fact that carriers can't identify what is a "missed call" and what's not.

We have Android app ready and we are testing Iphone and other smartphones apps.

Besides smartphones, be believe our tech will fit perfect for developing countries, integrating the functionality in cheap devices Operating System.

# What are we looking for

We are looking for mobile messaging companies, working on SMS - MMS market and specially on developing countries, where our technology could be of great value.

Mobile OEM looking for a differential "killer app" installed on their devices.

We are also looking for mobile developers and companies, willing to use our technology as a starting point for their own developments.

# Keywords

- Communications Protocols, Standards
- Signal Processing (speech, sound, image)
- Mobile Entertainment

# **Collaboration sought**

- Joint Venture Agreement
- Licence Agreement

# Responsible

Miguel González

# **Telefónica R&D**

### Spain



# Telefónica I+D is the innovation company of the Telefónica Group.

Founded in 1988, Telefónica I+D contributes to the Group's competitiveness and modernity through technological innovation. To achieve this aim, the company applies new ideas, concepts and practices in addition to developing advanced products and services. It is the largest private R+D centre in Spain as regards activity and resources, and is the most active company in Europe in terms of European research projects in the ICT sector.

It currently collaborates with technological leaders and numerous organizations in 42 different countries - among which figure more than national and international 150 universities. It also participates in the most important international forums on technological know-how, thus creating one of the largest innovation ecosystems in the ICT sector. Over the last few years, Telefónica I+D has grown to become a network of centres of technological excellence, extending its R+D activities to offices situated in Barcelona, Granada, Huesca, Madrid and Valladolid.

# **Collaboration Profiles**

# Service(applicationsenablers related to ICT

# What we offer

Our experience in products such as the public phones in the booths currently used by Telefónica (1990), the large fixed and mobile network management systems (1990), data switches (1991), Internet access services (1996), developments for digital homes and connected cars (2000), the prepaid system for mobile phones (1999), interactive a la carte digital television (Imagenio) (2004), new services for television and the new business models on Internet (2006), content delivery network (2010).

# What are we looking for

We look for potential collaboration fur subsidized project funded by national program and by FP7. Furthermore, by these meetings we can explore potential collaboration for new services and applications.

# Keywords

- Network Security
- Data Protection, Storage Technology, Cryptography, Data Security
- Database Management, Data Mining
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Electronic Commerce, Electronic Payment, Electronic Signature
- Digital libraries and content
- Signal Processing (speech, sound, image)
- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
- IT Applications for Health
- IT Applications for Transport and Logistics
- ICT for Independent Living and Inclusion
- Content Provider
- Mobile Entertainment
- Mobile Security
- Mobile Service Provider
- Computer Games
- 3D Media

# **Collaboration sought**

- Research and development
- FP7-ICT Project

# Responsible

Stefano Marinelli

# **TELENAVIS HELLAS**

# OLYMPOU 44 15344 ATHENS

# Greece

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E-Mail	k.haniotis@telenavis.com

# **Location Based Services**

Telenavis Hellas A.E. was founded in October 2000.

Its share capital is 1.836.000 €.

Its mission is to provide Location Enabled Solutions.

Telenavis is participating in

- · ITS Hellas founding member, and member of the board of directors
- Eurisy member
- · Member of the Federation of Hellenic Association of ICT enterprises
- Member of the Hellenic Association of Logistics

Telenavis' personnel consist of 20 professionals, highly motivated and educated in their field (GIS, Software Engineers, Civil Protection professionals, Telecommunication experts).

Telenavis' products and services, are addressed to Enterprises, Public Organisations, Local Authorities and individuals that need geographical tools, in order to accomplish their targets, more efficiently.

The solutions of Telenavis Hellas cover the sectors:

- · Optimisation Solutions of loadings and rooting (Telenavis Fleet Dispatching),
- Fleet Management (Telenavis NavFleet),
- Geomarketing
- Site Selection,
- Routing and navigation of Vehicles (Car Navigation)
- Web based GIS applications.
- ITS applications
- Civil Protection applications

# **Collaboration Profiles**

# Software solutions for Location Based Services

# What we offer

This is a solution developed in Greece, offered by an SME. It is offered as software, for desk top applications and as service through the WEB. It can be used for tracking, reporting and planning It's a very cost effective solution, with high quality software

# What are we looking for

We are looking for partners than will provide both commercial and local support.

# Keywords

- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
- GIS Geographical Information Systems
- Content Provider
- Mobile Service Provider

# **Collaboration sought**

- Technical Co-operation
- Commercial Agreement

# Responsible

Kostantinos Haniotis



# telsis Itd

buyukdere 351 34398 maslak

Turkey

Telephone +902123460701 Fax E-Mail omerz@telsis.com.tr



### Telsis is a communications services provider and reseller to sme to large corporation in Turkey.

Telsis is a fixed line and mobile services provider along with nation wide sales force. HQ located in Istanbul and through agent network all services are distributed to targeted industry players, sme to large scale corporations. Retail is not our focus as of today excluding web sites we manage.

# **Collaboration Profiles**

# Fixed line and GSM communications services distributor and service provider.

# What we offer

Telsis is sme to large scale company targeting fixed line and GSM communications industry services distributor and service provider with nation wide agent network.

Our business strategy is to be one point shopping communications industry supermarket for smes to large scale companies. Our approach is not to advertise ourselves but to go out, visit and through our expertise on communications industry and nicely established customer relations through our agents we can sell any fixed line or GSM service to the targeted commercial company segments and industries.

# What are we looking for

PWe are interested any fixed line and/or GSM service providers willing to penetrate into Turkey. Mobile marketing, mobile paymets, machine to machine communications, GPS/GSM location based services are in our hot topics for 2011.

Any company, willing to have a distributor, reseller, experienced services provider with corporate customer focus is more than welcomed.

# Keywords

- Electronic Commerce, Electronic Payment, Electronic Signature
- E-Learning
- Digital libraries and content
- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
- GIS Geographical Information Systems
- Mobile Entertainment
- Mobile Service Provider

# Responsible

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# **Testing Technologies**

Michaelkirchstr. 17/18 10179 Berlin

Germany

Telephone	+493072619190
Fax	+4930726191920
E-Mail	info@testingtech.com

# **Collaboration Profiles**

# TTCN-3 based test development and automation tools

# What we offer

Testing Technologies designs and markets a variety of ready-to-run test solutions for commercial, proprietary or PC based test systems. Our goal is to enhance your test system to become the ultimate tester experience. Testing Technologies helps you creating high-quality products by high-quality testing. Our solutions enable test automation across

technologies, development phases and any types of testing. With a wide range of services, our experts support you in all phases of your test life-cycle.

As a market leader in customer-oriented testing for standards-based technologies, Testing Technologies is dedicated to TTCN-3 only. Together with ETSI, we guarantee durability and continuous improvement of standardized test solutions to secure your investments.

Through cooperation with strong global and local partners, Testing Technologies is able to respond more effectively to customer needs in testing. Numerous partner companies across Europe, USA and Asia spread the ideas and basic principles of systematic, automated testing worldwide.

# What are we looking for

Customers, business partners

# Responsible

Mathias Fey

# **Thumbstar Games**

1st Floor, Baird House, Liverpool Innovation Park L7 9NJ Liverpool

# **United Kingdom**

Telephone +44 (0)845 126 1360 Fax E-Mail info@thumbstargames.com



# Mobile Content Distribution, Developer and Publisher.

Thumbstar Games, mobile content distributor, developer and publisher is offering its services as worldwide distributor of contents.

We are looking for distribution companies to help expand overseas content distribution and developers of all genres of mobile content for all platforms (iPhone, J2ME, Android, Blackberry) for distribution via their extensive network of channels.

# **Collaboration Profiles**

# Leading content distributor, developer and publisher is offering its services as worldwide distributor of contents and is also looking for overseas companies to distribute their products.

# What we offer

A UK mobile content distributor, developer and publisher is offering its services as worldwide distributor of contents and is also looking for overseas companies to distribute their products.

A UK mobile content distributor and publisher is looking for distribution companies to help expand overseas content distribution and developers of all genres of mobile content for all platforms (iPhone, J2ME, Android, Blackberry) for distribution via their extensive network of channels.

# What are we looking for

Well established company with worldwide network, we are looking for: Content publisher (mobile games, wallpapers, themes and videos) Distribution opportunities Android and Iphone content publisher

# Keywords

- Digital libraries and content
- Content Provider
- Mobile Entertainment
- Computer Games

# **Collaboration sought**

- Commercial Agreement

# Responsible

Martin Kitney

# Tigatag

Melville Street 8 EH3 7NS Edinburgh

United Kingdom

Telephone 00447726760817 Fax E-Mail contact@tigatag.com



# location-based marketing tools

Tigatag is a young startup based in Edinburgh, Scotland. We offer a marketing tool for companies that wish to offer location-based activities to their customers.

Tigatag provides a simple interface for creating and managing location-based marketing campaigns based on games such as Gotcha or Treasure Hunt. A powerful analytics dashboard allows easy access to interesting statistics regarding the campaigns. For users, Tigatag is a mobile application that allows them to have fun with their friends, share experiences on social networks and compete for rewards.

# **Collaboration Profiles**

# **Location-Based Marketing Framework**

# What we offer

Our product provides a framework to easily build and run location-based marketing campaigns. These campaigns will be based on games such as Treasure Hunt and Gotcha, and prizes and rewards can be offered. Activities are designed to be social and engaging for users, who can share their experience with friends and on social networks.

Companies using the product will also be able to access a broad range of analytics collected from the campaign. Tigatag can be used by businesses intending to promote venues, products and/or offers; who want to increase physical traffic in their venues; to strengthen brand awareness and customer loyalty.

# What are we looking for

We are looking for businesses seeking an easy and effective tool to add to their online and social marketing strategies. Current target industries are Retail, tourism and events, but as the possible applications of the framework are broad, we are happy to enter other markets.

# Keywords

- GIS Geographical Information Systems
- Mobile Entertainment
- Mobile Service Provider
- Computer Games

# **Collaboration sought**

- Commercial Agreement

# Responsible

Bruno Panara

# Tikle

Artı Teknoloji ITU Teknokent ARI 2-1 34398 Istanbul

# Turkey

Telephone	+905339265228
Fax	+902122851217
E-Mail	oyku.mengenli@tikle.com



# Mobile & Internet Consultancy, Software Development, Service Operation, Content & Applications services, Value Added Services

Leading developer and operator of value added service and platforms in CEMEA

-Operating in the internet and the mobile market since 1999

-Designing, developing and implementing Turnkey, Telco-Grade solutions

-Developing and managing Operator Portals

-Operation of VAS platforms

-Touching 80 million subscribers in 7 countries

# **Collaboration Profiles**

# Tikle - Developing & Managing Innovative Mobile Solutions since 1999

### What we offer

1. Our competences are Telco Value Added Services, Mobile Portal Development, Custom Development, M-Commerce Platforms, Internet Development

- 2. We are expert in current VAS and innovator.
- -Developing future and forward looking value-added-services: Video Applications, IMS,...
- -Developing application for modern handset operating systems: Iphone, Android, Java and Symbian

We drive VAS Market firsts since 1999 - 1st Wap Portal, Video Portal, IVR Traffic Hotline...

3. Our platforms are efficiently used by all Turkish GSM operators, Life Ukraine, KKTCELL.

4. We create telephony applications and platforms that simply work and work simply. Also, we have flexible and low risk business models.

# What are we looking for

- \* We are looking for cooperation with any mobile gsm operators and as well as service provider companies in EMEA region.
- \* We are eager to meet companies that we can directly partner and joint our forces in EMEA region.
- \* We are keen to discover new service/new technology ideas from all over the world

# Keywords

- Content Provider
- Mobile Entertainment
- Mobile Service Provider

# **Collaboration sought**

- Research and development
- Technical Co-operation
- Commercial Agreement

# Responsible

Oyku Mengenli

# TOPSALES

# ARAGO 472 08013 BARCELONA

# Spain

Telephone	+34932959391
Fax	+34932454201
E-Mail	lluis.casanovas@topsales.es

**1.-** Spain 2.- Services **3.-** task force, outsorcing sales forces, product promotion, product distribution

# **Collaboration Profiles**

# task force - outsorcing sales forces - call center - telemarketing

# What we offer

We promote and sale technical products and services in the Spanish market on behalf of our customers.

We have specialisted sales forces for the residential market, and also for soho and enterprise market.

We also have a call center in order to develope telemarketing and sales projects.

# What are we looking for

We are looking for companies that need to sell or promote their products/sevices in the Spanish market and need an external sales force. ( sales or promotion outsorcing ).

# Keywords

- Electronics, Microelectronics
- Network Security
- Data Protection, Storage Technology, Cryptography, Data Security
- Database Management, Data Mining
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Electronic Commerce, Electronic Payment, Electronic Signature
- E-Learning
- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
- IT Applications for Health
- IT Applications for Transport and Logistics
- ICT for Independent Living and Inclusion
- GIS Geographical Information Systems
- Content Provider
- Mobile Entertainment
- Mobile Security
- Mobile Service Provider
- Computer Games
- 3D Media

# **Collaboration sought**

- Commercial Agreement

# Responsible

MR. LUIS CASANOVAS



# Touchring Co., Ltd.

#2402 Boutique Monaco, Seocho Dong, Seocho Gu 137-070 Seoul

Korea, Republic of

Telephone	821027134793
Fax	
E-Mail	jkwag@touchring.com

# Cloud Telephony; Social Voice Platform(SVP)

toushieve

Touchring is a social cloud VOIP service. Embed and use anywhere, share socially, smarter mobile voice; Voice everywhere the internet is. Any browser, any OS, any device.

Social graph instead of just phone books. Social feeds instead of just SMS. Customizable RingMe URL instead of a phone number. Rich media personalization instead of uniform UI. Smart dialing instead of list fumbling.

Touchring Web, Mobile, and Desktop incorporate all of this into one coherent platform. Touchring Biz extends to consumer facing businesses and developers. Easy mashups with apps; instant and social direct marketing channel; enhanced CRM.

Short History:

Apr. 2009: First Social VOIP phone for major client: Coca Cola. 1 Million users within 1 month.

Sept. 2009: TOUCHRING introduced at TechCrunch50.

Oct. 2009: Wide ranging partnership with Korea Telecom(KT) in both VOIP and fixed mobile convergence projects.

Sept. 2010: TOUCHRING Platform launches at DEMO.

Jan. 2011: TOUCHRING Mobile launches

# **Collaboration Profiles**

# **TOUCHRING Social Voice Platform: a Cloud based VOIP Platform & Service**

# What we offer

Touchring is a cloud based VOIP service. Our cloud technology allows for easy use on, mashups with and embeds in mobile apps, social networks, online services, web sites, and any desktop or mobile OS.

RingMe URLs replace phone numbers. Social graphs enhancing phonebooks; social feeds not only aggregate but also distribute the service.

Greater control over the user experience. Rich media personalization instead of uniform interfaces. Smart dialing instead of lists.

- Touchring Web, Desktop, Mobile:

Free calls within the VOIP platform. Microtransactions for value added services, licensed content, and user created content.

Realtime and socially viral direct sales, enhanced CRM uses. Analytics provided. ASP or SI deployment options.

Major Clients: Coca Cola, Korea Telecom

# What are we looking for

Our Social Voice Platform(SVP) is already on the market on multiple platforms and devices.

We are looking for:

1) Needs: Operational, service and business partners. Additional deployment partners would also be welcome as well.

2) Scope: Clients that range from developers, advertising, marketing, financial, retail and professional services to telecoms. Anyone who needs a socially connected and multi-device VOIP platform.

3) Tasks need to be performed by the partner: - Technical cooperation related to social communication (web+voice) platform based on the multi-protocol customizable IP communication.
Business/partnership agreements

4) Currently utilizing ASP/SI models but are flexible in regards to deployment and terms

# Keywords

- Communications Protocols, Standards
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Electronic Commerce, Electronic Payment, Electronic Signature
- Digital libraries and content

- Signal Processing (speech, sound, image)
- Mobile Entertainment
- Mobile Service Provider

# **Collaboration sought**

- Technical Co-operation
- Joint Venture Agreement
- Licence Agreement
- Commercial Agreement

# Responsible

JAEBONG HYUN

# **Tracker Software Inc**

# Kauppiaantie 30 90460 Oulunsalo

Finland

Telephone	+358 8 521 9000
Fax	+358 8 521 9100
E-Mail	sales@trackersw.com



# Custom GPS mobile software and special maps.

Tracker Software, Inc. (TSI) is a "30 year old startup" having its roots in mobile phone GPS, map, tracking, map server and real time data transferring systems.TSI was Originally formed in 1977 as Tracker Oy, based in Oulu, Finland TSI now leverages some of the most advanced mobile application development, technologies and methods to address worldwide mobile markets. TSI map server contains topographic maps from 9 countries as well as software has localisations to 9 languages.

# **Collaboration Profiles**

# Custom GPS mobile software and special maps.

# What we offer

Custom mobile solutions including GPS applications for consumer-based enterprises worldwide. We provide turn-key mobile applications and solutions in order to speed time to market while ensuring highly functional and custom branded mobile software.

We offer our customers a variety of business models in order to meet financial and operational requirements.

Our platform contains

- Custom Mobile Application Development
- Mobile Licensing Server
- Mobile Maps Server
- Mobile and web Payment Gateway
- MyWay Global Maps Topographical, Nautical and more
- MyWay GPS Software including full tracking and measuring functionality
- MyWay GPS Space a Branded, Custom Social Media Portal
- SMS and Messaging
- Mobile Partnerships
- MyWay Voice Audio Activated Content Via GPS

# What are we looking for

Channels for own MyWay products.

Companies, who want to expand their current busines to mobile world, with GPS enabled applications having their own name and brand, but using Tracker Software\'s high end technologies. Our specialities are in Java based mobile softwares and topographic and nautical maps.

Higly skilled tecnology partners especially from iPhone, Android and Windows mobile.

See more about us from: www.trackersw.com www.mywayoutdoor.com

Or our customers: www.tracker.fi www.trackerhunter.com www.pointer.fi www.navjacket.com

# Keywords

- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
- GIS Geographical Information Systems

# **Collaboration sought**

- Research and development
- Technical Co-operation
- Joint Venture Agreement
- Licence Agreement
- Commercial Agreement

# Responsible

Tuomas Harju

# **Trademob GmbH**

# Germany

# TRADEMOB

# **Mobile App Network**

We are a network where mobile app developer can get more installs on a pay-per-install base.

The companies headquarter is in Berlin.

We are currently in a closed beta phase.

# **Collaboration Profiles**

# **Mobile App Network**

# What we offer

Trademob offers every mobile app developer (currently only iOS) to get more installs without risk by paying per extra installs. It is also possible to monetize the app by integrating Trademob, which will present offers to the user.

# What are we looking for

Partners to grow our network. Especially publisher network and advertiser networks in mobile. Any advertising network and agencies, big brand who want to advertise without risk and get more customers.

# Keywords

- Mobile Service Provider

# **Collaboration sought**

- Joint Venture Agreement

# Responsible

Ravi Kamran

# TRAXXEO

rue Fonds Jean-Paques 6D 1348 Louvain-la-Neuve

# Belgium

Telephone +32475817789 Fax E-Mail herve.jadin@traxxeo.com



# Traxxeo offers solutions to geolocation and geomanagement issues in the construction sector.

Traxxeo is a Belgian company editor of the BUILDIXX software suite. The suite is a set of data collection and analysis tools to provide a better management of mobile resources (human resources, vehicles, equipment,...). The company has successufuly deployed the solution to the top 5 belgian construction companies and is looking for commercial agreement with technical assistance to grow on other geographic markets.

# **Collaboration Profiles**

# New software solution for the construction sector

# What we offer

The software produces intelligent information allowing better management of mobile resources (human resources, vehicles, equipment, rolling stock, etc.):

\* Geolocation and securitisation of mobile resources: this module allows the geographical location of your mobile resources along with the ability to manage alerts in relation to their activity (threshold value exceeded, leaving a geographical area, etc.) \* Vehicle and equipment activity management: the use of vehicles and equipment is measured and automoatiacally linked to the right cost center.

\* Managing staff work and mobility: this module allows you to produce and check how long your members of staff actually take to carry out their work, affect work period to the right cost center.

# What are we looking for

The software is offered as SaaS (Software as a Service) or dedicated infrastructure.

Traxxeo is looking for small and medium size system integrators, software distributor active in the construction market or any other relevant market outside Belgium.

The parther will receive training and technical assistance from the editor in order to be able to implement the technology environments and provide the appropriate level 1 technical support to the end customer.

# Keywords

- Database Management, Data Mining
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
- IT Applications for Transport and Logistics
- GIS Geographical Information Systems
- Mobile Service Provider

# **Collaboration sought**

- Licence Agreement
- Commercial Agreement

# Responsible

Hervé JADIN

# TURATEL MOBIL MEDYA LTD.

# ISTANBUL

Turkey

Telephone	+902164748888
Fax	+902164743172
E-Mail	yilmaz.kurtay@turatel.com.tr

# MOBILE MARKETING

Turatel was established in Istanbul in 2005. Also has offices in Ankara and Antalya. Activity area, operator services for corporate customers in Turkey. As of today, more than ten thousand of value-added services has been serving corporate customers. 2008, 2009 and 2010, Bulk messaging market leader in Turkey. In addition to the fields of Mobile Marketing and Mobile Payment Services offers corporate clients.

# **Collaboration Profiles**

# Mobil Marketing & E-Payment.

# What we offer

We are a sales company in Turkey. We don't offer anything but the distrubutor for sale of products can be for Turkey. We visit the fair for the first time. Our specialty sales of mobil services. Like bulk messaging, E-Payment, Mobile Media.

# What are we looking for

We are researching for new e- payment, e-learning and mobile media technology. We will visit all stand for R&D. And we will consider after the event about e-learnig, e-payment and mobile media technologies.

# Keywords

- Electronic Commerce, Electronic Payment, Electronic Signature
- E-Learning
- Digital libraries and content
- 3D Media

# **Collaboration sought**

- Research and development

Responsible

YILMAZ KURTAY



# ubitexx GmbH

Balanstrasse 57 81541 Muenchen

Germany

# Telephone Fax E-Mail

info@ubitexx.com



# **Mobile Device Management Software for Smartphones**

ubitexx develops and distributes over-the-air multi-platform mobile device management and security solutions for enterprises. ubitexx solutions enables enterprises to carry out first-time provisioning and deployment, and ongoing support, from any number of mobile terminal units remotely, over-the-air, with minimal expenditure. Management of applications and updates, security policies and intelligent asset management included.

Winner of the most prestigious European software awards, including the 2008 German Internet Prize and the European ICT award, ubi-Suite multi-platform mobile device management solution sustainably speeds up the launch and lowers the ongoing support costs for smartphones and PDAs.

Since the company's founding in 2002, ubitexx's over-the-air mobile device management solutions and mobile security solutions have been used throughout the world by leading companies.

ubitexx has its headquarters in Munich, Germany and a North American subsidiary in Massachusetts.

# **Collaboration Profiles**

# ubi-Suite - Mobile Device Management

# What we offer

ubi-Suite mobile device management makes smartphones even smarter! No matter what mobile device, whether an Apple iPhone, Microsoft Windows Mobile, Symbian, Android or Blackberry: ubi-Suite integrates smartphones into your corporate network. Automatic over-the-air installation and configuration of security settings, mobile software and push e-mail simultaneously on an unlimited number of smartphones.

# What are we looking for

We are looking for System Integrators to resell our software in their respective geographical market. Our main focus will be in United Kingdom and France - but other countries are also welcome. If you are interested we can provide you with our certification requirements

# Keywords

- Data Protection, Storage Technology, Cryptography, Data Security
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Mobile Security

# **Collaboration sought**

- Technical Co-operation
- Joint Venture Agreement
- Licence Agreement
- Commercial Agreement

# Responsible

Markus Mueller

# Ubiwhere

Aveiro

Portugal

Telephone Fax E-Mail

# R&D on Heterogeneous and Next Generation Networks; R&D on Ubiquitous and Invisible Computing.

== Heterogeneous and Next-Generation Networks ==

Ubiwhere provides R&D consulting services and software development on HNGN (mainly in areas such as Quality of Service, network convergence and IMS platform), especially for telecom operators and other industries with intensive networking usage (e.g. energy utilities).

== Ubiquitous and Invisible Computing and Pervasive Services ==

Ubiwhere also dedicates its research activities to Ubiquitous and Invisible Computing and to the creation of Context-aware mobile applications.

Special focus is attributed to:

• Tourism, Mobility, and Leisure, by the development of location-based applications (especially for handheld devices) that enrich the tourist/user experience;

• Education, Learning/Training (b-learning) and Knowledge, through the development of interactive surfaces software. Focus is given to user-friendliness, collaboration and making easy to share experiences and contents.

# **Collaboration Profiles**

# = 1. Heterogeneous and Next-Generation Networks

# = 2. Ubiquitous and Invisible Computing and Pervasive Services

# What we offer

= 1.Ubiwhere provides R&D consulting services and software development on HNGN (mainly in areas such as Quality of Service, network convergence and IMS platform), especially for telecom operators and other industries with intensive networking usage (e.g. energy utilities).

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• Education, Learning/Training (b-learning) and Knowledge, through the development of interactive surfaces software. Focus is given to user-friendliness, collaboration and making easy to share experiences and contents.

# What are we looking for

We are looking for partners in the the following areas:

- = 1. Heterogeneous and Next-Generation Networks
- a) Telecommunications
- i. Location-based Services
- b) Energy (and other utilities)
- i. Automated Demand Response
- ii. Smart Grids

= 2. Ubiquitous and Invisible Computing and Pervasive Services

- a) Tourism, Leisure and Mobility
- i. Cycling Mobility
- ii. Birdwatching
- iii. Wine and Food Tourism
- b) Education, Learning/Training (b-learning) and Knowledge
- i. Interactive Surfaces (e.g. Interactive Boards)

# Responsible

Rui A. Costa



# UMA R-D group: Communications Engineeering - University of Malaga

Campus de Teatinos - ETSI Telecomunicacion E-29071 Malaga

Spain

Telephone	+34952131440 / +34663702611
Fax	+34952132027
E-Mail	jponcela@uma.es

# End-to-end QoS, ad-hoc mesh networks, test systems, applied telematics



Our group has a staff of more than 60 engineers, and 40 of them hold a PhD; we have participated in more than 150 R&D projects. We are part of the University of Malaga. Our main activities are end-to-end QoS performance analysis and resource management in wireless access networks (evaluation software, simulation platforms and analytical), test systems for communication networks, ad-hoc wireless mesh networks and, in general, we develop projects of applied telematics for the industry.

# **Collaboration Profiles**

# Autonomous management and wireless mesh networks solutions (ITS, intelligent buildings, BioICT)

# What we offer

Our group has a thorough experience in the area of wireless communications, end-to-end quality of service and experience analysis and network optimization. We are targeting new research and development lines in the areas of ICT systems and infrastructure for intelligent transportation and efficient energy consumption, intelligent buildings and BioICT, in which we are planning new projects. We will apply our knowledge on communication networks and autonomous network management to the development of new applications and services.

# What are we looking for

We are looking for both industry and research partners in the above areas of interest (ITS, BioICT, intelligent buildings). Our aim is to establish new lines of activities for the next 10-15 years; at the moment we are interested in setting up international collaborations.

- Joint collaborations: We are looking for joint collaborations as part of a consortium for new project proposals for FP7 or other funding calls.

- R&D agreements: We are also open to agreements in which our expertise can be of value for an industry partner for development and/or research activities in the field of telematics.

# Keywords

- Communications Protocols, Standards
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- IT Applications for Transport and Logistics
- ICT for Independent Living and Inclusion

# **Collaboration sought**

- Research and development
- FP7-ICT Project

# Responsible

Dr. Javier Poncela

# **Uniqoteq Ltd**

Ruukinkatu 4 FIN-20540 Turku

Finland

Telephone 040 - 80 36 407 Fax E-Mail t.j.vapola@uniqoteq.com

# Wless Internet solution via TV

A Finnish based globally oriented high tech company creating, producing and selling unique and affordable wireless Internet/TV solutions for developing markets.

# **Collaboration Profiles**

# UNIQOTEQ QQwebtv.com

# What we offer

Uniqoteq produces a unique and affordable wireless 3G Internet access solution for people in developing markets. Uniqoteq offers a brand new way of bringing the internet services on TV screen and storing consumers' personal memories at home. Uniqoteq products are unique, safe, easy-to-use and beautifully designed, in order to offer the best monetary value for our customers/partners and consumers.

Founders and key people have decades of experience in building challenging connectivity solutions, applications, services and service infrastructures for mobile communications markets.

# What are we looking for

Uniqoteq is looking for established partners in developing markets, who share our enthusiasm in bringing new, unique and enjoyable solutions to the delight of consumers in these markets.

Uniqoteq is also looking for developer and content partners for creating unique Internet services and applications that resonate with the local market preferences in developing markets and take advantage of the extremely large screen (TV).

Uniqoteq is also interested in working with high quality ODMs that help us producing these beautiful products in large volumes for developing markets.

# Keywords

- Data Protection, Storage Technology, Cryptography, Data Security
- Database Management, Data Mining
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Electronic Commerce, Electronic Payment, Electronic Signature
- E-Learning
- IT Applications for Health
- ICT for Independent Living and Inclusion
- Mobile Entertainment
- Mobile Service Provider
- Computer Games

# **Collaboration sought**

- Technical Co-operation
- Manufacturing Agreement
- Licence Agreement
- Commercial Agreement

# Responsible

Dr Terhi Johanna (TJ) Vapola

# **QQ Business Line**

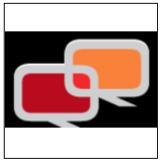
# What we offer

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# What are we looking for

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- Data Protection, Storage Technology, Cryptography, Data Security
- Database Management, Data Mining
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Electronic Commerce, Electronic Payment, Electronic Signature
- E-Learning
- IT Applications for Health
- ICT for Independent Living and Inclusion
- Mobile Entertainment
- Mobile Service Provider
- Computer Games

# **Collaboration sought**

- Technical Co-operation
- Manufacturing Agreement
- Licence Agreement
- Commercial Agreement

# Responsible

Mr Jussi Hakunti

# Universidad de Valladolid

### Spain



# Technology and Knowledge Transfer

The University of Valladolid manages around 740 research projects financed through competitive public R+D+I calls (European, national or regional), and approximately 500 contracts and agreements aimed at the transfer of knowledge and technology, amounting to an average value of over fifteen million Euros per annum. Moreover, its researchers take part in almost 200 further projects and contracts managed by other institutions.

# **Collaboration Profiles**

# GLUE! architecture for the integration of external tools in Virtual Learning Environments

### What we offer

The GSIC/EMIC research group is currently developing a prototype of GLUE! (Group Learning Uniform Environment), an architecture that facilitates the integration of external tools developed with multiple technologies in different Virtual Learning Environments (VLEs) by means of GLUE! adaptors that can be developed with much less effort than what is typically required to make such integration without GLUE!.

GLUE! is an architecture that can be used as an intermediary for the integration of external tools in Virtual Learning Environments (VLEs). Both tools and VLEs communicate with GLUE! through so-called GLUE! adaptors. In this way, the development of a simple GLUE! adaptor for a given tool enables the integration of such tool in any VLE that already has its corresponding GLUE! adaptor. Correspondingly, the development of a simple GLUE! adaptor for a given VLE enables the integration in such VLE of any tool that already has its corresponding GLUE! adaptor.

# What are we looking for

The GSIC/EMIC group is looking for partners interested in developing GLUE! adaptors for their own tools or VLEs so that they can benefit from the great integration potential provided by GLUE!.

GLUE! has been conceived to facilitate the integration of VLEs and tools that can be employed at any educational level: primary education, secondary education, university, enterprise, etc.

Market Application, Applications software, Systems software, Education and Education and educational products and materials

# Keywords

- E-Learning

# **Collaboration sought**

- Research and development
- Technical Co-operation
- FP7-ICT Project

# Responsible

Jesús Galindo

# **Brain-Computer Interface (BCI) systems**

# What we offer

Among the different methods that exist for recording the cerebral activity, the electroencephalogram (EEG) is chosen because it is a non-invasive, inexpensive, portable and easy-to-use method. However, given the modest speed and precision of a BCI based on EEG, the used of both multi-channel systems and suitable signal-processing method is needed. Processing of the EEG signal is divided into two parts: extraction characteristics and classification of characteristics. This line of investigation centres on processing the EEG signal by means of the following methods:

Methods of extraction of characteristics: Spectral parameters obtained for the Fourier transform, Continuous transformed wavelet, Autoregressive models and Adapted filter.

Methods of classification of characteristics: Estimator of the determinant of minimum covariance for outlier cut-off, The closest neighbouring Ks, Linear discriminant analysis,Logistic regression, Neuronal networks and Gaussian mix models. The study realised in this line of investigation is completed with the development of an application BCI that allows to control de movement of a wireless robot and of the camera Web that takes built-in.

# What are we looking for

A Spanish University is investigating and developing new methods to extract the characteristics and to classify the characteristics of the electroencephalograms (EEG) in BCI (Brain Computer Interface) systems. The advantage of these methods is the higher speed and more precision than a conventional BCI based on EEG. They can be used for benefit the disabled people and to improve served by its caretakers.

The University is looking for entities for working together on this investigation or parallel investigations with the aim of working in large joint projects, or sites of application of the research project.

# Keywords

- ICT for Independent Living and Inclusion

### **Collaboration sought**

- Research and development
- Technical Co-operation
- FP7-ICT Project

# Responsible

Jesús Galindo

# Logistics Platform for Distribution Network Supply Chain

### What we offer

Full multi-system management that incorporates information technology and advanced communications whose main features are as follows:

Minimize the impact on small and medium carrier deployment, management and maintenance of central computer system by transferring the bulk of this workload to a third party utility. Thus, the carrier can manage your fleet more convenient and transparent, eliminating the need for a large investment in equipment and the requirement to train or hire an expert operator, for its part, the company providing the service can meet the needs of multiple carriers with a lower overall cost, providing a 'Know How' provides a specific value to the quality of service.

Calculate optimal route, taking into account not only the traditional static parameters (distance, type of road ...) but also information about traffic conditions, weather, location and scope of works and accidents, taking into account that all this information collected daily from most of the busy roads.

Monitor real-time face of the driver, in order to detect whether the driver's vigilance level drops below a certain threshold.

# What are we looking for

The guidelines of the common European policy are directed towards the management of mobility, equilibrium modal transportation systems, safety, quality and efficiency in transport; preventive transport, all under a broad concept such as the Sustainable Transport . In this sense, this research project not only directly affect the automation of the processes involved in the logistics of distribution and transport companies but also presents a business opportunity to large communications companies. Good management of transport logistics significantly promotes the safety, quality and effectiveness in transport, and ultimately, sustainable transport. You can find business partners and service providers, how to implement the product and the shipping companies and their customers as end users or partners to continue research in regional calls, national or European.

# Keywords

- IT Applications for Transport and Logistics

# **Collaboration sought**

- Research and development
- Technical Co-operation
- FP7-ICT Project

### Responsible

Jesús Galindo

# University of Granada: Signal Theory, Telematics and Communications Group

# Spain



# Broadband Mobile Networks, Wireless Local Area Networks, Quality of Service, Quality of Experience, Data Distribution Service

The Department of Signal Theory, Telematics, and Communications of the University of Granada (Spain) has a staff of approximately 40 engineers and PhDs devoted to R&D.

We have research lines devoted to the investigation and design of 4G networks (such LTE-Advanced technology and femtocell networks) and Beyond 3G networks based on OFDMA and WCDMA (such as LTE and HSDPA technologies). This includes the research of coverage improvement and capacity enhancement solutions that are essential for broadband mobile networks in order to deliver cost-effective wireless services.

Additionally, we investigate Wireless Local Area Networks dedicated to the improvement of the quality that the end-users experience in IEEE 802.11 networks, devising mechanisms that permit network services to maximize the level of the user satisfaction.

Additionally, we investigate the Data Distribution Service (DDS), a OMG standard for data-centric communications using a publish subscribe paradigm.

# **Collaboration Profiles**

# University of Granada: Signal Theory, Telematics and Communications Group

# What we offer

Our research group has a strong background and simulation platforms of wireless broadband networks based on OFDMA and WCDMA technologies (such as LTE, HSPA and UMTS systems).

Additionally we are experienced in 802.11 networks, and Quality of Service and Quality of Experience mechanisms to maximize the level of the user satisfaction in these networks. We also have background in the Data Distribution Service (DDS), a OMG standard for data-centric communications.

Our research group develops software platforms to design, tune, and evaluate the performance of the aforementioned network technologies. Additionally, we build software application that allow to evaluate the Quality of Experience of different applications (such as HTTP, YouTube, etc...) under various network conditions.

# What are we looking for

We are looking for industry and research partners interested in technologies for future wireless network infrastructures such as LTE-Advanced, LTE, or femtocell networks.

We are looking for partners involved in the design, implementation, performance evaluation, test or emulation of the aforementioned technologies.

Additionally we are looking for joint collaborations as part of a consortium for new project proposals for ICT FP7 or other funding calls.

# Keywords

- Communications Protocols, Standards
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Signal Processing (speech, sound, image)

# **Collaboration sought**

- Research and development
- Technical Co-operation
- FP7-ICT Project

# Responsible

Pablo Ameigeiras

# **UPC Patent and Licensing Office**

Jordi Girona 29 08034 Barcelona

Spain

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# **Research and Higher education**

The Universitat Politècnica de Catalunya (UPC) is one of the leading research universities in Spain, that specializes in the fields of engineering, ICT, electronics, architecture, optical, economics, health sciences and applied mathematics among others. The UPC is recognized worldwide for its results in research basic and applied, and as a leading institution in innovation, research and technical development.

In order to take advantage of all its assets the UPC develops an intense activity aimed at transferring technology and knowledge to private companies and to society.

The Patent and Licensing Office is the unit responsible for managing and protecting the UPC's intellectual property, identifying its commercial potential and stimulating economic development through the license of all these patented technologies to the marketplace.

# **Collaboration Profiles**

# Patent portfolio of different technologies available for licensing

### What we offer

The Universitat Politècnica de Catalunya (UPC) is one of the leading research universities in Spain, that specializes in the fields of engineering, ICT, electronics, architecture, optical, economics, health sciences and applied mathematics among others. The UPC is recognized worldwide for its results in research basic and applied, and as a leading institution in innovation, research and technical development.

In order to take advantage of all its assets the UPC develops an intense activity aimed at transferring technology and knowledge to private companies and to society.

The Patent and Licensing Office is the unit responsible for managing and protecting the UPC's intellectual property, identifying its commercial potential and stimulating economic development through the license of all these patented technologies to the marketplace.

We offer some patented technologies in differents fields related to ITC and electronic sector.

# What are we looking for

We are looking for industrial partners to commercialize our technologies.

# Keywords

- Electronics, Microelectronics
- Network Security
- Data Protection, Storage Technology, Cryptography, Data Security
- Database Management, Data Mining
- Communications Protocols, Standards
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Digital libraries and content
- Signal Processing (speech, sound, image)
- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
- IT Applications for Health
- IT Applications for Transport and Logistics
- GIS Geographical Information Systems

# Collaboration sought

- Technical Co-operation
- Licence Agreement

# Responsible

Elisabet del Valle

# Novel acoustic wave device and filter for its use in high frequency applications

# What we offer

A Catalan research centre has developed an acoustic wave device with one or more dielectric compensating layers that compensates the spurious signals generated by substantially temperature-independent nonlinearities occurring within the device. A direct application of this device has been the development of a novel acoustic filter also offered here. The centre is seeking license agreements, technical collaboration and/or commercial agreements with technical assistance.

# What are we looking for

- Type of partner sought:

The research centre is seeking partners with expertise in ferroelectrics and acoustic devices for further development and for testing the offered technology.

In a second phase, the partner should have the capacity to produce larger amount of devices.

- Specific area of activity of the partner:

Preferably, the partner sought should be a private company, with deep knowledge in semiconductors, able to provide foundry services.

- Task to be performed:

Co-development, technology adaptation to new applications. License agreement, technical cooperation. Develop a steady manufacturing process to obtain ferroelectrics with precision and a high degree of repeatability.

# Keywords

- Electronics, Microelectronics

# **Collaboration sought**

- Research and development
- Technical Co-operation
- Licence Agreement
- FP7-ICT Project

# Responsible

Elisabet del Valle

# FAPEC, a new lossless data compression system

# What we offer

A joint UB/UPC team has developed a new lossless data compression system. The system is based on an efficient adaptive layer named FAPEC (Fully Adaptive Prediction Error Coder); this algorithm combines low processing requirements with high compression efficiency under almost any scenario, making it suitable for applications requiring at the same time high compression ratios and quick operation with low CPU load.

# What are we looking for

Partners ro further develop the system and/or establish license agreements with technical cooperation are sought.

# Keywords

- Data Protection, Storage Technology, Cryptography, Data Security
- Database Management, Data Mining
- Communications Protocols, Standards
- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System

# **Collaboration sought**

- Research and development
- Technical Co-operation
- Licence Agreement
- FP7-ICT Project

# Responsible

Elisabet del Valle

# Scalable burst assembly algorithm for Optical Burst Switching networks

# What we offer

The exponential growing of the Internet traffic has triggered much research activity in optical switching technologies in order to face with the new increasing bandwidth requirements. Among the optical technologies, Optical Burst Switching (OBS) is a new promising technology under study as a solution for the next-generation optical networks. However, there are certain challenges to be solved, such as the burst assembly mechanism.

A research group of the UPC based in Barcelona (Spain), in collaboration with the technological center i2CAT, has developed a new scalable burst algorithm that solves this assembly issue in OBS networks. It is a scalable assembly mechanism to be implemented in the control plane of Optical Burst Switching networks.

# What are we looking for

This technology could be of interest for companies devoted to optical switching products for telecommunications service providers. Partners to further develop the system and/or to establish commercial agreements with technical cooperation are sought.

# Keywords

- Electronics, Microelectronics
- Communications Protocols, Standards

# **Collaboration sought**

- Research and development
- Technical Co-operation
- Licence Agreement
- FP7-ICT Project

# Responsible

Elisabet del Valle

# **Chromatic Dispersion measurement Techniques**

### What we offer

Chromatic dispersion is the most important limiting factor of the bit-rate length product in optical fiber links. Its accurate, fast and simple characterization in a laboratory environment as well as its real-time monitorization in operative optical networks is a critical issue. The traditional standard method implemented in commercial Chromatic Dispersion meters, the Modulation Phase Shift Method (MPSM) dates back to 1981. New methods better tailored to the present industry needs with advances in terms of cost, reliability, accuracy and simplicity are required.

This new patented technology is based on detection of amplitude nulls due to destructive interference between two optical sidebands generated by modulation of an optical carrier of interest, which mix in an optical photodiode. The phase shift among the sidebands depends on the frequency of modulation, on the value of dispersion to measure and, if an external modulator driven asymmetrically is used, also in the modulator bias point. It is then possible to determine the value of dispersion at any fixed modulation frequency by changing the bias value until destructive interference occurs.

# What are we looking for

Partners to further develop the system and/or to establish commercial agreements with technical cooperation are sought.

# Keywords

- Communications Protocols, Standards

# **Collaboration sought**

- Research and development
- Technical Co-operation
- Licence Agreement
- FP7-ICT Project

# Responsible

Elisabet del Valle

# Method and circuit for the Maximum Power Point Tracking (MPPT) of low-power solar cells and other energy transducers

# What we offer

We offer a technology able to power a low-power device from the energy harvested from the environment by an energy transducer, e.g. a solar cell or thermogenerator. In this way, the device can be autonomous (e.g remote sensors or mobile devices) and does not need neither to be tethered to the mains or periodically recharged nor to replace batteries. The technology focus on extracting the maximum power from the used low-power transducer. This technology is known, in the case of solar cells or PV panels, as Maximum Power Point Tracking (MPPT). Current MPPT methods and circuits are only effective for PV panels over 50 W. The proposed offer presents a low complexity, cost and power consumption, being suitable for PV panel powers as low as 10 mW with an overall efficiency as high as 90 %.

# What are we looking for

We are looking for companies devoted to power supply of sensor nodes and low-power devices with solar cells or other energy transducers.

# Keywords

- Electronics, Microelectronics
- Network Technologies (Wireless, Wi-Fi, Bluetooth)

### **Collaboration sought**

- Research and development
- Technical Co-operation
- Licence Agreement
- FP7-ICT Project

# Responsible

Elisabet del Valle

# Ground topography estimation over forests considering Polarimetric SAR Interferometry

# What we offer

Forest areas cover approximately 30% of the Earth's solid surface, with a mean tree height of about 20 m. Any attempt to provide global surface mapping based on SAR Interferometry (InSAR) is affected by the presence of the vegetation cover. A research group of the UPC in collaboration with the German Aerospace Center (DLR) has developed a new implementation for the retrieval of the topographic phase, avoiding the bias introduced by the volumetric scattering components.

# What are we looking for

Partners to further develop the technology and/or to establish commercial agreements with technical cooperation are sought.

# Keywords

- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System

# **Collaboration sought**

- Research and development
- Technical Co-operation
- Licence Agreement
- FP7-ICT Project

# Responsible

Elisabet del Valle

# New systems for positioning mobile terminals in wireless networks

### What we offer

Today, there are several mobile services requiring the self-organising capabilities that ad hoc networks offer. In ad hoc networks, positioning takes a significant role, mainly due to the on-the-fly condition. In ad hoc networks, and especially in wireless sensor networks, nodes are spread over a certain area without a precise knowledge about the topology. Knowledge of the terminals' locations can

substantially improve the service performance.

New algorithms are proposed for ad hoc positionin, giving special attention to the passive-TDOA. The capabilities of time-of-arrival location techniques allow unknown nodes in a network to position themselves in a passive fashion, i.e., without injecting traffic into the network.

# What are we looking for

Partners to further develop the system and/or to establish commercial agreements with technical cooperation are sought.

# Keywords

- Network Technologies (Wireless, Wi-Fi, Bluetooth)

# **Collaboration sought**

- Research and development
- Technical Co-operation
- Licence Agreement
- FP7-ICT Project

# Responsible

Elisabet del Valle

# **UPC Patent and Licensing Office**

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**Research and Higher Education** 

# **Collaboration Profiles**

# Patent portfolio of different technologies available for licenses

# What we offer

We offer different protected technologies of different fields related to ITC and electronic sectors.

# What are we looking for

We are looking for industrial partners to commercialise our technologies

# Keywords

- Electronics, Microelectronics
- Network Security
- Data Protection, Storage Technology, Cryptography, Data Security
- Database Management, Data Mining
- Communications Protocols, Standards
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Electronic Commerce, Electronic Payment, Electronic Signature
- Digital libraries and content
- Signal Processing (speech, sound, image)
- IT Applications for Health
- IT Applications for Transport and Logistics
- ICT for Independent Living and Inclusion
- GIS Geographical Information Systems

# **Collaboration sought**

- Technical Co-operation
- Licence Agreement

# Responsible

Òscar Carbó

# **Venture Concept**

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# Switzerland

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E-Mail	claude@ventureconcept.com

# venture concept

### Business development, investment advisory

Venture Concept provides interim management consulting to early stage technology companies. We can assist companies trying to penetrate the European market. Currently our porfolio includes a cloud-based voice/video MVNO platform and a micro-projector for integration in smartphones and mobile devices.

The company is based in Switzerland and has scientific advisors based on EPFL scientific park. We have business development partners in Switzerland, France, Benelux, Finland.

# **Collaboration Profiles**

# Managed voice & video services and mobile applications

# What we offer

We provide a cloud-based communication infrastructure to Virtual telecom operators. For end-users, we deliver convergent mobile and fixed communications on smartphones, tablets, laptops, PCsand PBX including voice and video conferencing. For operators we provide a national and international managed service platform built industry-standard and proven Open Source component at a lower cost but with telco-grade SLAs.

Applications

Nobile device client software, RCS applications, VoIP telephony, Video conferencing and calls, Presence management, Instant messaging, Social network communications, Small and medium business communications.

# What are we looking for

We are looking for MVNOs and internet service provider who want to provide communication services at the lowest OPEX cost. We are looking for partners and agents worldwide to complete our go to market.

We are looking for complementary technology

- 1.a Iphone VoIP clients compatible with SIP/RCS infrastructure
- 1.b Cloud based business services complementary to our services including collaboration and SaaS tools
- 2. The technology will be integrated to our services or hosted on our site
- 3. Our service is commercially available.

For partnerships we are looking for

- 1. Sales agents that have complementary presence in Asia and North America
- 2. MVNE, ISP or SaaS providers,
- 3. Distribution and regional hosting of service is needed.

# Keywords

- Communications Protocols, Standards
- Mobile Service Provider

# **Collaboration sought**

- Joint Venture Agreement
- Commercial Agreement

# Responsible

Claude Florin

# VIATECLA, SA

# Portugal



# Software development, ICT solutions consultancy, Product Development and costumization, ICT support and maintenance, R&D

Located in Lisbon, Portugal, ViaTecla is focused on developing software using Web technology stack, based on a strong know-how and understanding of the new Web business models challenges, through investigating new technologies and new working methods for the development of vertical management solutions and costumized platforms.

Services cover the end-to-end technical business cycle, form conception and implementation to maintenance of all operations performed through our solutions.

# **Collaboration Profiles**

# **Scriptor Server - Content Management Platform**

# What we offer

Scriptor Server is a complete platform to create, manage and publish content and business processes within an extranet, intranet and internet context. With an open scheme of information and workflow, based on a secure framework, Scriptor Server is capable of publishing in a multichannel environment, responding to the global enterprise needs.

# What are we looking for

Distribution and Commercial Partners with a strong market knowledge and technical integration capabilities.

# Keywords

- Electronic Commerce, Electronic Payment, Electronic Signature
- Digital libraries and content
- Content Provider

# **Collaboration sought**

- Research and development
- Technical Co-operation
- Joint Venture Agreement
- Licence Agreement
- Commercial Agreement
- FP7-ICT Project

# Responsible

Ricardo Raminhos

# FutureBox.TV - A complete offer for presenting video contents on specialized rich internet application interfaces or digital signage either for corporate or broad general audiences

# What we offer

The key success factor of FutureBox.TV platform results from a strong visual impact to which the end user interacts via strong ergonomics. The novel internet TV approach represents a differential factor from other applications on this domain with a strong focus on content presentation and rich interaction. The platform is constructed based on an open model enabling the specification of suitable internet TV applications that are domain independent. Further, the same FutureBox plataform is also able to manage Digital Signage end points distributed geographically.

The service layer enables easy configuration for the entire platform enabling fast reaction to market stimuli.

#### What are we looking for

Distribution and Commercial Partners with a strong market knowledge and technical integration capabilities; Applicable to a diversity market targets: media customers, tourism, education, corporate, etc defined by content and structural parametrization applied.

#### Keywords

- E-Learning
- Content Provider

#### **Collaboration sought**

- Research and development
- Technical Co-operation
- Joint Venture Agreement
- Licence Agreement
- Commercial Agreement
- FP7-ICT Project

#### Responsible

Ricardo Raminhos

#### KEYforTravel - A complete platform for travel industry.

#### What we offer

KEYforTravel is a platform to manage the complete business cycle of any tourism industry player.

KEYforTravel is the solution for any entreprise that needs a platform for the present and future business demand, towards:

- a day-to-day effective operation environment with an agile front-end;

- an innovative and robust interoperability business engines capable of giving an aggregate response of fare and availability with an accomplished of booking in real time;

- the promotion and distribution of content and self-booking tools of company's offer within multi-channel interfaces for multiple targets;

- measuring and fine tuning the business operation in realtime, allowing an effective support for decision making processes. The platform was created to respond to the new business challenges of Tourism, which is facing a complete new paradigm in doing a kind of business more accurate, more competitive and minimum cost to income driven.

#### What are we looking for

VIATECLA is looking for companies and partners, which are in line with the new business challenges for the Tourism industry, with strong networking in their natural markets, and effective sales and consultancy expertise in IT projects.

#### Keywords

- Electronic Commerce, Electronic Payment, Electronic Signature

#### **Collaboration sought**

- Research and development
- Technical Co-operation
- Joint Venture Agreement
- Licence Agreement
- Commercial Agreement
- FP7-ICT Project

#### Responsible

Ricardo Raminhos

#### Bridge4Media - Complete e-commerce platform for video distribution

#### What we offer

Bridge4Media is a complete platform for video (e.g. movies, series) management for e-commerce purposes. The platform - supported by Scriptor Server - enables the entire lifecycle of video contents, since the moment they are made available by production studios until their consumption through one of several distribution channels (e.g. internet webshops, set-top boxes or mobile devices). Business logic for all different players - providers, retailers and distributors - is managed within the same platform. A strong focus has been placed on security either for assuring Digital Right Management for each asset (e.g. DTO, 24h Rental) as well as secure interaction with payment gateways.

Workflow technology enable the continuous execution (much as a pipeline) of automatic procedures that enable for example the encoding of video files as soon as they are made available and according the requirements of each distribution channel in terms of resolution, bitrate and format.

#### What are we looking for

VIATECLA is looking for companies and partners, which are in line with multimedia asset management and e-commerce for the media industry (main focus on video contents through multiple RIA distribution channels - e.g. mobile, internet, set-top boxes or TV), with strong networking in their natural markets, and effective sales and consultancy expertise in IT projects.

#### Keywords

- Electronic Commerce, Electronic Payment, Electronic Signature
- Content Provider
- Mobile Entertainment

#### **Collaboration sought**

- Research and development
- Technical Co-operation
- Joint Venture Agreement
- Licence Agreement
- Commercial Agreement
- FP7-ICT Project

#### Responsible

Ricardo Raminhos

#### **NiceReader - Digital Publishing Solution**

#### What we offer

NiceReader is a platform to face new market challenges for publishers, media, and markets that require digital solutions to present information and content. With NiceReader, printed publications (magazines, catalogs, books, newspapers) can become live and digital to end-users.

This new VIATECLA multi-channel solution can be implemented in iPad and other Tablet Pcs, internet browsers, touchscreens, Microsoft Surface, mobiles and other platforms.

NiceReader is a valuable and innovative software solution that enables users to interact intuitively with contents provided, like text, images, videos, music, and easy access to content subscriptions and downloads.

With NiceReader editors can prepare, publish, and deliver digital contents to their audiences, across multiple devices.

#### What are we looking for

Distribution and Commercial Partners with a strong market knowledge and technical integration capabilities.

#### Keywords

- Electronic Commerce, Electronic Payment, Electronic Signature
- Content Provider
- Mobile Entertainment

#### **Collaboration sought**

- Research and development
- Technical Co-operation
- Joint Venture Agreement
- Licence Agreement
- Commercial Agreement
- FP7-ICT Project

#### Responsible

Ricardo Raminhos

#### **Portable Mobile Interface for Online / Offline Applications**

#### What we offer

A mobile application integrated with Scriptor Server's content and workflow manager that

enables (depending on the available connectivity) the visualization, update and creation of new data structures.

Synchronization between clients and server data occurs (with data overlapping detection) every time a connection link is available, making this a suitable application for distributed / mobile cooperative initiatives (either corporate, community-based or strict to a set of users).

A strong development effort has been placed in the design and implementation of a neutral API capable of easing integration with devices available on the market.

This mobile content manager is able to interact with non linear structures (e.g. hierarchical) and is supported by open data models which are domain independent and support iterative evolution.

#### What are we looking for

ViaTecla is looking for distribution and commercial partners with strong market knowledge and technical integration capabilities focused on content management applied to media, market customers (e.g. newspapers, TV stations, publishers).

#### Keywords

- Content Provider
- Mobile Entertainment

#### **Collaboration sought**

- Research and development
- Technical Co-operation
- Joint Venture Agreement
- Licence Agreement
- Commercial Agreement
- FP7-ICT Project

#### Responsible

Ricardo Raminhos

#### Vidamo AS

Stortingsgaten 30 0161 Oslo

#### Norway

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E-Mail	hakon@vidamo.no

#### Vidamo AS

1. Based in Oslo, London, Bangalore, Sao Paulo and Cape Town

2. Vidamo provides mobile barcode solutions for business looking to engage people for building loyalty, create new revenue streams and cost efficiency.

3. Award winning mobile solution company with a solid footprint into the emerging mobile coupon and enterprise market

#### **Collaboration Profiles**

# Vidamo provides mobile barcode solutions for business looking to engage people for building loyalty, create new revenue streams and cost efficiency.

#### What we offer

Vidamo is at the forefront of mobile loyalty and has grown a market leading service and an enviable client base through:

- An Award Winning Platform: Vidamo is simple, scalable & secure
- Added value services: Vidamo allow clients to implement a range of dialogue services that not only mine, but also build databases
  of relevant customers
- A Recognisable and Respected Client Base: That has been built by sector specialists focused on delivering ROI

#### What are we looking for

Through MWCE we seek high-level relationships to create a standard within retail systems and implement mass adoption of mobile digital couponing.

Targeted relationships include: - retail chains

- brands
- Sales partners
- Loyalty program companies

#### Keywords

- Mobile Service Provider

#### **Collaboration sought**

- Joint Venture Agreement
- Manufacturing Agreement
- Licence Agreement
- Commercial Agreement

#### Responsible

CEO & Founder Håkon Harberg



#### Visidon

#### 90590 Oulu

Finland

#### Telephone Fax E-Mail

#### Mobile face recognition

Visidon is specialized in fast image and video processing technoglogies. We provide SW solutions and R&D services for image/video analytics.

Our powerful face image engine has been successfully used in various embedded platforms as well as ported to specific image processing chips.

#### **Collaboration Profiles**

#### Mobile face recognition

#### What we offer

Visidon's facial recognition technologies include:

- face detection and tracking
- appearance recognition (smile and blink recognition)
- anonymous categorization (gender and age recognition)
- face beautification, and
- face identification.

As very light and efficient cross-platform technology, Visidon's face recognition components enable mobile authentication, new image gallery solutions with automatic image management, improved imaging etc. For example, our social network widget uses face authentication to login, view and update user's Facebook status in convenient and secure way.

#### What are we looking for

New customers and partners in mobile application and imaging field, i.e.:

- OEM / ODM, imaging solutions
- biometric applications (mobile banking etc.)
- entertainment applications (image manipulation etc.)
- augmented reality applications

#### Keywords

- Data Protection, Storage Technology, Cryptography, Data Security
- Signal Processing (speech, sound, image)
- Mobile Entertainment
- Mobile Security
- Computer Games
- 3D Media

#### **Collaboration sought**

- Joint Venture Agreement
- Licence Agreement
- Commercial Agreement

#### Responsible

Markus Turtinen



#### Vision Smarts SPRL

Rue du Sol 1 1301 Wavre

#### Belgium

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Fax	+3210280124
E-Mail	benoit.maison@visionsmarts.com

#### Vision Smarts SPRL

Vision Smarts' UPC/EAN scanner powers many of the leading shopping apps on the iPhone, and its own pic2shop app (2M downloads, iPhone/Android/WP7).

The company is based in Belgium and specializes in real-time image and video analysis software.

Vision Smarts strives to make cutting-edge technology available in an easy-to-integrate and affordable form to clients who may not otherwise have the resources to develop them on their own. Vision Smarts developed the very first barcode reader for the iPhone, at a time when that task was reputed impossible because of the limitations of the fixed focus camera.

Pic2shop, a comparison shopping app and barcode reader, has been installed by over 2 million users worldwide. It is available for iPhone, Android, and Windows Phone 7. Shoppers use it to access product reviews, compare prices, or check availability in local stores.

Vision Smarts' proprietary UPC/EAN barcode reader has been licensed by dozens of retailers, global brands and startups wishing to add fast, reliable and accurate barcode scanning to their apps.

Vision Smarts also licenses decoders for two-dimensional barcodes such as QR or DataMatrix, and Augmented Reality tags.

#### **Collaboration Profiles**

#### Barcode scanning software

#### What we offer

We offer barcode scanning software libraries for iPhone, Android, Windows Phone 7 and more.

Vision Smarts' proprietary UPC/EAN barcode reader has been licensed by dozens of retailers, global brands and startups wishing to add fast, reliable and accurate barcode scanning to their apps.

#### What are we looking for

Our typical customer is a mobile software development agency looking for a reliable and easy to integrate barcode reader on behalf of their clients.

Final customers include online and offline retailers, global brands, and startups building innovative services for mobile shopping.

#### Keywords

- Electronic Commerce, Electronic Payment, Electronic Signature
- Signal Processing (speech, sound, image)
- Mobile Service Provider

#### **Collaboration sought**

- Technical Co-operation
- Joint Venture Agreement
- Licence Agreement
- Commercial Agreement

#### Responsible

Benoit Maison

#### VoiceInteraction

Rua Alves Redol 9 1000-029 Lisboa

Portugal

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Fax	
E-Mail	geral@voiceinteraction.pt



#### Spoken language processing technologies

VoiceInteraction is a technology SME developing base and advance technology on the speech processing area, as a spin-off from the Spoken Language System Laboratory (L2F/INESC-ID, Portugal).

VoiceInteraction believes that speech will be the main interface to information technology systems and want to be a reference on the area. Over a solid and strong R&D background is offering innovative solutions centered on speech processing technologies. They are developing ASR solutions for online, real-time and fully automatic closed captioning of broadcast news programs and improved techniques for news segmentation and indexation for new media searching paradigms for IPTV and Mobile TV. Working on Spoken Dialogue Systems, combination of ASR, TTS, Face Animation and Natural Language Processing, both for IVR platforms for telephone/mobile access to information, web applications and kiosks applications featuring animated virtual agents.

#### **Collaboration Profiles**

#### Media Monitoring Solution (MMS)

#### What we offer

A system for transcription, segmentation and indexation of TV and radio programs to be used as a means of selective dissemination of information through the definition of user profiles based on specific topics and advanced search methods.

Fully automatic and integrated solution based on the most advanced speech recognition technology that transcribes to text the audio of the selected news programs. The texts and the audio events annotation, as music, speech, speaker segmentation, are the base to advanced automatic methods of content segmentation and indexation based on semantic information.

The system provides new contents to IPTV and Mobile TV solutions based on user profiles and recommendation platform to accessing TB contents. The system is working on English, Spanish and Portuguese.

#### What are we looking for

We are looking for a media partner to include this solution on their infrastructure for distribution of IPTV, Web TV or Mobile TV, or a technology partner with capacity to integrate these technologies on their product offer.

This solution could be used for TV and radio broadcasters for closed captioning, for web publication of information programs, using transcription as a means for indexation and searching of contents.

This solution is presently deployed on several media clipping companies, on TV broadcasters and ready to be used / integrated.

#### Keywords

- Database Management, Data Mining
- Digital libraries and content
- Signal Processing (speech, sound, image)
- ICT for Independent Living and Inclusion
- Content Provider
- Mobile Entertainment

#### **Collaboration sought**

- Technical Co-operation
- Licence Agreement
- Commercial Agreement

#### Responsible

Prof. João Neto

#### Speech Processing Technologies for IVR and IVVR

#### What we offer

Automatic Speech Recognition (ASR), Text-To-Speech (TTS), Facial 3D Animation and Dialogue Management systems are combined to create Virtual Agents in order to automate call-centers operation and web assistance for several applications and services. This combination of technologies, available via standard protocols as MRCP, make possible the automation of dialogues, from simple static to dynamic VXML scripts, generated by a Dialogue Management system, with connection to a Query and Answer module (QA) to access the application client logic.

#### What are we looking for

We are looking for companies working on call-centers automation in order to jointly integrate these technologies and developing new solutions and services. We have several implementations on Asterisk and CISCO environments with different requirements. The use of Video will pose new demanding, in terms of communications, but will give rise to new and very interesting applications.

#### Keywords

- IT Applications for Health
- IT Applications for Transport and Logistics
- Content Provider
- Mobile Entertainment
- Mobile Service Provider

#### **Collaboration sought**

- Research and development
- Technical Co-operation
- Licence Agreement
- Commercial Agreement

#### Responsible

Prof. João Neto

#### **Interactive Virtual Agent (IVA)**

#### What we offer

We are using this concept of Interactive Virtual Agent in the scope of IVR and IVVR systems, both for call-centers automation or web assistance, based on the combination of ASR, TTS, facial 3D animations and dialogue management system. However the application of an interactive virtual agent, with goals of dissemination, education and leisure, starts to be explored on several museums and monuments on kiosks, raising an innovation and attraction atmosphere. The goal is to explore an interactive communication with these agents, based on natural language, with capacity to answer the questions about the trained task contents, inquire the public about those contents, or perform simple social dialogues, establishing a playful and pedagogical role.

#### What are we looking for

We are looking for multimedia interaction and cultural partners to include this solution on their products or infrastructure. This solution could be used for a Virtual Presenter, on TV programs, corporate TV, web or e-learning applications, as a Virtual Assistant for web application based on company FAQ, or more complex touristic or cultural heritage applications. This solution is presently used on kiosk and multi-touch devices for multimodal applications on several museums, with a large scope for other applications.

#### Keywords

- E-Learning
- Digital libraries and content
- IT Applications for Health
- Content Provider
- Mobile Entertainment
- Mobile Service Provider
- Computer Games

#### **Collaboration sought**

- Research and development
- Technical Co-operation
- Licence Agreement
- Commercial Agreement
- FP7-ICT Project

#### Responsible

Prof. João Neto

#### W3i Mobile Solutions, LLC

Behringstrasse 4 12437 Berlin

Germany

Telephone +491755840160 Fax E-Mail stefan.bielau@w3i.com

#### Mobile Marketing, App & Content Distribution

W3i Mobile Solutions increases revenue, distribution and engagement for mobile applications. We help companies to achieve their goals in terms of mobile revenues, content distribution and digital expansion. Stefan Bielau is the official representative for W3i MOBILE SOLUTIONS LLC in Europe.

Tags: mobile, application, apps, appstore, content, video, audio, appstore SEO, iPhone, iOS, Android, Symbian, WebOS, JAVA

#### **Collaboration Profiles**

#### Downloads are nothing, retention is everything! mobile/ app/ marketing

#### What we offer

If you are mobilizing your content or looking for a way to monetize your mobile services efficiently, Stefan Bielau | Consulting is offering advice and management support in the following fields:

#### 1. Monetization

Developing a monetization strategy into your mobile service and integrating it in the development process

#### 2. Distribuition

Distribute and market your mobile services based on its lifetime value. Evaluate your CPI / CPD and choose the right marketing channels.

#### 3. Analysis

Track your mobile service's performance, analyse the reports and develop a follow-up approach regarding updates, new features and additional mobile platforms

#### What are we looking for

I want to meet with top-tier mobile game developers, app strategists and BD managers of traditional media corporations.

#### Keywords

- Digital libraries and content
- Content Provider
- Mobile Entertainment
- Mobile Service Provider
- Computer Games

#### **Collaboration sought**

- Research and development
- Technical Co-operation
- Joint Venture Agreement
- Commercial Agreement

#### Responsible

Stefan Bielau

#### WAZAPP

#### 75015 PARIS

France

Telephone	0033676874045
Fax	
E-Mail	info@wazapp.fr



#### **Creative applications development**

Wazapp is a French mobile internet communication agency based in Paris founded in 2010.

At Wazapp we offer the best interactive experiences to your customers.

The agency provides advertisers with a full mobile application service on the market's latest smartphones.

We help our clients captivate their customers anytime anywhere on any device (ATAWAD) and engage them in an innovative, meaningful and emotional manner.

#### **Collaboration Profiles**

## Wazapp is a French mobile internet communication agency based in Paris founded in 2010.

#### What we offer

We provide a full service offer in mobile marketing which spans from mobile media to mobile interactive services and promotion:

- Consulting on mobile apps strategy
- Creation of mobile apps concepts
- App development & programing
- Launch/ promotion support
- Analytics for best ROI

Our clients are brands, publishing companies, media and ad/interactive agencies in France and other European countries. We already designed applications for Ski resorts in the alps ( 3 vallées, Val Thorens,...) and for brands like Durex (Number 1 on the appstore for 10 days in september), Essilor (in 5 languages) and GMF (insurance company).

#### What are we looking for

We are looking for customers from the media, brands or publishing industry, but not limited to these industries that seek to develop and market an mobile application.

Wazapp help any kind of companies to enter successfully into the mobile environment.

#### Keywords

- Electronic Commerce, Electronic Payment, Electronic Signature
- E-Learning
- IT Applications for Health
- IT Applications for Transport and Logistics
- Content Provider
- Mobile Entertainment
- Mobile Security
- Mobile Service Provider
- Computer Games

#### **Collaboration sought**

- Research and development
- Commercial Agreement

#### Responsible

Adrien Serres

#### WeKnowIt

#### Greece



### Collective Intelligence services; travel preparation services; mobile guidance data services; mobile emergency response data services

WeKnowlt is a European FP7 ICT Project comprising 10 partners from UK, Germany, Spain, Greece, Czech Republic and Poland, whose main objective is to develop novel techniques for exploiting multiple layers of intelligence from user-contributed content, which together constitute Collective Intelligence, a form of intelligence that emerges from the collaboration and competition among many individuals that seemingly has a mind of its own. This novel technology is applied in the provision of mobile data services for emergency response and traveling. The project is currently in its second out of three years of development.

#### **Collaboration Profiles**

#### WeKnowlt Collective Intelligence services in travel and emergency response

#### What we offer

The driving vision behind WeKnowlt is the opportunity to analyse user contributed content by integrating R&D in content processing, user feedback, social analysis and knowledge management to automatically generate Collective Intelligence and provide it to end users and organisations.

Focusing on traveling and in cultural trips, WeKnowit offers data services in preparing a trip and mobile guidance services during the journey. The user can identify, upload or be recommended with places, points of interest, activities or events online on a mobile phone, based on combined social networks and media analysis techniques.

In the Emergency Response domain, the analyzed data is collected from a number of different sources: ER workers at the scene of an emergency, general public observing an emergency or other parties publishing information on the web. Further info: http://www.weknowit.eu/

#### What are we looking for

The requested cooperation is with an industry partner from the mobile, travel services, or emergency response domain who is interested to adopt our novel services. The aim would be to commercially deploy such services in their own domain.

#### Keywords

- Database Management, Data Mining
- Digital libraries and content
- Signal Processing (speech, sound, image)
- GIS Geographical Information Systems
- Content Provider
- Mobile Entertainment
- Mobile Service Provider

#### **Collaboration sought**

- Research and development
- Technical Co-operation
- Joint Venture Agreement
- Licence Agreement
- Commercial Agreement
- FP7-ICT Project

#### Responsible

Dr. Sotiris Diplaris

#### werk55

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#### Germany

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Fax	+49 30 55491808
E-Mail	sales@werk55.de



#### Innovation and Internationalization Catalogues

### software development, mobile apps, connection managers, driver development, project management

werk55 is based in Germany. Our office is located in a old facility from last century in the lively center of Berlin. We offer software development service for mobile handsets and mobile data connectivity. Founded in 2009 werk55 supports customers in mission critical projects, inhouse and turnkey product development. As technologie partner and supplier we support startups in terms of knowledge and development of software products. Our main focus is development and production of mobile applications and connection software product for apple and linux. Clients including aka aki - mobile social network.

#### **Collaboration Profiles**

## Mobile software development handsets - data connection manager software for desktops

#### What we offer

We are experts in developing software for mobile devices and data connectivity software, including driver development. Mobile startups will profit from our clean software production in the long run. We knowing the patterns and restriction of mobile devices and the tricks to produce the best products. We raise startup software products to a enterprise level of scalable architecture.

The critical key factor of success is often the acceptance of the people, which leads to frequently adaptation to the market. Without the right knowledge in software development this changes ends in a dead end of increasing costs. Without the right people time to market is to long. Without knowledge of mobile network technologies the best idea can become a painfully trial.

#### What are we looking for

We looking for partners in the old economy which will enter the new mobile market, but dont have the capability to build software in this field. Also startups in mobile industrie which needs support in terms of software development are welcome.

#### Keywords

- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- IT Applications for Health
- IT Applications for Transport and Logistics
- Content Provider
- Mobile Entertainment
- Computer Games

#### Collaboration sought

- Technical Co-operation
- Licence Agreement
- Commercial Agreement

#### Responsible

Mark Haack

#### WhileOnTheMove Ltd.

Elektroniikkatie 3 90590 Oulu

Finland

Telephone +358408433948 Fax E-Mail kari.kivisto@whileonthemove.com

# While On the *Move*

#### Mobile NFC solutions

WhileOnTheMove provides NFC enabled mobile solutions to cities and enterprises. We also provide field force solutions for forest industry (men working in the forests).

#### **Collaboration Profiles**

# Mobile NFC time and attendance service for day care, schools, day nursing, employees, etc.

#### What we offer

Mobile NFC time and attendance solution is a comprehensive system for day care, schools, city employees, etc.

#### What are we looking for

We are looking for sales, integration and support partners.

#### Keywords

- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
- GIS Geographical Information Systems
- Mobile Service Provider

#### **Collaboration sought**

- Joint Venture Agreement
- Commercial Agreement

#### Responsible

Kari Kivisto

#### Wireless BCN

Avda Cerdanyola 75, 3º-Iz 08172 Sant Cugat del Valles

#### Spain

Telephone	+34 93 589 17 25
Fax	
E-Mail	info@wireless-bcn.com

#### Wireless BCN

Wireless BCN is based in St Cugat (near Barcelona, Spain).

Wireless BCN offers more than 40 years experience in design and manufacturing of wireless products for communication infrastructures.

Main solutions includes security cameras video connexion, video interphone solutions, professional wireless alarm contro systems and wide range of remote control for industrial applications.

Technologies include analogic, IP (wifi, wimax), CODFM and several short range wireless techniques.

#### **Collaboration Profiles**

#### Wireless BCN: Professional Wireless Solutions since 1967

#### What we offer

Wireless offers a wide range of products for professioanl applications:

Analogic and IP cameras wireless connexion for security purposes. Range vary from 100 m up to several km.

CODFM high quality image transmision for mobile objects (cars, trains, motorcycle)

Video professional interphones solutions without cables

Wide range of remote control solutions for industrial aplications (water ressources management, traffic ligth control, door activations).

Robust and reliable wireless alarm solutions

#### What are we looking for

Wireless BCN is looking for

1) commercial partner to export its products in other countries, address new business opportunities and support customers

2) be representative in Spain for technologies or products related with wireless infrastructures

3) find R+D partners to address new research applications related with wireless and telecom infrastructures

#### Keywords

- Electronics, Microelectronics
- Network Technologies (Wireless, Wi-Fi, Bluetooth)

#### **Collaboration sought**

- Research and development
- Manufacturing Agreement
- Commercial Agreement
- FP7-ICT Project

#### Responsible

Edouard Rozan



#### WITHUS Co., Ltd

Seongnamsi

Korea, Republic of

Telephone Fax E-Mail

**Repeater Sales** 

#### **Collaboration Profiles**

#### WITHUS's Compact LTE / W-CDMA ICS repeater

#### What we offer

WITHUS'S Compact LTE / W-CDMA ICS repeater is one of the most effective solutions for outdoor coverage with powerful feedback interference cancellation.

#### What are we looking for

All nations opterator

#### Keywords

- Electronics, Microelectronics
- Communications Protocols, Standards
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Mobile Service Provider

#### **Collaboration sought**

- Technical Co-operation
- Manufacturing Agreement
- Licence Agreement

#### Responsible

Bryan Nam



#### WonderVoice

#### Israel

#### Voice Enabled VAS provider; Smartphone Application; Feature Phone Application; SaaS;

WonderVoice is located in Israel and targets to enable voice interactive service & application. We are focused on enabling rich and enjoyable voice applications for various types of connected devices.

#### **Collaboration Profiles**

#### Enhanced voice enabled application

#### What we offer

Enhanced voice enabled applications for the mobile user Expertise:

1. Voice enabled IVR

Smartphone Apps
 Location based IVR

#### What are we looking for

We are looking for partners with expertise in IVR, TTS, ASR, NLP, IMS, SIP/VOIP, NLP, LBS, Network as Service & mobile applications development to explore possible collaboration. In addition, we are looking for content providers partners.

#### Keywords

- Mobile Service Provider

#### **Collaboration sought**

- Technical Co-operation
- Joint Venture Agreement
- FP7-ICT Project

#### Responsible

Gal Melamed

#### Y6 Media Ltd

66 Chiltern St W1U 4JT London

**United Kingdom** 

Telephone +44 (0) 7515 513314 Fax E-Mail david.ryder@y6media.com

#### **Marketing & Business Development**

Located in London but with Links to over 30 Mobile Operators worldwide at C Level, we provide a whole range of services across Marketing and Operations.

We have over 150 years combined industry experience across telecoms & media offering:

End to End 360 outsourced marketing Product Development and Management. We specialise in making your products ready for market. We put in place Operations across to ensure your business is sustainable We develop Mobile Marketing campaigns for brands and anyone wishing to take advantage of the 4billion handsets in the world . Process and Procedures assessment, identification and development Business Development across 150 countries Content Licensing advice, guidance and contracts Application development - iPhone, Android, OVI and iPad Mobile Internet and WAP development

#### **Collaboration Profiles**

#### Marketing and Business Development Services within Telecoms and Media

#### What we offer

We offer

- 1. Consultancy across all Telecoms disciplines including Product Development. Marketing, Operations.
- 2. Marketing Agency we act as your marketing department
- 3. Business Development we are connected to over 100 MNO's worldwide and can market your products to them
- Mobile app across Mobile Internet, iPhone, iPad, Andriod and Ovi.
   Campaign development and management to aid Acquisition and retention using Mobile Marketing techniques

Who can use us

1. MNO's wishing to enhance their skills across all disciplines, we bring over 150 years combined experience from some fo the leading Brands in the world and are networked to over 1000 plus experts

2. Start-Ups and existing SME's who wish to market their products but do not have the experts to hand to help productise their solutions and market them ready for market. we can also help launch them, build a market plan, PR Plan and implement a marketing strategy.

3. Media Owners who want to license their assets to 100 plus MNOs who we are linked to at C Level

#### What are we looking for

We are looking for

- 1. Companies wishing to enhance their capabilities / skills with the services we offer.
- 2. Companies who want to market their products to our wide network

3. Companies who need a an experienced team to supplement their existing team across Product development, operations, marketing and business development.

#### Keywords

- Database Management, Data Mining
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Electronic Commerce, Electronic Payment, Electronic Signature
- E-Learning
- IT Applications for Health
- IT Applications for Transport and Logistics
- Content Provider
- Mobile Entertainment
- Mobile Service Provider
- Computer Games

#### **Collaboration sought**

- Joint Venture Agreement



- Commercial Agreement

#### Responsible

Mr David Ryder

#### Y6 Media Ltd

Chiltern Street 66 W1U 4JT London

**United Kingdom** 

Telephone	07860637367	
Fax		
E-Mail	maloig@aol.com	

#### Marketing and Business Development Services within Telecoms and Media

We offer:

- 1. Consultancy across all Telecoms disciplines including Product Development. Marketing, Operations.
- 2. Marketing Agency we act as your marketing department
- 3. Business Development we are connected to over 100 MNO's worldwide and can market your products to them
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3. Media Owners who want to license their assets to 100 plus MNOs who we are linked to at C Level istory)

#### **Collaboration Profiles**

#### Marketing and Business Development Services within Telecoms and Media

#### What we offer

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1. Consultancy across all Telecoms disciplines including Product

- Development. Marketing, Operations.
- Marketing Agency we act as your marketing department
   Business Development we are connected to over 100 MNO's worldwide and can market your products to them
- 4. Mobile app across Mobile Internet, iPhone, iPad, Andriod and Ovi.
- 5. Campaign development and management to aid Acquisition and retention using Mobile Marketing techniques

Who can use us

1. MNO's wishing to enhance their skills across all disciplines, we bring over 150 years combined experience from some fo the leading Brands in the world and are networked to over 1000 plus experts

#### What are we looking for

We are looking for:

- 1. Companies wishing to enhance their capabilities / skills with the services we offer.
- 2. SME's who want to market their products
- 3. Companies who need help in getting themselves ready to launch new products to market
- 4. Companies who need a an experienced team to supplement their existing team across Product development, operations, marketing and business development.

#### Keywords

- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- E-Learning
- Signal Processing (speech, sound, image)
- Content Provider
- Mobile Entertainment
- Mobile Security
- Mobile Service Provider

#### **Collaboration sought**

- Technical Co-operation

#### Responsible

Mr Malcolm Glasgow



#### YASLAMEN

#### Gardanne

France

Telephone	+33442616793
Fax	
E-Mail	contact@yaslamen.com

# YASLAMEN Smart battery management unit

#### **Battery Management**

Yaslamen is based in the south of France at Centre Microélectronique de Provence located in the area of Marseille.

Yaslamen provides products , service and consultancy in the domain of battery management, particularly for prismatic Li-Ion and Li-Polymer batteries.

Yaslamen develops a Smart Battery Management Unit (SBMU) for Li-Ion and Li-Polymer batteries. The electronic solution is a highly integrated pack side module. The Tiny SBMU addresses prismatic Li-Ion and Li-Polymer cells used in multimedia applications : Cell Phone, Smart Phone, HDD, video games, DSC. Tiny SBMU is a pack side highly integrated module consists of all battery management functions such us protection, authentication, monitoring and charging.

#### **Collaboration Profiles**

# Smart battery management for Li-Ion and Li-Polymer batteries used in multimedia applications.

#### What we offer

The expertise area of Yaslamen is the smart management of Li-Ion and Li-Polymer batteries.

The innovative activity of Yaslamen is a highly integrated hardware and software pack side solution to manage Li-lon and Li-Polymer batteries.

The Smart Battery Management Unit (SBMU) can be used in all multimedia battery packs in replacement of standard pack side and application side battery management solution.

SBMU is all in one pack side battery management hardware and software solution. It allows pack side algorithm and battery management software updates. SBMU allows a fully automated pack assembly process to cell.

#### What are we looking for

Yaslamen is looking for industrial and distributor partners in the domain of electronic industry, particularly assembly manufacturers.

The partners should manufacture at a high volume our solution and where distributor should distribute module.

#### Keywords

- Electronics, Microelectronics

#### **Collaboration sought**

- Manufacturing Agreement
- Licence Agreement
- Commercial Agreement

#### Responsible

Dr Bilal Manai

#### ZITRALIA SEGURIDAD INFORMATICA, S.L.

#### MANUEL TOVAR 16 28034 MADRID

Spain

Telephone	+34 914170710
Fax	+34 911822663
E-Mail	frodriguez@zitralia.com

#### Software Developer & Service Provider

ZITRALIA is a Spanish company of R & D, patents, and develops a product called LIME ACCESS that lets you take in a PENDRIVE your data, identity and applications and synchronized on centralized servers in case of loss or theft.

Distributed Desktop Virtualization Architecture with LIME ACCESS

This system can be run on any computer in an absolutely isolated and secure (does not require any operating system, it contains one that makes him stand alone) the service associated with this product can be seen in www.cloudpersonality.com

Lime Access is a Zitralia property product protected by international patent law and intellectual property registration with PCT/ES2009/000364

#### **Collaboration Profiles**

#### ZITRALIA is a Spanish company of R & D, patents, and develops a product called LIME ACCESS that lets you take in a PENDRIVE your data, identity and applications and synchronized on centralized servers in case of loss or theft.Distributed Desktop Virtu

#### What we offer

Lime Access can be run on any computer in an absolutely isolated and secure (does not require any operating system, it contains one that makes him stand alone) the service associated with this product can be seen in www.cloudpersonality.com

#### What are we looking for

Looking for partners, Service Providers & System Integrators to ditribute our solution

#### Keywords

- Network Security
- Data Protection, Storage Technology, Cryptography, Data Security
- Electronic Commerce, Electronic Payment, Electronic Signature
- Mobile Security

#### **Collaboration sought**

- Technical Co-operation
- Licence Agreement

#### Responsible

Francisco Rodríguez Cañón



#### ZITRALIA SEGURIDAD INFORMATICA, S.L.

#### MANUEL TOVAR 16 28034 MADRID

Spain

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E-Mail	jsantesmases@zitralia.com

# zitralia

#### Software Developer & Service Provider

Cloud Personality is a platform that works as a service (SaaS) for remote download, generation and customization of desktops. The downloadable desktop or solutions, are recorded on an external device easily portable and will generate a secure environment for the particularized needs of the user or company: desktops for online banking, desktops ready to work as a remote office with secure access the company, desktops for the entertainment of children...

Distributed desktop Cloud Virtualization Solutions portable in your pocket

The desktops are completely autonomous (self-contained and self-executing), recorded on an external storage device (flash memory – usb flash drive or disk) and can run on any computer, secure and isolated.

Each desktop consists of a complete operating system based on linux and a VM, that lets you work on any computer, without accessing the host computer's hard disk, running directly into your RAM and storing the necessary information in the storage device itself.

#### **Collaboration Profiles**

# ZITRALIA is a Spanish company of R & D, patents, and develops a product called LIME ACCESS that lets you take in a PENDRIVE your data, identity and applications and synchronized on centralized servers in case of loss or theft.Distributed Desktop Virtualiz

#### What we offer

LIME ACCESS that lets you take in a PENDRIVE your data, identity and applications and synchronized on centralized servers in case of loss or theft.

This system can be run on any computer in an absolutely isolated and secure (does not require any operating system, it contains one that makes him stand alone) the service associated with this product can be seen in www.cloudpersonality.com

#### What are we looking for

Partnership to distribute, implement and support Lime Access

#### Keywords

- Network Security
- Data Protection, Storage Technology, Cryptography, Data Security
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Electronic Commerce, Electronic Payment, Electronic Signature
- E-Learning
- IT Applications for Health
- IT Applications for Transport and Logistics
- Mobile Security
- Mobile Service Provider

#### **Collaboration sought**

- Research and development
- Technical Co-operation
- Joint Venture Agreement
- Manufacturing Agreement
- Licence Agreement
- Commercial Agreement

#### Responsible

Juan Santesmases Blanco

#### Zokem Ltd.

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#### Finland

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Fax	
E-Mail	customerservice@zokem.com



Zokem is a pioneer in the next-generation mobile analytics, providing its patented products to the leading players of mobile and media industries.

We provide a full 360° view on consumer behavior, contexts and mobile usage through our on-device measurements - both online and offline.

We are currently building global mobile consumer panels jointly with top companies in market research, and have our own panels in the UK, US and the Nordics.

#### **Collaboration Profiles**

#### 360-degree mobile audience measurements through on-device metering

#### What we offer

We provide our patented audience measurement products to the leading players of the mobile and media industries, and publish periodically research reports and analytics tables for the purposes of market insights and product development.

We provide a full 360-degree view to consumer behavior, covering both online and offline behavior. We know how mobiles are used; how often, for how long, where, when and in which context.

Our analytics cover add-on applications, key device features, mobile web sites, multimedia usage, technical performance measurements of networks and devices, and a variety of dimensions in consumer life-styles.

We offer:

- analytics reports
- mobile insights reports (deep-dive into certain topic)
- data tables
- SDK
- technology licensing

#### What are we looking for

We are looking for partners regarding our mobile measurements and analytics solutions, and are looking for more scalable ways to monetize on them.

#### Keywords

- Database Management, Data Mining
- Network Technologies (Wireless, Wi-Fi, Bluetooth)
- Signal Processing (speech, sound, image)
- Satellite Technology/Systems/Positioning/Communication in GPS-Global Positioning System
- IT Applications for Health
- IT Applications for Transport and Logistics
- Mobile Service Provider

#### **Collaboration sought**

- Joint Venture Agreement
- Licence Agreement
- Commercial Agreement

#### Responsible

Dr. Hannu Verkasalo







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